# Delaware

# 1997

Issued October 1999

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**1997 Economic Census** *Arts, Entertainment, and Recreation* Geographic Area Series

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Service Sector Statistics Division prepared this report. Bobby E. Russell, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of Jack B. Moody, Chief, Service Census Branch assisted by Jack R. Drago, Barbara S. Tinari, Kirk K. Degler, Donna L. Hambric, and Deborah M. **Stempowski.** Primary staff assistance was provided by Amy E. Anderson, Susan G. Baker, Kevin D. Barker, Evelyn D. Butler, Leif E. Crider, Joel A. Fowler, John P. Kern, Joyce M. Kiessling, Marie C. Lally, John J. Manning, Kamatha Marbury, Robert J. Mouser, Diane Leason, Shawna J. Orzechowski, Joy P. Pierson, Dawn E. Rosser, Terri L. Steele, Tara E. Swanson, Jennifer N. Thorne, Brent M. Williams, and Cynthia M. Wrenn-Yorker.

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U.S. Department of Commerce William M. Daley, Secretary

> Robert L. Mallett, Deputy Secretary

Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs

U.S. CENSUS BUREAU Kenneth Prewitt, Director



#### Economics and Statistics Administration

**Robert J. Shapiro,** Under Secretary for Economic Affairs



U.S. CENSUS BUREAU Kenneth Prewitt, Director

William G. Barron, Deputy Director

**Paula J. Schneider,** Principal Associate Director for Programs

**Frederick T. Knickerbocker,** Associate Director for Economic Programs

**Thomas L. Mesenbourg,** Assistant Director for Economic Programs

**Carole A. Ambler,** Chief, Service Sector Statistics Division

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# Introduction to the Economic Census

### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

- 21 Mining
- 22 Utilities
- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 44-45 Retail Trade
- 48-49 Transportation and Warehousing
- 51 Information

- 52 Finance and Insurance
- 53 Real Estate and Rental and Leasing
- 54 Professional, Scientific, and Technical Services
- 55 Management of Companies and Enterprises
- 56 Administrative and Support and Waste
  - Management and Remediation Services
- 61 Educational Services
- 62 Health Care and Social Assistance
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Foodservices
- 81 Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

# **RELATIONSHIP TO SIC**

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

#### 1997 ECONOMIC CENSUS

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

# AVAILABILITY OF ADDITIONAL DATA

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

# **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

#### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- l 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

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# Arts, Entertainment, and Recreation

#### SCOPE

The Arts, Entertainment, and Recreation sector (sector 71) of the 1997 Economic Census includes a wide range of establishments that operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons. This sector comprises (1) establishments that are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing; (2) establishments that preserve and exhibit objects and sites of historical, cultural, or educational interest; and (3) establishments that operate facilities or provide services that enable patrons to participate in recreational activities or pursue amusement, hobby, and leisure time interests.

Some establishments that provide cultural, entertainment, or recreational facilities and services are classified in other sectors. Excluded from this sector are: (1) establishments that provide both accommodations and recreational facilities, such as hunting and fishing camps and resort and casino hotels are classified in Subsector 721, Accommodation; (2) restaurants and night clubs that provide live entertainment in addition to the sale of food and beverages are classified in Subsector 722, Foodservices and Drinking Places; (3) motion picture theaters, libraries and archives, and publishers of newspapers, magazines, books, periodicals, and computer software are classified in Sector 51, Information; and (4) establishments using transportation equipment to provide recreational and entertainment services, such as those operating sightseeing buses, dinner cruises, or helicopter rides are classified in Subsector 487, Scenic and Sightseeing Transportation.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

#### GENERAL

A list of reports that provide statistics on sector 71 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax, each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kindof-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).
- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant

population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

# AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

# Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997

[Includes or	nly establishments with payroll. For meaning of abbreviations and symbols, see in	ntroductory text	. For explanation o	f terms, see Appen	dix A]			
						Paid	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE							
71	Arts, entertainment, & recreation	216	240 140	61 987	12 678	4 074	7.1	3.3
711	Performing arts, spectator sports, & related industries	56	162 916	38 184	7 557	1 921	1.4	.6
7111 71111 711110 7111102 7111103	Performing arts companies Theater companies & dinner theaters Theater companies & dinner theaters Theater companies Dinner theaters	6	14 633 D D D D	4 321 D D D D	675 D D D	431 e c c	6.6 D D D D	- 0 0 0
71113 711130 7111309	Musical groups & artists Musical groups & artists Other music groups & artists	8 8 8	D D D	D D D	D D D	b b	D D D	D D D
71119 711190 7111909	Other performing arts companies Other performing arts companies Other performing arts companies (except circuses)	1 1 1	D D D	D D D	D D D	a a a	D D D	D D D
7112 71121 711211 711212 711212 7112122 7112123 711219 7112191 7112192	Spectator sports	22 1 1	D D D D D D D D D	םם םםם ם	ם ם ם ם ם ם ם ם	g g b b g a g b a b	D D D D D D D D	ם ם ם ם ם
7113 71131 711310	Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events w/facility Promoters of performing arts, sports, & similar events w/facility	4 2 2	D D D	D D D	D D D	a a	D D D	D D D
71132 711320	Promoters of performing arts, sports, & similar events w/o facil Promoters of performing arts, sports, & similar events w/o facil	2 2	D D	D D	D D	a	D	D D
7114 71141 711410	Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures	1 1 1	D D D	D D D	D D D	a a a	D D D	D D D
7115 71151 711510	Independent artists, writers, & performers Independent artists, writers, & performers Independent artists, writers, & performers	14 14 14	D D D	D D D	D D	b b	D D D	D D D
713	Amusement, gambling, & recreation industries	160	77 224	23 803	5 121	2 153	19.4	8.9
7131 71311 713110 7131101 7131101 7131102	Amusement parks & arcades . Amusement & theme parks Amusement & theme parks Waterparks Amusement parks (except waterparks)	13 4 2 2	7 610 D D D	2 239 D D D D	463 D D D D	142 a a a	28.1 D D D	.9 D D D
71312 713120	Amusement arcades Amusement arcades	9 9	D	D D	D D	c c	D	D D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	147 21 21	69 614 21 123 21 123	21 564 8 149 8 149	4 658 1 645 1 645	2 011 581 581	18.4 12.6 12.6	9.8 3.2 3.2
71393 713930	Marinas Marinas	11 11	8 543 8 543	2 258 2 258	501 501	119 119	15.5 15.5	-
71394 713940 7139404 7139405	Fitness & recreational sports centers Fitness & recreational sports centers Ice skating rinks Roller skating rinks	55 55 2 7	15 564 15 564 D D	5 055 5 055 D D	1 222 1 222 D D	685 685 b c	33.5 33.5 D D	6.2 6.2 D D
71395 713950	Bowling centers Bowling centers	17 17	11 779 11 779	3 478 3 478	931 931	409 409	7.6 7.6	17.0 17.0
71399 713990 7139901 7139902 7139904 7139905	All other amusement & recreation industries	43 43 2 4 5 6	12 605 12 605 D 1 302 741 2 965	2 624 2 624 D 402 105 467	359 359 D 42 5 83	217 217 a 17 6 22	21.6 21.6 D 1.8 54.1 14.6	25.0 25.0 — — —

Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix AI

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997

<u> </u>			,	•			Paid	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	DELAWARE								
71	Arts, entertainment, & recreation	72	119 544	116 306	38 721	8 554	1 788	8.5	3.4
711	Performing arts, spectator sports, & related industries	13	14 086	13 188	3 769	912	180	1.9	.3
7111 71111 711110 7111101 7111102	Performing arts companies Theater companies & dinner theaters Theater companies & dinner theaters Opera companies Theater companies	10 6 6 1 5	D 4 468 4 468 D D	D 3 849 3 849 D D	D 904 904 D D	D 246 246 D D	c 50 50 a b	D 6.0 6.0 D D	D .8 .8 D D
71112 711120	Dance companies Dance companies	1 1	D D	D D	D D	D D	a a	D D	D D
71113 711130	Musical groups & artists Musical groups & artists	2	D D	D D	D D	D D	b b	D	D
7111301	Symphony orchestras & chamber music organizations	2	D	D	D	D	b	D	D
71119 711190 7111909	Other performing arts companies Other performing arts companies Other performing arts companies (except	1 1	D D	D D	D D	D D	a a	D D	D D
	circuses)	1	D	D	D	D	а	D	D
7113 71131	Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events	3	D	D	D	D	b	D	D
711310	w/facility Promoters of performing arts, sports, & similar events w/facility	1	D	D	D	D	b	D	D D
71132	Promoters of performing arts, sports, & similar events								
711320	w/o facil Promoters of performing arts, sports, & similar events w/o facil	2	D	D	D	D	a	D	D
712	Museums, historical sites, & similar institutions	23	64 961	62 815	17 437	4 064	869	9.3	1.6
7121 71211 712110	Museums, historical sites, & similar institutions Museums Museums	23 16 16	64 961 D D	62 815 D D	17 437 D D	4 064 D D	869 f f	9.3 D D	1.6 D D
71212 712120	Historical sites Historical sites	4 4	D D	D D	D D	D D	b	D D	D D
71213 712130	Zoos & botanical gardens Zoos & botanical gardens	1 1	D D	D D	D D	D D	a a	D D	D D
71219 712190	Nature parks & other similar institutions Nature parks & other similar institutions	2 2	D D	D D	D D	D D	a	D D	D D
713	Amusement, gambling, & recreation industries	36	40 497	40 303	17 515	3 578	739	9.5	7.5
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	36 11 11	40 497 37 922 37 922	40 303 37 757 37 757	17 515 16 652 16 652	3 578 3 463 3 463	739 689 689	9.5 7.7 7.7	7.5 6.9 6.9
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	19 19	2 024 2 024	2 061 2 061	721 721	84 84	39 39	41.0 41.0	19.0 19.0
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	6 6	551 551	485 485	142 142	31 31	11 11	20.0 20.0	1.6 1.6

