

Minnesota

1997

Issued December 1999

EC97S81A-MN

**1997 Economic Census**

*Other Services (Except Public Administration)*

Geographic Area Series



U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Other Services (Except Public Administration)

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## SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 81 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

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(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNESOTA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7 614</b>	<b>3 394 614</b>	<b>1 103 551</b>	<b>252 728</b>	<b>55 723</b>	<b>21.6</b>	<b>10.3</b>
811	Repair & maintenance . . . . .	4 300	2 215 712	644 300	151 659	27 703	24.3	9.7
8111	Automotive repair & maintenance . . . . .	2 950	1 322 144	345 869	79 687	16 786	26.8	6.4
81111	Automotive mechanical & electrical repair & maintenance . . . . .	1 668	656 874	168 205	38 505	7 012	27.0	5.3
811111	General automotive repair . . . . .	1 328	524 080	131 887	30 371	5 604	28.5	5.5
811112	Automotive exhaust system repair . . . . .	90	35 480	8 608	1 900	329	19.6	9.9
811113	Automotive transmission repair . . . . .	101	40 961	11 409	2 758	423	20.6	2.2
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	149	56 353	16 301	3 476	656	22.2	2.7
8111181	Carburetor repair shops . . . . .	15	5 753	1 868	477	76	15.3	6.6
8111182	Brake, front end, & wheel alignment . . . . .	69	33 605	9 646	1 838	345	12.7	1.3
8111183	Electrical repair shops, motor vehicle . . . . .	23	6 765	2 147	506	101	25.6	2.5
8111184	Radiator repair . . . . .	32	6 781	1 537	343	78	35.3	5.4
8111189	All other motor vehicle repair shops . . . . .	10	3 449	1 103	312	56	94.5	5.5
81112	Automotive body, paint, interior, & glass repair . . . . .	886	526 995	136 282	30 730	4 972	27.5	7.5
811121	Automotive body, paint, & interior repair & maintenance . . . . .	755	416 352	110 204	25 602	4 066	30.5	5.9
8111211	Paint or body repair shops . . . . .	718	387 349	103 526	24 014	3 785	31.7	5.7
8111212	Van conversion services . . . . .	8	23 320	4 915	1 114	191	8.6	6.4
8111213	Upholstery & interior repair shops . . . . .	29	5 683	1 763	474	90	37.1	18.9
811122	Automotive glass replacement shops . . . . .	131	110 643	26 078	5 128	906	16.2	13.3
81119	Other automotive repair & maintenance . . . . .	396	138 275	41 382	10 452	4 802	23.6	7.6
811191	Automotive oil change & lubrication shops . . . . .	131	49 178	13 904	3 203	1 208	9.7	3.9
811192	Carwashes . . . . .	221	71 633	24 035	6 351	3 159	34.8	10.5
811198	All other automotive repair & maintenance . . . . .	44	17 464	3 443	898	435	16.8	6.1
8112	Electronic & precision equipment repair & maintenance . . . . .	305	373 893	154 017	36 358	4 317	14.5	29.2
81121	Electronic & precision equipment repair & maintenance . . . . .	305	373 893	154 017	36 358	4 317	14.5	29.2
811211	Consumer electronics repair & maintenance . . . . .	100	21 801	7 059	1 677	354	49.3	1.3
811212	Computer & office machine repair & maintenance . . . . .	123	259 452	120 236	28 632	3 259	10.4	41.8
811213	Communication equipment repair & maintenance . . . . .	35	46 173	13 449	3 014	335	15.5	.2
811219	Other electronic & precision equipment repair & maintenance . . . . .	47	46 467	13 273	3 035	369	20.3	1.1
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	416	321 239	85 535	22 256	3 805	17.3	3.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	416	321 239	85 535	22 256	3 805	17.3	3.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	416	321 239	85 535	22 256	3 805	17.3	3.9
8114	Personal & household goods repair & maintenance . . . . .	629	198 436	58 879	13 358	2 795	37.2	4.6
81141	Home & garden equipment & appliance repair & maintenance . . . . .	169	63 302	17 897	4 075	809	37.9	4.9
811411	Home & garden equipment repair & maintenance . . . . .	95	21 620	3 549	803	215	53.3	9.0
811412	Appliance repair & maintenance . . . . .	74	41 682	14 348	3 272	594	29.8	2.8
81142	Reupholstery & furniture repair . . . . .	110	22 106	7 421	1 511	412	35.4	10.7
811420	Reupholstery & furniture repair . . . . .	110	22 106	7 421	1 511	412	35.4	10.7
81143	Footwear & leather goods repair . . . . .	35	4 673	1 274	276	119	31.0	1.4
811430	Footwear & leather goods repair . . . . .	35	4 673	1 274	276	119	31.0	1.4
81149	Other personal & household goods repair & maintenance . . . . .	315	108 355	32 287	7 496	1 455	37.4	3.3
811490	Other personal & household goods repair & maintenance . . . . .	315	108 355	32 287	7 496	1 455	37.4	3.3
8114901	Watch, clock, & jewelry repair . . . . .	22	6 558	2 382	508	98	36.0	—
8114902	Boat repair . . . . .	14	4 894	1 190	214	44	72.5	—
8114903	Welding repair . . . . .	117	64 882	19 671	4 653	735	29.2	2.1
8114904	Garment repair & alteration services . . . . .	61	6 965	2 919	713	216	21.1	13.5
8114909	All other repair & related services . . . . .	101	25 056	6 125	1 408	362	56.7	5.0
812	Personal & laundry services . . . . .	3 314	1 178 902	459 251	101 069	28 020	16.6	11.4
8121	Personal care services . . . . .	1 934	326 952	146 418	34 436	12 292	25.2	8.3
81211	Hair, nail, & skin care services . . . . .	1 661	290 903	136 305	31 866	10 574	24.3	7.1
812111	Barber shops . . . . .	34	4 088	1 834	398	113	32.0	7.7
812112	Beauty shops . . . . .	1 570	281 290	132 118	30 940	10 277	24.1	7.1
812113	Nail salons . . . . .	57	5 525	2 353	528	184	32.5	4.2
81219	Other personal care services . . . . .	273	36 049	10 113	2 570	1 718	32.0	18.4
812191	Diet & weight reducing services . . . . .	62	10 831	2 300	789	536	25.8	12.9
812199	Other personal care services . . . . .	211	25 218	7 813	1 781	1 182	34.7	20.8
8122	Death care services . . . . .	476	200 374	52 664	11 128	2 160	24.7	5.9
81221	Funeral homes & funeral services . . . . .	332	170 084	42 330	9 061	1 616	25.4	5.2
812210	Funeral homes & funeral services . . . . .	332	170 084	42 330	9 061	1 616	25.4	5.2
8122101	Funeral homes . . . . .	321	166 026	41 261	8 783	1 565	25.9	5.1
8122102	Other funeral services . . . . .	11	4 058	1 069	278	51	3.9	8.7
81222	Cemeteries & crematories . . . . .	144	30 290	10 334	2 067	544	21.0	9.4
812220	Cemeteries & crematories . . . . .	144	30 290	10 334	2 067	544	21.0	9.4
8123	Drycleaning & laundry services . . . . .	531	250 067	93 466	20 771	5 875	13.9	2.6
81231	Coin-operated laundries & drycleaners . . . . .	162	24 636	5 740	1 221	692	30.6	4.9
812310	Coin-operated laundries & drycleaners . . . . .	162	24 636	5 740	1 221	692	30.6	4.9
8123101	Coin-operated laundry routes . . . . .	6	2 755	516	107	28	57.5	—
8123102	Coin-operated laundries & drycleaning stores . . . . .	156	21 881	5 224	1 114	664	27.2	5.5
81232	Drycleaning & laundry services (except coin-operated) . . . . .	329	98 772	37 700	8 690	3 283	24.4	5.3
812320	Drycleaning & laundry services (except coin-operated) . . . . .	329	98 772	37 700	8 690	3 283	24.4	5.3
8123201	Laundries, family & commercial . . . . .	24	10 783	4 409	1 055	322	9.9	2.5
8123202	Drycleaning plants . . . . .	271	81 072	31 271	7 185	2 760	24.8	5.5
8123203	Garment pressing & agents for laundries . . . . .	27	5 145	1 403	297	143	29.2	8.6
8123204	All other laundry & garment services . . . . .	7	1 772	617	153	58	79.4	—
81233	Linen & uniform supply . . . . .	40	126 659	50 026	10 860	1 900	2.6	.1
812331	Linen supply . . . . .	21	45 836	17 752	4 106	744	6.5	.2
8123311	Linen supply (except diaper service) . . . . .	18	D	D	D	f	D	D
8123312	Diaper service . . . . .	3	D	D	D	a	D	D
812332	Industrial launderers . . . . .	19	80 823	32 274	6 754	1 156	.3	—

See footnotes at end of table.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNESOTA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	373	401 509	166 703	34 734	7 693	7.2	22.1
81292	Photofinishing .....	149	242 197	139 643	28 465	5 820	6.2	22.1
812921	Photofinishing laboratories (except one-hour) .....	88	227 438	135 520	27 558	5 482	4.7	23.1
812922	One-hour photofinishing .....	61	14 759	4 123	907	338	29.1	7.2
81293	Parking lots & garages .....	153	131 420	20 336	4 797	1 522	2.2	26.1
812930	Parking lots & garages .....	153	131 420	20 336	4 797	1 522	2.2	26.1
81299	All other personal services .....	71	27 892	6 724	1 472	351	39.4	4.1
812990	All other personal services .....	71	27 892	6 724	1 472	351	39.4	4.1
8129901	Bail bonding .....	7	4 114	1 418	289	36	31.9	—
8129902	Dating services .....	4	1 027	278	104	33	1.9	—
8129903	Pay telephone operators .....	3	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	57	D	D	D	c	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNESOTA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>2 595</b>	<b>2 162 232</b>	<b>1 040 689</b>	<b>296 701</b>	<b>70 025</b>	<b>21 512</b>	<b>19.0</b>	<b>10.9</b>
813	Religious/grantmaking/civic/professional & similar org .....	2 595	2 162 232	1 040 689	296 701	70 025	21 512	19.0	10.9
8132	Grantmaking & giving services .....	296	1 159 250	175 762	76 775	18 093	3 362	17.9	3.0
81321	Grantmaking & giving services .....	296	1 159 250	175 762	76 775	18 093	3 362	17.9	3.0
813211	Grantmaking foundations .....	131	827 202	53 767	19 328	4 446	600	13.7	1.7
813212	Voluntary health organizations .....	58	90 842	66 398	35 355	8 499	1 868	11.6	6.5
813219	Other grantmaking & giving services .....	107	241 206	55 597	22 092	5 148	894	34.6	6.1
8133	Social advocacy organizations .....	279	117 877	102 255	33 736	7 785	1 837	31.6	21.5
81331	Social advocacy organizations .....	279	117 877	102 255	33 736	7 785	1 837	31.6	21.5
813311	Human rights organizations .....	33	10 602	9 577	4 351	1 052	268	51.8	13.4
813312	Environment, conservation, & wildlife organizations ..	99	61 084	49 282	14 445	3 197	804	23.0	27.1
813319	Other social advocacy organizations .....	147	46 191	43 396	14 940	3 536	765	38.2	15.9
8134	Civic & social organizations .....	1 188	511 446	420 149	88 585	20 760	12 183	9.6	27.3
81341	Civic & social organizations .....	1 188	511 446	420 149	88 585	20 760	12 183	9.6	27.3
813410	Civic & social organizations .....	1 188	511 446	420 149	88 585	20 760	12 183	9.6	27.3
8134101	Civic & social organizations, with restaurants & bars .....	615	274 568	255 736	48 695	11 690	7 925	11.6	29.5
8134102	Civic & social organizations, without restaurants & bars .....	573	236 878	164 413	39 890	9 070	4 258	7.3	24.7
8139	Business/professional/labor/political/& similar organizations .....	832	373 659	342 523	97 605	23 387	4 130	31.5	9.8
81391	Business associations .....	412	213 954	196 927	60 799	14 605	2 192	31.1	4.7
813910	Business associations .....	412	213 954	196 927	60 799	14 605	2 192	31.1	4.7
81392	Professional organizations .....	134	88 167	77 425	20 972	4 972	729	24.7	9.4
813920	Professional organizations .....	134	88 167	77 425	20 972	4 972	729	24.7	9.4
81399	Other similar organizations (exc bus, prof, labor, & political) .....	286	71 538	68 171	15 834	3 810	1 209	41.1	25.8
813990	Other similar organizations (exc bus, prof, labor, & political) .....	286	71 538	68 171	15 834	3 810	1 209	41.1	25.8

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.



**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DULUTH–SUPERIOR, MN–WI MSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>395</b>	<b>146 844</b>	<b>41 961</b>	<b>9 775</b>	<b>2 204</b>	<b>27.6</b>	<b>6.2</b>
811	Repair & maintenance . . . . .	229	101 806	26 184	6 107	1 091	31.4	6.3
8111	Automotive repair & maintenance . . . . .	170	61 440	15 036	2 972	733	35.5	4.4
81111	Automotive mechanical & electrical repair & maintenance . . . . .	92	28 799	6 425	1 335	317	30.9	4.4
811111	General automotive repair . . . . .	67	22 215	5 019	1 007	246	23.1	2.8
811112	Automotive exhaust system repair . . . . .	8	1 893	404	88	17	68.6	—
811113	Automotive transmission repair . . . . .	7	2 560	548	129	27	30.4	20.8
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	10	2 131	454	111	27	78.9	4.2
81112	Automotive body, paint, interior, & glass repair . . . . .	61	26 533	7 179	1 312	271	39.5	5.3
811121	Automotive body, paint, & interior repair & maintenance . . . . .	52	19 371	4 610	1 022	210	44.8	7.2
8111211	Paint or body repair shops . . . . .	52	19 371	4 610	1 022	210	44.8	7.2
811122	Automotive glass replacement shops . . . . .	9	7 162	2 569	290	61	25.1	—
81119	Other automotive repair & maintenance . . . . .	17	6 108	1 432	325	145	39.7	1.3
811191	Automotive oil change & lubrication shops . . . . .	6	2 569	488	121	44	37.8	—
811192	Carwashes . . . . .	8	2 904	723	162	82	32.6	2.8
8112	Electronic & precision equipment repair & maintenance . . . . .	11	6 963	1 575	382	70	25.0	10.2
81121	Electronic & precision equipment repair & maintenance . . . . .	11	6 963	1 575	382	70	25.0	10.2
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	20	27 715	8 080	2 426	199	20.7	7.5
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	20	27 715	8 080	2 426	199	20.7	7.5
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	20	27 715	8 080	2 426	199	20.7	7.5
8114	Personal & household goods repair & maintenance . . . . .	28	5 688	1 493	327	89	48.0	16.2
81141	Home & garden equipment & appliance repair & maintenance . . . . .	9	2 432	843	193	51	15.2	35.0
81149	Other personal & household goods repair & maintenance . . . . .	14	2 805	495	112	31	76.5	—
811490	Other personal & household goods repair & maintenance . . . . .	14	2 805	495	112	31	76.5	—
812	Personal & laundry services . . . . .	166	45 038	15 777	3 668	1 113	18.9	6.1
8121	Personal care services . . . . .	88	12 620	5 775	1 328	540	22.9	2.3
81211	Hair, nail, & skin care services . . . . .	81	12 073	5 588	1 277	502	23.5	2.0
812112	Beauty shops . . . . .	80	D	D	D	f	D	D
8122	Death care services . . . . .	39	14 997	4 137	971	201	23.5	11.2
81221	Funeral homes & funeral services . . . . .	22	12 760	3 281	787	136	20.6	10.5
812210	Funeral homes & funeral services . . . . .	22	12 760	3 281	787	136	20.6	10.5
8122101	Funeral homes . . . . .	22	12 760	3 281	787	136	20.6	10.5
81222	Cemeteries & crematories . . . . .	17	2 237	856	184	65	39.7	15.5
812220	Cemeteries & crematories . . . . .	17	2 237	856	184	65	39.7	15.5
8123	Drycleaning & laundry services . . . . .	22	14 546	4 977	1 163	296	8.8	.2
81232	Drycleaning & laundry services (except coin-operated) . . . . .	10	5 521	1 863	451	154	14.7	.4
812320	Drycleaning & laundry services (except coin-operated) . . . . .	10	5 521	1 863	451	154	14.7	.4
8123201	Laundries, family & commercial . . . . .	1	D	D	D	b	D	D
8123202	Drycleaning plants . . . . .	8	D	D	D	b	D	D
81233	Linen & uniform supply . . . . .	3	D	D	D	c	D	D
8129	Other personal services . . . . .	17	2 875	888	206	76	28.1	25.3
81292	Photofinishing . . . . .	9	2 264	707	165	61	33.7	29.1
<b>FARGO–MOORHEAD, ND–MN MSA</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>337</b>	<b>133 439</b>	<b>41 008</b>	<b>9 198</b>	<b>2 358</b>	<b>16.2</b>	<b>5.6</b>
811	Repair & maintenance . . . . .	179	77 031	20 712	4 595	1 035	17.7	7.1
8111	Automotive repair & maintenance . . . . .	117	53 476	14 776	3 231	781	18.1	1.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	49	16 990	4 128	999	200	26.0	.3
811111	General automotive repair . . . . .	36	11 583	2 684	648	127	32.5	.5
811113	Automotive transmission repair . . . . .	5	3 156	824	211	32	4.4	—
81112	Automotive body, paint, interior, & glass repair . . . . .	45	26 588	7 583	1 642	320	13.4	1.3
811121	Automotive body, paint, & interior repair & maintenance . . . . .	36	21 265	6 392	1 386	260	14.5	1.7
8111211	Paint or body repair shops . . . . .	34	D	D	D	e	D	D
811122	Automotive glass replacement shops . . . . .	9	5 323	1 191	256	60	9.2	—
81119	Other automotive repair & maintenance . . . . .	23	9 898	3 065	590	261	17.0	5.3
811191	Automotive oil change & lubrication shops . . . . .	10	D	D	D	b	D	D
811192	Carwashes . . . . .	12	6 661	2 173	440	207	4.5	1.2
8112	Electronic & precision equipment repair & maintenance . . . . .	11	9 945	2 188	495	64	6.5	42.2
81121	Electronic & precision equipment repair & maintenance . . . . .	11	9 945	2 188	495	64	6.5	42.2
811219	Other electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	18	8 839	2 170	498	89	20.2	.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	18	8 839	2 170	498	89	20.2	.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	18	8 839	2 170	498	89	20.2	.1
8114	Personal & household goods repair & maintenance . . . . .	33	4 771	1 578	371	101	32.7	6.8
81149	Other personal & household goods repair & maintenance . . . . .	13	2 865	956	218	54	36.9	—
811490	Other personal & household goods repair & maintenance . . . . .	13	2 865	956	218	54	36.9	—

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FARGO—MOORHEAD, ND—MN MSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	158	56 408	20 296	4 603	1 323	14.2	3.7
8121	Personal care services .....	88	14 978	6 624	1 542	570	21.4	1.8
81211	Hair, nail, & skin care services .....	68	12 285	5 831	1 353	461	23.3	1.4
812112	Beauty shops .....	67	D	D	D	e	D	D
81219	Other personal care services .....	20	2 693	793	189	109	12.7	3.6
812199	Other personal care services .....	15	1 781	560	129	64	6.3	4.8
8122	Death care services .....	17	5 849	1 710	364	66	22.1	5.3
81221	Funeral homes & funeral services .....	9	5 546	1 581	338	51	21.5	4.9
812210	Funeral homes & funeral services .....	9	5 546	1 581	338	51	21.5	4.9
8122101	Funeral homes .....	9	5 546	1 581	338	51	21.5	4.9
8123	Drycleaning & laundry services .....	28	20 068	7 317	1 811	441	4.0	3.3
81231	Coin-operated laundries & drycleaners .....	10	900	181	43	54	35.8	—
812310	Coin-operated laundries & drycleaners .....	10	900	181	43	54	35.8	—
8123102	Coin-operated laundries & drycleaning stores .....	10	900	181	43	54	35.8	—
81232	Drycleaning & laundry services (except coin-operated) .....	14	2 463	942	225	91	19.1	—
812320	Drycleaning & laundry services (except coin-operated) .....	14	2 463	942	225	91	19.1	—
8123202	Drycleaning plants .....	14	2 463	942	225	91	19.1	—
81233	Linen & uniform supply .....	4	16 705	6 194	1 543	296	—	3.9
812331	Linen supply .....	2	D	D	D	c	D	D
8123311	Linen supply (except diaper service) .....	2	D	D	D	c	D	D
8129	Other personal services .....	25	15 513	4 645	886	246	17.6	5.3
81292	Photofinishing .....	10	14 361	4 431	833	213	18.9	1.9
812921	Photofinishing laboratories (except one-hour) .....	7	D	D	D	c	D	D
<b>GRAND FORKS, ND—MN MSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>168</b>	<b>49 335</b>	<b>14 468</b>	<b>3 262</b>	<b>968</b>	<b>28.7</b>	<b>2.6</b>
811	Repair & maintenance .....	93	35 680	9 574	2 111	530	30.3	1.5
8111	Automotive repair & maintenance .....	71	24 894	6 219	1 415	367	28.4	2.2
81111	Automotive mechanical & electrical repair & maintenance .....	34	11 639	2 713	682	152	27.3	1.5
811111	General automotive repair .....	26	9 004	1 996	505	123	21.6	1.9
81112	Automotive body, paint, interior, & glass repair .....	26	10 362	2 387	535	109	32.2	3.6
811121	Automotive body, paint, & interior repair & maintenance .....	21	6 937	1 780	387	82	45.2	5.3
8111211	Paint or body repair shops .....	18	6 248	1 640	355	74	46.4	5.0
811122	Automotive glass replacement shops .....	5	3 425	607	148	27	5.7	—
81119	Other automotive repair & maintenance .....	11	2 893	1 119	198	106	19.0	—
811192	Carwashes .....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	15	8 638	2 389	515	122	37.3	—
81149	Other personal & household goods repair & maintenance .....	7	7 319	1 797	390	85	32.4	—
811490	Other personal & household goods repair & maintenance .....	7	7 319	1 797	390	85	32.4	—
8114903	Welding repair .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	75	13 655	4 894	1 151	438	24.6	5.5
8121	Personal care services .....	50	6 330	2 658	650	310	24.2	4.7
81211	Hair, nail, & skin care services .....	43	5 347	2 471	606	229	22.4	4.4
812112	Beauty shops .....	42	D	D	D	c	D	D
81219	Other personal care services .....	7	983	187	44	81	34.4	6.2
8122	Death care services .....	14	3 638	1 036	235	45	21.8	12.1
81221	Funeral homes & funeral services .....	9	3 324	899	204	34	19.4	12.1
812210	Funeral homes & funeral services .....	9	3 324	899	204	34	19.4	12.1
8122101	Funeral homes .....	9	3 324	899	204	34	19.4	12.1
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	4	2 099	808	175	55	15.3	—
812320	Drycleaning & laundry services (except coin-operated) .....	4	2 099	808	175	55	15.3	—
8123202	Drycleaning plants .....	4	2 099	808	175	55	15.3	—

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LA CROSSE, WI-MN MSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>226</b>	<b>71 675</b>	<b>22 012</b>	<b>5 159</b>	<b>1 348</b>	<b>20.2</b>	<b>19.2</b>
811	Repair & maintenance .....	118	37 902	10 226	2 414	570	25.4	3.5
8111	Automotive repair & maintenance .....	81	27 901	7 264	1 708	445	26.0	3.0
81111	Automotive mechanical & electrical repair & maintenance .....	45	11 353	2 846	741	147	27.1	.9
811111	General automotive repair .....	29	7 358	1 873	517	106	28.6	—
811118	Other automotive mechanical & electrical repair & maintenance .....	8	2 130	523	115	22	13.2	4.6
81112	Automotive body, paint, interior, & glass repair .....	25	13 675	3 586	747	150	27.0	2.2
811121	Automotive body, paint, & interior repair & maintenance .....	22	D	D	D	c	D	D
8111211	Paint or body repair shops .....	21	10 046	2 405	560	120	34.7	2.4
811122	Automotive glass replacement shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	11	2 873	832	220	148	17.0	15.3
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	6 263	1 606	380	58	13.4	1.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	6 263	1 606	380	58	13.4	1.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	11	6 263	1 606	380	58	13.4	1.6
8114	Personal & household goods repair & maintenance .....	21	2 633	851	208	51	52.4	—
81149	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D
812	Personal & laundry services .....	108	33 773	11 786	2 745	778	14.3	36.8
8121	Personal care services .....	62	7 344	3 354	761	363	35.6	1.5
81211	Hair, nail, & skin care services .....	54	6 475	3 113	700	264	35.3	1.2
812112	Beauty shops .....	51	6 308	3 067	691	262	33.9	1.0
81219	Other personal care services .....	8	869	241	61	99	37.6	3.7
8122	Death care services .....	18	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	11	4 336	1 352	214	29	11.3	7.9
812210	Funeral homes & funeral services .....	11	4 336	1 352	214	29	11.3	7.9
8122101	Funeral homes .....	11	4 336	1 352	214	29	11.3	7.9
8123	Drycleaning & laundry services .....	23	17 242	5 762	1 430	304	4.0	66.5
81231	Coin-operated laundries & drycleaners .....	9	1 017	161	39	14	45.4	—
812310	Coin-operated laundries & drycleaners .....	9	1 017	161	39	14	45.4	—
8123102	Coin-operated laundries & drycleaning stores .....	9	1 017	161	39	14	45.4	—
81232	Drycleaning & laundry services (except coin-operated) .....	12	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	12	D	D	D	b	D	D
81233	Linen & uniform supply .....	2	D	D	D	c	D	D
812331	Linen supply .....	1	D	D	D	c	D	D
8123311	Linen supply (except diaper service) .....	1	D	D	D	c	D	D
8129	Other personal services .....	5	D	D	D	b	D	D
81292	Photofinishing .....	3	D	D	D	b	D	D
<b>MINNEAPOLIS-ST. PAUL, MN-WI MSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4 471</b>	<b>2 493 693</b>	<b>875 816</b>	<b>201 469</b>	<b>41 363</b>	<b>15.8</b>	<b>12.2</b>
811	Repair & maintenance .....	2 454	1 582 563	501 813	119 214	19 757	17.8	11.8
8111	Automotive repair & maintenance .....	1 663	900 567	254 256	59 116	11 492	20.0	7.2
81111	Automotive mechanical & electrical repair & maintenance .....	927	423 625	121 554	27 838	4 582	18.8	5.6
811111	General automotive repair .....	711	321 547	91 932	21 226	3 509	20.6	6.1
811112	Automotive exhaust system repair .....	52	D	D	D	e	D	D
811113	Automotive transmission repair .....	72	30 640	9 141	2 223	313	16.2	1.2
811118	Other automotive mechanical & electrical repair & maintenance .....	92	D	D	D	f	D	D
8111181	Carburetor repair shops .....	12	4 711	1 569	404	62	17.9	8.0
8111182	Brake, front end, & wheel alignment .....	52	30 244	8 951	1 694	307	9.1	.7
8111183	Electrical repair shops, motor vehicle .....	11	D	D	D	b	D	D
8111184	Radiator repair .....	14	3 329	864	199	40	20.8	11.1
81112	Automotive body, paint, interior, & glass repair .....	469	369 979	100 040	23 026	3 273	21.4	9.0
811121	Automotive body, paint, & interior repair & maintenance .....	384	287 241	80 650	19 023	2 624	23.9	6.8
8111211	Paint or body repair shops .....	356	259 431	74 303	17 500	2 364	25.1	6.7
8111212	Van conversion services .....	7	D	D	D	c	D	D
8111213	Upholstery & interior repair shops .....	21	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	85	82 738	19 390	4 003	649	12.6	16.8
81119	Other automotive repair & maintenance .....	267	106 963	32 662	8 252	3 637	20.5	7.4
811191	Automotive oil change & lubrication shops .....	97	37 896	10 615	2 490	945	8.1	3.4
811192	Carwashes .....	143	55 834	19 728	5 325	2 532	31.7	11.4
811198	All other automotive repair & maintenance .....	27	13 233	2 319	437	160	8.6	2.1
8112	Electronic & precision equipment repair & maintenance .....	208	325 950	138 558	33 011	3 434	13.1	33.1
81121	Electronic & precision equipment repair & maintenance .....	208	325 950	138 558	33 011	3 434	13.1	33.1
811211	Consumer electronics repair & maintenance .....	57	13 749	5 147	1 207	218	33.6	2.1
811212	Computer & office machine repair & maintenance .....	99	243 243	113 091	27 131	2 725	10.4	44.0
811213	Communication equipment repair & maintenance .....	19	36 694	10 694	2 447	248	15.8	—
811219	Other electronic & precision equipment repair & maintenance .....	33	32 264	9 626	2 226	243	21.8	1.6
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	204	213 224	61 808	16 267	2 819	9.4	3.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	204	213 224	61 808	16 267	2 819	9.4	3.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	204	213 224	61 808	16 267	2 819	9.4	3.6

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNEAPOLIS—ST. PAUL, MN—WI MSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
811	Repair & maintenance—Con.							
8114	Personal & household goods repair & maintenance .....	379	142 822	47 191	10 820	2 012	27.4	4.2
81141	Home & garden equipment & appliance repair & maintenance .....	82	43 559	13 976	3 150	562	28.7	4.8
811411	Home & garden equipment repair & maintenance .....	39	8 911	2 284	509	110	51.9	11.5
811412	Appliance repair & maintenance .....	43	34 648	11 692	2 641	452	22.7	3.1
81142	Reupholstery & furniture repair .....	77	18 665	6 623	1 351	349	33.2	7.3
811420	Reupholstery & furniture repair .....	77	18 665	6 623	1 351	349	33.2	7.3
81143	Footwear & leather goods repair .....	27	3 895	1 143	244	107	28.4	—
811430	Footwear & leather goods repair .....	27	3 895	1 143	244	107	28.4	—
81149	Other personal & household goods repair & maintenance .....	193	76 703	25 449	6 075	994	25.2	3.3
811490	Other personal & household goods repair & maintenance .....	193	76 703	25 449	6 075	994	25.2	3.3
8114901	Watch, clock, & jewelry repair .....	17	D	D	D	b	D	D
8114902	Boat repair .....	6	D	D	D	b	D	D
8114903	Welding repair .....	49	45 061	14 722	3 599	461	9.7	2.8
8114904	Garment repair & alteration services .....	56	6 619	2 758	682	196	21.6	12.4
8114909	All other repair & related services .....	65	D	D	D	c	D	D
812	Personal & laundry services .....	2 017	911 130	374 003	82 255	21 606	12.3	13.0
8121	Personal care services .....	1 217	249 502	114 853	27 263	9 070	21.6	8.8
81211	Hair, nail, & skin care services .....	1 012	220 188	106 258	25 062	7 784	20.3	7.5
812111	Barber shops .....	28	D	D	D	b	D	D
812112	Beauty shops .....	940	211 495	102 434	24 220	7 519	19.9	7.6
812113	Nail salons .....	44	D	D	D	c	D	D
81219	Other personal care services .....	205	29 314	8 595	2 201	1 286	30.7	19.0
812191	Diet & weight reducing services .....	44	8 763	1 918	685	361	25.0	15.9
812199	Other personal care services .....	161	20 551	6 677	1 516	925	33.2	20.3
8122	Death care services .....	171	103 527	29 110	6 183	1 114	13.2	7.6
81221	Funeral homes & funeral services .....	132	80 235	21 183	4 561	773	13.4	8.1
812210	Funeral homes & funeral services .....	132	80 235	21 183	4 561	773	13.4	8.1
8122101	Funeral homes .....	125	76 548	20 138	4 287	726	13.9	8.3
8122102	Other funeral services .....	7	3 687	1 045	274	47	2.9	3.7
81222	Cemeteries & crematories .....	39	23 292	7 927	1 622	341	12.5	6.1
812220	Cemeteries & crematories .....	39	23 292	7 927	1 622	341	12.5	6.1
8123	Drycleaning & laundry services .....	338	178 505	69 721	15 432	4 207	13.4	3.1
81231	Coin-operated laundries & drycleaners .....	82	17 225	4 198	836	413	26.1	5.6
812310	Coin-operated laundries & drycleaners .....	82	17 225	4 198	836	413	26.1	5.6
8123102	Coin-operated laundries & drycleaning stores .....	78	D	D	D	e	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	238	76 470	30 201	6 955	2 586	22.8	5.8
812320	Drycleaning & laundry services (except coin-operated) .....	238	76 470	30 201	6 955	2 586	22.8	5.8
8123201	Laundries, family & commercial .....	13	4 315	2 177	520	150	8.4	6.2
8123202	Drycleaning plants .....	200	67 475	26 559	6 117	2 306	22.4	6.1
8123203	Garment pressing & agents for laundries .....	20	D	D	D	b	D	D
81233	Linen & uniform supply .....	18	84 810	35 322	7 641	1 208	2.3	.1
812331	Linen supply .....	11	31 735	13 023	3 015	493	6.2	.4
8123311	Linen supply (except diaper service) .....	9	D	D	D	e	D	D
812332	Industrial laundries .....	7	53 075	22 299	4 626	715	—	—
8129	Other personal services .....	291	379 596	160 319	33 377	7 215	5.4	21.9
81292	Photofinishing .....	109	225 709	135 056	27 502	5 484	4.3	21.7
812921	Photofinishing laboratories (except one-hour) .....	71	D	D	D	i	D	D
812922	One-hour photofinishing .....	38	D	D	D	c	D	D
81293	Parking lots & garages .....	139	129 395	19 751	4 661	1 463	2.2	25.5
812930	Parking lots & garages .....	139	129 395	19 751	4 661	1 463	2.2	25.5
81299	All other personal services .....	43	24 492	5 512	1 214	268	33.6	4.0
812990	All other personal services .....	43	24 492	5 512	1 214	268	33.6	4.0
8129901	Bail bonding .....	3	D	D	D	b	D	D
8129903	Pay telephone operators .....	6	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	30	D	D	D	c	D	D
<b>ROCHESTER, MN MSA</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>180</b>	<b>69 840</b>	<b>20 403</b>	<b>4 690</b>	<b>1 363</b>	<b>20.3</b>	<b>10.3</b>
811	Repair & maintenance .....	95	41 993	10 233	2 380	634	27.5	2.5
8111	Automotive repair & maintenance .....	72	27 397	7 530	1 792	508	27.3	2.9
81111	Automotive mechanical & electrical repair & maintenance .....	40	13 001	3 342	776	170	34.6	—
811111	General automotive repair .....	33	10 751	2 757	642	140	37.4	—
81112	Automotive body, paint, interior, & glass repair .....	20	9 702	2 533	565	104	27.4	5.5
811121	Automotive body, paint, & interior repair & maintenance .....	16	6 144	1 663	361	75	43.3	1.2
8111211	Paint or body repair shops .....	15	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	4	3 558	870	204	29	—	12.8
81119	Other automotive repair & maintenance .....	12	4 694	1 655	451	234	6.8	5.7
811192	Carwashes .....	6	2 776	1 142	324	195	2.1	3.9
8112	Electronic & precision equipment repair & maintenance .....	8	2 301	780	196	28	63.6	10.3
81121	Electronic & precision equipment repair & maintenance .....	8	2 301	780	196	28	63.6	10.3
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 085	1 168	223	42	5.2	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 085	1 168	223	42	5.2	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	6	9 085	1 168	223	42	5.2	—
8114	Personal & household goods repair & maintenance .....	9	3 210	755	169	56	66.6	—
81149	Other personal & household goods repair & maintenance .....	5	2 209	395	86	35	72.0	—
811490	Other personal & household goods repair & maintenance .....	5	2 209	395	86	35	72.0	—

