

Exhibit 3b
2006 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	915,752	247,985	299,494	32.7	12.7	614,073	67.1	98.0	2,186	0.2	2.1
no. employees unknown (3)	64,504	77,207	15,184	23.5	9.0	49,197	76.3	97.2	122	0.2	1.3
1 to 19 employees	62,190	101,714	6,850	11.0	8.4	54,873	88.2	98.1	468	0.8	1.9
20 to 49 employees	30,939	30,312	2,954	9.5	13.6	27,798	89.8	98.8	187	0.6	1.9
50 to 99 employees	27,687	15,637	3,214	11.6	19.8	24,075	87.0	98.8	398	1.4	2.3
100 to 249 employees	44,537	11,891	7,757	17.4	28.8	36,606	82.2	98.9	175	0.4	3.3
250 to 499 employees	36,244	4,501	6,163	17.0	41.2	30,041	82.9	98.6	40	0.1	5.1
500 or more employees	649,650	6,723	257,372	39.6	54.8	391,484	60.3	98.7	795	0.1	11.6
Manufacturers	580,999	68,148	214,269	36.9	18.0	366,219	63.0	99.0	511	0.1	2.3
no. employees unknown (3)	22,330	13,020	6,773	30.3	14.8	15,537	69.6	98.1	20	0.1	1.0
1 to 19 employees	5,855	21,766	807	13.8	7.2	5,021	85.7	99.0	27	0.5	1.0
20 to 49 employees	8,372	13,700	670	8.0	12.7	7,692	91.9	99.3	10	0.1	1.4
50 to 99 employees	10,753	8,112	1,060	9.9	20.6	9,680	90.0	99.3	13	0.1	2.1
100 to 249 employees	23,252	6,390	4,253	18.3	32.8	18,972	81.6	99.5	27	0.1	3.3
250 to 499 employees	20,974	2,370	3,260	15.5	50.3	17,681	84.3	99.6	33	0.2	6.2
500 or more employees	489,462	2,790	197,445	40.3	74.0	291,636	59.6	99.8	381	0.1	18.5
Wholesalers	203,924	82,904	54,757	26.9	12.7	148,238	72.7	98.7	929	0.5	2.3
no. employees unknown (3)	20,137	22,292	4,114	20.4	8.7	15,980	79.4	98.2	43	0.2	1.2
1 to 19 employees	39,136	44,116	3,189	8.1	10.3	35,645	91.1	98.7	302	0.8	2.2
20 to 49 employees	13,626	8,992	1,182	8.7	17.4	12,413	91.1	99.2	31	0.2	2.9
50 to 99 employees	12,370	3,688	1,758	14.2	24.1	10,433	84.3	99.2	179	1.4	3.4
100 to 249 employees	14,877	2,270	2,389	16.1	32.4	12,365	83.1	99.2	123	0.8	5.1
250 to 499 employees	9,313	766	1,978	21.2	43.5	7,332	78.7	99.1	3	0.0	6.0
500 or more employees	94,465	780	40,148	42.5	63.7	54,069	57.2	99.5	249	0.3	17.3
Other companies (4)	124,537	89,655	28,892	23.2	9.2	95,185	76.4	96.8	461	0.4	1.9
no. employees unknown (3)	18,162	34,971	3,346	18.4	7.3	14,757	81.3	96.3	59	0.3	1.7
1 to 19 employees	16,664	35,655	2,770	16.6	6.7	13,756	82.5	97.0	138	0.8	2.1
20 to 49 employees	8,814	7,588	1,078	12.2	10.7	7,664	87.0	97.5	71	0.8	1.3