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

					Paid employees	Percent c	of receipts -
Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
DOVER, DE MSA							
Arts, entertainment, & recreation	31	115 804	12 580	2 902	860	2.2	1.4 D
Spectator sports	5	D	D	D	e	D	D
Spectator sports . Racetracks	5 1 1	D D D	D D D	D D D	e e e	D D D	D D D
Amusement, gambling, & recreation industries	25	D	D	D	е	D	D
Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	22 5 5		ם ם ם		e c c	D D D	D D D
Fitness & recreational sports centers Fitness & recreational sports centers	10 10	D D	D D	D D	b b	D	D D
All other amusement & recreation industries All other amusement & recreation industries	4 4	D D	D D	D D	b b	D D	D D
PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE- MD CMSA							
Arts, entertainment, & recreation	1 547	1 366 447	499 205	107 630	22 610	18.2	6.9
					i a		D
Theater companies & dinner theaters	33 33 31				f f e	D D D	D D D
Musical groups & artists Musical groups & artists Other music groups & artists	52 52 52	D D D	D D D	D D D	e e	D D D	D D D
Other performing arts companies	14 14 12	D D D	D D D	D D D	c c c	D D D	D D D
Spectator sports	77	D	D	D	h	D	D
Sports teams & clubs	11	D	D	D	f	D	D D D
Other professional sports clubs	7	D	D	D D	e h	D	D
Other spectator sports Professional athletes	58 14	17 776 4 544	5 714 2 103	914 210	g 216 45 171	39.9 42.1	D 8.0 5.3 8.9
Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events w/facility	40 12	D D	D D D	D D	g g	D D D	D D D
Promoters of performing arts, sports, & similar events w/o facil Promoters of performing arts, sports, & similar events w/o facil	28 28	D D	D D	D D	g	D D	D D
Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures	38 38 38	D D D	D D D	D D D	e e	D D D	D D D
Independent artists, writers, & performers Independent artists, writers, & performers Independent artists, writers, & performers	137 137 137	D D D	D D D	D D D	e e e	D D D	D D D
Museums, historical sites, & similar institutions	5	D	D	D	b	D	D
Museums, historical sites, & similar institutions	5	D	D	D	b	D	D
					j		D
Amusement & theme parks	21 21 19				g f f f		
Amusement arcades	75 75	D D	D D	D D	f f	D D	D D
Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	1 035 138 138	609 764 189 101 189 101	175 096 59 881 59 881	35 073 10 649 10 649	13 230 3 679 3 679	28.4 19.8 19.8	9.3 5.7 5.7
Marinas Marinas	99 99	58 211 58 211	12 711 12 711	2 256 2 256	527 527	34.4 34.4	4.5 4.5
Fitness & recreational sports centers Fitness & recreational sports centers Ice skating rinks Boller skating rinks	455 455 15 28		D D D	ם ם ם	i i C f		D D D
Bowling centers Bowling centers	83 83	D	D	D	g	D	D
All other amusement & recreation industries All other amusement & recreation industries Concession operators of amusement devices & rides	259 259 40	84 173 84 173 D	20 011 20 011 D D	3 015 3 015 D D	1 082 1 082 c	43.1 43.1 D D	10.9 10.9 D
	DOVER, DE MSA           Arts, entertainment, & recreation           Performing arts, spectator sports, & related industries           Spectator sports           National Status           Anusement, gambling, & recreation industries           Other amusement & recreation services           Golf courses & country clubs           All other amusement & recreation industries           All other amusement & recreation industries           PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA           Arts, entertainment, & recreation           Performing arts, spectator sports, & related industries           Performing arts, spectator sports, and theaters, Theater companies & dinner theaters, Theater companies & dinner theaters, Theater companies, a distrist, Other performing arts companies (except circuses).           Spectator sports           Spectator sports           Spectator sports           Spectator sports           Spectator sports           Spectator sports           Spectator sports	DOVER, DE MSA         31           Performing arts, spectator sports, & related industries         6           Spectator sports         5           Spectator sports         5           Spectator sports         5           Other anuscement & recreation industries         25           Other anuscement & recreation services         22           Golf courses & country clubs         5           Finess & recreation services         22           Golf courses & country clubs         5           Finess & recreation asports centers         10           All other anuscement & recreation industries         4           Performing arts, spectator sports, & related industries         4           Performing arts, spectator sports, & related industries         30           Theater companies & dimer theaters,         31           Theater companies & dimer theaters,         31           Musical groups & arists         52           Other performing arts companies         52           Other performing arts companies         77           Spectator sports, & related industries         32           Spectator sports         52           Other performing arts companies         10           Musical groups & aritists         52	Establish- (number)         Receipts (\$1,000)           DOVER, DE MSA Arts, entertainment, & recreation         31         115 804           Performing arts, specitor sports.         6         D           Specietor sports         5         D           Reservation         1         D           Amasement, gambing, & treatestion industries         22         D           Other amusement & recreation services         5         D           Other amusement & recreation industries         22         D           Off concest & control (VL)/es         1         D           And other amusement & recreation industries         4         D           All other amusement & recreation industries         4         D           All other amusement & recreation industries         38         D           Performing arts companies & finite theaters         33         D           Theater companies & finite theaters         33         D           Musical groups & arists         52         D           Other performing arts companies (except circuses)         14         D           Other performing arts companies (except circuses)         17         D           Spectator sports         Spectator sports         Spectator sports         Spectator sports	Establish- (mmbor)         Recepts         Annual payrol (\$1.00)           DOVER, DE MSA Arts, entertainment, & recreation         31         115 804         12 580           Performg arts, speciator sports         6         D         D           Speciator sports         5         D         D           Speciator sports         5         D         D           Speciator sports         5         D         D           Chors ancement R correation sports         22         D         D           Chors ancement R correation sports         10         D         D           Anusement & accession industries         4         D         D           All other anusement & accession industries         4         D         D           PHLOEELPHA-WILLMINGTON-ATLANTIC CITY, PA-NJ-DE- MD CMSA         1366 447         499 205           Performing arts companies         164         D         D           Phase companies & christs         106         D         D           Performing arts companies         52         D         D           Muscal groups & artists         52         D         D           Other anusement & deceasion industries         44         D         D           Pretinoting arts com	Existent         Received (number)         Annual server (\$1.000)         Frie-counter products (\$1.000)           DOVER, DE MSA Ars, entertainment, & recreation         31         115 804         12.590           Performing arts, sectors sports. A stellated industries         6         D         D           Spectator sports. Sectors sports. A stellated industries         5         D         D           Transmernit, garteriation         1         D         D         D           Annual registry         5         D         D         D         D           Cold or anse & country club.         5         D         D         D         D           Cold or anse & country club.         5         D         D         D         D         D           Cold or anse & country club.         5         D         D         D         D         D           Ant oner ansumerent & recreation inductries         4         D         D         D         D         D           Philoson (as and sound inductries         61         54         1         366 447         409 205         107 530           Portorming arts. specific ordered         33         D         D         D         D         D         D         D <td< td=""><td>Description         Exability- memory (number)         Preceiges (\$1000         Preceiges (\$10000         Preceiges (\$10000         Preceiges</td><td>Occupantic arise and knot of business (surbox)         Establishing (surbox)         Recent (surbox)         Annual provide (s) (s) (s)         Fore-surback (s) (s)         Fore-surback (s) (s)           DVUER, DE MSA         115 804         12 580         2 902         860         2           Mate, entertainment, A screation         31         115 804         12 580         2 902         860         2           Preforming and, screation sprits, Straided robustines         6         0<!--</td--></td></td<>	Description         Exability- memory (number)         Preceiges (\$1000         Preceiges (\$10000         Preceiges (\$10000         Preceiges	Occupantic arise and knot of business (surbox)         Establishing (surbox)         Recent (surbox)         Annual provide (s) (s) (s)         Fore-surback (s) (s)         Fore-surback (s) (s)           DVUER, DE MSA         115 804         12 580         2 902         860         2           Mate, entertainment, A screation         31         115 804         12 580         2 902         860         2           Preforming and, screation sprits, Straided robustines         6         0 </td

See footnotes at end of table.

# Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	PMSAs), see Appendix Ej					Paid employees	Percent o	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE- MD CMSA-Con.							
	Atlantic–Cape May, NJ PMSA							
71	Arts, entertainment, & recreation	264	165 281	40 079	5 848	1 950	26.8	7.0
711	Performing arts, spectator sports, & related industries	39	D	D	D	e	D	D
7111 71113 711130 7111309	Performing arts companies. Musical groups & artists Musical groups & artists Other music groups & artists	20 12 12 12	D D D	D D D	D D D	с с с с	D D D	D D D D
7112 71121	Spectator sports	8 8	D D	D D	D D	b b	D D	D D
7113	Promoters of performing arts, sports, & similar events	4	6 150	327	79	17	2.7	-
712	Museums, historical sites, & similar institutions	3	D	D	D	а	D	D
7121 713	Museums, historical sites, & similar institutions Amusement, gambling, & recreation industries	3 222	D 142 417	D 33 557	D 4 832	a 1 615	D 28.5	D 8.0
7131 71311 713110	Amusement parks & arcades . Amusement & theme parks . Amusement & theme parks .	43 13 13	39 510 D D	10 142 D D	1 074 D D	328 c c	23.6 D	20.7 D D
71312 713120	Amusement arcades	30 30	D D	D D	D D	c c	D D	D
7139 71391 713910	Other amusement & recreation services . Golf courses & country clubs . Golf courses & country clubs .	174 20 20	101 370 41 624 41 624	22 893 10 579 10 579	3 728 1 839 1 839	1 285 525 525	30.6 22.8 22.8	3.2 1.3 1.3
71393 713930	Marinas Marinas	50 50	30 850 30 850	5 723 5 723	822 822	217 217	34.8 34.8	4.5 4.5
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	41 41	D D	D D	D D	e	D D	D D
71395 713950	Bowling centers	6 6	3 265 3 265	974 974	236 236	89 89	18.8 18.8	6.1 6.1
71399 713990 7139902 7139904	All other amusement & recreation industries	57 57 17 19	D D 6 550 1 946	D D 1 374 346	D D 19 7	b 5 7 2	D D 32.2 98.3	D D .3 1.7
	Philadelphia, PA–NJ PMSA							
71	Arts, entertainment, & recreation	1 094	1 072 134	407 709	91 375	17 258	17.4	7.2
711 7111	Performing arts, spectator sports, & related industries	313 73	583 362 34 773	266 163 10 043	62 969 2 095	6 000 417	9.3 9.6	4.0 18.0
7111 71111 711110 7111102	Performing arts companies. Theater companies & dinner theaters Theater companies & dinner theaters Theater companies	73 24 24 24	13 580 13 580 13 580 13 580	3 774 3 774 3 774 3 774	2 095 851 851 851	223 223 223	6.2 6.2 6.2	41.6 41.6 41.6
71113 711130 7111309	Musical groups & artists Musical groups & artists Other music groups & artists	34 34 34	13 619 13 619 13 619	4 100 4 100 4 100	709 709 709	110 110 110	8.5 8.5 8.5	4.3 4.3 4.3
71119 711190 7111909	Other performing arts companies Other performing arts companies Other performing arts companies (except circuses)	9 9 9	6 477 6 477 6 477	2 000 2 000 2 000	492 492 492	70 70 70	11.7 11.7 11.7	
7112 71121 711211 7112112 7112119 711212 7112123 711219 7112191 7112192	Spectator sports Spectator sports Sports teams & clubs Baseball clubs Other professional sports clubs Racetracks Horse racetrack operation Other spectator sports Professional athletes Racing (except racetrack operation)	51 51 1 4 5 2 40 10 30	405 696 405 696 D D D D D D D D D D	215 596 215 596 D D D D D D D D D D	51 226 51 226 D D D D D D D D D D	2 561 2 561 6 e g g c b c	1.3 1.3 D D D D D D D	.3 .3 D D D D D D D D
7113 71131 711310	Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events w/facility Promoters of performing arts, sports, & similar events w/facility	34 8 8	92 603 49 869 49 869	23 451 16 318 16 318	6 296 4 547 4 547	2 438 1 305 1 305	28.1 1.9 1.9	15.6 5.7 5.7
71132 711320	Promoters of performing arts, sports, & similar events w/o facil Promoters of performing arts, sports, & similar events w/o facil	26 26	42 734 42 734	7 133 7 133	1 749 1 749	1 133 1 133	58.8 58.8	27.1 27.1
7114 71141 711410	Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures Agents/managers for artists, athletes, & other public figures	36 36 36	15 166 15 166 15 166	4 115 4 115 4 115	842 842 842	295 295 295	23.4 23.4 23.4	2.3 2.3 2.3
7115 71151 711510	Independent artists, writers, & performers Independent artists, writers, & performers Independent artists, writers, & performers	119 119 119	35 124 35 124 35 124	12 958 12 958 12 958	2 510 2 510 2 510	289 289 289	45.4 45.4 45.4	3.9 3.9 3.9

