

Maine

1997

Issued March 2000

EC97W42A-ME(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	MAINE								
	Wholesale trade	1 726	7 305 592	616 202	144 570	19 932	1 231 547	644 711	700 612
	Wholesaler distributors and jobbers	1 473	5 579 864	498 222	114 888	16 824	985 581	532 798	564 130
	Importers	31	322 643	28 999	7 180	571	62 448	53 782	74 523
	Exporters	33	92 707	7 053	2 131	507	16 879	3 315	3 739
	Own brand importer-marketers	2	D	D	D	b	D	D	D
	Country grain elevators	4	D	D	D	a	D	D	D
	Assemblers of farm products, except country grain elevators	8	32 213	2 326	502	73	4 299	486	436
	Sales branches (with stock)	35	520 228	41 641	10 232	1 022	83 794	49 228	49 967
	Sales offices (without stock)	52	326 602	24 153	6 335	509	52 433	-	-
	Auction companies	3	D	D	D	b	D	D	D
	Brokers	21	204 919	3 573	991	130	6 062	-	-
	Commission merchants	16	D	D	D	b	D	D	D
	Import agents	2	D	D	D	a	D	D	D
	Manufacturers' agents	46	122 619	5 562	1 078	121	9 592	218	230
421	Wholesale trade, durable goods	984	2 736 974	322 211	75 682	9 735	606 298	329 161	342 752
4211	Motor vehicle & motor vehicle parts & supplies whsle	136	425 917	40 267	9 953	1 522	77 905	58 315	58 112
42111	Automobile & other motor vehicle whsle	44	265 388	21 127	5 276	704	35 305	28 317	31 023
421110	Automobile & other motor vehicle whsle	44	265 388	21 127	5 276	704	35 305	28 317	31 023
4211101	Automobile & motorcycle whsle	20	72 016	2 134	478	186	4 695	1 283	1 298
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	152 003	13 494	3 479	414	19 947	20 514	20 595
42112	Motor vehicle supplies & new parts whsle	41	107 903	11 412	2 892	478	26 054	23 700	19 931
421120	Motor vehicle supplies & new parts whsle	41	107 903	11 412	2 892	478	26 054	23 700	19 931
4211201	Motor vehicle supplies & new parts—warehouse distributors	18	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	31 150	4 277	1 069	199	8 796	7 182	6 837
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	14	D	D	D	c	D	D	D
421130	Tire & tube whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	37	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	37	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	28	133 786	18 149	4 331	510	33 005	14 063	14 066
42121	Furniture whsle	15	55 172	6 712	1 564	183	11 325	5 111	5 748
421210	Furniture whsle	15	55 172	6 712	1 564	183	11 325	5 111	5 748
4212101	Household & lawn furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	13	78 614	11 437	2 767	327	21 680	8 952	8 318
421220	Home furnishings whsle	13	78 614	11 437	2 767	327	21 680	8 952	8 318
4212203	Floor coverings whsle	5	75 662	10 831	2 622	288	20 491	8 684	8 050
4213	Lumber & other construction materials whsle	60	262 598	17 475	3 990	570	35 080	24 511	24 019
42131	Lumber, plywood, millwork, & wood panel whsle	37	201 140	13 268	2 955	448	26 661	20 343	19 568
421310	Lumber, plywood, millwork, & wood panel whsle	37	201 140	13 268	2 955	448	26 661	20 343	19 568
4213102	Lumber with yard whsle	16	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	16	117 146	7 873	1 827	227	14 881	13 226	11 639
42132	Brick, stone, & related construction materials whsle	9	5 037	276	56	14	679	503	569
421320	Brick, stone, & related construction materials whsle	9	5 037	276	56	14	679	503	569
42133	Roofing, siding, & insulation material whsle	8	45 142	3 446	871	96	6 856	3 472	3 657
421330	Roofing, siding, & insulation material whsle	8	45 142	3 446	871	96	6 856	3 472	3 657
4213301	Roofing, siding, & insulation material whsle	8	45 142	3 446	871	96	6 856	3 472	3 657
42139	Other construction materials whsle	6	11 279	485	108	12	884	193	225
421390	Other construction materials whsle	6	11 279	485	108	12	884	193	225
4213901	Flat glass & other construction glass whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	144	284 941	46 293	10 982	1 283	84 760	25 094	28 127
42141	Photographic equipment & supplies whsle	8	14 838	1 860	564	88	4 664	1 853	1 941
421410	Photographic equipment & supplies whsle	8	14 838	1 860	564	88	4 664	1 853	1 941
42142	Office equipment whsle	28	44 541	9 290	2 196	281	17 598	6 061	6 810
421420	Office equipment whsle	28	44 541	9 290	2 196	281	17 598	6 061	6 810
42143	Computer & computer peripheral equipment & software whsle	43	79 314	14 375	3 859	315	24 458	6 114	6 708
421430	Computer & computer peripheral equipment & software whsle	43	79 314	14 375	3 859	315	24 458	6 114	6 708
4214301	Computer & peripheral equipment whsle	35	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	26	47 962	11 312	3 114	252	19 059	3 458	3 844

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MAINE—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	23	27 517	2 948	649	118	6 720	2 765	3 072
421440	Other commercial equipment whsle	23	27 517	2 948	649	118	6 720	2 765	3 072
4214401	Restaurant & hotel equipment & supplies whsle	9	15 137	1 449	332	63	3 500	1 977	2 022
4214402	Store machines & equipment whsle	14	12 380	1 499	317	55	3 220	788	1 050
42145	Medical, dental, & hospital equipment & supplies whsle	27	99 419	13 774	2 793	334	23 572	6 507	7 700
421450	Medical, dental, & hospital equipment & supplies whsle	27	99 419	13 774	2 793	334	23 572	6 507	7 700
4214501	Surgical, medical, & hospital supplies whsle	24	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	7	5 608	1 377	322	66	2 553	175	194
421460	Ophthalmic goods whsle	7	5 608	1 377	322	66	2 553	175	194
42149	Other professional equipment & supplies whsle	8	13 704	2 669	599	81	5 195	1 619	1 702
421490	Other professional equipment & supplies whsle	8	13 704	2 669	599	81	5 195	1 619	1 702
4215	Metal & mineral (except petroleum) whsle	26	D	D	D	e	D	D	D
42151	Metal service centers & offices	25	D	D	D	e	D	D	D
421510	Metal service centers & offices	25	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	15	52 796	5 682	1 325	202	11 990	6 609	7 534
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	94	333 230	47 632	11 178	1 122	86 546	42 654	43 767
42161	Electrical apparatus & equip, wiring supp, & const material whsle	42	163 768	15 733	3 792	405	28 108	15 595	16 271
421610	Electrical apparatus & equip, wiring supp, & const material whsle	42	163 768	15 733	3 792	405	28 108	15 595	16 271
42162	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	46	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	46	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	34	54 354	13 726	2 662	322	23 919	3 851	3 954
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	52	195 200	18 311	4 346	588	33 449	21 125	15 732
42171	Hardware whsle	21	122 658	11 935	2 874	399	20 933	14 219	8 894
421710	Hardware whsle	21	122 658	11 935	2 874	399	20 933	14 219	8 894
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	38 267	3 636	866	113	6 606	4 004	3 615
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	38 267	3 636	866	113	6 606	4 004	3 615
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	276	789 300	103 360	23 832	2 897	185 235	118 041	130 679
42181	Construction & mining (except petroleum) machinery & equip whsle	30	175 598	15 682	3 913	428	29 017	29 825	32 712
421810	Construction & mining (except petroleum) machinery & equip whsle	30	175 598	15 682	3 913	428	29 017	29 825	32 712
42182	Farm & garden machinery & equipment whsle	39	56 261	5 636	1 243	230	11 657	17 236	18 013
421820	Farm & garden machinery & equipment whsle	39	56 261	5 636	1 243	230	11 657	17 236	18 013
4218201	Farm machinery & equipment—farm dealers	27	42 374	4 452	1 001	183	9 049	14 511	15 132

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MAINE—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	91	306 095	46 982	11 180	1 236	82 623	39 014	44 560
421830	Industrial machinery & equipment whsle	91	306 095	46 982	11 180	1 236	82 623	39 014	44 560
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	13	21 512	3 683	876	90	6 609	2 587	4 251
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	30	150 233	24 062	6 022	608	43 325	18 669	21 106
4218304	Metalworking machinery & equipment whsle	8	25 925	4 545	866	95	5 942	3 998	4 052
4218305	Materials handling equipment whsle	13	32 727	5 848	1 473	194	11 238	3 324	3 863
4218307	Other industrial machinery & equipment whsle	24	D	D	D	c	D	D	D
42184	Industrial supplies whsle	74	195 083	27 524	5 901	731	47 832	25 573	26 049
421840	Industrial supplies whsle	74	195 083	27 524	5 901	731	47 832	25 573	26 049
4218401	General-line industrial supplies whsle	11	27 069	5 792	1 221	133	10 545	3 217	3 870
4218402	Mechanical power transmission supplies whsle	21	57 857	7 128	1 545	190	11 534	7 757	8 100
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	9	39 206	4 565	1 020	124	7 738	5 254	4 591
4218406	Other industrial supplies whsle .	22	51 361	6 502	1 328	162	11 089	6 195	6 249
42185	Service establishment equipment & supplies whsle	26	25 744	3 528	764	146	6 959	2 219	2 254
421850	Service establishment equipment & supplies whsle	26	25 744	3 528	764	146	6 959	2 219	2 254
4218501	Beauty & barber shop equipment & supplies whsle ...	7	6 357	1 016	236	54	2 029	500	563
4218504	Other service establishment equipment & supplies whsle ...	11	11 868	1 094	246	41	2 275	1 080	1 079
42186	Transportation equipment & supplies (exc motor vehicle) whsle	16	30 519	4 008	831	126	7 147	4 174	7 091
421860	Transportation equipment & supplies (exc motor vehicle) whsle	16	30 519	4 008	831	126	7 147	4 174	7 091
4218602	Marine machinery, equipment, & supplies whsle	9	17 477	3 044	645	103	5 143	3 750	5 032
4219	Miscellaneous durable goods whsle ...	168	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	30	48 463	4 015	920	162	10 807	7 339	7 463
421910	Sporting & recreational goods & supplies whsle	30	48 463	4 015	920	162	10 807	7 339	7 463
42192	Toy & hobby goods & supplies whsle	10	9 548	912	178	36	1 664	496	556
421920	Toy & hobby goods & supplies whsle	10	9 548	912	178	36	1 664	496	556
42193	Recyclable material whsle	55	101 357	11 583	2 791	521	25 626	4 985	6 052
421930	Recyclable material whsle	55	101 357	11 583	2 791	521	25 626	4 985	6 052
4219301	Iron & steel scrap processors & dealers	17	27 839	2 876	660	138	7 848	1 359	2 187
42193011	Iron & steel scrap processors (using power processing equipment)	11	24 815	2 568	599	123	6 934	1 180	1 864
4219302	Recyclable paper & paperboard whsle	12	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .	26	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	16	10 282	1 403	296	66	2 859	2 010	1 965
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	16	10 282	1 403	296	66	2 859	2 010	1 965
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16	10 282	1 403	296	66	2 859	2 010	1 965
42199	Other miscellaneous durable goods whsle	57	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	57	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	35	68 896	3 490	797	125	10 382	2 065	2 513
4219905	Fire extinguishers & fire safety equipment whsle	6	7 049	1 340	299	45	2 562	1 276	1 144
422	Wholesale trade, nondurable goods	742	4 568 618	293 991	68 888	10 197	625 249	315 550	357 860
4221	Paper & paper product whsle	62	252 490	23 302	5 777	711	45 841	15 242	15 585
42211	Printing & writing paper whsle	8	129 080	5 703	1 412	135	11 528	4 499	4 231
422110	Printing & writing paper whsle	8	129 080	5 703	1 412	135	11 528	4 499	4 231
42212	Stationery & office supplies whsle ...	33	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	33	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	21	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	21	D	D	D	c	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MAINE—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	18	341 200	11 572	2 455	349	20 849	36 272	38 070
42221	Drugs, & druggists' sundries whsle	18	341 200	11 572	2 455	349	20 849	36 272	38 070
422210	Drugs, & druggists' sundries whsle	18	341 200	11 572	2 455	349	20 849	36 272	38 070
4222101	General-line drugs whsle	6	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	41	188 937	23 130	5 447	509	51 144	53 558	69 085
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	c	D	D	D
42234	Footwear whsle	7	D	D	D	e	D	D	D
422340	Footwear whsle	7	D	D	D	e	D	D	D
4224	Grocery & related products whsle	378	1 940 926	138 457	32 250	4 878	288 740	100 577	104 844
42241	General-line grocery whsle	18	298 186	14 913	3 896	535	30 673	11 564	10 951
422410	General-line grocery whsle	18	298 186	14 913	3 896	535	30 673	11 564	10 951
4224103	Other general-line grocery whsle	17	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	16	131 121	10 245	2 300	281	20 134	6 831	7 489
422420	Packaged frozen food whsle	16	131 121	10 245	2 300	281	20 134	6 831	7 489
42243	Dairy products, (except dried or canned) whsle	12	38 990	2 725	566	109	5 787	1 292	1 599
422430	Dairy products, (except dried or canned) whsle	12	38 990	2 725	566	109	5 787	1 292	1 599
4224302	Dairy product (except raw milk) whsle	12	38 990	2 725	566	109	5 787	1 292	1 599
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	7	D	D	D	b	D	D	D
422450	Confectionery whsle	7	D	D	D	b	D	D	D
42246	Fish & seafood whsle	183	533 802	28 875	6 823	1 473	64 051	16 016	18 210
422460	Fish & seafood whsle	183	533 802	28 875	6 823	1 473	64 051	16 016	18 210
42247	Meat & meat product whsle	8	142 727	8 080	1 711	220	18 171	5 593	5 760
422470	Meat & meat product whsle	8	142 727	8 080	1 711	220	18 171	5 593	5 760
42248	Fresh fruit & vegetable whsle	34	101 851	8 993	2 033	411	16 901	3 073	3 502
422480	Fresh fruit & vegetable whsle	34	101 851	8 993	2 033	411	16 901	3 073	3 502
42249	Other grocery & related products whsle	97	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	97	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	40	88 401	12 554	2 883	421	34 078	1 089	1 162
4224903	Soft drinks whsle	17	103 346	15 043	3 470	476	33 174	1 984	1 800
4224904	Canned goods whsle	5	104 034	5 394	1 250	176	16 668	11 678	12 333
4224906	Other grocery specialties whsle	26	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	18	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	12 390	715	176	33	1 791	1 300	2 088
422510	Grain & field bean whsle	10	12 390	715	176	33	1 791	1 300	2 088
42252	Livestock whsle	3	D	D	D	a	D	D	D
422520	Livestock whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	41	104 296	9 318	2 297	219	18 170	5 012	6 038
42261	Plastics materials & basic forms & shapes whsle	8	12 348	1 071	283	22	1 967	773	940
422610	Plastics materials & basic forms & shapes whsle	8	12 348	1 071	283	22	1 967	773	940
42269	Other chemical & allied products whsle	33	91 948	8 247	2 014	197	16 203	4 239	5 098
422690	Other chemical & allied products whsle	33	91 948	8 247	2 014	197	16 203	4 239	5 098
4226902	Other chemical & allied products whsle	28	87 421	7 513	1 859	177	14 358	4 076	4 789

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MAINE—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	62	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	43	902 781	23 048	5 529	846	65 484	49 666	59 577
422710	Petroleum bulk stations & terminals	43	902 781	23 048	5 529	846	65 484	49 666	59 577
4227101	Petroleum bulk stations & terminals (except LP)	40	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	24	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	16	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	19	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	19	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	D	D	D	f	D	D	D
42281	Beer & ale whsle	13	176 172	20 809	4 754	714	37 770	13 976	14 198
422810	Beer & ale whsle	13	176 172	20 809	4 754	714	37 770	13 976	14 198
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	105	D	D	D	g	D	D	D
42291	Farm supplies whsle	19	12 673	1 086	192	53	3 142	1 271	1 590
422910	Farm supplies whsle	19	12 673	1 086	192	53	3 142	1 271	1 590
4229102	Farm supplies—whsle distributors	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	18	49 888	4 286	1 035	229	8 972	1 655	1 636
422920	Book, periodical, & newspaper whsle	18	49 888	4 286	1 035	229	8 972	1 655	1 636
42293	Flower, nursery stock, & florists' supplies whsle	10	11 436	1 502	330	68	3 220	1 263	1 474
422930	Flower, nursery stock, & florists' supplies whsle	10	11 436	1 502	330	68	3 220	1 263	1 474
42294	Tobacco & tobacco product whsle	4	217 365	12 744	2 796	416	20 677	10 162	16 649
422940	Tobacco & tobacco product whsle	4	217 365	12 744	2 796	416	20 677	10 162	16 649
42295	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
422950	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
4229501	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
42299	Other miscellaneous nondurable goods whsle	51	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	51	D	D	D	f	D	D	D
4229901	Art goods whsle	18	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	26	D	D	D	e	D	D	D
	Merchant wholesalers	1 551	6 051 064	539 154	125 446	18 033	1 075 589	595 155	650 284
421	Wholesale trade, durable goods	897	2 333 128	281 950	65 575	8 861	535 281	301 318	314 511
4211	Motor vehicle & motor vehicle parts & supplies whsle	134	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	42	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	42	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	18	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	152 003	13 494	3 479	414	19 947	20 514	20 595
42112	Motor vehicle supplies & new parts whsle	41	107 903	11 412	2 892	478	26 054	23 700	19 931
421120	Motor vehicle supplies & new parts whsle	41	107 903	11 412	2 892	478	26 054	23 700	19 931
4211201	Motor vehicle supplies & new parts—warehouse distributors	18	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	31 150	4 277	1 069	199	8 796	7 182	6 837
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	14	D	D	D	c	D	D	D
421130	Tire & tube whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	37	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	37	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	25	D	D	D	f	D	D	D
42121	Furniture whsle	13	D	D	D	c	D	D	D
421210	Furniture whsle	13	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	12	D	D	D	e	D	D	D
421220	Home furnishings whsle	12	D	D	D	e	D	D	D
4212203	Floor coverings whsle	5	75 662	10 831	2 622	288	20 491	8 684	8 050

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MAINE—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Lumber & other construction materials whsle	54	238 891	16 639	3 794	555	33 354	23 233	22 710
42131	Lumber, plywood, millwork, & wood panel whsle	36	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	36	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	15	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	16	117 146	7 873	1 827	227	14 881	13 226	11 639
42132	Brick, stone, & related construction materials whsle	8	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	4	D	D	D	a	D	D	D
421390	Other construction materials whsle ..	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	130	239 398	39 169	8 825	1 176	72 646	22 137	25 078
42141	Photographic equipment & supplies whsle	7	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	7	D	D	D	b	D	D	D
42142	Office equipment whsle	27	D	D	D	e	D	D	D
421420	Office equipment whsle	27	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	37	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	37	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	30	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	23	27 517	2 948	649	118	6 720	2 765	3 072
421440	Other commercial equipment whsle	23	27 517	2 948	649	118	6 720	2 765	3 072
4214401	Restaurant & hotel equipment & supplies whsle	9	15 137	1 449	332	63	3 500	1 977	2 022
4214402	Store machines & equipment whsle	14	12 380	1 499	317	55	3 220	788	1 050
42145	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	20	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	24	D	D	D	e	D	D	D
421510	Metal service centers & offices ..	24	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	15	52 796	5 682	1 325	202	11 990	6 609	7 534
42152	Coal & other mineral & ore whsle ...	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ..	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	67	162 598	23 917	5 344	636	44 424	20 531	21 241
42161	Electrical apparatus & equip, wiring supp, & const material whsle	28	97 434	10 145	2 463	269	18 198	13 432	13 926
421610	Electrical apparatus & equip, wiring supp, & const material whsle	28	97 434	10 145	2 463	269	18 198	13 432	13 926
42162	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	33	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	33	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	27	D	D	D	e	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MAINE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	175 523	17 482	4 205	571	32 072	21 125	15 732
42171	Hardware whsle	20	D	D	D	e	D	D	D
421710	Hardware whsle	20	D	D	D	e	D	D	
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	
42174	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	
421740	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	
4218	Machinery, equipment, & supplies whsle	257	715 429	97 269	22 392	2 747	174 802	116 556	129 322
42181	Construction & mining (except petroleum) machinery & equip whsle	30	175 598	15 682	3 913	428	29 017	29 825	32 712
421810	Construction & mining (except petroleum) machinery & equip whsle	30	175 598	15 682	3 913	428	29 017	29 825	32 712
42182	Farm & garden machinery & equipment whsle	39	56 261	5 636	1 243	230	11 657	17 236	18 013
421820	Farm & garden machinery & equipment whsle	39	56 261	5 636	1 243	230	11 657	17 236	18 013
4218201	Farm machinery & equipment—farm dealers	27	42 374	4 452	1 001	183	9 049	14 511	15 132
42183	Industrial machinery & equipment whsle	80	254 626	41 761	9 954	1 113	74 024	37 791	43 409
421830	Industrial machinery & equipment whsle	80	254 626	41 761	9 954	1 113	74 024	37 791	43 409
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	26	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	8	25 925	4 545	866	95	5 942	3 998	4 052
4218305	Materials handling equipment whsle	13	32 727	5 848	1 473	194	11 238	3 324	3 863
4218307	Other industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
42184	Industrial supplies whsle	68	180 291	26 813	5 725	710	46 393	25 454	25 926
421840	Industrial supplies whsle	68	180 291	26 813	5 725	710	46 393	25 454	25 926
4218401	General-line industrial supplies whsle	11	27 069	5 792	1 221	133	10 545	3 217	3 870
4218402	Mechanical power transmission supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	8	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	20	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	25	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	25	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	6 357	1 016	236	54	2 029	500	563
4218504	Other service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	15	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	15	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	9	17 477	3 044	645	103	5 143	3 750	5 032
4219	Miscellaneous durable goods whsle	158	236 272	22 469	5 237	957	53 527	18 500	20 455
42191	Sporting & recreational goods & supplies whsle	25	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	25	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	9	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	53	D	D	D	f	D	D	D
421930	Recyclable material whsle	53	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	17	27 839	2 876	660	138	7 848	1 359	2 187
42193011	Iron & steel scrap processors (using power processing equipment)	11	24 815	2 568	599	123	6 934	1 180	1 864
4219302	Recyclable paper & paperboard whsle	11	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	25	D	D	D	c	D	D	D

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MAINE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone & precious metal whsle	16	10 282	1 403	296	66	2 859	2 010	1 965
421940	Jewelry/watch/silverware/precious stone & precious metal whsle	16	10 282	1 403	296	66	2 859	2 010	1 965
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16	10 282	1 403	296	66	2 859	2 010	1 965
42199	Other miscellaneous durable goods whsle	55	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	55	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	34	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	6	7 049	1 340	299	45	2 562	1 276	1 144
422	Wholesale trade, nondurable goods	654	3 717 936	257 204	59 871	9 172	540 308	293 837	335 773
4221	Paper & paper product whsle	54	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	27	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	27	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	20	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	20	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	15	336 337	11 352	2 381	344	20 482	36 272	38 070
42221	Drugs, & druggists' sundries whsle	15	336 337	11 352	2 381	344	20 482	36 272	38 070
422210	Drugs, & druggists' sundries whsle	15	336 337	11 352	2 381	344	20 482	36 272	38 070
4222101	General-line drugs whsle	6	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	37	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	18	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18	D	D	D	c	D	D	D
42234	Footwear whsle	5	D	D	D	e	D	D	D
422340	Footwear whsle	5	D	D	D	e	D	D	D
4224	Grocery & related products whsle	330	1 562 608	111 698	25 829	4 066	223 868	98 469	102 950
42241	General-line grocery whsle	14	D	D	D	f	D	D	D
422410	General-line grocery whsle	14	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	13	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	14	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	14	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	10	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	10	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	10	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	6	D	D	D	b	D	D	D
422450	Confectionery whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	181	D	D	D	g	D	D	D
422460	Fish & seafood whsle	181	D	D	D	g	D	D	D
42247	Meat & meat product whsle	8	142 727	8 080	1 711	220	18 171	5 593	5 760
422470	Meat & meat product whsle	8	142 727	8 080	1 711	220	18 171	5 593	5 760
42248	Fresh fruit & vegetable whsle	29	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	29	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	65	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	65	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	20	D	D	D	c	D	D	D
4224903	Soft drinks whsle	11	6 717	1 443	322	73	3 336	268	315
4224904	Canned goods whsle	5	104 034	5 394	1 250	176	16 668	11 678	12 333
4224906	Other grocery specialties whsle	20	D	D	D	f	D	D	D

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MAINE—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
42251	Grain & field bean whsle	10	12 390	715	176	33	1 791	1 300	2 088
422510	Grain & field bean whsle	10	12 390	715	176	33	1 791	1 300	2 088
42252	Livestock whsle	3	D	D	D	a	D	D	D
422520	Livestock whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	4	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	33	65 980	6 277	1 496	176	13 639	4 948	6 034
42261	Plastics materials & basic forms & shapes whsle	8	12 348	1 071	283	22	1 967	773	940
422610	Plastics materials & basic forms & shapes whsle	8	12 348	1 071	283	22	1 967	773	940
42269	Other chemical & allied products whsle	25	53 632	5 206	1 213	154	11 672	4 175	5 094
422690	Other chemical & allied products whsle	25	53 632	5 206	1 213	154	11 672	4 175	5 094
4226902	Other chemical & allied products whsle	20	49 105	4 472	1 058	134	9 827	4 012	4 785
4227	Petroleum & petroleum products whsle	57	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	39	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	39	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	36	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	23	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	13	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	17	D	D	D	f	D	D	D
42281	Beer & ale whsle	13	176 172	20 809	4 754	714	37 770	13 976	14 198
422810	Beer & ale whsle	13	176 172	20 809	4 754	714	37 770	13 976	14 198
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	94	D	D	D	g	D	D	D
42291	Farm supplies whsle	16	D	D	D	b	D	D	D
422910	Farm supplies whsle	16	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	10	11 436	1 502	330	68	3 220	1 263	1 474
422930	Flower, nursery stock, & florists' supplies whsle	10	11 436	1 502	330	68	3 220	1 263	1 474
42294	Tobacco & tobacco product whsle	4	217 365	12 744	2 796	416	20 677	10 162	16 649
422940	Tobacco & tobacco product whsle	4	217 365	12 744	2 796	416	20 677	10 162	16 649
42295	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
422950	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
4229501	Paint, varnish, & supplies whsle	3	1 798	318	72	13	693	210	208
42299	Other miscellaneous nondurable goods whsle	49	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	49	D	D	D	f	D	D	D
4229901	Art goods whsle	17	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	25	D	D	D	e	D	D	D

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MAINE—Con.									
Manufacturers' sales branches and sales offices . . .		87	846 830	65 794	16 567	1 531	136 227	49 228	49 967
421	Wholesale trade, durable goods	35	229 864	33 868	8 846	665	59 794	27 733	28 105
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	136 191	22 221	5 561	446	39 534	22 013	22 390
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	52	616 966	31 926	7 721	866	76 433	21 495	21 862
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	27	172 035	23 164	5 425	683	58 732	2 108	1 894
42249	Other grocery & related products whsle	25	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	25	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	18	65 364	9 370	2 228	273	28 313	371	390
4224903	Soft drinks whsle	6	96 629	13 600	3 148	403	29 838	1 716	1 485
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		88	407 698	11 254	2 557	368	19 731	328	361
421	Wholesale trade, durable goods	52	173 982	6 393	1 261	209	11 223	110	136
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	10	34 441	1 494	273	40	2 588	110	136
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MAINE—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	36	233 716	4 861	1 296	159	8 508	218	225
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	21	206 283	3 595	996	129	6 140	—	—
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
422460	Fish & seafood whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—		
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	
MAINE										
42	Wholesale trade	6.0	2.5	7.3	2.8	—	1.2	.6	.1	
421	Wholesale trade, durable goods	6.4	3.2	7.5	3.5	—	1.7	.6	.3	
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.3	1.8	D	D	—	—	D	D	
42111	Automobile & other motor vehicle whsle .....	.9	.1	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.9	.1	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	1.6	.2	D	D	—	—	—	—	
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—	
4211105	Heavy truck & tractor (over 26,000 lb) whsle	—	.1	—	.1	—	—	—	—	
42112	Motor vehicle supplies & new parts whsle	13.4	2.3	13.4	2.3	—	—	—	—	
421120	Motor vehicle supplies & new parts whsle	13.4	2.3	13.4	2.3	—	—	—	—	
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—	
4211202	Motor vehicle supplies & new parts—jobbers	18.1	8.1	18.1	8.1	—	—	—	—	
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—	
42113	Tire & tube whsle	D	D	D	D	—	—	—	—	
421130	Tire & tube whsle	D	D	D	D	—	—	—	—	
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—	
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—	
4212	Furniture & home furnishings whsle	1.0	.6	D	D	—	—	D	D	
42121	Furniture whsle	2.4	1.5	D	D	—	—	—	—	
421210	Furniture whsle	2.4	1.5	D	D	—	—	—	—	
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	—	—	
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—	
42122	Home furnishings whsle	—	—	D	D	—	—	—	—	
421220	Home furnishings whsle	—	—	D	D	—	—	—	—	
4212203	Floor coverings whsle	—	—	—	—	—	—	—	—	
4213	Lumber & other construction materials whsle	2.9	3.4	3.2	3.1	D	D	D	D	
42131	Lumber, plywood, millwork, & wood panel whsle	3.4	2.8	D	D	—	—	—	—	
421310	Lumber, plywood, millwork, & wood panel whsle	3.4	2.8	D	D	—	—	—	—	
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—	
4213103	Plywood, veneer, millwork, & wood panel whsle	3.8	3.3	3.8	3.3	—	—	—	—	
42132	Brick, stone, & related construction materials whsle	9.9	2.3	D	D	—	—	—	—	
421320	Brick, stone, & related construction materials whsle	9.9	2.3	D	D	—	—	—	—	
42133	Roofing, siding, & insulation material whsle .....	.2	7.4	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	.2	7.4	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	.2	7.4	D	D	—	—	—	—
42139	Other construction materials whsle	1.7	—	D	D	—	—	—	—	
421390	Other construction materials whsle	1.7	—	D	D	—	—	—	—	
4213901	Flat glass & other construction glass whsle	D	D	—	—	—	—	—	—	
4214	Professional & commercial equipment & supplies whsle	4.5	6.7	5.3	7.9	D	D	D	D	
42141	Photographic equipment & supplies whsle .....	.5	—	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle .....	.5	—	D	D	—	—	—	—
42142	Office equipment whsle	5.8	3.3	D	D	—	—	—	—	
421420	Office equipment whsle	5.8	3.3	D	D	—	—	—	—	
42143	Computer & computer peripheral equipment & software whsle	4.3	1.0	D	D	—	—	—	—	
421430	Computer & computer peripheral equipment & software whsle	4.3	1.0	D	D	—	—	—	—	
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—	
42143012	Computers & peripheral equipment for end use	4.7	—	D	D	—	—	—	—	
42144	Other commercial equipment whsle	17.8	9.0	17.8	9.0	—	—	—	—	
421440	Other commercial equipment whsle	17.8	9.0	17.8	9.0	—	—	—	—	
4214401	Restaurant & hotel equipment & supplies whsle	12.7	7.7	12.7	7.7	—	—	—	—	
4214402	Store machines & equipment whsle	24.0	10.7	24.0	10.7	—	—	—	—	
42145	Medical, dental, & hospital equipment & supplies whsle	2.0	14.4	D	D	—	—	—	—	
421450	Medical, dental, & hospital equipment & supplies whsle	2.0	14.4	D	D	—	—	—	—	
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—	
42146	Ophthalmic goods whsle	—	—	D	D	—	—	—	—	
421460	Ophthalmic goods whsle	—	—	D	D	—	—	—	—	
42149	Other professional equipment & supplies whsle	—	—	D	D	—	—	—	—	
421490	Other professional equipment & supplies whsle	—	—	D	D	—	—	—	—	

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MAINE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	D	D
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	16.6	4.6	16.6	4.6	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	6.3	2.1	12.8	3.5	—	.5	—	1.6
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4.8	2.3	8.1	3.2	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4.8	2.3	8.1	3.2	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4216901	Communications equipment & supplies whsle	18.6	3.3	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	7.4	.7	7.9	.8	D	D	D	D
42171	Hardware whsle .....	.6	.1	D	D	—	—	—	—
421710	Hardware whsle .....	.6	.1	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9.5	3.4	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9.5	3.4	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.0	3.7	8.9	3.8	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2.3	.8	2.3	.8	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.3	.8	2.3	.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle	5.7	.3	5.7	.3	—	—	—	—
421820	Farm & garden machinery & equipment whsle	5.7	.3	5.7	.3	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	3.6	.1	3.6	.1	—	—	—	—
42183	Industrial machinery & equipment whsle	15.7	4.4	18.8	4.7	D	D	—	—
421830	Industrial machinery & equipment whsle	15.7	4.4	18.8	4.7	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10.0	—	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	16.1	.3	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	68.1	.7	68.1	.7	—	—	—	—
4218305	Materials handling equipment whsle	—	9.6	—	9.6	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	2.0	5.6	2.1	6.1	—	—	—	—
421840	Industrial supplies whsle	2.0	5.6	2.1	6.1	—	—	—	—
4218401	General-line industrial supplies whsle	—	—	—	—	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	3.3	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	4.8	.6	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	10.2	1.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	10.2	1.3	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	—	—	—	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	21.5	1.3	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5.8	8.4	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5.8	8.4	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	3.5	.2	3.5	.2	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MAINE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	9.2	3.1	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	15.5	8.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	15.5	8.2	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	—	.6	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	—	.6	D	D	—	—	—	—
42193	Recyclable material whsle	7.6	2.5	D	D	—	—	—	—
421930	Recyclable material whsle	7.6	2.5	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	3.1	7.7	3.1	7.7	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	2.2	—	2.2	—	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7.0	—	7.0	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7.0	—	7.0	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7.0	—	7.0	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	6.5	—	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	2.6	1.0	2.6	1.0	—	—	—	—
422	Wholesale trade, nondurable goods	5.8	2.0	7.1	2.3	—	1.1	.6	—
4221	Paper & paper product whsle	1.5	7.6	D	D	D	D	D	D
42211	Printing & writing paper whsle .....	.7	5.7	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	.7	5.7	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.1	.2	.1	.2	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.1	.2	.1	.2	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.1	.2	.1	.2	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	4.8	.1	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	6.6	2.6	8.2	2.9	—	3.3	.3	—
42241	General-line grocery whsle .....	.1	.3	D	D	—	—	—	—
422410	General-line grocery whsle .....	.1	.3	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	8.2	.5	D	D	—	—	—	—
422420	Packaged frozen food whsle	8.2	.5	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	7.0	5.2	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	7.0	5.2	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	7.0	5.2	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	18.5	6.0	D	D	—	—	D	D
422460	Fish & seafood whsle	18.5	6.0	D	D	—	—	D	D
42247	Meat & meat product whsle	—	1.3	—	1.3	—	—	—	—
422470	Meat & meat product whsle	—	1.3	—	1.3	—	—	—	—
42248	Fresh fruit & vegetable whsle	1.3	1.6	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	1.3	1.6	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	2.0	.5	D	D	—	—	—	—
4224903	Soft drinks whsle .....	.8	1.6	12.1	24.3	—	—	—	—
4224904	Canned goods whsle	3.6	—	3.6	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MAINE—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	3.9	3.3	3.9	3.3	—	—	—	—
422510	Grain & field bean whsle	3.9	3.3	3.9	3.3	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle . . . . .	.4	3.9	.6	4.8	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	—	—	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	.4	4.4	.7	5.9	D	D	—	—
422690	Other chemical & allied products whsle . . . . .	.4	4.4	.7	5.9	D	D	—	—
4226902	Other chemical & allied products whsle . . . . .	.5	1.2	.8	.2	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	17.2	.2	D	D	—	—	—	—
422910	Farm supplies whsle	17.2	.2	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	7.9	—	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	7.9	—	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	—	—	—	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	—	—	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	—	—	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	—	—	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

