Minnesota 1997

ssued December 1999

EC97F53A-MN

# **1997 Economic Census** Real Estate and Rental and Leasing Geographic Area Series

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## Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services** 

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

#### RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **AVAILABILITY OF ADDITIONAL DATA**

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econquide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- Α Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding rev-
- Ν Not available or not comparable.
- Revenue not collected at this level of detail for Q multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- Χ Not applicable.
- Υ Disclosure withheld because of insufficient
  - coverage of merchandise lines.
- Ζ Less than half the unit shown. 0 to 19 employees.
- a b
- 20 to 99 employees.
- 100 to 249 employees. C
- 250 to 499 employees. e
- f 500 to 999 employees.
- 1,000 to 2,499 employees. g
- h 2,500 to 4,999 employees.
- 5,000 to 9,999 employees.
- 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 50,000 to 99,999 employees.
- 100,000 employees or more. m
- 10 to 19 percent estimated.
- р q 20 to 29 percent estimated.
- Revised. r
- Sampling error exceeds 40 percent.
- Not elsewhere classified. nec
- Not specified by kind. nsk
- Represents zero (page image/print only).
- (CC) Consolidated city.
- Independent city. (IC)

1997 ECONOMIC CENSUS INTRODUCTION 3 This page is intentionally blank.

# Real Estate and Rental and Leasing

#### **SCOPE**

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

#### **GENERAL**

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

Establishment and firm size (including legal form of organization) report. This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).
- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC **DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

						Paid employees	Percent of	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
-	MINNESOTA	, ,		, , ,		, ,		
53	Real estate & rental & leasing	5 051	3 886 437	687 245	161 805	30 172	20.1	8.2
531	Real estate	3 967	2 432 475	429 901	100 935	19 753	27.2	11.0
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	1 786	1 349 688	128 023	30 642	7 837	23.1	10.2
53111		1 139	685 280	69 969	16 467	5 293	27.6	14.6
531110		1 139	685 280	69 969	16 467	5 293	27.6	14.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	403	560 779	47 913	12 032	1 967	14.8	5.1
531120		403	560 779	47 913	12 032	1 967	14.8	5.1
53113	Lessors of miniwarehouses & self storage units	53	21 528	2 018	359	128	30.3	3.1
531130		53	21 528	2 018	359	128	30.3	3.1
53119	Lessors of other real estate property	191	82 101	8 123	1 784	449	40.0	9.9
531190		191	82 101	8 123	1 784	449	40.0	9.9
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	1 309	639 013	96 247	20 104	3 886	40.1	9.5
53121		1 309	639 013	96 247	20 104	3 886	40.1	9.5
531210		1 309	639 013	96 247	20 104	3 886	40.1	9.5
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	872	443 774	205 631	50 189	8 030	21.2	15.7
53131		520	313 067	152 147	36 965	6 496	18.8	19.5
531311		322	182 211	79 249	18 771	4 412	23.1	14.7
531312		198	130 856	72 898	18 194	2 084	12.8	26.0
53132	Offices of real estate appraisers	234	83 696	37 108	9 587	1 016	23.1	6.5
531320		234	83 696	37 108	9 587	1 016	23.1	6.5
53139	Other activities related to real estate Other activities related to real estate	118	47 011	16 376	3 637	518	34.0	7.0
531390		118	47 011	16 376	3 637	518	34.0	7.0
532	Rental & leasing services	1 041	1 360 152	229 493	53 320	9 761	8.4	3.3
5321	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	149	636 762	91 454	22 509	2 677	1.5	3.3
53211		64	501 535	74 998	18 460	2 160	1.2	2.5
532111		45	148 596	21 707	4 803	1 120	3.8	1.6
532112		19	352 939	53 291	13 657	1 040	.1	2.9
53212	Truck, utility trailer, & RV rental & leasing	85	135 227	16 456	4 049	517	2.9	6.2
532120		85	135 227	16 456	4 049	517	2.9	6.2
5322	Consumer goods rental.  Consumer electronics & appliances rental.  Consumer electronics & appliances rental.	631	209 395	47 963	10 446	4 754	21.3	5.5
53221		22	9 381	2 506	441	113	28.8	20.3
532210		22	9 381	2 506	441	113	28.8	20.3
53222	Formal wear & costume rental	42	13 598	3 451	704	256	9.5	3.5
532220		42	13 598	3 451	704	256	9.5	3.5
53223	Video tape & disk rental	478	126 666	23 794	5 811	3 712	18.1	4.8
532230		478	126 666	23 794	5 811	3 712	18.1	4.8
53229	Other consumer goods rental	89	59 750	18 212	3 490	673	29.7	5.1
532291		11	23 418	6 420	1 342	206	10.0	9.6
532292		36	8 865	1 791	195	100	64.5	9.1
532299		42	27 467	10 001	1 953	367	35.2	.1
5323	General rental centers General rental centers General rental centers	107	49 173	12 995	2 526	566	45.9	4.7
53231		107	49 173	12 995	2 526	566	45.9	4.7
532310		107	49 173	12 995	2 526	566	45.9	4.7
5324	Commercial & industrial machinery & equipment rental & leasing	154	464 822	77 081	17 839	1 764	8.1	2.0
53241		32	31 892	6 155	1 166	173	30.5	.8
532411		8	13 347	1 981	378	74	2.6	1.6
532412		24	18 545	4 174	788	99	50.5	.2
53242	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Computer rental & leasing	29	219 503	19 883	5 237	288	1.0	.1
532420		29	219 503	19 883	5 237	288	1.0	.1
5324209		25	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	93	213 427	51 043	11 436	1 303	12.0	4.2
532490		93	213 427	51 043	11 436	1 303	12.0	4.2
533	Lessors of intangible assets, except copyrighted works	43	93 810	27 851	7 550	658	5.0	8.5
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	43	93 810	27 851	7 550	658	5.0	8.5
53311		43	93 810	27 851	7 550	658	5.0	8.5
533110		43	93 810	27 851	7 550	658	5.0	8.5

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

## Table 2. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CMSAs, I	/ISAs, and PMSAs), see Appendix E]					5.1	Davaanta	4
NAICS	Geographic area and kind of business					Paid employees for pay period	From	of revenue—
code	v .	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	DULUTH-SUPERIOR, MN-WI MSA							
53	Real estate & rental & leasing	215	95 300	16 591	3 681	1 064	39.9	12.5
531	Real estate	151	68 659	10 888	2 496	657 297	44.4	12.6 9.3
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	82 46 46	40 937 15 018 15 018	4 645 1 409 1 409	1 078 333 333	114 114	42.9 38.9 38.9	16.3 16.3
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	25 25	17 694 17 694	2 592 2 592	588 588	150 150	52.9 52.9	6.6 6.6
53119 531190	Lessors of other real estate property  Lessors of other real estate property	10 10	D D	D D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	53 53 53	20 766 20 766 20 766	2 229 2 229 2 229	500 500 500	139 139 139	56.4 56.4 56.4	15.8 15.8 15.8
5313	Activities related to real estate	16	6 956	4 014	918	221	17.2	21.7
532	Rental & leasing services	63	D	D	D	е	D	D
5322 53223 532230	Consumer goods rental . Video tape & disk rental Video tape & disk rental	42 30 30	10 480 5 316 5 316	2 908 1 304 1 304	537 307 307	259 205 205	30.9 28.6 28.6	18.8 36.8 36.8
	FARGO-MOORHEAD, ND-MN MSA							
53	Real estate & rental & leasing	201	121 694	18 637	4 409	1 194	13.2	3.5
531	Real estate	152	71 629	10 585	2 371	734	21.0	5.6
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	89 52 52	46 681 18 956 18 956	3 952 1 875 1 875	897 437 437	259 138 138	19.0 29.5 29.5	5.4 11.3 11.3
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	30 30	24 938 24 938	1 770 1 770	386 386	110 110	9.5 9.5	.2
5312 53121	Offices of real estate agents & brokers	34 34	18 999 18 999	3 242 3 242	812 812	268 268	25.2 25.2	3.0 3.0
531210 5313 53131	Offices of real estate agents & brokers  Activities related to real estate  Real estate property managers	34 29 21	18 999 5 949 4 880	3 242 3 391 2 905	812 662 585	268 207 190	25.2 22.9 20.6	3.0 15.9 15.9
531311 532	Residential property managers  Rental & leasing services	18 47	4 443 D	2 792 D	559 D	184 e	22.6 D	16.7 D
5321	Automotive equipment rental & leasing	12	14 592	1 835	514	89	_	-
5322 53223 532230	Consumer goods rental	23 13 13	D 5 148 5 148	D 871 871	D 176 176	c 129 129	D 8.0 8.0	D 4.4 4.4
5324	Commercial & industrial machinery & equipment rental & leasing	10	26 545	4 512	1 102	178	_	_
	GRAND FORKS, ND-MN MSA							
53	Real estate & rental & leasing	85	37 178	7 869	1 775	590	22.9	20.2
531	Real estate	60	22 423	5 126	1 102	365	28.9	28.0
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	29 20 20	9 958 7 471 7 471	1 331 1 062 1 062	298 238 238	102 70 70	41.8 33.3 33.3	2.2 2.3 2.3
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	13 13 13	4 388 4 388 4 388	844 844 844	157 157 157	35 35 35	36.8 36.8 36.8	- - -
5313 53131 531311	Activities related to real estate	18 13 12	8 077 6 996 D	2 951 2 574 D	647 567 D	228 209 c	8.7 6.4 D	75.1 86.7 D
532	Rental & leasing services	25	14 755	2 743	673	225	13.8	8.3
5322 53223 532230	Consumer goods rental	14 11 11	D 4 194 4 194	D 907 907	D 216 216	c 123 123	D 12.7 12.7	D .1 .1
	LA CROSSE, WI-MN MSA							
53	Real estate & rental & leasing	125	60 968	13 404	2 954	785	25.4	7.7
531	Real estate	87	38 455	6 165	1 331	379	36.7	11.1
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	50 23 23	D D D	D D D	D D D	c b	D D D	D D D
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	17 17	14 523 14 523	1 972 1 972	469 469	107 107	23.6 23.6	2.4 2.4
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	19 19 19	10 371 10 371 10 371	1 030 1 030 1 030	197 197 197	56 56 56	52.9 52.9 52.9	3.0 3.0 3.0
5313 53131 531311	Activities related to real estate  Real estate property managers  Residential property managers	18 11 11	D 2 931 2 931	D 1 479 1 479	D 291 291	c 116 116	D 36.0 36.0	D 15.0 15.0
532	Rental & leasing services	36	2 931 D	D D	D D	е	30.0 D	15.0 D
5322	Consumer goods rental	16	7 986	4 069	1 000	274	6.9	-

## Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CMSAs, N	ÍŠAs, and PMSAs), see Áppendix E]		-				Davaget	
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	f revenue—  Estimated <sup>2</sup>
	MINNEAPOLIS-ST. PAUL, MN-WI MSA	(	(+1,000)	(+1,555)	(+1,000)	()		
53	Real estate & rental & leasing	3 518	3 360 515	614 723	146 272	24 708	15.6	8.0
531	Real estate	2 784	2 031 760	376 360	89 304	16 067	22.3	11.2
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	1 166	1 113 167	105 013	25 571	5 943	18.7	10.1
53111		742	567 699	57 854	13 752	4 145	24.4	14.6
531110		742	567 699	57 854	13 752	4 145	24.4	14.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	267	471 165	39 789	10 233	1 386	9.2	4.8
531120		267	471 165	39 789	10 233	1 386	9.2	4.8
53113	Lessors of miniwarehouses & self storage units	41	18 383	1 868	330	111	20.4	3.7
531130		41	18 383	1 868	330	111	20.4	3.7
53119	Lessors of other real estate property Lessors of other real estate property	116	55 920	5 502	1 256	301	39.7	11.0
531190		116	55 920	5 502	1 256	301	39.7	11.0
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	920	512 116	83 251	17 482	3 051	32.6	9.7
53121		920	512 116	83 251	17 482	3 051	32.6	9.7
531210		920	512 116	83 251	17 482	3 051	32.6	9.7
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	698	406 477	188 096	46 251	7 073	19.3	16.0
53131		433	290 343	140 224	34 193	5 754	17.7	19.9
531311		260	166 228	71 484	17 029	3 859	21.6	14.6
531312		173	124 115	68 740	17 164	1 895	12.4	27.0
53132	Offices of real estate appraisers Offices of real estate appraisers	165	74 440	33 417	8 763	850	19.4	6.3
531320		165	74 440	33 417	8 763	850	19.4	6.3
53139	Other activities related to real estate Other activities related to real estate	100	41 694	14 455	3 295	469	29.9	6.3
531390		100	41 694	14 455	3 295	469	29.9	6.3
532	Rental & leasing services	697	1 243 635	211 668	49 678	8 027	5.4	2.6
5321	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	102	618 266	92 799	22 721	2 592	.8	3.0
53211		49	489 891	73 573	18 134	2 062	.5	2.5
532111		31	D	D	D	9	D	D
532112		18	D	D	D	9	D	D
53212	Truck, utility trailer, & RV rental & leasing	53	128 375	19 226	4 587	530	2.2	4.6
532120	Truck, utility trailer, & RV rental & leasing	53	128 375	19 226	4 587	530	2.2	4.6
5322	Consumer goods rental	414	160 574	37 000	8 257	3 475	18.8	2.1
53221		16	7 087	1 876	393	100	35.9	2.8
532210		16	7 087	1 876	393	100	35.9	2.8
53222	Formal wear & costume rental	28	7 861	1 622	350	123	14.8	.9
532220	Formal wear & costume rental	28	7 861	1 622	350	123	14.8	.9
53223	Video tape & disk rental	313	97 500	18 067	4 513	2 706	15.2	2.4
532230	Video tape & disk rental	313	97 500	18 067	4 513	2 706	15.2	2.4
53229	Other consumer goods rental	57	48 126	15 435	3 001	546	24.3	1.7
532292		15	D	D	D	b	D	D
532299		37	25 879	9 465	1 856	339	33.0	.1
5323	General rental centers	61	31 975	8 541	1 658	341	43.8	5.7
53231		61	31 975	8 541	1 658	341	43.8	5.7
532310		61	31 975	8 541	1 658	341	43.8	5.7
5324	Commercial & industrial machinery & equipment rental & leasing  Const/trans/mining/forestry machinery & equip rental & leasing  Construction/mining/forestry machinery & equip rental & leasing	120	432 820	73 328	17 042	1 619	4.1	2.0
53241		24	29 785	5 764	1 114	163	30.1	.1
532412		17	D	D	D	b	D	D
53242	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Computer rental & leasing	24	219 025	19 757	5 211	279	.8	.1
532420		24	219 025	19 757	5 211	279	.8	.1
5324209		21	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	72	184 010	47 807	10 717	1 177	3.8	4.6
532490		72	184 010	47 807	10 717	1 177	3.8	4.6
533	Lessors of intangible assets, except copyrighted works	37	85 120	26 695	7 290	614	5.5	9.1
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	37	85 120	26 695	7 290	614	5.5	9.1
53311		37	85 120	26 695	7 290	614	5.5	9.1
533110		37	85 120	26 695	7 290	614	5.5	9.1
	ROCHESTER, MN MSA							
53	Real estate & rental & leasing	124	72 877	9 739	2 215	654	36.3	5.0
531	Real estate	98	57 116	6 232	1 460	407	44.7	5.4
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	43	34 745	2 169	488	157	32.6	5.3
53111		24	9 266	1 383	304	111	35.1	12.7
531110		24	9 266	1 383	304	111	35.1	12.7
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	35	16 571	1 374	305	87	66.2	5.0
53121		35	16 571	1 374	305	87	66.2	5.0
531210		35	16 571	1 374	305	87	66.2	5.0
5313	Activities related to real estate	20	5 800	2 689	667	163	56.1	6.6
532	Rental & leasing services  Consumer goods rental	26	15 761	3 507	755	247	5.7	3.9
5322		15	7 897	2 168	414	169	3.4	6.2

## Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

						Paid employees	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ST. CLOUD, MN MSA							
53	Real estate & rental & leasing	150	64 219	11 453	2 285	733	39.6	9.0
531	Real estate	116	51 705	8 413	1 721	516	45.3	7.6
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	56	29 948	2 317	453	171	41.2	10.4
53111		34	11 393	765	182	86	48.5	26.6
531110		34	11 393	765	182	86	48.5	26.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	14	14 904	1 282	212	65	26.4	.5
531120		14	14 904	1 282	212	65	26.4	.5
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	29	12 230	1 760	352	113	55.2	3.8
53121		29	12 230	1 760	352	113	55.2	3.8
531210		29	12 230	1 760	352	113	55.2	3.8
5313	Activities related to real estate Real estate property managers Residential property managers	31	9 527	4 336	916	232	45.5	3.8
53131		19	6 540	3 518	769	200	34.1	5.1
531311		14	D	D	D	c	D	D
53132	Offices of real estate appraisers Offices of real estate appraisers	11	D	D	D	b	D	D
531320		11	D	D	D	b	D	D
532	Rental & leasing services  Consumer goods rental.	33	D	D	D	c	D	D
5322		24	6 131	1 346	226	148	10.2	30.0
53223	Video tape & disk rental Video tape & disk rental	19	3 879	786	196	133	16.1	4.5
532230		19	3 879	786	196	133	16.1	4.5
	AREA OUTSIDE MINNESOTA METROPOLITAN AREAS							
53	Real estate & rental & leasing	1 104	337 094	45 341	9 601	3 473	52.0	10.0
531	Real estate	862	238 234	31 788	6 756	2 346	57.1	11.3
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	445	132 499	14 565	3 199	1 339	48.8	13.2
53111		296	83 816	8 943	1 971	881	46.5	14.2
531110		296	83 816	8 943	1 971	881	46.5	14.2
53112	Lessors of nonresidential buildings (except miniwarehouses)	89	D	D	D	e	D	D
531120		89	D	D	D	e	D	D
53119	Lessors of other real estate property Lessors of other real estate property	53	14 489	1 557	277	90	49.9	4.9
531190		53	14 489	1 557	277	90	49.9	4.9
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	303	87 296	9 185	1 787	568	71.4	8.2
53121		303	87 296	9 185	1 787	568	71.4	8.2
531210		303	87 296	9 185	1 787	568	71.4	8.2
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	114	18 439	8 038	1 770	439	49.0	12.2
53131		54	10 597	4 828	1 149	320	40.5	11.3
531311		40	7 491	3 212	707	256	45.3	14.0
531312		14	3 106	1 616	442	64	29.0	4.9
53132	Offices of real estate appraisers	45	D	D	D	b	D	D
531320		45	D	D	D	b	D	D
53139	Other activities related to real estate Other activities related to real estate	15	D	D	D	b	D	D
531390		15	D	D	D	b	D	D
532	Rental & leasing services	239	D	D	D	g	D	D
5321	Automotive equipment rental & leasing Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	30	30 275	2 060	543	97	14.6	5.2
53212		25	24 368	1 729	469	80	4.3	5.3
532120		25	24 368	1 729	469	80	4.3	5.3
5322	Consumer goods rental. Video tape & disk rental Video tape & disk rental	149	28 030	5 832	1 187	788	41.6	14.3
53223		115	18 379	3 515	798	680	37.1	7.2
532230		115	18 379	3 515	798	680	37.1	7.2
53229	Other consumer goods rental	24	8 423	1 895	301	76	56.0	26.6
532292		16	D	D	D	a	D	D
5323	General rental centers General rental centers General rental centers	34	D	D	D	c	D	D
53231		34	D	D	D	c	D	D
532310		34	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	26	27 121	2 593	536	101	65.9	2.2
53249		14	D	D	D	b	D	D
532490		14	D	D	D	b	D	D

