# Delaware

**1997 Economic Census** *Wholesale Trade* Geographic Area Series



Issued March 2000

EC97W42A-DE(RV)

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## Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

- 21 Mining
- 22 Utilities
- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 44-45 Retail Trade
- 48-49 Transportation and Warehousing
- 51 Information

- 52 Finance and Insurance
- 53 Real Estate and Rental and Leasing
- 54 Professional, Scientific, and Technical Services
- 55 Management of Companies and Enterprises
- 56 Administrative and Support and Waste
  - Management and Remediation Services
- 61 Educational Services
- 62 Health Care and Social Assistance
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Foodservices
- 81 Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## **RELATIONSHIP TO SIC**

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

#### 1997 ECONOMIC CENSUS

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

## **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

#### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- l 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

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## Wholesale Trade

#### SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

- Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- 2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.

3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

#### GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).

- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
- 9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE	, ,	,	(, , , ,	(, , , ,	, ,			
42	Wholesale trade	906	12 585 529	619 458	170 996	13 509	1 262 667	380 705	406 108
	Wholesaler distributors and jobbers	677	2 600 921	233 965	54 635	7 289	469 508	260 490	273 992
	Importers Exporters	24 15	151 896 27 524	10 774 2 941	2 573 745	357 83	27 016 6 120	8 892 1 031	9 146 1 071
	Own brand importer-marketers	10	70 459	4 747	1 428	120	10 769	7 208	9 808
	Country grain elevators Assemblers of farm products, except	12	81 630	1 626	397	67	4 368	11 989	10 115
	country grain elevators Sales branches (with stock)	3 46	10 786 1 134 317	311 68 866	61 18 305	14 1 320	1 407 149 041	189 90 491	146 101 373
	Sales offices (without stock)	35	7 955 440 D	281 204 D	89 736 D	3 927	567 930 D	D	
	Auction companies	15	Ď	D	Ď	a b	D	D	D
	Commission merchants	13 1	93 856 D	2 824 D	567 D	54 a	4 616 D	_ D	D
	Export agents Manufacturers' agents	6 48	43 945 338 319	1 261 9 631	113 2 165	30 202	2 458 16 648	251	290
421	Wholesale trade, durable goods	597	2 686 540	244 499	58 990	6 233	470 122	222 682	234 985
4211	Motor vehicle & motor vehicle parts &								
42111	supplies whsle Automobile & other motor vehicle	71	663 814	31 880	7 256	843	54 149	38 909	40 192
	whsle	18	D	D	D	е	D	D	D
421110	Automobile & other motor vehicle whsle	18	D	D	D	е	D	D	D
4211101 4211105	Automobile & motorcycle whsle . Heavy truck & tractor (over	12	D	D	D	b	D	D	D
	26,000 lb) whsle	4	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts	00	D	D	D	_	D	D	D
421120	Wotor vehicle supplies & new parts	23				е			
4211201	whsle Motor vehicle supplies & new	23	D	D	D	е	D	D	D
4211202	parts-warehouse distributors . Motor vehicle supplies & new	14	D	D	D	с	D	D	D
4211202	parts-jobbers	8	D	D	D	с	D	D	D
42113	Tire & tube whsle	5	D	D D	D	b	D	D	D
421130 42114	Tire & tube whsle	5 25	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	25	D	D	D	c c	D	D	D
4212	Furniture & home furnishings whsle	29	D	D	D	с	D	D	D
42121 421210	Furniture whsle	13 13	D	D	D	C C	D	D	D D
4212102	Office & business furniture whsle	9	D	D	D	с	D	D	D
42122	Home furnishings whsle	16	D	D	D	b	D	D	D
121220	Home furnishings whsle	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	41	279 938	16 199	3 694	531	32 059	15 102	15 203
42131	Lumber, plywood, millwork, & wood								
421310	panel whsle Lumber, plywood, millwork, &	22	D	D	D	е	D	D	D
4213101	wood panel whsle	22 6	D	D	D	e c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	14	D	D	D	e	D	D	D
42132	Brick, stone, & related construction	.4	D	D	D	c	U		D
	materials whsle	5	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	а	D	D	D
42133	Roofing, siding, & insulation material						_		-
421330	whsle	6	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation	6	D	D	D	b	D	D	D
	material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	8	D	D	D	b	D	D	D
421390	Other construction materials whsle	8	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	96	D	D	D	g	D	D	D
	whsle	3	D	D	D	а	D	D	D
121410	Photographic equipment & supplies whsle	3	D	D	D	а	D	D	D
42142	Office equipment whsle	21	D	D	D	е	D	D	D
421420	Office equipment whsle	21	D	D	D	е	D	D	D
42143	Computer & computer peripheral equipment & software whsle	25	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle		D		D		D		D
4214301	Computer & peripheral	25		D		ť		D	
42143012	equipment whsle Computers & peripheral	18	D	D	D	f	D	D	D
-	equipment for end use	15	D	D	D	f	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	13	D	D	D	b	D	D	D
	whsle	13	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[Includes only	ly establishments with payroll. For meaning	of abbreviations	s and symbols, see in	troductory text. Fo	r explanation of ter	ms, see Append	lix A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment								
42145	& supplies whsle—Con. Medical, dental, & hospital		_	_	_		_	_	_
421450	equipment & supplies whsle Medical, dental, & hospital	18	D	D	D	с	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital supplies whsle	18	D	D	D	c b	D	D	D
101.10									
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	1	D	D	D	b	D	D D	D
42149	Other professional equipment & supplies whsle	15	D	D	D	с	D	D	D
421490	Other professional equipment & supplies whsle	15	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle	27 26	D	D	D	e e	D	D	D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	26	D	D	D	e	D	D	D
42151011	sales offices Ferrous metal service centers	23	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	а	D	D	D
421520	Coal & other mineral & ore whsle .	1	D	D	D	а	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	65	D	D	D	f	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	22	D	D	D	e	D	D	D
	whsle	22	D	D	D	е	D	D	D
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment	00		D	D			D	D
421690	whsle Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment)	20							b
	whsle	16	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	59	135 187	15 588	3 529	446	28 334	14 774	15 701
42171 421710	Hardware whsle	19 19	D	D	D	c c	D D	D D	D D
42172	Plumbing & heating equipment &		_		_		_		_
421720	supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning	12				5	D		D
421730	equipment & supplies whsle Warm air heating & air-	25	61 435	6 278	1 469	179	12 077	8 489	9 118
	conditioning equipment & supplies whsle	25	61 435	6 278	1 469	179	12 077	8 489	9 118
42174	Refrigeration equipment & supplies								5
421740	whsle	3	D	D	D	a	D	D	D
	supplies whsle	3				а	D		D
4218	Machinery equipment & supplies	1	200 065	44 356	10 952	1 277	85 860	72 751	79 035
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except	152	398 865						
42181	whsle Construction & mining (except petroleum) machinery & equip whsle	152	75 391	7 079	1 611	133	13 826	25 946	29 669
	whsle Construction & mining (except petroleum) machinery & equip				1 611 1 611	133 133	13 826 13 826	25 946 25 946	29 669 29 669
42181	whsle Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum) machinery & equip whsle Farm & garden machinery &	17	75 391 75 391	7 079 7 079	1 611	133	13 826	25 946	29 669
42181 421810	whsle Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum) machinery & equip whsle	17	75 391	7 079					

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

DELAWARE         DELAWARE         Constraints         Constraints <thconstraints< th=""> <thc< th=""><th>A] Operating expenses (\$1,000)</th><th>penses inventor</th><th>es<sup>r</sup> inventories<sup>r</sup></th></thc<></thconstraints<>	A] Operating expenses (\$1,000)	penses inventor	es <sup>r</sup> inventories <sup>r</sup>
4:11         Wholesale mach value goods—Con.         58         143 400         17 630         4.517         4.65           42180         Mathemach machine y à explorent machane y applies machane y			
4218         Machinery a optiment. 3 supplies         58         143 490         177 630         4 517         466           421830         Introduction machinery & optighment         58         143 490         177 630         4 517         466           4218030         Introduction machinery & optighment         58         143 490         177 630         4 517         466           4218030         Introduction machinery & optighment         15         0			
witsbe-Conf.         yes         yes <t< td=""><td></td><td></td><td></td></t<>			
whale         whale         58         143.490         17 630         4 517         446           4218002         Hydraulic & preparatic fluid			
virte         virte         58         143 490         17 630         4 517         486           4218303         General-corpose industrial wiske         9         D         D         D         D         D           4218303         General-corpose industrial wiske         15         D         D         D         D         D         C           4218307         Viske         11         D         D         D         C         C           421840         Industrial supplies wheth         12         D         D         D         C         C           421840         Industrial supplies wheth         7         15 025         2 190         D         D         C         C           421840         Service settability supplies wheth         7         D	33 847	33 847 15 5	48 15 381
421802         Hydraulic & pneumatic (llub- prever) machinely & equipment metalinely & equipment while         9         D         D         D         D         b           4218030         General-purpose industrial while         12         D         D         D         C           4218030         Other industrial synples while         32         D         D         C           421840         Industrial synples while         32         D         D         C           421840         Industrial synples while         32         D         D         C           421840         Industrial synples while         7         15 005         2 180         57           4218406         Other industrial synples while         7         D         D         D         C           421840         Supples while         7         D         D         D         C           421840         Characterial synples while         7         D	33 847	33 847 15 5	48 15 381
4218303         Materials         Action of the sequence where         15         D         D         D         D         D         D           4218307         Materials handling explorent         12         D         D         D         C           4218307         Other column incline explorent         11         D         D         D         C           4218407         Other column incline explorent         32         D         D         D         C           421840         Industrial supplies whate         32         D         D         D         C           421840         Velocing auxilias whete         7         T         D         D         D         C           421840         Velocing auxilias whete         7         D         D         D         D         C           421850         Service establishment equipment 4         19         D <td></td> <td></td> <td></td>			
dramatical sequences         15         D         D         D         D         D           dramatical sequences         11         D         D         D         C           dramatical sequences         32         D         D         D         C           dramatical supplies         whate         32         D         D         D         C           dramatical supplies         whate         32         D         D         D         C           dramatical supplies         whate         7         15         D         D         D         C         C           dramatical supplies         whate         7         T         D         D         D         C         C           dramatical supplies         whate         7         D         D         D         D         C         C           dramatical supplies         supplies         7         D         <	D	D	DD
deterministic         12         D         D         D         C           421807         Other industrial scriptice while         32         D         D         C           421840         Industrial scriptice while         32         D         D         C           4218403         Scriptice while         7         15         025         2         100         D         C           4218403         Scriptice while         7         D         D         D         D         C           4218404         Scriptice while         7         D         D         D         C         C           421850         Scriptice statistice in distributice while         7         D         D         D         C         C           421850         Scriptice statistice in distributice while         6         D <td< td=""><td>D</td><td>D</td><td>DD</td></td<>	D	D	DD
dequipment while         11         D         D         D         C           421840         Industrial supples while         32         D         D         D         C           421840         Service stabilisment requipment & supples while         7         15 002         2 100         0         5           421850         Service stabilisment equipment & supples while         7         D         D         D         C           421850         Service stabilisment equipment & supples while         7         D         D         D         C           421850         Service stabilisment equipment & supples while         8         D	D	D	DD
42184         Industrial supplies while         32         D         D         D         C           4218402         Mechanical prover transmission         7         15 025         2 190         0	D	D	D D
4218400         Industrial sixples whether	D		D D
4218400         Service stabilishment equipment & 19         D	D		D D
4218406         Other industrial supplies while         7         D         D         D         a           42185         Service establishment equipment & supplies while         19         D         D         D         C           421850         Service establishment equipment & supplies while         7         D         D         D         C           421850         Supplies while         7         D         D         D         D         D           421850         Transportation equipment & supplies while         8         D	3 476		
42185         Service setablishment equipment & supples whise	D D		D D D
supplies whele			
4218502         & supplies whise         19         D         D         D         C           4218504         Custodial, inforte equipment & supplies whise         6         D         D         b           421860         Transportation equipment & supplies whise         6         D         D         b           421860         Transportation equipment & supplies whise         9         D         D         b           4218601         Accraft & acronautical         9         D         D         D         b           421801         equipment & supplies whise         6         D         D         D         b           42191         Sporting & seccellonal goods & f         7         D         D         D         a           42192         Toy & hobby goods & supplies         7         D         D         D         a           42193         Recyclabe material whise         26         D         D         D         a           421930         Toy & hobby goods & supplies whise         4         D         D         D         a           421930         Recyclabe material whise         5         D         D         D         a           421930         Geodo	D	D	DD
4218504         supplies while	D	D	DD
equipment & supplies while8DDDb421860Transportation equipment & supplies9DDDDD421860Transportation equipment & supplies9DDDDDD421860Maceutaneous charable pode while6DDDDDDD42191Maceutaneous charable pode while6DDDDDAA42191Maceutaneous charable pode while7DDDDAA42192Toy & hobby goods & supplies4DDDDDA421930Sporting & recreational goods &7DDDDA421920Toy & hobby goods & supplies4DDDDDA421930Recyclatile material while26DDDDCA421930Other recyclatile material while12DDDDA421940Jeweir/jwatch/silverware/precious5DDDDA421990Other recyclatile material while15DDDDA421940Jeweir/jwatch/silverware/precious5DDDAA421940Jeweir/jwatch/silverware/precious5DDDDA421940Jeweir/jwatch/silverware/precious5DDDD	D	D	DD
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421860         Transportation equipment & supples (sex motor vehicle) witele         9         D         D         D         D           4219601         Miscellances (cm otor vehicle) witele         6         D         D         D         D         D           42191         Sporting A supples while         6         D         D         D         a           42191         Sporting A creational goods & supplies while         7         D         D         D         a           42192         Toy & hobby goods & supplies while         7         D         D         D         a           42192         Toy & hobby goods & supplies while         4         D         D         D         a           421920         Recyclable material while         26         D         D         D         e           421930         Recyclable material while         26         D         D         D         e           421930         Gealers         21         D         D         D         a           421930         Gealers         5         D         D         D         a           421930         Jewein/watch/silverware/precious while         5         D         D         D			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	D	D	DDD
	D	D	DD
42191Sporting & recreational goods & supplies whiste	D	D	DD
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	D	D	DD
	D	D	DD
42192         Toy & hobby goods & supplies While         4         D         D         D         b           421920         Toy & hobby goods & supplies While         4         D         D         D         b           421930         Recyclable material while         26         D         D         D         e           4219301         Recyclable material while         12         D         D         D         e           4219303         Other recyclable material while         11         D         D         D         c           4219303         Other recyclable material while         5         D         D         D         a           421940         Jewelry/watch/silverware/precious stone, & precious metal while         5         D         D         D         a           421990         Other miscellaneous durable goods while         5         D         D         D         a           421990         Other miscellaneous durable goods         33         D         D         D         a           421990         Other miscellaneous durable         6         D         D         D         a           421990         Other miscellaneous durable         33         D         D	D	D	D D
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$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	D	D	DD
4219301         Frécyclable material whsie         26         D         D         D         C           4219301         Iron & Stell scrap processors & 12         D         D         D         D         C           4219303         Other recyclable material whsie         11         D         D         D         C           421940         Jewelry/watch/silverware/precious stone, & precious metal whsie         5         D         D         D         a           421940         Other miscellaneous durable goods whsie         5         D         D         D         a           421990         Other miscellaneous durable goods goods whsie         5         D         D         D         D         a           421900         Other miscellaneous durable goods whsie         15         D         D         D         D         a           4219005         Fire acting uishers & fire safery equipment whsie         3         D         D         D         a           4221         Wholesale trade, nondurable goods         33         D         D         D         D         b           42211         Printing & writing paper whsie         13         D         D         D         b           422112	D	D	DD
4213011Iron & steel scrap processors & dealers12 cD cD cD c4213003Other recyclable material whsle11DDDD421940Jewelry/watch/silverware/precious stone, & precious metal whsle5DDDa421940Jewelry/watch/silverware/precious stone, & precious metal whsle5DDDa42199Other miscellaneous durable goods whsle5DDDDa421990Other miscellaneous durable goods whsle15DDDa4219905Fire extinguishers & fire satety equipment whsle15DDDa4221Paper & paper product whsle33DDDDa422110Printing & writing paper whsle13DDDDb42212Stationery & office supplies whsle13DDDDb422130Industrial & personal service paper whsle14DDDCc422210Drugs, & druggists' sundries whsle16DDDgg422102Stationery & offic supplies whsle16DDDgg42210Industrial & personal service paper whsle16DDDg422210Drugs, & druggists' sundries12DDDg42211Papere, piece goods, kother dry goods whsle <t< td=""><td>D</td><td></td><td>D D D</td></t<>	D		D D D
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421940Jewelry/watch/silverware/precious stone, & precious metal whsle5DDDa42199Other miscellaneous durable goods whsle15DDDb4219905Other miscellaneous durable goods whsle15DDDb4219905Fire extinguishers & fire safety equipment whsle4DDDa422Wholesale trade, nondurable goods3099 898 989374 959112 0067 2764221Paper & paper product whsle33DDDb422110Printing & writing paper whsle6DDDb42212Stationery & office supplies whsle13DDDb42213Industrial & personal service paper whsle14DDDc42210Drugs, & druggists' sundries whsle16DDDg42210Drugs, & druggists' sundries whsle16DDgg42213Industrial & personal service paper whsle16DDDg422210Drugs, & druggists' sundries whsle16DDDg42210Specialty-line drug, goods whsle12DDDg42213Industrial & personal service paper whsle16DDDg42210Drugs, & druggists' sundries whsle16DDDg42210Drugs, & druggists' s			
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4219905Fire extinguishers & fire safety equipment whsle	D		D D
422Wholesale trade, nondurable goods3099 898 989374 959112 0067 2764221Paper & paper product whsle33DDDDP42211Printing & writing paper whsle6DDDDb42211Printing & writing paper whsle6DDDDb42211Stationery & office supplies whsle13DDDb42212Stationery & office supplies whsle13DDDb42213Industrial & personal service paper whsle14DDDc42212Drugs, & druggists' sundries whsle16DDDg42221Drugs, & druggists' sundries whsle16DDDg422210Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle12DDDg42210Specialty-line drug, goods whsle12DDDg42210Price goods, notions, & other dry goods whsle19DDDb422310Piece goods, notions, & other dry goods whsle4DDDb4223102Notions & other dry goods whsle2DDDb4221Piece goods, notions, & other dry goods whsle2DDDb			
4221 42211Paper & paper product whsle33 6D 6D DD De b42211 422110Printing & writing paper whsle6DDDDb42211 422120Printing & writing paper whsle13DDDDb42212 422120Stationery & office supplies whsle13DDDb42213 42213Industrial & personal service paper whsle14DDDc42214 422130Industrial & personal service paper whsle14DDDc42212 42221Drugs, & druggists' sundries whsle16DDDg42221 422210Drugs, & druggists' sundries whsle16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle12DDDg422310Piece goods, notions, & other dry goods whsle19DDDDb4223102Notions & other dry goods whsle4DDDbb4223102Notions & other dry goods whsle2DDDbb	D		D D
42211 422110Printing & writing paper whsle Printing & writing paper whsle6DDDD422110Printing & writing paper whsle6DDDDD422120Stationery & office supplies whsle13DDDDD42213Industrial & personal service paper whsle14DDDC422140Industrial & personal service paper whsle14DDDC422130Industrial & personal service paper whsle14DDDC42221Drugs, & druggists' sundries whsle16DDDg422210Drugs, & druggists' sundries whsle16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle12DDDg422310Piece goods, notions, & other dry goods whsle19DDDDb4223102Notions & other dry goods whsle4DDDDb4223102Notions & other dry goods whsle2DDDDb	792 545 D		23 171 123 D D
42212 422120Stationery & office supplies whsle13 13D DD DD D42213 42213Industrial & personal service paper whsle14DDDC422130 422130Industrial & personal service paper whsle14DDDC422130 422130Industrial & personal service paper whsle14DDDC4221 42221Drugs, & druggists' sundries whsle16DDDg42221 422210Drugs, & druggists' sundries whsle16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle12DDDg422310Piece goods, notions, & other dry goods whsle4DDDDb4223102Notions & other dry goods whsle2DDDDb4223102Notions & other dry goods whsle2DDDb	D	D	D D
422120Stationery & office supplies whsle.13DDDD42213Industrial & personal service paper whsle14DDDC422130Industrial & personal service paper whsle14DDDC422130Industrial & personal service paper whsle14DDDC4221Drugs, & druggist' sundries whsle14DDDC4222Drugs, & druggist' sundries whsle16DDDg422210Drugs, & druggist' sundries whsle16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle12DDDg42231Apparel, piece goods, anotions whsle.19DDDDc422310Piece goods, notions, & other dry goods whsle4DDDb4223102Notions & other dry goods whsle2DDDb	D		D D
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422130Industrial & personal service paper whsle14DDDC4222Drugs, & druggists' sundries whsle16DDDg42221Drugs, & druggists' sundries whsle16DDDg422210Drugs, & druggists' sundries whsle16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle16DDDg422310Apparel, piece goods, & notions whsle.19DDDg422310Piece goods, notions, & other dry goods whsle4DDDb4223102Notions & other dry goods whsle2DDDb			
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42221 422210Drügs, & drüggists' sundries whsle16DDDg422210Drugs, & drüggists' sundries16DDDg4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle16DDDg4223Apparel, piece goods, & notions whsle.19DDDC422310Piece goods, notions, & other dry goods whsle	D		DD
422210Drugs, & drüggists' sundries whsle16DDD4222102Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle16DDDg4223102Apparel, piece goods, & notions whsle. goods whsle19DDDDg422310Piece goods, notions, & other dry goods whsle4DDDb4223102Notions & other dry goods whsle4DDDb4223102Notions & other dry goods whsle2DDDb	D		D D D
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toiletries whsle12DDDg4223Apparel, piece goods, & notions whsle.19DDDC422310Piece goods, notions, & other dry goods whsle4DDDD422310Piece goods, notions, & other dry goods whsle4DDDD4223102Notions & other dry goods whsle4DDDD4223102Notions & other dry goods whsle2DDDD	D		
4223 42231Apparel, piece goods, & notions whsle.19DDDC42231Piece goods, notions, & other dry goods whsle4DDDb422310Piece goods, notions, & other dry goods whsle4DDDb4223102Notions & other dry goods whsle4DDDb4223102Notions & other dry goods whsle2DDDb	D	D	DD
42231     Piece goods, notions, & other dry goods whsle     4     D     D     D       422310     Piece goods, notions, & other dry goods whsle     4     D     D     D       4223102     Notions & other dry goods whsle     4     D     D     D       4223102     Notions & other dry goods whsle     2     D     D     D	D		DD
422310     Piece goods, notions, & other dry goods whsle     4     D     D     D       4223102     Notions & other dry goods whsle     2     D     D     D	D		D D
4223102     Notions & other dry goods whsle     2     D     D     D	D		
ADD22 Momon'a shildran'a ginfanta'	D	ט	DDD
42233     Women's, children's, & infants'       clothing & accessories whsle     6       D     D	D	D	DD
422330 Women's, children's, & infants' clothing & accessories whsle 6 D D D b	D	D	D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[includes on	y establishments with payroll. For meaning o	abbreviations	and symbols, see in	troductory text. Fo	r explanation of ter	ns, see Append	IX AJ		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	DELAWARE-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods- Con.								
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	75 5 5	689 634 16 183 16 183	28 419 1 205 1 205	6 944 299 299	1 086 56 56	64 425 2 426 2 426	32 609 1 127 1 127	33 444 925 925
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	6 6	D D	D D	D	e e	D D	D D	D D
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product (except live) whsle	7 7 7	D D D	D D D	D D D	b b	D D D	D D D	D D D
42245 422450	Confectionery whsle	2 2	D D	D D	D D	b b	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	6 6	17 436 17 436	1 210 1 210	277 277	88 88	2 065 2 065	509 509	522 522
42247 422470	Meat & meat product whsle Meat & meat product whsle	8 8	D D	D D	D	b b	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	14 14	94 812 94 812	4 100 4 100	1 044 1 044	137 137	14 163 14 163	1 400 1 400	1 478 1 478
42249 422490	Other grocery & related products whsie Other grocery & related products whsie	27 27	D	D	D	e	D	D	D
4224902 4224903	whsle Bread & baked goods whsle Soft drinks whsle	11 9	D	D	D	c c	D D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	18 14 14	D 82 918 82 918	D 1 748 1 748	D 422 422	b 71 71	D 4 634 4 634	D 12 112 12 112	D 10 216 10 216
42252 422520	Livestock whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42259	Other farm product raw material whsle	2	D	D	D	а	D	D	D
422590	whsle Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	54	D	D	D	h	D	D	D
422610	Plastics materials & basic forms & Plastics materials & basic forms & shapes whsle	20 20	D	D	D	e e	D	D	D
42269	Other chemical & allied products whsle	34	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	34	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	33	D	D	D	h	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	23 11	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	11	D	D	D	с	D	D	D
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	11 11	D	D	D	c c	D	D	D
42272	Petroleum & petroleum prod whsle								
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12 12	42 014 42 014	3 427 3 427	783 783	131 131	8 817 8 817	3 911 3 911	4 116 4 116
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	7 4 4	D D	D D D	D D D	e e e	D D D	D D D	D D D
42282 422820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage	3	D	D	D	с	D	D	D
4228201	Wine & distilled alcoholic bev Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[Includes on	ly establishments with payroll. For meaning	of abbreviations	and symbols, see in	troductory text. Fo	r explanation of ter	ms, see Append	ix A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods – Con.								
4229	Miscellaneous nondurable goods								
42291	whsle Farm supplies whsle	64 16	D	D	DDD	fc	D	D	D
422910 4229102	Farm supplies whsle Farm supplies – whsle distributors	16	D	D	D	c b	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle Book, periodical, & newspaper	6	D	D	D	c	D	D	D
42293	whsle	6	D	D		с	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists'	7	D	D	D	b	D	D	D
	supplies whsle	7	D	D	D	b	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	22	D D	D D	DDD	b b	D D	D D	D D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	1	D	D	D	a	D D	D D	D D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable		_						_
422990	goods whsle Other miscellaneous nondurable goods whsle	32	D	D	D	c	D	D	D
4229901 4229904	Art goods whsle Other nondurable goods whsle .	9	D	D	D	b	D D	D D	D
	Merchant wholesalers	741	2 943 216	254 364	59 839	7 930	519 188	289 799	304 278
421	Wholesale trade, durable goods	495	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	62	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	16	D	D	D	с	D	D	D
421110 4211105	Automobile & other motor vehicle whsle Heavy truck & tractor (over	16	D	D	D	с	D	D	D
	26,000 lb) whsle	4	D	D	D	с	D	D	D
42112 421120	Motor vehicle supplies & new parts whsle	16	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts	16	D	D	D	с	D	D	D
	parts-warehouse distributors .	10	D	D	D	С	D	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	5 5	D	D	D	b	D D	D D	D D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	25 25	D D	D	D	C C	D D	D D	D D
4212	Furniture & home furnishings whsle	23	D	D	D	с	D	D	D
42121 421210 4212102	Furniture whsle Furniture whsle Office & business furniture	10 10	D	D	D	c c	D	D D	D
	whsle	8	D	D	D	с	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	13 13	D	D	D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	31	D	D	D	е	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	е	D	D	D
421310 4213101	Lumber, plywood, millwork, & wood panel whsle Lumber without yard whsle	17 5	D	D	D	e c	D D	D D	D D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction	4	D	D	D		D	D	D
421320	materials whsle Brick, stone, & related construction materials whsle	4	D	ם	D	a	D	D	D
42133	Roofing, siding, & insulation material		-	-	-		-	-	-
421330	whsle Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
	SALE TRADE-GEOG A								VARE 11

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	DELAWARE-Con.								
421	Merchant wholesalers – Con. Wholesale trade, durable goods – Con.								
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	81	D	D	D	g	D	D	D
421410	whsle Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142 421420	Office equipment whsle	18 18	D	D		c c	D	D	D
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	21	D	D	D	е	D	D	D
4214301	equipment & software whsle Computer & peripheral equipment whsle	21 15	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	13	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	13	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	с	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	1 1	D D	D D	D D	b b	D D	D D	D D
42149	Other professional equipment & supplies whsle	12	D	D	D	с	D	D	D
421490	Other professional equipment & supplies whsle Other professional equipment &	12	D	D	D	с	D	D	D
4214902	supplies whsle	11	D	D	D	с	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	е	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	23 23	D D	D D	D D	e e	D D	D D	D D
4215101 42151011	Ferrous metal service centers & sales offices Ferrous metal service	22	D	D	D	е	D	D	D
42101011	centers	17	D	D	D	е	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1 1	D D	D D	D D	a a	D D	D D	D D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	42	D	D	D	е	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	13	D	D	D	с	D	D	D
42162	whsle Electrical appliance, television &	13	D	D	D	с	D	D	D
421620	radio set whsle Electrical appliance, television &	4	D	D	D	а	D	D	D
	radio set whsle	4	D	D	D	а	D	D	D
42169 421690	Other electronic parts & equipment whsle	25	D	D	D	с	D	D	D
421690	Other electronic parts & equipment whsle Communications equipment &	25	D	D	D	с	D	D	D
4216902	Supplies whsle Electronic parts (excluding	14	D	D	D	b	D	D	D
	communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	51	D	D	D	е	D	D	D
42171 421710	Hardware whsle	17 17	D	D	D	c	D	D	D
42172	Plumbing & heating equipment &		_	_	_		_	_	-
421720	Supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	10 10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning								
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment &	21	D	D	D	c	D	D	D
42174	supplies whsle Refrigeration equipment & supplies	21	D	D	ں	с	ט	D	ט
42174	Refrigeration equipment & supplies whsle	3	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies	107	000 705	07.401	9 272	1 144	71 221	59 086	64 997
42181	whsle Construction & mining (except petroleum) machinery & equip	127	299 765	37 461	9 272	1 144	/1 221	29 080	64 997
421810	whsle	12	D	D	D	с	D	D	D
	petroleum) machinery & equip whsle	12	D	D	D	с	D	D	D
42182	Farm & garden machinery &								
421820	equipment whsle Farm & garden machinery &	16	D	D	D	e	D	D	D
4218201	equipment whsle Farm machinery & equipment— farm dealers	16	50 244	6 761	1 843	e 236	12 776	12 086	13 525
42183	Industrial machinery & equipment		30 244	0 /01	1 040	200	12 770	12 000	10 020
421830	whsle Industrial machinery & equipment	47	82 093	14 443	3 765	404	26 670	12 669	12 635
4218305	Materials handling equipment	47	82 093	14 443	3 765	404	26 670	12 669	12 635
4218307	whsle Other industrial machinery &	11	D	D	D	с	D	D	D
	equipment whsle	10	D	D	D	с	D	D	D
42184 421840 4218403	Industrial supplies whsle Industrial supplies whsle Welding supplies whsle	28 28 7	DDDD	D D D	D D D	c c b	D D D	D D D	D D D
4218403	Service establishment equipment &	· ·	D			U	U	U	D
42185	supplies whsle Service establishment equipment	19	D	D	D	с	D	D	D
4218502	& supplies whsle Custodial, janitors' equipment &	19	D	D	D	с	D	D	D
4218504	Supplies whsle Other service establishment	7	D	D	D	b	D	D	D
10100	equipment & supplies whsle	8	D	D	D	b	D	D	D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	5	D	D	D	b	D	D	D
4218601	whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	54	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	а	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	а	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	26	D	D	D	е	D	D	D
421930 4219301	Recyclable material whsle Iron & steel scrap processors &	26	D	D	D	е	D	D	D
4219303	dealers Other recyclable material whsle.	12 11	D	D	D	c b	D D	D D	D D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	а	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods		_	_			_		5
421990	whsle Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	246	D	D	D	h	D	D	D
4221	Paper & paper product whsle	26	D	D	D	c	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	5 5	D	D	D	b b	D D	D D	D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	777	D D	D D	D	b b	D D	D D	D D
42213	Industrial & personal service paper whsle	14	D	D	D	с	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	b	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	10	D	D	D	b	D	D	D
4222102	whsle Specialty-line drug, pharmaceutical, cosmetic, &	10				b	U	U	D
	toiletries whsle	6	D	D	D	b	D	D	D

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	ly establishments with payroll. For meaning of		and symbols, see in	ilouuciory text. 10	explanation of ten	ins, see Append			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods -								
4223	Con. Apparel, piece goods, & notions whsle.	16	D	D	D	с	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	D	D	D	f	D	D	D
42241 422410	General-line grocery whsle	5 5	16 183 16 183	1 205 1 205	299 299	56 56	2 426 2 426	1 127 1 127	925 925
42242	Packaged frozen food whsle	4	D	D	D	е	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	e	D	D	D
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product	6 6	D	D	D D	b b	D D	D D	D D
4224402	(except live) whsle	6	D	D	D	b	D	D	D
42246 422460	Fish & seafood whsle Fish & seafood whsle	6	17 436 17 436	1 210 1 210	277 277	88 88	2 065 2 065	509 509	522 522
42247 422470	Meat & meat product whsle Meat & meat product whsle	777	D	D	D	b b	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	12 12	D	D	D	c c	D D	D D	D D
42249	Other grocery & related products			_	_				5
422490	whsle Other grocery & related products whsle	18	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	Ď	Ď	D	c	D	Ď	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	17 14 14	D 82 918 82 918	D 1 748 1 748	D 422 422	b 71 71	D 4 634 4 634	D 12 112 12 112	D 10 216 10 216
42252 422520	Livestock whsle	2	D D	D D	D	a a	D D	D D	D D
42259	Other farm product raw material whsle	1	D	D	D	а	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	35	58 265	5 702	1 288	147	10 883	4 732	5 016
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	24	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	23	D	D	D	b	D	D	D
4227	Petroleum & petroleum products	22	138 459	8 226	2 029	311	18 104	4 706	4 901
42271 422710	whsle Petroleum bulk stations & terminals . Petroleum bulk stations &	10	96 445	8 220 4 799	1 246	180	9 287	4 706 795	4 901 785
4227101	terminals Petroleum bulk stations &	10	96 445	4 799	1 246	180	9 287	795	785
42271011	terminals (except LP) Petroleum bulk stations (except LP)	10	96 445 96 445	4 799 4 799	1 246 1 246	180 180	9 287 9 287	795 795	785 785
42272	Petroleum & petroleum prod whsle		90 440	4 /99	1 240	100	9 201	795	787
42272	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	12	42 014	3 427	783	131	8 817	3 911	4 116
	(exc bulk stations & terminals)	12	42 014	3 427	783	131	8 817	3 911	4 116
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	7 4 4	D D D	D D D	D D D	e e	D D D	D D D	D D D
42282	Wine & distilled alcoholic beverage		_						5
422820	Wine & distilled alcoholic beverage	3	D	D	D	С	D	D	D

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[Includes on	ly establishments with payroll. For meaning of	of abbreviations	and symbols, see in	troductory text. Fo	r explanation of ter	ms, see Append	ix A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	DELAWARE-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-								
1000	Con.								
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	55 14	D	D	D	f b	D D	D D	D
422910 4229102	Farm supplies while Farm supplies — while	14	D	D	D	b	D	D	D
4220102	distributors	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	с	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	с	D	D	D
42293	Flower, nursery stock, & florists'		_	_	_		_	_	_
422930	Supplies whsle Flower, nursery stock, & florists'	6	D	D	D	b	D	D	D
10001	supplies whsle	6	D	D	D	b	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	2	D	D	D	b b	D D	D D	D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	1	D	D	D	a a	D	D D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable								
422990	goods whsle Other miscellaneous nondurable	28	D	D	D	С	D	D	D
4229904	goods whsle Other nondurable goods whsle .	28 9	D D	D	D	c b	D D	D D	D D
	Manufacturers' sales branches and sales offices	01	9 089 757	350 070	108 041	5 247	716 971	90 491	101 373
421		<b>81</b> 45	9 089 757 D	350 070 D	D	5 247 f	716 971 D	90 491 D	D
	Wholesale trade, durable goods	45	D			1	U	U	
4211 42112	Motor vehicle & motor vehicle parts & supplies whsle Motor vehicle supplies & new parts	4	D	D	D	с	D	D	D
421120	whsle	4	D	D	D	с	D	D	D
4211202	Whsle	4	D	D	D	с	D	D	D
	parts-jobbers	2	D	D	D	С	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	а	D	D	D
4214	Professional & commercial equipment		5						
42142 421420	& supplies whsle Office equipment whsle Office equipment whsle	933	D D D	D D D	D D D	e c c	D D D	D D D	D D D
421420	Computer & computer peripheral	5	D			C C	U	D	
42143	equipment & software whsle Computer & computer peripheral	3	D	D	D	с	D	D	D
	equipment & software whsle	3	D	D	D	с	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	с	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating	5	D			b	U	D	
4217	equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	с	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	h	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	а	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	11	D	D	D	е	D	D	D
422490	Whsle	7	D	D	D	с	D	D	D
	whsle	7	D	l D	D	с	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[Includes on	ly establishments with payroll. For meaning	of abbreviations	s and symbols, see in	troductory text. Fo	r explanation of ter	ms, see Append	ix A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	DELAWARE-Con.								
	Manufacturers' sales branches and sales offices — Con.								
422	Wholesale trade, nondurable goods – Con.								
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	12	D	D	D	h	D	D	D
422610	shapes whsle	5	D	D	D	е	D	D	D
	shapes whsle	5	D	D	D	е	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products								
4227	Petroleum bulk stations & terminals .	1	D	D	D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	а	D	D	D
	Agents, brokers, and								
	commission merchants	84	552 556	15 024	3 116	332	26 508	415	457
421	Wholesale trade, durable goods	57	D	D	D	с	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	а	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials								
42133	whsle	8	D	D	D	b	D	D	D
421330	whsle Roofing, siding, & insulation	2	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation	2	D	D	D	b	D	D	D
	material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	а	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment		_	_					-
421690	Whole	4	D	D	D	a	D	D	D
	whsle	4	D		D	а	D	U	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	а	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	3	D	D	D D	a	D D	D D	D D
4219	Miscellaneous durable goods whsle	3	D	D	D	а	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DELAWARE-Con.								
	Agents, brokers, and commission merchants – Con.								
422	Wholesale trade, nondurable goods	27	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	а	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	2	D	D	D	а	D	D	D
4224	Grocery & related products whsle	6	D	D	D	а	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	а	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods		5						
42299	whsle Other miscellaneous nondurable	6	D	D	D	а	D	D	D
422990	goods whsle Other miscellaneous nondurable	4	D	D	D	а	D	D	D
	goods whsle	4	D	D	D	а	D	D	D

# Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Cooperatio area and tind of husings	All types of percent of		Merchant w percent o	vholesalers of sales—		sales branches offices of sales—	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE								
42	Wholesale trade	1.3	1.0	5.7	2.8	-	.4	.1	.7
421	Wholesale trade, durable goods	4.2	2.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies			_	_	_	_	_	_
42111 421110 4211101 4211105	whsle Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Automobile & motorcycle whsle	1.6 D D D	D D D	D D -	D D -	D  	D  	D D -	D D -
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112 421120 4211201	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts – warehouse distributors	D D D	D D D	D D D	D D D	D D	D D	D D D	D D D
4211202	Motor vehicle supplies & new parts – jobbers	D	D	-	-	D	D	-	-
42113 421130	Tire & tube whsle Tire & tube whsle	D	D	D	D				-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D	D	D	D				-
4212 42121 421210 4212102	Furniture & home furnishings whsle Furniture whsle Furniture whsle Office & business furniture whsle		D D D			D - - -	D - - -	D - - -	D - -
42122 421220	Home furnishings whsle	D D	D D	D	D	=	=		=
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	8.5	1.0	D	D	D	D	D	D
421310	whsle Lumber, plywood, millwork, & wood panel whsle	D	D	D	D		-		-
4213101 4213103	Lumber without yard whsle Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-		-
42132	Brick, stone, & related construction materials whsle	D	D	D	D	_	-	_	-
421320	Brick, stone, & related construction materials whsle	D	D	D	D	-	-	-	-
42133 421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle Roofing, siding, & insulation material	D D	D D	D D	D D	-	-	D D	D D
42139	whsle            Other construction materials whsle	D	D	– D	– D		-	D _	D _
421390 4213902	Other construction materials whsle Other construction materials whsle	D D	D D	D	D				-
4214 42141 421410	Professional & commercial equipment & supplies whsle Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D D D	D D D	D D D	D D D	D - -	D 	D - -	D - -
42142 421420	Office equipment whsle Office equipment whsle	D D	D D	D D	D D	DDD	D D		-
42143 421430	Computer & computer peripheral equipment & software whsle Computer & computer peripheral equipment	D	D	D	D	D	D	-	-
4214301	& software whsle Computer & peripheral equipment whsle	D D	D D	D D	D D	D -	D -		-
42143012	Computers & peripheral equipment for end use	D	D	D	D	-	-	-	-
42144 421440 4214401	Other commercial equipment whsle Other commercial equipment whsle Restaurant & hotel equipment & supplies	DDD	DDD	DDD	DDD	-			-
42145	whsle Medical, dental, & hospital equipment &	D	D	D	D	-	_	_	-
421450	supplies whsle Medical, dental, & hospital equipment &	D	D	D	D	-	-	-	-
4214501	supplies whsle Surgical, medical, & hospital supplies whsle	D	D	D	D		-	_	-
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	D	D	D	D	-	-		-
42149	Other professional equipment & supplies whsle	D	D	D	D	_	-	_	-
421490	Other professional equipment & supplies whsle	D	D	D	D	-	-	_	-
4214902	Other professional equipment & supplies whsle	D	D	D	D			_	-

See footnotes at end of table.

# Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS		All types of percent of	operation sales—	Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4215 42151 421510 4215101	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices Ferrous metal service centers & sales	D D D	D D D	D D D	D D D	D - -	D - -		-
42151011	offices Ferrous metal service centers	D D	D D	D D	D D		-		-
4215102 42151021	Nonferrous metal service centers & sales offices Nonferrous metal service centers	D	D	-	-	-	-	-	-
42152	Coal & other mineral & ore whsle	D	D	D	D	-	-	_	-
421520	Coal & other mineral & ore whsle	D	D	D	D	-	-	-	-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	D	D
421610	const material whsle Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	-	-
42162	Electrical appliance, television & radio set		D	5	D	5	b		
421620	whsle Electrical appliance, television & radio set	D	D	D	D	-	-	D	D
101.00	whsle	D	D	D	D	-	-	D	D
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	D D	D D	D D	D D	-	-	D D	D
4216901	electronic parts (excluding	D	D	D	D	-	-	-	-
1210002	communications equipment) whsle	D	D	D	D	-	-	-	-
4217 42171 421710	Hardware, & plumbing & heating equipment & supplies whsle Hardware whsle Hardware whsle.	9.8 D D	11.3 D D	D D D	D D D	D - -	D 	D 	D 
42172	Plumbing & heating equipment & supplies	_	_	_	_				
421720	(hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	-	-	-	-
42173	Warm air heating & air-conditioning equipment & supplies whsle	15.5	16.0	D	D	-	-	-	-
421730	Warm air heating & air-conditioning equipment & supplies whsle	15.5	16.0	D	D	-	-	-	-
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	D D	D D		-	-	-
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	4.2	3.1	5.5	2.8	D	D	D	D
421810	machinery & equip whsle Construction & mining (except petroleum) machinery & equip whsle	.2 .2	.1 .1	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	7.6	2.8	D	D	-	_	_	-
421820	Farm & garden machinery & equipment whsle	7.6	2.8	D	D	-	-	-	-
4218201	Farm machinery & equipment-farm dealers	.7	3.7	.7	3.7	-	-	-	-
42183 421830 4218302	Industrial machinery & equipment whsle Industrial machinery & equipment whsle Hydraulic & pneumatic (fluid-power)	3.3 3.3	2.8 2.8	5.9 5.9	2.1 2.1	D D	D D	D D	D D
4218303	machinery & equipment whsle General-purpose industrial machinery &	D	D	-	-	-	-	-	-
4218305 4218307	equipment whsle	D D	D D	D	D	-	-		-
4210307	Other industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184 421840 4218402	Industrial supplies whsle Industrial supplies whsle Mechanical power transmission supplies	D D	D D	D D	D D	-	-	D D	D D
4218403 4218406	whsle . Welding supplies whsle Other industrial supplies whsle	D D	D D	_ D _	_ D _				-
42185	Service establishment equipment & supplies whsle	D	D	D	D	_	_		_
421850	Service establishment equipment & supplies whsle	D	D	D	D	-	-	_	-
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	_	_	_	_
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	-		-
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	_	_	_
4218601	Aircraft & aeronautical equipment & supplies whsle		D	D	D	_	-	_	-

See footnotes at end of table.

# Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS		All types of percent o		Merchant wholesalers percent of sales—		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies	D	D	D	D	-	-	D	D
421910	whsle	D	D	D	D	-	-	-	-
42192	whsle	D	D	D	D		-		-
421920	Toy & hobby goods & supplies whsle	D	D	D	D	-	-	-	-
42193 421930	Recyclable material whsle Recyclable material whsle	D	D	D	D		-		-
4219301 4219303	Iron & steel scrap processors & dealers Other recyclable material whsle	D D	D D	D D	D D		-		-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	_	_	-
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	_	_	_
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
421990 4219905	Other miscellaneous durable goods whsle Fire extinguishers & fire safety equipment	D	D	D	D	-	-	-	-
422	whsle Wholesale trade, nondurable goods	D .6	D .5	D	D	– D	– D	– D	– D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	D D	D D	D D	D D				-
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	D D	D D	D	D		-		-
42213	Industrial & personal service paper whsle Industrial & personal service paper whsle	D	D	D	D	-	-	_	-
422130 4222	Drugs, & druggists' sundries whsle	D	D	D	D	- D	– D	– D	– D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D	D D	D	D D		-		
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	-	-	-	-
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods while . Piece goods, notions, & other dry goods whsle	D	D	D	D	_	-	_	_
4223102	Notions & other dry goods whsle	D	D	Ď	D	-	-	-	-
42233	Women's, children's, & infants' clothing & accessories whsle.	D	D	D	D	-	-	-	-
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	-	-	-	-
4224 42241	Grocery & related products whsle General-line grocery whsle	2.1	1.8 11.9	D	D 11.9	D	D _	D _	D 
422410	General-line grocery whsle	– D	11.9 D	– D	11.9 D	-	-	-	-
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	D	D	D	D		-		-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D D	D D	D	D D				-
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	-	-	-	-
42245 422450	Confectionery whsle	D D	D D	-	-	-	-	-	-
42246	Fish & seafood whsle	6.5	-	6.5	-	-	-	-	-
422460 42247	Fish & seafood whsle Meat & meat product whsle	6.5 D	– D	6.5 D	– D	-	-		-
422470	Meat & meat product whsle	D	D	D	D	-	-	-	-
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	-	1.1 1.1	D D	D D		-		-
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D D	D D	D	D D	D	D D		_
4224902 4224903	Bread & báked goods whsle Soft drinks whsle	D D	D D	_ D	– D		-		-
4225 42251	Farm-product raw material whsle Grain & field bean whsle	D 7.9	D	D 7.9	D	-	-	D	D
422510	Grain & field bean whsle	7.9	-	7.9	-	-	-		-
42252 422520	Livestock whsle	D D	D D	D D	D D		-		-
42259 422590	Other farm product raw material whsle Other farm product raw material whsle	D D	D	D	D	-	-	-	-
422590	Chemical & allied products whsle	D	D	10.3	1.9	D	– D	– D	– D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	-	-
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	_	-
42269 422690	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D	D	D	D D	D	-	-
4226902	Other chemical & allied products while	D	D	D	D	D	D	_	-

See footnotes at end of table.

## Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Geographic area and kind of business	All types of percent o		Merchant v percent c	vholesalers of sales—	Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	6.8 _ _	3.8 _ _	D D D	D D D	- - -	- - -
42271011	(except LP) Petroleum bulk stations (except LP)	D D	D D			D D	D D		
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk	22.4	12.4	22.4	12.4	-	-	-	-
	stations & terminals)	22.4	12.4	22.4	12.4	-	-	-	-
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D D	D D D	D D D	D D D			- - -	- - -
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle	D D D	D D D	D	D D				-
1000									-
4229 42291 422910 4229102	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle Farm supplies — whsle distributors	D D D D	D D D		D D D	D  	D  	D   -	D  
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	-	-		- -
42293 422930	Flower, nursery stock, & florists' supplies whsie Flower, nursery stock, & florists' supplies whsie	D	D	D	D	-	-	-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D	D	-	-		- -
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D D	D D	D D D	D D D	- -		- - -	- - -
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods	D	D	D	D	-	-	D	D
422990 4229901 4229904	While         Art goods whsle           Other nondurable goods whsle         Other nondurable goods whsle	D D D	D D D	D - D	D - D			D - -	D - -

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

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MSAs, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DOVER, DE MSA								
42	Wholesale trade	110	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	72	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials			D	D	5	U	D	D
42139	Whsle	4 1	D D	D D	D	b b	D D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	с	D	D	D
42181	Construction & mining (except petroleum) machinery & equip	20		5		, i i i i i i i i i i i i i i i i i i i	2		2
421810	whsle Construction & mining (except petroleum) machinery & equip	2	D	D	D	b	D	D	D
4010		2	D	D	D	b	D	D	D
4219 422	Miscellaneous durable goods whsle Wholesale trade, nondurable goods	6 38	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	1 1	D D	D D	D D	с с	D D	D D	D D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225 4227	Farm-product raw material whsle Petroleum & petroleum products	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4 2	D	D D	D D	b b	D D	D D	D D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	97	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	е	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	1	D	D	D	b	D	D	D
4213902	Other construction materials	1	D	D	D	b	D	D	D
4214	whsle Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
1010	whsle	20	D	D	D	c	D	D	D
4219 422	Miscellaneous durable goods whsle Wholesale trade, nondurable goods	6 32	D	D	D	b	D	D	D
422	Grocery & related products whsle	32	D	D	D	e	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	1 1		D		000	D D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D

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MSAS, and	I PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA		(#1,555)	(\$1,000)	(\$1,000)	(nambol)	(01,000)	(\$1,000)	(01,000)
42	Wholesale trade	9 964	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	6 543	D	D	D	I	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	596	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	84	D	D	D	g	D	D	D
4211103	whsle Light truck & van (14,000 lb or	13	D	D	D	e	D	D	D
4211104	less) whsle Medium truck & tractor (14,001 lb to 26 000 lb) whsia	12 13	D	D	D	c	D	D	D
4211105	lb to 26,000 lb) whsle Heavy truck & tractor (over 26,000 lb) whsle	48	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	105	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	138	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113 421130	Tire & tube whsle Tire & tube whsle	30 30	D D	D D	D D	e e	D D	D D	D D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	141 141	D D	D D	D D	f f	D D	D D	D D
4212 42121	Furniture & home furnishings whsle Furniture whsle	357 186	D	D	D D	h g	D	D	D D
421210 4212101	Furniture whsle Household & lawn furniture	186	D	D	D	g	D	D	D
4212102	whsle Office & business furniture	88	D	D	D	f	D	D	D
	whsle	98	D	D	D	g	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	171 171	D D	D D	D D	g g	D D	D D	D D
4212201	Household china, glassware, & crockery whsle	34	D	D	D	f	D	D	D
4212202 4212203	Linens, domestics, draperies, & curtains whsle Floor coverings whsle	37 50	D	D	D	f	D	D	D
4212203	Other home furnishings whsle	50	D	D	D	e e	D	D	D
4213	Lumber & other construction materials whsle	290	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	115	p	p	D	g	p	р	D
4213101 4213102 4213103	Lumber without yard whsle Lumber with yard whsle Plywood, veneer, millwork, &	16 23	D D	D	D D	e f	D D	D D	D D
4213103	wood panel whsle	76	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	54	D	D	D	е	D	D	D
421320	Brick, stone, & related construction materials whsle	54 54	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	D	D	D	c	D	D	D
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related	17	D	D	D	с	D	D	D
42133	products whsle	15	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle Roofing, siding, & insulation	49	D	D	D	f	D	D	D
4213301	material whsle Roofing, siding, & insulation	49	D	D	D	f	D	D	D
	material whsle	49	D	D	D	f	D	D	D
42139 421390	Other construction materials whsle Other construction materials	72	D	D	D	f	D	D	D
4213901	whsle Flat glass & other construction	72	D	D	D	f	D	D	D
4213902	glass whsle Other construction materials whsle	13 59	D	D	D	e f	D	D	D
	າ wite l	29 1	יט	וט	U	11	וט	וט	D

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MSAS, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment	1 111	D	D	D	;	D	D	D
42141	& supplies whsle Photographic equipment & supplies whsle	25	D	D	D	j e	D	D	D
421410	Photographic equipment & supplies whsle	25	D	D	D	e	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	190 190	D D	D D	D	h h	D D	D D	D D
42143	Computer & computer peripheral	200	D	D	D		D		
421430	equipment & software whsle Computer & computer peripheral equipment & software whsle	362 362	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	298	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	112	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	186	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	64	D	D	D	g	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	134	D	D	D	g	D	D	D
421440	whsle	134	D	D	D	g	D	D	D
4214402	supplies whsle Store machines & equipment	74	D	D	D	f	D	D	D
	whsle	60	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	284	D	D	D	h	D	D	D
421450 4214501	Medical, dental, & hospital equipment & supplies whsle Surgical, medical, & hospital	284	D	D	D	h	D	D	D
4214502	Supplies whsle Dental equipment & supplies	252	D	D	D	h	D	D	D
1211002	whsle	32	D	D	D	f	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	29 29	D D	D D	D	e e	D D	D	D
42149 421490	Other professional equipment & supplies whsle	87	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle Religious & school supplies	87	D	D	D	g	D	D	D
4214902	whsle	13	D	D	D	с	D	D	D
	supplies whsle	74	D	D	D	g	D	D	D
4215 42151 421510	Metal & mineral (except petroleum) whsle Metal service centers & offices	351 339 339		D D D	D D D	h h h	D D D	D D D	D D D
4215101	Metal service centers & offices Ferrous metal service centers & sales offices	279	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	184	D	D	D	h	D	D	D
42151012 4215102	Ferrous metal sales offices Nonferrous metal service	95	D	D	D	e	D	D	D
42151021	centers & sales offices Nonferrous metal service	60	D	D	D	f	D	D	D
42151022	centers Nonferrous metal sales offices	35 25	D	D	D	e c	D	D	D
42152	Coal & other mineral & ore whsle	12	D	D	D	b	D	D	D
421520 4215201	Coal & other mineral & ore whsle . Coal whsle	12 7	D D	D D	D D	b b	D D	D D	D
4216	Electrical goods whsle	950	D	D	D	j	D	D	D
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip,	370	D	D	D	h	D	D	D
421010	wiring supp, & const material whsle	370	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	230	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	277	D	D	D	h	D	D	D

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating	5.40						_	
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	546 222 222	D D D	D D D	D D D	i g g	D D D	D D D	D D D
42172 421720	Plumbing & heating equipment & supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	143 143	D D	D	D	g g	D D	D	D
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-	147	D	D	D	g	D	D	D
121700	conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	е	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except	1 592	D	D	D	j	D	D	D
	petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
4218201	Farm machinery & equipment – farm dealers	27	D	D	D	е	D	D	D
4218202 4218203	Farm machinery & equipment – whsle distributors Lawn & garden machinery &	17	D	D	D	b	D	D	D
4210200	equipment whsle	12	D	D	D	с	D	D	D
42183	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
4218301 4218302	Food-processing machinery & equipment whsle Hydraulic & pneumatic (fluid- power) machinery & equipment	36	D	D	D	е	D	D	D
42183021	whsle	104	275 792	42 783	9 770	949	76 390	24 096	25 892
42183022	& motors whsle Hydraulic & pneumatic parts, accessories, & supplies whole	49 55	D	D	D	e	D	D	D
4218303	whsle General-purpose industrial machinery & equipment whsle .	283	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	100	D	D	D	f	D	D	D
4218305 4218306	Materials handling equipment whsle	121	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle. Other industrial machinery &	15	D	D	D	с	D	D	D
4210007	equipment whsle	190	D	D	D	g	D	D	D
42184 421840 4218401	Industrial supplies whsle Industrial supplies whsle General-line industrial supplies	348 348	D D	D D	D D	h h		D D	D
4218402	whsle Mechanical power transmission supplies whsle	40 58	97 033 D	10 123 D	2 319 D	283 f	20 066 D	6 070 D	6 343 D
4218403 4218404	Welding supplies whsle Industrial containers & supplies	38	D	D	D	е	D	D	D
4218405	whsle Industrial valves & fittings	64	522 284	19 605	3 136	417	36 851	4 681	5 122
4218406	(except fluid-power) whsle Other industrial supplies whsle .	50 98	D D	D D	D D	f	D D	D D	D
42185	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
421850	& supplies whsle	181	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	26	D	D	D	c	D	D	D
4218502 4218503	Custodial, janitors' equipment & supplies whsle	76	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle Other service establishment	21	D	D	D	с	D	D	D
	equipment & supplies whsle	58	D	D	D	e	D	D	D

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Book         Groupspie or space of sprates         Print Act Mark         Pr	MSAs, and	PMSAs), see Appendix Ej								
ATLANTIC CIT, PA-44-DE-MD         ATLANTIC CIT, PA-44-DE-MD         ATLANTIC CIT, PA-44-DE-MD           42         Windessite frame-Con.         Image: Control of the second contr			ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	inventoriesr
4219         Modelse tack, durate og oct		ATLANTIC CITY, PA-NJ-DE-MD								
4218         Machine y digital with a supplies         64         D         D         D         I         D         D           42180         Transportation egiparent à supplies         69         D         D         D         I         D	42	Wholesale trade-Con.								
artise         artise<	421	Wholesale trade, durable goods-Con.								
42:05         Transportation acquignment A supplies         66         0         0         0         0         1         0         0         0           42:0001         Addition Mode with a processing of the supplication of the processing of the supplication of th	4218									
42:800         Transport or dupment 6, Models and statistic Models and statistic M	42186	Transportation equipment & supplies				D	4	D	P	
4486         446         5         6         0 <td>421860</td> <td>Transportation equipment &amp;</td> <td>69</td> <td>U</td> <td>D</td> <td>U</td> <td>1</td> <td>U</td> <td>U</td> <td></td>	421860	Transportation equipment &	69	U	D	U	1	U	U	
delige of the supplies when is applied when is applies	4218601	whsle	69	D	D	D	f	D	D	
421803         Other importantion equipment         13         O         O         D         D         D         D         D           421910         Security Attractive operation of a bit in the interval operation of a bit int		equipment & supplies whsle Marine machinery, equipment, &								
439 42190         Misceleneous scalar accels with a supplex with	4218603	Other transportation equipment								
42191         Sporting A securitie and south A supplex while.         107         D		& supplies whsle	13							
42100         Scotting Appresides Marcelinal goods A supplies         107         D         D         D         B         D         D         D           421920         Try & hothy pools A supplies         73         D		Sporting & recreational goods &								
	421910	Sporting & recreational goods &								
whele			107	U	D	U	g	D	D	D
whele         whele         73         D         D         D         I         D         D           42130         Precipitalis material whele         248         D		whsle	73	D	D	D	f	D	D	D
2419301       Théory date increp processors       248       D       D       D       D       D       D       D       D         24193011       Thor & stel increp processors       34       D       D       D       D       G       D </td <td>421920</td> <td>whsle</td> <td>73</td> <td>D</td> <td>D</td> <td>D</td> <td>f</td> <td>D</td> <td>D</td> <td>D</td>	421920	whsle	73	D	D	D	f	D	D	D
data steel scrup processes & set (using power processing processing processing processing processing processing processing set (using power process))), and the process set (using power process), and power process, and power power power power power power power power power process, and power po		Recyclable material whsle								
4219011Intro 6 steel scrap processing (mat signer processing (mat signer processing (mat signer processing (mat signer processing) 42190252DDDdfDD </td <td></td> <td>Iron &amp; steel scrap processors &amp;</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Iron & steel scrap processors &								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42193011	Iron & steel scrap processors	94	U	D	U	g	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	42193012	equipment)	52	D	D	D	f	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		equip)	42	D	D	D	е	D	D	D
42194Jeweir/vest/visionardiproduce store, & precisus metal while106DDDDfDDD421940Jeweir/vest/visione subwity, watch, diamodis, precisus one, & sileware while106DDDDTDDD421940Jeweir/vest/vest/eiter watch, diamodis, while97DDDDTDDD421990Other miscellaneous durable goods unside216DDDDGDDD421990Other miscellaneous durable goods unside216DDDDGDDD421990Other miscellaneous durable goods unside216DDDDDDDD4219901General miscellaneous durable goods unside216DDDDDDDD4219902General miscellaneous durable goods unside11DDDDDDDDDD4219903General miscellaneous durable unside (durable 40DDDDDDDDDDDD4219904General miscellaneous durable unside (durable 4014DDDDDDDDDDDDDDDDDDDDDDDDDDDD		whsle								
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			113	U	D	U	g	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		stone, & precious metal whsle	106	D	D	D	f	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		stone, & precious metal whsle	106	D	D	D	f	D	D	D
42199 4219001Other miscellaneous durable miscellaneous durable goods whsie216 216DDDDGDD <td>4219401</td> <td>precious stone, &amp; silverware</td> <td>97</td> <td>D</td> <td>П</td> <td>D</td> <td>f</td> <td>D</td> <td>Л</td> <td>D</td>	4219401	precious stone, & silverware	97	D	П	D	f	D	Л	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	40100		0.		2	5		5	5	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		whsle	216	D	D	D	g	D	D	D
4219902whsle11DDDCDDDD4219903General merchandles (durable goods) whsle14DDDDbDD4219904General merchandles (durable goods) whsle64DDDDCDDD4219904Prerecorded media whsle40DDD		goods whsle	216	D	D	D	g	D	D	D
421903 4219904General merchandise (durable goods) whsie64DDDDDDDDD4219904Prerecorded media whsie40DDDDDFDDDD4219904Compact discs/prerecorded audio tapes, & phongraph records whsie22176 03610 5092 31944624 02148 06747 1714219904Prerecorded video tapes e quipment whsie18DDDeDDDWhsieMisie23DDDCDDDDD421906Prerecorded video tapes e quipment whsie23DDDDCDDDD421906Other durable goods whsie64DDDCDD		Whsle Forest products (except lumber)				_				
4219904 42199042Prerecorded media whsle Compact discs/prerecorded audio tapes, & phonograph records whsle	4219903	General merchandise (durable								
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		Prerecorded media whsle								
42199042 4219905Prerecorded video tapes whsle18DDDDDDD4219906Fire extinguishers & fire safety equipment whsle23DDDDDDDD4219906Other durable goods whsle64DDDDDDDDD421Wholesale trade, nondurable goods3 421DDDDDDDDD4221Paper & paper product whsle469DDDDDDDDD42211Printing & writing paper whsle86DDDDDDDDD422120Stationery & office supplies whsle193DDDDDDDDD422130Industrial & personal service paper whsle190DDDDDDDDD4222Drugs, & druggists' sundries whsle150DDDDDDDDDD4222Drugs, & druggists' sundries whsle150DDD<	42133041	audio tapes. & phonograph	22	176 036	10 509	2 319	446	24 021	48 087	47 171
4219905Fire extinguishers & fire safety equipment whsle23 64DDDCDDD421906Other durable goods whsle64DDDDCDDD422Wholesale trade, nondurable goods3 421DDDDDDDD4221Paper & paper product whsle469DDDDDDDD42211Printing & writing paper whsle86DDDDDDDD422120Stationery & office supplies whsle193DDDDDDDD422130Industrial & personal service paper whsle190DDDDDDDD4222Drugs, & druggists' sundries whsle150DDDDDDDDD422210General-line drugs whsle150DDDDDDDDD422210General-line drugs whsle150DDDDDDDDD4222101General-line drugs whsle150DDDDDDDDDD4222102Specially-line drug55DDDDDDDDDDD4222102Specially-line d		Prerecorded video tapes whsle								
422Wholesale trade, nondurable goods3 421DDDDIDD4221Paper & paper product whsle469DDDDGDDD42211Printing & writing paper whsle86DDDDGDDD42212Stationery & office supplies whsle193DDDDGDDDD42213Industrial & personal service paper whsle190DDDDDDDDDD42213Industrial & personal service paper whsle190DDD <t< td=""><td></td><td>Fire extinguishers &amp; fire safety equipment whsle</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		Fire extinguishers & fire safety equipment whsle								
4221 42211Paper & paper product whsle Printing & writing paper whsle469 86D B D BD D D D DD D D D DD G G G G Stationery & office supplies whsle469 86D D D D DD D D D DD G G G G Stationery & office supplies whsle193 193D D DD D D DD G G G DD D C G G GD D D DD G G G G CD D D CD D G G CD C C C CD C C C C CD C C C CD C C C C CD C <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		-								
42211 42210Printing & writing paper whsle Printing & writing paper whsle86DDDDgDDD42210Stationery & office supplies whsle Stationery & office supplies whsle193DDDDDGDDD422120Stationery & office supplies whsle 		-					•			
422120Stationery & office supplies whsle.193DDDDgDDD422130Industrial & personal service paper whsle190DDDDDDDD422130Industrial & personal service paper whsle190DDDDDDDD422130Industrial & personal service paper whsle190DDDDDDDD42221Drugs, & druggists' sundries whsle150DDDDDDDDD422210Drugs, & druggists' sundries whsle150DDDDDDDDDDDD422210General-line drugs whsle59DDDDDDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDDDDDD4222102Specialty-line drug, pharmaceutical59DDDDDDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDDD<	42211	Printing & writing paper whsle	86	D	D	D	g	D	D	D
422130whsle190DDDDDD190190DDDDDDDD422130Drugs, & druggists' sundries whsle190DDDDDDD4222Drugs, & druggists' sundries whsle150DDDDDDD422210Drugs, & druggists' sundries150DDDDDDD422210Specialty-line drugs, whsle59DDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDDDDDDD4222102Specialty-line drugSpecialty-line drugSpecialty-		Stationery & office supplies whsle Stationery & office supplies whsle .					g			
422130Industrial & personal service paper whsle190DDDDDD4222 422210Drugs, & druggists' sundries whsle150DDDDiDDD422210Drugs, & druggists' sundries whsle150DDDDDDDDD422210Seperal/line drug, 	42213		100		-	-		-	-	_
4222 42221Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle T50D DDD DD DD DD DDD DD DDD DDD DDD DDDDDDDDDDDDDDDDDDDDD <th< td=""><td>422130</td><td>Industrial &amp; personal service paper</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	422130	Industrial & personal service paper								
42221     Drugs, & druggists' sundries whsle     150     D     D     D     i     D     D     D       422210     Drugs, & druggists' sundries whsle     150     D     D     D     i     D     D     D       4222101     General-line drugs whsle     150     D     D     D     D     D     D     D       4222102     Specialty-line drug, pharmaceutical, cosmetic, &     59     D     D     D     D     D     D	4000									
whsle150DDDiDDD4222101General-line drugs whsle59DDDGDDD4222102Specialty-line drug, pharmaceutical, cosmetic, &59DDDGDDD	42221	Drugs, & druggists' sundries whsle								
4222102 Specialty-line drug, pharmaceutical, cosmetic, &	4222101	General-line drugs whsle								
i toiletries whise 91 I DI		Specialty-line drug, pharmaceutical, cosmetic, &								
		tolletries whsle	ı 91 l	D	D	D	i i	D	D	ı D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix Ej	1							
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	360	D	D	D	h	D	D	D
422310	goods whsle Piece goods, notions, & other dry	100	D	D	D	f	D	D	D
4223101 4223102	goods whsle Piece goods – jobbers Notions & other dry goods	100 74	D D	D D	D D	f f	D D	D D	D D
4223102	whsle	26	D	D	D	с	D	D	D
42232	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
42234 422340	Footwear whsle	42 42	D D	D D	D D	e e	D D	D D	D D
4224 42241	Grocery & related products whsle General-line grocery whsle	1 046 82	D	D D	D	j h	D D	D	D
422410 4224103	General-line grocery whsle Other general-line grocery	82	D	D	D	h	D	D	D
100.10	whsle	77	D	D	D	h	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	92 92	D D	D D	D	g	D D	D	D
42243 422430	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk)	63	D	D	D	g	D	D	D
10011	whsle	62	D	D	D	g	D	D	D
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product	34 34	D D	D D	D D	e e	D D	D D	D D
42245	(except live) whsle	34 67	D	D	D	e	D	D	D
422450	Confectionery whsle	67	D	D	D	g	D	D	D
42246 422460	Fish & seafood whsle Fish & seafood whsle	64 64	D D	D D	D D	f f	D D	D D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	93 93	D D	D D	D D	g g	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	218 218	D D	D D	D D	h h	D D	D D	D D
42249	Other grocery & related products whsle	333	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	333	D	D	D	į	D	D	D
4224901 4224902 4224903	Coffee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle	37 105 50	D D D	D D D	D D D	f g g	D D D	D D D	D D D
4224904 4224905	Canned goods whsle	22	D	D	D	е	D	D	D
4224906	materials whsle Other grocery specialties whsle .	15 104	D D	D D	D D	c h	D D	D D	D D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	30 8 8	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42259	Other farm product raw material whsle	15	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	15	D	D D	D	b	D	D	D
4225901 4226	Hides, skins, & pelts whsle Chemical & allied products whsle	4 428	D	D	D	a i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
42269 422690	Other chemical & allied products whsle Other chemical & allied products	291	D	D	D	i	D	D	D
4226901	whsle Industrial gases (except LP)	291	D	D	D	i	D	D	D
4226902	whsle Other chemical & allied products whsle	23 268	D	D	D	e	D	D	D
				U	. U		וט		

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods – Con.								
4227	Petroleum & petroleum products			_	_		_	_	_
42271	whsle Petroleum bulk stations & terminals .	154 66	D D	D D	D D	g g	D D	D D	D
422710	Petroleum bulk stations & terminals	66	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	64	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	40	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic								
42281	beverage whsle Beer & ale whsle	115 69	D D	D D	D D	h g	D D	D D	D
422810	Beer & ale whsle	69	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whole	46	D	D	D	f	D	D	D
422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev	46	D	D	D	f	D	D	D
4220201	(licensed operation) whsle	39	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	669	D	D	D	i	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	74 74	D	D D	D	f f	D	D	D
4229101 4229102	Farm supplies – farm dealers Farm supplies – whsle	15	D	D	D	с	D	D	D
40000	distributors	59	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	43	D	D	D	f	D	D	D
422940 42295	Tobacco & tobacco product whsle. Paint, varnish, & supplies whsle	43 49	D	D	D	f	D	D	D
422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies	49	Ď	Ď	D	ŕ	Ď	D	D
	whsle	49	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
4229901 4229902	Art goods whsle General merchandise	97	D	D	D	g	D	D	D
4229903	(nondurable goods) whsle Textile bags, bagging, & burlap	74	D	D	D	c	D	D	D
4229904	whsleOther nondurable goods whsle .	8 139	D D	D D	D D	b f	D D	D D	D D
	Merchant wholesalers	7 856	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	5 111	D	D	D	I	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	519	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
421110	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	69 10	D	D	D	e	D	D	D
4211104	Whsle Medium truck & tractor (14,001	12	D	D	D	e	D	D	D
4211105	Ib to 26,000 lb) whsle Heavy truck & tractor (over	13 43	D	D	D	e	D	D	D
42112	26,000 lb) whsle Motor vehicle supplies & new parts	43	U	ט	U	f	U	U	
421120	whsle	205	D	D	D	h	D	D	D
4211201	whsle	205	D	D	D	h	D	D	D
4211202	parts-warehouse distributors. Motor vehicle supplies & new	84	D	D	D	g	D	D	D
	parts-jobbers	112	D	D	D	g	D	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	28 28	D	D D	D D	e e	D D	D D	D D
42114	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .	141	DI	וט	וש	f	וט	D	, D

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	PMSAs), see Appendix Ej								
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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4212 42121	Furniture & home furnishings whsle Furniture whsle	260 124	D	D	D	h g	D	D	D
421210 4212101	Furniture whsle Household & lawn furniture	124	D	D	D	g	D	D	D
4212102	whsle Office & business furniture whsle	54 70	D 695 310	D 56 851	D 14 241	f 1 217	D 104 824	D 23 025	D 30 250
42122	Home furnishings whsle	136	033 310 D	50 051 D	14 241 D	g	104 024 D	23 025 D	50 250 D
421220 4212201	Home furnishings whsle Household china, glassware, &	136	D	D	D	ğ	D	D	D
4212202	crockery whsle Linens, domestics, draperies, &	29	D	D	D	e	D	D	D
4212203	curtains whsle Floor coverings whsle Other home furnishings whsle	31 41				f		D D D	D D D
4212204 4213	Lumber & other construction materials	35	D		D	e	D	U	D
42131	whsle Lumber, plywood, millwork, & wood	213	D	D	D	h	D	D	D
421310	panel whsle Lumber, plywood, millwork, &	84	D	D	D	g	D	D	D
4213101 4213102	wood panel whsle Lumber without yard whsle	84 13 22		D D D		g e f		D D D	D D D
4213103	Lumber with yard whsle Plywood, veneer, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
42132	Brick, stone, & related construction								
421320	materials whsle Brick, stone, & related construction	41	D	D	D	е	D	D	D
4213201	materials whsle Brick, block, tile, clay/cement	41	D	D	D	e b	D	D	D
4213202 4213203	sewer pipe whsle Sand, gravel, & stone whsle Cement, lime, & related	14 15	D	D	D	b	D	D	D
	products whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	35	D	D	D	е	D	D	D
421330	Roofing, siding, & insulation material whsle	35	D	D	D	е	D	D	D
4213301	Roofing, siding, & insulation material whsle	35	D	D	D	е	D	D	D
42139 421390	Other construction materials whsle Other construction materials	53	D	D	D	f	D	D	D
4213901	whsle Flat glass & other construction	53	D	D	D	f	D	D	D
4213902	glass whsle Other construction materials	10	D	D	D	е	D	D	D
4214	whsle Professional & commercial equipment	43	D	D	D	e	D	D	D
42141	& supplies whsle Photographic equipment & supplies	912	D	D	D	j	D	D	D
421410	whsle Photographic equipment &	20	D	D	D	е	D	D	D
	supplies whsle	20	D	D	D	e	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	161 161	D D	D D	D D	h h	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	247	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	89	D	D	D	f	D	D	D
42143012 4214302	Computers & peripheral equipment for end use Computer software (packaged)	158	D	D	D	h	D	D	D
4214302	whsle	53	D	D	D	f	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	112	D	D	D	g	D	D	D
4214401	whsle Restaurant & hotel equipment &	112	D	D	D	g	D	D	D
4214402	supplies whsle Store machines & equipment	59	D	D	D	f	D	D	D
42145	whsle Medical, dental, & hospital	53	D	D	D	e	D	D	D
	equipment & supplies whsle Medical, dental, & hospital	221	D	D	D	h	D	D	D
421450	equipment & supplies whsle	221	D	D	D	h	D	D	D
421450 4214501	Surgical, medical, & hospital						_	_	-
	Surgical, medical, & hospital supplies whsle Dental equipment & supplies	196	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	196 25 25	D D D	D D D	D D D	g e e	D D D	D D D	D D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Model         Description of a grant max.         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model         State of a grant max (model         Final Array (model	MSAs, and	PMSAs), see Appendix E]								
ATLATECONT, PA-AB-DE-MO         Mathematical sciences         Attack of the indicating sciences         Atta		Geographic area, type of operation, and kind of business	ments	Sales (\$1,000)	payroll	quarter payroll	employees for pay period including March 12	expenses	inventories <sup>r</sup>	inventoriesr
414       Waterial radie quoteCon.       1       1       1       1       1       1       1       1         414       Preserved according subjects       73       0		ATLANTIC CITY, PA-NJ-DE-MD								
4214 42140President adversarial interpretation statistics adversarial 		Merchant wholesalers-Con.								
4.2160         Angline with investers         73         D         0         D         0        0         0         0	421	Wholesale trade, durable goods-Con.								
d2149       Other present 4 supporter 1 & 72       O <tho< th=""> <tho< th=""> <tho< th=""></tho<></tho<></tho<>	4214	Professional & commercial equipment								
21230         Other profession: explanent &         7         7         0        0         <	42149	Other professional equipment &	70	P	D	D			D	
421900     Fullows school upplies     1     0	421490	Other professional equipment &								
41:14:00       Other protectional suggents if sole       Top       Top <thtop< th="">       Top</thtop<>	4214901	Religious & school supplies								
4215 42150 421500 421500 421500 421500Mail a monomine & infere & infere & 200 1000 421500 42150077 4000 421500 4215000 4215000 421500077 40000 4215000 421500077 40000 4215000 421500077 40000 421500077 40000 421500077 40000 421500077 40000 421500077 40000 421500077 40000 421500077 40000 421500077 400000 421500077 400000 421500077 400000 421500077 400000 421500077 400000 421500077 400000 421500077 4000000000000000000000000000000000000	4214902	Other professional equipment &								
$d_{2150}$ $d_{2150}$ $d_{100}$ $d_{2150}$ $d_{210}$ $d_{2150}$ $d_{210}$ $d_{2150}$ $d_{210}$ $d_{210}$ $d_{210}$ 	4215		01	U	D	, , , , , , , , , , , , , , , , , , ,		5	U	
delta service contexts & different and service co		whsle				D				
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	421510	Metal service centers & offices				Ď				
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		sales offices Ferrous metal service	219				h			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42151012	centers Ferrous metal sales offices								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		centers & sales offices	44	D	D	D	f	D	D	D
defices		centers	31	D	D	D	e	D	D	D
42180 42161Code is other mineral & ore whele is other mineral & seque, wing appearume & seque, wing appearume & seque, wing appearume & seque, wing appearume & seque, wing 	42151022		13	D	D	D	b	D	D	D
42161       Electricit applance, television & regioners while, write	42152 421520	Coal & other mineral & ore whsle … Coal & other mineral & ore whsle .								
421610supp. A construction at a starting within a starting			629	D	D	D	i	D	D	D
windswinds232 $\mathbf{D}$ <td></td> <td>supp, &amp; const material whsle</td> <td>232</td> <td>D</td> <td>D</td> <td>D</td> <td>h</td> <td>D</td> <td>D</td> <td>D</td>		supp, & const material whsle	232	D	D	D	h	D	D	D
421200radio set wisie50DDDCeDDD42190Other electronic parts & equipment wisie347DDDDDDD42190Other electronic parts & equipment wisie347DDDDDDDD421900Other electronic parts & equipment wisie347DDD <td>421610</td> <td>wiring supp, &amp; const material</td> <td>232</td> <td>D</td> <td>D</td> <td>D</td> <td>h</td> <td>D</td> <td>D</td> <td>D</td>	421610	wiring supp, & const material	232	D	D	D	h	D	D	D
421620Electrical appliance, television & radio est whiske	42162	Electrical appliance, television &	50	D	D			D	D	D
421900whele347DDDIIDDD421901WindGenerative parts equipment347DDDIDDD421901WindSupple whele162DDDDIDDD421902Electronic parts (sociding communications equipment)185DDDDDDDDD4217Hardware whele185DDDDDDDDDD42171Hardware whele183DD <t< td=""><td>421620</td><td>Electrical appliance, television &amp;</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	421620	Electrical appliance, television &								
421600 4216001 Communications equipment while communications equipment & 162347 162D DD DD DI DD D <thd< td=""><td>42169</td><td></td><td>247</td><td>D</td><td>D</td><td></td><td>;</td><td>D</td><td>D</td><td>D</td></thd<>	42169		247	D	D		;	D	D	D
4216001Communications equipment & supplies whele	421690	Other electronic parts & equipment					-			
4216902Electronic parts (excluding communications equipment) while	4216901	Communications equipment &					-			
4217 42171 42171 42171 421710Hardware, & plumbing & heating equipment & supplies while mathware while422 183 183DD <t< td=""><td>4216902</td><td>Electronic parts (excluding communications equipment)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	4216902	Electronic parts (excluding communications equipment)								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4217	Hardware, & plumbing & heating								
421720supplies (hydronics) winsle66DDDfDDD42173Warm air heating & air-conditioning equipment & supplies whsle126DDDgDD421730Warm air heating & air-conditioning equipment & supplies whsle126DDDgDD42174Refrigeration equipment & supplies supplies whsle126DDDDgDD42174Refrigeration equipment & supplies supplies whsle27DDDDDDD421740Refrigeration equipment & supplies 		Hardware whsle	183	D	D	D	g	D	D	D
421720Plumbing & heating equipment & supplies (hydronics) whsle86DDDfDDD42173Warm air heating & air-conditioning equipment & supplies whsle conditioning equipment & supplies whsle126DDDDgDDD421740Refrigeration equipment & supplies whsle126DDDDgDDD42174Refrigeration equipment & supplies whsle27DDDDeDDD421740Refrigeration equipment & supplies whsle27DDDEDDDD42184Machinery, equipment & supplies whsle27DDDDDDDDD42181Construction & mining (except petroleum) machinery & equip whsle71DDDDDDDDD421820Farm & garden machinery & equipment whsle54DDDDDDDDD4218201Farm achinery & equipment - fram daelers54DDDDDDDDDD4218202Farm achinery & equipment - fram daelers54DDDDDDDDDDD4218201Farm achinery & equipment - fram daelers54DD	42172		96	D	П	П	f	D	П	D
42173 421730Warm air heating & air-conditioning equipment & supplies while supplies while126 126DDDgDD421740Refrigeration equipment & supplies while 421740126DDDGDDD42174Refrigeration equipment & supplies while supplies while27DDDGDDD421740Refrigeration equipment & supplies while27DDDCDDD42184Machinery, equipment, & supplies while1 227DDDDDDDD42181Construction & mining (except while71DDDDDDDD421820Farm & garden machinery & equipment while.54DDDDDDDD4218201Farm & garden machinery & equipment while.54DDDDDDDD4218202Farm & garden machinery & equipment while.54DDDDDDDD4218202Farm machinery & equipment - farm dealers54DDDDDDDDD4218203Law Machinery & equipment - farm dealers27DDDDDDDDDDDDDDDDDDD <td>421720</td> <td>Plumbing &amp; heating equipment &amp;</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	421720	Plumbing & heating equipment &								
421730equipment & supplies whsle supplies whsle126DDDDgDDD42174Refrigeration equipment & supplies whsle126DDDDgDDD42174Refrigeration equipment & supplies whsle27DDDDGDDD421740Refrigeration equipment & supplies whsle27DDDDGDDD421740Refrigeration equipment & supplies whsle27DDDDDDDDD42184Machinery, equipment, & supplies whsle1227DDD	42173			2	5	5		5	5	
conditioning equipment & supplies whsle126DDDDgDD42174Refrigeration equipment & supplies whsle27DDDDeDDD421740Refrigeration equipment & supplies whsle27DDDeDDDD42184Machinery, equipment, & supplies whsle1 227DDDDeDDD42181Construction & mining (except petroleum) machinery & equip whsle71DDDfDDD42182Farm & garden machinery & equipment whsle54DDDDfDDD4218201Farm & garden machinery & equipment whsle54DDDDfDDD4218202Farm & garden machinery & equipment whsle27DDDDDDDD4218203Lawn & garden machinery & equipment whsle54DDDDDDDDDD4218203Lawn & garden machinery & equipment whsle27DDDDDDDDDDD4218203Lawn & garden machinery & equipment whsle54DDDDDDDDDDDDDDDDDDDDDD		equipment & supplies whsle	126	D	D	D	g	D	D	D
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supplies whsle27DDDeDDD4218Machinery, equipment, & supplies whsle1 227DDDJDD42181Construction & mining (except petroleum) machinery & equip whsle71DDDJDDD421810Construction & mining (except petroleum) machinery & equip whsle71DDDJDDDD421820Construction & mining (except petroleum) machinery & equip whsle71DDDJDDDDD421820Farm & garden machinery & equipment whsle54DDDDJDDDDD4218201Farm machinery & equipment - farm dealers54DDDDJDDDD4218202Farm machinery & equipment - farm dealers54DDDDDDDDD4218203Lawn & garden machinery & equipment - whsle distributors27DDDDDDDDD4218203Lawn & garden machinery & equipment - whsle distributors16DDDDDDDDDD4218203Lawn & garden machinery & equipment - whsle distributors16DDDDDDDDDDD4218203Law		whsle	27	D	D	D	е	D	D	D
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42181       Construction & mining (except petroleum) machinery & equip whsle       71       D       D       D       f       D       D       D         421810       Construction & mining (except petroleum) machinery & equip whsle       71       D       D       D       f       D       D       D         421810       Construction & mining (except petroleum) machinery & equip whsle       71       D       D       D       f       D       D       D         421820       Farm & garden machinery & equipment whsle       54       D       D       D       f       D       D       D         4218201       Farm & garden machinery & equipment whsle       54       D       D       D       f       D       D       D         4218201       Farm machinery & equipment— farm dealers       54       D       D       D       f       D       D       D         4218202       Farm machinery & equipment— farm dealers       27       D       D       D       e       D       D       D         4218203       Lawn & garden machinery & equipment— whsle distributors       16       D       D       D       b       D       D       D	4218	Machinery, equipment, & supplies		_	_	_		_	_	_
421810Construction & mining (except petroleum) machinery & equip whsie71DDDfDD42182Farm & garden machinery & equipment whsie54DDDfDDD421820Farm & garden machinery & equipment whsie54DDDfDDD4218201Farm machinery & equipment- farm dealers54DDDDfDDD4218202Farm machinery & equipment- farm dealers27DDDeDDD4218203Lawn & garden machinery & equipment- whsie distributors16DDDbDDD4218203Lawn & garden machinery & equipment- whsie distributors16DDDDDDD	42181	Construction & mining (except petroleum) machinery & equip								
42182Farm & garden machinery & equipment whsle54DDDfDD421820Farm & garden machinery & equipment whsle54DDDfDDD4218201Farm machinery & equipment – farm dealers54DDDfDDD4218202Farm machinery & equipment – farm dealers27DDDeDDD4218203Lawn & garden machinery & agrden machinery & whsle distributors16DDDDDDD	421810	Construction & mining (except petroleum) machinery & equip								
421820     Farm & garden machinery & equipment whsle     54     D     D     D     f     D     D       4218201     Farm machinery & equipment— farm dealers     54     D     D     D     f     D     D     D       4218202     Farm machinery & equipment— whsle distributors     27     D     D     D     e     D     D     D       4218203     Lawn & garden machinery &     16     D     D     D     b     D     D	42182	Farm & garden machinery &								
4218201     Farm machinery & equipment- farm dealers     27     D     D     D     e     D     D     D       4218202     Farm machinery & equipment- whsle distributors     0     D     D     D     D     D     D     D       4218203     Lawn & garden machinery &     16     D     D     D     D     D     D     D	421820	Farm & garden machinery &								
4218202         Farm machinery & equipment— whsle distributors	4218201	Farm machinery & equipment –								
4218203 Lawn & garden machinery &	4218202	Farm machinery & equipment –								
	4218203	Lawn & garden machinery &								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42183	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	26	D	D	D	с	D	D	D
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment								
42183021	whsle Hydraulic & pneumatic pumps	88	D	D	D	f	D	D	D
42183022	& motors whsle Hydraulic & pneumatic parts, accessories, & supplies	39	D	D	D	e	D	D	D
4218303	whsle	49	D	D	D		D	D	D
4218304	machinery & equipment whsle . Metalworking machinery &	181	D	D	D	g	D	D	D
4218305	equipment whsle Materials handling equipment	78	D	D	D	f	D	D	D 00.005
4218306	whsle Oilwell, oil refinery, & pipeline	99	323 418	51 820	12 291	1 253	90 134	30 667	29 225
4218307	mach, equip, & supplies whsle. Other industrial machinery &	11	D	D	D	с	D	D	D
42184	equipment whsle	149	D	D	D	g h	D	D	D
421840	Industrial supplies whsle Industrial supplies whsle General-line industrial supplies	257 257	D	D	D	h	D	D	D
4218401 4218402	whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
	Mechanical power transmission supplies whsle	43 26	D D	D	D	e	D D	D	D
4218403 4218404	Welding supplies whsle Industrial containers & supplies		D	D	D	e	D	D	D
4218405	whsle Industrial valves & fittings	50	D	D	D	e	D	D	D
4218406	(except fluid-power) whsle Other industrial supplies whsle .	34 74	D	D	D	e f	D	D	D
42185	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	22	D	D	D	9 C	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	67	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	47	D	D	D	e	D	D	D
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	57	D	D	D	f	D	D	D
4218601	whsle Aircraft & aeronautical	57	D	D	D	f	D	D	D
4218602	equipment & supplies whsle Marine machinery, equipment, &	32	D	D	D	e	D	D	D
4218603	supplies whsle Other transportation equipment	15	40 320	5 967	1 306	160	10 996	5 729	6 590
4219	& supplies whsle	10 658	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies	58	D	D	D	е	D	D	D
421920	whsle Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
42193	Recyclable material whsle	238	D	D	D	h	D	D	D
421930 4219301	Récyclable material whsle Iron & steel scrap processors &	238	D	D	D	h	D	D	D
42193011	dealers Iron & steel scrap processors	92	D	D	D	g	D	D	D
42193012	(using power processing equipment) Iron & steel scrap processors	52	D	D	D	f	D	D	D
10100	(not using power processing equip)	40	D	D	D	с	D	D	D
4219302	Recyclable paper & paperboard whsle	.39	D	D	D	e	D	D	D
4219303	Other recyclable material whsle.	107	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware	00	D	D		ſ	D	D	_
	whsle	92		u D	D	f	וט	D	l D

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4219	Miscellaneous durable goods whsle – Con.								
42199	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	50	D	D	D	е	D	D	D
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded audio tapes, & phonograph	35	D	D	D	f	D	D	D
42199042	records whsle Prerecorded video tapes	17				е		D	D
4219905	whsle Fire extinguishers & fire safety	18	D	D	D	е	D	D	D
4219906	equipment whsle Other durable goods whsle	22 50	D	D D	D D	c e	D D	D D	D
422	Wholesale trade, nondurable goods	2 745	D	D	D	k	D	D	D
4221 42211	Paper & paper product whsle Printing & writing paper whsle	377 73	D	D D	D D	i g	D D	D	D
422110	Printing & writing paper whsle	73	D	D	D	g	D	D	D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	143 143	D	D D	D	g g	D	D	D
42213	Industrial & personal service paper		_	_	_		_	_	_
422130	whsle Industrial & personal service paper whsle	161 161	D	D	D	h h	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	117 117	D D	D D	D D	g g	D D	D D	D D
422210	whsle	117 59	D	D D	D	g	D	D D	D
4222102	Specialty-line drugs while pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	g f	D	D	D
4223	Apparel, piece goods, & notions whsle.	281	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
4223101 4223102	Piece goods—jobbers Notions & other dry goods	56	D	D	D	f	D	D	D
42232	whsle	21	D	D	D	С	D	D	D
42232	Men's & boys' clothing & furnishings whsle Men's & boys' clothing &	76	D	D	D	g	D	D	D
422320	furnishings whsle	76	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
42234	Footwear whsle	30	D	D	D	е	D	D	D
422340	Footwear whsle	30	D	D	D	e	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	851 69	D	D	D	j g	D	D	D
422410 4224103	General-line grocery whsle Other general-line grocery	69	D	D	D	g	D	D	D
10010	whsle	64	D	D	D	g	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	68 68	D	D D	D D	g g	D D	D D	D D
42243	Dairy products, (except dried or	49	D	D	D	f	D	D	D
422430	canned) whsle Dairy products, (except dried or	49 49	D	D	D	f	D	D	D
4224302	canned) whsle Dairy product (except raw milk)	49	D	D	D	f	D	D	D
42244	whsle Poultry & poultry product whsle	48 28	D	D	D	e	D	D	D
422440 4224402 4224402	Poultry & poultry product whise Poultry & poultry product whise Poultry & poultry product (except live) whise	28	D	D	D	e	D	D	D
42245 422450	Confectionery whsle	49 49	D	D	D	e	D	D	D
42246 422460	Fish & seafood whsle Fish & seafood whsle	62 62	D D	D D	D D	f f	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	86 86	D D	D D	D	g	D D	D	D D
42248	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	199	DI	D	D				

MSAs, and	I PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-Con.								
4224	Grocery & related products whsle-								
42249	Con. Other grocery & related products		2					_	
422490	Whsle Other grocery & related products	241 241	D	D	D	h	D	D	D
4224901 4224902	whsle Coffee, tea, & spice whsle Bread & baked goods whsle	241 29 65	D	D D	D	h f e	D D	D D	D
4224903 4224904	Soft drinks whsle	43 14	D	D	D	g	D	D	D
4224905	Food & beverage basic materials whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	82	D	D	D	g	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	25 8 8	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42259	Other farm product raw material whsle	12	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	310	D	D	D	h	D	D	D
422610	shapes whsle Plastics materials & basic forms & shapes whsle	93 93	D	D	D	g g	D	D	D
42269	Other chemical & allied products	55	D	U	D	g	U	D	D
422690	whsle Other chemical & allied products	217	D	D	D	g	D	D	D
4226901	whsle Industrial gases (except LP)	217	D	D	D	g	D	D	D
4226902	whsle Other chemical & allied products	16	D	D	D	c	D	D	D
4227	whsle Petroleum & petroleum products	201	U	U	D	g	U	D	D
42271	whsle	118 47	D	D D	D D	g f	D D	D D	D
422710	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	f	D	D	D
42271011 42271012	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	е	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic		2				_	_	
42281	beverage whsle Beer & ale whsle	110 68 68	D D D	D D D	D D D	g g	D D D	D D D	D D D
422810 42282	Beer & ale whsle Wine & distilled alcoholic beverage	00	U	U	D	g	U	D	D
422820	whsle	42	D	D	D	f	D	D	D
4228201	whsle Wine & distilled alcoholic bev	42	D	D	D	f	D	D	D
	(licensed operation) whsle	35	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	556	D	D	D	į	D	D	D
42291 422910	Farm supplies whsle	66 66	D	D	D D D	f	D D D	D	D D D
4229101 4229102	Farm supplies – farm dealers Farm supplies – whsle distributors	11 55	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper	55	D	U	D		U	D	D
422920	whsle	80	D	D	D	g	D	D	D
	whsle	80	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	41 41	D D	D D	D D	f f	D D	D D	D D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	42 42	D D	D D	D D	f f	D D	D D	D
4229501	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
400	Merchant wholesalers – Con.								
422	Wholesale trade, nondurable goods – Con.								
4229	Miscellaneous nondurable goods whsle-Con.								
42299	Other miscellaneous nondurable	050	D	D	D		D	D	
422990	goods whsle Other miscellaneous nondurable	252			D	g		D	D
4229901	goods whsle	252 76	D D	D D	D D	g g	D D	D D	D
4229902	General merchandise (nondurable goods) whsle	56	D	D	D	с	D	D	D
4229903	Textile bags, bagging, & burlap whsle	. 7	D	Ð	D	b	D	D	D
4229904	Other nondurable goods whsle . Manufacturers' sales	113	D	D	D	е	D	D	D
	branches and sales offices	741	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	454	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	42	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	7	D	D	D	е	D	D	D
4211103	whsle Light truck & van (14,000 lb or	1	D	D	D	а	D	D	D
4211105	less) whsle Heavy truck & tractor (over	4	D	D	D	с	D	D	D
	26,000 lb) whsle	4	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts – jobbers	14	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121 421210	Furniture whsle	11 11	D	D D	D	C	D D	D	D D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
42133	whsle Roofing, siding, & insulation material	26	D	D	D	е	D	D	D
421330	whsle Roofing, siding, & insulation	6	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation	6	D	D	D	b	D	D	D
	material whsle	6	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	3	D	D	D	b	D	D	D
4214	whsle Professional & commercial equipment	3	D	D	D	b	D	D	D
4214	& supplies whsle Office equipment whsle	81 22	D	D D	D D	h f	D D	D D	D D
421420	Office equipment whsle	22	Ď	Ď	D	f	Ď	D	D
42143	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
4214301	Computer & peripheral	35	D	D	D	g	D	D	D
42143011	equipment whsle Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	g	D	D	D
42145	Medical, dental, & hospital		_	_	_	5	_		
421450	equipment & supplies whsle Medical, dental, & hospital	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	equipment & supplies whsle Surgical, medical, & hospital	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214502	supplies whsle Dental equipment & supplies	14	D	D	D	f	D	D	D
	whsle	2	D	D	D	С	D	D	D
4215	Metal & mineral (except petroleum) whsle	31	D	D	D	е	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	31 31	D	D D	D D	e e	D D	D D	D
4215101	Ferrous metal service centers & sales offices	23	683 560	13 864	3 458	318	36 244	59 877	59 026
42151011	Ferrous metal service centers	14	D	D	D	е	D	D	D
42151012 4215102	Nonferrous metal service	9	D	D	D	b	D	D	D
	centers & sales offices	8	D	DI	D	b	DI	D	D