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BANGOR, ME MSA									
42	Wholesale trade	162	852 352	76 293	17 775	2 459	157 408	77 546	82 771
421	Wholesale trade, durable goods	102	342 141	40 753	9 390	1 292	75 095	46 067	49 541
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	93 774	9 987	2 415	310	17 448	12 714	13 710
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
421450	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	32 290	5 346	1 121	132	9 723	3 198	3 047
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	128 559	15 504	3 440	457	28 231	21 512	23 827
42181	Construction & mining (except petroleum) machinery & equip whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
421810	Construction & mining (except petroleum) machinery & equip whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
42182	Farm & garden machinery & equipment whsle	5	12 297	1 122	231	46	2 374	2 179	2 294
421820	Farm & garden machinery & equipment whsle	5	12 297	1 122	231	46	2 374	2 179	2 294
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
421840	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
4218402	Mechanical power transmission supplies whsle	4	23 876	3 708	755	97	5 737	3 375	3 663
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	60	510 211	35 540	8 385	1 167	82 313	31 479	33 230
4221	Paper & paper product whsle	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	113 313	10 146	2 279	347	25 381	10 397	10 751
42249	Other grocery & related products whsle	14	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle ...	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	21 495	2 372	634	37	3 906	451	530
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	8	226 621	5 386	1 125	187	16 842	3 520	5 293
422710	Petroleum bulk stations & terminals	8	226 621	5 386	1 125	187	16 842	3 520	5 293
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D

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BANGOR, ME MSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	5	45 613	4 901	1 141	175	10 726	4 349	4 229
42281	Beer & ale whsle.....	3	D	D	D	c	D	D	D
422810	Beer & ale whsle.....	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle.....	9	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
	Merchant wholesalers.....	146	734 804	66 757	15 562	2 208	137 299	70 800	76 342
421	Wholesale trade, durable goods.....	97	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	20	93 774	9 987	2 415	310	17 448	12 714	13 710
42111	Automobile & other motor vehicle whsle.....	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle.....	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle.....	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle...	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle...	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	18	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	5	27 023	2 455	595	113	4 577	2 236	2 541
421450	Medical, dental, & hospital equipment & supplies whsle.....	5	27 023	2 455	595	113	4 577	2 236	2 541
4214501	Surgical, medical, & hospital supplies whsle.....	4	D	D	D	c	D	D	D
4216	Electrical goods whsle.....	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle.....	31	128 559	15 504	3 440	457	28 231	21 512	23 827
42181	Construction & mining (except petroleum) machinery & equip whsle.....	9	62 558	5 644	1 385	145	11 185	10 072	11 102
421810	Construction & mining (except petroleum) machinery & equip whsle.....	9	62 558	5 644	1 385	145	11 185	10 072	11 102
42182	Farm & garden machinery & equipment whsle.....	5	12 297	1 122	231	46	2 374	2 179	2 294
421820	Farm & garden machinery & equipment whsle.....	5	12 297	1 122	231	46	2 374	2 179	2 294
42183	Industrial machinery & equipment whsle.....	6	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle.....	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle.....	8	36 553	5 492	1 157	142	8 736	4 752	5 255
421840	Industrial supplies whsle.....	8	36 553	5 492	1 157	142	8 736	4 752	5 255
4218402	Mechanical power transmission supplies whsle.....	4	23 876	3 708	755	97	5 737	3 375	3 663
4219	Miscellaneous durable goods whsle...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle.....	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle.....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods.....	49	D	D	D	f	D	D	D
4221	Paper & paper product whsle.....	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle.....	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle.....	9	D	D	D	c	D	D	D
422490	Other grocery & related products whsle.....	9	D	D	D	c	D	D	D
4224904	Canned goods whsle.....	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle.....	8	201 918	7 927	1 756	252	22 884	3 139	4 769
42271	Petroleum bulk stations & terminals.....	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals.....	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	5	45 613	4 901	1 141	175	10 726	4 349	4 229
4229	Miscellaneous nondurable goods whsle.....	9	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BANGOR, ME MSA—Con.								
	Manufacturers' sales branches and sales offices . . .	12	116 490	9 374	2 179	244	19 714	6 746	6 429
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	4	1 058	162	34	7	395	—	—
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA								
42	Wholesale trade	9 988	113 792 498	6 633 030	1 570 880	148 205	12 935 029	6 599 301	6 902 659
421	Wholesale trade, durable goods	6 671	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	520	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	106	11 915 459	82 513	16 433	2 361	157 200	264 997	250 260
421110	Automobile & other motor vehicle whsle	106	11 915 459	82 513	16 433	2 361	157 200	264 997	250 260
4211101	Automobile & motorcycle whsle	48	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	8	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	11	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	27	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	229	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	229	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	84	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	133	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	D	D	D	b	D	D	D
42113	Tire & tube whsle	37	D	D	D	e	D	D	D
421130	Tire & tube whsle	37	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	400	D	D	D	h	D	D	D
42121	Furniture whsle	180	D	D	D	g	D	D	D
421210	Furniture whsle	180	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	74	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	106	D	D	D	g	D	D	D
42122	Home furnishings whsle	220	D	D	D	g	D	D	D
421220	Home furnishings whsle	220	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	37	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	66	422 810	10 453	2 163	316	19 254	3 241	4 131
4212203	Floor coverings whsle	38	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	79	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	300	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	151	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	151	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	33	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	30	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	88	D	D	D	g	D	D	D
42132	Brick, stone, & related construction materials whsle	67	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	67	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	19	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	26	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	22	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
421330	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
4213301	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
42139	Other construction materials whsle	55	D	D	D	e	D	D	D
421390	Other construction materials whsle	55	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	c	D	D	D
4213902	Other construction materials whsle	42	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	1 435	D	D	D	k	D	D	D
42141	Photographic equipment & supplies whsle	53	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	53	D	D	D	f	D	D	D
42142	Office equipment whsle	154	D	D	D	h	D	D	D
421420	Office equipment whsle	154	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	691	D	D	D	j	D	D	D
421430	Computer & computer peripheral equipment & software whsle	691	D	D	D	j	D	D	D
4214301	Computer & peripheral equipment whsle	520	D	D	D	j	D	D	D
42143011	Computers & peripheral equipment for resale	229	D	D	D	h	D	D	D
42143012	Computers & peripheral equipment for end use	291	D	D	D	i	D	D	D
4214302	Computer software (packaged) whsle	171	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	124	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	124	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	74	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	50	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	258	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	258	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	232	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	44	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	44	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	111	D	D	D	h	D	D	D
421490	Other professional equipment & supplies whsle	111	D	D	D	h	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	102	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	235	1 325 947	117 373	25 874	2 575	224 725	144 673	169 725
42151	Metal service centers & offices	230	D	D	D	h	D	D	D
421510	Metal service centers & offices	230	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	176	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	106	722 517	70 205	17 042	1 804	134 405	96 780	104 627
42151012	Ferrous metal sales offices	70	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	54	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	33	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	21	D	D	D	b	D	D	D
4216	Electrical goods whsle	1 234	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	358	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	358	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	107	1 711 793	52 877	13 276	1 195	171 999	188 381	185 551
421620	Electrical appliance, television & radio set whsle	107	1 711 793	52 877	13 276	1 195	171 999	188 381	185 551
42169	Other electronic parts & equipment whsle	769	D	D	D	j	D	D	D
421690	Other electronic parts & equipment whsle	769	D	D	D	j	D	D	D
4216901	Communications equipment & supplies whsle	253	D	D	D	i	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	516	D	D	D	i	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	468	D	D	D	i	D	D	D
42171	Hardware whsle	225	D	D	D	h	D	D	D
421710	Hardware whsle	225	D	D	D	h	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	123	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	123	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 354	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	76	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	76	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	31	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	31	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	14	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	781	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	781	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	40	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	78	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	42	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	36	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	262	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	93	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	89	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	208	945 985	104 784	25 406	2 278	192 486	86 305	87 994
42184	Industrial supplies whsle	275	D	D	D	h	D	D	D
421840	Industrial supplies whsle	275	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	34	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	49	D	D	D	e	D	D	D
4218403	Welding supplies whsle	30	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	42	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	26	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	94	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	147	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	147	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	31	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	41	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	56	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	44	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	44	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	23	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	725	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	154	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	154	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	65	285 801	13 660	2 848	319	33 486	13 590	19 989
421920	Toy & hobby goods & supplies whsle	65	285 801	13 660	2 848	319	33 486	13 590	19 989
42193	Recyclable material whsle	196	D	D	D	g	D	D	D
421930	Recyclable material whsle	196	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	51	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	26	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	25	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	31	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	114	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	120	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	120	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	107	243 935	20 226	4 554	527	43 570	54 461	63 787
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	190	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	190	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	14	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	17	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	47	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	39	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	33	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	6	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	20	D	D	D	c	D	D	D
4219906	Other durable goods whsle	53	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3 317	D	D	D	l	D	D	D
4221	Paper & paper product whsle	428	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	66	1 166 338	40 406	9 688	711	74 843	34 751	34 011
422110	Printing & writing paper whsle	66	1 166 338	40 406	9 688	711	74 843	34 751	34 011
42212	Stationery & office supplies whsle . . .	204	D	D	D	h	D	D	D
422120	Stationery & office supplies whsle . . .	204	D	D	D	h	D	D	D
42213	Industrial & personal service paper whsle	158	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	158	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	130	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle . .	130	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle	130	D	D	D	h	D	D	D
4222101	General-line drugs whsle	57	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	73	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	440	D	D	D	i	D	D	D
42231	Piece goods, notions, & other dry goods whsle	110	D	D	D	g	D	D	D
422310	Piece goods, notions, & other dry goods whsle	110	D	D	D	g	D	D	D
4223101	Piece goods—jobbers	76	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	34	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	99	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	99	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	135	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	135	D	D	D	g	D	D	D
42234	Footwear whsle	96	5 360 238	269 714	59 306	4 681	677 070	793 225	759 901
422340	Footwear whsle	96	5 360 238	269 714	59 306	4 681	677 070	793 225	759 901
4224	Grocery & related products whsle	1 153	D	D	D	j	D	D	D
42241	General-line grocery whsle	115	D	D	D	h	D	D	D
422410	General-line grocery whsle	115	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	106	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	111	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	111	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	38	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	38	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	38	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	32	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	32	D	D	D	e	D	D	D
4224401	Live poultry whsle	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	29	D	D	D	e	D	D	D
42245	Confectionery whsle	47	D	D	D	g	D	D	D
422450	Confectionery whsle	47	D	D	D	g	D	D	D
42246	Fish & seafood whsle	219	D	D	D	g	D	D	D
422460	Fish & seafood whsle	219	D	D	D	g	D	D	D
42247	Meat & meat product whsle	81	D	D	D	g	D	D	D
422470	Meat & meat product whsle	81	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	159	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	159	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	351	8 529 327	300 148	68 288	7 956	632 387	164 452	171 649
422490	Other grocery & related products whsle	351	8 529 327	300 148	68 288	7 956	632 387	164 452	171 649
4224901	Coffee, tea, & spice whsle	40	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	96	D	D	D	g	D	D	D
4224903	Soft drinks whsle	49	D	D	D	g	D	D	D
4224904	Canned goods whsle	37	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	22	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	107	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	48	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	34	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	34	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	12	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	21	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	344	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	120	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	120	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	224	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	224	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	22	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	202	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	125	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	59	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	59	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	58	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	34	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	66	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	66	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	79	D	D	D	h	D	D	D
42281	Beer & ale whsle	26	D	D	D	g	D	D	D
422810	Beer & ale whsle	26	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	53	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	53	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	53	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	570	D	D	D	i	D	D	D
42291	Farm supplies whsle	39	D	D	D	c	D	D	D
422910	Farm supplies whsle	39	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	14	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	25	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	141	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	141	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	67	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	67	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle ..	27	1 638 318	40 149	9 592	1 339	79 423	47 762	53 536
422940	Tobacco & tobacco product whsle ..	27	1 638 318	40 149	9 592	1 339	79 423	47 762	53 536
42295	Paint, varnish, & supplies whsle	36	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle ..	36	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	36	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	260	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	260	D	D	D	g	D	D	D
4229901	Art goods whsle	83	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	48	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	13	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	116	742 853	35 356	7 474	942	77 870	37 092	39 572
	Merchant wholesalers	7 860	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	5 210	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	473	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	94	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	94	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle ..	44	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	8	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	7	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	25	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	196	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	196	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	72	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	114	D	D	D	g	D	D	D
42113	Tire & tube whsle	35	D	D	D	e	D	D	D
421130	Tire & tube whsle	35	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42114	Motor vehicle parts, (used) whsle . . .	148	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	148	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle . . .	278	D	D	D	h	D	D	D
42121	Furniture whsle	120	D	D	D	g	D	D	D
421210	Furniture whsle	120	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	45	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	75	D	D	D	g	D	D	D
42122	Home furnishings whsle	158	D	D	D	g	D	D	D
421220	Home furnishings whsle	158	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	27	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	41	D	D	D	c	D	D	D
4212203	Floor coverings whsle	33	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	57	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	242	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	123	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	123	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	32	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	30	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	61	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	53	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	53	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	23	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	15	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D
42139	Other construction materials whsle	47	D	D	D	e	D	D	D
421390	Other construction materials whsle	47	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	11	D	D	D	b	D	D	D
4213902	Other construction materials whsle	36	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 192	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	46	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	46	D	D	D	f	D	D	D
42142	Office equipment whsle	130	D	D	D	h	D	D	D
421420	Office equipment whsle	130	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	578	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	578	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	422	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	188	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	234	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	156	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	106	220 370	37 736	7 955	994	72 395	20 933	21 708
421440	Other commercial equipment whsle	106	220 370	37 736	7 955	994	72 395	20 933	21 708
4214401	Restaurant & hotel equipment & supplies whsle	61	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	45	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	200	1 340 783	153 903	36 982	3 391	313 802	161 522	157 100
421450	Medical, dental, & hospital equipment & supplies whsle	200	1 340 783	153 903	36 982	3 391	313 802	161 522	157 100
4214501	Surgical, medical, & hospital supplies whsle	174	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42146	Ophthalmic goods whsle	38	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	38	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	94	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	94	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	85	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	182	D	D	D	g	D	D	D
42151	Metal service centers & offices	177	D	D	D	g	D	D	D
421510	Metal service centers & offices	177	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	143	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	98	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	45	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	34	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	26	D	D	D	e	D	D	D
4216	Electrical goods whsle	786	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	221	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	221	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	79	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	79	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	486	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	486	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	168	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	318	D	D	D	i	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	359	D	D	D	h	D	D	D
42171	Hardware whsle	185	D	D	D	h	D	D	D
421710	Hardware whsle	185	D	D	D	h	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	65	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	65	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	30	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	30	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1 079	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	64	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	64	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	13	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	8	D	D	D	c	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	587	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	587	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	28	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	63	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	32	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	31	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	184	619 750	78 606	18 474	1 740	144 328	99 163	101 434
4218304	Metalworking machinery & equipment whsle	75	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	72	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	155	653 265	89 312	21 931	1 997	164 257	77 949	80 268
42184	Industrial supplies whsle	229	D	D	D	g	D	D	D
421840	Industrial supplies whsle	229	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	30	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	42	D	D	D	e	D	D	D
4218403	Welding supplies whsle	22	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	35	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle .	20	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .	80	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	133	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	133	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . .	29	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	36	77 447	8 738	2 039	290	17 246	3 660	3 758
4218503	Laundry & dry-cleaning equipment & supplies whsle . .	17	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle . .	51	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	41	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	41	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . .	20	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . .	619	2 649 422	199 553	46 260	5 757	498 947	329 269	356 843
42191	Sporting & recreational goods & supplies whsle	119	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	119	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	47	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	47	D	D	D	e	D	D	D
42193	Recyclable material whsle	193	D	D	D	g	D	D	D
421930	Recyclable material whsle	193	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	50	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	26	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	24	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	31	D	D	D	e	D	D	D
4219303	Other recyclable material whsle .	112	244 040	24 058	5 784	938	50 504	13 986	15 843
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	113	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . .	113	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	100	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	147	863 670	49 519	11 347	1 307	99 276	53 137	54 748
421990	Other miscellaneous durable goods whsle	147	863 670	49 519	11 347	1 307	99 276	53 137	54 748
4219901	Musical instruments & supplies whsle	11	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	15	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	32	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	29	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	23	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	6	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	17	D	D	D	c	D	D	D
4219906	Other durable goods whsle	43	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 650	D	D	D	k	D	D	D
4221	Paper & paper product whsle	330	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	51	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	51	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	147	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	147	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	132	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	132	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	115	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle	115	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle	115	D	D	D	h	D	D	D
4222101	General-line drugs whsle	57	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	321	D	D	D	i	D	D	D
42231	Piece goods, notions, & other dry goods whsle	81	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	81	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	56	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	92	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	92	D	D	D	g	D	D	D
42234	Footwear whsle	68	D	D	D	h	D	D	D
422340	Footwear whsle	68	D	D	D	h	D	D	D
4224	Grocery & related products whsle	956	9 273 816	557 201	125 084	15 802	1 120 385	449 886	475 964
42241	General-line grocery whsle	98	D	D	D	h	D	D	D
422410	General-line grocery whsle	98	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	89	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	85	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	85	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	30	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	25	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	25	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	23	D	D	D	e	D	D	D
42245	Confectionery whsle	29	D	D	D	e	D	D	D
422450	Confectionery whsle	29	D	D	D	e	D	D	D
42246	Fish & seafood whsle	216	D	D	D	g	D	D	D
422460	Fish & seafood whsle	216	D	D	D	g	D	D	D
42247	Meat & meat product whsle	75	D	D	D	g	D	D	D
422470	Meat & meat product whsle	75	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	149	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	149	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	249	2 056 070	134 808	29 444	4 042	307 618	130 885	135 708
422490	Other grocery & related products whsle	249	2 056 070	134 808	29 444	4 042	307 618	130 885	135 708
4224901	Coffee, tea, & spice whsle	32	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	64	D	D	D	f	D	D	D
4224903	Soft drinks whsle	32	D	D	D	e	D	D	D
4224904	Canned goods whsle	25	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	14	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	82	877 920	68 914	14 963	1 797	140 731	52 123	57 862
4225	Farm-product raw material whsle	38	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	27	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	27	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	9	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	255	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	93	D	D	D	f	D	D	D
422610	Plastics materials & basic forms & shapes whsle	93	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	162	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	162	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	150	896 266	80 157	17 924	1 614	160 703	71 452	78 154
4227	Petroleum & petroleum products whsle	106	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals ..	50	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	50	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	49	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	31	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	18	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	56	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ..	56	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	66	D	D	D	h	D	D	D
42281	Beer & ale whsle	25	D	D	D	g	D	D	D
422810	Beer & ale whsle	25	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	41	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	41	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	41	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	463	D	D	D	i	D	D	D
42291	Farm supplies whsle	36	D	D	D	c	D	D	D
422910	Farm supplies whsle	36	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ..	12	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	24	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	101	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	101	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	63	151 617	20 471	4 489	700	40 488	8 654	10 295
422930	Flower, nursery stock, & florists' supplies whsle	63	151 617	20 471	4 489	700	40 488	8 654	10 295
42294	Tobacco & tobacco product whsle ...	25	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle ..	25	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle ..	28	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
4229901	Art goods whsle	67	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	41	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	10	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	92	D	D	D	f	D	D	D
Manufacturers' sales branches and sales offices ..									
		697	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	443	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	16	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	27	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	105	D	D	D	i	D	D	D
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	14	D	D	D	g	D	D	D
421420	Office equipment whsle	14	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	66	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	66	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	61	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	21	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	40	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	13	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	151	4 288 843	176 800	52 133	3 591	336 149	77 431	76 513
42161	Electrical apparatus & equip, wiring supp, & const material whsle	39	694 816	39 708	9 540	725	65 377	22 980	23 748
421610	Electrical apparatus & equip, wiring supp, & const material whsle	39	694 816	39 708	9 540	725	65 377	22 980	23 748
42162	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	106	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	106	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	62	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	44	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	D	D	D	f	D	D	D
42171	Hardware whsle	10	D	D	D	f	D	D	D
421710	Hardware whsle	10	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	78	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	52 272	4 916	1 217	74	7 493	4 000	635
4218307	Other industrial machinery & equipment whsle	14	182 818	10 425	2 381	187	18 806	7 960	7 404
42184	Industrial supplies whsle	23	D	D	D	f	D	D	D
421840	Industrial supplies whsle	23	D	D	D	f	D	D	D
4218404	Industrial containers & supplies whsle	1	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	254	D	D	D	i	D	D	D
4221	Paper & paper product whsle	42	858 503	34 607	9 505	698	72 805	21 757	20 582
42211	Printing & writing paper whsle	9	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	30	408 943	29 317	8 286	613	63 496	20 532	19 477
422120	Stationery & office supplies whsle .	30	408 943	29 317	8 286	613	63 496	20 532	19 477
4222	Drugs, & druggists' sundries whsle	7	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . .	7	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	9	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	9	D	D	D	e	D	D	D
42234	Footwear whsle	6	D	D	D	f	D	D	D
422340	Footwear whsle	6	D	D	D	f	D	D	D
4224	Grocery & related products whsle	74	4 975 397	174 784	42 018	4 141	340 005	47 317	49 212
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42245	Confectionery whsle	6	D	D	D	g	D	D	D
422450	Confectionery whsle	6	D	D	D	g	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	58	4 244 236	126 840	29 590	2 942	262 011	31 167	32 940
422490	Other grocery & related products whsle	58	4 244 236	126 840	29 590	2 942	262 011	31 167	32 940
4224902	Bread & baked goods whsle	21	D	D	D	f	D	D	D
4224903	Soft drinks whsle	15	D	D	D	g	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	52	521 561	27 425	7 422	727	54 467	21 595	11 563
42269	Other chemical & allied products whsle	43	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	43	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle	9	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	34	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	25	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	25	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	37 599	2 270	478	59	7 066	3 284	3 212
422950	Paint, varnish, & supplies whsle	7	37 599	2 270	478	59	7 066	3 284	3 212
4229501	Paint, varnish, & supplies whsle	7	37 599	2 270	478	59	7 066	3 284	3 212
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	2	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
	Agents, brokers, and commission merchants	1 431	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	1 018	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	31	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle ..	2	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	106	D	D	D	e	D	D	D
42121	Furniture whsle	50	D	D	D	c	D	D	D
421210	Furniture whsle	50	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	25	214 583	3 211	782	63	7 478	—	—
4212102	Office & business furniture whsle	25	D	D	D	b	D	D	D
42122	Home furnishings whsle	56	D	D	D	c	D	D	D
421220	Home furnishings whsle	56	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	10	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	20	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	22	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	138	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle	5	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle.....	5	D	D	D	a	D	D	D
42142	Office equipment whsle	10	D	D	D	b	D	D	D
421420	Office equipment whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	47	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	47	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	37	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	20	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	17	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle ..	16	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	45	251 273	13 087	4 708	296	28 814	465	549
421450	Medical, dental, & hospital equipment & supplies whsle	45	251 273	13 087	4 708	296	28 814	465	549
4214501	Surgical, medical, & hospital supplies whsle.....	45	251 273	13 087	4 708	296	28 814	465	549
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
421490	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
4214902	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
4215	Metal & mineral (except petroleum) whsle	33	D	D	D	b	D	D	D
42151	Metal service centers & offices	33	D	D	D	b	D	D	D
421510	Metal service centers & offices	33	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	19	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	297	3 845 194	105 148	23 866	1 683	168 540	925	1 156
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	740 210	24 395	5 467	501	43 231	265	297
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	740 210	24 395	5 467	501	43 231	265	297
42162	Electrical appliance, television & radio set whsle	22	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	22	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	177	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	177	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	154	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	87	633 545	25 296	6 096	460	45 870	1 774	2 907
42171	Hardware whsle	30	D	D	D	c	D	D	D
421710	Hardware whsle	30	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	38	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	38	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	197	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	147	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	147	D	D	D	f	D	D	D
4218301	Food-processing machinery & equipment whsle	12	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	6	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	60	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	14	40 305	1 479	349	37	2 700	—	242
4218305	Materials handling equipment whsle	12	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	39	109 902	5 047	1 094	94	9 423	396	322

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	23	D	D	D	b	D	D	D
421840	Industrial supplies whsle	23	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle	6	40 784	578	145	8	1 265	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	98	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	32	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	32	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	15	D	D	D	b	D	D	D
4219906	Other durable goods whsle	10	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	413	9 591 918	164 867	37 286	3 647	302 986	4 838	6 065
4221	Paper & paper product whsle	56	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	27	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	27	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	150 792	4 406	932	66	7 607	—	—
422130	Industrial & personal service paper whsle	23	150 792	4 406	932	66	7 607	—	—
4222	Drugs, & druggists' sundries whsle	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	97	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	14	205 897	2 657	675	46	6 464	3	2
42232	Men's & boys' clothing & furnishings whsle	17	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	b	D	D	D
42234	Footwear whsle	22	D	D	D	c	D	D	D
422340	Footwear whsle	22	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	123	D	D	D	h	D	D	D
42241	General-line grocery whsle	17	D	D	D	f	D	D	D
422410	General-line grocery whsle	17	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	17	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	19	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	19	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	10	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	10	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	44	2 229 021	38 500	9 254	972	62 758	2 400	3 001
422490	Other grocery & related products whsle	44	2 229 021	38 500	9 254	972	62 758	2 400	3 001
4224901	Coffee, tea, & spice whsle	5	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	b	D	D	D
4224904	Canned goods whsle	7	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	6	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	7	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	a	D	D	D
4225903	Wool, wool tops, & mohair whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	37	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	69	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	15	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	15	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	48	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	48	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	22	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA									
42	Wholesale trade	6 285	85 284 775	4 621 723	1 092 213	98 865	8 937 288	4 614 303	4 862 960
421	Wholesale trade, durable goods	4 084	45 615 588	2 910 870	696 989	58 394	5 291 334	2 477 732	2 632 486
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	292	11 994 788	145 318	32 013	4 156	271 797	328 190	308 390
42111	Automobile & other motor vehicle whsle	57	10 726 056	56 100	10 775	1 444	105 587	218 753	200 676
421110	Automobile & other motor vehicle whsle	57	10 726 056	56 100	10 775	1 444	105 587	218 753	200 676
4211101	Automobile & motorcycle whsle .	29	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	8	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle.....	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	149	1 101 987	68 561	16 350	2 059	126 774	87 433	84 320
421120	Motor vehicle supplies & new parts whsle	149	1 101 987	68 561	16 350	2 059	126 774	87 433	84 320
4211201	Motor vehicle supplies & new parts—warehouse distributors .	59	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	82	844 659	47 342	10 978	1 335	85 433	58 600	55 094
42113	Tire & tube whsle	12	D	D	D	c	D	D	D
421130	Tire & tube whsle	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	74	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	74	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	285	1 891 135	113 473	25 567	2 449	235 953	72 943	79 971
42121	Furniture whsle	115	984 725	57 582	13 442	1 139	110 177	27 676	30 948
421210	Furniture whsle	115	984 725	57 582	13 442	1 139	110 177	27 676	30 948
4212101	Household & lawn furniture whsle	50	264 355	10 236	2 205	289	21 744	7 867	8 259
4212102	Office & business furniture whsle	65	720 370	47 346	11 237	850	88 433	19 809	22 689
42122	Home furnishings whsle	170	906 410	55 891	12 125	1 310	125 776	45 267	49 023
421220	Home furnishings whsle	170	906 410	55 891	12 125	1 310	125 776	45 267	49 023
4212201	Household china, glassware, & crockery whsle	26	184 438	22 686	4 751	456	54 377	16 974	18 072
4212202	Linens, domestics, draperies, & curtains whsle	57	402 803	9 591	2 014	284	17 622	3 069	3 967
4212203	Floor coverings whsle	27	72 240	9 924	2 327	202	18 919	9 528	9 775
4212204	Other home furnishings whsle ..	60	246 929	13 690	3 033	368	34 858	15 696	17 209
4213	Lumber & other construction materials whsle	166	947 175	71 877	15 801	1 721	136 715	79 924	92 992
42131	Lumber, plywood, millwork, & wood panel whsle	75	582 340	35 113	8 161	910	64 985	52 836	58 335
421310	Lumber, plywood, millwork, & wood panel whsle	75	582 340	35 113	8 161	910	64 985	52 836	58 335
4213101	Lumber without yard whsle	12	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	14	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	49	343 838	20 876	5 000	606	39 446	25 924	28 990
42132	Brick, stone, & related construction materials whsle	42	126 006	13 557	3 100	322	29 461	10 004	11 427
421320	Brick, stone, & related construction materials whsle	42	126 006	13 557	3 100	322	29 461	10 004	11 427
4213201	Brick, block, tile, clay/cement sewer pipe whsle	11	27 541	3 197	772	88	6 877	3 514	3 658
4213202	Sand, gravel, & stone whsle	16	15 573	3 461	762	105	6 971	923	1 525
4213203	Cement, lime, & related products whsle	15	82 892	6 899	1 566	129	15 613	5 567	6 244
42133	Roofing, siding, & insulation material whsle	17	133 837	10 529	1 570	159	19 375	8 986	14 833
421330	Roofing, siding, & insulation material whsle	17	133 837	10 529	1 570	159	19 375	8 986	14 833
4213301	Roofing, siding, & insulation material whsle	17	133 837	10 529	1 570	159	19 375	8 986	14 833
42139	Other construction materials whsle ..	32	104 992	12 678	2 970	330	22 894	8 098	8 397
421390	Other construction materials whsle	32	104 992	12 678	2 970	330	22 894	8 098	8 397
4213901	Flat glass & other construction glass whsle	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle	23	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	942	10 893 021	1 196 407	294 954	21 068	2 012 778	667 600	737 511
42141	Photographic equipment & supplies whsle	38	888 651	32 439	7 109	708	73 789	102 045	105 730
421410	Photographic equipment & supplies whsle	38	888 651	32 439	7 109	708	73 789	102 045	105 730
42142	Office equipment whsle	101	889 584	119 057	29 966	2 871	219 528	53 946	60 522
421420	Office equipment whsle	101	889 584	119 057	29 966	2 871	219 528	53 946	60 522
42143	Computer & computer peripheral equipment & software whsle	447	6 290 078	732 429	180 744	11 086	1 131 868	147 959	159 778
421430	Computer & computer peripheral equipment & software whsle	447	6 290 078	732 429	180 744	11 086	1 131 868	147 959	159 778
4214301	Computer & peripheral equipment whsle	339	5 698 391	627 885	157 848	9 587	940 551	134 724	142 662
42143011	Computers & peripheral equipment for resale	146	2 932 098	197 157	43 777	3 120	293 965	66 696	72 647
42143012	Computers & peripheral equipment for end use	193	2 766 293	430 728	114 071	6 467	646 586	68 028	70 015
4214302	Computer software (packaged) whsle	108	591 687	104 544	22 896	1 499	191 317	13 235	17 116
42144	Other commercial equipment whsle	76	233 465	33 345	6 988	818	62 322	17 981	18 164
421440	Other commercial equipment whsle	76	233 465	33 345	6 988	818	62 322	17 981	18 164
4214401	Restaurant & hotel equipment & supplies whsle	46	153 197	20 566	4 099	512	36 289	12 854	13 200
4214402	Store machines & equipment whsle	30	80 268	12 779	2 889	306	26 033	5 127	4 964
42145	Medical, dental, & hospital equipment & supplies whsle	175	1 780 397	161 830	42 599	3 453	316 376	213 985	269 389
421450	Medical, dental, & hospital equipment & supplies whsle	175	1 780 397	161 830	42 599	3 453	316 376	213 985	269 389
4214501	Surgical, medical, & hospital supplies whsle	155	1 711 285	148 874	39 644	3 227	291 000	210 766	264 359
4214502	Dental equipment & supplies whsle	20	69 112	12 956	2 955	226	25 376	3 219	5 030
42146	Ophthalmic goods whsle	32	76 113	9 803	2 172	235	19 915	6 926	8 599
421460	Ophthalmic goods whsle	32	76 113	9 803	2 172	235	19 915	6 926	8 599
42149	Other professional equipment & supplies whsle	73	734 733	107 504	25 376	1 897	188 980	124 758	115 329
421490	Other professional equipment & supplies whsle	73	734 733	107 504	25 376	1 897	188 980	124 758	115 329
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	66	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	128	D	D	D	g	D	D	D
42151	Metal service centers & offices	125	D	D	D	g	D	D	D
421510	Metal service centers & offices	125	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	90	521 053	44 180	11 346	1 052	82 905	50 966	54 595
42151011	Ferrous metal service centers	50	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	40	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	35	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	23	223 177	27 126	4 033	346	51 905	34 104	46 155
42151022	Nonferrous metal sales offices	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	758	10 707 053	602 416	146 750	11 794	1 149 481	513 703	543 175
42161	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 595 155	115 791	27 405	2 609	207 950	68 751	74 874
421610	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 595 155	115 791	27 405	2 609	207 950	68 751	74 874
42162	Electrical appliance, television & radio set whsle	79	1 276 496	43 131	10 520	920	147 350	180 911	180 791
421620	Electrical appliance, television & radio set whsle	79	1 276 496	43 131	10 520	920	147 350	180 911	180 791
42169	Other electronic parts & equipment whsle	469	7 835 402	443 494	108 825	8 265	794 181	264 041	287 510
421690	Other electronic parts & equipment whsle	469	7 835 402	443 494	108 825	8 265	794 181	264 041	287 510
4216901	Communications equipment & supplies whsle	149	1 537 563	163 641	43 773	3 381	272 232	36 945	44 072
4216902	Electronic parts (excluding communications equipment) whsle	320	6 297 839	279 853	65 052	4 884	521 949	227 096	243 438

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	299	2 061 971	188 963	43 908	3 728	322 663	131 598	138 407
42171	Hardware whsle	135	1 242 278	99 041	21 734	1 744	160 227	58 793	62 193
421710	Hardware whsle	135	1 242 278	99 041	21 734	1 744	160 227	58 793	62 193
42172	Plumbing & heating equipment & supplies (hydronics) whsle	83	523 571	42 109	10 164	963	77 284	40 465	43 222
421720	Plumbing & heating equipment & supplies (hydronics) whsle	83	523 571	42 109	10 164	963	77 284	40 465	43 222
42173	Warm air heating & air-conditioning equipment & supplies whsle	59	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	59	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	22	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	756	3 893 513	366 556	86 999	7 977	677 005	397 932	399 429
42181	Construction & mining (except petroleum) machinery & equip whsle	42	389 812	34 518	8 759	737	55 082	74 980	81 104
421810	Construction & mining (except petroleum) machinery & equip whsle	42	389 812	34 518	8 759	737	55 082	74 980	81 104
42182	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	45 682	3 409	703	89	6 090	3 750	4 000
42183	Industrial machinery & equipment whsle	442	2 146 668	226 904	53 562	4 783	427 713	252 532	245 344
421830	Industrial machinery & equipment whsle	442	2 146 668	226 904	53 562	4 783	427 713	252 532	245 344
4218301	Food-processing machinery & equipment whsle	24	94 543	9 907	2 446	209	20 407	25 765	24 395
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	46	182 563	24 391	5 893	535	45 726	19 210	19 653
42183021	Hydraulic & pneumatic pumps & motors whsle	26	87 681	10 925	2 496	240	22 169	9 093	9 776
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	20	94 882	13 466	3 397	295	23 557	10 117	9 877
4218303	General-purpose industrial machinery & equipment whsle	148	794 789	70 034	16 279	1 396	126 181	82 084	84 761
4218304	Metalworking machinery & equipment whsle	47	247 343	20 924	4 616	441	39 979	45 354	36 307
4218305	Materials handling equipment whsle	51	209 361	33 655	7 860	753	66 986	20 227	18 242
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	121	D	D	D	g	D	D	D
42184	Industrial supplies whsle	156	1 085 742	64 000	15 364	1 356	120 425	37 752	40 141
421840	Industrial supplies whsle	156	1 085 742	64 000	15 364	1 356	120 425	37 752	40 141
4218401	General-line industrial supplies whsle	24	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	24	90 843	8 392	1 909	225	16 472	9 634	10 231
4218403	Welding supplies whsle	17	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	27	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	18	129 236	8 875	2 026	161	19 289	9 292	10 455
4218406	Other industrial supplies whsle	46	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	82	161 773	28 181	6 498	732	48 403	19 064	18 559
421850	Service establishment equipment & supplies whsle	82	161 773	28 181	6 498	732	48 403	19 064	18 559
4218501	Beauty & barber shop equipment & supplies whsle	15	35 649	7 761	1 669	238	12 555	5 989	5 869
4218502	Custodial, janitors' equipment & supplies whsle	24	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	32	78 051	13 403	3 132	280	23 456	9 051	8 610