50 to 99 employees	4,281	3,810	356	8.3	13.9	3,899	91.1	97.4	26	0.6	1.6
100 to 249 employees	5,961	3,191	873	14.6	18.0	5,077	85.2	97.5	11	0.2	1.9
250 to 499 employees	5,769	1,342	868	15.0	23.9	4,897	84.9	96.7	4	0.1	2.5
500 or more employees	64,886	3,098	19,600	30.2	35.7	45,135	69.6	97.4	151	0.2	4.1
Unclassified companies	6,293	7,278	1,576	25.0	7.8	4,431	70.4	96.9	285	4.5	0.9
Multiple location companies	718,931	25,042	268,059	37.3	34.2	449,441	62.5	98.8	1,431	0.2	5.5
no. employees unknown (3)	894	338	113	12.7	21.0	(5) 780	(5) 87.3	98.2	(D)	(D)	1.5
1 to 19 employees	3,602	2,213	547	15.2	14.6	(5) 3,054	(5) 84.8	97.9	(D)	(D)	1.9
20 to 49 employees	7,144	3,682	946	13.2	17.5	6,112	85.6	98.6	85	1.2	2.0
50 to 99 employees	10,803	4,015	1,648	15.3	22.6	8,819	81.6	99.1	337	3.1	2.8
100 to 249 employees	26,894	5,577	3,786	14.1	31.8	22,955	85.4	98.9	153	0.6	4.0
250 to 499 employees	27,779	3,204	5,228	18.8	42.5	22,538	81.1	99.1	14	0.0	5.5
500 or more employees	641,815	6,013	255,791	39.9	57.8	385,237	60.0	98.7	787	0.1	12.6
Manufacturers	515,444	9,581	201,152	39.0	46.7	313,893	60.9	99.8	400	0.1	8.2
no. employees unknown (3)	110	60	41	36.8	33.3	(5) 70	(5) 63.2	100.0	(D)	(D)	1.7
1 to 19 employees	134	287	38	28.0	11.8	(5) 97	(5) 72.0	99.7	(D)	(D)	1.4
20 to 49 employees	607	865	55	9.0	19.0	552	90.9	99.5	1	0.1	1.8
50 to 99 employees	3,060	1,479	327	10.7	27.4	2,732	89.3	99.7	1	0.0	2.6
100 to 249 employees	11,854	2,626	1,899	16.0	38.2	9,945	83.9	99.7	10	0.1	4.3
250 to 499 employees	15,782	1,675	2,602	16.5	52.7	13,171	83.5	99.9	9	0.1	6.8
500 or more employees	483,896	2,589	196,191	40.5	75.9	287,327	59.4	99.9	379	0.1	19.3
Wholesalers	123,871	7,042	44,532	36.0	29.1	78,807	63.6	99.0	532	0.4	5.2
no. employees unknown (3)	187	136	15	8.2	19.1	(5) 172	(5) 91.8	99.3	(D)	(D)	2.2
1 to 19 employees	2,070	1,099	259	12.5	16.9	1,809	87.4	97.5	2	0.1	2.1
20 to 49 employees	3,039	1,638	391	12.9	19.2	2,641	86.9	99.3	8	0.2	2.6
50 to 99 employees	6,165	1,433	1,142	18.5	23.5	(5) 5,023	(5) 81.5	99.3	(D)	(D)	3.9
100 to 249 employees	11,278	1,401	1,000	8.9	32.2	10,158	90.1	99.1	120	1.1	5.3
250 to 499 employees	7,887	602	1,767	22.4	43.5	6,117	77.6	99.2	2	0.0	6.1
500 or more employees	93,245	733	39,957	42.9	64.1	(5) 53,289	(5) 57.1	99.7	(D)	(D)	17.5

See footnotes at end of exhibit.

