Table 1/Historical. U.S. Manufacturing Shipments ${ }^{1}$ - Total and E-commerce Value: 2001-2006
[Estimates are based on data from the Annual Survey of Manufactures and the Economic Census. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| NAICS Code | Description | Value of Shipments |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 Revised |  | 2004 <br> Revised |  | $2003$ <br> Revised |  | 2002 <br> Revised |  | 2001 Revised |  |
|  |  | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce |
|  | Total Manufacturing | 5,019,964 | 1,568,371 | 4,742,076 | 1,343,852 | 4,308,971 | 996,174 | 4,015,081 | 842,666 | 3,920,632 | 751,985 | 3,970,500 | 724,228 |
| 311 | Food products manufacturing | 537,787 | 154,083 | 532,402 | 99,090 | 512,340 | 64,121 | 483,226 | 59,576 | 460,020 | 51,094 | 451,386 | 53,556 |
| 312 | Beverage and tobacco manufacturing | 124,693 | 68,177 | 124,086 | 60,651 | 113,737 | 52,783 | 108,806 | 46,998 | 105,691 | 45,419 | 118,786 | 45,665 |
| 313 | Textile mills | 38,795 | 12,377 | 42,328 | 7,512 | 40,898 | 4,416 | 42,588 | 3,639 | 45,549 | 3,977 | 45,681 | 4,435 |
| 314 | Textile product mills | 33,220 | 11,588 | 35,022 | 7,189 | 33,636 | 8,472 | 31,261 | 7,244 | 31,807 | 7,491 | 31,971 | 7,409 |
| 315 | Apparel manufacturing | 30,462 | 9,307 | 31,401 | 8,908 | 32,873 | 8,694 | 38,668 | 9,137 | 44,515 | 9,726 | 54,598 | 10,652 |
| 316 | Leather and allied product manufacturing | 6,019 | 926 | 6,181 | 826 | 5,812 | 611 | 5,784 | 653 | 6,299 | 783 | 8,834 | 1,438 |
| 321 | Wood product manufacturing | 112,404 | 14,952 | 112,095 | 12,248 | 104,135 | 7,974 | 92,119 | 5,753 | 88,985 | 4,567 | 87,250 | 4,919 |
| 322 | Paper manufacturing | 170,361 | 40,781 | 161,928 | 30,579 | 155,381 | 19,631 | 151,094 | 18,683 | 153,655 | 18,385 | 155,846 | 20,208 |
| 323 | Printing and related support activites | 99,688 | 19,004 | 96,922 | 15,592 | 93,595 | 8,259 | 92,663 | 4,452 | 95,388 | 4,725 | 100,792 | 5,885 |
| 324 | Petroleum and coal products manufacturing | 548,955 | 160,177 | 475,787 | 130,869 | 330,439 | 77,527 | 247,316 | 51,586 | 215,190 | 25,523 | 219,075 | 16,312 |
| 325 | Chemicals manufacturing | 657,748 | 205,299 | 610,873 | 173,747 | 540,883 | 102,967 | 486,563 | 85,186 | 460,451 | 68,674 | 438,410 | 54,041 |
| 326 | Plastics and rubber products manufacturing | 211,345 | 48,656 | 200,304 | 43,123 | 184,711 | 33,220 | 178,328 | 26,954 | 173,901 | 23,953 | 170,717 | 27,324 |
| 327 | Nonmetallic mineral products manufacturing | 126,015 | 20,648 | 114,849 | 16,469 | 102,880 | 10,850 | 96,923 | 8,631 | 95,265 | 7,144 | 94,861 | 7,887 |
| 331 | Primary metals manufacturing | 232,558 | 59,376 | 203,263 | 47,608 | 181,602 | 33,410 | 138,142 | 12,578 | 139,449 | 12,828 | 138,245 | 14,274 |
| 332 | Fabricated metal products manufacturing | 317,223 | 63,942 | 289,432 | 50,661 | 261,101 | 33,992 | 245,550 | 23,735 | 246,734 | 21,427 | 253,113 | 24,168 |
| 333 | Machinery manufacturing | 326,430 | 93,428 | 302,650 | 72,390 | 272,123 | 52,292 | 257,375 | 34,797 | 253,135 | 30,390 | 266,553 | 35,670 |
| 334 | Computer and electronic products manufacturing | 390,776 | 120,931 | 372,882 | 113,704 | 365,545 | 76,197 | 352,636 | 67,476 | 358,258 | 73,406 | 429,471 | 73,221 |
| 335 | Electrical equipment, appliances, and components | 120,038 | 34,327 | 111,977 | 30,602 | 105,084 | 25,177 | 100,140 | 23,722 | 104,472 | 23,043 | 114,067 | 27,845 |
| 336 | Transportation equipment manufacturing | 698,349 | 383,463 | 690,743 | 381,600 | 662,001 | 346,473 | 661,142 | 327,401 | 637,675 | 297,280 | 602,496 | 264,326 |
| 337 | Furniture and related products manufacturing | 86,749 | 18,187 | 84,181 | 16,233 | 78,279 | 11,264 | 75,423 | 9,983 | 77,242 | 8,082 | 72,147 | 9,348 |
| 339 | Miscellaneous manufacturing | 150,349 | 28,742 | 142,770 | 24,251 | 131,916 | 17,844 | 129,334 | 14,482 | 126,951 | 14,068 | 116,201 | 15,644 |