MSAS, and	I PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Manufacturers' sales branches and sales offices — Con.								
421	Wholesale trade, durable goods-Con.								
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	117	D	D	D	g	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip,	40	D	D	D	f	D	D	D
	wiring supp, & const material whsle	40	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment	70		P	D		D	D	D
421690	whsle Other electronic parts & equipment whsle	72 72	D	D	D	g	D	D	D
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	56	D	D	D	g	D	D	D
4210902	communications equipment) whsle	16	D	D	D	е	D	D	D
4217	Hardware, & plumbing & heating		_	_	_		_	_	_
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	27 5 5	D D D	D D D	D D D	f b b	D D D	D D D	D D D
42172	Plumbing & heating equipment &	10		-					-
421720	supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	13 13	D D	D	D	e e	D	D	D
42173	Warm air heating & air-conditioning	5	D	D	D		D	D	D
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies	Ũ	5	5	5	Ū	2		5
421740	whsle Refrigeration equipment &	4	D	D	D	b	D	D	D
	supplies whsle	4	D	D	D	b	D	D	D
4218 42183	Machinery, equipment, & supplies whsle Industrial machinery & equipment	110	D	D	D	g	D	D	D
421830	whsle Industrial machinery & equipment	52	D	D	D	f	D	D	D
4218303	whsle General-purpose industrial machinery & equipment whsle .	52 22	D	D	D	f c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	с	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	40 40	D D	D D	D D	e e	D D	D D	D D
4218402 4218403	Mechanical power transmission supplies whsle Welding supplies whsle	9 12	D	D D	D	b b	D	D D	D D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405 4218406	Industrial valves & fittings (except fluid-power) whsle Other industrial supplies whsle .	5 12	57 507 D	2 646 D	508 D	52 c	4 097 D	3 189 D	3 322 D
42185	Service establishment equipment &	-		5	5	L.			2
421850	supplies whsle Service establishment equipment & supplies whsle	5 5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	5	D	D	D	с	D	D	D
421990	whsle Other miscellaneous durable	1	D	D	D	c	D	D	D
	goods whsle	1		D	וט	c	U	D	U D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Manufacturers' sales branches and sales offices – Con.								
422	Wholesale trade, nondurable goods	287	D	D	D	j	D	D	D
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	42 10 10		D D D	D D D	f e e	D D D	D D D	D D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	26 26	D D	D D	D D	c c	D D	D D	D D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	21 21	D D	D D	D D	i	D D	D	D D
422210 4222102	Drugs, & druggists' sundries whsle Specialty-line drug,	21	D	D	D	i	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	i	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	18	D	D	D	с	D	D	D
422310	goods whsle Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	71 8 8	D D D	D D D	D D D	h c c	D D D	D D D	D D D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	е	D	D	D
422430 4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk)	8	D	D	D	е	D	D	D
	whsle	8	D	D	D	e	D	D	D
42245 422450	Confectionery whsle Confectionery whsle	10 10	D D	D D	D	f	D D	D	D D
42249 422490	Other grocery & related products whsle Other grocery & related products	42	D	D	D	g	D	D	D
4224902 4224903	whsle Bread & baked goods whsle Soft drinks whsle	42 21 7	D D D	D D D	D D D	g	D D D	D D D	D D D
4224903 4224904 4224906	Canned goods whsle Other grocery specialties whsle .	2 6	D D D		D D D	e c c	D D D		D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	72	D	D	D	i	D	D	D
422610	shapes whsle Plastics materials & basic forms & shapes whsle	18 18	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
422690 4226901	Other chemical & allied products whsle Industrial gases (except LP)	54	D	D	D	i	D	D	D
4226902	whsle Other chemical & allied products	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4227	whsle Petroleum & petroleum products	47	D	D	D	i	D	D	D
42271 422710	whsle Petroleum bulk stations & terminals . Petroleum bulk stations &	30 18	D D	D D	D D	f e	D D	D	D D
4227101	terminals Petroleum bulk stations & terminals (except LP)	18 18	D	D	D	e	D	D	D
42271011 42271012	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
	Petroleum bulk terminals (except LP)	14	D	D	D	е	D	D	D
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12 12	1 760 824 1 760 824	11 318 11 318	2 925 2 925	204 204	22 487 22 487	15 750 15 750	17 798 17 798
4229	Miscellaneous nondurable goods								
42292	whsle Book, periodical, & newspaper whsle	30 16	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	4 4 4	D D D	D D D	D D D	c c	D D D	DDD	D D D
42299 422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	goods whsle	4	D	D	D	b	D	D	D

	PMSAs), see Appendix Ej					Paid			
NAICS	Geographic area, type of operation,				First-	employees for pay			
code	and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(nambol)	(\$1,000)	(\$1,000)	(\$1,000)
	Agents, brokers, and commission merchants	1 367	D	D	D	I	D	D	D
421	Wholesale trade, durable goods	978	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	g	D	D	C
42111	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
4211101 42112	Automobile & motorcycle whsle .	8	D	D	D	ġ	D	D	D
42112	Motor vehicle supplies & new parts whsle	26	D	D	D	с	D	D	D
421120	whsle	26	D	D	D	с	D	D	D
4211202	parts – warehouse distributors . Motor vehicle supplies & new	11	D	D	D	b	D	D	D
4211202	parts – jobbers Petroleum products marketing	12	D	D	D	b	D	D	D
	equipment whsle	3	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	82 51	D	D	D	e c	D	D D	D
421210 4212101	Furniture whsle Household & lawn furniture	51	D	D	D	с	D	D	D
4212102	whsle Office & business furniture	29	D	D	D	С	D	D	D
42122	whsle Home furnishings whsle	22 31	D	D	D D	b	D	D	D D
421220	Home furnishings whsle	31	D	D	D	c c	D	B	D
4212201	Household china, glassware, & crockery whsle Floor coverings whsle	5 6	D	D	D D	b	D	D	D
4212203	Other home furnishings whsle	15	66 411	2 367	525	a 82	4 666	118	77
4213	Lumber & other construction materials whsle	51	D	D	D	с	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
42132	Brick, stone, & related construction	6	D	D	D		D	D	D
421320	materials whsle Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material	0	D	U	U	a	D	D	D
421330	whsle Roofing, siding, & insulation	8	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation	8	D	D	D	b	D	D	D
10100	material whsle	8	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	16	D	D		b	D	D	D
4213902	whsle Other construction materials	16 14	D	D	D	b	D	D	D
4214	whsle Professional & commercial equipment	14		U	U	b	U	U	D
42143	& supplies whsle Computer & computer peripheral	118	D	D	D	е	D	D	D
421430	equipment & software whsle Computer & computer peripheral	27	D	D	D	b	D	D	D
4214301	equipment & software whsle Computer & peripheral	27	D	D	D	b	D	D	D
42143011	equipment whsle Computers & peripheral	16	D	D	D	b	D	D	D
4214302	equipment for resale Computer software (packaged)	12	D	D	D	b	D	D	D
	whsle	11	13 542	1 293	262	22	2 386	56	32
42144 421440	Other commercial equipment whsle . Other commercial equipment	22	D	D	D	b	D	D	D
4214401	whsle	22	D	D	D	b	D	D	D
4214402	supplies whsle Store machines & equipment	15	D	D	D	b	D	D	D
42145	whsle Medical, dental, & hospital	7	D	D	D	b	D	D	D
42145	equipment & supplies whsle	47	D	D	D	е	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	47	D	D	D	е	D	D	D
	supplies whsle	42	D	D	D	с	D	D	D
	Dental entimment & etimnilee	-	D	D	D	с	D	D	D
4214502	Dental equipment & supplies whsle	5							
	whsle Other professional equipment & supplies whsle .	5	D	D	D	b	D	D	D
4214502	whsle			D	D	b	D	D	D

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wisas, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Agents, brokers, and commission merchants— Con.								
421	Wholesale trade, durable goods-Con.								
4215	Metal & mineral (except petroleum) whsle	49	D	D	D	с	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	45 45	D	D	D	c c	D	D	D
4215101 42151011	Ferrous metal service centers & sales offices Ferrous metal service	37	D	D	D	с	D	D	D
42151011	centers Ferrous metal sales offices	3 34	D	D	D D	b b	D	D D	D D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	а	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	а	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	4 4	D D	D D	D D	a a	D D	D D	D D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	204	D	D	D	g	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	98	D	D	D	f	D	D	D
42162	Electrical appliance, television &	98	D	D	D	f	D	D	D
421620	radio set whsle Electrical appliance, television & radio set whsle	18 18	D	D	D	c c	D	D	D
42169	Other electronic parts & equipment					C			
421690	whsle Other electronic parts & equipment	88	D	D	D	е	D	D	D
4216901	whsle Communications equipment & supplies whsle	88 12	67 331	2 773	619	e 47	D 5 017	D 48	52
4216902	Electronic parts (excluding communications equipment) whsle	76	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating								
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	97 34 34	638 895 D D	27 560 D D	6 716 D D	550 c c	44 669 D D	4 623 D D	3 760 D D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	с	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-	16	D	D	D	c	D	D	D
	conditioning equipment & supplies whsle	16	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	255	D	D	D	f	D	D	D
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment	165	D	D	D	f	D	D	D
4218302	whsle Hydraulic & pneumatic (fluid-	165	D	D	D	f	D	D	D
4218303	power) machinery & equipment whsle General-purpose industrial	9	D	D	D	b	D	D	D
4218303	machinery & equipment whsle . Metalworking machinery &	80	D	D	D	е	D	D	D
4218305	equipment whsle Materials handling equipment	18	D	D	D	b	D	D	D
4218307	whsle Other industrial machinery & equipment whsle	16 31	D	D	D	b b	D	D D	D
42184 421840 4218401	Industrial supplies whsle	51 51	D D	D D	D D	c c	D D	D D	D D
4218401 4218402	General-line industrial supplies whsle Mechanical power transmission	10	18 137	1 153	229	23	1 899	-	-
4218404	supplies whsle Industrial containers & supplies	6	20 652	800	184	16	1 260	-	-
4218405	whsle Industrial valves & fittings (except fluid-power) whsle	12 11	D 166 275	D 8 777	D 1 611	b 146	D 15 243	D 606	D 717
4218406	Other industrial supplies whsle .	12	D	0 /// D	D	b	15 243 D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850 4218504	Service establishment equipment & supplies whsle Other service establishment	20	D	D	D	b	D	D	D
	equipment & supplies whsle	8	D	D	D	b	D	D	D

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Agents, brokers, and commission merchants – Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	10	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, &	10	D	D	D	b	D	D	D
4218603	Supplies whsle Other transportation equipment	3	D	D	D	b	D	D	D
4010	& supplies whsle	3 87	D	D D	D D	a	D D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	20	D	D	D	e b	D	D	D
421910	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	с	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	с	D	D	D
42193 421930 4219301	Recyclable material whsle Recyclable material whsle Iron & steel scrap processors &	10 10	D	D	D	b b	D	D	D
42193012	dealers Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods								
421990	whsle Other miscellaneous durable	38	D	D	D	b	D	D	D
4219903	goods whsle General merchandise (durable goods) whsle	38 14	D	D	D	b	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	389 50	D	D D	D	h c	D	D	D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	24 24	D D	DDD	D	b b	DDD	D	D
42213 422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	12 12	D	D	D	b b	D	D	D
4222102	whsle	12	D	D	D	b	D	D	D
4223 42231	toiletries whsle Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	12 61	D D	D D	D	b c	D D	D	D
422310	goods whsle Piece goods, notions, & other dry	15	D	D	D	b	D	D	D
4223101	goods whsle Piece goods – jobbers	15 12	D D	D D	D D	b b	D D	D D	D D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
42234 422340	Footwear whsle	11 11	DD	DD	D	b b	DD	D	D
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	124 13 13 13	D 841 386 841 386 841 386	D 21 358 21 358 21 358	D 5 096 5 096 5 096	g 569 569 569	D 33 788 33 788 33 788	D 4 183 4 183 4 183	D 4 312 4 312 4 312
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	16 16	D D	21 336 D D	5 096 D	509 C	53 788 D D	4 183 D D	4 312 D D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440 4224402	Poultry & poultry product whsle Poultry & poultry product (except live) whsle	5 5	D D	D D	D	b b	D D	D	D
42245 422450	Confectionery whsle	8 8	D D	D D	D D	b b	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	6 6	D D	D D	D D	b b	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	19 19	D	D	D D	c c	D	D D	D D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Agents, brokers, and commission merchants— Con.								
422	Wholesale trade, nondurable goods-Con.								
4224	Grocery & related products whsle – Con.								
42249	Other grocery & related products whsle	50	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	50	D	D	D	f	D	D	D
4224902 4224904	Bread & baked goods whsle Canned goods whsle	19 6	D	D D	D	b c	D D	D D	D
4224906	Other grocery specialties whsle.	16	D	D	D	f	D	D	D
4225 42259	Farm-product raw material whsle Other farm product raw material	5	D	D	D	b	D	D	D
422590	Whsle Other farm product raw material	3	D	D	D	а	D	D	D
	whsle	3	D	D	D	a	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	46	D	D	D	b	D	D	D
422610	shapes whsle Plastics materials & basic forms &	26	D	D	D	b	D	D	D
10000	shapes whsle	26	D	U	D	b	U	U	D
42269 422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle Other chemical & allied products	20	D	D	D	b	D	D	D
4220302	whsle	20	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	1	D	Ď	D	b	Ď	D	D
4227101	terminals Petroleum bulk stations &	1	D	D	D	b	D	D	D
	terminals (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	83	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	с	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	с	D	D	D
42299	Other miscellaneous nondurable		5						5
422990	goods whsle Other miscellaneous nondurable	62 62	D	D	D	c	D	D	D
4229901 4229902	goods whsle Art goods whsle General merchandise	19	D	D	D	c b	D	D	D
4229902	(nondurable goods) whsle Other nondurable goods whsle .	18 24	D	D	D	b	D	D	D
	Atlantic-Cape May, NJ PMSA		_	_	_	_	_	_	_
40		200	1 000 546	100 504	01 070	2 010	000 005	70.000	75 000
<b>42</b> 421	Wholesale trade         Wholesale trade           Wholesale trade, durable goods	<b>308</b> 164	1 032 546 D	<b>102 594</b>	21 379 D	<b>3 219</b> g	202 325 D	<b>73 236</b>	<b>75 929</b> D
4211	Motor vehicle & motor vehicle parts &		D	U		9		D	D
42114	Supplies whsle Motor vehicle parts, (used) whsle	14 6	D D	D D	D D	b b	D D	D D	D D
421140	Motor vehicle parts, (used) whsle .	6	D	D	D	b	D	D	D
4212 42122 421220	Furniture & home furnishings whsle Home furnishings whsle Home furnishings whsle	7 5 5	D D D	D D D	D D D	b b b	D D D	D D D	D D D
4213	Lumber & other construction materials whsle	10	D	D	D	с	D	D	D
42139 421390	Other construction materials whsle Other construction materials	3	Ď	D	D	b	D	D	D
4213902	Whsle	3	D	D	D	b	D	D	D
	whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	с	D	D	D
4216	Electrical goods whsle	18	D	D	D	с	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	с	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment &					5			
	supplies whsle	7	D	D	D	b	D	D	D
					14/11/				

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Atlantic-Cape May, NJ PMSA- Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle	42	D	D	D	е	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	8 8	D D	DD	DD	b b	D D	D D	D D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	7	D	D	D	b	D	D	D
	whsle	7	D	D	D	b	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	31 7	D	D	D	e b	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
42193 421930 4219303	Recyclable material whsle Recyclable material whsle Other recyclable material whsle.	11 11 6	19 885 19 885 D	2 967 2 967 D	796 796 D	105 105 b	5 519 5 519 D	1 688 1 688 D	1 845 1 845 D
42199	Other miscellaneous durable goods whsle	11	D	D	D	с	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	с	D	D	D
4219906 422	Other durable goods whsle Wholesale trade, nondurable goods	4 144	D	D	D	c g	D	D	D
4221 42212	Paper & paper product whsle	14	D	D	D	b	D	D	D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	7 7	D D	D D	D	b b	D	D	D
4224 42243	Grocery & related products whsle Dairy products, (except dried or	66	402 609	25 696	5 552	978	52 656	7 258	8 747
422430	canned) whsle Dairy products, (except dried or canned) whsle	4	D	D	D	c c	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	с	D	D	D
42245 422450	Confectionery whsle Confectionery whsle	5 5	D D	D D	D D	c c	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	12 12	47 200 47 200	3 342 3 342	700 700	104 104	5 833 5 833	1 871 1 871	2 307 2 307
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	20 20	85 068 85 068	5 608 5 608	1 156 1 156	201 201	10 788 10 788	590 590	638 638
42249 422490	Other grocery & related products whsle Other grocery & related products	14	D	D	D	с	D	D	D
4224902	Bread & baked goods whsle	14 5	D D	D D	D D	c b	D D	D D	D D
4224903 4224906	Soft drinks whsle Other grocery specialties whsle .	3 4	D D	D D	D D	b b	D D	D D	D D
4227	Petroleum & petroleum products whsle	11	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	7	33 329 33 329	2 524 2 524	697 697	98 98	6 126 6 126	775 775	338 338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	с	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	2 2	D D	D D	D D	c c	D D	D D	D D
4229 42292	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper	5	D	D	D	с	D	D	D
40004	whsle	5	D	D	D	c	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	2	D   D	D	D	b	D   D	D	D D

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Atlantic-Cape May, NJ PMSA- Con.								
	Merchant wholesalers	279	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	148	D	D	D	g	D	D	D
4211 42114	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D D
421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	6 6	D	D	D	b	D	D	D
4212 42122 421220	Furniture & home furnishings whsle Home furnishings whsle Home furnishings whsle	7 5 5	D D D	D D D	D D D	b b b	D D D	D D D	D D D
4213	Lumber & other construction materials whsle	9	D	D	D	с	D	D	D
42139 421390	Other construction materials whsle Other construction materials	2	D	D	D	b	D	D	D
4213902	whsle Other construction materials whsle	2 2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	с	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	с	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle Industrial machinery & equipment whsle	41 11	D	D	D	e b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	8 8	D	D	D D	b	D	D D	D D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	h	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	е	D	D	D
42193 421930 4219303	Recyclable material whsle Recyclable material whsle Other recyclable material whsle .	11 11 6	19 885 19 885 D	2 967 2 967 D	796 796 D	105 105 b	5 519 5 519 D	1 688 1 688 D	1 845 1 845 D
42199	Other miscellaneous durable goods whsle	10	D	D	D	с	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	с	D	D	D
4219906 422	Other durable goods whsle Wholesale trade, nondurable goods	3 131	D	D	D	c g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4224 42246 422460	Grocery & related products whsle Fish & seafood whsle Fish & seafood whsle	58 12 12	D 47 200 47 200	D 3 342 3 342	D 700 700	f 104 104	D 5 833 5 833	D 1 871 1 871	D 2 307 2 307
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	20 20	85 068 85 068	5 608 5 608	1 156 1 156	201 201	10 788 10 788	590 590	638 638
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products	8	D	D	D	b	D	D	D
4224906	whsle	3	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	11 7	D 33 329	D 2 524	D 697	с 98	D 6 126	D 775	D 338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	7	33 329 33 329	2 524 2 524	697 697	98 98	6 126 6 126	775 775	338 338
4228	Beer, wine, & distilled alcoholic					90			
42281	beverage whsle Beer & ale whsle	52	D	DDD	DDD	C C	D	DDD	D
	Beer & ale whsle	2	D	D	D	с	D	D	D
422810 4229	Miscellaneous nondurable goods	Į.							
422810 4229 42292	Miscellaneous nondurable goods whsle Book, periodical, & newspaper whsle	22 5	D	D	D	e c	D	D	D

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD								
	CMSA-Con.								
	Atlantic–Cape May, NJ PMSA– Con.								
	Manufacturers' sales branches and sales offices	14	D	D	D	е	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	с	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products whsle	7	D	D	D	c c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	ь	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	2	D	D	D	а	D	D	D
421910	supplies whsle Sporting & recreational goods &	1	D	D	D	а	D	D	D
	supplies whsle Philadelphia, PA–NJ PMSA	1	D	D	D	а	D	D	D
42	Wholesale trade	8 777	97 034 950	5 011 859	1 208 532	119 671	10 284 693	4 543 774	4 678 929
421	Wholesale trade, durable goods	5 811	56 983 500	2 962 956	710 538	70 014	6 061 632	2 975 462	3 090 705
4211	Motor vehicle & motor vehicle parts & supplies whsle	525	19 083 782	234 064	59 275	7 813	557 276	539 178	546 653
42111	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	149 74	17 300 202 8 423 283	102 341 40 479	27 129 10 176	3 467 1 742	295 546 174 610	335 565 180 455	353 270 168 792
4211102	Bus & recreational véhicle whsle	13	D 420 200	-10 470 D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	9	7 415 428	9 049	2 626	153	13 576	1 085	1 053
4211104 4211105	Medium truck & tractor (14,001 lb to 26,000 lb) whsle Heavy truck & tractor (over	13	D	D	D	e	D	D	D
	26,000 lb) whsle	40	882 033	26 904	7 712	755	45 728	47 416	57 099
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
4211201	Whole	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
4211202	parts-warehouse distributors. Motor vehicle supplies & new	92	582 311	38 567	9 422	1 552	79 991	94 601	95 934
4211203	parts—jobbers Petroleum products marketing equipment whsle	129 12	827 664 50 164	59 129 3 342	14 534 713	1 640 69	111 966 6 478	73 717 1 148	66 697 1 392
42113	Tire & tube whsle	28	D	D	D	е	D	D	D
421130 42114	Tire & tube whsle Motor vehicle parts, (used) whsle	28 115	D	D	D	e f	D	D	D
421140	Motor vehicle parts, (used) whsle .	115	D	D	D 25-211	f	D	D	D
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	324 170 170	1 903 825 1 288 743 1 288 743	144 081 88 025 88 025	35 311 22 193 22 193	3 658 2 144 2 144	289 267 175 471 175 471	120 551 54 571 54 571	135 047 62 764 62 764
4212101	Household & lawn furniture whsle	83	392 922	27 310	6 630	894	63 887	32 820	33 989
4212102	Office & business furniture whsle	87	895 821	60 715	15 563	1 250	111 584	21 751	28 775
42122 421220	Home furnishings whsle Home furnishings whsle	154 154	615 082 615 082	56 056 56 056	13 118 13 118	1 514 1 514	113 796 113 796	65 980 65 980	72 283 72 283
4212201 4212202	Household china, glassware, & crockery whsleLinens, domestics, draperies, &	27	149 023	10 630	2 654	293	24 563	18 761	20 782
4212202	curtains whsle Floor coverings whsle	34 45	188 851 163 164	21 154 14 095	4 916 3 293	521 352	36 862 31 808	25 184 12 463	27 332 14 008
4212204	Other home furnishings whsle	48	114 044	10 177	2 255	348	20 563	9 572	10 161
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood	245	3 062 587	108 171	24 673	3 002	221 161	94 340	104 162
421310	panel whsle Lumber, plywood, millwork, &	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
4213101	wood panel whsle	92 11	2 396 683 D	50 570 D	11 296 D	1 451 e	95 026 D	61 376 D	64 393 D
4213102 4213103	Lumber with yard whsle Plywood, veneer, millwork, & wood panel whsle	21 60	D 387 858	D 20 943	D 4 362	t 571	D 41 148	D 28 056	D 29 965
42132	Brick, stone, & related construction								
421320	materials whsle Brick, stone, & related construction materials whsle	48 48	116 690 116 690	11 144 11 144	2 355 2 355	346 346	28 288 28 288	9 791 9 791	11 619 11 619
4213201	Brick, block, tile, clay/cement sewer pipe whsle	48 21	26 770	4 044	860	143	7 353	3 849	4 061
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related	14	23 201	4 010	737	107	8 253	3 642	4 338
	products whsle	13	66 719	3 090	758	96	12 682	2 300	3 220

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wors, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4213	Lumber & other construction materials								
42133	whsle-Con. Roofing, siding, & insulation material								
421330	whsle Roofing, siding, & insulation	42	279 318	15 540	3 302	333	34 718	7 469	11 625
4213301	material whsle Roofing, siding, & insulation	42	279 318	15 540	3 302	333	34 718	7 469	11 625
	material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
42139 421390	Other construction materials whsle Other construction materials	63	269 896	30 917	7 720	872	63 129	15 704	16 525
4213901	whsle Flat glass & other construction	63	269 896	30 917	7 720	872	63 129	15 704	16 525
4213902	glass whsle Other construction materials	12	D	D	D	e	D	D	D
	whsle	51	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	985	7 537 218	771 861	197 514	15 602	1 547 393	474 826	474 700
42141	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
421410	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
42142 421420	Office equipment whsle Office equipment whsle	161 161	997 482 997 482	130 421 130 421	33 830 33 830	2 949 2 949	214 734 214 734	42 812 42 812	44 993 44 993
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
4214301	Computer & peripheral	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
42143011	equipment whsle Computers & peripheral equipment for resale	277	3 774 055	325 630	88 088	5 509	705 258	202 252	219 336
42143012	Computers & peripheral	108	1 133 668	55 334	13 580	1 044	123 568	99 802	103 973
4214302	equipment for end use Computer software (packaged)	169	2 640 387	270 296	74 508	4 465	581 690	102 450	115 363
	whsle	58	386 059	35 175	9 184	980	58 333	6 973	4 789
42144 421440	Other commercial equipment whsle . Other commercial equipment	112	316 881	33 500	7 412	999	65 276	17 435	19 672
4214401	whsle Restaurant & hotel equipment &	112	316 881	33 500	7 412	999	65 276	17 435	19 672
4214402	supplies whsle Store machines & equipment	60	208 456	19 988	4 547	601	37 744	12 841	14 570
	whsle	52	108 425	13 512	2 865	398	27 532	4 594	5 102
42145	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
421450	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
4214501	Surgical, medical, & hospital supplies whsle	230	1 323 552	156 141	36 699	3 041	311 009	98 408	75 191
4214502	Dental equipment & supplies whsle	29	194 899	29 391	7 289	596	71 617	13 723	12 026
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	28 28	D D	D	D D	e e	D D	D D	D D
42149	Other professional equipment &		_	_	_				_
421490	Supplies whsle Other professional equipment &	68	D	D	D	f	D	D	D
4214901	supplies whsle Religious & school supplies	68	D	D	D	f	D	D	D
4214902	whsle Other professional equipment &	12	D	D	D	с	D	D	D
	supplies whsle	56	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	324	3 343 966	170 742	38 303	3 720	357 807	341 395	350 957
42151 421510	Metal service centers & offices Metal service centers & offices	313 313	3 231 884 3 231 884	166 135 166 135	37 714 37 714	3 678 3 678	350 029 350 029	338 195 338 195	347 177 347 177
4215101	Ferrous metal service centers & sales offices	255	2 751 014	140 425	32 212	3 105	291 771	300 396	308 496
42151011	Ferrous metal service centers	167	1 834 490	126 244	28 828	2 815	267 012	300 396	308 496
42151012 4215102	Ferrous metal sales offices Nonferrous metal service	88	916 524	14 181	3 384	290	24 759	-	-
42151021	centers & sales offices Nonferrous metal service	58	480 870	25 710	5 502	573	58 258	37 799	38 681
42151022	centers Nonferrous metal sales	34	D	D	D	e	D	D	D
10155	offices	24	D	D	D	c	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle . Coal whsle	11 11 7	112 082 112 082 D	4 607 4 607 D	589 589 D	42 42 b	7 778 7 778 D	3 200 3 200 D	3 780 3 780 D

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MSAS, and	I PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	870	10 388 375	550 855	133 351	11 475	1 163 936	309 514	347 247
42161	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
421610	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
42162	Electrical appliance, television &								
421620	radio set whsle Electrical appliance, television &	66	658 238	21 595	5 477	514	54 809	24 745	27 371
	radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
42169	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
421690	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	206	2 543 313	231 323	60 021	4 408	476 533	81 013	82 960
4216902	communications equipment) whsle	260	2 525 387	124 056	27 694	2 532	235 120	97 376	120 398
4217	Hardware, & plumbing & heating equipment & supplies whsle	478	2 350 911	185 522	41 708	4 722	354 684	197 700	216 122
42171 421710	Hardware whsle	197 197	789 122 789 122	74 642 74 642	16 253 16 253	2 012 2 012	137 497 137 497	73 188 73 188	78 665 78 665
42172	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
421720	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
42173	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	31	D	D	D	е	D	D	D
421740	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 402	6 313 203	567 617	127 375	13 122	1 046 528	588 118	623 695
42181	Construction & mining (except petroleum) machinery & equip		_	_	_		_	_	-
421810	whsle Construction & mining (except petroleum) machinery & equip whsle	72 72	D	D	D	f	D	D	D
42182	Farm & garden machinery &		-	5	5				D
421820	equipment whsle Farm & garden machinery &	37	D	D	D	е	D	D	D
4218201	equipment whsle Farm machinery & equipment—	37	D	D	D	е	D	D	D
4218202	farm dealers Farm machinery & equipment—	16	D	D	D	с	D	D	D
4218203	whsle distributors Lawn & garden machinery & equipment whsle	11 10	D 54 668	D 6 504	D 1 960	b 189	D 11 969	D 7 667	D 9 186
42183	Industrial machinery & equipment								
421830	whsle Industrial machinery & equipment	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
4218301	whsle Food-processing machinery &	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
4218302	equipment whsle Hydraulic & pneumatic (fluid- power) machinery & equipment	34	93 815	14 281	3 266	326	24 923	10 786	10 024
42183021	whsle Hydraulic & pneumatic pumps	93	263 303	41 239	9 449	903	73 684	22 847	24 522
42183022	& motors whsle Hydraulic & pneumatic parts,	45	88 416	13 337	3 127	309	22 407	7 171	7 725
4218303	accessories, & supplies whsle General-purpose industrial	48	174 887	27 902	6 322	594	51 277	15 676	16 797
4218303	machinery & equipment whsle . Metalworking machinery &	266	874 090	96 560	20 513	2 235	180 311	79 223	85 150
4218304	equipment whsle Materials handling equipment	93	283 873	24 175	5 046	544	47 899	13 906	15 294
4218305	whsle Oilwell, oil refinery, & pipeline	105	434 416	63 948	15 230	1 449	116 039	39 514	35 718
4218307	mach, equip, & supplies whsle. Other industrial machinery &	14	69 630	9 118	1 974	125	19 088	8 487	8 812
	equipment whsle	174	562 034	54 977	12 808	1 274	108 639	69 021	69 286

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code         PHII           A         Phili           CN         Phili           CN         Phili           CO         Phili           4218         Ma           42184         I           42184         I           421840         I           4218403         I           4218403         I           4218403         I           4218405         I           4218405         I           4218505         I           4218501         I           4218502         I           4218503         I           4218504         I	Wholesale trade – Con. tolesale trade, durable goods – Con. Machinery, equipment, & supplies whsle – Con. Industrial supplies whsle Industrial supplies whsle Mechanical power transmission supplies whsle Welding supplies whsle Industrial containers & supplies whsle	Establish- ments (number) 310 310 40 46 32	Sales (\$1,000) 2 363 530 2 363 530	Annual payroll (\$1,000)	First- quarter payroli (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories (\$1,000)	End-of-1997 inventoriesr (\$1,000)
AT CN           Phil Co           42         Whol           4218         Ma           42184         Ma           42184         Ma           421840         Ma           421840         Ma           421840         Ma           421840         Ma           421840         Ma           4218401         Ma           4218402         Ma           4218403         Ma           4218404         Ma           421850         Ma           4218501         Ma           4218502         Ma           4218604         Ma           421860         Ma           421860         Ma           4218601         Ma           4218602         Ma	TLANTIC CITY, PA-NJ-DE-MD         MSA - Con.         iladelphia, PA-NJ PMSA-         ion.         Wholesale trade - Con.         iolesale trade, durable goods - Con.         Acchinery, equipment, & supplies whsle         industrial supplies whsle	310 40 46	2 363 530						
Phil:         Co           421         Whol           4218         Ma           42184         Ma           421840         Ma           421840         Ma           421840         Ma           421840         Ma           421840         Ma           421840         Ma           4218403         Ma           4218403         Ma           4218404         Ma           4218405         Ma           4218501         Ma           4218502         Ma           4218503         Ma           4218504         Ma           4218503         Ma           4218604         Ma           4218604         Ma           4218601         Ma           4218602         Ma	iladelphia, PA–NJ PMSA– ion. Wholesale trade–Con. olesale trade, durable goods–Con. Achinery, equipment, & supplies whsle–Con. Industrial supplies whsle. Industrial supplies whsle. Mechanical power transmission supplies whsle. Welding supplies whsle. Industrial containers & supplies whsle. Industrial supplies whsle. Undustrial valves & fittings (except fluid-power) whsle. Other industrial supplies whsle.	310 40 46	2 363 530						
42     421     Whol       4218     Maa       42184     Maa       421840     Maa       4218401     Maa       4218402     Maa       4218403     Maa       4218403     Maa       4218403     Maa       4218403     Maa       4218403     Maa       4218404     Maa       4218405     Maa       421850     Maa       4218501     Maa       4218502     Maa       4218503     Maa       421860     Maa       421860     Maa       4218601     Maa	Wholesale trade – Con. tolesale trade, durable goods – Con. Machinery, equipment, & supplies whsle – Con. Industrial supplies whsle Industrial supplies whsle Mechanical power transmission supplies whsle Welding supplies whsle Industrial containers & supplies whsle	310 40 46	2 363 530						
421     Whol       4218     Ma       421840     Whol       4218403     Whol       4218403     Whol       4218404     Whol       4218405     Whol       421850     Whol       4218501     Whol       4218503     Whol       4218504     Whol       421860     Whol       4218601     Whol       4218602     Whol	olesale trade, durable goods—Con. Aachinery, equipment, & supplies whsle—Con. Industrial supplies whsle General-line industrial supplies whsle Mechanical power transmission supplies whsle Welding supplies whsle Industrial containers & supplies whsle Industrial valves & fittings (except fluid-power) whsle Other industrial supplies whsle	310 40 46	2 363 530						
42184     w       421840     421840       4218401     4218402       4218402     4218403       4218403     4218404       4218404     421850       4218501     4218502       4218502     4218503       421860     421860       4218601     4218601	whsle — Con.         Industrial supplies whsle	310 40 46	2 363 530						
42184     421840       4218401     4218401       4218402     4218402       4218403     4218405       4218405     421850       4218501     4218502       4218502     4218503       421860     421860       4218601     4218602	Industrial supplies whsle	310 40 46	2 363 530	1					
4218401 4218402 4218403 4218404 4218405 421850 4218501 4218502 4218503 4218503 421860 4218601 4218601	General-line industrial supplies whsle	40 46		133 203	29 527	2 974	229 599	90 597	97 052
4218403       4218404         4218405       4218405         421850       421850         4218501       4218502         4218503       4218503         421860       421860         4218601       4218602	Mechanical power transmission supplies whsle	46	07 000	133 203	29 527	2 974	229 599	90 597	97 052
4218404 4218405 421850 421850 4218501 4218502 4218503 4218504 421860 4218601 4218602	Welding supplies whsle Industrial containers & supplies whsle Industrial valves & fittings (except fluid-power) whsle Other industrial supplies whsle . Service establishment equipment &		97 033	10 123	2 319	283	20 066	6 070	6 343
4218405     4218406       42185     5       421850     4218501       4218503     4218503       4218604     4218601       4218601     4218602	whsle Industrial valves & fittings (except fluid-power) whsle Other industrial supplies whsle . Service establishment equipment &		259 449 63 066	17 407 11 718	4 095 2 931	418 327	29 904 18 628	12 027 8 938	14 059 8 953
4218406     42185       421850     4218501       4218501     4218502       4218503     4218504       421860     4218601       4218601     4218602	(except fluid-power) whsle Other industrial supplies whsle . Service establishment equipment &	56	505 197	17 722	2 811	370	32 495	3 702	4 047
42185     5       421850     4218501       4218502     4218503       4218504     4218604       4218601     4218601       4218602     4218602	Service establishment equipment &	45 91	360 265 1 078 520	31 218 45 015	6 448 10 923	610 966	53 176 75 330	20 307 39 553	21 154 42 496
421850 4218501 4218502 4218503 4218504 421860 4218601 4218602		51	1 0/8 320	43 013	10 923	300	75 550	39 333	42 490
4218501 4218502 4218503 4218504 421860 4218601 4218601 4218602	Service establishment equipment	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
4218502 4218503 4218504 421860 4218601 4218601 4218602	& supplies whsle Beauty & barber shop	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
4218503 4218504 42186 421860 4218601 4218602	equipment & supplies whsle Custodial, janitors' equipment &	19	37 471	6 344	1 428	204	11 191	5 900	6 097
4218504 421860 4218601 4218602 42188602 42186020000000000000000000000000000000000	supplies whsle Laundry & dry-cleaning	64	104 202	18 976	4 448	562	32 537	11 348	10 338
42186 1 421860 4218601 4218602	equipment & supplies whsle Other service establishment	20	D	D	D	с	D	D	D
421860 4218601 4218602	equipment & supplies whsle	49	D	D	D	е	D	D	D
4218601 4218602	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
4218602	Transportation equipment & supplies (exc motor vehicle)								
	whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
1218602	equipment & supplies whsle Marine machinery, equipment, &	28	313 992	16 575	4 123	392	34 247	79 259	90 525
7210003	supplies whsle Other transportation equipment	12	80 767	6 401	1 399	159	11 572	5 233	5 930
	& supplies whsle	12	68 352	6 064	1 183	86	10 667	2 474	2 637
4219 Mis 42191 S	Aliscellaneous durable goods whsle Sporting & recreational goods &	658	2 999 633	230 043	53 028	6 900	523 580	309 840	292 122
421910	supplies whsle Sporting & recreational goods &	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
40400		93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
421920	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
42193 F 421930	Recyclable material whsle Recyclable material whsle	207 207	1 143 433 1 143 433	77 035 77 035	18 276 18 276	2 284 2 284	167 206 167 206	50 682 50 682	60 078 60 078
4219301	Iron & steel scrap processors & dealers	82	636 890	32 516	8 167	904	74 137	29 002	41 669
42193011	Iron & steel scrap processors (using power processing	02	000 000	52 510	0 107	504	74 107	23 002	41 005
42193012	equipment) Iron & steel scrap processors	44	312 739	26 387	6 629	710	60 707	23 480	21 835
	(not using power processing equip)	38	324 151	6 129	1 538	194	13 430	5 522	19 834
4219302	Recyclable paper & paperboard whsle	37	180 976	14 787	3 403	400	32 863	3 933	3 902
4219303	Other recyclable material whsle.	88	325 567	29 732	6 706	980	60 206	17 747	14 507
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware								
	whsle	90	D	D	D	f	D	D	D
42199 0	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	10	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	58	D	D	D	е	D	D	D
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded	38	243 600	17 694	4 187	716	37 304	55 111	51 912
		22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	audio tapes, & phonograph records whsle	1						10 001	4/ 1/1
4219905 4219906	audio tapes, & phonograph	16	67 564	7 185	1 868	270	13 283	7 024	47 171 4 741

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA–								
42	Con. Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2 966	40 051 450	2 048 903	497 994	49 657	4 223 061	1 568 312	1 588 224
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	426 80 80	3 371 594 1 469 751 1 469 751	236 393 76 121 76 121	55 725 18 460 18 460	5 665 1 397 1 397	479 885 160 554 160 554	169 303 52 406 52 406	166 019 50 333 50 333
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	173 173	594 515 594 515	56 340 56 340	12 861 12 861	1 477 1 477	114 544 114 544	39 202 39 202	41 794 41 794
42213	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
422130	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	128 128	10 230 401 10 230 401	462 882 462 882	125 954 125 954	6 882 6 882	853 295 853 295	353 794 353 794	355 752 355 752
4222101 4222102	whsle	128 50	10 230 401 2 165 975	462 882 46 404	125 954 11 247	6 882 1 396	853 295 97 559	353 794 272 217	355 752 278 571
1000	toiletries whsle	78	8 064 426	416 478	114 707	5 486	755 736	81 577	77 181
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry goods whsle	332 97	1 689 725 422 356	108 399 26 873	24 671 6 097	3 298 748	251 432 63 945	190 263 52 645	192 082 54 678
422310	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
4223101 4223102	Piece goods—jobbers Notions & other dry goods whsle	72 25	D	D	D	f	D	D	D
42232	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
422320	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
42233	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
42234 422340	Footwear whsle	39 39	269 785 269 785	17 823 17 823	4 105 4 105	447 447	41 633 41 633	32 385 32 385	21 047 21 047
4224 42241	Grocery & related products whsle General-line grocery whsle	888 78	12 177 718 1 937 651	587 128 93 480	136 622 21 564	17 065 2 535	1 270 895 181 239	309 059 78 630	336 244 80 568
422410 4224103	General-line grocery whsle Other general-line grocery whsle	78 73	1 937 651 1 927 037	93 480 93 079	21 564 21 471	2 535 2 519	181 239 180 419	78 630 78 093	80 568 79 909
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	82 82	1 238 894 1 238 894	42 677 42 677	10 520 10 520	1 257 1 257	98 505 98 505	22 287 22 287	39 274 39 274
42243	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
422430	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
4224302	Dairy product (except raw milk) whsle	58	D	D	D	g	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	30 30	260 004 260 004	12 446 12 446	2 750 2 750	365 365	24 255 24 255	3 570 3 570	3 998 3 998
4224402	Poultry & poultry product (except live) whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
42245 422450	Confectionery whsle	60 60	517 443 517 443	33 624 33 624	7 678 7 678	1 045 1 045	76 305 76 305	17 173 17 173	17 360 17 360
42246 422460	Fish & seafood whsle Fish & seafood whsle	44 44	195 132 195 132	14 195 14 195	3 220 3 220	365 365	28 439 28 439	6 497 6 497	9 135 9 135
42247 422470	Meat & meat product whsle Meat & meat product whsle	81 81	1 139 018 1 139 018	48 240 48 240	10 862 10 862	1 355 1 355	98 088 98 088	26 619 26 619	27 330 27 330
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	162 162	1 445 242 1 445 242	88 053 88 053	19 628 19 628	2 486 2 486	179 207 179 207	23 692 23 692	22 067 22 067
42249	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
422490 4224901	Other grocery & related products whsle Coffee, tea, & spice whsle	292 33	4 949 052 202 882	215 000 17 854	51 757 4 221	6 527 566	497 737 33 125	116 820 10 406	123 414 12 157
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	89 41	407 257 346 082	33 036 43 531	8 126 9 905	1 180 1 230	65 615 85 731	5 613 8 365	6 164 8 402
4224904 4224905	Canned goods whsle Food & beverage basic	21	1 346 756	18 520	4 510	460	41 861	6 415	6 601
4224906	materials whsle Other grocery specialties whsle .	14 94	71 633 2 574 442	7 218 94 841	1 484 23 511	166 2 925	16 044 255 361	1 122 84 899	1 387 88 703
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	24 6 6	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42259	Other farm product raw material whsle	11	D	D	D	b	D	D	D
422590 4225901	Other farm product raw material whsle Hides, skins, & pelts whsle	11 3	D	D	D	b	D	D	D D
				וש		a	וש		

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-								
1000	Con.	007	4 000 007	000 007	07.704	5 011	504 404	454 700	444 400
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	367 116	4 203 667 771 382	280 887 53 581	67 731 12 320	5 811 1 231	564 191 105 962	151 783 59 650	144 133 58 295
422610	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
42269									
422690	Other chemical & allied products whsle Other chemical & allied products	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
4226901	whsle Industrial gases (except LP)	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
4226902	whsle Other chemical & allied products	20	119 007	12 651	3 031	327	25 007	6 132	5 591
	whsle	231	3 313 278	214 655	52 380	4 253	433 222	86 001	80 247
4227	Petroleum & petroleum products whsle	111	4 082 235	74 053	18 465	1 654	182 699	105 951	100 108
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
4227101	terminals Petroleum bulk stations &	47	1 878 702 D	49 292 D	12 243 D	1 075	127 150	73 235 D	67 256 D
42271011	terminals (except LP) Petroleum bulk stations _(except LP)	45 23	D	D	D	g e	D	D	D
42271012	Petroleum bulk terminals (except LP)	22	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle								
42272	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
122720	(exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
4228	Beer, wine, & distilled alcoholic beverage whsle	102	847 463	76 072	16 736	1 793	154 523	58 430	57 438
42281 422810	Beer & ale whsle Beer & ale whsle	62 62	D D	D	D D	g	D D	D	57 430 D D
42282	Wine & distilled alcoholic beverage					5			
42282	while & distilled alcoholic beverage Wine & distilled alcoholic beverage	40	D	D	D	f	D	D	D
4228201	whsle	40	D	D	D	f	D	D	D
	(licensed operation) whsle	33	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	588	D	D	D	i	D	D	D
42291 422910	Farm supplies whsle	64 64	363 423 363 423	18 088 18 088	4 275 4 275	654 654	44 136 44 136	28 655 28 655	29 435 29 435
4229101 4229102	Farm supplies—farm dealers Farm supplies—whsle	14	33 196	2 549	582	90	5 020	2 367	2 432
	distributors	50	330 227	15 539	3 693	564	39 116	26 288	27 003
42292	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
422920	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
42293	Flower, nursery stock, & florists'								
422930	supplies whsle Flower, nursery stock, & florists'	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
	supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	39 39	774 717 774 717	14 169 14 169	3 353 3 353	442 442	29 625 29 625	16 134 16 134	17 229 17 229
42295	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
422950 4229501	Paint, varnish, & supplies while Paint, varnish, & supplies while Paint, varnish, & supplies	45	230 165	20 758	4 955	591	51 272	20 005	21 159
	whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
42299	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	280	D	D	D		D	D	D
4229901 4229902	Art goods whsle General merchandise	89	327 864	34 381	7 711	1 032	81 212	41 942	38 101
4229903	(nondurable goods) whsle Textile bags, bagging, & burlap	61 5	70 834 D	7 479 D	1 295	207	12 596 D	4 851 D	6 365 D
4229904	whsle Other nondurable goods whsle .	125		D	D	a f	D		D

