

Table 1. U.S. Manufacturing Shipments¹ - Total and E-commerce Value: 2006 and 2005

[Estimates are based on data from the 2006 Annual Survey of Manufactures. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 1A]

NAICS Code	Description	Value of Shipments				Y/Y Percent Change		E-commerce as Percent of Total Shipments		Percent Distribution of E-commerce Shipments	
		2006		2005		Total Shipments	E-commerce Shipments	2006	2005	2006	2005
		Total	E-commerce	Revised Total	Revised E-commerce						
	Total Manufacturing	5,019,964	1,568,371	4,742,076	1,343,852	5.9	16.7	31.2	28.3	100.0	100.0
311	Food manufacturing	537,787	154,083	532,402	99,090	1.0	55.5	28.7	18.6	9.8	7.4
312	Beverage and tobacco product manufacturing	124,693	68,177	124,086	60,651	0.5	12.4	54.7	48.9	4.3	4.5
313	Textile mills	38,795	12,377	42,328	7,512	-8.3	64.8	31.9	17.8	0.8	0.6
314	Textile product mills	33,220	11,588	35,022	7,189	-5.1	61.2	34.9	20.5	0.7	0.5
315	Apparel manufacturing	30,462	9,307	31,401	8,908	-3.0	4.5	30.6	28.4	0.6	0.7
316	Leather and allied product manufacturing	6,019	926	6,181	826	-2.6	12.1	15.4	13.4	.06	.06
321	Wood product manufacturing	112,404	14,952	112,095	12,248	0.3	22.1	13.3	10.9	1.0	0.9
322	Paper manufacturing	170,361	40,781	161,928	30,579	5.2	33.4	23.9	18.9	2.6	2.3
323	Printing and related support activities	99,688	19,004	96,922	15,592	2.9	21.9	19.1	16.1	1.2	1.2
324	Petroleum and coal products manufacturing	548,955	160,177	475,787	130,869	15.4	22.4	29.2	27.5	10.2	9.7
325	Chemical manufacturing	657,748	205,299	610,873	173,747	7.7	18.2	31.2	28.4	13.1	12.9
326	Plastics and rubber products manufacturing	211,345	48,656	200,304	43,123	5.5	12.8	23.0	21.5	3.1	3.2
327	Nonmetallic mineral product manufacturing	126,015	20,648	114,849	16,469	9.7	25.4	16.4	14.3	1.3	1.2
331	Primary metal manufacturing	232,558	59,376	203,263	47,608	14.4	24.7	25.5	23.4	3.8	3.5
332	Fabricated metal product manufacturing	317,223	63,942	289,432	50,661	9.6	26.2	20.2	17.5	4.1	3.8
333	Machinery manufacturing	326,430	93,428	302,650	72,390	7.9	29.1	28.6	23.9	6.0	5.4
334	Computer and electronic product manufacturing	390,776	120,931	372,882	113,704	4.8	6.4	31.0	30.5	7.7	8.5
335	Electrical equipment, appliance, and components	120,038	34,327	111,977	30,602	7.2	12.2	28.6	27.3	2.2	2.3
336	Transportation equipment manufacturing	698,349	383,463	690,743	381,600	1.1	1.1	54.9	55.2	24.4	28.4
337	Furniture and related product manufacturing	86,749	18,187	84,181	16,233	3.1	12.0	21.0	19.3	1.2	1.2
339	Miscellaneous manufacturing	150,349	28,742	142,770	24,251	5.3	18.5	19.1	17.0	1.8	1.8

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

¹Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2006 Annual Survey of Manufactures

Table 2.0. U.S. Merchant Wholesale Trade Sales¹, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.0A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005		Total Sales	E-commerce Sales	2006	2005	2006
		Total	E-commerce	Revised Total	Revised E-commerce					
42	Total Merchant Wholesale Trade Including MSBOs²	5,585,008	1,148,181	5,181,420	1,049,264	7.8	9.4	20.6	20.3	100.0
423	Durable goods	2,868,396	574,720	2,643,390	511,942	8.5	12.3	20.0	19.4	50.1
4231	Motor vehicles and automotive equipment	710,009	333,350	654,754	305,782	8.4	9.0	47.0	46.7	29.0
4232	Furniture and home furnishings	84,375	11,724	79,666	11,133	5.9	5.3	13.9	14.0	1.0
4233	Lumber and other construction material	173,662	7,967	168,358	7,735	3.2	3.0	4.6	4.6	0.7
4234	Professional and commercial equipment and supplies	517,726	97,551	483,395	77,063	7.1	26.6	18.8	15.9	8.5
42343	Computer equipment and supplies	281,574	54,758	275,503	47,755	2.2	14.7	19.4	17.3	4.8
4235	Metals and minerals, excluding petroleum	216,178	7,538	190,117	5,646	13.7	33.5	3.5	3.0	0.7
4236	Electrical goods	409,804	45,966	376,035	41,227	9.0	11.5	11.2	11.0	4.0
4237	Hardware, plumbing and heating equipment	110,588	(S)	101,302	13,758	9.2	(S)	(S)	13.6	(S)
4238	Machinery, equipment and supplies	416,431	35,676	381,233	32,064	9.2	11.3	8.6	8.4	3.1
4239	Miscellaneous durable goods	229,623	20,070	208,530	17,534	10.1	14.5	8.7	8.4	1.7
424	Nondurable goods	2,716,612	573,461	2,538,030	537,322	7.0	6.7	21.1	21.2	49.9
4241	Paper and paper products	140,251	17,746	135,877	15,198	3.2	16.8	12.7	11.2	1.5
4242	Drugs, drug proprietaries and druggists' sundries	518,513	296,619	506,061	290,866	2.5	2.0	57.2	57.5	25.8
4243	Apparel, piece goods, and notions	135,738	29,561	125,953	27,228	7.8	8.6	21.8	21.6	2.6
4244	Groceries and related products	605,417	86,559	574,953	78,883	5.3	9.7	14.3	13.7	7.5
4245	Farm-products raw materials	130,482	4,987	118,271	4,482	10.3	11.3	3.8	3.8	0.4
4246	Chemicals and allied products	153,772	17,862	148,275	15,917	3.7	12.2	11.6	10.7	1.6
4247	Petroleum and petroleum products	653,256	(D)	566,277	(D)	15.4	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	109,197	(D)	101,886	(D)	7.2	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	269,986	48,658	260,477	43,462	3.7	12.0	18.0	16.7	4.2