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ROCHESTER, MN MSA—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	85	27 847	10 170	2 310	729	9.5	22.2
8121	Personal care services .....	55	10 919	4 609	1 051	389	13.2	16.0
81211	Hair, nail, & skin care services .....	45	9 242	4 203	955	316	8.7	14.8
812112	Beauty shops .....	41	9 103	4 157	943	309	8.1	15.1
81219	Other personal care services .....	10	1 677	406	96	73	37.9	22.5
812199	Other personal care services .....	7	D	D	D	b	D	D
8122	Death care services .....	10	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	5	3 321	776	176	29	8.5	—
812210	Funeral homes & funeral services .....	5	3 321	776	176	29	8.5	—
8122101	Funeral homes .....	5	3 321	776	176	29	8.5	—
8123	Drycleaning & laundry services .....	10	8 391	3 173	729	231	4.3	—
81232	Drycleaning & laundry services (except coin-operated) .....	5	7 792	3 044	710	213	1.1	—
812320	Drycleaning & laundry services (except coin-operated) .....	5	7 792	3 044	710	213	1.1	—
8123201	Laundries, family & commercial .....	1	D	D	D	c	D	D
8123202	Drycleaning plants .....	3	D	D	D	b	D	D
8129	Other personal services .....	10	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D
	<b>ST. CLOUD, MN MSA</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>281</b>	<b>102 681</b>	<b>27 610</b>	<b>6 053</b>	<b>1 667</b>	<b>31.8</b>	<b>4.9</b>
811	Repair & maintenance .....	180	70 307	15 940	3 523	865	39.2	4.3
8111	Automotive repair & maintenance .....	121	51 039	11 232	2 465	618	36.1	4.3
81111	Automotive mechanical & electrical repair & maintenance .....	72	27 268	5 653	1 388	291	45.2	1.1
811111	General automotive repair .....	56	21 262	4 012	1 019	233	49.5	1.5
811113	Automotive transmission repair .....	6	2 844	639	146	21	48.0	—
811118	Other automotive mechanical & electrical repair & maintenance .....	7	2 415	776	174	27	5.7	—
81112	Automotive body, paint, interior, & glass repair .....	38	21 230	4 724	877	211	22.8	6.1
811121	Automotive body, paint, & interior repair & maintenance .....	36	D	D	D	c	D	D
8111211	Paint or body repair shops .....	32	17 896	3 993	716	160	25.3	4.6
81119	Other automotive repair & maintenance .....	11	2 541	855	200	116	50.4	22.4
8112	Electronic & precision equipment repair & maintenance .....	11	4 638	1 190	264	39	30.2	7.7
81121	Electronic & precision equipment repair & maintenance .....	11	4 638	1 190	264	39	30.2	7.7
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	21	8 148	1 844	432	89	46.5	1.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	21	8 148	1 844	432	89	46.5	1.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	21	8 148	1 844	432	89	46.5	1.9
8114	Personal & household goods repair & maintenance .....	27	6 482	1 674	362	119	60.8	5.6
81141	Home & garden equipment & appliance repair & maintenance .....	8	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	13	4 004	735	138	69	63.4	.4
811490	Other personal & household goods repair & maintenance .....	13	4 004	735	138	69	63.4	.4
8114903	Welding repair .....	7	2 463	481	91	27	46.5	—
812	Personal & laundry services .....	101	32 374	11 670	2 530	802	15.8	6.1
8121	Personal care services .....	59	8 213	3 223	740	327	30.5	9.4
81211	Hair, nail, & skin care services .....	47	6 621	2 927	655	244	32.8	3.6
812112	Beauty shops .....	46	D	D	D	c	D	D
81219	Other personal care services .....	12	1 592	296	85	83	21.0	33.2
812199	Other personal care services .....	8	1 132	204	49	58	29.6	46.6
8122	Death care services .....	15	6 127	1 392	304	69	9.7	1.6
81221	Funeral homes & funeral services .....	12	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	12	D	D	D	b	D	D
8122101	Funeral homes .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	18	13 015	5 660	1 189	302	6.4	1.8
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8123202	Drycleaning plants .....	7	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	9	5 019	1 395	297	104	23.4	17.3
81292	Photofinishing .....	6	4 722	1 298	268	93	22.2	17.5
812922	One-hour photofinishing .....	3	2 422	585	137	64	—	—

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>2 327</b>	<b>597 978</b>	<b>142 735</b>	<b>32 035</b>	<b>9 402</b>	<b>42.6</b>	<b>4.2</b>
811	Repair & maintenance . . . . .	1 366	429 756	93 250	21 267	5 482	43.6	4.4
8111	Automotive repair & maintenance . . . . .	939	289 260	59 961	13 960	3 558	45.1	4.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	542	D	D	D	g	D	D
811111	General automotive repair . . . . .	463	D	D	D	g	D	D
811112	Automotive exhaust system repair . . . . .	26	5 390	1 215	274	63	56.3	16.6
811113	Automotive transmission repair . . . . .	17	4 306	881	212	56	45.1	—
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	36	7 222	1 413	301	84	67.2	2.7
8111182	Brake, front end, & wheel alignment . . . . .	13	2 718	511	106	31	48.1	7.2
8111184	Radiator repair . . . . .	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	305	103 083	22 684	5 171	1 132	45.6	2.8
811121	Automotive body, paint, & interior repair & maintenance . . . . .	273	87 055	19 542	4 577	994	47.6	2.8
8111211	Paint or body repair shops . . . . .	268	86 625	19 465	4 558	984	47.4	2.9
811122	Automotive glass replacement shops . . . . .	32	16 028	3 142	594	138	35.0	2.3
81119	Other automotive repair & maintenance . . . . .	92	D	D	D	f	D	D
811191	Automotive oil change & lubrication shops . . . . .	23	7 796	2 321	482	187	24.3	.9
811192	Carwashes . . . . .	60	9 274	2 074	472	287	65.0	11.7
811198	All other automotive repair & maintenance . . . . .	9	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	68	37 048	12 768	2 684	770	19.9	.3
81121	Electronic & precision equipment repair & maintenance . . . . .	68	37 048	12 768	2 684	770	19.9	.3
811211	Consumer electronics repair & maintenance . . . . .	32	D	D	D	c	D	D
811212	Computer & office machine repair & maintenance . . . . .	17	13 889	6 510	1 319	515	7.4	.3
811213	Communication equipment repair & maintenance . . . . .	11	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance . . . . .	8	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	173	65 453	13 421	3 095	685	39.5	4.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	173	65 453	13 421	3 095	685	39.5	4.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	173	65 453	13 421	3 095	685	39.5	4.9
8114	Personal & household goods repair & maintenance . . . . .	186	37 995	7 100	1 528	469	62.4	5.1
81141	Home & garden equipment & appliance repair & maintenance . . . . .	71	15 019	1 946	454	141	63.3	2.0
811411	Home & garden equipment repair & maintenance . . . . .	50	10 901	969	210	84	54.3	1.9
811412	Appliance repair & maintenance . . . . .	21	4 118	977	244	57	87.2	2.4
81142	Reupholstery & furniture repair . . . . .	24	D	D	D	b	D	D
811420	Reupholstery & furniture repair . . . . .	24	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	89	20 302	4 527	932	277	63.0	4.9
811490	Other personal & household goods repair & maintenance . . . . .	89	20 302	4 527	932	277	63.0	4.9
8114903	Welding repair . . . . .	51	D	D	D	c	D	D
8114909	All other repair & related services . . . . .	26	6 403	1 013	225	82	28.3	12.3
812	Personal & laundry services . . . . .	961	168 222	49 485	10 768	3 920	40.0	3.8
8121	Personal care services . . . . .	516	46 601	18 446	4 164	1 989	45.9	5.1
81211	Hair, nail, & skin care services . . . . .	479	44 196	17 948	4 055	1 781	46.0	5.3
812111	Barber shops . . . . .	6	539	233	52	19	17.6	18.9
812112	Beauty shops . . . . .	465	43 348	17 625	3 981	1 754	46.1	5.0
81219	Other personal care services . . . . .	37	2 405	498	109	208	42.2	2.7
812199	Other personal care services . . . . .	27	1 487	334	72	78	56.7	4.4
8122	Death care services . . . . .	253	72 166	17 017	3 466	756	43.2	4.2
81221	Funeral homes & funeral services . . . . .	168	68 537	15 759	3 266	635	42.4	2.9
812210	Funeral homes & funeral services . . . . .	168	68 537	15 759	3 266	635	42.4	2.9
8122101	Funeral homes . . . . .	165	D	D	D	f	D	D
81222	Cemeteries & crematories . . . . .	85	3 629	1 258	200	121	58.1	29.3
812220	Cemeteries & crematories . . . . .	85	3 629	1 258	200	121	58.1	29.3
8123	Drycleaning & laundry services . . . . .	145	39 693	11 288	2 581	946	21.6	1.9
81231	Coin-operated laundries & drycleaners . . . . .	62	D	D	D	c	D	D
812310	Coin-operated laundries & drycleaners . . . . .	62	D	D	D	c	D	D
8123102	Coin-operated laundries & drycleaning stores . . . . .	61	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	67	D	D	D	e	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	67	D	D	D	e	D	D
8123202	Drycleaning plants . . . . .	52	D	D	D	e	D	D
8123203	Garment pressing & agents for laundries . . . . .	5	D	D	D	b	D	D
81233	Linen & uniform supply . . . . .	16	D	D	D	e	D	D
812331	Linen supply . . . . .	8	D	D	D	c	D	D
8129	Other personal services . . . . .	47	9 762	2 734	557	229	63.0	2.3
81292	Photofinishing . . . . .	25	D	D	D	c	D	D
812922	One-hour photofinishing . . . . .	17	D	D	D	c	D	D
81299	All other personal services . . . . .	20	2 667	873	174	55	88.6	4.3
812990	All other personal services . . . . .	20	2 667	873	174	55	88.6	4.3
8129909	All other miscellaneous personal services . . . . .	20	2 667	873	174	55	88.6	4.3

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DULUTH–SUPERIOR, MN–WI MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>150</b>	<b>56 896</b>	<b>34 441</b>	<b>9 266</b>	<b>2 222</b>	<b>1 058</b>	<b>36.6</b>	<b>24.6</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	150	56 896	34 441	9 266	2 222	1 058	36.6	24.6
8132	Grantmaking & giving services . . . . .	14	24 581	4 004	1 227	299	52	44.3	.5
81321	Grantmaking & giving services . . . . .	14	24 581	4 004	1 227	299	52	44.3	.5
8133	Social advocacy organizations . . . . .	21	4 513	4 523	1 419	328	91	35.5	45.7
81331	Social advocacy organizations . . . . .	21	4 513	4 523	1 419	328	91	35.5	45.7
8134	Civic & social organizations . . . . .	79	18 088	16 707	3 928	955	720	21.5	50.4
81341	Civic & social organizations . . . . .	79	18 088	16 707	3 928	955	720	21.5	50.4
813410	Civic & social organizations . . . . .	79	18 088	16 707	3 928	955	720	21.5	50.4
8134101	Civic & social organizations, with restaurants & bars . . . . .	40	12 076	10 977	2 304	557	425	26.7	44.1
8134102	Civic & social organizations, without restaurants & bars . . . . .	39	6 012	5 730	1 624	398	295	11.2	62.9
8139	Business/professional/labor/political/& similar organizations . . . . .	36	9 714	9 207	2 692	640	195	45.7	27.7
81391	Business associations . . . . .	19	5 202	5 074	1 829	415	91	53.8	5.0
813910	Business associations . . . . .	19	5 202	5 074	1 829	415	91	53.8	5.0
<b>FARGO–MOORHEAD, ND–MN MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>96</b>	<b>58 633</b>	<b>26 174</b>	<b>6 741</b>	<b>1 558</b>	<b>624</b>	<b>13.4</b>	<b>6.0</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	96	58 633	26 174	6 741	1 558	624	13.4	6.0
8132	Grantmaking & giving services . . . . .	15	31 995	2 053	1 007	253	75	.6	2.4
81321	Grantmaking & giving services . . . . .	15	31 995	2 053	1 007	253	75	.6	2.4
813212	Voluntary health organizations . . . . .	7	D	D	D	D	b	D	D
8134	Civic & social organizations . . . . .	43	14 879	14 009	2 738	558	409	23.7	17.1
81341	Civic & social organizations . . . . .	43	14 879	14 009	2 738	558	409	23.7	17.1
813410	Civic & social organizations . . . . .	43	14 879	14 009	2 738	558	409	23.7	17.1
8134101	Civic & social organizations, with restaurants & bars . . . . .	23	12 724	12 014	2 294	458	341	23.3	12.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	20	2 155	1 995	444	100	68	25.9	46.6
8139	Business/professional/labor/political/& similar organizations . . . . .	31	10 162	8 818	2 522	622	111	33.1	1.1
81391	Business associations . . . . .	20	7 431	6 557	2 030	504	75	15.4	.6
813910	Business associations . . . . .	20	7 431	6 557	2 030	504	75	15.4	.6
<b>GRAND FORKS, ND–MN MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>54</b>	<b>21 229</b>	<b>16 247</b>	<b>3 818</b>	<b>939</b>	<b>478</b>	<b>22.0</b>	<b>19.6</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	54	21 229	16 247	3 818	939	478	22.0	19.6
8134	Civic & social organizations . . . . .	27	10 089	9 346	1 965	467	357	17.9	16.8
81341	Civic & social organizations . . . . .	27	10 089	9 346	1 965	467	357	17.9	16.8
813410	Civic & social organizations . . . . .	27	10 089	9 346	1 965	467	357	17.9	16.8
8134101	Civic & social organizations, with restaurants & bars . . . . .	11	6 548	6 353	964	233	162	7.3	18.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	16	3 541	2 993	1 001	234	195	37.4	14.3
8139	Business/professional/labor/political/& similar organizations . . . . .	17	3 283	3 200	675	169	46	55.5	6.5
<b>LA CROSSE, WI–MN MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>45</b>	<b>22 032</b>	<b>11 569</b>	<b>3 516</b>	<b>859</b>	<b>521</b>	<b>77.9</b>	<b>4.8</b>
813	Religious/grantmaking/civic/professional & similar org . . . .	45	22 032	11 569	3 516	859	521	77.9	4.8
8132	Grantmaking & giving services . . . . .	7	10 992	1 186	586	133	21	96.3	1.5
81321	Grantmaking & giving services . . . . .	7	10 992	1 186	586	133	21	96.3	1.5
8134	Civic & social organizations . . . . .	20	D	D	D	D	e	D	D
81341	Civic & social organizations . . . . .	20	D	D	D	D	e	D	D
813410	Civic & social organizations . . . . .	20	D	D	D	D	e	D	D
8134101	Civic & social organizations, with restaurants & bars . . . . .	11	D	D	D	D	c	D	D
8134102	Civic & social organizations, without restaurants & bars . . . . .	9	2 825	2 554	1 241	306	333	10.1	7.2
8139	Business/professional/labor/political/& similar organizations . . . . .	15	D	D	D	D	b	D	D

See footnotes at end of table.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNEAPOLIS—ST. PAUL, MN—WI MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>1 278</b>	<b>1 710 917</b>	<b>737 613</b>	<b>224 990</b>	<b>53 094</b>	<b>12 636</b>	<b>18.2</b>	<b>6.5</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	1 278	1 710 917	737 613	224 990	53 094	12 636	18.2	6.5
8132	Grantmaking & giving services . . . . .	185	999 597	141 879	64 298	15 154	2 774	16.8	2.6
81321	Grantmaking & giving services . . . . .	185	999 597	141 879	64 298	15 154	2 774	16.8	2.6
813211	Grantmaking foundations . . . . .	95	758 322	44 137	15 963	3 633	481	12.1	1.9
813212	Voluntary health organizations . . . . .	41	88 114	64 283	34 431	8 274	1 796	10.9	5.7
813219	Other grantmaking & giving services . . . . .	49	153 161	33 459	13 904	3 247	497	43.2	4.2
8133	Social advocacy organizations . . . . .	175	93 219	79 202	27 951	6 425	1 417	33.8	18.6
81331	Social advocacy organizations . . . . .	175	93 219	79 202	27 951	6 425	1 417	33.8	18.6
813311	Human rights organizations . . . . .	18	8 130	7 229	3 450	857	212	49.2	8.4
813312	Environment, conservation, & wildlife organizations . . . . .	52	49 086	38 441	12 364	2 680	607	23.0	23.0
813319	Other social advocacy organizations . . . . .	105	36 003	33 532	12 137	2 888	598	45.0	14.8
8134	Civic & social organizations . . . . .	407	323 894	247 534	53 741	12 537	5 576	5.9	14.7
81341	Civic & social organizations . . . . .	407	323 894	247 534	53 741	12 537	5 576	5.9	14.7
813410	Civic & social organizations . . . . .	407	323 894	247 534	53 741	12 537	5 576	5.9	14.7
8134101	Civic & social organizations, with restaurants & bars . . . . .	176	127 013	119 263	22 736	5 462	2 980	6.3	14.7
8134102	Civic & social organizations, without restaurants & bars . . . . .	231	196 881	128 271	31 005	7 075	2 596	5.7	14.7
8139	Business/professional/labor/political/& similar organizations . . . . .	511	294 207	268 998	79 000	18 978	2 869	31.3	6.9
81391	Business associations . . . . .	231	171 693	157 423	49 722	11 965	1 513	30.8	3.6
813910	Business associations . . . . .	231	171 693	157 423	49 722	11 965	1 513	30.8	3.6
81392	Professional organizations . . . . .	98	67 105	58 840	17 360	4 127	588	25.9	1.3
813920	Professional organizations . . . . .	98	67 105	58 840	17 360	4 127	588	25.9	1.3
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	182	55 409	52 735	11 918	2 886	768	39.7	23.8
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	182	55 409	52 735	11 918	2 886	768	39.7	23.8
<b>ROCHESTER, MN MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>60</b>	<b>28 357</b>	<b>21 119</b>	<b>4 621</b>	<b>1 087</b>	<b>345</b>	<b>38.5</b>	<b>14.4</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	60	28 357	21 119	4 621	1 087	345	38.5	14.4
8134	Civic & social organizations . . . . .	18	9 496	8 792	1 331	322	169	16.8	36.0
81341	Civic & social organizations . . . . .	18	9 496	8 792	1 331	322	169	16.8	36.0
813410	Civic & social organizations . . . . .	18	9 496	8 792	1 331	322	169	16.8	36.0
8134101	Civic & social organizations, with restaurants & bars . . . . .	11	6 747	6 282	992	246	121	12.4	21.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	7	2 749	2 510	339	76	48	27.5	72.5
8139	Business/professional/labor/political/& similar organizations . . . . .	24	9 583	8 478	2 152	489	112	29.7	3.9
81392	Professional organizations . . . . .	9	7 008	6 016	1 470	334	62	13.8	—
813920	Professional organizations . . . . .	9	7 008	6 016	1 470	334	62	13.8	—
<b>ST. CLOUD, MN MSA</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>113</b>	<b>41 632</b>	<b>30 862</b>	<b>7 765</b>	<b>1 882</b>	<b>880</b>	<b>23.4</b>	<b>25.4</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	113	41 632	30 862	7 765	1 882	880	23.4	25.4
8132	Grantmaking & giving services . . . . .	11	12 676	4 016	1 735	418	138	29.0	23.7
81321	Grantmaking & giving services . . . . .	11	12 676	4 016	1 735	418	138	29.0	23.7
8134	Civic & social organizations . . . . .	65	11 250	10 635	2 792	721	521	13.3	52.5
81341	Civic & social organizations . . . . .	65	11 250	10 635	2 792	721	521	13.3	52.5
813410	Civic & social organizations . . . . .	65	11 250	10 635	2 792	721	521	13.3	52.5
8134101	Civic & social organizations, with restaurants & bars . . . . .	28	7 705	7 499	1 605	440	287	18.7	32.2
8134102	Civic & social organizations, without restaurants & bars . . . . .	37	3 545	3 136	1 187	281	234	1.6	96.8
8139	Business/professional/labor/political/& similar organizations . . . . .	31	16 864	15 383	2 979	690	195	25.3	7.4
81391	Business associations . . . . .	19	12 735	11 872	2 578	587	149	7.3	4.6
813910	Business associations . . . . .	19	12 735	11 872	2 578	587	149	7.3	4.6

See footnotes at end of table.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE MINNESOTA METROPOLITAN AREAS</b>									
<b>81</b>	<b>Other services (except public administration) .</b>	<b>980</b>	<b>316 561</b>	<b>209 396</b>	<b>49 839</b>	<b>11 662</b>	<b>6 492</b>	<b>19.1</b>	<b>29.4</b>
813	Religious/grantmaking/civic/professional & similar org . . . . .	980	316 561	209 396	49 839	11 662	6 492	19.1	29.4
8132	Grantmaking & giving services . . . . .	75	114 447	23 412	8 678	2 015	345	17.4	4.9
81321	Grantmaking & giving services . . . . .	75	114 447	23 412	8 678	2 015	345	17.4	4.9
813211	Grantmaking foundations . . . . .	20	36 679	4 627	1 858	449	67	25.3	—
813219	Other grantmaking & giving services . . . . .	47	76 563	17 958	6 459	1 483	257	13.5	7.1
8133	Social advocacy organizations . . . . .	72	16 774	15 328	3 680	873	277	19.6	24.9
81331	Social advocacy organizations . . . . .	72	16 774	15 328	3 680	873	277	19.6	24.9
813312	Environment, conservation, & wildlife organizations .	34	8 308	7 440	1 461	382	138	24.9	35.6
813319	Other social advocacy organizations . . . . .	28	7 325	6 690	1 837	421	116	10.6	7.0
8134	Civic & social organizations . . . . .	604	D	D	D	D	i	D	D
81341	Civic & social organizations . . . . .	604	D	D	D	D	i	D	D
813410	Civic & social organizations . . . . .	604	D	D	D	D	i	D	D
8134101	Civic & social organizations, with restaurants & bars . . . . .	351	112 216	103 363	19 883	4 693	3 885	16.7	45.3
8134102	Civic & social organizations, without restaurants & bars . . . . .	253	D	D	D	D	g	D	D
8139	Business/professional/labor/political/& similar organizations . . . . .	229	D	D	D	D	f	D	D
81391	Business associations . . . . .	138	23 284	21 573	6 472	1 588	424	40.6	12.4
813910	Business associations . . . . .	138	23 284	21 573	6 472	1 588	424	40.6	12.4
81392	Professional organizations . . . . .	20	D	D	D	D	b	D	D
813920	Professional organizations . . . . .	20	D	D	D	D	b	D	D
81399	Other similar organizations (exc bus, prof, labor, & political) . . . . .	71	D	D	D	D	e	D	D
813990	Other similar organizations (exc bus, prof, labor, & political) . . . . .	71	D	D	D	D	e	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.  
<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AITKIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>11</b>	<b>3 025</b>	<b>607</b>	<b>137</b>	<b>30</b>	<b>49.1</b>	<b>—</b>
811	Repair & maintenance . . . . .	5	1 565	340	87	18	20.7	—
8111	Automotive repair & maintenance . . . . .	5	1 565	340	87	18	20.7	—
812	Personal & laundry services . . . . .	6	1 460	267	50	12	79.6	—
8121	Personal care services . . . . .	3	D	D	D	a	D	D
81211	Hair, nail, & skin care services . . . . .	3	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ANOKA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>399</b>	<b>169 977</b>	<b>49 405</b>	<b>11 406</b>	<b>2 502</b>	<b>20.1</b>	<b>5.5</b>
811	Repair & maintenance .....	274	136 553	36 535	8 432	1 600	20.9	5.0
8111	Automotive repair & maintenance .....	193	88 205	23 327	5 736	1 144	22.6	6.0
81111	Automotive mechanical & electrical repair & maintenance .....	121	46 707	12 851	2 868	504	26.0	5.2
811111	General automotive repair .....	89	33 591	9 173	2 073	370	29.4	6.4
811112	Automotive exhaust system repair .....	10	4 140	809	193	35	22.4	—
811113	Automotive transmission repair .....	10	3 585	1 036	246	40	30.0	3.1
811118	Other automotive mechanical & electrical repair & maintenance .....	12	5 391	1 833	356	59	5.4	2.6
8111182	Brake, front end, & wheel alignment .....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	48	31 191	7 679	1 862	296	19.8	8.7
811121	Automotive body, paint, & interior repair & maintenance .....	37	23 530	6 357	1 544	246	13.1	6.3
8111211	Paint or body repair shops .....	35	D	D	D	c	D	D
8111213	Upholstery & interior repair shops .....	2	D	D	D	a	D	D
811122	Automotive glass replacement shops .....	11	7 661	1 322	318	50	40.5	16.0
81119	Other automotive repair & maintenance .....	24	10 307	2 797	1 006	344	15.4	1.8
811191	Automotive oil change & lubrication shops .....	9	D	D	D	c	D	D
811192	Carwashes .....	11	4 731	1 483	680	214	13.8	.2
8112	Electronic & precision equipment repair & maintenance .....	19	5 931	1 404	255	44	29.3	7.4
81121	Electronic & precision equipment repair & maintenance .....	19	5 931	1 404	255	44	29.3	7.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	13 495	4 678	882	142	16.2	6.4
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	13 495	4 678	882	142	16.2	6.4
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	28	13 495	4 678	882	142	16.2	6.4
8114	Personal & household goods repair & maintenance .....	34	28 922	7 126	1 559	270	16.4	.6
81141	Home & garden equipment & appliance repair & maintenance .....	6	1 720	501	110	31	84.0	—
81149	Other personal & household goods repair & maintenance .....	25	26 828	6 446	1 416	224	11.9	.6
811490	Other personal & household goods repair & maintenance .....	25	26 828	6 446	1 416	224	11.9	.6
8114903	Welding repair .....	13	D	D	D	c	D	D
8114909	All other repair & related services .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	125	33 424	12 870	2 974	902	16.7	7.9
8121	Personal care services .....	91	17 279	7 571	1 785	631	21.7	4.1
81211	Hair, nail, & skin care services .....	73	15 575	7 207	1 685	555	22.6	2.7
812112	Beauty shops .....	70	15 339	7 157	1 680	553	21.8	2.7
81219	Other personal care services .....	18	1 704	364	100	76	13.0	17.4
812199	Other personal care services .....	14	D	D	D	b	D	D
8122	Death care services .....	8	6 378	1 647	392	54	12.8	15.7
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
8122101	Funeral homes .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	16	3 682	1 470	324	124	9.3	.4
81231	Coin-operated laundries & drycleaners .....	5	1 219	358	74	27	3.4	—
812310	Coin-operated laundries & drycleaners .....	5	1 219	358	74	27	3.4	—
8123102	Coin-operated laundries & drycleaning stores .....	5	1 219	358	74	27	3.4	—
81232	Drycleaning & laundry services (except coin-operated) .....	11	2 463	1 112	250	97	12.3	.6
812320	Drycleaning & laundry services (except coin-operated) .....	11	2 463	1 112	250	97	12.3	.6
8123202	Drycleaning plants .....	6	1 670	752	185	69	18.1	—
8129	Other personal services .....	10	6 085	2 182	473	93	10.9	14.9
81292	Photofinishing .....	5	D	D	D	b	D	D
<b>BECKER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>63</b>	<b>21 481</b>	<b>8 535</b>	<b>1 787</b>	<b>668</b>	<b>32.5</b>	<b>2.2</b>
811	Repair & maintenance .....	40	17 963	7 473	1 557	569	27.6	1.5
8111	Automotive repair & maintenance .....	27	9 431	2 637	621	111	41.9	2.8
81111	Automotive mechanical & electrical repair & maintenance .....	12	5 998	1 949	476	68	18.7	4.4
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	14	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	11	2 412	452	95	30	75.0	—
8112	Electronic & precision equipment repair & maintenance .....	4	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance .....	4	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	3	D	D	D	e	D	D
812	Personal & laundry services .....	23	3 518	1 062	230	99	57.5	6.0
8121	Personal care services .....	14	1 248	484	105	51	46.8	16.8
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BELTRAMI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>62</b>	<b>23 314</b>	<b>6 590</b>	<b>1 752</b>	<b>574</b>	<b>23.8</b>	<b>1.1</b>
811	Repair & maintenance .....	32	17 181	4 493	1 300	419	24.9	1.2
8111	Automotive repair & maintenance .....	24	9 318	2 051	707	329	35.7	1.2
81111	Automotive mechanical & electrical repair & maintenance .....	10	2 695	412	102	23	67.1	.9
811111	General automotive repair .....	6	1 896	298	72	14	53.2	1.3
81112	Automotive body, paint, interior, & glass repair .....	9	3 804	789	180	41	32.5	2.3
811121	Automotive body, paint, & interior repair & maintenance .....	6	2 259	553	135	30	26.5	—
81119	Other automotive repair & maintenance .....	5	2 819	850	425	265	10.0	—
8112	Electronic & precision equipment repair & maintenance .....	3	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	30	6 133	2 097	452	155	20.7	.7
8121	Personal care services .....	19	1 905	760	164	82	42.8	1.7
81211	Hair, nail, & skin care services .....	16	1 785	746	159	79	39.0	1.8
812112	Beauty shops .....	15	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>BENTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>13 702</b>	<b>2 869</b>	<b>730</b>	<b>174</b>	<b>25.1</b>	<b>1.0</b>
811	Repair & maintenance .....	30	12 299	2 412	632	137	27.1	.8
8111	Automotive repair & maintenance .....	21	10 169	1 964	532	104	22.9	.8
81111	Automotive mechanical & electrical repair & maintenance .....	14	8 596	1 490	425	73	20.6	—
811111	General automotive repair .....	9	6 240	959	318	55	15.2	—
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	1 340	338	71	19	18.7	1.3
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	8	1 403	457	98	37	8.1	2.9
8121	Personal care services .....	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>BIG STONE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 396</b>	<b>379</b>	<b>87</b>	<b>34</b>	<b>71.7</b>	<b>—</b>
811	Repair & maintenance .....	9	2 211	306	70	25	69.8	—
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
<b>BLUE EARTH COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>101</b>	<b>36 070</b>	<b>10 567</b>	<b>2 535</b>	<b>662</b>	<b>15.2</b>	<b>5.9</b>
811	Repair & maintenance .....	54	21 721	5 588	1 339	294	17.5	8.7
8111	Automotive repair & maintenance .....	41	17 172	4 304	1 025	217	18.6	7.8
81111	Automotive mechanical & electrical repair & maintenance .....	26	8 618	2 019	503	101	24.1	14.5
811111	General automotive repair .....	20	6 487	1 567	397	79	24.6	5.4
81112	Automotive body, paint, interior, & glass repair .....	10	6 678	1 763	384	70	15.8	—
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	5	1 876	522	138	46	3.9	4.9
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	47	14 349	4 979	1 196	368	11.6	1.6
8121	Personal care services .....	26	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	20	2 726	1 078	260	90	26.4	—
812112	Beauty shops .....	16	D	D	D	b	D	D
8122	Death care services .....	7	2 725	697	223	34	22.6	6.1
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	11	7 239	2 594	616	152	3.2	.9
81232	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D

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**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BROWN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>47</b>	<b>12 392</b>	<b>3 270</b>	<b>723</b>	<b>190</b>	<b>27.0</b>	<b>8.9</b>
811	Repair & maintenance . . . . .	26	8 684	2 187	534	120	31.5	11.4
8111	Automotive repair & maintenance . . . . .	20	7 470	1 897	458	103	33.1	5.5
81111	Automotive mechanical & electrical repair & maintenance . . . . .	12	D	D	D	b	D	D
811111	General automotive repair . . . . .	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	7	3 515	926	227	41	23.8	9.5
811121	Automotive body, paint, & interior repair & maintenance . . . . .	7	3 515	926	227	41	23.8	9.5
8111211	Paint or body repair shops . . . . .	7	3 515	926	227	41	23.8	9.5
812	Personal & laundry services . . . . .	21	3 708	1 083	189	70	16.3	3.0
8121	Personal care services . . . . .	14	1 161	494	105	48	30.1	7.8
81211	Hair, nail, & skin care services . . . . .	12	D	D	D	b	D	D
812112	Beauty shops . . . . .	12	D	D	D	b	D	D
8122	Death care services . . . . .	4	D	D	D	a	D	D
<b>CARLTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>43</b>	<b>7 957</b>	<b>2 090</b>	<b>482</b>	<b>110</b>	<b>48.0</b>	<b>11.4</b>
811	Repair & maintenance . . . . .	25	4 954	1 224	294	60	50.9	17.4
8111	Automotive repair & maintenance . . . . .	18	3 144	591	149	34	62.1	2.4
81111	Automotive mechanical & electrical repair & maintenance . . . . .	11	1 960	335	88	19	67.9	3.8
8114	Personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	3	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	3	D	D	D	a	D	D
812	Personal & laundry services . . . . .	18	3 003	866	188	50	43.3	1.5
8121	Personal care services . . . . .	9	549	180	40	18	75.0	—
81211	Hair, nail, & skin care services . . . . .	8	D	D	D	a	D	D
<b>CARVER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>76</b>	<b>46 469</b>	<b>18 670</b>	<b>4 076</b>	<b>675</b>	<b>13.3</b>	<b>1.4</b>
811	Repair & maintenance . . . . .	41	40 096	16 030	3 537	458	12.2	.6
8111	Automotive repair & maintenance . . . . .	24	9 179	2 231	511	109	35.6	1.9
81111	Automotive mechanical & electrical repair & maintenance . . . . .	14	5 566	1 476	327	57	43.7	2.0
811111	General automotive repair . . . . .	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	5	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	4	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	4	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance . . . . .	4	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	4	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	4	D	D	D	a	D	D
812	Personal & laundry services . . . . .	35	6 373	2 640	539	217	20.3	6.3
8121	Personal care services . . . . .	21	2 634	1 154	251	113	36.6	—
81211	Hair, nail, & skin care services . . . . .	18	D	D	D	b	D	D
812112	Beauty shops . . . . .	18	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	8	1 832	827	192	89	8.9	21.4
81232	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	6	D	D	D	b	D	D
8123202	Drycleaning plants . . . . .	5	D	D	D	b	D	D
<b>CASS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>21</b>	<b>4 173</b>	<b>983</b>	<b>184</b>	<b>62</b>	<b>54.3</b>	<b>2.8</b>
811	Repair & maintenance . . . . .	11	2 684	646	112	41	36.8	3.5
8111	Automotive repair & maintenance . . . . .	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	10	1 489	337	72	21	85.9	1.6
<b>CHIPPEWA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>20</b>	<b>7 584</b>	<b>1 625</b>	<b>352</b>	<b>86</b>	<b>22.2</b>	<b>—</b>
811	Repair & maintenance . . . . .	11	3 322	739	176	42	22.6	—
8111	Automotive repair & maintenance . . . . .	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	7	2 825	637	155	34	14.8	—
811111	General automotive repair . . . . .	7	2 825	637	155	34	14.8	—
812	Personal & laundry services . . . . .	9	4 262	886	176	44	21.9	—
8123	Drycleaning & laundry services . . . . .	3	D	D	D	b	D	D
81233	Linen & uniform supply . . . . .	1	D	D	D	a	D	D

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHISAGO COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>50</b>	<b>11 826</b>	<b>2 646</b>	<b>619</b>	<b>192</b>	<b>41.2</b>	<b>4.7</b>
811	Repair & maintenance .....	35	8 788	1 661	403	100	50.0	6.3
8111	Automotive repair & maintenance .....	29	8 222	1 581	385	86	47.3	6.8
81111	Automotive mechanical & electrical repair & maintenance .....	18	5 370	1 196	300	60	22.6	10.4
811111	General automotive repair .....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	15	3 038	985	216	92	16.0	—
8121	Personal care services .....	11	1 232	585	134	69	39.4	—
81211	Hair, nail, & skin care services .....	11	1 232	585	134	69	39.4	—
812112	Beauty shops .....	11	1 232	585	134	69	39.4	—
8123	Drycleaning & laundry services .....	1	D	D	D	a	D	D
81231	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores .....	1	D	D	D	a	D	D
<b>CLAY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>76</b>	<b>17 913</b>	<b>4 917</b>	<b>1 042</b>	<b>299</b>	<b>34.0</b>	<b>2.0</b>
811	Repair & maintenance .....	42	12 037	2 859	565	137	30.8	2.4
8111	Automotive repair & maintenance .....	34	10 173	2 349	459	108	29.8	2.9
81111	Automotive mechanical & electrical repair & maintenance .....	16	4 290	1 017	183	36	25.4	—
811111	General automotive repair .....	14	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	14	4 783	1 098	230	48	31.0	3.9
811121	Automotive body, paint, & interior repair & maintenance .....	11	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	1 003	342	76	22	33.9	—
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	34	5 876	2 058	477	162	40.5	1.2
8121	Personal care services .....	20	2 858	1 271	311	107	27.0	2.1
81211	Hair, nail, & skin care services .....	17	D	D	D	b	D	D
812112	Beauty shops .....	16	D	D	D	b	D	D
8122	Death care services .....	5	D	D	D	b	D	D
<b>CLEARWATER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>2 232</b>	<b>235</b>	<b>52</b>	<b>21</b>	<b>76.3</b>	<b>2.3</b>
811	Repair & maintenance .....	3	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>COOK COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>667</b>	<b>205</b>	<b>26</b>	<b>8</b>	<b>100.0</b>	<b>—</b>
<b>COTTONWOOD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>5 937</b>	<b>1 179</b>	<b>265</b>	<b>76</b>	<b>60.0</b>	<b>6.7</b>
811	Repair & maintenance .....	18	4 579	758	180	51	73.4	8.5
8111	Automotive repair & maintenance .....	11	2 725	380	86	25	74.8	14.2
8114	Personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	11	1 358	421	85	25	15.0	1.0