NALCS         Geographic area, type of operation, and kind business         Establish- forumber         Sales (s1.000         Annual physiol         Fig. physiol         employees (s1.000         Pead expenses (s1.000           PHLADELPHIA-WILMINSTON- ALTANTIC CITY, PA-N-J PE-MD COSA - Con.         Philadelphia, PA-NJ PMSA- Con.         V	inventoriesr (\$1,000)           17         3 938 350           59         2 569 904           74         344 105           D         D           D         D           D         D           D         D           D         D           D         D           A         344 105           D         D           D         D           D         D           D         D           30         125 597           30         125 597           30         D           D         D           D         D           D         D           D         D           D         D           D         D           D         D           D         D           D         D           D         D
ATLANTIC CITY, PA-NJ-DE-MD         ATLANTIC CITY, PA-NJ-MSA- Con.         ATLANTIC CITY, PA-NJ-MSA- Con.         Attable pool         Attable pool	59     2 569 904       74     344 105       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     125 597       30     125 597       42     80 624       D     D       D     D
Con.         Merchant wholesalers         6 855         43 621 025         3 377 789         776 526         89 351         6 976 562         3 771           421         Wholesale trade, durable goods         4 496         25 548 120         2 178 521         500 800         54 914         4 418 707         2 431           4211         Motor whicle size other motor vehicle         457         2 137 203         145 704         35 797         5 249         220 413         324           421110         Motor whicle size other motor vehicle         125         D         D         D         9         D         421         4410         700         9         D         9         D         9         D         9         D         9         D         9         D         9         D         9         D         0	59     2 569 904       74     344 105       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     125 597       30     125 597       42     80 624       D     D       D     D
Merchant wholesalers	59     2 569 904       74     344 105       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     125 597       30     125 597       42     80 624       D     D       D     D
4211         Motor vehicle & motor vehicle         457         2 137 203         145 704         35 797         5 249         290 413         324           421110         Automobile & other motor vehicle         125         D         D         D         g         D           4211101         Automobile & other motor vehicle         125         D         D         D         g         D           4211102         Automobile & motor vehicle         125         D         D         D         g         D           4211102         Motor vehicle amotor vehicle         12         D         D         D         e         D           4211102         Whisie         13         D         D         D         e         D           4211104         Motor vehicle supplies & new parts         191         569 822         62 581         15 029         2 439         119 670         121           421120         Motor vehicle supplies & new parts         191         569 822         62 581         15 029         2 439         119 670         121           4211201         Motor vehicle supplies & new parts         191         569 822         62 581         15 029         2 439         119 670         121	74     344     105       D     D       D     D       D     D       D     D       D     D       D     D       D     D       D     D       30     125       30     125       30     624       D     D       D     D
supplies whsle	D D D D D D D D D D D D D D D D D D D
42111       Automobile & other motor vehicle       125       D       D       D       g       D         421110       Automobile & other motor vehicle       125       D       D       D       g       D         421110       Automobile & other motor vehicle       125       D       D       D       G       g       D         4211101       Medium truck & tractor (14,001       12       D       D       D       e       D         4211105       Bus & recreational vehicle       12       D       D       D       e       D         4211105       Medium truck & tractor (14,001       13       D       D       D       e       D         421120       Motor vehicle supplies & new parts       191       569       822       62 581       15 029       2 439       119 870       121         421120       Motor vehicle supplies & new parts       191       569 822       62 581       15 029       2 439       119 870       121         421120       Motor vehicle supplies & new parts       191       569 822       62 581       15 029       2 439       119 870       121         421120       Motor vehicle supplies & new       76       349 013       33 898 <td>D D D D D D D D D D D D D D D D D D D</td>	D D D D D D D D D D D D D D D D D D D
421110       Automobile & other motor vehicle       125       D       D       D       D       D       D         4211101       Automobile & motorcycle whsie.       50       D	D D D D D D D D D D D D D D D D D D D
4211102       Bus & recreational vehicle       12       D       D       D       D       e       D         4211104       Medium truck & tractor (14,001       12       D       D       D       D       e       D         4211105       Heavy truck & tractor (over 26,000 b) while       35       D       D       D       D       e       D         42112       Motor vehicle supplies & new parts whele       191       569 822       62 581       15 029       2 439       119 870       121         421120       Motor vehicle supplies & new parts whele       191       569 822       62 581       15 029       2 439       119 870       121         4211201       Motor vehicle supplies & new parts warehouse distributors .       76       349 013       33 898       8 313       1 405       67 762       78         4211202       Motor vehicle supplies & new parts warehouse distributors .       26       D       D       D       0       10<	D D D D D D D D D D D D D D D D D D D
4211104       Medium truck & tractor (14,001 b to 26,000 lb) whsle       13       D       D       D       D       e       D         4211105       Motor vehicle supplies & new parts whsle       191       569       62       581       15       029       2       439       119       870       121         421120       Motor vehicle supplies & new parts whsle       191       569       622       62       581       15       029       2       439       119       870       121         421120       Motor vehicle supplies & new parts whsle       191       569       622       62       581       15       029       2       439       119       870       121         421120       Motor vehicle supplies & new parts whsle       191       569       62       62       581       15       029       2       439       119       870       121         421120       Motor vehicle supplies & new parts whsle       106       D       D       D       f       D       0       121         421120       Tire & tube whsle       26       D       D       D       D       f       D       0       f       D       D       f       D       13 <td>D D 30 125 597 30 125 597 42 80 624 D D D</td>	D D 30 125 597 30 125 597 42 80 624 D D D
26,000 lb) whsle         35         D         D         D         D         D         F         D           42112         Motor vehicle supplies & new parts whsle         191         569 822         62 581         15 029         2 439         119 870         121           421120         Motor vehicle supplies & new parts whsle         191         569 822         62 581         15 029         2 439         119 870         121           4211201         Motor vehicle supplies & new parts – warehouse distributors         76         349 013         33 898         8 313         1 405         67 762         78           4211202         Motor vehicle pauplies & new parts – jobbers         26         D         D         D         D         f         D           421130         Tire & tube whsle         26         D         D         D         D         e         D         D           42114         Motor vehicle parts, (used) whsle         115         D         D         D         D         f         D         D         d         D         D         D         D         D         D         D         D         D         D         D         D         D         D         D         D	30         125 597           30         125 597           42         80 624           D         D
whsle         whsle         191         569         822         62         581         15         029         2         439         119         700         121           4211201         Motor vehicle supplies & new parts—warehouse distributors         191         569         62         62         581         15         029         2         439         119         870         121           4211201         Motor vehicle supplies & new parts—jobbers         76         349         013         33         898         8         313         1         405         67         762         78           421130         Tire & tube whsle         106         D         D         D         D         e         D         D         e         D         D         e         D         D         e         D <td><ul> <li>125 597</li> <li>80 624</li> <li>D</li> <li>D</li> <li>D</li> </ul></td>	<ul> <li>125 597</li> <li>80 624</li> <li>D</li> <li>D</li> <li>D</li> </ul>
421120       Motor vehicle supplies & new parts whsle       191       569       622       62       581       15       029       2       439       119       870       121         4211201       Motor vehicle supplies & new parts — varehouse distributors       76       349       013       33       898       8       313       1       405       67       762       78         4211202       Motor vehicle supplies & new parts — jobbers       26       D       D       D       D       6       76       349       013       33       898       8       313       1       405       67       762       78         421130       Tire & tube whsle       26       D       D       D       D       e       D       D       e       D       D       6       D       D       D       6       D       D       D       E       D	<ul> <li>125 597</li> <li>80 624</li> <li>D</li> <li>D</li> <li>D</li> </ul>
4211202       parts-warehouse distributors. Motor vehicle supplies & new parts-jobbers       76       349 013       33 898       8 313       1 405       67 762       78         4211202       Motor vehicle supplies & new parts-jobbers       106       D       D       D       D       f       D         421130       Tire & tube whsle       26       D       D       D       D       e       D       D         42114       Motor vehicle parts, (used) whsle       26       D       D       D       D       e       D       D       e       D       D       e       D       D       e       D       D       e       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       D       f       D       f       D       f       D       f       D       f       f       D       f       f       f       f       f       f       f       f<	D D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	D D
421130       Tire & tube whsle       26       D       D       D       P       P       D         42114       Motor vehicle parts, (used) whsle       115       D       D       D       D       f       D         42114       Motor vehicle parts, (used) whsle       115       D       D       D       D       f       D         4212       Furniture & home furnishings whsle       232       1 331 453       123 943       30 211       3 213       249 170       118         4212       Furniture whsle       111       892 607       75 303       18 556       1 877       150 517       53         421210       Furniture whsle       111       892 607       75 303       18 556       1 877       150 517       53         4212101       Household & lawn furniture       51       D       D       D       f       D         4212102       Office & business furniture       60       D       D       D       g       D         421220       Home furnishings whsle       121       438 846       48 640       11 655       1 336       98 653       64         4212201       Home furnishings whsle       121       438 846       48 640	
421140       Motor vehicle parts, (uséd) whsle .       115       D       D       D       f       D         4212       Furniture & home furnishings whsle       232       1 331 453       123 943       30 211       3 213       249 170       118         4212       Furniture whsle       111       892 607       75 303       18 556       1 877       150 517       53         4212101       Household & lawn furniture whsle       51       D       D       D       f       D         4212102       Office & business furniture whsle       60       D       D       D       f       D         42120       Home furnishings whsle       121       438 846       48 640       11 655       1 336       98 653       64         421220       Home furnishings whsle       121       438 846       48 640       11 655       1 336       98 653       64         4212201       Household china, glassware, & crockery whsle       23       D       D       D       D       C       D         4212202       Linens, domestics, draperies, & crockery whsle       23       D       D       D       C       D	DDD
42121 421210       Furniture whsle       111       892 607       75 303       18 556       1 877       150 517       53         421210       Furniture whsle       111       892 607       75 303       18 556       1 877       150 517       53         421210       Household & lawn furniture whsle       51       D       D       D       f       D         4212102       Office & business furniture whsle       60       D       D       D       g       D         421220       Home furnishings whsle       121       438 846       48 640       11 655       1 336       98 653       64         4212201       Household china, glassware, & crockery whsle       23       D       D       D       C       D         4212202       Linens, domestics, draperies, &       23       D       D       D       C       D	D D D
4212101       Household & lawn furniture whsie       51       D       D       D       f       D         4212102       Office & business furniture whsie       60       D       D       D       g       D         42122       Home furnishings whsle       60       D       D       D       g       D         42122       Home furnishings whsle       121       438       846       48       640       11       655       1       336       98       653       64         421220       Home furnishings whsle       121       438       846       48       640       11       655       1       336       98       653       64         4212201       Household china, glassware, & crockery whsle       23       D       D       D       D       D       D         4212202       Linens, domestics, draperies, &       23       D       D       D       D       D       D	61 584
4212102       Office & business furniture whsle       60       D       D       g       D         421220       Home furnishings whsle       121       438       846       48       640       11       655       1       336       98       653       64         421220       Home furnishings whsle       121       438       846       48       640       11       655       1       336       98       653       64         4212201       Household china, glassware, & crockery whsle       23       D       D       D       C       D         4212202       Linens, domestics, draperies, &       23       D       D       D       C       D	D D
421220         Home furnishings whsle         121         438         48         640         11         655         1         336         98         653         64           4212201         Household china, glassware, & crockery whsle         23         D         D         D         C         D           4212202         Linens, domestics, draperies, &         23         D         D         D         C         D	D D
4212202 Crockery whsle 23 D D D C D Linens, domestics, draperies, &	
	DD
4212203 Floor coverings whise	D D D
4212204         Other home furnishings whsle         33         47         633         7         810         1         730         266         15         897         9	54 10 084
4213         Lumber & other construction materials whsle         179         2 597 211         90 561         20 674         2 579         185 205         86	90 90 976
42131         Lumber, plywood, millwork, & wood panel whsle         66         2         221         729         43         283         9         653         1         267         80         249         57           421310         Lumber, plywood, millwork, &         66         2         221         729         43         283         9         653         1         267         80         249         57	59 271
wood panel whsle         66         2         221         729         43         283         9         653         1         267         80         249         57           4213101         Lumber without vard whsle         9         D         D         D         e         D         D         E         D         D         E         D         D         E         E         E         E         E         E         E         E         E         E         E         E         E         E         E         E         E         E <td>D D</td>	D D
4213102         Lumber with yard whsle         20         D         D         D         f         D           4213103         Plywood, veneer, millwork, & wood panel whsle         37         D         D         D         e         D	
42132 Brick, stone, & related construction	
materials whsle         36         96 255         8 731         1 805         266         24 222         7           421320         Brick, stone, & related construction         36         96 255         8 731         1 805         266         24 222         7	
materials whsle         36         96 255         8 731         1 805         266         24 222         7           4213201         Brick, block, tile, clay/cement sewer pipe whsle         13         D         D         D         b         D	09 9 032 D D
4213202         Sand, gravel, & stone whsle         12         D         D         D         D           4213203         Cement, lime, & related         11         D         D         D         D         D	
42133 Roofing, siding, & insulation material	
421330 Roofing. siding. & insulation 30 D D D C D	D D
material whsle     30     D     D     C     D       4213301     Roofing, siding, & insulation material whsle     30     D     D     D     c     D	D D
42139     Other construction materials whsle     47     D     D     D     f     D       421390     Other construction materials whsle     47     D     D     D     f     D	D D
4213901 Flat glass & other construction glass whsle	D D
4213902 Other construction materials whsle	

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Mode Bode Bode Bode Bode Bode Bode Bode B		PMSAs), see Appendix E								
ATLANTIC CUTY, PANJ-DE-MD         PILL REPENDENCE			ments		payroll	quarter payroll	for pay period including March 12	expenses	inventoriesr	End-of-1997 inventories <sup>r</sup> (\$1,000)
Philoschen A-NJ PMSA- Inchart weichweise under weichweise inder weic		ATLANTIC CITY, PA-NJ-DE-MD								
eff         Workeek insk audek godeOn.         eff         eff<         eff         eff<         eff<         eff		Philadelphia, PA-NJ PMSA-								
cita         Professional academenti academenti         and sequence wide.         and s		Merchant wholesalers-Con.								
42141         Augustes while         803         4 117 303         4 12 200         11 14 522         11 46 30         693 386         114 072         48 7 7           42140         Management while         17         D         D         D         C         D         D         C         D         D         C         D         D         C         D <td< td=""><td>421</td><td>Wholesale trade, durable goods-Con.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	421	Wholesale trade, durable goods-Con.								
42141         Prindignath columner 4 supplies         17         0        0         0        0	4214		803	4 117 303	492 400	114 592	11 489	934 386	414 072	430 723
42140         Photographic subjects         17         0         0         0         c         0 </td <td>42141</td> <td>Photographic equipment &amp; supplies</td> <td></td> <td></td> <td></td> <td>D</td> <td></td> <td></td> <td>D</td> <td>D</td>	42141	Photographic equipment & supplies				D			D	D
421480         Office Segurpment whele         195         D         D         D         D         D         D         D         D           42143         Computer's computer's computer's and them whele         276         2.302.852         2016 679         47.867         4.883         3852.963         1191.522         2006 67           4214301         Computer's comput	421410	Photographic equipment &	17	D	D	D	с	D	D	D
4213         Computer Scored profile and score of the score of t							g			D D
de approver while         276         2 302 882         206 679         47 587         4 383         382 283         101 922         200 6           4214301         Computer & perpheral         226         1 380 315         171 797         38 865         3 425         326 336         184 405         201 6           42143012         Computer & perpheral         228         1 380 315         171 797         38 865         3 425         326 336         184 405         201 5           42143012         Computer & perpheral         66         D         D         D         G         G         D			130	U	U	U	g	D	U	D
4214301 (214301)         cenument & software whiles computers & prophenial (214302)         226 (22)         1 930 315 (17) 797         733 665 (34)         4383 (34)         382 383 (34)         384 465 (34)         200 (34)         383 665 (34)         382 383 (34)         384 465 (34)         200 (34)         383 665 (34)         382 383 (34)         384 665 (34)         382 383 (34)         384 30 (34)         383 665 (34)         382 383 (34)         384 30 (34)		equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
42143011         enciment whole	4214301	equipment & software whsle	276	2 302 832	205 679	47 587	4 383			206 686
4214302         Computers & peripheral augument in red use         143         D         D         D         D         g         D         D           4214302         Commercial equipment whether	42143011	equipment whsle Computers & peripheral					3 425			201 929
42:1302         Computer software (packaged) while         47         372 517         33 882         8 922         956         55 847         6 917         4 7           42:1440         Other commercial equipment while weak of the commercial equipment was weak of the commercial equipment weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was weak of the commercial equipment was wea	42143012	Computers & peripheral								D
42140         Other commercial equipment while         90         D         D         D         I         D         D           421401         Medical equipment & degramment	4214302	Computer software (packaged)								D
421400         Other connercial signment Rapples wisie         0 Stop mechanics         0 45         0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	40144									4 757 D
421401         Besturant & hotel equipment & supples while         45         D         D         D         D         E         D         D           421402         Wile         Wile         45         D		Other commercial equipment								D
4214402         Store machines & equipment while         45         D         D         D         D         e         D         D           421450         Medical, dental, & hospital equipment & supplies while	4214401	Restaurant & hotel equipment &								D
42145         Madical dental & hospital equipment & supplies while	4214402	Store machines & equipment								D
421450         Medicial, dertal, & hospital equipment & supplies while.         202         803 223         116 856         26 433         2 538         249 144         82 155         77 7           4214501         Supplies while.         33 90 531         12 921         2 986         22 53         22 1865         77 286         70 4           4214602         Dental equipment & supplies         23         90 531         12 921         2 986         295         27 279         4 669         5 2           421460         Ophthalmic goods while.         24         D         D         D         D         e         D         <	42145	Medical, dental, & hospital								
4214501       Surgical, medical, & hospital supplies while	421450	Medical, dental, & hospital								75 753
4214502       Ubrital equipment & supplies whste       23       90 531       12 921       2 898       295       27 273       4 899       5 2         421460       Optimalinic goods whste       24       D       D       D       D       E       D       <	4214501	Surgical, medical, & hospital								75 753
42146 421460         Ophthalmic goods whsie         24 24         D         D         D         D         e         D         D         D           42149         Other professional equipment & supplies whsie.         58         D         D         D         f         D         D         D         f         D         D         D         f         D <td< td=""><td>4214502</td><td>Dental equipment &amp; supplies</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>70 478</td></td<>	4214502	Dental equipment & supplies								70 478
421460         Other professional equipment & confere while         24         D         D         D         D         e         D         D           421490         Other professional equipment & confere while         58         D         D         D         f         D         D         D         F         D	42146									5 275 D
421490         supplies whsle	421460	Ophthalmic goods whsle								D
4214901         supplies while         58         D         D         D         D         D         C         D         D           4214901         Other professional equipment & supplies while         11         D         D         D         C         D         D         C         D         D         C         D         D         D         C         D         D         D         C         D         D         D         D         C         D		supplies whsle	58	D	D	D	f	D	D	D
4214902         while         while         11         D         D         D         C         D         D           4214902         Other professional equipment & supplies while		supplies whsle	58	D	D	D	f	D	D	D
supplies whsie         47         229 743         34 489         8 481         783         64 739         62 690         64 8           4215         Metal & mineral (except petroleum) whsie         250         2 116 592         145 334         32 490         3 2 255         303 427         282 640         293 7           421510         Metal service centers & offices         243         D         D         D         D         h         D		whsle	11	D	D	D	с	D	D	D
whsie         whsie <th< td=""><td>4214902</td><td>supplies whsle</td><td>47</td><td>229 743</td><td>34 489</td><td>8 481</td><td>783</td><td>64 739</td><td>62 690</td><td>64 833</td></th<>	4214902	supplies whsle	47	229 743	34 489	8 481	783	64 739	62 690	64 833
42151 421510       Metal service centers & offices       243 578       D       D       D       D       h       D       D         421510       Ferrous metal service centers & sales offices       199       1 716 914       120 170       27 329       2 705       245 264       242 848       252 5         4215101       Ferrous metal service centers & offices       152       1 567 028       112 790       22 5 562       2 531       231 564       242 848       252 5         4215102       Ferrous metal service centers & sales offices       47       149 886       7 380       1 767       174       13 700          4215102       Nonferrous metal service centers & sales offices       44       D       D       D       D       0       D       D       D          4215102       Nonferrous metal service centers	4215		250	2 116 592	145 334	32 490	3 255	303 427	282 640	293 730
ales offices		Metal service centers & offices								D D
centers $152$ $1567$ $028$ $112$ $790$ $25$ $562$ $2$ $231$ $564$ $242$ $248$ $252$ $551$ $4215102$ Nonferrous metal service centers & sales offices $44$ $D$ $D$ $D$ $D$ $1767$ $174$ $13$ $700$ $ 42151021$ Nonferrous metal service centers & sales offices $31$ $D$ $D$ $D$ $D$ $e$ $D$ $D$ $42151022$ Nonferrous metal service centers $31$ $D$ $D$ $D$ $e$ $D$ $D$ $42151022$ Nonferrous metal seles offices $13$ $D$ $D$ $D$ $e$ $D$ $D$ $42152$ Coal & other mineral & ore whsle $7$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ $42152$ Coal & other mineral & ore whsle $7$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ $42161$ Electrical goods whsle $578$ $6$ $716$ $813$ $388$ $658$ $89$ $911$ $8$ $242$ $881$ $639$ $266$ $718$ $302$ $3$ $42161$ Electrical apparatus & equip, wiring wiring sup, & const material whsle $212$ $3$ $356$ $518$ $107$ $260$ $24$ $928$ $2$ $724$ $289$ $21$ $83$ $509$ $94$ $1$ $42162$ Electrical applance, television & radio set whsle $46$ $180$ $11$ $801$ $3$ $3048$ $355$ <td></td> <td>sales offices</td> <td>199</td> <td>1 716 914</td> <td>120 170</td> <td>27 329</td> <td>2 705</td> <td>245 264</td> <td>242 848</td> <td>252 523</td>		sales offices	199	1 716 914	120 170	27 329	2 705	245 264	242 848	252 523
4215102       Nonferrous metal service centers & sales offices		centers							242 848	252 523
42151021       Nonferrous metal service centers       31       D       D       D       D       e       D       D       D         42151022       Nonferrous metal sales offices       13       D       D       D       D       b       D <t< td=""><td></td><td>Nonferrous metal service</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>-</td></t<>		Nonferrous metal service							-	-
42151022       Nonferrous metal sales offices	42151021	Nonferrous metal service								D
42152 421520       Coal & other mineral & ore whsle Coal & other mineral & ore whsle Electrical appratus & equip, wiring supp, & const material whsle Electrical appliance, television & radio set whsle Electrical appliance, television & radio set whsle Electrical appliance, television & radio set whsle Electrical appliance, television & radio set whsle 320       T       D </td <td>42151022</td> <td>Nonferrous metal sales</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>	42151022	Nonferrous metal sales								D
4216 42161       Electrical goods whsle	42152									D
42161       Electrical apparatus & equip, wining supp, & const material whisle       212       3 356 518       107 260       24 928       2 724       289 021       83 509       94 1         421610       Electrical apparatus & equip, wining supp, & const material whisle       212       3 356 518       107 260       24 928       2 724       289 021       83 509       94 1         42162       Electrical appliance, television & radio set whisle       212       3 356 518       107 260       24 928       2 724       289 021       83 509       94 1         42162       Electrical appliance, television & radio set whisle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         421620       Other electronic parts & equipment whisle		Coal & other mineral & ore whsle .					b			D
421610       Electrical apparatus & equip, wing supp, & const material whsle       212       3 356 518       107 260       24 928       2 724       289 021       83 509       94 1         42162       Electrical appliance, television & radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         421620       Electrical appliance, television & radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         42169       Other electronic parts & equipment whsle       320       3 180 279       269 597       61 935       5 163       563 488       163 369       186 1		Electrical apparatus & equip, wiring								302 536
42162       Electrical appliance, television & radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         42162       Electrical appliance, television & radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         42169       Other electronic parts & equipment whsle       320       3 180 279       269 597       61 935       5 163       563 488       163 369       186 1	421610	Electrical apparatus & equip,	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
421620       radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         421620       Electrical appliance, television & radio set whsle       46       180 016       11 801       3 048       355       29 130       19 840       22 2         42169       Other electronic parts & equipment whsle       320       3 180 279       269 597       61 935       5 163       563 488       163 369       186 1			212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
421620       Electrical appliance, television & radio set whsle		radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
whsle 320 3 180 279 269 597 61 935 5 163 563 488 163 369 186 1	421620	Electrical appliance, television &								22 284
	42169		200	0 100 070	260 507	61 005	5 160	562 400	162 260	100 110
	421690	Other electronic parts & equipment								186 119
4216901 Communications equipment &	4216901	Communications equipment &								74 780
4216902 Electronic parts (excluding communications equipment)	4216902	Electronic parts (excluding								
			174	1 302 824	89 402	19 391	1 931	162 386	89 910	111 339

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA-NJ PMSA- Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	363	1 023 236	131 034	29 030	3 707	256 176	151 460	166 742
42171 421710	Hardware whsle	161 161	436 254 436 254	65 372 65 372	14 015 14 015	1 830 1 830	119 770 119 770	69 020 69 020	74 784 74 784
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
421730	Warm air heating & air- conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
42174	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
421740	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except	1 062	3 273 168	450 141	99 462	10 810	835 535	518 213	554 085
421810	petroleum) machinery & equip whsle Construction & mining (except	60	D	D	D	f	D	D	D
	petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	36	D	D	D	е	D	D	D
421820	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
4218201	Farm machinery & equipment— farm dealers	16	D	D	D	с	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
421830 4218301	Industrial machinery & equipment whsle Food-processing machinery &	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
4218302	equipment whsle Hydraulic & pneumatic (fluid- power) machinery & equipment	25	70 675	10 458	2 344	240	19 804	9 639	8 786
42183021	whsle Hydraulic & pneumatic pumps & motors whsle	79 36	216 042 64 315	37 103 11 367	8 428 2 672	813 264	65 679 19 085	19 860 5 997	21 637 6 497
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	43	151 727	25 736	5 756	549	46 594	13 863	15 140
4218303	General-purpose industrial machinery & equipment whsle.	168	440 369	73 124	15 251	1 771	140 143	74 764	80 644
4218304	Metalworking machinery & equipment whsle	72	211 994	19 685	3 912	451	39 923	12 978	14 252
4218305 4218306	Materials handling equipment whsle Oilwell, oil refinery, & pipeline	84	302 336	46 354	10 994	1 089	80 611	28 185	26 155
4218307	mach, equip, & supplies whsle. Other industrial machinery & equipment whsle	10 134	D	D	D	c g	D	D	D
42184	Industrial supplies whsle	224	643 308	96 931	21 142	9 2 299	168 269	72 145	79 406
421840 4218401	Industrial supplies whsle General-line industrial supplies	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
4218402	whsle Mechanical power transmission supplies whsle	30 32	78 896 93 641	8 970 12 902	2 090 2 980	260 325	18 167 22 491	6 070 10 856	6 343 12 758
4218403 4218404	Welding supplies whsle Industrial containers & supplies	21	D	D	D	е	D	D	D
4218405	whsle Industrial valves & fittings	42	91 143	15 714	2 340	330	28 407	3 702	4 047
4218406	(except fluid-power) whsle Other industrial supplies whsle .	29 70	136 483 D	19 795 D	4 329 D	412 f	33 836 D	16 512 D	17 115 D
42185	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
421850	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
4218501 4218502	Beauty & barber shop equipment & supplies whsle Custodial, janitors' equipment &	15	D	D	D	с	D	D	D
4218502	supplies whsle Laundry & dry-cleaning	55	86 193	16 673	3 899	507	29 137	10 847	9 876
4218504	equipment & supplies whsle Other service establishment	19	D	D	D	с	D	D	D
	equipment & supplies whsle	38	D	D	D	е	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Image: Barlow	MSAs, and	PMSAs), see Appendix E]								
ATLATTC CITY, PA-M-DE-MO         ATLATTC CITY, PA-M-DE-MO         ATLATTC CITY, PA-M-DE-MO           Pilledepine, PA-M PUSA- Construction decision duration durat			ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventories <sup>r</sup>	End-of-1997 inventories' (\$1,000)
Con.         Marchain wholesalar = Co.         All         Marchain wholesalar = Co.         Marchain wholesalar = Co. <td></td> <td>ATLANTIC CITY, PA-NJ-DE-MD</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		ATLANTIC CITY, PA-NJ-DE-MD								
471         Wolsslo had, durble goddCn         172										
4218         Habitang, Contrast, Supples         43         342 87         25 85         5 99         579         50 022         66 896         99 06           421800         The problem on supples         33         342 875         25 659         5 99         579         50 022         66 896         99 06           421800         Marine machines, supples         33         342 875         25 659         5 99         579         50 022         66 896         90 00           421800         Marine machines, supples         33         342 875         25 659         5 79         579         50 022         66 896         90 00           421800         Marine machines, supples         572         2 25 51         100         0 <td></td> <td>Merchant wholesalers-Con.</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Merchant wholesalers-Con.								
drifter         wheth-Co. Transporting or beformed is applied to the form or beformed is	421	Wholesale trade, durable goods-Con.								
42166         Transmittering experient A supplier         4.4         342 807         225 650         5 970         5.70         500 002         660 866         99 000           421601         Acceleration of a supplier         4.3         342 675         35 699         5 979         579         500 002         660 866         99 000           4218001         Acceleration         Acceleration         4.3         2217         15 561         3 840         372         22 03 33         79 99         00 00         0 <t< td=""><td>4218</td><td>Machinery, equipment, &amp; supplies</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	4218	Machinery, equipment, & supplies								
42180         Transportant Sector Science 1         Sector 2         Sec	42186	Transportation equipment & supplies	40	040.075	05.050	5 070	570	50,000	00,000	00,000
dribe         mining         dia         362 807         25 669         5 979         67 79         60 002         66 066         90 00           draid         manual mathem         dia	421860	Transportation equipment &	43	342 875	25 659	5 9/9	579	50 022	80 900	99 092
4218022         cruption 4 Augelies whoth, weighte whoth, 241803         44         281 747         15 561         3 883         372         28 383         77 259         00 58           421803         Carl and charle goots what, supplies whoth, 24190         Carl and charle goots what, supplies whoth, 24190         572         22 25 141         210 746         48 653         6 370         482 756         228 514         224 15           42190         Miscalameous durable goots what, supplies whoth, Scoring a presention jacob & 421920         773         D         D         D         D         0	4218601	whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
421903         Official response which explores w		equipment & supplies whsle Marine machinery, equipment, &								90 525
42191 42191         Magedian are durable operiod with a mergine without a pool at many and sopplies without and sopplies without and sopplies without a pool at many and sopplies without and be pool at many and sopplies without a pool at many and sopplies without a pool at many and sopplies without a sopplies without and sopplies without and be pool at many and sopplies without a sopplies without and sopplies without and sopplies wit	4218603	Other transportation equipment								D
421910         Sporting A recession in points A supplies white.         73         D <thd< th=""> <thd< th="">         D</thd<></thd<>	4010									D
42190         Sporting A recreational goods A.         73         0		Sporting & recreational goods &								254 134 D
421820         whele	421910	Sporting & recreational goods & supplies whsle								D
42180         Toy & hobby goods & supplier         55         147 08         15 045         3 425         385         52 795         23 946         21 47           42183         Recyclable material whate         197         D         D         D         D         G         D	42192		52	147 085	15 045	3 425	385	52 795	23 846	21 476
421830         Recyclate material while         197         D         D         G         D         G         D         G         D         D         I           42183011         Ind a side incerp processors (aug power processing (not all line), increases         80         D         D         D         I         D         D         I         I         D         D         I         I         D         D         I         I         D         D         I         I         D         D         I         I         D         D         I         I         D         D         I         I         D	421920	Toy & hobby goods & supplies								21 476
42193011         dealers         model         D         D         D         I         D         I         D         D         I         D         D         I         I         D         D         I         I         D         D         I         I         D         D         I         I         D         I         I         D         I         I         D         I         D <thd< th=""> <thd< th="">         D</thd<></thd<>	421930	Recyclable material whsle								D D
42190012       equipment)       44       312 739       26 387       6 629       710       60 707       23 480       21 83         4219002       Inot & starp processing equip)       36       0		dealers	80	D	D	D	f	D	D	D
def tot using power processing whele         36         D         D         D         C         D	42193012	equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
4219303       While       While       S5       D       D       D       D       P       D		(not using power processing equip)	36	D	D	D	с	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		whsle								D D
421940         Jeweiry/watch/siloware/precious         93         D         D         D         D         T         D         D         D           4219401         Jeweiry/watch/siloware/precious         86         D         D         D         D         T         D	42194		93	D	D	D	f	D	П	D
precise stone, & silverware, whele         B6         D         D         D         t         D         t         D         D         t         D         D         t         D         D         T         D         D         D         T         D         D         D         T         D		Jewelry/watch/silverware/precious								D
42199         Other miscellaneous durable goods whsle         157         515 830         46 931         11 045         1 622         100 560         80 318         54 44           4219901         Other miscellaneous durable goods whsle         157         515 830         46 931         11 045         1 622         100 560         80 318         54 44           4219901         Goods whsle         8         D         D         0         c         D         0 <td>4219401</td> <td>precious stone, &amp; silverware</td> <td>86</td> <td>р</td> <td>р</td> <td>П</td> <td>f</td> <td>D</td> <td>П</td> <td>D</td>	4219401	precious stone, & silverware	86	р	р	П	f	D	П	D
whele	12100		00	D	5	U U		5	U	D D
goods while         157         515 830         46 931         11 045         1 622         100 560         80 318         54 14           4219901         Musical instruments & supplies goods while         8         D         D         D         C         D         D         D         C         D		whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		goods whsle Musical instruments & supplies								54 143
42199041       Prerecorded media whsle       33       D       D       D       D       I       D	4219903	General merchandise (durable								D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Prerecorded media whsle Compact discs/prerecorded								D D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42199042	records whsle Prerecorded video tapes								D
4219906       Other durable goods whsle       445       D       D       D       D       e       D	4219905	Fire extinguishers & fire safety								4 741
4221 422110       Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle 68       344 68       2 310 826 68       196 201 D D       45 900 D D       4 968 D D D       379 370 D D D D D D D D D D D D       160 314 D D D D D D D       155 66 D D D D D D D D D D D D       379 370 D 	4219906	equipment whsle Other durable goods whsle								D D
42211 $422110$ Printing & writing paper whsle Printing & writing paper whsle $42212$ $68$ $42212$ D $68$ D $D$ D 	422	Wholesale trade, nondurable goods	2 359	18 072 905	1 199 268	275 726	34 437	2 557 855	1 340 258	1 368 446
422120       Stationery & office supplies whsle.       131       D       D       D       D       G       D<	42211	Printing & writing paper whsle	68	D	D	D	g	D	D	155 667 D D
422130       whsle       145       997 856       95 055       22 495       2 654       186 697       76 343       72 424         422130       Industrial & personal service paper whsle       145       997 856       95 055       22 495       2 654       186 697       76 343       72 424         4222       Drugs, & druggists' sundries whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         422210       Drugs, & druggists' sundries whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         422210       Drugs, & druggists' sundries       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         4222101       General-line drugs whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         4222102       General-line drugs whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         4222102       General-line drugs whsle       50       2 165 975       46 404       11 247       1 396       97 559										D D
422130       Industrial & personal service paper whsle       145       997 856       95 055       22 495       2 654       186 697       76 343       72 424         4222       Drugs, & druggists' sundries whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         422210       Drugs, & druggists' sundries       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         422210       Drugs, & druggists' sundries       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         4222101       General-line drugs whsle       99       2 618 015       71 932       16 842       1 992       161 344       303 801       310 244         4222102       Specialty-line drug, pharmaceutical, cosmetic, &       50       2 165 975       46 404       11 247       1 396       97 559       272 217       278 57	42213		4.45	007 050	05 055	00 405	0.054	100 007	70.040	70 405
42221         Drugs, & druggists' sundries whsle         99         2 618 015         71 932         16 842         1 992         161 344         303 801         310 244           422210         Drugs, & druggists' sundries whsle         99         2 618 015         71 932         16 842         1 992         161 344         303 801         310 244           4222101         General-line drugs whsle         99         2 618 015         71 932         16 842         1 992         161 344         303 801         310 244           4222101         General-line drugs whsle         50         2 165 975         46 404         11 247         1 396         97 559         272 217         278 57           4222102         Specialty-line drug, pharmaceutical, cosmetic, &         50         2 165 975         46 404         11 247         1 396         97 559         272 217         278 57	422130	Industrial & personal service paper								72 425 72 425
4222101         General-line drugs whsle         99         2 618 015         71 932         16 842         1 992         161 344         303 801         310 244           4222102         Specialty-line drug, pharmaceutical, cosmetic, &         50         2 165 975         46 404         11 247         1 396         97 559         272 217         278 57	42221	Drugs, & druggists' sundries whsle		2 618 015 2 618 015	71 932 71 932				303 801 303 801	310 240 310 240
pharmaceutical, cosmetic, &	4222101	whsle General-line drugs whsle		2 618 015 2 165 975		16 842 11 247				310 240 278 571
	102	pharmaceutical, cosmetic, &	49	452 040	25 528	5 595	596	63 785	31 584	31 669

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-								
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	257	1 273 766	93 332	20 862	3 017	217 526	181 325	183 441
422310	goods whsle Piece goods, notions, & other dry	74	297 978	22 621	4 975	674	51 757	52 637	54 673
4223101	goods whsle Piece goods—jobbers	74 54	297 978 D	22 621 D	4 975 D	674 f	51 757 D	52 637 D	54 673 D
4223102	Notions & other dry goods whsle	20	D	D	D	с	D	D	D
42232	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
422320	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
42233	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
42234 422340	Footwear whsle	27 27	192 375 192 375	12 655 12 655	2 794 2 794	368 368	31 472 31 472	29 744 29 744	18 110 18 110
4224 42241	Grocery & related products whsle General-line grocery whsle	713 65	6 631 362 1 096 265	428 840 72 122	98 454 16 468	12 595 1 966	946 381 147 451	289 049 74 447	316 655 76 256
422410 4224103	General-line grocery whsle Other general-line grocery	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
42242	whsle         Packaged frozen food whsle	60 59	1 085 651 599 330	71 721 27 933	16 375 6 796	1 950 837	146 631 57 224	73 910 17 435	75 597 33 723
422420	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
42243	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
422430 4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk)	46	352 211	29 911	6 190	808	65 830	11 293	11 589
	whsle	45	D	D	D	f	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	24 24	127 577 127 577	10 141 10 141	2 277 2 277	308 308	20 577 20 577	3 328 3 328	3 449 3 449
4224402	Poultry & poultry product (except live) whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
42245 422450	Confectionery whsle	43 43	239 671 239 671	12 633 12 633	2 647 2 647	396 396	28 263 28 263	16 531 16 531	16 766 16 766
42246 422460	Fish & seafood whsle	42 42	D	D	D D	e	D	D	D
42247	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
422470 42248	Meat & meat product whsle Fresh fruit & vegetable whsle	74 147	1 037 557 1 313 576	46 953 82 431	10 593 18 326	1 324 2 394	95 194 167 410	25 969 23 536	26 770 21 918
422480 42249	Fresh fruit & vegetable whsle Other grocery & related products	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
422490	Whsle	213	D	D	D	h	D	D	D
4224901	whsle Coffee, tea, & spice whsle	213 26	DDD	DDD	DDD	h e	D	DDD	D
4224902 4224903 4224904	Bread & baked goods whsle Soft drinks whsle Canned goods whsle	59 35 13	D 230 454 D	D 29 422 D	D 6 513 D	e 861 c	D 56 513 D	5 880 D	D 6 561 D
4224905	Food & beverage basic materials whsle	7	D	D	D	c	D	D	D
4224906 4225	Other grocery specialties whsle . Farm-product raw material whsle	73 21	D	D	D	g	D	D	D
4225 42251 422510	Grain & field bean whsle Grain & field bean whsle	21 6 6	D D	D D		c b b		DDD	D
42259	Other farm product raw material	10			5				
422590	whsle Other farm product raw material whsle	10 10	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	а	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	268 81	1 195 595	115 214	26 337 9 707	2 726	231 476	96 270 38 861	89 428
422610	shapes whsle Plastics materials & basic forms & shapes whsle	81 81	418 134 418 134	42 372 42 372	9 707 9 707	1 015 1 015	86 516 86 516	38 861 38 861	38 575 38 575
42269	Other chemical & allied products								
422690	whsle Other chemical & allied products	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
4226901	whsle Industrial gases (except LP) whsle	187 13	777 461 17 515	72 842 4 582	16 630 1 031	1 711 112	144 960 8 773	57 409 1 954	50 853 2 025
4226902	Other chemical & allied products whsle	174	759 946	68 260	15 599	1 599	136 187	55 455	48 828

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
422	Merchant wholesalers – Con. Wholesale trade, nondurable goods – Con.								
4227	Petroleum & petroleum products			_	_		_	_	_
42271 422710	whsle Petroleum bulk stations & terminals . Petroleum bulk stations &	77 30	D D	D D	D D	f f	D D	D D	D D
422710	Petroleum bulk stations &	30	D	D	D	f	D	D	D
42271011	terminals (except LP) Petroleum bulk stations (except LP)	28 21	D	D	D D	f e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	е	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	е	D	D	D
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	97 61	D	D D	D D	g	D	D D	D D
422810	Beer & ale whsle Wine & distilled alcoholic beverage	61	D	D	D	g g	D	D	D
422820	Wine & distilled alcoholic beverage	36	D	D	D	f	D	D	D
4228201	whsle Wine & distilled alcoholic bev (licensed operation) whsle	36 29	D	D	D	f f	D	D	D
4229	Miscellaneous nondurable goods whsle	483	D	D	D	i	D	D	D
42291 422910	Farm supplies whsle	56 56	D	D	D	f	D	D	D
4229101 4229102	Farm supplies—farm dealers Farm supplies—whsle distributors	10 46	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle Book, periodical, & newspaper whsle	73 73	434 957 434 957	53 484 53 484	12 283 12 283	2 012 2 012	108 343 108 343	73 078 73 078	77 587 77 587
42293	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	37 37	D D	D D	D D	e e	D D	D D	D D
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies	38 38	D D	D D	D D	e e	D D	D D	D D
	whsle	38	D	D	D	е	D	D	D
42299 422990	Other miscellaneous nondurable goods whsle Other miscellaneous nondurable	218	D	D	D	g	D	D	D
4229901	goods whsle	218 69	D 269 083	D 32 535	D 7 257	g 979	D 76 481	D 41 642	D 37 792
4229902 4229903	General merchandise (nondurable goods) whsle Textile bags, bagging, & burlap	45	49 535	6 720	1 121	178	11 142	4 851	6 365
4229904	whsle	4 100	D D	D D	D D	a e	D D	D D	D D
	Manufacturers' sales branches and sales offices	658	42 173 650	1 319 043	360 150	22 931	2 742 456	756 694	725 084
421	Wholesale trade, durable goods	406	24 171 880	573 023	162 455	10 329	1 266 718	533 650	510 637
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	14 771 895	68 017	18 664	1 440	226 589	214 354	202 022
42111 421110	Automobile & other motor vehicle whsle Automobile & other motor vehicle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	16 7	14 055 826 D	32 542 D	9 685 D	674 e	150 920 D	166 895 D	163 647 D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103 4211105	Light truck & van (14,000 lb or less) whsle Heavy truck & tractor (over	4	D	D	D	с	D	D	D
	26,000 lb) whsle	4	D	D	D	с	D	D	D
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts	21	D	D	D	f	D	D	D
421120	Whsle	21	D	D	D	f	D	D	D
4211202	parts – warehouse distributors . Motor vehicle supplies & new parts – jobbers	8 13	D	D	D	c f	D	D	D

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments	Sales	Annual payroll	First- quarter payroll	Paid employees for pay period including March 12	Operating expenses	End-of-1996 inventories <sup>r</sup>	End-of-1997 inventories <sup>r</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
	CMSA—Con. Philadelphia, PA–NJ PMSA–								
	Con. Manufacturers' sales branches and sales offices—								
421	Con. Wholesale trade, durable goods-Con.								
4212	Furniture & home furnishings whsle	14	D	D	D	с	D	D	D
42121 421210 4212102	Furniture whsle Furniture whsle Office & business furniture whsle	10 10 6	D D	D D D	D D D	c c b	D D D	D D D	D D D
4213	Lumber & other construction materials								
42133	whsle Roofing, siding, & insulation material	24	297 866	12 252	2 785	336	26 922	8 203	13 123
421330	whsle Roofing, siding, & insulation	6	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214 42142 421420	Professional & commercial equipment & supplies whsle Office equipment whsle Office equipment whsle	73 19 19	2 989 931 639 214 639 214	255 135 47 012 47 012	77 148 13 748 13 748	3 694 732 732	562 617 80 813 80 813	59 761 8 237 8 237	42 962 8 096 8 096
42143	Computer & computer peripheral equipment & software whsle	32	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	32	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	32	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whste	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	07	D	D	D		D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	27 27 27			D D D	e e e			D D
4215101	Ferrous metal service centers & onlices Sales offices	21	D	D	D	e	D	D	D
42151011	Ferrous metal service	12	D	D	D	e	D	D	D
42151012 4215102	Ferrous metal sales offices Nonferrous metal service	9	Ď	Ď	Ď	b	Ď	Ď	D
	centers & sales offices	6	D	D	D	b	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	101	2 061 567	109 843	31 755	2 224	195 558	42 422	44 143
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	34	622 100	41 183	9 777	768	66 597	22 602	21 941
	while	34	622 100	41 183	9 777	768	66 597	22 602	21 941
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whsle	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
421690	Other electronic parts & equipment whsle	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
4216901	Communications equipment & supplies whsle.	48	598 527	48 355	16 858	1 129	70 414	7 506	8 128
4216902	Electronic parts (excluding communications equipment)	-10	000 027	40 000	10 000	1 120	10 11	7 000	0 120
1017	whsle	14	501 773	13 954	3 555	237	39 303	7 423	9 032
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	731 625	28 927	6 358	498	56 841	41 617	45 636
42171 421710	Hardware whsle Hardware whsle	5 5	D D	D	D D	b b	D	D	D D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	456 020	15 656	3 297	268	30 863	29 541	34 695
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	456 020	15 656	3 297	268	30 863	29 541	34 695
42173	Warm air heating & air-conditioning								
421730	equipment & supplies whsle Warm air heating & air-	4	D	D	D	с	D	D	D
	conditioning equipment & supplies whsle	4	D	D	D	с	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
	Manufacturers' sales branches and sales offices — Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle-Con.								
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218 42183	Machinery, equipment, & supplies whsle Industrial machinery & equipment	98	2 097 041	72 387	18 209	1 453	133 523	66 853	66 972
421830	whsle Industrial machinery & equipment	48	441 305	37 989	9 792	802	73 176	27 955	26 962
4218303	whsle General-purpose industrial	48 20	441 305 174 600	37 989 8 384	9 792 2 038	802 184	73 176 15 822	27 955 3 801	26 962 3 878
4218305	machinery & equipment whsle . Materials handling equipment whsle	6	174 800 D	8 364 D	2 038 D	104 e	13 622 D	3 801 D	3 8/8 D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	с	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	38 38	1 432 364 1 432 364	22 997 22 997	5 700 5 700	435 435	38 522 38 522	17 646 17 646	16 729 16 729
4218402 4218403	Mechanical power transmission supplies whsle Welding supplies whsle	8 11	145 156 D	3 705 D	931 D	77 b	6 153 D	1 171 D	1 301 D
4218404 4218405	Industrial containers & supplies whsle Industrial valves & fittings	2	D	D	D	a	D	D	D
4218405	(except fluid-power) whsle Other industrial supplies whsle .	5 12	57 507 D	2 646 D	508 D	52 c	4 097 D	3 189 D	3 322 D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503 4218504	Laundry & dry-cleaning equipment & supplies whsle Other service establishment	1	D	D	D	а	D	D	D
	equipment & supplies whsle	3	D	D	D	b	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle	5	D	D	D	c c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	252	18 001 770	746 020	197 695	12 602	1 475 738	223 044	214 447
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	36 9 9	833 502 D D	30 034 D D	7 728 D D	540 e e	82 399 D D	8 988 D D	10 304 D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	21 21	D D	D D	D D	c c	D D	D D	D D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	19 19	7 576 795 7 576 795	390 324 390 324	108 979 108 979	4 874 4 874	690 251 690 251	49 993 49 993	45 512 45 512
422210	whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
	toiletries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry goods whsle	17 8	229 752 D	8 729 D	2 336 D	143 a	20 925 D	8 872 D	8 564 D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	60 7 7	2 717 662 D D	94 679 D D	22 852 D D	2 672 c c	221 156 D D	15 635 D D	15 090 D D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	e	D	D	D
42249 422490	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
4224902	Other grocery & related products whsle Bread & baked goods whsle	34 14	2 080 402 288 532	55 999 23 668	13 460 5 823	1 538 796	122 209 48 361	6 771 3 791	6 327 3 976
4224903 4224904 4224906	Soft drinks whsle Canned goods whsle Other grocery specialties whsle .	6 2 6	115 628 D	14 109 D	3 392 D	369 c c	29 218 D	2 485 D	1 841 D D

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MSAs, and	I PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
	Manufacturers' sales branches and sales offices – Con.								
422	Wholesale trade, nondurable goods- Con.								
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	60 12	2 908 531 287 510	162 325 9 520	40 694 2 263	3 017	326 100	55 107 20 724	54 202 19 652
422610	shapes whsle Plastics materials & basic forms & shapes whsle	13 13	287 510 287 510	9 520 9 520	2 263 2 263	177 177	15 885 15 885	20 724 20 724	19 652 19 652
42269	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
422690	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
4226901 4226902	Industrial gases (except LP) whsle Other chemical & allied products	7	101 492	8 069	2 000	215	16 234	4 178	3 566
	whsle	40	2 519 529	144 736	36 431	2 625	293 981	30 205	30 984
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	28 16	3 106 751 1 345 927	31 273 19 955	8 079 5 154	624 420	73 792 51 305	72 280 56 530	68 478 50 680
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations &	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
4227101	terminals (except LP) Petroleum bulk terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
	(except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	29	D	D	D	f	D	D	D
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper	15	D	D	D	e	D	D	D
422320	whsle	15	D	D	D	е	D	D	D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	4 4	D D	D D	D D	c c	D D	D D	D D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	с	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1 264	11 240 275	315 027	71 856	7 389	565 675	15 763	15 495
421	Wholesale trade, durable goods	909	7 263 500	211 412	47 283	4 771	376 207	10 753	10 164
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	2 174 684	20 343	4 814	1 124	40 274	450	526
42111 421110	Automobile & other motor vehicle whsle Automobile & other motor vehicle	8	D	D	D	g	D	D	D
4211101	whsle	8 7	D D	D D	D D	g g	D D	D D	D D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	78 49	D	D	D D	e c	D D	D D	D D
421210 4212101	Furniture whsle Household & lawn furniture	49	D	D	D	с	D	D	D
4212102	whsle Office & business furniture whsle	28 21	D	D	D	c b	D	D	D
42122	Home furnishings whsle	29	D	D	D	c	D	D	D
421220 4212201	Home furnishings whsle Household china, glassware, & crockery whsle	29 4	D	D	D	с	D	D	D
4212203 4212204	Floor coverings whsle Other home furnishings whsle	4 5 15	D D 66 411	D D 2 367	D D 525	b a 82	D D 4 666	D D 118	D D 77
-									

