# Establishment and Firm Size (Including Legal Form of Organization) 



Many persons participated in the various activities of the 1997 Economic Census for the Professional, Scientific, and Technical Services sector.

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The Geography Division staff developed geographic coding procedures and associated computer programs.

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Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

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## Introduction to the Economic Census

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7 .

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.


## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

| 21 | Mining |
| :--- | :--- |
| 22 | Utilities |
| 23 | Construction |
| $31-33$ | Manufacturing |
| 42 | Wholesale Trade |
| $44-45$ | Retail Trade |
| $48-49$ | Transportation and Warehousing |
| 51 | Information |

Finance and Insurance
Real Estate and Rental and Leasing
Professional, Scientific, and Technical Services
Management of Companies and Enterprises
Administrative and Support and Waste
Management and Remediation Services
Educational Services
Health Care and Social Assistance
Arts, Entertainment, and Recreation
Accommodation and Foodservices
Other Services (except Public Administration)
(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were
required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

## Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

## Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673
301-457-2668

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A Standard error of 100 percent or more.
D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
$\mathrm{N} \quad$ Not available or not comparable.
Q Revenue not collected at this level of detail for multiestablishment firms.
S Withheld because estimates did not meet publication standards.

Represents less than 50 vehicles or .05 percent.
Not applicable.
Disclosure withheld because of insufficient coverage of merchandise lines.
Less than half the unit shown.
0 to 19 employees.
20 to 99 employees.
100 to 249 employees.
250 to 499 employees.
500 to 999 employees.
1,000 to 2,499 employees.
2,500 to 4,999 employees.
5,000 to 9,999 employees.
10,000 to 24,999 employees.
25,000 to 49,999 employees.
50,000 to 99,999 employees. 100,000 employees or more. 10 to 19 percent estimated. 20 to 29 percent estimated. Revised.
Sampling error exceeds 40 percent.
Not elsewhere classified.
Not specified by kind. Represents zero (page image/print only). Consolidated city.
Independent city.

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## Professional, Scientific, and Technical Services

## SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) of the 1997 Economic Census covers establishments with payroll that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 54 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,
each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

Sources of receipts or revenue report. This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

## Establishment and firm size (including legal form of organization) report. This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget
(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least $1,000,000$ (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population
or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Professional, Scientific, and Technical Services

## SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) of the 1997 Economic Census covers establishments with payroll that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

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4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
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Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |
|  | All establishments | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Establishments operated for the entire year | 490444 | 557692366 | 218020523 | 49351215 | 5034716 |
|  | Establishments with receipts less than \$10,000. | 1023 | 7179 | 4769 | 1228 | 1212 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 8251 | 148792 | 72928 | 17151 | 10390 |
|  | Establishments with receipts of \$25,000 to \$44,999 ........ | 23544 | 888881 | 356975 | 84864 | 34144 |
|  | Establishments with receipts of \$50,000 to \$99,999 | 63875 | 4790834 | 1741879 | 404831 | 107857 |
|  | Establishments with receipts of \$100,000 to \$249,999... . Establishments with receipts of $\$ 250,000$ to $\$ 499,999 .$. | 147285 95961 | 24126953 33832127 | 8554103 12639224 | 1910508 2739215 | 360393 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . . . . .$. | 66136 | 46214175 | 18550622 | 1 4 022663 | 498313 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 | 49696 | 76511279 | 32385534 | 7048731 | 799411 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 | 18191 | 62834947 | 27252392 | 5962152 | 582198 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 9065 | 62407688 | 26915299 | 5984168 | 534088 |
|  | Establishments with receipts of \$10,000,000 or more ....... | 7417 | 245929511 | 89546798 | 21175704 | 1694176 |
|  | Establishments not operated for the entire year. | 124861 | 21849773 | 7355527 | 1207098 | 178029 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Establishments operated for the entire year | 490444 | 557692366 | 218020523 | 49351215 | 5034716 |
|  | Establishments with receipts less than \$10,000. | 1023 | 7179 | 4769 | 1228 | 1212 |
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|  | Establishments with receipts of \$25,000 to \$49,999 | 23544 | 888881 | 356975 | 84864 | 34144 |
|  | Establishments with receipts of \$50,000 to \$99,999... | 63875 | 4790834 | 1741879 | 404831 | 107857 |
|  | Establishments with receipts of \$100,000 to \$249,999... | 147285 | 24126953 | 8554103 | 1910508 | 360393 |
|  | Establishments with receipts of \$250,000 to \$499,999 ....... | 95961 | 33832127 | 12639224 | 2739215 | 412534 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 66136 | 46214175 | 18550622 | 4022663 | 498313 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 49696 | 76511279 | 32385534 | 7048731 | 799411 |
|  | Estabilishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . .$. | + 18065 | 628407688 | 26915299 |  | 582198 534088 |
|  | Establishments with receipts of \$10,000,000 or more........ | 7417 | 245929511 | 89546798 | 21175704 | 1694176 |
|  | Establishments not operated for the entire year. | 124861 | 21849773 | 7355527 | 1207098 | 178029 |
| 5411 | Legal services |  |  |  |  |  |
|  | All establishments | 173716 | 127052406 | 49060017 | 10374586 | 1012092 |
|  | Establishments operated for the entire year <br> Establishments with receipts less than $\$ 10,000$. | 149638 59 | 123126572 454 | 47821987 277 | 10201161 67 | 985381 63 |
|  | Establishments with receipts of \$10,000 to \$24,999.. | 1395 | 26889 | 13080 | 3008 | 1555 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 5748 | 220704 | 82124 | 19324 | 7183 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 19313 | 1458527 | 440425 | 102030 | 28242 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 50701 | 8336917 | 2483472 | 545829 | 106471 |
|  | Establishments with receipts of \$250,000 to \$499,999 ...... | 32527 | 11382761 | 3877505 | 808130 | 118180 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 19807 | 13703250 | 5262782 | 1107148 | 131208 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 |  |  |  | 1709135 |  |
|  | Establishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999$ | 4 1 1 1 | 13968848 | ${ }^{6} 4444639$ | 17314015 1145397 | 110766 |
|  | Establishments with receipts of \$10,000,000 or more... | 1463 | 42398646 | 15412785 | 3447078 | 227487 |
|  | Establishments not operated for the entire year. | 24078 | 3925834 | 1238030 | 173425 | 26711 |
| 54111 | Offices of lawyers |  |  |  |  |  |
|  | All establishments | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year | 142690 | 118836968 | 46217087 | 9843713 | 931269 |
|  | Establishments with receipts less than \$10,000.... | 42 | 329 | 200 11837 |  | 42 1393 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . .$. | 5361 | 205864 | 75580 | 17836 | 6592 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 18457 | 1395537 | 415300 | 96301 | 26591 |
|  | Establishments with receipts of \$100,000 to \$249,999. | 48794 | 8025078 | 2359064 | 518455 | 100436 |
|  | Establishments with receipts of \$250,000 to \$499,999. | 30994 | 10840565 | 3654473 | 758837 | 109371 |
|  | Establishments with receipts of \$500,000 to \$999,999 ...... | 18636 | 12892603 | 4937089 | 1034903 | 120083 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 12065 | 18280382 | 7863399 | 1619908 | 155174 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 3907 | 13380247 | 6211008 | 1262862 | 104621 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 1741 | 11877189 | 5392643 | 1110216 3 | 82906 |
|  | Establishments with receipts of \$10,000,000 or more....... | 1432 | 41914740 | 15296494 | 3421628 | 224060 |
|  | Establishments not operated for the entire year.............. | 23067 | 3779922 | 1192500 | 163507 | 24805 |
| 541110 | Offices of lawyers |  |  |  |  |  |
|  | All establishments | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year ................ | 142690 | 118836968 | 46217087 | 9843713 | 931269 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . .$. | 1261 | $\begin{array}{r} 329 \\ 24 \quad 434 \end{array}$ | 11830 18 | 47 2720 | 42 1393 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . . . .$. | 5361 | 205864 | 75580 | 17836 | 6592 |
|  | Establishments with receipts of \$50,000 to \$99,999 ...... | 18457 | 1395537 | 415300 | 96301 | 26591 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 48794 | 8025078 | 2359064 | 518455 | 100436 |
|  | Establishments with receipts of \$250,000 to \$499,999 ....... | 30994 | 10840565 | 3654473 | 758837 | 109371 |
|  | Establishments with receipts of \$500,000 to \$999,999....... | 18636 | 12892603 | 4937089 | 1034903 | 120083 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 12065 | 18280382 | 7863399 | 1619908 | 155174 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 3907 | 13380247 | 6211008 | 1262862 | 104621 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 1741 | 11877189 | 5 392643 | 1110216 | 82906 |
|  | Establishments with receipts of \$10,000,000 or more....... | 1432 | 41914740 | 15296494 | 3421628 | 224060 |
|  | Establishments not operated for the entire year............... | 23067 | 3779922 | 1192500 | 163507 | 24805 |
| 5411101 | Offices of lawyers (except legal aid societies) |  |  |  |  |  |
|  | All establishments | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year ................ | 142690 | 118836968 | 46217087 | 9843713 | 931269 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | ${ }^{42}$ | 329 | 1200 | 47 | 42 |
|  | Establishments with receipts of \$10,000 to \$24,999 ....... | 1261 | 24434 | 11837 | 2720 | 1393 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 5361 | 205864 | 75580 | 17836 | 6592 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . .$. | 18457 48794 | 1395537 8025078 | 415300 2359064 | 96301 518455 | 26591 100436 |
|  | Establishments with receipts of $\$ 250,000$ to $\$ 499,999 . . . . . .$. | 48 3094 | 10840565 | 3654473 | 758837 | 109371 |
|  | Establishments with receipts of \$500,000 to \$999,999 . . . . . . | 18636 | 12892603 | 4937089 | 1034903 | 120083 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]


Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]


Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& $$
\begin{aligned}
& \text { Receipts } \\
& (\$ 1,000)
\end{aligned}
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{54131} \& Architectural services \& \& \& \& \& <br>
\hline \& All establishments \& 20602 \& 16988338 \& 6468524 \& 1357068 \& 146702 <br>
\hline \& Establishments operated for the entire year $10 \ldots \ldots \ldots \ldots \ldots$
Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots \ldots$ \& 17127
9
132 \& 16494733
72
2539 \& $\begin{array}{r}6336150 \\ 44 \\ \hline 189\end{array}$ \& 1341003
9

293 \& 143910
8 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 132 \& 2539 \& 1389 \& 293 \& 144 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . . \& 576
1607 \& 21949
120514 \& 9792
46874 \& 2176
10682 \& 697
2395 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999......... \& 4377 \& 740013 \& 264632 \& 58248 \& 10242 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999.... \& 3983 \& 1428380 \& 528828 \& 114522 \& 16430 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999... \& 3021 \& 2104013 \& 796985 \& 169926 \& 21130 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 2126 \& 3264812 \& 1271782 \& 268742 \& 28436 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 777 \& 2676340 \& 1059582 \& 218411 \& 21426 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 337 \& 2347239 \& +937284 \& 190465 \& 17279 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 182 \& 3788862 \& 1418958 \& 307529 \& 25723 <br>
\hline \& Establishments not operated for the entire year. \& 3475 \& 493605 \& 132374 \& 16065 \& 2792 <br>
\hline \multirow[t]{13}{*}{541310} \& Architectural services \& \& \& \& \& <br>
\hline \& All establishments \& 20602 \& 16988338 \& 6468524 \& 1357068 \& 146702 <br>

\hline \& | Establishments operated for the entire year |
| :--- |
| Establishments with receipts less than $\$ 10,000$. | \& 17127

9
172 \& 16494733
72
2 \& 6336150
44 \& 1341003
9 \& 143910
8 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 132 \& 2539 \& 1389 \& 293 \& 144 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 \& 576 \& 21949 \& 9792 \& 2176 \& 697 <br>

\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& | 1607 |
| :--- |
| 4 | \& 120514 \& 46874 \& 10682 \& 2395 <br>

\hline \& Establishments with receipts of \$100,000 to \$249,999.... \& 4377 \& 740013 \& 264632 \& 58248 \& 10242 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . \& 3983 \& 1428380 \& 528828 \& 114522 \& 16430 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ...... \& 3021 \& 2104013 \& 796985 \& 169926 \& 21130 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ...
Establishments with receipts of $\$ 2,500,000$ to $4,999,999 .$. \& 2126

777 \& | 3264812 |
| :--- |
| 2676340 | \& 1271782

1059582 \& 268742
218411 \& 28436
21426 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 \& 337 \& 2347239 \& 937284 \& 190465 \& 17279 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 182 \& 3788862 \& 1418958 \& 307529 \& 25723 <br>
\hline \& Establishments not operated for the entire year. \& 3475 \& 493605 \& 132374 \& 16065 \& 2792 <br>
\hline \multirow[t]{15}{*}{54133} \& Engineering services \& \& \& \& \& <br>
\hline \& All establishments \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 <br>
\hline \& Establishments operated for the entire year \& 42746 \& 86067490 \& 34580148 \& 7921778 \& 715536 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . . .$. \& 28 \& 196 \& - 156 \& \& 27 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 561 \& 10243 \& 6789
889 \& 1187 \& 611 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999... \& 1491 \& 56126 \& 28590 \& 5850 \& 1893 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999......... \& 3821 \& 285696 \& 131446 \& 29244 \& 5776 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 . . . . . . \& 9064 \& 1503788 \& 649943 \& 141762 \& 20631 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999...... \& 7610 \& 2738669 \& 1216951 \& 267579 \& 34093 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ...... \& 7299 \& 5 223500 \& 2428357 \& 531648 \& 60515 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 7193 \& 11280329 \& 5298203 \& 1166461 \& 119494 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 2930 \& 10173934 \& 4609243 \& 1033120 \& 95574 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$..
Establishments with receipts of $\$ 10,000,000$ or more...... \& 1585
1164 \& 10939564
43855445 \& 4937581
15272889 \& 1129678
3615213 \& $\begin{array}{r}98859 \\ 278 \\ \hline\end{array}$ <br>
\hline \& \& \& \& \& \& <br>
\hline \& Establishments not operated for the entire year. \& 9780 \& 2113198 \& 757742 \& 127844 \& 14512 <br>
\hline \multirow[t]{13}{*}{541330} \& Engineering services \& \& \& \& \& <br>
\hline \& All establishments \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 <br>
\hline \& Establishments operated for the entire year ........ \& 42746 \& 86067490 \& 34580148 \& 7921778 \& 715536 <br>

\hline \& | Establishments with receipts less than $\$ 10,000$. |
| :--- |
| Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | \& \& 196

10243 \& 156
6789 \& 36
1187 \& 27
611 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 \ldots \ldots . . . . .$.
Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . .$. \& 561
1491 \& 10243
56126 \& 6789

28590 \& | 1187 |
| :--- |
| 5850 | \& 611

1893 <br>
\hline \& Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . . .$. . \& 3821 \& 285696 \& 131446 \& 29244 \& 5776 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ........ \& 9064 \& 1503788 \& -649 943 \& 141762 \& 20631 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . \& 7610 \& 2738669 \& 1216951 \& 267579 \& 34093 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999.... \& 7193 \& 11280329 \& 5298203 \& 1166461 \& 60515
119494 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 2930 \& 10173934 \& 4609243 \& 1033120 \& 95574 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 1585 \& 10939564 \& 4937581 \& 1129678 \& 98859 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 1164 \& 43855445 \& 15272889 \& 3615213 \& 278063 <br>
\hline \& Establishments not operated for the entire year........... \& 9780 \& 2113198 \& 757742 \& 127844 \& 14512 <br>
\hline \multirow[t]{12}{*}{54134} \& Drafting services \& \& \& \& \& <br>
\hline \& All establishments \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ \& 1491 \& 565784 \& 297748 \& 68565 \& 8665 <br>

\hline \& Establishments with receipts less than $\$ 10,000$. Establishments with receipts of \$10,000 to \$24,999 \& | 10 |
| :--- |
| 56 | \& 73

988 \& 64
489 \& 15
106 \& 14
77 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . . \& 164 \& 6116 \& 2998 \& 710 \& 244 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 333 \& 23965 \& 9537 \& 2247 \& 544 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999....... \& 428 \& 67995 \& 28460 \& 6510 \& 1279 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . \& 253 \& 89478 \& 38471 \& 8464 \& 1335 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 147 \& 101812 \& 50377 \& 11120 \& 1453 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 62
30 \& 98199
103520 \& 58717
59 \& 13217
14 \& 1395
1293 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . .$. . \& 6

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\begin{aligned}
& \mathrm{D} \\
& \mathrm{D}
\end{aligned}
$$
\] \& ${ }_{\text {f }}$ <br>

\hline \& Establishments not operated for the entire year. \& 381 \& 39578 \& 12594 \& 3603 \& 485 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& $$
\begin{aligned}
& \text { Receipts } \\
& (\$ 1,000)
\end{aligned}
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{12}{*}{541340} \& Drafting services \& \& \& \& \& <br>
\hline \& All establishments \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots$ \& 1491
10
56 \& $\begin{array}{r}565784 \\ 73 \\ \\ \hline 088\end{array}$ \& 297748
64
64 \& 68565
15
106 \& 8665
14 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 \& 56 \& 988 \& 489 \& 106 \& 77 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . \& 164 \& 6116 \& 2998 \& 710 \& 244 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 333 \& 23965 \& 9537 \& 2247 \& 544 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 . . . . . . \& 428 \& 67995 \& 28460 \& 6510 \& 1279 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999....... \& 253 \& 89478 \& 38471 \& 8464 \& 1335 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 . . . . . . \& 147 \& 101812 \& 50377 \& $\begin{array}{lll}11 & 120 \\ 13 & 217\end{array}$ \& 1453 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 62
30 \& 98199
103520 \& 58717
59294 \& 13217
14516 \& 1395
1293 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 6 \& \& D \& D \& ${ }^{\text {f }}$ <br>
\hline \& Establishments not operated for the entire year. \& 381 \& 39578 \& 12594 \& 3603 \& 485 <br>
\hline \multirow[t]{11}{*}{54135} \& Building inspection services \& \& \& \& \& <br>
\hline \& All establishments \& 2771 \& 639041 \& 240080 \& 49561 \& 8674 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$
Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots$.
Establishments with receips of $\$ 10,000$ to $\$ 24.999 . \ldots \ldots$. \& 2044
14
76
202 \& 572203
D
7
7665 \& 221526
D
D \& 46644
D
D \& 8041
a
b

c <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ......... \& 202 \& 7665 \& 2909 \& 630 \& 327 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 537
672 \& $\begin{array}{r}38966 \\ 102559 \\ \hline 18\end{array}$ \& 15384
38967 \& 3188
8311 \& 832
1591 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999........ \& $\stackrel{672}{28}$ \& 198716 \& 38260 \& 88275 \& 1502 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999. \& 166 \& 113252 \& 45679 \& 9282 \& 1507 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 73 \& 103268 \& 39459 \& 8519 \& 1138 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 . . \& 14 \& 47646 \& 22519 \& 4578 \& 579 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more . . . . . . . \& 6
1 \& \& D \& D \& e <br>
\hline \& Establishments not operated for the entire year. \& 727 \& 66838 \& 18554 \& 2917 \& 633 <br>
\hline \multirow[t]{14}{*}{541350} \& Building inspection services \& \& \& \& \& <br>
\hline \& All establishments \& 2771 \& 639041 \& 240080 \& 49561 \& 8674 <br>
\hline \& Establishments operated for the entire year. \& 2044 \& 572203 \& 221526 \& 46644 \& 8041 <br>
\hline \& Establishments with receipts less than \$10,000............. \& 14 \& D \& D \& D \& a <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 76 \& D \& D \& D \& b <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999.... \& 202 \& 7665 \& 2909 \& 630 \& 327 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999... \& 537 \& 38966 \& 15384 \& 3188 \& 832 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999. \& 672 \& 102559 \& 38967 \& 8311 \& 1591 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 283 \& 98716 \& 38260 \& 8275 \& 1502 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 163 \& 113252 \& 45679 \& 9282 \& 1507 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 73
14 \& 103268
47646 \& 39459 \& 8519 \& 1138 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 14
6 \& 47646
D \& 22519
D \& 4578 \& 579 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 1 \& D \& D \& D \& b <br>
\hline \& Establishments not operated for the entire year. \& 727 \& 66838 \& 18554 \& 2917 \& 633 <br>
\hline \multirow[t]{13}{*}{54136} \& Geophysical surveying \& mapping services \& \& \& \& \& <br>
\hline \& All establishments \& 587 \& 1087786 \& 445595 \& 110008 \& 9905 <br>
\hline \& Establishments operated for the entire year ................ \& 424 \& 828485 \& 231251 \& 54155 \& 5936 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . .$. Establishments with receipts of $\$ 10,000$ to $\$ 24,999$. . . . . . . . . \& 1
10 \& D \& D \& D \& a <br>
\hline \& Establishments with receipts of $\$ 25,000$ to $\$ 49,999 \ldots . . . . .$. . \& 17 \& 573 \& 215 \& 52 \& 23 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 50 \& 3841 \& 1561 \& ${ }^{318}$ \& 72 <br>
\hline \& \& \& \& 7602 \& \& 298 <br>
\hline \& Establishments with receipts of $\$ 250,000$ to $\$ 4999,999 . . . . . .$.

Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . . .$. \& | 73 |
| :--- |
| 56 | \& 26275

38804 \& 9889

15214 \& | 2234 |
| :--- |
| 3270 | \& 321

464 <br>
\hline \& Establishments with receipts of \$500,000 to $\$ 9 \$ 9,999 . . . . .$. \& 45 \& 388896
66 \& 154175
24 \& ${ }^{3} 2025$ \& 610 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 18 \& 59188 \& 21394 \& 4881 \& 552 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 11 \& 77473 \& 28263 \& $\begin{array}{r}7027 \\ \hline 978\end{array}$ \& 578 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 20 \& 536119 \& 122858 \& 29778 \& 3004 <br>
\hline \& Establishments not operated for the entire year.............. \& 163 \& 259301 \& 214344 \& 55853 \& 3969 <br>
\hline \multirow[t]{13}{*}{541360} \& Geophysical surveying \& mapping services \& \& \& \& \& <br>
\hline \& All establishments ..... \& 587 \& 1087786 \& 445595 \& 110008 \& 9905 <br>
\hline \& Establishments operated for the entire year. \& 424 \& 828485 \& 231251 \& 54155 \& 5936 <br>
\hline \&  \& 1
10 \& D \& D \& D \& a <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 10
17 \& D
573 \& 215 \& D \& a
23 <br>
\hline \& Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . .$. . \& 50 \& 3841 \& 1561 \& 318 \& 72 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999....... \& 123 \& 19651 \& 7602 \& 1554 \& 298 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999...... \& 73 \& 26275 \& $\begin{array}{r}9889 \\ 15 \\ \hline 14\end{array}$ \& 2234 \& 321 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 56 \& 38804 \& 15214 \& 3270 \& 464 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 18 \& 66396
59
188 \& 24 21394 \& 5025
4881 \& 510 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 11 \& 77473 \& 28263 \& 7027 \& 578 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 20 \& 536119 \& 122858 \& 29778 \& 3004 <br>
\hline \& Establishments not operated for the entire year. \& 163 \& 259301 \& 214344 \& 55853 \& 3969 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54137 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |
|  | All establishments | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  |  | 7637 26 175 | 2921672 184 0 | 1387635 107 1 | 305275 26 276 | 50196 32 |
|  | Establishments with receipts of \$10,000 to \$24,999 .......... | 175 | 2990 | 1180 | 276 | 244 |
|  | Establishments with receipts of \$25,000 to \$49,999.... | 521 | 19724 | 6659 | 1411 | 846 |
|  | Establishments with receipts of \$50,000 to \$99,999 | 1332 | 100450 | 37105 | 8054 | 2749 |
|  | Establishments with receipts of \$100,000 to \$249,999 | 2738 | 446200 | 189278 | 41634 | 9729 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . | $\begin{array}{r}1521 \\ 827 \\ \hline\end{array}$ | 531070 556900 | 259977 291506 | 57274 64314 | 10579 9746 |
|  | Establishments with receipts of \$500,000 to \$999,999....... | $\begin{array}{r}827 \\ 376 \\ \hline\end{array}$ | 556900 <br> 553 | 291506 286465 | 64314 61447 | 9746 8199 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 84 | 273148 | 147584 | 31402 | 3625 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 21 | 133155 | 55 849 | 13126 | 1736 |
|  | Establishments with receipts of \$10,000,000 or more........ | 16 | 304112 | 111925 | 26311 | 2711 |
|  | Establishments not operated for the entire year. | 1227 | 120210 | 43968 | 7556 | 1618 |
| 541370 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |
|  | All establishments | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Establishments operated for the entire year <br> Establishments with receipts less than $\$ 10,000 . . . . . . . . . .$. | 7637 26 175 | 2921672 184 | 1387635 107 1 | $\begin{array}{r}305275 \\ 26 \\ \\ \hline 186\end{array}$ | 50196 32 |
|  | Establishments with receipts of \$10,000 to \$24,999.......... | 175 | 2990 | 1180 | 276 | 244 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . . . .$. . | 521 | 19724 | 6659 | 1411 | 846 |
|  | Establishments with receipts of \$50,000 to \$99,999.......... | 1332 | 100450 | $\begin{array}{r}37105 \\ 189 \\ \hline 188\end{array}$ | 8054 | 2749 |
|  | Establishments with receipts of \$100,000 to \$249,999..... | 2738 | 446200 | 189278 | 41634 | 9729 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 1521 | 531070 | 259977 | 57274 | 10579 |
|  | Establishments with receipts of \$500,000 to \$999,999...... | $\begin{array}{r}827 \\ 376 \\ \hline\end{array}$ | 556900 553 | 291506 2865 | 64314 61447 | 9 746 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | $\begin{array}{r}37 \\ 84 \\ \hline\end{array}$ | 273148 | 147584 | 61447 31 | ${ }^{8} 625$ |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 21 | 133155 | 55849 | 13126 | 1736 |
|  | Establishments with receipts of \$10,000,000 or more........ | 16 | 304112 | 111925 | 26311 | 2711 |
|  | Establishments not operated for the entire year. | 1227 | 120210 | 43968 | 7556 | 1618 |
| 54138 | Testing laboratories |  |  |  |  |  |
|  | All establishments | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Establishments operated for the entire year | 4922 | 6275547 | 2639771 | 624855 | 79729 |
|  | Establishments with receipts less than \$10,000............ | 9 | 58 | 35 | 16 | 12 |
|  | Establishments with receipts of \$10,000 to \$24,999 .......... | 50 | 880 | 462 | 106 | 58 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . | 137 <br> 338 | 5273 25609 | 2178 10565 | 568 2432 | 221 603 |
|  | Establishments with receipts of $\$ 1000000$ to $\$ 249,999 . . . . . . .$. | 1005 | 170471 | 68863 | 15483 | 3084 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 975 | 354485 | 153721 | 35723 | 5808 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 920 | -652825 | 281047 | 65179 | 9737 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 888 | 1399634 | 612079 | 142455 | 18433 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 387 | 1324423 | 564558 | 130293 | 16301 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$... Establishments with receipts of $\$ 10,000,000$ or more...... | 150 63 | 1033181 1308708 | 422496 523 | $\begin{aligned} & 100716 \\ & 131884 \end{aligned}$ | 11734 13738 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year. | 566 | 167417 | 69011 | 17300 | 2295 |
| 541380 | Testing laboratories |  |  |  |  |  |
|  | All establishments | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Establishments operated for the entire year . . . . . . . . . . . . | 4922 | 6275547 | 2639771 | 624855 | 79729 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. | 9 | 58 | 35 | 16 | 12 |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 50 | 880 | 462 | 106 | 58 |
|  | Establishments with receipts of \$25,000 to \$49,999 .......... | 137 | 5273 | 2178 | 568 | 221 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 338 | 25609 | 10565 | 2432 | 603 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . | 1005 | 170471 | $\begin{array}{r}68 \\ \hline 153\end{array}$ | 15483 | 3084 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . | 975 920 | 354485 652825 | 153721 | 35723 65179 | 5808 9737 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 | 888 | 1399634 | 612079 | 142455 | 18433 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 387 | 1324423 | 564558 | 130293 | 16301 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 150 | 1033181 | 422496 | 100716 | 11734 |
|  | Establishments with receipts of \$10,000,000 or more....... | 63 | 1308708 | 523767 | 131884 | 13738 |
|  | Establishments not operated for the entire year............. | 566 | 167417 | 69011 | 17300 | 2295 |
| 5414 | Specialized design services |  |  |  |  |  |
|  | All establishments | 26436 | 14254024 | 4088006 | 906641 | 113035 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots$. | 20021 | 13214116 | 3894305 |  |  |
|  | Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. Establishments with receipts of $\$ 10000$ to $\$ 24,999 . . . .$. |  | $\begin{array}{r} 363 \\ 5581 \end{array}$ | 244 2545 | 70 645 | 56 401 |
|  |  | 313 <br> 830 | 5581 31299 | 2545 11408 | 645 2725 | 401 1163 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . . . .$. | 2248 | 167537 | 53674 | 12561 | 3707 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 5405 | 910181 | 250209 | 56848 | 11970 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 4604 | 1637959 | 417059 | 92894 | 15926 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . . . .$. Establishments with receipts of $\$ 1,000,000$ to $\$ 2,499,999 .$. | 3495 2239 | 2451308 3371420 | 638077 966948 | 141349 211925 | 19127 23598 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 556 | 1877352 | 602224 | 133768 | 12543 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 198 | 1301584 | 417301 | 95365 | 8309 |
|  | Establishments with receipts of \$10,000,000 or more....... | 81 | 1459532 | 534616 | 129035 | 10536 |
|  | Establishments not operated for the entire year | 6415 | 1039908 | 193701 | 29456 | 5699 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& Receipts
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{54141} \& Interior design services \& \& \& \& \& <br>
\hline \& All establishments \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 <br>
\hline \&  \& $\begin{array}{r}7177 \\ 21 \\ \\ \hline 105\end{array}$ \& 4501827
153

1837 \& $\begin{array}{r}958735 \\ 108 \\ \hline 826\end{array}$ \& $\begin{array}{r}208409 \\ 30 \\ \hline\end{array}$ \& 31574
20

2 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . . . . . .$. \& 105 \& 1837 \& 826 \& 195 \& 132 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ........... \& 243 \& 9232 \& 2866 \& 655 \& 335 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 \& 680 \& 51012 \& 13460 \& 3177 \& 1188 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999... \& 1777 \& 303753 \& 62687 \& 14144 \& 3826 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 1788
1 \& 634162 \& 121444 \& 26647 \& 5562 <br>
\hline \& Establishments with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . .$. . \& 1474
830 \& 1032028
1232815 \& 198195
256923 \& 43601
54
231 \& 7250
7301 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 183 \& 606941 \& 152394 \& 32758 \& 3098 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 58 \& 383272 \& 91083 \& 20383 \& 1711 <br>
\hline \& Establishments with receipts of $\$ 10,000,000$ or more $\ldots \ldots$. . \& 18 \& 246622 \& 58749 \& 12588 \& 1151 <br>
\hline \& Establishments not operated for the entire year. . \& 2435 \& 443513 \& 62796 \& 9780 \& 2341 <br>
\hline \multirow[t]{14}{*}{541410} \& Interior design services \& \& \& \& \& <br>
\hline \& All establishments \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 <br>
\hline \& Establishments operated for the entire year \& 7177 \& 4501827 \& 958735 \& 208409 \& 31574 <br>
\hline \& Establishments with receipts less than \$10,000. \& 21 \& 153 \& 108 \& 30 \& 20 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 . \& 105 \& 1837 \& 826 \& 195 \& 132 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ... \& 243 \& 9232 \& 2866 \& 655 \& 335 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 \& 680 \& 51012 \& 13460 \& 3177 \& 1188 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 . . . . . . \& 1777 \& 303753 \& 62687 \& 14144 \& 3826 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . \& 1788 \& , 634162 \& 121444 \& 26647 \& 5562 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999. \& 1474 \& 1032028 \& 198195 \& 43601 \& 7250 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 830 \& 1232815 \& 256923 \& 54231 \& 7301 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 . . \& $\begin{array}{r}183 \\ 58 \\ \hline\end{array}$ \& 606941 \& 152394 \& 32758 \& 3098 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more . . . . . . . \& 58
18 \& 383272
246622 \& 91083
58749 \& 20383
12588 \& 1711
1151 <br>
\hline \& Establishments not operated for the entire year.............. \& 2435 \& 443513 \& 62796 \& 9780 \& 2341 <br>
\hline \multirow[t]{14}{*}{54142} \& Industrial design services \& \& \& \& \& <br>
\hline \& All establishments \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 <br>
\hline \& Establishments operated for the entire year . \& 1041 \& 1313882 \& 571272 \& 138971 \& 13284 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . . . .$. \& \& \& D \& D \& a <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ........ \& 25
49 \& \& D
825 \& D
188 \& $7{ }^{\text {b }}$ <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ........... \& 130 \& 9479 \& 3792 \& 850 \& 219 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999......... \& 244 \& 39458 \& 14728 \& 3160 \& 531 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 183 \& 64879 \& 22168 \& 5016 \& 711 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999. \& 151 \& 109344 \& 42626 \& 9975 \& 1059 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 148 \& 232529 \& 97165 \& 21998 \& 2067 <br>
\hline \& \& \& 199100 \& 82824 \& 18849 \& <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$. Establishments with receipts of $\$ 10,000,000$ or more \& 28
23 \& 189954
466881 \& 80
226911 \& 19339
59535 \& 1731
4755 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& \& \& \& \& <br>
\hline \& Establishments not operated for the entire year. \& 281 \& 49135 \& 11319 \& 2035 \& 323 <br>
\hline \multirow[t]{14}{*}{541420} \& Industrial design services \& \& \& \& \& <br>
\hline \& All establishments \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 <br>
\hline \& Establishments operated for the entire year ................ \& 1041 \& 1313882 \& 571272 \& 138971 \& 13284 <br>

\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . . .$. \& \& $$
\begin{aligned}
& \mathrm{D} \\
& \mathrm{D}
\end{aligned}
$$ \& D \& D \& a <br>

\hline \&  \& 49 \& 1834 \& 825 \& 188 \& 70 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 .......... \& 130 \& 9479 \& 3792 \& 850 \& 219 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999....... \& 244 \& 39458 \& 14728 \& 3160 \& 531 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999........ \& 183 \& 64879 \& 22168 \& 5016 \& 711 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 151 \& 109344 \& 42626 \& 9975 \& 1059 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 148 \& 232529 \& 97165 \& 21998 \& 2067 <br>
\hline \& Establishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots$ \& \& 199100 \& 82824 \& 18849 \& 2109 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 28 \& 189954 \& 80006 \& 19339
59535 \& 1731
4755 <br>
\hline \& Establishments with receipts of $\$ 10,000,000$ or more........ \& 23 \& 466881 \& 226911 \& 59535 \& 4755 <br>
\hline \& Establishments not operated for the entire year.............. \& 281 \& 49135 \& 11319 \& 2035 \& 323 <br>
\hline \multirow[t]{13}{*}{54143} \& Graphic design services \& \& \& \& \& <br>
\hline \& All establishments \& 14631 \& 7554903 \& 2354674 \& 520777 \& 61622 <br>
\hline \& Establishments operated for the entire year ................ \& 11165 \& 7040179 \& 2243569 \& 504609 \& 58806 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. \& 27
164 \& 187 \& $\begin{array}{r}122 \\ 1347 \\ \hline\end{array}$ \& 36
350 \& 32 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ....... \& 164 \& 2968 \& 1347
7019 \& 350
1709 \& 217 <br>
\hline \&  \& $\begin{array}{r}496 \\ 1346 \\ \hline 176\end{array}$ \& 18716
100413 \& 7019
34060 \& 1709
7994 \& 698
2123 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999....... \& 3176 \& 533138 \& 161394 \& 36985 \& 7114 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 2509
1 \& - 893390 \& 260817 \& 58432 \& 9026 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 . . . . . . \& 1799 \& 1261097 \& 381611 \& 84177
128453 \& 10328 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& $\begin{array}{r}1196 \\ 308 \\ \hline 1\end{array}$ \& 1807697
1050194 \& 577532
357643 \& 128453
80460 \& 13289
7172 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 108 \& 700528 \& 240030 \& 54513 \& 4621 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 36 \& 671851 \& 221994 \& 51500 \& 4186 <br>
\hline \& Establishments not operated for the entire year.. \& 3466 \& 514724 \& 111105 \& 16168 \& 2816 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541430 | Graphic design services |  |  |  |  |  |
|  | All establishments | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots . .$. | 11165 27 164 | $\begin{array}{r}7040179 \\ 187 \\ \\ \text { 18 } \\ \hline 188\end{array}$ | 2243569 122 1037 | 504609 36 360 | 58806 32 817 |
|  | Establishments with receipts of \$10,000 to \$24,999........... | 164 | 2968 | 1347 | 350 | 217 |
|  | Establishments with receipts of \$25,000 to \$49,999 | 496 | 18716 | 7019 | 1709 | 698 |
|  | Establishments with receipts of \$50,000 to \$99,999... | 1346 | 100413 | 34060 | 7994 | 2123 |
|  | Establishments with receipts of \$100,000 to \$249,999 | 3176 | 533138 | 161394 | 36985 | 7114 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 2509 | 893390 | 260817 | 58432 | 9026 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 9999,999 . . . . .$. | 1799 1196 | 1261097 1807697 | 381611 577532 | 84177 128453 | 10328 13289 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 308 | 1050194 | 357643 | 80460 | 7172 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 108 | 700528 | 240030 | 54513 | 4621 |
|  | Establishments with receipts of \$10,000,000 or more....... | 36 | 671851 | 221994 | 51500 | 4186 |
|  | Establishments not operated for the entire year. . | 3466 | 514724 | 111105 | 16168 | 2816 |
| 5414301 | Graphic design services (except commercial art \& medical artists) |  |  |  |  |  |
|  | All establishments | 12565 | 6741083 | 2109127 | 465035 | 54791 |
|  | Establishments operated for the entire year | 9698 | 6293431 | 2012716 | 450531 | 52351 |
|  | Establishments with receipts less than \$10,000. | 15 | 107 | 76 | 20 | 17 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 133 | 2392 | 1089 | 278 | 174 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . | 376 | 14201 | 5452 | 1307 | 538 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 1088 | 81743 | 27457 | 6420 | 1727 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . | 2735 | 460064 | 137514 | 31457 | 6062 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 2220 | 792399 11381094 | 230172 | 51473 | 7948 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 1624 | 1138094 | 343022 | 75546 | 9241 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 1098 | 1661539 | 533955 | 117874 | 12281 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 282 | 959962 | 328387 | 73036 | 6568 |
|  | Establishments with receipts of \$10,000,000 or more......... | 29 | 552192 | 190043 | 43608 | 3662 |
|  | Establishments not operated for the entire year. | 2867 | 447652 | 96411 | 14504 | 2440 |
| 5414302 | Commercial art |  |  |  |  |  |
|  | All establishments | 2017 | 801037 | 240746 | 54652 | 6688 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 1432 | 735228 | 226346 | 53022 | 6321 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | 11 31 | - ${ }_{5}$ | D 258 | D 72 | 4 ${ }^{\text {a }}$ |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 118 | 576 | 2 ${ }^{\text {D }}$ | D | 43 |
|  | Establishments with receipts of \$50,000 to \$99,999........... | 250 | 18183 | 6394 | 1526 | 386 |
|  | Establishments with receipts of \$100,000 to \$249,999...... | 436 | 72104 | 23477 29 | ${ }^{5} 439$ | 1035 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 9999,999 . . . . . .$. . | 166 | 116430 | ${ }^{29} 9881$ | 8030 | 1023 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 98 | 146158 | 43577 | 10579 | 1008 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 26 | 90232 | 29256 | 7424 | 604 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 10 | 69790 | 24481 | 5001 | 488 |
|  | Establishments with receipts of \$10,000,000 or more....... | 7 | 119659 | 31951 | 7892 | 524 |
|  | Establishments not operated for the entire year.............. | 585 | 65809 | 14400 | 1630 | 367 |
| 5414303 | Medical artists |  |  |  |  |  |
|  | All establishments | 49 | 12783 | 4801 | 1090 | 143 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 35 | 11520 | 4507 | 1056 | 134 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots .$. <br> Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | 1 |  | D | D | a |
|  | Establishments with receipts of \$25,000 to \$49,999 ........... | 2 | D | D | D | a |
|  | Establishments with receipts of \$50,000 to \$99,999 ........... | 8 | 487 | 209 | 48 | 10 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 5 | 970 | 403 | 89 | 17 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 10 | 3402 | 1257 | 308 | 39 |
|  | Establishments with receipts of \$500,000 to \$999,999...... | 9 | 6573 | 2608 | 601 | 64 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | - | - | - | - | - |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . .$. | - | - | - | - | - |
|  | Establishments with receipts of \$10,000,000 or more........ | - | - | - | - | - |
|  | Establishments not operated for the entire year............ | 14 | 1263 | 294 | 34 | 9 |
| 54149 | Other specialized design services |  |  |  |  |  |
|  | All establishments | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Establishments operated for the entire year ................ | 638 | 358228 | 120729 | 25196 | 3672 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. | 2 | D |  | D | a |
|  |  | 19 <br> 42 | 1517 | D 698 | 173 | b 60 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 92 | 6633 | 2 362 | 540 | 177 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 208 | 33832 | 11400 | 2559 | 499 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 124 | 45528 | 12630 | 2799 | 627 |
|  | Establishments with receipts of \$500,000 to \$999,999 ...... | 71 | 48839 | 15645 | 3596 | 490 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 65 7 | 98379 21 117 | 35328 9 363 | 7243 1701 1 | 941 164 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 4 | 27830 | 6182 | 1130 | 246 |
|  | Establishments with receipts of \$10,000,000 or more......... | 4 | 74178 | 26962 | 5412 | 444 |
|  | Establishments not operated for the entire year. . | 233 | 32536 | 8481 | 1473 | 219 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& Receipts
\((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{12}{*}{541490} \& Other specialized design services \& \& \& \& \& \\
\hline \& All establishments \& 871 \& 390764 \& 129210 \& 26669 \& 3891 \\
\hline \& \begin{tabular}{l}
Establishments operated for the entire year \\
Establishments with receipts less than \$10,000
\end{tabular} \& 638
2
19 \& 358228 \& 120729
D \& 25196
D \& 3672

b <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 19
42 \& 1 r D \& ${ }_{6}{ }^{\text {D }}$ \& D
173 \& b
60 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999........... \& 92 \& 6633 \& 2362 \& 540 \& 177 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 \& 208 \& 33832 \& 11400 \& 2559 \& 499 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999....... \& 124 \& 45528 \& 12630 \& 2799 \& 627 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 71 \& 48839 \& 15645 \& 3596 \& 490 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 65 \& 98379 \& 35328 \& 7243 \& 941 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 7 \& 21117 \& 9363 \& 1701 \& 164 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more. \& 4
4 \& 27830
74178 \& 6182
26962 \& 1130
5412 \& 246
444 <br>
\hline \& Establishments not operated for the entire year. \& 233 \& 32536 \& 8481 \& 1473 \& 219 <br>
\hline \multirow[t]{14}{*}{5415} \& Computer systems design \& related services \& \& \& \& \& <br>
\hline \& All establishments \& 72278 \& 108967614 \& 42150658 \& 9805343 \& 764659 <br>
\hline \& Establishments operated for the entire year \& 52690 \& 104739843 \& 40566011 \& 9557751 \& 740645 <br>
\hline \& Establishments with receipts less than \$10,000. \& 89 \& 660 \& - 404 \& 110 \& 96 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 \& 640 \& 11263 \& 5757 \& 1502 \& 770 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ......... \& 1624 \& 61065 \& 30682 \& 7713 \& 2185 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 .......... \& 6296 \& 489070 \& 249008 \& 56226 \& 9071 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ....... \& 16643 \& 2616599 \& 1272936 \& 272724 \& 29010 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . \& 8065 \& 2845899 \& 1224473 \& 260622 \& 28093 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999...... \& 6564 \& 4626427 \& 1980501 \& 427428 \& 43102 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 6166

2 \& 9721130
10354400 \& 4
4
46802020 \& $\begin{array}{r}926234 \\ 1026584 \\ \hline\end{array}$ \& 83640 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 1875

1 \& 13074590 \& | 4 |
| :--- |
| 5 |
| 860 |
| 15 | \& 1331689 \& 804179 <br>

\hline \& Establishments with receipts of \$10,000,000 or more........ \& 1771 \& 60938740 \& 21008671 \& 5246919 \& 354823 <br>
\hline \& Establishments not operated for the entire year. \& 19588 \& 4227771 \& 1584647 \& 247592 \& 24014 <br>
\hline \multirow[t]{15}{*}{54151} \& Computer systems design \& related services \& \& \& \& \& <br>
\hline \& All establishments \& 72278 \& 108967614 \& 42150658 \& 9805343 \& 764659 <br>
\hline \& Establishments operated for the entire year \& 52690 \& 104739843 \& 40566011 \& 9557751 \& 740645 <br>
\hline \& Establishments with receipts less than \$10,000............. \& 89 \& 11660 \& - 404 \& 110
1502 \& 96 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999.......... \& 640 \& 11263 \& 5757 \& 1502 \& 770 <br>
\hline \& Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . .$. . \& 1624 \& 61065 \& 30682 \& 7713 \& 2185 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ........... \& ${ }^{6} 296$ \& 489070 \& 249008 \& 56226 \& 9071 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999.... \& 16643 \& 2616599 \& 1272936 \& 272724 \& 29010 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999....... \& 8065 \& 2845899 \& 1224473 \& 260622 \& 28093 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 6564 \& 4626427 \& 1980501 \& 427428 \& 43102 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 6166 \& 9721130 \& 4258282 \& 926234 \& 83640 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 2957 \& 10354400 \& 4660020 \& 1026584 \& 85676 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ...
Establishments with receipts of $\$ 10,000,000$ or more....... \& 1875
1771 \& 13074590
60938740 \& 5875277
21008671 \& 11331689
5246919 \& 104179
354823 <br>
\hline \& \& \& \& \& \& <br>
\hline \& Establishments not operated for the entire year. \& 19588 \& 4227771 \& 1584647 \& 247592 \& 24014 <br>
\hline \multirow[t]{14}{*}{541511} \& Custom computer programming services \& \& \& \& \& <br>
\hline \& All establishments \& 31624 \& 38300515 \& 18417084 \& 4107483 \& 318198 <br>
\hline \& Establishments operated for the entire year \& 21589 \& 36361691 \& 17595953 \& 3973252 \& 306754 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. \& 40 \& 283 \& 172 \& 44 \& 43 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ......... \& 280 \& 4902 \& 2619 \& 686 \& 334 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 .......... \& 696 \& 25967 \& 13069 \& 3225 \& 924 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999......... \& 2738 \& +211845 \& 110614 \& 24380 \& 3930 <br>
\hline \& \& \& 1039210 \& 530815 \& 112070 \& <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999.......
Establishments with receipts of $\$ 500000$ to $\$ 999,999 . . . .$. \& 3067
2053
2 \& 1077580
1806559 \& 516142
857542 \& 108884
183680 \& 11187
17454 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999.... \& 2 679 \& 4222002 \& 2077064 \& 457101 \& 39250 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 1333 \& 4667584 \& 2356867 \& 517582 \& 41468 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 863 \& 6 623078 \& 3059347 \& +685126 \& 51039 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 705 \& 17282681 \& 8071702 \& 1880474 \& 129312 <br>
\hline \& Establishments not operated for the entire year.............. \& 10035 \& 1938824 \& 821131 \& 134231 \& 11444 <br>
\hline \multirow[t]{13}{*}{541512} \& Computer systems design services \& \& \& \& \& <br>
\hline \& All establishments \& 30804 \& 51212916 \& 18459669 \& 4249529 \& 337526 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots$ \& 24104 \& 49631575 \& 17930501 \& 4158989 \& <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . . .$.
Establishments with receipts of $\$ 10,000$ to $\$ 24.999 . . . . .$. \& $\begin{array}{r}34 \\ 229 \\ \hline\end{array}$ \& 262
4096 \& 153
1988 \& $\begin{array}{r}46 \\ 515 \\ \hline\end{array}$ \& 38
279 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 \ldots . . . .$. . \& 229
614 \& 4096
23135 \& 1988
11687 \& 515
2938 \& 279 <br>
\hline \& Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . . .$. \& 2534 \& 198740 \& 99455 \& 22977 \& 3642 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ... \& 7570 \& 1200181 \& 566014 \& 122756 \& 13034 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . . \& 3936 \& 1396526 \& 556885 \& 120405 \& 13345 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999....... \& 3247 \& 2279321 \& + 894824 \& 194870 \& 20100 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 2840 \& 4483624 \& 1727660 \& 370815 \& 34502 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ...
Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 .$. \& $\begin{array}{r}1352 \\ 858 \\ \hline\end{array}$ \& 4729322

5998194 \& | 1862252 |
| :--- |
| 2335558 | \& 412148 \& 35051 <br>

\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 858
890 \& 29 318174 \& 9874025 \& 2380598 \& 164004 <br>
\hline \& Establishments not operated for the entire year \& 6700 \& 1581341 \& 529168 \& 90540 \& 9714 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& Receipts
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{5415121} \& Computer systems integrators \& \& \& \& \& <br>
\hline \& All establishments \& 10571 \& 35270055 \& 11341975 \& 2652101 \& 207741 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots \ldots$ \& 9034
3

4 \& 34575798
20
784 \& 11
141043

394 \& 2610740
3 \& 203376
4
51 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 \& 43 \& 784 \& 394 \& 103 \& 51 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 \& 126 \& 4650 \& 2227 \& 514 \& 158 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 \& 451 \& 33826 \& 14958 \& 3622 \& 700 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ....... \& 1584 \& 266351 \& 105596 \& 24325 \& 3207 <br>
\hline \& Establishments with receipts of $\$ 250,000$ to $\$ 499,999 \ldots . .$. .
Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . .$. \& 1554
1585
1 \& $\begin{array}{r}561102 \\ 1121872 \\ \hline 152\end{array}$ \& 198450
392658 \& 44858
88
367 \& 5672
10180 <br>
\hline \& Establishments with receipts of $\$ 1,000,000$ to $\$ 2,499,999$ \& 1620 \& 2572997 \& 8884696 \& $\begin{array}{r}88 \\ 196 \\ 164 \\ \hline\end{array}$ \& 19457 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 \& 854 \& 2995937 \& 1033972 \& 236182 \& 20803 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 561 \& 3925866 \& 1339684 \& 305231 \& 25179 <br>
\hline \& Establishments with receipts of $\$ 10,000,000$ or more. ....... \& 653 \& 23092393 \& 7168995 \& 1708371 \& 117965 <br>
\hline \& Establishments not operated for the entire year. \& 1537 \& 694257 \& 200932 \& 41361 \& 4365 <br>
\hline \multirow[t]{14}{*}{5415122} \& Computer systems consultants (except systems integrators) \& \& \& \& \& <br>
\hline \& All establishments \& 20233 \& 15942861 \& 7117694 \& 1597428 \& 129785 <br>
\hline \& Establishments operated for the entire year \& 15070 \& 15055777 \& 6789458 \& 1548249 \& 124436 <br>
\hline \& Establishments with receipts less than \$10,000.. \& 31 \& 242 \& -140 \& 43 \& 34 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 \& 186 \& 3312 \& 1594 \& 412 \& 228 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 \& 488 \& 18485 \& 9460 \& 2424 \& 656 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999.... \& 2083 \& 164914 \& 84497 \& 19355 \& 2942 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 \& 5986 \& 933830 \& 460418 \& 98431 \& 9827 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 2382 \& 835424 \& 358435 \& 75547 \& 7673 <br>
\hline \& Estabilishments with receipts of \$500,000 to \$999,999....... \& 1662 \& 197449 \& 502166 \& 106503 \& 9920 <br>
\hline \& Establishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . .$. \& 498 \& 1733385 \& 828280 \& 175966 \& 14248 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 \& 297 \& 2072328 \& 995874 \& 225690 \& 17824 <br>
\hline \& Establishments with receipts of \$10,000,000 or more.. \& 237 \& 6225781 \& 2705030 \& 672227 \& 46039 <br>
\hline \& Establishments not operated for the entire year. \& 5163 \& 887084 \& 328236 \& 49179 \& 5349 <br>
\hline \multirow[t]{15}{*}{541513} \& Computer facilities management services \& \& \& \& \& <br>
\hline \& All establishments \& 1445 \& 15114194 \& 3389511 \& 1051577 \& 71821 <br>
\hline \& Establishments operated for the entire year \& 1268 \& 14784971 \& 3288215 \& 1044009 \& 70866 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . .$. \& 1 \& \& \& \& <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ........ \& 17 \& D \& D \& D \& b <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 \& 27 \& 985 \& 519 \& 165 \& 38 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 79 \& 5896 \& 3100 \& 833 \& 118 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999........ \& 195 \& 31815 \& 16308 \& 3708 \& 429 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999......... \& 182 \& 65415 \& 30425 \& 7101 \& 846 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 196 \& 138488 \& 62677 \& 14622 \& 1740 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 230 \& 375466 \& 177241 \& 41728 \& 4485 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 133 \& 488182 \& 217621 \& 48331 \& 4828 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . .$. \& 82 \& - 550424 \& 237244 \& 61910 \& 5578 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 126 \& 13128002 \& 2542905 \& 865561 \& 52782 <br>
\hline \& Establishments not operated for the entire year.............. \& 177 \& 329223 \& 101296 \& 7568 \& 955 <br>
\hline \multirow[t]{14}{*}{541519} \& Other computer related services \& \& \& \& \& <br>
\hline \& All establishments \& 8405 \& 4339989 \& 1884394 \& 396754 \& 37114 <br>
\hline \& Establishments operated for the entire year \& 5729 \& 3961606 \& 1751342 \& 381501 \& 35213 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. \& $\begin{array}{r}14 \\ 114 \\ \hline\end{array}$ \& \& \& D \& a <br>
\hline \& Estabilishments with receipts of $\$ 10,000$ to $\$ 24,999 . \ldots \ldots .$. \& 287 \& 10978 \& 5407 \& 1385 \& 409 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 .......... \& 945 \& 72589 \& 35839 \& 8036 \& 1381 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ....... \& 2228 \& 345393 \& 159799 \& 34190 \& 3734 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 880 \& 306378 \& 121021 \& 24232 \& 2715 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 . . . . . \& 583 \& 402059 \& 165458 \& 34256 \& 3808 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 417 \& 640038 \& 276317 \& 56590 \& 5403 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 139 \& 469312 \& 223280 \& 48523 \& 4329 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& \& - 502894 \& 243128 \& 53732 \& 4559 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 50 \& 1209883 \& 520039 \& 120286 \& 8725 <br>
\hline \& Establishments not operated for the entire year.............. \& 2676 \& 378383 \& 133052 \& 15253 \& 1901 <br>
\hline \multirow[t]{13}{*}{5416} \& Management, scientific, \& technical consulting services \& \& \& \& \& <br>
\hline \& All establishments \& 80426 \& 63428740 \& 26581677 \& 5766476 \& 511252 <br>
\hline \& Establishments operated for the entire year ................ \& 56448 \& 58747963 \& 24959185 \& 5529398 \& 479870 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. \& $\begin{array}{r}318 \\ 1415 \\ \hline\end{array}$ \& 2173
24681 \& 1515
12707 \& $\begin{array}{r}377 \\ 3188 \\ \hline 18\end{array}$ \& 377
1937 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ........... \& $\begin{array}{r}1 \\ 3 \\ 3 \\ 7 \\ \hline 1\end{array}$ \& 126677 \& 56505 \& 13438
13 \& 5480 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ........... \& 7514 \& 557234 \& 242276 \& 55292 \& 12859 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ... \& 15117 \& 2483753 \& 1034956 \& 225933 \& 33034 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 10720 \& 3807029 \& 1575608 \& 333005 \& 39541 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 8126 \& 5682194 \& 2439549 \& 520707 \& 55206 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 6030 \& 9252026 \& 3977937 \& 857005 \& 80090 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 2081 \& 7184870 \& 3027566 \& 665287 \& 57501 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$
Establishments with receipts of $\$ 10,000,000$ or more...... \& 992
754 \& 6819887
22807439 \& 2920198
9670368 \& 645540
2209626 \& 51406
142439 <br>
\hline \& Establishments not operated for the entire year... \& 23978 \& 4680777 \& 1622492 \& 237078 \& 31382 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]


Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |
|  | All establishments | 6455 | 4405545 | 1948085 | 457269 | 42241 |
|  | Establishments operated for the entire year | 4601 | 3832304 | 1743893 | 411351 | 37622 |
|  | Establishments with receipts less than \$10,000. | 27 | 185 | 122 | 29 | 30 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 85 | 1549 | 842 | 218 | 118 |
|  | Establishments with receipts of \$25,000 to \$44,999 ........ | 242 589 | 9242 43833 | 4053 | 926 | 382 1021 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 \ldots \ldots . .$. Establishments with receipts of $\$ 100,000$ to $\$ 249,999 \ldots .$. | 589 1307 | 43833 215461 | 17906 88683 | $\begin{array}{r}4000 \\ 19752 \\ \hline\end{array}$ | 1021 2896 |
|  | Establishments with receipts of \$250,000 to \$499,999........ | 959 | 339795 | 141985 | 29954 | 3593 |
|  | Establishments with receipts of \$500,000 to \$999,999. | 684 | 471931 | 197018 | 41163 | 4396 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 446 | 694502 | 305485 | 63532 | 6089 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 | 132 | 468732 | 213917 | 48911 | 4571 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more...... | 83 47 | 565081 1021993 | 263760 510122 | 60296 142570 | 5795 8731 |
|  | Establishments with receipts of \$10,000,000 or more....... | 47 | 1021993 | 510122 | 142570 | 8731 |
|  | Establishments not operated for the entire year. | 1854 | 573241 | 204192 | 45918 | 4619 |
| 541613 | Marketing consulting services |  |  |  |  |  |
|  | All establishments | 12498 | 7874497 | 2547408 | 536176 | 61418 |
|  | Establishments operated for the entire year | 8328 | 7085209 | 2337881 | 506128 | 57413 |
|  | Establishments with receipts less than \$10,000. | 39 | - 227 | 2 152 | 40 | 41 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 197 | 3488 | 1697 | 424 | 262 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . | 519 1175 | 19332 | 8288 | 2065 | 815 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . .$. . | 1175 | 86621 | 35033 | 8292 | 1990 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 2233 | 367268 | 139208 | 30568 | 4378 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 1615 | 570129 | 200971 | 42706 | 4985 |
|  | Establishments with receipts of \$500,000 to \$999,999 ...... | 1150 | 801100 | 272098 | 60229 | 6323 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 900 | 1380959 | 455867 | 95034 | 9234 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 293 | 1015577 | 320399 | 66894 | 6639 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more....... | 125 82 | 845022 1995486 | 271124 633044 | 58091 141785 | 4718 18028 |
|  | Establishments not operated for the entire year. | 4170 | 789288 | 209527 | 30048 | 4005 |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |
|  | All establishments | 3078 | 3259152 | 1195682 | 257721 | 25366 |
|  | Establishments operated for the entire year | 2251 | 3080622 | 1143848 | 251110 | 24500 |
|  | Establishments with receipts less than \$10,000.............. | 8 | 48 | 45 | 13 | $7{ }^{7}$ |
|  | Establishments with receipts of \$10,000 to \$24,999 ........ | 59 | 1046 | 563 | 129 | 79 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 130 | 4771 | 2123 | 515 | 180 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 316 | 23474 | 10604 | 2451 | 526 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 486 | 79803 | 34313 | 7719 | 1095 |
|  | Establishments with receipts of \$250,000 to \$499,999 ....... | 349 | 124004 | 51556 | 11025 | 1361 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 345 | 242226 | 95875 | 21042 43 | ${ }^{2} 506$ |
|  |  | 308 | 477548 | 196195 | 43335 | 5 357 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 124 | 450548 | 166868 | 38210 | 3777 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 66 | 447398 | 154747 | 34281 | 2929 |
|  | Establishments with receipts of \$10,000,000 or more....... | 60 | 1229756 | 430959 | 92390 | 6683 |
|  | Establishments not operated for the entire year. | 827 | 178530 | 51834 | 6611 | 866 |
| 541618 | Other management consulting services |  |  |  |  |  |
|  | All establishments | 3031 | 1821524 | 654567 | 142415 | 15867 |
|  | Establishments operated for the entire year | 2204 | 1698853 | 612475 | 136124 | 15122 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots \ldots .$. | 13 | 97 | 61 | 17 | 15 |
|  | Establishments with receipts of \$10,000 to \$24,999 ....... | 54 | 6998 | 2 384 | 100 | 75 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 \ldots \ldots . .$. . Establishments with receipts of $\$ 50,000$ to $\$ 99,999 \ldots . . .$. | 172 <br> 350 | 6482 26212 | 2787 11008 | 688 2514 | 261 634 |
|  | Establishments with receipts of \$100,000 to \$249,999........ | 604 | 99098 | 41833 | 9311 | 1456 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 378 | 134846 | 54016 | 12547 | 1733 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 287 | 201428 | 88035 | 18904 | 2287 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 212 | 325745 | 139872 | 30 133 <br> 20  | 3264 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 79 | 268463 |  | 20275 |  |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ Establishments with receipts of $\$ 10,000,000$ or more. ...... | 39 16 | 265238 370346 | 92071 91053 | 19478 22157 | 1984 1530 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year.............. | 827 | 122671 | 42092 | 6291 | 745 |
| 54162 | Environmental consulting services |  |  |  |  |  |
|  | All establishments | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Establishments operated for the entire year ................ | 5327 | 4500686 | 1697319 | 392263 | 44150 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots \ldots$. | 11 | ${ }^{93}$ | 67 | 15 177 | 13 |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 95 | 1623 | 802 | 177 | 104 |
|  | Establishments with receipts of \$25,000 to \$49,999 ........ | 234 | 8935 | 3881 | 914 | 350 |
|  | Establishments with receipts of \$50,000 to \$99,999......... | + 557 | 41417 | 17196 | 3910 17 | - 926 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 1279 | 212062 | 80203 | 17730 | 3113 |
|  | Establishments with receipts of \$250,000 to \$499,999 ....... | 1089 | 392519 | 151679 | 33356 | 4765 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 999,999 \ldots \ldots . .$. Establishments with receipts of $\$ 1,000,000$ to $\$ 2,499,999 .$. | 943 740 | 663491 1132089 | 264741 436714 | 58731 99663 | 7320 11253 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999... | 267 | - 906024 | 343512 | 81842 | 8158 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 81 | 532969 | 202468 | 47385 | 4015 |
|  | Establishments with receipts of \$10,000,000 or more....... | 31 | 609464 | 196056 | 48540 | 4133 |
|  | Establishments not operated for the entire year. | 1398 | 280085 | 80275 | 12690 | 1995 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541620 | Environmental consulting services |  |  |  |  |  |
|  | All establishments | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  |  | 5327 11 095 | 4500686 93 | 1697319 67 802 | 392263 15 177 | 44150 13 |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . \ldots . . . . .$. | 95 | 1623 | 802 | 177 | 104 |
|  | Establishments with receipts of \$25,000 to \$49,999 | 234 | 8935 | 3881 | 914 | 350 |
|  | Establishments with receipts of \$50,000 to \$99,999 | 557 | 41417 | 17196 | 3910 | 926 |
|  | Establishments with receipts of \$100,000 to \$249,999 | 1279 | 212062 | 80203 | 17730 | 3113 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . | 1089 943 | 392519 663491 | 151679 264741 | 33356 58 731 | 4765 7320 |
|  | Establishments with receipts of \$500,000 to \$999,999....... | 943 740 | $\begin{array}{r}663491 \\ 1132089 \\ \hline\end{array}$ | 264741 436714 | 58 9961 663 | 7320 11253 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 267 | 906024 | 343512 | 81842 | 8158 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 81 | 532969 | 202468 | 47385 | 4015 |
|  | Establishments with receipts of \$10,000,000 or more........ | 31 | 609464 | 196056 | 48540 | 4133 |
|  | Establishments not operated for the entire year. | 1398 | 280085 | 80275 | 12690 | 1995 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots$. | $\begin{array}{r}8961 \\ 63 \\ \\ \hline\end{array}$ | 5821481 456 5432 | 2306257 292 0 | 500954 75 685 | 50 009 75 |
|  | Establishments with receipts of \$10,000 to \$24,999.......... | 306 | 5332 | 2745 | 685 | 429 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . . . .$. . | 696 | 26028 | 11674 | 2714 | 1170 |
|  | Establishments with receipts of \$50,000 to \$99,999 ........ | 1491 | 110474 | 47308 | 10690 | 2419 |
|  | Establishments with receipts of \$100,000 to \$249,999 | 2741 | 442976 | 182501 | 39386 | 5660 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 1558 | 547611 | 217292 | 45844 | 5199 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 1036 | 721458 | 300931 | 63841 | 6967 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 . . | 683 231 | 1042120 759050 | 423202 323 | 91787 69366 | 8035 5559 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | - 94 | 653613 | 259799 | 69244 56 | 5750 4746 |
|  | Establishments with receipts of \$10,000,000 or more........ | 62 | 1512363 | 537092 | 120322 | 9746 |
|  | Establishments not operated for the entire year. | 3946 | 601791 | 201005 | 29619 | 4054 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Establishments operated for the entire year | 8961 | 5821481 | 2306257 | 500954 | 50009 |
|  | Establishments with receipts less than \$10,000............ | 63 | 456 | 292 | 75 | 75 |
|  | Establishments with receipts of \$10,000 to \$24,999 ........ | 306 | 5332 | 2745 11674 | 2685 | 429 |
|  | Establishments with receipts of \$25,000 to \$49,999 ....... | + 696 | 26028 | 11674 | 2714 | 1170 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 1491 | 110474 | 47308 | 10690 | 2419 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 2741 | 442976 | 182501 | 39386 | 5660 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 1558 | 547611 | 217292 | 45844 | 5199 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 1036 | 721458 | 300931 | 63841 | 6967 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 683 | 1042120 | 423202 | 91787 | 8035 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 231 | 759050 | 323421 | 69366 | 5559 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more...... | 94 62 | 653613 1512363 | 259799 537092 | 56244 120322 | 4750 9746 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year.............. | 3946 | 601791 | 201005 | 29619 | 4054 |
| 5417 | Scientific research \& development services |  |  |  |  |  |
|  | All establishments | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Establishments operated for the entire year | 6433 | 22557112 | 9107763 | 2246731 | 173392 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots \ldots$. | 20 | +116 | 97 | 23 | 25 |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 97 | 1792 | 915 | 240 | 166 |
|  | Establishments with receipts of \$25,000 to \$49,999 .......... | 203 | 7506 | 3635 | 856 | 324 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | +500 | 36932 | 17374 | 4061 | 840 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . | $\begin{array}{ll}1 & 197 \\ 1 & 034\end{array}$ | 198427 | 88 1547 154 | 19755 <br> 34 <br> 887 | 3068 |
|  | Establishments with receipts of \$250,000 to \$499,999 ...... | 1 1 1 034 | 369708 726379 | 154474 306698 | 34287 69909 | $4 \begin{aligned} & 4 \\ & 7 \\ & 664\end{aligned}$ |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 1035 | 1640353 | 708929 | 159098 | 14793 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 582 | 2068178 | -933876 | 222320 | 17338 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 355 | $\begin{array}{r}2 \\ \hline 1567173\end{array}$ | 1108189 | +256853 | 19541 |
|  | Establishments with receipts of \$10,000,000 or more....... | 387 | 15040548 | 5785399 | 1479329 | 105370 |
|  | Establishments not operated for the entire year.............. | 1397 | 521195 | 214387 | 41265 | 3582 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments ....... | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 5653 | 21349291 | 8622546 | 2137808 | 158047 |
|  | Establishments with receipts less than \$10,000.............. | 12 |  | 65 | 15 169 |  |
|  | Establishments with receipts of \$10,000 to \$24,999 ........ | 72 156 | 1325 | 690 | 169 | 97 |
|  | Establishments with receipts of \$25,000 to \$49,999 ......... | 156 | 5842 | 2821 | 654 | 238 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 406 | 30206 | 14549 | 3434 | 679 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 1016 | 168804 | 75864 | 17278 | 2444 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 903 | 322857 | 135527 | 30304 | 3576 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 910 | 645849 | 272842 | 62170 | 6302 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 934 | 1484479 | 638813 | 143653 | 12860 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 . . | 545 330 | 1944119 | 879332 1 | 208818 | 16282 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more...... | 330 369 | 2303179 14442556 | 1034329 5567714 | 241845 1429468 | 18033 97520 |
|  | Establishments not operated for the entire year | 1202 | 472465 | 198036 | 38612 | 3257 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Establishments operated for the entire year | 5653 | 21349291 | 8622546 | 2137808 | 158047 |
|  | Establishments with receipts less than \$10,000. | 12 | 75 |  |  |  |
|  | Establishments with receipts of \$10,000 to \$24,999 .......... | 72 | 1325 | 690 | 169 | 97 |
|  | Establishments with receipts of \$25,000 to \$49,999 | 156 | 5842 | 2821 | 654 | 238 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999$. | 406 | 30206 | 14549 | 3434 | 679 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . . | 1016 | 168804 | 75864 | 17278 | 2444 |
|  | Establishments with receipts of \$250,000 to \$499,999. | 903 | 322857 | 135527 | 30304 | 3576 |
|  | Establishments with receipts of \$500,000 to \$999,999. | 910 | 645849 | 272842 | 62170 | 6302 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 | 934 | 1484479 | 638813 | 143653 | 12860 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 545 | 1944119 | 879332 | 208818 | 16282 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 330 | 2303179 1442556 | 1034329 | 241845 1 | 18033 |
|  | Establishments with receipts of \$10,000,000 or more........ | 369 | 14442556 | 5567714 | 1429468 | 97520 |
|  | Establishments not operated for the entire year. | 1202 | 472465 | 198036 | 38612 | 3257 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |
|  | All establishments | 4269 | 14861730 | 5890352 | 1449935 | 108832 |
|  | Establishments operated for the entire year | 3566 | 14602040 | 5765955 | 1424032 | 106780 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots \ldots .$. | 6 | 42 | 30 | 8 |  |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 47 | 895 | 483 | 123 | 64 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . . | 108 | 3996 | 1974 | 458 | 169 |
|  | Establishments with receipts of \$50,000 to \$99,999 . . . . . . . . | 274 | 20565 | 10081 | 2375 | 448 |
|  | Establishments with receipts of \$100,000 to \$249,999... | 640 | 105720 | 48861 | 11110 | 1444 |
|  | Establishments with receipts of \$250,000 to \$499,999...... | 584 | 209279 | 88889 | 20471 | 2298 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 557 | 392151 | 170949 | 38988 | 3864 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | $\begin{array}{r}577 \\ 354 \\ \hline\end{array}$ | - 914795 | 384500 | 87959 | 7476 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 354 | 1277819 | 535715 | 128388 | 10235 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more. | 209 210 | 1468591 10208187 | 625369 3899104 | 147338 986814 | 10826 69947 |
|  | Establishments not operated for the entire year. . | 703 | 259690 | 124397 | 25903 | 2052 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |
|  | All establishments | 2586 | 6960026 | 2930230 | 726485 | 52472 |
|  | Establishments operated for the entire year. | 2087 | 6747251 | 2856591 | 713776 | 51267 |
|  | Establishments with receipts less than \$10,000.... | ${ }^{6}$ | 33 | 35 |  | 7 |
|  | Establishments with receipts of \$10,000 to \$24,999. | 25 | 430 | 207 | 46 | 33 |
|  | Establishments with receipts of \$25,000 to \$49,999 ........ | 48 | 1846 | 847 4 468 | 196 | 69 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 \ldots . . . . . .$. | 132 | 9641 63084 | $\begin{array}{r}4 \\ 468 \\ \hline 1003\end{array}$ | 1 6 6 168 | - 231 |
|  | Establishments with receipts of \$250,000 to \$499,999.. | 319 | 113578 | 46638 | 9833 | 1278 |
|  | Establishments with receipts of \$500,000 to \$999,999........ | 353 | 253698 | 101893 | 23182 | 2438 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 357 | 569684 | 254313 | 55694 | 5384 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 191 | 666300 | 343617 | 80430 | 6047 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 121 | 834588 | 408960 | 94507 | 7207 |
|  | Establishments with receipts of \$10,000,000 or more........ | 159 | 4234369 | 1668610 | 442654 | 27573 |
|  | Establishments not operated for the entire year. . | 499 | 212775 | 73639 | 12709 | 1205 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$. | 780 | 1207821 | 485217 | 108923 |  |
|  | Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. | $\begin{array}{r}8 \\ 25 \\ \hline\end{array}$ | 41 467 | $\begin{array}{r}32 \\ 225 \\ \hline\end{array}$ | 71 | 9 69 |
|  | Establishments with receipts of \$10,000 to \$24,999 ........ | 47 | 1664 | 814 | 202 | 86 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 94 | 6726 | 2825 | 627 | 161 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . | 181 | 29623 | 12313 | 2477 | 624 |
|  | Establishments with receipts of \$250,000 to \$499,999 ...... | 131 | 46851 | 18947 | 3983 | ${ }^{688}$ |
|  | Establishments with receipts of \$500,000 to \$999,999...... | 113 | 80530 | 33856 | 7739 15445 | 1361 1 1 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 101 | 155874 | 70116 | 15445 | 1933 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 37 | 124059 | 54544 | 13502 | 1056 |
|  | Establishments with receipts of $\$ 5,000,000$ to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more...... | 25 18 | 163994 597992 | 73860 217685 | 15008 49861 | 1508 7850 |
|  | Establishments with receipts of \$10,000,000 or more........ | 18 | 597992 | 217685 | 49861 | 7850 |
|  | Establishments not operated for the entire year. . | 195 | 48730 | 16351 | 2653 | 325 |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments ........ | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Establishments operated for the entire year ................ | 780 | 1207821 | 485217 | 108923 | 15345 |
|  | Establishments with receipts less than \$10,000........... | 8 | 41 | 32 | 71 | 9 |
|  | Establishments with receipts of \$10,000 to \$24,999 ........ | 25 47 | + 467 | 225 814 | 71 | 69 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 \ldots . . . .$. . | 47 <br> 94 | 1664 6726 | 814 2825 | 202 | 861 |
|  | Establishments with receipts of \$100,000 to \$249,999........ | 181 | 29623 | 12313 | 2477 | 624 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 131 | 46851 | 18947 | 3983 | 688 |
|  | Establishments with receipts of \$500,000 to \$999,999 ...... | 113 | 80530 | 33856 | 7739 15445 | 1361 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | $\begin{array}{r}101 \\ 37 \\ \hline\end{array}$ | 155874 124059 | 70116 54544 | 15445 <br> 13 <br> 1502 | 1933 1056 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 25 | 163994 | 73860 | 15008 | 1508 |
|  | Establishments with receipts of \$10,000,000 or more........ | 18 | 597992 | 217685 | 49861 | 7850 |
|  | Establishments not operated for the entire year. . | 195 | 48730 | 16351 | 2653 | 325 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5418 | Advertising \& related services |  |  |  |  |  |
|  | All establishments | 38832 | 49290082 | 16012117 | 3688245 | 417214 |
|  | Establishments operated for the entire year $\ldots \ldots . .$. | 31089 80 670 | $\begin{array}{r}47696421 \\ \hline 11560\end{array}$ | 15568873 361 4 | 3605091 95 | 404020 86 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 670 | 11388 | 4664 | 1119 | 874 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . | 1247 | 46587 | 18009 | 4225 | 1962 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 3094 | 230259 | 81665 | 18955 | 5430 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 6667 | 1111871 | 365300 | 83213 | 17335 |
|  | Establishments with receipts of $\$ 250,000$ to $\$ 499,999 \ldots \ldots .$. Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . . .$. | $\begin{array}{ll}6 & 002 \\ 5 & 142\end{array}$ | 2130673 3656503 | 698929 1194799 | 157784 268065 | 26261 37888 |
|  | Establishments with receipts of \$500,000 to \$999,999 . $\ldots$. $\ldots$. | 5142 4690 | 3656503 7282243 | 1194799 2441220 2 | 268065 547293 | 37788 68777 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 1861 | 6438617 | 2264328 | 509107 | 54570 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 899 | 6167980 | 2130651 | 490012 | 55936 |
|  | Establishments with receipts of \$10,000,000 or more........ | 737 | 20619740 | 6368947 | 1525223 | 135001 |
|  | Establishments not operated for the entire year. | 7743 | 1593661 | 443244 | 83154 | 13194 |
| 54181 | Advertising agencies |  |  |  |  |  |
|  | All establishments | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Establishments operated for the entire year $\ldots \ldots .$. | 10310 27 358 | 16460761 188 | 7393682 118 | 1735046 29 | 136172 28 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 358 | 5914 | 2461 | 606 | 429 |
|  | Establishments with receipts of \$25,000 to \$49,999 ........ | 498 | 18464 | 7304 | 1651 | 739 |
|  | Establishments with receipts of \$50,000 to \$99,999 ........ | 1153 | 84776 | $\begin{array}{r}34 \\ 159 \\ \hline 164\end{array}$ | 7952 | 1916 |
|  | Establishments with receipts of \$100,000 to \$249,999. | 2068 | 341558 | 136462 | 31328 | 5148 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 1792 | 633322 | 256979 | 58042 | 7509 |
|  | Establishments with receipts of \$500,000 to \$999,999....... | 1623 | 1163494 | , 454746 | 103885 | 12058 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... Establishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999 .$. | 1624 662 | 2522397 2266180 1 | 1 1 1 040002989 | 229725 228943 | 22939 19 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 280 | 1952473 | + 911742 | 214831 2158 | 16523 |
|  | Establishments with receipts of \$10,000,000 or more........ | 225 | 7471995 | 3529790 | 858054 | 49298 |
|  | Establishments not operated for the entire year. | 3080 | 410759 | 163198 | 27063 | 3314 |
| 541810 | Advertising agencies |  |  |  |  |  |
|  | All establishments | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Establishments operated for the entire year. | 10310 | 16460761 | 7393682 | 1735046 | 136172 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | 27 | 188 | 118 | 29 | 28 |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . . .$. Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . .$. | 358 | 5914 18464 | 2461 7304 | 606 1651 | 429 739 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999$. | 1153 | 84776 | 34159 | 7952 | 1916 |
|  | Establishments with receipts of \$100,000 to \$249,999. | 2068 | 341558 | 136462 | 31328 | 5148 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 1792 | 633322 | 256979 | 58042 | 7509 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 1623 | 1163494 | 454746 | 103885 | 12058 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 1624 | 2522397 | 1040002 | 229725 | 22939 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 . . | 662 | 2266180 | 1019919 | 228943 | 19585 |
|  | Establishments with receips of \$5,000,000 to \$9,999,999 ... | 225 | 19471995 | 1911742 3529790 | 214831 858054 | 16523 49298 |
|  | Establishments not operated for the entire year. | 3080 | 410759 | 163198 | 27063 | 3314 |
| 54182 | Public relations agencies |  |  |  |  |  |
|  | All establishments | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 5233 | 4565961 | 1897731 | 419740 |  |
|  | Establishments with receipts less than $\$ 10,000 \ldots . . . . . . .$. <br> Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | 18 <br> 80 | $\begin{array}{r}148 \\ 1378 \\ \hline 8\end{array}$ | 88 608 | $\begin{array}{r}25 \\ 156 \\ \hline\end{array}$ | 18 98 |
|  | Establishments with receipts of \$25,000 to \$49,999 .......... | 235 | 8891 | 3922 | 950 | 344 |
|  | Establishments with receipts of \$50,000 to \$99,999.......... | 545 | 40908 | 15595 | 3585 | 852 |
|  |  |  |  |  |  |  |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 1213 876 | 429597 612674 | 156439 238936 | 34193 52035 | 4376 5181 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 639 | 962132 | 406199 | 90408 | 8054 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 185 | 643173 | 277592 | 62143 | 4536 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 92 | 615459 | 294506 | 62297 | 4775 |
|  | Establishments with receipts of \$10,000,000 or more........ | 54 | 1031321 | 425829 | 96336 | 6475 |
|  | Establishments not operated for the entire year. | 1280 | 205996 | 53902 | 6836 | 1064 |
| 541820 | Public relations agencies |  |  |  |  |  |
|  | All establishments | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Establishments operated for the entire year. | 5233 | 4565961 | 1897731 | 419740 |  |
|  | Establishments with receipts less than $\$ 10,000$. <br> Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | 18 <br> 80 | 148 1378 | 88 608 | 25 156 | 18 98 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . . . .$. . | 235 | 8891 | 3922 | 950 | 344 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 \ldots . . . . . .$. . | 545 | 40908 | 15595 | 3585 | 852 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 1296 | 220280 | 78017 | 17612 | 2962 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 1213 | 429597 | 156439 | 34193 | 4376 |
|  | Establishments with receipts of \$500,000 to \$9\$9,999,...... | 876 639 | 612674 962132 | 238936 406199 | 52035 90 | 5181 8054 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 185 | 643173 | 277592 | 62143 | 4536 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 92 | +615459 | 294506 | 62297 | 4775 |
|  | Establishments with receipts of \$10,000,000 or more........ | 54 | 1031321 | 425829 | 96336 | 6475 |
|  | Establishments not operated for the entire year. | 1280 | 205996 | 53902 | 6836 | 1064 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54183 | Media buying services |  |  |  |  |  |
|  | All establishments | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Establishments operated for the entire year $\ldots \ldots . . . . . . . . . .$. Establishments with receipts less than $\$ 10,000 . . . . . . .$. | 753 4 | 1043599 21 | 418247 6 | 98044 3 | 8400 |
|  | Establishments with receipts of \$10,000 to \$24,9999.......... | 12 | 196 | 78 | 24 | 17 |
|  | Establishments with receipts of \$25,000 to \$49,999 ........... | 26 | 989 | 409 | 93 | 31 |
|  | Establishments with receipts of \$50,000 to \$99,999 | 75 | 5566 | 2287 | 555 | 133 |
|  | Establishments with receipts of \$100,000 to \$249,999........ | 160 | 26507 | 10307 | 2257 | 374 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 122 | 44545 | 17200 | 4352 | 432 |
|  | Establishments with receipts of \$500,000 to \$999,999 | 146 | 103359 | 38401 | 8123 | 812 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 110 | 172444 | 69002 | 15652 | 1629 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 52 | 184519 | 75879 | 17371 | 1672 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 39 | 275580 | 123985 | 28728 | 1946 |
|  | Establishments with receipts of \$10,000,000 or more........ | 7 | 229873 | 80693 | 20886 | 1350 |
|  | Establishments not operated for the entire year. . | 129 | 13114 | 3780 | 547 | 134 |
| 541830 | Media buying services |  |  |  |  |  |
|  | All establishments | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Establishments operated for the entire year $\qquad$ <br> Establishments with receipts less than \$10,000. $\qquad$ | 753 4 | 1043599 21 | 418247 6 | 98044 3 | 8400 |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . \ldots \ldots . .$. | 12 | 196 | 78 | 24 | 7 |
|  | Establishments with receipts of \$25,000 to \$49,999 | 26 | 989 | 409 | 93 | 31 |
|  | Establishments with receipts of \$50,000 to \$99,999 . | 75 | 5566 | 2287 | 555 | 133 |
|  | Establishments with receipts of \$100,000 to \$249,999.... | 160 | 26507 | 10307 | 2257 | 374 |
|  | Establishments with receipts of \$250,000 to \$499,999 ........ | 122 | 44545 | 17200 | 4352 | 432 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 146 | 103359 | 38401 | 8123 | 812 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 110 | 172444 | 69002 | 15652 | 1629 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 52 | 184519 | 75879 | 17371 | 1672 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 39 | 275580 | 123985 | 28728 | 1946 1350 |
|  | Establishments with receipts of \$10,000,000 or more........ | 7 | 229873 | 80693 | 20886 |  |
|  | Establishments not operated for the entire year. | 129 | 13114 | 3780 | 547 | 134 |
| 54184 | Media representatives |  |  |  |  |  |
|  | All establishments | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Establishments operated for the entire year | 2193 | 3156584 | 1008843 | 242460 | 25086 |
|  | Establishments with receipts less than $\$ 10,000 . . . . . . . . . . . .$. | 4 | 30 | 16 | 5 | 4 |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 42 | 757 | 248 | 58 | 59 |
|  | Establishments with receipts of \$25,000 to \$49,999 ......... | 87 | 3130 | 1193 | 305 | 133 |
|  | Establishments with receipts of \$50,000 to \$99,999... | 216 | 16055 | 6366 | 1559 | 385 |
|  | Establishments with receipts of \$100,000 to \$249,999. | 410 | 67820 | 26551 | 6026 | 1228 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 444 | 159934 | 63611 | 14972 | 2297 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 375 | 268259 | 102353 | 23836 | 2956 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 367 | 567379 | 196945 | 46793 | 5370 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 137 | 464703 | 165620 | 39637 | 4083 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999$... Establishments with receipts of $\$ 10,000,000$ or more...... | 53 <br> 58 | 372025 1236492 | 117032 328908 | 29090 80179 | 2663 5934 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year............... | 493 | 152081 | 51686 | 11231 | 1351 |
| 541840 | Media representatives |  |  |  |  |  |
|  | All establishments | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Establishments operated for the entire year ....... | 2193 | 3156584 | 1008843 | 242460 | 25086 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | 4 | 30 | 16 | 5 | 4 |
|  | Establishments with receipts of \$10,000 to \$24,999 . . | 42 | 757 | 248 1 | 58 | 59 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . | 87 | 3130 | 1193 | 305 | 133 |
|  | Establishments with receipts of \$50,000 to \$99,999......... | 216 | 16055 | 6366 | 1559 | -385 |
|  | Establishments with receipts of \$100,000 to \$249,999....... | 410 | 67820 | 26551 | 6026 | 1228 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . | 444 375 | 159934 | 63611 102353 | 14972 |  |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 367 | 567379 | 196945 | 46793 | 5370 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 137 | 464703 | 165620 | 39637 | 4083 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . .$. |  | 372025 | 117032 | 29090 | 2637 |
|  | Establishments with receipts of \$10,000,000 or more........ | 58 | 1236492 | 328908 | 80179 | 5934 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 493 | 152081 | 51686 | 11231 | 1351 |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |
|  | All establishments ....... | 1142 | 1278211 | 541527 | 129724 | 12946 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$. | 934 | 1215558 | 520322 | 126826 | 12432 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. | 4 |  | 16 |  |  |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 \ldots \ldots . .$. | 17 <br> 33 | $\begin{array}{r}263 \\ 1203 \\ \hline\end{array}$ | 110 611 | r 25 | 64 |
|  | Establishments with receipts of \$50,000 to \$99,999........... | 81 | 5930 | 2426 | 634 | 163 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 166 | 27898 | 12397 | 2804 | 609 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 192 | 68897 | 30405 | 7306 | 1114 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 159 | 116460 | 46613 | 11185 | 1435 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 168 | 261612 | 103091 | 25535 | 2970 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 70 | 241518 | 100015 | 24660 | 2329 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 25 | 172788 | 60327 164311 | 14606 | 1291 |
|  | Establishments with receipts of \$10,000,000 or more........ | 19 | 318959 | 164311 | 39907 | 2424 |
|  | Establishments not operated for the entire year. . | 208 | 62653 | 21205 | 2898 | 514 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |
|  | All establishments | 1544 | 2030454 | 519002 | 123967 | 13491 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots . \ldots \ldots . .$. Establishments with receipts less than $\$ 10,000 . . . . . . . .$. | 1259 | 1941026 | 488521 | 115634 | 12654 |
|  | Establishments with receipts of \$10,000 to \$24,999.......... | 25 | 494 | 138 | $3 \overline{3}$ | 30 |
|  | Establishments with receipts of \$25,000 to \$49,999 ........... | 54 | 1927 | 582 | 146 | 69 |
|  | Establishments with receipts of \$50,000 to \$99,999... | 135 | 10125 | 3940 | 925 | 222 |
|  | Establishments with receipts of \$100,000 to \$249,999.... | 244 | 39922 | 14154 | 3222 | 619 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 252 | 91037 | 33206 | 7666 | 1183 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 216 | 151799 | 55740 | 12651 | 1521 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 199 | 305767 | 93854 | 21258 | 2400 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 67 | 223185 | 65605 | 14977 | 1754 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 28 39 | 199237 | 56705 164597 | 14484 40 | 1346 3510 |
|  | Establishments with receipts of $\$ 10,000,000$ or more........ | 39 |  | 164597 | 40272 |  |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 285 | 89428 | 30481 | 8333 | 837 |
| 54185 | Display advertising |  |  |  |  |  |
|  | All establishments | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Establishments operated for the entire year <br> Establishments with receipts less than \$10,000 | 1829 3 | 4521858 | 798026 12 | 191185 3 | 40550 4 |
|  | Establishments with receipts of \$10,000 to \$24,999........... | 44 | 806 | 277 | 66 | 1 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 68 | 2533 | 812 | 186 | 94 |
|  | Establishments with receipts of \$50,000 to \$99,999 .......... . | 180 | 13610 | 4407 | 955 | 359 |
|  | Establishments with receipts of \$100,000 to \$249,999...... | 348 | 57078 | 16201 | 3804 | 814 |
|  | Establishments with receipts of \$250,000 to \$499,999........ | 313 | 111356 | 30705 | 6887 | 1388 |
|  | Establishments with receipts of \$500,000 to \$999,999 . . . . . . | 267 | 193609 | 55090 | 12013 | 1977 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 278 | 433823 | 117359 | 26982 | 3888 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 . . | $\begin{array}{r}153 \\ 86 \\ \hline\end{array}$ | 548716 | 134465 | 31478 | 4254 |
|  | Establishments with receipts of $\$ 10,000,000$ or more....... | 86 89 | 2577517 | 318239 | 28576 80235 | $\begin{array}{r}4 \\ 23 \\ \hline 659\end{array}$ |
|  | Establishments not operated for the entire year. | 432 | 117116 | 25037 | 5150 | 807 |
| 541850 | Display advertising |  |  |  |  |  |
|  | All establishments | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Establishments operated for the entire year | 1829 | 4521858 | 798026 | 191185 | 40550 |
|  | Establishments with receipts less than \$10,000............. |  | 13 |  |  |  |
|  | Establishments with receipts of \$10,000 to \$24,999 ........... | 44 | 806 | 277 | 66 | 51 |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . .$. . | 68 | 2 533 | 812 | 186 | 94 |
|  | Establishments with receipts of \$50,000 to \$99,999 . . . . . . . . | 180 | 13610 | 4407 | 955 | 359 |
|  | Establishments with receipts of \$100,000 to \$249,999. | 348 | 57078 | 16201 | 3804 | 814 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 313 | 111356 | 30705 | 6887 | 1388 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 267 | 193609 | 55090 | 12013 | 1977 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 278 | 433823 | 117359 | 26982 | 3888 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 153 | 548716 | 134465 | 31478 | 4254 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ | 86 | - 582797 | 120459 | 28576 | 4659 |
|  | Establishments with receipts of \$10,000,000 or more........ | 89 | 2577517 | 318239 | 80235 | 23062 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . . | 432 | 117116 | 25037 | 5150 | 807 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |
|  | All establishments | 633 | 2249617 | 303398 | 71097 | 26434 |
|  | Establishments operated for the entire year ................. | 496 | 2218402 | 298048 | 70265 | 26288 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | 1 |  | D | D | a |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 5 |  | D | D | a |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 17 | 681 | 244 | 66 | 25 |
|  | Establishments with receipts of \$50,000 to \$99,999 . . . . . . . . | 43 | 3345 | 990 | 239 | 94 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . | 108 | 17538 | 4719 | 1131 1 | 257 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 75 | 27378 | 7255 | 1695 | 301 |
|  | Establishments with receipts of \$500,000 to \$999,999 ...... | 79 | 55699 | 17669 | 3969 | 625 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 61 | 96061 | 26135 | 5985 | 980 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 41 | 146616 | 40102 | 8211 | 1723 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ | 19 | +131303 | 30356 | 6 848 | 2440 |
|  | Establishments with receipts of \$10,000,000 or more....... | 47 | 1739694 | 170535 | 42111 | 19836 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 137 | 31215 | 5350 | 832 | 146 |
| 5418502 | Outdoor advertising services |  |  |  |  |  |
|  | All establishments . | 1628 | 2389357 | 519665 | 125238 | 14923 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 1333 | 2303456 | 499978 | 120920 | 14262 |
|  | Establishments with receipts less than $\$ 10,000$. <br> Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | 32 |  | D | D | a |
|  | Establishments with receipts of \$25,000 to \$49,999........... | 51 | 1852 | 568 | 120 | 69 |
|  | Establishments with receipts of $\$ 50,000$ to $\$ 99,999 . . . . . . . . .$. . | 137 | 10265 | 3417 | 716 | 265 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 240 | 39540 | 11482 | 2673 | 557 |
|  | Establishments with receipts of \$250,000 to \$499,999...... | 238 | 83978 | 23450 | 5192 | 1087 |
|  |  | 188 217 | 137910 33762 | 37421 91224 | 8 8044 2097 | 2 2908 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 112 | 402100 | 94363 | 23267 | 2531 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 67 | 451494 | 90103 | 21728 | 2219 |
|  | Establishments with receipts of \$10,000,000 or more........ | 42 | 837823 | 147704 | 38124 | 3226 |
|  | Establishments not operated for the entire year. | 295 | 85901 | 19687 | 4318 | 661 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54186 | Direct mail advertising |  |  |  |  |  |
|  | All establishments | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  |  | 2953 | 8466985 20 | 2382517 16 167 | 549143 4 4 | 83295 |
|  | Establishments with receipts of \$10,000 to \$24,999 | 16 | 283 | 127 | 29 | 26 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . | 46 | 1781 | 745 | 191 | 94 |
|  | Establishments with receipts of \$50,000 to \$99,999 | 131 | 9677 | 2886 | 741 | 291 |
|  | Establishments with receipts of \$100,000 to \$249,999 | 398 | 69350 | 18182 | 4260 | 1267 |
|  | Establishments with receipts of $\$ 250,000$ to $\$ 499,999 \ldots \ldots .$. Establishments with receipts of $\$ 500,000$ to $\$ 999,999 . . . .$. | 525 568 | 189987 406431 | 52666 118410 | 12265 27434 | 2847 <br> 5 |
|  | Establishments with receipts of \$500,000 to \$999,999, ...... | 568 603 | 406431 957259 | 118410 283608 | 27434 63717 | 5746 12272 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 308 | 1095366 | 341408 | 75202 | 12587 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 | 169 | 1144350 | 349971 | 81375 | 12258 |
|  | Establishments with receipts of \$10,000,000 or more........ | 186 | 4592481 | 1214498 | 283925 | 35904 |
|  | Establishments not operated for the entire year. | 501 | 205229 | 44055 | 11778 | 2374 |
| 541860 | Direct mail advertising |  |  |  |  |  |
|  | All establishments | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Establishments operated for the entire year. $\qquad$ <br> Establishments with receipts less than \$10,000. | 2953 | 8466985 20 | 2382517 | 549143 4 4 | 83295 |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . \ldots \ldots .$. | 16 46 | 283 +781 | 127 745 | -29 | 26 94 |
|  | Establishments with receipts of \$25,000 to \$49,999 ......... | 46 | 1781 | 745 | 191 | 94 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 131 398 | 9677 69350 | 2886 18 182 | 741 4260 | + 291 |
|  | Establishments with receipts of \$250,000 to \$499,999........ | 398 525 | 189987 | 18182 5266 | 4260 12 265 | 1267 2847 |
|  | Establishments with receipts of \$500,000 to \$999,999. | 568 | 406431 | 118410 | 27434 | 5746 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 603 | 957259 | 283608 | 63717 | 12272 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 308 | 1095366 | 341408 | 75202 | 12587 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$. Establishments with receipts of $\$ 10,000,000$ or more. | 169 186 | 1144350 4592481 | 349971 +214498 | 81375 283925 | 12258 35904 |
|  | Establishments with receipts of $\$ 10,000,000$ or more........ | 186 | 4592481 | 1214498 | 283925 | 35904 |
|  | Establishments not operated for the entire year. | 501 | 205229 | 44055 | 11778 | 2374 |
| 54187 | Advertising material distribution services |  |  |  |  |  |
|  | All establishments | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Establishments operated for the entire year. | 441 | 801051 | 169020 | 36184 | 9349 |
|  | Establishments with receipts less than \$10,000............. | 2 |  |  |  | a |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 8 | D | D | D | b |
|  | Establishments with receipts of \$25,000 to \$49,999 | 17 | 676 | 303 | 72 | 49 |
|  | Establishments with receipts of \$50,000 to \$99,999... | 34 | 2459 | 631 | 142 | 64 |
|  | Establishments with receipts of \$100,000 to \$249,999... | 77 | 12975 | 3529 | 817 | 341 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 83 | 30738 | 7533 | 1608 | 761 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 73 | 51582 | 14036 | 2880 | 634 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 87 | 139882 | 36642 | 8711 | 2023 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 25 21 14 | $\begin{array}{r}83366 \\ 141218 \\ \hline 18\end{array}$ | 21349 30554 54 | 4107 5967 | 770 2914 |
|  | Establishments with receipts of \$10,000,000 or more....... | 14 | 338006 | 54382 | 11866 | 1771 |
|  | Establishments not operated for the entire year.............. | 119 | 28632 | 5936 | 1585 | 293 |
| 541870 | Advertising material distribution services |  |  |  |  |  |
|  | All establishments | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Establishments operated for the entire year ................ | 441 | 801051 | 169020 | 36184 | 9349 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots . .$. <br> Establishments with receipts of $\$ 10,000$ to $\$ 24,999$ | 2 <br> 8 | D | D | D | a |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 \ldots \ldots .$. | 17 | 676 | 303 | 72 | 49 |
|  | Establishments with receipts of \$50,000 to \$99,999.......... | 34 | 2459 | 631 | 142 | 64 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . | 77 | 12975 | 3529 7533 | -817 | 341 |
|  | Establishments with receipts of \$250,000 to \$499,999 ...... | 83 73 | 30738 51582 | 7533 14036 | 1608 2880 | 761 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 87 | 139882 | 36642 | 8711 | 2023 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 25 | 83366 | 21349 | 4107 | 770 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more ...... | 21 14 | 141218 | 30554 54 | 5967 11866 | 2914 |
|  | Establishments with receipts of \$10,000,000 or more........ | 14 | 338006 | 54382 | 11866 | 1771 |
|  | Establishments not operated for the entire year.......... | 119 | 28632 | 5936 | 1585 | 293 |
| 54189 | Other services related to advertising |  |  |  |  |  |
|  | All establishments .... | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 7377 | 8679622 | 1500807 |  | 63497 |
|  | Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. Establishments with receipts of \$10,000 to \$24,999 | 19 110 | $\begin{aligned} & D \\ & D \end{aligned}$ | $\begin{aligned} & \text { D } \\ & D \end{aligned}$ | D | b c |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . \ldots . . . . .$. | 270 | 10123 | 3321 | 777 | 478 |
|  | Establishments with receipts of \$50,000 to \$99,999.......... | 760 | 57208 | 15334 | 3466 | 1430 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . | 1910 | 316303 | 76051 | 17109 | 5201 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . | 1510 1214 | 531194 | 113796 | 25465 37859 | 6651 88424 |
|  | Establishments with receips of \$500,000 to \$999,999...... | 1214 | 857095 152627 | 172827 291463 | 37859 65305 | 8424 12602 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 339 | 1152594 | 228096 | 50226 | 7083 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 159 | 1084078 | 182402 | 39148 | 10224 |
|  | Establishments with receipts of \$10,000,000 or more........ | 104 | 3142055 | 416608 | 93742 | 11207 |
|  | Establishments not operated for the entire year. | 1709 | 460734 | 95650 | 18964 | 3857 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and receipts size of establishment | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541890 | Other services related to advertising |  |  |  |  |  |
|  | All establishments | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots . . . . . .$. Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots .$. | 7377 19 110 | 8679622 | 1500807 | 333289 | 63497 b |
|  | Establishments with receipts of \$10,000 to \$24,999 ........... | 110 | D | D | D 7 | c |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . | 270 | 10123 | 3 15 15 | 777 | 478 |
|  | Establishments with receipts of \$50,000 to \$99,999 ......... | 760 | 57208 | 15334 | 3466 | 1430 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . | 1910 | 316303 | 76051 | 17109 | 5201 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | $1 \begin{aligned} & 1510 \\ & 1214\end{aligned}$ | 531194 857095 | 113796 172827 | 25465 37 8 | 6651 8 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 982 | 1526927 | 291463 | 65305 | 12602 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 339 | 1152594 | 228096 | 50226 | 7083 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 159 | 1084078 | 182402 | 39148 | 10224 |
|  | Establishments with receipts of \$10,000,000 or more........ | 104 | 3142055 | 416608 | 93742 | 11207 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 1709 | 460734 | 95650 | 18964 | 3857 |
| 5418901 | Welcoming services |  |  |  |  |  |
|  | All establishments | 128 | 30970 | 7230 | 1389 | 606 |
|  | Establishments operated for the entire year | 89 | 25165 | 6182 | 1349 | 593 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. | 1 | D | D | D | a |
|  | Establishments with receipts of $\$ 10,000$ to $\$ 24,999 \ldots \ldots . . . . .$. Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . .$. | r9 | 173 390 | 77 143 | 17 32 | 21 32 |
|  | Establishments with receipts of \$50,000 to \$99,999 ........... | 25 | 1698 | 625 | 139 | 113 |
|  | Establishments with receipts of \$100,000 to \$249,999.... | 24 | 3668 | 1036 | 252 | 144 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 6 | 2215 | 809 | 153 | 65 |
|  | Establishments with receipts of \$500,000 to \$999,999 . . . . . . . | 9 | 5888 | 1577 | 374 | 136 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 3 | D | D | D | b |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 2 | D | D | D | b |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . .$. . | - | - | - | - | - |
|  | Establishments not operated for the entire year. | 39 | 5805 | 1048 | 40 | 13 |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |
|  | All establishments | 4477 | 6847023 | 943235 | 209077 | 29665 |
|  | Establishments operated for the entire year ............... | 3892 | 6570423 | 892824 | 196021 | 27646 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. | 7 | 50 | 39 | 10 | 7 |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 29 | 503 | 222 | 47 | 30 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . | 74 | 2 801 | 963 | 244 | 99 |
|  | Establishments with receipts of \$50,000 to \$99,999 . . . . . . . . . | 193 | 14614 | 3340 | 783 | 312 |
|  | Establishments with receipts of \$100,000 to \$249,999 . . . . . . . | 660 | 113908 | 21744 | 4967 | 1367 |
|  | Establishments with receipts of \$250,000 to \$499,999 . . . . . . | 821 | 296544 | 46399 | 10360 | 2289 |
|  | Establishments with receipts of \$500,000 to \$999,999 ....... | 869 | - 620642 | 96568 | 21123 | 3700 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999 ... | 771 | 1209527 | 187907 | 41726 | 6211 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 259 | 870924 | 148313 | 32121 | 4257 |
|  | Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$... Establishments with receipts of $\$ 10,000,000$ or more....... | 132 77 | 894782 2546128 | 124964 262365 | 26839 57801 | $\begin{array}{ll}3 & 255 \\ 6 & 119\end{array}$ |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year. .............. | 585 | 276600 | 50411 | 13056 | 2019 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |
|  | All establishments | 3390 | 786247 | 214789 | 44938 | 10959 |
|  | Establishments operated for the entire year ............... | 2575 | 694915 | 195620 | 42778 | 10197 |
|  | Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . . .$. |  | 35 | 28 | 7 |  |
|  | Establishments with receipts of \$10,000 to \$24,999 ......... | 48 | 831 | 309 | 61 | 57 |
|  | Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . | 152 | 5758 | 1705 | 378 | 200 |
|  | Establishments with receipts of \$50,000 to \$99,999 .......... | 470 | 35447 | 9164 | 2034 | 794 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 1080 | 175590 | 44732 | 9874 | 2876 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 540 199 | 181580 134081 | 50315 42180 | 11339 9 178 | 2692 1837 |
|  | Establishments with receipts of \$1,000,000 to \$2,499,999.... | 68 | +96387 | 41119 | 7278 | 1195 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 10 | 34627 | 9324 | 1715 | 295 |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... Establishments with receipts of $\$ 10,000,000$ or more | 2 |  | D | D | c |
|  | Establishments with receipts of \$10,000,000 or more........ |  | D | D | D | b |
|  | Establishments not operated for the entire year. .............. | 815 | 91332 | 19169 | 2160 | 762 |
| 5418909 | All other advertising |  |  |  |  |  |
|  | All establishments | 1091 | 1476116 | 431203 | 96849 | 26124 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots$ | 821 | 1389119 | 406181 | 93141 | 25061 |
|  | Establishments with receipts less than $\$ 10,000$. <br> Establishments with receipts of \$10,000 to \$24,999 | 26 |  | D | D | a |
|  | Establishments with receipts of $\$ 25,000$ to $\$ 49,999 \ldots \ldots . . . .$. | 34 | 1174 | 510 | 123 | 147 |
|  | Establishments with receipts of \$50,000 to \$99,999 .......... | 72 | 5449 | 2205 | 510 | 211 |
|  | Establishments with receipts of \$100,000 to \$249,999 ....... | 146 | 23137 | 8539 | 2016 | 814 |
|  | Establishments with receipts of \$250,000 to \$499,999....... | 143 | 50855 96484 | 16273 | 3613 7184 | 1605 |
|  | Establishments with receipts of $\$ 500,000$ to $\$ 999,999$ Establishments with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots$ | 137 140 | 96484 D | 32502 | 7184 D | 2751 |
|  | Establishments with receipts of \$2,500,000 to \$4,999,999 ... | 68 | D | D | D |  |
|  | Establishments with receipts of \$5,000,000 to \$9,999,999 ... | 25 | D | D | D |  |
|  | Establishments with receipts of \$10,000,000 or more........ | 26 | D | D | D |  |
|  | Establishments not operated for the entire year. . | 270 | 86997 | 25022 | 3708 | 1063 |

