# **District of Columbia**

## 1997

Issued March 2000

EC97W42A-DC(RV)

**1997 Economic Census** *Wholesale Trade* Geographic Area Series

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Service Sector Statistics Division prepared this report. Bobby E. Russell, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of Donna L. Hambric, Chief, Wholesale Census Branch, and John R. Trimble, Chief, Services Sector Statistics Division Redesign Team, assisted by Steven L. Barron and Scott P. Handmaker. Primary staff assistance was provided by John L. Vignali, Gary E. Swenson, Karen K. Sigmon, Pamela Palmer, Keith Fuller, G. Brian Wilson, Peter J. Martin, Dennis R. Johnson, Chris Hickerson, Rob Meyer, Shannon Prell, and Laura Knowles.

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U.S. Department of Commerce William M. Daley, Secretary

> Robert L. Mallett, Deputy Secretary

Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs

U.S. CENSUS BUREAU Kenneth Prewitt, Director



#### Economics and Statistics Administration

**Robert J. Shapiro,** Under Secretary for Economic Affairs



U.S. CENSUS BUREAU Kenneth Prewitt, Director

William G. Barron, Deputy Director

**Paula J. Schneider,** Principal Associate Director for Programs

**Frederick T. Knickerbocker,** Associate Director for Economic Programs

**Thomas L. Mesenbourg,** Assistant Director for Economic Programs

**Carole A. Ambler,** Chief, Service Sector Statistics Division

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-- Not applicable for this report.

## Introduction to the Economic Census

### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

- 21 Mining
- 22 Utilities
- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 44-45 Retail Trade
- 48-49 Transportation and Warehousing
- 51 Information

- 52 Finance and Insurance
- 53 Real Estate and Rental and Leasing
- 54 Professional, Scientific, and Technical Services
- 55 Management of Companies and Enterprises
- 56 Administrative and Support and Waste
  - Management and Remediation Services
- 61 Educational Services
- 62 Health Care and Social Assistance
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Foodservices
- 81 Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## **RELATIONSHIP TO SIC**

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

#### 1997 ECONOMIC CENSUS

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

## **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

#### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- l 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

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## Wholesale Trade

#### SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

- Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- 2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.

3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

#### GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).

- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
- 9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Table 1. Summary Statistics for the District: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[Includes on	ly establishments with payroll. For meaning	of abbreviations	s and symbols, see in	troductory text. Fo	r explanation of ter	ms, see Append	ix Aj		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA								
42	Wholesale trade	348	3 918 622	222 998	57 007	5 008	411 314	82 964	96 544
	Wholesaler distributors and jobbers	250	955 399	100 339	20 852	2 957	177 179	69 223	81 538
	Importers Exporters Own brand importer-marketers Assemblers of farm products, except	10 14 6	30 925 55 130 4 295	2 861 2 239 573	609 508 142	134 47 25	6 212 5 064 1 440	1 349 2 416 190	947 2 411 191
	country grain elevators	5 20 20 20 2	45 237 212 251 2 125 341 D	4 582 38 313 68 310 D	990 15 074 17 240 D	158 749 738 a	8 515 69 619 131 108 D	441 9 301 _ D	500 10 910  D
	Commission merchants Manufacturers' agents	3	D	D	D	cb	D D	D	D
421	Wholesale trade, durable goods	176	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	с	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	а	D	D	D
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts	7	D	D	D	с	D	D	D
4211202	Motor vehicle supplies & new	7	D	D	D	с	D	D	D
	parts-jobbers	6	D	D	D	b	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	44	D	D	D	b	D D	D D	D D
4212 42121	Furniture & home furnishings whsle Furniture whsle	36 24	D	D	D	c c	D D	D D	D D
421210 4212102	Furniture whsle Office & business furniture	24	D	D	D	c	D	D	D
	whsle	17	D	D	D	с	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	12 12	D	D	D	b b	D D	D D	D D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, &	2	D	D	D	b	D	D	D
421310	wood panel whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	а	D	D	D
421390	Other construction materials whsle	1	D	D	D	а	D	D	D
4214	Professional & commercial equipment & supplies whsle	33	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	а	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	5 5	D D	D D	D D	e e	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	17	D	D	D	е	D	D	D
421430	Computer & computer peripheral equipment & software whsle	17	D	D		e	D	D	D
4214301	Computer & peripheral equipment whsle	14	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	а	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	а	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	а	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1	D D	D D	D D	a	D D	D D	D D
							DIOTOIO		

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

	ly establishments with payroll. For meaning of		and symbols, see in	Toutiony lexi. Fo	explanation of ten	ns, see Appenu			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories' (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	29	D	D	D	е	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	а	D	D	D
421620	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	19	D	D	D	е	D	D	D
421690	Other electronic parts & equipment whsle	19	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating		_	_	_		_	_	_
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	10 6 6	D D D	D D D	D D D	c b b		D D D	D D D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	а	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	1	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies		_	_	_		_	_	_
421740	whsle Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D D	D
4218	Machinery, equipment, & supplies			5					5
42182	Farm & garden machinery &	24	D	D	D	с	D	D	D
421820	equipment whsle Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840 4218406	Industrial supplies whsle Other industrial supplies whsle .	52	DDD	D D	D D	b b	DDD	D D	DDD
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	а	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D		D	D	D
421860	Transportation equipment & supplies (exc motor vehicle)		D	D	D	а	D		D
	whsle	4	D	D	D	а	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	22	D	D	D	b	D	D	D
421910	Supplies whsle Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D D	D
42192	Toy & hobby goods & supplies		_	-	_		-		5
421920	whsle Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D D	D
42193 421930	Recyclable material whsle Recyclable material whsle	5 5	D D	D D	D D	b b	D D	D D	D D
42194	Jewelry/watch/silverware/precious	_	_	-	_				5
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D D	D
42199	Other miscellaneous durable goods	10	D	D	D	Ŀ	D		D
	Other miscellaneous durable	12	D	D		b	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods	172	D	D	D	h	D	D	D
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	777	D	D D	D	b b	D D	D D	D
42213	Industrial & personal service paper whsle	2	D	D	D	а	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	с	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	9	D	D	D	c	D	D	D
4000	whsle					c			
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry goods whsle	21	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	11	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	11	D	D	D	b	D	D	D
4224 42241 422410	Grocery & related products whsle General-line grocery whsle	66 14	395 439 D	33 122 D	7 255 D	1 206 c	56 977 D	15 727 D	16 871 D
422410 4224103	General-line grocery whsle Other general-line grocery whsle	14	D	D	D	c	D	D	D
42243	Dairy products, (except dried or								
422430	Canned) whsle Dairy products, (except dried or	1	D	D	D	а	D	D	D
	canned) whsle	1	D	D	D	a	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	3	D	D D	D D	b	D D	D D	D
42245 422450	Confectionery whsle Confectionery whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	3 3	D D	D D	D	b b	D D	D D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	10 10	90 435 90 435	9 301 9 301	1 953 1 953	254 254	15 282 15 282	3 033 3 033	3 319 3 319
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
42249	Other grocery & related products	16	D	D	D	0	D	D	D
422490	Whsle Other grocery & related products whsle	16	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42251 422510	Grain & field bean whsle Grain & field bean whsle	1	D D	D D	D D	a a	D D	D D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	3	D	D	D	а	D	D	D
422610	shapes whsle Plastics materials & basic forms &	1	D	D	D	а	D	D	D
	shapes whsle	1	D	D	D	а	D	D	D
42269 422690	Other chemical & allied products whsle	2	D	D	D	а	D	D	D
422090	Other chemical & allied products whsle	2	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle		_	_	_		_	_	_
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	c c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	<u>^</u>	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	4	ם ם	D D D	D D D	e c c	ם ם	D D D	D D D
42282	Wine & distilled alcoholic beverage whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886
422820	Wine & distilled alcoholic beverage whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-								
4229	Con. Miscellaneous nondurable goods								
	whsle	48	D	D	D	f	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	1	D D	D D	D	a	D	D D	D D
42292	Book, periodical, & newspaper		_	_	_		_	_	_
422920	whsle Book, periodical, & newspaper	18	D	D	D	f	D	D	D
	whsle	18	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
422930	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
42294	Tobacco & tobacco product whsle	1	. <u> </u>	2 000 D	D	c	D	D	_00
422940	Tobacco & tobacco product whsle.	1	D	D	D	c	D	D	D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	1	D D	D D	D	a	D D	D	D D
422950	Paint, varnish, & supplies					а			
	whsle	1	D	D	D	а	D	D	D
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	с	D	D	D
422990	Other miscellaneous nondurable goods whsle	22	D	D	D	с	D	D	D
	Merchant wholesalers	285	1 090 986	110 594	23 101	3 321	198 410	73 619	85 587
421	Wholesale trade, durable goods	134	307 763	37 848	6 429	853	64 691	27 125	27 561
4211	Motor vehicle & motor vehicle parts &	134	307 703	57 646	0 429	000	04 091	27 125	27 501
	supplies whsle	15	D	D	D	с	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts		_	_	_	-	-	_	_
421120	whsle	7	D	D	D	с	D	D	D
	Motor vehicle supplies & new parts whsle	7	D	D	D	с	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle	22 13	D	D	D	c b	D	D	D
421210	Furniture whsle Office & business furniture	13	Ď	Ď	Ď	Ď	Ď	Ď	D
1212102	whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	p	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood	2	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction	2	D	D	D	U	D		D
	materials whsle	2	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
42139	Other construction materials whsle	1	D	D	D	а	D	D	D
421390	Other construction materials whsle	1	D	D	D	а	D	D	D
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	25	D	D	D	с	D	D	D
	whsle	3	D	D	D	а	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	а	D	D	D
42142	Office equipment whsle	4	D	D	D	а	D	D	D
421420	Office equipment whsle	4	D	D	D	а	D	D	D
42143	Computer & computer peripheral equipment & software whsle	10	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	10	D	D	D	b	D	D	D
4214301	Computer & peripheral	7	D	D	D		D	D	D
42143012	equipment whsle Computers & peripheral					b			
	equipment for end use	6	D	D	D	b	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment	3	D	D	D	b	D	D	D
+21440 1		3	D	D	D	b	D	D	D
+21440	whsle	U U				1	1	1	
421440	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	а	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[Includes onl	y establishments with payroll. For meaning	of abbreviations	s and symbols, see inf	roductory text. Fo	r explanation of ter	ms, see Append	ix A]		
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4215	Metal & mineral (except petroleum)								
42152	whsle	1	D	D D	D	a a	D D	D D	D
421520	Coal & other mineral & ore whsle .	i	Ď	Ď	Ď	a	D	Ď	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	15	D	D	D	b	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip,	9	D	D	D	b	D	D	D
	wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42162	Electrical appliance, television &								
421620	radio set whsle Electrical appliance, television &	1	D	D	D	а	D	D	D
	radio set whsle	1	D	D	D	а	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	а	D	D	D
421690	Other electronic parts & equipment whsle	5	D	D	D	а	D	D	D
4217	Hardware, & plumbing & heating			_	_		_	_	_
42171	equipment & supplies whsle Hardware whsle	10	D	D	D	c b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning								
421730	equipment & supplies whsle Warm air heating & air-	1	D	D	D	а	D	D	D
	conditioning equipment & supplies whsle	1	D	D	D	а	D	D	D
42174	Refrigeration equipment & supplies	1	D	D	D		D	D	D
421740	whsle Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies			D		u	<sup>D</sup>		
42182	whsle Farm & garden machinery &	21	D	D	D	с	D	D	D
421820	equipment whsle Farm & garden machinery &	1	D	D	D	а	D	D	D
	equipment whsle	1	D	D	D	а	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	а	D	D	D
421840	Industrial supplies whsle	3	D	D	D	а	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies			D	D		D	D	
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	4	D	U	D	а	D	U	D
	whsle	4	D	D	D	а	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	20	D	D	D	b	D	D	D
421910	Supplies whsle	2	D	D	D	а	D	D	D
121010	supplies whsle	2	D	D	D	а	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	а	D	D	D
421920	Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	а	D	D	D
42199	Other miscellaneous durable goods			-	-			-	
421990	Whsle Other miscellaneous durable	10	D	D	D	b	D	D	D
	goods whsle	. 10		D	. D	D		. D	· D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
	Merchant wholesalers - Con.								
422	Wholesale trade, nondurable goods	151	783 223	72 746	16 672	2 468	133 719	46 494	58 026
4221	Paper & paper product whsle	8	703 223 D	72 740 D	D	2 400 b	133 / 19 D	40 494 D	58 020 D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	7 7	D	D D	D D	b	D D	D D	D D
42213	Industrial & personal service paper								
422130	whsle Industrial & personal service paper	1	D	D	D	а	D	D	D
	whsle	1	D	D	D	а	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	8 8	D	D D	D D	с с	D D	D D	D D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	с	D	D	D
4223	Apparel, piece goods, & notions whsle.	14	D	D	D	b	D	D	D
42231 422310	Piece goods, notions, & other dry goods whsle Piece goods, notions, & other dry	7	D	D	D	b	D	D	D
422010	goods whsle	7	D	D	D	b	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	66 14	395 439 D	33 122 D	7 255 D	1 206 c	56 977 D	15 727 D	16 871 D
422410 4224103	General-line grocery whsle Other general-line grocery	14	D	D	D	c	D	D	D
	whsle	12	D	D	D	с	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	а	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	а	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	3 3	D	D	D	b	D D	D D	D D
42245 422450	Confectionery whsle	2	D	D	D	a	D	D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	3	D	D	D	b	D	D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	10 10	90 435 90 435	9 301 9 301	1 953 1 953	254 254	15 282 15 282	3 033 3 033	3 319 3 319
42248 422480	Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
		10	103 100	5 704	2 100		10 220	2 -0-	2 307
42249 422490	Other grocery & related products whsle Other grocery & related products	16	D	D	D	е	D	D	D
422400	whsle	16	D	D	D	е	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	1	D D D	D D D	D D D	a a a	D D D	D D D	D D D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	1	D	D	D	а	D	D	D
42269	Other chemical & allied products								
422690	Whsle Other chemical & allied products	1	D	D	D	a	D	D	D
4007		1	D	D	U	а	D	D	D
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	3	D	D	D	b a	D D	D D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	а	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	е	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	4	D	D	D	с с	DDD	DDD	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	е	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	e	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[moldade em	ly establishments with payroll. For meaning of		and symbols, see in		i explanation of ter				
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods – Con.								
4229	Miscellaneous nondurable goods								
42291 422910	While         Farm supplies whsle           Farm supplies whsle         Farm supplies whsle	39 1 1	D D D	D D D	D D D	f a a	D D D	D D D	D D D
42292	Book, periodical, & newspaper								
422920	whsie Book, periodical, & newspaper whsie	12 12	D	D	D	c c	D	D D	D
42293	Flower, nursery stock, & florists'	_							
422930	supplies whsle Flower, nursery stock, & florists' supplies whsle	5	12 570 12 570	2 968 2 968	439 439	72 72	4 117 4 117	197 197	266 266
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1	D D	D	D	c c	D D	D D	D D
42299	Other miscellaneous nondurable								
422990	goods whsle Other miscellaneous nondurable goods whsle	20 20	D	D	D	c c	D	D	D
	Manufacturers' sales branches and sales offices	40	2 337 592	106 623	32 314	1 487	200 727	9 301	10 910
421	Wholesale trade, durable goods	29	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts &		-						-
42111	Automobile & other motor vehicle	1	D	D	D	a	D	D	D
421110	whsle Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	9	D	D	D	b	D	D	D
421210 4212102	Furniture whsle Office & business furniture	7	D	D	D	b	D	D	D
	whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	f	D	D	D D
42142 421420	Office equipment whsle Office equipment whsle	1	D	D	D	e e	D D	D D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
4214301 42143012	Computer & peripheral equipment whsle Computers & peripheral	4	D	D	D	е	D	D	D
42143012	equipment for end use	4	D	D	D	e	D	D	D
4216 42169	Electrical goods whsle Other electronic parts & equipment	13	D	D	D	е	D	D	D
421690	whsle Other electronic parts & equipment	13	D	D	D	е	D	D	D
4216901	whsle Communications equipment & supplies whsle	13 11	D	D	D	e c	D	D D	D
4218	Machinery, equipment, & supplies		-	_	_				_
42184	whsle Industrial supplies whsle		D D D	D D D	D D D	b	D D D	D D D	D D D
421840 4218406	Industrial supplies whsle Other industrial supplies whsle .	1	D	D	D	b b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	е	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	а	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	е	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	е	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	е	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA-Con.								
	Agents, brokers, and commission merchants	23	490 044	5 781	1 592	200	12 177	44	47
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	а	D	D	D
4214 42143	Professional & commercial equipment & supplies whsle Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral	3	D	D	D	b	D	D	D
4214301	equipment & software whsle Computer & peripheral equipment whsle	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	с	D	D	D
4221	Paper & paper product whsle	1	D	D	D	а	D	D	D
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	с	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	с	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	а	D	D	D

# Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the District: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Includes onl	y establishments with payroll. For meaning of abbrevia	tions and symbols All types of percent of	operation	ry text. For expla Merchant w percent o	holesalers	Manufacturers'	sales branches ffices of sales —	Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA								
42	Wholesale trade	1.7	1.2	6.2	2.1	-	1.0	-	.1
421	Wholesale trade, durable goods	D	D	2.9	3.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	-	-
42111 421110 4211103	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Light truck & van (14,000 lb or less) whsle .	D D D	D D D	D D -	D D -	D D -	D D -	 	-
42112 421120 4211202	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts –	D D	D D	D	D D	=			-
42114	jobbers	D	D	D	D				-
42114	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212 42121	Furniture & home furnishings whsle Furniture whsle	D D	D D	D D	D D	D D	D	D _	D
421210 4212102	Furniture whsle Office & business furniture whsle	D D	D D	D	D	D	D		-
42122	Home furnishings whsle	D	D	D	D	-	-	_	-
421220 4212202	Home furnishings whsle Linens, domestics, draperies, & curtains	D	D	D	D	-	-	-	-
4212203	whsle         Floor coverings whsle	D D	D D		-				-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
421320	Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
42139 421390	Other construction materials whsle Other construction materials whsle	D	D	D	D	-	-	-	-
421390	Professional & commercial equipment & supplies	U	D	U	U	-	-	-	-
42141 421410	whsle Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D D D	D D D	D D D	D D D	D - -	D - -	D 	D 
42142 421420	Office equipment whsle Office equipment whsle	D	D D	D	D	D	D	-	-
42143	Computer & computer peripheral equipment &								
421430	Software whsleComputer & computer peripheral equipment	D	D	D	D	D	D	D	D
4214301	& software whsle Computer & peripheral equipment whsle	D D	D D	D D	D D	D D	D D	D D	D D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
42144 421440	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D	D D	-	-		-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	_	-
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	_	-
4215 42152	Metal & mineral (except petroleum) whsle Coal & other mineral & ore whsle	D D	D D	D	D		-		-
421520	Coal & other mineral & ore while	D	D	D	D	-	-	-	-
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	D	D
421610	const material whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	-	-	-	-
40100	const material whsle	D	D	D	D	-	-	-	-
42162	Electrical appliance, television & radio set	D	D	D	D	-	-	-	-
421620	Electrical appliance, television & radio set whsle	D	D	D	D	-	-	-	-
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	D D	D D	D D	D D	D D	D D		-
	whsle	D	D	-	-	D	D	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
42171 421710	Hardware whsle	D	D	D	D		-		-
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	-	-	_	_
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	-	-	_	-
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	_		_
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	_		_
42174	Refrigeration equipment & supplies whsle	D	D	D	D	-	-	_	-
421740	Refrigeration equipment & supplies whsle	D	D	D	D	-	-	ı — I	-

See footnotes at end of table.

# Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the District: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS		All types of percent o		Merchant w percent o		Manufacturers' sales branches and offices percent of sales –		Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA-Con.								
42	Wholesale trade-Con.								
421 4218	Wholesale trade, durable goods—Con.	D	D	D	D	D	D	D	D
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D	D D	D D	D D	-	-	-	-
42184 421840 4218406	Industrial supplies whsle Industrial supplies whsle Other industrial supplies whsle	D D D	D D D	D D -	D D -	D D D	D D D	- - -	
42185	Service establishment equipment & supplies whsle	D	D	D	D	_	_	_	_
421850	Service establishment equipment & supplies whsle	D	D	D	D	_	_	_	-
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	-	-	_	-
4218504	Other service establishment equipment & supplies whsle	D	D	-	-	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	_	_	_
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	_	_	_
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	_	-
42192 421920	Toy & hobby goods & supplies whsle Toy & hobby goods & supplies whsle	D D	D D	D D	D D	-	-		
42193 421930	Recyclable material whsle Recyclable material whsle	D D	D D	D D	D D	-	-		-
42194	Jewelry/watch/silverware/precious stone, &	D	D	D	D		_		
421940	precious metal whsle Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	_	_	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
421990 422	Other miscellaneous durable goods whsle Wholesale trade, nondurable goods	D	D	D 7.6	D 1.4	– D	– D	– D	– D
4221 42212	Paper & paper product whsle Stationery & office supplies whsle	D	D D	D D	D	-		D _	D
422120 42213 422130	Stationery & office supplies whsle Industrial & personal service paper whsle Industrial & personal service paper whsle	D D D	D D D	D D D	D D D	-	-	-	-
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D	D D	D D	D	D _	D _		
422210 4223 42231	Drugs, & druggists' sundries whsle Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	D D D	D D D	D	D D D	- D	- D	- D	– D
422310 4223101	Piece goods, notions, & other dry goods whsle Piece goods—jobbers	D D	D D	D _	D	-	-		=
4224 42241	Grocery & related products whsle General-line grocery whsle	12.8 D	1.6 D	12.8 D	1.6 D	-	-	-	-
422410 4224103	General-line grocery whsle Other general-line grocery whsle	D D	D	D	D	-	-		-
42243	Dairy products, (except dried or canned)	-		_	_				
422430	whsle Dairy products, (except dried or canned) whsle	D	D	D	D	-		-	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D D	D D	D D	D D		-		
42245 422450	Confectionery whsle Confectionery whsle	D D	D D	D D	D D	-	-		-
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D	-			Ξ
42247 422470	Meat & meat product whsle Meat & meat product whsle	1.0 1.0	-	1.0 1.0	-	-	-		-
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	18.2 18.2	.7 .7	18.2 18.2	.7 .7	-			_
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D D	-	-		-
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	D D D	D D D	D D D	D D D				

See footnotes at end of table.

## Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the District: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS	Geographic area and kind of business	All types of percent o		Merchant w percent o		Manufacturers' and o percent o		commission merchants percent of sales –		
code		From administrative records <sup>1</sup>	Estimated <sup>2</sup>							
	DISTRICT OF COLUMBIA-Con.									
42	Wholesale trade-Con.									
422	Wholesale trade, nondurable goods-Con.									
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	D	D	D	D	D	D	-	-	
422610	whsle	D	D	D	D	-	-	-	-	
	whsle	D	D	D	D	-	-	-	-	
42269 422690	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D		-	- -	-	
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D			D - -	D  -	
42272	Petroleum & petroleum prod whsle (exc bulk	D	D	D	D			D	D	
422720	stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	_	-	D	D	
4228 42281	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D	D	D	D	-	-	D -	D -	
422810	Beer & ale whsle	D	D	D	D	-	-	-	-	
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle			D D D	D D D				-	
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle	D D D	D D D	D D D	D D D	D - -	D 	D - -	D  	
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D	D D	D	D	D	D		=	
42293	Flower, nursery stock, & florists' supplies									
422930	whsle	-	10.1 10.1	-	10.1 10.1	-	-	-	-	
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D D	D D	-	-		-	
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D	D D					- - -	-	
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-	

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA								
42	Wholesale trade	8 247	80 810 198	5 174 022	1 279 409	123 675	9 800 975	4 194 416	4 409 379
421	Wholesale trade, durable goods	5 718	D	D	D	L	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	533	18 821 241	285 973	70 075	8 304	714 019	708 797	722 800
42111	Automobile & other motor vehicle whsle	162	16 553 996	117 905	29 391	3 376	380 747	323 267	311 016
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	162 89	16 553 996 D	117 905 D	29 391 D	3 376 g	380 747 D	323 267 D	311 016 D
4211102	Bus & recreational vehicle whsle	9	D	D	D	9 C	D	D	D
4211103 4211104	Light truck & van (14,000 lb or less) whsle Medium truck & tractor (14,001	14	D	D	D	е	D	D	D
4211105	lb to 26,000 lb) whsle Heavy truck & tractor (over	12	D	D	D	е	D	D	D
	26,000 lb) whsle	38	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	214	D	D	D	h	D	D	D
421120 4211201	Motor vehicle supplies & new parts whsle	214	D	D	D	h	D	D	D
4211202	parts-warehouse distributors . Motor vehicle supplies & new	93	D	D	D	g	D	D	D
4211203	parts – jobbers Petroleum products marketing equipment whsle	112 9	D	D	D	g b	D	D	D
42113	Tire & tube whsle	32	D	D	D	e	D	D	D
421130	Tire & tube whsle	32	D	D	D	e	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	125 125	D D	D D	D D	g g	D D	D D	D D
4212 42121	Furniture & home furnishings whsle Furniture whsle	416 221	D D	D D	D D	h g	D D	D D	D D
421210 4212101	Furniture whsle Household & lawn furniture whsle	221 73	D	D	D	g e	D	D	D
4212102	Office & business furniture whsle	148	D	D	D	g	D	D	D
42122	Home furnishings whole	195	D	D	D	g	D	D	D
421220 4212201	Home furnishings whsle Household china, glassware, & crockery whsle	195 33	D	D	D	g e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	36	D	D	D	e	D	D	D
4212203 4212204	Floor coverings whsle Other home furnishings whsle	74 52	D 125 459	D 15 822	D 3 930	g 502	D 28 183	D 9 764	D 11 134
4213	Lumber & other construction materials whsle	288	D	D	D	h	D	D	D
42131 421310	Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, &	127	D	D	D	g	D	D	D
4213101	wood panel whsle	127 10	D D	D D	D D	g	D D	D D	D D
4213102 4213103	Lumber with yard whsle Plywood, veneer, millwork, & wood panel whsle	23 94	224 926 D	17 259 D	4 123 D	590 g	33 363 D	30 076 D	27 349 D
40100		54		U	D	y	D	U	U
42132 421320	Brick, stone, & related construction materials whsle Brick, stone, & related construction	58	D	D	D	е	D	D	D
4213201	materials whsle Brick, block, tile, clay/cement	58 29	D	D	D	e	D	D	D
4213202 4213203	sewer pipe whsle Sand, gravel, & stone whsle Cement, lime, & related	29 21	D	D	D	c c	D	D	D
	products whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	38	D	D	D	e	D	D	D
421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation	38	D	D	D	e	D	D	D
	material whsle	38	D	D	D	е	D	D	D
42139 421390	Other construction materials whsle Other construction materials	65	D	D	D	f	D	D	D
4213901	whsle Flat glass & other construction glass whsle	65 12	D	D	D	f c	D	D	D
4213902	Other construction materials whsle	53	D	ם	D	e	D	ם	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
42	Wholesale trade – Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment	1 339	D	D	D	k	D	D	D
42141	& supplies whsle Photographic equipment & supplies whsle	41	D	D	D	C	D	D	D
421410	Photographic equipment & supplies whsle	41	D	D	D	С	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	191 191	D D	D D	D D	h h	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	631	D	D	D	j	D	D	D
421430	Computer & computer peripheral equipment & software whsle	631	D	D	D	j	D	D	D
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral	521	8 415 337	911 656	244 051	13 559	1 601 220	368 140	360 590
42143011	equipment for resale Computers & peripheral	150	D	D	D	g	D	D	D
4214302	equipment for end use Computer software (packaged)	371	D	D	D	j	D	D	D
	whsle	110	D	D	D	g	D	D	D
42144 421440	Other commercial equipment whsle . Other commercial equipment whsle	128 128	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	79	D	D	D	g f	D	D	D
4214402	Store machines & equipment whsle	49	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	230	1 329 116	133 111	33 149	2 782	253 976	95 805	91 789
421450	Medical, dental, & hospital equipment & supplies whsle	230	1 329 116	133 111	33 149	2 782	253 976	95 805	91 789
4214501	Surgical, medical, & hospital supplies whsle	209	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	21	D	D	D	с	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	32 32	D D	D D	D D	e e	D D	D D	D D
42149	Other professional equipment & supplies whsle	86	D	D	D	f	D	D	D
421490 4214901	Other professional equipment & supplies whsle Religious & school supplies	86	D	D	D	f	D	D	D
4214901	While	13	D	D	D	b	D	D	D
	supplies whsle	73	D	D	D	f	D	D	D
4215 42151 421510 4215101	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices Ferrous metal service centers &	166 150 150	D 1 611 367 1 611 367	D 78 079 78 079	D 17 354 17 354	g 2 133 2 133	D 146 951 146 951	D 94 069 94 069	D 101 250 101 250
42151011	sales offices Ferrous metal service	122	D	D	D	g	D	D	D
42151012	centers Ferrous metal sales offices	73 49	D D	D D	D D	g e	D D	D D	D D
4215102 42151021	Nonferrous metal service centers & sales offices Nonferrous metal service	28	D	D	D	e	D	D	D
42131021	centers	18	D	D	D	e	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	16 16	D D	D D	D D	c c	D D	D D	D
4215201 4215202	Coal whsle Other mineral & ore whsle	9 7	D D	D D	D D	c b	D D	D D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	882 242	D	D	D	j h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material								
42162	whsle	242	D	D	D	h	D	D	D
421620	radio set whsle Electrical appliance, television &	69	D	D	D	f	D	D	D
	radio set whsle	69	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	571	D	D	D	i	D	D	D
421690 4216901	Other electronic parts & equipment whsleCommunications equipment &	571	D	D	D	i	D	D	D
4216902	supplies whsle Electronic parts (excluding	320	D	D	D	i	D	D	D
	communications equipment) whsle	251	D	D	D	g	D	D	D

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MSAs, and	PMSAs), see Appendix Ej								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating								
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	470 188 188	D D D	D D D	D D D	h g g	D D D	D D D	D D D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	114	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	114	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	139	D	D	D	g	D	D	D
421730	Warm air heating & air- conditioning equipment &	120	D	D	D		D	D	D
10171	supplies whsle	139	D	U	U	g	U		
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment &	29	D	D	D	с	D	D	D
421740	supplies whsle	29	D	D	D	с	D	D	D
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except	1 087	D	D	D	j	D	D	D
421810	petroleum) machinery & equip whsle Construction & mining (except	102	D	D	D	g	D	D	D
421810	petroleum) machinery & equip whsle	102	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
4218201 4218202	Farm machinery & equipment – farm dealers	48	D	D	D	е	D	D	D
4218202	Farm machinery & equipment— whsle distributors Lawn & garden machinery &	14	D	D	D	с	D	D	D
4210200	equipment whsle	9	D	D	D	с	D	D	D
42183	Industrial machinery & equipment whsle	466	D	D	D	h	D	D	D
421830	Industrial machinery & equipment	466	D	D	D	h	D	D	D
4218301	equipment whsle	26	D	D	D	е	D	D	D
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment	40	D	D	D		D	D	D
42183021	whsle Hydraulic & pneumatic pumps & motors whsle	49 15	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	34	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	161	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	25	D	D	D	с	D	D	D
4218305 4218306	Materials handling equipment whsle Oilwell, oil refinery, & pipeline	82	D	D	D	g	D	D	D
4218307	mach, equip, & supplies whsle. Other industrial machinery &	9	D	D	D	b	D	D	D
	equipment whsle	114	D	D	D	f	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	185 185	D	D D	D	g	D D	D	D
4218401	General-line industrial supplies whsle	24	D	D	D	c	D	D	D
4218402 4218403	Mechanical power transmission supplies whsle	29	D	D	D	С	D	D	D
4218403 4218404	Welding supplies whsle Industrial containers & supplies whsle	33 27	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	17	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	55	D	D	Ď	ē	Ď	D	Ď
42185	Service establishment equipment & supplies whsle	168	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	168	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	28	D	D	D	f	D	D	D
4218502 4218503	Custodial, janitors' equipment & supplies whsle Laundry & dry-cleaning	62	D	D	D	е	D	D	D
4218503	equipment & supplies whsle Other service establishment	22	D	D	D	b	D	D	D
	equipment & supplies whsle	56	D	D	D	f	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies								
42186	whsle-Con. Transportation equipment & supplies	05							
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	95	D	D	D	g	D	D	D
4218601	whsle Aircraft & aeronautical	95	D	D	D	g	D	D	D
4218602	equipment & supplies whsle Marine machinery, equipment, &	58	D	D	D	g	D	D	D
4218603	Supplies whsle Other transportation equipment & supplies whsle	25 12	D	D	D	b	D	D	D
1010									
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	537 86	D	D	D	i	D	D	D
421910	Sporting & recreational goods & supplies whsle	86	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies								
421920	whsle	63	D	D	D	f	D	D	D
	whsle	63	D	D	D	f	D	D	D
42193 421930	Recyclable material whsle Recyclable material whsle	136 136	662 239 662 239	60 490 60 490	14 085 14 085	2 107 2 107	140 305 140 305	26 027 26 027	23 612 23 612
4219301 42193011	Iron & steel scrap processors & dealers	30	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	23	D	D	D	е	D	D	D
42193012	Iron & steel scrap processors (not using power processing								
4219302	equip) Recyclable paper & paperboard	7	D	D	D	b	D	D	D
4219303	Whsle Other recyclable material whsle.	32 74	D 402 998	24 920	5 424	f 975	D 50 298	14 110	D 10 696
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	87	D	D	D	е	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	87	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware								
4219402	whsle Precious metal (excluding ores)	76 11	D	D	D	c b	D	D	D
10100	whsle		D	D	D	d	U	D	U
42199 421990	Other miscellaneous durable goods whsle Other miscellaneous durable	165	D	D	D	g	D	D	D
4219902	goods whsle Forest products (except lumber)	165	D	D	D	g	D	D	D
4219903	whsle	15	D	D	D	с	D	D	D
4219904 42199041	goods) whsle Prerecorded media whsle	47 40	D D	D D	D D	c f	D D	D D	D
72133041	Compact discs/prerecorded audio tapes, & phonograph records whsle	23	D	D	D	е	D	D	D
42199042	Prerecorded video tapes whsle	17	D	D	D	c	D	D	D
4219905 4219906	Fire extinguishers & fire safety equipment whsle	12 45	D D	D D	D D	b	D	D	D
4219900	Other durable goods whsle Wholesale trade, nondurable goods	45 2 529	D	D	D	c k	D	D	D
4221	Paper & paper product whsle	317	D	D	D	h	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	40 40	D D	D D	D D	f f	D D	D D	D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	190 190	D D	D D	D D	g	D D	D D	D
42213	Industrial & personal service paper whsle	87	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	87	D	D	D	g g	D	D	D
4222	Druas. & druaaists' sundries whsle	117	D	D	D	h	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	117	D	D	D	h	D	D	D
4222101	whsle General-line drugs whsle	117 48	D 862 601	D 27 275	D 7 055	h 917	D 57 348	D 91 600	D 109 191
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	69	D	D	D	g	D	D	D
				D		. gi			

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-								
4223	Con. Apparel, piece goods, & notions whsle.	225	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	53	D	D	D	g c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	53	p	D	D	с	D	D	D
4223101 42232	Piece goods—jobbers	47	D	D	D	с	D	D	D
422320	whsle	88	279 713	31 717	6 752	1 135	63 591	50 053	71 964
	furnishings whsle	88	279 713	31 717	6 752	1 135	63 591	50 053	71 964
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants'	67	D	D	D	е	D	D	D
422330	clothing & accessories whsle	67	D	D	D	е	D	D	D
42234 422340	Footwear whsle	17 17	D D	D D	D D	c c	D D	D D	D D
4224	Grocery & related products whsle	790	D	D	D	j	D	D	D
42241 422410 4224103	General-line grocery whsle General-line grocery whsle Other general-line grocery	92 92	3 088 135 3 088 135	166 481 166 481	37 167 37 167	4 620 4 620	287 381 287 381	134 222 134 222	153 546 153 546
4224100	whsle	84	D	D	D	h	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	77 77	D D	D D	D D	g	D D	D D	D D
42243	Dairy products, (except dried or canned) whsle	35	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	35	D	D	D	f	D	D	D
4224301 4224302	Raw milk whsle Dairy product (except raw milk)	3	D	D	D	b	D	D	D
40044	Whsle	32 23	D	D	D	f	D	D	D
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product	23	D	D	D	e e	D	D	D
	(excépt live) whsle	22	D	D	D	е	D	D	D
42245 422450	Confectionery whsle	47 47	578 144 578 144	38 538 38 538	10 288 10 288	1 336 1 336	70 743 70 743	10 331 10 331	13 413 13 413
42246 422460	Fish & seafood whsle Fish & seafood whsle	59 59	D	D	D D	f	D	D	D D
42247	Meat & meat product whsle	56	D	D	D	f	D	D	D
422470	Meat & meat product whsle	56	D	D	D	f	D	D	D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	95 95	D D	D D	D D	g	D D	D	D
42249	Other grocery & related products whsle	306	3 643 135	229 174	55 531	7 679	448 901	110 696	101 817
422490 4224901	Other grocery & related products whsle Coffee, tea, & spice whsle	306 42	3 643 135 D	229 174 D	55 531 D	7 679 e	448 901 D	110 696 D	101 817 D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	72 57		D	D D	h	D D	D	D
4224904 4224905	Canned goods whsle Food & beverage basic	26	D	D	D	g f	D	D	D
4224906	materials whsle Other grocery specialties whsle .	13 96	D	D D	D D	e g	D D	D D	D D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	43 15 15		D	D D D	e b		DDD	D
422510 42252	Grain & field bean whsle	15	D	D	D	b c	D	D	D
422520 42259	Livestock whsle	15	D	D	D	с	D	D	D
42259	Whsle	13	D	D	D	с	D	D	D
	whsle	13	D	D	D	c	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	214 46	D	D	D	g e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	46	D	D	D	e	D	D	D
42269	Other chemical & allied products	100	D	D	D	_	D	D	D
422690	whsle Other chemical & allied products whsle	168 168	D	D	D	g	D	ם ם	D
4226901	Industrial gases (except LP) whsle	15	D	D	D	9 C	D	D	D
4226902	Other chemical & allied products whsle	153	D	D	D	g	D	D	D

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NOA3, and	PMSAs), see Appendix Ej								
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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
<b>42</b> 422	Wholesale trade-Con. Wholesale trade, nondurable goods-								
+22	Con.								
4227	Petroleum & petroleum products whsle	98	D	D	D	h	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	56	D	D	D	g	D	D	D
4227101	terminals Petroleum bulk stations &	56	D	D	D	g	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	53	D	D	D	g	D	D	D
42271012	(except LP) Petroleum bulk terminals	36	D	D	D	f	D	D	D
4227102	(except LP) Liquefied petroleum bulk	17 3	D	D	D	f	D	D	D
42272	stations & terminals Petroleum & petroleum prod whsle	3		U	U	а	U		D
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	42	D	D	D	g	D	D	D
1000	(exc bulk stations & terminals)	42	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	117	D	D	D	h	D	р	D
42281 422810	Beer & ale whsle Beer & ale whsle	49 49	D D	D D	D D	g g	D D	D D	D D
42282	Wine & distilled alcoholic beverage whsle	68	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	68	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	68	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods			010.150	40.004		400 700	170,000	
42291	whsle Farm supplies whsle	608 52	3 043 642 D	212 456 D	49 334 D	7 052 f	430 730 D	178 308 D	202 077 D
422910 4229101	Farm supplies whsle Farm supplies – farm dealers	52 19	D D	D D	D D	f c	D D	D D	D D
4229102	Farm supplies—whsle distributors	33	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	145	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	145	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists'	c0			D	f	D	D	D
422930	supplies whsle Flower, nursery stock, & florists'	62 62	D	D	D	f	D	D	D
12294	supplies whsle Tobacco & tobacco product whsle	26	803 774	28 528	7 369	1 199	51 682	37 691	44 896
122940	Tobacco & tobacco product whsle.	26	803 774	28 528	7 369	1 199	51 682	37 691	44 896
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	61 61	D D	D D	D D	f	D D	D D	D D
4229501	Paint, varnish, & supplies whsle	61	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	262	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	262	D	D	D	g	D	D	D
4229901 4229902	Art goods whsle General merchandise	81	D	D	D	ē	D	D	D
1229904	(nondurable goods) whsle Other nondurable goods whsle .	65 112	D D	D D	D D	e f	D D	D D	D D
	Merchant wholesalers	6 608	D	D	D	I	D	D	D
421	Wholesale trade, durable goods	4 570	D	D	D	I.	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	489	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	144	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	144	D	D	D	h	D	D	D
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	79	D	D	D	f	D	D	D
4211103	whsle Light truck & van (14,000 lb or	8	D	D	D	С	D	D	D
4211104	less) whsle Medium truck & tractor (14,001	9	D	D	D	e	D	D	D
4211105	lb to 26,000 lb) whsle Heavy truck & tractor (over 26,000 lb) whsle	11 37	D	ם ם	D	e f	D	D	D
42112	Motor vehicle supplies & new parts	37			U	I			D
421120	whsle	189	D	D	D	g	D	D	D
	whsle	189	D	D	D	g	D	D	D
		86	D	D	D	f	D	D	D
4211201 4211202	parts-warehouse distributors . Motor vehicle supplies & new				1	1	1	1	
4211201	parts – warehouse distributors . Motor vehicle supplies & new parts – jobbers	94	D	D	D	g	D	D	D
4211201 4211202	parts – warehouse distributors . Motor vehicle supplies & new parts – jobbers		D D D	D D D	D D D	g b e	D D D	D D D	D D D