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation,					Paid			
	and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
	Agents, brokers, and commission merchants – Con.								
421	Wholesale trade, durable goods-Con.								
4213	Lumber & other construction materials whsle	42	167 510	5 358	1 214	87	9 034	47	63
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	а	D	D	D
42139	Other construction materials whsle	13	44 020	2 038	470	33	3 299	47	63
421390 4213902	Other construction materials whsle	13	44 020	2 038	470	33	3 299	47	63
4213902	Other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	429 984	24 326	5 774	419	50 390	993	1 015
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral	16	D	D	D	b	D	D	D
4214302	equipment for resale Computer software (packaged)	12	D	D	D	b	D	D	D
	whsle	11	13 542	1 293	262	22	2 386	56	32
42144 421440	Other commercial equipment whsle . Other commercial equipment	22	D	D	D	b	D	D	D
4214401	whsle	22	D	D	D	b	D	D	D
4214402	supplies whsle Store machines & equipment whsle	15 7	D	D	D	b b	D	D	D
42145	Medical, dental, & hospital								
421450	equipment & supplies whsle Medical, dental, & hospital	41	151 870	15 803	3 821	250	35 032	754	670
4214501	equipment & supplies whsle Surgical, medical, & hospital supplies whsle	41 37	151 870 D	15 803 D	3 821 D	250	35 032 D	754 D	670 D
4214502	Dental equipment & supplies whsle	4	D	D	D	c c	D	D	D
42149	Other professional equipment &		-	_	_	-	_	_	_
421490	Supplies whsle Other professional equipment &	6	D	D	D	а	D	D	D
4214902	supplies whsle Other professional equipment & supplies whsle	6 5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum)	5	D	D	U	a	D		U
42151	whsle	47 43	D	D D	D	c c	D D	D	D D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	43	D	D	D	c	D	D	D
42151011	sales offices Ferrous metal service	35	D	D	D	c	D	D	D
42151012 4215102	Centers Ferrous metal sales offices Nonferrous metal service	3 32	D D	D D	D D	b b	D D	D D	D D
4215102	centers & sales offices Nonferrous metal sales	8	D	D	D	а	D	D	D
	offices	8	D	D	D	а	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	4 4	D D	D D	D D	a a	D D	D D	D D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	191	1 609 995	52 354	11 685	1 009	86 739	374	568
421610	supp, & const material whsle Electrical apparatus & equip,	92	682 819	25 438	5 454	529	41 856	269	444
	wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
42162	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45
421620	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA–NJ PMSA– Con.								
	Agents, brokers, and commission merchants – Con.								
421	Wholesale trade, durable goods-Con.								
4216 42169	Electrical goods whsle-Con. Other electronic parts & equipment								
421690	whsle	84	788 121	23 473	5 367	411	38 448	91	79
4216901	whsle	84	788 121	23 473	5 367	411	38 448	91	79
4216902	supplies whsle Electronic parts (excluding	12	67 331	2 773	619	47	5 017	48	52
4210002	communications equipment) whsle	72	720 790	20 700	4 748	364	33 431	43	27
4217	Hardware, & plumbing & heating								
42171	equipment & supplies whsle Hardware whsle	90 31	596 050 D	25 561 D	6 320 D	517 c	41 667 D	4 623 D	3 744 D
421710	Hardware whsle	31	D	D	D	С	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
421720	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
42173	Warm air heating & air-conditioning	13	D	D	D		D	D	D
421730	equipment & supplies whsle Warm air heating & air-	15	D	D	D	с	U	D	D
	conditioning equipment & supplies whsle	13	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies	242	942 994	45 089	9 704	859	77 470	3 052	2 638
42183	whsle Industrial machinery & equipment	159	477 572	45 089 25 846	5 869	516	43 285	1 644	1 292
421830	whsle Industrial machinery & equipment	159	477 572	25 846 25 846	5 869	516	43 285	1 644	1 292
4218302	whsle Hydraulic & pneumatic (fluid- power) machinery & equipment	8	477 572 D	25 846 D	5 669 D	510 b	43 205 D	1 044 D	1 292 D
4218303	whsle General-purpose industrial	78	259 121	15 052	3 224	280	24 346	658	628
4218304	machinery & equipment whsle . Metalworking machinery & equipment whsle	17	233 121 D	13 032 D	5 224 D	200 b	24 340 D	D	020 D
4218305	Materials handling equipment whsle	15	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
421840 4218401	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
4218402	whsle Mechanical power transmission	10	18 137	1 153	229	23	1 899	-	-
4218404	supplies whsle Industrial containers & supplies	6	20 652	800	184	16	1 260	-	-
4218405	whsle Industrial valves & fittings	12	D	D	D	b	D	D	D
4218406	(except fluid-power) whsle Other industrial supplies whsle .	11 9	166 275 D	8 777 D	1 611 D	146 b	15 243 D	606 D	717 D
42185	Service establishment equipment &			2	2	ĩ		2	2
421850	supplies whsle Service establishment equipment	20	D	D	D	b	D	D	D
4218504	& supplies whsle Other service establishment	20	D	D	D	b	D	D	D
	equipment & supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle)								
4218602	whsle	7	D	D	D	b	D	D	D
4218603	supplies whsle Other transportation equipment	2	D	D	D	b	D	D	D
	& supplies whsle	3	D	D	D	а	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	81	D	D	D	е	D	D	D
421910	supplies whsle Sporting & recreational goods &	18	D	D	D	b	D	D	D
	supplies whsle	18	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	с	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	с	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930 4219301	Recyclable material whsle Iron & steel scrap processors &	10	D	D	D	b	D	D	D
42193012	dealers Iron & steel scrap processors	2	D	D	D	b	D	D	D
	(not using power processing equip)	2	D	D	D	b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Immethic         States         (a) 2000         (b) 2000         (b) 2000         (c) 2000         <									I PMSAs), see Appendix E]	MSAs, and
ATLANTIC CTT, PA-N-DE-MD         Piliadelphia, PA-NJ PMSA- comission mechanta- comission mechanta- comissi device	ories <sup>r</sup> inventories <sup>r</sup>	End-of-1996 inventories <sup>r</sup> (\$1,000)	expenses	employees for pay period including March 12	quarter payroll	payroll		ments	Geographic area, type of operation, and kind of business	
Con.         Con. <thcon.< th="">         Con.         Con.         <thc< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>ATLANTIC CITY, PA-NJ-DE-MD</td><td></td></thc<></thcon.<>									ATLANTIC CITY, PA-NJ-DE-MD	
Commission mechanis - Dot         Districular - Dot         Districul									Philadelphia, PA–NJ PMSA–	
4219       Mean Inscellaneous durable goods while - Condition       35       D       D       D       D       D         421900       Other miscellaneous durable goods while - Condition while - Condition while - Condition while - 200000 while goods while - Condition while - 219906       35       D       D       D       D       D       D       D       D         421900       General mechanise (durable goods while - Condition while - 2210       355       3 976 775       103 615       24 573       2 618       189 468       5 01         4221       Paper & paper routur while - 2210       25       3 976 775       103 615       24 573       2 618       189 468       5 01         42213       Wholesale trade, nondurable goods while 2210       25       D									commission merchants-	
42199         Con- Other microlinances durable goods (1421906)         55 0         D         D         D         D         D           4219060         Opdet wisels									Wholesale trade, durable goods-Con.	421
42190         Other miscelinaceus durable goods         35         D         D         D         D         D         D           421900         Goods whele         35         D										4219
4219903         agode while	D D	D	D	b	D	D	D	35	Other miscellaneous durable goods whsle	
4219906         goods while         13 Other durable goods         13 Second second s	D D	D	D	b	D	D	D	35	goods whsle	
422         Wholesale trade, nondurable goods         355         3 976 775         103 615         24 573         2 618         189 468         5 0           4221         Paper & paper product whele         46         227 266         10 158         2 097         157         18 116         0           42213         Industrial & personal service paper whele         21         D         <	D D D								goods) whsle	
4221 42212         Paper & paper product whele         46 21         227 266         10 158         2 097         157         18 116           422120         Industrial & personal service paper whele         22         D         <		5 010								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	1 48								Paper & paper product whsle	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	D D D								Stationery & office supplies whsle .	422120
whsle	D D	D	D	b	D	D	D	22	whsle	
42231       iPiece goods, notions, & other dry goods while       15       D       D       D       D       D         422310       Piece goods, notions, & other dry goods while       15       D       D       D       D       D       D         4223101       Piece goods, notions, & other dry goods while       15       D       D       D       D       D       D       D       D         4223102       Womers, & other dry goods while       3       D       D       D       D       D       D       D         42233       Womers, children's, & infants' clothing & accessories while       22       D	D D	D	D	b	D	D		22		422100
422310       iPiece goods, notions, & other dry goods whsle       15       D       D       D       D       D       D         4223101       Piece goods, -jobbers       12       D       D       D       D       D       D       D         4223102       Women's, children's, & infants' clothing & accessories whsle       22       D       D       D       D       D       D       D       D         42230       Women's, children's, & infants' clothing & accessories whsle       22       D <td< td=""><td>66 77</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>Piece goods, notions, &amp; other dry</td><td></td></td<>	66 77								Piece goods, notions, & other dry	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	D D								Piece goods, notions, & other dry	422310
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		D	D	b	D	D	D	12	Piece goods—jobbers Notions & other dry goods	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $									Women's, children's, & infants'	42233
42234       Footwear whsle       11       D       D       D       D       D       D         422340       Footwear whsle       111       D </td <td>D D</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Women's, children's, &amp; infants'</td> <td>422330</td>	D D								Women's, children's, & infants'	422330
4224       Grocery & related products whsle       115       2 828 694       63 609       15 316       1 798       103 358       4 33         422410       General-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 16         422410       Other general-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 16         422410       Whsle       16       D       D       D       C       D       D       C       D       D       C       D       D       C       D       D       C       D       D       C       D       D       D       C       D       D       D       C       D       D       D       C       D		D	D	b	D	D	D	11	Footwear whsle	
42241 422410       General-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 16         4224103       Other general-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 16         4224103       Other general-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 16         422420       Packaged frozen food whsle       16       D       D       D       c       D       D         422420       Packaged frozen food whsle       16       D       D       D       C       D       D       C       D       D       C       D       D       C       D       D       C       D       D       D       C       D		4 375								
4224103       Other general-line grocery whsle       13       841 386       21 358       5 096       569       33 788       4 18         42242       Packaged frozen food whsle       16       D       D       D       C       D         422420       Packaged frozen food whsle       16       D       D       D       C       D         422420       Packaged frozen food whsle       5       D       D       D       C       D         422440       Poultry & poultry product whsle       5       D       D       D       D       D       D         422440       Poultry & poultry product whsle       5       D       D       D       D       D       D       D         422440       Poultry & poultry product       5       D <td< td=""><td>183 4 312</td><td>4 183 4 183</td><td>33 788</td><td>569</td><td>5 096</td><td>21 358</td><td>841 386</td><td>13</td><td>General-line grocery whsle</td><td>42241 422410</td></td<>	183 4 312	4 183 4 183	33 788	569	5 096	21 358	841 386	13	General-line grocery whsle	42241 422410
422420Packaged frozen food whsle16DDDCD42244Poultry & poultry product whsle5DDDDbD422440Poultry & poultry product whsle5DDDDbD4224402Poultry & poultry product whsle5DDDDbD4224402Poultry & poultry product5DDDDbD422450Confectionery whsle8DDDDbD422470Meat & meat product whsle6DDDDbD422480Fresh fruit & vegetable whsle15131 6665 6221 3029211 79715422490Other grocery & related products whsle45DDDDfD422490Other grocery & related products whsle45DDDfD	183 4 312	4 183	33 788	569	5 096	21 358	841 386	13		4224103
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	D D D								Packaged frozen food whsle Packaged frozen food whsle	
4224402       Poultry & poultry product (except live) whsle       5       D       D       D       D       D         42245       Confectionery whsle       8       D       D       D       D       b       D         42245       Confectionery whsle       8       D       D       D       D       b       D         42247       Meat & meat product whsle       6       D       D       D       D       b       D         422470       Meat & meat product whsle       6       D       D       D       D       D       D         422480       Fresh fruit & vegetable whsle       15       131 666       5 622       1 302       92       11 797       15         422490       Other grocery & related products whsle       45       D       D       D       D       f       D         422490       Other grocery & related products whsle       45       D       D       D       f       D       D	D D D								Poultry & poultry product whsle	
422450       Confectionery whsle       8       D       D       D       D       b       D         42247       Meat & meat product whsle       6       D       D       D       D       b       D         422470       Meat & meat product whsle       6       D       D       D       D       b       D       D         422470       Meat & meat product whsle       6       D       D       D       D       b       D       D         422480       Fresh fruit & vegetable whsle       15       131 666       5 622       1 302       92       11 797       15         422490       Other grocery & related products whsle       45       D       D       D       f       D         422490       Other grocery & related products whsle       45       D       D       D       f       D	D D								Poultry & poultry product	
42247 422470       Meat & meat product whsle       6       D       D       D       D       D       D       D         422470       Meat & meat product whsle       6       D       <	D D				D	D				
42248       Fresh fruit & vegetable whsle       15       131 666       5 622       1 302       92       11 797       15         42249       Other grocery & related products whsle       45       D       D       D       f       D         422490       Other grocery & related products whsle       45       D       D       D       f       D         422490       Other grocery & related products whsle       45       D       D       D       f       D	D D	D	D	b	D	D	D	6	Meat & meat product whsle	42247
42249     Other grocery & related products whsle     45     D     D     D     f     D       422490     Other grocery & related products whsle     45     D     D     D     f     D	D D 156 149	156	11 797	92	1 302	5 622	131 666	15	Fresh fruit & vegetable whsle	42248
whsle	156 149	156	11 797	92	1 302	5 622	131 666	15	ů –	
whsle	D D	D	D	f	D	D	D	45	whsle	
	D D D	D	D	b	D	D	D	16	whsle Bread & baked goods whsle	4224902
	D D D								Canned goods whsle Other grocery specialties whsle .	
4226         Chemical & allied products whsle         39         99 541         3 348         700         68         6 615         40           42261         Plastics materials & basic forms &         39         99 541         3 348         700         68         6 615         40	406 503	406	6 615	68	700	3 348	99 541	39		
shapes whsle         22         65         738         1         689         350         39         3         561         66           422610         Plastics materials & basic forms &         22         65         738         1         689         350         39         3         561         66	65 68	65	3 561			1 689	65 738		shapes whsle	
shapes whsle         22         65         738         1         689         350         39         3         561         66	65 68	65	3 561	39	350	1 689	65 738	22	shapes whsle	
42269         Other chemical & allied products whsle         17         33         803         1         659         350         29         3         054         34           422690         Other chemical & allied products         17         33         803         1         659         350         29         3         054         34	341 435	341	3 054	29	350	1 659	33 803	17	whsle	
whsle         17         33         803         1         659         350         29         3         054         34           4226902         Other chemical & allied products         17         33         803         1         659         350         29         3         054         34	341 435								Whsle	
whsle         17         33 803         1 659         350         29         3 054         34	341 435	341	3 054	29	350	1 659	33 803	17	whsle	
	D D D								whsle	
422710 Petroleum bulk stations &									Petroleum bulk stations &	
4227101 Petroleum bulk stations &									Petroleum bulk stations &	4227101

MSAS, and	I PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Philadelphia, PA-NJ PMSA- Con.								
	Agents, brokers, and commission merchants— Con.								
422	Wholesale trade, nondurable goods-Con.								
4229 42292	Miscellaneous nondurable goods whsle Book, periodical, & newspaper whsle	76 6	D	D	D	e c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42299 422990	Other miscellaneous nondurable goods whsle Other miscellaneous nondurable	58	D	D	D	с	D	D	D
4229901 4229902	goods whsle Art goods whsle General merchandise	58 18	D D	D D	D D	c b	D D	D D	D
4229904	(nondurable goods) whsle Other nondurable goods whsle .	16 23	21 299 D	759 D	174 D	29 b	1 454 D	D	D
	Vineland–Millville–Bridgeton, NJ PMSA								
42	Wholesale trade	189	989 379	69 405	15 175	2 230	149 970	91 636	110 184
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211 42111	Motor vehicle & motor vehicle parts & supplies whsle Automobile & other motor vehicle	8	D	D	D	b	D	D	D
421110	whsleAutomobile & other motor vehicle	5	D	D	D	b	D	D	D
4211103	whsle Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7 3	D	D	D	с	D	D	D
42122 421220 4212201	Home furnishings whsle Home furnishings whsle Household china, glassware, &	3	D	D	D	c	D	D	D
4214	crockery whsle	1	D	D	D	с	D	D	D
42144	& supplies whsle Other commercial equipment whsle .	19 4	D D	D D	D D	c b	D D	D D	D D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145 421450	Medical, dental, & hospital equipment & supplies whsle Medical, dental, & hospital	7	D	D	D	с	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	7	D	D	D	с	D	D	D
42149	supplies whsle	7	D	D	D	с	D	D	D
421490	Supplies whsle Other professional equipment &	4	D	D	D	b	D	D	D
4214902	supplies whsle Other professional equipment & supplies whsle	4 4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment – farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	с	D	D	D
421830 4218303	Industrial machinery & equipment whsle	11	D	D	D	с	D	D	D
4218305	machinery & equipment whsle . Materials handling equipment	1	D	D	D	b	D	D	D
42186	whsle Transportation equipment & supplies	4	D	D	D	b	D	D	D
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
		51		5		a		D	

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Vineland-Millville-Bridgeton, NJ PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	14 10	D	D D	D	с	D	D	D
42193 421930 4219301	Recyclable material while Iron & steel scrap processors &	10	D	D	D	с с	D	D	D
4219303	dealers Other recyclable material whsle .	3 7	D D	D D	D D	b c	D D	D D	D D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D		D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware							_	_
422	Wholesale trade, nondurable goods	2 95	D	D	D	a g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	9 C	D	D	D
4224	Grocery & related products whsle	52	D	D	D	f	D	D	D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	28 28	D D	D D	D	с с	D D	D	D
42249	Other grocery & related products whsle	11	D	D	D	с	D	D	D
422490 4224902	Other grocery & related products whsle Bread & baked goods whsle	11 5	D	D D	D	c b	D D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269 422690	Other chemical & allied products whsle	4	D	D	D	с	D	D	D
422690	Other chemical & allied products whsle Industrial gases (except LP)	4	D	D	D	с	D	D	D
	whsle	1	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	18 5	D	D D	D	c b	D D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	с	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
	Merchant wholesalers	172	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	87	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111 421110	Automobile & other motor vehicle whsle Automobile & other motor vehicle	5	D	D	D	b	D	D	D
421110	whsle	5	D	D	D	b	D	D	D
4212 42122	Furniture & home furnishings whsle Home furnishings whsle	6 3	D	D	D	с с	D	D	D
421220 4212201	Home furnishings whsle Household china, glassware, & crockery whsle	3	D	D	D	c	D	D	D
4214	Professional & commercial equipment			D	b	6	b	D	
42144	& supplies whsle Other commercial equipment whsle .	17 4	D D	D D	D D	c b	D D	D D	D D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	с	D	D	D
421450 4214501	Medical, dental, & hospital equipment & supplies whsle Surgical, medical, & hospital	7	D	D	D	с	D	D	D
7217301	supplies whsle	7	D	D	D	с	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Vineland-Millville-Bridgeton, NJ PMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	с	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle Transportation equipment &	3	D	D	D	а	D	D	D
	supplies (exc motor vehicle) whsle	3	D	D	D	а	D	D	D
4219	Miscellaneous durable goods whsle	14	D	D	D	с	D	p	D
42193 421930 4219301	Recyclable material whsle Recyclable material whsle Iron & steel scrap processors &	10 10	D D	D	D D	c c	D D	D D	D D
4219303	dealers Other recyclable material whsle.	3	D	D D	D	b c	D	D	D
42194	Jewelry/watch/silverware/precious				5	0	5	5	2
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious	2	D	D	D	а	D	D	D
4219401	stone, & precious metal whsle Jewelry, watch, diamonds,	2	D	D	D	а	D	D	D
	precious stone, & silverware whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	85	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	с	D	D	D
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle	44 24	D	D	D	e c	D	D	D D
422480	Fresh fruit & vegetable whsle	24	Ď	Ď	Ď	c	Ď	Ď	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226 42269	Chemical & allied products whsle Other chemical & allied products	4	D	D	D	с	D	D	D
42269	Other chemical & allied products Other chemical & allied products	4	D	D	D	с	D	D	D
4226901	whsle Industrial gases (except LP)	4	D	D	D	с	D	D	D
	whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	5	D	D	D	b	D	D	D
4227101	terminals Petroleum bulk stations & terminals (except LP)	5	ם	ם	D	b	ם ם	D	D
42272	Petroleum & petroleum prod whsle	5			U	u	U		U
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	13	D	D	D	b	D	D	D
	(exc bulk stations & terminals)	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	с	D	D	D
	Manufacturers' sales branches and sales offices	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and								
	commission merchants	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	а	D	D	D
1					_		_		_
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
422 4224 42248	Wholesale trade, nondurable goods Grocery & related products whsle Fresh fruit & vegetable whsle	9 7 4	D	D D D	D	b b b			D D D

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woas, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington–Newark, DE–MD PMSA								
42	Wholesale trade	690	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	474	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	45 15	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts	°,				Ŭ			
421120	Motor vehicle supplies & new parts	14	D	D	D	e	D	D	D
4211201	whsle Motor vehicle supplies & new	14	D	D	D	е	D	D	D
4211202	parts-warehouse distributors . Motor vehicle supplies & new	8	D	D	D	с	D	D	D
	parts-jobbers	6	D	D	D	с	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	19 19	D D	D D	D D	c c	D D	D D	D D
4212 42121	Furniture & home furnishings whsle Furniture whsle	19 10	D	D D	D D	c	D D	D	D
421210 4212102	Furniture whsle Office & business furniture	10	D	D	D	C C	D	D	D
4212102	whsle	8	D	D	D	с	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	9 9	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213101 4213103	Lumber without yard whsle Plywood, veneer, millwork, &	5	D	D	D	b	D	D	D
10100	wood panel whsle	11	D	D	D	с	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	85	D	D	D	g	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	18 18	D D	D D	DDD	e e	D D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle .	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	с	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment &								
421490	Supplies whsle Other professional equipment &	14	D	D	D	с	D	D	D
4214902	Supplies whsle Other professional equipment & supplies whsle	14 13	D	D	D	c c	D	D	D
4215	Metal & mineral (except petroleum)		_	_	_		_	_	_
42151	Wetal service centers & offices	22 21	D	DDD	D	e e	DDD	D	D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	21	D	D	D	e	D	D	D
42151011	sales offices Ferrous metal service	19	D	D	D	e 270	D	D	D 24 072
4215102	Centers Nonferrous metal service	14	132 170	9 259	2 022 D	279 b	20 220	20 432	24 973
42151021	centers & sales offices Nonferrous metal service	2	D	D		b	D	D	D
	centers	1	D	DI	D	b	D	D	l D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business PHILADELPHIA-WILMINGTON-	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories (\$1,000)
	ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington–Newark, DE–MD PMSA–Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.	50	5						
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	56 20	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television &								
421620	radio set whsle Electrical appliance, television & radio set whsle	5 5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	31	D	D	D	с	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	е	D	D	D
42171 421710	Hardware whsle	44 17 17		D D D	D D D	e c c		D D D	D D D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	с	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	20	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	120	321 117	35 248	8 605	975	67 669	57 736	62 052
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	с	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment- farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
421830	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
4218303 4218305	General-purpose industrial machinery & equipment whsle .	13	D	D	D	с	D	D	D
4218307	Materials handling equipment whsle Other industrial machinery &	10	D	D	D	b	D	D	D
	equipment whsle	12	D	D	D	С	D	D	D
42184 421840 4218402	Industrial supplies whsle Industrial supplies whsle Mechanical power transmission	24 24	50 318 50 318	6 250 6 250	1 503 1 503	200 200	11 974 11 974	4 910 4 910	5 266 5 266
4218402	supplies whsle	5 5	D D	D D	D D	b b	D D	D D	D D
42185	Service establishment equipment & supplies whsle	20	D	D	D	с	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	7	D	D	D	b	D	D	D
4218601	whsle	7	D	D	D	b	D	D	D
4219 42193 421930 4219303	Miscellaneous durable goods while Recyclable material whsle Recyclable material whsle Other recyclable material whsle .	47 20 20 12				e c c	ם ם ם		
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	d d	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington-Newark, DE-MD PMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods	216	D	D	D	i	D	D	D
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	24 6 6	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	12 12	D D	D D	D D	C C	D D	D D	D D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	13 13	D D	D D	D D	g g	D D	D D	D D
422210 4222102	Drugs, & druggists' sundries whsle Specialty-line drug,	13	D	D	D	g	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle.	16	D	D	D	с	D	D	D
42231 422310	Piece goods, notions, & other dry goods whsle Piece goods, notions, & other dry	2	D	D	D	b	D	D	D
4223102	goods whsle Notions & other dry goods	2	D	D	D	b	D	D	D
10000	whsle	I	D	D		b	D	D	D
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	6 6	D D	D D	D D	b b	D D	D D	D
4224 42244 422440	Grocery & related products whsle Poultry & poultry product whsle Poultry & poultry product whsle	40 2 2	345 953 D D	15 150 D D	3 629 D D	570 b b	41 544 D D	10 785 D D	10 724 D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	8 8	85 275 85 275	3 865 3 865	971 971	120 120	13 538 13 538	1 386 1 386	1 453 1 453
42249	Other grocery & related products whsle	16	D	D	D	е	D	D	D
422490 4224902	Other grocery & related products whsle Bread & baked goods whsle	16 6	D D	D D	D	e c	D	D D	D D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4225 42259	Farm-product raw material whsle Other farm product raw material	3	D	D	D	a	D	D	D
422590	whsle Other farm product raw material whsle	2 2	D	D	D	a	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	49	D	D	D	h	D	D	D
422610	shapes whsle Plastics materials & basic forms & shapes whsle	20 20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
422690 4226902	Other chemical & allied products whsle Other chemical & allied products	29	D	D	D	h	D	D	D
	whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	С	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	с	D	D	D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	8 5 5	D D D	D D D	D D D	e e e	D D D	D D D	D D D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	с	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	с	D	D	D

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MSAs, and	PMSAs), see Appendix Ej								
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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington–Newark, DE–MD PMSA–Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods – Con.								
4229	Miscellaneous nondurable goods				_			-	_
42291	Farm supplies whsle	49 8	D	D	D	e b	D	D	D
422910 4229102	Farm supplies whsle Farm supplies – whsle distributors	8	D D	D	D	b b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	0	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c c	D	D	D
42293	Flower, nursery stock, & florists'		_						_
422930	supplies whsle Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
42299 422990	Other miscellaneous nondurable goods whsle Other miscellaneous nondurable	26	D	D	D	с	D	D	D
4229901	goods whsle	26 6	D D	D D	D D	c b	D D	D D	D D
4229902	General merchandise (nondurable goods) whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . Merchant wholesalers	6 550	D D	D <b>D</b>	D D	a I	D <b>D</b>	D <b>D</b>	D D
421	Wholesale trade, durable goods	380	1 305 853	150 775	34 470	4 161	297 231	157 733	165 458
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	е	D	D	D
42111	Automobile & other motor vehicle whsle	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	14	D	D	D	с	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	с	D	D	D
42112 421120	Motor vehicle supplies & new parts whsle	9	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new	9	D	D	D	с	D	D	D
	parts-warehouse distributors .	5 19	D	D D	D	c	D D	D D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	19	D	D	D	c c	D	D	D
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	15 8 8	D D D	D D D	D D D	C C	D D D	D D D	D D D
4212102	Office & business furniture whsle	7	D	D		c c	ם	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220 4213	Home furnishings whsle	7	D	D	D	b	D	D	D
42131	whsle Lumber, plywood, millwork, & wood	22	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, &	12	D	D	D	e	D	D	D
4213103	wood panel whsle Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
4214	Professional & commercial equipment								
42142 421420	& supplies whsle Office equipment whsle Office equipment whsle	72 15 15	D D D	D D D	D D D	g c c	D D D	D D D	D D D
421420	Computer & computer peripheral					Ū			
421430	equipment & software whsle Computer & computer peripheral	20	D	D	D	e	D	D	D
4214301	equipment & software whsle Computer & peripheral	20	D	D	D	e	D	D	D
42143012	equipment whsle Computers & peripheral equipment for end use	15 13	D	D	D	e	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	11	D	D	D	b	D	D	D
4214401	whsle	11	D	D	D	b	D	D	D
42145	Supplies whsle Medical, dental, & hospital	6	D	D	D	b	D	D	D
421450	equipment & supplies whsle Medical, dental, & hospital	10	D	D	D	с	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	10	D	D	D	c	D	D	D
	supplies whsle	8	D	D	D	bl	D	D	l D

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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington-Newark, DE-MD PMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment & supplies whsle-Con.								
42149 421490	Other professional equipment & supplies whsle Other professional equipment &	12	D	D	D	с	D	D	D
4214902	supplies whsle Other professional equipment & supplies whsle	12 11	D	D	D	c c	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	е	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	17 17	D	D D	D	ee	DDD	DDDD	D D
4215101 42151011	Ferrous metal service centers & sales offices Ferrous metal service	17	D	D	D	е	D	D	D
	centers	12	D	D	D	с	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	34 10	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	с	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	с	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	b	D	D	D
4217 42171	Hardware, & plumbing & heating equipment & supplies whsle Hardware whsle	36 14	D	D D	D	e c	D	D	D
421710	Hardware whsle	14	D	D	D	c	D	D	D
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-	16	D	D	D	с	D	D	D
421700	conditioning equipment & supplies whsle	16	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	97	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	с	D	D	D
421820 4218201	Farm & garden machinery & equipment whsle Farm machinery & equipment—	8	D	D	D	с	D	D	D
4210201	farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment	38	D	D	D	е	D	D	D
4218307	Other industrial machinery &	38	D	D	D	е	D	D	D
42184	equipment whsle	11 20	D	D	D	c c	D	D	D
421840 4218403	Industrial supplies whsle Welding supplies whsle	20 5	DDD	D	D	c b	DD	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	с	D	D	D
421850 4218502	Service establishment equipment & supplies whsle Custodial, janitors' equipment &	20	D	D	D	с	D	D	D
4218504	supplies whsle Other service establishment equipment & supplies whsle	9 7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3		D	D	b	D	D	D D

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MSAs, and	PMSAs), see Appendix E]								
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	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington–Newark, DE–MD PMSA–Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4219 42193 421930 4219303	Miscellaneous durable goods whsle Recyclable material whsle Recyclable material whsle Other recyclable material whsle.	43 20 20 12	D D D	D D D	D D D	e c c		D D D	D D D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990 4219905	Other miscellaneous durable goods whsle Fire extinguishers & fire safety equipment whsle	9 3	D D	D D	D	b	D D	D D	D
422	Wholesale trade, nondurable goods	170	D	D	D	g	D	D	D
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	18 5 5	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	7 7	D D	D D	D D	b b	D D	D D	D D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	9 9	D D	D D	D D	b b	D D	D D	D D
422210 4222102	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
	toiletries whsle	5	D	D	D	b	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry goods whsle	13 2	D	D	D	c b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	3 3	D	D	D	b	D	D	D
4224 42244 422440	Grocery & related products whsle Poultry & poultry product whsle Poultry & poultry product whsle	36 2 2	D D D	D D D	D D	f b b	D D D	D D D	D D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	8 8	85 275 85 275	3 865 3 865	971 971	120 120	13 538 13 538	1 386 1 386	1 453 1 453
42249	Other grocery & related products whsle	13	D	D	D	с	D	D	D
422490	Other grocery & related products whsle	13	D	D	D D	с	D	D	D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	4 5	D D	D D	D	c c	D D	D D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	30	D	D	D	с	D	D	D
422610	shapes whsle Plastics materials & basic forms & shapes whsle	11 11	D D	D	D	b	D D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	5	D	D	D	b	D	D	D
4227101	terminals Petroleum bulk stations & terminals (except LP)	5 5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	8 5 5	D D D	D D D	D D D	e e	D D D	D D D	D D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MADD Sector         Construct press by of greaters and sector         Particle bit sector         Particle sector         Particle sector </th <th>MSAs, and</th> <th>PMSAs), see Appendix E]</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	MSAs, and	PMSAs), see Appendix E]								
ATLATIC CITY, PA-M-DE-MO WinningtoRever, DE-MO WinningtoRever, DE-MO WINNIN		Geographic area, type of operation, and kind of business	ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	inventoriesr
PUBS-Con.         PuBS-Con. <t< td=""><td></td><td>ATLANTIC CITY, PA-NJ-DE-MD</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		ATLANTIC CITY, PA-NJ-DE-MD								
422Weakes it max. nordnate goots434445 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>										
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Merchant wholesalers-Con.								
*22210         ************************************	422									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4229	whsle	43	D	D	D	e	D	D	D
42280Programmed stack, 8 foreigned wide, 2 foreigned wide,	422910	Farm supplies whsle Farm supplies whsle Farm supplies – whsle	8 8	D D	D D	D D	b b	D D	D D	D D
apple wink         B         D         D         D         D         D         D         D           42990         Other modulinous muturinitie         3         D         D         D         D         D         D         D           42990         Other modulinous muturinitie         3         D	42293				2	5	2	5	5	
42290       Other metalemotis conductable       23       O		supplies whsle Flower, nursery stock, & florists'								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			8	D	D	D	b	D	D	D
4229904gande wide manufactures' state borne non-inducting gande wide state ontions $23$ 6 $0$		goods whsle	23	D	D	D	с	D	D	D
branches and sales offices66 $D$ $D$ $D$ $I$ $D$ $D$ $D$ 421Wholesel tade, durable goods40 $D$ <td></td> <td>goods whsle</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		goods whsle								
4211Moder vehicle surplies & now pairs with the surplies of now pairs with the surplies		Manufacturers' sales branches and sales offices	65	D	D	D	i	D	D	D
42112isupplies interpretation3DDDCDD<	421	Wholesale trade, durable goods	40	D	D	D	f	D	D	D
421120     Match which is applies & new parts     3     D     D     D     C     D     D     D       421120     Match which is applies & new parts     3     D     D     D     C     D     D       421120     Match which is applies & new parts     3     D     D     D     C     D     D       421120     Match which is applies & new parts     3     D     D     D     C     D     D       42142     Compared & commercial equipment office equipment & compare parts     3     D     D     D     C     D     D       42143     Compared & compare parts     3     D     D     D     C     D     D     D       421430     Compared & compare parts     3     D     D     D     C     D     D       421430     Compared & compare parts     3     D     D     D     C     D     D       421430     Compared & compare parts     3     D     D     D     D     D     D       421430     Compared & compare parts     3     D     D     D     D     D     D       42151     Matel & meanies (state parts     3     D     D     D     D     D <td>4211</td> <td>Motor vehicle &amp; motor vehicle parts &amp; supplies whsle</td> <td>3</td> <td>D</td> <td>D</td> <td>D</td> <td>с</td> <td>D</td> <td>D</td> <td>D</td>	4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	с	D	D	D
421202         whele         whele         3         D         D         D         C         D		Motor vehicle supplies & new parts whsle	3	D	D	D	с	D	D	D
$\left \begin{array}{c c c c c c c c c c c c c c c c c c c$		whsle	3	D	D	D	с	D	D	D
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	4211202	parts-jobbers	1	D	D	D	с	D	D	D
421420       Office equipment & software while		& supplies whsle		D		D				
421430equipment & software wisle computer & computer peripheral equipment & software wisle computer & software wisle composition & software wisle com		Office equipment whsle Office equipment whsle	3 3		D D	D D				D
421430       Computer & computer peripheral equipment & software whishe	42143	Computer & computer peripheral	3	D	D	D	c	D	D	D
42151       Metal service centers & offices       4       D <td>421430</td> <td>Computer &amp; computer peripheral equipment &amp; software whsle</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	421430	Computer & computer peripheral equipment & software whsle								
42151 421510Metal service centers & offices Metal service centers & offices 4215104DD	4215		4	n	D	D	h	р	D	п
42161       Electrical apparatus & equip, winng supp, & const material wisher	42151 421510	Metal service centers & offices	4	D	D	D	b	D	D	D
421610supp, & const material whisle5DDDDDDDD42180Machinery, equipment, & supplies whise 		Electrical goods whsle	11	D	D	D	с	D	D	D
whsie5DDDDDDDD4218Machinery, equipment, & supplies industrial machinery & equipment10DDDDCDD42183Industrial machinery & equipment4DDDDDDDD421830Industrial machinery & equipment4DDDDDDDD421830Industrial machinery & equipment4DDDDDDDD42280Wholesale trade, nondurable goods25DDDDDDDD422610Chemical & allied products whele12DDDDDDDD422610Plastics materials & basic forms & 5DDDDDDDDD422690Other chemical & allied products7DDDDDDDD422690Other chemical & allied products7DDDDDDDD422690Other chemical & allied products7DDDDDDDDD422690Other chemical & allied products7DDDDDDDDDDDDDDDDDDDDDDDDDD		supp, & const material whsle Electrical apparatus & equip,	5	D	D	D	b	D	D	D
whileindustrial machinery & equipment10DDDCDDDD421830Industrial machinery & equipment4DDDDDDD421830Industrial machinery & equipment4DDDDDDD4228Wholesale trade, nondurable goods25DDDDDDD4226Chemical & allied products while12DDDDDDD422610Static forms & 5DDDDDDDD422690Other chemical & allied products shapes whsle5DDDDDDD422690Other chemical & allied products whsle7DDDDDDDD4226902Other chemical & allied products whsle7DDDDDDDD4226902Other chemical & allied products whsle7DDDDDDDDD422710Petroleum bulk stations & terminals2DDDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDDDDDDDDDDDDDDDDDDDD			5	D	D	D	b	D	D	D
421830whsle4DDDDDDD422830Industrial machinery & equipment whsle4DDDDDDD422Wholesale trade, nondurable goods25DDDDhDDD4226Chemical & allied products whsle12DDDDhDDD422610Plastics materials & basic forms & shapes whsle5DDDDDDD422690Other chemical & allied products whsle7DDDDDDD4226902Other chemical & allied products whsle7DDDDDDD422710Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & (except LP)2DDDDDDDD4227101Miscellaneous nondurable goods2DDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDDD4227101 <td></td> <td>whsle</td> <td>10</td> <td>D</td> <td>D</td> <td>D</td> <td>с</td> <td>D</td> <td>D</td> <td>D</td>		whsle	10	D	D	D	с	D	D	D
whslewhsle4DDDDDDDD422Wholesale trade, nondurable goods25DDDDhDD4226Chemical & allied products whsle12DDDDhDD422610Plastics materials & basic forms & shapes whsle5DDDDDDD422690Other chemical & allied products whsle7DDDDDDD4226902Other chemical & allied products whsle7DDDDDDD422710Petroleum products whsle7DDDDDDDD422710Petroleum bulk stations & t terminals2DDDDDDDD4227101Petroleum bulk stations & t exercise2DDDDDDDD4227101Petroleum bulk stations & t exercise2DDDDDDDD4227101Petroleum bulk stations & t exercise2DDDDDDDD42271011Petroleum bulk stations & (exercit LP)2DDDDDDDDD4229Miscellaneous nondurable goods0DDDDDDDDD <tr< td=""><td></td><td>whsle</td><td>4</td><td>D</td><td>D</td><td>D</td><td>b</td><td>D</td><td>D</td><td>D</td></tr<>		whsle	4	D	D	D	b	D	D	D
4226 42261Chemical & allied products whele Plastics materials & basic forms & shapes while12 bD bD bD bD bD cD 	421830		4	D	D	D	b	D	D	D
42261Plastics materials & basic forms & shapes whsle5DDDeDD422610Plastics materials & basic forms & shapes whsle5DDDeDDD42269Other chemical & allied products whsle7DDDDDDDD422690Other chemical & allied products whsle7DDDDDDDDD4226902Other chemical & allied products whsle7DD<		Wholesale trade, nondurable goods					h			
422610Plastics materials & basic forms & shapes whsle5DDDeDDD422690Other chemical & allied products whsle		Plastics materials & basic forms &								
42269Other chemical & allied products whsle7DDDDhDD422690Other chemical & allied products whsle7DDDhDD4226902Other chemical & allied products whsle7DDDhDD4226902Other chemical & allied products whsle7DDDhDD42270Petroleum products whsle2DDDDDDD42271Petroleum bulk stations & terminals terminals2DDDDDDD422710Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & terminals2DDDDDDDD4227101Petroleum bulk stations & terminals (except LP)2DDDDDDDD4227101Petroleum bulk stations & terminals (except LP)2DDDDDDDDD4229Miscellaneous nondurable goods	422610	Plastics materials & basic forms &								
422690Other chemical & allied products whsle	42269	Other chemical & allied products	_	_				_		_
4226902Other chemical & allied products whsle7DDDDDDD4227Petroleum & petroleum products whsle2DDDDDDDD42271Petroleum buik stations & terminals2DDDDDDDD422710Petroleum buik stations & terminals2DDDDDDDD4227101Petroleum buik stations & terminals (except LP)2DDDDDDDD42271011Petroleum buik stations & terminals (except LP)2DDDDDDDD4229Miscellaneous nondurable goods	422690	Other chemical & allied products								
4227Petroleum k petroleum products whsle2DDDDDD42271Petroleum bulk stations & terminals . terminals2DDDDDDDDD4227101Petroleum bulk stations & terminals2DD<	4226902	Other chemical & allied products								
42271 422710Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	4227		0				h			<b>D</b>
terminals2DDDDDD4227101Petroleum bulk stations & terminals (except LP)2DDDDDD42271011Petroleum bulk stations (except LP)2DDDDDDD4229Miscellaneous nondurable goods	42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	2							
42271011     Petroleum bulk stations (except LP)     2     D     D     D     D     D     D       4229     Miscellaneous nondurable goods            D     D		terminals Petroleum bulk stations &								
4229 Miscellaneous nondurable goods	42271011	Petroleum bulk stations								
	4229	Miscellaneous nondurable goods								

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington-Newark, DE-MD PMSA-Con.								
	Agents, brokers, and commission merchants	75	573 190	15 782	3 302	318	28 341	415	454
421	Wholesale trade, durable goods	54	D	D	0 002 D	e	20 041	D	 D
4211	Motor vehicle & motor vehicle parts &		_		_				
42111	supplies whsle Automobile & other motor vehicle	3	D	D	D	b	D	D	D
421110	whsle Automobile & other motor vehicle	1	D	D	D	а	D	D	D
42112	whsle Motor vehicle supplies & new parts	1	D	D	D	а	D	D	D
421120	whsle	2	D	D	D	а	D	D	D
4211201	Whsle	2	D	D	D	а	D	D	D
	parts-warehouse distributors .	1	D	D	D	а	D	D	D
4213	Lumber & other construction materials	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle Roofing, siding, & insulation	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation	2	D	D	D	b	D	D	D
4213301	material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	а	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	13	D	D	D	b	D	D	D
421830	whsle Industrial machinery & equipment	6	D	D	D	а	D	D	D
42184	whsle Industrial supplies whsle	6 3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	ä	D	D	D
422 4225	Wholesale trade, nondurable goods Farm-product raw material whsle	21 2	D	D	D	b a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS								
40		159	481 178	35 929	8 636	1 435	80 951	40 625	40 732
<b>42</b> 421	Wholesale trade         Wholesale trade, durable goods	86	174 765	20 394	<b>8 636</b> 4 969	756	<b>80 951</b> 44 987	40 625 22 535	<b>40</b> 732 23 456
4211	Motor vehicle & motor vehicle parts &								_
42114	supplies whsle Motor vehicle parts, (used) whsle	16 7	D	D	D	b	D	D	D
421140 4213	Motor vehicle parts, (used) whsle . Lumber & other construction materials	7	D	D	D	b	D	D	D
4213	Lumber, plywood, millwork, & wood	6	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, &	4	D	D	D	b	D	D	D
4213103	wood panel whsle Plywood, veneer, millwork, &	4	D	D	D	b	D	D	D
	wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4214902	Other professional equipment &								

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 525	1 488	365	63	3 005	1 879	2 177
4218	Machinery, equipment, & supplies whsle	23	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment— farm dealers	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	с	D	D	D
422	Wholesale trade, nondurable goods	73	306 413	15 535	3 667	679	35 964	18 090	17 276
4224 42244	Grocery & related products whsle Poultry & poultry product whsle	32 5	D D	D D	D D	e b	D	D D	D D
422440 4224402	Poultry & poultry product whsle Poultry & poultry product	5	D	D	D	b	D	D	D
10010	(excépt live) whsle	5	D	D	D	b	D	D	D
42249 422490	Other grocery & related products whsle Other grocery & related products	12	D	D	D	с	D	D	D
4224902	whsle Bread & baked goods whsle	12 7	D	D	D D	c b	D	D	D D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								_
42271	whsle Petroleum bulk stations & terminals .	7 4	D D	D D	D D	c b	D D	D D	D D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42291 422910	Farm supplies whsle	5 5	D	D D	D D	b	D	D	D D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	5	D	D	D	a	D	D	D
421	Merchant wholesalers Wholesale trade, durable goods	<b>138</b> 79	D	D	<b>D</b>	g f	D	D	<b>D</b>
4211	Motor vehicle & motor vehicle parts &			_	_		_		_
42114 421140	Supplies whsle Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	16 7 7		D D D	D D D	b b	D D D		D D D
4213	Lumber & other construction materials	· · ·			D	b	D		D
42131	whsle Lumber, plywood, millwork, & wood	6	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, &	4	D	D	D	b	D	D	D
4213103	wood panel whsle Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	0				b	D		D
42182	whsle Farm & garden machinery &	21	D	D	D	е	D	D	D
421820	equipment whsle Farm & garden machinery &	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	equipment whsle Farm machinery & equipment – farm dealers	6 4	27 323 D	4 401 D	1 249 D	161 c	8 215 D	5 465 D	6 194 D
42183	Industrial machinery & equipment								
421830	whsle Industrial machinery & equipment whsle	10 10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	f	D	D	D
4224 42244	Grocery & related products whsle Poultry & poultry product whsle	20 4	D	D	D D	c b	D	D	D D
422440 4224402	Poultry & poultry product while Poultry & poultry product	4	D	Ď	Ď	b	Ď	Ď	D
	(except live) whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	с	D	D	D
	Negallanagua pandurahla gaada				_				-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	12 5	D	D D	D	b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS-Con.								
	Manufacturers' sales branches and sales offices	9	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	с	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	7	D	D	D	с	D	D	D
42249	Other grocery & related products Other grocery & related products	4	D	D	D	b	D	D	D
422400	whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS	Geographic area and kind of business	All types of percent o	operation f sales –	Merchant w percent o			sales branches offices of sales—	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DOVER, DE MSA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	
4213	Lumber & other construction materials whsle	D	D	D	D	_	-	_	-
42139 421390 4213902	Other construction materials whsle Other construction materials whsle Other construction materials whsle		ם ם ס		ם ם ס				-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
421810	machinery & equip whsle Construction & mining (except petroleum)	D	D	-	-	-	-	-	-
	machinery & equip whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422 4224	Wholesale trade, nondurable goods           Grocery & related products whsle	D	D	D	D	D _	D _	-	-
42242 42242 422420	Packaged frozen food whsle	D D D	D D D	DDDD	D D D	-	-		-
42249 422490 4224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D D	D D D		- - -				
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D - -	D 	-	-		-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	_	-
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111 421110 4211101 4211102 4211103	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Automobile & motorcycle whsle Bus & recreational vehicle whsle Light truck & van (14,000 lb or less) whsle.			5.7 5.7 D	5.8 5.8 D 	- - D D	– – D D	D D D -	D D 
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	_	-	_	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	D	D	-	-
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts while Motor vehicle supplies & new parts – warehouse distributors	D	D	D	D	D	D	D	D
4211202	Motor vehicle supplies & new parts- jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	-	-	-	-	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	D D	D D	D D	D D				-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D	D D	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121 421210 4212101	Furniture whsle Furniture whsle Household & lawn furniture whsle	D D D	D D D	D D D	D D D	D	D	D D D	D D D
4212102	Office & business furniture whsle	D	D	2.8	1.5	D	D	D	D
42122 421220 4212201	Home furnishings whsle Home furnishings whsle Household china, glassware, & crockery	D D	D D	DDD	D D	-	-	D D	D D
4212202	whsleLinens, domestics, draperies, & curtains	D	D	D	D	-	-	D	D
4212203	whsle. Floor coverings whsle	D D D	D D D	D D D	D D D	-	-	- D	– D .1
4212204	Other home furnishings whsle		D	י D	D			.2	.1