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	458	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	87	475 267	39 703	9 576	1 173	105 358	76 340	87 486
421910	Sporting & recreational goods & supplies whsle	87	475 267	39 703	9 576	1 173	105 358	76 340	87 486
42192	Toy & hobby goods & supplies whsle	42	230 277	9 482	1 851	188	22 955	5 639	12 191
421920	Toy & hobby goods & supplies whsle	42	230 277	9 482	1 851	188	22 955	5 639	12 191
42193	Recyclable material whsle	98	335 197	30 285	6 938	898	68 798	13 214	15 528
421930	Recyclable material whsle	98	335 197	30 285	6 938	898	68 798	13 214	15 528
4219301	Iron & steel scrap processors & dealers	27	153 114	11 093	2 589	277	29 348	5 855	6 159
42193011	Iron & steel scrap processors (using power processing equipment)	13	85 104	7 331	1 627	179	21 915	4 906	5 142
42193012	Iron & steel scrap processors (not using power processing equip)	14	68 010	3 762	962	98	7 433	949	1 017
4219302	Recyclable paper & paperboard whsle	18	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	53	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	96	298 914	20 233	4 592	502	44 045	56 446	66 199
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	96	298 914	20 233	4 592	502	44 045	56 446	66 199
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	86	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	135	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	135	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	11	26 190	3 595	736	113	7 601	3 300	3 567
4219902	Forest products (except lumber) whsle	11	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	32	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	33	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	28	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	14	16 054	4 549	1 127	127	7 996	1 380	1 418
4219906	Other durable goods whsle	34	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 201	39 669 187	1 710 853	395 224	40 471	3 645 954	2 136 571	2 230 474
4221	Paper & paper product whsle	279	2 520 663	189 489	45 575	4 278	346 950	135 926	138 897
42211	Printing & writing paper whsle	46	968 788	35 003	8 386	594	63 606	30 722	30 097
422110	Printing & writing paper whsle	46	968 788	35 003	8 386	594	63 606	30 722	30 097
42212	Stationery & office supplies whsle . . .	136	1 009 190	86 885	21 258	2 115	166 110	74 852	77 714
422120	Stationery & office supplies whsle . . .	136	1 009 190	86 885	21 258	2 115	166 110	74 852	77 714
42213	Industrial & personal service paper whsle	97	542 685	67 601	15 931	1 569	117 234	30 352	31 086
422130	Industrial & personal service paper whsle	97	542 685	67 601	15 931	1 569	117 234	30 352	31 086
4222	Drugs, & druggists' sundries whsle	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
42221	Drugs, & druggists' sundries whsle . . .	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
422210	Drugs, & druggists' sundries whsle	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
4222101	General-line drugs whsle	33	2 000 413	70 047	17 846	1 553	184 920	258 107	260 577
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	52	1 227 160	60 966	14 621	1 316	114 120	82 101	144 991

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	328	5 646 053	329 077	70 906	6 632	812 372	756 579	731 861
42231	Piece goods, notions, & other dry goods whsle	83	337 553	31 604	7 170	827	72 981	42 815	43 039
422310	Piece goods, notions, & other dry goods whsle	83	337 553	31 604	7 170	827	72 981	42 815	43 039
4223101	Piece goods—jobbers	58	271 824	25 380	5 768	664	58 833	34 141	35 829
4223102	Notions & other dry goods whsle	25	65 729	6 224	1 402	163	14 148	8 674	7 210
42232	Men's & boys' clothing & furnishings whsle	64	525 988	48 590	10 519	1 425	113 707	40 405	47 489
422320	Men's & boys' clothing & furnishings whsle	64	525 988	48 590	10 519	1 425	113 707	40 405	47 489
42233	Women's, children's, & infants' clothing & accessories whsle	109	432 696	40 561	9 460	926	92 538	44 624	49 914
422330	Women's, children's, & infants' clothing & accessories whsle	109	432 696	40 561	9 460	926	92 538	44 624	49 914
42234	Footwear whsle	72	4 349 816	208 322	43 757	3 454	533 146	628 735	591 419
422340	Footwear whsle	72	4 349 816	208 322	43 757	3 454	533 146	628 735	591 419
4224	Grocery & related products whsle	781	15 695 852	601 325	137 866	15 442	1 152 178	334 871	358 218
42241	General-line grocery whsle	76	2 818 520	108 868	26 605	2 640	169 841	52 722	53 256
422410	General-line grocery whsle	76	2 818 520	108 868	26 605	2 640	169 841	52 722	53 256
4224103	Other general-line grocery whsle	72	2 811 342	107 727	26 311	2 605	167 860	52 114	52 566
42242	Packaged frozen food whsle	77	2 322 036	67 940	17 217	1 947	132 723	81 762	85 135
422420	Packaged frozen food whsle	77	2 322 036	67 940	17 217	1 947	132 723	81 762	85 135
42243	Dairy products, (except dried or canned) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
422430	Dairy products, (except dried or canned) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
4224302	Dairy product (except raw milk) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
42244	Poultry & poultry product whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
422440	Poultry & poultry product whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
4224402	Poultry & poultry product (except live) whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
42245	Confectionery whsle	30	D	D	D	f	D	D	D
422450	Confectionery whsle	30	D	D	D	f	D	D	D
42246	Fish & seafood whsle	150	1 047 981	53 328	11 334	1 457	111 096	44 656	53 615
422460	Fish & seafood whsle	150	1 047 981	53 328	11 334	1 457	111 096	44 656	53 615
42247	Meat & meat product whsle	56	D	D	D	g	D	D	D
422470	Meat & meat product whsle	56	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	128	1 166 998	80 437	15 242	1 863	161 600	14 597	15 110
422480	Fresh fruit & vegetable whsle	128	1 166 998	80 437	15 242	1 863	161 600	14 597	15 110
42249	Other grocery & related products whsle	218	6 596 055	201 112	45 595	5 122	410 919	108 369	115 951
422490	Other grocery & related products whsle	218	6 596 055	201 112	45 595	5 122	410 919	108 369	115 951
4224901	Coffee, tea, & spice whsle	23	360 178	6 182	1 426	365	27 783	4 012	4 062
4224902	Bread & baked goods whsle	58	220 588	19 290	4 440	660	42 770	1 718	1 972
4224903	Soft drinks whsle	27	278 673	39 428	8 688	1 000	76 823	3 167	3 547
4224904	Canned goods whsle	26	904 073	28 653	6 278	640	59 222	55 602	57 355
4224905	Food & beverage basic materials whsle	15	59 185	2 121	490	79	8 304	4 776	3 683
4224906	Other grocery specialties whsle	69	4 773 358	105 438	24 273	2 378	196 017	39 094	45 332
4225	Farm-product raw material whsle	41	386 687	8 580	2 015	249	26 538	21 868	23 820
42259	Other farm product raw material whsle	29	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	29	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	12	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	167	1 253 773	89 466	19 820	1 880	178 932	67 710	74 733
42261	Plastics materials & basic forms & shapes whsle	47	302 996	19 650	4 441	368	35 976	14 949	15 089
422610	Plastics materials & basic forms & shapes whsle	47	302 996	19 650	4 441	368	35 976	14 949	15 089
42269	Other chemical & allied products whsle	120	950 777	69 816	15 379	1 512	142 956	52 761	59 644
422690	Other chemical & allied products whsle	120	950 777	69 816	15 379	1 512	142 956	52 761	59 644
4226902	Other chemical & allied products whsle	113	D	D	D	g	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	74	6 540 201	70 072	17 289	1 658	237 628	244 777	253 815
42271	Petroleum bulk stations & terminals .	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
422710	Petroleum bulk stations & terminals	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
4227101	Petroleum bulk stations & terminals (except LP)	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
42271011	Petroleum bulk stations (except LP)	21	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	39	3 808 159	32 641	7 982	840	151 852	143 362	150 186
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	39	3 808 159	32 641	7 982	840	151 852	143 362	150 186
4228	Beer, wine, & distilled alcoholic beverage whsle	48	948 916	85 043	20 289	2 077	173 691	71 132	71 037
42281	Beer & ale whsle	12	387 702	42 293	10 269	1 143	74 914	12 141	13 408
422810	Beer & ale whsle	12	387 702	42 293	10 269	1 143	74 914	12 141	13 408
42282	Wine & distilled alcoholic beverage whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629
422820	Wine & distilled alcoholic beverage whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629
4229	Miscellaneous nondurable goods								
	whsle	398	3 449 469	206 788	48 997	5 386	418 625	163 500	172 525
42291	Farm supplies whsle	21	28 492	2 793	501	69	6 353	2 241	2 501
422910	Farm supplies whsle	21	28 492	2 793	501	69	6 353	2 241	2 501
4229102	Farm supplies—whsle distributors	15	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	107	1 109 321	95 378	24 530	2 293	177 149	59 808	58 545
422920	Book, periodical, & newspaper whsle	107	1 109 321	95 378	24 530	2 293	177 149	59 808	58 545
42293	Flower, nursery stock, & florists' supplies whsle	43	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	43	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle ...	17	1 220 788	27 608	6 592	810	56 517	27 210	31 253
422940	Tobacco & tobacco product whsle ..	17	1 220 788	27 608	6 592	810	56 517	27 210	31 253
42295	Paint, varnish, & supplies whsle	27	139 596	18 138	4 222	491	38 424	19 188	20 469
422950	Paint, varnish, & supplies whsle ...	27	139 596	18 138	4 222	491	38 424	19 188	20 469
4229501	Paint, varnish, & supplies whsle	27	139 596	18 138	4 222	491	38 424	19 188	20 469
42299	Other miscellaneous nondurable goods whsle	183	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	183	D	D	D	g	D	D	D
4229901	Art goods whsle	55	103 531	11 146	2 289	318	30 030	14 484	16 483
4229902	General merchandise (nondurable goods) whsle	37	56 782	7 343	1 514	171	16 251	3 241	3 817
4229903	Textile bags, bagging, & burlap whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	80	D	D	D	f	D	D	D
	Merchant wholesalers	4 849	43 911 666	3 242 726	734 314	73 593	6 508 601	4 052 090	4 192 571
421	Wholesale trade, durable goods	3 119	21 959 031	1 973 687	446 173	42 623	3 771 918	2 164 240	2 249 365
4211	Motor vehicle & motor vehicle parts & supplies whsle	256	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	48	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	48	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	26	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	123	555 340	45 008	10 846	1 632	85 847	74 375	74 960
421120	Motor vehicle supplies & new parts whsle	123	555 340	45 008	10 846	1 632	85 847	74 375	74 960
4211201	Motor vehicle supplies & new parts—warehouse distributors .	49	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	68	D	D	D	f	D	D	D
42113	Tire & tube whsle	11	D	D	D	c	D	D	D
421130	Tire & tube whsle	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	74	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	74	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	186	D	D	D	g	D	D	D
42121	Furniture whsle	70	D	D	D	f	D	D	D
421210	Furniture whsle	70	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	29	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	41	D	D	D	f	D	D	D
42122	Home furnishings whsle	116	D	D	D	g	D	D	D
421220	Home furnishings whsle	116	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	18	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	34	D	D	D	c	D	D	D
4212203	Floor coverings whsle	23	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	41	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	133	727 068	63 841	14 087	1 514	116 188	75 955	87 920
42131	Lumber, plywood, millwork, & wood panel whsle	60	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	60	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	14	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	35	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
42139	Other construction materials whsle	27	D	D	D	e	D	D	D
421390	Other construction materials whsle	27	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	20	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	776	6 762 847	692 374	153 153	13 319	1 253 437	468 700	471 704
42141	Photographic equipment & supplies whsle	32	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	32	D	D	D	f	D	D	D
42142	Office equipment whsle	87	478 439	81 706	20 080	1 934	163 261	43 898	49 369
421420	Office equipment whsle	87	478 439	81 706	20 080	1 934	163 261	43 898	49 369
42143	Computer & computer peripheral equipment & software whsle	372	4 326 054	353 269	73 914	5 953	598 112	136 461	147 070
421430	Computer & computer peripheral equipment & software whsle	372	4 326 054	353 269	73 914	5 953	598 112	136 461	147 070
4214301	Computer & peripheral equipment whsle	275	3 941 721	258 626	53 371	4 552	428 756	123 391	132 765
42143011	Computers & peripheral equipment for resale	119	2 217 187	79 832	16 980	1 573	139 483	58 619	65 452
42143012	Computers & peripheral equipment for end use	156	1 724 534	178 794	36 391	2 979	289 273	64 772	67 313
4214302	Computer software (packaged) whsle	97	384 333	94 643	20 543	1 401	169 356	13 070	14 305
42144	Other commercial equipment whsle	64	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	64	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	38	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	26	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	132	949 817	103 342	24 426	2 250	214 228	115 629	109 359
421450	Medical, dental, & hospital equipment & supplies whsle	132	949 817	103 342	24 426	2 250	214 228	115 629	109 359
4214501	Surgical, medical, & hospital supplies whsle	112	880 705	90 386	21 471	2 024	188 852	112 410	104 329
4214502	Dental equipment & supplies whsle	20	69 112	12 956	2 955	226	25 376	3 219	5 030
42146	Ophthalmic goods whsle	28	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	28	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	61	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	61	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	54	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	99	D	D	D	g	D	D	D
42151	Metal service centers & offices	96	585 793	66 817	14 242	1 305	125 913	77 461	92 043
421510	Metal service centers & offices	96	585 793	66 817	14 242	1 305	125 913	77 461	92 043
4215101	Ferrous metal service centers & sales offices	72	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	48	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	24	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	24	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	18	D	D	D	e	D	D	D
4216	Electrical goods whsle	475	4 679 659	400 672	92 377	8 071	801 766	455 081	482 718
42161	Electrical apparatus & equip, wiring supp, & const material whsle	125	715 958	73 494	17 481	1 781	142 918	56 530	61 989
421610	Electrical apparatus & equip, wiring supp, & const material whsle	125	715 958	73 494	17 481	1 781	142 918	56 530	61 989
42162	Electrical appliance, television & radio set whsle	57	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	57	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	293	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	293	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	104	494 581	107 524	25 074	2 095	189 722	29 719	36 546
4216902	Electronic parts (excluding communications equipment) whsle	189	D	D	D	h	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	221	831 641	116 358	27 489	2 946	212 537	126 100	131 600
42171	Hardware whsle	105	384 292	55 913	12 756	1 442	99 683	58 251	61 041
421710	Hardware whsle	105	384 292	55 913	12 756	1 442	99 683	58 251	61 041
42172	Plumbing & heating equipment & supplies (hydronics) whsle	53	236 199	29 204	7 087	708	54 558	37 519	39 771
421720	Plumbing & heating equipment & supplies (hydronics) whsle	53	236 199	29 204	7 087	708	54 558	37 519	39 771
42173	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	21	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	587	D	D	D	i	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	36	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	36	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	320	1 428 310	184 567	43 938	3 949	347 999	239 172	231 789
421830	Industrial machinery & equipment whsle	320	1 428 310	184 567	43 938	3 949	347 999	239 172	231 789
4218301	Food-processing machinery & equipment whsle.....	18	64 252	8 446	2 155	185	17 642	25 635	24 264
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	36	144 611	21 528	5 126	474	40 536	18 653	19 243
42183021	Hydraulic & pneumatic pumps & motors whsle	20	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	16	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	92	417 422	49 423	11 706	1 010	90 600	76 164	79 573
4218304	Metalworking machinery & equipment whsle.....	36	204 426	18 581	4 026	386	35 906	45 354	36 070
4218305	Materials handling equipment whsle	41	147 862	27 739	6 388	617	51 314	18 127	15 442
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.....	92	D	D	D	g	D	D	D
42184	Industrial supplies whsle	126	429 002	47 087	10 670	1 097	88 844	36 516	39 260
421840	Industrial supplies whsle	126	429 002	47 087	10 670	1 097	88 844	36 516	39 260
4218401	General-line industrial supplies whsle	22	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	19	67 815	7 376	1 682	198	14 407	9 283	9 855
4218403	Welding supplies whsle	13	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	23	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	13	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .	36	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	77	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle	77	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . .	14	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	22	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . .	30	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	20	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	20	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	386	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	67	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	67	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	27	68 008	5 833	1 048	135	17 268	5 639	12 191
421920	Toy & hobby goods & supplies whsle	27	68 008	5 833	1 048	135	17 268	5 639	12 191
42193	Recyclable material whsle	95	D	D	D	f	D	D	D
421930	Recyclable material whsle	95	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	26	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	13	85 104	7 331	1 627	179	21 915	4 906	5 142
42193012	Iron & steel scrap processors (not using power processing equip)	13	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	18	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .	51	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	90	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	90	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	80	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse	107	820 357	44 985	10 332	1 128	89 018	47 845	48 871
421990	Other miscellaneous durable goods whse	107	820 357	44 985	10 332	1 128	89 018	47 845	48 871
4219901	Musical instruments & supplies whse	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whse	11	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whse	23	D	D	D	b	D	D	D
4219904	Prerecorded media whse	23	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	18	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whse	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	12	D	D	D	c	D	D	D
4219906	Other durable goods whse	29	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	1 730	21 952 635	1 269 039	288 141	30 970	2 736 683	1 887 850	1 943 206
4221	Paper & paper product whse	213	1 584 302	152 224	35 519	3 573	270 485	115 193	119 135
42211	Printing & writing paper whse	37	645 478	32 274	7 806	557	58 061	30 722	30 057
422110	Printing & writing paper whse	37	645 478	32 274	7 806	557	58 061	30 722	30 057
42212	Stationery & office supplies whse	94	518 455	55 990	12 565	1 498	101 537	54 119	57 992
422120	Stationery & office supplies whse	94	518 455	55 990	12 565	1 498	101 537	54 119	57 992
42213	Industrial & personal service paper whse	82	420 369	63 960	15 148	1 518	110 887	30 352	31 086
422130	Industrial & personal service paper whse	82	420 369	63 960	15 148	1 518	110 887	30 352	31 086
4222	Drugs, & druggists' sundries whse	73	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whse	73	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whse	73	D	D	D	g	D	D	D
4222101	General-line drugs whse	33	2 000 413	70 047	17 846	1 553	184 920	258 107	260 577
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	40	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whse	226	3 631 264	267 807	56 210	5 516	641 319	640 594	583 038
42231	Piece goods, notions, & other dry goods whse	62	176 558	20 506	4 551	533	44 141	27 387	27 733
422310	Piece goods, notions, & other dry goods whse	62	176 558	20 506	4 551	533	44 141	27 387	27 733
4223101	Piece goods—jobbers	44	D	D	D	e	D	D	D
4223102	Notions & other dry goods whse	18	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whse	49	302 102	44 917	9 644	1 368	106 835	40 401	47 483
422320	Men's & boys' clothing & furnishings whse	49	302 102	44 917	9 644	1 368	106 835	40 401	47 483
42233	Women's, children's, & infants' clothing & accessories whse	67	327 282	37 121	8 675	859	86 126	43 799	49 065
422330	Women's, children's, & infants' clothing & accessories whse	67	327 282	37 121	8 675	859	86 126	43 799	49 065
42234	Footwear whse	48	2 825 322	165 263	33 340	2 756	404 217	529 007	458 757
422340	Footwear whse	48	2 825 322	165 263	33 340	2 756	404 217	529 007	458 757
4224	Grocery & related products whse	654	6 662 897	409 951	92 201	10 771	802 740	308 565	330 681
42241	General-line grocery whse	65	982 532	80 555	19 781	1 892	125 561	52 722	53 256
422410	General-line grocery whse	65	982 532	80 555	19 781	1 892	125 561	52 722	53 256
4224103	Other general-line grocery whse	61	975 354	79 414	19 487	1 857	123 580	52 114	52 566
42242	Packaged frozen food whse	61	907 523	46 530	11 982	1 407	92 335	81 705	85 025
422420	Packaged frozen food whse	61	907 523	46 530	11 982	1 407	92 335	81 705	85 025
42243	Dairy products, (except dried or canned) whse	22	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whse	22	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whse	22	D	D	D	e	D	D	D
42244	Poultry & poultry product whse	16	D	D	D	c	D	D	D
422440	Poultry & poultry product whse	16	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whse	16	D	D	D	c	D	D	D
42245	Confectionery whse	16	D	D	D	c	D	D	D
422450	Confectionery whse	16	D	D	D	c	D	D	D
42246	Fish & seafood whse	147	D	D	D	g	D	D	D
422460	Fish & seafood whse	147	D	D	D	g	D	D	D
42247	Meat & meat product whse	51	D	D	D	g	D	D	D
422470	Meat & meat product whse	51	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42248	Fresh fruit & vegetable whsle	119	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	119	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	157	1 531 789	88 518	18 824	2 459	196 689	96 424	103 336
422490	Other grocery & related products whsle	157	1 531 789	88 518	18 824	2 459	196 689	96 424	103 336
4224901	Coffee, tea, & spice whsle	17	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	44	D	D	D	e	D	D	D
4224903	Soft drinks whsle	18	D	D	D	c	D	D	D
4224904	Canned goods whsle	17	508 000	22 772	4 832	515	43 514	53 214	54 365
4224905	Food & beverage basic materials whsle	11	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	50	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	32	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	23	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	23	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	9	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	14	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	116	890 140	72 267	15 871	1 540	144 972	64 072	69 916
42261	Plastics materials & basic forms & shapes whsle	34	240 288	15 940	3 736	322	30 234	14 191	14 311
422610	Plastics materials & basic forms & shapes whsle	34	240 288	15 940	3 736	322	30 234	14 191	14 311
42269	Other chemical & allied products whsle	82	649 852	56 327	12 135	1 218	114 738	49 881	55 605
422690	Other chemical & allied products whsle	82	649 852	56 327	12 135	1 218	114 738	49 881	55 605
4226902	Other chemical & allied products whsle	79	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	61	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	28	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	28	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	20	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	8	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	38	624 049	68 431	16 792	1 618	115 785	68 909	68 688
42281	Beer & ale whsle	11	D	D	D	f	D	D	D
422810	Beer & ale whsle	11	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	27	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	27	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	27	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	317	D	D	D	h	D	D	D
42291	Farm supplies whsle	20	D	D	D	b	D	D	D
422910	Farm supplies whsle	20	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	76	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	76	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	41	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	41	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	15	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	15	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733
422950	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733
4229501	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	144	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	144	D	D	D	f	D	D	D
4229901	Art goods whsle	42	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	30	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle ..	64	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	438	25 396 717	1 032 694	276 781	18 014	1 813 035	554 727	660 369
421	Wholesale trade, durable goods	276	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	5	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	15	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	68	3 293 304	473 138	132 884	7 215	701 124	198 172	264 976
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	9	D	D	D	f	D	D	D
421420	Office equipment whsle	9	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	1 577 372	368 062	104 083	4 977	516 348	11 395	12 555
421430	Computer & computer peripheral equipment & software whsle.....	41	1 577 372	368 062	104 083	4 977	516 348	11 395	12 555
4214301	Computer & peripheral equipment whsle	38	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	25	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	8	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle.....	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	10	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	93	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	270 148	22 846	5 566	433	31 033	11 956	12 608
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	270 148	22 846	5 566	433	31 033	11 956	12 608
42169	Other electronic parts & equipment whsle	69	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	69	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	34	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	35	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	e	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	43	837 694	36 587	9 485	689	72 713	20 844	21 530
42183	Industrial machinery & equipment whsle	27	231 132	20 454	4 889	460	42 948	13 002	13 015
421830	Industrial machinery & equipment whsle	27	231 132	20 454	4 889	460	42 948	13 002	13 015
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	162	D	D	D	i	D	D	D
4221	Paper & paper product whsle	28	664 672	28 365	7 990	579	59 521	20 532	19 477
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	5	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	18	1 083 297	43 169	11 181	776	117 142	115 956	148 792
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	e	D	D	D
42234	Footwear whsle	5	D	D	D	f	D	D	D
422340	Footwear whsle	5	D	D	D	f	D	D	D
4224	Grocery & related products whsle	39	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	4	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	30	3 190 020	79 010	18 658	1 830	160 966	9 550	9 620
422490	Other grocery & related products whsle	30	3 190 020	79 010	18 658	1 830	160 966	9 550	9 620
4224902	Bread & baked goods whsle	6	86 965	8 286	2 018	197	21 782	770	793
4224903	Soft drinks whsle	7	253 264	34 722	7 778	871	68 528	2 238	2 332
4224906	Other grocery specialties whsle	10	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	28	265 154	13 469	3 184	280	27 030	3 026	4 190
42269	Other chemical & allied products whsle	25	254 116	11 891	2 995	270	24 724	2 880	4 039
422690	Other chemical & allied products whsle	25	254 116	11 891	2 995	270	24 724	2 880	4 039
4226902	Other chemical & allied products whsle	22	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	29	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	20	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	20	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	998	15 976 392	346 303	81 118	7 258	615 652	7 486	10 020
421	Wholesale trade, durable goods	689	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	2	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	84	D	D	D	e	D	D	D
42121	Furniture whsle	36	D	D	D	c	D	D	D
421210	Furniture whsle	36	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	18	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	18	D	D	D	b	D	D	D
42122	Home furnishings whsle	48	D	D	D	c	D	D	D
421220	Home furnishings whsle	48	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	18	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	19	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	98	836 870	30 895	8 917	534	58 217	728	831
42141	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
42142	Office equipment whsle	5	D	D	D	b	D	D	D
421420	Office equipment whsle	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	34	386 652	11 098	2 747	156	17 408	103	153
421430	Computer & computer peripheral equipment & software whsle	34	386 652	11 098	2 747	156	17 408	103	153
4214301	Computer & peripheral equipment whsle	26	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	14	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	35	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	35	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	35	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	b	D	D	D
42151	Metal service centers & offices	19	D	D	D	b	D	D	D
421510	Metal service centers & offices	19	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	190	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	65	609 049	19 451	4 358	395	33 999	265	277
421610	Electrical apparatus & equip, wiring supp, & const material whsle	65	609 049	19 451	4 358	395	33 999	265	277
42162	Electrical appliance, television & radio set whsle	18	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	18	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	107	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	107	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	96	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	62	D	D	D	e	D	D	D
42171	Hardware whsle	24	D	D	D	c	D	D	D
421710	Hardware whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	126	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	95	487 226	21 883	4 735	374	36 766	358	540
421830	Industrial machinery & equipment whsle	95	487 226	21 883	4 735	374	36 766	358	540
4218301	Food-processing machinery & equipment whsle	6	30 291	1 461	291	24	2 765	130	131
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	41	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	23	D	D	D	b	D	D	D
42184	Industrial supplies whsle	17	D	D	D	b	D	D	D
421840	Industrial supplies whsle	17	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	4	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	66	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	19	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	19	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	15	162 269	3 649	803	53	5 687	-	-
421920	Toy & hobby goods & supplies whsle	15	162 269	3 649	803	53	5 687	-	-
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	309	D	D	D	h	D	D	D
4221	Paper & paper product whsle	38	271 689	8 900	2 066	126	16 944	201	285
42212	Stationery & office supplies whsle ...	18	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ...	18	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	15	122 316	3 641	783	51	6 347	-	-
422130	Industrial & personal service paper whsle	15	122 316	3 641	783	51	6 347	-	-
4222	Drugs, & druggists' sundries whsle	7	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	7	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	84	931 492	18 101	3 515	340	53 911	29	31
42231	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	37	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	37	D	D	D	b	D	D	D
42234	Footwear whsle	19	D	D	D	c	D	D	D
422340	Footwear whsle	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	88	D	D	D	g	D	D	D
42241	General-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
422410	General-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
4224103	Other general-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
42242	Packaged frozen food whsle	12	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	12	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	11	D	D	D	b	D	D	D
422450	Confectionery whsle	11	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	31	1 874 246	33 584	8 113	833	53 264	2 395	2 995
422490	Other grocery & related products whsle	31	1 874 246	33 584	8 113	833	53 264	2 395	2 995
4224901	Coffee, tea, & spice whsle	3	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	9	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	23	98 479	3 730	765	60	6 930	612	627
42261	Plastics materials & basic forms & shapes whsle	10	51 670	2 132	516	36	3 436	612	627
422610	Plastics materials & basic forms & shapes whsle	10	51 670	2 132	516	36	3 436	612	627
42269	Other chemical & allied products whsle	13	46 809	1 598	249	24	3 494	—	—
422690	Other chemical & allied products whsle	13	46 809	1 598	249	24	3 494	—	—
4226902	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	52	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	37	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	37	D	D	D	b	D	D	D
4229901	Art goods whsle	13	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	14	D	D	D	b	D	D	D
	Brockton, MA PMSA								
42	Wholesale trade	362	2 843 099	241 738	58 389	6 081	541 578	321 335	351 050
421	Wholesale trade, durable goods	237	1 251 176	122 573	30 145	3 063	264 095	153 359	165 302
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	28	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	154 190	7 693	1 780	192	16 469	13 935	14 890
42131	Lumber, plywood, millwork, & wood panel whsle	8	118 812	5 163	1 170	127	11 656	11 119	12 142
421310	Lumber, plywood, millwork, & wood panel whsle	8	118 812	5 163	1 170	127	11 656	11 119	12 142
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	38	289 482	32 793	8 185	706	70 946	24 440	32 401
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	7	45 728	3 494	518	41	4 731	702	638
421430	Computer & computer peripheral equipment & software whsle.....	7	45 728	3 494	518	41	4 731	702	638
4214301	Computer & peripheral equipment whsle.....	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	9	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle.....	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	30	125 287	15 666	4 020	456	24 298	10 437	10 836
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	60 215	5 180	1 262	161	7 905	6 627	5 772
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	60 215	5 180	1 262	161	7 905	6 627	5 772
42169	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	63 259	5 350	1 584	163	9 503	3 593	3 886
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	40 238	1 913	709	54	2 997	925	1 175
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	40 238	1 913	709	54	2 997	925	1 175
4218	Machinery, equipment, & supplies whsle	43	127 857	28 843	6 877	634	49 053	29 433	29 803
42183	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218301	Food-processing machinery & equipment whsle	3	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	e	D	D	D
421840	Industrial supplies whsle	12	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	33	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
42193	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
421930	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
4219302	Recyclable paper & paperboard whsle	5	19 094	3 701	931	89	9 136	805	836
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	125	1 591 923	119 165	28 244	3 018	277 483	167 976	185 748
4221	Paper & paper product whsle	20	65 082	4 884	975	106	8 898	2 474	2 614
42213	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	24	463 059	33 785	8 649	731	101 049	83 178	93 972
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	140 182	7 782	2 211	212	19 293	21 795	26 278
422320	Men's & boys' clothing & furnishings whsle	6	140 182	7 782	2 211	212	19 293	21 795	26 278
42233	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
422330	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	37	345 408	29 820	6 875	922	54 257	7 330	6 124
42243	Dairy products, (except dried or canned) whsle	3	38 805	1 692	317	94	4 534	580	600
422430	Dairy products, (except dried or canned) whsle	3	38 805	1 692	317	94	4 534	580	600
4224302	Dairy product (except raw milk) whsle	3	38 805	1 692	317	94	4 534	580	600
42245	Confectionery whsle	1	D	D	D	e	D	D	D
422450	Confectionery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	10	140 371	6 880	1 426	318	16 086	2 817	2 949
422490	Other grocery & related products whsle	10	140 371	6 880	1 426	318	16 086	2 817	2 949
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	8	40 509	4 397	1 188	108	8 925	1 460	1 535
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
422810	Beer & ale whsle	1	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
422820	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4229	Miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
422910	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	314	2 289 279	194 004	46 224	5 034	462 373	298 460	328 086
421	Wholesale trade, durable goods	208	974 790	95 037	22 967	2 474	220 016	130 761	142 648
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Brockton, MA PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	34	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	c	D	D	D
42151	Metal service centers & offices	18	D	D	D	c	D	D	D
421510	Metal service centers & offices	18	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	15	49 031	6 422	1 510	176	11 710	5 349	5 434
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	24	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	36	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4218301	Food-processing machinery & equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
421930	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
4219302	Recyclable paper & paperboard whsle	5	19 094	3 701	931	89	9 136	805	836
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Brockton, MA PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	106	1 314 489	98 967	23 257	2 560	242 357	167 699	185 438
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	23	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
422330	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	139 660	13 629	2 922	554	27 169	7 281	6 073
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
422820	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4229	Miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
422910	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		18	294 552	42 458	10 839	945	69 921	22 840	22 859
421	Wholesale trade, durable goods	11	159 917	23 742	6 097	517	38 101	22 563	22 549
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	e	D	D	D
42184	Industrial supplies whsle	3	D	D	D	e	D	D	D
421840	Industrial supplies whsle	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	7	134 635	18 716	4 742	428	31 820	277	310
4224	Grocery & related products whsle	4	84 887	15 329	3 820	354	25 551	49	51
Agents, brokers, and commission merchants									
		30	259 268	5 276	1 326	102	9 284	35	105
421	Wholesale trade, durable goods	18	116 469	3 794	1 081	72	5 978	35	105
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Brockton, MA PMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	12	142 799	1 482	245	30	3 306	—	—
4224	Grocery & related products whsle	4	120 861	862	133	14	1 537	—	—
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
Fitchburg-Leominster, MA PMSA									
42	Wholesale trade	152	780 238	56 460	13 454	1 579	114 115	47 821	52 029
421	Wholesale trade, durable goods	101	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	33 651	4 881	1 087	158	9 827	2 860	3 321
42114	Motor vehicle parts, (used) whsle	8	30 100	4 388	972	140	8 895	2 061	2 497
421140	Motor vehicle parts, (used) whsle	8	30 100	4 388	972	140	8 895	2 061	2 497
4212	Furniture & home furnishings whsle	16	72 899	5 342	1 346	165	9 337	1 418	2 342
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	10	D	D	D	b	D	D	D
421220	Home furnishings whsle	10	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	51	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	137 521	7 037	1 896	164	11 170	4 501	4 330
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	10	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	10	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D