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle-Con.								
42114	Motor vehicle parts, (used) whsle	125	D	D D	D D	g	D	D	D
421140 4212	Motor vehicle parts, (used) whsle . Furniture & home furnishings whsle	125 307	D	D	D	g	D	D	D
42121	Furniture whsle	142	D	D	D	h g	D	D	D
421210 4212101	Furniture whsle Household & lawn furniture	142	D	D	D	g	D	D	D
4212102	WhsleOffice & business furniture	44	D	D	D	e	D	D	D
	whsle	98	D	D	D	g	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	165 165	D D	D	D	g g	D D	D	D
4212201	Household china, glassware, & crockery whsle	26	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	31	D	D	D	e	D	D	D
4212203 4212204	Floor coverings whsle Other home furnishings whsle	65 43	D	D	D	f	D	D	D
4213	Lumber & other construction materials		U	U	D	6	D	U	D
42131	whsle Lumber, plywood, millwork, & wood	216	D	D	D	h	D	D	D
	panel whsle	105	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	105	D	D	D	g	D	D	D
4213101 4213102	Lumber without yard whsle Lumber with yard whsle	10 23	D 224 926	D 17 259	D 4 123	b 590	D 33 363	D 30 076	D 27 349
4213103	Plywood, veneer, millwork, & wood panel whsle	72	D	D	D	g	D	D	D
42132	Brick, stone, & related construction					_			
421320	materials whsle Brick, stone, & related construction	35	D	D	D	с	D	D	D
4213201	Brick, block, tile, clay/cement	35	D	D	D	с	D	D	D
4213202	sewer pipe whsle Sand, gravel, & stone whsle	14 15	D	D	D	b c	D	D	D
42133	Roofing, siding, & insulation material	-							
421330	whsle	23	D	D	D	е	D	D	D
4213301	material whsle Roofing, siding, & insulation	23	D	D	D	е	D	D	D
	material whsle	23	D	D	D	e	D	D	D
42139 421390	Other construction materials whsle Other construction materials	53	D	D	D	f	D	D	D
4213901	whsle Flat glass & other construction	53	D	D	D	f	D	D	D
4213902	glass whsle Other construction materials	10	D	D	D	с	D	D	D
	whsle	43	D	D	D	е	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 087	D	D	D	i	D	D	D
42141	Photographic equipment & supplies whsle	34	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	34	D	D	D	с	D	D	D
42142	Office equipment whsle	163	513 306	109 797	27 067	3 008	193 766	50 982	57 837
421420	Office equipment whsle	163	513 306	109 797	27 067	3 008	193 766	50 982	57 837
42143	Computer & computer peripheral equipment & software whsle	519	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	519	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	415	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	113	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	302	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	104	D	D	D	g	D	D	D
42144	Other commercial equipment whsle .	101	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	101	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	58	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	43	D	D	D	е	D	D	D
42145	Medical, dental, & hospital								
421450	equipment & supplies whsle Medical, dental, & hospital	177	1 000 299	100 900	24 840	2 315	195 905	90 337	86 212
4214501	equipment & supplies whsle Surgical, medical, & hospital	177	1 000 299	100 900	24 840	2 315	195 905	90 337	86 212
4214502	supplies whsle Dental equipment & supplies	159	D	D	D	g	D	D	D
	whsle	18	D	D	D	с	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	27 27	D	D D	D D	e e	D D	D D	D
'									-

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment								
42149	& supplies whsle—Con. Other professional equipment &		D			4	D		P
421490	supplies whsle Other professional equipment & supplies whsle	66 66	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	55	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	135	D	D	D	q	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	122 122	1 155 051 1 155 051	66 750 66 750	14 257 14 257	g 1 852 1 852	121 904 121 904	72 674 72 674	78 161 78 161
4215101	Ferrous metal service centers & sales offices	100	D	D	D	g	D	72 014 D	D
42151011	Ferrous metal service centers	65	D	D	D	g	D	D	D
42151012 4215102	Ferrous metal sales offices Nonferrous metal service	35	D	D	D	e	D	D	D
42151021	centers & sales offices Nonferrous metal service	22	D	D	D	е	D	D	D
	centers	17	D	D	D	е	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	13 13	D	D	D	b b	D	D	D
4215201 4215202	Coal whsle Other mineral & ore whsle	7 6	D D	D D	D D	b b	D D	D D	D D
4216	Electrical goods whsle	571	D	D	D	i	D	D	D
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle	150	D	D	D	g	D	D	D
421010	Electrical apparatus & equip, wiring supp, & const material whsle	150	D	D	D	g	D	D	D
42162	Electrical appliance, television &	100	D	D	U	9	5	D	
421620	radio set whsle Electrical appliance, television &	50	D	D	D	f	D	D	D
	radio set whsle	50	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	371	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	371	D	D	D	h	D	D	D
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	194	D	D	D	h	D	D	D
4210902	communications equipment) whsle	177	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating		_	_	_	5		_	_
42171	equipment & supplies whsle	382 165	D D	D D	D D	h g	D D	D D	D
421710	Hardware whsle	165	D	D	D	ğ	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	113	D	D	D	~	D	D	D
421730	Warm air heating & air- conditioning equipment &	113	D	D	D	g	U	D	D
	supplies whsle	113	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	26	D	D	D	с	D	D	D
421740	Refrigeration equipment & supplies whsle	26	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies			_	_		_	_	_
42181	whsle Construction & mining (except	906	D	D	D	i	D	D	D
421810	petroleum) machinery & equip whsle Construction & mining (except	90	D	D	D	g	D	D	D
-21010	petroleum) machinery & equip whsle	90	D	D	D	g	D	D	D
42182	Farm & garden machinery &	_							_
421820	equipment whsle Farm & garden machinery &	64 64	D	D	D	f f	D	D	D
4218201	equipment whsle Farm machinery & equipment – farm doalors	64 48	D	D	D	f	D	D	D
4218202	farm dealers Farm machinery & equipment- whsle distributors	48 10	D	D	D	e b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
				D	D	5	5		2

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
404	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment	378	1 437 576	172 948	40 248	4 135	328 232	181 611	178 402
4218301	Whsle	378	1 437 576	172 948	40 248	4 135	328 232	181 611	178 402
4218302	equipment whsle Hydraulic & pneumatic (fluid-	23	D	D	D	e	D	D	D
42183021	power) machinery & equipment whsle Hydraulic & pneumatic pumps	42	D	D	D	e	D	D	D
42183022	& motors whsle Hydraulic & pneumatic parts,	10	D	D	D	b	D	D	D
	accessories, & supplies whsle	32	50 827	8 687	2 166	209	15 292	6 040	6 323
4218303	General-purpose industrial machinery & equipment whsle .	118	D	D	D	g	D	D	D
4218304 4218305	Metalworking machinery & equipment whsle Materials handling equipment	22	D	D	D	с	D	D	D
4218306	whsle Oilwell, oil refinery, & pipeline	76	D	D	D	g	D	D	D
4218307	mach, equip, & supplies whsle. Other industrial machinery &	7	D	D	D	b	D	D	D
	equipment whsle	90	D	D	D	f	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	151 151	D D	D D	D D	g g	D D	D D	D D
4218401 4218402	General-line industrial supplies whsle	22	D	D	D	с	D	D	D
4218403	Supplies whsle	26 26	D	D D	D D	c c	D D	D D	D D
4218404	Industrial containers & supplies whsle Industrial valves & fittings	21	D	D	D	e	D	D	D
4218405 4218406	(except fluid-power) whsle Other industrial supplies whsle .	13 43	D	D D	D D	b e	D D	D D	D D
		40	U	U	D	C	D D	U	D
42185 421850	Service establishment equipment & supplies whsle	154	D	D	D	g	D	D	D
4218501	& supplies whsle Beauty & barber shop	154	D	D	D	g	D	D	D
4218502	equipment & supplies whsle Custodial, janitors' equipment &	28	D	D	D	f	D	D	D
4218503	supplies whsle Laundry & dry-cleaning equipment & supplies whsle	56 21	D	D	D	e b	D	D	D
4218504	Other service establishment equipment & supplies whsle	49	D	D	D	e	D	D	D
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle Transportation equipment &	69	D	D	D	f	D	D	D
1010001	supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
4218601 4218602	Aircraft & aeronautical equipment & supplies whsle Marine machinery, equipment, &	43	D	D	D	f	D	D	D
4218603	Supplies whsle Other transportation equipment	17	D	D	D	b	D	D	D
	& supplies whsle	9	D	D	D	b	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	477	D	D	D	h	D	D	D
421910	supplies whsle Sporting & recreational goods &	74	D	D	D	f	D	D	D
	supplies whsle	74	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	57	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	57	D	D	D	f	D	D	D
42193	Recyclable material whsle	132	D	D	D	g	D	D	D
421930 4219301	Recyclable material whsle Iron & steel scrap processors &	132 30	D	D	D	ğ	D	D	D
42193011	dealers Iron & steel scrap processors (using power processing	30	ט	U	U	T	ט	U	U
42193012	equipment) Iron & steel scrap processors	23	D	D	D	е	D	D	D
4210200	(not using power processing equip)	7	D	D	D	b	D	D	D
4219302 4219303	Recyclable paper & paperboard whsle Other recyclable material whsle.	30 72	D	D	D	f	D	D	D D
7210000		12	DI	D	D D		DI	D	U

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Merchant wholesalers – Con.								
421	Wholesale trade, durable goods-Con.								
4219	Miscellaneous durable goods whsle-								
42194	Con. Jewelry/watch/silverware/precious	01		D	D			P	
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious	81	D	D	D	e	D	D	D
4219401	stone, & precious metal whsle Jewelry, watch, diamonds,	81	D	D	D	e	D	D	D
	precious stone, & silverware	70	D	D	D	с	D	D	D
4219402	Precious metal (excluding ores) whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods	133	D	D	D		D	D	D
421990	Other miscellaneous durable					g			D
4219902	goods whsle Forest products (except lumber)	133	D	D	D	g	D	D	
4219903	whsle General merchandise (durable	13	D	D	D	с	D	D	D
4219904	goods) whsle Prerecorded media whsle	41 32	D	D D	D D	c f	D D	D D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph								
42199042	records whsle Prerecorded video tapes	15	D	D	D	e	D	D	D
4219905	whsle Fire extinguishers & fire safety	17	D	D	D	с	D	D	D
4219906	equipment whsle Other durable goods whsle	7 35	D	D	D	b c	D	D	D
422	Wholesale trade, nondurable goods	2 038	D	D	D	k	D	D	D
4221	Paper & paper product whsle	252	D	D	D	h	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	32 32	D	D D	D D	t f	D D	D D	D
42212	Stationery & office supplies whsle	146	D	D D	D	g	D	D D	D
422120 42213	Stationery & office supplies whsle . Industrial & personal service paper	146	U	D	U	g	U	D	D
422130	whsle	74	D	D	D	g	D	D	D
422100	whsle	74	D	D	D	g	D	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	102 102	D	D D	D	g g	D	D	D
422210	Drugs, & druggists' sundries whsle	102	D	D	D		D	D	D
4222101 4222102	General-line drugs whsle Specialty-line drug,	48	862 601	27 275	7 055	917 917	57 348	91 600	109 191
1222.102	pharmaceutical, cosmetic, & toiletries whsle	54	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	184	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	41	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	41	D	D	D	с	D	D	D
4223101	Piece goods—jobbers	36	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
42233	Women's, children's, & infants'		_	_	_		_	_	_
422330	clothing & accessories whsle Women's, children's, & infants'	50	D	D	D	е	D	D	D
40004	clothing & accessories whsle	50	D	D	D	e	D	D	D
42234 422340	Footwear whsle	13 13	D	D D	D D	с с	D D	D D	D
4224	Grocery & related products whsle	626	D	D	D	j	D	D	D
42241 422410	General-line grocery whsle	80 80	D	D D	D D	h h	D D	D D	D
4224103	Other general-line grocery whsle	72	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	54	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	54	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	27	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	27	D	D	D	f	D	D	D
4224301 4224302	Raw milk whsle Dairy product (except raw milk)	3	D	D	D	b	D	D	D
400.4.1		24	D	D	D	e	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	19 19	D	D D	D D	e e	D D	D D	D D
4224402	Poultry & poultry product (except live) whsle	18	D	D	D	e	D	D	D
42245	Confectionery whsle	32	D	D	D	e	D	D	D
422450	Confectionery whsle	32	D	D	D	e	D	D	D
42246 422460	Fish & seafood whsle Fish & seafood whsle	57 57	D	D	D	f f	D D	D D	D D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-Con.								
4224	Grocery & related products whsle – Con.								
42247 422470	Meat & meat product whsle Meat & meat product whsle	48 48	D D	D D	D D	f	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	90 90	D D	D D	D D	g g	D D	D D	D D
42249	Other grocery & related products whsle	219	1 241 090	127 594	31 021	4 583	244 167	96 914	87 644
422490	Other grocery & related products whsle	219	1 241 090	127 594	31 021	4 583	244 167	96 914	87 644
4224901 4224902	Coffee, tea, & spice whsle Bread & baked goods whsle	37 45	D	D	D	e g	D	D	D
4224903 4224904 4224905	Soft drinks whsle Canned goods whsle Food & beverage basic	33 22	D D	D D	D D	f	D D	D D	D
4224906	materials whsle	8 74	114 003 D	7 746 D	1 981 D	222 g	19 180 D	22 754 D	21 423 D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	27 14 14	D D D	D D D	D D D	с b	D D D	D D D	D D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	163	D	D	D	g	D	D	D
422610	shapes whsle	38	D	D	D	е	D	D	D
	shapes whsle	38	D	D	D	е	D	D	D
42269	Other chemical & allied products whsle	125	D	D	D	g	D	D	D
422690 4226901	Other chemical & allied products whsle	125	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle Other chemical & allied products	13	D	D	D	с	D	D	D
	whsle	112	316 536	35 325	7 897	826	68 298	19 152	19 520
4227 42271	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	73 40	D	D D	D	g	D D	D D	D
422710	Petroleum bulk stations & terminals	40	D	D	D	g	D	D	D
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations	37	D	D	D	g	D	D	D
42271011	(except LP) Liquefied petroleum bulk	32	D	D	D	f	D	D	D
	stations & terminals	3	D	D	D	а	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	е	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	е	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	103	D	D	D	h	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	48 48	D D	D D	D D	g	D D	D D	D
42282	Wine & distilled alcoholic beverage whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
422820	Wine & distilled alcoholic beverage whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
4229	Miscellaneous nondurable goods whsle	508	D	D	D	i	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	45 45	D	D	D	f	D	D	D
4229101 4229102	Farm supplies—farm dealers Farm supplies—whsle distributors	16 29	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle Book, periodical, & newspaper whsle	115 115	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists'					-			
422930	supplies whsle Flower, nursery stock, & florists' supplies whsle	57 57	D D	D	D	f	D D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	24 24	D D	D D	D D	g	D D	D D	D D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	38 38	D D	D D	D D	e	D D	D D	D
4229501	Paint, varnish, & supplies while	38	D	D	D	e	D	D	D
			5.		5		5.	5	5

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-Con.								
4229	Miscellaneous nondurable goods								
42299	whsle-Con. Other miscellaneous nondurable		_	_	_		_	_	_
422990	goods whsle Other miscellaneous nondurable	229	D	D	D	g	D	D	D
4229901 4229902	goods whsle Art goods whsle General merchandise	229 65	D	D D	D D	g	D D	D	D D
4229904	(nondurable goods) whsle Other nondurable goods whsle .	57 103	D	D D	D	e f	D	D	D
	Manufacturers' sales branches and sales offices	667	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	441	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts &	22	D	D	D	_	D	D	D
42111	supplies whsle Automobile & other motor vehicle whsle	22 9	D	D	D	g c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	с	D	D	D
42112	Motor vehicle supplies & new parts								
421120	whsle Motor vehicle supplies & new parts	12	D	D	D	g	D	D	D
4211202	whsle Motor vehicle supplies & new	12 10	D	D	D	g	D	D	D
	parts-jobbers					g			
4212 42121 421210	Furniture & home furnishings whsle Furniture whsle Furniture whsle	14 9 9	D D D	D D D	D D D	c b b	D D D	D D D	D D D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	с	D	D	D
421220	Home furnishings whsle	5	Ď	Ď	Ď	c	Ď	D	Ď
4213	Lumber & other construction materials whsle	33	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	15	D	D	D	с	D	D	D
421320	Brick, stone, & related construction materials whsle	15	D	D	D	с	D	D	D
4213201 4213203	Brick, block, tile, clay/cement sewer pipe whsle Cement, lime, & related	10	D	D	D	b	D	D	D
1210200	products whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	126	D	D	D	i	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	19 19	D	D D	D D	g	D D	D D	D D
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	83	D	D	D	i	D	D	D
4214301	equipment & software whsle Computer & peripheral	83 82	D	D	D	i	D	D	D
42143011	equipment whsle Computers & peripheral equipment for resale	82 27	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	55	D	D	D	i	D	D	D
42144	Other commercial equipment whsle .	8	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
421450	equipment & supplies whsle Medical, dental, & hospital	11	D	D	D	e	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	11 11	D	D	D	e	D	D	D
1015	supplies whsle	11	ט	U	U	е	U	U	
4215 42151	Metal & mineral (except petroleum) whsle	13 11	D	D D	D	e	D	D	D
42151 421510 4215101	Metal service centers & offices Metal service centers & offices Ferrous metal service centers &	11	D	D	D	c c	D	D	D
4215101	sales offices Ferrous metal service	9	D	D	D	с	D	D	D
	centers	7	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Manufacturers' sales branches and sales offices -								
421	Con. Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	151	D	D	D	h	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	35	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	35	D	D	D	f	D	D	D
42169	Other electronic parts & equipment								
421690	whsle Other electronic parts & equipment	111	D	D	D	h	D	D	D
4216901	whsle Communications equipment &	91	D	D	D	h h	D	D	D
4216902	Supplies whsle Electronic parts (excluding communications equipment)	91	U	D			U	D	D
	whsle	20	D	D	D	е	D	D	D
4217 42171 421710	Hardware, & plumbing & heating equipment & supplies whsle Hardware whsle	13 2 2	D D D	D D D	D D D	e c c	D D D	D D D	D D D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D		D	D	D
421730	Warm air heating & air- conditioning equipment &	0	U	D		с	U	D	D
	supplies whsle	8	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	64	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	с	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	25	D	D	D	с	D	D	D
421830	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	11	75 620	1 161	290	26	2 197	863	922
42184 421840 4218406	Industrial supplies whsle Industrial supplies whsle Other industrial supplies whsle .	18 18 7	D D D	D D D	D D D	с с с	D D D	D D D	D D D
42185	Service establishment equipment & supplies whsle	3	D	D	D	с	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	с	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	с	D	D	D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	9	D	D	D	е	D	D	D
	whsle	9	D	D	D	е	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	5	D	D	D	b	D	D	D
421990	whsle Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	226	D	D	D	i	D	D	D
4221 42212	Paper & paper product whsle Stationery & office supplies whsle	32 26	D	D D	D	e	D	D	D
422120	Stationery & office supplies whsle	26	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	с	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	с	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	44	D D	D D	D D	f f	D D	D D	D D
4222102	whsle	4	D	D	D	f	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	f	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	9	D	D	D	b	D	D	D
422310	goods whsle Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
	- goods wilsie	. 3		U	. 0	u u		U	U U

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Manufacturers' sales branches and sales offices -								
422	Con. Wholesale trade, nondurable goods – Con.								
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	74 9 9	D D D	D D D	D D D	h b b	D D D	D D D	D D D
42245 422450	Confectionery whsle	6 6	D D	D D	D D	f f	D D	D D	D D
42249	Other grocery & related products whsle	52	2 207 634	97 557	23 645	2 987	197 380	13 379	13 684
422490	Other grocery & related products whsle	52	2 207 634	97 557	23 645	2 987	197 380	13 379	13 684
4224901 4224902	Coffee, tea, & spice whsle Bread & baked goods whsle	3	D 299 402	D 23 486	D 6 244	b 913	D 47 851	D 3 555	D 3 658
4224903 4224906	Soft drinks whsle Other grocery specialties whsle.	22 8	D 1 049 463	D 11 305	D 2 752	g 196	D 22 118	D _	D _
4226	Chemical & allied products whsle	33	D	D	D	e	D	D	D
42269 422690	Other chemical & allied products whsle Other chemical & allied products	33	D	D	D	e	D	D	D
422690	Other chemical & allied products Other chemical & allied products	33	D	D	D	e	D	D	D
ALLOUUL	whsle	31	264 677	19 290	5 310	415	38 415	6 325	6 915
4227	Petroleum & petroleum products whsle	22	D	D	D	f	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	16	D	D	D	e	D	D	D
4227101	terminals Petroleum bulk stations &	16	D	D	D	e	D	D	D
42271012	terminals (except LP) Petroleum bulk terminals (except LP)	16 12	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle		D	U	U	Ũ	5		D
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6 6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods	48	D	D	D	f	D	D	D
42291 422910	whsle       Farm supplies whsle         Farm supplies whsle       Farm supplies whsle	3	D	D	D	b	D D	D	D D
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	19 19	D	D	D	c c	D	D	D
4229501	Paint, varnish, & supplies whsle	19	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	972	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	707	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts &								
42111	Automobile & other motor vehicle	22 9	D	D	D	f	D	D	D
421110	whsle Automobile & other motor vehicle whsle	9	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	7	D	Ď	Ď	ŕ	Ď	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	с	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	5	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	95 70	D	D D	D D	e e	D	D	D
421210 4212101	Furniture whsle Household & lawn furniture	70	D	D	D	e	D	D	D
4212102	whsle Office & business furniture	28	D	D	D	b	D	D	D
42122	Whsle	42 25	D 149 096	D 5 136	D 1 201	с 150	D 10 494	D 73	D 70
42122 421220 4212201	Home furnishings whsle Home furnishings whsle Household china, glassware, &	25 25	149 096	5 136	1 201	150	10 494	73	70
4212202	crockery whsle Linens, domestics, draperies, &	7	35 481	1 083	288	59	2 183	-	-
4212204	curtains whsle Other home furnishings whsle	4 9	D D	D D	D D	b b	D D	D D	D D

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Agents, brokers, and commission merchants— Con.								
421	Wholesale trade, durable goods-Con.								
4213	Lumber & other construction materials				5		2		5
42131	whsleLumber, plywood, millwork, & wood	39	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, &	14	D	D	D	b	D	D	D
4213103	wood panel whsle Plywood, veneer, millwork, & wood panel whsle	14 14	D	D	D	b	D	D	D
42132	Brick, stone, & related construction	14	D	D	D	U	D	U	D
421320	materials whsle Brick, stone, & related construction	8	D	D	D	а	D	D	D
	materials whsle	8	D	D	D	а	D	D	D
42133	Roofing, siding, & insulation material whsle	7	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	а	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	а	D	D	D
42139 421390	Other construction materials whsle Other construction materials	10	22 634	1 148	293	28	2 021	16	12
4213902	Whsle	10	22 634	1 148	293	28	2 021	16	12
	whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	126	D	D	D	е	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	9 9	D D	D D	D	b b	D D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	D	D	D	с	D	D	D
421430	Computer & computer peripheral equipment & software whsle	29 29	D	D	D		D	D	D
4214301	Computer & peripheral equipment whsle	23	293 098	7 088	2 091	с 90	11 557	2	3
42143011	Computers & peripheral equipment for resale	10	293 098 208 414	3 898	1 206	36	5 743	2	3
42143012	Computers & peripheral equipment for end use	14	84 684	3 190	885	54	5 814	-	-
4214302	Computer software (packaged) whsle	5	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	19	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	19	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	17	D	D	D	b	D	D	D
42145	Medical, dental, & hospital	10			5				5
421450	equipment & supplies whsle Medical, dental, & hospital	42	D	D	D	С	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	42	D	D	D	c	D	D	D
42149	supplies whsle Other professional equipment &	39	U	D	U	с	U	U	D
421490	Supplies whsle Other professional equipment &	17	24 838	1 707	330	33	3 444	73	76
4214902	Supplies whsle Other professional equipment &	17	24 838	1 707	330	33	3 444	73	76
1211002	supplies whsle	15	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	b	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	17 17	D D	D D	D	b b	D D	D	D D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	12	D	D	D	b	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1 1	D D	D D	D D	a a	D D	D D	D D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	160	D	D	D	f	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip,	57	D	D	D	e	D	D	D
121010	wiring supp, & const material whsle	57	D	D	D	е	D	D	D
42162	Electrical appliance, television &								
421620	radio set whsle Electrical appliance, television &	14	D	D	D	с	D	D	D
10/00	radio set whsle	14	D	D	D	с	D	D	D
42169	Other electronic parts & equipment whsle	89	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	89	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	35	D	D	D	с	D	D	D
4216902	Electronic parts (excluding communications equipment)							<b>P</b>	D
	whsle	54	D	D	D	e	D	D	D

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Agents, brokers, and commission merchants - Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	75	D	D	D	f	D	D	D
42171 421710	Hardware whsle	21 21	D	D	D	c	D	D	D
42172	Plumbing & heating equipment &		D	D	D		D	D	D
421720	supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	33 33	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning								
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment & supplies whsle	18	114 749 114 749	9 122 9 122	1 825	145 145	13 924 13 924	230 230	255 255
4218	Machinery, equipment, & supplies								
42181	whsle Construction & mining (except petroleum) machinery & equip	117 5	D	D	D	e	D	D	D
421810	whsle Construction & mining (except petroleum) machinery & equip	5	U	U	U	а	U	U	U
49499	whsle	5	D	D	D	а	D	D	D
42182 421820	Farm & garden machinery & equipment whsle Farm & garden machinery &	5	D	D	D	а	D	D	D
421020	equipment whsle	5	D	D	D	а	D	D	D
42183	Industrial machinery & equipment whsle	63	D	D	D	с	D	D	D
421830 4218302	Industrial machinery & equipment whsle	63	D	D	D	с	D	D	D
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	32	96 050	5 239	1 153	109	10 328	162	164
4218307	Other industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	16 16	D D	D D	D D	b b	D D	D D	D D
4218403 42185	Welding supplies whsle Service establishment equipment &	1	Ď	D	D	a	Ď	D	D
421850	supplies whsle Service establishment equipment	11	D	D	D	b	D	D	D
4218504	& supplies whsle Other service establishment	11	D	D	D	b	D	D	D
42186	equipment & supplies whsle Transportation equipment & supplies	4	D	D	D	а	D	D	D
421860	(exc motor vehicle) whste Transportation equipment & supplies (exc motor vehicle)	17	D	D	D	b	D	D	D
4218601	whsle Aircraft & aeronautical	17 10	D	D	D	b	D	D	D
4219	equipment & supplies whsle Miscellaneous durable goods whsle	55	D	D	D	u c	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	28	D	D	D	b	D	D	D
421990 4219904	Other miscellaneous durable goods whsle Prerecorded media whsle	28 4	D 41 778	D 1 970	D 1 225	b 30	D 4 867	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	41 778	1 970	1 225	30	4 867	_	_
4219906	Other durable goods whsle	10	D	D	D	а	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	265 33	D	D	D	h c	D	D	D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	18 18	DDD	DDD	D	b	D D	D	D D
42213	Industrial & personal service paper whsle	12	75 829	3 706	670	83	6 703	-	2
422130	Industrial & personal service paper whsle	12	75 829	3 706	670	83	6 703	-	2
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	11 11	D D	D D	D D	b b	D D	D D	D D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	b	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Agents, brokers, and commission merchants— Con.								
422	Wholesale trade, nondurable goods-Con.								
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	32	D	D	D	b	D	D	D
422310	goods whsle Piece goods, notions, & other dry	9	44 383	1 123	255	20	1 976	100	120
4223101	goods whsle Piece goods—jobbers	9 8	44 383 D	1 123 D	255 D	20 a	1 976 D	100 D	120 D
42233	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	90 12	2 183 366 D	57 931 D	13 113 D	1 860 g	91 956 D	10 299 D	10 691 D
422410 4224103	General-line grocery whsle Other general-line grocery	12	D	D	D	g	D	D	D
	whsle	12	D	D	D	g	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	14 14	D D	D D	D	c c	D D	D D	D D
42245 422450	Confectionery whsle	9 9	D D	D D	D D	e e	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	7 7	D D	D D	D D	b	D D	D D	D D
42249	Other grocery & related products whsle	35	194 411	4 023	865	109	7 354	403	489
422490	Other grocery & related products whsle	35	194 411	4 023	865	103	7 354	403	489
4224906	Other grocery specialties whsle .	14	D	D	D	b	D	D	D
4225 42259	Farm-product raw material whsle Other farm product raw material	16	D	D	D	e	D	D	D
422590	whsle	7 7	D D	D	D	c c	D D	D D	D
4226	Chemical & allied products whsle	18	D	D	D	b	D	D	D
42261 422610	Plastics materials & basic forms & shapes whsle Plastics materials & basic forms &	8	D	D	D	b	D	D	D
	shapes whsle	8	D	D	D	b	D	D	D
42269 422690	Other chemical & allied products whsle Other chemical & allied products	10	D	D	D	b	D	D	D
4226902	Whsle	10	D	D	D	b	D	D	D
	whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	e	D	D	D
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle	3	D	D	D	e	D	D	D
422720	(exc bulk stations & terminals)	3	D	D	D	е	D	D	D
4229	Miscellaneous nondurable goods whsle	52	D	D	D	с	D	D	D
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies	4 4	D D	D D	D D	a a	D D	D D	D D
4229501	whsle	4	D	D	D	a	D	D	D
42299 422990	Other miscellaneous nondurable goods whsle	31	D	D	D	с	D	D	D
422990 4229901	Other miscellaneous nondurable goods whsle Art goods whsle	31 16	D D	D D	D D	c b	D D	D D	D D
4229902	General merchandise (nondurable goods) whsle	8	96 967	1 068	222	37	1 944	1	1
	Baltimore, MD PMSA								
42	Wholesale trade	3 494	32 627 044	1 974 615	459 419	51 526	3 883 364	1 990 914	2 108 109

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MSAS, and	PMSAs), see Appendix E]								<u> </u>
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods	2 359	18 762 223	1 172 190	280 601	28 954	2 321 461	1 350 876	1 402 247
4211	Motor vehicle & motor vehicle parts & supplies whsle	197	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	56	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	56	D	D	D		D	D	D
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	30	D	D	D	g f	D	D	D
4211103	whsle Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5 4	ם	D	D	c b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	15	149 727	13 511	2 949	369	19 300	17 340	21 436
42112	Motor vehicle supplies & new parts				5				
421120	whsle Motor vehicle supplies & new parts whsle	90 90	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	42	D	D	D	g f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	46	D	D	D	f	D	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	14 14	D	D	D	c c	D	D	D D
42114	Motor vehicle parts, (used) whsle	37	D	D	D	е	D	D	D
421140 4212	Motor vehicle parts, (used) whsle .	37 133	D	D	D	e	D	D	D
42121 42121 421210	Furniture whsle	70			D	g f f			D
4212101	Household & lawn furniture whsle	25	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	45	D	D	D	f	D	D	D
42122	Home furnishings whsle	63	P	D	D	f	D	D	D
421220 4212202	Home furnishings whsle Linens, domestics, draperies, & curtains whsle	63 10	D	D	D	f	D	D	D
4212203 4212204	Floor coverings whsle Other home furnishings whsle	28 17	312 524 D	25 326 D	6 035 D	690 c	56 467 D	41 029 D	38 467 D
4213	Lumber & other construction materials whsle	140	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	65	421 693	31 734	7 542	9 1 058	60 818	48 864	43 518
421310	Lumber, plywood, millwork, & wood panel whsle	65	421 693	31 734	7 542	1 058	60 818	48 864	43 518
4213101 4213102	Lumber without yard whsle	6 15	D D	D D	D D	b e	D D	D D	D D
4213103	Plywood, veneer, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	29	D	D	D	с	D	D	D
421320	Brick, stone, & related construction materials whsle	29	D	D	D	с	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related products whsle	12 3	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material							_	
421330	whsle	17	144 864	7 198	1 606	272	15 741	8 100	9 099
4213301	material whsle Roofing, siding, & insulation material whsle	17 17	144 864 144 864	7 198 7 198	1 606 1 606	272 272	15 741 15 741	8 100 8 100	9 099 9 099
42139	Other construction materials whsle	29	D	7 198 D	1 000 D	c	D	0 100 D	9 099 D
421390	Other construction materials whsle	29	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	25	D	D	D	с	D	D	D
4214	Professional & commercial equipment & supplies whsle	468	3 009 477	324 045	78 932	6 847	588 720	185 005	193 382
42141	Photographic equipment & supplies whsle	15	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	15	D	D	D	b	D	D	D
	Office equipment whsle	79	D	D	D	g	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.							,	(, , , ,
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment								
42143	& supplies whsle—Con. Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	151 151	1 207 743 1 207 743	126 112 126 112	30 432 30 432	2 130 2 130	220 827 220 827	34 568 34 568	41 767 41 767
4214301	equipment & software whsle Computer & peripheral equipment whsle	127	1 207 743 D	120 112 D	30 432 D	2 130 g	220 827 D	34 506 D	41 767 D
42143011	Computers & peripheral equipment for resale	37	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	90	780 744	95 455	23 418	1 663	162 317	13 552	16 000
4214302	Computer software (packaged) whsle	24	D	D	D	с	D	D	D
42144	Other commercial equipment whsle .	65	D	D	D	f	D	D	D
421440 4214401	Other commercial equipment whsle Restaurant & hotel equipment &	65	D	D	D	f	D	D	D
4214402	supplies whsle Store machines & equipment	41	D	D	D	e	D	D	D
	whsle	24	D	D	D	с	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	113	997 430	83 099	21 325	1 832	156 666	71 659	69 631
421450	Medical, dental, & hospital equipment & supplies whsle	113	997 430	83 099	21 325	1 832	156 666	71 659	69 631
4214501	Surgical, medical, & hospital supplies whsle	105	D	D	D	g	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	18 18	D D	D D	D D	c c	D D	D D	D D
42149	Other professional equipment &	07					5		
421490	Supplies whsle Other professional equipment & supplies whsle	27 27	D	D	D	e	D	D	D
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	20	D	D	D	е	D	D	D
4215	Metal & mineral (except petroleum) whsle	103	D	D	D	g	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	95 95	1 459 684 1 459 684	59 440 59 440	13 048 13 048	1 551 1 551	115 353 115 353	79 792 79 792	86 536 86 536
4215101 42151011	Ferrous metal service centers & sales offices Ferrous metal service	76	D	D	D	g	D	D	D
42151012	centers	43 33	379 247 D	39 157 D	8 708 D	1 027 e	73 718 D	62 205 D	65 351 D
4215102	Nonferrous metal service centers & sales offices	19	D	D	D	с	D	D	D
42151021	Nonferrous metal service centers	10	D	D	D	с	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	8	D	D D	D D	c	D	D D	D D
421520 4215201 4215202	Coal whsle Other mineral & ore whsle	5 3	D	D D	D	c b b	D	DDD	D D
					52 123		379 595		
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, & const material whsle	338 107	4 017 324 635 996	199 950 41 857	10 342	4 048 1 066	70 258	195 509 23 688	186 061 22 941
421610	Electrical apparatus & equip, wiring supp, & const material								
	whsle	107	635 996	41 857	10 342	1 066	70 258	23 688	22 941
42162	Electrical appliance, television & radio set whsle	27	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	27	D	D	D	е	D	D	D
42169	Other electronic parts & equipment								
421690	whsle Other electronic parts & equipment	204	D	D	D	g	D	D	D
4216901	whsle Communications equipment & supplies whsle	204 87	ם ס	D	D	g	ם ס	D	D
4216902	Electronic parts (excluding communications equipment)								
	whsle	117	D	D	D	f	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating								
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	210 74 74	D D D	D D D	D D D	g f f	D D D	D D D	D D D
42172	Plumbing & heating equipment &								
421720	supplieš (hydroničs) whsle Plumbing & heating equipment & supplies (hydronics) whsle	63 63	328 566 328 566	20 101 20 101	4 402 4 402	541 541	36 831 36 831	20 162 20 162	21 407 21 407
42173	Warm air heating & air-conditioning		5	5					
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment & supplies whsle	61 61	D	D	D	f	D	D	D
40174		01	D	D	D		D	D	
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment &	12	D	D	D	b	D	D	D
	supplies whsle	12	D	D	D	b	D	D	D
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum) machinery & equip	547	2 490 278	216 394	49 297	5 186	413 890	256 153	269 191
421810	whsle	48	715 938	37 033	8 762	851	76 164	76 932	91 931
121010	petroleum) machinery & equip whsle	48	715 938	37 033	8 762	851	76 164	76 932	91 931
42182	Farm & garden machinery & equipment whsle	16	D	D	D	с	D	D	D
421820	Farm & garden machinery & equipment whsle	16	D	D	D	с	D	D	D
4218201	Farm machinery & equipment- farm dealers	10	35 174	2 183	629	103	5 661	10 484	14 001
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	274	1 172 403	120 186	27 487	2 726	223 203	127 932	116 495
421830	Industrial machinery & equipment	274	1 172 403	120 186	27 487	2 726	223 203	127 932	116 495
4218301	whsle Food-processing machinery & equipment whsle Hydraulic & pneumatic (fluid-	14	D	D	D	с	D	D	D
4218302	power) machinery & equipment		100,105	44 704	0.700	000	00.047	5 740	5 000
42183021	whsle Hydraulic & pneumatic pumps & motors whsle	33 10	139 185 96 652	11 791 4 447	2 792 917	266 93	20 047 6 908	5 710 544	5 820 503
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	23	42 533	7 344	1 875	173	13 139	5 166	5 317
4218303	General-purpose industrial machinery & equipment whsle .	93	499 769	52 105	11 192	1 159	97 498	79 031	66 282
4218304	Metalworking machinery & equipment whsle	18	D	D	D	с	D	D	D
4218305	Materials handling equipment whsle Oilwell, oil refinery, & pipeline	52	144 042	19 408	4 820	542	29 699	8 931	10 188
4218306 4218307	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle. Other industrial machinery &	3	D	D	D	a	D	D	D
4210307	equipment whsle	61	D	D	D	e	D	D	D
42184 421840	Industrial supplies whsle	107 107	286 137 286 137	30 357 30 357	7 020 7 020	787 787	59 618 59 618	22 989 22 989	27 562 27 562
421840 4218401	Industrial supplies whsle General-line industrial supplies whsle	107	286 137 D	30 357 D	7 020 D	787 C	59 618 D	22 989 D	27 562 D
4218402	Mechanical power transmission supplies whsle	18	51 626	4 006	987	115	7 665	4 047	5 346
4218403 4218404	Welding supplies whsle Industrial containers & supplies	13	31 498	3 222	835	89	6 839	1 747	1 765
4218405	whsle Industrial valves & fittings	16	D	D	D	c	D	D	D
4218406	(except fluid-power) whsle Other industrial supplies whsle .	11 36	DD	D D	D D	b e	D D	D D	D D
42185	Service establishment equipment & supplies whsle	79	150 191	20 094	3 984	544	37 034	10 600	11 172
421850	Service establishment equipment & supplies whsle	79	150 191	20 094	3 984	544	37 034	10 600	11 172
4218501	Beauty & barber shop equipment & supplies whsle	12	D	D	D	с	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	25	D	D	D	с	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	35	D	D	D	e	D	D	D