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

## Table 3. Summary Statistics for Counties: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

10.101104 5	y , see Appelluix D <sub>J</sub>					Paid	Percent of	f revenue –
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
-	AITKIN COUNTY, MN	(110111201)	(\$1,000)	(\$\psi,000)	(\$1,000)	(	1000.00	Zoumatou
53	Real estate & rental & leasing	9	<b>1 320</b>	<b>199</b>	<b>30</b>	26	35.9	<b>34.6</b>
531 532	Real estate  Rental & leasing services	8	D	D	D	b a	D D	D
302	•				D	a		
	ANOKA COUNTY, MN		44= 040	47.050	4 004			
<b>53</b> 531	Real estate & rental & leasing	<b>235</b> 172	<b>117 943</b> 75 463	<b>17 952</b> 10 404	<b>4 091</b> 2 310	<b>1 166</b> 666	<b>30.1</b> 41.0	<b>8.7</b> 12.4
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	69 34 34	36 459 20 516 20 516	3 756 2 247 2 247	902 532 532	263 176 176	39.1 43.3 43.3	15.2 22.3 22.3
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	15 15	3 385 3 385	689 689	168 168	23 23	54.5 54.5	18.1 18.1
53119 531190	Lessors of other real estate property Lessors of other real estate property	12 12	10 695 10 695	654 654	166 166	50 50	30.8 30.8	3.3 3.3
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	65 65 65	26 985 26 985 26 985	3 087 3 087 3 087	579 579 579	202 202 202	55.4 55.4 55.4	1.9 1.9 1.9
5313 53131	Activities related to real estate	38 14	12 019 7 351	3 561 2 323	829 543	201 150	14.6 7.5	27.4 17.0
531311 53132	Residential property managers  Offices of real estate appraisers	10 18	6 475 2 078	1 722 810	386 186	123 26	3.5 39.1	18.3 19.0
531320 532	Offices of real estate appraisers	18 63	2 078 42 480	810 7 548	186 1 781	26 500	39.1 10.6	19.0 2.0
5322 53223 532230	Consumer goods rental	44 38 38	12 567 9 884 9 884	2 647 1 888 1 888	643 495 495	336 298 298	25.8 9.7 9.7	2.6 3.3 3.3
002200	BECKER COUNTY, MN		0 00 .	. 333	100	200	0.,	0.0
53	Real estate & rental & leasing	29	7 773	1 678	396	107	44.6	10.5
531	Real estate	22	5 383	1 102	265	74	54.2	11.0
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10 10	1 406 1 406 1 406	145 145 145	33 33 33	14 14 14	55.6 55.6 55.6	32.1 32.1 32.1
532	Rental & leasing services	7	2 390	576	131	33	22.9	9.5
	BELTRAMI COUNTY, MN							
53	Real estate & rental & leasing	24	18 394	1 143	244	89	80.6	6.8
531	Real estate	16	16 252	748	157	54	89.6	6.5
532	Rental & leasing services	7	D	D	D	b	D	D
	BENTON COUNTY, MN							
53	Real estate & rental & leasing	15	6 836	1 178	283	65	66.5	-
531	Real estate	10	5 897	1 032	238	41	76.7	_
532	Rental & leasing services	5	939	146	45	24	2.4	-
	BIG STONE COUNTY, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BLUE EARTH COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>62</b> 47	<b>29 233</b> 24 064	<b>6 233</b> 4 999	<b>1 277</b> 1 061	<b>344</b> 253	<b>39.0</b> 41.2	<b>7.5</b> 7.1
5311	Lessors of real estate	30	15 538	2 237	453	149	46.3	7.8
53111 531110	Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	12 12	8 122 8 122	725 725	148 148	64 64	42.3 42.3	_
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	11 11	4 435 4 435	816 816	200 200	65 65	57.1 57.1	27.2 27.2
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10 10	D D D	D D D	D D D	b b b	D D D	D D D
532	Rental & leasing services	14	D	Д	D	b	D	D

# $\label{table 3. Summary Statistics for Counties: 1997-Con.} \label{table 3. Summary Statistics for Counties: 1997-Con.}$

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

53 531 5311 532 53 53 531	Geographic area and kind of business  BROWN COUNTY, MN  Real estate & rental & leasing  Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing  Real estate	Establishments (number)  23 20 12 3	Revenue (\$1,000) 9 174 D 5 656 D	Annual payroll (\$1,000) 1 371 D 474	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
53 531 5311 532 53 531	BROWN COUNTY, MN  Real estate & rental & leasing  Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	ments (number)  23 20 12 3	(\$1,000) <b>9 174</b> D 5 656	(\$1,600)	payroll (\$1,000)	period including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
53 531 5311 532 53 53 531	Real estate & rental & leasing  Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	ments (number)  23 20 12 3	(\$1,000) <b>9 174</b> D 5 656	(\$1,600)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
53 531 5311 532 53 53 531	Real estate & rental & leasing  Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	20 12 3	<b>9 174</b> D 5 656	<b>1 371</b>	343		40.0	
531 5311 532 <b>53</b> 53	Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	20 12 3	D 5 656	D		84	40.0	ļ
531 5311 532 <b>53</b> 53	Real estate  Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	20 12 3	D 5 656	D			42.9	7.7
5311 532 <b>53</b> 531	Lessors of real estate  Rental & leasing services  CARLTON COUNTY, MN  Real estate & rental & leasing	3		474		b	D	D
<b>53</b> 531	CARLTON COUNTY, MN  Real estate & rental & leasing		D		110	46	32.5	12.5
<b>53</b> 531	Real estate & rental & leasing			D	D	а	D	D
531	-							
531	-	12	5 702	719	162	62	33.8	16.3
532		10	D	D	D	b	D	D
	Rental & leasing services	2	D	D	D	b	D	D
	CARVER COUNTY, MN							
53	Real estate & rental & leasing	61	32 252	8 084	1 755	320	32.1	6.7
531	Real estate	46	25 522	5 965	1 298	206	28.6	8.2
5311 53111	Lessors of real estate	20 12	7 290 3 565	709 347	176 91	62 31	53.3 43.7	3.4 6.9
531110 5312	Lessors of residential buildings & dwellings  Offices of real estate agents & brokers	12 17	3 565 6 608	347 646	91 122	31 45	43.7 51.2	6.9 5.1
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	17 17 17	6 608 6 608	646 646	122 122 122	45 45 45	51.2 51.2 51.2	5.1 5.1 5.1
	Rental & leasing services	15	6 730	2 119	457	114	45.6	.9
5322 53223	Consumer goods rental	14 10	D D	D D	D D	b b	D D	D D
532230	Video tape & disk rental	10	D	D	D	b	D	D
	CASS COUNTY, MN							
53	Real estate & rental & leasing	17	4 949	939	149	45	64.6	3.1
531	Real estate	13	4 486	826	129	38	68.5	3.4
532	Rental & leasing services	4	463	113	20	7	27.2	_
	CHIPPEWA COUNTY, MN							
53	Real estate & rental & leasing	13	1 596	294	67	51	77.9	15.9
531	Real estate	11	D	D	D	b	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	CHISAGO COUNTY, MN							
53	Real estate & rental & leasing	39	7 410	1 489	348	171	60.4	1.7
531	Real estate	26	5 378	941	213	82	53.1	2.2
5311	Lessors of real estate	12	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	11 11 11	2 502 2 502 2 502	586 586 586	129 129 129	40 40 40	46.3 46.3 46.3	1.2 1.2 1.2
	Rental & leasing services	13	2 032	548	135	89	79.8	.3
5322	Consumer goods rental	12	D	D	D	b	D	D
53223 532230	Video tape & disk rental Video tape & disk rental	10 10	1 748 1 748	496 496	122 122	79 79	76.5 76.5	.3 .3
	CLAY COUNTY, MN							
53	Real estate & rental & leasing	38	10 148	1 380	317	127	36.9	9.1
	Real estate	32	8 420	1 007	258	83	40.6	11.0
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	24 16	7 370 D	888 D	211 D	72 b	33.1 D	12.1 D
531110 532	Lessors of residential buildings & dwellings	16 5	D D	D D	D D	b b	D D	D D
	CLEARWATER COUNTY, MN							
53	Real estate & rental & leasing	3	317	55	10	8	100.0	
	Rental & leasing services	3	317	55	10	8	100.0	_

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	COOK COUNTY, MN							
53	Real estate & rental & leasing	19	3 884	526	74	30	79.6	5.9
531	Real estate	9	1 648	218	46	15	77.7	8.8
532 5322	Rental & leasing services  Consumer goods rental	10 10	2 236 2 236	308 308	28 28	15 15	81.0 81.0	3.8 3.8
JOLL	COTTONWOOD COUNTY, MN	10	2 200	000	20	10	01.0	0.0
53	Real estate & rental & leasing	7	1 110	362	107	21	38.3	_
531	Real estate	6	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	CROW WING COUNTY, MN							
53	Real estate & rental & leasing	76	28 269	3 468	614	220	47.2	6.7
531	Real estate	62	21 808	2 260	343	125	58.6	8.7
5311 5312	Lessors of real estate Offices of real estate agents & brokers	17 35	5 154 14 887	1 384	86 182	32 68	44.2 61.4	16.8
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	35 35	14 887 14 887	1 384 1 384	182 182	68 68	61.4 61.4	6.7 6.7
5313	Activities related to real estate	10	1 767	433	75	25	77.8	2.2
532 5322	Rental & leasing services  Consumer goods rental	13 11	D D	D D	D D	b b	D D	D D
JOEE	DAKOTA COUNTY, MN				5	Б		
53	Real estate & rental & leasing	331	237 081	34 337	8 306	1 597	23.0	6.5
531	Real estate	247	175 860	24 257	5 911	995	22.4	7.7
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	97 63 63	109 006 54 879 54 879	10 804 3 876 3 876	3 224 873 873	453 304 304	16.7 21.9 21.9	10.1 17.9 17.9
531110 53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	17 17	43 012 43 012	5 975 5 975	2 154 2 154	100 100	3.5 3.5	2.1 2.1
53119 531190	Lessors of other real estate property Lessors of other real estate property	13 13	D	D	D D	b	D D	D D
5312	Offices of real estate agents & brokers	99	48 490	6 360	1 192	290	36.8	1.9
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	99 99	48 490 48 490	6 360 6 360	1 192 1 192	290 290	36.8 36.8	1.9 1.9
5313 53131 531311	Activities related to real estate Real estate property managers Residential property managers	51 28 20	18 364 13 727 11 184	7 093 5 295 3 591	1 495 1 141 759	252 203 149	18.6 13.2 15.4	9.1 8.0 8.9
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	16 16	3 110 3 110	1 441 1 441	274 274	41 41	19.7 19.7	18.5 18.5
532	Rental & leasing services	81	58 080	9 411	2 205	589	22.0	3.1
5322 53223 532230	Consumer goods rental .  Video tape & disk rental .  Video tape & disk rental	44 35 35	14 974 11 512 11 512	2 739 1 940 1 940	641 465 465	342 281 281	10.1 13.2 13.2	7.3 2.8 2.8
5324 53249 532490	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	19 10 10	22 153 D D	3 298 D D	705 D D	138 c c	40.4 D D	1.7 D D
002 100	DODGE COUNTY, MN					· ·		
53	Real estate & rental & leasing	6	16 648	477	181	23	24.8	.8
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	DOUGLAS COUNTY, MN							
53	Real estate & rental & leasing	48	13 075	1 885	414	126	65.8	11.7
531	Real estate	43	10 105	1 147	259	85	76.2	15.1
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	20 13	4 532 1 972	498 158	112 39	41 18	62.8 42.6	32.2 56.0
531110 5312	Lessors of residential buildings & dwellings  Offices of real estate agents & brokers	13 16	1 972 4 827	158 420	39 86	18 31	42.6 91.5	56.0
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	16 16	4 827 4 827	420 420	86 86	31 31	91.5 91.5	.8
532	Rental & leasing services	5	2 970	738	155	41	30.2	_

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	, see Appendix D <sub>1</sub>					Paid	Percent of	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll	First-quarter	employees for pay period including March 12	From adminis-trative	- · · · · ·
-	FARIBAULT COUNTY, MN	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
	PARIDAGET COUNTT, MIN							
53	Real estate & rental & leasing	6	945	69	12	7	97.6	2.4
531	Real estate	6	945	69	12	7	97.6	2.4
	FILLMORE COUNTY, MN							
53	Real estate & rental & leasing	9	1 697	112	19	11	93.1	6.9
531	Real estate	8	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	FREEBORN COUNTY, MN							
53	Real estate & rental & leasing	21	6 588	634	133	61	63.1	17.3
531	Real estate	15	5 407	451	102	36	69.9	19.8
5311	Lessors of real estate	10	3 547	254	61	27	63.3	20.9
532	Rental & leasing services	6	1 181	183	31	25	32.1	6.0
	GOODHUE COUNTY, MN							
53	Real estate & rental & leasing	43	10 943	1 600	274	107	38.8	10.6
531	Real estate	31	7 359	896	115	45	48.8	11.7
5311	Lessors of real estate	15	4 396	233	54	27	42.2	17.7
532	Rental & leasing services	12	3 584	704	159	62	18.4	8.5
	GRANT COUNTY, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	7	D	D	D	а	D	D
	HENNEPIN COUNTY, MN							
53	Real estate & rental & leasing	1 796	2 205 860	409 699	99 404	14 720	12.1	7.5
531	Real estate	1 464	1 280 751	255 333	61 395	9 840	19.0	11.3
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	618 399 399	711 814 330 517 330 517	60 174 33 023 33 023	14 373 7 912 7 912	3 348 2 392 2 392	16.1 23.3 23.3	8.5 11.5 11.5
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	156 156	349 940 349 940	23 593 23 593	5 754 5 754	786 786	7.5 7.5	5.3 5.3
53113 531130	Lessors of miniwarehouses & self storage units	18 18	10 508 10 508	1 287 1 287	211 211	72 72	10.4 10.4	5.4 5.4
53119 531190	Lessors of other real estate property	45 45	20 849 20 849	2 271 2 271	496 496	98 98	47.4 47.4	16.3 16.3
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	449 449 449	292 050 292 050 292 050	57 698 57 698 57 698	12 210 12 210 12 210	1 735 1 735 1 735	27.1 27.1 27.1	12.2 12.2 12.2
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	397 277 164 113	276 887 205 314 115 505 89 809	137 461 104 441 52 175 52 266	34 812 25 742 12 482 13 260	4 757 4 004 2 725 1 279	17.8 18.6 25.5 9.9	17.4 22.1 15.2 31.0
53132 531320	Offices of real estate appraisers	63 63	47 581 47 581	23 844 23 844	6 879 6 879	514 514	13.8 13.8	4.0 4.0
53139 531390	Other activities related to real estate Other activities related to real estate	57 57	23 992 23 992	9 176 9 176	2 191 2 191	239 239	19.2 19.2	4.0 4.0

See footnotes at end of table.

MINNESOTA

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

followed b	y *, see Appendix D]							
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	HENNEPIN COUNTY, MN—Con.							
53	Real estate & rental & leasing — Con.							
532	Rental & leasing services	306	853 110	130 818	31 551	4 323	2.5	1.8
5321 53211 532111 532112	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	53 37 24 13	477 106 442 361 113 352 329 009	68 130 64 716 14 588 50 128	16 945 16 099 3 169 12 930	1 811 1 704 752 952	.3 .3 1.1 .1	1.0 .4 1.4 —
53212 532120	Truck, utility trailer, & RV rental & leasing	16 16	34 745 34 745	3 414 3 414	846 846	107 107	_	9.5 9.5
5322 53222 532220	Consumer goods rental	162 15 15	68 374 3 941 3 941	17 188 890 890	3 800 188 188	1 429 69 69	12.9 22.0 22.0	2.1 .7 .7
53223 532230	Video tape & disk rental Video tape & disk rental	111 111	39 942 39 942	7 428 7 428	1 834 1 834	1 055 1 055	6.8 6.8	3.4 3.4
53229 532299	Other consumer goods rental	27 21	20 982 D	7 855 D	1 539 D	260 c	22.5 D	.1 D
5323 53231 532310	General rental centers General rental centers General rental centers	23 23 23	15 124 15 124 15 124	4 003 4 003 4 003	805 805 805	164 164 164	32.0 32.0 32.0	11.6 11.6 11.6
5324 53241	Commercial & industrial machinery & equipment rental & leasing  Const/trans/mining/forestry machinery & equip rental & leasing	68 11	292 506 5 856	41 497 1 565	10 001 325	919 71	2.2 4.8	2.5
53242 532420 5324209	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Computer rental & leasing	16 16 15	201 550 201 550 D	17 961 17 961 D	4 753 4 753 D	222 222 c	.2 .2 D	_ _ D
53249 532490	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	41 41	85 100 85 100	21 971 21 971	4 923 4 923	626 626	6.6 6.6	8.6 8.6
533	Lessors of intangible assets, except copyrighted works	26	71 999	23 548	6 458	557	3.2	7.0
5331 53311 533110	Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works	26 26 26	71 999 71 999 71 999	23 548 23 548 23 548	6 458 6 458 6 458	557 557 557	3.2 3.2 3.2	7.0 7.0 7.0
	HOUSTON COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>5</b>	<b>1 759</b> 1 759	<b>99</b> 99	<b>22</b> 22	<b>11</b> 11	<b>66.2</b> 66.2	<b>5.3</b> 5.3
	HUBBARD COUNTY, MN							
53	Real estate & rental & leasing	9	3 267	788	168	42	25.4	72.8
531	Real estate	9	3 267	788	168	42	25.4	72.8
	ISANTI COUNTY, MN							
53	Real estate & rental & leasing	18	3 679	509	124	54	93.0	1.5
531	Real estate	12	2 806	312	66	21	100.0	_
532	Rental & leasing services	6	873	197	58	33	70.6	6.5
	ITASCA COUNTY, MN							
53	Real estate & rental & leasing	31	7 143	1 059	225	83	57.6	3.9
531	Real estate	20	5 647	732	152	39	57.6	3.0
532	Rental & leasing services	11	1 496	327	73	44	57.6	7.2
	JACKSON COUNTY, MN							
53	Real estate & rental & leasing	3	520	65	12	7	42.1	57.9
531	Real estate	3	520	65	12	7	42.1	57.9
	KANABEC COUNTY, MN							
53	Real estate & rental & leasing	7	D	D	D	b	D	D
531	Real estate	5	1 225	384	95	23	58.4	41.6
532	Rental & leasing services	2	D	D	D	а	D	D