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 2.1. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005		Total Sales	E-commerce Sales	2006	2005	2006
		Total	E-commerce	Revised Total	Revised E-commerce					
42	Total Merchant Wholesale Trade Excluding MSBOs²	3,908,987	613,245	3,585,641	550,836	9.0	11.3	15.7	15.4	100.0
423	Durable goods	1,932,088	252,804	1,775,626	222,442	8.8	13.6	13.1	12.5	41.2
4231	Motor vehicles and automotive equipment	319,455	97,596	293,072	87,205	9.0	11.9	30.6	29.8	15.9
4232	Furniture and home furnishings	65,765	6,757	60,943	6,242	7.9	8.3	10.3	10.2	1.1
4233	Lumber and other construction material	145,693	5,753	140,947	5,702	3.4	0.9	3.9	4.0	0.9
4234	Professional and commercial equipment and supplies	323,555	64,076	309,601	55,269	4.5	15.9	19.8	17.9	10.4
42343	Computer equipment and supplies	163,094	39,222	163,010	33,876	0.1	15.8	24.0	20.8	6.4
4235	Metals and minerals, excluding petroleum	157,749	2,277	136,874	1,860	15.3	22.4	1.4	1.4	0.4
4236	Electrical goods	298,647	34,167	267,224	29,616	11.8	15.4	11.4	11.1	5.6
4237	Hardware, plumbing and heating equipment	91,724	(S)	83,708	10,625	9.6	(S)	(S)	12.7	(S)
4238	Machinery, equipment and supplies	313,878	12,261	288,571	10,188	8.8	20.3	3.9	3.5	2.0
4239	Miscellaneous durable goods	215,622	18,218	194,686	15,735	10.8	15.8	8.4	8.1	3.0
424	Nondurable goods	1,976,899	360,441	1,810,015	328,394	9.2	9.8	18.2	18.1	58.8
4241	Paper and paper products	92,399	12,727	87,501	10,509	5.6	21.1	13.8	12.0	2.1
4242	Drugs, drug proprietaries and druggists' sundries	349,973	235,070	328,954	220,141	6.4	6.8	67.2	66.9	38.3
4243	Apparel, piece goods, and notions	122,449	26,749	112,757	24,143	8.6	10.8	21.8	21.4	4.4
4244	Groceries and related products	450,754	40,435	428,586	35,283	5.2	14.6	9.0	8.2	6.6
4245	Farm-products raw materials	130,482	4,987	118,271	4,482	10.3	11.3	3.8	3.8	0.8
4246	Chemicals and allied products	92,760	4,479	88,232	3,576	5.1	25.3	4.8	4.1	0.7
4247	Petroleum and petroleum products	436,216	9,840	357,198	8,643	22.1	13.8	2.3	2.4	1.6
4248	Beer, wine, and distilled beverages	96,403	4,108	90,370	3,619	6.7	13.5	4.3	4.0	0.7
4249	Miscellaneous nondurable goods	205,463	22,046	198,146	17,998	3.7	22.5	10.7	9.1	3.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 2.2. U.S. Manufacturers' Sales Branches and Offices¹ - Total and E-commerce Sales: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.2A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005		Total Sales	E-commerce Sales	2006	2005	2006
		Total	E-commerce	Revised Total	Revised E-commerce					
42	Total Manufacturers' Sales Branches and Offices	1,676,021	534,936	1,595,779	498,428	5.0	7.3	31.9	31.2	100.0
423	Durable goods	936,308	321,916	867,764	289,500	7.9	11.2	34.4	33.4	60.2
4231	Motor vehicles and automotive equipment	390,554	235,754	361,682	218,577	8.0	7.9	60.4	60.4	44.1
4232	Furniture and home furnishings	18,610	4,967	18,723	4,891	-0.6	1.6	26.7	26.1	0.9
4233	Lumber and other construction material	27,969	2,214	27,411	2,033	2.0	8.9	7.9	7.4	0.4
4234	Professional and commercial equipment and supplies	194,171	33,475	173,794	21,794	11.7	53.6	17.2	12.5	6.3
42343	Computer equipment and supplies	118,480	15,536	112,493	13,879	5.3	11.9	13.1	12.3	2.9
4235	Metals and minerals, excluding petroleum	58,429	5,261	53,243	3,786	9.7	39.0	9.0	7.1	1.0
4236	Electrical goods	(S)	11,799	(S)	11,611	(S)	1.6	(S)	(S)	2.2
4237	Hardware, plumbing and heating equipment	18,864	(S)	17,594	(S)	7.2	(S)	(S)	(S)	(S)
4238	Machinery, equipment and supplies	102,553	23,415	92,662	21,876	10.7	7.0	22.8	23.6	4.4
4239	Miscellaneous durable goods	14,001	1,852	13,844	1,799	1.1	2.9	13.2	13.0	0.3
424	Nondurable goods	739,713	213,020	728,015	208,928	1.6	2.0	28.8	28.7	39.8
4241	Paper and paper products	47,852	5,019	48,376	4,689	-1.1	7.0	10.5	9.7	0.9
4242	Drugs, drug proprietaries and druggists' sundries	168,540	61,549	177,107	70,725	-4.8	-13.0	36.5	39.9	11.5
4243	Apparel, piece goods, and notions	13,289	(S)	13,196	(S)	0.7	(S)	(S)	(S)	(S)
4244	Groceries and related products	154,663	46,124	146,367	43,600	5.7	5.8	29.8	29.8	8.6
4246	Chemicals and allied products	61,012	13,383	60,043	12,341	1.6	8.4	21.9	20.6	2.5
4247	Petroleum and petroleum products	217,040	(D)	209,079	(D)	3.8	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	(S)	(D)	(S)	(D)	(S)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	64,523	26,612	62,331	25,464	3.5	4.5	41.2	40.9	5.0