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& $$
\begin{aligned}
& \text { Receipts } \\
& (\$ 1,000)
\end{aligned}
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{5419} \& Other professional, scientific, \& technical services \& \& \& \& \& <br>
\hline \& All establishments \& 25565 \& 15367590 \& 5114523 \& 1127918 \& 212669 <br>
\hline \&  \& 20618
57
501 \& 14582029
379 \& 4940338
254
2 \& 1091181

69
59 \& 202499 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . . .$. . \& 301 \& 5262 \& 2395 \& 598 \& 473 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . \& 867 \& 32643 \& 10541 \& 2 345 \& 1456 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999... \& 2855 \& +215525 \& 61792 \& 13006 \& 5367 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999... \& 7218 \& 1205157 \& 307504 \& 68112 \& 24566 <br>
\hline \&  \& 4822
2176 \& 1684063
1
1 \& 484901
467263 \& 106666 \& 30508
22418 <br>
\hline \& Establishments with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . .$. . \& 2176
1433 \& 1
2
2 19868682 \& 467263
752995 \& 101026

164466 \& | 22418 |
| :--- |
| 34 |
| 242 | <br>

\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 511 \& 1761953 \& 615689 \& 141390 \& 24322 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 217 \& 1484343 \& 552260 \& 123079 \& 19898 <br>
\hline \& Establishments with receipts of \$10,000,000 or more......... \& 161 \& 4507421 \& 1684744 \& 370424 \& 39154 <br>
\hline \& Establishments not operated for the entire year. \& 4947 \& 785561 \& 174185 \& 36737 \& 10170 <br>
\hline \multirow[t]{14}{*}{54191} \& Marketing research \& public opinion polling \& \& \& \& \& <br>
\hline \& All establishments \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 <br>
\hline \& Establishments operated for the entire year \& 3414 \& 7710688 \& 2916027 \& 645436 \& 104911 <br>
\hline \& Establishments with receipts less than \$10,000. \& 9 \& \& 36 \& 10 \& 29 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 .......... \& 39 \& 667 \& 297 \& 71 \& 92 <br>
\hline \& Establishments with receipts of $\$ 25,000$ to $\$ 49,999 . . . . . . . . .$. . \& 79 \& 3018 \& 1270 \& 280 \& 230 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 .......... \& 226 \& 16980 \& 7277 \& 1720 \& 638 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999. \& 531 \& 90676 \& 35583 \& 8066 \& 2632 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . \& 679 \& 248767 \& 94586 \& 21201 \& 7444 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 641 \& 451412 \& 166550 \& 36000 \& 10028 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 649 \& 1019250 \& 394226 \& 85983 \& 21280 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 . . \& 300 \& 1045784 \& 376667 \& 87092 \& 16632 <br>
\hline \& Establishments with receipts of $\$ 10,000,000$ or more........ \& 119 \& 3841465 \& 1455467 \& 818617 \& 149971 <br>
\hline \& Establishments not operated for the entire year. \& 616 \& 169198 \& 47390 \& 9617 \& 2641 <br>
\hline \multirow[t]{15}{*}{541910} \& Marketing research \& public opinion polling \& \& \& \& \& <br>
\hline \& All establishments \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 <br>
\hline \& Establishments operated for the entire year \& 3414 \& 7710688 \& 2916027 \& 645436 \& 104911 <br>
\hline \& Establishments with receipts less than \$10,000............. \& \& \& \& \& 29 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999........... \& 39 \& 667 \& 297 \& 71 \& 92 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 \& 79 \& 3018 \& 1270 \& 280 \& 230 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999... \& 226 \& 16980 \& 7277 \& 1720 \& 638 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999. \& 531 \& 90676 \& 35583 \& 8066 \& 2632 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 . . . . . . \& 679 \& 248767 \& 94586 \& 21201 \& 7444 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 641 \& - 451412 \& 166550 \& 36000 \& 10028 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 649 \& 1019250 \& 394226 \& 85983 \& 21280 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 300 \& 1045784 \& 376667 \& 87092 \& 16632 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ...
Establishments with receipts of $\$ 10,000,000$ or more....... \& 142
119 \& 992617
3841465 \& 384068
1455467 \& 86396
318617 \& 14935
30971 <br>
\hline \& \& \& \& \& \& <br>
\hline \& Establishments not operated for the entire year. \& 616 \& 169198 \& 47390 \& 9617 \& 2641 <br>
\hline \multirow[t]{14}{*}{54192} \& Photographic services \& \& \& \& \& <br>
\hline \& All establishments \& 17573 \& 5571219 \& 1539891 \& 339456 \& 83905 <br>
\hline \& Establishments operated for the entire year \& 14238 \& 5102505 \& 1448167 \& 316502 \& 77525 <br>
\hline \& Establishments with receipts less than $\$ 10,000 . . . . . . . . . . .$. \& 25 \& 181 \& 107 \& 31 \& 29 <br>
\hline \& \& 181 \& 3186 \& 1429 \& 350 \& 237 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . . . \& 564 \& 21240 \& 6200 \& 1383 \& 839 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999......... \& 2156 \& 163956 \& 42868 \& 8668 \& 3752 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999....... \& ${ }^{5} 851$ \& + 979607 \& 229809 \& 50885 \& 19554 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 3571
1172 \& 1831830
784901
778504 \& 324732
217532 \& 70685
46590 \& 20311
9612 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999.... \& - 519 \& 778504 \& 229854 \& 48324 \& 8905 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 132 \& 439511 \& 151636 \& 34250 \& 5276 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 46 \& 310059 \& 109037 \& 24169 \& 3725 <br>
\hline \& Establishments with receipts of \$10,000,000 or more....... \& 21 \& 389530 \& 134963 \& 31167 \& 5285 <br>
\hline \& Establishments not operated for the entire year. . . . . . . . . . . . \& 3335 \& 468714 \& 91724 \& 22954 \& 6380 <br>
\hline \multirow[t]{14}{*}{541921} \& Photographic studios, portrait \& \& \& \& \& <br>
\hline \& All establishments . \& 13245 \& 3705100 \& 990666 \& 218504 \& 65395 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots$. \& 10747 \& 3363880 \& 926125 \& 199746 \& <br>
\hline \& Establishments with receipts less than $\$ 10,000 . . . . . . . . . . . . .$. \& \& 97 \& 56 \& 17 \& 17 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . . .$. . \& 129 \& 2290 \& 956 \& 234 \& 179 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . . . \& 415 \& 15685 \& 4520 \& 965 \& 632 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 .......... \& 1724 \& 131028 \& 34745
18151 \& 6784 \& 3042 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ....... \& 4677 \& 784588 \& 181151 \& 39550 \& 17003 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999...... \& 2694 \& 925195 \& 238287 \& 51568 \& 17015 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999....... \& 727 \& 481780 \& 130074 \& 26945 \& 7033 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 766
62 \& 396624
211614 \& 114337
69457 \& 15 282 \& 5563
3042 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 ... \& 28 \& 183857 \& 58881 \& 12693 \& 2500 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 11 \& 231122 \& 93661 \& 22182 \& 3883 <br>
\hline \& Establishments not operated for the entire year. \& 2498 \& 341220 \& 64541 \& 18758 \& 5486 <br>
\hline
\end{tabular}

Table 1a. Receipts Size of Establishments of Firms Subject to Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and receipts size of establishment \& Establishments (number) \& Receipts
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{541922} \& Commercial photography \& \& \& \& \& <br>
\hline \& All establishments \& 4328 \& 1866119 \& 549225 \& 120952 \& 18510 <br>
\hline \& Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots . .$.
Establishments with receipts less than $\$ 10,000 \ldots \ldots \ldots$. \& 3491
11

5 \& 1738625
84

86 \& 522042
51
573 \& 116756
14
116 \& 17616
12 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 .......... \& 52 \& 896 \& 473 \& 116 \& 58 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 . . . . . . \& 149 \& 5555
32928 \& 1680
8123 \& 418
1884 \& 207 <br>
\hline \& Establishments with receipts of $\$ 50,000$ to $\$ 99,999 \ldots \ldots . .$. \& $\begin{array}{r}432 \\ 1174 \\ \hline 877\end{array}$ \& 32928
195019 \& 8123
48658 \& $\begin{array}{r}1888 \\ 11335 \\ \hline\end{array}$ \& 710
2551 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999........ \& 877 \& 306635 \& 86445 \& 19117 \& 3296 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999... \& 445 \& 303121 \& 87458 \& 19645 \& 2579 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 253 \& 381880 \& 115517 \& 24796 \& 3342 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 70 \& 227897 \& 82179 \& 18970 \& 2234 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ \& 18 \& 126202 \& 50156 \& 11476 \& 1225 <br>
\hline \& Establishments with receipts of $\$ 10,000,000$ or more $\ldots \ldots .$. \& 10 \& 158408 \& 41302 \& 8985 \& <br>
\hline \& Establishments not operated for the entire year. . \& 837 \& 127494 \& 27183 \& 4196 \& 894 <br>
\hline \multirow[t]{14}{*}{54193} \& Translation \& interpretation services \& \& \& \& \& <br>
\hline \& All establishments \& 904 \& 414570 \& 142155 \& 30422 \& 4863 <br>
\hline \& Establishments operated for the entire year \& 699 \& 390423 \& 136645 \& 29924 \& 4694 <br>
\hline \& Establishments with receipts less than \$10,000. \& 7 \& 48 \& 41 \& \& <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 .......... \& 20 \& 349 \& 190 \& 55 \& 35 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ........ \& 55 \& 2066 \& 806 \& 175 \& 84 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999. \& 118 \& 8595 \& 2971 \& 640 \& 211 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999. \& 187 \& 30732 \& 8706 \& 1858 \& 510 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999. \& 135 \& 48801 \& 14687 \& 3201 \& 604 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999. \& 80 \& 53833 \& 14772 \& 3110 \& 485 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 69 \& 98845 \& 35262 \& 8230 \& 1102 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 18
7 \& 61470
44177 \& 24880
16889 \& 5638
3521
3 \& 630
388 <br>
\hline \& Establishments with receipts of \$10,000,000 or more........ \& 3 \& 41507 \& 17441 \& 3487 \& 638 <br>
\hline \& Establishments not operated for the entire year. \& 205 \& 24147 \& 5510 \& 498 \& 169 <br>
\hline \multirow[t]{13}{*}{541930} \& Translation \& interpretation services \& \& \& \& \& <br>
\hline \& All establishments \& 904 \& 414570 \& 142155 \& 30422 \& 4863 <br>
\hline \& Establishments operated for the entire year \& 699 \& 390423 \& 136645 \& 29924 \& <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots . . . . . . . .$. \& 7 \& 48
349 \& 41 \& 9 \& 7
35 <br>
\hline \& Establishments with receipts of $\$ 10,000$ to $\$ 24,999 . . . . . . .$. .
Establishments with receipts of $\$ 25,000$ to $\$ 49,999$. . . . . . \& 20
55 \& 349
2066 \& 190
806 \& 55
175 \& 35
84 <br>
\hline \& Establishments with receipts of $\$ 25,000$ to $\$ 499,999 \ldots . . . . .$. \& 118 \& 2066
8595 \& 2806 \& 175 \& 211 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999. \& 187 \& 30732 \& 8706 \& 1858 \& 510 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999. \& 135 \& 48801 \& 14687 \& 3201 \& 604 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999........ \& 80 \& 53833 \& 14772 \& 3110 \& 485 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 69 \& 98845 \& 35262 \& 8230 \& 1102 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 18 \& 61470 \& 24880 \& 5638 \& 630 <br>
\hline \& Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$...
Establishments with receipts of $\$ 10,000,000$ or more....... \& 7
3 \& 44177
41507 \& 16889
17441 \& 3521
3487 \& 388
638 <br>
\hline \& Establishments not operated for the entire year. \& 205 \& 24147 \& 5510 \& 498 \& 169 <br>
\hline \multirow[t]{14}{*}{54199} \& All other professional, scientific, \& technical services \& \& \& \& \& <br>
\hline \& All establishments \& 3058 \& 1501915 \& 469060 \& 102987 \& 16349 <br>
\hline \& Establishments operated for the entire year ................ \& 2267 \& 1378413 \& 439499 \& 99319 \& 15369 <br>
\hline \& Establishments with receipts less than \$10,000............ \& 16 \& 98 \& 70 \& 19 \& 30 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 .......... \& 61 \& 1060 \& 479 \& 122 \& 109 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 .......... \& 169 \& 6319 \& 2265 \& 507 \& 303 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 355 \& 25994 \& 8676 \& 1978 \& 766 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 ...... \& 649 \& 104142 \& 33406 \& 7303
11579 \& 1870 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999 ....... \& 437 \& 154665
196536 \& 50896
68409 \& 11579
15326 \& 2149
2293 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... \& 196 \& 302002 \& 93653 \& 21929 \& 2955 <br>
\hline \& Establishments with receipts of \$2,500,000 to \$4,999,999 ... \& 61 \& 215188 \& 62506 \& 14410 \& 1784 <br>
\hline \& Establishments with receipts of \$5,000,000 to \$9,999,999 \& 22 \& 137490 \& 42266 \& 8993 \& 850 <br>
\hline \& Establishments with receipts of \$10,000,000 or more.. \& 18 \& 234919 \& 76873 \& 17153 \& 2260 <br>
\hline \& Establishments not operated for the entire year. . \& 791 \& 123502 \& 29561 \& 3668 \& 980 <br>
\hline \multirow[t]{14}{*}{541990} \& All other professional, scientific, \& technical services \& \& \& \& \& <br>
\hline \& All establishments ........................... \& 3058 \& 1501915 \& 469060 \& 102987 \& 16349 <br>
\hline \& Establishments operated for the entire year ................ \& 2267 \& 1378413 \& 439499 \& 99319 \& 15369 <br>
\hline \& Establishments with receipts less than $\$ 10,000 \ldots \ldots . . . . .$. \& 16 \& 98 \& 70 \& 19 \& 30 <br>
\hline \& Establishments with receipts of \$10,000 to \$24,999 ........ \& 61 \& 1060
6
619 \& 479 \& 122 \& 109 <br>
\hline \& Establishments with receipts of \$25,000 to \$49,999 ....... \& 169 \& 6 319 \& 2265 \& + 507 \& 303 <br>
\hline \& Establishments with receipts of \$50,000 to \$99,999 ......... \& 355 \& 25994 \& 8676 \& 1978 \& 766 <br>
\hline \& Establishments with receipts of \$100,000 to \$249,999 . . . . . . \& 649 \& 104142 \& 33406 \& 7303 \& 1870 <br>
\hline \& Establishments with receipts of \$250,000 to \$499,999...... \& 437 \& 154665 \& 50896 \& 11579 \& 2149 <br>
\hline \& Establishments with receipts of \$500,000 to \$999,999 ....... \& 283 \& 196536 \& 68409 \& 15326 \& 2293 <br>
\hline \& Establishments with receipts of \$1,000,000 to \$2,499,999 ... Establishments with receipts of \$2,500,000 to \$4,999,999 \& 196
61 \& 302002
215188 \& 93653
62506 \& 21929
14410 \& 2955
1784 <br>
\hline \& Establishments with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots$
Establishments with receipts of $\$ 5,000,000$ to $\$ 9,999,999 .$. \& 61
22 \& 215188
137490 \& 62506
42266 \& 14410
8993 \& 1784
850 <br>
\hline \& Establishments with receipts of \$10,000,000 or more......... \& 18 \& 234919 \& 76873 \& 17153 \& 2260 <br>
\hline \& Establishments not operated for the entire year.............. \& 791 \& 123502 \& 29561 \& 3668 \& 980 <br>
\hline
\end{tabular}

Table 1b. Revenue Size of Establishments of Firms Exempt From Federal Income Tax: 1997
 see Appendix C]

| NAICS code | Kind of business or operation and revenue size of establishment | Establishments (number) | Revenue $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |
|  | All establishments | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Establishments operated for the entire year | 5139 | 15554576 | 5959577 | 1420476 | 147257 |
|  | Establishments with revenue less than \$10,000 | - 6 | + 45 | - 26 | - 97 | 7 |
|  | Establishments with revenue of \$10,000 to \$24,999 | 85 | 1587 | 853 | 197 | 106 |
|  | Establishments with revenue of \$25,000 to \$49,999 . . . . . . . . . . | 230 | 8616 | 4703 | 1146 | 326 |
|  | Establishments with revenue of \$50,000 to \$99,999 . . . . . . . . . | 442 | 33217 | 16665 | 3891 | 860 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 1083 | 181143 | 90269 | 21301 | 3518 |
|  | Establishments with revenue of \$250,000 to \$499,999 | 983 | 350912 | 169925 | 39463 | 5878 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 821 | 573512 | 265526 | 62616 | 7953 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 721 | 1131804 | 512429 | 121259 | 14762 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 312 | 1097247 | 490588 | 116685 | 12669 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 217 | 1525059 | $\bigcirc 629402$ | 147815 | 15644 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 239 | 10651434 | 3779191 | 906094 | 85534 |
|  | Establishments not operated for the entire year............. | 685 | 153934 | 63164 | 10268 | 1208 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Establishments operated for the entire year | 5139 | 15554576 | 5959577 | 1420476 | 147257 |
|  | Establishments with revenue less than $\$ 10,000 \ldots \ldots . . . . .$. | - 6 | 45 1587 | - 26 | - 97 | 7 |
|  | Establishments with revenue of \$10,000 to \$24,999 | 85 | 1587 | 853 | 197 1 146 | 106 |
|  | Establishments with revenue of \$25,000 to \$49,999 | 230 | 8616 | 4703 | 1 1 3 | 326 |
|  | Establishments with revenue of \$50,000 to \$99,999 ......... | +442 | 33217 | 16665 | 3891 | 860 |
|  | Establishments with revenue of \$100,000 to \$249,999 ..... | 1083 | 181143 | 90269 | 21301 | 3518 |
|  | Establishments with revenue of \$250,000 to \$499,999 ...... | 983 | 350912 | 169925 | 39463 | 5878 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 821 | 573512 | 265526 | 62616 | 7953 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 721 | 1131804 | 512429 | 121259 | 14762 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 . . | 312 | 1097247 | 490588 | 116685 | 12669 |
|  | Establishments with revenue of $\$ 5,000,000$ to \$9,999,999 ... Establishments with revenue of $\$ 10,000,000$ or more..... | 217 239 | 1525059 10651434 | 629402 3779191 | 147815 906094 | 15644 85534 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 239 |  | 3779191 |  |  |
|  | Establishments not operated for the entire year. | 685 | 153934 | 63164 | 10268 | 1208 |
| 5411 | Legal services |  |  |  |  |  |
|  | All establishments | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Establishments operated for the entire year ................ | 2273 | 1461439 | 779531 | 182750 | 22928 |
|  | Establishments with revenue less than $\$ 10,000 \ldots . . . . . .$. | 1 |  | D | D |  |
|  | Establishments with revenue of \$10,000 to \$24,999 . . . . . . . | $\begin{array}{r}43 \\ 122 \\ \hline\end{array}$ |  | ${ }^{\text {D }} 7$ | 63 | b |
|  | Establishments with revenue of $\$ 50,000$ to $\$ 99,999 . . . . . . . . . . .$. | 217 | 16472 | 2728 828 | 1939 | 400 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 612 | 104418 | 56477 | 13155 | 2093 |
|  | Establishments with revenue of \$250,000 to \$499,999 ...... | 562 | 199822 | 109576 | 25480 | 3689 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 386 | 266744 | 148407 | 34912 | 4539 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 242 | 369352 | 204630 | 48142 | 5988 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 63 | 211938 | 115415 | 27129 | 2837 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 15 | 102029 | 53296 | 12982 | 1338 |
|  | Establishments with revenue of \$10,000,000 or more ...... | 10 | 185209 | 80083 | 18306 | 1834 |
|  | Establishments not operated for the entire year. | 259 | 35368 | 17140 | 2483 | 388 |
| 54111 | Offices of lawyers |  |  |  |  |  |
|  | All establishments | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 2273 | 1461439 | 779531 | 182750 | 22928 |
|  | Establishments with revenue less than $\$ 10,000$ Establishments with revenue of $\$ 10,000$ to $\$ 24,999$ | 1 43 | D | D | D | a |
|  | Establishments with revenue of $\$ 25,000$ to $\$ 49,999 . \ldots . . . . . . .$. | 122 | 4612 | 2728 | 639 | 162 |
|  | Establishments with revenue of \$50,000 to \$99,999 ......... | 217 | 16472 | 8428 | 1903 | 400 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 612 | 104418 | 56477 | 13155 | 2093 |
|  | Establishments with revenue of \$250,000 to \$499,999 ...... | 562 | 199822 | 109576 | 25480 | 3689 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 386 | 266744 | 148407 | 34912 | 4539 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 242 | 369352 | 204630 | 48142 | 5988 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 . . | 63 | 211938 | 115415 | 27129 | 2837 |
|  | Establishments with revenue of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ | 15 | 102029 | 53296 | 12982 | 1338 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 10 | 185209 | 80083 | 18306 | 1834 |
|  | Establishments not operated for the entire year............... | 259 | 35368 | 17140 | 2483 | 388 |
| 541110 | Offices of lawyers |  |  |  |  |  |
|  | All establishments ............................ | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 2273 | 1461439 | 779531 | 182750 | 22928 |
|  | Establishments with revenue less than $\$ 10,000 . . . . . . . . . .$. | 1 |  | D | D | a |
|  | Establishments with revenue of \$10,000 to \$24,999 ......... | 43 |  | D | D | b |
|  | Establishments with revenue of \$25,000 to \$49,999.......... | 122 | 4612 | 2728 | + 639 | 162 |
|  | Establishments with revenue of \$50,000 to \$99,999 ......... | 217 | 16472 | 8428 | 1903 | 400 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 612 | 104418 | 56477 | 13155 | 2093 |
|  | Establishments with revenue of \$250,000 to \$499,999 ...... | 562 | 199822 | 109576 | 25480 | 3689 |
|  | Establishments with revenue of \$500,000 to \$999,999 ..... | 386 | 266744 | 148407 | 34912 | 4539 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 242 | 369352 | 204630 | 48142 | 5988 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 . . | 63 | 211938 | 115415 | 27129 | 2837 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 15 | 102029 | 53296 | 12982 18 | 1338 1 1 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 10 | 185209 | 80083 | 18306 | 1834 |
|  | Establishments not operated for the entire year. . | 259 | 35368 | 17140 | 2483 | 388 |

Table 1b. Revenue Size of Establishments of Firms Exempt From Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and revenue size of establishment | Establishments (number) | Revenue $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5411102 | Legal aid societies \& similar legal services |  |  |  |  |  |
|  | All establishments | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Establishments operated for the entire year | 2273 | 1461439 | 779531 | 182750 | 22928 |
|  | Establishments with revenue less than $\$ 10,000 \ldots \ldots . . . . . . .$. | 1 43 |  | D | - | a |
|  | Establishments with revenue of \$25,000 to \$49,999 . . . . . . . . . . | 122 | 4612 | 2728 | 639 | 162 |
|  | Establishments with revenue of \$50,000 to \$99,999............ | 217 | 16472 | 8428 | 1903 | 400 |
|  | Establishments with revenue of \$100,000 to \$249,999 | 612 | 104418 | 56477 | 13155 | 2093 |
|  | Establishments with revenue of \$250,000 to \$499,999 | 562 | 199822 | 109576 | 25480 | 3689 |
|  | Establishments with revenue of \$500,000 to \$999,999 | 386 | 266744 | 148407 | 34912 | 4539 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 242 | 369352 | 204630 | 48142 | 5988 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 | 63 | 211938 | 115415 | 27129 | 2837 |
|  | Establishments with revenue of $\$ 5,000,000$ to \$9,999,999 ... Establishments with revenue of $\$ 10,000,000$ or more..... | 15 10 | 102029 185209 | 53296 80 | 12982 18 | 1338 1834 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 10 | 185209 | 80083 | 18306 | 1834 |
|  | Establishments not operated for the entire year. | 259 | 35368 | 17140 | 2483 | 388 |
| 5417 | Scientific research \& development services |  |  |  |  |  |
|  | All establishments | 3292 | 14211703 | 5226070 | 1245511 | 125149 |
|  | Establishments operated for the entire year | 2866 | 14093137 | 5180046 | 1237726 | 124329 |
|  | Establishments with revenue less than \$ $10,000 \ldots \ldots . . . .$. | 5 |  |  | D | a |
|  | Establishments with revenue of \$10,000 to \$24,999 . . . . . . . . . | 42 | D | D | D | b |
|  | Establishments with revenue of \$25,000 to \$49,999.... | 108 | 4004 | 1975 | 507 | 164 |
|  | Establishments with revenue of \$50,000 to \$99,999... | 225 | 16745 | 8237 | 1988 | 460 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 471 | 76725 | 33792 | - 8146 | 1425 |
|  | Establishments with revenue of \$250,000 to \$499,999 | 421 | 151090 | 60349 | 13983 | 2189 |
|  | Establishments with revenue of \$500,000 to \$999,999 | 435 | 306768 | 117119 | 27704 | 3414 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 | 479 | 762452 | 307799 | 73117 | 8774 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 249 | 885309 | 375173 | 89556 | 9832 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 202 | 1423030 | 576106 | 134833 | 14306 |
|  | Establishments with revenue of \$10,000,000 or more ..... | 229 | 10466225 | 3699108 | 887788 | 83700 |
|  | Establishments not operated for the entire year. | 426 | 118566 | 46024 | 7785 | 820 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Establishments operated for the entire year. | 2006 | 12219558 | 4551363 | 1086435 | 107080 |
|  | Establishments with revenue less than $\$ 10,000 \ldots \ldots . . . . .$. |  |  | 16 |  |  |
|  | Establishments with revenue of \$10,000 to \$24,999.... | 25 | 465 | 213 | 56 | 36 |
|  | Establishments with revenue of \$25,000 to \$49,999.... | 66 | 2444 | 1323 | 328 | 98 |
|  | Establishments with revenue of \$50,000 to \$99,999. | 130 | 9659 | 5046 | 1198 | 246 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 311 | 50965 | 22788 | 5446 | 915 |
|  | Establishments with revenue of \$250,000 to \$499,999 | 289 | 103919 | 41115 | 9499 | 1422 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 300 | 211551 | 81732 | 19194 | 2343 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 356 | 572642 | 235072 | 55844 | 6630 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 177 | 622656 | 282116 | 66898 | 7088 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 160 | 1129895 9 | 347861 | 110488 | 11841 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 189 | 9515338 | 3406081 | 817480 | 76458 |
|  | Establishments not operated for the entire year. | 312 | 104613 | 42112 | 7317 | 732 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Establishments operated for the entire year. | 2006 | 12219558 | 4551363 | 1086435 | 107080 |
|  | Establishments with revenue less than $\$ 10,000 . . . . . . . . . . .$. | 3 | 24 | 16 | 4 |  |
|  | Establishments with revenue of \$10,000 to \$24,999......... | 25 | 465 | + 213 | 56 | 36 |
|  | Establishments with revenue of \$25,000 to \$49,999......... | 66 | 2444 | 1323 | 328 | 98 |
|  | Establishments with revenue of \$50,000 to \$99,999.......... | 130 | 9659 | 5046 | 1198 | 246 |
|  | Establishments with revenue of \$100,000 to \$249,999 ....... | 311 | 50965 | 22788 | 5446 | 915 |
|  | Establishments with revenue of \$250,000 to \$499,999 ...... | 289 | 103919 | 41115 | 9499 | 1422 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 300 | 211551 | 81732 | 19194 | 2343 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 356 | 572642 | 235072 | 55844 | 6630 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 177 160 | +622656 | 282116 | $\begin{array}{r}66898 \\ 110 \\ \hline 888\end{array}$ | $\begin{array}{r}7088 \\ 11 \\ \hline 841\end{array}$ |
|  |  | 160 189 | 11298958 | 3406081 | 10488 817 | 76458 |
|  | Establishments not operated for the entire year.............. | 312 | 104613 | 42112 | 7317 | 732 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |
|  | All establishments | 860 | 7561476 | 2842628 | 684288 | 62005 |
|  | Establishments operated for the entire year ................ | 744 | 7530170 | 2830145 | 682665 | 61784 |
|  | Establishments with revenue less than $\$ 10,000 \ldots . . . . . . .$. | 2 | D | D | D | a |
|  | Establishments with revenue of \$10,000 to \$24,999 ......... | 8 | ${ }_{7}{ }^{\text {D }}$ | D | D | a |
|  | Establishments with revenue of \$25,000 to \$49,999 ......... | 20 | 772 | 452 | 100 | 25 |
|  | Establishments with revenue of $\$ 50,000$ to $\$ 99,999 \ldots . . . . . .$. . | 53 | 3856 | 2200 | 534 | 87 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 112 | 17714 | 8410 | 1921 | 302 |
|  | Establishments with revenue of \$250,000 to \$499,999 ....... | -96 | 34452 | 13695 | 3106 | 453 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 107 | 73350 | 27620 | 6211 | 708 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 ... | 139 | 224859 | 89102 | 21603 | 2304 |
|  | Establishments with revenue of $\$ 2,500,000$ to $\$ 4,999,999 \ldots$ | 66 | 235575 | 106957 | 25266 | 2534 |
|  | Establishments with revenue of $\$ 5,000,000$ to $\$ 9,999,999 \ldots$ <br> Establishments with revenue of $\$ 10,000,000$ or more ........ | 49 92 | 345181 $6 \quad 594239$ | 138695 2442932 | 32158 591741 | 2851 52505 |
|  | Establishments not operated for the entire year....... | 116 | 31306 | 12483 | 1623 | 221 |

Table 1b. Revenue Size of Establishments of Firms Exempt From Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and revenue size of establishment | Establishments (number) | $\begin{aligned} & \text { Revenue } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |
|  | All establishments | 1458 | 4762695 | 1750847 | 409464 | 45807 |
|  | Establishments operated for the entire year <br> Establishments with revenue less than \$10,000 <br> Establishments with revenue of $\$ 10,000$ to $\$ 24,999$ | 1262 1 17 | 4689388 D D | $\begin{array}{rr}1721218 \\ \\ & \text { D } \\ & 8\end{array}$ | 403770 D D | 45296 $a$ $b$ |
|  | Establishments with revenue of \$25,000 to \$49,999 . . . . . . . . | 46 | 1672 | 871 | 228 | 73 |
|  | Establishments with revenue of \$50,000 to \$99,999 | 77 | 5803 | 2846 | 664 | 159 |
|  | Establishments with revenue of \$100,000 to \$249,999 | 199 | 33251 | 14378 | 3525 | 613 |
|  | Establishments with revenue of \$250,000 to \$499,999 | 193 | 69467 | 27420 | 6393 | 969 |
|  | Establishments with revenue of \$500,000 to \$999,999 | 193 | 138201 | 54112 | 12983 | 1635 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 | 217 | 347783 | 145970 | 34241 | 4326 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 | 111 | 387081 | 175159 | 41632 | 4554 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 111 | 784714 | 337166 | 78330 | 8990 |
|  | Establishments with revenue of \$10,000,000 or more . . . . . . | 97 | 2921099 | 963149 | 225739 | 23953 |
|  | Establishments not operated for the entire year. | 196 | 73307 | 29629 | 5694 | 511 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Establishments operated for the entire year | 860 | 1873579 | 628683 | 151291 | 17249 |
|  | Establishments with revenue less than \$10,000 <br> Establishments with revenue of $\$ 10,000$ to $\$ 24,999$ | 17 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | a |
|  | Establishments with revenue of \$25,000 to \$49,999 . . . . . . . . . . | 42 | 1560 | 652 | 179 | 66 |
|  | Establishments with revenue of \$50,000 to \$99,999 . . . . . . . . | 95 | 7086 | 3191 | 790 | 214 |
|  | Establishments with revenue of \$100,000 to \$249,999 . . . . . | 160 | 25760 | 11004 | 2700 | 510 |
|  | Establishments with revenue of \$250,000 to \$499,999 . . . . . . | 132 | 47171 | 19234 | 4484 | . 767 |
|  | Establishments with revenue of \$500,000 to \$999,999 ...... | 135 | 95217 | 35387 | 8510 | 1071 |
|  | Establishments with revenue of \$1,000,000 to \$2,499,999 . . | 123 | 189810 | 72727 | 17273 | 2144 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 ... | 72 | 262653 | 93057 | 22658 | 2744 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 ... | 42 | 293135 | 100245 | 24345 | 2465 |
|  | Establishments with revenue of \$10,000,000 or more . . . . . . | 40 | 950887 | 293027 | 70308 | 7242 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 114 | 13953 | 3912 | 468 | 88 |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . | 860 | 1873579 | 628683 | 151291 | 17249 |
|  | Establishments with revenue less than $\$ 10,000$ <br> Establishments with revenue of $\$ 10,000$ to $\$ 24,999$ | 2 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | a |
|  | Establishments with revenue of \$25,000 to \$49,999 . . . . . . . . . | 42 | 1560 | 652 | 179 | 66 |
|  | Establishments with revenue of \$50,000 to \$99,999. | 95 | 7086 | 3191 | 790 | 214 |
|  | Establishments with revenue of \$100,000 to \$249,999 ...... | 160 | 25760 | 11004 | 2700 | 510 |
|  | Establishments with revenue of $\$ 250,000$ to $\$ 499,999 \ldots .$. . | 132 | 47171 | 19234 | 4484 | + 767 |
|  | Establishments with revenue of $\$ 500,000$ to $\$ 999,999 \ldots . .$. . | 135 | 95217 | 35387 | 8510 | 1071 |
|  | Establishments with revenue of $\$ 1,000,000$ to $\$ 2,499,999 \ldots$ | 123 | 189810 | 72727 | 17273 | 2144 |
|  | Establishments with revenue of \$2,500,000 to \$4,999,999 . . | 72 | 262653 | 93057 | 22658 | 2744 |
|  | Establishments with revenue of \$5,000,000 to \$9,999,999 . . | 42 | 293135 | 100245 | 24345 | 2465 |
|  | Establishments with revenue of \$10,000,000 or more ....... | 40 | 950887 | 293027 | 70308 | 7242 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . . | 114 | 13953 | 3912 | 468 | 88 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |
|  | All establishments | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . Establishments with no employees . . . . . . . . . . . . . . | 490444 4469 | 557692366 1248503 | 218020523 524315 | 49351215 649 | 5034716 |
|  | Establishments with 1 employee.. | 132479 | 19754345 | 5612971 | 1118004 | 132479 |
|  | Establishments with 2 employees. | 87362 | 18870328 | 5500081 | 1153888 | 174724 |
|  | Establishments with 3 or 4 employees | 90148 | 31387674 | 10173557 | 2165703 | 307001 |
|  | Establishments with 5 or 6 employees | 47683 | 25715704 | 9257773 | 1999750 | 258858 |
|  | Establishments with 7 to 9 employees | 38975 | 30391503 | 11791104 | 2562845 | 305990 |
|  | Establishments with 10 to 14 employees | 31751 | 38046131 | 15420 11 021 | 3350355 | 369822 |
|  |  | 15507 27468 | 27731003 90656542 | 11 <br> 38 <br> 38 <br> 730 <br> 117 | 2505328 <br> 8517297 | 259292 819153 |
|  | Establishments with 50 to 99 employees .................... | 8231 | 63949439 | 27250124 | 6227925 | 561710 |
|  | Establishments with 100 employees or more ................. | 6371 | 209941194 | 82233052 | 19749471 | 1845687 |
|  | Establishments not operated for the entire year. | 124861 | 21849773 | 7355527 | 1207098 | 178029 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Establishments operated for the entire year Establishments with no | 490444 4469 | 557692366 1248503 | 218020523 524315 | 49351215 649 | 5034716 |
|  | Establishments with 1 employee.. | 132479 | 19754345 | 5612971 | 1118004 | 132479 |
|  | Establishments with 2 employees | 87362 | 18870328 | 5500081 | 1153888 | 174724 |
|  | Establishments with 3 or 4 employees. | 90148 | 31387674 | 10173557 | 2165703 | 307001 |
|  | Establishments with 5 or 6 employees. | 47683 | 25715704 | $\begin{array}{r}9 \\ \hline 11797773\end{array}$ | 1999750 | 258858 |
|  | Establishments with 7 to 9 employees. | 38975 | 30 <br> 38 <br> 3815151 <br> 1 | 11791104 15420021 | 2 <br> 3 <br> 3 <br> 350 | 305990 |
|  | Establishments with 15 to 19 employees | 15507 | 27731003 | 11527408 | 2505328 | 259292 |
|  | Establishments with 20 to 49 employees | 27468 | 90656542 | 38730117 | 8517297 | 819153 |
|  | Establishments with 50 to 99 employees | 8231 | $\begin{array}{r}63949439 \\ \hline 994194\end{array}$ | 27250124 | 6 627925 19 | 561710 +845687 |
|  | Establishments with 100 employees or more | 6371 | 209941194 | 82233052 | 19749471 | 1845687 |
|  | Establishments not operated for the entire year. | 124861 | 21849773 | 7355527 | 1207098 | 178029 |
| 5411 | Legal services |  |  |  |  |  |
|  | All establishments | 173716 | 127052406 | 49060017 | 10374586 | 1012092 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 149638 | 123126572 | 47821987 | 10201161 | 985381 |
|  | Establishments with no employees....................... | 617 45 | 6 217340 | +139350 | - 37 |  |
|  | Establishments with 1 employee ........................ | 45299 29 | 6 <br> 6 <br> 6 <br> 138 | 1757736 1626193 | 324626 <br> 338 <br> 86 | 45299 |
|  | Establishments with 3 or 4 employees....................... | 29506 | 9769500 | 3079191 | 651036 | 99854 |
|  | Establishments with 5 or 6 employees. | 14140 | 7530223 | 2745726 | 582445 | 76637 |
|  | Establishments with 7 to 9 employees | 10720 | 8416626 | 3322755 | 710400 | 84057 |
|  | Establishments with 10 to 14 employees | 7993 | 9683065 | 4147997 | 865964 | 92866 |
|  | Establishments with 15 to 19 employees | 3689 | 6841298 | 3056792 | 632757 | 61646 |
|  | Establishments with 20 to 49 employees | 5983 | 21144380 | 9623997 | 1989774 | 175234 |
|  | Establishments with 50 to 99 employees ... | 1461 | 13438861 | 5975464 12346786 | 1313678 | 99183 191869 |
|  | Establishments with 100 employees or more | 862 | 33112529 | 12346786 | 2792058 | 191869 |
|  | Establishments not operated for the entire year. | 24078 | 3925834 | 1238030 | 173425 | 26711 |
| 54111 | Offices of lawyers |  |  |  |  |  |
|  | All establishments | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 142690 | 118836968 | 46217087 | 9843713 | 931269 |
|  | Establishments with no employees ........................ . | 578 44201 | 209257 6723682 | $\begin{array}{r}137397 \\ 1730232 \\ \hline\end{array}$ | 318970 318 | 44201 |
|  | Establishments with 2 employees............................ . | 28347 | 5988512 | 1578275 | 328242 | 56694 |
|  | Establishments with 3 or 4 employees...................... | 27976 | 9373252 | 2945127 | 621656 | 94611 |
|  | Establishments with 5 or 6 employees.................... | 13179 | 7126096 | 2599766 | 550489 | 71412 |
|  | Establishments with 7 to 9 employees..................... | 9856 | 7904184 | 3127265 | 667545 | 77224 |
|  | Establishments with 10 to 14 employees ................... | 7350 | 9115447 | 3930029 | 817832 | 85437 |
|  | Establishments with 15 to 19 employees .................. | 3438 | 6483245 | 2925628 | 603603 | 57427 |
|  | Establishments with 20 to 49 employees ................... | 5551 | 20090366 | 9234772 | 1901338 | 162895 |
|  | Establishments with 50 to 99 employees ................. | 1376 | 13003051 | 5 791298 |  | 93415 |
|  | Establishments with 100 employees or more ............... | 838 | 32819876 | 12217298 | 2762517 | 187953 |
|  | Establishments not operated for the entire year. . | 23067 | 3779922 | 1192500 | 163507 | 24805 |
| 541110 | Offices of lawyers |  |  |  |  |  |
|  | All establishments .............................. | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year | 142690 | 118836968 | 46217087 | 9843713 | 931269 |
|  | Establishments with no employees. | $\begin{array}{r}578 \\ 44 \\ \hline 01\end{array}$ | 209257 6723682 | 137397 1730232 | 37 31899 |  |
|  |  | 44201 2834 | 6723682 <br> 5988512 | 1730232 <br> 1578275 | $\begin{array}{r}318990 \\ 328242 \\ \hline\end{array}$ | 44201 56694 |
|  | Establishments with 3 or 4 employees....................... | 27976 | 9373252 | 2945127 | 621656 | 94611 |
|  | Establishments with 5 or 6 employees..................... | 13179 | 7126096 | 2599766 | 550489 | 71412 |
|  | Establishments with 7 to 9 employees..................... | 9856 | 7904184 | 3127265 | 667545 | 77224 |
|  | Establishments with 10 to 14 employees ................. | 7350 | 9115447 | 3930029 | 817832 | 85437 |
|  |  | 3438 <br> 5551 <br> 1 | 6483245 20090366 | 2925628 9234772 | $\begin{array}{r}603603 \\ 1901338 \\ \hline\end{array}$ | 57427 162895 |
|  |  | 5551 1376 | 20 130030561 | 9 5734772 | 1901338 1271464 | 162895 93415 |
|  | Establishments with 100 employees or more. | 838 | 32819876 | 12217298 | 2762517 | 187953 |
|  | Establishments not operated for the entire year. . | 23067 | 3779922 | 1192500 | 163507 | 24805 |

[^1]Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5411101 | Offices of lawyers (except legal aid societies) |  |  |  |  |  |
|  | All establishments | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees.................... | 142690 578 | $\begin{array}{r} 118 \quad 836968 \\ 209257 \\ \hline \end{array}$ | $\begin{array}{r}46217087 \\ 137397 \\ \hline\end{array}$ | 9843713 37 | 931269 |
|  | Establishments with 1 employee............................... | 44201 | 6723682 | 1730232 | 318990 | 44201 |
|  | Establishments with 2 employees........................... | 28347 | 5988512 | 1578275 | 328242 | 56694 |
|  | Establishments with 3 or 4 employees | 27976 | 9373252 | 2945127 | 621656 | 94611 |
|  | Establishments with 5 or 6 employees. | 13179 | 7126096 | 2599766 | 550489 | 71412 |
|  | Establishments with 7 to 9 employees.................. | 9856 <br> 7350 | 7904184 9115447 | 3127265 3930029 | 667545 817832 | 77224 85437 |
|  | Establishments with 15 to 19 employees | 3438 | 6483245 | 2925628 | 603603 | 57427 |
|  | Establishments with 20 to 49 employees | 5551 | 20090366 | 9234772 | 1901338 | 162895 |
|  | Establishments with 50 to 99 employees ................. | 1376 838 | 13003051 32819876 | 5791298 12217298 | 1271464 2762517 | 93415 187953 |
|  | Establishments not operated for the entire year. . | 23067 | 3779922 | 1192500 | 163507 | 24805 |
| 54119 | Other legal services |  |  |  |  |  |
|  | All establishments | 7959 | 4435516 | 1650430 | 367366 | 56018 |
|  | Establishments operated for the entire year . Establishments with no employees....... | $\begin{array}{r}6948 \\ \hline 199\end{array}$ | 4289604 8083 110 | 1604900 1953 07504 | 357448 | 54112 |
|  | Establishments with 1 employee... | 1098 | 110388 | 27504 | 5636 | 1098 |
|  | Establishments with 2 employees. | 1021 | 150168 | 47918 | 10144 | 2042 |
|  | Establishments with 3 or 4 employees | 1530 | 396248 | 134064 | 29380 | 5243 |
|  | Establishments with 5 or 6 employees. | 961 | 404127 | 145960 | 31956 | 5225 |
|  | Establishments with 7 to 9 employees. | 864 | 512442 | 195490 | 42855 | 6833 |
|  | Establishments with 15 to 19 employees | 251 | 358053 | 131 164 | 29154 | 4219 |
|  | Establishments with 20 to 49 employees | 432 | 1054014 | 389225 | 88436 | 12339 |
|  | Establishments with 50 to 99 employees | 85 | 435810 | 184166 | 42214 | 5768 |
|  | Establishments with 100 employees or more | 24 | 292653 | 129488 | 29541 | 3916 |
|  | Establishments not operated for the entire year. | 1011 | 145912 | 45530 | 9918 | 1906 |
| 541191 | Title abstract \& settlement offices |  |  |  |  |  |
|  | All establishments | 6391 | 3489167 | 1386275 | 307378 | 46711 |
|  | Establishments operated for the entire year | 5709 | 3379877 | 1349080 | 298743 | 45236 |
|  | Establishments with no employees. | 17 | 3334 | 1241 |  |  |
|  | Establishments with 1 employee... | 763 | 73401 | 19257 | 3923 | 763 |
|  | Establishments with 2 employees.... | 799 1 | 117377 | $\begin{array}{r}38722 \\ 114 \\ \hline 189\end{array}$ | 8255 | 1598 |
|  | Establishments with 3 or 4 employees....................................... | 1292 837 | 321862 <br> 339448 | 114829 125747 | 25083 27594 | 4436 4553 |
|  | Establishments with 7 to 9 employees. | 764 | 447978 | 176964 | 38559 | 6047 |
|  | Establishments with 10 to 14 employees | 572 | 491332 | 196143 | 43228 | 6607 |
|  | Establishments with 15 to 19 employees | 218 | 261705 | 109680 | 24322 | 3663 |
|  | Establishments with 20 to 49 employees | 360 | 782042 | 329338 | 74257 | 10285 |
|  | Establishments with 50 to 99 employees | 71 | 325972 | 151775 | 35005 | 4685 |
|  | Establishments with 100 employees or more .......... | 16 | 215426 | 85384 | 18517 | 2599 |
|  | Establishments not operated for the entire year... | 682 | 109290 | 37195 | 8635 | 1475 |
| 541199 | All other legal services |  |  |  |  |  |
|  | All establishments | 1568 | 946349 | 264155 | 59988 | 9307 |
|  | Establishments operated for the entire year . . . . . . . . . . . | 1239 | 909727 | 255820 | 58705 | 8876 |
|  | Establishments with no employees..................... | $\begin{array}{r}22 \\ 335 \\ \hline\end{array}$ | 4749 36987 | 712 8247 | $171 \overline{3}$ |  |
|  | Establishments with 2 employees... | 222 | 32791 | 8247 9196 | 1783 | 344 |
|  | Establishments with 3 or 4 employees... | 238 | 74386 | 19235 | 4297 | 807 |
|  | Establishments with 5 or 6 employees..................... | 124 | 64679 | 20213 | 4362 | 672 |
|  | Establishments with 7 to 9 employees................... | 100 71 | 64464 76286 | 18526 21825 | 4296 4904 | 786 822 |
|  | Establishments with 15 to 19 employees | 33 | 96348 | 21484 | 4832 | 556 |
|  | Establishments with 20 to 49 employees | 72 | 271972 | 59887 | 14179 | 2054 |
|  | Establishments with 50 to 99 employees ... | 14 | 109838 | 32391 | 7209 | 1083 |
|  | Establishments with 100 employees or more | 8 | 77227 | 44104 | 11024 | 1317 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 329 | 36622 | 8335 | 1283 | 431 |
| 5412 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |
|  | All establishments | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . . . . <br> Establishments with no employees. | 77116 <br> 315 <br> 1859 | 59302396 64659 169186 | 25467832 35553 4625 | $\begin{array}{r}5880442 \\ \hline\end{array}$ | 929560 |
|  | Establishments with 1 employee........ | 18590 | 1691866 | 462725 | 95405 | 18590 |
|  | Establishments with 2 employees......................... | 14117 | 1894602 | +576545 | 127387 | 28234 |
|  | Establishments with 3 or 4 employees................... | 16658 8888 | 3 3 3 53969894 | 1283108 1236394 1 | 292085 | 571027 48180 |
|  | Establishments with 7 to 9 employees....................... | 6588 | 3169260 | 1455703 | 338599 | 51539 |
|  | Establishments with 10 to 14 employees | 4838 | 3672050 | 1753865 | 399947 | 55853 |
|  | Establishments with 15 to 19 employees | 2032 | ${ }^{2} 290744$ | 1121722 | 257836 | 33838 |
|  | Establishments with 20 to 49 employees ................. | 3131 | 6977410 | 3 1 1 8579790 | 751193 | 92455 |
|  | Establishments with 50 to 99 employees . . . . . . . . . . . . . Establishments with 100 employees or more............ | + 852 | 4746309 2891099 | 1957305 12995122 | 464171 | 58971 484973 |
|  | Establishments with 100 employees or more ............... |  | 28210995 | 12295122 | 2870268 | 484873 |
|  | Establishments not operated for the entire year. . | 20396 | 1814919 | 636254 | 127253 | 36973 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment \({ }^{1}\) \& Establishments (number) \& Receipts
\[
(\$ 1,000)
\] \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{12}{*}{54121} \& Accounting, tax return prep, bookkeeping, \& payroll services \& \& \& \& \& \\
\hline \& All establishments \& 97512 \& 61117315 \& 26104086 \& 6007695 \& 966533 \\
\hline \&  \& 77116
315
18590 \& 59302396
64659 \& 25467832
35553
4625 \& 5880442 \& 929560 \\
\hline \& Establishments with 1 employee............................ \& 18590 \& 1691866 \& 462725 \& 95405 \& 18590 \\
\hline \& Establishments with 2 employees. \& 14117 \& 1894602 \& 576545 \& 127387 \& 28234 \\
\hline \& Establishments with 3 or 4 employees . . . . . . . . . . . . . . . . \& 16658
8888 \& 3
3
3 53969894 \& 12283108
1236394 \& 292085
28351 \& 57
48180 \\
\hline \& Establishments with 7 to 9 employees...................... \& 6588 \& 3169260 \& 1455703 \& 338599 \& 51539 \\
\hline \& Establishments with 10 to 14 employees \& 4838 \& 3672050 \& 1753865 \& 399947 \& 55853 \\
\hline \& Establishments with 15 to 19 employees \& 2032 \& 2290744 \& 1121722 \& 257836 \& 33838 \\
\hline \& Establishments with 20 to 49 employees \& 3131 \& 6977410
4746309 \& 3289790 \& 751193 \& 92455 \\
\hline \& Establishments with 100 employees or more ........... \& \begin{tabular}{|}
852 \\
1107
\end{tabular} \& 4746309
28210995 \& 19257305
12295122 \& 464171
270268 \& 58971
4848 \\
\hline \& Establishments not operated for the entire year. \& 20396 \& 1814919 \& 636254 \& 127253 \& 36973 \\
\hline \multirow[t]{13}{*}{541211} \& Offices of certified public accountants \& \& \& \& \& \\
\hline \& All establishments \& 53651 \& 38601265 \& 15167282 \& 3427274 \& 389340 \\
\hline \& Establishments operated for the entire year
Establishments with no employees...... \& 45402
195 \& 37821038
43683 \& 14901616
24960

315 \& 3383452 \& 380578 <br>
\hline \& Establishments with 1 employee ............................ \& 9956 \& 1125568 \& 315098 \& 62742 \& 9956 <br>
\hline \& Establishments with 2 employees. \& 7852 \& 1266148 \& 376797 \& 80304 \& 15704 <br>
\hline \& Establishments with 3 or 4 employees \& 10061 \& 2503965 \& 906960 \& 199430 \& 34490 <br>
\hline \& Establishments with 5 or 6 employees \& 5790 \& 2309623 \& 931561 \& 208678 \& 31427 <br>
\hline \& Establishments with 7 to 9 employees. \& 4390 \& 2409491 \& 1116163 \& 252704 \& 34344 <br>
\hline \& Establishments with 10 to 14 employees \& 3175 \& 2830733 \& 1358357 \& 303621 \& 36620 <br>
\hline \& Establishments with 15 to 19 employees \& 1320 \& 1837893 \& 899771 \& 202938 \& 21907 <br>
\hline \& Establishments with 20 to 49 employees \& 1907 \& 5318672 \& 2468516 \& 557026 \& 55752 <br>
\hline \&  \& 333 \& +14853897 \& 1305455
5197978 \& 307014
120895 \& 28973
111405 <br>
\hline \& Establishments not operated for the entire year. . \& 8249 \& 780227 \& 265666 \& 43822 \& 8762 <br>
\hline \multirow[t]{14}{*}{541213} \& Tax return preparation services \& \& \& \& \& <br>
\hline \& All establishments \& 12830 \& 2184210 \& 760170 \& 279420 \& 147698 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . \& 7862 \& 1860021 \& 679356 \& 250152 \& 131752 <br>
\hline \& Establishments with no employees......................... \& $\begin{array}{r}30 \\ 1708 \\ \hline\end{array}$ \& 3353
11221 \& 1155
23 \& \& <br>
\hline \& Establishments with 2 employees. \& 1311 \& 117607 \& 23418
29 \& 5381
8109 \& 2622 <br>
\hline \& Establishments with 3 or 4 employees. \& 1596 \& 195530 \& 57525 \& 17019 \& 5492 <br>
\hline \& Establishments with 5 or 6 employees. \& 837 \& 134102 \& 45377 \& 14020 \& 4516 <br>
\hline \& Establishments with 7 to 9 employees... \& 647 \& 122277 \& 42893 \& 14980 \& 5082 <br>
\hline \& Establishments with 10 to 14 employees \& 564 \& 124007 \& 42970 \& 16894 \& 6617 <br>
\hline \& Establishments with 15 to 19 employees \& 279 \& 74322 \& 27117 \& 10703 \& 4646 <br>
\hline \& Establishments with 20 to 49 employees ................. \& 400 \& 174528 \& 60082 \& 22863 \& 11474 <br>
\hline \& Establishments with 50 to 99 employees .................
Establishments with 100 employees or more ............. \& 129
361 \& 122538
679536 \& 43306
306143 \& 16330
123853 \& 9256
80339 <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . . . . . . \& 361 \& \& \& \& 80339 <br>
\hline \& Establishments not operated for the entire year....... \& 4968 \& 324189 \& 80814 \& 29268 \& 15946 <br>
\hline \multirow[t]{13}{*}{541214} \& Payroll services \& \& \& \& \& <br>
\hline \& All establishments \& 2709 \& 14113017 \& 7598085 \& 1695658 \& 316425 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . \& 2289 \& 13929404 \& 7480049 \& 1679831 \& 312390 <br>
\hline \& Establishments with no employees......................... \& $\begin{array}{r}14 \\ 237 \\ \hline\end{array}$ \& 6019
18808 \& 4421
7236 \& \& <br>
\hline \& Establishments with 2 employees.............................. \& 248 \& 32153 \& 14222 \& 1463
2800 \& 496 <br>
\hline \& Establishments with 3 or 4 employees. \& 254 \& 61519 \& 28194 \& 5865 \& 891 <br>
\hline \& Establishments with 5 or 6 employees.. \& 170 \& 62209 \& 33197 \& 6840 \& 921 <br>
\hline \& Establishments with 7 to 9 employees..................... \& 189 \& 104312 \& 53423 \& 12045 \& 1488 <br>
\hline \& Establishments with 10 to 14 employees ................. \& 168 \& 135766 \& 73969 \& 15248 \& 1959 <br>
\hline \&  \& 119
360 \& 111546
740
462 \& 61856
383461 \& 12577
84
132 \& 2
114901 <br>
\hline \& Establishments with 50 to 99 employees \& 184 \& 885326 \& 413653 \& 94419 \& 13183 <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . . . . \& 346 \& 11771284 \& 6406417 \& 1444442 \& 279715 <br>
\hline \& Establishments not operated for the entire year. . . . . . . . . . . \& 420 \& 183613 \& 118036 \& 15827 \& 4035 <br>
\hline \multirow[t]{13}{*}{541219} \& Other accounting services \& \& \& \& \& <br>
\hline \& All establishments . \& 28322 \& 6218823 \& 2578549 \& 605343 \& 113070 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . \& 21563 \& 5691933 \& 2406811 \& 567007 \& 104840 <br>

\hline \& | Establishments with no employees. . . . . . . . . . . . . . . . . . . |
| :--- |
| Establishments with 1 employee...................... | \& 76

689 \& 11604
435269 \& 5017

117021 \& $$
25819
$$ \& \[

6689
\] <br>

\hline \& Establishments with 2 employees............................ \& 4706 \& 478694 \& 156108 \& | 258174 |
| :--- |
| 6 | \& 9412 <br>

\hline \& Establishments with 3 or 4 employees..................... \& 4747 \& 778680 \& 290429 \& 69771 \& 16154 <br>
\hline \& Establishments with 5 or 6 employees................... \& 2091
1 \& 538873 \& 226259 \& 54013
58
880 \& 11316 <br>
\hline \& Establishments with 10 to 14 employees .................... \& + 931 \& 581544
5818 \& 278569 \& 58184
64 \& 10657 <br>
\hline \& Establishments with 15 to 19 employees \& 314 \& 266983 \& 132978 \& 31618 \& 5284 <br>
\hline \& Establishments with 20 to 49 employees \& 464 \& 743748 \& 377731 \& 87172 \& 13730 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 116 \& 417080 \& 194891 \& 46408 \& 7559
13414 <br>
\hline \& Establishments with 100 employees or more ................ \& 67 \& 906278 \& 384584 \& 92978 \& 13414 <br>
\hline \& Establishments not operated for the entire year. \& 6759 \& 526890 \& 171738 \& 38336 \& 8230 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5413 | Architectural, engineering, \& related services |  |  |  |  |  |
|  | All establishments | 92710 | 116986061 | 46942816 | 10593413 | 1038317 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees.................... | 76391 483 | 113725914 86629 | 45694229 34066 577 | 10362275 | 1012013 |
|  | Establishments with 1 employee............................ | 14952 | 1987111 | 577356 | 117501 | 14952 |
|  | Establishments with 2 employees....................... | 10928 | 2173591 | 697 1 502 | 145017 | 21856 |
|  |  | $\begin{array}{r}12794 \\ 8158 \\ \hline 7\end{array}$ | $\begin{array}{llll}4 & 253111 \\ 4053 & 716\end{array}$ | 1519956 <br> 1614871 <br> 14 | $\begin{array}{r}321843 \\ 349 \\ \hline 15\end{array}$ | 43849 44519 |
|  | Establishments with 7 to 9 employees ...................... | 7776 | 5777047 | 2364307 | 513643 | 61326 |
|  | Establishments with 10 to 14 employees | 7160 | 8106511 | 3456868 | 750123 | 83757 |
|  | Establishments with 15 to 19 employees | 3775 | 6115459 | 2667141 | 578781 | 63106 |
|  | Establishments with 20 to 49 employees ................ | 7052 | 21436507 | 9410752 | 2101587 | 210567 |
|  |  | 2061 1252 | 15 447302840 | 6600565 16751345 | 1497645 3986160 | 140160 327921 |
|  | Establishments not operated for the entire year. | 16319 | 3260147 | 1248587 | 231138 | 26304 |
| 54131 | Architectural services |  |  |  |  |  |
|  | All establishments | 20602 | 16988338 | 6468524 | 1357068 | 146702 |
|  | Establishments operated for the entire year Establishments with no employees...... | $\begin{array}{r}17127 \\ 88 \\ \hline\end{array}$ | $\begin{array}{r}16494733 \\ 24 \\ \hline\end{array}$ | 6336150 8157 | 1341003 | 143910 |
|  | Establishments with 1 employee... | 3431 | 489142 | 114630 | 22791 | 3431 |
|  | Establishments with 2 employees. | 2634 | 572574 | 160604 | 33307 | 5268 |
|  | Establishments with 3 or 4 employees. | 3487 | 1210727 | 394376 | 82604 | 11978 |
|  | Establishments with 5 or 6 employees. | 2151 | 1101818 | 408838 | 87533 | 11686 |
|  | Establishments with 7 to 9 employees. | 1834 | 1439533 | 545715 | 117381 | 14385 |
|  | Establishments with 10 to 14 employees | 1434 646 | 1730326 | 694293 | 146018 | 16688 |
|  | Establishments with 20 to 49 employees | 1042 | 3653629 | 1488507 | 309979 | 30768 |
|  | Establishments with 50 to 99 employees | 262 | 2136862 | 907422 | 192553 | 17517 |
|  | Establishments with 100 employees or more ................ | 118 | 2936077 | 1124388 | 248412 | 21428 |
|  | Establishments not operated for the entire year. | 3475 | 493605 | 132374 | 16065 | 2792 |
| 541310 | Architectural services |  |  |  |  |  |
|  | All establishments | 20602 | 16988338 | 6468524 | 1357068 | 146702 |
|  | Establishments operated for the entire year | 17127 88 | 16494733 | 6336150 | 1341003 | 143910 |
|  | Establishments with no employees...... | 88 341 | $\begin{array}{r}24753 \\ 489142 \\ \hline\end{array}$ | 8157 114630 | 22791 |  |
|  | Establishments with 2 employees... | 2634 | 572574 | 160604 | 33307 | 5268 |
|  | Establishments with 3 or 4 employees. | 3487 | 1210727 | 394376 | 82604 | 11978 |
|  | Establishments with 5 or 6 employees. | 2151 | 1101818 | 408838 | 87533 | 11686 |
|  | Establishments with 7 to 9 employees. | 1834 | 1439533 | 545715 | 117381 | 14385 |
|  | Establishments with 10 to 14 employees | 1434 | 1730326 | 694293 | 146018 | 16688 |
|  | Establishments with 15 to 19 employees | 646 | 1199292 | 489220 | 100425 | 10761 |
|  | Establishments with 20 to 49 employees ................ | 1042 | 3653629 | 1488507 | 309979 | 30768 |
|  | Establishments with 50 to 99 employees .................. | 262 | 2136862 2936077 | 1907422 1124388 | 192553 248412 | 17517 21428 |
|  | Establishments not operated for the entire year | 3475 | 493605 | 132374 | 16065 | 2792 |
| 54133 | Engineering services |  |  |  |  |  |
|  | All establishments | 52526 | 88180688 | 35337890 | 8049622 | 730048 |
|  | Establishments operated for the entire year . ................. | 42746 | 86067490 | $34580 \quad 148$ | 7921778 | 715536 |
|  |  | $\begin{array}{r}271 \\ 8374 \\ \hline\end{array}$ | 49700 1200940 | 21482 381757 | $77 \quad \begin{array}{r}\text { - }\end{array}$ | $837 \overline{4}$ |
|  | Establishments with 2 employees............................. | 5650 | 1242471 | 419359 | 87114 | 11300 |
|  | Establishments with 3 or 4 employees.. | 6120 | 2353568 | 857487 | 181619 | 20994 |
|  | Establishments with 5 or 6 employees........................ | 4110 | 2331592 | + 935104 | 201704 | 22460 |
|  | Establishments with 7 to 9 employees.................... | 4208 | 3495386 | 1432216 | 309869 | 33293 |
|  | Establishments with 10 to 14 employees | 4258 | 5233219 | 2231406 | 485921 | 50045 |
|  | Establishments with 15 to 19 employees. | 2436 | 4136648 | 1819269 | +397408 | 40774 |
|  | Establishments with 20 to 49 employees ................ | 4813 | 15154009 | 6729232 | 1517364 <br> 1 <br> 147 | 144452 |
|  | Establishments with 50 to 99 employees ................. Establishments with 100 employees or more . . . . . | 1509 997 | 11294142 39575815 | 5029373 14723463 | 1147746 3515419 | 103358 280486 |
|  | Establishments not operated for the entire year............. | 9780 | 2113198 | 757742 | 127844 | 14512 |
| 541330 | Engineering services |  |  |  |  |  |
|  | All establishments | 52526 | 88180688 | 35337890 | 8049622 | 730048 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . . . . | 42746 | 86067490 | 34580148 | 7921778 | 715536 |
|  |  | 271 874 | 49700 1200940 | 21482 381757 | 77614 | 8374 |
|  | Establishments with 2 employees.......................... | 5650 | 1242471 | 419359 | 87114 | 11300 |
|  | Establishments with 3 or 4 employees.................... | 6120 | 2353568 | 857487 | 181619 | 20994 |
|  | Establishments with 5 or 6 employees.................... | 4110 | 2331592 | 935104 | 201704 | 22460 |
|  | Establishments with 7 to 9 employees.... | 4208 | 3495386 | 1432216 | 309869 | 33293 |
|  | Establishments with 10 to 14 employees. | 4258 | 5233219 | 2231406 | 485921 | 50045 |
|  | Establishments with 15 to 19 employees. | 2436 | 4136648 | 1819269 | + 397408 | 40774 |
|  | Establishments with 20 to 49 employees | 4813 1509 | 111594142 | ${ }_{5} 5029373$ | 1 147746 | 144452 103358 |
|  | Establishments with 100 employees or more . . . . . . . . . . . . | 997 | 39575815 | 14723463 | 3515419 | 280486 |
|  | Establishments not operated for the entire year. | 9780 | 2113198 | 757742 | 127844 | 14512 |

See footnotes at end of table.

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54134 | Drafting services |  |  |  |  |  |
|  | All establishments | 1872 | 605362 | 310342 | 72168 | 9150 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . Establishments with no employees. . . . . . . . . . . . . . . . . | 1491 14 | $\begin{array}{r}565784 \\ 1182 \\ \hline\end{array}$ | 297748 395 | 68565 | 8665 |
|  | Establishments with 1 employee.............................. | 494 | 45826 | 13172 | 2874 | 494 |
|  | Establishments with 2 employees. | 282 | 41481 | 13576 | 3040 | 564 |
|  | Establishments with 3 or 4 employees | 270 | 56701 | 24112 | 5339 | 927 |
|  | Establishments with 5 or 6 employees. | 122 | 35530 | 16225 | 3698 | 667 |
|  | Establishments with 7 to 9 employees. | 101 | 45819 | 24094 | 5348 | 792 |
|  | Establishments with 10 to 14 employees | 98 | 71772 | 37911 | 8568 | 1134 |
|  | Establishments with 15 to 19 employees | 35 | 44032 | 23734 | 5095 | 584 |
|  | Establishments with 20 to 49 employees ................ Establishments with 50 to 99 employees ................ | 56 10 | 119174 31518 | 73512 18070 | 16547 4422 1 | 1636 625 |
|  | Establishments with 100 employees or more ................. | 9 | 72749 | 52947 | 13634 | 1242 |
|  | Establishments not operated for the entire year..... | 381 | 39578 | 12594 | 3603 | 485 |
| 541340 | Drafting services |  |  |  |  |  |
|  | All establishments | 1872 | 605362 | 310342 | 72168 | 9150 |
|  | Establishments operated for the entire year Establishments with no employees...... | 1491 14 | $\begin{array}{r}565784 \\ 1182 \\ \hline 18\end{array}$ | 297748 395 | 68565 | 8665 |
|  | Establishments with 1 employee.... | 494 | 45826 | 13172 | 2874 | 494 |
|  | Establishments with 2 employees. | 282 | 41481 | 13576 | 3040 | 564 |
|  | Establishments with 3 or 4 employees | 270 | 56701 | 24112 | 5339 | 927 |
|  | Establishments with 5 or 6 employees. | 122 | 35530 | 16225 | 3698 | 667 |
|  | Establishments with 7 to 9 employees.. | 101 | 45819 | 24094 | 5348 | 792 |
|  | Establishments with 10 to 14 employees | 98 | 71772 | 37911 | 8568 | 1134 |
|  | Establishments with 15 to 19 employees | 35 | 44032 119 174 | 23734 | $\begin{array}{r}5 \\ 16545 \\ \hline\end{array}$ | + 584 |
|  | Establishments with 50 to 99 employees | 10 | 131518 31 | 18070 | + 4422 | 1636 625 |
|  | Establishments with 100 employees or more. | 9 | 72749 | 52947 | 13634 | 1242 |
|  | Establishments not operated for the entire year. . | 381 | 39578 | 12594 | 3603 | 485 |
| 54135 | Building inspection services |  |  |  |  |  |
|  | All establishments | 2771 | 639041 | 240080 | 49561 | 8674 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 2044 | 572203 | 221526 | 46644 | 8041 |
|  | Establishments with no employees......................... | $\begin{array}{r}55 \\ 756 \\ \hline\end{array}$ | 4998 74109 | 1813 21291 | 4 674 |  |
|  | Establishments with 2 employees.... | 756 450 | 74 69680 | 20604 | 4674 4300 | 756 900 |
|  | Establishments with 3 or 4 employees...................... | 346 | 74673 | 28444 | 5735 | 1150 |
|  | Establishments with 5 or 6 employees..................... | 156 | 57186 | 23712 | 5175 | 852 |
|  | Establishments with 7 to 9 employees.. | 122 | 61891 | 25792 | 5894 | 960 |
|  | Establishments with 10 to 14 employees | 81 | 71232 | 29782 | 6277 | 951 |
|  | Establishments with 15 to 19 employees ................. | 32 | 31699 | 16432 | 3046 | 537 |
|  | Establishments with 20 to 49 employees ................ | 32 | 56306 <br> 59 <br> 979 | 23 28 22 512 | 4721 <br> 5045 <br> 1 | 856 |
|  | Establishments with 50 to 99 employees ................. | 11 3 | 59279 11150 | 22512 7358 | 5045 1777 | 678 401 |
|  | Establishments not operated for the entire year... | 727 | 66838 | 18554 | 2917 | 633 |
| 541350 | Building inspection services |  |  |  |  |  |
|  | All establishments | 2771 | 639041 | 240080 | 49561 | 8674 |
|  | Establishments operated for the entire year | 2044 | 572203 | 221526 | 46644 | 8041 |
|  | Establishments with no employees..... | 756 | 74109 | 21291 | 4674 | 756 |
|  | Establishments with 2 employees.... | 450 | 69680 | 20604 | 4300 | 900 |
|  | Establishments with 3 or 4 employees. . | 346 | 74673 | 28444 | 5735 | 1150 |
|  | Establishments with 5 or 6 employees.................... | 156 | 57186 | 23712 | 5175 5894 | 852 |
|  | Establishments with 7 to 9 employees .................. | $\begin{array}{r}122 \\ 81 \\ \hline\end{array}$ | 61891 71232 | 25792 29782 | 5894 6277 | 960 951 |
|  | Establishments with 15 to 19 employees | 32 | 31699 | 16432 | 3046 | 537 |
|  | Establishments with 20 to 49 employees | 32 | 56306 | 23786 | 4721 | 856 |
|  | Establishments with 50 to 99 employees . . . . . . . . . . . . . . Establishments with 100 employees or more........... | 11 3 | 59279 11150 | 22512 7358 | 5045 1777 | 678 |
|  | Establishments with 100 employees or more ................ | 3 | 11150 | 7358 | 1777 | 401 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 727 | 66838 | 18554 | 2917 | 633 |
| 54136 | Geophysical surveying \& mapping services |  |  |  |  |  |
|  | All establishments | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 424 | 828485 | 231251 | 54155 | 5936 |
|  | Establishments with no employees........................ | 9 92 | 1329 11658 | 429 3645 |  |  |
|  | Establishments with 2 employees................................. | 75 | 14044 | 4236 | 813 | 150 |
|  | Establishments with 3 or 4 employees... | 85 | 36528 | 12296 | 2434 | 296 |
|  | Establishments with 5 or 6 employees. . | 28 | 12169 | 4736 | 1065 | 151 |
|  | Establishments with 7 to 9 employees... | 40 | $\begin{array}{lll}31 & 105 \\ 56 \\ 137\end{array}$ | 11480 | 2359 | 310 |
|  | Establishments with 10 to 14 employees ................. | 32 | 56137 | 23031 | 5 <br> 1521 | 388 |
|  |  | 14 25 | 20716 128920 | 6903 34434 | 1551 7390 | 237 872 |
|  | Establishments with 50 to 99 employees | 11 | 100276 | 29228 | 7189 | 753 |
|  | Establishments with 100 employees or more ................ | 13 | 415603 | 100833 | 25077 | 2687 |
|  | Establishments not operated for the entire year... | 163 | 259301 | 214344 | 55853 | 3969 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541360 | Geophysical surveying \& mapping services |  |  |  |  |  |
|  | All establishments | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . Establishments with no employees. . . . . . . . . . . . . . . . | 424 9 | 828485 1329 | 231251 429 | 54155 | 5936 |
|  | Establishments with 1 employee. | 92 | 11658 | 3645 | 856 | 92 |
|  | Establishments with 2 employees | 75 | 14044 | 4236 | 813 | 150 |
|  | Establishments with 3 or 4 employees | 85 | 36528 | 12296 | 2434 | 296 |
|  | Establishments with 5 or 6 employees. | 28 | 12169 | 4736 | 1065 | 151 |
|  | Establishments with 7 to 9 employees. | 40 | $\begin{array}{lll}31 & 105 \\ 56\end{array}$ | 11480 | 2359 | 310 |
|  | Establishments with 10 to 14 employees | 32 | 56137 | 23031 | 5421 | 388 |
|  | Establishments with 15 to 19 employees | 14 | 20716 | 6903 | 1551 | 237 |
|  | Establishments with 20 to 49 employees ................ | 25 | 128920 | 34434 | 7390 | 872 |
|  | Establishments with 50 to 99 employees ................. | 11 13 | 100276 415603 | 29228 100833 | 7189 25077 | 753 2687 |
|  | Establishments not operated for the entire year. | 163 | 259301 | 214344 | 55853 | 3969 |
| 54137 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |
|  | All establishments | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . Establishments with no employees. . . . . . . . . . . . . . . . . . | $\begin{array}{r}7637 \\ 23 \\ \hline 8\end{array}$ | 2921672 2197 | 1387635 866 | 305275 | 50196 |
|  | Establishments with 1 employee... | 1333 | 111896 | 26749 | 5310 | 1333 |
|  | Establishments with 2 employees. | 1311 | 148590 | 50578 | 10347 | 2622 |
|  | Establishments with 3 or 4 employees. | 1718 | 304876 | 123188 | 26424 | 5866 |
|  | Establishments with 7 to 9 employees | +888 | 356990 | 179772 | 39332 | 7006 |
|  | Establishments with 10 to 14 employees | 679 | 413730 | 220337 | 48020 | 7827 |
|  | Establishments with 15 to 19 employees | 265 | 229881 | 123257 | 28028 | 4413 |
|  | Establishments with 20 to 49 employees | 324 | 556124 | 306719 | 66990 | 9200 |
|  | Establishments with 50 to 99 employees ................. | 48 | 250217 | 107813 | 24263 | 3088 |
|  | Establishments with 100 employees or more ............... | 18 | 273028 | 116115 | 27428 |  |
|  | Establishments not operated for the entire year... | 1227 | 120210 | 43968 | 7556 | 1618 |
| 541370 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |
|  | All establishments | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Establishments operated for the entire year | 7637 | 2921672 | 1387635 | 305275 | 50196 |
|  | Establishments with no employees........... Establishments with 1 employee............ | 23 1333 | 2197 111896 | 866 26749 |  |  |
|  | Establishments with 2 employees.. | 1311 | 148590 | 50578 | 10347 | 2622 |
|  | Establishments with 3 or 4 employees | 1718 | 304876 | 123188 | 26424 | 5866 |
|  | Establishments with 5 or 6 employees..................... | 1030 | 274143 | 132241 | 29133 | 5615 |
|  | Establishments with 7 to 9 employees... | 888 | 356990 | 179772 | 39332 | 7006 |
|  | Establishments with 10 to 14 employees | 679 | 413730 | 220337 | 48020 28028 | 7827 4413 |
|  | Establishments with 15 to 19 employees | 265 | 229881 | 123257 | 28028 | 4413 |
|  | Establishments with 20 to 49 employees | 324 48 | 556124 250 | 306719 | 64926 | 9200 |
|  | Establishments with 100 employees or more . . . . . . | 18 | 273028 | 116115 | 27428 | 3226 |
|  | Establishments not operated for the entire year. . | 1227 | 120210 | 43968 | 7556 | 1618 |
| 54138 | Testing laboratories |  |  |  |  |  |
|  | All establishments | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 4922 | 6275547 | 2639771 | 624855 | 79729 |
|  | Establishments with no employees..... Establishments with 1 employee...... | 23 472 | 2470 53540 | 924 16112 | 3382 | 472 |
|  | Establishments with 2 employees... | 526 | 84751 | 28045 | 6096 | 1052 |
|  | Establishments with 3 or 4 employees. . | 768 | 216038 | 80053 | 17688 | 2638 |
|  | Establishments with 5 or 6 employees... | 561 | 241278 | 94015 | 21667 | 3088 |
|  | Establishments with 7 to 9 employees... | 583 | 346323 | 145238 | 33460 | 4580 |
|  | Establishments with 10 to 14 employees | 578 | 530095 | 220108 | 49898 | 6724 |
|  | Establishments with 15 to 19 employees .................. | 347 | 453191 | 188326 | 43228 | 5800 |
|  | Establishments with 20 to 49 employees ................ | 760 | 1768345 | 754562 486147 | 178596 | 22783 14 |
|  | Establishments with 50 to 99 employees . ................ Establishments with 100 employees or more ......... | 210 94 | 1130546 1448970 | 486147 626241 | 116427 154413 | 14141 18451 |
|  | Establishments not operated for the entire year............. | 566 | 167417 | 69011 | 17300 | 2295 |
| 541380 | Testing laboratories |  |  |  |  |  |
|  | All establishments | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 4922 | 6275547 | 2639771 | 624855 | 79729 |
|  |  | $\begin{array}{r}23 \\ 472 \\ \hline\end{array}$ | 2470 53540 | 924 16112 | $3382$ | $47 \overline{2}$ |
|  | Establishments with 2 employees.............................. | 526 | 84751 | 28045 | ${ }^{3} 6096$ | 1052 |
|  | Establishments with 3 or 4 employees..................... | 768 | 216038 | 80053 | 17688 | 2638 |
|  | Establishments with 5 or 6 employees.................... | 561 | 241278 | 94015 | 21667 | 3088 |
|  | Establishments with 7 to 9 employees..................... | 583 | 346323 | 145238 | 33460 | 4580 |
|  | Establishments with 10 to 14 employees | 578 | 530095 | 220108 | 49898 | 6724 |
|  | Establishments with 15 to 19 employees .................. | 347 | 453191 | 188326 | 43228 | 5800 |
|  | Establishments with 20 to 49 employees | 760 | 1768345 | 754562 | 178596 | 22783 |
|  | Establishments with 50 to 99 employees .................. | 210 | 1130546 | 486147 | 116427 | 14141 |
|  | Establishments with 100 employees or more ............... | 94 | 1448970 | 626241 | 154413 | 18451 |
|  | Establishments not operated for the entire year............. | 566 | 167417 | 69011 | 17300 | 2295 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment \({ }^{1}\) \& Establishments (number) \& \[
\begin{aligned}
\& \text { Receipts } \\
\& (\$ 1,000)
\end{aligned}
\] \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{12}{*}{5414} \& Specialized design services \& \& \& \& \& \\
\hline \& All establishments \& 26436 \& 14254024 \& 4088006 \& 906641 \& 113035 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . . .
Establishments with no employees..................... \& 20021
295
501 \& \[
\begin{array}{r}
13214116 \\
89382
\end{array}
\] \& 3894305
22190
1829 \& 877185
60 \& 107336 \\
\hline \& Establishments with 1 employee............................ \& 5701 \& 1125791 \& 182938 \& 39068 \& 5701 \\
\hline \& Establishments with 2 employees........................ \& 4043 \& 1200206 \& 224264 \& 48922 \& 8086 \\
\hline \& Establishments with 3 or 4 employees...................................... \& 4182
1973
19 \& \begin{tabular}{l}
1963439 \\
1342127 \\
\hline
\end{tabular} \& 431828
339609 \& 94
74
718 \& 14264
10638 \\
\hline \& Establishments with 7 to 9 employees...................... \& 1530 \& 1394491 \& 405581 \& 88747 \& 11985 \\
\hline \& Establishments with 10 to 14 employees \& 1079 \& 1532654 \& 480251 \& 108561 \& 12553 \\
\hline \& Establishments with 15 to 19 employees \& 417 \& 873743 \& 282863 \& 65192 \& 7000 \\
\hline \& Establishments with 20 to 49 employees ................. \& 633 \& \(\begin{array}{r}1988519 \\ 833 \\ \hline\end{array}\) \& 772843 \& 175695 \& 18694 \\
\hline \& Establishments with 50 to 99 employees ................. \& 120
48 \& 833848
869
916 \& 333770
418168 \& 81000
101138 \& 8078
10337 \\
\hline \& Establishments not operated for the entire year. \& 6415 \& 1039908 \& 193701 \& 29456 \& 5699 \\
\hline \multirow[t]{13}{*}{54141} \& Interior design services \& \& \& \& \& \\
\hline \& All establishments \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 \\
\hline \& Establishments operated for the entire year
Establishments with no employees..... \& 7177
129 \& 4501827
42449 \& 958735
7641 \& 208409 \& 31574 \\
\hline \& Establishments with 1 employee..... \& 2145 \& 532938 \& 55
72
273 \& 11388 \& 2145 \\
\hline \& Establishments with 2 employees.. \& 1521 \& 559875 \& \(\begin{array}{r}72147 \\ 137 \\ \hline\end{array}\) \& 15339 \& 3042 \\
\hline \& Establishments with 3 or 4 employees..................... \& 1551 \& 857686 \& 137202 \& 29881 \& 5274 \\
\hline \& Establishments with 5 or 6 employees...................... \& 670 \& 516017 \& 98430 \& 21648 \& 3603 \\
\hline \& Establishments with 7 to 9 employees. \& 487 \& 484525 \& 108470 \& 22957 \& 3805 \\
\hline \& Establishments with 10 to 14 employees \& 337 \& 487974 \& 127107 \& 27721 \& 3903 \\
\hline \& Establishments with 15 to 19 employees \& 134 \& 245743 \& 75424 \& 16825 \& 2243 \\
\hline \& Establishments with 20 to 49 employees
Establishments with 50 to 99 employees \& 171
24 \& 536143 \& 187631 \& 41736
14589 \& 4893 \\
\hline \& Establishments with 100 employees or more. \& 24
8 \& 777306 \& + 29375 \& 14589
6325 \& 1061 \\
\hline \& Establishments not operated for the entire year. . \& 2435 \& 443513 \& 62796 \& 9780 \& 2341 \\
\hline \multirow[t]{13}{*}{541410} \& Interior design services \& \& \& \& \& \\
\hline \& All establishments \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 \\
\hline \& Establishments operated for the entire year \& 7177 \& 4501827 \& 958735 \& 208409 \& 31574 \\
\hline \& Establishments with no employees. \& 129
2 \& 42449 \& \(\begin{array}{r}7641 \\ 55 \\ \hline 183\end{array}\) \& \(1138{ }^{-}\) \& \\
\hline \& Establishments with 1 employee.... \& \(\begin{array}{ll}2145 \\ 1 \& 521 \\ 1 \& 5\end{array}\) \& 532938
559875 \& \begin{tabular}{l}
55273 \\
72147 \\
\hline 1
\end{tabular} \& 11388
15339 \& 2145
3042 \\
\hline \& Establishments with 3 or 4 employees \& 1551 \& 857686 \& 137202 \& 29881 \& 5274 \\
\hline \& Establishments with 5 or 6 employees..................... \& 670 \& 516017 \& 98430 \& 21648 \& 3603 \\
\hline \& Establishments with 7 to 9 employees..................... \& 487 \& 484525 \& 108470 \& 22957 \& 3805 \\
\hline \& Establishments with 10 to 14 employees \& 337 \& 487974 \& 127107 \& 27721 \& 3903 \\
\hline \& Establishments with 15 to 19 employees \& 134 \& 245743 \& \(\begin{array}{r}75424 \\ \hline 187 \\ \hline\end{array}\) \& 16825 \& 2243 \\
\hline \& Establishments with 20 to 49 employees ................. \& 171 \& 536143 \& 187631 \& 41736 \& 4893 \\
\hline \& Establishments with 50 to 99 employees .................. \& \(\begin{array}{r}24 \\ 8 \\ \hline\end{array}\) \& 161171
77
706 \& 60035
29375 \& 14589
6325 \& 1605
1061 \\
\hline \& Establishments not operated for the entire year. \& 2435 \& 443513 \& 62796 \& 9780 \& 2341 \\
\hline \multirow[t]{14}{*}{54142} \& Industrial design services \& \& \& \& \& \\
\hline \& All establishments \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . \& 1041 \& 1313882 \& 571272 \& 138971 \& 13284 \\
\hline \&  \& \(\begin{array}{r}25 \\ 264 \\ \hline\end{array}\) \& 5182
44989 \& 2222
11353 \& 2315 \& \\
\hline \& Establishments with 1 employee........................... \& \(\begin{array}{r}264 \\ 193 \\ \hline\end{array}\) \& 44989
52818 \& 11353
14666 \& \begin{tabular}{l}
2315 \\
3727 \\
\hline
\end{tabular} \& 264
386 \\
\hline \& Establishments with 3 or 4 employees..................... \& 155 \& 67422 \& 20162 \& 4809 \& 530 \\
\hline \& Establishments with 5 or 6 employees. \& 85 \& 61667 \& 20409 \& 4427 \& 462 \\
\hline \& Establishments with 7 to 9 employees. \& 89 \& 77597 \& 31527 \& 6706 \& 704 \\
\hline \& Establishments with 10 to 14 employees \& 70 \& 102163 \& 34846 \& 8040 \& 834 \\
\hline \& Establishments with 15 to 19 employees ................... \& 36 \& 66577 \& 22882 \& 5309 \& 618 \\
\hline \& Establishments with 20 to 49 employees ................... \& 75 \& 235434 \& 102693 \& 23553 \& 2338 \\
\hline \& Establishments with 50 to 99 employees .................. \& 30 \& 232423 \& 97279 \& 24498 \& 2028 \\
\hline \& Establishments with 100 employees or more ............... \& 19 \& 367610 \& 213233 \& 55587 \& 5120 \\
\hline \& Establishments not operated for the entire year.............. \& 281 \& 49135 \& 11319 \& 2035 \& 323 \\
\hline \multirow[t]{13}{*}{541420} \& Industrial design services \& \& \& \& \& \\
\hline \& All establishments .......................... \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 \\
\hline \& Establishments operated for the entire year \& 1041 \& 1313882 \& 571272 \& 138971 \& 13284 \\
\hline \& Establishments with no employees.......................... \& \(\begin{array}{r}25 \\ 264 \\ \hline\end{array}\) \& 5182
44989 \& 2222
11353 \& 2315 \& 264 \\
\hline \& Establishments with 2 employees........................... \& 193 \& 52818 \& 14666 \& 3727 \& 386 \\
\hline \& Establishments with 3 or 4 employees..................... \& 155 \& 67422 \& 20162 \& 4809 \& 530 \\
\hline \& Establishments with 5 or 6 employees..................... \& 85 \& 61667 \& 20409 \& 4427 \& 462 \\
\hline \& Establishments with 7 to 9 employees..................... \& 89 \& 77597 \& 31527 \& 6706 \& 704 \\
\hline \& Establishments with 10 to 14 employees . . . . . . . . . . . . . . \& 70 \& 102163 \& 34846 \& 8040 \& 834 \\
\hline \& Establishments with 15 to 19 employees ................. \& 36 \& 66577

5354 \& 22882 \& 5309
5355 \& 618
2338 <br>
\hline \& Establishments with 20 to 49 employees ................
Establishments with 50 to 99 employees ................ \& 75
30 \& 235434
232423 \& $\begin{array}{r}102693 \\ 97 \\ \hline 79\end{array}$ \& 23553
24498 \& 2338
2028 <br>
\hline \& Establishments with 50 to 99 employees ................ \& 30
19 \& 2327610 \& 213233 \& 24 5587 \& ${ }_{5} 120$ <br>
\hline \& Establishments not operated for the entire year. \& 281 \& 49135 \& 11319 \& 2035 \& 323 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment ${ }^{1}$ \& Establishments (number) \& Receipts
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{54143} \& Graphic design services \& \& \& \& \& <br>
\hline \& All establishments \& 14631 \& 7554903 \& 2354674 \& 520777 \& 61622 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . .
Establishments with no employees. . . . . . . . . . . . . . . . . \& 11165
123 \& 7040179
35245 \& 243569
10
102 \& 504609
60 \& 58806 <br>
\hline \& Establishments with 1 employee... \& 3077 \& 510115 \& 105451 \& 23071 \& 3077 <br>
\hline \& Establishments with 2 employees. \& 2217 \& 563365 \& 131255 \& 28331 \& 4434 <br>
\hline \& Establishments with 3 or 4 employees \& 2362 \& 989937 \& 262065 \& 56985 \& 8070 <br>
\hline \& Establishments with 5 or 6 employees. \& 1161 \& 731975 \& 212051 \& 46738 \& 6262 <br>
\hline \& Establishments with 7 to 9 employees.. \& 911 \& 808460 \& 257184 \& 57284 \& 7140 <br>
\hline \& Establishments with 10 to 14 employees \& 640 \& 916964 \& 307358 \& 70022 \& 7452 <br>
\hline \& Establishments with 15 to 19 employees \& 234 \& 531484 \& 176024 \& 41103 \& 3906 <br>
\hline \& Establishments with 20 to 49 employees \& 361 \& 1162233 \& 461798 \& 106107 \& 10712 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 62
17 \& 408105 \& 152760
152 \& 39766
35142 \& 4
3
621 <br>
\hline \& Establishments not operated for the entire year..... \& 3466 \& 514724 \& 111105 \& 16168 \& 2816 <br>
\hline \multirow[t]{13}{*}{541430} \& Graphic design services \& \& \& \& \& <br>
\hline \& All establishments \& 14631 \& 7554903 \& 2354674 \& 520777 \& 61622 <br>
\hline \& Establishments operated for the entire year \& 11165 \& 7040179 \& 2243569 \& 504609 \& 58806 <br>
\hline \& Establishments with no employees... \& 123
3077 \& 35245
510115 \& 10182
105451 \& 60
231 \& $$
307 \overline{7}
$$ <br>
\hline \& Establishments with 2 employees. \& 2217 \& 563365 \& 131255 \& 28331 \& 4434 <br>
\hline \& Establishments with 3 or 4 employees \& 2362 \& 989937 \& 262065 \& 56985 \& 8070 <br>
\hline \& Establishments with 5 or 6 employees. \& 1161 \& 731975 \& 212051 \& 46738 \& 6262 <br>
\hline \& Establishments with 7 to 9 employees... \& 911 \& 808460 \& 257184 \& 57284 \& 7140 <br>
\hline \& Establishments with 10 to 14 employees ................ \& 640 \& 916964 \& 307358 \& 70022 \& 7452 <br>
\hline \& Estabilishments with 15 to 19 employees \& \& 1 \& 176024 \& 41 \& - 3906 <br>
\hline \& Establishments with 50 to 99 employees \& 62 \& 408105 \& 167760 \& 39766 \& 10712
4132 <br>
\hline \& Establishments with 100 employees or more ................ \& 17 \& 382296 \& 152441 \& 35142 \& 3621 <br>
\hline \& Establishments not operated for the entire year. \& 3466 \& 514724 \& 111105 \& 16168 \& 2816 <br>
\hline \multirow[t]{13}{*}{5414301} \& Graphic design services (except commercial art \& medical artists) \& \& \& \& \& <br>
\hline \& All establishments \& 12565 \& 6741083 \& 2109127 \& 465035 \& 54791 <br>
\hline \& Establishments operated for the entire year \& 9698 \& 6293431
29474

4 \& 2012716
8
817 \& 450531 \& 52351 <br>
\hline \& Establishments with no employees.....
Establishments with 1 employee...... \& 98
2543 \& 29474
434214 \& 8217
85683 \& 60
1872 \& <br>
\hline \& Establishments with 2 employees. \& 1908 \& 490138 \& 114086 \& 24423 \& 3816 <br>
\hline \& Establishments with 3 or 4 employees \& 2094 \& 891195 \& 233385 \& 50487 \& 7168 <br>
\hline \& Establishments with 5 or 6 employees.................... \& 1058 \& 672894 \& 195822 \& 42978 \& 5708 <br>
\hline \& Establishments with 7 to 9 employees................... \& 815 \& 740829 \& 233939 \& 52001 \& 6391 <br>
\hline \& Establishments with 10 to 14 employees

Establishments with 15 to 19 employees \& | 573 |
| :--- |
| 214 | \& 827637 \& 277510 \& 60993

D \& 6658 <br>
\hline \& Establishments with 20 to 49 employees \& 327 \& 1047672 \& 418492 \& 96564 \& 9624 <br>
\hline \& Establishments with 50 to 99 employees.. \& 52 \& 339855 \& 139627 \& 32949 \& 3506 <br>
\hline \& Establishments with 100 employees or more. \& 16 \& D \& D \& D \& h <br>
\hline \& Establishments not operated for the entire year... \& 2867 \& 447652 \& 96411 \& 14504 \& 2440 <br>
\hline \multirow[t]{13}{*}{5414302} \& Commercial art \& \& \& \& \& <br>
\hline \& All establishments \& 2017 \& 801037 \& 240746 \& 54652 \& 6688 <br>
\hline \& Establishments operated for the entire year. \& 1432 \& 735228 \& 226346 \& 53022 \& 6321 <br>
\hline \& Establishments with no employees...........
Establishments with 1 employee........... . ${ }^{\text {a }}$. \& $\begin{array}{r}24 \\ 525 \\ \hline\end{array}$ \& ¢
74 \& 19600 \& \& - ${ }_{525}$ <br>
\hline \& Establishments with 2 employees.... \& 302 \& 72017 \& 16874 \& 3836 \& 604 <br>
\hline \& Establishments with 3 or 4 employees.. \& 261 \& 95873 \& 27682 \& 6263 \& 877 <br>
\hline \& Establishments with 5 or 6 employees. . \& 99 \& 57049 \& 15272 \& 3547 \& 533 <br>
\hline \& Establishments with 7 to 9 employees ................... \& 91 \& 65403 \& 22139 \& 5021 \& 712 <br>
\hline \& Establishments with 10 to 14 employees .................. \& 66
19 \& 59314 \& 13541 \& 2804 \& 319 <br>
\hline \& Establishments with 20 to 49 employees \& 34 \& 114561 \& 43306 \& 9543 \& 1088 <br>
\hline \& Establishments with 50 to 99 employees .... \& 10
1 \& 68250 \& 28133 \& 6817 \& 626 <br>
\hline \& 硣 \& \& \& \& \& <br>
\hline \& Establishments not operated for the entire year... \& 585 \& 65809 \& 14400 \& 1630 \& 367 <br>
\hline \multirow[t]{13}{*}{5414303} \& Medical artists \& \& \& \& \& <br>
\hline \& All establishments \& 49 \& 12783 \& 4801 \& 1090 \& 143 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . \& 35 \& 11520 \& 4507 \& 1056 \& 134 <br>

\hline \& | Establishments with no employees |
| :--- |
| Establishments with 1 employee. | \& 1

9 \& $\begin{array}{r}\text { D } \\ 1238 \\ \hline\end{array}$ \& D
168 \& D \& a
9 <br>
\hline \& Establishments with 2 employees........ \& 7 \& 1210 \& 295 \& 72 \& 14 <br>
\hline \& Establishments with 3 or 4 employees... \& 7 \& 2869 \& 998 \& 235 \& 25 <br>
\hline \& Establishments with 5 or 6 employees... \& 4 \& 2032 \& +957 \& 213 \& 21 <br>
\hline \&  \& 5
1
1 \& 2228 \& 1106
D \& 262 \& 37 <br>

\hline \& | Establishments with 10 to 14 employees . ...................... |
| :--- |
| Establishments with 15 to 19 employees ...................... | \& 1 \& D \& D \& D \& a <br>