# $\label{table 3. Summary Statistics for Counties: 1997-Con.} \label{table 3. Summary Statistics for Counties: 1997-Con.}$

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	KANDIYOHI COUNTY, MN							
53	Real estate & rental & leasing	52	31 407	2 968	680	189	66.3	13.9
31	Real estate	41	9 727	1 560	362	121	35.9	11.4
311 3111	Lessors of real estate	25 16	6 837 D	1 074 D	257 D	85 b	22.4 D	14.6 D
31110 312	Lessors of residential buildings & dwellings  Offices of real estate agents & brokers	16 12	D 2 486	D 263	D 51	b 19	72.0	2.9
3121 31210	Offices of real estate agents & brokers Offices of real estate agents & brokers	12 12	2 486 2 486	263 263 263	51 51	19 19 19	72.0 72.0 72.0	2.9
32	Rental & leasing services	11	21 680	1 408	318	68	79.9	15.0
	KITTSON COUNTY, MN							
3	Real estate & rental & leasing	6	428	31	7	10	19.2	69.6
31	Real estate	6	428	31	7	10	19.2	69.6
	KOOCHICHING COUNTY, MN							
3	Real estate & rental & leasing	12	3 908	690	113	35	64.0	.9
31	Real estate	5	1 060	147	31	9	100.0	_
32	Rental & leasing services	7	2 848	543	82	26	50.6	1.2
	LAC QUI PARLE COUNTY, MN							
3	Real estate & rental & leasing	7	638	108	31	12	43.6	4.1
31	Real estate	7	638	108	31	12	43.6	4.1
	LAKE COUNTY, MN							
	Real estate & rental & leasing	2	D	D	D	а	D	D
1	Real estate	1	D	D	D	а	D	D
32	Rental & leasing services	1	D	D	D	а	D	D
	LAKE OF THE WOODS COUNTY, MN							
3	Real estate & rental & leasing	6	1 344	193	33	14	40.0	45.2
1	Real estate	6	1 344	193	33	14	40.0	45.2
	LE SUEUR COUNTY, MN							
3	Real estate & rental & leasing	19	2 817	353	86	35	65.6	3.4
31	Real estate	13	2 299	244	58	20	65.5	4.2
32	Rental & leasing services	6	518	109	28	15	66.0	_
	LINCOLN COUNTY, MN							
3	Real estate & rental & leasing	5	519	29	8	9	84.0	16.0
31	Real estate	5	519	29	8	9	84.0	16.0
	LYON COUNTY, MN							
3	Real estate & rental & leasing	26	5 367	815	162	87	54.9	7.9
31	Real estate	22	4 893	591	114	58	55.0	4.2
811	Lessors of real estate	15	3 479	432	99	49	46.6	1.7
32	Rental & leasing services	4	474	224	48	29	53.4	46.6
	MCLEOD COUNTY, MN							
3	Real estate & rental & leasing	28	8 730	956	182	72	72.5	4.4
31	Real estate	21	6 959	636	131	47	81.5	4.3
311	Lessors of real estate	11	3 442	222	48	23	83.4	1.6
312 3121	Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10	3 517 3 517	414 414	83 83	24 24	79.7 79.7	7.0 7.0
31210	Offices of real estate agents & brokers	10 7	3 517	414	83	24	79.7	7.0

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Tollowed by	y ", see Appendix Dj						ı	
						Paid employees for pay	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll	First-quarter payroll (\$1,000)	period including March 12	From adminis- trative	
	MANUSCRIPT ON INTERVENIE	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
	MAHNOMEN COUNTY, MN					_	_	
<b>53</b> 531	Real estate & rental & leasing	3 1	<b>292</b> D	<b>53</b> D	<b>12</b> D	7 a	<b>D</b>	<b>3.8</b> D
532	Rental & leasing services	2	D	D	D	а	D	D
	MARSHALL COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	MARTIN COUNTY, MN							
53	Real estate & rental & leasing	18	<b>4 185</b> 3 305	699	124	<b>47</b> 26	37.9	16.4
531 532	Real estate  Rental & leasing services	13	880	536 163	94	20	37.7 39.0	20.7
552		5	880	163	30	21	39.0	_
F0	MEEKER COUNTY, MN  Real estate & rental & leasing	10	2 000	200	70	26	20.4	2.0
<b>53</b> 531	Real estate Real estate	<b>19</b> 16	<b>3 928</b> 3 808	<b>298</b> 276	<b>73</b> 66	<b>36</b> 30	<b>32.4</b> 30.3	<b>3.2</b> 3.3
532	Rental & leasing services	3	120	22	7	6	100.0	_
	MILLE LACS COUNTY, MN							
53	Real estate & rental & leasing	12	1 682	192	41	23	59.3	_
531	Real estate	9	1 425	148	31	12	51.9	-
532	Rental & leasing services	3	257	44	10	11	100.0	_
	MORRISON COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>13</b> 10	<b>4 308</b>	<b>493</b> D	<b>95</b> D	<b>42</b>	<b>39.5</b> D	<b>1.2</b> D
532	Rental & leasing services	3	1 463	341	61	22	D	_
	MOWER COUNTY, MN							
53	Real estate & rental & leasing	21	4 189	1 003	244	112	56.4	10.8
531	Real estate	18	D	D	D	b	D	D
5311 532	Lessors of real estate	11	2 185 901	672 186	165 48	79 23	66.2 D	3.0
	MURRAY COUNTY, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	NICOLLET COUNTY, MN							
53	Real estate & rental & leasing	19	3 830	703	153	72	35.1	16.1
531	Real estate	14	2 382	436	89	44	56.5	13.9
532	Rental & leasing services	5	1 448	267	64	28	_	19.7
50	NOBLES COUNTY, MN	40	0.000	455			20.7	7.5
<b>53</b> 531	Real estate & rental & leasing	<b>12</b> 9	<b>2 630</b>	<b>455</b> D	<b>98</b> D	<b>51</b> b	<b>33.7</b> D	<b>7.5</b> D
532	Rental & leasing services	3	453	47	9	7	D	_
	NORMAN COUNTY MN							
F0	NORMAN COUNTY, MN		_		_			_
<b>53</b> 531	Real estate & rental & leasing	3	<b>D</b> D	<b>D</b> D	<b>D</b> D	a a	<b>D</b>	<b>D</b>

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

tollowed by	y ", see Appendix Dj							
						Paid employees	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	OLMSTED COUNTY, MN				<u> </u>			
53	Real estate & rental & leasing	124	72 877	9 739	2 215	654	36.3	5.0
531	Real estate	98	57 116	6 232	1 460	407	44.7	5.4
5311		43	34 745	2 169	488	157	32.6	5.3
53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	24 24 24	9 266 9 266	1 383 1 383	304 304	111 111	35.1 35.1	12.7 12.7
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	35 35 35	16 571 16 571 16 571	1 374 1 374 1 374	305 305 305	87 87 87	66.2 66.2 66.2	5.0 5.0 5.0
5313	Activities related to real estate	20	5 800	2 689	667	163	56.1	6.6
532	Rental & leasing services	26	15 761	3 507	755	247	5.7	3.9
5322	Consumer goods rental	15	7 897	2 168	414	169	3.4	6.2
	OTTER TAIL COUNTY, MN							
53	Real estate & rental & leasing	47	10 363	1 415	328	113	36.0	14.9
531	Real estate	39	7 379	1 017	237	88	43.0	14.8
5311	Lessors of real estate	20	3 714	325	81	47	25.7	29.5
53111 531110	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	16 16	3 108 3 108	279 279	71 71	40 40	30.7 30.7	19.6 19.6
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	14 14	3 228 3 228	552 552	117 117	17 17	55.2 55.2	_
531210 532	Offices of real estate agents & brokers	8	3 228 2 984	552 398	117 91	17 25	55.2 18.8	15.0
	PENNINGTON COUNTY, MN							
53	Real estate & rental & leasing	13	3 171	569	116	37	46.7	9.3
531	Real estate	9	1 735	256	44	13	55.6	17.1
532	Rental & leasing services	4	1 436	313	72	24	36.1	_
	PINE COUNTY, MN							
53	Real estate & rental & leasing	26	5 341	1 020	226	111	11.6	6.6
531	Real estate	20	4 823	897	200	96	8.6	7.4
5311	Lessors of real estate	11	3 339	513	115	78	_	10.6
532	Rental & leasing services	6	518	123	26	15	39.8	_
	PIPESTONE COUNTY, MN							
53	Real estate & rental & leasing	6	D	D	D	b	D	D
531	Real estate	5	1 314	81	18	16	100.0	_
532	Rental & leasing services	1	D	D	D	а	D	D
	POLK COUNTY, MN							
53	Real estate & rental & leasing	15	3 325	876	192	66	58.9	32.9
531	Real estate	10	1 962	630	121	36	85.3	9.6
532	Rental & leasing services	5	1 363	246	71	30	21.0	66.3
JUE		5	1 303	240	71	30	21.0	00.3
	POPE COUNTY, MN							
53	Real estate & rental & leasing	4	621	64	14	11	100.0	_
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

- Iollowed b	y ", see Appendix DJ							
						Paid employees	3	
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	RAMSEY COUNTY, MN					<u></u>		
53	Real estate & rental & leasing	625	560 047	111 879	25 664	4 875	15.1	9.0
531	Real estate	495	340 511	62 156	14 456	3 202	20.6	13.1
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	225 151 151	198 831 121 442 121 442	23 322 13 912 13 912	5 524 3 370 3 370	1 346 911 911	18.6 20.5 20.5	13.3 19.5 19.5
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	53 53	67 783 67 783	8 373 8 373	1 902 1 902	381 381	14.8 14.8	3.0 3.0
53119 531190	Lessors of other real estate property  Lessors of other real estate property	16 16	7 398 7 398	905 905	220 220	46 46	21.5 21.5	9.8 9.8
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	137 137 137	70 846 70 846 70 846	8 515 8 515 8 515	1 914 1 914 1 914	387 387 387	25.5 25.5 25.5	14.0 14.0 14.0
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	133 77 43 34	70 834 43 586 18 059 25 527	30 319 20 358 8 286 12 072	7 018 4 969 2 085 2 884	1 469 1 074 664 410	21.2 13.7 9.9 16.5	11.9 18.5 18.0 18.9
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	36 36	16 524 16 524	6 042 6 042	1 212 1 212	223 223	19.9 19.9	2.2 2.2
53139 531390	Other activities related to real estate Other activities related to real estate	20 20	10 724 10 724	3 919 3 919	837 837	172 172	53.9 53.9	_ _
532	Rental & leasing services	126	212 476	48 224	10 820	1 652	6.7	1.4
5321 53212 532120	Automotive equipment rental & leasing Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	23 17 17	75 684 42 479 42 479	12 827 6 891 6 891	2 970 1 595 1 595	453 181 181	2.6 3.7 3.7	2.1 1.5 1.5
5322 53223 532230	Consumer goods rental . Video tape & disk rental . Video tape & disk rental .	68 48 48	40 207 18 253 18 253	8 558 3 121 3 121	1 950 796 796	654 427 427	15.8 17.9 17.9	.7 .6 .6
5323 53231 532310	General rental centers General rental centers General rental centers	15 15 15	8 457 8 457 8 457	2 222 2 222 2 222	381 381 381	76 76 76	46.5 46.5 46.5	.9 .9 .9
5324 53249 532490	Commercial & industrial machinery & equipment rental & leasing	20 16 16	88 128 D D	24 617 D D	5 519 D D	469 e e	2.2 D D	1.2 D D
	REDWOOD COUNTY, MN							
53	Real estate & rental & leasing	26	2 257	217	41	40	82.3	17.7
531	Real estate	24	D	D	D	b	D	D
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	21 18 18	1 820 1 647 1 647	162 148 148	30 29 29	29 26 26	78.0 79.5 79.5	22.0 20.5 20.5
532	Rental & leasing services	2	D	D	D	а	D	D
	RENVILLE COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	9 7	<b>1 419</b>	<b>278</b> D	<b>60</b> D	<b>29</b> b	<b>52.7</b> D	<b>2.6</b> D
532	Rental & leasing services	2	D	D	D	a	D	D
	RICE COUNTY, MN							
53	Real estate & rental & leasing	37	11 714	1 495	312	130	51.3	13.2
531	Real estate	28	8 684	897	190	66	59.1	17.8
5311 5312	Lessors of real estate	10 15	3 935 4 364	244   522	50 114	25 36	46.0 67.7	38.3 1.0
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	15 15	4 364 4 364	522 522	114 114	36 36	67.7 67.7	1.0 1.0
532	Rental & leasing services	9	3 030	598	122	64	29.1	_
	ROCK COUNTY, MN							
53	Real estate & rental & leasing	8	865	128	24	16	66.7	.6
531	Real estate	7	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	ROSEAU COUNTY, MN							
53	Real estate & rental & leasing	12	1 921	270	64	40	34.1	35.6
531	Real estate	8	1 176	125	29	13	27.1	23.3
532	Rental & leasing services	4	745	145	35	27	45.1	54.9

# $\label{table 3. Summary Statistics for Counties: 1997-Con.} \label{table 3. Summary Statistics for Counties: 1997-Con.}$

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

tollowed b	y*, see Appendix D]					Paid	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ST. LOUIS COUNTY, MN							
53	Real estate & rental & leasing	175	85 321	14 778	3 241	918	39.1	12.3
531	Real estate	121	61 679	9 890	2 265	572	43.4	13.3
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	63 35 35	D D D	D D D	D D D	c b b	D D D	D D D
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	19 19	15 691 15 691	2 254 2 254	513 513	116 116	53.9 53.9	7.4 7.4
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	44 44 44	D D D	D D D	D D D	C C C	D D D	D D D
5313	Activities related to real estate	14	D D	D D	D D	С	D D	D D
532 5322 53223 532230	Rental & leasing services  Consumer goods rental.  Video tape & disk rental  Video tape & disk rental.	53 36 26 26	D D D	D D D	D D D	e c c	D D D	D D D
302200	SCOTT COUNTY, MN	20				C		
53	Real estate & rental & leasing	67	23 233	2 780	574	204	35.4	8.6
531	Real estate	49	17 656	1 811	379	94	39.9	5.0
5311 5312	Lessors of real estate	17	4 489 9 183	485	98 128	30 37	42.3	3.0 2.5
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	18 18 18	9 183 9 183	626 626 626	128 128	37 37	37.4 37.4 37.4	2.5 2.5
5313 53132 531320	Activities related to real estate Offices of real estate appraisers Offices of real estate appraisers	14 10 10	3 984 1 895 1 895	700 409 409	153 59 59	27 13 13	42.9 73.7 73.7	13.0 26.3 26.3
532	Rental & leasing services	18	5 577	969	195	110	21.2	20.1
5322 53223 532230	Consumer goods rental	13 10 10	D 2 512 2 512	D 448 448	D 107 107	82 82	D 12.5 12.5	D - -
	SHERBURNE COUNTY, MN							
53	Real estate & rental & leasing	38	13 549	1 524	353	133	33.5	13.2
531	Real estate	32	11 948	1 138	254	97	33.8	15.0
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	15 11 11	5 581 5 210 5 210	375 281 281	95 68 68	50 17 17	31.4 31.0 31.0	17.2 15.3 15.3
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	13 13 13	4 929 4 929 4 929	456 456 456	83 83 83	30 30 30	41.5 41.5 41.5	- - -
532	Rental & leasing services	5	D	D	D	b	D	D
	SIBLEY COUNTY, MN							
53	Real estate & rental & leasing	8	967	187	29	14	32.7	-
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	STEARNS COUNTY, MN							
53	Real estate & rental & leasing	135	57 383	10 275	2 002	668	36.4	10.1
531 5311	Real estate  Lessors of real estate	106 47	45 808 D	7 381 D	1 483 D	475 c	41.3 D	8.6 D
53111 531110	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	30 30	D D	D D	D D	b b	D D	D D
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	11 11	D D	D D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	29 29 29	12 230 12 230 12 230	1 760 1 760 1 760	352 352 352	113 113 113	55.2 55.2 55.2	3.8 3.8 3.8
5313 53131 531311	Activities related to real estate	30 18 13	D D D	D D D	D D D	c c b	D D D	D D D
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	11 11	D D	D D	D D	b b	D D	D D
532	Rental & leasing services	28	D	D	D	С	D	D
5322 53223 532230	Consumer goods rental . Video tape & disk rental . Video tape & disk rental	20 15 15	D D D	D D D	D D D	C C	D D D	D D D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	y ", see Appendix Dj						1	
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish-			First-quarter	for pay period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
	STEELE COUNTY, MN							
53	Real estate & rental & leasing	17	7 293	1 412	306	125	57.9	1.1
531	Real estate	14	D	D	D	С	D	D
532	Rental & leasing services	3	1 714	204	57	14	D	_
	STEVENS COUNTY, MN							
53	Real estate & rental & leasing	12	1 566	194	45	17	45.2	35.0
531	Real estate	12	1 566	194	45	17	45.2	35.0
	SWIFT COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>7</b>	<b>1 162</b> 1 162	<b>297</b> 297	<b>80</b> 80	<b>39</b> 39	<b>60.6</b> 60.6	<b>12.7</b> 12.7
001		,	1 102	207	00	00	00.0	12.7
	TODD COUNTY, MN	40	4 000	244	40	00	70.0	
<b>53</b> 531	Real estate & rental & leasing	13 11	<b>1 803</b> D	<b>244</b> D	<b>43</b>	<b>28</b> b	<b>73.8</b> D	<b>5.7</b> D
532	Rental & leasing services	2	D	D	D	а	D	D
	TRAVERSE COUNTY, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	4	D	D	D	а	D	D
	WABASHA COUNTY, MN							
53	Real estate & rental & leasing	12	3 344	576	129	28	18.8	2.5
531	Real estate	7	3 135	513	127	26	18.1	_
532	Rental & leasing services	5	209	63	2	2	27.8	40.2
	WADENA COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>7</b> 5	<b>1 696</b>	<b>152</b> D	<b>35</b> D	<b>18</b> a	<b>57.1</b> D	_ D
532	Rental & leasing services	2	D	D	D	a	D	D
	WASECA COUNTY, MN			_	_		_	
53	Real estate & rental & leasing	6	795	99	31	13	68.2	31.8
531	Real estate	4	793 D	D	D	a	D	D D
532	Rental & leasing services	2	D	D	D	а	D	D
	WASHINGTON COUNTY, MN							
	,	400	04 500	40.000	0.014	700	20.0	40.5
<b>53</b> 531	Real estate & rental & leasing	<b>160</b> 128	<b>84 506</b> 62 706	<b>12 006</b> 7 981	<b>2 611</b> 1 727	<b>702</b> 464	<b>39.6</b> 48.5	<b>19.5</b> 10.8
5311 53111	Lessors of real estate	51 31	24 040 17 665	3 279 2 494	686 537	191 149	34.1 28.0	20.8 21.8
531110	Lessors of residential buildings & dwellings	31	17 665	2 494	537	149	28.0	21.8
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	11 11	3 749 3 749	446 446	80 80	21 21	32.6 32.6	15.1 15.1
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	49 49	32 530 32 530	2 847 2 847	634 634	154 154	58.0 58.0	4.4 4.4
531210 5313	Offices of real estate agents & brokers	49 28	32 530 6 136	2 847 1 855	634 407	154 119	58.0 54.5	4.4 5.6
53131 531311	Real estate property managers	14 10	4 551 D	1 255 D	312 D	96 b	38.7 D	7.5 D
532	Rental & leasing services	29	D	D	D	C	D	D
5322 53223 532230	Consumer goods rental	21 18 18	6 132 5 711 5 711	1 184 1 062 1 062	259 258 258	152 150 150	13.4 10.8 10.8	.7 _ _
	WATONWAN COUNTY, MN		5	. 332	230	.30		
53	Real estate & rental & leasing	3	1 100	52	8	5	_	16.2
531	Real estate	3	1 100	52	8	5	_	16.2