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 3. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2006		2005		Total Sales	EDI Sales	2006	2005	2006	2006	2005
		Total	EDI	Revised Total	Revised EDI							
42	Total Merchant Wholesale Trade Excluding MSBOs²	3,908,987	463,094	3,585,641	424,496	9.0	9.1	11.8	11.8	100.0	75.5	77.1
423	Durable goods	1,932,088	209,314	1,775,626	187,522	8.8	11.6	10.8	10.6	45.2	82.8	84.3
4231	Motor vehicles and automotive equipment	319,455	92,452	293,072	83,647	9.0	10.5	28.9	28.5	20.0	94.7	95.9
4232	Furniture and home furnishings	65,765	5,722	60,943	5,286	7.9	8.2	8.7	8.7	1.2	84.7	84.7
4233	Lumber and other construction material	145,693	5,096	140,947	5,061	3.4	0.7	3.5	3.6	1.1	88.6	88.8
4234	Professional and commercial equipment and supplies	323,555	43,770	309,601	39,611	4.5	10.5	13.5	12.8	9.5	68.3	71.7
42343	Computer equipment and supplies	163,094	24,390	163,010	22,888	0.1	6.6	15.0	14.0	5.3	62.2	67.6
4235	Metals and minerals, excluding petroleum	157,749	1,090	136,874	960	15.3	13.5	0.7	0.7	0.2	47.9	51.6
4236	Electrical goods	298,647	27,697	267,224	23,432	11.8	18.2	9.3	8.8	6.0	81.1	79.1
4237	Hardware, plumbing and heating equipment	91,724	(S)	83,708	9,456	9.6	(S)	(S)	11.3	(S)	(S)	89.0
4238	Machinery, equipment and supplies	313,878	7,127	288,571	6,036	8.8	18.1	2.3	2.1	1.5	58.1	59.2
4239	Miscellaneous durable goods	215,622	16,068	194,686	14,033	10.8	14.5	7.5	7.2	3.5	88.2	89.2
424	Nondurable goods	1,976,899	253,780	1,810,015	236,974	9.2	7.1	12.8	13.1	54.8	70.4	72.2
4241	Paper and paper products	92,399	5,573	87,501	4,991	5.6	11.7	6.0	5.7	1.2	43.8	47.5
4242	Drugs, drug proprietaries and druggists' sundries	349,973	164,805	328,954	154,741	6.4	6.5	47.1	47.0	35.6	70.1	70.3
4243	Apparel, piece goods, and notions	122,449	24,068	112,757	21,842	8.6	10.2	19.7	19.4	5.2	90.0	90.5
4244	Groceries and related products	450,754	25,233	428,586	25,445	5.2	-0.8	5.6	5.9	5.4	62.4	72.1
4245	Farm-products raw materials	130,482	4,237	118,271	3,910	10.3	8.4	3.2	3.3	0.9	85.0	87.2
4246	Chemicals and allied products	92,760	2,692	88,232	2,767	5.1	-2.7	2.9	3.1	0.6	60.1	77.4
4247	Petroleum and petroleum products	436,216	(D)	357,198	(D)	22.1	(D)	(D)	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	96,403	(D)	90,370	(D)	6.7	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	205,463	15,745	198,146	13,150	3.7	19.7	7.7	6.6	3.4	71.4	73.1

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 4. U.S. Selected Services Revenue¹ - Total and E-commerce: 2006 and 2005

[Except where indicated, estimates are based on data from the 2006 Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 4A]

NAICS Code	Description	Value of Revenue				Y/Y Percent Change		E-commerce as Percent of Total Revenue		Percent Distribution of E-commerce Revenue
		2006		2005		Total Revenue	E-commerce Revenue	2006	2005	2006
		Total	E-commerce	Revised Total	Revised E-commerce					
Total for Selected Service Industries		6,420,224	113,540	5,971,312	98,837	7.5	14.9	1.8	1.7	100.0
Selected Transportation and Warehousing²		312,445	7,256	292,756	6,147	6.7	18.0	2.3	2.1	6.4
484	Truck transportation	219,539	6,392	206,550	5,387	6.3	18.7	2.9	2.6	5.6
492	Couriers and messengers	71,777	(S)	67,024	(S)	7.1	(S)	(S)	(S)	(S)
493	Warehousing and storage	21,129	801	19,182	703	10.2	13.9	3.8	3.7	0.7
51	Information	1,056,045	31,194	1,003,010	29,215	5.3	6.8	3.0	2.9	27.5
511	Publishing industries (except Internet)	279,415	13,344	269,283	12,146	3.8	9.9	4.8	4.5	11.8
517	Telecommunications	469,585	4,424	446,325	(S)	5.2	(S)	0.9	(S)	3.9
51811	Internet service providers and web search portals	27,775	4,045	25,863	(S)	7.4	(S)	14.6	(S)	3.6
Selected Finance³		499,162	7,344	406,374	6,093	22.8	20.5	1.5	1.5	6.5
5231	Securities and commodity contracts intermediation and brokerage	365,667	7,220	293,096	5,820	24.8	24.1	2.0	2.0	6.4
532	Rental and Leasing Services	117,669	6,347	108,489	5,427	8.5	17.0	5.4	5.0	5.6
Selected Professional, Scientific, and Technical Services⁴		1,161,511	24,719	1,080,716	23,057	7.5	7.2	2.1	2.1	21.8
5415	Computer systems design and related services	200,695	3,798	188,490	3,194	6.5	18.9	1.9	1.7	3.4
56	Administrative and Support and Waste Management and Remediation Services	562,817	14,495	529,121	13,214	6.4	9.7	2.6	2.5	12.8
5615	Travel arrangement and reservation services	31,006	8,441	29,688	8,328	4.4	1.4	27.2	28.1	7.4
62	Health Care and Social Assistance Services	1,566,707	(S)	1,478,637	(S)	6.0	(S)	(S)	(S)	(S)
71	Arts, Entertainment, and Recreation Services	177,910	2,346	165,808	1,925	7.3	21.9	1.3	1.2	2.1
72	Accommodation and Food Services⁵	578,949	9,512	545,713	7,735	6.1	23.0	1.6	1.4	8.4
Selected Other Services⁶		387,009	6,304	360,688	4,484	7.3	40.6	1.6	1.2	5.6
811	Repair and maintenance	141,562	990	136,920	957	3.4	3.4	0.7	0.7	0.9
813	Religious, grantmaking, civic, professional, and similar organizations	162,399	3,427	142,885	2,237	13.7	53.2	2.1	1.6	3.0

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/svsd/www/cv.html.