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CROW WING COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>84</b>	<b>21 091</b>	<b>5 205</b>	<b>1 148</b>	<b>352</b>	<b>48.8</b>	<b>4.1</b>
811	Repair & maintenance .....	49	14 345	2 696	618	152	49.6	4.3
8111	Automotive repair & maintenance .....	29	10 768	2 064	468	107	35.9	4.6
81111	Automotive mechanical & electrical repair & maintenance .....	9	3 079	642	145	29	37.3	6.7
811111	General automotive repair .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	16	6 172	1 082	254	54	35.8	.8
811121	Automotive body, paint, & interior repair & maintenance .....	12	3 311	657	152	36	57.3	1.5
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	4	2 861	425	102	18	10.9	—
81119	Other automotive repair & maintenance .....	4	1 517	340	69	24	33.8	15.4
8114	Personal & household goods repair & maintenance .....	13	2 172	418	107	34	84.9	6.0
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	35	6 746	2 509	530	200	47.1	3.8
8121	Personal care services .....	18	2 699	1 334	298	120	12.8	9.4
81211	Hair, nail, & skin care services .....	18	2 699	1 334	298	120	12.8	9.4
812112	Beauty shops .....	18	2 699	1 334	298	120	12.8	9.4
8122	Death care services .....	6	2 207	692	126	27	59.9	—
8123	Drycleaning & laundry services .....	7	901	225	53	34	66.4	—
<b>DAKOTA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>488</b>	<b>279 050</b>	<b>101 744</b>	<b>23 082</b>	<b>4 515</b>	<b>11.8</b>	<b>8.6</b>
811	Repair & maintenance .....	286	182 547	66 835	15 585	2 403	12.6	8.0
8111	Automotive repair & maintenance .....	198	120 055	36 782	8 380	1 603	12.6	8.6
81111	Automotive mechanical & electrical repair & maintenance .....	115	65 954	19 849	4 534	745	11.4	9.0
811111	General automotive repair .....	83	47 335	14 604	3 435	549	12.4	12.1
811112	Automotive exhaust system repair .....	3	1 925	401	96	18	—	—
811113	Automotive transmission repair .....	12	7 637	2 256	548	70	3.8	—
811118	Other automotive mechanical & electrical repair & maintenance .....	17	9 057	2 588	455	108	14.5	1.9
8111182	Brake, front end, & wheel alignment .....	9	6 472	1 806	267	67	8.8	—
81112	Automotive body, paint, interior, & glass repair .....	54	44 109	13 200	2 903	398	13.0	9.4
811121	Automotive body, paint, & interior repair & maintenance .....	43	29 958	9 277	2 247	303	15.5	.9
8111211	Paint or body repair shops .....	39	D	D	D	e	D	D
811122	Automotive glass replacement shops .....	11	14 151	3 923	656	95	7.7	27.2
81119	Other automotive repair & maintenance .....	29	9 992	3 733	943	460	18.5	2.4
811191	Automotive oil change & lubrication shops .....	14	5 709	1 531	342	145	7.7	2.7
811192	Carwashes .....	12	3 146	2 034	563	304	38.5	2.5
8112	Electronic & precision equipment repair & maintenance .....	24	24 387	15 934	3 887	364	13.2	1.6
81121	Electronic & precision equipment repair & maintenance .....	24	24 387	15 934	3 887	364	13.2	1.6
811212	Computer & office machine repair & maintenance .....	15	20 856	14 984	3 667	326	12.4	1.9
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	22	17 195	5 005	1 027	164	3.6	17.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	22	17 195	5 005	1 027	164	3.6	17.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	22	17 195	5 005	1 027	164	3.6	17.3
8114	Personal & household goods repair & maintenance .....	42	20 910	9 114	2 291	272	19.9	4.3
81141	Home & garden equipment & appliance repair & maintenance .....	12	6 366	2 554	604	85	33.8	10.8
811411	Home & garden equipment repair & maintenance .....	7	1 941	409	94	20	60.9	—
811412	Appliance repair & maintenance .....	5	4 425	2 145	510	65	21.9	15.6
81142	Reupholstery & furniture repair .....	9	2 145	444	103	23	46.8	1.5
811420	Reupholstery & furniture repair .....	9	2 145	444	103	23	46.8	1.5
81149	Other personal & household goods repair & maintenance .....	16	11 936	5 972	1 552	151	8.2	1.4
811490	Other personal & household goods repair & maintenance .....	16	11 936	5 972	1 552	151	8.2	1.4
8114903	Welding repair .....	4	D	D	D	c	D	D
812	Personal & laundry services .....	202	96 503	34 909	7 497	2 112	10.1	9.7
8121	Personal care services .....	121	31 330	14 543	3 594	1 137	12.8	9.4
81211	Hair, nail, & skin care services .....	95	26 988	13 278	3 282	944	10.4	10.6
812111	Barber shops .....	4	D	D	D	b	D	D
812112	Beauty shops .....	83	25 539	12 696	3 154	900	9.6	11.2
812113	Nail salons .....	8	D	D	D	a	D	D
81219	Other personal care services .....	26	4 342	1 265	312	193	27.9	2.0
812199	Other personal care services .....	21	D	D	D	c	D	D
8122	Death care services .....	15	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	13	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	13	D	D	D	b	D	D
8122101	Funeral homes .....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	52	27 925	7 992	1 849	524	10.4	3.1
81231	Coin-operated laundries & drycleaners .....	10	3 593	794	184	55	45.5	1.6
812310	Coin-operated laundries & drycleaners .....	10	3 593	794	184	55	45.5	1.6
8123102	Coin-operated laundries & drycleaning stores .....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	39	8 107	2 689	661	318	15.6	10.1
812320	Drycleaning & laundry services (except coin-operated) .....	39	8 107	2 689	661	318	15.6	10.1
8123202	Drycleaning plants .....	36	D	D	D	e	D	D
81233	Linen & uniform supply .....	3	16 225	4 509	1 004	151	—	—
812332	Industrial launderers .....	3	16 225	4 509	1 004	151	—	—
8129	Other personal services .....	14	D	D	D	e	D	D
81292	Photofinishing .....	10	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	10	D	D	D	e	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DODGE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>34</b>	<b>14 258</b>	<b>4 653</b>	<b>982</b>	<b>173</b>	<b>26.3</b>	<b>.2</b>
811	Repair & maintenance .....	24	13 137	4 478	943	158	21.3	—
8111	Automotive repair & maintenance .....	16	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	1 961	1 335	273	48	54.1	—
81121	Automotive body, paint, & interior repair & maintenance .....	4	1 961	1 335	273	48	54.1	—
8112	Electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 121	175	39	15	85.0	2.3
<b>DOUGLAS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>65</b>	<b>15 053</b>	<b>3 577</b>	<b>747</b>	<b>241</b>	<b>56.0</b>	<b>1.0</b>
811	Repair & maintenance .....	42	11 202	2 382	459	122	57.0	.9
8111	Automotive repair & maintenance .....	27	6 833	1 562	294	78	70.8	—
81111	Automotive mechanical & electrical repair & maintenance .....	18	3 882	693	166	40	81.7	—
811111	General automotive repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	1 898	202	34	13	10.1	—
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	23	3 851	1 195	288	119	53.2	1.2
8121	Personal care services .....	11	1 172	464	106	43	54.9	2.5
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
<b>FARIBAUT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>27</b>	<b>5 281</b>	<b>864</b>	<b>179</b>	<b>55</b>	<b>60.0</b>	<b>3.5</b>
811	Repair & maintenance .....	13	3 387	458	97	29	61.4	.9
8111	Automotive repair & maintenance .....	9	D	D	D	a	D	D
812	Personal & laundry services .....	14	1 894	406	82	26	57.4	8.1
8121	Personal care services .....	9	631	180	37	16	75.6	24.4
81211	Hair, nail, & skin care services .....	9	631	180	37	16	75.6	24.4
<b>FILLMORE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>32</b>	<b>7 045</b>	<b>1 206</b>	<b>286</b>	<b>74</b>	<b>50.5</b>	<b>.5</b>
811	Repair & maintenance .....	17	5 740	852	207	55	49.1	—
8111	Automotive repair & maintenance .....	11	5 118	672	167	46	46.2	—
81111	Automotive mechanical & electrical repair & maintenance .....	7	3 606	520	132	29	23.7	—
811111	General automotive repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	15	1 305	354	79	19	56.4	2.7
<b>FREEBORN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>50</b>	<b>9 797</b>	<b>2 445</b>	<b>580</b>	<b>225</b>	<b>54.3</b>	<b>4.7</b>
811	Repair & maintenance .....	27	6 983	1 504	360	106	58.4	—
8111	Automotive repair & maintenance .....	20	4 987	1 181	291	85	66.2	—
81111	Automotive mechanical & electrical repair & maintenance .....	15	3 735	690	162	45	80.8	—
811111	General automotive repair .....	13	D	D	D	b	D	D
812	Personal & laundry services .....	23	2 814	941	220	119	44.3	16.3
8121	Personal care services .....	13	1 350	510	120	69	28.7	30.8
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GOODHUE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>74</b>	<b>29 028</b>	<b>6 275</b>	<b>1 399</b>	<b>383</b>	<b>35.3</b>	<b>1.4</b>
811	Repair & maintenance .....	44	20 863	3 600	779	160	43.5	.4
8111	Automotive repair & maintenance .....	28	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	17	6 404	1 094	206	55	66.2	1.3
811111	General automotive repair .....	14	5 545	876	168	46	72.9	1.5
81112	Automotive body, paint, interior, & glass repair .....	8	2 962	813	202	28	56.4	—
811121	Automotive body, paint, & interior repair & maintenance .....	8	2 962	813	202	28	56.4	—
8111211	Paint or body repair shops .....	8	2 962	813	202	28	56.4	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	12	10 041	1 506	335	59	21.8	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	12	10 041	1 506	335	59	21.8	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	12	10 041	1 506	335	59	21.8	—
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	30	8 165	2 675	620	223	14.5	4.0
8121	Personal care services .....	15	1 719	754	174	77	32.2	.2
81211	Hair, nail, & skin care services .....	15	1 719	754	174	77	32.2	.2
812112	Beauty shops .....	14	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>GRANT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 324</b>	<b>437</b>	<b>100</b>	<b>33</b>	<b>67.6</b>	<b>2.8</b>
811	Repair & maintenance .....	8	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	1 470	267	67	13	61.9	4.1
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>HENNEPIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1 929</b>	<b>1 348 646</b>	<b>514 178</b>	<b>118 459</b>	<b>23 352</b>	<b>13.2</b>	<b>16.0</b>
811	Repair & maintenance .....	959	748 012	253 424	61 746	9 778	16.2	18.2
8111	Automotive repair & maintenance .....	604	338 792	99 285	22 885	4 351	20.6	6.8
81111	Automotive mechanical & electrical repair & maintenance .....	328	151 348	43 923	10 008	1 587	19.5	4.5
811111	General automotive repair .....	243	111 171	31 961	7 255	1 171	21.5	3.7
811112	Automotive exhaust system repair .....	22	12 809	3 366	733	113	11.6	17.3
811113	Automotive transmission repair .....	25	11 633	3 749	936	120	17.0	.6
811118	Other automotive mechanical & electrical repair & maintenance .....	38	15 735	4 847	1 084	183	13.5	3.0
8111181	Carburetor repair shops .....	5	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	20	10 337	2 960	608	107	17.3	—
8111183	Electrical repair shops, motor vehicle .....	6	1 609	570	137	28	13.0	6.5
8111184	Radiator repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	162	136 109	39 735	9 169	1 215	20.5	7.4
811121	Automotive body, paint, & interior repair & maintenance .....	133	99 223	32 405	7 602	946	25.7	4.3
8111211	Paint or body repair shops .....	121	96 969	31 530	7 308	904	25.7	3.8
8111213	Upholstery & interior repair shops .....	11	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	29	36 886	7 330	1 567	269	6.6	15.9
81119	Other automotive repair & maintenance .....	114	51 335	15 627	3 708	1 549	23.9	12.0
811191	Automotive oil change & lubrication shops .....	38	16 561	4 875	1 143	395	2.3	5.0
811192	Carwashes .....	63	28 550	9 350	2 312	1 067	40.0	18.4
811198	All other automotive repair & maintenance .....	13	6 424	1 402	253	87	8.9	1.5
8112	Electronic & precision equipment repair & maintenance .....	105	204 349	89 932	21 781	2 240	13.0	52.2
81121	Electronic & precision equipment repair & maintenance .....	105	204 349	89 932	21 781	2 240	13.0	52.2
811211	Consumer electronics repair & maintenance .....	29	9 798	3 820	917	147	30.2	2.8
811212	Computer & office machine repair & maintenance .....	51	176 495	79 833	19 480	1 932	8.0	60.0
811213	Communication equipment repair & maintenance .....	8	9 599	3 495	738	92	54.2	—
811219	Other electronic & precision equipment repair & maintenance .....	17	8 457	2 784	646	69	51.3	5.7
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	78	141 494	41 384	11 916	2 158	6.5	1.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	78	141 494	41 384	11 916	2 158	6.5	1.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	78	141 494	41 384	11 916	2 158	6.5	1.9
8114	Personal & household goods repair & maintenance .....	172	63 377	22 823	5 164	1 029	25.4	5.9
81141	Home & garden equipment & appliance repair & maintenance .....	32	25 779	8 745	1 962	333	14.1	3.5
811411	Home & garden equipment repair & maintenance .....	13	3 312	1 121	237	41	35.3	15.2
811412	Appliance repair & maintenance .....	19	22 467	7 624	1 725	292	11.0	1.7
81142	Reupholstery & furniture repair .....	39	10 904	4 430	906	233	22.2	7.0
811420	Reupholstery & furniture repair .....	39	10 904	4 430	906	233	22.2	7.0
81143	Footwear & leather goods repair .....	10	1 504	480	105	45	18.8	—
811430	Footwear & leather goods repair .....	10	1 504	480	105	45	18.8	—
81149	Other personal & household goods repair & maintenance .....	91	25 190	9 168	2 191	418	38.7	8.3
811490	Other personal & household goods repair & maintenance .....	91	25 190	9 168	2 191	418	38.7	8.3
8114901	Watch, clock, & jewelry repair .....	13	D	D	D	b	D	D
8114903	Welding repair .....	13	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	31	4 042	1 740	434	119	13.7	18.0
8114909	All other repair & related services .....	31	6 819	2 220	552	106	68.5	5.3

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**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HENNEPIN COUNTY, MN—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	970	600 634	260 754	56 713	13 574	9.4	13.3
8121	Personal care services .....	547	123 416	56 697	13 478	4 106	19.9	9.8
81211	Hair, nail, & skin care services .....	452	109 118	52 677	12 438	3 546	19.5	7.4
812111	Barber shops .....	15	1 854	936	195	47	27.9	8.1
812112	Beauty shops .....	421	104 919	50 762	12 028	3 438	19.2	7.5
812113	Nail salons .....	16	2 345	979	215	61	22.5	1.8
81219	Other personal care services .....	95	14 298	4 020	1 040	560	23.2	27.9
812191	Diet & weight reducing services .....	21	4 633	970	357	159	21.8	30.0
812199	Other personal care services .....	74	9 665	3 050	683	401	23.8	26.8
8122	Death care services .....	64	52 026	15 398	3 258	642	5.5	5.4
81221	Funeral homes & funeral services .....	50	36 964	10 163	2 285	404	6.9	6.9
812210	Funeral homes & funeral services .....	50	36 964	10 163	2 285	404	6.9	6.9
8122101	Funeral homes .....	45	D	D	D	b	D	D
8122102	Other funeral services .....	5	D	D	D	e	D	D
81222	Cemeteries & crematories .....	14	15 062	5 235	973	238	2.2	1.7
812220	Cemeteries & crematories .....	14	15 062	5 235	973	238	2.2	1.7
8123	Drycleaning & laundry services .....	159	117 634	49 802	10 869	2 615	12.3	2.8
81231	Coin-operated laundries & drycleaners .....	35	6 784	1 911	362	179	12.5	8.4
812310	Coin-operated laundries & drycleaners .....	35	6 784	1 911	362	179	12.5	8.4
8123102	Coin-operated laundries & drycleaning stores .....	34	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	112	42 663	17 243	3 907	1 386	27.6	6.4
812320	Drycleaning & laundry services (except coin-operated) .....	112	42 663	17 243	3 907	1 386	27.6	6.4
8123201	Laundries, family & commercial .....	5	D	D	D	b	D	D
8123202	Drycleaning plants .....	94	37 237	14 871	3 374	1 238	28.1	6.9
8123203	Garment pressing & agents for laundries .....	10	1 520	418	85	34	23.6	1.7
81233	Linen & uniform supply .....	12	68 187	30 648	6 600	1 050	2.6	—
812331	Linen supply .....	8	31 337	12 858	2 978	486	5.7	—
8123311	Linen supply (except diaper service) .....	6	D	D	D	e	D	D
812332	Industrial laundries .....	4	36 850	17 790	3 622	564	—	—
8129	Other personal services .....	200	307 558	138 857	29 108	6 211	4.8	20.1
81292	Photofinishing .....	63	175 036	117 927	24 323	4 784	3.8	20.5
812921	Photofinishing laboratories (except one-hour) .....	42	169 594	116 289	23 959	4 676	2.9	20.8
812922	One-hour photofinishing .....	21	5 442	1 638	364	108	29.5	11.5
81293	Parking lots & garages .....	113	112 854	16 714	3 893	1 241	1.8	22.2
812930	Parking lots & garages .....	113	112 854	16 714	3 893	1 241	1.8	22.2
81299	All other personal services .....	24	19 668	4 216	892	186	31.5	4.4
812990	All other personal services .....	24	19 668	4 216	892	186	31.5	4.4
8129903	Pay telephone operators .....	2	D	D	D	b	D	D
8129909	All other miscellaneous personal services .....	16	D	D	D	b	D	D
<b>HOUSTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>33</b>	<b>6 545</b>	<b>1 284</b>	<b>263</b>	<b>77</b>	<b>49.8</b>	<b>6.8</b>
811	Repair & maintenance .....	20	5 056	847	188	49	51.6	8.7
8111	Automotive repair & maintenance .....	13	4 277	662	145	40	45.3	10.3
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	a	D	D
811111	General automotive repair .....	6	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	1 803	271	64	20	80.1	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	1 803	271	64	20	80.1	—
812	Personal & laundry services .....	13	1 489	437	75	28	43.9	.3
<b>HUBBARD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>3 483</b>	<b>693</b>	<b>165</b>	<b>48</b>	<b>50.9</b>	<b>.3</b>
811	Repair & maintenance .....	9	1 853	367	101	21	32.5	—
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 630	326	64	27	71.7	.6
8121	Personal care services .....	4	501	130	28	13	100.0	—
81211	Hair, nail, & skin care services .....	4	501	130	28	13	100.0	—
<b>ISANTI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>45</b>	<b>10 741</b>	<b>2 449</b>	<b>589</b>	<b>166</b>	<b>40.4</b>	<b>6.1</b>
811	Repair & maintenance .....	28	8 086	1 496	343	79	45.3	3.2
8111	Automotive repair & maintenance .....	20	6 505	1 193	269	60	34.6	3.8
81111	Automotive mechanical & electrical repair & maintenance .....	9	3 251	587	126	27	21.3	—
811111	General automotive repair .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	10	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	17	2 655	953	246	87	25.5	14.8
8121	Personal care services .....	8	644	244	67	41	45.8	8.7
81211	Hair, nail, & skin care services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	1 017	482	107	36	7.0	1.4
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ITASCA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>61</b>	<b>14 381</b>	<b>3 362</b>	<b>755</b>	<b>216</b>	<b>55.4</b>	<b>.9</b>
811	Repair & maintenance . . . . .	36	10 114	2 303	521	129	51.8	.6
8111	Automotive repair & maintenance . . . . .	28	8 696	2 080	482	122	46.4	.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	18	4 442	917	197	49	68.6	—
811111	General automotive repair . . . . .	14	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	4	2 980	818	210	35	3.8	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	2 980	818	210	35	3.8	—
8111211	Paint or body repair shops . . . . .	4	2 980	818	210	35	3.8	—
812	Personal & laundry services . . . . .	25	4 267	1 059	234	87	64.2	1.6
8121	Personal care services . . . . .	13	1 210	482	111	52	37.6	5.8
81211	Hair, nail, & skin care services . . . . .	13	1 210	482	111	52	37.6	5.8
812112	Beauty shops . . . . .	12	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	6	D	D	D	b	D	D
<b>JACKSON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>31</b>	<b>7 272</b>	<b>1 251</b>	<b>270</b>	<b>87</b>	<b>38.0</b>	<b>5.3</b>
811	Repair & maintenance . . . . .	22	5 976	930	197	56	30.4	4.2
8111	Automotive repair & maintenance . . . . .	16	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	11	D	D	D	b	D	D
812	Personal & laundry services . . . . .	9	1 296	321	73	31	72.9	10.1
<b>KANABEC COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>15</b>	<b>2 554</b>	<b>626</b>	<b>156</b>	<b>48</b>	<b>60.6</b>	<b>3.2</b>
811	Repair & maintenance . . . . .	7	1 018	203	54	16	43.3	—
812	Personal & laundry services . . . . .	8	1 536	423	102	32	72.0	5.3
8121	Personal care services . . . . .	5	528	275	65	22	34.1	—
81211	Hair, nail, & skin care services . . . . .	5	528	275	65	22	34.1	—
<b>KANDIYOHI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>70</b>	<b>17 532</b>	<b>4 441</b>	<b>1 053</b>	<b>266</b>	<b>37.6</b>	<b>5.9</b>
811	Repair & maintenance . . . . .	40	12 228	2 633	649	133	47.7	7.2
8111	Automotive repair & maintenance . . . . .	26	8 911	2 016	486	101	43.7	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	15	D	D	D	b	D	D
811111	General automotive repair . . . . .	11	2 849	685	178	36	53.5	—
81112	Automotive body, paint, interior, & glass repair . . . . .	10	4 880	1 011	234	44	37.0	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	9	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	9	D	D	D	b	D	D
812	Personal & laundry services . . . . .	30	5 304	1 808	404	133	14.1	2.7
8121	Personal care services . . . . .	13	1 236	550	126	58	32.5	1.5
81211	Hair, nail, & skin care services . . . . .	11	D	D	D	b	D	D
812112	Beauty shops . . . . .	11	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	9	1 817	523	127	43	17.3	3.9
<b>KITTSOON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>1 470</b>	<b>259</b>	<b>47</b>	<b>18</b>	<b>75.6</b>	<b>.5</b>
812	Personal & laundry services . . . . .	5	D	D	D	a	D	D
<b>KOOCHICHING COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>17</b>	<b>4 115</b>	<b>802</b>	<b>190</b>	<b>67</b>	<b>73.8</b>	<b>—</b>
811	Repair & maintenance . . . . .	6	2 557	349	87	24	100.0	—
8114	Personal & household goods repair & maintenance . . . . .	3	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	2	D	D	D	a	D	D
8114903	Welding repair . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	11	1 558	453	103	43	30.7	—
8121	Personal care services . . . . .	5	520	234	51	24	28.7	—
81211	Hair, nail, & skin care services . . . . .	5	520	234	51	24	28.7	—
<b>LAC QUI PARLE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>19</b>	<b>5 527</b>	<b>794</b>	<b>166</b>	<b>67</b>	<b>50.5</b>	<b>.5</b>
811	Repair & maintenance . . . . .	13	4 637	636	134	54	41.8	.6
8111	Automotive repair & maintenance . . . . .	7	3 624	447	94	35	39.8	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	4	2 657	248	50	26	48.1	—
811111	General automotive repair . . . . .	4	2 657	248	50	26	48.1	—
812	Personal & laundry services . . . . .	6	890	158	32	13	95.8	—

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LAKE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>5 698</b>	<b>1 509</b>	<b>354</b>	<b>93</b>	<b>28.2</b>	<b>3.4</b>
811	Repair & maintenance .....	8	4 441	1 202	284	63	10.1	2.1
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 257	307	70	30	92.0	8.0
<b>LAKE OF THE WOODS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 073</b>	<b>187</b>	<b>43</b>	<b>12</b>	<b>64.1</b>	<b>12.7</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>LE SUEUR COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>36</b>	<b>8 001</b>	<b>1 639</b>	<b>411</b>	<b>107</b>	<b>59.4</b>	<b>.7</b>
811	Repair & maintenance .....	24	6 650	1 392	357	85	59.2	.2
8111	Automotive repair & maintenance .....	18	5 818	1 215	302	68	59.6	.3
81111	Automotive mechanical & electrical repair & maintenance .....	11	3 864	822	203	40	63.2	.4
811111	General automotive repair .....	11	3 864	822	203	40	63.2	.4
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	12	1 351	247	54	22	60.4	2.8
8121	Personal care services .....	9	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	a	D	D
<b>LINCOLN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>988</b>	<b>200</b>	<b>46</b>	<b>14</b>	<b>71.9</b>	<b>13.8</b>
811	Repair & maintenance .....	4	737	100	25	6	81.5	18.5
<b>LYON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>56</b>	<b>11 904</b>	<b>2 206</b>	<b>505</b>	<b>168</b>	<b>44.5</b>	<b>6.2</b>
811	Repair & maintenance .....	37	8 821	1 444	324	76	44.8	8.3
8111	Automotive repair & maintenance .....	24	6 452	891	185	43	40.7	6.0
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	a	D	D
811111	General automotive repair .....	9	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	14	3 660	590	115	24	46.3	.9
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	12	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	1 227	244	57	11	81.8	18.2
812	Personal & laundry services .....	19	3 083	762	181	92	43.8	—
8121	Personal care services .....	12	1 141	438	114	54	34.8	—
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D
<b>MCLEOD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>64</b>	<b>21 804</b>	<b>4 861</b>	<b>1 091</b>	<b>278</b>	<b>41.9</b>	<b>2.6</b>
811	Repair & maintenance .....	35	17 985	3 583	819	168	40.2	3.0
8111	Automotive repair & maintenance .....	22	10 732	2 004	522	107	25.2	.1
81111	Automotive mechanical & electrical repair & maintenance .....	15	8 541	1 481	391	74	20.7	—
811111	General automotive repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	1 199	300	77	12	D	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	1 199	300	77	12	D	—
8114	Personal & household goods repair & maintenance .....	7	5 978	1 451	269	52	59.4	8.7
81141	Home & garden equipment & appliance repair & maintenance .....	2	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance .....	1	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
8114903	Welding repair .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	29	3 819	1 278	272	110	50.0	1.0
8121	Personal care services .....	17	1 744	660	149	64	72.9	—
81211	Hair, nail, & skin care services .....	16	D	D	D	b	D	D
812112	Beauty shops .....	16	D	D	D	b	D	D
<b>MAHNOMEN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARSHALL COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>7 327</b>	<b>943</b>	<b>235</b>	<b>74</b>	<b>45.5</b>	<b>25.8</b>
811	Repair & maintenance .....	14	6 211	760	197	51	36.1	30.4
8111	Automotive repair & maintenance .....	9	4 491	627	158	37	28.4	42.1
81111	Automotive mechanical & electrical repair & maintenance .....	6	3 648	517	131	28	22.1	51.8
811111	General automotive repair .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 116	183	38	23	97.8	—
<b>MARTIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>37</b>	<b>7 755</b>	<b>1 657</b>	<b>406</b>	<b>113</b>	<b>56.3</b>	<b>2.1</b>
811	Repair & maintenance .....	24	5 128	1 024	266	64	63.7	3.1
8111	Automotive repair & maintenance .....	16	3 428	548	130	31	78.3	4.7
81111	Automotive mechanical & electrical repair & maintenance .....	9	2 041	275	69	19	97.0	—
811111	General automotive repair .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	13	2 627	633	140	49	41.9	—
<b>MEEKER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>3 124</b>	<b>921</b>	<b>156</b>	<b>56</b>	<b>52.0</b>	<b>.4</b>
811	Repair & maintenance .....	12	1 736	386	90	30	80.4	—
812	Personal & laundry services .....	7	1 388	535	66	26	16.6	1.0
<b>MILLE LACS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>10 132</b>	<b>2 264</b>	<b>497</b>	<b>121</b>	<b>50.9</b>	<b>2.6</b>
811	Repair & maintenance .....	17	7 007	1 578	346	69	47.2	—
8111	Automotive repair & maintenance .....	10	4 345	847	183	40	37.8	—
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	2 342	712	162	27	57.3	—
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	21	3 125	686	151	52	59.1	8.5
8121	Personal care services .....	13	798	318	72	36	64.9	25.1
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
<b>MORRISON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>14 520</b>	<b>2 944</b>	<b>606</b>	<b>172</b>	<b>43.1</b>	<b>5.6</b>
811	Repair & maintenance .....	31	11 645	1 950	442	112	48.7	2.0
8111	Automotive repair & maintenance .....	21	9 511	1 473	331	84	39.2	2.4
81111	Automotive mechanical & electrical repair & maintenance .....	13	6 469	694	147	37	41.2	—
811111	General automotive repair .....	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	17	2 875	994	164	60	20.4	20.3
8121	Personal care services .....	9	830	348	80	36	31.1	6.9
81211	Hair, nail, & skin care services .....	9	830	348	80	36	31.1	6.9
812112	Beauty shops .....	9	830	348	80	36	31.1	6.9

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MOWER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>75</b>	<b>19 885</b>	<b>4 710</b>	<b>1 095</b>	<b>377</b>	<b>45.9</b>	<b>5.8</b>
811	Repair & maintenance .....	45	13 602	2 795	717	196	45.2	3.3
8111	Automotive repair & maintenance .....	31	9 267	1 876	502	132	42.5	4.8
81111	Automotive mechanical & electrical repair & maintenance .....	18	5 323	972	274	66	17.3	7.1
811111	General automotive repair .....	15	4 662	841	243	58	14.1	8.2
81112	Automotive body, paint, interior, & glass repair .....	8	3 353	682	176	31	88.0	—
811121	Automotive body, paint, & interior repair & maintenance .....	8	3 353	682	176	31	88.0	—
8111211	Paint or body repair shops .....	8	3 353	682	176	31	88.0	—
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	30	6 283	1 915	378	181	47.4	11.1
8121	Personal care services .....	19	2 108	909	196	121	35.5	1.2
81211	Hair, nail, & skin care services .....	17	D	D	D	b	D	D
812112	Beauty shops .....	16	D	D	D	b	D	D
8122	Death care services .....	7	2 902	726	125	33	32.9	23.2
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D
<b>MURRAY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>2 191</b>	<b>439</b>	<b>134</b>	<b>27</b>	<b>39.7</b>	<b>—</b>
811	Repair & maintenance .....	9	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	5	1 167	141	31	9	42.2	—
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>NICOLLET COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>10 453</b>	<b>2 799</b>	<b>646</b>	<b>202</b>	<b>27.9</b>	<b>9.3</b>
811	Repair & maintenance .....	32	8 254	2 151	494	108	26.3	5.6
8111	Automotive repair & maintenance .....	25	7 006	1 850	417	95	26.3	5.2
81111	Automotive mechanical & electrical repair & maintenance .....	14	4 167	1 085	227	44	21.0	—
811111	General automotive repair .....	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	1 959	532	135	38	48.0	8.9
811121	Automotive body, paint, & interior repair & maintenance .....	7	1 959	532	135	38	48.0	8.9
812	Personal & laundry services .....	16	2 199	648	152	94	34.0	22.9
8121	Personal care services .....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	778	293	67	45	40.4	11.4
812112	Beauty shops .....	8	778	293	67	45	40.4	11.4
<b>NOBLES COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>43</b>	<b>8 744</b>	<b>2 112</b>	<b>512</b>	<b>149</b>	<b>60.1</b>	<b>2.0</b>
811	Repair & maintenance .....	22	5 633	1 115	271	75	66.8	—
8111	Automotive repair & maintenance .....	18	4 792	895	215	63	70.1	—
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	1 873	282	66	19	100.0	—
811121	Automotive body, paint, & interior repair & maintenance .....	6	1 873	282	66	19	100.0	—
812	Personal & laundry services .....	21	3 111	997	241	74	47.9	5.6
8121	Personal care services .....	13	1 013	512	118	42	24.2	13.4
81211	Hair, nail, & skin care services .....	12	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
<b>NORMAN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>1 917</b>	<b>343</b>	<b>75</b>	<b>37</b>	<b>58.4</b>	<b>—</b>
811	Repair & maintenance .....	5	1 364	254	54	22	41.6	—
8111	Automotive repair & maintenance .....	5	1 364	254	54	22	41.6	—
812	Personal & laundry services .....	5	553	89	21	15	100.0	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OLMSTED COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>180</b>	<b>69 840</b>	<b>20 403</b>	<b>4 690</b>	<b>1 363</b>	<b>20.3</b>	<b>10.3</b>
811	Repair & maintenance . . . . .	95	41 993	10 233	2 380	634	27.5	2.5
8111	Automotive repair & maintenance . . . . .	72	27 397	7 530	1 792	508	27.3	2.9
81111	Automotive mechanical & electrical repair & maintenance . . . . .	40	13 001	3 342	776	170	34.6	—
811111	General automotive repair . . . . .	33	10 751	2 757	642	140	37.4	—
81112	Automotive body, paint, interior, & glass repair . . . . .	20	9 702	2 533	565	104	27.4	5.5
811121	Automotive body, paint, & interior repair & maintenance . . . . .	16	6 144	1 663	361	75	43.3	1.2
8111211	Paint or body repair shops . . . . .	15	D	D	D	b	D	D
811122	Automotive glass replacement shops . . . . .	4	3 558	870	204	29	—	12.8
81119	Other automotive repair & maintenance . . . . .	12	4 694	1 655	451	234	6.8	5.7
811192	Carwashes . . . . .	6	2 776	1 142	324	195	2.1	3.9
8112	Electronic & precision equipment repair & maintenance . . . . .	8	2 301	780	196	28	63.6	10.3
81121	Electronic & precision equipment repair & maintenance . . . . .	8	2 301	780	196	28	63.6	10.3
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	9 085	1 168	223	42	5.2	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	9 085	1 168	223	42	5.2	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	9 085	1 168	223	42	5.2	—
8114	Personal & household goods repair & maintenance . . . . .	9	3 210	755	169	56	66.6	—
81149	Other personal & household goods repair & maintenance . . . . .	5	2 209	395	86	35	72.0	—
811490	Other personal & household goods repair & maintenance . . . . .	5	2 209	395	86	35	72.0	—
812	Personal & laundry services . . . . .	85	27 847	10 170	2 310	729	9.5	22.2
8121	Personal care services . . . . .	55	10 919	4 609	1 051	389	13.2	16.0
81211	Hair, nail, & skin care services . . . . .	45	9 242	4 203	955	316	8.7	14.8
812112	Beauty shops . . . . .	41	9 103	4 157	943	309	8.1	15.1
81219	Other personal care services . . . . .	10	1 677	406	96	73	37.9	22.5
812199	Other personal care services . . . . .	7	D	D	D	b	D	D
8122	Death care services . . . . .	10	D	D	D	b	D	D
81221	Funeral homes & funeral services . . . . .	5	3 321	776	176	29	8.5	—
812210	Funeral homes & funeral services . . . . .	5	3 321	776	176	29	8.5	—
8122101	Funeral homes . . . . .	5	3 321	776	176	29	8.5	—
8123	Drycleaning & laundry services . . . . .	10	8 391	3 173	729	231	4.3	—
81232	Drycleaning & laundry services (except coin-operated) . . . . .	5	7 792	3 044	710	213	1.1	—
812320	Drycleaning & laundry services (except coin-operated) . . . . .	5	7 792	3 044	710	213	1.1	—
8123201	Laundries, family & commercial . . . . .	1	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	3	D	D	D	b	D	D
8129	Other personal services . . . . .	10	D	D	D	b	D	D
81292	Photofinishing . . . . .	2	D	D	D	b	D	D
<b>OTTER TAIL COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>81</b>	<b>18 425</b>	<b>4 160</b>	<b>906</b>	<b>320</b>	<b>45.8</b>	<b>1.5</b>
811	Repair & maintenance . . . . .	51	13 681	2 792	591	195	45.5	1.8
8111	Automotive repair & maintenance . . . . .	36	8 258	1 585	366	144	50.9	2.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	20	3 892	595	138	44	64.7	—
811111	General automotive repair . . . . .	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	11	3 494	694	166	30	29.6	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	9	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	8	1 418	182	38	12	99.1	.9
812	Personal & laundry services . . . . .	30	4 744	1 368	315	125	46.5	.5
8121	Personal care services . . . . .	17	1 391	572	124	71	42.6	1.4
81211	Hair, nail, & skin care services . . . . .	17	1 391	572	124	71	42.6	1.4
812112	Beauty shops . . . . .	17	1 391	572	124	71	42.6	1.4
8123	Drycleaning & laundry services . . . . .	6	D	D	D	b	D	D
<b>PENNINGTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>29</b>	<b>5 395</b>	<b>1 485</b>	<b>289</b>	<b>92</b>	<b>71.3</b>	<b>1.9</b>
811	Repair & maintenance . . . . .	18	3 044	711	154	44	70.9	2.9
8111	Automotive repair & maintenance . . . . .	12	2 295	506	101	31	76.5	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	7	1 668	370	81	20	67.6	—
812	Personal & laundry services . . . . .	11	2 351	774	135	48	71.9	.6
8121	Personal care services . . . . .	7	805	279	63	32	48.2	—
81211	Hair, nail, & skin care services . . . . .	7	805	279	63	32	48.2	—
812112	Beauty shops . . . . .	7	805	279	63	32	48.2	—
<b>PINE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>22</b>	<b>3 247</b>	<b>696</b>	<b>152</b>	<b>51</b>	<b>49.7</b>	<b>7.2</b>
811	Repair & maintenance . . . . .	11	1 639	317	71	21	46.0	14.0
8111	Automotive repair & maintenance . . . . .	10	D	D	D	a	D	D
812	Personal & laundry services . . . . .	11	1 608	379	81	30	53.5	.2