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	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Fitchburg—Leominster, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	2	D	D	D	b	D	D	D
	Merchant wholesalers	128	514 646	47 273	11 192	1 429	95 631	46 357	50 487
421	Wholesale trade, durable goods	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	33 651	4 881	1 087	158	9 827	2 860	3 321
42114	Motor vehicle parts, (used) whsle ..	8	30 100	4 388	972	140	8 895	2 061	2 497
421140	Motor vehicle parts, (used) whsle ..	8	30 100	4 388	972	140	8 895	2 061	2 497
4212	Furniture & home furnishings whsle ...	12	D	D	D	c	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	45	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	9	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Fitchburg-Leominster, MA PMSA—Con.									
	Agents, brokers, and commission merchants	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4216901	Communications equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
Lawrence, MA-NH PMSA									
42	Wholesale trade	610	4 794 531	373 003	86 726	8 173	735 900	296 201	314 912
421	Wholesale trade, durable goods	446	2 558 244	248 701	56 549	5 009	488 499	161 150	168 518
4211	Motor vehicle & motor vehicle parts & supplies whsle	33	69 148	6 538	1 539	245	12 333	7 937	9 287
42111	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
421110	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	9	9 758	1 722	410	72	3 311	478	453
421140	Motor vehicle parts, (used) whsle . . .	9	9 758	1 722	410	72	3 311	478	453
4212	Furniture & home furnishings whsle . . .	23	D	D	D	c	D	D	D
42121	Furniture whsle	15	D	D	D	b	D	D	D
421210	Furniture whsle	15	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	8	D	D	D	a	D	D	D
42122	Home furnishings whsle	8	35 552	3 705	866	82	10 349	4 233	4 423
421220	Home furnishings whsle	8	35 552	3 705	866	82	10 349	4 233	4 423
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	19	196 332	16 942	3 851	406	30 899	12 680	13 943
42131	Lumber, plywood, millwork, & wood panel whsle	12	175 922	12 957	3 139	320	19 725	11 834	12 898
421310	Lumber, plywood, millwork, & wood panel whsle	12	175 922	12 957	3 139	320	19 725	11 834	12 898
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle . . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	96	395 344	39 318	8 899	735	74 787	15 246	16 778
42142	Office equipment whsle	8	94 124	2 883	748	69	5 247	716	797
421420	Office equipment whsle	8	94 124	2 883	748	69	5 247	716	797
42143	Computer & computer peripheral equipment & software whsle	56	221 404	26 574	5 999	455	50 680	6 883	8 215
421430	Computer & computer peripheral equipment & software whsle	56	221 404	26 574	5 999	455	50 680	6 883	8 215
4214301	Computer & peripheral equipment whsle	41	189 873	18 036	3 726	291	34 734	5 726	7 041
42143011	Computers & peripheral equipment for resale	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	15	31 531	8 538	2 273	164	15 946	1 157	1 174
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle	17	73 829	3 761	1 031	94	7 437	3 446	3 583
421510	Metal service centers & offices	17	73 829	3 761	1 031	94	7 437	3 446	3 583
4215101	Metal service centers & offices	17	73 829	3 761	1 031	94	7 437	3 446	3 583
4215101	Ferrous metal service centers & sales offices	13	24 588	2 796	861	78	5 448	3 009	3 132
4215102	Nonferrous metal service centers & sales offices	4	49 241	965	170	16	1 989	437	451
42151021	Nonferrous metal service centers	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	94	1 142 033	115 176	26 023	1 966	221 581	61 954	65 891
42161	Electrical apparatus & equip, wiring supp, & const material whsle	22	110 384	10 871	2 323	221	16 302	7 547	9 658
421610	Electrical apparatus & equip, wiring supp, & const material whsle	22	110 384	10 871	2 323	221	16 302	7 547	9 658
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	68	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	68	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	29	678 056	81 276	18 451	1 196	158 773	43 595	47 108
4216902	Electronic parts (excluding communications equipment) whsle	39	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	79 922	6 957	1 544	183	13 843	8 080	8 861
42171	Hardware whsle	7	D	D	D	b	D	D	D
421710	Hardware whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	22 309	2 181	513	46	4 680	1 804	2 439
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	22 309	2 181	513	46	4 680	1 804	2 439
42174	Refrigeration equipment & supplies whsle	1	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	102	406 659	39 895	9 174	881	77 864	32 298	27 935
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	65	214 058	24 288	5 641	524	41 638	18 239	12 178
421830	Industrial machinery & equipment whsle	65	214 058	24 288	5 641	524	41 638	18 239	12 178
4218303	General-purpose industrial machinery & equipment whsle	22	35 081	5 904	1 212	155	10 685	3 238	3 527
4218304	Metalworking machinery & equipment whsle	11	64 376	3 448	852	67	7 008	7 647	999
4218305	Materials handling equipment whsle	9	23 956	4 909	1 195	132	7 725	2 442	2 431
4218307	Other industrial machinery & equipment whsle	13	72 104	7 223	1 787	114	11 593	3 552	3 713
42184	Industrial supplies whsle	17	56 499	8 901	2 113	163	16 978	4 311	4 593
421840	Industrial supplies whsle	17	56 499	8 901	2 113	163	16 978	4 311	4 593
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	40	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
421930	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	164	2 236 287	124 302	30 177	3 164	247 401	135 051	146 394
4221	Paper & paper product whsle	19	121 754	7 453	1 583	163	14 565	1 724	1 589
42212	Stationery & office supplies whsle ...	6	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ...	6	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	10	60 857	5 242	1 106	106	8 698	1 584	1 463
422130	Industrial & personal service paper whsle	10	60 857	5 242	1 106	106	8 698	1 584	1 463
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	15	278 983	30 594	7 865	323	45 645	17 658	29 437
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	1 281 977	56 745	13 806	1 779	124 409	59 094	56 297
42241	General-line grocery whsle	11	D	D	D	f	D	D	D
422410	General-line grocery whsle	11	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	2	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	18	331 275	19 987	4 540	615	53 387	9 215	7 186
422490	Other grocery & related products whsle	18	331 275	19 987	4 540	615	53 387	9 215	7 186
4224902	Bread & baked goods whsle	7	83 712	7 383	1 519	274	13 443	1 730	1 647
4224903	Soft drinks whsle	5	60 992	7 621	1 739	252	17 697	1 978	1 848
4224905	Food & beverage basic materials whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	26	110 719	10 486	2 234	232	22 402	6 104	5 060
42261	Plastics materials & basic forms & shapes whsle	7	41 436	2 289	448	38	7 031	4 076	3 111
422610	Plastics materials & basic forms & shapes whsle	7	41 436	2 289	448	38	7 031	4 076	3 111
42269	Other chemical & allied products whsle	19	69 283	8 197	1 786	194	15 371	2 028	1 949
422690	Other chemical & allied products whsle	19	69 283	8 197	1 786	194	15 371	2 028	1 949
4226901	Industrial gases (except LP) whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
422810	Beer & ale whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	57 850	8 843	2 324	269	17 695	7 558	8 267
422990	Other miscellaneous nondurable goods whsle	17	57 850	8 843	2 324	269	17 695	7 558	8 267
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	8	D	D	D	b	D	D	D
	Merchant wholesalers	480	3 371 838	307 097	70 901	6 934	606 347	276 504	302 025
421	Wholesale trade, durable goods	350	1 741 550	208 026	46 495	4 315	409 606	146 116	159 806
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	32	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
421110	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	9	9 758	1 722	410	72	3 311	478	453
421140	Motor vehicle parts, (used) whsle .	9	9 758	1 722	410	72	3 311	478	453
4212	Furniture & home furnishings whsle . . .	16	41 363	4 978	1 234	138	13 154	6 930	7 853
42121	Furniture whsle	10	D	D	D	b	D	D	D
421210	Furniture whsle	10	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	50	155 585	19 664	4 787	407	39 271	6 252	7 565
421430	Computer & computer peripheral equipment & software whsle	50	155 585	19 664	4 787	407	39 271	6 252	7 565
4214301	Computer & peripheral equipment whsle	36	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	16	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	20	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lawrence, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	11	19 455	2 445	776	67	4 594	1 566	1 644
42151	Metal service centers & offices	11	19 455	2 445	776	67	4 594	1 566	1 644
421510	Metal service centers & offices	11	19 455	2 445	776	67	4 594	1 566	1 644
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
4216	Electrical goods whsle	62	726 367	97 244	20 935	1 642	184 010	55 912	62 826
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	44	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	44	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	28	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	83	323 502	34 716	7 866	794	69 304	28 488	27 559
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	52	169 190	20 636	4 707	466	35 642	14 429	11 802
421830	Industrial machinery & equipment whsle	52	169 190	20 636	4 707	466	35 642	14 429	11 802
4218303	General-purpose industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	23 956	4 909	1 195	132	7 725	2 442	2 431
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	14	D	D	D	c	D	D	D
421840	Industrial supplies whsle	14	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	10	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	33	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
421930	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	130	1 630 288	99 071	24 406	2 619	196 741	130 388	142 219
4221	Paper & paper product whsle	11	24 531	3 374	732	95	5 768	1 724	1 589
42213	Industrial & personal service paper whsle	6	21 661	2 895	631	75	4 717	1 584	1 463
422130	Industrial & personal service paper whsle	6	21 661	2 895	631	75	4 717	1 584	1 463
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	14	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	45	863 053	41 631	10 377	1 451	94 594	55 282	52 943
42241	General-line grocery whsle	10	D	D	D	f	D	D	D
422410	General-line grocery whsle	10	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	18	54 913	5 173	943	99	11 871	5 253	4 239
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	42	792 049	48 594	11 963	893	96 802	19 117	12 332
421	Wholesale trade, durable goods	28	468 574	27 823	7 101	427	54 172	14 522	8 214
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	312 328	14 081	4 220	254	31 305	6 042	3 065
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lawrence, MA-NH PMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	14	323 475	20 771	4 862	466	42 630	4 595	4 118
4221	Paper & paper product whsle	4	51 984	3 073	681	55	7 262	—	—
4224	Grocery & related products whsle	7	222 546	12 910	2 962	288	25 580	3 812	3 354
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
42269	Other chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
422690	Other chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
Agents, brokers, and commission merchants		88	630 644	17 312	3 862	346	32 751	580	555
421	Wholesale trade, durable goods	68	348 120	12 852	2 953	267	24 721	512	498
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
421420	Office equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	19	103 338	3 851	868	70	6 266	—	—
42169	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	282 524	4 460	909	79	8 030	68	57
4221	Paper & paper product whsle	4	45 239	1 006	170	13	1 535	—	—
42212	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	196 378	2 204	467	40	4 235	—	—
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lowell, MA-NH PMSA									
42	Wholesale trade	449	3 604 842	297 123	70 559	6 423	543 342	205 095	220 100
421	Wholesale trade, durable goods	342	2 153 504	230 049	55 111	4 789	413 260	165 451	178 531
4211	Motor vehicle & motor vehicle parts & supplies whsle	31	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	15	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	15	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42121	Furniture whsle	4	D	D	D	a	D	D	D
421210	Furniture whsle	4	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	12	132 139	11 744	2 763	276	18 569	14 814	20 570
42131	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
421310	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	690 219	115 622	29 188	2 174	206 097	80 211	85 456
42142	Office equipment whsle	9	D	D	D	b	D	D	D
421420	Office equipment whsle	9	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	39	289 620	58 045	14 378	935	97 496	20 684	22 126
421430	Computer & computer peripheral equipment & software whsle	39	289 620	58 045	14 378	935	97 496	20 684	22 126
4214301	Computer & peripheral equipment whsle	29	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	16	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	20	236 695	34 590	8 780	672	70 523	33 172	37 725
421450	Medical, dental, & hospital equipment & supplies whsle	20	236 695	34 590	8 780	672	70 523	33 172	37 725
4214501	Surgical, medical, & hospital supplies whsle	19	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
421490	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
4214902	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
4215	Metal & mineral (except petroleum) whsle	16	69 386	4 426	789	97	7 481	6 551	7 745
42151	Metal service centers & offices	16	69 386	4 426	789	97	7 481	6 551	7 745
421510	Metal service centers & offices ...	16	69 386	4 426	789	97	7 481	6 551	7 745
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ...	6	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	87	708 928	43 000	9 747	849	78 358	13 499	13 676
42161	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	57	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	57	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	8	63 242	5 509	1 415	101	10 620	1 740	1 921
4216902	Electronic parts (excluding communications equipment) whsle	49	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	80 844	7 813	1 684	182	13 740	7 897	7 444
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	66	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	43	145 993	23 658	5 402	474	35 999	17 583	17 874
421830	Industrial machinery & equipment whsle	43	145 993	23 658	5 402	474	35 999	17 583	17 874
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
4218403	Welding supplies whsle	1	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
42193	Recyclable material whsle	11	D	D	D	c	D	D	D
421930	Recyclable material whsle	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	107	1 451 338	67 074	15 448	1 634	130 082	39 644	41 569
4221	Paper & paper product whsle	19	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	9	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	35	678 971	19 303	4 546	520	38 488	2 953	2 979
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	326 431	4 789	1 104	138	9 711	406	418
4226	Chemical & allied products whsle	19	83 021	6 480	1 277	97	11 475	3 572	3 841
42269	Other chemical & allied products whsle	17	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	17	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	349	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	270	1 387 314	195 615	47 110	4 258	345 138	153 805	166 090
4211	Motor vehicle & motor vehicle parts & supplies whsle	30	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	12	132 139	11 744	2 763	276	18 569	14 814	20 570
42131	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
421310	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	70	569 323	96 137	24 507	1 873	164 683	72 067	76 529
42143	Computer & computer peripheral equipment & software whsle.....	35	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	35	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle.....	26	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale.....	12	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use.....	14	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	18	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	18	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	17	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle.....	10	D	D	D	b	D	D	D
42151	Metal service centers & offices.....	10	D	D	D	b	D	D	D
421510	Metal service centers & offices.....	10	D	D	D	b	D	D	D
4216	Electrical goods whsle.....	56	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	19	50 055	11 312	2 854	284	19 518	5 443	5 459
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	19	50 055	11 312	2 854	284	19 518	5 443	5 459
42169	Other electronic parts & equipment whsle.....	33	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle.....	33	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle.....	28	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	13	D	D	D	c	D	D	D
42171	Hardware whsle.....	9	D	D	D	c	D	D	D
421710	Hardware whsle.....	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle.....	55	242 704	33 745	7 655	727	56 945	27 617	28 110
42183	Industrial machinery & equipment whsle.....	37	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle.....	37	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle.....	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle.....	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.....	12	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle.....	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle.....	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.....	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle.....	9	D	D	D	c	D	D	D
421840	Industrial supplies whsle.....	9	D	D	D	c	D	D	D
4218403	Welding supplies whsle.....	1	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle.....	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle.....	19	D	D	D	c	D	D	D
42193	Recyclable material whsle.....	11	D	D	D	c	D	D	D
421930	Recyclable material whsle.....	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers.....	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	2	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lowell, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	79	D	D	D	g	D	D	D
4221	Paper & paper product whsle	16	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	7	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . .	7	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	23	38 474	3 836	863	181	8 021	2 419	2 502
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	55 471	5 750	1 099	76	9 975	3 451	3 664
42269	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . .	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .		32	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	19	183 027	19 702	4 848	314	42 744	11 338	11 901
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
42249	Other grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
422490	Other grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		68	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	53	583 163	14 732	3 153	217	25 378	308	540
4212	Furniture & home furnishings whsle . . .	2	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
421210	Furniture whsle	1	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
42151	Metal service centers & offices	5	D	D	D	a	D	D	D
421510	Metal service centers & offices . . .	5	D	D	D	a	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	23	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	19	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	19	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	394 384	4 666	1 060	108	9 891	—	—
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	b	D	D	D
	Manchester, NH PMSA								
42	Wholesale trade	405	2 553 596	206 147	49 370	5 534	377 007	165 943	174 925
421	Wholesale trade, durable goods	287	1 312 963	125 928	30 833	3 235	228 917	112 427	117 623
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	120 412	12 435	2 468	498	23 852	16 750	17 910
42111	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
421110	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	11	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	95 745	7 190	1 050	154	11 446	11 511	12 869
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	68	223 868	36 442	9 375	782	62 837	13 943	14 891
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	34	153 058	24 439	6 585	441	41 494	7 571	7 996
421430	Computer & computer peripheral equipment & software whsle	34	153 058	24 439	6 585	441	41 494	7 571	7 996
4214301	Computer & peripheral equipment whsle	23	118 575	16 137	4 751	309	29 542	6 963	7 473
42143012	Computers & peripheral equipment for end use	16	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	11	34 483	8 302	1 834	132	11 952	608	523
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	26 834	3 812	896	106	7 402	3 880	3 676
42151	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
421510	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
4215101	Ferrous metal service centers & sales offices	4	26 834	3 812	896	106	7 402	3 880	3 676
42151011	Ferrous metal service centers	4	26 834	3 812	896	106	7 402	3 880	3 676
4216	Electrical goods whsle	63	304 599	28 562	8 515	605	54 337	13 154	13 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	236 342	16 623	4 048	343	35 149	10 529	10 107
421610	Electrical apparatus & equip, wiring supp, & const material whsle	23	236 342	16 623	4 048	343	35 149	10 529	10 107
42169	Other electronic parts & equipment whsle	38	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	38	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	33 681	8 690	3 765	178	13 122	1 269	1 453
4216902	Electronic parts (excluding communications equipment) whsle	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	308 396	13 871	3 177	413	23 030	31 888	31 389
42171	Hardware whsle	12	D	D	D	e	D	D	D
421710	Hardware whsle	12	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
4218	Machinery, equipment, & supplies whsle	62	184 849	18 614	4 424	557	36 308	18 477	20 177
42183	Industrial machinery & equipment whsle	31	101 480	7 610	1 779	178	16 477	3 868	2 881
421830	Industrial machinery & equipment whsle	31	101 480	7 610	1 779	178	16 477	3 868	2 881
4218303	General-purpose industrial machinery & equipment whsle	17	23 098	3 341	744	86	8 772	2 901	1 831
4218307	Other industrial machinery & equipment whsle	9	74 007	3 537	875	70	6 683	605	675
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	10	37 802	5 962	1 429	235	9 756	6 752	7 541
421850	Service establishment equipment & supplies whsle	10	37 802	5 962	1 429	235	9 756	6 752	7 541
4218501	Beauty & barber shop equipment & supplies whsle . . .	3	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	19	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	118	1 240 633	80 219	18 537	2 299	148 090	53 516	57 302
4221	Paper & paper product whsle	20	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	14	20 688	3 541	933	101	6 100	488	436
422120	Stationery & office supplies whsle . . .	14	20 688	3 541	933	101	6 100	488	436
4223	Apparel, piece goods, & notions whsle .	11	15 638	1 611	357	73	2 482	773	1 017
4224	Grocery & related products whsle	30	833 473	40 032	9 177	1 061	76 878	31 104	32 453
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	2	D	D	D	e	D	D	D
422450	Confectionery whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	16	657 347	24 861	5 874	579	52 797	30 343	31 339
422490	Other grocery & related products whsle	16	657 347	24 861	5 874	579	52 797	30 343	31 339
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	19	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . .	3	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	116 460	8 094	1 800	200	13 915	2 683	3 090
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	2	D	D	D	c	D	D	D
	Merchant wholesalers	320	1 456 995	146 725	32 398	4 342	262 384	139 714	148 445
421	Wholesale trade, durable goods	227	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
421110	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	10	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	59	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	11	34 483	8 302	1 834	132	11 952	608	523
42144	Other commercial equipment whsle .	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	26 834	3 812	896	106	7 402	3 880	3 676
42151	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
421510	Metal service centers & offices ..	4	26 834	3 812	896	106	7 402	3 880	3 676
4215101	Ferrous metal service centers & sales offices	4	26 834	3 812	896	106	7 402	3 880	3 676
4216	Electrical goods whsle	38	97 672	12 568	2 865	324	21 804	9 829	10 316
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	59 586	5 677	1 414	140	10 407	7 818	7 415
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	59 586	5 677	1 414	140	10 407	7 818	7 415
42169	Other electronic parts & equipment whsle	26	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	e	D	D	D
421710	Hardware whsle	11	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
4218	Machinery, equipment, & supplies whsle	48	95 277	14 115	3 381	473	25 964	16 427	19 084
42183	Industrial machinery & equipment whsle	21	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	21	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	12	8 881	1 675	397	53	3 369	922	799
42184	Industrial supplies whsle	14	D	D	D	b	D	D	D
421840	Industrial supplies whsle	14	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	3	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manchester, NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	93	D	D	D	g	D	D	D
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	22	263 667	18 675	4 048	565	34 534	12 645	12 102
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	15	22 602	3 881	898	109	7 126	1 629	1 941
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices									
		48	885 387	51 936	15 312	1 026	101 933	25 691	25 572
421	Wholesale trade, durable goods	32	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	165 914	14 452	5 323	249	29 721	3 325	3 356
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		37	211 214	7 486	1 660	166	12 690	538	908
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4216	Electrical goods whsle	9	41 013	1 542	327	32	2 812	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manchester, NH PMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1	D	D	D	b	D	D	D
Nashua, NH PMSA									
42	Wholesale trade	361	2 529 791	196 600	46 747	4 233	354 372	155 528	168 869
421	Wholesale trade, durable goods	272	1 984 547	144 307	34 889	3 056	250 672	96 255	98 792
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	60 123	5 645	1 334	167	11 181	7 748	7 583
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	14	20 633	1 601	297	55	3 306	704	791
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	68	589 869	68 658	16 353	1 300	109 337	17 421	24 455
42142	Office equipment whsle	5	D	D	D	c	D	D	D
421420	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	51	513 247	55 117	13 255	949	85 692	6 669	7 701
421430	Computer & computer peripheral equipment & software whsle	51	513 247	55 117	13 255	949	85 692	6 669	7 701
4214301	Computer & peripheral equipment whsle	36	501 773	51 295	12 479	875	79 379	6 143	6 962
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle	15	11 474	3 822	776	74	6 313	526	739
42149	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices . . .	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	58	465 385	24 822	5 697	597	46 453	13 089	13 365
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	35	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	
421710	Hardware whsle	8	D	D	D	b	D	D	
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle	57	216 292	19 980	4 716	419	37 462	21 384	20 933
42183	Industrial machinery & equipment whsle	38	139 989	15 760	3 746	349	28 926	16 174	15 506
421830	Industrial machinery & equipment whsle	38	139 989	15 760	3 746	349	28 926	16 174	15 506
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	16 150	2 580	625	68	4 728	1 540	1 595
4218303	General-purpose industrial machinery & equipment whsle	10	50 770	5 737	1 552	124	9 689	8 560	6 051
4218304	Metalworking machinery & equipment whsle	2	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	89	545 244	52 293	11 858	1 177	103 700	59 273	70 077
4221	Paper & paper product whsle	16	101 184	9 176	2 168	263	19 706	13 013	15 123
42212	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	8	D	D	D	e	D	D	D
42234	Footwear whsle	3	D	D	D	c	D	D	D
422340	Footwear whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	20	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	21	85 984	10 021	2 433	162	21 122	10 322	11 594
42261	Plastics materials & basic forms & shapes whsle	9	37 401	5 053	1 198	68	9 860	4 233	5 165
422610	Plastics materials & basic forms & shapes whsle	9	37 401	5 053	1 198	68	9 860	4 233	5 165
42269	Other chemical & allied products whsle	12	48 583	4 968	1 235	94	11 262	6 089	6 429
422690	Other chemical & allied products whsle	12	48 583	4 968	1 235	94	11 262	6 089	6 429
4226902	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	a	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	4	D	D	D	a	D	D	D
	Merchant wholesalers	276	1 401 904	125 999	29 598	3 007	229 375	116 371	125 043
421	Wholesale trade, durable goods	211	1 096 953	93 440	22 487	2 226	164 768	82 185	84 597
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	56	D	D	D	f	D	D	D
42142	Office equipment whsle	5	D	D	D	c	D	D	D
421420	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	41	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	26	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	16	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	15	11 474	3 822	776	74	6 313	526	739
42149	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	38	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	20	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle	42	135 541	16 507	3 836	361	30 610	16 548	16 834
421830	Industrial machinery & equipment								
4218302	whsle	26	99 735	13 166	3 135	303	23 523	12 482	12 586
4218303	Hydraulic & pneumatic (fluid-power) machinery & equipment								
421830303	whsle	26	99 735	13 166	3 135	303	23 523	12 482	12 586
4218304	General-purpose industrial machinery & equipment whsle .								
421830404	whsle	6	D	D	D	b	D	D	D
421830404	Metalworking machinery & equipment whsle.....								
42183040404	whsle	9	D	D	D	c	D	D	D
4218304040404	whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
421860	whsle	2	D	D	D	a	D	D	D
4218600	Transportation equipment & supplies (exc motor vehicle) whsle								
42186000	whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...								
42191	Sporting & recreational goods & supplies whsle.....	20	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....								
4219100	whsle	5	D	D	D	b	D	D	D
42191000	whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	65	304 951	32 559	7 111	781	64 607	34 186	40 446
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	17	62 221	8 451	2 012	129	17 511	9 501	10 825
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	34	798 443	61 324	15 280	1 088	109 001	38 723	43 532
421	Wholesale trade, durable goods	21	592 097	42 632	10 759	714	71 747	13 636	13 901
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	7	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	7	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	7	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle.....	7	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	f	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	6	54 531	2 233	633	36	4 820	4 500	3 853
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	206 346	18 692	4 521	374	37 254	25 087	29 631
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	53 561	2 925	743	92	4 524	—	—
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	51	329 444	9 277	1 869	138	15 996	434	294
421	Wholesale trade, durable goods	40	295 497	8 235	1 643	116	14 157	434	294
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	16	229 835	5 428	1 070	70	8 858	98	48
42169	Other electronic parts & equipment whsle	12	222 277	5 173	1 007	63	8 422	98	48
421690	Other electronic parts & equipment whsle	12	222 277	5 173	1 007	63	8 422	98	48
4216902	Electronic parts (excluding communications equipment) whsle	12	222 277	5 173	1 007	63	8 422	98	48
4218	Machinery, equipment, & supplies whsle	9	26 220	1 240	247	22	2 032	336	246
42183	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	33 947	1 042	226	22	1 839	—	—
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	New Bedford, MA PMSA								
42	Wholesale trade	235	1 739 521	108 748	28 417	3 073	246 507	142 907	149 838
421	Wholesale trade, durable goods	108	843 219	54 183	16 162	1 290	112 978	73 890	78 195
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	4 082	1 062	223	39	1 684	709	664
421140	Motor vehicle parts, (used) whsle .	6	4 082	1 062	223	39	1 684	709	664
4212	Furniture & home furnishings whsle ...	7	21 822	2 454	586	145	5 587	3 864	4 049
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	24 974	5 354	1 262	226	8 760	5 934	9 906
42171	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
421710	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	New Bedford, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	
421840	Industrial supplies whsle	10	D	D	D	c	D	D	
4218401	General-line industrial supplies whsle	1	D	D	D	b	D	D	
4218402	Mechanical power transmission supplies whsle	3	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle ...	20	D	D	D	e	D	D	
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	e	D	D	
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	e	D	D	
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	
422	Wholesale trade, nondurable goods	127	896 302	54 565	12 255	1 783	133 529	69 017	71 643
4221	Paper & paper product whsle	12	68 327	6 704	1 202	124	12 497	6 419	6 914
42213	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
422130	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
4223	Apparel, piece goods, & notions whsle	14	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	
422320	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	
4224	Grocery & related products whsle	71	D	D	D	f	D	D	
42242	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
422420	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
42246	Fish & seafood whsle	44	321 617	15 909	3 542	573	38 186	12 020	12 159
422460	Fish & seafood whsle	44	321 617	15 909	3 542	573	38 186	12 020	12 159
42249	Other grocery & related products whsle	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	212	1 000 509	75 713	16 862	2 660	180 155	97 272	105 401
421	Wholesale trade, durable goods	95	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	4 082	1 062	223	39	1 684	709	664
421140	Motor vehicle parts, (used) whsle .	6	4 082	1 062	223	39	1 684	709	664
4212	Furniture & home furnishings whsle ...	7	21 822	2 454	586	145	5 587	3 864	4 049
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	24 974	5 354	1 262	226	8 760	5 934	9 906
42171	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
421710	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	D	D	D	c	D	D	D
421840	Industrial supplies whsle	8	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	1	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
New Bedford, MA PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	117	D	D	D	g	D	D	D
4221	Paper & paper product whsle	12	68 327	6 704	1 202	124	12 497	6 419	6 914
42213	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
422130	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
4223	Apparel, piece goods, & notions whsle	11	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	69	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
422420	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
42246	Fish & seafood whsle.....	44	321 617	15 909	3 542	573	38 186	12 020	12 159
422460	Fish & seafood whsle.....	44	321 617	15 909	3 542	573	38 186	12 020	12 159
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle.....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Portsmouth-Rochester, NH-ME PMSA									
42	Wholesale trade	399	3 070 121	189 315	44 649	5 009	394 334	323 793	280 515
421	Wholesale trade, durable goods	255	961 850	93 978	21 762	2 732	188 219	74 598	74 896
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	15	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	80 199	7 538	1 567	209	14 208	6 297	6 351
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	48	189 132	22 055	5 151	434	42 824	5 922	6 498
42143	Computer & computer peripheral equipment & software whsle	22	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	22	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	6	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	7 638	943	180	29	2 104	709	940
421450	Medical, dental, & hospital equipment & supplies whsle	11	7 638	943	180	29	2 104	709	940
4215	Metal & mineral (except petroleum) whsle	4	16 943	2 920	530	46	3 857	2 280	2 775
42151	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
421510	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4215101	Ferrous metal service centers & sales offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4216	Electrical goods whsle	40	306 377	20 217	5 156	615	40 946	7 063	8 226
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	23	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	8	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	e	D	D	D
42171	Hardware whsle	10	D	D	D	e	D	D	D
421710	Hardware whsle	10	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	58	100 917	15 982	3 409	416	29 000	9 392	10 928
42183	Industrial machinery & equipment whsle	31	58 128	10 131	2 031	224	17 610	4 995	5 601
421830	Industrial machinery & equipment whsle	31	58 128	10 131	2 031	224	17 610	4 995	5 601
4218303	General-purpose industrial machinery & equipment whsle	9	16 404	1 192	243	28	2 527	397	417
4218307	Other industrial machinery & equipment whsle	11	25 984	5 341	1 049	115	8 293	3 160	3 217
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
421850	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	38	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	134 801	6 088	1 392	250	25 688	30 640	25 790
421910	Sporting & recreational goods & supplies whsle	16	134 801	6 088	1 392	250	25 688	30 640	25 790
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	144	2 108 271	95 337	22 887	2 277	206 115	249 195	205 619
4221	Paper & paper product whsle	13	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	17	D	D	D	f	D	D	D
42234	Footwear whsle	8	D	D	D	f	D	D	D
422340	Footwear whsle	8	D	D	D	f	D	D	D
4224	Grocery & related products whsle	53	385 606	17 324	2 867	516	36 169	19 568	26 024
42242	Packaged frozen food whsle	7	163 887	2 343	343	32	5 124	10 563	11 855
422420	Packaged frozen food whsle	7	163 887	2 343	343	32	5 124	10 563	11 855
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42246	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
422460	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
42249	Other grocery & related products whsle	17	37 259	4 429	961	158	10 692	1 504	1 692
422490	Other grocery & related products whsle	17	37 259	4 429	961	158	10 692	1 504	1 692
4224902	Bread & baked goods whsle	6	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
422810	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
	Merchant wholesalers	334	2 491 045	152 544	36 225	3 911	323 663	316 983	273 002
421	Wholesale trade, durable goods	213	640 945	69 711	16 134	1 889	141 123	69 181	68 706
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	12	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle . .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	75 527	7 110	1 495	199	12 989	5 202	4 755
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	178 338	21 316	4 936	415	41 197	5 692	6 237
42143	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	17	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	16 943	2 920	530	46	3 857	2 280	2 775
42151	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
421510	Metal service centers & offices . .	4	16 943	2 920	530	46	3 857	2 280	2 775
4215101	Ferrous metal service centers & sales offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4216	Electrical goods whsle	25	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	b	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	52	85 487	15 163	3 212	406	27 612	9 392	10 928
42183	Industrial machinery & equipment whsle	26	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	26	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
421850	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	35	134 771	7 310	1 650	305	27 464	31 599	26 839
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Portsmouth-Rochester, NH-ME PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	121	1 850 100	82 833	20 091	2 022	182 540	247 802	204 296
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	14	D	D	D	f	D	D	D
42234	Footwear whsle	7	D	D	D	f	D	D	D
422340	Footwear whsle	7	D	D	D	f	D	D	D
4224	Grocery & related products whsle	44	291 967	13 796	2 081	431	28 407	19 074	25 554
42242	Packaged frozen food whsle	6	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	c	D	D	D
422450	Confectionery whsle	2	D	D	D	c	D	D	D
42246	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
422460	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
42249	Other grocery & related products whsle	12	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	18	407 278	32 627	7 464	993	62 198	6 037	6 790
4216	Electrical goods whsle	10	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
	Agents, brokers, and commission merchants	47	171 798	4 144	960	105	8 473	773	723
421	Wholesale trade, durable goods	32	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	15 430	819	197	10	1 388	—	—
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Worcester, MA-CT PMSA								
42	Wholesale trade	730	6 591 984	342 173	80 356	9 235	690 586	326 375	327 461
421	Wholesale trade, durable goods	539	4 997 287	236 428	55 099	5 814	481 301	207 741	213 046
4211	Motor vehicle & motor vehicle parts & supplies whsle	46	1 039 015	17 655	3 928	564	34 432	43 026	34 310
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	D	D	D	c	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	17	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	36	205 613	11 486	2 422	256	24 805	9 515	11 294
42131	Lumber, plywood, millwork, & wood panel whsle	22	184 806	9 584	1 797	178	21 408	7 995	9 607
421310	Lumber, plywood, millwork, & wood panel whsle	22	184 806	9 584	1 797	178	21 408	7 995	9 607
4213101	Lumber without yard whsle	5	109 627	4 838	836	65	8 645	3 910	5 242
4213102	Lumber with yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	75	1 432 775	66 428	15 101	1 252	140 087	23 604	25 481
42142	Office equipment whsle	10	D	D	D	e	D	D	D
421420	Office equipment whsle	10	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	1 113 363	29 787	6 791	458	61 814	8 113	8 005
421430	Computer & computer peripheral equipment & software whsle	29	1 113 363	29 787	6 791	458	61 814	8 113	8 005
4214301	Computer & peripheral equipment whsle	25	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	14	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle .	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	158 344	11 215	2 458	301	24 436	18 193	21 683
42151	Metal service centers & offices	22	D	D	D	e	D	D	D
421510	Metal service centers & offices	22	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	143 954	10 149	2 189	275	22 620	17 023	20 396
42151011	Ferrous metal service centers	15	104 534	9 379	2 026	255	21 209	17 023	20 396
42151012	Ferrous metal sales offices	5	39 420	770	163	20	1 411	—	—
4216	Electrical goods whsle	77	756 023	41 246	10 189	938	79 191	30 166	29 038
42161	Electrical apparatus & equip, wiring supp, & const material whsle	29	175 920	16 243	3 742	501	27 069	18 257	19 097
421610	Electrical apparatus & equip, wiring supp, & const material whsle	29	175 920	16 243	3 742	501	27 069	18 257	19 097
42162	Electrical appliance, television & radio set whsle	8	379 591	4 020	1 361	88	10 253	543	504
421620	Electrical appliance, television & radio set whsle	8	379 591	4 020	1 361	88	10 253	543	504
42169	Other electronic parts & equipment whsle	40	200 512	20 983	5 086	349	41 869	11 366	9 437
421690	Other electronic parts & equipment whsle	40	200 512	20 983	5 086	349	41 869	11 366	9 437
4216901	Communications equipment & supplies whsle	16	59 490	14 147	3 621	244	28 656	9 485	6 487
4216902	Electronic parts (excluding communications equipment) whsle	24	141 022	6 836	1 465	105	13 213	1 881	2 950
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	D	D	D	e	D	D	D
42171	Hardware whsle	24	D	D	D	c	D	D	D
421710	Hardware whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	167	987 807	59 800	14 140	1 546	116 724	52 172	58 573
42181	Construction & mining (except petroleum) machinery & equip whsle	14	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	90	264 716	26 418	6 444	679	51 074	17 850	17 932
421830	Industrial machinery & equipment whsle	90	264 716	26 418	6 444	679	51 074	17 850	17 932
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	18 589	1 663	428	43	3 151	760	826
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	28	71 765	7 162	1 602	185	13 146	4 897	5 411
4218304	Metalworking machinery & equipment whsle	19	79 482	6 415	1 361	122	12 618	6 444	6 071
4218305	Materials handling equipment whsle	9	20 539	3 122	791	88	5 692	1 191	1 060
4218307	Other industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle	34	587 286	15 047	3 836	395	30 423	12 450	12 913
421840	Industrial supplies whsle	34	587 286	15 047	3 836	395	30 423	12 450	12 913
4218402	Mechanical power transmission supplies whsle	5	13 198	1 175	288	35	2 099	1 477	1 447
4218404	Industrial containers & supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	24	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	24	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . .	8	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	61	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	27	D	D	D	e	D	D	D
421930	Recyclable material whsle	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .	20	55 719	4 829	1 341	244	9 123	4 727	5 263
42199	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	191	1 594 697	105 745	25 257	3 421	209 285	118 634	114 415
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	13	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	6	218 876	23 787	5 919	831	45 634	48 138	50 210
42221	Drugs, & druggists' sundries whsle . . .	6	218 876	23 787	5 919	831	45 634	48 138	50 210
422210	Drugs, & druggists' sundries whsle	6	218 876	23 787	5 919	831	45 634	48 138	50 210
4222101	General-line drugs whsle	3	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	13	42 093	4 185	957	143	8 496	4 191	5 547
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	57	621 788	30 653	7 123	934	63 091	13 822	15 209
42241	General-line grocery whsle	4	D	D	D	b	D	D	D
422410	General-line grocery whsle	4	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42245	Confectionery whsle	5	187 933	3 279	821	109	5 488	2 293	2 797
422450	Confectionery whsle	5	187 933	3 279	821	109	5 488	2 293	2 797
42248	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
422480	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
42249	Other grocery & related products whsle	30	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	43	243 801	14 387	3 818	476	26 150	22 894	11 983
42261	Plastics materials & basic forms & shapes whsle	27	175 480	10 120	2 831	339	17 135	16 584	5 320
422610	Plastics materials & basic forms & shapes whsle	27	175 480	10 120	2 831	339	17 135	16 584	5 320
42269	Other chemical & allied products whsle	16	68 321	4 267	987	137	9 015	6 310	6 663
422690	Other chemical & allied products whsle	16	68 321	4 267	987	137	9 015	6 310	6 663
4226901	Industrial gases (except LP) whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	9	48 512	3 494	821	94	6 517	2 134	1 939
422710	Petroleum bulk stations & terminals	9	48 512	3 494	821	94	6 517	2 134	1 939
4227101	Petroleum bulk stations & terminals (except LP)	9	48 512	3 494	821	94	6 517	2 134	1 939
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	89 199	7 632	1 732	198	14 362	7 021	7 099
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	598	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	434	1 763 850	174 173	39 926	4 836	343 970	193 602	196 923
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	75 313	6 477	1 393	203	9 994	18 742	20 231
421110	Automobile & other motor vehicle whsle	9	75 313	6 477	1 393	203	9 994	18 742	20 231
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	10	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	29	164 324	9 689	1 979	215	17 494	8 422	9 712
42131	Lumber, plywood, millwork, & wood panel whsle	17	152 940	8 171	1 423	145	14 779	7 460	8 600
421310	Lumber, plywood, millwork, & wood panel whsle	17	152 940	8 171	1 423	145	14 779	7 460	8 600
4213101	Lumber without yard whsle	5	109 627	4 838	836	65	8 645	3 910	5 242
4214	Professional & commercial equipment & supplies whsle	58	234 918	29 489	6 392	746	54 824	20 880	20 578
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	20	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	49	404 542	30 051	7 290	764	59 615	26 345	25 081
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	96 801	12 674	3 010	434	21 651	14 848	15 583
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	96 801	12 674	3 010	434	21 651	14 848	15 583
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	27	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	33	D	D	D	e	D	D	D
42171	Hardware whsle	22	D	D	D	c	D	D	D
421710	Hardware whsle	22	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	137	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	69	179 875	21 667	5 355	594	43 337	17 183	17 288
421830	Industrial machinery & equipment whsle	69	179 875	21 667	5 355	594	43 337	17 183	17 288
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	24	51 551	6 352	1 423	169	11 559	4 872	5 408
4218304	Metalworking machinery & equipment whsle	15	54 544	4 828	1 008	93	10 085	5 835	5 469
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	30	D	D	D	e	D	D	D
421840	Industrial supplies whsle	30	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	5	13 198	1 175	288	35	2 099	1 477	1 447
4218404	Industrial containers & supplies whsle	5	36 557	3 319	818	76	8 717	2 927	3 341
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	7	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	53	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	27	D	D	D	e	D	D	D
421930	Recyclable material whsle	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	20	55 719	4 829	1 341	244	9 123	4 727	5 263
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	164	D	D	D	h	D	D	D
4221	Paper & paper product whsle	21	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	6	218 876	23 787	5 919	831	45 634	48 138	50 210
42221	Drugs, & druggists' sundries whsle ...	6	218 876	23 787	5 919	831	45 634	48 138	50 210
422210	Drugs, & druggists' sundries whsle	6	218 876	23 787	5 919	831	45 634	48 138	50 210
4222101	General-line drugs whsle	3	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	12	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Worcester, MA-CT PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	48	423 095	21 024	4 852	648	46 177	13 228	14 663
42241	General-line grocery whsle	4	D	D	D	b	D	D	D
422410	General-line grocery whsle	4	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	2	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
422480	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
42249	Other grocery & related products whsle	24	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	24	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	34	122 643	12 426	2 676	311	22 680	7 107	7 449
42261	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	52	3 128 115	60 954	15 562	1 196	136 072	30 747	21 454
421	Wholesale trade, durable goods	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	1 157 120	35 336	8 335	471	82 302	2 724	4 903
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	6	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	2	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	9	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	117 045	1 844	1 126	163	3 198	15 787	4 534
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	80	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	66	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	40 737	1 603	374	35	2 961	—	—
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	19	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	4	20 214	810	179	16	1 587	25	3
4219	Miscellaneous durable goods whsle ...	8	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D

