Maryland

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# **1997 Economic Census** Real Estate and Rental and Leasing Geographic Area Series

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## Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services** 

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

#### RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **AVAILABILITY OF ADDITIONAL DATA**

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econquide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- Α Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding rev-
- Ν Not available or not comparable.
- Revenue not collected at this level of detail for Q multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- Χ Not applicable.
- Υ Disclosure withheld because of insufficient
  - coverage of merchandise lines.
- Ζ Less than half the unit shown. 0 to 19 employees.
- a b
- 20 to 99 employees.
- 100 to 249 employees. C
- 250 to 499 employees. e
- f 500 to 999 employees.
- 1,000 to 2,499 employees. g
- h 2,500 to 4,999 employees.
- 5,000 to 9,999 employees.
- 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- 50,000 to 99,999 employees.
- 100,000 employees or more. m
- 10 to 19 percent estimated.
- р q 20 to 29 percent estimated.
- Revised. r
- Sampling error exceeds 40 percent.
- Not elsewhere classified. nec
- Not specified by kind. nsk
- Represents zero (page image/print only).
- (CC) Consolidated city.
- Independent city. (IC)

1997 ECONOMIC CENSUS INTRODUCTION 3 This page is intentionally blank.

# Real Estate and Rental and Leasing

#### **SCOPE**

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

#### **GENERAL**

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

Establishment and firm size (including legal form of organization) report. This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
- 5. Areas within the state outside metropolitan areas (MAs).
- 6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

- 7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
- 8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC **DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	MARYLAND	, ,	, , , ,	, , , ,	(* )			
53	Real estate & rental & leasing	5 065	4 764 687	971 341	228 191	39 502	16.4	9.2
531	Real estate	3 949	3 393 222	702 619	165 654	27 944	20.3	10.9
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	1 582	1 795 305	215 004	49 702	9 616	20.4	7.8
53111		911	1 016 698	131 746	31 464	6 670	14.9	8.1
531110		911	1 016 698	131 746	31 464	6 670	14.9	8.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	467	677 885	72 763	15 785	2 379	29.4	7.6
531120		467	677 885	72 763	15 785	2 379	29.4	7.6
53113	Lessors of miniwarehouses & self storage units	98	D	D	D	e	D	D
531130		98	D	D	D	e	D	D
53119	Lessors of other real estate property	106	D	D	D	e	D	D
531190		106	D	D	D	e	D	D
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	1 130	794 583	152 277	32 783	5 235	21.0	19.6
53121		1 130	794 583	152 277	32 783	5 235	21.0	19.6
531210		1 130	794 583	152 277	32 783	5 235	21.0	19.6
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	1 237	803 334	335 338	83 169	13 093	19.3	9.1
53131		783	656 514	275 574	68 656	11 352	15.9	8.4
531311		521	433 004	177 593	43 250	7 941	12.5	9.3
531312		262	223 510	97 981	25 406	3 411	22.4	6.5
53132	Offices of real estate appraisers	268	70 802	23 756	5 679	855	41.9	10.1
531320		268	70 802	23 756	5 679	855	41.9	10.1
53139	Other activities related to real estate Other activities related to real estate	186	76 018	36 008	8 834	886	27.7	14.3
531390		186	76 018	36 008	8 834	886	27.7	14.3
532	Rental & leasing services	1 085	1 323 702	254 681	59 191	11 215	7.0	4.9
5321	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	188	572 413	92 254	21 550	3 520	2.0	3.4
53211		103	354 366	57 392	13 431	2 529	1.1	.7
532111		84	275 424	49 740	11 474	2 298	1.5	.5
532112		19	78 942	7 652	1 957	231	-	1.2
53212	Truck, utility trailer, & RV rental & leasing	85	218 047	34 862	8 119	991	3.4	7.7
532120		85	218 047	34 862	8 119	991	3.4	7.7
5322	Consumer goods rental.  Consumer electronics & appliances rental.  Consumer electronics & appliances rental.	604	334 953	80 505	18 315	5 128	9.5	6.7
53221		30	18 956	5 621	1 340	307	9.9	-
532210		30	18 956	5 621	1 340	307	9.9	-
53222	Formal wear & costume rental	39	12 334	2 693	518	209	7.4	8.8
532220		39	12 334	2 693	518	209	7.4	8.8
53223	Video tape & disk rental	410	152 506	26 723	6 407	3 099	14.4	9.0
532230		410	152 506	26 723	6 407	3 099	14.4	9.0
53229	Other consumer goods rental Home health equipment rental Recreational goods rental All other consumer goods rental	125	151 157	45 468	10 050	1 513	4.8	4.9
532291		28	56 370	15 170	3 717	454	.8	10.1
532292		33	12 911	1 318	164	56	15.7	2.1
532299		64	81 876	28 980	6 169	1 003	5.8	1.8
5323	General rental centers General rental centers General rental centers	125	82 447	19 950	4 717	793	22.2	2.7
53231		125	82 447	19 950	4 717	793	22.2	2.7
532310		125	82 447	19 950	4 717	793	22.2	2.7
5324	Commercial & industrial machinery & equipment rental & leasing	168	333 889	61 972	14 609	1 774	9.4	6.1
53241		67	92 172	23 272	5 380	749	18.2	7.2
532411		8	D	D	D	b	D	D
532412		59	D	D	D	f	D	D
53242 532420 5324201 5324209	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Office machinery rental & leasing Computer rental & leasing	25 25 7 18	D D D 121 138	D D D 13 175	D D D 3 226	e e a 245	D D D	D D D .3
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	76	D	D	D	f	D	D
532490		76	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works	31	47 763	14 041	3 346	343	1.6	6.2
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	31	47 763	14 041	3 346	343	1.6	6.2
53311		31	47 763	14 041	3 346	343	1.6	6.2
533110		31	47 763	14 041	3 346	343	1.6	6.2

