EC97W42A-ND(RV)

# **1997 Economic Census** Wholesale Trade Geographic Area Series

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# North Dakota

1997

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EC97W42A-ND(RV)

#### 1997 Economic Census

Wholesale Trade
Geographic Area Series





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## Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services** 

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

#### RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **AVAILABILITY OF ADDITIONAL DATA**

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econquide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- Α Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding rev-
- Ν Not available or not comparable.
- Revenue not collected at this level of detail for Q multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- Χ Not applicable.
- Υ Disclosure withheld because of insufficient
  - coverage of merchandise lines.
- Ζ Less than half the unit shown. 0 to 19 employees.
- a b
- 20 to 99 employees.
- 100 to 249 employees. C
- 250 to 499 employees. e
- f 500 to 999 employees.
- 1,000 to 2,499 employees. g
- h 2,500 to 4,999 employees.
- 5,000 to 9,999 employees.
- 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 50,000 to 99,999 employees.
- 100,000 employees or more. m
- 10 to 19 percent estimated.
- р q 20 to 29 percent estimated.
- Revised. r
- Sampling error exceeds 40 percent.
- Not elsewhere classified. nec
- Not specified by kind. nsk
- Represents zero (page image/print only).
- (CC) Consolidated city.
- Independent city. (IC)

1997 ECONOMIC CENSUS INTRODUCTION 3 This page is intentionally blank.

## Wholesale Trade

#### **SCOPE**

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

- 1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- 2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.

3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

#### **GENERAL**

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2.500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).

- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- Consolidated cities defined as of January 1, 1997.
   Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
- Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

# COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

# AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Table 1. Summary Statistics for the State: 1997

	,					,			
NAICS code	Geographic area, type of operation, and kind of business	Establish-		Annual	First- quarter	Paid employees for pay period including	Operating	End-of-1996	End-of-1997
		ments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	expenses (\$1,000)	inventories <sup>r</sup> (\$1,000)	inventoriesr (\$1,000)
	NORTH DAKOTA								
42	Wholesale trade	1 604	8 618 382	454 381	106 424	16 992	934 272	1 060 754	1 129 446
	Wholesaler distributors and jobbers	1 092	4 872 463	340 264	79 166	12 473	677 445	677 609	733 532
	Importers	8 27	76 799 204 926	2 917 6 181	417 1 474	53 211	5 311 14 269	5 561 19 638	6 619 23 018
	Exporters Terminal grain elevators Country grain elevators Assemblers of farm products, except	8 290	65 209 2 169 549	1 244 48 926	251 11 593	42 1 859	3 722 136 000	10 004 291 905	16 831 294 764
	Assemblers of farm products, except	19	75 276	3 685	994	320	7 154	3 086	2 932
	country grain elevators	81	398 117 107 335	29 105 12 126	6 818	1 005	52 504	52 824	51 480
	Sales offices (without stock)	28 10	327 473	3 399	3 564 818	315 429	19 720 6 452	64	178
	BrokersCommission merchants	18	124 400 D	2 802 D	597 D	117 b	4 801 D	1 D	1 D
	Export agents	1 14	D 82 737	D 2 771	D 508	b 74	D 4 480	D 52	D 65
421	Wholesale trade, durable goods	786	2 380 926	232 140	53 915	8 159	422 533	475 761	513 582
4211	Motor vehicle & motor vehicle parts &		040.000	00 007	7 040	4 000	40,005	44 400	44 500
42111	supplies whsle Automobile & other motor vehicle	90	310 928	29 237	7 349	1 288	48 965	41 126	41 506
421110	whsle	33	205 291	14 488	3 562	651	22 597	17 878	17 478
4211105	whsle  Heavy truck & tractor (over	33	205 291	14 488	3 562	651	22 597	17 878	17 478
40110	26,000 lb) whsle	16	105 799	10 106	2 557	363	14 515	12 530	12 556
42112	Motor vehicle supplies & new parts whsle	32	89 637	12 302	3 202	505	20 936	20 661	21 266
421120	Motor vehicle supplies & new parts whsle	32	89 637	12 302	3 202	505	20 936	20 661	21 266
4211201	Motor vehicle supplies & new parts—warehouse distributors.	13	42 063	4 662	1 417	198	8 759	9 021	9 604
4211202	Motor vehicle supplies & new parts—jobbers	15	D	D	D	С	D	D	D
4211203	Petroleum products marketing equipment whsle	4	D	D	D	b	D	D	D
42113 421130	Tire & tube whsle	5 5	D D	D D	D D	b b	D D	D D	D D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	20 20	D D	D D	D D	b b	D D	D D	D D
4212	Furniture & home furnishings whsle	10	D D	D D	D D	b b	D D	D D	D.
42121 421210	Furniture whsle	6 6	D	P P	P P	b	D	B	D D
4212102	Office & business furniture whsle	4	D	D	D	b	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	4 4	D D	D D	D D	a a	D D	D D	D D
4213	Lumber & other construction materials whsle	39	225 965	17 659	4 050	518	35 525	23 883	25 454
42131	Lumber, plywood, millwork, & wood panel whsle	16	137 122	11 609	2 768	357	22 674	17 348	19 121
421310	Lumber, plywood, millwork, & wood panel whsle	16	137 122	11 609	2 768	357	22 674	17 348	19 121
4213102 4213103	Lumber with yard whsle Plywood, veneer, millwork, &	4	137 122 D	D 11 009	2 700 D	b	22 074 D	17 340 D	19 121 D
4213103	wood panel whsle	12	D	D	D	е	D	D	D
42132	Brick, stone, & related construction materials whsle	12	49 101	3 036	613	58	7 582	2 818	2 920
421320	Brick, stone, & related construction materials whsle	12	49 101	3 036	613	58	7 582	2 818	2 920
4213203	Cement, lime, & related products whsle	9	49 101 D	D 3 030	D 013	56 b	7 562 D	D 2 616	2 920 D
42133	Roofing, siding, & insulation material						D		
421330	whsle	3	D	D	D	b	D	D	D
4213301	material whole	3	D	D	D	b	D	D	D
72 10001	material whsle	3	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	8	D	D	D	b	D	D	D
4213902	whsle	8	D	D	D	b	D	D	D
	whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	208 982	34 310	8 701	1 076	57 388	23 542	23 244
42142 421420	Office equipment whsle	20 20	25 079 25 079	5 558 5 558	1 321 1 321	177 177	8 889 8 889	3 746 3 746	4 543 4 543
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	20	81 094	13 863	3 642	396	24 316	5 319	5 318
4214301	equipment & software whsle	20	81 094	13 863	3 642	396	24 316	5 319	5 318
42143012	equipment whsle Computers & peripheral	18	D	D	D	е	D	D	D
	equipment for end use	14	66 919	10 603	2 944	306	18 801	4 646	4 567
42144 421440	Other commercial equipment whsle . Other commercial equipment	13	14 709	2 602	572	97	4 742	2 365	2 594
4214401	whsle	13	14 709	2 602	572	97	4 742	2 365	2 594
	supplies whsle	9	13 002	2 281	468	78	4 122	1 795	2 343

[	у становин разучания			,		,			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	NORTH DAKOTA—Con.	, ,	, , ,	, , ,	,	, ,	,	, , ,	
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	14	67 452	8 722	2 104	233	12 732	10 350	9 370
421450 4214501	equipment & supplies whsle Surgical, medical, & hospital	14	67 452	8 722	2 104	233	12 732	10 350	9 370
4214001	supplies whsle	13	D	D	D	С	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	8 8	7 081 7 081	1 298 1 298	308 308	54 54	2 554 2 554	147 147	314 314
42149	Other professional equipment & supplies whsle	8	13 567	2 267	754	119	4 155	1 615	1 105
421490	Other professional equipment & supplies whsle	8	13 567	2 267	754	119	4 155	1 615	1 105
4215	Metal & mineral (except petroleum)								
42151	whsle	8 6	55 664 D	3 122 D	735 D	125 c	6 569 D	6 109 D	6 618 D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	6	D _	D _	D	c .	D -	D _	D -
42151011	sales offices  Ferrous metal service  centers	3	D D	D D	D D	b b	D D	D D	D D
10.150									
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	2 2	D D	D D	D D	a a	D D	D D	D D
4216	Electrical goods whsle	60	138 870	12 635	3 024	377	22 032	11 813	12 217
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip,	23	75 098	5 452	1 208	149	9 596	7 116	7 183
421010	wiring supp, & const material whsle	23	75 098	5 452	1 208	149	9 596	7 116	7 183
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	С	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	27	D	D	D	С	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2	D	D	D	а	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	41	65 804	8 023	1 718	268	14 217	10 814	11 372
42171 421710	Hardware whsle	22 22	34 319 34 319	3 899 3 899	755 755	142 142	6 916 6 916	6 628 6 628	7 036 7 036
42172	Plumbing & heating equipment &								
421720	supplies (hydronics) whsle Plumbing & heating equipment &	7	13 694	1 693	366	66	2 730	1 916	1 928
	supplies (hydronics) whsle	7	13 694	1 693	366	66	2 730	1 916	1 928
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	5 625	736	163	20	994	518	498
421730	Warm air heating & air- conditioning equipment &		F 00F	700	100	00	004	510	400
10/=:	supplies whsle	6	5 625	736	163	20	994	518	498
42174	Refrigeration equipment & supplies whsle	6	12 166	1 695	434	40	3 577	1 752	1 910
421740	Refrigeration equipment & supplies whsle	6	12 166	1 695	434	40	3 577	1 752	1 910
4218	Machinery, equipment, & supplies whsle	394	1 297 360	115 224	25 362	4 000	213 536	347 910	382 793
42181	Construction & mining (except petroleum) machinery & equip whsle	21	169 895	14 403	3 104	381	27 326	46 810	48 925
421810	Construction & mining (except petroleum) machinery & equip								
	whsle	21	169 895	14 403	3 104	381	27 326	46 810	48 925
42182	Farm & garden machinery & equipment whsle	219	764 469	63 667	14 018	2 437	118 385	240 410	267 715
421820 4218201	Farm & garden machinery & equipment whsle	219	764 469	63 667	14 018	2 437	118 385	240 410	267 715
4218201 4218202	Farm machinery & equipment — farm dealers	173	636 158	52 491	11 636	2 053	94 820	212 664	234 966
	whsle distributors	42	D	D	D	е	D	D	D

[IIICIUUG3 OII	ily establishments with payroll. Tof meaning t	. abbieviations	and symbols, see in	iloudciory text. To	explanation of ter	ilia, ace Appella	IA A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								
421 4218	Wholesale trade, durable goods—Con.  Machinery, equipment, & supplies								
42183	whise—Con. Industrial machinery & equipment								
421830	whsle	106	303 066	30 684	6 752	945	54 905	53 776	59 606
4218302	whsle	106	303 066	30 684	6 752	945	54 905	53 776	59 606
	power) machinery & equipment whsle	8	9 844	1 280	340	45	2 132	1 361	1 425
4218303	General-purpose industrial machinery & equipment whsle .	37	181 319	16 905	3 510	541	29 762	34 123	41 113
4218305	Materials handling equipment whsle	11	31 802	4 153	1 078	114	7 755	11 337	9 571
4218306 4218307	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . Other industrial machinery &	37	55 113	5 877	1 245	182	11 655	5 374	5 896
42 10307	equipment whsle	6	15 071	1 078	218	30	1 539	403	395
42184	Industrial supplies whsle	24	44 583	4 909	1 151	164	9 354	5 613	5 252
421840 4218402	Industrial supplies whsle Mechanical power transmission	24	44 583	4 909	1 151	164	9 354	5 613	5 252
	supplies whsle	5	14 398	1 871	488	63	3 297	1 209	1 192
42185	Service establishment equipment & supplies whsle	21	14 628	1 454	326	68	3 107	1 209	1 212
421850	Service establishment equipment & supplies whsleOther service establishment	21	14 628	1 454	326	68	3 107	1 209	1 212
4218504	Other service establishment equipment & supplies whsle	9	9 981	788	196	36	1 806	892	807
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle  Transportation equipment &	3	719	107	11	5	459	92	83
	supplies (exc motor vehicle) whsle	3	719	107	11	5	459	92	83
4040		C1	D	D	D		D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	61	16 617	2 061	513	e 89	4 521	4 260	2 194
421910	Sporting & recreational goods & supplies whsle	12	16 617	2 061	513	89	4 521	4 260	2 194
							. 321	. 200	2 .5.
42192 421920	Toy & hobby goods & supplies whsle	11	7 762	1 241	276	80	2 466	848	1 323
421920	Toy & hobby goods & supplies whsle	11	7 762	1 241	276	80	2 466	848	1 323
42193 421930	Recyclable material whsle Recyclable material whsle	19 19	14 725 14 725	3 384 3 384	586 586	147 147	6 147 6 147	1 512 1 512	1 605 1 605
42194	Jewelry/watch/silverware/precious	_	7.050	017	101	00	1 040	000	710
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious stone, & precious metal whsle	7	7 950 7 950	617 617	131	36 36	1 348 1 348	802 802	710 710
		,	7 930	017	131	30	1 340	002	710
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	818	6 237 456	222 241	52 509	8 833	511 739	584 993	615 864
4221 42211	Paper & paper product whsle	26 6	101 646 23 099	11 105 1 739	2 665 396	346 46	20 206 3 228	9 527 1 527	9 018 1 283
422110	Printing & writing paper whsle	6	23 099	1 739	396	46	3 228	1 527	1 283
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	12 12	14 935 14 935	2 570 2 570	622 622	99 99	4 223 4 223	1 195 1 195	1 184 1 184
42213	Industrial & personal service paper	_							
422130	whsle	8	63 612	6 796	1 647	201	12 755	6 805	6 551
	whsle	8	63 612	6 796	1 647	201	12 755	6 805	6 551
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	10 10	130 832 130 832	2 923 2 923	648 648	120 120	7 520 7 520	10 968 10 968	11 533 11 533
422210	Drugs, & druggists' sundries	10	130 832	2 923	648	120	7 520	10 968	11 533
4222102	whisle								
	toiletries whsle	4	D	D	D	b	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry	6	12 467	860	225	42	3 666	243	495
422310	goods whsle	1	D	D	D	а	D	D	D
	goods whsle	1	l D	l D	l D	a	D	l D	l D

[IIICIUUES OII	iy establishments with payroll. Tof meaning t	JI abbieviations	and symbols, see in	iloddolory text. 1 o	- explanation of ten	ilia, ace Appella	IX /\]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories (\$1,000)
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—								
	Con.								
4224 42241	Grocery & related products whsle General-line grocery whsle	100 9	1 357 296 755 500	69 743 28 872	17 378 7 578	2 634 899	139 122 62 112	91 788 55 857	93 150 56 549
422410 4224101	General-line grocery whsle	9	755 500	28 872	7 578	899	62 112	55 857	56 549
4224103	voluntary group	5	D D	D D	D D	f e	D D	D D	D D
42242	Packaged frozen food whsle	7	104 484	7 129	1 625	235	12 150	3 534	3 087
422420	Packaged frozen food whsle	7	104 484	7 129	1 625	235	12 150	3 534	3 087
42243	Dairy products, (except dried or canned) whsle	22	15 897	1 005	228	55	2 324	189	184
422430	Dairy products, (except dried or canned) whsle	22	15 897	1 005	228	55	2 324	189	184
4224302	Dairy product (except raw milk) whsle	19	11 706	891	205	49	1 953	173	167
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	1 1	D D	D D	D D	a a	D D	D D	D D
42245	Confectionery whsle	7	140 558	7 480	1 921	323	13 522	16 659	17 332
422450	Confectionery whsle	7	140 558	7 480	1 921	323	13 522	16 659	17 332
42247 422470	Meat & meat product whsle  Meat & meat product whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42248	Fresh fruit & vegetable whsle	17	61 817	2 910	848	215	4 804	1 145	901
422480 42249	Fresh fruit & vegetable whsle  Other grocery & related products	17	61 817	2 910	848	215	4 804	1 145	901
42249	whsle	35	D	D	D	f	D	D	D
4224902	whsle	35 5	D D	D D	D D	f b	D D	D D	D D
4224903 4224906	Soft drinks whsle Other grocery specialties whsle.	15 10	119 952 D	14 949 D	3 471 D	617 C	27 086 D	4 268 D	4 994 D
4225	Farm-product raw material whsle	379	3 183 074	67 102	15 533	2 835	181 077	345 092	360 344
42251 422510	Grain & field bean whsle	352 352	2 700 410 2 700 410	63 029 63 029	14 531 14 531	2 835 2 297 2 297	172 317 172 317	343 076 343 076	357 066 357 066
42252 422520	Livestock whsle	24 24	D D	D D	D D	f	D D	D D	D D
42259	Other farm product raw material		_	_	_				_
422590	whsle	3	D	D	D	а	D	D	D
	whsle	3	D	D	D	а	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	44	73 778	7 913	1 783	260	17 064	8 275	8 533
422610	shapes whsle	3	D D	D D	D D	b b	D D	D D	D D
42269	Other chemical & allied products		5			5	D		, and the second
422690	whsle	41	D	D	D	С	D	D	D
4226901	whsle	41	D	D	D	C	D	D	D
4226902	whsleOther chemical & allied products	34	D D	D D	D D	b	D D	D D	D D
4227	whsle  Petroleum & petroleum products	34	D	J	J	С	U	U	U
42271	whsle	137 109	702 867 389 426	25 483 17 903	5 600 3 862	1 143 856	59 541 43 744	26 968 20 485	28 136 19 781
422710	Petroleum bulk stations & terminals	109	389 426	17 903	3 862	856	43 744	20 485	19 781
4227101	Petroleum bulk stations & terminals (except LP)	98	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	95	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	11	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	28	313 441	7 580	1 738	287	15 797	6 483	8 355
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	28	313 441	7 580	1 738	287	15 797	6 483	8 355
4228	Beer, wine, & distilled alcoholic	_	_	_	_		_	_	_
42281	beverage whsle	27 21 21	81 822	D 8 791	D 2 055	e 255	D 18 244	D 4 271 4 271	D 4 012 4 013
422810 42282	Beer & ale whsle	21	81 822	8 791	2 055	255	18 244	4 271	4 012
42282	while & distilled alcoholic beverage while	6	D	D	D	С	D	D	D
4228201	whsle	6	D	D	D	С	D	D	D
-	(licensed operation) whsle	6	D	D D	D D	С	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods — Con.								
4229	Miscellaneous nondurable goods		_	_	_		_	_	_
42291	whsle Farm supplies whsle	89 59	D 418 573	D 16 469	D 4 031	g 668	D 44 949	D 70 904	D 82 499
422910 4229101	Farm supplies whsle	59 28	418 573 66 350	16 469 3 981	4 031 850	668 249	44 949 8 348	70 904 9 705	82 499 9 972
4229102	Farm supplies—whsle distributors	31	352 223	12 488	3 181	419	36 601	61 199	72 527
42292	Book, periodical, & newspaper								
422920	whsle	10	19 157	1 835	394	95	3 548	2 339	2 428
	whsle	10	19 157	1 835	394	95	3 548	2 339	2 428
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	а	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle	7	99 201	4 378	1 002	210	8 290	5 181	5 920
422940	Tobacco & tobacco product whsle.	7	99 201	4 378	1 002	210	8 290	5 181	5 920
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable	_	_	_	_		_	_	_
422990	goods whsle Other miscellaneous nondurable	9	D	D	D	b	D	D	D
	goods whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	1 444	7 464 222	403 217	93 895	14 958	843 901	1 007 803	1 077 696
421	Wholesale trade, durable goods	709	2 130 054	208 385	47 818	7 513	384 099	459 685	498 944
4211	Motor vehicle & motor vehicle parts & supplies whsle	81	241 759	26 434	6 712	1 153	43 376	39 392	39 800
42111	Automobile & other motor vehicle whsle	31	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	31	D	D	D	f	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	16	105 799	10 106	2 557	363	14 515	12 530	12 556
42112	Motor vehicle supplies & new parts		103 733	10 100	2 337	300	14 313	12 330	12 330
421120	whsle	28	83 899	11 583	3 007	479	19 497	19 642	20 298
4211201	whsle	28	83 899	11 583	3 007	479	19 497	19 642	20 298
4211202	parts—warehouse distributors . Motor vehicle supplies & new	11	D	D	D	С	D	D	D
	parts—jobbers	13	D	D	D	С	D	D	D
4211203	Petroleum products marketing equipment whsle	4	D	D	D	b	D	D	D
42113	Tire & tube whsle	2 2	D D	D D	D D	a	D D	D D	D D
421130 42114	Tire & tube whsle  Motor vehicle parts, (used) whsle	20	D	D	D	a b	D	D	D
421140	Motor vehicle parts, (used) whsle .	20	Ď	Ď	Ď	b	Ď	Ď	Ď
4212 42121	Furniture & home furnishings whsle Furniture whsle	10 6	D D	D D	D D	b b	D D	D D	D D
421210 4212102	Furniture whsle Office & business furniture	6	D	D	D	b	D	D	D
	whsle	4	D	D	D	b	D	D	D
42122 421220	Home furnishings whsle  Home furnishings whsle	4 4	D D	D D	D D	a a	D D	D D	D D
4213	Lumber & other construction materials								
42131	whsle	34	209 746	15 900	3 625	465	32 179	23 410	25 052
421310	panel whsle Lumber, plywood, millwork, &	15	D	D	D	е	D	D	D
4213102	wood panel whsle Lumber with yard whsle	15 4	D D	D D	D D	e b	D D	D D	D D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	е	D	D	D
42132	Brick, stone, & related construction								
421320	materials whsle	9	D	D	D	b	D	D	D
4213203	materials whsle	9	D	D	D	b	D	D	D
	products whsle	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials  Whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	6	D	D	D	b	D	D	D
	wiloic	. 0		. ט	. ن	. 0		. ט	ט

[IIICIUUES OIII	y establishments with payroll. Tof meaning t	JI abbieviations	and symbols, see in	iloddctory text. To	- explanation of ten	ino, occ rippend	iiv 1/3		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	NORTH DAKOTA—Con.								
	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods—Con.								
4214 42142 421420	Professional & commercial equipment & supplies whsle	69 18 18	141 162 D D	24 311 D D	5 766 D D	846 c c	43 068 D D	15 317 D D	16 644 D D
42143	Computer & computer peripheral equipment & software whsle	15	D	D	D		D	D	D
421430	Computer & computer peripheral equipment & software whsle	15	D	D	D	e e	D	D	D
4214301	Computer & peripheral equipment whsle	13	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	9	D	D	D	c	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	13	14 709	2 602	572	97	4 742	2 365	2 594
4214401	whsle	13	14 709	2 602	572	97	4 742	2 365	2 594
	supplies whsle	9	13 002	2 281	468	78	4 122	1 795	2 343
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	С	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	С	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	6 6	D D	D D	D D	b b	D D	D D	D D
42149	Other professional equipment & supplies whsle	7	D	D	D	С	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	С	D	D	D
4045		,							
4215	Metal & mineral (except petroleum) whsle	8	55 664	3 122	735	125	6 569	6 109	6 618
42151 421510	Metal service centers & offices Metal service centers & offices	6 6	D D	D D	D D	C C	D D	D D	D D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151011	centers	3	D	D	D	b	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	2 2	D D	D D	D D	a a	D D	D D	D D
4216	Electrical goods whsle	46	114 258	9 422	2 195	310	16 674	10 593	10 947
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	55 894	3 601	783	106	6 147	6 075	6 109
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	55 894	3 601	783	106	6 147	6 075	6 109
40400			35 55 1	0 001			5	0 0.0	0 .00
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment	23	D	D	D		D	D	D
421690	whsle	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	21	D	D	D	С	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2	D	D	D	a	D	D	D
4017									
4217	Hardware, & plumbing & heating equipment & supplies whsle	40	D 04.040	D	_ D	e	D	D	D 7 000
42171 421710	Hardware whsle	22 22	34 319 34 319	3 899 3 899	755 755	142 142	6 916 6 916	6 628 6 628	7 036 7 036
42172	Plumbing & heating equipment &								
421720	supplies (hydronics) whsle Plumbing & heating equipment &	6	D	D	D	b	D	D	D
	supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	5 625	736	163	20	994	518	498
421730	Warm air heating & air- conditioning equipment & supplies whsle	6	5 625	736	163	20	994	518	498
42174	Refrigeration equipment & supplies								.30
42174	whsle	6	12 166	1 695	434	40	3 577	1 752	1 910
	supplies whsle	6	12 166	1 695	434	40	3 577	1 752	1 910

[IIICIGGES OII	ily establishments with payroll. To meaning	or appreviations	and symbols, see in		explanation of ten	ilis, see Appella	iiv 1/3		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
-	NORTH DAKOTA—Con.								
	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods—Con.								
4218 42181	Machinery, equipment, & supplies whsle	363	1 229 826	109 386	24 116	3 846	203 931	343 486	378 133
421810	whsle	20	D	D	D	е	D	D	D
	petroleum) machinery & equip whsle	20	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	212	749 039	61 882	13 669	2 392	116 136	239 921	267 067
421820	Farm & garden machinery & equipment whsle	212	749 039	61 882	13 669	2 392	116 136	239 921	267 067
4218201	Farm machinery & equipment— farm dealers	171	D	D D	D	g	D	D	D
4218202	Farm machinery & equipment— whsle distributors	38	D	D	D	e	D	D	D
42183	Industrial machinery & equipment	00	070 475	00.045	0.000	000	50 574	54 405	50.007
421830	whsle	88	272 175	28 245	6 229	888	50 571	51 165	56 827
4218302	whsle	88	272 175	28 245	6 229	888	50 571	51 165	56 827
4218303	Whsle	8	9 844	1 280	340	45	2 132	1 361	1 425
4218305	machinery & equipment whsle .  Materials handling equipment	35	D	D	D	f	D	D	D
4218306	whsle	11	31 802	4 153	1 078	114	7 755	11 337	9 571
	mach, equip, & supplies whsle.	22	34 501	3 829	794	133	7 823	2 810	3 172
42184 421840	Industrial supplies whsle Industrial supplies whsle	20 20	D D	D D	D D	c c	D D	D D	D D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	719	107	11	5	459	92	83
	whsle	3	719	107	11	5	459	92	83
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	58	D	D	D	е	D	D	D
421910	supplies whsle	12	16 617	2 061	513	89	4 521	4 260	2 194
	supplies whsle	12	16 617	2 061	513	89	4 521	4 260	2 194
42192	Toy & hobby goods & supplies whsle	10	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	10	D	D	D	b	D	D	D
42193 421930	Recyclable material whsle	18 18	D D	D D	D D	c c	D D	D D	D D
42194	Jewelry/watch/silverware/precious	7	7 950	617	101	00	1 040	802	710
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious stone, & precious metal whsle	7	7 950	617	131	36 36	1 348 1 348	802	710
42199	Other miscellaneous durable goods	,	, 555				. 0.0	552	
421990	whsle	11	D	D	D	b	D	D	D
121000	goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	735	5 334 168	194 832	46 077	7 445	459 802	548 118	578 752
4221 42211 422110	Paper & paper product whsle	25 6 6	D 23 099 23 099	D 1 739 1 739	D 396 396	e 46 46	D 3 228 3 228	D 1 527 1 527	D 1 283 1 283
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	11 11	D D	D D	D D	b b	D D	D D	D D
42213	Industrial & personal service paper		00.010	0.700	4 647	004	10 755	0.005	0.554
422130	whsle	8 8	63 612 63 612	6 796 6 796	1 647 1 647	201 201	12 755 12 755	6 805 6 805	6 551 6 551
4222	Drugs, & druggists' sundries whsle	8	D 00 012	D 730	D 1 047	b	12 733 D	D 000	D 0 331
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	8	D	D	D	b	D	D	D
	whisle	8	D	D	D	b	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry	6	12 467	860	225	42	3 666	243	495
422310	goods whsle	1	D	D	D	a	D	D	D
	goods whsle	1 1	l D	l D	l D	l a	D	D	l D

[IIICIGGG OII	ily establishments with payroll. Tor meaning t	. abbieviations	and symbols, see in	iloddctory text. To	- explanation of ten	ilia, acc Appello	iix Aj		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	NORTH DAKOTA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—								
722	Con.								
4224 42241	Grocery & related products whsle General-line grocery whsle	65 8	1 043 152 D	51 131 D	12 967 D	1 900	105 623 D	72 583 D	74 122 D
422410	General-line grocery whsle	8	D D	B	Б	f	D D	B	D D
4224101	General-line grocery whsle, voluntary group	5	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	С	D	D	D
42243	Dairy products, (except dried or								
422430	canned) whsle	12	D	D	D	b	D	D	D
122100	canned) whsle	12	D	D	D	b	D	D	D
42245 422450	Confectionery whsle	4 4	D D	D D	D D	b b	D D	D D	D D
42247	Meat & meat product whsle	1	D	D	D	a	D	D	D
422470	Meat & meat product whsle	1	D	D	D	a	D	D	D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	14 14	D D	D D	D D	C C	D D	D D	D D
42249	Other grocery & related products			_					
422490	whsle	22	D	D	D	f	D	D	D
	whsle	22	D	D	D	f	D	D	D
4224903 4224906	Soft drinks whsle Other grocery specialties whsle.	9 8	D D	D D	D D	e c	D D	D D	D D
4225	Farm-product raw material whsle	364	2 784 025	63 942	14 741	2 378	174 839	345 063	360 202
42251 422510	Grain & field bean whsle	351 351	D D	D D	D D	g g	D D	D D	D D
42252	Livestock whsle	10	D	D	D	b	D	D	D
422520	Livestock whsle	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	а	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	33	54 117	6 582	1 450	216	13 890	5 387	5 443
42261	Plastics materials & basic forms &	3	D	D	D00	b	D	D	D
422610	shapes whsle								
10000	shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	30	D	D	D	С	D	D	D
422690	Other chemical & allied products whsle	30	D	D	D	С	D	D	D
4226901	Industrial gases (except LP) whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products		D	D	D		D	D	D
4227	whsle  Petroleum & petroleum products	24	D			С	J		
	whsle	132	643 645	24 673	5 477	1 117	57 259	24 213	25 496
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	106	D	D	D	T	D	D	D
4227101	terminals	106	D	D	D	f	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	95	D	D	D	f	D	D	D
4227102	(except LP) Liquefied petroleum bulk	93	D	D	D	f	D	D	D
4227 102	stations & terminals	11	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	26	D	D	D	е	D	D	D
422720	Petroleum & petroleum prod whsle								
4000	(exc bulk stations & terminals)	26	D	D	D	е	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	27	D	D	D	е	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	21 21	81 822 81 822	8 791 8 791	2 055 2 055	255 255	18 244 18 244	4 271 4 271	4 012 4 012
42282	Wine & distilled alcoholic beverage								
422820	whsle	6	D	D	D	С	D	D	D
	whsle	6	D	D	D	С	D	D	D
4229	Miscellaneous nondurable goods while	75	D	D	D	f	D	D	D
42291 422910	Farm supplies whsle	51 51	362 532 362 532	14 652 14 652	3 589 3 589	603 603	41 176 41 176	58 906 58 906	70 287 70 287
4229101	Farm supplies whsle Farm supplies—farm dealers	22	362 332 D	D 14 632	D D	C	41 176 D	D 56 900	70 287 D
4229102	Farm supplies—whsle distributors	29	D	D	D	е	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle	4	D	D	D	b	D	D	D
	whsle	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D		D	D	D
42294		7	99 201	4 378		210	8 290	5 181	5 920
422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	7	99 201	4 378	1 002 1 002	210	8 290 8 290	5 181	5 920 5 920

	,					,			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NODTH DAKOTA O	(110111001)	(\$1,000)	(\$1,000)	(\$1,000)	(name)	(\$1,555)	(\$.,555)	(\$1,000)
	NORTH DAKOTA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42295	whsle—Con. Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies	2	D	D	D	b	D	D	D
	whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales	400	505 450	44 004	40.000	4 000	70.004	50.004	54 400
404	branches and sales offices	109	505 452	41 231	10 382	1 320	72 224	52 824	51 480
421	Wholesale trade, durable goods	56	148 864	20 434	5 474	524	32 632	15 988	14 536
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	16 219	1 759	425	53	3 346	473	402
4214	Professional & commercial equipment	3	10 213	1 733	423	30	3 340	470	402
7217	& supplies whsle	11	D	D	D	С	D	D	D
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	37 655	4 492	1 026	126	7 640	4 372	4 595
42183	Industrial machinery & equipment	13	D. D.	D02	D . 020	b	. o.o	D	. 555 D
421830	whsle	13	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	53	356 588	20 797	4 908	796	39 592	36 836	36 944
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	а	D	D	D
4224	Grocery & related products whsle	23	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	11	91 533	9 091	2 073	336	17 041	3 743	4 051
422490	Other grocery & related products whsle	11	91 533	9 091	2 073	336	17 041	3 743	4 051
4226	Chemical & allied products whsle	11	19 661	1 331	333	44	3 174	2 888	3 090
42269	Other chemical & allied products whsle	11	19 661	1 331	333	44	3 174	2 888	3 090
422690	Other chemical & allied products whsle	11	19 661	1 331	333	44	3 174	2 888	3 090
4227	Petroleum & petroleum products whsle	5	59 222	810	123	26	2 282	2 755	2 640
4229	Miscellaneous nondurable goods	12	D	D	D	b	D	D	D
42291 422910	whsle	8 8	56 041 56 041	1 817 1 817	442 442	65 65	3 773 3 773	11 998 11 998	12 212 12 212
422910	Agents, brokers, and	8	30 041	1 017	442	05	3 773	11 990	12 212
	commission merchants	51	648 708	9 933	2 147	714	18 147	127	270
421	Wholesale trade, durable goods	21	102 008	3 321	623	122	5 802	88	102
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	а	D	D	D
4216	Electrical goods whsle	2	D	D	D	а	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	10	29 879	1 346	220	28	1 965	52	65
42182	Farm & garden machinery & equipment whsle	4	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment								
421830	whsle	5	D	D	D	а	D	D	D
	whsle	5	D	D _	D _	а	D	D	D
4219	Miscellaneous durable goods whsle	3	D	l D	l D	a	D	D	D

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NORTH DAKOTA—Con.								
	Agents, brokers, and commission merchants — Con.								
422	Wholesale trade, nondurable goods	30	546 700	6 612	1 524	592	12 345	39	168
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	12	D	D	D	b	D	D	D
422490	whsle	2	D	D	D	b	D	D	D
422490	whsle	2	D	D	D	b	D	D	D
4225 42252 422520	Farm-product raw material whsle Livestock whsle Livestock whsle	15 14 14	399 049 D D	3 160 D D	792 D D	457 e e	6 238 D D	29 D D	142 D D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	а	D	D	D

#### Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Comments with payron. 1 of inclaiming of abbrevia	All types of percent of	operation	Merchant w	holesalers	Manufacturers' and o	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	NORTH DAKOTA								
42	Wholesale trade	3.2	1.6	3.6	1.6	-	1.7	-	.6
421	Wholesale trade, durable goods	6.2	2.6	6.9	2.9	-	.2	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	12.2	2.8	15.7	3.6	D	D	D D	D D
42111 421110 4211105	Automobile & other motor vehicle whsle	10.3 10.3	2.6 2.6	D D	D D	_	_	D	D
4211103	whsle	16.9	4.2	16.9	4.2	-	_	-	-
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	14.3 14.3	3.6 3.6	15.3 15.3	3.9 3.9	_	_ _	_ _	
4211201	Motor vehicle supplies & new parts— warehouse distributors	25.3	_	D	D	-	_	_	_
4211202	Motor vehicle supplies & new parts — jobbers	D	D	D	D	-	_	_	_
4211203	Petroleum products marketing equipment whsle	D	D	D	D	-	-	-	_
42113 421130	Tire & tube whsle	D D	D D	D D	D D	_	_	_	_ _
42114	Motor vehicle parts, (used) whsle	D	D	D	D	_	-	_	_
421140 4212	Motor vehicle parts, (used) whsle  Furniture & home furnishings whsle	D D	D D	D D	D D	_	_	_	_
42121 421210	Furniture whsle	D	D D	D	D D	_	<u> </u>	_	<u>-</u>
4212102	Office & business furniture whsle	D	D	D	D	-	-	-	-
42122 421220	Home furnishings whsle	D D	D D	D D	D D	-	-	_	_
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	1.4	1.0	1.5	1.1	-	-	-	-
421310	whsle	1.1	1.7	D	D	-	-	-	-
4213102	whsle	1.1 D	1.7 D	D D	D D	_	_ _		_
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	_	-	_	_
42132	Brick, stone, & related construction materials whsle			D	D				
421320	Brick, stone, & related construction materials whsle	_	_	D	D	_	_	_	_
4213203	Cement, lime, & related products whsle	D	D	D	D	-	-	-	_
42133 421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	D D	D D	D D	D D			_ _	_
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	-	-	-	_
42139 421390	Other construction materials whsle	D D	D D	D D	D D				
4213902	Other construction materials whsle	D	D	D	D	-	-	-	_
4214	Professional & commercial equipment & supplies whsle	7.8	2.0	11.5	2.9	D	D	D	D
42142 421420	Office equipment whsle	5.3 5.3	.7 .7	D D	D D	_	-		=
42143	Computer & computer peripheral equipment & software whsle	_	_	D	D	_	_	_	_
421430	Computer & computer peripheral equipment & software whsle	_	=	D	D	_	-	_	_
4214301 42143012	Computer & peripheral equipment whsle Computers & peripheral equipment for	D	D	D	D	-	_	_	_
42144	end use	3.5	_	D 3.5	D -	_	_	_	_
421440 4214401	Other commercial equipment whsle	3.5	_	3.5	_	-	-	-	-
	whsle	4.0	-	4.0	-	-	-	-	_
42145	Medical, dental, & hospital equipment & supplies whsle	21.3	5.1	D	D	-	-	_	_
421450 4214501	Medical, dental, & hospital equipment & supplies whsle	21.3	5.1	D	D	-	-	-	_
4214301	whsle	D	D	D	D	-	-	-	-
42146 421460	Ophthalmic goods whsle		7.3 7.3	D D	D D		_		
42149	Other professional equipment & supplies			D	D				
421490	whsle Other professional equipment & supplies whsle	_	_	D D	D D	_	_	_	_
4215	Metal & mineral (except petroleum) whsle	.1	_	.1	_		-	_	
42151 421510	Metal service centers & offices	D D	D D	D D	D D		_ _	_	_ _
4215101	Ferrous metal service centers & sales offices	D	D	D	D	_	-	_	=
42151011 42152	Ferrous metal service centers  Coal & other mineral & ore whsle	D D	D D	D D	D D	_	_	_	_
421520	Coal & other mineral & ore whsle	D	D	D	D	-	_	I =1	=

See footnotes at end of table.

#### Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Security in the second district of the second	All types of percent of	f operation		vholesalers	Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales —	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.		_	4.7			1		5
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	1.4	.5	1.7	.6	D	D	D	D
421610	const material whsle	1.1	.2	1.5	.2	_	_	_	_
42162	const material whsle	1.1	.2	1.5	.2	_	_	_	_
421620	whsle	D	D	D	D	_	_	_	-
	whsle	D	D	D	D	-	-	_	_
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	D D	D D	D D	D D	_ _	-		
4216901	Communications equipment & supplies whsle	D	D	D	D	-	-	_	_
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	_	_	_	_
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.8	.1	D	D	_	-	D	D
42171 421710	Hardware whsleHardware whsle	2.6 2.6	.i .i	2.6 2.6	.1	-			
42172	Plumbing & heating equipment & supplies								
421720	(hydronics) whsle	3.9	_	D	D	_	_	_	_
42173	(hydronics) whsle	3.9	_	D	D	_	-	_	_
421730	& supplies while	7.8	.5	7.8	.5	-	-	-	-
	equipment & supplies whsle	7.8	.5	7.8	.5	-	-	-	_
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle					_ _	_		
4218 42181	Machinery, equipment, & supplies whsle	6.3	3.5	6.6	3.7	-	.9	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum)	.7	4.9	D	D	-	_	-	_
421010	machinery & equip whsle	.7	4.9	D	D	_	_	_	_
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	9.9	3.3	10.1	3.3	=	-	D	D
4218201	whsle	9.9	3.3	10.1	3.3	-	-	D	D
4218202	dealers Farm machinery & equipment—whsle	6.8	2.7	D	D	_	-	_	-
42183	distributors	D .8	D 2.2	D .9	D 2.5	_ D	– D	_ D	– D
421830 4218302	Industrial machinery & equipment whsle Hydraulic & pneumatic (fluid-power)	.8	2.2	.9	2.5	Ď	D	p	D
4218303	machinery & equipment whsle	-	2.2	-	2.2	-	-	-	-
4218305	equipment whsle	.2	.2 3.4	D -	D 3.4	-		-	_ _
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1.9	6.4	3.1	10.3	D	D	_	_
4218307	Other industrial machinery & equipment whsle	_	.8	_	_	_	_	_	_
42184	Industrial supplies whsle	1.1	9.7	D D	D D	-	-	-	-
421840 4218402	Industrial supplies whsle	1.1	9.7	D	D	_	_	_	_
42185	Service establishment equipment & supplies	_	_	_	_	_		_	_
421850	whsle	9.8	8.6	D	D	-	-	-	-
4218504	Whsle	9.8	8.6	D	D	-	-	-	-
	supplies whsle	11.1	11.8	-	-	=	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	-	D	-	-	=	-	_
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	-	D	-	-	-	-	_
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	D	D
42191 421910	Sporting & recreational goods & supplies whsle	.8	-	.8	-	-	-	-	-
421910	Sporting & recreational goods & supplies whsle	.8	-	.8	-	-	_	-	_
42192 421920	Toy & hobby goods & supplies whsle	11.7 11.7	-	D D	D D	-		-	_ _
42193	Recyclable material whsle	5.9	1.1	D	D	_	_	_	_
421930	Recyclable material whole	5.9	1.1	D	D	_	-	_	_
42194 421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	18.8 18.8	_	18.8 18.8	_	_	-	_	_
42199	Other miscellaneous durable goods whsle	D	_ D	D 10.0	_ D	_	_	_	_
421990	Other miscellaneous durable goods whsle	l D	l D	l D	l D		-		_

See footnotes at end of table.

#### Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Garantia are addited at husiness	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								_
422 4221	Wholesale trade, nondurable goods	2.0 3.9	1.2	2.3 D	1.1 D	_ D	2.3 D	_	.7
42211 422110	Printing & writing paper whsle	5.7 5.7		5.7 5.7	_ _	-	-		
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	7.8 7.8	_	D D	D D		-	_ _	
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	2.2 2.2		2.2 2.2	- -	_ _	- -	_ _	_ _
4222 42221	Drugs, & druggists' sundries whsle	.2 .2	=	D D	D D	D -	D -	D -	D
422210 4222102	Drugs, & druggists' sundries whsle	.2	-	Ď	Ď	-	-	_	_
	cosmetic, & toiletries whsle	D	D	-	-	_	_	_	-
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	.9 D	D	.9 D	D		-	_ _	_ _
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	_	-	-	_
4224 42241	Grocery & related products whsle	.2	.1	.3 D	.2 D	D _	D -	D -	D -
422410 4224101	General-line grocery whsle	-	_	D	D	_	-	-	_
4224103	groupOther general-line grocery whsle	D D	D D	D D	D D		-	_ _	_ _
42242 422420	Packaged frozen food whsle	_ _		_ _	_ _		_ _	_	
42243	Dairy products, (except dried or canned) whsle	14.4		D	D				
422430	Dairy products, (except dried or canned) whsle	14.4	_	D	D	_	_	_	_
4224302	Dairy product (except raw milk) whsle	19.5	=	-	-	-	=	-	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D D	D D	_	- -	_	_	_	_ _
42245 422450	Confectionery whsle	_ _		D D	D D				_ _
42247 422470	Meat & meat product whsle	D D	D D	D D	D D		-		_ _
42248 422480	Fresh fruit & vegetable whsle	_ _	2.3 2.3	D D	D D		- -	_ _	_ _
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D D		-	D D	D D
4224902 4224903	Bread & baked goods whsle	D -	D -	_ D	_ D		-		=
4224906	Other grocery specialties whsle	D	D	D	D	_	-	_	-
4225 42251 422510	Farm-product raw material whsle	2.0 2.0 2.0	1.3 1.4 1.4	2.3 D D	1.4 D D	_ _ _	- - -	_ _ _	1.0 _ _
42252 422520	Livestock whsle	D D	D D	D D	D D		_ _	D D	D D
42259 422590	Other farm product raw material whsle Other farm product raw material whsle	D D	D D	D D	D D	_ _	-		<u>-</u>
4226 42261	Chemical & allied products whsle	.3	9.6	.4	11.8	_	3.8	-	-
422610	whsle	D	D	D	D	_	-	-	_
.22010	whsle	D	D	D	D	-	-	_	_
42269 422690	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D		3.8 3.8	_ _	_ _
4226901 4226902	Industrial gases (except LP) whsle Other chemical & allied products whsle	D D	D D	D D	D D		-		
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	2.5	.9	2.8 D	_ D	_	10.4	_	_
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	-	-	D	D	_	-	-	-
42271011	(except LP)	D D	D D	D D	D D		-		
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	_	-	_	-
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5.7	2.0	D	D	_	-	_	-
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5.7	2.0	D	D	-	-	_	_
4228 42281	Beer, wine, & distilled alcoholic beverage whsle	D -	D .2	D -	D .2		_ _	_	
422810 42282	Beer & ale whsle	_ D	.2 D	_ D	.2 D	_	-	-	-
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed	D	D	D	D			_	<del>-</del> -
	operation) whsle	D	D	_	_	-	-	ı – l	_

See footnotes at end of table.

#### Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997-Con.

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant v percent c	vholesalers of sales—		sales branches iffices if sales—	Agents, brokers, and commission merchants percent of sales —	
code	Geographic area and kind of pushless	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	NORTH DAKOTA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229 42291 422910 4229101	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle Farm supplies—farm dealers	D 2.6 2.6 15.5	D 3.5 3.5 12.5	D 3.0 3.0 D	D 4.0 4.0 D	D - -	D - -	D - -	D - - -
4229102	Farm supplies—whsle distributors	.1	1.8	D	D	-	_	_	-
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	.2 .2	7.1 7.1	D D	D D	_ _	_ _		Ξ
42293 422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	_	-	-	-
	whsle	D	D	D	D	-	_	_	-
42294 422940	Tobacco & tobacco product whsle	20.1 20.1	_ _	20.1 20.1	_ _	_ _	_ _		Ξ
42295 422950 4229501	Paint, varnish, & supplies whsle	D D D	D D D	D D D	D D D	- - -	_ _ _ _	- - -	- - -
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods	D	D	D	D	-	_	_	-
-LL030	whsle	D	D	D	D	_	_	_	_

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.
<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

WISAS, and	PMSAS), see Appendix Ej							1	
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories (\$1,000)
	DICMA DOK AID MOA	, ,	, ,	( , , ,		, ,	. , ,	(, , ,	(,,,,,
	BISMARCK, ND MSA								
42	Wholesale trade	192	813 205	52 641	13 392	1 983	105 486	81 586	87 979
421	Wholesale trade, durable goods	134	295 096	30 539	8 026	1 071	58 675	51 664	56 186
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	33 746	3 598	815	137	6 509	4 967	5 461
42111	Automobile & other motor vehicle whsle	5	18 527	1 878	423	64	2 935	1 997	2 371
421110	Automobile & other motor vehicle whsle	5	18 527	1 878	423	64	2 935	1 997	2 371
42112	Motor vehicle supplies & new parts								
421120	whsle	7	D	D	D	b	D	D	D
	whsle	7	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	2 2	D D	D D	D D	b b	D D	D D	D D
421210	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	Professional & commercial equipment								
	& supplies whsle	23	28 638	4 388	1 462	151	8 382	1 776	2 384
4216	Electrical goods whsle	10	15 066	1 778	426	51	3 212	1 816	1 771
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	11 810	1 093	259	48	2 164	2 103	2 238
4218	Machinery, equipment, & supplies whsle	53	D	D	D	е	D	D	D
42181	Construction & mining (except petroleum) machinery & equip								
421810	whsle	7	78 265	5 414	1 191	150	11 489	15 641	16 097
.2.0.0	petroleum) machinery & equip whsle	7	78 265	5 414	1 191	150	11 489	15 641	16 097
42182	Farm & garden machinery &								
421820	equipment whsle Farm & garden machinery &	14	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	14	D	D	D	b	D	D	D
	farm dealers	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	35 491	3 835	1 016	135	6 293	5 901	7 808
421830	Industrial machinery & equipment whsle	15	35 491	3 835	1 016	135	6 293	5 901	7 808
4218303	General-purpose industrial machinery & equipment whsle .	6	05 <del>4</del> 51	D D	1 010 D	b	0 233 D	D 5 301	D D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D D	D D
42185	Service establishment equipment & supplies whsle	8	9 144	594	139	30	1 316	714	677
421850	Service establishment equipment & supplies whsle	8	9 144	594	139	30	1 316	714	677
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	а	D	D	D
4219	Miscellaneous durable goods whsle	16	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	58	518 109	22 102	5 366	912	46 811	29 922	31 793
4224	Grocery & related products whsle	12	239 704	11 841	3 057	408	23 283	14 798	15 801
42241 422410	General-line grocery whsle	2 2	D D	D D	D D	c c	D D	D D	D D
42249	Other grocery & related products								
422490	Whsle Other grocery & related products	6	D	D	D	С	D	D	D
4224903	whsle	6 2	D D	D D	D D	C C	D D	D D	D D
4225	Farm-product raw material whsle	12	D	D	D	С	D	D	D
42252 422520	Livestock whsle	4 4	D D	D D	D D	C C	D D	D D	D D
4227	Petroleum & petroleum products								
42271	whsle	11 8	D D	D D	D D	c b	D D	D D	D D
422710	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic	· ·	5	ا	D	5	U		
	beverage whsle	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42291 422910	Farm supplies whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	DI	DI	D	b	D	l D	l D

Wich to, and	i WoA3), see Appendix Lj								
NAIÇS	Geographic area, type of operation,				First-	Paid employees for pay period			
code	and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BISMARCK, ND MSA—Con.								
	Merchant wholesalers	169	677 317	43 354	10 809	1 630	87 976	78 787	84 705
421	Wholesale trade, durable goods	118	256 952	26 395	6 663	977	51 007	50 334	55 013
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	С	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	þ	D	D	D
42121 421210	Furniture whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	С	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	11 810	1 093	259	48	2 164	2 103	2 238
4218	Machinery, equipment, & supplies whsle	47	D	D	D	е	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	78 265	5 414	1 191	150	11 489	15 641	16 097
421810	Construction & mining (except petroleum) machinery & equip whsle	7	78 265	5 414	1 191	150	11 489	15 641	16 097
42182	Farm & garden machinery & equipment whsle	13	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	С	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	5	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	6 6	11 309 11 309	859 859	240 240	30 30	2 198 2 198	1 704 1 704	1 275 1 275
4219	Miscellaneous durable goods whsle	15	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	51	420 365	16 959	4 146	653	36 969	28 453	29 692
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	8 2 2	D D D	D D D	D D D	e c c	D D D	D D D	D D D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	С	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	8	D	D	D	b	D	D	D
4227101	terminals	8	D	D	D	b	D	D	D
42271011	terminals (except LP)	8	D D	D D	D D	b b	D D	D D	D D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	С	D	D	D
42291 422910	Farm supplies whsle	2 2	D D	D D	D D	a a	D D	D D	D D
	Manufacturers' sales branches and sales offices	14	48 727	7 282	2 099	210	14 214	2 738	3 198
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	С	D	D	D
	Agents, brokers, and commission merchants	9	87 161	2 005	484	143	3 296	61	76
421	Wholesale trade, durable goods	4	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	С	D	D	D
4225	Farm-product raw material whsle	2	D	l D	D D	С	D	D D	D

WSAS, and	PMSAS), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	FARGO-MOORHEAD, ND-MN MSA								
42	Wholesale trade	433	3 166 135	200 428	47 388	6 710	375 489	361 348	387 566
421	Wholesale trade, durable goods	264	1 100 593	115 663	27 343	3 701	198 784	170 601	182 792
4211	Motor vehicle & motor vehicle parts &								
42111	supplies whsle	33	214 089	20 396	5 173	783	32 477	26 660	28 469
421110	whsle	13	138 125	9 296	2 248	362	14 110	9 459	10 822
4211105	whsle	13 9	138 125 D	9 296 D	2 248 D	362 c	14 110 D	9 459 D	10 822 D
42112	Motor vehicle supplies & new parts								
421120	whsle	16	68 065	10 167	2 688	379	16 188	16 049	16 463
4211201	whsle	16	68 065	10 167	2 688	379	16 188	16 049	16 463
4211202	parts—warehouse distributors . Motor vehicle supplies & new	7	30 366	3 806	1 215	162	6 662	6 632	7 051
	parts—jobbers	7	D	D	D	С	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	3	D D	D D	D D	a a	D D	D D	D D
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	6 5 5	11 787 D D	1 172 D D	235 D D	43 b b	2 723 D D	923 D D	968 D D
4213	Lumber & other construction materials whsle	18	153 315	11 493	2 762	336	23 173	17 137	17 843
42131	Lumber, plywood, millwork, & wood panel whsle	9	113 746	9 212	2 249	265	17 985	13 730	14 638
421310	Lumber, plywood, millwork, & wood panel whsle	9	113 746	9 212	2 249	265	17 985	13 730	14 638
4213102 4213103	Lumber with yard whsle  Plywood, veneer, millwork, &	3	D	D	D	b	D	D	D
40400	wood panel whsle	6	D	D	D	С	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	3	D	D	D	b	D	D	D
4213902	whsle	3	D	D	D	b	D	D	D
4210002	whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	48	163 523	27 336	6 768	833	44 158	20 767	19 273
42142 421420	Office equipment whsle Office equipment whsle	9	19 849 19 849	4 682 4 682	1 131 1 131	143 143	7 343 7 343	3 533 3 533	3 671 3 671
42143	Computer & computer peripheral equipment & software whsle	14	59 633	10 145	2 477	303	17 682	4 396	4 473
421430	Computer & computer peripheral equipment & software whsle	14	59 633	10 145	2 477	303	17 682	4 396	4 473
4214301	Computer & peripheral equipment whsle	11	D	D	D	С	D	D	D
42143012	Computers & peripheral equipment for end use	8	D	D	D	С	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	С	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	С	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	С	D	D	D
4215	Metal & mineral (except petroleum)		9						
42151	whsle	3	D D	D D	D D	b b	D D	D D	D D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	3	D	D	D	b	D	D	D
42151011	sales offices Ferrous metal service centers	3	D D	D D	D D	b b	D D	D D	D D
4216	Electrical goods whsle	36	117 748	10 276	2 503	293	17 707	10 005	10 268
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	85 618	5 229	1 237	144	9 489	7 079	7 212
421610	Electrical apparatus & equip, wiring supp, & const material								
42162	whsle  Electrical appliance, television &	19	85 618	5 229	1 237	144	9 489	7 079	7 212
	radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	b	D	D	D

WOAS, and	T WOA3), see Appendix Lj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	FAROO MOORUFAR NR MN	(Hullibel)	(\$1,000)	(φ1,000)	(φ1,000)	(Humber)	(ψ1,000)	(ψ1,000)	(\$1,000)
	FARGO-MOORHEAD, ND-MN MSA-Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating								
42174	equipment & supplies whsle Refrigeration equipment & supplies	16	40 906	5 235	1 109	157	9 167	6 864	7 047
421740	whsle	3	D	D	D	b	D	D	D
	supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	87	336 321	33 878	7 536	1 007	58 489	82 382	92 266
42181	whsle								
421810	whsle	10	71 808	6 234	1 284	162	11 803	21 352	22 997
	petroleum) machinery & equip whsle	10	71 808	6 234	1 284	162	11 803	21 352	22 997
42182	Farm & garden machinery &								
421820	equipment whsle	35	152 001	13 340	2 980	433	22 195	45 710	50 706
4218201	equipment whsle Farm machinery & equipment—	35	152 001 D	13 340 D	2 980 D	433	22 195 D	45 710 D	50 706 D
4218202	farm dealersFarm machinery & equipment— whsle distributors	23	D	D	D	e b	D	D	D
40400		''				b			
42183 421830	Industrial machinery & equipment whsle	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218303	whsle	26	92 172	11 408	2 618	311	18 743	13 265	16 419
4218305	machinery & equipment whsle .  Materials handling equipment	13	56 804	6 362	1 396	192	10 529	10 113	12 981
	whsle	5	15 628	2 745	687	66	5 018	1 860	2 071
42184 421840	Industrial supplies whsle Industrial supplies whsle	9 9	13 321 13 321	1 465 1 465	317 317	47 47	2 975 2 975	1 459 1 459	1 527 1 527
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	С	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	169	2 065 542	84 765	20 045	3 009	176 705	190 747	204 774
4221 42213	Paper & paper product whsle Industrial & personal service paper	11	D	D	D	С	D	D	D
422130	whsle	2	D	D	D	С	D	D	D
	whsle	2	D	D	D	С	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	8 8	D D	D D	D D	b b	D D	D D	D D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	b	D	D	D
4222102	pharmaceutical, cosmetic, &								
	toiletries whsle	6	D	D	D	b	D	D	D
4224 42241	Grocery & related products whsle  General-line grocery whsle	32 5	832 371 459 028	37 328 17 745	9 254 4 551	1 356 530	75 072 38 593	58 774 32 647	59 423 33 497
422410 4224103	General-line grocery whsle Other general-line grocery	5	459 028 D	17 745 D	4 551 D	530	38 593	32 647 D	33 497 D
	whsle	3				С	D		_
42245 422450	Confectionery whsle	4 4	D D	D D	D D	e e	D D	D D	D D
42249	Other grocery & related products whsle	13	187 018	10 993	2 597	426	21 837	10 611	10 887
422490	Other grocery & related products whsle Bread & baked goods whsle	13	187 018	10 993	2 597	426	21 837	10 611	10 887
4224902 4224903 4224906	Soft drinks whsle Other grocery specialties whsle .	3 4 4	D D D	D D D	D D D	b c c	D D D	D D D	D D D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	55 50 50	D 482 505 482 505	D 13 236 13 236	D 2 764 2 764	e 418 418	D 33 818 33 818	D 62 113 62 113	D 67 813 67 813
4226 42269	Chemical & allied products whsle Other chemical & allied products	13	D	D	D	b	D	D	D
422690	whsle	10	D	D	D	b	D	D	D
	whsle	10	D	l D	l D	b	D	D D	l D

1110710, 0110	i WoA3), see Appendix Lj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	FARGO-MOORHEAD, ND-MN MSA - Con.								
42	Wholesale trade - Con.								
422	Wholesale trade, nondurable goods— Con.								
4227 42271 422710 4227101 42271011	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	19 12 12 11 10	222 086 D D D	4 123 D D D	929 D D D	158 c c c	10 033 D D D	7 926 D D D	8 256 D D D
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7	D D	D D	D D	b b	D D	D D	D D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	5 3 3	61 919 D D	6 158 D D	1 467 D D	176 b b	9 273 D D	7 953 D D	8 242 D D
4229 42291 422910 4229101 4229102	Miscellaneous nondurable goods whsle	25 15 15 5	261 217 261 217 261 217 D	D 9 458 9 458 D	D 2 348 2 348 D	f 388 388 b	D 21 384 21 384 D D	D 41 650 41 650 D	D 47 901 47 901 D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	2 2	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	373	2 539 624	172 367	40 697	5 771	327 599	319 595	347 156
421	Wholesale trade, durable goods	233	934 358	101 727	23 908	3 320	177 197	159 770	173 563
4211 42111 421110 4211105	Motor vehicle & motor vehicle parts & supplies whsle	28 12 12 9	D D D	D D D	D D D	f e e c	D D D	D D D	D D D
42112 421120 4211201 4211202	Motor vehicle supplies & new parts whsle	13 13 5 6	D D D	D D D	D D D	e e c	D D D	D D D	D D D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	3	D D	D D	D D	a a	D D	D D	D D
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	5 4 4	D 9 680 9 680	D 1 012 1 012	D 198 198	b 31 31	D 2 186 2 186	D 923 923	D 966 966
4213 42131 421310 4213102 4213103	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, & wood panel whsle Lumber with yard whsle. Plywood, veneer, millwork, & wood panel whsle	17 9 9 3 6	D 113 746 113 746 D D	D 9 212 9 212 D D	D 2 249 2 249 D D	e 265 265 b	D 17 985 17 985 D	D 13 730 13 730 D D	D 14 638 14 638 D
42133 421330 4213301	Roofing, siding, & insulation material whsle	3 3 3	D D	D D D	D D D	b b	D D D	D D D	D D D
42139 421390 4213902	Other construction materials whsle Other construction materials whsle	3 3 3	D D	D D D	D D D	b b	D D D	D D D	D D

APPLICATION   Composition	Wier to, and	T WOA3), see Appendix Lj								
PARSO-ABOORHEAD, ND-MN   MSA - Con.		Geographic area, type of operation, and kind of business	ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventories <sup>r</sup>	inventories <sup>r</sup>
MSA - Corr.	-		(Hulliber)	(\$1,000)	(\$1,000)	(\$1,000)	(Humber)	(\$1,000)	(\$1,000)	(\$1,000)
Marchant wholesakes - Cox.										
Professional & commercial equipment										
Pertuativa de commercial equipment		Merchant wholesalers—Con.								
### 2015   2015	421	Wholesale trade, durable goods—Con.								
2014-12-12-12-12-12-12-12-12-12-12-12-12-12-	4214	Professional & commercial equipment	200	D.					_	
Computer & computer preinformer   12		Office equipment whsle	7	D	D	D	С	D	D	l D
Computer & proprietation   Computer & propriet	421420	Office equipment while	/	D	J	"	С	J		D
241-1450		equipment & software whsle	12	D	D	D	е	D	D	D
Security			12	D	D	D	е	D	D	D
Sequence		Computer & peripheral equipment whsle	9	D	D	D	С	D	D	D
Modical Compil. 8 hospital	42143012	Computers & peripheral	6	D	D	D		D	D	D
2414001   Comparison Assignment	4014E									
## degree of the control of the cont		equipment & supplies whsle	7	D	D	D	b	D	D	D
Supplies while		equipment & supplies whsle	7	D	D	D	b	D	D	D
Visible   Visi	4214501	supplies whsle	6	D	D	D	b	D	D	D
Material service centers & offices   3	4215									
Agriculty   Formus metal service centers &		Metal service centers & offices	3	D	D	D	b	D	D	D
Action   Ferrors metal service   2		Ferrous metal service centers &								
Electrical goods whise   26   96 348   7 569   1 821   236   13 073   8 845   9 603	42151011						b			
Electrical apparatus & equip, wining app. & cort mainfail whiste   10   67 839   3 434   819   101   6 133   6 038   6 138			2	D	D	D	b	D	D	D
### 21610   Supple, Const material whole   10   67 839   3 494   819   101   6 133   6 038   6 138   ### 21690   Other electronic parts & equipment whole   12   D   D   D   D   D   D   D   D   D		Electrical goods whsle	26	96 348	7 569	1 821	236	13 073	8 845	9 063
Wining supple, & Construction   10   67 839   3 434   819   101   6 133   6 036   6 138		supp, & const material whsle	10	67 839	3 434	819	101	6 133	6 038	6 138
42169	421010	wiring supp, & const material	10	67 920	2 424	910	101	6 122	6 029	6 120
Whise   Whis			10	67 639	3 434	019	101	6 133	6 036	0 130
Author   A		whsle	12	D	D	D	b	D	D	D
Supplies whise   12		whsle	12	D	D	D	b	D	D	D
42174   equipment & supplies whisle	4216901	Communications equipment & supplies whsle	12	D	D	D	b	D	D	D
42174   equipment & supplies whisle	4217	Hardware & plumbing & heating								
421740   Meligeration equipment & 3		equipment & supplies whsle	15	D	D	D	С	D	D	D
Supplies whsle		whsle	3	D	D	D	b	D	D	D
Wishe	.20		3	D	D	D	b	D	D	D
A2181	4218			201 501	22 204	7 409	003	E7 610	92 292	02.266
A21810	42181	Construction & mining (except	0.5	321 321	33 204	7 408	993	37 010	02 302	92 200
Petroleum) machinery & equip   Petroleum) machinery & equipment whsle	401010	whsle	9	D	D	D	С	D	D	D
Parm & garden machinery & equipment whsle	421010	petroleum) machinery & equip	_	D	_	_			_	_
Part	40400		9	D						
A218201   Earm machinery & equipment   Septiment   S		equipment whsle	32	D	D	D	е	D	D	D
Farm machinery & equipment		equipment whsle	32	D	D	D	е	D	D	D
Whise distributors   Service establishment equipment & Service establishment equipment & Service establishment equipment & Supplies whise		farm dealers	22	D	D	D	е	D	D	D
Whsle	4218202		9	D	D	D	b	D	D	D
A21830	42183									
4218303   General-purpose industrial machinery & equipment whsle .   13   56 804   6 362   1 396   192   10 529   10 113   12 981	421830	Industrial machinery & equipment								
Materials fiandling equipment whole	4218303	General-purpose industrial								
42184	4218305	Materials handling equipment								
421840         Industrial supplies whsle		whsle	5	15 628	2 745	687	66	5 018	1 860	2 071
42185   Service establishment equipment & supplies whsle	42184 421840			13 321 13 321			47 47	2 975 2 975		1 527 1 527
Supplies whsle										
4219     Miscellaneous durable goods whsle		supplies whsle	6	D	D	D	b	D	D	D
42199         Other miscellaneous durable goods whsle	12 1000		6	D	D	D	b	D	D	D
whsle 3   D   D   D   D   D   D   D   D   D	4219		17	D	D	D	С	D	D	D
		whsle	3	D	D	D	b	D	D	D
	421330		3	D	D	D	b	D	D D	D

	, , , , , ,								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
		(Hamber)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(namber)	(ψ1,000)	(ψ1,000)	(\$1,000)
	FARGO-MOORHEAD, ND-MN MSA-Con.								
	Merchant wholesalers—Con.								
400		140	4 005 000	70.040	10 700	0.454	450 400	450.005	470 500
422	Wholesale trade, nondurable goods	140	1 605 266	70 640	16 789	2 451	150 402	159 825	173 593
4221 42213	Paper & paper product whsle Industrial & personal service paper	10	D	D	D	С	D	D	D
422130	whsle	2	D	D	D	С	D	D	D
	whsle	2	D	D	D	С	D	D	D
4224 42241 422410	Grocery & related products whsle	18 4 4	584 877 D D	26 609 D D	6 660 D D	916 f f	56 524 D D	42 391 D D	43 481 D D
42249	Other grocery & related products	8		D	D		5	D	D
422490	Whsle Other grocery & related products		D D		D	е	D D	D	D D
4224903	whsle	8 3	D D	D D	D	e	D	D	D D
4224906	Other grocery specialties whsle.	3		D		С	D	D	
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	53 50 50	D 482 505 482 505	D 13 236 13 236	D 2 764 2 764	e 418 418	D 33 818 33 818	D 62 113 62 113	D 67 813 67 813
4226	Chemical & allied products whsle	11	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle	15 10	129 632 D	3 484 D	796 D	140 c	7 558 D	1 833 D	1 895 D
422710	Petroleum bulk stations & terminals	10	D	D	D	С	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	С	D	D	D
42271011	Petroleum bulk stations (except LP)	9	D	D	D	С	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	61 919	6 158	1 467	176	9 273	7 953	8 242
4229	Miscellaneous nondurable goods whsle	21	D	D	D	е	D	D	D
42291 422910	Farm supplies whsle  Farm supplies whsle	13 13	D D	D D	D D	e	D D	D D	D D
4229102	Farm supplies—whsle distributors	9	D	D	D	е	D	D	D
	Manufacturers' sales								
	branches and sales offices	35	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	е	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods	18	D	D	D	е	D	D	D
4224	Grocery & related products whsle	7	161 615	9 281	2 298	387	15 823	16 383	15 942
42249	Other grocery & related products whsle	4	D	D	D	С	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	С	D	D	D
4227	Petroleum & petroleum products	4	92 454	620	122	10	2 475	6 093	6 361
42271 422710	whsle	2	92 454 D	639 D	133 D	18 a	2 473 D	D D	D D
422710	terminals	2	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291 422910	Farm supplies whsle	2 2	D	D	D	b	D	D	D
422310	Agents, brokers, and commission merchants	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts &								
42111	supplies whsleAutomobile & other motor vehicle	1	D	D	D	b	D	D	D
421110	whsle	1	D	D	D	b	D	D	D
	whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	14 800	674	128	14	871	_	_
422	Wholesale trade, nondurable goods	11	D	D	D	С	D	D	D
4224	Grocery & related products whsle	7	85 879	1 438	296	53	2 725	-	_
42249	Other grocery & related products whsle	1	D	D	D	а	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	а	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	GRAND FORKS, ND-MN MSA								
42	Wholesale trade	187	758 659	51 351	11 432	1 926	107 693	104 534	117 514
421	Wholesale trade, durable goods	85	227 339	23 416	4 886	871	42 537	46 607	58 328
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	С	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	16 596	2 798	506	93	4 900	1 415	1 910
4218	Machinery, equipment, & supplies	24	100 107	10.040	0.000	470	00.000	07.011	47.701
42182	whsle	34	162 137	13 842	2 838	476	23 889	37 211	47 731
421820	equipment whsle	20	59 158	5 600	1 286	214	9 530	19 778	26 776
4218201	equipment whsle Farm machinery & equipment—	20	59 158	5 600	1 286	214	9 530	19 778	26 776
4218202	farm dealers	13	D	D	D	C	D	D _	D _
	whsle distributors	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	С	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	7	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	102	531 320	27 935	6 546	1 055	65 156	57 927	59 186
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224 42248 422480	Grocery & related products whsle Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	16 10 10	144 095 D D	11 722 D D	2 768 D D	456 c c	19 740 D D	5 702 D D	5 159 D D
42249	Other grocery & related products whsle	4	D	D	D	С	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	Ď	Ď.	Ď	c	Ď	Ď.	Ď
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	39 36 36	D 214 530 214 530	D 6 464 6 464	D 1 511 1 511	c 227 227	D 17 046 17 046	D 30 683 30 683	D 27 705 27 705
4227	Petroleum & petroleum products whsle	13	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	12	Ď	Б	Б	b	Ď	Б	D D
4227101	terminals	12	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	10	D	D	D	b	D	D	D
4227102	(except LP)	10	D	D	D	b	D	D	D
	stations & terminals	2	D	D	D	а	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
42281 422810	Beer & ale whsle	5 5	21 102 21 102	2 444 2 444	492 492	63 63	4 929 4 929	1 089 1 089	1 015 1 015
4229	Miscellaneous nondurable goods								
42291	whsle	18 12	D 43 986	D 1 783	D 508	c 55	D 11 171	D 11 845	D 16 650
422910 4229102	Farm supplies whsle Farm supplies — whsle distributors	12	43 986 D	1 783 D	508 D	55 b	11 171 D	11 845 D	16 650 D
	Merchant wholesalers	177	698 146	48 441	10 732	1 825	102 309	100 569	113 279
421	Wholesale trade, durable goods	80	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	С	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a a	D	D	D
4214	Professional & commercial equipment	_							
	& supplies whsle	8	16 596	2 798	506	93	4 900	1 415	1 910