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PIPESTONE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>4 898</b>	<b>1 001</b>	<b>240</b>	<b>72</b>	<b>52.7</b>	<b>—</b>
811	Repair & maintenance .....	16	4 122	805	190	45	60.8	—
8111	Automotive repair & maintenance .....	12	2 583	448	103	25	54.9	—
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	1 943	354	88	20	40.0	—
812	Personal & laundry services .....	4	776	196	50	27	9.7	—
<b>POLK COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>55</b>	<b>12 720</b>	<b>3 126</b>	<b>673</b>	<b>237</b>	<b>49.7</b>	<b>6.9</b>
811	Repair & maintenance .....	31	9 667	2 202	459	138	52.3	3.7
8111	Automotive repair & maintenance .....	22	5 702	1 200	245	66	39.0	6.3
81111	Automotive mechanical & electrical repair & maintenance .....	14	4 400	975	206	51	27.5	3.9
811111	General automotive repair .....	13	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
8114903	Welding repair .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	24	3 053	924	214	99	41.5	17.1
8121	Personal care services .....	16	1 330	509	113	74	68.0	5.9
81211	Hair, nail, & skin care services .....	14	D	D	D	b	D	D
812112	Beauty shops .....	14	D	D	D	b	D	D
<b>POPE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>3 674</b>	<b>676</b>	<b>161</b>	<b>50</b>	<b>73.6</b>	<b>2.3</b>
811	Repair & maintenance .....	16	2 803	428	104	32	65.5	3.1
8111	Automotive repair & maintenance .....	10	1 831	313	81	25	60.7	4.7
812	Personal & laundry services .....	8	871	248	57	18	99.7	—
<b>RAMSEY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>826</b>	<b>401 579</b>	<b>124 520</b>	<b>29 339</b>	<b>6 378</b>	<b>17.5</b>	<b>9.0</b>
811	Repair & maintenance .....	442	283 737	82 981	19 603	3 407	16.9	4.7
8111	Automotive repair & maintenance .....	301	182 713	54 334	12 920	2 482	15.5	6.3
81111	Automotive mechanical & electrical repair & maintenance .....	174	90 246	26 681	6 406	1 000	13.5	4.9
811111	General automotive repair .....	134	68 553	20 297	4 893	762	14.7	5.4
811112	Automotive exhaust system repair .....	11	7 081	371	56	15	1.5	1.6
811113	Automotive transmission repair .....	13	4 283	1 301	314	53	8.3	4.3
811118	Other automotive mechanical & electrical repair & maintenance .....	16	10 329	3 319	828	129	15.9	3.8
8111182	Brake, front end, & wheel alignment .....	7	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	80	71 568	20 790	4 837	670	20.6	8.3
811121	Automotive body, paint, & interior repair & maintenance .....	67	56 202	15 919	3 724	510	25.1	8.4
8111211	Paint or body repair shops .....	62	D	D	D	e	D	D
811122	Automotive glass replacement shops .....	13	15 366	4 871	1 113	160	4.0	8.0
81119	Other automotive repair & maintenance .....	47	20 899	6 863	1 677	812	6.3	6.0
811191	Automotive oil change & lubrication shops .....	22	D	D	D	c	D	D
811192	Carwashes .....	23	12 558	4 831	1 208	642	8.9	8.2
8112	Electronic & precision equipment repair & maintenance .....	40	60 942	17 612	4 079	437	15.4	.5
81121	Electronic & precision equipment repair & maintenance .....	40	60 942	17 612	4 079	437	15.4	.5
811211	Consumer electronics repair & maintenance .....	14	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	18	D	D	D	c	D	D
811213	Communication equipment repair & maintenance .....	5	23 236	6 402	1 580	139	—	—
811219	Other electronic & precision equipment repair & maintenance .....	3	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	19 410	4 707	1 144	158	15.6	2.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	19 410	4 707	1 144	158	15.6	2.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	28	19 410	4 707	1 144	158	15.6	2.2
8114	Personal & household goods repair & maintenance .....	73	20 672	6 328	1 460	330	34.9	5.5
81141	Home & garden equipment & appliance repair & maintenance .....	19	7 899	1 880	424	90	44.9	6.5
811411	Home & garden equipment repair & maintenance .....	9	2 142	517	128	26	52.1	24.1
811412	Appliance repair & maintenance .....	10	5 757	1 363	296	64	42.3	—
81142	Reupholstery & furniture repair .....	16	3 590	1 314	259	60	28.8	13.5
811420	Reupholstery & furniture repair .....	16	3 590	1 314	259	60	28.8	13.5
81143	Footwear & leather goods repair .....	5	996	294	69	32	13.2	—
811430	Footwear & leather goods repair .....	5	996	294	69	32	13.2	—
81149	Other personal & household goods repair & maintenance .....	33	8 187	2 840	708	148	30.5	1.6
811490	Other personal & household goods repair & maintenance .....	33	8 187	2 840	708	148	30.5	1.6
8114903	Welding repair .....	6	D	D	D	a	D	D
8114904	Garment repair & alteration services .....	14	1 654	710	171	54	25.2	5.9
8114909	All other repair & related services .....	11	4 522	1 439	378	72	33.3	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RAMSEY COUNTY, MN—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	384	117 842	41 539	9 736	2 971	18.9	19.3
8121	Personal care services .....	245	46 870	22 101	5 266	1 882	26.1	8.7
81211	Hair, nail, & skin care services .....	199	39 760	19 766	4 664	1 528	21.9	7.8
812111	Barber shops .....	6	532	177	42	10	78.2	11.5
812112	Beauty shops .....	181	38 060	19 022	4 497	1 461	20.6	8.0
812113	Nail salons .....	12	1 168	567	125	57	36.8	1.0
81219	Other personal care services .....	46	7 110	2 335	602	354	49.6	13.7
812191	Diet & weight reducing services .....	12	D	D	D	c	D	D
812199	Other personal care services .....	34	D	D	D	c	D	D
8122	Death care services .....	34	25 296	6 766	1 508	244	16.4	12.1
81221	Funeral homes & funeral services .....	26	21 221	5 354	1 160	189	10.3	9.7
812210	Funeral homes & funeral services .....	26	21 221	5 354	1 160	189	10.3	9.7
8122101	Funeral homes .....	25	D	D	D	c	D	D
81222	Cemeteries & crematories .....	8	4 075	1 412	348	55	48.0	24.8
812220	Cemeteries & crematories .....	8	4 075	1 412	348	55	48.0	24.8
8123	Drycleaning & laundry services .....	52	13 117	4 646	1 104	386	22.1	5.3
81231	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	40	11 341	4 307	1 021	345	20.4	3.0
812320	Drycleaning & laundry services (except coin-operated) .....	40	11 341	4 307	1 021	345	20.4	3.0
8123202	Drycleaning plants .....	36	10 787	4 165	987	333	17.7	3.1
8129	Other personal services .....	53	32 559	8 026	1 858	459	9.3	45.8
81292	Photofinishing .....	21	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	13	D	D	D	c	D	D
81293	Parking lots & garages .....	26	16 541	3 037	768	222	4.5	48.2
812930	Parking lots & garages .....	26	16 541	3 037	768	222	4.5	48.2
81299	All other personal services .....	6	D	D	D	b	D	D
812990	All other personal services .....	6	D	D	D	b	D	D
<b>RED LAKE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>REDWOOD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>32</b>	<b>5 186</b>	<b>1 144</b>	<b>225</b>	<b>64</b>	<b>65.1</b>	<b>2.8</b>
811	Repair & maintenance .....	21	3 957	713	154	40	79.2	2.1
8111	Automotive repair & maintenance .....	13	2 637	425	94	26	92.1	—
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	a	D	D
812	Personal & laundry services .....	11	1 229	431	71	24	19.7	5.0
<b>RENVILLE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>32</b>	<b>6 548</b>	<b>1 114</b>	<b>232</b>	<b>65</b>	<b>57.3</b>	<b>2.2</b>
811	Repair & maintenance .....	22	5 151	812	182	53	45.8	2.6
8111	Automotive repair & maintenance .....	10	2 394	417	96	28	30.6	5.7
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	3	702	115	25	6	100.0	—
811490	Other personal & household goods repair & maintenance .....	3	702	115	25	6	100.0	—
812	Personal & laundry services .....	10	1 397	302	50	12	99.6	.4
<b>RICE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>81</b>	<b>23 551</b>	<b>6 260</b>	<b>1 278</b>	<b>331</b>	<b>40.5</b>	<b>14.8</b>
811	Repair & maintenance .....	42	18 017	4 286	832	176	41.1	17.2
8111	Automotive repair & maintenance .....	31	13 400	3 625	676	126	35.6	23.2
81111	Automotive mechanical & electrical repair & maintenance .....	19	9 884	2 846	526	75	23.4	24.2
811111	General automotive repair .....	14	8 894	2 621	477	61	16.5	26.9
81112	Automotive body, paint, interior, & glass repair .....	9	2 880	585	112	31	75.2	24.8
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	2 701	395	99	38	26.9	—
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	39	5 534	1 974	446	155	38.3	6.9
8121	Personal care services .....	20	1 990	883	195	88	45.8	5.5
81211	Hair, nail, & skin care services .....	20	1 990	883	195	88	45.8	5.5
812112	Beauty shops .....	20	1 990	883	195	88	45.8	5.5
8123	Drycleaning & laundry services .....	5	1 132	381	82	30	37.0	—
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	a	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROCK COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>22</b>	<b>7 111</b>	<b>1 646</b>	<b>362</b>	<b>89</b>	<b>34.9</b>	<b>2.9</b>
811	Repair & maintenance .....	13	6 424	1 367	302	64	31.2	—
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	4 820	998	224	46	10.7	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	4 820	998	224	46	10.7	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	4	4 820	998	224	46	10.7	—
812	Personal & laundry services .....	9	687	279	60	25	69.6	30.4
8121	Personal care services .....	7	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	7	D	D	D	b	D	D
<b>ROSEAU COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>4 180</b>	<b>1 146</b>	<b>286</b>	<b>66</b>	<b>34.8</b>	<b>33.9</b>
811	Repair & maintenance .....	9	2 914	657	163	29	42.9	48.7
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	8	1 266	489	123	37	16.3	—
8121	Personal care services .....	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	6	D	D	D	b	D	D
<b>ST. LOUIS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>327</b>	<b>124 360</b>	<b>35 933</b>	<b>8 366</b>	<b>1 807</b>	<b>27.5</b>	<b>5.4</b>
811	Repair & maintenance .....	187	88 071	22 980	5 360	924	30.3	6.3
8111	Automotive repair & maintenance .....	137	52 388	13 079	2 530	621	32.8	4.8
81111	Automotive mechanical & electrical repair & maintenance .....	74	23 808	5 278	1 087	255	28.9	5.3
811111	General automotive repair .....	54	18 487	4 147	821	199	22.3	3.4
811113	Automotive transmission repair .....	5	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	49	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	41	16 806	4 022	882	187	42.5	7.4
8111211	Paint or body repair shops .....	41	16 806	4 022	882	187	42.5	7.4
811122	Automotive glass replacement shops .....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	14	D	D	D	c	D	D
811192	Carwashes .....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	17	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	24	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
812	Personal & laundry services .....	140	36 289	12 953	3 006	883	20.6	3.2
8121	Personal care services .....	77	10 911	5 008	1 145	465	22.8	2.7
81211	Hair, nail, & skin care services .....	70	10 364	4 821	1 094	427	23.4	2.3
812112	Beauty shops .....	70	10 364	4 821	1 094	427	23.4	2.3
8122	Death care services .....	31	12 219	3 401	813	155	26.8	1.4
81221	Funeral homes & funeral services .....	18	10 175	2 642	650	100	23.4	.1
812210	Funeral homes & funeral services .....	18	10 175	2 642	650	100	23.4	.1
8122101	Funeral homes .....	18	10 175	2 642	650	100	23.4	.1
8123	Drycleaning & laundry services .....	16	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	b	D	D
8123202	Drycleaning plants .....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
8129	Other personal services .....	16	D	D	D	b	D	D
81292	Photofinishing .....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SCOTT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>120</b>	<b>51 086</b>	<b>12 605</b>	<b>2 626</b>	<b>607</b>	<b>37.5</b>	<b>1.9</b>
811	Repair & maintenance .....	80	44 184	10 231	2 148	350	38.4	1.7
8111	Automotive repair & maintenance .....	58	32 623	7 264	1 503	252	46.9	.5
81111	Automotive mechanical & electrical repair & maintenance .....	28	11 193	2 646	496	99	30.2	—
811111	General automotive repair .....	24	9 299	2 102	416	80	36.4	—
81112	Automotive body, paint, interior, & glass repair .....	24	20 487	4 448	968	135	57.0	.7
811121	Automotive body, paint, & interior repair & maintenance .....	20	19 255	4 127	911	121	54.9	.7
8111211	Paint or body repair shops .....	19	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	9 868	2 632	569	77	2.9	5.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	9 868	2 632	569	77	2.9	5.8
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	8	9 868	2 632	569	77	2.9	5.8
8114	Personal & household goods repair & maintenance .....	12	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	7	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	40	6 902	2 374	478	257	31.5	3.6
8121	Personal care services .....	24	3 030	1 194	248	166	35.0	7.6
81211	Hair, nail, & skin care services .....	22	D	D	D	c	D	D
812112	Beauty shops .....	20	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	9	2 143	716	139	77	29.5	—
81232	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	b	D	D
8123202	Drycleaning plants .....	5	D	D	D	b	D	D
<b>SHERBURNE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>59</b>	<b>14 761</b>	<b>4 507</b>	<b>997</b>	<b>302</b>	<b>33.4</b>	<b>4.6</b>
811	Repair & maintenance .....	39	11 617	3 340	758	195	32.3	4.7
8111	Automotive repair & maintenance .....	32	10 682	3 107	714	179	28.0	3.4
81111	Automotive mechanical & electrical repair & maintenance .....	20	5 346	1 622	386	78	17.7	1.6
811111	General automotive repair .....	14	4 004	1 251	319	66	17.2	—
81112	Automotive body, paint, interior, & glass repair .....	9	4 272	1 116	234	48	44.9	6.6
811121	Automotive body, paint, & interior repair & maintenance .....	9	4 272	1 116	234	48	44.9	6.6
8111211	Paint or body repair shops .....	9	4 272	1 116	234	48	44.9	6.6
812	Personal & laundry services .....	20	3 144	1 167	239	107	37.6	4.4
8121	Personal care services .....	14	1 785	886	181	83	19.6	7.3
81211	Hair, nail, & skin care services .....	14	1 785	886	181	83	19.6	7.3
812112	Beauty shops .....	13	D	D	D	b	D	D
<b>SIBLEY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>27</b>	<b>4 429</b>	<b>829</b>	<b>179</b>	<b>62</b>	<b>53.5</b>	<b>.5</b>
811	Repair & maintenance .....	18	2 842	425	94	31	67.3	—
8111	Automotive repair & maintenance .....	13	2 238	365	79	24	64.8	—
81111	Automotive mechanical & electrical repair & maintenance .....	10	1 574	269	57	18	73.3	—
812	Personal & laundry services .....	9	1 587	404	85	31	28.9	1.4
<b>STEARNS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>243</b>	<b>88 979</b>	<b>24 741</b>	<b>5 323</b>	<b>1 493</b>	<b>32.9</b>	<b>5.5</b>
811	Repair & maintenance .....	150	58 008	13 528	2 891	728	41.8	5.1
8111	Automotive repair & maintenance .....	100	40 870	9 268	1 933	514	39.4	5.1
81111	Automotive mechanical & electrical repair & maintenance .....	58	18 672	4 163	963	218	56.5	1.7
811111	General automotive repair .....	47	15 022	3 053	701	178	63.7	2.1
811113	Automotive transmission repair .....	5	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	32	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	30	D	D	D	c	D	D
8111211	Paint or body repair shops .....	27	D	D	D	c	D	D
81119	Other automotive repair & maintenance .....	10	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	10	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	10	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	18	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	18	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	22	5 142	1 336	291	100	71.7	6.7
81141	Home & garden equipment & appliance repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	11	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	11	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STEARNS COUNTY, MN—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	93	30 971	11 213	2 432	765	16.1	6.2
8121	Personal care services .....	53	D	D	D	e	D	D
81211	Hair, nail, & skin care services .....	42	D	D	D	c	D	D
812112	Beauty shops .....	41	D	D	D	c	D	D
81219	Other personal care services .....	11	D	D	D	b	D	D
812199	Other personal care services .....	7	D	D	D	b	D	D
8122	Death care services .....	14	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	11	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	11	D	D	D	b	D	D
8122101	Funeral homes .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	18	13 015	5 660	1 189	302	6.4	1.8
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8123202	Drycleaning plants .....	7	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	8	D	D	D	c	D	D
81292	Photofinishing .....	6	4 722	1 298	268	93	22.2	17.5
812922	One-hour photofinishing .....	3	2 422	585	137	64	—	—
<b>STEELE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>55</b>	<b>17 956</b>	<b>4 145</b>	<b>858</b>	<b>223</b>	<b>26.4</b>	<b>4.0</b>
811	Repair & maintenance .....	33	9 823	1 853	386	105	36.0	7.0
8111	Automotive repair & maintenance .....	25	8 989	1 677	349	89	30.0	7.6
81111	Automotive mechanical & electrical repair & maintenance .....	17	6 425	1 168	264	69	33.5	3.7
811111	General automotive repair .....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	22	8 133	2 292	472	118	14.9	.4
8121	Personal care services .....	13	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	1 395	630	144	50	31.3	—
812112	Beauty shops .....	10	1 395	630	144	50	31.3	—
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
<b>STEVENS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>25</b>	<b>5 995</b>	<b>1 316</b>	<b>313</b>	<b>116</b>	<b>39.4</b>	<b>2.9</b>
811	Repair & maintenance .....	19	4 825	879	198	61	46.3	3.6
8111	Automotive repair & maintenance .....	11	3 536	516	118	31	33.3	4.1
81111	Automotive mechanical & electrical repair & maintenance .....	5	2 076	295	67	14	32.6	—
811111	General automotive repair .....	5	2 076	295	67	14	32.6	—
81112	Automotive body, paint, interior, & glass repair .....	6	1 460	221	51	17	34.4	9.9
812	Personal & laundry services .....	6	1 170	437	115	55	11.0	—
<b>SWIFT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>6 436</b>	<b>1 272</b>	<b>277</b>	<b>68</b>	<b>37.0</b>	<b>.1</b>
811	Repair & maintenance .....	14	4 307	851	196	45	34.5	—
8111	Automotive repair & maintenance .....	5	1 883	371	85	18	43.3	—
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	7	2 129	421	81	23	42.0	.4
<b>TODD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>6 535</b>	<b>1 184</b>	<b>263</b>	<b>68</b>	<b>64.3</b>	<b>2.3</b>
811	Repair & maintenance .....	15	3 485	547	125	32	67.3	—
8111	Automotive repair & maintenance .....	12	2 300	383	88	25	84.8	—
81112	Automotive body, paint, interior, & glass repair .....	6	1 188	230	51	13	70.5	—
811121	Automotive body, paint, & interior repair & maintenance .....	6	1 188	230	51	13	70.5	—
812	Personal & laundry services .....	15	3 050	637	138	36	60.9	4.9
8122	Death care services .....	7	2 210	464	103	14	64.7	.5
<b>TRAVERSE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>1 387</b>	<b>262</b>	<b>52</b>	<b>14</b>	<b>63.0</b>	<b>1.7</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WABASHA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>34</b>	<b>6 084</b>	<b>1 286</b>	<b>285</b>	<b>90</b>	<b>57.7</b>	<b>3.5</b>
811	Repair & maintenance .....	20	4 228	811	192	49	61.1	—
8111	Automotive repair & maintenance .....	17	3 873	738	172	43	57.5	—
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	14	1 856	475	93	41	50.0	11.6
<b>WADENA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>3 513</b>	<b>690</b>	<b>166</b>	<b>48</b>	<b>33.3</b>	<b>—</b>
811	Repair & maintenance .....	13	2 599	402	99	29	39.0	—
8111	Automotive repair & maintenance .....	7	2 024	371	94	23	25.6	—
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	5	914	288	67	19	17.2	—
<b>WASECA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>37</b>	<b>6 653</b>	<b>1 153</b>	<b>239</b>	<b>98</b>	<b>64.8</b>	<b>—</b>
811	Repair & maintenance .....	25	5 171	904	185	62	64.2	—
8111	Automotive repair & maintenance .....	20	4 510	784	170	54	64.0	—
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	1 612	319	62	21	45.9	—
811121	Automotive body, paint, & interior repair & maintenance .....	8	1 612	319	62	21	45.9	—
812	Personal & laundry services .....	12	1 482	249	54	36	66.9	—
<b>WASHINGTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>219</b>	<b>99 254</b>	<b>29 391</b>	<b>6 733</b>	<b>1 700</b>	<b>15.8</b>	<b>13.2</b>
811	Repair & maintenance .....	125	75 386	18 815	4 311	858	15.7	14.8
8111	Automotive repair & maintenance .....	98	68 211	16 913	3 896	794	10.9	16.3
81111	Automotive mechanical & electrical repair & maintenance .....	48	22 977	6 717	1 450	236	18.5	8.2
811111	General automotive repair .....	41	20 497	6 118	1 316	214	18.0	9.2
81112	Automotive body, paint, interior, & glass repair .....	31	39 259	8 401	2 001	296	6.5	23.4
811121	Automotive body, paint, & interior repair & maintenance .....	23	36 325	7 800	1 899	276	3.8	20.4
8111211	Paint or body repair shops .....	20	D	D	D	c	D	D
8111212	Van conversion services .....	2	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	8	2 934	601	102	20	39.4	60.6
81119	Other automotive repair & maintenance .....	19	5 975	1 795	445	262	10.6	.1
811191	Automotive oil change & lubrication shops .....	5	D	D	D	b	D	D
811192	Carwashes .....	13	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	14	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	94	23 868	10 576	2 422	842	16.2	7.9
8121	Personal care services .....	69	14 558	7 058	1 613	567	18.5	11.0
81211	Hair, nail, & skin care services .....	61	13 707	6 818	1 546	513	17.8	10.3
812112	Beauty shops .....	59	D	D	D	f	D	D
81219	Other personal care services .....	8	851	240	67	54	29.8	21.6
8123	Drycleaning & laundry services .....	16	5 438	2 206	517	209	17.9	—
81232	Drycleaning & laundry services (except coin-operated) .....	12	4 621	1 921	485	187	14.9	—
812320	Drycleaning & laundry services (except coin-operated) .....	12	4 621	1 921	485	187	14.9	—
8123202	Drycleaning plants .....	9	4 145	1 698	430	172	9.8	—
8129	Other personal services .....	5	D	D	D	b	D	D
81292	Photofinishing .....	4	D	D	D	b	D	D
<b>WATONWAN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>4 540</b>	<b>735</b>	<b>171</b>	<b>49</b>	<b>73.9</b>	<b>5.3</b>
811	Repair & maintenance .....	11	4 202	616	140	40	76.9	3.9
8111	Automotive repair & maintenance .....	6	2 343	420	91	28	86.2	—
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
<b>WILKIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 040</b>	<b>178</b>	<b>32</b>	<b>8</b>	<b>32.0</b>	<b>44.8</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINONA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>67</b>	<b>16 858</b>	<b>4 306</b>	<b>969</b>	<b>296</b>	<b>33.3</b>	<b>2.6</b>
811	Repair & maintenance .....	34	11 378	2 494	578	129	32.7	1.5
8111	Automotive repair & maintenance .....	23	9 703	2 188	508	111	27.4	1.3
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	10	5 501	1 241	295	63	15.3	2.3
811121	Automotive body, paint, & interior repair & maintenance .....	9	D	D	D	b	D	D
8111211	Paint or body repair shops .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	33	5 480	1 812	391	167	34.4	4.8
8121	Personal care services .....	20	2 174	865	197	115	29.6	1.9
81211	Hair, nail, & skin care services .....	17	1 913	818	185	71	29.4	2.1
812112	Beauty shops .....	15	D	D	D	b	D	D
8122	Death care services .....	8	2 554	692	140	28	41.9	1.6
8123	Drycleaning & laundry services .....	5	752	255	54	24	22.9	23.9
<b>WRIGHT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>124</b>	<b>29 188</b>	<b>7 428</b>	<b>1 680</b>	<b>482</b>	<b>42.1</b>	<b>7.0</b>
811	Repair & maintenance .....	70	19 819	4 641	1 051	246	38.1	8.7
8111	Automotive repair & maintenance .....	55	16 721	3 839	892	207	36.7	10.3
81111	Automotive mechanical & electrical repair & maintenance .....	28	7 920	1 914	445	93	32.6	16.1
811111	General automotive repair .....	24	7 362	1 796	429	89	33.1	13.5
81112	Automotive body, paint, interior, & glass repair .....	19	7 002	1 468	334	72	40.2	6.3
811121	Automotive body, paint, & interior repair & maintenance .....	18	D	D	D	b	D	D
8111211	Paint or body repair shops .....	18	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	8	1 799	457	113	42	40.5	—
8114	Personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	54	9 369	2 787	629	236	50.5	3.4
8121	Personal care services .....	32	2 914	1 146	252	127	69.6	3.2
81211	Hair, nail, & skin care services .....	29	2 805	1 120	247	119	71.2	2.0
812112	Beauty shops .....	28	D	D	D	c	D	D
8122	Death care services .....	8	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	12	3 439	1 096	235	80	32.9	6.2
81231	Coin-operated laundries & drycleaners .....	6	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners .....	6	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores .....	6	D	D	D	a	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	5	2 276	931	208	65	8.2	5.0
812320	Drycleaning & laundry services (except coin-operated) .....	5	2 276	931	208	65	8.2	5.0
8123202	Drycleaning plants .....	3	D	D	D	b	D	D
<b>YELLOW MEDICINE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>31</b>	<b>10 570</b>	<b>2 980</b>	<b>654</b>	<b>175</b>	<b>41.2</b>	<b>—</b>
811	Repair & maintenance .....	18	8 361	2 494	519	141	37.8	.1
8111	Automotive repair & maintenance .....	13	3 855	859	166	69	43.6	.1
81112	Automotive body, paint, interior, & glass repair .....	6	1 814	317	77	19	57.2	—
811121	Automotive body, paint, & interior repair & maintenance .....	6	1 814	317	77	19	57.2	—
812	Personal & laundry services .....	13	2 209	486	135	34	54.1	—