\hline \& Establishments with 20 to 49 employees ................... \& - \& - \& - \& - \& - <br>
\hline \& Establishments with 50 to 99 employees ................... \& - \& - \& - \& - \& - <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . . . . . \& - \& - \& - \& - \& - <br>
\hline \& Establishments not operated for the entire year... \& 14 \& 1263 \& 294 \& 34 \& 9 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54149 | Other specialized design services |  |  |  |  |  |
|  | All establishments | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . Establishments with no employees. ..................... | 638 18 | 358228 6506 | 120729 2145 | 25196 | 3672 |
|  | Establishments with 1 employee. | 215 | 37749 | 10861 | 2294 | 215 |
|  | Establishments with 2 employees. | 112 | 24148 | 6196 | 1525 | 224 |
|  | Establishments with 3 or 4 employees | 114 | 48394 | 12399 | 2409 | 390 |
|  | Establishments with 5 or 6 employees. | 57 | 32468 | 8719 | 1905 | 311 |
|  | Establishments with 7 to 9 employees..................... | 43 | 23909 | 8400 | 1800 | 336 |
|  | Establishments with 10 to 14 employees | 32 | 25553 | 10940 | 2778 | 364 |
|  | Establishments with 15 to 19 employees | 13 | 29939 | 8533 | 1955 | 233 |
|  | Establishments with 20 to 49 employees | 26 | 54709 | 20721 | 4299 | 751 |
|  | Establishments with 50 to 99 employees ................. Establishments with 100 employees or more........... | 4 4 4 | 32149 42704 | 8696 23119 | 2147 4084 | 313 535 |
|  | Establishments with 100 employees or more . . . . . . . . . . . . . | 4 |  |  |  |  |
|  | Establishments not operated for the entire year. . | 233 | 32536 | 8481 | 1473 | 219 |
| 541490 | Other specialized design services |  |  |  |  |  |
|  | All establishments | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Establishments operated for the entire year | 638 | 358228 | 120729 | 25196 | 3672 |
|  | Establishments with no employees...... | 18 | 6506 | 2145 |  |  |
|  | Establishments with 1 employee... | 215 | 37749 | 10861 | 2294 | 215 |
|  | Establishments with 2 employees.. | 112 | 24148 | 6196 | 1525 | 224 |
|  | Establishments with 3 or 4 employees. | 114 | 48394 | 12399 | 2409 | 390 |
|  | Establishments with 5 or 6 employees. | 57 | 32468 | 8719 | 1905 | 311 |
|  | Establishments with 7 to 9 employees. | 43 | 23909 | 8400 | 1800 | 336 |
|  | Establishments with 10 to 14 employees | 32 | 25553 | 10940 | 2778 | 364 |
|  | Establishments with 15 to 19 employees | 13 | 29939 | 8533 | 1955 | 233 |
|  | Establishments with 20 to 49 employees | 26 | 54709 | 20721 | 4299 | 751 |
|  | Establishments with 50 to 99 employees ................ Establishments with 100 employees or more ........... | 4 4 | 32149 42704 | 8696 23119 | 2147 4084 | 313 535 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year... | 233 | 32536 | 8481 | 1473 | 219 |
| 5415 | Computer systems design \& related services |  |  |  |  |  |
|  | All establishments | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Establishments operated for the entire year | 52690 | 104739843 | 40566011 | 9557751 | 740645 |
|  | Establishments with no employees... | 908 | 264229 | 92216 |  |  |
|  | Establishments with 1 employee.. | 17410 | 2733629 | 1108806 | 227778 | 17410 |
|  | Establishments with 2 employees.. | 8362 7159 | 2078710 | 783095 | 161619 | 16724 |
|  | Establishments with 3 or 4 employees ................... Establishments with 5 or 6 employees................... | $\begin{array}{r}7159 \\ 3834 \\ \hline\end{array}$ | 3162065 2726594 | 1172703 1024060 | 238605 213457 | 24265 20784 |
|  | Establishments with 7 to 9 employees. | 3329 | 3326408 | 1309566 | 282026 | 26191 |
|  | Establishments with 10 to 14 employees | 3204 | 5050499 | 1971288 | 428776 | 37559 |
|  | Establishments with 15 to 19 employees | 1760 | 3953 587 | 1587885 | +344827 | 29499 |
|  | Establishments with 20 to 49 employees ................. | 3842 | 15738837 | 6610790 | 1470838 | 117217 |
|  | Establishments with 50 to 99 employees ................. Establishments with 100 employees or more .......... | 1555 1327 | 13854277 51851008 | 5932175 18973427 | 1 <br> 4 <br> 4 <br> 850 | 106842 344154 |
|  | Establishments not operated for the entire year | 19588 | 4227771 | 1584647 | 247592 | 24014 |
| 54151 | Computer systems design \& related services |  |  |  |  |  |
|  | All establishments | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Establishments operated for the entire year ...... | 52690 | 104739843 | 40566011 | 9557751 | 740645 |
|  | Establishments with no employees....................... | 9408 | 264229 2733629 | 92216 1108806 | $22777 \overline{8}$ |  |
|  |  | $\begin{array}{r}17410 \\ 8362 \\ \hline 7\end{array}$ | 2733629 2078710 | 1108806 | 227 161619 | 16724 |
|  | Establishments with 3 or 4 employees. | 7159 | 3162065 | 1172703 | 238605 | 24265 |
|  | Establishments with 5 or 6 employees........................ | 3834 | 2726594 | 1024060 | 213457 | 20784 |
|  | Establishments with 7 to 9 employees.................... | 3329 | 3326408 | 1309566 | 282026 | 26191 |
|  | Establishments with 10 to 14 employees | 3204 | 5050499 | 1971288 | 428776 | 37559 |
|  | Establishments with 15 to 19 employees .................. | 1760 | 3953587 | 1587885 | 344827 | 29499 |
|  | Establishments with 20 to 49 employees | 3842 | 15738837 | 6610790 | 1470838 | 117217 |
|  | Establishments with 50 to 99 employees ................ | 1555 | 13854277 | 5 932175 | 1359715 | 106842 |
|  | Establishments with 100 employees or more ............... | 1327 | 51851008 | 18973427 | 4830110 | 344154 |
|  | Establishments not operated for the entire year. | 19588 | 4227771 | 1584647 | 247592 | 24014 |
| 541511 | Custom computer programming services |  |  |  |  |  |
|  | All establishments ............ | 31624 | 38300515 | 18417084 | 4107483 | 318198 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . | 21589 | 36361691 | 17595953 | 3973252 | 306754 |
|  | Establishments with no employees........................ | 476 | 134028 | 48185 | - |  |
|  | Establishments with 1 employee......................... | 6854 | 996516 | 442324 | 89968 | 6854 |
|  |  | 3264 <br> 2772 <br> 1 | 734449 1117122 | 311730 473648 | 63657 95060 | 65 9 9 |
|  | Establishments with 5 or 6 employees........................ | 1521 | 996306 | 437685 | 89710 | 8276 |
|  | Establishments with 7 to 9 employees.. | 1348 | 1212442 | 571055 | 124006 | 10606 |
|  | Establishments with 10 to 14 employees ................. | 1371 | 1944708 | 894755 | 192811 | 16105 |
|  | Establishments with 15 to 19 employees ................. | +822 | 1634210 | 765073 | 167923 | 13818 |
|  | Establishments with 20 to 49 employees. | 1805 769 | 6591523 5965073 |  | 714030 | 55179 52709 |
|  | Establishments with 100 employees or more ................. | 587 | 15035314 | 7386014 | 1751539 | 127256 |
|  | Establishments not operated for the entire year. | 10035 | 1938824 | 821131 | 134231 | 11444 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment \({ }^{1}\) \& Establishments (number) \& Receipts
\((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{12}{*}{541512} \& Computer systems design services \& \& \& \& \& \\
\hline \& All establishments \& 30804 \& 51212916 \& 18459669 \& 4249529 \& 337526 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees................... \& 24104
7275
7877 \& \(\begin{array}{r}49631575 \\ 95827 \\ \hline\end{array}\) \& 17930501
30292
505 \& 4158989 \& 327812 \\
\hline \& Establishments with 1 employee............................. \& 7877 \& 1337591 \& 505945 \& 105157 \& 7877 \\
\hline \& Establishments with 2 employees. \& 3869 \& 1050322 \& 357897 \& 74753 \& 7738
11587 \\
\hline \& Establishments with 3 or 4 employees....................................... \& 3426
1863 \& 1647123
1440792 \& 554798
475106 \& 112991
99 \& 11587
10070 \\
\hline \& Establishments with 7 to 9 employees ......................... \& 1648 \& 1813761 \& 616100 \& 133036 \& 12988 \\
\hline \& Establishments with 10 to 14 employees \& 1534 \& 2690680 \& 888641 \& 190582 \& 17954 \\
\hline \& Establishments with 15 to 19 employees \& +746 \& 1912886 \& 658052 \& 141667 \& 12473 \\
\hline \& Establishments with 20 to 49 employees \& 1647
645 \& 7818284
6870426 \& 2777360
2471315 \& 625839
574 \& \begin{tabular}{l}
50 \\
44 \\
\hline 189
\end{tabular} \\
\hline \&  \& \begin{tabular}{l}
645 \\
574 \\
\hline
\end{tabular} \& 22953883 \& - 8494995 \& 2100889 \& 152654 \\
\hline \& Establishments not operated for the entire year. \& 6700 \& 1581341 \& 529168 \& 90540 \& 9714 \\
\hline \multirow[t]{12}{*}{5415121} \& Computer systems integrators \& \& \& \& \& \\
\hline \& All establishments \& 10571 \& 35270055 \& 11341975 \& 2652101 \& 207741 \\
\hline \&  \& 9034
70 \& 34575798
26924 \& 11141043
6670

88 \& 2610740 \& 203376 <br>
\hline \& Establishments with no employees.......................... \& 1538 \& 352924
112 \& 68743
88 \& 18374 \& 1538 <br>
\hline \& Establishments with 2 employees. \& 1105 \& 371443 \& 92376 \& 19895 \& 2210 <br>
\hline \& Establishments with 3 or 4 employees.
Establishments with 5 or 6 employees. \& $\begin{array}{r}1413 \\ 872 \\ \hline\end{array}$ \& 787950
796444 \& 213004
217728 \& 44885
46293 \& 4835
4718 <br>
\hline \& Establishments with 7 to 9 employees. \& 861 \& 1082340 \& 308233 \& 68055 \& 6789 <br>
\hline \& Establishments with 10 to 14 employees \& 907 \& 1796578 \& 513013 \& 112040 \& 10671 <br>
\hline \& Establishments with 15 to 19 employees \& 453 \& 1281181 \& + 374693 \& 83201 \& 71577 <br>
\hline \& Establishments with 20 to 49 employees \& 1030 \& 5481781
4924548 \& 1667960
1
1 \& 381639
362170 \& 31471
28715 <br>
\hline \& Establishments with 100 employees or more... \& 375 \& 47674497 \& 6115776 \& 1474188 \& 104852 <br>
\hline \& Establishments not operated for the entire year. \& 1537 \& 694257 \& 200932 \& 41361 \& 4365 <br>
\hline \multirow[t]{14}{*}{5415122} \& Computer systems consultants (except systems integrators) \& \& \& \& \& <br>
\hline \& All establishments \& 20233 \& 15942861 \& 7117694 \& 1597428 \& 129785 <br>
\hline \& Establishments operated for the entire year \& 15070 \& 15055777 \& 6789458 \& 1548249 \& 124436 <br>
\hline \& Establishments with no employees. \& 205 \& 68903 \& 23622 \& \& <br>
\hline \& Establishments with 1 employee.. \& 6339
2764 \& 985479
678879 \& 417202
265521 \& \& <br>
\hline \& Establishments with 2 employees......
Establishments with 3 or 4 employees.. \& 2764
2013 \& 678879
859173 \& 265521
341794 \& 54858

68106 \& | 5 |
| :--- |
| 5 |
| 6 | <br>

\hline \& Establishments with 5 or 6 employees... \& $\begin{array}{r}291 \\ \hline 981 \\ \hline 687\end{array}$ \& 644348 \& 257378 \& 53075 \& ${ }_{5}^{6} 352$ <br>
\hline \& Establishments with 7 to 9 employees. \& 787 \& 731421 \& 307867 \& 64981 \& 6199 <br>
\hline \& Establishments with 10 to 14 employees \& 627 \& 894102 \& 375628 \& 78542 \& 7283 <br>
\hline \& Establishments with 15 to 19 employees \& 293 \& 631705 \& - 283359 \& 58466 \& 4896 <br>
\hline \& Establishments with 20 to 49 employees \& 617 \& 2336503 \& 1109400 \& 244200 \& 18618 <br>
\hline \& Establishments with 50 to 99 employees ...
Establishments with 100 employees or more \& 235
199 \& 1945878
5979386 \& 928468
2479219 \& 212537
626701 \& 15667
47802 <br>
\hline \& Establishments with 100 employees or more \& \& \& 2479219 \& \& <br>
\hline \& Establishments not operated for the entire year. . \& 5163 \& 887084 \& 328236 \& 49179 \& 5349 <br>
\hline \multirow[t]{13}{*}{541513} \& Computer facilities management services \& \& \& \& \& <br>
\hline \& All establishments \& 1445 \& 15114194 \& 3389511 \& 1051577 \& 71821 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . \& 1268 \& 14784971 \& 3288215 \& 1044009 \& 70866 <br>
\hline \& Establishments with no employees... \& 13
183 \& 4475
26205 \& 1251
10315 \& \& <br>
\hline \& Establishments with 2 employees.... \& 123 \& 26266 \& 12738 \& 2372
2592 \& 183 <br>
\hline \& Establishments with 3 or 4 employees. \& 156 \& 74966 \& 26540 \& 6132 \& 537 <br>
\hline \& Establishments with 5 or 6 employees... \& 103 \& 66137 \& 26899 \& 6068 \& 553 <br>
\hline \& Establishments with 7 to 9 employees... \& 103 \& 110037 \& 42562 \& 8371 \& 809 <br>
\hline \& Establishments with 10 to 14 employees. \& 117 \& 168527 \& 73308 \& 22423 \& 1362 <br>
\hline \& Establishments with 15 to 19 employees \& 203 \& 167686
735498 \& 67269
304619 \& 14102
66261 \& 1211
6489 <br>
\hline \& Establishments with 50 to 99 employees \& 79 \& 646745 \& 245232 \& 59486 \& 5440 <br>
\hline \& Establishments with 100 employees or more \& 116 \& 12754429 \& 2477482 \& 856202 \& 54036 <br>
\hline \& Establishments not operated for the entire year............. \& 177 \& 329223 \& 101296 \& 7568 \& 955 <br>
\hline \multirow[t]{13}{*}{541519} \& Other computer related services \& \& \& \& \& <br>
\hline \& All establishments \& 8405 \& 4339989 \& 1884394 \& 396754 \& 37114 <br>
\hline \& Establishments operated for the entire year . ....... \& 5729 \& 3961606 \& 1751342 \& 381501 \& 35213 <br>
\hline \& Establishments with no employees........... \& 144 \& 29899 \& 12488 \& - 21 \& <br>
\hline \& Establishments with 1 employee.......... \& 2496
1106 \& 373
263673 \& 150222 \& 30281
20617 \& 2496 <br>
\hline \& Establishments with 3 or 4 employees........................ \& + 805 \& 322854 \& 117717 \& 20617
24 \& 2
2
718 <br>
\hline \& Establishments with 5 or 6 employees... \& 347 \& 223359 \& 84370 \& 18311 \& 1885 <br>
\hline \& Establishments with 7 to 9 employees.. \& 230 \& 190168 \& 79849 \& 16613 \& 1788 <br>
\hline \& Establishments with 10 to 14 employees . . . . . . . . . . . . . . \& 182 \& 246584 \& 114584 \& 22960 \& 2138 <br>
\hline \& Establishments with 15 to 19 employees ................... \& 120 \& 238805 \& 97491 \& 21135 \& 1997 <br>
\hline \& Establishments with 20 to 49 employees. \& 187
62 \& 593532
372033 \& 294202
184753 \& 64708
40974 \& 5460
4311 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 62
50 \& 1107382 \& 184753
514936 \& +121480 \& 10208 <br>
\hline \& Establishments not operated for the entire year. . \& 2676 \& 378383 \& 133052 \& 15253 \& 1901 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5416 | Management, scientific, \& technical consulting services |  |  |  |  |  |
|  | All establishments | 80426 | 63428740 | 26581677 | 5766476 | 511252 |
|  | Establishments operated for the entire year | 56448 | 58747963 | 24959185 | 5529398 | 479870 |
|  | Establishments with no employees....... | 1291 | 381684 | 163302 | - |  |
|  | Establishments with 1 employee... | 17887 | 3174554 | 1034497 | 210168 | 17887 |
|  | Establishments with 2 employees... | 10710 | 2 934656 | -997022 | 207917 | 21420 |
|  | Establishments with 3 or 4 employees. | 9270 4647 | 4237801 <br> 3293206 | 15 1 1 2489417 | 316904 264861 | 31509 25265 |
|  | Establishments with 7 to 9 employees....................... | 3794 | 3642045 | 1505216 | 321107 | 29744 |
|  | Establishments with 10 to 14 employees | 3201 | 4496169 | 1851101 | 404879 | 37423 |
|  | Establishments with 15 to 19 employees | 1577 | 3299361 | 1400386 | 306789 | 26428 |
|  | Establishments with 20 to 49 employees | 2665 | 9442867 | 4148952 | 918974 | 79114 |
|  | Establishments with 50 to 99 employees | 820 | 6023234 | 2716519 | 635307 | 55268 |
|  | Establishments with 100 employees or more .... | 586 | 17822386 | 8359869 | 1942492 | 155812 |
|  | Establishments not operated for the entire year. | 23978 | 4680777 | 1622492 | 237078 | 31382 |
| 54161 | Management consulting services |  |  |  |  |  |
|  | All establishments | 60794 | 52224697 | 22296821 | 4830950 | 411044 |
|  | Establishments operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots . .$. Establishments with no employees..................... | 42160 998 | $\begin{array}{r}48425796 \\ 320259 \\ \hline\end{array}$ | $\begin{array}{r}20955609 \\ 137949 \\ 817 \\ \hline 196\end{array}$ | 4636181 | 385711 |
|  | Establishments with 1 employee................................ | 13342 | 2475547 | 817116 | 165239 | 13342 |
|  | Establishments with 2 employees. | 8081 | 2314126 | + 797173 | 165687 | 16162 |
|  | Establishments with 3 or 4 employees. Establishments with 5 or 6 employees. | 6889 3431 |  | 1215483 993484 | 251476 210344 | 23446 18640 |
|  | Establishments with 7 to 9 employees. | 2766 | 2822013 | 1181917 | 250502 | 21671 |
|  | Establishments with 10 to 14 employees | 2325 | 3437967 | 1427468 | 309014 | 27116 |
|  | Establishments with 15 to 19 employees | 1126 | 2435536 | 1066555 | 235656 | 18813 |
|  | Establishments with 20 to 49 employees ....... | 2006 | 7443476 | 3306480 | 723725 | 59688 |
|  | Establishments with 50 to 99 employees ................. Establishments with 100 employees or more ........... | 672 514 | 5053183 16219245 | 2962112 7749972 | 529054 1795484 | 45312 141521 |
|  | Establishments not operated for the entire year. | 18634 | 3798901 | 1341212 | 194769 | 25333 |
| 541611 | Administrative management \& general management consulting service |  |  |  |  |  |
|  | All establishments | 27399 | 28556409 | 12738842 | 2776200 | 208674 |
|  | Establishments operated for the entire year | 18508 | 26807678 | 12064430 | 2694934 | 197083 |
|  | Establishments with no employees.. | 574 | 197254 | 89450 |  |  |
|  | Establishments with 1 employee........................... | 6089 | 1068598 | 387653 | 79188 | 6089 |
|  | Establishments with 2 employees....................... | 3663 2886 | 11005526 1371602 | 373983 525734 | 79508 109241 | 7326 9783 |
|  | Establishments with 5 or 6 employees. | 1316 | 1029029 | 391717 | 86578 | 7153 |
|  | Establishments with 7 to 9 employees.. | 1105 | 1137327 | 493049 | 107978 | 8620 |
|  | Establishments with 10 to 14 employees | 948 | 1472599 | 598029 | 131004 | 11112 |
|  | Establishments with 15 to 19 employees .................. | 410 | 887903 | +387634 | 864444 | 6 6857 |
|  |  | 903 307 | 3655966 2648720 | 1642257 1145935 | 364023 274298 | 27118 20743 |
|  | Establishments with 100 employees or more | 307 | 12333154 | 6028989 | 1374672 | 92282 |
|  | Establishments not operated for the entire year. . | 8891 | 1748731 | 674412 | 81266 | 11591 |
| 541612 | Human resources \& executive search consulting services |  |  |  |  |  |
|  | All establishments | 14788 | 10713115 | 5160322 | 1118438 | 99719 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . . . | 10869 |  |  | 1047885 | 91593 |
|  | Establishments with no employees........................ | $\begin{array}{r}140 \\ 2815 \\ \hline\end{array}$ | 35220 540643 | 17734 177649 | $3274{ }^{-}$ | 2815 |
|  | Establishments with 2 employees.... | 1904 | 543883 | 201870 | 38824 | 3808 |
|  | Establishments with 3 or 4 employees..................... | 2012 | 866701 | 360049 | 72394 | 6873 |
|  | Establishments with 5 or 6 employees.................... | 1088 | 707678 | 338615 | 67673 | 5912 |
|  | Establishments with 7 to 9 employees.... | 929 | 855505 | 412843 | 83806 | 7307 |
|  | Establishments with 10 to 14 employees | 730 | 932325 | 489916 | 102449 | 8481 |
|  | Establishments with 15 to 19 employees | 384 | 796346 | 413011 | 89388 | 6420 |
|  | Establishments with 20 to 49 employees | 591 | 1825427 | 940832 | 200514 | 17491 |
|  | Establishments with 50 to 99 employees ................. | 178 | 1114860 | 571446 | 135667 | 11870 |
|  | Establishments with 100 employees or more ............... | 98 | 1534846 | 873010 | 224422 | 20616 |
|  | Establishments not operated for the entire year. . | 3919 | 959681 | 363347 | 70553 | 8126 |
| 5416121 | Actuarial consulting |  |  |  |  |  |
|  | All establishments | 714 | 1152766 | 571565 | 136717 | 10299 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . | 614 | 1118990 | 554080 | 133392 | 10089 |
|  | Establishments with no employees........................ | ${ }_{18}^{8}$ | 1557 | 779 | $151{ }^{-}$ |  |
|  | Establishments with 1 employee.......................... | 118 | 18992 | 7290 10749 | 1518 | 118 |
|  | Establishments with 2 employees.......................... | 86 109 | 23897 44023 | 10749 22790 | 2112 5028 | 172 375 |
|  | Establishments with 5 or 6 employees... | 59 | 37713 | 20005 | 3816 | 320 |
|  | Establishments with 7 to 9 employees... | 46 | 37509 | 19209 | 4160 | 357 |
|  | Establishments with 10 to 14 employees ................. | 52 | 75043 | 41238 | 10077 | 607 |
|  | Establishments with 15 to 19 employees ............... | 36 | 699 072 | 34771 117 | 7928 27 | + 594 |
|  | Establishments with 20 to 49 employees ............... Establishments with 50 to 99 employees .............. | 63 20 | 256170 184877 | 117101 87116 | 27632 21744 | 1979 1987 |
|  | Establishments with 100 employees or more ................ | 17 | 370137 | 193092 | 49377 | 4180 |
|  | Establishments not operated for the entire year.. | 100 | 33776 | 17485 | 3325 | 210 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment \({ }^{1}\) \& Establishments (number) \& Receipts
\((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{13}{*}{5416122} \& Executive placement services \& \& \& \& \& \\
\hline \& All establishments \& 7619 \& 5154804 \& 2640672 \& 524452 \& 47179 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees................... \& 5654
80 \& 4802140
24172 \& 2499002
12578 \& 503142 \& 43882 \\
\hline \& Establishments with 1 employee.............................. \& 1221 \& 262936 \& 86763 \& 15125 \& 1221 \\
\hline \& Establishments with 2 employees \& . 919 \& 283660 \& 106975 \& 19944 \& 1838 \\
\hline \& Establishments with 3 or 4 employees. \& 1094 \& 481032 \& 213930 \& 41652 \& 3738 \\
\hline \& Establishments with 5 or 6 employees................... \& \begin{tabular}{l}
637 \\
564 \\
\hline
\end{tabular} \& 420523 \& 211929 \& 41673
54954 \& 3450
4463 \\
\hline \& Establishments with 7 to 9 employees ..................
Establishments with 10 to 14 employees ............. \& 564
455 \& 548296
585703 \& \begin{tabular}{l}
280 \\
326345 \\
\hline
\end{tabular} \& 54954
65833 \& 4463
5 \\
\hline \& Establishments with 15 to 19 employees ....................... \& 240 \& 523722 \& 286938 \& 62011 \& 4013 \\
\hline \& Establishments with 20 to 49 employees \& 323 \& 942794 \& 531457 \& 103711 \& 9295 \\
\hline \& Establishments with 50 to 99 employees ................. \& 89 \& 446263 \& 247078 \& 54604 \& 5862 \\
\hline \& Establishments with 100 employees or more ............... \& 32 \& 283039 \& 194935 \& 43635 \& 4719 \\
\hline \& Establishments not operated for the entire year. . \& 1965 \& 352664 \& 141670 \& 21310 \& 3297 \\
\hline \multirow[t]{12}{*}{5416123} \& Human resources \& personnel management consulting \& \& \& \& \& \\
\hline \& All establishments \& 6455 \& 4405545 \& 1948085 \& 457269 \& 42241 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees.................... \& 4601
52
1576 \& 3832304
9491 \& 1743893
4437
83596 \& 411351 \& 37622 \\
\hline \& Establishments with 1 employee............................ \& 1476 \& 258715 \& 83596 \& 16105 \& 1476 \\
\hline \& Establishments with 2 employees..... \& \(\begin{array}{r}899 \\ 809 \\ \hline\end{array}\) \& 236326
341646 \& \(\begin{array}{r}84146 \\ 123 \\ \hline 199\end{array}\) \& 16768
25714 \& 1798
2760 \\
\hline \& Establishments with 5 or 6 employees \& 392 \& 249442 \& 106681 \& 22184 \& 2142 \\
\hline \& Establishments with 7 to 9 employees. \& 319 \& 269700 \& 113550 \& 24692 \& 2487 \\
\hline \& Establishments with 10 to 14 employees \& 223 \& 271579 \& 122343 \& 26539 \& 2591 \\
\hline \& Establishments with 15 to 19 employees \& 108 \& 203552 \& 91302 \& 19449 \& 1813 \\
\hline \& Establishments with 20 to 49 employees \& 205 \& 626463 \& 292274 \& 69171
59 \& 6217
4 \\
\hline \& Establishments with 100 employees or more .......... \& 49 \& 881670 \& 484983 \& 131410 \& 11717 \\
\hline \& Establishments not operated for the entire year. . \& 1854 \& 573241 \& 204192 \& 45918 \& 4619 \\
\hline \multirow[t]{12}{*}{541613} \& Marketing consulting services \& \& \& \& \& \\
\hline \& All establishments \& 12498 \& 7874497 \& 2547408 \& 536176 \& 61418 \\
\hline \& Establishments operated for the entire year
Establishments with no employees...... \& 8328
179 \& 78085209
69189 \& 2337881
24037
179 \& 506128 \& 57413 \\
\hline \& Establishments with 1 employee........................... \& 3101 \& 637465 \& 179921 \& 37854 \& 3101 \\
\hline \& Establishments with 2 employees..... \& 1726
1
1 \& 555907
744523 \& 157239
223529 \& 34156
48545 \& 3452
4436 \\
\hline \& Establishments with 5 or 6 employees........................ \& 646 \& 573629 \& 167607 \& 35681 \& 3492 \\
\hline \& Establishments with 7 to 9 employees. \& 450 \& 519849 \& 169760 \& 34878 \& 3523 \\
\hline \& Establishments with 10 to 14 employees \& 360 \& 617820 \& 191498 \& 42877 \& 4172 \\
\hline \& Establishments with 15 to 19 employees \& 164 \& 413618 \& 150830 \& 32434 \& 2722 \\
\hline \& Establishments with 20 to 49 employees \& 248 \& 999490 \& 348585 \& 75656 \& 7404 \\
\hline \& Establishments with 100 employees or more ................. \& 59 \& 1372481 \& 499713 \& 110899 \& 19507 \\
\hline \& Establishments not operated for the entire year.. \& 4170 \& 789288 \& 209527 \& 30048 \& 4005 \\
\hline \multirow[t]{13}{*}{541614} \& Process, physical distribution, \& logistics consulting services \& \& \& \& \& \\
\hline \& All establishments \& 3078 \& 3259152 \& 1195682 \& 257721 \& 25366 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees................... \& \(\begin{array}{r}2251 \\ 47 \\ 4 \\ \hline\end{array}\) \& 3080622
9
931 \& 1143848
3090

36 \& 251110 \& 24500 <br>
\hline \& Establishments with 1 employee........ \& 651 \& 119179 \& 36278 \& 7603 \& 651 <br>
\hline \& Establishments with 2 employees.......................... \& 408 \& 121796 \& 36985 \& 7546 \& 816 <br>
\hline \& Establishments with 3 or 4 employees..................... \& 325 \& 178169 \& 55813 \& 11099 \& 1098 <br>
\hline \& Establishments with 5 or 6 employees. \& 181 \& 164160 \& 49025 \& 10597 \& 990 <br>
\hline \& Establishments with 7 to 9 employees..... \& 124 \& 156493 \& 52226 \& 11652 \& 1974 <br>
\hline \& Establishments with 10 to 14 employees \& 154
84
1 \& 247335

170511 \& | 80 |
| :--- |
| 55 |
| 517 | \& 18103

12055 \& 1800
1
1 <br>
\hline \& Establishments with 20 to 49 employees \& 170 \& 702017 \& 262754 \& 58068 \& 5011 <br>
\hline \& Establishments with 50 to 99 employees \& 72 \& 515238 \& 243825 \& 49616 \& 5019 <br>
\hline \& Establishments with 100 employees or more ................ \& 35 \& 696393 \& 268076 \& 64771 \& 6744 <br>
\hline \& Establishments not operated for the entire year.............. \& 827 \& 178530 \& 51834 \& 6611 \& 866 <br>
\hline \multirow[t]{13}{*}{541618} \& Other management consulting services \& \& \& \& \& <br>
\hline \& All establishments \& 3031 \& 1821524 \& 654567 \& 142415 \& 15867 <br>
\hline \& Establishments operated for the entire year. \& 2204 \& 1698853 \& \& 136124 \& 15122 <br>
\hline \& Establishments with no employees...... \& 58 \& 9265 \& 3638
35615 \& \& <br>
\hline \& Establishments with 1 employee...
Establishments with 2 employees. \& 686
380 \& 109662
87014 \& 35615
27096 \& 7846
5653 \& 686 <br>
\hline \& Establishments with 3 or 4 employees........................ \& 364 \& 147898 \& 50358 \& 10197 \& 1256 <br>
\hline \& Establishments with 5 or 6 employees.. \& 200 \& 121055 \& 46420 \& 9815 \& 1093 <br>
\hline \& Establishments with 7 to 9 employees..................... \& 158 \& 152839 \& 54039 \& 12188 \& 1247 <br>
\hline \& Establishments with 10 to 14 employees \& 133 \& 167888 \& 67966 \& 14581 \& 1551 <br>
\hline \& Establishments with 15 to 19 employees. \& 84 \& 167158 \& 59363 \& 13335 \& 1417 <br>

\hline \& Establishments with 20 to 49 employees.. \& | 94 |
| :--- |
| 32 | \& 260576

193127 \& 112052
75
744 \& 25464
16325 \& 2664 <br>
\hline \& Establishments with 100 employees or more .................. \& 15 \& 282371 \& 80184 \& 20720 \& 2372 <br>
\hline \& Establishments not operated for the entire year........... \& 827 \& 122671 \& 42092 \& 6291 \& 745 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54162 | Environmental consulting services |  |  |  |  |  |
|  | All establishments | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees.................... | 5327 52 1 123 | 4500686 8575 | 1697319 2827 45578 | 392263 | 44150 |
|  | Establishments with 1 employee... | 1123 | 160958 | 45578 | 9022 | 1123 |
|  | Establishments with 2 employees........................ | 822 1001 | 176654 <br> 364 <br> 75 | 55950 120813 | 11700 25117 | 1644 3437 |
|  | Establishments with 5 or 6 employees ........................ | + 569 | 332680 | 109610 | 24087 | 3 105 |
|  | Establishments with 7 to 9 employees. | 554 | 431950 | 160170 | 35805 | 4360 |
|  | Establishments with 10 to 14 employees | 477 | 556205 | 213306 | 48139 | 5645 |
|  | Establishments with 15 to 19 employees | 251 | 415468 | 155843 | 35502 | 4227 |
|  | Establishments with 20 to 49 employees | 370 | 1118927 | 432649 | 102531 | 10958 |
|  | Establishments with 50 to 99 employees Establishments with 100 employees or more | 87 <br> 21 | 550 <br> 383 <br> 921 | 244138 156435 | 59888 40472 | 5736 3915 |
|  | Establishments not operated for the entire year. . | 1398 | 280085 | 80275 | 12690 | 1995 |
| 541620 | Environmental consulting services |  |  |  |  |  |
|  | All establishments | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Establishments operated for the entire year Establishments with no employees...... | 5327 52 1 | $\begin{array}{r} 4500686 \\ 8575 \end{array}$ | $\begin{array}{r}1697319 \\ 2827 \\ \hline\end{array}$ | 392263 | 44150 |
|  | Establishments with 1 employee.... | 1123 | 160958 | 45578 | 9022 | 1123 |
|  | Establishments with 2 employees | 822 | 176654 | 55950 | 11700 | 1644 |
|  | Establishments with 3 or 4 employees | 1001 | 364775 | 120813 | 25117 | 3437 |
|  | Establishments with 5 or 6 employees. | 569 | 332680 | 109610 | 24087 | 3105 |
|  | Establishments with 7 to 9 employees. | 554 | 431950 | 160170 | 35805 | 4360 |
|  | Establishments with 10 to 14 employees | 477 | 556205 | 213306 | 48139 | 5645 |
|  | Establishments with 15 to 19 employees | 251 | + 415468 | 155843 | 35502 | 4227 |
|  | Establishments with 50 to 99 employees | $\begin{array}{r}87 \\ \hline\end{array}$ | + 550573 | 244138 | +59888 | 10958 5736 |
|  | Establishments with 100 employees or more. | 21 | 383921 | 156435 | 40472 | 3915 |
|  | Establishments not operated for the entire year. | 1398 | 280085 | 80275 | 12690 | 1995 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Establishments operated for the entire year | 8961 | 5821481 | 2306257 | 500954 | 50009 |
|  | Establishments with no employees. | 241 | 52850 | 22526 |  |  |
|  | Establishments with 1 employee.. | 3422 | 538049 | 171803 | 35907 | 3422 |
|  | Establishments with 2 employees..... | 1807 1370 | 443876 <br> 564133 <br> 185 | 143899 197608 | 30530 40311 | 3614 4626 |
|  | Establishments with 5 or 6 employees. | 647 | 364975 | 145423 | 30430 | 3520 |
|  | Establishments with 7 to 9 employees. | 474 | 388082 | 163129 | 34800 | 3713 |
|  | Establishments with 10 to 14 employees .................... | 399 | 501997 | 210327 | 47726 | 4662 |
|  | Establishments with 15 to 19 employees ................. | 200 | 448357 | 177988 | 35631 | 3388 |
|  | Establishments with 20 to 49 employees ... | 289 61 | 880 <br> 419464 | 409823 210269 | 92718 46365 | 8 4 4 468 |
|  | Establishments with 50 to 99 employees . $\ldots . . . \ldots \ldots \ldots \ldots . .$. | 61 <br> 51 <br> 1 | 419478 1219220 | 210269 453462 | 46365 106536 | + 10376 |
|  | Establishments not operated for the entire year. | 3946 | 601791 | 201005 | 29619 | 4054 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Establishments operated for the entire year | 8961 | 5821481 | 2306257 | 500954 | 50009 |
|  | Establishments with no employees... | 3422 | 52850 538049 | 171803 | 35907 | 3422 |
|  | Establishments with 2 employees..... | 1807 | 443876 | 143899 | 30530 | 3614 |
|  | Establishments with 3 or 4 employees. . | 1370 | 564133 | 197608 | 40311 | 4626 |
|  | Establishments with 5 or 6 employees.................... | 647 474 | 364975 | 145423 | 30430 <br> 34 | 3520 |
|  | Establishments with 7 to 9 employees........... | 474 399 | 388 <br> 501997 <br> 188 | 163129 210327 | 34800 47 726 | 3713 4662 |
|  | Establishments with 15 to 19 employees | 200 | 448357 | 177988 | 35631 | 3388 |
|  | Establishments with 20 to 49 employees | 289 | 880464 | 409823 | 92718 | 8468 |
|  | Establishments with 50 to 99 employees . . . . . . . . . . . . . . Establishments with 100 employees or more.......... | 61 51 | 419478 1219220 | 210269 453462 | 46365 | 4220 10376 |
|  | Establishments with 100 employees or more ................ | 51 | 1219220 | 453462 | 106536 | 10376 |
|  | Establishments not operated for the entire year. | 3946 | 601791 | 201005 | 29619 | 4054 |
| 5417 | Scientific research \& development services |  |  |  |  |  |
|  | All establishments | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . Establishments with no employees. ${ }^{\text {a }}$. . . . . . . . . . . | 6433 73 | 22557112 13857 188 | 9107763 4913 | 2246731 | 173392 |
|  | Establishments with 1 employee............... | 1084 | 188744 | 60456 | 11890 | 1084 |
|  | Establishments with 2 employees.......................... | 846 | 219689 | 76768 | 15955 | 1692 |
|  | Establishments with 3 or 4 employees.................... | 1001 | 464536 | 162748 | 34863 | 3441 3 |
|  | Establishments with 5 or 6 employees.. | 612 | 404678 | 149304 | 33690 | 3339 |
|  | Establishments with 7 to 9 employees... | 562 | 556838 | 220873 | 49678 | 4424 |
|  | Establishments with 15 to 19 employees . | 326 | 791229 | 292884 | 68662 | 6613 5481 |
|  | Establishments with 20 to 49 employees | 764 | 3140285 | 1255984 | 292659 | 23655 |
|  | Establishments with 50 to 99 employees | 307 | 2514023 | 1109048 | 268123 | 21301 |
|  | Establishments with 100 employees or more ................ | 294 | 13426612 | 5445102 | 1397538 | 102362 |
|  | Establishments not operated for the entire year. . | 1397 | 521195 | 214387 | 41265 | 3582 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment ${ }^{1}$ \& Establishments (number) \& Receipts
$(\$ 1,000)$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{54171} \& R\&D in the physical, engineering, \& life sciences \& \& \& \& \& <br>
\hline \& All establishments \& 6855 \& 21821756 \& 8820582 \& 2176420 \& 161304 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees................... \& 5653
61

607 \& 21349291
12457
163872 \& 862546
4195
53 \& 2137808 \& 158047 <br>
\hline \& Establishments with 1 employee ........................... \& 907 \& 163872 \& 53491 \& 10406 \& 907 <br>
\hline \& Establishments with 2 employees. \& 727 \& 192404 \& 66640 \& 14003 \& 1454 <br>
\hline \& Establishments with 3 or 4 employees..................... \& 869 \& 421529 \& 147522 \& 31575 \& 2992 <br>
\hline \& Establishments with 5 or 6 employees....................... \& 536 \& 367804 \& 133079 \& 30114 \& 2918 <br>
\hline \& Establishments with 7 to 9 employees. \& 510
502 \& 504419
770818 \& 201194
301137 \& 45493
67220 \& 4020 <br>
\hline \& Establishments with 15 to 19 employees \& 286 \& 721332 \& 261481 \& 61387 \& 5870
4794 <br>
\hline \& Establishments with 20 to 49 employees \& 693 \& 2920240 \& 1169887 \& 272870 \& 21474 <br>
\hline \& Establishments with 50 to 99 employees \& 290 \& 2430760 \& 1068068 \& 259795 \& 20150 <br>
\hline \& Establishments with 100 employees or more ................ \& 272 \& 12843656 \& 5215852 \& 1344945 \& 93468 <br>
\hline \& Establishments not operated for the entire year. \& 1202 \& 472465 \& 198036 \& 38612 \& 3257 <br>
\hline \multirow[t]{13}{*}{541710} \& R\&D in the physical, engineering, \& life sciences \& \& \& \& \& <br>
\hline \& All establishments \& 6855 \& 21821756 \& 8820582 \& 2176420 \& 161304 <br>
\hline \&  \& $\begin{array}{r}5653 \\ 61 \\ \\ \hline\end{array}$ \& 21349291
12457
163 \& $\begin{array}{r}8622546 \\ 4195 \\ \hline 53\end{array}$ \& 2137808 \& 158047 <br>
\hline \& Establishments with no employees.......................... \& 907 \& 163872 \& 43195
5491 \& $1040 \overline{6}$ \& 907 <br>
\hline \& Establishments with 2 employees. \& 727 \& 192404 \& 66640 \& 14003 \& 1454 <br>
\hline \& Establishments with 3 or 4 employees. \& 869 \& 421529 \& 147522 \& 31575 \& 2992 <br>
\hline \& Establishments with 5 or 6 employees \& 536 \& 367804 \& 133079 \& 30114 \& 2918 <br>
\hline \& Establishments with 7 to 9 employees \& 510 \& 504419 \& 201194 \& 45493 \& 4020 <br>
\hline \& Establishments with 10 to 14 employees ............... \& 502 \& 770818 \& 301137 \& 67220
61387 \& 5870
4794 <br>
\hline \& Establishments with 15 to 19 employees ................. \& 286 \& 721332 \& 261481 \& 61387 \& 4794 <br>
\hline \& Establishments with 20 to 49 employees \& 293 \& 2430240 \& 1109887 \& 2528795 \& 21474 <br>
\hline \& Establishments with 100 employees or more . \& 272 \& 12843656 \& 5215852 \& 1344945 \& 93468 <br>
\hline \& Establishments not operated for the entire year. . \& 1202 \& 472465 \& 198036 \& 38612 \& 3257 <br>
\hline \multirow[t]{14}{*}{5417101} \& R\&D in the physical \& engineering sciences \& \& \& \& \& <br>
\hline \& All establishments \& 4269 \& 14861730 \& 5890352 \& 1449935 \& 108832 <br>
\hline \& Establishments operated for the entire year \& 3566 \& 14602040 \& 5765955 \& 1424032 \& 106780 <br>
\hline \& Establishments with no employees.... \& 45 \& 7839 \& 2645 \& \& <br>
\hline \& Establishments with 1 employee.. \& 589 \& 95913 \& 32823 \& 6772 \& 589 <br>
\hline \& Establishments with 2 employees. \& 466 \& 113383 \& 40524 \& 8960 \& 932 <br>
\hline \& Establishments with 3 or 4 employees. \& 553 \& 275392 \& 94350 \& 20408 \& 1910 <br>
\hline \& Establishments with 5 or 6 employees. \& 325 \& 216497 \& 80252 \& 18038 \& 1773 <br>
\hline \& Establishments with 7 to 9 employees.. \& 320 \& 310164 \& 125416 \& 28574 \& 2517 <br>
\hline \& Establishments with 10 to 14 employees \& 332 \& 510777 \& 198430 \& 44746 \& 3870 <br>
\hline \& Establishments with 15 to 19 employees \& 175 \& 419248 \& 161514 \& 37633 \& 2922 <br>
\hline \& Establishments with 20 to 49 employees .................. \& 441 \& 1887465 \& 735451 \& 175103 \& 13558 <br>
\hline \& Establishments with 50 to 99 employees ..................
Establishments with 100 employees or more .......... \& 169
151 \& 1446683
9318679 \& 602514
3692036 \& 145908
937890 \& 11655
67054 <br>
\hline \& Establishments not operated for the entire year... \& 703 \& 259690 \& 124397 \& 25903 \& 2052 <br>
\hline \multirow[t]{14}{*}{5417102} \& Research \& development in the life sciences \& \& \& \& \& <br>
\hline \& All establishments \& 2586 \& 6960026 \& 2930230 \& 726485 \& 52472 <br>
\hline \& \& 2087 \& 6747251 \& 2856591 \& 713776 \& 51267 <br>
\hline \& Establishments with no employees....... \& - 16 \& 4618
67959 \& 1550 \& 3634 \& <br>
\hline \& Establishments with 1 employee...... . Establishments with 2 employees \& 318
261 \& 67959
79021 \& 20668
26116 \& 3634
5043 \& 318
522 <br>
\hline \& Establishments with 2 employees......
Establishments with 3 or 4 employees. \& 261
316 \& 79021
146137 \& 26116
53172 \& 5043
11167 \& 522
1082 <br>
\hline \& Establishments with 5 or 6 employees. \& 211 \& 151307 \& 52827 \& 12076 \& 1145 <br>
\hline \& Establishments with 7 to 9 employees \& 190 \& 194255 \& 75778 \& 16919 \& 1503 <br>
\hline \& Establishments with 10 to 14 employees \& 170 \& 260041 \& 102707 \& 22474 \& 2000 <br>
\hline \& Establishments with 15 to 19 employees \& 111 \& +302084 \& 99967 \& 23754 \& 1872 <br>
\hline \& Establishments with 20 to 49 employees ................... \& 252 \& 1032775 \& 434436 \& 97767 \& 7916 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 121 \& -984 077 \& 465554
1523816 \& 113887
407055 \& 8495
26414 <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . \& 121 \& 3524977 \& 1523816 \& 407055 \& 26414 <br>
\hline \& Establishments not operated for the entire year.......... \& 499 \& 212775 \& 73639 \& 12709 \& 1205 <br>
\hline \multirow[t]{14}{*}{54172} \& Research \& development in the social sciences \& humanities \& \& \& \& \& <br>
\hline \& All establishments \& 975 \& 1256551 \& 501568 \& 111576 \& 15670 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . \& 780 \& 1207821 \& 485217 \& 108923 \& 15345 <br>
\hline \& Establishments with no employees........................ \& 12 \& 1400 \& 718 \& - \& 177 <br>
\hline \& Establishments with 1 employee....... \& 177 \& 24872 \& 6965 \& 1484
1
1 \& 177
238 <br>
\hline \& Establishments with 2 employees......................... \& 119 \& 27285 \& 10128 \& 1952 \& 238 <br>
\hline \& Establishments with 3 or 4 employees...... \& 132 \& 43007 \& 15226 \& 3288 \& 449 <br>
\hline \& Establishments with 5 or 6 employees..................... \& 76 \& 36874 \& 16225 \& 3576 \& 421 <br>
\hline \& Establishments with 7 to 9 employees.... \& 52 \& 52419 \& 19679 \& 4185 \& 404 <br>
\hline \& Establishments with 10 to 14 employees ................ \& 62 \& 65803 \& 28546 \& ${ }^{6} 453$ \& 743 <br>
\hline \& Establishments with 15 to 19 employees . . . . . . . .......... \& 40 \& 69897 \& 31403 \& 7275 \& 687 <br>
\hline \& Establishments with 20 to 49 employees.
Establishments with 50 to 99 employees. \& 71
17 \& 220
83
835 \& 86097
40980 \& 19789
8328 \& 2181
1151 <br>
\hline \& Establishments with 100 employees or more ................. \& 22 \& 582956 \& 229 250 \& 52593 \& 8894 <br>
\hline \& Establishments not operated for the entire year............. \& 195 \& 48730 \& 16351 \& 2653 \& 325 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1.000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Establishments operated for the entire year | 780 | 1207821 | 485217 | 108923 | 15345 |
|  | Establishments with no employees...... | 12 | 1400 | 718 |  |  |
|  | Establishments with 1 employee... | 177 | 24872 | 6965 | 1484 | 177 |
|  | Establishments with 2 employees | 119 | 27285 | 10128 | 1952 | 238 |
|  | Establishments with 3 or 4 employees. | 132 | 43007 | 15226 | 3288 | 449 |
|  | Establishments with 5 or 6 employees | 76 | 36874 | 16225 | 3576 | 421 |
|  | Establishments with 7 to 9 employees | 52 | 52419 | 19679 | 4185 | 404 |
|  | Establishments with 10 to 14 employees | 62 | 65803 | 28546 | 6453 | 743 |
|  | Establishments with 15 to 19 employees | 40 | 69897 | 31403 | 7275 | 687 |
|  | Establishments with 20 to 49 employees | 71 | 220045 | 86097 | 19789 | 2181 |
|  | Establishments with 50 to 99 employees | 17 | 83263 | 40980 | -8328 | 1151 |
|  | Establishments with 100 employees or more ............... | 22 | 582956 | 229250 | 52593 | 8894 |
|  | Establishments not operated for the entire year. | 195 | 48730 | 16351 | 2653 | 325 |
| 5418 | Advertising \& related services |  |  |  |  |  |
|  | All establishments | 38832 | 49290082 | 16012117 | 3688245 | 417214 |
|  | Establishments operated for the entire year | 31089 | 47696421 | 15568873 | 3605091 | 404020 |
|  | Establishments with no employees.. | 296 | 90348 | 20588 | 552 |  |
|  | Establishments with 1 employee... | 6717 | 1282653 | 291669 | 63794 | 6717 |
|  | Establishments with 2 employees | 5026 | 1435155 | 331121 | 70662 | 10052 |
|  | Establishments with 3 or 4 employees. | 5733 | 2787859 | 689851 | 151921 | 19607 |
|  | Establishments with 5 or 6 employees. | 3174 | 2333255 | 638441 | 139686 | 17253 |
|  | Establishments with 7 to 9 employees. | 2836 | 3047551 | 867193 | 190340 | 22274 |
|  | Establishments with 10 to 14 employees | 2344 1 | 3655519 | 1104386 | 244265 | 27282 |
|  | Establishments with 20 to 49 employees | 2322 | 8533705 | 2829468 | 640032 | 70000 |
|  | Establishments with 50 to 99 employees | 709 | 6106867 | 2064840 | 476397 | 48662 |
|  | Establishments with 100 employees or more | 609 | 15515843 | 5846033 | 1427098 | 160021 |
|  | Establishments not operated for the entire year. | 7743 | 1593661 | 443244 | 83154 | 13194 |
| 54181 | Advertising agencies |  |  |  |  |  |
|  | All establishments | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Establishments operated for the entire year. | 10310 | 16460761 | 7393682 | 1735046 | 136172 |
|  | Establishments with no employees. | 68 | 22335 | 6015 | 552 |  |
|  | Establishments with 1 employee.... | 21510 1510 | 242845 <br> 287 <br> 156 | + 104405 | 22454 | 2151 3020 |
|  | Establishments with 3 or 4 employees | 1767 | 635001 | 231402 | 50117 | 6089 |
|  | Establishments with 5 or 6 employees | 1137 | 699190 | 245011 | 52902 | 6201 |
|  | Establishments with 7 to 9 employees. | 1050 | 994364 | 358708 | 79455 | 8322 |
|  | Establishments with 10 to 14 employees | 854 | 1209801 | 455171 | 100505 | 9919 |
|  | Establishments with 15 to 19 employees | 484 | 975619 | 375581 | 84530 | 8063 |
|  | Establishments with 20 to 49 employees | 839 | 2814868 | 1248849 | 283068 | 25160 |
|  | Establishments with 50 to 99 employees ... Establishments with 100 employees or more | 254 196 | 1810516 6769066 | 922481 350467 | 217168 824275 | 17205 50042 |
|  |  |  |  |  |  |  |
|  | Establishments not operated for the entire year. | 3080 | 410759 | 163198 | 27063 | 3314 |
| 541810 | Advertising agencies |  |  |  |  |  |
|  | All establishments | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Establishments operated for the entire year | 10310 | 16460761 | 7393682 | 1735046 | 136172 |
|  | Establishments with no employees... |  | 22335 | 6015 | 552 |  |
|  | Establishments with 1 employee.............. | 2151 | 242845 | 95592 | 20020 | 2151 |
|  | Establishments with 2 employees..... | 1510 | 287156 | 104405 | 22454 | 3020 |
|  | Establishments with 3 or 4 employees. | 1767 | 635001 | 231402 | 50117 | 6089 |
|  | Establishments with 5 or 6 employees. | 1137 | 699190 | 245011 | 52902 | 6201 |
|  | Establishments with 7 to 9 employees.. | 1050 | 994364 | 358708 | 79455 | 8322 |
|  | Establishments with 10 to 14 employees | 854 | 1209801 | 455171 | 100505 | 9919 |
|  | Establishments with 15 to 19 employees .................. | 484 | 975619 | 375581 | 84530 | 8063 |
|  | Establishments with 20 to 49 employees | 839 | 2814868 | 1248849 | 283068 | 25160 |
|  | Establishments with 50 to 99 employees .... Establishments with 100 employees or more. | 254 196 | 1810516 6769066 | 922481 3450467 | 217168 824275 | 17205 50042 |
|  | Establishments with 100 employees or more. |  |  |  |  |  |
|  | Establishments not operated for the entire year. ............. | 3080 | 410759 | 163198 | 27063 | 3314 |
| 54182 | Public relations agencies |  |  |  |  |  |
|  | All establishments | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . | 5233 | 4565961 | 1897731 | 419740 | 37671 |
|  | Establishments with no employees......................... | 46 | 10004 | 4245 | 17656 |  |
|  | Establishments with 1 employee....... | 1445 | 276577 | 70381 | 17656 | 1445 |
|  | Establishments with 2 employees.... | 959 | 262855 | 79754 | 16984 | 1918 |
|  | Establishments with 3 or 4 employees...... | 1038 | 478758 | 159033 | 35353 | 3555 |
|  | Establishments with 5 or 6 employees................... | 508 | 340927 | 125177 | 26884 | 2749 |
|  | Establishments with 7 to 9 employees. | 403 | 351634 | 143902 | 30477 | 3122 |
|  | Establishments with 10 to 14 employees | 312 | 437469 | 190325 | 41611 | 3626 |
|  | Establishments with 20 to 49 employees | 239 | 309629 772266 | 146389 364258 | 32933 78857 | ${ }_{7} 107$ |
|  | Establishments with 50 to 99 employees | 71 | 641437 | 276364 | 58050 | 4907 |
|  | Establishments with 100 employees or more ................ | 38 | 684405 | 337903 | 80935 | 6290 |
|  | Establishments not operated for the entire year. | 1280 | 205996 | 53902 | 6836 | 1064 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541820 | Public relations agencies |  |  |  |  |  |
|  | All establishments | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees................... | 5233 46 | 4565961 10004 276577 | 1897731 4245 70381 79 | 419740 | 37671 |
|  | Establishments with 1 employee........................... | 1445 | 276577 | 70381 | 17656 | 1445 |
|  | Establishments with 2 employees | 959 | 262855 | 79754 | 16984 | 1918 |
|  | Establishments with 3 or 4 employees | 1038 | 478758 | 159033 | 35353 | 3555 |
|  | Establishments with 5 or 6 employees. | 508 | 340927 | 125177 | 26884 | 2749 |
|  | Establishments with 7 to 9 employees................... | 403 | 351634 437469 | 143902 190325 | 30477 41611 | 3122 3626 |
|  |  | 312 <br> 174 | 437469 309629 | 190325 146389 | 41611 32933 | 3626 2952 |
|  | Establishments with 20 to 49 employees ....................... | 239 | 772266 | 364258 | 78857 | 7107 |
|  | Establishments with 50 to 99 employees | 71 | 641437 | 276364 | 58050 | 4907 |
|  | Establishments with 100 employees or more ................ | 38 | 684405 | 337903 | 80935 | 6290 |
|  | Establishments not operated for the entire year. . | 1280 | 205996 | 53902 | 6836 | 1064 |
| 54183 | Media buying services |  |  |  |  |  |
|  | All establishments | 882 | 1056713 | 422027 | 98591 | 8534 |
|  |  | 753 11 | 1043599 10957 1 | 418247 2176 | 98044 | 8400 |
|  | Establishments with no employees........................... | 202 | 10955 | $\begin{array}{r}2176 \\ \hline 173\end{array}$ | 3168 | 202 |
|  | Establishments with 2 employees. | 96 | 28435 | 8283 | 1783 | 192 |
|  | Establishments with 3 or 4 employees | 135 | 61549 | 21169 | 4781 | 464 |
|  | Establishments with 5 or 6 employees. | 72 | 67971 | 24314 | 6834 | 385 |
|  | Establishments with 7 to 9 employees. | 60 | 64948 | 22148 | 5528 | 465 |
|  | Establishments with 10 to 14 employees ................. | 60 | $\begin{array}{lll}96127 \\ 53 & 127\end{array}$ | 36684 | 7768 | 695 |
|  | Establishments with 15 to 19 employees $\ldots \ldots \ldots \ldots \ldots \ldots .$. | 27 55 | 53922 227815 | 22 <br> 86 <br> 69 | + 43878 | 1746 |
|  | Establishments with 50 to 99 employees | 23 | 143451 | 79684 | 18829 | 1511 |
|  | Establishments with 100 employees or more. | 12 | 235469 | 100232 | 25386 | 2286 |
|  | Establishments not operated for the entire year. . . . . | 129 | 13114 | 3780 | 547 | 134 |
| 541830 | Media buying services |  |  |  |  |  |
|  | All establishments | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Establishments operated for the entire year | 753 |  |  | 98044 | 8400 |
|  | Establishments with no employees.. | $\begin{array}{r}11 \\ 202 \\ \hline\end{array}$ | 10957 52955 | 2176 14773 | 3168 |  |
|  | Establishments with 1 employee.... Establishments with 2 employees... | $\begin{array}{r}202 \\ 96 \\ \hline\end{array}$ | 52955 28435 | $\begin{array}{r}14773 \\ 8283 \\ \hline 1\end{array}$ | 3168 1783 | 202 192 |
|  | Establishments with 3 or 4 employees | 135 | 61549 | 21169 | 4781 | 464 |
|  | Establishments with 5 or 6 employees..................... | 72 | 67971 | 24314 | 6834 | 385 |
|  | Establishments with 7 to 9 employees... | 60 | 64948 | 22148 | 5528 | 465 |
|  | Establishments with 10 to 14 employees | 60 | 96127 | 36684 | 7768 | 695 |
|  | Establishments with 15 to 19 employees | 27 | 53922 | 22015 | 4389 | 454 |
|  | Establishments with 20 to 49 employees ................. | 55 | 227815 | 86769 | 19578 | 1746 |
|  |  | 23 12 | 143451 235469 | 79684 100232 | 18829 25386 | 1511 2286 |
|  | Establishments not operated for the entire year. | 129 | 13114 | 3780 | 547 | 134 |
| 54184 | Media representatives |  |  |  |  |  |
|  | All establishments | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 2193 | 3156584 | $1008843$ | 242460 | 25086 |
|  | Establishments with no employees..... | $\begin{array}{r}18 \\ 446 \\ \hline\end{array}$ | 7687 93858 | $\begin{array}{r}1409 \\ 27807 \\ \hline\end{array}$ | 6012 | $44 \overline{6}$ |
|  | Establishments with 2 employees............................ | 292 | 81432 | 23223 | ${ }^{6} 131$ | 584 |
|  | Establishments with 3 or 4 employees. . | 363 | 162797 | 51149 | 11912 | 1219 |
|  | Establishments with 5 or 6 employees... | 233 | 164567 | 52016 | 11523 | 1269 |
|  | Establishments with 7 to 9 employees.. | 228 | 236360 | 74169 | 17740 | 1799 |
|  | Establishments with 10 to 14 employees | 211 | 315287 | 86973 | 20418 | 2462 |
|  | Establishments with 15 to 19 employees .................. | 113 | 187810 | 68883 | 16526 | 1884 |
|  | Establishments with 20 to 49 employees | 199 | 764775 | 220826 | 53983 |  |
|  | Establishments with 50 to 99 employees <br> Establishments with 100 employees or more | 56 <br> 34 | 483275 658736 | 152064 250324 | 35089 64126 | 3847 5615 |
|  | Establishments not operated for the entire year............. | 493 | 152081 | 51686 | 11231 | 1351 |
| 541840 | Media representatives |  |  |  |  |  |
|  | All establishments | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 2193 | 3156584 | 1008843 | 242460 | 25086 |
|  |  | 18 446 | 7687 93858 | 1409 27807 | 6012 | $44 \overline{6}$ |
|  | Establishments with 2 employees........ | 292 | 81432 | 23223 | 5131 | 584 |
|  | Establishments with 3 or 4 employees......... | 363 | 162797 | 51149 | 11912 | 1219 |
|  | Establishments with 5 or 6 employees..................... | 233 | 164567 | 52016 | 11523 | 1269 |
|  | Establishments with 7 to 9 employees.................... Establishments with 10 to 14 employees . 1 ............. | 228 | 236360 315287 | 74169 86973 | 17740 20418 | 1799 |
|  | Establishments with 15 to 19 employees | 113 | 187810 | 68883 | 16526 | 1884 |
|  | Establishments with 20 to 49 employees | 199 | 764775 | 220826 | 53983 | 5961 |
|  | Establishments with 50 to 99 employees ................. | 56 | 483275 | 152064 | 35089 | 3847 |
|  | Establishments with 100 employees or more . . . . . . . . . . . . . | 34 | 658736 | 250324 | 64126 | 5615 |
|  | Establishments not operated for the entire year............ | 493 | 152081 | 51686 | 11231 | 1351 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |
|  | All establishments | 1142 | 1278211 | 541527 | 129724 | 12946 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . Establishments with no employees. . . . . . . . . . . . . . . . | 934 10 | 1215558 4848 4 | 520322 1067 | 126826 | 12432 |
|  | Establishments with 1 employee............................... | 156 | 43212 | 12022 | 2788 | $15 \overline{6}$ |
|  | Establishments with 2 employees........................... | 100 | 24201 | 8271 | 1745 | 200 |
|  | Establishments with 3 or 4 employees | 138 | 52807 | 19112 | 4474 | 463 |
|  | Establishments with 5 or 6 employees. | 96 | 62395 | 18634 | 4386 | 521 |
|  | Establishments with 7 to 9 employees. | 99 | 82585 | 31725 | 7710 | 790 |
|  | Establishments with 10 to 14 employees | 111 | 114986 | 43786 | 10724 | 1290 |
|  | Establishments with 15 to 19 employees | 70 | 109544 | 42801 | 10172 | 1159 |
|  | Establishments with 20 to 49 employees | 108 | 305802 | 123953 | 30285 | 3260 |
|  | Establishments with 50 to 99 employees ................ Establishments with 100 employees or more ............ | 32 14 | 218497 206681 | 90478 128473 | 21357 33185 | 2149 2444 |
|  | Establishments not operated for the entire year. . | 208 | 62653 | 21205 | 2898 | 514 |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |
|  | All establishments | 1544 | 2030454 | 519002 | 123967 | 13491 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . Establishments with no employees. .................... | 1259 8 | 1941026 2839 | 488521 342 | 115634 | 12654 |
|  | Establishments with 1 employee... | 290 | 60646 | 15785 | 3224 | 290 |
|  | Establishments with 2 employees. | 192 | 57231 | 14952 | 3386 | 384 |
|  | Establishments with 3 or 4 employees. | 225 | 109990 | 32037 | 7438 | 756 |
|  | Establishments with 5 or 6 employees. | 137 | 102172 | 33382 | 7137 | 748 |
|  | Establishments with 7 to 9 employees. | 129 | 153775 | 42444 | 10030 | 1009 |
|  | Establishments with 10 to 14 employees | 100 43 | 200301 | 43187 26082 | 9694 6354 | 1172 |
|  | Establishments with 20 to 49 employees | 91 | 458973 | 96873 | 23698 | 2701 |
|  | Establishments with 50 to 99 employees | 24 | 264778 | 61586 | 13732 | 1698 |
|  | Establishments with 100 employees or more . | 20 | 452055 | 121851 | 30941 | 3171 |
|  | Establishments not operated for the entire year. . | 285 | 89428 | 30481 | 8333 | 837 |
| 54185 | Display advertising |  |  |  |  |  |
|  | All establishments | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Establishments operated for the entire year | 1829 | 4521858 |  | 191185 | 40550 |
|  | Establishments with no employees. | 21 390 | 4881 | 1031 14651 | 3142 | 390 |
|  | Establishments with 1 employee.... Establishments with 2 employees... | 390 <br> 258 | 81068 61614 | 14651 13498 | 3142 <br> 2971 | 390 516 |
|  | Establishments with 3 or 4 employees | 300 | 166506 | 35400 | 7476 | 1023 |
|  | Establishments with 5 or 6 employees.. | 138 | 98092 | 24394 | 5625 | 754 |
|  | Establishments with 7 to 9 employees..................... | 157 | 176441 | 40951 | 8 8844 | 1235 |
|  | Establishments with 10 to 14 employees | 177 | 314830 | 76524 | 17056 | 2081 |
|  | Establishments with 15 to 19 employees | 88 | 228419 | 52607 | 13345 | 1463 |
|  | Establishments with 20 to 49 employees | $\begin{array}{r}198 \\ 48 \\ \hline\end{array}$ | 953545 645776 | 210143 120508 | 50240 32209 | 5873 3360 |
|  | Establishments with 100 employees or more ................. | 54 | 1790686 | 208319 | 50277 | 23855 |
|  | Establishments not operated for the entire year. | 432 | 117116 | 25037 | 5150 | 807 |
| 541850 | Display advertising |  |  |  |  |  |
|  | All establishments | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Establishments operated for the entire year . . . . | 1829 | 4521858 |  | 191185 | 40550 |
|  | Establishments with no employees. <br> Establishments with 1 employee | 21 390 | 4881 81068 | 1031 14651 | 3142 | $390^{-}$ |
|  |  | $\begin{array}{r}390 \\ 258 \\ \hline\end{array}$ | 81068 61614 | 14651 <br> 13498 | 3142 2971 | 390 |
|  | Establishments with 3 or 4 employees. | 300 | 166506 | 35400 | 7476 | 1023 |
|  | Establishments with 5 or 6 employees........................ | 138 | 98092 | 24394 | 5625 | 754 |
|  | Establishments with 7 to 9 employees..................... | 157 | 176441 | 40951 | 8844 | 1235 |
|  | Establishments with 10 to 14 employees | 177 | 314830 | 76524 | 17056 | 2081 |
|  | Establishments with 15 to 19 employees .................. | 88 | 228419 | 52607 | 13345 | 1463 |
|  | Establishments with 20 to 49 employees | 198 | 953545 | 210143 | 50240 | 5873 |
|  | Establishments with 50 to 99 employees ................. | 48 | +645776 | 120508 | 32209 | 3360 |
|  | Establishments with 100 employees or more ..... | 54 | 1790686 | 208319 | 50277 | 23855 |
|  | Establishments not operated for the entire year............... | 432 | 117116 | 25037 | 5150 | 807 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |
|  | All establishments ......... | 633 | 2249617 | 303398 | 71097 | 26434 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 496 | 2218402 |  | 70265 | 26288 |
|  |  | 6 6 | 2308 35037 | 349 4937 | $101 \overline{3}$ | 118 |
|  | Establishments with 2 employees............... | 18 76 71 | 22358 | 4482 | 1013 | 152 |
|  | Establishments with 3 or 4 employees........ | 71 | 51243 | 9459 | 1751 | 243 |
|  | Establishments with 5 or 6 employees..................... | 34 | 33378 | 8149 | 1964 | 185 |
|  | Establishments with 7 to 9 employees ................... | 36 <br> 38 | 42428 | 9944 17540 | 2283 3686 3 | 287 436 |
|  | Establishments with 15 to 19 employees | 16 | 55436 | 13504 | 3686 3564 | 4267 |
|  | Establishments with 20 to 49 employees | 43 | 165853 | 43527 | 9641 | 1250 |
|  | Establishments with 50 to 99 employees ................. | 14 | +196539 | 31538 | 7566 | - 956 |
|  | Establishments with 100 employees or more . . . . . . . . . . . . . | 44 | 1536789 | 154619 | 37784 | 22394 |
|  | Establishments not operated for the entire year... | 137 | 31215 | 5350 | 832 | 146 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment ${ }^{1}$ \& Establishments (number) \& $$
\begin{aligned}
& \text { Receipts } \\
& (\$ 1,000)
\end{aligned}
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{12}{*}{5418502} \& Outdoor advertising services \& \& \& \& \& <br>
\hline \& All establishments \& 1628 \& 2389357 \& 519665 \& 125238 \& 14923 <br>
\hline \&  \& 1333
15

172 \& 2303456
2573
46031 \& $\begin{array}{r}499978 \\ 682 \\ \hline 614\end{array}$ \& 120920 \& 14262 <br>
\hline \& Establishments with 1 employee........................... \& 272 \& 46031 \& 9714 \& 2129 \& 272 <br>
\hline \& Establishments with 2 employees......................... \& 182
229 \& 39256
115263 \& 9016
25941 \& 1958
5725 \& 364
780 <br>
\hline \& Establishments with 5 or 6 employees........................ \& 104 \& 64 714 \& 16245 \& 3661 \& 569 <br>
\hline \& Establishments with 7 to 9 employees. \& 121 \& 134013 \& 31007 \& 6561 \& 948 <br>
\hline \& Establishments with 10 to 14 employees \& 139 \& 237797 \& 58984 \& 13370 \& 1645 <br>
\hline \& Establishments with 15 to 19 employees \& 72 \& 172983 \& 39103 \& 9781 \& 1196 <br>
\hline \&  \& $\begin{array}{r}155 \\ 34 \\ \hline\end{array}$ \& 787692
449237 \& 166616
88970 \& 40599
24643 \& 4623
2404 <br>
\hline \& Establishments with 100 employees or more ....... \& 34
10 \& 253897 \& 83
500 \& 12493 \& 1461 <br>
\hline \& Establishments not operated for the entire year... \& 295 \& 85901 \& 19687 \& 4318 \& 661 <br>
\hline \multirow[t]{12}{*}{54186} \& Direct mail advertising \& \& \& \& \& <br>
\hline \& All establishments \& 3454 \& 8672214 \& 2426572 \& 560921 \& 85669 <br>
\hline \&  \& $\begin{array}{r}2953 \\ 23 \\ 317 \\ \hline\end{array}$ \& $\begin{array}{r}8466985 \\ 7214 \\ \\ \hline 105\end{array}$ \& 2382517
1257
14 \& 549143 \& 83295 <br>
\hline \& Establishments with 1 employee.............................. \& 317 \& 105493 \& 14071 \& 2716 \& 317 <br>
\hline \& Establishments with 2 employees. \& 324 \& 143311 \& 21285 \& 4540 \& 648 <br>
\hline \& Establishments with 3 or 4 employees..................... \& 245 \& 286349
187590 \& 47184
42666 \& 10319
7875 \& 1508
1339 <br>
\hline \& Establishments with 7 to 9 employees. \& 294 \& 353233 \& 72197 \& 15102 \& 2304 <br>
\hline \& Establishments with 10 to 14 employees \& 280 \& 528229 \& 105797 \& 22733 \& 3257 <br>
\hline \& Establishments with 15 to 19 employees \& 210 \& 426584 \& 102359 \& 22727 \& 3525 <br>
\hline \& Establishments with 20 to 49 employees ................... \& 450 \& 1564701 \& 401957 \& 89219 \& <br>
\hline \& Establishments with 50 to 99 employees .................
Establishments with 100 employees or more .............. \& 178
192 \& 1174254
3690027 \& 349064
1224680 \& 79803
294109 \& 12224
44065 <br>
\hline \& Establishments not operated for the entire year. . \& 501 \& 205229 \& 44055 \& 11778 \& 2374 <br>
\hline \multirow[t]{12}{*}{541860} \& Direct mail advertising \& \& \& \& \& <br>
\hline \& All establishments \& 3454 \& 8672214 \& 2426572 \& 560921 \& 85669 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees.................... \& 2953
23

317 \& 8466985
7214 \& 2382517
1257
14571 \& 549143 \& 83295 <br>
\hline \& Establishments with 1 employee.... \& 317 \& 105493 \& 14071 \& 2716 \& 317 <br>
\hline \& Establishments with 2 employees.......................... \& 324
440 \& 143311
286349 \& 21285
47184 \& 4540
10319 \& 648 <br>
\hline \& Establishments with 5 or 6 employees....................... \& 445 \& 286 1895 \& 42666 \& 10319
7875 \& 1508
1339 <br>
\hline \& Establishments with 7 to 9 employees. \& 294 \& 353233 \& 72197 \& 15102 \& 2304 <br>
\hline \& Establishments with 10 to 14 employees \& 280 \& 528229 \& 105797 \& 22733 \& 3257 <br>
\hline \& Establishments with 15 to 19 employees \& 210 \& 426584 \& 102359 \& 22727 \& 3525 <br>
\hline \& Establishments with 20 to 49 employees ................. \& 450 \& 1564701 \& 401957 \& 89219 \& 14108 <br>
\hline \& Establishments with 50 to 99 employees ................
Establishments with 100 employees or more .......... \& 178
192 \& 1174254
3690027 \& 349064
1224680 \& 79803
294109 \& 12224
44065 <br>
\hline \& Establishments not operated for the entire year. \& 501 \& 205229 \& 44055 \& 11778 \& 2374 <br>
\hline \multirow[t]{12}{*}{54187} \& Advertising material distribution services \& \& \& \& \& <br>
\hline \& All establishments \& 560 \& 829683 \& 174956 \& 37769 \& 9642 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . .
Establishments with no employees..................... \& 441
5 \& 801051
2703 \& 169020
386 \& 36184 \& 9349 <br>
\hline \& Establishments with 1 employee............................. \& 105 \& 52906 \& \& \& 105 <br>
\hline \& Establishments with 2 employees. \& 68 \& 33746 \& 3967 \& 738 \& 136 <br>
\hline \& Establishments with 3 or 4 employees.................... \& 60
29 \& 45775
33098 \& 6232
4937 \& 1522
1095 \& 209
160 <br>
\hline \& Establishments with 7 to 9 employees. \& 29
37 \& 40620 \& 4937
8694 \& 1789 \& 160 <br>
\hline \& Establishments with 10 to 14 employees ................... \& 35 \& 68052 \& 11331 \& 2375 \& 414 <br>
\hline \& Establishments with 15 to 19 employees ................... \& 30 \& 73164 \& 11873 \& 2677 \& 499 <br>
\hline \& Establishments with 20 to 49 employees .................. \& 41 \& 159237 \& 33501 \& \& 1270 <br>
\hline \& Establishments with 50 to 99 employees ................ \& 14
17 \& 52730
239020 \& 16824
62638 \& 4390
12737 \& 1032
5230 <br>
\hline \& Establishments not operated for the entire year............. \& 119 \& 28632 \& 5936 \& 1585 \& 293 <br>
\hline \multirow[t]{13}{*}{541870} \& Advertising material distribution services \& \& \& \& \& <br>
\hline \& All establishments ............................ \& 560 \& 829683 \& 174956 \& 37769 \& 9642 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . \& 441 \& 801051 \& 169020 \& 36184 \& 9349 <br>

\hline \& | Establishments with no employees. |
| :--- |
| Establishments with 1 employee. | \& r ${ }^{5}$ \& 2703

52906 \& 386
8637 \& $166{ }^{-}$ \& 105 <br>
\hline \& Establishments with 2 employees ............................. \& 68 \& 33746 \& 3967 \& 738 \& 136 <br>
\hline \& Establishments with 3 or 4 employees..................... \& 60 \& 45775 \& 6232 \& 1522 \& 209 <br>
\hline \& Establishments with 5 or 6 employees...................... \& 29 \& 33098 \& 4937 \& 1095 \& 160 <br>
\hline \& Establishments with 7 to 9 employees..................... \& 37 \& 40620 \& 8694 \& 1789 \& 294 <br>
\hline \& Establishments with 10 to 14 employees .................
Establishments with 15 to 19 employees .............. \& 37
30 \& 68052
73164 \& 11331

11873 \& | 2375 |
| :--- |
| 2677 |
| 17 | \& 414

499 <br>
\hline \& Establishments with 20 to 49 employees .................... \& 41 \& 159237 \& 33501 \& 7193 \& 1270 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 14 \& 52730 \& 16824 \& $\begin{array}{r}4390 \\ \hline 12737\end{array}$ \& 1032 <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . . . . . \& 17 \& 239020 \& 62638 \& 12737 \& 5230 <br>
\hline \& Establishments not operated for the entire year... \& 119 \& 28632 \& 5936 \& 1585 \& 293 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 54189 | Other services related to advertising |  |  |  |  |  |
|  | All establishments | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Establishments operated for the entire year | 7377 | 8679622 | 1500807 | 333289 | 63497 |
|  | Establishments with no employees. | 104 | 24567 | 4069 |  |  |
|  | Establishments with 1 employee.. | 1661 | 376951 | 45757 | 9412 | 1661 |
|  | Establishments with 2 employees. | 1519 | 536606 | 76706 | 16061 | 3038 |
|  | Establishments with 3 or 4 employees | 1630 | 951124 | 138282 | 30441 | 5540 |
|  | Establishments with 5 or 6 employees. | 812 | 741820 | 119926 | 26948 | 4396 |
|  | Establishments with 7 to 9 employees................... | 607 415 | 829951 685724 | 146424 141581 | 31405 31799 | 4733 4828 |
|  | Establishments with 15 to 19 employees .................... | 197 | 652519 | 105576 | 23217 | 3312 |
|  | Establishments with 20 to 49 employees | 301 | 1276498 | 263165 | 57894 | 8775 |
|  | Establishments with 50 to 99 employees Establishments with 100 employees or m | 65 | 1155428 1448434 | 147851 311470 | 30859 | 4576 |
|  | Establishments not operated for the | 1709 | 460734 | 95650 | 18964 | 3857 |
| 541890 | Other services related to advertising |  |  |  |  |  |
|  | All establishments | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Establishments operated for the entire year | 7377 | 8679622 | 1500807 | 333289 | 63497 |
|  | Establishments with no employees.. | 104 | 24567 | 4069 |  |  |
|  | Establishments with 1 employee... | 1661 | 376951 | 45757 | 9412 | 1661 |
|  | Establishments with 2 employees..... | 1519 1630 | 536606 951124 | 76706 138282 | 16061 30441 | 3038 5540 |
|  | Establishments with 5 or 6 employees. | 812 | 741820 | 119926 | 26948 | 4396 |
|  | Establishments with 7 to 9 employees. | 607 | 829951 | 146424 | 31405 | 4733 |
|  | Establishments with 10 to 14 employees | 415 | 685724 | 141581 | 31799 | 4828 |
|  | Establishments with 15 to 19 employees | 197 | , 652519 | 105576 | 23217 | 3 312 8775 |
|  | Establishments with 20 to 49 employees | 301 | 1276498 1155428 | 263165 | 57894 30859 | 8775 4576 |
|  | Establishments with 50 to 99 employees ............... Establishments with 100 employees or more ........... | 65 66 | 1155428 1448434 | 147851 311470 | 30859 75253 | 4576 22638 |
|  | Establishments not operated for the entire year.. | 1709 | 460734 | 95650 | 18964 | 3857 |
| 5418901 | Welcoming services |  |  |  |  |  |
|  | All establishments | 128 | 30970 | 7230 | 1389 | 606 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 89 | 25165 | 6182 | 1349 | 593 |
|  | Establishments with no employees <br> Establishments with 1 employee. | 17 | $125{ }^{-}$ | 198 | 41 | 17 |
|  | Establishments with 2 employees. | 17 | 1998 | 492 | 100 | 34 |
|  | Establishments with 3 or 4 employees....................... | 17 | 1939 | 525 | 116 | 55 |
|  | Establishments with 5 or 6 employees..................... | 6 | 1228 | 424 1 | 67 | 31 |
|  | Establishments with 7 to 9 employees. | 14 | 6133 | 1138 | 274 | 109 |
|  | Establishments with 10 to 14 employees | 9 | 1790 | 826 | 201 | 107 |
|  | Establishments with 15 to 19 employees | 3 |  |  | D | b |
|  | Establishments with 20 to 49 employees <br> Establishments with 50 to 99 employees | 5 1 | 6369 D | 1443 | 290 | 139 b |
|  | Establishments with 50 to 99 employees Establishments with 100 employees or more | 1 | D | D | D | b |
|  | Establishments not operated for the entire year... | 39 | 5805 | 1048 | 40 | 13 |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |
|  | All establishments | 4477 | 6847023 | 943235 | 209077 | 29665 |
|  | Establishments operated for the entire year | 3892 | 6570423 | 892824 | 196021 | 27646 |
|  | Establishments with no employees........................ | 51 | 18208 | $\begin{array}{r}3113 \\ \hline 5487\end{array}$ |  |  |
|  | Establishments with 1 employee............................................... | 832 787 | 256448 373251 | 25487 43693 | 5280 9249 | 832 574 |
|  | Establishments with 3 or 4 employees. | 843 | 722972 | 84579 | 18324 | 2872 |
|  | Establishments with 5 or 6 employees... | 439 | 562844 | 75619 | 16843 | 2386 |
|  | Establishments with 7 to 9 employees... | 335 | 648024 | 95670 | 19493 | 2605 |
|  | Establishments with 10 to 14 employees Establishments with 15 to 19 employees | 239 | 511501 | 88067 | 19791 | 2786 |
|  | Establishments with 5 to 9 employees .................. | 172 | 926049 | 165413 | 36246 | 4982 |
|  | Establishments with 50 to 99 employees ................... | 39 | D | 16 | D |  |
|  | Establishments with 100 employees or more .................. | 26 | 1124282 | 144619 | 35448 | 4718 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . | 585 | 276600 | 50411 | 13056 | 2019 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |
|  | All establishments | 3390 | 786247 | 214789 | 44938 | 10959 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 2575 | 694915 | 195620 | 42778 | 10197 |
|  | Establishments with no employees | 34 | 3 268 | 517 |  |  |
|  | Establishments with 1 employee. <br> Establishments with 2 employees | 678 569 | 70726 84384 | 12610 19667 | 2583 4242 | 678 1138 |
|  | Establishments with 2 employees...... | 569 635 | 84384 140946 | 19667 3693 | 4242 8193 | 1138 2152 |
|  | Establishments with 5 or 6 employees... | 296 | 97210 | 28859 | 6665 | 1595 |
|  | Establishments with 7 to 9 employees... | 179 | 87835 | 28041 | 6276 | 1405 |
|  | Establishments with 10 to 14 employees. | 107 | 75400 | 26001 | 5672 | 1235 |
|  | Establishments with 15 to 19 employees. Establishments with 20 to 49 employees. | 30 43 | 30115 71452 | 11041 23309 | 2493 5340 | 504 1187 |
|  | Establishments with 50 to 99 employees ..................... | 4 | 33579 | 8642 | 1314 | 303 |
|  | Establishments with 100 employees or more .............. | - |  |  |  |  |
|  | Establishments not operated for the entire year.. | 815 | 91332 | 19169 | 2160 | 762 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment \({ }^{1}\) \& Establishments (number) \& Receipts (\$1,000) \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{13}{*}{5418909} \& All other advertising \& \& \& \& \& \\
\hline \& All establishments \& 1091 \& 1476116 \& 431203 \& 96849 \& 26124 \\
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees.................... \& 821
19 \& \(\begin{array}{r}1389119 \\ 3091 \\ \hline 485\end{array}\) \& 406181
439 \& \begin{tabular}{rr}
93141 \\
\hline
\end{tabular} \& 25061 \\
\hline \& Establishments with 1 employee............................. \& 134 \& 48527 \& 7462 \& 1508 \& 134 \\
\hline \& Establishments with 2 employees. \& 146 \& 76973 \& 12854 \& 2470 \& 292 \\
\hline \& Establishments with 3 or 4 employees \& 135 \& 85267 \& 16245 \& 3808 \& 461 \\
\hline \& Establishments with 5 or 6 employees. \& 71 \& 80538 \& 15024 \& 3373 \& 384 \\
\hline \& Establishments with 7 to 9 employees. \& 79 \& 87959 \& 21575 \& 5362 \& 614 \\
\hline \& Establishments with 10 to 14 employees \& 60 \& 97033 \& 26687 \& 6135 \& 700 \\
\hline \& Establishments with 15 to 19 employees \& 35 \& 81348 \& 21183 \& 4639 \& 586 \\
\hline \& Establishments with 20 to 49 employees \& 81 \& 272628 \& 73000 \& 16018 \& 2467 \\
\hline \& Establishments with 50 to 99 employees .................
Establishments with 100 employees or more ............. \& 21
40 \& 231603
324152 \& 44861
166851 \& 10023
39805 \& 1503
17920 \\
\hline \& Establishments not operated for the entire year. . \& 270 \& 86997 \& 25022 \& 3708 \& 1063 \\
\hline \multirow[t]{13}{*}{5419} \& Other professional, scientific, \& technical services \& \& \& \& \& \\
\hline \& All establishments \& 25565 \& 15367590 \& 5114523 \& 1127918 \& 212669 \\
\hline \& Establishments operated for the entire year
Establishments with no employees...... \& 20618
191 \& 14582029
40375 \& 4940338
12137 \& 1091181 \& 202499 \\
\hline \& Establishments with 1 employee.... \& 4839 \& 735927 \& 136788 \& 27774 \& 4839 \\
\hline \& Establishments with 2 employees. \& 3962 \& 795039 \& 188071 \& 38023 \& 7924 \\
\hline \& Establishments with 3 or 4 employees \& 3845 \& 1209669 \& 300268 \& 64362 \& 13185 \\
\hline \& Establishments with 5 or 6 employees. \& 2257 \& 987098 \& 260951 \& 57367 \& 12243 \\
\hline \& Establishments with 7 to 9 employees... \& 1840
1
1 \& 1061237 \& 339910 \& 68305 \& 14450 \\
\hline \&  \& \(\begin{array}{r}1368 \\ 608 \\ \hline\end{array}\) \& 1013043
657916 \& 324582
232452 \& 74167
50140 \& 15916
10142 \\
\hline \& Establishments with 20 to 49 employees \& 1076 \& 2254032 \& 787541 \& 176545 \& 32217 \\
\hline \& Establishments with 50 to 99 employees \& 346 \& 1429180 \& 560438 \& 131889 \& 23245 \\
\hline \& Establishments with 100 employees or more. \& 286 \& 4398513 \& 1797200 \& 402609 \& 68338 \\
\hline \& Establishments not operated for the entire year. \& 4947 \& 785561 \& 174185 \& 36737 \& 10170 \\
\hline \multirow[t]{14}{*}{54191} \& Marketing research \& public opinion polling \& \& \& \& \& \\
\hline \& All establishments \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 \\
\hline \& Establishments operated for the entire year ................. \& 3414 \& 7710688 \& 2916027 \& 645436 \& 104911 \\
\hline \& Establishments with no employees......................... \& \(\begin{array}{r}22 \\ 483 \\ \hline\end{array}\) \& 6839
122758 \& 3234
30475 \& 6000 \& \[
48 \bar{\square}
\] \\
\hline \& Establishments with 2 employees. \& 348 \& 136619 \& 30475
36 \& 6000
7244 \& 483 \\
\hline \& Establishments with 3 or 4 employees. \& 437 \& 247979 \& 67638 \& 14245 \& 1485 \\
\hline \& Establishments with 5 or 6 employees. \& 273 \& 214529 \& 61318 \& 13340 \& 1503 \\
\hline \& Establishments with 7 to 9 employees. \& 260 \& 301268 \& 105736 \& 16899 \& 2046 \\
\hline \& Establishments with 10 to 14 employees \& 323 \& 386040 \& 121140 \& 27831 \& 3800 \\
\hline \& Establishments with 15 to 19 employees ................. \& 229 \& +306309 \& 106382 \& 23696 \& 3 878 \\
\hline \& Establishments with 20 to 49 employees \& 565 \& 1239273 \& 452223 \& 100998 \& 17724 \\
\hline \& Establishments with 50 to 99 employees .............. \& 245 \& 3994397 \& +398301 \& 94696 \& 16592 \\
\hline \& Establishments with 100 employees or more ............... \& 229 \& 3754677 \& 1532590 \& 340487 \& 56704 \\
\hline \& Establishments not operated for the entire year. \& 616 \& 169198 \& 47390 \& 9617 \& 2641 \\
\hline \multirow[t]{13}{*}{541910} \& Marketing research \& public opinion polling \& \& \& \& \& \\
\hline \& All establishments \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 \\
\hline \& Establishments operated for the entire year \& 3414
22

4 \& 7710688
6839
122858 \& 2916027
3234
30475 \& $\begin{array}{r}645436 \\ \hline\end{array}$ \& 104911 <br>
\hline \& Establishments with 1 employee...... \& 483 \& 122758 \& 30475 \& 6000 \& 483 <br>
\hline \& Establishments with 2 employees..... \& 348 \& 136619 \& 36990 \& 7244 \& 696 <br>
\hline \& Establishments with 3 or 4 employees. . \& 437 \& 247979 \& 67638 \& 14245 \& 1485 <br>
\hline \& Establishments with 5 or 6 employees................... \& 273 \& 214529 \& 61318
105736 \& 13340 \& 1503 <br>
\hline \& Establishments with 7 to 9 employees................... \& 260
323 \& 3012680 \& 105736
121140 \& 16899
2781 \& 2046
3800 <br>
\hline \& Establishments with 15 to 19 employees \& 229 \& 306309 \& 106382 \& 23696 \& 3878 <br>
\hline \& Establishments with 20 to 49 employees \& 565 \& 1239273 \& 452223 \& 100998 \& 17724 <br>
\hline \& Establishments with 50 to 99 employees .................
Establishments with 100 employees or more ............. \& 245
229 \& $\begin{array}{r}994 \\ 3 \\ \hline 5467\end{array}$ \& 398301
1532590 \& 94696
340487 \& 16592
56 <br>
\hline \& Establishments with 100 employees or more . . . . . . . . . . . \& \& 3754677 \& \& \& <br>
\hline \& Establishments not operated for the entire year... \& 616 \& 169198 \& 47390 \& 9617 \& 2641 <br>
\hline \multirow[t]{13}{*}{54192} \& Photographic services \& \& \& \& \& <br>
\hline \& All establishments \& 17573 \& 5571219 \& 1539891 \& 339456 \& 83905 <br>
\hline \&  \& 14238
114
3 \& $\begin{array}{r}5102505 \\ 25584 \\ \\ 487 \\ \hline\end{array}$ \& $\begin{array}{r}1448167 \\ 6258 \\ \hline 81950\end{array}$ \& 316502 \& 77525 <br>
\hline \& Establishments with 1 employee....... \& 3517 \& 487899 \& 81950 \& 16639 \& 3517 <br>
\hline \& Establishments with 2 employees........... \& 3076 \& 549765 \& 122319 \& 24360 \& 6152 <br>
\hline \& Establishments with 3 or 4 employees......... \& 2860 \& 794030 \& 183902 \& 39358 \& 9818 <br>
\hline \& Establishments with 5 or 6 employees.. \& 1691 \& 617565 \& 156479 \& 34387 \& 9140 <br>
\hline \& Establishments with 7 to 9 employees... \& 1347

884 \& 588443 \& 183530 \& $\begin{array}{r}39712 \\ 34 \\ \hline 126\end{array}$ \& 10577
10261 <br>
\hline \& Establishments with 15 to 19 employees. \& 288 \& 229281 \& 79282 \& 16753 \& 4739 <br>
\hline \& Establishments with 20 to 49 employees \& 343 \& 564925 \& 192535 \& 42241 \& 9612 <br>
\hline \& Establishments with 50 to 99 employees .................. \& 75 \& 301481 \& 106828 \& 24241 \& 4800 <br>
\hline \& Establishments with 100 employees or more ................ \& 43 \& 465396 \& 183210 \& 44485 \& 8909 <br>
\hline \& Establishments not operated for the entire year.. \& 3335 \& 468714 \& 91724 \& 22954 \& 6380 <br>
\hline
\end{tabular}

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541921 | Photographic studios, portrait |  |  |  |  |  |
|  | All establishments | 13245 | 3705100 | 990666 | 218504 | 65395 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees................... | 10747 65 | 3363880 11866 | 926125 2322 45 | 199746 | 59909 |
|  | Establishments with 1 employee............................ | 2444 | 299235 | 45368 | 8433 | 2444 |
|  | Establishments with 2 employees.. | 2 2 2 | 349129 | 72646 | 13666 | 4528 |
|  | Establishments with 3 or 4 employees....................................... | 2137 1383 | 511486 445159 | 110188 102292 | 23894 <br> 21781 | 7381 7468 |
|  | Establishments with 7 to 9 employees.......................... | 1148 | 429287 | 138476 | 30110 | 9020 |
|  | Establishments with 10 to 14 employees | 743 | 329651 | 102827 | 22743 | 8593 |
|  | Establishments with 15 to 19 employees | 231 | 146822 | 47674 | 10388 | 3787 |
|  | Establishments with 20 to 49 employees ................. | 257 46 | 371898 | 117599 50 | 25107 <br> 10 <br> 19 | 7104 |
|  | Establishments with 50 to 99 employees ................. | 46 29 | 155096 314251 | 50241 136492 | 10819 32805 | 2921 6663 |
|  | Establishments not operated for the entire year. . | 2498 | 341220 | 64541 | 18758 | 5486 |
| 541922 | Commercial photography |  |  |  |  |  |
|  | All establishments | 4328 | 1866119 | 549225 | 120952 | 18510 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 3491 | 1738625 | 522042 | 116756 | 17616 |
|  |  | 49 1073 | 13718 188664 | $\begin{array}{r}3936 \\ 36582 \\ \hline\end{array}$ | 8206 | 1073 |
|  | Establishments with 2 employees................................. | 812 | 200636 | 49673 | 10694 | 1624 |
|  | Establishments with 3 or 4 employees | 723 | 282544 | 73714 | 15464 | 2437 |
|  | Establishments with 5 or 6 employees | 308 | 172406 | 54187 | 12606 | 1672 |
|  | Establishments with 7 to 9 employees. | 199 | 159156 | 45054 | 9602 | 1557 |
|  | Establishments with 10 to 14 employees | 141 57 | $\begin{array}{r}148485 \\ 82 \\ \hline 159\end{array}$ | 49047 31608 | $\begin{array}{r}11583 \\ 6 \\ \hline\end{array}$ | 1668 |
|  | Establishments with 20 to 49 employees | 86 | 193027 | 74936 | + | 2508 |
|  | Establishments with 50 to 99 employees | 29 | 146385 | 56587 | 13422 | 1879 |
|  | Establishments with 100 employees or more . | 14 | 151145 | 46718 | 11680 | 2246 |
|  | Establishments not operated for the entire year...... | 837 | 127494 | 27183 | 4196 | 894 |
| 54193 | Translation \& interpretation services |  |  |  |  |  |
|  | All establishments | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Establishments operated for the entire year Establishments with no employees...... | 699 11 | 390423 926 | 136645 264 | 29924 | 4694 |
|  | Establishments with 1 employee.... | 203 | 27456 | 5125 | 979 | 203 |
|  | Establishments with 2 employees..... Establishments with 3 or 4 employees. | $\begin{array}{r}148 \\ 142 \\ \hline\end{array}$ | 30218 47984 | 5682 12349 | 1488 | 296 |
|  | Establishments with 5 or 6 employees. | + 56 | 25838 | 12349 8442 | 2561 1878 | 383 |
|  | Establishments with 7 to 9 employees. | 38 | 30431 | 9772 | 1953 | 300 |
|  | Establishments with 10 to 14 employees | 30 | 32439 | 10463 | 2394 | 353 |
|  | Establishments with 15 to 19 employees | 20 | 33549 | 12676 | 2662 | 329 |
|  | Establishments with 20 to 49 employees Establishments with 50 to 99 employees | 39 9 | 76431 43644 | 32357 21 | 7397 5125 | 1158 626 |
|  | Establishments with 100 employees or more ................. | 3 | 41507 | 17441 | 3487 | 638 |
|  | Establishments not operated for the entire year.. | 205 | 24147 | 5510 | 498 | 169 |
| 541930 | Translation \& interpretation services |  |  |  |  |  |
|  | All establishments | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 699 | 390423 | 136645 | 29924 | 4694 |
|  | Establishments with no employees........................ | $\begin{array}{r}11 \\ 203 \\ \hline\end{array}$ | 926 27456 | 264 5125 | 979 | $20 \overline{3}$ |
|  | Establishments with 2 employees.. | 148 | 30218 | 6682 | 1488 | 296 |
|  | Establishments with 3 or 4 employees...... | 142 | 47984 | 12349 | 2561 | 483 |
|  | Establishments with 5 or 6 employees... | 56 | 25838 | 8442 | 1878 | 308 |
|  | Establishments with 7 to 9 employees... | 38 | 30431 | 9772 | 1953 | 300 |
|  | Establishments with 10 to 14 employees | 30 | 32439 | 10463 | 2394 | 353 |
|  | Establishments with 15 to 19 employees .................. | 20 | 33549 | 12676 | 2662 | 329 |
|  | Establishments with 20 to 49 employees ................. | 39 | 76431 | 32357 | 7397 | 1158 |
|  |  | 9 3 | 43644 41507 | 21074 17441 | 5125 3487 | 626 638 |
|  | Establishments not operated for the entire year.............. | 205 | 24147 | 5510 | 498 | 169 |
| 54199 | All other professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments . | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . . | 2267 | 1378413 | 439499 | 99319 | 15369 |
|  | Establishments with no employees........................ | $\begin{array}{r}44 \\ 636 \\ \hline\end{array}$ | 7026 97814 | 2381 19238 | $415 \overline{6}$ |  |
|  | Establishments with 2 employees.............................. | 636 390 | 78437 | 19280 | 4156 4931 | 636 780 |
|  | Establishments with 3 or 4 employees...................... | 406 | 119676 | 36379 | 8198 | 1399 |
|  | Establishments with 5 or 6 employees..................... | 237 | 129166 | 34712 | 7762 | 1292 |
|  | Establishments with 7 to 9 employees.................... | $\begin{array}{r}195 \\ 131 \\ \hline 1\end{array}$ | 141095 116428 | 40872 41105 | 9741 9616 | 1527 1502 |
|  | Establishments with 15 to 19 employees | 71 | 88777 | 34112 | 7029 | 1196 |
|  | Establishments with 20 to 49 employees | 129 | 373403 | 110426 | 25909 | 3723 |
|  | Establishments with 50 to 99 employees ................. | 17 11 | 89658 | 34235 | 7 7827 | 1227 |
|  | Establishments with 100 employees or more . . . . . . . . . . . . . | 11 | 136933 | 63959 | 14150 | 2087 |
|  | Establishments not operated for the entire year. . | 791 | 123502 | 29561 | 3668 | 980 |

Table 2a. Employment Size of Establishments of Firms Subject to Federal Income Tax: 1997Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Establishments operated for the entire year | 2267 | 1378413 | 439499 | 99319 | 15369 |
|  | Establishments with no employees. | 44 | 7026 97814 | 2 381 |  |  |
|  | Establishments with 1 employee. | 636 | 97814 | 19238 | $4156$ | 636 |
|  | Establishments with 2 employees. | 390 | 78437 119676 | 22080 36 | $4931$ |  |
|  | Establishments with 3 or 4 employees | 406 | 119676 | 36379 | 8198 | $1399$ |
|  | Establishments with 5 or 6 employees | 237 | 129166 | 34712 | 7762 | $1292$ |
|  | Establishments with 7 to 9 employees........................... | 195 | 141095 | 40872 | 9741 | $1527$ |
|  | Establishments with 10 to 14 employees ........................... | 131 | 116428 | 41105 | 9616 | 1502 |
|  | Establishments with 15 to 19 employees . . . . . . . . . . . . . . . | 71 | 88777 | 34112 | 7029 | 1196 |
|  | Establishments with 20 to 49 employees ................... | 129 | 373403 | 110426 | 25909 | 3723 |
|  | Establishments with 50 to 99 employees ................... | 17 | 89658 | 34235 | 7827 | 1227 |
|  | Establishments with 100 employees or more ................. | 11 | 136933 | 63959 | 14150 | 2087 |
|  | Establishments not operated for the entire year. . . . . . . . . . . . . | 791 | 123502 | 29561 | 3668 | 980 |