See footnotes at end of table.

# Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

Model 000 <sup>10</sup> Comparison and land of bases         Establis- processor         Annual processor         Image of the constraints of the constraint of the constraints of the c	MSAs, and	PMSAs), see Appendix E]						Dereente	f receinte
Internet         Entrem         61.000         (61.000 <th< th=""><th></th><th>Geographic area and kind of business</th><th></th><th>Receipts</th><th>Annual pavroll</th><th></th><th>employees for pay period including</th><th>From adminis-</th><th></th></th<>		Geographic area and kind of business		Receipts	Annual pavroll		employees for pay period including	From adminis-	
IND CASS Cox.         Philosophia, PA41 PMSACox.         Image: Construction of the second of						(\$1,000)			Estimated <sup>2</sup>
n         Area subscriptions as increasion - Con.         T/P         D <thd< th="">         D         D         D<td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></thd<>									
Anusenent ganding & sectorion industries,         T70         D         D         D         D         I         I         D         D           7131         Anusenent ganding & sectorion industries,         46         67 70         10 0.86         11 0.64         11 103         122         8         10           7137         Anusenent & sectorion industries,         46         67 70         10 0.86         12 4         0         0         0         0         1         0<		Philadelphia, PA-NJ PMSA-Con.							
731 71310         Amagement entrike Amagement statiske Amagement statiske Am	71	Arts, entertainment, & recreation - Con.							
73110       Anusement A them gates       8       0       0       0       1       0       0         73312       Anusement access       43       0		Amusement, gambling, & recreation industries					j		
713120       Anuserent accades	71311	Amusement & theme parks	8	D	D	D	1 103 f f	D	D
7330 7330 73300       Gold curses & county close       105 7434       133 833 7434       44 143 7 563 7 134 44       7 563 7 153 7 134 7 10 7 10 7 10 7 10 7 10 7 10 7 10 7 10							f f		
719300       Marinas       17       6 410       2 13       427       70       385       83         71384       Finess & noncational spots centers       388       197       712       58 200       12 854       5 400       315       132         713844       booking orders       13       970       2 233       2234       234       444       432       12         71386       folder soluting index       13       970       2 444       11 800       3110       10.60       142       10.60         71386       Booking centers       62       40.447       11 800       3110       10.60       142       10.60         71386       Concreasion formation industries       21       6 40.447       11 800       3110       10.60       142       10.60         71386       All online anuscement & recreation industries       21       6 40.447       11 800       3116       52.4       6.6.6         7138       Anseemanch, antertain edivice & Kreenetion       23       D       D       D       Concreation formation industries       23       D       D       D       Concreation formation industries       23       D       D       D       D       D       D       D	71391	Golf courses & country clubs	105	133 833	43 143	7 563	j 2 744 2 744	20.2	7.6
713940       Press & normalization algorith centers       368       107       172       285       325       454       5 400       31.6       13.2       1       27       2.855       72       464       43.2       -         713840       Bowing penters       62       40.447       11.800       3.110       1.055       14.2       10.9         71396       Bowing penters       62       40.447       11.800       3.110       1.055       14.2       10.9         71396       All other anuscenert & norcation industries       70       D	71393 713930								8.2 8.2
71350       Bowling centers       62       40 447       11 800       3 110       1 050       142       109         71350       Address measurement excess & rides       170       0	713940 7139404	Fitness & recreational sports centers	368 13	197 172 9 796	58 209 2 233	12 854 536	5 400 213	31.5 44.0	13.2 13.2 – –
713800 713800 713800 713800 713800 713800 713800 713800 713800 711       All other amusement & receation industries	71395 713950	Bowling centers				3 110 3 110			
71Arts, entertainment, & recreation industries.2577611 87139613652.46.6713Amusement, gambling, & racceation industries.24DDDCDD713940Oper anusgement, & recreation sortices.38BDD <t< td=""><td>713990 7139902 7139904</td><td>All other amusement &amp; recreation industries Concession operators of amusement devices &amp; rides Miniature golf courses</td><td>170 21 14</td><td>D 6 827 4 451</td><td>D 2 910 1 455</td><td>D 419 326</td><td>60</td><td>D 51.8 10.9</td><td>D 8.8 5.7</td></t<>	713990 7139902 7139904	All other amusement & recreation industries Concession operators of amusement devices & rides Miniature golf courses	170 21 14	D 6 827 4 451	D 2 910 1 455	D 419 326	60	D 51.8 10.9	D 8.8 5.7
713Anusement, gambling, & recreation industries24DDDCD7139 71394Other anusement & recreation services23 Fitness & recreational sports centers23 8DD		Vineland–Millville–Bridgeton, NJ PMSA							
Trage       Defer anusement & accreation services       23 Prines & recreational sports centers       8 B       D       <	71	Arts, entertainment, & recreation	25	7 761	1 871	396	136	52.4	6.6
713940       Finess & recreational sports centers       8       D </td <td>713</td> <td>Amusement, gambling, &amp; recreation industries</td> <td>24</td> <td>D</td> <td>D</td> <td>D</td> <td>с</td> <td>D</td> <td>D</td>	713	Amusement, gambling, & recreation industries	24	D	D	D	с	D	D
71       Arts, entertainment, & recreation       164       121 271       49 546       10 011       3 266       11.9       4.8         711       Performing arts, spectator sports, & related industries       45       D       D       D       g       D       D         71111       Performing arts companies & dinner theaters       13       D       D       D       g       D	71394	Fitness & recreational sports centers	8	D	D	D	b	D	D
711Performing arts, spectator sports, & related industries45DDDgD7111Parforming arts, companies6000000071111Parforming arts, companies6000 <t< td=""><td></td><td>Wilmington–Newark, DE–MD PMSA</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		Wilmington–Newark, DE–MD PMSA							
7111 71110 711100Performing arts companies & dinner theaters.6 6 6D DD DD CD D DD DD D DD DD D DD DD D D DD 	71	Arts, entertainment, & recreation	164	121 271	49 546	10 011	3 266	11.9	4.8
71111 7111102Theater companies & dinner theaters6 DD <td>711</td> <td>Performing arts, spectator sports, &amp; related industries</td> <td>45</td> <td>D</td> <td>D</td> <td>D</td> <td>g</td> <td>D</td> <td>D</td>	711	Performing arts, spectator sports, & related industries	45	D	D	D	g	D	D
7/121 7/11219Spectator sports17 Conter sportsD F Reactracksf C DD D D DD 	71111 711110	Theater companies & dinner theaters Theater companies & dinner theaters	6 6	D D	D D	D D	e e	D	D D
71151 711510Independent artists, writers, & performers12 112D 12D DD 	71121 	Spectator sports	17 2	D D	D D	D D	f f b	D	D D
7139 71391 713910Other amusement & recreation services115 12 12D D 12D D DD D DD B C DD D D DD D D DD D D DD D D 	71151	Independent artists, writers, & performers	12	D	D	D	b	D	D
71391 713910Golf courses & country clubs12 Golf courses & country clubs12 12D DD DD DD ED D DD DD D <br< td=""><td>713</td><td>Amusement, gambling, &amp; recreation industries</td><td>119</td><td>D</td><td>D</td><td>D</td><td>g</td><td>D</td><td>D</td></br<>	713	Amusement, gambling, & recreation industries	119	D	D	D	g	D	D
713930       Marinas       24       D       D       D       c       D       D         713930       Fitness & recreational sports centers       38       D       D       D       D       f       D <td>71391</td> <td>Golf courses &amp; country clubs</td> <td>12</td> <td>D</td> <td>D</td> <td>D</td> <td>ē</td> <td>D</td> <td>D</td>	71391	Golf courses & country clubs	12	D	D	D	ē	D	D
713940       Fitness & recreational sports centers       38       D       D       D       D       f       D       D       D         7139405       Roller skating rinks       33       D									
713950       Bowling centers       12       9 089       2 655       704       305       8.2       14.6         71399       All other amusement & recreation industries       29       D       D       D       C       D       D	713940	Fitness & recreational sports centers	38	D	D	D	f f b	D	D
		Bowling centers Bowling centers							
See footnotes at end of table.	713990	All other amusement & recreation industries							

See footnotes at end of table.

# Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

						Paid employees	Percent c	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS							
71	Arts, entertainment, & recreation	62	19 171	4 659	710	267	29.3	4.8
711	Performing arts, spectator sports, & related industries	11	D	D	D	b	D	D
7112 71121	Spectator sports	5 5	D D	D D	D D	b b	D D	D D
713	Amusement, gambling, & recreation industries	51	D	D	D	с	D	D
7131	Amusement parks & arcades	6	D	D	D	а	D	D
7139 71394 713940	Other amusement & recreation services Fitness & recreational sports centers Fitness & recreational sports centers	45 11 11	D 1 545 1 545	D 423 423	D 73 73	с 58 58	D 50.9 50.9	D 21.0 21.0
71399 713990	All other amusement & recreation industries	15 15	2 828 2 828	553 553	62 62	26 26	43.9 43.9	.3 .3

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

							Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	DOVER, DE MSA								
71	Arts, entertainment, & recreation	6	D	D	D	D	b	D	D
711	Performing arts, spectator sports, & related industries	1	D	D	D	D	а	D	D
712	Museums, historical sites, & similar institutions	5	D	D	D	D	а	D	D
7121	Museums, historical sites, & similar institutions	5	D	D	D	D	а	D	D
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA								
71	Arts, entertainment, & recreation	462	D	D	D	D	j	D	D
711	Performing arts, spectator sports, & related industries	85	D	D	D	D	g	D	D
7111 71111 711110 7111101 7111102	Performing arts companies Theater companies & dinner theaters Theater companies & dinner theaters Opera companies Theater companies	69 38 38 3 35	ם ם ם	D D D D	ם ם ם	D D D D	g f b f	D D D D	
71112 711120	Dance companies Dance companies	9 9	D D	D D	D D	D D	e e	D D	D D
71113 711130 7111301	Musical groups & artists Musical groups & artists Symphony orchestras & chamber music	18 18	D D	D D	D D	D D	e e	D D	D D
7111309	organizations	10 8	D D	D D	D D	D D	e b	D D	D D
7113 71131	Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events	16	D	D	D	D	с	D	D
711310	w/facility Promoters of performing arts, sports, & similar	7	D	D	D	D	с	D	D
111010	events w/facility	7	D	D	D	D	с	D	D
712	Museums, historical sites, & similar institutions	108	D	D	D	D	h	D	D
7121 71211 712110	Museums, historical sites, & similar institutions Museums Museums	108 60 60	D D D	D D D	D D D	D D D	h g g	D D D	D D D
71212 712120	Historical sites Historical sites	33 33	D D	D D	D D	D D	c c	D D	D D
71213 712130	Zoos & botanical gardens Zoos & botanical gardens	11 11	D D	D D	D D	D D	f	D D	D D

See footnotes at end of table.

# Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997–Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

MSAs, and	PMSAs), see Appendix E]							1	
							Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
71	Arts, entertainment, & recreation-Con.								
713	Amusement, gambling, & recreation industries	269	D	D	D	D	i	D	D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	269 59 59	D 162 842 162 842	D 160 186 160 186	D 70 498 70 498	D 13 235 13 235	i 3 187 3 187	D 8.3 8.3	D 2.4 2.4
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	181 181	D D	D D	D D	D D	h h	D D	D D
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	29 29	D D	D D	D D	D D	c c	D D	D D
	Atlantic–Cape May, NJ PMSA								
71	Arts, entertainment, & recreation	24	12 832	11 862	4 439	642	234	41.0	4.4
712	Museums, historical sites, & similar institutions	9	D	D	D	D	b	D	D
7121 71212 712120	Museums, historical sites, & similar institutions Historical sites Historical sites	9 5 5	D D D	D D D		D D D	b b b	D D D	D D D
713	Amusement, gambling, & recreation industries	13	D	D	D	D	с	D	D
7139 71394 713940	Other amusement & recreation services Fitness & recreational sports centers Fitness & recreational sports centers	13 7 7	D D D	D D D	D D D	D D D	c b b	D D D	D D D
	Philadelphia, PA–NJ PMSA								
71	Arts, entertainment, & recreation	370	620 612	449 173	171 458	36 795	8 901	11.6	1.7
711	Performing arts, spectator sports, & related industries	71	95 224	98 732	33 054	8 428	1 374	15.8	3.8
7111 71111 71110 7111101 7111102	Performing arts companies Theater companies & dinner theaters Theater companies & dinner theaters Opera companies Theater companies	58 32 32 2 30	78 974 37 913 37 913 D D	83 423 36 650 36 650 D D	31 390 11 159 11 159 D D	7 762 2 575 2 575 D D	1 265 582 582 b e	14.6 24.7 24.7 D D	2.9 5.9 5.9 D D
71112 711120	Dance companies Dance companies	8 8	D	D D	D D	D D	e e	D D	D D
71113 711130	Musical groups & artists Musical groups & artists	15 15	25 124 25 124	25 098 25 098	13 563 13 563	3 481 3 481	272 272		.3 .3
7111301 7111309	Symphony orchestras & chamber music organizations Other music groups & artists	7 8	D D	D D	D D	D D	c b	D D	D D
7113 71131	Promoters of performing arts, sports, & similar events Promoters of performing arts, sports, & similar events	13	16 250	15 309	1 664	666	109	21.6	8.1
711310	w/facility Promoters of performing arts, sports, & similar	6	D	D	D	D	b	D	D
712	events w/facility Museums, historical sites, & similar institutions	6 76	D 318 596	D 150 792	D 50 495	D 11 881	b 2 266	D 6.2	.5
7121 71211	Museums, historical sites, & similar institutions Museums	76 42	318 596 D	150 792 D	50 495	11 881 D	2 266 g	6.2 D	.5 D
712110 71212	Museums	42 23	D 6 394	D 5 461	D 1 368	D 336	g 104	D 58.4	D 6.3
712120	Historical sites	23 9	6 394 D	5 461 D	1 368 D	336 D	104 f	58.4	6.3 D
712130	Zoos & botanical gardens	9	D	D	D	D	f	D	D
713 7139	Amusement, gambling, & recreation industries Other amusement & recreation services	223 223	206 792 206 792	199 649 199 649	87 909 87 909	16 486 16 486	5 261 5 261	17.9 17.9	2.6 2.6
71391 713910	Golf courses & country clubs Golf courses & country clubs	50 50	130 056 130 056	126 714 126 714	55 414 55 414	10 213 10 213	2 638 2 638	10.4 10.4	.6 .6
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	151 151	69 334 69 334	65 970 65 970	29 800 29 800	5 777 5 777	2 473 2 473	30.5 30.5	5.8 5.8
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	22 22	7 402 7 402	6 965 6 965	2 695 2 695	496 496	150 150	32.3 32.3	6.6 6.6
	Vineland–Millville–Bridgeton, NJ PMSA								
71	Arts, entertainment, & recreation	10	D	D	D	D	b	D	D
712	Museums, historical sites, & similar institutions	3	D	D	D	D	b	D	D
7121 71211 712110	Museums, historical sites, & similar institutions Museums Museums	3 2 2		D D D	D D D	D D D	b b	D D D	D D D

See footnotes at end of table.

# Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

							Paid employees	Percent o	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.								
	Wilmington–Newark, DE–MD PMSA								
71	Arts, entertainment, & recreation	58	104 118	102 425	34 472	7 703	1 538	4.1	4.0
711	Performing arts, spectator sports, & related industries	10	D	D	D	D	с	D	D
7111 71111 711110 7111101	Performing arts companies . Theater companies & dinner theaters . Theater companies & dinner theaters . Opera companies .	8 4 4 1	D D D D	ם ם ם	ם ם ם	D D D	c b a	D D D	D D D
71113 711130	Musical groups & artists Musical groups & artists	2 2	D D	D D	D D	D D	b b	D D	D D
7113	Promoters of performing arts, sports, & similar events	2	D	D	D	D	b	D	D
712	Museums, historical sites, & similar institutions	20	62 660	60 617	17 326	4 036	862	5.8	1.8
7121 71211 712110	Museums, historical sites, & similar institutions Museums Museums	20 12 12	62 660 59 788 59 788	60 617 58 918 58 918	17 326 16 770 16 770	4 036 3 910 3 910	862 817 817	5.8 4.6 4.6	1.8 1.5 1.5
713	Amusement, gambling, & recreation industries	28	D	D	D	D	f	D	D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	28 6 6	D 28 051 28 051	D 28 816 28 816	D 12 990 12 990	D 2 717 2 717	f 466 466	D - -	D 9.4 9.4
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	18 18	D D	D D	D D	D D	b b	D D	D D
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS								
71	Arts, entertainment, & recreation	12	D	D	D	D	с	D	D
713	Amusement, gambling, & recreation industries	10	D	D	D	D	с	D	D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	10 5 5	D 9 871 9 871	D 8 941 8 941	D 3 662 3 662	D 746 746	c 223 223	D 29.6 29.6	D - -

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent o	f receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	KENT COUNTY, DE							
71	Arts, entertainment, & recreation	31	115 804	12 580	2 902	860	2.2	1.4
711	Performing arts, spectator sports, & related industries	6	D	D	D	е	D	D
7112 71121 711212 7112123	Spectator sports Spectator sports Racetracks Horse racetrack operation	5 5 1 1	D D D	D D D	D D D	e e e	D D D	D D D
713	Amusement, gambling, & recreation industries	25	D	D	D	е	D	D
7139 71391 713910	Other amusement & recreation services . Golf courses & country clubs . Golf courses & country clubs .	22 5 5	D D D	D D D	D D D	e c c	D D D	D D D
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	10 10	D D	D D	D D	b b	D D	D D
71399 713990	All other amusement & recreation industries All other amusement & recreation industries		D D	D D	D D	b b	D D	D D

See footnotes at end of table.

# Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997-Con.