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	WILKIN COUNTY, MN							
53	Real estate & rental & leasing	3	513	72	23	5	D	_
531	Real estate	3	513	72	23	5	D	_
	WINONA COUNTY, MN							
53	Real estate & rental & leasing	41	19 713	1 883	411	129	67.0	9.2
531	Real estate	29	13 015	1 149	277	92	71.4	11.6
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings, Lessors of residential buildings & dwellings,	18 12 12	9 533 3 433 3 433	620 399 399	145 93 93	59 34 34	67.9 35.6 35.6	14.6 34.4 34.4
532	Rental & leasing services	12	6 698	734	134	37	58.5	4.3
	WRIGHT COUNTY, MN							
53	Real estate & rental & leasing	70	26 134	3 320	702	248	33.2	4.5
531	Real estate	52	12 999	1 544	323	115	50.3	8.4
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	22 10 10	6 871 3 051 3 051	618 191 191	152 46 46	54 22 22	51.2 74.2 74.2	13.4 5.2 5.2
53119 531190	Lessors of other real estate property Lessors of other real estate property	10 10	D D	D D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	23 23 23	5 514 5 514 5 514	778 778 778	138 138 138	52 52 52	46.3 46.3 46.3	1.5 1.5 1.5
532	Rental & leasing services	18	13 135	1 776	379	133	16.4	.7
5322 53223 532230	Consumer goods rental. Video tape & disk rental Video tape & disk rental	13 13 13	2 278 2 278 2 278	459 459 459	110 110 110	112 112 112	77.6 77.6 77.6	4.0 4.0 4.0
	YELLOW MEDICINE COUNTY, MN							
53	Real estate & rental & leasing	6	1 030	113	27	18	57.3	1.7
531	Real estate	4	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D

## Table 4. Summary Statistics for Places: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	Geographic area and kind of business					Paid employees	Percent of	f revenue -
NAICS code		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	AFTON, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	ALBERT LEA, MN							
53	Real estate & rental & leasing	19	D	D	D	b	D	D
531	Real estate	14	D	D	D	b	D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	ALEXANDRIA, MN							
53	Real estate & rental & leasing	32	D	D	D	b	D	D
531	Real estate	29	9 169	1 018	241	74	74.9	16.1
5311	Lessors of real estate	12	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	11 11 11	4 390 4 390 4 390	344 344 344	78 78 78	29 29 29	90.6 90.6 90.6	.9 .9 .9
532	Rental & leasing services	3	D	D	D	b	D	D

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	y ", see Appendix Dj							
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business					for pay period	From	
code		Establish- ments	Revenue	Annual payroll	First-quarter payroll	including March 12	adminis- trative	
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
	ANDOVER, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	ANOKA, MN							
53	Real estate & rental & leasing	24	9 104	1 228	308	77	28.9	6.7
531	Real estate	23	D	D	D	b	D	D
5311	Lessors of real estate	13	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	APPLE VALLEY, MN							
53	Real estate & rental & leasing	37	18 342	2 694	591	152	14.7	5.6
531	Real estate	33	16 299	2 406	526	117	14.9	6.3
5311	Lessors of real estate	10	D	D	D	b	D	D
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	20 20	10 392 10 392	1 381 1 381	252 252	63 63	15.4 15.4	1.4 1.4
531210 532	Offices of real estate agents & brokers	20	10 392 2 043	1 381 288	252 65	63 35	15.4 13.5	1.4
302		7	2 040	200	05	55	10.5	
	ARDEN HILLS, MN							
53	Real estate & rental & leasing	14	18 599	4 390	1 018	283	14.3	.3
531	Real estate	10	15 971	3 873	926	247	6.5	.4
532	Rental & leasing services	4	2 628	517	92	36	61.4	_
	AUSTIN, MN							
53	Real estate & rental & leasing	20	D	D	D	С	D	D
531	Real estate	17	D	D	D	b	D	D
5311	Lessors of real estate	10	D	D	D	b	D	D
532	Rental & leasing services	3	901	186	48	23	D	_
	BAXTER, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BAYPORT, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	BELLE PLAINE, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	2	D	D	D	a	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
		_	-	-	_			_
	BEMIDJI, MN							
53	Real estate & rental & leasing	21	18 007	1 083	233	82	81.0	6.2
531	Real estate	13	15 865	688	146	47	90.3	5.7
532	Rental & leasing services	7	D	D	D	b	D	D
	BENSON, MN							
53	Real estate & rental & leasing	6	D	D	D	b	D	D
531	Real estate	6	D	D	D	b	D	D
	BIG LAKE, MN							
53	BIG LAKE, MN  Real estate & rental & leasing	3	618	49	9	3	D	_

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

Real estate	lollowed by	/ ", see Appendix DJ							
BLAIRE, MN		Geographic area and kind of business	ments			payroll	employees for pay period including March 12	From adminis-trative	
Present de Automat à Notacière   10   10   10   10   10   10   10   1			(Humber)	(\$1,000)	(\$1,000)	(φ1,000)	(Hullibel)	records	LStimateu
Real estate		BLAINE, MN *							
Pontrol & Incomp genotes   10	53	_							
BLAINE, MN (ANOKA COUNTY PART)	531		20	15 583	1 911	431	143	25.9	11.0
Real estate à rental à licealing   35   D   D   D   E   D   D   D   E   D   D	532	Rental & leasing services	16	18 269	2 700	621	139	13.6	3.0
Pearl editable		BLAINE, MN (ANOKA COUNTY PART) *							
Pental & lessing services   1	53	Real estate & rental & leasing	35	D	D	D	е	D	D
BLAINE, MN (RAMSEY COUNTY PART)*   Real estate & rental & leasing   1	531	Real estate	20	15 583	1 911	431	143	25.9	11.0
Real estate & rental & leasing   1	532	Rental & leasing services	15	D	D	D	С	D	D
BLOOMINGTON, MN		BLAINE, MN (RAMSEY COUNTY PART) *							
BLOOMINGTON, MN	53	Real estate & rental & leasing	1	D	D	D	b	D	D
Real estate & rental & leasing   191   211 274   67 121   16 402   2 224   12.6   21.6   331   12.5   331	532	Rental & leasing services	1	D	D	D	b	D	D
Real estate		BLOOMINGTON, MN							
Lessors of real estate active   Section   Se	53	Real estate & rental & leasing	191	211 274	67 121	16 402	2 224	12.6	21.6
Lessors of residential buildings & develings   39   30   498   2   602   615   227   28.3   15.1	531	Real estate	151	153 701	51 811	12 193	1 783	15.6	29.0
Laceurs of nonresidential buildings (encent minisonaleouses)   20   18 736   1767   602   61   12.2   31.5	5311 53111	Lessors of real estate Lessors of residential buildings & dwellings.	39	30 498	2 602		227	28.3	
Lessors of nonresidential buildings (except minwarehouses)	531110								
10   28   28   28   28   28   28   28   2	531120	Lessors of nonresidential buildings (except miniwarehouses)	20		1 767	602	61		31.5
Peal estate property managers   27   33   161   20   703   4   534   938   5.2   44.6   3.0   33   33   33   33   33   34   34   3	5312 53121 531210	Offices of real estate agents & brokers	45	65 503	24 410	5 989	482	11.0	28.8
Residential properly managers   16   2119   12 406   2 785   767   6.6   212   213131   213131   2142   215   21	5313 53131								
11   3   182   1   423   265   51   96.4   3.6	531311 531312	Residential property managers							
Rental & leasing services	53132	Offices of real estate appraisers							
BLUE EARTH, MN	532	1			1				1.2
Real estate & rental & leasing   4	5322	Consumer goods rental	17	9 226	2 919	637	182	5.2	.3
BRAINERD, MN   Signature		BLUE EARTH, MN							
BRAINERD, MN   Si	<b>53</b>				1				
Real estate   25   10 640   1 218   163   66   56.2   8.3	301		•			J	a		D
Real estate   25   10 640   1 218   163   66   56.2   8.3	53	Real estate & rental & leasing	32	16 100	2 238	390	121	37.3	5.5
Offices of real estate agents & brokers	531				1				
Size   Offices of real estate agents & brokers   11	5311	Lessors of real estate	10	3 764	242	53	26	55.3	5.7
Signature   Sign	5312 53121								
BRECKENRIDGE, MN  33 Real estate & rental & leasing 2 D D D D a D D  BROOKLYN CENTER, MN  33 21 486 3 987 992 216 34.5 17.8  351 Real estate & rental & leasing 33 21 486 3 987 992 216 34.5 17.8  351 Real estate & rental & leasing 27 14 607 2 578 595 156 50.7 5.9  3511 Lessors of real estate . 27 14 607 2 578 595 156 50.7 5.9  3511 Lessors of real estate . 11 5 656 539 125 50 46.3 11.5  35111 Lessors of real estate . 11 5 656 539 125 50 46.3 11.5  35111 Lessors of real estate agents & brokers . 11 5 656 539 125 50 46.3 11.5  35121 Offices of real estate agents & brokers . 11 7 273 900 175 47 63.4 1.7  351210 Offices of real estate agents & brokers . 11 7 273 900 175 47 63.4 1.7	531210	Offices of real estate agents & brokers	11	D	1	D	b	D	D
Real estate & rental & leasing   2	532	Hental & leasing services	6	D	D	U	D	D	D
BROOKLYN CENTER, MN  Real estate & rental & leasing 33 21 486 3 987 992 216 34.5 17.8  Real estate 27 14 607 2 578 595 156 50.7 5.9  Real estate 27 14 607 2 578 595 156 50.7 5.9  Sall Lessors of real estate 11 5 656 539 125 50 46.3 11.5  Lessors of residential buildings & dwellings 11 5 656 539 125 50 46.3 11.5  Lessors of residential buildings & dwellings 11 5 656 539 125 50 46.3 11.5  Clessors of residential buildings & dwellings 11 5 656 539 125 50 46.3 11.5  Grice of real estate agents & brokers 11 7 273 900 175 47 63.4 1.7  Offices of real estate agents & brokers 11 7 273 900 175 47 63.4 1.7  Offices of real estate agents & brokers 11 7 273 900 175 47 63.4 1.7  Offices of real estate agents & brokers 11 7 273 900 175 47 63.4 1.7		BRECKENRIDGE, MN							
BROOKLYN CENTER, MN	53	Real estate & rental & leasing	2	D	D	D	а	D	D
Figure 1         Real estate & rental & leasing         33         21 486         3 987         992         216         34.5         17.8           531         Real estate         27         14 607         2 578         595         156         50.7         5.9           5311         Lessors of real estate         11         5 656         539         125         50         46.3         11.5           531110         Lessors of residential buildings & dwellings         11         5 656         539         125         50         46.3         11.5           331110         Lessors of residential buildings & dwellings         11         5 656         539         125         50         46.3         11.5           33121         Offices of real estate agents & brokers         11         7 273         900         175         47         63.4         1.7           33121         Offices of real estate agents & brokers         11         7 273         900         175         47         63.4         1.7           331210         Offices of real estate agents & brokers         11         7 273         900         175         47         63.4         1.7	531	Real estate	2	D	D	D	а	D	D
331     Real estate     27     14 607     2 578     595     156     50.7     5.9       3311     Lessors of real estate     11     5 656     539     125     50     46.3     11.5       33111     Lessors of residential buildings & dwellings     11     5 656     539     125     50     46.3     11.5       33121     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       33121     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7		BROOKLYN CENTER, MN							
5311     Lessors of real estate     11     5 656     539     125     50     46.3     11.5       53111     Lessors of residential buildings & dwellings     11     5 656     539     125     50     46.3     11.5       53110     Lessors of residential buildings & dwellings     11     5 656     539     125     50     46.3     11.5       5312     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       53121     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       531210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       531210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7	53	Real estate & rental & leasing	33	21 486	3 987	992	216	34.5	17.8
33111     Lessors of residential buildings & dwellings.     11     5 656     539     125     50     46.3     11.5       331110     Lessors of residential buildings & dwellings.     11     5 656     539     125     50     46.3     11.5       33121     Offices of real estate agents & brokers.     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers.     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers.     11     7 273     900     175     47     63.4     1.7	531				1				
5312     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       53121     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7	5311 53111	Lessors of residential buildings & dwellings	11	5 656	539	125	50	46.3	11.5
33121     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       331210     Offices of real estate agents & brokers     11     7 273     900     175     47     63.4     1.7       31210     11     7 273     900     175     47     63.4     1.7	531110 5312				1				
	53121 531210	Offices of real estate agents & brokers	11	7 273	900	175	47	63.4	1.7
	532	Rental & leasing services	5	D	D	D	b	D	D

See footnotes at end of table.

MINNESOTA

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BROOKLYN PARK, MN							
53	Real estate & rental & leasing	41	28 308	5 506	1 092	283	3.6	11.5
531	Real estate	20	14 427	2 021	394	74	5.5	10.3
532	Rental & leasing services	20	D	D	D	С	D	D
5322 53223 532230	Consumer goods rental Video tape & disk rental Video tape & disk rental	13 11 11	D 2 817 2 817	D 617 617	D 131 131	с 95 95	8.4 8.4	9.0 9.0
	BUFFALO, MN							
53	Real estate & rental & leasing	13	13 411	1 710	371	83	17.6	-
531	Real estate	9	2 827	382	92	32	48.5	_
532	Rental & leasing services	4	10 584	1 328	279	51	9.3	_
	BURNSVILLE, MN							
53	Real estate & rental & leasing	90	69 601	10 003	2 197	507	33.3	9.5
531 5311	Real estate  Lessors of real estate	66 26	51 203   24 856	7 008 1 855	1 479 386	350 128	25.3 13.9	12.3 24.5
53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	20 20	20 239 20 239	1 382 1 382	270 270	105 105	12.6 12.6	30.1 30.1
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	23 23	17 678 17 678	1 811 1 811	410 410	89 89	44.6 44.6	.6 .6
531210	Offices of real estate agents & brokers	23	17 678	1 811	410	89	44.6	.6
5313 53131	Activities related to real estate Real estate property managers	17 10	8 669 7 461	3 342 2 728	683 570	133 114	18.4 18.8	1.3 .6
532 5322	Rental & leasing services  Consumer goods rental	22 10	D   3 283	D   534	D 141	c 71	D 9.2	D 10.4
3322	BYRON, MN	10	3 203	334	141	71	9.2	10.4
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
	CAMBRIDGE, MN							
53	Real estate & rental & leasing	9	1 859	305	69	28	89.2	_
531	Real estate	7	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	CANNON FALLS, MN							
53	Real estate & rental & leasing	11	1 978	505	52	33	65.4	5.9
531	Real estate	8	D	D	D	а	D	D
532	Rental & leasing services	3	D	D	D	b	D	D
	CHAMPLIN, MN							
<b>53</b> 531	Real estate & rental & leasing	7 4	<b>2 321</b> D	<b>415</b>	<b>91</b> D	<b>32</b> a	<b>38.5</b> D	_ D
532	Rental & leasing services	3	D	D	D	a	D	D
002	CHANHASSEN, MN *							
53	Real estate & rental & leasing	24	11 754	2 089	467	110	24.5	19.6
531	Real estate	21	D	D	D	b	D	D
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10	3 781 3 781	312 312	64 64	27 27	42.7 42.7	7.1 7.1
531210	Offices of real estate agents & brokers	10	3 781	312	64	27	42.7	7.1
532	Rental & leasing services	3	D	D	D	b	D	D
	CHANHASSEN, MN (CARVER COUNTY PART) *							
53	Real estate & rental & leasing	23	D	D	D	C	D	D
531 5312	Real estate Offices of real estate agents & brokers	20 10	D 3 781	D   312	D 64	b 27	D 42.7	7.1
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10 10	3 781 3 781 3 781	312 312 312	64 64	27 27 27	42.7 42.7 42.7	7.1 7.1 7.1
532	Rental & leasing services	3	D	D	D	b	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