[^2]Table 2b. Employment Size of Establishments of Firms Exempt From Federal Income Tax: 1997
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment ${ }^{1}$ \& Establishments (number) \& Revenue
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline \multirow[t]{14}{*}{54} \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES \& \& \& \& \& <br>
\hline \& All establishments \& 5824 \& 15708510 \& 6022741 \& 1430744 \& 148465 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . .
Establishments with no employees. ................... \& 5139
20
7 \& 15554576
4023 \& 5959577
1567 \& 1420476 \& 147257 <br>
\hline \& Establishments with 1 employee............................ \& 709 \& 100219 \& 27899 \& 6295 \& 709 <br>
\hline \& Establishments with 2 employees \& 584 \& 122421 \& 38203 \& 8506 \& 1168 <br>
\hline \& Establishments with 3 or 4 employees. \& 879 \& 282884 \& 102341 \& 22799 \& 3024 <br>
\hline \& Establishments with 5 or 6 employees. \& 558 \& 288183 \& 105151 \& 24722 \& 3036 <br>
\hline \& Establishments with 7 to 9 employees. \& 591 \& 421554 \& 161300 \& 37693 \& 4645 <br>
\hline \& Establishments with 10 to 14 employees \& 487 \& 508904 \& 199930 \& 47077 \& 5670 <br>
\hline \& Establishments with 15 to 19 employees \& 271 \& 436510 \& 179341 \& 43757 \& 4533 <br>
\hline \& Establishments with 20 to 49 employees .................. \& 582 \& 1869605 \& 693488 \& 164074 \& 17839 <br>
\hline \& Establishments with 50 to 99 employees \& 203 \& 1625683 \& 566402 \& 135617 \& 13676 <br>
\hline \& Establishments with 100 employees or more ............... \& 255 \& 9894590 \& 3883955 \& 929936 \& 92957 <br>
\hline \& Establishments not operated for the entire year. \& 685 \& 153934 \& 63164 \& 10268 \& 1208 <br>
\hline \multirow[t]{13}{*}{541} \& \multicolumn{6}{|l|}{Professional, scientific, \& technical services} <br>
\hline \& All establishments \& 5824 \& 15708510 \& 6022741 \& 1430744 \& 148465 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . .
Establishments with no employees.................. \& 5139
20
709 \& 15554576
4023
100219 \& 5959577
1567

275099 \& 1420476 \& 147257 <br>
\hline \& Establishments with 1 employee... \& 709 \& 100219 \& 27899 \& 6295 \& 709 <br>
\hline \& Establishments with 2 employees \& 584 \& 122421 \& 38203 \& 8506 \& 1168 <br>
\hline \& Establishments with 3 or 4 employees.................... \& 879 \& 282884 \& 102341 \& 22799 \& 3024 <br>
\hline \& Establishments with 5 or 6 employees.................... \& 558 \& 288183 \& 105151 \& 24722 \& 3036 <br>
\hline \& Establishments with 7 to 9 employees. \& 591 \& 421554 \& 161300 \& 37693 \& 4645 <br>
\hline \& Establishments with 10 to 14 employees \& 487 \& 508904 \& 199930 \& 47077 \& 5670 <br>
\hline \& Establishments with 15 to 19 employees ................. \& 271 \& 436510 \& 179341 \& 43757 \& 4533 <br>
\hline \& Establishments with 20 to 49 employees ................. \& 582 \& 1869605 \& 693488 \& 164074 \& 17839 <br>
\hline \& Establishments with 50 to 99 employees ................
Establishments with 100 employees or more ............. \& 203 \& 11625683
9894590 \& 566402
3883955 \& 135617
929936 \& 13676
92957 <br>
\hline \& Establishments not operated for the entire year. \& 685 \& 153934 \& 63164 \& 10268 \& 1208 <br>
\hline \multirow[t]{13}{*}{5411} \& \multicolumn{6}{|l|}{Legal services} <br>
\hline \& All establishments \& 2532 \& 1496807 \& 796671 \& 185233 \& 23316 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . . . Establishments with no employees. \& 273
4
4 \& $\begin{array}{r}1461439 \\ 674 \\ \hline 752\end{array}$ \& 779531
414 \& 182750 \& 22928 <br>
\hline \& Establishments with 1 employee...... \& 293 \& 24752 \& 8719 \& 1790 \& 293 <br>
\hline \& Establishments with 2 employees. \& 266 \& 33863 \& 14681 \& 3313 \& 532 <br>
\hline \& Establishments with 3 or 4 employees..................... \& 451 \& 97447 \& 48182 \& 10620 \& 1547 <br>
\hline \& Establishments with 5 or 6 employees..................... \& 287 \& 90672 \& 48927 \& 11488 \& 1565 <br>
\hline \& Establishments with 7 to 9 employees................... \& 322 \& 146176 \& 79136 \& 18580 \& 2527 <br>
\hline \& Establishments with 15 to 19 employees \& 129 \& 134038 \& 68542 \& 16391 \& 2164 <br>
\hline \& Establishments with 20 to 49 employees \& 222 \& 405272 \& 232538 \& 54567 \& 6585 <br>
\hline \& Establishments with 50 to 99 employees \& 36 \& 190091 \& 77969 \& 19018 \& 2235 <br>
\hline \& Establishments with 100 employees or more ............... \& 14 \& 167078 \& 107467 \& 24886 \& 2604 <br>
\hline \& Establishments not operated for the entire year... \& 259 \& 35368 \& 17140 \& 2483 \& 388 <br>
\hline \multirow[t]{13}{*}{54111} \& \multicolumn{6}{|l|}{Offices of lawyers} <br>
\hline \& All establishments \& 2532 \& 1496807 \& 796671 \& 185233 \& 23316 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . . . . Establishments with no employees. \& 2
273
4

4 \& $\begin{array}{r}1461439 \\ 674 \\ \hline 752\end{array}$ \& 779531
414 \& 182750 \& 22928 <br>
\hline \& Establishments with 1 employee................................. \& 293 \& $\begin{array}{r}24 \\ 33 \\ \hline 82 \\ \hline 154\end{array}$ \& 8719
14681 \& 1790
3313 \& 293 <br>
\hline \&  \& 266 \& 33863
97447 \& 14681
48182 \& 3313
10620
11688 \& 532
1547 <br>
\hline \& Establishments with 3 or 4 employees . . . . . . . . . . . . . . . . . . . \& 451 \& 97447
90672 \& 48182
48927 \& 10620
11488 \& 1547
1565 <br>
\hline \& Establishments with 7 to 9 employees ......................... \& 322 \& 146176 \& 79136 \& 18580 \& 2527 <br>
\hline \& Establishments with 10 to 14 employees \& 249 \& 171376 \& 92956 \& 22097 \& 2876 <br>
\hline \& Establishments with 15 to 19 employees ................. \& 129 \& 134038 \& 68542 \& 16391 \& 2164 <br>
\hline \& Establishments with 20 to 49 employees .................. \& 222 \& 405272 \& 232538 \& 54567 \& 6585 <br>
\hline \& Establishments with 50 to 99 employees ................. \& 36 \& 190091 \& 77969 \& 19018 \& 2235 <br>
\hline \& Establishments with 100 employees or more ............... \& 14 \& 167078 \& 107467 \& 24886 \& 2604 <br>
\hline \& Establishments not operated for the entire year............... \& 259 \& 35368 \& 17140 \& 2483 \& 388 <br>
\hline \multirow[t]{12}{*}{541110} \& \multicolumn{6}{|l|}{Offices of lawyers} <br>
\hline \& All establishments \& 2532 \& 1496807 \& 796671 \& 185233 \& 23316 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . . . . Establishments with no employees. \& 2
273
4

2 \& $\begin{array}{r}1461439 \\ 674 \\ \\ \hline\end{array}$ \& 779531
414 \& 182750 \& 22928 <br>
\hline \& Establishments with 1 employee. \& 293 \& 24752 \& 8719
14681 \& 1790
3313 \& 293 <br>
\hline \&  \& 266 \& 33863
97447 \& 14681
48182 \& 3313
10620 \& 532
1547 <br>
\hline \& Establishments with 5 or 6 employees.. \& 287 \& 90672 \& 48927 \& 11488 \& 1565 <br>
\hline \& Establishments with 7 to 9 employees. \& 322 \& 146176 \& 79136 \& 18580 \& 2527 <br>
\hline \& Establishments with 10 to 14 employees ................. \& 249 \& 171376 \& 92956 \& 22097 \& 2876 <br>
\hline \& Establishments with 15 to 19 employees ................. \& 129 \& 134038 \& 68542 \& 16391 \& 2164 <br>
\hline \& Establishments with 20 to 49 employees ................. \& 222 \& 405272 \& 232538 \& 54567 \& 6585 <br>

\hline \& | Establishments with 50 to 99 employees |
| :--- |
| Establishments with 100 employees or more | \& 36

14 \& 190091
167078 \& 77969
107467 \& 19018
24886 \& 2235
2604 <br>
\hline \& Establishments not operated for the entire year.............. \& 259 \& 35368 \& 17140 \& 2483 \& 388 <br>
\hline
\end{tabular}

[^3]Table 2b. Employment Size of Establishments of Firms Exempt From Federal Income Tax: 1997-Con.
 see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of establishment ${ }^{1}$ \& Establishments (number) \& Revenue
$$
(\$ 1,000)
$$ \& Annual payroll $(\$ 1,000)$ \& First-quarter payroll $(\$ 1,000)$ \& Paid employees for pay period including March 12 (number) <br>
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. \& \& \& \& \& <br>
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& <br>
\hline \multirow[t]{13}{*}{5411102} \& Legal aid societies \& similar legal services \& \& \& \& \& <br>
\hline \& All establishments \& 2532 \& 1496807 \& 796671 \& 185233 \& 23316 <br>
\hline \&  \& 2
273
4

293 \& $\begin{array}{r}1461439 \\ 674 \\ \hline 2452\end{array}$ \& 779531
414
8 \& 182750 \& 22928 <br>
\hline \& Establishments with 1 employee .......................... \& 293 \& 24752 \& 8719 \& 1790 \& 293 <br>
\hline \& Establishments with 2 employees. \& 266 \& 33863 \& 14681 \& 3313 \& 532 <br>
\hline \& Establishments with 3 or 4 employees \& 451 \& 97447 \& 48182 \& 10620 \& 1547 <br>
\hline \& Establishments with 5 or 6 employees................... \& 287 \& 90672 \& 48927
79 \& 11488 \& 1565 <br>
\hline \& Establishments with 7 to 9 employees ..................
Establishments with 10 to 14 employees ............. \& $\begin{array}{r}322 \\ 249 \\ \hline\end{array}$ \& 146176
171376 \& 79136
92956 \& 18580
22097 \& 2527
2876 <br>
\hline \& Establishments with 15 to 19 employees ..................... \& 129 \& 134038 \& 68542 \& 16391 \& 2164 <br>
\hline \& Establishments with 20 to 49 employees \& 222 \& 405272 \& 232538 \& 54567 \& 6585 <br>
\hline \& Establishments with 50 to 99 employees \& 36 \& 190091 \& 77969 \& 19018 \& 2235 <br>
\hline \& Establishments with 100 employees or more ............... \& 14 \& 167078 \& 107467 \& 24886 \& 2604 <br>
\hline \& Establishments not operated for the entire year..... \& 259 \& 35368 \& 17140 \& 2483 \& 388 <br>
\hline \multirow[t]{14}{*}{5417} \& Scientific research \& development services \& \& \& \& \& <br>
\hline \& All establishments \& 3292 \& 14211703 \& 5226070 \& 1245511 \& 125149 <br>
\hline \& Establishments operated for the entire year \& 2866 \& 14093137 \& 5180046 \& 1237726 \& 124329 <br>
\hline \& Establishments with no employees... \& 16 \& 3349 \& 1153 \& \& <br>
\hline \& Establishments with 1 employee... \& 416 \& 75
467 \& 19180 \& 4505 \& 416 <br>
\hline \& Establishments with 2 employees.........................
Establishments with 3 or 4 employees................... \& 318
428 \& $\begin{array}{r}88 \\ 18548 \\ \hline\end{array}$ \& 23522
54159 \& 5193
12179 \& 636
477 <br>
\hline \& Establishments with 5 or 6 employees........................ \& 271 \& 197511 \& 56224 \& 13234 \& 1471 <br>
\hline \& Establishments with 7 to 9 employees. \& 269 \& 275378 \& 82164 \& 19113 \& 2118 <br>
\hline \& Establishments with 10 to 14 employees \& 238 \& 337528 \& 106974 \& 24980 \& 2794 <br>
\hline \& Establishments with 15 to 19 employees \& 142 \& +302472 \& 110799 \& 27366
10950 \& 2369 <br>
\hline \& Establishments with 20 to 49 employees \& 360 \& 1464333 \& 460950 \& 109507 \& 11254 <br>
\hline \& Establishments with 50 to 99 employees .................. \& 167 \& 1435592 \& 388433 \& 116599 \& 11441 <br>
\hline \& Establishments with 100 employees or more \& 241 \& 9727512 \& 3776488 \& 905050 \& 90353 <br>
\hline \& Establishments not operated for the entire year..... \& 426 \& 118566 \& 46024 \& 7785 \& 820 <br>
\hline \multirow[t]{14}{*}{54171} \& R\&D in the physical, engineering, \& life sciences \& \& \& \& \& <br>
\hline \& All establishments . \& 2318 \& 12324171 \& 4593475 \& 1093752 \& 107812 <br>
\hline \& Establishments operated for the entire year \& 2006 \& 12219558 \& 4551363 \& 1086435 \& 107080 <br>
\hline \& Establishments with no employees...... \& 14 \& \& \& D \& a <br>
\hline \& Establishments with 1 employee. \& 284 \& D \& D \& D \& e <br>
\hline \& Establishments with 2 employees. \& 209 \& 59302 \& 16852 \& 3723 \& 418 <br>
\hline \& Establishments with 3 or 4 employees...................... \& 270 \& 128581 \& 36510 \& 8164 \& 927 <br>
\hline \& Establishments with 5 or 6 employees................... \& 180 \& 145659 \& 39534 \& 9189
13 \& 979 <br>
\hline \& Establishments with 7 to 9 employees. \& 185 \& 207371 \& 58305 \& 13376 \& 1465 <br>
\hline \& Establishments with 10 to 14 employees \& 169 \& 232718 \& 76386 \& 17732 \& 1978 <br>
\hline \& Establishments with 15 to 19 employees ................. \& 102 \& 226672 \& 84226 \& 20602 \& 1706 <br>
\hline \&  \& 266
125 \& 1132560
1051378 \& 357586

388450 \& | 84 |
| :--- |
| 91 |
| 913 |
| 18 | \& 8396

8556 <br>
\hline \& Establishments with 100 employees or more ................. \& 202 \& 8973973 \& 3477716 \& 833713 \& 82371 <br>
\hline \& Establishments not operated for the entire year... \& 312 \& 104613 \& 42112 \& 7317 \& 732 <br>
\hline \multirow[t]{14}{*}{541710} \& R\&D in the physical, engineering, \& life sciences \& \& \& \& \& <br>
\hline \& All establishments \& 2318 \& 12324171 \& 4593475 \& 1093752 \& 107812 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . . \& 2006 \& 12219558 \& 4551363 \& 1086435 \& 107080 <br>
\hline \& Establishments with no employees........................ \& 14 \& D \& D \& D \& a <br>
\hline \& Establishments with 1 employee......................... \& 284
209 \& 59302 \& 16852 \& 3 723 \& 418 <br>
\hline \& Establishments with 3 or 4 employees......................... \& 270 \& 128581 \& 36510 \& 8164 \& 927 <br>
\hline \& Establishments with 5 or 6 employees... \& 180 \& 145659 \& 39534 \& 9189 \& 979 <br>
\hline \& Establishments with 7 to 9 employees..... \& 185 \& 207371 \& 58305 \& 13376 \& 1465 <br>
\hline \& Establishments with 10 to 14 employees .................. \& 169 \& 232718 \& 76386 \& 17732 \& 1978 <br>
\hline \& Establishments with 15 to 19 employees .................. \& 102 \& 226672 \& 84226 \& 20602 \& 1706 <br>
\hline \& Establishments with 20 to 49 employees \& 266 \& 1132560 \& 357586 \& 84733 \& 8396 <br>
\hline \& Establishments with 50 to 99 employees . . . . . . . . . . . . .
Establishments with 100 employees or more........... \& 125 \& 1051378
8973973 \& 388450
3477716 \& $\begin{array}{r}91827 \\ 833 \\ \hline 13\end{array}$ \& 8556
82371 <br>
\hline \& Establishments with 100 employees or more ............... \& 202 \& 8973973 \& 3477716 \& 833713 \& 82371 <br>
\hline \& Establishments not operated for the entire year.............. \& 312 \& 104613 \& 42112 \& 7317 \& 732 <br>
\hline \multirow[t]{13}{*}{5417101} \& R\&D in the physical \& engineering sciences \& \& \& \& \& <br>
\hline \& All establishments \& 860 \& 7561476 \& 2842628 \& 684288 \& 62005 <br>
\hline \& Establishments operated for the entire year . . . . . . . . . . . . . . \& 744 \& 7530170 \& 2830145 \& 682665 \& 61784 <br>

\hline \& | Establishments with no employees. |
| :--- |
| Establishments with 1 employee. | \& $\begin{array}{r}7 \\ 106 \\ \hline\end{array}$ \& \[

$$
\begin{aligned}
& D \\
& D
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \mathrm{D} \\
& \mathrm{D}
\end{aligned}
$$
\] \& \& a

c <br>
\hline \& Establishments with 2 employees.............................. \& 83 \& 22367 \& 6684 \& 1664 \& 166 <br>
\hline \& Establishments with 3 or 4 employees... \& 85 \& 35644 \& 11656 \& 2571 \& 293 <br>
\hline \& Establishments with 5 or 6 employees.... \& 75 \& 54761 \& 19018 \& 4315 \& 409 <br>
\hline \& Establishments with 7 to 9 employees..................... \& 63 \& 84782 \& 21713 \& 4957 \& 492 <br>
\hline \& Establishments with 10 to 14 employees ................ \& 69 \& 108780 \& 34939 \& 8214 \& 809 <br>
\hline \& Establishments with 15 to 19 employees ................
Establishments with 20 to 49 employees ............. \& 100 \& 74666
484995 \& $\begin{array}{r}23 \\ 144482 \\ \hline 1\end{array}$ \& $\begin{array}{r}5 \\ 34989 \\ \hline 89\end{array}$ \& 446
3115 <br>
\hline \& Establishments with 50 to 99 employees \& 44 \& 472888 \& 135217 \& 31718 \& 2876 <br>
\hline \& Establishments with 100 employees or more ................ \& 85 \& 6168190 \& 2427172 \& 587213 \& 53072 <br>
\hline \& Establishments not operated for the entire year... \& 116 \& 31306 \& 12483 \& 1623 \& 221 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 2b. Employment Size of Establishments of Firms Exempt From Federal Income Tax: 1997-Con.
 see Appendix C]

| NAICS code | Kind of business or operation and employment size of establishment ${ }^{1}$ | Establishments (number) | Revenue $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |
|  | All establishments | 1458 | 4762695 | 1750847 | 409464 | 45807 |
|  | Establishments operated for the entire year . . . . . . . . . . . . Establishments with no employees.................. | 1262 7 178 | 4689388 2205 3604 | $\begin{array}{r}1721218 \\ 698 \\ \\ \hline\end{array}$ | 403770 | 45296 |
|  | Establishments with 1 employee................................ | 178 | 36042 | 9235 | 2178 | 178 |
|  | Establishments with 2 employees........................ | 126 | 36935 92937 | 10168 | 2059 | 252 |
|  | Establishments with 3 or 4 employees.................... | 185 105 | 92937 90898 | 24854 20516 | 5593 4874 | 634 570 |
|  | Establishments with 7 to 9 employees... | 122 | 122589 | 36592 | 8419 | 973 |
|  | Establishments with 10 to 14 employees | 100 | 123938 | 41447 | 9518 | 1169 |
|  | Establishments with 15 to 19 employees | 75 | 152006 | 60834 | 14776 | 1260 |
|  | Establishments with 20 to 49 employees | 166 | 647565 | 213097 | 49744 | 5281 |
|  | Establishments with 50 to 99 employees ................ | 81 11 | 578490 2805783 | 253233 1050544 | 60109 246500 | 5680 29299 |
|  | Establishments with 100 employees or more ............... | 117 | 2805783 | 1050544 |  | 29299 |
|  | Establishments not operated for the entire year... | 196 | 73307 | 29629 | 5694 | 511 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments ................ | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Establishments operated for the entire year . | 860 | 1873579 | 628683 | 151291 | 17249 |
|  | Establishments with no employees.... | 132 |  |  |  | a |
|  | Establishments with 2 employees. ........... | 109 | 29256 | 6670 | 1470 | ${ }_{218}^{\text {c }}$ |
|  | Establishments with 3 or 4 employees. | 158 | 56856 | 17649 | 4015 | 550 |
|  | Establishments with 5 or 6 employees.. | 91 | 51852 | 16690 | 4045 | 492 |
|  | Establishments with 7 to 9 employees.. | 84 | 68007 | 23859 | 5737 | 653 |
|  | Establishments with 10 to 14 employees | 69 | 104810 | 30588 2657 | 7248 | 816 |
|  | Establishments with 15 to 19 employees... | 40 94 | 758 33173 | rer 103564 | 6764 24774 | 2858 |
|  | Establishments with 50 to 99 employees | 42 | 384214 | 99983 | 24772 | 2885 |
|  | Establishments with 100 employees or more ............. | 39 | 753539 | 298772 | 71337 | 7982 |
|  | Establishments not operated for the entire year............. | 114 | 13953 | 3912 | 468 | 88 |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |
|  | All establishments | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Establishments operated for the entire year . . . . . . . . . . . . . . | 860 | 1873579 | 628683 | 151291 | 17249 |
|  | Establishments with no employees....................... | 2 |  | D | D | a |
|  | Establishments with 1 employee.............. | 132 |  | 67 | 1 D | ${ }^{\text {c }}$ |
|  | Establishments with 2 employees......................... | 109 | 29256 | 6670 17649 | 1470 | 218 |
|  | Establishments with 3 or 4 employees................... | 158 | 56856 51852 | 17649 16690 | 4015 | 550 |
|  | Establishments with 7 to 9 employees... | 84 | 68007 | 23859 | 4 5 737 | 653 |
|  | Establishments with 10 to 14 employees | 69 | 104810 | 30588 | 7248 | 816 |
|  | Establishments with 15 to 19 employees | 40 | 75800 | 26573 | 6764 | 663 |
|  | Establishments with 20 to 49 employees ................ | 94 | 331773 | 103364 | 24774 | 2858 |
|  | Establishments with 50 to 99 employees Establishments with 100 employees or more | 42 39 | 384214 753539 | 99983 298772 | 24772 71337 | 2885 7982 |
|  | Establishments not operated for the entire year | 114 | 13953 | 3912 | 468 | 88 |

${ }^{1}$ Based on the number of paid employees for the pay period including March 12.

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms. | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Single unit firms. | 558023 | 558023 | 298252685 | 118655866 | 24995365 | 2950668 |
|  | Multiunit firms | 15624 | 57282 | 281289454 | 106720184 | 25562948 | 2262077 |
|  | Firms with 1 establishment | 4712 | 4712 | 19797347 | 8167996 | 1958902 | 168267 |
|  | Firms with 2 establishments | 6137 | 12274 | 33458600 | 13991279 | 3113533 | 291332 |
|  | Firms with 3 or 4 establishments ............................ | 2866 | 9460 | 37184576 | 14581915 | 3345641 | 286062 |
|  | Firms with 5 to 9 establishments . . .......................... Firms with 10 establishments or more................... | 1259 650 | 7870 22966 | 44843054 146005877 | 17261775 52717219 | 4009170 13135702 | 385327 1131089 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Single unit firms. | 558023 | 558023 | 298252685 | 118655866 | 24995365 | 2950668 |
|  | Multiunit firms | 15624 | 57282 | 281289454 | 106720184 | 25562948 | 2262077 |
|  | Firms with 1 establishment | 4712 | 4712 | 19797347 | 8167996 | 1958902 | 168267 |
|  | Firms with 2 establishments | 6137 | 12274 | 33458600 | 13991279 | 3113533 | 291332 |
|  | Firms with 3 or 4 establishments .......................... | 2866 1 1 | 9460 | 37184576 | 14581915 | 3345641 | 286062 |
|  |  | 1259 650 | 7870 22966 | 44843054 146005877 | 17261775 52717219 | 4009170 13135702 | 385327 1131089 |
| 5411 | Legal services |  |  |  |  |  |  |
|  | All firms. | 167046 | 173716 | 127052406 | 49060017 | 10374586 | 1012092 |
|  | Single unit firms. | 163349 | 163349 | 79881207 | 31422795 | 6384276 | 710745 |
|  | Multiunit firms | 3697 | 10367 | 47171199 | 17637222 | 3990310 | 301347 |
|  | Firms with 1 establishment | 560 | 560 | 1982935 | 821785 | 179342 | 14627 |
|  | Firms with 2 establishments | 1952 | 3904 | 11665886 | 4743110 | 1009898 | 81316 |
|  | Firms with 3 or 4 establishments ............................... | 819 | 2693 | 13950816 | 5314987 | 1237798 | 89667 |
|  | Firms with 5 to 9 establishments . . . . . . . . . . . . . . . . . . . . Firms with 10 establishments or more..................... | 293 73 | 1 1 1 1 384 | 15296372 4275190 | 5298395 1458945 | 1215283 347989 | 86725 29012 |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Single unit firms. | 157382 | 157382 | 77372272 | 30518025 | 6190952 | 678437 |
|  | Multiunit firms | 3188 | 8375 | 45244618 | 16891562 | 3816268 | 277637 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 433 | 433 | 1859212 | 776783 | 167981 | 12677 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1768 | 3536 | 11327358 | 4595039 | 977466 | 76826 |
|  | Firms with 3 or 4 establishments .......................... | 711 | 2332 | 13711016 | 5200114 | 1210716 | 85973 |
|  |  | 237 39 | 1467 | 14986336 | $5171717$ | 1185721 | 82934 |
|  | Firms with 10 establishments or more..................... | 39 | 607 | 3360696 | $1147909$ | 274384 | 19227 |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms. | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Single unit firms. | 157382 | 157382 | 77372272 | 30518025 | 6190952 | 678437 |
|  | Multiunit firms | 3188 | 8375 | 45244618 | 16891562 | 3816268 | 277637 |
|  | Firms with 1 establishment. | 433 | 433 | 1859212 | 776783 | 167981 | 12677 |
|  | Firms with 2 establishments ................................. | 1768 | 3536 | 11327358 | 4595039 | 977466 | 76826 |
|  |  | 711 | 2332 1 | 13711016 | 5200114 | 1210716 | 85973 |
|  | Firms with 5 to 9 establishments . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$. | 237 | 1467 | 14986336 | $5171717$ | 1185721 | 82934 |
|  | Firms with 10 establishments or more..................... | 39 | 607 | 3360696 |  | 274384 |  |
| 5411101 | Offices of lawyers (except legal aid societies) |  |  |  |  |  |  |
|  | All firms. | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Single unit firms. | 157382 | 157382 | 77372272 | 30518025 | 6190952 | 678437 |
|  | Multiunit firms . ................................................ | 3188 | 8375 | 45244618 | 16891562 | 3816268 | 277637 |
|  | Firms with 1 establishment .................................. | +433 | 433 | 1859212 | 776783 | - 167981 | 12677 |
|  | Firms with 2 establishments .................................... | 1768 | 3536 | 11327358 | 4595039 | 977466 | 76826 |
|  | Firms with 3 or 4 establishments | 711 | 2332 1 | 13711016 | 5200114 | 1210716 | 85973 |
|  | Firms with 5 to 9 establishments . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 237 | 1467 | 14986336 | 5171717 1 | 1185721 | 82934 |
|  | Firms with 10 establishments or more.................... | 39 | 607 | $3360696$ | $1147909$ | $274384$ | 19227 |
| 54119 | Other legal services |  |  |  |  |  |  |
|  | All firms. | 6505 | 7959 | 4435516 | 1650430 | 367366 | 56018 |
|  | Single unit firms. | 5967 | 5967 | 2508935 | 904770 | 193324 | 32308 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 538 | 1992 | 1926581 | 745660 | 174042 | 23710 |
|  | Firms with 1 establishment ............................... | 171 | 171 | 203177 | 87652 | 20255 | 2773 |
|  | Firms with 2 establishments | 174 | 348 | 290481 | 118945 | 26517 | 4085 |
|  |  | 104 | 348 |  |  |  | 3727 |
|  | Firms with 5 to 9 establishments | 56 3 | 358 | 274354 894 | 115338 | 26612 | 3 610 |
|  | Firms with 10 establishments or more....................... | 33 | 767 | 894425 | 305679 | 72391 | 9515 |
| 541191 | Title abstract \& settlement offices |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5022 | 6391 | 3489167 | 1386275 | 307378 | 46711 |
|  | Single unit firms.......................................... | 4529 | 4529 | 1882019 | 723359 | 152071 | 25646 |
|  | Multiunit firms $\begin{gathered}\text { Firms with } 1 \text { establishment } \\ \text { chen }\end{gathered}$ | 493 | 1862 | 1607148 | 662916 | 155307 | 21065 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 147 | 147 | 150203 | 60074 | 14361 | 2139 |
|  | Firms with 2 establishments | 161 | 322 | 251247 | 107440 | 23875 | 3671 |
|  | Firms with 3 or 4 establishments | 102 | 342 | D | D | D |  |
|  | Firms with 5 to 9 establishments . ${ }^{\text {Firms with }} 10 . \ldots \ldots \ldots \ldots \ldots \ldots .$. | 53 | 338 | D | D | D |  |
|  | Firms with 10 establishments or more..................... | 30 | 713 | 677776 | 266277 | 63225 | 8152 |
| 541199 | All other legal services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1483 | 1568 | 946349 | 264155 | 59988 | 9307 |
|  | Single unit firms........................................... | 1438 | 1438 | 626916 | 181411 | 41253 | 6662 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541199 | All other legal services-Con. |  |  |  |  |  |  |
|  | Multiunit firms | 45 | 130 | 319433 | 82744 | 18735 | 2645 |
|  | Firms with 1 establishment | 24 | 24 | 52974 | 27578 | 5894 | 634 |
|  | Firms with 2 establishments | 13 | 26 | 39234 | 11505 | 2642 | 414 |
|  | Firms with 3 or 4 establishments Firms with 5 to 9 establishments | 2 3 3 | 6 20 20 | D | D | - ${ }^{\text {D }}$ | b |
|  | (eithen | 3 | 54 | 216649 | 39402 | 9166 | 1363 |
| 5412 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Single unit firms. | 90479 | 90479 | 28724990 | 13341214 | 3002232 | 512409 |
|  | Multiunit firms . | 2078 | 7033 | 32392325 | 12762872 | 3005463 | 454124 |
|  | Firms with 1 establishment .................................... | 658 | +658 | 1330115 | 744961 | 179335 | 23900 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 866 | 1732 | 1966863 | 978089 | 227031 | 30413 |
|  |  | 360 | 1171 | 1276722 | 662886 | 152875 | 20011 |
|  | Firms with 5 to 9 establishments ............................ Firms with 10 establishments or more. ................. | 126 68 | 763 2709 | $\begin{array}{r}4 \\ 4 \\ 23 \\ \hline 889 \\ \hline 189\end{array}$ | 2101222 8275714 | 467114 +979108 | 105486 274 |
| 54121 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms. | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 90479 | 90479 | 28724990 | 13341214 | 3002232 | 512409 |
|  | Multiunit firms . $\ldots$.......................................... | 2078 | 7033 | 32392325 | 12762872 | 3005463 | 454124 |
|  |  | 658 866 8 | $\begin{array}{r}658 \\ 1732 \\ \hline\end{array}$ | 1330115 <br> 1966863 <br> 185 | 744961 978089 | 179335 227031 | 23900 30413 |
|  | Firms with 3 or 4 establishments | 360 | 1171 | 1276722 | 662886 | 152875 | 20011 |
|  | Firms with 5 to 9 establishments | 126 | 763 | 4028980 | 2101222 | +467114 | 105486 |
|  | Firms with 10 establishments or more...................... | 68 | 2709 | 23789645 | 8275714 | 1979108 | 274314 |
| 541211 | Offices of certified public accountants |  |  |  |  |  |  |
|  | All firms | 51115 | 53651 | 38601265 | 15167282 | 3427274 | 389340 |
|  | Single unit firms. | 49824 | 49824 | 17900389 | 7807487 | 1708190 | 226574 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1291 | 3827 | 20700876 | 7359795 | 1719084 | 162766 |
|  | Firms with 1 establishment .............................. | 287 | - 287 | -604992 | 291306 | 70293 | 7484 |
|  |  | 649 254 | 1298 819 | 1 1 1 003137 | 685600 473406 | 154519 110271 | 16362 11623 |
|  | Firms with 5 to 9 establishments | 70 | 408 | 705411 | 329636 | 79383 | 8385 |
|  | Firms with 10 establishments or more......................... | 31 | 1015 | 16954311 | 5579847 | 1304618 | 118912 |
| 541213 | Tax return preparation services |  |  |  |  |  |  |
|  | All firms | 11426 | 12830 | 2184210 | 760170 | 279420 | 147698 |
|  | Single unit firms. | 11146 | 11146 | 1211090 | 356937 | 117060 | 48732 |
|  | Multiunit firms . .............................................. | 280 | 1684 | 973120 | 403233 | 162360 | 98966 |
|  | Firms with 1 establishment .................................... |  | 52 | 23304 | 7839 | 2582 |  |
|  | Firms with 2 establishments ................................... . | 87 | 174 | 32854 | 11186 | 4655 | 1904 |
|  | Firms with 3 or 4 establishments | 78 | 259 | 40365 | 14629 | 6100 | 2588 |
|  | Firms with 5 to 9 establishments. | 46 | 281 | 66499 | 24301 | - 9576 | 4850 |
|  | Firms with 10 establishments or more | 17 | 918 | 810098 | 345278 | 139447 | 88651 |
| 541214 | Payroll services |  |  |  |  |  |  |
|  | All firms | 2139 | 2709 | 14113017 | 7598085 | 1695658 | 316425 |
|  | Single unit firms........................................... | 1987 | 1987 | 4420026 | 3072953 | +692061 | 139676 |
|  | Multiunit firms Firms with 1 establishme. . . . . . . . . . . . . . . . . . . . . . . . . . . | 152 | 722 | 9692991 | 4525132 | 1003597 | 176749 |
|  |  | 16 | 117 32 | 243475 | 151371 | 74247 36617 | 11758 7731 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 7 | 23 | D | 1 D | - D |  |
|  | Firms with 5 to 9 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. Firms with 10 establishments or more.................... | 5 7 | +36 | 5597952 | 2177729 | 491005 | 60733 |
| 541219 | Other accounting services |  |  |  |  |  |  |
|  | All firms | 27977 | 28322 | 6218823 | 2578549 | 605343 | 113070 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 27522 | 27522 | 5193485 | 2103837 | 484921 | 97427 |
|  |  | 455 | 800 | 1025338 | 474712 | 120422 | 15643 |
|  | Firms with 1 establishment .............................. | 348 | 348 | 517468 | 222653 | 56368 |  |
|  | Firms with 2 establishments | 73 | 146 | 152906 | 80485 | 19871 | 2979 |
|  | Firms with 3 or 4 establishments. | 14 | 45 |  | D | D |  |
|  | Firms with 5 to 9 establishments | 5 | 32 | D | 129 D |  |  |
|  | Firms with 10 establishments or more. | 15 | 229 | 277307 | 129086 | 33491 | 4430 |
| 5413 | Architectural, engineering, \& related services |  |  |  |  |  |  |
|  | All firms | 83380 | 92710 | 116986061 | 46942816 | 10593413 | 1038317 |
|  | Single unit firms. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 79762 | 79762 | 51219920 | 21455440 | 4537567 | 522637 |
|  | Multiunit firms . .............................................. | 3618 | 12948 | 65766141 | 25487376 | 6055846 | 515680 |
|  |  | 1041 | 1041 | 5386403 | 2179278 | 524536 | 44763 |
|  | Firms with 2 establishments ................................. | 1345 | 2690 | 7665007 | 3 <br> 3 <br> 3 <br> 10920 | 759857 | 71426 |
|  |  | 666 370 | 2203 2288 2 | 8972440 10911386 | 3740736 4221954 | 869529 | 76998 |
|  | Firms with 10 establishments or more | 196 | 4726 | 32830905 | 12010488 | 2919902 | 235891 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.


 | Cs |
| :--- |



Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.


 | Cs |
| :--- |



Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541410 | Interior design services |  |  |  |  |  |  |
|  | All firms. | 9549 | 9612 | 4945340 | 1021531 | 218189 | 33915 |
|  | Single unit firms. | 9415 | 9415 | 4596923 | 904551 | 189944 | 31222 |
|  | Multiunit firms . . | 134 | 197 | 348417 | 116980 | 28245 | 2693 |
|  | Firms with 1 establishment | 90 | 90 | 160887 | 50288 | 13170 | 1159 |
|  | Firms with 2 establishments | 32 | 64 | 99950 | 31244 | 6568 | 729 |
|  | Firms with 3 or 4 establishments .............................. . | 10 | 32 |  | D | D | e |
|  |  | 2 | 11 | D | D | D | e |
| 54142 | Industrial design services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1284 | 1322 | 1363017 | 582591 | 141006 | 13607 |
|  | Single unit firms. | 1233 | 1233 | 792928 | 294259 | 66436 | 6870 |
|  | Multiunit firms . ................................................ | 51 | 89 | 570089 | 288332 | 74570 | 6737 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 37 | 37 | 236141 | 108775 | 26132 | 2389 |
|  | Firms with 2 establishments ............................... | 8 | 16 | 68807 | 31924 | 7154 | 689 |
|  | Firms with 3 or 4 establishments ............................ | 4 | 13 |  | D | D | c |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more | 1 | r8 | D | D | D | g |
| 541420 | Industrial design services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1284 | 1322 | 1363017 | 582591 | 141006 | 13607 |
|  | Single unit firms.. | 1233 | 1233 | 792928 | 294259 | 66436 | 6870 |
|  | Multiunit firms ............................................. | 51 | 89 | 570089 | 288332 | 74570 | 6737 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$. | 37 | 37 | 236141 | 108775 | $\begin{array}{r}26132 \\ 7 \\ \hline 154\end{array}$ | 2389 |
|  | Firms with 2 establishments ................................ | 8 | 16 | 68807 | 31924 | 7154 | 689 |
|  | Firms with 3 or 4 establishments ............................ . Firms with 5 to 9 establishments ......................... | 4 1 | $\begin{array}{r}13 \\ 8 \\ \hline\end{array}$ | D | D | D | ${ }^{\text {c }}$ |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more | 1 1 | -88888 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D | g |
| 54143 | Graphic design services |  |  |  |  |  |  |
|  | All firms. | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Single unit firms. | 14334 | 14334 | 6818916 | 2080844 | 454564 | 55918 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 186 | 297 | 735987 | 273830 | 66213 | 5704 |
|  | Firms with 1 establishment ............................ | 110 | 110 | 298450 | 111981 76154 | 28306 | 2452 |
|  | Firms with 2 establishments.... | 57 | 114 | 214405 | 76154 | 18696 | 1623 |
|  |  | 15 | 50 | 132588 | 49914 | 10810 | 1019 |
|  | Firms with 5 to 9 establishments . ......................... . Firms with 10 establishments or more.................... | 4 | 23 | 90544 | 35781 | 8401 | 610 |
| 541430 | Graphic design services |  |  |  |  |  |  |
|  | All firms . | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 14334 | 14334 | 6818916 | 2080844 | 454564 | 55918 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 186 | 297 | 735987 | 273830 | 66213 | 5704 |
|  | Firms with 1 establishment ................................ | 110 | 110 |  |  |  |  |
|  | Firms with 2 establishments .................................. . | 57 | 114 | 214405 | 76154 | 18696 | 1623 |
|  | Firms with 3 or 4 establishments ............................. | 15 | 50 | 132588 | 49914 | 10810 | 1019 |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more. | 4 | 23 | 90544 | 35781 | 8401 | 610 |
| 5414301 | Graphic design services (except commercial art \& medical artists) |  |  |  |  |  |  |
|  | All firms......................................... . | 12466 | 12565 | 6741083 | 2109127 | 465035 | 54791 |
|  | Single unit firms........................................... | 12309 | 12309 | 6112448 | 1869074 | 406891 | 49879 |
|  | Multiunit firms . ................................................ | 157 | 256 | 628635 | 240053 | 58144 | 4912 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 88 | 88 | 217668 | 85164 | 22049 | 1830 |
|  | Firms with 2 establishments ................................ | 52 | 104 | 200861 | 71758 | 17500 | 1546 |
|  |  | 14 | 48 |  |  |  |  |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more. | 3 | 16 | 75 592 | 30644 | 7069 | 470 |
| 5414302 | Commercial art |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2010 | 2017 | 801037 | 240746 | 54652 | 6688 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1982 | 1982 | 694884 |  |  |  |
|  | Multiunit firms $\begin{aligned} & \text { Mirms with } 1 \text { establishment } \\ & \text { Fin }\end{aligned}$ | 28 | 35 | D | D | D | f |
|  | Firms with 1 establishment .............................. | 23 | 23 |  | D | D | ${ }^{\text {f }}$ |
|  | Firms with 2 establishments ............................... | $\begin{array}{r}3 \\ 2 \\ \hline\end{array}$ |  | 3168 | 1067 | 289 | 23 |
|  | Firms with 3 or 4 establishments ........................... | 2 | 6 | D | D | D | b |
|  | Firms with 5 to 9 establishments Firms with 10 establishments or more | - | - | - | - | - | - |
| 5414303 | Medical artists |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 47 | 49 | 12783 | 4801 | 1090 | 143 |
|  | Single unit firms.............................................. . . . | 43 | 43 | 11584 |  |  |  |
|  | Multiunit firms . ............................................ | 4 <br> 3 | 6 3 | D | $\begin{aligned} & 0 \\ & \mathrm{D} \end{aligned}$ | D | b |
|  |  | 3 | 3 | D | D | D | b |
|  | Firms with 2 establishments ............................... | 1 | $\overline{3}$ | - | D | - | a |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more | - | - | - | - | - | - |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54149 | Other specialized design services |  |  |  |  |  |  |
|  | All firms | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Single unit firms. | 854 | 854 | 360048 | 113162 | 22941 | 3578 |
|  | Multiunit firms | 16 | 17 | 30716 | 16048 | 3728 | 313 |
|  | Firms with 1 establishment | 15 | 15 |  | D | D | e |
|  |  | 1 | 2 | D | D | D | a |
|  | Firms with 3 or 4 establishments ......................... | - | - | - | - | - | - |
|  | Firms with 10 establishments or more. . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
| 541490 | Other specialized design services |  |  |  |  |  |  |
|  | All firms | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Single unit firms. | 854 | 854 | 360048 | 113162 | 22941 | 3578 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 16 | 17 | 30716 | 16048 | 3728 | 313 |
|  | Firms with 1 establishment .................................. | 15 | 15 |  | D | D |  |
|  | Firms with 2 establishments ............................. | 1 | 2 | $\bar{D}$ | D | D | a |
|  |  | - | - | - | - | - | - |
|  | Firms with 10 establishments or more........................... | - | - | - | - | - | - |
| 5415 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Single unit firms. | 63952 | 63952 | 46628232 | 20074198 | 4237307 | 363440 |
|  |  | 2009 | 8326 | 62339382 | 22076460 | 5568036 | 401219 |
|  | Firms with 1 establishment ................................ | 774 | 774 | 5892296 | 2398164 | 576824 | 44290 |
|  | Firms with 2 establishments | 622 | 1244 | 5160797 | 2138975 | 478302 | 41930 |
|  | Firms with 3 or 4 establishments | 330 | 1101 | 5899800 | 2218731 | 498296 | 40275 |
|  | Firms with 5 to 9 establishments | 169 | 1074 | 7150360 | 2541380 | 612149 | 48417 |
|  | Firms with 10 establishments or more....................... | 114 | 4133 | 38236129 | 12779210 | 3402465 | 226307 |
| 54151 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Single unit firms............................................. . | 63952 | 63952 | 46628232 | 20074198 | 4237307 | 363440 |
|  |  | 2009 | 8326 | 62339382 | 22076460 | 5568036 | 401219 |
|  | Firms with 1 establishment | 774 | 774 | 5892296 | 2398164 | 576824 | 44290 |
|  | Firms with 2 establishments ............................... | 622 |  |  |  | 478302 | 41930 |
|  |  | 330 | 1101 1 | 5899800 7150 | 2 2 2 1873818 | 498296 | 40275 |
|  |  | 169 114 | 1074 4133 | 7150360 78236129 | 2541380 12779210 | 612149 3402465 | 48417 226307 |
| 541511 | Custom computer programming services |  |  |  |  |  |  |
|  | All firms | 29248 | 31624 | 38300515 | 18417084 | 4107483 | 318198 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 28222 | 28222 | 20867108 | 10195031 | 2142153 | 173344 |
|  | Multiunit firms . $\ldots$.......................................... | 1026 | 3402 | 17433407 | 8222053 | 1965330 | 144854 |
|  | Firms with 1 establishment ............................... | 464 | 464 | 3235308 | 1412755 | 325859 | 23812 |
|  | Firms with 2 establishments | 281 | 562 | 1732827 | + 784656 | 182224 | 14510 |
|  | Firms with 3 or 4 establishments | 165 | 545 | 2746339 | 1317507 | 297927 | 22277 |
|  |  | 80 | 512 1319 | 2540858 7178075 | 13311747 3395388 | 308857 850 | 22834 |
|  | Firms with 10 establishments or more......................... | 36 | 1319 | 7178075 | 3395388 | 850463 | 61421 |
| 541512 | Computer systems design services |  |  |  |  |  |  |
|  | All firms | 28083 | 30804 | 51212916 | 18459669 | 4249529 | 337526 |
|  | Single unit firms............................................ . . . | 27075 | 27075 | 22019502 | 8281483 | 1779830 | 158204 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1008 | 3729 | 29193414 | 10178186 | 2469699 | 179322 |
|  | Firms with 1 establishment ................................ | 456 | 456 | 4849557 | 1759185 | 415042 | 32925 |
|  | Firms with 2 establishments ............................... | 270 | 540 | 3215709 | 1152290 | 259458 |  |
|  | Firms with 3 or 4 establishments $\ldots \ldots \ldots \ldots \ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 135 91 | 452 <br> 564 <br> 7 | $\begin{array}{r}3 \\ 3 \\ 3 \\ 354 \\ \hline 1578\end{array}$ | 871048 1156460 | 199403 275510 | 17329 21474 |
|  | Firms with 5 to 9 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. Firms with 10 establishments or more................... | 91 56 | 564 1717 | 3635478 14045961 | 1156460 5239203 | 275510 1320286 | 21474 84870 |
| 5415121 | Computer systems integrators |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8691 | 10571 | 35270055 | 11341975 | 2652101 | 207741 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8005 | 8005 | 12593526 | 4030855 | 889985 | 82566 |
|  |  | 686 | 2566 | 22676529 | 7311120 | 1762116 | 125175 |
|  | Firms with 1 establishment ................................... | 361 | 361 | 4360906 | 1546104 | 357196 | 27878 |
|  | Firms with 2 establishments ............................... | 150 | 300 | 2036390 | 634482 | 152343 | 12924 |
|  | Firms with 3 or 4 establishments |  | 272 337 |  |  |  |  |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more. | 54 40 | 337 1296 | $\begin{array}{r} 2432466 \\ 11085001 \end{array}$ | 664679 3907986 | 164595 956599 | 11606 61630 |
| 5415122 | Computer systems consultants (except systems integrators) |  |  |  |  |  |  |
|  | All firms . | 19459 | 20233 | 15942861 | 7117694 | 1597428 | 129785 |
|  | Single unit firms......................................... . . . | 19070 | 19070 | 9425976 | 4250628 | 889845 | 75638 |
|  |  | 389 | 1163 | 6516885 | 2867066 | 707583 | 54147 |
|  | Firms with 1 establishment .................................... | 168 | 168 | 1060342 | 491577 | 116203 | 9345 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . | 115 | 230 | + 986370 | 391516 | 85653 | 8095 |
|  | Firms with 3 or 4 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 54 | 180 | 1710604 | 682084 | 180839 | 10447 |
|  | Firms with 5 to 9 establishments Firms with 10 establishments or more | 40 12 | 247 338 | 1186289 1573280 | 533737 768152 | 129572 195316 | 10 16 16 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & \text { (\$1.000) } \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541513 | Computer facilities management services |  |  |  |  |  |  |
|  | All firms | 745 | 1445 | 15114194 | 3389511 | 1051577 | 71821 |
|  | Single unit firms. | 608 | 608 | 941722 | 383670 | 75645 | 7613 |
|  | Multiunit firms . | 137 | 837 | 14172472 | 3005841 | 975932 | 64208 |
|  | Firms with 1 establishment | 79 | 79 | 562733 | 244256 | 68295 | 5148 |
|  | Firms with 2 establishments | 26 | 52 | 302388 | 117771 | 28558 | 2831 |
|  | Firms with 3 or 4 establishments | 11 | 36 | 129688 | 48164 | 12179 | 1414 |
|  | Firms with 5 to 9 establishments .... | ${ }^{8} 8$ | 50 | $\begin{array}{r}190 \\ 12989 \\ \hline\end{array}$ | 80337 2515313 | 26711 840189 | 3615 51200 |
|  | Firms with 10 establishments or more. | 13 | 620 | 12987564 | 2515313 |  |  |
| 541519 | Other computer related services |  |  |  |  |  |  |
|  | All firms | 8186 | 8405 | 4339989 | 1884394 | 396754 | 37114 |
|  | Single unit firms. | 8047 | 8047 | 2799900 | 1214014 | 239679 | 24279 |
|  | Multiunit firms . ............................................ | 139 | 358 | 1540089 | 670380 | 157075 | 12835 |
|  |  | 79 | 79 | 432465 | 165395 | 39254 | 3037 |
|  | Firms with 2 establishments | 31 | 62 | 144883 | 74855 | 15151 | 1297 |
|  | Firms with 3 or 4 establishments | 17 | 58 | 88623 | 41974 | 10701 | 1024 |
|  | Firms with 5 to 9 establishments ..... | 7 5 | 46 113 | 77637 | 47765 340 | 11365 | 643 |
|  | Firms with 10 establishments or more. | 5 | 113 | 796481 | 340391 | 80604 | 6834 |
| 5416 | Management, scientific, \& technical consulting services |  |  |  |  |  |  |
|  | All firms | 76753 | 80426 | 63428740 | 26581677 | 5766476 | 511252 |
|  | Single unit firms. | 74302 | 74302 | 36610536 | 14830126 | 3008425 | 320861 |
|  | Multiunit firms. | 2451 | 6124 | 26818204 | 11751551 | 2758051 | 190391 |
|  | Firms with 1 establishment | 1347 | 1347 | 4005622 | 1837508 | 418537 | 36381 |
|  | Firms with 2 establishments | 581 | 1162 | 2775340 | 1166775 | 275880 | 23850 |
|  | Firms with 3 or 4 establishments .......................... | 310 | 1030 | 3110449 | 1293694 | 289564 | 24484 |
|  | Firms with 5 to 9 establishments ... | 137 | + 881 | 3582139 13 | 1393194 | +334435 | 20298 |
|  | Firms with 10 establishments or more... | 76 | 1704 | 13344654 | 6060380 | 1439635 | 85378 |
| 54161 | Management consulting services |  |  |  |  |  |  |
|  | All firms. | 58152 | 60794 | 52224697 | 22296821 | 4830950 | 411044 |
|  | Single unit firms. | 56235 | 56235 | 29168757 | 12001394 | 2425731 | 251840 |
|  | Multiunit firms . . . . . . . . . . . | 1917 | 4559 | 23055940 | 10295427 | 2405219 | 159204 |
|  | Firms with 1 establishment ................................ | 1142 | 1142 | 3446566 | 1638240 | 372136 | 32100 |
|  | Firms with 2 establishments ................................ |  |  |  |  |  |  |
|  | Firms with 3 or 4 establishments ............................... | 202 | 666 | 2105159 | 896104 | 200599 | 16404 |
|  | Firms with 5 to 9 establishments . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 90 | 577 | 2991700 | 1172329 | - 275965 | 15581 |
|  | Firms with 10 establishments or more....................... | 56 | 1320 | 12392238 | 5702480 | 1351050 | 77640 |
| 541611 | Administrative management \& general management consulting service |  |  |  |  |  |  |
|  | All firms. | 26294 | 27399 | 28556409 | 12738842 | 2776200 | 208674 |
|  | Single unit firms. | 25231 | 25231 | 13057281 | 5664423 | 1142077 | 109358 |
|  | Multiunit firms ............ | 1063 | 2168 | 15499128 | 7 7 074419 | 1634123 | 99316 |
|  | Firms with 1 establishment | 728 | 728 | 2364217 | 1179447 | 267291 | 20067 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 185 | 370 | 1161552 | 491712 | 107124 | 7240 |
|  | Firms with 3 or 4 establishments. | 84 | 281 | 842248 | 379898 | 84645 |  |
|  | Firms with 5 to 9 establishments. | 41 | 262 | 2267019 | -861309 | 199154 | 11006 |
|  | Firms with 10 establishments or more. | 25 | 527 | 8864092 | 4162053 | 975909 | 55387 |
| 541612 | Human resources \& executive search consulting services |  |  |  |  |  |  |
|  | All firms. | 13944 | 14788 | 10713115 | 5160322 | 1118438 | 99719 |
|  | Single unit firms........................................... | 13537 |  |  |  |  |  |
|  | Multiunit firms | 407 | 1251 | 3954490 | 1964521 | 487267 | 31018 |
|  |  | $\begin{array}{r}173 \\ 124 \\ \hline 1\end{array}$ | 173 <br> 248 | 431627 438306 | 222471 222205 | 56626 54679 | 5660 5 571 |
|  |  | 124 61 | 248 196 1 | 438306 328382 | 222205 159996 | 54679 39405 | 5271 2872 2 |
|  | Firms with 5 to 9 establishments ........................... | 28 | 184 | 610010 | +281671 | 88048 | 3451 |
|  | Firms with 10 establishments or more....................... | 21 | 450 | 2146165 | 1078178 | 248509 | 13764 |
| 5416121 | Actuarial consulting |  |  |  |  |  |  |
|  | All firms | 601 | 714 | 1152766 | 571565 | 136717 | 10299 |
|  | Single unit firms............................................. . . | 552 | 552 | 350834 | 193188 | 39990 | 3535 |
|  | Multiunit firms $\ldots$........................................... | 49 | 162 | 801932 | 378377 | 96727 | 6764 |
|  | Firms with 1 establishment. | 17 | 17 <br> 34 | $\begin{array}{r}58 \\ 104 \\ 023 \\ \hline\end{array}$ | 36448 | 9 529 | 788 |
|  | Firms with 2 establishments . | 17 | 34 | 104023 | 59981 | 16253 | 2022 |
|  | Firms with 3 or 4 establishments | 7 | 21 | 45967 | 18802 | 5540 | 374 |
|  | Firms with 5 to 9 establishments .......................... | 4 | 25 | 70991 | 35431 | 12149 | 542 |
|  | Firms with 10 establishments or more........................ | 4 | 65 | 522714 | 227715 | 53256 | 3038 |
| 5416122 | Executive placement services |  |  |  |  |  |  |
|  | All firms | 7241 | 7619 | 5154804 | 2640672 | 524452 | 47179 |
|  | Single unit firms. | 7023 | 7023 | 3737697 | 1892583 | 367849 | 38008 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 218 | 596 | 1417107 | 748089 | 156603 | 9171 |
|  | Firms with 1 establishment . ................................ | 89 | 89 | 186907 | 111422 | 26381 | 1903 |
|  | Firms with 2 establishments ............................... | 74 | 148 | 176092 | 77410 | 16147 <br> 23 | 1601 |
|  |  | 34 13 | $\begin{array}{r}112 \\ 87 \\ \hline\end{array}$ | 203219 257850 | 95674 117447 | 23 3 36 619 | 1695 1295 |
|  | Firms with 10 establishments or more |  | 160 | 593039 | 346136 | 57193 | 2677 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |  |
|  | All firms. | 6121 | 6455 | 4405545 | 1948085 | 457269 | 42241 |
|  | Single unit firms. | 5962 | 5962 | 2670094 | 1110030 | 223332 | 27158 |
|  | Multiunit firms .. | 159 | 493 | 1735451 | 838055 | 233937 | 15083 |
|  | Firms with 1 establishment ................................... | 87 | 87 | 288182 | 131211 | 36121 | 3979 |
|  | Firms with 2 establishments ................................ | 32 | 64 | 116729 | 48688 | 12671 | 956 |
|  |  | 18 11 11 | 57 68 | 83646 243232 | 44511 122348 | 10672 39 781 | 801 1521 |
|  | Firms with 10 establishments or more......................... | 11 | 217 | 1003662 | 491297 | 134692 | 7826 |
| 541613 | Marketing consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12332 | 12498 | 7874497 | 2547408 | 536176 | 61418 |
|  | Single unit firms. | 12066 | 12066 | 6377530 | 2010931 | 414195 | 47398 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 266 | 432 | 1496967 | 536477 | 121981 | 14020 |
|  | Firms with 1 establishment ................................. | 180 | 180 | 736285 | 281518 | 64418 | 7545 |
|  | Firms with 2 establishments ................................ | 56 | 112 | 263983 | 104778 | 25301 | 2332 |
|  | Firms with 3 or 4 establishments ............................. Firms with 5 to 9 establishments ......................... | 18 10 | 61 59 | 345570 | 106337 D | 25090 | 3436 |
|  | Firms with 5 to 9 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 10 2 | 59 20 | D ${ }_{\text {D }}$ | D ${ }_{\text {D }}$ | D | b ${ }^{\text {b }}$ |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2792 | 3078 | 3259152 | 1195682 | 257721 | 25366 |
|  | Single unit firms. | 2621 | 2621 | 1781388 | 660967 | 141108 | 14466 |
|  | Multiunit firms . ................................................ | 171 | 457 | 1477764 | 534715 | 116613 | 10900 |
|  | Firms with 1 establishment ................................. | 111 | 111 | 307039 | 102769 | 25038 | 2069 |
|  | Firms with 2 establishments .................................. | 26 | 52 | 200517 | 62631 | 15437 | 1678 |
|  | Firms with 3 or 4 establishments ............................ Firms with 5 to 9 establishments ......................... | 19 | 64 | 238470 | 109879 | 15615 5 | 1209 |
|  |  | 7 8 | 42 188 | 68161 663577 | 19661 239775 | 5074 55449 | 489 5455 |
| 541618 | Other management consulting services |  |  |  |  |  |  |
|  | All firms | 2889 | 3031 | 1821524 | 654567 | 142415 | 15867 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2780 | 2780 | 1193933 | 469272 | 97180 | 11917 |
|  |  | 109 | 251 | 627591 | 185295 | 45235 | 3950 |
|  | Firms with 1 establishment ............................. | 68 | 68 | 215958 | 82132 | 19730 | 1851 |
|  |  | 27 8 | 54 | 58 45 45 0 | $\begin{array}{r}28 \\ 11 \\ \hline 1965\end{array}$ | 5655 2876 | 508 |
|  |  | 8 4 | 23 | 45034 | 11965 D | 2876 | - |
|  | Firms with 10 establishments or more........................ | 2 | 80 | D | D | D | g |
| 54162 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms. | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Single unit firms. | 5823 | 5823 | 2963699 | 1063226 | 227580 | 29518 |
|  | Multiunit firms . .............................................. | 305 | 902 | 1817072 | 714368 | 177373 | 16627 |
|  |  | 131 | 131 | 273441 | 105560 | 25605 | 2432 |
|  | Firms with 2 establishments ................................... . | 80 | 160 | 277880 | 114022 | 28221 | 2503 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . | 58 | 195 | 397690 | 166663 | 39556 | 4151 |
|  | Firms with 5 to 9 establishments ............................ | 24 | 169 | 324816 | 125751 | 31818 | 2770 |
|  | Firms with 10 establishments or more...................... | 12 | 247 | 543245 | 202372 | 52173 | 4771 |
| 541620 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Single unit firms........................................ . . | 5823 | 5823 | 2963699 | 1063226 | 227580 | 29518 |
|  |  | 305 | 902 | 1817072 | 714368 | 177373 | 16627 |
|  | Firms with 1 establishment ................................... | 131 | 131 | 273441 | 105560 | 25605 | 2432 |
|  | Firms with 2 establishments ............................... | 80 | 160 | 277880 | 114022 | 28221 | 2503 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . | 58 | 195 | 397690 | 166663 | 39556 | 4151 |
|  | Firms with 5 to 9 establishments ........................ | 24 | 169 | 324816 | 125751 | 31818 | 2770 |
|  | Firms with 10 establishments or more....................... | 12 | 247 | 543245 | 202372 | 52173 | 4771 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12244 | 12244 | 4478080 | 1765506 | 355114 | 39503 |
|  |  | 309 | 663 | 1945192 | 741756 | 175459 | 14560 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$. | 168 | 168 | 642461 | 256864 | 64095 | 5150 |
|  | Firms with 2 establishments ... | 72 | 144 | 295090 | 126270 | 29441 | 2771 |
|  | Firms with 3 or 4 establishments | 43 | 148 | 557732 | 197237 | 44568 | 3551 |
|  | Firms with 5 to 9 establishments ........................... | 20 | 117 | 199668 | 76883 | $20503$ | 1432 |
|  | Firms with 10 establishments or more........................ | 6 | 86 | 250241 | 84502 | 16852 | 1656 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Single unit firms............................................. . . . | 12244 | 12244 | 4478080 | 1765506 | 355114 | 39503 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 309 | 663 | 1945192 | 741756 | 175459 | 14560 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 168 | 168 | 642461 | 256864 | 64095 | 5150 |
|  | Firms with 2 establishments .............................. | 72 | 144 | 295090 | 126270 | 29441 | 2771 |
|  |  | 43 20 | 148 | 557732 199668 | 197237 76883 864 | 44568 20503 | 3551 1432 1 |
|  | Firms with 10 establishments or more | 6 | 86 | 250241 | 84502 | 16852 | 1656 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms | 6689 | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Single unit firms. | 6138 | 6138 | 7638057 | 3228864 | 726886 | 61421 |
|  | Multiunit firms . | 551 | 1692 | 15440250 | 6093286 | 1561110 | 115553 |
|  | Firms with 1 establishment | 294 | 294 | 2576411 | 1136348 | 308838 | 19843 |
|  | Firms with 2 establishments . $1 . \ldots$............................ | 152 | 304 | 2448285 | 1055510 | 268795 | 18773 |
|  | Firms with 3 or 4 establishments ........................... | 65 | 215 | 1796643 | -642683 | 167722 | 14367 |
|  |  | 26 14 | 179 | 3433463 5185448 | 1343906 1914839 | 328004 487 | 24027 38543 |
|  | Firms with 10 establishments or more........................ | 14 | 700 | 5185448 | 1914839 | 487751 |  |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Single unit firms. | 5285 | 5285 | 6858920 | 2916582 | 659593 | 53089 |
|  |  | 484 | 1570 | 14962836 | 5904000 | 1516827 | 108215 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$. | 258 | 258 | 2511517 2 | 1104251 | 301042 | 18760 |
|  |  | 131 | 262 | 2284169 | 982860 | 252602 | 16475 |
|  |  | 56 <br> 26 | 186 179 | 3433463 | $\begin{array}{r} \text { D } \\ 1343906 \end{array}$ | $\begin{array}{r} \text { D } \\ 328004 \end{array}$ | 24027 |
|  | Firms with 10 establishments or more........................... | 13 | 685 | D | D | D |  |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Single unit firms. | 5285 | 5285 | 6858920 | 2916582 | 659593 | 53089 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 484 | 1570 | 14962836 | 5904000 | 1516827 | 108215 |
|  | Firms with 1 establishment ................................ | 258 | 258 | 2511517 | 1104251 | 301042 | 18760 |
|  | Firms with 2 establishments ............................... | 131 | 262 | 2284169 | 982860 |  | 16475 |
|  | Firms with 3 or 4 establishments ........................ | 56 | 186 179 | 3433463 | 1343906 | 328004 | 24027 |
|  | Firms with 10 establishments or more......................... | 13 | 685 | D | D | D |  |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3359 | 4269 | 14861730 | 5890352 | 1449935 | 108832 |
|  | Single unit firms......................................... . . . | 3047 | 3047 | 3243098 | 1371806 | 306562 | 25504 |
|  |  | 312 | 1222 | 11618632 | 4518546 | 1143373 | 83328 |
|  | Firms with 1 establishment ............................... | 173 | 173 | 1600847 | 738438 | 186026 | 13173 |
|  | Firms with 2 establishments ................................. |  |  | 1227563 | 528172 | 134463 |  |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . . | 38 | 123 | 935304 | +356690 | 94743 | 5875 |
|  | Firms with 5 to 9 establishments . ....................... | 21 | 143 | $\begin{array}{ll}3114140 \\ 4 & 740\end{array}$ | 1199906 | 294093 | 21304 |
|  | Firms with 10 establishments or more....................... | 10 | 643 | 4740778 | 1695340 | 434048 | 33940 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms | 2426 | 2586 | 6960026 | 2930230 | 726485 | 52472 |
|  | Single unit firms............................................ . | 2238 | 2238 | 3615822 | 1544776 | 353031 | 27585 |
|  |  | 188 | 348 | 3344204 | 1385454 | 373454 | 24887 |
|  | Firms with 1 establishment ................................ | 105 | 105 | 1092050 | 438975 | 133574 | 7105 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 56 | 112 | 953536 | 414115 | 107948 | 6781 |
|  | Firms with 3 or 4 establishments ........................... | 18 | 59 |  | 147 |  |  |
|  | Firms with 5 to 9 establishments . ........................ Firms with 10 establishments or more................... | $\begin{array}{r}7 \\ 2 \\ \hline\end{array}$ | 48 <br> 24 | 320775 D | $147 \begin{array}{r}121 \\ \text { D }\end{array}$ | 34395 D | 2912 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Single unit firms |  |  | 779137 | 312282 |  | 8332 |
|  | Multiunit firms | 73 | 122 | 477414 | 189286 | 44283 | 7 1 1 316 |
|  |  | 42 22 | 42 44 4 | 99285 173398 | 45197 75027 | 11362 16891 | 1316 2382 |
|  |  | $\begin{array}{r}22 \\ 8 \\ \hline\end{array}$ | 44 <br> 25 | 173398 D | 75027 D | 16891 | 2382 |
|  | Firms with 5 to 9 establishments .............................. | - | - |  | - |  |  |
|  | Firms with 10 establishments or more......................... | 1 | 11 | D | D | D | b |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 853 | 853 | 779137 | 312282 | 67293 | 8332 |
|  |  | 73 | 122 | 477414 | 189286 | 44283 | 7338 |
|  |  | 42 | 42 | 99285 173 | 45197 | 11362 16891 |  |
|  | Firms with 2 establishments | 22 | 44 | 173398 | 75027 | 16891 | 2382 |
|  |  | 8 | 25 |  | D | D |  |
|  | Firms with 5 to 9 establishments Firms with 10 establishments or more | $\overline{1}$ | 11 | $\overline{\mathrm{D}}$ | $\overline{\text { D }}$ | $\overline{\mathrm{D}}$ | b |
| 5418 | Advertising \& related services |  |  |  |  |  |  |
|  | All firms . | 35985 | 38832 | 49290082 | 16012117 | 3688245 | 417214 |
|  | Single unit firms............................................. . | 34834 | 34834 | 26521275 | 8288061 | 1795180 | 246959 |
|  | Multiunit firms ............................................. | 1151 | 3998 | 22768807 | 7724056 | 1893065 | 170255 |
|  | Firms with 1 establishment ................................. | 523 | 523 | 2243670 | 702174 | 161849 | 16672 |
|  | Firms with 2 establishments ................................ | 346 151 | 692 | 2804253 | 972306 | 206434 | 23777 |
|  |  | 151 77 | 508 512 | 2180979 2687461 | 781061 799210 | 187952 200673 | 19082 14685 |
|  | Firms with 10 establishments or more | 54 | 1763 | 12852444 | 4469305 | 1136157 | 96039 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54181 | Advertising agencies |  |  |  |  |  |  |
|  | All firms. | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Single unit firms. | 12216 | 12216 | 8375085 | 3462037 | 747116 | 75960 |
|  | Multiunit firms .. | 391 | 1174 | 8496435 | 4094843 | 1014993 | 63526 |
|  | Firms with 1 establishment | 223 | 223 | 747746 | 379117 | 88232 | 7165 |
|  | Firms with 2 establishments | 96 | 192 | 1166714 | 516040 | 103305 | 8117 |
|  | Firms with 3 or 4 establishments ............................... | 37 | 122 | 668040 | 339293 | 82528 | 5555 |
|  | Firms with 5 to 9 establishments . ........................... Firms with 10 establishments or more................. | 20 15 | 126 511 | 703430 5210505 | 510726 2549667 | 86750 654178 | 5058 37631 |
|  | Firms with 10 establishments or more........................ | 15 | 51 | 5210505 | 2549667 |  |  |
| 541810 | Advertising agencies |  |  |  |  |  |  |
|  | All firms. | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Single unit firms. | 12216 | 12216 | 8375085 | 3462037 | 747116 | 75960 |
|  | Multiunit firms .. | 391 | 1174 | 8496435 | 4094843 | 1014993 | 63526 |
|  | Firms with 1 establishment | 223 | 223 | 747746 | 379117 | 88232 | 7165 |
|  | Firms with 2 establishments | 96 | 192 | 1166714 | 516040 | 103305 | 8117 |
|  | Firms with 3 or 4 establishments ................................ | 37 | 122 | 668040 | 339293 | 82528 | 5555 |
|  | Firms with 5 to 9 establishments ........................... Firms with 10 establishments or more..................... | 20 15 | 126 511 | 703430 5210505 | 310726 2549667 | 86750 654178 | 5058 37 |
|  | Firms with 10 establishments or more......................... | 15 | 511 | 5210505 | 2549667 |  |  |
| 54182 | Public relations agencies |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Single unit firms........................................... | 6027 | 6027 | 3139612 | 1193493 | 250539 | 26094 |
|  |  | 186 | 486 | 1632345 | 758140 | 176037 | 12641 |
|  |  | 78 64 | $\begin{array}{r}78 \\ 128 \\ \hline\end{array}$ | 184678 195571 | 80146 110419 | 20349 23647 | 1521 2061 |
|  | Firms with 3 or 4 establishments | 27 | 92 | 218322 | 111273 | 23993 | 1822 |
|  | Firms with 5 to 9 establishments ............................... | 11 | 67 | 325347 | 148959 | 31306 | 2375 |
|  | Firms with 10 establishments or more....................... | 6 | 121 | 708427 | 307343 | 76742 | 4862 |
| 541820 | Public relations agencies |  |  |  |  |  |  |
|  | All firms | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Single unit firms. | 6027 | 6027 | 3139612 | 1193493 | 250539 | 26094 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 186 | 486 | 1632345 | 758140 | 176037 | 12641 |
|  | Firms with 1 establishment ................................ | 78 | 78 | 184678 | 80146 | 20349 |  |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . | 64 27 1 | $\begin{array}{r}128 \\ 92 \\ \hline\end{array}$ | 195571 218322 | 110419 111273 | 23647 23993 | 2061 1822 |
|  |  | 11 | 67 | 218322 325347 | 111273 148959 | 23 31 306 | 1822 2375 |
|  | Firms with 10 establishments or more.......................... | 6 | 121 | 708427 | 307343 | 76742 | 4862 |
| 54183 | Media buying services |  |  |  |  |  |  |
|  | All firms. | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Single unit firms. | 705 | 705 | 590521 | 238051 | 51433 | 5042 |
|  | Multiunit firms . ............................................ | 57 | 177 | 466192 | 183976 | 47158 | 3492 |
|  | Firms with 1 establishment ................................. | 32 | 32 | 173741 | 59370 | 15198 | 930 |
|  | Firms with 2 establishments ................................. | 14 | 28 | 58709 | 22005 | 6348 <br> 4 | 457 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . | 4 | 14 | 38637 | 20151 | 4974 | 368 |
|  | Firms with 5 to 9 establishments . ........................ Firms with 10 establishments or more................... | 4 | 26 | +44850 | 20619 | 5084 15554 | 283 1454 |
|  | Firms with 10 establishments or more........................ | 3 | 7 | 150255 | 61831 | 15554 |  |
| 541830 | Media buying services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Single unit firms........................................ . . . | 705 | 705 | 590521 | 238051 | 51433 | 5042 |
|  | Multiunit firms $\ldots$ Firms with 1 establis............................... | 57 | 177 | 466192 | 183976 | 47158 | 3492 |
|  | Firms with 1 establishment . ${ }_{\text {Firms }}$ with 2 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 32 14 | 32 <br> 28 | $\begin{array}{r}173741 \\ 58709 \\ \hline 8\end{array}$ | 59370 | 15198 6 348 | 930 457 |
|  |  | 14 4 | 28 14 | $\begin{array}{r}58 \\ 3869 \\ \hline 63\end{array}$ | 22005 20151 | 6348 <br> 4974 | 457 |
|  |  | 4 | 26 | 44850 | 20619 | 5084 | 283 |
|  | Firms with 10 establishments or more...................... | 3 | 77 | 150255 | 61831 | 15554 | 1454 |
| 54184 | Media representatives |  |  |  |  |  |  |
|  | All firms. | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Single unit firms.......................................... . . . | 1978 | 1978 | 1106300 | 371906 | 81732 | 11257 |
|  |  | 147 | 708 | 2202365 | 688623 | 171959 | 15180 |
|  | Firms with 1 establishment | 61 | 61 | 237480 | 61739 | 15703 |  |
|  | Firms with 2 establishments ................................ | 41 | 82 | 145521 | 45898 | 10758 | 995 |
|  | Firms with 3 or 4 establishments .. ............................ | 15 | 49 | 126880 | 35993 | 8383 | 1333 |
|  | Firms with 5 to 9 establishments | 16 | 102 | +484894 | 122590 | 30877 | 2 300 9 |
|  | Firms with 10 establishments or more...................... | 14 | 414 | 1207590 | 422403 | 106238 | 9146 |
| 541840 | Media representatives |  |  |  |  |  |  |
|  | All firms. | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Single unit firms......................................... | 1978 | 1978 | 1106300 | 371906 | 81732 | 11257 |
|  |  | 147 61 | 708 61 | 2202365 237480 145 | 688 61739 | 171959 15703 | 15180 1406 |
|  |  | 41 | 82 | 145521 | 45898 | 10758 | 1495 |
|  | Firms with 3 or 4 establishments .............................. | 15 | 49 | 126880 | 35993 | 8383 | 1333 |
|  | Firms with 5 to 9 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. Firms with 10 establishments or more................... | 16 14 | 102 414 | 484894 1207590 | 122590 422403 | 30877 106238 | 2300 9146 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |  |
|  | All firms | 822 | 1142 | 1278211 | 541527 | 129724 | 12946 |
|  | Single unit firms. | 765 | 765 | 446534 | 164517 | 34791 | 5063 |
|  | Multiunit firms . . | 57 | 377 | 831677 | 377010 | 94933 | 7883 |
|  | Firms with 1 establishment | 26 | 26 | 94498 | 37545 | 9731 | 711 |
|  | Firms with 2 establishments | 15 | 30 | 62657 | 22415 | 4853 | 450 |
|  | Firms with 3 or 4 establishments ............................... | 5 | 16 | 15593 | 7108 | 1588 | 243 |
|  | Firms with 5 to 9 establishments .......................... Firms with 10 establishments or more.................. | 4 | 23 282 | 31606 627323 | 16977 292965 | 3727 75034 | 260 6219 |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |  |
|  | All firms. | 1307 | 1544 | 2030454 | 519002 | 123967 | 13491 |
|  | Single unit firms. | 1213 | 1213 | 659766 | 207389 | 46941 | 6194 |
|  | Multiunit firms ............................................... | 94 | 331 | 1370688 | 311613 | 77026 | 7297 |
|  | Firms with 1 establishment .............................. | 38 | 38 | 148945 | 26198 | 6561 | 756 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . Firms with 3 or 4 establishments ........................ | 26 11 | 52 36 | 91378 115656 | 22237 30 | 5511 7 7 | 500 1144 |
|  |  | 11 12 | 36 79 | 115656 445641 | 30921 107607 | 7624 27631 | 1144 2079 |
|  | Firms with 10 establishments or more...................... | 12 7 | 126 | 569068 | 124650 | 30099 | 2818 |
| 54185 | Display advertising |  |  |  |  |  |  |
|  | All firms | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Single unit firms. | 1825 | 1825 | 1335897 | 351756 | 77181 | 13580 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 95 | 436 | 3303077 | 471307 | 119154 | 27777 |
|  | Firms with 1 establishment ............................... | 42 | 42 | 396538 | 55159 | 15092 | 1177 |
|  | Firms with 2 establishments ................................ | 22 | 44 | 95178 | 26470 | 6176 | - 641 |
|  |  | 14 | 50 | 239233 | 47903 | 11093 | 1144 |
|  | Firms with 5 to 9 establishments ........................... Firms with 10 establishments or more.................... | 9 8 | -63 | 219487 2352641 | 43220 | 10112 | $\begin{array}{r}1147 \\ \\ \hline\end{array}$ |
|  | Firms with 10 establishments or more....................... | 8 | 237 | 2352641 | 298555 | 76681 | 23668 |
| 541850 | Display advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Single unit firms.......................................... | 1825 | 1825 | 1335897 | 351756 | 77181 | 13580 |
|  |  | 95 | 436 | $\begin{array}{r}3303077 \\ \hline\end{array}$ | 471307 | 119154 | 27777 |
|  | Firms with 1 establishment ................................... | 42 | 42 | 396538 | 55159 | 15092 | 1177 |
|  | Firms with 2 establishments ............................... | 22 | 44 | 95178 | 26470 | ${ }^{6} 176$ | ${ }^{641}$ |
|  | Firms with 3 or 4 establishments ................................ | 14 | 50 | 239233 | 47903 | 11093 | 1144 |
|  | Firms with 5 to 9 establishments . $. \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 9 | 63 | - 219487 | 43220 | 10112 | 1147 |
|  | Firms with 10 establishments or more....................... | 8 | 237 | 2352641 | 298555 | 76681 | 23668 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |  |
|  | All firms | 580 | 633 | 2249617 | 303398 | 71097 | 26434 |
|  | Single unit firms............................................. . | 553 | 553 | 599490 | 145052 | 31825 | 6616 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 27 | 80 | 1650127 | 158346 | 39272 | 19818 |
|  | Firms with 1 establishment ............................... | 17 | 17 | 368795 | 43168 | 12145 |  |
|  | Firms with 2 establishments $\qquad$ Firms with 3 or 4 establishments | 5 3 | 10 9 | 41658 | 10077 | 2204 | 224 |
|  |  | 3 1 1 | 9 <br> 5 | D | D | D | ${ }_{\text {b }}$ |
|  | Firms with 10 establishments or more........................ | 1 | 39 | D | D | D |  |
| 5418502 | Outdoor advertising services |  |  |  |  |  |  |
|  | All firms . | 1344 | 1628 | 2389357 | 519665 | 125238 | 14923 |
|  | Single unit firms. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1272 | 1272 | 736407 | 206704 | 45356 | 6964 |
|  | Multiunit firms . ........................................... | 72 | 356 | 1652950 | 312961 | 79882 | 7959 |
|  | Firms with 1 establishment ................................ | 28 |  | 62871 | 16289 | 3985 | 426 |
|  | Firms with 2 establishments .................................... | 18 | 36 | 70461 | 19274 | 4610 | 486 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . | 11 | 39 | D |  | D |  |
|  | Firms with 5 to 9 establishments ......................... Firms with 10 establishments or more................... | 8 7 | r 585 | D | D | D | $g$ |
| 54186 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms . | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Single unit firms............................................. . . . | 3085 | 3085 | 4762625 | 1369762 |  |  |
|  | Multiunit firms . .............................................. | - 167 | 369 | 3909589 | 1056810 | 255125 | 33939 |
|  | Firms with 1 establishment .................................. | 93 | 93 | 747567 | 225441 | 51404 | 8674 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 42 | 84 | 514583 | 184869 | 42393 | 5731 |
|  | Firms with 3 or 4 establishments ............................. | 24 | 81 | 597161 | 211046 | 51778 | 7300 |
|  | Firms with 5 to 9 establishments .......................... Firms with 10 establishments or more..................... | 2 6 | 14 97 | D | D | D | f |
| 541860 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms ........................................... | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Single unit firms.............................................. | 3085 | 3085 | 4762625 | 1369762 | 305796 | 51730 |
|  |  | 167 | 369 | 3909589 | 1056810 | 255125 | 33939 |
|  | Firms with 1 establishment ................................ | 93 | 93 | 747567 | 225441 | 51404 | 8674 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . | 42 24 | 84 81 8 | 514583 597161 | 184869 211046 | 42393 51778 | 5731 7300 |
|  |  | 24 | 81 14 | 597161 | 211046 | 51778 | 7300 |
|  | Firms with 10 establishments or more. |  |  |  |  |  |  |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54187 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Single unit firms. | 462 | 462 | 522136 | 118724 | 25839 | 7839 |
|  | Multiunit firms . . | 26 | 98 | 307547 | 56232 | 11930 | 1803 |
|  | Firms with 1 establishment .................................... | 14 | 14 | 69785 | 13437 | 3718 | 598 |
|  | Firms with 2 establishments ............................... | 6 1 | 12 | 66211 | 11350 | 2874 | 437 |
|  | Firms with 3 or 4 establishments ........................... Firms with 5 to 9 establishments ......................... | 1 3 | r 3 | D | D | D | e |
|  | Firms with 10 establishments or more. | 2 | 49 | D | D | D | ${ }_{\text {e }}$ |
| 541870 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Single unit firms. | 462 | 462 | 522136 | 118724 | 25839 | 7839 |
|  | Multiunit firms . . | 26 | 98 | 307547 | 56232 | 11930 | 1803 |
|  | Firms with 1 establishment ..................................... | 14 | 14 | 69785 | 13437 | 3718 | 598 |
|  | Firms with 2 establishments .............................. | 6 1 | 12 | 66211 | 11350 | 2874 | 437 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . Firms with 5 to 9 establishments ...................... | 1 3 | $\begin{array}{r}3 \\ 20 \\ \hline\end{array}$ | D | D | D | ${ }_{\text {c }}^{\text {e }}$ |
|  |  | 2 | 49 | D | D | D | e |
| 54189 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8536 | 8536 | 6689099 | 1182332 | 255544 | 55457 |
|  | Multiunit firms . ............................................. | 212 | 550 | 2451257 | 414125 | 96709 | 11897 |
|  | Firms with 1 establishment .................................... | 110 | 110 | 687651 | 111370 | 24142 | 3080 |
|  | Firms with 2 establishments... | 62 | 124 | 583405 | 112237 | 28558 | 3938 |
|  | Firms with 3 or 4 establishments | 20 | 64 | 225117 | 40493 | 9502 | 1493 |
|  | Firms with 5 to 9 establishments .......................... | 12 | 81 171 |  | 71292 78 | 15469 | 1373 |
|  | Firms with 10 establishments or more...................... | 8 | 171 | 341221 | 78733 | 19038 | 2013 |
| 541890 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8536 | 8536 | 6689099 | 1182332 | 255544 | 55457 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 212 | 550 | 2451257 | 414125 | 96709 | 11897 |
|  | Firms with 1 establishment ............................. | 110 | 110 | 687651 | 111370 | 24142 | 3080 |
|  |  | 62 20 | $\begin{array}{r}124 \\ 64 \\ \hline\end{array}$ | 583405 225117 | 112237 40493 | 28558 9502 | 3938 1493 |
|  | Firms with 5 to 9 establishments | 12 | 81 | 613863 | 71292 | 15469 | 1373 |
|  | Firms with 10 establishments or more..................... | 8 | 171 | 341221 | 78733 | 19038 | 2013 |
| 5418901 | Welcoming services |  |  |  |  |  |  |
|  | All firms. | 126 | 128 | 30970 | 7230 | 1389 | 606 |
|  | Single unit firms. | 122 | 122 | 28663 | 6479 | 1185 | 466 |
|  | Multiunit firms Firms with 1 establishme. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4 |  | 2307 | 751 | 204 | 140 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 2 | 2 | D | D | D | a |
|  | Firms with 2 establishments . ............................. | 2 | 4 | D | D | D | c |
|  |  | - | - | - | - | - | - |
|  | Firms with 10 establishments or more. | - | - | - | - | - | - |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |  |
|  | All firms . | 4269 | 4477 | 6847023 | 943235 | 209077 | 29665 |
|  | Single unit firms......................................... | 4159 | 4159 | 4882673 | 704283 | 153886 | 23741 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 110 | 318 | 1964350 | 238952 | 55191 | 5924 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 53 | 53 | 535122 | 60006 | 13925 | 1415 |
|  | Firms with 2 establishments .................................. . | 35 | 70 | 397558 |  |  |  |
|  | Firms with 3 or 4 establishments ................................. | 9 | 28 | 182960 | 32647 | 7387 | 1009 |
|  | Firms with 5 to 9 establishments .......................... | 9 | -60 | 598858 | 66277 | 14183 9 | ${ }_{1}^{1} 238$ |
|  | Firms with 10 establishments or more....................... | 4 | 107 | 249852 | 40590 | 9287 | 1256 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |  |
|  | All firms. | 3366 | 3390 | 786247 | 214789 | 44938 | 10959 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3326 | 3326 | 738897 | 202422 | 42724 | 10476 |
|  |  | - 40 | 64 | 47350 | 12367 | 2214 | 483 |
|  | Firms with 1 establishment .............................. |  | 28 | 31684 6737 |  | 1194 | 270 |
|  | Firms with 2 establishments ........................... | 7 4 | 14 | 6737 | 2212 | 500 | 97 |
|  |  | 4 <br> 1 | $\begin{array}{r}14 \\ 8 \\ \hline\end{array}$ | D | D | D | b |
|  | Firms with 10 establishments or more......................... | 1 | 8 |  | D | D |  |
| 5418909 | All other advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 990 | 1091 | 1476116 | 431203 | 96849 | 26124 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 929 | 929 | 1038866 | 269148 | 57749 | 20774 |
|  | Multiunit firms . .............................................. | 61 | 162 | 437250 | 162055 | 39100 | 5350 |
|  | Firms with 1 establishment ............................... | 32 | 32 | D | D | D | g |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . | $\begin{array}{r}17 \\ 6 \\ \hline\end{array}$ | 34 19 19 | D | D | D | h |
|  | Firms with 5 to 9 establishments .............................. | 2 | 13 | D | D | D | e |
|  | Firms with 10 establishments or more.......................... |  |  | 91369 | 38143 | 9751 | 757 |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5419 | Other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms. | 20029 | 25565 | 15367590 | 5114523 | 1127918 | 212669 |
|  | Single unit firms.. | 19371 | 19371 | 8459653 | 2622352 | 569607 | 114608 |
|  | Multiunit firms ... | 658 | 6194 | 6907937 | 2492171 | 558311 | 98061 |
|  | Firms with 1 establishment | 245 | 245 | 842985 | - 322248 | 73513 | 9919 |
|  | Firms with 2 establishments ..... | 201 | 402 | +678963 | 260990 | 59574 | 11288 |
|  | Firms with 3 or 4 establishments Firms with 5 to 9 establishments | $\begin{array}{r}109 \\ 58 \\ \hline\end{array}$ | 363 <br> 345 <br> 8 | $\begin{array}{r}1233855 \\ 900054 \\ \hline\end{array}$ | 538344 322916 | $\begin{array}{r}100828 \\ 73 \\ \hline 82\end{array}$ | 12802 12765 |
|  |  | 58 45 | 345 4839 | 900054 3252080 | 322916 1047673 | 73782 250614 | 12765 51287 |
| 54191 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms. | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3003 | 3003 | 3217303 | 1202943 | 262817 |  |
|  | Multiunit firms ............................................. | 263 | 1027 | 4662583 | 1760474 | $\begin{array}{r}392 \\ 51 \\ 236 \\ \hline 1\end{array}$ | 57877 |
|  | Firms with 1 establishment ............................ | 82 | 82 | 536106 | 218854 | 51209 | ${ }^{6} 606$ |
|  | Firms with 2 establishments ............................ | 82 | 164 | $\begin{array}{r}441042 \\ 106816 \\ \hline\end{array}$ | 179840 | 41113 <br> 8859 | 8 048 |
|  | Firms with 3 or 4 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 52 29 | 168 | $\begin{array}{r}1068316 \\ 793 \\ \hline\end{array}$ | 298318 | 65076 | 10955 |
|  | Firms with 10 establishments or more | 18 | 442 | 1823740 | 586056 | 146247 | 22228 |
| 541910 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms. | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Single unit firms. | 3003 | 3003 | 3217303 | 1202943 | 262817 | 49675 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 263 | 1027 | 4662583 | 1760474 | 392236 | 57877 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . | 82 82 82 | 82 164 171 | 536106 441042 | 218854 179840 | 51209 41113 | 6606 8048 |
|  | Firms with 3 or 4 establishments ............................. | 52 | 171 | 1068316 | 485406 | 88591 | 10040 |
|  | Firms with 5 to 9 establishments | 29 | 168 | 793379 | 290318 | 65076 | 10955 |
|  | Firms with 10 establishments or more. | 18 | 442 | 1823740 | 586056 | 146247 | 22228 |
| 54192 | Photographic services |  |  |  |  |  |  |
|  | All firms | 13046 | 17573 | 5571219 | 1539891 | 339456 | 83905 |
|  | Single unit firms. | 12751 | 12751 | 3860455 | 978302 | 212555 | 48492 |
|  | Multiunit firms . | 295 | 4822 | 1710764 | 561589 | 126901 | 35413 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 108 | 108 | 179955 | 64651 | 15032 | 2217 |
|  | Firms with 2 establishments ............................... | 100 | 200 | 169724 | 51082 | 11269 | ${ }_{2}^{2} 492$ |
|  |  | 44 22 | 150 129 | 111405 59019 | 35186 17953 | 7796 5063 | 2144 11286 |
|  | Firms with 10 establishments or more. | 21 | 4235 | 1190661 | 392717 | 87741 | 27274 |
| 541921 | Photographic studios, portrait |  |  |  |  |  |  |
|  | All firms . | 8832 | 13245 | 3705100 | 990666 | 218504 | 65395 |
|  | Single unit firms. | 8615 | 8615 | 2245522 | 511998 | 111070 | 32943 |
|  |  | 217 | 4630 | 1459578 | 478668 | 107434 | 32452 |
|  |  | 62 79 | $\begin{array}{r}62 \\ 158 \\ \hline\end{array}$ | 76869 104623 | 23489 3542 | 5427 7376 | 1166 1988 |
|  | Firms with 3 or 4 establishments | 41 | 140 | 67887 | 20416 | 4423 | 1497 |
|  | Firms with 5 to 9 establishments .......................... | 18 | 105 |  |  | D | g |
|  | Firms with 10 establishments or more. | 17 | 4165 | D | D | D |  |
| 541922 | Commercial photography |  |  |  |  |  |  |
|  | All firms. | 4227 | 4328 | 1866119 | 549225 | 120952 | 18510 |
|  | Single unit firms.. | 4136 | 4136 | 1614933 | 466304 | 101485 | 15549 |
|  | Multiunit firms ............ | 91 | 192 | 251186 | 82921 | 19467 | 2961 |
|  | Firms with 1 establishment. | 59 | 59 | 115577 | 45533 | 10544 |  |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Firms with 3 or 4 establishments . .................... | 21 | 42 | 87210 16392 | 22412 6495 | 5537 1543 | 894 |
|  |  | 5 2 | 17 10 | 16392 | 6495 | 1543 | 229 $b$ |
|  | Firms with 10 establishments or more........................ | 4 | 64 | D | D | D |  |
| 54193 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms. | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 886 | 886 | 362803 | 123439 | 26599 | 4375 |
|  | Multiunit firms . . ..................................................... . . . . | 15 | 18 | 51767 | 18716 | 3823 | 488 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . | 12 | 12 6 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D ${ }_{\text {D }}$ | D | e |
|  | Firms with 2 establishments .................................. | 3 | ${ }^{-}$ | - | - | - | c |
|  | Firms with 5 to 9 establishments ............................. | - | - | - | - | - |  |
|  | Firms with 10 establishments or more....................... | - | - | - | - | - |  |
| 541930 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms........................................... . | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 886 | 886 | 362803 | 123439 | 26599 | 4375 |
|  | Multiunit firms . ................................................. | 15 | 18 | 51767 | 18716 | 3823 | 488 |
|  | Firms with 1 establishment Firms with 2 establishments | 12 3 | 12 6 |  | D | D | e |
|  |  | $\stackrel{3}{-}$ | $\bigcirc$ | - | - | - | c |
|  | Firms with 5 to 9 establishments <br> Firms with 10 establishments or more. | - | - | - | - | - | - |

Table 3a. Single Unit and Multiunit Firms Subject to Federal Income Tax: 1997-Con.


 | $\mathrm{C}]$ |
| :--- |

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54199 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Single unit firms. | 2731 | 2731 | 1019092 | 317668 | 67636 | 12066 |
|  | Multiunit firms . . . . . . . . . . | 91 | 327 | 482823 | 151392 | 35351 | 4283 |
|  | Firms with 1 establishment | 51 | 51 | D | D | D | $\mathrm{g}$ |
|  | Firms with 2 establishments | $13$ | 26 | D | D | D | e |
|  | Firms with 3 or 4 establishments | $14$ | 46 | 56042 | 18346 | 4495 | 623 |
|  | Firms with 5 to 9 establishments | $7$ | 47 | $47568$ | $14617$ | $3615$ | + 522 |
|  | Firms with 10 establishments or more | 6 | 157 | $235439$ | $68072$ | 16517 |  |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Single unit firms... | 2731 | 2731 | 1019092 | 317668 | 67636 35 | $12066$ |
|  | Multiunit firms | 91 51 | 327 | 482823 | 151392 | 35351 | $4283$ |
|  | Firms with 1 establishment Firms with 2 establishments | 51 13 | 51 26 | $\begin{aligned} & \text { C } \\ & \text { D } \\ & \text { D } \end{aligned}$ |  |  | g e |
|  | Firms with 3 or 4 establishments | 14 | 46 | 56042 | 18346 | 4495 | 623 |
|  | Firms with 5 to 9 establishments | 7 | 47 | 47568 | 14617 | 3615 | + 522 |
|  | Firms with 10 establishments or more....................... | 6 | 157 | 235439 | 68072 | 16517 | 1772 |

Table 3b. Single Unit and Multiunit Firms Exempt From Federal Income Tax: 1997


 | estab |
| :--- |
| $\mathrm{C}]$ |

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Revenue } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms | 4323 | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Single unit firms | 3709 | 3709 | 5952469 | 2063347 | 476070 | 53346 |
|  | Multiunit firms | 614 | 2115 | 9756041 | 3959394 | 954674 | 95119 |
|  | Firms with 1 establishment | 227 | 227 | 2169556 | 833775 | 203619 | 17396 |
|  | Firms with 2 establishments | 148 | 296 | 1559704 | 683706 | 162467 | 15960 |
|  | Firms with 3 or 4 establishments | 122 | 422 | 1050578 | 384189 | 96856 | 10270 |
|  | Firms with 5 to 9 establishments | 80 | 526 | 2224019 | 889745 | 210598 | 20710 |
|  | Firms with 10 establishments or more | 37 | 644 | 2752184 | 1167979 | 281134 | 30783 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms | 4323 | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Single unit firms. | 3709 | 3709 | 5952469 | 2063347 | 476070 | 53346 |
|  | Multiunit firms . $\ldots$.......................................... | 614 | 2115 | 9756041 | 3959394 | 954674 | 95119 |
|  | Firms with 1 establishment ................................. | 227 | 227 | 2169556 | 833775 | 203619 | 17396 |
|  | Firms with 2 establishments | 148 | 296 | 1559704 | 683706 | 162467 | 15960 |
|  | Firms with 3 or 4 establishments | 122 | 422 | 1050578 | 384189 | 96856 | 10270 |
|  | Firms with 5 to 9 establishments Firms with 10 establishments or | 80 37 | 526 644 | 22224019 2752184 | 889745 1167979 | 210598 281134 | 20710 30783 |
| 5411 | Legal services |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | All firms | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Single unit firms. | 1317 | 1317 | 626173 | 300811 | 67890 | 9104 |
|  | Multiunit firms . ........................................... | 286 | 1215 | 870634 | 495860 | 117343 | 14212 |
|  | Firms with 1 establishment ................................. | 33 | 33 | 22904 | 13706 | 3313 | 426 |
|  | Firms with 2 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . | 83 | 166 | 127424 | 74311 | 17693 | 2072 |
|  | Firms with 3 or 4 establishments | 96 | 337 | 251563 | 145897 | 33844 | 4056 |
|  | Firms with 5 to 9 establishments | 53 | 359 | 184717 | 101154 | 23747 | 3151 |
|  | Firms with 10 establishments or more...................... | 21 | 320 | 284026 | 160792 | 38746 | 4507 |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Single unit firms. | 1317 | 1317 | 626173 | 300811 | 67890 | 9104 |
|  | Multiunit firms . ........................................... | 286 | 1215 | 870634 | 495860 | 117343 | 14212 |
|  | Firms with 1 establishment . .............................. | 33 | 33 | 22904 | 13706 | 3313 | 426 |
|  | Firms with 2 establishments | 83 | 166 | 127424 | 74311 | 17693 | 2072 |
|  | Firms with 3 or 4 establishments | 96 | 337 | 251563 | 145897 | 33844 | 4056 |
|  | Firms with 5 to 9 establishments | 53 | 359 | 184717 | 101154 | $\begin{array}{r}23 \\ \hline 47\end{array}$ | 3151 |
|  | Firms with 10 establishments or more..................... | 21 | 320 | 284026 | 160792 | 38746 | 4507 |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Single unit firms. | 1317 | 1317 | 626173 | 300811 | 67890 | 9104 |
|  | Multiunit firms . . . . . ....................................... | 286 | 1215 | 870634 | 495860 | 117343 | 14212 |
|  | Firms with 1 establishment $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 33 | 33 | 22904 | 13706 | 3313 | 426 |
|  | Firms with 2 establishments ..... | 83 | 166 | 127424 | 74311 | 17693 | 2072 |
|  | Firms with 3 or 4 establishments ......................... | 96 | 337 | 251563 | 145897 | 33844 |  |
|  | Firms with 5 to 9 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 53 | 359 | 184717 <br> 284 <br> 26 | 101154 160792 | 23747 38746 | 3151 4 4 |
|  | Firms with 10 establishments or more........................ | 21 | 320 | 284026 |  | 38746 |  |
| 5411102 | Legal aid societies \& similar legal services |  |  |  |  |  |  |
|  | All firms | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1317 | 1317 | 626173 | 300811 | 67890 | 9104 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 286 | 1215 | 870634 | 495860 | 117343 | 14212 |
|  | Firms with 1 establishment ............................. | 33 | 33 | $\begin{array}{r}22904 \\ 127 \\ \hline\end{array}$ | $\begin{array}{r}13706 \\ 74 \\ \hline 11\end{array}$ | 3313 | 426 |
|  | Firms with 2 establishments ........................... | 83 | 166 | 127424 | 74311 | 17693 | 2072 |
|  | Firms with 3 or 4 establishments . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$. |  | 337 | 251563 | 145897 |  |  |
|  | Firms with 5 to 9 establishments | 53 | 359 | 184717 284026 | 101154 160 | 23747 38746 | 3151 4 4 |
|  | Firms with 10 establishments or more..................... | 21 | 320 | 284026 | 160792 | 38746 | 4507 |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2720 | 3292 | 14211703 | 5226070 | 1245511 | 125149 |
|  | Single unit firms........................................... | 2392 | 2392 | 5326296 | 1762536 | 408180 | 44242 |
|  | Multiunit firms . $\ldots$.......................................... | 328 | 900 | 8885407 | 3463534 | 837331 | 80907 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 194 | 194 | 2146652 | 820069 | 200306 | 16970 |
|  | Firms with 2 establishments ............................... | 65 | 130 | 1432280 | 609395 | 144774 | 13888 |
|  | Firms with 3 or 4 establishments ........................... | 26 | 85 | 799015 | 238292 | 63012 | 6214 |
|  | Firms with 5 to 9 establishments . ........................ | 27 | 167 | 2039302 | + 788591 | 186851 | 17559 |
|  | Firms with 10 establishments or more..................... | 16 | 324 | 2468158 | 1007187 | 242388 | 26276 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1600 | 1600 | 4192732 | 1437975 | 330626 | 35152 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 250 | 718 | 8131439 | 3155500 | 763126 | 72660 |
|  | Firms with 1 establishment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 153 | 153 | 2038169 | 775058 | 188928 | 15836 |
|  | Firms with 2 establishments ............................... | 43 | 86 | 1141133 | 483350 | 115225 | 11304 |
|  | Firms with 3 or 4 establishments $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 22 | 73 | 941419 | 263295 | 69614 | 6275 |
|  | Firms with 5 to 9 establishments | 19 | 122 | D | D | D |  |
|  | Firms with 10 establishments or more...................... | 13 | 284 | D | $\bar{D}$ | D | k |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Single unit firms.......................................... | 1600 | 1600 | 4192732 | 1437975 | 330626 | 35152 |