IVISAS, ariu	PMSAS), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	GRAND FORKS, ND-MN MSA-	, ,	, , ,	, , ,	, , ,	, ,	, , ,	, , ,	
	Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	32	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	19	D	D	D	С	D	D	D
421820	Farm & garden machinery & equipment whsle	19	D	D	D	С	D	D	D
4218201 4218202	Farm machinery & equipment—	13	D	D	D	С	D	D	D
4210202	Farm machinery & equipment— whsle distributors	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	С	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	6	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	97	D	D	D	f	D	D	D
4221 4224	Paper & paper product whsle	14	D D	D D	D D	b e	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	9	D	D D	D D	C	D D	D D	D
42249	Other grocery & related products		_				_		_
422490	whsle Other grocery & related products	3	D	D	D	b	D	D	D
4224903	whsle	3 1	D D	D D	D D	b b	D D	D D	D D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	39 36	D 214 530	D 6 464	D 1 511	c 227	D 17 046	D 30 683	D 27 705
422510	Grain & field bean whsle	36	214 530	6 464	1 511	227	17 046	30 683	27 705
4227	Petroleum & petroleum products whsle	11	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	11	D	D	D	b	D	D	D D
4227101	terminals	11	D D	D D	D D	b	D D	D D	D D
42271011	terminals (except LP)  Petroleum bulk stations (except LP)	10	D	D	D	b b	D	D	D
4229	Miscellaneous nondurable goods					Б			
42291	whsle	18 12	D 43 986	D 1 783	D 508	c 55	D 11 171	D 11 845	D 16 650
422910 4229102	Farm supplies whsle Farm supplies—whsle	12	43 986	1 783	508	55	11 171	11 845	16 650
	distributors	9	D	D	D	b	D	D	D
	branches and sales offices	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	а	D	D	D
	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS								
42	Wholesale trade	916	4 497 209	177 841	40 526	7 553	400 936	584 903	612 374
421	Wholesale trade, durable goods	352	882 620	74 920	16 530	2 979	142 850	229 068	242 630
4211	Motor vehicle & motor vehicle parts & supplies whsle	34	53 790	4 124	980	282	7 694	6 804	6 592
42111	Automobile & other motor vehicle whsle	15	43 665	2 467	585	181	4 582	5 093	4 709
421110	Automobile & other motor vehicle whsle	15	43 665	2 467	585	181	4 582	5 093	4 709
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	15	54 044	4 170	828	116	8 062	4 678	4 417
42132 421320	Brick, stone, & related construction materials whsle	6	D	D	D	а	D	D	D
421320	materials whsle	6	D	D	D	а	D	D	D
.210200	products whsle	6	D	D	D	а	D	D	D
4216 42169	Electrical goods whsle Other electronic parts & equipment	15	D	D	D	b	D	D	D
421690	whsle Other electronic parts & equipment	9	D	D	D	b	D	D	D
4216902	whsle Electronic parts (excluding	9	D	D	D	b	D	D	D
	communications equipment) whsle	2	D	D	D	a	D	D	D

100710, 0110	T WOA3), see Appendix Lj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.	(Hambol)	(41,000)	(0.,000)	(\$1,000)	(nambor)	(\$.,555)	(\$1,555)	(0.,555)
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
4218 42181	Machinery, equipment, & supplies whsle	235	712 472	61 318	13 523	2 305	116 068	210 661	226 603
421810	petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421010	petroleum) machinery & equip	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	160	587 826	48 000	10 561	1 876	90 611	180 988	199 597
421820 4218201	Farm & garden machinery & equipment whsle  Farm machinery & equipment—	160	587 826	48 000	10 561	1 876	90 611	180 988	199 597
4218201	farm dealers Farm machinery & equipment—	135	497 906	40 851	9 070	1 623	74 221	164 922	179 034
	whsle distributors	22	D	D	D	С	D	D	D
42183	Industrial machinery & equipment whsle	59	92 808	9 574	2 132	306	18 783	20 708	17 951
421830 4218303	Industrial machinery & equipment whsle	59	92 808	9 574	2 132	306	18 783	20 708	17 951
4218305	machinery & equipment whsle .  Materials handling equipment	11	18 373	2 039	437	61	4 046	5 330	3 974
4218306	whsle	3	D	D 5 077	D 4 045	b	D	D 5 074	D
	mach, equip, & supplies whsle.	37	55 113	5 877	1 245	182	11 655	5 374	5 896
42184 421840	Industrial supplies whsle	6 6	D D	D D	D D	b b	D D	D D	D D
4219 42193 421930	Miscellaneous durable goods whsle Recyclable material whsle Recyclable material whsle	27 12 12	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	564	3 614 589	102 921	23 996	4 574	258 086	355 835	369 744
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4224	Grocery & related products whsle	51	195 185	13 387	3 250	631	28 536	14 271	14 690
42241 422410	General-line grocery whsle General-line grocery whsle	2 2	D D	D D	D D	C	D D	D D	D D
42243	Dairy products, (except dried or canned) whsle	20	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	20	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	18	D	D	D	b	D	D	D
42245 422450	Confectionery whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42249	Other grocery & related products whsle	14	D	D	D	С	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	С	D	D	D
4224903	Soft drinks whsle	9	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	307 289 289	2 535 858 2 178 822 2 178 822	49 938 47 442 47 442	11 866 11 217 11 217	2 180 1 796 1 796	138 670 132 861 132 861	272 084 271 048 271 048	282 042 280 801 280 801
42252 422520	Livestock whsle	16 16	D D	D D	D D	e e	D D	D D	D D
4226 42269	Chemical & allied products whsle Other chemical & allied products	25	49 652	5 011	1 179	155	10 067	6 415	6 525
422690	whsle Other chemical & allied products	25	49 652	5 011	1 179	155	10 067	6 415	6 525
4226902	whsle Other chemical & allied products whsle	25 24	49 652 D	5 011 D	1 179 D	155 c	10 067 D	6 415 D	6 525 D

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories' (\$1,000)
	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods — Con.								
4227	Petroleum & petroleum products								
42271	whsle	103 85	497 947 302 153	18 793 13 130	4 157 2 818	874 663	44 678 33 227	21 483 15 969	22 385 15 395
422710	Petroleum bulk stations & terminals	85	302 153	13 130	2 818	663	33 227	15 969	15 395
4227101	Petroleum bulk stations & terminals (except LP)	75	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	72	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle					, and the second	5		
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	18	195 794	5 663	1 339	211	11 451	5 514	6 990
4000	(exc bulk stations & terminals)	18	195 794	5 663	1 339	211	11 451	5 514	6 990
4228	Beer, wine, & distilled alcoholic beverage whsle	15	D	D	D	, c	D	D	D
42281 422810	Beer & ale whsle  Beer & ale whsle	14 14	36 313 36 313	3 631 3 631	833 833	111 111	7 965 7 965	2 405 2 405	2 179 2 179
4229	Miscellaneous nondurable goods	52	D	D	D	f	D	D	D
42291 422910	whsle	41 41	170 971 170 971	6 370	1 380 1 380	364	14 900	25 997 25 997	27 993 27 993
4229101	Farm supplies whsle	25	170 971 D	6 370 D	D 1 380	364 c	14 900 D	25 997 D	27 993 D
4229102	Farm supplies—whsle distributors	16	D	D	D	С	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	3 3	37 834 37 834	2 445 2 445	532 532	106 106	4 440 4 440	2 470 2 470	2 666 2 666
422040	Merchant wholesalers	840	4 033 571	164 551	37 425	6 828	375 706	570 661	598 497
421	Wholesale trade, durable goods	324	840 079	69 588	15 314	2 817	134 228	225 275	238 519
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	е	D	D	D
42111	Automobile & other motor vehicle	14	D	D	D		D	D	D
421110	whsle		D	D	D	С	D	D	D
42114	Whsle	14	D	D	D	c b	D	D	D
421140	Motor vehicle parts, (used) whsle .	11	Ď	Ď	Ď	b	D	Ď	D
4213	Lumber & other construction materials whsle	13	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whole	6	D	D	D	а	D	D	D
4213203	Cement, lime, & related products whsle	6	D	D	D	а	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment)		_	_	_		_	_	_
1017	whsle	2	D	D	D	а	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	216	D	D	D	_	D	D	D
42182	whsle				D	g	D D		D
421820	equipment whsle	158	D D	D D	D D	g	D D	D D	D
4218201	equipment whsle Farm machinery & equipment—	158				g 4 000			
4218202	farm dealers  Farm machinery & equipment—	135	497 906	40 851	9 070	1 623	74 221	164 922	179 034
42183	whsle distributors Industrial machinery & equipment	21	D	D	D	С	D	D	D
	whsle	44	72 196	7 526	1 681	257	14 951	18 144	15 227
421830	Industrial machinery & equipment whsle	44	72 196	7 526	1 681	257	14 951	18 144	15 227
4218303	General-purpose industrial machinery & equipment whsle .	11	18 373	2 039	437	61	4 046	5 330	3 974
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
4218306	mach, equip, & supplies whsle.	22	34 501	3 829	794	133	7 823	2 810	3 172
4219	Miscellaneous durable goods whsle	25	D D	D	D D	c	D	D	D D
42193 421930	Recyclable material whsle	11 11	D	D D	D	b b	D D	D D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	а	D	D	D
421990	Other miscellaneous durable						D		
	goods whsle	5	D	D	l D	a	ט	l D	l D

#### Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

WSAS, and	PMSAS), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	516	3 193 492	94 963	22 111	4 011	241 478	345 386	359 978
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	2 2	D D	D D	D D	b b	D D	D D	D D
	whsle	2	D	D	D	b	D	D	D
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	34 2 2	D D D	D D D	D D D	f c c	D D D	D D D	D D D
42245 422450	Confectionery whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42249	Other grocery & related products whsle	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	b	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	296 288	D D	D D	D D	g	D D	D D	D D
422510	Grain & field bean whsle	288	D	D	D D	g	D	D	D D
42252 422520	Livestock whsle	6 6	D D	D D	D D	b b	D D	D D	D D
4226 42269	Chemical & allied products whsle Other chemical & allied products	17	D	D	D	С	D	D	D
422690	whsle Other chemical & allied products	17	D	D	D	С	D	D	D
4226902	whsle Other chemical & allied products	17	D	D	D	С	D	D	D
	whsle	16	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	101	D	D	D	f	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	83	D	D	D	f	D	D	D
4227101	terminals	83	D	D	D	f	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	73	D	D	D	f	D	D	D
4227102	(except LP) Liquefied petroleum bulk	71	D	D	D	f	D	D	D
10070	stations & terminals	10	D	D	D	b	D	D	D
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle	18	195 794	5 663	1 339	211	11 451	5 514	6 990
422720	(exc bulk stations & terminals)	18	195 794	5 663	1 339	211	11 451	5 514	6 990
4228	Beer, wine, & distilled alcoholic beverage whsle	15	D	D	D	С	D	D	D
42281 422810	Beer & ale whsle	14 14	36 313 36 313	3 631 3 631	833 833	111 111	7 965 7 965	2 405 2 405	2 179 2 179
4229	Miscellaneous nondurable goods whsle	42	D	D	D	е	D	D	D
42291 422910	Farm supplies whsle	34 34 34	D	D	D	e	D	D	D
4229101 4229102	Farm supplies—farm dealers Farm supplies—whsle	19	Ď	<u>Б</u>	Б	C	D	p	D D
4229102	distributors	15	D	D	D	С	D	D	D
	Manufacturers' sales branches and sales offices	57	148 593	10 723	2 493	366	19 805	14 218	13 726
421	Wholesale trade, durable goods	23	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	С	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	С	D	D	D
4224	Grocery & related products whsle	14	D	D	D	С	D	D	D
4229	Miscellaneous nondurable goods		_	_	_		_	_	_
42291 422910	whsle	10 7 7	D D D	D D D	D D D	b b	D D D	D D D	D D D
	Agents, brokers, and commission merchants	19	315 045	2 567	608	359	5 425	24	151
421	Wholesale trade, durable goods	5	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	е	D	D	D
4225 42252	Farm-product raw material whsle	11 10	D D	D D	D D	e e	D D	D D	D D
422520	Livestock whsle	10	D	D	D	e	D	D	D

## Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	Compliance and line of huriness	All types of percent of		Merchant w			sales branches ffices f sales—	Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records1	Estimated <sup>2</sup>
	BISMARCK, ND MSA								
42	Wholesale trade	3.7	1.5	4.4	1.8	_	-	.1	_
421	Wholesale trade, durable goods	2.9	4.2	3.3	4.8	D	D	D	D
4211 42111 421110	Motor vehicle & motor vehicle parts & supplies whsle	14.4 10.2 10.2	5.7 _ _	D - -	D - -	- - -	- - -	- - -	
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D D	D D	D D	D D	_ _ _	- -	_ _	- -
4212 42121 421210	Furniture & home furnishings whsle	D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
4213	Lumber & other construction materials whsle	_	17.1	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	1.9	4.7	D	D	_	_	_	-
4216	Electrical goods whsle	-	.9	_	-	_	-	_	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	_	_	_	_	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42181 421810	Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum)	_	5.0	-	5.0	-	-	-	-
	machinery & equip whsle	_	5.0	_	5.0	_	_	_	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D	_	_	_	-
4218201	whsle	D	D	D	D	_	_	_	_
42183	Industrial machinery & equipment whsle	_	3.0	D	D	_	_	_	_
421830 4218303	Industrial machinery & equipment whsle	– D	3.0 D	D D	D D	_	-	_	_
42184	Industrial supplies whsle	D	D		3.1	_	_	_	_
421840	Industrial supplies whsle	D	D	_	3.1	_	_	_	_
42185	Service establishment equipment & supplies whole	.8	13.8	_	-	-	-	_	-
421850 4218504	Service establishment equipment & supplies whsle	.8	13.8	-	-	-	-	-	-
4210304	supplies whsle	D	D	_	_	-	_	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	_	-	_
422	Wholesale trade, nondurable goods	4.1	-	5.1 D	– D	D	D	D	D
4224 42241 422410	Grocery & related products whsle	.5 D D	D D	D D	D D	- - -	- - -	_ _ _	- -
42249 422490 4224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D	D D D	D D -	D D -	- - -	- - -	- - -	- - -
4225 42252 422520	Farm-product raw material whsle Livestock whsle Livestock whsle	D D	D D D	D - -	D - -	_ _ _	- - -	D - -	D - -
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D	- - -	-	- - -	_ 
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	D D	D D	D D	D D	_ _ _	- - -	_ _ _	- - -
4228	Beer, wine, & distilled alcoholic beverage whsle	-	-	_	-	_	-	_	_
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle	D D D	D D D	D D D	D D D	_ _ _	- - -	_ _ _	- - -
42294 422940	Tobacco & tobacco product whsle	D D	D D	_ _	_ _	_ _	- -	_ _	- -

# Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	Coographic area and kind of husiness	All types of percent or		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	FARGO-MOORHEAD, ND-MN MSA								
42	Wholesale trade	2.5	1.4	3.1	1.3	D	D	D	D
421	Wholesale trade, durable goods	6.7	1.7	7.9	1.9	D	D	D	D
4211 42111 421110 4211105	Motor vehicle & motor vehicle parts & supplies whsle.  Automobile & other motor vehicle whsle.  Automobile & other motor vehicle whsle.  Heavy truck & tractor (over 26,000 lb) whsle.	13.3 13.6 13.6	2.1 3.3 3.3 D	D D D	D D D	- - -	- - -	D D D	D D D
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	10.4 10.4	_ _	D D	D D		_ _	_ _	- -
4211201 4211202	Motor vehicle supplies & new parts — warehouse distributors	23.3 D	– D	D D	D D	-	-	-	-
42114 421140	Motor vehicle parts, (used) whsle	D D	D D	D D	D D	-		-	- -
4212 42121 421210	Furniture & home furnishings whsle	54.2 D D	_ D D	D 65.9 65.9	D -	_ _ _	<u>-</u> -	- - -	- - -
4213	Lumber & other construction materials whsle	.9	-	D	D	_	-	_	_
42131 421310	Lumber, plywood, millwork, & wood panel whsle	1.2	-	1.2	-	_	-	-	-
4213102 4213103	whsle Lumber with yard whsle Plywood, veneer, millwork, & wood panel whsle .	1.2 D	D D	1.2 D	D D	-	-	-	- - -
42133 421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle Roofing, siding, & insulation material	D D	D D	D D	D D	-	=	-	Ξ
42139 421390	whsle	D D D	D D D	D D D	D D D	_ _ _		- - -	- - -
4213902 4214	Other construction materials whsle  Professional & commercial equipment & supplies	D	D	D	D	_	_	_	-
42142 421420	whsle	9.4 3.6 3.6	1.7 - -	D D D	D D D	- - -	- - -	- - -	- - -
42143 421430	Computer & computer peripheral equipment & software whsle	-	-	D	D	-	-	-	-
4214301 42143012	software whsle Computer & peripheral equipment whsle Computers & peripheral equipment for end use	D D	D D	D D	D D	-	-	_ _ _	- -
42145 421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
4214501	supplies whsle	D D	D D	D D	D D	-	-	_	-
4215 42151 421510 4215101	Metal & mineral (except petroleum) whsle  Metal service centers & offices  Metal service centers & offices  Ferrous metal service centers & sales	D D D	D D D	D D D	D D D	- - -		- - -	- - -
42151011	offices	D D	D D	D D	D D		_ _		
4216 42161	Electrical goods whsle	.6	1.3	.7	.6	_	-	_	-
421610	const material whsle	.2	1.2 1.2	.2	.1 .1		-		-
42162	Electrical appliance, television & radio set whsle	D	D	_	-	-	-	_	-
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	D D	D D	D D	D D		<del>-</del>		- -
4217 42174 421740	whsle  Hardware, & plumbing & heating equipment & supplies whsle Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	.9 D	D - D D	D D D	D D D	- - - -	- - -	- - - -	- - - -

## Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	Coorrophic same and bland of business	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	FARGO-MOORHEAD, ND-MN MSA-Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	6.2	3.0	6.5	3.1	-	-	-	-
421810	machinery & equip whsle	1.6	6.4	D	D	-	-	-	-
40400	machinery & equip whsle	1.6	6.4	D	D	_	_	_	_
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment whsle	12.1 12.1	2.1	D D	D D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	_
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	-	-	_	_
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	.1	1.6 1.6	.1 .1	1.6	_ _	-	_	-
4218303	General-purpose industrial machinery & equipment whsle	.1	1.0	.1	1.6	_		_	_
4218305	Materials handling equipment whsle	-	-	_	-	_	-	-	-
42184 421840	Industrial supplies whsle	.6 .6	4.7 4.7	.6 .6	4.7 4.7		<del>-</del>		_
42185	Service establishment equipment & supplies whsle	D	D	D	D	_	_	_	_
421850	Service establishment equipment & supplies whsle	D	D	D	D	_	-	_	-
4219 42199 421990	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D	D D D	D D D	D D D	- - -		- - -	- - -
422	Wholesale trade, nondurable goods	.3	1.3	.3	.9	D	D	D	D
4221 42213 422130	Paper & paper product whsle	D D D	D D D	D D D	D D D	- - -		- - -	- - -
4222	Drugs, & druggists' sundries whsle	D	D	_	_	_	_	_	_
42221 422210 4222102	Drugs, & druggists' sundries whsle	D D	D D		=		_ _		Ξ
4224	cosmetic, & toiletries whsle  Grocery & related products whsle	D .1	D	.2	1	_	_	_	_
42241 422410	General-line grocery whsle	- - -	=	D D	D D		_	_ _ _	=
4224103	Other general-line grocery whsle	D	D	_	_	-	-	-	-
42245 422450	Confectionery whsle	D D	D D	_ _		_ _	_ _	_ _	_ _
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	.5 .5	.2 .2	D D	D D	D D	D D	D D	D D
4224902 4224903	Bread & baked goods whsle	.5 D D	.2 .2 D D	_ D	_ D	_ _	-	_ _	_ _
4224906 4225	Other grocery specialties whsle  Farm-product raw material whsle	D D	D D	D D	D D	_	_	_ D	– D
42251 422510	Grain & field bean whsle	- -	.5 .5	_ 	.5 .5		_	_ _ _	_ _ _
4226 42269	Chemical & allied products whsle Other chemical & allied products whsle	D	D D	D -	D -	_			_ _
422690 4227	Other chemical & allied products whsle  Petroleum & petroleum products whsle	D	D 2.8	_	_	_	6.7	_	_
42271 422710	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D	D D D	D	D D	D D	D D	_ _ _	=
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	_	-	_	_
42271011	Petroleum bulk stations (except LP)	D	D	D	D	_	_	_	_
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	_	_	_	-	-	-
	stations & terminals)	D	D	_	_	_	-	-	-
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle	_ D D	_ D D	- - -	- - -	- - -	- -	- - -	- - -
4229 42291	Miscellaneous nondurable goods whsle	D .2	D 2.0	D D	D D	D D	D D		_ _
422910 4229101	Farm supplies whsle Farm supplies —farm dealers	.2 .2 D	2.0 D	D -	D -	D -	D -		
4229102 42294	Farm supplies—whsle distributors	D D	D D	D	D	_	_	_	_
42294 422940	Tobacco & tobacco product whsle	D	D		_	-	_		_

# Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

ivions, allu	PMSAs), see Appendix EJ								
NAIÇS	Geographic area and kind of business	All types of percent of		Merchant w percent o			sales branches of sales—	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records1	Estimated <sup>2</sup>
	GRAND FORKS, ND-MN MSA								
42	Wholesale trade	2.9	1.4	3.2	1.5	D	D	D	D
421	Wholesale trade, durable goods	3.2	1.5	D	D	-	-	-	=
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D		_		
4213	whsle	D	D	D	D	_	_	_	_
42132	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
421320	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
4214	Professional & commercial equipment & supplies whsle	_	-	_	-	_	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .		.8 2.1	D D	D D	_	-	_	_
421820	Farm & garden machinery & equipment while	_	2.1	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D. D.	D	D	_	_	_	_
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	_	_	_	_
42183	Industrial machinery & equipment whsle	D	D	D	D	_	_	_	_
421830 4218303	Industrial machinery & equipment whsle General-purpose industrial machinery &	D	D	D	D	_	-	_	-
4010	equipment whale	D D	D D	D D	D D	_	_	_	-
4219 422	Miscellaneous durable goods whsle	2.8	1.4	D	D	_ D	_ D	_	_
4221	Paper & paper product whsle	D	D	D	D	_	_	_	_
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle	.1 D	_ D	D D	D D				_ _
422480 42249	Fresh fruit & vegetable whsle  Other grocery & related products whsle	D D	D D	D D	D D	-	-		-
422490 4224903	Other grocery & related products whsle Soft drinks whsle	D D	D D	D D	D D				
4225 42251 422510	Farm-product raw material whsle	D 5.1 5.1	D 1.2 1.2	D 5.1 5.1	D 1.2 1.2	_ _ _	_ _ _	_ _ _	_ _ _
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D D	D D	_ _	-		_
422710 4227101	Petroleum bulk stations & terminals  Petroleum bulk stations & terminals (except LP)	D D	D D	D D	D D	-	_	_	-
42271011 4227102	Petroleum bulk stations (except LP) Liquefied petroleum bulk stations &	D	D	D	D	-	-	-	-
4228	terminals	D D	D D	_	_	_	_	_	_
42281 422810	Beer & ale whsle	-				_ _			_ _
4229	Miscellaneous nondurable goods whsle	D	D	D	D	_	_	_	_
42291 422910 4229102	Farm supplies whsle	5.5 5.5 D	7.5 7.5 D	5.5 5.5 D	7.5 7.5 D	_ _ _	_ _ _	_ _ _	_ _ _
	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS								
42	Wholesale trade	3.8	1.8	4.2	2.0	_	.5	_	_
421	Wholesale trade, durable goods	9.8	3.5	10.3	3.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies	0.5	4.5	D	D				
42111 421110	whsle	8.5 5.0 5.0	1.5 1.9 1.9	D D	D	- - -	_ _ _	- - -	_ _ _
42114 421140	Motor vehicle parts, (used) whsle	D D	D D	D D	D D	_ _			=
4213	Lumber & other construction materials whsle	3.2	-	D	D	-	_	_	-
42132 421320	Brick, stone, & related construction materials whsle	D	D	D	D	-	-	-	-
421320	Brick, stone, & related construction materials whsle	D D	D D	D D	D D	-	_	_	_
4216	Electrical goods whsle	D	D	D	D	_	_	_	_
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	D	D	D	D				_ _ _
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	_	_	_	_
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	_	_	_	_
		5		5	5			- 1	

See footnotes at end of table.

NORTH DAKOTA

## Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS		All types of percent of		Merchant v	vholesalers of sales—	Manufacturers' and o percent o	ffices	commission	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
42	AREA OUTSIDE NORTH DAKOTA METROPOLITAN AREAS—Con. Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	10.4	4.1	D	D	D	D	_	-
421810	machinery & equip whsle	D	D	-	-	_	-	_	-
.2.0.0	machinery & equip whsle	D	D	_	_	-	_	_	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	12.2	3.5	D	D	-	_	_	_
4218201	whsle	12.2	3.5	D	D	=	=	_	-
4218202	dealers	8.0	3.1	8.0	3.1	_	_	_	_
42183	distributors	D 2.5	D 4.5	D 3.2	D 5.8	_ D	_ D	_	_
421830 4218303	Industrial machinery & equipment whsle General-purpose industrial machinery &	2.5	4.5	3.2	5.8	Ď	Ď	_	-
4218305	equipment whsle	2.1 D	1.6 D	2.1 D	1.6 D	_ _	_ _		- -
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1.9	6.4	3.1	10.3	D	D	_	-
42184 421840	Industrial supplies whsle	D D	D D	_	-	_	_ _	_	_
4219	Miscellaneous durable goods whsle	D	D	D	D	_	_	_	_
42193 421930	Recyclable material whsle	D D	D D	D D	D D	_ _	_ _		
42199 421990	Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D	D D	D D	D D	_ _	_ _	_	_ _
422	Wholesale trade, nondurable goods	2.4	1.4	2.7	1.5	D	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle	D D D	D D D	D D D	D D D	- - -	- - -		_ _
4224 42241 422410	Drugs, & drüggists' sundries whsle  Grocery & related products whsle  General-line grocery whsle  General-line grocery whsle	.6 D D	.7 D D	D D D	D D D	D -	D - -	- - -	- - - -
42243	Dairy products, (except dried or canned)								
422430	whsle	D D	D D	_	_	_	_	_	_
4224302	whsle	Ď	D	=	=	=	=	_	Ξ
42245 422450	Confectionery whsle	D D	D D	D D	D D	_ _		_	_ _
42249 422490 4224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D D	D D D	D D -	D D -	- - -	- - -	- - -	- - -
4225 42251 422510	Farm-product raw material whsle	1.9 1.7 1.7	1.4 1.6 1.6	D D D	D D D	- - -	- - -	D - -	D - -
42252 422520	Livestock whsle	D D	D D	D D	D D	_ _	_ _	D D	D D
4226	Chemical & allied products whsle		1.5	D	D	-	-	-	-
42269 422690 4226902	Other chemical & allied products whsle Other chemical & allied products whsle Other chemical & allied products whsle	.2 .2 .2 D	1.5 1.5 D	D D D	D D D	- - -	- - -	- - -	=
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	2.2		D D	D D	_ _			_ _
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	-	- 6	D	D	_	-	_	-
42271011 4227102	(except LP) Petroleum bulk stations (except LP) Liquefied petroleum bulk stations & terminals	D D	D D	D D	D D	-	- -	-	
42272	Petroleum & petroleum prod whsle (exc bulk								
422720	stations & terminals)	5.5 5.5	.1	5.5 5.5	.1		_		_
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D - -	D .5 .5	D - -	D .5 .5	- - -	- - -	- - -	- - -
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D 3.0	D 7.1	D D	D D	D	D D		<del>-</del>
422910 4229101 4229102	Farm supplies whsle	3.0 D D	7.1 D D	D D D	D D D	D	D - -	_ _ _	_ _ _
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D							

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.
<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