Tollowed by	y ", see Appendix Dj	1					ı	
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish-			First-quarter	for pay period	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	including March 12 (number)	trative records1	Estimated <sup>2</sup>
-	CHANHASSEN, MN (HENNEPIN COUNTY PART) *							,
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	CHASKA, MN							
53	Real estate & rental & leasing	16	13 805	4 547	992	130	25.6	.5
531	Real estate	12	13 030	4 321	921	96	26.2	.5
532	Rental & leasing services	4	775	226	71	34	15.4	_
	CHISHOLM, MN							
53	Real estate & rental & leasing	4	D	D	D	b	D	D
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	b	D	D
	CIRCLE PINES, MN							
53	Real estate & rental & leasing	7	2 272	309	77	31	14.3	1.0
531	Real estate	4	1 649	203	47	8	19.6	_
532	Rental & leasing services	3	623	106	30	23	_	3.7
	CLOQUET, MN							
53	Real estate & rental & leasing	10	D	D	D	b	D	D
531	Real estate	8	2 554	117	27	17	28.8	36.3
532	Rental & leasing services	2	D	D	D	b	D	D
	COLD SPRING, MN							
53	Real estate & rental & leasing	4	1 492	199	45	18	100.0	_
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	COLUMBIA HEIGHTS, MN							
53	Real estate & rental & leasing	21	6 729	1 181	285	100	15.6	6.1
531	Real estate	15	4 429	765	177	52	23.8	4.0
532	Rental & leasing services	6	2 300	416	108	48	_	10.1
	COOL DADIDO MA							
	COON RAPIDS, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>58</b> 46	<b>25 843</b> 18 113	<b>4 742</b> 2 119	<b>1 084</b> 464	<b>293</b> 144	<b>30.6</b> 41.4	<b>13.1</b> 18.6
5311	Lessors of real estate	15	7 345	576	140	58	42.4	23.2
53111 531110	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	10 10	5 761 5 761	456 456	109 109	46 46	51.0 51.0	23.4 23.4
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	22 22	8 132 8 132	939 939	169 169	63 63	49.0 49.0	.2 .2 .2
531210 532	Offices of real estate agents & brokers	22 12	8 132 7 730	939	169 620	63 149	49.0 5.2	.2
	CORCORAN, MN							
<b>53</b> 531	Real estate & rental & leasing	3	<b>1 135</b> 1 135	<b>124</b> 124	<b>22</b> 22	<b>4</b> 4	<b>D</b>	<b>36.1</b> 36.1
501		3	1 100	124	22	4		30.1
	COTTAGE GROVE, MN							
53	Real estate & rental & leasing	19	7 194	1 068	252	77	31.0	1.6
531	Real estate	15	5 826	800	197	43	34.9	2.0
532	Rental & leasing services	4	1 368	268	55	34	14.4	-

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lollowed b	y ", see Appendix Dj						ı	
						Paid employees for pay	Percent o	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	CROOKSTON, MN							
53		5	926	205	41	20	83.7	
531	Real estate & rental & leasing	3	D D	203 D	D	20 a	<b>03.</b> 7	_ D
532	Rental & leasing services	2	D	D	D	а	D	D
302	Tiental a leasing services					a		
	CRYSTAL, MN							
53	Real estate & rental & leasing	22	12 413	1 790	339	137	26.5	7.8
531	Real estate	14	9 095	1 108	186	72	26.2	5.9
532	Rental & leasing services	8	3 318	682	153	65	27.5	12.9
	DAYTON, MN *							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	DAYTON, MN (HENNEPIN COUNTY PART) *							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	DEEPHAVEN, MN							
53	Real estate & rental & leasing	18	6 316	689	171	49	21.5	17.7
531	Real estate	17	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	13 13 13	5 816 5 816 5 816	499 499 499	111 111 111	40 40 40	20.5 20.5 20.5	17.7 17.7 17.7
	DELANO, MN							
53	Real estate & rental & leasing	4	D	D	D	b	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	3	D	D	D	b	D	D
	DETROIT LAKES, MN							
53	Real estate & rental & leasing	25	4 929	807	185	61	31.9	16.6
531	Real estate	19	D	D	D	b	D	D
532	Rental & leasing services	6	D	D	D	b	D	D
	DILWORTH, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	DULUTH, MN							
53	Real estate & rental & leasing	109	54 856	11 303	2 503	694	34.8	16.3
531	Real estate	79	41 464	7 870	1 793	463	37.7	17.6
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	39 22 22	23 248 8 838 8 838	2 963 840 840	675 190 190	167 59 59	45.1 29.9 29.9	11.3 24.0 24.0
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	13 13	13 612 13 612	2 072 2 072	471 471	102 102	51.7 51.7	3.7 3.7
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	28 28 28	12 272 12 272	1 445 1 445	335 335	86 86	33.1 33.1	25.6 25.6
531210 5313	Activities related to real estate	12	12 272 5 944	1 445 3 462	335 783	86 210	33.1 18.5	25.6 25.4
532	Rental & leasing services	30	13 392	3 433	710	231	25.7	12.6
5322 53223 532230	Consumer goods rental	18 14 14	D 3 057 3 057	D 736 736	D 168 168	c 108 108	D 21.4 21.4	D 44.7 44.7
					.50	. 30		

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

- Iollowed b	y *, see Appendix Dj					Doid	Porcont of	of revenue—
						Paid employees for pay	reicent	i revenue—
NAICS code	Geographic area and kind of business	Establish-			First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
-	EAGAN, MN		<u></u>					
53	Real estate & rental & leasing	69	56 310	8 321	1 894	367	16.9	2.9
531	Real estate	48	26 890	4 102	869	194	23.9	4.1
5311 53111	Lessors of real estate	17 12	16 034 12 895	1 548 914	364 232	99 71	29.5 24.4	_
531110	Lessors of residential buildings & dwellings.	12	12 895	914	232	71	24.4	_
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	17 17	7 526 7 526	1 090 1 090	192 192	45 45	16.4 16.4	2.4 2.4
531210	Offices of real estate agents & brokers	17	7 526	1 090	192	45	16.4	2.4
5313 532	Activities related to real estate	14 21	3 330 29 420	1 464 4 219	313 1 025	50 173	13.6 10.5	27.7
00 <u>L</u>		21	25 420	4 210	1 020	170	10.0	1.0
	EAST BETHEL, MN		_	_				
<b>53</b> 531	Real estate & rental & leasing	<b>4</b> 3	<b>D</b> D	<b>D</b>	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
532	Rental & leasing services	1	D	D	D	а	D	D
	EAST GRAND FORKS, MN							
53	Real estate & rental & leasing	7	2 140	586	150	45	52.1	42.2
531	Real estate	4	2 140 D	D	1 <b>30</b>	<b>45</b> b	<b>52.1</b>	<b>42.2</b> D
532	Rental & leasing services	3	D	D	D	а	D	D
	EDEN PRAIRIE, MN							
53	Real estate & rental & leasing	96	399 507	68 402	16 932	1 562	3.1	3.1
531 5311	Real estate  Lessors of real estate	71 17	D 56 436	D   4 359	D 1 006	e 123	D 3.3	D 2.1
53111 531110	Lessors of residential buildings & dwellings.  Lessors of residential buildings & dwellings.	10 10	3 369 3 369	4 339 452 452	61 61	31 31	46.6 46.6	18.1 18.1
5312	Offices of real estate agents & brokers	38 38	20 324 20 324	2 171 2 171	331	84	28.1	.7
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	38	20 324	2 171	331 331	84 84	28.1 28.1	.7 .7
5313 53131	Activities related to real estate	16 10	D 18 037	D 9 501	D 2 543	c 214	D 13.6	D 61.4
532	Rental & leasing services	21	291 984	49 458	12 471	1 061	.3	_
	EDINA, MN							
53	Real estate & rental & leasing	199	166 917	33 590	8 294	1 253	20.1	8.0
531	Real estate	172	131 473	23 483	5 844	952	24.7	9.0
5311 53111	Lessors of real estate	48 35	58 581 34 946	4 504 2 852	1 380 913	364 299	12.3 20.3	14.6 18.5
531110	Lessors of residential buildings & dwellings.  Lessors of residential buildings & dwellings.	35	34 946	2 852	913	299	20.3	18.5
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	68 68	49 716 49 716	6 559 6 559 6 559	1 245 1 245	234 234 234	37.9 37.9 37.9	3.0 3.0 3.0
531210 5313	Offices of real estate agents & brokers	68 56	49 716 23 176	12 420	1 245 3 219	354	27.4	7.6
53131 531311	Real estate property managers Residential property managers	41 23	18 971 6 640	10 173 3 783	2 702 941	306 159	24.7 22.7	6.4 7.3
531312	Nonresidential property managers	18	12 331	6 390	1 761	147	25.8	6.0
532	Rental & leasing services	24	D	D	D	C	D	D
5322	Consumer goods rental	12	6 622	2 049	376	108	.6	.8
53 531	Real estate & rental & leasing	23	9 944	1 117	271	111	26.5	8.0
531 5311	Real estate  Lessors of real estate	20 10	8 535 D	791 D	188 D	81 b	27.2 D	9.3 D
532	Rental & leasing services	2	D	D	D	b	D	D
	ELY, MN							
53	Real estate & rental & leasing	12	2 736	703	103	45	70.7	.7
531	Real estate	6	D D	D	D	a	D	D
532	Rental & leasing services	6	D	D	D	b	D	D
			D 1					

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

followed by	y *, see Appendix D]						D	
NAICS code	Geographic area and kind of business	Establish-	_		First-quarter	Paid employees for pay period including	From adminis-	f revenue—
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	EVELETH, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	FAIRMONT, MN							
53	Real estate & rental & leasing	14	3 767	683	121	44	35.6	18.2
531	Real estate	10	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D
	FALCON HEIGHTS, MN							
53	Real estate & rental & leasing	3	702	35	4	3	90.5	9.5
531	Real estate	2	D D	D D	D	a	<b>50.5</b>	9.5 D
532	Rental & leasing services	1	D	D	D	а	D	D
502	Tonial a loading solvies					u		
	FARIBAULT, MN							
53	Real estate & rental & leasing	22	6 236	732	166	78	42.0	24.9
531	Real estate	18	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D
	FARMINGTON, MN							
53	Real estate & rental & leasing	7	1 228	150	33	21	5.3	14.4
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	FERGUS FALLS, MN							
53	Real estate & rental & leasing	22	5 045	760	203	56	38.6	19.8
531	Real estate	17	4 036	595	165	41	34.4	13.7
5311 532	Lessors of real estate	10	D   1 009	D   165	D 38	b 15	D 55.5	D 44.5
332	Rental & leasing services	3	1 009	103	30	13	33.3	44.5
	FOREST LAKE, MN							
53	Real estate & rental & leasing	18	5 777	881	237	92	63.7	6.9
531	Real estate	15	5 135	699	191	70	59.2	7.8
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	10 10 10	3 872 3 872 3 872	455 455 455	110 110 110	36 36 36	56.3 56.3 56.3	_
532	Rental & leasing services	3	642	182	46	22	100.0	_
	FRIDLEY, MN							
53	Real estate & rental & leasing	27	31 879	3 469	825	177	32.4	9.9
531	Real estate	23	D	D	D	С	D	D
5311	Lessors of real estate	10	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D
	GLENCOE, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	4	D	D	D	а	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	GLENWOOD, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

- Iollowed b	y -, see Appendix DJ					Paid	Percent (	of revenue —
NAICS						employees for pay	1 Grociii (	, revenue
code	Geographic area and kind of business	Establish-			First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	GOLDEN VALLEY, MN							
53	Real estate & rental & leasing	59	68 047	9 700	2 143	278	8.3	8.1
531	Real estate	52	25 344	5 633	1 218	192	18.6	21.6
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	22 15	10 606 7 359	1 282 743	245 183	58 46	29.1 39.9	16.7 10.7
531110 5312	Lessors of residential buildings & dwellings  Offices of real estate agents & brokers	15 11	7 359 3 704	743 466	183 58	46 20	39.9 32.3	10.7 2.4
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	11	3 704 3 704	466 466	58 58	20 20	32.3 32.3	2.4 2.4
5313	Activities related to real estate	19	11 034	3 885	915	114	3.8	32.9
53131 532	Real estate property managers	13 7	8 169 42 703	2 489 4 067	619 925	78 86	5.2 2.2	31.4
302	·	,	42 700	4 007	323	00	2.2	
F2	GOODVIEW, MN				ъ.			
<b>53</b> 531	Real estate & rental & leasing	2 1	<b>D</b> D	<b>D</b>	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
532	Rental & leasing services	1	D	D	D	a	D	D
002	·		5		J	u	5	
50	GRAND RAPIDS, MN	04	5 004	700	400		20.0	4.7
<b>53</b> 531	Real estate & rental & leasing	<b>21</b> 16	<b>5 864</b> 5 131	<b>798</b> 701	<b>163</b> 144	<b>58</b> 35	<b>60.6</b> 57.6	<b>4.7</b> 3.3
532	Rental & leasing services	5	733	97	19	23	81.4	14.7
002	,		. 55	0.		20	0	
50	GRANITE FALLS, MN *					_		
<b>53</b> 531	Real estate & rental & leasing	<b>4</b> 3	<b>D</b> 688	<b>D</b>   58	<b>D</b> 15	<b>a</b> 8	<b>D</b>	<b>D</b> 30.4
532	Rental & leasing services	1	D	D	D	a	D	D
002								
50	GRANITE FALLS, MN (CHIPPEWA COUNTY PART) *					_		
<b>53</b> 531	Real estate & rental & leasing	1	<b>D</b> D	<b>D</b>	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
	GRANITE FALLS, MN (YELLOW MEDICINE COUNTY PART) *							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	HAM LAKE, MN							
F0	·	7	0.050	252	01	04	16.5	
<b>53</b> 531	Real estate & rental & leasing	6	<b>2 253</b> D	<b>353</b> D	<b>91</b> D	<b>24</b> a	<b>16.5</b>	. <b>4</b> D
532	Rental & leasing services	1	D	D	D	а	D	D
	HASTINGS, MN *							
53	Real estate & rental & leasing	28	16 424	1 870	368	95	19.9	8.0
531	Real estate	23	15 212	1 638	322	65	18.5	8.6
5311	Lessors of real estate	13	13 329	1 234	289	46	16.2	8.8
532	Rental & leasing services	5	1 212	232	46	30	36.7	_
	HASTINGS, MN (DAKOTA COUNTY PART) *							
53	Real estate & rental & leasing	28	16 424	1 870	368	95	19.9	8.0
531 5311	Real estate  Lessors of real estate	23 13	15 212 13 329	1 638 1 234	322 289	65 46	18.5 16.2	8.6 8.8
532	Rental & leasing services	5	1 212	232	289 46	30	36.7	- 0.0
	HERMANTOWN, MN							
53	Real estate & rental & leasing	6	1 797	263	58	14	8.7	29.7
531	Real estate	3	748	89	19	3	D.7	71.4
532	Rental & leasing services	3	1 049	174	39	11	D	_
JU2	Tronal a leading services	31	1 049 1	1/4	39	11		. –

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

Tollowed by	y ", see Appendix D]							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent of From	of revenue—
code	· ·	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	HIBBING, MN							
53	Real estate & rental & leasing	16	16 707	1 596	394	70	26.4	1.6
531	Real estate	12	11 062	1 178	300	47	29.9	2.4
532	Rental & leasing services	3	D	D	D	а	D	D
	HOPKINS, MN							
53	Real estate & rental & leasing	35	27 448	4 957	1 310	269	15.3	5.6
531 5311	Real estate  Lessors of real estate	30 15	18 151 11 681	3 294 1 462	792 350	226 133	12.4 8.1	8.4 7.0
53111 531110	Lessors of residential buildings & dwellings.  Lessors of residential buildings & dwellings.	11 11	10 795 10 795	877 877	216 216	73 73	7.2 7.2	7.5 7.5 7.5
532	Rental & leasing services	5	9 297	1 663	518	43	21.1	_
	HUGO, MN							
53	Real estate & rental & leasing	4	2 427	825	169	22	16.8	15.3
531	Real estate	4	2 427	825	169	22	16.8	15.3
	HUTCHINSON, MN							
53	Real estate & rental & leasing	19	6 780	792	144	56	71.7	4.4
531	Real estate	16	D	D	D	b	D	D
532	Rental & leasing services	3	1 430	275	44	18	D	_
	INDEPENDENCE, MN							
53	Real estate & rental & leasing	3	365	68	6	4	83.6	16.4
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	INTERNATIONAL FALLS, MN							
53	Real estate & rental & leasing	10	D	D	D	b	D	D
531	Real estate	5	1 060	147	31	9	100.0	_
532	Rental & leasing services	5	D	D	D	а	D	D
	INVER GROVE HEIGHTS, MN							
53	Real estate & rental & leasing	10	10 539	742	170	66	48.3	1.8
531	Real estate	6	9 390	592	130	39	54.3	.6
532	Rental & leasing services	4	1 149	150	40	27	_	11.7
	JACKSON, MN							
53	Real estate & rental & leasing	3	520	65	12	7	42.1	57.9
531	Real estate	3	520	65	12	7	42.1	57.9
	JORDAN, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	KASSON, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
	LA CRESCENT, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D

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rst-quarter payroll (\$1,000)  D D D D T D D D D D D D D	Paid employees for pay period including March 12 (number)	From administrative records1	Estimated <sup>2</sup> D D D
payroll (\$1,000)	period including March 12 (number)	administrative records¹	<b>D</b> D D
D D D T D D D	a a a	D D D D	D D
D D D T D D D	a a a	D D D D	D D
D D D T D D	a <b>a</b> a	<b>D</b> D	D <b>D</b>
<b>D</b> D T	<b>a</b> a	<b>D</b>	D
D D <b>7</b> D	а	D	
D D <b>7</b> D	а	D	
7 D			
<b>7</b> D	a		D
D		D	D
D	[		
	<b>2</b> a	<b>81.5</b> D	<b>18.5</b>
	a	D	D
207	444	04.7	
<b>397</b> 170	<b>111</b> 39	<b>31.7</b> 38.8	<b>8.9</b> 9.0
99 99	18 18	30.2 30.2	
			8.6
В			D
D	a	D	D
51	13	65.6	_
D	а	D	D
23	4	D	_
51	13	65.6	_
	a		D
23	4	D	_
			<b>2.5</b> D
			D
23	12	60.2	.3
17	7	38.9	.5
6	5	100.0	_
52	20	22.7	2.3
52	20	22.7	2.3
			1
757	170	0.0	
<b>757</b>	<b>172</b>	<b>9.3</b> D	
	99 227 D D 51 D 23 51 D 23 17 6	99 18 227 72  D a a D a a  51 13 D a a 23 4  51 13 D b  23 4  80 33 D a a D b  23 12 17 7 6 5	99 18 30.2 227 72 17.6  D a D D a D  51 13 65.6 D a D 23 4 D  80 33 87.0 D D D  80 D D  23 12 60.2 17 7 38.9 6 5 100.0