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Number         Description contained on the control intervent of	woas, and	PMSAs), see Appendix Ej								
DC-dr-Val-Wolks-Con         Image: Description of the section of the sectin of the sectin of the section of the section of the section of t			ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	inventoriesr
Balmor, NO PSACon.         Image is a serie in a construction production productin production production productin production produ										
ct         Workers under und		DC-MD-VA-WV CMSA-Con.								
eff         Workset insc. under gracher 4. supplex         23         Construction         Constr		Baltimore, MD PMSA-Con.								
4199         Machinery expension 4 surging 1990         100         100         100         100         100           41990         100         100         0         0         0         0         0         0           41990         100         100         0 <td>42</td> <td>Wholesale trade-Con.</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	42	Wholesale trade-Con.								
4-118         Interface         In	421	Wholesale trade, durable goods-Con.								
42:86         Transported aggregated & singless beingeness and aggregated & singless beingenes adgregated & singless beingeness	4218									
411000         Intransportant signment A Arrent A ranked Arrent A ranked Arren	42186	Transportation equipment & supplies	23	D	П	р	C	р	П	D
whole         whole <th< td=""><td>421860</td><td>Transportation equipment &amp;</td><td>20</td><td>D</td><td>D</td><td>U</td><td>C</td><td>D</td><td>U</td><td>D</td></th<>	421860	Transportation equipment &	20	D	D	U	C	D	U	D
diging mut is notice with a supplex with a	4040004	whsle	23	D	D	D	с	D	D	D
supplex withs		equipment & supplies whsle	7	D	D	D	a	D	D	D
4219 42190         Macentameso caluate goods withs         222 35         223         0         0         0         0         0         0         0           42190         Sporting 4 neuroiduation goods and any service serv	4218602	Marine machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
data         and point with a second with second with a second with second with a second with a	4219	Miscellaneous durable goods whsle	223	D	D	D	h	D	D	D
421300         Sporting Accountional goods A.         35         0         0         0         0         0         0         0         0         0           42182         Top A hearty goods A supplies         23         0 <t< td=""><td></td><td>Sporting &amp; recreational goods &amp; supplies whsle</td><td>35</td><td>D</td><td>D</td><td>D</td><td>e</td><td>D</td><td>D</td><td>D</td></t<>		Sporting & recreational goods & supplies whsle	35	D	D	D	e	D	D	D
421920         Toy & holdsy pools & supplies         23         0         0         0         0         0         0         0         0           421900         Toy & holdsy pools & supplies         23         0 <t< td=""><td>421910</td><td>Sporting &amp; recreational goods &amp;</td><td></td><td>D</td><td>D</td><td></td><td></td><td></td><td>D</td><td>D</td></t<>	421910	Sporting & recreational goods &		D	D				D	D
Arrison (1990)         whele (1990)         whele (1990)         whele (1990)         Porticity (1990)         Porticity (1990)         <	42192				5		Ű	5		
whee         whee         28         0<		whsle	23	D	D	D	e	D	D	D
defects of his by subservate whether material wheth	121020	whsle	23	D	D	D	e	D	D	D
4219301         Intra Stell stell stell processors & Using power processors & Using power processors & Using power processors & Using power processors & 4219303         12         D         D         D         C         D		Recyclable material whsle								
42193011         Intro A steel scrap processing (self processing)         9         D         D         D         C         C         D         C           4219302         Recyclable pager A pageholdrin (self processing)         9         D         D         D         C         D         <		Iron & steel scrap processors &								
4219302         Composition fragmentation         9         D         D         D         C         D         D         C         D         D         D           4219303         Other resociation main while.         46         D	42193011	Iron & steel scrap processors	12	U	D	D	C	D	D	D
4219303         Miss		equipment)	9	D	D	D	с	D	D	D
42194         Jowain Subscreams procide stores, A processing and when some A process store, & subscreams when when some A process store, & subscreams when some A process store, & subscreams a process store, a process a processtore, a process a process store, a process a process stor		whsle								
421940         store, 8, precises metal whele         21         D         D         D         D         D         D         D         D         D           4219401         abweity, watch, diamonds, precises statisery and whele         13         D			46	D	D	D	f	D	D	D
421940         Journal Protections Store & Protections metal winds - miscellaneous durable goods - durable goods - durable goods - durable goods - miscellaneous durable goods - miscellaneous durable goods winds - m	42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	D	D	D	b	D	D	D
	421940	Jewelry/watch/silverware/precious		D	D	D	b	D	D	D
	4219401	Jewelry, watch, diamonds,		_	_	_	-	_	_	_
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			19	D	D	D	b	D	D	D
	42199		70	D	Р	Р	f	D	П	D
	421990	Other miscellaneous durable								
421903General merchandles (durable goods) whsite	4219902	Forest products (except lumber)								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4219903	General merchandise (durable								
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		Prerecorded media whsle								
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	42199041	audio tapes, & phonograph								
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	42199042		8	D	D	D	e	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		whsle	8	D	D	D	с	D	D	D
422       Wholesale trade, nondurable goods       1 135       13 864 821       802 425       178 818       22 572       1 561 903       640 038       705 862         42211       Paper & paper product whsle       139       1 497 163       106 021       24 992       2 653       192 176       87 149       91 530         422110       Printing & writing paper whsle       16       338 925       22 814       5 535       459       44 2 363       199 32       19 316         42212       Stationery & office supplies whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       33 990         422130       Industrial & personal service paper whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       33 990         422130       Industrial & personal service paper whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         42210       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries       56       1 067 666       82 961		equipment whsle								
4221       Paper & paper product whsle       139       1 497 163       106 021       24 992       2 653       192 176       87 149       91 530         422110       Printing & writing paper whsle       16       398 925       22 814       5 535       459       42 363       19 932       19 316         422120       Stationery & office supplies whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       39 990         42213       Industrial & personal service paper whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       39 990         42213       Industrial & personal service paper whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         4221       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       General-line drugs whsle       24       D       D       D       D       D       D <t< td=""><td></td><td>_</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		_								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $										
42212       Stationery & office supplies whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       39 990         42213       Industrial & personal service paper whsle       72       433 658       40 602       9 880       1 169       70 665       37 434       39 990         42213       Industrial & personal service paper whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         4221       Drugs, & druggists' sundries whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         4222       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries whsle       24       D       D       D       1       D	42211	Printing & writing paper whsle	16	398 925	22 814	5 535	459	42 363	19 932	19 316
422120       Stationery & office supplies whsle.       72       433 658       40 602       9 880       1 169       70 665       37 434       39 990         42213       Industrial & personal service paper whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         422130       Industrial & personal service paper whsle       51       664 580       42 605       9 577       1 025       79 148       29 783       32 224         4222       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         4222101       General-line drugs whsle       24       D       D       D       D       f       D       <										
$\begin{array}{c c c c c c c c c c c c c c c c c c c $										
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	42213			004 500	40,005	0.577	4 005	70,440	00 700	00,004
4222 42221       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         4222102       General-line drugs whsle       24       D	422130	Industrial & personal service paper								
42221       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         422210       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         4222101       General-line drugs whsle       24       D <t< td=""><td></td><td>whsle</td><td>51</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		whsle	51							
422210       Drugs, & druggists' sundries whsle       56       1 067 666       82 961       9 357       1 562       150 560       35 616       45 812         4222101       General-line drugs whsle       24       D </td <td></td> <td>Drugs, &amp; druggists' sundries whsle Drugs, &amp; druggists' sundries whsle</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle								
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	422210	Drugs, & druggists' sundries whsle	56	1 067 666	82 961	9 357	1 562	150 560	35 616	45 812
pharmaceutical, cosmetic, & toiletries whsle         32         D         D         D         f         D         D         D           4223 toiletries whsle		General-line drugs whsle					f			
4223 42231       Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry goods whsle       107       426 431       28 563       5 906       878       56 962       40 182       60 742         422310       Piece goods, notions, & other dry goods whsle       26       D       D       D       C       D<		pharmaceutical, cosmetic, &	20		п	ח	f	П	ח	P
42231       Piece goods, notions, & other dry goods whsle       26       D       D       D       C       D       D       D         422310       Piece goods, notions, & other dry goods whsle       26       D       D       D       C       D       D       D         422310       Piece goods – jobbers       23       D <td< td=""><td>1000</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	1000									
422310       Piece goods, notions, & other dry goods whsle       26 Piece goodsjobbers       D 23       D 23       D D       <		Piece goods, notions, & other dry								
4223101       Piece goods—jobbers       23       D       D       D       b       D       D       D         42232       Men's & boys' clothing & furnishings whsle       40       124 368       13 810       2 857       455       28 084       30 815       49 396         422320       Men's & boys' clothing &       40       124 368       13 810       2 857       455       28 084       30 815       49 396	422310	Piece goods, notions, & other dry								
whsle         whsle         40         124         368         13         810         2         857         455         28         084         30         815         49         396           422320         Men's & boys' clothing &         40         124         368         13         810         2         857         455         28         084         30         815         49         396	4223101	goods whsie Piece goods—jobbers								
whsle         whsle         40         124         368         13         810         2         857         455         28         084         30         815         49         396           422320         Men's & boys' clothing &         40         124         368         13         810         2         857         455         28         084         30         815         49         396	42232	Men's & boys' clothing & furnishings								
	422320	whsle								
			40	124 368	13 810	2 857	455	28 084	30 815	49 396

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-								
4223	Con. Apparel, piece goods, & notions whsle								
4223	– Con. Women's, children's, & infants'								
422330	clothing & accessories whsle Women's, children's, & infants'	29	D	D	D	с	D	D	D
	clothing & accessories whsle	29	D	D	D	с	D	D	D
42234 422340	Footwear whsle	12 12	D D	D D	D D	c c	D D	D D	D D
4224 42241	Grocery & related products whsle General-line grocery whsle	404 40	6 685 127 D	341 406 D	79 910 D	10 352 g	675 888 D	173 961 D	190 396 D
422410 4224103	General-line grocery whsle Other general-line grocery	40	D	D	D	g	D	D	D
1001-	whsle	37	D	D	D	g	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	47 47	860 921 860 921	23 135 23 135	5 500 5 500	678 678	48 579 48 579	12 341 12 341	13 522 13 522
42243	Dairy products, (except dried or canned) whsle	13	187 248	12 148	2 834	349	23 429	5 234	5 648
422430	Dairy products, (except dried or canned) whsle	13	187 248	12 148	2 834	349	23 429	5 234	5 648
4224302	Dairy product (except raw milk) whsle	12	D	D	D	e	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	11 11	136 593 136 593	4 479 4 479	1 014 1 014	137 137	8 300 8 300	286 286	1 224 1 224
4224402	Poultry & poultry product (except live) whsle	11	136 593	4 479	1 014	137	8 300	286	1 224
12245 122450	Confectionery whsle	26 26	431 207 431 207	20 352 20 352	6 018 6 018	810 810	40 794 40 794	6 169 6 169	8 280 8 280
12246 122460	Fish & seafood whsle Fish & seafood whsle	37 37	D	D	D	f	D	D	D
42247	Meat & meat product whsle	25	D	D	D	e	D	D	D
422470 42248	Meat & meat product whsle Fresh fruit & vegetable whsle	25 53	D	D	D	e g	D	D	D
122480 12249	Fresh fruit & vegetable whsle Other grocery & related products	53	D	D	D	g	D	D	D
42249	Other grocery & related products	152	D	D	D	h	D	D	D
4224901	whsle Coffee, tea, & spice whsle	152 20	D	D D	D D	h c	D D	D D	D D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	31 21	314 232 227 137	49 247 22 583	11 933 5 521	1 722 656	87 840 40 645	8 018 2 459	8 254 3 379
4224905 4224906	Food & beverage basic materials whsle Other grocery specialties whsle .	13 57	D 1 345 864	D 28 021	D 6 756	e 790	D 61 432	D 16 655	D 15 575
4224900	Farm-product raw material whsle	11	1 343 804 D	20 021 D	0 730 D	730 C	D	10 035 D	13 3/3 D
42251 422510	Grain & field bean whsle Grain & field bean whsle	5 5	D D	D D	D D	b	D D	D D	D D
42252 422520	Livestock whsle	5 5	D D	D D	D D	b b	D D	D D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	112	568 853	47 023	11 082	1 162	93 657	22 782	23 721
42261	Plastics materials & basic forms & shapes whsle Plastics materials & basic forms &	27	D	D	D	е	D	D	D
	shapes whsle	27	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	85	D	D	D	f	D	D	D
422690 4226902	Other chemical & allied products whsle Other chemical & allied products	85	D	D	D	f	D	D	D
1220302	whsle	81	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	35	D	D	D	f	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	15	706 808	9 440	2 427	249	26 260	61 753	53 486
4227101	terminals Petroleum bulk stations & terminals (except LP)	15 13	706 808 D	9 440 D	2 427 D	249 c	26 260 D	61 753 D	53 486 D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle	~		_	_		_		-
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	20	D	D	D	е	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods – Con.								
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle Beer & ale whsle	46 18 18	875 783 D D	83 073 D D	19 851 D D	2 101 f f	154 272 D D	86 222 D D	90 618 D D
42282	Wine & distilled alcoholic beverage		_		_		_	_	_
422820	Wine & distilled alcoholic beverage	28	D	D	D	g	D	D	D
4228201	whsle Wine & distilled alcoholic bev	28	D	D	D	g	D	D	D
4000	(licensed operation) whsle	28	D	D	D	g	D	D	D
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	225 25	D 203 118	D 15 505	D 3 614	h 474	D 27 554	D 28 611	D 31 927
422910 4229101	Farm supplies while Farm supplies –farm dealers	25 25 6	203 118 203 118 D	15 505 15 505 D	3 614 D	474 474 b	27 554 27 554 D	28 611 D	31 927 31 927 D
4229102	Farm supplies – whsle distributors	19	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper	15		U	D	c	D	U	U
422920	whsle Book, periodical, & newspaper	38	D	D	D	f	D	D	D
	whsle	38	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	е	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	е	D	D	D
42294	Tobacco & tobacco product whsle	11	D	D	D	f	D	D	D
422940 42295	Tobacco & tobacco product whsle. Paint, varnish, & supplies whsle	11 30	D 155 663	D 11 432	D 2 610	f 353	D 22 276	D 14 658	D 15 409
422950 4229501	Paint, varnish, & supplies while Paint, varnish, & supplies while Paint, varnish, & supplies	30	155 663	11 432	2 610	353	22 276	14 658	15 409
4223301	whsle	30	155 663	11 432	2 610	353	22 276	14 658	15 409
42299	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
4229901 4229902	Art goods whsle General merchandise	23	D	D	D	b	D	D	D
4229904	(nondurable goods) whsle Other nondurable goods whsle .	26 40	D D	D D	D D	c c	D D	D D	D
	Merchant wholesalers	2 732	19 368 884	1 478 593	344 523	41 500	2 900 721	1 744 014	1 871 011
421	Wholesale trade, durable goods	1 840	11 917 421	886 732	205 531	23 618	1 752 921	1 196 021	1 250 975
4211	Motor vehicle & motor vehicle parts & supplies whsle	177	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
4211101 4211102	Automobile & motorcycle whsle . Bus & recreational vehicle	28	D	D	D	е	D	D	D
4211103	whsle Light truck & van (14,000 lb or	2	D	D	D	b	D	D	D
4211105	less) whsle Heavy truck & tractor (over	5	D	D	D	с	D	D	D
10110	26,000 lb) whsle	15	149 727	13 511	2 949	369	19 300	17 340	21 436
42112	Motor vehicle supplies & new parts whsle	74	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	74	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts – warehouse distributors.	36	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	36	D	D	D	е	D	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	13 13	DD	D	D	c c	DD	D D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	37 37	D D	D D	D D	e e	D D	D D	D D
4212	Furniture & home furnishings whsle	100	D	D	D	g	D	D	D
42121 421210 4212101	Furniture whsle	43 43	D	D D	D D	f	D D	D D	D D
4212101 4212102	Household & lawn furniture whsle	12	D	D	D	с	D	D	D
4212102	Office & business furniture whsle	31	D	D	D	f	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	57 57	D	D	D	f	D	D	D D
4212202	Linens, domestics, draperies, & curtains whsle	57 10	D	D	D	c	D	D	D
4212203 4212204	Floor coverings whsle Other home furnishings whsle	27 14		D	D	f	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.		(* ))	(* ))	(* , ,		(* ))	(* ,,	(, , , , , , , , , , , , , , , , , , ,
	Baltimore, MD PMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4213	Lumber & other construction materials	107	FF 4 . CO 4	45 471	10 431	1 523	88 896	50,400	55 943
42131	whsle Lumber, plywood, millwork, & wood panel whsle	54	554 694 D	45 471 D	10 431 D	1 523 g	00 090 D	59 469 D	55 943 D
421310	Lumber, plywood, millwork, & wood panel whsle	54	D	D	D	g	D	D	D
4213101 4213102 4213103	Lumber without yard whsle Lumber with yard whsle Plywood, veneer, millwork, &	6 15	D D	D D	D D	b e	D D	D D	D D
1210100	wood panel whsle	33	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	18	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	18	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	9	D	D	D	b	D	D	D
42133 421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation	10	94 108	5 522	1 182	222	12 223	6 207	6 411
4213301	material whsle	10	94 108	5 522	1 182	222	12 223	6 207	6 411
	material whsle	10	94 108	5 522	1 182	222	12 223	6 207	6 411
42139 421390	Other construction materials whsle Other construction materials	25	D	D	D	с	D	D	D
4213901	whsle Flat glass & other construction glass whsle	25 4	D	D	D	c b	D	D	D
4213902	Other construction materials whsle	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	363	D	D	D	i	D	D	D
421410	whsle Photographic equipment & supplies whsle	13 13	D	D	D	b	D	D	D
42142	Office equipment whsle	65	D	D	D	g	D	D	D
421420	Office equipment whsle	65	Ď	Ď	D	g	Ď	Ď	D
42143	Computer & computer peripheral equipment & software whsle	117	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	117	D	D	D	g	D	D	D
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral	94	D	D	D	g	D	D	D
42143012	equipment for resale Computers & peripheral	22	D	D	D	с	D	D	D
4214302	equipment for end use Computer software (packaged) whsle	72 23	D	D	D	g c	D	D	D
42144	Other commercial equipment whsle .		D	D	D	f	D	D	D
42144	Other commercial equipment while . While	48 48	D	D	D	r f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	28	D	D	D	е	D	D	D
4214402	Store machines & equipment whsle	20	D	D	D	с	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	85	731 576	59 586	15 181	1 473	110 663	66 409	64 414
421450	Medical, dental, & hospital equipment & supplies whsle	85	731 576	59 586	15 181	1 473	110 663	66 409	64 414
4214501	Surgical, medical, & hospital supplies whsle	79	D	D	D	g	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	16 16	D D	D D	D D	c c	D D	D D	D D
42149	Other professional equipment & supplies whsle	19	D	D	D	е	D	D	D
421490	Other professional equipment & supplies whsle	19	D	D	D	e	D	D	D
4214901 4214902	Religious & school supplies whsle	5	D	D	D	b	D	D	D
4214302	Other professional equipment & supplies whsle	14	D	D	D	е	D	D	D

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MSAS, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories' (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA—Con.								
101	Merchant wholesalers-Con.								
421 4215	Wholesale trade, durable goods-Con. Metal & mineral (except petroleum)								
42151	whsle	77 72	D 1 026 932	D 48 613	D 10 060	g 1 293	D 91 563	D 60 501	D 65 503
421510	Metal service centers & offices	72	1 026 932	48 613	10 060	1 293	91 563	60 501	65 503
4215101	Ferrous metal service centers & sales offices.	58	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	37	D	D	D	f	D	D	D
42151012 4215102	Ferrous metal sales offices Nonferrous metal service	21	D	D	D	е	D	D	D
42151021	centers & sales offices Nonferrous metal service	14	D	D	D	с	D	D	D
	centers	10	D	D	D	с	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	5 5	D	D D	D D	b b	D D	D D	D D
4215201	Coal whsle	3	D	D	D	a	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	215	D	D	D	h	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip,	57	136 134	20 347	5 139	612	33 580	19 723	18 840
	wiring supp, & const material whsle	57	136 134	20 347	5 139	612	33 580	19 723	18 840
42162	Electrical appliance, television &								
421620	radio set whsle Electrical appliance, television &	21	D	D	D	e	D	D	D
	radio set whsle	21	D	D	D	е	D	D	D
42169	Other electronic parts & equipment whsle	137	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	137	D	D	D	g	D	D	D
4216901	Communications equipment &	56	D	D	D	g f	D	D	D
4216902	supplies whsle Electronic parts (excluding	50		D	D	1	U	D	D
	communications equipment) whsle	81	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating	100		5	5		5	5	5
42171	equipment & supplies whsle Hardware whsle	162 62	D	D	D	g f	D	D	D
421710 42172	Hardware whsle	62	D	D	D	f	D	D	D
	Plumbing & heating equipment & supplies (hydronics) whsle	41	D	D	D	е	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	41	D	D	D	е	D	D	D
42173	Warm air heating & air-conditioning		_	_	_		_	_	_
421730	equipment & supplies whsle Warm air heating & air-	49	D	D	D	е	D	D	D
	conditioning equipment & supplies whsle	49	D	D	D	е	D	D	D
42174	Refrigeration equipment & supplies								
421740	whsle	10	D	D	D	b	D	D	D
	supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	441	1 772 643	192 674	44 064	4 724	371 311	236 234	249 835
42181	Construction & mining (except petroleum) machinery & equip								
421810	whsle	39	D	D	D	f	D	D	D
121010	petroleum) machinery & equip whsle	39	D	D	D	f	D	D	D
42182	Farm & garden machinery &		D	D	D	'	D	D	D
	equipment whsle	13	D	D	D	с	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	с	D	D	D
4218201	Farm machinery & equipment – farm dealers	10	35 174	2 183	629	103	5 661	10 484	14 001
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment		_	_	_		_	_	_
421830	whsle Industrial machinery & equipment	212	D	D	D	g	D	D	D
4218301	whsle Food-processing machinery &	212	D	D	D	g	D	D	D
4218302	equipment whsle	12	D	D	D	с	D	D	D
	power) machinery & equipment whsle	26	D	D	D	с	D	D	D
	Hydraulic & pneumatic parts,	20			U	U		J	U
42183022					-		D	D	D
	accessories, & supplies whsle	21	D	D	D	с	υļ	D	D
4218303	accessories, & supplies whsle	21 63	D D	D	D	c g	D	D	D
	accessories, & supplies whsle General-purpose industrial								

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
	Merchant wholesalers – Con.								
421	Wholesale trade, durable goods-Con.								
4218 42183	Machinery, equipment, & supplies whsle-Con. Industrial machinery & equipment								
42183	whsle-Con. Industrial machinery & equipment								
4218307	whsle—Con. Other industrial machinery &								
	equipment whsle	47	D	D	D	е	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	89 89	D D	D D	D D	f	D D	D D	D D
4218401	General-line industrial supplies whsle	12	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	15	D	D	D	c	D	D	D
4218403 4218404	Welding supplies whsle Industrial containers & supplies	12	D	D	D	b	D	D	D
4218406	whsle Other industrial supplies whsle .	13 30	D D	D D	D D	с с	D D	D D	D
42185	Service establishment equipment &								
421850	Supplies whsle	71	D	D	D	f	D	D	D
4218501	& supplies whsle Beauty & barber shop	71	D	D	D	f	D	D	D
4218502	equipment & supplies whsle Custodial, janitors' equipment &	12	D	D	D	с	D	D	D
4218503	supplies whsle Laundry & dry-cleaning	22	D	D	D	c	D	D	D
4218504	equipment & supplies whsle Other service establishment	6 31	D	D	D	b	D	D	D
	equipment & supplies whsle	31	D	U	D	e	U	U	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle)	47							5
4218602	Marine machinery, equipment, & supplies whsle	17 11	D	D	D	b	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	198	D	D	D	h	D	D	D
421910	Supplies whsle Sporting & recreational goods &	30	D	D	D	e	D	D	D
	supplies whsle	30	U	U	D	e	U	U	D
42192	Toy & hobby goods & supplies whsle	22	D	D	D	е	D	D	D
421920	Toy & hobby goods & supplies whsle	22	D	D	D	е	D	D	D
42193	Recyclable material whsle	71	D	D	D	f	D	D	D
421930 4219301	Recyclable material whsle Iron & steel scrap processors &	71	D	D	D	f	D	D	D
42193011	dealers Iron & steel scrap processors	12	D	D	D	с	D	D	D
4219302	(using power processing equipment)	9	D	D	D	с	D	D	D
4219302	Recyclable paper & paperboard whsle Other recyclable material whsle.	15 44	D D	D D	D	C f	D	D D	D D
			2	5	5		5	5	2
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
421940 4219401	Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry, watch, diamonds,	20	D	D	D	b	D	D	D
4213401	precious stone, & silverware whsle	18	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods		5	2		2	5	2	2
42199	Whsle	55	D	D	D	f	D	D	D
4219902	goods whsle Forest products (except lumber)	55	D	D	D	f	D	D	D
4219903	whsle	6	D	D	D	b	D	D	D
4219904	goods) whsle Prerecorded media whsle	17 14	D D	D D	D D	c e	D D	D D	D D
42199041	Compact discs/prerecorded audio tapes, & phonograph	6	D	D	D	_	D	D	D
42199042	records whsle Prerecorded video tapes whsle	8	D	D	D	e c	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
							DIOTDIO		

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
	Merchant wholesalers – Con.								
422	Wholesale trade, nondurable goods	892	7 451 463	591 861	138 992	17 882	1 147 800	547 993	620 036
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	112 12 12	1 034 698 D D	91 521 D D	21 708 D D	2 319 e e	164 656 D D	79 309 D D	83 405 D D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	57 57	397 574 397 574	36 966 36 966	8 900 8 900	1 071 1 071	63 791 63 791	37 065 37 065	39 567 39 567
42213	Industrial & personal service paper whsle	43	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	43	D	D	D	f	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	48 48 48	D D D	D D D	D D D	g g	D D D	D D D	D D D
4222101 4222102	whsle General-line drugs whsle Specialty-line drug, pharmaceutical, cosmetic, &	24	D	D	D	g f	D	D	D
4000		24	D	D	D	e	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry goods whsle	87 20	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	18	D	D	D	b	D	D	D
42232 422320	Men's & boys' clothing & furnishings whsle	37	D	D	D	е	D	D	D
422320	Men's & boys' clothing & furnishings whsle	37	D	D	D	е	D	D	D
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	22 22	D	D	D	c	D	D	D
42234 422340	Footwear whsle	8 8	D	D	D	b	D	D	D
4224 42241 422410	Grocery & related products whsle General-line grocery whsle General-line grocery whsle	307 32 32	3 148 546 D D	238 236 D D	55 137 D D	7 555 g g	475 215 D D	157 865 D D	173 351 D D
4224103	Other general-line grocery whsle	29	D	D	D	g	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	34 34	263 166 263 166	12 997 12 997	2 719 2 719	436 436	25 836 25 836	12 054 12 054	13 208 13 208
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	с	D	D	D
422430 4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk)	8	D	D	D	с	D	D	D
122 1002	whsle	7	D	D	D	с	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	8 8	D D	D D	D D	c c	D D	D D	D D
4224402	Poultry & poultry product (except live) whsle	8	D	D	D	с	D	D	D
42245 422450	Confectionery whsle Confectionery whsle	15 15	D D	D D	D D	c c	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	35 35	D D	D D	D D	f f	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	19 19	D D	D D	D D	e e	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	51 51	D D	D D	D D	g	D D	D D	D D
42249 422490	Other grocery & related products whsle Other grocery & related products	105	D	D	D	g	D	D	D
422490 4224901	Coffee, tea, & spice whsle	105 17	D	D D	D D	g c	D	D D	D D
4224902 4224903 4224905	Bread & baked goods whsle Soft drinks whsle Food & beverage basic	19 14	D D	D D	D D	g	D D	D D	D D
4224906	materials whsle Other grocery specialties whsle .	8 40	114 003 281 527	7 746 15 757	1 981 3 770	222 556	19 180 37 601	22 754 16 252	21 423 15 086
4225 42251	Farm-product raw material whsle Grain & field bean whsle	8 5 5		D D D	D D	b b			D D

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Nords         Organization provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide and provide	MSAs, and	PMSAs), see Appendix E]								
DC-40-VA-WCMSA-Con. Matchast Molecular -Con. Matchast Molecular -Con. Mat			ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	inventoriesr
DC-40-VA-W (X682-Cm.) Marchant Molecular -Co., Marchant Molecular -Co., M		WASHINGTON-BALTIMORE,								
Mechan wheeker-Or.										
L2         Worksite hain, nonintrake geods—         B         S00 PP         7 B73         B40         67 B74         50 PP         7 B73         B40         67 B74         67 B74 <th67 b74<="" th="">         67 B74         67 B74</th67>										
Con- transfer         Con- tr										
42991         Plactac methods & book times & status with a status model wi	422									
description         description <thdescription< th=""> <thdescription< th=""></thdescription<></thdescription<>			81	332 652	33 212	7 673	849	65 949	20 869	21 258
		shapes whsle	20	D	D	D	е	D	D	D
42280 (2000)         while	422610		20	D	D	D	e	D	D	D
422500         Constraints & alled products         6         0        0         <	42269		61	D	D	D		D	D	D
422802         Other standard and portunities         59         0	422690	Other chemical & allied products								
4227 199         Persidum A persiduan podets         100         0	4226902	Other chemical & allied products								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	1007		59	U	D	D	е	U	D	D
4227101         Pertosent bak stations & terminal (concret LP)         T         D        D         <		whsle								
422701         Percession but statistics & book for the second base of the s		Petroleum bulk stations &	-							
4227011         Personal basis and set	4227101	Petroleum bulk stations &								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42271011	Petroleum bulk stations								
42220 (acc Luk station & torminals) (acc Luk station & torminal & torminals) (acc Luk station & torminal & tormin	10070		4	U	D	D	d	D	D	D
(whe due stations & torimals)         16         0		(exc bulk stations & terminals)	16	D	D	D	е	D	D	D
	422720		16	D	D	D	e	D	D	D
d2231         Ber & ale while	4228	Beer, wine, & distilled alcoholic	37	D	D	р	a	П	D	П
4228 422801Wine & distilied alcoholic biverage wine & distilied alcoholic biverage (increased portation) While (increased portati		Beer & ale whsle	18	D	D	D	t	D	Đ	D
422200         while account control while or activity of a section of a sect			10	U	D	D	1	D	D	D
422201         whee		whsle	19	D	D	D	g	D	D	D
		whsle	19	D	D	D	g	D	D	D
		(licensed operation) whsle	19	D	D	D	g	D	D	D
42231 422310 4223102         Farm supplies while arm supplies while distributors         22 bit while are bit while	4229	whsle	189	D	D	D	h	D	D	D
4229102Farm suppliesMaile distributios		Farm supplies whsle	22	D		D	е	D		D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Farm supplies—whsle		D						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42292						°,			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	422920	whsle	30	D	D	D	f	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		whsle	30	D	D	D	f	D	D	D
supplies whsie         28         D         D         D         E         D         D         D           422840         Tobacco & bobacco product whsie.         10         D         D         D         D         F         D		supplies whsle	28	D	D	D	e	D	D	D
422940       Tobacco a tobacco product winsie.       10       D       D       D       F       D       D       D         42295       Paint, varnish, & supplies winsie       20       777 265       8 825       2 147       295       16 794       11 307       11 595         4229501       Paint, varnish, & supplies winsie       20       777 265       8 825       2 147       295       16 794       11 307       11 595         4229901       Paint, varnish, & supplies winsie       20       777 265       8 825       2 147       295       16 794       11 307       11 595         422990       Other miscellaneous nondurable gods wisle       79       D       D       D       e       D <td< td=""><td>422930</td><td></td><td>28</td><td>D</td><td>D</td><td>D</td><td>е</td><td>D</td><td>D</td><td>D</td></td<>	422930		28	D	D	D	е	D	D	D
42295 4229501       Paint, varnish, & supplies whsle Paint, varnish, & supplies & new paint Paint, varnish, & supplies & new p				D	=	D		-	=	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			-	D 77 265		D 2 147				D 11 595
whsle         whsle         20         77 265         8 825         2 147         295         16 794         11 307         11 595           42299         Other miscellaneous nondurable goods whsle         79         D         D         D         D         P         D	422950	Paint, varnish, & supplies whsle		77 265	8 825	2 147	295			11 595
42290 422901goods whsle	4220001	whsle	20	77 265	8 825	2 147	295	16 794	11 307	11 595
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			79	D	D	D	e	D	D	D
4229901 4229902 4229904Art goods whsle (mondurable goods) whsle		Other miscellaneous nondurable								
$\begin{array}{ c c c c c c } \hline \mbox{(nondurable goods whsle} & 22 & D & D & D & C & D & D & D \\ \hline \mbox{Other nondurable goods whsle} & 35 & D & D & D & D & D & C & D & D & D \\ \hline \mbox{Manufacturers' sales branches and sales offices & 281 & 8 716 352 & 367 966 & 86 142 & 6 878 & 752 101 & 235 171 & 224 706 \\ \hline \mbox{Manufacturers' sales branches and sales offices & 281 & 8 716 352 & 367 966 & 86 142 & 6 878 & 752 101 & 235 171 & 224 706 \\ \hline \mbox{Motor vehicle & motor vehicle parts & 3 & 9 & D & D & D & D & M & D & D & D \\ \hline \mbox{4211 } & Motor vehicle supplies & new parts & 9 & D & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & D & C & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 7 & D & D & D & D & D & D \\ \hline \mbox{4212 } & Motor vehicle supplies & new parts & 1 & D & D & D & D & D \\ \hline \mbox{4212 } & Home furnishings whsle & 1 & D & D & D & D & D \\ \hline \mbox{4213 } & Lumber & other construction materials whsle & 13 & D & D & D & D & D \\ \hline \mbox{4213 } & Lumber & duher construction materials whsle & 13 & D & D & D & D & D \\ \hline \mbox{4213 } & Lumber & steleted construction materials whsle & & 13 & D & D & D & D & D & D & D \\ \hline \ \mbox{4213 } & Brick, stone, & related construction & 5 & D & D & D & D & D & D & D & D \\ \hline \ \mbox{4213 } & Brick, stone, & related construction & 5 & D & D & D & D & D & D & D & D & D$		Art goods whsle	21	D	D	D		D	D	D
Manufacturers'sales branches and sales offices2818 716 352367 96686 1426 878752 101235 171224 706421Wholesale trade, durable goods177DDDDhDDD4211Motor vehicle & motor vehicle parts & supplies whsle9DDDDCDDD42112Motor vehicle supplies & new parts9DDDCDDDD421120Motor vehicle supplies & new parts7DDDCDDD <t< td=""><td></td><td>(nondurable goods) whsle</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		(nondurable goods) whsle								
421Wholesale trade, durable goods1177DDDDhDDD4211Motor vehicle x motor vehicle parts & supplies whsle9DDDDCDDD42112Motor vehicle supplies & new parts whsle9DDD </td <td>1220001</td> <td>Manufacturers' sales</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	1220001	Manufacturers' sales								
4211Motor vehicle & motor vehicle parts & supplies whsle9DDDCDD42112Motor vehicle supplies & new parts whsle7DDDCDD421120Motor vehicle supplies & new parts whsle7DDDCDD4211202Motor vehicle supplies & new parts upstrs – jobbers7DDDCDD4211202Motor vehicle supplies & new parts – jobbers7DDDCDD42122Hume furnishings whsle5DDDDDDD42122Hume furnishings whsle2DDDDDDD42122Home furnishings whsle1DDDDDDD42132Brick, stone, & related construction materials whsle13DDDDDDD421320Brick, stone, & related construction5DDDDDDDD421320Brick, stone, & related construction5DDDDDDDD421320Brick, stone, & related construction5DDDDDDDD421320Brick, stone, & related construction5DDDDDDDD	101									
supplies whslesupplies & new parts9DDDCDDD42112Motor vehicle supplies & new parts whsle7DDDCDDD421120Motor vehicle supplies & new parts whsle7DDDCDDD4211202Motor vehicle supplies & new parts-jobbers7DDDCDDD42122Furniture & home furnishings whsle2DDDDDDDD42122Home furnishings whsle2DDDDDDDD42122Home furnishings whsle1DDDDDDDD42132Brick, stone, & related construction13DDDDDDDDD421320Brick, stone, & related construction5DDDDDDDDD421320Brick, stone, & related construction5DDDDDDDDD421320Brick, stone, & related construction5DDDDDDDDD421320Brick, stone, & related construction5DDDDDDDDD421320Brick, stone, & related construction5DDDDDD<		-	1//	U	D	D	n	U	D	D
whslewhsle7DDDCDDD4211202Motor vehicle supplies & new whsle7DDDCDDD4211202Motor vehicle supplies & new parts-jobbers5DDDCDDD42122Furniture & home furnishings whsle2DDDDDDD42122Home furnishings whsle1DDDDDDD42122Home furnishings whsle1DDDDDDD42132Brick, stone, & related construction materials whsle13DDDDDDD421320Brick, stone, & related construction5DDDDDDDD421320Brick, stone, & related construction5 <td></td> <td>supplies whsle</td> <td>9</td> <td>D</td> <td>D</td> <td>D</td> <td>с</td> <td>D</td> <td>D</td> <td>D</td>		supplies whsle	9	D	D	D	с	D	D	D
4211202whsle7DDDCDDD4211202Motor vehicle supplies & new parts – jobbers5DDDCDDD4212Furniture & home furnishings whsle2DDDDDDDD42122Home furnishings whsle1DDDDDDDD42122Home furnishings whsle1DDDDDDDD42122Home furnishings whsle1DDDDDDDDD42132Lumber & other construction materials whsle13DDDDDDDDD421320Brick, stone, & related construction materials whsle5DDDDDDDDD421320Brick, stone, & related construction materials whsle5DDDDDDDDD421320Brick, stone, & related construction materials whsle5DDDDDDDDD421320Brick, stone, & related construction materials whsle5DDDDDDDD421320Brick, stone, & related construction materials whsle5DDDDDDDDDD421320Brick, stone		whsle	7	D	D	D	с	D	D	D
parts jobbers5DDDCDDD4212 42122Furniture & home furnishings whsle2DDDDDDD42122 421220Home furnishings whsle1DDDDDDD42132 42132Lumber & other construction materials whsle13DDDDDDDD42132Brick, stone, & related construction materials whsle3DDDDCDDD421320Brick, stone, & related construction materials whsle5DDDDDDD		whsle	7	D	D	D	с	D	D	D
42122 421220Home furnishings whsle1DDDDDDDD421220Home furnishings whsle1DDDDDDDD4213Lumber & other construction materials whsle13DDDDDDD42132Brick, stone, & related construction materials whsle13DDDDCDDD421320Brick, stone, & related construction materials whsle5DDDDDDD	4211202		5	D	D	D	с	D	D	D
421220Home furnishings whsle1DDDDDDDD4213Lumber & other construction materials whsle13DDDCDDD42132Brick, stone, & related construction materials whsle5DDDDDDDD421320Brick, stone, & related construction5DDDDDDDD										
whsle13DDCDD42132Brick, stone, & related construction materials whsle5DDDDDD421320Brick, stone, & related construction5DDDDDD		Home furnishings whste								
42132     Brick, stone, & related construction materials whsle     5     D     D     D     D     D     D       421320     Brick, stone, & related construction     5     D     D     D     D     D     D	4213		10			~				D
421320 Brick, stone, & related construction	42132	Brick, stone, & related construction								
i materiais whisei 51 DI DI DI DI DI DI DI DI DI	421320	Brick, stone, & related construction								
		materiais while	ı 5.	DI	D	D	b b l	DI	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Baltimore, MD PMSA—Con.								
	Manufacturers' sales branches and sales offices — Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment		_	_	_		_	_	_
42142 421420	& supplies whsle Office equipment whsle Office equipment whsle	52 10 10	D D D	D D D	D D D	g e e	D D D	D D D	D D D
421420	Computer & computer peripheral	10	U	D	D	6	U	D	D
42143	equipment & software whsle Computer & computer peripheral	26	D	D	D	f	D	D	D
4214301	equipment & software whsle Computer & peripheral	26	D	D	D	f	D	D	D
42143011	equipment whsle Computers & peripheral	26	D	D	D	f	D	D	D
42143012	equipment for resale Computers & peripheral equipment for end use	11 15	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	5	D	D	D	b	D	D	D
42144	Other commercial equipment Whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital	_	_	-	_	-	_	_	_
421450	equipment & supplies whsle Medical, dental, & hospital	8	D	D	D	е	D	D	D
4214501	equipment & supplies whsle Surgical, medical, & hospital	8	D	D	D	е	D	D	D
4045	supplies whsle	8	D	D	D	е	D	D	D
4215 42151	Metal & mineral (except petroleum) whsle Metal service centers & offices	10 8	D D	D D	D D	e	D	D	D D
421510 4215101	Metal service centers & offices Ferrous metal service centers &	8	D	D	D	с с	D	D	D
42151011	sales offices Ferrous metal service	7	D	D	D	с	D	D	D
	centers	5	D	D	D	с	D	D	D
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring	48	D	D	D	f	D	D	D
421610	supp, & const material whsle Electrical apparatus & equip, wiring supp, & const material	17	D	D	D	С	D	D	D
	whsle	17	D	D	D	с	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	f	D	D	D
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	19	D	D	D	f	D	D	D
4210302	communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating		5			_			5
42171 421710	equipment & supplies whsle Hardware whsle Hardware whsle	9 2 2	D D D	D D D	D D D	e c c	D D D	D D D	D D D
42172	Plumbing & heating equipment &	_				ő	5	5	2
421720	supplies (hydronics) whsle Plumbing & heating equipment &	2	D	D	D	b	D	D	D
40470	supplies (hydronics) while	2	D	D	D	b	D	D	D
42173 421730	Warm air heating & air-conditioning equipment & supplies whsle Warm air heating & air-	5	D	D	D	с	D	D	D
421700	conditioning equipment & supplies whsle	5	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies								
42181	whsle Construction & mining (except	33	D	D	D	с	D	D	D
421810	petroleum) machinery & equip whsle Construction & mining (except	5	D	D	D	b	D	D	D
-21010	petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment	4.5	-	-	5			<b>F</b>	5
421830	whsle Industrial machinery & equipment whsle	15 15	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	5	D	D	D	a	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Baltimore, MD PMSA-Con.								
	Manufacturers' sales branches and sales offices – Con.								
422	Wholesale trade, nondurable goods	104	D	D	D	h	D	D	D
4221 42213	Paper & paper product whsle Industrial & personal service paper	14	D	D	D	с	D	D	D
422130	whsle	1	D	D	D	с	D	D	D
1000	whsle	1	D	D	D	c	D	D	D
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	3 3	D D	D D	D D	f f	D D	D D	D D
422210	whsle	3	D	D	D	f	D	D	D
	pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	b	D	D	D
42231 422310	Piece goods, notions, & other dry goods whsle Piece goods, notions, & other dry	2	D	D	D	a	D	D	D
	goods whsle	2	D	D	D	а	D	D	D
4224 42242 422420	Grocery & related products whsle Packaged frozen food whsle Packaged frozen food whsle	33 4 4	1 905 912 D D	60 332 D D	15 289 D D	1 672 b b	130 970 D D	5 797 D D	6 354 D D
42249	Other grocery & related products whsle	21	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	21	D	D	D	g	D	D	D
4224901 4224902 4224903	Coffee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle	2 7 6	D D D	D D D	D D D	a e f	D D D	D D D	D D D
4224905	Other grocery specialties whsle .	5	D	Ď	D	c	Ď	D	D
4226 42269	Chemical & allied products whsle Other chemical & allied products	19	D	D	D	e	D	D	D
422690	whsle Other chemical & allied products whsle	19 19	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	e c	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	8	D	D	D	c	D	D	D
4227101	terminals Petroleum bulk stations &	8	D	D	D	с	D	D	D
42271012	terminals (except LP) Petroleum bulk terminals (except LP)	8 5	D	D	D	c c	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	481	4 541 808	128 056	28 754	3 148	230 542	11 729	12 392
421	Wholesale trade, durable goods	342	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	е	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle.	2	D	D	D	e	D	D	D
42112 421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	whsle	9	D	D	D	b	D	D	D
4212 42121	Furniture & home furnishings whsle	31 26	D	D D	D D	c c	D D	D D	D
421210 4212101	Furniture whsle Household & lawn furniture	26	D	D	D	C	D	D	D
4212102	whsle Office & business furniture whsle	13 13	D	D	D	b	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	5 5	D D	D D	D D	a a	D D	D D	D D
4213	Lumber & other construction materials whsle	20	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D

