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1997 Economic Census Other Services (Except Public Administration) Geographic Area Series

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New Hampshire

EC97S81A-NH

1997 Economic Census

Other Services (Except Public Administration) Geographic Area Series





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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services**

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econquide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- Α Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding rev-
- Ν Not available or not comparable.
- Revenue not collected at this level of detail for Q multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- Χ Not applicable.
- Υ Disclosure withheld because of insufficient
 - coverage of merchandise lines.
- Ζ Less than half the unit shown. 0 to 19 employees.
- a b
- 20 to 99 employees.
- 100 to 249 employees. C
- 250 to 499 employees. e
- f 500 to 999 employees.
- 1,000 to 2,499 employees. g
- h 2,500 to 4,999 employees.
- 5,000 to 9,999 employees.
- 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 50,000 to 99,999 employees.
- 100,000 employees or more. m
- 10 to 19 percent estimated.
- р q 20 to 29 percent estimated.
- Revised. r
- Sampling error exceeds 40 percent.
- Not elsewhere classified. nec
- Not specified by kind. nsk
- Represents zero (page image/print only).
- (CC) Consolidated city.
- Independent city. (IC)

1997 ECONOMIC CENSUS INTRODUCTION 3 This page is intentionally blank.

Other Services (Except Public Administration)

SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

GENERAL

A list of reports that provide statistics on sector 81 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kindof-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

Sources of receipts or revenue report. This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

Establishment and firm size (including legal form of organization) report. This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

- (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).
- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

- or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
- Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

[includes on	ly establishments with payroll. For meaning of abbreviations and symbols, see if	ntroductory tex	t. For explanation o	t terms, see Apper	idix Aj			
NAICS code	Geographic area and kind of business					Paid employees for pay period	From	f receipts—
		Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records ¹	Estimated ²
	NEW HAMPSHIRE							
81	Other services (except public administration)	2 159	794 535	236 621	54 553	11 379	28.3	4.7
811	Repair & maintenance	1 225	524 166	144 271	33 368	5 720	32.8	3.8
8111 81111 811111 811112 811113 811118 8111181 8111182 8111183 8111184 8111189	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Carburetor repair shops Brake, front end, & wheel alignment Electrical repair shops, motor vehicle Radiator repair All other motor vehicle repair shops	861 570 499 16 27 28 7 9 4 7	350 311 222 185 186 581 9 017 10 963 15 624 D D 1 416 1 812	86 115 51 679 42 100 2 651 3 124 3 804 D D 240 383 D	20 069 12 015 9 737 625 703 950 D D 42 91	3 749 2 218 1 870 89 118 141 a b 9 16	34.7 39.4 41.8 22.1 18.5 36.5 D	4.3 4.3 2.9 .6 25.9 D D
81112 811121 8111211 8111212 8111213 811122	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops Van conversion services Upholstery & interior repair shops Automotive glass replacement shops	217 196 182 7 7 21	99 253 88 644 80 699 6 300 1 645 10 609	27 062 24 452 22 881 1 203 368 2 610	6 390 5 934 5 566 283 85 456	1 038 940 891 34 15 98	28.9 30.4 32.2 8.3 24.1 16.6	2.9 3.3 3.6 - -
81119 811191 811192 811198	Other automotive repair & maintenance . Automotive oil change & lubrication shops Carwashes. All other automotive repair & maintenance	74 24 44 6	28 873 11 661 15 664 1 548	7 374 3 545 3 601 228	1 664 798 817 49	493 229 250 14	18.5 9.0 25.1 23.4	9.5 .2 17.3 –
8112 81121 811211 811212 811213 811219	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Consumer electronics repair & maintenance Computer & office machine repair & maintenance Communication equipment repair & maintenance Other electronic & precision equipment repair & maintenance	116 116 25 58 13 20	82 148 82 148 3 500 50 702 7 696 20 250	30 667 30 667 1 450 18 620 2 962 7 635	7 299 7 299 294 4 337 562 2 106	922 922 70 513 81 258	30.8 30.8 34.3 35.1 37.9 16.8	1.8 1.8 2.2 1.7 .4 2.3
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	93 93 93	50 581 50 581 50 581	14 074 14 074 14 074	3 013 3 013 3 013	443 443 443	15.9 15.9 15.9	4.5 4.5 4.5
8114 81141 811411 811412	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance Appliance repair & maintenance	155 48 22 26	41 126 18 449 8 249 10 200	13 415 7 196 1 749 5 447	2 987 1 635 401 1 234	606 304 78 226	40.7 39.0 41.1 37.3	2.9 1.8 3.6 .3
81142 811420	Reupholstery & furniture repair Reupholstery & furniture repair	24 24	2 889 2 889	893 893	172 172	55 55	30.3 30.3	8.9 8.9
81143 811430	Footwear & leather goods repair	7 7	892 892	175 175	44 44	12 12	42.5 42.5	<u>-</u> -
81149 811490 8114901 8114902 8114903 8114904 8114909	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Watch, clock, & jewelry repair Boat repair Welding repair Garment repair & alteration services All other repair & related services	76 76 8 8 32 5 23	18 896 18 896 1 444 1 388 8 107 284 7 673	5 151 5 151 414 319 2 092 125 2 201	1 136 1 136 79 57 443 23 534	235 235 21 13 88 13 100	43.9 43.9 42.3 59.9 54.5 55.3 29.6	3.3 3.8 3.1 .3 - 6.5
812	Personal & laundry services	934	270 369	92 350	21 185	5 659	19.7	6.2
8121 81211 812111 812112 812113	Personal care services Hair, nail, & skin care services Barber shops. Beauty shops Nail salons	584 529 15 492 22	85 290 74 413 1 606 71 375 1 432	34 929 31 579 600 30 452 527	7 882 7 174 136 6 928 110	2 800 2 422 44 2 331 47	34.7 36.6 31.5 36.3 55.0	2.8 3.0 20.5 2.5 9.9
81219 812191 812199	Other personal care services	55 23 32	10 877 6 936 3 941	3 350 2 235 1 115	708 477 231	378 281 97	22.1 1.0 59.4	1.5 1.3 1.8
8122 81221 812210 8122101 8122102	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes . Other funeral services	97 72 72 71 1	44 014 41 622 41 622 D D	8 878 7 863 7 863 D D	1 838 1 676 1 676 D	326 266 266 e a	29.5 29.9 29.9 D D	6.3 5.0 5.0 D D
81222 812220	Cemeteries & crematories Cemeteries & crematories	25 25	2 392 2 392	1 015 1 015	162 162	60 60	22.2 22.2	27.4 27.4
8123 81231 812310 8123101 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundry routes Coin-operated laundry routes Coin-operated laundries & drycleaning stores	186 77 77 1 76	119 776 13 070 13 070 D D	42 613 3 324 3 324 D D	10 146 777 777 D D	2 238 360 360 a e	7.2 31.9 31.9 D D	4.1 5.0 5.0 D D
81232 812320 8123201 8123202 8123203 8123204	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Laundries, family & commercial Drycleaning plants Garment pressing & agents for laundries. All other laundry & garment services	89 89 9 71 5 4	30 602 30 602 D 18 081 D	12 585 12 585 D 7 488 D	2 867 2 867 D 1 704 D D	819 819 c 556 a a	11.7 11.7 D 15.3 D	5.5 5.5 D 8.5 D
81233 812331 8123311 812332	Linen & uniform supply Linen supply Linen supply (except diaper service). Industrial launderers	20 9 9 11	76 104 22 743 22 743 53 361	26 704 8 679 8 679 18 025	6 502 1 913 1 913 4 589	1 059 390 390 669	1.2 2.0 2.0 .9	3.4 8.8 8.8 1.1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

						Paid employees	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	NEW HAMPSHIRE—Con.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services—Con.							
8129 81292 812921 812922	Other personal services Photofinishing Photofinishing laboratories (except one-hour) One-hour photofinishing	67 46 17 29	21 289 15 066 7 943 7 123	5 930 4 065 2 382 1 683	1 319 881 537 344	295 202 82 120	9.4 9.2 12.2 5.9	31.4 26.0 49.4
81293 812930	Parking lots & garages	6 6	D D	D D	D D	b b	D D	D D
81299 812990 8129901 8129902 8129903 8129909	All other personal services All other personal services Bail bonding Dating services Pay telephone operators All other miscellaneous personal services	15 15 1 4 2 8	D D D D	D D D D	D D D D	b a a a b	D D D D	D D D D

Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

							Paid employees	Percent o	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	NEW HAMPSHIRE								
81	Other services (except public administration) .	558	263 641	168 611	56 732	13 388	3 271	30.6	9.9
813	Religious/grantmaking/civic/professional & similar org	558	263 641	168 611	56 732	13 388	3 271	30.6	9.9
8132 81321 813211 813212 813219	Grantmaking & giving services Grantmaking & giving services Grantmaking foundations Voluntary health organizations Other grantmaking & giving services	49 49 17 14 18	99 226 99 226 62 911 19 467 16 848	16 824 16 824 6 798 5 445 4 581	8 064 8 064 3 368 2 696 2 000	1 953 1 953 822 663 468	267 267 88 102 77	31.1 31.1 4.5 58.7 98.5	1.3 1.3 .7 4.5
8133 81331 813311 813312 813319	Social advocacy organizations	67 67 9 37 21	30 911 30 911 3 246 19 976 7 689	26 125 26 125 2 975 16 844 6 306	10 745 10 745 1 387 5 909 3 449	2 695 2 695 341 1 445 909	485 485 51 302 132	26.7 26.7 5.7 29.6 27.9	4.7 4.7 25.9 2.0 2.6
8134 81341 813410 8134101	Civic & social organizations	195 195 195	51 832 51 832 51 832	48 297 48 297 48 297	12 836 12 836 12 836	2 980 2 980 2 980	1 442 1 442 1 442	37.2 37.2 37.2	20.4 20.4 20.4
8134102	bars	133	31 439	29 021	6 387	1 535	856	47.8	25.9
	bars	62	20 393	19 276	6 449	1 445	586	20.8	11.7
8139 81391 813910	Business/professional/labor/political/& similar organizations	247 102 102	81 672 32 366 32 366	77 365 30 784 30 784	25 087 10 855 10 855	5 760 2 529 2 529	1 077 359 359	27.4 28.7 28.7	15.6 8.4 8.4
81392 813920	Professional organizations	31 31	14 483 14 483	13 819 13 819	5 037 5 037	1 253 1 253	200 200	23.0 23.0	17.1 17.1
81399 813990	Other similar organizations (exc bus, prof, labor, & political)	114	34 823	32 762	9 195	1 978	518	28.1	21.8
	political)	114	34 823	32 762	9 195	1 978	518	28.1	21.8

¹Includes receipts information obtained from administrative records of other Federal agencies.
²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

¹Includes revenue information obtained from administrative records of other Federal agencies. ²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	inoroj, od rippordik Ej					Paid employees	Percent of	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA							
81	Other services (except public administration)	9 976	4 226 278	1 311 176	302 651	59 205	27.4	8.0
811	Repair & maintenance	4 962	2 620 217	799 026	185 102	27 936	29.8	7.9
8111 81111 811111 811112 811113 811118 8111181 8111182 8111183 8111184 8111189	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Carburetor repair shops Brake, front end, & wheel alignment Electrical repair shops, motor vehicle Radiator repair All other motor vehicle repair shops	3 554 2 053 1 719 108 101 125 16 46 20 37 6	1 512 544 782 006 625 485 56 933 41 028 58 560 6 416 D 4 654 12 671	397 418 190 181 146 558 14 618 13 928 15 077 1 640 D 1 077 2 895 D	92 434 44 196 33 901 3 398 3 311 3 586 365 D 257 588 D	16 691 7 785 6 077 623 510 575 72 e 54 122 b	33.1 38.4 41.8 18.8 23.1 31.5 12.8 D 34.1 25.5	7.8 7.0 6.9 .6 3.6 16.0 67.6 D 3.6 1.3
81112	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops Van conversion services. Upholstery & interior repair shops Automotive glass replacement shops	1 123	D	D	D	i	D	D
811121		923	453 932	127 869	30 640	4 773	30.8	6.4
8111211		882	429 100	123 143	29 568	4 586	31.5	6.7
8111212		12	17 889	2 782	629	107	4.6	1.3
8111213		29	6 943	1 944	443	80	58.8	2.8
811122		200	D	D	D	f	D	D
81119	Other automotive repair & maintenance . Automotive oil change & lubrication shops Carwashes. All other automotive repair & maintenance	378	D	D	D	h	D	D
811191		116	59 871	17 031	4 126	1 275	10.5	5.7
811192		233	D	D	D	g	D	D
811198		29	29 548	10 357	2 096	332	25.0	3.9
8112 81121 811211 811212 811213 811219	Electronic & precision equipment repair & maintenance . Electronic & precision equipment repair & maintenance . Consumer electronics repair & maintenance . Computer & office machine repair & maintenance . Communication equipment repair & maintenance . Other electronic & precision equipment repair & maintenance	427 427 82 220 48 77	D D D D 45 116 97 996	D D D D 21 321 32 476	D D D D 4 929 7 752	i e h 482 765	D D D 12.7 14.3	D D D 17.3 1.2
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	371	293 089	96 213	20 716	2 724	17.0	5.8
81131		371	293 089	96 213	20 716	2 724	17.0	5.8
811310		371	293 089	96 213	20 716	2 724	17.0	5.8
8114	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance Appliance repair & maintenance	610	D	D	D	h	D	D
81141		161	113 612	33 850	7 546	1 357	26.3	3.5
811411		52	28 498	7 474	1 649	357	44.1	2.5
811412		109	85 114	26 376	5 897	1 000	20.4	3.8
81142	Reupholstery & furniture repair Reupholstery & furniture repair	136	D	D	D	e	D	D
811420		136	D	D	D	e	D	D
81143	Footwear & leather goods repair	30	4 044	1 285	322	78	37.5	4.7
811430		30	4 044	1 285	322	78	37.5	4.7
81149	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Watch, clock, & jewelry repair Boat repair Welding repair Garment repair & alteration services All other repair & related services	283	97 948	28 241	6 220	1 110	40.9	5.9
811490		283	97 948	28 241	6 220	1 110	40.9	5.9
8114901		50	11 479	3 029	682	149	41.0	7.9
8114902		30	15 440	5 254	990	153	46.8	7.8
8114903		64	33 164	8 496	1 826	294	42.5	2.2
8114904		47	3 747	1 364	316	111	61.5	11.3
8114909		92	34 118	10 098	2 406	403	34.3	7.4
812	Personal & laundry services	5 014	1 606 061	512 150	117 549	31 269	23.5	8.3
8121	Personal care services Hair, nail, & skin care services Barber shops. Beauty shops Nail salons	2 910	481 273	202 167	45 923	14 419	33.7	8.1
81211		2 652	D	D	D	j	D	D
812111		92	8 756	3 364	792	233	48.4	5.9
812112		2 406	D	D	D	j	D	D
812113		154	15 044	6 024	1 311	539	57.8	13.6
81219 812191 812199	Other personal care services	258 109 149	D 51 335 D	D 14 404 D	D 3 424 D	988 e	D 5.4 D	D 14.6 D
8122	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes .	508	269 970	70 178	15 306	2 149	32.5	8.2
81221		388	208 037	50 082	11 160	1 504	38.0	7.3
812210		388	208 037	50 082	11 160	1 504	38.0	7.3
8122101		381	206 286	49 325	10 971	1 475	38.2	7.3
81222	Cemeteries & crematories Cemeteries & crematories	120	61 933	20 096	4 146	645	14.0	11.0
812220		120	61 933	20 096	4 146	645	14.0	11.0
8123	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundry routes Coin-operated laundry routes Coin-operated laundry stores	1 140	D	D	D	i	D	D
81231		358	97 366	18 574	4 691	1 531	24.2	3.9
812310		358	97 366	18 574	4 691	1 531	24.2	3.9
8123101		13	46 115	6 164	1 744	230	16.1	-
8123102		345	51 251	12 410	2 947	1 301	31.5	7.4
81232 812320 8123201 8123202 8123203 8123204	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Laundries, family & commercial Drycleaning plants Garment pressing & agents for laundries All other laundry & garment services	711 711 55 565 82 9	D D 41 492 142 252 D 1 796	D D 16 893 53 951 D 760	D D 3 852 12 627 D 168	i 892 3 848 e 51	D D 16.8 29.9 D 24.2	D D 6.5 7.9 D 2.8
81233 812331 8123311 812332	Linen & uniform supply Linen supply Linen supply (except diaper service). Industrial launderers	71 37 36 34	D D D	D D D	D D D	h g g g	D D D	D D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix E]							
NAICS						Paid employees for pay	Percent o	of receipts—
code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services—Con.							
8129	Other personal services Photofinishing Photofinishing laboratories (except one-hour) One-hour photofinishing	456	D	D	D	i	D	D
81292		191	D	D	D	g	D	D
812921		94	D	D	D	g	D	D
812922		97	31 037	7 117	1 460	441	31.2	8.3
81293	Parking lots & garages	188	D	D	D	h	D	D
812930	Parking lots & garages	188	D	D	D	h	D	D
81299	All other personal services All other personal services Dating services All other miscellaneous personal services	77	D	D	D	f	D	D
812990		77	D	D	D	f	D	D
8129902		21	10 223	3 226	1 068	250	25.5	50.0
8129909		43	D	D	D	e	D	D
	Boston, MA-NH PMSA							
81	Other services (except public administration)	6 068	2 767 975	849 950	194 951	37 025	26.9	8.5
811	Repair & maintenance	2 840	1 639 441	499 539	115 200	16 319	30.1	8.8
8111 81111 811111 811112 811113 811118	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Carburetor repair shops	2 017 1 143 966 61 49 67 9	909 841 460 961 376 313 33 543 22 204 28 901 D	237 005 108 778 85 158 8 499 7 874 7 247 D	55 122 25 341 19 819 1 939 1 940 1 643 D 919	9 613 4 305 3 372 351 289 293 b	33.6 38.4 41.7 15.8 19.3 37.1	8.8 7.7 8.1 .2 2.8 15.2 D 1.3
8111182 8111183 8111184	Brake, front end, & wheel alignment Electrical repair shops, motor vehicle Radiator repair	27 13 16	14 628 2 809 6 795	3 892 694 1 612	172 314	144 36 66	47.7 43.4 28.0	6.0
81112	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops Van conversion services Upholstery & interior repair shops Automotive glass replacement shops	664	340 385	95 502	22 593	3 393	31.2	11.4
811121		530	271 927	76 758	18 600	2 765	34.1	7.2
8111211		506	257 559	74 531	18 106	2 667	34.6	7.5
8111212		6	D	D	D	b	D	D
8111213		18	D	D	D	b	D	D
811122		134	68 458	18 744	3 993	628	19.7	28.5
81119	Other automotive repair & maintenance Automotive oil change & lubrication shops Carwashes. All other automotive repair & maintenance	210	108 495	32 725	7 188	1 915	20.8	4.9
811191		54	D	D	D	f	D	D
811192		138	53 472	16 130	3 594	1 050	32.4	7.1
811198		18	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Consumer electronics repair & maintenance Computer & office machine repair & maintenance Communication equipment repair & maintenance Other electronic & precision equipment repair & maintenance	250	404 966	155 842	37 027	3 207	26.4	12.7
81121		250	404 966	155 842	37 027	3 207	26.4	12.7
811211		46	14 405	4 669	1 206	178	47.6	23.0
811212		128	285 364	110 551	26 366	2 192	30.9	13.8
811213		33	36 589	18 271	4 301	391	8.2	21.1
811219		43	68 608	22 351	5 154	446	12.8	1.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	202	183 416	63 898	13 520	1 798	16.9	2.1
81131		202	183 416	63 898	13 520	1 798	16.9	2.1
811310		202	183 416	63 898	13 520	1 798	16.9	2.1
8114	Personal & household goods repair & maintenance	371	141 218	42 794	9 531	1 701	35.4	6.0
81141	Home & garden equipment & appliance repair & maintenance	86	65 391	18 618	4 096	683	22.7	4.9
811411	Home & garden equipment repair & maintenance	23	15 179	3 959	873	144	30.6	3.1
811412	Appliance repair & maintenance	63	50 212	14 659	3 223	539	20.4	5.4
81142	Reupholstery & furniture repair Reupholstery & furniture repair	87	19 140	7 062	1 617	315	47.4	1.1
811420		87	19 140	7 062	1 617	315	47.4	1.1
81143	Footwear & leather goods repair	21	D	D	D	b	D	D
811430		21	D	D	D	b	D	D
81149 811490 8114901 8114902 8114903 8114904 8114909	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Watch, clock, & jewelry repair Boat repair Welding repair Garment repair & alteration services All other repair & related services	177 177 37 22 24 41 53	D D D 11 976 D 19 736	D D D 3 092 D 5 732	D D D 672 D 1 432	f f c b 102 b 241	D D D 48.6 D 36.4	D D D 4.6 D 10.6
812	Personal & laundry services	3 228	1 128 534	350 411	79 751	20 706	22.1	8.2
8121	Personal care services Hair, nail, & skin care services Barber shops Beauty shops Nail salons	1 839	328 782	140 329	31 753	9 253	31.8	8.4
81211		1 675	275 734	124 736	28 098	8 382	34.9	7.6
812111		68	5 994	2 330	543	159	48.3	2.2
812112		1 506	258 728	117 829	26 598	7 860	33.7	7.5
812113		101	11 012	4 577	957	363	53.9	13.2
81219	Other personal care services	164	53 048	15 593	3 655	871	15.8	12.6
812191		65	37 239	10 575	2 531	548	5.4	14.4
812199		99	15 809	5 018	1 124	323	40.1	8.4
8122	Death care services	285	D	D	D	9	D	D
81221		224	131 274	30 940	7 038	884	34.0	7.4
812210		224	131 274	30 940	7 038	884	34.0	7.4
8122101		221	D	D	D	f	D	D
81222	Cemeteries & crematories Cemeteries & crematories	61	D	D	D	e	D	D
812220		61	D	D	D	e	D	D