¹ Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees.

² Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

³ Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

⁴ Excludes NAICS 54112 (offices of notaries).

⁵ Estimates are based on data from the 2006 Annual Retail Trade Survey.

⁶ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Source: U.S. Census Bureau, 2006 Service Annual Survey

Table 5. U.S. Retail Trade Sales¹ - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 5A]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2006		2005		Total Sales	E-commerce Sales	2006	2005	2006
		Total	E-commerce	Revised Total	Revised E-commerce					
	Total Retail Trade	3,887,363	106,583	3,688,059	87,397	5.4	22.0	2.7	2.4	100.0
441	Motor vehicles and parts dealers	898,624	20,004	885,997	16,503	1.4	21.2	2.2	1.9	18.8
442	Furniture and home furnishings stores	117,659	642	111,763	615	5.3	4.4	0.5	0.6	0.6
443	Electronics and appliance stores	108,362	1,213	101,609	1,163	6.6	4.3	1.1	1.1	1.1
444	Building materials and garden equipment and supplies stores	344,728	606	327,192	496	5.4	22.2	0.2	0.2	0.6
445	Food and beverage stores	533,779	752	514,998	491	3.6	53.2	0.1	0.1	0.7
446	Health and personal care stores	224,752	(S)	209,008	(S)	7.5	(S)	(S)	(S)	(S)
447	Gasoline stations	416,246	(S)	373,855	(S)	11.3	(S)	(S)	(S)	(S)
448	Clothing and clothing accessories stores	214,876	2,077	201,534	1,748	6.6	18.8	1.0	0.9	1.9
451	Sporting goods, hobby, book, and music stores	84,772	1,502	81,801	1,138	3.6	32.0	1.8	1.4	1.4
452	General merchandise stores	552,109	(S)	525,248	(S)	5.1	(S)	(S)	(S)	(S)
453	Miscellaneous store retailers	115,802	1,691	108,398	1,386	6.8	22.0	1.5	1.3	1.6
454	Nonstore retailers	275,654	77,641	246,656	63,554	11.8	22.2	28.2	25.8	72.8
4541	Electronic shopping and mail-order houses	190,865	75,230	164,345	61,940	16.1	21.5	39.4	37.7	70.6

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

¹ Estimates include data for businesses with or without paid employees and are subject to revision.

Source: U.S. Census Bureau, 2006 Annual Retail Trade Survey

Table 6. U.S. Electronic Shopping and Mail-Order Houses (NAICS 4541) - Total and E-commerce Sales by Merchandise Line¹: 2006 and 2005

[Estimates are based on data from the 2006 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently merchandise line estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 6A]

Merchandise Lines	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales	Percent Distribution	
	2006		2005					Total Sales	E-commerce Sales
	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2006	2006
Total Electronic Shopping and Mail-Order Houses (NAICS 4541)	190,865	75,230	164,345	61,940	16.1	21.5	39.4	100.0	100.0
Books and magazines	6,306	(S)	5,729	(S)	10.1	(S)	(S)	3.3	(S)
Clothing and clothing accessories (includes footwear)	19,290	11,752	17,109	8,880	12.7	32.3	60.9	10.1	15.6
Computer hardware	20,664	8,915	19,998	8,519	3.3	4.6	43.1	10.8	11.9
Computer software	4,265	2,218	3,931	2,083	8.5	6.5	52.0	2.2	2.9
Drugs, health aids, and beauty aids	59,641	4,238	45,734	3,760	30.4	12.7	7.1	31.2	5.6
Electronics and appliances	10,074	6,987	8,749	5,860	15.1	19.2	69.4	5.3	9.3
Food, beer, and wine	3,448	1,729	2,944	1,363	17.1	26.9	50.1	1.8	2.3
Furniture and home furnishings	11,407	7,028	9,838	5,189	15.9	35.4	61.6	6.0	9.3
Music and videos	4,436	3,141	3,824	(S)	16.0	(S)	70.8	2.3	4.2
Office equipment and supplies	7,860	4,869	6,858	4,122	14.6	18.1	61.9	4.1	6.5
Sporting goods	4,201	2,422	3,872	1,790	8.5	35.3	57.7	2.2	3.2
Toys, hobby goods, and games	3,697	1,891	3,724	1,808	-0.7	4.6	51.1	1.9	2.5
Other merchandise ²	26,476	11,123	24,451	9,092	8.3	22.3	42.0	13.9	14.8
Nonmerchandise receipts ³	9,100	5,392	7,584	4,236	20.0	27.3	59.3	4.8	7.2

(S) Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates are not adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.

¹ Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey, and are subject to revision.

² Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

³ Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, 2006 Annual Retail Trade Survey

Table 7. Summary of U.S. Shipments, Sales, Revenues, and E-commerce: 2000-2006

[Estimates are based on data from the 2006 Annual Survey of Manufactures, 2006 Annual Wholesale Trade Survey, 2006 Service Annual Survey, and 2006 Annual Retail Trade Survey. Shipments, sales, and revenues are shown in millions of dollars]

Item		Value of -				
		Manufacturing Shipments ¹	Merchant Wholesale Trade Sales ¹		Retail Trade Sales ³	Selected Services Revenues ⁴
			Excluding MSBOs ²	Including MSBOs ²		
2006	Total	5,019,964	3,908,987	5,585,008	3,887,363	6,420,224
	E-commerce	1,568,371	613,245	1,148,181	106,583	113,540
	Percent of Total	31.2	15.7	20.6	2.7	1.8
2005	Total	4,742,076	3,585,641	5,181,420	3,688,059	5,971,312
	E-commerce	1,343,852	550,836	1,049,264	87,397	98,837
	Percent of Total	28.3	15.4	20.3	2.4	1.7
2004	Total	4,308,971	3,296,520	4,799,679	3,474,340	5,539,415
	E-commerce	996,174	451,158	911,266	70,938	88,000
	Percent of Total	23.1	13.7	19.0	2.0	1.6
2003	Total	4,015,081	2,962,284	4,345,336	3,265,477	5,114,011
	E-commerce	842,666	409,087	839,420	56,615	65,115
	Percent of Total	21.0	13.8	19.3	1.7	1.3
2002	Total	3,920,632	2,835,528	4,151,597	3,134,322	4,900,995
	E-commerce	751,985	353,863	774,360	44,842	58,468
	Percent of Total	19.2	12.5	18.7	1.4	1.2
2001	Total	3,970,500	2,785,152	NA	3,067,725	NA
	E-commerce	724,228	314,803	NA	34,353	NA
	Percent of Total	18.2	11.3	NA	1.1	NA

NA Not applicable.