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html
${ }^{1}$ Estimates include data only for businesses with paid employees and are subject to revision.
Source: U.S. Census Bureau, Annual Survey of Manufactures and the Economic Census

Table 2.0/Historical. U.S. Merchant Wholesale Trade Sales ${ }^{1}$, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003-2006
[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| NAICS Code | Description | Value of Sales |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
|  |  | Total | E-commerce | Total | Revised E-commerce | Total | $\begin{array}{r} \text { Revised } \\ \text { E-commerce } \\ \hline \end{array}$ | Total | Revised E-commerce |
| 42 | Total Merchant Wholesale Trade Including MSBOs ${ }^{2}$ | 5,585,008 | 1,148,181 | 5,181,420 | 1,049,264 | 4,799,679 | 911,266 | 4,345,336 | 839,420 |
| 423 | Durable goods | 2,868,396 | 574,720 | 2,643,390 | 511,942 | 2,488,629 | 488,478 | 2,217,701 | 453,699 |
| 4231 | Motor vehicles and automotive equipment | 710,009 | 333,350 | 654,754 | 305,782 | 646,961 | 300,630 | 606,754 | (D) |
| 4232 | Furniture and home furnishings | 84,375 | 11,724 | 79,666 | 11,133 | 76,290 | 10,420 | 71,894 | 9,745 |
| 4233 | Lumber and other construction material | 173,662 | 7,967 | 168,358 | 7,735 | 153,323 | 5,851 | 127,683 | 5,391 |
| 4234 | Professional and commercial equipment and supplies | 517,726 | 97,551 | 483,395 | 77,063 | 454,888 | 72,444 | 421,660 | 62,738 |
| 42343 | Computer equipment and supplies | 281,574 | 54,758 | 275,503 | 47,755 | 257,018 | 44,999 | 239,345 | 39,464 |
| 4235 | Metals and minerals, excluding petroleum | 216,178 | 7,538 | 190,117 | 5,646 | 167,376 | 4,734 | 118,967 | (S) |
| 4236 | Electrical goods | 409,804 | 45,966 | 376,035 | 41,227 | 357,976 | 40,312 | 321,530 | 35,964 |
| 4237 | Hardware, plumbing and heating equipment | 110,588 | (S) | 101,302 | 13,758 | 93,167 | 11,488 | 85,497 | 10,424 |
| 4238 | Machinery, equipment and supplies | 416,431 | 35,676 | 381,233 | 32,064 | 343,641 | 26,934 | 304,043 | 23,774 |
| 4239 | Miscellaneous durable goods | 229,623 | 20,070 | 208,530 | 17,534 | 195,007 | 15,665 | 159,673 | (D) |
| 424 | Nondurable goods | 2,716,612 | 573,461 | 2,538,030 | 537,322 | 2,311,050 | 422,788 | 2,127,635 | 385,721 |
| 4241 | Paper and paper products | 140,251 | 17,746 | 135,877 | 15,198 | 127,191 | 12,803 | 116,230 | 11,203 |
| 4242 | Drugs, drug proprietaries and druggists' sundries | 518,513 | 296,619 | 506,061 | 290,866 | 464,161 | 223,755 | 426,650 | 202,570 |
| 4243 | Apparel, piece goods, and notions | 135,738 | 29,561 | 125,953 | 27,228 | 120,731 | 22,057 | 116,022 | (D) |
| 4244 | Groceries and related products | 605,417 | 86,559 | 574,953 | 78,883 | 552,146 | 67,823 | 541,809 | 64,920 |
| 4245 | Farm-products raw materials | 130,482 | 4,987 | 118,271 | 4,482 | 122,997 | 4,605 | 115,129 | 3,830 |
| 4246 | Chemicals and allied products | 153,772 | 17,862 | 148,275 | 15,917 | 132,922 | (D) | 120,552 | (D) |
| 4247 | Petroleum and petroleum products | 653,256 | (D) | 566,277 | (D) | 449,830 | 33,236 | 378,612 | 31,991 |
| 4248 | Beer, wine, and distilled beverages | 109,197 | (D) | 101,886 | (D) | 95,213 | (D) | 90,738 | (D) |
| 4249 | Miscellaneous nondurable goods | 269,986 | 48,658 | 260,477 | 43,462 | 245,859 | 40,774 | 221,893 | 36,822 |


(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/0113441.htm.
${ }^{1}$ Estimates include data only for businesses with paid employees and are subject to revision
Manufacturers' Sales Branches and Offices.
Source: U.S. Census Bureau, Annual Wholesale Trade Survey