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NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commissior percent c	okers, and merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	D	D	D	D
421310	whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	-	-	D	D
4213101 4213102 4213103	whsle Lumber without yard whsle Lumber with yard whsle Plywood, veneer, millwork, & wood panel whsle.							- - D	- - D
42132	Brick, stone, & related construction materials								
421320	whsle . Brick, stone, & related construction materials	D	D	D	D	-	-	D	D
4213201	whsle	D	D	D	D	-	-	-	-
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related products whsle	D D	D	D D	D		-		-
42133 421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle . Roofing, siding, & insulation material	D	D	D	D	D	D	D	D
42139	whsle         Where           Other construction materials         Where	D	D	D	D	D	D	D	D
421390 4213901	Other construction materials whsle Flat glass & other construction glass	D	D	D	D	D	D	Ď	D
4213902	whsie Other construction materials whsie	D D	D D	D D	D D	-	-	D	_ D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141 421410	Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D D	D D	D D	D D		-		-
42142 421420	Office equipment whsle Office equipment whsle	D D	D D	D D	D D	D D	D D		-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	-	-
4214302 42144	Computer software (packaged) whsle	D	D	D	D	-	-	.3 D	– D
421440 4214401	Other commercial equipment whsle Other commercial equipment whsle Restaurant & hotel equipment & supplies	D	D	D	D	-		D	D
4214402	whsle Store machines & equipment whsle	D D	D D	D D	D D			D D	D D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	_	4.8	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	4.8	D	D
4214501 4214502	Surgical, medical, & hospital supplies whsle Dental equipment & supplies whsle	D	D	D	D D	D	D	D	D
42146 42146 421460	Ophthalmic goods whsle	D	D	D	D	-	-		_
421460	Other professional equipment & supplies					_	_		_
421490	whsle Other professional equipment & supplies	D	D	D	D	_	_	D	D
4214901 4214902	whsle Religious & school supplies whsle Other professional equipment & supplies	D	D	D	D			-	-
4215	whsle          Metal & mineral (except petroleum) whsle	D	D	D	D	– D	– D	D	D
4215 42151 421510 4215101	Metal service centers & offices Metal service centers & offices Ferrous metal service centers & sales	D	D D	D D	D D	D D D	D	D D	D D
42151011 42151012 4215102	offices	D D D	D D D	D D D	D D D	– D D	3.4 D D	D D D	D D D
42151021 42151022	offices Nonferrous metal service centers Nonferrous metal sales offices	D D D	D D D	D D D	D D D	D - -	D 	D - D	D  D
42152 421520 4215201	Coal & other mineral & ore whsle Coal & other mineral & ore whsle Coal whsle	D D D	D D D	D D	D D			D D	D D -

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	IPMSAs), see Appendix E]	All types or percent o		Merchant w percent o		Manufacturers' and c percent c	sales branches ffices f sales—	Agents, br commissior percent c	okers, and merchants f sales—
NAICS code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
42	Wholesale trade - Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set		5						
421620	whsle Electrical appliance, television & radio set whsle	D	D	D	D	-	5.7 5.7	D	D
40100		D		D	D	D		D	D
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	D	D	D	D	D	D	D	D
4216902	whsle Electronic parts (excluding	D	D	D	D	D	D	1.1	-
	communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2 D	.4
42171 421710	Hardware whsle Hardware whsle	D D	D D	D D	D D	D D	D D	D D	D D
42172	Plumbing & heating equipment & supplies								
421720	(hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment				5			5	5
421730	& supplies whsle	D	D	D	D	D	D	D	D
	equipment & supplies whsle	D	D	D	D	D	D	D	D
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	D D	D D	D D	D D		-
4218 42181	Machinery, equipment, & supplies whole	D	D	D	D	D	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
	machinery & equip whsle	D	D	D	D	-	-	-	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D	D	D	D	-	-	-	-
4218201	whsle	D	D	D	D	-	-	-	-
4218202	dealers Farm machinery & equipment—whsle distributors	D	D	D	D	-	-		-
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830 4218301	Industrial machinery & equipment whsle Food-processing machinery & equipment whsle	D	D	D	D	D _	D _	D _	D
4218302	whsle Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.1	6.0	D	D	-	-	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	-	-	-	-
42183022 4218303	Hydraulic & pneumatic parts, accessories, & supplies whsle General-purpose industrial machinery &	D	D	D	D	-	-	-	-
4218304	equipment whsle	D	D	D	D	D	D	D	D
4218305	whsle         Materials handling equipment whsle	D D	D D	D 12.2	D .7	_ D	– D	D D	D D
4218306 4218307	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle Other industrial machinery & equipment	D	D	D	D	-	-	-	-
7210007	whsle	D	D	D	D	D	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	D	D	D	D	D	D	D D	D D
4218401 4218402	General-line industrial supplies whsle Mechanical power transmission supplies	2.7	4.5	3.4	3.7	-	-	-	8.3
4218403 4218404	whsle            Welding supplies whsle            Industrial containers & supplies whsle	D D 1.3	D D 7.1	D D D	D D D	D D D	D D D	- - D	- - D
4218404	Industrial valves & fittings (except fluid- power) whsle	1.3 D	D	D	D	-	-	-	-
4218406	Other industrial supplies whsle		Ď	Ď	Ď	D	D	D	D

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NAICS	PMSAs), see Appendix E]	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices		okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
42	Wholesale trade – Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501 4218502	Beauty & barber shop equipment & supplies whsle	D	D	D	D	-	-	-	-
4218503	Custodial, janitors' equipment & supplies whsle Laundry & dry-cleaning equipment &	D	D	D	D	-	-	-	-
4218504	Supplies whsle	D	D	D	D	D	D	-	-
1210001	supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	-	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	_	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	-	-	-	-
4218602	Marine machinery, equipment, & supplies whsle	D	D	7.0	2.3	-	-	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	-	-	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	D	D
42192 421920	Toy & hobby goods & supplies whsle Toy & hobby goods & supplies whsle	D D	D D	D D	D D	-		D D	D D
42193 421930	Recyclable material whsle Recyclable material whsle	D	D	D	D		-	D	D
4219301 42193011	Iron & steel scrap processors & dealers Iron & steel scrap processors (using	D	D	D	D	-	-	D	D
42193012	power processing equipment) Iron & steel scrap processors (not using	D	D	D	D	-	-	-	-
4219302	power processing equip) Recyclable paper & paperboard whsle	D	D	D	D		-	D -	D _
4219303	Other recyclable material whsle	D	D	D	D	-	-	-	-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	_	-	-
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990 4219901 4219902	Other miscellaneous durable goods whsle Musical instruments & supplies whsle Forest products (except lumber) whsle	D D D	D D D	D D D	D D D	D - -	D - -	D - -	D _
4219903	General merchandise (durable goods) whsle	D	D	D	D	_	_	D	– D
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded audio tapes,	Ď	D	Ď	D	-	-	-	-
42199042	& phonograph records whsle Prerecorded video tapes whsle	.7 D	_ D	D D	D D	_	-		-
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	-	-	_ D	_ D
4219906 422	Other durable goods whsle	D	D	D	D	– D	– D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	D	D	D	D	D	D		-
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	D	D	D	D	-	-	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D	D	D	D	D D	D D	D D	D D
4222101 4222102	General-line drugs whsle Specialty-line drug, pharmaceutical,	D	D	D	D	-	-	-	-
	footnotes at end of table.	D	D	D	D	D	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS	Geographic area and kind of business	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA -Con.								
42	Wholesale trade – Con.								
422	Wholesale trade, nondurable goods-Con.								
4223 42231 422310	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle . Piece goods, notions, & other dry goods whsle	D D D	D D D	D D D	D D D	D D D	D D D	D D D	D D D
4223101 4223102	Piece goods—jobbers Notions & other dry goods whsle	D D	D D	D D	D D		=	D D	D D
42232 422320	Men's & boys' clothing & furnishings whsle Men's & boys' clothing & furnishings whsle	D D	D D	D D	D D		-		
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	-	-	D	D
42234 422340	Footwear whsle	D D	D D	D	D D		=	D D	D D
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	D D D	D D D	D D D	D D D	D _ _	D 	D 	D .3 .3 .3
4224103 42242 42242 422420	Other general-line grocery whsle Packaged frozen food whsle Packaged frozen food whsle	D D D	D D D	D	D D D	– D D	– D D	– D D	.3 D D
422420	Dairy products, (except dried or canned)							D	D
422430	whsle Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	-	-
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	-	-
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product (except live) whsle	D D D	D D D	D D D	D D D			D D D	D D D
42245 422450	Confectionery whsle Confectionery whsle	D D	D D	D D	D D	D D	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D		-		
42247 422470	Meat & meat product whsle Meat & meat product whsle	D D	D D	D D	D D	- -	-	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	D D	D D	D D	D D		=	D D	D D
42249 422490 4224901 4224902 4224903 4224903 4224904 4224905 4224906	Other grocery & related products whsle Cother grocery & related products whsle Cothee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle Canned goods whsle Food & beverage basic materials whsle Other grocery specialties whsle	D D D D D D D	ם ם ם ם	ם ם ם ם	ם ם ם ם ם ם	D - D - D - D	D - D - D - - D - D	D D - D - D	D D - - - - - - - - - -
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle						-	D - -	D 
42259 422590 4225901	Other farm product raw material whsle Other farm product raw material whsle Hides, skins, & pelts whsle	D D D	D D D	D D D	D D D	- - -		D D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	D	D	D	D	D	D	D	D
422610	Plastics materials & basic forms & shapes Plastics materials & basic forms & shapes whsle	D D	D D	D	D D	D D	D D	D D	D D
42269 422690 4226901 4226902	Other chemical & allied products whsle Other chemical & allied products whsle Industrial gases (except LP) whsle Other chemical & allied products whsle	D D D	D D D	D D D	D D D	D D _ D	D D 10.4 D	D D - D	D D _ D
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals (except LP)	D D D	D D D	D D D	D D D	D D D	D D D	D D D	D D D
42271011 42271012	Petroleum bulk stations (except LP) Petroleum bulk terminals (except LP)	D D D	D D D	D D D	D D D	D D D	D D D	- -	- -
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D D	D	D D	_	2.5 2.5	_	-
Soc	e footnotes at end of table								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

IVISAS, and	PMSAs), see Appendix E]								
NAICS	Geographic area and kind of business	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commission percent o	merchants
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
42	Wholesale trade - Con.								
422	Wholesale trade, nondurable goods-Con.								
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D	D D	D D	D D		-		_
422810	Beer & ale whsle	D	D	D	D	-	-	-	-
42282 422820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle	D D	D D	D D	D D		-		-
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	-	-	-	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D	D D	D	D	D	D
422910	Farm supplies whsle	D D	D	D D		-	-		-
4229101 4229102	Farm supplies—farm dealers Farm supplies—whsle distributors	D	D	D	D		-	-	-
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	D	D D	D D	D
42293	Flower, nursery stock, & florists' supplies						5		5
422930	whsle Flower, nursery stock, & florists' supplies	D	D	D	D	-	-	-	-
10001	whsle	D	D	D	D	-	-	-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D D	D D		-		-
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D	D D	D D	D D	D D	D D		-
4229501	Paint, varnish, & supplies while	Ď	D	D	D	Ď	D	_	_
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods	D	D	D	D	D	D	D	D
4229901	whsleArt goods whsle	D	D	D D	D	D	D	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	_	_	D	D
4229903 4229904	Textile bags, bagging, & burlap whsle Other nondurable goods whsle	D D	D D	D D	D D			D	_ D
	Atlantic–Cape May, NJ PMSA								
42	Wholesale trade	8.8	11.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D				-
4212 42122	Furniture & home furnishings whsle Home furnishings whsle	D	D D	D	D	-	-	-	-
421220	Home furnishings while	Ď	D	D	D	-	_	_	_
4213 42139	Lumber & other construction materials whsle Other construction materials whsle	D	D D	D D	D		-		-
421390 4213902	Other construction materials whsle Other construction materials whsle	D	D	D D	D		-		_
4214	Professional & commercial equipment & supplies								
4216	whsle Electrical goods whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment &	D	D	D	D				
42173	supplies whsle	D	D	D	D	-	-	-	-
	Warm air heating & air-conditioning equipment						-		-
421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-conditioning	D	D	D	D	_			
	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	-	-	-
4218 42183	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle	D D D	D D D	D D	D D D	-		- - -	- - -
4218 42183 421830	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D D	D D D	ם ם ם	D D D				- - - -
4218 42183	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle	D D D	D D D	D D	D D D	-	-	-	- - - - -
4218 42183 421830 42184	& supplies whsle     Warm air heating & air-conditioning     equipment & supplies whsle Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle Industrial machinery & equipment whsle Industrial supplies whsle Industrial supplies whsle Transportation equipment & supplies (exc	D D D D	ם ם ם ם	ם ם ם	ם ם ם				
4218 42183 421830 42184 421840	& supplies whsle	D D D D D	ם ם ם ם	ם םם סם	ם ם ם ס				- - - - - -
4218 42183 421830 42184 421840 42186 421860 4219	& supplies whsle	ם ס ס ס ס	D D D D D D	ם ם ם ם	D D D D D				- - - - - - D
4218 42183 421830 421840 421860 421860 4219 42191	& supplies whsle	ם ם ם ם ם		ם ם ם ם ם		-	-		- - - - - D D
4218 42183 421830 42184 421840 421860 421860 4219	& supplies whsle	ם ם ם ם ם ם		ם ם ם ם ם		-		- - - - D	-
4218 42183 421830 42184 421840 42186 421860 4219 421910 42193	& supplies whsle     Warm air heating & air-conditioning     equipment & supplies whsle Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle Industrial supplies whsle Industrial supplies whsle Transportation equipment & supplies (exc     motor vehicle) whsle Miscellaneous durable goods whsle Sporting & recreational goods & supplies     whsle Recyclable material whsle	D D D D D D D 8.2	D D D D D D D D D D 48.5	D D D D D D -	D D D D D D D D - - - 48.5			- - - D D	D
4218 42183 421830 42184 421840 42186 421860 421860 4219 42191 421910	& supplies whsle	ם ם ם ם ם ם ם		ם םם ם -	D D D D D D D D D D D D D D D D D D D	-	-	- - - D D	D
4218 42183 421830 42184 421840 42186 421860 421860 4219 42191 421910 42193 421930	& supplies whsle	D D D D D D D D D 0 8.2 8.2	D D D D D D D D 48.5 48.5	D D D D D D D D D 0 0 0 0 0 0 0 0 0 0 0	D D D D D D D D - - - 48.5 48.5			- - - D D	D

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MOAS, anu	PMSAs), see Appendix E]							-	
NAICS	Coorrection and kind of husiness	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Atlantic-Cape May, NJ PMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221 42212 422120	Paper & paper product whsle Stationery & office supplies whsle Stationery & office supplies whsle	D D D	D D D	D - -	D - -				
4224 42243	Grocery & related products whsle Dairy products, (except dried or canned)	7.2	6.6	D	D	D	D	-	-
422430	Dairy products, (except dried or canned)	D	D	-	-	-	-	-	-
4224302	whsle Dairy product (except raw milk) whsle	D	D D	-	-	-	-		-
42245 422450	Confectionery whsle Confectionery whsle	D D	D D				-		-
42246 422460	Fish & seafood whsle Fish & seafood whsle	11.0 11.0	.3 .3	11.0 11.0	.3 .3	-	-		_
42248	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	-	-	-	-
422480 42249	Fresh fruit & vegetable whsle Other grocery & related products whsle	14.2 D	10.5 D	14.2 D	10.5 D	– D	– D		-
422490 4224902	Other grocery & related products while Bread & baked goods while	D	D	D	D	D	D		-
4224903 4224906	Soft drinks whsle Other grocery specialties whsle	D	D	_ D	_ D		-		-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271 422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	.1 .1	-	.1 .1	-		-		-
42271011	(except LP) Petroleum bulk stations (except LP)	.1 .1	-	.1 .1	_	-	-	-	_
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D	D	D	D		-		-
422810 4229	Beer & ale whsle Miscellaneous nondurable goods whsle	D	D	D	D	-	-		_
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	DDD		DDD	DDD	-	-		-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D	-	-	-	-		-
	Philadelphia, PA-NJ PMSA								
42	Wholesale trade	3.6	3.1	8.0	4.9	-	1.9	.4	.6
421 4211	Wholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies	2.9	3.3	6.4	5.4	-	1.9	.2	.6
4211	Automobile & other motor vehicle whsle	1.1 .5	1.1 .5	9.6 D	10.1 D	-	-	_ D	.1 D
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle	.5 .5	.5 .2 D	D	D	_ D	– D	D	D
4211102 4211103	Bus & recreational vehicle whsle Light truck & van (14,000 lb or less) whsle .	D -	D _	D _	D	D D	D D		-
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	.8	6.5	D	D	D	D	-	-
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	4.3 4.3	7.7 7.7	11.0 11.0	19.4 19.4	D	D D	D	D
4211201	Motor vehicle supplies & new parts – warehouse distributors	5.4	12.0	9.1	19.7	D	D	-	-
4211202	Motor vehicle supplies & new parts- jobbers	3.6	4.8	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	-	-	-	-	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	D D	D D	D D	D D				=
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D		-		-
4212	Furniture & home furnishings whsle	6.2	2.6	8.9	1.1	D	D	D	D
42121 421210 4212101	Furniture whsle	2.0 2.0	2.5 2.5	2.9 2.9	1.1 1.1	D D	D D	DDD	D D D
4212101 4212102	Household & lawn furniture whsle Office & business furniture whsle	1.6 2.2	.2 3.5	D D	D D	D	_ D	D D	D
42122 421220	Home furnishings whsle	15.1 15.1	3.0 3.0	21.1 21.1	.9 .9	-	-	D D	D D
4212201	Household china, glassware, & crockery whsle	21.2	1.2	D	D	_	_	D	D
4212202	Linens, domestics, draperies, & curtains whsle	23.0	7.5	D	D	-	-	_	-
4212203 4212204	Floor coverings whsle Other home furnishings whsle	9.3 2.3	1.4 .1	D 5.2	D .1			D .2	D .1

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NAICS		All types of percent o		Merchant wholesalers percent of sales –		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Philadelphia, PA-NJ PMSA-Con.								
42	Wholesale trade-Con.								
421 4213	Wholesale trade, durable goods—Con. Lumber & other construction materials whsle	2.4	4.7	2.8	3.9	_	12.2	.1	4.3
42131	Lumber, plywood, millwork, & wood panel whsle	2.4	4.7	1.7	1.6	_	- 12.2	D	4.3 D
421310	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	_	-	D	D
4213101 4213102	Lumber without yard whsle	D D	D D	D D	D D				-
4213103	Plywood, veneer, millwork, & wood panel whsle	3.6	3.9	D	D	-	-	D	D
42132	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	-	-	D	D
421320	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	-	-	D	D
4213201 4213202	Brick, block, tile, clay/cement sewer pipe whsle Sand, gravel, & stone whsle	42.2 20.4	18.1 18.5	D	D D		-		-
4213203	Cement, lime, & related products whsle	-	19.7	D	D	-	-	-	_
42133 421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle Roofing, siding, & insulation material	1.0 1.0	10.0 10.0	D D	D D	D D	D D		-
	whsle	1.0	10.0	D	D	D	D	-	-
42139 421390	Other construction materials whsle Other construction materials whsle	6.4 6.4	17.3 17.3	D D	D D	D D	D D		-
4213901 4213902	Flat glass & other construction glass whsle Other construction materials whsle	D	D	D	D	-	-	_ D	_ D
4214	Professional & commercial equipment & supplies								
42141 421410	whsle         Photographic equipment & supplies whsle           Photographic equipment & supplies whsle	4.2 .1 .1	5.1 9.2 9.2	7.7 D D	7.2 D D		3.0 	.1 	.2
42142	Office equipment whsle	2.0	5.9	D	D	-	1.9	-	_
421420 42143	Office equipment whsle Computer & computer peripheral equipment &	2.0	5.9	D	D	-	1.9	-	-
421430	Software whsle Computer & computer peripheral equipment	4.2	5.1	7.6	7.1	D	D	D	D
4214301	& software whsle Computer & peripheral equipment whsle	4.2 4.2	5.1 5.2	7.6 8.2	7.1 7.6	D D	D D	D D	D D
42143011 42143012	Computers & peripheral equipment for resaleComputers & peripheral equipment for	6.7	9.1	D	D	-	-	D	D
4214302	end use	3.2 4.3	3.6 4.3	D 4.5	D 4.4	D	D	3	-
42144 421440	Other commercial equipment whsle Other commercial equipment whsle	5.4 5.4	2.2 2.2	D	D D	-	-	D	D D
4214401	Restaurant & hotel equipment & supplies whsle	3.4 1.4	.3	D	D	_	_	D	D
4214402	Store machines & equipment whsle	13.0	5.9	D	D	-	-	D	D
42145 421450	Medical, dental, & hospital equipment & supplies whsle Medical, dental, & hospital equipment &	3.7	5.3	7.0	6.7	-	4.8	-	.1
4214501	supplies whsle Surgical, medical, & hospital supplies	3.7	5.3	7.0	6.7	-	4.8	-	.1
4214502	whsle Dental equipment & supplies whsle	4.1 1.0	6.0 .3	7.6 2.2	7.4 .6	D D	D D	D D	D D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	D	D D	D	D D		-		_
42149	Other professional equipment & supplies	_	_	_	_			_	_
421490	whsle. Other professional equipment & supplies	D	D	D	D	-	-	D	D
4214901 4214902	whsle Religious & school supplies whsle Other professional equipment & supplies	D	D	D	D	-	-	-	-
	whsle	D	D	5.0	2.7	-	-	D	D
4215 42151 421510	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices	8.2 7.8 7.8	6.4 6.6	12.9 D D	8.5 D D	D D D	D D D	D D D	D D D
421510 4215101	Metal service centers & offices Ferrous metal service centers & sales offices	7.8	6.6 5.4	D 11.4	D 7.2	D	D	D	D
42151011 42151012	Ferrous metal service centers Ferrous metal sales offices	10.3 .8	6.5 3.1	12.1 4.9	6.2 17.7	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	11.5	13.9	D	D	D	D	D	D
42151021 42151022	Nonferrous metal service centers Nonferrous metal sales offices	D D	D D	D D	D D		-	D	D
42152	Coal & other mineral & ore whsle	18.4 18.4	-	D	D D	-	-	D	D D

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MSAs, and	PMSAs), see Appendix Ej								
NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Philadelphia, PA-NJ PMSA-Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	1.1	3.4	1.6	2.8		7.2	_	.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.0	1.4	_	11.6	_	.0
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	-	11.6	_	1.5
42162	Electrical appliance, television & radio set								
421620	whsle Electrical appliance, television & radio set	.8	5.7	2.8	10.1	-	5.7	-	-
	whsle	.8	5.7	2.8	10.1	-	5.7	-	-
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	.9 .9	3.7 3.7	1.4 1.4	3.9 3.9		5.3 5.3	.1 .1	.4 .4
4216902	whsle Electronic parts (excluding	6. 1 0	4.1	.7	4.0	-	4.8	1.1	-
1017	communications equipment) whsle	1.3	3.3	2.4	3.9	-	5.8	-	.4
4217 42171	Hardware, & plumbing & heating equipment & supplies whsle	3.8 7.1	3.0 1.0	8.6 12.9	6.5 1.7	_ D	.3 D	.2 D	.4 D
421710	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3		.5	.4	_
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	_	.5	.4	_
42173	Warm air heating & air-conditioning equipment								
421730	& supplies whsle Warm air heating & air-conditioning	D	D	3.0	8.1	D	D	D	D
	equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	5.1 5.1	24.4 24.4	D D	D D		
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	4.4	3.9	8.2	4.2	-	5.2	.8	.3
421810	machinery & equip whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
	machinery & equip whsle	D	D	D	D	-	-	-	-
42182 421820	Farm & garden machinery & equipment whsle Farm & garden machinery & equipment	D	D	D	D	-	-	-	-
4218201	Whsle	D	D	D	D	-	-	-	-
4218202	dealers Farm machinery & equipment—whsle distributors	D	D	_	_	-	-	_	_
4218203	Lawn & garden machinery & equipment whsle	.2	-	.2	-	_	-	-	_
42183	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	_	12.4	1.0	-
421830 4218301	Industrial machinery & equipment whsle Food-processing machinery & equipment	4.4	4.7	6.6	4.0	-	12.4	1.0	-
4218302	whsle Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	.4	.5	.6	.7	-	-	– D	– D
42183021	Hydraulic & pneumatic pumps & motors whsle	6.3 12.9	5.6 12.0	7.7	5.3 11.5	-	-		-
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3.0	2.3	3.5	2.7	_	_	_	_
4218303	General-purpose industrial machinery & equipment whsle	3.3	6.9	6.5	6.8	-	17.6	.1	-
4218304	Metalworking machinery & equipment whsle	2.6	1.0	2.4	1.0	-	=	D	D
4218305 4218306	Materials handling equipment whsle Oilwell, oil refinery, & pipeline mach, equip,	8.6 .7	3.2	12.3 D	.7 D	D	D	D _	D
4218307	& supplies whsle Other industrial machinery & equipment whsle	.7 4.2	8.0 4.1	D	D	D	_ D	_ D	– D
42184 421840	Industrial supplies whsle Industrial supplies whsle	1.3 1.3	3.3 3.3	4.7 4.7	4.9 4.9		3.0 3.0	.5 .5	.9 .9
4218401 4218402	General-line industrial supplies whsle Mechanical power transmission supplies	2.7	4.5	3.4	3.7	-	-	-	8.3
4218403 4218404	Welding supplies whsle Industrial containers & supplies whsle	1.3 10.9 1.3	3.2 11.4 7.3	3.6 D 5.8	8.8 D 1.0	_ D D	– D D	- - D	- - D
4218405	Industrial valves & fittings (except fluid- power) whsle	1.2 .7	-	3.1	-	-	_	_ D	_ D
4218406	Other industrial supplies whsle	.71	1.9	D	D	D	D	ı DI	U

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	PMSAs), see Appendix E]	All types o percent c		Merchant v percent c		Manufacturers' and c percent c	sales branches iffices if sales—	Agents, brokers, and commission merchants percent of sales –	
NAICS code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA -Con.								
	Philadelphia, PA-NJ PMSA-Con.								
42	Wholesale trade – Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42185	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
421850	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4.8	6.1	D	D	-	-	-	-
4218502	Custodial, janitors' equipment & supplies whsle	5.2	1.4	6.3	1.7	-	-	-	-
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	-	-
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc	47.0		00.0					
421860	motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle) whsle	17.2 17.2	3.1 3.1	23.3 23.3	1.1	-	-	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	24.5	4.3	23.3	1.1	_	_	-	D
4218602	Marine machinery, equipment, & supplies whsle		4.5	27.5 D	1.0 D		_	D	D
4218603	Other transportation equipment & supplies whsle	4.4	-	D	D	_	_	D	D
4219	Miscellaneous durable goods whsle	6.0	6.0	7.9	8.0	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	7.4	7.9	7.9 D	0.0 D		_	D	D
421910	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	_	_	D	D
42192	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	_	_	D	D
421920	Toy & hobby goods & supplies while	2.5	1.1	7.1	1.8	_	_	D	D
42193 421930	Recyclable material whsle Recyclable material whsle	3.0 3.0	7.6 7.6	D	D	-	-	D	D
4219301 42193011	Iron & steel scrap processors & dealers Iron & steel scrap processors (using	.6	11.8	D	D	_	_	D	D
42193012	power processing equipment) Iron & steel scrap processors (not using	.2	21.1	.2	21.1	-	-	-	-
4219302	power processing equip) Recyclable paper & paperboard whsle	1.0 1.0	2.8 2.3	D	D			D _	D
4219303	Other recyclable material whsle	8.7	2.4	D	D	-	-	-	-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	_	_	_
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	_	-	_	-
42199	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
421990 4219901	Other miscellaneous durable goods whsle Musical instruments & supplies whsle	D	D	12.9 D	5.6 D	D _	D _	D _	D _
4219902 4219903	Forest products (except lumber) whsle General merchandise (durable goods)	D	D	-	-	-	-	-	-
4219904	whsle . Prerecorded media whsle	D .6	D -	D D	D D		-	D -	D -
42199041 42199042	Compact discs/prerecorded audio tapes, & phonograph records whsle Prerecorded video tapes whsle	.7 .5	-	D .5	D	-	-		-
4219905	Fire extinguishers & fire safety equipment whsle		D		D	_	_	_	-
4219906	Other durable goods whsle	Ď	Ď	Ď	Ď	-	-	D	D
422	Wholesale trade, nondurable goods	4.7	2.9	10.2	4.2	-	2.0	.7	.7
4221 42211	Paper & paper product whsle Printing & writing paper whsle	4.1 1.2	2.8 .8	5.9 D	2.4 D	D	4.1 D	.4	2.0
422110	Printing & writing paper whsle	1.2	.8	D	D	D	D	-	-
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	6.0 6.0	5.2 5.2	D	D	D	D D	D	D D
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	6.4 6.4	3.9 3.9	8.4 8.4	4.1 4.1		-	D D	D D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	.3 .3	.7	1.1 1.1	2.3 2.3	-	.1	_	-
422210 422210 4222101	Drugs, & druggists sundries whsie Drugs, & druggists' sundries whsie General-line drugs whsie	.3 .3 .1	.7 .7 .4	1.1	2.3 2.3 .4		.1		-
4222101	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	.1		5.5	.4	_	.1		_
_		.0	.0	0.0	11.4	_		_	

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix E]					Manufacturers'	sales branches	Agents, br	okers, and
NAICS	Occurrent is an and bird of husing a	All types of percent of		Merchant w percent o		and c percent c	offices	commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Philadelphia, PA-NJ PMSA-Con.								
42	Wholesale trade-Con.								
422 4223	Wholesale trade, nondurable goods—Con. Apparel, piece goods, & notions whsle	12.8	6.6	16.9	4.9	_	15.6	5	6.9
42231 422310	Piece goods, notions, & other dry goods whsle Piece goods, notions, & other dry goods	3.8	11.8	5.4	11.6	D	D	.5 D D	D
4223101 4223102	whsle Piece goods—jobbers Notions & other dry goods whsle	3.8 D D	11.8 D D	5.4 D D	11.6 D D		-	D D D	D D D
42232 422320	Men's & boys' clothing & furnishings whsle Men's & boys' clothing & furnishings whsle	21.2 21.2	.4 .4	22.8 22.8	Ξ				=
42233	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	_	_	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	-	-	D	D
42234 422340	Footwear whsle Footwear whsle	.1 .1	14.3 14.3	.2 .2	14.0 14.0	-	-	D D	D D
4224 42241	Grocery & related products whsle General-line grocery whsle	6.4 1.6	3.1 1.8	11.4 2.8	4.0 3.1	-	3.8	.8	.1
422410 4224103	General-line grocery whsle Other general-line grocery whsle	1.6 1.2	1.8 1.8	2.8 2.2	3.1 2.9				.3 .3 .3
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	3.5 3.5	2.2 2.2	7.3 7.3	4.5 4.5	D D	D D	D D	D D
42243	Dairy products, (except dried or canned) whsle	.9	3.2	1.2	4.5	D	D	-	-
422430 4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk) whsle	.9 D	3.2 D	1.2 D	4.5 D	D	D	-	_
42244	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	-	-	D	D
422440 4224402	Poultry & poultry product whsle Poultry & poultry product (except live) whsle	2.6 2.6	2.8 2.8	5.3 5.3	5.7 5.7	-	-	D	D
42245 422450	Confectionery whsle Confectionery whsle	2.4 2.4	2.6 2.6	5.2 5.2	5.1 5.1	-	-	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	26.4 26.4	3.0 3.0	D D	D D	=			=
42247 422470	Meat & meat product whsle Meat & meat product whsle	17.2 17.2	4.7 4.7	18.8 18.8	5.1 5.1	=		D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	5.5 5.5	1.9 1.9	4.3 4.3	2.1 2.1	=	-	16.7 16.7	=
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	7.2 7.2	3.8 3.8	D D	D D	-	4.8 4.8	D	D D
4224901 4224902 4224903	Coffee, tea, & spice whsle Bread & baked goods whsle	4.4 4.3	15.0 16.6	D	D		20.2	_ D	_ D
4224903 4224904 4224905	Soft drinks whsle Canned goods whsle Food & beverage basic materials whsle	6.2 	13.2 .5 .1	9.3 D D	2.5 D D	D	34.5 D	_ D _	D
4224906 4225	Other grocery specialties whsle	12.0 D	1.4 D	D	D	D _	D	D _	D
42251 422510 422510	Grain & field bean whsle Grain & field bean whsle	D D		DDD				-	-
42259 422590 4225901	Other farm product raw material whsle Other farm product raw material whsle Hides, skins, & pelts whsle	D D D	D D D	D D D	D D D	-			-
4226	Chemical & allied products whsle	1.5	4.9	5.2	8.9	-	3.5	.7	.4
42261 422610	Plastics materials & basic forms & shapes whsle Plastics materials & basic forms & shapes	1.5	14.6	2.7	9.0	-	26.1	.7	-
	whsle	1.5	14.6	2.7	9.0	-	26.1	.7	-
42269 422690 4226901	Other chemical & allied products whsle Other chemical & allied products whsle Industrial gases (except LP) whsle	1.5 1.5 3.0	2.8 2.8 8.9	6.6 6.6 20.3	8.9 8.9		1.0 1.0 10.4	.7 .7 –	1.1 1.1 -
4226902 4227	Other chemical & allied products whsle	1.4	2.6	6.3 D	9.1 D	-	.6	.7 D	1.1 D
42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	4.6 .1 .1	1.5 - -	D D D			1.4 	D D D	D D D
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	D	D	D D	D D		-	D _	D _
42271012 42272	Petroleum bulk terminals (except LP) Petroleum & petroleum prod whsle (exc bulk	D	D	-	-	D	D	-	-
42272	stations & terminals) Petroleum & petroleum prod whsle (exc bulk	8.5	2.8	D	D	-	2.5	-	-
-	stations & terminals)	8.5	2.8	D	D	-	2.5	_	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	PMSAs), see Appendix E]	All types of percent o		Merchant w percent o		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Philadelphia, PA-NJ PMSA-Con.								
42	Wholesale trade – Con.								
422	Wholesale trade, nondurable goods-Con.								
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	5.2 D D	3.8 D D	D D D	D D D	- - -			
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle	D D D	D D D	D D D	D D D				
4229 42291 422910 4229101 4229102	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies vhsle Farm supplies—farm dealers Farm supplies—whsle distributors	D 28.8 28.8 56.9 26.0	D 11.3 11.3 3.1 12.1	ם ם ם ס	D D D D	D - - -	D   	D   	D   
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	11.1 11.1	9.5 9.5	20.9 20.9	11.5 11.5	D D	D D	D D	D D
42293 422930	Flower, nursery stock, & florists' supplies whsle . Flower, nursery stock, & florists' supplies whsle	30.0 30.0	3.1 3.1	D	D D	-	-	-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	7.4 7.4	2.6 2.6	D D	D D				
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	2.5 2.5 2.5	7.7 7.7 7.7	D D D	D D D	D D D	D D D		
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods	D	D	D	D	D	D	D	D
4229901	whsle	D 6.4	D 2.5	D 7.6	D 3.0	D	D _	D D	D D
4229902 4229903 4229904	General merchandise (nondurable goods) whsle Textile bags, bagging, & burlap whsle Other nondurable goods whsle	34.7 D D	14.2 D D	49.5 D D	16.5 D D			.2 _ D	8.8 _ D
	Vineland-Millville-Bridgeton, NJ PMSA								
42	Wholesale trade	4.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211 42111 421110	Motor vehicle & motor vehicle parts & supplies whsle Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle	ם ם ם	D D D	D D D	D D D				
4211103 4212	Light truck & van (14,000 lb or less) whsle . Furniture & home furnishings whsle	D	D	D	– D	_	-	-	_
42122 421220 4212201	Home furnishings whsle Home furnishings whsle Household china, glassware, & crockery whsle					-	-	-	-
4214	Professional & commercial equipment & supplies whsie	D	D	D	D	-	_	_	_
42144 421440	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D	D D	-	-		-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	_	-	-
421450 4214501	Medical, dental, & hospital equipment & supplies whsle Surgical, medical, & hospital supplies whsle	D	D	D	D	-	-		-
42149	Other professional equipment & supplies				D				
421490	Other professional equipment & supplies	D	D	-	-	-	-	-	-
4214902	whsle Other professional equipment & supplies whsle	D	D	-	-	-	-		-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	_	_	_	_
Se	e footnotes at end of table.								

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MSAs, and	PMSAs), see Appendix E]								
NAICS	Coorraphic area and kind of hubicopa	All types of percent o		Merchant w percent o		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchant percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Vineland-Millville-Bridgeton, NJ PMSA- Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D				=
421820 4218201	Farm & garden machinery & equipment whsle Farm machinery & equipment-farm	D	D	D	D	-	-	_	_
40100	dealers					-		-	-
42183 421830 4218303	Industrial machinery & equipment whsle Industrial machinery & equipment whsle General-purpose industrial machinery &	D	D	D	DDD				-
4218305	equipment whsle Materials handling equipment whsle	D	D D	D -	D _				-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	D	D	D	D		-		-
421930 4219301 4219303	Recyclable material whsle Iron & steel scrap processors & dealers Other recyclable material whsle	D D D	D D D	D D D	D D D				
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	-	_	_
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4221 4224	Paper & paper product whsle Grocery & related products whsle	D	D	D	D	-	-	– D	– D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	DDD	DDD	DDD	DDD			DDD	D
42249 422490 4224902	Other grocery & related products whsle Other grocery & related products whsle Bread & baked goods whsle	D D D	D D D	D D -	D D -				
4226 42269 422690 4226901	Chemical & allied products whsle Other chemical & allied products whsle Other chemical & allied products whsle Industrial gases (except LP) whsle	D D D	D D D	D D D					
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D	D	D	D		-		_
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
42272	(except LP) Petroleum & petroleum prod whsle (exc bulk	D	D	D	D	-	-	-	-
422720	stations & terminals)	D	D	D	D	-	-	-	-
	stations & terminals)	D	D	D	D	-	-	-	-
4229 42294 422940	Miscellaneous nondurable goods whsle Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D D	D D D	D - -	D - -				-
	Wilmington-Newark, DE-MD PMSA								
42	Wholesale trade	D	D	D	D	D	D	.1	.3
421	Wholesale trade, durable goods	D	D	6.9	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111 421110 4211105	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Heavy truck & tractor (over 26,000 lb)	D	D D	D	D D			D	D
10112	whsie	D	D	D	D	-	-	-	-
42112 421120 4211201	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts –	D	D	D	D D	D	D	D	D
4211202	warehouse distributors Motor vehicle supplies & new parts—	D	D	D	D	-	-	D	D
42114 421140	jobbers Motor vehicle parts, (used) whsle	D	D	D D	– D D	D	D	-	-
421140	Motor vehicle parts, (used) whsle	ı DI	D	. D	D				-

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MSAS, and	PMSAs), see Appendix Ej								
NAICS		All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	commission	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
42	Wilmington-Newark, DE-MD PMSA-Con. Wholesale trade-Con.								
421 4212	Wholesale trade, durable goods—Con. Furniture & home furnishings whsle	D	D	D	D	_	-		
4212 42121 421210 4212102	Furniture whsle		ם ם ם		ם ם ם				-
42122 421220	Home furnishings whsle	D D	D D	D D	D D		-		-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	-	-	D	D
42131	whsle	D	D	D	D	-	-	-	-
4213101	Lumber without yard whsle	D D	D D	D	D		-		-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	_	-	-
42133	Roofing, siding, & insulation material whsle	D	D	-	-	-	-	D	D
421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material	D	D	-	-	-	-	D	D
4214	whsle         Professional & commercial equipment & supplies	D	D	_	_	_	-	U	D
42142	whsle         Office equipment whsle	D D	D D	D D	D D	D D	D D	D	D _
421420	Office equipment whsle	D	D	D	D	D	D	-	-
42143 421430	Computer & computer peripheral equipment & software whsleComputer & computer peripheral equipment	D	D	D	D	D	D	-	-
421430	& software whsle	D	D D	D	D	D	D	-	-
42143012	Computers & peripheral equipment whate end use	D	D	D	D	_	_	_	_
42144	Other commercial equipment whsle	D	D	D	D	-	_	-	-
421440 4214401	Other commercial equipment whsle Restaurant & hotel equipment & supplies	D	D	D	D	-	-	-	-
42145	whsle	D	D	D	D	_	-	-	-
421450	Supplies whsle	D	D	D	D	-	-	D	D
4214501	supplies whsle Surgical, medical, & hospital supplies	D	D	D	D	-	-	D	D
42149	Whsle Other professional equipment & supplies	D	D	D	D	-	-	D	D
42149	whsle	D	D	D	D	-	-	-	-
4214902	whsle Other professional equipment & supplies	D	D	D	D	-	-	-	-
4045		D	D	D	D	-	-	-	-
4215 42151 421510	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices	D D D	D D D	D D D	D D D	D D D	D D D		-
4215101 42151011	Ferrous metal service centers & sales offices Ferrous metal service centers	D 4.2	D	D	D	-	-	-	-
42151011	Nonferrous metal service centers & sales offices	4.2 D	– D	_	_		_	_	-
42151021	Nonferrous metal service centers	D	D	-	-	-	-	-	-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	D	D
421610	const material whsle Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	-	-
42162	Electrical appliance, television & radio set						J		_
421620	whsle Electrical appliance, television & radio set	D	D	-	-	-	-	D	D
42169	whsle         whsle           Other electronic parts & equipment whsle         whsle	D	D	– D	– D	-	-	D	D
421690 421690 4216901	Other electronic parts & equipment whsle Communications equipment & supplies		D D D	D	D	-	-	D	D
4216902	whsle         Electronic parts (excluding           communications equipment) whsle	D	D	-	-	_	-	_	-
4217	Hardware, & plumbing & heating equipment &								
42171	supplies whsle	D	DDD	D	D			D -	D -
421710 42173	Hardware whsle Warm air heating & air-conditioning equipment	D	D	D	D	-	-	-	-
42173	& supplies whsle	D	D	D	D	-	-	-	-
	equipment & supplies whsle	D	D	D	D		-		-
See	footnotes at end of table.								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Odd         Odd         Second and account ac	NAICS	PMSAs), see Appendix E]	All types of percent o		Merchant w percent o		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchants percent of sales –	
ATLANTIC OTY, PA-NL-DE-MO DNSA-Con.         ATLANTIC OTY, PA-NL-DE-MO DNSA-Con.           Withington-Nevers, DE-MO PNSA-Con.         Description         Description <thdescription< th=""></thdescription<>		Geographic area and kind of business	administrative	Estimated <sup>2</sup>	administrative	Estimated <sup>2</sup>	administrative	Estimated <sup>2</sup>	administrative	Estimated <sup>2</sup>
et         Windexist braid_actions         association		ATLANTIC CITY, PA-NJ-DE-MD CMSA								
Physical background         Part and the physical system of		Wilmington-Newark, DE-MD PMSA-Con.								
BYIE         Machinery, enginese white,	42									
Effet         Construction & annual (seight performance)         D        D         D         D </td <td>421</td> <td></td> <td>2.0</td> <td>2.4</td> <td>D</td> <td><b>٦</b></td> <td>D</td> <td>n</td> <td>D</td> <td>D</td>	421		2.0	2.4	D	<b>٦</b>	D	n	D	D
Construction of a fining (acce) setuption         D	42181	Construction & mining (except petroleum)						U		-
25120         Family a guider matchinery & equipment while         D         <	421810	Construction & mining (except petroleum)					_	_	_	_
whele	42182	Farm & garden machinery & equipment whsle					-	-	-	-
detailes		whsle	D	D	D	D	-	-	-	-
194383         Industrial machinery & degeneral whele         3.9         1.8         D         D         D         D         D           194383         Mathemachinery analysis         D         D         D         D         -	4218201	Farm machinery & equipment-farm dealers	-	-	-	-	-	-	-	-
9219303         General-purpose induitisi matchiney &	42183 421830	Industrial machinery & equipment whsle								D
938005         Materials handing equipment whele         D	4218303	General-purpose industrial machinery &			_					_
4294         Industrial sopplex whele         6.7         19         D         D         -         -         D           9219400         Methodic power transmission supplex Weeking sopplex whele         D         D         D         D         D         -	4218305 4218307	Materials handling equipment whsle	D	D	-	-	-	-	-	-
191860         Industrial singulare whele         6.7         1.9         D         D         -         -         D           191902         Whelm applies whele         D         D         D         D         -	10101									-
wites         matrix         D	421840	Industrial supplies whsle								D D
12185       Service satisfishment equipment & supplies       D <t< td=""><td></td><td>whsle</td><td></td><td></td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td>-</td></t<>		whsle			-	-	-		-	-
121850       Service establishment equipment & supplies       D       <	42185	•				U		_	_	_
1218502         Custodil, jantors' equipment & supplies         D </td <td>421850</td> <td>Service establishment equipment &amp; supplies</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	421850	Service establishment equipment & supplies					-	-	-	-
2428504         Other service stabilisment equipment & supplies while         D	4218502	Custodial, janitors' equipment & supplies					-		-	-
42186         Transportation equipment & supplies (exc Transportation equipment & supplies (exc motor vehicle) while.         D <t< td=""><td>4218504</td><td>Other service establishment equipment &amp;</td><td></td><td></td><td></td><td></td><td>-</td><td></td><td>-</td><td>-</td></t<>	4218504	Other service establishment equipment &					-		-	-
motor vehicle while         D	42186		D	D	D	D	_	-	-	-
motor vehicle) whele         D		motor vehicle) whsle	D	D	D	D	-	-	-	-
Supplies whsle         D	4218601	motor vehicle) whsle	D	D	D	D	-	-	-	-
21930       Recyclable material whise       D <t< td=""><td>1010</td><td>supplies whsle</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>-</td></t<>	1010	supplies whsle							-	-
221903       Other recyclable material whsie	42193	Recyclable material whsle	D	D	D	D	-	-		-
221900         Other miscellaneous durable goods while         D	4219303	Other recyclable material whsle	D	D						-
while         muticity         D <t< td=""><td>42199 421990</td><td>Other miscellaneous durable goods whsle</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td></t<>	42199 421990	Other miscellaneous durable goods whsle								-
4221       Paper & paper product whise       D       <	4219905		D	D	D	D	-	_	-	-
42211       Printing & writing paper whsle.       D       D       D       D       D       D       -       -       -         42212       Stationery & office supplies whsle       D       D       D       D       D       - <td>422</td> <td>Wholesale trade, nondurable goods</td> <td>D</td> <td>D</td> <td>D</td> <td>D</td> <td>D</td> <td>D</td> <td>D</td> <td>D</td>	422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
422110       Printing & writing paper whele       D	4221 42211		D	D	D	D				-
422120       Stationery & office supplies whsle       D <td>422110</td> <td>Printing &amp; writing paper whsle</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	422110	Printing & writing paper whsle					-	-	-	-
42221       Drugs, & druggists' sundies whsle       D       D       D       D       D       -	42212	Stationery & office supplies while					-	-	-	-
4222102       Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle.       D       D       D       D       D       -       -       -         42231       Apparel, piece goods, notions, & other dry goods whsle.       D       D       D       D       D       D       -       -       -         42231       Piece goods, notions, & other dry goods whsle.       D       D       D       D       D       -       -       -       -         4223102       Wotions & other dry goods whsle.       D       D       D       D       D       D       -       -       -       -         4223102       Women's, children's, & infants' clothing & accessories whsle.       D       D       D       D       D       -	4222 42221	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
4223       Apparel, piece goods, a notions, & other dry goods whsle.       D       D       D       D       D       D       -       -       -         422310       Piece goods, notions, & other dry goods whsle.       D       D       D       D       D       -	422210 4222102	Specialty-line drug, pharmaceutical,								-
42231       Piece goods, notions, & other dry goods whsle.       D       D       D       D       D       -       -       -         422310       Piece goods, notions, & other dry goods whsle       D       D       D       D       D       -       -       -       -         4223102       Notions & other dry goods whsle       D       D       D       D       D       D       -       -       -       -       -         4223102       Notions & other dry goods whsle       D       D       D       D       D       D       - </td <td>1000</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td>-</td>	1000						-		-	-
whsle        D<	42231	Piece goods, notions, & other dry goods whsle.					_		_	-
42233       Women's, children's, & infants' clothing & accessories whsle       D       D       D       D       D       -       -       -         422330       accessories whsle       D       D       D       D       D       -       -       -         422330       accessories whsle       D       D       D       D       D       -       -       -         42244       Grocery & related products whsle       D       D       D       D       D       -       -       -         42244       Poultry & poultry product whsle       D       D       D       D       D       -       -       -       -         422440       Poultry & poultry product whsle       D       D       D       D       -       -       -       -         422480       Fresh fruit & vegetable whsle       -		whsle					-		-	-
422330Women's, children's, & infants' clothing & accessories whsleDDDDD4224Grocery & related products whsleDDDDD42244Poultry & poultry product whsleDDDDD422440Poultry & poultry product whsleDDDD422480Fresh fruit & vegetable whsle55422490Other grocery & related products whsleDDDDD422490Other grocery & related products whsleDDDD4224902Bread & baked goods whsleDDDDD4224903Soft drinks whsleDDDDD422504Farm-product raw material whsleDDDDD4224903Soft drinks whsleDDDD42250Farm-product raw material whsleDDD42250Other farm product raw material whsleDD<	42233									
4224       Grocery & related products whsle       3       4.0       D       D       D       -       -       -       -         42244       Poultry & poultry product whsle       D       D       D       D       D       D       -	422330	Women's, children's, & infants' clothing &					-	-	-	-
42244       Poultry & poultry product whsle       D       D       D       D       D       D       -       -       -       -         422440       Poultry & poultry product whsle       D       D       D       D       D       D       D       -       -       -       -         422480       Fresh fruit & vegetable whsle       -       .5       -       .5       -       -       -       -         422480       Fresh fruit & vegetable whsle       -       .5       -       .5       -       -       -       -         422490       Other grocery & related products whsle       D       D       D       D       -       -       -       -         4224902       Bread & baked poods whsle       D       D       D       D       -       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -       -         4224903       Soft drinks whsle       D       D       D	100.1						-	-	-	-
42248       Fresh fruit & vegetable whsle       -       .5       -       .5       -       -       -         422480       Fresh fruit & vegetable whsle       -       .5       -       .5       -       -       -       -         422490       Other grocery & related products whsle       D       D       D       D       D       -       -       -         422490       Other grocery & related products whsle       D       D       D       D       -       -       -         4224902       Bread & baked goods whsle       D       D       D       D       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -       -       -         4225       Farm-product raw material whsle       D       D       -       -       -       D       D       -       -       D       D	42244	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
422480       Fresh fruit & vegetable whsle       -       .5       -       -       -       -         42249       Other grocery & related products whsle       D       D       D       D       -       -       -         422490       Other grocery & related products whsle       D       D       D       D       -       -       -         4224902       Bread & baked goods whsle       D       D       D       D       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -         4224903       Soft drinks whsle       D       D       D       D       -       -       -       -         4224903       Soft drinks whsle       D       D       D       -       -       -       -       -         4225       Farm-product raw material whsle       D       D       -       -       -       D       D         42259       Other farm product raw material whsle       D       D       -	422440		- -		-		_			-
422490         Other grocery & related products whsle         D         D         D         D         D         D         - <th< td=""><td>422480</td><td>Fresh fruit &amp; vegetable whsle</td><td>-</td><td>.5</td><td>-</td><td>.5</td><td></td><td>-</td><td>-</td><td>-</td></th<>	422480	Fresh fruit & vegetable whsle	-	.5	-	.5		-	-	-
4224903         Soft drinks whsle         D         D         D         D         D         D         -         -         -         -           4225         Farm-product raw material whsle         D         D         D         -         -         -         D         D         Image: D         <	42249 422490	Other grocery & related products whsle	D	D	D	D	-	-		-
42259 Other farm product raw material whsle D D D – – – D I	4224902 4224903		D D							-
	4225				-	-				D D
	422590									D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	PMSAs), see Appendix E]	All types of percent o	operation f sales—	Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON- ATLANTIC CITY, PA-NJ-DE-MD CMSA Con.								
	Wilmington-Newark, DE-MD PMSA-Con.								
42	Wholesale trade – Con.								
422 4226	Wholesale trade, nondurable goods—Con. Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	-	_
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	_	_
42269	Other chemical & allied products whsle	D	D	D	D	D	D	-	-
422690 4226902	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D	D D	D D		-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D	D D	D	D	D	D		-
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D	D	D	D	D	D	-	-
42271011	(except LP) Petroleum bulk stations (except LP)	D D	D D	D D	D D	D D	D D		-
4228 42281	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D		_	-	-
422810	Beer & ale whsle Beer & ale whsle	D	D	D	D	-	-	-	-
42282 422820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle	D D	D D						_
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	-	-	_	_	-	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D	D D	D	D	D	D		-
422910 4229102	Farm supplies whsle Farm supplies – whsle distributors	D D	D	D	D	-	-	-	Ξ
42292	Book, periodical, & newspaper whsle	D	D	-	-	-	_	-	_
422920 42293	Book, periodical, & newspaper whsle Flower, nursery stock, & florists' supplies	D	D	-	-	-	-	-	-
42293 422930	Flower, nursery stock, & florists' supplies whsle	D D	D D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle	D	D	-	-	-	-	-	-
422940 42299	Tobacco & tobacco product whsle Other miscellaneous nondurable goods whsle .	D	D	D	– D	-	-	-	-
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	_	_	-	-
4229901 4229902	Art goods whsle	D	D	-	-	-	-	-	-
4229904	whsle Other nondurable goods whsle	D D	D D	_ D	D				-
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS								
42	Wholesale trade	5.9	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	9.6	3.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	_		-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D		-		-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	-	-	-	-
421310	whsle	D	D	D	D	-	-	_	-
4213103	Plywood, veneer, millwork, & wood panel	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	_	-	-	-	_	-
42149 421490	Other professional equipment & supplies whsle Other professional equipment & supplies	D	D	-	-	-	-	_	-
421490	Other professional equipment & supplies Other professional equipment & supplies	D	D	-	-	-	-	-	-
	whsle	D	D	-	-	-	-	_	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.6	12.2	D	D	-	-	_	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D 11.1	D 6.5	D 11.1	D 6.5	-	-	-	-
421820	Farm & garden machinery & equipment while .	11.1	6.5	11.1	6.5	_	_	_	_
4218201	Farm machinery & equipment-farm dealers	D	0.5 D	D	0.5 D	_	_	_	_
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-		-
421830 4219	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
	Miscellaneous durable goods whsle	, DI	D	, DI	D		-		-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS			All types of operation percent of sales –		Merchant wholesalers percent of sales –		Manufacturers' sales branches and offices percent of sales –		okers, and merchants of sales—
code	deographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS-Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	3.8	3.1	D	D	D	D	D	D
4224 42244 422440 4224402	Grocery & related products whsle Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product (except live)	D D D	D D D	D D D	D D D	D - -	D 		- - -
4224402	whsle	D	D	D	D	-	-	-	-
42249 422490 4224902	Other grocery & related products whsle Other grocery & related products whsle Bread & baked goods whsle	D D D	D D D			D D	D D -		- - -
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D 	D 				- - -
4229 42291 422910 422990	Miscellaneous nondurable goods whsle Farm supplies whsle Parm supplies whsle Other miscellaneous nondurable goods	D D D	D D D	D D D	D D D				- - -
4229904	whsle	D D	D D						-