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

lollowed b	y ", see Appendix Dj							
NAIÇS	Geographic area and kind of business					Paid employees for pay period	Percent of	of revenue —
code	2003.4	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	LITTLE FALLS, MN							
53	Real estate & rental & leasing	8	3 786	471	91	32	32.6	_
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	3	1 463	341	61	22	D	_
	LONG PRAIRIE, MN							
53	Real estate & rental & leasing	5	677	128	21	15	47.9	9.7
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	LUVERNE, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	MAHTOMEDI, MN							
53	Real estate & rental & leasing	9	2 346	652	130	28	45.4	16.6
531	Real estate	9	2 346	652	130	28	45.4	16.6
	MANKATO, MN *							
53	Real estate & rental & leasing	57	28 537	6 076	1 252	333	37.6	7.6
531 5311	Real estate	46 30	D   15 538	D 2 237	D 453	e 149	D 46.3	7.8
53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	12 12	8 122 8 122	725 725	148 148	64 64	42.3 42.3	-
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	11 11	4 435 4 435	816 816	200 200	65 65	57.1 57.1	27.2 27.2
531120	Rental & leasing services	10	4 433 D	D	200 D	b	57.1 D	27.2 D
	MANKATO, MN (BLUE EARTH COUNTY PART) *							
53	Real estate & rental & leasing	57	28 537	6 076	1 252	333	37.6	7.6
531	Real estate	46	D	D	D	е	D	D
5311 53111	Lessors of real estate	30 12	15 538 8 122	2 237 725	453 148	149 64	46.3 42.3	7.8
531110 53112	Lessors of residential buildings & dwellings	12 11	8 122 4 435	725 816	148 200	64 65	42.3 57.1	27.2
531120 532	Lessors of nonresidential buildings (except miniwarehouses)	11 10	4 435 D	816 D	200 D	65 b	57.1 D	27.2 D
552	Rental & leasing services	10			Ь	b		
	MAPLE GROVE, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>31</b> 23	<b>14 599</b> 12 651	1 <b>607</b> 1 203	<b>353</b> 257	<b>130</b> 64	<b>34.9</b> 37.9	<b>14.3</b> 16.5
5312	Offices of real estate agents & brokers	13	7 539	672	142	39	52.0	6.9
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	13 13	7 539 7 539	672 672	142 142	39 39	52.0 52.0	6.9 6.9
532	Rental & leasing services	8	1 948	404	96	66	15.7	-
	MAPLEWOOD, MN							
53	Real estate & rental & leasing	52	25 820	3 877	941	234	23.2	7.6
531 5311	Real estate	39 14	19 760 9 877	2 473   946	663 226	151 54	21.7 11.8	8.8 14.2
5312	Offices of real estate agents & brokers	19	8 210	826	189	42	29.3	.8
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	19 19	8 210 8 210	826 826	189 189	42 42	29.3 29.3	.8 .8
532	Rental & leasing services	13	6 060	1 404	278	83	28.2	3.6
	MARSHALL, MN							
53	Real estate & rental & leasing	21	D	D	D	b	D	D
531	Real estate	18	4 585	494	96	51	52.0	4.4
5311	Lessors of real estate	11	3 171	335	81	42	41.4	1.9
532	Rental & leasing services	3	DI	DΙ	D	b	D	l D

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	y ", see Appendix Dj							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent of	of revenue—
code	designaphile area and kind of basiness	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	MEDINA, MN							
53	Real estate & rental & leasing	4	4 479	588	116	22	57.6	_
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	b	D	D
	MELROSE, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	MENDOTA HEIGHTS, MN							
53	Real estate & rental & leasing	10	32 728	4 988	1 873	56	4.8	.6
531	Real estate	7	32 301	4 817	1 848	47	4.3	.1
532	Rental & leasing services	2	D	D	D	а	D	D
	MINNEAPOLIS, MN							
53	Real estate & rental & leasing	518	587 756	121 355	29 289	4 246	12.4	7.9
531 5311	Real estate	432 212	463 805 294 067	92 977 23 383	23 041 5 399	3 162 1 286	14.6 14.3	7.8 8.5
53111 531110	Lessors of residential buildings & dwellings	133 133	117 542 117 542	14 690 14 690	3 433 3 433	947 947	19.6 19.6	14.4 14.4
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	69 69	172 519 172 519	7 868 7 868	1 754 1 754	311 311	10.0 10.0	3.9 3.9
5312 53121	Offices of real estate agents & brokers	89 89	43 479 43 479	10 632 10 632	1 777 1 777	283 283	25.7 25.7	11.9 11.9
531210	Offices of real estate agents & brokers	89	43 479	10 632	1 777	283	25.7	11.9
5313 53131 531311	Activities related to real estate Real estate property managers Recidential property managers	131 92 53	126 259 74 097 34 800	58 962 34 741 14 342	15 865 8 609 3 397	1 593 1 115 613	11.7 16.3 28.0	4.8 7.8 8.9
531312	Residential property managers Nonresidential property managers	39	39 297	20 399	5 212	502	5.9	6.8
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	15 15	36 193 36 193	18 832 18 832	5 827 5 827	363 363	1.4 1.4	_
53139 531390	Other activities related to real estate Other activities related to real estate	24 24	15 969 15 969	5 389 5 389	1 429 1 429	115 115	13.7 13.7	1.7 1.7
532	Rental & leasing services	82	112 484	26 568	5 917	997	4.4	5.6
5322 53223	Consumer goods rental	42 30	16 643 10 624	3 867 2 204	916 548	316 252	23.3 7.6	3.2 4.6
532230 5324	Video tape & disk rental	30 23	10 624 43 015	2 204 17 264	548 3 799	252 476	7.6 1.7	4.6 13.5
53249 532490	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	16 16	38 869 38 869	16 445 16 445	3 655 3 655	463 463	1.0 1.0	14.9 14.9
	MINNETONKA, MN							
53	Real estate & rental & leasing	98	188 769	24 060	6 337	786	8.3	1.8
531	Real estate	79	D	D	D	f	D	D
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	28 16	21 241 15 658	1 657 1 060 1 060	407 250 250	113 82 82	28.5 32.3	2.1
5312	Offices of real estate agents & brokers	16 21	15 658 10 834	1 358	319	68	32.3 46.5	.7
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	21 21	10 834 10 834	1 358 1 358	319 319	68 68	46.5 46.5	_
5313 53131 531312	Activities related to real estate Real estate property managers Nonresidential property managers	30 21 14	D 10 701 6 577	D 6 478 4 051	D 1 691 1 069	e 298 118	D 23.6 11.3	D 26.2 40.6
532	Rental & leasing services	17	141 376	12 549	3 122	216	.9	40.6
5322	Consumer goods rental	12	D	D	D	b	D	D
	MINNETRISTA, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
	MONTEVIDEO, MN							
53	Real estate & rental & leasing	8	1 005	220	49	33	100.0	_
531	Real estate	7	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

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- Iollowed b	y -, see Appendix Dj					Paid	Percent o	of revenue —
						employees for pay	1 GIGGIII G	revenue
NAICS code	Geographic area and kind of business	Establish-			First-guarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
	MONTGOMERY, MN							
53	Real estate & rental & leasing	3	210	60	15	8	54.3	45.7
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	MONTICELLO, MN							
53	Real estate & rental & leasing	12	3 758	366	74	30	51.5	3.4
531	Real estate	10	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	MOORHEAD, MN							
53	Real estate & rental & leasing	33	D	D	D	С	D	D
531	Real estate	27	D	D	D	b	D	D
5311	Lessors of real estate	20	D D	D D	D	þ	D	D D
53111 531110	Lessors of residential buildings & dwellings.	13 13	D	D	D D	b b	D D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	MORA, MN							
53	Real estate & rental & leasing	7	D	D	D	b	D	D
531	Real estate	5	1 225	384	95	23	58.4	41.6
532	Rental & leasing services	2	D	D	D	а	D	D
	MORRIS, MN							
53	Real estate & rental & leasing	11	D	D	D	а	D	D
531	Real estate	11	D	D	D	а	D	D
	MOUND, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	MOUNDS VIEW, MN							
53	Real estate & rental & leasing	10	2 599	469	113	49	2.8	13.7
531	Real estate	5	1 349	147	37	17	1.9	14.4
532	Rental & leasing services	5	1 250	322	76	32	3.8	13.0
	NEW BRIGHTON, MN							
53	Real estate & rental & leasing	28	14 618	2 192	502	92	47.3	5.3
531	Real estate	22	9 202	1 144	268	54	60.3	8.4
532	Rental & leasing services	6	5 416	1 048	234	38	25.4	_
	NEW HOPE, MN							
53	Real estate & rental & leasing	17	7 800	1 647	402	79	29.6	24.0
531	Real estate	13	5 177	972	252	40	44.5	6.3
532	Rental & leasing services	4	2 623	675	150	39	_	58.9
	NEWPORT, MN							
53	Real estate & rental & leasing	3	1 200	334	78	17	100.0	_
531	Real estate	1	D D	D D	7 <b>0</b>	a	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
			-	-	_			
	NEW PRAGUE, MN *							
53	Real estate & rental & leasing	6	3 546	205	19	15	42.7	_
531	Real estate	3	3 188	155	14	5	D	_
532	Rental & leasing services	3	D	Р	D	а	D	D

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- Iollowed b	y , see Appendix D						1	
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	NEW PRAGUE, MN (LE SUEUR COUNTY PART) *							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	NEW PRAGUE, MN (SCOTT COUNTY PART) *							
53	Real estate & rental & leasing	5	D	D	D	а	D	D
531	Real estate	3	3 188	155	14	5	D	_
532	Rental & leasing services	2	D	D	D	а	D	D
	NEW ULM, MN							
<b>53</b> 531	Real estate & rental & leasing	13 12	<b>7 139</b> D	<b>1 017</b>	<b>264</b> D	<b>46</b> b	<b>38.8</b> D	<b>8.1</b> D
532	Rental & leasing services	1	D	D	D	a	D	D
302			5		J	u		
E2	NORTH BRANCH, MN	11	2 410	246	E9	26	71.6	2.0
<b>53</b> 531	Real estate & rental & leasing	9	<b>2 410</b> D	<b>246</b> D	<b>53</b> D	<b>26</b> a	<b>71.6</b> D	<b>2.0</b> D
532	Rental & leasing services	2	D	D	D	а	D	D
	NORTHFIELD, MN *							
53	Real estate & rental & leasing	14	D	D	D	b	D	D
531	Real estate	9	D	D	D	а	D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	NORTHFIELD, MN (RICE COUNTY PART) *							
53	Real estate & rental & leasing	14	D	D	D	b	D	D
531	Real estate	9	D	D	D	a	D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	NORTH MANKATO, MN *							
<b>53</b> 531	Real estate & rental & leasing	<b>12</b>	<b>2 641</b> D	<b>451</b> D	<b>95</b> D	<b>37</b> b	<b>31.1</b> D	<b>16.4</b> D
532	Rental & leasing services	3	D	D	D	a	D	D
53	NORTH MANKATO, MN (NICOLLET COUNTY PART) *  Real estate & rental & leasing	12	2 641	451	95	37	31.1	16.4
531	Real estate	9	D D	D	D	b	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	NORTH OAKS, MN							
53	Real estate & rental & leasing	6	1 028	255	63	24	44.5	_
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	NORTH ST. PAUL, MN							
53	Real estate & rental & leasing	9	4 482	371	74	28	85.5	_
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	OAKDALE, MN							
53	Real estate & rental & leasing	18	7 340	1 399	322	80	24.9	3.9
531	Real estate	13	5 139	799	183	47	34.1	5.6
532	Rental & leasing services	4	D	D	D	b	D	D

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tollowed b	y ", see Appendix Dj							
NAICS	Geographic area and kind of business					Paid employees for pay		of revenue—
code	deographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	OAK GROVE, MN *							
53	Real estate & rental & leasing	5	1 137	449	53	23	37.7	6.0
531	Real estate	4	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	OAK PARK HEIGHTS, MN							
53	Real estate & rental & leasing	7	3 117	156	28	16	85.5	3.8
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	OLIVIA, MN							
53	Real estate & rental & leasing	3	761	214	48	14	D	_
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	ORONO, MN							
53	Real estate & rental & leasing	14	3 300	1 013	180	31	33.3	14.3
531	Real estate	11	D	D	D	b	D	D
532	Rental & leasing services	3	433	118	19	7	D	62.1
	OSSEO, MN							
53	Real estate & rental & leasing	6	8 826	472	156	24	25.0	.5
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	OWATONNA, MN							
53	Real estate & rental & leasing	16	D	D	D	С	D	D
531	Real estate	13	D	D	D	С	D	D
532	Rental & leasing services	3	1 714	204	57	14	D	_
	PARK RAPIDS, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	7	D	D	D	а	D	D
	PINE CITY, MN							
53	Real estate & rental & leasing	13	3 329	347	87	45	6.0	10.7
531	Real estate	10	D	D	D	b	D	D
532	Rental & leasing services	3	298	66	12	8	D	-
	PIPESTONE, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	PLAINVIEW, MN							
53	Real estate & rental & leasing	3	301	23	4	1	92.4	7.6
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	a	D	D

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- Ioliowed b	y *, see Appendix Dj						D	
						Paid employees	Percent	of revenue —
NAICS code	Geographic area and kind of business	Establish-			First-guarter	for pay period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
	PLYMOUTH, MN	. ,	, , ,	, , ,				
53	Real estate & rental & leasing	93	93 386	11 906	3 062	427	14.4	3.9
531	Real estate	79	51 589	7 086	1 553	269	25.3	6.5
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	24 15	18 785 16 050	1 466 1 358	303 273	72 62	31.9 26.5	2.5 2.5
531110	Lessors of residential buildings & dwellings	15	16 050	1 358	273	62	26.5	2.5
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	43 43	28 551 28 551	2 804 2 804	572 572	111 111	23.0 23.0	9.0 9.0
531210 5313	Offices of real estate agents & brokers	43 12	28 551 4 253	2 804 2 816	572 678	111 86	23.0 11.9	9.0 7.4
53131 532	Real estate property managers	11	D D	D D	D D	b c	D D	D D
332		13			D	C		
50	PRINCETON, MN *	_				_	_	
<b>53</b> 531	Real estate & rental & leasing	7 6	<b>D</b> 994	D   130	<b>D</b> 28	a 11	<b>D</b> 57.6	D -
532	Rental & leasing services	1	D	D	D	а	D	D
	PRINCETON, MN (MILLE LACS COUNTY PART) *							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	6	994	130	28	11	57.6	_
532	Rental & leasing services	1	D	D	D	а	D	D
	PRIOR LAKE, MN							
53	Real estate & rental & leasing	15	6 120	624	132	53	41.2	5.8
531	Real estate	11	4 604	371	79	22	39.2	7.8
532	Rental & leasing services	4	1 516	253	53	31	47.0	_
	PROCTOR, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	RAMSEY, MN							
53	Real estate & rental & leasing	10	1 313	293	73	31	63.6	_
531	Real estate	5	717	162	41	6	84.5	_
532	Rental & leasing services	5	596	131	32	25	38.4	_
	RED WING, MN							
53	Real estate & rental & leasing	22	8 239	1 003	210	58	28.2	11.6
531	Real estate	15	5 100	420	81	26	38.8	12.8
532	Rental & leasing services	7	3 139	583	129	32	10.9	9.7
002			0 .00		.20	02	.0.0	0
	REDWOOD FALLS, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>18</b> 16	<b>1 401</b>	147 D	<b>24</b> D	24	<b>86.2</b> D	<b>13.8</b>
5311	Lessors of real estate	13	964	92	13	a 13	80.0	20.0
53111 531110	Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	10 10	791 791	78 78	12 12	10 10	83.4 83.4	16.6 16.6
532	Rental & leasing services	2	D	D	D	а	D	D
	RICHFIELD, MN							
53	Real estate & rental & leasing	36	34 357	5 206	1 218	367	6.9	11.0
531	Real estate	28	D	D	D	е	D	D
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	26 18	D 19 934	D 1 616	D 379	c 111	D 6.3	D 7.6
531110	Lessors of residential buildings & dwellings	18	19 934   D	1 616 D	379 D	111 b	6.3 D	7.6 D
532	Rental & leasing services	81	וט	וט	D	D	ט	ט

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	7 -, see Appendix Dj					Paid	Percent of	of revenue—
NAICS						employees for pay		
code	Geographic area and kind of business	Establish-	_		First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	ROBBINSDALE, MN							
53	Real estate & rental & leasing	12	4 119	386	86	29	32.4	6.4
531	Real estate	10	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	ROCHESTER, MN							
53	Real estate & rental & leasing	111	71 246	9 433	2 149	617	35.7	5.0
531	Real estate	88	56 144	6 080	1 423	383	44.1	5.3
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	36 22 22	34 138   D   D	2 083 D D	464 D D	143 c c	31.7 D D	5.1 D D
5312	Offices of real estate agents & brokers	33	D	D	D	b	D	D
53121 531210	Offices of real estate agents & brokers	33 33	D D	D D	D D	b b	D D	D D
5313	Activities related to real estate	19	D	D	D	С	D	D
532 5322	Rental & leasing services	23 14	15 102 D	3 353 D	726 D	234 c	4.4 D	4.1 D
3022	ROCKFORD, MN *	14			D	C		
F0	·		D	D			D	
<b>53</b> 531	Real estate & rental & leasing	1	D	D	<b>D</b> D	<b>а</b> а	D	<b>D</b>
	ROCKFORD, MN (WRIGHT COUNTY PART) *		_		_		_	
<b>53</b> 531	Real estate & rental & leasing	1	<b>D</b> D	<b>D</b> D	<b>D</b> D	a a	<b>D</b>	<b>D</b>
			-	-	_	_	_	
	ROSEAU, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>8</b> 5	<b>1 232</b> D	<b>154</b>	<b>36</b> D	<b>12</b> a	<b>28.2</b> D	<b>40.5</b> D
532	Rental & leasing services	3	D	D	D	a	D	D
-	, and the second		-	-		_	_	
	ROSEMOUNT, MN	_		244		40		
<b>53</b> 531	Real estate & rental & leasing	<b>5</b>	<b>1 724</b> D	<b>311</b> D	<b>47</b> D	<b>16</b> a	<b>36.3</b> D	<b>9.8</b> D
532	Rental & leasing services	1	D	D	D	а	D	D
	ROSEVILLE, MN							
53	Real estate & rental & leasing	81	133 207	19 836	4 434	824	7.8	4.2
531	Real estate	58	54 714	6 112	1 293	314	16.6	10.0
5311 53111	Lessors of real estate	25 15	38 848 11 891	2 185 803	419 189	134 66	10.7 28.9	7.4 21.4
531110	Lessors of residential buildings & dwellings	15	11 891	803	189	66	28.9	21.4
53112 531120	Lessors of nonresidential buildings (except miniwarehouses) Lessors of nonresidential buildings (except miniwarehouses)	10 10	26 957 26 957	1 382 1 382	230 230	68 68	2.7 2.7	1.2 1.2
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	18 18	9 472 9 472	785 785	184 184	40 40	28.1 28.1	15.1 15.1
531210	Offices of real estate agents & brokers	18	9 472	785	184	40	28.1	15.1
5313 532	Activities related to real estate	15 23	6 394 78 493	3 142 13 724	690 3 141	140 510	35.4 1.7	18.2
	ST. ANTHONY, MN *							
53	Real estate & rental & leasing	11	5 953	1 064	244	69	68.6	2.0
531	Real estate	9	D	D	D	b	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	ST. ANTHONY, MN (HENNEPIN COUNTY PART) *							
53	Real estate & rental & leasing	4	877	234	50	12	86.3	13.7
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