Note: Estimates are not adjusted for price changes and are subject to revision. For information on confidentiality protection, sampling error, sample design, and definitions, visit www.census.gov/eos/www/sm.html.

¹Estimates include data only for businesses with paid employees.

²Manufacturers' Sales Branches and Offices.

³Estimates include data for businesses with or without paid employees.

⁴Estimates include data for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees. Estimates for 2001 are not comparable due to the change in the 2002 NAICS. Estimates for 2002 and 2003 exclude landscaping services, landscape architectural services, and pet care services.

Source: U.S. Census Bureau, 2006 Annual Survey of Manufactures, 2006 Annual Wholesale Trade Survey, 2006 Service Annual Survey, and 2006 Annual Retail Trade Survey

Table 1A. Measures of Sampling Variability - U.S. Manufacturing Shipments - Total and E-commerce Value: 2006 and 2005

[Estimates are based on data from the 2006 Annual Survey of Manufactures, are shown as percents, and are associated with the estimates in Table 1]

NAICS Code	Description	Coefficient of Variation for Value of Shipments				Standard Error for Estimate of:		
		2006		2005		E-commerce as Percent of Total Shipments		Percent Distribution of E-commerce Shipments
		Total	E-commerce	Revised Total	Revised E-commerce	2006	2005	2006
	Total Manufacturing	0.1	0.2	0.1	0.3	0.1	0.1	NA
311	Food manufacturing	0.3	0.6	0.3	0.8	0.2	0.1	0.1
312	Beverage and tobacco product manufacturing	0.5	0.6	0.4	0.6	0.5	0.4	(Z)
313	Textile mills	0.9	1.1	0.8	1.8	0.4	0.3	(Z)
314	Textile product mills	1.8	1.4	1.6	1.4	0.9	0.5	(Z)
315	Apparel manufacturing	1.1	2.3	1.0	2.1	0.8	.05	(Z)
316	Leather and allied product manufacturing	2.9	4.5	1.5	2.7	0.9	0.3	(Z)
321	Wood product manufacturing	0.6	2.7	0.6	2.1	0.4	0.2	(Z)
322	Paper manufacturing	0.6	0.8	0.5	0.9	0.2	0.1	(Z)
323	Printing and related support activities	0.8	2.2	0.8	2.6	0.4	0.3	(Z)
324	Petroleum and coal products manufacturing	0.5	1.1	0.5	1.2	0.2	0.2	0.1
325	Chemical manufacturing	0.3	0.5	0.3	0.6	0.2	0.1	0.1
326	Plastics and rubber products manufacturing	0.8	1.1	0.8	3.2	0.3	0.6	(Z)
327	Nonmetallic mineral product manufacturing	0.6	1.9	0.5	2.4	0.3	0.3	(Z)
331	Primary metal manufacturing	0.8	1.3	0.7	1.7	0.3	0.2	0.1
332	Fabricated metal product manufacturing	0.4	1.1	0.4	1.1	0.2	0.2	(Z)
333	Machinery manufacturing	0.6	0.8	0.5	0.9	0.3	0.2	0.1
334	Computer and electronic product manufacturing	0.7	0.6	0.5	0.7	0.3	0.3	0.1
335	Electrical equipment, appliance, and components	0.4	0.8	0.4	0.8	0.2	0.2	(Z)
336	Transportation equipment manufacturing	0.3	0.5	0.3	0.5	0.2	0.2	0.1
337	Furniture and related product manufacturing	0.8	3.3	0.7	2.8	0.6	0.2	(Z)
339	Miscellaneous manufacturing	0.6	1.6	0.5	1.3	0.3	0.2	(Z)

NA Not applicable.

(Z) Estimate is less than 0.05%.

Note: Standard errors for year to year change in total shipments and e-commerce shipments were not calculated. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

Source: U.S. Census Bureau, 2006 Annual Survey of Manufactures

Table 2.0A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.0]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2005	2006
42	Total Merchant Wholesale Trade Including MSBOs¹	0.9	1.5	0.7	1.3	0.4	0.3	0.3	0.2	NA
423	Durable goods	0.7	1.6	0.6	1.6	0.3	0.5	0.4	0.4	0.7
4231	Motor vehicles and automotive equipment	0.9	1.5	0.8	1.5	0.6	0.1	0.7	0.7	0.4
4232	Furniture and home furnishings	3.3	6.9	2.8	6.3	0.9	0.9	1.0	0.9	0.1
4233	Lumber and other construction material	3.3	13.9	3.0	16.5	1.2	1.7	0.7	0.7	0.1
4234	Professional and commercial equipment and supplies	2.1	3.8	1.8	3.9	0.8	0.7	0.5	0.5	0.3
42343	Computer equipment and supplies	2.8	5.1	2.6	5.7	0.8	1.4	0.7	0.8	0.2
4235	Metals and minerals, excluding petroleum	2.2	6.5	2.0	7.5	0.9	1.7	0.3	0.2	(Z)
4236	Electrical goods	2.6	6.4	2.3	5.4	0.9	6.8	0.8	0.7	0.2
4237	Hardware, plumbing and heating equipment	3.4	(S)	2.9	4.1	1.0	(S)	(S)	0.6	(S)
4238	Machinery, equipment and supplies	1.9	6.2	1.8	5.8	1.1	1.1	0.6	0.5	0.2
4239	Miscellaneous durable goods	3.7	10.5	3.2	10.0	2.4	4.1	0.8	0.9	0.2
424	Nondurable goods	1.6	2.4	1.4	2.4	0.7	0.5	0.5	0.4	0.7
4241	Paper and paper products	3.3	6.1	3.0	6.6	1.1	1.6	0.6	0.6	0.1
4242	Drugs, drug proprietaries and druggists' sundries	4.0	2.7	3.8	2.5	0.5	0.5	1.5	1.5	0.7
4243	Apparel, piece goods, and notions	2.8	7.9	2.6	9.5	1.5	4.1	1.5	1.6	0.2
4244	Groceries and related products	3.4	13.1	3.3	13.5	0.9	1.6	1.2	1.1	0.8
4245	Farm-products raw materials	4.1	6.8	3.9	6.3	1.1	1.8	0.3	0.3	(Z)
4246	Chemicals and allied products	3.9	7.4	3.7	7.7	1.0	2.1	0.6	0.6	0.1
4247	Petroleum and petroleum products	3.6	(D)	2.2	(D)	2.5	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	1.9	(D)	1.9	(D)	1.6	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	2.8	5.3	3.0	4.5	0.9	2.9	0.9	0.7	0.2

NA Not applicable.