Table 2.1/Historical. U.S. Merchant Wholesale Trade Sales ${ }^{1}$, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2001-2006

| $\begin{aligned} & \text { NAICS } \\ & \text { Code } \end{aligned}$ | Description | Value of Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | $\begin{gathered} 2005 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2004 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2003 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2002 \\ \text { Revised } \\ \hline \end{gathered}$ |  | 2001Revised |  |
|  |  | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce |
| 42 | Total Merchant Wholesale Trade Excluding MSBOs ${ }^{2}$ | 3,908,987 | 613,245 | 3,585,641 | 550,836 | 3,296,520 | 451158 | 2,962,284 | 409,087 | 2,835,528 | 353,863 | 2,785,152 | 314,803 |
| 423 | Durable goods | 1,932,088 | 252,804 | 1,775,626 | 222,442 | 1,654,621 | 197013 | 1,448,944 | 177,718 | 1,421,503 | 163,837 | 1,422,195 | 146,119 |
| 4231 | Motor vehicles and automotive Equipment | 319,455 | 97,596 | 293,072 | 87,205 | 277,765 | 72568 | 257,317 | 65,650 | 251,947 | 63,222 | 234,902 | 54,712 |
| 4232 | Furniture and home furnishings | 65,765 | 6,757 | 60,943 | 6,242 | 58,298 | 5650 | 54,758 | 5,592 | 53,484 | 5,509 | 52,433 | 4,072 |
| 4233 | Lumber and other construction material | 145,693 | 5,753 | 140,947 | 5,702 | 128,624 | 4477 | 105,672 | 4,157 | 95,091 | 3,485 | 89,730 | 3,123 |
| 4234 | Professional and commercial equipment and supplies | 323,555 | 64,076 | 309,601 | 55,269 | 296,276 | 51943 | 272,609 | 45,061 | 272,462 | 39,316 | 267,795 | 36,382 |
| 42343 | Computer equipment and supplies | 163,094 | 39,222 | 163,010 | 33,876 | 157,547 | 31541 | 144,319 | 27,022 | 150,618 | 24,123 | 153,845 | 22,655 |
| 4235 | Metals and minerals, excluding Petroleum | 157,749 | 2,277 | 136,874 | 1,860 | 121,160 | 1,648 | 81,393 | (S) | 81,746 | (s) | 84,847 | (s) |
| 4236 | Electrical goods | 298,647 | 34,167 | 267,224 | 29,616 | 253,761 | 29223 | 227,129 | 26,618 | 222,957 | 24,058 | 231,864 | 21,252 |
| 4237 | Hardware, plumbing and heating equipment | 91,724 | (s) | 83,708 | 10,625 | 77,524 | 8821 | 71,235 | 8,256 | 70,431 | 7,720 | 69,047 | 7,268 |
| 4238 | Machinery, equipment and supplies | 313,878 | 12,261 | 288,571 | 10,188 | 260,190 | 8452 | 230,838 | 7,253 | 227,758 | 6,556 | 247,226 | 6,716 |
| 4239 | Miscellaneous durable goods | 215,622 | 18,218 | 194,686 | 15,735 | 181,023 | 14231 | 147,993 | 13,722 | 145,627 | 12,645 | 144,351 | 11,375 |
| 424 | Nondurable goods | 1,976,899 | 360,441 | 1,810,015 | 328,394 | 1,641,899 | 254145 | 1,513,340 | 231,369 | 1,414,025 | 190,026 | 1,362,957 | 168,684 |
| 4241 | Paper and paper products | 92,399 | 12,727 | 87,501 | 10,509 | 81,584 | 8880 | 73,895 | 7,576 | 72,646 | 5,712 | 76,232 | 4,705 |
| 4242 | Drugs, drug proprietaries and druggists' sundries | 349,973 | 235,070 | 328,954 | 220,141 | 296,556 | 157316 | 273,546 | 142,054 | 245,625 | 121,722 | 210,672 | 106,389 |
| 4243 | Apparel, piece goods and notions | 122,449 | 26,749 | 112,757 | 24,143 | 108,432 | 20344 | 104,392 | 19,687 | 105,803 | 17,038 | 98,961 | 15,091 |
| 4244 | Groceries and related products | 450,754 | 40,435 | 428,586 | 35,283 | 409,743 | 30916 | 405,322 | 29,314 | 385,881 | 20,085 | 377,179 | 17,587 |
| 4245 | Farm-products raw materials | 130,482 | 4,987 | 118,271 | 4,482 | 122,997 | 4605 | 115,129 | 3,830 | 103,403 | 3,607 | 100,886 | 3,224 |
| 4246 | Chemicals and allied products | 92,760 | 4,479 | 88,232 | 3,576 | 76,369 | (D) | 69,736 | (D) | 67,721 | (D) | 64,183 | (D) |
| 4247 | Petroleum and petroleum products | 436,216 | 9,840 | 357,198 | 8,643 | 274,942 | (D) | 225,707 | 10,686 | 192,666 | 9,666 | 191,529 | (D) |
| 4248 | Beer, wine, and distilled beverages | 96,403 | 4,108 | 90,370 | 3,619 | 85,607 | 2565 | 82,215 | (D) | 79,189 | (D) | 74,854 | (D) |
| 4249 | Miscellaneous nondurable goods | 205,463 | 22,046 | 198,146 | 17,998 | 185,669 | 16763 | 163,398 | 13,143 | 161,091 | 8,184 | 168,461 | 6,656 |