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lollowed b	y ", see Appendix D]						1	
NAICS code	Geographic area and kind of business	Establish-			First-quarter	Paid employees for pay period including	From adminis-	of revenue—
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	ST. ANTHONY, MN (RAMSEY COUNTY PART) *							
53	Real estate & rental & leasing	7	5 076	830	194	57	65.5	_
531	Real estate	6	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	ST. CHARLES, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	ST. CLOUD, MN *							
53	Real estate & rental & leasing	101	52 599	9 632	1 877	568	34.1	10.1
531	Real estate	83	42 858	7 257	1 468	434	39.2	8.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	34 20 20	23 116 D D	1 692 D D	309 D D	120 b b	29.8 D D	12.2 D D
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	12 12	14 495 14 495	1 222 1 222	193 193	60 60	24.7 24.7	.5 .5
5312 53121	Offices of real estate agents & brokers	22 22	10 626 10 626	1 464 1 464	292 292	95 95	54.4 54.4	4.4 4.4
531210 5313	Offices of real estate agents & brokers	22 27	10 626 9 116	1 464 4 101	292 867	95 219	54.4 45.4	4.4 3.9
53131 531311	Real estate property managers	18 14	6 339 D	3 339 D	727 D	191 c	35.2 D	5.3 D
532	Rental & leasing services	18	9 741	2 375	409	134	11.4	17.1
5322	Consumer goods rental	12	4 125	906	117	73	2.0	40.4
	ST. CLOUD, MN (BENTON COUNTY PART) *							
53	Real estate & rental & leasing	9	3 626	991	236	41	45.0	-
531	Real estate	6	D	D	D	b	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	ST. CLOUD, MN (STEARNS COUNTY PART) *							
53	Real estate & rental & leasing	92	48 973	8 641	1 641	527	33.3	10.8
531	Real estate	77	D	D	D	е	D	D
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	29 18 18	D D D	D D D	D D D	c b b	D D D	D D D
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	10 10	D D	D D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	22 22 22	10 626 10 626 10 626	1 464 1 464 1 464	292 292 292	95 95 95	54.4 54.4 54.4	4.4 4.4 4.4
5313 53131	Activities related to real estate	26 17	D D	D D	D D	c c	D D	D D
531311	Residential property managers	13	D	D	D	b	D	D
532 5322	Rental & leasing services  Consumer goods rental	15 10	D D	D D	D D	c b	D D	D D
	ST. FRANCIS, MN							
53	Real estate & rental & leasing	5	D	D	D	b	D	D
531	Real estate	4	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	ST. JAMES, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	ST. JOSEPH, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	рΙ	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

- Iollowed b	y -, see Appendix Dj					Paid	Percent o	of revenue —
NAICC						employees for pay	1 GIGGIII G	Tevende
NAICS code	Geographic area and kind of business	Establish-			First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	ST. LOUIS PARK, MN							
53	Real estate & rental & leasing	155	180 865	26 846	6 338	1 346	18.1	7.1
531	Real estate	134	142 120	22 327	5 381	1 160	21.9	8.9
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	80 49 49	107 271 35 559 35 559	8 550 3 428 3 428	1 922 796 796	466 260 260	16.0 27.3 27.3	4.3 5.8 5.8
53112	Lessors of nonresidential buildings (except miniwarehouses)	15	61 861	3 841	907	133	4.0	2.7
531120 53119	Lessors of nonresidential buildings (except miniwarehouses)	15 14	61 861 D	3 841 D	907 D	133 b	4.0 D	2.7 D
531190	Lessors of other real estate property	14	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	17 17 17	8 842 8 842 8 842	2 526 2 526 2 526	619 619 619	117 117 117	25.6 25.6 25.6	44.3 44.3 44.3
5313 53131	Activities related to real estate	37 28	26 007 24 185	11 251 10 271	2 840 2 638	577 545	45.2 47.3	15.8 17.0
531311 532	Residential property managers  Rental & leasing services	22 19	22 682 D	8 883 D	2 316 D	494 c	47.6 D	16.8 D
5322	Consumer goods rental	10	4 960	1 871	406	109	10.3	3.2
	ST. MICHAEL, MN							
53	Real estate & rental & leasing	5	D	D	D	b	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	3	1 014	102	26	16	D	-
	ST. PAUL, MN							
53	Real estate & rental & leasing	304	235 646	53 028	12 568	2 507	15.7	12.9
531	Real estate	245	176 766	38 342	9 198	1 920	18.1	14.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	126 86 86	106 572 67 226 67 226	14 011 7 154 7 154	3 454 1 810 1 810	730 416 416	15.7 13.0 13.0	17.3 24.8 24.8
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	35 35	37 734 37 734	6 715 6 715	1 610 1 610	302 302	19.4 19.4	3.9 3.9
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	43 43 43	20 633 20 633 20 633	3 660 3 660 3 660	852 852 852	149 149 149	28.1 28.1 28.1	4.4 4.4 4.4
5313 53131	Activities related to real estate	76 55	49 561 34 004	20 671 16 488	4 892 3 956	1 041 860	19.1 12.8	12.8 17.9
531311 531312	Residential property managers Nonresidential property managers	31 24	13 024 20 980	6 730 9 758	1 745 2 211	545 315	10.3 14.4	21.2 15.9
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	10 10	8 029 8 029	1 441 1 441	316 316	56 56	6.7 6.7	3.3 3.3
53139 531390 532	Other activities related to real estate Other activities related to real estate	11 11 55	7 528 7 528 51 820	2 742 2 742 13 187	620 620 2 982	125 125 566	61.0 61.0 9.6	4.0
5322	Rental & leasing services  Consumer goods rental	33	27 150	6 383	1 418	357	14.3	.5
53223 532230	Video tape & disk rental Video tape & disk rental	21 21	7 827 7 827	1 416 1 416	364 364	182 182	14.6 14.6	1.4 1.4
5324 53249 532490	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	11 10 10	18 403 D D	5 660 D D	1 307 D D	158 c c	3.4 D D	5.1 D D
	ST. PAUL PARK, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	ST. PETER, MN							
53	Real estate & rental & leasing	6	D	D	D	b	D	D
531	Real estate	4	D	D	D	b	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	SARTELL, MN *							
53	Real estate & rental & leasing	9	2 801	727	169	66	26.0	_
531	Real estate	5	1 972	552	122	34	36.9	_
532	Rental & leasing services	4	829	175	47	32	_	_

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lollowed by	y ", see Appendix Dj							
NAICS code	Geographic area and kind of business				<b>-</b>	Paid employees for pay period	From	f revenue—
		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	SARTELL, MN (BENTON COUNTY PART) *							
<b>53</b> 532	Real estate & rental & leasing	1 1	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b> a	<b>D</b>	<b>D</b>
	SARTELL, MN (STEARNS COUNTY PART) *							
53	Real estate & rental & leasing	8	D	D	D	b	D	D
531	Real estate	5	1 972	552	122	34	36.9	-
532	Rental & leasing services	3	D	D	D	b	D	D
	SAUK CENTRE, MN							
53	Real estate & rental & leasing	7	796	127	23	12	7.0	58.8
531	Real estate	3	331	25	7	6	-	88.5
532	Rental & leasing services	4	465	102	16	6	12.0	37.6
	SAUK RAPIDS, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	SAVAGE, MN							
53	Real estate & rental & leasing	9	2 444	488	84	31	8.0	_
531	Real estate	5	909	140	20	4	21.6	_
532	Rental & leasing services	4	1 535	348	64	27	_	-
	SHAKOPEE, MN							
53	Real estate & rental & leasing	27	9 055	1 207	267	86	30.1	18.2
531	Real estate	22	D	D	D	b	D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	SHOREVIEW, MN							
53	Real estate & rental & leasing	20	15 215	1 717	405	106	20.3	6.5
531	Real estate	19	D	D	D	С	D	D
532	Rental & leasing services	1	D	D	D	a	D	D
	SHOREWOOD, MN							
53	Real estate & rental & leasing	5	2 736	258	56	19	56.7	12.5
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	SLEEPY EYE, MN							
53	Real estate & rental & leasing	3	588	106	20	15	D	_
531	Real estate	3	588	106	20	15	D	-
	SOUTH ST. PAUL, MN							
53	Real estate & rental & leasing	13	3 398	735	169	60	49.5	20.6
531	Real estate	9	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D
	SPRING LAKE PARK, MN *							
53	Real estate & rental & leasing	5	2 027	766	165	45	28.2	3.0
531	Real estate	4	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

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10110110010	, see Appendix D							
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	SPRING LAKE PARK, MN (ANOKA COUNTY PART) *							
53	Real estate & rental & leasing	5	2 027	766	165	45	28.2	3.0
531	Real estate	4	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	STAPLES, MN *							
53	Real estate & rental & leasing	3	782	51	11	3	95.3	4.7
531	Real estate	3	782	51	11	3	95.3	4.7
	STAPLES, MN (TODD COUNTY PART) *							
<b>53</b> 531	Real estate & rental & leasing	<b>3</b>	<b>782</b> 782	<b>51</b> 51	<b>11</b> 11	<b>3</b>	<b>95.3</b> 95.3	<b>4.7</b> 4.7
	STEWARTVILLE, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D D	D D	D D	а	D	D D
532	Rental & leasing services	1	U	ם	D	а	D	
	STILLWATER, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>29</b> 25	<b>22 185</b> 20 462	<b>2 025</b> 1 649	<b>430</b> 371	<b>128</b> 105	<b>65.7</b> 67.8	<b>8.1</b> 8.6
5311	Lessors of real estate	14	4 216	390	64	31	27.0	41.8
532	Rental & leasing services	4	1 723	376	59	23	40.2	2.5
	THIEF RIVER FALLS, MN							
53	Real estate & rental & leasing	12	D	D	D	b	D	D
531 532	Real estate	8	D 1 436	D   313	D 72	a 24	D 36.1	D
002			1 400	010	72	2-1	00.1	
53	TWO HARBORS, MN  Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
	VADNAIS HEIGHTS, MN							
53	Real estate & rental & leasing	12	3 716	382	71	20	70.3	7.0
531	Real estate	11	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	VICTORIA, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
	VIRGINIA, MN							
<b>53</b> 531	Real estate & rental & leasing	13 7	<b>3 181</b> 2 195	<b>501</b> 274	<b>94</b> 54	<b>37</b> 16	<b>76.0</b> 94.2	<b>20.7</b> 5.8
532	Rental & leasing services	6	986	227	40	21	35.4	53.9
	WABASHA, MN							
53	Real estate & rental & leasing	2	D	D	D		D	D
531	Real estate	2	D	D	D	<b>а</b> а	D	D
	WACONIA, MN							
53	Real estate & rental & leasing	10	4 391	1 151	244	55	70.7	_
531	Real estate	6	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D

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Tollowed D	y ", see Appendix Dj							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent of	of revenue—
code		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	WADENA, MN *							
53	Real estate & rental & leasing	7	1 696	152	35	18	57.1	_
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	WADENA, MN (WADENA COUNTY PART) *							
53	Real estate & rental & leasing	7	1 696	152	35	18	57.1	_
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	WAITE PARK, MN							
53	Real estate & rental & leasing	5	1 310	304	71	25	52.1	_
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	WASECA, MN							
<b>53</b> 531	Real estate & rental & leasing	4 2	<b>D</b>	<b>D</b>	<b>D</b> D	<b>a</b> a	<b>D</b>	<b>D</b>
532	Rental & leasing services	2	D	D	D	а	D	D
	WATERTOWN, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	WAYZATA, MN							
53	Real estate & rental & leasing	51	40 205	7 065	1 705	265	25.2	1.0
531 5311	Real estate  Lessors of real estate	46 15	37 524 10 685	6 420 2 269	1 527 603	243 50	26.5 53.7	1.0
5312	Offices of real estate agents & brokers	22 22	23 179	1 943 1 943	427	85	11.6	_
53121 531210 532	Offices of real estate agents & brokers Offices of real estate agents & brokers Rental & leasing services	22	23 179 23 179 D	1 943 1 943	427 427 D	85 85 a	11.6 11.6 D	_ _ D
002	WEST ST. PAUL, MN				5	a a		
53	Real estate & rental & leasing	27	13 254	1 838	427	129	24.8	18.3
531	Real estate	21	10 498	1 267	279	76	31.3	21.1
532	Rental & leasing services .	6	2 756	571	148	53	_	7.7
	WHITE BEAR, MN							
53	Real estate & rental & leasing	11	9 368	658	144	35	3.7	79.2
531	Real estate	11	9 368	658	144	35	3.7	79.2
	WHITE BEAR LAKE, MN *							
53	Real estate & rental & leasing	51	73 161	19 286	4 227	435	7.4	2.3
531	Real estate	40	D 4 726	D 440	D	c 25	D 49.3	D 16.4
5311 5312	Lessors of real estate Offices of real estate agents & brokers	11 20	4 726 7 933	449 832	93 163	49	48.3 13.3	16.4 10.6
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	20 20	7 933 7 933	832 832	163 163	49 49	13.3 13.3	10.6 10.6
532	Rental & leasing services	11	D	р	D	е	D	D

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NAICS code	Geographic area and kind of business					Paid employees for pay period	From	of revenue—
oodo		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	WHITE BEAR LAKE, MN (RAMSEY COUNTY PART) *							
53	Real estate & rental & leasing	48	72 663	19 189	4 212	419	7.2	2.3
531	Real estate	39	D	D	D	С	D	D
5311	Lessors of real estate	11	4 726	449	93	25	48.3	16.4
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	19 19	D D	D D	D D	b b	D D	D D
531210 532	Offices of real estate agents & brokers	19	D D	D D	D D	b e	D D	D D
	WHITE BEAR LAKE, MN (WASHINGTON COUNTY PART) *		-	-	_		_	
53	Real estate & rental & leasing	3	498	97	15	16	D	_
531	Real estate	1	D D	D	 D	a	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	WILLMAR, MN							
53	Real estate & rental & leasing	33	11 986	2 054	473	143	20.2	33.7
531	Real estate	28	8 494	1 351	315	100	28.0	11.7
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	15 10	5 763 D	888 D	215 D	66 b	10.0 D	15.3 D
531110	Lessors of residential buildings & dwellings	10	D	Ď	D	b	D	D
532	Rental & leasing services	5	3 492	703	158	43	1.1	87.2
	WINDOM, MN							
53	Real estate & rental & leasing	6	D	D	D	а	D	D
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	WINONA, MN							
53	Real estate & rental & leasing	35	D	D	D	С	D	D
531	Real estate	25	11 951	1 064	257	78	76.4	10.5
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	15 11	D D	D D	D D	p	D D	D D
531110 532	Lessors of residential buildings & dwellings	11	D D	D D	D D	b b	D D	D D
	WOODBURY, MN							
	·							
53	Real estate & rental & leasing	28	26 624	3 641	789	181	13.4	<b>42.4</b> 12.1
531 5312	Real estate	22 14	13 063 9 490	1 645 815	310 160	101 46	27.4 30.1	13.7
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	14 14	9 490 9 490	815 815	160 160	46 46	30.1 30.1	13.7 13.7
532	Rental & leasing services	4	D	D	D	b	D	D
	WORTHINGTON, MN							
53	Real estate & rental & leasing	9	D	D	D	b	D	D
531	Real estate	8	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	a	D	D
	WYOMING, MN							
53	Real estate & rental & leasing	5	504	87	17	10	73.2	_
531	Real estate	4	D	D	 D	a	D D	D
532	Rental & leasing services	1	D	D	D	a	D	D
	BALANCE OF AITKIN COUNTY, MN							
53	Real estate & rental & leasing	9	1 320	199	30	26	35.9	34.6
531	Real estate	8	1 320 D	D	<b>30</b> D	2 <b>6</b> b	<b>35.9</b> D	34.6 D
			D	D	<u>r</u>		D	
532	Rental & leasing services	1 1	וט	וט	D	а	י ט	D

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NAICS code	Geographic area and kind of business					Paid employees for pay period	Percent of	of revenue—
code		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF ANOKA COUNTY, MN							
53	Real estate & rental & leasing	14	3 509	608	115	45	76.3	_
531	Real estate	8	2 455	395	86	22	100.0	_
532	Rental & leasing services	6	1 054	213	29	23	21.3	_
	BALANCE OF BECKER COUNTY, MN							
53	Real estate & rental & leasing	4	2 844	871	211	46	66.6	_
531	Real estate	3	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF BELTRAMI COUNTY, MN						From administrative records 1  76.3	
53	Real estate & rental & leasing	3	387	60	11	7	61.8	38.2
531	Real estate	3	387	60	11	7	61.8	38.2
	BALANCE OF BENTON COUNTY, MN							
53	Real estate & rental & leasing	3	728	102	27	12		_
531	Real estate	2	D	D	D	а		D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF BIG STONE COUNTY, MN							
53	Real estate & rental & leasing	4	D	D	D	а		D
531	Real estate	3	D	D	D	а		D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF BLUE EARTH COUNTY, MN							
53	Real estate & rental & leasing	5	696	157	25	11		3.7
531	Real estate	1	D	D	D	а		D
532	Rental & leasing services	4	D	D	D	а	D	D
	BALANCE OF BROWN COUNTY, MN							
53	Real estate & rental & leasing	7	1 447	248	59	23	71.9	8.8
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	BALANCE OF CARLTON COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	BALANCE OF CARVER COUNTY, MN							
		_					40.0	40.0
<b>53</b> 531	Real estate & rental & leasing	7	<b>2 444</b> 2 276	<b>256</b> 209	<b>50</b> 36	<b>24</b> 17		<b>12.6</b> 10.8
532	Rental & leasing services	3	168	47	14	7	63.1	36.9
	BALANCE OF CASS COUNTY, MN							
53	Real estate & rental & leasing	17	4 949	939	149	45	64.6	3.1
531	Real estate	13	4 486	826	129	38	68.5	3.4
532	Rental & leasing services	4	463	113	20	7	27.2	_
	BALANCE OF CHIPPEWA COUNTY, MN							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	a	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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NAICS code	Geographic area and kind of business					Paid employees for pay period	From	of revenue—
		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF CHISAGO COUNTY, MN							
53	Real estate & rental & leasing	16	3 308	855	198	102	40.8	1.4
531	Real estate	8	2 073	512	110	52	18.3	2.0
532	Rental & leasing services	8	1 235	343	88	50	78.6	.5
	BALANCE OF CLAY COUNTY, MN							
53	Real estate & rental & leasing	4	123	28	7	4	61.8	21.1
531	Real estate	4	123	28	7	4	61.8	21.1
	BALANCE OF CLEARWATER COUNTY, MN							
53	Real estate & rental & leasing	3	317	55	10	8	100.0	_
532	Rental & leasing services	3	317	55	10	8	100.0	_
	BALANCE OF COOK COUNTY, MN							
53	Real estate & rental & leasing	19	3 884	526	74	30	79.6	5.9
531	Real estate	9	1 648	218	46	15	77.7	8.8
532	Rental & leasing services	10	2 236	308	28	15	81.0	3.8
5322	Consumer goods rental	10	2 236	308	28	15	81.0	3.8
	BALANCE OF COTTONWOOD COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF CROW WING COUNTY, MN							
53	Real estate & rental & leasing	40	D	D	D	b	D	D
531	Real estate	34	D	D	D	b	D	D
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	22 22	8 037 8 037	499 499	96 96	36 36	65.2 65.2	4.3 4.3
531210 532	Offices of real estate agents & brokers	22 6	8 037 D	499 D	96 D	36 b	65.2 D	4.3 D
302	Tierran a leasing services	0			D	Б		
	BALANCE OF DAKOTA COUNTY, MN							
53	Real estate & rental & leasing	4	2 695	660	140	17	9.1	_
531	Real estate	4	2 695	660	140	17	9.1	_
	BALANCE OF DODGE COUNTY, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF DOUGLAS COUNTY, MN							
F0	,	16	D	D			D	D
<b>53</b> 531	Real estate & rental & leasing	<b>16</b> 14	936	129	<b>D</b> 18	<b>b</b> 11	89.3	5.1
532	Rental & leasing services	2	D	D	D	а	D	D
302		2	5		D	a		
	BALANCE OF FARIBAULT COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	BALANCE OF FILLMORE COUNTY, MN							
53	Real estate & rental & leasing	9	1 697	112	19	11	93.1	6.9
531	Real estate	8	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