(S) Corresponding estimate in Table 2.0 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Corresponding estimate in Table 2.0 is withheld to avoid disclosing data on individual companies; these data are included in higher level totals.

(Z) Estimate is less than 0.05%.

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Manufacturers' Sales Branches and Offices.

Table 2.1A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.1]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	2005	2006
42	Total Merchant Wholesale Trade Excluding MSBOs¹	0.9	1.5	0.7	1.5	0.5	0.6	0.2	0.2	NA
423	Durable goods	1.0	2.6	0.9	2.6	0.4	1.1	0.3	0.3	0.9
4231	Motor vehicles and automotive equipment	1.8	2.0	1.6	2.0	1.4	0.1	0.8	0.6	0.3
4232	Furniture and home furnishings	3.9	11.2	3.4	10.4	1.3	1.5	1.2	1.1	0.1
4233	Lumber and other construction material	3.5	19.9	3.2	23.0	1.4	2.2	0.8	0.9	0.2
4234	Professional and commercial equipment and supplies	3.1	5.2	2.6	4.9	1.2	0.9	0.7	0.7	0.5
42343	Computer equipment and supplies	3.2	6.9	3.0	7.9	1.5	2.0	1.3	1.3	0.4
4235	Metals and minerals, excluding petroleum	2.8	20.3	2.7	18.8	1.2	2.4	0.3	0.3	0.1
4236	Electrical goods	3.6	8.5	3.2	7.4	1.4	10.4	1.0	0.9	0.5
4237	Hardware, plumbing and heating equipment	2.9	(S)	2.5	5.3	1.2	(S)	(S)	0.7	(S)
4238	Machinery, equipment and supplies	1.7	12.9	1.5	11.6	1.3	2.3	0.5	0.4	0.3
4239	Miscellaneous durable goods	3.8	11.9	3.3	11.1	2.6	4.2	0.8	0.9	0.3
424	Nondurable goods	1.5	2.2	1.1	2.0	0.9	0.7	0.4	0.4	0.9
4241	Paper and paper products	4.6	7.0	3.9	7.5	1.6	2.2	0.7	0.7	0.1
4242	Drugs, drug proprietaries and druggists' sundries	2.4	3.0	2.2	2.8	0.7	0.5	1.3	1.2	0.8
4243	Apparel, piece goods, and notions	2.6	6.5	2.3	7.6	1.5	4.7	1.4	1.5	0.3
4244	Groceries and related products	2.4	6.5	1.9	7.5	1.0	5.1	0.6	0.6	0.5
4245	Farm-products raw materials	4.1	6.8	3.9	6.3	1.1	1.8	0.3	0.3	0.1
4246	Chemicals and allied products	3.0	15.8	2.4	18.1	1.6	9.4	0.7	0.7	0.1
4247	Petroleum and petroleum products	5.4	5.5	3.5	5.2	3.6	0.5	0.1	0.1	0.1
4248	Beer, wine, and distilled beverages	2.1	8.0	2.1	7.5	1.8	1.8	0.3	0.3	0.1
4249	Miscellaneous nondurable goods	3.7	11.5	3.9	11.2	1.2	5.3	1.1	0.8	0.4

NA Not applicable.

(S) Corresponding estimate in Table 2.1 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 2.2A. Measures of Sampling Variability - U.S. Manufacturers' Sales Branches and Offices - Total and E-commerce Sales: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.2]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce	Total	E-commerce	2006	2005	2006
42	Total Merchant Wholesale Trade	1.6	2.7	1.6	2.8	0.2	0.3	0.6	0.6	NA
423	Durable goods	1.1	1.8	0.9	1.9	0.4	0.2	0.6	0.5	1.2
4231	Motor vehicles and automotive equipment	1.0	2.1	0.9	2.1	0.2	(Z)	0.8	0.9	0.9
4232	Furniture and home furnishings	3.2	4.0	2.7	4.0	1.6	(Z)	0.6	0.7	(Z)
4233	Lumber and other construction material	6.4	4.8	6.4	4.8	0.7	0.4	0.5	0.4	(Z)
4234	Professional and commercial equipment and supplies	1.8	3.2	1.7	3.2	0.6	0.4	0.4	0.3	0.2
42343	Computer equipment and supplies	3.1	3.2	3.2	3.2	0.7	(Z)	0.1	0.2	0.1
4235	Metals and minerals, excluding petroleum	1.8	4.7	1.5	6.8	1.1	2.5	0.5	0.5	0.1
4236	Electrical goods	(S)	7.2	(S)	5.8	(S)	2.1	(S)	(S)	0.2
4237	Hardware, plumbing and heating equipment	11.6	(S)	9.8	(S)	1.9	(S)	(S)	(S)	(S)
4238	Machinery, equipment and supplies	4.1	5.5	3.6	5.6	1.6	0.3	1.2	1.2	0.2
4239	Miscellaneous durable goods	5.2	21.4	5.1	25.8	0.9	5.6	2.6	3.3	0.1
424	Nondurable goods	3.5	6.0	3.4	5.7	0.3	0.7	1.2	1.1	1.2
4241	Paper and paper products	3.9	11.3	4.0	12.4	0.7	1.1	0.7	0.7	0.1
4242	Drugs, drug proprietaries and druggists' sundries	10.6	7.5	9.4	5.7	1.0	1.5	2.8	2.7	0.8
4243	Apparel, piece goods, and notions	10.4	(S)	12.7	(S)	2.1	(S)	(S)	(S)	(S)
4244	Groceries and related products	9.6	26.1	9.5	25.9	0.7	0.5	3.2	3.2	1.6
4246	Chemicals and allied products	7.6	7.6	7.8	7.5	0.6	1.4	0.7	0.6	0.2
4247	Petroleum and petroleum products	0.9	(D)	0.5	(D)	0.7	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	(S)	(D)	(S)	(D)	(S)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	0.9	5.5	1.0	5.4	0.4	2.2	2.4	2.4	0.3

NA Not applicable.