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Weissmerten Abstraction         Baitmore, MD PMSA-Cont.           Baitmore, MD PMSA-Cont.         Baitmore, MD PMSA-Cont.           Contraction Markaning         Baitmore Markaning           Contraction Markaning         Contraction Markaning <t< th=""><th>woas, anu</th><th>PMSAs), see Appendix E</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></t<>	woas, anu	PMSAs), see Appendix E								
De-MD-V-AW CMSA-Con. Agents, includes, and Distance, and Section 2000.Includes and Section			ments		pavroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	
Battmore, DPUSA - Con.         Section (Section (Sec										
Appendix booksex, and all segments Constitution for segments is advantating goods—Constitution Constitution for segments is advantating goods—Constitution for segments is advantati										
eff         Workseks trans, durch songersek         63         D         D         D         D         C         C         D         D           42140         Compare A control account on the songersek         60         D		Agents, brokers, and commission merchants –								
42143         Professional Accounted adjorner         5         0	421									
42143         Conjunt # Supplies Computer Supplies         n		Professional & commercial equipment			_	_		_	_	_
421430         Compute A computer properties         a         b	42143	Computer & computer peripheral								
421280         Company A performal any planned water. explanned water. 21 0 0 0 0 0 0 0 0 0 0 0 0 0	421430	Computer & computer peripheral								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4214301	Computer & peripheral								
d214.00 d214.01 table while supplies while whether applies while whether 	42144									D
421401Assistance A loop dequanted A description of A upplies with active of A upplies with a upp	421440	Other commercial equipment whsle		D	D	D	b	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4214401	Restaurant & hotel equipment &	10	D	D	D	b	D	D	D
421450         Medical central, & toroginal support of cost material support of cost mate	42145	Medical, dental, & hospital	20	D	П	П	h	р		
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	421450	Medical, dental, & hospital								
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4214501	Surgical, medical, & hospital								
42151 4215101 4215101Metal service centers & diffes: 1115 10 000 000 000 000 000 000 000 000 </td <td>4215</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	4215									
4215101Ferrous metal service centers Å sales offices10DD <thd< th="">DD&lt;</thd<>		Metal service centers & offices	15	D	D	D	b	D	D	D
4215012Ferrous metal sale offices10DDDDDBDDD42152Coal & other mineral & ore whse1DDDADDD42161Electrical goar material whse		Ferrous metal service centers &								
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	42151012	Ferrous metal sales offices								D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42152 421520	Coal & other mineral & ore whsle								D
										D
winis winiswinis33DDDCDDD42162Electrical appliance, television & radio set winis472 7781 659422282 502421620Electrical appliance, television & radio set winis472 7781 659422282 50242169Other electronic parts & equipment 		Electrical apparatus & equip, wiring								D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	421610	wiring supp, & const material			D	D		D		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	42162		33	D	D	D	С	D	D	D
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		radio set whsle	4	72 778	1 659	422	28	2 502	-	-
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		radio set whsle	4	72 778	1 659	422	28	2 502	-	-
whelewhele38DDDCDDD4216902Communications equipment & supplies while12DDDDDDD4216902Electronic parts (excluding communications equipment) whele26DDDDCDDD4217Hardware, & plumbing & heating equipment whele39DDDDDDDD42171Hardware, & plumbing & heating equipment whele39DDDDDDDDD42172Plumbing & heating equipment & supplies (hydronics) whale2097 9233 681720866 55011611342173Warm air heating & air- conditioning equipment & supplies (hydronics) whale7DDDDDDD42182Frame Ag arden machinery & whele7DDDDDDDD42182Hardware, & garden machinery & whele7DDDDDDDD42182Farm & conditioning equipment & supplies whele73DDDDDDDDD42182Farm & sarden machinery & equipment whele1DDDDDDDDDDD42173Mare Marke Machinery & equipment & supplies (hydronics) whale7DD<		whsle	38	D	D	D	с	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		whsle	38	D	D	D	с	D	D	D
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		supplies whsle	12	D	D	D	b	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4210902	communications equipment)	26	D	D	D	с	D	D	D
42171 Hardware whsle $39$ 10D D DD DD DD 	4217						Ŭ			
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		equipment & supplies whsle Hardware whsle		D	D	D		D		D
supplies (hydronics) while209792336817208666550116113421720Plumbing & heating equipment & supplies (hydronics) whsle20979233681720866655011611342173Warm air heating & air-conditioning equipment & supplies whsle7DDDDDDDDD421730Warm air heating & air-conditioning equipment & supplies whsle7DDD </td <td></td> <td></td> <td>10</td> <td>D</td> <td>D</td> <td>D</td> <td>b</td> <td>D</td> <td>D</td> <td>D</td>			10	D	D	D	b	D	D	D
supplies (hydronics) while20979233681720866655011611342173Warm air heating & air-conditioning equipment & supplies while7DDDDDDDD421730Warm air heating & air-conditioning equipment & supplies while7DDDDDDDDD42183Machinery, equipment, & supplies while73DDDDDDDDD42182Farm & garden machinery & equipment whele1DDDDaDDDD421820Industrial machinery & equipment whsle1DDDDaDDDD421830Industrial machinery & equipment whsle47DDDDCDDD4218302Hydraulic & pneumatic (fluid- power) machinery & equipment whsle47DDDDDDDDD42183021Hydraulic & pneumatic (fluid- power) machinery & equipment whsle5DDDDDDDDDD4218303General-purpose industrial4DDDDDDDDDDDD4218303General-purpose industrial4DDDDDDDDDDD </td <td></td> <td>supplies (hydronics) whsle</td> <td>20</td> <td>97 923</td> <td>3 681</td> <td>720</td> <td>86</td> <td>6 550</td> <td>116</td> <td>113</td>		supplies (hydronics) whsle	20	97 923	3 681	720	86	6 550	116	113
421730equipment & supplies whsle7DDDDDDDD421730Warm air heating & air- conditioning equipment & supplies whsle7DDDDDDDD4218Machinery, equipment & supplies whsle73DDDDCDDD42182Farm & garden machinery & equipment whsle73DDDDCDDD421820Farm & garden machinery & equipment whsle1DDDDDDDDDD421830Industrial machinery & equipment whsle47DDDDDDDDDDD4218302Hydraulic & pneumatic (fluid power) machinery & equipment whsle5DDDDDDDDDDDDD42183021Hydraulic & pneumatic pumps & motors whsle5DDD	421720	supplies (hydronics) whsle	20	97 923	3 681	720	86	6 550	116	113
421730Warm air heating & air- conditioning equipment & supplies whsle7DDDDDD4218Machinery, equipment, & supplies whsle73DDDDDDD42182Farm & garden machinery & equipment whsle11DDDDaDD42182Farm & garden machinery & equipment whsle11DDDaDDD42183Industrial machinery & equipment whsle11DDDDaDDD42183Industrial machinery & equipment whsle47DDDCDDD4218302Hydraulic & pneumatic (fluid power) machinery & equipment whsle47DDDDDDDD42183021Hydraulic & pneumatic pumps & & motors whsle5DDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDDDDDD421830	42173	Warm air heating & air-conditioning	7	D	D	D	b	D	D	D
supplies whsle7DDDDDDDD4218Machinery, equipment, & supplies whsle73DDDDCDD42182Farm & garden machinery & equipment whsle1DDDDCDDD421820Farm & garden machinery & equipment whsle1DDDDADDD421830Industrial machinery & equipment whsle1DDDDADDD4218302Industrial machinery & equipment whsle47DDDDCDDD42183021Hydraulic & pneumatic (fluid- power) machinery & equipment whsle5DDDDDDDD42183033General-purpose industrial4DDDDDDDDD4218303Motors whsle4DDDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDDDDDDD4218303General-purpose industrial4DDDD<	421730	Warm air heating & air- conditioning equipment &					5			
42182whsle73DDDcDDD42182Farm & garden machinery & equipment whsle1DDDaDD421820Farm & garden machinery & equipment whsle1DDDaDD42183Industrial machinery & equipment whsle1DDDaDD421830Industrial machinery & equipment 		supplies whsle	7	D	D	D	b	D	D	D
42182Farm & garden machinery & equipment whsle1DDaDD42183Industrial machinery & equipment whsle1DDDaDD42183Industrial machinery & equipment whsle47DDDcDD4218302Industrial machinery & equipment whsle47DDDcDDD4218302Hydraulic & pneumatic (fluid- power) machinery & equipment whsle47DDDcDDD42183021Hydraulic & pneumatic pumps & motors whsle5DDDDDDDD4218303General-purpose industrial4DDDDDDDD		whsle	73	D	D	D	с	D	D	D
421820Farm & garden machinery & equipment whsle1DDDaDD42183Industrial machinery & equipment whsle47DDDCDD4218302Industrial machinery & equipment whsle47DDDCDD4218302Hydraulic & pneumatic (fluid- power) machinery & equipment whsle47DDDCDDD42183021Hydraulic & pneumatic (fluid- power) machinery & equipment whsle5DDDDDDD42183021Hydraulic & pneumatic pumps & motors whsle4DDDDDDD4218303General-purpose industrial4DDDDDDD		Farm & garden machinery & equipment whsle	1	D	D	D	а	D	D	D
whsle47DDDCDD421830Industrial machinery & equipment whsle47DDDCDD4218302Hydraulic & pneumatic (fluid- power) machinery & equipment whsle47DDDDCDDD42183021Hydraulic & pneumatic pumps & motors whsle5DDDDDDDD4218303General-purpose industrial4DDDDDDDD	421820	Farm & garden machinery &	1	D	D	D	а	D	D	D
421830     Industrial machinery & equipment whsle     47     D     D     D     C     D     D     D       4218302     Hydraulic & pneumatic (fluid- power) machinery & equipment whsle     5     D     D     D     b     D     D     D       42183021     Hydraulic & pneumatic pumps & motors whsle     5     D     D     D     D     D     D     D       4218303     General-purpose industrial     4     D     D     D     D     D     D     D	42183		47	5		5	_			
4218302     Hydraulic & pneumatic (fluid- power) machinery & equipment whsle     5     D     D     D     D     D     D       42183021     Hydraulic & pneumatic pumps & motors whsle     5     D     D     D     D     D     D     D       4218303     General-purpose industrial     4     D     D     D     D     D     D     D     D	421830	Industrial machinery & equipment								
42183021     Whsle     5     D     D     D     D     D     D     D       42183023     Hydraulic & pneumatic pumps & motors whsle     4     D     D     D     b     D     D     D       4218303     General-purpose industrial     4     D     D     D     b     D     D     D	4218302	Hydraulic & pneumatic (fluid-	4/	U	D	D	С	D		
4218303 General-purpose industrial 4 D D D D D D D D D D D D	42183021	whsle	5	D	D	D	b	D	D	D
		& motors whsle	4	D	D	D	b	D	D	D
machinery & equipment whsle . 25 D D D D D D D D D D D D D D D D D D			25	D	D	D	b	D	D	D
421840 Industrial supplies whsle				D	D	D		D	D	D
					D					

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Baltimore, MD PMSA-Con.								
	Agents, brokers, and commission merchants – Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle-Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	а	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle Other miscellaneous durable goods	24	D	D	D	b	D	D	D
42199 421990	Whsle	15	D	D	D	b	D	D	D
	goods whsle	15	D	D	D	b	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	139 13	D	D	D	g b	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	15	D	D	D	b	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	64 8	1 630 669 D	42 838 D	9 484 D	1 125 e	69 703 D	10 299 D	10 691 D
422410 4224103	General-line grocery whsle Other general-line grocery	8	D	D	D	e	D	D	D
42242	whsle         Packaged frozen food whsle	8 9	D	D	D	e c	D	D	D
422420	Packaged frozen food whsle	9	D	D	D	с	D	D	D
42245 422450	Confectionery whsle	8 8	D D	D D	D	e e	D D	D	D
42249	Other grocery & related products whsle	26	D	D	D	b	D	D	D
422490 4224906	Other grocery & related products whsle Other grocery specialties whsle .	26 12	D	D	D	b	D	D D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
422610	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
4229	Miscellaneous nondurable goods whsle	22 3	D	D	D	с	D	D	D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	3 3	D D	D D	D D	a a	D D	D D	D D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	а	D	D	D
42299	Other miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
422990 4229902	Other miscellaneous nondurable goods whsle General merchandise	10	D	D	D	b	D	D	D
4229902	(nondurable goods) whsle	4	D	D	D	b	D	D	D
	Hagerstown, MD PMSA								
42	Wholesale trade	156	922 734	62 927	14 523	2 184	123 296	57 991	67 571
421	Wholesale trade, durable goods	113	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	с	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	с	D	D	D
421110 4211105	Automobile & other motor vehicle whsle Heavy truck & tractor (over	10	D	D	D	с	D	D	D
	26,000 lb) whsle	6	D	D	D	с	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430 4214301	Computer & computer peripheral equipment & software whsle Computer & peripheral	3	D	D	D	b	D	D	D
4214301	equipment whsle Computers & peripheral	3	D	D	D	b	D	D	D
	equipment for end use	3	D	D	D	b	D	D	D

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WISAS, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
40	Hagerstown, MD PMSA-Con.								
<b>42</b> 421	Wholesale trade-Con. Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	с	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	с	D	D	D
42162	Electrical appliance, television &		_	_	_		_	_	_
421620	radio set whsle Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	с	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment								
421830	Industrial machinery & equipment	10	D	D	D	b	D	D	D
4218304	Whsle	10	D	D	D	b	D	D	D
42184	equipment whsle	1	D	D	D	a b	D	D	D
421840 42185	Industrial supplies whsle Service establishment equipment &	4	D	D	D	b	D	D	D
421850	Supplies whsle Service establishment equipment	1	D	D	D	b	D	D	D
4218504	& supplies whsle Other service establishment	1	D	D	D	b	D	D	D
4210304	equipment & supplies whsle	1	D	D	D	b	D	D	D
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	13 9	D	D	D	c c	D	D	D
421930 4219301	Recyclable material whsle Iron & steel scrap processors & dealers	9	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing		_		_	-	_		_
	equipment)	3	D	D	D	b	D	D	D
422 4221	Wholesale trade, nondurable goods           Paper & paper product whsle	43	D	D	D	f	D D	D	D
4221	Grocery & related products whsle	12	D	D	D	c e	D	D	D
42241 422410	General-line grocery whsle	2	D	D	D	c c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	
42249	Other grocery & related products					, in the second s			
422490	Other grocery & related products	5	D	D	D	с	D	D	D
4224902	whsle Bread & baked goods whsle	5 2	D	D D	D	c b	D	D	D
4224903 4227	Soft drinks whsle	3	D	D	D	С	D	D	D
4227	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	5	D	D	D	c c	D	D	D
422710	Petroleum bulk stations &	4	D	D	D		D	D	D
4227101	terminals Petroleum bulk stations &	4	D	D	D	С	D	D	D
42271011	terminals (except LP) Petroleum bulk stations	3	D	D	D	c	D	D	D
	(except LP) Merchant wholesalers	137	D	D	D	с g	D	D	D
421	Wholesale trade, durable goods	101	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts &	00	D		D		D		
42111	Automobile & other motor vehicle	20	D	D	D	c	D	D	D
421110	whsle Automobile & other motor vehicle whsle	10 10	D	D	D	c c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	6 800	1 430	334	70	3 209	917	917
4216	Electrical goods whsle	7	D	D	534 D	70 C	5 209 D	917 D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
		. 3		U D				. 0	. 0

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MSAs, and	I PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Hagerstown, MD PMSA-Con.								
	Merchant wholesalers - Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	с	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	а	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219 42193	Miscellaneous durable goods whsle Recyclable material whsle	13 9	D D	D D	D	С	D D	D D	D D
421930 421930 4219301	Recyclable material while Iron & steel scrap processors &	9	D	D	D	c c	D	D	D
4219301	dealers Iron & steel scrap processors	3	D	D	D	b	D	D	D
	(using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	D	D	D	с	D	D	D
4224 42241	Grocery & related products whsle General-line grocery whsle	72	D	D	D	e c	D	D	D
422410 4224103	General-line grocery whsle Other general-line grocery whsle	2	D	D D	D	c c	D D	D D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	11	D	D	D	с	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	с	D	D	D
4224	Grocery & related products whsle	5	D	D	D	с	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4216 42162	Electrical goods whsle Electrical appliance, television &	4	D	D	D	b	D	D	D
421620	radio set whsle Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
	1 1000 301 WIND	. 1		U	U D	u u		U	U U

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA								
42	Wholesale trade	4 597	47 260 420	3 136 480	805 467	69 965	5 794 315	2 145 511	2 233 699
421	Wholesale trade, durable goods	3 246	35 121 702	2 328 416	613 608	47 424	4 295 374	1 616 789	1 651 397
4211	Motor vehicle & motor vehicle parts & supplies whsle	316	14 853 895	185 619	46 483	5 205	470 321	414 230	410 217
42111	Automobile & other motor vehicle whsle	96	13 235 749	68 900	18 073	2 002	239 298	158 403	141 101
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	96 58	13 235 749 5 086 038	68 900 28 819	18 073 7 633	2 002 1 076	239 298 117 367	158 403 46 011	141 101 44 289
4211102	Bus & recreational vehicle whsle	6	5 080 038	20 019 D	7 000 D	b	D	40 011 D	44 209 D
4211103	Light truck & van (14,000 lb or less) whsle	8	7 948 867	20 778	5 846	324	88 327	79 405	62 854
4211104	Medium truck & tractor (14,001 Ib to 26,000 lb) whsle	7	D	D	D	с	D	D	02 001 D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	D	D	D	е	D	D	D
42112	Motor vehicle supplies & new parts	110	1 404 005	07 751	01 540	0,100	170 050	040 007	055 000
421120	whsle Motor vehicle supplies & new parts whsle	119 119	1 494 295 1 494 295	87 751 87 751	21 546 21 546	2 130 2 130	176 859 176 859	243 987 243 987	255 888 255 888
4211201	Motor vehicle supplies & new parts-warehouse distributors.	47	D	07 731 D	21 J40	2 130 f	D	243 907 D	200 000 D
4211202	Motor vehicle supplies & new parts – jobbers	65	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	7	D	D	D	b	D	D	D
42113 421130	Tire & tube whsle Tire & tube whsle	17 17	D D	D D	D D	c c	D D	D D	D D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	84 84	D D	D D	D D	f f	D D	D D	D D
4212 42121	Furniture & home furnishings whsle	276 149	1 231 297 826 328	92 251 46 766	21 114 10 599	2 235 976	164 689 82 864	54 472 21 095	57 303 22 272
421210 4212101	Furniture whsle Household & lawn furniture	149	826 328	46 766	10 599	976	82 864	21 095	22 272
4212102	Whsle	47	130 335	6 795	1 560	146	16 873	8 864	9 294
	whsle	102	695 993	39 971	9 039	830	65 991	12 231	12 978
42122 421220	Home furnishings whsle Home furnishings whsle	127 127	404 969 404 969	45 485 45 485	10 515 10 515	1 259 1 259	81 825 81 825	33 377 33 377	35 031 35 031
4212201	Household china, glassware, & crockery whsle	23	67 231	7 183	1 910	218	13 792	12 182	12 689
4212202 4212203	Linens, domestics, draperies, & curtains whsle	26	95 329	9 490	2 230	274	16 345	3 934	3 826
4212203 4212204	Floor coverings whsle Other home furnishings whsle	45 33	D D	D	D D	e e	D	D D	D D
4213	Lumber & other construction materials whsle	143	930 401	64 913	15 030	1 704	120 980	60 016	69 726
42131	Lumber, plywood, millwork, & wood panel whsle	60	554 417	34 800	7 129	883	63 563	38 099	46 590
421310	Lumber, plywood, millwork, & wood panel whsle	60	554 417	34 800	7 129	883	63 563	38 099	46 590
4213101 4213102	Lumber without yard whsle	4 8	D D	D D	D D	a c	D D	D D	D D
4213103	Plywood, veneer, millwork, & wood panel whsle	48	447 555	27 772	5 885	669	49 988	29 287	37 378
42132	Brick, stone, & related construction materials whsle	29	167 434	8 343	1 756	221	16 381	7 712	8 378
421320	Brick, stone, & related construction materials whsle	29 29	167 434	8 343 8 343	1 756	221	16 381	7 712	8 378
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	30 006	2 611	635	105	6 137	3 143	3 509
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related	9	D	D	D	b	D	D	D
	products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
421330	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
4213301	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
42139 421390	Other construction materials whsle Other construction materials	35	146 023	17 649	5 211	476	30 836	10 189	10 117
421390	whsle	35	146 023	17 649	5 211	476	30 836	10 189	10 117
4213901	glass whsle Other construction materials	8	19 147	3 065	1 840	174	4 835	2 591	1 863
	whsle	27	126 876	14 584	3 371	302	26 001	7 598	8 254

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Washington, DC-MD-VA-WV								
	PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment & supplies whsle	858	9 101 092	1 156 175	316 974	18 729	2 063 255	441 597	436 555
42141 421410	Photographic equipment & supplies whsle Photographic equipment &	25	74 520	5 677	1 024	127	11 471	5 738	7 096
21410	supplies whsle	25	74 520	5 677	1 024	127	11 471	5 738	7 096
42142 421420	Office equipment whsle Office equipment whsle	106 106	783 929 783 929	170 093 170 093	48 163 48 163	3 437 3 437	301 807 301 807	46 625 46 625	52 234 52 234
2143	Computer & computer peripheral equipment & software whsle	477	7 624 096	888 516	245 311	13 026	1 575 924	338 108	324 751
121430	Computer & computer peripheral equipment & software whsle	477	7 624 096	888 516	245 311	13 026	1 575 924	338 108	324 751
1214301 12143011	Computer & peripheral equipment whsle Computers & peripheral	391	7 218 554	797 919	216 275	11 626	1 402 758	334 365	320 532
42143012	equipment for resale Computers & peripheral	113	1 768 548	91 806	18 692	1 348	202 857	93 310	100 000
4214302	equipment for end use Computer software (packaged)	278	5 450 006	706 113	197 583	10 278	1 199 901	241 055	220 532
	whsle	86	405 542	90 597	29 036	1 400	173 166	3 743	4 219
12144 121440	Other commercial equipment whsle . Other commercial equipment	61 61	D	D	D	f	D	D	ם
214401	whsle Restaurant & hotel equipment & supplies whsle	37	D	D	D	e	D	D	
214402	Store machines & equipment whsle	24	D	D	D	c	D	D	D
2145	Medical, dental, & hospital								
21450	equipment & supplies whsle Medical, dental, & hospital	117	331 686	50 012	11 824	950	97 310	24 146	22 158
214501	equipment & supplies whsle Surgical, medical, & hospital supplies whsle	117 104	331 686 D	50 012 D	11 824 D	950 f	97 310 D	24 146 D	22 158 D
214502	Dental equipment & supplies whsle	13	D	D	D	c	D	D	C
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	14 14	18 201 18 201	4 213 4 213	945 945	105 105	6 841 6 841	3 967 3 967	4 308 4 308
42149	Other professional equipment & supplies whsle	58	D	D	D	е	D	D	D
121490	Other professional equipment & supplies whsle	58	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	52	D	D	D	е	D	D	D
4215	Metal & mineral (except petroleum) whsle	58	D	D	D	f	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	50 50	D		D D	f			
4215101	Ferrous metal service centers & sales offices	41	109 789	15 198	3 619	482	24 867	11 084	11 271
42151011	Ferrous metal service centers	27	D	D	D	e	р	D	D
42151012 4215102	Ferrous metal sales offices Nonferrous metal service centers & sales offices	14 9	D	D	D	b	D	D	
42152	Coal & other mineral & ore whsle	8	D	D	D	b	p	D	D
421520 4215202	Coal & other mineral & ore whsle . Other mineral & ore whsle	8 4	D D	D D	D D	b b	D D	D	D
1216 12161	Electrical goods whsle Electrical apparatus & equip, wiring	531	4 289 323	408 511	114 543	8 335	675 516	168 798	179 586
121610	supp, & const material whsle Electrical apparatus & equip,	130	739 671	74 865	17 414	1 600	120 004	39 351	38 940
	wiring supp, & const material whsle	130	739 671	74 865	17 414	1 600	120 004	39 351	38 940
2162	Electrical appliance, television & radio set whsle	41	263 688	14 707	3 461	455	32 575	16 177	17 053
21620	Electrical appliance, television & radio set whsle	41	263 688	14 707	3 461	455	32 575	16 177	17 053
42169	Other electronic parts & equipment whsle	360	3 285 964	318 939	93 668	6 280	522 937	113 270	123 593
21690	Other electronic parts & equipment whsle	360	3 285 964	318 939	93 668 93 668	6 280 6 280	522 937	113 270	123 593
216901	Communications equipment & supplies whsle	229	2 231 500	256 166	77 868	5 125	410 650	64 453	72 535
4216902	Electronic parts (excluding communications equipment)								

#### WHOLESALE TRADE-GEOG. AREA SERIES

#### DISTRICT OF COLUMBIA 53

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventoriesr (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating								
42171 421710	equipment & supplies whsle Hardware whsle	251 110 110	945 400 301 536 301 536	95 987 37 832 37 832	23 000 9 384 9 384	2 780 1 351 1 351	182 874 69 657 69 657	111 066 40 078 40 078	106 215 38 033 38 033
42172	Plumbing & heating equipment &	51	D	D	5	f	P	D	D
421720	supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	51 51	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	74	362 394	31 779	7 166	690	64 910	42 190	39 297
421730	Warm air heating & air- conditioning equipment &								
	supplies whsle	74	362 394	31 779	7 166	690	64 910	42 190	39 297
42174	Refrigeration equipment & supplies whsle	16	D	D	D	с	D	D	D
421740	Refrigeration equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies	10		D	D	Ŭ		D	D
42181	whsle Construction & mining (except petroleum) machinery & equip	512	2 685 054	230 563	53 967	5 541	421 681	277 097	304 915
421810	whsle Construction & mining (except petroleum) machinery & equip whsle	49 49	D	D	D	f	D	D	D
42182	Farm & garden machinery &	45	D	D	D	'	D	D	D
421820	equipment whsle Farm & garden machinery &	49	D	D	D	е	D	D	D
4218201	equipment whsle	49	D	D	D	е	D	D	D
	Farm machinery & equipment – farm dealers	33	63 174	7 712	1 804	319	13 684	21 593	22 971
4218202	Farm machinery & equipment – whsle distributors	11	30 909	3 538	647	92	5 943	5 690	6 382
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment	100	F77 005		45 747	4 000	107 710	50,000	50,000
421830	whsle Industrial machinery & equipment	182	577 925	66 269	15 717	1 669	127 713	53 606	59 860
4218301	whsle Food-processing machinery &	182	577 925	66 269	15 717	1 669	127 713	53 606	59 860
4218302	equipment whsle Hydraulic & pneumatic (fluid- power) machinery & equipment	12 15	D 14 195	D 1 802	D 408	с 50	D 3 291	D 1 117	D 1 456
4218303	whsle								
4218305	machinery & equipment whsle . Materials handling equipment	66	216 781	20 677	5 535	572	40 509	27 099	28 613
4218306	whsle Oilwell, oil refinery, & pipeline	26	178 572	22 025	5 044	510	39 112	12 812	14 261
4218307	mach, equip, & supplies whsle. Other industrial machinery &	6	18 264	929	89	19	3 054	515	3 582
10101	equipment whsle	51	D	D	D	e	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	74 74	930 001 930 001	25 643 25 643	6 035 6 035	476 476	44 104 44 104	9 358 9 358	10 921 10 921
4218401	General-line industrial supplies whsle	11	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	9	Ð	D	D	þ	D	D	D
4218403 4218404	Welding supplies whsle Industrial containers & supplies	18	D	D	D	b	D	D	D
4218406	whsle Other industrial supplies whsle .	11 19	D D	D D	D D	c c	D D	D D	D D
42185	Service establishment equipment &								
421850	supplies whsle Service establishment equipment	88	217 866	39 822	9 718	1 326	69 434	32 910	34 157
4218501	& supplies whsle Beauty & barber shop	88	217 866	39 822	9 718	1 326	69 434	32 910	34 157
4218502	equipment & supplies whsle Custodial, janitors' equipment &	16	78 134	16 590	4 239	587	27 713	22 509	23 094
4218503	supplies whsle Laundry & dry-cleaning	37	D	D	D	е	D	D	D
4218504	equipment & supplies whsle Other service establishment equipment & supplies whsle	15 20	17 489 D	2 104 D	486 D	70 e	5 570 D	1 307 D	1 612 D
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	70	606 723	61 827	14 287	1 084	114 083	81 660	91 453
4218601	whsle Aircraft & aeronautical	70	606 723	61 827	14 287	1 084	114 083	81 660	91 453
4218602	equipment & supplies whsle Marine machinery, equipment, &	49	557 249	59 700	13 819	1 035	109 641	79 556	88 828
4218603	Supplies whsle Other transportation equipment	12	D	D	D	а	D	D	D
	& supplies whsle	9	D	D	D	b	D	DI	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

code WA D Wa Pl 42 421 Wh	Geographic area, type of operation, and kind of business ASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con. ashington, DC-MD-VA-WV PMSA - Con. Wholesale trade - Con. molesale trade, durable goods - Con. Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle. Sporting & recreational goods & supplies whsle. Toy & hobby goods & supplies whsle Toy & hobby goods & supplies whsle Recyclable material whsle Fron & steel scrap processors & dealers Iron & steel scrap processors & dealers Recyclable material whsle Fron & steel scrap processors & dealers Toy & hobby goods & supplies whsle Iron & steel scrap processors & dealers Tor & steel scrap processors & dealers Other recyclable material whsle Other recyclable material whsle Other recyclable material whsle Dewelry/watch/silverware/precious stone, & precious metal whsle	Establish- ments (number) 301 49 49 40 40 40 53 53 15 11 11 13 25 66	Sales (\$1,000)	Annual payroll (\$1,000) D D C D C D C D C C C C C C C C C C C	First- quarter payroll (\$1,000) D D 1 528 1 528 1 528 6 700 6 700 1 552	Paid employees for pay period including March 12 (number) 9 e e 258 258 258 1 007 1 007 201	Operating expenses (\$1,000) D D 15 728 15 728 61 662 61 662 19 264	End-of-1996 inventories' (\$1,000) D D B 8 134 8 134 5 421 5 421 5 421	End-of-1997 inventories' (\$1,000) D D B 8 284 8 284 6 390 6 390
D           42           421           4219           421910           421920           421920           421930           421920           4219301           42193011           4219302           4219303           421940           421940           4219401	DC-MD-VA-WV CMSA-Con.         ashington, DC-MD-VA-WV         MSA - Con.         Wholesale trade - Con.         nolesale trade, durable goods - Con.         Miscellaneous durable goods whsle         Sporting & recreational goods & supplies whsle         Sporting & recreational goods & supplies whsle         Toy & hobby goods & supplies whsle         Toy & hobby goods & supplies whsle         Toy & hobby goods & supplies whsle         Recyclable material whsle         Iron & steel scrap processors & dealers         Iron & steel scrap processors (using power processing equipment)         Recyclable paper & paperboard whsle         Other recyclable material whsle         Jewelry/watch/silverware/precious stone, & precious metal whsle	49 49 40 53 53 15 11 13 25	D 63 186 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D D 8 134 8 134 5 421 5 421	D D 8 284 8 284 6 390
PI           42         Wh           4219         Wh           42191         M           42192         M           421920         M           421920         M           4219301         M           4219302         M           421940         M           421940         M           4219401         M           4219402         M	PMSA - Con.         Wholesale trade - Con.         nolesale trade, durable goods - Con.         Miscellaneous durable goods whsle         Sporting & recreational goods & supplies whsle.         Sporting & recreational goods & supplies whsle.         Toy & hobby goods & supplies whsle         Toy & hobby processors & dealers         Iron & steel scrap processors & dealers         Iron & steel scrap processors (using power processing equipment).         Recyclable paper & paperboard whsle         Other recyclable material whsle         Jewelry/watch/silverware/precious stone, & precious metal whsle	49 49 40 53 53 15 11 13 25	D 63 186 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D D 8 134 8 134 5 421 5 421	D D 8 284 8 284 6 390
421     White       4219     M       421910     M       421920     M       421920     M       421920     M       421930     M       421930     M       421930     M       421930     M       421930     M       421930     M       4219301     M       4219301     M       4219302     M       421940     M       421940     M       4219401     M	nolesale trade, durable goods – Con.         Miscellaneous durable goods whsle         Sporting & recreational goods & supplies whsle.         Toy & hobby goods & supplies         whsle         Tor & steel scrap processors & dealers         Iron & steel scrap processors (using power processing equipment).         Recyclable paper & paperboard whsle         Other recyclable material whsle         Jewelry/watch/silverware/precious stone, & precious metal whsle         Jewelry/watch/silverware/precious	49 49 40 53 53 15 11 13 25	D 63 186 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D D 8 134 8 134 5 421 5 421	D D 8 284 8 284 6 390
4219 42191     M       421910     42192       42192     421930       4219300     4219301       4219301     4219301       4219302     4219303       421940     421940       4219401     4219402	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	49 49 40 53 53 15 11 13 25	D 63 186 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D D 8 134 8 134 5 421 5 421	D D 8 284 8 284 6 390
42191 42192 421920 421920 421930 4219301 42193011 4219302 4219303 42194 421940 4219401 4219402	Sporting & recreational goods & supplies whsle	49 49 40 53 53 15 11 13 25	D 63 186 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D D 8 134 8 134 5 421 5 421	D D 8 284 8 284 6 390
42192 421920 421930 4219301 4219301 4219302 4219303 42194 421940 4219401 4219402	Sporting & recreational goods & supplies whsle	49 40 53 53 15 11 13 25	D 63 186 63 186 163 605 163 605 54 261 D 51 644	D 6 843 6 843 28 059 28 059 7 342 D	D 1 528 1 528 6 700 6 700	e 258 258 1 007 1 007	D 15 728 15 728 61 682 61 682	D 8 134 8 134 5 421 5 421	D 8 284 8 284 6 390
421920 421930 4219301 42193011 4219302 4219303 42194 421940 4219401 4219402	whsle	40 53 53 15 11 13 25	63 186 163 605 163 605 54 261 D 51 644	6 843 28 059 28 059 7 342 D	1 528 6 700 6 700	258 1 007 1 007	15 728 61 682 61 682	8 134 5 421 5 421	8 284 6 390
42193 421930 4219301 4219301 4219302 4219303 42194 421940 4219401 4219402	whsle	53 53 15 11 13 25	163 605 163 605 54 261 D 51 644	28 059 28 059 7 342 D	6 700 6 700	1 007 1 007	61 682 61 682	5 421 5 421	6 390
421930 4219301 4219301 4219302 4219303 42194 421940 4219401 4219402	Recyclable material whsle Iron & steel scrap processors & dealers Iron & steel scrap processors (using power processing equipment) Recyclable paper & paperboard whsle Other recyclable material whsle . Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry/watch/silverware/precious	53 15 11 13 25	163 605 54 261 D 51 644	28 059 7 342 D	6 700	1 007	61 682	5 421	
42193011 4219302 4219303 42194 421940 4219401 4219402	dealers Iron & steel scrap processors (using power processing equipment). Recyclable paper & paperboard whsle Other recyclable material whsle . Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry/watch/silverware/precious	11 13 25	D 51 644	D	1 552	201	19 264		
4219303 42194 421940 4219401 4219402	equipment) Recyclable paper & paperboard whsle Other recyclable material whsle. Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry/watch/silverware/precious	13 25	51 644				10 201	1 205	1 882
4219303 42194 421940 4219401 4219402	whsle Other recyclable material whsle . Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry/watch/silverware/precious	25		10 760	D	с	D	D	D
421940 4219401 4219402	stone, & precious metal whsle Jewelry/watch/silverware/precious	66		9 954	3 057 2 091	376 430	22 886 19 532	1 928 2 288	2 328 2 180
4219401 4219402			D	D	D	с	D	D	D
	Jewelry, watch, diamonds,	66	D	D	D	с	D	D	D
42199	precious stone, & silverware whsle Precious metal (excluding ores) whsle	57 9	D	D	D	c b	D	D	D
42100	Other miscellaneous durable goods		_	_	_		_	_	_
421990	whsle Other miscellaneous durable goods whsle	93 93	D	D	D	e	D	D	D
4219903 4219904	General merchandise (durable goods) whsle	26	D	D	D	b	D	D	D D
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded audio tapes, & phonograph	24	D	D	D	c	D	D	D
4219905	records whsle Fire extinguishers & fire safety equipment whsle	15 8	10 042	1 884	407	с 58	3 469	240	250
4219906 422 Wh	Other durable goods whsle	26 1 351	D 12 138 718	D 808 064	D 191 859	с 22 541	D 1 498 941	D 528 722	D 582 302
	Paper & paper product whsle Printing & writing paper whsle	171 22	1 036 716 419 073	107 766 20 803	24 437 4 882	2 205 387	175 878 37 166	62 217 21 451	66 368 22 289
422110	Printing & writing paper whole	22	419 073	20 803	4 882	387	37 166	21 451	22 289
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	115 115	D D	D	D D	g g	D D	D D	D D
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper	34	D	D	D	f	D	D	D
422100	whsle	34	D	D	D	f	D	D	D
4222 D 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	60 60	D D	D D	D D	g g	D D	D D	D D
4222101 4222102	whsie General-line drugs whsie Specialty-line drug,	60 23	D D	D D	D D	g c	D D	D D	D D
	pharmaceutical, cosmetic, & toiletries whsle	37	D	D	D	g	D	D	D
4223 A 42231 A	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry	118	D	D	D	f	D	D	D
422310	goods whsle Piece goods, notions, & other dry goods whsle	27 27	55 215 55 215	3 939 3 939	864 864	110 110	8 407 8 407	3 932 3 932	4 537 4 537
4223101	Piece goods—jobbers	27 24	55 215 D	3 939 D	004 D	b	0 407 D	3 932 D	4 337 D
42232	Men's & boys' clothing & furnishings whsle	48	155 345	17 907	3 895	680	35 507	19 238	22 568
422320	Men's & boys' clothing & furnishings whsle	48	155 345	17 907	3 895	680	35 507	19 238	22 568
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	38 38	D	D	D	c	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods – Con.								
4224 42241	Grocery & related products whsle	374	4 133 274	278 665	63 398	9 091 1 971	487 077	139 752	153 654
422410	General-line grocery whsle	50 50	966 039 966 039	60 136 60 136	13 914 13 914	1 971	87 949 87 949	41 362 41 362	47 915 47 915
4224103	Other general-line grocery whsle	45	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	29	D	D	D	f	P	D	D
422420 42243	Packaged frozen food whsle	29	D	D	D	f	D	D	D
	Dairy products, (except dried or canned) whsle	20	D	D	D	е	D	D	D
422430	Dairy products, (except dried or canned) whsle	20	D	D	D	е	D	D	D
4224301 4224302	Raw milk whsle Dairy product (except raw milk)	1	D	D	D	b	D	D	D
	whsle	19	D	D	D	е	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	11 11	145 808 145 808	6 738 6 738	1 572 1 572	176 176	12 974 12 974	1 346 1 346	1 545 1 545
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	c	D	D	D
42245	Confectionery whsle	21	146 937	18 186	4 270	526	29 949	4 162	5 133
422450	Confectionery whsle	21	146 937	18 186	4 270	526	29 949	4 162	5 133
42246	Fish & seafood whsle	22	D	D	D	е	p	D	D
422460	Fish & seafood whsle	22	D	D	D	e	D	D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	31 31	368 145 368 145	17 143 17 143	3 228 3 228	428 428	31 396 31 396	5 999 5 999	6 377 6 377
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	41 41	234 219 234 219	21 400 21 400	4 363 4 363	758 758	34 968 34 968	4 253 4 253	4 408 4 408
42249	Other grocery & related products								
422490	Whsle Other grocery & related products	149	D	D	D	h	D	D	D
4224901	whsle Coffee, tea, & spice whsle	149 22	D	D	D	h e	D	D	D D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	39 33	D 501 467	D 52 875	D 12 173	f 1 649	D 103 201	D 9 621	D 8 866
4224904	Canned goods whsle	16 39	94 419	7 934	2 283	410	11 802 D	13 484	5 093
4224906 4225	Other grocery specialties whsle . Farm-product raw material whsle	39 29	D	D	D	f	D	D	D
42259	Other farm product raw material					с			
422590	whsle Other farm product raw material	12	D	D	D	с	D	D	D
	whsle	12	D	D	D	С	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	99	D	D	D	f	D	D	D
422610	shapes whsle Plastics materials & basic forms &	19	D	D	D	b	D	D	D
	shapes whsle	19	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	80	D	D	D	f	D	D	D
422690	Other chemical & allied products	80	D	D	D		D	D	D
4226901	whsle Industrial gases (except LP)					f			
4226902	whsle Other chemical & allied products	9	27 943	7 917	1 933	164	12 921	2 786	3 023
	whsle	71	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	58	D	D	D	g	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	37	1 563 998	27 834	7 507	993	68 434	58 593	62 082
4227101	terminals Petroleum bulk stations &	37	1 563 998	27 834	7 507	993	68 434	58 593	62 082
42271011	terminals (except LP) Petroleum bulk stations	36	D	D	D	f	D	D	D
	(except LP)	26	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	10	D	D	D	е	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	а	D	D	D
42272	Petroleum & petroleum prod whsle								
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	21	D	D	D	f	D	D	D
	(exc bulk stations & terminals)	21	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic	68	949 140	75 755	17 441	2 003	150 132	71 228	71 933
42281	Beer & ale whsle	28	D	D	D	g	D	D	D
422810	Beer & ale whsle	28	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	40	D	D	D	f	D	D	D
			51	21	B		51	21	2