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(00.15)	novas, and I movas, see Appendix Ej					Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	CUMBERLAND, MD-WV MSA	( 1 11 )	(* ,***,	(, ,,,,,	(, ,,,,,	( 1 11 )		
53	Real estate & rental & leasing	68	26 257	3 748	779	232	33.4	8.2
531	Real estate	46	17 814	1 840	367	126	40.7	10.0
5311		21	12 595	1 185	243	80	28.1	13.1
53111	Lessors of real estate Lessors of residential buildings & dwellings, Lessors of residential buildings & dwellings.	14	D	D	D	b	D	D
531110		14	D	D	D	b	D	D
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	19	4 856	595	110	41	71.5	_
53121		19	4 856	595	110	41	71.5	_
531210		19	4 856	595	110	41	71.5	_
532	Rental & leasing services  Consumer goods rental	22	8 443	1 908	412	106	18.1	4.6
5322		17	3 461	865	198	72	4.0	11.2
53223 532230	Video tape & disk rental Video tape & disk rental	12 12	1 926 1 926	562 562	117 117	61 61	7.3 7.3	
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE- MD CMSA							
53	Real estate & rental & leasing	5 373	10 040 774	1 036 064	242 576	38 918	10.4	4.6
531	Real estate	3 823	3 457 937	668 171	152 097	24 587	25.0	9.9
5311		1 780	2 004 190	234 004	54 656	11 189	24.0	9.3
53111	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	911	D	D	D	i	D	D
531110		911	D	D	D	i	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	597	D	D	D	h	D	D
531120		597	D	D	D	h	D	D
53113	Lessors of miniwarehouses & self storage units	116	D	D	D	e	D	D
531130		116	D	D	D	e	D	D
53119	Lessors of other real estate property Lessors of other real estate property	156	D	D	D	f	D	D
531190		156	D	D	D	f	D	D
5312	Offices of real estate agents & brokers	1 138	824 405	161 467	37 074	4 604	29.5	9.5
53121		1 138	824 405	161 467	37 074	4 604	29.5	9.5
531210		1 138	824 405	161 467	37 074	4 604	29.5	9.5
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	905	629 342	272 700	60 367	8 794	22.1	12.2
53131		560	471 870	210 284	47 605	7 361	18.3	10.8
531311		353	D	D	D	h	D	D
531312		207	D	D	D	h	D	D
53132	Offices of real estate appraisers Offices of real estate appraisers	229	D	D	D	f	D	D
531320		229	D	D	D	f	D	D
53139	Other activities related to real estate	116	D	D	D	f	D	D
531390		116	D	D	D	f	D	D
532	Rental & leasing services	1 273	D	D	D	j	D	D
5321 53211 532111 532112	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	237 103 81 22	D D D	D D D	D D D	h h g f	D D D	D D D
53212	Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	134	D	D	D	g	D	D
532120		134	D	D	D	g	D	D
5322	Consumer goods rental	711	D	D	D	i	D	D
53221		35	D	D	D	c	D	D
532210		35	D	D	D	c	D	D
53222	Formal wear & costume rental	58	18 542	4 113	777	399	5.3	52.2
532220		58	18 542	4 113	777	399	5.3	52.2
53223	Video tape & disk rental Video tape & disk rental	465	D	D	D	h	D	D
532230		465	D	D	D	h	D	D
53229 532291 532292 532299	Other consumer goods rental . Home health equipment rental . Recreational goods rental . All other consumer goods rental	153 39 42 72	D D D	D D D	D D D	g f b f	D D D	D D D
5323	General rental centers	110	D	D	D	f	D	D
53231		110	D	D	D	f	D	D
532310		110	D	D	D	f	D	D
5324 53241 532411 532412	Commercial & industrial machinery & equipment rental & leasing	215 69 17 52	D D D	D D D	D D D	g f b f	D D D	D D D
53242	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Computer rental & leasing	31	D	D	D	c	D	D
532420		31	D	D	D	c	D	D
5324209		27	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	115	D	D	D	g	D	D
532490		115	D	D	D	g	D	D
533	Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D
53311		277	D	D	D	g	D	D
533110		277	D	D	D	g	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CMSAs, I	/IŚAs, and PMSAs), see Appendix E]					Paid	Percent o	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con. Atlantic-Cape May, NJ PMSA							
<b>53</b> 531	Real estate & rental & leasing Real estate	<b>444</b> 339	<b>329 770</b> 247 466	<b>45 858</b> 38 740	<b>8 972</b> 7 536	<b>2 013</b> 1 681	<b>25.8</b> 29.5	<b>5.6</b> 6.5
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	147	109 271	15 513	2 735	819	25.6	6.1
53111		70	72 581	8 634	1 040	241	22.3	5.0
531110		70	72 581	8 634	1 040	241	22.3	5.0