#### Table 5. Summary Statistics for Counties: 1997

see Appen	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	ADAMS COUNTY, ND								
42	Wholesale trade	10	51 017	1 425	343	67	3 580	5 410	3 291
421	Wholesale trade, durable goods	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies			5					
422	Wholesele trade, pendurable goods	2 7	D   44 022	D 876	D 206	a 43	D 2 364	D 3 227	D 1 589
4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	3	44 022 D	876 D	206 D	43 a	2 304 D	D 3 227	D 1 269
7220	Merchant wholesalers	10	51 017	1 425	343	67	3 580	5 410	3 291
421	Wholesale trade, durable goods	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
	BARNES COUNTY, ND								
42	Wholesale trade	35	150 159	6 337	1 406	281	13 630	13 966	17 004
421	Wholesale trade, durable goods	18	54 428	3 912	881	193	7 555	8 947	10 750
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	а	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whole	2	D	D	D	а	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment— whsle distributors	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	95 731	2 425	525	88	6 075	5 019	6 254
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	12 10 10	D 71 949 71 949	D 1 555 1 555	D 318 318	b 52 52	D 3 970 3 970	D 4 615 4 615	D 5 647 5 647
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	b	D	D	D
421	Merchant wholesalers  Wholesale trade, durable goods	33 18	<b>D</b> 54 428	<b>D</b> 3 912	<b>D</b> 881	<b>e</b> 193	<b>D</b> 7 555	<b>D</b> 8 947	10 750
4211	Motor vehicle & motor vehicle parts &	10	34 426	3 312	001	193	7 333	0 947	10 730
	supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whole	2	D	D	D	а	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
421320 4213203	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
4213203	products whsle	2	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment — whsle distributors	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 10 10	D 71 949 71 949	D 1 555 1 555	D 318 318	b 52 52	D 3 970 3 970	D 4 615 4 615	D 5 647 5 647
422510	Petroleum & petroleum products whsle	2	71 949 D	D 1 555	316 D	52 b	3 970 D	4 615 D	5 647 D
	Manufacturers' sales branches and sales offices	1	D	D	D	<b>a</b>	D	D	D
					5	"			
	Agents, brokers, and commission merchants	1	Д	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BENSON COUNTY, ND								
42	Wholesale trade	10	31 832	1 345	276	36	2 876	6 282	3 756
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	а	D	D	D
422	Merchant wholesalers	<b>10</b>	<b>31 832</b>	<b>1 345</b>	<b>276</b> D	<b>36</b>	<b>2 876</b>	<b>6 282</b>	<b>3 756</b>
4225	Wholesale trade, nondurable goods	6	D	D	D		D	D	D
4225	Farm-product raw material whsle	6	D	D	D	а	D		
	BILLINGS COUNTY, ND								
42	Wholesale trade	1	D	D	D	а	D	D	D
	Merchant wholesalers	1	D	D	D	а	D	D	D
	BOTTINEAU COUNTY, ND								
42	Wholesale trade	13	84 206	2 439	299	71	5 681	11 922	10 600
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	8 8 8	78 796 78 796 78 796	2 075 2 075 2 075	216 216 216	48 48 48	4 797 4 797 4 797	10 773 10 773 10 773	9 344 9 344 9 344
	Merchant wholesalers	13	84 206	2 439	299	71	5 681	11 922	10 600
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	8 8 8	78 796 78 796 78 796	2 075 2 075 2 075	216 216 216	48 48 48	4 797 4 797 4 797	10 773 10 773 10 773	9 344 9 344 9 344
	BOWMAN COUNTY, ND								
42	Wholesale trade	5	56 101	2 237	506	97	5 322	4 094	3 737
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	3 2	D D	D D	D D	b b	D D	D D	D D
4225	Merchant wholesalers	5	56 <b>101</b>	2 237	506	97	5 322	4 094	3 737
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
422	whsle	2	D D	D D	D D	b b	D D	D D	D D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	BURKE COUNTY, ND								
42	Wholesale trade	7	33 449	702	210	41	2 261	6 105	5 159
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BURLEIGH COUNTY, ND								
42	Wholesale trade	143	619 792	43 484	11 381	1 574	86 243	58 957	64 812
421	Wholesale trade, durable goods	102	235 380	25 201	6 862	869	47 638	33 942	38 455
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	С	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	10 356	1 253	285	50	2 391	2 029	2 123
421120	Motor vehicle supplies & new parts whsle	5	10 356	1 253	285	50	2 391	2 029	2 123
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42121 421210	Furniture whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	31	113 666	8 970	2 206	290	17 181	20 472	22 586
42181	petroleum) machinery & equip	5	D	D	D	С	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	С	D	D	D
42183	Industrial machinery & equipment								
421830	whsle	10 10	26 817 26 817	3 118 3 118	833 833	111	4 937 4 937	5 330 5 330	7 197 7 197
4218303	General-purpose industrial machinery & equipment whsle .	4	19 288	2 159	568	77	3 094	4 348	6 264
42185	Service establishment equipment &	_							
421850	supplies whsle	8	9 144 9 144	594 594	139 139	30 30	1 316 1 316	714	677 677
4218504	Other service establishment equipment & supplies whsle	2	9 144 D	D 594	D	a	D 1 316	D 714	D 077
4219	Miscellaneous durable goods whsle	15	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	41	384 412	18 283	4 519	705	38 605	25 015	26 357
4224 42241	Grocery & related products whsle	10	D D	D D	D D	e c	D D	D D	D D
422410	General-line grocery whsle	2 2	D	Б	D D	c	D	D D	Ď
42249	Other grocery & related products whsle	5	D	D	D	С	D	D	D
422490 4224903	Other grocery & related products whsle	5 1	D D	D D	D D	С	D D	D D	D D
4224903	Farm-product raw material whsle	4	27 667	331	104	56	757	41	65
4227	Petroleum & petroleum products								
42271	whsle	6 4	D 22 578	D 905	D 159	b 33	D 2 134	D 1 140	D 1 039
422710	Petroleum bulk stations & terminals	4	22 578	905	159	33	2 134	1 140	1 039
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations	4	22 578	905	159	33	2 134	1 140	1 039
42271011	(except LP)	4	22 578	905	159	33	2 134	1 140	1 039
4228	Beer, wine, & distilled alcoholic beverage whsle	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle	8	D	D	D	С	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D D	D D	D D	b b	D D	D D	D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories <sup>r</sup>	End-of-1997 inventories <sup>r</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	BURLEIGH COUNTY, ND—Con.								
	Merchant wholesalers	124	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	89	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	С	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D D	D	b	D	D	D
42121 421210	Furniture whsle	2 2	D D	D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment			_		v		_	
	& supplies whsle	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	103 804	8 621	2 139	280	16 436	20 133	22 357
42181	Construction & mining (except petroleum) machinery & equip	_	_	_	_		_	_	_
421810	whsle	5	D	D	D	С	D	D	D
	whsle	5	D	D	D	С	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	С	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	f	D	D	D
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	6 2 2	D D D	D D D	D D D	с с с	D D D	D D D	D D D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	4	22 578	905	159	33	2 134	1 140	1 039
1000	terminals	4	22 578	905	159	33	2 134	1 140	1 039
4229 42291	Miscellaneous nondurable goods whsle	7 2	D D	D D	D D	c a	D D	D D	D D
422910	Farm supplies whsle	2	D	Ď	Ď	a	Ď	Ď	D
	Manufacturers' sales branches and sales offices	12	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	С	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	CASS COUNTY, ND								
42	Wholesale trade	366	2 755 539	182 582	43 231	5 945	341 371	311 941	335 963
421	Wholesale trade, durable goods	233	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	е	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	е	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	С	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	е	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	е	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors.	7	30 366	3 806	1 215	162	6 662	6 632	7 051
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	С	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	2 2	D D	D D	D D	a a	D D	D D	D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	CASS COUNTY, ND—Con.								
42	Wholesale trade—Con.								
	Wholesale trade, durable goods—Con.								
421									
4213	Lumber & other construction materials whsle	16	D	D	D	е	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, &	8	D	D	D	е	D	D	D
421310 4213102	wood panel whsle Lumber with yard whsle	8 2	D D	D D	D D	e b	D D	D D	D D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	С	D	D	D
42133	Roofing, siding, & insulation material	3	D	D	D	h	D	D	D
421330	whsle	3	D	D	D	b b	D	D	D
4213301	material whsle	3	D	D	D		D	D	D
10100	material whole					b			
42139 421390	Other construction materials whsle Other construction materials	3	D	D	D	b	D	D	D
4213902	whsle Other construction materials whsle	3	D D	D D	D D	b b	D D	D D	D D
4214		3	D			D			
42142	Professional & commercial equipment & supplies whsle	45 8	D D	D D	D D	f	D D	D D	D D
421420	Office equipment whsle	8	D	D	D	C C	D	D D	D D
42143	Computer & computer peripheral	40							
421430	equipment & software whsle Computer & computer peripheral	13	D	D	D	е	D	D	D
4214301	equipment & software whsle Computer & peripheral	13	D	D	D	е	D	D	D
42143012	equipment whsle Computers & peripheral	11	D D	D D	D D	С	D D	D D	D D
101.15	equipment for end use	8	D			С			
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	С	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	С	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	С	D	D	D
4215	Metal & mineral (except petroleum)		_						
42151 421510	Whsle	3 3 3	D D D	D D D	D D D	b b b	D D D	D D D	D D D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	2	D	D	D	b	D	D	D
4016	Electrical goods whsle	29	D	D	D		D	D	D
4216 42161	Electrical goods while  Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	е	D	D	D
421610	Electrical apparatus & equip,	15	D			С			
	wiring supp, & const material whsle	15	D	D	D	С	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	16 387	3 257	762	81	5 064	1 087	1 234
421690	Other electronic parts & equipment whsle	10	16 387	3 257	762	81	5 064	1 087	1 234
4216901	Communications equipment & supplies whsle	10	16 387	3 257	762	81	5 064	1 087	1 234
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	40 906	5 235	1 109	157	9 167	6 864	7 047
42174	Refrigeration equipment & supplies whsle	3	D 40 300	D 200	D 1 103	b	D 107	D 0 004	D 7 047
421740	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies		_		_		_	_	_
42181	whsle	79	D	D	D	f	D	D	D
421810	whsle	9	D	D	D	С	D	D	D
	petroleum) machinery & equip whsle	9	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	30	104 589	9 277	2 053	318	16 667	31 766	34 265
421820	Farm & garden machinery & equipment whsle	30	104 589	9 277	2 053	318	16 667	31 766	34 265
4218201	Farm machinery & equipment— farm dealers	18	D	D	D	е	D	D	D
4218202	Farm machinery & equipment— whsle distributors	11	D	D	D	b	D	D	D

see Appen	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	CASS COUNTY, ND—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle—Con. Industrial machinery & equipment								
421830	whsle	25	D	D _	D	е	D	D _	D
4218303	whsle	25 13	D 56 804	D 6 362	D 1 396	e 192	D 10 529	D 10 113	D 12 981
4218305	Materials handling equipment whsle	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle	9	13 321	1 465	317	47	2 975	1 459	1 527
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	12	D	D	D	С	D	D	D
421990	Whsle Other miscellaneous durable	2	D D	D D	D D	b b	D D	D D	D D
422	goods whsle	133	D	D	D	h	D	D	D
4221	Paper & paper product whsle	10	D	D	D	С	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	С	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	С	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	6 6	D D	D D	D D	b b	D D	D D	D D
422210 4222102	Drugs, & druggists' sundries whsle	6	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	25	D	D	D	g 530	D	D	D
42241 422410 4224103	General-line grocery whsle	5 5	459 028 459 028	17 745 17 745	4 551 4 551	530 530	38 593 38 593	32 647 32 647	33 497 33 497
4224103	Other general-line grocery whsle	3	D	D	D	С	D	D	D
42245 422450	Confectionery whsle	4 4	D D	D D	D D	e e	D D	D D	D D
42249	Other grocery & related products whsle	11	D	D	D	е	D	D	D
422490	Other grocery & related products whsle	11	D	D	₽	e	D	D	D
4224902 4224903 4224906	Bread & baked goods whsle Soft drinks whsle Other grocery specialties whsle .	3 2 4	D D D	D D D	D D D	ь с с	D D D	D D D	D D D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	41 37	D 360 991	D 11 087	D 2 162	e 348	D 27 922	D 47 630	D 54 493
422510	Grain & field bean whsle	37	360 991	11 087	2 162	348	27 922	47 630	54 493
4226 42269	Chemical & allied products whsle Other chemical & allied products	13	D	D	D	b	D	D	D
422690	whsle	10 10	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	16	D	D	D	0	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	9	D	D D	D D	c b	D	D	Б
4227101	terminals	9	D	D	D	b	D	D	D
42271011	terminals (except LP)  Petroleum bulk stations (except LP)	9	D D	D D	D D	b b	D D	D D	D D
40070	, , ,	9	Б	J	J	D	D	J	
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle	7	D	D	D	b	D	D	D
	(exc bulk stations & terminals)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	С	D	D	D
4229	Miscellaneous nondurable goods whsle	17	D	D	D	е	D	D	D
42291 422910	Farm supplies whsle	8 8	D D	D D	D D	c c	D D	D D	D D
4229102	Farm supplies—whsle distributors	7	D	D	D	С	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	2 2	D D	D D	D D	b b	D D	D D	D D

Motor vehicio & motor vehicio partis & 24   20   21   22   22   23   24   24   25   24   26   26   26   26   26   26   26	see Appen	dix D]								
Mercelant wholesalers		Geographic area, type of operation, and kind of business	ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventories <sup>r</sup>	inventories <sup>r</sup>
Mercelant wholesalers		CASS COUNTY, ND-Con.								
### Wholesele made, durable goods   205   D   D   D   D   D   D   D   D   D										
Motor valicipe & motor vehicle partie &   24		Merchant wholesalers	313	D	D	D	i	D	D	D
Sepple Senting   Sen	421	Wholesale trade, durable goods	205	D	D	D	h	D	D	D
Sepple Senting   Sen	4211	Motor vehicle & motor vehicle parts &								
### ### ### ### ### ### ### ### ### ##		supplies whsle	24	D	D	D	f	D	D	D
### whether		whsle	10	D	D	D	е	D	D	D
251102 Montro verboles capplies & new parts whether whether supplies & new parts whether whether parts, underly whether whether whether parts, underly whether whe		whsle	10	D	D	D	е	D	D	D
### 12   D   D   D   D   D   D   D   D   D	4211105		8	D	D	D	С	D	D	D
### 12   D   D   D   D   D   D   D   D   D	40110	Mater vehicle supplies 9 peu poute								
## whate		whsle	12	D	D	D	е	D	D	D
parts—proveneducial distributions		whsle	12	D	D	D	е	D	D	D
### Addor verhice ausgelies & new profit = includes ausgelies & new profit = includes   5	4211201	Motor vehicle supplies & new parts—warehouse distributors.	5	D	D	D	С	D	D	D
### Motor verhicic parts, (userd) whele	4211202	Motor vehicle supplies & new		D	D	D		D	D	D
### ### ### ### ### ### ### ### ### ##							, and the second			
10   10   10   10   10   10   10   10	42114 421140				D D				D D	
A21310										
Add	4213		15	D	D	D	е	D	D	D
### 42/3100	42131	Lumber, plywood, millwork, & wood		D		D		D	D	D
4213102	421310	Lumber, plywood, millwork, &								
Wood panel whise	4213102	Lumber with yard whsle					b			
221330	4213103		6	D	D	D	С	D	D	D
221330	12133	Roofing siding & insulation material								
### Material whise   3		whsle	3	D	D	D	b	D	D	D
Material whisis		material whsle	3	D	D	D	b	D	D	D
Agriculture	4213301	Roofing, siding, & insulation material whole	3	D	D	D	b	D	D	D
Agriculture	40100	Other construction metarials whole	,	_	_		h	D	_	_
Activation   Computer A computer principal whise   Solitary   So	421390	Other construction materials								
Age	4213902	Other construction materials								
Assupplies whise		whsle	3	D	D	D	b	D	D	D
42142	4214		00							
42143   Computer & computer peripheral equipment & software whisle	42142	Office equipment whsle	6	D	D	D	c	D	D	D
Equipment & software whise	421420	Office equipment whsle	6	D	D	D	С	D	D	D
A21430   Computer & computer peripheral equipment & software whise   11	42143									
Computer & peripheral equipment whise   9	421430	Computer & computer peripheral								
A2143012   Computers & peripheral equipment for end use	4214301	Computer & peripheral					е			_
Equipment for end use	42143012	equipment whsle	9	D	D	D	С	D	D	D
421450   equipment & supplies whsle   7		equipment for end use	6	D	D	D	С	D	D	D
Medical, dental, & hospital equipment & supplies whsle	42145									
Aguipment & supplies whsle	421450	equipment & supplies whsle								
Supplies whsle   Supplies   Su	4214501	equipment & supplies whsle	7	D	D	D	b	D	D	D
Whise   Whis			6	D	D	D	b	D	D	D
Metal service centers & offices   3	4215	Metal & mineral (except petroleum)								
Metal service centers & offices   3	42151	whsle			D D		b b		D D	D D
Sales offices	421510	Metal service centers & offices			D					D
Centers   Cent		sales offices	3	D	D	D	b	D	D	D
42161         Electrical apparatus & equip, wiring supp, & const material whsle         8         D <t< td=""><td>-£101011</td><td></td><td>2</td><td>D</td><td>D</td><td>D</td><td>b</td><td>D</td><td>D</td><td>D</td></t<>	-£101011		2	D	D	D	b	D	D	D
42161         Electrical apparatus & equip, wiring supp, & const material whsle         8         D <t< td=""><td>4216</td><td>Electrical goods whele</td><td>21</td><td></td><td></td><td></td><td>_</td><td>ר</td><td></td><td></td></t<>	4216	Electrical goods whele	21				_	ר		
Electrical apparatus & equip, wiring supp, & const material whsle	42161	Electrical apparatus & equip, wiring								
4217         Hardware, & plumbing & heating equipment & supplies whsle         15         D         D         D         D         C         D         D         D           42174         Refrigeration equipment & supplies whsle         3         D	421610	Electrical apparatus & equip,	8		"		b	U U		"
equipment & supplies whsle		wiring supp, & const material whsle	8	D	D	D	b	D	D	D
equipment & supplies whsle	1017									
whsle		equipment & supplies whsle	15	D	D	D	С	D	D	D
		whsle	3	D	D	D	b	D	D	D
	421740		3	D	D	D D	b	D	D D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	OAGO COUNTY ND C	(1.0111201)	(\$1,000)	(\$1,000)	(\$1,000)	(name)	(\$1,000)	(\$1,000)	(\$1,000)
	CASS COUNTY, ND—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	75	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip								
421810	whsle	8	D	D	D	С	D	D	D
	petroleum) machinery & equip whsle	8	D	D	D	С	D	D	D
42182	Farm & garden machinery &	0.7	_			_			
421820	equipment whsle	27	D	D _	D	е	D	D	D _
4218201	equipment whsle Farm machinery & equipment—	27	D	D	D	е	D	D	D
4218202	farm dealers  Farm machinery & equipment—	17	D	D	D	С	D	D	D
	whsle distributors	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	25	D	D	D	е	D	D	D
421830	Industrial machinery & equipment whsle	25	D	D	D	е	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	13	56 804	6 362	1 396	192	10 529	10 113	12 981
4218305	Materials handling equipment whole	5	15 628	2 745	687	66	5 018	1 860	2 071
42184	Industrial supplies whsle	9	13 321	1 465	317	47	2 975	1 459	1 527
421840	Industrial supplies whsle	9	13 321	1 465	317	47	2 975	1 459	1 527
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	12	D	D	D	С	D	D	D
421990	whsle	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	108	D	D	D	g	D	D	D
4221	Paper & paper product whsle	9	D	D	D	С	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	С	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	С	D	D	D
4224	Grocery & related products whsle	13	D	D	D	f	D	D	D
42241 422410	General-line grocery whsle	4 4	D D	D D	D D	f f	D D	D D	D D
42249	Other grocery & related products								
422490	Whsle Other grocery & related products	7	D	D	D	е	D	D	D
4224903	whsle	7 2	D D	D D	D D	e c	D D	D D	D D
4224906	Other grocery specialties whsle.	3	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	39 37	D 360 991	D 11 087	D 2 162	e 348	D 27 922	D 47 630	D 54 493
422510	Grain & field bean whsle	37	360 991	11 087	2 162	348	27 922	47 630	54 493
4226	Chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	С	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	8	D	D	D	b	D	D	D
4227101	terminals	8	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	8	D	D	D	b	D	D	D
	(except LP)	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	С	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	е	D	D	D
42291 422910	Farm supplies whsle	7 7	D	D D	D D	C	D D	D	D D
4229102	Farm supplies—whsle distributors	6	D	D	D	С	D	D	D
	Manufacturers' sales	Ĭ							
	branches and sales offices	32	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	е	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods	15	D	D	D	е	D	D	D
4224	Grocery & related products whsle	6	D	D	D	е	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	2 1	D D	D D	D D	b b	D D	D D	D D
422910	Farm supplies whsle	l i	l D	l Ď	l Ď	b	l D	l Ď	l D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	CASS COUNTY, ND—Con.								
	Agents, brokers, and								
	commission merchants	21	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	'			D		Б		
.2.0	whsle	4	14 800	674	128	14	871	-	_
422	Wholesale trade, nondurable goods	10	D	D	D	С	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	6	D	D	D	b	D	D	D
422490	whsle Other grocery & related products	1	D	D	D	а	D	D	D
422430	whsle	1	D	D	D	а	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
	CAVALIER COUNTY, ND								
42	Wholesale trade	20	93 620	3 214	652	113	7 601	9 631	10 431
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery &								D
4218201	equipment whsle  Farm machinery & equipment—	5	D	D	D	b .	D	D _	
	farm dealers	5	D	D	D	b	D	D _	D _
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D _
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 10 10	D 75 244 75 244	D 1 731 1 731	D 440 440	69 69	D 4 736 4 736	D 6 619 6 619	D 6 133 6 133
	Merchant wholesalers	19	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	_	D	D	D	h	D	D	D
42182	whsle Farm & garden machinery &	5				b			
421820	equipment whsle Farm & garden machinery &	5	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	5	D	D	D	b	D	D	D
	farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 10 10	D 75 244 75 244	D 1 731 1 731	D 440 440	69 69	D 4 736 4 736	D 6 619 6 619	D 6 133 6 133
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	DICKEY COUNTY, ND								
42	Wholesale trade	22	93 151	3 504	945	153	10 789	7 290	7 592
421	Wholesale trade, durable goods	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies		5 520				. 5.7	2 330	
•	whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	84 822	2 539	723	118	8 912	4 684	4 479
4225 42251	Farm-product raw material whsle Grain & field bean whsle	10 10	70 847 70 847	1 495 1 495	484 484	71 71	5 854 5 854	3 921 3 921	3 722 3 722
422510	Grain & field bean whsle	10	70 847	1 495	484	71	5 854	3 921	3 722
	Merchant wholesalers	20	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies			_ [	_	,	_	_	_
400	Wholesele trade, pendurable goods	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D 70 947	D 1 405	D	C 71	D = 054	D 2 021	D 2 722
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	10 10 10	70 847 70 847 70 847	1 495 1 495 1 495	484 484 484	71 71 71	5 854 5 854 5 854	3 921 3 921 3 921	3 722 3 722 3 722
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DIVIDE COUNTY, ND	(Humber)	(φ1,000)	(φ1,000)	(ψ1,000)	(Hullibel)	(φ1,000)	(ψ1,000)	(\$1,000)
	DIVIDE COUNTY, ND								
42	Wholesale trade	8	59 761	1 201	284	45	2 670	5 852	6 812
422	Wholesale trade, nondurable goods	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D 0.040
422	Merchant wholesalers	<b>8</b> 8	<b>59 761</b> 59 761	<b>1 201</b> 1 201	<b>284</b> 284	<b>45</b> 45	<b>2 670</b> 2 670	<b>5 852</b> 5 852	<b>6 812</b> 6 812
4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	4	59 761 D	1 201 D	D 204	45 b	2 670 D	5 652 D	D 0 012
4223	DUNN COUNTY, ND	7	D			5	D		
	DONN COONTY, ND								
42	Wholesale trade	9	9 473	784	228	35	1 405	2 104	2 301
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	EDDY COUNTY, ND								
42	Wholesale trade	7	23 126	915	227	42	2 381	3 493	3 537
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	7	23 126	915	227	42	2 381	3 493	3 537
422	Wholesale trade, nondurable goods	5	D D	D	D	b	D D	D 433	D
	EMMONS COUNTY, ND								
42	Wholesale trade	9	34 329	830	208	64	2 268	2 957	2 786
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	31 445	467	120	44	1 223	2 038	2 008
	Merchant wholesalers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D D
4225	Farm-product raw material whsle  Agents, brokers, and	4	D	D	D	а	D	D	D
	commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	FOSTER COUNTY, ND								
42	Wholesale trade	17	68 042	2 657	614	109	6 095	5 447	5 415
421	Wholesale trade, durable goods	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies	4	D	D	D	b	D	D	D
42182	whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment— farm dealers	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods	12	54 793	1 415	342	60	3 909	1 906	1 741
4225	Farm-product raw material whsle	5	38 328	933	245	34	2 495	1 110	462
4223	Merchant wholesalers	16	30 320 D	933 D	D D	C	2 493 D	D 1 110	D 402
421	Wholesale trade, durable goods	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies		10 249	1 2+2		79	2 100	0 041	0 0/4
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	equipment whsle  Farm machinery & equipment—	3	13 031	1 216	268	46	2 124	3 484	3 617
	farm dealers	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	38 328	933	245	34	2 495	1 110	462
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
-	GOLDEN VALLEY COUNTY, ND								
42	Wholesale trade	4	32 822	1 263	261	58	2 574	6 070	6 846
421	Wholesale trade, durable goods	2	<b>32 022</b>	D D	D D	<b>b</b>	2 3/4 D	D 070	D 0 040
4218	Machinery, equipment, & supplies						9		
42182	whsle	2 2	D D	D D	D D	b	D D	D D	D D
421820	equipment whsleFarm & garden machinery & equipment whsle	2	D	D	D	b b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
	Merchant wholesalers	4	32 822	1 263	261	58	2 574	6 070	6 846
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	а	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
	GRAND FORKS COUNTY, ND								
42	Wholesale trade	130	552 429	41 317	9 275	1 511	86 479	82 324	93 130
421	Wholesale trade, durable goods	67	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	С	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whole	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	0.7					0		
42182	whsle	27	D	D	D	е	D	D	D
421820	equipment whsleFarm & garden machinery & equipment whsle	15 15	D D	D D	D D	С	D D	D D	D D
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	c	D	D	D
4218202	Farm machinery & equipment— whsle distributors	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	C	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	7	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	63	D	D	D	f	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224 42248 422480	Grocery & related products whsle Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	12 6 6	D D D	D D D	D D D	e b b	D D D	D D D	D D D
42249	Other grocery & related products		5						
422490	whsle Other grocery & related products	4	D	D	D	С	D	D	D
4224903	whsle	4 2	D D	D D	D D	C	D D	D D	D D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	19 18 18	D D D	D D D	D D D	C C C	D D D	D D D	D D D
4227	Petroleum & petroleum products								
42271	whsle	7 7	D D	D D	D D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D

see Appen	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	GRAND FORKS COUNTY, ND—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229 42291 422910	Miscellaneous nondurable goods whsle	12 8 8	D D D	D D D	D D D	b b	D D D	D D D	D D D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
	Merchant wholesalers	122	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	С	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	14	D	D	D	С	D	D	D
421820	Farm & garden machinery & equipment whsle	14	D	D	D	c	D	D	D
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	С	D	D	D
4218202	Farm machinery & equipment— whsle distributors	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	С	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	6	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	60	D	D	D	f	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224 42248 422480	Grocery & related products whsle Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	10 5 5	D D D	D D D	D D D	e b b	D D D	D D D	D D D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490 4224903	Other grocery & related products whsle	3	D D	D D	D D	b b	D D	D D	D D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	19 18 18	D D D	D D D	D D D	C C C	D D D	D D D	D D D
4227	Petroleum & petroleum products		_	_	_		_	_	_
42271 422710	whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	7 7 7	D D	D D	D D	b b	D D	D D	D D
4229	Miscellaneous nondurable goods								
42291	whsle	12 8	D D	D D	D D	b b	D D	D D	D D
422910 4229102	Farm supplies whsle Farm supplies—whsle distributors	8 7	D D	D D	D D	b b	D D	D D	D D
	Manufacturers' sales branches and sales offices	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	GRANT COUNTY, ND	, ,	,	,	(* / /	, ,	, , , ,	(* , ,	(1)
42	Wholesale trade	10	19 389	948	194	51	2 374	2 941	2 773
421	Wholesale trade, durable goods	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, heridarable goods	,				5	5		
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	GRIGGS COUNTY, ND								
42	Wholesale trade	15	36 741	2 124	453	83	4 415	10 182	10 432
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsleFarm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	15	36 741	2 124	453	83	4 415	10 182	10 432
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	HETTINGER COUNTY, ND								
42	Wholesale trade	9	27 344	1 178	238	54	2 465	3 504	4 041
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	17 693	318	72	12	712	1 609	1 916
	Merchant wholesalers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	17 693	318	72	12	712	1 609	1 916
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	KIDDER COUNTY, ND								
42	Wholesale trade	5	9 849	387	93	23	897	1 195	860
422	Wholesale trade, nondurable goods	3	D	D	D	а	D	D	D
	Merchant wholesalers	5	9 849	387	93	23	897	1 195	860
422	Wholesale trade, nondurable goods	3	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	LAMOURE COUNTY, ND	, ,	, , ,	, , ,	, , ,	, ,	, , ,	, , ,	
40		4-	00 504	0.005		455	0.707	45.440	10 505
<b>42</b> 421	Wholesale trade	<b>17</b> 5	<b>88 594</b> 12 405	<b>2 885</b> 938	<b>683</b> 228	<b>155</b> 49	<b>6 737</b> 1 598	<b>15 112</b> 4 176	<b>16 535</b> 4 703
4218	Machinery, equipment, & supplies		12 400	000	220	40	1 000	170	4 700
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsleFarm & garden machinery &	4	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	4	D	D	D	b	D	D	D
4210201	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	76 189	1 947	455	106	5 139	10 936	11 832
4225 42251	Farm-product raw material whsle Grain & field bean whsle	8	68 408 68 408	1 345 1 345	313 313	53 53	3 842 3 842	9 921 9 921	11 050 11 050
422510	Grain & field bean whsle	8	68 408	1 345	313	53	3 842	9 921	11 050
401	Merchant wholesalers	16	D 10 405	D	D	C 40	D 1 500	D 4 170	D 4 700
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	5	12 405	938	228	49	1 598	4 176	4 703
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle	4	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	7 7	D	D D	D D	b b	D D	D D	D D
422510	Grain & field bean whsle	7	Ď	Б	Ď	b	D	D D	Ď
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	LOGAN COUNTY, ND								
42	Wholesale trade	8	96 878 D	<b>1 246</b> D	<b>291</b> D	111	<b>2 718</b> D	<b>4 903</b>	<b>5 087</b>
421	Wholesale trade, durable goods		-			а			_
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225 42252	Farm-product raw material whsle	5 2	D D	D D	D D	b b	D D	D D	D D
422520	Livestock whsle	2 <b>6</b>	D   <b>D</b>	D <b>D</b>	D <b>D</b>	b <b>b</b>	D <b>D</b>	D <b>D</b>	D <b>D</b>
421	Merchant wholesalers	1	D	D	D	a	D	D D	D
422 4225	Wholesale trade, nondurable goods Farm-product raw material whsle	5	D D	D D	D D	b b	D D	D D	D D
4223	Agents, brokers, and	3	D	D	Ь	D	Б		
	commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	MCHENRY COUNTY, ND								
42	Wholesale trade	19	64 744	2 317	530	92	5 096	10 655	9 314
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies		D	5		_	D		D
422	Whalesele trade, pendurable goods	3 16	D	D D	D D	a b	D	D D	D
4225	Wholesale trade, nondurable goods Farm-product raw material whsle	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods	<b>'</b>	35 114	321	113	21	1 203	3 040	3 439
	whsle	3	D D	D D	D D	þ	D D	D D	D D
42291 422910	Farm supplies whsle	2 2	D	D	D	b b	D	P P	D D
	Merchant wholesalers	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods			527			. 230		0 .50
42291	whsle	2	D D	D D	D D	a a	D D	D D	D D
	Farm supplies whsle	i	Ď	Ď	Ď	a	Ď	D	Ď
422910	Manufacturers' sales								

see Append	dix Dj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	MCINTOSH COUNTY, ND								
42	Wholesale trade	8	22 248	881	215	43	2 169	4 393	4 262
421	Wholesale trade, durable goods	4	D D	D	D D	b	D D	D	D D
4218	Machinery, equipment, & supplies		_	_	_		_	_	_
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsleFarm & garden machinery & equipment whsle	4	D D	D D	D D	b b	D D	D D	D D
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	8	22 248	881	215	43	2 169	4 393	4 262
421	Wholesale trade, durable goods	4	D D	D	D	b	D D	D	D
4218	Machinery, equipment, & supplies		5	ь.					
42182	whsle	4	D D	D D	D D	b b	D D	D D	D D
421820	equipment whsleFarm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	а	D	D	D
	MCKENZIE COUNTY, ND								
42	Wholesale trade	11	18 250	1 622	257	62	3 254	869	1 060
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products	1	D	D	D	h	D	D	D
42271 422710	whsle		Б	D	D D	b b	D	D	D D
422710	terminals	1	D	D	D	b	D	D	D
404	Merchant wholesalers	<b>10</b>	<b>D</b> D	<b>D</b>	<b>D</b>	b	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods					b			
422 4227	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4221	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	MCLEAN COUNTY, ND								
42	Wholesale trade	22	114 266	3 249	751	124	7 682	16 594	18 226
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182 421820	Farm & garden machinery & equipment whsle	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	equipment whsle  Farm machinery & equipment—	6	18 891	1 295	267	56	2 508	6 946	7 738
	farm dealers	6	18 891	1 295	267	56	2 508	6 946	7 738
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	12 8	D 86 764	D 1 402	D 370	b 52	D 3 833	D 8 677	D 9 553
42251 422510	Grain & field bean whsle	8 8	86 764 86 764	1 402 1 402 1 402	370 370	52 52	3 833 3 833	8 677 8 677	9 553 9 553
101	Merchant wholesalers	22	114 266	3 249	751	124	7 682	16 594	18 226
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	10	D	D	D	b	D	D	D
42182	whsle	7	D	D	D	b	D	D	D
421820	equipment whsle Farm & garden machinery &	6	18 891	1 295	267	56	2 508	6 946	7 738
4218201	equipment whsle  Farm machinery & equipment—	6	18 891	1 295	267	56	2 508	6 946	7 738
422	farm dealers	6 12	18 891 D	1 295 D	267 D	56 b	2 508 D	6 946 D	7 738 D
4225 42251 422510	Farm-product raw material whsle	8 8	86 764 86 764 86 764	1 402 1 402 1 402	370 370 370	52 52 52	3 833 3 833 3 833	8 677 8 677 8 677	9 553 9 553 9 553