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods- Con.								
4229	Miscellaneous nondurable goods								
42291 422910 4229101 4229102	whsle Farm supplies whsle Farm supplies – farm dealers Farm supplies – whsle distributors	374 26 26 12 14		ם ם ם ם	ם ם ם ם	h c b c		ם ם ם ם	
42292	Book, periodical, & newspaper	105		=1 000	40.004	1 000	447.054		45.074
422920	whsle Book, periodical, & newspaper whsle	105 105	924 622 924 622	71 029 71 029	16 021 16 021	1 922 1 922	147 951 147 951	14 418 14 418	15 871 15 871
42293	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	е	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	е	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	15 15	D D	D D	D D	e e	D D	D D	D D
42295 422950	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	30 30	46 545 46 545	5 401 5 401	1 229 1 229	177 177	13 344 13 344	8 954 8 954	9 338 9 338
4229501	Paint, varnish, & supplies whsle	30	46 545	5 401	1 229	177	13 344	8 954	9 338
42299	Other miscellaneous nondurable goods whsle	167	D	D	D	f	D	D	D
422990 4229901	Other miscellaneous nondurable goods whsle Art goods whsle	167 57	D 74 110	D 6 206	D 1 494	f 192	D 14 210	D 3 269	D 5 681
4229902	General merchandise (nondurable goods) whsle	37	26 639	2 530	607	121	5 250	2 461	2 497
4229904	Other nondurable goods whsle . Merchant wholesalers	70 <b>3 739</b>	D 22 141 883	D 1 858 133	D 435 339	е 48 274	D 3 575 494	D 1 544 017	D 1 645 115
421	Wholesale trade, durable goods	2 629	15 123 351	1 269 119	299 661	31 104	2 484 293	1 088 925	1 140 101
4211	Motor vehicle & motor vehicle parts & supplies whsle	292	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	81	4 054 781	52 722	13 340	1 451	196 838	130 568	116 076
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	81 50	4 054 781 2 911 834	52 722 20 817	13 340 5 698	1 451 639	196 838 87 638	130 568 18 176	116 076 19 264
4211102	Bus & recreational vehicle whsle	5	D	D	D	b	D	D	D
4211103 4211104	Light truck & van (14,000 lb or less) whsle Medium truck & tractor (14,001	3	D	D	D	с	D	D	D
4211105	lb to 26,000 lb) whsle Heavy truck & tractor (over 26,000 lb) whsle	7 16	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
421120	whsle Motor vehicle supplies & new parts whsle	110 110	D	D	D	g g	D	D	D
4211201	Motor vehicle supplies & new parts-warehouse distributors.	46	D	D	D	e	D	D	D
4211202 4211203	Motor vehicle supplies & new parts – jobbers	57	127 520	16 267	3 572	596	32 184	25 667	27 950
42113	equipment whsle	7 17	D	D	D	b c	D	D	D
421130 42114	Tire & tube whsle Motor vehicle parts, (used) whsle	17 84	D	D	D	c f	D	D	D
421140	Motor vehicle parts, (used) whsle .	84	D	D	D	f	D	D	D
4212 42121 421210 4212101	Furniture & home furnishings whsle Furniture whsle Furniture whsle Household & lawn furniture	200 97 97	543 138 306 055 306 055	71 779 32 854 32 854	16 533 7 318 7 318	1 843 740 740	126 255 56 900 56 900	51 636 19 035 19 035	54 411 20 175 20 175
4212102	office & business furniture whsle	31 66	D D	D	D	c f	D D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	103 103	237 083 237 083	38 925 38 925	9 215 9 215	1 103 1 103	69 355 69 355	32 601 32 601	34 236 34 236
4212201 4212202	Household china, glassware, & crockery whsle Linens, domestics, draperies, &	18	D	D	D	c	D	D	D
4212203	curtains whsle Floor coverings whsle	21 37	31 635 104 142	8 049 13 935	1 892 2 753	237 362	13 324 26 774	3 158 9 770	3 031 10 064
4212204	Other home furnishings whsle			D	D	e	DI		

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
	Merchant wholesalers – Con.								
421	Wholesale trade, durable goods-Con.								
4213	Lumber & other construction materials								
42131	whsle Lumber, plywood, millwork, & wood	104	594 040	54 454	12 793	1 471	101 107	51 559	61 495
421310	panel whsle Lumber, plywood, millwork, &	49	D	D	D	f	D	D	D
4213101	wood panel whsle Lumber without yard whsle	49 4	D	D D	D D	f	D	D	D D
4213102	Lumber with yard whsle	8	D	D	D	a c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	f	D	D	D
42132	Brick, stone, & related construction		_	_	_		_	_	_
421320	materials whsle Brick, stone, & related construction	17	D	D	D	С	D	D	D
4213201	materials whsle Brick, block, tile, clay/cement	17	D	D	D	с	D	D	D
4213202	sewer pipe whsle Sand, gravel, & stone whsle	7 6	D 11 746	D 2 252	D 524	b 63	D 3 427	D 2 556	D 2 493
42133	Roofing, siding, & insulation material	Ŭ		2 202	021		0 121	2 000	2 100
421330	whsle Roofing, siding, & insulation	11	30 857	3 071	714	97	7 515	3 089	3 274
4213301	material whsle Roofing, siding, & insulation	11	30 857	3 071	714	97	7 515	3 089	3 274
4210001	material whsle	11	30 857	3 071	714	97	7 515	3 089	3 274
42139 421390	Other construction materials whsle Other construction materials	27	D	D	D	e	D	D	D
	whsle	27	D	D	D	е	D	D	D
4213901	Flat glass & other construction glass whsle	6	D	D	D	с	D	D	D
4213902	Other construction materials whsle	21	D	D	D	е	D	D	D
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	712	4 860 485	473 483	115 009	9 822	907 986	224 315	239 893
421410	whsle Photographic equipment &	20	D	D	D	с	D	D	D
	supplies whsle	20	D	D	D	с	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	92 92	D	D	D	g g	D	D	D
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	400	4 005 098	322 450	79 429	6 000	625 539	142 008	150 468
4214301	equipment & software whsle Computer & peripheral	400	4 005 098	322 450	79 429	6 000	625 539	142 008	150 468
42143011	equipment whsle Computers & peripheral	319	D	D	D	h	D	D	D
42143012	equipment for resale Computers & peripheral	91	D	D	D	g	D	D	D
	equipment for end use	228	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	81	D	D	D	g	D	D	D
42144	Other commercial equipment whsle .	51	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	51	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	29	D	D	D	е	D	D	D
4214402	Store machines & equipment whsle	22	D	D	D	с	D	D	D
42145	Medical, dental, & hospital								
421450	equipment & supplies whsle Medical, dental, & hospital	92	268 723	41 314	9 659	842	85 242	23 928	21 798
4214501	equipment & supplies whsle Surgical, medical, & hospital	92	268 723	41 314	9 659	842	85 242	23 928	21 798
4214502	supplies whsle Dental equipment & supplies	80	D	D	D	f	D	D	D
1211002	whsle	12	D	D	D	с	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	11 11	D	D	D	C C	D	D	D D
42149	Other professional equipment &			2	2	Ũ	2	2	2
421490	supplies whsle Other professional equipment &	46	D	D	D	е	D	D	D
4214902	Supplies whsle Other professional equipment &	46	D	D	D	e	D	D	D
-LI-002	supplies whsle	40	D	D	D	е	D	D	D
4215	Metal & mineral (except petroleum) whsle	54	D	D	D	f	D	D	D
42151 421510	Metal service centers & offices Metal service centers & offices	46 46	D	D	D	f	D	D	D D
4215101	Ferrous metal service centers &								
42151011	sales offices Ferrous metal service	38	D	D	D	e	D	D	D
42151012	centers Ferrous metal sales offices	26 12	D D	D D	D D	e b	D D	D D	D D
42152	Coal & other mineral & ore whsle	8	Ð	D	D	b	D	D	D
421520 4215202	Coal & other mineral & ore whsle . Other mineral & ore whsle	8 4	D   D	D D	D	b	D D	D   D	D D
			51	5.	5.		21	5.	2

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Washington, DC-MD-VA-WV PMSA-Con.								
	Merchant wholesalers – Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	349	1 791 630	216 537	48 568	4 574	379 231	128 882	139 206
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip,	90	319 454	37 951	8 692	908	66 521	26 819	26 204
421010	wiring supp, & const material whsle	90	319 454	37 951	8 692	908	66 521	26 819	26 204
42162	Electrical appliance, television & radio set whsle	29	139 376	10 800	2 516	367	24 571	14 208	15 123
421620	Electrical appliance, television & radio set whsle	29	139 376	10 800	2 516	367	24 571	14 208	15 123
42169	Other electronic parts & equipment whsle	230	1 332 800	167 786	37 360	3 299	288 139	87 855	97 879
421690	Other electronic parts & equipment whsle	230	1 332 800	167 786	37 360	3 299	288 139	87 855	97 879
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	136	772 842	126 726	27 610	2 535	218 428	41 850	49 844
4210002	communications equipment) whsle	94	559 958	41 060	9 750	764	69 711	46 005	48 035
4217	Hardware, & plumbing & heating equipment & supplies whsle	212	645 640	78 486	19 003	2 454	145 510	100 948	95 751
42171 421710	Hardware whsle	99 99	242 833 242 833	35 788 35 788	8 877 8 877	1 305 1 305	66 712 66 712	40 078 40 078	38 033 38 033
42172	Plumbing & heating equipment & supplies (hydronics) whsle	37	D	D	D	е	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	37	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning	61	005 400	00.007	F 100	550	41 740	05 100	00,000
421730	equipment & supplies whsle Warm air heating & air- conditioning equipment & supplies whsle	61 61	235 420 235 420	22 007 22 007	5 169 5 169	558 558	41 749 41 749	35 166 35 166	32 033 32 033
42174	Refrigeration equipment & supplies	0.							
421740	whsle	15	D	D	D	c	D	D	D
4218	supplies whsle Machinery, equipment, & supplies	15	D	D	D	с	D	D	D
42181	whsle	440	1 452 015	175 654	40 657	4 615	332 898	251 150	280 487
421810	petroleum) machinery & equip whsle Construction & mining (except	46	D	D	D	f	D	D	D
	petroleum) machinery & equip whsle	46	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	45	D	D	D	е	D	D	D
421820	Farm & garden machinery & equipment whsle	45	D	D	D	e	D	D	D
4218201 4218202	Farm machinery & equipment— farm dealers Farm machinery & equipment—	33	63 174	7 712	1 804	319	13 684	21 593	22 971
	whsle distributors	8	D	D	D	b	D	D	D
42183 421830	Industrial machinery & equipment	158	492 237	61 583	14 491	1 569	119 070	51 902	59 126
421830	Industrial machinery & equipment whsle Food-processing machinery &	158	492 237	61 583	14 491	1 569	119 070	51 902	59 126
4218302	equipment whsle Hydraulic & pneumatic (fluid-	11	D	D	D	с	D	D	D
4218303	power) machinery & equipment whsle General-purpose industrial	15	14 195	1 802	408	50	3 291	1 117	1 456
4218305	machinery & equipment whsle . Materials handling equipment	54	D	D	D	f	D	D	D
4218306	whsle Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	26 5	178 572 D	22 025 D	5 044 D	510 a	39 112 D	12 812 D	14 261 D
4218307	Other industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
42184 421840	Industrial supplies whsle	59 59	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	59 10	D	D	D	e b	ם ם	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403 4218404	Welding supplies whsle Industrial containers & supplies whsle	13 8	6 805 D	760 D	205 D	22 c	1 503 D	1 210 D	1 006 D
4218406	Other industrial supplies whsle	13	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Washington, DC-MD-VA-WV								
	PMSA-Con.								
	Merchant wholesalers-Con.								
421	Wholesale trade, durable goods-Con.								
4218 42185	Machinery, equipment, & supplies whsle-Con.								
421850	Service establishment equipment & supplies whsle	82	179 991	34 212	8 427	1 162	63 019	31 422	32 661
4218501	& supplies whsle Beauty & barber shop	82	179 991	34 212	8 427	1 162	63 019	31 422	32 661
4218502	equipment & supplies whsle Custodial, janitors' equipment &	16	78 134	16 590	4 239	587	27 713	22 509	23 094
4218503	supplies whsle Laundry & dry-cleaning	34	D	D	D	е	D	D	D
4218504	equipment & supplies whsle Other service establishment	15	17 489	2 104	486	70	5 570	1 307	1 612
10100	equipment & supplies whsle	17	D	D	D	с	D	D	D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	50	347 229	30 348	6 745	560	61 826	62 868	73 327
4218601	whsle Aircraft & aeronautical	50	347 229	30 348	6 745	560	61 826	62 868	73 327
4218602	equipment & supplies whsle Marine machinery, equipment, &	38	D	D	D	f	D	D	D
4218603	supplies whsle Other transportation equipment	6	D	D	D	a	D	D	D
4010	& supplies whsle	6	D	D	D	b	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle	266 42	D	D	D	g e	D	D	D
421910	Sporting & recreational goods & supplies whsle	42	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies	72				Ũ			
421920	whsle Toy & hobby goods & supplies	35	D	D	D	с	D	D	D
40100		35	D	D	D	c	D	D	D
42193 421930 4219301	Recyclable material whsle Recyclable material whsle Iron & steel scrap processors &	52 52	D	D	D D	g g	D	D	D
4219301	dealers Iron & steel scrap processors	15	54 261	7 342	1 552	201	19 264	1 205	1 882
12100011	(using power processing equipment)	11	D	D	D	с	D	D	D
4219302	Recyclable paper & paperboard whsle	12	D	D	D	е	D	D	D
4219303	Other recyclable material whsle.	25	57 700	9 954	2 091	430	19 532	2 288	2 180
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	61	D	D	D	с	D	D	D
421940 4219401	Jewelry/watch/silverware/precious stone, & precious metal whsle Jewelry, watch, diamonds,	61	D	D	D	с	D	D	D
4219401	precious stone, & silverware whsle	52	D	D	D	с	D	D	D
42199	Other miscellaneous durable goods	02	5	5	<sup>D</sup>	0	5	5	D
421990	Whsle Other miscellaneous durable	76	D	D	D	е	D	D	D
4219903	goods whsle General merchandise (durable	76	D	D	D	е	D	D	D
4219904 42199041	goods) whsle Prerecorded media whsle Compact discs/prerecorded	24 18	D D	D D	D D	b c	D D	D D	D D
4219905	audio tapes, & phonograph records whsle Fire extinguishers & fire safety	9	D	D	D	b	D	D	D
4219906	equipment whsle Other durable goods whsle	5 21	D	D D	D	b b	D	D	D
422	Wholesale trade, nondurable goods	1 110	7 018 532	589 014	135 678	17 170	1 091 201	455 092	505 014
4221	Paper & paper product whsle	134	701 603	94 481	20 841	1 966	151 930	58 606	62 612
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	18 18	D	D	D	e e	D	D	D
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	87 87	D D	D D	D D	f	D D	D D	D D
42213	Industrial & personal service paper whsle	29	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	29	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	53	D	D	D	g	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	53	D	D	D	ġ	D	D	D
4222101 4222102	Whsle General-line drugs whsle Specialty-line drug,	53 23	D D	D D	D D	g c	D D	D D	D D
4222102	pharmaceutical, cosmetic, & toiletries whsle	30	D	D	D	g	D	D	D
					5	. y			5

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MSAs, and	PMSAs), see Appendix E]								
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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV								
	PMSA—Con. Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods- Con.								
4223 42231	Apparel, piece goods, & notions whsle.	97	197 136	22 584	4 869	850	46 517	24 211	29 959
42231	Piece goods, notions, & other dry goods whsle Piece goods, notions, & other dry	21	D	D	D	b	D	D	D
4223101	goods whsle Piece goods—jobbers	21 18	D	D D	D D	b b	D D	D D	D D
42232	Men's & boys' clothing & furnishings whsle	43	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	43	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	28	17 094	1 722	377	92	4 579	1 230	3 176
422330	Women's, children's, & infants' clothing & accessories whsle	28	17 094	1 722	377	92	4 579	1 230	3 176
4224	Grocery & related products whsle	312	2 779 934	200 262	44 836	6 302	346 423	131 089	145 390
42241 422410 4224103	General-line grocery whsle General-line grocery whsle Other general-line grocery	46 46	D	D D	D D	g	D D	D D	D
	whsle	41	D	D	D	g	D	D	D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	20 20	D D	D D	D D	f f	D D	D D	D D
42243	Dairy products, (except dried or canned) whsle	18	D	D	D	е	D	D	D
422430	Dairy products, (except dried or canned) whsle	18	D	D	D	e	D	D	D
4224301 4224302	Raw milk whsle Dairy product (except raw milk) whsle	1 17	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	10	D	D	D	с	D	D	D
422440 4224402	Poultry & poultry product whsle Poultry & poultry product	10	D	D	D	С	D	D	D
42245	(except live) whsle	9 17	D	D	D	c c	D	D	D
422450 42246	Confectionery whsle	17 22	D	D	D	c	D	D	D
422460	Fish & seafood whsle	22	D	D	D	e	D	D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	29 29	D D	D D	D D	e	D D	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	38 38	D D	D D	D D	f f	D D	D D	D D
42249	Other grocery & related products whsle	112	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	112	D	D	D	g	D	D	D
4224901 4224902 4224903	Coffee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle	20 26 17		D D D	D D D	e e e			D D D
4224904 4224906	Canned goods whsle Other grocery specialties whsle .	15 34	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	17	14 920	1 140	180	48	2 589	2 199	2 713
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	79	D	D	D	f	D	D	D
422610	shapes whsle Plastics materials & basic forms &	18	D	D	D	b	D	D	D
42269	shapes whsle Other chemical & allied products	18	D	D	D	b	D	D	D
422690	Other chemical & allied products Other chemical & allied products	61	D	D	D	f	D	D	D
4226901	whsle Industrial gases (except LP)	61	D	D	D	f	D	D	D
4226902	whsle Other chemical & allied products whsle	9 52	27 943 D	7 917 D	1 933 D	164 e	12 921 D	2 786 D	3 023 D
4227	Petroleum & petroleum products								
42271	whsle Petroleum bulk stations & terminals .	45 29	539 612 D	17 272 D	4 462 D	886 f	45 156 D	16 850 D	13 735 D
422710 4227101	Petroleum bulk stations & terminals Petroleum bulk stations &	29	D	D	D	f	D	D	D
4227101	terminals (except LP) Petroleum bulk stations	28	D	D	D	f	D	D	D
4227102	(except LP) Liquefied petroleum bulk	25	D	D	D	f	D	D	D
42272	stations & terminals Petroleum & petroleum prod whsle	1	D	D	D	а	D	D	D
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	16	D	D	D	b	D	D	D
-	(exc bulk stations & terminals)	16	D	D	D	b	D	D	D

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NAICO						Paid employees for pay			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
422	Merchant wholesalers-Con. Wholesale trade, nondurable goods- Con.								
4228	Beer, wine, & distilled alcoholic	62	D	D	D	a		D	D
42281 422810	beverage whsle Beer & ale whsle Beer & ale whsle	63 27 27		ם ם	D D D	g g g	D D D	D D D	D D D
42282 422820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage	36	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	36 36	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	310	D	D	D	h	D	D	D
42291 422910 4229102	Farm supplies whsle Farm supplies whsle Farm supplies – whsle	22 22	D D	D D	D D	c c	D D	D D	D D
42292	distributors Book, periodical, & newspaper	12	D	D	D	с	D	D	D
422920	whsle	83 83	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	29	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	29	D	D	D	e e	D	D	D
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	14 14	D D	D D	D D	e e	D D	D D	D D
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies	17 17	D D	D D	D D	c c	D D	D D	D D
42299	Other miscellaneous nondurable	17	D	D	D	с	D	D	D
422990	goods whsle Other miscellaneous nondurable	145	D	D	D	f	D	D	D
4229901 4229902	goods whsle Art goods whsle General merchandise	145 43	D D	D D	D D	f c	D D	D	D D
4229904	(nondurable goods) whsle Other nondurable goods whsle .	33 66	D D	D D	D D	c e	D D	D D	D D
404	Manufacturers' sales branches and sales offices	375	20 624 225	1 161 534	<b>342 157</b> 294 527	18 256	2 019 883	596 523	583 553
421 4211	Wholesale trade, durable goods Motor vehicle & motor vehicle parts &	259	17 232 338	976 532		14 334	1 669 582	523 058	506 464
42111	supplies whsle Automobile & other motor vehicle whsle	13 8	D	D	D	g c	D	D	D
421110 4211103	Automobile & other motor vehicle whsle Light truck & van (14,000 lb or	8	D	D	D	с	D	D	D
42112	Iess) whsle Motor vehicle supplies & new parts	5	D	D	D	с	D	D	D
42112	Whole	5	D	D	D	f	D	D	D
4211202	whsle Motor vehicle supplies & new parts—jobbers	5	D	D	D	f	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	12 8	284 296 D	7 843 D	1 651 D	102 b	15 279 D	2 763 D	2 815 D
421210 4212102	Furniture whsle Office & business furniture whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320 4213203	Brick, stone, & related construction materials whsle Cement, lime, & related	10	D	D	D	b	D	D	D
4214	products whsle Professional & commercial equipment	1	D	D	D	b	D	D	D
42142 421420	& supplies whsle Office equipment whsle Office equipment whsle	73 9 9	3 854 875 D D	668 645 D D	198 623 D D	8 670 g g	1 132 094 D D	216 548 D D	195 936 D D
42143	Computer & computer peripheral equipment & software whsle	56	3 344 952	560 540	164 360	6 956	940 747	196 067	174 267
421430 4214301	Computer & computer peripheral equipment & software whsle	56	3 344 952	560 540	164 360	6 956	940 747	196 067	174 267
4214301	Computer & peripheral equipment whsle Computers & peripheral	55	D	D	D	i	D	D	D
42143012	equipment for resale Computers & peripheral	16 39	D 3 027 323	D 524 401	D 155 902	e 6 632	D 877 482	D 147 262	D 126 538

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con. Washington, DC-MD-VA-WV PMSA-Con.								
	Manufacturers' sales branches and sales offices —								
421	Con. Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	101	1 905 360	171 592	61 235	3 302	262 737	39 301	39 863
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip,	16	D	D	D	f	D	D	D
421010	wiring supp, & const material whsle	16	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	82	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	82	D	D	D	h	D	D	D
4216901 4216902	Communications equipment & supplies whsle Electronic parts (excluding	72	1 326 255	123 414	49 023	2 448	183 141	22 579	22 668
4210002	communications equipment) whsle	10	D	D	D	е	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies		956 324	47.000	11 817	797	74 007	05,005	04 410
42183	whsle Industrial machinery & equipment whsle	30 10	950-324 D	47 262 D	D	/9/ b	74 807 D	25 935 D	24 413 D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184 421840 4218406	Industrial supplies whsle Industrial supplies whsle Other industrial supplies whsle .	8 8 3	D D D	D D D	D D D	b b b	D D D	D D D	D D D
42186 421860	Transportation equipment & supplies (exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle)	9	D	D	D	e	D	D	D
	whsle	9	D	D	D	e	D	D	D
4219 42199	Miscellaneous durable goods whsle Other miscellaneous durable goods	4	D	D	D	b	D	D	D
421990	Whsle Other miscellaneous durable	4	D	D	D	b	D	D	D
422	goods whsle Wholesale trade, nondurable goods	116	3 391 887	185 002	47 630	b 3 922	350 301	73 465	77 089
4221	Paper & paper product whsle	17	253 984	10 594	2 873	185	19 803	3 606	3 748
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle .	15 15	D D	D D	D D	c c	D D	D D	D D
4224 42249	Grocery & related products whsle Other grocery & related products	36	800 643 D	63 310	14 933	2 054	118 401	8 663 D	8 264 D
422490	whsle Other grocery & related products whsle	28 28	D	D	D	g	D	D	D
4224902 4224903	Bread & baked goods whsle Soft drinks whsle	8 15	D 422 248	D 38 104	D 8 654	1 215	D 74 738	D 5 471	D 5 120
4226 42269	Chemical & allied products whsle Other chemical & allied products	14	D	D	D	с	D	D	D
422690	Whsle	14	D	D	D	с	D	D	D
4226902	whsle Other chemical & allied products whsle	14	D	D	D	c c	D	D	D
4227	Petroleum & petroleum products	10							5
42271 422710	whsle Petroleum bulk stations & terminals . Petroleum bulk stations &	10 8	D D	D D	D D	f c	D D	D D	D D
4227101	terminals Petroleum bulk stations &	8	D	D	D	с	D	D	D
42271012	terminals (except LP) Petroleum bulk terminals (except LP)	8	D	D	D	c c	D	D	D
4229	Miscellaneous nondurable goods	34	D	D	D	f	D	D	D
42292	whsle Book, periodical, & newspaper whsle	19	685 025	D 34 259	7 383	599	73 133	D 759	D 797
422920	Book, periodical, & newspaper whsle	19	685 025	34 259	7 383	599	73 133	759	797
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies	12 12	D D D	D D D	D D D	b b	D D D	D D D	D D D
	whsle	12	· D1	U DI	D	DI	DI	D	D

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MSAs, and	PMSAs), see Appendix E]								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
	Agents, brokers, and commission merchants	483	4 494 312	116 813	27 971	3 435	198 938	4 971	5 031
421	Wholesale trade, durable goods	358	2 766 013	82 765	19 420	1 986	141 499	4 806	4 832
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	е	D	D	D
42111	Automobile & other motor vehicle whsle Automobile & other motor vehicle	7	D	D	D	e	D	D	D
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle .	75	D	D	D D	e	D	D	D D
421112	Motor vehicle supplies & new parts	5	D		U	e		D	D
42112	Whole	4	D	D	D	b	D	D	D
4211201	whsle Motor vehicle supplies & new parts-warehouse distributors .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	64	403 863	12 629	2 930	290	23 155	73	77
42121 421210	Furniture whsle	44 44		D D	D	C C	20 100 D D	D	D
4212101 4212102	Household & lawn furniture whsle Office & business furniture	15	D	D	D	b	D	D	D
4212102	whsle	29	D	D	D	с	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	20 20	D D	D D	D D	c c	D D	D D	D D
4212202 4212204	Linens, domestics, draperies, & curtains whsle Other home furnishings whsle	4 6	D	D	D D	b	D	D	D D
4213	Lumber & other construction materials	0			5	5			D
42131	whsle Lumber, plywood, millwork, & wood	19	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, & wood panel whsle	6 6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	а	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	а	D	D	D
42139 421390	Other construction materials whsle Other construction materials	7	D	D	D	b	D	D	D
421390	whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	73	385 732	14 047	3 342	237	23 175	734	726
42142 421420	Office equipment whsle Office equipment whsle	5 5	D D	D D	D D	b b	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	21	274 046	5 526	1 522	70	9 638	33	16
421430	Computer & computer peripheral equipment & software whsle	21	274 046	5 526	1 522	70	9 638	33	16
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral	17	D	D	D	b	D	D	D
42143012	equipment for resale Computers & peripheral	6	D	D	D	а	D	D	D
4214302	equipment for end use Computer software (packaged) whsle	11	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	7	D	D	D	a b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D

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woas, and	I PMSAs), see Appendix Ej								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE,								
	DC-MD-VA-WV CMSA-Con.								
	Washington, DC–MD–VA–WV PMSA–Con.								
	Agents, brokers, and commission merchants – Con.								
421	Wholesale trade, durable goods-Con.								
4216	Electrical goods whsle	81	592 333	20 382	4 740	459	33 548	615	517
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	с	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material								
	whsle	24	D	D	D	с	D	D	D
42162	Electrical appliance, television & radio set whsle	9	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment	Ŭ	5	2	2	~	2	2	2
421690	whsle Other electronic parts & equipment	48	D	D	D	е	D	D	D
4216901	whsle	48	D	D	D	е	D	D	D
4216902	supplies whsle	21	132 403	6 026	1 235	142	9 081	24	23
4210902	communications equipment)	07	D	D	D		5	D	D
4217	whsle	27	U	U	D	с	D	D	D
	equipment & supplies whsle	35 11	D	D	D	e	D	D	D
42171 421710	Hardware whsle	11	58 703 58 703	2 044 2 044	507 507	46 46	2 945 2 945		-
42172	Plumbing & heating equipment &	10			5		2		5
421720	supplies (hydronics) whsle Plumbing & heating equipment &	13	D	D	D	с	D	D	D
40470	supplies (hydronics) while	13	D	D	D	с	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment &		_	_	_		_	_	_
1010	supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	276 715	7 647	1 493	129	13 976	12	15
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	23 550	608	203	15	1 148	_	_
421840	Industrial supplies whsle	7	23 550	608	203	15	1 148	-	-
42185	Service establishment equipment & supplies whsle	5	D	D	D	а	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	а	D	D	D
42186	Transportation equipment & supplies								
421860	(exc motor vehicle) whsle Transportation equipment &	11	D	D	D	b	D	D	D
	supplies (exc motor vehicle) whsle	11	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded	2	Ď	Ď	Ď	Ď	Ď	Ď	D
42133041	audio tapes, & phonograph records whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	5	Ď	Ď	D	a	Ď	D	D
422	Wholesale trade, nondurable goods	125	1 728 299	34 048	8 551	1 449	57 439	165	199
4221 42212	Paper & paper product whsle Stationery & office supplies whsle	20 13	81 129 D	2 691 D	723 D	54 b	4 145 D	5 D	8 D
422120	Stationery & office supplies whsle .	13	Ď	Ď	Ď	Ď	Ď	D	D
4222 42221	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	6 6	D	D D	D D	b b	D	D D	D
422210	Drugs, & druggists' sundries	6	D	D	D	b	D	D	D
4222102	whsle Specialty-line drug,	Ø	ט	U	U	α	ט	U	U
	pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	b	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry	17	D	D	D	b	D	D	D
42231	goods whsle	5	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA-Con.								
	Agents, brokers, and commission merchants— Con.								
422	Wholesale trade, nondurable goods-Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	26 4 4	552 697 D D	15 093 D D	3 629 D D	735 f f	22 253 D D	D D D	_ D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	2 2	D D	D D	D D	a	D D	D D	D D
4225 42259 422590	Farm-product raw material whsle Other farm product raw material whsle Other farm product raw material whsle	12 6 6	D D D	D D D	D D D	с с с	D D D	D D D	D D D
4227 42272 422720	Petroleum & petroleum products whsle Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle	3 3	D	D	D	e	D	D D	D D
4229	(exc bulk stations & terminals) Miscellaneous nondurable goods	3	D	D	D	e	D	D	D
42299	whsle Other miscellaneous nondurable goods whsle	30 21	D	D	D	b	D	D	D
422990 4229901	Other miscellaneous nondurable goods whsle Art goods whsle	21 14	D	D	D	b	D	D	D

# Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix E]			1		1		1	
NAICS		All types of percent o		Merchant v percent c	vholesalers f sales—	Manufacturers' and o percent o	ffices	commission	okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA								
42	Wholesale trade	3.7	2.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	.8	.6	D	D	D	D	D	D
42111 421110	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle	.5 .5 D	.2 .2 D	D	D	D	D D	D	D
4211101 4211102 4211103	Automobile & motorcycle whsle Bus & recreational vehicle whsle Light truck & van (14,000 lb or less) whsle.			D D D	D D D	- - D	- - D	D - -	D -
4211103	Medium truck a tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	-	-	_	_
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120 4211201	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts— warehouse distributors	D	D	D	D	D _	-	D	D
4211202	Motor vehicle supplies & new parts- jobbers	D	D	D	D	D	D	-	-
4211203	Petroleum products marketing equipment whsle	D	D	D	D	-	-	-	-
42113 421130	Tire & tube whsle Tire & tube whsle	D D	D D	D	D	-	=	=	=
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D			-	=
4212 42121	Furniture & home furnishings whsle	D D	D D	D D	D D	D D	D D	D	
421210 4212101 4212102	Furniture whsle Household & lawn furniture whsle Office & business furniture whsle	D D D	D D D	D D D	D D D	D - D	D - D	D D D	D D D
42122 421220	Home furnishings whsle	D D	D D	D	D D	D D	D D	-	=
4212201 4212202	Household china, glassware, & crockery whsle Linens, domestics, draperies, & curtains	D	D	D	D	-	-	-	-
4212202	whsle	D	D D	D	D D	-	-	D	D
4212204	Other home furnishings whsle	3.7	8.6	D	D	-	-	D	D
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D _	D _	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	_	_	D	D
4213101 4213102	Lumber without yard whsleLumber with yard whsle	D 17.6	D 1.6	D 17.6	D 1.6		-		-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
4213201 4213202	Brick, block, tile, clay/cement sewer pipe whsle Sand, gravel, & stone whsle	D	D	D	D D	D	D		-
4213203 42133	Cement, lime, & related products whsle Roofing, siding, & insulation material whsle	D	D	– D	– D	D _	D _	– D	– D
421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	D	D	D	D		-	D	D
42139	Other construction materials whsle	D	D	D	D	-	-	-	-
421390 4213901	Other construction materials whsle Flat glass & other construction glass whsle	D	D	D	D	-	-	-	-
4213902	Other construction materials whsle	Ď	D	D	D	-	_	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141 421410	Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D D	D D	D	D D		-	-	-
42142 421420	Office equipment whsle Office equipment whsle	D D	D D	3.6 3.6	5.3 5.3	D D	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301 42143011	Computer & peripheral equipment whsle Computers & peripheral equipment for resale	2.3 D	5.1 D	D	D	D	D	.1	-
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	_	-
4214302	Computer software (packaged) whsle	D	D	D	D			D	D
See	e footnotes at end of table.								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	Concernation and wind of huminous	All types of percent o		Merchant w percent o		Manufacturers' and c percent c		Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment & supplies whsle-Con.								
42144 421440	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D D	D D	D D	D D	D D	D D
4214401 4214402	Restaurant & hotel equipment & supplies whsle Store machines & equipment whsle	D	D	D	D D	-	-	D	D
		D	D		D				
42145 421450	Medical, dental, & hospital equipment & supplies whsle Medical, dental, & hospital equipment &	1.5	6.5	2.0	5.8	D	D	D	D
4214501	supplies whsle Surgical, medical, & hospital supplies	1.5	6.5	2.0	5.8	D	D	D	D
4214502	whsle Dental equipment & supplies whsle	D D	D D	D D	D D	D -	D -	D -	D _
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	D D	D D	D D	D D				- -
42149	Other professional equipment & supplies whsle	D	D	D	D	_	_	.4	_
421490	Other professional equipment & supplies whsle	D	D	D	D	-	-	.4	-
4214901 4214902	Religious & school supplies whsle Other professional equipment & supplies whsle	D D	D	D	D	-	-	D	_ D
4215 42151 421510 4215101	Metal & mineral (except petroleum) whsle Metal service centers & offices Hetal service centers & offices Ferrous metal service centers & sales	D 42.1 42.1	D 4.7 4.7	D 58.7 58.7	D 5.3 5.3	D D D	D D D	D D D	D D D
42151011 42151012	offices Ferrous metal service centers Ferrous metal sales offices	D D D	D D D	D D D	D D D	D	D D	D - D	D - D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	-			-
42151021	Nonferrous metal service centers								-
42152 421520 4215201 4215202	Coal & other mineral & ore whsle Coal & other mineral & ore whsle Coal whsle Other mineral & ore whsle			ם ם ם	ם ם ס			D D - -	D D -
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	D	D	D	D
421610	const material whsle Electrical apparatus & equip, wiring supp, & const material whsle	D D	D D	D	D D	D	D	D	D D
42162	Electrical appliance, television & radio set	_	_		_				_
421620	whsle Electrical appliance, television & radio set whsle	D	D	D	D	-	-	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690 4216901	Other electronic parts & equipment whsle Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment &		-						
42171 421710	supplies whsle Hardware whsle Hardware whsle	D D D	D D D	D D D	D D D	D D D	D D D	D D D	D D D
42172	Plumbing & heating equipment & supplies	_	-		-	-	-		-
421720	(hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	D D	D D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment	5	5		5		5		0.4
421730	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle	D D	D	D	D	D	D	-	2.4 2.4
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	D	D D		-		- -