53112	Lessors of nonresidential buildings (except miniwarehouses)	42	D	D	D	e	D	D
531120		42	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units	11	D	D	D	b	D	D
531130		11	D	D	D	b	D	D
53119	Lessors of other real estate property	24	D	D	D	b	D	D
531190		24	D	D	D	b	D	D
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	135	110 714	16 203	3 342	606	36.0	4.2
53121		135	110 714	16 203	3 342	606	36.0	4.2
531210		135	110 714	16 203	3 342	606	36.0	4.2
5313	Activities related to real estate .  Real estate property managers .  Residential property managers	57	27 481	7 024	1 459	256	18.7	16.9
53131		42	D	D	D	c	D	D
531311		33	D	D	D	c	D	D
532	Rental & leasing services	105	82 304	7 118	1 436	332	14.6	2.8
5321 5322 53223 532230	Automotive equipment rental & leasing  Consumer goods rental  Video tape & disk rental  Video tape & disk rental	12 73 34 34	D D 6 550 6 550	D D 1 268 1 268	D D 244 244	b c 119 119	D D 65.6 65.6	D D 13.8 13.8
53229	Other consumer goods rental	35	D	D	D	b	D	D
532292		25	D	D	D	a	D	D
5323	General rental centers	12	D	D	D	b	D	D
53231	General rental centers	12	D	D	D	b	D	D
532310	General rental centers	12	D	D	D	b	D	D
	Philadelphia, PA-NJ PMSA							
53	Real estate & rental & leasing	3 987	4 814 333	887 714	210 196	32 530	17.4	8.0
531	Real estate  Lessors of real estate  Lessors of residential buildings & dwellings.  Lessors of residential buildings & dwellings.	2 967	2 839 178	566 566	130 219	20 414	24.4	10.1
5311		1 361	1 651 426	187 239	44 623	8 875	24.3	9.1
53111		712	807 277	99 417	23 453	5 270	21.1	10.9
531110		712	807 277	99 417	23 453	5 270	21.1	10.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	459	732 821	72 501	17 580	2 981	26.7	7.3
531120		459	732 821	72 501	17 580	2 981	26.7	7.3
53113	Lessors of miniwarehouses & self storage units	91	40 177	4 284	1 014	225	8.5	5.8
531130		91	40 177	4 284	1 014	225	8.5	5.8
53119	Lessors of other real estate property	99	71 151	11 037	2 576	399	44.2	9.3
531190		99	71 151	11 037	2 576	399	44.2	9.3
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	870	632 232	130 256	30 543	3 566	28.2	10.9
53121		870	632 232	130 256	30 543	3 566	28.2	10.9
531210		870	632 232	130 256	30 543	3 566	28.2	10.9
5313	Activities related to real estate  Real estate property managers  Residential property managers  Nonresidential property managers	736	555 520	249 071	55 053	7 973	20.3	12.2
53131		452	413 862	193 265	43 616	6 697	16.7	10.5
531311		270	213 266	88 172	19 551	3 174	20.7	11.8
531312		182	200 596	105 093	24 065	3 523	12.4	9.2
53132	Offices of real estate appraisers Offices of real estate appraisers	185	69 497	24 596	5 686	788	38.7	23.2
531320		185	69 497	24 596	5 686	788	38.7	23.2
53139 531390	Other activities related to real estate Other activities related to real estate	99	72 161 72 161	31 210 31 210	5 751 5 751	488 488	23.0 23.0	11.1 11.1
532	Rental & leasing services	988	1 892 668	300 422	74 490	11 624	7.7	5.0
5321 53211 532111 532112	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	200 85 67 18	1 050 136 746 849 297 848 449 001	129 127 77 377 49 381 27 996	34 005 21 144 11 144 10 000	4 296 2 614 1 984 630	1.9 1.8 4.5	2.7 .4 1.0 .1
53212	Truck, utility trailer, & RV rental & leasing	115	303 287	51 750	12 861	1 682	2.1	8.2
532120	Truck, utility trailer, & RV rental & leasing	115	303 287	51 750	12 861	1 682	2.1	8.2
5322	Consumer goods rental	533	296 255	71 073	17 246	4 566	14.1	12.6
53221		27	12 477	2 608	701	136	3.3	12.2
532210		27	12 477	2 608	701	136	3.3	12.2
53222	Formal wear & costume rental	49	14 168	2 902	581	285	5.4	68.4
532220		49	14 168	2 902	581	285	5.4	68.4
53223	Video tape & disk rental	361	137 109	24 722	6 260	2 786	17.5	7.5
532230	Video tape & disk rental	361	137 109	24 722	6 260	2 786	17.5	7.5
53229	Other consumer goods rental	96	132 501	40 841	9 704	1 359	12.6	12.0
532291		32	76 174	22 858	5 747	649	7.0	11.7
532292		13	9 256	1 611	259	32	24.8	5.0
532299		51	47 071	16 372	3 698	678	19.2	14.0
5323 53231 532310	General rental centers General rental centers General rental centers	81 81 81	65 094 65 094 65 094	16 685 16 685 16 685	3 682 3 682 3 682	567 567 567	32.2 32.2 32.2 32.2	6.0 6.0 6.0