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix E]							
NAICS code	Geographic area and kind of business	Establish-			First-quarter	Paid employees for pay period including	Percent of From adminis-	of receipts—
		ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	Boston, MA-NH PMSA-Con.							
81	Other services (except public administration) — Con.							
812	Personal & laundry services—Con.	704	005.040	04 074	04 570	F F0F	00.0	
8123 81231 812310 8123101 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundry routes Coin-operated laundry routes	761 215 215 10 205	285 643 75 313 75 313 D	91 271 13 079 13 079 D D	21 576 3 399 3 399 D D	5 565 933 933 c f	23.0 23.1 23.1 D D	7.7 3.5 3.5 D D
81232 812320 8123201 8123202 8123203 8123204	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Laundries, family & commercial Drycleaning plants Garment pressing & agents for laundries All other laundry & garment services	504 504 38 394 66 6	145 837 145 837 28 718 102 804 D	54 189 54 189 11 315 39 186 D	12 595 12 595 2 575 9 120 D	3 552 3 552 588 2 679 c	27.9 27.9 20.6 28.7 D	8.5 8.5 7.0 9.4 D
81233	Linen & uniform supply	42	64 493	24 003	5 582	1 080	11.8	10.8
812331 8123311 812332	Linen supply Linen supply (except diaper service). Industrial launderers	23 22 19	23 194 D 41 299	8 886 D 15 117	1 968 D 3 614	472 e 608	22.7 D 5.7	28.6 D .8
8129 81292	Other personal services Photofinishing	343 120	100 948	31 472	D 6 454	h 1 270	D 24.1	D 4.9
812921 812922	Photofinishing laboratories (except one-hour)One-hour photofinishing	64 56	78 946 22 002	26 451 5 021	5 511 943	996 274	21.9 31.9	3.1 11.6
81293 812930	Parking lots & garages	162 162	196 173 196 173	29 180 29 180	6 864 6 864	2 527 2 527	.6 .6	9.0 9.0
81299 812990 8129902 8129909	All other personal services All other personal services Dating services All other miscellaneous personal services	61 61 17 35	D D D	D D D	D D D	f f c e	D D D	D D D
0123303	Brockton, MA PMSA	00				C		
81	Other services (except public administration)	412	129 431	37 709	9 001	1 978	33.7	6.4
811	Repair & maintenance	227	87 866	25 324	5 807	1 002	34.2	5.1
8111 81111	Automotive repair & maintenance	186 106	67 195 34 361	18 644 9 397	4 415 2 244	814 390	36.8 41.7	5.9 6.9
811111 811112	General automotive repair Automotive exhaust system repair	81 9	24 071 3 661	6 366 999	1 530 223	276 42	45.4 39.6	8.2
811113 811118	Automotive transmission repair	6 10	2 096 4 533	612 1 420	137 354	25 47	56.5 16.7	9.0
81112 811121 8111211 811122	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops Automotive glass replacement shops	56 48 46 8	24 875 19 917 D 4 958	6 856 5 526 D 1 330	1 591 1 287 D 304	237 200 c 37	32.7 40.6 D 1.1	5.1 4.1 D 9.2
81119 811191 811192	Other automotive repair & maintenance	24 10 13	7 959 D 3 892	2 391 D 1 099	580 D 251	187 c 73	28.7 D 39.6	4.1 D 8.3
8112 81121	Electronic & precision equipment repair & maintenance	8 8	D D	D D	D D	b b	D D	D D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M	13 13 13	D D D	D D D	D D D	b b b	D D D	D D D
8114 81141	Personal & household goods repair & maintenance	20 6	D 1 631	D 619	D 128	b 21	D 100.0	D
81149 811490 8114903	Other personal & household goods repair & maintenance	9 9 3	D D D	D D D	D D D	b b b	D D D	D D D
812	Personal & laundry services	185	41 565	12 385	3 194	976	32.8	9.3
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	101 90 84	15 051 13 023 12 077	6 040 5 602 5 395	1 372 1 264 1 203	529 485 452	43.8 45.3 42.2	10.7 9.3 8.8
812113 81219	Nail salons	5	D 2 028	D 438	D 108	b 44	D 34.8	D 20.1
8122	Death care services	26	9 086	2 467	554	87	28.9	17.0
81221 812210 8122101	Funeral homes & funeral services Funeral homes & funeral services Funeral homes	18 18 18	7 396 7 396 7 396	2 004 2 004 2 004	429 429 429	60 60 60	33.0 33.0 33.0	16.3 16.3 16.3
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	52 25 25 25 25	15 941 D D D	3 525 D D D	1 184 D D D	331 b b b	21.6 D D D	4.3 D D D
81232 812320 8123202	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants	24 24 20	D D D	D D D	D D D	C C	D D D	D D D
81233 812331	Linen & uniform supply Linen supply	3	D D	D D	D D	c c	D D	D D
8129 81292	Other personal services	6 5	1 487 D	353 D	84 D	29 b	63.1 D	1.5 D
J 1 L J L	. notolinioning	. 51	וט	וט	וט	D	. U	U

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix E]							
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	From administrative records1	of receipts— Estimated ²
	DOCTON WODGESTED LAWDENCE MA NIL ME OT CMCA	(Humber)	(\$1,000)	(\$1,000)	(\$1,000)	(Hulliber)	Tecords	LStimated
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	Fitchburg-Leominster, MA PMSA							
81	Other services (except public administration)	209	62 327	18 557	4 105	1 052	35.6	11.1
811 8111	Repair & maintenance	114 81	D 27 791	D 7 856	D 1 672	f 375	D 33.7	D 15.5
81111 811111	Automotive mechanical & electrical repair & maintenance General automotive repair	41 33	9 403	7 836 D 2 505	D 428	0 104	D 41.1	D 15.8
81112 811121 8111211	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops	28 24 24	11 902 10 703 10 703	3 112 2 752 2 752	724 640 640	131 114 114	32.2 28.1 28.1	20.0 18.8 18.8
81119 811191 811192	Other automotive repair & maintenance	12 6 6	D D 1 451	D D 522	D D 116	c b 51	D D 48.0	D D -
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	16 16 16	10 991 10 991 10 991	2 982 2 982 2 982	709 709 709	94 94 94	6.1 6.1 6.1	7.0 7.0 7.0
8114 81141 811411	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance	13 2 1	D D D	D D D	D D D	с с с	D D D	D D D
81142 811420	Reupholstery & furniture repair Reupholstery & furniture repair	6 6	D D	D D	D D	b b	D D	D D
81149 811490	Other personal & household goods repair & maintenance	4 4	D D	D D	D D	a a	D D	D D
812	Personal & laundry services	95	D	D	D	е	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	52 48 44	D D D	D D D	D D D	c c c	D D D	D D D
81219	Other personal care services	4	D	D	D	b	D	D
8122 81221 812210 8122101	Death care services Funeral homes & funeral services Funeral homes & funeral services Funeral homes Funeral homes Funeral homes Funeral homes	15 14 14 14	5 664 D D D	1 574 D D D	326 D D D	56 b b b	72.8 D D D	12.5 D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	23 10 10 10	3 791 1 237 1 237 1 237	1 182 292 292 292 292	284 70 70 70	98 30 30 30	32.0 28.5 28.5 28.5	9.1 2.6 2.6 2.6
81232 812320 8123202	Drycleaning & laundry services (except coin-operated)	13 13 11	2 554 2 554 D	890 890 D	214 214 D	68 68 b	33.7 33.7 D	12.3 12.3 D
	Lawrence, MA-NH PMSA							
81	Other services (except public administration)	614	247 975	94 963	23 257	4 067	26.6	5.2
811	Repair & maintenance	324	175 799	68 925	16 673	2 314	27.7	3.5
8111 81111 811111 811112 811113	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive transmission repair	235 143 126 6 6	89 910 51 212 42 516 5 464 2 003	22 709 12 343 10 161 1 409 607	5 315 2 869 2 326 376 137	997 493 418 47 19	39.9 51.0 56.5 13.5 18.1	5.4 4.1 4.9 —
81112 811121 8111211 811122	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops Automotive glass replacement shops	60 48 47 12	25 155 17 144 D 8 011	7 244 4 643 D 2 601	1 665 1 083 D 582	247 180 c 67	31.4 36.5 D 20.5	9.4 6.8 D 14.8
81119 811191 811192	Other automotive repair & maintenance	32 11 20	13 543 D 8 622	3 122 D 1 589	781 D 382	257 c 116	13.9 D 16.3	3.2 D -
8112 81121 811211 811212 811219	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Consumer electronics repair & maintenance Computer & office machine repair & maintenance Other electronic & precision equipment repair & maintenance	31 31 5 16 7	59 953 59 953 D 46 239 7 446	37 256 37 256 D 31 664 2 496	9 447 9 447 D 7 986 611	1 065 1 065 c 874 71	7.1 7.1 D 2.4 27.1	.9 .9 D .1 6.4
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	25 25 25	19 000 19 000 19 000	6 328 6 328 6 328	1 338 1 338 1 338	137 137 137	20.2 20.2 20.2	1.1 1.1 1.1
8114 81141	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance	33 12	6 936 4 051	2 632 1 688	573 375	115 64	67.7 79.4	7.1 -
81142 811420	Reupholstery & furniture repair Reupholstery & furniture repair	8 8	1 298 1 298	423 423	89 89	28 28	51.6 51.6	_ _
81149 811490	Other personal & household goods repair & maintenance	13 13	1 587 1 587	521 521	109 109	23 23	51.2 51.2	31.2 31.2