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LEWISTON—AUBURN, ME MSA									
42	Wholesale trade	120	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	88	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	36	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
421830	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
4218305	Materials handling equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	16	51 088	7 300	1 628	199	13 651	6 429	6 769
421840	Industrial supplies whsle	16	51 088	7 300	1 628	199	13 651	6 429	6 769
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	27 042	2 829	606	64	5 278	2 736	2 827
42185	Service establishment equipment & supplies whsle	6	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	b	D	D	D
421930	Recyclable material whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4221	Paper & paper product whsle	8	18 538	2 414	552	90	4 232	1 651	1 509
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	117	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	87	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	35	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
421830	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
4218305	Materials handling equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	16	51 088	7 300	1 628	199	13 651	6 429	6 769
421840	Industrial supplies whsle	16	51 088	7 300	1 628	199	13 651	6 429	6 769
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	27 042	2 829	606	64	5 278	2 736	2 827
4219	Miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	6	D	D	D	b	D	D	D
421930	Recyclable material whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	e	D	D	D
4221	Paper & paper product whsle	8	18 538	2 414	552	90	4 232	1 651	1 509
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	a	D	D	D

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	PORTLAND, ME MSA								
42	Wholesale trade	547	3 515 971	286 288	68 291	8 362	557 053	337 844	365 632
421	Wholesale trade, durable goods	347	1 318 691	152 941	35 958	4 050	282 160	145 716	142 426
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	42	180 498	17 387	4 359	596	34 367	32 999	30 115
42111	Automobile & other motor vehicle whsle	13	94 441	8 568	2 170	260	13 702	14 917	15 401
421110	Automobile & other motor vehicle whsle	13	94 441	8 568	2 170	260	13 702	14 917	15 401
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	73 706	7 096	1 814	278	16 943	16 631	12 909
421120	Motor vehicle supplies & new parts whsle	20	73 706	7 096	1 814	278	16 943	16 631	12 909
4211201	Motor vehicle supplies & new parts—warehouse distributors .	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	5	2 834	525	137	26	1 332	443	444
421140	Motor vehicle parts, (used) whsle .	5	2 834	525	137	26	1 332	443	444
4212	Furniture & home furnishings whsle ...	9	27 306	3 141	607	72	5 305	2 387	2 742
42121	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
421210	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	186 837	10 988	2 542	284	21 690	16 646	14 925
42131	Lumber, plywood, millwork, & wood panel whsle	14	152 994	8 334	1 945	219	17 078	14 681	12 850
421310	Lumber, plywood, millwork, & wood panel whsle	14	152 994	8 334	1 945	219	17 078	14 681	12 850
4213102	Lumber with yard whsle.....	7	55 317	2 223	466	50	5 074	3 083	3 428
4213103	Plywood, veneer, millwork, & wood panel whsle.....	7	97 677	6 111	1 479	169	12 004	11 598	9 422
42133	Roofing, siding, & insulation material whsle	3	20 886	2 152	489	56	3 626	1 502	1 540
421330	Roofing, siding, & insulation material whsle	3	20 886	2 152	489	56	3 626	1 502	1 540
4213301	Roofing, siding, & insulation material whsle	3	20 886	2 152	489	56	3 626	1 502	1 540
42139	Other construction materials whsle ..	4	D	D	D	a	D	D	D
421390	Other construction materials whsle	4	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	67	168 144	30 463	7 326	690	54 726	14 682	16 409
42141	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
42142	Office equipment whsle	11	27 358	5 206	1 256	137	10 643	3 663	4 247
421420	Office equipment whsle	11	27 358	5 206	1 256	137	10 643	3 663	4 247
42143	Computer & computer peripheral equipment & software whsle	23	48 085	10 909	3 096	224	18 339	4 669	5 128
421430	Computer & computer peripheral equipment & software whsle	23	48 085	10 909	3 096	224	18 339	4 669	5 128
4214301	Computer & peripheral equipment whsle	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	16	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	12	15 143	1 630	349	65	3 525	1 256	1 383
421440	Other commercial equipment whsle	12	15 143	1 630	349	65	3 525	1 256	1 383
4214402	Store machines & equipment whsle	9	10 984	1 186	244	42	2 500	678	787
42145	Medical, dental, & hospital equipment & supplies whsle	12	58 175	10 112	1 861	175	16 033	3 205	3 631
421450	Medical, dental, & hospital equipment & supplies whsle	12	58 175	10 112	1 861	175	16 033	3 205	3 631
4214501	Surgical, medical, & hospital supplies whsle.....	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	29 905	2 475	613	79	4 767	3 025	3 687
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D

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	PORTLAND, ME MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whlse	48	181 945	21 384	4 642	523	38 953	13 790	13 942
42161	Electrical apparatus & equip, wiring supp. & const material whlse	20	106 886	9 706	2 378	252	17 178	8 001	7 803
421610	Electrical apparatus & equip, wiring supp. & const material whlse	20	106 886	9 706	2 378	252	17 178	8 001	7 803
42162	Electrical appliance, television & radio set whlse	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whlse	23	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whlse	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whlse	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whlse	20	D	D	D	e	D	D	D
42171	Hardware whlse	8	D	D	D	e	D	D	D
421710	Hardware whlse	8	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whlse	7	16 950	1 467	353	36	3 220	1 767	1 900
421730	Warm air heating & air- conditioning equipment & supplies whlse	7	16 950	1 467	353	36	3 220	1 767	1 900
4218	Machinery, equipment, & supplies whlse	87	343 719	46 404	10 910	1 136	82 951	40 397	43 308
42181	Construction & mining (except petroleum) machinery & equip whlse	10	80 569	7 360	1 860	191	12 876	11 825	13 105
421810	Construction & mining (except petroleum) machinery & equip whlse	10	80 569	7 360	1 860	191	12 876	11 825	13 105
42183	Industrial machinery & equipment whlse	36	172 332	25 697	6 363	602	47 054	17 919	19 466
421830	Industrial machinery & equipment whlse	36	172 332	25 697	6 363	602	47 054	17 919	19 466
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment whlse	5	10 975	1 912	533	46	3 292	1 217	1 266
4218303	General-purpose industrial machinery & equipment whlse	13	102 411	17 573	4 367	399	30 967	8 105	9 948
4218307	Other industrial machinery & equipment whlse	10	48 267	4 675	1 118	101	9 516	7 637	7 212
42184	Industrial supplies whlse	25	62 691	10 421	2 068	240	17 093	7 729	7 688
421840	Industrial supplies whlse	25	62 691	10 421	2 068	240	17 093	7 729	7 688
4218402	Mechanical power transmission supplies whlse	6	14 070	1 963	419	52	3 043	2 145	2 199
4218406	Other industrial supplies whlse	8	20 959	3 166	594	73	4 777	2 741	2 708
42185	Service establishment equipment & supplies whlse	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whlse	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whlse	40	D	D	D	c	D	D	D
42193	Recyclable material whlse	12	45 907	5 035	1 165	157	9 821	2 525	2 743
421930	Recyclable material whlse	12	45 907	5 035	1 165	157	9 821	2 525	2 743
4219302	Recyclable paper & paperboard whlse	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whlse	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whlse	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	200	2 197 280	133 347	32 333	4 312	274 893	192 128	223 206
4221	Paper & paper product whlse	29	186 519	13 494	3 338	391	25 822	8 156	9 054
42211	Printing & writing paper whlse	5	D	D	D	b	D	D	D
422110	Printing & writing paper whlse	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whlse	14	55 153	7 412	1 828	224	13 651	3 835	4 670
422120	Stationery & office supplies whlse	14	55 153	7 412	1 828	224	13 651	3 835	4 670
4222	Drugs, & druggists' sundries whlse	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whlse	7	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whlse	7	D	D	D	c	D	D	D
4222101	General-line drugs whlse	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whlse	17	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whlse	9	25 103	1 473	286	47	2 421	495	605
422330	Women's, children's, & infants' clothing & accessories whlse	9	25 103	1 473	286	47	2 421	495	605
42234	Footwear whlse	3	D	D	D	e	D	D	D
422340	Footwear whlse	3	D	D	D	e	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PORTLAND, ME MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	73	881 269	64 600	15 810	2 104	126 769	50 548	51 148
42241	General-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
422410	General-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
4224103	Other general-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
42246	Fish & seafood whsle	28	180 144	12 470	3 531	680	25 839	4 522	5 576
422460	Fish & seafood whsle	28	180 144	12 470	3 531	680	25 839	4 522	5 576
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
422470	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	26	306 542	32 917	7 912	778	58 427	32 400	31 679
422490	Other grocery & related products whsle	26	306 542	32 917	7 912	778	58 427	32 400	31 679
4224902	Bread & baked goods whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	17	63 851	5 640	1 377	144	11 609	4 132	4 981
42269	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	14	58 748	5 061	1 238	126	10 257	3 862	4 572
4227	Petroleum & petroleum products whsle	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	11	364 177	4 830	1 081	141	14 948	29 461	41 068
422710	Petroleum bulk stations & terminals	11	364 177	4 830	1 081	141	14 948	29 461	41 068
4227101	Petroleum bulk stations & terminals (except LP)	11	364 177	4 830	1 081	141	14 948	29 461	41 068
42271011	Petroleum bulk stations (except LP)	7	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
42281	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
422810	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
4229	Miscellaneous nondurable goods whsle	36	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	7	44 643	3 148	794	179	6 553	1 078	1 057
422920	Book, periodical, & newspaper whsle	7	44 643	3 148	794	179	6 553	1 078	1 057
42293	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
422930	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D	e	D	D	D
4229901	Art goods whsle	7	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	e	D	D	D
	Merchant wholesalers	460	2 648 604	244 840	57 976	7 392	476 270	315 773	342 453
421	Wholesale trade, durable goods	301	1 113 799	131 596	30 594	3 634	246 119	138 150	134 506
4211	Motor vehicle & motor vehicle parts & supplies whsle	42	180 498	17 387	4 359	596	34 367	32 999	30 115
42111	Automobile & other motor vehicle whsle	13	94 441	8 568	2 170	260	13 702	14 917	15 401
421110	Automobile & other motor vehicle whsle	13	94 441	8 568	2 170	260	13 702	14 917	15 401
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	73 706	7 096	1 814	278	16 943	16 631	12 909
421120	Motor vehicle supplies & new parts whsle	20	73 706	7 096	1 814	278	16 943	16 631	12 909
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	2 834	525	137	26	1 332	443	444
421140	Motor vehicle parts, (used) whsle	5	2 834	525	137	26	1 332	443	444
4212	Furniture & home furnishings whsle	9	27 306	3 141	607	72	5 305	2 387	2 742
42121	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
421210	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D

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	PORTLAND, ME MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	19	164 630	10 171	2 351	270	20 051	15 368	13 616
42131	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	97 677	6 111	1 479	169	12 004	11 598	9 422
4214	Professional & commercial equipment & supplies whsle	56	123 597	23 596	5 225	590	43 000	11 725	13 360
42142	Office equipment whsle	10	D	D	D	c	D	D	D
421420	Office equipment whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	14	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	12	15 143	1 630	349	65	3 525	1 256	1 383
421440	Other commercial equipment whsle	12	15 143	1 630	349	65	3 525	1 256	1 383
4214402	Store machines & equipment whsle	9	10 984	1 186	244	42	2 500	678	787
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	8	29 447	2 447	605	76	4 705	3 004	3 667
421510	Metal service centers & offices ..	8	29 447	2 447	605	76	4 705	3 004	3 667
4215101	Ferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	33	103 743	13 851	3 025	364	26 622	11 355	11 297
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	52 205	4 547	1 133	126	8 145	5 838	5 458
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	52 205	4 547	1 133	126	8 145	5 838	5 458
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	e	D	D	D
42171	Hardware whsle	8	D	D	D	e	D	D	D
421710	Hardware whsle	8	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	76	285 339	40 714	9 566	1 002	73 390	39 501	42 391
42181	Construction & mining (except petroleum) machinery & equip whsle	10	80 569	7 360	1 860	191	12 876	11 825	13 105
421810	Construction & mining (except petroleum) machinery & equip whsle	10	80 569	7 360	1 860	191	12 876	11 825	13 105
42183	Industrial machinery & equipment whsle	30	128 039	20 738	5 198	490	39 026	17 142	18 672
421830	Industrial machinery & equipment whsle	30	128 039	20 738	5 198	490	39 026	17 142	18 672
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	11	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	7	39 413	4 498	1 074	97	9 147	7 046	6 603
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
421840	Industrial supplies whsle	21	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	6	14 070	1 963	419	52	3 043	2 145	2 199
4218406	Other industrial supplies whsle .	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D

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PORTLAND, ME MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	38	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	45 907	5 035	1 165	157	9 821	2 525	2 743
421930	Recyclable material whsle	12	45 907	5 035	1 165	157	9 821	2 525	2 743
4219302	Recyclable paper & paperboard whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	159	1 534 805	113 244	27 382	3 758	230 151	177 623	207 947
4221	Paper & paper product whsle	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	16	D	D	D	e	D	D	D
42234	Footwear whsle	3	D	D	D	e	D	D	D
422340	Footwear whsle	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle	55	598 518	49 425	12 108	1 642	93 581	49 271	49 956
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42246	Fish & seafood whsle	26	D	D	D	f	D	D	D
422460	Fish & seafood whsle	26	D	D	D	f	D	D	D
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
422470	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	13	108 627	19 387	4 686	376	28 308	31 144	30 506
422490	Other grocery & related products whsle	13	108 627	19 387	4 686	376	28 308	31 144	30 506
4224906	Other grocery specialties whsle .	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
42281	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
422810	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
4229	Miscellaneous nondurable goods whsle	29	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
422930	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
4229901	Art goods whsle	6	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle .	7	D	D	D	e	D	D	D

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PORTLAND, ME MSA—Con.									
	Manufacturers' sales branches and sales offices . . .	50	595 670	34 332	8 621	787	68 955	21 961	23 048
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	37	271 697	7 116	1 694	183	11 828	110	131
421	Wholesale trade, durable goods	21	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
422460	Fish & seafood whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	b	D	D	D
AREA OUTSIDE MAINE METROPOLITAN AREAS									
42	Wholesale trade	851	2 573 794	213 002	49 186	7 679	434 384	193 281	213 847
421	Wholesale trade, durable goods	423	859 881	101 605	24 105	3 461	193 435	109 595	121 165
4211	Motor vehicle & motor vehicle parts & supplies whsle	59	132 478	9 875	2 446	492	21 331	9 790	11 116
42111	Automobile & other motor vehicle whsle	23	107 497	6 150	1 516	270	12 073	5 966	7 681
421110	Automobile & other motor vehicle whsle	23	107 497	6 150	1 516	270	12 073	5 966	7 681
4211101	Automobile & motorcycle whsle	15	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	21	12 112	1 992	463	116	5 178	1 375	1 599
421140	Motor vehicle parts, (used) whsle	21	12 112	1 992	463	116	5 178	1 375	1 599
4212	Furniture & home furnishings whsle	14	D	D	D	e	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	5	D	D	D	e	D	D	D
421220	Home furnishings whsle	5	D	D	D	e	D	D	D
4212203	Floor coverings whsle	2	D	D	D	e	D	D	D

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AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	26	61 665	5 697	1 313	261	11 324	7 288	8 042
42131	Lumber, plywood, millwork, & wood panel whsle	17	40 837	4 358	946	213	8 476	5 292	5 879
421310	Lumber, plywood, millwork, & wood panel whsle	17	40 837	4 358	946	213	8 476	5 292	5 879
4213102	Lumber with yard whsle	8	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	45	63 250	7 715	1 816	268	14 249	5 372	6 194
42142	Office equipment whsle	11	11 254	2 581	602	79	4 472	1 675	1 732
421420	Office equipment whsle	11	11 254	2 581	602	79	4 472	1 675	1 732
42143	Computer & computer peripheral equipment & software whsle	13	24 559	1 777	409	41	3 216	888	957
421430	Computer & computer peripheral equipment & software whsle	13	24 559	1 777	409	41	3 216	888	957
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	19 817	3 466	726	124	6 959	2 416	2 527
42151	Metal service centers & offices	10	19 817	3 466	726	124	6 959	2 416	2 527
421510	Metal service centers & offices	10	19 817	3 466	726	124	6 959	2 416	2 527
4215101	Ferrous metal service centers & sales offices	10	19 817	3 466	726	124	6 959	2 416	2 527
4216	Electrical goods whsle	30	115 472	20 256	5 249	451	36 573	25 349	26 464
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	32 494	2 896	579	102	5 138	2 468	2 344
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	21 043	1 680	327	55	2 949	1 407	1 206
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	21 043	1 680	327	55	2 949	1 407	1 206
4218	Machinery, equipment, & supplies whsle	118	216 739	26 744	6 105	862	46 962	39 416	46 005
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	27	35 016	3 689	847	146	7 554	11 295	12 335
421820	Farm & garden machinery & equipment whsle	27	35 016	3 689	847	146	7 554	11 295	12 335
4218201	Farm machinery & equipment—farm dealers	19	31 913	3 377	783	131	6 916	10 603	11 597
42183	Industrial machinery & equipment whsle	37	84 596	12 294	2 754	342	19 648	11 019	13 479
421830	Industrial machinery & equipment whsle	37	84 596	12 294	2 754	342	19 648	11 019	13 479
4218303	General-purpose industrial machinery & equipment whsle	12	30 916	3 619	1 027	97	7 266	4 378	4 286
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	25	44 751	4 311	1 048	150	8 352	6 663	6 337
421840	Industrial supplies whsle	25	44 751	4 311	1 048	150	8 352	6 663	6 337
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	20 439	3 431	708	112	5 910	3 713	6 579
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	20 439	3 431	708	112	5 910	3 713	6 579
4218602	Marine machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MAINE									
METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	100	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	15	20 999	1 687	258	65	3 465	2 358	2 518
421910	Sporting & recreational goods & supplies whsle	15	20 999	1 687	258	65	3 465	2 358	2 518
42193	Recyclable material whsle	31	D	D	D	c	D	D	D
421930	Recyclable material whsle	31	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	14 368	1 447	333	78	4 116	718	1 204
4219303	Other recyclable material whsle	16	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	29	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods								
4221	Paper & paper product whsle	15	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	9	10 465	2 114	530	81	5 114	1 931	1 812
422120	Stationery & office supplies whsle	9	10 465	2 114	530	81	5 114	1 931	1 812
4223	Apparel, piece goods, & notions whsle	18	D	D	D	b	D	D	D
4224	Grocery & related products whsle								
42242	Packaged frozen food whsle	12	119 738	9 520	2 132	264	18 691	6 409	6 919
422420	Packaged frozen food whsle	12	119 738	9 520	2 132	264	18 691	6 409	6 919
42243	Dairy products, (except dried or canned) whsle								
422430	Dairy products, (except dried or canned) whsle	9	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	9	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle								
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle								
422460	Fish & seafood whsle	146	310 764	15 309	3 073	751	34 844	11 146	12 041
42248	Fresh fruit & vegetable whsle								
422480	Fresh fruit & vegetable whsle	26	89 263	7 598	1 714	344	14 331	2 944	3 320
42249	Other grocery & related products whsle								
422490	Other grocery & related products whsle	50	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	26	39 381	5 602	1 239	170	14 230	610	661
4224903	Soft drinks whsle	8	20 713	3 517	838	123	8 575	499	480
4224906	Other grocery specialties whsle	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle								
4226	Chemical & allied products whsle								
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle								
42271	Petroleum bulk stations & terminals	24	311 983	12 832	3 323	518	33 694	16 685	13 216
422710	Petroleum bulk stations & terminals	24	311 983	12 832	3 323	518	33 694	16 685	13 216
4227101	Petroleum bulk stations & terminals (except LP)	22	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	15	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	160 727	7 822	1 903	387	21 930	7 733	7 971
4228	Beer, wine, & distilled alcoholic beverage whsle								
42281	Beer & ale whsle	4	40 002	4 550	1 117	153	9 320	2 916	2 706
422810	Beer & ale whsle	4	40 002	4 550	1 117	153	9 320	2 916	2 706
4229	Miscellaneous nondurable goods whsle								
42291	Farm supplies whsle	12	5 590	419	79	18	946	695	978
422910	Farm supplies whsle	12	5 590	419	79	18	946	695	978
42294	Tobacco & tobacco product whsle								
422940	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle								
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	16	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.									
	Merchant wholesalers	788	2 324 803	187 662	42 788	7 025	381 411	172 685	193 210
421	Wholesale trade, durable goods	394	687 260	83 840	19 537	3 032	160 681	89 541	101 014
4211	Motor vehicle & motor vehicle parts & supplies whsle	57	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	21	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	21	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	13	13 077	1 081	243	96	2 568	993	1 061
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	21	12 112	1 992	463	116	5 178	1 375	1 599
421140	Motor vehicle parts, (used) whsle	21	12 112	1 992	463	116	5 178	1 375	1 599
4212	Furniture & home furnishings whsle	12	D	D	D	e	D	D	D
42121	Furniture whsle	8	D	D	D	c	D	D	D
421210	Furniture whsle	8	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	4	D	D	D	e	D	D	D
421220	Home furnishings whsle	4	D	D	D	e	D	D	D
4212203	Floor coverings whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	26	61 665	5 697	1 313	261	11 324	7 288	8 042
42131	Lumber, plywood, millwork, & wood panel whsle	17	40 837	4 358	946	213	8 476	5 292	5 879
421310	Lumber, plywood, millwork, & wood panel whsle	17	40 837	4 358	946	213	8 476	5 292	5 879
4214	Professional & commercial equipment & supplies whsle	44	D	D	D	e	D	D	D
42142	Office equipment whsle	11	11 254	2 581	602	79	4 472	1 675	1 732
421420	Office equipment whsle	11	11 254	2 581	602	79	4 472	1 675	1 732
42143	Computer & computer peripheral equipment & software whsle	13	24 559	1 777	409	41	3 216	888	957
421430	Computer & computer peripheral equipment & software whsle	13	24 559	1 777	409	41	3 216	888	957
4214301	Computer & peripheral equipment whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	19 817	3 466	726	124	6 959	2 416	2 527
42151	Metal service centers & offices	10	19 817	3 466	726	124	6 959	2 416	2 527
421510	Metal service centers & offices	10	19 817	3 466	726	124	6 959	2 416	2 527
4215101	Ferrous metal service centers & sales offices	10	19 817	3 466	726	124	6 959	2 416	2 527
4216	Electrical goods whsle	22	32 127	4 832	1 120	138	8 030	5 741	6 670
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	112	205 592	26 438	6 028	851	46 327	38 970	45 648
42181	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	27	35 016	3 689	847	146	7 554	11 295	12 335
421820	Farm & garden machinery & equipment whsle	27	35 016	3 689	847	146	7 554	11 295	12 335
4218201	Farm machinery & equipment—farm dealers	19	31 913	3 377	783	131	6 916	10 603	11 597
42183	Industrial machinery & equipment whsle	33	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	33	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D

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AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	20 439	3 431	708	112	5 910	3 713	6 579
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	20 439	3 431	708	112	5 910	3 713	6 579
4218602	Marine machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	93	116 751	10 121	2 249	485	26 169	7 760	8 723
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
42193	Recyclable material whsle	29	D	D	D	c	D	D	D
421930	Recyclable material whsle	29	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	8	14 368	1 447	333	78	4 116	718	1 204
4219303	Other recyclable material whsle	15	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	36	59 457	3 721	781	136	11 060	2 943	3 250
421990	Other miscellaneous durable goods whsle	36	59 457	3 721	781	136	11 060	2 943	3 250
4219902	Forest products (except lumber) whsle	28	53 647	2 677	572	102	9 019	2 016	2 403
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	394	1 637 543	103 822	23 251	3 993	220 730	83 144	92 196
4221	Paper & paper product whsle	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	16	D	D	D	b	D	D	D
4224	Grocery & related products whsle	238	819 800	53 198	11 686	2 053	108 451	37 863	40 926
42242	Packaged frozen food whsle	10	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	10	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	32 783	2 448	525	101	5 197	1 227	1 362
422430	Dairy products, (except dried or canned) whsle	7	32 783	2 448	525	101	5 197	1 227	1 362
4224302	Dairy product (except raw milk) whsle	7	32 783	2 448	525	101	5 197	1 227	1 362
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	146	310 764	15 309	3 073	751	34 844	11 146	12 041
422460	Fish & seafood whsle	146	310 764	15 309	3 073	751	34 844	11 146	12 041
42248	Fresh fruit & vegetable whsle	21	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	21	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	37	191 304	10 941	2 393	373	22 171	11 587	13 197
422490	Other grocery & related products whsle	37	191 304	10 941	2 393	373	22 171	11 587	13 197
4224902	Bread & baked goods whsle	15	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	35	472 710	20 654	5 226	905	55 624	24 418	21 187
42271	Petroleum bulk stations & terminals	24	311 983	12 832	3 323	518	33 694	16 685	13 216
422710	Petroleum bulk stations & terminals	24	311 983	12 832	3 323	518	33 694	16 685	13 216
4227101	Petroleum bulk stations & terminals (except LP)	22	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	15	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	160 727	7 822	1 903	387	21 930	7 733	7 971
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	160 727	7 822	1 903	387	21 930	7 733	7 971
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	e	D	D	D
42291	Farm supplies whsle	11	D	D	D	a	D	D	D
422910	Farm supplies whsle	11	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle . . .	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	29	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	29	D	D	D	b	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	15	D	D	D	b	D	D	D

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AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.									
	Manufacturers' sales branches and sales offices . . .	21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	e	D	D	D
4216	Electrical goods whsle	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	42	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BANGOR, ME MSA									
42	Wholesale trade	2.7	1.3	3.1	1.5	—	.4	16.4	—
421	Wholesale trade, durable goods	6.2	2.3	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.5	.2	5.5	.2	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.1	18.0	.1	18.0	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	.1	18.0	.1	18.0	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	24.9	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	2.0	—	2.0	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	2.2	—	2.2	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	2.2	—	2.2	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	—	3.1	—	3.1	—	—	—	—
421840	Industrial supplies whsle	—	3.1	—	3.1	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.6	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	.5	1.6	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.3	6.3	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA								
42	Wholesale trade	5.3	3.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.7	.3	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.7	.3	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	D	D	D	D	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle ...	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	D	D	—	—	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	.1	.5
4212102	Office & business furniture whsle	D	D	D	D	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	D	D
421220	Home furnishings whsle	D	D	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1.2	5.4	D	D	D	D	D	D
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whsle ....	.4	1.7	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	.4	1.7	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle .....	.4	1.7	D	D	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle ...	D	D	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	D	D	D	D
421420	Office equipment whsle	D	D	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	D	D	20.8	1.9	—	—	D	D
421440	Other commercial equipment whsle	D	D	20.8	1.9	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whsle.....	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	6.8	15.4	D	D	.2	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	6.8	15.4	D	D	.2	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	.2	—
4214502	Dental equipment & supplies whsle.....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	D	D
421460	Ophthalmic goods whsle	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	D	D	32.9	2.7
421490	Other professional equipment & supplies whsle	D	D	D	D	D	D	32.9	2.7
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle.....	D	D	D	D	D	D	32.9	2.7
4215	Metal & mineral (except petroleum) whsle	3.1	3.1	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	3.2	2.9	D	D	D	D	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	D	D
42151022	Nonferrous metal sales offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	5.5	.1	1.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	5.1	—	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	5.1	—	.8
42162	Electrical appliance, television & radio set whsle	1.6	8.2	D	D	D	D	D	D
421620	Electrical appliance, television & radio set whsle	1.6	8.2	D	D	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2	—
42171	Hardware whsle.....	D	D	D	D	D	D	D	D
421710	Hardware whsle.....	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle.....	D	D	D	D	—	—	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle.....	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle.....	D	D	D	D	—	—	D	D

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
42	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle.....	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle.....	D	D	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle.....	D	D	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle.....	D	D	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle.....	D	D	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle.....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle.....	D	D	2.3	3.1	D	D	D	D
4218304	Metalworking machinery & equipment whsle.....	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle.....	D	D	D	D	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.....	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle.....	6.0	2.7	8.4	3.3	—	2.0	1.2	.3
42184	Industrial supplies whsle.....	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle.....	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle.....	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle.....	D	D	D	D	—	—	D	D
4218403	Welding supplies whsle.....	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle.....	D	D	D	D	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle.....	D	D	D	D	D	D	D	D
4218406	Other industrial supplies whsle.....	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle.....	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle.....	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle.....	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle.....	D	D	55.6	5.2	—	—	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle.....	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle.....	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle.....	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle.....	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle.....	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle.....	D	D	6.0	4.3	D	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	D	D	D	D	D	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	D	D	D	D	D	D	D	D
42192	Toy & hobby goods & supplies whsle.....	2.6	4.9	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whsle.....	2.6	4.9	D	D	—	—	D	D
42193	Recyclable material whsle.....	D	D	D	D	—	—	D	D
421930	Recyclable material whsle.....	D	D	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers.....	D	D	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip).....	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle.....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle.....	D	D	11.0	18.0	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle.....	D	D	D	D	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle.....	D	D	D	D	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle.....	16.4	1.6	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whsle.....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle.....	D	D	2.9	2.7	D	D	D	D
421990	Other miscellaneous durable goods whsle.....	D	D	2.9	2.7	D	D	D	D
4219901	Musical instruments & supplies whsle.....	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle.....	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle.....	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle.....	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle.....	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle.....	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle.....	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle.....	D	D	D	D	—	—	D	D