(S) Estimate does not meet publication standards because of high sampling variabiity or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.
(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiaility protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability. html.
Estimates include data only for businesses with paid employees.
Manufacturers' Sales Branches and Offices
Source: U.S. Census Bureau, Annual Wholesale Trade Survey

Table 2.2/Historical. U.S. Manufacturers' Sales Branches and Offices Sales ${ }^{1}$ - Total and E-commerce: 2003-2006
[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| NAICS Code | Description | Value of Sales |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2004 Revised |  | 2003 Revised |  |
|  |  | Total | E-commerce | Total | Revised E-commerce | Total | E-commerce | Total | E-commerce |
| 42 | Total Manufacturers' Sales Branches and Offices | 1,676,021 | 534,936 | 1,595,779 | 498,428 | 1,503,159 | 460,108 | 1,383,052 | 430,333 |
| 423 | Durable goods | 936,308 | 321,916 | 867,764 | 289,500 | 834,008 | 291,465 | 768,757 | 275,981 |
| 4231 | Motor vehicles and automotive equipment | 390,554 | 235,754 | 361,682 | 218,577 | 369,196 | 228,062 | 349,437 | (D) |
| 4232 | Furniture and home furnishings | 18,610 | 4,967 | 18,723 | 4,891 | 17,992 | 4,770 | 17,136 | 4,153 |
| 4233 | Lumber and other construction material | 27,969 | 2,214 | 27,411 | 2,033 | 24,699 | 1,374 | 22,011 | 1,234 |
| 4234 | Professional and commercial equipment and supplies | 194,171 | 33,475 | 173,794 | 21,794 | 158,612 | 20,501 | 149,051 | 17,677 |
| 42343 | Computer equipment and supplies | 118,480 | 15,536 | 112,493 | 13,879 | 99,471 | 13,458 | 95,026 | 12,442 |
| 4235 | Metals and minerals, excluding petroleum | 58,429 | 5,261 | 53,243 | 3,786 | 46,216 | 3,086 | 37,574 | 2,411 |
| 4236 | Electrical goods | (S) | 11,799 | 108,811 | 11,611 | 104,215 | 11,089 | 94,401 | 9,346 |
| 4237 | Hardware, plumbing and heating equipment | 18,864 | (S) | 17,594 | (S) | 15,643 | 2,667 | 14,262 | 2,168 |
| 4238 | Machinery, equipment and supplies | 102,553 | 23,415 | 92,662 | 21,876 | 83,451 | 18,482 | 73,205 | 16,521 |
| 4239 | Miscellaneous durable goods | 14,001 | 1,852 | 13,844 | 1,799 | 13,984 | 1,434 | (S) | (D) |
| 424 | Nondurable goods | 739,713 | 213,020 | 728,015 | 208,928 | 669,151 | 168,643 | 614,295 | 154,352 |
| 4241 | Paper and paper products | 47,852 | 5,019 | 48,376 | 4,689 | 45,607 | 3,923 | 42,335 | 3,627 |
| 4242 | Drugs, drug proprietaries and druggists' sundries | 168,540 | 61,549 | 177,107 | 70,725 | 167,605 | 66,439 | 153,104 | 60,516 |
| 4243 | Apparel, piece goods, and notions | 13,289 | (S) | 13,196 | (S) | 12,299 | 1,713 | 11,630 | (D) |
| 4244 | Groceries and related products | 154,663 | 46,124 | 146,367 | 43,600 | 142,403 | 36,907 | 136,487 | 35,606 |
| 4246 | Chemicals and allied products | 61,012 | 13,383 | 60,043 | 12,341 | 56,553 | 10,854 | 50,816 | 7,239 |
| 4247 | Petroleum and petroleum products | 217,040 | (D) | 209,079 | (D) | 174,888 | (D) | 152,905 | 21,305 |
| 4248 | Beer, wine, and distilled beverages | (S) | (D) | 11,516 | (D) | 9,606 | (D) | 8,523 | (D) |
| 4249 | Miscellaneous nondurable goods | 64,523 | 26,612 | 62,331 | 25,464 | 60,190 | 24,011 | 58,495 | 23,679 |

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same
limitations and should not be attributed to the U.S. Census Bureau
(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.
${ }^{1}$ Estimates include data only for businesses with paid employees and are subject to revision.
Source: U.S. Census Bureau, Annual Wholesale Trade Survey

## Table 3/Historical. U.S. Merchant Wholesale Trade Sales ${ }^{1}$, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2001-2006