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]							
						Paid employees	Percent o	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	Lawrence, MA-NH PMSA—Con.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services	290	72 176	26 038	6 584	1 753	23.9	9.4
8121	Personal care services	172	26 862	10 863	2 568	853	32.1	7.6
81211	Hair, nail, & skin care services	160	24 522	10 243	2 429	803	32.5	6.1
812112	Beauty shops	143	23 267	9 749	2 305	750	30.0	6.0
812113	Nail salons	14	D	D	D	b	D	D
81219	Other personal care services	12	2 340	620	139	50	27.4	23.3
812199		6	994	372	78	36	58.6	14.4
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes .	33 25 25 25 25	13 649 11 391 11 391 11 391	3 905 3 140 3 140 3 140	812 655 655 655	117 85 85 85	30.0 29.0 29.0 29.0	5.4 6.2 6.2 6.2
81222	Cemeteries & crematories	8	2 258	765	157	32	34.9	1.6
812220		8	2 258	765	157	32	34.9	1.6
8123	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	69	28 767	10 500	3 021	714	15.9	12.1
81231		26	4 396	1 066	262	112	15.4	1.8
812310		26	4 396	1 066	262	112	15.4	1.8
8123102		25	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants	38	8 576	3 459	832	280	27.0	7.2
812320		38	8 576	3 459	832	280	27.0	7.2
8123202		30	7 046	2 841	691	221	21.9	3.2
81233	Linen & uniform supply	5	15 795	5 975	1 927	322	10.0	17.7
812331	Linen supply	2	D	D	D	b	D	D
8129	Other personal services Photofinishing One-hour photofinishing	16	2 898	770	183	69	_	17.7
81292		8	2 311	508	122	39	_	22.2
812922		5	D	D	D	b	D	D
	Lowell, MA-NH PMSA							
81	Other services (except public administration)	487	155 349	47 795	10 982	2 425	39.5	8.8
811	Repair & maintenance	264	107 461	32 478	7 615	1 388	38.8	7.3
8111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Other automotive mechanical & electrical repair & maintenance	187	66 299	16 846	3 976	855	34.3	7.5
81111		113	39 580	9 869	2 308	444	29.8	4.7
811111		91	31 756	7 963	1 845	349	31.0	4.0
811112		10	4 723	1 098	278	59	13.7	–
811118		8	2 115	587	139	28	21.9	21.1
81112	Automotive body, paint, interior, & glass repair	58	19 352	5 068	1 222	250	49.3	9.9
811121		51	17 240	4 603	1 099	231	50.8	7.8
8111211		51	17 240	4 603	1 099	231	50.8	7.8
81119	Other automotive repair & maintenance	16	7 367	1 909	446	161	18.7	15.8
811191		6	D	D	D	b	D	D
811192		8	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Consumer electronics repair & maintenance Computer & office machine repair & maintenance	25	22 518	10 555	2 504	338	55.5	8.3
81121		25	22 518	10 555	2 504	338	55.5	8.3
811211		4	D	D	D	b	D	D
811212		14	16 583	6 457	1 539	213	68.6	9.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	16	5 388	1 935	472	58	47.4	10.1
81131		16	5 388	1 935	472	58	47.4	10.1
811310		16	5 388	1 935	472	58	47.4	10.1
8114	Personal & household goods repair & maintenance	36	13 256	3 142	663	137	29.6	3.6
81141		17	2 362	601	144	28	77.3	13.6
81142 811420	Reupholstery & furniture repair	7 7	1 200 1 200	347 347	39 39	22 22	21.5 21.5	11.5 11.5
81149	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Welding repair All other repair & related services	12	9 694	2 194	480	87	19.0	.2
811490		12	9 694	2 194	480	87	19.0	.2
8114903		7	D	D	D	b	D	D
8114909		3	D	D	D	b	D	D
812	Personal & laundry services	223	47 888	15 317	3 367	1 037	40.9	12.1
8121	Personal care services Hair, nail, & skin care services Beauty shops Nail salons	149	18 835	6 527	1 527	576	48.3	15.6
81211		137	16 062	5 916	1 379	524	54.4	9.8
812112		129	15 182	5 655	1 321	504	54.9	7.3
812113		7	D	D	D	a	D	D
81219	Other personal care services	12	2 773	611	148	52	12.7	48.9
812191		6	D	D	D	b	D	D
8122	Death care services . Funeral homes & funeral services Funeral homes & funeral services Funeral homes	23	12 043	3 198	704	116	49.0	2.7
81221		18	10 027	2 231	504	79	57.2	3.1
812210		18	10 027	2 231	504	79	57.2	3.1
8122101		17	D	D	D	b	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	PMSAs), see Appendix E]					Paid	Percent o	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	Lowell, MA-NH PMSA—Con.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services—Con.	40	Б.					
8123 81231 812310 8123102	Drycleaning & laundry services . Coin-operated laundries & drycleaners . Coin-operated laundries & drycleaners . Coin-operated laundries & drycleaning stores .	43 13 13 13	D D D	D D D	D D D	e b b	D D D	D D D
81232 812320 8123202	Drycleaning & laundry services (except coin-operated)	28 28 24	6 102 6 102 D	1 795 1 795 D	431 431 D	149 149 c	29.9 29.9 D	5.6 5.6 D
81233 812331	Linen & uniform supply Linen supply	2 2	D D	D D	D D	C C	D D	D D
8129 81292	Other personal services Photofinishing	8 7	D D	D D	D D	b b	D D	D D
	Manchester, NH PMSA							
81	Other services (except public administration)	385	201 213	66 049	15 487	2 895	19.1	6.1
811	Repair & maintenance	241	142 293	45 478	10 663	1 612	20.4	5.1
8111 81111 811111 811113 811118 8111182	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Brake, front end, & wheel alignment	152 94 78 8 7	81 171 44 368 30 768 D 9 640	22 014 11 161 7 523 D 2 280	5 136 2 737 1 789 D 633	882 465 336 b 81	21.1 24.3 19.7 D 47.7	6.7 10.2 2.0 D 40.0 D
81112 811121 8111211 8111212 8111213	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops Van conversion services Upholstery & interior repair shops	46 40 32 4 4	31 640 27 567 D D	9 326 8 336 D D	2 033 1 877 D D	318 281 c b a	16.5 17.0 D D	2.9 3.4 D D
811122 81119	Automotive glass replacement shops	6 12	4 073 5 163	990 1 527	156 366	37 99	13.4 21.3	_
811191 811192	Automotive oil change & lubrication shops Carwashes.	6	D D	D D	D D	b b	D D	D D
8112 81121 811212 811213 811219	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Computer & office machine repair & maintenance Communication equipment repair & maintenance Other electronic & precision equipment repair & maintenance	32 32 18 4 6	28 973 28 973 19 638 D 4 722	12 098 12 098 8 789 D 1 385	2 910 2 910 2 246 D 300	332 332 243 b 34	24.6 24.6 30.5 D 16.9	.5 .5 .2 D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	30 30 30	18 582 18 582 18 582	5 887 5 887 5 887	1 403 1 403 1 403	191 191 191	11.1 11.1 11.1	8.1 8.1 8.1
8114 81141 811411 811412	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance Appliance repair & maintenance	27 10 4 6	13 567 8 251 3 307 4 944	5 479 4 112 877 3 235	1 214 931 208 723	207 151 31 120	19.8 21.5 28.9 16.5	.8 - - -
81149 811490 8114903	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Welding repair	14 14 5	4 872 4 872 D	1 231 1 231 D	253 253 D	48 48 b	17.3 17.3 D	1.4 1.4 D
812	Personal & laundry services	144	58 920	20 571	4 824	1 283	16.0	8.7
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	96 79 70	17 524 11 801 11 162	6 991 5 060 4 851	1 608 1 216 1 175	665 399 374	32.5 35.1 34.6	.7 1.1 1.2
81219 812191 812199	Other personal care services	17 7 10	5 723 D D	1 931 D D	392 D D	266 c b	27.0 D D	D D
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services Funeral homes & funeral services Funeral homes .	11 9 9 9	5 174 D D D	1 445 D D D	343 D D D	43 b b b	42.4 D D D	6.1 D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	22 8 8 7	29 926 D D D	10 403 D D D	2 440 D D D	497 b b b	4.8 D D D	7.0 D D D
81232 812320 8123201	Drycleaning & laundry services (except coin-operated)	10 10 2	11 306 11 306 D	4 943 4 943 D	1 144 1 144 D	245 245 c	6.2 6.2 D	.9 .9 D
81233 812331	Linen & uniform supply	4	D D	D D	D D	c a	D D	D D
8129 81292 812922	Other personal services Photofinishing One-hour photofinishing	15 9 6	6 296 D D	1 732 D D	433 D D	78 b b	1.9 D D	41.1 D D

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: **1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	, 100, 000 / pportin = 1					Paid employees	Percent of	of receipts —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA Con.							
	Nashua, NH PMSA							
81	Other services (except public administration)	314	130 171	40 767	9 410	1 781	26.9	4.6
811	Repair & maintenance	159	67 864	18 444	4 151	692	38.5	2.1
8111 81111 811111 811118	Automotive repair & maintenance	108 76 63 6	45 662 31 091 26 841 D	11 669 7 744 6 364 D	2 706 1 776 1 477 D	456 297 247 a	42.9 50.4 54.8 D	2.0 1.8 1.4 D
81112 811121 8111211	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops	25 22 22	D D D	D D D	D D D	c c c	D D D	D D D
81119	Other automotive repair & maintenance	7	D	D	D	b	D	D
8112 81121 811212	Electronic & precision equipment repair & maintenance	21 21 10	12 283 12 283 10 257	4 287 4 287 3 514	893 893 720	127 127 95	36.7 36.7 37.5	3.5 3.5 4.2
8114 81141 811411	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance	21 8 4	D D D	D D D	D D D	b b a	D D D	D D D
81149 811490 8114909	Other personal & household goods repair & maintenance	10 10 5	D D 3 337	D D 790	D D 184	b b 35	D D 7.7	D D -
812	Personal & laundry services	155	62 307	22 323	5 259	1 089	14.2	7.3
8121 81211 812112 812113	Personal care services Hair, nail, & skin care services Beauty shops Nail salons	99 92 83 7	15 236 14 088 13 320 D	6 727 6 398 6 135 D	1 474 1 415 1 353 D	478 461 444 a	32.2 33.3 32.9 D	3.3 3.6 3.8 D
81219	Other personal care services	7	1 148	329	59	17	18.9	_
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes	12 9 9 9	D D D	D D D	D D D	b b b	D D D	D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	29 7 7 7	36 183 D D D	12 656 D D D	3 146 D D D	502 b b b	3.4 D D D	_ D D
81232 812320 8123202	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants	17 17 14	D D D	D D D	D D D	c c c	D D D	D D D
81233 812332	Linen & uniform supply	5 4	D D	D D	D D	e e	D D	D D
8129 81292	Other personal services Photofinishing	15 9	D D	D D	D D	b b	D D	D D
	New Bedford, MA PMSA							
81	Other services (except public administration)	262	97 380	26 734	6 213	1 402	28.5	10.6
811	Repair & maintenance	140	D	D	D	f	D	D
8111 81111 811111 811112	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair	99 64 50 6	30 986 17 978 13 268 D	8 071 4 542 3 123 D	1 872 1 026 709 D	412 227 164 b	34.0 32.3 38.5 D	5.7 8.9 10.0 D
81112 811121 8111211 811122	Automotive body, paint, interior, & glass repair	25 20 18 5	D D D	D D D	D D D	c c c b	D D D	D D D
81119	Other automotive repair & maintenance	10	D	D	D	b	D	D
8112 81121	Electronic & precision equipment repair & maintenance	12 12	D D	D D	D D	b b	D D	D D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	11 11 11	12 779 12 779 12 779	2 381 2 381 2 381	541 541 541	72 72 72	24.1 24.1 24.1	54.3 54.3 54.3
8114 81149 811490 8114902	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Boat repair	18 13 13 4	8 366 7 626 7 626 D	2 346 2 163 2 163 D	538 492 492 D	98 84 84 b	42.0 38.0 38.0 D	1.3 1.4 1.4 D

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: **1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	THO IS, SEC Appendix E					Paid	Percent of	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	New Bedford, MA PMSA—Con.							
81	Other services (except public administration) — Con.							
812	Personal & laundry services	122	D	D	D	f	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	71 64 58	8 359 6 892 6 405	3 229 2 879 2 700	748 659 616	273 236 214	37.8 42.5 41.6	6.1 5.3 4.5
81219	Other personal care services	7	1 467	350	89	37	15.7	9.7
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes	18 12 12 12	6 914 6 229 6 229 6 229	1 849 1 617 1 617 1 617	430 379 379 379	61 50 50 50	46.3 46.3 46.3 46.3	9.5 4.6 4.6 4.6
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	25 15 15 15	22 358 2 028 2 028 2 028 2 028	7 031 836 836 836	1 709 189 189 189	398 81 81 81	2.8 9.2 9.2 9.2	.8 8.7 8.7 8.7
81232 812320 8123202	Drycleaning & laundry services (except coin-operated)	6 6 5	1 466 1 466 D	585 585 D	143 143 D	55 55 b	24.4 24.4 D	_ _ D
81233 812331	Linen & uniform supply Linen supply	4 2	18 864 D	5 610 D	1 377 D	262 c	.5 D	_ D
8129	Other personal services	8	D	D	D	b	D	D
	Portsmouth-Rochester, NH-ME PMSA							
81	Other services (except public administration)	387	124 762	39 937	9 251	1 951	27.4	3.5
811	Repair & maintenance	211	83 600	25 039	6 083	1 000	30.9	3.4
8111 81111 811111	Automotive repair & maintenance	155 94 82	58 937 31 002 27 361	16 224 7 897 6 961	3 852 1 758 1 541	678 354 308	28.8 42.6 43.8	3.8 1.2 1.3
81112 811121 8111211	Automotive body, paint, interior, & glass repair	45 42 41	22 133 D D	6 738 D D	1 808 D D	251 c c	13.3 D D	1.9 D D
81119 811191 811192	Other automotive repair & maintenance Automotive oil change & lubrication shops Carwashes.	16 5 9	5 802 D D	1 589 D D	286 D D	73 b b	14.0 D D	24.5 D D
8112 81121 811219	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance Other electronic & precision equipment repair & maintenance	14 14 1	11 978 11 978 D	4 285 4 285 D	1 263 1 263 D	157 157 c	43.8 43.8 D	2.7 2.7 D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	16 16 16	6 888 6 888 6 888	2 190 2 190 2 190	435 435 435	65 65 65	22.8 22.8 22.8	3.9 3.9 3.9
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	26 12 12	5 797 3 597 3 597	2 340 1 234 1 234	533 285 285	100 45 45	34.4 24.6 24.6	- - -
812	Personal & laundry services	176	41 162	14 898	3 168	951	20.3	3.9
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	105 95 91	16 065 14 612 14 282	7 023 6 637 6 457	1 564 1 467 1 425	540 502 492	32.1 34.1 34.4	.4 .5 .2
81219	Other personal care services	10	1 453	386	97	38	12.1	-
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes .	24 15 15 14	8 405 7 666 7 666 D	2 386 2 122 2 122 D	453 427 427 D	79 61 61 b	26.7 24.9 24.9 D	12.3 12.3 12.3 D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	39 15 15 15	15 878 D D D	5 287 D D D	1 106 D D D	319 b b b	5.5 D D D	2.7 D D D
81232 812320 8123202	Drycleaning & laundry services (except coin-operated)	22 22 17	5 602 5 602 D	2 149 2 149 D	495 495 D	165 165 c	5.4 5.4 D	6.9 6.9 D
81233 812331	Linen & uniform supply	2	D D	D D	D D	b b	D D	D D

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: **1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	тыслод, осо дерения ед					Paid	Percent of	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA Con.							
	Worcester, MA-CT PMSA							
81	Other services (except public administration)	838	309 695	88 715	19 994	4 629	28.0	9.3
811	Repair & maintenance	442	211 659	56 271	12 740	2 323	25.0	9.0
8111 81111 811111 811112 811113 811118 8111182 8111184	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive exhaust system repair Other automotive mechanical & electrical repair & maintenance Brake, front end, & wheel alignment Radiator repair	334 179 149 8 11 11 4	134 752 D 43 188 D 5 037 7 593 D 2 721	36 380 D 10 434 D 1 485 2 288 D 728	8 368 D 2 437 D 361 540 D 150	1 609 f 503 b 52 69 b	27.5 D 42.4 D 30.7 3.7 D 9.2	7.2 D 7.5 D 12.9 – D
81112	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops Automotive glass replacement shops	116	58 732	15 611	3 494	602	17.0	6.9
811121		98	51 684	13 923	3 115	543	14.9	4.8
8111211		95	51 242	13 799	3 090	538	14.7	4.4
811122		18	7 048	1 688	379	59	31.9	22.5
81119	Other automotive repair & maintenance. Automotive oil change & lubrication shops Carwashes. All other automotive repair & maintenance	39	D	D	D	e	D	D
811191		14	D	D	D	c	D	D
811192		24	6 951	2 226	482	103	29.2	10.1
811198		1	D	D	D	b	D	D
8112 81121 811212 811219	Electronic & precision equipment repair & maintenance	30 30 18 6	20 711 20 711 11 694 6 731	5 181 5 181 2 897 1 743	1 081 1 081 577 353	163 163 77 59	23.6 23.6 25.1 10.9	28.0 28.0 49.6
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	33	23 152	6 835	1 488	211	13.6	12.4
81131		33	23 152	6 835	1 488	211	13.6	12.4
811310		33	23 152	6 835	1 488	211	13.6	12.4
8114	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance Appliance repair & maintenance	45	33 044	7 875	1 803	340	24.0	2.2
81141		13	24 515	5 650	1 311	228	8.8	1.4
811411		3	D	D	D	b	D	D
811412		10	D	D	D	c	D	D
81142	Reupholstery & furniture repair	9	1 019	218	48	28	81.6	17.9
811420	Reupholstery & furniture repair		1 019	218	48	28	81.6	17.9
81149	Other personal & household goods repair & maintenance	19	6 828	1 762	386	69	72.4	2.7
811490		19	6 828	1 762	386	69	72.4	2.7
8114903		9	5 036	1 227	255	43	86.2	.4
812 8121	Personal & laundry services	396 226	98 036 D	32 444 D	7 254 D	2 306	34.5 D	9.9 D
81211 812111 812111 812112	Hair, nail, & skin care services Barber shops Beauty shops	212 8 198	25 716 790 24 575	11 426 433 10 851	2 619 107 2 474	9 957 26 902	44.8 54.8 43.8	10.8 - 11.2
81219	Other personal care services . Diet & weight reducing services . Other personal care services .	14	D	D	D	b	D	D
812191		7	D	D	D	b	D	D
812199		7	1 368	315	75	23	55.6	-
8122	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes	61	24 958	6 074	1 227	236	50.4	11.7
81221		44	19 940	4 479	952	176	50.6	7.9
812210		44	19 940	4 479	952	176	50.6	7.9
8122101		42	D	D	D	c	D	D
81222	Cemeteries & crematories Cemeteries & crematories	17	5 018	1 595	275	60	49.6	26.7
812220		17	5 018	1 595	275	60	49.6	26.7
8123	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	77	29 300	9 364	2 170	714	26.9	2.7
81231		24	D	D	D	b	D	D
812310		24	D	D	D	b	D	D
8123102		23	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants Garment pressing & agents for laundries.	49	11 649	3 918	921	295	57.9	3.5
812320		49	11 649	3 918	921	295	57.9	3.5
8123202		42	D	D	D	e	D	D
8123203		5	1 868	211	51	16	22.1	4.1
81233 812331	Linen & uniform supplyLinen supply	4 2	D D	D D	D D	e c	D D	D D
8129 81292 812922	Other personal services Photofinishing One-hour photofinishing	32 19 10	D 6 901 1 596	D 2 672 346	D 555 91	e 106 30	D 8.6 10.4	9.1 –
81293	Parking lots & garages	10	D	D	D	C	D	D
812930	Parking lots & garages	10	D	D	D		D	D

Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

						Paid employees	Percent o	f receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	AREA OUTSIDE NEW HAMPSHIRE METROPOLITAN AREAS							
81	Other services (except public administration)	825	255 321	65 353	14 796	3 511	34.5	4.5
811	Repair & maintenance	469	167 904	38 568	8 805	1 759	39.2	4.2
8111 81111 811111 811113 811118	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance	340 232 211 7 9	D D D D D	D D D D	D D D D	g f f b	D D D D	D D D D
81112 811121 8111211	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops	84 79 73	D D D	D D D	D D D	e e e	D D D	D D D
81119 811191 811192	Other automotive repair & maintenance. Automotive oil change & lubrication shops Carwashes.	24 6 17	D D D	D D D	D D D	c b b	D D D	D D D
8112 81121 811212 811219	Electronic & precision equipment repair & maintenance	34 34 16 7	D D D 8 137	D D D 2 902	D D D 682	c c c 95	D D D 26.3	D D D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	24 24 24	D D D	D D D	D D D	c c c	D D D	D D D
8114 81141 811411	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance	71 20 10	D 4 361 2 194	D 1 004 335	D 240 69	c 58 21	D 58.4 59.4	D 5.6 11.2
81142 811420	Reupholstery & furniture repair	11 11	D D	D D	D D	b b	D D	D D
81149 811490 8114903	Other personal & household goods repair & maintenance	36 36 17	D D 3 359	D D 722	D D 163	b b 40	D D 90.3	D D -
812	Personal & laundry services	356	87 417	26 785	5 991	1 752	25.5	5.1
8121 81211 812111 812112	Personal care services Hair, nail, & skin care services Barber shops Beauty shops	207 194 6 186	D 22 180 D 21 287	D 8 751 D 8 431	D 1 981 D 1 915	713 a 691	D 45.4 D 45.7	D 5.3 D 4.0
81219	Other personal care services	13	D	D	D	b	D	D
8122 81221 812210 8122101	Death care services	51 36 36 36	D D D	D D D	D D D	c c c	D D D	D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	74 36 36 36	D 5 128 5 128 5 128	D 1 276 1 276 1 276	D 282 282 282	f 152 152 152	D 46.0 46.0 46.0	D 10.5 10.5 10.5
81232 812320 8123202	Drycleaning & laundry services (except coin-operated)	30 30 24	D D D	D D D	D D D	c c c	D D D	D D D
81233 812331 8123311	Linen & uniform supply Linen supply Linen supply (except diaper service).	8 6 6	D D D	D D D	D D D	e e e	D D D	D D D
8129 81292 812922	Other personal services Photofinishing One-hour photofinishing	24 19 13	D D 3 800	D D 908	D D 154	c b 55	D D 4.1	D D -

¹Includes receipts information obtained from administrative records of other Federal agencies. ²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan **Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	I PMSAs), see Appendix E]								
NAICS code	Geographic area and kind of business	Establish-	_	_		First-quarter	Paid employees for pay period including	From adminis-	of revenue—
		ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH- ME-CT CMSA								
81	Other services (except public administration) .	2 117	1 795 795	1 096 940	388 905	92 334	16 663	26.3	9.0
813	Religious/grantmaking/civic/professional & similar org	2 117	1 795 795	1 096 940	388 905	92 334	16 663	26.3	9.0
8132 81321 813211 813212 813219	Grantmaking & giving services Grantmaking & giving services Grantmaking foundations. Voluntary health organizations Other grantmaking & giving services	291 291 135 72 84	736 107 736 107 D D D	170 094 170 094 D D D	74 691 74 691 D D	17 455 17 455 D D D	2 499 2 499 f g f	31.9 31.9 D D	2.8 2.8 D D
8133 81331 813311 813312 813319	Social advocacy organizations Social advocacy organizations Human rights organizations Environment, conservation, & wildlife organizations Other social advocacy organizations	298 298 50 115 133	232 303 232 303 38 100 87 976 106 227	181 557 181 557 25 469 62 864 93 224	71 355 71 355 9 583 25 277 36 495	15 511 15 511 2 325 5 997 7 189	2 891 2 891 329 1 114 1 448	25.1 25.1 29.0 16.5 30.8	8.5 8.5 9.1 8.4 8.4
8134 81341 813410 8134101	Civic & social organizations. Civic & social organizations Civic & social organizations. Civic & social organizations, with restaurants &	702 702 702	218 471 218 471 218 471	201 587 201 587 201 587	59 013 59 013 59 013	14 402 14 402 14 402	5 976 5 976 5 976	31.6 31.6 31.6	23.7 23.7 23.7
8134102	bars . Civic & social organizations, without restaurants & bars .	473 229	135 698 82 773	125 957 75 630	32 846 26 167	8 226 6 176	3 769 2 207	37.1 22.6	27.1 18.1
8139 81391	Business/professional/labor/political/& similar organizations	826 306	608 914 263 770	543 702 248 664	183 846 89 074	44 966 21 903	5 297 2 072	18.0 14.8	11.5 8.1
813910	Business associations	306	263 770	248 664	89 074	21 903	2 072	14.8	8.1
81392 813920	Professional organizations Professional organizations	158 158	200 594 200 594	159 873 159 873	61 530 61 530	15 545 15 545	1 542 1 542	12.2 12.2	6.7 6.7
81399	Other similar organizations (exc bus, prof, labor, & political)	362	144 550	135 165	33 242	7 518	1 683	32.0	24.3
813990	Other similar organizations (exc bus, prof, labor, & political)	362	144 550	135 165	33 242	7 518	1 683	32.0	24.3
	Boston, MA-NH PMSA								
81	Other services (except public administration) .	1 462	1 506 201	887 732	315 747	75 161	12 064	25.0	8.0
813	Religious/grantmaking/civic/professional & similar org	1 462	1 506 201	887 732	315 747	75 161	12 064	25.0	8.0
8132 81321 813211 813212 813219	Grantmaking & giving services Grantmaking & giving services Grantmaking foundations Voluntary health organizations Other grantmaking & giving services	220 220 111 50 59	631 736 631 736 378 561 78 700 174 475	131 462 131 462 46 828 37 281 47 353	58 066 58 066 18 766 18 319 20 981	13 682 13 682 4 136 4 487 5 059	1 822 1 822 569 614 639	30.8 30.8 41.5 15.1 14.8	2.8 2.8 3.3 1.0 2.7
8133 81331 813311 813312 813319	Social advocacy organizations Social advocacy organizations Human rights organizations Environment, conservation, & wildlife organizations Other social advocacy organizations	244 244 44 88 112	210 256 210 256 D 80 511 D	162 800 162 800 D 56 185 D	63 510 63 510 D 22 010 D	13 508 13 508 D 5 202 D	2 540 2 540 e 922 g	24.3 24.3 D 15.0 D	8.0 8.0 D 7.7 D
8134 81341 813410 8134101	Civic & social organizations. Civic & social organizations. Civic & social organizations. Civic & social organizations, with restaurants &	394 394 394	139 481 139 481 139 481	128 309 128 309 128 309	37 920 37 920 37 920	9 485 9 485 9 485	3 440 3 440 3 440	29.2 29.2 29.2	24.5 24.5 24.5
8134102	bars	241	79 141	73 817	20 198	5 257	2 090	32.0	28.7
8139 81391	bars Business/professional/labor/political/& similar organizations Business associations.	153 604 225	60 340 524 728 223 704	54 492 465 161 210 106	17 722 156 251 74 518	4 228 38 486 18 453	1 350 4 262 1 633	25.6 17.0 14.2	9.8 8.1
813910	Business associations	225	223 704	210 106	74 518	18 453	1 633	14.2	8.1
81392 813920	Professional organizations	126 126	184 725 184 725	144 841 144 841	54 930 54 930	13 891 13 891	1 283 1 283	11.6 11.6	3.8 3.8
81399 813990	Other similar organizations (exc bus, prof, labor, & political)	253	116 299	110 214	26 803	6 142	1 346	31.1	22.4
	political)	253	116 299	110 214	26 803	6 142	1 346	31.1	22.4
	,			40.00		4 ===			
81 813	Other services (except public administration) . Religious/grantmaking/civic/professional & similar org	57 57	22 886 22 886	16 635	7 271 7 271	1 759 1 759	512 512	21.5 21.5	21.5 21.5
8134 81341 813410	Civic & social organizations	28 28 28	8 956 8 956 8 956	8 538 8 538 8 538	3 352 3 352 3 352	841 841 841	360 360 360	26.1 26.1 26.1	13.5 13.5 13.5
8134101 8134102	Civic & social organizations, with restaurants & bars	18	D	D	D	D	С	D	D
8139	bars Business/professional/labor/political/& similar organizations	10	D D	D D	D D	D D	c	D D	D D

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAS, and	d PMSAs), see Appendix E]						D-14	Porcont o	of rovonuo
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Expenses	Annual payroll	First-quarter	Paid employees for pay period including March 12	From adminis-trative	f revenue —
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH- ME-CT CMSA-Con.								
	Fitchburg-Leominster, MA PMSA								
81	Other services (except public administration) .	45	9 145	7 300	2 062	479	207	53.4	26.8
813 8134	Religious/grantmaking/civic/professional & similar org Civic & social organizations	45 31	9 145 D	7 300 D	2 062 D	479 D	207 c	53.4 D	26.8 D
81341 813410 8134101	Civic & social organizations . Civic & social organizations . Civic & social organizations, with restaurants & bars .	31 31 25	D D	D D	D D	D D	c c	D D D	D D
	Lawrence, MA-NH PMSA								
81	Other services (except public administration) .	82	34 352	27 748	9 923	2 319	526	23.4	18.9
813	Religious/grantmaking/civic/professional & similar org	82	34 352	27 748	9 923	2 319	526	23.4	18.9
8133 81331 813319	Social advocacy organizations	8 8 6	8 169 8 169 D	7 694 7 694 D	2 845 2 845 D	695 695 D	79 79 b	_ _ D	18.5 18.5 D
8134 81341 813410	Civic & social organizations	36 36 36	9 552 9 552 9 552	9 022 9 022 9 022	3 043 3 043 3 043	673 673 673	287 287 287	35.8 35.8 35.8	12.0 12.0 12.0
8134101	Civic & social organizations, with restaurants & bars	28	7 293	6 830	2 122	451	187	42.3	9.8
8134102	Civic & social organizations, without restaurants & bars	8	2 259	2 192	921	222	100	14.6	19.0
8139	Business/professional/labor/political/& similar organizations	27	9 091	8 077	3 014	698	119	29.5	34.4
81391 813910	Business associations	7 7	4 265 4 265	3 799 3 799	1 960 1 960	476 476	65 65	24.1 24.1	2.7 2.7
81399	Other similar organizations (exc bus, prof, labor, & political)	17	D	D	D	D	b	D	D
813990	Other similar organizations (exc bus, prof, labor, & political)	17	D	D	D	D	b	D	D
	Lowell, MA-NH PMSA								
81	Other services (except public administration) .	66	18 279	15 283	3 963	973	430	50.1	22.7
813	Religious/grantmaking/civic/professional & similar org	66	18 279	15 283	3 963	973	430	50.1	22.7
8133 81331	Social advocacy organizations	7 7	3 329 3 329	1 702 1 702	923 923	252 252	45 45	100.0 100.0	_
8134 81341	Civic & social organizations	37 37	11 311 11 311	10 309 10 309	2 123 2 123 2 123	497 497	342 342	34.8 34.8	27.8 27.8
813410 8134101	Civic & social organizations Civic & social organizations, with restaurants & bars	37	11 311	10 309 9 151	2 123	497	342 284	34.8	27.8 21.1
	Manchester, NH PMSA	31	10 140	9 131	1 004	430	204	30.2	21.1
81	Other services (except public administration) .	89	47 774	32 270	11 248	2 583	576	33.2	7.3
813	Religious/grantmaking/civic/professional & similar org	89	47 774	32 270	11 248	2 583	576	33.2	7.3
8132 81321	Grantmaking & giving services Grantmaking & giving services	13 13	18 158 18 158	4 194 4 194	2 060 2 060	448 448	89 89	42.4 42.4	2.3 2.3
8134	Civic & social organizations	39	12 034	11 088 11 088	3 507	780	318	36.8	8.1
81341 813410 8134101	Civic & social organizations	39 39	12 034 12 034	11 088	3 507 3 507	780 780	318 318	36.8 36.8	8.1 8.1
8134102	bars	33	D	D	D	D	С	D	D
	bars	6	D	D	D	D	С	D	D
8139	Business/professional/labor/political/& similar organizations	31	15 523	15 045	4 944	1 156	138	19.0	10.9
81391 813910	Business associations	10 10	10 102 10 102	9 852 9 852	3 596 3 596	839 839	65 65	9.0 9.0	2.7 2.7
81399	Other similar organizations (exc bus, prof, labor, & political)	15	3 786	3 612	692	152	41	47.0	37.7
813990	Other similar organizations (exc bus, prof, labor, & political)	15	3 786	3 612	692	152	41	47.0	37.7
	Nashua, NH PMSA								
81	Other services (except public administration) .	54	19 263	16 607	4 643	1 114	390	34.0	23.2
813	Religious/grantmaking/civic/professional & similar org	54	19 263	16 607	4 643	1 114	390	34.0	23.2
8134 81341	Civic & social organizations	21 21	8 781 8 781	8 221 8 221	2 244 2 244	526 526	285 285	38.3 38.3	15.9 15.9
813410 8134101	Civic & social organizations	21	8 781	8 221	2 244	526	285	38.3	15.9
8134102	bars	14	4 059 4 722	3 852 4 369	764 1 480	182 344	112 173	48.8 29.2	26.5 6.8
8139	1						_		1

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan **Areas: 1997**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

100710, 0110	i PiviSAS), see Appendix Ej						Paid	Percent o	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA-Con.								
	New Bedford, MA PMSA								
81	Other services (except public administration) .	42	17 483	9 380	2 830	643	197	70.9	17.4
813	Religious/grantmaking/civic/professional & similar org	42	17 483	9 380	2 830	643	197	70.9	17.4
8134 81341 813410 8134101	Civic & social organizations	22 22 22 16	D D D	D D D	D D D	D D D	b b b	D D D	D D D
8139 81399 813990	Business/professional/labor/political/& similar organizations Other similar organizations (exc bus, prof, labor, & political) Other similar organizations (exc bus, prof, labor, & political) Portsmouth–Rochester, NH–ME PMSA	13 6 6	D 3 092 3 092	D 2 095 2 095	D 620 620	D 118 118	b 53 53	D 57.7 57.7	D 8.3 8.3
81	Other services (except public administration) .	77	31 634	18 146	6 423	1 539	450	59.0	10.2
813	Religious/grantmaking/civic/professional & similar org	77	31 634	18 146	6 423	1 539	450	59.0	10.2
8132 81321	Grantmaking & giving services	3 3	D D	D D	D D	D D	b b	D D	D D
8134 81341 813410 8134101	Civic & social organizations Civic & social organizations Civic & social organizations Civic & social organizations, with restaurants & bars	35 35 35 25	8 533 8 533 8 533 D	7 734 7 734 7 734 D	1 751 1 751 1 751 D	430 430 430 D	252 252 252 c	38.4 38.4 38.4 D	19.6 19.6 19.6
8139	Business/professional/labor/political/& similar organizations	31	7 019	6 676	2 658	613	102	32.9	12.1
	Worcester, MA-CT PMSA								
81	Other services (except public administration) .	143	88 778	65 839	24 795	5 764	1 311	17.2	11.1
813	Religious/grantmaking/civic/professional & similar org	143	88 778	65 839	24 795	5 764	1 311	17.2	11.1
8132 81321 813212 813219	Grantmaking & giving services Grantmaking & giving services Voluntary health organizations Other grantmaking & giving services	16 16 7 6	43 837 43 837 19 081 24 121	24 310 24 310 16 978 6 887	10 395 10 395 8 517 1 776	2 346 2 346 1 920 408	428 428 333 91	7.9 7.9 .9 11.1	2.3 2.3 5.3
8133 81331	Social advocacy organizations	18 18	4 455 4 455	3 591 3 591	1 477 1 477	392 392	86 86	65.5 65.5	21.7 21.7
8134 81341 813410 8134101	Civic & social organizations Civic & social organizations Civic & social organizations Civic & social organizations, with restaurants & bars Civic & social organizations, without restaurants & bars	59 59 59 42	11 570 11 570 11 570 11 570 8 714 2 856	10 906 10 906 10 906 8 409 2 497	3 149 3 149 3 149 2 203	725 725 725 725 520	435 435 435 330	30.3 30.3 30.3 34.0 19.3	41.7 41.7 41.7 46.3 27.6
8139	bars	"	2 636	2 497	940	203	105	19.3	27.6
81391 813910	organizations Business associations. Business associations.	50 20 20	28 916 15 457 15 457	27 032 14 846 14 846	9 774 5 692 5 692	2 301 1 378 1 378	362 178 178	18.5 4.4 4.4	10.5 9.4 9.4
81399 813990	Other similar organizations (exc bus, prof, labor, & political)	24 24	D D	D D	D D	D D	c	D D	D D
	AREA OUTSIDE NEW HAMPSHIRE METROPOLITAN AREAS								
81	Other services (except public administration) .	320	159 734	98 073	33 394	7 933	1 764	22.5	8.9

Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

							Paid	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	AREA OUTSIDE NEW HAMPSHIRE METROPOLITAN AREAS—Con.								
81	Other services (except public administration) —Con.								
813	Religious/grantmaking/civic/professional & similar org	320	159 734	98 073	33 394	7 933	1 764	22.5	8.9
8132 81321 813211	Grantmaking & giving services Grantmaking & giving services Grantmaking foundations	26 26 10	63 983 63 983 D	10 010 10 010 D	4 769 4 769 D	1 212 1 212 D	139 139 b	11.1 11.1 D	.4 .4 D
8133 81331 813312 813319	Social advocacy organizations Social advocacy organizations Environment, conservation, & wildlife organizations Other social advocacy organizations	50 50 27 17	24 637 24 637 D D	21 299 21 299 D D	8 450 8 450 D D	2 118 2 118 D D	368 368 c c	24.4 24.4 D D	3.9 3.9 D D
8134 81341 813410 8134101	Civic & social organizations	90 90 90	20 063 20 063 20 063	18 785 18 785 18 785	4 608 4 608 4 608	1 071 1 071 1 071	508 508 508	35.8 35.8 35.8	29.9 29.9 29.9
8134102	bars	54	D	D	D	D	е	D	D
0104102	bars	36	D	D	D	D	С	D	D
8139 81391 813910	Business/professional/labor/political/& similar organizations Business associations. Business associations.	154 69 69	51 051 D D	47 979 D D	15 567 D D	3 532 D D	749 c c	30.6 D D	13.6 D D
81392 813920	Professional organizations Professional organizations	18 18	8 179 8 179	7 832 7 832	2 527 2 527	585 585	105 105	32.2 32.2	11.7 11.7
81399	Other similar organizations (exc bus, prof, labor, & political)	67	D	D	D	D	e	D	D
813990	political)	67	D	D	D	D	е	D	D

Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

						Paid	Percent o	f receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BELKNAP COUNTY, NH							
81	Other services (except public administration)	108	27 609	7 638	1 695	437	32.3	10.6
811	Repair & maintenance	58	16 555	3 758	863	188	39.8	10.2
8111 81111 811111	Automotive repair & maintenance	35 25 23	D D D	D D D	D D D	c b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	8 8	D D	D D	D D	a a	D D	D D
8112 81121	Electronic & precision equipment repair & maintenance	5 5	D D	D D	D D	b b	D D	D D
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	14 8 8	2 411 1 690 1 690	518 345 345	111 78 78	30 20 20	80.3 100.0 100.0	11.8 - -
812	Personal & laundry services	50	11 054	3 880	832	249	21.2	11.1
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	29 27 26	3 244 D D	1 238 D D	253 D D	96 b b	33.2 D D	18.8 D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	11 7 7 7	5 588 D D D	1 973 D D D	456 D D D	113 b b b	8.4 D D D	10.6 D D D
81233 812331	Linen & uniform supply	1 1	D D	D D	D D	b b	D D	D D

¹Includes revenue information obtained from administrative records of other Federal agencies.
²Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

- соотпроп								
NAICS code	Geographic area and kind of business	Establish- ments	Receipts	Annual payroll	First-quarter payroll	Paid employees for pay period including March 12	From adminis-trative	of receipts—
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated ²
	CARROLL COUNTY, NH							
81	Other services (except public administration)	67	13 587	3 333	749	204	35.8	9.5
811	Repair & maintenance	46	10 402	2 253	524	124	37.6	11.4
8111 81111 811111	Automotive repair & maintenance	31 20 17	D D D	D D D	D D D	c b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	8 8	D D	D D	D D	b b	D D	D D
8114	Personal & household goods repair & maintenance	9	D	D	D	а	D	D
812	Personal & laundry services	21	3 185	1 080	225	80	29.7	3.3
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	14 13 13	1 594 D D	576 D D	115 D D	44 b b	47.2 D D	D D
8123	Drycleaning & laundry services	5	D	D	D	b	D	D
	CHESHIRE COUNTY, NH							
81	Other services (except public administration)	126	50 653	13 600	3 102	690	25.4	3.3
811	Repair & maintenance	82	38 381	8 837	2 008	378	29.0	1.7
8111 81111 811111	Automotive repair & maintenance	62 43 42	30 131 23 672 D	6 840 5 050 D	1 530 1 137 D	301 217 c	18.4 17.0 D	2.2 1.3 D
81112 811121 8111211	Automotive body, paint, interior, & glass repair	18 15 15	D 4 412 4 412	D 1 172 1 172	D 304 304	b 53 53	D 33.5 33.5	D 8.2 8.2
8112 81121	Electronic & precision equipment repair & maintenance	4 4	4 313 4 313	967 967	221 221	33 33	99.9 99.9	.1 .1
8114 81141	Personal & household goods repair & maintenance	11 6	2 036 1 589	431 340	105 79	25 17	41.1 26.4	
812	Personal & laundry services	44	12 272	4 763	1 094	312	14.1	8.0
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	26 22 19	3 497 3 086 D	1 511 1 355 D	337 300 D	129 112 c	20.4 21.7 D	5.4 6.1 D
8123 81232 812320 8123202	Drycleaning & laundry services	10 3 3 3	6 346 D D D	2 539 D D D	625 D D D	159 b b	D D D	12.6 D D D
81233 812331	Linen & uniform supply	1 1	D D	D D	D D	b b	D D	D D
	COOS COUNTY, NH							
81	Other services (except public administration)	52	18 736	3 842	842	210	71.8	.6
811	Repair & maintenance	33	15 556	3 056	685	144	72.9	.7
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	28 17 14	14 163 12 095 11 369	2 661 2 363 2 127	623 554 520	123 102 94	76.6 74.8 78.8	_ _ _
81112 811121	Automotive body, paint, interior, & glass repair	7 7	1 473 1 473	225 225	56 56	15 15	100.0 100.0	
812	Personal & laundry services	19	3 180	786	157	66	66.6	_
8123	Drycleaning & laundry services	5	1 179	431	93	40	63.8	_

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

						Paid	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	GRAFTON COUNTY, NH	, ,	, , ,		, , ,			
81	Other services (except public administration)	153	45 369	13 511	3 151	753	32.7	3.8
811	Repair & maintenance	72	20 230	4 641	1 066	239	44.7	4.1
8111 81111 811111	Automotive repair & maintenance	58 41 36	16 993 11 919 10 191	3 637 2 320 2 032	835 525 457	190 116 102	42.0 43.6 38.9	4.9 5.8 6.7
81112 811121 8111211	Automotive body, paint, interior, & glass repair	8 8 8	2 553 2 553 2 553	695 695 695	162 162 162	27 27 27	28.4 28.4 28.4	_ _ _
81119 811192	Other automotive repair & maintenance	9 7	2 521 D	622 D	148 D	47 b	47.9 D	5.7 D
8114 81141	Personal & household goods repair & maintenance	11 6	2 379 D	663 D	164 D	40 b	61.3 D	_ D
812	Personal & laundry services	81	25 139	8 870	2 085	514	23.1	3.5
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	39 37 35	4 837 D 4 521	2 022 D 1 901	493 D 465	163 c 155	41.4 D 41.3	1.0 D -
8122 81221 812210 8122101	Death care services Funeral homes & funeral services Funeral homes & funeral services Funeral homes	14 9 9 9	4 035 3 810 3 810 3 810	884 774 774 774	205 191 191 191	32 25 25 25	48.4 50.4 50.4 50.4	19.8 18.5 18.5 18.5
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	20 8 8 8	14 525 1 100 1 100 1 100	5 511 337 337 337 337	1 288 70 70 70	292 35 35 35	9.1 83.5 83.5 83.5	.3 3.5 3.5 3.5
81232 812320	Drycleaning & laundry services (except coin-operated)	10 10	D D	D D	D D	b b	D D	D D
81233 812331	Linen & uniform supplyLinen supply	2	D D	D D	D D	C C	D D	D D
8129 81292	Other personal services Photofinishing	8 8	1 742 1 742	453 453	99 99	27 27	30.9 30.9	
	HILLSBOROUGH COUNTY, NH							
81	Other services (except public administration)	640	286 722	93 278	21 552	4 143	22.3	4.2
811	Repair & maintenance	354	170 534	52 159	11 915	1 887	27.5	2.6
8111 81111 811111 811113 811118 8111182	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Brake, front end, & wheel alignment	235 159 133 12 11 5	107 250 68 204 55 148 4 558 6 800 D	28 117 16 229 12 241 1 585 1 802 D	6 483 3 829 2 950 342 388 D	1 128 643 523 54 46 b	32.6 39.5 38.2 15.0 67.6 D	2.1 2.3 2.4 1.3 2.7 D
81112 811121 8111211 811122	Automotive body, paint, interior, & glass repair	59 51 47 8	32 013 26 449 D 5 564	9 643 8 365 D 1 278	2 113 1 912 D 201	347 304 e 43	19.0 23.1 D	2.2 2.7 D
81119 811191 811192	Other automotive repair & maintenance	17 7 9	7 033 D D	2 245 D D	541 D D	138 b b	28.1 D D	_ D D
8112 81121 811211 811212 811219	Electronic & precision equipment repair & maintenance	47 47 12 24 7	34 964 34 964 D 24 113 5 252	14 819 14 819 D 10 967 1 655	3 398 3 398 D 2 631 348	419 419 b 302 44	17.7 17.7 D 19.7 14.5	1.6 1.6 D 2.0
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	29 29 29	11 717 11 717 11 717	3 580 3 580 3 580	803 803 803	107 107 107	20.3 20.3 20.3	11.4 11.4 11.4
8114 81141 811411	Personal & household goods repair & maintenance	43 16 7	16 603 7 406 4 131	5 643 3 301 875	1 231 727 205	233 130 35	19.6 22.0 24.7	1.2 1.1 1.3
81149 811490 8114903 8114909	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance Welding repair All other repair & related services	20 20 7 9	8 430 8 430 3 384 4 605	2 121 2 121 1 011 1 023	462 462 201 239	86 86 32 46	18.6 18.6 27.8 13.6	.8 .8 .4 -

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Appen	dix D]							
NAICO						Paid employees for pay	Percent o	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	HILLSBOROUGH COUNTY, NH—Con.							
81	Other services (except public administration)—Con.							
812	Personal & laundry services	286	116 188	41 119	9 637	2 256	14.6	6.6
8121	Personal care services Hair, nail, & skin care services Beauty shops Nail salons	187	30 600	12 783	2 839	1 058	30.9	2.1
81211		164	24 691	10 712	2 435	796	34.5	2.6
812112		147	23 376	10 275	2 340	757	34.3	2.7
812113		11	815	283	57	22	38.3	–
81219	Other personal care services . Diet & weight reducing services . Other personal care services .	23	5 909	2 071	404	262	15.8	-
812191		8	4 191	1 553	316	235	.2	-
812199		15	1 718	518	88	27	54.0	-
8122	Death care services . Funeral homes & funeral services . Funeral homes & funeral services . Funeral homes .	24	9 900	2 613	598	83	40.7	5.3
81221		19	8 639	2 077	483	58	46.1	.7
812210		19	8 639	2 077	483	58	46.1	.7
8122101		19	8 639	2 077	483	58	46.1	.7
8123	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	49	63 691	22 441	5 436	976	4.0	-
81231		17	3 451	691	179	86	34.1	.1
812310		17	3 451	691	179	86	34.1	.1
8123102		16	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated)	24	14 669	6 405	1 495	359	6.0	_
812320		24	14 669	6 405	1 495	359	6.0	_
8123201		3	D	D	D	c	D	D
8123202		19	D	D	D	c	D	D
81233	Linen & uniform supply	8	45 571	15 345	3 762	531	1.0	_
812332		7	D	D	D	f	D	D
8129 81292 812921 812922	Other personal services Photofinishing Photofinishing laboratories (except one-hour) One-hour photofinishing	26 16 8 8	11 997 8 381 6 493 1 888	3 282 2 403 1 981 422	764 567 461 106	139 88 60 28	8.2 4.5 1.8 13.9	53.9 46.1 59.6
	MERRIMACK COUNTY, NH							
81	Other services (except public administration)	265	96 414	25 441	5 810	1 218	28.7	3.3
811	Repair & maintenance	151	66 999	18 671	4 323	737	29.0	3.0
8111	Automotive repair & maintenance	106	35 641	9 349	2 147	419	32.4	4.6
81111		65	22 558	5 599	1 256	249	35.4	3.4
811111		56	18 839	4 481	1 023	210	39.4	4.1
811118		5	2 329	740	162	23	12.6	—
81112	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops Upholstery & interior repair shops	35	10 889	3 290	781	137	29.9	7.4
811121		34	D	D	D	c	D	D
8111211		25	D	D	D	c	D	D
8111213		4	D	D	D	a	D	D
81119	Other automotive repair & maintenance	6	2 194	460	110	33	14.3	3.2
8112	Electronic & precision equipment repair & maintenance	17	14 818	5 850	1 322	170	35.1	.6
81121		17	14 818	5 850	1 322	170	35.1	.6
811212		10	D	D	D	b	D	D
811219		3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	12	13 126	2 318	583	83	4.0	2.0
81131		12	13 126	2 318	583	83	4.0	2.0
811310		12	13 126	2 318	583	83	4.0	2.0
8114	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	16	3 414	1 154	271	65	62.0	-
81149		11	2 030	714	163	41	94.4	-
811490		11	2 030	714	163	41	94.4	-
812	Personal & laundry services	114	29 415	6 770	1 487	481	28.0	4.0
8121	Personal care services Hair, nail, & skin care services Beauty shops	74	9 076	3 382	798	286	56.8	4.7
81211		69	7 686	3 027	718	254	53.6	4.7
812112		67	D	D	D	e	D	D
81219	Other personal care services	5	1 390	355	80	32	74.0	4.6
812199		4	D	D	D	b	D	D
8122	Death care services . Funeral homes & funeral services Funeral homes & funeral services Funeral homes	13	12 991	653	137	34	11.4	3.5
81221		9	12 832	594	131	29	11.5	3.0
812210		9	12 832	594	131	29	11.5	3.0
8122101		9	12 832	594	131	29	11.5	3.0
8123 81231 812310 8123102	Drycleaning & laundry services . Coin-operated laundries & drycleaners . Coin-operated laundries & drycleaners . Coin-operated laundries & drycleaning stores .	18 8 8 8	3 607 856 856 856	1 370 219 219 219 219	273 51 51 51	102 28 28 28	39.0 53.5 53.5 53.5	4.6 - - -
81232	Drycleaning & laundry services (except coin-operated)	10	2 751	1 151	222	74	34.5	6.0
812320		10	2 751	1 151	222	74	34.5	6.0
8123202		9	D	D	D	b	D	D
8129	Other personal services Photofinishing One-hour photofinishing	9	3 741	1 365	279	59	5.1	3.4
81292		4	D	D	D	b	D	D
812922		3	D	D	D	b	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Apper	díx D]	,	·					
NAICS code	Geographic area and kind of business	Establish- ments	Receipts	Annual payroll	First-quarter	Paid employees for pay period including March 12	From adminis-trative	f receipts— Estimated ²
	ROCKINGHAM COUNTY, NH	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records ¹	Estimated
	,							
81	Other services (except public administration)	537	186 528	58 199	13 994	2 853	27.8	6.4
811	Repair & maintenance	305	138 801	40 330	9 823	1 592	29.7	5.2
8111		212	94 112	24 309	5 953	1 045	30.8	5.8
81111 811111 811112 811113 811118 8111182	Automotive mechanical & electrical repair & maintenance General automotive repair Automotive exhaust system repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance Brake, front end, & wheel alignment	132 117 7 4 4 2	50 205 38 436 D 1 919 D D	12 765 9 670 D 691 D D	3 043 2 172 D 166 D	524 401 b 21 b	40.7 49.8 D — D D	10.4 3.5 D .7 D
81112	Automotive body, paint, interior, & glass repair	55	32 638	8 927	2 289	322	23.4	.9
811121		49	30 170	8 274	2 150	296	20.3	.9
8111211		48	D	D	D	e	D	D
81119	Other automotive repair & maintenance	25	11 269	2 617	621	199	7.7	_
811191		9	4 288	1 275	287	96	4.5	_
811192		14	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance	29	18 490	6 752	1 922	228	25.5	4.3
81121		29	18 490	6 752	1 922	228	25.5	4.3
811212		15	8 412	2 308	587	66	24.3	3.8
811219		6	6 775	3 085	1 077	119	8.7	7.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	30	16 491	5 326	1 043	155	19.4	2.4
81131		30	16 491	5 326	1 043	155	19.4	2.4
811310		30	16 491	5 326	1 043	155	19.4	2.4
8114	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Appliance repair & maintenance	34	9 708	3 943	905	164	44.5	5.2
81141		12	5 913	2 585	595	104	50.8	1.7
811412		8	4 828	2 360	543	95	41.8	-
81149	Other personal & household goods repair & maintenance	16	3 018	1 092	243	44	34.4	13.3
811490		16	3 018	1 092	243	44	34.4	13.3
812	Personal & laundry services	232	47 727	17 869	4 171	1 261	22.5	9.8
8121		159	26 380	11 026	2 533	811	29.7	1.9
81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	143 132	23 831 23 065	10 419 10 083	2 381 2 307	760 734	32.2 31.5	1.9 1.9 1.4
81219	Other personal care services	16	2 549	607	152	51	6.9	2.0
812191		8	1 842	418	102	26	1.5	2.3
8122	Death care services Funeral homes & funeral services Funeral homes & funeral services Funeral homes	15	6 621	1 994	348	55	19.5	12.8
81221		12	D	D	D	b	D	D
812210		12	D	D	D	b	D	D
8122101		12	D	D	D	b	D	D
8123	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	45	13 036	4 470	1 205	355	12.2	24.6
81231		16	3 515	1 110	264	102	17.2	2.2
812310		16	3 515	1 110	264	102	17.2	2.2
8123102		16	3 515	1 110	264	102	17.2	2.2
81232	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants	26	5 653	2 034	465	177	17.4	9.8
812320		26	5 653	2 034	465	177	17.4	9.8
8123202		21	D	D	D	c	D	D
81233	Linen & uniform supply	3	3 868	1 326	476	76	_	66.5
812331		1	D	D	D	a	D	D
8129	Other personal services Photofinishing	13	1 690	379	85	40	_	5.9
81292		9	1 421	310	75	34	_	3.9
	STRAFFORD COUNTY, NH							
81	Other services (except public administration)	144	50 907	14 467	2 953	701	33.4	3.2
811	Repair & maintenance	82	32 379	8 219	1 661	327	43.1	4.7
8111	Automotive repair & maintenance	65	24 094	5 666	1 205	256	37.7	6.3
81111		46	16 283	3 621	813	178	44.1	.7
811111		40	14 447	3 211	722	156	46.2	.8
81112	Automotive body, paint, interior, & glass repair	12	D	D	D	b	D	D
811121		10	D	D	D	b	D	D
8111211		10	D	D	D	b	D	D
81119 811192	Other automotive repair & maintenance	7 4	D D	D D	D D	b a	D D	D D
8112	Electronic & precision equipment repair & maintenance	5	D	D	D	b	D	D
81121		5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance	7	D	D	D	а	D	D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