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
42	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	.1	1.0
4221	Paper & paper product whsle	D	D	D	D	—	21.8	D	D
42211	Printing & writing paper whsle .....	.2	14.8	D	D	D	D	—	—
422110	Printing & writing paper whsle .....	.2	14.8	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	10.1	D	D
422120	Stationery & office supplies whsle	D	D	D	D	—	10.1	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	1.2	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	1.2	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	.1	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	2.8	2.2	D	D	D	D	D	D
422340	Footwear whsle	2.8	2.2	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	10.4	3.8	—	.5	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	D	D
422410	General-line grocery whsle	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
422440	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
4224401	Live poultry whsle	D	D	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	D	D
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	D	D	—	—
422460	Fish & seafood whsle	D	D	D	D	D	D	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	3.6	1.2	14.6	3.8	—	.5	.2	.1
422490	Other grocery & related products whsle	3.6	1.2	14.6	3.8	—	.5	.2	.1
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	D	D	D	D
4224903	Soft drinks whsle	D	D	D	D	D	D	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	D	D	D	D
4224906	Other grocery specialties whsle	D	D	1.2	5.7	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	11.2	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	8.4	18.7	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
422800	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
422810	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	D	D	D	D
422820	Beer & ale whsle	D	D	D	D	—	—	—	—
422830	Beer & ale whsle	D	D	D	D	—	—	—	—
422840	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	D	D
422850	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	D	D
422860	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	D	D
422900	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229103	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422930	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422940	Flower, nursery stock, & florists' supplies whsle	D	D	12.6	9.5	—	—	D	D
422950	Flower, nursery stock, & florists' supplies whsle	D	D	12.6	9.5	—	—	D	D
422960	Tobacco & tobacco product whsle .....	.3	1.4	D	D	—	—	—	—
422970	Tobacco & tobacco product whsle .....	.3	1.4	D	D	—	—	—	—
422980	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422990	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229901	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229902	Other miscellaneous nondurable goods whsle ..	D	D	D	D	D	D	D	D
4229903	Other miscellaneous nondurable goods whsle ..	D	D	D	D	D	D	D	D
4229904	Art goods whsle	D	D	D	D	—	—	—	—
4229905	General merchandise (nondurable goods) whsle ..	D	D	D	D	—	—	—	—
4229906	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229907	Other nondurable goods whsle	2.3	.8	D	D	D	D	D	D
	Boston, MA—NH PMSA								
42	Wholesale trade	5.7	3.6	11.0	5.4	—	2.4	.2	.8
421	Wholesale trade, durable goods	3.0	4.1	6.2	6.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.3	.6	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.5	.1	D	D	D	D	D	D
4211101	Automobile & other motor vehicle whsle .....	.5	.1	D	D	D	D	D	D
4211102	Automobile & motorcycle whsle	D	D	D	D	—	—	D	D
4211103	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211104	Light truck & van (14,000 lb or less) whsle ..	D	D	—	—	D	D	—	—
4211105	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211106	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	2.9	5.3	5.7	9.6	D	D	D	D
4211201	Motor vehicle supplies & new parts whsle	2.9	5.3	5.7	9.6	D	D	D	D
4211202	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211203	Motor vehicle supplies & new parts—jobbers	3.5	5.0	D	D	D	D	D	D
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
421140	Tire & tube whsle	D	D	D	D	—	—	—	—
421150	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421160	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	4.0	3.2	D	D	D	D	D	D
42121	Furniture whsle	1.7	3.7	D	D	D	D	D	D
421210	Furniture whsle	1.7	3.7	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	3.7	1.4	D	D	—	—	D	D
4212102	Office & business furniture whsle . . . . .	.9	4.6	D	D	D	D	D	D
42122	Home furnishings whsle	6.6	2.7	D	D	D	D	D	D
421220	Home furnishings whsle	6.6	2.7	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	12.7	.4	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	1.2	5.6	D	D	D	D	D	D
4212203	Floor coverings whsle	9.1	.2	D	D	—	—	—	—
4212204	Other home furnishings whsle	10.1	.5	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	8.6	8.9	11.1	11.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6.9	12.5	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6.9	12.5	D	D	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.3	9.7	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	11.9	.8	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	11.9	.8	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	25.7	1.6	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	47.5	—	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle . . . . .	.7	.7	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
42139	Other construction materials whsle	24.4	7.0	D	D	—	—	—	—
421390	Other construction materials whsle	24.4	7.0	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.3	6.0	5.1	8.1	—	2.9	2.5	.9
42141	Photographic equipment & supplies whsle . . . . .	.2	4.1	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	.2	4.1	D	D	D	D	D	D
42142	Office equipment whsle	1.6	8.2	3.0	7.2	D	D	D	D
421420	Office equipment whsle	1.6	8.2	3.0	7.2	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3.4	5.7	4.9	7.1	—	3.1	.1	1.6
421430	Computer & computer peripheral equipment & software whsle	3.4	5.7	4.9	7.1	—	3.1	.1	1.6
4214301	Computer & peripheral equipment whsle	3.6	5.8	5.1	6.9	D	D	D	D
42143011	Computers & peripheral equipment for resale	5.2	4.8	6.8	4.9	D	D	D	D
42143012	Computers & peripheral equipment for end use	1.9	6.8	3.0	9.5	D	D	D	D
4214302	Computer software (packaged) whsle	1.8	5.7	2.8	8.5	D	D	D	D
42144	Other commercial equipment whsle	15.5	1.7	D	D	—	—	D	D
421440	Other commercial equipment whsle	15.5	1.7	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	21.4	2.0	D	D	—	—	D	D
4214402	Store machines & equipment whsle	4.1	1.0	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.9	8.7	7.2	15.8	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3.9	8.7	7.2	15.8	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4.0	8.8	7.7	16.5	D	D	D	D
4214502	Dental equipment & supplies whsle	1.2	7.1	1.2	7.1	—	—	—	—
42146	Ophthalmic goods whsle	9.3	3.2	D	D	—	—	D	D
421460	Ophthalmic goods whsle	9.3	3.2	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	3.1	2.9	D	D	D	D	D	D
421490	Other professional equipment & supplies whsle	3.1	2.9	D	D	D	D	D	D
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	2.9	1.0	D	D	D	D
421510	Metal service centers & offices	D	D	2.9	1.0	D	D	D	D
4215101	Ferrous metal service centers & sales offices	3.1	1.9	D	D	—	—	D	D
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	.2	1.4	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	1.5	6.6	3.4	11.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4.7	6.4	10.5	12.6	—	2.6	—	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4.7	6.4	10.5	12.6	—	2.6	—	.8
42162	Electrical appliance, television & radio set whsle	1.3	9.3	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle	1.3	9.3	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	.8	6.3	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	.8	6.3	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	2.2	8.4	6.9	12.1	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	.5	5.7	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10.1	1.6	24.9	3.5	D	D	D	D
42171	Hardware whsle	11.0	1.6	35.4	4.2	D	D	D	D
421710	Hardware whsle	11.0	1.6	35.4	4.2	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.9	1.3	13.1	2.9	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.9	1.3	13.1	2.9	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.7	4.2	D	D	—	.6	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1.4	2.6	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	1.4	2.6	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	—	.1	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	5.8	4.1	8.5	6.0	—	1.4	.4	—
421830	Industrial machinery & equipment whsle	5.8	4.1	8.5	6.0	—	1.4	.4	—
4218301	Food-processing machinery & equipment whsle	3.1	.9	2.7	1.4	—	—	4.0	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4.4	2.8	5.6	3.6	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4.6	5.9	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4.2	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.4	1.6	2.8	3.1	D	D	D	D
4218304	Metalworking machinery & equipment whsle	7.1	10.8	8.6	13.0	—	—	D	D
4218305	Materials handling equipment whsle	14.2	11.9	20.2	15.6	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	3.1	4.3	7.7	10.4	D	D	D	D
421840	Industrial supplies whsle	3.1	4.3	7.7	10.4	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	.8	9.7	1.1	13.0	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	—	1.0	D	D	—	—	D	D
4218406	Other industrial supplies whsle	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	7.3	9.3	D	D	-	-	D	D
421850	Service establishment equipment & supplies whsle	7.3	9.3	D	D	-	-	D	D
4218501	Beauty & barber shop equipment & supplies whsle	-	31.4	D	D	-	-	-	-
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	-	-	-	-
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	-	-	-	-
4218504	Other service establishment equipment & supplies whsle	9.6	-	D	D	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	9.0	2.2	D	D	-	-	D	D
421910	Sporting & recreational goods & supplies whsle	9.0	2.2	D	D	-	-	D	D
42192	Toy & hobby goods & supplies whsle	2.0	4.9	5.7	16.6	-	-	.5	-
421920	Toy & hobby goods & supplies whsle	2.0	4.9	5.7	16.6	-	-	.5	-
42193	Recyclable material whsle	8.3	7.2	D	D	-	-	D	D
421930	Recyclable material whsle	8.3	7.2	D	D	-	-	D	D
4219301	Iron & steel scrap processors & dealers	3.0	.9	D	D	-	-	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5.1	1.6	5.1	1.6	-	-	-	-
42193012	Iron & steel scrap processors (not using power processing equip) .....	.5	-	D	D	-	-	-	-
4219302	Recyclable paper & paperboard whsle	D	D	D	D	-	-	-	-
4219303	Other recyclable material whsle	D	D	D	D	-	-	-	-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	12.3	1.3	D	D	-	-	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	12.3	1.3	D	D	-	-	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	-	-	D	D
4219402	Precious metal (excluding ores) whsle	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	2.4	2.3	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	2.4	2.3	D	D	D	D
4219901	Musical instruments & supplies whsle	14.5	-	D	D	-	-	-	-
4219902	Forest products (except lumber) whsle	D	D	D	D	-	-	-	-
4219903	General merchandise (durable goods) whsle	D	D	D	D	-	-	D	D
4219904	Prerecorded media whsle	D	D	D	D	-	-	-	-
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	-	-	-	-
42199042	Prerecorded video tapes whsle	D	D	D	D	-	-	-	-
4219905	Fire extinguishers & fire safety equipment whsle	4.6	13.1	D	D	-	-	-	-
4219906	Other durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	8.8	3.1	15.8	3.9	D	D	D	D
4221	Paper & paper product whsle	1.8	9.4	2.7	3.1	-	28.1	.4	.1
42211	Printing & writing paper whsle .....	.2	15.5	.3	.6	D	D	-	-
422110	Printing & writing paper whsle .....	.2	15.5	.3	.6	D	D	-	-
42212	Stationery & office supplies whsle	1.3	5.8	2.5	3.6	D	D	D	D
422120	Stationery & office supplies whsle	1.3	5.8	2.5	3.6	D	D	D	D
42213	Industrial & personal service paper whsle	5.4	5.0	6.7	6.5	-	-	.9	-
422130	Industrial & personal service paper whsle	5.4	5.0	6.7	6.5	-	-	.9	-
4222	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
4222101	General-line drugs whsle	-	3.0	-	3.0	-	-	-	-
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.2	1.5	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	4.6	2.3	7.2	1.9	—	3.8	.2	2.2
42231	Piece goods, notions, & other dry goods whsle	20.9	3.5	39.8	4.6	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20.9	3.5	39.8	4.6	D	D	D	D
4223101	Piece goods—jobbers	25.5	3.3	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	1.7	4.1	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	1.1	8.3	1.6	14.5	—	—	D	D
422320	Men's & boys' clothing & furnishings whsle	1.1	8.3	1.6	14.5	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	8.2	5.3	10.7	1.7	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	8.2	5.3	10.7	1.7	—	—	D	D
42234	Footwear whsle	3.5	1.2	5.3	.4	D	D	D	D
422340	Footwear whsle	3.5	1.2	5.3	.4	D	D	D	D
4224	Grocery & related products whsle	4.5	2.4	10.6	4.3	D	D	D	D
42241	General-line grocery whsle	3.0	3.2	8.7	3.7	—	—	—	3.0
422410	General-line grocery whsle	3.0	3.2	8.7	3.7	—	—	—	3.0
4224103	Other general-line grocery whsle	3.0	3.2	8.8	3.7	—	—	—	3.0
42242	Packaged frozen food whsle	3.4	.3	8.6	.5	D	D	D	D
422420	Packaged frozen food whsle	3.4	.3	8.6	.5	D	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	.1	1.1	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whsle . . . . .	.1	1.1	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whsle . . . . .	.1	1.1	D	D	—	—	D	D
42244	Poultry & poultry product whsle	21.8	3.3	D	D	—	—	D	D
422440	Poultry & poultry product whsle	21.8	3.3	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	21.8	3.3	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	D	D
422450	Confectionery whsle	D	D	D	D	—	—	D	D
42246	Fish & seafood whsle	8.2	3.9	D	D	D	D	—	—
422460	Fish & seafood whsle	8.2	3.9	D	D	D	D	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	11.2	10.8	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	11.2	10.8	D	D	—	—	D	D
42249	Other grocery & related products whsle	3.5	1.3	15.0	4.0	—	.6	—	.1
422490	Other grocery & related products whsle	3.5	1.3	15.0	4.0	—	.6	—	.1
4224901	Coffee, tea, & spice whsle	60.3	.5	D	D	—	—	D	D
4224902	Bread & baked goods whsle	1.7	5.6	D	D	—	—	D	D
4224903	Soft drinks whsle . . . . .	.1	1.8	D	D	—	—	—	—
4224904	Canned goods whsle . . . . .	.4	.1	.7	.1	—	—	D	D
4224905	Food & beverage basic materials whsle	5.2	8.4	D	D	—	—	D	D
4224906	Other grocery specialties whsle	—	1.2	D	D	D	D	D	D
4225	Farm-product raw material whsle	3.9	.3	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	6.3	14.2	8.5	17.9	—	7.0	3.2	—
42261	Plastics materials & basic forms & shapes whsle	5.5	3.5	6.9	3.0	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	5.5	3.5	6.9	3.0	—	—	—	—
42269	Other chemical & allied products whsle	6.6	17.6	9.1	23.4	—	6.0	6.8	—
422690	Other chemical & allied products whsle	6.6	17.6	9.1	23.4	—	6.0	6.8	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	33.4	1.2	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	57.4	2.1	D	D	—	—	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	57.4	2.1	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7.9	6.5	12.0	9.8	D	D	D	D
42281	Beer & ale whsle	—	.5	D	D	—	—	—	—
422810	Beer & ale whsle	—	.5	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	13.4	10.6	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	13.4	10.6	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	13.4	10.6	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	3.2	2.7	D	D	D	D	D	D
42291	Farm supplies whsle	17.2	11.3	D	D	—	—	—	—
422910	Farm supplies whsle	17.2	11.3	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	1.5	3.7	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	1.5	3.7	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	.4	1.8	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	.4	1.8	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
422950	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
4229501	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	36.3	12.4	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	12.3	1.5	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	D	D	D	D
	Brockton, MA PMSA								
42	Wholesale trade	3.2	4.8	4.0	5.7	—	2.5	.4	—
421	Wholesale trade, durable goods	3.5	2.4	4.5	2.3	—	4.6	.2	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.8	—	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	—	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	—	—	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.0	1.0	D	D	—	—	D	D
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.1	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.1	—	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
421440	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	5.2	3.0	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	7.4	4.5	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.9	2.0	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.9	3.1	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.9	3.1	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	4.2	2.3	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	D	D	—	—
421840	Industrial supplies whsle	D	D	D	D	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	2.8	14.6	2.8	14.6	—	—	—	—
421930	Recyclable material whsle	2.8	14.6	2.8	14.6	—	—	—	—
4219302	Recyclable paper & paperboard whsle	—	6.1	—	6.1	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.1	6.7	3.6	8.2	—	—	.6	—
4221	Paper & paper product whsle	1.8	9.7	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	2.7	19.2	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	4.7	.2	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	4.7	.2	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	3.4	17.4	3.4	17.4	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	3.4	17.4	3.4	17.4	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	1.5	2.8	3.6	7.0	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	—	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	.6	6.9	D	D	—	—	D	D
422490	Other grocery & related products whsle .....	.6	6.9	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle .....	.4	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	77.4	—	77.4	—	—	—	—	—
422910	Farm supplies whsle	77.4	—	77.4	—	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Fitchburg—Leominster, MA PMSA								
42	Wholesale trade	1.1	4.6	1.7	6.8	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.8	56.8	2.8	56.8	—	—	—	—
42114	Motor vehicle parts, (used) whsle	1.2	59.3	1.2	59.3	—	—	—	—
421140	Motor vehicle parts, (used) whsle	1.2	59.3	1.2	59.3	—	—	—	—
4212	Furniture & home furnishings whsle .....	.5	9.1	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
421220	Home furnishings whsle	D	D	—	—	—	—	D	D
4212204	Other home furnishings whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	—	—	—	—	—	—
421710	Hardware whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Fitchburg—Leominster, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	—	.2	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Lawrence, MA—NH PMSA								
42	Wholesale trade	5.3	4.5	7.6	4.2	—	8.5	—	.8
421	Wholesale trade, durable goods	7.5	6.0	11.0	4.7	—	14.2	.1	1.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	27.0	9.9	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	36.2	8.8	36.2	8.8	—	—	—	—
421110	Automobile & other motor vehicle whsle	36.2	8.8	36.2	8.8	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	8.5	12.5	8.5	12.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle	8.5	12.5	8.5	12.5	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	1.4	.8	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	1.1	—	D	D	—	—	—	—
421220	Home furnishings whsle	1.1	—	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.2	.3	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	.5	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	.5	—	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	D	D
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	D	D
4213202	Sand, gravel, & stone whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.6	18.3	D	D	D	D	D	D
42142	Office equipment whsle	—	8.1	D	D	—	—	D	D
421420	Office equipment whsle	—	8.1	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	8.4	22.5	11.9	23.7	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	8.4	22.5	11.9	23.7	D	D	—	—
4214301	Computer & peripheral equipment whsle	9.1	19.9	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	3.9	38.5	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lawrence, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	3.2	10.4	12.2	11.0	—	—	D	D
42151	Metal service centers & offices	3.2	10.4	12.2	11.0	—	—	D	D
421510	Metal service centers & offices	3.2	10.4	12.2	11.0	—	—	D	D
4215101	Ferrous metal service centers & sales offices	—	31.2	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	4.8	—	—	—	—	—	D	D
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	9.7	4.8	15.2	2.1	—	11.1	—	4.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.1	11.9	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2.1	11.9	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	.3	1.9	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6.1	.1	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9.9	.5	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9.9	.5	—	—	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.4	2.1	4.3	2.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	2.8	1.7	3.5	1.5	D	D	D	D
421830	Industrial machinery & equipment whsle	2.8	1.7	3.5	1.5	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	3.0	6.0	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	1.5	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	.1	1.5	.1	1.5	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	.5	1.6	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
421840	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lawrence, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	22.2	—	22.2	—	—	—	—	—
421930	Recyclable material whsle	22.2	—	22.2	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.9	2.6	3.9	3.6	—	.3	—	—
4221	Paper & paper product whsle .....	.8	.7	4.1	—	—	1.6	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
422120	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
42213	Industrial & personal service paper whsle	1.1	—	3.0	—	—	—	—	—
422130	Industrial & personal service paper whsle	1.1	—	3.0	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.3	3.4	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4223101	Piece goods—jobbers	D	D	—	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.9	1.1	2.9	1.6	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
4224401	Live poultry whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	5.0	.5	D	D	D	D	—	—
422490	Other grocery & related products whsle	5.0	.5	D	D	D	D	—	—
4224902	Bread & baked goods whsle	—	2.1	D	D	D	D	—	—
4224903	Soft drinks whsle	27.2	—	D	D	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.0	—	4.1	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	1.1	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	1.1	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	2.6	—	D	D	—	—	—	—
422690	Other chemical & allied products whsle	2.6	—	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	1.4	1.1	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	1.4	1.1	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA								
42	Wholesale trade	5.7	4.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	5.7	6.3	8.9	6.5	—	20.3	—	1.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
421210	Furniture whsle	D	D	—	—	—	—	D	D
4212102	Office & business furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
421220	Home furnishings whsle	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	4.0	—	4.0	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	.4	—	.4	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	.4	—	.4	—	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.7	7.9	2.1	9.4	D	D	D	D
42142	Office equipment whsle	D	D	—	—	—	—	—	—
421420	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	.8	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.5	.8	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	4.0	20.8	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	4.0	20.8	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
421490	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
4214902	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle .....	.6	—	D	D	—	—	D	D
42151	Metal service centers & offices .....	.6	—	D	D	—	—	D	D
421510	Metal service centers & offices .....	.6	—	D	D	—	—	D	D
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	3.0	8.4	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	11.1	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	11.1	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	18.9	18.7	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.5	—	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	28.3	.1	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	20.8	.1	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	20.8	.1	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	D	D
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	5.5	2.7	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	D	D
4223101	Piece goods—jobbers	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	1.1	—	19.3	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
422490	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	.7	—	—	—	—	—	D	D
4226	Chemical & allied products whsle	16.9	17.7	25.4	26.4	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
	Manchester, NH PMSA								
42	Wholesale trade	2.7	1.1	4.6	1.7	—	.6	.3	—
421	Wholesale trade, durable goods	1.9	1.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.6	1.5	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	.2	—	.2	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	.2	—	.2	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.6	5.0	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.1	.8	D	D	D	D	—	—
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
421420	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	2.8	.9	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	2.8	.9	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	1.8	1.1	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	6.4	.2	6.4	.2	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
421510	Metal service centers & offices	—	—	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	—	—	—	—	—	—
42151011	Ferrous metal service centers	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.0	1.3	2.6	1.6	—	1.4	.9	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	2.1	—	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	2.1	—	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	4.5	4.8	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.4	.7	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	13.1	—	13.1	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	13.1	—	13.1	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.7	2.7	2.9	3.2	D	D	D	D
42183	Industrial machinery & equipment whsle	2.1	2.1	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	2.1	2.1	D	D	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	4.6	.6	12.0	1.6	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.6	2.0	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	1.3	3.8	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	1.3	3.8	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	3.4	.8	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	17.3	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle	17.3	—	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	6.0	27.7	—	—	—	—	—	—
4224	Grocery & related products whsle . . . . .	.1	.2	.4	.7	D	D	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.1	.3	D	D	D	D	—	—
422490	Other grocery & related products whsle . . . . .	.1	.3	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	7.3	6.0	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	—	—	D	D	—	—	D	D
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	D	D
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Nashua, NH PMSA								
42	Wholesale trade	2.9	3.7	5.1	5.4	—	2.1	.4	—
421	Wholesale trade, durable goods	3.2	2.5	5.7	3.2	—	2.3	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.5	.6	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	4.5	3.6	D	D	—	—	—	—
42121	Furniture whsle	D	D	—	—	—	—	—	—
421210	Furniture whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle . . . . .	.7	4.4	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.8	4.1	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.8	4.1	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle . . . . .	.5	3.1	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	13.5	46.3	13.5	46.3	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	6.7	3.4	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse	9.8	2.0	15.7	.9	—	5.9	—	—
42183	Industrial machinery & equipment whse	14.6	.9	20.6	1.2	D	D	D	D
421830	Industrial machinery & equipment whse	14.6	.9	20.6	1.2	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	—	.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	—	.4	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whse .....	.4	1.9	D	D	—	—	—	—
4218305	Materials handling equipment whse	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	—	—	D	D	—	—
421850	Service establishment equipment & supplies whse	D	D	—	—	D	D	—	—
4218503	Laundry & dry-cleaning equipment & supplies whse	D	D	—	—	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.7	8.1	2.6	13.5	—	1.4	4.0	—
4221	Paper & paper product whse	6.7	1.6	D	D	—	—	—	—
42212	Stationery & office supplies whse	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whse	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse	D	D	—	—	D	D	—	—
42234	Footwear whse	D	D	—	—	—	—	—	—
422340	Footwear whse	D	D	—	—	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	5.4	—	—
42249	Other grocery & related products whse	D	D	D	D	D	D	—	—
422490	Other grocery & related products whse	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whse	D	D	—	—	—	—	—	—
4224903	Soft drinks whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	1.4	—	2.0	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whse	2.2	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whse	2.2	—	D	D	—	—	—	—
42269	Other chemical & allied products whse .....	.8	—	D	D	—	—	—	—
422690	Other chemical & allied products whse .....	.8	—	D	D	—	—	—	—
4226902	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	—	—	—	—	—	—
42281	Beer & ale whse	D	D	—	—	—	—	—	—
422810	Beer & ale whse	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whse	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whse	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whse	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse	D	D	—	—	—	—	D	D
422990	Other miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whse	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA—Con.								
	New Bedford, MA PMSA								
42	Wholesale trade	12.8	4.9	21.8	7.6	D	D	D	D
421	Wholesale trade, durable goods	3.7	3.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	—	—	—	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle	—	—	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	51.5	34.6	51.5	34.6	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	—	—	—	—	—	—	—
42171	Hardware whsle	—	—	—	—	—	—	—	—
421710	Hardware whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	21.3	6.6	D	D	D	D	D	D
4221	Paper & paper product whsle .....	.6	4.3	.6	4.3	—	—	—	—
42213	Industrial & personal service paper whsle .....	.5	4.6	.5	4.6	—	—	—	—
422130	Industrial & personal service paper whsle .....	.5	4.6	.5	4.6	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	—	.9	—	.9	—	—	—	—
422420	Packaged frozen food whsle	—	.9	—	.9	—	—	—	—
42246	Fish & seafood whsle	36.9	6.4	36.9	6.4	—	—	—	—
422460	Fish & seafood whsle	36.9	6.4	36.9	6.4	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Portsmouth—Rochester, NH—ME PMSA								
42	Wholesale trade	1.9	1.5	2.3	1.2	—	1.8	1.6	5.2
421	Wholesale trade, durable goods	2.6	4.3	3.5	4.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.9	—	3.1	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.5	2.0	1.5	1.6	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	—	—
421440	Other commercial equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	8.9	26.9	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	8.9	26.9	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
421510	Metal service centers & offices	—	—	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	—	—	—	—	—	—
4216	Electrical goods whsle	1.5	4.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.6	5.1	3.7	6.0	—	—	3.2	—
42183	Industrial machinery & equipment whsle	4.3	8.9	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	4.3	8.9	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle	—	11.1	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	5.5	3.8	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	—	—	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	—	—	—	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	4.6	3.5	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	2.2	6.9	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	2.2	6.9	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Portsmouth—Rochester, NH—ME PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.6	.2	1.8	.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	7.2	.8	9.5	1.1	—	—	D	D
42242	Packaged frozen food whsle	3.4	—	D	D	—	—	—	—
422420	Packaged frozen food whsle	3.4	—	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
422440	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	5.4	—	5.4	—	—	—	—	—
422460	Fish & seafood whsle	5.4	—	5.4	—	—	—	—	—
42249	Other grocery & related products whsle	26.7	4.4	D	D	—	—	—	—
422490	Other grocery & related products whsle	26.7	4.4	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Worcester, MA—CT PMSA								
42	Wholesale trade	2.0	4.0	D	D	—	1.5	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Worcester, MA—CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	1.8	3.6	5.2	9.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	.4	2.9	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	3.4	29.0	D	D	—	—
421110	Automobile & other motor vehicle whsle	D	D	3.4	29.0	D	D	—	—
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	4.2	5.3	5.3	6.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4.2	3.4	5.1	4.1	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	4.2	3.4	5.1	4.1	—	—	—	—
4213101	Lumber without yard whsle	—	—	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.3	3.6	8.1	21.3	—	.1	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.5	2.8	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	.5	2.8	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	D	D
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	5.5	5.1	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	6.0	4.2	D	D	—	—	—	—
42151011	Ferrous metal service centers	7.6	—	D	D	—	—	—	—
42151012	Ferrous metal sales offices	1.9	15.2	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Worcester, MA—CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	4.8	5.1	9.0	9.1	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8.2	19.4	15.0	33.2	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8.2	19.4	15.0	33.2	—	—	D	D
42162	Electrical appliance, television & radio set whsle	—	—	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	—	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	10.9	2.2	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	10.9	2.2	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	—	2.3	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	15.5	2.2	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.4	1.2	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.5	3.3	.7	4.2	D	D	D	D
421830	Industrial machinery & equipment whsle .....	.5	3.3	.7	4.2	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.2	.9	.3	1.3	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	.4	3.7	.6	5.3	—	—	—	—
4218305	Materials handling equipment whsle	—	5.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.1	.3	D	D	D	D	—	—
421840	Industrial supplies whsle .....	.1	.3	D	D	D	D	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	—	—	D	D	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	1.4	27.8	1.4	27.8	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.									
Worcester, MA—CT PMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.4	5.3	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
422210	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	16.1	—	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	2.6	2.1	3.8	3.0	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	.3	—	D	D	—	—	—	—
422450	Confectionery whsle .....	.3	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	19.5	.8	19.5	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.8	19.5	.8	19.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	—	—	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.2	17.4	4.3	1.0	—	34.1	—	—
42261	Plastics materials & basic forms & shapes whsle	3.0	23.7	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	3.0	23.7	D	D	—	—	—	—
42269	Other chemical & allied products whsle	—	1.2	D	D	D	D	—	—
422690	Other chemical & allied products whsle	—	1.2	D	D	D	D	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	23.5	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LEWISTON—AUBURN, ME MSA									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	-	-
421220	Home furnishings whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	5.0	10.1	5.0	10.1	-	-	-	-
421830	Industrial machinery & equipment whsle	5.0	10.1	5.0	10.1	-	-	-	-
4218305	Materials handling equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	-	12.8	-	12.8	-	-	-	-
421840	Industrial supplies whsle	-	12.8	-	12.8	-	-	-	-
4218401	General-line industrial supplies whsle	D	D	D	D	-	-	-	-
4218406	Other industrial supplies whsle .....	.1	-	.1	-	-	-	-	-
42185	Service establishment equipment & supplies whsle	D	D	-	-	-	-	-	-
421850	Service establishment equipment & supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
421930	Recyclable material whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4221	Paper & paper product whsle	4.2	1.8	4.2	1.8	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	-	-	-	-	-	-
42281	Beer & ale whsle	D	D	-	-	-	-	-	-
422810	Beer & ale whsle	D	D	-	-	-	-	-	-
PORTLAND, ME MSA									
42	Wholesale trade	3.5	2.0	4.6	2.3	-	1.6	.3	-
421	Wholesale trade, durable goods	4.8	2.6	5.6	2.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.7	1.0	5.7	1.0	-	-	-	-
42111	Automobile & other motor vehicle whsle .....	.1	-	.1	-	-	-	-	-
421110	Automobile & other motor vehicle whsle .....	.1	-	.1	-	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	12.2	1.2	12.2	1.2	-	-	-	-
421120	Motor vehicle supplies & new parts whsle ...	12.2	1.2	12.2	1.2	-	-	-	-
4211201	Motor vehicle supplies & new parts— warehouse distributors	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	5.2	29.1	5.2	29.1	-	-	-	-
421140	Motor vehicle parts, (used) whsle	5.2	29.1	5.2	29.1	-	-	-	-
4212	Furniture & home furnishings whsle	1.3	-	1.3	-	-	-	-	-
42121	Furniture whsle	1.4	-	1.4	-	-	-	-	-
421210	Furniture whsle	1.4	-	1.4	-	-	-	-	-
4212102	Office & business furniture whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	1.6	1.1	1.8	.2	-	-	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1.8	1.3	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	1.8	1.3	D	D	-	-	-	-
4213102	Lumber with yard whsle	-	3.0	D	D	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle	2.8	.4	2.8	.4	-	-	-	-
42133	Roofing, siding, & insulation material whsle	-	-	-	-	-	-	-	-
421330	Roofing, siding, & insulation material whsle ..	-	-	-	-	-	-	-	-
4213301	Roofing, siding, & insulation material whsle	-	-	-	-	-	-	-	-
42139	Other construction materials whsle	D	D	-	-	-	-	-	-
421390	Other construction materials whsle	D	D	-	-	-	-	-	-
4213901	Flat glass & other construction glass whsle	D	D	-	-	-	-	-	-

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PORTLAND, ME MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse	4.1	7.7	5.5	10.5	—	—	D	D
42141	Photographic equipment & supplies whse	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	—	—	—	—	—	—
42142	Office equipment whse	6.5	5.4	D	D	—	—	—	—
421420	Office equipment whse	6.5	5.4	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	3.0	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whse	3.0	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whse	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse	15.9	16.4	15.9	16.4	—	—	—	—
421440	Other commercial equipment whse	15.9	16.4	15.9	16.4	—	—	—	—
4214402	Store machines & equipment whse	21.9	12.1	21.9	12.1	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	2.1	15.5	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	2.1	15.5	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	—	8.9	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	—	9.1	—	—	—	—
421510	Metal service centers & offices	D	D	—	9.1	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whse	2.6	1.0	4.5	1.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.4	1.0	.7	.8	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse . . . . .	.4	1.0	.7	.8	—	—	—	—
42162	Electrical appliance, television & radio set whse	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whse	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42171	Hardware whse	D	D	D	D	—	—	—	—
421710	Hardware whse	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse	54.3	—	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse	54.3	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	7.8	3.3	9.4	3.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whse	12.3	5.8	16.6	6.5	D	D	—	—
421830	Industrial machinery & equipment whse	12.3	5.8	16.6	6.5	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	19.6	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	17.3	.4	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	2.8	19.8	3.4	20.1	—	—	—	—
42184	Industrial supplies whse	3.7	2.4	D	D	—	—	—	—
421840	Industrial supplies whse	3.7	2.4	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whse	10.9	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	1.1	.5	1.1	.5	—	—	—	—
421930	Recyclable material whse	1.1	.5	1.1	.5	—	—	—	—
4219302	Recyclable paper & paperboard whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (MSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PORTLAND, ME MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.7	1.7	3.9	2.1	D	D	D	D
4221	Paper & paper product whsle .....	.4	8.3	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	—	12.8	D	D	—	—	—	—
422120	Stationery & office supplies whsle	—	12.8	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	7.0	—	—	—	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	7.0	—	—	—	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	5.3	1.4	7.7	1.2	D	D	D	D
42241	General-line grocery whsle .....	.1	—	D	D	—	—	—	—
422410	General-line grocery whsle .....	.1	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle .....	.1	—	D	D	—	—	—	—
42246	Fish & seafood whsle	20.6	3.4	D	D	—	—	D	D
422460	Fish & seafood whsle	20.6	3.4	D	D	—	—	D	D
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	.4	2.0	1.0	.4	D	D	D	D
422490	Other grocery & related products whsle .....	.4	2.0	1.0	.4	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle .....	.5	3.3	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle .....	.6	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	8.9	—	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	8.9	—	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	—	—	—	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE MAINE METROPOLITAN AREAS								
42	Wholesale trade	10.2	2.7	11.3	2.9	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	8.7	2.3	10.9	2.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	5.0	3.2	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse	2.0	.3	D	D	—	—	D	D
421110	Automobile & other motor vehicle whse	2.0	.3	D	D	—	—	D	D
4211101	Automobile & motorcycle whse	D	D	9.0	1.1	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse	24.5	2.0	24.5	2.0	—	—	—	—
421140	Motor vehicle parts, (used) whse	24.5	2.0	24.5	2.0	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	—	—	—	—
42121	Furniture whse	D	D	D	D	—	—	—	—
421210	Furniture whse	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whse	D	D	—	—	—	—	—	—
4212102	Office & business furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	D	D	D	D	—	—	—	—
421220	Home furnishings whse	D	D	D	D	—	—	—	—
4212203	Floor coverings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	4.9	.3	4.9	.3	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse	6.3	.2	6.3	.2	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	6.3	.2	6.3	.2	—	—	—	—
4213102	Lumber with yard whse	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whse	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	6.1	1.9	D	D	—	—	—	—
42142	Office equipment whse	7.4	—	7.4	—	—	—	—	—
421420	Office equipment whse	7.4	—	7.4	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	.9	3.1	.9	3.1	—	—	—	—
421430	Computer & computer peripheral equipment & software whse . . . . .	.9	3.1	.9	3.1	—	—	—	—
4214301	Computer & peripheral equipment whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	9.9	12.4	9.9	12.4	—	—	—	—
42151	Metal service centers & offices	9.9	12.4	9.9	12.4	—	—	—	—
421510	Metal service centers & offices	9.9	12.4	9.9	12.4	—	—	—	—
4215101	Ferrous metal service centers & sales offices	9.9	12.4	9.9	12.4	—	—	—	—
4216	Electrical goods whse	7.1	3.4	25.4	10.3	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	—	—	—	—	—	—
421690	Other electronic parts & equipment whse	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	6.3	.4	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	5.7	—	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	5.7	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	16.1	2.2	17.0	2.4	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	7.5	.4	7.5	.4	—	—	—	—
421820	Farm & garden machinery & equipment whse	7.5	.4	7.5	.4	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	3.1	.2	3.1	.2	—	—	—	—
42183	Industrial machinery & equipment whse	29.6	.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whse	29.6	.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	20.7	.1	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whse	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	3.4	4.1	D	D	—	—	—	—
421840	Industrial supplies whsle	3.4	4.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8.6	12.5	8.6	12.5	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8.6	12.5	8.6	12.5	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	11.5	1.8	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	33.9	—	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	33.9	—	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	2.9	13.3	2.9	13.3	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	7.7	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	7.7	—	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	7.8	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	11.0	2.9	11.5	3.0	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	5.8	3.5	—	—	—	—	—	—
422120	Stationery & office supplies whsle	5.8	3.5	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	7.9	3.8	8.4	4.0	D	D	D	D
42242	Packaged frozen food whsle .....	.1	.1	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	.1	.1	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	6.2	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	—	6.2	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	—	6.2	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	19.2	8.3	19.2	8.3	—	—	—	—
422460	Fish & seafood whsle	19.2	8.3	19.2	8.3	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	1.8	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.8	1.8	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	4.2	.7	D	D	—	—
422490	Other grocery & related products whsle	D	D	4.2	.7	D	D	—	—
4224902	Bread & baked goods whsle	4.5	1.2	D	D	—	—	—	—
4224903	Soft drinks whsle	3.9	—	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	22.9	2.1	22.9	2.1	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67.2	6.1	67.2	6.1	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67.2	6.1	67.2	6.1	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—