						Paid employees		
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	NEW CASTLE COUNTY, DE							
71	Arts, entertainment, & recreation	123	105 165	44 748	9 066	2 947	8.6	5.1
711	Performing arts, spectator sports, & related industries	39	D	D	D	g	D	D
7111 71111 711110 7111102	Performing arts companies. Theater companies & dinner theaters. Theater companies & dinner theaters. Theater companies	13 6 6 4	ם ם ם	D D D	D D D	e e c	D D D	D D D
7112 71121 711212	Spectator sports Spectator sports Racetracks	12 12 1		D D D	D D D	f f f	D D D	D D D
7115 71151 711510	Independent artists, writers, & performers Independent artists, writers, & performers Independent artists, writers, & performers	11 11 11		D D D	D D D	6 6 6	D D D	D D D
713	Amusement, gambling, & recreation industries	84	D	D	D	g	D	D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	80 9 9	D 10 427 10 427	D 5 030 5 030	D 1 094 1 094	g 326 326	D 3.0 3.0	D - -
71393 713930	Marinas	3 3	D D	D D	D D	c c	D D	D D
71394 713940 7139405	Fitness & recreational sports centers Fitness & recreational sports centers Roller skating rinks	34 34 3	D D D	D D D	D D D	f f b	D D D	D D D
71395 713950	Bowling centers	10 10	D D	D D	D D	e e	D D	D D
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	24 24	D D	D D	D D	c c	D D	D D
	SUSSEX COUNTY, DE							
71	Arts, entertainment, & recreation	62	19 171	4 659	710	267	29.3	4.8
711	Performing arts, spectator sports, & related industries	11	D	D	D	b	D	D
7112 71121	Spectator sports	5 5	D D	D D	D D	b b	D D	D D
713	Amusement, gambling, & recreation industries	51	D	D	D	с	D	D
7131	Amusement parks & arcades	6	D	D	D	а	D	D
7139 71394 713940	Other amusement & recreation services Fitness & recreational sports centers . Fitness & recreational sports centers .	45 11 11	D 1 545 1 545	D 423 423	D 73 73	с 58 58	D 50.9 50.9	D 21.0 21.0
71399 713990	All other amusement & recreation industries	15 15	2 828 2 828	553 553	62 62	26 26	43.9 43.9	.3 .3

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business					Paid employees for pay period including March 12 (number)		
		Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)		From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	DOVER, DE							
71	Arts, entertainment, & recreation	10	D	D	D	f	D	D
711	Performing arts, spectator sports, & related industries	1	D	D	D	е	D	D
7112 71121 711212 711212 7112123	Spectator sports Spectator sports Racetracks. Horse racetrack operation	1 1 1 1	D D D	D D D	D D D	e e e	D D D	D D D
713	Amusement, gambling, & recreation industries	9	D	D	D	с	D	D
7139	Other amusement & recreation services	7	D	D	D	b	D	D
	ELSMERE, DE							
71	Arts, entertainment, & recreation	1	D	D	D	b	D	D
	LAUREL, DE							
71	Arts, entertainment, & recreation	1	D	D	D	а	D	D

See footnotes at end of table.

# Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	dix D]							
						Paid employees	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	LEWES, DE							
71	Arts, entertainment, & recreation	5	943	193	13	15	51.3	.2
	MIDDLETOWN, DE							
71	Arts, entertainment, & recreation	4	1 194	382	31	21	25.7	-
	MILFORD, DE *							
71	Arts, entertainment, & recreation	5	959	424	84	38	21.7	2.5
	MILFORD, DE (KENT COUNTY PART) *							
71	Arts, entertainment, & recreation	4	D	D	D	b	D	D
	MILFORD, DE (SUSSEX COUNTY PART) *							
71	Arts, entertainment, & recreation	1	D	D	D	а	D	D
	NEWARK, DE							
71	Arts, entertainment, & recreation	9	5 549	1 354	301	138	17.2	24.0
713	Amusement, gambling, & recreation industries	9	5 549	1 354	301	138	17.2	24.0
7139 71394 713940	Other amusement & recreation services Fitness & recreational sports centers Fitness & recreational sports centers	9 3 3	5 549 1 710 1 710	1 354 386 386	301 91 91	138 57 57	17.2 D D	24.0
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	5 5	D D	D D	D D	b b	D D	D D
	NEW CASTLE, DE							
71	Arts, entertainment, & recreation	1	D	D	D	а	D	D
	SEAFORD, DE							
71	Arts, entertainment, & recreation	7	1 882	529	102	70	36.8	31.5
	SMYRNA, DE *							
71	Arts, entertainment, & recreation	1	D	D	D	а	D	D
	SMYRNA, DE (KENT COUNTY PART) *							
71	Arts, entertainment, & recreation	1	D	D	D	а	D	D
	WILMINGTON, DE							
71	Arts, entertainment, & recreation	21	24 171	7 833	1 632	754	.9	3.8
711	Performing arts, spectator sports, & related industries	10	11 991	3 329	514	386	1.4	1.5
7111 71111	Performing arts companies Theater companies & dinner theaters	4 3	D D	D D	D D	e	D D	D D
711110 7111102	Theater companies & dinner theaters	3 2	D D	D D	D D	e c	D D	D
713	Amusement, gambling, & recreation industries	11	12 180	4 504	1 118	368	.3	6.1
7139 71393 713930	Other amusement & recreation services Marinas Marinas	11 1 1	12 180 D D	4 504 D D	1 118 D D	368 b b	.3 D D	6.1 D D
	BALANCE OF KENT COUNTY, DE							
71	Arts, entertainment, & recreation	16	D	D	D	е	D	D
713	Amusement, gambling, & recreation industries	11	D	D	D	e	D	D
7139 71391 713910	Other amusement & recreation services . Golf courses & country clubs . Golf courses & country clubs .	10 4 4	D D D	D D D	D D D	c c c	D D D	D D D

See footnotes at end of table.

# Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	•							
						Paid employees	Percent of	of receipts-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF NEW CASTLE COUNTY, DE							
71	Arts, entertainment, & recreation	87	D	D	D	g	D	D
711	Performing arts, spectator sports, & related industries	29	D	D	D	g	D	D
7111	Performing arts companies	9	D	D	D	b	D	D
7112	Spectator sports	11	D	D	D	f	D	D
71121 711212	Spectator sports	11	D	D D	D D	f	D	D
7115 71151	Independent artists, writers, & performers Independent artists, writers, & performers	9	D	D	D D	b	D	D
711510	Independent artists, writers, & performers	9	D	Ď	D	b	D	Ď
713	Amusement, gambling, & recreation industries	58	D	D	D	f	D	D
7139 71391 713910	Other amusement & recreation services Golf courses & country clubs Golf courses & country clubs	54 6 6	D D D	D D D	D D D	f c c	D D D	D D D
71394 713940	Fitness & recreational sports centers Fitness & recreational sports centers	24 24	D D	D D	D D	e e	D D	D D
71395 713950	Bowling centers	7 7	D D	D D	D D	c c	D D	D D
71399 713990	All other amusement & recreation industries All other amusement & recreation industries	15 15	4 968 4 968	1 070 1 070	118 118	113 113	11.6 11.6	57.5 57.5
	BALANCE OF SUSSEX COUNTY, DE							
71	Arts, entertainment, & recreation	48	D	D	D	с	D	D
711	Performing arts, spectator sports, & related industries	8	D	D	D	а	D	D
7112 71121	Spectator sports	4 4	D D	D D	D D	a a	D D	D D
713	Amusement, gambling, & recreation industries	40	D	D	D	с	D	D
7131	Amusement parks & arcades	5	D	D	D	а	D	D
7139 71399 713990	Other amusement & recreation services All other amusement & recreation industries All other amusement & recreation industries	35 13 13	D D D	D D D	D D D	с b b	D D D	D D D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

#### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

#### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

#### NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

# NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

#### **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

#### SALES, RECEIPTS, OR REVENUE FROM ADMINISTRA-TIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B. NAICS Codes, Titles, and Descriptions

#### **71 ARTS, ENTERTAINMENT, AND RECREATION**

The Arts, Entertainment, and Recreation sector includes a wide range of establishments that operate facilities or provide services to meet varied cultural, entertainment, and recreational interests of their patrons. This sector comprises (1) establishments that are involved in producing, promoting, or participating in live performances, events, or exhibits intended for public viewing; (2) establishments that preserve and exhibit objects and sites of historical, cultural, or educational interest; and (3) establishments that operate facilities or provide services that enable patrons to participate in recreational activities or pursue amusement, hobby, and leisure time interests.

Some establishments that provide cultural, entertainment, or recreational facilities and services are classified in other sectors. Excluded from this sector are: (1) establishments that provide both accommodations and recreational facilities, such as hunting and fishing camps and resort and casino hotels are classified in Subsector 721, Accommodation; (2) restaurants and night clubs that provide live entertainment in addition to the sale of food and beverages are classified in Subsector 722, Food Services and Drinking Places; (3) motion picture theaters, libraries and archives, and publishers of newspapers, magazines, books, periodicals, and computer software are classified in Sector 51, Information; and (4) establishments using transportation equipment to provide recreational and entertainment services, such as those operating sightseeing buses, dinner cruises, or helicopter rides are classified in Subsector 487, Scenic and Sightseeing Transportation.

# 711 Performing Arts, Spectator Sports, and Related Industries

Industries in the Performing Arts, Spectator Sports, and Related Industries subsector group establishments that produce or organize and promote live presentations involving the performances of actors and actresses, singers, dancers, musical groups and artists, athletes, and other entertainers, including independent (i.e., freelance) entertainers and the establishments that manage their careers. The classification recognizes four basic processes: (1) producing (i.e., presenting) events; (2) organizing, managing, and/or promoting events; (3) managing and representing entertainers; and (4) providing the artistic, creative and technical skills necessary to the production of these live events. Also, this subsector contains four industries for performing arts companies. Each is defined on the basis of the particular skills of the entertainers involved in the presentations.

The industry structure for this subsector makes a clear distinction between performing arts companies and performing artists (i.e., independent or freelance). Although not unique to arts and entertainment, freelancing is a particularly important phenomenon in this Performing Arts, Spectator Sports, and Related Industries subsector. Distinguishing this activity from the production activity is a meaningful process differentiation. This approach, however, is difficult to implement in the case of musical groups (i.e., companies) and artists, especially pop groups. These establishments tend to be more loosely organized and it can be difficult to distinguish companies from freelancers. For this reason, NAICS includes one industry that covers both musical groups and musical artists.

This subsector contains two industries for Industry Group 7113, Promoters of Performing Arts, Sports, and Similar Events, one for those that operate facilities and another for those that do not. This is because there are significant differences in cost structures between those promoters that manage and provide the staff to operate facilities and those that do not. In addition to promoters without facilities other industries in this subsector include establishments that may operate without permanent facilities. These types of establishments include: performing arts companies, musical groups and artists, spectator sports, and independent (i.e., freelance) artists, writers, and performers.

Excluded from this subsector are nightclubs. Some nightclubs promote live entertainment on a regular basis and it can be argued that they could be classified in Industry Group 7113, Promoters of Performing Arts, Sports, and Similar Events with Facilities. However, since most of these establishments function as any other drinking place when they do not promote entertainment and because most of their revenue is derived from sale of food and beverages, they are classified in Subsector 722, Food Services and Drinking Places.