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| $\begin{aligned} & \text { NAICS } \\ & \text { Code } \end{aligned}$ | Description | Value of Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | $\begin{gathered} 2005 \\ \text { Revised } \end{gathered}$ |  | 2004 <br> Revised |  | $\begin{gathered} 2003 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2002 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2001 \\ \text { Revised } \end{gathered}$ |  |
|  |  | Total | EDI | Total | EDI | Total | EDI | Total | EDI | Total | EDI | Total | EDI |
| 42 | Total Merchant Wholesale Trade Excluding MSBOs ${ }^{2}$ | 3,908,987 | 463,094 | 3,585,641 | 424,496 | 3,296,520 | 381,206 | 2,962,284 | 345,733 | 2,835,528 | 305,466 | 2,785,152 | 271,593 |
| 423 | Durable goods | 1,932,088 | 209,314 | 1,775,626 | 187,522 | 1,654,621 | 166,292 | 1,448,944 | 149,909 | 1,421,503 | 140,943 | 1,422,195 | 126,283 |
| 4231 | Motor vehicles and automotive equipment | 319,455 | 92,452 | 293,072 | 83,647 | 277,765 | 70,691 | 257,317 | 63,992 | 251,947 | 61,751 | 234,902 | 53,779 |
| 4232 | Furniture and home furnishings | 65,765 | 5,722 | 60,943 | 5,286 | 58,298 | 4,845 | 54,758 | 4,589 | 53,484 | 4,278 | 52,433 | 3,257 |
| 4233 | Lumber and other construction material | 145,693 | 5,096 | 140,947 | 5,061 | 128,624 | 3,912 | 105,672 | 3,651 | 95,091 | 3,063 | 89,730 | 2,673 |
| 4234 | Professional and commercial equipment and supplies | 323,555 | 43,770 | 309,601 | 39,611 | 296,276 | 37,903 | 272,609 | 32,345 | 272,462 | 28,715 | 267,795 | 25,698 |
| 42343 | Computer equipment and supplies | 163,094 | 24,390 | 163,010 | 22,888 | 157,547 | 21,840 | 144,319 | 18,106 | 150,618 | 15,637 | 153,845 | 14,632 |
| 4235 | Metals and minerals, excluding petroleum | 157,749 | 1,090 | 136,874 | 960 | 121,160 | (S) | 81,393 | (S) | 81,746 | (S) | 84,847 | (S) |
| 4236 | Electrical goods | 298,647 | 27,697 | 267,224 | 23,432 | 253,761 | 22,132 | 227,129 | 20,391 | 222,957 | 19,355 | 231,864 | 16,923 |
| 4237 | Hardware, plumbing and heating equipment | 91,724 | (S) | 83,708 | 9,456 | 77,524 | 7,934 | 71,235 | 7,523 | 70,431 | 7,169 | 69,047 | 7,106 |
| 4238 | Machinery, equipment and supplies | 313,878 | 7,127 | 288,571 | 6,036 | 260,190 | 5,245 | 230,838 | 4,466 | 227,758 | 4,410 | 247,226 | 5,488 |
| 4239 | Miscellaneous durable goods | 215,622 | 16,068 | 194,686 | 14,033 | 181,023 | 12,767 | 147,993 | 12,108 | 145,627 | 11,287 | 144,351 | 10,432 |
| 424 | Nondurable goods | 1,976,899 | 253,780 | 1,810,015 | 236,974 | 1,641,899 | 214,914 | 1,513,340 | 195,824 | 1,414,025 | 164,523 | 1,362,957 | 145,310 |
| 4241 | Paper and paper products | 92,399 | 5,573 | 87,501 | 4,991 | 81,584 | 4,309 | 73,895 | 3,968 | 72,646 | 3,254 | 76,232 | 3,058 |
| 4242 | Drugs, drug proprietaries and druggists' sundries | 349,973 | 164,805 | 328,954 | 154,741 | 296,556 | 139,648 | 273,546 | 126,363 | 245,625 | 109,450 | 210,672 | 95,456 |
| 4243 | Apparel, piece goods, and notions | 122,449 | 24,068 | 112,757 | 21,842 | 108,432 | 18,149 | 104,392 | 18,048 | 105,803 | 15,832 | 98,961 | 13,159 |
| 4244 | Groceries and related products | 450,754 | 25,233 | 428,586 | 25,445 | 409,743 | 22,764 | 405,322 | 20,027 | 385,881 | 14,416 | 377,179 | 12,567 |
| 4245 | Farm-products raw materials | 130,482 | 4,237 | 118,271 | 3,910 | 122,997 | 4,222 | 115,129 | 3,516 | 103,403 | 3,370 | 100,886 | 3,128 |
| 4246 | Chemicals and allied products | 92,760 | 2,692 | 88,232 | 2,767 | 76,369 | (D) | 69,736 | (D) | 67,721 | (D) | 64,183 | (D) |
| 4247 | Petroleum and petroleum products | 436,216 | (D) | 357,198 | (D) | 274,942 | (D) | 225,707 | 10,686 | 192,666 | (D) | 191,529 | (D) |
| 4248 | Beer, wine, and distilled beverages | 96,403 | (D) | 90,370 | (D) | 85,607 | 1,213 | 82,215 | (D) | 79,189 | (D) | 74,854 | (D) |
| 4249 | Miscellaneous nondurable goods | 205,463 | 15,745 | 198,146 | 13,150 | 185,669 | 12,614 | 163,398 | 9,958 | 161,091 | 6,541 | 168,461 | 5,394 |