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALBERT LEA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>7 228</b>	<b>2 074</b>	<b>497</b>	<b>200</b>	<b>56.0</b>	<b>5.9</b>
811	Repair & maintenance .....	18	4 488	1 146	280	85	63.3	—
8111	Automotive repair & maintenance .....	14	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	20	2 740	928	217	115	43.9	15.5
8121	Personal care services .....	12	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
<b>ALEXANDRIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>39</b>	<b>10 697</b>	<b>2 930</b>	<b>611</b>	<b>194</b>	<b>54.4</b>	<b>—</b>
811	Repair & maintenance .....	22	7 286	1 820	340	83	57.2	—
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	17	3 411	1 110	271	111	48.5	—
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
<b>ANDOVER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>4 106</b>	<b>1 499</b>	<b>329</b>	<b>93</b>	<b>24.6</b>	<b>12.3</b>
811	Repair & maintenance .....	13	2 679	743	157	32	35.8	18.6
8111	Automotive repair & maintenance .....	5	1 772	447	98	16	27.9	26.5
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	8	1 427	756	172	61	3.5	.7
8121	Personal care services .....	8	1 427	756	172	61	3.5	.7
81211	Hair, nail, & skin care services .....	6	D	D	D	b	D	D
812112	Beauty shops .....	6	D	D	D	b	D	D
<b>ANOKA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>44</b>	<b>19 257</b>	<b>6 473</b>	<b>1 387</b>	<b>271</b>	<b>14.7</b>	<b>8.4</b>
811	Repair & maintenance .....	27	13 855	4 166	853	149	14.5	3.2
8111	Automotive repair & maintenance .....	19	7 704	2 097	461	101	18.5	5.7
81111	Automotive mechanical & electrical repair & maintenance .....	16	6 159	1 813	404	68	21.6	7.1
811111	General automotive repair .....	15	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	1	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	17	5 402	2 307	534	122	15.4	21.7
8121	Personal care services .....	10	2 568	1 457	340	92	23.4	6.1
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
<b>APPLE VALLEY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>19 402</b>	<b>6 250</b>	<b>1 537</b>	<b>353</b>	<b>15.5</b>	<b>10.7</b>
811	Repair & maintenance .....	24	11 641	2 857	713	127	13.6	8.4
8111	Automotive repair & maintenance .....	16	9 579	2 396	610	105	5.6	10.2
81111	Automotive mechanical & electrical repair & maintenance .....	9	4 535	1 018	259	36	9.3	21.5
811111	General automotive repair .....	4	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	3 918	1 088	279	43	—	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	24	7 761	3 393	824	226	18.3	14.2
8121	Personal care services .....	15	4 632	2 320	592	159	16.7	21.6
81211	Hair, nail, & skin care services .....	11	3 982	2 103	535	122	5.2	23.0
812112	Beauty shops .....	8	3 704	2 041	523	117	.9	24.7
8123	Drycleaning & laundry services .....	5	761	216	63	30	35.5	13.1
8129	Other personal services .....	2	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ARDEN HILLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>4 854</b>	<b>1 802</b>	<b>398</b>	<b>98</b>	<b>6.5</b>	<b>49.1</b>
811	Repair & maintenance .....	5	1 827	587	138	25	7.4	28.2
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	6	3 027	1 215	260	73	6.0	61.7
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	3	D	D	D	b	D	D
812112	Beauty shops .....	3	D	D	D	b	D	D
8129	Other personal services .....	1	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D
<b>AUSTIN, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>50</b>	<b>12 101</b>	<b>3 278</b>	<b>747</b>	<b>296</b>	<b>38.6</b>	<b>5.7</b>
811	Repair & maintenance .....	25	6 258	1 453	385	119	33.8	—
8111	Automotive repair & maintenance .....	19	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	14	4 055	878	246	57	22.7	—
811111	General automotive repair .....	11	3 394	747	215	49	19.3	—
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	25	5 843	1 825	362	177	43.6	11.8
8121	Personal care services .....	17	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	15	D	D	D	b	D	D
812112	Beauty shops .....	14	D	D	D	b	D	D
8122	Death care services .....	4	D	D	D	b	D	D
<b>BAXTER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>1 980</b>	<b>567</b>	<b>118</b>	<b>37</b>	<b>22.2</b>	<b>—</b>
811	Repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	6	D	D	D	b	D	D
<b>BAYPORT, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 180</b>	<b>392</b>	<b>80</b>	<b>30</b>	<b>48.9</b>	<b>—</b>
811	Repair & maintenance .....	3	763	235	41	12	D	—
<b>BELLE PLAINE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 707</b>	<b>361</b>	<b>78</b>	<b>40</b>	<b>58.6</b>	<b>4.3</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	3	D	D	D	b	D	D
<b>BEMIDJI, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>45</b>	<b>18 920</b>	<b>5 486</b>	<b>1 488</b>	<b>518</b>	<b>21.6</b>	<b>.3</b>
811	Repair & maintenance .....	21	13 169	3 551	1 066	374	22.0	.2
8111	Automotive repair & maintenance .....	17	D	D	D	e	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	2 310	441	105	21	39.9	—
81119	Other automotive repair & maintenance .....	5	2 819	850	425	265	10.0	—
812	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
8121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	24	5 751	1 935	422	144	20.5	.5
8121	Personal care services .....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>BENSON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>3 485</b>	<b>734</b>	<b>167</b>	<b>35</b>	<b>26.2</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>BIG LAKE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>440</b>	<b>151</b>	<b>42</b>	<b>21</b>	<b>D</b>	<b>—</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BLAINE, MN *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>63</b>	<b>26 281</b>	<b>9 303</b>	<b>2 048</b>	<b>429</b>	<b>15.5</b>	<b>1.7</b>
811	Repair & maintenance . . . . .	42	18 013	6 164	1 318	204	18.3	1.9
8111	Automotive repair & maintenance . . . . .	24	11 919	3 819	904	130	9.6	1.8
81111	Automotive mechanical & electrical repair & maintenance . . . . .	17	D	D	D	b	D	D
811111	General automotive repair . . . . .	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	4	5 514	1 860	462	53	1.0	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	5 514	1 860	462	53	1.0	—
8111211	Paint or body repair shops . . . . .	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	b	D	D
812	Personal & laundry services . . . . .	21	8 268	3 139	730	225	9.5	1.4
8121	Personal care services . . . . .	16	5 159	2 085	508	174	9.6	2.2
81211	Hair, nail, & skin care services . . . . .	11	4 772	1 995	485	148	9.6	—
812112	Beauty shops . . . . .	9	D	D	D	c	D	D
8129	Other personal services . . . . .	2	D	D	D	b	D	D
81292	Photofinishing . . . . .	1	D	D	D	b	D	D
<b>BLAINE, MN (ANOKA COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>63</b>	<b>26 281</b>	<b>9 303</b>	<b>2 048</b>	<b>429</b>	<b>15.5</b>	<b>1.7</b>
811	Repair & maintenance . . . . .	42	18 013	6 164	1 318	204	18.3	1.9
8111	Automotive repair & maintenance . . . . .	24	11 919	3 819	904	130	9.6	1.8
81111	Automotive mechanical & electrical repair & maintenance . . . . .	17	D	D	D	b	D	D
811111	General automotive repair . . . . .	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	4	5 514	1 860	462	53	1.0	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	5 514	1 860	462	53	1.0	—
8111211	Paint or body repair shops . . . . .	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	b	D	D
812	Personal & laundry services . . . . .	21	8 268	3 139	730	225	9.5	1.4
8121	Personal care services . . . . .	16	5 159	2 085	508	174	9.6	2.2
81211	Hair, nail, & skin care services . . . . .	11	4 772	1 995	485	148	9.6	—
812112	Beauty shops . . . . .	9	D	D	D	c	D	D
8129	Other personal services . . . . .	2	D	D	D	b	D	D
81292	Photofinishing . . . . .	1	D	D	D	b	D	D
<b>BLOOMINGTON, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>177</b>	<b>200 095</b>	<b>136 256</b>	<b>27 926</b>	<b>5 563</b>	<b>12.1</b>	<b>5.9</b>
811	Repair & maintenance . . . . .	95	75 615	34 120	7 357	1 262	24.0	9.1
8111	Automotive repair & maintenance . . . . .	60	49 072	15 704	3 424	686	29.4	9.2
81111	Automotive mechanical & electrical repair & maintenance . . . . .	26	15 128	4 865	1 055	144	10.1	12.1
811111	General automotive repair . . . . .	21	11 932	3 645	787	114	11.3	13.1
81112	Automotive body, paint, interior, & glass repair . . . . .	16	25 452	7 821	1 675	210	40.7	9.2
811121	Automotive body, paint, & interior repair & maintenance . . . . .	12	18 545	6 674	1 494	167	55.9	12.6
8111211	Paint or body repair shops . . . . .	11	D	D	D	c	D	D
811122	Automotive glass replacement shops . . . . .	4	6 907	1 147	181	43	—	—
81119	Other automotive repair & maintenance . . . . .	18	8 492	3 018	694	332	30.0	3.8
811191	Automotive oil change & lubrication shops . . . . .	4	D	D	D	e	D	D
811192	Carwashes . . . . .	10	D	D	D	e	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	10	18 785	15 689	3 317	465	9.4	.9
81121	Electronic & precision equipment repair & maintenance . . . . .	10	18 785	15 689	3 317	465	9.4	.9
811212	Computer & office machine repair & maintenance . . . . .	9	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance . . . . .	18	4 744	1 752	380	91	23.5	9.8
81141	Home & garden equipment & appliance repair & maintenance . . . . .	4	D	D	D	b	D	D
81142	Reupholstery & furniture repair . . . . .	2	D	D	D	b	D	D
811420	Reupholstery & furniture repair . . . . .	2	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	11	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	11	D	D	D	b	D	D
812	Personal & laundry services . . . . .	82	124 480	102 136	20 569	4 301	4.8	4.0
8121	Personal care services . . . . .	51	11 499	4 925	1 094	371	22.9	16.5
81211	Hair, nail, & skin care services . . . . .	43	9 542	4 335	964	308	24.9	15.0
812112	Beauty shops . . . . .	39	D	D	D	e	D	D
812113	Nail salons . . . . .	3	D	D	D	b	D	D
81219	Other personal care services . . . . .	8	1 957	590	130	63	13.2	23.9
812199	Other personal care services . . . . .	8	1 957	590	130	63	13.2	23.9
8123	Drycleaning & laundry services . . . . .	17	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	16	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	16	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	14	D	D	D	c	D	D
8129	Other personal services . . . . .	11	D	D	D	h	D	D
81292	Photofinishing . . . . .	5	D	D	D	h	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	3	D	D	D	h	D	D
81293	Parking lots & garages . . . . .	2	D	D	D	b	D	D
812930	Parking lots & garages . . . . .	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BLUE EARTH, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 196</b>	<b>166</b>	<b>34</b>	<b>14</b>	<b>86.8</b>	<b>13.2</b>
812	Personal & laundry services .....	6	997	138	29	13	87.2	12.8
<b>BRAINERD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>40</b>	<b>12 698</b>	<b>3 323</b>	<b>768</b>	<b>221</b>	<b>37.0</b>	<b>4.5</b>
811	Repair & maintenance .....	25	8 961	1 894	458	108	32.6	6.0
8111	Automotive repair & maintenance .....	17	7 336	1 517	358	79	21.7	6.0
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	15	3 737	1 429	310	113	47.7	.8
8121	Personal care services .....	5	1 061	608	145	56	—	2.9
81211	Hair, nail, & skin care services .....	5	1 061	608	145	56	—	2.9
812112	Beauty shops .....	5	1 061	608	145	56	—	2.9
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
<b>BRECKENRIDGE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 040</b>	<b>178</b>	<b>32</b>	<b>8</b>	<b>32.0</b>	<b>44.8</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>BROOKLYN CENTER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>45</b>	<b>16 331</b>	<b>5 654</b>	<b>1 442</b>	<b>404</b>	<b>18.8</b>	<b>30.3</b>
811	Repair & maintenance .....	25	8 558	2 360	572	141	16.4	14.5
8111	Automotive repair & maintenance .....	17	7 154	1 773	438	119	11.0	16.4
81111	Automotive mechanical & electrical repair & maintenance .....	7	3 145	923	208	32	9.0	25.5
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	20	7 773	3 294	870	263	21.5	47.7
8121	Personal care services .....	13	1 885	899	282	109	10.9	—
81211	Hair, nail, & skin care services .....	9	1 277	681	194	79	16.1	—
812112	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	c	D	D
8123202	Drycleaning plants .....	3	D	D	D	c	D	D
8129	Other personal services .....	2	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D
<b>BROOKLYN PARK, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>84</b>	<b>39 564</b>	<b>12 268</b>	<b>2 827</b>	<b>679</b>	<b>34.9</b>	<b>2.8</b>
811	Repair & maintenance .....	57	32 867	9 542	2 211	456	35.9	2.6
8111	Automotive repair & maintenance .....	37	26 920	8 070	1 839	399	29.6	2.2
81111	Automotive mechanical & electrical repair & maintenance .....	17	11 102	2 971	645	97	20.4	5.4
811111	General automotive repair .....	14	8 656	2 240	483	74	26.1	6.9
81112	Automotive body, paint, interior, & glass repair .....	11	13 307	4 216	982	128	41.4	—
811121	Automotive body, paint, & interior repair & maintenance .....	10	D	D	D	c	D	D
8111211	Paint or body repair shops .....	9	D	D	D	c	D	D
81119	Other automotive repair & maintenance .....	9	2 511	883	212	174	8.2	—
8114	Personal & household goods repair & maintenance .....	10	2 176	405	85	19	51.5	10.7
81149	Other personal & household goods repair & maintenance .....	6	1 500	135	22	8	45.1	—
811490	Other personal & household goods repair & maintenance .....	6	1 500	135	22	8	45.1	—
812	Personal & laundry services .....	27	6 697	2 726	616	223	30.1	3.4
8121	Personal care services .....	16	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
8123202	Drycleaning plants .....	4	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BUFFALO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>6 720</b>	<b>2 086</b>	<b>467</b>	<b>142</b>	<b>13.4</b>	<b>7.8</b>
811	Repair & maintenance .....	11	3 873	1 099	251	61	6.1	10.0
8111	Automotive repair & maintenance .....	11	3 873	1 099	251	61	6.1	10.0
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	13	2 847	987	216	81	23.4	4.8
8121	Personal care services .....	9	728	249	58	29	74.6	5.1
81211	Hair, nail, & skin care services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
<b>BURNSVILLE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>120</b>	<b>55 364</b>	<b>19 084</b>	<b>4 388</b>	<b>1 019</b>	<b>9.7</b>	<b>9.4</b>
811	Repair & maintenance .....	68	40 098	12 898	2 866	442	9.7	10.7
8111	Automotive repair & maintenance .....	48	30 235	9 250	2 020	325	7.9	10.7
81111	Automotive mechanical & electrical repair & maintenance .....	24	16 297	5 279	1 174	177	.6	1.0
811111	General automotive repair .....	15	9 789	3 411	726	110	1.0	1.7
811113	Automotive transmission repair .....	4	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	4	1 880	600	135	27	—	—
81112	Automotive body, paint, interior, & glass repair .....	16	12 195	3 411	739	108	17.1	23.1
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	10	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	8	1 743	560	107	40	12.4	13.5
812	Electronic & precision equipment repair & maintenance .....	10	6 681	2 764	671	81	11.6	4.8
8121	Electronic & precision equipment repair & maintenance .....	10	6 681	2 764	671	81	11.6	4.8
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	1	D	D	D	a	D	D
811420	Reupholstery & furniture repair .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	52	15 266	6 186	1 522	577	9.9	6.0
8121	Personal care services .....	38	11 558	5 102	1 260	445	11.0	—
81211	Hair, nail, & skin care services .....	29	10 272	4 793	1 184	400	10.3	—
812112	Beauty shops .....	28	D	D	D	e	D	D
81219	Other personal care services .....	9	1 286	309	76	45	16.6	—
812199	Other personal care services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	11	2 261	720	178	95	10.9	3.5
81232	Drycleaning & laundry services (except coin-operated) .....	10	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	10	D	D	D	b	D	D
8123202	Drycleaning plants .....	9	D	D	D	b	D	D
<b>BYRON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 778</b>	<b>529</b>	<b>64</b>	<b>26</b>	<b>62.8</b>	<b>—</b>
811	Repair & maintenance .....	7	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
<b>CALEDONIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 070</b>	<b>243</b>	<b>58</b>	<b>16</b>	<b>68.2</b>	<b>—</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>CAMBRIDGE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>5 883</b>	<b>1 517</b>	<b>369</b>	<b>112</b>	<b>41.3</b>	<b>8.6</b>
811	Repair & maintenance .....	14	3 769	689	159	40	50.5	4.6
8111	Automotive repair & maintenance .....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	12	2 114	828	210	72	24.9	15.9
8123	Drycleaning & laundry services .....	4	1 017	482	107	36	7.0	1.4
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
<b>CANNON FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>8 178</b>	<b>1 040</b>	<b>223</b>	<b>49</b>	<b>32.2</b>	<b>.4</b>
811	Repair & maintenance .....	8	7 717	892	189	29	30.9	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	6 616	684	141	19	27.0	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	6 616	684	141	19	27.0	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	4	6 616	684	141	19	27.0	—
812	Personal & laundry services .....	5	461	148	34	20	52.5	6.7

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHAMPLIN, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>3 426</b>	<b>1 115</b>	<b>247</b>	<b>127</b>	<b>29.5</b>	<b>16.6</b>
811	Repair & maintenance .....	10	2 361	652	142	47	32.5	16.4
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 065	463	105	80	22.8	17.1
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>CHANHASSEN, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>32 886</b>	<b>14 686</b>	<b>3 226</b>	<b>463</b>	<b>4.1</b>	<b>.6</b>
811	Repair & maintenance .....	10	30 472	13 597	2 984	360	2.6	.2
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	3	D	D	D	e	D	D
812	Personal & laundry services .....	11	2 414	1 089	242	103	22.7	6.0
8121	Personal care services .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	1 311	590	135	65	12.4	11.1
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
<b>CHANHASSEN, MN (CARVER COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>32 886</b>	<b>14 686</b>	<b>3 226</b>	<b>463</b>	<b>4.1</b>	<b>.6</b>
811	Repair & maintenance .....	10	30 472	13 597	2 984	360	2.6	.2
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	3	D	D	D	e	D	D
812	Personal & laundry services .....	11	2 414	1 089	242	103	22.7	6.0
8121	Personal care services .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	1 311	590	135	65	12.4	11.1
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
<b>CHASKA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>3 814</b>	<b>1 407</b>	<b>321</b>	<b>101</b>	<b>25.5</b>	<b>11.0</b>
811	Repair & maintenance .....	8	1 980	699	168	24	31.9	8.7
812	Personal & laundry services .....	10	1 834	708	153	77	18.5	13.5
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
<b>CHISHOLM, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>1 363</b>	<b>332</b>	<b>88</b>	<b>14</b>	<b>D</b>	<b>-</b>
811	Repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	1	D	D	D	a	D	D
<b>CIRCLE PINES, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>1 048</b>	<b>388</b>	<b>94</b>	<b>18</b>	<b>54.9</b>	<b>-</b>
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>CLOQUET, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>4 788</b>	<b>1 444</b>	<b>332</b>	<b>73</b>	<b>56.1</b>	<b>2.5</b>
811	Repair & maintenance .....	12	2 526	816	202	37	60.5	3.0
8111	Automotive repair & maintenance .....	9	D	D	D	a	D	D
812	Personal & laundry services .....	12	2 262	628	130	36	51.1	2.0
<b>COLD SPRING, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>2 316</b>	<b>428</b>	<b>95</b>	<b>23</b>	<b>43.2</b>	<b>-</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	4	1 379	245	56	11	48.9	-
812	Personal & laundry services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLUMBIA HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>34</b>	<b>18 544</b>	<b>5 000</b>	<b>1 093</b>	<b>221</b>	<b>24.4</b>	<b>8.8</b>
811	Repair & maintenance . . . . .	26	16 393	4 323	946	185	24.5	4.4
8111	Automotive repair & maintenance . . . . .	20	13 097	3 213	741	150	28.1	5.1
81111	Automotive mechanical & electrical repair & maintenance . . . . .	12	7 271	1 901	403	77	43.6	9.3
811111	General automotive repair . . . . .	7	4 195	1 047	214	45	59.1	16.0
81112	Automotive body, paint, interior, & glass repair . . . . .	5	5 104	1 063	267	39	7.1	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	3	D	D	D	b	D	D
812	Personal & laundry services . . . . .	8	2 151	677	147	36	23.9	42.1
<b>COON RAPIDS, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>70</b>	<b>26 189</b>	<b>7 451</b>	<b>1 667</b>	<b>431</b>	<b>17.9</b>	<b>9.4</b>
811	Repair & maintenance . . . . .	46	17 106	4 301	954	222	21.5	12.9
8111	Automotive repair & maintenance . . . . .	29	15 086	3 667	838	183	14.7	13.9
81111	Automotive mechanical & electrical repair & maintenance . . . . .	15	6 152	1 743	358	65	25.3	7.2
811111	General automotive repair . . . . .	8	3 299	973	208	37	43.7	13.5
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	9	6 699	1 496	384	60	9.9	24.7
811121	Automotive body, paint, & interior repair & maintenance . . . . .	5	4 671	1 106	299	46	—	11.4
8111211	Paint or body repair shops . . . . .	5	4 671	1 106	299	46	—	11.4
81119	Other automotive repair & maintenance . . . . .	5	2 235	428	96	58	—	—
8114	Personal & household goods repair & maintenance . . . . .	8	1 510	507	97	30	74.8	2.7
812	Personal & laundry services . . . . .	24	9 083	3 150	713	209	11.3	2.9
8121	Personal care services . . . . .	16	3 348	1 166	276	109	14.7	7.8
81211	Hair, nail, & skin care services . . . . .	13	D	D	D	b	D	D
812112	Beauty shops . . . . .	12	D	D	D	b	D	D
81219	Other personal care services . . . . .	3	D	D	D	b	D	D
8122	Death care services . . . . .	3	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	4	D	D	D	b	D	D
8129	Other personal services . . . . .	1	D	D	D	b	D	D
81292	Photofinishing . . . . .	1	D	D	D	b	D	D
<b>CORCORAN, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>5</b>	<b>1 571</b>	<b>371</b>	<b>87</b>	<b>18</b>	<b>16.2</b>	<b>—</b>
811	Repair & maintenance . . . . .	5	1 571	371	87	18	16.2	—
<b>COTTAGE GROVE, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>22</b>	<b>7 098</b>	<b>2 611</b>	<b>563</b>	<b>242</b>	<b>6.0</b>	<b>.8</b>
811	Repair & maintenance . . . . .	9	4 046	1 120	228	101	3.8	—
8111	Automotive repair & maintenance . . . . .	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	6	D	D	D	b	D	D
812	Personal & laundry services . . . . .	13	3 052	1 491	335	141	8.9	1.9
8121	Personal care services . . . . .	10	2 516	1 277	285	120	2.5	2.3
81211	Hair, nail, & skin care services . . . . .	9	D	D	D	c	D	D
812112	Beauty shops . . . . .	9	D	D	D	c	D	D
<b>CROOKSTON, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>18</b>	<b>4 904</b>	<b>1 212</b>	<b>244</b>	<b>86</b>	<b>72.6</b>	<b>.8</b>
811	Repair & maintenance . . . . .	11	4 397	989	196	64	76.1	—
8111	Automotive repair & maintenance . . . . .	9	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	1	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	1	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	1	D	D	D	b	D	D
8114903	Welding repair . . . . .	1	D	D	D	b	D	D
812	Personal & laundry services . . . . .	7	507	223	48	22	42.2	7.9
8121	Personal care services . . . . .	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	6	D	D	D	b	D	D

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CRYSTAL, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>46</b>	<b>21 851</b>	<b>6 867</b>	<b>1 695</b>	<b>369</b>	<b>11.8</b>	<b>9.2</b>
811	Repair & maintenance .....	25	14 035	4 077	1 047	171	7.1	3.2
8111	Automotive repair & maintenance .....	16	11 463	3 601	946	146	.9	3.9
81111	Automotive mechanical & electrical repair & maintenance .....	10	5 110	1 603	395	60	1.9	8.7
811111	General automotive repair .....	6	3 794	1 191	289	46	2.6	—
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
811211	Consumer electronics repair & maintenance .....	1	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	21	7 816	2 790	648	198	20.3	20.1
8121	Personal care services .....	11	2 282	998	168	78	22.0	—
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	3	1 092	337	80	38	—	—
812320	Drycleaning & laundry services (except coin-operated) .....	3	1 092	337	80	38	—	—
8129	Other personal services .....	2	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	a	D	D
<b>DAYTON, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 361</b>	<b>295</b>	<b>71</b>	<b>8</b>	<b>47.5</b>	<b>—</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
<b>DAYTON, MN (HENNEPIN COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 361</b>	<b>295</b>	<b>71</b>	<b>8</b>	<b>47.5</b>	<b>—</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
<b>DEEPHAVEN, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 403</b>	<b>462</b>	<b>120</b>	<b>29</b>	<b>29.4</b>	<b>4.9</b>
812	Personal & laundry services .....	5	D	D	D	b	D	D
8121	Personal care services .....	4	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	4	D	D	D	b	D	D
812112	Beauty shops .....	4	D	D	D	b	D	D
<b>DELANO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 359</b>	<b>553</b>	<b>109</b>	<b>36</b>	<b>75.1</b>	<b>—</b>
811	Repair & maintenance .....	6	1 293	293	60	11	65.2	—
812	Personal & laundry services .....	6	1 066	260	49	25	87.1	—
8121	Personal care services .....	4	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	4	D	D	D	b	D	D
<b>DETROIT LAKES, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>37</b>	<b>17 604</b>	<b>7 827</b>	<b>1 642</b>	<b>619</b>	<b>23.1</b>	<b>1.2</b>
811	Repair & maintenance .....	18	14 649	6 846	1 435	528	17.8	—
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	4 914	1 713	429	50	13.1	—
811111	General automotive repair .....	4	4 914	1 713	429	50	13.1	—
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance .....	3	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance .....	2	D	D	D	e	D	D
812	Personal & laundry services .....	19	2 955	981	207	91	49.4	7.1
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	9	D	D	D	b	D	D
<b>DILWORTH, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>549</b>	<b>130</b>	<b>31</b>	<b>6</b>	<b>92.2</b>	<b>7.8</b>

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DULUTH, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>186</b>	<b>71 481</b>	<b>21 382</b>	<b>5 057</b>	<b>1 122</b>	<b>27.8</b>	<b>4.1</b>
811	Repair & maintenance . . . . .	100	49 157	13 097	3 124	526	30.7	4.4
8111	Automotive repair & maintenance . . . . .	75	30 985	8 065	1 597	389	28.6	4.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	39	12 591	3 000	546	133	25.6	1.8
811111	General automotive repair . . . . .	29	10 692	2 610	459	114	19.0	1.3
81112	Automotive body, paint, interior, & glass repair . . . . .	26	14 597	4 104	829	162	31.6	8.5
811121	Automotive body, paint, & interior repair & maintenance . . . . .	21	D	D	D	c	D	D
8111211	Paint or body repair shops . . . . .	21	D	D	D	c	D	D
811122	Automotive glass replacement shops . . . . .	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	10	3 797	961	222	94	26.8	—
811192	Carwashes . . . . .	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	6	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	6	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	13 581	3 610	1 235	71	28.9	.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	13 581	3 610	1 235	71	28.9	.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	6	13 581	3 610	1 235	71	28.9	.9
8114	Personal & household goods repair & maintenance . . . . .	13	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	86	22 324	8 285	1 933	596	21.4	3.5
8121	Personal care services . . . . .	53	8 375	3 919	901	367	21.0	1.3
81211	Hair, nail, & skin care services . . . . .	47	D	D	D	e	D	D
812112	Beauty shops . . . . .	47	D	D	D	e	D	D
8122	Death care services . . . . .	11	6 676	2 006	478	73	28.2	—
81221	Funeral homes & funeral services . . . . .	8	5 977	1 733	427	60	19.8	—
812210	Funeral homes & funeral services . . . . .	8	5 977	1 733	427	60	19.8	—
8122101	Funeral homes . . . . .	8	5 977	1 733	427	60	19.8	—
8123	Drycleaning & laundry services . . . . .	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	2	D	D	D	b	D	D
81233	Linen & uniform supply . . . . .	1	D	D	D	b	D	D
8129	Other personal services . . . . .	14	D	D	D	b	D	D
81292	Photofinishing . . . . .	7	D	D	D	b	D	D
<b>EAGAN, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>95</b>	<b>102 701</b>	<b>41 948</b>	<b>9 566</b>	<b>1 634</b>	<b>6.0</b>	<b>8.7</b>
811	Repair & maintenance . . . . .	58	53 107	24 779	6 113	893	10.0	8.5
8111	Automotive repair & maintenance . . . . .	39	30 944	10 256	2 564	580	8.8	14.0
81111	Automotive mechanical & electrical repair & maintenance . . . . .	28	20 339	6 258	1 493	245	12.1	21.3
811111	General automotive repair . . . . .	22	17 352	5 506	1 325	211	11.0	25.0
81112	Automotive body, paint, interior, & glass repair . . . . .	5	6 480	2 020	542	60	4.0	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	5	6 480	2 020	542	60	4.0	—
8111211	Paint or body repair shops . . . . .	5	6 480	2 020	542	60	4.0	—
81119	Other automotive repair & maintenance . . . . .	6	4 125	1 978	529	275	—	—
811192	Carwashes . . . . .	1	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	6	D	D	D	e	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	6	D	D	D	e	D	D
811212	Computer & office machine repair & maintenance . . . . .	4	D	D	D	e	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	4	4 462	1 391	341	36	7.1	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	4	4 462	1 391	341	36	7.1	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	4	4 462	1 391	341	36	7.1	—
8114	Personal & household goods repair & maintenance . . . . .	9	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	37	49 594	17 169	3 453	741	1.7	8.9
8121	Personal care services . . . . .	20	D	D	D	c	D	D
81211	Hair, nail, & skin care services . . . . .	12	D	D	D	c	D	D
812112	Beauty shops . . . . .	11	D	D	D	c	D	D
81219	Other personal care services . . . . .	8	D	D	D	b	D	D
812199	Other personal care services . . . . .	7	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	13	19 043	5 436	1 264	264	1.6	.9
81232	Drycleaning & laundry services (except coin-operated) . . . . .	9	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	9	D	D	D	c	D	D
8123202	Drycleaning plants . . . . .	7	D	D	D	b	D	D
81233	Linen & uniform supply . . . . .	3	16 225	4 509	1 004	151	—	—
812332	Industrial launderers . . . . .	3	16 225	4 509	1 004	151	—	—
8129	Other personal services . . . . .	4	D	D	D	c	D	D
81292	Photofinishing . . . . .	3	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) . . . . .	3	D	D	D	c	D	D
<b>EAST BETHEL, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>6</b>	<b>1 880</b>	<b>626</b>	<b>135</b>	<b>21</b>	<b>66.5</b>	<b>—</b>
811	Repair & maintenance . . . . .	4	D	D	D	a	D	D
8111	Automotive repair & maintenance . . . . .	3	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>EAST GRAND FORKS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>4 826</b>	<b>1 202</b>	<b>250</b>	<b>100</b>	<b>28.0</b>	<b>4.3</b>
811	Repair & maintenance .....	11	3 080	711	141	40	21.3	5.6
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 746	491	109	60	40.0	2.0
8121	Personal care services .....	7	D	D	D	b	D	D
<b>EDEN PRAIRIE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>83</b>	<b>155 945</b>	<b>60 999</b>	<b>15 126</b>	<b>1 777</b>	<b>5.3</b>	<b>64.6</b>
811	Repair & maintenance .....	47	144 855	56 241	14 029	1 432	4.7	69.2
8111	Automotive repair & maintenance .....	25	21 374	6 035	1 451	230	4.0	11.3
81111	Automotive mechanical & electrical repair & maintenance .....	12	9 477	2 629	621	82	4.2	—
811111	General automotive repair .....	7	7 554	2 156	507	64	4.2	—
81112	Automotive body, paint, interior, & glass repair .....	7	7 846	2 380	609	67	—	7.2
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8111211	Paint or body repair shops .....	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	4 051	1 026	221	81	11.4	45.9
811192	Carwashes .....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	f	D	D
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	f	D	D
811212	Computer & office machine repair & maintenance .....	7	D	D	D	f	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	c	D	D
811412	Appliance repair & maintenance .....	1	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	2	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	2	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	36	11 090	4 758	1 097	345	13.6	4.7
8121	Personal care services .....	27	6 852	3 313	772	245	16.5	4.8
81211	Hair, nail, & skin care services .....	22	6 291	3 188	735	222	17.5	3.8
812112	Beauty shops .....	19	6 055	3 083	714	214	16.0	3.9
8123	Drycleaning & laundry services .....	6	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	5	1 812	650	158	65	3.1	7.4
812320	Drycleaning & laundry services (except coin-operated) .....	5	1 812	650	158	65	3.1	7.4
8123202	Drycleaning plants .....	4	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D
<b>EDINA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>104</b>	<b>63 289</b>	<b>25 609</b>	<b>6 186</b>	<b>1 356</b>	<b>12.0</b>	<b>7.6</b>
811	Repair & maintenance .....	31	22 323	7 576	1 817	303	15.7	.2
8111	Automotive repair & maintenance .....	17	12 685	4 028	970	196	18.9	—
81111	Automotive mechanical & electrical repair & maintenance .....	7	5 503	1 713	418	72	11.8	—
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	3 075	1 057	246	25	50.5	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	3 075	1 057	246	25	50.5	—
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	4 107	1 258	306	99	4.7	—
811192	Carwashes .....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	6	4 390	1 129	256	25	16.8	—
81121	Electronic & precision equipment repair & maintenance .....	6	4 390	1 129	256	25	16.8	—
8114	Personal & household goods repair & maintenance .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	73	40 966	18 033	4 369	1 053	10.0	11.7
8121	Personal care services .....	51	22 986	11 955	2 843	681	9.0	3.0
81211	Hair, nail, & skin care services .....	44	22 257	11 760	2 802	661	9.0	1.1
812111	Barber shops .....	3	734	443	92	18	D	—
812112	Beauty shops .....	41	21 523	11 317	2 710	643	9.1	1.2
8123	Drycleaning & laundry services .....	8	4 000	1 652	366	130	5.7	—
81232	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	7	D	D	D	c	D	D
8123202	Drycleaning plants .....	5	D	D	D	b	D	D
8129	Other personal services .....	11	13 442	4 314	1 130	236	13.3	28.6
81292	Photofinishing .....	8	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	5	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ELK RIVER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>34</b>	<b>10 214</b>	<b>3 062</b>	<b>662</b>	<b>194</b>	<b>31.6</b>	<b>2.2</b>
811	Repair & maintenance .....	20	7 673	2 168	475	114	30.2	1.1
8111	Automotive repair & maintenance .....	16	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	2 943	782	150	27	54.5	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	2 943	782	150	27	54.5	—
8111211	Paint or body repair shops .....	4	2 943	782	150	27	54.5	—
812	Personal & laundry services .....	14	2 541	894	187	80	35.9	5.4
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
<b>ELY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 068</b>	<b>389</b>	<b>91</b>	<b>29</b>	<b>68.0</b>	<b>—</b>
811	Repair & maintenance .....	8	1 776	293	71	19	74.4	—
8111	Automotive repair & maintenance .....	5	1 185	215	52	14	61.6	—
<b>EVELETH, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>1 693</b>	<b>648</b>	<b>139</b>	<b>27</b>	<b>.9</b>	<b>—</b>
811	Repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>FAIRMONT, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>5 450</b>	<b>1 107</b>	<b>270</b>	<b>80</b>	<b>56.5</b>	<b>2.9</b>
811	Repair & maintenance .....	16	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	10	D	D	D	b	D	D
<b>FALCON HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>960</b>	<b>300</b>	<b>70</b>	<b>19</b>	<b>—</b>	<b>5.1</b>
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>FARIBAUT, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>9 429</b>	<b>2 512</b>	<b>629</b>	<b>143</b>	<b>45.8</b>	<b>32.0</b>
811	Repair & maintenance .....	20	6 967	1 615	430	77	46.5	38.3
8111	Automotive repair & maintenance .....	15	5 271	1 346	361	64	29.3	50.6
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	18	2 462	897	199	66	43.7	14.3
8121	Personal care services .....	8	792	373	80	37	36.9	10.4
81211	Hair, nail, & skin care services .....	8	792	373	80	37	36.9	10.4
812112	Beauty shops .....	8	792	373	80	37	36.9	10.4
<b>FARMINGTON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>2 806</b>	<b>745</b>	<b>165</b>	<b>33</b>	<b>51.8</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>FERGUS FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>33</b>	<b>8 120</b>	<b>2 164</b>	<b>501</b>	<b>194</b>	<b>32.9</b>	<b>2.7</b>
811	Repair & maintenance .....	18	4 800	1 168	269	111	30.4	4.6
8111	Automotive repair & maintenance .....	16	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	1 772	379	86	23	46.3	—
81112	Automotive body, paint, interior, & glass repair .....	5	2 223	528	125	19	7.0	—
812	Personal & laundry services .....	15	3 320	996	232	83	36.6	—
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FOREST LAKE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>28</b>	<b>27 101</b>	<b>6 566</b>	<b>1 499</b>	<b>337</b>	<b>8.9</b>	<b>5.9</b>
811	Repair & maintenance .....	16	23 889	5 175	1 197	221	5.6	1.6
8111	Automotive repair & maintenance .....	15	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	c	D	D
8111212	Van conversion services .....	1	D	D	D	c	D	D
812	Personal & laundry services .....	12	3 212	1 391	302	116	34.1	38.5
8121	Personal care services .....	8	2 507	1 180	253	94	26.8	43.4
81211	Hair, nail, & skin care services .....	8	2 507	1 180	253	94	26.8	43.4
812112	Beauty shops .....	7	D	D	D	b	D	D
<b>FRIDLEY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>59</b>	<b>44 215</b>	<b>10 909</b>	<b>2 538</b>	<b>512</b>	<b>14.7</b>	<b>2.7</b>
811	Repair & maintenance .....	41	40 276	9 484	2 181	386	13.7	2.6
8111	Automotive repair & maintenance .....	31	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	18	D	D	D	b	D	D
811111	General automotive repair .....	13	3 625	963	215	39	24.2	3.0
81112	Automotive body, paint, interior, & glass repair .....	8	6 065	1 203	308	53	59.2	1.7
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8111211	Paint or body repair shops .....	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	c	D	D
8114903	Welding repair .....	2	D	D	D	c	D	D
812	Personal & laundry services .....	18	3 939	1 425	357	126	24.3	4.0
8121	Personal care services .....	14	2 236	948	242	89	35.0	7.0
81211	Hair, nail, & skin care services .....	14	2 236	948	242	89	35.0	7.0
812112	Beauty shops .....	14	2 236	948	242	89	35.0	7.0
8123	Drycleaning & laundry services .....	2	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
<b>GLENCOE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>3 790</b>	<b>987</b>	<b>218</b>	<b>64</b>	<b>31.3</b>	<b>12.1</b>
811	Repair & maintenance .....	8	2 949	718	169	44	27.3	14.4
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	7	841	269	49	20	45.3	4.0
<b>GLENWOOD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 083</b>	<b>427</b>	<b>99</b>	<b>30</b>	<b>79.0</b>	<b>4.1</b>
811	Repair & maintenance .....	7	1 302	195	46	14	66.6	6.6
812	Personal & laundry services .....	5	781	232	53	16	99.6	—
<b>GOLDEN VALLEY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>29 407</b>	<b>8 557</b>	<b>1 944</b>	<b>422</b>	<b>18.1</b>	<b>3.4</b>
811	Repair & maintenance .....	26	22 672	6 043	1 362	231	13.2	4.5
8111	Automotive repair & maintenance .....	19	19 852	5 149	1 142	196	9.7	4.9
81111	Automotive mechanical & electrical repair & maintenance .....	8	4 068	1 257	305	37	17.0	23.8
81112	Automotive body, paint, interior, & glass repair .....	6	11 609	2 875	603	72	10.6	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	5	4 175	1 017	234	87	—	—
8112	Electronic & precision equipment repair & maintenance .....	3	2 313	720	181	27	D	—
81121	Electronic & precision equipment repair & maintenance .....	3	2 313	720	181	27	D	—
812	Personal & laundry services .....	22	6 735	2 514	582	191	34.4	—
8121	Personal care services .....	14	3 136	1 189	301	80	37.8	—
81211	Hair, nail, & skin care services .....	10	2 199	917	248	65	21.2	—
812112	Beauty shops .....	10	2 199	917	248	65	21.2	—
81219	Other personal care services .....	4	937	272	53	15	76.7	—
8123	Drycleaning & laundry services .....	6	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners .....	3	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	3	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	3	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
8123202	Drycleaning plants .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GOODVIEW, MN</b>								
81	Other services (except public administration) .....	1	D	D	D	a	D	D
<b>GRAND RAPIDS, MN</b>								
81	Other services (except public administration) .....	36	9 077	2 208	505	156	46.6	.6
811	Repair & maintenance .....	20	6 379	1 561	358	91	44.7	—
8111	Automotive repair & maintenance .....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	16	2 698	647	147	65	51.3	1.9
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
812112	Beauty shops .....	9	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
<b>GRANITE FALLS, MN *</b>								
81	Other services (except public administration) .....	13	3 969	1 036	216	84	29.1	—
811	Repair & maintenance .....	7	2 992	782	152	63	27.0	—
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	6	977	254	64	21	35.5	—
<b>GRANITE FALLS, MN (CHIPPEWA COUNTY PART) *</b>								
81	Other services (except public administration) .....	1	D	D	D	a	D	D
<b>GRANITE FALLS, MN (YELLOW MEDICINE COUNTY PART) *</b>								
81	Other services (except public administration) .....	12	D	D	D	b	D	D
811	Repair & maintenance .....	6	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	6	977	254	64	21	35.5	—
<b>HAM LAKE, MN</b>								
81	Other services (except public administration) .....	16	3 684	926	204	56	29.9	12.7
811	Repair & maintenance .....	14	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	10	2 855	658	140	33	18.7	16.4
81112	Automotive body, paint, interior, & glass repair .....	4	1 620	397	82	18	6.1	22.5
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
8111213	Upholstery & interior repair shops .....	1	D	D	D	a	D	D
<b>HASTINGS, MN *</b>								
81	Other services (except public administration) .....	35	9 045	2 655	567	160	49.2	2.5
811	Repair & maintenance .....	19	6 307	1 854	400	84	53.4	1.7
8111	Automotive repair & maintenance .....	15	4 351	1 256	293	55	61.0	2.5
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	1 572	428	89	12	60.5	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	1 572	428	89	12	60.5	—
812	Personal & laundry services .....	16	2 738	801	167	76	39.7	4.1
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
<b>HASTINGS, MN (DAKOTA COUNTY PART) *</b>								
81	Other services (except public administration) .....	34	D	D	D	c	D	D
811	Repair & maintenance .....	18	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	15	4 351	1 256	293	55	61.0	2.5
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	1 572	428	89	12	60.5	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	1 572	428	89	12	60.5	—
812	Personal & laundry services .....	16	2 738	801	167	76	39.7	4.1
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HASTINGS, MN (WASHINGTON COUNTY PART) *</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
	<b>HERMANTOWN, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>6 932</b>	<b>1 417</b>	<b>325</b>	<b>85</b>	<b>15.4</b>	<b>10.9</b>
811	Repair & maintenance .....	11	6 087	1 087	249	51	15.2	11.7
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	1 204	221	56	13	D	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	1 204	221	56	13	D	—
812	Personal & laundry services .....	6	845	330	76	34	16.4	5.2
	<b>HIBBING, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>13 451</b>	<b>3 603</b>	<b>804</b>	<b>186</b>	<b>15.8</b>	<b>4.8</b>
811	Repair & maintenance .....	18	6 408	1 174	239	76	22.5	10.0
8111	Automotive repair & maintenance .....	13	3 980	817	141	42	28.3	3.4
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	11	7 043	2 429	565	110	9.7	—
8121	Personal care services .....	5	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	a	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
	<b>HOPKINS, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>53</b>	<b>24 236</b>	<b>6 873</b>	<b>1 602</b>	<b>350</b>	<b>32.0</b>	<b>6.8</b>
811	Repair & maintenance .....	38	19 972	5 487	1 278	234	29.2	8.2
8111	Automotive repair & maintenance .....	25	14 039	3 927	933	173	13.8	5.5
81111	Automotive mechanical & electrical repair & maintenance .....	15	7 457	1 898	444	70	19.6	—
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	4 620	1 462	366	46	10.5	16.8
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8111211	Paint or body repair shops .....	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	4	1 962	567	123	57	—	—
8112	Electronic & precision equipment repair & maintenance .....	4	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	4	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	15	4 264	1 386	324	116	45.4	—
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	1 842	728	172	75	62.2	—
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
8123202	Drycleaning plants .....	4	D	D	D	b	D	D
	<b>HUGO, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>5 048</b>	<b>1 913</b>	<b>475</b>	<b>62</b>	<b>6.8</b>	<b>1.6</b>
811	Repair & maintenance .....	8	5 048	1 913	475	62	6.8	1.6
8111	Automotive repair & maintenance .....	4	2 334	862	212	34	14.7	—
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
811111	General automotive repair .....	3	D	D	D	b	D	D
	<b>HUTCHINSON, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>6 575</b>	<b>1 810</b>	<b>418</b>	<b>139</b>	<b>50.3</b>	<b>1.7</b>
811	Repair & maintenance .....	12	3 884	869	206	53	49.8	2.9
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	17	2 691	941	212	86	50.9	—
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>INDEPENDENCE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>2 430</b>	<b>842</b>	<b>188</b>	<b>29</b>	<b>35.5</b>	<b>—</b>
811	Repair & maintenance .....	3	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	2	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
<b>INTERNATIONAL FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
<b>INVER GROVE HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>39</b>	<b>20 395</b>	<b>7 205</b>	<b>1 638</b>	<b>272</b>	<b>17.4</b>	<b>3.0</b>
811	Repair & maintenance .....	24	16 938	6 154	1 374	200	9.3	.9
8111	Automotive repair & maintenance .....	18	13 553	4 385	955	145	6.7	1.1
81111	Automotive mechanical & electrical repair & maintenance .....	12	8 557	2 479	504	91	8.8	1.7
811111	General automotive repair .....	9	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	2	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8111211	Paint or body repair shops .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	15	3 457	1 051	264	72	56.8	13.4
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
81212	Beauty shops .....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	2 055	456	127	26	79.8	12.9
81231	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
<b>JACKSON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>4 811</b>	<b>775</b>	<b>161</b>	<b>48</b>	<b>40.3</b>	<b>.8</b>
811	Repair & maintenance .....	14	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>JORDAN, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>6 410</b>	<b>1 885</b>	<b>373</b>	<b>59</b>	<b>3.1</b>	<b>—</b>
811	Repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	1	D	D	D	b	D	D
<b>KASSON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 077</b>	<b>473</b>	<b>108</b>	<b>30</b>	<b>58.4</b>	<b>—</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	1 279	319	78	17	42.9	—
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>LA CRESCENT, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>3 127</b>	<b>620</b>	<b>113</b>	<b>30</b>	<b>24.0</b>	<b>14.1</b>
811	Repair & maintenance .....	9	1 979	297	65	15	21.7	22.3
8111	Automotive repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	5	1 148	323	48	15	27.9	—
<b>LAKE CITY, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>2 641</b>	<b>749</b>	<b>166</b>	<b>52</b>	<b>34.8</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	4	D	D	D	b	D	D
<b>LAKE CITY, MN (GOODHUE COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LAKE CITY, MN (WABASHA COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	4	D	D	D	b	D	D
<b>LAKE ELMO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>4 175</b>	<b>768</b>	<b>188</b>	<b>28</b>	<b>16.9</b>	<b>34.3</b>
811	Repair & maintenance .....	5	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	2	D	D	D	a	D	D
811111	General automotive repair .....	2	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
<b>LAKEVILLE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>28</b>	<b>12 519</b>	<b>3 447</b>	<b>667</b>	<b>175</b>	<b>27.1</b>	<b>4.4</b>
811	Repair & maintenance .....	20	10 647	2 686	513	113	28.6	—
8111	Automotive repair & maintenance .....	11	5 807	1 492	348	57	36.7	—
81111	Automotive mechanical & electrical repair & maintenance .....	6	3 606	1 120	272	40	17.2	—
811111	General automotive repair .....	6	3 606	1 120	272	40	17.2	—
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	8	1 872	761	154	62	18.4	29.3
8121	Personal care services .....	2	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
<b>LAUDERDALE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>LE SUEUR, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 595</b>	<b>644</b>	<b>157</b>	<b>34</b>	<b>74.3</b>	<b>—</b>
811	Repair & maintenance .....	7	1 937	473	120	27	88.6	—
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	4	658	171	37	7	32.1	—
<b>LE SUEUR, MN (LE SUEUR COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 595</b>	<b>644</b>	<b>157</b>	<b>34</b>	<b>74.3</b>	<b>—</b>
811	Repair & maintenance .....	7	1 937	473	120	27	88.6	—
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	4	658	171	37	7	32.1	—
<b>LINDSTROM, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>832</b>	<b>344</b>	<b>76</b>	<b>18</b>	<b>—</b>	<b>—</b>
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>LINO LAKES, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>3 786</b>	<b>1 286</b>	<b>290</b>	<b>53</b>	<b>18.4</b>	<b>8.9</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	4	D	D	D	b	D	D
<b>LITCHFIELD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 325</b>	<b>699</b>	<b>108</b>	<b>35</b>	<b>42.2</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LITTLE CANADA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>31</b>	<b>11 736</b>	<b>4 043</b>	<b>900</b>	<b>172</b>	<b>22.0</b>	<b>1.7</b>
811	Repair & maintenance .....	23	10 549	3 566	796	119	19.0	—
8111	Automotive repair & maintenance .....	14	6 092	2 083	476	79	16.7	—
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	3 200	1 122	251	37	8.4	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	3 200	1 122	251	37	8.4	—
8111211	Paint or body repair shops .....	4	3 200	1 122	251	37	8.4	—
8112	Electronic & precision equipment repair & maintenance .....	4	2 146	845	177	25	32.4	—
81121	Electronic & precision equipment repair & maintenance .....	4	2 146	845	177	25	32.4	—
812	Personal & laundry services .....	8	1 187	477	104	53	48.6	16.9
8121	Personal care services .....	7	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	6	D	D	D	b	D	D
812112	Beauty shops .....	6	D	D	D	b	D	D
<b>LITTLE FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>22</b>	<b>4 905</b>	<b>1 528</b>	<b>292</b>	<b>98</b>	<b>32.0</b>	<b>6.0</b>
811	Repair & maintenance .....	12	3 022	681	160	47	44.8	7.6
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 883	847	132	51	11.4	3.3
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>LONG PRAIRIE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 823</b>	<b>253</b>	<b>47</b>	<b>18</b>	<b>83.2</b>	<b>1.8</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>LUVERNE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	10	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	8	D	D	D	b	D	D
8121	Personal care services .....	6	487	232	50	20	57.1	42.9
81211	Hair, nail, & skin care services .....	6	487	232	50	20	57.1	42.9
<b>MAHTOMEDI, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>2 369</b>	<b>726</b>	<b>165</b>	<b>40</b>	<b>36.4</b>	<b>—</b>
811	Repair & maintenance .....	5	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
811111	General automotive repair .....	3	D	D	D	b	D	D
<b>MANKATO, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>82</b>	<b>30 547</b>	<b>9 171</b>	<b>2 199</b>	<b>579</b>	<b>13.7</b>	<b>4.2</b>
811	Repair & maintenance .....	38	16 529	4 280	1 027	219	15.5	6.7
8111	Automotive repair & maintenance .....	27	12 689	3 183	752	160	17.2	8.7
81111	Automotive mechanical & electrical repair & maintenance .....	16	D	D	D	b	D	D
811111	General automotive repair .....	11	4 107	1 023	265	48	23.4	5.2
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	44	14 018	4 891	1 172	360	11.5	1.2
8121	Personal care services .....	25	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	19	D	D	D	b	D	D
812112	Beauty shops .....	15	D	D	D	b	D	D
8122	Death care services .....	6	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D