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix Ej								
NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181 421810	Construction & mining (except petroleum) machinery & equip whsle Construction & mining (except petroleum)	D	D	D	D	D	D	D	D
421010	machinery & equip whsle	D	D	D	D	D	D	D	D
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D	D	D	D	-	-	D	D
4218201	Farm machinery & equipment-farm	D	D	D	D	-	-	D	D
4218202	farm machinery & equipment—whsle	D	D	D	D	-	-	-	-
4218203	distributors Lawn & garden machinery & equipment	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D	D D	4.9 4.9	3.8 3.8	D D	D D	D D	D D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	-	-	_	-
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	-	-	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	-	_	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	1.1	8.1	-	-	-	-
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	-	2.3	1.1	-
4218304	Metalworking machinery & equipment whsle	D	D	D	D	-	-	-	-
4218305 4218306	Materials handling equipment whsle Oilwell, oil refinery, & pipeline mach, equip,	D	D	D	D	-	-	-	-
4218307	& supplies whsle Other industrial machinery & equipment whsle	D	D	D	D	-	-	– D	– D
40104				D		– D	– D		
42184 421840 4218401	Industrial supplies whsle Industrial supplies whsle General-line industrial supplies whsle	D D D	D D D	0 0 0	D D D	D	D	D	D
4218402	Mechanical power transmission supplies whsie	D	D	D	D	_	-	_	_
4218403 4218404	Welding supplies whsle Industrial containers & supplies whsle	D D	D	D	D	-	-	D	D
4218405	Industrial valves & fittings (except fluid- power) whsle	D	D	D	D	-	_	_	_
4218406	Other industrial supplies whsle	D	D	D	D	D	D	-	-
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	-	_	_	_
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	-	-	-	-
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	-	-	-	-
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D		D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D		U _	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	_	_	-	_
4218603	Other transportation equipment & supplies whsle	D	D	D	D	-	_	_	_
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	_	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	-	_	_	_
421920	Toy & hobby goods & supplies whsle	D	D	D	D	-	-	-	-
42193 421930	Recyclable material whsle Recyclable material whsle	6.4 6.4	3.0 3.0	DDD	D				
4219301 42193011	Iron & steel scrap processors & dealers Iron & steel scrap processors (using power processing cuipment)	D	D	D	D	-	-	-	-
42193012	power processing equipment) Iron & steel scrap processors (not using power processing equip)	D	D	D	D	-	-	_	-
4219302 4219303	power processing equip) Recyclable paper & paperboard whsle Other recyclable material whsle	D D 8.4	D D 2.9	0 0 0			-	-	-
		0.4	2.9		U		-	. – I	-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	PMSAs), see Appendix E]	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, brokers, and commission merchants percent of sales –	
NAICS code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4219 42194	Miscellaneous durable goods whsle—Con. Jewelry/watch/silverware/precious stone, &	_	_	_					
421940	precious metal whsle Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	-	-	-	-
4219402	Precious metal (excluding ores) whsle	D	D	D	D	-	-	-	-
42199 421990 4219902 4219903	Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle Forest products (except lumber) whsle General merchandise (durable goods) whsle	D D D	D D D	ם ם ם		D D -	D D -	D D -	D D -
4219904 42199041	Prerecorded media whsle Compact discs/prerecorded audio tapes,	D	D	D	D	-	-	.2	=
42199042 4219905	& phonograph records whsle Prerecorded video tapes whsle Fire extinguishers & fire safety equipment	D D	D D	D D	D D		-	.2	-
4219905	whsle	D D	D D	D D	D D		-	_ D	_ D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	D D D	D D D	D D D	D D D	D - -	D  -	D - -	D  -
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	D D	D D	D D	D D	D D	D D	D D	D D
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	D D	D D	D D	D D	D D	D D		.7 .7
4222 42221 422210 4222101 4222101 4222102	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle General-line drugs whsle Specialty-line drug, pharmaceutical,	D D 2.6	D D .7	D D 2.6	D D .7	D D -	D D -	D D D -	D D -
1000	cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D
4223 42231 422310	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle . Piece goods, notions, & other dry goods whsle	D D D	D D D	D D D	D D D	D D D	D D D	D - -	D 
4223101 42232	Piece goods—jobbers	D	D	D	D	_	-	D	D
422320	Men's & boys' clothing & furnishings whsle Men's & boys' clothing & furnishings whsle	12.0 12.0	12.2 12.2	D	D	_	-		-
42233 422330	Women's, children's, & infants' clothing & accessories whsle Women's, children's, & infants' clothing & accessories whsle	D	D D	D	D	-	-	D	D
42234 422340	Footwear whsle Footwear whsle	D D	D D	D D	D D		-		-
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	D 1.8 1.8 D	D .6 D	D D D		D - -	D  	_ D D	.3 D D D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	D D	D D	D D	D D	D D	D D	D D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	_	-	_	_
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	-	-	-	-
4224301 4224302	Raw milk whsle Dairy product (except raw milk) whsle	D	D	D	D		-		
42244 422440 4224402	Poultry & poultry product whsle Poultry & poultry product whsle Poultry & poultry product (except live) whsle	D D D	D D D	D D D	D D D				
42245 422450	Confectionery whsle Confectionery whsle	3.2 3.2	1.6 1.6	D D	D D	D D	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D				-
42247 422470	Meat & meat product whsle Meat & meat product whsle	D D	D D	D D	D D	-	-	D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	D D	D D	D D	D D	-	-		-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS		All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices	s Agents, brokers, and commission merchants percent of sales—	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods-Con.								
4224 42249 422490 4224901 4224902 4224902 4224903 4224904 4224905 4224906	Grocery & related products whsle Con. Other grocery & related products whsle Other grocery & related products whsle Bread & baked goods whsle Soft drinks whsle Food & beverage basic materials whsle Other grocery specialties whsle	6.3 6.3 D D D D D	2.0 2.0 D D D D D	18.3 18.3 D D D - D	5.6 5.6 D D D - D		.2 .2 D .4 D .4 .4 .1	.4 .4 - - D	.3 .3 - - - D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	D D D	D D D	D D D	D D D	- - -		D - -	D  -
42252 422520	Livestock whsle Livestock whsle	D D	D D	-	-	-	-		-
42259 422590	Other farm product raw material whsle Other farm product raw material whsle	D D	D D			-		D D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	D	D	D	D	D	D	D	D
422610	whsle Plastics materials & basic forms & shapes whsle	D	D	D	D	-	-	D	D
42269 422690 4226901 4226902	Other chemical & allied products whsle Other chemical & allied products whsle Industrial gases (except LP) whsle Other chemical & allied products whsle	D D D D	D D D D	D D 2.6	D D 10.2	D D -	D D 9.8	D D - D	D D _ D
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D	D D D	D D D	D - -	D 
42271011 42271012 4227102	(except LP) Petroleum bulk stations (except LP) Petroleum bulk terminals (except LP) Liquefied petroleum bulk stations &	D D D	D D D	D D -	D D -	D - D	D _ D	- - -	- - -
	terminals	D	D	D	D	-	-	-	-
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D D	D D	D D	D D	D D	D D	D D	D D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D D	D D D	D D D	D D D	- -		- - -	- - -
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle	D D D	D D D	9.1 9.1	.2 .2 .2				
4229	Miscellaneous nondurable goods whsle	3.2	3.8	9.1 D	D	– D	D	D	– D
42291 422910 4229101 4229102	Farm supplies whsle Farm supplies whsle Farm supplies – farm dealers Farm supplies – whsle distributors	D D D D	D D D	D D D		D D -	D D -	- - - -	- - -
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	D D	D D		
42293 422930	Flower, nursery stock, & florists' supplies whsle. Flower, nursery stock, & florists' supplies whsle.	D	D	D	D	-	-	-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	.1 .1	1.5 1.5	D D	D D	-		- -	-
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D D	D D D	D D D	D D D	D D D	D D D	D D D	D D D
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods	D	D	D	D	-	-	D	D
4229901 4229902	whsle	D	D	D	D	-	-	D	D
4229904	whsle Other nondurable goods whsle	D	D D	D D	D D	-	-		-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	PMSAs), see Appendix E]	All types or percent of		Merchant w percent o		Manufacturers' and c percent c	ffices	Agents, br commission percent o	okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con. Baltimore, MD PMSA								
<b>42</b> 421	Wholesale trade         Wholesale trade, durable goods	<b>4.6</b> 5.6	<b>2.7</b> 3.0	7.6 8.8	<b>3.4</b> 3.4	– D	<b>2.5</b> D	.1 D	.4 D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	Automobile & other motor vehicle whsle	D	D	D	D	D -	D _	D	D
421110 4211101	Automobile & other motor vehicle whsle Automobile & motorcycle whsle	D	D	D	D		-	D D	D D
4211102 4211103	Bus & recreational vehicle whsle Light truck & van (14,000 lb or less) whsle .	D D	D D	D D	D D		-		-
4211104 4211105	Medium truck & tractor (14,001 lb to 26,000 lb) whsle Heavy truck & tractor (over 26,000 lb)	D	D	-	-	-	-	-	-
4211105	whsle	.1	9.6	.1	9.6	-	-	-	-
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D	D	D D	D	D D	D D	D D	D D
4211201	Motor vehicle supplies & new parts – warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts— jobbers	D	D	D	D	D	D	-	-
42113 421130	Tire & tube whsle Tire & tube whsle	D D	D	D	D D	-	-	-	_
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140 4212	Motor vehicle parts, (used) whsle Furniture & home furnishings whsle	D	D	D	D	– D	– D	- D	– D
42121 421210	Furniture whsle	D	D	D	D		-	D	D
4212101 4212102	Household & lawn furniture whsle Office & business furniture whsle	D	D	D	D		-	D	D
42122 421220 4212202	Home furnishings whsle Home furnishings whsle Linens, domestics, draperies, & curtains	D D	D D	D D	D D	D D	D D	D D	D D
4212203	whsle Floor coverings whsle	D .4	D .3	D	D		-		
4212204 4213	Other home furnishings whsle	D	D	D 12.4	D 2.1	– D	– D	- D	– D
42131	Lumber, plywood, millwork, & wood panel whsle	5.8	2.1	D	D	_	-	_	_
421310	Lumber, plywood, millwork, & wood panel whsle	5.8	2.1	D	D	-	-	-	-
4213101 4213102	Lumber without yard whsle	D D	D	D	D D		-		-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	_	_
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	_	-
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	-	-	-	-	-	-
4213202 4213203	Sand, gravel, & stone whsle Cement, lime, & related products whsle	D D	D	D _	D _		-		_
42133 421330	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	12.9 12.9	.3 .3	19.9 19.9	.5 .5	-	-	D	D
4213301	Roofing, siding, & insulation material whsle	12.9	.3	19.9	.5		_	D	D
42139	Other construction materials whsle	D	D	D	D	-	-	-	-
421390 4213901	Other construction materials whsle Flat glass & other construction glass	D	D	D	D	-	-	-	-
4213902	whsle         Other construction materials whsle	D D	D D	D D	D D	-	-		-
4214	Professional & commercial equipment & supplies whsle	2.4	6.2	D	D	D	D	D	D
42141 421410	Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D	D	D	D		-		-
42142	Office equipment whsle	D	D	D	D	D	D	-	-
421420	Office equipment whsle	D	D	D	D	D	D	-	-
42143 421430	Computer & computer peripheral equipment & software whsle Computer & computer peripheral equipment	2.0	6.5	D	D	D	D	D	D
421430	& software whsle	2.0 D	6.5 D	D	D	D D	D D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D		-
42143012	Computers & peripheral equipment for end use	1.3	6.0	D	D	D	D	_	-
4214302	Computer software (packaged) whsle	D	D	D	D	-	-	-	-
42144 421440 4214401	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D D	D D	D D	D D	D D	D D
4214401 4214402	Restaurant & hotel equipment & supplies whsle Store machines & equipment whsle	D	D	D	D	-	-	D	D
7214402		U D	, D	, D	D				-

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix Ej								
NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	commission	okers, and merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4214	Professional & commercial equipment & supplies								
42145	whsle—Con. Medical, dental, & hospital equipment &					_	_		_
421450	supplies whsle	1.0 1.0	4.8 4.8	1.4	2.7 2.7	D	D	D	D
4214501	supplies whsle Surgical, medical, & hospital supplies whsle	1.0 D	4.8 D	1.4 D	2.7 D	D	D	D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	D	D	D	D		-	-	
42149	Other professional equipment & supplies whsle	D	D	D	D	-	-	-	_
421490 4214901	Other professional equipment & supplies whsle Religious & school supplies whsle	D D	D D	D	D D	-	-	-	-
4214902	Other professional equipment & supplies while	D	D	D	D	_	_	_	_
4215 42151 421510	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices	D 45.9 45.9	D 4.1 4.1	D 65.2 65.2	D 4.4 4.4	D D D	D D D	D D D	D D D
4215101 42151011 42151012	Ferrous metal service centers & sales offices	D 7.6 D	D 13.6 D	D D D	D D D	D D	D D	D - D	D - D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	-	-	-	-
42151021 42152	Nonferrous metal service centers           Coal & other mineral & ore whsle	D	D	D	D	-	-	– D	– D
421520 421520 4215201 4215202	Coal & other mineral & ore whsle Coal whsle Other mineral & ore whsle			D D -	D D -		- - - -	D - -	D D -
4216	Electrical goods whsle	.6	2.2	D	D	D	D	D	D
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip, wiring supp, &	1.4	2.0	6.6	7.6	D	D	D	D
121010	const material whsle	1.4	2.0	6.6	7.6	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	-	_	-	-
421620	Electrical appliance, television & radio set whsle	D	D	D	D	-	-	-	-
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	D D	D	D	D	D	D	D	D D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	D	D
42171 421710	Hardware whsle	D D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies			_	_	_	_		
421720	(hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	1.7 1.7	1.9 1.9	D	D	D	D		-
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	D D	D D	-	-	-	-
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	3.3	2.8	4.5	3.4	D	D	D	D
421810	machinery & equip whsle Construction & mining (except petroleum)	.3	1.9	D	D	D	D	-	-
	machinery & equip whsle	.3	1.9	D	D	D	D	-	-
42182 421820	Farm & garden machinery & equipment whsle Farm & garden machinery & equipment	D	D	D	D	-	-	D	D
4218201	whsle	D	D	D 40.5	D	-	-	D	D
4218203	dealers Lawn & garden machinery & equipment whsle	42.5 D	– D	42.5 D	– D	-	-		-
0	footnotes at and of table	. 01	U	. 0	J	. –	-	. – 1	-

See footnotes at end of table.

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MSAS, and	PMSAs), see Appendix Ej								
NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, br commission percent c	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4218 42183	Machinery, equipment, & supplies whsle-Con. Industrial machinery & equipment whsle	3.0	3.3	D	D	D	D	D	D
421830 4218301	Industrial machinery & equipment whsle Food-processing machinery & equipment	3.0	3.3	Ď	D	D	D	Ď	D
4218302	whsle Hydraulic & pneumatic (fluid-power)	D	D	D	D	-	-	-	-
42183021	machinery & equipment while Hydraulic & pneumatic pumps & motors	.4	4.4	D	D	-	-	D	D
42183022	whsle Hydraulic & pneumatic parts,	-	2.9	-	-	-	-	D	D
4218303	accessories, & supplies whsle General-purpose industrial machinery &	1.3	7.9	D	D	-	-	-	-
4218304	equipment whsle Metalworking machinery & equipment	3.1	3.2	D	D	D	D	D	D
4218305	whsle Materials handling equipment whsle	D 1.8	D 7.2	D 2.0	D 8.0	-			
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	-	-	-	-	-	-
4218307	Other industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	4.6	1.7	D	D	D	D	D	D
421840 4218401	Industrial supplies whsle	4.6 D	1.7 D	D D	D D	D -	D -	D -	D _
4218402	Mechanical power transmission supplies whsle	-	1.3	D	D	-	-	-	-
4218403 4218404	Welding supplies whsle Industrial containers & supplies whsle	D	D	D D	D D	-	-	D -	D _
4218405	Industrial valves & fittings (except fluid- power) whsle	D	D	_ D	_ D	-	-	-	-
4218406 42185	Other industrial supplies whsle	U	D	U	D	-	-	-	-
421850	whsle	9.9	6.2	D	D	-	-	-	-
4218501	whsle	9.9	6.2	D	D	-	-	-	-
4218501	supplies whsle	D	D	D	D	-	-	-	-
	Custodial, janitors' equipment & supplies whsle.	D	D	D	D	-	-	-	-
4218503 4218504	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	-	-	-	-
4210304	Other service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	_	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	_	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	_	_	_	_	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	_	_	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	_	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
42192	Toy & hobby goods & supplies whsle	D	D	D	D	-	-	-	-
421920 42193	Toy & hobby goods & supplies whsle	D	D	D	D	-	-	_	-
42193 421930 4219301	Recyclable material whsle Recyclable material whsle Iron & steel scrap processors & dealers	D D		D	D	-	-	-	-
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	_	-	_	-
4219302 4219303	Recyclable paper & paperboard whsle Other recyclable material whsle	D D		D	D	-	-	-	-
4219303	Jewelrv/watch/silverware/precious stone. &	D	D	U	U	_	_	_	_
421940	precious metal whsle Jewelry/watch/silverware/precious stone, &	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone,	D	D	D	D	-	-	-	-
	& silverware whsle	D	D	D	D	-	-	-	-
42199 421990	Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D D	D	D	D	-	-	D D	D D
4219902 4219903	Forest products (except lumber) whsle General merchandise (durable goods)	Ď	D	Ď	D	-	-	-	-
4219904	whsle Prerecorded media whsle	D D	D D	D D	D D	-	-		-
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	-	-	_	-
42199042 4219905	Prerecorded video tapes whsle Fire extinguishers & fire safety equipment	Ď	D	Ď	D	-	-	-	-
4219906	whsle Other durable goods whsle	D	D D	_ D	_ D		-		-
.2.0000			D		D			. – 1	

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NAICS		All types of percent of	operation f sales—	Merchant w percent o		Manufacturers' and o percent o		Agents, brokers, and commission merchants percent of sales –	
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade—Con.					_			
422 4221	Wholesale trade, nondurable goods         Paper & paper product whsle	3.1 2.0	2.3 3.1	5.8 2.9	3.3 3.1	D	D	D	D
42211 422110	Printing & writing paper whsle Printing & writing paper whsle	-	6.4 6.4	D D	D	-	- -		- -
42212 422120	Stationery & office supplies whsle Stationery & office supplies whsle	4.7 4.7	1.4 1.4	5.1 5.1	.6 .6	-	-		-
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	1.4 1.4	2.2 2.2	D D	D D	D D	D D	D D	D D
4222 42221 422210 4222101	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle General-line drugs whsle	2.0 2.0 2.0 D	2.5 2.5 2.5 D			D D D	D D D		
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	-	-
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	1.9 D	7.0 D	D D	D D	D D	D	D _	D
422310 4223101	Piece goods, notions, & other dry goods whsle Piece goods—jobbers	D D	D D	D D	D	D _	D		
42232 422320	Men's & boys' clothing & furnishings whsle Men's & boys' clothing & furnishings whsle	3.8 3.8	21.6 21.6	D D	D D	-	-		-
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	_	-	_	_
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	-	-	-	-
42234 422340	Footwear whsle Footwear whsle	D D	D D	D D	D D				
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	4.4 D D D	1.6 D D D	9.4 D D D	3.0 D D D		.4 	– D D	.4 D D D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	.5 .5	1.8 1.8	1.5 1.5	5.5 5.5	D D	D	D D	D D
42243	Dairy products, (except dried or canned) whsle	.4	3.6	D	D	_	-	_	_
422430 4224302	Dairy products, (except dried or canned) whsle Dairy product (except raw milk) whsle	.4 D	3.6 D	D	D	-	-		-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	42.4 42.4	-	D	D	-	-		-
4224402	Poultry & poultry product (except live) whsle	42.4	_	D	D	_	_	_	_
42245 422450	Confectionery whsle Confectionery whsle	.4 .4	1.1 1.1	D D	D D	-	=	D D	D
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D	=	=		=
42247 422470	Meat & meat product whsle Meat & meat product whsle	D D	D D	D D	D D				-
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	D D	D D	D D	D D				=
42249 422490 4224901 4224902 4224903 4224905 4224905 4224906	Other grocery & related products whsle Other grocery & related products whsle Coffee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle Food & beverage basic materials whsle Other grocery specialties whsle	D D 46.8 .3 D .6	D D 8 2.6 D 3.3	D D D D 2.7	D D D D 15.4	ם ם ם -	ם ם ם ם	D D - - - D	D 
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	D D D	D D D	D D D	D D D			- - -	- - -
42252 422520	Livestock whsle	D D	D D			-	-		
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	.9	8.4	1.5	7.4	D	D	D	D
422610	Plastics materials & basic forms & shapes whsle	D D	D D	D D	D D	-	-		-
42269 422690 4226902	Other chemical & allied products whsle Other chemical & allied products whsle Other chemical & allied products whsle	D D D	D D D	D D D	D D D	D D D	D D D	- - -	- - -

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NAICS	PMSAs), see Appendix E]	All types of percent of	operation sales—	Merchant w percent o		Manufacturers' and o percent o	ffices		okers, and merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Baltimore, MD PMSA-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Verwent U bulk stations & terminals	D - -	D  -	DDD		DDD			
42271011 42271012	(except LP) Petroleum bulk stations (except LP) Petroleum bulk terminals (except LP)	D D D	D D D	D D -	D D -	D - D	D - D		-
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	-	-	-	-
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	-	-	-	-
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	1.9 D D	1.8 D D	D D D	D D D		- - -		
42282 422820	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle	D D	D D	D D	D D				-
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	-	-	-	-
4229 42291	Miscellaneous nondurable goods whsle Farm supplies whsle	D .1	D	D	D D	D	D	D	D
422910 4229101 4229102	Farm supplies whsle Farm supplies – farm dealers Farm supplies – whsle distributors	.1 D D	– D D	D - D	D - D		- - -	- - -	- - -
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	-	-		-
42293 422930	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists' supplies	D	D	D	D	_	-	-	-
42294	whsle	D	D	D	D	-	-	-	-
422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D	D	D	D	-	-	-	-
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	.3 .3 .3	4.9 4.9 4.9	.7 .7 .7	10.0 10.0 10.0		- - -	D D D	D D D
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods whsle	D	D	D	D	-	-	D	D
4229901 4229902	Art goods whsle	D	D	D	D	-	-	-	-
4229904	whsle Other nondurable goods whsle	D	D	D	D		-	D -	D -
	Hagerstown, MD PMSA								
42	Wholesale trade	1.3	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111 421110 4211105	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Heavy truck & tractor (over 26,000 lb) whsle	D D D	D D D	D D –	D D				-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies	D	D	14.0	10.2	D	D		
42143	whsle Computer & computer peripheral equipment & software whsle	D	D	14.9	10.3	D	D	_	_
421430	Computer & computer peripheral equipment & software whsle	D	D	_	_	D	D	_	_
4214301 42143012	Computer & peripheral equipment whsle Computers & peripheral equipment for	Ď	D	_	-	-	-	-	-
4216	end use	D	D	– D	– D		_	– D	– D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D		-	_	-
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	_	-	_	-
42162	Electrical appliance, television & radio set whsle	D	D	_	_	_	_	D	D
421620	Electrical appliance, television & radio set whsle	D	D	_	-	_	-	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	_	_	_	_

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	PMSAs), see Appendix E]	All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices		okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Hagerstown, MD PMSA-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4218 42182 421820	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment	D D	D D	D D	D D	-	=	-	-
4218201	whsle . Farm machinery & equipment-farm dealers	D D	D	D	D		-		-
42183 421830 4218304	Industrial machinery & equipment whsle Industrial machinery & equipment whsle Metalworking machinery & equipment whsle	D D D	D D D	D D D	D D D				-
42184 421840	Industrial supplies whsle Industrial supplies whsle	D D	D D	-	=	-	Ξ	-	-
42185 421850	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
4218504	whsle Other service establishment equipment & supplies whsle	D	D D	D	D D	-	-	-	-
4219 42193 421930 4219301 42193011	Miscellaneous durable goods whsle Recyclable material whsle Recyclable material whsle Iron & steel scrap processors & dealers Iron & steel scrap processors (using								
422	power processing equipment)	D	D	D	D	– D	– D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	_	-
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle			ם ם ס		D  	D - - -		
42249 422490 4224902 4224903	Other grocery & related products whsle Other grocery & related products whsle Bread & baked goods whsle Soft drinks whsle .		D D D	D D D	D D - D		- - -		
4227 42271 422710 4227101	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals Petroleum bulk stations & terminals				D D D		_ _ _		
42271011	(except LP) Petroleum bulk stations (except LP)	D D	D D	D D	D D		-		-
	Washington, DC-MD-VA-WV PMSA								
42	Wholesale trade	3.2	2.5	6.9	4.1	-	1.3	.1	.5
421	Wholesale trade, durable goods	2.0	2.9	4.7	5.1	-	1.3	.1	.3
4211 42111 42110 421100 421102 421103 421104 4211105	Motor vehicle & motor vehicle parts & supplies whsle Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Bus & recreational vehicle whsle Light truck & wan (14,000 lb or less) whsle . Medium truck & tractor (14,001 lb to 26,000 lb) whsle Heavy truck & tractor (over 26,000 lb)	.7 .4 .4 1.0 D - D	.2 .1 .2 D - D	D 1.4 1.4 1.8 D D	D .4 .4 .4 D D D	ם ם ם ו	D D - - D -	D D D - -	D D D - -
42112	whsle            Motor vehicle supplies & new parts whsle	D 2.5	D .9	D	D	– D	– D	– D	– D
42112 421120 4211201	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts –	2.5	.9	D	D	D	D	D	D
4211202	warehouse distributors Motor vehicle supplies & new parts –	D	D	D	D	-	-	D	D
4211203	jobbers Petroleum products marketing equipment whsle	D D	D	14.4 D	8.8 D	D _	D -	-	-
42113 421130	Tire & tube whsle Tire & tube whsle	D D	D D	D D	D D	-	- -		-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D	D D				-
Soc	e footnotes at end of table.								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	PMSAs), see Appendix Ej	All types of percent of		Merchant w percent of		Manufacturers' and of percent of	ffices	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA- Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4212 42121 421210 4212101 4212101 4212102	Furniture & home furnishings whsle Furniture whsle Furniture whsle Household & lawn furniture whsle Office & business furniture whsle	6.5 7.2 7.2 8.4 6.9	3.8 4.5 4.5 5.8 4.3	14.8 19.3 19.3 D D	3.7 3.7 3.7 D D	– D – D	8.0 D D D	– D D D	.9 ם ם ם
42122 421220 4212201	Home furnishings whsle Home furnishings whsle Household china, glassware, & crockery	5.2 5.2	2.2 2.2	8.8 8.8	3.7 3.7		=	D D	D D
4212202	Linens, domestics, draperies, & curtains	5.7	3.8	D	D	-	-	-	-
4212203 4212204	whsle Floor coverings whsle Other home furnishings whsle	10.6 D D	_ D D	31.8 5.7 D	- .2 D	_ _ _		D - D	D - D
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel	10.4	2.0	16.3	2.5	D	D	D	D
42131	whsle.	5.8	2.1	D	D	-	-	D	D
4213101 4213102	whsle Lumber without yard whsle Lumber with yard whsle	5.8 D D	2.1 D D	D D D	D D D			D - -	D -
4213102	Plywood, veneer, millwork, & wood panel whsle	1.6	2.2	D	D	_	-	D	– D
42132	Brick, stone, & related construction materials whsle	2.9	1.1	D	D	D	D	_	_
421320	Brick, stone, & related construction materials whsle	2.9	1.1	D	D	D	D	-	-
4213201 4213202	Brick, block, tile, clay/cement sewer pipe whsle Sand, gravel, & stone whsle	5.3 D	_ D	D 15.8	D .4	-	-		_
4213203	Cement, lime, & related products whsle	D	D	-	-	D	D	-	-
42133 421330 4213301	Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle Roofing, siding, & insulation material whsle	1.6 1.6 1.6	-	3.3 3.3 3.3	-			D D D	D D D
42139 421390	Other construction materials whsle	40.2	3.9 3.9	D	D D	-		D	D
4213901	Other construction materials whsle Flat glass & other construction glass whsle	40.2 2.6	4.5	D	D	_	-	_	-
4213902 4214	Other construction materials whsle Professional & commercial equipment & supplies	45.9	3.8	D	D	-	-	-	-
42141 421410	whsle Photographic equipment & supplies whsle Photographic equipment & supplies whsle	2.6 .3 .3	5.4 2.5 2.5	4.8 D D	7.5 D D		3.3	.2 _ _	.1 - -
42142 421420	Office equipment whsle Office equipment whsle	1.6 1.6	3.4 3.4	D D	D D	D D	D D	D D	D D
42143	Computer & computer peripheral equipment & software whsle	2.4	5.5	4.5	7.6	-	3.4	.1	_
421430 4214301	Computer & computer peripheral equipment & software whsle Computer & peripheral equipment whsle	2.4 2.4	5.5 5.0	4.5 D	7.6 D	_ D	3.4 D	.1 D	_ D
42143011	Computers & peripheral equipment for resale	3.6	3.5	D	D	D	D	D	D
42143012 4214302	Computers & peripheral equipment for end use Computer software (packaged) whsle	2.0 2.4	5.5 13.4	D D	D D		3.3	D D	D D
42144 421440 4214401	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D D	D D		-	D D	D D
4214401	Restaurant & hotel equipment & supplies whsle Store machines & equipment whsle	D D	D D	D D	D D		=	D _	D _
42145	Medical, dental, & hospital equipment & supplies whsle	2.9	11.5	3.4	14.2	_	-	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2.9	11.5	3.4	14.2	-	-	D	D
4214501 4214502	Surgical, medical, & hospital supplies whsle Dental equipment & supplies whsle	D	D D	D D	D D			D	D
42146 421460	Ophthalmic goods whsle Ophthalmic goods whsle	.1 .1	3.5 3.5	D	D		-		-
42149	Other professional equipment & supplies	D	D	D	D			D	D
421490	whsle Other professional equipment & supplies whsle	D	D	D	D	_	-	D	D
4214902	Other professional equipment & supplies whsle	D	D	D	D	_	_	D	D

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wors, anu	PMSAs), see Appendix Ej								
NAICS		All types of percent of		Merchant w percent o		Manufacturers' and o percent o	ffices		okers, and merchants f sales-
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA- Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4215 42151 421510	Metal & mineral (except petroleum) whsle Metal service centers & offices Metal service centers & offices	D D D	D D D	D D D	D D D		- - -	_ _ _	- - -
4215101	Ferrous metal service centers & sales	7.8	12.8	D	D D		-	-	-
42151011 42151012 4215102	Ferrous metal service centers Ferrous metal sales offices Nonferrous metal service centers & sales	D D	D D	D	D	-	-	-	-
	offices	D	D	-	-	-	-	-	-
42152 421520 4215202	Coal & other mineral & ore whsle Coal & other mineral & ore whsle Other mineral & ore whsle	D D D	D D D	D D D	D D D				
4216 42161	Electrical goods whsle Electrical apparatus & equip, wiring supp, &	1.0	5.5	2.3	10.3	-	2.7	.1	.3
421610	const material whsle Electrical apparatus & equip, wiring supp, &	1.9	6.3	4.5	10.6	D	D	D	D
	const material whsle	1.9	6.3	4.5	10.6	D	D	D	D
42162	Electrical appliance, television & radio set	.8	9.6	1.6	10.1	-	-	D	D
421620	Electrical appliance, television & radio set whsle	.8	9.6	1.6	10.1	-	-	D	D
42169 421690	Other electronic parts & equipment whsle Other electronic parts & equipment whsle	.8 .8	5.0 5.0	1.9 1.9	10.2 10.2	D D	D D	D D	D D
4216901	Communications equipment & supplies whsle	.4	5.9	1.3	13.3	-	2.0	_	1.4
4216902	Electronic parts (excluding communications equipment) whsle	1.5	3.3	2.7	5.9	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.2	6.0	3.3	8.4	D	D	D	D
42171 421710	Hardware whsle	3.1 3.1	4.3 4.3	3.9 3.9	5.1 5.1		-	-	1.0 1.0
42172	Plumbing & heating equipment & supplies								
421720	(hydronics) whsle Plumbing & heating equipment & supplies	D	D	D	D	-	-	D	D
42173	(hydronics) whsle	U	D	D	D	-	-	D	D
421730	& supplies whsle Warm air heating & air-conditioning	2.0	8.8	3.0	13.5	D	D	D	D
	equipment & supplies whsle	2.0	8.8	3.0	13.5	D	D	D	D
42174 421740	Refrigeration equipment & supplies whsle Refrigeration equipment & supplies whsle	D D	D D	D D	D D		-		-
4218 42181	Machinery, equipment, & supplies whsle Construction & mining (except petroleum)	3.2	2.5	5.8	3.7	-	1.5	.4	-
421810	machinery & equip whsle Construction & mining (except petroleum)	D	D	D	D	-	-	-	-
40100	machinery & equip whsle	D	D	D	D	-	-	-	-
42182 421820	Farm & garden machinery & equipment whsle . Farm & garden machinery & equipment whsle	D	D	D	D	_	-	_	_
4218201	Farm machinery & equipment-farm dealers	5.2	10.3	5.2	10.3	_	_	_	_
4218202	Farm machinery & equipment—whsle distributors	7.0	_	D	D	-	-	_	_
4218203	Lawn & garden machinery & equipment whsle	D	D	-	-	-	-	-	-
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	6.3 6.3	4.2 4.2	7.4 7.4	4.2 4.2	D D	D D	D D	D D
4218301	Food-processing machinery & equipment	D	D	D	D	-	-	-	-
4218302 4218303	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle General-ourpose industrial machinery &	8.4	8.6	8.4	8.6	-	-	-	-
4218305	equipment whsle Materials handling equipment whsle	4.9 1.2	5.0 3.1	D 1.2	D 3.1		-	D _	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	22.2	.4	D	D	-	-	-	-
4218307	Other industrial machinery & equipment whsle	D	D	D	D	-	-	_	-
42184 421840	Industrial supplies whsle Industrial supplies whsle	.1 .1	.1 .1	D	D D	D D	D D		-
4218401 4218402	General-line industrial supplies whsle Mechanical power transmission supplies	D	D	D	D	-	-	-	-
4218403	whsle. Welding supplies whsle.	DDD	DDD	D - D	D 6.6				
4218404 4218406	Industrial containers & supplies whsle Other industrial supplies whsle	D	D D	D	D D	D	D		_

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MSAS, and	PMSAs), see Appendix EJ							1	
NAICS	Coographic area and kind of husiness	All types of percent of		Merchant w percent o		Manufacturers' and c percent c		Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON-BALTIMORE, DC-MD-VA-								
	WV CMSA—Con. Washington, DC-MD-VA-WV PMSA—								
42	Con. Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218 42185	Machinery, equipment, & supplies whsle-Con. Service establishment equipment & supplies								
421850	whsle	11.7	.6	14.2	.7	-	-	D	D
4218501	whsle	11.7	.6	14.2	.7	-	-	D	D
4218502	supplies whsle Custodial, janitors' equipment & supplies whsle	3.7 D	– D	3.7 D	– D	-	-	-	-
4218503	Laundry & dry-cleaning equipment & supplies whsle	17.5	3.0	17.5	3.0	-	-	_	_
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	.8	5.8	1.2	7.2	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	.8	5.8	1.2	7.2	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	.8	5.5	D	D	-	-	D	D
4218602 4218603	Marine machinery, equipment, & supplies whsle Other transportation equipment & supplies	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods & supplies	D	D	D	D	D	D	D	D
421910	whsle Sporting & recreational goods & supplies whsle	D	D	D	D	_	_	_	-
42192	Toy & hobby goods & supplies whsle	4.7	6.7	D	D	_	-	-	_
421920 42193	Toy & hobby goods & supplies whsle Recyclable material whsle	4.7 5.7	6.7 8.1	D	D	-	-		-
421930 4219301	Recyclable material whsle Iron & steel scrap processors & dealers	5.7 3.9	8.1 3.7	D 3.9	D 3.7		-		-
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	-	-	-	-
4219302 4219303	Recyclable paper & paperboard whsle Other recyclable material whsle	12.4	6.1 13.9	D 12.4	D 13.9	-	-		-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
421940 4219401	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle Precious metal (excluding ores) whsle	D D	D D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990 4219903	Other miscellaneous durable goods whsle General merchandise (durable goods) whsle	D	D	D	D	D	D	D	D
4219904 42199041	Compact discs/prerecorded audio tapes,	D	D	Ď	D	-	-	D	D
4219905	& phonograph records whsle Fire extinguishers & fire safety equipment	D	D	D	D	-	-	D	D
4219906	whsle Other durable goods whsle	6.5 D	23.1 D	D D	D D	-	-	D	D
422 4221	Wholesale trade, nondurable goods	6.7 2.8	1.6	11.5	1.8 1.6	-	1.6 1.2	.1	.8 .7
42211 42211 422110	Paper & paper product whsle Printing & writing paper whsle Printing & writing paper whsle	2.0 .2 .2	1.4	4.1 D D	D D	-	-		./ 
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120 42213	Stationery & office supplies whsle Industrial & personal service paper whsle	D	D	D	D	D _	D _	D _	D _
422130 4222	Industrial & personal service paper whsle Drugs, & druggists' sundries whsle	D	D	D	D		-	– D	– D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D	D	D	D	-	-	D	D
4222101 4222102	General-line drugs whsle Specialty-line drug, pharmaceutical,	D	D	D	D	-	-	-	-
4223	cosmetic, & toiletries whsle Apparel, piece goods, & notions whsle	D	D	D 22.6	D 4.4		-	D	D
4223 42231 422310	Piece goods, notions, & other dry goods whsle . Piece goods, notions, & other dry goods whsle .	4.0	1.4	22.0 D	D	-	-	D	D
4223101	whsle	4.0 D	1.4 D	D D	D D		-	D -	D -
42232 422320	Men's & boys' clothing & furnishings whsle Men's & boys' clothing & furnishings whsle	18.5 18.5	4.6 4.6	D D	D D	-	-	-	-
42233	Women's, children's, & infants' clothing &	D	D	76.9	2.5				
422330	accessories whsle	D	D	76.9 76.9	2.5		_		-
	accessories whsle	D	D	76.9	2.5			·   – I	-

See footnotes at end of table.