(S) Corresponding estimate in Table 2.2 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Corresponding estimate in Table 2.2 is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

(Z) Estimate is less than 0.05%.

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 3A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2006 and 2005

[Estimates are based on data from the 2006 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 3]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:						
		2006		2005		Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2006	2005	2006	2006	2005
42	Total Merchant Wholesale Trade Excluding MSBOs¹	0.9	1.8	0.7	1.6	0.5	0.7	0.2	0.2	NA	0.6	0.5
423	Durable goods	1.0	2.8	0.9	2.6	0.4	1.4	0.3	0.3	1.0	0.7	0.7
4231	Motor vehicles and automotive equipment	1.8	2.1	1.6	2.1	1.4	0.2	0.7	0.6	0.4	0.3	0.3
4232	Furniture and home furnishings	3.9	12.5	3.4	11.5	1.3	1.7	1.1	1.0	0.1	1.9	1.8
4233	Lumber and other construction material	3.5	22.8	3.2	26.2	1.4	1.7	0.8	0.9	0.3	4.9	4.8
4234	Professional and commercial equipment and supplies	3.1	6.4	2.6	5.9	1.2	1.2	0.6	0.6	0.6	1.2	1.3
42343	Computer equipment and supplies	3.2	9.8	3.0	10.5	1.5	2.0	1.2	1.2	0.5	2.4	2.6
4235	Metals and minerals, excluding petroleum	2.8	27.8	2.7	27.9	1.2	1.6	0.2	0.2	0.1	4.8	5.4
4236	Electrical goods	3.6	9.4	3.2	7.3	1.4	13.3	0.9	0.8	0.5	2.3	2.2
4237	Hardware, plumbing and heating equipment	2.9	(S)	2.5	5.4	1.2	(S)	(S)	0.6	(S)	(S)	2.3
4238	Machinery, equipment and supplies	1.7	15.0	1.5	15.2	1.3	8.6	0.3	0.3	0.2	2.8	3.6
4239	Miscellaneous durable goods	3.8	13.2	3.3	12.0	2.6	4.5	0.8	0.9	0.4	3.2	3.1
424	Nondurable goods	1.5	2.8	1.1	2.4	0.9	0.9	0.4	0.3	1.0	0.8	0.7
4241	Paper and paper products	4.6	16.4	3.9	16.4	1.6	2.7	0.8	0.8	0.2	3.5	3.5
4242	Drugs, drug proprietaries and druggists' sundries	2.4	3.4	2.2	3.0	0.7	0.6	0.9	0.9	0.8	0.5	0.5
4243	Apparel, piece goods, and notions	2.6	7.0	2.3	8.0	1.5	5.0	1.3	1.4	0.4	1.6	1.7
4244	Groceries and related products	2.4	10.9	1.9	10.0	1.0	6.5	0.6	0.6	0.6	4.1	3.7
4245	Farm-products raw materials	4.1	5.7	3.9	5.4	1.1	1.8	0.2	0.2	(Z)	2.7	2.4
4246	Chemicals and allied products	3.0	20.6	2.4	19.3	1.6	5.6	0.6	0.6	0.1	5.1	4.4
4247	Petroleum and petroleum products	5.4	(D)	3.5	(D)	3.6	(D)	(D)	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	2.1	(D)	2.1	(D)	1.8	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	3.7	14.2	3.9	11.4	1.2	7.0	1.0	0.6	0.4	2.6	2.3

NA Not applicable.

(S) Corresponding estimate in Table 3.0 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(D) Corresponding estimate in Table 3 is withheld to avoid disclosing data of individual companies; these data are included in higher levels totals.

(Z) Estimate is less than 0.05%.

Note: Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at www.census.gov/wholesale/www/methodology/011341.html.

¹ Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2006 Annual Wholesale Trade Survey

Table 4A. Measures of Sampling Variability - U.S. Selected Services Revenue - Total and E-commerce: 2006 and 2005

[Except where indicated, estimates are based on data from the 2006 Service Annual Survey. Estimates are shown as percents and are associated with the estimates in Table 4]

NAICS Code	Description	Coefficient of Variation for Value of Revenue				Standard Error for Estimate of:				
		2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Revenue		Percent Distribution of E-commerce Revenue
		Total	E-commerce	Revised Total	Revised E-commerce	Total Revenue	E-commerce Revenue	2006	2005	2006
	Total for Selected Service Industries	0.5	1.6	0.4	1.7	0.2	1.9	(Z)	(Z)	NA
	Selected Transportation and Warehousing¹	1.3	5.6	1.1	7.0	0.5	8.6	0.1	0.1	0.4
484	Truck transportation	1.5	6.1	1.2	8.2	0.7	10.9	0.2	0.2	0.4
492	Couriers and messengers	1.1	(S)	1.2	(S)	0.6	(S)	(Z)	(S)	(S)
493	Warehousing and storage	4.7	8.6	5.2	8.4	1.3	2.0	0.2	0.2	0.1
51	Information	0.7	2.3	0.5	3.5	0.4	3.9	0.1	0.1	0.6
511	Publishing industries (except Internet)	1.8	3.4	1.3	3.7	0.7	3.3	0.2	0.2	0.5
517	Telecommunications	1.1	12.5	0.9	(S)	0.7	(S)	0.1	(S)	0.5
51811	Internet service providers and web search portals	2.5	3.3	2.1	(S)	1.6	(S)	0.5	(S)	0.1
	Selected Finance²	1.2	10.0	1.4	7.2	1.0	3.7	0.1	0.1	0.6
5231	Securities and commodity contracts intermediation and brokerage	0.9	10.2	0.9	7.5	0.7	3.7	0.1	0.1	0.6
532	Rental and Leasing Services	1.6	1.5	1.3	1.4	0.7	1.2	0.1	0.1	0.1
	Selected Professional, Scientific, and Technical Services³	1.5	3.8	1.3	3.5	0.6	2.3	0.1	0.1	0.8
5415	Computer systems design and related services	2.4	24.1	2.2	21.8	0.8	12.6	0.4	0.3	0.7
56	Administrative and Support and Waste Management and Remediation Services	2.6	12.0	2.1	12.0	0.9	2.0	0.2	0.2	1.2
5615	Travel arrangement and reservation services	2.4	2.5	2.3	3.3	1.3	1.5	0.6	0.6	0.2
62	Health Care and Social Assistance Services	0.7	(S)	0.5	(S)	0.4	(S)	(S)	(S)	(S)
71	Arts, Entertainment, and Recreation Services	1.2	3.2	1.2	3.6	0.7	3.8	(Z)	(Z)	0.1
72	Accommodation and Food Services⁴	1.1	3.3	0.9	3.1	0.5	2.0	0.1	(Z)	0.3
	Selected Other Services⁵	1.4	5.6	1.4	4.3	0.6	6.8	0.1	0.1	0.3
811	Repair and maintenance	2.7	12.1	2.8	11.0	1.2	12.8	0.1	0.1	0.1
813	Religious, grantmaking, civic, professional, and similar organizations	1.6	9.3	1.4	7.7	1.0	7.2	0.2	0.1	0.3

