

Exhibit 3a
2007 Exports to Related Parties
by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,031,007	266,457	323,073	31.3	12.2	705,799	68.5	98.3	2,134	0.2	1.5
no. employees unknown (3)	74,891	85,229	16,136	21.5	8.3	58,667	78.3	97.5	88	0.1	0.9
1 to 19 employees	71,248	107,550	5,674	8.0	8.0	65,310	91.7	98.4	264	0.4	1.3
20 to 49 employees	37,259	32,039	3,910	10.5	13.1	33,163	89.0	99.0	187	0.5	1.3
50 to 99 employees	32,897	16,815	4,627	14.1	19.5	27,835	84.6	98.9	435	1.3	1.6
100 to 249 employees	53,882	12,806	8,931	16.6	28.4	44,768	83.1	99.0	183	0.3	2.5
250 to 499 employees	41,507	4,942	6,510	15.7	39.8	34,942	84.2	99.0	56	0.1	3.4
500 or more employees	719,322	7,076	277,286	38.5	54.6	441,115	61.3	98.8	921	0.1	8.6
Manufacturers	674,603	71,563	243,733	36.1	17.9	430,190	63.8	99.1	680	0.1	1.7
no. employees unknown (3)	27,189	14,003	8,851	32.6	14.0	18,326	67.4	98.2	12	0.0	0.8
1 to 19 employees	6,320	22,832	801	12.7	7.0	5,501	87.1	99.0	17	0.3	0.7
20 to 49 employees	9,369	14,063	743	7.9	12.9	8,619	92.0	99.4	8	0.1	0.9
50 to 99 employees	12,349	8,472	1,342	10.9	20.6	10,999	89.1	99.3	8	0.1	1.4
100 to 249 employees	26,141	6,790	4,027	15.4	33.1	22,099	84.5	99.5	16	0.1	2.7
250 to 499 employees	24,692	2,516	4,361	17.7	49.4	20,285	82.2	99.5	46	0.2	3.9
500 or more employees	568,545	2,887	223,609	39.3	76.2	344,362	60.6	99.9	574	0.1	14.1
Wholesalers	204,114	87,669	44,337	21.7	12.1	158,863	77.8	98.8	914	0.4	1.7
no. employees unknown (3)	21,454	24,112	2,804	13.1	7.9	18,624	86.8	98.4	25	0.1	0.8
1 to 19 employees	46,485	45,978	2,733	5.9	9.8	43,605	93.8	98.9	147	0.3	1.7
20 to 49 employees	16,850	9,528	1,133	6.7	16.2	15,682	93.1	99.3	35	0.2	2.0
50 to 99 employees	14,677	3,973	2,283	15.6	24.2	11,998	81.7	99.3	396	2.7	2.8
100 to 249 employees	18,907	2,470	2,806	14.8	32.7	(5) 16,101	(5) 85.2	99.4	(D)	(D)	3.6
250 to 499 employees	9,900	827	1,475	14.9	43.4	8,423	85.1	99.9	3	0.0	4.8
500 or more employees	75,842	781	31,104	41.0	63.4	(5) 44,738	(5) 59.0	99.1	(D)	(D)	11.9
Other companies (4)	147,073	100,087	33,906	23.1	8.7	112,629	76.6	97.3	538	0.4	1.3
no. employees unknown (3)	21,664	40,301	3,457	16.0	6.8	18,157	83.8	96.8	50	0.2	1.2
1 to 19 employees	18,375	38,581	2,125	11.6	6.3	16,149	87.9	97.5	100	0.5	1.3
20 to 49 employees	10,989	8,416	2,023	18.4	9.9	8,822	80.3	97.7	144	1.3	1.0