						Paid employees	Percent o	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	STRAFFORD COUNTY, NH—Con.							
81	Other services (except public administration) — Con.							
812	Personal & laundry services	62	18 528	6 248	1 292	374	16.6	.7
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	33 31 30	4 590 D D	1 921 D D	411 D D	170 c c	29.8 D D	_ D D
8122 81221 812210 8122101	Death care services . Funeral homes & funeral services Funeral homes & funeral services Funeral homes	8 6 6 5	D 3 241 3 241 D	D 830 830 D	D 199 199 D	b 32 32 b	D 28.5 28.5 D	D 3.1 3.1 D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	20 10 10 10	10 251 D D D	3 349 D D D	657 D D D	164 b b b	5.9 D D	.3 D D
81232 812320 8123202	Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants	9 9 7	D D D	D D D	D D D	b b b	D D D	D D D
81233 812331	Linen & uniform supply	1 1	D D	D D	D D	b b	D D	D D
	SULLIVAN COUNTY, NH							
81	Other services (except public administration)	67	18 010	3 312	705	170	54.0	3.4
811	Repair & maintenance	42	14 329	2 347	500	104	58.5	4.3
8111 81111 811111	Automotive repair & maintenance	29 22 21	10 444 5 030 D	1 423 915 D	340 208 D	69 43 b	67.5 46.9 D	5.2 7.9 D
81112 811121 8111211	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance Paint or body repair shops	7 6 6	5 414 D D	508 D D	132 D D	26 b b	86.7 D D	2.6 D D
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	7 5 5	D D D	D D D	D D D	b a a	D D D	D D D
812	Personal & laundry services	25	3 681	965	205	66	36.2	_
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	14 14 14	1 028 1 028 1 028	379 379 379	85 85 85	33 33 33	81.5 81.5 81.5	_ _ _

Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

						Paid employees	Percent o	f receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BEDFORD TOWN, NH							
81	Other services (except public administration)	26	17 372	7 482	1 737	441	8.5	1.8
811	Repair & maintenance	8	12 006	4 945	1 193	133	10.1	-
8111	Automotive repair & maintenance	2	D	D	D	b	D	D
8112 81121	Electronic & precision equipment repair & maintenance	4 4	8 969 8 969	4 157 4 157	991 991	99 99	4.8 4.8	
812	Personal & laundry services	18	5 366	2 537	544	308	4.9	5.9
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	16 11 11	D 2 216 2 216	D 1 050 1 050	D 258 258	e 70 70	D 11.8 11.8	D - -
81219 812191	Other personal care services	5 3	D D	D D	D D	c c	D D	D D
	BERLIN, NH							
81	Other services (except public administration)	26	6 611	1 821	356	112	51.8	_
811	Repair & maintenance	14	4 178	1 106	214	57	49.2	-
8111 81111 811111	Automotive repair & maintenance	12 10 8	D D D	D D D	D D D	b b b	D D D	D D D
812	Personal & laundry services	12	2 433	715	142	55	56.3	_
8123	Drycleaning & laundry services	4	D	D	D	b	D	D

¹Includes receipts information obtained from administrative records of other Federal agencies. ²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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						Paid employees	Percent o	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	CLAREMONT, NH							
81	Other services (except public administration)	28	D	D	D	b	D	D
811	Repair & maintenance	12	D	D	D	b	D	D
8111 81112 811121 8111211	Automotive repair & maintenance Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops	9 3 2 2	D D D	D D D	D D D	b b b	D D D	D D D
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	1 1 1	D D D	D D D	D D D	a a a	D D D	D D D
812	Personal & laundry services	16	2 012	642	141	49	29.3	_
8121 81211	Personal care services Hair, nail, & skin care services	9	705 705	293 293	67 67	26 26	83.7 83.7	_
	CONCORD, NH							
81	Other services (except public administration)	103	50 376	12 892	2 926	589	12.9	3.1
811	Repair & maintenance	45	28 844	8 310	1 921	292	9.3	2.2
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	28 17 14	D 6 451 D	D 1 861 D	D 438 D	c 72 b	D 17.6 D	D 3.5 D
81112 811121 8111211	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops	7 6 4	D D D	D D D	D D D	b b b	D D D	D D D
8112 81121 811219	Electronic & precision equipment repair & maintenance	9 9 1	D D D	D D D	D D D	c c b	D D D	D D D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	2 2 2	D D D	D D D	D D D	b b b	D D D	D D D
8114 812	Personal & household goods repair & maintenance Personal & laundry services	6 58	D 21 532	D 4 582	D 1 005	a 297	D 17.7	D 4.2
8121	Personal care services	42	5 597	2 178	516	177	49.5	6.5
81211 812112	Hair, nail, & skin care services Beauty shops	39 37	D D	D D	D D	c c	D D	D D
8122 81221 812210 8122101	Death care services Funeral homes & funeral services Funeral homes & funeral services Funeral homes	4 4 4 4	D D D	D D D	D D D	a a a a	D D D	D D D
8123 81232 812320 8123202	Drycleaning & laundry services . Drycleaning & laundry services (except coin-operated)	10 6 6 5	2 510 1 889 1 889 D	1 073 888 888 D	203 161 161 D	70 49 49 b	41.8 43.7 43.7 D	6.6 8.7 8.7 D
8129	Other personal services	2	D	D	D	b	D	D
	DERRY TOWN, NH							
81	Other services (except public administration)	54	16 705	4 800	1 081	251	21.4	1.2
811	Repair & maintenance	32	D	D	D	С	D	D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	26 14 12	11 926 5 614 D	3 041 1 785 D	717 401 D	139 58 b	22.0 28.2 D	_ _ D
81112 811121 8111211	Automotive body, paint, interior, & glass repair	7 7 7	2 523 2 523 2 523	587 587 587	148 148 148	23 23 23	41.1 41.1 41.1	_ _ _
81119 811192	Other automotive repair & maintenance	5 3	3 789 D	669 D	168 D	58 b	D	D
812	Personal & laundry services	22	D	D	D	C	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	16 16 14	D D	D D D	D D	b b b	D D	D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	4 2 2 2	D D D	D D D	D D D	b b b	D D D	D D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix DI

see Apper				,, ,, , , , , , , , , , , , ,				
						Paid employees	Percent	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records1	Estimated ²
	DOVER, NH							
81	Other services (except public administration)	40	15 990	4 794	1 015	226	40.1	_
811 8111	Repair & maintenance	16 9	10 867 4 439	3 165 1 093	628 260	99	45.4 29.8	_
81111	Automotive repair & maintenance	4	D	D	D	45 b	D	D
81112 811121	Automotive body, paint, interior, & glass repair	4 3	2 512 D	561 D	134 D	21 a	26.5 D	D
8112 81121	Electronic & precision equipment repair & maintenance	4 4	D D	D D	D D	b b	D D	D D
812	Personal & laundry services	24	5 123	1 629	387	127	28.7	-
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	18 16 15	2 342 D D	940 D D	216 D D	84 b b	40.4 D D	D D
8123	, ,	3	D	D	D	b	D	D
81232 812320	Drycleaning & laundry services	2 2	D D	D D	D D	b b	D D	D D
	DURHAM TOWN, NH							
81	Other services (except public administration)	5	D	D	D	b	D	D
811	Repair & maintenance	2	D	D	D	а	D	D
812	Personal & laundry services	3	D	D	D	а	D	D
	EXETER TOWN, NH							
81 811	Other services (except public administration)	37 24	9 697 6 873	3 387 2 252	754 497	187 98	36.0 46.6	4.4 6.2
8111	Automotive repair & maintenance	14	5 407	1 866	408	79	41.9	_
81111 811111	Automotive mechanical & electrical repair & maintenance	8 6	D D	D D	D D	b b	D D	D D
81112 811121	Automotive body, paint, interior, & glass repair	5 5	2 159 2 159	811 811	199 199	29 29	13.0 13.0	_
812	Personal & laundry services	13	2 824	1 135	257	89	10.2	_
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	6 6 6	D D D	D D D	D D D	b b b	D D D	D D D
8123 81232 812320	Drycleaning & laundry services	3 3 3	D D D	D D D	D D D	b b b	D D D	D D D
	FRANKLIN, NH							
81	Other services (except public administration)	12	2 265	625	150	41	70.9	_
811	Repair & maintenance	5	1 677	422	111	21	81.0	-
8111	Automotive repair & maintenance	4	D	D	D	а	D	D
812	Personal & laundry services	7	588	203	39	20	42.2	_
	GOFFSTOWN TOWN, NH							
81	Other services (except public administration)	24	8 424	1 784	377	77	36.9	4.4
811	Repair & maintenance	18	7 575	1 560	328	60	33.9	4.9
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	11 7 6	D D D	D D D	D D D	b b	D D D	D D D
8114	Personal & household goods repair & maintenance	5	3 542	761	152	a 24	37.0	_
81149 811490	Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	1	D D	D D	D D	a a	D D	D D
8114903 812	Welding repair	1 6	D 849	D 224	D 49	a 17	D 63.5	D _
8121	Personal care services	3	D	D	D	а	D	D
	HAMPTON TOWN, NH							
81	Other services (except public administration)	29	5 751	1 700	289	91	24.1	7.3
811	Repair & maintenance	10	2 948	642	141	30	34.6	1.4
8111 81111	Automotive repair & maintenance	8	D D	D D	D D	b a	D D	D D
811111 812	General automotive repair Personal & laundry services	6 19	D 2 803	D 1 058	D 148	a 61	D 13.0	D 13.4
8121	Personal care services	11	D	D	D	b	D	D
81211 812112	Hair, nail, & skin care services	11 10	D D	D D	D D	b b	D D	D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Apper	וט נט					Paid	Percent of receipts—		
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²	
	HUDSON TOWN, NH								
81	Other services (except public administration)	55	11 597	3 611	842	196	39.8	12.1	
811	Repair & maintenance	31	7 573	2 290	536	92	44.7	1.1	
8111 81111 811111	Automotive repair & maintenance	19 11 6	5 139 2 831 D	1 356 722 D	331 179 D	60 35 b	43.0 67.4 D	1.2 1.4 D	
81112 811121	Automotive body, paint, interior, & glass repair	7	D D	D D	D D	b a	D D	D D	
8114	Personal & household goods repair & maintenance	6	D	D	D	a	D	D	
812	Personal & laundry services	24	4 024	1 321	306	104	30.6	32.7	
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	16 15 15	1 719 D D	612 D D	132 D D	59 b b	42.4 D D	13.7 D D	
8129	Other personal services	3	D	D	D	b	D	D	
	KEENE, NH								
81	Other services (except public administration)	59	29 906	9 292	2 120	469	14.4	4.1	
811 8111	Repair & maintenance	29 24	19 334 14 568	5 178 3 808	1 173 852	214 166	16.9 5.1	1.7 2.2	
81111 811111 81112	Automotive mechanical & electrical repair & maintenance General automotive repair Automotive body, paint, interior, & glass repair.	14 14 9	9 803 9 803 D	2 274 2 274 D	523 523 D	98 98 b	6.3 6.3 D	1.7 1.7 D	
811121 8111211	Automotive bódy, paint, & interior repair & maintenance Paint or body repair shops	6	2 718 2 718	916 916	240 240	37 37	2.5 2.5	5.8 5.8	
8112 81121	Electronic & precision equipment repair & maintenance	1 1	D D	D D	D D	b b	D D	D D	
8114 81141	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance	3 3	D D	D D	D D	a a	D D	D D	
812 8121	Personal & laundry services	30 16	10 572 2 377	4 114 1 054	947 237	255 90	9.8 14.1	8.6 4.6	
81211 812112 8123	Hair, nail, & skin care services Beauty shops	12 10	1 966 D D	898 D	200 D D	73 b	14.9 D	5.6 D	
81232 812320 8123202	Drycleaning & laundry services Drycleaning & laundry services (except coin-operated). Drycleaning & laundry services (except coin-operated). Drycleaning plants.	8 3 3 3	D D D	D D D	D D D	c b b	D D D	D D	
81233 812331	Linen & uniform supply	1	D D	D D	D D	b b	D D	D D	
	LACONIA, NH								
81	Other services (except public administration)	43	16 643	4 888	1 077	256	21.5	10.0	
811 8111	Repair & maintenance	20	9 331	2 142 1 111	484	96 53	28.7	10.7	
81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	12 9 8	4 348 D D	D D	240 D D	52 b b	51.7 D D	13.2 D D	
8112 81121	Electronic & precision equipment repair & maintenance Electronic & precision equipment repair & maintenance	2 2	D D	D D	D D	b b	D D	D D	
812	Personal & laundry services	23	7 312	2 746	593	160	12.2	9.0	
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	13 12 11	1 249 D D	476 D D	91 D D	37 b b	39.9 D D	26.4 D D	
8123 81233 812331	Drycleaning & laundry services Linen & uniform supply Linen supply	5 1 1	D D D	D D D	D D D	b b b	D D D	D D D	
	LEBANON, NH								
81	Other services (except public administration)	54	24 636	8 837	2 090	458	15.2	.6	
811	Repair & maintenance	22	7 446	2 264	527	108	27.7	2.0	
8111 81111 811111	Automotive repair & maintenance	16 11 8	D 3 576 D	D 813 D	D 186 D	b 37 b	D 29.1 D	D 4.1 D	
81119	Other automotive repair & maintenance	4	D	D	D	b	D	D	
8114	Personal & household goods repair & maintenance	3	D	D	D	b	D	D	
812	Personal & laundry services	32	17 190	6 573	1 563	350	9.8	_	
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	18 17 16	2 895 D D	1 304 D D	321 D D	100 b b	30.9 D D	D D	
8123 81232 812320	Drycleaning & laundry services Drycleaning & laundry services (except coin-operated)	7 4 4	D D D	D D D	D D D	c b b	D D D	D D D	
81233 812331	Linen & uniform supply Linen supply	2	D D	D D	D D	c c	D D	D D	