#### **7111 Performing Arts Companies**

This industry group comprises establishments primarily engaged in producing live presentations involving the performances of actors and actresses, singers, dancers, musical groups and artists, and other performing artists.

## 71111 Theater Companies and Dinner Theaters

This industry comprises (1) companies, groups, or theaters primarily engaged in producing the following live theatrical presentations: musicals; operas; plays; and comedy, improvisational, mime, and puppet shows and (2) establishments, commonly known as dinner theaters, engaged in producing live theatrical productions and in providing food and beverages for consumption on the premises. Theater groups or companies may or may not operate their own theater or other facility for staging their shows.

## 711110 Theater Companies and Dinner Theaters

This industry comprises (1) companies, groups, or theaters primarily engaged in producing the following live theatrical presentations: musicals; operas; plays; and comedy, improvisational, mime, and puppet shows and (2) establishments, commonly known as dinner theaters, engaged in producing live theatrical productions and in providing food and beverages for consumption on the premises. Theater groups or companies may or may not operate their own theater or other facility for staging their shows.

The data published with NAICS code 711110 are comprised of these parts of the following SIC industries:

5812 (pt) Dinner Theaters

7922 (pt) Opera Companies

7922 (pt) Theater Companies

# 7111101 Opera Companies

Establishments primarily engaged in producing operas.

# 7111102 Theater Companies

Establishments primarily engaged in producing live theatrical presentations, such as musicals, plays, and puppet and mime shows. Theater groups or companies may or may not operate their own theater or other facility for staging their shows.

# 7111103 Dinner Theaters

Establishments primarily engaged in producing live theoretical productions and in providing food and beverages for consumption on the premises.

#### 71112 Dance Companies

This industry comprises companies, groups, or theaters primarily engaged in producing all types of live theatrical dance (e.g., ballet, contemporary dance, folk dance) presentations. Dance companies or groups may or may not operate their own theater or other facility for staging their shows.

# 711120 Dance Companies

This industry comprises companies, groups, or theaters primarily engaged in producing all types of live theatrical dance (e.g., ballet, contemporary dance, folk dance) presentations. Dance companies or groups may or may not operate their own theater or other facility for staging their shows.

The data published with NAICS code 711120 are comprised of this part of the following SIC industry:

7922 (pt) Dance Companies

## 71113 Musical Groups and Artists

This industry comprises (1) groups primarily engaged in producing live musical entertainment (except theatrical musical or opera productions) and (2) independent (i.e., freelance) artists primarily engaged in providing live musical entertainment. Musical groups and artists may perform in front of a live audience or in a studio, and may or may not operate their own facilities for staging their shows.

## 711130 Musical Groups and Artists

This industry comprises (1) groups primarily engaged in producing live musical entertainment (except theatrical musical or opera productions) and (2) independent (i.e., freelance) artists primarily engaged in providing live musical entertainment. Musical groups and artists may perform in front of a live audience or in a studio, and may or may not operate their own facilities for staging their shows.

The data published with NAICS code 711130 are comprised of these parts of the following SIC industries:

7929 (pt) Symphony Orchestras and Chamber Music Organizations

7929 (pt) Other Music Groups and Artists

## 7111301 Symphony Orchestras and Chamber Music Organizations

Establishments primarily engaged in operating symphony orchestra and chamber music organizations. These establishments may or may not operate their own facilities for staging their shows. These establishments are organized to present their musical specialty.

#### 7111309 Other Music Groups and Artists

Establishments primarily engaged in providing musical entertainment (except operas, musical theater, symphony orchestras, and chamber music organizations). Musical groups and artists may or may not operate their own facilities for staging their shows. This industry also includes independent or freelance musicians and vocalists.

#### **71119 Other Performing Arts Companies**

This industry comprises companies or groups (except theater companies, dance companies, musical groups, and artists) primarily engaged in producing live theatrical presentations.

### 711190 Other Performing Arts Companies

This industry comprises companies or groups (except theater companies, dance companies, musical groups, and artists) primarily engaged in producing live theatrical presentations.

The data published with NAICS code 711190 are comprised of these parts of the following SIC industries:

- 7929 (pt) Other Performing Arts Companies (Such As Ice Skating or Magic Shows)
- 7999 (pt) Circuses and Traveling Carnival Companies

## 7111901 Circuses

Establishments primarily engaged in the operation of circuses having acrobatic and/or animal shows and individual circus acts. Side shows are included here.

# 7111909 Other Performing Art Companies (Except Circuses)

Establishments primarily engaged in producing live performing arts presentations (except theater companies, dance companies, and musical groups and artists).

## 7112 Spectator Sports

This industry comprises (1) sports teams or clubs primarily participating in live sporting events before a paying audience; (2) establishments primarily engaged in operating racetracks; (3) independent athletes engaged in participating in live sporting or racing events before a paying audience; (4) owners of racing participants, such as cars, dogs, and horses, primarily engaged in entering them in racing events or other spectator sports events; and (5) establishments, such as sports trainers, primarily engaged in providing specialized services to support participants in sports events or competitions. The sports teams and clubs included in this industry may or may not operate their own arena, stadium, or other facility for presenting their games or other spectator sports events.

#### 71121 Spectator Sports

This industry comprises (1) sports teams or clubs primarily participating in live sporting events before a paying audience; (2) establishments primarily engaged in operating racetracks; (3) independent athletes engaged in participating in live sporting or racing events before a paying audience; (4) owners of racing participants, such as cars, dogs, and horses, primarily engaged in entering them in racing events or other spectator sports events; and (5) establishments, such as sports trainers, primarily engaged in providing specialized services to support participants in sports events or competitions. The sports teams and clubs included in this industry may or may not operate their own arena, stadium, or other facility for presenting their games or other spectator sports events.

#### 711211 Sports Teams and Clubs

This U.S. industry comprises professional or semiprofessional sports teams or clubs primarily engaged in participating in live sporting events, such as baseball, basketball, football, hockey, soccer, and jai alai games, before a paying audience. These establishments may or may not operate their own arena, stadium, or other facility for presenting these events.

The data published with NAICS code 711211 are comprised of these parts of the following SIC industries:

7941 (pt) Baseball Clubs

7941 (pt) Football Clubs

7941 (pt) Other Professional Sports Clubs

## 7112111 Football Clubs

Establishments primarily engaged in operating professional or semiprofessional football clubs.

#### 7112112 Baseball Clubs

Establishments primarily engaged in operating professional or semiprofessional baseball clubs.

#### 7112119 Other Professional Sports Clubs

Establishments primarily engaged in operating professional or semiprofessional sports clubs (except baseball clubs and football clubs).

#### 711212 Racetracks

This U.S. industry comprises establishments primarily engaged in operating racetracks. These establishments may also present and /or promote the events, such as auto, dog, and horse races, held in these facilities.

The data published with NAICS code 711212 are comprised of these parts of the following SIC industries:

7948 (pt) Auto Racetrack Operation 7948 (pt) Dog Racetrack Operation 7948 (pt) Horse Racetrack Operation

#### 7112121 Dog Racetrack Operation

Establishments primarily engaged in operating dog racetracks and promoting dog racing.

#### 7112122 Auto Racetrack Operation

Establishments primarily engaged in operating auto racetracks. These establishments may also present and/or promote events.

#### 7112123 Horse Racetrack Operation

Establishments primarily engaged in operating horse racetracks. These establishments also present and or promote events.

#### 711219 Other Spectator Sports

This U.S. industry comprises (1) independent athletes, such as professional or semiprofessional golfers, boxers, and race car drivers, primarily engaged in participating in live sporting or racing events before a paying audience; (2) owners of racing participants, such as cars, dogs, and horses, primarily engaged in entering them in racing events or other spectator sports events; and (3) establishments, such as sports trainers, primarily engaged in providing specialized services required to support participants in sports events or competitions.

The data published with NAICS code 711219 are comprised of these parts of the following SIC industries:

7948 (pt) All Other Racing (Except Track Operators) 7999 (pt) Professional Athletes

## 7112191 Professional Athletes

Independent athletes, such as professional or semiprofessional golfers and boxers, engaged in participating in live events, and independent sport. Also included are trainers, instructors, and coaches providing specialized services to support participants in sports events or competitions.

## 7112192 Racing (Except Racetrack Operation)

Establishments primarily engaged in operating stables, racing teams, or drivers, or in promoting racing other than operators of racetracks.

# 7113 Promoters of Performing Arts, Sports, and Similar Events

This NAICS industry group includes establishments classified in the following NAICS industries: 71131, Promoters of Performing Arts, Sports, and Similar Events with Facilities; 71132, Promoters of Performing Arts, Sports, and Similar Events without Facilities

## 71131 Promoters of Performing Arts, Sports, and Similar Events With Facilities

This industry comprises establishments primarily engaged in (1) organizing, promoting, and/or managing live performing arts productions, sports events, and similar events, such as State fairs, county fairs, agricultural fairs, concerts, and festivals, held in facilities that they manage and operate and/or (2) managing and providing the staff to operate arenas, stadiums, theaters, or other related facilities for rent to other promoters.

# 711310 Promoters of Performing Arts, Sports, and Similar Events With Facilities

This industry comprises establishments primarily engaged in (1) organizing, promoting, and/or managing live performing arts productions, sports events, and similar events, such as State fairs, county fairs, agricultural fairs, concerts, and festivals, held in facilities that they manage and operate and/or (2) managing and providing the staff to operate arenas, stadiums, theaters, or other related facilities for rent to other promoters.

The data published with NAICS code 711310 are comprised of these parts of the following SIC industries:

6512 (pt) Stadium and Arena Owners 7922 (pt) Theater Operators 7941 (pt) Stadium Operators

## 7113101 Stadium Operators

Establishments primarily engaged in operating sports facilities and in promoting but not producing sports events. These establishments may manage and provide the staff to operate arenas or stadiums for rent to other promoters.

## 7113102 Stadium and Arena Owners

Establishments primarily engaged in both owning sports and/or mixed-use facilities and in organizing and promoting sports events and various types of activities. Establishments in this industry may rent their space to other promoters.

## 7113103 Theater Operators

Establishments primarily engaged in organizing, promoting, and/or managing live performing art productions in facilities they manage and operate . These establishments may manage and provide the staff to operate theaters for rent to other promoters.