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to the same limitations and should not be attributed to the U.S. Census Bureau.
(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.
${ }^{1}$ Estimates include data only for businesses with paid employees and are subject to revision.
${ }^{2}$ Manufacturers' Sales Branches and Offices
Manufacturers' Sales Branches and Offices
Source: U.s. Census Bureau, Annual Wholesale Trade Survey

## Table 4/Historical. U.S. Selected Services Revenue ${ }^{1}$ - Total and E-commerce: 2002-2006

[Except where indicated, estimates are based on data from the Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| NAICS Code | Description | Value of Revenue |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | $\begin{gathered} 2005 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2004 \\ \text { Revised } \end{gathered}$ |  | $\begin{gathered} 2003 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2002 \\ \text { Revised } \\ \hline \end{gathered}$ |  |
|  |  | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce |
|  | Total for Selected Service Industries | 6,420,224 | 113,540 | 5,971,312 | 98,837 | 5,539,415 | 88,000 | 5,114,011 | 65,115 | 4,900,995 | 58,468 |
|  | Selected Transportation and Warehousing ${ }^{2}$ | 312,445 | 7,256 | 292,756 | 6,147 | 265,942 | 5,028 | 245,766 | 3,552 | 238,931 | 2,952 |
| 484 | Truck transportation | 219,539 | 6,392 | 206,550 | 5,387 | 185,945 | 4,369 | 168,486 | 3,077 | 164,218 | 2,433 |
| 492 | Couriers and messengers | 71,777 | (s) | 67,024 | (S) | 62,246 | (s) | 59,825 | 79 | 58,165 | 83 |
| 493 | Warehousing and storage | 21,129 | 801 | 19,182 | 703 | 17,751 | 616 | 17,455 | 396 | 16,548 | 436 |
| 51 | Information | 1,056,045 | 31,194 | 1,003,010 | 29,215 | 955,083 | 24,139 | N/A | N/A | N/A | N/A |
| 511 | Publishing industries | 279,415 | 13,344 | 269,283 | 12,146 | 256,301 | 9,396 | N/A | N/A | N/A | N/A |
| 517 | Telecommunications | 469,585 | 4,424 | 446,325 | 4,018 | 429,430 | 3,156 | N/A | N/A | N/A | N/A |
| 51811 | Internet service providers and web search portals | 27,775 | 4,045 | 25,863 | 4,147 | 25,161 | 3,637 | N/A | N/A | N/A | N/A |
|  | Selected Finance ${ }^{3}$ | 499,162 | 7,344 | 406,374 | 6,093 | 349,166 | 6,045 | 311,525 | 5,252 | 292,647 | 5,252 |
| 5231 | Securities and commodity contracts intermediation and brokerage | 365,667 | 7,220 | 293,096 | 5,820 | 250,080 | 5,819 | 225,299 | 5,143 | 212,237 | 4,796 |
| 532 | Rental and Leasing Services | 117,669 | 6,347 | 108,489 | 5,427 | 102,863 | 3,941 | 96,387 | 3,108 | 95,108 | 1,847 |
|  | Selected Professional, Scientific, and Technical Services ${ }^{4}$ | 1,161,511 | 24,719 | 1,080,716 | 23,057 | 989,577 | 21,233 | 900,721 | (S) | 866,610 | (s) |
| 5415 | Computer systems design and related services | 200,695 | 3,798 | 188,490 | 3,194 | 173,525 | (S) | 171,393 | 3,645 | 173,414 | 2,889 |
| 56 | Administrative and Support and Waste Management and Remediation Services | 562,817 | 14,495 | 529,121 | 13,214 | 484,096 | 12,296 | 414,988 | 11,937 | 397,408 | 11,257 |
| 5615 | Travel arrangement and reservation services | 31,006 | 8,441 | 29,688 | 8,328 | 28,200 | 7,746 | 26,594 | 7,332 | 25,535 | 6,740 |
| 62 | Health Care and Social Assistance Services | 1,566,707 | (s) | 1,478,637 | (S) | 1,379,529 | 940 | 1,285,518 | 382 | 1,207,298 | 338 |
| 71 | Arts, Entertainment, and Recreation Services | 177,910 | 2,346 | 165,808 | (S) | 158,557 | 4,660 | 149,360 | 2,939 | 141,902 | 1,697 |
| 72 | Accommodation and Food Services ${ }^{5}$ | 578,949 | 9,512 | 545,713 | 7,735 | 516,580 | 6,052 | 484,174 | 4,580 | 463,678 | 3,084 |
|  | Selected Other Services ${ }^{6}$ | 387,009 | 6,304 | 360,688 | 4,484 | 338,022 | 3,666 | 317,363 | 2,438 | 305,565 | 3,640 |
| 811 | Repair and maintenance | 141,562 | 990 | 136,920 | 957 | 127,939 | 1,026 | 123,164 | 466 | 118,307 | (S) |
| 813 | Religious, grantmaking, civic, professional, and similar organizations | 162,399 | 3,427 | 142,885 | 2,237 | 133,913 | 1,811 | 122,146 | 1,430 | 116,524 | 729 |

## NA Not Applicable.

S) Estimate does not meet publication standards because of high sampling variabiity or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be atributed to the U.