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

### Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append						1			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	KENT COUNTY, DE								
42	Wholesale trade	110	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	72	D	D	D	е	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
42139	whsle Other construction materials whsle	4 1	D D	D D	D D	b b	D D	D D	D
421390 4213902	Other construction materials whsle Other construction materials	1	D	D	D	b	D	D	D
4213902	whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D		D	D	D
42181	Construction & mining (except petroleum) machinery & equip	20	D	U	U	С	U	U	D
421810	Whsle	2	D	D	D	b	D	D	D
	petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	D	D	D	f	D	D	D
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	9 1 1		D D D	D D D	e c c	D D D	D D D	D D D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225 4227	Farm-product raw material whole	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	4 2	D	D D	D	b b	D D	D D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	97	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	е	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139 421390	Other construction materials whsle Other construction materials	i	Ď	Ď	Ď	b	Ď	Ď	D
4213902	WhsleOther construction materials	1	D	D	D	b	D	D	D
	whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	с	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	8 1 1	D D D	D D D	D D D	e c c	D D D	D D D	D D D
4225	Farm-product raw material whole	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales								
422	branches and sales offices Wholesale trade, nondurable goods	<b>9</b> 5	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b> b	<b>D</b>	<b>D</b>	D
	Agents, brokers, and								
	commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE								
42	Wholesale trade	637	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	439	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts &		_	_	_		_	_	_
42111	supplies whsle Automobile & other motor vehicle whsle	41 12	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	е	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	8	D	D	D	с	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	с	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	15 15	D D	D D	D	b b	D D	D	D
4212	Furniture & home furnishings whsle	19	D	D	D	с	D	D	D
42121 421210 4212102	Furniture whsle	10 10	D D	D D	D D	с с	D D	D	D D
4212102	Office & business furniture whsle	8	D	D	D	с	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	9 9	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	31	D	D	D	е	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	е	D	D	D
4213101 4213103	Lumber without yard whsle Plywood, veneer, millwork, & wood panel whsle	5 10	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material	10	D	b		Ŭ	D D		
421330	whsle	5	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment	5	D	D		5	D		b
42142	& supplies whsle Office equipment whsle	83 18	D D	D D	D D	g e	D D	D D	D
421420	Office equipment whsle	18	D	D	D	e	D	D	D
42143 421430	Computer & computer peripheral equipment & software whsle Computer & computer peripheral	23	D	D	D	f	D	D	D
4214301	equipment & software whsle Computer & peripheral	23	D	D	D	f	D	D	D
42143012	equipment whsle Computers & peripheral	18	D	D	D	f	D	D	D
42144	equipment for end use	15 11	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	с	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	с	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	с	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	е	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	20 20	D D	D D	D	e	D	D	D
4215101 42151011	Ferrous metal service centers & sales offices	18	D	D	D	е	D	D	D
42151011	centers Nonferrous metal service	13	D	D	D	е	D	D	D
42151021	centers & sales offices Nonferrous metal service	2	D	D	D	b	D	D	D
	centers	1	D	D	D	b	D	D	D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
	NEW CASTLE COUNTY, DE-							· _ ·	<u> </u>
	Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.		_	_	_		_	_	_
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	53 18	D	D	D	e	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	10	U	D	D	с	U	U	U
	whsle	18	D	D	D	с	D	D	D
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	30	D	D	D	с	D	D	D
421690	Other electronic parts & equipment whsle	30	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	17	D	D	D	с	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating	15	U	D	D	b	U	D	D
42171	equipment & supplies whsle	40 15	D D	D D	D D	e c	D D	D D	D D
421710	Hardware whsle	15	D	D	D	с	D	D	D
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-	19	D	D	D	с	D	D	D
421730	conditioning equipment & supplies whsle	19	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies								
42181	whsle Construction & mining (except	109	D	D	D	f	D	D	D
421810	petroleum) machinery & equip whsle Construction & mining (except	12	D	D	D	b	D	D	D
121010	petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery &		5						
421820	equipment whsle Farm & garden machinery & equipment whsle	6 6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment – farm dealers	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment	10							
421830	whsle Industrial machinery & equipment whsle	43 43	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	с	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	23 23	D D	D D	D D	c c	D D	D D	D D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	þ	D	D	D
4218403 42185	Welding supplies whsle	4	D	D	D	b	D	D	D
421850	supplies whsle	18	D	D	D	с	D	D	D
4218502	& supplies whsle Custodial, janitors' equipment &	18	D	D	D	С	D	D	D
4218504	Supplies whsle Other service establishment	7	D	D	D	b	D	D	D
42186	equipment & supplies whsle Transportation equipment & supplies	,	U	D	D	b	U	D	D
421860	(exc motor vehicle) whsle Transportation equipment &	7	D	D	D	b	D	D	D
1010001	supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	b	D	D	D
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	42 17	D D	D D	D D	e c	D D	D D	D D
421930 4219303	Recyclable material whsle Other recyclable material whsle.	17 9	D D	D D	D D	c b	D D	D D	D D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroli (\$1.000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE-	( • • • • • •	(* ,,	(* /***/	(* ))	( ,	(* /***/	(* ))	(* )***)
	Con.								
42	Wholesale trade—Con.	100		5				5	5
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	198 23	D	D	D	i c	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
422120 4222	Stationery & office supplies whsle . Drugs, & druggists' sundries whsle	11 13	D	D	D	b g	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	13	D	D	D	ğ	D	D	D
4222102	whsle Specialty-line drug,	13	D	D	D	g	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry	16	D	D	D	с	D	D	D
422310	goods whsle Piece goods, notions, & other dry	2	D	D	D	b	D	D	D
4223102	goods whsle Notions & other dry goods	2	D	D	D	b	D	D	D
42233	whsle	1	D	D	D	b	D	D	D
42233	clothing & accessories whsle Women's, children's, & infants'	6	D	D	D	b	D	D	D
	clothing & accessories whsle	6	D	D	D	b	D	D	D
4224 42248 422480	Grocery & related products whsle Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	34 8 8	D 85 275 85 275	D 3 865 3 865	D 971 971	e 120 120	D 13 538 13 538	D 1 386 1 386	D 1 453 1 453
42249	Other grocery & related products whsle	13	D	D	D	с	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	4 5	D D	D D	D D	b c	D D	D D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	49	D	D	D	h	D	D	D
422610	shapes whsle Plastics materials & basic forms &	20	D	D	D	е	D	D	D
42269	shapes whsle Other chemical & allied products	20	D	D	D	е	D	D	D
42269	Other chemical & alled products Other chemical & allied products	29	D	D	D	h	D	D	D
4226902	Whsle Other chemical & allied products	29	D	D	D	h	D	D	D
	whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	с	p	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	5	D	D	D	c c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic			_				-	
42281 422810	beverage whsle Beer & ale whsle	6 3 3	D D D	D D D	D D D	e e	D D D		D D D
422810	Beer & ale whsle Wine & distilled alcoholic beverage	3	D	D	U	e	U	D	D
422820	Wine & distilled alcoholic beverage	3	D	D	D	С	D	D	D
4228201	whsle Wine & distilled alcoholic bev	3	D	D	D	с	D	D	D
4229	(licensed operation) whsle Miscellaneous nondurable goods	3	D	D	D	С	D	D	D
4229	whsle	43 6	D	D D	D D	e b	D	D	D D
422910 4229102	Farm supplies while Farm supplies —while	6	Ď	Ď	D	b	Ď	Ď	D
	distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	с	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	с	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940 42299	Tobacco & tobacco product whsle. Other miscellaneous nondurable	1	D	D	D	b	D	D	D
42299	goods whsle Other miscellaneous nondurable	24	D	D	D	с	D	D	D
4229901	goods whsle	24 6	D D	D D	D D	c b	D D	D D	D D
4229904	Other nondurable goods whsle .	6	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation,					Paid			
	and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE-								
	Con.								
	Merchant wholesalers	506	D	D	D	i	D	D	D
21	Wholesale trade, durable goods	351	D	D	D	h	D	D	D
211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	е	D	D	D
2111	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
21110	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	с	D	D	D
2112	Motor vehicle supplies & new parts								
21120	whsle Motor vehicle supplies & new parts	8	D	D	D	с	D	D	D
211201	whsle Motor vehicle supplies & new	8	D	D	D	с	D	D	D
0444	parts-warehouse distributors.	5	D	D	D	C	D	D	D
12114 121140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	15 15	D D	D	D	b b	D	D D	D
212 2121	Furniture & home furnishings whsle	15 8	D	D	D	c c	D	D	D D
21210	Furniture whsle Office & business furniture	8	D	D	D	c	D	D	D
LILIOL	whsle	7	D	D	D	с	D	D	D
2122 21220	Home furnishings whsle Home furnishings whsle	7	D	D	D D	b b	D	D	D D
213	Lumber & other construction materials								
2131	umber, plywood, millwork, & wood	21	D	D	D	e	D	D	D
21310	panel whsle Lumber, plywood, millwork, &	11	D	D	D	е	D	D	D
213103	Plywood, veneer, millwork, &	11	D	D	D	е	D	D	D
	wood panel whsle	6	D	D	D	с	D	D	D
1214	Professional & commercial equipment & supplies whsle	71	D	D	D	g	p	D	D
12142 121420	Office equipment whsle Office equipment whsle	15 15	D D	D D	D D	c c	D D	D D	D D
2143	Computer & computer peripheral equipment & software whsle	20	D	D	D		D	D	D
21430	Computer & computer peripheral equipment & software whsle	20	D	D	D	e	D	D	D
214301	Computer & peripheral equipment whsle	15	D	D	D	e	D	D	D
2143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
2144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
21440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
2145	Medical, dental, & hospital								
21450	equipment & supplies whsle Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c c	D	D	D
214501	Surgical, medical, & hospital supplies whsle	9 7	D	D	D	b	D	D	D
2149	Other professional equipment &	,			J	5			D
21490	supplies whsle Other professional equipment &	12	D	D	D	с	D	D	D
214902	Supplies whsle Other professional equipment &	12	D	D	D	с	D	D	D
	supplies whsle	11	D	D	D	с	D	D	D
1215	Metal & mineral (except petroleum) whsle	18	D	D	D	е	p	D	D
12151 121510 1215101	Metal service centers & offices Metal service centers & offices Ferrous metal service centers &	17 17	D D	D D	D D	e e	D D	D D	D D
215101	sales offices Ferrous metal service	17	D	D	D	е	D	D	D
	centers	12	D	D	D	с	D	D	D
1216 12161	Electrical goods whsle Electrical apparatus & equip, wiring	32	D	D	D	е	D	D	D
21610	supp, & const material whsle Electrical apparatus & equip,	9	D	D	D	с	D	D	D
	wiring supp, & const material whsle	9	D	D	D	с	D	D	D
2169	Other electronic parts & equipment	~			_				-
21690	Other electronic parts & equipment	20	D	D	D	c	D	D	D
216901	whsle Communications equipment & supplies whsle	20 12	D	D	D	c b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business					Paid employees			
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE-								
	Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4217 42171 421710	Hardware, & plumbing & heating equipment & supplies whsle Hardware whsle Hardware whsle	34 13 13	D D D	D D D	D D D	e c c	D D D	D D D	D D D
42173	Warm air heating & air-conditioning	10	5						5
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment & supplies whsle	16 16	D	D	D	c c	D	D	D
4218	Machinery, equipment, & supplies	86	007.005	00.054	0 500	761	40 540	40 015	40, 700
42181	whsle Construction & mining (except petroleum) machinery & equip	00	207 655	26 354	6 539	701	49 540	40 015	43 739
421810	whsle	7	D	D	D	b	D	D	D
	petroleum) machinery & equip	7	D	D	D	b	D	D	D
42182	Farm & garden machinery &	-	5			Ŀ			5
421820	equipment whsle Farm & garden machinery & equipment whsle	5 5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
421830	whsle Industrial machinery & equipment	33	D	D	D	e	D	D	D
4218307	whsle Other industrial machinery & equipment whsle	33 8	D	D	D	e c	D	D	D
42184 421840 4218403	Industrial supplies whsle Industrial supplies whsle Welding supplies whsle	19 19 4			ם ם ס	c c b			
42185	Service establishment equipment &	-	D	U	U	5	U	D	D
421850	supplies whsle Service establishment equipment	18	D	D	D	с	D	D	D
4218502	& supplies whsle Custodial, janitors' equipment &	18	D	D	D	с	D	D	D
4218504	supplies whsle Other service establishment equipment & supplies whsle	7 7	D D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle)		_	_	_		_	_	_
4218601	whsle Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	39	D	ם	ם	e	ם	D	D
42193 421930 4219303	Recyclable material whsle Recyclable material whsle Other recyclable material whsle .	17 17 9			ם ם ם	c c b			
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	155	D	D	D	g	D	D	D
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	17 5 5	D D D	D D D	D D D	c b b	D D D	D D D	D D D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	9 9	D D	D D	D D	b b	D D	D D	D D
422210	whsleSpecialty-line drug,	9	D	D	D	b	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	5	D	D	D	b	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	13	D	D	D	с	D	D	D
422310	goods whsle Piece goods, notions, & other dry	2	D	D	D	b	D	D	D
4223102	goods whsle Notions & other dry goods	2	D	D	D	b	D	D	D
42233	whsle Women's, children's, & infants'	1	D	D	D	b	D	D	D
42233	Clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	3 3	D	D	D	b	D D	D D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	נט אוג								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE-								
	Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods- Con.								
4224 42248 422480	Grocery & related products whsle Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	30 8 8	D 85 275 85 275	D 3 865 3 865	D 971 971	e 120 120	D 13 538 13 538	D 1 386 1 386	D 1 453 1 453
42249	Other grocery & related products whsle	10	D	D	D	с	D	D	D
422490	Other grocery & related products	10	D	D	D	c	D	D	D
4224903	whsle	5	Ď	Ď	Ď	c	Ď	Ď	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	30	D	D	D	с	D	D	D
422610	shapes whsle Plastics materials & basic forms &	11	D	D	D	b	D	D	D
	shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690 4226902	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4220902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	4	D	Ď	Ď	b	Ď	Ď	D
4227101	terminals Petroleum bulk stations &	4	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	4	D	D	D	b	D	D	D
	(except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	p	D	e	D	D	D D
42281 422810	Beer & ale whsle Beer & ale whsle	3 3	D D	D D	D	e e	D	D D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	е	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	6	D D	D D	D D	b	D D	D D	D D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists'	6	D	D	D	b	D	D	D
422930	supplies whsle Flower, nursery stock, & florists' supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable				U	5		D D	D D
422990	goods whsle Other miscellaneous nondurable	22	D	D	D	с	D	D	D
4229904	goods whsle Other nondurable goods whsle .	22 6	D D	D D	D D	c a	D D	D D	D D
	Manufacturers' sales branches and sales offices	63	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts &								
42112	supplies whsle Motor vehicle supplies & new parts	3	D	D	D	с	D	D	D
421120	Whole	3	D	D	D	с	D	D	D
4211202	whsle Motor vehicle supplies & new parts—jobbers	3	D	D	D	c c	D	D	D
4214	Professional & commercial equipment	1	U		U	C		D	D
42142	& supplies whsle Office equipment whsle	7 3	D	D	D D	e c	D	D	D D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	с	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	с	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	11	D	D	D	с	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip,	5	D	D	D	b	D	D	D
	wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	10	D		D				-
42183	whsle Industrial machinery & equipment whsle	10 4	D	D	D	c b	D	D	D
					0	U U	0	U	U

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE COUNTY, DE- Con.								
	Manufacturers' sales branches and sales offices — Con.								
422	Wholesale trade, nondurable goods	24	D	D	D	h	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	12 5	D	D	D	h	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products								
4226902	Whsle Other chemical & allied products	7	D	D	D	h	D	D	D
	whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	1	D	D		b	D	D	D
4227101	terminals Petroleum bulk stations &	1	D	D	D	b	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	1	D	D	D	b	D	D	D
422/1011	(except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	68	D	D	D	е	D	D	D
421	Wholesale trade, durable goods	49	D	D	D	с	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D		D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts			-					
421120	Motor vehicle supplies & new parts	2	D	D	D	а	D	D	D
4211201	Whsle	2	D	D	D	а	D	D	D
4211201	parts-warehouse distributors .	1	D	D	D	а	D	D	D
4213	Lumber & other construction materials	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material								
421330	Roofing, siding, & insulation	2	D	D	D	b	D	D	D
4213301	material whsle Roofing, siding, & insulation	2	D	D	D	b	D	D	D
4210001	material whsle	2	D	D	D	b	D	D	D
4216 42162	Electrical goods whsle Electrical appliance, television &	10	D	D	D	b	D	D	D
	radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment								
421690	whsle Other electronic parts & equipment	4	D	D	D	a	D	D	D
	whsle	4	D	D	D	а	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment	6	D	D	D		D	D	D
421830	whsle Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	а	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	SUSSEX COUNTY, DE								
42	Wholesale trade	159	481 178	35 929	8 636	1 435	80 951	40 625	40 732
421	Wholesale trade, durable goods	86	174 765	20 394	4 969	756	44 987	22 535	23 456
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	b	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	7 7	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials						_		
42131	whsle Lumber, plywood, millwork, & wood	6 4	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment	-	D	5	U	5	D		D
42149	& supplies whsle Other professional equipment &	5	D	D	D	b	D	D	D
421490	Supplies whsle Other professional equipment &	1	D	D	D	b	D	D	D
4214902	supplies whsle Other professional equipment &	1	D	D	D	b	D	D	D
4017	supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 525	1 488	365	63	3 005	1 879	2 177
4218	Machinery, equipment, & supplies whsle	23	D	D	D	е	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment – farm dealers	4	D	D	D	с	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	73	306 413	15 535	3 667	679	35 964	18 090	17 276
4224	Grocery & related products whsle	32	D	D	D	е	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	5 5	D D	D D	D D	b b	D D	D D	D D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	с	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	С	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D D	C	D	D	D D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods	-	D	U	D	5	D		D
42291	whsle	14 5	D	D D	D D	b b	D	D	D D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	5	D	D	D	а	D	D	D
421	Merchant wholesalers	<b>138</b> 79	D	<b>D</b>	<b>D</b>	g f	<b>D</b>	D	D
421	Motor vehicle & motor vehicle parts &	13			J	1			D
42114	Supplies whsle	16 7	D D	D D	D D	b b	D D	D D	D D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310 4213103	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
7213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
			150						

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

See Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	SUSSEX COUNTY, DE-Con.								
	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies								
42182	Whsle Farm & garden machinery &	21	D	D	D	е	D	D	D
421820	equipment whsle Farm & garden machinery &	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	equipment whsle Farm machinery & equipment—	6	27 323	4 401	1 249	161	8 215	5 465	6 194
	farm dealers	4	D	D	D	с	D	D	D
42183	Industrial machinery & equipment	10	D			h	D		
421830	whsle Industrial machinery & equipment	10	D	D	D	b		D	D
	whsle	10	D	U	D	b	D		D
4219	Miscellaneous durable goods whsle	9	D	D	D	с	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	f	D	D	D
4224 42244	Grocery & related products whsle Poultry & poultry product whsle	20 4	D D	D	D	c b	D	D	D
422440 4224402	Poultry & poultry product whsle Poultry & poultry product	4	D	D	D	b	D	D	D
	(except live) whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	с	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	55		D	D	b b	D	D	D
	Manufacturers' sales branches and sales offices	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	с	D	D	D
4224	Grocery & related products whsle	7	D	D	D	с	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D

# Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code		All types of					calde branchae		are and
code	Geographic area and kind of business	percent o		Merchant v percent c	vholesalers of sales—	Manufacturers' and of percent of	fices	Agents, brok commission r percent of	nerchants
	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated
	KENT COUNTY, DE								
42	Wholesale trade	D	D	D	D	D	D	D	
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	[
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D		_		
4213	Lumber & other construction materials whsle	D	D	D	D	_	_	_	_
42139 421390 4213902	Other construction materials whsle Other construction materials whsle					- - -	- - -		-
214	Professional & commercial equipment & supplies whsle	D	D	D	D	_	-	_	-
1217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	_	
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
+2181 121810	machinery & equip whsle Construction & mining (except petroleum)	D	D	-	-	-	-	-	-
	machinery & equip whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
122	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	D D D	D D D	D D D	D D D				-
12249 122490 1224903	Other grocery & related products whsle Other grocery & related products whsle Soft drinks whsle	D D D	D D D			- - -	- - -		-
1225	Farm-product raw material whsle	D	D	D	D	-	-	-	
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D 	D 	- - -			-
1229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
	NEW CASTLE COUNTY, DE								
42	Wholesale trade	D	D	D	D	D	D	D	[
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	C
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	0
42111 421110 4211105	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Heavy truck & tractor (over 26,000 lb)	D D	D D	D	D	-	-	DDD	
	whsle	D	D	D	D	-	-	-	
12112 121120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D D	D D	D D	D D	D D	D D	D D	[ [
4211201 4211202	Motor vehicle supplies & new parts – warehouse distributors Motor vehicle supplies & new parts –	D	D	D	D	-	-	D	Ľ
	jobbers	D	D	-	-	D	D	-	-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D		-		-
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	D D D	D D D	D D D	D D D	_ _ _	- - -		-
4212102 42122	Office & business furniture whsle	D	D	D	D	-	-		-
421220 4213	Home furnishings whsle	D	D	D	D	-	-	– D	-
4213 42131	Lumber & other construction materials while Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	_	-	_	- -
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4213101 4213103	Lumber without yard whsle Plywood, veneer, millwork, & wood panel whsle	D	D	– D	– D	-	-	-	-
42133 421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	D	D			-	-	D	C C
4213301	Roofing, siding, & insulation material while	D	D	_		_	-	D	

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code		All types of	f operation	Merchant w	halaaalaxa	Manufacturers'	sales branches	Agents, br	okers and
code		percent o	f sales-	percent o		and of percent of	fices		n merchants
	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	NEW CASTLE COUNTY, DE-Con.								
12	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	_	_
42142 421420	Office equipment whsle Office equipment whsle	D	D	D	D	D	D		-
42143	Computer & computer peripheral equipment &								
421430	Software whsle Computer & computer peripheral equipment	D	D	D	D	D	D	-	-
4214301	& software whsle Computer & peripheral equipment whsle	D D	D D	D	D D	D _	D _		-
42143012	Computers & peripheral equipment for end use	D	D	D	D	_	-	_	_
42144	Other commercial equipment whsle	D	D	D	D	-	-	-	-
421440 4214401	Other commercial equipment whsle Restaurant & hotel equipment & supplies	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	_	-	_	-
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	_	-	_	_
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	_	-	_	_
42149	Other professional equipment & supplies								
421490	Whsle	D	D	D	D	-	-	-	-
4214902	Whsle	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
4215 42151	Metal & mineral (except petroleum) whsle Metal service centers & offices	D D	D D	D D	D D		_		_
421510 4215101	Metal service centers & offices Ferrous metal service centers & sales	D	D	D	D	-	-	-	-
42151011	offices Ferrous metal service centers	D D	D D	D D	D D		-	-	-
4215102	Nonferrous metal service centers & sales offices	D	D	_	_	_	_	_	_
42151021	Nonferrous metal service centers	D	D	-	-	-	-	-	-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	D	D
421610	const material whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	-	-
404.00	const material whsle	D	D	D	D	D	D	-	-
42162	Electrical appliance, television & radio set	D	D	-	-	-	-	D	D
421620	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	D	D
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	D	D D	D D	D D	-	-	D	D
4216901	Communications equipment & supplies	D	D	D	D	_	_	D	D
4216902	whsle Electronic parts (excluding	D	D	D	U	_	_	_	_
4217	communications equipment) whsle Hardware, & plumbing & heating equipment &	U	U	-	-	_	-	-	-
42171	supplies while	D D	D	D D	D D	-	-	D	D
421710	Hardware whsle	Ď	Ď	Ď	Ď	-	-	-	-
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	_	_	_
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	_	_	_
4218	Machinery, equipment, & supplies whsle	D	D	5.5	2.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	 D	_	-	_	-
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	_	_	_	_
42182	Farm & garden machinery & equipment whsle	D	D	D	D	_	-	_	_
421820	Farm & garden machinery & equipment whsle	D	D	D	D	_	-	-	-
4218201	Farm machinery & equipment-farm dealers	D	D	D	D	_	-	_	_
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830 4218303	Industrial machinery & equipment whsle General-purpose industrial machinery &	D	D	D	D	D	D	D	D
4218305	equipment whsle Materials handling equipment whsle	D D	D D		-		-		-
4218307	Other industrial machinery & equipment whsle	D	D	D	D	_	-	_	_
42184	Industrial supplies whsle	D	D	D	D	_	-	D	D
421840 4218402	Industrial supplies whsle Mechanical power transmission supplies	D	D	D	D	-	-	D	D
	whsle	D	D D	_ D	_ D		-	-	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of business	All types of percent o		Merchant v percent c		Manufacturers' and o percent o	ffices	Agents, br commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated
	NEW CASTLE COUNTY, DE-Con.								
2	Wholesale trade-Con.								
21	Wholesale trade, durable goods-Con.								
218	Machinery, equipment, & supplies whsle-Con.								
2185	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
21850 218502	Service establishment equipment & supplies whsle Custodial, janitors' equipment & supplies	D	D	D	D	-	-	-	
218504	Other service establishment equipment &	D	D	D	D	-	-	-	-
	supplies whsle	D	D	D	D	-	-	-	-
2186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
21860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	-	_	_	-
219	Miscellaneous durable goods whsle	D	D	D	D	_	_	_	-
2193 21930	Recyclable material whsle	D D	D D	D D	D D		-		-
219303	Other recyclable material whsle	D	D	D	D	-	-	-	-
2199 21990	Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D	D D	D D	D D		-		-
219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	-	-	-	-
-22	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	C
221 2211 22110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	D D D	D D D	D D D	D D D			- - -	-
2212 22120	Stationery & office supplies whsle Stationery & office supplies whsle	D D	D D			-			
222 2221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D	D	D	D		-	-	-
22210	Drugs, & druggists sundries while Specialty-line drug, pharmaceutical,	D	Ď	Ď	Ď	-	-	-	-
	cosmetic, & toiletries whsle	D	D	D	D	-	-	-	-
223 2231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	D D	D D	D	D D		-		
22310	Piece goods, notions, & other dry goods whsle	D	D	D	D	-	_	_	
223102	Notions & other dry goods whsle	D	D	D	D	-	-	-	
2233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	-	-	-	-
22330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	-	-	-	
224 2248	Grocery & related products whsle	D	Đ	D	D	-	-	-	-
2248	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	-	.5 .5	-	.5 .5	-	-	_	-
2249 22490	Other grocery & related products whsle Other grocery & related products whsle	D	D	D	D	-	-		-
224902	Bread & baked goods whsle Soft drinks whsle	D	D	D	_ _ D		-		-
226	Chemical & allied products whsle	D	D	D	D	D	D	D	C
2261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	_	
22610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	-	-
2269	Other chemical & allied products whsle	D	D	D	D	D	D	-	-
22690 226902	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D	D D	D D		-
227 2271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D	D	D	D	D	D	-	-
22710 22710 227101	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D	D	D	D	D	D	-	-
2271011	(except LP) Petroleum bulk stations (except LP)	D D	D D	D D	D D	D D	D D	-	-
228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	_	-	-	
2281 22810	Beer & ale whsle Beer & ale whsle	D	D	D	D		-		-
2282	Wine & distilled alcoholic beverage whsle	D	D	-	-	-	-	-	-
22820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed	D	D		-	-	-	-	-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	נע מג ו			1		1		1	
NAICS	Geographic area and kind of business	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	commissio	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	NEW CASTLE COUNTY, DE-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D	D	D		-
422910 4229102	Farm supplies whsle	D	D	D	D	-	-	-	-
42292	Book, periodical, & newspaper whsle	D	D	-	-	_	_	-	-
422920	Book, periodical, & newspaper whsle	D	D	-	-	-	-	-	-
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	-	-	-	-
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle	D	D	-	-	-	-	-	-
422940 42299	Tobacco & tobacco product whsle Other miscellaneous nondurable goods whsle .	D	D	– D	– D	-	-		_
422990	Other miscellaneous nondurable goods while .	D	D	D	D	_	_		
4229901 4229904	Art goods whsle Other nondurable goods whsle	D	D	– – D	- D	-	-		_
4223304	SUSSEX COUNTY, DE	D	D	, D	D				
	SUSSEX COUNTY, DE								
42	Wholesale trade	5.9	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	9.6	3.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D				-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	_	_	_	_	_	_
42149	Other professional equipment & supplies whsle	D	D		_	_	_		_
421490	Other professional equipment & supplies whsle	D	D	_	_	_	_	_	_
4214902	Other professional equipment & supplies whsle	D	D	-	_	_	_	_	-
4217	Hardware, & plumbing & heating equipment &				5				
1010	supplies whsle	5.6	12.2	D	D	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D 11.1	D 6.5	D 11.1	D 6.5	-	-	-	-
421820	Farm & garden machinery & equipment whsle	11.1	6.5	11.1	6.5	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D	D D	D	D D	-	-		-
421830	Miscellaneous durable goods whsle	D	D	D	D		-	_	-
422	Wholesale trade, nondurable goods	3.8	3.1	D	D	D	D	D	D
4224	Grocery & related products whsle	0.0 D	0.1 D	D	D	D	D	_	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D	D	D	D		-		-
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	_	-	-	-
42249	Other grocery & related products whsle	D	D	_	_	D	D	_	_
422490 4224902	Other grocery & related products whsle Bread & baked goods whsle	D D	D D		-	D _	D		-
4225	Farm-product raw material whsle	D	D	D	D	_	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	_	-	-	-
42271 422710	Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D	D D		-		-		-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	_	-	-	
42291 422910	Farm supplies whsle	D D	D D	D D	D D		-		-
42299	Other miscellaneous nondurable goods whsle	D	D	_	-	_	-	-	-
422990	Other miscellaneous nondurable goods	D	D	_	-	_	-	-	-
4229904	Other nondurable goods whsle	D	D	-	_	-	-		

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DOVER, DE								
42	Wholesale trade	40	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	с	D	D	D
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle	4	D	D	D	а	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies	7	6 900	669	100	00	1 000	500	<u></u>
422	whsle Wholesale trade, nondurable goods	10	6 802 D	009 D	128 D	20 b	1 260 D	536 D	682 D
	Merchant wholesalers	35	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	с	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	а	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies			5	2	ũ		2	2
	whsle	7	6 802	669	128	20	1 260	536	682
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices		D			-	_		
422	Wholesale trade, nondurable goods	<b>4</b> 2	D	<b>D</b>	<b>D</b>	a a	D	<b>D</b>	<b>D</b>
722		2	D	D	D	a		D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	ELSMERE, DE								
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and								
404	commission merchants	1	D	D	D	а	D	D	<b>D</b>
421	Wholesale trade, durable goods		D	D	D	а	D	D	D
	GEORGETOWN, DE								
42	Wholesale trade	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	LAUREL, DE								
40	M/h a la a a la Ana da	_	_	_			_		_
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	ь	D	D	D
	LEWES, DE								
42	Wholesale trade	1	D	D	D	а	D	D	D
	Morehentwississi			_		_	_		-
	Merchant wholesalers	1	D	D	D	а	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen					I	1			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	MIDDLETOWN, DE								
42	Wholesale trade	8	D	D	D	ь	D	D	D
<b>42</b>	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts &	-							
42112	Supplies whsle Motor vehicle supplies & new parts	1	D	D	D	b	D	D	D
	whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211 42112	Motor vehicle & motor vehicle parts & supplies whsle	1	D D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	а	D	D	D
	MILFORD, DE *								
42	Wholesale trade	19	43 241	2 920	726	129	6 178	1 804	1 925
421	Wholesale trade, durable goods	13	25 022	1 844	470	78	4 243	966	1 088
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 228	852	232	32	1 754	808	831
4213	Lumber & other construction materials whsle	1	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	6	18 219	1 076	256	51	1 935	838	837
4229	Miscellaneous nondurable goods whsle	2	D	D	D	а	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	а	D	D	D
	Merchant wholesalers	13	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 228	852	232	32	1 754	808	831
4213	Lumber & other construction materials whsle	1	D	D	D	а	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	MILFORD, DE (KENT COUNTY PART) *								
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

42 421 W 4211 4213 422 W 4229 42299 42299 4211 W 4211 4213	Geographic area, type of operation, and kind of business MILFORD, DE (SUSSEX COUNTY PART) * Wholesale trade Wholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Miscellaneous nondurable goods Miscellaneous nondurable goods whsle Merchant wholesalers Motor vehicle & motor vehicle parts & supplies whsle Motor vehicle & motor vehicle parts & supplies whsle Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Lumber & other construction materials whsle Lumber & other construction materials whsle Lumber & other construction materials whsle Lumber & other construction materials whsle Kewark, DE	Establish- ments (number) 11 7 2 1 4 1 4 1 1 8 6 2 1 3	Sales (\$1,000) D D D D D D D D D D D D D D	Annual payroll (\$1,000) D D D D D D D D D D D D D D D D D D	First- quarter payroll (\$1,000) D D D D D D D D D D D	Paid employees for pay period including March 12 (number) b b a a a b b a b b a b b b b b b b b	Operating expenses (\$1,000) D D D D D D D D D D D	End-of-1996 inventoriesr (\$1,000) D D D D D D D	End-of-1997 inventoriesr (\$1,000) D D D D D
42 421 W 4211 4213 422 W 4229 42299 42299 4211 W 4211 4213	PART) * Wholesale trade Wholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Wholesale trade, nondurable goods Miscellaneous nondurable goods Whsle Merchant wholesalers Wholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Agents, brokers, and commission merchants Wholesale trade, nondurable goods	7 2 1 4 1 1 <b>8</b> 6 2 1	D D D D D D D D D D D	D D D D D D D	D D D D D <b>D</b> <b>D</b>	b a b a a	D D D D	D D D D	D D D
421 W 4211 4213 422 W 4229 42299 42299 4211 4213	Wholesale trade, durable goods         Motor vehicle & motor vehicle parts & supplies whsle         Lumber & other construction materials whsle         Wholesale trade, nondurable goods         Miscellaneous nondurable goods         Other miscellaneous nondurable goods         Other miscellaneous nondurable goods         Motor vehicle arts & motor vehicle goods         Motor vehicle & motor vehicle parts & supplies whsle         Lumber & other construction materials whsle         Agents, brokers, and commission merchants         Vholesale trade, nondurable goods	7 2 1 4 1 1 <b>8</b> 6 2 1	D D D D D D D D D D D	D D D D D D D	D D D D D <b>D</b> <b>D</b>	b a b a a	D D D D	D D D D	
4211 4213 422 W 4229 42299 421 4211 4213	Motor vehicle & motor vehicle parts & supplies whsle	2 1 4 1 8 6 2 1	D D D D D D D D D	D D D D D D D	D D D D <b>D</b> <b>D</b>	a b a a	D D D D	D D D	D D D
4213 W 4229 W 42299 42299 42211 W 4211 4213	supplies whsle	1 4 1 8 6 2 1	D D D D D D D	D D D D D	D D D D	a b a a	D D D	D D	D D
422 W 4229 42299 421 W 4211 4213	Lumber & other construction materials whsle	4 1 8 6 2 1	D D D D D D	D D D D D	D D D <b>D</b>	b a a	D D	D	D
4229 42299 421 W 4211 4213	Wholesale trade, nondurable goods         Miscellaneous nondurable goods         While         Other miscellaneous nondurable         goods whsle         Merchant wholesalers         Wholesale trade, durable goods         Motor vehicle & motor vehicle parts & supplies whsle         Lumber & other construction materials whsle         Agents, brokers, and commission merchants         Vholesale trade, nondurable goods	4 1 8 6 2 1	D D D D D D	D D D D D	D D D <b>D</b>	b a a	D D	D	D
4229 42299 421 W 4211 4213	Miscellaneous nondurable goods whsle Other miscellaneous nondurable goods whsle Merchant wholesalers Wholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Agents, brokers, and commission merchants Wholesale trade, nondurable goods	1 8 6 2 1	D D D D	D D D D	D D <b>D</b>	a a	D		
421 W 4211 4213	Other miscellaneous nondurable goods whsle	1 8 6 2 1	D <b>D</b> D	D <b>D</b> D	D <b>D</b>	а		D	<b>_</b>
4211 4213	Merchant wholesalers Vholesale trade, durable goods Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Agents, brokers, and commission merchants Vholesale trade, nondurable goods	8 6 2 1	D D	<b>D</b>	D		ן ט		
4211 4213	Wholesale trade, durable goods         Motor vehicle & motor vehicle parts & supplies whsle         Lumber & other construction materials whsle         Agents, brokers, and commission merchants         Wholesale trade, nondurable goods	6 2 1	D	D			D	D D	D <b>D</b>
4211 4213	Motor vehicle & motor vehicle parts & supplies whsle Lumber & other construction materials whsle Agents, brokers, and commission merchants Vholesale trade, nondurable goods	1		D	D	b	D	D	D
	Lumber & other construction materials whsle	1		DI	D		D	D	D
	whsle Agents, brokers, and commission merchants Vholesale trade, nondurable goods			-	D	а	U	D	D
422 W	commission merchants	3		D	D	а	D	D	D
422 W		1	D	D	D	а	D	D	D
		2	D	D	D	а	D	D	D
N	NEWARK, DE								
42	Wholesale trade	52	D	D	D	f	D	D	D
421 W	Vholesale trade, durable goods	34	D	D	D	е	D	D	D
	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	с	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
	Vholesale trade, nondurable goods	18	D	D	D	е	D	D	D
4223 42233	Apparel, piece goods, & notions whsle. Women's, children's, & infants' clothing & accessories whsle	5 3	D	D	D	b b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	14 403	2 589	759	172	4 929	3 360	3 666
	Merchant wholesalers	42	D	D	D	e	- 020 D	D	D
421 W	Vholesale trade, durable goods	26	17 877	3 444	752	133	6 473	1 853	2 365
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
	Vholesale trade, nondurable goods	16	D	D	D	с	D	D	D
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	с	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	c	D	D	D
	Vholesale trade, durable goods	2	D	D	D	с	D	D	D
4211 42112	Motor vehicle & motor vehicle parts & supplies whsle Motor vehicle supplies & new parts	1	D	D	D	с	D	D	D
1010	whsle	1	D	D	D	с	D	D	D
	Machinery, equipment, & supplies whsle	1	D	D	D	а	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	а	D	D	D
421 W	Agents, brokers, and commission merchants Vholesale trade, durable goods	<b>8</b> 6	<b>D</b>	<b>D</b>	<b>D</b>	a	<b>D</b>	<b>D</b>	<b>D</b>