## 71132 Promoters of Performing Arts, Sports, and Similar Events Without Facilities

This industry comprises promoters primarily engaged in organizing, promoting, and/or managing live performing arts productions, sports events, and similar events, such as state fairs, county fairs, agricultural fairs, concerts, and festivals, in facilities that are managed and operated by others. Theatrical (except motion picture) booking agencies are included in this industry.

## 711320 Promoters of Performing Arts, Sports, and Similar Events Without Facilities

This industry comprises promoters primarily engaged in organizing, promoting, and/or managing live performing arts productions, sports events, and similar events, such as state fairs, county fairs, agricultural fairs, concerts, and festivals, in facilities that are managed and operated by others. Theatrical (except motion picture) booking agencies are included in this industry.

The data published with NAICS code 711320 are comprised of these parts of the following SIC industries:

- 7922 (pt) Producers of Radio and Television, (Except Tape Producers)
- 7922 (pt) Theatrical Promoters
- 7941 (pt) Sports Promoters
- 7999 (pt) Carnivals (Except Traveling Carnival Companies)
- 7999 (pt) Fairs (State, County, etc.)

## 7113201 Producers of Radio and Television (Except Tape Producers)

Establishments primarily engaged in producing shows for live presentation on radio, television, in night clubs, etc. Producers of shows taped for radio or television presentation are included here if the shows are taped by other than the producers, i.e., the program is produced by a nonnetwork affiliated producer, but the taping is done by the network or station on which the show is presented.

#### 7113202 Sports Promoters

Establishments primarily engaged in presenting and promoting athletic events in facilities that are managed and operated by others. Independent promoters of amateur sports events are included in this industry.

#### 7113203 Theatrical Promoters

Establishments primarily engaged in organizing, promoting, and/or managing live performing arts productions or similar events in facilities managed and operated by others.

# 7113204 Carnivals (Except Traveling Carnival Companies)

Establishments primarily engaged in promoting events, known as carnivals, which do not have any fixed exhibitions site.

#### 7113205 Fairs (State, County, etc.)

Establishments primarily engaged in arranging and operating the events, exhibitions, space, and related activities usually associated with county, state, or similar fairs.

#### 7114 Agents and Managers for Artists, Athletes, Entertainers, and Other Public Figures

This industry comprises establishments of agents and managers primarily engaged in representing and/or managing creative and performing artists, sports figures, entertainers, and other public figures. The representation and management includes activities, such as representing clients in contract negotiations; managing or organizing client's financial affairs; and generally promoting the careers of their clients.

## 71141 Agents and Managers for Artists, Athletes, Entertainers, and Other Public Figures

This industry comprises establishments of agents and managers primarily engaged in representing and/or managing creative and performing artists, sports figures, entertainers, and other public figures. The representation and management includes activities, such as representing clients in contract negotiations; managing or organizing client's financial affairs; and generally promoting the careers of their clients.

#### 711410 Agents and Managers for Artists, Athletes, Entertainers, and Other Public Figures

This industry comprises establishments of agents and managers primarily engaged in representing and/or managing creative and performing artists, sports figures, entertainers, and other public figures. The representation and management includes activities, such as representing clients in contract negotiations; managing or organizing client's financial affairs; and generally promoting the careers of their clients.

The data published with NAICS code 711410 are comprised of these parts of the following SIC industries:

- 7389 (pt) Agents and Brokers for Nonperforming Artists 7922 (pt) Theatrical Agents
- 7941 (pt) Sports Agents

#### 7114101 Sports Agents

Establishments primarily engaged in representing and/or managing the careers of sports figures. The representation and management includes activities, such as representing clients in contract negotiations, managing or organizing clients' financial affairs, and generally promoting the careers of their clients.

#### 7114102 Theatrical Agents

Establishments primarily engaged in representing and/or managing performing artists' careers. These establishments represent their clients in contract negotiations, manage or organize their financial affairs, and generally promote the careers of their clients.

# 7114103 Agents and Brokers for Nonperforming Artists

Establishments primarily engaged in representing and/or managing public figures (except sports figures and performing artists).

#### 7115 Independent Artists, Writers, and Performers

This industry comprises independent (i.e., freelance) individuals primarily engaged in performing in artistic productions, in creating artistic and cultural works or productions, or in providing technical expertise necessary for

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these productions. This industry also includes athletes and other celebrities exclusively engaged in endorsing products and making speeches or public appearances for which they receive a fee.

# 71151 Independent Artists, Writers, and Performers

This industry comprises independent (i.e., freelance) individuals primarily engaged in performing in artistic productions, in creating artistic and cultural works or productions, or in providing technical expertise necessary for these productions. This industry also includes athletes and other celebrities exclusively engaged in endorsing products and making speeches or public appearances for which they receive a fee.

# 711510 Independent Artists, Writers, and Performers

This industry comprises independent (i.e., freelance) individuals primarily engaged in performing in artistic productions, in creating artistic and cultural works or productions, or in providing technical expertise necessary for these productions. This industry also includes athletes and other celebrities exclusively engaged in endorsing products and making speeches or public appearances for which they receive a fee.

The data published with NAICS code 711510 are comprised of these parts of the following SIC industries:

- 7819 (pt) Film Directors and Other Motion Picture Production Artists and Technicians, Independent
- 7929 (pt) Actors and Actresses
- 8999 (pt) Authors, Composers and Other Arts-Related Services

## 7115101 Authors, Composers, and Other Arts-Related Services

Independent individuals primarily engaged in writing books and articles, composing music, painting, sculpturing, and in similar creative arts-related activities.

# 7115102 Actors and Actresses

Independent or freelance actors and actresses and other performing artists regardless of the stage (e.g., theater, television, film) on which they are performing their craft.

# 7115103 Independent Motion Picture Production Artists and Technicians

Independent or freelance creative artists (except performing artists) or technicians engaged in the production of motion picture, television, or other video productions.

### 712 Museums, Historical Sites, and Similar Institutions

Industries in the Museums, Historical Sites, and Similar Institutions subsector engage in the preservation and exhibition of objects, sites, and natural wonders of historical, cultural, and/or educational value.

# 7121 Museums, Historical Sites, and Similar Institutions

This NAICS industry group includes establishments classified in the following NAICS industries: 71211, Museums; 71212, Historical Sites; 71213, Zoos and Botanical Gardens; and 71219, Nature Parks and Other Similar Institutions.

# 71211 Museums

This industry comprises establishments primarily engaged in the preservation and exhibition of objects of historical, cultural, and/or educational value.

# 712110 Museums

This industry comprises establishments primarily engaged in the preservation and exhibition of objects of historical, cultural, and/or educational value.

The data published with NAICS code 712110 are comprised of this part of the following SIC industry:

8412 (pt) Museums

# 71212 Historical Sites

This industry comprises establishments primarily engaged in the preservation and exhibition of sites, buildings, forts, or communities that describe events or persons of particular historical interest. Archeological sites, battlefields, historical ships, and pioneer villages are included in this industry.

# 712120 Historical Sites

This industry comprises establishments primarily engaged in the preservation and exhibition of sites, buildings, forts, or communities that describe events or persons of particular historical interest. Archeological sites, battlefields, historical ships, and pioneer villages are included in this industry.

The data published with NAICS code 712120 are comprised of this part of the following SIC industry:

8412 (pt) Historical Sites

# 71213 Zoos and Botanical Gardens

This industry comprises establishments primarily engaged in the preservation and exhibition of live plant and animal life displays.

## 712130 Zoos and Botanical Gardens

This industry comprises establishments primarily engaged in the preservation and exhibition of live plant and animal life displays.

The data published with NAICS code 712130 are comprised of this part of the following SIC industry:

8422 (pt) Zoos and Botanical Gardens

#### 71219 Nature Parks and Other Similar Institutions

This industry comprises establishments primarily engaged in the preservation and exhibition of natural areas or settings.

# 712190 Nature Parks and Other Similar Institutions

This industry comprises establishments primarily engaged in the preservation and exhibition of natural areas or settings.

The data published with NAICS code 712190 are comprised of these parts of the following SIC industries:

7999 (pt) Caverns and Miscellaneous Commercial Parks

8422 (pt) Natural Parks and Reserves

#### 7121901 Nature Parks and Reserves

Establishments primarily engaged in the preservation and exhibition of natural areas or settings.

# 7121902 Caverns and Miscellaneous Commercial Parks

Establishments primarily engaged in the preservation and exhibition of caverns and miscellaneous commercial parks.

# 713 Amusement, Gambling, and Recreation Industries

Industries in the Amusement, Gambling, and Recreation Industries subsector (1) operate facilities where patrons can primarily engage in sports, recreation, amusement, or gambling activities and/or (2) provide other amusement and recreation services, such as supplying and servicing amusement devices in places of business operated by others; operating sports teams, clubs, or leagues engaged in playing games for recreational purposes; and guiding tours without using transportation equipment.

This subsector does not cover all establishments providing recreational services. Other sectors of NAICS also provide recreational services. Providers of recreational services are often engaged in processes classified in other sectors of NAICS. For example, operators of resorts and hunting and fishing camps provide both accommodation and recreational facilities and services. These establishments are classified in Subsector 721, Accommodation, partly to reflect the significant costs associated with the provision of accommodation services and partly to ensure consistency with international standards. Likewise, establishments using transportation equipment to provide recreational and entertainment services, such as those operating sightseeing buses, dinner cruises, or helicopter rides, are classified in Subsector 48-49, Transportation and Warehousing.

The industry groups in this subsector highlight particular types of activities: amusement parks and arcades, gambling industries, and other amusement and recreation industries. The groups, however, are not all inclusive of the activity. The Gambling Industries industry group does not provide for full coverage of gambling activities. For example, casino hotels are classified in Subsector 721, Accommodation; and horse and dog racing tracks are classified in Industry Group 7112, Spectator Sports.

#### **7131 Amusement Parks and Arcades**

This industry group comprises establishments primarily engaged in operating amusement parks and amusement arcades and parlors.

#### **71311 Amusement and Theme Parks**

This industry comprises establishments, known as amusement or theme parks, primarily engaged in operating a variety of attractions, such as mechanical rides, water rides, games, shows, theme exhibits, refreshment stands, and picnic grounds. These establishments may lease space to others on a concession basis.

#### **713110 Amusement and Theme Parks**

This industry comprises establishments, known as amusement or theme parks, primarily engaged in operating a variety of attractions, such as mechanical rides, water rides, games, shows, theme exhibits, refreshment stands, and picnic grounds. These establishments may lease space to others on a concession basis.