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Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	33.3	.5	D	D	—	—	—	—
422910	Farm supplies whsle	33.3	.5	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ANDROSCOGGIN COUNTY, ME									
42	Wholesale trade	126	277 753	35 740	8 252	1 244	71 786	34 307	36 385
421	Wholesale trade, durable goods	91	190 324	24 785	5 736	859	51 521	27 135	28 934
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	15 195	2 179	529	95	3 442	2 654	3 006
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	8 657	439	74	10	1 303	273	754
4214	Professional & commercial equipment & supplies whsle	9	10 298	2 078	467	78	4 944	663	775
4218	Machinery, equipment, & supplies whsle	37	100 271	14 731	3 389	439	27 183	16 810	17 634
42183	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
421830	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
4218305	Materials handling equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	17	52 405	7 434	1 659	203	13 969	6 633	6 979
421840	Industrial supplies whsle	17	52 405	7 434	1 659	203	13 969	6 633	6 979
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	27 042	2 829	606	64	5 278	2 736	2 827
42185	Service establishment equipment & supplies whsle	6	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	87 429	10 955	2 516	385	20 265	7 172	7 451
4221	Paper & paper product whsle	8	18 538	2 414	552	90	4 232	1 651	1 509
4224	Grocery & related products whsle ...	13	19 280	1 953	472	95	4 731	763	832
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	121	270 239	35 225	8 101	1 229	70 281	34 164	36 302
421	Wholesale trade, durable goods	89	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	15 195	2 179	529	95	3 442	2 654	3 006
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	8 657	439	74	10	1 303	273	754
4214	Professional & commercial equipment & supplies whsle	9	10 298	2 078	467	78	4 944	663	775
4218	Machinery, equipment, & supplies whsle	36	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
421830	Industrial machinery & equipment whsle	9	33 136	5 927	1 442	176	10 483	5 540	6 428
4218305	Materials handling equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	17	52 405	7 434	1 659	203	13 969	6 633	6 979
421840	Industrial supplies whsle	17	52 405	7 434	1 659	203	13 969	6 633	6 979
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	8	27 042	2 829	606	64	5 278	2 736	2 827
4219	Miscellaneous durable goods whsle ...	15	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
421930	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4221	Paper & paper product whsle	8	18 538	2 414	552	90	4 232	1 651	1 509
4224	Grocery & related products whsle ...	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AROOSTOOK COUNTY, ME									
42	Wholesale trade	101	211 088	19 786	5 030	766	40 012	18 274	22 157
421	Wholesale trade, durable goods	49	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	33 136	3 705	1 019	108	7 241	3 832	4 806
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	52	D	D	D	f	D	D	D
4224	Grocery & related products whsle	24	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	18	77 846	6 754	1 506	293	12 786	2 914	3 289
422480	Fresh fruit & vegetable whsle	18	77 846	6 754	1 506	293	12 786	2 914	3 289
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
Merchant wholesalers		94	197 899	18 318	4 650	715	36 319	18 144	22 032
421	Wholesale trade, durable goods	48	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	33 136	3 705	1 019	108	7 241	3 832	4 806
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	46	D	D	D	e	D	D	D
4224	Grocery & related products whsle	20	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	16	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	16	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		5	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	CUMBERLAND COUNTY, ME								
42	Wholesale trade	574	3 673 293	296 828	70 789	8 884	582 034	348 766	376 883
421	Wholesale trade, durable goods	361	1 353 883	155 281	36 559	4 184	285 727	148 934	145 804
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	40	179 258	17 292	4 324	595	34 038	32 831	30 025
42111	Automobile & other motor vehicle whsle	12	93 695	8 492	2 156	257	13 575	14 821	15 302
421110	Automobile & other motor vehicle whsle	12	93 695	8 492	2 156	257	13 575	14 821	15 302
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	73 028	7 056	1 797	281	16 764	16 637	12 840
421120	Motor vehicle supplies & new parts whsle	19	73 028	7 056	1 797	281	16 764	16 637	12 840
4211201	Motor vehicle supplies & new parts—warehouse distributors .	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	5	3 018	546	133	25	1 309	365	522
421140	Motor vehicle parts, (used) whsle .	5	3 018	546	133	25	1 309	365	522
4212	Furniture & home furnishings whsle ...	9	27 306	3 141	607	72	5 305	2 387	2 742
42121	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
421210	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	27	201 258	12 641	2 896	368	24 937	18 733	17 076
42131	Lumber, plywood, millwork, & wood panel whsle	17	167 415	9 987	2 299	303	20 325	16 768	15 001
421310	Lumber, plywood, millwork, & wood panel whsle	17	167 415	9 987	2 299	303	20 325	16 768	15 001
4213102	Lumber with yard whsle.....	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	98 893	6 296	1 523	179	12 352	11 773	9 602
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	4	D	D	D	a	D	D	D
421390	Other construction materials whsle	4	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	69	171 953	30 684	7 364	699	55 494	14 814	16 545
42141	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
42142	Office equipment whsle	11	27 358	5 206	1 256	137	10 643	3 663	4 247
421420	Office equipment whsle	11	27 358	5 206	1 256	137	10 643	3 663	4 247
42143	Computer & computer peripheral equipment & software whsle	24	51 287	11 095	3 127	228	19 031	4 669	5 128
421430	Computer & computer peripheral equipment & software whsle	24	51 287	11 095	3 127	228	19 031	4 669	5 128
4214301	Computer & peripheral equipment whsle	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	17	41 313	9 650	2 769	201	16 208	2 877	3 144
42144	Other commercial equipment whsle .	12	15 143	1 630	349	65	3 525	1 256	1 383
421440	Other commercial equipment whsle	12	15 143	1 630	349	65	3 525	1 256	1 383
4214402	Store machines & equipment whsle	9	10 984	1 186	244	42	2 500	678	787
42145	Medical, dental, & hospital equipment & supplies whsle	13	58 782	10 147	1 868	180	16 109	3 337	3 767
421450	Medical, dental, & hospital equipment & supplies whsle	13	58 782	10 147	1 868	180	16 109	3 337	3 767
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	b	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	10	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	CUMBERLAND COUNTY, ME—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	47	173 841	20 046	4 426	494	35 725	13 037	13 334
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	105 986	9 688	2 381	248	17 136	8 001	7 803
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	105 986	9 688	2 381	248	17 136	8 001	7 803
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	D	D	D	e	D	D	D
42171	Hardware whsle	7	D	D	D	e	D	D	D
421710	Hardware whsle	7	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	20 717	1 982	465	51	4 086	2 156	2 301
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	20 717	1 982	465	51	4 086	2 156	2 301
4218	Machinery, equipment, & supplies whsle	93	356 352	47 523	11 185	1 173	84 620	41 371	44 097
42181	Construction & mining (except petroleum) machinery & equip whsle	11	87 367	7 799	2 010	204	13 607	12 750	13 846
421810	Construction & mining (except petroleum) machinery & equip whsle	11	87 367	7 799	2 010	204	13 607	12 750	13 846
42183	Industrial machinery & equipment whsle	40	177 366	25 888	6 412	612	47 406	17 919	19 465
421830	Industrial machinery & equipment whsle	40	177 366	25 888	6 412	612	47 406	17 919	19 465
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	10 975	1 912	533	46	3 292	1 217	1 266
4218303	General-purpose industrial machinery & equipment whsle	16	106 667	17 674	4 394	405	31 133	8 105	9 971
4218307	Other industrial machinery & equipment whsle	11	49 045	4 765	1 140	105	9 702	7 637	7 188
42184	Industrial supplies whsle	25	62 691	10 421	2 068	240	17 093	7 729	7 688
421840	Industrial supplies whsle	25	62 691	10 421	2 068	240	17 093	7 729	7 688
4218402	Mechanical power transmission supplies whsle	6	14 070	1 963	419	52	3 043	2 145	2 199
4218406	Other industrial supplies whsle	8	20 959	3 166	594	73	4 777	2 741	2 708
42185	Service establishment equipment & supplies whsle	9	14 318	2 157	448	82	4 326	1 373	1 420
421850	Service establishment equipment & supplies whsle	9	14 318	2 157	448	82	4 326	1 373	1 420
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	43	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	12	46 086	5 032	1 165	156	9 815	2 537	2 750
421930	Recyclable material whsle	12	46 086	5 032	1 165	156	9 815	2 537	2 750
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	213	2 319 410	141 547	34 230	4 700	296 307	199 832	231 079
4221	Paper & paper product whsle	29	186 519	13 494	3 338	391	25 822	8 156	9 054
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	14	55 153	7 412	1 828	224	13 651	3 835	4 670
422120	Stationery & office supplies whsle	14	55 153	7 412	1 828	224	13 651	3 835	4 670
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	CUMBERLAND COUNTY, ME—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	20	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	10	25 310	1 477	287	49	2 431	527	638
422330	Women's, children's, & infants' clothing & accessories whsle	10	25 310	1 477	287	49	2 431	527	638
42234	Footwear whsle	4	D	D	D	e	D	D	D
422340	Footwear whsle	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	82	894 143	65 612	16 005	2 132	128 648	50 884	51 539
42241	General-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
422410	General-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
4224103	Other general-line grocery whsle	6	236 554	9 052	2 239	356	20 152	7 157	6 907
42246	Fish & seafood whsle	35	188 562	12 939	3 592	697	26 886	4 560	5 660
422460	Fish & seafood whsle	35	188 562	12 939	3 592	697	26 886	4 560	5 660
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
422470	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	27	306 898	32 929	7 915	779	58 453	32 430	31 710
422490	Other grocery & related products whsle	27	306 898	32 929	7 915	779	58 453	32 430	31 710
4224902	Bread & baked goods whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	16	62 085	5 538	1 352	142	11 452	4 125	4 866
42269	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	11	364 177	4 830	1 081	141	14 948	29 461	41 068
422710	Petroleum bulk stations & terminals	11	364 177	4 830	1 081	141	14 948	29 461	41 068
4227101	Petroleum bulk stations & terminals (except LP)	11	364 177	4 830	1 081	141	14 948	29 461	41 068
42271011	Petroleum bulk stations (except LP)	7	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	4	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
42281	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
422810	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
4229	Miscellaneous nondurable goods whsle	37	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	8	44 937	3 225	815	184	6 739	1 095	1 073
422920	Book, periodical, & newspaper whsle	8	44 937	3 225	815	184	6 739	1 095	1 073
42293	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
422930	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
4229901	Art goods whsle	6	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	e	D	D	D
	Merchant wholesalers	483	2 801 938	255 211	60 423	7 909	500 963	326 695	353 699
421	Wholesale trade, durable goods	312	1 145 082	133 799	31 152	3 765	249 456	141 368	137 879
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	179 258	17 292	4 324	595	34 038	32 831	30 025
42111	Automobile & other motor vehicle whsle	12	93 695	8 492	2 156	257	13 575	14 821	15 302
421110	Automobile & other motor vehicle whsle	12	93 695	8 492	2 156	257	13 575	14 821	15 302
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	73 028	7 056	1 797	281	16 764	16 637	12 840
421120	Motor vehicle supplies & new parts whsle	19	73 028	7 056	1 797	281	16 764	16 637	12 840
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	3 018	546	133	25	1 309	365	522
421140	Motor vehicle parts, (used) whsle	5	3 018	546	133	25	1 309	365	522

Table 5. **Summary Statistics for Counties: 1997—Con.**

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CUMBERLAND COUNTY, ME—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	9	27 306	3 141	607	72	5 305	2 387	2 742
42121	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
421210	Furniture whsle	5	25 561	2 758	524	53	4 593	2 077	2 379
4212102	Office & business furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	22	179 051	11 824	2 705	354	23 298	17 455	15 767
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	98 893	6 296	1 523	179	12 352	11 773	9 602
4214	Professional & commercial equipment & supplies whsle	58	127 406	23 817	5 263	599	43 768	11 857	13 496
42142	Office equipment whsle	10	D	D	D	c	D	D	D
421420	Office equipment whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	19	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	12	15 143	1 630	349	65	3 525	1 256	1 383
421440	Other commercial equipment whsle	12	15 143	1 630	349	65	3 525	1 256	1 383
4214402	Store machines & equipment whsle	9	10 984	1 186	244	42	2 500	678	787
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	31	95 976	12 473	2 792	337	23 322	10 602	10 684
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	52 205	4 547	1 133	126	8 145	5 838	5 458
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	52 205	4 547	1 133	126	8 145	5 838	5 458
42169	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	7	D	D	D	e	D	D	D
421710	Hardware whsle	7	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	80	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	87 367	7 799	2 010	204	13 607	12 750	13 846
421810	Construction & mining (except petroleum) machinery & equip whsle	11	87 367	7 799	2 010	204	13 607	12 750	13 846
42183	Industrial machinery & equipment whsle	32	128 827	20 832	5 221	495	39 220	17 142	18 671
421830	Industrial machinery & equipment whsle	32	128 827	20 832	5 221	495	39 220	17 142	18 671
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	8	40 191	4 588	1 096	101	9 333	7 046	6 579

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	CUMBERLAND COUNTY, ME—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	21	52 604	9 775	1 909	221	15 760	7 610	7 565
421840	Industrial supplies whsle	21	52 604	9 775	1 909	221	15 760	7 610	7 565
4218402	Mechanical power transmission supplies whsle	6	14 070	1 963	419	52	3 043	2 145	2 199
4218406	Other industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	14 318	2 157	448	82	4 326	1 373	1 420
421850	Service establishment equipment & supplies whsle	9	14 318	2 157	448	82	4 326	1 373	1 420
4219	Miscellaneous durable goods whsle	41	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	12	46 086	5 032	1 165	156	9 815	2 537	2 750
421930	Recyclable material whsle	12	46 086	5 032	1 165	156	9 815	2 537	2 750
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	171	1 656 856	121 412	29 271	4 144	251 507	185 327	215 820
4221	Paper & paper product whsle	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	18	D	D	D	e	D	D	D
42234	Footwear whsle	4	D	D	D	e	D	D	D
422340	Footwear whsle	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	64	611 392	50 437	12 303	1 670	95 460	49 607	50 347
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
422410	General-line grocery whsle	4	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	e	D	D	D
42246	Fish & seafood whsle	33	D	D	D	f	D	D	D
422460	Fish & seafood whsle	33	D	D	D	f	D	D	D
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
422470	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	14	108 983	19 399	4 689	377	28 334	31 174	30 537
422490	Other grocery & related products whsle	14	108 983	19 399	4 689	377	28 334	31 174	30 537
4224906	Other grocery specialties whsle	6	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
42281	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469
422810	Beer & ale whsle	4	69 201	8 633	1 878	329	14 608	5 440	5 469

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CUMBERLAND COUNTY, ME—									
Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
422930	Flower, nursery stock, & florists' supplies whsle	7	8 357	1 110	239	43	2 221	894	1 099
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	e	D	D	D
4229901	Art goods whsle	5	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	7	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices ..		50	595 670	34 332	8 621	787	68 955	21 961	23 048
421	Wholesale trade, durable goods	25	131 903	17 940	4 674	351	30 459	7 456	7 789
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	463 767	16 392	3 947	436	38 496	14 505	15 259
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	93 318	12 000	2 836	359	28 013	1 277	1 192
42249	Other grocery & related products whsle	8	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		41	275 685	7 285	1 745	188	12 116	110	136
421	Wholesale trade, durable goods	24	76 898	3 542	733	68	5 812	110	136
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	198 787	3 743	1 012	120	6 304	—	—
4224	Grocery & related products whsle	9	189 433	3 175	866	103	5 175	—	—
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
422460	Fish & seafood whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	5	D	D	D	b	D	D	D
FRANKLIN COUNTY, ME									
42	Wholesale trade	16	26 811	2 701	603	91	5 557	5 397	6 221
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	11 325	1 129	249	35	2 186	3 592	4 202
Merchant wholesalers		15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	11 325	1 129	249	35	2 186	3 592	4 202
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D

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HANCOCK COUNTY, ME									
42	Wholesale trade	73	138 634	8 397	1 782	354	19 264	10 537	10 380
421	Wholesale trade, durable goods	24	25 686	3 579	775	130	6 454	4 670	4 871
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	7 641	1 107	262	39	2 111	1 276	1 376
422	Wholesale trade, nondurable goods	49	112 948	4 818	1 007	224	12 810	5 867	5 509
4224	Grocery & related products whsle	38	88 254	4 110	840	192	9 633	3 407	3 661
42246	Fish & seafood whsle	34	84 548	3 832	793	183	9 081	3 265	3 285
422460	Fish & seafood whsle	34	84 548	3 832	793	183	9 081	3 265	3 285
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	a	D	D	D
	Merchant wholesalers	73	138 634	8 397	1 782	354	19 264	10 537	10 380
421	Wholesale trade, durable goods	24	25 686	3 579	775	130	6 454	4 670	4 871
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	7 641	1 107	262	39	2 111	1 276	1 376
422	Wholesale trade, nondurable goods	49	112 948	4 818	1 007	224	12 810	5 867	5 509
4224	Grocery & related products whsle	38	88 254	4 110	840	192	9 633	3 407	3 661
42246	Fish & seafood whsle	34	84 548	3 832	793	183	9 081	3 265	3 285
422460	Fish & seafood whsle	34	84 548	3 832	793	183	9 081	3 265	3 285
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
KENNEBEC COUNTY, ME									
42	Wholesale trade	133	821 855	67 592	14 907	2 135	132 686	50 750	59 512
421	Wholesale trade, durable goods	87	233 646	28 944	6 725	1 012	58 326	25 893	26 428
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	12 343	1 498	364	85	4 057	1 554	1 715
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	e	D	D	D
42121	Furniture whsle	1	D	D	D	c	D	D	D
421210	Furniture whsle	1	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	1	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
421220	Home furnishings whsle	1	D	D	D	c	D	D	D
4212203	Floor coverings whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	22 189	1 308	365	52	3 288	1 887	2 036
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	13 320	2 715	650	105	5 103	1 821	1 866
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	17 547	2 500	488	60	5 157	2 120	3 546
421830	Industrial machinery & equipment whsle	6	17 547	2 500	488	60	5 157	2 120	3 546
42184	Industrial supplies whsle	7	23 775	2 719	644	88	4 895	4 249	3 757
421840	Industrial supplies whsle	7	23 775	2 719	644	88	4 895	4 249	3 757
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	2	D	D	D	b	D	D	D

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KENNEBEC COUNTY, ME—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	46	588 209	38 648	8 182	1 123	74 360	24 857	33 084
4224	Grocery & related products whse	23	300 397	19 074	4 197	568	40 531	13 892	15 335
42242	Packaged frozen food whse	4	D	D	D	c	D	D	D
422420	Packaged frozen food whse	4	D	D	D	c	D	D	D
42244	Poultry & poultry product whse	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whse	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse	12	D	D	D	e	D	D	D
422490	Other grocery & related products whse	12	D	D	D	e	D	D	D
4224906	Other grocery specialties whse	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	3	56 307	3 530	844	109	6 936	2 587	2 470
42281	Beer & ale whse	2	D	D	D	c	D	D	D
422810	Beer & ale whse	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse	4	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whse	1	D	D	D	e	D	D	D
	Merchant wholesalers	120	795 296	64 145	14 070	2 036	124 031	50 339	59 152
421	Wholesale trade, durable goods	82	229 604	28 493	6 608	998	57 591	25 891	26 426
4211	Motor vehicle & motor vehicle parts & supplies whse	13	12 343	1 498	364	85	4 057	1 554	1 715
42114	Motor vehicle parts, (used) whse	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse	2	D	D	D	e	D	D	D
42121	Furniture whse	1	D	D	D	c	D	D	D
421210	Furniture whse	1	D	D	D	c	D	D	D
4212102	Office & business furniture whse	1	D	D	D	c	D	D	D
42122	Home furnishings whse	1	D	D	D	c	D	D	D
421220	Home furnishings whse	1	D	D	D	c	D	D	D
4212203	Floor coverings whse	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse	4	22 189	1 308	365	52	3 288	1 887	2 036
4214	Professional & commercial equipment & supplies whse	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse	23	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whse	5	D	D	D	b	D	D	D
42184	Industrial supplies whse	7	23 775	2 719	644	88	4 895	4 249	3 757
421840	Industrial supplies whse	7	23 775	2 719	644	88	4 895	4 249	3 757
4218405	Industrial valves & fittings (except fluid-power) whse	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	565 692	35 652	7 462	1 038	66 440	24 448	32 726
4224	Grocery & related products whse	16	D	D	D	e	D	D	D
42242	Packaged frozen food whse	2	D	D	D	c	D	D	D
422420	Packaged frozen food whse	2	D	D	D	c	D	D	D
42244	Poultry & poultry product whse	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whse	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse	9	D	D	D	c	D	D	D
422490	Other grocery & related products whse	9	D	D	D	c	D	D	D
4224906	Other grocery specialties whse	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	3	56 307	3 530	844	109	6 936	2 587	2 470
4229	Miscellaneous nondurable goods whse	4	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whse	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D

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KNOX COUNTY, ME									
42	Wholesale trade	79	171 746	13 806	3 063	550	29 394	11 300	14 232
421	Wholesale trade, durable goods	22	32 290	4 501	998	152	8 388	6 548	8 732
4218	Machinery, equipment, & supplies								
42186	whsle	9	24 882	3 361	758	110	6 221	5 862	7 835
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218602	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	57	139 456	9 305	2 065	398	21 006	4 752	5 500
4224	Grocery & related products whsle	44	D	D	D	c	D	D	D
42246	Fish & seafood whsle	38	102 928	5 692	1 082	215	12 484	3 307	3 948
422460	Fish & seafood whsle	38	102 928	5 692	1 082	215	12 484	3 307	3 948
4227	Petroleum & petroleum products								
42271	whsle	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	c	D	D	D
	Merchant wholesalers	77	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	22	32 290	4 501	998	152	8 388	6 548	8 732
4218	Machinery, equipment, & supplies								
42186	whsle	9	24 882	3 361	758	110	6 221	5 862	7 835
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218602	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	55	D	D	D	e	D	D	D
4224	Grocery & related products whsle	43	D	D	D	c	D	D	D
42246	Fish & seafood whsle	38	102 928	5 692	1 082	215	12 484	3 307	3 948
422460	Fish & seafood whsle	38	102 928	5 692	1 082	215	12 484	3 307	3 948
4227	Petroleum & petroleum products								
42271	whsle	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
LINCOLN COUNTY, ME									
42	Wholesale trade	52	66 485	5 489	1 109	259	10 800	3 097	3 439
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	53 065	2 859	525	137	5 971	1 165	1 345
42246	Fish & seafood whsle	22	45 003	1 972	341	81	4 171	870	1 028
422460	Fish & seafood whsle	22	45 003	1 972	341	81	4 171	870	1 028
	Merchant wholesalers	50	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	53 065	2 859	525	137	5 971	1 165	1 345
42246	Fish & seafood whsle	22	45 003	1 972	341	81	4 171	870	1 028
422460	Fish & seafood whsle	22	45 003	1 972	341	81	4 171	870	1 028
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D

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OXFORD COUNTY, ME									
42	Wholesale trade	36	122 160	9 770	2 209	366	24 166	11 702	11 764
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	10 127	950	231	31	1 932	2 160	2 227
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
	Merchant wholesalers	32	114 343	9 004	2 068	353	22 634	11 702	11 764
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	10 127	950	231	31	1 932	2 160	2 227
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
PENOBSCOT COUNTY, ME									
42	Wholesale trade	196	937 955	85 551	20 219	2 786	175 019	83 932	88 699
421	Wholesale trade, durable goods	123	365 602	44 125	10 131	1 423	81 693	48 642	52 306
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	100 115	10 611	2 562	351	18 705	12 930	13 932
42111	Automobile & other motor vehicle whsle	7	66 640	6 748	1 669	197	10 200	7 300	7 803
421110	Automobile & other motor vehicle whsle	7	66 640	6 748	1 669	197	10 200	7 300	7 803
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	42 367	6 098	1 385	250	10 954	4 447	4 824
42145	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
421450	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	40 374	6 580	1 384	161	11 892	4 379	4 250
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	16 667	1 578	373	50	2 965	1 610	1 399

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PENOBSCOT COUNTY, ME—									
Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	33	130 074	15 676	3 472	462	28 541	21 838	24 340
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
42182	Farm & garden machinery & equipment whsle.....	6	13 747	1 263	263	51	2 642	2 505	2 793
421820	Farm & garden machinery & equipment whsle.....	6	13 747	1 263	263	51	2 642	2 505	2 793
42183	Industrial machinery & equipment								
421830	whsle	6	14 922	2 973	607	110	5 278	4 436	5 084
	Industrial machinery & equipment								
421830	whsle	6	14 922	2 973	607	110	5 278	4 436	5 084
42184	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
421840	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
4218402	Mechanical power transmission supplies whsle.....	4	23 876	3 708	755	97	5 737	3 375	3 663
4219	Miscellaneous durable goods whsle ...	18	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	73	572 353	41 426	10 088	1 363	93 326	35 290	36 393
4221	Paper & paper product whsle	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	24	170 723	15 731	3 903	527	35 728	13 917	13 603
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	21 495	2 372	634	37	3 906	451	530
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	9	227 153	5 464	1 145	190	17 056	3 556	5 330
422710	Petroleum bulk stations & terminals	9	227 153	5 464	1 145	190	17 056	3 556	5 330
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	3	31 063	3 013	669	101	6 308	2 047	2 159
422810	Beer & ale whsle	3	31 063	3 013	669	101	6 308	2 047	2 159
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
	Merchant wholesalers	174	805 822	75 214	17 819	2 486	152 747	77 186	82 270
421	Wholesale trade, durable goods	116	351 026	42 850	9 928	1 377	79 426	48 562	52 219
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
421450	Medical, dental, & hospital equipment & supplies whsle	5	27 023	2 455	595	113	4 577	2 236	2 541
4214501	Surgical, medical, & hospital supplies whsle.....	4	D	D	D	c	D	D	D

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PENOBSCOT COUNTY, ME—									
Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	9	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	16 667	1 578	373	50	2 965	1 610	1 399
4218	Machinery, equipment, & supplies whsle	33	130 074	15 676	3 472	462	28 541	21 838	24 340
42181	Construction & mining (except petroleum) machinery & equip whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
421810	Construction & mining (except petroleum) machinery & equip whsle	9	62 558	5 644	1 385	145	11 185	10 072	11 102
42182	Farm & garden machinery & equipment whsle	6	13 747	1 263	263	51	2 642	2 505	2 793
421820	Farm & garden machinery & equipment whsle	6	13 747	1 263	263	51	2 642	2 505	2 793
42183	Industrial machinery & equipment whsle	6	14 922	2 973	607	110	5 278	4 436	5 084
421830	Industrial machinery & equipment whsle	6	14 922	2 973	607	110	5 278	4 436	5 084
42184	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
421840	Industrial supplies whsle	8	36 553	5 492	1 157	142	8 736	4 752	5 255
4218402	Mechanical power transmission supplies whsle	4	23 876	3 708	755	97	5 737	3 375	3 663
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	58	454 796	32 364	7 891	1 109	73 321	28 624	30 051
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	15	124 966	10 607	2 763	359	22 142	13 410	13 162
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	204 326	8 048	1 787	256	23 212	3 175	4 806
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices									
422	Wholesale trade, nondurable goods	13	118 447	9 637	2 242	251	20 742	6 746	6 429
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
9		9	13 686	700	158	49	1 530	-	-
PISCATAQUIS COUNTY, ME									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
SAGADAHOC COUNTY, ME									
42	Wholesale trade	21	78 697	1 891	465	111	5 092	739	938
421	Wholesale trade, durable goods	11	57 337	931	223	71	1 990	528	719
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	21 360	960	242	40	3 102	211	219
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
SOMERSET COUNTY, ME									
42	Wholesale trade	30	120 922	18 944	4 876	473	36 639	24 697	25 287
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	e	D	D	D
4216	Electrical goods whsle	1	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	SOMERSET COUNTY, ME—Con.								
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
	WALDO COUNTY, ME								
42	Wholesale trade	29	149 174	4 210	938	165	10 249	9 890	9 496
421	Wholesale trade, durable goods	15	10 045	1 350	276	61	2 903	1 154	2 637
4218	Machinery, equipment, & supplies whsle	6	8 112	1 053	231	44	2 187	816	2 290
422	Wholesale trade, nondurable goods	14	139 129	2 860	662	104	7 346	8 736	6 859
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
	Merchant wholesalers	29	149 174	4 210	938	165	10 249	9 890	9 496
421	Wholesale trade, durable goods	15	10 045	1 350	276	61	2 903	1 154	2 637
4218	Machinery, equipment, & supplies whsle	6	8 112	1 053	231	44	2 187	816	2 290
422	Wholesale trade, nondurable goods	14	139 129	2 860	662	104	7 346	8 736	6 859
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
	WASHINGTON COUNTY, ME								
42	Wholesale trade	50	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	c	D	D	D
4224	Grocery & related products whsle	30	32 889	1 789	457	149	4 924	2 556	2 452
42246	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
422460	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	49	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	D	D	D	c	D	D	D
42246	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
422460	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
YORK COUNTY, ME									
42	Wholesale trade	199	438 620	41 133	9 271	1 479	77 843	25 227	28 925
421	Wholesale trade, durable goods	115	213 878	24 911	5 717	850	43 658	17 050	19 521
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	28 407	3 210	782	184	6 861	2 426	2 572
42111	Automobile & other motor vehicle whsle	9	14 481	1 183	275	100	2 507	1 059	1 090
421110	Automobile & other motor vehicle whsle	9	14 481	1 183	275	100	2 507	1 059	1 090
4213	Lumber & other construction materials whsle	4	15 422	1 712	409	70	2 829	1 487	1 533
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	12	26 188	3 269	664	76	6 687	1 685	1 942
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	24 535	1 155	197	40	2 258	937	1 004
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	50 980	7 289	1 488	208	10 203	6 425	7 403
42183	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	22	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	17 677	2 136	611	130	5 129	705	1 024
421930	Recyclable material whsle	9	17 677	2 136	611	130	5 129	705	1 024
422	Wholesale trade, nondurable goods	84	224 742	16 222	3 554	629	34 185	8 177	9 404
4221	Paper & paper product whsle	5	10 822	2 332	587	84	5 824	1 831	1 688
4224	Grocery & related products whsle	40	141 271	8 501	1 785	329	17 845	4 006	4 505
42243	Dairy products, (except dried or canned) whsle	5	34 503	2 344	502	94	5 035	1 171	1 311
422430	Dairy products, (except dried or canned) whsle	5	34 503	2 344	502	94	5 035	1 171	1 311
4224302	Dairy product (except raw milk) whsle	5	34 503	2 344	502	94	5 035	1 171	1 311
42246	Fish & seafood whsle	17	64 572	1 976	389	91	5 241	1 123	1 386
422460	Fish & seafood whsle	17	64 572	1 976	389	91	5 241	1 123	1 386
42249	Other grocery & related products whsle	7	21 712	2 570	506	86	4 779	879	908
422490	Other grocery & related products whsle	7	21 712	2 570	506	86	4 779	879	908
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle ..	4	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
YORK COUNTY, ME—Con.									
	Merchant wholesalers	181	382 331	39 479	8 955	1 434	74 670	25 224	28 922
421	Wholesale trade, durable goods	102	176 294	23 710	5 515	813	41 261	17 050	19 521
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	23	28 407	3 210	782	184	6 861	2 426	2 572
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	14	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle.....	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	17 677	2 136	611	130	5 129	705	1 024
421930	Recyclable material whsle	9	17 677	2 136	611	130	5 129	705	1 024
422	Wholesale trade, nondurable goods	79	206 037	15 769	3 440	621	33 409	8 174	9 401
4221	Paper & paper product whsle	5	10 822	2 332	587	84	5 824	1 831	1 688
4224	Grocery & related products whsle	39	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	17	64 572	1 976	389	91	5 241	1 123	1 386
422460	Fish & seafood whsle.....	17	64 572	1 976	389	91	5 241	1 123	1 386
42249	Other grocery & related products whsle	7	21 712	2 570	506	86	4 779	879	908
422490	Other grocery & related products whsle	7	21 712	2 570	506	86	4 779	879	908
4224902	Bread & baked goods whsle.....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ANDROSCOGGIN COUNTY, ME									
42	Wholesale trade	8.6	7.4	8.8	7.6	D	D	D	D
421	Wholesale trade, durable goods	8.1	10.4	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.8	5.3	5.8	5.3	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	78.0	—	78.0	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.7	10.0	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	5.0	10.1	5.0	10.1	—	—	—	—
421830	Industrial machinery & equipment whsle	5.0	10.1	5.0	10.1	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	—	12.5	—	12.5	—	—	—	—
421840	Industrial supplies whsle	—	12.5	—	12.5	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle .....	.1	—	.1	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	9.7	.8	D	D	—	—	—	—
4221	Paper & paper product whsle	4.2	1.8	4.2	1.8	—	—	—	—
4224	Grocery & related products whsle	28.7	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
AROOSTOOK COUNTY, ME									
42	Wholesale trade	2.4	2.1	2.2	2.2	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.3	1.4	.3	1.4	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.9	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.9	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CUMBERLAND COUNTY, ME									
42	Wholesale trade	6.6	2.0	8.7	2.2	—	1.6	.3	.2
421	Wholesale trade, durable goods	5.4	2.5	6.3	2.6	—	3.0	1.0	.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.9	1.0	5.9	1.0	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	.1	—	.1	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	.1	—	.1	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	12.2	1.2	12.2	1.2	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	12.2	1.2	12.2	1.2	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	18.5	27.3	18.5	27.3	—	—	—	—
421140	Motor vehicle parts, (used) whsle	18.5	27.3	18.5	27.3	—	—	—	—
4212	Furniture & home furnishings whsle	1.3	—	1.3	—	—	—	—	—
42121	Furniture whsle	1.4	—	1.4	—	—	—	—	—
421210	Furniture whsle	1.4	—	1.4	—	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.1	1.0	2.4	.2	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2.3	1.2	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	2.3	1.2	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	4.0	.4	4.0	.4	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.3	7.5	5.8	10.2	—	—	D	D
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	6.5	5.4	D	D	—	—	—	—
421420	Office equipment whsle	6.5	5.4	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	2.8	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	2.8	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	1.1	—	D	D	—	—	—	—
42144	Other commercial equipment whsle	15.9	16.4	15.9	16.4	—	—	—	—
421440	Other commercial equipment whsle	15.9	16.4	15.9	16.4	—	—	—	—
4214402	Store machines & equipment whsle	21.9	12.1	21.9	12.1	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	3.1	15.3	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	3.1	15.3	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	2.7	1.4	4.8	1.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.4	1.0	.7	.8	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.4	1.0	.7	.8	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	44.4	—	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	44.4	—	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CUMBERLAND COUNTY, ME—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	7.5	3.2	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	12.0	5.5	16.5	6.3	D	D	—	—
421830	Industrial machinery & equipment whsle	12.0	5.5	16.5	6.3	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	19.6	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	16.7	.4	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	2.7	19.2	3.3	19.3	—	—	—	—
42184	Industrial supplies whsle	3.7	2.4	4.4	2.8	—	—	—	—
421840	Industrial supplies whsle	3.7	2.4	4.4	2.8	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4218406	Other industrial supplies whsle	10.9	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	18.3	—	18.3	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	18.3	—	18.3	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	1.8	.5	1.8	.5	—	—	—	—
421930	Recyclable material whsle	1.8	.5	1.8	.5	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.4	1.6	10.3	1.9	—	1.2	—	—
4221	Paper & paper product whsle . . . . .	.4	8.3	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	—	12.8	D	D	—	—	—	—
422120	Stationery & office supplies whsle	—	12.8	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	6.9	—	—	—	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	6.9	—	—	—	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	5.3	1.4	7.8	1.2	—	6.0	—	—
42241	General-line grocery whsle . . . . .	.1	—	D	D	—	—	—	—
422410	General-line grocery whsle . . . . .	.1	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	.1	—	D	D	—	—	—	—
42246	Fish & seafood whsle	20.1	3.2	D	D	—	—	D	D
422460	Fish & seafood whsle	20.1	3.2	D	D	—	—	D	D
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.5	2.0	1.3	.4	D	D	D	D
422490	Other grocery & related products whsle . . . . .	.5	2.0	1.3	.4	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle . . . . .	.5	3.4	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CUMBERLAND COUNTY, ME—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
42271011	(except LP)	—	—	D	D	D	D	—	—
42271012	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk	D	D	D	D	—	—	—	—
422720	stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk	D	D	D	D	—	—	—	—
422720	stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	8.8	—	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	8.8	—	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies	—	—	—	—	—	—	—	—
422930	whsle	—	—	—	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies	—	—	—	—	—	—	—	—
422930	whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods	D	D	D	D	—	—	—	—
4229901	whsle	D	D	D	D	—	—	—	—
4229904	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
FRANKLIN COUNTY, ME									
42	Wholesale trade	17.8	1.2	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	34.7	2.8	34.7	2.8	—	—	—	—
HANCOCK COUNTY, ME									
42	Wholesale trade	5.7	3.4	5.7	3.4	—	—	—	—
421	Wholesale trade, durable goods	11.6	6.3	11.6	6.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D	—	—	—	—
4211	whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	36.1	—	36.1	—	—	—	—	—
422	Wholesale trade, nondurable goods	4.3	2.8	4.3	2.8	—	—	—	—
4224	Grocery & related products whsle	4.6	3.6	4.6	3.6	—	—	—	—
42246	Fish & seafood whsle	4.7	2.7	4.7	2.7	—	—	—	—
422460	Fish & seafood whsle	4.7	2.7	4.7	2.7	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	(except LP)	D	D	—	—	—	—	—	—
KENNEBEC COUNTY, ME									
42	Wholesale trade	2.2	.8	2.2	.8	D	D	D	D