Table 3b. Single Unit and Multiunit Firms Exempt From Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and number of units | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Revenue } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541710 | R\&D in the physical, engineering, \& life sciences-Con. |  |  |  |  |  |  |
|  | Multiunit firms | 250 | 718 | 8131439 | 3155500 | 763126 | 72660 |
|  | Firms with 1 establishment | 153 | 153 | 2038169 | 775058 | 188928 | 15836 |
|  | Firms with 2 establishments | 43 | 86 | 1141133 | 483350 | 115225 | 11304 |
|  | Firms with 3 or 4 establishments | 22 | 73 | 941419 | 263295 | 69614 | 6275 |
|  | Firms with 5 to 9 establishments ................................ | 19 | 122 | D | D | D | j |
|  | Firms with 10 establishments or more | 13 | 284 | D | D | D | k |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms | 646 | 860 | 7561476 | 2842628 | 684288 | 62005 |
|  | Single unit firms. | 544 | 544 | 2129266 | 723639 | 165971 | 16794 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 102 | 316 | 5432210 | 2118989 | 518317 | 45211 |
|  | Firms with 1 establishment | 58 | 58 | 1084160 | 384119 | 99182 | 7152 |
|  | Firms with 2 establishments | 18 | 36 | 649868 | 314673 | 74346 | 7139 |
|  | Firms with 3 or 4 establishments | 7 | 23 | 632790 | 177060 | 43965 | 3668 |
|  |  | 12 | 79 | 1323829 | 548948 | 128432 | 10731 |
|  | Firms with 10 establishments or more. . . . . . . . . . . . . . . . . . . . . | 7 | 120 | 1741563 | 694189 | 172392 | 16521 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms | 1213 | 1458 | 4762695 | 1750847 | 409464 | 45807 |
|  | Single unit firms . | 1056 | 1056 | 2063466 | 714336 | 164655 | 18358 |
|  | Multiunit firms . . . . . . . . . . | 157 | 402 | 2699229 | 1036511 | 244809 | 27449 |
|  | Firms with 1 establishment . | 105 | 105 | 1082045 | 425878 | 102465 | 9867 |
|  | Firms with 2 establishments . | 24 | 48 | 445861 | 150685 | 36236 | 3617 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . | 16 | 52 | 246010 | 80585 | 20352 | 2222 |
|  | Firms with 5 to 9 establishments . ............................ . Firms with 10 establishments or more. . . . . . . . . . . . . | 7 5 | 47 150 | D | D | D | h |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms | 881 | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Single unit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 792 | 792 | 1133564 | 324561 | 77554 | 9090 |
|  | Multiunit firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 89 | 182 | 753968 | 308034 | 74205 | 8247 |
|  | Firms with 1 establishment | 53 | 53 | 126176 | 54419 | 13612 | 1421 |
|  | Firms with 2 establishments | 20 | 40 | 299258 | 128877 | 29778 | 2616 |
|  | Firms with 3 or 4 establishments | 7 | 23 | 72647 | 28321 | 6892 | 1024 |
|  | Firms with 5 to 9 establishments Firms with 10 establishments or more. | 6 3 | 33 33 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D | g |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms . | 881 | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Single unit firms. | 792 | 792 | 1133564 | 324561 | 77554 | 9090 |
|  | Multiunit firms | 89 | 182 | 753968 | 308034 | 74205 | 8247 |
|  | Firms with 1 establishment | 53 | 53 | 126176 | 54419 128877 | 13612 | 1421 |
|  | Firms with 2 establishments | 20 | 40 | 299258 | 128877 | 29778 | 2616 |
|  | Firms with 3 or 4 establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 7 | 23 | 72647 | 28321 | 6892 | 1024 |
|  | Firms with 5 to 9 establishments ............................... | 6 | 33 | D | D | D | g |
|  | Firms with 10 establishments or more......................... | 3 | 33 | D | D | D | f |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997

 C]

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Firms operated for the entire year | 451627 | 493072 | 560288345 | 219118319 | 49639268 | 5063077 |
|  | Firms with receipts less than \$100,000 | 93498 | 93549 | 5640282 | 2084074 | 484532 | 147284 |
|  | Firms with receipts of \$100,000 to \$249,999 | 140818 | 140952 | 23024858 | 8084873 | 1795418 | 336022 |
|  | Firms with receipts of \$250,000 to \$499,999 | 89021 | 89643 | 31330197 | 11558327 | 2484562 | 373845 |
|  | Firms with receipts of \$500,000 to \$999,999 | 59378 | 60836 | 41383953 | 16417358 | 3519365 | 438429 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 42216 | 45970 | 64566981 | 27229948 | 5799527 | 624594 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 14362 | 17992 | 49497919 | 21701377 | 4632492 | 455043 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 6809 | 10998 | 46631551 | 20483138 | 4431346 | 418919 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 3587 | 8918 | 54107545 | 22720582 | 5072991 | 456076 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 1048 | 4468 | 36369538 | 15089439 | 3474452 | 294809 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . . | 480 | 3772 15974 | 33584537 174150984 | 12826171 60 923 | 2969210 14975373 | 227547 1290509 |
|  | Firms with receipts of \$100,000,000 or more ................ | 410 | 15974 | 174150984 | 60923032 | 14975373 | 1290509 |
|  | Firms not operated for the entire year | 122020 | 122233 | 19253794 | 6257731 | 919045 | 149668 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Firms operated for the entire year | 451627 | 493072 | 560288345 | 219118319 | 49639268 | 5063077 |
|  | Firms with receipts less than \$100,000 | 93498 | 93549 | 5640282 | 2084074 | +484532 | 147284 |
|  | Firms with receipts of \$100,000 to \$249,999 | 140818 | 140952 | 23024858 | 8084873 | 1795418 | 336022 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 89021 | 89643 | 31330197 | 11558327 | 2484562 | 373845 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 59378 | 60836 | 41383953 | 16417358 | 3519365 | 438429 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 42216 | 45970 | 64566981 | 27229948 | 5799527 | 624594 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 | 14362 | 17992 | 49497919 | 21701377 | 4632492 | 455043 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 6809 | 10998 | 46631551 | 20483138 | 4431346 | 418919 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 3587 | 8918 | 54107545 | 22720582 | 5072991 | 456076 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 1048 | 4468 | 36369538 | 15089439 | 3474452 | 294809 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 480 | 3772 | 33584537 | 12826171 | 2969210 | 227547 |
|  | Firms with receipts of \$100,000,000 or more ............... | 410 | 15974 | 174150984 | 60923032 | 14975373 | 1290509 |
|  | Firms not operated for the entire year. | 122020 | 122233 | 19253794 | 6257731 | 919045 | 149668 |
| 5411 | Legal services |  |  |  |  |  |  |
|  | All firms | 167046 | 173716 | 127052406 | 49060017 | 10374586 | 1012092 |
|  |  | 143253 25928 | 149881 | 123282338 | 47877291 | 10216157 | 986707 |
|  |  | 25928 49602 | 25936 49634 | 1615646 8150 | + 23984898 | 120326 52635 | 36172 103747 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 31193 | 31347 | 10901254 | 3657428 | 758769 | 112396 |
|  | Firms with receipts of \$500,000 to \$999,999 | 18390 | 18864 | 12701087 | 4826455 | 1010961 | 121190 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 11611 | 12692 | 17541754 | 7499838 | 1539721 | 153240 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999... | 3641 | 4642 | 12466357 | 5816828 | 1171640 | 100781 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 1610 | 2560 | 10939874 | 5128470 | 1046873 | 82983 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 810 | 1882 | 12427282 | 5322064 | 1147905 | 83382 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 240 | 857 | 8351105 | 3445186 | 765132 | 53698 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 136 | 815 | 9490038 | 3510224 | 794504 | 55582 |
|  | Firms with receipts of \$100,000,000 or more . ${ }^{\text {a }}$. $\ldots \ldots \ldots \ldots .$. | 92 | 652 | 18640823 | 5752606 | 1333969 | 83536 |
|  | Firms not operated for the entire year | 23793 | 23835 | 3770068 | 1182726 | 158429 | 25385 |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  | Firms with receipts less than \$100,000. | 24676 | 24683 | 1600580 | 490834 | 113825 | 34006 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 48009 | 48038 | 7891175 10502 773 | 2298982 | 504532 | 98710 |
|  |  | 30057 17593 | 30170 17943 | 10502773 12153468 | 3 4 4 605125 | 724369 962562 | 105825 11331 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 11101 | 11940 | 16760031 | 7190617 | 1472437 | 143469 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999................ . | 3499 | 4286 | 11974745 | 5629656 | 1130746 | 95277 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. . | 1541 | 2270 | 10450022 | 4928804 | 1001887 | 77500 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 776 | 1629 | 11923985 | 5145444 | 1106462 | 78303 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 232 | 723 |  |  |  |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 133 | 633 | D | D | D |  |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . | 90 | 546 | D | D | D | I |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms . | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  | Firms with receipts less than \$100,000. | 24676 | 24683 | 1600580 | 490834 | 113825 | 34006 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . | 48009 | 48038 | 7891175 | 2298982 | 504532 | 98710 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . . | 30057 | 30170 | 10502773 | 3498562 | 724369 | 105825 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 17593 | 17943 | 12153468 | 4605125 | -962562 | 113331 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 11101 | 11940 | 16760031 | 7190617 | 1472437 | 143469 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 3499 | 4286 | 11974745 | 5629656 | 1130746 | 95277 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . . | 1541 | 2270 | 10450022 | 4928804 | 1001887 | 77500 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 776 | 1629 | 11923985 | 5145444 | 1106462 | 78303 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . . . . .$. . Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . .$. | 232 133 | 723 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots . . . . . . . . . . .$. | 133 90 | 633 546 | D | D | D |  |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5411101 | Offices of lawyers (except legal aid societies) |  |  |  |  |  |  |
|  | All firms. | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  | Firms with receipts less than \$100,000 | 24676 | 24683 | 1600580 | 490834 | 113825 | 34006 |
|  | Firms with receipts of \$100,000 to \$249,999 | 48009 | 48038 | 7891175 | 2298982 | 504532 | 98710 |
|  | Firms with receipts of \$250,000 to \$499,999 | 30057 | 30170 | 10502773 | 3498562 | 724369 | 105825 |
|  | Firms with receipts of \$500,000 to \$999,999 . . . . . . . . . . . . . . | 17593 | 17943 | 12153468 | 4605125 | -962562 | 113331 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 11101 | 11940 | 16760031 | 7190617 | 1472437 | 143469 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 3499 1541 | 4286 | 11974745 | 5629656 4928804 | $\begin{array}{ll}1 & 130746 \\ 1 & 001887\end{array}$ | 95277 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 . \ldots . . . . . . . . . .$. | 776 | 1629 | 11923985 | 5145444 | 1106462 | 78303 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999$ | 232 | 723 | - D | - | - D |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 133 | 633 | D | D | D |  |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . . | 90 | 546 | D | D | D | । |
|  | Firms not operated for the entire year. | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |
| 54119 | Other legal services |  |  |  |  |  |  |
|  | All firms . | 6505 | 7959 | 4435516 | 1650430 | 367366 | 56018 |
|  | Firms operated for the entire year. | 5573 | 7017 | 4310052 | 1611219 | 359640 | 54467 |
|  | Firms with receipts less than $\$ 100,000$ | 1255 | 1256 | 72271 | 28665 | 6519 | 2173 |
|  | Firms with receipts of \$100,000 to \$249,999....................... | 1600 | 1602 | 260360 | 100288 | 21926 | 5056 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 1145 | 1185 | 401768 | 160646 | 34746 | 6619 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . . . . . . . . . . . . . .$. | 803 | 925 | 551609 | 223122 | 48798 | 7899 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 511 | 744 | 786464 | 311561 | 67936 | 9820 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 144 | 358 | 499032 | 192689 | 42064 | 5729 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 67 | 277 | 476372 | 193335 | 43560 | 5222 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 36 | 256 | 537432 | 188617 | 43731 | 5198 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . .$. | 7 3 | 127 182 18 | D | D | D | h |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . . . . | 3 2 2 | 182 105 | D | D | D | g |
|  | Firms not operated for the entire year. | 932 | 942 | 125464 | 39211 | 7726 | 1551 |
| 541191 | Title abstract \& settlement offices |  |  |  |  |  |  |
|  | All firms. | 5022 | 6391 | 3489167 | 1386275 | 307378 | 46711 |
|  | Firms operated for the entire year | 4416 | 5775 | 3399393 | 1355306 | 300900 | 45584 |
|  | Firms with receipts less than \$100,000 ....................... | , 874 | 874 | 51867 | 21651 | 4940 | 1545 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 1287 | 1289 | 210944 | r85046 | 18595 | 4149 |
|  |  | 942 677 | 979 797 | 331516 463627 | 136359 193821 | 29339 | 5588 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 428 | 648 | 657269 | 264904 | 57546 | 8434 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 117 | 318 | 402571 | 161791 | 35337 | 4942 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 54 | 263 | 380701 | 152382 | 33183 | 4100 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . . | 29 | 248 | 422222 | 167071 | 38690 | 4679 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . . . . . .$. . | 4 | 105 | 129191 | 36708 | 9339 | 1540 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ | 3 | 182 | D |  | D |  |
|  | Firms with receipts of \$100,000,000 or more ................. | 1 | 72 | D | D | D | g |
|  | Firms not operated for the entire year | 606 | 616 | 89774 | 30969 | 6478 | 1127 |
| 541199 | All other legal services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1483 | 1568 | 946349 | 264155 | 59988 | 9307 |
|  | Firms operated for the entire year $\ldots \ldots \ldots . \ldots \ldots . . . . . . . . . . . . . . .$. | 1157 | 1242 | 910659 | 255913 | 58740 | 8883 |
|  | Firms with receipts less than \$100,000 ....................... | 381 | 382 | 20404 | 7014 | 1579 | 628 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 313 | 313 | 49416 | 15242 | 3331 | 907 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 203 | 206 | 70252 | 24287 | 5407 | 1031 |
|  |  | 126 | 128 | 87982 | 29301 | -6569 |  |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . . . .$. Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . . . . . . . . . .$. | $\begin{array}{r}83 \\ 27 \\ \hline\end{array}$ | 96 40 4 | 129195 96461 | 46657 30898 | 10390 6727 | 1386 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.................. . | 13 | 14 | 95671 | 40953 | 10 377 | 1122 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . . . | 7 | 8 | 115210 | 21546 | 5041 | 519 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . . | 3 | 22 | D | D | D | f |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . .$. . Firms with receipts of $\$ 100000000$ or more | 1 | 33 | $\overline{\text { - }}$ | $\overline{\text { D }}$ | $\overline{\text { - }}$ | - |
|  | Firms not operated for the entire year ........................ . | 326 | 326 | 35690 | 8242 | 1248 | 424 |
| 5412 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms . | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Firms operated for the entire year ............................ | 72635 | 77546 | 59408096 | 25508748 | 5892753 | 932945 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 22634 | 22643 | 1294856 4073 | 441784 144264 | 109529 | 40837 |
|  |  | 25097 12749 | 25138 13003 | 4 4 4 44039393 | 1442264 <br> 1829503 | 346691 421302 | 83 75 751 |
|  |  | 6683 | 7141 | 4603287 | 2125938 | 478040 | 67138 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 3786 | 4547 | 5686683 | 2885081 | 642188 | 79787 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 1026 | 1456 | 3482997 | 1817066 | 404881 | 56581 |
|  |  | 415 162 | 806 793 | 2802480 2390418 | 1520272 <br> 1299124 | 345985 306675 | 47722 50 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . \ldots . . . . . . . . .$. | + 42 | 202 | 1483817 | + 840576 | 208399 | 22507 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | 14 | 121 | 1047385 | 524747 | 114470 | 15059 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . | 27 | 1696 | 28101789 | 10782393 | 2514593 | 394805 |
|  | Firms not operated for the entire | 19922 | 19966 | 170921 | 595338 | 11494 | 33588 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.


 | $\mathrm{C}]$ |
| :--- |

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54121 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms. | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Firms operated for the entire year | 72635 | 77546 | 59408096 | 25508748 | 5892753 | 932945 |
|  | Firms with receipts less than \$100,000 | 22634 | 22643 | 1294856 | 2441784 | 109529 | 40837 |
|  | Firms with receipts of \$100,000 to \$249,999 | 25097 | 25138 | 4073993 | 1442264 | 346691 | 83271 |
|  |  | 12749 | 13003 | 4440391 | 1829503 | 421302 | 75079 |
|  | Firms with receipts of \$500,000 to \$999,999 . . . . . . . . . . . . . . | 6683 | 7141 | 4603287 | 2125938 | 478040 | 67138 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............... | 3786 | 4547 | 5686683 | 2885081 | 642188 | 79787 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 1026 | 1456 | 3482997 | 1817066 | 404881 | 56581 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . .$. | 415 162 | 806 793 | 2802480 <br> 2390418 <br> 1883 | 1520272 1299124 | 345985 306675 | 47722 50159 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............... . | 42 | 202 | 1483817 | 840576 | 208399 | 22507 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 14 | 121 | 1047385 | 524747 | 114470 | 15059 |
|  | Firms with receipts of \$100,000,000 or more .................. | 27 | 1696 | 28101789 | 10782393 | 2514593 | 394805 |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . | 19922 | 19966 | 1709219 | 595338 | 114942 | 33588 |
| 541211 | Offices of certified public accountants |  |  |  |  |  |  |
|  | All firms. | 51115 | 53651 | 38601265 | 15167282 | 3427274 | 389340 |
|  | Firms operated for the entire year. | 42932 | 45461 | 37852016 | 14912096 | 3386561 | 380921 |
|  | Firms with receipts less than $\$ 100,000$ | 8451 | 8453 | 535365 | 185114 | 42107 | 13034 |
|  | Firms with receipts of \$100,000 to \$249,999 .................. | 15655 | 15665 | 2593013 | + 910534 | 203752 | 42371 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 9397 | 9461 | 3291637 | 1338366 | 296668 | 46583 |
|  | Firms with receipts of \$500,000 to \$999,999 .................. | 5298 | 5535 | 3649572 | 1657865 | 366072 | 44880 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 2984 | 3517 | 4484790 | 2221785 | 488950 | 50358 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . . . . . . . . . . . . . .$. | 733 | 1010 | 2471724 | 1232331 | 271667 | 26938 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 283 | 578 | 1895661 | 927302 | 211748 | 19565 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 99 | 398 | 1442414 | 661789 | 153988 | 15425 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... | 14 | 76 | 506339 | 243203 | $\begin{array}{r}59 \\ 58 \\ 38 \\ \hline 14\end{array}$ | 4687 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | ${ }^{6}$ | 107 | + 464090 | 155484 | 38944 | 4047 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . | 12 | 661 | 16517411 | 5378323 | 1253590 | 113033 |
|  | Firms not operated for the entire year | 8183 | 8190 | 749249 | 255186 | 40713 | 8419 |
| 541213 | Tax return preparation services |  |  |  |  |  |  |
|  | All firms. | 11426 | 12830 | 2184210 | 760170 | 279420 | 147698 |
|  | Firms operated for the entire year | 6816 | 8184 | 1896172 | 691261 | 254676 | 134217 |
|  | Firms with receipts less than \$100,000 ....................... | 3423 | 3429 | 185387 | 53622 | 17618 | 8773 |
|  | Firms with receipts of \$100,000 to \$249,999 | 2441 | 2469 | 381586 | 115038 | 40322 | 15728 |
|  |  | 667 | 840 | 225674 | 73164 | 25645 | 9648 |
|  |  | 200 | 390 | 130809 | 43195 | 15575 | 5958 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 60 | 225 | 82032 | 29650 | 8699 | 2796 1 |
|  |  |  |  | 40437 | 13985 | 343 D | 1355 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. <br> Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ | 8 5 | 47 207 | D | D | D | g |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ................ | 5 | - | - | - | - |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 .............. | - | 512 | - | - | - |  |
|  | Firms with receipts of \$100,000,000 or more .................. | 1 | 512 | D | D | D | I |
|  | Firms not operated for the entire year. | 4610 | 4646 | 288038 | 68909 | 24744 | 13481 |
| 541214 | Payroll services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2139 | 2709 | 14113017 | 7598085 | 1695658 | 316425 |
|  |  | 1739 | 2309 | 13945079 | 7488315 | 1680181 | 312464 |
|  |  | 389 | 390 | 21037 | 10710 | 2468 | , 867 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . . | 343 | 343 | 54787 | 30388 | 7462 | 1772 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 261 | 262 | 92217 | 58585 | 13851 | 2934 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 223 | 226 | 159985 | 109549 | 25052 | 5 412 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............... | 240 | 249 | 381904 | 268830 | 61006 | 13794 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............. | 120 | 144 | 417936 | 306229 | 69413 | 19431 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... |  | 84 |  |  | 91833 | 21029 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . | 42 | 61 | 618782 | 476464 | 110366 | 25034 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . | 22 | 63 | 794401 | 538849 | 135203 | 16506 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots . . . . . . . . .$. | + ${ }^{5}$ | 7 480 | 396504 10444308 | 291350 4981746 | 57077 1106450 | 9702 195983 |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 400 | 400 | 167938 | 109770 | 15477 | 3961 |
| 541219 | Other accounting services |  |  |  |  |  |  |
|  | All firms . | 27977 | 28322 | 6218823 | 2578549 | 605343 | 113070 |
|  | Firms operated for the entire year ............................ | 21235 | 21580 | 5712753 | 2415831 | 570187 | 105146 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . .$. Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . . .$. | 10388 6680 | 10388 6682 | 553852 1048022 | 192626 <br> 387830 | 47440 95685 | 18191 23482 |
|  |  | 2442 | 2453 | - 837892 | 362991 | 86037 | 16068 |
|  | Firms with receipts of \$500,000 to \$999,999 . . . . . . . . . . . . . . . . . . | 978 | 1001 | 672855 | 320697 | 72541 | 11091 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 511 | 559 | 748090 | 367884 | 84247 | 12983 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 162 | 218 |  | 262130 | 59376 | 8709 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. | 45 | 112 | D | D | D | ${ }^{\text {i }}$ |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots . . . . . . .$. . Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . .$. | 19 4 4 | 129 4 | 122066 | 27 402 | 6957 | ${ }_{6}^{\text {h }}$ |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . \ldots . . . . . . . .$. . | 3 | 3 | 185591 | 77495 | 18330 | 1288 |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . . . | 3 | 31 |  |  | D |  |
|  | Firms not operated for the e | 6742 | 6742 | 506070 | 162718 | 35156 | 7924 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.


 | $\mathrm{C}]$ |
| :--- |

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5413 | Architectural, engineering, \& related services |  |  |  |  |  |  |
|  | All firms. | 83380 | 92710 | 116986061 | 46942816 | 10593413 | 1038317 |
|  | Firms operated for the entire year | 67560 | 76840 | 114351602 | 46060654 | 10459520 | 1019881 |
|  | Firms with receipts less than \$100,000 | 11875 | 11879 | 711177 | 303760 | 66486 | 17998 |
|  | Firms with receipts of \$100,000 to \$249,999 | 17445 | 17458 | 2888026 | 1164876 | 253505 | 44407 |
|  | Firms with receipts of \$250,000 to \$499,999 | 13368 | 13445 | 4778499 | 2005396 | 437265 | 63391 |
|  | Firms with receipts of \$500,000 to \$999,999 | 10623 | 10782 | 7464476 | 3272975 | 705305 | 88546 |
|  |  | 8468 3060 | + 9152 | 13 588560 | 59749078 4743 | $1 \begin{aligned} & 1269769\end{aligned}$ | 1382281 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 1466 | 2632 | 10132279 | 4566075 | -993814 | 93959 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 803 | 2506 | 12071937 | 5281405 | 1198630 | 108859 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 260 | 1483 | 8976814 | 3681831 | 868719 | 77927 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ........... | 102 | 977 2584 | 7207201 36436454 | 2779195 12361151 | -663813 | 57 161 |
|  | Firms with receipts of \$100,000,000 or more ................ | 90 | 2584 | 36436454 | 12361151 | 2982101 | 227034 |
|  | Firms not operated for the entire year | 15820 | 15870 | 2634459 | 882162 | 133893 | 18436 |
| 54131 | Architectural services |  |  |  |  |  |  |
|  | All firms. | 19997 | 20602 | 16988338 | 6468524 | 1357068 | 146702 |
|  | Firms operated for the entire year | 16537 | 17140 | 16498898 | 6337927 | 1341461 | 143957 |
|  | Firms with receipts less than \$100,000 | 2293 | 2293 | 143159 | 57052 | 12936 | 3202 |
|  | Firms with receipts of \$100,000 to \$249,999 | 4315 | 4 4 3 | 729767 1395362 | 259467 | 57058 | 10104 |
|  | Firms with receipts of \$250,000 to \$499,999 | 3891 | 3906 | 1395362 | 514238 | 111276 | 16042 |
|  | Firms with receipts of \$500,000 to \$999,999 | 2881 | 2898 | 2003375 | 750087 | 159754 | 20021 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 1978 | 2098 | 3039603 | 1183386 | 248790 | 26635 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 | 697 | 795 | 2401986 | 955658 | 196040 | 19456 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 304 130 | 390 | 2124411 1 1 | 854146 | 173103 | 15898 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 35 | 106 | 1172593 | 476952 | 106268 | 14 9665 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 8 | 52 | D | D | D | h |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . | 5 | 34 | D | D | D |  |
|  | Firms not operated for the entire year | 3460 | 3462 | 489440 | 130597 | 15607 | 2745 |
| 541310 | Architectural services |  |  |  |  |  |  |
|  | All firms . | 19997 | 20602 | 16988338 | 6468524 | 1357068 | 146702 |
|  | Firms operated for the entire year | 16537 | 17140 | 16498898 | 6337927 | 1341461 | 143957 |
|  | Firms with receipts less than \$100,000 | 2293 | 2293 | 143159 | 57052 | 12936 | 3202 |
|  | Firms with receipts of \$100,000 to \$249,999 | 4315 | 4317 | 729767 | 259467 | 57058 | 10104 |
|  | Firms with receipts of \$250,000 to \$499,999 | 3891 | 3906 | 1395362 | 514238 | 111276 | 16042 |
|  | Firms with receipts of \$500,000 to \$999,999 ................. | 2881 | 2898 | 2003375 | + 750087 | 159754 | 20021 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............. | 1978 | 2098 | 3039603 | 1183386 | 248790 | 26635 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . | 697 | 795 | 2401986 | 955658 | 196040 | 19456 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. | 304 | 390 | 2124411 | 854146 | 173103 | 15898 |
|  |  | 130 | 251 | 1913281 | 757957 | 156225 | 14065 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . .$. | 35 8 | $\begin{array}{r}106 \\ 52 \\ \hline\end{array}$ | 1172593 | 476952 | 106268 | 966 $h$ |
|  | Firrs with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots \ldots . . . . . . . . .$. | 8 5 | 52 <br> 34 | D |  | D ${ }_{\text {D }}^{\text {D }}$ |  |
|  | Firms not operated for the entire year. | 3460 | 3462 | 489440 | 130597 | 15607 | 2745 |
| 54133 | Engineering services |  |  |  |  |  |  |
|  | All firms. | 45730 | 52526 | 88180688 | 35337890 | 8049622 | 730048 |
|  |  |  |  | 86434741 | 34717850 | 7957301 | 718822 |
|  | Firms with receipts less than $\$ 100,000 . . . . . . . . . . . . . . . . . . . . . .$. | 5696 | 5699 | -339 492 | 159667 | 34441 | 8042 |
|  | Firms with receipts of \$100,000 to \$249,999 ................. | 8489 | 8497 | 1406446 | 598633 | 129292 | 19310 |
|  |  | 6774 | 6809 | 2431066 | 1063911 | 231510 | 30337 |
|  |  | 6026 | 6107 | 4286476 | 1969143 | 423218 | 49824 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 5390 | 5732 | 8373090 | 3930284 | 844653 | 88429 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . | 1980 | 2578 1 |  | 3192365 | 690726 | 66292 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 1023 | 1907 | 7067440 | 3283742 | 722135 | 65847 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 .......... | 591 | 1806 | 8959781 | 4034972 | 924263 | 80816 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999$ | 197 | 1105 | 6914233 | 2892506 | 685384 |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more $. . \ldots \ldots \ldots \ldots \ldots .$. | 85 78 | 791 2055 | 6660101 33699699 | 2298915 11293712 | - 5559946 | 47240 203657 |
|  | Firms not operated for the entire year ........................ | 9401 | 9440 | 1745947 | 620040 | 92321 | 11226 |
| 541330 | Engineering services |  |  |  |  |  |  |
|  | All firms. | 45730 | 52526 | 88180688 | 35337890 | 8049622 | 730048 |
|  | Firms operated for the entire year ............................ | 36329 | 43086 | 86434741 | 34717850 | 7957301 | 718822 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . .$. | 5696 | 5699 | , 339492 | 159667 | 34441 | 8042 |
|  | Firms with receipts of \$100,000 to \$249,999 ................. | 8489 | 8497 | 1406446 | 598633 | 129292 | 19310 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 6774 | 6809 | 2431066 | 1063911 | 231510 | 30337 |
|  | Firms with receipts of \$500,000 to \$999,999 .................. | 6026 | 6107 | 4286476 | 1969143 | 423218 | 49824 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . | 5390 | 5732 | 8373090 | 3930284 | 844653 | 88429 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.............. | 1980 | 2578 | 6896917 | 3192365 | 690726 | 66292 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 1023 | 1907 | 7067440 | 3283742 | 722135 | 65847 |
|  | Firms with receipts of \$10,00,000 to \$24,999,999 | 197 | 1805 | 88914233 | 2 293506 | 924263 | 80816 59 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . . . . . .$. . | 85 | 791 | 6060101 | 2298915 | 552946 | 47240 |
|  | Firms with receipts of \$100,000,000 or more ................. | 78 | 2055 | 33699699 | 11293712 | 2718733 | 203657 |
|  | Firms not operated for the entire year.. | 9401 | 9440 | 1745947 | 620040 | 92321 | 11226 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54134 | Drafting services |  |  |  |  |  |  |
|  | All firms. | 1858 | 1872 | 605362 | 310342 | 72168 | 9150 |
|  | Firms operated for the entire year | 1478 | 1492 | 565921 | 297846 | 68565 | 8665 |
|  | Firms with receipts less than \$100,000 | 563 | 563 | 31142 | 13088 | 3078 | 879 |
|  | Firms with receipts of \$100,000 to \$249,999 | 425 | 425 | 67359 | 28022 | 6397 | 1265 |
|  | Firms with receipts of \$250,000 to \$499,999 | 251 | 252 | 88716 | 38159 | 8369 | 1322 |
|  | Firms with receipts of \$500,000 to \$999,999 | 146 | 149 | 101013 | 50070 | 11124 | 1427 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 56 | 58 | 88902 | 51960 | 11673 | 1229 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots . . . . . . . . . .$. | 27 8 | 28 12 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D | g |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ | 2 | 5 | D | D | D | e |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | - | - | - | - | - | - |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | - | - | - | - | - |  |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . | - | - | - | - | - |  |
|  | Firms not operated for the entire year. | 380 | 380 | 39441 | 12496 | 3603 | 485 |
| 541340 | Drafting services |  |  |  |  |  |  |
|  | All firms . | 1858 | 1872 | 605362 | 310342 | 72168 | 9150 |
|  | Firms operated for the entire year | 1478 | 1492 | 565921 | 297846 | 68565 | 8665 |
|  | Firms with receipts less than \$100,000. | 563 | 563 | 31142 | 13088 | 3078 | 879 |
|  | Firms with receipts of \$100,000 to \$249,999 | 425 | 425 | 67359 | 28022 | 6397 | 1265 |
|  | Firms with receipts of \$250,000 to \$499,999 | 251 | 252 | 88716 | 38159 | 8369 | 1322 |
|  | Firms with receipts of \$500,000 to \$999,999 | 146 | 149 | 101013 | 50070 | 11124 | 1427 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 56 | 58 | 88902 | 51960 | 11673 | 1229 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 27 | 28 | D | D | D | $g$ |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. <br> Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ | 8 2 | 12 | D | D | D | ${ }_{\text {e }}{ }^{\text {+ }}$ |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 2 | $\bigcirc$ | - | - | D |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | - | - | - | - | - | - |
|  | Firms with receipts of \$100,000,000 or more . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 380 | 380 | 39441 | 12496 | 3603 | 485 |
| 54135 | Building inspection services |  |  |  |  |  |  |
|  | All firms . | 2724 | 2771 | 639041 | 240080 | 49561 | 8674 |
|  | Firms operated for the entire year | 2001 | 2048 | 572441 | 221641 | 46681 | 8059 |
|  | Firms with receipts less than \$100,000. | 821 | 821 | 47667 | 18803 | 3952 | 1263 |
|  | Firms with receipts of \$100,000 to \$249,999 | 663 | 663 | 101053 | 38169 | 8129 | 1566 |
|  | Firms with receipts of \$250,000 to \$499,999 | 272 | 277 | 94381 | 35961 | 7827 | 1441 |
|  | Firms with receipts of \$500,000 to \$999,999 | 147 | 152 | 99221 | 38497 | 7894 | 1317 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 74 | 85 | 106532 | 41603 | 8634 | 1226 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 16 | 29 | 56923 | 27478 |  | 691 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 7 | 20 | D | D | D | e |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ........... | 1 | 1 | D | D | D | b |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ... | - | - | - | - | - |  |
|  | Firms with receipts of $\$ 50,0,000,000$ or more $999 \ldots \ldots . . . . .$. | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 723 | 723 | 66600 | 18439 | 2880 | 615 |
| 541350 | Building inspection services |  |  |  |  |  |  |
|  | All firms . | 2724 | 2771 | 639041 | 240080 | 49561 | 8674 |
|  |  | 2001 | 2048 | 572441 | 221641 | 46681 | 8059 |
|  |  | 821 | 821 | 47667 | 18803 | 3952 | 1263 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 663 | 663 | 101053 | 38169 | 8129 | 1566 |
|  | Firms with receipts of \$250,000 to \$499,999 ... | 272 | 277 | 94381 | 35961 | 7827 | 1441 |
|  |  | 147 | 152 | 99221 | 38497 | 7894 | 1317 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999... | 74 | 85 | 106532 | 41603 | 8634 | 1226 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999... | 16 | 29 | 56923 | 27478 | 5806 | 691 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . . . .$. . | 7 | 20 | D | D | D | e |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 1 | 1 | D | D | D | b |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | - | - | - | - | - |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | - | - | - | - | - | - |
|  | Firms with receipts of \$100,000,000 or more . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year ......................... | 723 | 723 | 66600 | 18439 | 2880 | 615 |
| 54136 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms . | 557 | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Firms operated for the entire year. | 408 | 438 | 1044523 | 435047 | 108109 | 9620 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 77 | 77 | 4493 | 1819 | 378 | 108 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . | 120 | 120 | 19054 | 7381 | 1506 | 293 |
|  | Firms with receipts of \$250,000 to \$499,999... | 67 | 67 | 24246 | 8914 | 2006 | 302 |
|  | Firms with receipts of \$500,000 to \$999,999 | 55 | 57 | 37799 | 15160 | 3248 | 431 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999.. | 41 | 42 | 60591 | 22806 | 4751 | 617 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 19 | 26 | 63030 | 22464 | 5230 | 596 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 11 | 11 | 77473 | 28263 | 7027 13 | - 578 |
|  | Firms with receipts of $\$ 10,000,000$ to \$24,999,999 Firms with receipts of $\$ 25,000000$ to $\$ 49,999,999$ | 11 3 | 12 | 175593 112852 | 58988 29 130 | 13651 6530 | 1238 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . .$. | 3 <br> 1 | 10 1 | 112852 | 29130 | 6530 | 923 e |
|  | Firms with receipts of $\$ 100,000,000$ or more .................. | 3 | 15 | D | D | D | h |
|  | Firms not operated for the entire year.. | 149 | 149 | 43263 | 10548 | 1899 | 285 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541360 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms . | 557 | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Firms operated for the entire year | 408 | 438 | 1044523 | 435047 | 108109 | 9620 |
|  | Firms with receipts less than \$100,000 | 77 | 77 | 4493 | 1819 | 378 | 108 |
|  | Firms with receipts of \$100,000 to \$249,999 | 120 | 120 | 19054 | 7381 | 1506 | 293 |
|  | Firms with receipts of \$250,000 to \$499,999 | 67 | 67 | 24246 | 8914 | 2006 | 302 |
|  | Firms with receipts of \$500,000 to \$999,999 | 55 | 57 | 37799 | 15160 | 3248 | 431 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 41 | 42 | 60591 | 22806 | 4751 | 617 |
|  |  | 19 | 26 | 63030 | 22464 | 5230 | 596 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . . .$. | 11 | 11 | 77473 | 28263 | 7027 | 578 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . . | 11 | 12 | 175593 | 58988 | 13651 | 1238 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 3 | 10 | 112852 | 29130 | 6530 | 923 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more | 1 3 | 1 15 | D D | D | D | ¢ |
|  | Firms not operated for the entire year | 149 | 149 | 43263 | 10548 | 1899 | 285 |
| 54137 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms . | 8671 | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Firms operated for the entire year | 7450 | 7642 | 2924141 | 1388667 | 305550 | 50233 |
|  | Firms with receipts less than $\$ 100,000 . \ldots \ldots \ldots . . . . . . . . . . .$. | 2028 | 2028 | 121879 | 43992 | 9536 | 3826 9 539 |
|  |  | 2684 | 2687 | 437029 | 184639 | 40601 | 9539 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1466 | 1480 | 510936 | 249056 | 54726 | 10167 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 797 | 825 | 534413 | 280515 | 61673 | 9464 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . | 353 | 412 | 517478 | 269046 | 57673 | 7821 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 84 | 118 | 269975 | 145455 | 31463 | 3706 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 20 | 54 | 139740 | 67024 | 15406 | 1850 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . . . . . . . .$. | 13 4 | 21 16 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | g |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . . . . .$. | 1 | 1 | D | D | D | e |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . . . | - | - |  |  | - |  |
|  | Firms not operated for the entire year | 1221 | 1222 | 117741 | 42936 | 7281 | 1581 |
| 541370 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms . | 8671 | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Firms operated for the entire year | 7450 | 7642 | 2924141 | 1388667 | 305550 | 50233 |
|  | Firms with receipts less than \$100,000 ....................... | 2028 | 2028 | 121879 | 43992 | 9536 | 3826 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 2684 | 2687 | 437029 | 184639 | 40601 | 9539 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 1466 | 1480 | 510936 | 249056 | 54726 | 10167 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 797 | 825 | 534413 | 280515 | 61673 | 9464 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 353 | 412 | 517478 | 269046 | 57673 | 7821 |
|  |  | 84 | 118 | 269975 | 145455 | 31463 | 3706 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 20 | 54 | 139740 | 67024 | 15406 | 1850 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . | 13 | 21 | D | D | D | g |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots \ldots . . . . . . . . . .$. | 4 1 | 16 1 | D | D | D | ${ }_{\mathrm{e}}^{\mathrm{g}}$ |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . . | - |  |  |  | - |  |
|  | Firms not operated for the entire year ......................... | 1221 | 1222 | 117741 | 42936 | 7281 | 1581 |
| 54138 | Testing laboratories |  |  |  |  |  |  |
|  | All firms . | 4126 | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Firms operated for the entire year ........................... | 3626 | 4982 | 6302927 | 2656431 | 629474 | 80342 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . .$. | 412 | 412 | 24171 | 9842 | 2278 | 700 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 782 | 783 | 133088 | 51652 | 11248 | 2425 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 690 | 701 | 248966 | 103691 | 23675 | 4037 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 621 | 648 | 437906 | 188288 | 43167 | 6679 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999.............. | 625 | 746 | 984977 | 437230 | 101152 | 13168 |
|  |  | 288 | 416 | 989689 | 432620 | 97337 | 12517 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 120 | 276 | 836697 | 357453 | 83662 | 10280 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . |  | 373 | 966571 |  | 98511 | 11587 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . | 17 | 184 |  |  | D | ${ }^{\text {i }}$ |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | 5 | 46 |  |  | 85 | r ${ }_{\text {h }}$ |
|  | Firms with receipts of \$100,000,000 or more ................ | 4 | 397 | 778445 | 352507 | 85433 | 9544 |
|  | Firms not operated for the entire year. | 500 | 506 | 140037 | 52351 | 12681 | 1682 |
| 541380 | Testing laboratories |  |  |  |  |  |  |
|  | All firms . | 4126 | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Firms operated for the entire year . ......................... | 3626 | 4982 | 6302927 | 2656431 | 629474 | 80342 |
|  |  | 412 | 412 | 24171 | 9842 | 2278 | 700 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 782 | 783 | 133088 | 51652 | 11248 | 2425 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 690 | 701 | 248966 | 103691 | 23675 | 4037 |
|  | Firms with receipts of \$500,000 to \$999,999 .................... | 621 | 648 | 437906 | 188288 | 43167 | 6679 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999.............. | 625 | 746 | 984977 | 437230 | $\begin{array}{r}101152 \\ \\ 97 \\ \hline 137\end{array}$ | 13168 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 288 | 416 | 989689 | 432620 357453 | 97337 | 12517 10280 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 120 | 276 | 836697 | 357453 | 83662 | 10280 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 62 | 373 | 966571 | 396817 | 98511 | 11587 |
|  | Firms with receipts of $\$ 25,000,00$ to $\$ 49,999,999$.................... | 5 | $\begin{array}{r}184 \\ 46 \\ \hline\end{array}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & D \\ & D \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | h |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . . | 4 | 397 | 778445 | 352507 | 85433 | 9544 |
|  | Firms not operated for the entire year. | 500 | 506 | 140037 | 52351 | 12681 | 1682 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54143 | Graphic design services |  |  |  |  |  |  |
|  | All firms . | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Firms operated for the entire year | 11067 | 11173 | 7048050 | 2245993 | 505347 | 58867 |
|  | Firms with receipts less than \$100,000 | 2024 | 2024 | 121780 | 42310 | 10031 | 3053 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . | 3 160 | 3161 2 | 530260 | 160336 | 36745 | 7073 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 2491 | 2496 1 | 887141 1248580 | 258117 | 57840 | 8949 |
|  | Firms with receipts of \$500,000 to \$999,999 ............... | 1781 | 1791 | 1248580 | 377946 | 83394 | 10264 |
|  |  | $\begin{array}{r}1164 \\ 300 \\ \hline\end{array}$ | $\begin{array}{r}1192 \\ 319 \\ \\ \hline\end{array}$ | 1762061 <br> 1022627 <br> 70082 | 561783 <br> 348890 | 124474 78694 52 | 12959 6941 |
|  |  | 107 | 125 | 700820 | 236337 | 52910 | 4673 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. . | 33 | 51 | D | D | D | h |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... | 5 | 6 | D | D | D | g |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more . | 2 | 8 | D | D | D | f |
|  | Firms not operated for the entire year. | 3453 | 3458 | 506853 | 108681 | 15430 | 2755 |
| 541430 | Graphic design services |  |  |  |  |  |  |
|  | All firms . | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Firms operated for the entire year | 11067 | 11173 | 7048050 | 2245993 | 505347 | 58867 |
|  | Firms with receipts less than \$100,000. | 2024 | 2024 | 121780 | 42310 | 10031 | 3053 |
|  | Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . . . . . . . .$. <br> Firms with receipts of $\$ 250,000$ to $\$ 499,999 . . . . . . . . . . . .$. | 3160 2491 | 3161 2496 | 530260 887141 | 160 <br> 258 <br> 117 | 36745 57840 | 7073 8949 |
|  | Firms with receipts of \$500,000 to \$999,999 | 1781 | 1791 | 1248580 | 377946 | 83394 | 10264 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$ | 1164 | 1192 | 1762061 | 561783 | 124474 | 12959 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . | 300 | 319 | 1022627 | 348890 | 78694 | 6941 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . . .$. | 107 33 | 125 | 700820 | 236337 |  | 4673 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . .$. . Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots \ldots .$. . | $\begin{array}{r}33 \\ 5 \\ \hline\end{array}$ | 51 6 | D | D ${ }_{\text {D }}$ | D | h g |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ | 2 | 8 | D | D | D | f |
|  | Firms with receipts of \$100,000,000 or more ... |  |  |  | - |  | - |
|  | Firms not operated for the entire year.. | 3453 | 3458 | 506853 | 108681 | 15430 | 2755 |
| 5414301 | Graphic design services (except commercial art \& medical artists) |  |  |  |  |  |  |
|  | All firms . | 12466 | 12565 | 6741083 | 2109127 | 465035 | 54791 |
|  | Firms operated for the entire year | 9607 | 9703 | 6297207 | 2013860 | 450810 | 52374 |
|  | Firms with receipts less than \$100,000. | 1603 | 1603 | 97939 | 33836 | 7967 | 2439 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 2719 | 2720 | 457186 | 136456 | 31217 | 6021 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 2205 | 2210 | 787150 1126574 | 227828 | 50965 | 7881 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . . . . . . . . . . . . . . .$. | 1607 | 1616 | 1126574 | 339718 | 74843 | 9181 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . | 1069 | 1095 | 1622553 | 520009 | 114298 | 11982 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . . | 276 | 294 | 938104 | 319991 | 71257 | 6371 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . | 95 | 110 | 615890 | 208660 | 47153 | 4107 |
|  |  |  |  |  |  |  |  |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . . . . .$. Firms with receipts of \$50,000,000 to \$99,999,999 | 3 <br> 2 | 4 8 | D | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | g |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . .$. . Firms with receipts of $\$ 100,000,000$ or more . | 2 | 8 | D | D | D | f |
|  | Firms not operated for the entire year. | 2859 | 2862 | 443876 | 95267 | 14225 | 2417 |
| 5414302 | Commercial art |  |  |  |  |  |  |
|  | All firms . | 2010 | 2017 | 801037 | 240746 | 54652 | 6688 |
|  |  | 1427 | 1434 | 735890 | 226503 | 53144 | 6343 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 410 | 410 | 23266 | 8235 | 2006 | 600 |
|  | Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . . . . . . . ~$ | 436 276 | 436 276 | 72104 | 23477 | 5439 | 1035 |
|  |  | 165 | 166 | D | D | D | g |
|  |  | 97 | 99 | 143030 | 43037 | 10507 | 998 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 25 | 27 | 86312 79 | 29070 | 7426 54 | 599 |
|  |  | 11 | 13 | 79497 | 26081 |  | 539 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ........... | 5 | 5 |  | D | D | e |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... | 2 | 2 | D | D | D | e |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more . . . . . . . ${ }^{\text {a }}$. . | - | - | - | - | - | - |
|  | , |  |  |  |  |  | - |
|  | Firms not operated for the entire year.. | 583 | 583 | 65147 | 14243 | 1508 | 345 |
| 5414303 | Medical artists |  |  |  |  |  |  |
|  | All firms. | 47 | 49 | 12783 | 4801 | 1090 | 143 |
|  |  | 35 | 35 | 11520 | 4507 | 1056 | 134 |
|  | Firms with receipts less than $\$ 100,000$. <br> Firms with receipts of $\$ 100,000$ to $\$ 249,999$ | 11 5 | 11 5 | 575 970 | 239 403 | 58 89 | 14 17 |
|  |  | 10 | + | D | 403 D | 89 | b |
|  |  | 9 | 9 | D | D | D | b |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots \ldots . . . . . . . .$. Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots . . . . . .$. | - | - | - | - | - | - |
|  |  | - | - | - | - | - | - |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............... | - | - | - | - | - | - |
|  | Firms with receipts of \$ $\$ 00000,000$ to $\$ 99,999,999 . . . . . . . . .$. . | - | - | - | - | - | - |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 12 | 14 | 1263 | 294 | 34 | 9 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54149 | Other specialized design services |  |  |  |  |  |  |
|  | All firms. | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Firms operated for the entire year | 637 | 638 | 358228 | 120729 | 25196 | 3672 |
|  | Firms with receipts less than $\$ 100,000$ | 155 | 155 | 8525 | 3219 | 756 | 261 |
|  | Firms with receipts of \$100,000 to \$249,999 | 208 | 208 | 33832 | 11400 | 2559 | 499 |
|  | Firms with receipts of \$250,000 to \$499,999 | 124 | 124 | 45528 | 12630 | 2799 | 627 |
|  | Firms with receipts of \$500,000 to \$999,999 | 69 | 69 | 47836 | 15373 | 3522 | 478 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 66 | 67 | 99382 | 35600 | 7317 | 953 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 7 | 7 | 21117 | 9363 | 1701 | 164 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 4 | 4 | 27830 | 6182 | 1130 | 246 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 4 | 4 | 74178 | 26962 | 5412 | 444 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | - | - |  |  | - | - |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more . | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 233 | 233 | 32536 | 8481 | 1473 | 219 |
| 541490 | Other specialized design services |  |  |  |  |  |  |
|  | All firms . | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Firms operated for the entire year | 637 | 638 | 358228 | 120729 | 25196 | 3672 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 155 | 155 | 8525 | 3219 | 756 | 261 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 208 | 208 | 33832 | 11400 | 2559 | 499 |
|  | Firms with receipts of \$250,000 to \$499,999 | 124 | 124 | 45528 | 12630 | 2799 | 627 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 69 | 69 | 47836 | 15373 | 3522 | 478 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . .$. | 66 | 67 | 99382 | 35600 | 7317 | 953 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 7 | 7 | 21117 | 9363 | 1701 | 164 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 4 | 4 | 27830 | 6 182 | 1130 | 246 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . | 4 | 4 | 74178 | 26962 | 5412 | 444 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 .............. | - | - | - | - | - | - |
|  | Firms with receipts of \$100,000,000 or more .................. | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 233 | 233 | 32536 | 8481 | 1473 | 219 |
| 5415 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Firms operated for the entire year | 46722 | 53020 | 105509063 | 40855372 | 9620287 | 745747 |
|  | Firms with receipts less than \$100,000. | 8258 | 8259 | 538986 | 273620 | 62362 | 11580 |
|  | Firms with receipts of \$100,000 to \$249,999 | 15853 | 15865 | 2483870 | 1211255 | 257402 | 27490 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . | 7306 | 7344 | 2566043 | 1100913 | 229690 | 25233 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 4 946 | 5208 | 7724072 | 3382569 | 716633 | 64661 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots . . . . . . . . . . . .$. | 2168 | 2542 | 7577979 | 3458826 | 741549 | 62989 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 1292 | 1762 | 8909430 | 3969426 | 874540 | 68453 |
|  |  | 803 | 1489 | 12079610 | 5224225 | 1161231 | 92738 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 232 | 749 | 8045230 | 3494070 | 805267 | 60749 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . | 114 99 | 748 333 | 7920738 43691113 | 3190797 13850248 | $\begin{array}{r}747314 \\ \hline 65186\end{array}$ | 56067 |
|  | Firms with receipts of \$100,000,000 or more ................. | 99 | 3333 | 43691113 | 13850248 | 3665186 | 239645 |
|  | Firms not operated for the entire year. | 19239 | 19258 | 3458551 | 1295286 | 185056 | 18912 |
| 54151 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Firms operated for the entire year | 46722 | 53020 | 105509063 | 40855372 | 9620287 | 745747 |
|  | Firms with receipts less than \$100,000 ........................ | 8258 | 8259 | 538986 | 273620 | 62362 | 11580 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 15853 | 15865 | 2483870 | 1211255 | 257402 | 27490 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 7306 | 7344 | 2566043 | 1100913 | 229690 |  |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 5651 | 5721 | 3971992 | 1699423 | 359113 | 36142 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............. | 4946 | 5208 | 7724072 | 3382569 | 716633 | 64661 |
|  |  | 2168 | 2542 | 7577979 | 3458826 | 741549 | 62989 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 1292 | 1762 | 8909430 | 3969426 | +874540 | 68453 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 803 | 1489 | 12079610 | 5224225 | 1161231 | 92738 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . . . | 232 | 749 | 8045230 | 3494070 | 805267 | 60749 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | $\begin{array}{r}114 \\ \hline 9\end{array}$ | 748 3 | 7920738 4369113 | 3190797 13 | 747314 365186 | 56067 |
|  | Firms with receipts of \$100,000,000 or more .................. | 99 | 3333 | 43691113 | 13850248 | 3665186 | 239645 |
|  | Firms not operated for the entire year ..................... . | 19239 | 19258 | 3458551 | 1295286 | 185056 | 18912 |
| 541511 | Custom computer programming services |  |  |  |  |  |  |
|  | All firms . | 29248 | 31624 | 38300515 | 18417084 | 4107483 | 318198 |
|  | Firms operated for the entire year . ........................... | 19334 | 21694 | 36561097 | 17698236 | 4000878 | 308845 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . . .$. | 3592 | 3592 | 233207 | 121485 | 27120 | 5005 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 6278 | ${ }_{6} 282$ | 977472 | 501344 | 105015 | 11099 |
|  | Firms with receipts of \$250,000 to \$499,999 | 2770 | 2797 | 969193 | 464952 | 96672 | 10048 |
|  |  | 2218 | 2255 | 1574058 | 752276 | 158481 | 14825 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............... | 2240 | 2382 | 3509915 | 1734566 | 372398 | 32009 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999................ | 1053 | 1225 | 3684915 | 1861385 | 398389 | 32255 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.... | 635 | 804 | 4398351 | 2 2 233108 | 492774 | 36539 4444 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999$ | 352 120 | 648 337 | 5 <br> 4 <br> 4 <br> 155 | 2645001 1995122 | 576828 453070 | 44441 32844 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... | 44 | 268 | 2967539 | 1361395 | 320008 | 21748 |
|  | Firms with receipts of \$100,000,000 or more .................. | 32 | 1104 | 8862358 | 4027602 | 1000123 | 68032 |
|  | Firms not operated for the entire year. | 9914 | 9930 | 1739418 | 718848 | 106605 | 9353 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541512 | Computer systems design services |  |  |  |  |  |  |
|  | All firms | 28083 | 30804 | 51212916 | 18459669 | 4249529 | 337526 |
|  | Firms operated for the entire year | 21525 | 24243 | 49825173 | 18002215 | 4176292 | 329188 |
|  | Firms with receipts less than \$100,000 | 3278 | 3278 | 218490 | 109044 | 25343 | 4591 |
|  | Firms with receipts of \$100,000 to \$249,999 | 7268 | 7271 | 1148657 | 543472 | 116883 | 12502 |
|  | Firms with receipts of \$250,000 to \$499,999 | 3609 | 3619 | 1274987 | 507892 | 107608 | 12268 |
|  | Firms with receipts of \$500,000 to \$999,999 | 2813 | 2833 | 1970131 | 769556 | 164880 | 17186 |
|  | Firms with receipts of $\$ 1,000,000$ to \$2,499,999. Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999$ | $\begin{array}{r}2996 \\ \hline 979\end{array}$ | 2393 1132 1 | 3 3 3 42743464 4 | 1371302 1368617 1 | 287622 295397 3 | 27070 25952 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 601 | + 865 | 44145167 | 1550962 | 295 3960 | 28250 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 442 | 812 | 6637803 | 2525244 | 571854 | 46266 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 118 | 353 | 4105638 | 1580785 | 360279 | 27035 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 64 57 | 350 1337 | 4400813 18911677 | 1572300 6103041 | 371571 +536295 | 29623 98445 |
|  | Firms with receipts of \$100,000,000 or more . . . . . | 57 | 1337 | 18911677 | 6103041 | 1536295 | 98445 |
|  | Firms not operated for the entire year | 6558 | 6561 | 1387743 | 457454 | 73237 | 8338 |
| 5415121 | Computer systems integrators |  |  |  |  |  |  |
|  | All firms | 8691 | 10571 | 35270055 | 11341975 | 2652101 | 207741 |
|  | Firms operated for the entire year | 7255 | 9134 | 34735435 | 11196156 | 2625107 | 204462 |
|  | Firms with receipts less than \$100,000. | + 522 | +522 | 33293 | 14416 | 3410 | 781 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1369 | 1370 | 230234 | 90491 | 20481 | 2872 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1334 | 1340 | 480113 | 169047 | 37277 | ${ }_{5} 5036$ |
|  | Firms with receipts of \$500,000 to \$999,999 | 1287 | 1299 | 909772 | 313195 | 69379 | 8311 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 1264 | 1315 | 1998061 | 682348 | 150121 | 15260 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 601 | 689 | 2099704 | 734275 | 167883 | 15302 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 397 309 | 542 550 | 2674332 4654764 | + 150687425 | 200096 <br> 356 <br> 186 | 17624 29 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 83 | 256 | 2927747 | 1053489 | 243515 | 18052 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 44 | 211 | 3073243 | 923792 | 212176 | 17305 |
|  | Firms with receipts of \$100,000,000 or more ... | 45 | 1040 | 15581172 | 4733306 | 1164203 | 74449 |
|  | Firms not operated for the entire year | 1436 | 1437 | 534620 | 145819 | 26994 | 3279 |
| 5415122 | Computer systems consultants (except systems integrators) |  |  |  |  |  |  |
|  | All firms . | 19459 | 20233 | 15942861 | 7117694 | 1597428 | 129785 |
|  | Firms operated for the entire year | 14331 | 15104 | 15081210 | 6801455 | 1550803 | 124671 |
|  | Firms with receipts less than \$100,000. | 2758 | 2758 | 185343 | 94700 | 21960 | 3812 |
|  | Firms with receipts of \$100,000 to \$249,999 | 5899 | 5901 | 918423 | 452981 | 96402 | 9630 |
|  | Firms with receipts of \$250,000 to \$499,999 | 2283 | 2287 | 797380 | 340267 | 70665 | 7263 |
|  | Firms with receipts of \$500,000 to \$999,999... | 1536 | 1546 | 1067177 | 460093 | 96209 | 8964 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999... | 1041 | 1092 | 1602744 | 696327 | 139203 | 12043 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 392 | 456 | 1370409 | 652846 | 131081 | 10942 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 209 | 310 | 1437566 | 658252 | 143835 | 10929 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 145 | 282 | 2171813 | 1048022 | 239743 | 18697 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 35 | 82 | 1198418 | 530810 | 116969 | 8679 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more............... | 20 13 | 125 | 11304142 302795 | 623762 1243395 | 156404 338 | 11605 22107 |
|  |  |  |  |  |  |  |  |
|  | Firms not operated for the entire year. | 5128 | 5129 | 861651 | 316239 | 46625 | 5114 |
| 541513 | Computer facilities management services |  |  |  |  |  |  |
|  | All firms | 745 | 1445 | 15114194 | 3389511 | 1051577 | 71821 |
|  |  | 621 | 1321 | 15048594 | 3358762 | 1050826 | 71702 |
|  |  | $\begin{array}{r}55 \\ 115 \\ \hline\end{array}$ | $\begin{array}{r}55 \\ 115 \\ \hline\end{array}$ | 3121 18449 | $\begin{array}{r}1531 \\ 9868 \\ \hline\end{array}$ | $\begin{array}{r}372 \\ 2175 \\ \hline 15\end{array}$ | 77 251 |
|  | Firms with receipts of \$250,000 to \$499,999 ..................... | 95 | 95 | 33552 | 14902 | 2175 315 | 400 |
|  |  | 97 | 102 | 67461 | 29779 | 6429 | 836 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 108 | 121 | 175689 | 86078 | 19954 | 2222 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.............. | 62 34 | 78 | 226944 | 111270 | 23443 | 2456 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$. . . . . . . | 34 <br> 23 | 47 <br> 69 | 221134 363289 | 118733 152728 | 33201 36016 | ${ }^{2} 5683$ |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 .............. | 19 | 123 | 662782 | 252349 | 68797 | 6848 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | 6 | 19 |  |  | D | h |
|  | Firms with receipts of \$100,000,000 or more $\ldots \ldots \ldots \ldots \ldots \ldots .$. | 7 | 497 | D | D | D | , |
|  | Firms not operated for the entire year | 124 | 124 | 65600 | 30749 | 751 | 119 |
| 541519 | Other computer related services |  |  |  |  |  |  |
|  | All firms . | 8186 | 8405 | 4339989 | 1884394 | 396754 | 37114 |
|  | Firms operated for the entire year | 5524 | 5742 | 3979771 | 1758488 | 382679 | 35332 |
|  | Firms with receipts less than \$100,000... | 1345 | 1345 | 84723 | 41775 | 9575 | 1919 |
|  | Firms with receipts of \$100,000 to \$249,999 .................... | 2208 | 2210 | 342065 | 158120 | 33707 | 3679 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 850 | 855 | 294985 | 116684 | 23075 | 2613 |
|  | Firms with receipts of \$500,000 to \$999,999 | 548 | 559 | 377680 | 155539 | 31637 | 3508 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 365 | 388 | 554503 | 240926 | 48930 | 4597 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.............. | 113 | 134 | 378169 | 185015 | 40367 | 3445 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 .$. Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ | 55 28 | 84 <br> 38 | 391762 403738 | 177500 198811 | 38508 43089 | 3 392 3066 |
|  | Firms with recelipts of \$10,000,000 to $\$ 24,999,9999 . . . . . . . . . . .$. . | 6 6 | 15 | 403738 D | 198811 | 4308 | - ${ }^{\text {g }}$ |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . . . . . .$. | 3 | 57 | $\mathrm{D}$ | D | D | g |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . . | 3 | 57 | D | D | D | h |
|  | Firms not operated for the entire year. | 2662 | 2663 | 360218 | 125906 | 14075 | 1782 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.


 | $\mathrm{C}]$ |
| :--- |

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5416 | Management, scientific, \& technical consulting services |  |  |  |  |  |  |
|  | All firms . | 76753 | 80426 | 63428740 | 26581677 | 5766476 | 511252 |
|  | Firms operated for the entire year | 53042 | 56687 | 59215381 | 25123190 | 5578675 | 483773 |
|  | Firms with receipts less than \$100,000 | 12386 | 12405 | 697298 | 305706 | 70168 | 20254 |
|  | Firms with receipts of \$100,000 to \$249,999 | 14642 | 14659 | 2401437 | 992988 | 214754 | 31595 |
|  | Firms with receipts of $\$ 250,000$ to $\$ 499,999$. Firms with receipts of $\$ 500,000$ to $\$ 999,999$ | $\begin{array}{r}10147 \\ 7402 \\ \hline 5\end{array}$ | $\begin{array}{r}10187 \\ 7535 \\ \hline 5\end{array}$ | 3597084 5 163156 | 1478248 | 308508 460967 | 37096 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 5336 | 5767 | 8 149187 | 3504978 | 746463 | 70551 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 1708 | 2162 | 5881302 | 2460146 | 530891 | 48084 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 812 | 1275 | 5581403 | 2364961 | 518206 | 45824 |
|  | Firms with receipts of \$ $\$ 10,000,000$ to \$24,999,999 | 416 | 944 | 6200670 | 2525872 | 575171 | 48857 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 108 | 485 | 3664746 | 1547025 | 348612 | 29935 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ........... Firms with receipts of $\$ 100,000,000$ or | 54 | 421 | 3739666 14 | 1649760 | 367726 1437209 | 22583 79 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . | 31 | 847 | 14139432 | 6095781 | 1437209 | 79314 |
|  | Firms not operated for the entire year. | 23711 | 23739 | 4213359 | 1458487 | 187801 | 27479 |
| 54161 | Management consulting services |  |  |  |  |  |  |
|  | All firms . | 58152 | 60794 | 52224697 | 22296821 | 4830950 | 411044 |
|  | Firms operated for the entire year | 39712 | 42340 | 48807281 | 21087283 | 4675074 | 388511 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 9007 | 9026 | + 507214 | 224101 | 51565 | 14900 |
|  | Firms with receipts of $\$ 100,000$ to $\$ 249,999$ Firms with receipts of $\$ 250,000$ to $\$ 499,999$ | 10769 7665 | $\begin{array}{r}10786 \\ 7698 \\ \hline\end{array}$ | 1772485 2717526 | 744031 1137489 | 161283 236456 | 23269 27841 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999$ | - 659 | 5749 | 3944156 | 1706012 | 355 | 37231 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 4127 | 4402 | 6303686 | 2775522 | 587229 | 54146 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999... | 1338 | 1651 | 4641237 | 1969048 | 421092 | 38094 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 648 | 958 | 4473914 | 1914573 | 417869 | 36594 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . . . .$. Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . .$. | $\begin{array}{r}352 \\ 76 \\ \hline\end{array}$ | 700 310 | 5283623 2545748 | 2133863 1158707 1 | 482118 25881 | 39760 22169 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ | 43 | 309 | 3007305 | 1363899 | 302955 | 17776 |
|  | Firms with receipts of \$100,000,000 or more .... | 28 | 751 | 13610387 | 5960038 | 1399914 | 76731 |
|  | Firms not operated for the entire year | 18440 | 18454 | 3417416 | 1209538 | 155876 | 22533 |
| 541611 | Administrative management \& general management consulting service |  |  |  |  |  |  |
|  | All firms . | 26294 | 27399 | 28556409 | 12738842 | 2776200 | 208674 |
|  | Firms operated for the entire year | 17470 | 18569 | 26863721 | 12080778 | 2697854 | 197272 |
|  | Firms with receipts less than \$100,000. | 4463 | 4475 | 243532 | 112810 | $\begin{array}{r}25979 \\ 75 \\ \hline 835\end{array}$ | 7 10 102 |
|  | Firms with receipts of $\$ 250,000$ to $\$ 499,999$ | 4855 3127 | 4862 3140 | 1108842 | 488896 | 15835 103110 | 10441 10982 |
|  | Firms with receipts of \$500,000 to \$999,999 | 2198 | 2239 | 1526156 | 686509 | 144280 | 14140 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 1647 | 1762 | 2529732 | 1143919 | 251968 | 21458 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 593 | 729 | 2056707 | 897814 | 194922 | 17252 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 324 | 474 | 2280551 | 1037832 | 226137 | 18336 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 180 | 308 | 2730224 | 1193101 | 262470 | 19661 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 43 | 144 | 1416332 | 652570 |  | 10080 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more............. | 25 15 | 95 341 | 1727527 10451792 | 845244 4672846 | 172130 1087835 | 8176 59454 |
|  | Frow |  |  |  |  |  |  |
|  | Firms not operated for the entire year. | 8824 | 8830 | 1692688 | 658064 | 78346 | 11402 |
| 541612 | Human resources \& executive search consulting services |  |  |  |  |  |  |
|  | All firms . | 13944 | 14788 | 10713115 | 5160322 | 1118438 | 99719 |
|  | Firms operated for the entire year $\ldots \ldots \ldots$ | 10 1 1 596 | 10937 | 10002637 | 4890690 | 1076849 | 93435 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . .$. Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . . . .$. | 1569 2685 | 1572 <br> 2692 <br> 1 | 94186 449993 | 40154 187137 | 8850 39888 | 2807 6161 |
|  | Firms with receipts of \$250,000 to \$499,999 ...................... | 2323 | 2335 | 826082 | 361195 | 72055 | 9294 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999$ | 1801 | 1818 | 1257317 | 595993 | 119515 | 13041 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 1183 | 1266 | 1795715 | 921597 | 186015 | 17213 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 327 | 444 | 1129555 | 587005 | 122233 | 10439 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 126 | 208 | 856079 | 428445 | 95753 | 9385 |
|  |  | 54 |  | 804756 |  | 83453 |  |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . . .$. Firms with receipts of $\$ 50,000000$ to $\$ 9999,999 . . . . . . .$. | 10 10 | $\begin{array}{r}38 \\ 204 \\ \hline\end{array}$ | 328365 743305 | 173168 366142 | 39230 100714 | 2863 5486 |
|  | Firms with receips of $\$ 51,000,0000$ or more . . . . . . . . . . . . . . . . | +8 | 173 | + 717284 | 366142 865 | 209143 | 5486 968 |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . | 3848 | 3851 | 710478 | 269632 | 41589 | 6284 |
| 5416121 | Actuarial consulting |  |  |  |  |  |  |
|  | All firms . | 601 | 714 | 1152766 | 571565 | 136717 | 10299 |
|  |  | 503 | 615 | 1119123 | 554142 | 133424 |  |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots \ldots . . . . . . . . . .$. Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . .$. | 61 115 | 61 115 | $\begin{array}{r}3741 \\ 19229 \\ \hline\end{array}$ | 1529 8586 | + 292 | 92 222 |
|  |  | 118 | 122 | 41740 | 21252 | 4298 | 409 |
|  | Firms with receipts of \$500,000 to \$999,999... | 89 | 91 | 63187 | 34263 | 7501 | 652 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . . | 70 | 78 | 111429 | 63969 | 13749 | 1062 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 27 | 38 | 98965 | 56704 | 12773 | 963 |
|  | Firms with receipts of $\$ 5,000,000$ to \$9,999,999............... Firms with receipts of $\$ 1000000$ to $\$ 24,999,999 . . . . . .$. | 9 | 13 <br> 25 | 65891 | 38497 | 9333 | 790 |
|  |  | 2 | $\begin{array}{r}25 \\ 7 \\ \hline\end{array}$ | D | D | D | f |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............. | 2 | 25 | D | D | D | f |
|  | Firms with receipts of $\$ 100,000,000$ or more $\ldots \ldots \ldots \ldots \ldots \ldots .$. | 2 | 40 | D | D | D | g |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 98 | 99 | 33643 | 17423 | 3293 | 209 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5416122 | Executive placement services |  |  |  |  |  |  |
|  | All firms. | 7241 | 7619 | 5154804 | 2640672 | 524452 | 47179 |
|  | Firms operated for the entire year | 5296 | 5673 | 4809922 | 2502272 | 503609 | 43928 |
|  | Firms with receipts less than $\$ 100,000$ | 577 | 579 | 36146 | 15966 | 3447 | 1176 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1303 | 1309 | 222322 | 93733 | 19459 | 3184 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1297 | 1303 | 462453 | 207173 | 40198 | 5487 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999$ | 1088 | 1099 | 765198 | 385888 | 76068 | 8441 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 747 | 790 | 1117842 | 610184 | 122205 | 11216 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . \ldots . . . . . . . . .$. | 193 | 264 | 652641 | 361909 | 72430 | 5704 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 55 | 87 | 370270 | 199240 | 44762 | 3467 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 25 | 76 | 371363 | 166503 | 34429 | 1823 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 4 | 26 | D | D |  | ${ }^{\text {f }}$ |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . | 4 3 | 94 46 | D | D D | D | g |
|  | Firms not operated for the entire year. | 1945 | 1946 | 344882 | 138400 | 20843 | 3251 |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |  |
|  | All firms . | 6121 | 6455 | 4405545 | 1948085 | 457269 | 42241 |
|  | Firms operated for the entire year | 4314 | 4646 | 4059997 | 1827942 | 438071 | 39301 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots$ | 931 | 932 | 54299 | 22659 | 5111 | 1539 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1267 | 1268 | 208442 | 84818 | 18771 | 2755 |
|  | Firms with receits of \$250,000 to \$499,999 | 910 | 912 | 322565 | 133206 | 27675 | 3411 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . . . . . . . . . . . .$. | 627 376 | 631 | 431226 | 176753 | 36189 | 3966 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots \ldots . . . . . . . .$. | 376 | 420 | 582064 | 256664 | 51989 |  |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999$. Firms with receipts of $\$ 5,000000$ to $\$ 9,999,999$. | 105 63 | 133 106 | 371111 <br> 426328 | 163537 191286 | 36389 <br> 42194 <br> 1 | 3675 5 5 |
|  |  | 63 <br> 23 | 106 90 | 426328 347520 | 191286 142215 | 42194 35101 | 5123 3159 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . . . . . . .$. . | + 5 | 9 | D | - ${ }^{\text {D }}$ | - D | - |
|  | Firms with receipts of $\$ 50,000,000$ to \$99,999,999 | 3 | 60 | D | D | D |  |
|  | Firms with receipts of \$100,000,000 or more .................. | 4 | 85 | 912677 | 442595 | 133187 | 6297 |
|  | Firms not operated for the entire year | 1807 | 1809 | 345548 | 120143 | 19198 | 2940 |
| 541613 | Marketing consulting services |  |  |  |  |  |  |
|  | All firms . | 12332 | 12498 | 7874497 | 2547408 | 536176 | 61418 |
|  | Firms operated for the entire year | 8171 | 8335 | 7086897 | 2338863 | 506389 | 57483 |
|  | Firms with receipts less than \$100,000... | 1906 | 1909 | 108437 | 44546 | 10599 | 3081 |
|  | Firms with receipts of $\$ 100,000$ to $\$ 249,999 . . . . . . . . . . . . . .$. Firms with receipts of $\$ 250,000$ to $\$ 499,999 . . . . . . . . . . .$. | 2196 1584 1 | 2199 1592 15 | 360886 558966 | 136038 196633 | 29819 41665 | 4304 4925 |
|  | Firms with receipts of \$500,000 to \$999,999 | 1126 | 1136 | 785219 | 266073 | 58728 | 6042 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 866 | 900 | 1319318 | 431427 | 90277 | 8350 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999... | 282 | 318 | 976163 | 308140 | 63941 | 6785 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999$. | 124 | 156 | 847488 | 278523 | 59933 | 5159 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 .......... | 71 | 91 | 1081538 | 351432 | 85145 | 9066 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 9 | 17 | D | D | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$.............. . Firms with receipts of $\$ 100,000,000$ or more . | 5 <br> 2 | 15 2 | D | D | D | h g |
|  | Firms not operated for the entire year. | 4161 | 4163 | 787600 | 208545 | 29787 | 3935 |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |  |
|  | All firms . | 2792 | 3078 | 3259152 | 1195682 | 257721 | 25366 |
|  | Firms operated for the entire year |  | 2280 |  | 1150090 | 251790 |  |
|  | Firms with receipts less than $\$ 100,000$. <br> Firms with receipts of $\$ 100,000$ to $\$ 249,999$ | 498 <br> 450 | 498 | 28357 73873 | 12843 31771 | 2939 6944 | 767 986 |
|  | Firms with receipts of $\$ 100,000$ to $\$ 249,999 \ldots \ldots \ldots \ldots \ldots . . . . . . . .$. | 450 315 | 450 315 | $\begin{array}{r}73873 \\ 111712 \\ \hline 1858\end{array}$ | 31771 45916 | 6944 <br> 9542 <br> 684 | 986 1169 |
|  |  | 283 | 292 | 198525 | 78821 | 16841 | 2066 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 258 | 282 | 399009 | 162784 | 35237 | 3967 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999................. | 81 | 92 | 286355 | 104562 | 24004 | 2162 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 56 | 99 | 384528 | 127023 | 30156 | 2953 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 37 | 56 | 549940 | 191589 | 43796 | 3093 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 10 | 65 | D |  | D | h |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............. . |  | 49 | D |  | D | g |
|  | Firms with receipts of $\$ 100,000,000$ or more ................. | 3 | 82 | D | D | D | h |
|  | Firms not operated for the entire year ....................... | 797 | 798 | 158419 | 45592 | 5931 | 777 |
| 541618 | Other management consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2889 | 3031 | 1821524 | 654567 | 142415 | 15867 |
|  | Firms operated for the entire year . .......................... | 2066 | 2208 | 1704748 | 617471 | 137231 | 15176 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . .$. | 577 | 577 | 33003 | 13888 | 3240 | 959 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . | 588 | 588 | 96235 | 40286 | 8944 | 1404 |
|  | Firms with receipts of \$250,000 to \$499,999 | 330 | 332 | 116499 | 47276 | 10868 | 1573 |
|  | Firms with receipts of \$500,000 to \$999,999 .... | 263 | 274 | 185115 | 82677 | 17654 | 2151 |
|  |  | 192 | 210 | 292253 | 131699 | 28264 | 3189 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 68 | 80 | 234348 | 86436 | 18840 | 1692 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . \ldots . . . . . . . . . .$. | 32 13 | 48 18 | 210523 | 85718 | 16651 | 1810 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . . . . .$. . | 1 | 17 | D | D | D | f |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . .$. . | 1 | 1 | D | D | D | e |
|  | Firms with receipts of \$100,000,000 or more ................. | 1 | 63 | D | D | D | f |
|  | Firms not operated for the entire year ..................... | 823 | 823 | 116776 | 37096 | 5184 | 691 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54162 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms. | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Firms operated for the entire year | 4774 | 5358 | 4538294 | 1704903 | 395650 | 44546 |
|  | Firms with receipts less than \$100,000 | 864 | 864 | 50208 | 20922 | 4785 | 1344 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 1213 | 1213 | 200268 | 73985 | 16169 | 2940 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . . . | 992 | 994 | 356151 | 135662 | 29399 | 4369 |
|  | Firms with receipts of \$500,000 to \$999,999 | 802 | 816 | 562184 | 224314 | 48755 | 6241 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 . . . . . . . . . . . . . . . .$. | 591 | 654 | 903692 | 348610 | 77123 | 9023 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 185 | 252 | 611946 | 221609 | 51646 | 5308 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 79 | 178 | 515205 | 212666 | 49090 | 4832 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 29 | 160 | 416935 | 156208 | 36407 | 3518 |
|  | Firms with receits of \$25,000,000 to \$49,999,999 ........... | 14 | 103 | D |  | D | h |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more | 4 1 | 62 | D | D | D D | g g |
|  | Firms not operated for the entire year | 1354 | 1367 | 242477 | 72691 | 9303 | 1599 |
| 541620 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms. | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Firms operated for the entire year | 4774 | 5358 | 4538294 | 1704903 | 395650 | 44546 |
|  | Firms with receipts less than \$100,000 | 864 | 864 | 50208 | 20922 | 4785 | 1344 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1213 | 1213 | 200268 | 73985 | 16169 | 2940 |
|  | Firms with receipts of \$250,000 to \$499,999 | 992 | 994 | 356151 | 135662 | 29399 | 4369 |
|  | Firms with receipts of \$500,000 to \$999,999 | 802 | 816 | 562184 | 224314 | 48755 | 6241 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 591 | 654 | 903692 | 348610 | 77123 | 9023 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . | 185 | 252 | 611946 | 221609 | 51646 | 5308 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 79 | 178 | 515205 | 212666 | 49090 | 4832 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 29 | 160 | 416935 | 156208 | 36407 | 3518 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... | 14 | 103 | D | D | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$............... <br> Firms with receipts of $\$ 100,000,000$ or more | 4 | 62 62 | D | D | D | g g |
|  | Firms not operated for the entire year. | 1354 | 1367 | 242477 | 72691 | 9303 | 1599 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Firms operated for the entire year ......................... | 8626 | 8976 | 5845418 | 2318844 | 504436 | 50371 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . .$. | 2518 | 2518 | 140028 | 60741 | 13833 | 4013 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 2672 | 2672 | 430738 | 176014 | 37628 | 5418 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 1497 | 1504 | 526063 | 206464 | 43017 | 4912 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 953 | 975 | 664208 | 271031 | 56994 | 6299 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 636 | 724 | 972621 | 397637 | 86138 | 7752 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 197 | 266 | 666175 | 282473 | 63093 | 5112 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 91 | 152 | 633164 | 257246 | 55605 |  |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$ Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999$ |  |  | 548439 | 264153 |  | 5385 $h$ |
|  |  | 18 5 | $\begin{array}{r}53 \\ 29 \\ \hline\end{array}$ | D | D D | D | h |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . | 2 | 22 | D | D | D | f |
|  | Firms not operated for the entire year | 3927 | 3931 | 577854 | 188418 | 26137 | 3692 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Firms operated for the entire year .......................... | 8626 | 8976 | 5845418 | 2318844 | 504436 | 50371 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . .$. | 2518 | 2518 | 140028 | 60741 | 13833 | 4013 |
|  | Firms with receipts of \$100,000 to \$249,999 ................... | 2672 | 2672 | 430738 | 176014 | 37628 | 5418 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 1497 | 1504 | 526063 | 206464 | 43017 | 4912 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 953 | 975 | 664208 | 271031 | 56994 | 6299 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999............. | 636 | 724 | 972621 | 397637 | 86138 | 7752 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999$. | 197 | 266 | 666175 633164 | 282473 | 63093 55605 | 5112 4768 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ................ | 37 | 61 | 548439 | 264153 | 60020 | 5385 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . | 18 | 53 | D | D | D | h |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | 5 | 29 |  |  | D | g |
|  | Firms with receipts of \$100,000,000 or more .................. | 2 | 22 | D | D | D | f |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 3927 | 3931 | 577854 | 188418 | 26137 | 3692 |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms . | 6689 | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Firms operated for the entire year ............................ | 5335 | 6473 | 22628801 | 9134697 | 2254185 | 174005 |
|  |  | 771 | . 771 | 43260 | 19477 | 4515 | 1265 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 1046 | 1049 | 172486 | 75 082 | 16845 | 2675 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . . . | 871 | 879 | 311802 | 132365 | 28862 | 3722 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 870 | 882 | 617441 | 262967 | 58804 | 6507 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 ............... | 815 | 862 | 1293499 | 559470 | 123193 | 12090 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . | 421 | 488 | 1510173 | 708318 | 164612 | 12546 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 251 | 351 | 1739304 | + 823374 | 188975 | 14264 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 181 | 287 | 2796347 | 1198333 | 289663 | 21140 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 58 | 170 | 2057043 | 828262 | 198918 | 14883 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............. | 28 | 76 | 1832681 | 664006 | 168970 | 11682 |
|  | Firms with receipts of \$100,000,000 or more ................. | 23 | 658 | 10254765 | 3863043 | 1010828 | 73231 |
|  | Firms not operated for the entire year | 1354 | 1357 | 449506 | 187453 | 33811 | 2969 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Firms operated for the entire year | 4607 | 5689 | 21403413 | 8642748 | 2143574 | 158493 |
|  | Firms with receipts less than $\$ 100,000 . . . . . . . . . . . . . . . . . . . . . .$. | 600 | 600 | 34481 | 15666 | 3634 | 946 |
|  | Firms with receipts of \$100,000 to \$249,999 | 882 | 884 | 145928 | 64266 | 14613 | 2159 |
|  | Firms with receipts of \$250,000 to \$499,999 | 749 | 755 | 268637 | 114867 | 25202 | 3119 |
|  | Firms with receipts of \$500,000 to \$999,999 | 767 | 779 | 543953 | 232703 | 51940 | 5464 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999... | 721 | 756 | 1148085 | 493677 | 108332 | 9930 |
|  |  | 384 | 435 | 1385001 | 651877 | 151145 | 11426 |
|  | Firms with receits of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . | 229 | 321 | 1592945 | 762641 1157242 | 175964 | 12933 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots . . . . . . .$. Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . .$. | 174 53 | $\begin{array}{r}274 \\ 162 \\ \hline\end{array}$ | 2696889 | 1157242 | 281049 | 20167 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . . . . . .$. . Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . .$. | $\begin{array}{r}53 \\ 27 \\ \hline\end{array}$ | $\begin{array}{r}162 \\ 74 \\ \\ \hline\end{array}$ | D | D | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots . . . . . . . . .$. | 27 21 | 74 649 | D | D | D D |  |
|  | Firms not operated for the entire year. | 1162 | 1166 | 418343 | 177834 | 32846 | 2811 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms. | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Firms operated for the entire year | 4607 | 5689 | 21403413 | 8642748 | 2143574 | 158493 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 600 882 | 600 884 | 34481 145928 | 15666 64266 | 3634 14613 | 9466 |
|  |  | 749 | 885 | 268637 | 114867 | 25202 | - 119 |
|  | Firms with receipts of \$500,000 to \$999,999 | 767 | 779 | 543953 | 232703 | 51940 | 5464 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 | 721 | 756 | 1148085 | 493677 | 108332 | 9930 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 | 384 | 435 | 1385001 | 651877 | 151145 | 11426 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 | 229 | 321 | 1592945 | 762641 | 175964 | 12933 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 174 | 274 | 2696889 | 1157242 | 281049 | 20167 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 53 | 162 | D | D | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . .$. . . | 27 | 74 649 | D | D | D |  |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . |  | 649 |  |  | D |  |
|  | Firms not operated for the entire year... | 1162 | 1166 | 418343 | 177834 | 32846 | 2811 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms | 3359 | 4269 | 14861730 | 5890352 | 1449935 | 108832 |
|  | Firms operated for the entire year .......................... . | 2687 | 3593 | 14619644 | 5773265 | 1426448 | 106961 |
|  |  | 391 | 391 | 22671 | 10209 | 2349 | 611 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 517 | 519 | 84726 | 38305 | 8698 | 1218 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 443 | 447 | 159684 | 70240 | 15753 | 1885 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 448 | 457 | 314019 | 140445 | 31004 | 3242 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 405 | 435 | 639898 | 271029 | 60371 | 5298 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.... | 222 | 257 | 805469 | 355163 | 82389 | 6435 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 ............... | 126 | 178 | 880867 | 403484 | 93022 | 6647 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 79 | 150 | 1238309 | 526252 | 125291 | 9156 |
|  | Firms with receipts of $\$ 25,000,000$ to \$49,999,999 Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ | 28 14 | 113 37 | 972687 941718 | 412174 376309 | $\begin{array}{r}101 \\ 9604 \\ \\ \hline 989\end{array}$ | 7086 6554 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots \ldots . . . . . . . . . .$. | 14 14 | 37 609 | 941718 8559596 | 376309 3169655 | 96794 809773 | 6554 58829 |
|  | Firms not operated for the entire year. | 672 | 676 | 242086 | 117087 | 23487 | 1871 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms. | 2426 | 2586 | 6960026 | 2930230 | 726485 | 52472 |
|  | Firms operated for the entire year .......................... | 1935 | 2094 | 6779775 | 2867160 | 716592 | 51489 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots$ | 209 | 209 | 11810 | 5457 | 1285 | 335 |
|  | Firms with receipts of \$100,000 to \$249,999 | 366 | 366 | 61391 | 26034 | 5932 | 943 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 307 | 309 | 109398 | 44803 | 9491 | 1237 |
|  | Firms with receipts of \$500,000 to \$999,999 . . . . . . . . . . . . . . . . . | 319 | 321 | 230095 | 92319 | 20906 | 2219 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999.............. | 321 | 327 | 516740 | 226808 | 48991 | 4748 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............. | 166 | 182 | 589912 | 301353 | 69989 | 5128 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 103 | 137 | +713003 | 358817 | 83235 | $\bigcirc 207$ |
|  | Firms with receits of \$10,000,000 to \$24,999,999 ............ |  | 134 | 1504216 | 653491 | 160834 | 11451 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 28 | 53 | 1003380 | 382850 | 90974 | 6746 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots \ldots . . . . . . . . . . . . .$. | 12 6 | 29 27 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & D \\ & D \end{aligned}$ | D | h |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . | 491 | 492 | 180251 | 63070 | 9893 | 983 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms .......................................... | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Firms operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 733 | 782 | 1208216 | 485361 | 109046 | 15362 |
|  |  | 172 | 172 | 8794 | 3825 | 895 | 322 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 164 | 165 | 26558 | 10816 | 2232 | 516 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . | 123 | 125 | 43647 | 17689 | 3730 | 612 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 103 | 103 | 73488 | 30264 | 6 864 | 1043 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 95 | 108 | 147510 | 66499 | 15067 | 2180 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.............. | 38 | 54 | 127941 | 57668 | 13753 | 1157 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 23 | 30 | 151877 92477 | 63408 | 14145 | 1349 |
|  |  | 7 5 | + 8 | 92477 | 35197 | 7151 | 847 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... | 1 | 2 | D | D | D | ${ }_{\mathrm{e}}^{\mathrm{g}}$ |
|  | Firms with receipts of \$100,000,000 or more $\ldots \ldots \ldots \ldots \ldots \ldots .$. | 2 | 5 | D | D | D | h |
|  | Firms not operated for the entire year ... | 193 | 193 | 48335 | 16207 | 2530 | 308 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Firms operated for the entire year | 733 | 782 | 1208216 | 485361 | 109046 | 15362 |
|  | Firms with receipts less than \$100,000 | 172 | 172 | 8794 | 3825 | 895 | 322 |
|  | Firms with receipts of \$100,000 to \$249,999 | 164 | 165 | 26558 | 10816 | 2232 | 516 |
|  | Firms with receipts of \$250,000 to \$499,999 | 123 | 125 | 43647 | 17689 | 3730 | 612 |
|  | Firms with receipts of \$500,000 to \$999,999 | 103 | 103 | 73488 | 30264 | 6864 | 1043 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 95 | 108 | 147510 | 66499 | 15067 | 2180 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 38 | 54 | 127941 | 57668 | 13753 | 1157 1349 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . .$. Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . . .$. | 23 7 | 30 10 | 151877 92477 | 63408 35197 | 14145 7151 | 1349 847 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 .............. | 5 | 8 | 924 | 35 D | - D | 8 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 1 | 2 | D | D | D | e |
|  | Firms with receipts of \$100,000,000 or more . . . . . | 2 | 5 | D | D | D | h |
|  | Firms not operated for the entire year. | 193 | 193 | 48335 | 16207 | 2530 | 308 |
| 5418 | Advertising \& related services |  |  |  |  |  |  |
|  | All firms. | 35985 | 38832 | 49290082 | 16012117 | 3688245 | 417214 |
|  | Firms operated for the entire year | 28391 | 31216 | 47854635 | 15618592 | 3617903 | 405226 |
|  | Firms with receipts less than \$100,000 | 4973 | 4974 | 281557 | 100831 | 23339 | 8153 |
|  |  | 6453 | 6458 | 1075333 | 349514 | 79305 | 16722 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . | 5556 | 5570 | 1967433 | - 634452 | 141884 | 24329 |
|  | Firms with receipts of \$500,000 to \$999,999 | 4662 | 4742 | 3312712 | 1069730 | 237168 | 34113 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 4051 | 4217 | 6243926 | 2071708 | 455670 | 58928 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 1524 | 1704 | 5240363 | 1835744 | 405592 | 44713 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 678 | 985 | 4631593 | 1534595 | 342595 | 43506 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 325 | 610 | 4834312 | 1545868 | 333882 | 36271 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 89 | 375 | 3076871 | 965036 | 220899 | 26040 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ........... | 42 | 331 1 | 2982919 | -803558 | 191523 | 16161 |
|  | Firms with receipts of \$100,000,000 or more ................ | 38 | 1250 | 14207616 | 4707556 | 1186046 | 96290 |
|  | Firms not operated for the entire year. | 7594 | 7616 | 1435447 | 393525 | 70342 | 11988 |
| 54181 | Advertising agencies |  |  |  |  |  |  |
|  | All firms . | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Firms operated for the entire year ............................ |  | 10327 | 16498774 | 7411546 | 1740439 |  |
|  | Firms with receipts less than $\$ 100,000 . . . . . . . . . . . . . . . . . . . . . .$. | 2008 | 2008 | 107491 | 42998 | 9948 | 3068 |
|  | Firms with receipts of \$100,000 to \$249,999 | 2000 | 2001 | 329781 | 131395 | 29944 | 4999 |
|  | Firms with receipts of \$250,000 to \$499,999 ... | 1650 | 1654 | 582953 | 235637 | 52553 | 6932 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999$ | 1495 | 1503 | 1074003 | 417083 | 94513 | 11113 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 1470 | 1523 | 2276472 | 928778 | 201790 | 20601 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots \ldots \ldots . . . . . . .$. | 574 | 609 | 1956564 | 873016 | 194150 | 16803 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 214 | 300 | 1466289 | 655408 | 149850 | 12257 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 .............. . | 89 | 183 | 1340466 | 629012 | 134482 | 10416 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . | 22 | 95 | 758739 | 346422 | 82405 | 5958 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 12 | 74 | 863576 | 349651 | 84596 | 5087 |
|  | Firms with receipts of \$100,000,000 or more ................ | 11 | 377 | 5742440 | 2802146 | 706208 | 39321 |
|  | Firms not operated for the entire year. | 3062 | 3063 | 372746 | 145334 | 21670 | 2931 |
| 541810 | Advertising agencies |  |  |  |  |  |  |
|  | All firms . | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Firms operated for the entire year ...... | 9545 | 10327 | 16498774 | 7411546 | 1740439 | 136555 |
|  |  | 2008 | 2008 | 107491 | 42998 | 9948 | 3068 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . | 2000 | 2001 | 329781 | 131395 | 29944 | 4999 |
|  |  | 1650 1 1 | 1654 1503 | 1 5874003 | 235637 <br> 417 <br> 83 | 52513 | 11 1113 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . . . . .$. | 1470 | 1523 | 2276472 | 928778 | 201790 | 20601 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 574 | 609 | 1956564 | 873016 | 194150 | 16803 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . . . . .$. . | 214 | 300 | 1466289 | 655408 | 149850 | 12257 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 89 | 183 | 1340466 | 629012 | 134482 | 10416 |
|  |  | 22 | 95 | 758739 | 346422 | 82405 | 5958 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . .$. | 12 | 74 377 | - 863576 | 349651 2802146 | 84596 | 5087 39321 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . | 11 | 377 | 5742440 | 2802146 | 706208 | 39321 |
|  | Firms not operated for the entire year ..................... | 3062 | 3063 | 372746 | 145334 | 21670 | 2931 |
| 54182 | Public relations agencies |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Firms operated for the entire year | 4936 | 5236 | 4566539 | 1897978 | 419815 | 37679 |
|  | Firms with receipts less than \$100,000 ...................... | 855 | 856 | 50172 | 19635 | 4558 | 1276 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 1272 | 1272 | 216381 | 75975 | 17147 | 2874 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 1144 | 1145 | 403861 | 143536 | 31395 | 4146 |
|  | Firms with receipts of \$500,000 to \$999,999... | 827 | 849 | 576709 | 222221 | 48105 | 4873 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ . | 572 | 617 | 861081 | 353933 | 77528 | 7237 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 161 | 198 | 557900 | 240440 | 54155 | 3865 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 65 | 111 | 432908 | 192178 | 39545 | 3238 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . .$. . Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . .$. | 29 5 | 58 17 | 422004 |  | 41061 | 3169 |
|  |  | 5 2 | 17 <br> 22 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | f |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . . . | 4 | 91 | D | D | D | h |
|  | Firms not operated for the entire year. | 1277 | 1277 | 205418 | 53655 | 6761 | 1056 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541820 | Public relations agencies |  |  |  |  |  |  |
|  | All firms. | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Firms operated for the entire year | 4936 | 5236 | 4566539 | 1897978 | 419815 | 37679 |
|  | Firms with receipts less than $\$ 100,000$ | 855 | 856 | 50172 | 19635 | 4558 | 1276 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1272 | 1272 | 216381 | 75975 | 17147 | 2874 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1144 | 1145 | 403861 | 143536 | 31395 | 4146 |
|  | Firms with receipts of \$500,000 to \$999,999 | 827 | 849 | 576709 | 222221 | 48105 | 4873 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 572 | 617 | 861081 | 353933 | 77528 | 7237 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999... | 161 | 198 | 557900 | 240440 | 54155 | 3865 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 ............... | 65 | 111 | 432908 | 192178 | 39545 | 3238 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 29 | 58 | 422004 | 189255 | 41061 | 3169 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... Firms with receipts of $\$ 50,000000$ to $\$ 99,999,999 . . . . . . .$. | 5 | 17 22 | D |  | D | $\stackrel{f}{\text { g }}$ |
|  |  | 4 | 22 91 | D | D | D | $\stackrel{\mathrm{g}}{\mathrm{h}}$ |
|  | Firms not operated for the entire year | 1277 | 1277 | 205418 | 53655 | 6761 | 1056 |
| 54183 | Media buying services |  |  |  |  |  |  |
|  | All firms . | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Firms operated for the entire year | 634 | 754 | 1043612 | 418255 | 98044 | 8400 |
|  | Firms with receipts less than \$100,000 | 110 | 110 | 6346 | 2567 | 630 | 175 |
|  |  | 143 | 143 | 23552 | 9098 | 1997 | 349 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 102 | 104 | 37266 | 14302 | 3455 | 387 |
|  | Firms with receipts of \$500,000 to \$999,999 | 110 | 110 | 77297 | 28819 | 5814 | 663 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots \ldots . . . . . . .$. | 81 | 90 | 124441 | 50446 | 11075 | 1174 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . . | 42 | 46 | 151457 | 62359 | 14374 | 1376 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. | 33 | 57 | 237350 | 104211 | 23486 | 1688 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 9 | 35 | 121486 | 60184 | 14482 |  |
|  |  | 2 | 12 | D | D | D | ${ }^{\text {e }}$ |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more . | 1 | 1 46 | D | D | D | ¢ ${ }_{\text {c }}$ |
|  | Firms not operated for the entire year. | 128 | 128 | 13101 | 3772 | 547 | 134 |
| 541830 | Media buying services |  |  |  |  |  |  |
|  | All firms . | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Firms operated for the entire year ............................ | 634 | 754 | 1043612 | 418255 | 98044 | 8400 |
|  | Firms with receipts less than \$100,000 ....................... | 110 | 110 | 6346 | 2567 | 630 | 175 |
|  | Firms with receipts of \$100,000 to \$249,999 | 143 | 143 | 23552 | 9098 | 1997 | 349 |
|  | Firms with receipts of \$250,000 to \$499,999 | 102 | 104 | 37266 | 14302 | 3455 | 387 |
|  | Firms with receipts of \$500,000 to \$999,999 | 110 | 110 | 77297 | 28819 | 5814 | 663 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 81 | 90 | 124441 | 50446 | 11075 | 1174 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots \ldots \ldots . . . . . . .$. | 42 | 46 | 151457 | 62359 | 14374 | 1376 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 33 | 57 | 237350 | 104211 | 23486 | 1688 |
|  | Firrs with receipts of \$10,000,000 to \$24,999,999 ............. | 9 | 35 | 121486 | 60184 | 14482 | 1002 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 2 | 12 | D |  | D | e |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 Firms with receipts of $\$ 100,000,000$ or more . | 1 | 1 46 | D | D | D | ${ }_{\text {c }}^{\text {g }}$ |
|  | Firms not operated for the entire year ..................... | 128 | 128 | 13101 | 3772 | 547 | 134 |
| 54184 | Media representatives |  |  |  |  |  |  |
|  | All firms . | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Firms operated for the entire year .......................... | 1679 | 2230 | 3186248 | 1016993 | 244457 | 25250 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . . .$. | 330 | 330 | 18736 | 7037 | 1674 5 | 554 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . | 369 | 370 | 60796 | 22982 | 5177 | 1118 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 350 | 352 | 124793 | 48452 | 11003 | 1841 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots \ldots . . . . . . . . . . .$. | 262 | 280 | 187557 | $\begin{array}{r}73 \\ \hline 123 \\ \hline 188\end{array}$ |  |  |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 232 | 262 | 354344 | 123448 | 28429 | 3312 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . | 74 | 97 | 251945 | 84582 | 18923 | 2057 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . . . . .$. . | 26 | 72 | 180709 | 56072 | 13226 | 1434 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 20 | 65 | 301093 | 81799 | 19410 | 1580 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............. | 3 |  |  |  |  | 749 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . .$. Firms with receipts of $\$ 100,000,000$ or more | 7 6 | 166 176 | $\begin{aligned} & 0 \\ & D \\ & D \end{aligned}$ |  | D | h |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . . . . | 6 | $176$ | D | D | D |  |
|  | Firms not operated for the entire year ..................... | 446 | 456 | 122417 | 43536 | 9234 | 1187 |
| 541840 | Media representatives |  |  |  |  |  |  |
|  | All firms . | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Firms operated for the entire year .......................... | 1679 | 2230 | 3186248 | 1016993 | 244457 | 25250 |
|  | Firms with receipts less than \$100,000 ...................... | 330 | 330 | 18736 | 7037 | 1674 | 554 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 369 | 370 | 60796 | 22982 | 5177 | 1118 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 350 | 352 | 124793 | 48452 | 11003 | 1841 |
|  | Firms with receipts of \$500,000 to \$999,999 ... | 262 | 280 | 187557 | 73057 | 16275 | 2191 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 232 | 262 | 354344 | 123448 | 28429 | 3312 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 74 | 97 | 251945 | 84582 | 18923 | 2057 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 26 | 72 | 180709 | 56072 | 13226 | 1434 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 20 | 65 | 301093 | 81799 | 19410 | 1580 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 $\ldots . . . . . .$. . Firms with receipts of $\$ 50,000000$ to $\$ 99,999,999$ | 3 | 60 | 110988 | 39070 | 9336 | 749 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . . . . . .$. | 7 6 | 166 176 | D | D | D | h |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 446 | 456 | 122417 | 43536 | 9234 | 1187 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |  |
|  | All firms . | 822 | 1142 | 1278211 | 541527 | 129724 | 12946 |
|  | Firms operated for the entire year | 623 | 940 | 1217374 | 521103 | 127024 | 12444 |
|  | Firms with receipts less than \$100,000 | 128 | 128 | 7046 | 2968 | 731 | 249 |
|  | Firms with receipts of \$100,000 to \$249,999 | 142 | 142 | 23390 | 10010 | 2226 | 542 |
|  | Firms with receipts of \$250,000 to \$499,999 | 136 | 136 | 48104 | 20954 | 4681 | 828 |
|  | Firms with receipts of \$500,000 to \$999,999 . . . . . . . . . . . . . . . . . | 79 | 85 | 57732 | 23794 | 5286 | 818 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 80 | 90 | 126431 | 49702 | 12134 | 1329 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 32 | 41 | 111014 | 44752 | 9979 | 1039 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 10 | 16 | 73491 | 28396 | 6533 | 629 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 8 | 18 | 116266 | 39405 | 8736 | 608 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 2 | 26 147 | D | D |  | e |
|  |  | 4 <br> 2 | 147 111 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D | h h |
|  | Firms not operated for the entire year. | 199 | 202 | 60837 | 20424 | 2700 | 502 |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |  |
|  | All firms. | 1307 | 1544 | 2030454 | 519002 | 123967 | 13491 |
|  | Firms operated for the entire year | 1060 | 1290 | 1968874 | 495890 | 117433 | 12806 |
|  | Firms with receipts less than \$100,000. | 202 | 202 | 11690 | 4069 | 943 | 305 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 227 | 228 | 37406 | 12972 | 2951 | 576 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 215 | 217 | 77057 | 27627 | 6349 | 1017 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 183 | 195 | 129825 | 49263 | 10989 | 1373 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 153 | 173 | 229183 | 74016 | 16367 | 2001 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . | 44 | 60 | 149625 | 43471 | 9863 | 1111 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . . | 15 | 53 | 101255 | 25672 | 6104 | 744 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . . . | 13 | 50 | 191657 | 45146 | 11350 | 1027 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ........... | 1 3 | 28 | D | D | D | c |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . | 3 4 | 19 65 | 795314 | 174656 | 43486 | 3616 |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . | 247 | 254 | 61580 | 23112 | 6534 | 685 |
| 54185 | Display advertising |  |  |  |  |  |  |
|  | All firms . | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Firms operated for the entire year | 1513 | 1852 | 4545024 | 802573 | 192230 | 40701 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . .$. | 288 | 288 | 16457 | 5221 | 1150 | 496 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . | 338 | 339 | 55400 | 15648 | 3670 | 794 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . . | 289 | 290 | 101914 | 28556 | 6375 | 1313 |
|  | Firms with receipts of \$500,000 to \$999,999 | 241 | 249 | 172876 | 50398 | 10968 | 1847 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999.............. | 203 | 215 | 310546 | 90095 | 20383 | 2948 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 80 | 91 | 276971 | 76619 | 16747 | 1807 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . . | 36 | 53 | 244437 | 57294 | 13247 | 1379 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 19 | 45 | 289591 | 71025 | 15850 | 2216 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............. | 8 | 46 |  | 67002 |  | 3211 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more | 4 7 | $\begin{array}{r}34 \\ 202 \\ \hline\end{array}$ | D | D ${ }_{\text {D }}$ | D ${ }_{\text {D }}$ | g |
|  |  |  |  |  |  |  |  |
|  | Firms not operated for the entire year. | 407 | 409 | 93950 | 20490 | 4105 | 656 |
| 541850 | Display advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Firms operated for the entire year .......................... | 1513 | 1852 | 4545024 | 802573 | 192230 | 40701 |
|  |  | 288 | 288 | 16457 | 5221 | 1150 | 496 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 338 | 339 | 55400 | 15648 | 3670 | 794 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 289 | 290 | 101914 | 28556 | 6375 | 1313 |
|  |  | 241 | 249 | 172876 | 50398 | 10968 |  |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 203 | 215 | 310546 | 90095 | 20383 | 2948 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 80 | 91 | 276971 | 76619 | 16747 | 1807 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 \ldots . . . . . . . . . . . . .$. | 36 | 53 | 244437 | 57294 | 13247 | 1379 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 19 | 45 | 289591 | 71025 | 15850 | 2216 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 8 | 46 | 281645 | 67002 | 15361 | 3211 |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . .$. Firms with receipts of $\$ 100,000,000$ or more | 4 | -34 |  |  | D | g |
|  | Firms with receipts of $\$ 100,000,000$ or more | 7 | 202 |  | D | D |  |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 407 | 409 | 93950 | 20490 | 4105 | 656 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 580 | 633 | 2249617 | 303398 | 71097 | 26434 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 444 | 497 | 2218610 | 298073 | 70274 | 26289 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . .$. | 65 | 65 | 4056 | 1220 | 302 | 125 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 107 | 107 | 17334 | 4641 | 1109 | 255 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 71 | 71 | 25659 | 6761 | 1603 | 283 |
|  | Firms with receipts of \$500,000 to \$999,999 .................... | 74 | 74 | 51914 | 15984 | 3599 | 585 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . . . .$. | 60 | 64 | 93956 | 25749 | 5896 | 859 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 36 | 41 | 125291 | 35209 | 7043 | 788 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 13 | 13 | 83786 | 17109 | 3980 | 479 |
|  |  | 11 4 | $\begin{array}{r}17 \\ 4 \\ \hline\end{array}$ | D | D | D | g |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... | 1 | 1 | D | D | D | b |
|  | Firms with receipts of \$100,000,000 or more ................. | 2 | 40 | D | D | D | j |
|  | Firms not operated for the entire year ... | 136 | 136 | 31007 | 5325 | 823 | 145 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5418502 | Outdoor advertising services |  |  |  |  |  |  |
|  | All firms. | 1344 | 1628 | 2389357 | 519665 | 125238 | 14923 |
|  | Firms operated for the entire year | 1073 | 1355 | 2326414 | 504500 | 121956 | 14412 |
|  | Firms with receipts less than \$100,000 | 223 | 223 | 12401 | 4001 | 848 | 371 |
|  | Firms with receipts of \$100,000 to \$249,999 | 231 | 232 | 38066 | 11007 | 2561 | 539 |
|  | Firms with receipts of \$250,000 to \$499,999 | 218 | 219 | 76255 | 21795 | 4772 | 1030 |
|  | Firms with receipts of \$500,000 to \$999,999 | 168 | 176 | 121837 | 34551 | 7401 | 1265 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 143 | 151 | 216590 | 64346 | 14487 | 2089 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............. | 44 | 49 | 150805 | 41273 | $\bigcirc 672$ | 1016 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 24 | 41 | 165825 | 41041 | 9499 | 923 879 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . . . .$. Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . .$. | 9 5 | 30 43 | 134682 176619 | 36336 36989 | 7871 8303 | 879 846 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... | 4 | 36 | 277612 | 46014 | 11219 | 1285 |
|  | Firms with receipts of \$100,000,000 or more .................. | 4 | 155 | 955722 | 167147 | 45323 | 4169 |
|  | Firms not operated for the entire year . | 271 | 273 | 62943 | 15165 | 3282 | 511 |
| 54186 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms . | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Firms operated for the entire year | 2762 | 2961 | 8486006 | 2387251 | 550388 | 83454 |
|  | Firms with receipts less than \$100,000. | 192 | 192 | 11507 | 3556 | 914 | 407 |
|  |  | 391 | 391 | 67894 | 17644 | 4098 | 1241 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 511 | 511 | 184939 | 51011 | 11909 | 2796 |
|  | Firms with receipts of \$500,000 to \$999,999 ................... | 547 | 552 | 391260 | 112674 | 25944 | 5481 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 559 | 564 | 879493 | 258210 | 58026 | 11311 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . | 276 | 291 | 982914 | 303789 | 66105 | 10822 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 150 | 171 | 1017131 145787 | 305388 | 70460 | 11247 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 96 | 117 | 1457378 | 428087 | 93240 | 14757 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . . | 27 | 53 | 975599 | 315180 | 72612 | 10997 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............. | 5 | 9 | 392982 | 99623 | 23538 | 1456 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . | 8 | 110 | 2124909 | 492089 | 123542 | 12939 |
|  | Firms not operated for the entire year. | 490 | 493 | 186208 | 39321 | 10533 | 2215 |
| 541860 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms . | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Firms operated for the entire year ............................ | 2762 | 2961 | 8486006 | 2387251 | 550388 | 83454 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ | 192 391 | 192 391 | 11507 67894 | 3556 17644 | 914 4098 | + 407 |
|  |  | 511 | 511 | $\begin{array}{r}184939 \\ \hline 189\end{array}$ | 17644 51 011 | $\begin{array}{r}4998 \\ 11909 \\ \hline\end{array}$ | 1241 2796 |
|  | Firms with receipts of \$500,000 to \$999,999 | 547 | 552 | 391260 | 112674 | 25944 | 5481 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 559 | 564 | 879493 | 258210 | 58026 | 11311 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 276 | 291 | 982914 | 303789 | 66105 | 10822 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 150 | 171 | 1017131 | 305388 | 70460 | 11247 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$. . . . . . . . . . . . . | 96 | 117 | 1457378 | 428087 | 93240 | 14757 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............. | 27 | 53 | 975599 | 315180 | 72612 | 10997 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . . | 5 | 119 | -392982 | 99623 | 23538 | 1456 |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . | 8 | 110 | 2124909 | 492089 | 123542 | 12939 |
|  | Firms not operated for the entire year. | 490 | 493 | 186208 | 39321 | 10533 | 2215 |
| 54187 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Firms operated for the entire year ........................... | 376 | 448 | 803895 | 169784 | 36576 | 9427 |
|  |  | 60 | 60 | 3193 | 970 | 224 789 | 134 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . . | 75 | 75 | 12534 | 3372 | 789 | 336 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 75 | 75 | 28046 | 6572 | 1446 | 730 |
|  | Firms with receipts of \$500,000 to \$999,999 . ${ }^{\text {F }}$. . . . . . . . . . . . . | 56 | 56 | 37870 | 10478 | 2103 | 467 1816 |
|  |  | 63 14 14 | 65 19 | 99671 48416 | 28982 12467 | 7022 2 2 | 1816 |
|  |  | 17 | 26 | 110081 | 25123 | 5755 | 2920 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 10 | 27 | D | D | D |  |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . . | 3 | 4 | D |  | D |  |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . .$. . Firms with receipts of $\$ 100,000,000$ or more | 3 | 41 | D | D | D | f |
|  | Firms with receipts of \$100,000,000 or more $\ldots \ldots \ldots \ldots \ldots \ldots$ |  |  |  |  |  | - |
|  | Firms not operated for the entire year ......................... | 112 | 112 | 25788 | 5172 | 1193 | 215 |
| 541870 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms.......................................... | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Firms operated for the entire year . ......................... | 376 | 448 | 803895 | 169784 | 36576 | 9427 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . .$. | 60 | 60 | 3193 | 970 | 224 | 134 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 75 | 75 | 12534 | 3372 | 789 | 336 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 75 | 75 | 28046 | ${ }^{6} 572$ | 1446 | 730 |
|  | Firms with receipts of \$500,000 to \$999,999 .................... | 56 | 56 | 37870 | 10478 | 2103 | 467 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . . . . .$. | 63 | 65 | 99671 | 28982 | 7022 | 1816 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... | 14 | 19 | 48416 | 12467 | 2864 | 691 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 17 | 26 | 110081 | 25123 | 5755 | 2920 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . . . . .$. Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . .$. | 10 3 | 27 4 4 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | D |  |
|  |  | 3 3 | 41 | D | D | D | f |
|  | Firms with receipts of \$100,000,000 or more ................. |  | - | - | - | - | - |
|  | Firms not operated for the entire year . . | 112 | 112 | 25788 | 5172 | 1193 | 215 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54189 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms . | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Firms operated for the entire year | 7072 | 7405 | 8724118 | 1514032 | 335874 | 63738 |
|  | Firms with receipts less than \$100,000 | 1135 | 1135 | 67919 | 18981 | 4273 | 2049 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1870 | 1870 | 309691 | 73715 | 16559 | 5020 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1445 | 1450 | 507128 | 107993 | 24147 | 6258 |
|  | Firms with receipts of \$500,000 to \$999,999 | 1140 | 1157 | 806463 | 159225 | 34595 | 7627 |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999$. | 909 | 927 | 1402983 | 266481 | 59082 | 11236 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 316 148 | 348 193 | 1065388 1013 | 202511 | 42887 <br> 37 <br> 246 | 7912 10 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . .$. . Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . . .$. | 148 69 | 193 | $\begin{array}{r}1013234 \\ 988504 \\ \hline 894\end{array}$ | 175224 171557 | 37246 38082 | 10 4 4 4 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 25 | 109 | 894031 | 194807 | 47184 | 6000 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 9 | 30 |  | D | D | g |
|  | Firms with receipts of \$100,000,000 or more. | 6 | 69 | D | D | D | g |
|  | Firms not operated for the entire year. | 1676 | 1681 | 416238 | 82425 | 16379 | 3616 |
| 541890 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms . | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Firms operated for the entire year | 7072 | 7405 | 8724118 | 1514032 | 335874 | 63738 |
|  | Firms with receipts less than \$100,000. | 1135 | 1135 | 67919 | 18981 | 4273 | 2049 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 1870 | 1870 | 309691 | 73715 | 16559 | 5020 |
|  | Firms with receipts of \$250,000 to \$499,999 ................... | 1445 | 1450 | 507128 | 107993 | 24147 | 6258 |
|  | Firms with receipts of \$500,000 to \$999,999 | 1140 | 1157 | 806463 | 159225 | 34595 | 7627 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . | 909 | 927 | 1402983 | 266481 | 59082 | 11236 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . . | 316 | 348 | 1065388 | 202511 | 42887 | 7912 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999................ | 148 | 193 | 1013234 | 175224 | 37246 | 10032 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 69 | 117 | 988504 | 171557 | 38082 | 4211 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 25 | 109 | 894031 | 194807 | 47184 | 6000 |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . . | 9 | 30 |  | D | D | g |
|  | Firms with receipts of \$100,000,000 or more ................. | 6 | 69 | D | D | D | g |
|  | Firms not operated for the entire year. | 1676 | 1681 | 416238 | 82425 | 16379 | 3616 |
| 5418901 | Welcoming services |  |  |  |  |  |  |
|  | All firms . | 126 | 128 | 30970 | 7230 | 1389 | 606 |
|  | Firms operated for the entire year | 87 | 89 | 25165 | 6182 | 1349 | 593 |
|  | Firms with receipts less than \$100,000. | 45 | 45 | 2269 | 853 | 190 | 167 |
|  | Firms with receipts of \$100,000 to \$249,999 | 22 | 22 | 3386 | 869 | 214 | 116 |
|  | Firms with receipts of \$250,000 to \$499,999 | 6 | 7 | 2203 | 847 | 153 | 51 |
|  | Firms with receipts of \$500,000 to \$999,999. | 8 | 8 | D | D | D | b |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots \ldots . . . . . . .$. | 4 | 5 | D | D | D | c |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 2 | 2 | D | D | D | b |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | - | - | - | - | - |  |
|  | Firss with receipts of \$ $\$ 0,000,000$ to $\$ 24,999,999 . . . . . . . . .$. . | - | - | - | - | - |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | - | - | - | - | - |  |
|  | Firms with receipts of \$100,000,000 or more ................. | - | - | - | - | - |  |
|  | Firms not operated for the entire year.. | 39 | 39 | 5805 | 1048 | 40 | 13 |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |  |
|  | All firms . | 4269 | 4477 | 6847023 | 943235 | 209077 | 29665 |
|  | Firms operated for the entire year ......................... | 3704 | 3908 | 6605807 | 901839 | 198445 | 27874 |
|  | Firms with receipts less than \$100,000. | 292 | 292 | 17200 | 4368 | 1020 | 428 |
|  |  | 645 | 645 | 111548 | 21235 | 4848 | 1304 |
|  | Firms with receipts of $\$ 250,000$ to $\$ 499,999 . . . . . . . . . . . . . . .$. | 788 | 788 | 284218 | 44096 | $\begin{array}{r}9860 \\ \hline 1971\end{array}$ | 2155 |
|  |  | 824 | 826 | - 590450 | 91 166 170 |  |  |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 711 | 716 | 1108268 | 170313 | 37584 | 5575 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . | 243 | 263 | 807470 | 136576 | 29062 | 4119 |
|  |  | 121 | 139 | 822514 | 117875 | 25042 | 3095 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............ | 48 | 80 | 669392 | 99954 | 23307 | 2498 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ... | 19 | 62 | D | D |  | g |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$. . . . . . . . . . . . |  | 28 69 |  | D | D | g |
|  | Firms with receipts of $\$ 100,000,000$ or more |  | 69 |  |  | D | g |
|  | Firms not operated for the entire year ......................... | 565 | 569 | 241216 | 41396 | 10632 | 1791 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |  |
|  | All firms . | 3366 | 3390 | 786247 | 214789 | 44938 | 10959 |
|  | Firms operated for the entire year. | 2552 | 2576 | 694946 | 195630 | 42778 | 10197 |
|  |  | 670 | +670 | 41787 174527 | 11015 <br> 44 <br> 188 | 2432 | 1043 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 1074 | 1074 | 174527 | 44338 | 9799 | 2853 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . | 527 | 530 | 176981 | 48998 | 11054 | 2640 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 . . . . . . . . . . . . . . . . . .$. | 196 | 204 | 132390 | 41826 | 9113 | 1832 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999................ | 72 | 78 | 101157 | 32764 | 7610 | 1257 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 9 | 9 | 31512 | 8705 | 1564 | 264 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.............. | 3 | 10 | D | D | D | c |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . .$. . | 1 | 1 | D | D | - | b |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... . | - | - | - | - | - |  |
|  | Firms with receipts of \$100,000,000 or more . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 814 | 814 | 91301 | 19159 | 2160 | 762 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5418909 | All other advertising |  |  |  |  |  |  |
|  | All firms . | 990 | 1091 | 1476116 | 431203 | 96849 | 26124 |
|  | Firms operated for the entire year | 732 | 832 | 1398200 | 410381 | 93302 | 25074 |
|  | Firms with receipts less than \$100,000 | 128 | 128 | 6663 | 2745 | 631 | 411 |
|  | Firms with receipts of \$100,000 to \$249,999 | 130 | 130 | 20356 | 7336 | 1715 | 748 |
|  | Firms with receipts of \$250,000 to \$499,999 | 126 | 127 | 44640 | 14232 | 3126 | 1424 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . . . . . . . . . . . . .$. | 111 | 117 | D | D | D | g |
|  | Firms with receipts of $\$ 1,000,000$ to $\$ 2,499,999 \ldots . . . . . . . . . .$. Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 \ldots . . . . . . .$. | 123 62 | 128 74 | D | D | D | h |
|  |  | 24 | 44 | 171727 | 51786 | 11127 | 6709 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 20 | 35 | D | D | D | g |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 6 | 47 | D | D | D | h |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ Firms with receipts of $\$ 100,000,000$ or more . | 2 | 2 | D | D | D | c |
|  | Firms not operated for the entire year | 258 | 259 | 77916 | 20822 | 3547 | 1050 |
| 5419 | Other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . | 20029 | 25565 | 15367590 | 5114523 | 1127918 | 212669 |
|  | Firms operated for the entire year | 15738 | 21264 | 14637068 | 4957782 | 1095741 | 204301 |
|  | Firms with receipts less than \$100,000. | 3296 | 3298 | 198858 | 53019 | 12165 | 5800 |
|  | Firms with receipts of \$100,000 to \$249,999 | ${ }_{5}^{5} 381$ | 5390 | 887475 173 | 208257 | 45873 | 14466 |
|  | Firms with receipts of \$250,000 to \$499,999 | 3345 1 | 3 371 1 | 1173256 | 321635 | 69805 | 17231 |
|  | Firms with receipts of \$500,000 to \$999,999 | 1759 | 1826 | 1211734 | 374691 | 79865 | 17120 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 1201 | 1446 | 1836867 | 627017 | 135127 | 27210 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 413 | 631 | 1423783 | 510560 | 117694 | 20065 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 182 101 | 384 463 | 1216826 1425076 | 470304 494836 | 101458 106627 | 18920 19670 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . . . . . . | 34 | 244 | 1129072 | 417615 | 106627 9064 | 11538 |
|  | Firms with receipts of $\$ 50,000,000$ to \$99,999,999 | 11 | 265 | - | D | 9064 | 11 |
|  | Firms with receipts of \$100,000,000 or more . | 15 | 3946 | D | D | D | k |
|  | Firms not operated for the entire year | 4291 | 4301 | 730522 | 156741 | 32177 | 8368 |
| 54191 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms . | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Firms operated for the entire year | 2693 | 3457 | 7742186 | 2926049 | 647535 | 105757 |
|  | Firms with receipts less than \$100,000. | 321 | 321 | 18896 | 7936 | 1822 | 828 |
|  | Firms with receipts of \$100,000 to \$249,999 | 446 | 447 | $\begin{array}{r}74941 \\ \hline 180518\end{array}$ | 28671 | 6443 | 1886 |
|  | Firms with receipts of \$250,000 to \$499,999 | 491 | 495 | 180513 | 65245 | 14257 | 4184 |
|  | Firms with receipts of \$500,000 to \$999,999. | 495 | 509 | 352718 | 129258 | 27224 | 7170 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 501 | 571 | 791443 | 305253 | 65012 | 14944 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 219 | 280 | 760438 | 288416 | 66396 | 12425 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............... | 113 | 220 | 773698 | 319341 | 69236 | 14482 |
|  |  | 59 | 212 | 851690 | 314459 |  |  |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . . . . .$. . Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . .$. | 29 8 | 152 30 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D D | ${ }_{\text {j }}$ |
|  | Firms with receipts of $\$ 100,000,000$ or more ..... | 11 | 220 | 2487909 | 906707 | 201181 | 22674 |
|  | Firms not operated for the entire year.. | 573 | 573 | 137700 | 37368 | 7518 | 1795 |
| 541910 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms. | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Firms operated for the entire year | 2693 | 3457 | 7742186 | 2926049 | 647535 | 105757 |
|  | Firms with receipts less than \$100,000... | 321 | 321 | 18896 | 7936 | 1822 | 828 |
|  | Firms with receipts of \$100,000 to \$249,999 ..................... | 446 | 447 | 74941 | 28671 | 6443 | 1886 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 491 | 495 | 180513 | 65 245 | 14257 | 4184 |
|  | Firms with receipts of $\$ 500,000$ to $\$ 999,999 \ldots . . . . . . . . . . . . .$. | 495 | 509 | 352718 | 129258 | 27224 | 7170 14944 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . | 501 | 571 | 791443 | 305253 | 65012 | 14944 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . . . . . . | 219 | 280 | 760438 | 288416 | 66396 | 12425 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 113 | 220 | 773698 | 319341 | 69236 | 14482 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ............. | 59 | 212 | 851690 | 314459 |  | 13183 |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 ............ | 29 | 152 |  | D |  |  |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............ | 8 | 30 | 487 D | ${ }^{906} 707$ | - D | ¢ ${ }^{\text {h }}$ |
|  | Firms with receipts of \$100,000,000 or more ................. | 11 | 220 | 2487909 | 906707 | 201181 | 22674 |
|  | Firms not operated for the entire year ....................... . | 573 | 573 | 137700 | 37368 | 7518 | 1795 |
| 54192 | Photographic services |  |  |  |  |  |  |
|  | All firms . | 13046 | 17573 | 5571219 | 1539891 | 339456 | 83905 |
|  | Firms operated for the entire year ....... | 10313 | 14830 | 5122964 | 1454535 | 318867 | 78472 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . . . . . .$. | 2184 | 2186 | 136073 | 29870 | 6903 | 3465 |
|  | Firms with receipts of \$100,000 to \$249,999 ................. | 4141 | 4148 | 684980 | 140669 | 31027 | 10301 |
|  | Firms with receipts of $\$ 250,000$ to $\$ 499,999 . . . . . . . . . . . . . . . .$. | 2336 | 2358 | 810005 | 199211 | 42802 | 10561 |
|  |  | 957 | 1006 | 648701 | 176110 | 37568 | 7566 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . | 493 | 631 | 740156 | 218445 | 46463 | 8887 |
|  | Firms with receipts of $\$ 2,500,000$ to $\$ 4,999,999 . . . . . . . . . . . . . .$. | 133 | 272 | 447699 | 151170 | 35141 | 5778 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 41 | 116 | 267188 | 89537 | 19340 | 3059 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ........... | 20 | 192 5 | 281923 | 82761 | 17076 | 3305 |
|  | Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . . . .$. Firms with receipts of \$50,000,000 to \$99,999,999 | 2 | $\begin{array}{r} 5 \\ 194 \end{array}$ | D |  | D D |  |
|  | Firms with receipts of $\$ 100,000,000$ or more . . . . . . . . . . . . . . . . . . | 4 | 3722 | 920107 | 294516 | 66177 | 22497 |
|  | Firms not operated for the entire year. | 2733 | 2743 | 448255 | 85356 | 20589 | 5433 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541921 | Photographic studios, portrait |  |  |  |  |  |  |
|  | All firms | 8832 | 13245 | 3705100 | 990666 | 218504 | 65395 |
|  | Firms operated for the entire year | 6927 | 11330 | 3381405 | 931816 | 201990 | 60807 |
|  | Firms with receipts less than \$100,000 | 1562 | 1563 | 97849 | 19960 | 4529 | 2551 |
|  | Firms with receipts of \$100,000 to \$249,999 | 2996 | 3003 | 494701 | 93559 | 19981 | 7897 |
|  | Firms with receipts of \$250,000 to \$499,999 | 1481 | 1499 | 510872 | 114804 | 24191 | 7465 |
|  | Firms with receipts of \$500,000 to \$999,999 | 538 | 582 | 364295 | 93830 | 19353 | 5191 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 254 | 374 | 374665 | 107114 | 22465 | 5652 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 56 | 154 | 193833 | 60707 | 14245 | 3131 |
|  | Firms with receipts of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . . .$. | 24 10 | 73 166 | 152742 | 44823 D | 9093 | 1892 |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999 \ldots \ldots . . . .$. . Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999 \ldots . . .$. . | 10 | 166 | D | - | D | g |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 | 2 | 194 | D | D | D |  |
|  | Firms with receipts of \$100,000,000 or more .... | 4 | 3722 | 920107 | 294516 | 66177 | 22497 |
|  | Firms not operated for the entire year . | 1905 | 1915 | 323695 | 58850 | 16514 | 4588 |
| 541922 | Commercial photography |  |  |  |  |  |  |
|  | All firms . | 4227 | 4328 | 1866119 | 549225 | 120952 | 18510 |
|  | Firms operated for the entire year | 3398 | 3499 | 1741525 | 522709 | 116867 | 17660 |
|  | Firms with receipts less than \$100,000. | 623 | 623 | 38224 | 9910 | 2374 | 914 |
|  | Firms with receipts of \$100,000 to \$249,999 | 1149 | 1149 | 191125 | 47519 | 11134 | 2418 |
|  | Firms with receipts of \$250,000 to \$499,999 | 858 | 868 | 300163 | 84677 | 18695 | 3120 |
|  | Firms with receipts of \$500,000 to \$999,999 | 421 | 424 | 286118 | 83071 | 18447 | 2414 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 241 | 254 | 367563 | 112166 | 24073 | 3269 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 76 | 111 | 248503 | 88310 | 20447 | 2544 |
|  | Firms with receipts of \$5,000,000 to \$9,999,999. | 18 | 44 | 119946 | 46556 | 10707 | 1269 |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 10 | 22 | D | D | D | g |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | 2 | 4 | D | D | D | f |
|  | Firms with receipts of $\$ 100,000,000$ or more ....... | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 829 | 829 | 124594 | 26516 | 4085 | 850 |
| 54193 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms . | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Firms operated for the entire year ............................ | 696 | 699 | 390423 | 136645 | 29924 | 4694 |
|  | Firms with receipts less than $\$ 100,000 \ldots$ | 199 | 199 | 10982 | 3999 | -877 | 336 |
|  | Firms with receipts of $\$ 250,000$ to $\$ 499,999$ | 134 | 134 | 48302 | +14562 | 1860 3170 | 601 |
|  | Firms with receipts of \$500,000 to \$999,999 | 78 | 78 | 52188 | 13868 | 2913 | 463 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999... | 70 | 71 | 100044 | 35561 | 8304 | 1112 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 18 | 18 |  |  |  |  |
|  | Firms with receipts of \$5,000,000 to \$9,999,999.. | 7 | 7 | D | D | D | e |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 ........... | 3 | 4 | D | D | D | f |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 . . . . . . . . . | - | - | - | - | - | - |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$............. <br> Firms with receipts of $\$ 100,000,000$ or more | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 205 | 205 | 24147 | 5510 | 498 | 169 |
| 541930 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms . | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Firms operated for the entire year | 696 | 699 | 390423 | 136645 | 29924 | 4694 |
|  | Firms with receipts less than \$100,000. | 199 | 199 | 10982 | 3999 | + 877 | 336 |
|  | Firms with receipts of \$100,000 to \$249,999 | 187 | 188 | 30808 | 8715 | 1860 | 511 |
|  | Firms with receipts of \$250,000 to \$499,999 . . | 134 | 134 | 48302 | 14562 | 3170 | 601 |
|  | Firms with receipts of \$500,000 to \$999,999 ..... | 78 | 78 | 52 188 | 13868 | 2913 | 463 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999... | 70 | 71 | 100044 | 35561 | 8304 | 1112 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999. | 18 | 18 | D | D | D |  |
|  | Firms with receipts of \$5,000,000 to \$9,999,999............. | 7 <br> 3 | 7 4 | D | D | D | ${ }_{\text {e }}$ |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 3 | 4 | D | D | D | f |
|  | Firms with receipts of $\$ 50,000,000$ to $\$ 99,999,999$ | - | - | - | - | - | - |
|  | Firms with receipts of \$100,000,000 or more ...... | - | - | - | - | - | - |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 205 | 205 | 24147 | 5510 | 498 | 169 |
| 54199 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Firms operated for the entire year. | 2041 | 2277 | 1381407 | 440525 | 99387 | 15376 |
|  | Firms with receipts less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . . .$. | 592 | 592 | 32907 | 11214 | 2563 | 1171 |
|  | Firms with receipts of \$100,000 to \$249,999.... | 607 | 607 | 96746 | 30202 | 6543 | 1768 |
|  | Firms with receipts of \$250,000 to \$499,999... | 386 | 386 | 135244 | 43133 | 9701 | 1899 |
|  | Firms with receipts of \$500,000 to \$999,999 | 230 | 234 | 158656 | 55790 | 12248 | 1930 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999 . . . . . . . . . . . . . | 139 | 176 | 208925 | 68771 | 15486 | 2283 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999.............. | 43 | 60 | D | D | D | g |
|  | Firms with receipts of \$5,000,000 to \$9,999,999... | 22 | 42 | D | D | D | g |
|  | Firms with receipts of $\$ 10,000,000$ to $\$ 24,999,999$. Firms with receipts of $\$ 25,000,000$ to $\$ 49,999,999$. | 18 3 | 53 87 87 | D | D | D | g |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 ............... | 1 | 40 | D | D | D | f |
|  | Firms with receipts of \$100,000,000 or more ................. | - | - | - |  | - | - |
|  | Firms not operated for the entire year . . | 781 | 781 | 120508 | 28535 | 3600 | 973 |