50 to 99 employees	5,826	4,342	984	16.9	13.0	(5) 4,842	(5) 83.1	97.7	(D)	(D)	0.9
100 to 249 employees	8,611	3,506	2,074	24.1	16.5	(5) 6,538	(5) 75.9	97.6	(D)	(D)	1.3
250 to 499 employees	6,802	1,579	670	9.9	23.1	6,124	90.0	97.8	8	0.1	2.0
500 or more employees	74,806	3,362	22,573	30.2	34.6	52,114	69.7	97.7	119	0.2	3.3
Unclassified companies	5,215	7,138	1,097	21.0	7.1	4,117	78.9	97.2	2	0.0	0.4
Multiple location companies	800,445	28,959	288,615	36.1	32.0	510,313	63.8	98.8	1,518	0.2	3.8
no. employees unknown (3)	189	162	32	16.9	21.0	(5) 157	(5) 83.1	97.5	(D)	(D)	1.2
1 to 19 employees	4,269	3,021	699	16.4	11.8	(5) 3,570	(5) 84.6	98.8	(D)	(D)	1.0
20 to 49 employees	10,518	4,816	1,114	10.6	16.4	(5) 9,404	(5) 89.4	98.4	(D)	(D)	1.2
50 to 99 employees	13,263	4,862	2,309	17.4	21.7	10,683	80.5	99.0	271	2.0	1.9
100 to 249 employees	30,653	6,257	4,542	14.8	30.7	25,944	84.6	98.9	167	0.5	3.0
250 to 499 employees	31,381	3,547	5,171	16.5	41.5	26,170	83.4	99.0	41	0.1	3.8
500 or more employees	710,172	6,294	274,748	38.7	57.6	434,505	61.2	98.8	918	0.1	9.3
Manufacturers	598,536	10,377	227,416	38.0	45.9	370,509	61.9	99.6	612	0.1	6.0
no. employees unknown (3)	102	46	17	16.6	32.6	(5) 85	(5) 83.4	100.0	(D)	(D)	2.2
1 to 19 employees	296	321	48	16.3	12.5	(5) 247	(5) 83.7	99.4	(D)	(D)	0.6
20 to 49 employees	994	1,020	203	20.5	18.5	790	79.5	99.2	1	0.1	1.3
50 to 99 employees	3,503	1,677	368	10.5	27.3	3,134	89.5	99.7	1	0.0	2.1
100 to 249 employees	13,250	2,893	1,923	14.5	37.3	11,322	85.5	99.4	5	0.0	3.6
250 to 499 employees	18,362	1,760	3,354	18.3	52.0	14,977	81.6	99.6	31	0.2	4.3
500 or more employees	562,030	2,660	221,503	39.4	77.6	339,953	60.5	99.8	574	0.1	14.7
Wholesalers	109,898	8,482	35,474	32.3	26.9	73,870	67.2	99.2	554	0.5	3.3
no. employees unknown (3)	60	53	12	20.9	18.9	(5) 47	(5) 79.2	96.2	(D)	(D)	1.9
1 to 19 employees	2,855	1,532	442	15.5	14.2	2,410	84.4	98.8	2	0.1	1.0
20 to 49 employees	4,451	2,160	308	6.9	17.5	4,141	93.0	99.1	2	0.0	1.6
50 to 99 employees	7,215	1,745	1,317	18.3	23.2	(5) 5,898	(5) 81.7	99.3	(D)	(D)	2.5
100 to 249 employees	12,316	1,587	1,178	9.6	32.0	(5) 11,138	(5) 90.4	99.5	(D)	(D)	3.7
250 to 499 employees	8,269	674	1,219	14.7	43.5	7,048	85.2	99.9	3	0.0	4.9
500 or more employees	74,732	731	30,997	41.5	63.9	43,509	58.2	99.5	226	0.3	12.4

See footnotes at end of exhibit.