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	NEW CASTLE, DE								
42	Wholesale trade	76	718 667	61 571	14 792	1 521	111 261	74 604	80 641
421	Wholesale trade, durable goods	62	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	с	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42121 4213	Furniture whsle	2	D	D	D	b	D	D	D
	whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	с	D	D	D
42142 42143	Office equipment whsle Computer & computer peripheral	2	D	D	D	b	D	D	D
	equipment & software whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	82 876	4 225	982	116	7 840	12 923	16 354
42151	Metal service centers & offices	4	82 876	4 225	982	116	7 840	12 923	16 354
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	11	D	D	D	c	D	D	D
42169	supp, & const material whsle Other electronic parts & equipment	4	30 753	1 885	453	63	3 150	3 293	3 058
	whsle	7	D	D	D	с	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	с	D	D	D
42184	Industrial supplies whsle	5	8 041	1 366	255	32	2 314	992	1 027
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	а	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	2	D	D	D	b	D	D	D
100	whsle	2 14	D	D	D D	b	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	4	39 710	2 404	602	e 67	4 566	6 709	6 917
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221 4224	Drugs, & druggists' sundries whsle Grocery & related products whsle	1	D	D	D	b b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic	2	D	D	D		D	D	D
42281	beverage whsle Beer & ale whsle	1	B	D	D	c c	D	D	D
101	Merchant wholesalers	62	613 858	53 462	12 569	1 343	98 455	72 307	78 251
421 4211	Wholesale trade, durable goods Motor vehicle & motor vehicle parts &	50	D	D	D	f	D	D	D
42111	supplies whsle	9	D	D	D	с	D	D	D
	whsle	3	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	3 2	D	D	D D	b b	D	D	D
4213	Lumber & other construction materials								
4214	whsle Professional & commercial equipment	2	D	D	D	а	D	D	D
42142	& supplies whsle Office equipment whsle	7 1	D	D	D	c þ	D	D	D
42143	Computer & computer peripheral								
42149	equipment & software whsle Other professional equipment &	1	D	D	D	b	D	D	D
	supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	82 876	4 225	982	116	7 840	12 923	16 354
42151	Metal service centers & offices	4	82 876	4 225 D	982 D	116	7 840 D	12 923 D	16 354 D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	ם	ם ם	D
4217	Hardware, & plumbing & heating	2				u			
	equipment & supplies whsle	4	D	D	D	b	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	NEW CASTLE, DE-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle	13	D	D	D	с	D	D	D
42184	Industrial supplies whsle	5	8 041	1 366	255	32	2 314	992	1 027
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	а	D	D	D
4219	Miscellaneous durable goods whsle Other miscellaneous durable goods	2	D	D	D	b	D	D	D
42199	whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	е	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	1 1	D D	D D	D D	b b	D D	D	D D
4224 42249	Grocery & related products whsle Other grocery & related products	1	D	D	D	b	D	D	D
42245	whsle	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	с	D	D	D
42281	Beer & ale whsle	1	D	D	D	C	D	D	D
	Manufacturers' sales branches and sales offices	11	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	с	D	D	D
	Agents, brokers, and								
101	commission merchants	3	D	D	D	b	D	D	D
421 4211	Wholesale trade, durable goods Motor vehicle & motor vehicle parts &	3	D	D	D	b	D	D	D
4211	supplies whsle Automobile & other motor vehicle	1	D	D	D	а	D	D	D
42111	whsle	1	D	D	D	а	D	D	D
	SEAFORD, DE								
42	Wholesale trade	25	147 587	12 031	2 847	386	29 624	15 806	14 577
421	Wholesale trade, durable goods	9	D	D	D	с	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	а	D	D	D
4214	Professional & commercial equipment		_						_
42149	& supplies whsle Other professional equipment &	1	D	D	D	b	D	D	D
4218		1	D	D	D	b	D	D	D
4210	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	е	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	7	D	D	D	С	D	D	D
4005	whsle	3	D	D	D	b	D	D	D
4225 4227	Farm-product raw material whsle Petroleum & petroleum products	2	U	U	D	a	D		D
	whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	а	D	D	D
421	Merchant wholesalers Wholesale trade, durable goods	19 7	D D	D	D	e b	D D	D	D D
4211	Motor vehicle & motor vehicle parts &	1	D			5			
1010	supplies whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	С	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225 4227	Farm-product raw material whsle Petroleum & petroleum products	2	D	D	D	а	D	D	D
	whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	Ď	Ď	a	D	Ď	D
	Manufacturers' sales branches and sales offices	4	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and								
	commission merchants	2	D	D	D	а	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

code         SN           42         421         Wh           422         Wh         4227         F           421         Wh         422         Wh           421         Wh         422         Wh           421         Wh         422         Wh	Geographic area, type of operation, and kind of business  MYRNA, DE *  Wholesale trade  'holesale trade, durable goods 'holesale trade, nondurable goods Petroleum & petroleum products whsle 'holesale trade, durable goods 'holesale trade, nondurable goods Petroleum & petroleum products whsle MyrnA, DE (KENT COUNTY PART) *  Wholesale trade 'holesale trade, durable goods 'holesale trade, nondurable goods Petroleum & petroleum products whsle MyrnA, DE (KENT COUNTY PART) *  Wholesale trade, nondurable goods 'holesale trade, nondurable goods 'holesale trade, nondurable goods Petroleum & petroleum products	Establish- ments (number) 11 6 5 1 10 6 4 1 1 1 1 1 1 5	Sales (\$1,000) D D D D D D D D D D D D D D D D D D	Annual payroll (\$1,000) D D D D D D D D D D D D D D D D	First- quarter payroll (\$1,000) D D D D D D D D D D D D D D D D D D	Paid employees for pay period including March 12 (number) c b b b c b b b b b c b b b b a	Operating expenses (\$1,000) D D D D D D D D D D D D D D D D D D	End-of-1996 inventoriesr (\$1,000) D D D D D D D D D D D D D D D D D D	ם ם ם ם ם ם
42     Wh       421     Wh       422     Wh       4227     F       421     Wh       422     Wh       422     Wh       422     Wh       422     Wh       421     Wh       422     Wh       421     Wh       422     Wh       421     Wh       422     Wh       422     Wh	Wholesale trade         tholesale trade, durable goods         tholesale trade, nondurable goods         Petroleum & petroleum products         whsle         tholesale trade, durable goods         tholesale trade, durable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         Agents, brokers, and commission merchants         Commission merchants         MYRNA, DE (KENT COUNTY PART) *         Wholesale trade, durable goods         tholesale trade, nondurable goods	11 6 5 1 10 6 4 1 1 1	<b>D</b> D D D D D D D D D D D D D	<b>D</b> D D D D D D D D D D	<b>D</b> D D D D D D D D D D	c b b c b b b	<b>D</b> D D D D D D D D	<b>D</b> D D D D D D D D D	
42     Wh       421     Wh       422     Wh       4227     F       421     Wh       422     Wh       422     Wh       422     Wh       421     Wh       422     Wh       421     Wh       422     Wh       421     Wh       422     Wh       421     Wh       422     Wh	Wholesale trade         tholesale trade, durable goods         tholesale trade, nondurable goods         Petroleum & petroleum products         whsle         tholesale trade, durable goods         tholesale trade, durable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         tholesale trade, nondurable goods         Agents, brokers, and commission merchants         Commission merchants         MYRNA, DE (KENT COUNTY PART) *         Wholesale trade, durable goods         tholesale trade, nondurable goods	6 5 1 6 4 1 1 1	D D D D D D D D	D D D D D D D	D D D D D D	b b c b b b	D D D D D D	D D D D D D	ם ם ם ם ם
421 Wh 422 Wh 4227 F 421 Wh 422 Wh 4227 F 421 Wh 422 Wh 422 Wh 422 Wh	tholesale trade, durable goods tholesale trade, nondurable goods Petroleum & petroleum products whsle Merchant wholesalers tholesale trade, durable goods Petroleum & petroleum products whsle Agents, brokers, and commission merchants MYRNA, DE (KENT COUNTY PART) * Wholesale trade tholesale trade, durable goods tholesale trade, nondurable goods	6 5 1 6 4 1 1 1	D D D D D D D D	D D D D D D D	D D D D D D	b b c b b b	D D D D D D	D D D D D D	ם ס ס ס ס ס
422 Wh 4227 F 421 Wh 422 Wh 4227 F 421 SM 421 Wh 422 Wh 422 Wh	Iholesale trade, nondurable goods         Petroleum & petroleum products         whsle         Merchant wholesalers         Iholesale trade, durable goods         Iholesale trade, nondurable goods         Iholesale trade, nondurable goods         Petroleum & petroleum products         whsle         Agents, brokers, and commission merchants         MYRNA, DE (KENT COUNTY PART) *         Wholesale trade         'holesale trade, durable goods         'holesale trade, nondurable goods	5 1 10 6 4 1 1	D D D D D D	D D D D D	D D D D D	b c b b	D D D D D	D D D D D	ם ם ם ם ם
4227 F 421 Wh 422 Wh 4227 F 422 SN P 42 421 Wh 422 Wh 4227 F	Petroleum & petroleum products Merchant wholesalers  holesale trade, durable goods  holesale trade, nondurable goods  Agents, brokers, and commission merchants  MYRNA, DE (KENT COUNTY PART) *  Wholesale trade holesale trade, durable goods  holesale trade, nondurable goods	1 10 6 4 1 1 1	D D D D D	D D D D	D D D D	b c b b	D D D D	D <b>D</b> D D	ם <b>ס</b> ם ס
421 Wh 422 Wh 4227 F 4227 SN P 42 421 Wh 422 Wh 4227 F	whsle       Merchant wholesalers         Wholesale trade, durable goods       Inclusion         Inclusion       Petroleum & petroleum products         Wholes       Wholes         Agents, brokers, and commission merchants       MYRNA, DE (KENT COUNTY PART) *         Wholesale trade       Inclusion         Inclusion       Wholesale trade         Inclusion       Inclusion	10 6 4 1 1	<b>D</b> D D <b>D</b>	<b>D</b> D D	<b>D</b> D D	c b b	<b>ם</b> ס ס	D D D	ם ס ס
422 Wh 4227 F 422 421 Wh 422 Wh 422 Wh 4227 F	tholesale trade, durable goods tholesale trade, nondurable goods Petroleum & petroleum products whsle Agents, brokers, and commission merchants MYRNA, DE (KENT COUNTY PART) * Wholesale trade tholesale trade, durable goods tholesale trade, nondurable goods	6 4 1 1	D D D	D D D	D D D	b b	D D D	D D D	D D D
422 Wh 4227 F 422 421 Wh 422 Wh 422 Wh 4227 F	'holesale trade, nondurable goods         Petroleum & petroleum products whsle         Agents, brokers, and commission merchants         MYRNA, DE (KENT COUNTY PART) *         Wholesale trade	4 1 1	D D <b>D</b>	D	D	b	D	D	D
4227 F 422 421 Wh 422 Wh 422 F	Petroleum & petroleum products Mgents, brokers, and commission merchants MYRNA, DE (KENT COUNTY PART) * Wholesale trade tholesale trade, durable goods tholesale trade, nondurable goods	1 1 10	D	D	D	b	D	D	D
<b>42</b> 421 Wh 422 Wh 4227 F	whsle	1	D						D D
<b>P</b> 42 421 Wh 422 Wh 4227 F	Commission merchants MYRNA, DE (KENT COUNTY PART) * Wholesale trade wholesale trade, durable goods	10		D	D	а	D	D	D
<b>P</b> 42 421 Wh 422 Wh 4227 F	PART) * Wholesale trade		D						
421 Wh 422 Wh 4227 F	holesale trade, durable goods		D						
422 Wh 4227 F	holesale trade, nondurable goods	5		D	D	с	D	D	D
4227 F	-		D	D	D	b	D	D	D
	Potroloum & potroloum products	5	D	D	D	b	D	D	D
	whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421 Wh	holesale trade, durable goods	5	D	D	D	b	D	D	D
422 Wh	holesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	а	D	D	D
	MYRNA, DE (NEW CASTLE COUNTY PART) *								
42	Wholesale trade	1	D	D	D	а	D	D	D
	Merchant wholesalers	1	D	D	D	а	D	D	D
wi	/ILMINGTON, DE								
42	Wholesale trade	106	1 158 065	70 089	17 324	1 736	122 315	30 517	31 051
421 Wh	holesale trade, durable goods	74	404 490	52 057	12 926	1 238	86 595	20 346	20 874
	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	3 533	522	151	16	1 027	152	154
	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood	5	D	D	D	b	D	D	D
42131	panel whsle	2	D	D	D	b	D	D	D
	Professional & commercial equipment & supplies whsle	16	175 160	30 690	7 779	564	45 220	3 283	3 772
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	е	D	D	D
4216 E	Electrical goods whsle Electrical apparatus & equip, wiring	7	109 940	5 394	1 787	116	8 469	337	354
42101	supp, & const material whsle	3	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
	Hardware, & plumbing & heating equipment & supplies whsle	6	22 520	3 587	777	89	6 368	3 601	3 553
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	15 226	2 006	419	54	3 981	3 150	3 248
	Machinery, equipment, & supplies whsle	14	25 908	3 471	730	116	7 726	6 241	6 815
42185	Service establishment equipment & supplies whsle	4	10 794	1 372	342	52	3 114	1 334	1 388
4219 N 42193	Miscellaneous durable goods whsle Recyclable material whsle	13 8	D	D	D	c	D	D	D D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WILMINGTON, DE-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods	32	753 575	18 032	4 398	498	35 720	10 171	10 177
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle	8 3	90 083 80 037	3 527 2 558	879 646	490 116 62	13 455 11 719	1 232 917	1 238 942
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	9 3	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	32	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic	_	_	_	_	-	_	_	_
42281	beer & ale whsle	2 1	D D	D D	D D	c c	D	D D	D
4229 42294	Miscellaneous nondurable goods whsle Tobacco & tobacco product whsle	3 1	D D	D D	D D	b b	D D	D D	D D
	Merchant wholesalers	92	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	g	D	D	D
4211 42114	Motor vehicle & motor vehicle parts & supplies whsle Motor vehicle parts, (used) whsle	6 4	D 3 533	D 522	D 151	b 16	D 1 027	D 152	D 154
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	е	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
4217 42173	Hardware, & plumbing & heating equipment & supplies whsle Warm air heating & air-conditioning equipment & supplies whsle	6 3	22 520 15 226	3 587 2 006	777 419	89 54	6 368 3 981	3 601 3 150	3 553 3 248
4218	Machinery, equipment, & supplies	5	13 220	2 000	415	34	0 001	0 100	5 240
42185	what in the supplies what is supplies wh	11 4	D 10 794	D 1 372	D 342	с 52	D 3 114	D 1 334	D 1 388
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	13 8	D D	D D	D	c c	D D	D D	D
422	Wholesale trade, nondurable goods	27	D	D	D	е	D	D	D
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle	8 3	90 083 80 037	3 527 2 558	879 646	116 62	13 455 11 719	1 232 917	1 238 942
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	3 2	D	D	D	b	D	D	D
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	2 1	D	D D	D	C C	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	с	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	1	D	D	D	а	D	D	D
	shapes whsle	1	D	D	D	a	D	D	D
	commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4216 42162	Electrical goods whsle Electrical appliance, television & radio set whsle	3 1	D	D	D	b	D	D	D D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF KENT COUNTY,	(namber)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(\$1,000)	(\$1,000)	(\$1,000)
42	Wholesale trade	<b>52</b> 31	<b>D</b>	D	<b>D</b>	f	D	D	<b>D</b>
421 4211	Wholesale trade, durable goods Motor vehicle & motor vehicle parts &	31		U	U	с	D		D
	supplies whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	1	D	D	D	b	D	D	D
4218 42181	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42101	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	е	D	D	D
4224 42242	Grocery & related products whsle Packaged frozen food whsle	8 1	D	D	D D	e c	D	D	D D
42242	Other grocery & related products	'		D	D	C			U
	whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . Merchant wholesalers	2 <b>48</b>	D <b>D</b>	D D	D <b>D</b>	b f	D D	D <b>D</b>	D
421	Wholesale trade, durable goods	<b>48</b> 29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts &								
4213	Supplies whsle	6	D	D	D	b	D	D	D
42139	Whsle	3 1	D	D	D D	b b	D	D	D D
4218	Machinery, equipment, & supplies				D	5	D		D
	whsle	12	D	D	D	b	D	D	D
422 4224	Wholesale trade, nondurable goods Grocery & related products whsle	19 7	D	D	D	e e	D	D	D
42242	Packaged frozen food whsle	1	Ď	Ď	Ď	c	Ď	Ď	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	ь	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	а	D	D	D
	BALANCE OF NEW CASTLE COUNTY, DE								
42	Wholesale trade	385	9 250 630	398 238	117 837	7 051	851 503	173 039	188 079
421	Wholesale trade, durable goods	253	1 113 645	92 698	22 796	2 263	205 367	98 897	102 459
4211	Motor vehicle & motor vehicle parts &		100,100	=	4 407	101	10 755		10.005
42111	supplies whsle Automobile & other motor vehicle	20 8	186 499	5 639 D	1 197 D	194	13 755 D	12 261 D	13 025 D
42112	whsle Motor vehicle supplies & new parts	0	D	D	D	b	D		U
12112	whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	16 8	D D	D D	D D	b b	D D	D D	D D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials	17	177 988	8 296	1 949	239	16 493	7 139	7 047
42131	whsle Lumber, plywood, millwork, & wood panel whsle	9	D	0 290 D	1 343 D	239 C	10 495 D	7 139 D	7 047 D
42133	Roofing, siding, & insulation material	5	D	D			D	D	D
4214	whsle Professional & commercial equipment	S		U	D	b		U	D
42142	& supplies whsle Office equipment whsle	53 14	262 701 D	28 593 D	7 711 D	628 e	78 646 D	20 783 D	19 410 D
42143	Computer & computer peripheral		_				2	5	
	equipment & software whsle	15	15 376	4 301	968	78	7 537	1 735	1 866
42144	Other commercial equipment whsle .	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)	9	D	D	D	с	D	D	D
	whsle			БI	D		Ď	Ď	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF NEW CASTLE								
	COUNTY, DE-Con.								
<b>42</b> 421	Wholesale trade-Con. Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	31	125 393	12 674	2 514	204	23 365	5 984	6 264
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	61 076	5 008	1 244	116	9 083	2 926	3 060
42169	Other electronic parts & equipment whsle	18	D	D	D	b	D	D	D
4217 42171	Hardware, & plumbing & heating equipment & supplies whsle Hardware whsle	22 9	37 863 20 057	4 236 2 400	943 502	121 70	8 120 4 196	4 447 2 312	4 408 2 330
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	20 037	2 400 D	502 D	b	4 130 D	2 312 D	2 000 D
4218	Machinery, equipment, & supplies								
42181	whsle Construction & mining (except petroleum) machinery & equip	67	197 249	22 922	5 937	599	44 253	37 041	40 538
42182	whsle	8	D	D	D	b	D	D	D
	equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	30	86 758	10 590	2 850	278	21 287	9 085	8 540
42184	Industrial supplies whsle	14	37 167	4 216	1 079	143	8 033	3 410	3 710
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	18	D	D	D	с	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	132	8 136 985	305 540	95 041	4 788	646 136	74 142	85 620
4221 4222	Paper & paper product whsle	12 9	48 180 D	2 783 D	625 D	64	8 487 D	498 D	624 D
42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	9	D	D	D	g g	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry goods whsle	8	55 961 D	3 370 D	980 D	132 b	9 341 D	3 729 D	5 544 D
4224 42249	Grocery & related products whsle Other grocery & related products	23	D	D	D	с	D	D	D
42243	whsle	8	25 472	1 216	302	45	2 466	270	287
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	38 16	D	D	D	h e	D	D	D
42269	Other chemical & allied products whsle	22	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
42291 42292	Farm supplies whsle Book, periodical, & newspaper	6	D	D	D	b	D	D	D
42232	whsle	2	D	D	D	а	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
	Merchant wholesalers	294	822 358	79 519	19 133	2 398	186 993	92 828	97 413
421	Wholesale trade, durable goods	196	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	с	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	12 6	D 10 450	D 774	D 178	b 21	D 1 328	D 951	D 980
4213	Lumber & other construction materials whsle	11	D	D	D	с	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	с	D	D	D
4214 42142	Professional & commercial equipment & supplies whsle Office equipment whsle	43 12	D D	D D	D D	e c	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	Βİ	D	b	D	D	D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF NEW CASTLE								
	COUNTY, DE-Con.								
	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods-Con.								
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	20 4	43 567 22 040	8 230 3 989	1 994 882	158 91	16 108 7 454	5 446 2 926	5 419 3 060
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	с	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except	51	129 815	17 507	4 590	492	32 131	25 302	28 635
	petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	22	45 726	8 515	2 363	211	15 890	6 372	5 960
42184	Industrial supplies whsle	11	23 183	3 646	948	128	6 699	3 140	3 432
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	16	D	D	D	с	D	D	D
400	whsle	3	D	D	D	a	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	98 8	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	6	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	20	D	D	D	с	D	D	D
1000	whsle	6	D	D	D	b	D	D	D
4226 42269	Chemical & allied products whsle Other chemical & allied products whsle	20 12	41 991 24 815	3 049 2 226	609 435	74 51	6 680 4 608	3 452 1 599	3 818 1 912
4227	Petroleum & petroleum products whsle	7	D	D	D	а	D	D	D
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	28 6	D	D	D	c b	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	41	8 080 097	308 859	96 718	4 468	647 104	79 803	90 235
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies	_	10 1				10.055		
42183	whsle Industrial machinery & equipment whsle	7 3	43 485 D	4 738 D	1 198 D	85 b	10 652 D	11 739 D	11 903 D
422	Wholesale trade, nondurable goods	19	D	D	D	h	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	11	D	D	D	h	D	D	D
42269	Shapes whsle Other chemical & allied products	4	D	D	D	е	D	D	D
	whsle	7	D	D	D	h	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	1 1	D D	D D	D	b	D D	D D	D
4229	Miscellaneous nondurable goods		D	D		~	D	D	
	whsle	1	D	D	D	a	D D	D	l D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

menter         State         (protoc)	see Appen									
COUNTY, DE-Con.         Sec.			ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	End-of-1997 inventories <sup>r</sup> (\$1,000)
Agents         Others         Offer		BALANCE OF NEW CASTLE								
Commission methods										
42112         Motor weight a matrix motor weight a matrix motor weight a matrix matrix motor weight a matrix m			50	348 175	9 860	1 986	185	17 406	408	431
2112         all place with mean materials         2         D         D         D         A         D         D           213         Lunder & our construction materials         2         D <td< td=""><td>421</td><td>Wholesale trade, durable goods</td><td>35</td><td>D</td><td>D</td><td>D</td><td>с</td><td>D</td><td>D</td><td>D</td></td<>	421	Wholesale trade, durable goods	35	D	D	D	с	D	D	D
Addition which angle is A new patts         2         0         0         0         4         0         0           213         Maller which angle is and a set of the set of th	4211		2	р	D	р	а	р	П	D
4213         Lurber 4 offer construction materials 20100         5 2         0 0         0 0 <td>42112</td> <td>Motor vehicle supplies &amp; new parts</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>	42112	Motor vehicle supplies & new parts								D
42:13         Pooleng, is insidion maining         2         b         b         b         b         b         b         b           42:16         Biochical pools while         7         33 375         1 556         1185         30         2 66	4213	Lumber & other construction materials								
4248 4218         Discription production while	42133	Roofing, siding, & insulation material								D
22189         Other electronic parts & aupplies         3         D         D         D         D         D         D         D         D         D           22181         Machinery, application analysis, stapplient         3         D </td <td>1216</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>	1216									D
4218         Machine resultment, 4 supplies         9         23 940         67         149         22         1470            42184         Industria supplies whee         2         0		Other electronic parts & equipment								D
42183       Industrial exclusioner, 4 equipment Matching spaces while	4218					1.40				
92184       Undustrial applies while	42183	Industrial machinery & equipment								-
422       Wholesale trade, nondurable goods       15       D       D       D       D       D       D       D       D         4268       Chemical & alial products while       7       7       D       19 74       4 861       Molesale 446       70       22 57         421       Wholesale trade, unable goods       65       1010 105       13 228       3 300       554       27 060       080         42114       Molor velicle gans, (and) while       65       1010 105       13 228       3 300       564       27 060       080       0 <th< td=""><td>42184</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>D</td></th<>	42184									D
4228         Chemical & allied products while         7         D         D         D         D         b         D         D           42         Wholesale trade         111         279 007         19 741         4 861         849         433 710         22 579           421         Wholesale trade, durable goods         65         104 015         13 228         3 300         544         27 067         15 691           4213         Wholesale trade, durable goods         65         104 015         13 228         3 300         544         27 067         15 691           4213         Wholesale trade, durable goods         65         104 015         13 228         3 300         544         27 067         15 691           4213         Lumber & other construction materials while         75         23 936         1772         410         66         3 568         2 388           4218         Machinery of upinterif, & supplies         16         D         D         D         D         D         D         D           4218         Machinery of upinterif, & supplies         7         D         D         D         D         D         D           4219         Macellaneous durable goods whale         <										D
DE         T         27007         19.741         4.861         949         4.3710         22.579           42         Whote white ande goods         66         104 015         13 228         3.309         544         27.067         15.681           42114         Moter white anter outwate gants 4.         12         5.409         9.96         2.69         3.60         5.49         2.060         3.60         2.060         3.60         2.060         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         2.208         3.60         3.60         2.208         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60         3.60	4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
421       Wholesale trade, durable goods       65       104 015       13 228       3 309       544       27 067       15 691         42114       Motor wholes and or whole parts & whole										
4211       Motor which & motor which parts $\frac{1}{10}$ $\frac{1}{6}$ $\frac{5}{409}$ $\frac{9}{91}$ $\frac{2}{99}$ $\frac{9}{49}$ $\frac{9}{200}$ $\frac{9}{90}$ 4213       Lumber, but construction materials whele, to motivate material whele, to motivate, to motivate materia	42	Wholesale trade	111	279 007	19 741	4 861	849	43 710	22 579	23 917
42114       supplies while	421	Wholesale trade, durable goods	65	104 015	13 228	3 309	544	27 067	15 691	16 647
		supplies whsle								1 025 D
42131       whele $x_{10}$ be, $y_{10}$ wood, milwork, $4$ wood $3$ $D$ <td></td> <td></td> <td>0</td> <td></td> <td></td> <td>U</td> <td>5</td> <td></td> <td>D</td> <td>D</td>			0			U	5		D	D
42182       whele		whsle Lumber, plywood, millwork, & wood								2 482 D
42182Farm & garden machinery & equipment wise4 $\mathbf{D}$ $\mathbf{D}$ $\mathbf{D}$ $\mathbf{C}$ $\mathbf{D}$ $\mathbf{D}$ $\mathbf{D}$ 42183Industrial machinery & equipment wise810 1441 722433632 7491 5364219Miscellaneous durable goods wise7DDDDDDD4224Wholesale trade, nondurable goods wise7DDDDDDDD42244Grocery & related products wise20117 1333 170DDD	4218		16		р	D	C	П	п	D
whele       matrix       8       10 144       1 722       433       663       2 749       1 556         4219       Miscellaneous durable goods whele       7       D       D       D       D       D       D       D       D       D       D       D         422       Wholesale trade, nondurable goods       46       174 992       6 513       1 552       305       16 643       6 888         4224       Groery & related products whele       20       117 133       3 170       D </td <td>42182</td> <td>Farm &amp; garden machinery &amp;</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>	42182	Farm & garden machinery &								D
4219Miscellaneous durable goods while7DDDDbDD422Wholesale trade, nondurable goods46174 9926 5 131 5 5230516 6 636 88842244Grocery & related products while20117 1333 1007901338 9693 90142249Other grocery & related products while7DDDbDD4225Farm-product raw material while7DDDbDD4226Miscellaneous nondurable goods while7DDDbDD4227Petroleum a petroleum products while	42183		8	10 144	1 722	433	63	2 749	1 536	1 593
422       Wholesale trade, nondurable goods       44       174 992       6 5 13       1 552       305       16 643       6 888         4224       Groosry & related products whele       20       117 133       3 170       790       133       8 969       3 591         42249       Other groosry & related products       9       0       0       0       0       0       0         4225       Farm-product raw material whsle       7       0       0       0       0       0       0       0         4227       Petroleum & petroleum products whsle       7       0       0       0       0       0       0       0       0       0       0       0         4227       Petroleum & petroleum products whsle       101       0 <td>4219</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>- 000 D</td>	4219									- 000 D
42244Poulfry & poultry product whsle3DDDDDDDD42249Other grocery & related products whsle9DDDDDDD4225Farm-product raw material whsle7DDDDDDD4227Petroleum & petroleum products whsle413337864219391 5462554229Miscellaneous nondurable goods whsle8DDDDDDD4211Wholesale trade, durable goods61DDDDDDD4213Lumber & other construction materials whsle7DDDDDDDD4218Machinery, equipment, & supplies whsle14DDDDDDDDD4219Miscellaneous durable goods14DDDDDDDDD4213Lumber & other construction materials whsle14DDDDDDDD4219Miscellaneous durable goods14DDDDDDDD4213Lumber & other construction materials whsle14DDDDDDDD4219Miscellaneous durable goods14 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>7 270</td>										7 270
whsiewhsie9DDDDbDD4225Farm-product raw material whsie7DDDDDD4227Petroleum getroleum products whsie413 337864219391 5462554229Miscellaneous nondurable goods whsie8DDDDDD4211Wholesale trade, durable goods whsie61DDDDDD4211Motor vehicle parts (used) whsie61DDDDDD42114Motor vehicle parts (used) whsie6DDDDDD4213Lumber & other construction materials whsie523 9361 762410683 5662 3884218Machinery, equipment, & supplies whsie14DDDDDD4219Miscelaneous durable goods7DDDDDD4213Lumber & other construction materials whsie523 9361 762410683 5662 3884218Machinery, equipment, & supplies14DDDDDDD4219Miscellaneous durable goods7DDDDDDD4214Grocery & related products whsie7DDDDDDD4214Grocery & related products wh		Grocery & related products whsle Poultry & poultry product whsle								3 735 D
4225Farm-product raw material while	42249		9	р	D	D	b	р	П	D
whsiewhsie413 337 $864$ $219$ $39$ 1 546 $2255$ 4229Miscellaneous nondurable goods whsie8DDDbDD421Wholesale trade, durable goods supplies whsie61DDDfDD4211Motor vehicle anotor vehicle parts & supplies whsie12 65 409 C914 D249 D49 D2 050 D980 D980 D4213Lumber & other construction materials whsie5 623 936 C1 782 D41068 C3 566 C2 3884218Machinery, equipment, & supplies whsie14 CDDDDDD4219Miscellaneous durable goods sum44DDDCDD4218Machinery, equipment, & supplies whsie14 CDDDCDD4219Miscellaneous durable goods whsie7DDDCDD4219Miscellaneous durable goods sum40DDDDDDD4219Miscellaneous durable goods3DDDDDDD4218Farm & garden machinery & equipment whsie7DDDDDD4219Miscellaneous durable goods40DDDDDDD4224Forcery & related products whs	4225									D
4229Miscellaneous nondurable goods whsle $\dots$ 8DDDDDDMerchant wholesalers $\dots$ 101DDDDDfDD421Wholesale trade, durable goods $\dots$ 61DDDfDD4211Motor vehicle ants $\&$ supplies whsle $\dots$ 61DDDfDD4211Motor vehicle parts $\&$ supplies whsle $\dots$ 125 409 6914 D249 D49 D2 050 D980 D4213Lumber & other construction materials whsle $\dots$ 523 936 C1 782410683 5662 3884218Machinery, equipment, $\&$ supplies whsle $\dots$ 14DDDDDD4219Miscellaneous durable goods $\dots$ 40DDDCDD4224Wholesale trade, nondurable goods $\dots$ 40DDDCDD4224Grocery & related products whsle $\dots$ 3DDDDDDD4225Farm-product raw material whsle $\dots$ 3DDDDDDDD4227Petroleum & petroleum products7DDDDDDDD	4227		4	13 337	864	219	39	1 546	255	189
whslewhsle $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ 421Wholesale trade, durable goods $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ 421Wholesale trade, durable goods $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ $\infty$ 4211Motor vehicle k motor vehicle parts & supplies whsle $12$ $5409$ $914$ $249$ $49$ $2050$ $980$ 4213Lumber & other construction materials whsle $16$ $D$ $D$ $D$ $D$ $D$ $D$ 4218Machinery, equipment, & supplies whsle $14$ $D$ $D$ $D$ $D$ $D$ $D$ 42182Farm & garden machinery & equipment whsle $14$ $D$ $D$ $D$ $D$ $D$ $D$ 4219Miscellaneous durable goods $40$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ 4224Grocery & related products whsle $15$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ 4225Farm-product raw material whsle $3$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ 4227Petroleum & petroleum products $T$ $T$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ $D$ $D$	4229		-	10 007	004	210	00	1 040	200	100
421Wholesale trade, durable goods61DDDfDD4211Motor vehicle & motor vehicle parts & supplies whsle125 409 6914 D249 D49 D2 050 B980 D4213Lumber & other construction materials whsle523 936 2 3 9361 782 D410683 566 C 2 3882 3884218Machinery, equipment, & supplies whsle14DDDcDD4219Miscellaneous durable goods whsle7DDDcDD4224Grocery & related products whsle15DDDDDD4225Farm-product raw material whsle7DDDbDD4227Petroleum & petroleum products7DDDbDD4227Petroleum & petroleum products7DDDbDD										D
4211 42114Motor vehicle andro vehicle parts & supplies whsle12 65 409 D914 D249 D49 D2 050 D980 D4213Lumber & other construction materials whsle523 9361 782410683 5662 3884218Machinery, equipment, & supplies whsle14DDDcDD4219Miscellaneous durable goods whsle7DDDcDD422Wholesale trade, nondurable goods40DDDDDD4224Grocery & related products whsle15DDDDDD4225Farm-product raw material whsle7DDDDDD4227Petroleum & petroleum products7DDDDDD	121									D D
42114Motor vehicle parts, (used) whsle6DDDbDD4213Lumber & other construction materials whsle523 9361 782410683 5662 3884218Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle14DDDCDD42182Farm & garden machinery & equipment whsle14DDDCDDD42182Wiscellaneous durable goods whsle4DDDCDDD4219Miscellaneous durable goods whsle7DDDDDDD4224Wholesale trade, nondurable goods40DDDDDDD42244Grocery & related products whsle15DDDDDDDD4225Farm-product raw material whsle7DDDDDDDD4227Petroleum & petroleum products7DDDDDDDD		-	01			U			D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	42114									1 025 D
42182whsle1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	4213		5	23 936	1 782	410	68	3 566	2 388	2 482
42182Farm & garden machinery & equipment whsle	4218					5			5	
4219Miscellaneous durable goods whsle7DDDbDD422Wholesale trade, nondurable goods40DDD00DD4224Grocery & related products whsle15DDDDDDD4224Foultry & poultry product whsle3DDDDDDDD4225Farm-product raw material whsle7DDDDDDD4227Petroleum & petroleum products	42182	Farm & garden machinery &								D
422Wholesale trade, nondurable goods40DDDeD4224Grocery & related products whsle15DDDbDD4224Poultry & poultry product whsle3DDDbDD4225Farm-product raw material whsle7DDDbDD4227Petroleum & petroleum products	4219									D
4224 42244Grocery & related products while Poultry & poultry product while15 3D DD DD DD DD DD DD D4225Farm-product raw material while7DDDDDD4227Petroleum & petroleum products										D
4225     Farm-product raw material whsle     7     D     D     D     D     D       4227     Petroleum & petroleum products     7     D     D     D     D     D	4224	Grocery & related products whsle	15	D	D	D	b	D	D	D
4227 Petroleum & petroleum products										D
										189
4229 Miscellaneous nondurable goods whsle	4229									D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	BALANCE OF SUSSEX COUNTY, DE-Con.								
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224 42249	Grocery & related products whsle Other grocery & related products	2	D	D	D	b	D	D	D
42249	whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	а	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	а	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	dix D]	All types of operation		Merchantw	holesalers	Manufacturers'		Agents, brokers, and	
NAICS	Geographic area and kind of business	percent of sales –		Merchant wholesalers percent of sales –		and offices percent of sales—		commission merchants percent of sales—	
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated
	DOVER, DE								
12	Wholesale trade	D	D	D	D	D	D	D	1
121	Wholesale trade, durable goods	D	D	D	D	-	-	-	
1211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_		
4214	Professional & commercial equipment & supplies	J	D	5	U				
	whsle	D	D	D	D	-	-	-	
4218	Machinery, equipment, & supplies whsle	1.3	15.9	1.3	15.9	-	-	-	
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	_	
	ELSMERE, DE								
42	Wholesale trade	D	D	D	D	-	-	D	I
121	Wholesale trade, durable goods	D	D	D	D	-	-	D	I
	GEORGETOWN, DE								
42	Wholesale trade	D	D	D	D	D	D	_	
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
	LAUREL, DE								
42	Wholesale trade	D	D	D	D	D	D	-	
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
	LEWES, DE								
42	Wholesale trade	D	D	D	D	_	-	_	
	MIDDLETOWN, DE								
42	Wholesale trade	D	D	D	D	D	D	_	
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
	MILFORD, DE *								
42	Wholesale trade	1.2	2.0	D	D	D	D	D	
421	Wholesale trade, durable goods	2.1	3.5	D	D	-	-	-	
4211	Motor vehicle & motor vehicle parts & supplies whsle	-	_	-	-	-	_	_	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	_	-
422	Wholesale trade, nondurable goods	-	-	-	-	-	-	D	[
4229 42299	Miscellaneous nondurable goods whsle Other miscellaneous nondurable goods whsle .	D D	D D				_		
	MILFORD, DE (KENT COUNTY PART) *								
42	Wholesale trade	D	D	D	D	D	D	_	
421	Wholesale trade, durable goods	D	D	D	D	-	-	_	-
	MILFORD, DE (SUSSEX COUNTY PART) *								
42	Wholesale trade	D	D	D	D	_	_	D	
421	Wholesale trade, durable goods	D	D	D	D	_	-	_	-
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D				
4213	whsle	D	D	D	D	-	-	_	-
4213	Lumber & other construction materials whsle Wholesale trade, nondurable goods	D	D	U	D	_	-		
4229	Miscellaneous nondurable goods whsle	D	D		-		-		L
4229	Other miscellaneous nondurable goods while	D	D	_	-	_	-	_	-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchants percent of sales –	
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	NEWARK, DE								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	14.4	7.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	_	-	D	D	_	_
42112	Motor vehicle supplies & new parts whsle	Ď	D	-	-	Ď	D	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
4218 42183	Machinery, equipment, & supplies whsle Industrial machinery & equipment whsle	D D	D D	D -	D -	D D	D D		=
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4223 42233	Apparel, piece goods, & notions whsle Women's, children's, & infants' clothing & accessories whsle	D	D D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	6.8	2.0	D	D	-	-	-	-
	NEW CASTLE, DE								
42	Wholesale trade	.9	1.9	1.1	.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies	_			_			_	
42111	whsle Automobile & other motor vehicle whsle	D D	D D	D D	D		-	D D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4212 42121	Furniture & home furnishings whsle Furniture whsle	D D	D D	D D	D D				-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4214 42142	Professional & commercial equipment & supplies whsle Office equipment whsle	D	D	D	D		-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	_	-
42149	Other professional equipment & supplies whsle	D	D	D	D	-	-	-	-
4215 42151	Metal & mineral (except petroleum) whsle Metal service centers & offices				-		-		-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	-	-	-	-
42169	Const material whsle Other electronic parts & equipment whsle	– D	30.2 D	-	-		-	_	-
42103	Hardware, & plumbing & heating equipment &	5	D						
42173	Supplies whsle	D	D	D	D		-	-	-
4218 42184	Machinery, equipment, & supplies whsle Industrial supplies whsle	D _	D 5.2	D _	D 5.2		-		-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	-	_	-
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D	D	D	D		-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	_	_	_
4221	Paper & paper product whsle	-	-	D	D	_	-	_	-
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D	D D	D D	D		-		-
4224 42249	Grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D		-		-
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D	D D	D	D	-	-	-	-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Coorrophia area and bind of business	All types of operation percent of sales –		Merchant wholesalers percent of sales-		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated
	SEAFORD, DE								
42	Wholesale trade	1.5	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	_	_	-
4214	Professional & commercial equipment & supplies whsle	D	D	_	_	_	_	_	
42149	Other professional equipment & supplies whsle	D	D			_	_	_	
4218	Machinery, equipment, & supplies whsle	D	D	D	D	_	_	_	_
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	_	_	-	_
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D				-
	SMYRNA, DE *								
42	Wholesale trade	D	D	D	D	_	_	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	_	_		
422		D	D	D	D	-	-	_	-
+227	Petroleum & petroleum products whsle SMYRNA, DE (KENT COUNTY PART) *	D	D	U	D				
	SMITHNA, DE (RENT COUNTE PART)								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
	SMYRNA, DE (NEW CASTLE COUNTY PART) *								
42	Wholesale trade	D	D	D	D	-	-	-	-
	WILMINGTON, DE								
42	Wholesale trade	4.6	1.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	12.7	4.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies	_		-	_				
42114	Motor vehicle parts, (used) whsle	D -	D _	D -	D _				-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	D	D	D	D	-	-	-	-
+2131	whsle	D	D	-	-	-	-	-	-
		0.0	5 7	D	D	D	D	-	_
4214	Professional & commercial equipment & supplies whsle								
4214 42143	whsle Computer & computer peripheral equipment &	2.8 D	5.7 D		р	_	_	_	_
42143	whsle. Computer & computer peripheral equipment & software whsle.	2.8 D	5.7 D	D	D	-	-	-	-
	whsle Computer & computer peripheral equipment &				D 	-		- D -	- D
42143 4216	whsle	D - D	D - D		D _ _		-	-	_
42143 4216 42161 42162	whsle       Computer & computer peripheral equipment & software whsle         Electrical goods whsle       Electrical apparatus & equip, wiring supp, & const material whsle         Electrical appliance, television & radio set whsle       Electrical spliance, television & radio set	D -	D _		D  		-	- D - D	-
42143 4216 42161	whsle       Computer & computer peripheral equipment & software whsle         Electrical goods whsle       Electrical apparatus & equip, wiring supp, & const material whsle         Electrical appliance, television & radio set whsle       Wardware, & plumbing & heating equipment & supplies whsle         Hardware, & plumbing & heating equipment & what in heating & air-conditioning equipment       Warm air heating & air-conditioning equipment	D - D 37.2	D  D 8.6	D - - 37.2	- - - 8.6			-	- D - D
42143 4216 42161 42162 4217 42173	whsle       Computer & computer peripheral equipment & software whsle         Electrical goods whsle       Electrical apparatus & equip, wiring supp, & const material whsle         Electrical appliance, television & radio set whsle       Where & plumbing & heating equipment & supplies whsle         Warm air heating & air-conditioning equipment & supplies whsle       Warm air heating & air-conditioning equipment & supplies whsle	D - D 37.2 D	D - D 8.6 12.7	D - - 37.2 D	- - 8.6 12.7			-	-
42143 4216 42161 42162 4217	whsle       Computer & computer peripheral equipment & software whsle         Electrical goods whsle       Electrical apparatus & equip, wiring supp, & const material whsle         Electrical appliance, television & radio set whsle       Wardware, & plumbing & heating equipment & supplies whsle         Hardware, & plumbing & heating equipment & what in heating & air-conditioning equipment       Warm air heating & air-conditioning equipment	D - D 37.2	D  D 8.6	D - - 37.2	- - - 8.6			-	_

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	ndix D]	-	-							
NAICS	Geographic area and kind of business	All types of operation percent of sales –		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales –		
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
	WILMINGTON, DE-Con.									
42	Wholesale trade-Con.									
422	Wholesale trade, nondurable goods	.2	.6	D	D	D	D	-	-	
4224 42248	Grocery & related products whsle Fresh fruit & vegetable whsle		1.0		1.0		_		-	
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	D	D	D _	D _	D	D		-	
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D	D	D	D		=	_	-	
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D	D	D	D		=		-	
4229 42294	Miscellaneous nondurable goods whsle Tobacco & tobacco product whsle	D	D	D	D		=		-	
	BALANCE OF KENT COUNTY, DE									
42	Wholesale trade	D	D	D	D	D	D	D	D	
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-	
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	_	-	_	-	
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	_	-	
42139 4218	Other construction materials whsle Machinery, equipment, & supplies whsle	D	D	D	D		-	-	-	
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	-	-	_	-	_	_	
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	_	-	
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-	
42242 42249	Packaged frozen food whsle Other grocery & related products whsle	D	D	D _	D _		-	_	-	
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	_	-	
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-	
	BALANCE OF NEW CASTLE COUNTY, DE									
42	Wholesale trade	.5	.5	5.7	4.4	-	.2	.2	.1	
421	Wholesale trade, durable goods	1.9	2.6	D	D	D	D	D	D	
4211	Motor vehicle & motor vehicle parts & supplies whsle	.5	.1	D	D	D	D	D	D	
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-	
42112 42114	Motor vehicle supplies & new parts whsle Motor vehicle parts, (used) whsle	D	D	– D	– D	-	-	D	D	
4212	Furniture & home furnishings whsle	D	D	D	D	_	_	_	-	
42121	Furniture whsle	D	D	1.4	4.8	-	-	-	-	
42122 4213	Home furnishings whsle	D .5	D 1.6	– D	– D	-	-	– D	- D	
42131	Lumber, plywood, millwork, & wood panel whsle	.5 D	1.0 D	D	D	_	_	_	-	
42133	Roofing, siding, & insulation material whsle	D	D	-	-	-	-	D	D	
4214	Professional & commercial equipment & supplies				D					
42142	whsle	2.3 D	4.4 D	D D	D	D -	D -		-	
42143	Computer & computer peripheral equipment & software whsle	7.7	30.5	D	D	-	-	-	-	
42144	Other commercial equipment whsle	D	D	D	D	-	-	-	-	
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-	
4215 42151	Metal & mineral (except petroleum) whsle Metal service centers & offices	D	D D	D D	D D		-		-	
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	.9	2.2	2.7	6.4	-	-	-	-	
	const material whsle	1.3	-	3.7	-	-	-	-	-	
42169 4217	Other electronic parts & equipment whsle Hardware, & plumbing & heating equipment &	D	D	D	D	-	-	D	D	
42171	supplies whsle Hardware whsle	5.0 6.4	20.6	D -	D -		-	-	-	
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	-	_	-	

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS	Geographic area and kind of business	All types of operation percent of sales –		Merchant wholesalers percent of sales –		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales –	
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF NEW CASTLE COUNTY, DE-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum) machinery & equip whsle	2.4 D	1.3 D	3.3 D	1.4 D	-	1.9	1.6 _	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	_	-	-
42183	Industrial machinery & equipment whsle	3.8	2.1	7.1	2.2	D	D	D	D
42184	Industrial supplies whsle	1.2	1.4	2.0	2.2	_	_	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	_	_	_	-
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D	D	D	D D	_	-	-	-
422	Wholesale trade, nondurable goods	.3	.3	D	D	D	D	D	D
4221	Paper & paper product whsle	1.4	1.2	D	D	-	-	_	-
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D	D D		-		-		-
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle.	.3 D	_ D	D D	D D		-		-
4224 42249	Grocery & related products whsle Other grocery & related products whsle	D -	D 1.2	D D	D D		-		-
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	D	D	14.2	-	D	D	D _	D 
42269	Other chemical & allied products whsle	D	D	24.1	-	D	D	-	-
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals	D	D D	D _	D	D	D		-
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	-	-	-	_	-	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D D	D D	D D	D D	D _	D		-
42292	Book, periodical, & newspaper whsle	D	D	-	-	-	-	-	-
42299	Other miscellaneous nondurable goods whsle .	D	D	D	D	-	-	-	-
	BALANCE OF SUSSEX COUNTY, DE								
42	Wholesale trade	9.3	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	16.0	5.6	D	D	-	-	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	51.1	_	51.1	_	_	_	_	
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	_	-	-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel whsle	1.8 D	– D	1.8 -	-	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D				-
42183	Industrial machinery & equipment whsle	-	15.1	-	-	-	-	_	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	5.4	1.8	D	D	D	D	-	-
4224 42244	Grocery & related products whsle Poultry & poultry product whsle	.9 D	.7 D	D D	D D	D -	D _		-
42249	Other grocery & related products whsle	D	D	-	-	D	D	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	-	16.6	_	16.6	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

#### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

#### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

#### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

#### NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

#### NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

#### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

### SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

#### SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B. NAICS Codes, Titles, and Descriptions

#### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

- Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

#### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

#### 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### 42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

### 421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### 4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

# 4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### 4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

# 4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### 4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### 42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### 421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes). The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

# 4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

# 4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### 4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

# 42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

# 421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

# 42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

#### 421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

#### 4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

#### 42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

### 421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### 4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### 4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### 42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or house-wares.

#### 421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

### 4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

# 4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

#### 4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### 4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

### 4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

#### 42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### 421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### 4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

#### 4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

#### 42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### 4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### 42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### 42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

#### 421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### 4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### 42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### 4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### 42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### 4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### 42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### 42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

#### 4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

#### 421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

#### 4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

#### 42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

#### 4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### 42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### 4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photo-graphic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

#### 42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

#### 421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

#### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

#### 421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

#### 42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### 421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

#### 4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

### 42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### 42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

### 4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

# 42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### 421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

# 4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### 4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

### 42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

## 421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

### 4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

### 4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

# 42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### 421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### 42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### 421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### 4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

# 4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

### 4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### 42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### 421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### 4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### 42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### 42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

# 4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### 42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

### 42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

#### 42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### 421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

#### 4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

#### 4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

#### 4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

#### 42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### 421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy. The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

#### 42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

#### 421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

#### 42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

#### 421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

#### 4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

#### 4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

### 4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### 42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

### 421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

# 42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### 421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

### 42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

### 421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### 42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

#### 421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

## 4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

# 42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

### 421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

# 42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

# 421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

# 4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

# 4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

# 4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

# 42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### 421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment 5085 (pt) Industrial supplies

# 4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

## 4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### 42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### 42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

## 4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

# 4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### 4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### 4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

# 4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

#### 42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

#### 421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### 4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### 4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### 4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### 4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

# 4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### 4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

# 42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

#### 421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

# 4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### 4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### 4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

# 4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### 42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### 421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

# 4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### 4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

# 4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

# 4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

# 42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

# 421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

## 42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

# 421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

# 42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### 421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

# 4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

#### 42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

### 42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

#### 4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

### 4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

# 42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

# 421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

### 4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

#### 4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

#### 42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

## 421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods 7822 (pt) Motion picture and video tape distribution

### 4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

### 4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

### 4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

#### 4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### 42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### 42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### 4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### 4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### 422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### 4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### 422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

### 42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

### 42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### 422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### 4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### 42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### 422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

#### 4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

#### 4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

#### 4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

#### 42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

#### 422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

#### 4223101 Piece Goods (Woven and Knit Fabrics) -Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

#### 4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

#### 42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

#### 422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

# 42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

# 422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

#### 42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

#### 422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

### 4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

### 42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

# 422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

### 4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### 4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

### 4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

### 42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### 422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

### 42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### 422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### 4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

### 4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

#### 42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### 422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### 4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

# 4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### 42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### 422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### 42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### 422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### 42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### 422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### 42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### 422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### 42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

# 422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

### 4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### 4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

### 4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

### 4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### 4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### 4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### 4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### 42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### 422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

### 42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### 422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

### 42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

# 422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### 4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### 4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### 4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### 4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

#### 4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

#### 4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### 42261 Plastics Materials and Basic Forms and **Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### 422610 Plastics Materials and Basic Forms and **Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### 42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### 422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### 4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### 4226902 Other Chemicals and Allied Products **Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### 4227 Petroleum and Petroleum Products **Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### 42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### 422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

# 4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquified petroleum gases) from bulk liquid storage stations or terminals.

# 42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### 42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

# 4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### 42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

# 422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

# 4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classifed in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

#### 42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

#### 422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

# 42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

# 422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### 4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### 4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

### 4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### 42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

### 422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

## 4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### 4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### 42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### 422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

#### 42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### 422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

#### 42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### 422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

#### 42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### 422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

# 4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### 42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

## 42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### 422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies). The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### 4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

#### 4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### 4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

#### 4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

# Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

#### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

#### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data. The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industryspecific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industryspecific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

### DELAWARE

**Milford** is in Kent and Sussex Counties. **Smyrna** is in Kent and New Castle Counties.

# Appendix E. Metropolitan Areas

### DELAWARE

#### **Dover, DE MSA**

Kent County, DE

#### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic-Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA—Con. Delaware County, PA Montgomery County, PA Philadelphia County, PA Vineland—Millville—Bridgeton, NJ PMSA Cumberland County, NJ Wilmington—Newark, DE—MD PMSA New Castle County, DE Cecil County, MD **Wilmington—Newark, DE—MD PMSA** New Castle County, DE Cecil County, MD