Note: Estimates are not adjusted for price changes. For information on confidentiaity protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/cv.html.
Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees.
Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (rransit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for
Excludes NAIIS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).
Excludes NAICS 54112 (offices of notaries).
Estimates are based on data from the 2005 Annual Retail Trade Survey.
${ }^{6}$ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).
Source: U.S. Census Bureau, Service Annual Survey

## Table 5/Historical. U.S. Retail Trade Sales ${ }^{1}$ - Total and E-commerce: 2001-2006

IEstimales are based on data from the Annual Retail Trade Survey. Sales estimates are shown in milions of dollars, consequenty industy group estimales may not be additive.,

| naics | Description | Value of Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | $\begin{gathered} 2005 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2004 \\ \text { Revised } \end{gathered}$ |  | $\begin{gathered} 2003 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 2002 \\ \text { Revised } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2001 \\ \text { Revised } \end{gathered}$ |  |
|  |  | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce |
|  | Total Retail Trade | 3,887,363 | 106,583 | 3,688,059 | 87,397 | 3,474,340 | 70,938 | 3,265,477 | 56,615 | 3,134,322 | 44,842 | 3,067,725 | 34,353 |
| 441 | Motor venicles and parts dealers | 898,624 | 20,004 | 885,997 | 16,503 | 864,541 | 13,333 | 841,215 | 10,452 | 820,269 | 7,159 | 816,941 | 5,337 |
| 442 | Furniture and home furrishings stores | 117,659 | 642 | 111,763 | 615 | 105,303 | 526 | 97,528 | (s) | 94,610 | (S) | 91,644 | (s) |
| 443 | Electronics and appliance stores | 108,362 | 1,213 | 101,609 | 1,163 | 94,811 | 1,027 | 86,957 | 677 | 83,897 | 505 | 80,395 | 453 |
| 444 | Building materials and garden equipment and supplies stores | 344,728 | 606 | 327,192 | 496 | 298,782 | 451 | 265,052 | 373 | 248,888 | 281 | 239,707 | 231 |
| 445 | Food and beverage stores | 533,779 | 752 | 514,998 | 491 | 494,966 | 402 | 477,130 | (s) | 465,794 | (s) | 463,330 | (s) |
| 446 | Health and personal care stores | 224,752 | (s) | 209,008 | (s) | 198,933 | (s) | 192,224 | (s) | 180,143 | (S) | 166,678 | (s) |
| 447 | Gasoline Stations | 416,246 | (s) | 373,855 | (s) | 320,435 | (s) | 273,566 | (s) | 250,770 | (s) | 251,537 | (s) |
| 448 | Clothing and clothing accessories stores | 214,876 | 2,077 | 201,534 | 1,748 | 190,079 | 1,481 | 178,778 | 1,089 | 172,617 | 618 | 167,583 | 345 |
| 451 | Sporting goods, hobby, book and music stores | 84,772 | 1,502 | 81,801 | 1,138 | 80,061 | 948 | 77,335 | 596 | 76,988 | 468 | 77,138 | 431 |
| 452 | General merchandise stores | 552,109 | (S) | 525,248 | (s) | 497,174 | (s) | 468,734 | (s) | 446,648 | (s) | 427,586 | (s) |
| 453 | Miscellaneous store retailers | 115,802 | 1,691 | 108,398 | 1,386 | 105,253 | 1,084 | 103,056 | 795 | 104,163 | 611 | 104,381 | 474 |
| 454 | Nonstore retaiers | 275,654 | 77,641 | 246,656 | 63,554 | 224,002 | 51,412 | 203,902 | 41,741 | 189,535 | 34,470 | 180,805 | 26,547 |
| 45411 | Electronic shopping and mail order houses | 190,865 | 75,230 | 164,345 | 61,940 | 147,199 | 49,686 | 131,171 | 40,407 | 122,313 | 33,433 | 114,844 | 25,731 |

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpubbished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau

Note: Estimates are not adjusted for price changes. For information on confidentiaity protection, sampling error, nonsampling error, sample design, and definitions, visit wwuv.census.gov/mrts/mww/rrely.html.
${ }^{1}$ Estimates include data for businesses with or without paid employees.
Source: U.S. Census Bureau, Annual Retail Trade Survey

Table 6/Historical. U.S. Electronic Shopping and Mail-Order Houses (NAICS 45411) - Total and E-commerce Sales by Merchandise Line ${ }^{1}$ : 2001-2006
[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