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Appen	luix bj							
						Paid employees	Percent o	of receipts —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	LONDONDERRY TOWN, NH							
81	Other services (except public administration)	39	21 950	5 720	1 482	264	23.5	27.7
811	Repair & maintenance	23	17 218	4 167	1 115	160	22.9	23.2
8111 81111 811118 8111182	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance Other automotive mechanical & electrical repair & maintenance Brake, front end, & wheel alignment	10 6 1 1	12 399 D D D	2 702 D D D	757 D D D	109 b b b	14.2 D D D	31.1 D D D
81112 811121	Automotive body, paint, interior, & glass repair	3 2	6 603 D	1 349 D	324 D	39 b	D D	_ D
8112 81121	Electronic & precision equipment repair & maintenance	6	D D	D D	D D	a a	D D	D D
812	Personal & laundry services	16	4 732	1 553	367	104	25.7	44.2
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	11 10 9	D D D	D D D	D D D	b b	D D D	D D D
8123 81233 812331	Drycleaning & laundry services	4 1 1	D D D	D D D	D D D	b a a	D D D	D D D
	MANCHESTER, NH							
81	Other services (except public administration)	222	116 411	39 172	9 129	1 642	16.9	4.1
8111 81111 811111 8111113 811118	Repair & maintenance Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Automotive transmission repair Other automotive mechanical & electrical repair & maintenance	132 90 55 45 6 3	70 771 46 739 25 660 D D	23 780 13 493 6 479 D D	5 478 3 089 1 613 D D	856 521 245 c b b	19.1 24.2 33.5 D D	3.0 1.4 2.6 D D
8111182 81112 811121	Brake, front end, & wheel alignment Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance	1 28 23	D 18 111 D	5 971 D	1 240 D	205 c	13.1 D	D - D
8111211 811122	Paint or body repair shops Automotive glass replacement shops	19 5	D D	D D	D D	c b	D D	D D
81119 8112	Other automotive repair & maintenance	7 18	2 968 13 245	1 043 6 186	236 1 470	71 185	10.7 6.0	1.0
81121 811212	Electronic & precision equipment repair & maintenance	18 10	13 245 8 333	6 186 4 592	1 470 1 112	185 135	6.0 8.9	1.0
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	12 12 12	5 284 5 284 5 284	1 081 1 081 1 081	263 263 263	36 36 36	19.5 19.5 19.5	22.9 22.9 22.9
8114 81141 811411	Personal & household goods repair & maintenance Home & garden equipment & appliance repair & maintenance Home & garden equipment repair & maintenance	12 3 1	5 503 D D	3 020 D D	656 D D	114 b a	7.4 D D	2.0 D D
81149 811490	Other personal & household goods repair & maintenance	8 8	D D	D D	D D	a a	D D	D D
812 8121	Personal & laundry services	90	45 640 8 531	15 392 3 070	3 651 729	786 238	13.5 37.0	5.9 1.5
81211 812112	Hair, nail, & skin care services	56 47 39	6 784 D	2 691 D	638 D	218 c	40.9 D	1.5 1.8 D
81219 8122	Other personal care services	9	1 747 D	379 D	91 D	20 b	22.1 D	_ D
81221 812210 8122101	Funeral homes & funeral services Funeral homes & funeral services Funeral homes	9 9 9	D D D	D D D	D D D	b b b	D D D	D D D
8123 81231 812310 8123102	Drycleaning & laundry services . Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	14 5 5 4	26 608 D D D	9 573 D D D	2 248 D D D	444 b b	2.6 D D	D D D
81232 812320 8123201	Drycleaning & laundry services (except coin-operated)	6 6 2	D D D	D D D	D D D	c c c	D D D	D D D
81233 8129	Linen & uniform supply	3	D D	D D	D D	C	D D	D D
81292	Other personal services Photofinishing	10	D	D	D	b b	D	D
	MERRIMACK TOWN, NH							
81	Other services (except public administration)	40	10 767	3 324	777	159	44.3	2.7
811 8111	Repair & maintenance	18 17	7 682 D	2 039 D	489 D	75 b	44.2 D	3.1 D
81111 811111	Automotive mechanical & electrical repair & maintenance	11 10	D D	D D	D D	b b	D D	D D
81112 811121	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance	4 4	2 490 2 490	664 664	163 163	19 19	17.4 17.4	
812 8121	Personal & laundry services	22 16	3 085 2 194	1 285 1 035	288 233	84 62	44.5 39.7	1.7
81211 812112	Hair, nail, & skin care services Beauty shops	16 15	2 194 D	1 035 D	233 D	62 b	39.7 D	1.8 D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Appen							I	
NAIGO						Paid employees for pay	Percent o	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	MILFORD TOWN, NH							
81	Other services (except public administration)	25	D	D	D	b	D	D
811	Repair & maintenance	15	D	D	D	b	D	D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	12 8 8	D D D	D D D	D D D	b b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	3 3	1 249 1 249	335 335	76 76	13 13	74.1 74.1	25.9 25.9
812	Personal & laundry services	10	D	D	D	b	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	6 5 5	D D D	D D D	D D D	b b	D D D	D D D
	NASHUA, NH							
81	Other services (except public administration)	153	90 946	28 831	6 742	1 197	19.5	4.3
811	Repair & maintenance	70	39 776	10 464	2 358	388	33.7	1.8
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	46 34 30	23 477 17 356 15 996	5 702 4 076 3 506	1 335 951 812	227 158 136	40.5 50.3 54.6	1.2 1.6 .8
81112 811121 8111211	Automotive body, paint, interior, & glass repair	9 7 7	D D D	D D D	D D D	b b b	D D D	D D D
8112 81121 811212	Electronic & precision equipment repair & maintenance	14 14 8	10 317 10 317 D	3 397 3 397 D	713 713 D	97 97 b	34.4 34.4 D	4.2 4.2 D
8114 81141 811411	Personal & household goods repair & maintenance	7 2 2	D D D	D D D	D D D	b a a	D D D	D D D
81149 811490 8114909	Other personal & household goods repair & maintenance	2 2 2	D D D	D D D	D D D	b b b	D D D	D D D
812	Personal & laundry services	83	51 170	18 367	4 384	809	8.4	6.2
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	48 44 38	8 704 7 901 7 285	4 050 3 908 3 680	881 846 790	275 264 250	23.8 26.0 25.4	2.6 2.9 3.1
81219	Other personal care services	4	803	142	35	11	1.9	_
8122 81221 812210	Death care services Funeral homes & funeral services Funeral homes & funeral services	6 5 5	3 016 D D	760 D D	177 D D	26 a a	40.3 D D	4.7 D D
8123 81232 812320 8123202	Drycleaning & laundry services . Drycleaning & laundry services (except coin-operated) . Drycleaning & laundry services (except coin-operated) . Drycleaning plants	21 12 12 11	35 327 D D D	12 441 D D D	3 088 D D D	478 c c c	2.8 D D D	_ D D
81233 812332	Linen & uniform supply Industrial launderers	5 4	D D	D D	D D	e e	D D	D D
8129 81292	Other personal services Photofinishing	8 5	4 123 D	1 116 D	238 D	30 b	1.0 D	67.6 D
	PELHAM TOWN, NH							
81	Other services (except public administration)	15	D	D	D	b	D	D
811	Repair & maintenance	12	D	D	D	b	D	D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	6 6 4	D D D	D D D	D D D	b b a	D D D	D D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

see Appen	uix J							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent of	of receipts—
code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records ¹	Estimated ²
	PORTSMOUTH, NH							
81	Other services (except public administration)	64	26 281	8 919	2 276	432	15.1	3.6
811	Repair & maintenance	27	16 306	5 128	1 401	192	8.7	.1
8111 81111 811111	Automotive repair & maintenance	21 11 8	15 016 4 398 D	4 716 1 430 D	1 285 322 D	171 52 b	5.5 17.8 D	.1 .3 D
81112 811121 8111211	Automotive body, paint, interior, & glass repair	6 6 6	8 645 8 645 8 645	2 795 2 795 2 795	840 840 840	92 92 92	.5 .5 .5	- - -
81119	Other automotive repair & maintenance	4	1 973	491	123	27	_	_
812	Personal & laundry services	37	9 975	3 791	875	240	25.6	9.2
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	26 19 18	5 142 D D	2 306 D D	523 D D	151 c c	46.5 D D	D D
81219	Other personal care services	7	D	D	D	b	D	D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	7 3 3 3	3 223 D D D	1 038 D D D	230 D D D	75 b b b	1.1 D D D	2.3 D D D
81232 812320	Drycleaning & laundry services (except coin-operated)	3	D D	D D	D D	b b	D D	D D
	ROCHESTER, NH							
81	Other services (except public administration)	47	16 347	4 413	874	231	30.8	9.1
811	Repair & maintenance	27	11 663	2 612	478	105	33.9	12.5
8111 81111 811111	Automotive repair & maintenance	22 16 14	10 395 8 117 D	2 277 1 617 D	407 344 D	94 73 b	31.6 34.4 D	14.0 .7 D
81119 811192	Other automotive repair & maintenance	5 3	D D	D D	D D	a a	D D	D D
812	Personal & laundry services	20	4 684	1 801	396	126	23.4	.7
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	7 7 7	D D D	D D D	D D D	b b b	D D D	D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores	9 7 7 7	2 087 D D D	850 D D D	199 D D D	57 a a a	16.0 D D D	1.6 D D
81232 812320	Drycleaning & laundry services (except coin-operated)	2 2	D D	D D	D D	b b	D D	D D
	SALEM TOWN, NH							
81	Other services (except public administration)	85	26 602	9 032	2 210	503	26.5	5.1
811	Repair & maintenance	33	15 591	5 016	1 120	184	29.5	4.0
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	21 13 12	D D D	D D D	D D D	c b b	D D D	D D D
81112	Automotive body, paint, interior, & glass repair	4	D	D	D	a .	D	D
81119 8112	Other automotive repair & maintenance	6	D D	D D	D D	b b	D D	D D
81121	Electronic & precision equipment repair & maintenance	6	Ď	D	Ď	b	D	D
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	5 3 3	D D D	D D D	D D D	b a a	D D D	D D D
812	Personal & laundry services	52	11 011	4 016	1 090	319	22.3	6.8
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	34 29 26	6 981 D 5 845	2 325 D 2 034	545 D 477	184 c 156	26.8 D 27.1	.3 D .2
81219	Other personal care services	5	D	D	D	a	D	D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	11 5 5 5	2 359 D D D	1 260 D D D	448 D D D	105 b b b	13.7 D D D	30.8 D D
81232 812320	Drycleaning & laundry services (except coin-operated)	5 5	D D	D D	D D	b b	D D	D D

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

осс лірроп						Paid	Percent of	of receipts—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	SOMERSWORTH, NH	, ,	, , , ,	,,,,,,	,,,,,	,		
81	Other services (except public administration)	20	11 526	3 505	714	145	8.8	.9
811	Repair & maintenance	12	D	D 000	D	b	D.0	. 3 D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	11 7 6	D D D	D D D	D D D	b b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	3 2	D D	D D	D D	a a	D D	D D
812	Personal & laundry services		D	D	D	b	D	D
8123 81233 812331	Drycleaning & laundry services Linen & uniform supply Linen supply	4 1 1	D D D	D D D	D D D	b b b	D D D	D D D
	BALANCE OF HILLSBOROUGH COUNTY, NH							
81	Other services (except public administration)	80	D	D	D	е	D	D
811	Repair & maintenance	50	D	D	D	С	D	D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	32 26 23	D D D	D D D	D D D	c b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	5 5	2 183 2 183	671 671	159 159	30 30	48.2 48.2	
8114 81149 811490	Personal & household goods repair & maintenance	6	D 810 810	D 237 237	D 43 43	b 8 8	D 59.9 59.9	D - -
812	Personal & laundry services	30	D	D	D	С	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	24 23 21	D D D	D D D	D D D	b b b	D D D	D D D
	BALANCE OF MERRIMACK COUNTY, NH							
81	Other services (except public administration)	150	43 773	11 924	2 734	588	44.6	3.8
811	Repair & maintenance	101	36 478	9 939	2 291	424	42.2	3.8
8111 81111 811111 811118	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair Other automotive mechanical & electrical repair & maintenance	74 45 39 4	D D D	D D D	D D D	e c c a	D D D	D D D
81112 811121 8111211 8111213	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops. Upholstery & interior repair shops.	27 27 20 4	D D D	D D D	D D D	b b b	D D D	D D D
8112 81121	Electronic & precision equipment repair & maintenance		D D	D D	D D	b b	D D	D D
8114 81149 811490	Personal & household goods repair & maintenance	6	D D D	D D D	D D D	b b	D D D	D D D
812	Personal & laundry services		7 295	1 985	443	164	56.9	3.7
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	28	D D D	D D D	D D D	c b b	D D D	D D D
81219 812199	Other personal care services	2 2	D D	D D	D D	b b	D D	D D
8123 81232 812320	Drycleaning & laundry services	6 3 3	D D D	D D D	D D D	b b b	D D D	D D D
8129	Other personal services	7	D	D	D	b	D	D

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see Appen								
						Paid employees	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BALANCE OF ROCKINGHAM COUNTY, NH							
81	Other services (except public administration)	229	79 542	24 641	5 902	1 125	34.3	3.0
811	Repair & maintenance	156	D	D	D	f	D	D
8111 81111 811111	Automotive repair & maintenance	112 74 69	D D D	D D D	D D D	e c c	D D D	D D D
81112 811121 8111211	Automotive body, paint, interior, & glass repair Automotive body, paint, & interior repair & maintenance Paint or body repair shops	29 26 26	D D D	D D D	D D D	C C C	D D D	D D D
81119	Other automotive repair & maintenance	9	D	D	D	b	D	D
8112 81121 811219	Electronic & precision equipment repair & maintenance	8 8 2	D D D	D D D	D D D	c c c	D D D	D D D
8113 81131 811310	Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M Commercial & industrial machinery & equip (exc auto & electr) R&M	19 19 19	D D D	D D D	D D D	C C C	D D D	D D D
8114 81141	Personal & household goods repair & maintenance	17 8	D D	D D	D D	c b	D D	D D
81149 811490	Other personal & household goods repair & maintenance	8	D D	D D	D D	b b	D D	D D
812	Personal & laundry services	73	D	D	D	е	D	D
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	55 52 49	D D D	D D D	D D D	e e e	D D D	D D D
8123 81232 812320	Drycleaning & laundry services	12 7 7	1 821 1 092 1 092	558 363 363	131 86 86	45 29 29	28.0 16.8 16.8	4.3 7.1 7.1
	BALANCE OF STRAFFORD COUNTY, NH							
81	Other services (except public administration)	32	D	D	D	b	D	D
811	Repair & maintenance	25	D	D	D	b	D	D
8111 81111 811111	Automotive repair & maintenance	22 18 16	D D D	D D D	D D D	b b b	D D D	D D D
812	Personal & laundry services	7	D	D	D	b	D	D
	BALANCE OF BELKNAP COUNTY, NH							
81	Other services (except public administration)	65	10 966	2 750	618	181	48.8	11.5
811	Repair & maintenance	38	7 224	1 616	379	92	54.0	9.6
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	23 16 15	D D D	D D D	D D D	b b b	D D D	D D D
8114 81149 811490	Personal & household goods repair & maintenance Other personal & household goods repair & maintenance Other personal & household goods repair & maintenance	10 6 6	D D D	D D D	D D D	b a a	D D D	D D D
812	Personal & laundry services	27	3 742	1 134	239	89	38.6	15.2
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	16 15 15	1 995 D D	762 D D	162 D D	59 b b	29.1 D D	14.0 D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	6 6 6	D D D	D D D	D D D	b b b	D D D	D D D
	BALANCE OF CARROLL COUNTY, NH							
81	Other services (except public administration)	67	13 587	3 333	749	204	35.8	9.5
811	Repair & maintenance	46	10 402	2 253	524	124	37.6	11.4
8111 81111 811111	Automotive repair & maintenance	31 20 17	D D D	D D D	D D D	c b b	D D D	D D D
81112 811121	Automotive body, paint, interior, & glass repair	8 8	D D	D D	D D	b b	D D	D D
8114	Personal & household goods repair & maintenance	9	D	D	D	а	D	D
812	Personal & laundry services	21	3 185	1 080	225	80	29.7	3.3
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	14 13 13	1 594 D D	576 D D	115 D D	44 b b	47.2 D D	_ D D
8123	Drycleaning & laundry services	5	D	D	D	b	D	D

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осе трроп						Paid employees	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	BALANCE OF CHESHIRE COUNTY, NH	, ,	, , , , , , , , , , , , , , , , , , ,	,,,,,	<u> </u>	, ,		
81	Other services (except public administration)	67	20 747	4 308	982	221	41.2	2.1
811	Repair & maintenance	53	19 047	3 659	835	164	41.2	1.8
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	38 29 28	15 563 13 869 D	3 032 2 776 D	678 614 D	135 119 c	30.9 24.5 D	2.2 1.0 D
81112 811121	Automotive body, paint, interior, & glass repair. Automotive body, paint, & interior repair & maintenance	9 9	1 694 1 694	256 256	64 64	16 16	83.3 83.3	12.0 12.0
8112 81121	Electronic & precision equipment repair & maintenance	3 3	D D	D D	D D	a a	D D	D D
812	Personal & laundry services	14	1 700	649	147	57	41.1	4.6
8121 81211 812112	Personal care services Hair, nail, & skin care services Beauty shops	10 10 9	1 120 1 120 D	457 457 D	100 100 D	39 39 b	33.8 33.8 D	7.1 7.1 D
	BALANCE OF COOS COUNTY, NH							
81	Other services (except public administration)	26	12 125	2 021	486	98	82.7	.9
811	Repair & maintenance	19	11 378	1 950	471	87	81.6	1.0
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	16 7 6	D D D	D D D	D D D	b b b	D D D	D D D
812	Personal & laundry services	7	747	71	15	11	100.0	_
	BALANCE OF GRAFTON COUNTY, NH							
81	Other services (except public administration)	99	20 733	4 674	1 061	295	53.5	7.5
811	Repair & maintenance	50	12 784	2 377	539	131	54.5	5.3
8111 81111 811111	Automotive repair & maintenance	42 30 28	D 8 343 D	D 1 507 D	D 339 D	c 79 b	D 49.9 D	D 6.5 D
81112 811121	Automotive body, paint, interior, & glass repair	7 7	D D	D D	D D	b b	D D	D D
8114	Personal & household goods repair & maintenance	8	D	D	D	а	D	D
812 8121	Personal & laundry services	49	7 949 1 942	2 297 718	522 172	164 63	51.9 57.1	11.1 2.4
81211 812112	Hair, nail, & skin care services Beauty shops	20 19	D D	D D	D D	b b	D D	D D
8122 81221 812210 8122101	Death care services Funeral homes & funeral services Funeral homes & funeral services Funeral homes	13 8 8 8	D D D	D D D	D D D	b b b	D D D	D D D
8123 81231 812310 8123102	Drycleaning & laundry services Coin-operated laundries & drycleaners Coin-operated laundries & drycleaners Coin-operated laundries & drycleaning stores.	13 7 7 7	D D D	D D D	D D D	b b b	D D D	D D D
81232 812320	Drycleaning & laundry services (except coin-operated)	6	D D	D D	D D	b	D D	D D
	BALANCE OF SULLIVAN COUNTY, NH							
81	Other services (except public administration)	39	D	D	D	b	D	D
811	Repair & maintenance	30	D	D	D	b	D	D
8111 81111 811111	Automotive repair & maintenance Automotive mechanical & electrical repair & maintenance General automotive repair	20 16 15	D D D	D D D	D D D	b b b	D D D	D D D
8114 81149 811490	Personal & household goods repair & maintenance	6 4 4	D D D	D D D	D D D	а а а	D D D	D D D
812	Personal & laundry services	9	1 669	323	64	17	44.5	_

¹Includes receipts information obtained from administrative records of other Federal agencies.
²Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A. Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

EXPENSES (\$1,000)

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

RECEIPTS/REVENUE (\$1,000)

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B. NAICS Codes, Titles, and Descriptions

81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

811 Repair and Maintenance

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

8111 Automotive Repair and Maintenance

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

81111 Automotive Mechanical and Electrical Repair and Maintenance

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

811111 General Automotive Repair

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:

7538 General Automotive Repair

811112 Automotive Exhaust System Repair

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

811113 Automotive Transmission Repair

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

811118 Other Automotive Mechanical and Electrical Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

8111181 Carburetor Repair Shops

Establishments primarily engaged in repairing carburetors and providing tune-ups.