The data published with NAICS code 713110 are comprised of the following SIC industry:

7996 Amusement Parks

#### 7131101 Waterparks

Establishments primarily engaged in operating waterparks. Waterparks are amusement parks where most, if not all, of the rides are water in nature.

#### 7131102 Amusement Parks (Except Waterparks)

Establishments primarily engaged in operating amusement or theme parks. These establishments offer a variety of attractions, such as mechanical rides, games, shows, theme exhibits, refreshment stands, and picnic grounds. These establishments may lease space to others on a concession basis.

#### 71312 Amusement Arcades

This industry comprises establishments primarily engaged in operating amusement (except gambling, billiard, or pool) arcades and parlors.

#### 713120 Amusement Arcades

This industry comprises establishments primarily engaged in operating amusement (except gambling, billiard, or pool) arcades and parlors.

The data published with NAICS code 713120 are comprised of this part of the following SIC industry:

7993 (pt) Arcades and Family Fun Centers

#### **7132 Gambling Industries**

This industry group comprises establishments (except casino hotels) primarily engaged in operating gambling facilities, such as casinos, bingo halls, and video gaming terminals, or in the provision of gambling services, such as lotteries and off-track betting. Casino hotels are classified in Industry 72112.

#### 71321 Casinos (Except Casino Hotels)

This industry comprises establishments primarily engaged in operating gambling facilities that offer table wagering games along with other gambling activities, such as slot machines and sports betting. These establishments often provide food and beverage services. Included in this industry are floating casinos (i.e., gambling cruises, riverboat casinos).

#### 713210 Casinos (Except Casino Hotels)

This industry comprises establishments primarily engaged in operating gambling facilities that offer table wagering games along with other gambling activities, such as slot machines and sports betting. These establishments often provide food and beverage services. Included in this industry are floating casinos (i.e., gambling cruises, riverboat casinos).

The data published with NAICS code 713210 are comprised of this part of the following SIC industry:

7999 (pt) Casinos, (Except Casino Hotels)

#### 71329 Other Gambling Industries

This industry comprises establishments primarily engaged in operating gambling facilities (except casinos or casino hotels) or providing gambling services.

#### 713290 Other Gambling Industries

This industry comprises establishments primarily engaged in operating gambling facilities (except casinos or casino hotels) or providing gambling services.

The data published with NAICS code 713290 are comprised of these parts of the following SIC industries: 7993 (pt) Slot Machine Operators

7999 (pt) Lottery, Bingo, Bookie, and Other Betting Operations

#### 7132901 Slot Machine Operators

Establishments primarily engaged in operating slot machines either in their own or other places of business.

# 7132902 Lottery, Bingo, Bookie, and Other Betting Operations

Establishments primarily engaged in operating gambling facilities or providing gambling services (except casinos or operators of coin-operated gambling devices), such as bingo games, bookies, lotteries, and off-track betting.

#### **7139 Other Amusement and Recreation Industries**

This NAICS industry group includes establishments classified in the following NAICS industries: 71391, Golf Courses and Country Clubs; 71392, Skiing Facilities; 71393, Marinas; 71394, Fitness and Recreational Sports Centers; 71395, Bowling Centers; and 71399, All Other Amusements and Recreation Industries.

#### 71391 Golf Courses and Country Clubs

This industry comprises (1) establishments primarily engaged in operating golf courses (except miniature) and (2) establishments primarily engaged in operating golf courses, along with dining facilities and other recreational facilities that are known as country clubs. These establishments often provide food and beverage services, equipment rental services, and golf instruction services.

#### 713910 Golf Courses and Country Clubs

This industry comprises (1) establishments primarily engaged in operating golf courses (except miniature) and (2) establishments primarily engaged in operating golf courses, along with dining facilities and other recreational facilities that are known as country clubs. These establishments often provide food and beverage services, equipment rental services, and golf instruction services.

The data published with NAICS code 713910 are comprised of these parts of the following SIC industries:

7992 Public Golf Courses

7997 (pt) Membership Golf Clubs

#### 7139101 Membership Golf Clubs

Establishments primarily engaged in operating golf courses, including country clubs, which are restricted to use by members and their guests. These establishments often provide dining and other recreational facilities.

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### 7139102 Public Golf Courses

Establishments primarily engaged in operating golf courses open to the general pubic on a fee basis. These establishments often provide food and beverage services, equipment rental services, and golf instruction services, but are classified here regardless of the primary source of income.

### 71392 Skiing Facilities

This industry comprises establishments engaged in (1) operating downhill, cross-country, or related skiing areas and/or (2) operating equipment, such as ski lifts and tows. These establishments often provide food and beverage services, equipment rental services, and ski instruction services. Four season resorts without accommodations are included in this industry.

## 713920 Skiing Facilities

This industry comprises establishments engaged in (1) operating downhill, cross-country, or related skiing areas and/or (2) operating equipment, such as ski lifts and tows. These establishments often provide food and beverage services, equipment rental services, and ski instruction services. Four season resorts without accommodations are included in this industry.

The data published with NAICS code 713920 are comprised of this part of the following SIC industry:

7999 (pt) Skiing Facilities

#### 71393 Marinas

This industry comprises establishments, commonly known as marinas, engaged in operating docking and/or storage facilities for pleasure craft owners, with or without one or more related activities, such as retailing fuel and marine supplies; and repairing, maintaining, or renting pleasure boats.

#### 713930 Marinas

This industry comprises establishments, commonly known as marinas, engaged in operating docking and/or storage facilities for pleasure craft owners, with or without one or more related activities, such as retailing fuel and marine supplies; and repairing, maintaining, or renting pleasure boats.

The data published with NAICS code 713930 are comprised of the following SIC industry:

4493 Marinas

#### 71394 Fitness and Recreational Sports Centers

This industry comprises establishments primarily engaged in operating fitness and recreational sports facilities featuring exercise and other active physical fitness conditioning or recreational sports activities, such as swimming, skating, or racquet sports.

#### 713940 Fitness and Recreational Sports Centers

This industry comprises establishments primarily engaged in operating fitness and recreational sports facilities featuring exercise and other active physical fitness conditioning or recreational sports activities, such as swimming, skating, or racquet sports.

The data published with NAICS code 713940 are comprised of these parts of the following SIC industries:

- 7991 Gymnasiums, Athletic Clubs, and Physical Fitness Centers
- 7997 (pt) Membership Recreation Clubs With Facilities

7999 (pt) Ice Skating Rinks

7999 (pt) Nonmembership Recreation Facilities

7999 (pt) Roller Skating Rinks

## 7139401 Nonmembership Recreation Facilities

Establishments primarily engaged in operating recreation facilities which do not restrict access based on membership.

# 7139402 Gymnasiums, Athletic Clubs, and Physical Fitness Centers

Establishments primarily engaged in operating membership and nonmembership gymnasiums, athletic clubs, and other physical fitness centers for activities, such as weight reducing, strength development, or weight training.

# 7139403 Membership Recreation Clubs With Facilities

Establishments primarily engaged in operating sports and recreational clubs (except golf and country clubs) which are restricted to use by members and their guests. These establishments have their own facilities.

#### 7139404 Ice Skating Rinks

Establishments primarily engaged in operating ice skating rinks open to the general public.

#### 7139405 Roller Skating Rinks

Establishments primarily engaged in operating roller skating rinks open to the general public.

#### **71395 Bowling Centers**

This industry comprises establishments engaged in operating bowling centers. These establishments often provide food and beverage services.

#### 713950 Bowling Centers

This industry comprises establishments engaged in operating bowling centers. These establishments often provide food and beverage services. The data published with NAICS code 713950 are comprised of the following SIC industry:

7933 Bowling Centers

# 71399 All Other Amusement and Recreation Industries

This industry comprises establishments (except amusement parks and arcades; gambling industries; golf courses and country clubs; skiing facilities; marinas; fitness and recreational sports centers; and bowling centers) primarily engaged in providing recreational and amusement services.

# 713990 All Other Amusement and Recreation Industries

This industry comprises establishments (except amusement parks and arcades; gambling industries; golf courses and country clubs; skiing facilities; marinas; fitness and recreational sports centers; and bowling centers) primarily engaged in providing recreational and amusement services.

The data published with NAICS code 713990 are comprised of these parts of the following SIC industries:

- 7911 (pt) Dance Halls
- 7993 (pt) Coin-Operated Amusement Devices, (Except Slot Machine Operation)
- 7997 (pt) Membership Sports and Recreation Clubs Without Facilities
- 7999 (pt) Concession Operators or Amusement Devices and Rides
- 7999 (pt) Miniature Golf Courses
- 7999 (pt) Amusements and Recreation, NEC

# 7139901 Dance Studios and Halls

Establishments primarily engaged in operating dance halls or ballrooms.

# 7139902 Concession Operators of Amusement Devices and Rides

Establishments primarily engaged in operating attendant-controlled mechanical rides or amusement devices in amusement parks, carnivals, circuses, fairs, or shopping malls.

### 7139903 Membership Sports and Recreation Clubs Without Facilities

Establishments primarily engaged in operating membership sports and recreational clubs, without facilities, which are restricted to use by members and their guests.

## 7139904 Miniature Golf Courses

Establishments primarily engaged in operating miniature golf courses.

## 7139905 Coin-Operated Amusement Devices, (Except Slot Machine Operation)

Establishments primarily engaged in operating coinoperated amusement devices or rides (except gaming devices), such as juke boxes, pinball machines, mechanical games, and similar types of amusement equipment, in places of business operated by others.

# 7139909 All Other Miscellaneous Amusement and Recreation Services

Establishments primarily engaged in providing amusement and recreation services (except amusement parks and arcades, gambling industries, skating rinks, golf courses and country clubs, skiing facilities, marinas, fitness and recreational sports centers, dance halls, bowling centers, amusement device operation).

# Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- 1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Series."

#### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.

Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.

- 2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

#### METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as taxexempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-ofbusiness classifications (comprised primarily of taxable establishments) were defined as taxable.

#### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

## DELAWARE

**Milford** is in Kent and Sussex Counties. **Smyrna** is in Kent and New Castle Counties.

# Appendix E. Metropolitan Areas

## DELAWARE

#### **Dover, DE MSA**

Kent County, DE

#### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic-Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA—Con. Delaware County, PA Montgomery County, PA Philadelphia County, PA Vineland—Millville—Bridgeton, NJ PMSA Cumberland County, NJ Wilmington—Newark, DE—MD PMSA New Castle County, DE Cecil County, MD **Wilmington—Newark, DE—MD PMSA** New Castle County, DE Cecil County, MD