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**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MANKATO, MN (BLUE EARTH COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>79</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	35	D	D	D	c	D	D
8111	Automotive repair & maintenance .....	26	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	16	D	D	D	b	D	D
811111	General automotive repair .....	11	4 107	1 023	265	48	23.4	5.2
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	44	14 018	4 891	1 172	360	11.5	1.2
8121	Personal care services .....	25	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	19	D	D	D	b	D	D
812112	Beauty shops .....	15	D	D	D	b	D	D
8122	Death care services .....	6	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
<b>MANKATO, MN (NICOLLET COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	3	D	D	D	a	D	D
<b>MAPLE GROVE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>51</b>	<b>16 538</b>	<b>6 075</b>	<b>1 383</b>	<b>311</b>	<b>23.7</b>	<b>4.5</b>
811	Repair & maintenance .....	30	9 720	3 074	693	122	26.0	6.9
8111	Automotive repair & maintenance .....	14	5 934	1 870	441	73	6.1	10.5
81111	Automotive mechanical & electrical repair & maintenance .....	6	3 108	1 010	240	37	6.7	5.2
811111	General automotive repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	2 285	723	178	26	1.9	15.0
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	7	1 241	337	107	18	55.9	3.4
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	21	6 818	3 001	690	189	20.3	1.0
8121	Personal care services .....	15	3 970	1 880	412	139	28.1	1.8
81211	Hair, nail, & skin care services .....	12	D	D	D	c	D	D
812112	Beauty shops .....	12	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
8129	Other personal services .....	2	D	D	D	a	D	D
<b>MAPLEWOOD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>74</b>	<b>28 034</b>	<b>8 204</b>	<b>1 998</b>	<b>541</b>	<b>15.6</b>	<b>4.7</b>
811	Repair & maintenance .....	42	20 743	5 258	1 257	264	12.5	2.3
8111	Automotive repair & maintenance .....	35	19 330	4 882	1 168	241	9.0	2.4
81111	Automotive mechanical & electrical repair & maintenance .....	18	10 284	2 706	623	98	4.7	3.5
811111	General automotive repair .....	13	7 709	2 031	495	75	6.3	3.2
81112	Automotive body, paint, interior, & glass repair .....	10	6 642	1 320	319	60	16.3	—
811121	Automotive body, paint, & interior repair & maintenance .....	8	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	7	2 404	856	226	83	7.3	4.7
812	Personal & laundry services .....	32	7 291	2 946	741	277	24.5	11.5
8121	Personal care services .....	27	4 426	1 982	531	236	11.7	17.2
81211	Hair, nail, & skin care services .....	19	3 506	1 715	451	181	10.5	17.8
812112	Beauty shops .....	16	D	D	D	c	D	D
81219	Other personal care services .....	8	920	267	80	55	16.4	15.0
8129	Other personal services .....	1	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARSHALL, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>36</b>	<b>8 931</b>	<b>1 730</b>	<b>409</b>	<b>140</b>	<b>39.2</b>	<b>2.9</b>
811	Repair & maintenance . . . . .	21	5 946	994	232	51	37.8	4.3
8111	Automotive repair & maintenance . . . . .	13	4 799	692	150	32	27.6	.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	5	D	D	D	a	D	D
811111	General automotive repair . . . . .	5	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	7	2 673	451	93	17	26.4	1.3
811121	Automotive body, paint, & interior repair & maintenance . . . . .	5	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	4	D	D	D	a	D	D
812	Personal & laundry services . . . . .	15	2 985	736	177	89	42.0	—
8121	Personal care services . . . . .	8	1 043	412	110	51	28.7	—
81211	Hair, nail, & skin care services . . . . .	7	D	D	D	b	D	D
812112	Beauty shops . . . . .	7	D	D	D	b	D	D
<b>MEDINA, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>10</b>	<b>1 849</b>	<b>537</b>	<b>166</b>	<b>40</b>	<b>60.2</b>	<b>10.4</b>
811	Repair & maintenance . . . . .	10	1 849	537	166	40	60.2	10.4
8111	Automotive repair & maintenance . . . . .	7	1 421	338	77	14	61.9	—
<b>MELROSE, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>1 759</b>	<b>332</b>	<b>78</b>	<b>29</b>	<b>27.8</b>	<b>—</b>
811	Repair & maintenance . . . . .	4	1 223	214	50	12	24.9	—
8111	Automotive repair & maintenance . . . . .	4	1 223	214	50	12	24.9	—
812	Personal & laundry services . . . . .	3	536	118	28	17	D	—
<b>MENDOTA HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>9</b>	<b>3 519</b>	<b>977</b>	<b>177</b>	<b>42</b>	<b>29.1</b>	<b>—</b>
812	Personal & laundry services . . . . .	5	2 916	782	141	22	21.7	—
8123	Drycleaning & laundry services . . . . .	3	D	D	D	a	D	D
81231	Coin-operated laundries & drycleaners . . . . .	1	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners . . . . .	1	D	D	D	a	D	D
<b>MINNEAPOLIS, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>672</b>	<b>498 962</b>	<b>155 073</b>	<b>37 414</b>	<b>7 965</b>	<b>9.0</b>	<b>7.6</b>
811	Repair & maintenance . . . . .	283	218 986	66 881	17 780	3 461	13.8	4.4
8111	Automotive repair & maintenance . . . . .	181	80 502	23 950	5 723	1 093	20.8	7.1
81111	Automotive mechanical & electrical repair & maintenance . . . . .	112	42 139	12 220	2 825	492	27.3	3.2
811111	General automotive repair . . . . .	84	29 675	8 606	1 988	346	31.5	3.9
811112	Automotive exhaust system repair . . . . .	3	2 223	413	90	18	D	—
811118	Other automotive mechanical & electrical repair & maintenance . . . . .	21	9 075	2 890	662	110	14.8	1.1
8111182	Brake, front end, & wheel alignment . . . . .	12	6 148	1 817	386	69	18.4	—
81112	Automotive body, paint, interior, & glass repair . . . . .	46	29 419	9 078	2 245	279	10.9	8.6
811121	Automotive body, paint, & interior repair & maintenance . . . . .	42	D	D	D	c	D	D
8111211	Paint or body repair shops . . . . .	37	D	D	D	c	D	D
811122	Automotive glass replacement shops . . . . .	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	23	8 944	2 652	653	322	23.4	20.3
811191	Automotive oil change & lubrication shops . . . . .	8	D	D	D	b	D	D
811192	Carwashes . . . . .	12	5 502	1 843	472	243	38.0	27.7
8112	Electronic & precision equipment repair & maintenance . . . . .	24	19 341	7 332	1 552	210	27.6	16.8
81121	Electronic & precision equipment repair & maintenance . . . . .	24	19 341	7 332	1 552	210	27.6	16.8
811211	Consumer electronics repair & maintenance . . . . .	6	1 942	564	88	25	18.3	4.2
811212	Computer & office machine repair & maintenance . . . . .	12	16 502	6 438	1 378	172	27.9	19.1
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	22	100 408	28 320	8 855	1 825	2.1	.4
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	22	100 408	28 320	8 855	1 825	2.1	.4
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	22	100 408	28 320	8 855	1 825	2.1	.4
8114	Personal & household goods repair & maintenance . . . . .	56	18 735	7 279	1 650	333	31.5	1.7
81141	Home & garden equipment & appliance repair & maintenance . . . . .	10	4 998	1 754	371	62	25.6	.2
811411	Home & garden equipment repair & maintenance . . . . .	6	D	D	D	b	D	D
81142	Reupholstery & furniture repair . . . . .	16	4 626	2 057	418	131	23.5	—
811420	Reupholstery & furniture repair . . . . .	16	4 626	2 057	418	131	23.5	—
81149	Other personal & household goods repair & maintenance . . . . .	26	8 786	3 385	841	133	38.5	3.5
811490	Other personal & household goods repair & maintenance . . . . .	26	8 786	3 385	841	133	38.5	3.5
8114901	Watch, clock, & jewelry repair . . . . .	4	2 870	1 064	246	39	43.3	—
8114903	Welding repair . . . . .	3	D	D	D	b	D	D
8114904	Garment repair & alteration services . . . . .	11	1 066	409	98	25	14.2	28.8

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MINNEAPOLIS, MN—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	389	279 976	88 192	19 634	4 504	5.3	10.1
8121	Personal care services .....	162	31 886	13 834	3 403	982	21.4	14.4
81211	Hair, nail, & skin care services .....	144	28 193	12 806	3 122	862	23.0	9.2
812112	Beauty shops .....	135	27 548	12 670	3 105	848	21.6	9.1
81219	Other personal care services .....	18	3 693	1 028	281	120	9.6	53.8
812191	Diet & weight reducing services .....	3	D	D	D	b	D	D
812199	Other personal care services .....	15	D	D	D	b	D	D
8122	Death care services .....	34	36 998	11 552	2 312	488	2.2	4.1
81221	Funeral homes & funeral services .....	27	24 877	7 355	1 615	308	3.3	6.1
812210	Funeral homes & funeral services .....	27	24 877	7 355	1 615	308	3.3	6.1
8122101	Funeral homes .....	24	D	D	D	e	D	D
8122102	Other funeral services .....	3	D	D	D	b	D	D
81222	Cemeteries & crematories .....	7	12 121	4 197	697	180	—	.1
812220	Cemeteries & crematories .....	7	12 121	4 197	697	180	—	.1
8123	Drycleaning & laundry services .....	55	78 912	34 453	7 458	1 376	3.9	1.3
81231	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	19	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	28	10 324	4 102	936	325	18.7	5.6
812320	Drycleaning & laundry services (except coin-operated) .....	28	10 324	4 102	936	325	18.7	5.6
8123202	Drycleaning plants .....	24	9 419	3 873	896	317	12.9	4.2
81233	Linen & uniform supply .....	8	D	D	D	f	D	D
812331	Linen supply .....	4	D	D	D	e	D	D
8123311	Linen supply (except diaper service) .....	3	D	D	D	e	D	D
812332	Industrial laundries .....	4	36 850	17 790	3 622	564	—	—
8129	Other personal services .....	138	132 180	28 353	6 461	1 658	3.2	16.1
81292	Photofinishing .....	24	39 967	13 636	3 147	614	4.5	42.4
812921	Photofinishing laboratories (except one-hour) .....	19	39 119	13 427	3 110	597	4.2	42.3
81293	Parking lots & garages .....	107	D	D	D	f	D	D
812930	Parking lots & garages .....	107	D	D	D	f	D	D
81299	All other personal services .....	7	D	D	D	b	D	D
812990	All other personal services .....	7	D	D	D	b	D	D
<b>MINNETONKA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>76</b>	<b>42 234</b>	<b>17 305</b>	<b>3 889</b>	<b>738</b>	<b>6.7</b>	<b>25.0</b>
811	Repair & maintenance .....	32	19 958	8 079	1 814	215	12.3	9.4
8111	Automotive repair & maintenance .....	19	9 591	3 191	710	104	14.2	14.6
81111	Automotive mechanical & electrical repair & maintenance .....	10	6 101	1 963	412	67	8.5	—
811111	General automotive repair .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance .....	7	9 717	4 621	1 074	103	9.5	4.9
81121	Electronic & precision equipment repair & maintenance .....	7	9 717	4 621	1 074	103	9.5	4.9
812	Personal & laundry services .....	44	22 276	9 226	2 075	523	1.7	39.0
8121	Personal care services .....	31	10 826	5 388	1 293	316	2.1	3.2
81211	Hair, nail, & skin care services .....	25	10 207	5 271	1 235	292	1.4	3.1
812112	Beauty shops .....	24	D	D	D	e	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners .....	2	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	2	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	2	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
8123202	Drycleaning plants .....	2	D	D	D	b	D	D
8129	Other personal services .....	8	D	D	D	c	D	D
81292	Photofinishing .....	5	D	D	D	c	D	D
812921	Photofinishing laboratories (except one-hour) .....	4	D	D	D	c	D	D
<b>MINNETRISTA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>648</b>	<b>191</b>	<b>33</b>	<b>4</b>	<b>D</b>	<b>—</b>
<b>MONTEVIDEO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>5 335</b>	<b>1 127</b>	<b>239</b>	<b>58</b>	<b>21.5</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	a	D	D
<b>MONTGOMERY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 176</b>	<b>207</b>	<b>49</b>	<b>16</b>	<b>63.4</b>	<b>3.2</b>
811	Repair & maintenance .....	3	1 059	191	45	11	D	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MONTICELLO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 528</b>	<b>673</b>	<b>180</b>	<b>55</b>	<b>59.9</b>	<b>5.9</b>
812	Personal & laundry services .....	10	D	D	D	b	D	D
8121	Personal care services .....	5	680	309	71	28	46.8	5.1
81211	Hair, nail, & skin care services .....	4	D	D	D	b	D	D
<b>MOORHEAD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>59</b>	<b>15 591</b>	<b>4 494</b>	<b>949</b>	<b>264</b>	<b>29.2</b>	<b>2.0</b>
811	Repair & maintenance .....	33	10 269	2 527	492	121	26.0	2.8
8111	Automotive repair & maintenance .....	26	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	13	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	10	D	D	D	b	D	D
8111211	Paint or body repair shops .....	10	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	26	5 322	1 967	457	143	35.4	.3
8121	Personal care services .....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	12	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
<b>MORA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	7	D	D	D	b	D	D
8121	Personal care services .....	4	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	4	D	D	D	b	D	D
<b>MORRIS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>4 112</b>	<b>963</b>	<b>239</b>	<b>88</b>	<b>32.2</b>	<b>3.5</b>
811	Repair & maintenance .....	9	2 942	526	124	33	40.7	4.9
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	a	D	D
811111	General automotive repair .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	6	1 170	437	115	55	11.0	—
<b>MOUND, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>3 310</b>	<b>1 027</b>	<b>245</b>	<b>62</b>	<b>43.6</b>	<b>1.3</b>
811	Repair & maintenance .....	10	2 411	809	188	40	38.8	—
812	Personal & laundry services .....	6	899	218	57	22	56.4	4.7
<b>MOUNDS VIEW, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>10 161</b>	<b>1 727</b>	<b>381</b>	<b>129</b>	<b>12.1</b>	<b>.7</b>
811	Repair & maintenance .....	7	9 318	1 444	319	84	10.3	.8
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	8 170	877	216	44	D	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	8 170	877	216	44	D	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	3	8 170	877	216	44	D	—
812	Personal & laundry services .....	6	843	283	62	45	31.8	—
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	3	D	D	D	b	D	D
<b>MOUNTAIN IRON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	4	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	1	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	1	D	D	D	b	D	D

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEW BRIGHTON, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>31</b>	<b>9 041</b>	<b>2 848</b>	<b>686</b>	<b>151</b>	<b>34.6</b>	<b>6.1</b>
811	Repair & maintenance . . . . .	20	6 958	2 108	517	94	35.5	7.0
8111	Automotive repair & maintenance . . . . .	13	5 020	1 538	374	65	18.7	1.6
81111	Automotive mechanical & electrical repair & maintenance . . . . .	10	3 807	1 133	271	46	15.4	—
811111	General automotive repair . . . . .	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	1 213	405	103	19	D	6.8
812	Personal & laundry services . . . . .	11	2 083	740	169	57	31.6	2.8
8121	Personal care services . . . . .	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	8	D	D	D	b	D	D
81212	Beauty shops . . . . .	6	D	D	D	b	D	D
<b>NEW HOPE, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>29</b>	<b>29 142</b>	<b>10 759</b>	<b>2 686</b>	<b>358</b>	<b>13.3</b>	<b>—</b>
811	Repair & maintenance . . . . .	18	25 309	9 071	2 306	265	6.9	—
8111	Automotive repair & maintenance . . . . .	11	6 068	1 474	308	55	23.8	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	9	D	D	D	b	D	D
811111	General automotive repair . . . . .	8	3 259	1 145	247	37	44.3	—
81119	Other automotive repair & maintenance . . . . .	2	D	D	D	a	D	D
811192	Carwashes . . . . .	1	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	2	D	D	D	c	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	2	D	D	D	c	D	D
811212	Computer & office machine repair & maintenance . . . . .	1	D	D	D	c	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	2	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	2	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	11	3 833	1 688	380	93	55.5	—
8121	Personal care services . . . . .	6	1 096	704	157	57	55.2	—
81211	Hair, nail, & skin care services . . . . .	5	D	D	D	b	D	D
812112	Beauty shops . . . . .	5	D	D	D	b	D	D
<b>NEWPORT, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>1 907</b>	<b>373</b>	<b>84</b>	<b>13</b>	<b>56.1</b>	<b>.2</b>
811	Repair & maintenance . . . . .	7	1 907	373	84	13	56.1	.2
8111	Automotive repair & maintenance . . . . .	6	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	1 616	286	66	10	D	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	3	1 616	286	66	10	D	—
<b>NEW PRAGUE, MN *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>10</b>	<b>2 605</b>	<b>426</b>	<b>124</b>	<b>31</b>	<b>63.8</b>	<b>—</b>
811	Repair & maintenance . . . . .	5	2 065	397	117	23	56.8	—
8111	Automotive repair & maintenance . . . . .	4	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	5	540	29	7	8	90.7	—
<b>NEW PRAGUE, MN (LE SUEUR COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	3	D	D	D	a	D	D
8111	Automotive repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	3	D	D	D	a	D	D
<b>NEW PRAGUE, MN (SCOTT COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	2	D	D	D	a	D	D
<b>NEW ULM, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>27</b>	<b>7 303</b>	<b>1 907</b>	<b>437</b>	<b>112</b>	<b>21.0</b>	<b>4.6</b>
811	Repair & maintenance . . . . .	13	5 047	1 269	301	64	20.4	6.6
8111	Automotive repair & maintenance . . . . .	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	5	D	D	D	b	D	D
8111211	Paint or body repair shops . . . . .	5	D	D	D	b	D	D
812	Personal & laundry services . . . . .	14	2 256	638	136	48	22.3	—
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	8	D	D	D	b	D	D
812112	Beauty shops . . . . .	8	D	D	D	b	D	D

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTH BRANCH, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>9</b>	<b>2 109</b>	<b>541</b>	<b>101</b>	<b>40</b>	<b>19.0</b>	<b>—</b>
811	Repair & maintenance . . . . .	5	1 510	314	56	15	26.5	—
8111	Automotive repair & maintenance . . . . .	4	D	D	D	a	D	D
812	Personal & laundry services . . . . .	4	599	227	45	25	—	—
<b>NORTHFIELD, MN *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>20</b>	<b>5 461</b>	<b>1 749</b>	<b>381</b>	<b>106</b>	<b>20.7</b>	<b>8.1</b>
811	Repair & maintenance . . . . .	3	2 732	782	160	27	D	16.1
8111	Automotive repair & maintenance . . . . .	3	2 732	782	160	27	D	16.1
81111	Automotive mechanical & electrical repair & maintenance . . . . .	2	D	D	D	b	D	D
811111	General automotive repair . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	17	2 729	967	221	79	30.8	—
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	9	D	D	D	b	D	D
812112	Beauty shops . . . . .	9	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	3	D	D	D	b	D	D
<b>NORTHFIELD, MN (RICE COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>20</b>	<b>5 461</b>	<b>1 749</b>	<b>381</b>	<b>106</b>	<b>20.7</b>	<b>8.1</b>
811	Repair & maintenance . . . . .	3	2 732	782	160	27	D	16.1
8111	Automotive repair & maintenance . . . . .	3	2 732	782	160	27	D	16.1
81111	Automotive mechanical & electrical repair & maintenance . . . . .	2	D	D	D	b	D	D
811111	General automotive repair . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	17	2 729	967	221	79	30.8	—
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	9	D	D	D	b	D	D
812112	Beauty shops . . . . .	9	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	3	D	D	D	b	D	D
<b>NORTH MANKATO, MN *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>19</b>	<b>5 058</b>	<b>1 636</b>	<b>373</b>	<b>113</b>	<b>24.0</b>	<b>10.2</b>
811	Repair & maintenance . . . . .	13	3 866	1 205	271	57	21.0	2.7
8111	Automotive repair & maintenance . . . . .	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	6	D	D	D	b	D	D
811111	General automotive repair . . . . .	5	D	D	D	b	D	D
812	Personal & laundry services . . . . .	6	1 192	431	102	56	33.8	34.7
8121	Personal care services . . . . .	3	D	D	D	b	D	D
<b>NORTH MANKATO, MN (NICOLLET COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>19</b>	<b>5 058</b>	<b>1 636</b>	<b>373</b>	<b>113</b>	<b>24.0</b>	<b>10.2</b>
811	Repair & maintenance . . . . .	13	3 866	1 205	271	57	21.0	2.7
8111	Automotive repair & maintenance . . . . .	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	6	D	D	D	b	D	D
811111	General automotive repair . . . . .	5	D	D	D	b	D	D
812	Personal & laundry services . . . . .	6	1 192	431	102	56	33.8	34.7
8121	Personal care services . . . . .	3	D	D	D	b	D	D
<b>NORTH OAKS, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>5</b>	<b>1 570</b>	<b>654</b>	<b>200</b>	<b>27</b>	<b>25.7</b>	<b>5.2</b>
811	Repair & maintenance . . . . .	4	D	D	D	a	D	D
812	Personal & laundry services . . . . .	1	D	D	D	a	D	D
8121	Personal care services . . . . .	1	D	D	D	a	D	D
81211	Hair, nail, & skin care services . . . . .	1	D	D	D	a	D	D
<b>NORTH ST. PAUL, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>27</b>	<b>8 006</b>	<b>2 456</b>	<b>572</b>	<b>121</b>	<b>23.7</b>	<b>.5</b>
811	Repair & maintenance . . . . .	16	5 771	1 693	403	71	18.0	—
8111	Automotive repair & maintenance . . . . .	10	4 707	1 421	357	56	10.9	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	6	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	2 625	852	214	26	—	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	3	2 625	852	214	26	—	—
8111211	Paint or body repair shops . . . . .	3	2 625	852	214	26	—	—
8114	Personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	11	2 235	763	169	50	38.5	1.7
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	8	920	418	91	39	57.4	4.0
812112	Beauty shops . . . . .	8	920	418	91	39	57.4	4.0

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OAKDALE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>11 993</b>	<b>2 693</b>	<b>561</b>	<b>191</b>	<b>24.6</b>	<b>38.6</b>
811	Repair & maintenance .....	12	9 217	1 487	288	76	29.4	50.1
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	a	D	D
811111	General automotive repair .....	4	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	5 101	643	98	19	15.7	84.3
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
8111211	Paint or body repair shops .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	14	2 776	1 206	273	115	8.6	.4
8121	Personal care services .....	9	858	432	95	39	24.4	1.4
81211	Hair, nail, & skin care services .....	9	858	432	95	39	24.4	1.4
812112	Beauty shops .....	9	858	432	95	39	24.4	1.4
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
8123202	Drycleaning plants .....	2	D	D	D	b	D	D
<b>OAK GROVE, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>491</b>	<b>170</b>	<b>36</b>	<b>7</b>	<b>14.5</b>	<b>-</b>
<b>OAK PARK HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>5 232</b>	<b>1 542</b>	<b>369</b>	<b>121</b>	<b>15.6</b>	<b>8.1</b>
811	Repair & maintenance .....	7	3 303	837	198	54	12.7	12.8
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	6	1 929	705	171	67	20.5	-
8121	Personal care services .....	3	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	2	D	D	D	a	D	D
<b>OLIVIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 357</b>	<b>280</b>	<b>49</b>	<b>12</b>	<b>100.0</b>	<b>-</b>
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>ORONO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>508</b>	<b>161</b>	<b>38</b>	<b>21</b>	<b>53.0</b>	<b>17.1</b>
812	Personal & laundry services .....	5	508	161	38	21	53.0	17.1
<b>OSSEO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>4 099</b>	<b>1 345</b>	<b>335</b>	<b>70</b>	<b>11.9</b>	<b>8.9</b>
811	Repair & maintenance .....	9	2 899	970	226	48	7.8	12.6
8111	Automotive repair & maintenance .....	6	2 586	815	187	42	-	14.2
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	7	1 200	375	109	22	21.8	-
<b>OTSEGO, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>931</b>	<b>234</b>	<b>57</b>	<b>9</b>	<b>61.3</b>	<b>-</b>
811	Repair & maintenance .....	4	931	234	57	9	61.3	-
<b>OWATONNA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>42</b>	<b>16 347</b>	<b>3 842</b>	<b>783</b>	<b>200</b>	<b>23.3</b>	<b>4.4</b>
811	Repair & maintenance .....	24	8 413	1 588	321	87	31.8	8.1
8111	Automotive repair & maintenance .....	19	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	12	D	D	D	b	D	D
811111	General automotive repair .....	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	18	7 934	2 254	462	113	14.3	.4
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PARK RAPIDS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>3 347</b>	<b>647</b>	<b>152</b>	<b>44</b>	<b>49.1</b>	<b>—</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
8121	Personal care services .....	4	501	130	28	13	100.0	—
81211	Hair, nail, & skin care services .....	4	501	130	28	13	100.0	—
<b>PINE CITY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>1 098</b>	<b>344</b>	<b>77</b>	<b>22</b>	<b>49.2</b>	<b>—</b>
812	Personal & laundry services .....	6	D	D	D	a	D	D
<b>PIPESTONE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>3 842</b>	<b>863</b>	<b>217</b>	<b>67</b>	<b>54.1</b>	<b>—</b>
811	Repair & maintenance .....	11	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	b	D	D
<b>PLAINVIEW, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>1 366</b>	<b>249</b>	<b>47</b>	<b>16</b>	<b>55.0</b>	<b>15.7</b>
811	Repair & maintenance .....	6	933	210	44	12	57.1	—
<b>PLYMOUTH, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>71</b>	<b>45 570</b>	<b>13 928</b>	<b>3 382</b>	<b>566</b>	<b>18.1</b>	<b>12.6</b>
811	Repair & maintenance .....	41	33 656	10 723	2 655	361	18.3	15.3
8111	Automotive repair & maintenance .....	22	12 538	3 142	689	156	33.2	2.9
81111	Automotive mechanical & electrical repair & maintenance .....	8	3 021	737	172	28	20.1	—
811111	General automotive repair .....	5	2 091	447	100	18	23.1	—
81112	Automotive body, paint, interior, & glass repair .....	8	4 927	897	207	41	9.3	7.5
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	4 590	1 508	310	87	67.5	—
811192	Carwashes .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	8	15 119	6 059	1 595	148	5.6	30.8
81121	Electronic & precision equipment repair & maintenance .....	8	15 119	6 059	1 595	148	5.6	30.8
811212	Computer & office machine repair & maintenance .....	6	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	30	11 914	3 205	727	205	17.4	5.0
8121	Personal care services .....	22	3 715	1 517	337	126	42.8	9.4
81211	Hair, nail, & skin care services .....	16	2 951	1 244	289	92	45.5	11.8
812112	Beauty shops .....	15	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81299	All other personal services .....	2	D	D	D	b	D	D
812990	All other personal services .....	2	D	D	D	b	D	D
<b>PRINCETON, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>3 146</b>	<b>756</b>	<b>163</b>	<b>51</b>	<b>52.1</b>	<b>12.7</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	1 534	379	76	19	14.5	18.4
812	Personal & laundry services .....	9	D	D	D	b	D	D
8121	Personal care services .....	7	D	D	D	b	D	D
<b>PRINCETON, MN (MILLE LACS COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 062</b>	<b>478</b>	<b>96</b>	<b>32</b>	<b>72.5</b>	<b>5.6</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
8121	Personal care services .....	7	D	D	D	b	D	D
<b>PRINCETON, MN (SHERBURNE COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>1 084</b>	<b>278</b>	<b>67</b>	<b>19</b>	<b>13.4</b>	<b>26.1</b>
811	Repair & maintenance .....	4	1 084	278	67	19	13.4	26.1