Table 4a. Receipts Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and receipts size of firm | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Firms operated for the entire year $\ldots \ldots$ | 2041 | 2277 | 1381407 | 440525 | 99387 | 15376 |
|  | Firms with receipts less than $\$ 100,000$. . . . . . . . . . . . . . . . . . . . . . . . . | 592 | 592 | 32907 | 11214 | 2563 | 1171 |
|  | Firms with receipts of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . | 607 | 607 | 96746 | 30202 | 6543 | 1768 |
|  | Firms with receipts of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 386 | 386 | 135244 | 43133 | 9701 | 1899 |
|  |  | 230 | 234 | 158656 | 55790 | 12248 | 1930 |
|  | Firms with receipts of \$1,000,000 to \$2,499,999. | 139 | 176 | 208925 | 68771 | 15486 | 2283 |
|  | Firms with receipts of \$2,500,000 to \$4,999,999............... . | 43 | 60 | D | D | D | g |
|  | Firms with receipts of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . . | 22 | 42 | D | D | D | g |
|  | Firms with receipts of \$10,000,000 to \$24,999,999 | 18 | 53 | D | D | D | g |
|  | Firms with receipts of \$25,000,000 to \$49,999,999 | 3 | 87 | D | D | D | f |
|  | Firms with receipts of \$50,000,000 to \$99,999,999 . . . . . . . . . . | 1 | 40 | D | D | D | f |
|  | Firms with receipts of \$100,000,000 or more .................. . | - |  | - | - | - | - |
|  | Firms not operated for the entire year | 781 | 781 | 120508 | 28535 | 3600 | 973 |

Table 4b. Revenue Size of Firms Exempt From Federal Income Tax: 1997

 C]

| NAICS code | Kind of business or operation and revenue size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Revenue } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms . | 4323 | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Firms operated for the entire year | 3688 | 5188 | 15569688 | 5966932 | 1422496 | 147518 |
|  | Firms with revenue less than $\$ 100,000 \ldots \ldots \ldots . .$. | 592 | 592 | 33056 | 15838 | 3694 | 1491 |
|  | Firms with revenue of \$100,000 to \$249,999... | 712 | 717 | 117443 | 51156 | 11756 | 2096 |
|  | Firms with revenue of \$250,000 to \$499,999 | 614 | 639 | 221721 | 97539 | 22048 | 3447 |
|  | Firms with revenue of \$500,000 to \$999,999 | 557 | 646 | 387844 | 173058 | 39917 | 5497 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 ................ | 568 | 911 | 904538 | 413874 | 98935 | 12374 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 .............. | 271 | 577 | 960919 | 429816 | 101006 | 11025 |
|  | Firms with revenue of $\$ 5,000,000$ to $\$ 9,999,999$ | 175 | 359 | 1226689 | 502471 | 119672 | 12251 |
|  | Firms with revenue of \$10,000,000 to \$24,999,999 | 101 | 209 | 1566030 | 548894 | 131794 | 13778 |
|  | Firms with revenue of \$25,000,000 to \$49,999,999 | 43 | 188 | 1513270 | 507810 | 119494 | 11740 |
|  | Firms with revenue of $\$ 50,000,000$ to $\$ 99,999,999 \ldots . . . . . . . .$. Firms with revenue of $\$ 100,000,000$ or more $\ldots . . . . . . .$. | 27 28 | 81 269 | 1952702 6685476 | 651816 2 | 160622 | 14193 |
|  | Firms with revenue of \$100,000,000 or more . . . . . . . . . . . . . . | 28 | 269 | 6685476 | 2574660 | 613558 | 60126 |
|  | Firms not operated for the entire year. | 635 | 636 | 138822 | 55809 | 8248 | 947 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms. | 4323 | 5824 | 15708510 | 6022741 | 1430744 | 148465 |
|  | Firms operated for the entire year | 3688 | 5188 | 15569688 | 5966932 | 1422496 | 147518 |
|  | Firms with revenue less than \$100,000 | 592 | 592 | 33056 | 15838 | 3694 | 991 |
|  | Firms with revenue of \$100,000 to \$249,999 | 712 | 717 | 117443 | 51156 | 11756 | 2096 |
|  | Firms with revenue of \$250,000 to \$499,999 | 614 | 639 | 221721 | 97539 | 22048 | 3447 |
|  | Firms with revenue of \$500,000 to \$999,999 ... | 557 | 646 | 387844 | 173058 | 39917 | 5497 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 | 568 | 911 | 904538 | 413874 | 98935 | 12374 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 | 271 | 577 | 960919 | 429816 | 101006 | 11025 |
|  | Firms with revenue of \$5,000,000 to \$9,999,999 .............. | 175 | 359 | 1226689 | 502471 | 119672 | 12251 |
|  | Firms with revenue of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 101 | 209 | 1566030 | 548894 | 131794 | 13778 |
|  |  | 43 <br> 27 | 188 | 1513270 <br> 1952702 | 507810 651816 | 119494 160622 613 | 11740 14193 |
|  | Firms with revenue of \$100,000,000 or more . . . . . . . . . . . . . | 28 | 269 | 6685476 | 2574660 | 613558 | 60126 |
|  | Firms not operated for the entire year. | 635 | 636 | 138822 | 55809 | 8248 | 947 |
| 5411 | Legal services |  |  |  |  |  |  |
|  | All firms . | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  |  | 1367 | 2295 | 1467986 | 783371 | 183918 | 23073 |
|  |  | 266 <br> 304 | 266 <br> 306 | 14472 50501 | 6993 23149 | 1553 5198 | 396 932 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 251 | 272 | 91313 | 46123 | 10445 | 1607 |
|  | Firms with revenue of \$500,000 to \$999,999 ................. . | 214 | 291 | 148578 | 79837 | 18374 | 2695 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 | 207 | 484 | 326547 | 180105 | 43036 | 5635 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 | 83 | 363 | 292780 | 163873 | 37828 | 4531 |
|  | Firms with revenue of $\$ 5,000,000$ to $\$ 9,999,999 \ldots \ldots . . . . . . . . .$. Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . .$. | 31 6 | $\begin{array}{r}159 \\ 58 \\ \hline\end{array}$ | 211530 | 124031 | 30078 | 3227 |
|  | Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . . . .$. . Firms with revenue of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . .$. | 6 4 | 58 <br> 74 | D | D | D | f g |
|  | Firms with revenue of $\$ 50,000,000$ to $\$ 99,999,999$ | - | - | - | - | - | g |
|  |  | 1 | 22 | D | D | D | g |
|  | Firms not operated for the entire year | 236 | 237 | 28821 | 13300 | 1315 | 243 |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms. | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Firms operated for the entire year | 1367 | 2295 | 1467986 | 783371 | 183918 | 23073 |
|  | Firms with revenue less than $\$ 100,000 \ldots \ldots . . . . . . . . . . .$. | 266 | 266 | 14472 | 6993 | 1553 | 396 |
|  | Firms with revenue of \$100,000 to \$249,999 . . . . . . . . . . . . . . . . . | 304 | 306 | 50501 | 23149 | 5198 | 932 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 251 | 272 | 91313 148578 | 46123 79 837 | 10445 | 1607 |
|  | Firms with revenue of \$500,000 to \$999,999 .................. | 214 | 291 | 148578 | 79837 | 18374 | 2695 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 .............. | 207 | 484 | 326547 | 180105 | 43036 | 5635 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 | 83 | 363 | 292780 | 163873 | 37828 | 4531 |
|  | Firms with revenue of $\$ 5,000,000$ to $\$ 9,999,999 \ldots . . . . . . . . . . .$. . | 31 | 159 | 211530 | 124031 | 30078 | 3227 |
|  | Firms with revenue of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 6 | 58 |  | D | D |  |
|  | Firms with revenue of \$25,000,000 to \$49,999,999 . . . . . . . . . . | 4 | 74 | D | D | D | g |
|  |  | 1 | 22 | $\overline{\mathrm{D}}$ | $\overline{\mathrm{D}}$ | D | $\overline{\mathrm{g}}$ |
|  | Firms not operated for the entire year | 236 | 237 | 28821 | 13300 | 1315 | 243 |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Firms operated for the entire year | 1367 | 2295 | 1467986 | 783371 | 183918 | 23073 |
|  | Firms with revenue less than \$100,000 ...................... | 266 | 266 | 14472 | 6993 | 1553 | 396 |
|  | Firms with revenue of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 304 | 306 | 50501 | 23149 | 5198 | ${ }^{932}$ |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . | 251 | 272 | 91313 | 46123 | 10445 | 1607 |
|  | Firms with revenue of \$500,000 to \$999,999 . . . . . . . . . . . . . . | 214 | 291 | 148578 | 79837 | 18374 | 2695 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 .............. | 207 | 484 | 326547 | 180105 | 43036 | 5635 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 . . . . . . . . . . . . | 83 | 363 | 292780 | 163873 | 37828 | 4531 |
|  | Firms with revenue of \$5,000,000 to \$9,999,999 . . . . . . . . . . . . | 31 | 159 | 211530 | 124031 | 30078 | 3227 |
|  | Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999$ <br> Firms with revenue of $\$ 25,000,000$ to $\$ 49,999,999$ | 6 4 | 58 <br> 74 | D | D | D | ${ }_{\text {f }}$ |
|  | Firms with revenue of \$50,000,000 to \$999,999,999 . . . . . . . . . . . . . . . | - | - | - | - | - | g |
|  | Firms with revenue of \$100,000,000 or more . . . . . . . . . . . . . . | 1 | 22 | D | D | D | g |
|  | Firms not operated for the entire year ......................... | 236 | 237 | 28821 | 13300 | 1315 | 243 |

Table 4b. Revenue Size of Firms Exempt From Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and revenue size of firm | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Revenue } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5411102 | Legal aid societies \& similar legal services |  |  |  |  |  |  |
|  | All firms. | 1603 | 2532 | 1496807 | 796671 | 185233 | 23316 |
|  | Firms operated for the entire year | 1367 | 2295 | 1467986 | 783371 | 183918 | 23073 |
|  | Firms with revenue less than \$100,000 | 266 | 266 | 14472 | 6993 | 1553 | 396 |
|  | Firms with revenue of \$100,000 to \$249,999 | 304 | 306 | 50501 | 23149 | 5198 | 932 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . . . | 251 | 272 | 91313 | 46123 | 10445 | 1607 |
|  | Firms with revenue of \$500,000 to \$999,999 ................... | 214 | 291 | 148578 | 79837 | 18374 | 2695 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 .............. | 207 | 484 | 326547 | 180105 | 43036 | 5635 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 .............. | 83 | 363 | 292780 | 163873 | 37828 | 4531 |
|  | Firms with revenue of $\$ 5,000,000$ to $\$ 9,999,999 \ldots . . . . . . . . . .$. Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999$. . . . . . . | 31 6 | $\begin{array}{r}159 \\ 58 \\ \hline\end{array}$ | 211530 | 124031 | 30 <br> 18 <br> D | 3227 |
|  | Firms with revenue of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . . . . . . .$. | 4 | 74 | D | D | D | g |
|  | Firms with revenue of \$50,000,000 to \$99,999,999 |  |  | - | - | - |  |
|  | Firms with revenue of \$100,000,000 or more ................ | 1 | 22 | D | D | D | g |
|  | Firms not operated for the entire year. | 236 | 237 | 28821 | 13300 | 1315 | 243 |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms . | 2720 | 3292 | 14211703 | 5226070 | 1245511 | 125149 |
|  | Firms operated for the entire year | 2321 | 2893 | 14101702 | 5183561 | 1238578 | 124445 |
|  | Firms with revenue less than \$100,000 | 326 | 326 | 18584 | 8845 | 2141 | 595 |
|  | Firms with revenue of \$100,000 to \$249,999 | 408 | 411 | 66942 | 28007 | 6558 | 1164 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . . | 363 | 367 | 130408 | 51416 | 11603 | 1840 |
|  | Firms with revenue of \$500,000 to \$999,999 ................... | 343 | 355 | 239266 | 93221 | 21543 | 2802 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 | 361 | 427 | 577991 | 233769 | 55899 | 6739 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 .............. | 188 | 214 | 668139 | 265943 | 63178 | 6494 |
|  | Firms with revenue of $\$ 5,000,000$ to $\$ 9,999,999 . . . . . . . . . . . .$. Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999 . . . . . . .$. | 144 95 | 200 151 | 1015159 | 378440 | 89594 | 9024 |
|  | Firms with revenue of \$25,000,000 to \$49,999,999 . . . . . . . . . . . . . | 39 | 114 | D | D | D |  |
|  | Firms with revenue of \$50,000,000 to \$99,999,999 | 27 | 81 | 1952702 | 651816 | 160622 | 14193 |
|  | Firms with revenue of \$100,000,000 or more ................. | 27 | 247 |  | D | D |  |
|  | Firms not operated for the entire year | 399 | 399 | 110001 | 42509 | 6933 | 704 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Firms operated for the entire year | 1554 | 2022 | 12227259 | 4554517 | 1087238 | 107188 |
|  | Firms with revenue less than $\$ 100,000 \ldots \ldots . . . . . . . . . . . . .$. | 182 | 182 | 10240 | 5126 18 | 1207 4 177 | 324 |
|  | Firms with revenue of \$100,000 to \$249,999 . . . . . . . . . . . . . . | 262 | 265 | 43398 | 18226 | 4177 | 732 |
|  |  | 218 | 233 | 151080 | 60245 | 13619 | 1756 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 ............... | 254 | 293 | 411381 | 169980 | 40591 | 4769 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 .............. | 128 | 145 | 450492 | 189860 | 44501 | 4401 |
|  | Firms with revenue of \$5,000,000 to \$9,999,999 ............... | 110 | 149 | 781390 |  |  | 7176 |
|  | Firms with revenue of $\$ 10,000,000$ to $\$ 24,999,999 \ldots . . . . . . .$. Firms with revenue of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . .$. | 72 <br> 31 <br> 1 | $\begin{array}{r}109 \\ 88 \\ \hline\end{array}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D |  |
|  | Firms with revenue of $\$ 25,000,000$ to $\$ 49,999,999 . . . . . . . . .$. Firms with revenue of $\$ 5000000$ | 31 22 | 68 | 1608826 | 572707 | 141233 | 11483 |
|  | Firms with revenue of \$100,000,000 or more ................. | 26 | 244 |  | D | D |  |
|  | Firms not operated for the entire year . | 296 | 296 | 96912 | 38958 | 6514 | 624 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 1554 | 2022 | 12227259 | 4554517 | 1087238 | 107188 |
|  | Firms with revenue less than $\$ 100,000 \ldots \ldots \ldots \ldots . . . . . . .$. | 182 | 182 | 10240 | 5126 18 | 1207 4 1 | 324 |
|  | Firms with revenue of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 262 | 265 | 43398 | 18226 | 4177 | + 732 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 249 | 252 | 89781 | 35407 | 7883 13619 | 1163 |
|  | Firms with revenue of \$500,000 to \$9999,999 . Fir. . . . . . . . . . . | 218 | 233 | 151080 | 60245 | 13619 | 1756 |
|  | Firms with revenue of \$1,000,000 to \$2,499,999 .............. | 254 | 293 | 411381 | 169980 | 40591 | 4769 |
|  |  | 128 | 145 | 450492 | 189860 | 44501 | 4401 |
|  | Firms with revenue of \$5,000,000 to \$9,999,999 . . . . . . . . . . . |  | 149 |  | 298929 |  | 7176 |
|  | Firms with revenue of \$10,000,000 to \$24,999,999 . . . . . . . . . . | 72 | 109 | D |  | D |  |
|  | Firms with revenue of \$25,000,000 to \$49,999,999 . . . . . . . . . . | 31 | 88 |  |  | D |  |
|  |  | 22 26 | r 62 | 1608826 | 572707 D | 141233 D | 11483 |
|  | Firms not operated for the entire year ........................ | 296 | 296 | 96912 | 38958 | 6514 | 624 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 646 | 860 | 7561476 | 2842628 | 684288 | 62005 |
|  |  | 540 | 754 | 7536294 | 2832676 | 683430 | 61883 |
|  | Firms with revenue less than $\$ 100,000 \ldots \ldots \ldots \ldots . . . . . . . .$. | 66 | 66 | 3772 | 1985 | 486 | 107 |
|  | Firms with revenue of \$100,000 to \$249,999 . . . . . . . . . . . . . . . | 88 | 91 | 14288 | 6341 11468 | 1405 | 250 |
|  | Firms with revenue of \$250,000 to \$499,999 . . . . . . . . . . . . . . . | 79 | 79 | 28429 | 11468 | 2575 | 370 |
|  | Firms with revenue of \$500,000 to \$999,999 . . . . . . . . . . . . . . | 72 | 92 | 48699 | 20461 | 4436 | + 585 |
|  | Firms with revenue of $\$ 1,000,000$ to $\$ 2,499,999 . . . . . . . . . . . . . . .$. | 96 | 103 | 154361 | 61104 | 14661 | 1444 |
|  | Firms with revenue of \$2,500,000 to \$4,999,999 ............... | 36 | 37 | 137436 | 63178 | 14353 | 1162 |
|  | Firms with revenue of \$5,000,000 to \$9,999,999 ............... | 31 | 38 | 225485 | 76361 | 17915 | 1783 |
|  | Firms with revenue of \$10,000,000 to \$24,999,999 . . . . . . . . . | 28 | 44 | 442309 | 158442 | 37467 | 3603 |
|  | Firms with revenue of \$25,000,000 to \$49,999,999 . . . . . . . . . | 13 | 30 | 460630 | 172392 | 39282 | 3182 |
|  | Firms with revenue of $\$ 50,000,000$ to $\$ 99,999,999 . . . . . . . . . .$. Firms with revenue of $\$ 100,000,000$ or more .............. | 12 19 | 40 134 | 930129 5090756 | 323165 1937779 | 82107 468743 | 5828 43569 |
|  | Firms with revenue of \$100,000,000 or more $\ldots \ldots \ldots \ldots \ldots \ldots$ |  |  | - | - | 468 |  |
|  | Firms not operated for the entire year. | 106 | 106 | 25182 | 9952 | 858 | 122 |

Table 4b. Revenue Size of Firms Exempt From Federal Income Tax: 1997-Con.




Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997


 | $\mathrm{C}]$ |
| :--- |

| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Firms operated for the entire year . .......................... | 451627 301033 | 493072 301348 | 560288345 67071859 | 219118319 20386684 18 | 49639268 4116972 3 | 5063077 583 5 |
|  |  | 301033 77573 | $\begin{array}{r}301348 \\ 78556 \\ \hline 2\end{array}$ | 67071859 49098410 | 20386684 18505110 | 4116972 3977925 | 583423 503659 |
|  | Firms with 10 to 19 employees | 39894 | 42299 | 53743481 | 22472995 | 4825474 | 529263 |
|  | Firms with 20 to 49 employees | 22073 | 27451 | 68999056 | 30415929 | 6547835 | 654917 |
|  | Firms with 50 to 99 employees | 6 112 | 10432 | 44595755 | 19811797 | 4420982 | 416186 |
|  | Firms with 100 to 249 employees | 3272 | 9187 | 53281378 | 23231285 | 5259178 | 487563 |
|  | Firms with 250 to 499 employees | 953 | 4666 | 37474919 | 15585760 | 3651569 | 326444 |
|  | Firms with 500 to 999 employees | 406 | 3805 | 33341269 | 12949661 | 3093383 | 278847 |
|  | Firms with 1,000 employees or more | 311 | 15328 | 152682218 | 55759098 | 13745950 | 1282775 |
|  | Firms not operated for the entire year | 122020 | 122233 | 19253794 | 6257731 | 919045 | 149668 |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms. | 573647 | 615305 | 579542139 | 225376050 | 50558313 | 5212745 |
|  | Firms operated for the entire year | 451627 | 493072 | 560288345 | 219118319 | 49639268 | 5063077 |
|  | Firms with less than 5 employees | 301033 | 301348 | 67071859 | 20386684 | 4116972 | 583423 |
|  | Firms with 5 to 9 employees.... Firms with 10 to 19 employees. | 77573 39894 | 78556 42299 | 49098410 <br> 53 <br> 43 <br> 481 | 18505110 22472995 | 3977925 4825474 | 503659 529263 |
|  | Firms with 20 to 49 employees | 22073 | 27451 | 68999056 | 30415929 | 6 6 547 835 | 654917 |
|  | Firms with 50 to 99 employees | 6112 | 10432 | 44595755 | 19811797 | 4420982 | 416186 |
|  | Firms with 100 to 249 employees | 3272 | 9187 | 53281378 | 23231285 | 5259178 | 487563 |
|  | Firms with 250 to 499 employees | 953 | 4666 | 37474919 | 15585760 | 3651569 | 326444 |
|  | Firms with 500 to 999 employees ........................... Firms with 1,000 employees or more ............... | 406 311 | 3805 15328 | 33341269 152682218 | 12949661 55759 | 3093383 13745950 | 278847 1282775 |
|  | Firms with 1,000 employees or more . ....................... | 311 | 15328 | 152682218 | 55759098 | 13745950 | 1282775 |
|  | Firms not operated for the entire year | 122020 | 122233 | 19253794 | 6257731 | 919045 | 149668 |
| 5411 | Legal services |  |  |  |  |  |  |
|  | All firms | 167046 | 173716 | 127052406 | 49060017 | 10374586 | 1012092 |
|  | Firms operated for the entire year | 143253 | 149881 | 123282338 | 47877291 | 10216157 | 986707 |
|  | Firms with less than 5 employees | 101964 | 102050 | 22161258 | ${ }_{6} 305814$ | 1250489 | 197249 |
|  | Firms with 5 to 9 employees.... | 23107 | 23474 | 14584327 | 5524255 | 1173208 | 148960 |
|  | Firms with 10 to 19 employees | 10624 | 11451 | 14660345 | 6461365 | 1338900 | 139987 |
|  | Firms with 20 to 49 employees | 5377 | 6866 | 18242865 | 8475818 | 1726025 | 157013 |
|  | Firms with 50 to 99 employees | 1285 | 2270 | 11014518 | 5142051 | 1111358 | 87436 |
|  | Firms with 100 to 249 employees | 581 | 1823 | 11505623 | 5172170 | 1124556 | 86551 |
|  | Firms with 250 to 499 employees | 203 | 905 | 11208209 | 4356565 | 980722 | 71710 |
|  | Firms with 500 to 999 employees .. Firms with 1,000 employees or more | 76 36 | 579 463 | 10286266 9618927 | 3521211 2918042 | 850660 660239 | 52774 |
|  | Firms with 1,000 employees or more | 36 |  | 9618927 | 2918042 | 660239 | 45027 |
|  | Firms not operated for the entire year | 23793 | 23835 | 3770068 | 1182726 | 158429 | 25385 |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms. | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  | Firms with less than 5 employees | 98906 | 98987 | 21641474 | ${ }_{6}^{6146992}$ | 1217174 | 190548 |
|  | Firms with 5 to 9 employees.. | 21788 | 22105 | 13980814 | 5298621 | 1124821 | 140293 |
|  | Firms with 10 to 19 employees. | 9961 | 10636 | 14004357 | 6206308 | 1283630 | 131318 |
|  |  | 5010 1 | 6185 1 1 | 17407823 | 8158690 4982158 | 1655493 | 146531 |
|  |  | 1207 530 | 1974 1447 | 10626573 10878869 | 4982158 4889729 | 1 1 1 07575850 | 82113 78690 |
|  | Firms with 250 to 499 employees | 198 | 848 | D |  |  |  |
|  | Firms with 500 to 999 employees | 74 | 456 | D | D | D |  |
|  | Firms with 1,000 employees or more | 33 | 223 | 9331413 | 2794964 | 632283 | 41607 |
|  | Firms not operated for the entire year | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms. | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  | Firms with less than 5 employees | 98906 | 98987 | 21641474 | 6146992 | 1217174 | 190548 |
|  | Firms with 5 to 9 employees... | 21788 | 22105 | 13980814 | 5298621 | 1124821 | 140293 |
|  | Firms with 10 to 19 employees Firms with 20 to 49 employees | 9961 5010 | 10636 6185 | 14 <br> 17 <br> 1004858 <br> 1823 | 6 <br> 8 <br> 8 568690808 | 1283630 1655493 | 131318 146531 |
|  | Firms with 50 to 99 employees ................................ | 1207 | 1974 | 10626573 | 4982158 | 1075755 | 82113 |
|  | Firms with 100 to 249 employees | 530 | 1447 | 10878869 | 4889729 | 1058790 | 78690 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . | 198 | 848 | D | D | D |  |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 74 33 | 456 223 | 9331413 | 2794964 | 632283 | 41607 |
|  | Firms not operated for the entire year | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |
| 5411101 | Offices of lawyers (except legal aid societies) |  |  |  |  |  |  |
|  | All firms . | 160570 | 165757 | 122616890 | 47409587 | 10007220 | 956074 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 137707 | 142861 | 118970918 | 46265656 | 9856418 | 932201 |
|  |  | 98906 | 98987 | 21641474 | 6146992 | 1217174 | 190548 |
|  | Firms with 5 to 9 employees $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 21788 | 22105 | 13980814 | 5298621 | 1124821 | 140293 |
|  | Firms with 10 to 19 employees. | 9961 | 10636 | 14004357 | 6206308 | 1283630 | 131318 |
|  | Firms with 20 to 49 employees........................... | 5010 1 | 6185 1 1 | 17407823 | 8158690 | 1655493 | 146531 |
|  | Firms with 50 to 99 employees................................ | $\begin{array}{r}1207 \\ 530 \\ \\ \hline\end{array}$ | 1974 <br> 1447 | 10626573 10878869 | 4 <br> 4 <br> 4889 <br> 829 | 11075755 1058790 | 82113 78690 |
|  | Firms with 250 to 499 employees .............................. | 198 | 848 | D | D | D |  |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . | 74 | 456 | D | D | D |  |
|  | Firms with 1,000 employees or more . ........................ | 33 | 223 | 9331413 | 2794964 | 632283 | 41607 |
|  | Firms not operated for the entire year. | 22863 | 22896 | 3645972 | 1143931 | 150802 | 23873 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54119 | Other legal services |  |  |  |  |  |  |
|  | All firms. | 6505 | 7959 | 4435516 | 1650430 | 367366 | 56018 |
|  | Firms operated for the entire year | 5573 | 7017 | 4310052 | 1611219 | 359640 | 54467 |
|  | Firms with less than 5 employees | 3070 | 3075 | 522935 | 159935 | 33535 | 6733 |
|  | Firms with 5 to 9 employees ..... | 1330 | 1376 | 607138 | 227815 | 48841 | 8733 |
|  |  | 664 371 | 811 677 | 658899 <br> 848 <br> 18 | 256778 324436 | 55 72 140 | 8686 |
|  | Firms with 50 to 99 employees .................................... | $\begin{array}{r}79 \\ \hline\end{array}$ | 294 | 430597 | 179256 | 39351 | + 5485 |
|  | Firms with 100 to 249 employees | 49 | 368 | 574243 | 254056 | 60106 | 7489 |
|  | Firms with 250 to 499 employees | 5 | 54 | D | D | D | g |
|  | Firms with 500 to 999 employees ......................... Firms with 1,000 employees or more .................... | 2 3 | 122 240 | 287514 | 123078 | D 27956 | 3 420 |
|  | Firms not operated for the entire year | 932 | 942 | 125464 | 39211 | 7726 | 1551 |
| 541191 | Title abstract \& settlement offices |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5022 | 6391 | 3489167 | 1386275 | 307378 | 46711 |
|  | Firms operated for the entire year | 4416 | 5775 | 3399393 | 1355306 | 300900 | 45584 |
|  | Firms with less than 5 employees .......................... | 2283 | 2287 | 382933 | 124893 | 26167 | 5221 |
|  | Firms with 5 to 9 employees .. | 1127 | 1170 | 494254 | 193852 | 41359 | 7419 |
|  | Firms with 10 to 19 employees | 575 | 714 | 525299 | 218578 | 47081 | 7511 |
|  | Firms with 20 to 49 employees ................................. | 311 | 604 | 656798 | 275297 | 60690 | 8902 |
|  | Firms with 50 to 99 employees.............................. | 73 | 287 | 384455 | 163712 | 35759 | 5006 |
|  |  | 40 3 | 351 33 | 504303 D | 209433 | 49038 | 6189 |
|  | Firms with 500 to 999 employees | 1 | 89 | D | D | D |  |
|  | Firms with 1,000 employees or more ......................... | 3 | 240 | 287514 | 123078 | 27956 | 3420 |
|  | Firms not operated for the entire year | 606 | 616 | 89774 | 30969 | 6478 | 1127 |
| 541199 | All other legal services |  |  |  |  |  |  |
|  | All firms | 1483 | 1568 | 946349 | 264155 | 59988 | 9307 |
|  | Firms operated for the entire year | 1157 | 1242 | 910659 | 255913 | 58740 | 8883 |
|  | Firms with less than 5 employees | 787 | 788 | 140002 | 35042 | 7368 | 1512 |
|  | Firms with 5 to 9 employees ................................ | 203 | 206 | 112884 | 33963 | 7482 | 1314 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 89 | 97 | 133600 | 38200 | 8614 | 1175 |
|  | Firms with 20 to 49 employees ................................. | 60 | 73 | 191442 | 49139 | 11450 | 1740 |
|  | Firms with 50 to 99 employees................................ | 6 | 7 | 46142 | 15544 | 3592 | 479 |
|  |  | 9 | 17 | 69940 | 44623 | 11068 | 1300 |
|  |  | 2 1 | 21 33 | D | D | D |  |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 1 | 33 | D | D | D | - |
|  | Firms not operated for the entire year . | 326 | 326 | 35690 | 8242 | 1248 | 424 |
| 5412 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Firms operated for the entire year . ........................... | 72635 | 77546 | 59408096 | 25508748 | 5892753 | 932945 |
|  | Firms with less than 5 employees ............................ | 48415 | 48441 | 6936784 | 2254400 | 491444 | 100572 |
|  | Firms with 5 to 9 employees ................................ | 14396 | 14537 | 5724992 | 2472049 | 568413 | 92564 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6057 | ${ }_{6}^{6513}$ | 5105120 | 2520472 | 573329 | 78893 |
|  | Firms with 20 to 49 employees ................................. | 2676 | 3573 | 5205852 | 2705113 | 617921 | 78281 |
|  | Firms with 50 to 99 employees.............................. | 604 | 1107 | 2686612 | 1384448 | 317429 | 40801 |
|  | Firms with 100 to 249 employees ........................... | 306 | 919 | 2467567 | 1337455 | 316379 | 44819 |
|  | Firms with 250 to 499 employees | 89 | 313 | 1590100 | 863352 | 221738 | 30766 |
|  | Firms with 500 to 999 employees | 50 | 385 | 1549076 | 873517 | 205633 | 35632 |
|  | Firms with 1,000 employees or more . ........................ | 42 | 1758 | 28141993 | 11097942 | 2580467 | 430617 |
|  | Firms not operated for the entire year . | 19922 | 19966 | 1709219 | 595338 | 114942 | 33588 |
| 54121 | Accounting, tax return prep, bookkeeping, \& payroll services |  |  |  |  |  |  |
|  | All firms | 92557 | 97512 | 61117315 | 26104086 | 6007695 | 966533 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 72635 | 77546 | 59408096 | 25508748 | 5892753 | 932945 |
|  | Firms with less than 5 employees . . . . . . . . . . . . . . . . . . . . . | 48415 | 48441 | 6 936784 | 2254400 | 491444 | 100572 |
|  | Firms with 5 to 9 employees ............................... | 14396 | 14537 | 5724992 | 2472049 | 568413 | 92564 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 6057 | 6513 | 5105120 | 2520472 | 573329 | 78893 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 2676 | 3573 | 5205852 | 2705113 | 617921 | 78281 |
|  | Firms with 50 to 99 employees ................................. | 604 | 1107 | 2686612 | 1384448 | 317429 | 40801 |
|  | Firms with 100 to 249 employees .. ........................ | 306 | 919 | 2467567 | 1337455 | 316379 | 44819 |
|  | Firms with 250 to 499 employees ............................ |  | 313 |  | 863352 |  |  |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more $\qquad$ | 50 42 | 385 1758 | 1549076 28141993 | 873517 11097942 | 205633 2580467 | 35632 430617 |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . | 42 | 1758 | 28141993 | 11097942 | 2580467 | 430617 |
|  | Firms not operated for the entire year . | 19922 | 19966 | 1709219 | 595338 | 114942 | 33588 |
| 541211 | Offices of certified public accountants |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 51115 | 53651 | 38601265 | 15167282 | 3427274 | 389340 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 42932 | 45461 | 37852016 | 14912096 | 3386561 | 380921 |
|  |  | 27279 | 27290 | 4762396 | 1550750 | 326067 | 58086 |
|  | Firms with 5 to 9 employees ................................ | 9529 | 9633 | 4369942 | 1891468 | 423720 | 61459 |
|  | Firms with 10 to 19 employees............................ | 4044 | 4399 | 4057477 | 2006430 | 446751 | 52469 |
|  | Firms with 20 to 49 employees............................. | 1630 | 2215 | 3994250 | 2044984 | 458018 | 47079 |
|  | Firms with 50 to 99 employees............................... | 302 | 621 | 1847831 | 922344 | 208602 | 20356 |
|  |  | 107 19 | 413 117 | 1331615 558183 | 643025 256051 | 152000 62461 | 14833 6132 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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See footnotes at end of table.

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and employment size of firm \({ }^{1}\) \& Firms (number) \& Establishments (number) \& \[
\begin{aligned}
\& \text { Receipts } \\
\& (\$ 1,000)
\end{aligned}
\] \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. \& \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \& \\
\hline \multirow[t]{11}{*}{541310} \& Architectural services \& \& \& \& \& \& \\
\hline \& All firms. \& 19997 \& 20602 \& 16988338 \& 6468524 \& 1357068 \& 146702 \\
\hline \& Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . .
Firms with less than 5 employees . . . . . . . . . . . . . . . . . \& 16537
9473 \& 17140
9477 \& 16498898
2251075 \& 6337927
660114 \& 1341461
134920 \& 143957
20285 \\
\hline \& Firms with 5 to 9 employees ................................ \& + 3809 \& - 3826 \& 2
2
380
278 \& 696747 \& 192699 \& 24866 \\
\hline \& Firms with 10 to 19 employees................................ \& 1932 \& 2026 \& 2675021 \& 1090161 \& 226964 \& 25487 \\
\hline \& Firms with 20 to 49 employees. \& 954 \& 1092 \& 3270487 \& 1344175 \& 277919 \& 28081 \\
\hline \& Firms with 50 to 99 employees................................ \& 247 \& 351 \& 1987158 \& 843536 \& 176376 \& 16390 \\
\hline \& Firms with 100 to 249 employees . ........................... \& 90 \& 222 \& 1939934 \& 684146 \& 144654 \& 13281 \\
\hline \&  \& 25
5 \& 97
31 \& 972 134 \& 418148 \& 93181
D \& 8462 \\
\hline \& Firms with 1,000 employees or more ........................... \& + \& 18 \& D \& D \& D \& h \\
\hline \& Firms not operated for the entire year . \& 3460 \& 3462 \& 489440 \& 130597 \& 15607 \& 2745 \\
\hline \multirow[t]{12}{*}{54133} \& Engineering services \& \& \& \& \& \& \\
\hline \& All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 45730 \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 \\
\hline \& Firms operated for the entire year \& 36329 \& 43086 \& 86434741 \& 34717850 \& 7957301 \& 718822 \\
\hline \& Firms with less than 5 employees .. ........................ \& 18948 \& 18979 \& 4349436 \& 1491587 \& 303181 \& 37233 \\
\hline \& Firms with 5 to 9 employees ................................ \& 6998 \& 7054 \& 4697729 \& 1923958 \& 408857 \& 46723 \\
\hline \& Firms with 10 to 19 employees \& \(\begin{array}{ll}5 \& 136 \\ 3 \& 376\end{array}\) \& 5295
4167 \& 6791817
9
963928 \& 3021441
4646900 \& -644 759 \& 69464 \\
\hline \& Firms with 50 to 99 employees \& - 980 \& 1842 \& 6995437 \& 3308960 \& 733116 \& 67830 \\
\hline \& Firms with 100 to 249 employees \& 574 \& 1905 \& 9723987 \& 4191279 \& 965263 \& 86327 \\
\hline \& Firms with 250 to 499 employees \& 179 \& 1053 \& 6526752 \& 2872241 \& 690483 \& 60665 \\
\hline \& Firms with 500 to 999 employees ........................... \& 70 \& +876 \& 5417505
31 \& 2 264127 \& 539968 \& 47631 \\
\hline \& Firms with 1,000 employees or more . ....................... \& 68 \& 1915 \& 31968150 \& 10997357 \& 2654767 \& 201889 \\
\hline \& Firms not operated for the entire year \& 9401 \& 9440 \& 1745947 \& 620040 \& 92321 \& 11226 \\
\hline \multirow[t]{12}{*}{541330} \& Engineering services \& \& \& \& \& \& \\
\hline \& All firms \& 45730 \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 \\
\hline \& Firms operated for the entire year \& 36329 \& 43086 \& 86434741 \& 34717850 \& 7957301 \& 718822 \\
\hline \& Firms with less than 5 employees \& 18948 \& 18979 \& 4349436 \& 1491587 \& 303181 \& 37233 \\
\hline \& Firms with 5 to 9 employees....
Firms with 10 to 19 employees... \& \(\begin{array}{ll}6 \\ 6 \\ 5 \& 1398\end{array}\) \& 7
5
5 \& \begin{tabular}{l}
4 \\
6 \\
697 \\
7917 \\
\hline 817
\end{tabular} \& 1923958
3021441 \& 408857 \& 46723
69464 \\
\hline \& Firms with 20 to 49 employees \& 3376 \& 4167 \& 9963928 \& 4646900 \& 1016907 \& 101060 \\
\hline \& Firms with 50 to 99 employees.............................. \& 980 \& 1842 \& 6995437 \& 3308960 \& 733116 \& 67830 \\
\hline \& Firms with 100 to 249 employees . ........................... \& 574 \& 1905 \& 9723987 \& 4191279 \& 965263 \& 86327 \\
\hline \& Firms with 250 to 499 employees \& 179 \& 1053 \& 6526752 \& 2872241 \& 690483 \& 60665 \\
\hline \& Firms with 500 to 999 employees ........................... \& 70 \& 876
1915 \& 5417505
31968150 \& 2 264127 \& -539 968 \& 47631 \\
\hline \& Firms with 1,000 employees or more . ...................... \& 68 \& 1915 \& 31968150 \& 10997357 \& 2654767 \& 201889 \\
\hline \& Firms not operated for the entire year . \& 9401 \& 9440 \& 1745947 \& 620040 \& 92321 \& 11226 \\
\hline \multirow[t]{13}{*}{54134} \& Drafting services \& \& \& \& \& \& \\
\hline \& All firms. \& 1858 \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 \\
\hline \& Firms operated for the entire year \& 1478 \& 1492 \& 565921 \& 297846 \& 68565 \& 8665 \\
\hline \& Firms with less than 5 employees .. ......................... \& 1058 \& 1059 \& 144730 \& 51134 \& 11201 \& 1977 \\
\hline \& Firms with 5 to 9 employees ................................. \& 219 \& 219 \& 79837 \& 39467 \& 8843 \& 1434 \\
\hline \& Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 131 \& 134 \& 112306 \& 59655 \& 13377 \& 1675 \\
\hline \& Firms with 20 to 49 employees .............................. \& 50 \& 53 \& 102313 \& 61354 \& 13786 \& 1432 \\
\hline \& Firms with 50 to 99 employees.............................. \& 9 \& 10 \& 32521 \& 18020 \& 3973 \& 552 \\
\hline \& Firms with 100 to 249 employees . ........................... \& 10 \& 13 \& \& D \& D \& g \\
\hline \& Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . \& 1 \& 4 \& D \& D \& D \& e \\
\hline \&  \& - \& - \& - \& - \& - \& - \\
\hline \& \& \& \& \& \& \& \\
\hline \& Firms not operated for the entire year. \& 380 \& 380 \& 39441 \& 12496 \& 3603 \& 485 \\
\hline \multirow[t]{12}{*}{541340} \& Drafting services \& \& \& \& \& \& \\
\hline \& All firms \& 1858 \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 \\
\hline \& Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . \& 1478 \& 1492 \& 565921 \& 297846 \& 68565 \& 8665 \\
\hline \& Firms with less than 5 employees . \(\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .\). \& 1058

219 \& 1059

219 \& 144730
79837 \& 51134
39467 \& 11201
8843 \& 1977
1 <br>

\hline \&  \& $\begin{array}{r}219 \\ 131 \\ \hline\end{array}$ \& | 219 |
| :--- |
| 134 | \& $\begin{array}{r}79837 \\ 112306 \\ \hline\end{array}$ \& 39467

59655 \& $\begin{array}{r}8843 \\ 13377 \\ \hline 1\end{array}$ \& 1434
1675 <br>
\hline \& Firms with 20 to 49 employees................................. \& 50 \& 53 \& 102313 \& 61354 \& 13786 \& 1432 <br>
\hline \& Firms with 50 to 99 employees............................... \& 9 \& 10 \& 32521 \& 18020 \& 3973 \& 552 <br>
\hline \& Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . . . \& 10 \& 13 \& \& D \& D \& g <br>
\hline \& Firms with 250 to 499 employees .............................. \& 1 \& 4 \& D \& D \& D \& e <br>
\hline \&  \& - \& - \& - \& - \& - \& <br>
\hline \& Firms with 1,000 employees or more . ....................... \& - \& - \& - \& - \& - \& <br>
\hline \& Firms not operated for the entire year .. \& 380 \& 380 \& 39441 \& 12496 \& 3603 \& 485 <br>
\hline \multirow[t]{12}{*}{54135} \& Building inspection services \& \& \& \& \& \& <br>
\hline \& All firms. \& 2724 \& 2771 \& 639041 \& 240080 \& 49561 \& 8674 <br>
\hline \& Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . \& 2001 \& 2048 \& 572441 \& 221641 \& 46681 \& 8059 <br>
\hline \& Firms with less than 5 employees . . . . . . . . . . . . . . . . . . . . . \& 1587 \& 1587 \& 219505 \& 70702 \& 14418 \& 2771 <br>
\hline \& Firms with 5 to 9 employees $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots . .$. \& 260 \& 266 \& 109501 \& 44038 \& 9896 \& 1690 <br>
\hline \& Firms with 10 to 19 employees ............................. \& 105 \& 112 \& 97624 \& 43704 \& 8904 \& 1402 <br>
\hline \& Firms with 20 to 49 employees ............................. \& 34 \& 55 \& 67930 \& 29613 \& 5808 \& 982 <br>
\hline \& Firms with 50 to 99 employees.............................. \& 12 \& 25
3 \& 66731 \& 26226 \& 5878 \& 813 <br>
\hline \&  \& $\stackrel{3}{-}$ \& $\stackrel{3}{-}$ \& $11 \begin{array}{r}150 \\ \hline\end{array}$ \& 7358 \& 1777 \& 401 <br>
\hline \& Firms with 500 to 999 employees ............................... \& - \& - \& - \& - \& - \& <br>
\hline \& Firms with 1,000 employees or more ......................... \& - \& - \& - \& - \& - \& <br>
\hline \& Firms not operated for the entire year. \& 723 \& 723 \& 66600 \& 18439 \& 2880 \& 615 <br>
\hline
\end{tabular}

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541350 | Building inspection services |  |  |  |  |  |  |
|  | All firms. | 2724 | 2771 | 639041 | 240080 | 49561 | 8674 |
|  | Firms operated for the entire year | 2001 | 2048 | 572441 | 221641 | 46681 | 8059 |
|  | Firms with less than 5 employees | 1587 | 1587 | 219505 | 70702 | 14418 | 2771 |
|  | Firms with 5 to 9 employees................................... | 260 | 266 | 109501 | 44038 | 9896 | 1690 |
|  | Firms with 10 to 19 employees.............................. | 105 | 112 | 97624 | 43704 | 8904 | 1402 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . | 34 | 55 | 67930 | 29613 | 5808 | 982 |
|  | Firms with 50 to 99 employees............................. | 12 | 25 | 66731 | 26226 | 5878 | 813 |
|  | Firms with 100 to 249 employees .. ......................... | 3 | 3 | 11150 | 7358 | 1777 | 401 |
|  |  | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more . .......................... | - | - | - | - | - | - |
|  | Firms not operated for the entire year .......................... | 723 | 723 | 66600 | 18439 | 2880 | 615 |
| 54136 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 557 | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Firms operated for the entire year | 408 | 438 | 1044523 | 435047 | 108109 | 9620 |
|  | Firms with less than 5 employees .. ........................ | 248 | 248 | 57295 | 18484 | 3654 | 503 |
|  | Firms with 5 to 9 employees ............................... | 67 | 69 | 39670 | 15577 | 3364 | 450 |
|  | Firms with 10 to 19 employees | 45 | 46 | 75707 | 29485 | 6863 | 617 |
|  | Firms with 20 to 49 employees .............................. | 23 | 27 | 104390 | 27315 | 5895 | 794 |
|  |  | 13 | $\begin{array}{r}17 \\ 12 \\ \hline\end{array}$ | 117524 | 33835 | 8070 | 859 |
|  | Firms with 250 to 499 employees ............................... | 2 | 12 | D | D | D | f |
|  | Firms with 500 to 999 employees | 2 | 6 | D | D | D |  |
|  | Firms with 1,000 employees or more . ........................ | 1 | 11 | D | D | D | h |
|  | Firms not operated for the entire year | 149 | 149 | 43263 | 10548 | 1899 | 285 |
| 541360 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms. | 557 | 587 | 1087786 | 445595 | 110008 | 9905 |
|  | Firms operated for the entire year | 408 | 438 | 1044523 | 435047 | 108109 | 9620 |
|  | Firms with less than 5 employees | 248 | 248 | 57295 | 18484 | 3654 | 503 |
|  | Firms with 5 to 9 employees ................................ | 67 | 69 | 39670 | 15577 | 3364 | 450 |
|  | Firms with 10 to 19 employees ................................ | 45 | 46 | 75707 | 29485 | 6863 | 617 |
|  | Firms with 20 to 49 employees ................................. | 23 | 27 | 104390 | 27315 | 5895 | 794 |
|  | Firms with 50 to 99 employees................................ | 13 | 17 | 117524 | 33835 | 8070 | 859 |
|  | Firms with 100 to 249 employees . ........................... | 7 | 12 | D | D | D | g |
|  | Firms with 250 to 499 employees . ......................... Firms with 500 to 999 employees ....................... | 2 | 2 6 | D | D | D | f g |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . . . . . | 1 | 11 | D | D | D | h |
|  | Firms not operated for the entire year . | 149 | 149 | 43263 | 10548 | 1899 | 285 |
| 54137 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms . | 8671 | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 7450 | 7642 | 2924141 | 1388667 | 305550 | 50233 |
|  | Firms with less than 5 employees .......................... | 4306 | 4311 | 555326 | 195956 | 40878 | 9648 |
|  | Firms with 5 to 9 employees ................................. | 1862 | 1873 | 608990 | 300665 | 65959 | 12243 |
|  | Firms with 10 to 19 employees .................................. | 899 | 933 | 605028 | 324456 | 71588 | 11666 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 316 | 385 | 529391 | 292022 | 64233 | 9038 |
|  | Firms with 50 to 99 employees.............................. | 44 | 83 | 214117 | 97758 | 22760 |  |
|  | Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . | 18 | 41 | 207648 | 98755 | 21848 | 2522 |
|  | Firms with 250 to 499 employees .......................... | 3 | 3 | D | D | D | g |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 2 | 13 | D | D | D | $\underline{\mathrm{g}}$ |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 1221 | 1222 | 117741 | 42936 | 7281 | 1581 |
| 541370 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms | 8671 | 8864 | 3041882 | 1431603 | 312831 | 51814 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 7450 | 7642 | 2924141 | 1388667 | 305550 | 50233 |
|  |  | 4306 1862 | 4311 1873 | 555326 | 195956 | 40878 | 9648 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1892 | 1873 | 605028 | 300665 324456 | 65959 71588 | 11666 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 316 | 385 | 529391 | 292022 | 64233 | 9038 |
|  | Firms with 50 to 99 employees............................... | 44 | 83 | 214117 | 97758 | 22760 | 2911 |
|  | Firms with 100 to 249 employees ............................. | 18 | 41 | 207648 | 98755 | 21848 | 2522 |
|  | Firms with 250 to 499 employees .......................... | 3 | 3 | D | D | D | g |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 2 | 13 | D | D | D | $\underline{\mathrm{g}}$ |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . | 1221 | 1222 | 117741 | 42936 | 7281 | 1581 |
| 54138 | Testing laboratories |  |  |  |  |  |  |
|  | All firms. | 4126 | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 3626 | 4982 | 6302927 | 2656431 | 629474 | 80342 |
|  | Firms with less than 5 employees . .......................... | 1360 | 1362 | 268197 | 90224 | 18986 | 3134 |
|  | Firms with 5 to 9 employees ................................ | 801 | 819 | 393511 | 160105 | 36041 | 5318 |
|  | Firms with 10 to 19 employees ................................ | 629 | 676 | 676653 | 281239 | 62585 | 8581 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 555 | 731 | 1274903 | 558717 | 130223 | 16912 |
|  | Firms with 50 to 99 employees.............................. | 160 | 307 | 843647 | 365098 | 86848 | 10887 |
|  | Firms with 100 to 249 employees | 84 | 295 | 996493 | 417193 | 101134 | 12364 |
|  | Firms with 250 to 499 employees | 25 | 270 | 653538 | 259574 | 65151 | 8294 |
|  | Firms with 500 to 999 employees . $\ldots$........................ | 8 | 125 | 417540 | 171774 | 43073 | 5308 |
|  | Firms with 1,000 employees or more . ........................ | 4 | 397 | 778445 | 352507 | 85433 | 9544 |
|  | Firms not operated for the entire year ... | 500 | 506 | 140037 | 52351 | 12681 | 1682 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541380 | Testing laboratories |  |  |  |  |  |  |
|  | All firms. | 4126 | 5488 | 6442964 | 2708782 | 642155 | 82024 |
|  | Firms operated for the entire year | 3626 | 4982 | 6302927 | 2656431 | 629474 | 80342 |
|  | Firms with less than 5 employees | 1360 | 1362 | 268197 | 90224 | 18986 | 3134 |
|  | Firms with 5 to 9 employees ..... | 801 | 819 | 393511 | 160105 | 36041 | 5318 |
|  | Firms with 10 to 19 employees | 629 | 676 | +676653 | 281239 | 62585 | 8581 |
|  | Firms with 20 to 49 employees | 555 | 731 | 1274903 | 558717 | 130223 | 16912 |
|  | Firms with 50 to 99 employees. | 160 | 307 | 843647 | 365098 | 86848 | 10887 |
|  | Firms with 100 to 249 employees | 84 | 295 | 996493 | 417193 | 101134 | 12364 |
|  | Firms with 250 to 499 employees | 25 8 | 270 125 | 653538 417540 | 259574 171774 | 65151 43073 | 8294 5308 |
|  | Firms with 500 to 999 employees .............................. | 8 | 125 397 | 417540 778445 | 171774 352507 | 43073 85 | 5 9 9 |
|  | Firms not operated for the entire year | 500 | 506 | 140037 | 52351 | 12681 | 1682 |
| 5414 | Specialized design services |  |  |  |  |  |  |
|  | All firms . | 26218 | 26436 | 14254024 | 4088006 | 906641 | 113035 |
|  | Firms operated for the entire year | 19821 | 20033 | 13223327 | 3897274 | 878036 | 107411 |
|  | Firms with less than 5 employees | 14119 | 14126 | 4335920 | 850469 | 179798 | 27815 |
|  | Firms with 5 to 9 employees.... | 3454 | 3480 | 2693699 | 731382 | 160243 | 22287 |
|  |  | 1480 | 1535 | 2374455 1 | 752437 737606 | 171317 166953 | 19344 |
|  | Firms with 20 to 49 employees. Firms with 50 to 99 employees. | 615 103 | 653 124 | 1932024 746063 | 737606 281975 | 166953 66644 | 18086 6955 |
|  | Firms with 100 to 249 employees | 40 | 72 | 635622 | 267649 | 63704 | 5715 |
|  | Firms with 250 to 499 employees | 6 | 18 | 201904 | 84113 | 19454 | 1878 |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . . | 3 | 24 | D | D | D | h |
|  | Firms not operated for the entire year | 6397 | 6403 | 1030697 | 190732 | 28605 | 5624 |
| 54141 | Interior design services |  |  |  |  |  |  |
|  | All firms | 9549 | 9612 | 4945340 | 1021531 | 218189 | 33915 |
|  | Firms operated for the entire year | 7118 | 7180 | 4502927 | 959223 | 208488 | 31579 |
|  | Firms with less than 5 employees | 5308 | 5312 | 1979147 | 269596 | 56018 | 10378 |
|  | Firms with 5 to 9 employees... | 1143 | 1156 | 991608 | 203630 | 43805 | 7316 |
|  | Firms with 10 to 19 employees. | 471 | 490 | 736387 | 203184 | 44713 | 6153 |
|  | Firms with 20 to 49 employees. | 164 | 172 | 509011 | 172764 | 38531 | 4669 |
|  | Firms with 50 to 99 employees.. | 21 | 26 | 137221 | 51866 | 11905 | 1387 |
|  | Firms with 100 to 249 employees | 10 | 18 | D | D | D |  |
|  | Firms with 250 to 499 employees | 1 | 6 | D | D | D | e |
|  | Firms with 500 to 999 employees Firms with 1,000 employees or moremer | - | - | - | - | - |  |
|  | Firms not operated for the entire year | 2431 | 2432 | 442413 | 62308 | 9701 | 2336 |
| 541410 | Interior design services |  |  |  |  |  |  |
|  | All firms. | 9549 | 9612 | 4945340 | 1021531 | 218189 | 33915 |
|  | Firms operated for the entire year | 7118 | 7180 | 4502927 | 959223 | 208488 | 31579 |
|  | Firms with less than 5 employees .......................... | 5308 | 5312 | 1979147 | 269596 | 56018 | 10378 |
|  | Firms with 5 to 9 employees ................................ | 1143 | 1156 | 991608 | 203630 | 43805 | 7316 |
|  | Firms with 10 to 19 employees ................................. | 471 | 490 | 736387 | 203184 | 44713 | 6153 |
|  | Firms with 20 to 49 employees. | 164 | 172 | 509011 | 172764 | 38531 | 4669 |
|  | Firms with 50 to 99 employees............................. | 21 | 26 | 137221 |  |  |  |
|  | Firms with 100 to 249 employees Firms with 250 to 499 employees | 10 1 | 18 6 | D | D | D | g |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . Firms with 500 to 999 employees ..................... | 1 | $\underline{6}$ | D | D | D | - |
|  | Firms with 500 to 999 employees ........................ | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 2431 | 2432 | 442413 | 62308 | 9701 | 2336 |
| 54142 | Industrial design services |  |  |  |  |  |  |
|  | All firms | 1284 | 1322 | 1363017 | 582591 | 141006 | 13607 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 1003 | 1041 | 1313882 | 571272 | 138971 | 13284 |
|  |  | 627 | 628 | 165997 | 47105 | 10510 | 1157 |
|  | Firms with 5 to 9 employees ................................ Firms with 10 to 19 employees ........................ | 171 101 | 172 103 | 136113 164388 | 50569 56004 | 10850 12919 | 1147 1384 |
|  |  | 101 69 | 103 76 | 164388 211390 | 56004 91614 | 12919 21307 | 1384 <br> 2138 <br> 1 |
|  | Firms with 50 to 99 employees. | 24 | 29 | 211020 | 80217 | 19214 | 1625 |
|  | Firms with 100 to 249 employees | 7 | 7 |  |  |  |  |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . . . | 1 | 2 | D | D | D | e |
|  |  | 1 | 1 | D | D | D | f |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . | 2 | 23 | D | D | D | h |
|  | Firms not operated for the entire year .. | 281 | 281 | 49135 | 11319 | 2035 | 323 |
| 541420 | Industrial design services |  |  |  |  |  |  |
|  | All firms. | 1284 | 1322 | 1363017 | 582591 | 141006 | 13607 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 1003 | 1041 | 1313882 | 571272 | 138971 | 13284 |
|  | Firms with less than 5 employees .......................... | 627 | 628 | 165997 | 47105 | 10510 | 1157 |
|  |  | 171 | 172 | 136113 | 50569 | 10850 | 1147 |
|  | Firms with 10 to 19 employees ............................... | 101 | 103 | 164388 | 56004 | 12919 | 1384 |
|  | Firms with 20 to 49 employees ............................. | 69 | 76 | 211390 | 91614 | 21307 | 2138 |
|  | Firms with 50 to 99 employees........................... | 24 | 29 | 211020 | 80217 | 19214 | 1625 |
|  |  | 7 1 | 7 <br> 2 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & D \\ & D \end{aligned}$ | D | $\mathrm{g}_{\mathrm{e}}$ |
|  | Firms with 500 to 999 employees .............................. | 1 | 1 | D | D | D | f |
|  | Firms with 1,000 employees or more . ......................... | 2 | 23 | D | D | D | h |
|  | Firms not operated for the entire year. | 281 | 281 | 49135 | 11319 | 2035 | 323 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54143 | Graphic design services |  |  |  |  |  |  |
|  | All firms. | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . Firms with less than 5 employees . . . . . . . . . . . . . . . . . . | 11067 7726 | $\begin{array}{r}11173 \\ 7728 \\ \hline\end{array}$ | 7048050 2074216 | 2245993 502265 | 505347 107065 | 58867 15453 |
|  |  | 2043 | 2055 | 1512034 | 460735 | 102047 | 13196 |
|  | Firms with 10 to 19 employees | 862 | 893 | 1417446 | 474355 | 108994 | 11198 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 356 | 379 | 1156914 | 452507 | 102816 | 10528 |
|  | Firms with 50 to 99 employees............................. | 58 | 74 | 402557 | 159176 | 38294 | 3923 |
|  |  | 17 4 | 33 10 | 305413 | 124882 | 31302 | 2348 |
|  |  | 4 | 10 |  | D | D | g |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . | 1 | 1 | D | D | D | g |
|  | Firms not operated for the entire year. | 3453 | 3458 | 506853 | 108681 | 15430 | 2755 |
| 541430 | Graphic design services |  |  |  |  |  |  |
|  | All firms . | 14520 | 14631 | 7554903 | 2354674 | 520777 | 61622 |
|  | Firms operated for the entire year ........................... | 11 7 7 7 | 11 7 7 7 | 7048050 | 2245993 | 505347 | 58867 15453 |
|  | Firms with less than 5 employees . ......................... Firms with 5 to 9 employees ........................... | 7726 2043 | 7728 2055 | 2074216 1512034 | 502265 460735 | 107065 102047 | 15453 13196 |
|  | Firms with 10 to 19 employees .............................. | 862 | 893 | 1417446 | 474355 | 108994 | 11198 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . | 356 | 379 | 1156914 | 452507 | 102816 | 10528 |
|  | Firms with 50 to 99 employees. | 58 | 74 | 402557 | 159176 | 38294 | 3923 |
|  | Firms with 100 to 249 employees .. ......................... | 17 | 33 | 305413 | 124882 | 31302 | 2348 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . | 4 | 10 |  | D | D | $\underline{\mathrm{g}}$ |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . . . . | 1 | 1 | D | D | $\overline{\mathrm{D}}$ | g |
|  | Firms not operated for the entire year | 3453 | 3458 | 506853 | 108681 | 15430 | 2755 |
| 5414301 | Graphic design services (except commercial art \& medical artists) |  |  |  |  |  |  |
|  | All firms. | 12466 | 12565 | 6741083 | 2109127 | 465035 | 54791 |
|  | Firms operated for the entire year | 9607 | 9703 | 6297207 | 2013860 | 450810 | 52374 |
|  | Firms with less than 5 employees ............................. | 6593 | 6595 | 1822063 | + 435131 | 92268 | 13408 |
|  | Firms with 5 to 9 employees ................................ | 1846 | 1855 | 1391421 | 421785 | 93073 | 11901 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 779 | 810 | 1276996 | 433279 | 97747 | 10121 |
|  | Firms with 20 to 49 employees.............................. | 321 | 342 | 1034598 | 406772 | 92566 | 9424 |
|  | Firms with 50 to 99 employees............................. | 47 | 61 | - D | 123 D | D |  |
|  |  | 17 3 | 30 9 | 302102 | 123921 | 31045 D | 2309 |
|  | Firms with 500 to 999 employees ............................. | $-$ | - | - | - | - | - |
|  | Firms with 1,000 employees or more . ........................ | 1 | 1 | D | D | D | g |
|  | Firms not operated for the entire year. | 2859 | 2862 | 443876 | 95267 | 14225 | 2417 |
| 5414302 | Commercial art |  |  |  |  |  |  |
|  | All firms............................................ . | 2010 | 2017 | 801037 | 240746 | 54652 | 6688 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 1427 | 1434 | 735890 | 226503 | 53144 | 6343 |
|  | Firms with less than 5 employees .......................... | 1109 | 1109 | 246786 | 65648 | 14446 | 1997 |
|  |  | 188 | 191 | D | D | D | g |
|  | Firms with 10 to 19 employees ............................. | 84 | 84 |  |  | D | 1089 |
|  | Firms with 20 to 49 employees ................................ Firms with 50 to 99 employees............ | 34 11 | 36 13 | 115251 D | 43367 D | 9600 D | 1089 |
|  | Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - |  |
|  | Firms with 250 to 499 employees . ............................ | 1 | 1 | D | D | D | e |
|  |  | - | - | - | - | - | - |
|  | Firms not operated for the entire year . | 583 | 583 | 65147 | 14243 | 1508 | 345 |
| 5414303 | Medical artists |  |  |  |  |  |  |
|  | All firms. | 47 | 49 | 12783 | 4801 | 1090 | 143 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 35 | 35 | 11520 | 4507 | 1056 | 134 |
|  | Firms with less than 5 employees . . . . . . . . . . . . . . . . . . . . . | 24 | 24 | 5367 | 1486 | 351 | 48 |
|  | Firms with 5 to 9 employees .............................. | 9 | 9 |  | D | D | b |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . Firms with 20 to 49 employees......................... | $\stackrel{2}{-}$ | 2 | D | D | D | b |
|  |  | - | - | - | - | - | - |
|  | Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms with 250 to 499 employees ................................. | - | - | - | - | - | - |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more . ....................... | - | - | - | - | - | - |
|  | Firms not operated for the entire year ........................ | 12 | 14 | 1263 | 294 | 34 | 9 |
| 54149 | Other specialized design services |  |  |  |  |  |  |
|  | All firms . | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Firms operated for the entire year $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 637 | 638 | 358228 | 120729 | 25196 | 3672 |
|  |  | 459 | 459 | 116797 | 31601 | 6228 | 829 |
|  | Firms with 5 to 9 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 98 | 98 | 55374 | 16847 | 3631 | 635 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 46 | 47 | 56495 | 19745 | 4807 | 609 |
|  | Firms with 20 to 49 employees .............................. | 26 | 26 | 54709 | 20721 | 4299 | 751 |
|  | Firms with 50 to 99 employees............................... Firms with 100 to 249 employees ....................... | 4 4 | 4 4 | 32149 42704 | 8696 23119 | 2147 4084 | 313 535 |
|  | Firms with 250 to 499 employees ............................. |  | 4 |  | 23119 | 4084 | 535 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and employment size of firm¹ | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54149 | Other specialized design services-Con. |  |  |  |  |  |  |
|  | Firms operated for the entire year-Con. <br> Firms with 500 to 999 employees <br> Firms with 1,000 employees or more ................................. | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 233 | 233 | 32536 | 8481 | 1473 | 219 |
| 541490 | Other specialized design services |  |  |  |  |  |  |
|  | All firms . | 870 | 871 | 390764 | 129210 | 26669 | 3891 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 637 | 638 | 358228 | 120729 | 25196 | 3672 |
|  | Firms with less than 5 employees ............................ | 459 | 459 | 116797 | 31601 | 6228 | 829 |
|  | Firms with 5 to 9 employees ... | 98 | 98 | 55374 | 16847 | 3631 | 635 |
|  | Firms with 10 to 19 employees | 46 | 47 | 56495 | 19745 | 4807 | 609 |
|  | Firms with 20 to 49 employees................................ . | 26 | 26 | 54709 | 20721 | 4299 | 751 |
|  | Firms with 50 to 99 employees ............................... | 4 | 4 | 32149 | 8696 | 2147 | 313 |
|  | Firms with 100 to 249 employees .......................... Firms with 250 to 499 employees ................... ${ }^{\text {a }}$. | 4 | 4 | 42704 | 23119 | 4084 | 535 |
|  |  | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more ........................ | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 233 | 233 | 32536 | 8481 | 1473 | 219 |
| 5415 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Firms operated for the entire year | 46722 | 53020 | 105509063 | 40855372 | 9620287 | 745747 |
|  | Firms with less than 5 employees | 31712 | 31752 | 7454385 | 2900094 | 567268 | 54124 |
|  | Firms with 5 to 9 employees.. | 6201 | 6290 | 5002560 | 1967342 | 409955 | 40483 |
|  | Firms with 10 to 19 employees. | 3994 | 4211 | 6918179 11285785 | 2827836 | 609735 | 53577 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . ${ }^{\text {a }}$. | 2847 1 | 3366 1 | 11285785 | 4892223 | 1062153 | 86418 |
|  | Firms with 0 to 99 employees. | 1006 | 1 | 8636529 | 3827817 | 84793 | 68989 |
|  | Firms with 250 to 499 employees | 175 | 696 |  |  |  |  |
|  | Firms with 250 to 499 employees | $\begin{array}{r}175 \\ 80 \\ \hline\end{array}$ | 683 | 8197706 7192380 | - 24389192 | 671937 | 60234 55085 |
|  | Firms with 1,000 employees or more ........................... | 73 | 3126 | 38706456 | 12915327 | 3453888 | 232067 |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . | 19239 | 19258 | 3458551 | 1295286 | 185056 | 18912 |
| 54151 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 65961 | 72278 | 108967614 | 42150658 | 9805343 | 764659 |
|  | Firms operated for the entire year | 46722 | 53020 | 105509063 | 40855372 | 9620287 | 745747 |
|  | Firms with less than 5 employees .. ......................... | 31712 | 31752 | 7454385 | 2900094 | 567268 | 54124 |
|  | Firms with 5 to 9 employees .............................. | ${ }_{6} 6201$ | 6290 | 5002560 | 1967342 | 409955 | 40483 |
|  | Firms with 10 to 19 employees .......................... | 3994 2847 | 4 4 3 311 | 6918179 11285785 | 2827836 489223 | +609735 | 53577 |
|  | Firms with 50 to 99 employees................................. | 1006 | 1475 | - 8636529 | 3827817 | -847 973 | 68989 |
|  | Firms with 100 to 249 employees ............................. | 634 | 1421 | 12115083 | 5237407 | 1201014 | 94770 |
|  | Firms with 250 to 499 employees ............................ | 175 | 696 | 8197706 | 3438134 | 796364 | 60234 |
|  |  | 80 73 | 683 3126 | 7192380 38706456 | 2889192 12915327 | 671937 3453888 | 55085 232067 |
|  | Firms with 1,000 employees or more . ...................... | 73 | 3126 | 38706456 | 12915327 | 3453888 | 232067 |
|  | Firms not operated for the entire year . | 19239 | 19258 | 3458551 | 1295286 | 185056 | 18912 |
| 541511 | Custom computer programming services |  |  |  |  |  |  |
|  | All firms | 29248 | 31624 | 38300515 | 18417084 | 4107483 | 318198 |
|  | Firms operated for the entire year ............................ | 19334 | 21694 | 36561097 | 17698236 | 4000878 | 308845 |
|  | Firms with less than 5 employees . .......................... Firms with 5 to 9 employees ........................... . | $\begin{array}{r}12529 \\ 2521 \\ \hline 185\end{array}$ | 12550 2576 | 2734743 <br> 1895340 | 1181735 879473 | 227491 183829 | 21212 16566 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2521 1865 | 2576 1973 | 1895015019 <br> 0 | 1423312 | 183846 | 16300 |
|  | Firms with 20 to 49 employees ................................. | 1433 | 1651 | 5276787 | 2616364 | 565249 | 43950 |
|  | Firms with 50 to 99 employees............................... | 520 | 685 | 4003902 | 2077959 | 455695 | 35648 |
|  | Firms with 100 to 249 employees | 320 | 652 | 5959922 | 2862393 | 653804 | 47049 |
|  |  | 89 | 316 159 | 3693000 | 1759178 | 407724 194517 | 30610 |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 25 32 | 159 1132 | 1446621 8535763 | 859413 4038409 | 194517 1005823 | 16686 71824 |
|  | Firms not operated for the entire year ......................... | 9914 | 9930 | 1739418 | 718848 | 106605 | 9353 |
| 541512 | Computer systems design services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 28083 | 30804 | 51212916 | 18459669 | 4249529 | 337526 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 21525 | 24243 | 49825173 | 18002215 | 4176292 | 329188 |
|  | Firms with less than 5 employees . .......................... | 14511 | 14520 | 3714858 | 1331413 | 264534 | 25264 |
|  |  | 3060 1 1 | 3088 1 | 2684505 3460459 | 917943 1191573 | 190924 | 19990 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 1827 1 1288 | 1924 1 | 3460459 5496 | 1191573 | 253084 | 24171 |
|  | Firms with 50 to 99 employees.................................. | + 449 | 736 | 4549539 | 1692613 | 384350 | 31044 |
|  | Firms with 100 to 249 employees . ............................. | 283 | 658 | 6020954 | 2290806 | 520144 | 43519 |
|  | Firms with 250 to 499 employees .. ......................... | 87 | 284 | 4071729 | 1592640 | 383723 | 29539 |
|  | Firms with 500 to 999 employees . ......................... Firms with 1,000 employees or more ................. | 50 30 | 447 1103 | 6 6 13 | 1840529 5128549 | +456852 | 34444 84 |
|  | Firms with 1,000 employees or more ........................ | 30 | 1103 | 13756089 | 5128549 | 1282349 | 84207 |
|  | Firms not operated for the entire year ... | 6558 | 6561 | 1387743 | 457454 | 73237 | 8338 |

See footnotes at end of table.