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lollowed b	y ", see Appendix Dj						1	
NAICS code	Geographic area and kind of business	Establish-			First-quarter	Paid employees for pay period including	Percent of From adminis-	of revenue —
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
	BALANCE OF FREEBORN COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF GOODHUE COUNTY, MN							
53	Real estate & rental & leasing	10	726	92	12	16	87.6	12.4
531	Real estate	8	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	BALANCE OF GRANT COUNTY, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	7	D	D	D	а	D	D
	BALANCE OF HENNEPIN COUNTY, MN							
53	Real estate & rental & leasing	37	87 058	10 583	2 236	612	5.8	.5
531	Real estate	25	10 267 D	951 D	154 D	59	39.3 D	4.2 D
5311 5312	Lessors of real estate  Offices of real estate agents & brokers	12 11	3 986	649	80	b 33	44.2	4.9
53121 531210	Offices of real estate agents & brokers	11 11	3 986 3 986	649 649	80 80	33 33	44.2 44.2	4.9 4.9
532	Rental & leasing services	12	76 791	9 632	2 082	553	1.3	_
	BALANCE OF HOUSTON COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	BALANCE OF HUBBARD COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	b	D	D
531	Real estate	2	D	D	D	b	D	D
	BALANCE OF ISANTI COUNTY, MN							
53	Real estate & rental & leasing	9	1 820	204	55	26	96.9	3.1
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	4	D	D	D	а	D	D
	BALANCE OF ITASCA COUNTY, MN							
F2		10	1 070	001	60	05	42.0	
<b>53</b> 531	Real estate & rental & leasing	10 4	<b>1 279</b> 516	<b>261</b> 31	<b>62</b> 8	<b>25</b> 4	<b>43.9</b> 57.6	_
532	Rental & leasing services	6	763	230	54	21	34.6	_
302	Tiental & leasing services		700	200	34	21	04.0	
	BALANCE OF KANDIYOHI COUNTY, MN							
53	Real estate & rental & leasing	19	19 421	914	207	46	94.8	1.7
531	Real estate	13	1 233	209	47	21	90.3	9.7
5311 532	Lessors of real estate	10	1 074 18 188	186 705	42 160	19 25	88.9 95.1	11.1
	·							
	BALANCE OF KITTSON COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>6</b>	<b>428</b> 428	31   31	<b>7</b> 7	<b>10</b> 10	<b>19.2</b> 19.2	<b>69.6</b> 69.6
301			720	01	,	10	10.2	03.0
	BALANCE OF KOOCHICHING COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	DΙ	D	а	l D	D

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followed b	y *, see Appendix D]						ı	
NAICS						Paid employees for pay	Percent o	of revenue —
code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF LAC QUI PARLE COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>7</b> 7	<b>638</b> 638	<b>108</b> 108	<b>31</b> 31	<b>12</b> 12	<b>43.6</b> 43.6	<b>4.1</b> 4.1
	BALANCE OF LAKE COUNTY, MN							
<b>53</b> 532	Real estate & rental & leasing	1	<b>D</b>	<b>D</b>	<b>D</b> D	<b>a</b> a	<b>D</b>	<b>D</b>
	BALANCE OF LAKE OF THE WOODS COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>6</b>	<b>1 344</b> 1 344	<b>193</b> 193	<b>33</b> 33	<b>14</b> 14	<b>40.0</b> 40.0	<b>45.2</b> 45.2
	BALANCE OF LE SUEUR COUNTY, MN							
53	Real estate & rental & leasing	7	D	D	D	а	D	D
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF LINCOLN COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>5</b>	<b>519</b> 519	<b>29</b> 29	<b>8</b> 8	<b>9</b> 9	<b>84.0</b> 84.0	<b>16.0</b> 16.0
	BALANCE OF LYON COUNTY, MN							
53	Real estate & rental & leasing	5	D	D	D	a	D	D
531 532	Real estate  Rental & leasing services	4	308 D	97 D	18 D	7 a	100.0 D	_ D
002					J	u		
53	BALANCE OF MCLEOD COUNTY, MN  Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF MAHNOMEN COUNTY, MN							
53	Real estate & rental & leasing	3	292	53	12	7	D	3.8
531	Real estate	1	D	D	D D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	BALANCE OF MARSHALL COUNTY, MN						_	
<b>53</b> 531	Real estate & rental & leasing Real estate	<b>2</b> 2	<b>D</b> D	<b>D</b> D	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
	BALANCE OF MARTIN COUNTY, MN							
53	Real estate & rental & leasing	4	418	16	3	3	59.1	_
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF MEEKER COUNTY, MN							
53	Real estate & rental & leasing	11	604	89	21	16	85.9	8.6
531	Real estate	8	484	67	14	10	82.4	10.7
532	Rental & leasing services	3	120	22	7	6	100.0	-
	BALANCE OF MILLE LACS COUNTY, MN							
<b>53</b>	Real estate & rental & leasing	5	D 421	D	D	a	D	D
531	Real estate	3	431	18	3	1	D	
532	Rental & leasing services	2	Dl	DΙ	D	а	l D	l D

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NAICS code	Geographic area and kind of business	Fatabliah			First superior	Paid employees for pay period	From	f revenue-
		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF MORRISON COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>5</b>	<b>522</b> 522	<b>22</b> 22	<b>4</b> 4	<b>10</b> 10	<b>90.0</b> 90.0	<b>10.0</b> 10.0
	BALANCE OF MOWER COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
	BALANCE OF MURRAY COUNTY, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF NICOLLET COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF NOBLES COUNTY, MN							
53	Real estate & rental & leasing	3	<b>D</b>	<b>D</b> D	<b>D</b> D	а	<b>D</b>	<b>D</b>
531 532	Real estate	1 2	D	D	D	а	D	D
552	Rental & leasing services	2			D	а		
	BALANCE OF NORMAN COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	3	<b>D</b> D	<b>D</b>	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
532	Rental & leasing services	1	D	D	D	a	D	D
	BALANCE OF OLMSTED COUNTY, MN							
53	Real estate & rental & leasing	9	1 124	180	40	19	54.4	2.1
531	Real estate	7	D D	D	D	a	D	D 2.1
532	Rental & leasing services	2	D	D	D	а	D	D
	BALANCE OF OTTER TAIL COUNTY, MN							
53	Real estate & rental & leasing	25	5 318	655	125	57	33.6	10.2
531	Real estate	22	3 343	422	72	47	53.4	16.3
5311	Lessors of real estate	10	D	D	D	а	D	D
532	Rental & leasing services	3	1 975	233	53	10	_	_
	BALANCE OF PENNINGTON COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF PINE COUNTY, MN							
53	Real estate & rental & leasing	13	2 012	673	139	66	20.9	_
531	Real estate	10	D	D	D	b	D	D
532	Rental & leasing services	3	220	57	14	7	D	_
	BALANCE OF PIPESTONE COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	BALANCE OF POLK COUNTY, MN							
53	Real estate & rental & leasing	3	259	85	1	1	27.0	73.0
531	Real estate	3	259	85	1	1	27.0	73.0

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

Tollowed b	y *, see Appendix D]					D.:d	Paraent a	of revenue –
NAICS						Paid employees for pay	Percent	i revenue—
code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF POPE COUNTY, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
	BALANCE OF REDWOOD COUNTY, MN							
53	Real estate & rental & leasing	8	856	70	17	16	75.8	24.2
531	Real estate	8	856	70	17	16	75.8	24.2
	BALANCE OF RENVILLE COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>6</b> 5	<b>658</b> D	<b>64</b> D	<b>12</b> D	<b>15</b> a	<b>62.3</b> D	<b>5.6</b> D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF RICE COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
	BALANCE OF ROCK COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF ROSEAU COUNTY, MN							
53	Real estate & rental & leasing	4	689	116	28	28	44.7	26.7
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	b	D	D
	BALANCE OF ST. LOUIS COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	<b>13</b>	<b>2 997</b> 2 867	130 105	<b>23</b> 17	<b>19</b> 11	<b>89.1</b>	2.5 1.1
532	Rental & leasing services	4	130	25	6	8		34.6
							1 90.2	
	BALANCE OF SCOTT COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	4	<b>427</b> 427	<b>54</b> 54	<b>14</b> 14	<b>2</b> 2	<b>100.0</b> 100.0	_
331	neal estate	4	427	54	14	2	100.0	_
	BALANCE OF SHERBURNE COUNTY, MN							
53	Real estate & rental & leasing	12	2 987	358	73	19	59.9	33.4
531	Real estate	9	2 795	298	57	13	57.1	35.7
532	Rental & leasing services	3	192	60	16	6	100.0	_
	BALANCE OF SIBLEY COUNTY, MN							
53	Real estate & rental & leasing	8	967	187	29	14	32.7	_
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	BALANCE OF STEARNS COUNTY, MN							
53	Real estate & rental & leasing	15	1 997	316	62	27	70.2	.5
531	Real estate	12	1 431	196	34	12	58.4	.6
532	Rental & leasing services	3	566	120	28	15	100.0	_
	BALANCE OF STEELE COUNTY, MN							
E2			_		-		_	
<b>53</b> 531	Real estate & rental & leasing	1	<b>D</b>	<b>D</b>	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>

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	, 100 / sporidix D j					Paid	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12	From adminis- trative	Fatimated?
	BALANCE OF STEVENS COUNTY, MN	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	a a	D	D
	BALANCE OF SWIFT COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF TODD COUNTY, MN							
53	Real estate & rental & leasing	5	344	65	11	10	76.2	-
531	Real estate	5	344	65	11	10	76.2	_
	BALANCE OF TRAVERSE COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	4	<b>D</b>	<b>D</b>	<b>D</b> D	а	<b>D</b>	<b>D</b>
531		4	D	D	D	а	D	J
	BALANCE OF WABASHA COUNTY, MN		_	_			_	_
<b>53</b> 532	Real estate & rental & leasing	<b>2</b> 2	<b>D</b> D	<b>D</b> D	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
	BALANCE OF WASECA COUNTY, MN							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	a	D	D
	BALANCE OF WASHINGTON COUNTY, MN							
53	Real estate & rental & leasing	15	2 917	443	75	26	55.7	38.4
531	Real estate	12	D	D	D	b	D	D
532	Rental & leasing services	3	306	70	5	6	D	_
	BALANCE OF WATONWAN COUNTY, MN							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	BALANCE OF WILKIN COUNTY, MN							
<b>53</b> 531	Real estate & rental & leasing	1	<b>D</b> D	<b>D</b> D	<b>D</b>	<b>а</b> а	<b>D</b>	<b>D</b>
		·			J			
	BALANCE OF WINONA COUNTY, MN							
53	Real estate & rental & leasing	3	<b>D</b>	<b>D</b>	<b>D</b>	а	<b>D</b>	<b>D</b>
531	Real estate	2				а		
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF WRIGHT COUNTY, MN							
53	Real estate & rental & leasing	35	5 937	843	169	75	62.6	14.8
531 5311	Real estate	29	5 508 3 311	732 354	145 91	49	59.7	15.9
5312	Offices of real estate agents & brokers	12 14	2 006	358	51	32 16	35.4 95.9	24.0 4.1
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	14 14	2 006 2 006	358 358	51 51	16 16	95.9 95.9	4.1 4.1
532	Rental & leasing services	6	429	111	24	26	100.0	_
	BALANCE OF YELLOW MEDICINE COUNTY, MN							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### FIRST QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

# SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B. NAICS Codes, Titles, and Descriptions

#### 53 REAL ESTATE AND RENTAL AND LEASING

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g, transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

#### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

#### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

# 53111 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

# 531110 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

# 5311109 Lessors of Dwellings Other Than Apartment Buildings

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

## 53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except miniwarehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

# 531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except miniwarehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

# 5311201 Lessors of Professional and Other Office Buildings

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 5311202 Lessors of Manufacturing and Industrial Buildings

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 5311203 Lessors of Shopping Centers and Retail Stores

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

# 5311209 Lessors of Other Nonresidential Buildings and Facilities

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 53113 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self- storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### 531130 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self- storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

4225 (pt) Lessors of miniwarehouses & self storage units

#### 53119 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

#### 531190 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

- 6515 Lessors of manufactured (mobile) home sites
- 6517 Lessors of railroad property
- 6519 Lessors of other real estate property

### 5311901 Lessors of Manufactured (Mobile) Home Sites

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 5311902 Lessors of Railroad Property

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### 5311909 Lessors of Other Real Property

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### 5312 Offices of Real Estate Agents and Brokers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

#### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

#### 531210 Offices of Real Estate Agents and Brokers

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### 5312101 Offices of Residential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### 5312109 Offices of Nonresidential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

#### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

6531 (pt) Nonresidential property managers

#### 53132 Offices of Real Estate Appraisers

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### 531320 Offices of Real Estate Appraisers

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

6531 (pt) Offices of real estate appraisers

#### 53139 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

#### 531390 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retaillike locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

#### 5321 Automotive Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### 53211 Passenger Car Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

### 532111 Passenger Car Rental

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

### 532112 Passenger Car Leasing

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### 53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### 532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

#### 5321201 Truck Rental, Without Drivers

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

#### 5321202 Truck Leasing

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

# 5321209 Utility Trailer and Recreational Vehicle Rental and Leasing

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

#### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or storefront facility.

### 53221 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### 532210 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### 53222 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

#### 532220 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental 7819 (pt) Wardrobe rental

#### 5322201 Formal Wear Rental

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

#### 5322209 Wardrobe Rental

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### 53223 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

#### 532230 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

#### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### 532291 Home Health Equipment Rental

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

#### 532292 Recreational Goods Rental

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

#### 532299 All Other Consumer Goods Rental

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### 5322991 Locker Rental, Except Cold Storage

Establishments primarily engaged in renting lockers (except cold storage).

# 5322999 All Other Miscellaneous Consumer Goods Rental and Leasing

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

#### 5323 General Rental Centers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

### 53231 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

### 532310 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

# 5324 Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

# 53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bull-dozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

### 532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

## 5324111 Commercial Vessel Rental and Leasing Without Crew

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

#### 5324112 Railroad Car Rental and Leasing

Establishments primarily engaged in renting or leasing railroad cars.

### 5324119 Aircraft Rental and Leasing

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

# 532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

- 7353 (pt) Rental & leasing of heavy construction equip without operators
- 7359 (pt) Oil field & well drilling equipment rental & leasing

### 5324121 Rental and Leasing of Heavy Construction Equipment Without Operators

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

# 5324129 Oilfield and Well Drilling Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

# 53242 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

# 532420 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing 7377 Computer rental & leasing

#### 5324201 Office Machine Rental and Leasing

Establishments primarily engaged in renting or leasing office machinery and equipment.

### 5324209 Computer Rental and Leasing

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

# 53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

# 532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

- 7352 (pt) Medical equipment rental & leasing (exc home health equipment)
- 7359 (pt) Industrial equipment rental & leasing
- 7819 (pt) Motion picture equipment rental
- 7922 (pt) Theatrical equipment rental

# 5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

#### 5324902 Industrial Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

#### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### 5324909 Theatrical Equipment Rental

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

## 533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### 5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

# 53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

## 533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies 6794 Patent owners & lessors

### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### 5331109 Patent Owners and Lessors

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C. Coverage and Methodology

### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Report Series."

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

- 1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
- 2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

#### RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

#### **MINNESOTA**

Blaine is in Anoka and Ramsey Counties.

**Chanhassen** is in Carver and Hennepin Counties.

**Dayton** is in Hennepin and Wright Counties.

**Granite Falls** is in Chippewa and Yellow Medicine Counties.

**Hastings** is in Dakota and Washington Counties.

Lake City is in Goodhue and Wabasha Counties.

**Le Sueur** is in Le Sueur and Sibley Counties; it annexed into Sibley County in October 1990, but this change was not submitted to the Census Bureau until June 1997.

Mankato is in Blue Earth, Le Sueur, and Nicollet Counties.

New Prague is in Le Sueur and Scott Counties.

Northfield is in Dakota and Rice Counties.

North Mankato is in Blue Earth and Nicollet Counties.

**Oak Grove** was incorporated in December 1993.

**Princeton** is in Mille Lacs and Sherburne Counties.

Rockford is in Hennepin and Wright Counties.

St. Anthony is in Hennepin and Ramsey Counties.

St. Cloud is in Benton, Sherburne, and Stearns Counties.

Sartell is in Benton and Stearns Counties.

Spring Lake Park is in Anoka and Ramsey Counties.

**Staples** is in Todd and Wadena Counties.

Wadena is in Otter Tail and Wadena Counties.

White Bear Lake is in Ramsey and Washington Counties.

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### Appendix E. Metropolitan Areas

### **MINNESOTA**

### **Duluth—Superior, MN—WI MSA**

St. Louis County, MN

Douglas County, WI

### Fargo-Moorhead, ND-MN MSA

Clay County, MN

Cass County, ND

### Grand Forks, ND-MN MSA

Polk County, MN

Grand Forks County, ND

### La Crosse, WI-MN MSA

Houston County, MN

La Crosse County, WI

### Minneapolis-St. Paul, MN-WI MSA

Anoka County, MN

Carver County, MN

Chisago County, MN

Dakota County, MN

Hennepin County, MN

Isanti County, MN

Ramsey County, MN

Scott County, MN

Sherburne County, MN

Washington County, MN

Wright County, MN

Pierce County, WI

St. Croix County, WI

### Rochester, MN MSA

Olmsted County, MN

### St. Cloud, MN MSA

Benton County, MN

Stearns County, MN

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