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PRIOR LAKE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>3 004</b>	<b>684</b>	<b>172</b>	<b>50</b>	<b>50.1</b>	<b>.5</b>
811	Repair & maintenance .....	9	1 944	432	99	14	47.4	.3
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	1 275	356	90	10	D	—
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	7	1 060	252	73	36	55.1	.9
8121	Personal care services .....	4	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	4	D	D	D	a	D	D
<b>PROCTOR, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>3</b>	<b>390</b>	<b>107</b>	<b>25</b>	<b>7</b>	<b>100.0</b>	<b>—</b>
<b>RAMSEY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>3 449</b>	<b>984</b>	<b>234</b>	<b>88</b>	<b>50.3</b>	<b>5.2</b>
811	Repair & maintenance .....	12	2 659	542	137	49	57.6	6.7
8111	Automotive repair & maintenance .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	6	790	442	97	39	25.8	—
8121	Personal care services .....	6	790	442	97	39	25.8	—
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>RED WING, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>12 842</b>	<b>3 878</b>	<b>880</b>	<b>254</b>	<b>22.7</b>	<b>—</b>
811	Repair & maintenance .....	13	5 962	1 558	343	68	42.1	—
8111	Automotive repair & maintenance .....	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	2 458	524	85	26	67.5	—
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	17	6 880	2 320	537	186	6.0	—
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>REDWOOD FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>2 026</b>	<b>568</b>	<b>105</b>	<b>32</b>	<b>51.9</b>	<b>5.5</b>
811	Repair & maintenance .....	8	1 117	257	50	14	73.9	7.4
812	Personal & laundry services .....	7	909	311	55	18	24.9	3.1
<b>RICHFIELD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>59</b>	<b>27 148</b>	<b>8 963</b>	<b>1 992</b>	<b>396</b>	<b>11.5</b>	<b>11.0</b>
811	Repair & maintenance .....	32	19 564	6 321	1 450	200	10.5	7.9
8111	Automotive repair & maintenance .....	23	14 188	4 135	990	147	9.3	5.7
81111	Automotive mechanical & electrical repair & maintenance .....	14	7 505	2 188	522	80	10.0	—
811111	General automotive repair .....	7	3 138	825	217	45	12.9	—
811113	Automotive transmission repair .....	3	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
812	Personal & laundry services .....	27	7 584	2 642	542	196	13.9	18.8
8121	Personal care services .....	18	3 185	1 094	277	122	14.8	35.5
81211	Hair, nail, & skin care services .....	13	2 018	856	211	79	14.1	47.1
812112	Beauty shops .....	11	D	D	D	b	D	D
81219	Other personal care services .....	5	1 167	238	66	43	16.0	15.4
812199	Other personal care services .....	3	D	D	D	b	D	D
8122	Death care services .....	2	D	D	D	a	D	D
8123	Drycleaning & laundry services .....	5	1 809	632	112	40	32.3	16.1
81232	Drycleaning & laundry services (except coin-operated) .....	5	1 809	632	112	40	32.3	16.1
812320	Drycleaning & laundry services (except coin-operated) .....	5	1 809	632	112	40	32.3	16.1
8123202	Drycleaning plants .....	5	1 809	632	112	40	32.3	16.1

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROBBINSDALE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>28</b>	<b>6 426</b>	<b>2 119</b>	<b>451</b>	<b>163</b>	<b>17.2</b>	<b>6.3</b>
811	Repair & maintenance .....	10	2 498	830	123	34	22.5	5.8
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
8114901	Watch, clock, & jewelry repair .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	18	3 928	1 289	328	129	13.9	6.7
8121	Personal care services .....	12	1 383	623	151	85	11.6	19.1
81211	Hair, nail, & skin care services .....	6	798	388	95	41	8.1	—
812112	Beauty shops .....	6	798	388	95	41	8.1	—
<b>ROCHESTER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>145</b>	<b>60 322</b>	<b>17 982</b>	<b>4 176</b>	<b>1 221</b>	<b>16.6</b>	<b>11.9</b>
811	Repair & maintenance .....	66	34 338	8 401	1 996	529	22.6	2.9
8111	Automotive repair & maintenance .....	50	21 889	6 264	1 545	444	22.5	3.5
81111	Automotive mechanical & electrical repair & maintenance .....	24	9 036	2 461	569	126	29.3	—
811111	General automotive repair .....	18	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	14	8 159	2 148	525	84	23.8	6.2
811121	Automotive body, paint, & interior repair & maintenance .....	10	4 601	1 278	321	55	42.2	1.1
8111211	Paint or body repair shops .....	9	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	4	3 558	870	204	29	—	12.8
81119	Other automotive repair & maintenance .....	12	4 694	1 655	451	234	6.8	5.7
811192	Carwashes .....	6	2 776	1 142	324	195	2.1	3.9
8112	Electronic & precision equipment repair & maintenance .....	8	2 301	780	196	28	63.6	10.3
81121	Electronic & precision equipment repair & maintenance .....	8	2 301	780	196	28	63.6	10.3
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	2	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	2	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	79	25 984	9 581	2 180	692	8.7	23.7
8121	Personal care services .....	52	D	D	D	e	D	D
81211	Hair, nail, & skin care services .....	42	D	D	D	e	D	D
812112	Beauty shops .....	38	D	D	D	e	D	D
81219	Other personal care services .....	10	1 677	406	96	73	37.9	22.5
812199	Other personal care services .....	7	D	D	D	b	D	D
8122	Death care services .....	7	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	8 391	3 173	729	231	4.3	—
81232	Drycleaning & laundry services (except coin-operated) .....	5	7 792	3 044	710	213	1.1	—
812320	Drycleaning & laundry services (except coin-operated) .....	5	7 792	3 044	710	213	1.1	—
8123201	Laundries, family & commercial .....	1	D	D	D	c	D	D
8123202	Drycleaning plants .....	3	D	D	D	b	D	D
8129	Other personal services .....	10	D	D	D	b	D	D
81292	Photofinishing .....	2	D	D	D	b	D	D
<b>ROCKFORD, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>819</b>	<b>128</b>	<b>25</b>	<b>18</b>	<b>98.9</b>	<b>1.1</b>
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>ROCKFORD, MN (WRIGHT COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>819</b>	<b>128</b>	<b>25</b>	<b>18</b>	<b>98.9</b>	<b>1.1</b>
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>ROSEAU, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>3 646</b>	<b>970</b>	<b>244</b>	<b>53</b>	<b>37.3</b>	<b>38.9</b>
811	Repair & maintenance .....	7	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	4	D	D	D	b	D	D
<b>ROSEMOUNT, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>11 701</b>	<b>5 924</b>	<b>1 563</b>	<b>174</b>	<b>2.4</b>	<b>1.9</b>
811	Repair & maintenance .....	6	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	c	D	D
8114903	Welding repair .....	1	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROSEVILLE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>100</b>	<b>89 057</b>	<b>29 253</b>	<b>6 898</b>	<b>1 166</b>	<b>7.5</b>	<b>7.6</b>
811	Repair & maintenance .....	48	68 587	20 895	5 028	652	6.6	4.3
8111	Automotive repair & maintenance .....	31	24 921	7 494	1 818	335	15.7	11.7
81111	Automotive mechanical & electrical repair & maintenance .....	17	15 173	5 331	1 318	207	23.4	—
811111	General automotive repair .....	13	11 927	4 226	1 004	154	21.5	—
811118	Other automotive mechanical & electrical repair & maintenance .....	2	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	5 466	1 167	291	48	4.3	36.1
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	2	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	7	4 282	996	209	80	3.3	22.0
811192	Carwashes .....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	6	38 018	11 297	2 720	251	—	—
81121	Electronic & precision equipment repair & maintenance .....	6	38 018	11 297	2 720	251	—	—
811213	Communication equipment repair & maintenance .....	2	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance .....	1	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	6	1 355	453	113	33	34.7	—
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	52	20 470	8 358	1 870	514	10.5	18.7
8121	Personal care services .....	37	10 883	5 149	1 216	374	16.7	4.4
81211	Hair, nail, & skin care services .....	29	8 745	4 635	1 088	331	7.7	1.3
812112	Beauty shops .....	27	D	D	D	e	D	D
81219	Other personal care services .....	8	2 138	514	128	43	53.6	17.0
8122	Death care services .....	4	3 685	1 222	230	29	—	—
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8122101	Funeral homes .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	1 788	700	152	49	18.2	—
81232	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	4	D	D	D	b	D	D
8123202	Drycleaning plants .....	3	D	D	D	b	D	D
8129	Other personal services .....	6	4 114	1 287	272	62	—	81.3
81292	Photofinishing .....	6	4 114	1 287	272	62	—	81.3
<b>ST. ANTHONY, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>14 314</b>	<b>3 813</b>	<b>893</b>	<b>201</b>	<b>2.3</b>	<b>.8</b>
811	Repair & maintenance .....	7	13 286	3 489	815	140	—	—
8111	Automotive repair & maintenance .....	5	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
811111	General automotive repair .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	9	1 028	324	78	61	32.1	11.1
8121	Personal care services .....	6	740	247	54	50	44.6	—
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>ST. ANTHONY, MN (HENNEPIN COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ST. ANTHONY, MN (RAMSEY COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	7	13 286	3 489	815	140	—	—
8111	Automotive repair & maintenance .....	5	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	b	D	D
811111	General automotive repair .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	7	D	D	D	b	D	D
8121	Personal care services .....	4	D	D	D	b	D	D
<b>ST. CHARLES, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 040</b>	<b>200</b>	<b>46</b>	<b>11</b>	<b>37.3</b>	<b>4.3</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. CLOUD, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>121</b>	<b>60 716</b>	<b>18 772</b>	<b>3 947</b>	<b>1 006</b>	<b>17.3</b>	<b>5.2</b>
811	Repair & maintenance .....	70	36 871	9 714	1 981	439	22.4	4.4
8111	Automotive repair & maintenance .....	49	26 015	6 413	1 232	319	20.7	4.8
81111	Automotive mechanical & electrical repair & maintenance .....	25	9 481	2 485	543	115	32.7	2.3
811111	General automotive repair .....	18	6 580	1 830	409	92	26.3	3.3
81112	Automotive body, paint, interior, & glass repair .....	15	14 414	3 286	537	126	10.0	3.2
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D
8111211	Paint or body repair shops .....	12	12 150	2 779	428	84	10.6	-
81119	Other automotive repair & maintenance .....	9	2 120	642	152	78	40.5	26.8
8112	Electronic & precision equipment repair & maintenance .....	8	4 439	1 157	262	35	27.8	8.1
81121	Electronic & precision equipment repair & maintenance .....	8	4 439	1 157	262	35	27.8	8.1
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	5	1 555	820	189	39	70.4	-
81149	Other personal & household goods repair & maintenance .....	3	1 519	342	71	19	D	-
811490	Other personal & household goods repair & maintenance .....	3	1 519	342	71	19	D	-
812	Personal & laundry services .....	51	23 845	9 058	1 966	567	9.5	6.5
8121	Personal care services .....	31	5 800	2 291	528	222	25.2	10.6
81211	Hair, nail, & skin care services .....	21	4 635	2 092	467	162	24.3	1.9
812112	Beauty shops .....	20	D	D	D	c	D	D
81219	Other personal care services .....	10	1 165	199	61	60	28.8	45.3
812199	Other personal care services .....	7	D	D	D	b	D	D
8122	Death care services .....	7	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	11 862	5 253	1 095	237	1.8	-
81232	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81292	Photofinishing .....	3	D	D	D	b	D	D
812922	One-hour photofinishing .....	2	D	D	D	b	D	D
<b>ST. CLOUD, MN (BENTON COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	14	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
<b>ST. CLOUD, MN (SHERBURNE COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ST. CLOUD, MN (STEARNS COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>103</b>	<b>54 492</b>	<b>17 183</b>	<b>3 600</b>	<b>921</b>	<b>16.8</b>	<b>5.8</b>
811	Repair & maintenance .....	54	D	D	D	e	D	D
8111	Automotive repair & maintenance .....	38	21 427	5 272	975	268	20.4	5.8
81111	Automotive mechanical & electrical repair & maintenance .....	17	D	D	D	b	D	D
811111	General automotive repair .....	15	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	13	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	10	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	8	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	7	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	b	D	D

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. CLOUD, MN (STEARNS COUNTY PART) *—Con.</b>							
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	49	D	D	D	f	D	D
8121	Personal care services .....	29	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	20	D	D	D	c	D	D
812112	Beauty shops .....	19	D	D	D	c	D	D
81219	Other personal care services .....	9	D	D	D	b	D	D
812199	Other personal care services .....	6	D	D	D	b	D	D
8122	Death care services .....	7	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	10	11 862	5 253	1 095	237	1.8	—
81232	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	5	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81292	Photofinishing .....	3	D	D	D	b	D	D
812922	One-hour photofinishing .....	2	D	D	D	b	D	D
	<b>ST. FRANCIS, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>481</b>	<b>168</b>	<b>20</b>	<b>11</b>	<b>72.1</b>	<b>23.1</b>
	<b>ST. JAMES, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>2 956</b>	<b>455</b>	<b>102</b>	<b>31</b>	<b>89.1</b>	<b>6.2</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
	<b>ST. JOSEPH, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 143</b>	<b>487</b>	<b>117</b>	<b>50</b>	<b>69.2</b>	<b>7.3</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
	<b>ST. LOUIS PARK, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>111</b>	<b>52 207</b>	<b>16 517</b>	<b>3 804</b>	<b>775</b>	<b>28.0</b>	<b>11.3</b>
811	Repair & maintenance .....	53	38 097	11 283	2 553	347	27.0	6.1
8111	Automotive repair & maintenance .....	33	19 614	5 429	1 116	212	20.1	10.3
81111	Automotive mechanical & electrical repair & maintenance .....	17	8 654	2 330	509	76	27.2	—
811111	General automotive repair .....	14	7 639	2 086	460	67	25.1	—
81112	Automotive body, paint, interior, & glass repair .....	9	8 711	2 260	402	80	11.8	7.5
811121	Automotive body, paint, & interior repair & maintenance .....	4	3 142	959	217	33	7.9	—
8111211	Paint or body repair shops .....	4	3 142	959	217	33	7.9	—
811122	Automotive glass replacement shops .....	5	5 569	1 301	185	47	14.0	11.8
81119	Other automotive repair & maintenance .....	7	2 249	839	205	56	24.8	60.5
811192	Carwashes .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	7	6 733	2 570	560	71	77.7	—
81121	Electronic & precision equipment repair & maintenance .....	7	6 733	2 570	560	71	77.7	—
811211	Consumer electronics repair & maintenance .....	4	D	D	D	b	D	D
811213	Communication equipment repair & maintenance .....	1	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	58	14 110	5 234	1 251	428	30.6	25.3
8121	Personal care services .....	40	7 854	3 038	758	286	37.7	24.1
81211	Hair, nail, & skin care services .....	30	6 411	2 615	655	230	37.2	27.4
812112	Beauty shops .....	28	D	D	D	c	D	D
81219	Other personal care services .....	10	1 443	423	103	56	39.9	9.7
812199	Other personal care services .....	7	934	281	49	24	26.6	15.0
8123	Drycleaning & laundry services .....	11	3 037	1 281	278	99	15.3	3.2
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8123202	Drycleaning plants .....	9	D	D	D	b	D	D
8129	Other personal services .....	3	D	D	D	b	D	D
81292	Photofinishing .....	3	D	D	D	b	D	D
	<b>ST. MICHAEL, MN</b>							
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>1 175</b>	<b>349</b>	<b>70</b>	<b>19</b>	<b>64.3</b>	<b>.9</b>
811	Repair & maintenance .....	5	941	273	53	8	69.2	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. PAUL, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>420</b>	<b>177 506</b>	<b>55 700</b>	<b>13 431</b>	<b>3 054</b>	<b>18.0</b>	<b>12.0</b>
811	Repair & maintenance .....	208	105 577	32 764	7 935	1 484	16.8	5.9
8111	Automotive repair & maintenance .....	139	77 998	24 632	6 056	1 131	11.8	7.3
81111	Automotive mechanical & electrical repair & maintenance .....	85	37 422	10 885	2 630	432	11.3	9.9
811111	General automotive repair .....	63	24 048	7 056	1 750	300	14.4	14.1
811112	Automotive exhaust system repair .....	7	4 877	1 220	265	38	2.2	—
811118	Other automotive mechanical & electrical repair & maintenance .....	11	7 535	2 259	526	78	8.8	2.7
8111182	Brake, front end, & wheel alignment .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	36	32 982	11 067	2 676	344	13.3	5.6
811121	Automotive body, paint, & interior repair & maintenance .....	30	23 604	7 691	1 936	240	18.1	3.0
8111211	Paint or body repair shops .....	29	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	6	9 378	3 376	740	104	1.1	12.3
81119	Other automotive repair & maintenance .....	18	7 594	2 680	750	355	8.0	1.6
811191	Automotive oil change & lubrication shops .....	9	2 371	667	178	56	6.2	1.3
811192	Carwashes .....	9	5 223	2 013	572	299	8.7	1.8
8112	Electronic & precision equipment repair & maintenance .....	15	8 191	2 009	432	64	26.8	—
81121	Electronic & precision equipment repair & maintenance .....	15	8 191	2 009	432	64	26.8	—
811213	Communication equipment repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	40	14 981	4 740	1 081	233	29.9	3.7
81141	Home & garden equipment & appliance repair & maintenance .....	9	5 934	1 399	302	64	44.0	—
811412	Appliance repair & maintenance .....	5	5 160	1 168	253	53	35.6	—
81142	Reupholstery & furniture repair .....	15	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	15	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	14	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	14	D	D	D	c	D	D
8114904	Garment repair & alteration services .....	8	D	D	D	b	D	D
8114909	All other repair & related services .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	212	71 929	22 936	5 496	1 570	19.7	21.0
8121	Personal care services .....	114	19 428	9 421	2 284	774	34.3	8.4
81211	Hair, nail, & skin care services .....	93	16 798	8 252	1 987	596	29.1	8.2
812112	Beauty shops .....	86	16 387	8 131	1 955	585	27.9	8.3
81219	Other personal care services .....	21	2 630	1 169	297	178	67.9	9.5
812199	Other personal care services .....	16	2 022	886	213	109	80.2	12.4
8122	Death care services .....	23	18 969	4 791	1 109	191	13.1	16.1
81221	Funeral homes & funeral services .....	18	16 650	3 908	894	154	10.1	12.3
812210	Funeral homes & funeral services .....	18	16 650	3 908	894	154	10.1	12.3
8122101	Funeral homes .....	18	16 650	3 908	894	154	10.1	12.3
81222	Cemeteries & crematories .....	5	2 319	883	215	37	34.9	43.6
812220	Cemeteries & crematories .....	5	2 319	883	215	37	34.9	43.6
8123	Drycleaning & laundry services .....	33	8 654	3 196	782	264	22.4	5.8
81231	Coin-operated laundries & drycleaners .....	8	1 252	242	59	33	21.0	19.8
812310	Coin-operated laundries & drycleaners .....	8	1 252	242	59	33	21.0	19.8
8123102	Coin-operated laundries & drycleaning stores .....	7	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	25	7 402	2 954	723	231	22.7	3.5
812320	Drycleaning & laundry services (except coin-operated) .....	25	7 402	2 954	723	231	22.7	3.5
8123202	Drycleaning plants .....	23	D	D	D	c	D	D
8129	Other personal services .....	42	24 878	5 528	1 321	341	12.2	39.7
81292	Photofinishing .....	11	D	D	D	b	D	D
81293	Parking lots & garages .....	26	16 541	3 037	768	222	4.5	48.2
812930	Parking lots & garages .....	26	16 541	3 037	768	222	4.5	48.2
81299	All other personal services .....	5	D	D	D	b	D	D
812990	All other personal services .....	5	D	D	D	b	D	D
<b>ST. PAUL PARK, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 287</b>	<b>381</b>	<b>114</b>	<b>43</b>	<b>57.9</b>	<b>—</b>
811	Repair & maintenance .....	7	1 287	381	114	43	57.9	—
<b>ST. PETER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>2 556</b>	<b>591</b>	<b>132</b>	<b>48</b>	<b>32.2</b>	<b>10.8</b>
811	Repair & maintenance .....	7	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	8	D	D	D	b	D	D
<b>SARTELL, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>976</b>	<b>343</b>	<b>73</b>	<b>29</b>	<b>60.8</b>	<b>1.8</b>
812	Personal & laundry services .....	5	D	D	D	b	D	D
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>SARTELL, MN (BENTON COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>437</b>	<b>120</b>	<b>24</b>	<b>9</b>	<b>87.2</b>	<b>4.1</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SARTELL, MN (STEARNS COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>539</b>	<b>223</b>	<b>49</b>	<b>20</b>	<b>39.3</b>	<b>—</b>
812	Personal & laundry services .....	3	D	D	D	b	D	D
8121	Personal care services .....	3	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	3	D	D	D	b	D	D
<b>SAUK CENTRE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>3 053</b>	<b>908</b>	<b>201</b>	<b>64</b>	<b>48.9</b>	<b>18.7</b>
811	Repair & maintenance .....	8	1 824	406	94	27	45.7	26.9
8111	Automotive repair & maintenance .....	5	1 298	292	71	18	61.6	—
812	Personal & laundry services .....	7	1 229	502	107	37	53.6	6.5
<b>SAUK RAPIDS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>6 125</b>	<b>1 144</b>	<b>346</b>	<b>69</b>	<b>7.7</b>	<b>1.3</b>
811	Repair & maintenance .....	8	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	3 996	466	200	33	D	—
811111	General automotive repair .....	3	3 996	466	200	33	D	—
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>SAVAGE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>25</b>	<b>7 826</b>	<b>2 010</b>	<b>363</b>	<b>91</b>	<b>40.7</b>	<b>1.5</b>
811	Repair & maintenance .....	20	6 865	1 606	313	64	43.4	1.7
8111	Automotive repair & maintenance .....	16	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	2 481	707	170	25	41.3	3.3
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	5	961	404	50	27	21.5	—
<b>SHAKOPEE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>43</b>	<b>26 553</b>	<b>5 892</b>	<b>1 333</b>	<b>310</b>	<b>39.3</b>	<b>.7</b>
811	Repair & maintenance .....	23	22 837	4 525	1 060	150	40.1	.1
8111	Automotive repair & maintenance .....	15	18 603	3 617	843	118	45.4	—
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	13 759	2 392	553	66	59.8	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	13 759	2 392	553	66	59.8	—
8111211	Paint or body repair shops .....	5	13 759	2 392	553	66	59.8	—
8114	Personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	20	3 716	1 367	273	160	34.6	4.5
8121	Personal care services .....	12	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	c	D	D
812112	Beauty shops .....	8	D	D	D	D	D	D
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	3	D	D	D	b	D	D
<b>SHOREVIEW, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>6 498</b>	<b>2 597</b>	<b>599</b>	<b>180</b>	<b>13.5</b>	<b>6.4</b>
811	Repair & maintenance .....	8	5 310	1 988	449	129	11.0	3.5
8111	Automotive repair & maintenance .....	6	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8111211	Paint or body repair shops .....	1	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	1	D	D	D	b	D	D
811192	Carwashes .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	9	1 188	609	150	51	24.7	19.1
8121	Personal care services .....	9	1 188	609	150	51	24.7	19.1
81211	Hair, nail, & skin care services .....	7	D	D	D	b	D	D
<b>SHOREWOOD, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 795</b>	<b>549</b>	<b>130</b>	<b>47</b>	<b>29.3</b>	<b>—</b>
811	Repair & maintenance .....	5	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SLEEPY EYE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>2 073</b>	<b>480</b>	<b>124</b>	<b>33</b>	<b>54.7</b>	<b>31.7</b>
811	Repair & maintenance .....	7	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
<b>SOUTH ST. PAUL, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>17 996</b>	<b>6 075</b>	<b>1 082</b>	<b>208</b>	<b>9.9</b>	<b>7.7</b>
811	Repair & maintenance .....	17	13 613	4 264	773	108	4.7	9.9
8111	Automotive repair & maintenance .....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	8 243	2 800	455	61	1.5	15.9
811122	Automotive glass replacement shops .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	12	4 383	1 811	309	100	26.0	.9
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
8129	Other personal services .....	1	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D
<b>SPRING LAKE PARK, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>9 173</b>	<b>2 451</b>	<b>901</b>	<b>206</b>	<b>20.5</b>	<b>4.3</b>
811	Repair & maintenance .....	13	8 742	2 250	851	187	16.8	4.4
8111	Automotive repair & maintenance .....	13	8 742	2 250	851	187	16.8	4.4
81111	Automotive mechanical & electrical repair & maintenance .....	7	4 410	937	227	54	12.6	—
811111	General automotive repair .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	3 277	966	541	117	D	—
811192	Carwashes .....	1	D	D	D	c	D	D
<b>SPRING LAKE PARK, MN (ANOKA COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>9 173</b>	<b>2 451</b>	<b>901</b>	<b>206</b>	<b>20.5</b>	<b>4.3</b>
811	Repair & maintenance .....	13	8 742	2 250	851	187	16.8	4.4
8111	Automotive repair & maintenance .....	13	8 742	2 250	851	187	16.8	4.4
81111	Automotive mechanical & electrical repair & maintenance .....	7	4 410	937	227	54	12.6	—
811111	General automotive repair .....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	3 277	966	541	117	D	—
811192	Carwashes .....	1	D	D	D	c	D	D
<b>STAPLES, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 606</b>	<b>391</b>	<b>93</b>	<b>20</b>	<b>64.8</b>	<b>7.2</b>
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>STAPLES, MN (TODD COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 606</b>	<b>391</b>	<b>93</b>	<b>20</b>	<b>64.8</b>	<b>7.2</b>
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>STEWARTVILLE, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>943</b>	<b>115</b>	<b>27</b>	<b>10</b>	<b>84.1</b>	<b>1.1</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
<b>STILLWATER, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>29</b>	<b>8 504</b>	<b>2 932</b>	<b>713</b>	<b>157</b>	<b>11.7</b>	<b>12.6</b>
811	Repair & maintenance .....	14	5 431	1 532	364	53	16.2	13.3
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	2 749	818	196	31	15.0	5.1
811111	General automotive repair .....	7	2 749	818	196	31	15.0	5.1
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	15	3 073	1 400	349	104	3.7	11.5
8121	Personal care services .....	11	1 805	903	216	83	6.3	19.5
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>THIEF RIVER FALLS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>27</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	16	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	11	2 351	774	135	48	71.9	.6
8121	Personal care services .....	7	805	279	63	32	48.2	—
81211	Hair, nail, & skin care services .....	7	805	279	63	32	48.2	—
812112	Beauty shops .....	7	805	279	63	32	48.2	—
<b>TWO HARBORS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	5	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
<b>VADNAIS HEIGHTS, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>14 558</b>	<b>4 342</b>	<b>927</b>	<b>162</b>	<b>34.8</b>	<b>3.6</b>
811	Repair & maintenance .....	12	13 536	3 790	788	109	37.4	.5
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	3 670	1 093	261	33	26.9	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
8111211	Paint or body repair shops .....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	3	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	3	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	3	1 022	552	139	53	—	44.5
8121	Personal care services .....	3	1 022	552	139	53	—	44.5
81211	Hair, nail, & skin care services .....	3	1 022	552	139	53	—	44.5
812112	Beauty shops .....	3	1 022	552	139	53	—	44.5
<b>VICTORIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>760</b>	<b>237</b>	<b>54</b>	<b>11</b>	<b>39.2</b>	<b>—</b>
<b>VIRGINIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>13 035</b>	<b>4 318</b>	<b>928</b>	<b>200</b>	<b>31.4</b>	<b>12.8</b>
811	Repair & maintenance .....	15	10 046	3 236	679	114	34.2	13.7
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	3 959	1 444	140	31	40.4	—
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	4 581	1 482	466	51	D	18.5
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	3	4 581	1 482	466	51	D	18.5
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M ..	3	4 581	1 482	466	51	D	18.5
812	Personal & laundry services .....	15	2 989	1 082	249	86	21.9	9.5
8121	Personal care services .....	7	1 302	672	151	52	4.5	14.3
81211	Hair, nail, & skin care services .....	7	1 302	672	151	52	4.5	14.3
812112	Beauty shops .....	7	1 302	672	151	52	4.5	14.3
<b>WABASHA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>1 604</b>	<b>212</b>	<b>54</b>	<b>20</b>	<b>85.0</b>	<b>—</b>
811	Repair & maintenance .....	5	1 403	145	38	13	87.3	—
8111	Automotive repair & maintenance .....	4	D	D	D	a	D	D
<b>WACONIA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>3 321</b>	<b>1 046</b>	<b>184</b>	<b>43</b>	<b>24.5</b>	<b>.2</b>
811	Repair & maintenance .....	4	1 688	353	67	13	33.0	—
8111	Automotive repair & maintenance .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 633	693	117	30	15.8	.5
8121	Personal care services .....	6	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	6	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WADENA, MN *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 974</b>	<b>662</b>	<b>162</b>	<b>45</b>	<b>21.3</b>	<b>—</b>
811	Repair & maintenance .....	9	2 060	374	95	26	23.1	—
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	5	914	288	67	19	17.2	—
<b>WADENA, MN (WADENA COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 974</b>	<b>662</b>	<b>162</b>	<b>45</b>	<b>21.3</b>	<b>—</b>
811	Repair & maintenance .....	9	2 060	374	95	26	23.1	—
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	5	914	288	67	19	17.2	—
<b>WAITE PARK, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>22</b>	<b>7 263</b>	<b>1 873</b>	<b>421</b>	<b>111</b>	<b>25.7</b>	<b>2.3</b>
811	Repair & maintenance .....	13	5 094	1 402	323	49	35.5	—
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
812	Personal & laundry services .....	9	2 169	471	98	62	2.8	7.7
8121	Personal care services .....	4	D	D	D	b	D	D
<b>WASECA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>4 806</b>	<b>824</b>	<b>167</b>	<b>71</b>	<b>68.8</b>	<b>—</b>
811	Repair & maintenance .....	16	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	5	D	D	D	a	D	D
811111	General automotive repair .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	10	D	D	D	b	D	D
<b>WATERTOWN, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>984</b>	<b>187</b>	<b>40</b>	<b>7</b>	<b>33.0</b>	<b>—</b>
811	Repair & maintenance .....	4	984	187	40	7	33.0	—
<b>WAYZATA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>27</b>	<b>10 214</b>	<b>4 335</b>	<b>955</b>	<b>212</b>	<b>32.7</b>	<b>.8</b>
811	Repair & maintenance .....	8	3 645	1 260	291	52	54.5	—
8111	Automotive repair & maintenance .....	4	3 030	995	228	37	60.1	—
81119	Other automotive repair & maintenance .....	1	D	D	D	b	D	D
811192	Carwashes .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	19	6 569	3 075	664	160	20.5	1.2
8121	Personal care services .....	12	3 442	1 925	416	99	14.8	—
81211	Hair, nail, & skin care services .....	12	3 442	1 925	416	99	14.8	—
812112	Beauty shops .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	4	1 714	818	160	43	—	4.7
81232	Drycleaning & laundry services (except coin-operated) .....	4	1 714	818	160	43	—	4.7
812320	Drycleaning & laundry services (except coin-operated) .....	4	1 714	818	160	43	—	4.7
8123202	Drycleaning plants .....	3	D	D	D	b	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WEST ST. PAUL, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>54</b>	<b>20 969</b>	<b>6 733</b>	<b>1 532</b>	<b>405</b>	<b>9.6</b>	<b>20.9</b>
811	Repair & maintenance . . . . .	29	13 861	4 151	953	195	9.7	20.6
8111	Automotive repair & maintenance . . . . .	21	10 250	2 792	641	159	8.0	1.7
81111	Automotive mechanical & electrical repair & maintenance . . . . .	11	4 953	1 407	303	60	.6	3.5
811111	General automotive repair . . . . .	7	2 679	723	180	38	1.1	—
81112	Automotive body, paint, interior, & glass repair . . . . .	5	3 433	890	203	35	2.3	—
811121	Automotive body, paint, & interior repair & maintenance . . . . .	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance . . . . .	5	1 864	495	135	64	38.4	—
8114	Personal & household goods repair & maintenance . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	25	7 108	2 582	579	210	9.2	21.7
8121	Personal care services . . . . .	16	D	D	D	c	D	D
81211	Hair, nail, & skin care services . . . . .	13	D	D	D	b	D	D
812112	Beauty shops . . . . .	11	D	D	D	b	D	D
81219	Other personal care services . . . . .	3	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	4	847	283	66	37	—	6.6
8129	Other personal services . . . . .	2	D	D	D	b	D	D
81292	Photofinishing . . . . .	2	D	D	D	b	D	D
<b>WHITE BEAR, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>5</b>	<b>1 178</b>	<b>277</b>	<b>60</b>	<b>18</b>	<b>9.4</b>	<b>43.8</b>
811	Repair & maintenance . . . . .	4	D	D	D	a	D	D
<b>WHITE BEAR LAKE, MN *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>48</b>	<b>11 854</b>	<b>3 961</b>	<b>889</b>	<b>282</b>	<b>35.3</b>	<b>.9</b>
811	Repair & maintenance . . . . .	26	7 692	2 287	538	148	38.0	1.2
8111	Automotive repair & maintenance . . . . .	17	6 115	1 810	420	125	24.2	1.0
81111	Automotive mechanical & electrical repair & maintenance . . . . .	11	3 901	1 139	268	43	30.3	1.5
811111	General automotive repair . . . . .	10	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	6	D	D	D	a	D	D
812	Personal & laundry services . . . . .	22	4 162	1 674	351	134	30.2	.3
8121	Personal care services . . . . .	14	2 518	1 270	265	103	21.3	.6
81211	Hair, nail, & skin care services . . . . .	14	2 518	1 270	265	103	21.3	.6
812112	Beauty shops . . . . .	13	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	4	846	233	49	25	25.4	—
81232	Drycleaning & laundry services (except coin-operated) . . . . .	4	846	233	49	25	25.4	—
812320	Drycleaning & laundry services (except coin-operated) . . . . .	4	846	233	49	25	25.4	—
<b>WHITE BEAR LAKE, MN (RAMSEY COUNTY PART) *</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>48</b>	<b>11 854</b>	<b>3 961</b>	<b>889</b>	<b>282</b>	<b>35.3</b>	<b>.9</b>
811	Repair & maintenance . . . . .	26	7 692	2 287	538	148	38.0	1.2
8111	Automotive repair & maintenance . . . . .	17	6 115	1 810	420	125	24.2	1.0
81111	Automotive mechanical & electrical repair & maintenance . . . . .	11	3 901	1 139	268	43	30.3	1.5
811111	General automotive repair . . . . .	10	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance . . . . .	6	D	D	D	a	D	D
812	Personal & laundry services . . . . .	22	4 162	1 674	351	134	30.2	.3
8121	Personal care services . . . . .	14	2 518	1 270	265	103	21.3	.6
81211	Hair, nail, & skin care services . . . . .	14	2 518	1 270	265	103	21.3	.6
812112	Beauty shops . . . . .	13	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	4	846	233	49	25	25.4	—
81232	Drycleaning & laundry services (except coin-operated) . . . . .	4	846	233	49	25	25.4	—
812320	Drycleaning & laundry services (except coin-operated) . . . . .	4	846	233	49	25	25.4	—
<b>WILLMAR, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>32</b>	<b>11 666</b>	<b>3 384</b>	<b>816</b>	<b>184</b>	<b>16.4</b>	<b>8.2</b>
811	Repair & maintenance . . . . .	16	7 433	1 793	459	75	23.2	11.9
8111	Automotive repair & maintenance . . . . .	11	5 337	1 450	367	61	9.6	—
81111	Automotive mechanical & electrical repair & maintenance . . . . .	8	D	D	D	b	D	D
811111	General automotive repair . . . . .	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	2	D	D	D	b	D	D
812	Personal & laundry services . . . . .	16	4 233	1 591	357	109	4.5	1.7
8121	Personal care services . . . . .	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	5	D	D	D	b	D	D
812112	Beauty shops . . . . .	5	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	6	1 543	486	118	38	7.1	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINDOM, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>3 954</b>	<b>941</b>	<b>214</b>	<b>55</b>	<b>57.4</b>	<b>9.8</b>
811	Repair & maintenance .....	10	3 113	608	146	38	70.4	12.4
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	5	841	333	68	17	9.3	—
<b>WINONA, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>51</b>	<b>14 096</b>	<b>3 694</b>	<b>825</b>	<b>260</b>	<b>31.7</b>	<b>1.8</b>
811	Repair & maintenance .....	24	D	D	D	c	D	D
8111	Automotive repair & maintenance .....	18	8 329	1 840	429	91	25.9	1.5
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	27	D	D	D	c	D	D
8121	Personal care services .....	18	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	15	D	D	D	b	D	D
812112	Beauty shops .....	13	D	D	D	b	D	D
<b>WOODBURY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>28</b>	<b>15 174</b>	<b>6 028</b>	<b>1 400</b>	<b>277</b>	<b>6.7</b>	<b>24.7</b>
811	Repair & maintenance .....	12	8 463	2 928	690	100	4.8	41.7
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	b	D	D
811111	General automotive repair .....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	a	D	D
8111211	Paint or body repair shops .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	16	6 711	3 100	710	177	9.1	3.3
8121	Personal care services .....	12	4 556	2 317	549	141	5.2	2.0
81211	Hair, nail, & skin care services .....	9	4 196	2 236	519	126	5.7	2.1
812112	Beauty shops .....	8	D	D	D	c	D	D
8129	Other personal services .....	1	D	D	D	b	D	D
81292	Photofinishing .....	1	D	D	D	b	D	D
<b>WORTHINGTON, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>32</b>	<b>5 920</b>	<b>1 737</b>	<b>425</b>	<b>122</b>	<b>48.8</b>	<b>2.5</b>
811	Repair & maintenance .....	16	3 966	899	223	58	63.8	—
8111	Automotive repair & maintenance .....	12	3 125	679	167	46	68.1	—
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
812	Personal & laundry services .....	16	1 954	838	202	64	18.3	7.6
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
<b>WYOMING, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>1 875</b>	<b>425</b>	<b>131</b>	<b>31</b>	<b>34.0</b>	<b>29.7</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
<b>BALANCE OF AITKIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>3 025</b>	<b>607</b>	<b>137</b>	<b>30</b>	<b>49.1</b>	<b>—</b>
811	Repair & maintenance .....	5	1 565	340	87	18	20.7	—
8111	Automotive repair & maintenance .....	5	1 565	340	87	18	20.7	—
812	Personal & laundry services .....	6	1 460	267	50	12	79.6	—
8121	Personal care services .....	3	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	3	D	D	D	a	D	D

See footnotes at end of table.