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Multiple location companies											
Other companies (4)	77,143	8,242	21,735	28.2	24.1	55,193	71.5	97.5	215	0.3	2.6
no. employees unknown (3)	506	130	(5) 53	(5) 10.3	16.2	453	89.7	96.2	(D)	(D)	0.8
1 to 19 employees	895	812	(5) 209	(5) 23.4	12.2	686	76.6	97.9	(D)	(D)	1.6
20 to 49 employees	3,369	1,152	477	14.2	13.8	2,890	85.8	97.1	3	0.1	1.0
50 to 99 employees	1,294	1,080	139	10.7	14.8	1,154	89.1	97.8	1	0.1	1.4
100 to 249 employees	3,318	1,513	645	19.4	20.4	2,665	80.3	97.6	8	0.2	2.0
250 to 499 employees	3,923	911	801	20.4	23.2	3,120	79.5	97.5	2	0.1	2.5
500 or more employees	63,838	2,644	19,464	30.5	38.8	44,226	69.3	97.4	148	0.2	4.6
Unclassified companies	2,473	177	641	25.9	32.8	1,547	62.6	96.0	284	11.5	13.0
Single location companies	196,821	222,943	31,435	16.0	10.3	164,632	83.6	97.9	755	0.4	1.8
no. employees unknown (3)	63,610	76,869	15,071	23.7	8.9	(5) 48,539	(5) 76.3	97.2	(D)	(D)	1.3
1 to 19 employees	58,589	99,501	6,303	10.8	8.2	(5) 52,286	(5) 89.2	98.1	(D)	(D)	1.9
20 to 49 employees	23,796	26,630	2,008	8.4	13.1	21,686	91.1	98.8	101	0.4	1.8
50 to 99 employees	16,885	11,622	1,566	9.3	18.8	15,257	90.4	98.7	62	0.4	2.2
100 to 249 employees	17,643	6,314	3,970	22.5	26.0	13,651	77.4	98.8	22	0.1	2.7
250 to 499 employees	8,465	1,297	935	11.1	37.8	7,502	88.6	97.5	27	0.3	4.2
500 or more employees	7,835	710	1,581	20.2	29.0	6,246	79.7	98.2	8	0.1	3.9
Manufacturers	65,555	58,567	13,117	20.0	13.3	52,326	79.8	98.9	112	0.2	1.4
no. employees unknown (3)	22,220	12,960	6,733	30.3	14.7	(5) 15,487	(5) 69.7	98.1	(D)	(D)	1.0
1 to 19 employees	5,721	21,479	769	13.5	7.2	(5) 4,951	(5) 86.5	99.0	(D)	(D)	1.0
20 to 49 employees	7,765	12,835	616	7.9	12.3	7,140	91.9	99.2	10	0.1	1.4
50 to 99 employees	7,693	6,633	733	9.5	19.1	6,948	90.3	99.2	12	0.2	2.0
100 to 249 employees	11,398	3,764	2,354	20.7	29.0	9,027	79.2	99.4	17	0.2	2.7
250 to 499 employees	5,192	695	658	12.7	44.5	4,510	86.9	98.7	24	0.5	4.9
500 or more employees	5,566	201	1,254	22.5	48.8	4,309	77.4	99.0	2	0.0	7.5
Wholesalers	80,053	75,862	10,225	12.8	11.1	69,431	86.7	98.6	397	0.5	2.1
no. employees unknown (3)	19,950	22,156	4,099	20.5	8.7	(5) 15,851	(5) 79.5	98.2	(D)	(D)	1.2
1 to 19 employees	37,066	43,017	2,930	7.9	10.1	33,836	91.3	98.7	300	0.8	2.2
20 to 49 employees	10,586	7,354	791	7.5	17.0	9,772	92.3	99.1	23	0.2	3.0
50 to 99 employees	6,205	2,255	616	9.9	24.4	(5) 5,588	(5) 90.1	99.1	(D)	(D)	3.1
100 to 249 employees	3,599	869	1,388	38.6	32.7	2,207	61.3	99.2	3	0.1	4.7
250 to 499 employees	1,426	164	211	14.8	43.3	1,215	85.2	98.8	1	0.0	5.5
500 or more employees	1,220	47	191	15.6	57.4	(5) 1,029	(5) 84.4	95.7	(D)	(D)	14.9
Other companies (4)	47,394	81,413	7,157	15.1	7.7	39,992	84.4	96.7	245	0.5	1.9
no. employees unknown (3)	17,657	34,841	(5) 3,353	(5) 19.0	7.2	14,304	81.0	96.3	(D)	(D)	1.7
1 to 19 employees	15,770	34,843	(5) 2,699	(5) 17.1	6.6	13,070	82.9	97.0	(D)	(D)	2.1
20 to 49 employees	5,444	6,436	601	11.0	10.1	4,774	87.7	97.5	69	1.3	1.4
50 to 99 employees	2,987	2,730	217	7.3	13.6	2,745	91.9	97.2	24	0.8	1.7
100 to 249 employees	2,642	1,678	228	8.6	15.9	2,412	91.3	97.3	2	0.1	1.8
250 to 499 employees	1,846	431	67	3.6	25.5	1,777	96.3	95.1	2	0.1	2.6
500 or more employees	1,049	454	136	13.0	17.8	909	86.7	98.0	3	0.3	1.3
Unclassified companies	3,820	7,101	935	24.5	7.2	2,884	75.5	96.9	1	0.0	0.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100.0 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(5) Includes corresponding value or percent of adjacent cell (D) suppressed to avoid disclosure.