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5415121 | Computer systems integrators |  |  |  |  |  |  |
|  | All firms | 8691 | 10571 | 35270055 | 11341975 | 2652101 | 207741 |
|  | Firms operated for the entire year | 7255 | 9134 | 34735435 | 11196156 | 2625107 | 204462 |
|  | Firms with less than 5 employees | 3416 | 3421 | 1213044 | 314276 | 62865 | 7155 |
|  | Firms with 5 to 9 employees ..... | 1443 | 1460 | 1487337 | 416500 | 87390 | 9537 |
|  | Firms with 10 to 19 employees Firms with 20 to 49 employees | 1055 | 1115 916 | 2 2 3 7 | 648363 1167689 | 141071 | 14057 |
|  | Firms with 50 to 99 employees. | 280 | 454 | 3 3 070970 | + 990534 | 229513 | 23136 19669 |
|  | Firms with 100 to 249 employees | 189 | 442 | 4358762 | 1534857 | 348494 | 29315 |
|  | Firms with 250 to 499 employees | 53 | 177 | 2758260 | 949672 | 229765 | 18087 |
|  | Firms with 500 to 999 employees ........................... | 35 | 318 | 4647678 11 | 1304835 | 325833 | 23995 |
|  | Firms with 1,000 employees or more .. . . . . . . . . . . . . . . . . | 20 | 831 | 11253792 | 3869430 | 937843 | 59511 |
|  | Firms not operated for the entire year . | 1436 | 1437 | 534620 | 145819 | 26994 | 3279 |
| 5415122 | Computer systems consultants (except systems integrators) |  |  |  |  |  |  |
|  | All firms | 19459 | 20233 | 15942861 | 7117694 | 1597428 | 129785 |
|  | Firms operated for the entire year | 14331 | 15104 | 15081210 | 6801455 | 1550803 | 124671 |
|  | Firms with less than 5 employees | 11105 | 11109 | 2509719 | 1018619 | 202021 | 18133 |
|  | Firms with 5 to 9 employees .. | 1630 | 1641 | 1236000 | 510232 | 105286 | 10545 |
|  | Firms with 10 to 19 employees | 784 | 824 | 1260138 | 553522 | 113733 | 10282 |
|  | Firms with 20 to 49 employees ................................ | 478 | 581 | 1830487 | 875798 | 186064 | 14340 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 171 | 270 | 1518533 | 713663 | 158072 | 11591 |
|  | Firms with 100 to 249 employees | 103 | 228 | 1917678 | 862994 | 193183 | 15669 |
|  | Firms with 250 to 499 employees | 35 | 94 | 1279525 | 660666 | 162984 | 11867 |
|  | Firms with 500 to 999 employees ............................. | 14 11 | 101 256 | 12201070 2328060 | 414089 1191872 | 103511 325949 | 8651 23593 |
|  | Firms not operated for the entire year | 5128 | 5129 | 861651 | 316239 | 46625 | 5114 |
| 541513 | Computer facilities management services |  |  |  |  |  |  |
|  | All firms | 745 | 1445 | 15114194 | 3389511 | 1051577 | 71821 |
|  | Firms operated for the entire year | 621 | 1321 | 15048594 | 3358762 | 1050826 | 71702 |
|  | Firms with less than 5 employees | 245 | 246 | 70067 | 26846 | 5047 | 478 |
|  | Firms with 5 to 9 employees.... | 112 | 113 | 85496 | 32983 | 6698 | 733 |
|  | Firms with 10 to 19 employees. | 84 | 90 | 138807 | 65293 | 19953 | 1106 |
|  | Firms with 20 to 49 employees | 84 | 101 | 272651 | 120590 | 27867 | 2636 |
|  | Firms with 50 to 99 employees.............................. | 33 | 46 | 224591 | 95252 | 22020 | 2338 |
|  | Firms with 100 to 249 employees ......................... | 41 | 131 59 | 726100 | 283808 | 66859 | 6389 3438 |
|  | Firms with 250 to 499 employees Firms with 500 to 999 employees | 10 5 | 59 <br> 47 | 433434 | 164570 |  <br> 746 <br> D | 3438 |
|  | Firms with 1,000 employees or more | 7 | 488 | D | D | D |  |
|  | Firms not operated for the entire year. | 124 | 124 | 65600 | 30749 | 751 | 119 |
| 541519 | Other computer related services |  |  |  |  |  |  |
|  | All firms | 8186 | 8405 | 4339989 | 1884394 | 396754 | 37114 |
|  | Firms operated for the entire year | 5524 | 5742 | 3979771 | 1758488 | 382679 | 35332 |
|  | Firms with less than 5 employees | 4475 | 4481 | 954811 | 367794 | 71854 | 7267 |
|  | Firms with 5 to 9 employees.... | 539 | 546 | 371957 | 148467 | 31454 | 3421 |
|  | Firms with 10 to 19 employees. | 270 | 290 | 417256 | 187982 | 39484 | 3684 |
|  | Firms with 20 to 49 employees.............................. | 152 | 185 | 457273 | 231586 | 51879 | 4404 |
|  | Firms with 50 to 99 employees.. | 48 | 68 | 289682 | 144248 | 29963 | 3278 |
|  |  | 28 | 44 | 383363 | 213662 | 48969 | 4093 |
|  | Firms with 250 to 499 employees ......................... |  | 30 | 351326 | 137454 | 28884 | 2262 |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 3 2 | 62 36 | D ${ }^{\text {D }}$ | D | D | g h |
|  | Firms not operated for the entire year. | 2662 | 2663 | 360218 | 125906 | 14075 | 1782 |
| 5416 | Management, scientific, \& technical consulting services |  |  |  |  |  |  |
|  | All firms | 76753 | 80426 | 63428740 | 26581677 | 5766476 | 511252 |
|  | Firms operated for the entire year. | 53042 | 56687 | 59215381 | 25123190 | 5578675 | 483773 |
|  | Firms with less than 5 employees | 37809 | 37881 | 10127114 | 3519529 | 687039 | 67883 |
|  |  | 7664 | 7822 <br> 4 <br> 4 | 5994568 | 2440274 | 515271 | 49825 |
|  | Firms with 10 to 19 employees | 4081 | 4347 | 6288473 | 2664880 | 572308 | 54308 |
|  | Firms with 20 to 49 employees............................. | 2246 | 2879 | 7437944 | 3250188 | 711797 | 66237 |
|  | Firms with 50 to 99 employees............................. | 711 | 1232 | 4975012 | 2216300 | 517017 | 48214 |
|  | Firms with 100 to 249 employees | 372 | 936 | 5887729 | 2715380 | 602029 | 55268 |
|  | Firms with 250 to 499 employees | 92 | 499 | 3327104 | 1508187 | 334638 | 31419 |
|  | Firms with 500 to 999 employees | 43 | 435 | 2707287 | 1402211 | 323678 | 29309 |
|  | Firms with 1,000 employees or more . . . . . . . . | 24 | 656 | 12470150 | 5406241 | 1314898 | 81310 |
|  | Firms not operated for the entire year ....................... | 23711 | 23739 | 4213359 | 1458487 | 187801 | 27479 |
| 54161 | Management consulting services |  |  |  |  |  |  |
|  | All firms. | 58152 | 60794 | 52224697 | 22296821 | 4830950 | 411044 |
|  | Firms operated for the entire year | 39712 | 42340 | 48807281 | 21087283 | 4675074 | 388511 |
|  | Firms with less than 5 employees | 28353 | 28417 | 7948122 | 2808454 | 545775 | 50898 |
|  | Firms with 5 to 9 employees ................................ | 5657 | 5774 | 4677748 | 1934099 | 407156 | 36730 |
|  | Firms with 10 to 19 employees ............................. | 2988 | 3168 | 4769593 | 2060045 | 438811 | 39670 |
|  | Firms with 20 to 49 employees............................. | 1713 | 2131 | 5923254 | 2603403 | 564584 | 50769 |
|  | Firms with 50 to 99 employees.............................. | 570 | 940 | 3980187 | 1770031 | 414987 | 38420 |
|  |  | 305 68 | 645 324 | 4704053 2377548 | 2220215 1185341 | 退490166 | 44994 23440 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54161 | Management consulting services-Con. |  |  |  |  |  |  |
|  | Firms operated for the entire year-Con. Firms with 500 to 999 employees Firms with 1,000 employees or more . ... | 35 23 | 359 582 | 2176361 12250415 | 1183587 5322108 | 268335 1289150 | 23967 79623 |
|  | Firms not operated for the entire year. | 18440 | 18454 | 3417416 | 1209538 | 155876 | 22533 |
| 541611 | Administrative management \& general management consulting service |  |  |  |  |  |  |
|  | All firms. | 26294 | 27399 | 28556409 | 12738842 | 2776200 | 208674 |
|  | Firms operated for the entire year | 17470 | 18569 | 26863721 | 12080778 | 2697854 | 197272 |
|  | Firms with less than 5 employees | 12808 | 12841 | 3405410 | 1300234 | 251022 | 22340 |
|  | Firms with 5 to 9 employees..... | 2196 | 2245 | 1815031 | 781941 | 170134 | 14306 |
|  | Firms with 10 to 19 employees. Firms with 20 to 49 employees. | 1194 789 | $\begin{array}{r}1270 \\ 980 \\ \hline\end{array}$ | 1910594 2987076 | 834001 1346811 | 181960 289452 | 15792 23630 |
|  | Firms with 50 to 99 employees. | 270 | 441 | $2123261 ~$ 2 | + 924775 | 222740 | 18090 |
|  | Firms with 100 to 249 employees | 154 | 305 | 2726787 | 1308908 | 288916 | 23648 |
|  | Firms with 250 to 499 employees | 31 | 141 | 1200211 | 615664 | 133478 | 10965 |
|  | Firms with 500 to 999 employees . .......................... | 19 | 69 | 1173989 9521362 | 736155 4232289 | 159729 1000423 | 12489 |
|  | Firms with 1,000 employees or more ........................ | 9 | 277 | 9521362 | 4232289 | 1000423 | 56012 |
|  | Firms not operated for the entire year. | 8824 | 8830 | 1692688 | 658064 | 78346 | 11402 |
| 541612 | Human resources \& executive search consulting services |  |  |  |  |  |  |
|  | All firms . | 13944 | 14788 | 10713115 | 5160322 | 1118438 | 99719 |
|  | Firms operated for the entire year | 10096 | 10937 | 10002637 | 4890690 | 1076849 | 93435 |
|  | Firms with less than 5 employees | 6608 | 6620 | 1877810 | 710353 | 132970 | 12865 |
|  | Firms with 5 to 9 employees ...... | 1820 | 1848 | 1340946 | 656319 | 131318 | 11898 |
|  | Firms with 10 to 19 employees. | 926 | 984 | 1313307 | 695594 | 141571 | 12330 |
|  | Firms with 20 to 49 employees. | 490 | 612 | 1280555 | 654298 | 144691 | 14443 |
|  | Firms with 50 to 99 employees... | 148 | 278 | 753839 | 388536 | 88652 | 9975 |
|  | Firms with 100 to 249 employees | 73 | 184 | 779978 | 440618 | 99365 | 10391 |
|  | Firms with 250 to 499 employees Firms with 500 to 999 employees | 17 8 | 104 182 | 820361 620856 | 426157 328358 | 94024 87432 | 5669 5658 |
|  |  | 8 6 | 182 125 | 620856 1214985 | 328358 590457 | 87432 156826 | 5658 10206 |
|  | Firms not operated for the entire year . . | 3848 | 3851 | 710478 | 269632 | 41589 | 6284 |
| 5416121 | Actuarial consulting |  |  |  |  |  |  |
|  | All firms. | 601 | 714 | 1152766 | 571565 | 136717 | 10299 |
|  | Firms operated for the entire year. |  | 615 | 1119123 | 554142 | 133424 | 10090 |
|  | Firms with less than 5 employees | 289 | 291 | $\begin{array}{r}75 \\ 64 \\ 738 \\ \hline\end{array}$ | $\begin{array}{r}35 \\ 3402 \\ \hline 109\end{array}$ | 6992 | 593 |
|  | Firms with 5 to 9 employees..... | 91 | 96 | 64738 | 34099 | 6964 | 588 |
|  | Firms with 10 to 19 employees............................ | 62 | 67 | 91884 | 52914 | 10997 | . 858 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . | 33 | 39 | 87764 | 51829 46984 | 12677 11 514 | 1010 |
|  | Firms with 50 to 99 employees... | 13 | 26 | 85701 | 46984 | 11514 |  |
|  | Firms with 100 to 249 employees | 8 | 26 | 116117 | 55466 | 16374 | 1114 |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3 2 | 29 | 110135 | 49754 |  | 938 |
|  | Firms with 1,000 employees or more . ......................... | 2 | 28 | D | D | D | g |
|  | Firms not operated for the entire year. | 98 | 99 | 33643 | 17423 | 3293 | 209 |
| 5416122 | Executive placement services |  |  |  |  |  |  |
|  | All firms . | 7241 | 7619 | 5154804 | 2640672 | 524452 | 47179 |
|  |  | $\begin{array}{ll}5 & 296 \\ 3 & 182 \\ 1 & 102\end{array}$ | 5673 3 3 | $\begin{array}{r}4809922 \\ 999 \\ \hline 030\end{array}$ | $\begin{array}{r}2502272 \\ 395786 \\ \hline\end{array}$ | 503609 71601 | 43928 6468 |
|  | Firms with 5 to 9 employees ..... | +102 | 1119 | 834921 | 434131 | 85065 | 7237 |
|  | Firms with 10 to 19 employees | 588 | 621 | 845970 | 474765 | 96086 | 7840 |
|  | Firms with 20 to 49 employees. | 292 | 356 | 721117 | 388535 | 83409 | 8437 |
|  | Firms with 50 to 99 employees... | 89 | 170 | 406745 | 216414 | 47158 | 6005 |
|  | Firms with 100 to 249 employees | 37 | 78 | 377208 | 240225 | 52281 | 5241 |
|  |  | 4 2 | 55 <br> 84 | $\underset{D}{D}$ | D | D | g |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 2 | 84 | D | D | D | g |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . | 1945 | 1946 | 344882 | 138400 | 20843 | 3251 |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |  |
|  | All firms . | 6121 | 6455 | 4405545 | 1948085 | 457269 | 42241 |
|  | Firms operated for the entire year | 4314 | 4646 | 4059997 | 1827942 | 438071 | 39301 |
|  | Firms with less than 5 employees ............................. | 3138 | 3140 | 803854 | 279314 | 54417 | 5807 |
|  | Firms with 5 to 9 employees ..... | 632 | 639 | 446056 | 190018 | 39819 | 4108 |
|  | Firms with 10 to 19 employees........................... | 284 | 304 | 387464 | 176157 | 35999 | 3747 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 165 | 221 | 474837 | 211146 | 48943 | 4969 |
|  | Firms with 50 to 99 employees............................ Firms with 100 to 249 employees ..................... | $\begin{array}{r}48 \\ 29 \\ \hline\end{array}$ | 85 83 | 297576 320752 | 133697 164845 | 32745 38955 | 3198 4252 |
|  | Firms with 250 to 499 employees ............................. | 10 | 44 | D | 164 8 D | 38 ${ }^{\text {D }}$ |  |
|  | Firms with 500 to 999 employees . ......................... | 4 | 49 | 310609 | 160859 | 49429 | 3063 |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . |  | 81 |  |  | D |  |
|  | Firms not operated for the entire year. | 1807 | 1809 | 345548 | 120143 | 19198 | 2940 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541613 | Marketing consulting services |  |  |  |  |  |  |
|  | All firms. | 12332 | 12498 | 7874497 | 2547408 | 536176 | 61418 |
|  | Firms operated for the entire year | 8171 | 8335 | 7086897 | 2338863 | 506389 | 57483 |
|  | Firms with less than 5 employees | 6216 | 6232 | 1975802 | 574017 | 117975 | 10816 |
|  | Firms with 5 to 9 employees ..... | 1075 | 1092 | 1047565 | 327283 | 69261 | 6881 |
|  |  | 501 <br> 234 | 528 <br> 278 <br> 18 | 991164 962266 | 328368 <br> 324144 | 71804 69642 | 6566 |
|  | Firms with 50 to 99 employees. | 234 83 | 106 | 962443 | 240621 | 69642 57009 | 7515 5588 |
|  | Firms with 100 to 249 employees | 42 | 69 | 619199 | 235637 | 51039 | 6267 |
|  | Firms with 250 to 499 employees | 11 | 15 | 170435 | 84929 | 20380 | 3767 |
|  | Firms with 500 to 999 employees ........................... | 3 6 | 3 | 131584 | 48050 | 11856 | 1921 |
|  | Firms with 1,000 employees or more .. . 1 .................. | 6 | 12 | 556439 | 175814 | 37423 | 8662 |
|  | Firms not operated for the entire year ........... | 4161 | 4163 | 787600 | 208545 | 29787 | 3935 |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |  |
|  | All firms | 2792 | 3078 | 3259152 | 1195682 | 257721 | 25366 |
|  | Firms operated for the entire year | 1995 | 2280 | 3100733 | 1150090 | 251790 | 24589 |
|  | Firms with less than 5 employees | 1335 | 1337 | 381780 | 120769 | 23433 | 2361 |
|  | Firms with 5 to 9 employees ... | 260 | 273 | 271182 | 86658 | 19154 | 1659 |
|  | Firms with 10 to 19 employees | 188 | 195 | 326753 | 106641 | 23615 | 2529 |
|  | Firms with 20 to 49 employees. | 126 | 158 | 511683 | 195609 | 43837 | 3606 |
|  | Firms with 50 to 99 employees. | 48 | 76 | 396033 | 185076 | 40346 | 3474 |
|  | Firms with 100 to 249 employees | 27 | 75 | 491267 | 178692 | 37744 | 3725 |
|  | Firms with 250 to 499 employees Firms with 500 to 999 employees | 5 4 | 23 <br> 84 | 112180 | 37443 | 8811 | 1652 |
|  | Firms with 1,000 employees or more ......................... | 2 | 84 59 | D | D | D | h |
|  | Firms not operated for the entire year. | 797 | 798 | 158419 | 45592 | 5931 | 777 |
| 541618 | Other management consulting services |  |  |  |  |  |  |
|  | All firms | 2889 | 3031 | 1821524 | 654567 | 142415 | 15867 |
|  | Firms operated for the entire year | 2066 | 2208 | 1704748 | 617471 | 137231 | 15176 |
|  | Firms with less than 5 employees | 1412 | 1416 | 320610 | 108447 | 21601 | 2575 |
|  | Firms with 5 to 9 employees.... | 317 | 325 | 213466 | 85768 | 18555 | 2066 |
|  | Firms with 10 to 19 employees. | 197 | 208 | 264551 | 112871 | 24032 | 2695 |
|  | Firms with 20 to 49 employees. | 90 | 118 | 239609 | 107752 | 23544 | 2526 |
|  | Firms with 50 to 99 employees ............................. | 36 | 49 | 229220 | 89657 | 19603 | 2334 |
|  | Firms with 100 to 249 employees ......................... Firms with 250 to 499 employees ........................ | 10 2 | 10 2 | 89 927 D | 39369 D | 9967 D | 1235 |
|  | Firms with 500 to 999 employees ............................. | 2 | 80 | D | D | D | g |
|  | Firms with 1,000 employees or more |  |  |  | - | - |  |
|  | Firms not operated for the entire year. | 823 | 823 | 116776 | 37096 | 5184 | 691 |
| 54162 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms . | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Firms operated for the entire year | 4774 | 5358 | 4538294 | 1704903 | 395650 | 44546 |
|  | Firms with less than 5 employees .............................. | 2803 | 2807 | 641149 | 201595 | 40725 | 5750 |
|  | Firms with 5 to 9 employees.... | 973 | 989 | 632355 | 227279 | 49489 | 6440 |
|  | Firms with 10 to 19 employees. | 593 | 622 | 766468 | 293295 | 65053 | 8000 |
|  | Firms with 20 to 49 employees. . . . . . . . . . . . . . . . . . . . . . . . | 282 | 385 | 790009 |  | 70619 | 8145 |
|  | Firms with 50 to 99 employees .............................. | 83 | 185 | 599532 | 249560 | 59244 | 5799 |
|  | Firms with 100 to 249 employees | 26 | 168 | 369882 | 147752 | 37033 | 4027 |
|  |  | 11 | 102 38 | 429938 | 162953 | 43094 | 3765 |
|  |  | 2 1 | 38 62 |  | D | D D | g g |
|  | Firms not operated for the entire year | 1354 | 1367 | 242477 | 72691 | 9303 | 1599 |
| 541620 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms . | 6128 | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 4774 | 5358 | 4538294 | 1704903 | 395650 | 44546 |
|  | Firms with less than 5 employees .......................... | 2803 | 2807 | 641149 | 201595 | 40725 | 5750 |
|  |  | 973 | 989 | 632355 | 227279 | 49489 | 6440 |
|  | Firms with 10 to 19 employees. | 593 | 622 | 766468 | 293295 | 65053 | 8000 |
|  | Firms with 20 to 49 employees .............................. | 282 | 385 | 790009 | 308382 | 70619 | 8145 |
|  | Firms with 50 to 99 employees ................................. | 83 | 185 | 599532 | 249560 | 59244 | 5799 |
|  | Firms with 100 to 249 employees | 26 | 168 | 369882 | 147752 | 37033 | 4027 |
|  | Firms with 250 to 499 employees .......................... | 11 | 102 | 429938 | 162953 | 43094 | 3765 |
|  | Firms with 500 to 999 employees .......................... |  |  |  |  |  | g |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . |  |  |  | D | D | g |
|  | Firms not operated for the entire year . | 1354 | 1367 | 242477 | 72691 | 9303 | 1599 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms. | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 8626 | 8976 | 5845418 | 2318844 | 504436 | 50371 |
|  | Firms with less than 5 employees . ........................... | 6673 | 6679 | 1543764 | 511704 | 101110 | 11273 |
|  | Firms with 5 to 9 employees ............................... | 1046 | 1063 | 691597 | 282899 | 59552 | 6725 |
|  | Firms with 10 to 19 employees .............................. | 516 | 577 | 781594 | 325212 | 71309 | 6849 |
|  | Firms with 20 to 49 employees............................. | 267 | 365 | 792849 | 365982 | 83847 | 7794 |
|  | Firms with 50 to 99 employees.............................. | 63 | 106 | 404450 | 203457 | 45466 | 4338 |
|  |  | 44 12 | 109 51 | 837565 516325 | 356887 162055 | 81 34649 | 6434 3956 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm¹ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54169 | Other scientific \& technical consulting services-Con. |  |  |  |  |  |  |
|  | Firms operated for the entire year-Con. <br> Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 5 | 26 | 277274 | 110648 | 27349 | 3002 |
|  | Firms not operated for the entire year. | 3927 | 3931 | 577854 | 188418 | 26137 | 3692 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . | 12553 | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Firms operated for the entire year | 8626 | 8976 | 5845418 | 2318844 | 504436 | 50371 |
|  | Firms with less than 5 employees | 6673 | 6679 | 1543764 | 511704 | 101110 | 11273 |
|  | Firms with 5 to 9 employees.. | 1046 | 1063 | 691597 | 282899 | 59552 | 6725 |
|  | Firms with 10 to 19 employees | 516 | 577 | 781594 | 325212 | 71309 | 6849 |
|  | Firms with 20 to 49 employees | 267 | 365 | 792849 | 365982 | 83847 | 7794 |
|  | Firms with 50 to 99 employees.. | 63 | 106 | 404450 | 203457 | 45466 | 4338 |
|  | Firms with 100 to 249 employees .......................... | 44 | 109 | 837565 | 356887 | 81154 | 6434 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . | 12 | 51 | 516325 | 162055 | 34649 | 3956 |
|  |  | 5 | 26 | 277274 | 110648 | 27349 | 3002 |
|  | Firms not operated for the entire year | 3927 | 3931 | 577854 | 188418 | 26137 | 3692 |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms . | 6689 | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Firms operated for the entire year | 5335 | 6473 | 22628801 | 9134697 | 2254185 | 174005 |
|  | Firms with less than 5 employees | 2619 | 2627 | 757624 | 260069 | 52299 | 5366 |
|  | Firms with 5 to 9 employees.... | 984 | 992 | 779730 | 299944 | 66780 | 6463 |
|  | Firms with 10 to 19 employees. | 722 | 757 | 1308556 | 503460 | 113041 | 9806 |
|  | Firms with 20 to 49 employees. | 562 | 666 | 2240501 | 921490 | 209754 | 17434 |
|  | Firms with 50 to 99 employees. | 206 | 292 | 1634145 | 767741 | 184636 | 14113 |
|  | Firms with 100 to 249 employees | 164 | 273 | 3230223 | 1426637 | 344162 | 25013 |
|  | Firms with 250 to 499 employees .......................... | 47 | 186 | 2109131 | 840547 | 220360 | 15347 |
|  | Firms with 500 to 999 employees . ....................... Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . | 14 17 | 44 636 | 1584318 8984573 | 601056 3513753 | 176803 886350 | 9227 71236 |
|  | Firms not operated for the entire year. | 1354 | 1357 | 449506 | 187453 | 33811 | 2969 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Firms operated for the entire year | 4607 | 5689 | 21403413 | 8642748 | 2143574 | 158493 |
|  | Firms with less than 5 employees | 2200 | 2206 | 667411 | 229489 | 45961 | 4553 |
|  | Firms with 5 to 9 employees .............................. | 870 | 878 | +698215 | 267587 445756 | 59 99 9018 | 5725 8475 |
|  |  | 627 500 | 656 591 | 11177036 2064841 | 445756 849 485 | 99901 193284 | 8475 15527 |
|  | Firms with 50 to 99 employees.................................. | 188 | 258 | 1548687 | 726199 | 176247 | 12944 |
|  | Firms with 100 to 249 employees | 151 | 252 | 3029023 | 1337060 | 324635 | 23067 |
|  | Firms with 250 to 499 employees ............................. | 43 | 179 | 2012814 | 803783 | 211024 | 13991 |
|  | Firms with 500 to 999 employees . ......................... | 14 14 | 44 625 | 1584318 | 601056 382333 | 176803 | 9227 64984 |
|  | Firms with 1,000 employees or more . ...................... | 14 | 625 | 8621068 | 3382333 | 856071 | 64984 |
|  | Firms not operated for the entire year. | 1162 | 1166 | 418343 | 177834 | 32846 | 2811 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms. | 5769 | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . |  |  | 21403413 | 8642748 |  |  |
|  | Firms with less than 5 employees | 2200 | 2206 | 21 667411 | 229 489 | 45961 59648 | 4553 |
|  | Firms with 5 to 9 employees <br> Firms with 10 to 19 employees | 870 <br> 627 | $\begin{array}{r}878 \\ 656 \\ \hline\end{array}$ | 698215 1177036 | 267587 445756 | 59648 99901 | 5725 8475 |
|  | Firms with 10 to 19 employees. <br> Firms with 20 to 49 employees | 627 500 | 656 591 | 1177036 2064841 | 445756 <br> 849 <br> 85 | 99901 193284 | 8475 15527 |
|  | Firms with 50 to 99 employees ...................................... | 188 | 258 | 1548687 | + 726199 | 176247 | 12944 |
|  | Firms with 100 to 249 employees ............................ | 151 | 252 | 3029023 | 1337060 | 324635 | 23067 |
|  | Firms with 250 to 499 employees ......................... | 43 | 179 | 2 1 512814 | 803783 601056 |  |  |
|  |  | 14 14 | 44 625 | 11584318 8621068 | 601056 388333 | 176803 856071 | 9227 64984 |
|  | Firms not operated for the entire year ......................... | 1162 | 1166 | 418343 | 177834 | 32846 | 2811 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3359 | 4269 | 14861730 | 5890352 | 1449935 | 108832 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 2687 | 3593 | 14619644 | 5773265 | 1426448 | 106961 |
|  | Firms with less than 5 employees .. ......................... | 1316 | 1322 | 380869 | 132718 | 27177 | 2698 |
|  | Firms with 5 to 9 employees ............................. | 510 373 | $\begin{array}{r}515 \\ 395 \\ \hline\end{array}$ | 394588 | 155503 | 34222 57566 | 3344 4949 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 373 | 395 | +665 117 | 258436 | 57566 114995 | 4949 |
|  |  | 289 88 | 353 <br> 128 | $\begin{array}{r}1202668 \\ 689 \\ \hline 12\end{array}$ | 491769 315516 | $\begin{array}{r}114995 \\ 75765 \\ \hline\end{array}$ | 8965 5919 |
|  | Firms with 100 to 249 employees ............................... | 70 | 141 | 1559425 | 659261 | 157509 | 10889 |
|  | Firms with 250 to 499 employees .......................... | 24 | 123 | 1003419 | 448499 | 117904 | 7938 |
|  |  | $11{ }_{6}^{6}$ | 24 592 | 754582 7969664 | 264542 3047021 | 66753 774557 | 4163 58096 |
|  |  | 11 | 592 | 7969664 | 3047021 | 774557 | 58096 |
|  | Firms not operated for the entire year | 672 | 676 | 242086 | 117087 | 23487 | 1871 |

See footnotes at end of table.

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms. | 2426 | 2586 | 6960026 | 2930230 | 726485 | 52472 |
|  | Firms operated for the entire year | 1935 | 2094 | 6779775 | 2867160 | 716592 | 51489 |
|  | Firms with less than 5 employees | 887 | 887 | 287971 | 97330 | 18872 | 1862 |
|  | Firms with 5 to 9 employees ..... | 360 | 362 | 304449 | 112397 | 25511 | 2385 |
|  |  | 257 214 | 263 | 516858 869590 | 189251 360545 | 42836 79 032 | 3564 |
|  | Firms with 50 to 99 employees.. | 104 | 133 | 885687 | 422409 | 103798 | 7269 |
|  | Firms with 100 to 249 employees | 83 | 118 | 1534977 | 707396 | 173894 | 12665 |
|  | Firms with 250 to 499 employees | 20 | 56 | 1015849 | 360927 | 93907 | 6415 |
|  | Firms with 500 to 999 employees | 7 | 10 | 772154 | 309169 | 103350 | 4450 |
|  | Firms with 1,000 employees or more | 3 | 24 | 592240 | 307736 | 75392 | 6228 |
|  | Firms not operated for the entire year. | 491 | 492 | 180251 | 63070 | 9893 | 983 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Firms operated for the entire year | 733 | 782 | 1208216 | 485361 | 109046 | 15362 |
|  | Firms with less than 5 employees ............................. | 420 | 422 | 90228 | 30594 | 6352 | 816 |
|  | Firms with 5 to 9 employees ................................ | 115 | 115 | 81997 | 32548 | 7202 | 747 1 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 95 | 101 | 131520 | 57704 | 13140 | 1331 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 66 | 81 35 | 193850 | 79745 | 18676 | 2041 |
|  | Firms with 50 to 99 employees ............................ Firms with 100 to 249 employees ..................... | 19 11 | 35 <br> 14 | 108343 163527 | 45127 76966 | 9406 16467 | 1274 |
|  | Firms with 250 to 499 employees ................................... | 4 | 7 | 96317 | 36764 | 9336 | 1356 |
|  | Firms with 500 to 999 employees | $\overline{3}$ | 7 | - | 3 |  |  |
|  |  |  |  |  |  |  |  |
|  | Firms not operated for the entire year. | 193 | 193 | 48335 | 16207 | 2530 | 308 |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 926 | 975 | 1256551 | 501568 | 111576 | 15670 |
|  | Firms operated for the entire year | 733 | 782 | 1208216 | 485361 | 109046 | 15362 |
|  |  | 420 | 422 | 90228 | 30594 | 6352 | 816 |
|  | Firms with 5 to 9 employees ...... | 115 | 115 | 81997 | 32548 | 7202 | 747 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . | 95 | 101 | 131520 | 57704 | 13140 | 1331 |
|  | Firms with 20 to 49 employees.............................. | 66 | 81 | 193850 | 79745 | 18676 | 2041 |
|  | Firms with 50 to 99 employees. | 19 | 35 | 108343 | 45127 | 9406 | 1274 |
|  |  | 11 4 | 14 | 163527 96317 | 76966 36764 | 16467 9 | 1656 1 1 |
|  |  | 4 | 7 | 96317 | 36764 |  |  |
|  | Firms with 1,000 employees or more | 3 | 7 | 342434 | 125913 | 28467 | 6141 |
|  | Firms not operated for the entire year. | 193 | 193 | 48335 | 16207 | 2530 | 308 |
| 5418 | Advertising \& related services |  |  |  |  |  |  |
|  | All firms . | 35985 | 38832 | 49290082 | 16012117 | 3688245 | 417214 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 28391 | 31216 | 47854635 | 15618592 | 3617903 | 405226 |
|  | Firms with less than 5 employees . $\ldots$. ...................... | 16895 | 16909 | 5138856 | 1214468 | 258651 | 34341 |
|  | Firms with 5 to 9 employees .............................. | 5472 <br> 3150 <br> 1 | 5 3 3 3 22 | 4779246 5350037 | 1329403 1664360 | 287542 365103 | 35879 42312 |
|  | Firms with 20 to 49 employees | 1886 | 2191 | 6368735 | 2224473 | 491472 | 56594 |
|  | Firms with 50 to 99 employees.............................. | 545 | 835 | 4379885 | 1404612 | 313659 | 37014 |
|  | Firms with 100 to 249 employees | 299 | 745 | 4508967 | 1547722 | 350070 | 44304 |
|  | Firms with 250 to 499 employees ............................ | 80 | 355 | 2972786 | 987552 | 245356 | 27447 |
|  | Firms with 500 to 999 employees ........................... | 37 | 334 | 3 362185 | $\begin{array}{r}953845 \\ 4 \\ \hline\end{array}$ | +224301 | 24838 |
|  | Firms with 1,000 employees or more .. . . . . . . . . . . . . . . . . . | 27 | 1047 | 10993938 | 4292157 | 1081749 | 102497 |
|  | Firms not operated for the entire year . | 7594 | 7616 | 1435447 | 393525 | 70342 | 11988 |
| 54181 | Advertising agencies |  |  |  |  |  |  |
|  | All firms | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 9545 | 10327 | 16498774 | 7411546 | 1740439 | 136555 |
|  | Firms with less than 5 employees . . . . . . . . . . . . . . . . . . . . . | 5256 | 5258 | 1101171 | 406749 | 85099 | 10628 |
|  | Firms with 5 to 9 employees ............................... | 2056 | 2064 | 1585755 | 558831 | 121899 | 13652 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . | 1205 | 1222 | 1945262 | + 735338 | 161935 | 16146 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 718 | 787 | 2313925 | 1049816 | 233673 | 21524 |
|  | Firms with 50 to 99 employees ................................. | 186 | 243 | 1164346 | 610572 | 139144 | 12382 |
|  | Firms with 100 to 249 employees .. ........................ | 90 | 236 | 1467544 | 671121 | 151251 | 13270 |
|  | Firms with 250 to 499 employees .......................... | 17 | 69 | 783819 | 368993 | 95737 | 5 912 |
|  | Firms with 500 to 999 employees ............................. Firms with 1,000 employees or more . . . . . . | 7 10 | 77 371 | 561558 575394 | 251462 2758664 | 55906 695795 | 4338 38703 |
|  | Firms not operated for the entire yea | 3062 | 3063 | 372746 | 145334 | 21670 | 2931 |
| 541810 | Advertising agencies |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12607 | 13390 | 16871520 | 7556880 | 1762109 | 139486 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 9545 | 10327 | 16498774 | 7411546 | 1740439 | 136555 |
|  |  | 5256 | 5258 | 1101171 | 406749 | 85099 | 10628 |
|  | Firms with 5 to 9 employees ................................ | 2056 | 2064 | 1585755 | 558831 | 121899 | 13652 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . | 1205 | 1222 | 1945262 | 735338 | 161935 | 16146 |
|  | Firms with 20 to 49 employees............................. | 718 | 787 | 2313925 | 1049816 | 233673 | 21524 |
|  | Firms with 50 to 99 employees............................... | 186 | 243 | 1164346 | 610572 | 139144 | 12382 |
|  |  | 90 17 | 236 69 | 1467544 783819 | 671121 368993 | 151251 95737 | 13270 5912 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm¹ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541810 | Advertising agencies-Con. |  |  |  |  |  |  |
|  | Firms operated for the entire year-Con. <br> Firms with 500 to 999 employees <br> Firms with 1,000 employees or more $\qquad$ | r ${ }^{7}$ | 77 371 | 561558 5575394 | + 251462 | 55906 695795 | 4338 38703 |
|  | Firms not operated for the entire year. | 3062 | 3063 | 372746 | 145334 | 21670 | 2931 |
| 54182 | Public relations agencies |  |  |  |  |  |  |
|  | All firms . | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Firms operated for the entire year | 4936 | 5236 | 4566539 | 1897978 | 419815 | 37679 |
|  | Firms with less than 5 employees | 3371 | 3374 | 980896 | 293942 | 65728 | 6649 |
|  | Firms with 5 to 9 employees ...... | 844 | 851 | 635728 | 243175 | 51274 | 5408 |
|  | Firms with 10 to 19 employees. | 430 | 463 | 655538 | 290403 | 63803 | 5794 |
|  | Firms with 20 to 49 employees. | 214 | 294 | 662685 | 315891 | 67453 | 6304 |
|  | Firms with 50 to 99 employees. | 44 | 68 | 322195 | 147040 | 29591 | 2922 |
|  | Firms with 100 to 249 employees | 24 | 65 | 341177 | 183507 | 40004 | 3618 |
|  |  | 3 5 | 8 67 | 80685 | 43562 | 10892 | 977 |
|  | Firms with 1,000 employees or more | 1 | 46 | D | D | D | g |
|  | Firms not operated for the entire year. | 1277 | 1277 | 205418 | 53655 | 6761 | 1056 |
| 541820 | Public relations agencies |  |  |  |  |  |  |
|  | All firms | 6213 | 6513 | 4771957 | 1951633 | 426576 | 38735 |
|  | Firms operated for the entire year | 4936 | 5236 | 4566539 | 1897978 | 419815 | 37679 |
|  | Firms with less than 5 employees . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 3371 844 | $\begin{array}{r}3374 \\ 851 \\ \hline\end{array}$ | 980896 635728 | 293942 243175 | 65728 51274 | 6649 5408 |
|  | Firms with 10 to 19 employees. | 430 | 463 | 655538 | 290403 | 63803 | 5794 |
|  | Firms with 20 to 49 employees | 214 | 294 | 662685 | 315891 | 67453 | 6304 |
|  | Firms with 50 to 99 employees | 44 | 68 | 322195 | 147040 | 29591 | 2922 |
|  | Firms with 100 to 249 employees .......................... | 24 | 65 | 341177 | 183507 | 40004 | 3618 |
|  | Firms with 250 to 499 employees ............................. | 3 | 8 | 80685 | 43562 | 10892 | 977 |
|  | Firms with 500 to 999 employees | 5 | 67 |  | D | D | h |
|  | Firms with 1,000 employees or more | 1 | 46 | D | D | D | g |
|  | Firms not operated for the entire year .... | 1277 | 1277 | 205418 | 53655 | 6761 | 1056 |
| 54183 | Media buying services |  |  |  |  |  |  |
|  | All firms . | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Firms operated for the entire year | 634 | 754 | 1043612 | 418255 | 98044 | 8400 |
|  | Firms with less than 5 employees .. ......................... | 380 | 380 | 126937 | 36910 | 7 250 | 753 |
|  | Firms with 5 to 9 employees ................................ | 110 | 113 |  | 38032 | 10449 | 709 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 69 | 78 | 128775 | 48826 | 9810 | 923 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 37 | 40 | 161126 | 61096 | 13188 | 1166 1 |
|  | Firms with 50 to 99 employees.............................. | 25 | 72 | 196675 | 96528 | 22837 |  |
|  | Firms with 100 to 249 employees ............................ | 12 | 25 | D | D | D | g |
|  |  | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more | 1 | 46 | D | D | D | g |
|  | Firms not operated for the entire year. | 128 | 128 | 13101 | 3772 | 547 | 134 |
| 541830 | Media buying services |  |  |  |  |  |  |
|  | All firms . | 762 | 882 | 1056713 | 422027 | 98591 | 8534 |
|  | Firms operated for the entire year | 634 | 754 | 1043612 | 418255 | 98044 | 8400 |
|  | Firms with less than 5 employees ............................. | 380 | 380 | 126937 | 36910 | 7250 | 753 |
|  | Firms with 5 to 9 employees ............................... | 110 | 113 | 103407 | 38032 | 10449 | 709 |
|  | Firms with 10 to 19 employees............................. | 69 | 78 | 128775 | 48826 | 9810 | ${ }^{9} 93$ |
|  | Firms with 20 to 49 employees............................... Firms with 50 to 99 employees..................... ${ }^{\text {a }}$. | 37 <br> 25 | $\begin{array}{r}40 \\ 72 \\ \hline\end{array}$ | 161126 196675 | 61096 96528 | 13188 22837 | 1166 1739 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . | 25 | 72 | 196675 | 96528 | 22837 | 1739 |
|  | Firms with 100 to 249 employees. | 12 | 25 |  | D | D | g |
|  |  | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more . ........................ | 1 | 46 | D | D | D | g |
|  | Firms not operated for the entire year ...................... | 128 | 128 | 13101 | 3772 | 547 | 134 |
| 54184 | Media representatives |  |  |  |  |  |  |
|  | All firms. | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Firms operated for the entire year . .......................... | 1679 | 2230 | 3186248 | 1016993 | 244457 | 25250 |
|  | Firms with less than 5 employees . . . . . . . . . . . . . . . . . . . . . | 971 | 976 | 289694 | 84036 | 17962 | 1880 |
|  | Firms with 5 to 9 employees ............................... Firms with 10 to 19 employees .......................... | 316 220 | 325 <br> 244 | 250416 276388 | 79685 100267 | 17388 23219 | 2091 2995 |
|  | Firms with 20 to 49 employees.................................. | 112 | 150 | 342938 | 101101 | 24795 | 3332 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 35 | 101 | 285932 | 97910 | 21961 | 2420 |
|  | Firms with 100 to 249 employees .. .......................... | 12 | 50 | 276615 | 58747 | 14521 | 1798 |
|  | Firms with 250 to 499 employees . $\ldots$....................... | 4 | 129 | 240175 | 75562 | 19035 | 1418 |
|  | Firms with 500 to 999 employees . ......................... | 4 5 | 39 216 | 483649 740441 | 122893 296792 | 31062 74514 | 2568 6748 |
|  | Firms with 1,000 employees or more . ......................... |  |  | 74044 | 296792 |  |  |
|  | Firms not operated for the entire year... | 446 | 456 | 122417 | 43536 | 9234 | 1187 |

See footnotes at end of table.

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts (\$1,000) | Annual payroll (\$1,000) | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541840 | Media representatives |  |  |  |  |  |  |
|  | All firms | 2125 | 2686 | 3308665 | 1060529 | 253691 | 26437 |
|  | Firms operated for the entire year | 1679 | 2230 | 3186248 | 1016993 | 244457 | 25250 |
|  | Firms with less than 5 employees .............................. | 971 | 976 | 289694 | 84036 | 17962 | 1880 |
|  | Firms with 5 to 9 employees ................................. | 316 | 325 | 250416 | 79685 | 17388 | 2091 |
|  | Firms with 10 to 19 employees .............................. | 220 | 244 | 276388 | 100267 | 23219 | 2995 |
|  | Firms with 20 to 49 employees | 112 35 | 150 | 342938 | 101101 | 24795 | 3332 |
|  | Firms with 50 to 99 employees .............................. Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . | 35 12 | 101 50 | 285932 | 97910 58747 | 21961 14521 | 2420 1798 |
|  | Firms with 250 to 499 employees ............................... | 12 4 | 129 | 240 <br> 240 <br> 175 | 75 562 | 19035 | 1418 |
|  | Firms with 500 to 999 employees ................................ | 4 | 39 | 483649 | 122893 | 31062 | 2568 |
|  | Firms with 1,000 employees or more | 5 | 216 | 740441 | 296792 | 74514 | 6748 |
|  | Firms not operated for the entire year ........................ | 446 | 456 | 122417 | 43536 | 9234 | 1187 |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 822 | 1142 | 1278211 | 541527 | 129724 | 12946 |
|  | Firms operated for the entire year | 623 | 940 | 1217374 | 521103 | 127024 | 12444 |
|  | Firms with less than 5 employees .. ........................ | 331 | 332 | 89918 | 30627 | 6354 | 636 |
|  | Firms with 5 to 9 employees ............................... | 108 | 111 | $\begin{array}{r}73139 \\ \\ \hline 107 \\ \hline 176\end{array}$ | 24381 | 5446 | 732 |
|  | Firms with 10 to 19 employees ............................. | 107 | 112 | 107947 | 44728 | 10490 | 1483 |
|  | Firms with 20 to 49 employees ............................. | 45 | 54 | 104076 | 43618 | 10625 | 1323 |
|  | Firms with 50 to 99 employees .............................. Firms with 100 to 249 employees ........................ | 20 5 | 38 11 | 155317 59654 | 61945 22839 | 13961 5114 | 1398 653 |
|  | Firms with 250 to 499 employees ........................... | 2 | 80 | [ 6 | 22 ${ }^{\text {D }}$ | 5 |  |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . | 1 | 20 | D | D | D |  |
|  | Firms with 1,000 employees or more ........................ | 4 | 182 | D | D | D | h |
|  | Firms not operated for the entire year | 199 | 202 | 60837 | 20424 | 2700 | 502 |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |  |
|  | All firms | 1307 | 1544 | 2030454 | 519002 | 123967 | 13491 |
|  | Firms operated for the entire year | 1060 | 1290 | 1968874 | 495890 | 117433 | 12806 |
|  | Firms with less than 5 employees ............................ | 641 | 645 | 200144 | 53538 | 11635 | 1248 |
|  | Firms with 5 to 9 employees ................................ | 208 | 214 | 177277 | 55304 | 11942 | 1359 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 115 | 135 | 183820 | 56438 | 12969 | 1542 |
|  | Firms with 20 to 49 employees ............................. | 68 | 97 | 243187 | 59088 | 14660 | 2048 |
|  | Firms with 50 to 99 employees.............................. | 14 | 58 | 110543 | 33332 | 7243 | 949 |
|  | Firms with 100 to 249 employees . ........................... | 9 | 73 | 260398 | 47880 | 12295 | 1398 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . | 1 3 | 15 | D | D | D | e |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 3 1 | 19 <br> 34 | D | D | D | g |
|  | Firms not operated for the entire year. | 247 | 254 | 61580 | 23112 | 6534 | 685 |
| 54185 | Display advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 1513 | 1852 | 4545024 | 802573 | 192230 | 40701 |
|  | Firms with less than 5 employees . ......................... | 914 | 914 | 283123 | 59167 | 12334 | 1792 |
|  | Firms with 5 to 9 employees ................................. | 249 | 257 | 225828 | 54050 | 11770 | 1668 |
|  | Firms with 10 to 19 employees .................................. | 195 | 207 | 339905 | 90646 | 20997 | 2559 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 101 | 128 | 356282 | 102468 | 23238 | 2972 |
|  | Firms with 50 to 99 employees.............................. | 28 | 41 | 256590 | 53172 | 12452 | 1896 |
|  |  | 13 6 | 67 39 | 288794 | 67779 | 15335 | 1862 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . | 6 3 | 39 <br> 59 | D | D | D | g |
|  | Firms with 500 to 999 employees . ......................... | 3 4 | 59 140 |  |  |  |  |
|  | Firms win 1,000 employees or more . . . . . . . . . . . . . . . . . . . . . . |  | 140 | 1636 | 19748 |  | 2326 |
|  | Firms not operated for the entire year | 407 | 409 | 93950 | 20490 | 4105 | 656 |
| 541850 | Display advertising |  |  |  |  |  |  |
|  | All firms | 1920 | 2261 | 4638974 | 823063 | 196335 | 41357 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 1513 | 1852 | 4545024 | 802573 | 192230 | 40701 |
|  |  | 914 | 914 | 283123 | 59167 | 12334 | 1792 |
|  |  | 249 195 | 257 | 225828 339 905 | 54050 90646 | 11770 20997 | 1668 |
|  | Firms with 20 to 49 employees................................. | 101 | 128 | 356282 | 102468 | 23238 | 2972 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 28 | 41 | 256590 | 53172 | 12452 | 1896 |
|  | Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . | 13 | 67 | 288794 | 67779 |  | 1862 |
|  | Firms with 250 to 499 employees ........................... | 6 <br> 3 | 39 59 | D | D | D | g |
|  |  | 3 <br> 4 | $\begin{array}{r}59 \\ 140 \\ \hline\end{array}$ |  | 197489 |  |  |
|  |  |  |  |  |  |  |  |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 407 | 409 | 93950 | 20490 | 4105 | 656 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |  |
|  | All firms............................................. . | 580 | 633 | 2249617 | 303398 | 71097 | 26434 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 444 | 497 | 2218610 | 298073 | 70274 | 26289 |
|  | Firms with less than 5 employees . .......................... | 267 | 267 | 109236 | 18930 | 3723 | 505 |
|  | Firms with 5 to 9 employees ................................ | 61 | 62 | 68883 | 15551 | 3668 | 403 |
|  | Firms with 10 to 19 employees ................................. | 55 | 58 | 130278 | 30793 | 7231 | 718 |
|  | Firms with 20 to 49 employees .............................. | 40 | 47 | 153083 | 40480 | 9087 | 1180 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13 | 16 | 195788 | 30371 | 7106 | 901 |
|  |  | 4 <br> 1 | 5 1 1 | 63868 | 16498 | 3628 | 503 |
|  | Firms with 500 to 999 employees .............................. | 1 | 1 | D | D | D |  |
|  | Firms with 1,000 employees or more ........................ | 2 | 40 | D | D | D |  |
|  | Firms not operated for the entire year. | 136 | 136 | 31007 | 5325 | 823 | 145 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5418502 | Outdoor advertising services |  |  |  |  |  |  |
|  | All firms. | 1344 | 1628 | 2389357 | 519665 | 125238 | 14923 |
|  | Firms operated for the entire year | 1073 | 1355 | 2326414 | 504500 | 121956 | 14412 |
|  | Firms with less than 5 employees | 648 | 648 | 174762 | 40374 | 8643 | 1290 |
|  | Firms with 5 to 9 employees .................................... | 188 | 195 | 156945 | 38499 | 8102 | 1265 |
|  | Firms with 10 to 19 employees................................ | 140 | 149 | 209627 | 59853 | 13766 | 1841 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 62 | 81 | 207498 | 62707 | 14351 | 1812 |
|  | Firms with 50 to 99 employees............................... | 17 | 28 | 106822 | 28987 | 6758 | 1124 |
|  | Firms with 100 to 249 employees .. ......................... | 9 | 62 | 224926 | 51281 | 11707 | 1359 |
|  | Firms with 250 to 499 employees Firms with 500 to 999 employees | 5 2 | 37 56 56 | 290112 | 55652 | 13306 | 1552 |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . . . . | 2 | 99 | D | D | D | g |
|  | Firms not operated for the entire year ......................... | 271 | 273 | 62943 | 15165 | 3282 | 511 |
| 54186 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Firms operated for the entire year | 2762 | 2961 | 8486006 | 2387251 | 550388 | 83454 |
|  |  | 1070 | 1070 | 500788 | 76661 | 16235 | 2398 |
|  | Firms with 5 to 9 employees ................................ | 516 | 518 | 492726 | 106846 | 21133 | 3475 |
|  | Firms with 10 to 19 employees ................................ | 450 | 455 | 764799 | 177774 | 38144 | 6 189 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 410 | 429 | 1230287 | 345828 | 75158 | 12735 |
|  | Firms with 50 to 99 employees............................ | 164 | 183 | 1056934 1 | 301156 | 67927 | 11148 |
|  | Firms with 250 to 499 employees ............................... | 31 | 124 59 | - 928813 | 321011 | 75 806 | 10706 |
|  | Firms with 500 to 999 employees | 14 | 48 | 732019 | 301171 | 73473 | 9056 |
|  | Firms with 1,000 employees or more . ........................ | 5 | 75 | 1624260 | 361057 | 89883 | 12449 |
|  | Firms not operated for the entire year | 490 | 493 | 186208 | 39321 | 10533 | 2215 |
| 541860 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms. | 3252 | 3454 | 8672214 | 2426572 | 560921 | 85669 |
|  | Firms operated for the entire year | 2762 | 2961 | 8486006 | 2387251 | 550388 | 83454 |
|  | Firms with less than 5 employees ............................ | 1070 | 1070 | 500788 | 76661 | 16235 | 2398 |
|  | Firms with 5 to 9 employees ................................ | 516 | 518 | 492726 | 106846 | 21133 | 3475 |
|  | Firms with 10 to 19 employees. | 450 | 455 | 764799 | 177774 | 38144 | 6 189 |
|  | Firms with 20 to 49 employees. | 410 | 429 | 1230287 | 345828 | 75158 | 12735 |
|  | Firms with 50 to 99 employees.............................. | 164 | 183 | 1056934 | 301156 | 67927 | 11148 |
|  | Firms with 100 to 249 employees . ........................... | 102 | 124 | 1155480 | 395747 | 92629 | 15298 |
|  | Firms with 250 to 499 employees ............................. | 31 | 59 | 928713 | 321011 | 75806 | 10706 |
|  | Firms with 500 to 999 employees | 14 | 48 | 732019 | 301171 | 73473 | 9056 |
|  | Firms with 1,000 employees or more . ...................... | 5 | 75 | 1624260 | 361057 | 89883 | 12449 |
|  | Firms not operated for the entire year . | 490 | 493 | 186208 | 39321 | 10533 | 2215 |
| 54187 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms . | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 376 | 448 | 803895 | 169784 | 36576 | 9427 |
|  |  | 205 | 205 | 86862 | 12202 | 2511 | 401 |
|  | Firms with 5 to 9 employees ................................. | 57 | 57 | 45402 | 10455 | 2230 | 394 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 46 | 46 3 | 92788 | 14640 | 3232 5 7 | 638 |
|  |  | 31 16 | $\begin{array}{r}33 \\ 28 \\ \hline\end{array}$ | 117603 122575 | 24983 22936 | 5739 <br> 6050 | 970 1143 |
|  | Firms with 100 to 249 employees .............................. | 17 | 75 | 200960 | 51057 | 9479 | 2783 |
|  | Firms with 250 to 499 employees .......................... | 3 | 3 | D | D | D | g |
|  | Firms with 500 to 999 employees ......................... Firms with 1,000 employees or more .................... | 1 | - | $\overline{\text { D }}$ | - | $\overline{\text { D }}$ |  |
|  |  |  |  |  |  |  |  |
|  | Firms not operated for the entire year. | 112 | 112 | 25788 | 5172 | 1193 | 215 |
| 541870 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms | 488 | 560 | 829683 | 174956 | 37769 | 9642 |
|  | Firms operated for the entire year . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 376 |  | 803895 | 169784 | 36576 | 9427 |
|  | Firms with less than 5 employees .............................. | 205 | 205 | 86862 | 12202 | 2511 | 401 |
|  | Firms with 5 to 9 employees ................................. | 57 | 57 | 45402 | 10455 | ${ }_{2}^{2} 230$ | 394 |
|  | Firms with 10 to 19 employees ................................. | 46 | 46 | 92788 | 14640 | 3232 | 638 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 31 | 33 | 117603 | 24983 | 5739 | 970 |
|  | Firms with 50 to 99 employees.............................. | 16 | 28 | 122575 | 22936 | 6050 | 1143 |
|  |  | 17 | 75 | 200960 | 51057 | 9479 | 2783 |
|  | Firms with 250 to 499 employees .......................... | 3 | 3 | D | D | D | g |
|  |  | - | - | $\overline{\mathrm{D}}$ | $\overline{\mathrm{D}}$ | D | $\overline{\mathrm{g}}$ |
|  | Firms not operated for the entire year. | 112 | 112 | 25788 | 5172 | 1193 | 215 |
| 54189 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms . | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 7072 | 7405 | 8724118 | 1514032 | 335874 | 63738 |
|  | Firms with less than 5 employees . .......................... | 4753 | 4756 | 1783869 | 248051 | 52227 | 9897 |
|  | Firms with 5 to 9 employees ................................ | 1338 | 1352 | 1453736 | 244070 | 52752 | 8585 |
|  | Firms with 10 to 19 employees... | 562 | 592 <br> 340 <br> 1 | 1211527 | 224985 | 48910 | 7436 8 |
|  |  | 284 63 | 340 116 | 1251663 1152081 | 251168 133995 | 55410 29995 | 8214 4410 |
|  | Firms with 100 to 249 employees ............................. | 47 | 128 | D | D | D |  |
|  | Firms with 250 to 499 employees . $2 . .$. ..................... | 15 | 56 | D | D | D |  |
|  | Firms with 500 to 999 employees ........................... | 6 | 60 | D | D | D | h |
|  | Firms with 1,000 employees or more . ....................... |  | 5 | D | D | D |  |
|  | Firms not operated for the entire year. | 1676 | 1681 | 416238 | 82425 | 16379 | 3616 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541890 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms. | 8748 | 9086 | 9140356 | 1596457 | 352253 | 67354 |
|  | Firms operated for the entire year | 7072 | 7405 | 8724118 | 1514032 | 335874 | 63738 |
|  | Firms with less than 5 employees | 4753 | 4756 | 1783869 | 248051 | 52227 | 9897 |
|  | Firms with 5 to 9 employees................................... | 1338 | 1352 | 1453736 | 244070 | 52752 | 8585 |
|  | Firms with 10 to 19 employees.............................. | 562 | 592 | 1211527 | 224985 | 48910 | 7436 |
|  | Firms with 20 to 49 employees | 284 | 340 | 1251663 | 251168 | 55410 | 8214 |
|  | Firms with 50 to 99 employees............................... | 63 | 116 | 1152081 | 133995 | 29995 | 4410 |
|  |  | 47 15 | $\begin{array}{r}128 \\ 56 \\ \hline\end{array}$ | D | D | D |  |
|  |  | 15 6 | 56 60 | D | D | D | ${ }^{\text {i }}$ |
|  | Firms with 1,000 employees or more .......................... | 4 | 5 | D | D | D | i |
|  | Firms not operated for the entire year ......................... | 1676 | 1681 | 416238 | 82425 | 16379 | 3616 |
| 5418901 | Welcoming services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 126 | 128 | 30970 | 7230 | 1389 | 606 |
|  | Firms operated for the entire year | 87 | 89 | 25165 | 6182 | 1349 | 593 |
|  |  | 51 | 51 | 5187 | 1215 | 257 | 106 |
|  | Firms with 5 to 9 employees ............................... | 20 | 20 | 7361 | 1562 | 341 | 140 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . | 10 | 10 | 5186 | 1531 | 344 | 125 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 5 | 6 | D | D | D | c |
|  | Firms with 50 to 99 employees............................ Firms with 100 to 249 employees ...................... | 1 | $\stackrel{2}{-}$ | D | D | D | b |
|  | Firms with 250 to 499 employees .............................. | - | - | - | - | - | - |
|  | Firms with 500 to 999 employees . ${ }^{\text {a }}$. ........................ | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more . ....................... | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 39 | 39 | 5805 | 1048 | 40 | 13 |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |  |
|  | All firms. | 4269 | 4477 | 6847023 | 943235 | 209077 | 29665 |
|  | Firms operated for the entire year | 3704 | 3908 | 6605807 | 901839 | 198445 | 27874 |
|  | Firms with less than 5 employees ............................ | 2422 | 2425 | 1296377 | 147793 | 31004 | 5091 |
|  | Firms with 5 to 9 employees ................................ | 724 | 730 | 1105151 | 156545 | 32691 | 4652 |
|  | Firms with 10 to 19 employees ................................ | 327 | 341 | 944014 | 144161 | 31275 | 4373 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 162 | 185 | 912329 | 155839 | 34333 | 4682 |
|  | Firms with 50 to 99 employees................................ | 38 | 68 | 884973 | 80738 | 18148 | 2613 |
|  | Firms with 100 to 249 employees . ........................... | 24 | 98 | 802165 | 113294 | 28192 | 3265 |
|  | Firms with 250 to 499 employees ......................... | 4 | 4 | 115546 | 37609 | 8392 14410 | 1325 |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 3 | 57 | 545252 | 65860 | 14410 | 1873 |
|  | Firms not operated for the entire year. | 565 | 569 | 241216 | 41396 | 10632 | 1791 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |  |
|  | All firms . | 3366 | 3390 | 786247 | 214789 | 44938 | 10959 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 2552 | 2576 | 694946 | 195630 | 42778 | 10197 |
|  | Firms with less than 5 employees .. ......................... | 1903 | 1903 | 296646 | 68947 | 14864 | 3934 |
|  | Firms with 5 to 9 employees ................................. | 457 | 459 | 177548 | 54477 | 12396 | 2884 |
|  |  | 143 44 | $\begin{array}{r}154 \\ 48 \\ \hline\end{array}$ | 110608 | 38789 23535 | 8564 5 548 | 1818 1 196 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . | 44 5 | 48 12 | 70552 39592 | 23535 9882 | 5348 1606 | 1196 365 |
|  | Firms with 100 to 249 employees |  | 12 | - | - | - | 365 |
|  | Firms with 250 to 499 employees .......................... | - | - | - | - | - | - |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . | 814 | 814 | 91301 | 19159 | 2160 | 762 |
| 5418909 | All other advertising |  |  |  |  |  |  |
|  | All firms | 990 | 1091 | 1476116 | 431203 | 96849 | 26124 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 732 | 832 | 1398200 | 410381 | 93302 | 25074 |
|  |  | 378 | 378 | 185785 | 30159 | 6119 | 767 |
|  | Firms with 5 to 9 employees ............................... | 138 | 143 | 163991 | 31552 | 7339 | 915 1130 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 83 | 88 | 153319 | 40687 | 8783 | 1130 |
|  | Firms with 20 to 49 employees.............................. | 73 | 101 | D | D | D | g |
|  | Firms with 50 to 99 employees ............................. | 20 | 35 | D | D | 11 D |  |
|  | Firms with 100 to 249 employees .. ......................... | 22 | 27 | 159707 | 60812 | 11856 | 3588 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 11 | 52 | 175470 | 82939 | 21689 | 3915 |
|  |  | 3 | 3 | 11524 | 8291 | 1576 | 2138 |
|  | Firms with 1,000 employees or more . ....................... | 4 | 5 | 60063 | 42436 | 10316 | 8988 |
|  | Firms not operated for the entire year.. | 258 | 259 | 77916 | 20822 | 3547 | 1050 |
| 5419 | Other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . | 20029 | 25565 | 15367590 | 5114523 | 1127918 | 212669 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . | 15738 | 21264 | 14637068 | 4957782 | 1095741 | 204301 |
|  | Firms with less than 5 employees . .......................... | 10776 | 10790 | 2404784 | 537218 | 110403 | 21080 |
|  | Firms with 5 to 9 employees ................................ | 2467 | 2523 | 1404772 | 420057 | 85376 | 15763 |
|  | Firms with 10 to 19 employees ............................. | 1147 | 1209 | 1200672 | 403226 | 87413 | 15481 |
|  | Firms with 20 to 49 employees ............................. | 797 | 1011 | 1773633 | 622632 | 135527 | 24211 |
|  | Firms with 50 to 99 employees.............................. | 286 | 482 | 1161155 | 471292 | 109541 | 19234 |
|  |  | 171 53 | 540 328 | 1478971 968996 | 570999 384964 | 131455 88869 | 25325 18 |
|  | Firms with 250 to 499 employees $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 26 | 233 | D | - ${ }^{\text {D }}$ | 88 |  |
|  | Firms with 1,000 employees or more ......................... | 15 | 4148 | D | D | D | k |
|  | Firms not operated for the entire year. | 4291 | 4301 | 730522 | 156741 | 32177 | 8368 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54191 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms. | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Firms operated for the entire year | 2693 | 3457 | 7742186 | 2926049 | 647535 | 105757 |
|  | Firms with less than 5 employees | 1160 | 1163 | 451670 | 122785 | 24158 | 2355 |
|  | Firms with 5 to 9 employees ..... | 429 | 437 | 400665 | 140151 | 24276 | 2841 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . | 364 | 377 | 473464 | 165415 | 36555 | 5083 |
|  | Firms with 20 to 49 employees | 365 | 399 | 886799 | 323750 | 68858 | 11661 |
|  | Firms with 50 to 99 employees. | 183 | 276 | 721258 | 312122 | 71989 | 12524 |
|  | Firms with 100 to 249 employees | 115 | 240 | 935940 | 378001 | 87285 | 17203 |
|  | Firms with 250 to 499 employees Firms with 500 to 999 employees | 44 23 | 148 <br> 174 | 788873 1022117 | 312318 | 71845 83165 | 15360 15703 |
|  | Firms with 1,000 employees or more | 23 10 | 243 | 2061400 | 809086 | 179404 | 23027 |
|  | Firms not operated for the entire year . | 573 | 573 | 137700 | 37368 | 7518 | 1795 |
| 541910 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms.. | 3266 | 4030 | 7879886 | 2963417 | 655053 | 107552 |
|  | Firms operated for the entire year | 2693 | 3457 | 7742186 | 2926049 | 647535 | 105757 |
|  | Firms with less than 5 employees .......................... | 1160 | 1163 | 451670 | 122785 | 24158 | 2355 |
|  | Firms with 5 to 9 employees.... | 429 | 437 | 400665 | 140151 | 24276 | 2841 |
|  | Firms with 10 to 19 employees | 364 | 377 | 473464 | 165415 | 36555 | 5083 |
|  | Firms with 20 to 49 employees | 365 | 399 | 886799 | 323750 | 68858 | 11661 |
|  | Firms with 50 to 99 employees. | 183 | 276 | 721258 | 312122 | 71989 | 12524 |
|  | Firms with 250 to 499 employees ............................... | 44 | 148 | 788873 | 312318 | 71845 | 15360 |
|  | Firms with 500 to 999 employees | 23 | 174 | 1022117 | 362421 | 83165 | 15703 |
|  | Firms with 1,000 employees or more ........................ | 10 | 243 | 2061400 | 809086 | 179404 | 23027 |
|  | Firms not operated for the entire year | 573 | 573 | 137700 | 37368 | 7518 | 1795 |
| 54192 | Photographic services |  |  |  |  |  |  |
|  | All firms | 13046 | 17573 | 5571219 | 1539891 | 339456 | 83905 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 10313 | 14830 |  | 1454535 | 318867 | 78472 |
|  | Firms with less than 5 employees | 7738 | 7748 | 1583133 | 321340 | 66468 | 15164 |
|  | Firms with 5 to 9 employees .. | 1582 | 1620 | 758574 | 205942 | 44947 | 9964 |
|  | Firms with 10 to 19 employees. | 576 | 620 | 496793 | 160241 | 34178 | 7590 |
|  | Firms with 20 to 49 employees. | 288 | 422 | 519692 | 175377 | 38268 | 8383 |
|  | Firms with 50 to 99 employees.. | 77 | 160 | 299556 | 103401 | 24356 | 4866 |
|  | Firms with 100 to 249 employees | 41 | 226 115 | D | D | D |  |
|  | Firms with 250 to 499 employees | 4 | 115 | D | D | D | g |
|  | Firms with 500 to 999 employees ......................... | 2 5 | 19 3900 | D | D | D | g |
|  | Firms not operated for the entire year. | 2733 | 2743 | 448255 | 85356 | 20589 | 5433 |
| 541921 | Photographic studios, portrait |  |  |  |  |  |  |
|  | All firms . | 8832 | 13245 | 3705100 | 990666 | 218504 | 65395 |
|  | Firms operated for the entire year | 6927 | 11330 | 3381405 | 931816 | 201990 | 60807 |
|  | Firms with less than 5 employees | 5131 | 5139 | 910564 | 160148 | 32690 | 10136 |
|  | Firms with 5 to 9 employees..... | 1103 | 1135 | 441827 | 110708 | 23609 | 6936 |
|  | Firms with 10 to 19 employees. | 411 | 445 | 285691 | 86364 | 18041 | 5367 |
|  | Firms with 20 to 49 employees. | 201 | 320 | 316826 | 97537 | 20233 | 5838 |
|  | Firms with 50 to 99 employees. | 44 | 107 | 130586 | 40319 |  | 2736 |
|  | Firms with 100 to 249 employees | 28 | 154 114 | D | D | D | h |
|  | Firms with 250 to 499 employees | 3 <br> 1 | 114 16 | D | D | D |  |
|  | Firms with 500 to 999 employees .......................... | 1 5 | 16 390 | D | D | D |  |
|  | Firms not operated for the entire year . | 1905 | 1915 | 323695 | 58850 | 16514 | 4588 |
| 541922 | Commercial photography |  |  |  |  |  |  |
|  | All firms | 4227 | 4328 | 1866119 | 549225 | 120952 | 18510 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . . . | 3398 | 3499 | 1741525 | 522709 | 116867 | 17660 |
|  | Firms with less than 5 employees ......................... | 2613 | 2615 | 673428 | 161425 | 33816 | 5040 |
|  | Firms with 5 to 9 employees ............................... | 481 | 489 | 319102 | 96031 <br> 74 <br> 230 | 21558 | 3048 2021 |
|  | Firms with 20 to 49 employees. | 89 | 102 | 204223 | 78544 | 18129 | 2595 |
|  | Firms with 50 to 99 employees... | 32 | 48 | 164604 | 61288 | 14617 | 2040 |
|  | Firms with 100 to 249 employees | 14 | 67 |  |  |  |  |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . . . . | 2 | 3 | D | D | D | f |
|  | Firms with 500 to 999 employees .......................... | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more | - | - | - | - | - | - |
|  | Firms not operated for the entire year ...................... | 829 | 829 | 124594 | 26516 | 4085 | 850 |
| 54193 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms . | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 696 | 699 | 390423 | 136645 | 29924 | 4694 |
|  | Firms with less than 5 employees . ........................... | 502 | 503 | 106085 | 24295 | 4997 | 979 |
|  | Firms with 5 to 9 employees.. | 93 | 93 | 55569 | 18040 | 3788 4 4 | 601 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . | 50 39 | 51 39 | 66242 76431 | 22708 32 357 | 4976 7397 | 677 1158 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . | 39 | 39 | 76431 43644 | 32357 | 7397 | 1158 |
|  | Firms with 50 to 99 employees............................. Firms with 100 to 249 employees ....................... | 9 2 | 9 <br> 3 | 43644 | 21074 | 5125 | 626 |
|  | Firms with Firms with 250 to 499 employees $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 1 | 3 <br> 1 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D | ${ }_{\text {e }}$ |
|  | Firms with 500 to 999 employees ........................... | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more ........................ | - | - | - | - | - | - |
|  | Firms not operated for the entire year. | 205 | 205 | 24147 | 5510 | 498 | 169 |

Table 5a. Employment Size of Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm¹ | Firms (number) | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541930 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms | 901 | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Firms operated for the entire year | 696 | 699 | 390423 | 136645 | 29924 | 4694 |
|  | Firms with less than 5 employees | 502 | 503 | 106085 | 24295 | 4997 | 979 |
|  | Firms with 5 to 9 employees .... | 93 | 93 | 55569 | 18040 | 3788 | 601 |
|  | Firms with 10 to 19 employees | 50 | 51 | 66242 | 22708 | 4976 | 677 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 39 | 39 | 76431 | 32357 | 7397 | 1158 |
|  | Firms with 50 to 99 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 9 | 9 | 43644 | 21074 | 5125 | 626 |
|  | Firms with 100 to 249 employees | 2 | 3 | D | D | D | e |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . . . . | 1 | 1 | D | D | D | e |
|  | Firms with 500 to 999 employees . . . . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . | - | - | - | - | - | - |
|  | Firms not operated for the entire year | 205 | 205 | 24147 | 5510 | 498 | 169 |
| 54199 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Firms operated for the entire year | 2041 | 2277 | 1381407 | 440525 | 99387 | 15376 |
|  | Firms with less than 5 employees | 1376 | 1376 | 263896 | 68798 | 14780 | 2582 |
|  | Firms with 5 to 9 employees. | 367 | 380 | 193209 | 57369 | 12632 | 2385 |
|  | Firms with 10 to 19 employees. | 158 | 162 | 166530 | 55591 | 11886 | 2150 |
|  | Firms with 20 to 49 employees. | 105 | 150 | 290235 | 90866 | 20934 | 3003 |
|  | Firms with 50 to 99 employees.. | 17 | 35 | 96080 | 34332 | 7955 | 1207 |
|  | Firms with 100 to 249 employees . . . . . . . . . . . . . . . . . . . . . . . . | 13 | 70 | 172901 | 71915 | 16198 | 1922 |
|  | Firms with 250 to 499 employees . . . . . . . . . . . . . . . . . . . . . . . . . | 4 | 64 | D | D | D | g |
|  | Firms with 500 to 999 employees | 1 | 40 | D | D | D | f |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . |  |  | - | - | - | - |
|  | Firms not operated for the entire year | 781 | 781 | 120508 | 28535 | 3600 | 973 |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . | 2822 | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Firms operated for the entire year. | 2041 | 2277 | 1381407 | 440525 | 99387 | 15376 |
|  | Firms with less than 5 employees | 1376 | 1376 | 263896 | 68798 | 14780 | 2582 |
|  | Firms with 5 to 9 employees . . . | 367 | 380 | 193209 | 57369 | 12632 | 2385 |
|  | Firms with 10 to 19 employees. | 158 | 162 | 166530 | 55591 | 11886 | 2150 |
|  | Firms with 20 to 49 employees. | 105 | 150 | 290235 | 90866 | 20934 | 3003 |
|  | Firms with 50 to 99 employees. | 17 | 35 | 96080 | 34332 | 7955 | 1207 |
|  | Firms with 100 to 249 employees | 13 | 70 | 172901 | 71915 | 16198 | 1922 |
|  | Firms with 250 to 499 employees | 4 | 64 | D | D | D | g |
|  | Firms with 500 to 999 employees | 1 | 40 | D | D | D | f |
|  | Firms with 1,000 employees or more . . . . . . . . . . . . . . . . . . . . | - | - |  | - | - | - |
|  | Firms not operated for the entire year . . . . . . . . . . . . . . . . . . . . . . | 781 | 781 | 120508 | 28535 | 3600 | 973 |

${ }^{1}$ Based on the number of paid employees for the pay period including March 12.

Table 5b. Employment Size of Firms Exempt From Federal Income Tax: 1997

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Table 5b. Employment Size of Firms Exempt From Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and employment size of firm ${ }^{1}$ | Firms (number) | Establishments (number) | Revenue $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms. | 2720 | 3292 | 14211703 | 5226070 | 1245511 | 125149 |
|  | Firms operated for the entire year | 2321 | 2893 | 14101702 | 5183561 | 1238578 | 124445 |
|  | Firms with less than 5 employees | 1004 | 1013 | 290824 | 83089 | 18068 | 2189 |
|  | Firms with 5 to 9 employees ..... | 434 | 435 | 375740 | 108733 | 25099 | 2873 |
|  | Firms with 10 to 19 employees | 300 | 333 | + 492745 | 170620 | 40695 | 4078 |
|  | Firms with 20 to 49 employees | 291 | 362 | 1237593 | 376200 | 88669 | 9172 |
|  | Firms with 50 to 99 employees. | 113 | 163 | 1129689 | 334445 | 79884 | 7790 |
|  |  | 103 35 | 202 72 | 1825079 | 629818 | 151982 | 16023 |
|  | Firms with 500 to 999 employees .............................. | 18 | 91 | 1895559 | 609793 | 155813 | 12961 |
|  | Firms with 1,000 employees or more | 23 | 222 | D | D | D |  |
|  | Firms not operated for the entire year. | 399 | 399 | 110001 | 42509 | 6933 | 704 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Firms operated for the entire year | 1554 | 2022 | 12227259 | 4554517 | 1087238 | 107188 |
|  | Firms with less than 5 employees | 636 | 643 | 194289 | 57016 | 12135 | 1367 |
|  | Firms with 5 to 9 employees.. | 282 | 284 | 272038 | 74187 | 16744 | 1886 |
|  | Firms with 10 to 19 employees | 204 | 237 | 328401 | 121406 | 28612 | 2777 |
|  | Firms with 20 to 49 employees | 205 | 246 | 933903 | 281181 | 65602 | 6518 |
|  | Firms with 50 to 99 employees | 82 | 110 | 818117 | 259104 | 61077 | 5666 |
|  | Firms with 100 to 249 employees | 79 | 161 | 1408200 | 472636 | 113907 | 12100 |
|  | Firms with 250 to 499 employees | 28 | 47 | 1152785 | 441693 |  | 9523 |
|  | Firms with 500 to 999 employees <br> Firms with 1,000 employees or more | 17 21 | 80 214 | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | $\begin{aligned} & \mathrm{D} \\ & \mathrm{D} \end{aligned}$ | D ${ }^{\text {D }}$ |  |
|  | Firms not operated for the entire year | 296 | 296 | 96912 | 38958 | 6514 | 624 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms. | 1850 | 2318 | 12324171 | 4593475 | 1093752 | 107812 |
|  | Firms operated for the entire year | 1554 | 2022 | 12227259 | 4554517 | 1087238 | 107188 |
|  | Firms with less than 5 employees | 636 | 643 | 194289 | 57016 | 12135 | 1367 |
|  | Firms with 5 to 9 employees ..... | 282 | 284 | 272038 | 74187 | 16744 | 1886 |
|  | Firms with 10 to 19 employees | 204 | 237 | 328401 | 121406 | 28612 | 2777 |
|  | Firms with 20 to 49 employees. | 205 | 246 | 933903 | 281181 | 65602 | 6518 |
|  | Firms with 50 to 99 employees. | 82 | 110 | 818117 | 259104 | 61077 | 5666 |
|  | Firms with 100 to 249 employees | 79 | 161 | 1408200 | 472636 | 113907 | 12100 |
|  | Firms with 250 to 499 employees | 28 | 47 | 1152785 <br> 1 <br> 1 <br> 14 | 441693 | 104139 | 9523 |
|  | Firms with 500 to 999 employees .......................... | 17 | 80 | 1814305 | 588532 | 150403 | 12234 |
|  | Firms with 1,000 employees or more | 21 | 214 | 5305221 | 2258762 | 534619 | 55117 |
|  | Firms not operated for the entire year . | 296 | 296 | 96912 | 38958 | 6514 | 624 |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms . | 646 | 860 | 7561476 | 2842628 | 684288 | 62005 |
|  | Firms operated for the entire year | 540 | 754 | 7536294 | 2832676 | 683430 | 61883 |
|  | Firms with less than 5 employees | 211 | 215 | 55610 | 17771 | 3756 | 451 |
|  | Firms with 5 to 9 employees.... | 103 | 104 | 107518 | 29434 | ${ }^{6} 521$ | 679 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 70 | 89 | 113120 | 40475 | 9668 | 933 |
|  | Firms with 20 to 49 employees. | 70 | 85 | 360848 | 98223 | 23522 | 2134 |
|  | Firms with 50 to 99 employees... | 24 | 34 | 370424 | 76624 | 18109 | 1634 |
|  |  | 26 | 40 | 680242 | 201610 | 47134 | 3972 |
|  | Firms with 250 to 499 employees | 13 | 23 | +557835 | 224019 | 56808 | 4790 |
|  | Firms with 500 to 999 employees .. | 9 14 | 65 | 1194744 | 378691 | 94602 | 6458 |
|  | Firms with 1,000 employees or more | 14 | 99 | 4095953 | 1765829 | 423310 | 40832 |
|  | Firms not operated for the entire year ......................... | 106 | 106 | 25182 | 9952 | 858 | 122 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms. | 1213 | 1458 | 4762695 | 1750847 | 409464 | 45807 |
|  | Firms operated for the entire year . . . . . . . . . . . . . . . . . . . . . | 1021 | 1266 | 4690811 | 1721798 | 403776 | 45297 |
|  | Firms with less than 5 employees ............................. | 427 | 433 | 139138 | 39605 | 8537 | 922 |
|  |  | 181 | 183 | 166814 | 45133 | 10318 | 1223 |
|  | Firms with 10 to 19 employees . . . . . . . . . . . . . . . . . . . . . . . . | 134 | 143 | 214841 | 80676 | 18879 | 1839 |
|  | Firms with 20 to 49 employees ................................ | 137 | 163 | 579097 | 185923 | 42817 | 4461 |
|  | Firms with 50 to 99 employees.. | 59 | 78 | 453177 | 185145 | 44321 | 4129 |
|  |  | 53 | 117 | 718030 | 266567 | 65670 | 7991 |
|  | Firms with 250 to 499 employees | 16 | 23 | 663577 | 228096 | 53679 | 5193 |
|  | Firms with 500 to 999 employees ... Firms with 1,000 employees or more | 7 7 | 11 115 | 546869 1209268 | 197720 492933 | 48246 111309 | r 5254 |
|  | Firms with 1,000 employees or more ................. |  | 115 |  |  |  |  |
|  | Firms not operated for the entire year . | 192 | 192 | 71884 | 29049 | 5688 | 510 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 881 | 974 | 1887532 | 632595 | 151759 | 17337 |
|  | Firms operated for the entire year. | 777 | 870 | 1874390 | 629020 | 151340 | 17257 |
|  | Firms with less than 5 employees ........................... | 370 | 372 | 96922 | 26198 | 5958 | 826 |
|  | Firms with 5 to 9 employees ................................ | 154 | 155 | 104805 | 34957 | 8457 | 999 |
|  | Firms with 10 to 19 employees .............................. | 99 | 102 | 167677 | 50897 | 12503 | 1335 |
|  | Firms with 20 to 49 employees . . . . . . . . . . . . . . . . . . . . . . . . . . | 88 | 114 | 307580 | 97229 | 23589 | 2703 |
|  |  | 31 | 44 47 | 308399 427 | 73739 162226 | 18407 | 2083 |
|  | Firms with 250 to 499 employees $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 26 6 | 18 | 427 D | 162 ${ }^{\text {D }}$ | 39 ${ }^{\text {D }}$ | 4 9 |

Table 5b. Employment Size of Firms Exempt From Federal Income Tax: 1997-Con.

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[^4]Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997