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
KENNEBEC COUNTY, ME—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	6.3	2.8	6.4	2.9	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	19.6	7.9	19.6	7.9	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	—	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	20.2	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	36.4	—	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	36.4	—	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.3	4.7	.3	4.7	—	—	—	—
421840	Industrial supplies whsle .....	.3	4.7	.3	4.7	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	—	.5	—	D	D	—	—
4224	Grocery & related products whsle .....	.8	—	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
KNOX COUNTY, ME									
42	Wholesale trade	23.4	7.7	D	D	D	D	—	—
421	Wholesale trade, durable goods	3.8	1.6	3.8	1.6	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.5	1.5	.5	1.5	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	28.0	9.1	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	37.1	11.3	37.1	11.3	—	—	—	—
422460	Fish & seafood whsle	37.1	11.3	37.1	11.3	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
LINCOLN COUNTY, ME									
42	Wholesale trade	12.2	.8	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	14.1	.9	14.1	.9	—	—	—	—
42246	Fish & seafood whsle	12.8	.1	12.8	.1	—	—	—	—
422460	Fish & seafood whsle	12.8	.1	12.8	.1	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
OXFORD COUNTY, ME									
42	Wholesale trade	4.2	—	4.5	—	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	13.8	.4	13.8	.4	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
PENOBSCOT COUNTY, ME									
42	Wholesale trade	3.6	1.4	4.2	1.6	—	.4	1.3	—
421	Wholesale trade, durable goods	8.8	2.2	9.1	2.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.3	.2	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	—	—	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	—	—	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	5.2	11.5	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.1	18.0	.1	18.0	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	.1	18.0	.1	18.0	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	37.4	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	16.9	2.0	16.9	2.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	2.0	—	2.0	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	2.2	—	2.2	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	2.2	—	2.2	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.1	—	.1	—	—	—	—	—
421830	Industrial machinery & equipment whsle .....	.1	—	.1	—	—	—	—	—
42184	Industrial supplies whsle	—	3.1	—	3.1	—	—	—	—
421840	Industrial supplies whsle	—	3.1	—	3.1	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PENOBSCOT COUNTY, ME—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods .....	.3	.9	.4	1.0	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	.3	1.1	.4	1.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.3	6.3	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	.9	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
PISCATAQUIS COUNTY, ME									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SAGADAHOC COUNTY, ME									
42	Wholesale trade .....	.3	2.3	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.4	—	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	8.3	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
SOMERSET COUNTY, ME									
42	Wholesale trade .....	.7	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WALDO COUNTY, ME									
42	Wholesale trade	1.6	1.7	1.6	1.7	—	—	—	—
421	Wholesale trade, durable goods	9.6	25.0	9.6	25.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	30.2	—	30.2	—	—	—	—
422	Wholesale trade, nondurable goods	1.0	.1	1.0	.1	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
WASHINGTON COUNTY, ME									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	9.5	11.8	D	D	—	—	—	—
42246	Fish & seafood whsle	10.7	12.1	10.7	12.1	—	—	—	—
422460	Fish & seafood whsle	10.7	12.1	10.7	12.1	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
YORK COUNTY, ME									
42	Wholesale trade	8.8	6.1	10.1	6.9	D	D	D	D
421	Wholesale trade, durable goods	10.4	5.3	12.6	6.5	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.8	10.7	7.8	10.7	—	—	—	—
42111	Automobile & other motor vehicle whsle	8.1	—	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	8.1	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	—	.2	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	5.7	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.6	—	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	35.3	.7	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	.7	10.8	.7	10.8	—	—	—	—
421930	Recyclable material whsle .....	.7	10.8	.7	10.8	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	YORK COUNTY, ME—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	7.2	6.8	7.9	7.2	—	—	D	D
4221	Paper & paper product whsle	8.9	—	8.9	—	—	—	—	—
4224	Grocery & related products whsle	9.3	10.0	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	—	5.9	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	5.9	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	5.9	D	D	—	—	—	—
42246	Fish & seafood whsle	11.2	10.2	11.2	10.2	—	—	—	—
422460	Fish & seafood whsle	11.2	10.2	11.2	10.2	—	—	—	—
42249	Other grocery & related products whsle	1.2	7.5	1.2	7.5	—	—	—	—
422490	Other grocery & related products whsle	1.2	7.5	1.2	7.5	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AUBURN, ME									
42	Wholesale trade	42	94 694	13 996	3 391	502	26 503	13 062	14 304
421	Wholesale trade, durable goods	32	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	11 247	1 797	442	73	2 673	2 243	2 583
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	17 568	3 239	706	96	5 990	2 826	2 936
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	40	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	11 247	1 797	442	73	2 673	2 243	2 583
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	17 568	3 239	706	96	5 990	2 826	2 936
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
AUGUSTA, ME									
42	Wholesale trade	36	407 703	40 018	8 630	1 141	72 932	24 266	32 749
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	e	D	D	D
42121	Furniture whsle	1	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D
	Merchant wholesalers	32	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	e	D	D	D
42121	Furniture whsle	1	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	f	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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BANGOR, ME									
42	Wholesale trade	92	620 453	49 234	11 582	1 600	102 312	55 524	60 011
421	Wholesale trade, durable goods	65	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	57 900	5 981	1 490	151	8 616	6 187	6 431
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	57 246	6 880	1 530	216	13 553	13 712	15 471
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
	Merchant wholesalers	83	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	62	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	57 900	5 981	1 490	151	8 616	6 187	6 431
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	57 246	6 880	1 530	216	13 553	13 712	15 471
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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BANGOR, ME—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	21	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		2	D	D	D	a	D	D	D
BATH, ME									
42	Wholesale trade	8	D	D	D	b	D	D	D
Merchant wholesalers									
		7	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
BELFAST, ME									
42	Wholesale trade	10	10 638	1 186	253	56	2 580	107	1 771
421	Wholesale trade, durable goods	5	5 290	762	165	30	1 617	18	1 571
Merchant wholesalers									
421	Wholesale trade, durable goods	10	10 638	1 186	253	56	2 580	107	1 771
421	Wholesale trade, durable goods	5	5 290	762	165	30	1 617	18	1 571
BIDDEFORD, ME									
42	Wholesale trade	27	64 957	7 324	1 803	274	13 846	4 538	5 121
421	Wholesale trade, durable goods	18	43 069	4 855	1 278	211	9 528	3 649	4 184
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 577	530	132	27	1 067	568	584
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	21 888	2 469	525	63	4 318	889	937
4224	Grocery & related products whsle	5	17 884	1 878	384	42	3 148	546	572
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 577	530	132	27	1 067	568	584
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	21 888	2 469	525	63	4 318	889	937
4224	Grocery & related products whsle	5	17 884	1 878	384	42	3 148	546	572
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D

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BREWER, ME									
42	Wholesale trade	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42181	whsle	9	D	D	D	c	D	D	D
	Construction & mining (except petroleum) machinery & equip								
	whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
	Merchant wholesalers	31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42181	whsle	9	D	D	D	c	D	D	D
	Construction & mining (except petroleum) machinery & equip								
	whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	6 972	544	125	33	1 231	280	295
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BRUNSWICK TOWN, ME									
42	Wholesale trade	23	147 719	10 669	2 447	516	25 880	11 161	11 687
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
	whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	e	D	D	D
	Merchant wholesalers	20	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
	whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
CALAIS, ME									
42	Wholesale trade	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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CARIBOU, ME									
42	Wholesale trade	17	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
Merchant wholesalers									
16									
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
1									
ELLSWORTH, ME									
42	Wholesale trade	8	34 088	3 016	638	121	5 178	4 765	4 816
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
8									
34 088									
3 016									
638									
121									
5 178									
4 765									
4 816									
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
GARDINER, ME									
42	Wholesale trade	14	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
Merchant wholesalers									
13									
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
1									

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GORHAM TOWN, ME									
42	Wholesale trade	19	44 389	5 690	1 265	219	13 183	5 971	6 213
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	13 597	300	47	10	630	426	473
4218	Machinery, equipment, & supplies whsle	4	9 148	1 313	192	29	2 405	1 081	1 088
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	9 148	1 313	192	29	2 405	1 081	1 088
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
HALLOWELL, ME									
42	Wholesale trade	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LEWISTON, ME									
42	Wholesale trade	60	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	40	81 220	8 557	1 867	286	19 791	10 115	11 237
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	36 189	4 499	976	126	7 996	5 776	6 394
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D

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LEWISTON, ME—Con.									
	Merchant wholesalers	59	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	40	81 220	8 557	1 867	286	19 791	10 115	11 237
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	36 189	4 499	976	126	7 996	5 776	6 394
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
OLD TOWN, ME									
42	Wholesale trade	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	b	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
ORONO TOWN, ME									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
PORTLAND, ME									
42	Wholesale trade	233	1 477 494	113 000	27 174	3 538	218 818	128 326	122 147
421	Wholesale trade, durable goods	144	619 202	69 401	16 440	1 858	130 147	68 601	62 791
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	45 442	4 197	975	139	7 209	7 143	7 270
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	83 739	13 833	3 764	309	26 875	7 124	7 791
42142	Office equipment whsle	6	19 091	4 051	986	99	8 721	3 246	3 754
42143	Computer & computer peripheral equipment & software whsle	10	26 844	6 608	2 012	119	11 118	1 914	1 978
42145	Medical, dental, & hospital equipment & supplies whsle	6	21 248	1 819	470	46	4 384	1 117	1 154
4216	Electrical goods whsle	22	106 135	11 460	2 398	270	20 453	9 601	9 467
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	53 592	4 726	1 201	129	8 539	5 849	5 567
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	117 453	10 418	2 599	342	19 471	14 493	9 692
42171	Hardware whsle	5	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	35	107 499	16 202	3 642	402	29 880	13 351	13 585
42183	Industrial machinery & equipment whsle	13	58 543	7 937	1 963	195	15 130	7 183	7 489
42184	Industrial supplies whsle	14	37 017	7 193	1 457	162	12 232	5 445	5 322
42185	Service establishment equipment & supplies whsle	4	5 632	811	176	36	1 621	469	512
4219	Miscellaneous durable goods whsle ...	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
PORTLAND, ME—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	89	858 292	43 599	10 734	1 680	88 671	59 725	59 356
4221	Paper & paper product whsle	17	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	8	40 222	5 677	1 390	193	9 761	3 234	4 051
4222	Drugs, & druggists' sundries whsle . . .	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	8	26 769	1 413	284	33	2 927	928	960
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	38	349 216	20 120	5 254	914	44 322	11 842	12 883
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
42246	Fish & seafood whsle	23	170 361	11 147	3 178	601	21 701	3 474	4 410
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	24 589	872	124	28	1 852	797	800
42271	Petroleum bulk stations & terminals . .	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	198	1 239 333	98 757	23 493	3 241	193 088	125 511	119 128
421	Wholesale trade, durable goods	126	545 742	61 659	14 344	1 737	116 970	66 413	60 436
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	45 442	4 197	975	139	7 209	7 143	7 270
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	57 452	8 844	2 094	235	18 290	5 842	6 469
42142	Office equipment whsle	6	19 091	4 051	986	99	8 721	3 246	3 754
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	76 932	9 386	2 145	238	17 338	9 329	9 079
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	117 453	10 418	2 599	342	19 471	14 493	9 692
42171	Hardware whsle	5	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	33	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	14	37 017	7 193	1 457	162	12 232	5 445	5 322
42185	Service establishment equipment & supplies whsle	4	5 632	811	176	36	1 621	469	512
4219	Miscellaneous durable goods whsle . . .	20	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	72	693 591	37 098	9 149	1 504	76 118	59 098	58 692
4221	Paper & paper product whsle	16	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	31	244 294	14 722	3 925	759	34 488	11 553	12 605
42241	General-line grocery whsle	1	D	D	D	c	D	D	D
42246	Fish & seafood whsle	21	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	26	138 545	12 318	3 268	248	22 376	2 815	3 019
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D

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PORTLAND, ME—Con.									
	Agents, brokers, and commission merchants	9	99 616	1 925	413	49	3 354	—	—
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
PRESQUE ISLE, ME									
42	Wholesale trade	22	73 899	7 681	1 760	219	16 156	7 494	8 095
421	Wholesale trade, durable goods	11	22 904	3 834	910	116	7 365	6 738	7 232
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	7 700	1 000	183	36	1 761	2 534	2 718
422	Wholesale trade, nondurable goods	11	50 995	3 847	850	103	8 791	756	863
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	3	35 504	1 813	378	29	3 169	228	149
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	19	63 613	6 321	1 428	174	12 701	7 364	7 970
421	Wholesale trade, durable goods	11	22 904	3 834	910	116	7 365	6 738	7 232
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	7 700	1 000	183	36	1 761	2 534	2 718
422	Wholesale trade, nondurable goods	8	40 709	2 487	518	58	5 336	626	738
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
ROCKLAND, ME									
42	Wholesale trade	21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42246	Fish & seafood whsle	6	17 901	1 168	236	42	2 973	683	704
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
	Merchant wholesalers	20	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
42246	Fish & seafood whsle	6	17 901	1 168	236	42	2 973	683	704
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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SACO, ME									
42	Wholesale trade	23	69 598	7 076	1 539	216	11 762	5 724	6 500
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	21 898	3 477	715	75	4 309	3 441	3 588
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	21 898	3 477	715	75	4 309	3 441	3 588
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
SANFORD TOWN, ME									
42	Wholesale trade	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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SCARBOROUGH TOWN, ME									
42	Wholesale trade	61	412 994	30 312	7 074	944	55 180	20 599	22 805
421	Wholesale trade, durable goods	39	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	49 921	3 297	819	71	5 608	5 278	5 551
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	f	D	D	D
4224	Grocery & related products whsle	13	202 842	9 675	2 339	322	15 380	1 068	1 091
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
	Merchant wholesalers	52	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	49 921	3 297	819	71	5 608	5 278	5 551
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D

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SOUTH PORTLAND, ME									
42	Wholesale trade	72	881 625	54 584	13 368	1 347	97 628	79 691	92 243
421	Wholesale trade, durable goods	37	164 796	18 824	4 677	486	30 329	16 283	16 755
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	33 694	3 471	847	106	4 641	3 648	3 338
4212	Furniture & home furnishings whsle ...	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	20 164	2 781	732	73	4 865	2 306	2 510
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	29 923	2 829	745	51	4 637	583	629
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	29 065	3 921	954	106	6 458	3 890	4 068
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	13 489	1 594	322	43	2 572	1 302	1 406
422	Wholesale trade, nondurable goods	35	716 829	35 760	8 691	861	67 299	63 408	75 488
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	8	181 658	23 464	5 739	508	39 027	31 806	31 153
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	4	45 920	3 771	916	83	7 468	2 215	3 463
42269	Other chemical & allied products whsle	4	45 920	3 771	916	83	7 468	2 215	3 463
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	52	451 655	42 015	10 262	1 074	71 359	63 993	75 756
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	33 694	3 471	847	106	4 641	3 648	3 338
4212	Furniture & home furnishings whsle ...	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	21 758	3 378	820	89	5 130	3 585	3 760
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	118 261	1 397	344	35	4 878	13 655	24 483
	Manufacturers' sales branches and sales offices ..	13	369 102	10 740	2 658	224	23 345	15 588	16 356
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	60 868	1 829	448	49	2 924	110	131
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
WATERVILLE, ME									
42	Wholesale trade	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	21 730	2 057	486	73	3 932	3 416	2 962
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		2	D	D	D	a	D	D	D
WESTBROOK, ME									
42	Wholesale trade	49	392 430	42 306	9 774	1 238	85 382	31 102	31 867
421	Wholesale trade, durable goods	29	199 110	27 164	6 211	681	49 572	20 996	17 773
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	37 095	8 814	1 619	161	13 709	2 911	3 418
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	86 682	12 271	3 009	283	20 892	5 247	5 572
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	65 672	9 532	2 334	213	15 882	3 575	3 910
422	Wholesale trade, nondurable goods	20	193 320	15 142	3 563	557	35 810	10 106	14 094
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42247	Meat & meat product whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	9 667	653	157	25	1 478	1 390	869
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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WESTBROOK, ME—Con.									
	Merchant wholesalers	45	320 568	32 617	7 501	962	65 085	30 731	31 477
421	Wholesale trade, durable goods	27	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	37 095	8 814	1 619	161	13 709	2 911	3 418
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42247	Meat & meat product whsle	1	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	9 667	653	157	25	1 478	1 390	869
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	4	71 862	9 689	2 273	276	20 297	371	390
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
WINDHAM TOWN, ME									
42	Wholesale trade	17	11 568	1 494	288	72	3 881	1 357	1 734
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
YORK TOWN, ME									
42	Wholesale trade	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	4 306	813	204	27	1 525	261	309
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

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BALANCE OF ANDROSCOGGIN COUNTY, ME									
42	Wholesale trade	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF CUMBERLAND COUNTY, ME									
42	Wholesale trade	100	305 074	38 773	9 399	1 010	82 082	70 559	88 187
421	Wholesale trade, durable goods	66	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	28 778	2 873	840	79	5 864	5 832	6 893
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	13	18 458	3 689	871	106	6 995	1 974	2 211
4218	Machinery, equipment, & supplies whsle	13	44 314	5 528	1 482	149	10 093	8 715	9 254
42181	Construction & mining (except petroleum) machinery & equip whsle	3	16 066	1 719	529	64	2 496	5 064	5 755
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	c	D	D	D
42234	Footwear whsle.....	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	15	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
	Merchant wholesalers	85	279 060	37 298	9 048	975	79 174	69 303	86 895
421	Wholesale trade, durable goods	57	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	28 778	2 873	840	79	5 864	5 832	6 893
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	13	18 458	3 689	871	106	6 995	1 974	2 211
4218	Machinery, equipment, & supplies whsle	9	32 460	5 051	1 363	140	9 324	8 124	8 645
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	c	D	D	D
42234	Footwear whsle.....	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	14	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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	BALANCE OF CUMBERLAND COUNTY, ME—Con.								
	Agents, brokers, and commission merchants	10	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	BALANCE OF PENOBSCOT COUNTY, ME								
42	Wholesale trade	64	178 168	18 405	4 566	660	38 828	13 316	13 013
421	Wholesale trade, durable goods	38	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	11	76 455	7 353	2 015	242	13 774	4 507	3 994
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . .	3	D	D	D	a	D	D	D
	Merchant wholesalers	57	163 308	17 600	4 378	610	36 629	13 316	13 013
421	Wholesale trade, durable goods	36	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
	BALANCE OF WALDO COUNTY, ME								
42	Wholesale trade	19	138 536	3 024	685	109	7 669	9 783	7 725
421	Wholesale trade, durable goods	10	4 755	588	111	31	1 286	1 136	1 066
422	Wholesale trade, nondurable goods	9	133 781	2 436	574	78	6 383	8 647	6 659
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . .	2	D	D	D	b	D	D	D
	Merchant wholesalers	19	138 536	3 024	685	109	7 669	9 783	7 725
421	Wholesale trade, durable goods	10	4 755	588	111	31	1 286	1 136	1 066
422	Wholesale trade, nondurable goods	9	133 781	2 436	574	78	6 383	8 647	6 659
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . .	2	D	D	D	b	D	D	D

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BALANCE OF YORK COUNTY, ME									
42	Wholesale trade	110	222 089	17 127	3 601	685	34 018	10 461	12 886
421	Wholesale trade, durable goods	58	103 772	10 217	2 102	397	18 882	6 675	8 044
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	16 482	1 597	378	109	3 157	1 169	1 267
42111	Automobile & other motor vehicle whsle	5	11 818	620	141	76	1 436	779	793
4214	Professional & commercial equipment & supplies whsle	8	21 287	1 395	316	34	2 126	278	247
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	15 833	2 035	371	51	4 415	1 389	1 665
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	19 749	3 033	578	101	4 185	2 041	2 940
42183	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	52	118 317	6 910	1 499	288	15 136	3 786	4 842
4224	Grocery & related products whsle	23	80 846	3 367	723	136	7 679	1 975	2 298
42246	Fish & seafood whsle	14	59 734	1 804	374	85	4 814	1 005	1 265
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	a	D	D	D
	Merchant wholesalers	98	184 743	15 929	3 346	653	31 870	10 458	12 883
421	Wholesale trade, durable goods	50	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	16 482	1 597	378	109	3 157	1 169	1 267
4214	Professional & commercial equipment & supplies whsle	8	21 287	1 395	316	34	2 126	278	247
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	19 749	3 033	578	101	4 185	2 041	2 940
42183	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	D	D	D	e	D	D	D
4224	Grocery & related products whsle	23	80 846	3 367	723	136	7 679	1 975	2 298
42246	Fish & seafood whsle	14	59 734	1 804	374	85	4 814	1 005	1 265
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
BALANCE OF AROOSTOOK COUNTY, ME									
42	Wholesale trade	62	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	12 456	1 281	511	39	2 695	1 737	1 841
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	c	D	D	D
4224	Grocery & related products whsle	14	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	6	D	D	D	b	D	D	D

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BALANCE OF AROOSTOOK COUNTY, ME—Con.									
	Merchant wholesalers	59	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	12 456	1 281	511	39	2 695	1 737	1 841
4219	Miscellaneous durable goods whsle . . .	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BALANCE OF FRANKLIN COUNTY, ME									
42	Wholesale trade	16	26 811	2 701	603	91	5 557	5 397	6 221
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	11 325	1 129	249	35	2 186	3 592	4 202
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	11 325	1 129	249	35	2 186	3 592	4 202
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
BALANCE OF HANCOCK COUNTY, ME									
42	Wholesale trade	65	104 546	5 381	1 144	233	14 086	5 772	5 564
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	7 641	1 107	262	39	2 111	1 276	1 376
422	Wholesale trade, nondurable goods	46	D	D	D	c	D	D	D
4224	Grocery & related products whsle	36	D	D	D	c	D	D	D
42246	Fish & seafood whsle.	32	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
	Merchant wholesalers	65	104 546	5 381	1 144	233	14 086	5 772	5 564
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	7 641	1 107	262	39	2 111	1 276	1 376
422	Wholesale trade, nondurable goods	46	D	D	D	c	D	D	D
4224	Grocery & related products whsle	36	D	D	D	c	D	D	D
42246	Fish & seafood whsle.	32	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF KENNEBEC COUNTY, ME									
42	Wholesale trade	61	163 757	12 123	2 623	473	29 939	8 830	8 327
421	Wholesale trade, durable goods	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	7 096	866	210	54	2 762	556	665
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	11 301	1 545	330	53	3 479	3 484	3 150
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	57	162 304	12 057	2 606	466	29 839	8 830	8 327
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	7 096	866	210	54	2 762	556	665
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	11 301	1 545	330	53	3 479	3 484	3 150
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	1 453	66	17	7	100	-	-
BALANCE OF KNOX COUNTY, ME									
42	Wholesale trade	58	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	D	D	D	c	D	D	D
4224	Grocery & related products whsle	34	D	D	D	c	D	D	D
42246	Fish & seafood whsle.....	32	85 027	4 524	846	173	9 511	2 624	3 244
	Merchant wholesalers	57	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	D	D	D	c	D	D	D
4224	Grocery & related products whsle	34	D	D	D	c	D	D	D
42246	Fish & seafood whsle.....	32	85 027	4 524	846	173	9 511	2 624	3 244
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF LINCOLN COUNTY, ME									
42	Wholesale trade	52	66 485	5 489	1 109	259	10 800	3 097	3 439
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	53 065	2 859	525	137	5 971	1 165	1 345
42246	Fish & seafood whsle.....	22	45 003	1 972	341	81	4 171	870	1 028
422460	Fish & seafood whsle.....	22	45 003	1 972	341	81	4 171	870	1 028
	Merchant wholesalers	50	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	53 065	2 859	525	137	5 971	1 165	1 345
42246	Fish & seafood whsle.....	22	45 003	1 972	341	81	4 171	870	1 028
422460	Fish & seafood whsle.....	22	45 003	1 972	341	81	4 171	870	1 028
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF OXFORD COUNTY, ME									
42	Wholesale trade	36	122 160	9 770	2 209	366	24 166	11 702	11 764
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	10 127	950	231	31	1 932	2 160	2 227
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
	Merchant wholesalers	32	114 343	9 004	2 068	353	22 634	11 702	11 764
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	10 127	950	231	31	1 932	2 160	2 227
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BALANCE OF PISCATAQUIS COUNTY, ME									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
BALANCE OF SAGADAHOC COUNTY, ME									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF SOMERSET COUNTY, ME									
42	Wholesale trade	30	120 922	18 944	4 876	473	36 639	24 697	25 287
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Merchant wholesalers		25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		3	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	e	D	D	D
4216	Electrical goods whsle	1	D	D	D	e	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D
BALANCE OF WASHINGTON COUNTY, ME									
42	Wholesale trade	47	46 701	2 533	619	200	6 770	3 862	4 014
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	c	D	D	D
4224	Grocery & related products whsle	30	32 889	1 789	457	149	4 924	2 556	2 452
42246	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
Merchant wholesalers		46	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	D	D	D	c	D	D	D
42246	Fish & seafood whsle	24	29 195	1 313	354	134	3 465	2 535	2 410
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
AUBURN, ME									
42	Wholesale trade	1.8	12.1	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies								
42114	whsle	7.9	5.1	7.9	5.1	-	-	-	-
	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	-	37.2	-	37.2	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
AUGUSTA, ME									
42	Wholesale trade .....	.7	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies								
4212	whsle	D	D	D	D	-	-	-	-
42121	Furniture & home furnishings whsle	D	D	D	D	-	-	-	-
42121	Furniture whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42242	Packaged frozen food whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle	D	D	D	D	-	-	-	-
BANGOR, ME									
42	Wholesale trade	1.5	1.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	-	-	-	-	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies								
42145	whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	-	2.4	-	2.4	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	-	-	-	-	-	-
42269	Other chemical & allied products whsle	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	-	-	-	-	-	-
42281	Beer & ale whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle	D	D	-	-	-	-	-	-
BATH, ME									
42	Wholesale trade	D	D	D	D	-	-	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BELFAST, ME									
42	Wholesale trade	5.5	23.0	5.5	23.0	—	—	—	—
421	Wholesale trade, durable goods	—	46.3	—	46.3	—	—	—	—
BIDDEFORD, ME									
42	Wholesale trade	1.9	3.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	2.5	1.1	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	—	D	—	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	8.1	.5	8.1	—	—	—	—
4224	Grocery & related products whse .....	.5	9.9	.5	9.9	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
BREWER, ME									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whse	D	D	1.3	26.3	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BRUNSWICK TOWN, ME									
42	Wholesale trade	79.5	.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
CALAIS, ME									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whse ..	D	D	D	D	—	—	—	—
CARIBOU, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
ELLSWORTH, ME									
42	Wholesale trade .....	.3	—	.3	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42246	Fish & seafood whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
GARDINER, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
GORHAM TOWN, ME									
42	Wholesale trade	10.5	1.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	—	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	33.8	—	33.8	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
HALLOWELL, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
LEWISTON, ME									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	17.8	10.6	17.8	10.6	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.6	.5	4.6	.5	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
OLD TOWN, ME									
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	D	D	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
ORONO TOWN, ME									
42	Wholesale trade	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PORTLAND, ME									
42	Wholesale trade	5.4	3.6	6.4	3.8	—	4.5	—	—
421	Wholesale trade, durable goods	4.8	3.1	5.5	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	2.2	—	2.2	—	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42139	Other construction materials whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	3.5	10.7	5.1	15.6	—	—	—	—
42142	Office equipment whse	2.6	—	2.6	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	.6	—	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	—	41.8	D	D	—	—	—	—
4216	Electrical goods whse	1.7	1.3	2.4	1.0	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	—	2.0	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whse	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	7.3	—	7.3	—	—	—	—	—
42171	Hardware whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	11.6	7.2	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	21.2	13.2	D	D	—	—	—	—
42184	Industrial supplies whse	—	—	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.8	3.9	7.2	4.1	D	D	D	D
4221	Paper & paper product whse	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whse	—	16.3	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse	7.0	—	—	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whse	D	D	—	—	—	—	—	—
4224	Grocery & related products whse	12.4	3.6	17.7	2.9	—	—	D	D
42241	General-line grocery whse	D	D	D	D	—	—	—	—
42246	Fish & seafood whse	21.8	3.6	D	D	—	—	D	D
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	—	29.3	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	—	—	—	—	—	—
42281	Beer & ale whse	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whse	D	D	—	—	—	—	—	—
PRESQUE ISLE, ME									
42	Wholesale trade	1.6	4.3	1.9	5.0	D	D	D	D
421	Wholesale trade, durable goods	1.1	—	1.1	—	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.9	6.2	2.3	7.8	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse	—	—	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ROCKLAND, ME									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	13.4	17.7	13.4	17.7	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
SACO, ME									
42	Wholesale trade	30.0	2.9	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	82.2	—	82.2	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
SANFORD TOWN, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
SCARBOROUGH TOWN, ME									
42	Wholesale trade	1.3	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle .....	.1	—	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SOUTH PORTLAND, ME									
42	Wholesale trade .....	.4	.7	.8	1.4	—	—	—	—
421	Wholesale trade, durable goods .....	.9	1.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	—	—	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	6.7	7.3	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	—	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	5.1	—	6.8	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	—	11.0	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	—	4.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle	—	4.6	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
WATERVILLE, ME									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	5.1	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
WESTBROOK, ME									
42	Wholesale trade	1.7	.4	2.0	.5	—	—	—	—
421	Wholesale trade, durable goods	1.1	.7	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.2	1.3	.2	1.3	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.4	—	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	3.1	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	2.3	—	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
WINDHAM TOWN, ME									
42	Wholesale trade	13.5	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
YORK TOWN, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	5.5	13.5	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF ANDROSCOGGIN COUNTY, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF CUMBERLAND COUNTY, ME									
42	Wholesale trade	8.2	2.3	8.9	1.3	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	29.5	2.9	29.5	2.9	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	15.5	11.0	15.5	11.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	15.2	4.6	20.8	1.2	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF PENOBSOT COUNTY, ME									
42	Wholesale trade	8.7	1.1	9.5	1.2	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.6	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BALANCE OF WALDO COUNTY, ME									
42	Wholesale trade	1.3	.1	1.3	.1	—	—	—	—
421	Wholesale trade, durable goods	20.2	1.4	20.2	1.4	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.1	.6	.1	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF YORK COUNTY, ME									
42	Wholesale trade	6.3	6.7	7.6	7.8	D	D	D	D
421	Wholesale trade, durable goods .....	.6	6.8	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.7	—	1.7	—	—	—	—	—
42111	Automobile & other motor vehicle whsle	1.6	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	4.1	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	1.8	—	1.8	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	11.4	6.6	D	D	—	—	D	D
4224	Grocery & related products whsle	13.4	8.1	13.4	8.1	—	—	—	—
42246	Fish & seafood whsle	8.5	11.0	8.5	11.0	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BALANCE OF AROOSTOOK COUNTY, ME									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.5	—	1.5	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
BALANCE OF FRANKLIN COUNTY, ME									
42	Wholesale trade	17.8	1.2	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	34.7	2.8	34.7	2.8	—	—	—	—
BALANCE OF HANCOCK COUNTY, ME									
42	Wholesale trade	7.4	4.6	7.4	4.6	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	36.1	—	36.1	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
BALANCE OF KENNEBEC COUNTY, ME									
42	Wholesale trade	4.3	1.2	4.0	1.3	—	—	38.9	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	13.6	2.4	13.6	2.4	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	16.1	—	16.1	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF KNOX COUNTY, ME									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42246	Fish & seafood whsle	42.0	10.0	42.0	10.0	-	-	-	-
BALANCE OF LINCOLN COUNTY, ME									
42	Wholesale trade	12.2	.8	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	14.1	.9	14.1	.9	-	-	-	-
42246	Fish & seafood whsle	12.8	.1	12.8	.1	-	-	-	-
422460	Fish & seafood whsle	12.8	.1	12.8	.1	-	-	-	-
BALANCE OF OXFORD COUNTY, ME									
42	Wholesale trade	4.2	-	4.5	-	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	13.8	.4	13.8	.4	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	-	-	-	-
BALANCE OF PISCATAQUIS COUNTY, ME									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
BALANCE OF SAGadahoc COUNTY, ME									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	-	-	D	D
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
BALANCE OF SOMERSET COUNTY, ME									
42	Wholesale trade .....	.7	.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	D	D	-	-	D	D	-	-
42169	Other electronic parts & equipment whsle	D	D	-	-	-	-	-	-
421690	Other electronic parts & equipment whsle	D	D	-	-	-	-	-	-
4216902	Electronic parts (excluding communications equipment) whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
421990	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF WASHINGTON COUNTY, ME								
42	Wholesale trade	11.6	25.9	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	9.5	11.8	D	D	—	—	—	—
42246	Fish & seafood whsle	10.7	12.1	10.7	12.1	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

MAINE

There are no geographic notes for the state of Maine.

Appendix E. Metropolitan Areas

MAINE

Bangor, ME MSA

Penobscot County, ME (Part)

Bangor city, ME

Brewer city, ME

Old Town city, ME

Orono town, ME

Waldo County, ME (Part)

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA

Boston, MA—NH PMSA

Bristol County, MA (Part)

Mansfield town, MA

Norton town, MA

Taunton city, MA

Essex County, MA (Part)

Amesbury town, MA

Beverly city, MA

Danvers town, MA

Gloucester city, MA

Ipswich town, MA

Lynn city, MA

Lynnfield town, MA

Marblehead town, MA

Newburyport city, MA

Peabody city, MA

Salem city, MA

Saugus town, MA

Swampscott town, MA

Middlesex County, MA (Part)

Acton town, MA

Arlington town, MA

Ashland town, MA

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Boston, MA—NH PMSA—Con.

Middlesex County, MA (Part)—Con.

Bedford town, MA

Belmont town, MA

Burlington town, MA

Cambridge city, MA

Concord town, MA

Everett city, MA

Framingham town, MA

Holliston town, MA

Hopkinton town, MA

Hudson town, MA

Lexington town, MA

Malden city, MA

Marlborough city, MA

Maynard town, MA

Medford city, MA

Melrose city, MA

Natick town, MA

Newton city, MA

North Reading town, MA

Reading town, MA

Somerville city, MA

Stoneham town, MA

Sudbury town, MA

Wakefield town, MA

Waltham city, MA

Watertown city, MA

Wayland town, MA

Weston town, MA

Wilmington town, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Boston, MA—NH PMSA—Con.

Middlesex County, MA (Part)—Con.

Winchester town, MA

Woburn city, MA

Norfolk County, MA (Part)

Bellingham town, MA

Braintree town, MA

Brookline town, MA

Canton town, MA

Dedham town, MA

Foxborough town, MA

Franklin city, MA

Holbrook town, MA

Medfield town, MA

Medway town, MA

Milton town, MA

Needham town, MA

Norfolk town, MA

Norwood town, MA

Quincy city, MA

Randolph town, MA

Sharon town, MA

Stoughton town, MA

Walpole town, MA

Wellesley town, MA

Westwood town, MA

Weymouth town, MA

Wrentham town, MA

Plymouth County, MA (Part)

Carver town, MA

Duxbury town, MA

Hanover town, MA

Hingham town, MA

Hull town, MA

Kingston town, MA

Marshfield town, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Boston, MA—NH PMSA—Con.

Plymouth County, MA (Part)—Con.

Pembroke town, MA

Plymouth town, MA

Rockland town, MA

Scituate town, MA

Wareham town, MA

Suffolk County, MA (Part)

Boston city, MA

Chelsea city, MA

Revere city, MA

Winthrop town, MA

Worcester County, MA (Part)

Harvard town, MA

Milford town, MA

Rockingham County, NH (Part)

Brockton, MA PMSA

Bristol County, MA (Part)

Easton town, MA

Raynham town, MA

Norfolk County, MA (Part)

Plymouth County, MA (Part)

Abington town, MA

Bridgewater town, MA

Brockton city, MA

East Bridgewater town, MA

Middleborough town, MA

Whitman town, MA

Fitchburg—Leominster, MA PMSA

Middlesex County, MA (Part)

Worcester County, MA (Part)

Fitchburg city, MA

Gardner city, MA

Leominster city, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Lawrence, MA—NH PMSA

Essex County, MA (Part)

Andover town, MA

Haverhill city, MA

Lawrence city, MA

Methuen city, MA

North Andover town, MA

Rockingham County, NH (Part)

Derry town, NH

Salem town, NH

Lowell, MA—NH PMSA

Middlesex County, MA (Part)

Billerica town, MA

Chelmsford town, MA

Dracut town, MA

Lowell city, MA

Pepperell town, MA

Tewksbury town, MA

Westford town, MA

Hillsborough County, NH (Part)

Pelham town, NH

Manchester, NH PMSA

Hillsborough County, NH (Part)

Bedford town, NH

Goffstown town, NH

Manchester city, NH

Merrimack County, NH (Part)

Rockingham County, NH (Part)

Londonderry town, NH

Nashua, NH PMSA

Hillsborough County, NH (Part)

Hudson town, NH

Merrimack town, NH

Milford town, NH

Nashua city, NH

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

New Bedford, MA PMSA

Bristol County, MA (Part)

Dartmouth town, MA

Fairhaven town, MA

New Bedford city, MA

Plymouth County, MA (Part)

Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

Worcester, MA—CT PMSA

Windham County, CT (Part)

Hampden County, MA (Part)

Worcester County, MA (Part)

Auburn town, MA

Charlton town, MA

Clinton town, MA

Grafton town, MA

Holden town, MA

Leicester town, MA

Millbury town, MA

Northborough town, MA

Northbridge town, MA

Oxford town, MA

Shrewsbury town, MA

Southbridge town, MA

Spencer town, MA

Uxbridge town, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Worcester, MA—CT PMSA—Con.

Worcester County, MA (Part)—Con.

Webster town, MA

Westborough town, MA

Worcester city, MA

Lewiston—Auburn, ME MSA

Androscoggin County, ME

Auburn city, ME

Lewiston city, ME

Portland, ME MSA

Cumberland County, ME (Part)

Gorham town, ME

Portland city, ME

Scarborough town, ME

South Portland city, ME

Portland, ME MSA—Con.

Cumberland County, ME (Part)—Con.

Westbrook city, ME

Windham town, ME

York County, ME (Part)

Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