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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ANOKA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>25</b>	<b>7 393</b>	<b>1 771</b>	<b>430</b>	<b>85</b>	<b>38.7</b>	<b>.9</b>
811	Repair & maintenance .....	18	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	2 351	633	167	27	24.3	—
811111	General automotive repair .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	2 114	581	138	27	4.2	3.1
811121	Automotive body, paint, & interior repair & maintenance .....	5	2 114	581	138	27	4.2	3.1
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	7	D	D	D	a	D	D
<b>BALANCE OF BECKER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>3 877</b>	<b>708</b>	<b>145</b>	<b>49</b>	<b>75.0</b>	<b>6.9</b>
811	Repair & maintenance .....	22	3 314	627	122	41	70.8	8.0
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
812	Personal & laundry services .....	4	563	81	23	8	100.0	—
<b>BALANCE OF BELTRAMI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>17</b>	<b>4 394</b>	<b>1 104</b>	<b>264</b>	<b>56</b>	<b>33.4</b>	<b>4.6</b>
811	Repair & maintenance .....	11	4 012	942	234	45	34.2	4.7
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	1 494	348	75	20	21.2	5.8
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
<b>BALANCE OF BENTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
<b>BALANCE OF BIG STONE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 396</b>	<b>379</b>	<b>87</b>	<b>34</b>	<b>71.7</b>	<b>—</b>
811	Repair & maintenance .....	9	2 211	306	70	25	69.8	—
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
<b>BALANCE OF BLUE EARTH COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	19	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	9	2 380	544	132	31	26.8	5.8
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
<b>BALANCE OF BROWN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>3 016</b>	<b>883</b>	<b>162</b>	<b>45</b>	<b>22.4</b>	<b>3.7</b>
811	Repair & maintenance .....	6	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>BALANCE OF CARLTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>3 169</b>	<b>646</b>	<b>150</b>	<b>37</b>	<b>35.9</b>	<b>24.9</b>
811	Repair & maintenance .....	13	2 428	408	92	23	40.9	32.5
8111	Automotive repair & maintenance .....	9	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	6	741	238	58	14	19.6	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CARVER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>15</b>	<b>4 704</b>	<b>1 107</b>	<b>251</b>	<b>50</b>	<b>51.9</b>	<b>—</b>
811	Repair & maintenance .....	13	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
<b>BALANCE OF CASS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>21</b>	<b>4 173</b>	<b>983</b>	<b>184</b>	<b>62</b>	<b>54.3</b>	<b>2.8</b>
811	Repair & maintenance .....	11	2 684	646	112	41	36.8	3.5
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 489	337	72	21	85.9	1.6
<b>BALANCE OF CHIPPEWA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	4	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	3	D	D	D	a	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	a	D	D
811111	General automotive repair .....	3	D	D	D	a	D	D
<b>BALANCE OF CHISAGO COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>7 010</b>	<b>1 336</b>	<b>311</b>	<b>103</b>	<b>54.8</b>	<b>—</b>
811	Repair & maintenance .....	23	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	12	D	D	D	b	D	D
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	2 012	311	70	17	100.0	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	2 012	311	70	17	100.0	—
812	Personal & laundry services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	1	D	D	D	a	D	D
81231	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners .....	1	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores .....	1	D	D	D	a	D	D
<b>BALANCE OF CLAY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>1 773</b>	<b>293</b>	<b>62</b>	<b>29</b>	<b>58.5</b>	<b>.7</b>
811	Repair & maintenance .....	6	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	6	D	D	D	a	D	D
<b>BALANCE OF CLEARWATER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>2 232</b>	<b>235</b>	<b>52</b>	<b>21</b>	<b>76.3</b>	<b>2.3</b>
811	Repair & maintenance .....	3	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>BALANCE OF COOK COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>667</b>	<b>205</b>	<b>26</b>	<b>8</b>	<b>100.0</b>	<b>—</b>
<b>BALANCE OF COTTONWOOD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>1 983</b>	<b>238</b>	<b>51</b>	<b>21</b>	<b>65.2</b>	<b>.7</b>
811	Repair & maintenance .....	8	1 466	150	34	13	79.6	—
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	6	517	88	17	8	24.4	2.5

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CROW WING COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>36</b>	<b>6 413</b>	<b>1 315</b>	<b>262</b>	<b>94</b>	<b>80.4</b>	<b>4.7</b>
811	Repair & maintenance .....	22	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	10	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	14	D	D	D	b	D	D
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D
<b>BALANCE OF DAKOTA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	12	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
<b>BALANCE OF DODGE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>12 181</b>	<b>4 180</b>	<b>874</b>	<b>143</b>	<b>20.8</b>	<b>.2</b>
811	Repair & maintenance .....	15	D	D	D	c	D	D
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>BALANCE OF DOUGLAS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>4 356</b>	<b>647</b>	<b>136</b>	<b>47</b>	<b>59.9</b>	<b>3.4</b>
811	Repair & maintenance .....	20	3 916	562	119	39	56.6	2.6
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
<b>BALANCE OF FARIBAUT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>18</b>	<b>4 085</b>	<b>698</b>	<b>145</b>	<b>41</b>	<b>52.1</b>	<b>.6</b>
811	Repair & maintenance .....	10	3 188	430	92	28	59.9	—
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	8	897	268	53	13	24.4	2.9
<b>BALANCE OF FILLMORE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>32</b>	<b>7 045</b>	<b>1 206</b>	<b>286</b>	<b>74</b>	<b>50.5</b>	<b>.5</b>
811	Repair & maintenance .....	17	5 740	852	207	55	49.1	—
8111	Automotive repair & maintenance .....	11	5 118	672	167	46	46.2	—
81111	Automotive mechanical & electrical repair & maintenance .....	7	3 606	520	132	29	23.7	—
811111	General automotive repair .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	15	1 305	354	79	19	56.4	2.7
<b>BALANCE OF FREEBORN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 569</b>	<b>371</b>	<b>83</b>	<b>25</b>	<b>49.7</b>	<b>1.2</b>
811	Repair & maintenance .....	9	2 495	358	80	21	49.5	—
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
<b>BALANCE OF GOODHUE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>30</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	22	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	14	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	8	824	207	49	17	64.0	36.0

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF GRANT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>11</b>	<b>2 324</b>	<b>437</b>	<b>100</b>	<b>33</b>	<b>67.6</b>	<b>2.8</b>
811	Repair & maintenance . . . . .	8	D	D	D	b	D	D
8111	Automotive repair & maintenance . . . . .	6	1 470	267	67	13	61.9	4.1
812	Personal & laundry services . . . . .	3	D	D	D	a	D	D
<b>BALANCE OF HENNEPIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>64</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	48	D	D	D	c	D	D
8111	Automotive repair & maintenance . . . . .	32	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	15	D	D	D	b	D	D
811111	General automotive repair . . . . .	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	13	3 825	924	196	40	42.1	3.1
811121	Automotive body, paint, & interior repair & maintenance . . . . .	13	3 825	924	196	40	42.1	3.1
8111211	Paint or body repair shops . . . . .	12	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance . . . . .	3	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance . . . . .	10	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance . . . . .	7	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance . . . . .	7	D	D	D	b	D	D
8114903	Welding repair . . . . .	3	D	D	D	b	D	D
812	Personal & laundry services . . . . .	16	D	D	D	e	D	D
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	9	D	D	D	b	D	D
812112	Beauty shops . . . . .	8	D	D	D	b	D	D
8129	Other personal services . . . . .	3	D	D	D	c	D	D
81293	Parking lots & garages . . . . .	1	D	D	D	c	D	D
812930	Parking lots & garages . . . . .	1	D	D	D	c	D	D
81299	All other personal services . . . . .	1	D	D	D	a	D	D
812990	All other personal services . . . . .	1	D	D	D	a	D	D
8129909	All other miscellaneous personal services . . . . .	1	D	D	D	a	D	D
<b>BALANCE OF HOUSTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>10</b>	<b>2 348</b>	<b>421</b>	<b>92</b>	<b>31</b>	<b>75.9</b>	<b>.2</b>
811	Repair & maintenance . . . . .	7	D	D	D	b	D	D
8111	Automotive repair & maintenance . . . . .	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	2	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	2	D	D	D	a	D	D
<b>BALANCE OF HUBBARD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>4</b>	<b>136</b>	<b>46</b>	<b>13</b>	<b>4</b>	<b>93.4</b>	<b>6.6</b>
<b>BALANCE OF ISANTI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>19</b>	<b>4 858</b>	<b>932</b>	<b>220</b>	<b>54</b>	<b>39.4</b>	<b>2.9</b>
811	Repair & maintenance . . . . .	14	4 317	807	184	39	40.8	2.0
8111	Automotive repair & maintenance . . . . .	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	5	D	D	D	a	D	D
811111	General automotive repair . . . . .	5	D	D	D	a	D	D
812	Personal & laundry services . . . . .	5	541	125	36	15	27.7	10.4
<b>BALANCE OF ITASCA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>25</b>	<b>5 304</b>	<b>1 154</b>	<b>250</b>	<b>60</b>	<b>70.5</b>	<b>1.6</b>
811	Repair & maintenance . . . . .	16	3 735	742	163	38	63.9	1.7
8111	Automotive repair & maintenance . . . . .	10	D	D	D	b	D	D
812	Personal & laundry services . . . . .	9	1 569	412	87	22	86.2	1.3
<b>BALANCE OF JACKSON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>14</b>	<b>2 461</b>	<b>476</b>	<b>109</b>	<b>39</b>	<b>33.4</b>	<b>14.0</b>
811	Repair & maintenance . . . . .	8	D	D	D	a	D	D
812	Personal & laundry services . . . . .	6	D	D	D	b	D	D
<b>BALANCE OF KANABEC COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF KANDIYOHI COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>38</b>	<b>5 866</b>	<b>1 057</b>	<b>237</b>	<b>82</b>	<b>79.7</b>	<b>1.2</b>
811	Repair & maintenance .....	24	4 795	840	190	58	85.8	—
8111	Automotive repair & maintenance .....	15	3 574	566	119	40	94.5	—
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	14	1 071	217	47	24	52.3	6.5
<b>BALANCE OF KITTSOON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 470</b>	<b>259</b>	<b>47</b>	<b>18</b>	<b>75.6</b>	<b>.5</b>
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>BALANCE OF KOCHICHING COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
<b>BALANCE OF LAC QUI PARLE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>5 527</b>	<b>794</b>	<b>166</b>	<b>67</b>	<b>50.5</b>	<b>.5</b>
811	Repair & maintenance .....	13	4 637	636	134	54	41.8	.6
8111	Automotive repair & maintenance .....	7	3 624	447	94	35	39.8	—
81111	Automotive mechanical & electrical repair & maintenance .....	4	2 657	248	50	26	48.1	—
811111	General automotive repair .....	4	2 657	248	50	26	48.1	—
812	Personal & laundry services .....	6	890	158	32	13	95.8	—
<b>BALANCE OF LAKE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	3	D	D	D	b	D	D
<b>BALANCE OF LAKE OF THE WOODS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>7</b>	<b>1 073</b>	<b>187</b>	<b>43</b>	<b>12</b>	<b>64.1</b>	<b>12.7</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>BALANCE OF LE SUEUR COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	11	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
<b>BALANCE OF LINCOLN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>9</b>	<b>988</b>	<b>200</b>	<b>46</b>	<b>14</b>	<b>71.9</b>	<b>13.8</b>
811	Repair & maintenance .....	4	737	100	25	6	81.5	18.5
<b>BALANCE OF LYON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>2 973</b>	<b>476</b>	<b>96</b>	<b>28</b>	<b>60.5</b>	<b>16.1</b>
811	Repair & maintenance .....	16	2 875	450	92	25	59.2	16.7
8111	Automotive repair & maintenance .....	11	1 653	199	35	11	78.6	21.4
<b>BALANCE OF MCLEOD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>20</b>	<b>11 439</b>	<b>2 064</b>	<b>455</b>	<b>75</b>	<b>40.6</b>	<b>—</b>
811	Repair & maintenance .....	15	11 152	1 996	444	71	40.2	—
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D
811111	General automotive repair .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	2	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance .....	1	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
8114903	Welding repair .....	2	D	D	D	a	D	D
<b>BALANCE OF MAHNOMEN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MARSHALL COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>7 327</b>	<b>943</b>	<b>235</b>	<b>74</b>	<b>45.5</b>	<b>25.8</b>
811	Repair & maintenance .....	14	6 211	760	197	51	36.1	30.4
8111	Automotive repair & maintenance .....	9	4 491	627	158	37	28.4	42.1
81111	Automotive mechanical & electrical repair & maintenance .....	6	3 648	517	131	28	22.1	51.8
811111	General automotive repair .....	4	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	10	1 116	183	38	23	97.8	—
<b>BALANCE OF MARTIN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 305</b>	<b>550</b>	<b>136</b>	<b>33</b>	<b>55.9</b>	<b>—</b>
811	Repair & maintenance .....	8	D	D	D	b	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>BALANCE OF MEEKER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>799</b>	<b>222</b>	<b>48</b>	<b>21</b>	<b>80.6</b>	<b>1.8</b>
<b>BALANCE OF MILLE LACS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>24</b>	<b>8 070</b>	<b>1 786</b>	<b>401</b>	<b>89</b>	<b>45.3</b>	<b>1.9</b>
811	Repair & maintenance .....	12	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D
811111	General automotive repair .....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	12	D	D	D	b	D	D
<b>BALANCE OF MORRISON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>26</b>	<b>9 615</b>	<b>1 416</b>	<b>314</b>	<b>74</b>	<b>48.7</b>	<b>5.4</b>
811	Repair & maintenance .....	19	8 623	1 269	282	65	50.1	—
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	7	992	147	32	9	37.4	52.5
<b>BALANCE OF MOWER COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>25</b>	<b>7 784</b>	<b>1 432</b>	<b>348</b>	<b>81</b>	<b>57.3</b>	<b>5.9</b>
811	Repair & maintenance .....	20	7 344	1 342	332	77	54.9	6.1
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
<b>BALANCE OF MURRAY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>2 191</b>	<b>439</b>	<b>134</b>	<b>27</b>	<b>39.7</b>	<b>—</b>
811	Repair & maintenance .....	9	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	5	1 167	141	31	9	42.2	—
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>BALANCE OF NICOLLET COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
<b>BALANCE OF NOBLES COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>2 824</b>	<b>375</b>	<b>87</b>	<b>27</b>	<b>83.7</b>	<b>.9</b>
811	Repair & maintenance .....	6	1 667	216	48	17	73.9	—
8111	Automotive repair & maintenance .....	6	1 667	216	48	17	73.9	—
812	Personal & laundry services .....	5	1 157	159	39	10	97.8	2.2

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF NORMAN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>1 917</b>	<b>343</b>	<b>75</b>	<b>37</b>	<b>58.4</b>	<b>—</b>
811	Repair & maintenance .....	5	1 364	254	54	22	41.6	—
8111	Automotive repair & maintenance .....	5	1 364	254	54	22	41.6	—
812	Personal & laundry services .....	5	553	89	21	15	100.0	—
<b>BALANCE OF OLMSTED COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>19</b>	<b>6 797</b>	<b>1 777</b>	<b>423</b>	<b>106</b>	<b>33.4</b>	<b>.6</b>
811	Repair & maintenance .....	17	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
812	Personal & laundry services .....	2	D	D	D	b	D	D
8121	Personal care services .....	1	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	1	D	D	D	b	D	D
812112	Beauty shops .....	1	D	D	D	b	D	D
<b>BALANCE OF OTTER TAIL COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>48</b>	<b>10 305</b>	<b>1 996</b>	<b>405</b>	<b>126</b>	<b>55.9</b>	<b>.5</b>
811	Repair & maintenance .....	33	8 881	1 624	322	84	53.7	.2
8111	Automotive repair & maintenance .....	20	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	11	2 120	216	52	21	80.0	—
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	1 271	166	41	11	69.1	—
811121	Automotive body, paint, & interior repair & maintenance .....	6	1 271	166	41	11	69.1	—
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	8	1 418	182	38	12	99.1	.9
812	Personal & laundry services .....	15	1 424	372	83	42	69.7	1.8
8121	Personal care services .....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	b	D	D
<b>BALANCE OF PENNINGTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF PINE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>2 149</b>	<b>352</b>	<b>75</b>	<b>29</b>	<b>50.0</b>	<b>10.9</b>
811	Repair & maintenance .....	9	D	D	D	a	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>BALANCE OF PIPESTONE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>6</b>	<b>1 056</b>	<b>138</b>	<b>23</b>	<b>5</b>	<b>47.7</b>	<b>—</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
<b>BALANCE OF POLK COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>16</b>	<b>2 990</b>	<b>712</b>	<b>179</b>	<b>51</b>	<b>47.0</b>	<b>21.2</b>
811	Repair & maintenance .....	9	2 190	502	122	34	47.9	8.6
8111	Automotive repair & maintenance .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	7	800	210	57	17	44.3	55.8
<b>BALANCE OF POPE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>1 591</b>	<b>249</b>	<b>62</b>	<b>20</b>	<b>66.5</b>	<b>—</b>
811	Repair & maintenance .....	9	1 501	233	58	18	64.5	—
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
<b>BALANCE OF RAMSEY COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	10	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
8111211	Paint or body repair shops .....	5	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF RED LAKE COUNTY, MN</b>								
81	Other services (except public administration) .....	2	D	D	D	a	D	D
<b>BALANCE OF REDWOOD COUNTY, MN</b>								
81	Other services (except public administration) .....	17	3 160	576	120	32	73.6	1.0
811	Repair & maintenance .....	13	2 840	456	104	26	81.3	—
8111	Automotive repair & maintenance .....	8	D	D	D	a	D	D
<b>BALANCE OF RENVILLE COUNTY, MN</b>								
81	Other services (except public administration) .....	26	5 191	834	183	53	46.1	2.7
811	Repair & maintenance .....	20	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	6	D	D	D	a	D	D
<b>BALANCE OF RICE COUNTY, MN</b>								
81	Other services (except public administration) .....	23	8 661	1 999	268	82	47.1	.3
811	Repair & maintenance .....	19	8 318	1 889	242	72	46.6	—
8111	Automotive repair & maintenance .....	13	5 397	1 497	155	35	54.3	—
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D
811111	General automotive repair .....	6	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
<b>BALANCE OF ROCK COUNTY, MN</b>								
81	Other services (except public administration) .....	4	D	D	D	a	D	D
<b>BALANCE OF ROSEAU COUNTY, MN</b>								
81	Other services (except public administration) .....	6	534	176	42	13	18.2	—
<b>BALANCE OF ST. LOUIS COUNTY, MN</b>								
81	Other services (except public administration) .....	40	D	D	D	b	D	D
811	Repair & maintenance .....	26	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	19	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	12	D	D	D	b	D	D
812	Personal & laundry services .....	14	D	D	D	b	D	D
<b>BALANCE OF SCOTT COUNTY, MN</b>								
81	Other services (except public administration) .....	19	D	D	D	b	D	D
811	Repair & maintenance .....	19	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	12	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
<b>BALANCE OF SHERBURNE COUNTY, MN</b>								
81	Other services (except public administration) .....	16	D	D	D	b	D	D
811	Repair & maintenance .....	10	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	6	603	273	52	27	44.6	—
8121	Personal care services .....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	b	D	D
<b>BALANCE OF SIBLEY COUNTY, MN</b>								
81	Other services (except public administration) .....	27	4 429	829	179	62	53.5	.5
811	Repair & maintenance .....	18	2 842	425	94	31	67.3	—
8111	Automotive repair & maintenance .....	13	2 238	365	79	24	64.8	—
81111	Automotive mechanical & electrical repair & maintenance .....	10	1 574	269	57	18	73.3	—
812	Personal & laundry services .....	9	1 587	404	85	31	28.9	1.4

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF STEARNS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>73</b>	<b>17 414</b>	<b>3 307</b>	<b>762</b>	<b>275</b>	<b>77.8</b>	<b>4.8</b>
811	Repair & maintenance .....	56	15 323	2 631	615	219	77.6	5.0
8111	Automotive repair & maintenance .....	34	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	25	D	D	D	b	D	D
811111	General automotive repair .....	22	7 222	1 067	250	76	90.0	1.3
81112	Automotive body, paint, interior, & glass repair .....	8	2 616	526	133	31	74.6	25.4
811121	Automotive body, paint, & interior repair & maintenance .....	8	2 616	526	133	31	74.6	25.4
8111211	Paint or body repair shops .....	8	2 616	526	133	31	74.6	25.4
8114	Personal & household goods repair & maintenance .....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	8	D	D	D	b	D	D
812	Personal & laundry services .....	17	2 091	676	147	56	79.2	3.9
8121	Personal care services .....	9	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	9	D	D	D	a	D	D
<b>BALANCE OF STEELE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>13</b>	<b>1 609</b>	<b>303</b>	<b>75</b>	<b>23</b>	<b>58.3</b>	<b>.3</b>
811	Repair & maintenance .....	9	1 410	265	65	18	61.0	—
8111	Automotive repair & maintenance .....	6	D	D	D	a	D	D
<b>BALANCE OF STEVENS COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>10</b>	<b>1 883</b>	<b>353</b>	<b>74</b>	<b>28</b>	<b>55.2</b>	<b>1.6</b>
811	Repair & maintenance .....	10	1 883	353	74	28	55.2	1.6
8111	Automotive repair & maintenance .....	5	D	D	D	a	D	D
<b>BALANCE OF SWIFT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>12</b>	<b>2 951</b>	<b>538</b>	<b>110</b>	<b>33</b>	<b>49.7</b>	<b>.3</b>
811	Repair & maintenance .....	8	D	D	D	a	D	D
812	Personal & laundry services .....	4	D	D	D	a	D	D
<b>BALANCE OF TODD COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>14</b>	<b>3 106</b>	<b>540</b>	<b>123</b>	<b>30</b>	<b>53.0</b>	<b>—</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
812	Personal & laundry services .....	5	D	D	D	a	D	D
<b>BALANCE OF TRAVERSE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>8</b>	<b>1 387</b>	<b>262</b>	<b>52</b>	<b>14</b>	<b>63.0</b>	<b>1.7</b>
811	Repair & maintenance .....	5	D	D	D	a	D	D
812	Personal & laundry services .....	3	D	D	D	a	D	D
<b>BALANCE OF WABASHA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance .....	4	D	D	D	a	D	D
<b>BALANCE OF WADENA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>4</b>	<b>539</b>	<b>28</b>	<b>4</b>	<b>3</b>	<b>100.0</b>	<b>—</b>
<b>BALANCE OF WASECA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) .....</b>	<b>11</b>	<b>1 847</b>	<b>329</b>	<b>72</b>	<b>27</b>	<b>54.5</b>	<b>—</b>
811	Repair & maintenance .....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WASHINGTON COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>30</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	19	D	D	D	b	D	D
8111	Automotive repair & maintenance . . . . .	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	7	2 774	688	168	32	26.7	—
811111	General automotive repair . . . . .	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance . . . . .	2	D	D	D	a	D	D
812	Personal & laundry services . . . . .	11	D	D	D	b	D	D
8121	Personal care services . . . . .	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	7	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	2	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) . . . . .	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) . . . . .	2	D	D	D	b	D	D
8123202	Drycleaning plants . . . . .	2	D	D	D	b	D	D
<b>BALANCE OF WATONWAN COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>7</b>	<b>1 584</b>	<b>280</b>	<b>69</b>	<b>18</b>	<b>45.4</b>	<b>3.5</b>
811	Repair & maintenance . . . . .	5	D	D	D	a	D	D
<b>BALANCE OF WINONA COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	5	D	D	D	a	D	D
<b>BALANCE OF WRIGHT COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>58</b>	<b>14 656</b>	<b>3 405</b>	<b>772</b>	<b>203</b>	<b>40.7</b>	<b>9.2</b>
811	Repair & maintenance . . . . .	41	D	D	D	c	D	D
8111	Automotive repair & maintenance . . . . .	33	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance . . . . .	17	4 853	1 110	268	62	37.2	18.2
811111	General automotive repair . . . . .	14	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair . . . . .	11	4 782	900	204	44	33.1	9.3
811121	Automotive body, paint, & interior repair & maintenance . . . . .	11	4 782	900	204	44	33.1	9.3
8111211	Paint or body repair shops . . . . .	11	4 782	900	204	44	33.1	9.3
812	Personal & laundry services . . . . .	17	D	D	D	b	D	D
8121	Personal care services . . . . .	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services . . . . .	10	D	D	D	b	D	D
8123	Drycleaning & laundry services . . . . .	3	D	D	D	a	D	D
<b>BALANCE OF YELLOW MEDICINE COUNTY, MN</b>								
<b>81</b>	<b>Other services (except public administration) . . . . .</b>	<b>19</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
811	Repair & maintenance . . . . .	12	D	D	D	b	D	D
8111	Automotive repair & maintenance . . . . .	8	D	D	D	a	D	D
812	Personal & laundry services . . . . .	7	1 232	232	71	13	68.8	—

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

### **811 Repair and Maintenance**

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

### **8111 Automotive Repair and Maintenance**

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

### **81111 Automotive Mechanical and Electrical Repair and Maintenance**

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

### **811111 General Automotive Repair**

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:

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7538 General Automotive Repair

### **811112 Automotive Exhaust System Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

### **811113 Automotive Transmission Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

### **811118 Other Automotive Mechanical and Electrical Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

### **8111181 Carburetor Repair Shops**

Establishments primarily engaged in repairing carburetors and providing tune-ups.

### **8111182 Brake, Front End, and Wheel Alignment**

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

### **8111183 Electrical Repair Shops, Motor Vehicle**

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

### **8111184 Radiator Repair**

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

### **8111189 All Other Motor Vehicle Repair Shops**

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

### **81112 Automotive Body, Paint, Interior, and Glass Repair**

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

### **811121 Automotive Body, Paint, and Interior Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

### **8111211 Paint or Body Repair Shops**

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

### **8111212 Van Conversion Services**

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

### **8111213 Upholstery and Interior Repair Shops**

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

### **811122 Automotive Glass Replacement Shops**

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

## **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**



## **81119 Other Automotive Repair and Maintenance**

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

### **811191 Automotive Oil Change and Lubrication Shops**

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

### **811192 Carwashes**

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

### **811198 All Other Automotive Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

### **8111981 Tire Repair Shops**

Establishments primarily engaged in repairing motor vehicle tires.

### **8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)**

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

## **8112 Electronic and Precision Equipment Repair and Maintenance**

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

### **81121 Electronic and Precision Equipment Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

### **811211 Consumer Electronics Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

### **811212 Computer and Office Machine Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

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**8112121 Business and Office Machine Repair, Electrical (Except Computers)**

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

**8112122 Typewriter Repair**

Establishments primarily engaged in repairing typewriters.

**8112123 Computer Maintenance and Repair**

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

**811213 Communication Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

- 7622 (pt) Telecommunication Equipment Repair
- 7629 (pt) Telephone Set Repair

**8112131 Telephone Set Repair**

Establishments primarily engaged in the repair and maintenance of telephone sets.

**8112132 Telecommunication Equipment Repair**

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

**811219 Other Electronic and Precision Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment

- 7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

**8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment**

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

**8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)**

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

**8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment



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(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

7623 (pt) Commercial Refrigeration Equipment Repair

7694 (pt) Armature Rewinding and Repair Shops

7699 (pt) Industrial and Farm Machinery and Equipment Repair

### **8113101 Industrial Machines and Equipment Repair**

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

### **8113102 Armature Rewinding and Repair Shops**

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

### **8113103 Commercial Refrigeration Equipment Repair**

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

### **8114 Personal and Household Goods Repair and Maintenance**

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

### **81141 Home and Garden Equipment and Appliance Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

### **811411 Home and Garden Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

7629 (pt) Electric Tools and Other Household Equipment Repair

7699 (pt) Home and Garden Equipment Repair and Maintenance

### **8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)**

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

### **8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)**

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

### **811412 Appliance Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room air-conditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)

7629 (pt) Electric Appliance and Washing Machine Repair

7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

### **8114121 Electric Appliance and Washing Machine Repair**

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

### **8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)**

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

### **8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair**

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

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### **81142 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

### **811420 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

### **81143 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

### **811430 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors

7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

### **8114301 Leather Goods, Luggage, and Pocketbook Repair**

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

### **8114302 Shoe Repair Shops and Shoeshine Parlors**

Establishments primarily engaged in repairing footwear.

### **81149 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

### **811490 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

### **8114901 Watch, Clock, and Jewelry Repair**

Establishments primarily engaged in repairing watches, clocks, and jewelry.

### **8114902 Boat Repair**

Establishments primarily engaged in the repair of boats.

### **8114903 Welding Repair**

Establishments primarily engaged in repair work by welding, including automotive welding.

### **8114904 Garment Repair and Alteration Services**

Establishments primarily engaged in altering and repairing garments.

### **8114909 All Other Repair and Related Services**

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

### **812 Personal and Laundry Services**

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)

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wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

### **8121 Personal Care Services**

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

#### **81211 Hair, Nail, and Skin Care Services**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

##### **812111 Barber Shops**

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

##### **812112 Beauty Salons**

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

##### **812113 Nail Salons**

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

#### **81219 Other Personal Care Services**

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

##### **812191 Diet and Weight Reducing Centers**

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 812191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

##### **812199 Other Personal Care Services**

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 812199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

#### **8122 Death Care Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

##### **81221 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

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## **812210 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

- 7261 (pt) Funeral Homes
- 7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

### **8122101 Funeral Homes**

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

### **8122102 Other Funeral Services**

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

## **81222 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

### **812220 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

- 6531 (pt) Cemetery Management
- 6553 Cemetery Subdividers and Developers
- 7261 (pt) Crematories

### **8122201 Crematories**

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

### **8122202 Cemetery and Mausoleum Operators**

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

## **8122203 Animal Cemetery Operators**

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

### **8122204 Cemetery Management**

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

## **8123 Drycleaning and Laundry Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Drycleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

### **81231 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

### **812310 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

- 7215 Coin-Operated Laundries and Drycleaning

### **8123101 Coin-Operated Laundry Routes**

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

### **8123102 Coin-Operated Laundries and Drycleaning Stores**

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.

### **81232 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

### **812320 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

- 7211 Laundries, Family and Commercial
- 7212 Garment Pressing and Agents for Laundries and Drycleaners
- 7216 Drycleaning Plants
- 7219 (pt) All Other Laundry and Garment Services

### **8123201 Laundries, Family and Commercial**

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

### **8123202 Drycleaning Plants**

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

### **8123203 Garment Pressing and Agents for Laundries**

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

### **8123204 All Other Laundry and Garment Services**

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

### **81233 Linen and Uniform Supply**

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

### **812331 Linen Supply**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

- 7213 Linen Supply
- 7219 (pt) Diaper Service

### **8123311 Linen Supply**

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

### **8123312 Diaper Service**

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

### **812332 Industrial Launderers**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

- 7218 Industrial Launderers

### **8129 Other Personal Services**

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).



## **81292 Photofinishing**

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

### **812921 Photofinishing Laboratories (Except One-Hour)**

This U.S. industry comprises establishments (except those known as “one-hour” photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

### **812922 One-Hour Photofinishing**

This U.S. industry comprises establishments known as “one-hour” photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

### **81293 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

### **812930 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

### **81299 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

### **812990 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

### **8129901 Bail Bonding Services**

Establishments primarily engaged in providing bail bonding services.

### **8129902 Dating Services**

Establishments primarily engaged in providing dating services for their clients.

### **8129903 Pay Telephone Operators**

Establishments primarily engaged in installing and operating pay phones.

### **8129909 All Other Miscellaneous Personal Services**

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

## **813 Religious, Grantmaking, Civic, Professional, and Similar Organizations**

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

### **8132 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

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## **81321 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

### **813211 Grantmaking Foundations**

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

### **813212 Voluntary Health Organizations**

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

### **813219 Other Grantmaking and Giving Services**

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services,  
(Except Foundations)

## **8133 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

### **81331 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

## **813311 Human Rights Organizations**

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

### **813312 Environment, Conservation, and Wildlife Organizations**

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife  
Organizations

8699 (pt) Humane Societies

### **8133121 Humane Societies**

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

### **8133122 Other Environment, Conservation, and Wildlife Organizations**

Establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

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### **813319 Other Social Advocacy Organizations**

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

### **8134 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **81341 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

#### **813410 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

8641 (pt) Civic and Social Organizations With Restaurants and Bars

8641 (pt) Civic and Social Organizations Without Restaurants and Bars

8699 (pt) Farm Granges With Restaurants and Bars

8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

#### **8134101 Civic and Social Organizations With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341011 Farm Granges With Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

#### **8134102 Civic and Social Organizations Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341021 Farm Granges Without Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

#### **81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **8139 Business, Professional, Labor, Political, and Similar Organizations**

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

#### **81391 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.



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### **813910 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

8611 Business Associations

8699 (pt) Farm Bureaus

### **8139101 Farm Bureaus**

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

### **8139102 Business Associations (Except Farm Bureaus)**

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

### **81392 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

### **813920 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

8621 Professional Organizations

### **81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

### **813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations

8641 (pt) Home Owner's and Condominium Associations (Not Providing Property Management)

8699 (pt) Other Similar Organizations

### **8139901 Other Similar Membership Organizations**

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

### **8139902 Home Owner's and Condominium Associations (Not Providing Property Management)**

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

### **8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)**

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## Appendix D. Geographic Notes

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### MINNESOTA

**Blaine** is in Anoka and Ramsey Counties.

**Chanhassen** is in Carver and Hennepin Counties.

**Dayton** is in Hennepin and Wright Counties.

**Granite Falls** is in Chippewa and Yellow Medicine Counties.

**Hastings** is in Dakota and Washington Counties.

**Lake City** is in Goodhue and Wabasha Counties.

**Le Sueur** is in Le Sueur and Sibley Counties; it annexed into Sibley County in October 1990, but this change was not submitted to the Census Bureau until June 1997.

**Mankato** is in Blue Earth, Le Sueur, and Nicollet Counties.

**New Prague** is in Le Sueur and Scott Counties.

**Northfield** is in Dakota and Rice Counties.

**North Mankato** is in Blue Earth and Nicollet Counties.

**Oak Grove** was incorporated in December 1993.

**Princeton** is in Mille Lacs and Sherburne Counties.

**Rockford** is in Hennepin and Wright Counties.

**St. Anthony** is in Hennepin and Ramsey Counties.

**St. Cloud** is in Benton, Sherburne, and Stearns Counties.

**Sartell** is in Benton and Stearns Counties.

**Spring Lake Park** is in Anoka and Ramsey Counties.

**Staples** is in Todd and Wadena Counties.

**Wadena** is in Otter Tail and Wadena Counties.

**White Bear Lake** is in Ramsey and Washington Counties.

# Appendix E. Metropolitan Areas

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## MINNESOTA

### **Duluth—Superior, MN—WI MSA**

St. Louis County, MN

Douglas County, WI

### **Fargo—Moorhead, ND—MN MSA**

Clay County, MN

Cass County, ND

### **Grand Forks, ND—MN MSA**

Polk County, MN

Grand Forks County, ND

### **La Crosse, WI—MN MSA**

Houston County, MN

La Crosse County, WI

### **Minneapolis—St. Paul, MN—WI MSA**

Anoka County, MN

Carver County, MN

Chisago County, MN

Dakota County, MN

Hennepin County, MN

Isanti County, MN

Ramsey County, MN

Scott County, MN

Sherburne County, MN

Washington County, MN

Wright County, MN

Pierce County, WI

St. Croix County, WI

### **Rochester, MN MSA**

Olmsted County, MN

### **St. Cloud, MN MSA**

Benton County, MN

Stearns County, MN