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	MERCER COUNTY, ND								
42	Wholesale trade	12	22 848	1 118	269	58	2 288	1 349	1 466
421	Wholesale trade, durable goods	4	3 907	319	74	19	637	830	853
100	Whatevels had a good walls and	0	40.044	700	405	20	4 054	540	040
422	Wholesale trade, nondurable goods	8	18 941	799	195	39	1 651	519	613
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	3 907	319	74	19	637	830	853
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D
	MORTON COUNTY, ND								
42	Wholesale trade	49	193 413	9 157	2 011	409	19 243	22 629	23 167
421	Wholesale trade, durable goods	32	59 716	5 338	1 164	202	11 037	17 722	17 731
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	9	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle	3 3	D D	D D	D D	b b	D D	D D	D D
422	Wholesale trade, nondurable goods	17	133 697	3 819	847	207	8 206	4 907	5 436
4224 42249	Grocery & related products whsle Other grocery & related products	2	D	D	D	b	D	D	D
422490	Whsle Other grocery & related products	1	D	D	D	b	D	D	D
4225	whsle  Farm-product raw material whsle	1 8	D D	D D	D D	b b	D D	D D	D D
42252 422520	Livestock whsle	2 2	DDD	D	D	b b	D D	D D	D D
4227 42271	Petroleum & petroleum products whsle	5 4	D D	D D	D D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
	Merchant wholesalers	45	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	11	D	D	D	b	D	D	D
421820 4218201	Farm & garden machinery & equipment whsle  Farm machinery & equipment—	11	D	D	D	b	D	D	D
	farm dealers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	C	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products whsle	2	D D	D D	D D	b b	D D	D D	D D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1 1	рΙ	D	D	b	D	D	D

see Appen	uix Dj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	MOUNTRAIL COUNTY, ND								
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	3	D D	D D	D D	b b	D D	D D	D D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	6 6 6	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820 4218201	Farm & garden machinery & equipment whsleFarm machinery & equipment—	3	D	D	D	b	D	D	D
	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	6 6 6	D D	D D D	D D D	b b b	D D D	D D D	D D D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	NELSON COUNTY, ND								
42	Wholesale trade	20	92 084	3 372	883	188	6 880	13 668	15 146
421	Wholesale trade, durable goods	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
42182	Farm & garden machinery & equipment whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
421820 4218201	Farm & garden machinery & equipment whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	63 735	1 620	423	98	4 193	4 573	6 015
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 11 11	56 878 56 878 56 878	1 221 1 221 1 221	333 333 333	73 73 73	3 368 3 368 3 368	4 016 4 016 4 016	5 448 5 448 5 448
	Merchant wholesalers	20	92 084	3 372	883	188	6 880	13 668	15 146
421	Wholesale trade, durable goods	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
42182	Farm & garden machinery & equipment whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	Farm & garden machinery & equipment whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	63 735	1 620	423	98	4 193	4 573	6 015
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 11 11	56 878 56 878 56 878	1 221 1 221 1 221	333 333 333	73 73 73	3 368 3 368 3 368	4 016 4 016 4 016	5 448 5 448 5 448
	OLIVER COUNTY, ND								
42	Wholesale trade	2	D	D	D	а	D	D	D
	Merchant wholesalers	2	D	D	D	а	D	D	D

see Appen	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PEMBINA COUNTY, ND								
42	Wholesale trade	28	113 682	4 368	1 035	211	11 837	16 748	18 374
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	18 18 18	81 829 81 829 81 829	2 381 2 381 2 381	587 587 587	122 122 122	6 124 6 124 6 124	15 166 15 166 15 166	16 510 16 510 16 510
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	28	113 682	4 368	1 035	211	11 837	16 748	18 374
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	18 18 18	81 829 81 829 81 829	2 381 2 381 2 381	587 587 587	122 122 122	6 124 6 124 6 124	15 166 15 166 15 166	16 510 16 510 16 510
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	PIERCE COUNTY, ND								
42	Wholesale trade	13	90 100	3 451	808	183	8 397	11 192	10 491
421	Wholesale trade, durable goods	5	24 101	2 099	490	101	3 703	7 454	6 672
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	65 999	1 352	318	82	4 694	3 738	3 819
4225	Farm-product raw material whsle	4	52 510	583	142	47	2 923	2 955	3 046
4227 42271	Petroleum & petroleum products whsle	3 3	D D	D D	D	b	D D	D D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	24 101	2 099	490	101	3 703	7 454	6 672
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	whsle	3	D	D	D	b	D	D	D
421820 4218201	equipment whsle  Farm machinery & equipment—	3	D	D	D	b	D	D	D
4218201	farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	RAMSEY COUNTY, ND								
42	Wholesale trade	35	170 486	9 349	2 036	374	20 044	20 492	23 112
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies			5		2		_	_
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle	3	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	3	D	D	D	b	D	D	D
400	farm dealers	3	D	D	D	b	D	D	D
422 4224	Wholesale trade, nondurable goods  Grocery & related products whsle	26 4	D   12 586	D 1 774	D 373	e 67	D 3 588	D 363	D 470
	,								
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle	6	24 360 24 360	1 093 1 093	265 265	56 56	2 612 2 612	1 303 1 303	1 354 1 354
422710	Petroleum bulk stations & terminals	6	24 360	1 093	265	56	2 612	1 303	1 354
4227101	Petroleum bulk stations & terminals (except LP)	6	24 360	1 093	265	56	2 612	1 303	1 354
42271011	Petroleum bulk stations (except LP)	6	24 360	1 093	265	56	2 612	1 303	1 354
4229	Miscellaneous nondurable goods		5				5		
42291 422910	whsle	4 3 3	D   24 019 24 019	D 436 436	D 112 112	b 12 12	D 906 906	D 1 962 1 962	D 2 125 2 125
4229102	Farm supplies—whsle distributors	3	24 019	436	112	12	906	1 962	2 125
42294	Tobacco & tobacco product whsle	1	D D	D	D	b	D	. 552 D	D D
422940	Tobacco & tobacco product whsle.	i	Ď	Ď	Ď	b	Ď	Ď	D
	Merchant wholesalers	33	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182 421820	Farm & garden machinery & equipment whsleFarm & garden machinery &	3	D	D	D	b	D	D	D
4218201	equipment whsle  Farm machinery & equipment—	3	D	D	D	b	D	D	D
	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	6	24 360 24 360	1 093 1 093	265 265	56 56	2 612 2 612	1 303 1 303	1 354 1 354
422710	Petroleum bulk stations & terminals	6	24 360	1 093	265	56	2 612	1 303	1 354
4229	Miscellaneous nondurable goods								
42291	whsle Farm supplies whsle	4 3	D 24 019	D 436	D 112	b 12	D 906	D 1 962	D 2 125
422910 4229102	Farm supplies whsle Farm supplies—whsle distributors	3	24 019 24 019	436 436	112 112	12 12	906 906	1 962 1 962	2 125 2 125
	Manufacturers' sales		24 013	400	112	12	300	1 302	2 123
	branches and sales offices	2	D	D	D	b	D	D	D
	RANSOM COUNTY, ND								
42	Wholesale trade	9	130 197	4 596	1 208	154	9 239	25 223	23 425
421	Wholesale trade, durable goods	2	D	D	D D	b	D 200	D	D 423
4218	Machinery, equipment, & supplies								
42182	whsle	2	D	D	D	b	D	D	D
421820	equipment whsleFarm & garden machinery & equipment whsle	2	D D	D D	D D	b b	D D	D D	D D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42251 422510	Grain & field bean whsle	4 4	D D	D D	D D	b b	D D	D D	D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	RANSOM COUNTY, ND—Con.								
	Merchant wholesalers	9	130 197	4 596	1 208	154	9 239	25 223	23 425
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
		_						_	
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182 421820	aguinment whele	2	D	D	D	b	D	D	D
4218201	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
	farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b .	D	D _	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	4 4 4	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	RENVILLE COUNTY, ND								
42	Wholesale trade	15	57 798	1 355	331	56	2 854	11 987	11 962
421	Wholesale trade, durable goods	5	9 011	692	161	25	1 214	2 659	2 607
4218	Machinery, equipment, & supplies								
4210	whsle	5	9 011	692	161	25	1 214	2 659	2 607
422	Wholesale trade, nondurable goods	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle	7	46 493	514	137	17	1 284	9 217	9 257
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle	7	46 493	514	137	17	1 284	9 217	9 257
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	RICHLAND COUNTY, ND								
42	Wholesale trade	54	208 270	8 678	2 007	479	19 474	30 818	33 587
421	Wholesale trade, durable goods	21	41 178	3 120	640	156	5 444	11 930	12 454
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	3 701	210	44	12	479	736	759
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	С	D	D	D
421820	equipment whsle	9	D	D	D	С	D	D	D
4218201	equipment whsle Farm machinery & equipment— farm dealers	9	D D	D D	D D	С	D D	D D	D D
4219	Miscellaneous durable goods whsle	3	D	D	D 1 207	b	D	D	D 01 100
422 4224	Wholesale trade, nondurable goods Grocery & related products whsle	33	167 092 D	5 558 D	1 367 D	323 b	14 030 D	18 888 D	21 133 D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	16 16 16	112 611 112 611 112 611	2 445 2 445 2 445	558 558 558	89 89 89	7 025 7 025 7 025	12 887 12 887 12 887	14 149 14 149 14 149
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	С	D	D	D
42291 422910 4229101	whsle Farm supplies whsle Farm supplies whsle Farm supplies —farm dealers	6 6 5	D D D	D D D	D D D	C C	D D D	D D D	D D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories	End-of-1997 inventories <sup>r</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	RICHLAND COUNTY, ND-Con.								
	Merchant wholesalers	51	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle Farm & garden machinery &	8	D	D	D	С	D	D	D
421820	equipment whsle	8	D	D	D	С	D	D	D
4218201	equipment whsle Farm machinery & equipment—	8	D D	D	D	С	D D	D	D D
422	farm dealers	6 33	167 092	D = 550	D 1 367	c 323	14 030	D 18 888	21 133
4224	Wholesale trade, nondurable goods  Grocery & related products whsle	2	167 092 D	5 558 D	D 1 367	525 b	14 030 D	10 000 D	21 133 D
4225	Farm-product raw material whsle	16	112 611	2 445	558	89	7 025	12 887	14 149
42251 422510	Grain & field bean whsle	16 16 16	112 611 112 611 112 611	2 445 2 445 2 445	558 558	89 89	7 025 7 025 7 025	12 887 12 887	14 149 14 149 14 149
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	С	D	D	D
42291 422910 4229101	Farm supplies whsle Farm supplies whsle Farm supplies—farm dealers	6 6 5	D D D	D D D	D D D	c c	D D D	D D D	D D D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	ROLETTE COUNTY, ND								
42	Wholesale trade	10	79 385	1 494	321	71	3 924	6 220	7 096
421	Wholesale trade, durable goods	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4216 42169	Electrical goods whsle	1	D	D	D	а	D	D	D
421690	whsle Other electronic parts & equipment	1	D	D	D	a	D	D	D
	whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &		D D	<u>Б</u>	Ď	b	Ď	Ď.	Б
4227101	terminals	1	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	1	D	D	D	b	D	D	D
	(except LP)	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	79 385	1 494	321	71	3 924	6 220	7 096
421	Wholesale trade, durable goods	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4216 42169	Other electronic parts & equipment	1	D	D	D	а	D	D	D
421690	whsle	1	D D	D D	D D	a a	D D	D D	D D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	i 1	D D	D D	D	b b	D	D D	D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories	End-of-1997 inventories <sup>r</sup>
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	SARGENT COUNTY, ND								
42	Wholesale trade	11	48 517	1 637	354	80	4 152	11 383	10 872
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	37 225	946	211	40	2 991	8 755	7 866
101	Merchant wholesalers	11	48 517	1 637	354	80	4 152	11 383	<b>10 872</b>
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	3	D	D	D	b	D	D	D
	whsle	3	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods	8 7	D 37 225	D   946	D 211	b 40	D 2 991	D 8 755	D 7 866
4225	Farm-product raw material whsle	/	37 225	940	211	40	2 991	8 /55	/ 800
	SHERIDAN COUNTY, ND								
42	Wholesale trade	5	7 515	427	119	25	988	1 181	1 252
	Merchant wholesalers	5	7 515	427	119	25	988	1 181	1 252
	SIOUX COUNTY, ND								
42	Wholesale trade	2	D	D	D	а	D	D	D
	Merchant wholesalers	2	D	D	D	а	D	D	D
	STARK COUNTY, ND								
42	Wholesale trade	57	276 563	9 821	2 342	434	22 935	26 262	23 504
421	Wholesale trade, durable goods	30	53 405	4 575	1 033	174	9 630	12 568	13 415
4218	Machinery, equipment, & supplies								
42182	whsle	19	45 952	3 901	883	142	8 187	11 699	12 280
421820	equipment whsle	5	26 299	1 846	394	69	3 969	8 457	9 010
4218201	equipment whsle Farm machinery & equipment—	5	26 299	1 846	394	69	3 969	8 457	9 010
40400	farm dealers	5	26 299	1 846	394	69	3 969	8 457	9 010
42183 421830	Industrial machinery & equipment whsle	10	14 146	1 609	389	56	3 070	2 419	2 318
421030	Industrial machinery & equipment whsle	10	14 146	1 609	389	56	3 070	2 419	2 318
422	Wholesale trade, nondurable goods	27	223 158	5 246	1 309	260	13 305	13 694	10 089
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	9 6 6	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42252 422520	Livestock whsle	3	D D	D D	D D	b b	D D	D D	D D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	43	168 239	7 208	1 700	288	16 969	22 960	19 911
421	Wholesale trade, durable goods	25	43 826	3 832	850	153	8 121	11 641	12 328
4218	Machinery, equipment, & supplies	15	D	D	D		D	D	D
42182	whsle	15 5	26 299	1 846	394	69	3 969	8 457	9 010
421820	equipment whsle	5	26 299	1 846	394	69	3 969	8 457	9 010
4218201	equipment whsle Farm machinery & equipment— farm dealers	5	26 299	1 846	394	69	3 969	8 457	9 010
42183	Industrial machinery & equipment	_		_ ا	-	.	-	_	_
421830	whsle	7	D	D D	D D	b	D	D D	D D
422	whsle	18	D 124 413	3 376	850	b 135	D 8 848	11 319	7 583
4225	Farm-product raw material whsle	7	D	D	D	b	D 040	D	7 303 D
42251 422510	Grain & field bean whsle	6 6	D D	D D	D D	b b	D D	D D	D D
	Manufacturers' sales branches and sales offices	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	l D	l D

see Append	נט אוג								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	STARK COUNTY, ND—Con.								
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225 42252 422520	Farm-product raw material whsle Livestock whsle Livestock whsle	2 2 2	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	STEELE COUNTY, ND								
42	Wholesale trade	7	47 148	1 379	393	42	3 212	4 786	7 267
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	43 286	985	291	25	2 352	4 322	6 815
	Merchant wholesalers	7	47 148	1 379	393	42	3 212	4 786	7 267
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	43 286	985	291	25	2 352	4 322	6 815
	STUTSMAN COUNTY, ND								
42	Wholesale trade	37	234 956	8 041	1 816	300	17 881	24 114	26 996
421	Wholesale trade, durable goods	14	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle Farm & garden machinery &	6	D	D	D	b	D	D	D
421820	equipment whsle	4	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	4	D	D	D	b	D	D	D _
400	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	С	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	13 13 13	115 411 115 411 115 411	2 114 2 114 2 114	560 560 560	78 78 78	6 626 6 626 6 626	13 491 13 491 13 491	14 810 14 810 14 810
4227	Petroleum & petroleum products whsle	3	69 111	880	175	34	2 812	2 868	2 089
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	3	69 111	880	175	34	2 812	2 868	2 089
4227101	terminals	3	69 111	880	175	34	2 812	2 868	2 089
42271011	terminals (except LP) Petroleum bulk stations	3	69 111	880	175	34	2 812	2 868	2 089
	(except LP)	2	D	D	D	b	D	D	D
	Merchant wholesalers	33	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment — farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	С	D	D	D
4224	Grocery & related products whsle	1	D	D	D	а	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	13 13 13	115 411 115 411 115 411	2 114 2 114 2 114	560 560 560	78 78 78	6 626 6 626 6 626	13 491 13 491 13 491	14 810 14 810 14 810
4227	Petroleum & petroleum products								
42271 422710	whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4227101	terminals	2	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	2	D	D	D	b	D	D	D
	(except LP)	2	D	D	D	b	D	D	D
400	Manufacturers' sales branches and sales offices	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	DI	D	D	l b	D	l D	l D

see Append	ט אוג								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories (\$1,000)
	TOWNER COUNTY, ND								
42	Wholesale trade	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	TRAILL COUNTY, ND								
42	Wholesale trade	30	183 965	6 604	1 391	293	15 361	36 366	42 164
421	Wholesale trade, durable goods	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	158 916	4 819	1 002	229	11 986	28 241	30 670
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	14 14 14	124 624 124 624 124 624	2 934 2 934 2 934	659 659 659	122 122 122	8 316 8 316 8 316	22 071 22 071 22 071	22 109 22 109 22 109
4229	Miscellaneous nondurable goods								
42291 422910	whsle	4 4 4	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	Merchant wholesalers	29	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	14 14 14	124 624 124 624 124 624	2 934 2 934 2 934	659 659 659	122 122 122	8 316 8 316 8 316	22 071 22 071 22 071 22 071	22 109 22 109 22 109
4229	Miscellaneous nondurable goods								
42291 422910	whsle Farm supplies whsle Farm supplies whsle	4 4 4	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	WALSH COUNTY, ND								
42	Wholesale trade	42	151 733	8 215	1 905	383	18 798	34 057	42 480
421	Wholesale trade, durable goods	14	45 545	4 223	966	162	7 309	15 555	17 523
4218	Machinery, equipment, & supplies	4.4	45 455	4 404	000	101	7 000	45 540	47 440
42182	whsle	11 11	45 155 45 155	4 184 4 184	963 963	161 161	7 223 7 223	15 540	17 410 17 410
421820	equipment whsleFarm & garden machinery & equipment whsle	11	45 155 45 155	4 184	963	161	7 223 7 223	15 540 15 540	17 410
4218201	Farm machinery & equipment— farm dealers	10	45 155 D	4 184 D	963 D	161 C	7 223 D	15 540 D	17 410 D
422	Wholesale trade, nondurable goods	28	106 188	3 992	939	221	11 489	18 502	24 957
4224	Grocery & related products whsle	7	D	D	D	b	D	D 10 302	D
4225 42251 422510	Farm-product raw material whsle	16 15 15	D 78 063 78 063	D 2 441 2 441	D 523 523	b 93 93	D 6 922 6 922	D 17 837 17 837	D 24 365 24 365

see Appen	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WALSH COUNTY, ND-Con.								
	Merchant wholesalers	40	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	14	45 545	4 223	966	162	7 309	15 555	17 523
4218	Machinery, equipment, & supplies whsle	11	45 155	4 184	963	161	7 223	15 540	17 410
42182	Farm & garden machinery & equipment whsle.	11	45 155	4 184	963	161	7 223	15 540	17 410
421820	Farm & garden machinery & equipment whole	11	45 155	4 184	963	161	7 223	15 540	17 410
4218201	Farm machinery & equipment— farm dealers	10	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	С	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	b	D	D	D 0.5
42251 422510	Grain & field bean whsle	15 15	78 063 78 063	2 441 2 441	523 523	93 93	6 922 6 922	17 837 17 837	24 365 24 365
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	WARD COUNTY, ND								
42	Wholesale trade	95	701 649	32 850	7 605	1 203	69 961	67 858	67 278
421	Wholesale trade, durable goods	60	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	15 268	1 226	307	45	1 785	1 370	1 285
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	29	111 756	9 436	1 959	318	21 880	26 533	28 407
42181	Construction & mining (except petroleum) machinery & equip								
421810	whsle	3	D D	D D	D D	b b	D D	D D	D D
42182	whsle	3	D				D		
421820	equipment whsle Farm & garden machinery &	17	79 442	5 789	1 206	208	16 005	14 303	17 384
4218201	equipment whsle Farm machinery & equipment—	17	79 442	5 789	1 206	208	16 005	14 303	17 384
4218202	farm dealers  Farm machinery & equipment— whsle distributors	11	28 844 50 598	2 622 3 167	552 654	101	5 718 10 287	7 408 6 895	7 656 9 728
42183	Industrial machinery & equipment								
421830	whsle	6	12 116	1 257	246	40	2 223	4 288	3 131
4219	whsle	6	12 116 D	1 257 D	246 D	40 b	2 223 D	4 288 D	3 131 D
422	Wholesale trade, nondurable goods	35	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	1	D D	D D	D D	b	D D	D D	D D
4224 42241	Grocery & related products whsle	5 2	102 894 D	5 691 D	1 491 D	231 c	12 676 D	10 407	9 924 D
422410	General-line grocery whsle	2	Ď	Ď	Ď	c	Ď	Ď.	Ď
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	12 10 10	D 133 302 133 302	D 1 827 1 827	D 525 525	c 71 71	D 6 265 6 265	D 6 876 6 876	D 7 664 7 664
42252 422520	Livestock whsleLivestock whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	6	D	D	D	С	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291 422910 4229102	Farm supplies whsle  Farm supplies whsle  Farm supplies—whsle	2 2	D D	D D	D D	a a	D D	D D	D D
	distributors	2	D	D _	D	a .	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D D	D D	D D	b b	D D	D D	D D

# $\label{table 5.} \begin{tabular}{ll} \textbf{Table 5.} & \textbf{Summary Statistics for Counties: } 1997-Con. \end{tabular}$

see Append	dix D]		•	·					
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WARD COUNTY, ND—Con.								
	Merchant wholesalers	87	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	56	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	29	111 756	9 436	1 959	318	21 880	26 533	28 407
42182	Farm & garden machinery & equipment whsle	17	79 442	5 789	1 206	208	16 005	14 303	17 384
421820	Farm & garden machinery & equipment whsle	17	79 442	5 789	1 206	208	16 005	14 303	17 384
4218201	Farm machinery & equipment— farm dealers	11	28 844	2 622	552	101	5 718	7 408	7 656
4218202	Farm machinery & equipment— whsle distributors	6	50 598	3 167	654	107	10 287	6 895	9 728
42183	Industrial machinery & equipment whsle	6	12 116	1 257	246	40	2 223	4 288	3 131
421830	Industrial machinery & equipment whsle	6	12 116	1 257	246	40	2 223	4 288	3 131
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	f	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	1 1	D D	D D	D D	b b	D D	D D	D D
422210	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224 42241 422410	Grocery & related products whsle	3 2 2	D D D	D D D	D D D	C	D D D	D D D	D D D
4225 42251	General-line grocery whsle	11 10	D 133 302	D 1 827	D D 525	b 71	D 6 265	D 6 876	D 7 664
422510 4227	Grain & field bean whsle  Petroleum & petroleum products	10	133 302	1 827	525	71	6 265	6 876	7 664
4229	whsle	6	D	D	D	С	D	D	D
42291	whsle	4 2	D D	D D	D D	b a	D D	D D	D D
422910 4229102	Farm supplies whsle Farm supplies – whsle distributors	2	D D	D D	D	a	D D	D D	D
	Manufacturers' sales		D			a	Б		
	branches and sales offices	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	WELLS COUNTY, ND								
42	Wholesale trade	18	91 193	3 721	804	148	8 971	18 607	16 238
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	12 12	69 949 69 949	2 254 2 254 2 254	433 433	75 75	5 344 5 344	10 465 10 465	8 531 8 531
422510	Grain & field bean whsle	12	69 949		433	75	5 344	10 465	8 531
421	Merchant wholesalers	18 4	<b>91 193</b>	<b>3 721</b>	<b>804</b>	<b>148</b>	<b>8 971</b> D	<b>18 607</b>	16 238 D
4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	4	D	"		D	ט	"	
42182	whsle	3	D	D	D	b	D	D	D
421820	equipment whsle	3	D	D	D	b	D	D	D
4218201	equipment whsle  Farm machinery & equipment—	3	D	D	D	b	D	D	D
5_01	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	12 12 12	69 949 69 949 69 949	2 254 2 254 2 254	433 433 433	75 75 75	5 344 5 344 5 344	10 465 10 465 10 465	8 531 8 531 8 531

NAICS Geograp code a	hic area, type of operation,					Paid			
	nd kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
WILLIAMS	S COUNTY, ND								
42 Wr	nolesale trade	89	331 006	17 384	3 778	693	36 451	38 908	43 624
	rade, durable goods	54	101 315	10 859	2 345	384	20 755	20 621	20 339
	icle & motor vehicle parts & whsle	6	2 586	482	105	33	1 074	499	534
4213 Lumber &	other construction materials								
	/, equipment, & supplies	3	D	D	D	b	D	D	D
42182 Farm &	garden machinery &	40	86 780	8 670	1 850	280	16 800	18 875	18 647
421820   Farm	nent whsle	7	D	D	D	b	D	D	D
4218201 Fa	pment whsle m machinery & equipment—	7	D	D _	D	b	D	D	D
	rm dealers	6	D	D	D	b	D	D	D
whsle	al machinery & equipment	30	D	D	D	С	D	D	D
whs	strial machinery & equipment le	30	D	D	D	С	D	D	D
w	terials handling equipment hslewell, oil refinery, & pipeline	1	D	D	D	b	D	D	D
	ach, equip, & supplies whsle.	25	39 600	4 449	899	135	8 885	3 250	3 477
	rade, nondurable goods	35	229 691	6 525	1 433	309	15 696	18 287	23 285
	duct raw material whsle  a & petroleum products	11	D	D	D	С	D	D	D
whsle	um bulk stations & terminals .	8 7	D 29 840	D 1 370	D 309	b 66	D 3 241	D 699	D 701
422710 Petro	leum bulk stations & terminals	7	29 840	1 370	309	66	3 241	699	701
4227101 Per	troleum bulk stations & rminals (except LP)	7	29 840	1 370	309	66	3 241	699	701
42271011 F	Petroleum bulk stations (except LP)	7	29 840	1 370	309	66	3 241	699	701
	eous nondurable goods	_	_	_	_		_	_	_
42291 Farm si 422910 Farm	upplies whslesupplies whsle	5 3 3	D 20 449 20 449	D 476 476	D 92 92	b 19 19	D 1 356 1 356	D 2 556 2 556	D 3 492 3 492
	rm supplies—farm dealers rchant wholesalers	2 <b>73</b>	D <b>272 908</b>	D 14 141	D 3 012	a <b>517</b>	30 906	35 602	D 40 266
	rade, durable goods	41	272 908 D	D 14 141	D D	917 e	30 900 D	D 33 002	40 200 D
4211 Motor veh	icle & motor vehicle parts &	_							
	whsle, equipment, & supplies	6	2 586	482	105	33	1 074	499	534
whsle	garden machinery &	29	69 521	6 734	1 401	225	13 119	17 366	17 043
equipr	nent whsle	7	D	D	D	b	D	D	D
4218201 equi	pment whslemmachinery & equipment— rm dealers	7	D D	D D	D D	b b	D D	D D	D D
	al machinery & equipment		D			b			
whsle	strial machinery & equipment	20	42 817	4 494	1 008	144	9 085	11 209	9 395
whs	leterials handling equipment	20	42 817	4 494	1 008	144	9 085	11 209	9 395
4218306   Oil	hslewell, oil refinery, & pipeline	1	D	D	D	b	D	D	D
	ach, equip, & supplies whsle. rade, nondurable goods	15 32	25 869 D	3 205 D	643 D	105 c	6 390 D	1 741 D	1 873 D
	duct raw material whsle	10	58 554	1 078	216	31	2 710	11 233	14 011
4227 Petroleum	a & petroleum products								
42271 Petrolei	um bulk stations & terminals .	8 7	D 29 840	D 1 370	D 309	b 66	D 3 241	D 699	D 701
term	leum bulk stations & inals	7	29 840	1 370	309	66	3 241	699	701
te	troleum bulk stations & rminals (except LP)	7	29 840	1 370	309	66	3 241	699	701
42271011 F	Petroleum bulk stations (except LP)	7	29 840	1 370	309	66	3 241	699	701
	eous nondurable goods	4	15 369	492	89	29	1 381	1 254	2 136
42291 Farm si	upplies whslesupplies whsle	2 2	D D	D D	D D	a	D D	D D	D D
Ma b	nufacturers' sales ranches and sales offices	13	D	D	D	b	D	D	D
421 Wholesale t	rade, durable goods	11	D	D	D	b	D	D	D
	y, equipment, & supplies	9	D	D	D	b	D	D	D
Ag	ents, brokers, and ommission merchants	3	D	D	D	b	D	D	D
	rade, nondurable goods	1	D	D	D	b	D	D	D
	duct raw material whsle	1	D	D	D	b	D	D	D

## Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of business	All types of percent o		Merchant w percent o			sales branches iffices if sales—		okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	ADAMS COUNTY, ND								
42	Wholesale trade	-	.7	_	.7	_	_	-	-
421	Wholesale trade, durable goods	-	_	_	-	_	-	_	=
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	-	.8	_	.8	-	_	_	=
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	=
	BARNES COUNTY, ND								
42	Wholesale trade	.5	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	-	6.2	-	6.2	-	-	-	_
4211	Motor vehicle & motor vehicle parts & supplies	_	=	_	_				
	whsle	D	D	D	D	_	_	_	_
4213 42132	Lumber & other construction materials whsle Brick, stone, & related construction materials	D	D	D	D	_	_	-	-
421320	whsle	D	D	D	D	_	_	-	=
4213203	whsle	D D	D D	D D	D D		_ _	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_ _	_ _		_
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	=
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	=
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	.7	_	D	D	_	_	_	-
4225	Farm-product raw material whsle	D	D	D	D	-	_	_	-
42251 422510	Grain & field bean whsle	-	_ _	_ _	-		-	-	_
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
	BENSON COUNTY, ND								
42	Wholesale trade	-	-	_	_	-	_	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	_
4225	Farm-product raw material whsle	D	D	D	D	_	-	-	-
	BILLINGS COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	-	-
	BOTTINEAU COUNTY, ND								
42	Wholesale trade	1.2	_	1.2	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	-
4225	Farm-product raw material whsle	-	_	-	_	_	_	-	_
42251 422510	Grain & field bean whsle	- -	=		_ _	_ _	_ _	_	=
	BOWMAN COUNTY, ND								
42	Wholesale trade	30.8	-	30.8	_	_	_	_	-
421	Wholesale trade, durable goods	D	D	D	D	-	_	_	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	-	=
4225	Farm-product raw material whsle	D	D	D	D	_	_	-	-
	BURKE COUNTY, ND								
42	Wholesale trade	2.6	_	D	D	D	D	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	_	=
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	=

#### Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	נוג טן								
NAICS	Congraphic area and kind of husiness	All types of percent of	operation f sales—	Merchant w percent o			sales branches offices of sales—		okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BURLEIGH COUNTY, ND								
42	Wholesale trade	1.7	1.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	.3	4.0	D	D	D	D	_	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_		
42111 421110	Automobile & other motor vehicle whsle	D	D	_ _ _	- -		_ _ _		_ _
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	_ _	17.3 17.3	D D	D D				=
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle	D D D	D D D	D D D	D D D	_ _ _	_ _ _	- - -	- - -
4213	Lumber & other construction materials whsle	-	17.1	D	D	-	-	_	_
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	.1	3.3	.1	3.6	-	-	_	-
42181 421810	Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
421010	machinery & equip whsle	D	D	D	D	-	-	-	-
42183 421830 4218303	Industrial machinery & equipment whsle Industrial machinery & equipment whsle General-purpose industrial machinery &	_ _	.8 .8	D D	D D				_ _
4210000	equipment whsle	-	-	D	D	_	_	-	-
42185	Service establishment equipment & supplies whsle	.8	13.8	_	_	_	_	_	-
421850 4218504	Service establishment equipment & supplies whsle	.8	13.8	_	-	-	_	_	-
42 10304	supplies whsle	D	D	_	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	=
422	Wholesale trade, nondurable goods	2.5	_	D	D	D	D	D	D
4224 42241 422410	Grocery & related products whsle	D D D	D D D	D D D	D D D	_ _ _	_ _ _	_ _ _	- - -
42249 422490 4224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D D	D D D	- - -		- - -	_ _ _	- - -	- - -
4225	Farm-product raw material whsle	-	-	_	-	_	_	-	-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D - -	D - -	D - -	D - -	- - -	_ _ _	- - -	- - -
4227101 42271011	Petroleum bulk stations & terminals (except LP)	-	_	_	-	-	_	_	_
4228	Beer, wine, & distilled alcoholic beverage whsle	_	_	_	-	_	_	_	=
4229 42291 422910	Miscellaneous nondurable goods whsle	D D D	D D D	D D D	D D D	_ _ _	_ _ _	-	- - -
42294 422940	Tobacco & tobacco product whsle	D D	D D	=	-	_ _	_ _		- -
	CASS COUNTY, ND								
42	Wholesale trade	1.9	1.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	D	D
42111 421110	Automobile & other motor vehicle whsle	D D	D D	D D	D			D D	D D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	_	_	_	-
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D D	D D	D D	D D			_	_ _
4211201	Motor vehicle supplies & new parts— warehouse distributors	23.3	-	D	D	_	_	_	_
4211202	Motor vehicle supplies & new parts— jobbers	D	D	D	D	-	_	_	-
42114 421140	Motor vehicle parts, (used) whsle	D D	D D	D D	D D				_ _

#### Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of husiness	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	CASS COUNTY, ND—Con.								
42	Wholesale trade - Con.								
421	Wholesale trade, durable goods—Con.								
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	_	-	-	-
421310	whsle	D	D	D	D	_	-	-	-
4213102	whsle	D D	D D	D D	D D	_ _	- -		_ _
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	-	=
42133 421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	D D	D D	D D	D D		_	_	_
4213301	Roofing, siding, & insulation material whole	D	D	D	D	_	_	_	_
42139 421390 4213902	Other construction materials whsle	D D D	D D D	D D D	D D D	- - -	_ _ _	- - -	_ _
4214	Professional & commercial equipment & supplies		D		D				
42142	whsle	D D	D D	D D	D D	_ _	_ _	_ _	_ _
421420	Office equipment whsle	D	D	D	D	_	-	_	-
42143	Computer & computer peripheral equipment & software whale	D	D	D	D	-	-	_	-
421430 4214301	Computer & computer peripheral equipment & software whsle	D D	D D	D D	D D	_	_	_	_
42143012	Computers & peripheral equipment for end use	D	D	D	D	_	_	_	_
42145	Medical, dental, & hospital equipment &								
421450	supplies whsle	D	D	D	D	_	-	-	-
4214501	supplies whsle	D D	D D	D D	D D	_	_	_	_
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	_	_	_	_
42151 421510 4215101	Metal service centers & offices	D D	D D	D D	D D	- -	- -		- -
42151011	offices Ferrous metal service centers	D D	D D	D D	D D		-		-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	_	-	-	-
421610	const material whsle	D D	D D	D D	D D	-	-	-	-
42162	Electrical appliance, television & radio set whsle	D	D	_	_	_	_	_	_
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	_	3.3 3.3	_	_	_	_	_	_
4216901	Communications equipment & supplies whsle	_	3.3	_	_	_	_	_	_
4217	Hardware, & plumbing & heating equipment &								
42174 421740	supplies whsle	.9 D D	D D	D D D	D D D	- - -	- - -	- - -	- - -
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	D	D	D	D	_	-	-	-
421810	machinery & equip whsle	D	D	D	D	_	-	-	-
42182	machinery & equip whsle	D 1.3	D 3.1	D D	D D	_	_	_	_
421820	Farm & garden machinery & equipment wise :  whsle	1.3	3.1	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	-	_	_
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	_	-	_	-
42183 421830 4218303	Industrial machinery & equipment whsle Industrial machinery & equipment whsle General-purpose industrial machinery &	D D	D D	D D	D D		- -		_ _
4218305	equipment whsle			_ _				_ _	_
42184 421840	Industrial supplies whsle	.6 .6	4.7 4.7	.6 .6	4.7 4.7	_ _	- -		_
4219 42199 421990	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D D	D D D	D D D	D D D	- - -	- - -	_ _ _	- - -