8111182 Brake, Front End, and Wheel Alignment

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

8111183 Electrical Repair Shops, Motor Vehicle

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

8111184 Radiator Repair

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

8111189 All Other Motor Vehicle Repair Shops

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

81112 Automotive Body, Paint, Interior, and Glass Repair

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

811121 Automotive Body, Paint, and Interior Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

8111211 Paint or Body Repair Shops

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

8111212 Van Conversion Services

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

8111213 Upholstery and Interior Repair Shops

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

811122 Automotive Glass Replacement Shops

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

81119 Other Automotive Repair and Maintenance

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

811191 Automotive Oil Change and Lubrication Shops

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

811192 Carwashes

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

811198 All Other Automotive Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

8111981 Tire Repair Shops

Establishments primarily engaged in repairing motor vehicle tires.

8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

8112 Electronic and Precision Equipment Repair and Maintenance

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

81121 Electronic and Precision Equipment Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

811211 Consumer Electronics Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

811212 Computer and Office Machine Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

8112121 Business and Office Machine Repair, Electrical (Except Computers)

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

8112122 Typewriter Repair

Establishments primarily engaged in repairing typewriters.

8112123 Computer Maintenance and Repair

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

811213 Communication Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

7622 (pt) Telecommunication Equipment Repair 7629 (pt) Telephone Set Repair

8112131 Telephone Set Repair

Establishments primarily engaged in the repair and maintenance of telephone sets.

8112132 Telecommunication Equipment Repair

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

811219 Other Electronic and Precision Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment 7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling eqipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment

(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

- 7623 (pt) Commercial Refrigeration Equipment Repair
- 7694 (pt) Armature Rewinding and Repair Shops
- 7699 (pt) Industrial and Farm Machinery and Equipment Repair

8113101 Industrial Machines and Equipment Repair

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

8113102 Armature Rewinding and Repair Shops

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

8113103 Commercial Refrigeration Equipment Repair

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

8114 Personal and Household Goods Repair and Maintenance

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

81141 Home and Garden Equipment and Appliance Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

811411 Home and Garden Equipment Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electric Tools and Other Household Equipment Repair
- 7699 (pt) Home and Garden Equipment Repair and Maintenance

8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

811412 Appliance Repair and Maintenance

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room airconditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

- 7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)
- 7629 (pt) Electric Appliance and Washing Machine Repair
- 7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

8114121 Electric Appliance and Washing Machine Repair

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

81142 Reupholstery and Furniture Repair

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

811420 Reupholstery and Furniture Repair

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

81143 Footwear and Leather Goods Repair

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

811430 Footwear and Leather Goods Repair

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

8114301 Leather Goods, Luggage, and Pocketbook Repair

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

8114302 Shoe Repair Shops and Shoeshine Parlors

Establishments primarily engaged in repairing footwear.

81149 Other Personal and Household Goods Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

811490 Other Personal and Household Goods Repair and Maintenance

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods). Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

8114901 Watch, Clock, and Jewelry Repair

Establishments primarily engaged in repairing watches, clocks, and jewelry.

8114902 Boat Repair

Establishments primarily engaged in the repair of boats.

8114903 Welding Repair

Establishments primarily engaged in repair work by welding, including automotive welding.

8114904 Garment Repair and Alteration Services

Establishments primarily engaged in altering and repairing garments.

8114909 All Other Repair and Related Services

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

812 Personal and Laundry Services

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

8121 Personal Care Services

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

81211 Hair, Nail, and Skin Care Services

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

812111 Barber Shops

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

812112 Beauty Salons

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

812113 Nail Salons

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

81219 Other Personal Care Services

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

812191 Diet and Weight Reducing Centers

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 812191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

812199 Other Personal Care Services

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 812199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

8122 Death Care Services

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

81221 Funeral Homes and Funeral Services

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

812210 Funeral Homes and Funeral Services

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

7261 (pt) Funeral Homes

7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

8122101 Funeral Homes

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

8122102 Other Funeral Services

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

81222 Cemeteries and Crematories

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

812220 Cemeteries and Crematories

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

6531 (pt) Cemetery Management

6553 Cemetery Subdividers and Developers

7261 (pt) Crematories

8122201 Crematories

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

8122202 Cemetery and Mausoleum Operators

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

8122203 Animal Cemetery Operators

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

8122204 Cemetery Management

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

8123 Drycleaning and Laundry Services

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Drycleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

81231 Coin-Operated Laundries and Drycleaners

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

812310 Coin-Operated Laundries and Drycleaners

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

7215 Coin-Operated Laundries and Drycleaning

8123101 Coin-Operated Laundry Routes

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

8123102 Coin-Operated Laundries and Drycleaning Stores

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.

81232 Drycleaning and Laundry Services (Except Coin-Operated)

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

812320 Drycleaning and Laundry Services (Except Coin-Operated)

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

7211 Laundries, Family and Commercial

7212 Garment Pressing and Agents for Laundries and Drycleaners

7216 Drycleaning Plants

7219 (pt) All Other Laundry and Garment Services

8123201 Laundries, Family and Commercial

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

8123202 Drycleaning Plants

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

8123203 Garment Pressing and Agents for Laundries

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

8123204 All Other Laundry and Garment Services

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

81233 Linen and Uniform Supply

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

812331 Linen Supply

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

7213 Linen Supply 7219 (pt) Diaper Service

8123311 Linen Supply

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

8123312 Diaper Service

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

812332 Industrial Launderers

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

7218 Industrial Launderers

8129 Other Personal Services

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).

81292 Photofinishing

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

812921 Photofinishing Laboratories (Except One-Hour)

This U.S. industry comprises establishments (except those known as "one-hour" photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

812922 One-Hour Photofinishing

This U.S. industry comprises establishments known as "one-hour" photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

81293 Parking Lots and Garages

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

812930 Parking Lots and Garages

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

81299 All Other Personal Services

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

812990 All Other Personal Services

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

8129901 Bail Bonding Services

Establishments primarily engaged in providing bail bonding services.

8129902 Dating Services

Establishments primarily engaged in providing dating services for their clients.

8129903 Pay Telephone Operators

Establishments primarily engaged in installing and operating pay phones.

8129909 All Other Miscellaneous Personal Services

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

813 Religious, Grantmaking, Civic, Professional, and Similar Organizations

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

8132 Grantmaking and Giving Services

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

81321 Grantmaking and Giving Services

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

813211 Grantmaking Foundations

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

813212 Voluntary Health Organizations

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

813219 Other Grantmaking and Giving Services

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services, (Except Foundations)

8133 Social Advocacy Organizations

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

81331 Social Advocacy Organizations

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

813311 Human Rights Organizations

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

813312 Environment, Conservation, and Wildlife Organizations

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife Organizations

8699 (pt) Humane Societies

8133121 Humane Societies

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

8133122 Other Environment, Conservation, and Wildlife Organizations

Establishments primarily engaged in promoting the preservation and protection of the environment and wild-life. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

813319 Other Social Advocacy Organizations

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

8134 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

81341 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

813410 Civic and Social Organizations

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

- 8641 (pt) Civic and Social Organizations With Restaurants and Bars
- 8641 (pt) Civic and Social Organizations Without Restaurants and Bars
- 8699 (pt) Farm Granges With Restaurants and Bars
- 8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

8134101 Civic and Social Organizations With Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their quests.

81341011 Farm Granges With Restaurants and Rars

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their quests.

81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their quests.

8134102 Civic and Social Organizations Without Restaurants and Bars

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

81341021 Farm Granges Without Restaurants and Bars

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Rars

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

8139 Business, Professional, Labor, Political, and Similar Organizations

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

81391 Business Associations

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

813910 Business Associations

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

8611 Business Associations 8699 (pt) Farm Bureaus

8139101 Farm Bureaus

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

8139102 Business Associations (Except Farm Bureaus)

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

81392 Professional Organizations

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

813920 Professional Organizations

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

8621 Professional Organizations

81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations

8641 (pt) Home Owner's and Condominium
Associations (Not Providing Property
Management)

8699 (pt) Other Similar Organizations

8139901 Other Similar Membership Organizations

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

8139902 Home Owner's and Condominium Associations (Not Providing Property Management)

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

Appendix C. Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
 - A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff.

 Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Series."

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

- 1. The mail universe.
 - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
- 2. The nonmail universe.
 - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
 - Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

NEW HAMPSHIRE

There are no geographic notes for the state of New Hampshire.

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Appendix E. Metropolitan Areas

NEW HAMPSHIRE

Boston, MA-NH PMSA

Bristol County, MA (Part)

Mansfield town, MA

Norton town, MA

Taunton city, MA

Essex County, MA (Part)

Amesbury town, MA

Beverly city, MA

Danvers town, MA

Gloucester city, MA

Ipswich town, MA

Lynn city, MA

Lynnfield town, MA

Marblehead town, MA

Newburyport city, MA

Peabody city, MA

Salem city, MA

Saugus town, MA

Swampscott town, MA

Middlesex County, MA (Part)

Acton town, MA

Arlington town, MA

Ashland town, MA

Bedford town, MA

Belmont town, MA

Burlington town, MA

Cambridge city, MA

Concord town, MA

Everett city, MA

Framingham town, MA

Holliston town, MA

Boston, MA—NH PMSA—Con.

Middlesex County, MA (Part)—Con.

Hopkinton town, MA

Hudson town, MA

Lexington town, MA

Malden city, MA

Marlborough city, MA

Maynard town, MA

Medford city, MA

Melrose city, MA

Natick town, MA

Newton city, MA

North Reading town, MA

Reading town, MA

Somerville city, MA

Stoneham town, MA

Sudbury town, MA

Wakefield town, MA

Waltham city, MA

Watertown city, MA

Wayland town, MA

Weston town, MA

Wilmington town, MA

Winchester town, MA

Woburn city, MA

Norfolk County, MA (Part)

Bellingham town, MA

Braintree town, MA

Brookline town, MA

Canton town, MA

Dedham town, MA

Foxborough town, MA

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Boston, MA-NH PMSA-Con.

Norfolk County, MA (Part)—Con.

Franklin city, MA

Holbrook town, MA

Medfield town, MA

Medway town, MA

Milton town, MA

Needham town, MA

Norfolk town, MA

Norwood town, MA

Quincy city, MA

Randolph town, MA

Sharon town, MA

Stoughton town, MA

Walpole town, MA

Wellesley town, MA

Westwood town, MA

Weymouth town, MA

Wrentham town, MA

Plymouth County, MA (Part)

Carver town, MA

Duxbury town, MA

Hanover town, MA

Hingham town, MA

Hull town, MA

Kingston town, MA

Marshfield town, MA

Pembroke town, MA

Plymouth town, MA

Rockland town, MA

Scituate town, MA

Wareham town, MA

Suffolk County, MA (Part)

Boston city, MA

Chelsea city, MA

Revere city, MA

Winthrop town, MA

Boston, MA—NH PMSA—Con.

Worcester County, MA (Part)

Harvard town, MA

Milford town, MA

Rockingham County, NH (Part)

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA

Boston, MA-NH PMSA

Bristol County, MA (Part)

Mansfield town, MA

Norton town, MA

Taunton city, MA

Essex County, MA (Part)

Amesbury town, MA

Beverly city, MA

Danvers town, MA

Gloucester city, MA

Ipswich town, MA

Lynn city, MA

Lynnfield town, MA

Marblehead town, MA

Newburyport city, MA

Peabody city, MA

Salem city, MA

Saugus town, MA

Swampscott town, MA

Middlesex County, MA (Part)

Acton town, MA

Arlington town, MA

Ashland town, MA

Bedford town, MA

Belmont town, MA

Burlington town, MA

Cambridge city, MA

Concord town, MA

Everett city, MA

Framingham town, MA

Holliston town, MA

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Boston, MA-NH PMSA-Con.

Middlesex County, MA (Part)—Con.

Hopkinton town, MA

Hudson town, MA

Lexington town, MA

Malden city, MA

Marlborough city, MA

Maynard town, MA

Medford city, MA

Melrose city, MA

Natick town, MA

Newton city, MA

North Reading town, MA

Reading town, MA

Somerville city, MA

Stoneham town, MA

Sudbury town, MA

Wakefield town, MA

Waltham city, MA

Watertown city, MA

Wayland town, MA

Weston town, MA

Wilmington town, MA

Winchester town, MA

Woburn city, MA

Norfolk County, MA (Part)

Bellingham town, MA

Braintree town, MA

Brookline town, MA

Canton town, MA

Dedham town, MA

Foxborough town, MA

Franklin city, MA

Holbrook town, MA

Medfield town, MA

Medway town, MA

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Boston, MA-NH PMSA-Con.

Norfolk County, MA (Part)—Con.

Milton town, MA

Needham town, MA

Norfolk town, MA

Norwood town, MA

Quincy city, MA

Randolph town, MA

Sharon town, MA

Stoughton town, MA

Walpole town, MA

Wellesley town, MA

Westwood town, MA

Weymouth town, MA

Wrentham town, MA

Plymouth County, MA (Part)

Carver town, MA

Duxbury town, MA

Hanover town, MA

Hingham town, MA

Hull town, MA

Kingston town, MA

Marshfield town, MA

Pembroke town, MA

Plymouth town, MA

Rockland town, MA

Scituate town, MA

Wareham town, MA

Suffolk County, MA (Part)

Boston city, MA

Chelsea city, MA

Revere city, MA

Winthrop town, MA

Worcester County, MA (Part)

Harvard town, MA

Milford town, MA

Rockingham County, NH (Part)

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Brockton, MA PMSA

Bristol County, MA (Part)

Easton town, MA

Raynham town, MA

Norfolk County, MA (Part)

Plymouth County, MA (Part)

Abington town, MA

Bridgewater town, MA

Brockton city, MA

East Bridgewater town, MA

Middleborough town, MA

Whitman town, MA

Fitchburg—Leominster, MA PMSA

Middlesex County, MA (Part)

Worcester County, MA (Part)

Fitchburg city, MA

Gardner city, MA

Leominster city, MA

Lawrence, MA—NH PMSA

Essex County, MA (Part)

Andover town, MA

Haverhill city, MA

Lawrence city, MA

Methuen city, MA

North Andover town, MA

Rockingham County, NH (Part)

Derry town, NH

Salem town, NH

Lowell, MA—NH PMSA

Middlesex County, MA (Part)

Billerica town, MA

Chelmsford town, MA

Dracut town, MA

Lowell city, MA

Pepperell town, MA

Tewksbury town, MA

Westford town, MA

Hillsborough County, NH (Part)

Pelham town, NH

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Manchester, NH PMSA

Hillsborough County, NH (Part)

Bedford town, NH

Goffstown town, NH

Manchester city, NH

Merrimack County, NH (Part)

Rockingham County, NH (Part)

Londonderry town, NH

Nashua, NH PMSA

Hillsborough County, NH (Part)

Hudson town, NH

Merrimack town, NH

Milford town, NH

Nashua city, NH

New Bedford, MA PMSA

Bristol County, MA (Part)

Dartmouth town, MA

Fairhaven town, MA

New Bedford city, MA

Plymouth County, MA (Part)

Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

Worcester, MA-CT PMSA

Windham County, CT (Part)

Hampden County, MA (Part)

Worcester County, MA (Part)

Auburn town, MA

Charlton town, MA

Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Worcester, MA—CT PMSA—Con.

Worcester County, MA (Part)—Con.

Clinton town, MA

Grafton town, MA

Holden town, MA

Leicester town, MA

Millbury town, MA

Northborough town, MA

Northbridge town, MA

Oxford town, MA

Shrewsbury town, MA

Southbridge town, MA

Spencer town, MA

Uxbridge town, MA

Webster town, MA

Westborough town, MA

Worcester city, MA

Lawrence, MA-NH PMSA

Essex County, MA (Part)

Andover town, MA

Haverhill city, MA

Lawrence city, MA

Methuen city, MA

North Andover town, MA

Rockingham County, NH (Part)

Derry town, NH

Salem town, NH

Lowell, MA-NH PMSA

Middlesex County, MA (Part)

Billerica town, MA

Chelmsford town, MA

Dracut town, MA

Lowell city, MA

Lowell, MA-NH PMSA-Con.

Middlesex County, MA (Part)—Con.

Pepperell town, MA

Tewksbury town, MA

Westford town, MA

Hillsborough County, NH (Part)

Pelham town, NH

Manchester, NH PMSA

Hillsborough County, NH (Part)

Bedford town, NH

Goffstown town, NH

Manchester city, NH

Merrimack County, NH (Part)

Rockingham County, NH (Part)

Londonderry town, NH

Nashua, NH PMSA

Hillsborough County, NH (Part)

Hudson town, NH

Merrimack town, NH

Milford town, NH

Nashua city, NH

Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

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