| Merchandise Lines | Value of Sales |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | $\begin{gathered} 2005 \\ \text { Revised } \end{gathered}$ |  | $2004$ <br> Revised |  | $2003$ <br> Revised |  | $2002$ <br> Revised |  | $\begin{gathered} 2001 \\ \text { Revised } \end{gathered}$ |  |
|  | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce | Total | E-commerce |
| Total Electronic Shopping and Mail-Order Houses (NAICS 45411) | 190,865 | 75,230 | 164,345 | 61,940 | 147,199 | 49,686 | 131,171 | 40,407 | 122,313 | 33,433 | 114,844 | 25,731 |
| Books and magazines | 6,306 | S | 5,729 | S | 5,338 | S | 4,794 | 2,063 | 4,576 | 1,862 | 4,319 | 1,689 |
| Clothing and clothing accessories (includes footwear) | 19,290 | 11,752 | 17,109 | 8,880 | 14,554 | 6,346 | 13,793 | 5,129 | 14,164 | 4,406 | 15,471 | 3,265 |
| Computer hardware | 20,664 | 8,915 | 19,998 | 8,519 | 20,213 | 7,608 | 18,549 | 6,388 | 19,162 | 6,037 | 21,408 | 5,389 |
| Computer software | 4,265 | 2,218 | 3,931 | 2,083 | 3,547 | 1,760 | 3,318 | 1,413 | 4,003 | 1,408 | 4,174 | 1,249 |
| Drugs, health aids, and beauty aids | 59,641 | 4,238 | 45,734 | 3,760 | 41,248 | 3,388 | 33,785 | S | 27,292 | 1,836 | 19,579 | 1,116 |
| Electronics and appliances | 10,074 | 6,987 | 8,749 | 5,860 | 7,128 | 4,529 | 5,848 | 3,265 | 4,817 | 2,336 | 4,147 | 1,698 |
| Food, beer, and wine | 3,448 | 1,729 | 2,944 | 1,363 | 2,283 | 809 | 2,025 | 683 | 1,941 | 636 | 1,989 | 476 |
| Furniture and home furnishings | 11,407 | 7,028 | 9,838 | 5,189 | 7,992 | 3,663 | 7,741 | 3,098 | 7,181 | 2,353 | 6,616 | 1,630 |
| Music and videos | 4,436 | 3,141 | 3,824 | S | 3,939 | 1,804 | 3,790 | 1,631 | 4,208 | 1,536 | 4,284 | 1,310 |
| Office equipment and supplies | 7,860 | 4,869 | 6,858 | 4,122 | 6,334 | 3,449 | 6,043 | 3,116 | 5,842 | 2,417 | 6,272 | 1,877 |
| Sporting Goods | 4,201 | 2,422 | 3,872 | 1,790 | 2,613 | 973 | 2,425 | 883 | 2,737 | 906 | 1,753 | 471 |
| Toys, hobby goods, and games | 3,697 | 1,891 | 3,724 | 1,808 | 3,390 | 1,341 | 3,515 | 1,336 | 3,463 | 1,120 | 2,953 | 828 |
| Other merchandise ${ }^{2}$ | 26,476 | 11,123 | 24,451 | 9,092 | 21,235 | 6,446 | 19,251 | 5,195 | 17,710 | 3,947 | 17,698 | 2,953 |
| Nonmerchandise receipts ${ }^{3}$ | 9,100 | 5,392 | 7,584 | 4,236 | 7,385 | 5,238 | 6,294 | 3,678 | 5,217 | 2,633 | 4,181 | 1,780 |

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/mrts/www/nrely.html.
${ }^{1}$ Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey.
${ }^{2}$ Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.
${ }^{3}$ Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.
Source: U.S. Census Bureau, Annual Retail Trade Survey

## Table 7/Historical. Summary of U.S. Shipments, Sales, Revenues, and E-commerce: 2001-2006

[Estimates are based on data from the Annual Survey of Manufactures, Annual Wholesale Trade Survey, Service Annual
Survey, and Annual Retail Trade Survey. Shipments, sales, and revenues are shown in millions of dollars.]

| Item |  | Value of |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Manufacturing Shipments ${ }^{1}$ | Merchant Wholesale Trade Sales ${ }^{1}$ |  | Retail Trade Sales ${ }^{3}$ | Selected Services Revenues ${ }^{4}$ |
|  |  |  | Excluding MSBOs ${ }^{2}$ | Including MSBOs ${ }^{2}$ |  |  |
| 2006 | Total |  |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |
| 2005 | Total |  |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |
| 2004 | Total | $\mathbf{N} / \mathbf{A}$ |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |
| 2003 | Total |  |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |
| 2002 | Total |  |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |
| 2001 | Total |  |  |  |  |  |
|  | E-commerce |  |  |  |  |  |
|  | Percent of Total |  |  |  |  |  |

NA Not applicable.

Note: Estimates are not adjusted for price changes and are subject to revision. For information on confidentiality protection, sampling error, sample design, and definitions, visit www.census.gov/eos/www/sm.html.
${ }^{1}$ Estimates include data only for businesses with paid employees.
${ }^{2}$ Manufacturers' Sales Branches and Offices.
${ }^{3}$ Estimates include data for businesses with or without paid employees.
${ }^{4}$ Estimates include data for businesses with paid employees except for Accomodation and Food Services, which also includes businesses without paid employees. Estimates for 2001 are not comparable due to the change in the 2002 NAICS. Estimates for 2002 and 2003 exclude
landscaping services, landscape architectural services, and pet care services.

Source: U.S. Census Bureau, Annual Survey of Manufactures, Annual Wholesale Trade Survey, Service Annual Survey, and Annual Retail Trade Survey