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Coorrespin area and blind of husbane	All types of percent of		Merchant wholesalers percent of sales—		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	CASS COUNTY, ND—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221 42213 422130	Paper & paper product whsle	D D D	D D D	D D D	D D D	- - -	-	_ _ _	- - -
4222 42221 422210 4222102	Drugs, & druggists' sundries whsle	D D D	D D D	- - -	- - -	- - -	- - -	- - -	- - -
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	D - - D	D - - D	D D D	D D D	D - - -	D - - -	D - - -	D - - -
42245 422450	Confectionery whsle	D D	D D	_ _	-		_		_
42249 422490 4224902 4224903 4224906	Other grocery & related products whsle Other grocery & related products whsle	D D D	D D D D	D D - D	D - D D	- - - -	- - - -	D D - -	D D - -
4225 42251 422510	Farm-product raw material whsle	D -	D - -	D -	D - -	- - -		D -	D - -
4226 42269 422690	Chemical & allied products whsle Other chemical & allied products whsle Other chemical & allied products whsle	D D D	D D D	D - -	D - -	- - -		- - -	- - -
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D	- - -	<u>-</u> - -	- - -	- - -
42271011	(except LP)	D D	D D	D D	D D		_		_
42272	Petroleum & petroleum prod whsle (exc bulk	_							
422720	stations & terminals)	D D	D D	_	_	_	-	_	-
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	_	_	-	-
4229 42291 422910 4229102	Miscellaneous nondurable goods whsle	D D D	D D D	D D D	D D D	D D D	D D D	- - -	- - -
42294 422940	Tobacco & tobacco product whsle	D D	D D	- -	<u>-</u> -	- -	<u>-</u> -		=
	CAVALIER COUNTY, ND								
42	Wholesale trade	.2	_	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	-
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D	_ _	- -		=
4218201	whsle	D	D	D	D	_	_	_	_
	dealers	D	D	D	D	_	_	_	_
422 4225	Wholesale trade, nondurable goods	D D	D D	D D	D D	_	-	_	_
42251 422510	Grain & field bean whsle		- -	_ _ _	- -	_ _ _	-		=
	DICKEY COUNTY, ND								
42	Wholesale trade	8.6	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	27.5	_	27.5	-	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	-	-	_
422	Wholesale trade, nondurable goods	6.7	.8	D	D	_	_	-	_
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	8.0 8.0 8.0	1.0 1.0 1.0	8.0 8.0 8.0	1.0 1.0 1.0	- - -	- -	- - -	_ _ _
	DIVIDE COUNTY, ND								
42	Wholesale trade	_	1.0	_	1.0	_	_	_	-
422	Wholesale trade, nondurable goods	-	1.0	-	1.0	_	-	_	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS	Geographic area and kind of business	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commission percent of	
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DUNN COUNTY, ND								
42	Wholesale trade	_	4.4	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
			5		5				
	EDDY COUNTY, ND								
42	Wholesale trade	-	-	-	-	_	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	-
	EMMONS COUNTY, ND								
42	Wholesale trade	_	2.4	D	D	_	-	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	_	-	D	D	_	-	-	-
	FOSTER COUNTY, ND								
42	Wholesale trade	_	.7	D	D	D	D	_	_
421	Wholesale trade, durable goods	_	_	_	-	-	_	-	_
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D -	D -	D -	D -	=			_ _
4218201	Farm & garden machinery & equipment whsle	-	-	_	-	-	-	_	-
422	dealers		.9	D	D	_		_	_
4225	Farm-product raw material whsle	_		_	_	_	_	_	_
7223	GOLDEN VALLEY COUNTY, ND								
42	Whalesala trade								
	Wholesale trade durable goods	_ D	_ D	_ D	– D	_	_	_	_
421 4218	Wholesale trade, durable goods	D	D	D	D	_	-	_	_
42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D	D	D	D	_	-	_	_
4218201	whsle	D	D	D	D	-	-	-	-
4210201	dealers	D	D	D	D	-	_	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	=	=	-	=
	GRAND FORKS COUNTY, ND								
42	Wholesale trade	3.3	1.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	_	-	-
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D			_	
4213	whsle  Lumber & other construction materials whsle	D	D	D	D	_		_	_
42132	Brick, stone, & related construction materials whole	D	D	D	D	_		_	_
421320	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	_	-	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_	_ _	_ _	- -
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	_
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	_	_	_	_
42183	Industrial machinery & equipment whsle	D	D	D	D	_	_	_	_
421830 4218303	Industrial machinery & equipment whsle General-purpose industrial machinery &	D	D -	D	D	_	-	-	-
4040	equipment whsle	D	D	D	D	_	_	-	_
4219	Miscellaneous durable goods whsle	D	D	l D	D	-	-	ı – l	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of husinose	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commissior percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	GRAND FORKS COUNTY, ND—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221	Paper & paper product whsle		D	D	D	=	=	-	-
4224 42248 422480	Grocery & related products whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
42249 422490 4224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
4225 42251 422510	Farm-product raw material whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D	D D D	_ _ _	<u>-</u>	_ _ _	- - -
42271011	(except LP) Petroleum bulk stations (except LP)	D D	D D						_
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	_	-	_	-	_	-
4229 42291 422910 4229102	Miscellaneous nondurable goods whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
	GRANT COUNTY, ND								
42	Wholesale trade	_	_	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
	GRIGGS COUNTY, ND								
42	Wholesale trade	1.4	_	1.4	_	_	_	-	_
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	-	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	_	-	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment whsle	D D	D D	D D	D D	_	-	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	_
	HETTINGER COUNTY, ND								
42	Wholesale trade	14.5	-	D	D	D	D	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	-
4225	Farm-product raw material whsle	8.6	_	8.6	-	_	-	-	_
	KIDDER COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
	LAMOURE COUNTY, ND								
42	Wholesale trade	9.8	.8	D	D	_	-	D	D
421	Wholesale trade, durable goods	53.7	_	53.7	-	_	-	-	-
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D	_ _	_ _		_ _
4218201	whsle	D	D	D	D	=	-	-	-
400	dealers	D	D	D	D	_	-	-	-
422 4225	Wholesale trade, nondurable goods	2.7	.9 1.1	D D	D D	_	_	_	_
42251 422510	Grain & field bean whsle	_ _ _	1.1 1.1 1.1	D D	D D	_ _ _	=	_ _ _	=

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Coorantia area and kind of business	All types of percent o	operation f sales—	Merchant w		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales —	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	LOGAN COUNTY, ND								
42	Wholesale trade	4.2	4.0	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	D	D
4225 42252 422520	Farm-product raw material whsle	D D D	D D D	D - -	D - -	- - -	- - -	D - -	D - -
	MCHENRY COUNTY, ND								
42	Wholesale trade	.5	13.9	D	D	D	D	_	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	27.3	_	27.3	-	-	-	-
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
	MCINTOSH COUNTY, ND								
42	Wholesale trade	-	-	_	-	-	-	_	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_	_		_
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	-
	MCKENZIE COUNTY, ND								
42	Wholesale trade	1.7	2.6	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
4218	Machinery, equipment, & supplies whsle	D	D	_	=	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	_	-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D - -	D - -	- - -	- - -	- - -	_ _ _
	MCLEAN COUNTY, ND								
42	Wholesale trade	2.1	_	2.1	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	-	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D 11.5	D	D 11.5	D	_	-	_	_
421820	Farm & garden machinery & equipment while	11.5	_	11.5	_	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	11.5	_	11.5	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225 42251 422510	Farm-product raw material whsle	- - -	- - -	- - -	- - -	- - -	- - -		- - -
0.0	MERCER COUNTY, ND								
42	Wholesale trade	14.1	_	D	D	D	D		_
421	Wholesale trade, durable goods	58.6	_	58.6	-	-	-	_	_
122		4.0		D	D				
422	Wholesale trade, nondurable goods	4.9	_	י ט	ט	- 1	_	- 1	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	נט אוב								
NAICS	Coographic area and kind of hydrogo	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	MORTON COUNTY, ND								
42	Wholesale trade	10.2	1.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	13.1	4.9	D	D	_	_	_	_
4211	Motor vehicle & motor vehicle parts & supplies				_				
	whsle	D	D	D	D	_	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_ _	-		=
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	-	_	-
42184 421840	Industrial supplies whsle	D D	D D	_	_		_	_	<u>-</u>
422	Wholesale trade, nondurable goods	8.9	_	D	D	_	_	D	D
4224	Grocery & related products whsle	D	D	D	D	_	_	_	_
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D D		_ _		=
4225	Farm-product raw material whsle	D	D	D	D	_	_	D	D
42252 422520	Livestock whsle	D D	D D		-		_		-
4227	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D	D	_	_ _		-
42271 422710	Petroleum bulk stations & terminals	D	D		_	_	_	_	_
	MOUNTRAIL COUNTY, ND								
42	Wholesale trade	D	D	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	=
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
42182 421820	Farm & garden machinery & equipment whsle Farm & garden machinery & equipment	D	D	D	D	_	_	-	_
4218201	whsle	D	D	D	D	_	_	-	_
422	dealers	D D	D D	D D	D D	_	_	_	_
422 4225	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
42251 422510	Grain & field bean whsle	D D	D	D	D D		_ _		<u>-</u>
	NELSON COUNTY, ND								
42	Wholesale trade	_	8.2	_	8.2	_	_	_	_
421	Wholesale trade, durable goods	-	2.0	_	2.0	_	-	_	=
4218	Machinery, equipment, & supplies whsle	_	2.0	_	2.0	_	_	_	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment whsle	_	2.0	_	2.0 2.0	_	_	-	_
4218201	Farm machinery & equipment—farm dealers	_ D	2.0 D	D	2.0 D	_	_		_
422	Wholesale trade, nondurable goods	_	11.0	_	11.0	_	_	_	_
4225	Farm-product raw material whsle	_	12.4	_	12.4	_	_	_	_
42251 422510	Grain & field bean whsle	_ _	12.4 12.4		12.4 12.4				-
	OLIVER COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	_	-
	PEMBINA COUNTY, ND								
42	Wholesale trade	9.2	4.7	9.2	4.7	_	_		_
<b>42</b> 1	Wholesale trade, durable goods	D	 D	D.2	<b>T</b>	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_		_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	=
4225	Farm-product raw material whsle	3.6	4.6	3.6	4.6	_	_	_	-
42251 422510	Grain & field bean whsle	3.6 3.6	4.6 4.6	3.6 3.6	4.6 4.6		_		_
4227	Petroleum & petroleum products whsle	D	D	D	D	_	_	_	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen		All types of		Merchant v		Manufacturers'		Agents, bro	kers, and
NAICS	Geographic area and kind of business	percent of	r sales —	percent o	r sales—	percent o		percent of	
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PIERCE COUNTY, ND								
42	Wholesale trade	.6	_	D	D	D	D	D	D
421	Wholesale trade, durable goods	_	-	_	_	_	-	_	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		<u> </u>		<u>-</u>
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	-	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	-	_	_
422	Wholesale trade, nondurable goods	.9	-	D	D	-	-	D	D
4225	Farm-product raw material whsle	1.1	-	D	D	_	-	D	D
4227 42271 422710	Petroleum & petroleum products whsle	D D D	D D D	D - -	D - -	- - -	_ _ _	- - -	- - -
	RAMSEY COUNTY, ND								
42	Wholesale trade	6.5	2.4	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	-	_	_	_
421820	Farm & garden machinery & equipment whole	D	D	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	-
4224	Grocery & related products whsle	_	-	_	-	_	-	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	-	_	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	_	-	-	-		_	_	_
422710 4227101	Petroleum bulk stations & terminals  Petroleum bulk stations & terminals	_	_	_ _	_ _	_	-	_	_
42271011	(except LP)		_ _		-		-		_
4229	Miscellaneous nondurable goods whsle	D	D	D	D	_	_	_	_
42291 422910	Farm supplies whsle		9.9 9.9	_ _	9.9 9.9		-		=
4229102	Farm supplies—whsle distributors	_	9.9	_	9.9	_	-	-	_
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D		_ _		_ _		=
	RANSOM COUNTY, ND								
42	Wholesale trade	_	-	_	-	-	-	_	-
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		<u>-</u>		=
421820 4218201	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	_	_
4210201	dealers	D	D	D	D	_	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	_
4225 42251 422510	Farm-product raw material whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
	RENVILLE COUNTY, ND								
42	Wholesale trade	1.5	1.0	D	D	D	D	_	_
421	Wholesale trade, durable goods	9.7	-	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	9.7	-	D	D	-	-	_	=
422	Wholesale trade, nondurable goods	_	1.2	_	1.2	_	_	_	-
4225	Farm-product raw material whsle	_	1.3	_	1.3	_	_	_	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	dix D]								
NAICS	Consequentia area and kind of business	All types o percent o	of operation of sales—	Merchant v	vholesalers of sales—		sales branches iffices if sales—	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	RICHLAND COUNTY, ND								
42	Wholesale trade	2.9	3.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.1	3.6	D	D	-	-	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	28.3	_	D	D	_	_	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		_ _		=
421820 4218201	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	-	_
4219	Miscellaneous durable goods whsle	D	D	_	-	-	_	-	=
422	Wholesale trade, nondurable goods	2.9	3.7	2.9	3.7	-	-	-	=
4224	Grocery & related products whsle	D	D	D	D	_	-	-	-
4225 42251 422510	Farm-product raw material whsle	1.8 1.8 1.8	_ _ _	1.8 1.8 1.8	_ _ _	- - -	- - -	_ _ _	- - -
4227	Petroleum & petroleum products whsle	D	D	D	D	_	_	-	-
4229 42291 422910 4229101	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle Farm supplies—farm dealers	D D D	D D D	D D D	D D D	- - - -	- - - -	_ _ _ _	- - - -
	ROLETTE COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
421	Wholesale trade, durable goods	-	-	-	-	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	-
4216 42169 421690	Electrical goods whsle	D D D	D D D	D D D	D D D	_ _ _	- - -	_ _ _	- - -
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	_
422	Wholesale trade, nondurable goods	_	_	_	_	_	-	-	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	-	-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D	_ _ _	_ _ _	_ _ _	- - -
4227101 42271011	Petroleum bulk stations & terminals (except LP)	D D	D D	_					_
	SARGENT COUNTY, ND								
42	Wholesale trade	5.8	5.7	5.8	5.7	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	-	_	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	-	7.4	-	7.4	-	-	-	-
	SHERIDAN COUNTY, ND								
42	Wholesale trade	16.5	-	16.5	-	-	-	-	-
	SIOUX COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	_	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	D1								
NAICS	Geographic area and kind of business	All types of percent of		Merchant v percent c	vholesalers of sales—		sales branches iffices of sales—	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	STARK COUNTY, ND								
42	Wholesale trade	7.6	.4	12.5	.2	D	D	D	D
421	Wholesale trade, durable goods	25.2	.6	30.7	.7	_	_	_	_
4218	Machinery, equipment, & supplies whsle	23.2	.6	D	D	_	_	_	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	38.9 38.9	_	38.9 38.9	_	_	=	_	_
4218201	whsle	38.9	_	38.9	_	_	_	_	_
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle		2.1 2.1	D D	D D	_	_	_	=
422	Wholesale trade, nondurable goods	3.4	.3	6.1	_	D	D	D	D
4224	Grocery & related products whsle	D	D	_	_	_	_	_	_
4225	Farm-product raw material whsle	D	₽	₽	D	-	_	D	D
42251 422510	Grain & field bean whsle	D D	D D	D D	D D		_ _	_	=
42252 422520	Livestock whsle	D D	D D					D D	D D
4226 42269 422690	Chemical & allied products whsle Other chemical & allied products whsle Other chemical & allied products whsle	D D D	D D D	- - -	- - -	- - -	- - -	_ _ _	- - -
	STEELE COUNTY, ND								
42	Wholesale trade	-	-	-	-	-	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
4225	Farm-product raw material whsle	-	_	_	_	_	_	_	-
	STUTSMAN COUNTY, ND								
42	Wholesale trade	.6	1.1	D	D	D	D	_	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D	_	_ _		-
4218201	whsle	D	D	D	D	_	_	-	_
	dealers	D	D	D	D	_	_	_	_
422 4224	Wholesale trade, nondurable goods	D D	D D	D D	D D	D _	D _	_	_
4224	Farm-product raw material whsle	_	_	_	_	_	_	_	_
42251 422510	Grain & field bean whsle Grain & field bean whsle				_ _		_ _		_
4227 42271	Petroleum & petroleum products whole	-	-	D D	D D	_	_ _	_	_
422710 4227101	Petroleum bulk stations & terminals  Petroleum bulk stations & terminals  Petroleum bulk stations & terminals	_	_	D	D	_ _	_		_
42271011	(except LP)	_ D	_ D	D D	D D		_ _		_
	TOWNER COUNTY, ND								
42	Wholesale trade	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	-	_	-
	TRAILL COUNTY, ND								
42	Wholesale trade	.8	.4	D	D	D	D	_	-
421	Wholesale trade, durable goods	5.7	-	5.7	-	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle	D D	D D	D D	D D	_ _	_ _		_
421820	Farm & garden machinery & equipment whste.	D	D	D	D	_	_	_	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	=	-	-
422	Wholesale trade, nondurable goods	-	.4	D	D	-	-	_	-
4225 42251 422510	Farm-product raw material whsle	- - -	.5 .5 .5	_ _ _	.5 .5 .5	_ _ _	_ _ _	_ _ _	- -
4229	Miscellaneous nondurable goods whsle	D D	.5 D	_ D	.5 D	_	_	_	_
42291 422910	Farm supplies whsle	D	D D	D D	D D		_ _	_	_ _

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	dix DJ								
NAICS	Coorrephia area and kind of husiness	All types of percent of	operation sales—	Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WALSH COUNTY, ND								
42	Wholesale trade	.2	4.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	.6	11.5	.6	11.5	_	_	_	_
4218	Machinery, equipment, & supplies whsle	_	11.6	_	11.6	_	-	_	_
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	-	11.6	-	11.6	_	-	-	=
4218201	whsle	-	11.6	-	11.6	_	_	-	_
400	dealers	D	D	D	D	_	-	-	_
422 4224	Wholesale trade, nondurable goods	_ D	1.3 D	D _	D _	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
42251 422510	Grain & field bean whsle		_ -		_ -	=	_ _	_	-
	WARD COUNTY, ND								
42	Wholesale trade	8.1	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.7	_	D	D	_	_	_	_
42111 421110	Automobile & other motor vehicle whsle	D D	D D	_	_ _			_	-
4213	Lumber & other construction materials whsle	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	31.8	11.8	31.8	11.8	_	_	_	_
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	_	_	_	-	_	_
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	_	_	_	_	_	_
42182	Farm & garden machinery & equipment whsle .	44.3	10.6	44.3	10.6	_	_	_	_
421820	Farm & garden machinery & equipment whsle	44.3	10.6	44.3	10.6	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	15.2	29.1	15.2	29.1	_	-	_	_
4218202	Farm machinery & equipment—whsle distributors	60.9	_	60.9	_	_	_	_	_
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle		1.8 1.8		1.8 1.8		_ _		=
4219	Miscellaneous durable goods whsle	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle	D D D	D D D	D D D	D D D	=	- - -	_ _ _	- -
4224 42241 422410	Grocery & related products whsle	_ D D	_ D D	D D D	D D D	-	- - -		- - -
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D	D D		_ _ _	_	_ 	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	D	D
42251 422510	Grain & field bean whsle	_	=				_		=
42252 422520	Livestock whsle	D D	D D			_ _	_ _	_	_
4227	Petroleum & petroleum products whsle	D	D	D	D	_	_	_	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D	-	-	_	_
422910 4229102	Farm supplies whsle. Farm supplies — whsle distributors	D	D D	D D	D D	= =	_ _ _		<u> </u>
42294 422940	Tobacco & tobacco product whsle	D D	D D		_ _		_ _		_
	WELLS COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	=	_ _		<u>-</u>
421820 4218201	Farm & garden machinery & equipment whsle Farm machinery & equipment—farm	D	D	D	D	_	-	-	-
72 TU2UT	dealers	D	D	D	D	_	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
4225 42251 422510	Farm-product raw material whsle	- - -	- - -	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	- - -
		· ·		·				•	

NAICS code	Geographic area and kind of business	All types or percent of	f operation f sales—	Merchant v percent c	vholesalers of sales—		sales branches offices of sales—	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and killd of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WILLIAMS COUNTY, ND								
42	Wholesale trade	1.5	.6	1.8	.8	D	D	D	D
421	Wholesale trade, durable goods	4.5	1.1	D	D	D	D	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	22.7	-	22.7	_	_	_	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	-	-	-	_
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	4.6 D	1.2 D	5.8 D	1.5 D	D -	D -	_ _	_ _
4218201	whsle	D D	D D	D D	D D	-	-	_	_
		_	_	_	_	_	_		_
42183 421830 4218305 4218306	Industrial machinery & equipment whsle Industrial machinery & equipment whsle Materials handling equipment whsle Oilwell, oil refinery, & pipeline mach, equip,	D D D	D D D	3.4 3.4 D	2.5 2.5 D	_ _ _	- - -	_ _ _	- - -
4210300	& supplies whsle	2.7	2.7	4.1	4.1	-	-	-	-
422	Wholesale trade, nondurable goods	.1	.4	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	1.8	-	-	D	D
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D - -	D - -	D - -	D - -	_ _ _	_ _ _	_ _ _	- - -
42271011	(except LP)	_ _	_ _					_ _	
4229 42291 422910 4229101	Miscellaneous nondurable goods whsle	D - - D	D - - D	1.9 D D	_ D D	- - - -	- - - -	_ _ _ _	

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.
<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 7. Summary Statistics for Places: 1997

300 Append	aix b <sub>1</sub>								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories <sup>r</sup>	End-of-1997 inventories <sup>r</sup>
-		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	BEULAH, ND								
42	Wholesale trade	4	10 106	366	60	15	837	499	474
422	Wholesale trade, nondurable goods	2	D	D	D	а	D	D	D
	Merchant wholesalers	4	10 106	366	60	15	837	499	474
422	Wholesale trade, nondurable goods	2	D	D	D	а	D	D	D
	BISMARCK, ND								
42	Wholesale trade	134	591 193	41 999	11 018	1 472	83 369	57 233	63 029
421	Wholesale trade, durable goods	100	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	С	D	D	D
42111	Automobile & other motor vehicle	4	D	D	D		D	D	D
42112	whsle  Motor vehicle supplies & new parts	4	D			b	D		
	whsle	5	10 356	1 253	285	50	2 391	2 029	2 123
4212 42121	Furniture & home furnishings whsle Furniture whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials	_	40.400			_,	0.570		
4214	whsle  Professional & commercial equipment	5	13 498	1 307	334	54	2 578	1 507	2 621
4214	& supplies whsle	21	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	31	113 666	8 970	2 206	290	17 181	20 472	22 586
42181	Construction & mining (except petroleum) machinery & equip							-	
	whsle	5	D	D	D	С	D	D	D
42183	Industrial machinery & equipment whsle	10	26 817	3 118	833	111	4 937	5 330	7 197
42185	Service establishment equipment &						4 040		
4219	supplies whsle	8 13	9 144 D	594 D	139 D	30 c	1 316 D	714 D	677 D
4219	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	е	D	D	D
42241 42249	General-line grocery whsle	2	D	D	D	С	D	D	D
42249	whsle	5	D	D	D	С	D	D	D
4227	Petroleum & petroleum products whsle	5	26 418	1 218	234	40	2 646	1 848	1 584
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	23 181	2 131	467	71	4 657	1 667	1 617
4229	Miscellaneous nondurable goods whsle	8	D	D	D	С	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	117	D	D	D	g	D	D	D _
421	Wholesale trade, durable goods	87	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	С	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	2 2	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials								
	whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	103 804	8 621	2 139	280	16 436	20 133	22 357
42181	Construction & mining (except petroleum) machinery & equip								
42183	whsle	5	D	D	D	С	D	D	D
72 100	whsle	9	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	е	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	5 2	D D	D D	D D	c c	D D	D D	D D
4227	Petroleum & petroleum products whsle	5	26 418	1 218	234	40	2 646	1 848	1 584
42271	Petroleum bulk stations & terminals .	3	D D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	С	D	D	D
42291	Farm supplies whsle	2	D	D D	D D	a	D	D D	l D

see Append	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BISMARCK, ND—Con.								
	Manufacturers' sales								
	branches and sales offices	12	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	С	D	D	D
		_							
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
	BOTTINEAU, ND								
40	What a sale trade				_				D
42	Wholesale trade	3	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods	2	D D	D D	D D	b	D D	D D	D D
4225	Farm-product raw material whsle	3	<b>D</b>	D D	D D	a	<b>D</b>	D D	D D
422	Merchant wholesalers Wholesale trade, nondurable goods	2	D	D D	D D	<b>b</b> b	D	D D	D D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4223	, ,	'							
	DEVILS LAKE, ND								
42	Wholesale trade	17	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies		_						
42182	whsle	2	D	D	D	b	D	D	D
	equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	С	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	Ď	B	D D	a	Ď	B	D D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	2	D	D	D	h	D	D	D
42182	whsle					b			
	equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	C	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods		_	_	_		_	_	_
42291	whsle Farm supplies whsle	3 2	D D	D D	D D	b a	D D	D D	D D
	Manufacturers' sales								
	branches and sales offices	2	D	D	D	b	D	D	D
	DICKINSON, ND								
42	Wholesale trade	40	179 037	6 647	1 539	301	15 451	13 581	14 841
421	Wholesale trade, durable goods	25	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies	4.5			_	_			
42182	whsle	15	D	D	D	С	D	D	D
	equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	С	D		D
4225	Farm-product raw material whsle	6	116 777	1 758	440	125	4 514	3 734	3 843
42252	Livestock whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	30	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies	12	D	D	D	b	D	D	D
42182	whsle								
	equipment whsle	4	D _	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	b	D	D	D

see Append	uix Dj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DICKINSON, ND-Con.								
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225 42252	Farm-product raw material whsle Livestock whsle	2 2	D D	D D	D D	b b	D D	D D	D D
	FARGO, ND								
42	Wholesale trade	246	2 168 790	148 538	35 335	4 603	271 207	217 006	229 402
421	Wholesale trade, durable goods	174	791 566	87 714	21 120	2 669	150 659	117 185	124 401
4211	Motor vehicle & motor vehicle parts &	04	400,000	44.070	0.050	500	00.405	40.544	00.470
42111	supplies whsle	21 8	123 822 75 428	14 872 7 013	3 958 1 759	533 240	22 485 10 142	18 544 8 287	20 170 9 577
			73 420	7 010	1 733	240	10 142	0 207	3 377
42112	Motor vehicle supplies & new parts whsle	10	40 692	6 959	1 966	254	10 237	9 105	9 409
42114	Motor vehicle parts, (used) whsle	2	D	D	D	а	D	D	D
4213	Lumber & other construction materials whole	12	146 132	10 515	2 551	284	20 724	16 283	16 988
42131	whsle Lumber, plywood, millwork, & wood panel whsle	6	107 256	8 304	2 056	221	15 980	12 876	13 783
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment		454 045			704	00.444	40.000	40.00=
42142	& supplies whsleOffice equipment whsle	40 7	151 817 12 749	24 184 2 722	5 993 648	731 85	39 141 4 393	18 622 2 006	16 997 2 071
42143	Computer & computer peripheral equipment & software whsle	11	57 806	9 732	2 379	284	16 890	3 995	4 003
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	С	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216 42161	Electrical goods whsle  Electrical apparatus & equip, wiring supp, & const material whsle	25 12	91 800 62 238	8 974 4 401	2 178 1 023	250 121	15 255 7 896	8 981 6 147	9 162 6 251
40400		12	02 200	4 401	1 023	121	7 030	0 147	0 231
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	С	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42181	whsle	47	177 740	19 135	4 287	535	34 320	42 329	48 107
	whsle	7	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	8	28 306	2 029	516	77	3 584	9 466	10 165
42183	Industrial machinery & equipment whsle	18	68 316	9 296	2 127	245	15 641	10 659	13 999
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle	9	D D	D D	D D	c b	D D	D D	D D

3ce Append						1			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	EARCO ND. Con	(110111201)	(\$1,000)	(\$1,000)	(\$1,000)	(114111201)	(\$1,000)	(\$1,000)	(\$1,000)
40	FARGO, ND—Con.								
42	Wholesale trade—Con.	70	1 077 004	CO 004	14.015	1 004	100 540	00.001	105 001
422 4221	Wholesale trade, nondurable goods  Paper & paper product whsle	72 8	1 377 224 70 141	60 824 7 422	14 215 1 776	1 934 217	120 548 13 533	99 821 7 657	105 001 7 149
42213	Industrial & personal service paper whsle	2	70 141 D	7 422 D	D D	C C	D D	7 637 D	7 149 D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	6 6	D D	D D	D D	b b	D D	D D	D D
4224 42241	Grocery & related products whsle General-line grocery whsle	18 5	772 745 459 028	33 613 17 745	8 449 4 551	1 160 530	68 548 38 593	58 147 32 647	58 728 33 497
42245	Confectionery whsle	3	D	D	D	е	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	е	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	7 7	155 855 155 855	3 862 3 862	541 541	47 47	9 233 9 233	6 053 6 053	6 975 6 975
4226	Chemical & allied products whsle	11	14 603	1 796	356	47	4 272	1 110	1 231
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	С	D	D	D
4229 42291	Miscellaneous nondurable goods whsle	11 3	160 118 D	6 261 D	1 306 D	229 c	12 202 D	18 531 D	22 310 D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	206	1 805 215	126 356	29 871	3 903	235 033	190 159	204 660
421	Wholesale trade, durable goods	151	696 206	75 833	18 105	2 381	132 583	106 390	115 211
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	е	D	D	D
42111	Automobile & other motor vehicle whsle	8	75 428	7 013	1 759	240	10 142	8 287	9 577
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	С	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	а	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	е	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	107 256	8 304	2 056	221	15 980	12 876	13 783
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
4214 42143	Professional & commercial equipment & supplies whsle	31	D	D	D	f	D	D	D
42145	equipment & software whsle  Medical, dental, & hospital equipment & supplies whsle	9	D D	D D	D D	e b	D D	D D	D D
4215	Metal & mineral (except petroleum)								
42151	whsle	3 3	D D	D D	D D	b b	D D	D D	D D
4216 42161	Electrical goods whsle  Electrical apparatus & equip, wiring supp, & const material whsle	18 6	72 302 46 361	6 352 2 691	1 524 633	198 83	10 761 4 680	7 821 5 106	7 957 5 177
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D D	D	С	D D	D 100	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	b	D	D	D
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum) machinery & equip	46	D	D	D	f	D	D	D
42182	whsle	7	D	D	D	С	D	D	D
42183	equipment whsle	7	D	D	D	b	D	D	D
	whsle	18 8	68 316 D	9 296 D	2 127 D	245	15 641	10 659 D	13 999 D
42184 4219	Industrial supplies whsle	9	D D	D	D	b c	D D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	FARGO, ND—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods	55	1 109 009	50 523	11 766	1 522	102 450	83 769	89 449
4221	Paper & paper product whsle	7	D	D	D	С	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	С	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	8 4	565 372 D	24 841 D	6 284 D	795 f	53 344 D	42 095 D	43 180 D
42249	Other grocery & related products whsle	4	D	D	D	е	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	7 7	155 855 155 855	3 862 3 862	541 541	47 47	9 233 9 233	6 053 6 053	6 975 6 975
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	91 450	994	201	27	1 921	328	356
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	С	D	D	D
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	10 3	D D	D D	D D	c c	D D	D D	D D
	Manufacturers' sales branches and sales offices	28	234 848	19 536	4 941	611	31 323	26 847	24 742
421	Wholesale trade, durable goods	17	D	D	D	е	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	50 653	7 346	1 915	172	9 424	8 036	6 405
422	Wholesale trade, nondurable goods	11	D	D	D	е	D	D	D
4224	Grocery & related products whsle	6	D	D	D	е	D	D	D
	Agents, brokers, and commission merchants	12	128 727	2 646	523	89	4 851	_	_
421	Wholesale trade, durable goods	6	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products whsle	4 1	D D	D D	D D	b a	D D	D D	D D
	GRAFTON, ND								
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	4 490	733	161	30	1 098	1 540	1 452
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	20 659	502	145	17	1 177	7 647	8 568
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	4 490	733	161	30	1 098	1 540	1 452
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	20 659	502	145	17	1 177	7 647	8 568
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D

See Appen	dix 5]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	GRAND FORKS, ND	(namber)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(Hamber)	(ψ1,000)	(ψ1,000)	(ψ1,000)
	,								
42	Wholesale trade	<b>97</b> 54	<b>D</b> D	<b>D</b>	<b>D</b>	g f	<b>D</b>	<b>D</b>	<b>D</b>
421 4211	Wholesale trade, durable goods  Motor vehicle & motor vehicle parts &	54	Ь	U	J	'	U	J	
	supplies whsle	9	D	D	D	С	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218 42182	Machinery, equipment, & supplies whsle	17 5	117 129 D	9 671 D	1 900 D	320 b	16 302 D	27 198 D	31 100 D
42183	Industrial machinery & equipment		Б			Б			
	whsle	7	D	D	D	С	D	D	D
4219	Miscellaneous durable goods whsle	6 43	D 235 209	D 16 890	D 4 146	b	D 20 057	D 20 560	D 22 419
422 4221	Wholesale trade, nondurable goods Paper & paper product whsle	3	235 208 D	16 890 D	4 146 D	632 b	38 857 D	20 560 D	23 418 D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42248 42249	Fresh fruit & vegetable whsle  Other grocery & related products	6	D	D	D	b	D	D	D
42249	whsle	4	D	D	D	С	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	14 176	809	160	30	1 807	877	903
42271 4229	Petroleum bulk stations & terminals .  Miscellaneous nondurable goods	4	14 176	809	160	30	1 807	877	903
4229	whsle	10 6	D 28 062	D 1 343	D 418	b 38	D 9 955	D 9 982	D 14 252
42291	Merchant wholesalers	89	380 222	31 848	7 132	1 176	66 032	55 606	63 167
421	Wholesale trade, durable goods	49	D	D	D D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	С	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle  Farm & garden machinery & equipment whsle	15 4	D D	D D	D D	e b	D D	D D	D D
42183	Industrial machinery & equipment								
1010	whsle	6	D	D	D	С	D	D	D
4219 422	Miscellaneous durable goods whsle  Wholesale trade, nondurable goods	6 40	D D	D D	D D	b f	D D	D D	D D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle	10	D D	D D	D D	e b	D D	D D	D D
42249	Other grocery & related products	ŭ	_	_	_		_	_	_
4225	whsle  Farm-product raw material whsle	3 5	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products	3	Б			Б			
	whsle	4	14 176	809	160	30	1 807	877	903
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	10 6	D 28 062	D 1 343	D 418	b 38	D 9 955	D 9 982	D 14 252
	Manufacturers' sales branches and sales offices	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	а	D	D	D
	HAZEN, ND								
49						ı.		_	_
<b>42</b> 422	Wholesale trade	<b>6</b> 6	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b> b	<b>D</b>	<b>D</b>	<b>D</b>
422	Merchant wholesalers	<b>4</b> 4	<b>10 643</b> 10 643	<b>514</b> 514	126 126	<b>24</b> 24	<b>1 029</b> 1 029	<b>365</b> 365	<b>494</b> 494
	THOTOGRAP HAVE, HOHAMADIE GOODS	4	10 043	514	120	24	1 029	305	494
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D

ace Append	uix D <sub>1</sub>								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	JAMESTOWN, ND	(12.112.17	(+1,)	(+1,222)	(+1,000)	(	(+1,000)	(+1,222)	(+1,222)
	UAMEOTOWN, ND								
42	Wholesale trade	21	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	i	D	Ď	Ď	b	Ď	Ď	Ď
	Merchant wholesalers	18	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	Ď	Ď	b	Ď	Ď	D D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
	MANDAN, ND								
42	Wholesale trade	32	151 333	7 123	1 578	305	14 655	17 566	18 061
421	Wholesale trade, durable goods	25	D	, 120 D	. 0.0 D	С	D	<b>000</b>	D
4211	Motor vehicle & motor vehicle parts &	20	_	_	J	ű	J	_	_
	supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	5	16 270	1 513	330	56	2 814	9 205	9 418
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	С	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	1	D D	D D	D D	b b	D D	D D	D D
4225	whsle  Farm-product raw material whsle	3	D	D	D	U		D	
42252	Livestaskunkala		D	D	D	b	D	D	D
	Livestock whsle	2	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers		D <b>D</b>	D <b>D</b>	D <b>D</b>			D <b>D</b>	
421		2	D	D	D	b	D	D	D
421 4211	Merchant wholesalers	2 <b>28</b>	D <b>D</b>	D <b>D</b>	D <b>D</b>	b <b>с</b>	D <b>D</b>	D <b>D</b>	D <b>D</b>
	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle	2 28 22 4	D <b>D</b> D	D <b>D</b> D	<b>р</b> <b>р</b> р	<b>с</b> с а	<b>р</b> <b>р</b> р	D <b>D</b> D	D D D
4211	Merchant wholesalers	2 <b>28</b> 22	D <b>D</b> D	D <b>D</b> D	D <b>D</b> D	ь <b>с</b> с	D <b>D</b> D	D <b>D</b> D	D <b>D</b> D
4211 4218	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery &	2 28 22 4	D D D D	D D D	D D D	b с с а	D D D	D D D	D D D
4211 4218 42182 422 4224	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods  Grocery & related products whsle	2 28 22 4 12 5	D D D D 16 270	D D D 1 513	D D D 3330	<b>с</b> с а с 56	D D D 2 814	D D D D 9 205	D D D D 9 418
4211 4218 42182 422	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods	2 28 22 4 12 5 6	D D D D 16 270 D	D D D 1 513	D D D S330 D	b c a c 56 b	D D D D 2 814 D	D D D 0 D D 0 D D 0 0 D D 0 0 0 0 0 0 0	D D D D P 418
4211 4218 42182 422 4224	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods  Grocery & related products whsle  Other grocery & related products	2 28 22 4 12 5 6 1	D D D 16 270 D D	D D D 1 513 D D	D D D 3330 D D	b c c a c 566 b	D D D 2 814 D D	D D D D 9 205 D D	D D D 9 418 D D
4211 4218 42182 422 4224 42249	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods  Grocery & related products whsle  Other grocery & related products whsle	2 28 22 4 12 5 6 1 1 1	D D D D D D D D D D	D D D 1 513 D D D	D D D 3330 D D D	b c c a c 566 b b	D D D 2 814 D D D	D D D D D D D D D D	D D D 9 418 D D D
4211 4218 42182 422 4224 42249	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods  Grocery & related products whsle  Other grocery & related products whsle  Farm-product raw material whsle  Manufacturers' sales branches and sales offices  Agents, brokers, and	2 28 22 4 12 5 6 1 1 2 2	D D D 16 270 D D D D D	D D D 1 513 D D D D D D	D D D 330 D D D	b c c a c 566 b b a a a	D D D 2 814 D D D D D	D D D 0 D 0 D 0 0 D 0 0 D 0 D 0 D	D D D 9 418 D D D D D
4211 4218 42182 422 4224 42249	Merchant wholesalers  Wholesale trade, durable goods  Motor vehicle & motor vehicle parts & supplies whsle  Machinery, equipment, & supplies whsle  Farm & garden machinery & equipment whsle  Wholesale trade, nondurable goods  Grocery & related products whsle  Other grocery & related products whsle  Farm-product raw material whsle  Manufacturers' sales branches and sales offices	2 28 22 4 12 5 6 1 1 2 2	D D D D D D D	D D D 1 513 D D D D D	D D D 3330 D D D D	b c c a c 566 b b a	D D D 2 814 D D D D D	D D D D D D D D	D D D D 9 418 D D D