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Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541211 | Offices of certified public accountants |  |  |  |  |  |  |
|  | All firms | 53651 | 38601265 | 100.0 | 15167282 | 3427274 | 389340 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 364 613 773 938 | 10483754 <br> 15962993 <br> 17076469 <br> 17880 | 27.2 41.4 44.2 46.3 |  | 808366 1 1 1 12012 1040 1391814 | $\begin{array}{r} 70752 \\ 109830 \\ 117885 \\ 126229 \end{array}$ |
| 541213 | Tax return preparation services |  |  |  |  |  |  |
|  | All firms | 12830 | 2184210 | 100.0 | 760170 | 279420 | 147698 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{aligned} & 569 \\ & 731 \\ & 809 \\ & 951 \end{aligned}$ |  | D D 40.1 42.7 | D D | D D 145676 151239 |  |
| 541214 | Payroll services |  |  |  |  |  |  |
|  | All firms | 2709 | 14113017 | 100.0 | 7598085 | 1695658 | 316425 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 434 475 494 568 | $\begin{array}{rrrr}8187 & 031 \\ 9 & 666512 \\ 10 & 980 & 727 \\ 11 & 846 & 812\end{array}$ | 58.0 68.5 77.8 83.9 | 3651492 4427161 5317907 5972571 | 800598 985604 1173967 1331362 | $\begin{aligned} & 146912 \\ & 170464 \\ & 207142 \\ & 230918 \end{aligned}$ |
| 541219 | Other accounting services |  |  |  |  |  |  |
|  | All firms | 28322 | 6218823 | 100.0 | 2578549 | 605343 | 113070 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 32 36 117 238 | 451405 637893 877630 1164885 | 7.3 10.3 14.1 18.7 | 145086 180656 299389 448668 | 35741 45119 75096 106330 | 3739 4581 7583 11741 |
| 5413 | Architectural, engineering, \& related services |  |  |  |  |  |  |
|  | All firms | 92710 | 116986061 | 100.0 | 46942816 | 10593413 | 1038317 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 93 227 746 1692 | $\begin{array}{rrrr}9 & 434 & 112 \\ 14 & 175 & 741 \\ 22 & 145 & 143 \\ 30 & 928 & 043\end{array}$ | 8.1 12.1 18.9 26.4 | $\begin{array}{rrrr}2 & 476 & 570 \\ 4 & 174 & 828 \\ 6 & 737 & 452 \\ 10 & 241 & 831\end{array}$ | 597812 990495 1635865 2485485 | $\begin{array}{r} 40107 \\ 73194 \\ 119187 \\ 184370 \end{array}$ |
| 54131 | Architectural services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 20602 | 16988338 | 100.0 | 6468524 | 1357068 | 146702 |
|  | 4 largest firms 8 largest firms $\qquad$ 20 largest firms <br> 50 largest firms $\qquad$ | 28 50 115 201 | 893512 1271929 1892188 2797583 | 5.3 7.5 11.1 16.5 | 293359 399645 654061 1026536 | 69711 89998 150772 231221 | 4820 6650 11596 18878 |
| 541310 | Architectural services |  |  |  |  |  |  |
|  | All firms | 20602 | 16988338 | 100.0 | 6468524 | 1357068 | 146702 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 28 50 115 201 | 893512 1271929 1892188 2797583 | 5.3 7.5 11.1 16.5 | 293359 399645 654061 1026536 | 69711 89998 150772 231221 | 4820 6650 11596 18878 |
| 54133 | Engineering services |  |  |  |  |  |  |
|  | All firms | 52526 | 88180688 | 100.0 | 35337890 | 8049622 | 730048 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 91 224 714 1592 | 9424718  <br> 14165754  <br> 21904 229 <br> 30 109 <br> 580  | 10.7 16.1 24.8 34.1 | 2 471493  <br> 4 169 501 <br> 6 679 407 <br> 9 978 028 | 596964 989587 1621687 2421131 | 40025 73108 117920 178585 |
| 541330 | Engineering services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 52526 | 88180688 | 100.0 | 35337890 | 8049622 | 730048 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 91 224 714 1592 | 9 424718  <br> 14 165 754 <br> 21 904 229 <br> 30 109 580 | 10.7 16.1 24.8 34.1 | 2471493 4169501 6699407 9978028 | 596964 989587 1621687 2421131 | 40025 73108 117920 178585 |
| 54134 | Drafting services |  |  |  |  |  |  |
|  | All firms | 1872 | 605362 | 100.0 | 310342 | 72168 | 9150 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 8 \\ 13 \\ 27 \\ 59 \end{array}$ | 56324 86009 140778 218864 | 9.3 14.2 23.3 36.2 | 39951 56305 92001 135749 | $\begin{array}{r} 9175 \\ 12978 \\ 23724 \\ 33692 \end{array}$ | 651 1 1117 1931 3002 |
| 541340 | Drafting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1872 | 605362 | 100.0 | 310342 | 72168 | 9150 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 8 13 27 59 | 56324 86009 140778 218864 | 9.3 14.2 23.3 36.2 | 39951 56305 92001 135749 | 9175 12978 23724 33692 | 651 1 1 1 117 3002 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount (\$1,000) | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54135 | Building inspection services |  |  |  |  |  |  |
|  | All firms | 2771 | 639041 | 100.0 | 240080 | 49561 | 8674 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{aligned} & 17 \\ & 21 \\ & 44 \\ & 85 \end{aligned}$ | 44113 66664 113835 176175 | 6.9 10.4 17.8 27.6 | 9465 21130 44998 69410 | 1672 4439 10222 14812 | 229 555 1194 18807 |
| 541350 | Building inspection services |  |  |  |  |  |  |
|  | All firms | 2771 | 639041 | 100.0 | 240080 | 49561 | 8674 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 17 21 44 85 | 44113 66664 113835 176175 | 6.9 10.4 17.8 27.6 | 9465 21130 44948 69410 | 1672 4439 10222 14812 | 229 555 1194 1807 |
| 54136 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms | 587 | 1087786 | 100.0 | 445595 | 110008 | 9905 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 16 27 27 47 77 | 469392 <br> 604886 <br> 766064 <br> 913 <br> 186 | 43.2 55.6 71.3 84.0 | 240122 277222 335936 382211 | 63782 <br> 71794 <br> 85548 <br> 97532 | 4534 5624 6806 88071 |
| 541360 | Geophysical surveying \& mapping services |  |  |  |  |  |  |
|  | All firms | 587 | 1087786 | 100.0 | 445595 | 110008 | 9905 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 16 27 40 77 | $\begin{aligned} & 469392 \\ & 604886 \\ & 776064 \\ & 913846 \end{aligned}$ | 43.2 55.6 71.3 84.0 | 240122 277222 335936 382 382 | 63782 <br> 71794 <br> 85548 <br> 97532 | 4534 5624 6806 88071 |
| 54137 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8864 | 3041882 | 100.0 | 1431603 | 312831 | 51814 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 16 21 45 117 | 183 <br> 2685 <br> 268794 <br> 412162 <br> 584 | 6.0 8.8 13.8 19.2 | 62777 103598 164386 244092 | 14 23 234 3788 55974 55974 | 1640 2655 4214 6447 |
| 541370 | Surveying \& mapping (except geophysical) services |  |  |  |  |  |  |
|  | All firms | 8864 | 3041882 | 100.0 | 1431603 | 312831 | 51814 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 16 21 45 117 | 183 <br> 2685 <br> 2688 <br> 412 <br> 584 <br> 584 | 6.0 8.8 83.5 19.2 | 62777 103598 164386 244092 | 14034 23938 37474 55974 | 1640 2655 4214 6447 |
| 54138 | Testing laboratories |  |  |  |  |  |  |
|  | All firms | 5488 | 6442964 | 100.0 | 2708782 | 642155 | 82024 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 397 429 543 835 | 77844510746471523 <br> 199 <br> 218832 | 12.1 16.7 23.7 34.0 | 352507 457575 616297 885751 | 85433 110731 154006 221412 | 9544 11810 16573 24780 |
| 541380 | Testing laboratories |  |  |  |  |  |  |
|  | All firms | 5488 | 6442964 | 100.0 | 2708782 | 642155 | 82024 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 397 429 543 835 | $\begin{array}{rrr}  & 778 & 445 \\ 1 & 074 & 647 \\ 1 & 523 & 919 \\ 2 & 188 & 322 \end{array}$ | 12.1 16.7 16.7 34.0 | 352507 457575 616297 885751 | $\begin{array}{r} 85433 \\ 110731 \\ 154006 \\ 221412 \end{array}$ | 9544 11810 16573 24780 |
| 5414 | Specialized design services |  |  |  |  |  |  |
|  | All firms........................................ | 26436 | 14254024 | 100.0 | 4088006 | 906641 | 113035 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 31 \\ 36 \\ 61 \\ 114 \end{array}$ | $\begin{array}{r} 343067 \\ 514458 \\ 834155 \\ 1338440 \end{array}$ | 2.4 3.6 5.9 9.4 | 183442 247201 368455 543476 | 49025 64637 92589 132695 | 4205 56677 8249 11325 |
| 54141 | Interior design services |  |  |  |  |  |  |
|  | All firms........................................ | 9612 | 4945340 | 100.0 | 1021531 | 218189 | 33915 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{aligned} & 10 \\ & 20 \\ & 36 \\ & 67 \end{aligned}$ | $\begin{array}{r} 97608 \\ 167457 \\ 307302 \\ 537572 \end{array}$ | $\begin{array}{r} 2.0 \\ 3.4 \\ 6.2 \\ 10.9 \end{array}$ | $\begin{array}{r} 29221 \\ 48974 \\ 85997 \\ 137279 \end{array}$ | $\begin{array}{r} 6784 \\ 10911 \\ 19199 \\ 31721 \end{array}$ | 550 963 1812 2692 |
| 541410 | Interior design services |  |  |  |  |  |  |
|  | All firms....................................... | 9612 | 4945340 | 100.0 | 1021531 | 218189 | 33915 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{aligned} & 10 \\ & 20 \\ & 36 \\ & 67 \end{aligned}$ | 97608 167457 307302 537572 | $\begin{array}{r} 2.0 \\ 3.4 \\ 6.2 \\ 10.9 \end{array}$ | $\begin{array}{r} 29221 \\ 48974 \\ 85997 \\ 137 \quad 279 \end{array}$ | 6784 10911 19 3199 31 | 550 963 1812 2692 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54142 | Industrial design services |  |  |  |  |  |  |
|  | All firms | 1322 | 1363017 | 100.0 | 582591 | 141006 | 13607 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 25 30 47 85 | 319098 412170 560002 738914 | 23.4 30.2 41.1 54.2 | 170927 238874 280 347 3464 | $\begin{array}{ll} 46 & 602 \\ 62 & 730 \\ 72 & 591 \\ 88 & 342 \end{array}$ | 3907 5336 6319 7750 |
| 541420 | Industrial design services |  |  |  |  |  |  |
|  | All firms. | 1322 | 1363017 | 100.0 | 582591 | 141006 | 13607 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{aligned} & 25 \\ & 30 \\ & 47 \\ & 85 \end{aligned}$ | 319098 412170 560002 738914 | 23.4 30.2 41.1 54.2 | 170927 238874 280 347 3464 | $\begin{array}{ll} 46 & 602 \\ 62 & 730 \\ 72 & 591 \\ 88 & 342 \end{array}$ | 3907 5 5 636 319 7 750 |
| 54143 | Graphic design services |  |  |  |  |  |  |
|  | All firms | 14631 | 7554903 | 100.0 | 2354674 | 520777 | 61622 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 11 15 41 79 | 192132 312790 528409 870845 | 2.5 4.1 7.0 11.5 | 68544 100693 179479 288081 | 17262 23144 41964 67425 | 969 2691 3643 5463 |
| 541430 | Graphic design services |  |  |  |  |  |  |
|  | All firms | 14631 | 7554903 | 100.0 | 2354674 | 520777 | 61622 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 11 15 41 79 | 192132 312790 58889 870845 | 2.5 4.1 7.0 11.5 | 68544 100693 179479 288081 | 17262 23144 41964 67425 | 969 261 3643 5463 |
| 5414301 | Graphic design services (except commercial art \& medical artists) |  |  |  |  |  |  |
|  | All firms. | 12565 | 6741083 | 100.0 | 2109127 | 465035 | 54791 |
|  | 4 largest firms $\qquad$ 8 largest firms 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 11 15 38 77 | 192132 296269 496498 803627 | 2.9 4.4 7.4 11.9 | 68544 99413 182309 275535 | 17262 23044 42543 65942 | 969 2125 3561 5430 |
| 5414302 | Commercial art |  |  |  |  |  |  |
|  | All firms | 2017 | 801037 | 100.0 | 240746 | 54652 | 6688 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 4 10 22 54 | 86313 129366 208789 302007 | 10.8 16.1 26.1 37.7 | 20 <br> 33 <br> 33 <br> 631 <br> 175 <br> 91 <br> 174 | 4602 8248 14440 21929 | 403 575 1191 1806 |
| 5414303 | Medical artists |  |  |  |  |  |  |
|  | All firms | 49 | 12783 | 100.0 | 4801 | 1090 | 143 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 4 8 20 49 | 3566 6045 10666 12783 | 27.9 47.3 83.0 100.0 | 1661 1 2 4 4 4 4 4 4 | 371 514 909 1090 | 37 56 103 143 |
| 54149 | Other specialized design services |  |  |  |  |  |  |
|  | All firms | 871 | 390764 | 100.0 | 129210 | 26669 | 3891 |
|  | 4 largest firms $\qquad$ 8 largest firms 20 largest firms $\qquad$ <br> 50 largest firms | 4 8 20 50 | 74178 102008 136429 188951 | 19.0 26.1 34.9 48.4 | 26962 33144 48881 68721 | 5412 6542 96399 13336 | 444 690 989 1432 |
| 541490 | Other specialized design services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 871 | 390764 | 100.0 | 129210 | 26669 | 3891 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 4 8 20 50 | $\begin{array}{r} 74178 \\ 102008 \\ 136429 \\ 188951 \end{array}$ | 19.0 26.1 34.9 48.4 | 26962 33144 48881 68721 | 5412 6542 9639 13336 | 444 690 989 1432 |
| 5415 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms | 72278 | 108967614 | 100.0 | 42150658 | 9805343 | 764659 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 657 \\ 1173 \\ 1870 \\ 2826 \end{array}$ | $\begin{array}{lll} 16874333 \\ 20718 & 739 \\ 27 & 635789 \\ 36 & 952 & 160 \end{array}$ | 15.5 19.0 25.4 33.9 | $\begin{array}{rrr} 4060 & 910 \\ 5110 & 040 \\ 7 & 395 & 889 \\ 11 & 261 & 158 \end{array}$ | $\begin{array}{lll} 1 & 230 & 076 \\ 1 & 516 & 698 \\ 2 & 125 & 113 \\ 3 & 046 & 496 \end{array}$ | 70817 87924 128882 192074 |
| 54151 | Computer systems design \& related services |  |  |  |  |  |  |
|  | All firms........................................... | 72278 | 108967614 | 100.0 | 42150658 | 9805343 | 764659 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 657 1173 1870 2826 | $\begin{array}{lll} 16 & 874 & 333 \\ 20 & 718 & 739 \\ 27 & 635 & 789 \\ 36 & 952 & 160 \end{array}$ | 15.5 19.0 25.4 33.9 | 4060910  <br> 5110 040 <br> 73395889  <br> 11261 158 | 1 230 076 <br> 1 516 698 <br> 2 125 113 <br> 3 046 496 | $\begin{array}{r} 70817 \\ 87924 \\ 128882 \\ 192074 \end{array}$ |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541511 | Custom computer programming services |  |  |  |  |  |  |
|  | All firms | 31624 | 38300515 | 100.0 | 18417084 | 4107483 | 318198 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 520 730 939 1253 | $\begin{array}{r} 2609981 \\ 4358566 \\ 7382277 \\ 10330539 \end{array}$ | 6.8 11.4 19.3 27.0 | $\begin{array}{lll} 1 & 077 & 237 \\ 1 & 774 & 957 \\ 3 & 226 & 813 \\ 4 & 720 & 686 \end{array}$ | $\begin{array}{r} 300759 \\ 468205 \\ 801297 \\ 1159559 \end{array}$ | $\begin{aligned} & 18978 \\ & 31300 \\ & 54193 \\ & 79775 \end{aligned}$ |
| 541512 | Computer systems design services |  |  |  |  |  |  |
|  | All firms | 30804 | 51212916 | 100.0 | 18459669 | 4249529 | 337526 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms | 333 405 991 1317 | $\begin{array}{rrr} 5 & 311 & 462 \\ 8 & 455 & 996 \\ 13 & 134 & 642 \\ 18 & 163 & 632 \end{array}$ | 10.4 16.5 25.6 35.5 | 1 950864  <br> 2 970 867 <br> 4 211 195 <br> 5 872 123 | $\begin{array}{r} 463548 \\ 751870 \\ 1077231 \\ 1479095 \end{array}$ | $\begin{aligned} & 27882 \\ & 42 \quad 797 \\ & 65 \quad 573 \\ & 93489 \end{aligned}$ |
| 5415121 | Computer systems integrators |  |  |  |  |  |  |
|  | All firms | 10571 | 35270055 | 100.0 | 11341975 | 2652101 | 207741 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 205 265 830 1058 | $\begin{array}{r} 4839589 \\ 7712200 \\ 11926779 \\ 16046775 \end{array}$ | 13.7 21.9 33.8 45.5 | 1 780637 <br> 2492643  <br> 3 683 <br> 4 874 <br> 4 331 | 417816 604241 916000 1198766 | 24354 36324 56300 77292 |
| 5415122 | Computer systems consultants (except systems integrators) |  |  |  |  |  |  |
|  | All firms | 20233 | 15942861 | 100.0 | 7117694 | 1597428 | 129785 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 168 218 328 434 | $\begin{array}{lll} 1 & 802 & 488 \\ 2 & 450 & 600 \\ 3 & 563 & 839 \\ 5 & 006 & 972 \end{array}$ | 11.3 15.4 22.4 31.4 | 707291 948524 1495859 2143356 | $\begin{array}{ll} 202690 \\ 259 & 110 \\ 396 & 704 \\ 561 & 077 \end{array}$ | $\begin{array}{ll} 12 & 404 \\ 16 & 300 \\ 26 & 255 \\ 38 & 530 \end{array}$ |
| 541513 | Computer facilities management services |  |  |  |  |  |  |
|  | All firms | 1445 | 15114194 | 100.0 | 3389511 | 1051577 | 71821 |
|  |  | 328 499 558 689 | $\begin{array}{llll}12 & 440 & 719 \\ 12965074 \\ 13 & 586 & 275 \\ 14 & 274 & 691\end{array}$ | 82.3 85.8 89.9 94.4 | 2 241950  <br> 2 465 393 <br> 2 686 827 <br> 2 976 339 | $\begin{aligned} & 780330 \\ & 827659 \\ & 885214 \\ & 954425 \end{aligned}$ | $\begin{array}{ll} 45 & 429 \\ 50 & 175 \\ 56 & 129 \\ 62 & 167 \end{array}$ |
| 541519 | Other computer related services |  |  |  |  |  |  |
|  | All firms. | 8405 | 4339989 | 100.0 | 1884394 | 396754 | 37114 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 73 116 145 178 | 799466 1027633 1317359 1650441 | 18.4 23.7 30.4 38.0 | 309400 417635 562746 721693 | 72894 98269 131887 164951 | $\begin{array}{r} 3969 \\ 7952 \\ 10198 \\ 13023 \end{array}$ |
| 5416 | Management, scientific, \& technical consulting services |  |  |  |  |  |  |
|  | All firms | 80426 | 63428740 | 100.0 | 26581677 | 5766476 | 511252 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 166 296 571 991 | 7 078 287 <br> 9801 170  <br> 12781 831  <br> 15 756 507 | 11.2 15.5 20.2 24.8 | 2 798 378 <br> 4 297 575 <br> 5 575 312 <br> 6 941 185 | $\begin{array}{rrr}  & 718 & 111 \\ 1 & 014 & 174 \\ 1 & 340 & 327 \\ 1 & 607 & 089 \end{array}$ | $\begin{array}{ll} 40145 \\ 57 & 020 \\ 72358 \\ 87 & 769 \end{array}$ |
| 54161 | Management consulting services |  |  |  |  |  |  |
|  | All firms. | 60794 | 52224697 | 100.0 | 22296821 | 4830950 | 411044 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 162 292 574 887 | $\begin{array}{r} 7050233 \\ 9773116 \\ 12691540 \\ 15411431 \end{array}$ | 13.5 18.7 24.3 29.5 | 2 794 412 <br> 4 293 609 <br> 5 622 163 <br> 6 904 028 | $\begin{array}{r} 716470 \\ 1012533 \\ 1338441 \\ 1 \\ 1583982 \end{array}$ | $\begin{array}{ll} 40 & 034 \\ 56 & 909 \\ 72 & 086 \\ 85 & 820 \end{array}$ |
| 541611 | Administrative management \& general management consulting service |  |  |  |  |  |  |
|  | All firms . | 27399 | 28556409 | 100.0 | 12738842 | 2776200 | 208674 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 126 257 350 448 | $\begin{array}{r} 6700766 \\ 9303449 \\ 10891234 \\ 12638245 \end{array}$ | 23.5 32.6 38.1 44.3 | 2 733 466 <br> 4 097 870 <br> 4 954 220 <br> 5 690 083 | 575859 954768 1138283 1280674 | 36520 54322 60532 69293 |
| 541612 | Human resources \& executive search consulting services |  |  |  |  |  |  |
|  | All firms | 14788 | 10713115 | 100.0 | 5160322 | 1118438 | 99719 |
|  | 4 largest firms $\qquad$ 8 largest firms 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{aligned} & 122 \\ & 173 \\ & 386 \\ & 501 \end{aligned}$ | $\begin{array}{lll} 1 & 159 & 918 \\ 1 & 717 \\ 2 & 539 & 827 \\ 3 & 232 & 305 \end{array}$ | 10.8 16.8 23.7 30.2 | 541274 865806 1266101 1589899 | 145 537 <br> 209 143 <br> 316 069 <br> 393 554 | 7762 9568 15727 22605 |
| 5416121 | Actuarial consulting |  |  |  |  |  |  |
|  | All firms | 714 | 1152766 | 100.0 | 571565 | 136717 | 10299 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 65 \\ 75 \\ 108 \\ 149 \end{array}$ | 522714 640864 768223 888958 | $\begin{aligned} & 45.3 \\ & 55.6 \\ & 66.6 \\ & 77.1 \end{aligned}$ | $\begin{array}{ll} 227 & 715 \\ 298 & 291 \\ 358 & 157 \\ 428 & 280 \end{array}$ | $\begin{array}{r} 53256 \\ 76244 \\ 90992 \\ 107084 \end{array}$ | $\begin{array}{ll} 3 & 038 \\ 5 & 255 \\ 6 & 511 \\ 7 & 723 \end{array}$ |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 5416122 | Executive placement services |  |  |  |  |  |  |
|  | All firms. | 7619 | 5154804 | 100.0 | 2640672 | 524452 | 47179 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 55 148 200 267 | $\begin{array}{r} 499408 \\ 725763 \\ 995629 \\ 1304816 \end{array}$ | 9.7 14.1 19.3 25.3 | $\begin{aligned} & 285843 \\ & 416225 \\ & 534427 \\ & 683813 \end{aligned}$ | 53577 81620 103896 141099 | 1440 3121 4268 6413 |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |  |
|  | All firms | 6455 | 4405545 | 100.0 | 1948085 | 457269 | 42241 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 85 146 182 268 | $\begin{array}{rr}  & 912677 \\ 1 & 188501 \\ 1 & 489765 \\ 1 & 842 \\ 1 \end{array}$ | 20.7 27.0 33.8 41.8 | 442595 <br> 580 <br> 712 <br> 717 <br> 885 <br> 877 | 133187 166193 202517 241005 | 6297 8983 12309 16295 |
| 541613 | Marketing consulting services |  |  |  |  |  |  |
|  | All firms. | 12498 | 7874497 | 100.0 | 2547408 | 536176 | 61418 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 10 18 40 84 | 572864 798277 168826 1725632 | 7.3 10.1 14.8 21.9 | 143179 194005 344498 534 | 32709 39158 72239 122354 | 4099 4910 10115 14769 |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |  |
|  | All firms. | 3078 | 3259152 | 100.0 | 1195682 | 257721 | 25366 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 125 135 204 246 | $\begin{array}{r} 547618 \\ 766178 \\ 1138835 \\ 1584369 \end{array}$ | 16.8 23.5 34.9 48.6 | 207282 293847 407103 568614 | 47000 60696 85418 121988 | $\begin{array}{r} 4116 \\ 4718 \\ 7586 \\ 10327 \end{array}$ |
| 541618 | Other management consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3031 | 1821524 | 100.0 | 654567 | 142415 | 15867 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 82 89 103 149 | 365389 <br> 435 <br> 5729 <br> 760 <br> 760 <br> 88 | 20.1 23.9 31.4 41.7 | 77225 103693 148762 218945 | 20796 26538 36300 50718 | 1499 1985 2687 4287 |
| 54162 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms. | 6725 | 4780771 | 100.0 | 1777594 | 404953 | 46145 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 101 134 236 391 | 389315 566884 943444 1369405 | 8.1 11.9 19.7 28.6 | 135713 191974 318001 472415 | 35960 51083 84252 119099 | 2921 3999 7155 10534 |
| 541620 | Environmental consulting services |  |  |  |  |  |  |
|  | All firms . | 6725 | 4780771 | 100.0 | 1777594 | 404953 | 46145 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 101 134 236 391 | 389315 566884 943444 1369405 | 8.1 11.9 19.7 28.6 | 135713 191974 3188001 472415 | 35960 51083 84252 119099 | 2921 3999 7155 10534 |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 12907 | 6423272 | 100.0 | 2507262 | 530573 | 54063 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 24 52 85 146 | $\begin{array}{r} 434600 \\ 661105 \\ 1123356 \\ 1681841 \end{array}$ | 6.8 10.3 17.5 26.2 | 78300 175601 361466 596017 | 15127 33846 77644 130662 | 1 1 2714 5674 10501 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |  |
|  | All firms. | 12907 | 6423272 | 100.0 | 2507262 | 530573 | 54063 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 24 \\ 52 \\ 85 \\ 146 \end{array}$ | $\begin{array}{r} 434600 \\ 661105 \\ 1123356 \\ 1681841 \end{array}$ | 6.8 10.3 17.5 26.2 | 78300 175601 361466 596017 | $\begin{array}{r} 15127 \\ 33846 \\ 77644 \\ 130662 \end{array}$ | 16140 2713 5674 10501 |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms.......................................... | 7830 | 23078307 | 100.0 | 9322150 | 2287996 | 176974 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 517 550 591 725 | $\begin{array}{r} 6806136 \\ 7999072 \\ 9918904 \\ 12035856 \end{array}$ | 29.5 34.7 43.0 52.2 | 2 534 360 <br> 3 025 469 <br> 3 712 149 <br> 4 501 366 | $\begin{array}{r} 641537 \\ 769854 \\ 972493 \\ 1173551 \end{array}$ | 49228 <br> 56964 <br> 69916 <br> 84 <br> 459 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms ......................................... | 6855 | 21821756 | 100.0 | 8820582 | 2176420 | 161304 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms | 513 546 597 725 | $\begin{array}{r} 6785065 \\ 7978001 \\ 9831894 \\ 11810965 \end{array}$ | 31.1 36.6 45.1 54.1 | 2 528 853 <br> 3 019 962 <br> 3 694 090 <br> 4 417 779 | $\begin{array}{r} 639725 \\ 768042 \\ 971263 \\ 1154724 \end{array}$ | 49117 56883 66928 79814 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms | 6855 | 21821756 | 100.0 | 8820582 | 2176420 | 161304 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 513 546 597 725 | $\begin{array}{r} 6785065 \\ 7978001 \\ 9831894 \\ 11810965 \end{array}$ | 31.1 36.6 45.1 54.1 | $\begin{array}{lll} 2 & 528 & 853 \\ 3 & 019 & 962 \\ 3 & 694 & 090 \\ 4 & 417 & 779 \end{array}$ | $\begin{array}{r} 639725 \\ 768042 \\ 971263 \\ 1154724 \end{array}$ | $\begin{aligned} & 49117 \\ & 56853 \\ & 66928 \\ & 79814 \end{aligned}$ |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms. | 4269 | 14861730 | 100.0 | 5890352 | 1449935 | 108832 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 495 531 617 735 | $\begin{array}{r} 6752579 \\ 7811747 \\ 9023944 \\ 10311483 \end{array}$ | 45.4 52.6 60.7 69.4 | $\begin{array}{lll} 2 & 466 & 072 \\ 2 & 889 & 712 \\ 3 & 330 & 839 \\ 3 & 888 & 828 \end{array}$ | 626006 732573 848481 984352 | $\begin{array}{ll} 47513 \\ 53 & 690 \\ 61 & 902 \\ 70748 \end{array}$ |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms | 2586 | 6960026 | 100.0 | 2930230 | 726485 | 52472 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 16 35 58 116 | 956673 1407156 2138974 3140522 | 13.7 20.2 30.7 45.1 | 392273 563704 797323 1200758 | 129430  <br> 170 019 <br> 230485  <br> 328 097 | 5498 8616 12883 19867 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms | 975 | 1256551 | 100.0 | 501568 | 111576 | 15670 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 9 15 31 68 | 400266 535924 682185 846826 | 31.9 42.7 54.3 67.4 | 144383 199995 258748 322350 | 33515 45209 57593 71803 | 6556 7336 8754 9822 |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms. | 975 | 1256551 | 100.0 | 501568 | 111576 | 15670 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 9 15 31 68 | 400266 535924 682185 846826 | 31.9 42.7 54.3 67.4 | 144383 199995 258848 322350 | 33515 45209 57593 71803 | 6556 7336 8754 9822 |
| 5418 | Advertising \& related services |  |  |  |  |  |  |
|  | All firms. | 38832 | 49290082 | 100.0 | 16012117 | 3688245 | 417214 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 369 606 893 1386 | 5071163 7729597 11519971 15306537 | 10.3 15.7 23.4 31.1 | $\begin{array}{llll}1 & 641 & 856 \\ 2 & 944 & 541 \\ 4 & 083889 \\ 4 & 978 & 042\end{array}$ | 431386 749054 1020521 1249384 | 44836 63242 84126 100503 |
| 54181 | Advertising agencies |  |  |  |  |  |  |
|  | All firms | 13390 | 16871520 | 100.0 | 7556880 | 1762109 | 139486 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 293 348 444 558 | 3 559 017 <br> 5 067988  <br> 6 432992  <br> 7 484 372 | 21.1 30.0 38.1 44.4 | 1 752066  <br> 2 505 907 <br> 3 090 222 <br> 3 563 205 | 454143 624215 777980 888670 | 25383 35301 43595 51426 |
| 541810 | Advertising agencies |  |  |  |  |  |  |
|  | All firms | 13390 | 16871520 | 100.0 | 7556880 | 1762109 | 139486 |
|  | 4 largest firms $\qquad$ 8 largest firms 20 largest firms $\qquad$ <br> 50 largest firms | 293 348 444 558 | 3 559 017 <br> 5 067988  <br> 6 432 992 <br> 7 484 372 | 21.1 30.0 38.1 44.4 | $\begin{array}{lll} 1 & 752 & 066 \\ 2 & 505 & 907 \\ 3 & 090 & 222 \\ 3 & 563 & 205 \end{array}$ | $\begin{aligned} & 454143 \\ & 624215 \\ & 777980 \\ & 888670 \end{aligned}$ | 25383 35301 43595 51426 |
| 54182 | Public relations agencies |  |  |  |  |  |  |
|  | All firms............................................ | 6513 | 4771957 | 100.0 | 1951633 | 426576 | 38735 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 91 119 152 208 | $\begin{array}{r} 742575 \\ 963872 \\ 1222384 \\ 1559405 \end{array}$ | 15.6 20.2 25.6 32.7 | 300862 411323 547789 692089 | 72735 96660 125167 155822 | 4817 6405 8336 11028 |
| 541820 | Public relations agencies |  |  |  |  |  |  |
|  | All firms | 6513 | 4771957 | 100.0 | 1951633 | 426576 | 38735 |
|  | 4 largest firms $\qquad$ 8 largest firms 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{array}{r} 91 \\ 119 \\ 152 \\ 208 \end{array}$ | 742575 963872 1222384 1559405 | 15.6 20.2 25.6 32.7 | $\begin{aligned} & 300862 \\ & 411323 \\ & 547789 \\ & 692089 \end{aligned}$ | $\begin{array}{r} 72735 \\ 96660 \\ 125167 \\ 155822 \end{array}$ | 4817 6405 8336 11028 |
| 54183 | Media buying services |  |  |  |  |  |  |
|  | All firms | 882 | 1056713 | 100.0 | 422027 | 98591 | 8534 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 59 \\ 80 \\ 121 \\ 155 \end{array}$ | 264417  <br> 326 287 <br> 453 290 <br> 642 023 | 25.0 30.9 42.9 60.8 | $\begin{array}{r} 86269 \\ 117007 \\ 172988 \\ 257973 \end{array}$ | $\begin{array}{ll} 22 & 731 \\ 30 & 110 \\ 43 & 168 \\ 61 & 940 \end{array}$ | 1586 2092 3065 4 4 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541830 | Media buying services |  |  |  |  |  |  |
|  | All firms. | 882 | 1056713 | 100.0 | 422027 | 98591 | 8534 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 59 80 121 155 | 264417 326287 453290 642023 | 25.0 30.9 42.9 60.8 | 86269 117007 172988 257973 | 22731 30110 43168 61940 | 1586 2092 3065 4365 |
| 54184 | Media representatives |  |  |  |  |  |  |
|  | All firms | 2686 | 3308665 | 100.0 | 1060529 | 253691 | 26437 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 153 283 421 497 | 822876 1277314 1786000 2129691 | 24.9 38.6 54.0 64.4 | 276667 395033 539051 637045 | 70806 99825 135052 157923 | 5303 8003 11689 13545 |
| 541840 | Media representatives |  |  |  |  |  |  |
|  | All firms | 2686 | 3308665 | 100.0 | 1060529 | 253691 | 26437 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 153 283 421 497 | 822876 1877314 1786000 2129691 | 24.9 38.6 54.0 64.4 | 276667 395033 539051 637045 | 70806 99825 135052 157923 | $\begin{array}{r}5303 \\ 8003 \\ 11 \\ 13 \\ 13 \\ \hline\end{array}$ |
| 5418401 | Radio \& television advertising representatives |  |  |  |  |  |  |
|  | All firms | 1142 | 1278211 | 100.0 | 541527 | 129724 | 12946 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 218 284 306 350 | 482000 653900 809067 945562 | 37.7 51.2 63.3 74.0 | 220 301 301 349 402 405645 | 56339 <br> 76718 <br> 87609 <br> 99 <br> 179 | 4387 6402 7183 8366 |
| 5418402 | Publishers' advertising representatives |  |  |  |  |  |  |
|  | All firms. | 1544 | 2030454 | 100.0 | 519002 | 123967 | 13491 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 65 112 161 241 | 795314 1041176 1222608 1401904 | 39.2 51.3 60.2 69.0 | 174656 213654 255950 306957 | $\begin{array}{lll}43 & 486 \\ 52 & 517 \\ 63179 \\ 77 & 158\end{array}$ | 3616 4652 5642 7000 |
| 54185 | Display advertising |  |  |  |  |  |  |
|  | All firms | 2261 | 4638974 | 100.0 | 823063 | 196335 | 41357 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 92 216 283 349 | 2646856 2605219 31000832 3467903 | 44.1 56.2 66.8 74.8 | 226 <br> 319 <br> 319 <br> 411 <br> 754 <br> 500641 | 58230 83441 104816 125010 | 21353 24026 27952 30700 |
| 541850 | Display advertising |  |  |  |  |  |  |
|  | All firms | 2261 | 4638974 | 100.0 | 823063 | 196335 | 41357 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 92 216 283 349 | 2 046856  <br> 2 605 219 <br> 3 100832  <br> 3 467 903 | 44.1 56.2 66.8 74.8 | 226079 319575 411934 500641 | 58230 83441 104816 125010 | 21353 24026 27952 30700 |
| 5418501 | Display advertising (except outdoor) |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 633 | 2249617 | 100.0 | 303398 | 71097 | 26434 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 42 46 64 99 | 1 553653 <br> 1 668 <br> 1 833 <br> 1 220 <br> 1 979 <br> 4 493 | 69.1 74.2 81.5 88.0 | 140580 158 193 1987 22969 | 31 <br> 34 <br> 39 <br> 49 <br> 47 <br> 466 <br> 54 <br> 848 | 21284 21560 22940 23854 |
| 5418502 | Outdoor advertising services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1628 | 2389357 | 100.0 | 519665 | 125238 | 14923 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 155 191 258 309 | 955722 1233334 1522145 1736153 | 40.0 51.6 63.7 72.7 | 167147 213161 281155 333691 | 45323 56542 71470 83738 | 4169 5454 7066 8258 |
| 54186 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms . | 3454 | 8672214 | 100.0 | 2426572 | 560921 | 85669 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 74 110 136 184 | $\begin{array}{lll} 1 & 701 & 226 \\ 2 & 124 & 909 \\ 2 & 835 & 261 \\ 3 & 723 & 872 \end{array}$ | 19.6 24.5 32.7 42.9 | 302528 492089 721064 985103 | 75389 123542 176474 237487 | 9216 12939 19820 27812 |
| 541860 | Direct mail advertising |  |  |  |  |  |  |
|  | All firms.......................................... | 3454 | 8672214 | 100.0 | 2426572 | 560921 | 85669 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 74 110 136 184 | $\begin{array}{lll} 1 & 701 & 226 \\ 2 & 124 & 909 \\ 2 & 835 & 261 \\ 3 & 723 & 872 \end{array}$ | 19.6 24.5 32.7 42.9 | 302 528 <br> 492 089 <br> 721 064 <br> 985 103 | $\begin{array}{r} 75389 \\ 123542 \\ 176474 \\ 237487 \end{array}$ | 9216 12939 19820 27812 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES—Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54187 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms . | 560 | 829683 | 100.0 | 174956 | 37769 | 9642 |
|  | 4 largest firms | 42 | 246853 | 29.8 | 33616 | 7572 | 905 |
|  | 8 largest firms | 48 | 354154 | 42.7 | 56351 | 12690 | 1717 |
|  | 20 largest firms | 76 | 497619 | 60.0 | 89302 | 18258 | 4557 |
|  | 50 largest firms | 120 | 629797 | 75.9 | 120378 | 25195 | 5962 |
| 541870 | Advertising material distribution services |  |  |  |  |  |  |
|  | All firms. | 560 | 829683 | 100.0 | 174956 | 37769 | 9642 |
|  | 4 largest firms | 42 | 246853 | 29.8 | 33616 | 7572 | 905 |
|  | 8 largest firms | 48 | 354154 | 42.7 | 56351 | 12690 | 1717 |
|  | 20 largest firms ............................................. | 76 | 497619 | 60.0 | -89302 | 18258 | 4557 |
|  | 50 largest firms | 120 | 629797 | 75.9 | 120378 | 25195 |  |
| 54189 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms. | 9086 | 9140356 | 100.0 | 1596457 | 352253 | 67354 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 17 71 118 227 | $\begin{array}{r}839742 \\ 1 \\ 1 \\ 1 \\ 899 \\ 2 \\ 766845 \\ \hline\end{array}$ | 9.2 13.6 20.7 30.3 | 59950 96594 208760 374970 | 13463 22471 49103 89997 | 8550 2880 6558 10186 |
| 541890 | Other services related to advertising |  |  |  |  |  |  |
|  | All firms | 9086 | 9140356 | 100.0 | 1596457 | 352253 | 67354 |
|  | 4 largest firms | 17 | 839742 | 9.2 | 59950 | 13463 | 850 |
|  | 8 largest firms. | 71 118 | 1239245 | 13.6 | 96594 | 22471 | 2380 |
|  |  | 118 227 | 1889742 2766870 | 20.7 30.3 | 208760 374970 | 49103 89997 | 6558 10 |
| 5418901 | Welcoming servis |  |  |  |  |  |  |
|  | All firms | 128 | 30970 | 100.0 | 7230 | 1389 | 606 |
|  | 4 largest firms | 4 | 11141 | 36.0 | 1762 | 216 | 52 |
|  | 8 largest firms. | 9 | 15466 | 49.9 | 2926 | 521 | 186 |
|  | 20 largest firms | 21 | 21784 | 70.3 | 4815 | 891 | 278 |
|  | 50 largest firms. | 52 | 27123 | 87.6 | 5922 | 1114 | 392 |
| 5418902 | Advertising specialties goods distributor |  |  |  |  |  |  |
|  | All firms . | 4477 | 6847023 | 100.0 | 943235 | 209077 | 29665 |
|  | 4 largest firms. |  | 839742 | 12.3 | 59950 | 13463 | 850 |
|  | 8 largest firms. | 71 | 1239245 | 18.1 | 96594 | 22471 | 2380 |
|  | 20 largest firms ............................................ | 140 | 1817929 | 26.6 | 167961 | 38555 | 4048 |
|  | 50 largest firms | 194 | 2517162 | 36.8 | 265495 | 61899 | 6470 |
| 5418903 | Sign painting \& lettering shop |  |  |  |  |  |  |
|  | All firms | 3390 | 786247 | 100.0 | 214789 | 44938 | 10959 |
|  | 4 largest firms | 11 | 38967 | 5.0 | 6860 | 891 | 211 |
|  | 8 largest firms | 15 | 56229 | 7.2 | 12070 | 1759 | 391 |
|  |  | 27 59 | 88949 137132 | 11.3 17.4 | 21586 35 | 3787 77208 | 731 1355 |
|  | 50 largest firms ........................................... | 59 | 137132 | 17.4 | 35766 | 7208 |  |
| 5418909 | All other advertising |  |  |  |  |  |  |
|  | All firms | 1091 | 1476116 | 100.0 | 431203 | 96849 | 26124 |
|  | 4 largest firms . | 5 | 230938 | 15.6 | 59123 | 15604 | 3006 |
|  | 8 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 49 | 368061 | 24.9 | 122089 | 31032 | 4182 |
|  | 20 largest firms ............................................ | 76 | 570927 | 38.7 | 168251 | 40399 | 5040 |
|  | 50 largest firms. | 122 | 839047 | 56.8 | 240464 | 55335 |  |
| 5419 | Other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms. | 25565 | 15367590 | 100.0 | 5114523 | 1127918 | 212669 |
|  | 4 largest firms . ............................................. | 1027 | 1865441 | 12.1 | 745490 | 162163 | 22853 |
|  | 8 largest firms ................................................ | 2530 | 2625467 | 17.1 | 930910 | 206437 | 35330 |
|  | 20 largest firms | 4173 4 | 3840306 | 25.0 | 1362651 1805553 | 315288 | 50772 |
|  | 50 largest firms | 4404 | 5080105 | 33.1 | 1805553 | 410009 | 63050 |
| 54191 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms. | 4030 | 7879886 | 100.0 | 2963417 | 655053 | 107552 |
|  | 4 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 139 | 1665708 | 21.1 | 630415 | 136000 | 13132 |
|  | 8 largest firms. | 200 | 2165993 | 27.5 | , 814385 | 181347 | 19927 |
|  | 20 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 50 largest firms ........................................ | 252 410 | 3 3 3 052312 | 38.7 | 1125444 1480432 | 257282 332123 | 26927 |
|  | 50 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 410 | 3986157 | 50.6 | 1480432 | $332123$ |  |
| 541910 | Marketing research \& public opinion polling |  |  |  |  |  |  |
|  | All firms......................................... | 4030 | 7879886 | 100.0 | 2963417 | 655053 | 107552 |
|  | 4 largest firms . ............................................ | 139 | 1665708 | 21.1 | 630415 | 136000 | 13132 |
|  | 8 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 20. | 200 | 2165993 | 27.5 <br> 38 | 814385 1125444 | 181347 | 19927 |
|  |  | 410 | 3986157 | 50.6 | 1480432 | 332123 | 37362 |

Table 6a. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

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| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 54192 | Photographic services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 17573 | 5571219 | 100.0 | 1539891 | 339456 | 83905 |
|  | 4 largest firms | 2378 | 926372 | 16.6 | 283622 | 71636 | 22825 |
|  | 8 largest firms | 3920 | 1183089 | 21.2 | 384099 | 92434 | 27767 |
|  | 20 largest firms | 3982 | 1396178 | 25.1 | 439765 | 104285 | 29926 |
|  | 50 largest firms | 4177 | 1651190 | 29.6 | 526597 | 122373 | 32892 |
| 541921 | Photographic studios, portrait |  |  |  |  |  |  |
|  | All firms | 13245 | 3705100 | 100.0 | 990666 | 218504 | 65395 |
|  | 4 largest firms | 2378 | , 926372 | 25.0 | 283622 | 71636 | 22825 |
|  | 8 largest firms | 3940 | 1173310 | 31.7 | 378759 | 90913 | 27397 |
|  | 20 largest firms 50 largest firms | 4106 4171 | 13324914 1491879 | 35.8 40.3 | 428555 477991 | 101243 112147 | 29808 32154 |
| 541922 | Commercial photography |  |  |  |  |  |  |
|  | All firms | 4328 | 1866119 | 100.0 | 549225 | 120952 | 18510 |
|  | 4 largest firms | 6 | 99544 | 5.3 | 23486 | 5480 | 895 |
|  | 8 largest firms. | 20 | 147918 | 7.9 | 34344 | 7516 | 1330 |
|  | 20 largest firms. | 34 95 | 252296 | 13.5 | 78596 131408 | 17369 | 2365 3 |
|  | 50 largest firms. | 95 | 393845 | 21.1 | 131408 | 29522 | 3739 |
| 54193 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms . . | 904 | 414570 | 100.0 | 142155 | 30422 | 4863 |
|  | 4 largest firms | 5 | 50622 | 12.2 | 21617 | 4143 | 715 |
|  | 8 largest firms | 9 | 75579 | 18.2 | 31047 | 6303 | 938 |
|  | 20 largest firms | 21 | 124973 | 30.1 | 50858 | 10919 | 1447 |
|  | 50 largest firms | 51 | 189643 | 45.7 | 74091 | 16069 | 2069 |
| 541930 | Translation \& interpretation services |  |  |  |  |  |  |
|  | All firms . | 904 | 414570 | 100.0 | 142155 | 30422 | 4863 |
|  | 4 largest firms | 5 | 50622 | 12.2 | 21617 | 4143 | 715 |
|  | 8 largest firms | 9 | 75579 | 18.2 | 31047 | 6303 | 938 |
|  | 20 largest firms | 21 | 124973 | 30.1 | 50858 | 10919 | 1447 |
|  | 50 largest firms | 51 | 189643 | 45.7 | 74091 | 16069 | 2069 |
| 54199 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . . . . . . | 3058 | 1501915 | 100.0 | 469060 | 102987 | 16349 |
|  | 4 largest firms | 127 | 216865 | 14.4 | 62403 | 15185 | 1601 |
|  | 8 largest firms. | 133 | 288377 | 19.2 | 79557 | 19209 | 2169 |
|  | 20 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 178 | 433771 | 28.9 | 125619 | 29485 | 3 5 5 |
|  | 50 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 228 | 630041 | 41.9 | 197605 | 44002 | 5426 |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3058 | 1501915 | 100.0 | 469060 | 102987 | 16349 |
|  | 4 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 127 | 216865 | 14.4 | 62403 | 15185 |  |
|  | 8 largest firms | 133 | 288377 | 19.2 | 79557 125619 | 19209 | 2169 |
|  |  | 178 228 | 433771 630041 | 28.9 41.9 | 125619 197605 | 29485 44002 | 3771 5426 |
|  | 50 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 228 | 630041 | 41.9 | 197605 | 44002 | 5426 |

Table 6b. Concentration by Largest Firms Exempt From Federal Income Tax: 1997

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| NAICS code | Kind of business or operation and largest firms based on revenue | Establishments (number) | Revenue |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES |  |  |  |  |  |  |
|  | All firms. | 5824 | 15708510 | 100.0 | 6022741 | 1430744 | 148465 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 55 83 213 345 | 1 1 | 12.1 21.1 36.2 53.3 | 925270 1323908 2181363 3141198 | 220974 322724 518050 754875 | $\begin{aligned} & 22875 \\ & 29886 \\ & 50449 \\ & 72835 \end{aligned}$ |
| 541 | Professional, scientific, \& technical services |  |  |  |  |  |  |
|  | All firms | 5824 | 15708510 | 100.0 | 6022741 | 1430744 | 148465 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 55 83 213 345 |  | 12.1 21.1 36.2 53.3 |  | 220974 322724 518050 754875 | $\begin{aligned} & 22875 \\ & 29886 \\ & 50449 \\ & 72835 \end{aligned}$ |
| 5411 | Legal services |  |  |  |  |  |  |
|  | All firms | 2532 | 1496807 | 100.0 | 796671 | 185233 | 23316 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 79 128 192 369 | 223606 296907 406949 582176 | 14.9 19.8 27.2 38.9 | 114514 149148 202051 304362 | 27486 35003 47841 72320 | $\begin{array}{ll} 2 & 750 \\ 3 & 655 \\ 5 & 122 \\ 7 & 861 \end{array}$ |
| 54111 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 2532 | 1496807 | 100.0 | 796671 | 185233 | 23316 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 79 128 192 369 | 223606 296907 406949 582176 | 14.9 19.8 27.8 38.9 | 114514 149148 202051 304362 | 27486 35003 47841 72320 | $\begin{aligned} & 2750 \\ & 3655 \\ & 5 \\ & 7 \\ & 7 \\ & 7 \end{aligned} 861$ |
| 541110 | Offices of lawyers |  |  |  |  |  |  |
|  | All firms | 2532 | 1496807 | 100.0 | 796671 | 185233 | 23316 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 79 128 192 369 | 223606 296907 406949 582176 | 14.9 19.8 27.8 38.9 | 114514 149148 202051 304362 | $\begin{aligned} & 27486 \\ & 35003 \\ & 47841 \\ & 72320 \end{aligned}$ | $\begin{aligned} & 2750 \\ & 3655 \\ & 5 \\ & 7 \\ & 7 \\ & 7 \end{aligned} 861$ |
| 5411102 | Legal aid societies \& similar legal services |  |  |  |  |  |  |
|  | All firms. | 2532 | 1496807 | 100.0 | 796671 | 185233 | 23316 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 79 128 192 369 | 223606 296907 406949 582176 | 14.9 19.8 27.2 38.9 | 114514 149148 202051 304362 | $\begin{array}{ll} 27 & 486 \\ 35 & 003 \\ 47 & 841 \\ 72320 \end{array}$ | $\begin{aligned} & 2750 \\ & 3655 \\ & 5 \\ & 7 \\ & 7 \\ & 7 \end{aligned} 861$ |
| 5417 | Scientific research \& development services |  |  |  |  |  |  |
|  | All firms. | 3292 | 14211703 | 100.0 | 5226070 | 1245511 | 125149 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 55 83 213 324 | 1 901 850 <br> 3 318 698 <br> 5 693 590 <br> 8 307 502 | 13.4 23.4 40.1 58.5 | 925270 1323908 2181363 3095892 | $\begin{aligned} & 220974 \\ & 322724 \\ & 518050 \\ & 743813 \end{aligned}$ | 22875 29886 50449 71789 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2318 | 12324171 | 100.0 | 4593475 | 1093752 | 107812 |
|  | 4 largest firms <br> 8 largest firms <br> ...................................................... . . . <br> 20 largest firms <br> 50 largest firms | 55 83 212 308 | 1 901 850 <br> 3 318 698 <br> 5 689 680 <br> 8 138 684 | 15.4 26.9 46.2 66.0 | 925270 1323908 2179406 3053635 | $\begin{aligned} & 220974 \\ & 322724 \\ & 517578 \\ & 733306 \end{aligned}$ | 22875 29886 50406 70112 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |  |
|  | All firms. | 2318 | 12324171 | 100.0 | 4593475 | 1093752 | 107812 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 55 83 212 308 | 1 901 850 <br> 3 318 698 <br> 5 689 680 <br> 8 138 684 | 15.4 26.9 46.2 66.0 | 925 270 <br> 1 323 <br> 2 179 <br> 3 406 <br> 3 053 | $\begin{aligned} & 220974 \\ & 322724 \\ & 517578 \\ & 733306 \end{aligned}$ | $\begin{aligned} & 22875 \\ & 29886 \\ & 50406 \\ & 70 \\ & 112 \end{aligned}$ |
| 5417101 | R\&D in the physical \& engineering sciences |  |  |  |  |  |  |
|  | All firms. | 860 | 7561476 | 100.0 | 2842628 | 684288 | 62005 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 55 83 135 220 | $\begin{array}{lllll}1 & 901850 \\ 3 & 318698 \\ 5 & 188 & 390 \\ 6 & 613 & 067\end{array}$ | 25.2 43.9 68.6 87.5 | 925270 1323908 1964980 2477535 | 220974 322724 475 6019 601 | 22875 <br> 29886 <br> 44029 <br> 53 <br> 355 |
| 5417102 | Research \& development in the life sciences |  |  |  |  |  |  |
|  | All firms. | 1458 | 4762695 | 100.0 | 1750847 | 409464 | 45807 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{array}{r} 95 \\ 111 \\ 132 \\ 208 \end{array}$ | 820 556  <br> 1 432 433 <br> 2161758   <br> 2 978 126 | 17.2 30.1 45.4 62.5 | $\begin{array}{r} 316533 \\ 528002 \\ 803226 \\ 1035473 \end{array}$ | 71668 117134 183774 241087 | 8976 14029 20927 27222 |
| 54172 | Research \& development in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms ....................................... | 974 | 1887532 | 100.0 | 632595 | 151759 | 17337 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 19 \\ 34 \\ 57 \\ 107 \end{array}$ | $\begin{array}{r} 361205 \\ 552936 \\ 868310 \\ 1193439 \end{array}$ | 19.1 29.3 46.0 63.2 | 114749 176094 269366 374622 | 27113 41849 64559 89661 | 3245 4425 6646 9592 |

Table 6b. Concentration by Largest Firms Exempt From Federal Income Tax: 1997-Con.



| NAICS code | Kind of business or operation and largest firms based on revenue | Establishments (number) | Revenue |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICES-Con. |  |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |  |
| 541720 | R\&D in the social sciences \& humanities |  |  |  |  |  |  |
|  | All firms | 974 | 1887532 | 100.0 | 632595 | 151759 | 17337 |
|  | 4 largest firms | 19 | 361205 | 19.1 | 114749 | 27113 | 3245 |
|  | 8 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 34 | 552936 | 29.3 | 176094 | 41849 | 4425 |
|  | 20 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 57 | 868310 1193439 | 46.0 | 269366 | 64559 | 6646 9 |
|  | 50 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 107 | 1193439 | 63.2 | 374622 | 89661 | 9592 |

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997


Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts \((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12
(number) (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{541213} \& Tax return preparation services \& \& \& \& \& \\
\hline \& All establishments \& 12830 \& 2184210 \& 760170 \& 279420 \& 147698 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 5824
5681
6834
734 \& 1456001
630379
96433
1347 \& 591223
145540
22858
549 \& 213968
57037
8217
898 \& \[
\begin{array}{r}
116187 \\
27980 \\
3432 \\
99
\end{array}
\] \\
\hline \multirow[t]{3}{*}{541214} \& Payroll services \& \& \& \& \& \\
\hline \& All establishments . \& 2709 \& 14113017 \& 7598085 \& 1695658 \& 316425 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& \[
\begin{array}{r}
2212 \\
327 \\
138 \\
32
\end{array}
\] \& 10559597
121920

D \& 5662950
62329
D
D \& 1654107
16033 \& 211056
5227
1 <br>
\hline \multirow[t]{3}{*}{541219} \& Other accounting services \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 28322 \& 6218823 \& 2578549 \& 605343 \& 113070 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 15780

10952
1541

49 \& $$
\begin{array}{r}
4585640 \\
1094406 \\
\\
\\
\\
\\
\\
\\
D
\end{array}
$$ \& 2114266

282531
D
D \& 485425
74196
D

D \& $$
\begin{array}{r}
79975 \\
24956 \\
i \\
\\
\\
\end{array}
$$ <br>

\hline \multirow[t]{3}{*}{5413} \& Architectural, engineering, \& related services \& \& \& \& \& <br>
\hline \& All establishments . \& 92710 \& 116986061 \& 46942816 \& 10593413 \& 1038317 <br>
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 73834
14825
3830

221 \& $$
\begin{array}{r}
108032916 \\
3603287 \\
5061611 \\
288247
\end{array}
$$ \& \[

$$
\begin{array}{r}
43897993 \\
1050637 \\
1875248 \\
118938
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
9917067 \\
224664 \\
422999 \\
28683
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
949294 \\
42952 \\
43277 \\
2794
\end{array}
$$
\] <br>

\hline \multirow[t]{3}{*}{54131} \& Architectural services \& \& \& \& \& <br>
\hline \& All establishments . \& 20602 \& 16988338 \& 6468524 \& 1357068 \& 146702 <br>
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 14126
4951
1486

39 \& $$
\begin{array}{r}
14001420 \\
1408858 \\
1558838 \\
19222
\end{array}
$$ \& 5630672

366817
464779
6256 \& 1744885
79830
100927

1426 \& $$
\begin{array}{r}
121169 \\
13492 \\
11857 \\
184
\end{array}
$$ <br>

\hline \multirow[t]{3}{*}{541310} \& Architectural services \& \& \& \& \& <br>
\hline \& All establishments . \& 20602 \& 16988338 \& 6468524 \& 1357068 \& 146702 <br>
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 14126
4951
1486
39 \& 14001420
1408858
1558838
19222 \& 5630672
366817
464779
6256 \& 13174885
79830
100927

1426 \& $$
\begin{array}{r}
121169 \\
13492 \\
11857 \\
184
\end{array}
$$ <br>

\hline \multirow[t]{3}{*}{54133} \& Engineering services \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 <br>

\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& | 45 |
| ---: |
| 5 |
| 5 |
| 1 |
| 1 |
| 88 |
| 139 | \& 83262309

1471098
3241811 \& 33479130
441839
1322498
94423 \& 7631763
91440
303532
22887 \& 683958
15948
28043
2099 <br>
\hline \multirow[t]{3}{*}{541330} \& Engineering services \& \& \& \& \& <br>
\hline \& All establishments . \& 52526 \& 88180688 \& 35337890 \& 8049622 \& 730048 <br>
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 45589
5117
1681
139 \& 83262309
1471098
3241811
205470 \& 33479130
441839
1322498
94423 \& 7631763
91440
303532
22887 \& 683958
15948
28043
2099 <br>
\hline \multirow[t]{3}{*}{54134} \& Drafting services \& \& \& \& \& <br>
\hline \& All establishments . \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1875

1415
378
77
2 \& 513700
61620
D
D \& 278598
20332
D
D \& 64844
4696
$D$
D \& 7644
1098
1
e
a <br>
\hline \multirow[t]{3}{*}{541340} \& Drafting services \& \& \& \& \& <br>
\hline \& All establishments ...................................... \& 1872 \& 605362 \& 310342 \& 72168 \& 9150 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& | 1415 |
| ---: |
| 378 |
| 77 |
| 2 | \& 513700 61620

D
D \& 278598
20332
D
D \& 64844
4696
$D$
D \& $\begin{array}{rr}7644 \\ 1098 \\ & \text { e } \\ & \text { a }\end{array}$ <br>
\hline \multirow[t]{3}{*}{54135} \& Building inspection services \& \& \& \& \& <br>
\hline \& All establishments ..................................... . \& 2771 \& 639041 \& 240080 \& 49561 \& 8674 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 2392

298
77
4 \& 579643
41209
D
D \& 226633
8452
D
D \& 46596
1881
D
D \& 7797
621
c
a <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts \((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payrol \((\$ 1,000)\) \& Paid employees for pay period including
March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{541350} \& Building inspection services \& \& \& \& \& \\
\hline \& All establishments \& 2771 \& 639041 \& 240080 \& 49561 \& 8674 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 2392
298
77
4 \& 579643
41209
D \& 226633
8452 \& 46596
1841
D
D \& 7797
621
\(c\)
a \\
\hline \multirow[t]{3}{*}{54136} \& Geophysical surveying \& mapping services \& \& \& \& \& \\
\hline \& All establishments \& 587 \& 1087786 \& 445595 \& 110008 \& 9905 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 459
89
89
7
7 \& 1049912
15771
12423
17680 \& 432694
3844
4519
4538 \& 107651
777
674
906 \& 9517
178
116
94 \\
\hline \multirow[t]{3}{*}{541360} \& Geophysical surveying \& mapping services \& \& \& \& \& \\
\hline \& All establishments \& 587 \& 1087786 \& 445595 \& 110008 \& 9905 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization ...........................................................
\end{tabular} \& 459
89
32
7 \& 1041912
15771
12423
17680 \& 432694
3844
4519
4538 \& 107651
777
674
906 \& 9517
178
116
94 \\
\hline \multirow[t]{3}{*}{54137} \& Surveying \& mapping (except geophysical) services \& \& \& \& \& \\
\hline \& All establishments . \& 8864 \& 3041882 \& 1431603 \& 312831 \& 51814 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 4858
3657
345
4 \& 2391991
519302
111882
18707 \& 1207187
183054
38074
3
3 \& 263547
40082
8225
977 \& 39619
10401
17818
76 \\
\hline \multirow[t]{3}{*}{541370} \& Surveying \& mapping (except geophysical) services \& \& \& \& \& \\
\hline \& All establishments . \& 8864 \& 3041882 \& 1431603 \& 312831 \& 51814 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 4858
3657
345
4 \& 2391991
519302
111882
18707 \& 1207187
183054
38074
3288 \& 263547
40082
8225
977 \& 39619
10401
1718
76 \\
\hline \multirow[t]{3}{*}{54138} \& Testing laboratories \& \& \& \& \& \\
\hline \& All establishments \& 5488 \& 6442964 \& 2708782 \& 642155 \& 82024 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 4995
335
132
26 \& 6241941
85429
90301
25293 \& 2643079
26299
29863
9541 \& 627781
5998
60076
2300 \& 79590
1214
907
313 \\
\hline \multirow[t]{3}{*}{541380} \& Testing laboratories \& \& \& \& \& \\
\hline \& All establishments \& 5488 \& 6442964 \& 2708782 \& 642155 \& 82024 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 4995
335
132
26 \& 6241941
85429
90301
25293 \& 2643079
26299
29863
9541 \& 627781
5998
6076
2300 \& 79590
1214
907
313 \\
\hline \multirow[t]{3}{*}{5414} \& Specialized design services \& \& \& \& \& \\
\hline \& All establishments . \& 26436 \& 14254024 \& 4088006 \& 906641 \& 113035 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 19985
5402
1009
40 \& \[
\begin{array}{r}
12207280 \\
1531031 \\
490240 \\
25473
\end{array}
\] \& \[
\begin{array}{r}
3750794 \\
225196 \\
105390 \\
6626
\end{array}
\] \& 833
49296
2954
2262
1329 \& 96824
12171
3852
188 \\
\hline \multirow[t]{3}{*}{54141} \& Interior design services \& \& \& \& \& \\
\hline \& All establishments . \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 7113
7
2151
334
14 \& \(\begin{array}{r}4110834 \\ 679962 \\ 149192 \\ 5352 \\ \\ \hline\end{array}\) \& 923398
71616
24566
1951 \& 197132
15761
4840
456 \& 27995
4812
1049

59 <br>
\hline \multirow[t]{3}{*}{541410} \& Interior design services \& \& \& \& \& <br>
\hline \& All establishments . \& 9612 \& 4945340 \& 1021531 \& 218189 \& 33915 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization ............................................................. | \& $\begin{array}{rr}7113 \\ 7 & 151 \\ 334 \\ \text { 14 }\end{array}$ \& \[

$$
\begin{array}{r}
4110834 \\
699962 \\
149192 \\
5352
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
923398 \\
71616 \\
24566 \\
1951
\end{array}
$$
\] \& 197132

15761
4840
456 \& 27995
4812
1049
59 <br>
\hline \multirow[t]{3}{*}{54142} \& Industrial design services \& \& \& \& \& <br>
\hline \& All establishments ....................................... \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1080

182
59
1 \& 1246672
65392

D \& 555356
15658
D
D \& 135051
3262
D
D \& 12684
607
$e$
b <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts
\[
(\$ 1,000)
\] \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including March 12
(number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{541420} \& Industrial design services \& \& \& \& \& \\
\hline \& All establishments \& 1322 \& 1363017 \& 582591 \& 141006 \& 13607 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& \[
\begin{array}{r}
1080 \\
182 \\
59 \\
1
\end{array}
\] \& \[
\begin{array}{r}
1246672 \\
65392 \\
\mathrm{D} \\
\mathrm{D}
\end{array}
\] \& \[
\begin{array}{r}
555356 \\
15658 \\
D \\
D
\end{array}
\] \& 135051
3262
D
D \& 12684
607
\(e\)
b \\
\hline \multirow[t]{3}{*}{54143} \& Graphic design services \& \& \& \& \& \\
\hline \& All establishments \& 14631 \& 7554903 \& 2354674 \& 520777 \& 61622 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 11143
2887
579
22 \& \(\begin{array}{rr}7513 \\ 6744 \\ 748083 \\ \\ \& \text { D } \\ \& \text { D }\end{array}\) \& \(\begin{array}{rr}2155971 \\ 130387 \\ \\ \\ \\ \& \text { D }\end{array}\) \& 477331
28477
D
D \& 53200
6123
9 \\
\hline \multirow[t]{3}{*}{541430} \& Graphic design services \& \& \& \& \& \\
\hline \& All establishments \& 14631 \& 7554903 \& 2354674 \& 520777 \& 61622 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 11143
2887
579
22 \& \[
\begin{array}{rr}
6 \& 513 \\
774 \\
748 \& 083 \\
\& D \\
\& D
\end{array}
\] \& \(\begin{array}{rr}2155971 \\ 130387 \\ \& \text { D } \\ \\ \& \text { D }\end{array}\) \& 477331
28477
D
D \& 53200
6123
9
b \\
\hline \multirow[t]{3}{*}{5414301} \& Graphic design services (except commercial art \& medical artists) \& \& \& \& \& \\
\hline \& All establishments \& 12565 \& 6741083 \& 2109127 \& 465035 \& 54791 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 9574
2458

524 \& $$
\begin{array}{r}
5820983 \\
648559 \\
259864 \\
11677
\end{array}
$$ \& 1931623

114000
60818
2686 \& 425667
25315
13449
604 \& 47386
5310
2032
63 <br>
\hline \multirow[t]{3}{*}{5414302} \& Commercial art \& \& \& \& \& <br>
\hline \& All establishments \& 2017 \& 801037 \& 240746 \& 54652 \& 6688 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1531

425
52
9 \& 682453
98971
17348
2665 \& 220175
16309
3681
581 \& 50722
3143
684
103 \& 5701
805
163
19 <br>
\hline \multirow[t]{3}{*}{5414303} \& Medical artists \& \& \& \& \& <br>
\hline \& All establishments \& 49 \& 12783 \& 4801 \& 1090 \& 143 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 38

4
3
4 \& 10338
553
D
D \& 4173
78
D \& 942
19
D
D \& 113
8
a
a <br>
\hline \multirow[t]{3}{*}{54149} \& Other specialized design services \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 871 \& 390764 \& 129210 \& 26669 \& 3891 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 649

182
37
3 \& 336000
37594
16808
362 \& 116069
7535
5490
116 \& 23982
1754
910
23 \& 2945
629
309
8 <br>
\hline \multirow[t]{3}{*}{541490} \& Other specialized design services \& \& \& \& \& <br>
\hline \& All establishments . \& 871 \& 390764 \& 129210 \& 26669 \& 3891 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 649

182
37
3 \& 336000
37594
16808

362 \& $$
\begin{array}{r}
116069 \\
7535 \\
5490 \\
116
\end{array}
$$ \& 23982

1754
910
23 \& 2945
629
309
8 <br>
\hline \multirow[t]{3}{*}{5415} \& Computer systems design \& related services \& \& \& \& \& <br>
\hline \& All establishments . \& 72278 \& 108967614 \& 42150658 \& 9805343 \& 764659 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 66109

3946
2116

107 \& $$
\begin{array}{r}
105336949 \\
1106456 \\
2177232 \\
346977
\end{array}
$$ \& \[

$$
\begin{array}{r}
40956872 \\
308698 \\
813394 \\
71694
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
9550476 \\
64036 \\
172789 \\
18042
\end{array}
$$
\] \& 737

10
10
105
1571
1781
1782 <br>
\hline \multirow[t]{3}{*}{54151} \& Computer systems design \& related services \& \& \& \& \& <br>
\hline \& All establishments ...................................... \& 72278 \& 108967614 \& 42150658 \& 9805343 \& 764659 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& \[

$$
\begin{array}{r}
6109 \\
3996 \\
2116 \\
107
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
105336949 \\
1106456 \\
2177232 \\
346977
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
40956872 \\
308698 \\
813394 \\
71694
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
9550476 \\
64036 \\
172789 \\
18042
\end{array}
$$
\] \& 737001

10
105
1571
1782 <br>
\hline \multirow[t]{3}{*}{541511} \& Custom computer programming services \& \& \& \& \& <br>
\hline \& All establishments ...................................... \& 31624 \& 38300515 \& 18417084 \& 4107483 \& 318198 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& \[

$$
\begin{array}{r}
28986 \\
1545 \\
1040 \\
53
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
36708873 \\
356567 \\
977941 \\
257134
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
17842229 \\
114089 \\
417569 \\
43197
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
3977650 \\
23214 \\
95114 \\
11505
\end{array}
$$
\] \& 305379

3
8
8 361 <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts
\[
(\$ 1,000)
\] \& Annual payroll \((\$ 1,000)\) \& First-quarter payroll \((\$ 1,000)\) \& Paid employees for pay period including (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{541512} \& Computer systems design services \& \& \& \& \& \\
\hline \& All establishments \& 30804 \& 51212916 \& 18459669 \& 4249529 \& 337526 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 28159
1815
787
43 \& \[
\begin{array}{r}
49551854 \\
622142 \\
957509 \\
81411
\end{array}
\] \& \[
\begin{array}{r}
17974295 \\
159009 \\
301171 \\
25194
\end{array}
\] \& \[
\begin{array}{r}
4146780 \\
33371 \\
64049 \\
5329
\end{array}
\] \& \[
\begin{array}{r}
325705 \\
5369 \\
5898 \\
554
\end{array}
\] \\
\hline \multirow[t]{3}{*}{5415121} \& Computer systems integrators \& \& \& \& \& \\
\hline \& All establishments \& 10571 \& 35270055 \& 11341975 \& 2652101 \& 207741 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 9726
932
532
285
28 \& \[
\begin{array}{r}
34461588 \\
284164 \\
463158 \\
61145
\end{array}
\] \& \[
\begin{array}{r}
11115994 \\
70476 \\
140705 \\
14800
\end{array}
\] \& \[
\begin{array}{r}
2605010 \\
15074 \\
28977 \\
3040
\end{array}
\] \& \[
\begin{array}{r}
202323 \\
2240 \\
2798 \\
380
\end{array}
\] \\
\hline \multirow[t]{3}{*}{5415122} \& Computer systems consultants (except systems integrators) \& \& \& \& \& \\
\hline \& All establishments \& 20233 \& 15942861 \& 7117694 \& 1597428 \& 129785 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 18433
1283
502
15 \& \[
\begin{array}{r}
15090266 \\
337978 \\
494351 \\
20266
\end{array}
\] \& \[
\begin{array}{r}
6858301 \\
88533 \\
160466 \\
10394
\end{array}
\] \& 1541770
18297
35072
2889 \& 123382
3129
3100
174 \\
\hline \multirow[t]{3}{*}{541513} \& Computer facilities management services \& \& \& \& \& \\
\hline \& All establishments \& 1445 \& 15114194 \& 3389511 \& 1051577 \& 71821 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 1346
52
44
3 \& \[
\begin{array}{r}
15007126 \\
10548 \\
\\
\\
\\
\\
\\
D
\end{array}
\] \& 3642912
3223

D \& $$
\begin{array}{r}
1046507 \\
686 \\
D \\
D
\end{array}
$$ \& 71214

135
e
c <br>
\hline \multirow[t]{3}{*}{541519} \& Other computer related services \& \& \& \& \& <br>
\hline \& All establishments \& 8405 \& 4339989 \& 1884394 \& 396754 \& 37114 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 7618

534
245
8 \& 4069096
117199 \& 1797436
32377
D \& 379539
6765
$D$
D \& 34703
1236
9
b <br>
\hline \multirow[t]{3}{*}{5416} \& Management, scientific, \& technical consulting services \& \& \& \& \& <br>
\hline \& All establishments \& 80426 \& 63428740 \& 26581677 \& 5766476 \& 511252 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 67701

8619
3458

648 \& $$
\begin{array}{r}
50898527 \\
1978498 \\
10119467 \\
432248
\end{array}
$$ \& \[

$$
\begin{array}{r}
22354852 \\
442608 \\
3633780 \\
150437
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
4828927 \\
92333 \\
810412 \\
34804
\end{array}
$$

\] \& | 425028 |
| :--- |
| 19562 |
| 4230 | <br>

\hline \multirow[t]{3}{*}{54161} \& Management consulting services \& \& \& \& \& <br>
\hline \& All establishments . \& 60794 \& 52224697 \& 22296821 \& 4830950 \& 411044 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 50

6008
6707
2770
409 \& 40771585
1574135
9573631

305 \& $$
\begin{array}{r}
18349477 \\
352287 \\
3484494 \\
110563
\end{array}
$$ \& \[

$$
\begin{array}{r}
3955998 \\
73252 \\
775434 \\
26266
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
333613 \\
15464 \\
58778 \\
3189
\end{array}
$$
\] <br>

\hline \multirow[t]{3}{*}{541611} \& Administrative management \& general management consulting service \& \& \& \& \& <br>
\hline \& All establishments . \& 27399 \& 28556409 \& 12738842 \& 2776200 \& 208674 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 22777

2931
1446

245 \& $$
\begin{array}{r}
19630393 \\
643064 \\
8116463 \\
166489
\end{array}
$$ \& \[

$$
\begin{array}{r}
9489961 \\
139896 \\
3037573 \\
71412
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
2052169 \\
28864 \\
688488 \\
16679
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
151188 \\
6311 \\
49055 \\
2120
\end{array}
$$
\] <br>

\hline \multirow[t]{3}{*}{541612} \& Human resources \& executive search consulting services \& \& \& \& \& <br>
\hline \& All establishments \& 14788 \& 10713115 \& 5160322 \& 1118438 \& 99719 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 12418

1721
580

69 \& $$
\begin{array}{r}
9689152 \\
458930 \\
515371 \\
49662
\end{array}
$$ \& \[

$$
\begin{array}{r}
4860050 \\
123752 \\
161392 \\
15128
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1054519 \\
26084 \\
34477 \\
3358
\end{array}
$$
\] \& 90707

5009
3592
411 <br>
\hline \multirow[t]{3}{*}{5416121} \& Actuarial consulting \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 714 \& 1152766 \& 571565 \& 136717 \& 10299 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& \[

$$
\begin{array}{r}
616 \\
69 \\
29
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1082325 \\
19357 \\
51084 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
544988 \\
6700 \\
19877 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
129924 \\
1425 \\
5368 \\
\hline
\end{array}
$$
\] \& $\begin{array}{r}9754 \\ 187 \\ 358 \\ \hline\end{array}$ <br>

\hline \multirow[t]{3}{*}{5416122} \& Executive placement services \& \& \& \& \& <br>
\hline \& All establishments ..................................... \& 7619 \& 5154804 \& 2640672 \& 524452 \& 47179 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& \[

$$
\begin{array}{r}
6462 \\
879 \\
266 \\
12
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
4678107 \\
299996 \\
184147 \\
12554
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
2493496 \\
86909 \\
56992 \\
3275
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
494978 \\
18386 \\
10537 \\
551
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
42154 \\
3391 \\
1569 \\
65
\end{array}
$$
\] <br>

\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and legal form of organization | Establishments (number) | Receipts $(\$ 1,000)$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 5416123 | Human resources \& personnel management consulting |  |  |  |  |  |
|  | All establishments | 6455 | 4405545 | 1948085 | 457269 | 42241 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | $\begin{array}{r} 5340 \\ 773 \\ 285 \\ 57 \\ \hline \end{array}$ | $\begin{array}{r} 3928720 \\ 159577 \\ 280140 \\ 37108 \end{array}$ | $\begin{array}{r} 1821566 \\ 30143 \\ 84523 \\ 11853 \end{array}$ | $\begin{array}{r} 429617 \\ 6273 \\ 18572 \\ 2807 \end{array}$ | $\begin{array}{r} 38799 \\ 1431 \\ 1665 \\ 346 \end{array}$ |
| 541613 | Marketing consulting services |  |  |  |  |  |
|  | All establishments . | 12498 | 7874497 | 2547408 | 536176 | 61418 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 10456 1497 501 44 | 7057368 3533801 439570 23758 | 2373671 58145 110563 5029 | 499 12 12 23 237 1 186 | $\begin{array}{rr}55411 \\ 2711 \\ 3011 \\ & 195\end{array}$ |
| 541614 | Process, physical distribution, \& logistics consulting services |  |  |  |  |  |
|  | All establishments . | 3078 | 3259152 | 1195682 | 257721 | 25366 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 2661 272 126 19 | 2740036 49804 414614 54698 | $\begin{array}{r} 1024611 \\ 13751 \\ 142240 \\ 15080 \end{array}$ | 217774 2742 33121 4084 | $\begin{array}{r} 22230 \\ 516 \\ 2283 \\ 337 \end{array}$ |
| 541618 | Other management consulting services |  |  |  |  |  |
|  | All establishments . | 3031 | 1821524 | 654567 | 142415 | 15867 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 2596 286 117 32 | $\begin{array}{r} 1654636 \\ 68536 \\ 87613 \\ 10739 \end{array}$ | 601184 16743 32726 3914 | 132466 3315 5675 959 | 14077 917 747 126 |
| 54162 | Environmental consulting services |  |  |  |  |  |
|  | All establishments . | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 5874 517 210 124 | 4496337 107237 124883 52314 | 1691211 28129 42747 15507 | 385518 6251 9487 3697 | $\begin{array}{r} 43176 \\ 1335 \\ 1168 \\ \\ 466 \end{array}$ |
| 541620 | Environmental consulting services |  |  |  |  |  |
|  | All establishments . | 6725 | 4780771 | 1777594 | 404953 | 46145 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 5874 517 210 124 | 4496337 107237 124883 52314 | 1691211 28129 42747 15507 | 385518 6251 9487 3697 | $\begin{array}{r} 43176 \\ 13355 \\ 1168 \\ 466 \end{array}$ |
| 54169 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments . | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 109919 1395 478 115 | 5630605 297126 420953 74588 | 2314164 62192 106539 24367 | 487411 12830 25491 4841 | 48239 2763 2486 575 |
| 541690 | Other scientific \& technical consulting services |  |  |  |  |  |
|  | All establishments . | 12907 | 6423272 | 2507262 | 530573 | 54063 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 10919 1395 478 115 | 5630605 297126 420 74538 74 | $\begin{array}{r} 2314164 \\ 62192 \\ 106539 \\ 24367 \end{array}$ | 487411 12830 25491 4841 | 48239 2763 2486 575 |
| 5417 | Scientific research \& development services |  |  |  |  |  |
|  | All establishments . | 7830 | 23078307 | 9322150 | 2287996 | 176974 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | 7000 494 286 50 | $\begin{array}{r} 22381190 \\ 149167 \\ 348530 \\ 199420 \end{array}$ | $\begin{array}{r} 9085627 \\ 42739 \\ 112797 \\ 80987 \end{array}$ | $\begin{array}{r} 235047 \\ 9713 \\ 23777 \\ 19459 \end{array}$ | 170686 1712 2625 1951 |
| 54171 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments ....................................... | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization ....................................................... | $\begin{array}{r} 6210 \\ 349 \\ 257 \\ 39 \end{array}$ | $\begin{array}{r} 21196025 \\ 120593 \\ 309595 \\ 195543 \end{array}$ | $\begin{array}{r} 8603703 \\ 36025 \\ 101179 \\ 79675 \end{array}$ | $\begin{array}{r} 2127798 \\ 8170 \\ 21302 \\ 19150 \end{array}$ | 155720 1258 2413 1913 |
| 541710 | R\&D in the physical, engineering, \& life sciences |  |  |  |  |  |
|  | All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6855 | 21821756 | 8820582 | 2176420 | 161304 |
|  | Corporations <br> Individual proprietorships <br> Partnerships <br> Other legal forms of organization | $\begin{array}{r} 6210 \\ 349 \\ 257 \\ 39 \end{array}$ | $\begin{array}{r} 21196025 \\ 120593 \\ 309595 \\ 195543 \end{array}$ | $\begin{array}{r} 8603703 \\ 36025 \\ 101179 \\ 79675 \end{array}$ | $\begin{array}{r} 2127798 \\ 81700 \\ 21302 \\ 19150 \end{array}$ | 155720 12588 2413 1913 |

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts \((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter
payroll
\((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{5417101} \& R\&D in the physical \& engineering sciences \& \& \& \& \& \\
\hline \& All establishments \& 4269 \& 14861730 \& 5890352 \& 1449935 \& 108832 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 4909
199
144
17 \& \[
\begin{array}{r}
14586886 \\
66616 \\
120250 \\
87978
\end{array}
\] \& \[
\begin{array}{r}
5793957 \\
17905 \\
42209 \\
36281
\end{array}
\] \& \[
\begin{array}{r}
1427909 \\
4033 \\
9371 \\
8622
\end{array}
\] \& 106518
629
925
760 \\
\hline \multirow[t]{3}{*}{5417102} \& Research \& development in the life sciences \& \& \& \& \& \\
\hline \& All establishments . \& 2586 \& 6960026 \& 2930230 \& 726485 \& 52472 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization ........................................................
\end{tabular} \& 2301
150
113
22 \& 6609139
53977
189345
107565 \& 2809746
18120
58970
43
4394 \& 699889
41397
11931
10528 \& 49202
629
1488
1153 \\
\hline \multirow[t]{3}{*}{54172} \& Research \& development in the social sciences \& humanities \& \& \& \& \& \\
\hline \& All establishments . \& 975 \& 1256551 \& 501568 \& 111576 \& 15670 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization .......................................................
\end{tabular} \& 790
145
29
11 \& 185165
28574
38935
3877 \& 481924
6714
11618
1312 \& 107249
1543
2475
309 \& 14966
454
212
38 \\
\hline \multirow[t]{3}{*}{541720} \& R\&D in the social sciences \& humanities \& \& \& \& \& \\
\hline \& All establishments . \& 975 \& 1256551 \& 501568 \& 111576 \& 15670 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 790
145
29
11 \& 1185165
28574
38935
3877 \& 481924
6714
11618
1312 \& 107249
1543
2475
309 \& 14966
454
212
38 \\
\hline \multirow[t]{3}{*}{5418} \& Advertising \& related services \& \& \& \& \& \\
\hline \& All establishments . \& 38832 \& 49290082 \& 16012117 \& 3688245 \& 417214 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& \(\begin{array}{r}31274 \\ 5604 \\ 1671 \\ \\ \\ \hline 88\end{array}\) \& \[
\begin{array}{r}
45956630 \\
1438634 \\
1619034 \\
275784
\end{array}
\] \& 15261658
289833
391577
69049 \& 3525333
63914
82274
16724 \& 384776
17657
12959
1822 \\
\hline \multirow[t]{3}{*}{54181} \& Advertising agencies \& \& \& \& \& \\
\hline \& All establishments \& 13390 \& 16871520 \& 7556880 \& 1762109 \& 139486 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization .....................................................
\end{tabular} \& 11434
1343
592
21 \& 16129153
210439
378844
153084 \& 7291530
77680
154396
33274 \& 1704918
16444
32570
8177 \& 132043
3385
3388
670 \\
\hline \multirow[t]{3}{*}{541810} \& Advertising agencies \& \& \& \& \& \\
\hline \& All establishments . \& 13390 \& 16871520 \& 7556880 \& 1762109 \& 139486 \\
\hline \& \begin{tabular}{l}
Corporations Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 11434
1343
592
21 \& 16129153
210439
378844
153084 \& 7291530
77680
1544966
33274 \& \[
\begin{array}{r}
1704918 \\
16444 \\
32570 \\
8177
\end{array}
\] \& \[
\begin{array}{r}
132043 \\
3385 \\
3388 \\
670
\end{array}
\] \\
\hline \multirow[t]{3}{*}{54182} \& Public relations agencies \& \& \& \& \& \\
\hline \& All establishments . \& 6513 \& 4771957 \& 1951633 \& 426576 \& 38735 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 4591
4139
1364
264 \& 4186322
310752
206113
68770 \& 1811962
59839
54776
25056 \& 396557
13730
10502
5787 \& 34048
2681
1216
790 \\
\hline \multirow[t]{3}{*}{541820} \& Public relations agencies \& \& \& \& \& \\
\hline \& All establishments . \& 6513 \& 4771957 \& 1951633 \& 426576 \& 38735 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& \begin{tabular}{r}
4901 \\
1139 \\
\hline 264 \\
209
\end{tabular} \& 4186322
310752
206113
68770 \& 1811962
59839
54776
25056 \& 396557
13730
10502
5787 \& 34048
2681
1216
790 \\
\hline \multirow[t]{3}{*}{54183} \& Media buying services \& \& \& \& \& \\
\hline \& All establishments ..................................... \& 882 \& 1056713 \& 422027 \& 98591 \& 8534 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 786
55
35
6 \& 997421
11653
D
D \& 402065
3245
D
D \& 94234
569
D
D \& 8135
128
c
b \\
\hline \multirow[t]{3}{*}{541830} \& Media buying services \& \& \& \& \& \\
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 882 \& 1056713 \& 422027 \& 98591 \& 8534 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 786
55
35
6 \& 997421
11653
D
D \& 402065
3045
D
D \& 94234
569
D
D \& 8135
128

b <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts \((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payrol \((\$ 1,000)\) \& Paid employees for pay period including March 12
(number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{54184} \& Media representatives \& \& \& \& \& \\
\hline \& All establishments \& 2686 \& 3308665 \& 1060529 \& 253691 \& 26437 \\
\hline \& Corporations Individual proprietorships Partnerships Other legal forms of organization \& 26809
225
145
7 \& \(\begin{array}{rr}3127397 \\ 52214 \\ \& \text { D } \\ \& \text { D }\end{array}\) \& \(\begin{array}{rrr}1001674 \\ 11 \& 601 \\ \& \text { D } \\ \& \text { D }\end{array}\) \& 241299
2527
D
D \& 24405
758
g
a \\
\hline \multirow[t]{3}{*}{541840} \& Media representatives \& \& \& \& \& \\
\hline \& All establishments . \& 2686 \& 3308665 \& 1060529 \& 253691 \& 26437 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 2309
225
145
7 \& \(\begin{array}{rr}3127397 \\ 52214 \\ \& \text { D } \\ \& \\ \& \text { D }\end{array}\) \& 1001674
11601 \& 241299
2527
D
D \& 24405
758
9
a \\
\hline \multirow[t]{3}{*}{5418401} \& Radio \& television advertising representatives \& \& \& \& \& \\
\hline \& All establishments . \& 1142 \& 1278211 \& 541527 \& 129724 \& 12946 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 995
67
78
2 \& \(\begin{array}{rr}1188125 \\ 14492 \\ \& 4 \\ \& \text { D } \\ \\ \& \text { D }\end{array}\) \& 507625
3796
D

D \& 122569
812
D
D \& 11935
232
f
a <br>
\hline \multirow[t]{3}{*}{5418402} \& Publishers' advertising representatives \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 1544 \& 2030454 \& 519002 \& 123967 \& 13491 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1514

158
158
67
5 \& 1939272
37722
52153
1307 \& 494049
7805
16877
271 \& 118730
1715
3459
63 \& 12470
526
482
13 <br>
\hline \multirow[t]{3}{*}{54185} \& Display advertising \& \& \& \& \& <br>
\hline \& All establishments . \& 2261 \& 4638974 \& 823063 \& 196335 \& 41357 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1903

227
126
5 \& 4392526
63339
199759
3350 \& 773287
14523
34043
14210 \& 184666
3171
8202
896 \& 39471
815
1037
34 <br>
\hline \multirow[t]{3}{*}{541850} \& Display advertising \& \& \& \& \& <br>
\hline \& All establishments \& 2261 \& 4638974 \& 823063 \& 196335 \& 41357 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1903

1927
227
126
5 \& 4392526
63339
179759
3350 \& 773287
14523
34043
14210 \& 184666
3171
8202
896 \& 39471
8815
1037
34 <br>
\hline \multirow[t]{3}{*}{5418501} \& Display advertising (except outdoor) \& \& \& \& \& <br>
\hline \& All establishments . \& 633 \& 2249617 \& 303398 \& 71097 \& 26434 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 527

71
34
1 \& 2206708
19914
D
D \& 295519
3690
D
D \& 69384
723
$D$
$D$ \& 26018
259
c
a <br>
\hline \multirow[t]{3}{*}{5418502} \& Outdoor advertising services \& \& \& \& \& <br>
\hline \& All establishments . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 1628 \& 2389357 \& 519665 \& 125238 \& 14923 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1676

156
156
92
4 \& 2185818
43425
D

D \& 477768
10833
D

D \& $$
\begin{array}{r}
115282 \\
2448 \\
D \\
D
\end{array}
$$ \& 13453 <br>

\hline \multirow[t]{3}{*}{54186} \& Direct mail advertising \& \& \& \& \& <br>
\hline \& All establishments . \& 3454 \& 8672214 \& 2426572 \& 560921 \& 85669 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 2898

430
122
4 \& 8612893
802098

D

D \& r
2365644
35814 \& 546935
8431
D \& 82154
2438
g
b <br>
\hline \multirow[t]{3}{*}{541860} \& Direct mail advertising \& \& \& \& \& <br>
\hline \& All establishments . \& 3454 \& 8672214 \& 2426572 \& 560921 \& 85669 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
|  | \& 2898

430
122

4 \& $$
\begin{array}{r}
8312893 \\
202098 \\
\\
\\
\\
\\
D
\end{array}
$$ \& \[

$$
\begin{array}{r}
2365644 \\
35814 \\
D \\
D
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
546935 \\
8431 \\
D \\
D
\end{array}
$$
\] \& 82154

2438
9
b <br>
\hline \multirow[t]{3}{*}{54187} \& Advertising material distribution services \& \& \& \& \& <br>
\hline \& All establishments ..................................... \& 560 \& 829683 \& 174956 \& 37769 \& 9642 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 465

72
22
1 \& 795612
19243
D
D \& $\begin{array}{rr}166195 \\ 4 & 256 \\ & D \\ & D\end{array}$ \& 35780
961
D
D \& 6744
861
g
a <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NAICS code \& Kind of business or operation and legal form of organization \& Establishments (number) \& Receipts \((\$ 1,000)\) \& Annual payroll \((\$ 1,000)\) \& First-quarter payrol \((\$ 1,000)\) \& Paid employees for pay period including March 12 (number) \\
\hline 54 \& PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. \& \& \& \& \& \\
\hline 541 \& Professional, scientific, \& technical services-Con. \& \& \& \& \& \\
\hline \multirow[t]{3}{*}{541870} \& Advertising material distribution services \& \& \& \& \& \\
\hline \& All establishments \& 560 \& 829683 \& 174956 \& 37769 \& 9642 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 465
72
22
1 \& 795612
19243
D
D \& 166195
4256
D \& 35780
961
D
D \& 6744
861
g
a \\
\hline \multirow[t]{3}{*}{54189} \& Other services related to advertising \& \& \& \& \& \\
\hline \& All establishments \& 9086 \& 9140356 \& 1596457 \& 352253 \& 67354 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 6578
2113
365
30 \& \[
\begin{array}{r}
8015306 \\
568896 \\
524994 \\
31160
\end{array}
\] \& \[
\begin{array}{r}
1449301 \\
82875 \\
57605 \\
6676
\end{array}
\] \& 320944
18081
11477
1751 \& \[
\begin{array}{r}
5776 \\
6591 \\
2731 \\
256
\end{array}
\] \\
\hline \multirow[t]{3}{*}{541890} \& Other services related to advertising \& \& \& \& \& \\
\hline \& All establishments \& 9086 \& 9140356 \& 1596457 \& 352253 \& 67354 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization ............................................................
\end{tabular} \& 6578
2113
365
30 \& \(\begin{array}{r}8015306 \\ 5688896 \\ 52494 \\ 31 \\ \hline 160\end{array}\) \& 1449301
82875
57605
6676 \& 320944
18081
11477
1751 \& 57776
6591
2731
256 \\
\hline \multirow[t]{3}{*}{5418901} \& Welcoming services \& \& \& \& \& \\
\hline \& All establishments . \& 128 \& 30970 \& 7230 \& 1389 \& 606 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 72
37
8
11 \& 20681
50241
30666
1982 \& 4732
1228
655
615 \& 984
236
23
146 \& 398
129
33
46 \\
\hline \multirow[t]{3}{*}{5418902} \& Advertising specialties goods distributor \& \& \& \& \& \\
\hline \& All establishments . \& 4477 \& 6847023 \& 943235 \& 209077 \& 29665 \\
\hline \& \begin{tabular}{l}
Corporations \\
Individual proprietorships \\
Partnerships \\
Other legal forms of organization
\end{tabular} \& 3675
672
128
2 \& 6099305
328798

D \& 883910
29713
D
D \& 195340
6560
D
D \& 26446
1768
g
a <br>
\hline \multirow[t]{3}{*}{5418903} \& Sign painting \& lettering shop \& \& \& \& \& <br>
\hline \& All establishments \& 3390 \& 786247 \& 214789 \& 44938 \& 10959 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 1960

1942
185
1 \& 553362
195844
D
D \& 166231
41016
D
D \& 34395
9056
D
D \& 7618
2861
$e$
a <br>
\hline \multirow[t]{3}{*}{5418909} \& All other advertising \& \& \& \& \& <br>
\hline \& All establishments . \& 1091 \& 1476116 \& 431203 \& 96849 \& 26124 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 871

162
44

14 \& $$
\begin{array}{r}
1341958 \\
39013 \\
67189 \\
27956
\end{array}
$$ \& 394428

10918
19926
5931 \& 90225
2229
2803
1592 \& 23314
1883
771
7206 <br>
\hline \multirow[t]{3}{*}{5419} \& Other professional, scientific, \& technical services \& \& \& \& \& <br>
\hline \& All establishments . \& 25565 \& 15367590 \& 5114523 \& 1127918 \& 212669 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 18044

6547
810

164 \& $$
\begin{array}{r}
13459655 \\
1394921 \\
449455 \\
63559
\end{array}
$$ \& 4754465

233509
105026

21523 \& $$
\begin{array}{r}
1049204 \\
51204 \\
22593 \\
4917
\end{array}
$$ \& 185785

19325
6055
1504 <br>
\hline \multirow[t]{3}{*}{54191} \& Marketing research \& public opinion polling \& \& \& \& \& <br>
\hline \& All establishments \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 4473

381
334
134

42 \& $$
\begin{array}{r}
7430668 \\
215841 \\
202864 \\
30513
\end{array}
$$ \& \[

$$
\begin{array}{r}
2846765 \\
53133 \\
50967 \\
12552
\end{array}
$$
\] \& 628815

12328
11045
2865 \& 99172
4329
3185
866 <br>
\hline \multirow[t]{3}{*}{541910} \& Marketing research \& public opinion polling \& \& \& \& \& <br>
\hline \& All establishments . \& 4030 \& 7879886 \& 2963417 \& 655053 \& 107552 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 3473

381
381
134

42 \& $$
\begin{array}{r}
7430668 \\
215841 \\
202864 \\
30513
\end{array}
$$ \& \[

$$
\begin{array}{r}
2846765 \\
53133 \\
50967 \\
12552
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
628815 \\
12328 \\
11045 \\
2865
\end{array}
$$
\] \& 99172

4329
3185
866 <br>
\hline \multirow[t]{3}{*}{54192} \& Photographic services \& \& \& \& \& <br>
\hline \& All establishments ........................................ \& 17573 \& 5571219 \& 1539891 \& 339456 \& 83905 <br>

\hline \& | Corporations |
| :--- |
| Individual proprietorships |
| Partnerships |
| Other legal forms of organization | \& 11799

5261
498

15 \& $$
\begin{array}{r}
4426971 \\
988281 \\
152164 \\
3803
\end{array}
$$ \& \[

$$
\begin{array}{r}
1364479 \\
145413 \\
28845 \\
1154
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
302534 \\
31028 \\
5670 \\
224
\end{array}
$$
\] \& 69405

12539
1917
44 <br>
\hline
\end{tabular}

Table 7. Legal Form of Organization of Establishments Subject to Federal Income Tax: 1997Con.
[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and legal form of organization | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 54 | PROFESSIONAL, SCIENTIFIC, \& TECHNICAL SERVICESCon. |  |  |  |  |  |
| 541 | Professional, scientific, \& technical services-Con. |  |  |  |  |  |
| 541921 | Photographic studios, portrait |  |  |  |  |  |
|  | All establishments . | 13245 | 3705100 | 990666 | 218504 | 65395 |
|  | Corporations | 8595 | 2844605 | 858583 | 190820 | 53684 |
|  | Individual proprietorships | 4240 | - 762950 | 113974 | 23970 | 10422 |
|  | Partnerships ........... | 400 | 93994 | 17029 | 3508 | 1252 |
|  | Other legal forms of organization | 10 | 3551 | 1080 | 206 | 37 |
| 541922 | Commercial photography |  |  |  |  |  |
|  | All establishments . | 4328 | 1866119 | 549225 | 120952 | 18510 |
|  | Corporations . .......... Individual proprietorships | 3204 1021 | $\begin{array}{r}1582366 \\ 225331 \\ \hline\end{array}$ | 505896 31439 14 | 111714 7058 27 | 15721 2117 |
|  | Partnerships ........... | -98 | 58170 58 | 11816 | 2162 | - 665 |
|  | Other legal forms of organization | 5 | 252 | 74 | 18 | 7 |
| 54193 | Translation \& interpretation services |  |  |  |  |  |
|  | All establishments . | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Corporations . | 679 | 353863 | 128070 | 27223 | 4087 |
|  | Individual proprietorships | 185 | 38927 | 7833 | 1786 | 600 |
|  | Partnerships $\ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ . | 34 6 | 20552 1228 | 5916 336 | 1341 72 | 160 16 |
| 541930 | Translation \& interpretation services |  |  |  |  |  |
|  | All establishments . | 904 | 414570 | 142155 | 30422 | 4863 |
|  | Corporations | 679 | 353863 | 128070 | 27223 | 4087 |
|  | Individual proprietorships | 185 | $\begin{array}{r}38 \\ \hline 18 \\ \hline\end{array}$ | 7833 | 1786 1 | 600 |
|  | Partnerships ................ | 34 6 | 20552 1228 | 5916 336 | 1341 | 160 16 |
| 54199 |  |  |  |  |  |  |
|  | All other professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments . | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Corporations . . . . . . . . | 2093 | 1248153 | 415151 | 90632 | 13121 |
|  | Individual proprietorships ........................................... | 720 | 151872 | 27130 | 6062 | 1857 |
|  | Partnerships ................................................................................. | 144 101 | 73875 28015 | 19298 7481 | 4537 1756 | 793 578 |
| 541990 | All other professional, scientific, \& technical services |  |  |  |  |  |
|  | All establishments . | 3058 | 1501915 | 469060 | 102987 | 16349 |
|  | Corporations . . . . . . . . | 2093 | 1248153 | 415151 | 90632 |  |
|  | Individual proprietorships | 720 | 151872 | 27130 | 6062 | 1857 |
|  | Partnerships ................................................... | 144 101 | 73875 28015 | 19298 7481 | 4537 1756 | $\begin{array}{r}793 \\ 578 \\ \hline\end{array}$ |
|  | Other legal forms of organization |  | 28015 |  |  | 578 |

## Appendix A. <br> Explanation of Terms


#### Abstract

ANNUAL PAYROLL Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.


## FIRST-QUARTER PAYROLL $\mathbf{( \$ 1 , 0 0 0 )}$

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

## LEGAL FORM OF ORGANIZATION OF ESTABLISHMENTS

The legal form of organization for establishments in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail establishments was generally based on information from administrative records of other Federal agencies.

This report presents data for establishments by the following legal forms of organization:

1. Corporations.
2. Individual proprietorships.
3. Partnerships.
4. Cooperative associations (Sector 42, Wholesale Trade, only).
5. Other.

## NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has $\$ 1,000$ in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

## NUMBER OF FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

## NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

## RECEIPTS/REVENUE (\$1,000)

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes
collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

# Appendix B. NAICS Codes, Titles, and Descriptions 

## 54 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and recordkeeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

## 541 Professional, Scientific, and Technical Services

Industries in the Professional, Scientific, and Technical Services subsector group establishments engaged in processes where human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The individual industries of this subsector are defined on the basis of the particular expertise and training of the services provider.

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where "high tech" machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

## 5411 Legal Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

## 54111 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

## 541110 Offices of Lawyers

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

The data published with NAICS code 541110 are comprised of the following SIC industry:

8111 Legal Services

## 5411101 Offices of Lawyers (Except Legal Aid Societies)

Establishments, headed by members of the bar, primarily engaged in the practice of law. These establishments may specialize in a particular form of law practice or provide a range of legal services.

## 5411102 Legal Aid Societies and Similar Legal Services

Establishments primarily engaged in providing legal aid or advice and are nonprofit and tax-exempt.

## 54119 Other Legal Services

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

## 541191 Title Abstract and Settlement Offices

This U.S. industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate
titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

The data published with NAICS code 541191 are comprised of the following SIC industry:

6541 Title and Settlement Offices

## 541199 All Other Legal Services

This U.S. industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

The data published with NAICS code 541199 are comprised of this part of the following SIC industry:

7389 (pt) Process Services, Patent Agents, Notaries Public, and Paralegal Services

## 5412 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

## 54121 Accounting, Tax Preparation, Bookkeeping, and Payroll Services

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

## 541211 Offices of Certified Public Accountants

This U.S. industry comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditing financial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

The data published with NAICS code 541211 are comprised of this part of the following SIC industry:

8721 (pt) Offices of Certified Public Accountants

## 541213 Tax Preparation Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing tax return preparation services without also providing accounting, bookkeeping, billing, or payroll processing services. Basic knowledge of tax law and filing requirements is required.

The data published with NAICS code 541213 are comprised of the following SIC industry:

7291 Tax Preparation Services

## 541214 Payroll Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in the following without also providing accounting, bookkeeping, or billing services: (1) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients and (2) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques as part of providing their services.

The data published with NAICS code 541214 are comprised of these parts of the following SIC industries:

7819 (pt) Talent Payment Services
8721 (pt) Payroll Services

## 5412141 Talent Payment Services

Establishments primarily engaged in providing payment services for actors, actresses, and other entertainment professionals.

## 5412142 Payroll Services (Except Talent Payment Services)

Establishments primarily engaged in the following, without also providing accounting or accounts auditing services: (a) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients; and (b) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques in the execution of their services.

## 541219 Other Accounting Services

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing accounting services (except tax return preparation services only or payroll services only). These establishments may also provide tax return preparation or payroll services. Accountant (except CPA) offices, bookkeeper offices, and billing offices are included in this industry.

The data published with NAICS code 541219 are comprised of this part of the following SIC industry:

8721 (pt) Other Accounting Services

## 5413 Architectural, Engineering, and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54131, Architectural Services; 54133, Engineering Services; 54134, Drafting Services; 54135, Building Inspection Services; 54136, Geophysical Surveying and Mapping Services; 54137, Surveying and Mapping (Except Geophysical) Services; and 54138, Testing Laboratories.

## 54131 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

## 541310 Architectural Services

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

The data published with NAICS code 541310 are comprised of the following SIC industry:

8712 Architectural Services

## 54133 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

## 541330 Engineering Services

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

The data published with NAICS code 541330 are comprised of the following SIC industry:

## 8711 Engineering Services

## 54134 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

## 541340 Drafting Services

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

The data published with NAICS code 541340 are comprised of this part of the following SIC industry:

7389 (pt) Drafting Services

## 54135 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

## 541350 Building Inspection Services

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

The data published with NAICS code 541350 are comprised of this part of the following SIC industry:

7389 (pt) Building Inspection Services

## 54136 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

## 541360 Geophysical Surveying and Mapping Services

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

The data published with NAICS code 541360 are comprised of these parts of the following SIC industries:

1081 (pt) Geophysical Surveying Services for Metal Mining, on a Contract Basis
1382 (pt) Geophysical Surveying Services for Oil and Gas Fields, on a Contract Basis
1481 (pt) Geophysical Surveying Services for Nonmetallic Minerals (Except Fuels) on a Contract Basis
8713 (pt) Geophysical Surveying

## 5413601 Geophysical Surveying

Establishments primarily engaged in surveying and mapping of subsurface terrain or formations. Establishments in this industry specialize in such areas as identifying the location of subsurface fault lines and mineral deposits using a variety of surveying techniques including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

## 5413602 Geophysical Surveying Services Only for Metal Mining, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for metal mining.

## 5413603 Geophysical Surveying Services Only for Oil and Gas Fields, Contract Basis

Establishments primarily engaged in surveying and mapping subsurface and surface terrain or formations for oil and gas fields.

## 5413604 Geophysical Surveying Services Only for Nonmetallic Mineral (Except Fuels), Contract Basis

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for nonmetallic minerals, except fuels.

## 54137 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above
or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

## 541370 Surveying and Mapping (Except Geophysical) Services

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

The data published with NAICS code 541370 are comprised of these parts of the following SIC industries:

7389 (pt) Map Making Services
8713 (pt) Surveying Services

## 5413701 Surveying Services

Establishments primarily engaged in providing professional land and water surveying services (except geophysical) or providing land, water, and underwater terrain survey mapping services.

## 5413702 Map Making Services

Establishments primarily engaged in providing land, water, and underwater terrain mapping services, without surveying services.

## 54138 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

## 541380 Testing Laboratories

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

The data published with NAICS code 541380 are comprised of this part of the following SIC industry:

8734 (pt) Testing Laboratories

## 5414 Specialized Design Services

This industry group comprises establishments providing specialized design services (except architectural, engineering, and computer systems design).

## 54141 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

## 541410 Interior Design Services

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

The data published with NAICS code 541410 are comprised of this part of the following SIC industry:

7389 (pt) Interior Design Services

## 54142 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

## 541420 Industrial Design Services

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their
products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

The data published with NAICS code 541420 are comprised of this part of the following SIC industry:

7389 (pt) Industrial Design Services

## 54143 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

## 541430 Graphic Design Services

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

The data published with NAICS code 541430 are comprised of these parts of the following SIC industries:

7336 Commercial Art and Graphic Design
8099 (pt) Medical Artists

## 5414301 Graphic Design Services (Except Commercial Art and Medical Artists)

Establishments primarily engaged in planning, designing and managing the production of the design of printed materials, packaging video screen displays, advertising signage systems, and corporate logos.

## 5414302 Commercial Art

Establishments primarily engaged in providing commercial art and illustration services.

## 5414303 Medical Artists

Establishments primarily engaged in providing commercial sketches and drawings of body parts and other biological objects.

## 54149 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

## 541490 Other Specialized Design Services

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

The data published with NAICS code 541490 are comprised of this part of the following SIC industry:

7389 (pt) Other Design Services

## 5415 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

## 54151 Computer Systems Design and Related Services

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

## 541511 Custom Computer Programming Services

This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

The data published with NAICS code 541511 are comprised of the following SIC industry:

7371 Custom Computer Programming Services

## 541512 Computer Systems Design Services

This U.S. industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components
of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

The data published with NAICS code 541512 are comprised of these parts of the following SIC industries:

## 7373 Computer Systems Integrators

7379 (pt) Computer Systems Consultants

## 5415121 Computer Systems Integrators

Establishments primarily engaged in developing or modifying computer software, and packaging or bundling the software with computer hardware (computers and computer peripheral equipment) to create and market an integrated system for specific applications. These establishments must provide each of the following services: (1) the development or modification of the computer software; (2) the marketing of purchased computer hardware; and (3) involvement in all phases of system development from design through installation.

## 5415122 Computer Systems Consultants (Except Systems Integrators)

Establishments primarily engaged in consulting with clients and planning and designing systems that integrate computer hardware, software, and communication technologies.

## 541513 Computer Facilities Management Services

This U.S. industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

The data published with NAICS code 541513 are comprised of the following SIC industry:

7376 Computer Facilities Management Services

## 541519 Other Computer Related Services

This U.S. industry comprises establishments primarily engaged in providing computer related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

The data published with NAICS code 541519 are comprised of these parts of the following SIC industries:

7379 (pt) All Other Computer Consultants, (Except
Computer Systems Consultants)
7379 (pt) All Other Computer Related Services

## 5415191 Computer Consultants (Except Computer Systems Consultants)

Establishments primarily engaged in providing computer consulting services (except computer systems consulting).

## 5415199 All Other Computer Related Services

Establishments primarily engaged in supplying computer related services (except computer programming services, computer systems integrators, computer facilities management services, and computer consultants).

## 5416 Management, Scientific, and Technical Consulting Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54161, Management Consulting Services; 54162, Environmental Consulting Services; and 54169, Other Scientific and Technical Consulting Services.

## 54161 Management Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

## 541611 Administrative Management and General Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, site selection, new business startup, and business process improvement. This industry also includes establishments of general management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.

The data published with NAICS code 541611 are comprised of this part of the following SIC industry:

## 8742 (pt) Administrative Management and General Management Consulting Services

## 541612 Human Resources and Executive Search Consulting Services

This U.S. industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations in one or more of the following
areas: (1) human resource and personnel policies, practices, and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; (4) wage and salary administration; and (5) executive search and recruitment.

The data published with NAICS code 541612 are comprised of these parts of the following SIC industries:

7361 (pt) Executive Placement Services
8742 (pt) Human Resources and Personnel Management Consulting
8999 (pt) Actuarial Consulting Services

## 5416121 Actuarial Consulting

Establishments primarily engaged in applying statistical calculation especially of life expectancy in assessing life, health, social, and casualty insurance; annuities; pensions; and compensation and benefits planning.

## 5416122 Executive Placement Services

Establishments primarily engaged in executive search and recruitment services or executive placement services.

## 5416123 Human Resources and Personnel Management Consulting

Establishments primarily engaged in one or more of the following: (a) providing operating advice and assistance in areas, such as human resource and personnel policies, practices, and procedures; (b) employee benefits planning, communication, and administration; (c) compensation systems planning; and (d) wage and salary administration.

## 541613 Marketing Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on marketing issues, such as developing marketing objectives and policies, sales forecasting, new product developing and pricing, licensing and franchise planning, and marketing planning and strategy.

The data published with NAICS code 541613 are comprised of this part of the following SIC industry:

8742 (pt) Marketing Consulting Services

## 541614 Process, Physical Distribution, and Logistics Consulting Services

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4)
quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.

The data published with NAICS code 541614 are comprised of this part of the following SIC industry:

8742 (pt) Process, Physical, Distribution, and Logistics Consulting

## 541618 Other Management Consulting Services

This U.S. industry comprises establishments primarily engaged in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

The data published with NAICS code 541618 are comprised of these parts of the following SIC industries:

> 4731 (pt) Tariff Consultants
> 8748 (pt) Other Management Consulting Services

## 5416181 Tariff Consulting

Establishments primarily engaged in providing information and advise on freight shipping or tariffs.

## 5416182 All Other Management Consulting Services

Establishments primarily engaged in providing management consulting services (expert administrative and general management consulting; human resource consulting; marketing consulting; tariff consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

## 54162 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplined staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

## 541620 Environmental Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplined staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

The data published with NAICS code 541620 are comprised of this part of the following SIC industry:

8999 (pt) Environmental Consulting Services

## 54169 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

## 541690 Other Scientific and Technical Consulting Services

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

The data published with NAICS code 541690 are comprised of these parts of the following SIC industries:

8748 (pt) Other Scientific and Technical Consulting Services
8999 (pt) Scientific and Related Consulting Services (Except Environmental and Actuarial)

## 5416901 Economic and Related Consulting Services

Establishments primarily engaged in providing advice and assistance to business and other organizations on scientific and technical issues (except environmental).

## 5416902 Scientific and Related Consulting Services (Except Environmental and Actuarial)

Establishments primarily engaged in furnishing scientific or related advice on a contract or fee basis.

## 5417 Scientific Research and Development Services

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the
application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

## 54171 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

## 541710 Research and Development in the Physical, Engineering, and Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

The data published with NAICS code 541710 are comprised of these parts of the following SIC industries:

## 8731 (pt) Commercial Physical and Engineering Sciences Research <br> 8733 (pt) Noncommercial Physical and Engineering Sciences Research

8731 (pt) Commercial Life Sciences Research
8733 (pt) Noncommercial Life Sciences Research

## 5417101 Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects.

## 54171011 Noncommercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting noncommercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects funded from gifts, grants, and contributions.

## 54171012 Commercial Research and Development in the Physical and Engineering Sciences

Establishments primarily engaged in conducting commercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects on a fee or contract basis.

## 5417102 Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences.

## 54171021 Noncommercial Research and Development in the Life Sciences

This industry comprises establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

## 54171022 Commercial Research and Development in the Life Sciences

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences, on a contract or fee (commercial) basis.

## 54172 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

## 541720 Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

The data published with NAICS code 541720 are comprised of these parts of the following SIC industries:

8732 (pt) Social Science and Humanities Research

8733 (pt) Noncommercial Research in Social Sciences and Humanities

## 5417201 Noncommercial Research and Development in the Social Sciences and Humanities

This industry comprises establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

## 5417202 Commercial Research and Development in the Social Sciences and Humanities

Establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research on a contract or fee (commercial) basis.

## 5418 Advertising and Related Services

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 841 89, Other Services Related to Advertising.

## 54181 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

## 541810 Advertising Agencies

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

The data published with NAICS code 541810 are comprised of the following SIC industry:

7311 Advertising Agencies

## 54182 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

## 541820 Public Relations Agencies

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

The data published with NAICS code 541820 are comprised of the following SIC industry:

## 8743 Public Relations Services

## 54183 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

## 541830 Media Buying Agencies

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

The data published with NAICS code 541830 are comprised of this part of the following SIC industry:

7319 (pt) Media Buying Services

## 54184 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

## 541840 Media Representatives

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

The data published with NAICS code 541840 are comprised of the following SIC industry:

## 7313 Radio, Television, and Publishers' Advertising Representatives

## 5418401 Radio and Television Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for radio or television station (or network) owners.

## 5418402 Publishers' Advertising Representatives

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for newspapers, magazines, and other publications.

## 54185 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

## 541850 Display Advertising

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

The data published with NAICS code 541850 are comprised of these parts of the following SIC industries:

7312 Outdoor Advertising Services
7319 (pt) Display Advertising, Except Outdoor

## 5418501 Display Advertising (Except Outdoor)

Establishments primarily engaged in preparing display advertising services (except outdoor).

## 5418502 Outdoor Advertising Services

Establishments primarily engaged in the preparation and presentation of poster displays and painted and electric sign displays on billboards, panels, bulletins, and frames principally outdoors.

## 54186 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

## 541860 Direct Mail Advertising

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key
chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

The data published with NAICS code 541860 are comprised of this part of the following SIC industry:

7331 (pt) Direct Mail Advertising Services (Except Mail List Services)

## 54187 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

## 541870 Advertising Material Distribution Services

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

The data published with NAICS code 541870 are comprised of this part of the following SIC industry:

7319 (pt) Advertising Materials Distribution Services

## 54189 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

## 541890 Other Services Related to Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

The data published with NAICS code 541890 are comprised of these parts of the following SIC industries:

[^5]7389 (pt) Welcoming Services

## 5418901 Welcoming Services

Establishments primarily engaged in providing promotional business services to tourists and new residents of a community.

## 5418902 Advertising Specialities Goods Distributors

Establishments primarily engaged in the wholesale distribution of advertising novelties and specialties.

## 5418903 Sign Painting and Lettering Shop

Establishments primarily engaged in making signs to individual order or in office door and window lettering.

## 5418909 All Other Advertising

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, sign painting and lettering shops, marketing consulting services, and welcoming services).

## 5419 Other Professional, Scientific, and Technical Services

This industry group comprises establishments engaged in professional, scientific, and technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; and advertising and related services).

## 54191 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

## 541910 Marketing Research and Public Opinion Polling

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

The data published with NAICS code 541910 are comprised of this part of the following SIC industry:

> 8732 (pt) Marketing Research and Public Opinion Polling

## 54192 Photographic Services

This industry comprises establishments primarily engaged in providing still, video, or digital photography services. These establishments may specialize in a particular field of photography, such as commercial and industrial photography, portrait photography, and special events photography. Commercial or portrait photography studios are included in this industry.

## 541921 Photography Studios, Portrait

This U.S. industry comprises establishments known as portrait studios primarily engaged in providing still, video, or digital portrait photography services.

The data published with NAICS code 541921 are comprised of the following SIC industry:

7221 Photographic Studios, Portrait

## 541922 Commercial Photography

This U.S. industry comprises establishments primarily engaged in providing commercial photography services, generally for advertising agencies, publishers, and other business and industrial users.

The data published with NAICS code 541922 are comprised of these parts of the following SIC industries:

7335 Commercial Photography
8099 (pt) Medical Photography

## 5419221 Commercial Photography (Except Medical Photography)

Establishments primarily engaged in providing commercial photography services (except medical photography).

## 5419222 Medical Photography

Establishments primarily engaged in making still photographs or motion pictures of body parts, medical specimens, or other biological objects.

## 54193 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

## 541930 Translation and Interpretation Services

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

The data published with NAICS code 541930 are comprised of this part of the following SIC industry:

7389 (pt) Translation and Interpretation Services

## 54199 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

## 541990 All Other Professional, Scientific, and Technical Services

This industry comprises establishments primarily engaged in the provision of professional, scientific, or
technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

The data published with NAICS code 541990 are comprised of this part of the following SIC industry:

7389 (pt) All Other Professional, Scientific, and Technical Services

## Appendix C. <br> Coverage and Methodology

## MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
b. A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,
nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of $\$ 1,000$ or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Series."

## INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.

Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as taxexempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-ofbusiness classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data was imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

The Establishment and Firm Size report represents a recompilation of data collected in the 1997 Economic Census for the Professional, Scientific, and Technical Services Sector and is divided into three categories: establishment size, firm size, and legal form of organization.

Establishment size. Only establishments which operated for the entire year have been classified into the various receipt/revenue and employment size groups used in the establishment size tables. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments which reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

Firm size. Only firms which operated for the entire year have been classified into the various receipt/revenue and employment size groups used in the firm size tables. A firm may be either a single establishment (single unit) firm or a multiestablishment (multiunit) firm. A single unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in service industries. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operates two service establishments: a testing laboratory (NAICS 541380) and a surveying service (NAICS 541360 ). At each of the two most detailed levels of classification,
each of the establishments is a single unit operated by a multiunit firm. At the professional, scientific, and technical services major group level (NAICS 541), it is a twoestablishment multiunit firm. A firm is considered to have "operated for the entire year" if any of its establishments at that NAICS level operated 10 months or more during the year. Data for firms which reported that none of their establishments operated 10 months or more are separately summarized as "not operated entire year."

Legal form of organization. Data are presented for individual establishments by legal form of organization for four separate categories. For the method of assigning legal form, see Explanation of Terms, Legal Form of Organization of Establishment, in Appendix A.

## Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan Areas 

Not applicable for this report.


[^0]:    -- Not applicable for this report.

[^1]:    See footnotes at end of table

[^2]:    ${ }^{1}$ Based on the number of paid employees for the pay period including March 12.

[^3]:    See footnotes at end of table

[^4]:    ${ }^{1}$ Based on the number of paid employees for the pay period including March 12.

[^5]:    5199 (pt) Advertising Specialties Goods Distributors
    7319 (pt) Other Advertising Services
    7389 (pt) Sign Painting and Lettering Shop