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NAICS	PMSAs), see Appendix E]	All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	commissio	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA- Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	13.1 4.6 4.6 D	1.1 .6 .6 D	19.5 D D D	1.5 D D D		.3 _ _ _	.1 D D D	D D D
42242 422420	Packaged frozen food whsle Packaged frozen food whsle	D D	D D	D D	D D	-	-	-	
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	_	_	_	_
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	-	_	-	-
4224301 4224302	Raw milk whsle Dairy product (except raw milk) whsle	D D	D D	D D	D D		-	-	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	1.6 1.6	_	D	D	-	-	-	_
4224402	Poultry & poultry product (except live) whsle	1.0 D	D	D	D	_	-	-	-
42245 422450	Confectionery whsle Confectionery whsle	11.6 11.6	3.2 3.2	D	D D	-	-		-
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D				
42247 422470	Meat & meat product whsle Meat & meat product whsle	48.1 48.1	2.8 2.8	D D	D D			D D	D D
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	10.3 10.3	1.2 1.2	D D	D D	-	-		- -
42249 422490 4224901 4224902 4224903 4224904 4224906	Other grocery & related products whsle Other grocery & related products whsle Coffee, tea, & spice whsle Bread & baked goods whsle Soft drinks whsle Canned goods whsle Other grocery specialties whsle	D D 9.8 10.2 D	D D D 1.0 1.0 D	ם ם ם	ם ם ם ם ם	D - - - -	D - D .4 -		
4225 42259 422590	Farm-product raw material whsle Other farm product raw material whsle Other farm product raw material whsle	D D	D D	42.3 _ _	5.4 			D D D	D D D
4226	Chemical & allied products whsle	D	D	D	D	D	D	-	-
42261 422610	Plastics materials & basic forms & shapes whsle Plastics materials & basic forms & shapes	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
42269 422690 4226901 4226902	Other chemical & allied products whsle Other chemical & allied products whsle Industrial gases (except LP) whsle Other chemical & allied products whsle	D D _ D	D D 2.0 D	D D _ D	D D 2.0 D	D D _ D	D D D		
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D .4 .4	D 	4.2 D D	.2 D D	D D D	D D D	D - -	D 
4227101 42271011	Petroleum bulk stations & terminals (except LP) Petroleum bulk stations (except LP)	D	D	D	D	D	D		-
42271012 4227102	Petroleum bulk terminals (except LÞ) Liquefied petroleum bulk stations & terminals	D D	D D	– D	– D	D -	D -	-	-
42272	Petroleum & petroleum prod whsle (exc bulk	-	-	-	-			_	-
422720	stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D		-	D	D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle . Beer & ale whsle . Beer & ale whsle .	9.9 D D	1.2 D D	D D D	D D D				
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed	D	D	D	D		-	=	-
Soc	footnotes at end of table.	D	D	D	D	-	-	-	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS	Geographic area and kind of business	All types of percent o			vholesalers of sales—	Manufacturers' and o percent o	ffices	commission	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA- WV CMSA-Con.								
	Washington, DC-MD-VA-WV PMSA- Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4229 42291 422910 4229101 4229102	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies – farm dealers Farm supplies – farm dealers Farm supplies – whsle distributors	D D D D		ם ם ם ם	ם ם ם ם	D   	D - - -	D   	D - - -
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	.8 .8	5.3 5.3	D D	D D	-	5.5 5.5	-	
42293 422930	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists' supplies whsle	D D	D D	D	D	-	-	-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D D	D D	-		-	
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	.4 .4 .4	2.6 2.6 2.6	D D D	D D D	D D D	D D D		- - -
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods whsle	D	D	D	D	-	-	D	D
4229901 4229902	Art goods whsle General merchandise (nondurable goods) whsle	8.0 40.2	2.3 10.7	D	D	-	-	D	D
4229904	Other nondurable goods whsle	40.2 D	D	D	D	-		-	

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

### Table 5. Summary Statistics for the County: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid			
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA, DC								
42	Wholesale trade	348	3 918 622	222 998	57 007	5 008	411 314	82 964	96 544
421	Wholesale trade, durable goods	176	D 010 022	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts &				5	9			2
42111	supplies whsle	16	D	D	D	с	D	D	D
421110	whsle Automobile & other motor vehicle	5	D	D	D	b	D	D	D
4211103	whsle Light truck & van (14,000 lb or	5	D	D	D	b	D	D	D
4211103	less) whsle	1	D	D	D	а	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new	6	D	D	D	b	D	D	D
42114	parts-jobbers Motor vehicle parts, (used) whsle	6 4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) while	4	Ď	Ď	D	b	Ď	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	36 24	D	D	D	c c	D	D	D
421210	Furniture whsle Office & business furniture	24	Ď	Ď	D	c	Ď	D	D
4212102	whsle	17	D	D	D	с	D	D	D
42122	Home furnishings whsle	12	D	p	D	b	D	D	D
421220 4212202	Home furnishings whsle Linens, domestics, draperies, &	12	D	D	D	b	D	D	D
4212203	curtains whsle Floor coverings whsle	5 5	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials		_	_	_		_	_	_
42131	Lumber, plywood, millwork, & wood	5	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, &	2	D	D	D	b	D	D	D
	wood panel whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	a	D	D	D
421390	Other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment								
42141	& supplies whsle Photographic equipment & supplies	33	D	D	D	f	D	D	D
421410	whsle Photographic equipment &	3	D	D	D	а	D	D	D
	supplies whsle	3	D	D	D	а	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	5 5	D	D	D	e e	D	D	D D
42143	Computer & computer peripheral								
421430	equipment & software whsle Computer & computer peripheral	17	D	D	D	е	D	D	D
4214301	equipment & software whsle Computer & peripheral	17	D	D	D	е	D	D	D
42143012	equipment whsle Computers & peripheral	14	D	D	D	е	D	D	D
42143012	equipment for end use	12	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital	_			-				-
421450	equipment & supplies whsle Medical, dental, & hospital	5	D	D	D	а	D	D	D
	equipment & supplies whsle	5	D	D	D	а	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1	D D	D	D D	a	D D	D	D
4216	Electrical goods whsle	29	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material	3			5	5			D
	while	9	D	D	D	b	D	D	D
42162	Electrical appliance, television &				-				-
421620	radio set whsle Electrical appliance, television &	1	D	D	D	a	D	D	D
	radio set whsle	1	D	D	D	а	D	D	D
42169	Other electronic parts & equipment whsle	19	D	D	D	е	D	D	D
421690	Other electronic parts & equipment whsle	19	D	D	D	е	D	D	D
4216901	Communications equipment &								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA, DC-								
	Con.								
42	Wholesale trade – Con.								
421 4217	Wholesale trade, durable goods-Con. Hardware, & plumbing & heating								
42171	equipment & supplies whsle	10 6	D	D D	D D	c b	D D	D D	D D
421710	Hardware whsle	6	D	Ď	D	b	Ď	Ď	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning	1	D	D	D		D	D	D
421730	equipment & supplies whsle Warm air heating & air-	1	D	U	U	а	U	U	D
	conditioning equipment & supplies whsle	1	D	D	D	а	D	D	D
42174	Refrigeration equipment & supplies whsle	1	D	D	D	а	D	D	D
421740	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle Farm & garden machinery &	24	D	D	D	с	D	D	D
421820	equipment whsle Farm & garden machinery &	1	D	D	D	а	D	D	D
42183	equipment whsle	1	D	D	D	а	D	D	D
42183	Industrial machinery & equipment whsle Industrial machinery & equipment	3	D	D	D	b	D	D	D
421030	whsle	3	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	5 5	D D	D D	D D	b b	D D	D	D
4218406	Other industrial supplies whsle .	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	2	D	D	D	а	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	а	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle)			5	D	u	D	D	D
	whsle	4	D	D	D	а	D	D	D
4219 42191	Miscellaneous durable goods whsle Sporting & recreational goods &	22	D	D	D	b	D	D	D
421910	supplies whsle Sporting & recreational goods &	2	D	D	D	а	D	D	D
42192	supplies whsle Toy & hobby goods & supplies	2	D	D	D	а	D	D	D
421920	whsle	1	D	D	D	а	D	D	D
121020	whsle	1	D	D	D	а	D	D	D
42193 421930	Recyclable material whsle Recyclable material whsle	5 5	D D	D D	D D	b b	D D	D D	D
42194	Jewelry/watch/silverware/precious								5
421940	stone, & precious metal whsle Jewelry/watch/silverware/precious	2	D	D	D	a	D	D	D
42199	stone, & precious metal whsle Other miscellaneous durable goods	2	D	U	U	а	U	D	D
421990	Whsle	12	D	D	D	b	D	D	D
	goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	172	D	D	D	h	D	D	D
4221 42212 422120	Paper & paper product whsle Stationery & office supplies whsle Stationery & office supplies whsle .	9 7 7	D D D	D D D	D D D	b b b	D D D	D D D	D D D
42213	Industrial & personal service paper	2				_			<b>-</b>
422130	whsle Industrial & personal service paper whsle	2	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	a C	D	D	D
42221 422210	Drugs, & druggists sundries while Drugs, & druggists' sundries while Drugs, & druggists' sundries	9	D	D	D	c	Ď	D	D
	whsle	9	D	D	D	с	D	D	D
4223 42231	Apparel, piece goods, & notions whsle. Piece goods, notions, & other dry	21	D	D	D	b	D	D	D
422310	goods whsle Piece goods, notions, & other dry	11	D	D	D	b	D	D	D
4223101	goods whsle Piece goods—jobbers	11 11	D	D	D D	b b	D	D D	D
	<b>o</b>								

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA, DC-	, ,			( , , ,	, ,			. , ,
	Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods- Con.								
4224 42241	Grocery & related products whsle General-line grocery whsle	66 14	395 439 D	33 122 D	7 255 D	1 206 c	56 977 D	15 727 D	16 871 D
422410 4224103	General-line grocery whsle Other general-line grocery	14	D	D	D	с	D	D	D
42243	whsle	12	D	D	D	с	D	D	D
42243	Dairy products, (except dried or canned) whsle Dairy products, (except dried or	1	D	D	D	а	D	D	D
	canned) whsle	1	D	D	D	а	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42245 422450	Confectionery whsle	2	D	D	D	a	D	D	D D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460 42247	Fish & seafood whsle	3 10	D 90 435	D 9 301	D 1 953	b 254	D 15 282	D 3 033	D 3 319
422470	Meat & meat product whsle	10	90 435	9 301	1 953	254	15 282	3 033	3 319
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	1	р	D	D	а	D	D	D
42251 422510	Grain & field bean whsle Grain & field bean whsle	1	D D	D D	D D	a a	D D	D	D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	3	D	D	D	а	D	D	D
422610	shapes whsle Plastics materials & basic forms &	1	D	D	D	а	D	D	D
10000	shapes whsle	1	D	D	D	а	D	D	D
42269 422690	Other chemical & allied products whsle Other chemical & allied products	2	D	D	D	а	D	D	D
-122000	whsle	2	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations &	1	D	D	D	a	D	D	D
42272	terminals Petroleum & petroleum prod whsle	1	D	D	D	а	D	D	D
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	3	D	D	D	с	D	D	D
	(exc bulk stations & terminals)	3	D	D	D	с	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	р	D	D	е	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	4 4	D D	D D	D D	c c	D D	D D	D D
42282	Wine & distilled alcoholic beverage whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886
422820	Wine & distilled alcoholic beverage whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	115 222	10 615	2 634	310	20 198	15 578	21 886
4229	Miscellaneous nondurable goods whsle	48	D	D	D	f	D	D	D
42291 422910	Farm supplies whsle	1		D	DDD	a	D	D	D
42292	Book, periodical, & newspaper					ŭ			
422920	whsle Book, periodical, & newspaper	18	D	D	D	f	D	D	D
40000	whsle	18	D	D	D	f	D	D	D
42293 422930	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists'	5	12 570	2 968	439	72	4 117	197	266
.22000	supplies whsle	5	12 570	2 968	439	72	4 117	197	266
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D D	D D	D D	c c	D D	D D	D D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable				U	a			U
422990	goods whsle Other miscellaneous nondurable	22	D	D	D	с	D	D	D
	goods whsle	22	D	D	D	с	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	idix Dj								
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventoriesr (\$1,000)
	DISTRICT OF COLUMBIA, DC- Con.								
	Merchant wholesalers	285	1 090 986	110 594	23 101	3 321	198 410	73 619	85 587
421	Wholesale trade, durable goods	134	307 763	37 848	6 429	853	64 691	27 125	27 561
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	с	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	с	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .	4 4	D D	D D	D D	b b	D D	D D	D D
4212 42121	Furniture & home furnishings whsle Furniture whsle	22 13	D	D	D D	c b	D D	D D	D D
421210 4212102	Furniture whsle Office & business furniture	13	D	D	D	b	D	D	D
10100	whsle	8	D	D	D	b	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	9 9	D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131 421310	Lumber, plywood, millwork, & wood panel whsle Lumber, plywood, millwork, &	2	D	D	D	b	D	D	D
421010	wood panel whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
42139 421390	Other construction materials whsle Other construction materials	1	D	D	D	a	D	D	D
4214	whsle Professional & commercial equipment	1	D	D	D	а	D	D	D
42141	& supplies whsle Photographic equipment & supplies	25	D	D	D	с	D	D	D
421410	whsle Photographic equipment &	3	D	D	D	a	D	D	D
42142	supplies whsle	3	D	D	D	a	D	D	D
421420	Office equipment whsle	4	D	D	D	a	D	D	D
42143 421430	Computer & computer peripheral equipment & software whsle Computer & computer peripheral	10	D	D	D	b	D	D	D
4214301	equipment & software whsle Computer & peripheral	10	D	D	D	b	D	D	D
42143012	equipment whsle Computers & peripheral	7	D	D	D	b	D	D	D
42144	equipment for end use	6 3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	2	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	a a	D	D	D
4215	Metal & mineral (except petroleum)				D		D	D	D
42152 421520	whsle Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1 1 1	D D D	D D D	D D D	a a a	D D D	D D D	D D D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42162	Electrical appliance, television &				-		-	_	-
421620	radio set whsle Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment								
421690	Whsle Other electronic parts & equipment	5	D	D	D	a	D	D	D
	whsle	5	U I	וט	D	a	וט	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

MADE         Description and, but description         Easter but description         Arrung (b) description         Easter but descripion         Easter but description	see Appen									
Cor.         Cor. <th< td=""><td></td><td>Geographic area, type of operation, and kind of business</td><td>ments</td><td></td><td>payroll</td><td>quarter payroll</td><td>employees for pay period including March 12</td><td>expenses</td><td>inventoriesr</td><td>inventoriesr</td></th<>		Geographic area, type of operation, and kind of business	ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	inventoriesr
421         Whethersk trade, during open-cont.         1         0         0         0         0         0           4271         Whethersk trade, during open-cont.         3         0		DISTRICT OF COLUMBIA, DC-								
1211         Worksame task, dunch spoch-Con.         0										
4.17         Humans A. System V. Songer         1         0		Merchant wholesalers-Con.								
christ         englement & single with	421	Wholesale trade, durable goods-Con.								
44/17         Highware and 2	4217	Hardware, & plumbing & heating	10	D	D	D	C	D	П	
4172         Pickbox 5 scale or pickbox 3         2         D         D         D         D         D         D         D         D           42770         Pickbox 5 scale or pickbox 3         1         D <tdd< td=""><td></td><td>Hardware whsle</td><td>6</td><td>D</td><td>D</td><td>D</td><td>b</td><td>D</td><td>D</td><td>D</td></tdd<>		Hardware whsle	6	D	D	D	b	D	D	D
42.1720         issigned by the control of the co			Ũ	2	5	5	2	5	5	
supplie (nybolis) wides		supplies (hydronics) whsle	2	D	D	D	b	D	D	D
control         control <t< td=""><td></td><td>supplies (hydronics) whsle</td><td>2</td><td>D</td><td>D</td><td>D</td><td>b</td><td>D</td><td>D</td><td>D</td></t<>		supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42730         Winn at reaching area         1         D         D         D         D         A         D         D           40174         Performan outpront a targine         1         D         D         D         B         B         D	42173		1	D	D	D	a	D	D	D
42174 421760Particulation support 8 supplies Infinition science 8 supplies Infinition 8 su	421730	Warm air heating & air-								
dath         math         I         D         D         D         A         D         D         A           4218         Machiner, supplies         1         D         D         D         C         D<			1	D	D	D	a	D	D	D
421740         Refigeration explorem A supplies         1         0         0         0         a         0         0           4218         Matchiney, a cupoine         21         0	42174	Refrigeration equipment & supplies whsle	1	D	D	D	a	D	D	D
whele         whele         21         0         0         0         0         a         0         0           42180         Parm & graden machinery 4         1         0	421740	Refrigeration equipment &	1	D	D	D	a	D	D	D
42182         Farm & gascie machiney & augment degram & straige.         1         D         D         D         a         D         D           421820         Degram & straige.         1         0	4218	Machinery, equipment, & supplies								
421820         Fain & garden machinery & equipment inclusion analysis of equipment inclusion equipment is equipment inclusion equipment is equipment inclusion equipment is equipment is equipment inclusion equipment is equipme	42182	Farm & garden machinery &								
42183 42180industrial machinery & equipment industrial applies while3 30 	421820	Farm & garden machinery &								
421800         winds         model         model <t< td=""><td>40100</td><td></td><td>1</td><td>D</td><td>D</td><td>D</td><td>а</td><td>U</td><td>D</td><td>D</td></t<>	40100		1	D	D	D	а	U	D	D
whele         ····································		whsle	3	D	D	D	b	D	D	D
421840         Industria isppite whele         3         D         D         D         D         a         D         D         A           42185         Service establishment equipment & supples whele	421030		3	D	D	D	b	D	D	D
42186       Service stabilitment exipment & 10       D		Industrial supplies whsle								
supplex while.         ind         D			0	D	U	D	a	U	D	D
4218502         6 supples whele         10         D         D         D         D         D         D         D         D           42186         Tanspotiation equipment & supples (current & supples (curren		supplies whsle	10	D	D	D	b	D	D	D
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		& supplies whsle	10	D	D	D	b	D	D	D
421860       (exc motor vehicle) while		supplies whsle	6	D	D	D	b	D	D	D
supplies (sex motion while) while4DDDADDADD42191 42191Miscellaneous durable goods while20DDDDADDD421910Sporting & recreational goods & supplies while2DDDDADDDD421910Sporting & recreational goods & 		(exc motor vehicle) whsle	4	D	D	D	a	D	D	D
4219 42191 421910Miscellaneous durable goods whele Sporting & recreational goods & 2 22DDDDDDD421910Sporting & recreational goods & Supplies whsie. Toy & hobby goods & supplies whsie2DDDDADDD42192Toy & hobby goods & supplies whsie.1DDDDADDD421930Recyclable material whsie. mesorable material whsie.5DDDDADDD42194Jeweir/watch/silverware/precious stone, & precious metal whsie. 2DDDDADDDD42194Jeweir/watch/silverware/precious stone, & precious metal whsie. 2DDDDADDDD42194Jeweir/watch/silverware/precious stone, & precious metal whsie. 2DD <t< td=""><td>421860</td><td>supplies (exc motor vehicle)</td><td></td><td>5</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	421860	supplies (exc motor vehicle)		5						
42191Sporting & recreational goods & supplies whiste	4010									
421910Sporting & recreational goods & supplies while.2DDDaDD42192Toy & hoby goods & supplies whele1DDDaDD421920Toy & hoby goods & supplies whele1DDDaDD421930Recyclable material while5DDDDaDD421930Recyclable material while5DDDDBDDD421940Jeweir/ywatch/silverware/precious stone, & precious metal while2DDDaDDDD421940Jeweir/ywatch/silverware/precious stone, & precious metal while2DD		Sporting & recreational goods &								
42192 421920Toy & hobby goods & supplies whsle1DDDDaDD421930Toy & hobby goods & supplies whsle1DDDDaDDD421930Recyclable material whsle5DDDDDDDD42194Jewelry/watch/silverware/precious stone, & precious metal whsle2DDDDDDDD42194Jewelry/watch/silverware/precious stone, & precious metal whsle2DDDDADDD42194Jewelry/watch/silverware/precious stone, & precious metal whsle2DDDDADDD42194Jewelry/watch/silverware/precious stone, & precious metal whsle2DDDDDDDD42199Other miscellaneous durable goods goods whsle10DDDDDDDDD42199Other miscellaneous durable goods10DD <td>421910</td> <td>Sporting &amp; recreational goods &amp;</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	421910	Sporting & recreational goods &								
421920while1DDDaDDa421930Recyclable material while5DDDDaDD421930Recyclable material while5DDDDDDD421940Jewelry/watch/silverware/precious stone, & precious material while2DDDDDDD421940Jewelry/watch/silverware/precious stone, & precious material while2DDDDDDDD421940Jewelry/watch/silverware/precious stone, & precious material while2DD <td>42192</td> <td></td> <td>-</td> <td>2</td> <td>5</td> <td>5</td> <td>ű</td> <td>5</td> <td>5</td> <td></td>	42192		-	2	5	5	ű	5	5	
42193 421930Recyclable material whsle5DDDDDDDD421940Jeweiry/watch/silverware/precious stone, & precious metal whsle2DDDADDD421940Jeweiry/watch/silverware/precious stone, & precious metal whsle2DDDADDD421940Jeweiry/watch/silverware/precious stone, & precious metal whsle2DDDADDD42199Other miscellaneous durable goods whsle10DDDDDDDD42199Other miscellaneous durable goods whsle10DDDDDDDDD42199Other miscellaneous durable goods whsle10DD </td <td>421920</td> <td>whsle</td> <td>1</td> <td></td> <td></td> <td></td> <td>а</td> <td></td> <td></td> <td>D</td>	421920	whsle	1				а			D
421930Récyclable material whsle5DDDDbDDDA42194Jewelry/watch/silverware/precious store, & precious mate/precious store, & precious mate/precious a precious mate/precious store, & precious mate/precious store, & precious mate/precious store, & precious mate/precious store, & precious mate/precious goods whsle2DDDaDDD42199Other miscellaneous durable goods whsle table10DDDDDDDDD42199Other miscellaneous durable goods whsle table10DD </td <td></td>										
421940Stone, & precious metal whsle Jeweinywatch/site/										
421940Jewelry/watch/silverware/precious stone, & precious metal whsle2DDDDADD42199Other miscellaneous durable goods whsle10DDD	42194	Jewelry/watch/silverware/precious	0	P	D	D		D		
42199 421990Other miscellaneous durable goods whsle10DDDDDDDD421990goods whsle1010DD	421940	Jewelry/watch/silverware/precious								
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	42199		2	D	U	U	a	U	D	D
goods whsle10DDDDDDDDD422Wholesale trade, nondurable goods151783 22372 74616 6722 468133 71946 49458 0264221Paper & paper product whsle8DDDDDDDD42212Stationery & office supplies whsle7DDDDDDDD42213Industrial & personal service paper whsle1DDDDADDD422130Industrial & personal service paper whsle1DDDADDDD42214Drugs, & druggists' sundries whsle8DDDDADDDD422130Industrial & personal service paper whsle1DDDDADDDDD42221Drugs, & druggists' sundries whsle8DDDDCDDD <t< td=""><td></td><td>whsle</td><td>10</td><td>D</td><td>D</td><td>D</td><td>b</td><td>D</td><td>D</td><td>D</td></t<>		whsle	10	D	D	D	b	D	D	D
4221 42212Paper & paper product whsle Stationery & office supplies whsle T8 TD DDD DD DD DDD DDDD DD <td>121000</td> <td>goods whsle</td> <td>10</td> <td>D</td> <td>D</td> <td>D</td> <td>b</td> <td>D</td> <td>D</td> <td>D</td>	121000	goods whsle	10	D	D	D	b	D	D	D
42212 422120Stationery & office supplies whsle7DDDDDDDDD42213Industrial & personal service paper whsle1DDDDDDDDDD422130Industrial & personal service paper whsle1DDDDDDDDDD422130Industrial & personal service paper whsle1DD		Wholesale trade, nondurable goods	151	783 223	72 746	16 672	2 468	133 719	46 494	58 026
422130whsle Industrial & personal service paper whsle1DDDaDDD422130Industrial & personal service paper whsle1DDDDaDDD4222 42221Drugs, & druggists' sundries whsle8DDDDCDDD42221 42221Drugs, & druggists' sundries whsle8DDDCDDD422310Drugs, & druggists' sundries whsle8DDDDCDDD42231Apparel, piece goods, & notions whsle .14DDDDDDDD422310Piece goods, notions, & other dry goods whsle	42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422130Industrial & personal service paper whsle1DDDaDD4222 42221Drugs, & druggists' sundries whsle8DDDCDDD422210Drugs, & druggists' sundries8DDDDCDDD422210Drugs, & druggists' sundries8DDDCDDD42231Apparel, piece goods, anotions whsle.14DDDDDDD422310Piece goods, notions, & other dry goods whsle7DDDDDDD422310Piece goods, notions, & other dry goods whsle7DDDDDDD422310Piece goods, notions, & other dry goods whsle7DDDDDDD	42213		4						7	
4222 42221Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle8 8 BD D DD D DC C C C DD D D D CD D D D D CD D D D DD D D D CD D D D DD D D D DD D D DD D D DD D DD D DD D DD D DD D DD DD DD DD DD DD DD DD DD DD DD DD DD DD DD DDD DDD DDD DDD DD	422130	Industrial & personal service paper								
42221 422210Drugs, & druggists' sundries whsle8DDDDCDDD422210Drugs, & druggists' sundries8DDDDCDDD42231Apparel, piece goods, actions whsle.14DDDDDDDD422310Piece goods, notions, & other dry goods whsle	4222									
whise8DDDcDDD4223Apparel, piece goods, & notions whsle.14DDDbDD42231Piece goods, notions, & other dry goods whsle7DDDbDD422310Piece goods, notions, & other dry goods whsle7DDDbDD422310Piece goods, notions, & other dry goods whsle7DDDbDD	42221	Drugs, & druggists' sundries whsle	8	D	D	D		D	D	D
42231Piece goods, notions, & other dry goods whsle		whsle								
goods whsle         7         D <th< td=""><td></td><td>Piece goods, notions, &amp; other dry</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>		Piece goods, notions, & other dry								
	422310	goods whsle Piece goods, notions, & other dry								
		-	7	DI	D	D	bl	DI	D	D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	DISTRICT OF COLUMBIA, DC-								
	Con.								
422	Merchant wholesalers – Con. Wholesale trade, nondurable goods –								
	Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	66 14 14 12	395 439 D D D	33 122 D D	7 255 D D	1 206 c c	56 977 D D D	15 727 D D	16 871 D D
42243 422430	Dairy products, (except dried or canned) whsle Dairy products, (except dried or canned) whsle	1	D D	D	D	a	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42245 422450	Confectionery whsle Confectionery whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	10 10	90 435 90 435	9 301 9 301	1 953 1 953	254 254	15 282 15 282	3 033 3 033	3 319 3 319
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
42249	Other grocery & related products whsle	16	D	D	D	е	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	е	D	D	D
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	1 1 1	D D D	D D D	D D D	a a a	D D D	D D D	D D D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	2	D	D	D	a	D	D	D
422610	shapes whsle Plastics materials & basic forms & shapes whsle	1 1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	а	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals .	1 1	D	D	D	a a	D	D	D
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2 2	D D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	е	D	D	D
42281 422810	Beer & ale whsle Beer & ale whsle	4 4	D D	D D	D D	c c	D D	D	D D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	е	D	D	D
422820 4228201	Wine & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
4229	(licensed operation) whsle Miscellaneous nondurable goods	6	D	D	U	e	D	D	D
42291 422910	whsle Farm supplies whsle Farm supplies whsle	39 1 1	D D D	D D D	D D D	f a a	D D D	D D D	D D D
42292	Book, periodical, & newspaper whsle	12	D	D	D	с	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
422930	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D D	D D	D D	c c	D	D	D D
42299 422990	Other miscellaneous nondurable goods whsle Other miscellaneous nondurable goods whsle	20 20	D	D	D	c c	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	נס אוג				1				
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories′ (\$1,000)
	DISTRICT OF COLUMBIA, DC-								
	Con.								
	Manufacturers' sales branches and sales offices	40	2 337 592	106 623	32 314	1 487	200 727	9 301	10 910
421	Wholesale trade, durable goods	29	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	а	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	а	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4212 42121	Furniture & home furnishings whsle	9 7	D	D D	D	b b	D	D	D
421210 4212102	Furniture whsle Office & business furniture	7	Ď	Ď	D	b	Ď	D	Ď
	whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	f	D	D	D
42142 421420	Office equipment whsle Office equipment whsle	1 1	D D	D D	D D	e e	D D	D D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	e	D	D	D
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42169	Other electronic parts & equipment	13	D	D	D	е	D	D	D
421690	Other electronic parts & equipment	13	D	D	D	е	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	с	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	е	D	D	D
4222 4223	Drugs, & druggists' sundries whsle Apparel, piece goods, & notions whsle.	1	D	D	D	a b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42292	whsle Book, periodical, & newspaper	7	D	D	D	e	D	D	D
422920	whsle Book, periodical, & newspaper	6	D	D	D	е	D	D	D
	whsle	6	D	D	D	е	D	D	D
	commission merchants	23	490 044	5 781	1 592	200	12 177	44	47
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	а	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42143 421430	Computer & computer peripheral equipment & software whsle Computer & computer peripheral	3	D	D	D	b	D	D	D
421430	equipment & software whsle Computer & peripheral	3	D	D	D	b	D	D	D
4214301	equipment whsle Computers & peripheral	3	D	D	D	b	D	D	D
42140012	equipment for end use	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	а	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	С	D	D	D
4221	Paper & paper product whsle	1	D	D	D	а	D	D	D
4223	Apparel, piece goods, & notions whsle.	5	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	с	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	с	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	С	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	а	D	D	D

# Table 6. Percent of Sales Data Based on Administrative Records and Estimation for the County: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Appen	dix D]								
NAICS	Coorrection and kind of husiness	All types of percent o		Merchant v percent c		Manufacturers' and o percent o	ffices	Agents, br commissior percent c	okers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	DISTRICT OF COLUMBIA, DC								
42	Wholesale trade	1.7	1.2	6.2	2.1	-	1.0	-	.1
421	Wholesale trade, durable goods	D	D	2.9	3.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	_	
42111 421110 4211103	Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Light truck & van (14,000 lb or less) whsle .			D D -	D D -	D D -	D D –		- - -
42112 421120	Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D D	D D	D D	D D		-		-
4211202	Motor vehicle supplies & new parts – jobbers	D	D	D	D	-	-	-	-
42114 421140	Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D		-		-
4212 42121	Furniture & home furnishings whsle	D D	D D	D D	D	D D	D D	D _	D
421210 4212102	Furniture whsle Office & business furniture whsle	D D	D D	D D	D D	D D	D D		
42122 421220	Home furnishings whsle	D	D	D	D		-	-	_
4212202	Linens, domestics, draperies, & curtains whsle	D	D	-	-	_	-	-	-
4212203	Floor coverings whsle	D	D	-	-	-	-	-	-
4213 42131	Lumber & other construction materials whsle Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	_	-	_	-
42132	Brick, stone, & related construction materials								
421320	whsle	D	D	D	D	-	-	-	-
42139	Other construction materials whsle	D	D	D	D	_	_	_	
421390	Other construction materials whole	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle.	D	D	D	D	D	D	D	D
42141 421410	Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D D	D D	D	D		-		-
42142 421420	Office equipment whsle Office equipment whsle	D D	D D	D D	D D	D D	D D		-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430 4214301	Computer & computer peripheral equipment & software whsle Computer & peripheral equipment whsle	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
42144 421440	Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D D	D D		=		
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	_	-	-	_
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
4215 42152 421520	Metal & mineral (except petroleum) whsle Coal & other mineral & ore whsle Coal & other mineral & ore whsle	D D D	D D D	D D D	D D D			- - -	- - -
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle Electrical apparatus & equip, wiring supp, &	D	D	D	D	_	-	-	-
	const material whsle	D	D	D	D	-	-	-	-
42162	Electrical appliance, television & radio set whsle	D	D	D	D	_	-	-	_
421620	Electrical appliance, television & radio set whsle	D	D	D	D	_	-	-	-
42169 421690 4216901	Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies whsle	D D D	D D D	D D	D D	D D D	D D D		=

See footnotes at end of table.

# Table 6. Percent of Sales Data Based on Administrative Records and Estimation for the County: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS	Coographic grap and kind of husiness	All types of percent o		Merchant v percent c			sales branches offices of sales—	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	DISTRICT OF COLUMBIA, DC-Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment &	_	_	_	_				
42171 421710	supplies whsle Hardware whsle Hardware whsle	D D D	D D D	D D D	D D D				-
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	_	_	_	_
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	-	-	-	-
42173	Warm air heating & air-conditioning equipment	_	-						
421730	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	-	-		-
42174	Refrigeration equipment & supplies whsle	D	D	D	D	_	_	_	_
421740	Refrigeration equipment & supplies whsle	Ď	D	D	D	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle	D D	D D	D D	D D	D -	D -	D -	D 
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D	D D	D D	D D				-
42184 421840 4218406	Industrial supplies whsle Industrial supplies whsle Other industrial supplies whsle	D D D	D D D	D D -	D D -	D D D	D D D		
42185	Service establishment equipment & supplies whsle	D	D	D	D	_	_	_	_
421850	Service establishment equipment & supplies whsle Custodial, janitors' equipment & supplies	D	D	D	D	-	-	_	-
4218502 4218504	Custodial, janitors' equipment & supplies whsle Other service establishment equipment &	D	D	D	D	-	-	-	-
+210504	supplies whsle	D	D	-	-	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	-	-
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	_	-
4219 42191	Miscellaneous durable goods whsle	D	D	D	D	-	-	D	D
42191	Sporting & recreational goods & supplies whsle Sporting & recreational goods & supplies	D	D	D	D	-	-	-	-
	whsle	D	D	D	D	-	-	-	-
42192 421920	Toy & hobby goods & supplies whsle Toy & hobby goods & supplies whsle	D D	D D	D	D	-			-
42193 421930	Recyclable material whsle Recyclable material whsle	D D	D D	D	D D				-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	_	_	_
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
42199 421990	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	7.6	1.4	D	D	D	D
4221 42212	Paper & paper product whsle	D	D	D	D	-	-	D	D
422120	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
	Industrial & personal service paper whsle Industrial & personal service paper whsle	D D	D D	D D	D D			-	-
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D D	D D D	D D D	D D D	D - -	D 	_ _ _	
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	D D	D D	D	D	D -	D -	D -	D
	Piece goods, notions, & other dry goods whsle	D	D	D	D	-	-	_	-
42199 421990 422 4221 42212 42212 42213 422130 42223 42221 42221 42221 42221 42221	Jewelry/watch/silverware/precious stone, & precious metal whsle         Other miscellaneous durable goods whsle         Other miscellaneous durable goods whsle         Wholesale trade, nondurable goods         Paper & paper product whsle         Stationery & office supplies whsle         Industrial & personal service paper whsle         Industrial & personal service paper whsle         Drugs, & druggists' sundries whsle         Drugs, & druggists' sundries whsle         Apparel, piece goods, & notions whsle         Piece goods, notions, & other dry goods whsle	ם ם ם ם ם		D D 7.6 D D D D D D D D D D D D	D D 1.4 D D D D D D D D D D D D	D 	D 		D  -  -  -  -

See footnotes at end of table.

# Table 6. Percent of Sales Data Based on Administrative Records and Estimation for the County: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS		All types of percent o		Merchant w percent o		Manufacturers' and o percent o	ffices	Agents, bro commission percent o	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	DISTRICT OF COLUMBIA, DC-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	12.8 D D D	1.6 D D	12.8 D D D	1.6 D D			- - - -	- - - -
42243 422430	Dairy products, (except dried or canned) whsle Dairy products, (except dried or canned) whsle	D D	D D	D	D	-	-	-	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D D	D D	D D	D D	- -	-		-
42245 422450	Confectionery whsle Confectionery whsle	D D	D D	D D	D D	-	-	-	=
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D	-	-	-	=
42247 422470	Meat & meat product whsle Meat & meat product whsle	1.0 1.0	-	1.0 1.0	-	-	-	-	=
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	18.2 18.2	.7 .7	18.2 18.2	.7 .7	-			-
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D D	D D	D D	D D	-	-		Ξ
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	D D D	D D D	D D D	D D D	- -		- - -	- - -
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	D	D	D	D	D	D	-	-
422610	whsle Plastics materials & basic forms & shapes whsle	D D	D D	D	D	-	-	-	-
42269 422690	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D	-	-	-	Ξ
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D	- - -		D - -	D  -
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals). Petroleum & petroleum prod whsle (exc bulk stations & terminals).	D	D	D	D	-	-	D	D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D D	D D	D D	D D	- -		D _ _	D  -
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle	- -		D D D	D D D				
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle	D D D	D D D	D D D	D D D	D - -	D - -	D 	D 
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	D D	D D	-	=
42293 422930	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists' supplies whsle	-	10.1 10.1	-	10.1 10.1	-	-	_	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D D	D D				-
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D D	D D D			- - -		- - -	
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods whsle	D	D	D	D D	-	-	_	-