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Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade			Non-Reported		
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Multiple location companies											
Other companies (4)	91,415	9,921	25,652	28.1	21.9	65,411	71.6	97.6	352	0.4	1.9
no. employees unknown (3)	20	55	(D)	(D)	12.7	(5) 20	(5) 100.0	96.4	(D)	(D)	0.0
1 to 19 employees	1,077	1,124	(D)	(D)	8.1	(5) 1,077	(5) 100.0	98.7	(D)	(D)	1.1
20 to 49 employees	5,022	1,609	591	11.8	13.3	4,351	86.6	96.9	80	1.6	0.6
50 to 99 employees	2,501	1,417	606	24.2	13.5	(5) 1,895	(5) 75.8	97.8	(D)	(D)	0.8
100 to 249 employees	4,873	1,743	1,417	29.1	18.4	(5) 3,455	(5) 70.9	97.3	(D)	(D)	1.5
250 to 499 employees	4,637	1,100	594	12.8	23.7	4,036	87.0	97.6	7	0.2	2.4
500 or more employees	73,285	2,873	22,247	30.4	37.8	50,919	69.5	97.7	119	0.2	3.6
Unclassified companies	596	179	73	12.2	24.6	523	87.8	99.4	0	0.0	1.1
Single location companies	230,561	237,498	34,458	14.9	9.8	195,487	84.8	98.2	616	0.3	1.2
no. employees unknown (3)	74,702	85,067	16,104	21.6	8.3	(5) 58,597	(5) 78.4	97.5	(D)	(D)	0.9
1 to 19 employees	66,979	104,529	4,975	7.4	7.8	(5) 62,004	(5) 92.6	98.4	(D)	(D)	1.3
20 to 49 employees	26,741	27,223	2,796	10.5	12.5	(5) 23,945	(5) 89.6	99.1	(D)	(D)	1.3
50 to 99 employees	19,634	11,953	2,318	11.8	18.6	17,152	87.4	98.8	164	0.8	1.5
100 to 249 employees	23,229	6,549	4,389	18.9	26.3	18,824	81.0	99.1	16	0.1	1.9
250 to 499 employees	10,126	1,395	1,339	13.2	35.6	8,772	86.6	99.0	15	0.2	2.4
500 or more employees	9,151	782	2,538	27.7	30.8	6,610	72.2	98.1	3	0.0	3.3
Manufacturers	76,067	61,186	16,317	21.5	13.1	59,681	78.5	99.0	68	0.1	0.9
no. employees unknown (3)	27,086	13,957	8,834	32.6	13.9	(5) 18,252	(5) 67.4	98.2	(D)	(D)	0.8
1 to 19 employees	6,024	22,511	753	12.5	6.9	(5) 5,271	(5) 87.5	99.0	(D)	(D)	0.7
20 to 49 employees	8,375	13,043	539	6.4	12.4	7,829	93.5	99.5	7	0.1	0.9
50 to 99 employees	8,846	6,795	974	11.0	19.0	7,865	88.9	99.2	7	0.1	1.3
100 to 249 employees	12,891	3,897	2,104	16.3	29.9	10,776	83.6	99.5	10	0.1	2.0
250 to 499 employees	6,330	756	1,007	15.9	43.3	5,309	83.9	99.3	14	0.2	2.9
500 or more employees	6,515	227	2,106	32.3	59.5	4,409	67.7	100.0	1	0.0	7.0
Wholesalers	94,216	79,187	8,863	9.4	10.5	84,994	90.2	98.8	360	0.4	1.5
no. employees unknown (3)	21,394	24,059	2,792	13.0	7.9	(5) 18,602	(5) 87.0	98.4	(D)	(D)	0.8
1 to 19 employees	43,630	44,446	2,291	5.3	9.6	41,195	94.4	98.9	144	0.3	1.7
20 to 49 employees	12,399	7,368	825	6.7	15.9	11,541	93.1	99.4	33	0.3	2.1
50 to 99 employees	7,462	2,228	966	12.9	25.0	(5) 6,496	(5) 87.1	99.3	(D)	(D)	3.0
100 to 249 employees	6,591	883	1,628	24.7	34.0	4,960	75.3	99.2	3	0.0	3.3
250 to 499 employees	1,631	153	256	15.7	43.1	1,375	84.3	100.0	0	0.0	4.6
500 or more employees	1,110	50	106	9.6	56.0	(5) 1,004	(5) 90.4	94.0	(D)	(D)	4.0
Other companies (4)	55,659	90,166	8,255	14.8	7.2	47,218	84.8	97.2	186	0.3	1.2
no. employees unknown (3)	21,644	40,246	(D)	(D)	6.8	(5) 21,644	(5) 100.0	96.8	(D)	(D)	1.2
1 to 19 employees	17,298	37,457	(D)	(D)	6.3	(5) 17,298	(5) 100.0	97.5	(D)	(D)	1.3
20 to 49 employees	5,967	6,807	1,432	24.0	9.1	4,471	74.9	97.9	64	1.1	1.1
50 to 99 employees	3,325	2,925	378	11.4	12.8	2,944	88.5	97.6	3	0.1	0.9
100 to 249 employees	3,738	1,763	656	17.6	14.5	3,078	82.3	97.9	3	0.1	1.0
250 to 499 employees	2,165	479	77	3.5	21.5	2,088	96.4	98.1	0	0.0	1.0
500 or more employees	1,521	489	326	21.4	16.0	1,195	78.5	97.8	1	0.0	1.4
Unclassified companies	4,619	6,959	1,024	22.2	6.7	3,594	77.8	97.1	2	0.0	0.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100.0 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(5) Includes corresponding value or percent of adjacent cell (D) suppressed to avoid disclosure.