NA Not applicable.

(S) Corresponding estimate in Table 4.0 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(Z) Estimate is less than 0.05%.

Note: Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, may be found at www.census.gov/svsd/www/cv.html.

¹ Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

² Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

³ Excludes NAICS 54112 (offices of notaries).

⁴ Estimates are based on data from the 2006 Annual Retail Trade Survey.

⁵ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Table 5A. Measures of Sampling Variability - U.S. Retail Trade Sales - Total and E-commerce: 2006 and 2005

[Estimates are based on data from the 2006 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 5]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce					
			Total Retail Trade	0.6	1.3	0.5	1.5	0.2	0.8	(Z)
441	Motor vehicles and parts dealers	1.1	2.5	0.9	2.1	0.4	3.8	0.1	(Z)	0.5
442	Furniture and home furnishings stores	1.1	25.5	0.7	16.9	0.7	11.6	0.1	0.1	0.2
443	Electronics and appliance stores	1.3	23.3	1.0	15.0	0.7	6.6	0.2	0.2	0.3
444	Building materials and garden equipment and supplies stores	0.9	28.1	0.8	20.8	0.4	9.8	0.1	(Z)	0.2
445	Food and beverage stores	0.8	9.5	0.6	12.0	0.4	18.0	(Z)	(Z)	0.1
446	Health and personal care stores	1.4	(S)	1.1	(S)	0.7	(S)	(S)	(S)	(S)
447	Gasoline stations	3.5	(S)	3.4	(S)	0.8	(S)	(S)	(S)	(S)
448	Clothing and clothing accessories stores	1.0	17.7	1.0	16.2	0.5	6.1	0.2	0.1	0.3
451	Sporting goods, hobby, book, and music stores	1.3	13.9	0.9	14.0	0.6	17.5	0.3	0.2	0.2
452	General merchandise stores	0.2	(S)	0.2	(S)	0.1	(S)	(S)	(S)	(S)
453	Miscellaneous store retailers	1.1	13.7	1.1	11.4	0.7	7.0	0.2	0.1	0.2
454	Nonstore retailers	1.0	1.6	1.0	1.6	0.4	0.6	0.3	0.3	0.6
4541	Electronic shopping and mail-order houses	1.0	1.6	1.0	1.5	0.4	0.6	0.4	0.4	0.6

NA Not applicable.

(S) Corresponding estimate in Table 5.0 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

(Z) Estimate is less than 0.05.

Note: Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/mrts/www/nrely.html.

Source: U.S. Census Bureau, 2006 Annual Retail Trade Survey

Table 6A. Measures of Sampling Variability - U.S. Electronic Shopping and Mail-Order Houses (NAICS 4541) - Total and E-commerce Sales by Merchandise Line: 2006 and 2005

[Estimates are based on data from the 2006 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 6]

Merchandise Lines	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:					
	2006		2005		Y/Y Percent Change		E-commerce as Percent of Total Sales	Percent Distribution		
	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2006	Total Sales	E-commerce Sales	
								2006	2006	2006
Total Electronic Shopping and Mail-Order Houses (NAICS 4541)	1.0	1.6	1.0	1.5	0.4	0.6	0.4	NA	NA	
Books and magazines	4.0	(S)	4.4	(S)	0.8	(S)	(S)	0.1	(S)	
Clothing and clothing accessories (includes footwear)	1.9	2.6	2.0	3.0	1.1	1.3	0.8	0.2	0.3	
Computer hardware	1.3	1.7	1.4	1.8	0.7	0.8	0.4	0.1	0.2	
Computer software	5.2	2.8	4.0	4.6	1.6	1.7	1.3	0.1	0.1	
Drugs, health aids, and beauty aids	1.2	5.6	1.4	6.0	0.6	4.5	0.4	0.3	0.3	
Electronics and appliances	2.3	2.8	3.8	4.2	2.4	2.6	0.6	0.1	0.3	
Food, beer, and wine	9.7	6.3	11.0	8.7	3.2	5.0	3.3	0.2	0.1	
Furniture and home furnishings	6.1	9.5	5.4	9.4	1.1	1.4	1.6	0.3	0.7	
Music and videos	3.9	4.5	3.9	(S)	1.2	(S)	1.4	0.1	0.2	
Office equipment and supplies	2.6	3.8	3.0	4.8	1.2	1.3	1.0	0.1	0.2	
Sporting goods	8.3	11.5	7.2	9.4	3.4	4.1	3.0	0.2	0.4	
Toys, hobby goods, and games	5.2	5.7	5.1	6.4	1.5	1.7	2.1	0.1	0.1	
Other merchandise ¹	3.7	3.2	3.7	3.5	1.7	1.9	0.9	0.5	0.5	
Nonmerchandise receipts ²	3.3	4.7	3.6	5.8	1.2	1.7	1.3	0.2	0.4	

NA Not applicable.

(S) Corresponding estimate in Table 6.0 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (response rate is less than 50%). For a description of publication standards and the total quantity response rate, see www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/mrts/www/nrely.html.

¹ Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

² Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, 2006 Annual Retail Trade Survey