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

### Table 7. Summary Statistics for the Place: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

metric         Border         Provide Bit Model         Marter JB         Charles Bit Model         Marter JB         Charles Bit Model         Marter JB         Charles Bit Model         Marter JB         Charles Bit Model         Marter JB	see Appen									
42       Whene is add. and 3 goods and 3 and		Geographic area, type of operation, and kind of business	ments		payroll	quarter payroll	employees for pay period including March 12	expenses	inventoriesr	End-of-1997 inventories <sup>r</sup> (\$1,000)
42         Workense trade         346         5 96 46 22         57 000         50 000         111 314         62 000           4211         Mater which and a field worken and a set of an and and a set of an and and and and and and and and and		WASHINGTON, DC								
411         Monor section made, and out which a point of which and out which and o	40		240	2 019 622	222 008	57 007	E 008	411 214	92.064	96 544
4211         Motor vanish and matrix         10         0         0         0         0         0         0         0         0         0           42110         Address is some motor vanish parts         10         0<										96 344 D
applies hats         is         is         j		-	170	D	D	D	g	U	U	D
with     ************************************		supplies whsle	16	D	D	D	с	D	D	D
while     section     s     b     b     b     b     b     b     b     b       42112     Mator while synkes in we parts     7     0     0     0     0     0     0       42112     Mator while synkes in we parts     7     0     0     0     0     0     0       42112     Mator while synkes in we parts     7     0     0     0     0     0     0       42114     Mator while synkes in we parts     7     0     0     0     0     0     0       4214     Mator while synkes in we parts     38     0     0     0     0     0     0     0       4214     Mator while synkes in with we parts     38     0     0     0     0     0     0       42122     With we parts     17     0     0     0     0     0     0     0       42122     With we parts     12     0     0     0     0     0     0     0       42122     With we parts     12     0     0     0     0     0     0     0       42122     With we parts     12     0     0     0     0     0     0     0		whsle	5	D	D	D	b	D	D	D
Lumber winder seguriter         1         D         D         D         a         D         D           24110         Ministration winder seguriter         6         0		whsle	5	D	D	D	b	D	D	D
withs         ************************************	4211103		1	D	D	D	а	D	D	D
421102         Motor which supplies A new parts parts—plotter f.         7         0         0         0         0         0         0           421102         Motor which supplies A new functions A web parts—plotter f.         6         0 </td <td>42112</td> <td></td> <td>7</td> <td></td> <td>D</td> <td>р</td> <td>0</td> <td>р</td> <td>П</td> <td>D</td>	42112		7		D	р	0	р	П	D
241132         Moder write supplies a new         6         0         <	421120	Motor vehicle supplies & new parts								
42114     Macro which parts, sured) while     4     D     D     D     D     D     D     D       4212     Furthure & horte kornishings while     38     D     D     D     D     C     D       4212     Furthure & horte kornishings while     38     D     D     D     D     C     D       421202     White     12     D     D     D     D     D     D       421202     Horte furninging while     12     D     D     D     D     D       421202     Horte furninging while     12     D     D     D     D     D       421202     Horte furninging while     12     D     D     D     D     D       421202     Horte furninging while     12     D     D     D     D     D       42131     Lumber, physical, minorial, a     2     D     D     D     D     D       42139     Brock, stook, a field do contruction     2     D     D     D     D     D       42139     Brock, stook, a field do contruction     2     D     D     D     D     D       42139     Brock, stook, a field do contruction     2     D     D     D     D <td>4211202</td> <td>Motor vehicle supplies &amp; new</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>	4211202	Motor vehicle supplies & new								D
22110Motor while (asks), when4DDD0bD2212Fundamental connection while36DDDCDD2212Connection while36DDDCDDD2212Connection while77DDDCDDDD2212Connection while77DDDDCDDD <t< td=""><td></td><td>parts-jobbers</td><td></td><td></td><td></td><td></td><td>b</td><td></td><td></td><td>D</td></t<>		parts-jobbers					b			D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle .								D D
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				D						D
4212102         Office & submest tumine         17         D         D         D         C         D <thd< th="">         D</thd<>	421210	Furniture whsle								D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4212102	Office & business furniture								D
242220 Unors, densis, instanting, style         12         D	42122									D
cuttains while50000000213Lumber & divers on struction materials20000002131Lumber & divers on struction materials20000002131Lumber & divers on struction materials20000002131Lumber & divers on struction materials20000002132Bick, strone, & related construction2000000021330Direc construction materials whele1000000021339Other construction materials whele1000000021339Other construction materials whele1000000021330Other construction materials3000000021341Protogenetic protocol30000000021410Protogenetic protocol30000000021414Protogenetic protocol1700000000214242Other construction stands whele100000000214243Computer & sporpheral17<	421220	Home furnishings whsle								Ď
4213Lumber & characterization materials under plane whele materials whele 		curtains whsle								D
42131 421310Lumber, physiod, milkions, & wood meterials winds200000421320Bick, store, & field construction meterials winds20000004213230Bick, store, & field construction meterials winds20000000421324Bick, store, & field construction meterials winds100000000421390Differ construction meterials winds100000000042140Professional & commercial equipment winds33000<		Lumber & other construction materials								
42130Lumber physics word paral whise moder paral whise word paral whise moder paral whise material	42131	Lumber, plywood, millwork, & wood								D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	421310	panel while Lumber, plywood, millwork, &	2	D	D	D	b	D	D	D
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		wood panel whsle	2	D	D	D	b	D	D	D
421320       Brick, stone, & related construction materials while       1       D       D       D       A       D       D         42139       Other construction materials while       1       D       D       D       D       A       D       D         42139       Other construction materials while       1       D       D       D       D       A       D       D         42141       Protosignable coupment & supplies       3       D       D       D       D       A       D       D         42141       Protographic coupment & supplies while       3       D       D       D       A       D       D         42142       Office coupment while       5       D       D       D       D       A       D       D         421430       Computer & computer peripheral       17       D </td <td>42132</td> <td>Brick, stone, &amp; related construction</td> <td>2</td> <td></td> <td>D</td> <td>р</td> <td>2</td> <td>р</td> <td>П</td> <td>D</td>	42132	Brick, stone, & related construction	2		D	р	2	р	П	D
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	421320	Brick, stone, & related construction								D
421390       Other construction materials whele       1       D       D       D       D       D       D       D         42141       Professional & commercial equipment supples whele       33       D       D       D       D       D       D       D       D         421410       Pholographic equipment & supples       33       D	40100									D
4214Professipheral & commercial equipment & Professipheral & supplies33 aDDDdD421410Professipheral & supplies3DDDDaDD421420Office equipment & supplies3DDDDaDD421420Office equipment whsie5DDDDeDD421420Office equipment whsie5DDDeDD421430Computer & computer peripheral equipment whsie17DDDeDD4214301Computer & peripheral equipment whsie17DDDeDD42143012Computer & peripheral equipment whsie17DDDeDD42143012Computer & peripheral equipment whsie12DDDDDDD421440Other commercial equipment whsie3DDDDDDD421440Other commercial equipment whsie5DDDDDDD421440Other commercial equipment whsie5DDDDDDD421440Other commercial equipment whsie5DDDDDDD421440Other commercial equipment whsie5DDDDDDDD <td></td> <td>Other construction materials</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>D</td>		Other construction materials								D
42:141 $6$ supplies while	4214				D	D	u	D		
421410whele $3$ DDDaDD $42142$ Photographic equipment $&$ 3DDDaDD $42142$ Office equipment whele5DDDeDD $42142$ Computer & computer peripheral17DDDeDD $421430$ Computer & software whele17DDDeDD $4214301$ Computer & peripheral17DDDeDD $4214301$ Computer & peripheral17DDDeDD $4214301$ Computer & peripheral14DDDeDD $421440$ Computer & peripheral12DDDDDDD $421440$ Other commercial equipment whele3DDDDDD $421440$ Other commercial equipment3DDDDDD $421440$ Other commercial equipment3DDDDDD $421440$ Medical, dental, & hospital5DDDDDD $421450$ Medical, dental, & hospital5DDDDDD $421520$ Coal & other mineral & ore whele1DDDDD $421610$ Electrical aporatus & equipment9DD<		& supplies whsle	33	D	D	D	f	D	D	D
supplies whsie3DDDaDD42142Office equipment whsie5DDDeDD42143Computer & computer peripheral equipment & software whsie17DDDeD421430Computer & computer peripheral equipment whsie17DDDeD4214301Computer & computer peripheral equipment whsie17DDDeD42143012Computer & computer weighteral equipment whsie14DDDDED42144014Other commercial equipment whsie3DDDDDDD421440Other commercial equipment whsie3DDDDDDD421450Medical, dontal, & hospital equipment & supplies whsie5DDDDDDD421450Medical, dontal, & hospital equipment & supplies whsie5DDDDDDD42152Coal & other mineral & core whsie1DDDDDDDD42152Coal & other mineral & core whsie1DDDDDDD42152Coal & other mineral & core whsie1DDDDDDD42152Coal & other mineral & core whsie1DDDDDD		whsle	3	D	D	D	a	D	D	D
421420Office equipment whele5DDDPeDD421430Computer & computer peripheral equipment & software whele17DDDeDD4214301Computer & computer & peripheral equipment whele17DDDeDD4214301Computer & computer & peripheral equipment whele17DDDDeDD4214301Computer & peripheral equipment whele14DDDDeDD421440Other commercial equipment whele12DDDDDDD421440Other commercial equipment whele3DDDDDDD421450Medical, dental, & hospital equipment & supplies whele5DDDDDDD421450Medical, dental, & hospital equipment & supplies whele5DDDDDDD42152Mediad, dental, & hospital equipment & supplies whele1DDDDDDDD42152Mediad, dental, & hospital equipment & supplies whele1DDDDDDD42152Mediad, dental, & hospital equipment & supplies whele1DDDDDDDD42152 <td< td=""><td>421410</td><td>supplies whsle</td><td>3</td><td>D</td><td>D</td><td>D</td><td>а</td><td>D</td><td>D</td><td>D</td></td<>	421410	supplies whsle	3	D	D	D	а	D	D	D
421420Office equipment whele	42142	Office equipment whsle	5				е		D	D
$a_{214301}$ $a_{equipment \& software whiseequipment & software whise17DDDDDDD4214301Computer \& peripheralequipment whileequipment for end use0 ther commercial equipment while.17DDDDDD42143012Computer \& peripheralequipment for end usewhile12DDDDDDD421440Other commercial equipment whele.while3DDDDDDD421440Other commercial equipmentwhile3DDDDDDD421440Other commercial equipmentwhile5DDDDDDD421450Medical, dental, \& hospitalequipment & supplies whilewhile5DDDDDDD421450Medical, dental, \& hospitalequipment & supplies whileequipment & supplies whileequipment & supplies whilethe equipment & supplies whilethe equipment & supplies whilethe equipment & supplies whilethe equipment 42162DDDDDDDD421450Medical dental, 4 hospitalequipment & supplies whilethe equipment 42162DDDDDDDDD421450Medical dental, 4 hospitaltest const material whilewhile29DDDDDDD$			5	D	D	D	е	D	D	D
$a_{214301}$ $a_{quipment}$ software while equipment while $17$ DDDeDD $42143012$ $Computers$ geripheral equipment while $14$ DDDeDD $42143012$ $Computers$ geripheral equipment while $12$ DDDeDD $421440$ Other commercial equipment while while $3$ DDDbDD $421440$ Other commercial equipment while $3$ DDDbDD $421450$ Medical, dental, & hospital equipment & supplies while equipment & supplies while $5$ DDDDaD $42150$ Medical, dental, & hospital equipment & supplies while $5$ DDDDaDD $42152$ Coal & other mineral & ore whise $1$ DDDaDD $42152$ Coal & other mineral & ore whise $1$ DDDaDD $42161$ Electrical apparatus & equip, while cost material whele $9$ DDDDDDD $42162$ Electrical applaratus & equip, wiring supp. & cost material whele $1$ DDDDDDD $42162$ Electrical applaratus & equip, wiring supp. & cost material whele $1$ DDDDDDD $42162$ Electrical applaree, television		equipment & software whsle	17	D	D	D	е	D	D	D
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4215       Metal & mineral (except petroleum) whsle       1       D       D       D       a       D       D         42152       Coal & other mineral & ore whsle       1       D <t< td=""><td>421450</td><td>Medical, dental, &amp; hospital</td><td></td><td></td><td>D</td><td></td><td></td><td>D</td><td>р</td><td>D</td></t<>	421450	Medical, dental, & hospital			D			D	р	D
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421690 Other electronic parts & equipment whsle		whsle	19	D	D	D	e	D	D	D
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supplies whsle 16 D D D e D D D D D D		supplies whsie	16	DI	D	D	e	DI	D	ı D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NACE code         Geographic area, type of operation, and kind channels         Establish- (mmber)         Size (\$1.000)         Armual (\$1.000)         Particle (\$1.000)         Description (mmber)         End-0-1996 (\$1.000)           WASHINGTON, DC-Con, (4277)         Waster toda-Con.	
42Wholesale trade - Con.41Wholesale trade - Con.41 $Wholesale trade - Con.Wholesale tra$	End-of-1997 inventories <sup>r</sup> (\$1,000)
42Wholesale trade - Con	
421Wholessele trade, durable goods—Con.1000<	
4217 42170 42170 42170 42172 42170 42172 42172 42172 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42173 42174 42174 42174 42174 42174 42174 42174 	
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421720supplies (hydronic) while2DDDDDDDD42173Warm air heating equipment a supplies (hydronic) while2DD <td>D D D</td>	D D D
42120Plumbing & heating equipment & supplies typics2DDDDD42173Warm air heating & air-conditioning equipment & supplies whele1DDDaD421730Warm air heating & air-conditioning equipment & supplies whele1DDDaDD42174Periopration equipment & supplies whele1DDDDaDD42174Periopration equipment & supplies whele1DDDDaDD42184Machinery, equipment, & supplies whele24DDDDaDD42182Farm & garden machiney & A 	D
42173 421730Ware in the fact all constitutions and more all supplies while1DDDDaDD421740Refrigeration equipment & supplies while1DDDDaDD421741Refrigeration equipment & supplies while1DDDDaDD421740Refrigeration equipment & while1DDDDaDD42184Refrigeration equipment & while24DDDDCDD42182Refrigeration equipment & while24DDDDDDD42183Machinery, equipment while1DDDDDDDD421840Industrial machinery & equipment while3DDDDDDD421830Industrial machinery & equipment while3DDDDDDD421840Industrial supplies while5DDDDDDDD421850Service estabilishment equipment & supplies while11DDDDDDD421850Service estabilishment equipment & supplies while11DDDDDDD421850Service estabilishment equipment & supplies while2DDDDDDD </td <td>D</td>	D
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421740Refrigeration equipment & supplies while.1DDDaD4218Machinery, equipment, & supplies while24DDDaDD42182Farm & garden machinery & equipment while1DDaDD42183Industrial machinery & equipment equipment while1DDDaDD42183Industrial machinery & equipment while3DDDDDDDD421840Industrial machinery & equipment while3DD	
4218 42182Machinery, equipment, & supplies equipment Wisle equipment A equipment A <b< td=""><td>D</td></b<>	D
42182whsle $\dots$ 24DDDCDD42182Parm & garden machinery & equipment whsle1DDDaDD42183Industrial machinery & equipment whsle3DDDDDDD42183Industrial machinery & equipment whsle3DDDDDDD421840Industrial supplies whsle5DDDDDDD421840Industrial supplies whsle5DDDDDDD421840Industrial supplies whsle5DDDDDDD421850Service establishment equipment & supplies whsle1DDDDDDD421850Service establishment equipment & supplies whsle1DDDDDDD421850Service establishment equipment & supplies whsle1DDDDDDD421850Service establishment equipment & supplies whsle2DDDDDDD421850Service establishment equipment & supplies whsle2DDDDDDD421850Service establishment equipment & supplies whsle2DDDDDDD421860Transportation equipment & supp	D
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421830whsle $3$ DDDDDD $421840$ Industrial machinery & equipment $3$ DDDDDD $421844$ Industrial supplies whsle $5$ DDDDDD $4218406$ Other industrial supplies whsle $5$ DDDDDD $4218406$ Other industrial supplies whsle $2$ DDDDDD $421850$ Service establishment equipment & a supplies whsle $11$ DDDDDD $4218502$ Custodial, janitors' equipment & a supplies whsle $2$ DDDDDD $4218504$ Other service establishment equipment & supplies whsle $2$ DDDDDD $4218504$ Other service establishment equipment & supplies $4$ DDDDDD $421860$ Transportation equipment & supplies whsle $4$ DDDDDD $4218604$ Transportation equipment & supplies supplies (sex motor vehicle) whsle $4$ DDDDDDD $4219104$ Sporting & recreational goods & 2DDDDDDDD $421920$ Toy & hobby goods & supplies whsle1DDDDDDDD $4219204$ Toy & hobby goods & supplies whsle <td>D</td>	D
421830Industrial machinery & equipment whsle3DDDDD421840Industrial supplies whsle5DDDDDDD421840Industrial supplies whsle5DDDDDDD421840Other industrial supplies whsle5DDDDDDD421850Service establishment equipment & supplies whsle11DDDDDDD4218502Custodial, janitors' equipment & a supplies whsle11DD <td< td=""><td></td></td<>	
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421850Service establishment equipment & supplies whsle Supplies whsle 611DDDDDD4218502Custodial, janitors' equipment & 	D
4218502Custodial, janitors' equipment & supplies whsle6DDDDDD4218504Other service establishment equipment & supplies whsle2DDDaDD42186Transportation equipment & supplies (ex motor whicle) whsle4DDDaDD421860Transportation equipment & supplies (ex motor vehicle) whsle4DDDaDD42190Miscellaneous durable goods whsle22DDDDDDD421910Sporting & recreational goods & supplies whsle22DDDDDDD42192Toy & hobby goods & supplies whsle1DDDDDDDD42193Recyclable material whsle5DDDDDDDD42193Recyclable material whsle5DDDDDDD42193Recyclable material whsle5DDDDDDD42193Recyclable material whsle5DDDDDDD42193Recyclable material whsle5DDDDDDDD42193Recyclable material whsle5DDDDDDDD42193Recyclable material whsle <td>D</td>	D
4218504Other service establishment equipment & supplies whsle2DDDaDD42186Transportation equipment & supplies (exc motor vehicle) whsle4DDDDaDD421860Transportation equipment & supplies (exc motor vehicle) whsle4DDDDaDD42191Miscellaneous durable goods whsle Sporting & recreational goods & supplies whsle22DDDDDDD42191Sporting & recreational goods & supplies whsle22DDDDDDD421910Sporting & recreational goods & supplies whsle22DDDDDDD421920Toy & hobby goods & supplies whsle1DDDDDDD421920Toy & hobby goods & supplies whsle1DDDDDDD421930Recyclable material whsle5DDDDDDDD421930Recyclable material whsle5DDDDDDDD421930Recyclable material whsle5DDDDDDDDD421930Recyclable material whsle5DDDDDDD	D
42186Transportation equipment & supplies (exc motor vehicle) whsie4DDDaDD421860Transportation equipment & supplies (exc motor vehicle) whsie4DDDaDD42180Miscellaneous durable goods whsie supplies whsie22DDDbDD42191Sporting & recreational goods & supplies whsie22DDDaDD421910Sporting & recreational goods & supplies whsie2DDDaDD42192Toy & hobby goods & supplies whsie1DDDaDD421920Toy & hobby goods & supplies whsie1DDDaDD42193Recyclable material whsie5DDDDDDD421930Recyclable material whsie5DDDDDDD	D
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421920Toy & hobby goods & supplies whsle1DDDaD42193Recyclable material whsle5DDDbDD421930Recyclable material whsle5DDDDDD421930Recyclable material whsle5DDDDDD	D
42193 421930Recyclable material whsle5DDDDDDD421930Recyclable material whsle5DDDDDDD	D
	D
42194 Jewelry/watch/silverware/precious	
stone, & precious metal whsle     2     D     D     D     a     D       421940     Jewelry/watch/silverware/precious stone, & precious metal whsle     2     D     D     D     a     D	D
42199 Other miscellaneous durable goods	_
whsle     12     D     D     D     D     D       421990     Other miscellaneous durable     12     D     D     D     D     D	D
goods whsle         12         D <t< td=""><td>D</td></t<>	D
422         Wholesale trade, nondurable goods         172         D         D         D         h         D         D	D
4221         Paper & paper product whsle         9         D	D D D
42213 Industrial & personal service paper	_
422130 whsle	D
whsle	D
4222     Drugs, & druggists' sundries whsle     9     D     D     D     C     D       42221     Drugs, & druggists' sundries whsle     9     D     D     D     C     D	D D
422210         Drugs, & druggists' sundries whsle         9         D         D         c         D         D	D
4223 Apparel, piece goods, & notions whsle . 21 D D D D D D D D D	D
42231 Piece goods, notions, & other dry goods whsle 11 D D D b D D D	D
422310         Piece goods, notions, & other dry goods whsle         11         D         D         D         D         D	D
4223101 Piece goods—jobbers 11 D D D D b D D D D D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON, DC-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods- Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	66 14 14 12	395 439 D D D	33 122 D D	7 255 D D D	1 206 c c	56 977 D D	15 727 D D	16 871 D D
42243	Dairy products, (except dried or								_
422430	canned) whsle Dairy products, (except dried or	1	D	D	D	a	D	D	D
42244	canned) whsle Poultry & poultry product whsle	1	D	D	D	a b	D	D	D
422440	Poultry & poultry product while	3	Ď	Ď	Ď	b	Ď	Ď	D
42245 422450	Confectionery whsle	2 2	D D	D D	D D	a a	D D	D D	D D
42246 422460	Fish & seafood whsle Fish & seafood whsle	3 3	D D	D D	D D	b b	D D	D D	D D
42247 422470	Meat & meat product whsle Meat & meat product whsle	10 10	90 435 90 435	9 301 9 301	1 953 1 953	254 254	15 282 15 282	3 033 3 033	3 319 3 319
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
42249	Other grocery & related products	10	103 100	3 704	2 130	411	10 220	2 404	2 307
422490	whsle Other grocery & related products whsle	16 16	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42251 422510	Grain & field bean whsle Grain & field bean whsle	1	D D	D D	D	a	D D	D D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms &	3	D	D	D	a	D	D	D
422610	shapes whsle	1	D	D	D	а	D	D	D
122010	shapes whsle	1	D	D	D	а	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	с	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle					ŭ			
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 3	D	D	D	c c	D	D	D
4228	Beer, wine, & distilled alcoholic			D	D		D	P	D
42281 422810	Beer & ale whsle Beer & ale whsle	4		ם ם ס	0 0 0	e C C			ט ם ס
42282	Wine & distilled alcoholic beverage		2		5	Ū	5	5	5
422820	whsle Wine & distilled alcoholic beverage	7	115 222	10 615	2 634	310	20 198	15 578	21 886
4228201	whsle Wine & distilled alcoholic bev (licensed operation) whsle	7	115 222 115 222	10 615 10 615	2 634 2 634	310 310	20 198 20 198	15 578 15 578	21 886 21 886
4229	Miscellaneous nondurable goods			10 010	2 00 .	010	20 100	10 010	21 000
42291	whsle Farm supplies whsle	48 1	D	D	D	f a	D	D	D
422910	Farm supplies whsle	1	D	D	D	а	D	D	D
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper	18	D	D	D	f	D	D	D
422920	whsle	18	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
422930	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D D	D D	D D	c c	D D	D D	D D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable					u			
422990	goods whsle Other miscellaneous nondurable	22	D	D	D	с	D	D	D
	goods whsle	22	D	DI	D	С	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business					Paid employees			
		Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON, DC-Con.								
	Merchant wholesalers	285	1 090 986	110 594	23 101	3 321	198 410	73 619	85 587
401		134		37 848	6 429				
421	Wholesale trade, durable goods	134	307 763	37 848	6 429	853	64 691	27 125	27 561
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	с	D	D	D
42111 421110	Automobile & other motor vehicle whsle Automobile & other motor vehicle	4	D	D	D	b	D	D	D
421110	whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	с	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts-jobbers	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) while	4	Ď	Ď	D	b	Ď	Ď	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	22 13	D	D	D	c b	D	D	D D
421210 4212102	Furniture whsle Office & business furniture	13	Ď	Ď	D	b	Ď	Ď	D
	whsle	8	D	D	D	b	D	D	D
42122 421220	Home furnishings whsle Home furnishings whsle	9 9	D D	D D	D D	b b	D D	D D	D D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood	2	D	D	D	b	D	D	D
421310	panel whsle Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	а	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	1	D	D	D	а	D	D	D
421390	Other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	D	D	D	с	D	D	D
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142 421420	Office equipment whsle	4 4	D D	D D	D D	a a	D	D D	D D
42143	Computer & computer peripheral		_	_	_		_		_
421430	equipment & software whsle Computer & computer peripheral	10	D	D	D	b	D	D	D
4214301	equipment & software whsle Computer & peripheral equipment whsle	10 7	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whole .	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital	-	_	_	_	-	-	-	
421450	equipment & supplies whsle Medical, dental, & hospital	5	D	D	D	а	D	D	D
	equipment & supplies whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	а	D	D	D
42152 421520	Coal & other mineral & ore whsle Coal & other mineral & ore whsle .	1	D D	D D	D D	a a	D D	D D	D D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42161 421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421010	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42162	Electrical appliance, television &				5	_			-
421620	radio set whsle Electrical appliance, television & radio set whsle	1	D D	D D	D D	a a	D	D	D
42169	Other electronic parts & equipment	_		_	_		_	_	-
- 1	Whsle Other electronic parts & equipment	5	D	D	D	а	D	D	D

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see Appen									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON, DC-Con.								
	Merchant wholesalers – Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating								
4217 42171 421710	equipment & supplies whsle Hardware whsle	10 6 6	D D D	D D D	D D D	c b b	D D D	D D D	D D D
42172	Plumbing & heating equipment &	0	D	D	D	b	D	D	D
421720	supplies (hydronics) whsle Plumbing & heating equipment & supplies (hydronics) whsle	2 2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	а	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	1	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies		P	D			D	D	P
421740	whsle	1	D	D	D	a a	D D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	с	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	а	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	3 3	D D	D D	D D	a a	D D	D D	D D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
42186	Transportation equipment & supplies		5				_		2
421860	(exc motor vehicle) whsle Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	20	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	а	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D	D
42193 421930	Recyclable material whsle Recyclable material whsle	5 5	D D	D D	D D	b b	D D	D D	D D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods	10	D	D	D	h	D	D	D
421990	whsle Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	151	783 223	72 746	16 672	2 468	133 719	46 494	58 026
4221 42212 422120	Paper & paper product whsle Stationery & office supplies whsle Stationery & office supplies whsle .	8 7 7	D D D	D D D	D D D	b b b	D D D	D D D	D D D
42213	Industrial & personal service paper								
422130	whsle Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries	8	D	D	D	с	D	D	D
4000		8	D	D	D	c	D	D	D
4223 42231	Apparel, piece goods, & notions whsle . Piece goods, notions, & other dry goods whsle	14 7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
	. goodo whole			D					

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see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON, DC-Con.								
	Merchant wholesalers-Con.								
422	Wholesale trade, nondurable goods-								
4224	Con. Grocery & related products whsle	66	395 439	33 122	7 255	1 206	56 977	15 727	16 871
42241 422410	General-line grocery whsle General-line grocery whsle	14 14	D	D	D	C C	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	с	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	а	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	3	D	D	D D	b	D	D	D D
42245	Confectionery whsle	2	D	D	D	а	D	D	D
422450 42246	Confectionery whsle	2	D	D	D	a b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42247 422470	Meat & meat product whsle Meat & meat product whsle	10 10	90 435 90 435	9 301 9 301	1 953 1 953	254 254	15 282 15 282	3 033 3 033	3 319 3 319
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	13 13	105 188 105 188	9 704 9 704	2 158 2 158	411 411	18 228 18 228	2 464 2 464	2 567 2 567
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4225 42251	Farm-product raw material whsle Grain & field bean whsle	1	D	D	D D	a	D	D	D
422510	Grain & field bean whsle	1	D	D	D	а	D	D	D
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	а	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	а	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271 422710	Petroleum bulk stations & terminals . Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle								
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic			_			_	_	
42281 422810	beverage whsle Beer & ale whsle Beer & ale whsle	10 4 4	D D D		D D D	e c c	D D D		D D D
42282	Wine & distilled alcoholic beverage			2				5	-
422820	whsle Wine & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	39	D	D	D	f	D	D	D
42291 422910	Farm supplies whsle Farm supplies whsle	1	D D	D D	D D	a a	D D	D D	D D
42292	Book, periodical, & newspaper whsle	12	D	D	D	с	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
422930	Flower, nursery stock, & florists' supplies whsle	5	12 570	2 968	439	72	4 117	197	266
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle.	1 1	D	D D	D D	c c	D	D D	D D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	с	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append									
NAICS code	Geographic area, type of operation, and kind of business	Establish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>r</sup> (\$1,000)	End-of-1997 inventories <sup>r</sup> (\$1,000)
	WASHINGTON DC Con								
	WASHINGTON, DC—Con. Manufacturers' sales branches and sales offices	40	2 337 592	106 623	32 314	1 487	200 727	9 301	10 910
421	Wholesale trade, durable goods	29	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts &								
42111	supplies whsle Automobile & other motor vehicle	1	D	D	D	а	D	D	D
421110	whsleAutomobile & other motor vehicle	1	D	D	D	а	D	D	D
	whsle	1	D	D	D	а	D	D	D
4212 42121	Furniture & home furnishings whsle Furniture whsle	9 7	D	D	D	b b	D	D	D
421210 4212102	Furniture whsle Office & business furniture	7	D	D	D	b	D	D	D
4212102	whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	f	D	D	D
42142	Office equipment whsle	1	D	D	D	е	D	D	D
421420	Office equipment whsle	1	D	D		е	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	е	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	е	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	е	D	D	D
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	e	D	D	D
4216901	Communications equipment &		D	D	D		D	D	D
4218	supplies whsle	11	D	D		с	D	U	
	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184 421840	Industrial supplies whsle Industrial supplies whsle	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	е	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle.	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	е	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	е	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	е	D	D	D
	Agents, brokers, and commission merchants	23	490 044	5 781	1 592	200	12 177	44	47
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	а	D	D	D
4214	Professional & commercial equipment		5						
42143	& supplies whsle Computer & computer peripheral	3	D	D	D	b	D	D	D
421430	equipment & software whsle Computer & computer peripheral	3	D	D	D	b	D	D	D
4214301	equipment & software whsle Computer & peripheral	3	D	D	D	b	D	D	D
42143012	equipment whsle Computers & peripheral	3	D	D	D	b	D	D	D
	equipment for end use	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	а	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	а	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	а	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	с	D	D	D
4221	Paper & paper product whsle	1	D	D	D	а	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	а	D	D	D
4227	Petroleum & petroleum products								
42272	whsle	1	D	D	D	С	D	D	D
422720	(exc bulk stations & terminals) Petroleum & petroleum prod whsle	1	D	D	D	С	D	D	D
	(exc bulk stations & terminals)	1	D	D	D	С	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	а	D	D	D
4229	Miscellaneous nondurable goods	2	D	D	D	_	D	D	D
	whsle	2	U	D	ں <sub>ا</sub>	а	U	U	D

# Table 8. Percent of Sales Data Based on Administrative Records and Estimation for the Place: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

					1			
Geographic area and kind of husiness					and of	fices	commission	okers, and merchants of sales—
Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
WASHINGTON, DC								
Wholesale trade	1.7	1.2	6.2	2.1	-	1.0	-	.1
Wholesale trade, durable goods	D	D	2.9	3.8	D	D	D	D
Motor vehicle & motor vehicle parts & supplies	5		5		5			
Automobile & other motor vehicle whsle Automobile & other motor vehicle whsle Light truck & van (14,000 lb or less) whsle .		ם ם ם	D D D -	D D D -	D D D -	D D D	-	-
Motor vehicle supplies & new parts whsle Motor vehicle supplies & new parts whsle	D D	D D	D D	D D		-		-
Motor vehicle supplies & new parts – jobbers	D	D	D	D	-	-	-	-
Motor vehicle parts, (used) whsle Motor vehicle parts, (used) whsle	D D	D D	D D	D D		- -	-	-
Furniture & home furnishings whsle Furniture whsle Furniture whsle	DDD		DDDD		DDDD	D D D	D - -	D 
					D		-	-
Home furnishings whsle Linens, domestics, draperies, & curtains	D	D	D	D	_	_	_	-
whsle Floor coverings whsle	D D	D D		-		-		-
Lumber & other construction materials whole	D	D	D	D	-	-	-	-
whsle Lumber, plywood, millwork, & wood panel whsle	D D	D D	D D	D D		-	-	-
Brick, stone, & related construction materials	D	П	D	П		_	_	
Brick, stone, & related construction materials whsle	D	D	D	D	_	_	_	_
Other construction materials whsle Other construction materials whsle	D D	D D	D D	D D				-
Professional & commercial equipment & supplies	р	П	р	П	р	П	D	D
Photographic equipment & supplies whsle Photographic equipment & supplies whsle	D	D	D	D		-	-	-
Office equipment whsle Office equipment whsle	D D	D D	D D	D D	D D	D D		-
Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
Computer & computer peripheral equipment & software whsle	D	D	D	P	D	D	D	D
Computer & peripheral equipment wrise Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
Other commercial equipment whsle Other commercial equipment whsle	D D	D D	D D	D D	-	Ξ	-	-
Medical, dental, & hospital equipment &	D	D	D	D				
Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	_	-	_	-
Metal & mineral (except petroleum) whsle Coal & other mineral & ore whsle Coal & other mineral & ore whsle	D D D	D D D	D D D	D D D	- - -	- - -		-
Electrical goods whsle	D	D	D	D	D	D	D	D
Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	_	-	-	-
const material whsle	D	D	D	D	-	-	-	-
Electrical appliance, television & radio set	D	D	D	D	_	-	_	-
Electrical appliance, television & radio set whsle	D	D	D	D	_	-	-	-
Other electronic parts & equipment whsle Other electronic parts & equipment whsle Communications equipment & supplies	D D	D D	D D	D D	D D	D D		-
	Wholesale trade           Wholesale trade, durable goods           Motor vehicle & motor vehicle parts & supplies           Automobile & other motor vehicle whsle           Automobile & other motor vehicle whsle           Light truck & van (14,000 lb or less) whsle           Motor vehicle supplies & new parts whsle           Motor vehicle parts, (used) whsle           Motor vehicle parts, (used) whsle           Motor vehicle parts, (used) whsle           Furniture & home furnishings whsle           Furniture whsle           Office & business furniture whsle           Home furnishings whsle           Home furnishings whsle           Linens, domestics, draperies, & curtains           whsle           Lumber, plywood, millwork, & wood panel           whsle           Dire construction materials whsle           Lumber, plywood, millwork, & wood panel           whsle           Other construction materials whsle           Dire construction materials whsle           Dire construction materials whsle           Professional & commercial equipment & supplies           Whole           Office equipment whsle           Office equipment whsle           Office equipment whsle           Office equipment whsle	percent o           Geographic area and kind of business           From administrative records <sup>1</sup> WASHINGTON, DC           Wholesale trade         1.7           Wholesale trade, durable goods         D           Motor vehicle & motor vehicle parts & supplies whsite         D           Automobile & other motor vehicle whsite         D           Automobile & ander web and whsite         D           Motor vehicle supplies & new parts whsite         D           Motor vehicle supplies & new parts whsite         D           Motor vehicle parts, (used) whsite         D           Motor vehicle supplies & new parts whsite         D           Furniture whsite         D           Office & business furniture whsite         D           Home furnishings whsite         D           Lumber, phywood, millwork, & wood panel         D           Whsite         D           Dither construction materials whsite         D           Cumber, phywood, millwork, & wood panel         D           Wholes         D           Other	From administrative records!         Estimated <sup>2</sup> WASHINGTON, DC         Image: Construction and the supplies of the supplies and the sup	Geographic area and kind of business         period of datas=	Geographic area and kind of business         price of slades—         price of slades—           Geographic area and kind of business         From administrative records         Estimated         administrative records         Estim	Provide area and kind of business         Provide distance         provide distance <thp< td=""><td>Decomprision area and bit of business         pricent of sales</td><td>Coorgraphic and and kind of business         Control of basises         Description of basises         perform the control of basises         control of basis         control of basis         perform the control of basis         &lt;</td></thp<>	Decomprision area and bit of business         pricent of sales	Coorgraphic and and kind of business         Control of basises         Description of basises         perform the control of basises         control of basis         control of basis         perform the control of basis         <

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Apper	idix D]								
NAICS	Convertie and and lind of husiness	All types of percent o		Merchant v percent c		Manufacturers' and o percent o	ffices	Agents, bro commission percent of	merchants
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
	WASHINGTON, DC-Con.								
42	Wholesale trade-Con.								
421	Wholesale trade, durable goods-Con.								
4217	Hardware, & plumbing & heating equipment &								
42171 421710	supplies whsle Hardware whsle Hardware whsle	D D D	D D D	D D D	D D D	-	-		-
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	_	-	_	-
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	-	-	-	-
42173	Warm air heating & air-conditioning equipment		5						
421730	& supplies whsle Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	_	-	_	-
42174	Refrigeration equipment & supplies whsle	D	D	D	D	_	-	_	-
421740	Refrigeration equipment & supplies whsle	Ď	D	D	D	-	-	-	-
4218 42182	Machinery, equipment, & supplies whsle Farm & garden machinery & equipment whsle .	D D	D D	D D	D D	D _	D -	D -	D _
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	_
42183 421830	Industrial machinery & equipment whsle Industrial machinery & equipment whsle	D D	D D	D D	D D	-	-		-
42184 421840 4218406	Industrial supplies whsle Industrial supplies whsle Other industrial supplies whsle	D D D	D D D	D D -	D D -	D D D	D D D		- - -
42185	Service establishment equipment & supplies whsle	D	D	D	D				
421850	Service establishment equipment & supplies whsle.	D	D	D	D	_	_	_	_
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	-	-	-	-
4218504	Other service establishment equipment & supplies whsle	D	D	-	-	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	_	-	_	_
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	-	-	_	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	D	D
42191 421910	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	_	-
	whsle	D	D	D	D	-	-	-	-
42192 421920	Toy & hobby goods & supplies whsle Toy & hobby goods & supplies whsle	DD	D D	D D	D D	-	-		-
42193 421930	Recyclable material whsle Recyclable material whsle	D D	D D	D D	D D	-	-		-
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	_	-	_	-
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	-	-	-	-
42199 421990	Other miscellaneous durable goods whsle Other miscellaneous durable goods whsle	D	D D	D D	D D		-		-
422	Wholesale trade, nondurable goods	D	D	7.6	1.4	D	D	D	D
4221 42212 422120	Paper & paper product whsle Stationery & office supplies whsle Stationery & office supplies whsle	D D D	D D D	D D D	D D D			D - -	D 
42213 422130	Industrial & personal service paper whsle Industrial & personal service paper whsle	D D	D D	D D	D D		-		-
4222 42221 422210	Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle Drugs, & druggists' sundries whsle	D D D	D D D	D D D	D D D	D 	D 		- - -
4223 42231	Apparel, piece goods, & notions whsle Piece goods, notions, & other dry goods whsle .	D	D	D	D	D	D	D	D
422310 4223101	Piece goods, notions, & other dry goods whise . Piece goods	D	D	D	D		-		=
	a factuates at and of table	5	D	_	_	_		I	

See footnotes at end of table.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

see Append	dix D]								
NAICS		All types o percent o	f operation of sales—	Merchant v percent c	vholesalers f sales-	and c	sales branches offices of sales—	Agents, br commission percent o	rokers, and n merchants of sales—
code	Geographic area and kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON, DC-Con.								
42	Wholesale trade-Con.								
422	Wholesale trade, nondurable goods-Con.								
4224 42241 422410 4224103	Grocery & related products whsle General-line grocery whsle General-line grocery whsle Other general-line grocery whsle	12.8 D D D	1.6 D D D	12.8 D D D	1.6 D D D				- - - -
42243 422430	Dairy products, (except dried or canned) whsle Dairy products, (except dried or canned) whsle	D	D	D	D	-	-	-	-
42244 422440	Poultry & poultry product whsle Poultry & poultry product whsle	D D	D D	D D	D D				-
42245 422450	Confectionery whsle Confectionery whsle	D D	D D	D D	D D				-
42246 422460	Fish & seafood whsle Fish & seafood whsle	D D	D D	D D	D D				-
42247 422470	Meat & meat product whsle Meat & meat product whsle	1.0 1.0		1.0 1.0	-		-	-	=
42248 422480	Fresh fruit & vegetable whsle Fresh fruit & vegetable whsle	18.2 18.2	.7 .7	18.2 18.2	.7 .7			-	=
42249 422490	Other grocery & related products whsle Other grocery & related products whsle	D	D	D D	D D				Ξ
4225 42251 422510	Farm-product raw material whsle Grain & field bean whsle Grain & field bean whsle	D D D	D D D	D D D	D D D				- - -
4226 42261	Chemical & allied products whsle Plastics materials & basic forms & shapes	D	D	D	D	D	D	-	-
422610	whsle	D	D	D	D D	-	-	-	-
42269 422690	Other chemical & allied products whsle Other chemical & allied products whsle	D D	D D	D D	D D				-
4227 42271 422710	Petroleum & petroleum products whsle Petroleum bulk stations & terminals Petroleum bulk stations & terminals	D D D	D D D	D D D	D D D			D - -	D  -
42272 422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	-	-	D	D
4228 42281 422810	Beer, wine, & distilled alcoholic beverage whsle Beer & ale whsle	D D D	D D D	D D	D D D			D - -	D  -
42282 422820 4228201	Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic beverage whsle Wine & distilled alcoholic bev (licensed operation) whsle			D D D	D D D				-
4229 42291 422910	Miscellaneous nondurable goods whsle Farm supplies whsle Farm supplies whsle	D D D	D D D	D D D	D D D	D - -	D - -	D - -	D 
42292 422920	Book, periodical, & newspaper whsle Book, periodical, & newspaper whsle	D D	D D	D D	D D	D D	D D		-
42293 422930	Flower, nursery stock, & florists' supplies whsle Flower, nursery stock, & florists' supplies whsle		10.1 10.1		10.1 10.1			-	-
42294 422940	Tobacco & tobacco product whsle Tobacco & tobacco product whsle	D D	D D	D D	D D				-
42295 422950 4229501	Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle Paint, varnish, & supplies whsle	D D D	D D D						
42299 422990	Other miscellaneous nondurable goods whsle . Other miscellaneous nondurable goods whsle	D	D	D	D			-	-
						1	1	1	

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

### Appendix A. Explanation of Terms

#### ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

#### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

#### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

#### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

#### NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

#### NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

#### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

#### WHOLESALE TRADE

### SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

#### SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

## Appendix B. NAICS Codes, Titles, and Descriptions

#### **42 WHOLESALE TRADE**

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

- Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
- Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

#### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

#### 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### 42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

### 421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### 4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

## 4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### 4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

# 4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### 4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### 42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### 421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes). The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

# 4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

# 4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### 4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

## 42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

## 421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

## 42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

#### 421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

#### 4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

#### 42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

### 421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### 4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### 4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### 42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or house-wares.

#### 421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

### 4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## 4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

#### 4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### 4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

### 4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

#### 42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### 421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### 4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

#### 4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

#### 42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

### 4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### 42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### 42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

#### 421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

### 4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### 42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### 4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### 42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### 4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### 42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### 42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

#### 4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### 42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

#### 421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

#### 4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

#### 42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

#### 4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### 42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### 4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photo-graphic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

#### 42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

#### 421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

#### 42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

#### 421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

#### 42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

#### 421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

#### 4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

### 42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### 42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

### 4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

## 42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### 421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

## 4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### 4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

### 42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

### 421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

### 4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

### 4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

## 42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### 421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### 42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### 421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### 4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

## 4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

### 4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### 42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### 421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### 4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### 42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### 42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

## 4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### 42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

### 42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

#### 42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### 421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

#### 4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

#### 4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

#### 4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

#### 42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

#### 421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy. The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

#### 42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

#### 421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

#### 42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

#### 421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

#### 4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

#### 4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

### 4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### 42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

### 421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

# 42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

### 421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

### 42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

### 421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and airconditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### 42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

#### 421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and airconditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### 4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

## 42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

### 421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

## 42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

# 421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

# 4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

## 4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

## 4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

# 42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### 421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment 5085 (pt) Industrial supplies

# 4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### 4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### 42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### 42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### 4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

## 4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### 4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### 4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

# 4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

#### 42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

#### 421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### 4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### 4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### 4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### 4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

## 4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### 4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## 42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

#### 421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

## 4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

## 4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### 4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

## 4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### 42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### 421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

## 4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### 4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

## 4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

## 4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

# 42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

# 421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

### 42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

## 421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

## 42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### 421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

# 4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

#### 42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

### 42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

#### 4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

### 4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

# 42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

## 421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

### 4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

#### 4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

#### 42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

### 421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods 7822 (pt) Motion picture and video tape distribution

### 4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

### 4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

### 4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

#### 4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### 42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### 42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### 4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### 4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### 422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### 4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### 422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

### 42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

### 42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### 422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### 4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### 42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

#### 422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

#### 4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

#### 4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

#### 4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

#### 42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

#### 422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

#### 4223101 Piece Goods (Woven and Knit Fabrics) -Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

#### 4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

#### 42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

#### 422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## 42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## 422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

#### 42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

#### 422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

### 4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

### 42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

## 422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

### 4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### 4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

### 4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

### 42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### 422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

### 42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### 422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### 4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

### 4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

#### 42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### 422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### 4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

## 4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### 42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### 422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### 42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### 422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### 42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### 422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### 42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### 422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### 42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

# 422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

### 4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### 4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

### 4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

### 4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### 4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### 4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### 4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

### 42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### 422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

### 42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### 422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

### 42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

## 422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### 4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

#### 4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### 4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### 4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

#### 4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

#### 4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### 42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### 422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### 42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### 422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### 4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

## 4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### 4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### 42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### 422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

# 4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquified petroleum gases) from bulk liquid storage stations or terminals.

## 42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### 42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

# 4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### 42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

## 422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

# 4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classifed in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

#### 42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

#### 422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

# 42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

# 422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### 4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### 4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

### 4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

#### 42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

### 422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

#### 4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

#### 4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

#### 42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### 422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

#### 42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### 422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

#### 42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### 422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

#### 42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

#### 422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

## 4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### 42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### 42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

#### 422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies). The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### 4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

#### 4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### 4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

#### 4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

## Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

#### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

#### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data. The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industryspecific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industryspecific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## Appendix D. Geographic Notes

## DISTRICT OF COLUMBIA

There are no geographic notes for the District of Columbia.

## Appendix E. Metropolitan Areas

## DISTRICT OF COLUMBIA

#### Washington, DC—MD—VA—WV PMSA

District of Columbia, DC Calvert County, MD Charles County, MD Frederick County, MD Montgomery County, MD Prince George's County, MD Arlington County, VA Clarke County, VA Culpeper County, VA Fairfax County, VA Fauquier County, VA King George County, VA Loudoun County, VA Prince William County, VA Spotsylvania County, VA Stafford County, VA Warren County, VA Alexandria, VA (IC) Fairfax, VA (IC) Falls Church, VA (IC) Fredericksburg, VA (IC) Manassas, VA (IC) Manassas Park, VA (IC) Berkeley County, WV Jefferson County, WV Washington-Baltimore, DC-MD-VA-WV CMSA Baltimore, MD PMSA

Anne Arundel County, MD Baltimore County, MD Carroll County, MD Washington-Baltimore, DC-MD-VA-WV CMSA—Con. Baltimore, MD PMSA-Con. Harford County, MD Howard County, MD Queen Anne's County, MD Baltimore, MD (IC) Hagerstown, MD PMSA Washington County, MD Washington, DC-MD-VA-WV PMSA District of Columbia, DC Calvert County, MD Charles County, MD Frederick County, MD Montgomery County, MD Prince George's County, MD Arlington County, VA Clarke County, VA Culpeper County, VA Fairfax County, VA Fauquier County, VA King George County, VA Loudoun County, VA Prince William County, VA Spotsylvania County, VA Stafford County, VA Warren County, VA Alexandria, VA (IC) Fairfax, VA (IC) Falls Church, VA (IC) Fredericksburg, VA (IC) Manassas, VA (IC) Manassas Park, VA (IC) Berkeley County, WV

Jefferson County, WV

EC97W42A-DC(RV)

1997 District of Columbia 1997 Economic Census Wholesale Trade Geographic Area Series