## Exhibit 4b 2006 Exports by Company Type and Employment Size to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation. Value in millions of dollars. Details may not equal totals due to rounding.

Number of Countries to Which Company Exports 1 Country 2-4 Countries 5-9 Countries 10-24 Countries 25-49 Countries 50+ Countries % of Row Number of Identified % of Row Identified % of Row Identified % of Row Identified % of Row Identified **Company Type and** Known % of Row Identified % of Row Identified **Employment Size** Value (1) Exporters Value Exporters Value Exporters Value Exporters Value Exporters Value Value Exporters Exporters All identified companies 915,752 247.985 4.6 58.5 6.4 25.2 8.9 5.6 18.6 1.4 50.3 0.4 6.8 13.4 19.0 5.0 22.0 no. employees unknown(2) 64,504 77.207 20.6 73.0 17.3 18.4 2.6 16.9 0.4 4.8 0.1 62,190 101,714 24.3 60.0 29.2 27.9 20.4 8.4 19.2 3.5 6.4 0.3 0.5 0.0 1 to 19 employees 2.2 20 to 49 employees 30,939 30,312 11.9 46.0 19.9 30.2 22.6 13.3 25.9 9.0 17.5 1.4 0.1 27.687 15.637 41.0 15.0 29.4 14.8 40.5 11.9 15.1 2.8 2.5 0.2 50 to 99 employees 8.4 18.4 100 to 249 employees 44,537 11,891 4.9 35.3 11.2 28.2 13.7 14.8 47.0 15.9 18.7 5.2 4.6 0.7 250 to 499 employees 36.244 4.501 4.4 30.4 9.0 24.6 12.1 15.8 32.3 18.2 33.5 9.5 8.6 1.5 500 or more employees 649,650 6,723 0.6 26.0 1.7 20.9 2.3 12.0 6.9 16.1 19.3 15.1 69.3 9.9 580.999 68.148 1.6 44.0 3.1 28.9 4.2 13.0 10.1 10.1 17.4 3.1 63.6 0.9 Manufacturers 22.330 13.020 10.5 57.2 12.7 25.5 23.2 9.6 21.7 6.3 23.8 8.3 0.2 no. employees unknown(2) 1.2 1 to 19 employees 5,855 21,766 27.9 54.2 27.6 30.2 21.9 10.6 20.4 4.7 (4) 2.1 0.3 (D) 0.0 22.8 22.9 (4) 20 to 49 employees 8.372 13.700 12.6 41.8 31.5 14.5 32.7 10.6 9.1 1.5 (D) 0.0 50 to 99 employees 10,753 8,112 9.3 33.8 17.6 31.6 20.2 16.9 35.6 14.3 13.7 3.2 3.6 0.2 5.3 100 to 249 employees 23,252 6.390 4.7 25.4 11.6 29.9 15.7 18.0 40.3 19.1 22.4 6.7 0.9 24.7 23.9 250 to 499 employees 20,974 2,370 5.0 17.6 9.2 15.3 19.0 35.1 28.9 12.9 6.4 1.8 500 or more employees 2.790 8.5 6.0 22.0 23.9 74.5 489,462 0.2 1.1 15.9 1.5 12.1 16.8 17.6 Wholesalers 203,924 82,904 6.9 53.2 11.0 29.9 10.4 10.0 20.3 5.6 19.3 1.2 32.1 0.2 no. employees unknown(2) 20,137 22,292 21.4 67.9 20.0 23.2 17.8 5.8 20.9 2.6 17.6 0.3 2.4 0.0 1 to 19 employees 39,136 44,116 19.1 52.8 30.9 32.6 22.4 9.8 20.9 4.3 6.3 0.5 0.4 0.0 28.3 8,992 37.9 18.6 33.8 22.4 15.9 10.5 16.7 4.7 0.1 20 to 49 employees 13,626 9.3 1.8 50 to 99 employees 12,370 3,688 4.4 34.8 10.8 31.5 14.5 16.9 50.3 13.1 18.9 3.5 1.2 0.3 5.7 4.7 100 to 249 employees 14,877 2,270 1.8 29.4 29.9 8.2 15.9 62.7 18.2 14.6 0.8 8.0 250 to 499 employees 9,313 766 1.5 25.7 4.4 24.2 7.9 18.0 25.5 19.7 54.8 10.7 5.9 1.7 500 or more employees 94,465 780 0.1 14.0 0.8 17.1 2.1 13.2 7.7 21.2 22.8 21.5 66.4 13.1 Other companies (3) 124,537 89,655 14.0 72.7 13.5 19.0 12.2 5.1 17.2 2.6 43.1 0.5 (D) 0.1 (4) no. employees unknown(2) 18,162 34,971 30.3 80.8 19.4 14.6 13.7 3.0 24.3 0.2 2.0 0.0 1.4 10.3 16,664 35,655 35.9 72.3 26.6 20.6 5.2 15.3 1.7 0.2 0.9 0.0 1 to 19 employees 15.8 5.5 20 to 49 employees 8,814 7,588 15.5 63.1 19.6 23.6 22.2 8.1 15.4 4.5 27.4 0.6 (4) ------50 to 99 employees 4,281 3,810 17.3 62.0 21.5 22.7 21.5 8.4 26.7 5.6 (4) 13.0 1.1 (D) 0.1 23.5 7.7 37.3 100 to 249 employees 5.961 3.191 11.4 59.1 14.2 20.2 7.7 15.2 1.8 1.7 0.3 250 to 499 employees 5,769 1,342 7.3 55.1 15.0 25.0 7.0 8.6 34.0 7.5 15.6 2.8 21.1 1.0 500 or more employees 64,886 3,098 4.2 44.5 6.8 26.1 8.6 11.6 12.0 9.7 32.9 5.6 35.5 2.4 Unclassified companies 6,293 7,278 22.9 79.4 21.0 15.3 16.0 3.6 18.3 (4) 21.8 0.3 (D) 0.0 1.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil

extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.