see Append	dix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	MINOT, ND								
42	Wholesale trade	62	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	18	79 803	7 087	1 444	236	16 525	20 735	21 394
42183	equipment whsle  Industrial machinery & equipment	9	49 464	3 697	755	139	11 218	9 106	10 995
	whsle	5	D	D	D	b	D	D	D
4219 422	Miscellaneous durable goods whsle Wholesale trade, nondurable goods	4 21	D D	D D	D D	b f	D D	D D	D D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221 4224	Drugs, & druggists' sundries whsle	5	D 102 894	D 5 691	D 1 491	b 231	D 12 676	D 10 407	D 9 924
42241	Genéral-line grocery whsle	2	D D	D D	D	C	D	D 407	D D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225 42252	Farm-product raw material whsle	4 2	126 938 D	1 051 D	322 D	77 b	3 643 D	402 D	1 059 D
4229	Miscellaneous nondurable goods		-						
42294	whsle	3 1	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	56	D	D	D	f	D	D	D
421 4211	Wholesale trade, durable goods	39	D	D	D	е	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	79 803	7 087	1 444	236	16 525	20 735	21 394
42182	Farm & garden machinery & equipment whsle	9	49 464	3 697	755	139	11 218	9 106	10 995
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	е	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	1 1	D D	D D	D D	b b	D D	D D	D D
4224	Grocery & related products whsle	3	D	D	D	С	D	D	D.
42241 4225	General-line grocery whsle  Farm-product raw material whsle	2 3	D D	D D	D D	c b	D D	D D	D D
4229	Miscellaneous nondurable goods								_
	whsle	2	D	D	D	b	D	D	D
	branches and sales offices	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	RUGBY, ND								
42	Wholesale trade	7	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
<b>421</b>	Merchant wholesalers	<b>5</b>	<b>42 529</b>	<b>2 329</b>	<b>544</b>	<b>83</b> b	<b>6 472</b>	<b>8 493</b> D	<b>7 246</b>
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies		ا	٥	٥	٥	ט	U	
42182	whsle	2	D	D	D	b	D	D	D
	equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D D	D D	D D	b	D D	D D	D D
4225 4227	Farm-product raw material whsle  Petroleum & petroleum products	1	ן	ט	ט	а	ט	ט	
	whsle	2	D	D	D	b	D	D	D

see Appen	idix D]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	RUGBY, ND—Con.								
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
	VALLEY CITY, ND								
42	Wholesale trade	18	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle Farm & garden machinery &	5	D	D	D	b .	D	D	D
422	equipment whsle	5	D D	D D	D D	b b	D D	D D	D D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials					_			
42132	whsle	2 2	D D	D D	D D	a a	D D	D D	D D
4218	Machinery, equipment, & supplies		_	_	_		_	_	_
42182	whsle	5 5	D D	D D	D D	b b	D D	D D	D D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	WAHPETON, ND								
42	Wholesale trade	13	42 260	2 651	656	135	5 229	6 909	7 079
421	Wholesale trade, durable goods	7	19 257	1 366	298	71	2 379	5 341	4 767
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	23 003	1 285	358	64	2 850	1 568	2 312
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	23 003	1 285	358	64	2 850	1 568	2 312
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish-	0.14.	Annual	First- quarter	Paid employees for pay period including	Operating	End-of-1996	End-of-1997
		ments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	expenses (\$1,000)	inventories <sup>r</sup> (\$1,000)	inventories <sup>r</sup> (\$1,000)
	WEST FARGO, ND								
42	Wholesale trade	51	248 402	17 979	4 379	658	36 244	34 397	38 483
421	Wholesale trade, durable goods	34	D D	D	D	е	D	D	D
4211	Motor vehicle & motor vehicle parts &		_	_	_		_	_	_
42111	supplies whsle  Automobile & other motor vehicle	7	D	D	D	С	D	D	D
10110	whsle	3	D	D	D	С	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	18	D	D	D	_	D	D	D
42182	whsle					С			
40100	equipment whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	С	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods	4							
42291	whsle	3 2	D D	D D	D D	b b	D D	D D	D D
42231	Merchant wholesalers	43	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts &	0.							
42112	supplies whsle	6	D	D	D	С	D	D	D
	whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	С	D	D	D
42182	Farm & garden machinery & equipment whsle	7	12 942	2 002	398	60	5 129	1 360	2 136
42183	Industrial machinery & equipment	,	12 042	2 002		00	0 120	1 000	2 100
42100	whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	С	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	2 2	D D	D D	D D	b b	D D	D D	D D
	Manufacturers' sales								
	branches and sales offices	3	D	D	D	а	D	D .	D -
422	Wholesale trade, nondurable goods	3	D	D	D	а	D	D	D
	Agents, brokers, and	_		_	_			_	D
421	commission merchants Wholesale trade, durable goods	<b>5</b> 3	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b> b	<b>D</b>	<b>D</b>	D D
4211	Motor vehicle & motor vehicle parts &	3				D			
42111	supplies whsle	1	D	D	D	b	D	D	D
42111	whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	а	D	D	D
4224	Grocery & related products whsle	1	D	D	D	а	D	D	D
	WILLISTON, ND								
42	Wholesale trade	55	213 101	9 859	2 182	412	21 399	13 422	16 522
421	Wholesale trade, durable goods	35	49 629	5 596	1 233	191	11 212	4 732	4 678
4213	Lumber & other construction materials		_	_	_		_	_	_
	whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	27	39 202	4 298	939	139	9 184	3 779	3 830
42183	Industrial machinery & equipment whsle	22	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	20	163 472	4 263	949	221	10 187	8 690	11 844
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								_
42291	whsle	5 3	D 20 449	D 476	D 92	b 19	D 1 356	D 2 556	D 3 492

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	WILLISTON, ND—Con.								
	Merchant wholesalers	41	D	D	D	С	D	D	_ n
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies						_		
42183	whsle	18	D	D	D	b	D	D	D
	whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	С	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods		45.000	100		00	4 004	4 054	0.400
42291	whsle	4 2	15 369 D	492 D	89 D	29 a	1 381 D	1 254 D	2 136 D
	Manufacturers' sales branches and sales offices	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D D	b	D	D D	D
4218	Machinery, equipment, & supplies			D			D		
	whsle	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	BALANCE OF ADAMS COUNTY, ND								
42	Wholesale trade	10	51 017	1 425	343	67	3 580	5 410	3 291
421	Wholesale trade, durable goods	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
	Merchant wholesalers	10	51 017	1 425	343	67	3 580	5 410	3 291
421	Wholesale trade, durable goods	3	6 995	549	137	24	1 216	2 183	1 702
4218	Machinery, equipment, & supplies whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	44 022	876	206	43	2 364	3 227	1 589
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
	BALANCE OF BARNES COUNTY,								
42	Wholesale trade	17 6	<b>D</b> D	<b>D</b> D	<b>D</b>	b	<b>D</b> D	<b>D</b>	<b>D</b>
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	0	D	Ь		b	Ь		
4210	whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
421	Merchant wholesalers Wholesale trade, durable goods	16 6	<b>D</b>	<b>D</b> D	<b>D</b>	<b>b</b> b	<b>D</b> D	<b>D</b>	<b>D</b>
4218	Machinery, equipment, & supplies	0	Ы	Б		b	Б		
	whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle  Agents, brokers, and	9	D	D	D	b	D	D	D
	commission merchants	1	D	D	D	а	D	D	D
	BALANCE OF BENSON COUNTY, ND								
42	Wholesale trade	10	31 832	1 345	276	36	2 876	6 282	3 756
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D 076	a	D 0.076	D 6 000	D 2.756
422	Merchant wholesalers Wholesale trade, nondurable goods	10 9	<b>31 832</b> D	<b>1 345</b> D	<b>276</b> D	<b>36</b>	<b>2 876</b> D	<b>6 282</b>	<b>3 756</b>
4225	Farm-product raw material whsle	6	D	D	D	a	D	D	D
	BALANCE OF BILLINGS			J			J		
42	COUNTY, ND  Wholesale trade	1	D	D	D	a	D	D	D
-12									_
	Merchant wholesalers	1 1	D	D	D	а	D	l <b>D</b>	l D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF BOTTINEAU COUNTY, ND								
42	Wholesale trade	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	BALANCE OF BOWMAN COUNTY, ND								
42	Wholesale trade	5	56 101	2 237	506	97	5 322	4 094	3 737
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	56 101	2 237	506	97	5 322	4 094	3 737
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	BALANCE OF BURKE COUNTY, ND								
42	Wholesale trade	7	33 449	702	210	41	2 261	6 105	5 159
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D
	BALANCE OF BURLEIGH COUNTY, ND								
42	Wholesale trade	9	28 599	1 485	363	102	2 874	1 724	1 783
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Agents, brokers, and commission merchants	2	<b>D</b>	<b>D</b>	<b>D</b>	b	<b>D</b>	<b>D</b>	D
422	Wholesale trade, nondurable goods	2	U	U	ט	b	וט	D	l D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF CASS COUNTY, ND								
42	Wholesale trade	69	338 347	16 065	3 517	684	33 920	60 538	68 078
421	Wholesale trade, durable goods	25	71 034	6 592	1 390	269	11 168	21 711	23 141
4218	Machinery, equipment, & supplies whsle	14	59 511	4 933	1 074	178	7 693	20 940	21 964
42182	Farm & garden machinery & equipment whsle	13	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	44	267 313	9 473	2 127	415	22 752	38 827	44 937
4225 42251	Farm-product raw material whsle Grain & field bean whsle	30 27	D D	D D	D D	e e	D D	D D	D D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	16 074	942	256	38	2 553	845	715
4229 42291	Miscellaneous nondurable goods whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42291	Farm supplies whsle  Merchant wholesalers	64	277 441	14 817	3 254	625	31 493	52 323	59 609
421	Wholesale trade, durable goods	23	D	D	D	е	D D	D	D
4218	Machinery, equipment, & supplies	40	_						
42182	whsle	13 13	D D	D D	D D	С	D D	D D	D D
422	equipment whsle	41	D	D	D	c e	D	D	D
4225	Farm-product raw material whsle	29	D	D	D	е	D	D	D
42251	Grain & field bean whsle	27	D	D	D	ė	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4229 42291	Miscellaneous nondurable goods whsle	1 1	D D	D D	D D	b b	D D	D D	D D
42231	Agents, brokers, and								
422	commission merchants Wholesale trade, nondurable goods	4	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b> b	<b>D</b>	<b>D</b>	<b>D</b>
422	wholesale trade, nondurable goods		D	D		b			
	BALANCE OF CAVALIER COUNTY, ND								
42	Wholesale trade	20	93 620	3 214	652	113	7 601	9 631	10 431
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 10 10	D 75 244 75 244	D 1 731 1 731	D 440 440	b 69 69	D 4 736 4 736	D 6 619 6 619	D 6 133 6 133
.220.0	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 10 10	D 75 244 75 244	D 1 731 1 731	D 440 440	b 69 69	D 4 736 4 736	D 6 619 6 619	D 6 133 6 133
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF DICKEY COUNTY,								
42	Wholesale trade	22	93 151	3 504	945	153	10 789	7 290	7 592
421	Wholesale trade, durable goods	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies								
	whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	84 822	2 539	723	118	8 912	4 684	4 479
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	10 10 10	70 847 70 847 70 847	1 495 1 495 1 495	484 484 484	71 71 71	5 854 5 854 5 854	3 921 3 921 3 921	3 722 3 722 3 722
	Merchant wholesalers	20	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	8 329	965	222	35	1 877	2 606	3 113
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	10 10 10	70 847 70 847 70 847	1 495 1 495 1 495	484 484 484	71 71 71	5 854 5 854 5 854	3 921 3 921 3 921	3 722 3 722 3 722
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	BALANCE OF DIVIDE COUNTY, ND								
42	Wholesale trade	8	59 761	1 201	284	45	2 670	5 852	6 812
422	Wholesale trade, nondurable goods	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	8	59 761	1 201	284	45	2 670	5 852	6 812
422	Wholesale trade, nondurable goods	8	59 761	1 201	284	45	2 670	5 852	6 812
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
	BALANCE OF DUNN COUNTY, ND								
42	Wholesale trade	9	9 473	784	228	35	1 405	2 104	2 301
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF EDDY COUNTY, ND								
42	Wholesale trade	7	23 126	915	227	42	2 381	3 493	3 537
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	7	23 126	915	227	42	2 381	3 493	3 537
422	Wholesale trade, nondurable goods	5	D D	D D	D	b	D D	D D	5 337 D
	BALANCE OF EMMONS COUNTY, ND								
42	Wholesale trade	9	34 329	830	208	64	2 268	2 957	2 786
422	Wholesale trade, nondurable goods	6	D D	D	D	b	D D	D D	D
4225	Farm-product raw material whsle	5	31 445	467	120	44	1 223	2 038	2 008
	Merchant wholesalers	8	D	D	D	b	D	D	D
	Wholesale trade, nondurable goods	5	D	D	D	а	D	D	D
422	**************************************					l		1	
422 4225	Farm-product raw material whsle	4	D	D	D	а	D	D	D
		4 1	D <b>D</b>	D <b>D</b>	D <b>D</b>	а <b>b</b>	D <b>D</b>	D   <b>D</b>	D <b>D</b>

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF FOSTER COUNTY,	(Humber)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(number)	(ψ1,000)	(ψ1,000)	(ψ1,000)
	ND								
42	Wholesale trade	17	68 042	2 657	614	109	6 095	5 447	5 415
421	Wholesale trade, durable goods	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment— farm dealers	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods	12	54 793	1 415	342	60	3 909	1 906	1 741
4225	Farm-product raw material whsle	5	38 328	933	245	34	2 495	1 110	462
	Merchant wholesalers	16	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	5	13 249	1 242	272	49	2 186	3 541	3 674
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
421820	Farm & garden machinery & equipment whsle	3	13 031	1 216	268	46	2 124	3 484	3 617
4218201	Farm machinery & equipment— farm dealers	3	13 031	1 216	268	46	2 124	3 484	3 617
422	Wholesale trade, nondurable goods	11	D	D D	D	b	D	D	D
4225	Farm-product raw material whsle	5	38 328	933	245	34	2 495	1 110	462
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	branches and sales offices	'				a			
	BALANCE OF GOLDEN VALLEY COUNTY, ND								
42	Wholesale trade	4	32 822	1 263	261	58	2 574	6 070	6 846
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	4	32 822	1 263	261	58	2 574	6 070	6 846
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	а	D	D	D
	BALANCE OF GRAND FORKS COUNTY, ND								
42	Wholesale trade	33	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies					· ·			
42182	whsle	10	D	D	D	b	D	D	D
	equipment whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	14 14	98 472 98 472	2 663 2 663	644 644	89 89	7 283 7 283	17 996 17 996	15 851 15 851
	Merchant wholesalers	33	D	D	D	С	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	14	98 472	2 663	644	89	7 283	17 996	15 851
42251	Grain & field bean whsle	14	98 472	2 663	644	89	7 283	17 996	15 851

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF GRANT COUNTY, ND								
42	Wholesale trade	10	19 389	948	194	51	2 374	2 941	2 773
421	Wholesale trade, durable goods	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, hondurable goods	(		D	D	b	D	D	
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF GRIGGS COUNTY,								
42	Wholesale trade	15	36 741	2 124	453	83	4 415	10 182	10 432
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	15	36 741	2 124	453	83	4 415	10 182	10 432
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182 421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421020	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	BALANCE OF HETTINGER COUNTY, ND								
42	Wholesale trade	9	27 344	1 178	238	54	2 465	3 504	4 041
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	17 693	318	72	12	712	1 609	1 916
	Merchant wholesalers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	17 693	318	72	12	712	1 609	1 916
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF KIDDER COUNTY,								
42	Wholesale trade	5	9 849	387	93	23	897	1 195	860
422	Wholesale trade, nondurable goods	3	D	D	D	а	D	D	D
	Merchant wholesalers	5	9 849	387	93	23	897	1 195	860
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF LAMOURE COUNTY, ND								
42	Wholesale trade	17	88 594	2 885	683	155	6 737	15 112	16 535
421	Wholesale trade, durable goods	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies		_	_	_		_	_	_
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle	4	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	4	D	D	D	b	D	D	D
400	farm dealers	3	D 70 100	D	D	b	D 5 120	D 10 000	D
422 4225	Wholesale trade, nondurable goods Farm-product raw material whsle	12 8	76 189 68 408	1 947 1 345	455 313	106 53	5 139 3 842	10 936 9 921	11 832 11 050
42251 422510	Grain & field bean whsle  Grain & field bean whsle	8	68 408 68 408	1 345 1 345	313 313	53 53	3 842 3 842	9 921 9 921	11 050 11 050 11 050
422510	Merchant wholesalers	16	D 408	D	D	c	5 642 D	D D	D 11 030
421	Wholesale trade, durable goods	5	12 405	938	228	49	1 598	4 176	4 703
4218	Machinery, equipment, & supplies	_							D
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle Farm & garden machinery &	4	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	4	D	D	D	b	D	D	D
422	farm dealers	3 11	D D	D D	D D	b c	D D	D D	D D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251 422510	Grain & field bean whsle	7 7	D D	D D	D D	b b	D D	D D	D D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	BALANCE OF LOGAN COUNTY,								
42	Wholesale trade	8	96 878	1 246	291	111	2 718	4 903	5 087
421	Wholesale trade, durable goods	1	D	D	D	a	D D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252 422520	Livestock whsle	2 2	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	BALANCE OF MCHENRY COUNTY, ND								
42	Wholesale trade	19	64 744	2 317	530	92	5 096	10 655	9 314
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies		_						
422	Wholesele trade pendurable goods	3 16	D D	D D	D D	a b	D D	D D	D D
4225	Wholesale trade, nondurable goods Farm-product raw material whsle	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods	,	33 114	327	113	21	1 203	3 040	3 439
42291	whsle	3 2	D D	D D	D D	b b	D D	D D	D D
422910	Farm supplies whsle	2	Ď	Ď.	p	b	Ď	B	Ď
	Merchant wholesalers	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	33 114	527	113	21	1 283	3 646	3 459
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291 422910	Farm supplies whsle	1 1	D	D	D	a a	D	D	D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF MCHENRY COUNTY, ND—Con.								
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF MCINTOSH COUNTY, ND								
42	Wholesale trade	8	22 248	881	215	43	2 169	4 393	4 262
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	4	D	D	D	h	D	D	D
42182	whsle	4	D	D	D	b b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	а	D	D	D
	Merchant wholesalers	8	22 248	881	215	43	2 169	4 393	4 262
421	Wholesale trade, durable goods	4	<b>22 240</b> D	D	D D	<b>43</b> b	2 109 D	<b>4</b> 393	D 4 202
4218	Machinery, equipment, & supplies		D			b	D		
42182	whsle	4	D	D	D	b	D	D	D
421820	equipment whsle Farm & garden machinery &	4	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	4	D	D	D	b	D	D	D
422	farm dealers	4	D D	D D	D D	b a	D D	D D	D D
	g				_				_
	BALANCE OF MCKENZIE COUNTY, ND								
42	Wholesale trade	11	18 250	1 622	257	62	3 254	869	1 060
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products		_	_	_			_	_
42271	whsle	1 1	D D	D D	D D	b b	D D	D D	D D
422710	terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF MCLEAN COUNTY, ND								
42	Wholesale trade	22	114 266	3 249	751	124	7 682	16 594	18 226
421	Wholesale trade, durable goods	10	D	D 243	D D	b	7 002 D	D	D 220
4218	Machinery, equipment, & supplies								_
42182	whsle	7	D	D 1 205	D	b	D 2 509	D 6 046	D 7 730
421820	equipment whsle Farm & garden machinery & equipment whsle	6	18 891 18 891	1 295 1 295	267 267	56 56	2 508 2 508	6 946 6 946	7 738 7 738
4218201	Farm machinery & equipment— farm dealers	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods	12	D	D	D	b	D D	D	D D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	8	86 764 86 764	1 402 1 402	370 370	52 52 52	3 833 3 833	8 677 8 677	9 553 9 553
422510	Grain & field bean whsle	8 8	86 764 86 764	1 402	370	52 52	3 833	8 677 8 677	9 553

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF MCLEAN COUNTY, ND—Con.								
	Merchant wholesalers	22	114 266	3 249	751	124	7 682	16 594	18 226
421	Wholesale trade, durable goods	10	D	D 243	D 751	b	7 002 D	D 334	D 10 220
4218	Machinery, equipment, & supplies		_	_	_			_	_
42182	whsle	7	D	D	D	b	D	D	D
421820	equipment whsleFarm & garden machinery & equipment whsle	6	18 891 18 891	1 295 1 295	267 267	56 56	2 508 2 508	6 946 6 946	7 738 7 738
4218201	Farm machinery & equipment— farm dealers	6	18 891	1 295	267	56	2 508	6 946	7 738
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	8 8 8	86 764 86 764 86 764	1 402 1 402 1 402	370 370 370	52 52 52	3 833 3 833 3 833	8 677 8 677 8 677	9 553 9 553 9 553
	BALANCE OF MERCER COUNTY, ND								
42	Wholesale trade	2	D	D	D	а	D	D	D
	Merchant wholesalers	2	D	D	D	а	D	D	D
	BALANCE OF MORTON COUNTY, ND								
42	Wholesale trade	17	42 080	2 034	433	104	4 588	5 063	5 106
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	26 927	799	176	29	1 658	2 944	2 878
	Merchant wholesalers	17	42 080	2 034	433	104	4 588	5 063	5 106
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	26 927	799	176	29	1 658	2 944	2 878
	BALANCE OF MOUNTRAIL COUNTY, ND								
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820 4218201	Farm & garden machinery & equipment whsle  Farm machinery & equipment—	3	D	D	D	b	D	D	D
	farm dealers	3	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods	9	D D	D D	D D	b b	D D	D D	D D
42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	6	D D	D D	D	b b	ם	D D	D D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218 42182	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
421820	equipment whsle	3	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	3	D	D	D	b	D	D	D
422	farm dealers	3	D D	D D	D D	b b	D D	D D	D D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
42251 422510	Grain & field bean whsle	6	D D	D D	D D	b	D	D D	D D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF NELSON COUNTY, ND								
42	Wholesale trade	20	92 084	3 372	883	188	6 880	13 668	15 146
421	Wholesale trade, durable goods	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies	5	28 349	1 752	460	90	2 687	9 095	9 131
42182	whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
421820	equipment whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	63 735	1 620	423	98	4 193	4 573	6 015
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	11 11 11	56 878 56 878 56 878	1 221 1 221 1 221	333 333 333	73 73 73	3 368 3 368 3 368	4 016 4 016 4 016	5 448 5 448 5 448
	Merchant wholesalers	20	92 084	3 372	883	188	6 880	13 668	15 146
421	Wholesale trade, durable goods	5	28 349	1 752	460	90	2 687	9 095	9 131
4218	Machinery, equipment, & supplies whsle	5	28 349	1 752	460	90	2 687	9 095	9 131
42182 421820	Farm & garden machinery & equipment whsleFarm & garden machinery &	5	28 349	1 752	460	90	2 687	9 095	9 131
4218201	equipment whsle  Farm machinery & equipment—	5	28 349	1 752	460	90	2 687	9 095	9 131
	farm dealers	4	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	15 11	63 735 56 878	1 620 1 221	423 333	98 73	4 193 3 368	4 573 4 016	6 015 5 448
42251 422510	Grain & field bean whsle	11 11	56 878 56 878	1 221 1 221	333 333	73 73	3 368 3 368	4 016 4 016 4 016	5 448 5 448
	BALANCE OF OLIVER COUNTY, ND								
42	Wholesale trade	2	D	D	D	а	D	D	D
	Merchant wholesalers	2	D	D	D	а	D	D	D
	BALANCE OF PEMBINA COUNTY, ND								
42	Wholesale trade	28	113 682	4 368	1 035	211	11 837	16 748	18 374
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	18 18 18	81 829 81 829 81 829	2 381 2 381 2 381	587 587 587	122 122 122	6 124 6 124 6 124	15 166 15 166 15 166	16 510 16 510 16 510
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	28	113 682	4 368	1 035	211	11 837	16 748	18 374
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	С	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	18 18 18	81 829 81 829 81 829	2 381 2 381 2 381	587 587 587	122 122 122	6 124 6 124 6 124	15 166 15 166 15 166	16 510 16 510 16 510
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories	End-of-1997 inventories
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	BALANCE OF PIERCE COUNTY, ND								
42	Wholesale trade	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts &		_	_	_		_	_	_
422	supplies whsle	1	D D	D D	D D	b	D D	D D	D D
4225	Farm-product raw material whsle	2	D	D	D	a a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts &	Ü		_		J			
7211	supplies whsle	1	D	D	D	b	D	D	D
	commission merchants	1	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	а	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	а	D	D	D
	BALANCE OF RAMSEY COUNTY, ND								
42	Wholesale trade	18	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	14	55 836	2 785	625	112	6 549	6 006	5 871
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products		_						
42271	whsle	4	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	18	D	D	D	С	D	D	D
422	Wholesale trade, nondurable goods	14	55 836	2 785	625	112	6 549	6 006	5 871
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	BALANCE OF RANSOM COUNTY, ND								
42	Wholesale trade	9	130 197	4 596	1 208	154	9 239	25 223	23 425
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820 4218201	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4210201	farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	4 4 4	D D D	D D D	D D D	b b b	D D D	D D D	D D D
	Merchant wholesalers	9	130 197	4 596	1 208	154	9 239	25 223	23 425
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	4 4 4	D D D	D D D	D D D	b b b	D D D	D D D	D D D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	BALANCE OF RENVILLE COUNTY, ND								
42	Wholesale trade	15	57 798	1 355	331	56	2 854	11 987	11 962
421	Wholesale trade, durable goods	5	9 011	692	161	25	1 214	2 659	2 607
4218	Machinery, equipment, & supplies whsle	5	9 011	692	161	25	1 214	2 659	2 607
422	Wholesale trade, nondurable goods	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle	7	46 493	514	137	17	1 284	9 217	9 257
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	48 787	663	170	31	1 640	9 328	9 355
4225	Farm-product raw material whsle	7	46 493	514	137	17	1 284	9 217	9 257
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF RICHLAND COUNTY, ND								
42	Wholesale trade	41	166 010	6 027	1 351	344	14 245	23 909	26 508
421	Wholesale trade, durable goods	14	21 921	1 754	342	85	3 065	6 589	7 687
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	144 089	4 273	1 009	259	11 180	17 320	18 821
4225 42251	Farm-product raw material whsle Grain & field bean whsle	15 15	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	6 5	D D	D D	D D	c c	D D	D D	D D
	Merchant wholesalers	40	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	144 089	4 273	1 009	259	11 180	17 320	18 821
4225 42251	Farm-product raw material whsle Grain & field bean whsle	15 15	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	6 5	D D	D D	D D	c c	D D	D D	D D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF ROLETTE COUNTY, ND	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(Humber)	(\$1,000)	(\$1,000)	(\$1,000)
42	Wholesale trade	10	79 385	1 494	321	71	3 924	6 220	7 096
421 4211	Wholesale trade, durable goods  Motor vehicle & motor vehicle parts &	6	34 737	754	171	42	1 687	3 513	3 857
4211	supplies whsle	1	D	D	D	а	D	D	D
4216 42169	Electrical goods whsle Other electronic parts & equipment	1	D	D	D	а	D	D	D
421690	whsle Other electronic parts & equipment	1	D	D	D	а	D	D	D
	whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	44 648	740	150	29	2 237	2 707	3 239
4225	Farm-product raw material whsle	3	D	D	D	а	D	D	D
4227	Petroleum & petroleum products			5			_		
42271	whsle Petroleum bulk stations & terminals .	1 1	D D	D D	D D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	79 385	1 494	321	71	3 924	6 220	7 096
421	Wholesale trade, durable goods	6	34 737	754	171	42	1 687	3 513	3 857
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	а	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	а	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies								
400	whsle	3	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods	3	44 648 D	740 D	150 D	29	2 237 D	2 707 D	3 239 D
4225	Farm-product raw material whsle  Petroleum & petroleum products	3	6	D	Ь	а	Ь		
42271	whsle	1	D D	D D	D D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	BALANCE OF SARGENT COUNTY, ND								
42	Wholesale trade	11	48 517	1 637	354	80	4 152	11 383	10 872
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies			5					
422	whsle Wholesale trade, nondurable goods	3 8	D D	D D	D D	b b	D D	D D	D D
4225	Farm-product raw material whsle	7	37 225	946	211	40	2 991	8 755	7 866
.220	Merchant wholesalers	11	48 517	1 637	354	80	4 152	11 383	10 872
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies		_						
100	whsle	3	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	8 7	D 37 225	D 946	D 211	b 40	D 2 991	D 8 755	7 866
4220	BALANCE OF SHERIDAN COUNTY, ND		07 220	343	2	40	2 001	0 700	, 555
42	Wholesale trade	5	7 515	427	119	25	988	1 181	1 252
72	Merchant wholesalers	5	7 515	427	119	25	988	1 181	1 252
	BALANCE OF SIOUX COUNTY,		. 5.6	<del></del> .			330	31	. 202
42	Wholesale trade	2	D	D	D	а	D	D	D
			.						
	Merchant wholesalers	2	D	D	D	а	D	D	l D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF STARK COUNTY, ND								
42	Wholesale trade	17	97 526	3 174	803	133	7 484	12 681	8 663
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	Б	D	D	þ	D	D	D
42251 4226	Grain & field bean whsle	2	D D	D D	D D	b b	D D	D D	D D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42251	Grain & field bean whsle  Manufacturers' sales	2	D	D	D	b	D	D	D
	branches and sales offices	4	D	D	D	b	D	D	D
	BALANCE OF STEELE COUNTY, ND								
42	Wholesale trade	7	47 148	1 379	393	42	3 212	4 786	7 267
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	43 286	985	291	25	2 352	4 322	6 815
	Merchant wholesalers	7	47 148	1 379	393	42	3 212	4 786	7 267
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	43 286	985	291	25	2 352	4 322	6 815
	BALANCE OF STUTSMAN COUNTY, ND								
42	Wholesale trade	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	12 12	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	2	D	D	D	а	D	D	D
42271	Petroleum bulk stations & terminals .	2	Ď	Ď	Ď	a	Ď	Ď	Ď
	Merchant wholesalers	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	12 12	D D	D D	D D	b b	D D	D D	D D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	а	D	D	D
	BALANCE OF TOWNER COUNTY, ND								
42	Wholesale trade	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	BALANCE OF TRAILL COUNTY, ND								
42	Wholesale trade	30	183 965	6 604	1 391	293	15 361	36 366	42 164
421	Wholesale trade, durable goods	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies	7	D	D	D	b	D	D	D
42182	whsle	7	D	D	D	b	D	D	D
421820 4218201	Farm & garden machinery & equipment whsleFarm machinery & equipment—	7	D	D	D	b	D	D	D
	farm dealers	7	D	D	D	b	D	D	D
422 4225	Wholesale trade, nondurable goods Farm-product raw material whsle	22 14	158 916 124 624	4 819 2 934	1 002 659	229 122	11 986 8 316	28 241 22 071	30 670 22 109
42251 422510	Grain & field bean whsle	14 14 14	124 624 124 624 124 624	2 934 2 934 2 934	659 659	122 122 122	8 316 8 316	22 071 22 071 22 071	22 109 22 109 22 109
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291 422910	Farm supplies whsle	4 4	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	29	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	8	25 049	1 785	389	64	3 375	8 125	11 494
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182 421820	Farm & garden machinery & equipment whsleFarm & garden machinery &	7	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	7	D	D	D	b	D	D	D
422	farm dealers	7 21	D D	D D	D D	b c	D D	D D	D D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	14 14	124 624 124 624	2 934 2 934	659 659	122 122	8 316 8 316	22 071 22 071	22 109 22 109
422510	Grain & field bean whsle	14	124 624	2 934	659	122	8 316	22 071	22 109
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	4 4	D D	D D	D D	b b	D D	D D	D D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	BALANCE OF WALSH COUNTY,								
42	Wholesale trade	31	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	11	41 055	3 490	805	132	6 211	14 015	16 071
4218	Machinery, equipment, & supplies whsle	8	40 665	3 451	802	131	6 125	14 000	15 958
42182	Farm & garden machinery & equipment whsle	8	40 665	3 451	802	131	6 125	14 000	15 958
422	Wholesale trade, nondurable goods	20	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	13 12	D 57 404	D 1 939	D 378	b 76	D 5 745	10 190	D 15 797
	Merchant wholesalers	30	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	11	41 055	3 490	805	132	6 211	14 015	16 071
4218 42182	Machinery, equipment, & supplies whsle	8	40 665	3 451	802	131	6 125	14 000	15 958
	equipment whsle	8	40 665 D	3 451	802	131	6 125 D	14 000	15 958 D
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	19 13	D	D D	D D	c b	D	D D	D
42251	Grain & field bean whsle	12	57 404	1 939	378	76	5 745	10 190	15 797
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF WARD COUNTY,		, , ,				, , ,	, , ,	, , , , , ,
42	Wholesale trade	33	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	С	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	а	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218 42182	Machinery, equipment, & supplies whsle	11 8	31 953 29 978	2 349 2 092	515 451	82 69	5 355 4 787	5 798 5 197	7 013 6 389
422	Wholesale trade, nondurable goods	14	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	8 8	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229 42291	Miscellaneous nondurable goods whsle	2	D D	D D	D D	b a	D D	D D	D D
	Merchant wholesalers	31	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	С	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218 42182	Machinery, equipment, & supplies whsle	11	31 953	2 349	515	82	5 355	5 798	7 013
72 102	equipment whsle	8	29 978	2 092	451	69	4 787	5 197	6 389
422	Wholesale trade, nondurable goods	14	D	D	D	С	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	8 8	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229 42291	Miscellaneous nondurable goods whsle	2 1	D D	D D	D D	b a	D D	D D	D D
	Agents, brokers, and commission merchants	2	D	D	D	а	D	D	D
	BALANCE OF WELLS COUNTY, ND								
42	Wholesale trade	18	91 193	3 721	804	148	8 971	18 607	16 238
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182 421820	Farm & garden machinery & equipment whsleFarm & garden machinery &	3	D	D	D	b	D	D	D
4218201	equipment whsle  Farm machinery & equipment—	3	D	D	D	b	D	D	D
	farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D 00 040	D 0.054	D	b	D 5 044	D	D 0.504
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	12 12 12	69 949 69 949 69 949	2 254 2 254 2 254	433 433 433	75 75 75	5 344 5 344 5 344	10 465 10 465 10 465	8 531 8 531 8 531
404	Merchant wholesalers	18	91 193	3 721	804	148	8 971	18 607	16 238
421 4218	Wholesale trade, durable goods  Machinery, equipment, & supplies	4	D	D	D	b	D	D	D
42182	whsle	3	D	D	D	b	D	D	D
421820	equipment whsle Farm & garden machinery &	3	D	D	D	b	D	D	D
4218201	equipment whsle Farm machinery & equipment—	3	D	D	D	b	D	D	D
422	farm dealers	3 14	D D	D D	D D	b b	D D	D D	D D
4225	Farm-product raw material whsle	12	69 949	2 254	433	75	5 344	10 465	8 531
42251 422510	Grain & field bean whsle	12 12	69 949 69 949	2 254 2 254	433 433	75 75	5 344 5 344	10 465 10 465	8 531 8 531

### Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	•								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF WILLIAMS COUNTY, ND								
42	Wholesale trade	34	117 905	7 525	1 596	281	15 052	25 486	27 102
421	Wholesale trade, durable goods	19	51 686	5 263	1 112	193	9 543	15 889	15 661
4218 42182	Machinery, equipment, & supplies whsle	13 5	47 578 24 668	4 372 2 041	911 359	141 68	7 616 3 522	15 096 5 048	14 817 6 499
42183	Industrial machinery & equipment whsle	8	22 910	2 331	552	73	4 094	10 048	8 318
422	Wholesale trade, nondurable goods	15	66 219	2 262	484	88	5 509	9 597	11 441
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle	6 6	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	32	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	С	D	D	D
4218	Machinery, equipment, & supplies					_			
42182	whsle	11 5	D 24 668	D 2 041	D 359	68	D 3 522	D 5 048	D 6 499
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	66 219	2 262	484	88	5 509	9 597	11 441
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products		_	_	_		_	_	_
42271	whsle	6 6	D D	D D	D D	b b	D D	D D	D D
	Manufacturers' sales branches and sales offices	2	D	D	D	а	D	D	D

### Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Coographic area and kind of husiness	All types of percent o		Merchant v percent c		Manufacturers' and o percent o	ffices	Agents, brocommission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records1	Estimated <sup>2</sup>
	BEULAH, ND								
42	Wholesale trade	8.7	-	8.7	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	=	=	-	-
	BISMARCK, ND								
42	Wholesale trade	1.7	1.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	_	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	_
42111	Automobile & other motor vehicle whsle	Ď	Ď	_	1	_	_	_	_
42112	Motor vehicle supplies & new parts whsle	-	17.3	D	D	_	_	_	_
4212 42121	Furniture & home furnishings whsle	D D	D D	D D	D D	<u> </u>	<u> </u>		_
4213	Lumber & other construction materials whsle	-	17.1	D	D	-	-	_	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	.1	3.3	.1	3.6	_	_	_	_
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	_	_	_	_
42183	Industrial machinery & equipment whsle	_	.8	D	D	_	_	_	_
42185	Service establishment equipment & supplies		40.0						
4219	whsle	.8 D	13.8 D	_ D	– D	_	_	_	_
4219	Wholesale trade, nondurable goods	D	D	D	D	D	D	_	_
4224	Grocery & related products whsle	D	D	D	D	_	_	_	=
42241	General-line grocery whsle	D	D	D	D	-	_	-	-
42249	Other grocery & related products while	D	D	- 11.5	-	_	_	_	_
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	11.5 D	D	11.5 D	D	_	_	_	_
4228	Beer, wine, & distilled alcoholic beverage whsle	-	_	_	_	_	_	_	-
4229 42291	Miscellaneous nondurable goods whsle	D D	D D	D D	D D				
42294	Tobacco & tobacco product whsle	D	D	_	_	_	_	_	_
	BOTTINEAU, ND								
42	Wholesale trade	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	=	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	=	-	-	=
	DEVILS LAKE, ND								
42	Wholesale trade	D	D	D	D	D	D	_	-
421	Wholesale trade, durable goods	D	D	D	D	=	=	-	=
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	= =	_ _	-	<del>-</del>
422	Wholesale trade, nondurable goods	D	D	D	D	=	-	-	=
4225	Farm-product raw material whsle	D	D	D	D	-	_	_	-
4227 42271	Petroleum & petroleum products whsle  Petroleum bulk stations & terminals	D D	D D	D -	D -				
4229	Miscellaneous nondurable goods whsle	D	D	D	D	_	-	_	_
42291	Farm supplies whsle	D	D	D	D	_	_	_	-
42294	Tobacco & tobacco product whsle  DICKINSON, ND	D	D	_	_	_	_	_	_
40	,	44.7	•	_					-
<b>42</b> 421	Wholesale trade Wholesale trade, durable goods	<b>11.7</b> D	<b>.6</b> D	<b>D</b> D	<b>D</b> D	D _	D -	D _	D _
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	_	-	_	-
42183	Industrial machinery & equipment whsle	D	D		_	_	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	=	=	D	D
4225 42252	Farm-product raw material whsle	6.5 D	D	D -	D -		_	D D	D D

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NAICS	Goographic area and kind of husinose	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brocommission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records1	Estimated <sup>2</sup>
	FARGO, ND								
42	Wholesale trade	2.3	1.2	2.8	1.1	_	2.6	_	_
421	Wholesale trade, durable goods	5.9	1.7	6.7	2.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies			_	_				
42111	whsle	21.0 21.6	3.6 5.9	D 21.6	D 5.9	=	_ _	-	_ _
42112	Motor vehicle supplies & new parts whsle	17.4	_	D	D	_	_	_	_
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	.9	-	D	D	-	-	-	-
	whsle	1.3	_	1.3	_	_	_	_	-
42133	Roofing, siding, & insulation material whsle	D	D	D	D	-	_	-	-
42139	Other construction materials whsle	D	D	D	D	=	_	_	-
4214	Professional & commercial equipment & supplies whsle	10.1	1.8	D	D	=	-	-	-
42142 42143	Office equipment whsle  Computer & computer peripheral equipment &	5.6	_	_	_	_	_	_	_
	software whsle	-	-	D	D	=	-	-	=
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	_	_	-
4215 42151	Metal & mineral (except petroleum) whsle	D D	D D	D D	D D	_ _	_ _		
4216	Electrical goods whsle	.3	.6	.3	.7	_	-	_	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	.3	_	.3	-	-	_	-	_
42162	Electrical appliance, television & radio set whsle	D	D	_	-	_	-	_	-
42169	Other electronic parts & equipment whsle	D	D	_	_	_	_	_	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	_	_	_	_
42174	Refrigeration equipment & supplies whsle	Ď	Ď	Ď	Ď	_	_	-	_
4218 42181	Machinery, equipment, & supplies whsle  Construction & mining (except petroleum) machinery & equip whsle	1.9 D	3.3 D	D D	D D	_	_	_	_
42182	Farm & garden machinery & equipment whsle .	4.2	2.2	D	D	=	_	_	_
42183	Industrial machinery & equipment whsle	.1	2.2	.1	2.2	=	_	_	_
42184	Industrial supplies whsle	D	D	D	D	=	-	-	-
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D	D D	D D	D D	_ _	_ _		
422	Wholesale trade, nondurable goods	.3	.8	.4	.5	D	D	D	D
4221 42213	Paper & paper product whsle Industrial & personal service paper whsle	1.7 D	_ D	D D	D D	_ _			_
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D	D D		-	_	_ _	_	_ _
4224 42241	Grocery & related products whsle	_	-	_ D	.1 D	D	D	D	D
42245	Confectionery whsle	D	D	_	_	_	_	_	_
42249	Other grocery & related products whsle	D	D	D	D	=	_	D	D
4225	Farm-product raw material whsle	-	-	-	-	-	-	_	-
42251 4226	Grain & field bean whsle  Chemical & allied products whsle	_ _	34.6	_ D	– D	=	_	_	_
4227	Petroleum & petroleum products whsle	D	D	_	_	_	_	_	_
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	_	_	_	_
4229	Miscellaneous nondurable goods whsle	1.7	_	D	D	=	_	_	=
42291 42294	Farm supplies whsle  Tobacco & tobacco product whsle	D D	D D	D	D	=	_	-	_
42234	GRAFTON, ND		D	_		_	_		_
421	Wholesale trade durable goods	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	_	_	_	_	_	_	-	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	_	_		-	_	_	_	_

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NAICS		All types of percent o		Merchant v percent c	vholesalers of sales—	Manufacturers' and c percent c			okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	GRAND FORKS, ND								
42	Wholesale trade	D	D	1.9	1.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	-	_	_
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	_	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	_ D	.3 D	D D	D D	_ _	-		- -
42183	Industrial machinery & equipment whsle	D	D	D	D	_	-	_	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	_	_
422	Wholesale trade, nondurable goods	.6	1.6	D	D	D	D	_	-
4221	Paper & paper product whsle	D	D	D	D	_	-	_	-
4224 42248	Grocery & related products whsle  Fresh fruit & vegetable whsle	D D	D D	D D	D D		=		=
42249	Other grocery & related products whsle	D	D	D	D	-	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	_ _		_	_ _	_	- -		_ _
4229 42291	Miscellaneous nondurable goods whsle	D -	D 8.8	D _	D 8.8	_	- -		_ _
	HAZEN, ND								
42	Wholesale trade	D	D	8.7	_	D	D	_	-
422	Wholesale trade, nondurable goods	D	D	8.7	_	_	-	_	-
	JAMESTOWN, ND								
42	Wholesale trade	D	D	D	D	D	D	-	_
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_ _	_		
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D D	D D		<u>-</u> -		
	MANDAN, ND								
42	Wholesale trade	3.2	1.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D -	D -	D -	D -	_ _	- -		- -
42184	Industrial supplies whsle	D	D	_	_	_	-	_	=
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	D	D
4224 42249	Grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D D		_ _		_ _
4225 42252	Farm-product raw material whsle	D D	D D	D -	D -		=	D -	D -

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NAICS	Geographic area and kind of business	All types of percent o		Merchant v percent c		Manufacturers' and o percent o	ffices		rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	MINOT, ND								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	_	_	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	43.9 70.8	10.6 9.9	43.9 70.8	10.6 9.9	_	<u>-</u>	_	_
42183	Industrial machinery & equipment whole	D	D.5	7 0.0 D	D.5	=	_	_	_
4219	Miscellaneous durable goods whsle	D	D	D	D	-	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4222 42221	Drugs, & druggists' sundries whsle	D D	D D	D D	D D	-	_ _		_
4224	Grocery & related products whsle	_ D	_ D	D D	D D	_	_ _	_	-
42241 42249	General-line grocery whsle  Other grocery & related products whsle	D	D	_	_	_	_	_	_
4225	Farm-product raw material whsle	.1	_	D	D	_	_	D	D
42252	Livestock whsle	D	D	-	- 6	-	_	_	_
4229 42294	Miscellaneous nondurable goods whsle	D D	D D	D -	D -	_	-		_ _
	RUGBY, ND								
42	Wholesale trade	D	D	_	-	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	= =	_ _	_ _	<u>-</u>
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D -	D -	_ _			_ _
	VALLEY CITY, ND								
42	Wholesale trade	D	D	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	=	-	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	_
4213	Lumber & other construction materials whsle	D	D	D	D	_	_	_	_
42132	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_	_ _	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	-	_	_	_
	WAHPETON, ND								
42	Wholesale trade	_	7.5	D	D	D	D	_	_
421	Wholesale trade, durable goods	-	_	D	D	=	-	-	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	=	-	-	-
422	Wholesale trade, nondurable goods	– D	13.7 D	– D	13.7 D	_	_	_	_
4224	Grocery & related products whsle  WEST FARGO, ND	D	D	D	U	_	_	_	_
	,	_		_	_	_	_	_	_
<b>42</b> 421	Wholesale trade	. <b>4</b> D	<b>3.2</b> D	<b>D</b>	<b>D</b> D	D	D	<b>D</b>	<b>D</b> D
4211	Motor vehicle & motor vehicle parts & supplies		D		D	_			В
42111	whsle	D D	D D	D -	D -		 _	D D	D D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	=	_	_	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D 1.0	D 20.1	_	-	_	_
42183	Industrial machinery & equipment while	D	D	1.0 D	20.1 D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	_	-	_	-	D	D
4225	Farm-product raw material whsle	D	D	D	D	-	_	-	_
4227	Petroleum & petroleum products whsle	D	D	D	D	_	_	-	_
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D		_		_

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NAICS	Geographic area and kind of business	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent o	merchants
code	Geographic area and kind of pushiess	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WILLISTON, ND								
42	Wholesale trade	1.0	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.6	2.2	D	D	D	D	_	_
4213	Lumber & other construction materials whsle	D	D	_	_	_	_	_	-
4218 42183	Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle	4.1 D	2.7 D	D D	D D	D	D	-	-
42103	Wholesale trade, nondurable goods	.2	_	D	D	_	_	D	D D
4225	Farm-product raw material whsle	D	D	_	_	_	_	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	_	_	_	_
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D -	D -	1.9 D	_ D				- -
	BALANCE OF ADAMS COUNTY, ND								
42	Wholesale trade	_	.7	_	.7	_	-	_	_
421	Wholesale trade, durable goods	-	_	-	-	_	_	-	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	-	_
422	Wholesale trade, nondurable goods	_	.8	-	.8	_	_	-	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	-
	BALANCE OF BARNES COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
	BALANCE OF BENSON COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
	BALANCE OF BILLINGS COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	_	-
	BALANCE OF BOTTINEAU COUNTY, ND								
42	Wholesale trade	D	D	D	D				
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D		_	_	
7223	BALANCE OF BOWMAN COUNTY, ND		D		D				
42	Wholesale trade	30.8	_	30.8	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
	BALANCE OF BURKE COUNTY, ND								
42	Wholesale trade	2.6	_	D	D	D	D	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	-
	BALANCE OF BURLEIGH COUNTY, ND								
42	Wholesale trade	.3	_	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4219	Miscellaneous durable goods whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	_	_	_	_	D	D
4225	Farm-product raw material whsle	D	D	_	_	_	_	_	_

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NAICS	Coordinate are and hind of husiness	All types of percent of		Merchant w		Manufacturers' and o percent o	ffices	Agents, br commission percent of	okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF CASS COUNTY, ND								
42	Wholesale trade	.3	.2	.4	.3	D	D	D	D
421	Wholesale trade, durable goods	.1	.1	D	D	_	-	_	_
4218	Machinery, equipment, & supplies whsle	.1	_	D	D	-	=	-	_
42182 422	Farm & garden machinery & equipment whsle .  Wholesale trade, nondurable goods	D .4	D .3	D D	D D	– D	– D	_ D	_ D
4225	Farm-product raw material whsle	D	.s D	D	D	-	_	_	_
42251	Grain & field bean whsle	D	D	D	D	-	_	-	_
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D -	D -	D -	D -	-	-	_	_
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	_ _	-	D D	D D	_ _	_ _
	BALANCE OF CAVALIER COUNTY, ND								
42	Wholesale trade	.2	_	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	=	-	_	_
421820	Farm & garden machinery & equipment wise :  whsle	D	D	D	D				
4218201	Farm machinery & equipment—farm dealers	D	D	D	D				_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	
4225	Farm-product raw material whsle	D	D	D	D	_	_	-	_
42251 422510	Grain & field bean whsle	-	-		-	_ _	-	_ _	<del>-</del> -
	BALANCE OF DICKEY COUNTY, ND								
42	Wholesale trade	8.6	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	27.5	-	27.5	-	_	-	-	=
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	-	-	_
422 4225	Wholesale trade, nondurable goods  Farm-product raw material whsle	6.7 8.0	.8 1.0	D 8.0	D 1.0	-	-	-	_
42251 422510	Grain & field bean whsle	8.0 8.0	1.0 1.0	8.0 8.0	1.0 1.0	_ _	- -	_ _	_ _
	BALANCE OF DIVIDE COUNTY, ND								
42	Wholesale trade	-	1.0	-	1.0	-	-	-	-
422	Wholesale trade, nondurable goods	_	1.0	-	1.0	_	=	-	_
4225	Farm-product raw material whsle	D	D	D	D	=	=	-	_
	BALANCE OF DUNN COUNTY, ND								
42	Wholesale trade	-	4.4	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
	BALANCE OF EDDY COUNTY, ND								
42	Wholesale trade	-	-	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	_
	BALANCE OF EMMONS COUNTY, ND								
42	Wholesale trade	_	2.4	D	D	_	_	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	=	-	D	D
4225	Farm-product raw material whsle	_	_	D	D	-	-	_	_
	BALANCE OF FOSTER COUNTY, ND								
42	Wholesale trade	_	.7	D	D	D	D	_	-
421	Wholesale trade, durable goods	-	-	-	-	=	-	-	=
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D -	D -	D -	D -	_ _	- -	_	_ _
421820 4218201	Farm & garden machinery & equipment whsle	-	-	_	-	-	-	-	-
422	Wholesele trade, pendurable goods	-	-	_ D	– D	=	_	-	=
422 4225	Wholesale trade, nondurable goods	_	.9	_		_ 	_	_	-

### Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	dix D]								
NAICS	Coorrephia area and kind of husiness	All types of percent or		Merchant w percent o		Manufacturers' and c percent c	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	BALANCE OF GOLDEN VALLEY COUNTY, ND								
42	Wholesale trade	_	-	_	-	_	-	_	-
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	=
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		-		_
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	_	-	-	=
	BALANCE OF GRAND FORKS COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	-	_	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_ _	-		<u>-</u>
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	_	-
4225 42251	Farm-product raw material whsle	11.0 11.0	2.7 2.7	11.0 11.0	2.7 2.7	_	- -		=
	BALANCE OF GRANT COUNTY, ND								
42	Wholesale trade	_	_	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	-
	BALANCE OF GRIGGS COUNTY, ND								
42	Wholesale trade	1.4	-	1.4	-	_	-	-	-
421	Wholesale trade, durable goods	D	D	D	D		_	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	_	-	_	<u>-</u>
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	=
	BALANCE OF HETTINGER COUNTY, ND								
42	Wholesale trade	14.5	-	D	D	D	D	-	-
422 4225	Wholesale trade, nondurable goods	D 8.6	D	D 8.6	D	_	_	_	=
4223	BALANCE OF KIDDER COUNTY, ND	0.0		0.0					
42	Wholesale trade	_	_	_	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	BALANCE OF LAMOURE COUNTY, ND								
42	Wholesale trade	9.8	.8	D	D	_	_	D	D
421	Wholesale trade, durable goods	53.7	_	53.7	-	-	_	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		_ _	_	_
421820	Farm & garden machinery & equipment whole	D	D	D	D	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	_	_	_	=
422	Wholesale trade, nondurable goods	2.7	.9	D	D	_	_	_	-
4225	Farm-product raw material whsle	_	1.1	D	D	_	-	_	-
42251 422510	Grain & field bean whsle	_	1.1 1.1	D D	D D		_ _	_	- -

# Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Consequentia area and kind of business	All types of percent or		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF LOGAN COUNTY, ND								
42	Wholesale trade	4.2	4.0	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D.	D	D	_	_	_	_
		_	_	_	_			_	_
422 4225	Wholesale trade, nondurable goods	D D	D D	D D	D D	=	1	D D	D D
42252 422520	Farm-product raw material whsle	D	D D	_ _ _	- -	_ _ _	=	- -	_ _ _
	BALANCE OF MCHENRY COUNTY, ND								
42	Wholesale trade	.5	13.9	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	-	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	_	-
4225	Farm-product raw material whsle	-	27.3	-	27.3	-	=	-	=
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle	D D D	D D D	D D D	D D D	- - -		_ _ _	- - -
	BALANCE OF MCINTOSH COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D	D	D	D	_	-	-	-
4218201	whsle . Farm machinery & equipment—farm	D	D	D	D	_	1	_	_
422	dealers	D D	D D	D D	D D	_	_	_	_
	BALANCE OF MCKENZIE COUNTY, ND								
42	Wholesale trade	1.7	2.6	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	-	=	=	-	-	=
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	-	_
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D - -	D - -	_ _ _	-	_ _ _	- - -
	BALANCE OF MCLEAN COUNTY, ND								
42	Wholesale trade	2.1	_	2.1	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D 11.5	D	D 11.5	D -	_		_	-
42182 421820	Farm & garden machinery & equipment	11.5	_	11.5	-	_	_	_	_
4218201	Farm machinery & equipment—farm					_		_	_
422	dealers	11.5 D	– D	11.5 D	_ D	_	-	_	_
	Wholesale trade, nondurable goods	U		D					_
4225 42251 422510	Farm-product raw material whsle	_ _ _	- - -	=	- - -	- - -	- -	_ _ _	=
	BALANCE OF MERCER COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	-	-	-
	BALANCE OF MORTON COUNTY, ND								
42	Wholesale trade	35.2	_	35.2	_	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
400		_	=	=	_				
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	-	_
4225	Farm-product raw material whsle	24.8	-	24.8	-	I –	-	ı – I	-

### Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS		All types of percent of	operation f sales—	Merchant w percent o		Manufacturers' and of percent of	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records1	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF MOUNTRAIL COUNTY, ND								
42	Wholesale trade	D	D	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	_
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D	D	D	D	-	_	_	_
4218201	whsle	D	D	D	D	_	_	-	_
422	Wholesale trade, nondurable goods	D D	D D	D D	D D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
42251 422510	Grain & field bean whsle	D D	D D	D D	D D	_ _	_		_ _
	BALANCE OF NELSON COUNTY, ND								
42	Wholesale trade	_	8.2	_	8.2	_	_	_	-
421	Wholesale trade, durable goods	-	2.0	-	2.0	-	-	-	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	_	2.0 2.0	_	2.0 2.0	_		_	_
421820	Farm & garden machinery & equipment whsle	_	2.0	_	2.0	_	_	_	_
4218201	Farm machinery & equipment—farm dealers	D	 D	D	 D	_	_	_	_
422	Wholesale trade, nondurable goods	_	11.0	_	11.0	_	_	_	_
4225	Farm-product raw material whsle	_	12.4	-	12.4	_	_	-	-
42251 422510	Grain & field bean whsle	_	12.4 12.4	_ _	12.4 12.4	_ _	_	_	
	BALANCE OF OLIVER COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF PEMBINA COUNTY, ND								
42	Wholesale trade	9.2	4.7	9.2	4.7	_	_	_	_
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	=
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	_	-	-
4225 42251 422510	Farm-product raw material whsle	3.6 3.6 3.6	4.6 4.6 4.6	3.6 3.6 3.6	4.6 4.6 4.6	_ _ _	- - -	_ _ _	- - -
4227	Petroleum & petroleum products whsle	D	D	D	D	-	_	-	-
	BALANCE OF PIERCE COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	=
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	-	_	_	_	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
	BALANCE OF RAMSEY COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	-	7.3	_ _	7.3 D	-	=	-	_
4225 4227	Farm-product raw material whsle	D D	D D	D D	D	_	_	_	_
42271	Petroleum bulk stations & terminals	Ď	Ď	-	-	_	_	_	_
	BALANCE OF RANSOM COUNTY, ND								
42	Wholesale trade	-	-	-	-	-	-	_	-
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	_
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D		=		
4218201	whsle	D	D	D	D	-	-	-	_
	dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	_
4225 42251 422510	Farm-product raw material whsle	D D D	D D D	D D D	D D D	_ _ _	_ _ _	_ _ _	_ _ _

# Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	נע אוג								
NAIÇS	Geographic area and kind of business	All types of percent of	operation sales—	Merchant w percent o			sales branches offices of sales—	Agents, brocommission percent of	merchants
code	Geographic area and kind of Dustriess	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF RENVILLE COUNTY, ND								
42	Wholesale trade	1.5	1.0	D	D	D	D	_	_
421	Wholesale trade, durable goods	9.7	-	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	9.7	_	D	D	_	-	_	_
422	Wholesale trade, nondurable goods	-	1.2	_	1.2	_	-	_	=
4225	Farm-product raw material whsle	-	1.3	_	1.3	_	_	_	-
	BALANCE OF RICHLAND COUNTY, ND								
42	Wholesale trade	3.7	2.7	D	D	_	_	D	D
421	Wholesale trade, durable goods	5.9	6.8	D	D	_	_	_	_
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	D	D	D	D	_	_	-	_
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D		_		_
4219	Miscellaneous durable goods whsle	D	D	_	_	_	_	_	_
422	Wholesale trade, nondurable goods	3.3	2.1	3.3	2.1	_	_	_	_
4225 42251	Farm-product raw material whsle	D D	D D	D D	D D	_	_	_	-
42251 4227	Petroleum & petroleum products whsle	D	D	D	D D	_	_		_
4229	Miscellaneous nondurable goods whsle	D	D	D	D	_	_	_	_
42291	Farm supplies whsle	D	D	D	D	-	-	_	-
	BALANCE OF ROLETTE COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
421	Wholesale trade, durable goods	_	_	_	_	_	_	_	_
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	D	D	D	D	_	_	-	_
4216 42169	Electrical goods whsle Other electronic parts & equipment whsle	D D	D D	D D	D D	_	_		_
421690	Other electronic parts & equipment whsle	Ď	Ď	Ď	Ď	_	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	-
422	Wholesale trade, nondurable goods	-	-	-	-	_	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D D	D D	_			_
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	Ď	Ď	Ď	Ď	_	_	_	-
	(except LP)	D	D	_	-	_	-	_	-
42271011	Petroleum bulk stations (except LP)	D	D	_	-	_	-	_	_
	BALANCE OF SARGENT COUNTY, ND								
42	Wholesale trade	5.8	5.7	5.8	5.7	-	_	_	-
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	-	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	_	-
4225	Farm-product raw material whsle	-	7.4	_	7.4	_	-	_	-
	BALANCE OF SHERIDAN COUNTY, ND								
42	Wholesale trade	16.5	_	16.5	_	_	_	_	-
	BALANCE OF SIOUX COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	_	-	-
	BALANCE OF STARK COUNTY, ND								
42	Wholesale trade	_	_	D	D	D	D	_	_
421	Wholesale trade, durable goods	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	_
42251	Grain & field bean whsle	D	D	D	D	_	_	-	-
4226 42269	Chemical & allied products whsle Other chemical & allied products whsle	D D	D D	_	_	_	_	-	-

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of business	All types of percent of	f operation f sales—	Merchant v percent c		Manufacturers' and o percent o	ffices		okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF STEELE COUNTY, ND								
42	Wholesale trade	_	_	_	_	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	_
4225	Farm-product raw material whsle	-	_	-	-	-	-	-	-
	BALANCE OF STUTSMAN COUNTY, ND								
42	Wholesale trade	D	D	D	D	D	D	_	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	_
4225 42251	Farm-product raw material whsle	D D	D D	D D	D D	_ _	_ _	_	_ _
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D			_ _	_ _		
	BALANCE OF TOWNER COUNTY, ND								
42	Wholesale trade	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	-	-
	BALANCE OF TRAILL COUNTY, ND								
42	Wholesale trade	.8	.4	D	D	D	D	-	-
421	Wholesale trade, durable goods	5.7	-	5.7	-	-	-	-	=
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D			_ _	_
4218201	whsle	D	D	D	D	-	-	-	=
422	dealers	D _	D .4	D D	D D	_	_	_	=
4225	Farm-product raw material whsle	_		_	.5	_	_	_	_
42251 422510	Grain & field bean whsle	_ _	.5 .5 .5	_ _	.5 .5	_ _			<del>-</del>
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle	D D D	D D D	D D D	D D D	- - -	- - -	- - -	- - -
	BALANCE OF WALSH COUNTY, ND								
42	Wholesale trade	D	D	D	D	-	_	D	D
421	Wholesale trade, durable goods	.6	12.7	.6	12.7	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .		12.9 12.9		12.9 12.9	_ _	_ _	_ _	
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225 42251	Farm-product raw material whsle	D -	D -	D -	D -	_ _	_ _		
	BALANCE OF WARD COUNTY, ND								
42	Wholesale trade	D	D	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	_
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	_	_	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	1.5 .8	14.8 11.7	1.5 .8	14.8 11.7	_ _	_ _	_ _	_ _
422	Wholesale trade, nondurable goods	D	D	D	D	_	-	-	_
4225 42251	Farm-product raw material whsle	D D	D D	D D	D D	- -	- -	_ _	_ _
4227	Petroleum & petroleum products whsle	D	D	D	D	_	-	-	_
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D				_ _

### Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF WELLS COUNTY, ND								
42	Wholesale trade	-	-	-	-	_	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	_	-	-	-
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D		<u>-</u>		- -
4218201	whsle	D	D	D	D	_	-	-	-
	dealers	D	D	D	D	_	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	-	_
4225 42251 422510	Farm-product raw material whsle	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
	BALANCE OF WILLIAMS COUNTY, ND								
42	Wholesale trade	2.4	.9	D	D	D	D	_	-
421	Wholesale trade, durable goods	5.5	_	D	D	-	_	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	5.1 9.8		D 9.8	D -	_ _	_ _		_ _
42183	Industrial machinery & equipment whsle	_	-	D	D	_	-	-	-
422	Wholesale trade, nondurable goods	_	1.6	_	1.6	-	-	_	-
4225	Farm-product raw material whsle	D	D	D	D	_	_	_	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D D	D D	D D	D D		_ _		=

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.
<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A. Explanation of Terms

### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

#### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

#### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

#### NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

# SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

### **SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B. NAICS Codes, Titles, and Descriptions

#### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

- Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

# 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

# **42111 Automobile and Other Motor Vehicle Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

### 421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### 4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

# 4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

# 4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

# 4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

# 4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### 42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

# 421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

# 4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

# 4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

# 4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

#### 42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### 421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

### **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

#### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

# 4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

# 4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

# 4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

### 4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

### 4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

# 42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

### 421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### 4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

### 4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### 42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

# 4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

### 42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

# 42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

### 421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

# 4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

# 42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### 4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### 42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

### 4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### 42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

### 42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

# 421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

# 4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

### 42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

#### 421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

# 4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### 42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### 4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

# **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

# 4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### 42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

# 421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

#### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

# 42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

# 421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

### 4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

# 42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

# 42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

### 4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

### 421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

# 4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

### 4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

# 42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

# 421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

# 4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

# 4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

### 421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

# 42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

# 421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

# 4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

# 4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

# 4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### 42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

# **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

#### 42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

### 42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

# 421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

#### 4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

# 42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

### 421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

### 42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

# 421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

### 42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

# 421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

# 4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

# 4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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# 4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers

#### 42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### 421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

# 42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

# 421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

# 42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

# 421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### 42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

### 421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### 4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

# 42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

# 421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

### 42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

# 421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### 4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

# 4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

# 4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

# 42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### 421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment 5085 (pt) Industrial supplies

# 4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### 4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### 42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

# 42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

# 4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

# 4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### 4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### 4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

# 4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

### **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

### 4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

# **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

### 4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

# 4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

# 4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

# 42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

# 421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

# 4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

# 4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

# 4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

# 4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

# 42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

# 421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

# 4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

# 4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

# 4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

### 4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

# 42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

# 421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

# 42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

# 421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

### 4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

### 42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

# 42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

# 4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

### 4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

# 42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

### 421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

# 4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

### 4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

### 42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

### 421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods 7822 (pt) Motion picture and video tape distribution

### 4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

### 4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

### 4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

#### 4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

# 42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

### 42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

# 4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### 4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

### 422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### 4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

# **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

### 422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

### 4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

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### 42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

# **422210 Drugs and Druggists' Sundries** Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

#### **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

# 4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

### 4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

### 42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

### 422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

# 4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

# 4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

# 42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

# 422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

# 42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

# 422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

### **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

#### 422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

# 4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

# 4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

# 42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

### 422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### 4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

# 4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### 422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### 4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

# 4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### 42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

### 422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### 42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### 422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

### 42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

### 422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

### 42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

# **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

### 4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### 4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

# 4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### 4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

### 4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

### 42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### 422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

# 42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

# 422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

### 4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### 4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

### 4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### 4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

### 4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

# 42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

# 422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

### 42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

### 422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### 4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

# **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

# **4227 Petroleum and Petroleum Products**Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

# 4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquified petroleum gases) from bulk liquid storage stations or terminals.

#### 42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

# 42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

# 4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### 42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

# 422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### 4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classifed in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### 42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

#### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### 42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

# 422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

# 4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

# 4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

### 4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

### 4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

### 4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### 42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### 422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

# 42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

# 422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### 42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

#### 422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### 42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### 422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

# 4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

# 42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

# 42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

# 422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

#### 4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

# 4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

# 4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

# Appendix C. Coverage and Methodology

### MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

# INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

### RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

### **NORTH DAKOTA**

There are no geographic notes for the state of North Dakota.

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# Appendix E. Metropolitan Areas

**NORTH DAKOTA** 

Bismarck, ND MSA

Burleigh County, ND Morton County, ND

Fargo-Moorhead, ND-MN MSA

Clay County, MN Cass County, ND Grand Forks, ND-MN MSA

Polk County, MN

Grand Forks County, ND

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