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(0	//SAs, and PMSAs), see Appendix E]					Paid	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll	First-quarter payroll	employees for pay period including March 12	From adminis-trative	
		(number)	(\$1,000)	(\$ <sup>1</sup> ,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.							
	Philadelphia, PA-NJ PMSA-Con.							
53	Real estate & rental & leasing - Con.							
532	Rental & leasing services—Con.	474	404 400	00 507	40 557	0.405	40.0	F 4
5324	Commercial & industrial machinery & equipment rental & leasing	174	481 183	83 537	19 557	2 195	13.0	5.4
53241		53	197 967	30 697	7 302	852	17.1	1.5
532411		11	29 757	3 625	764	65	34.1	–
532412		42	168 210	27 072	6 538	787	14.1	1.7
53242	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Computer rental & leasing	28	122 481	12 009	2 369	153	5.3	6.3
532420		28	122 481	12 009	2 369	153	5.3	6.3
5324209		24	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	93	160 735	40 831	9 886	1 190	14.0	9.6
532490		93	160 735	40 831	9 886	1 190	14.0	9.6
533	Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
53311		32	82 487	20 726	5 487	492	3.6	1.3
533110		32	82 487	20 726	5 487	492	3.6	1.3
	Vineland-Millville-Bridgeton, NJ PMSA							
53	Real estate & rental & leasing	115	52 048	9 358	2 126	486	38.9	14.0
531	Real estate	89	39 940	6 858	1 523	328	35.8	18.1
5311		54	27 386	3 461	739	210	41.8	14.3
53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	22 22	D D	D D	739 D D	C C	D D	D D
53112	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
531120		15	D	D	D	b	D	D
53119	Lessors of other real estate property Lessors of other real estate property	11	D	D	D	b	D	D
531190		11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	21	10 518	2 321	505	71	22.4	19.7
53121		21	10 518	2 321	505	71	22.4	19.7
531210		21	10 518	2 321	505	71	22.4	19.7
5313	Activities related to real estate	14	2 036	1 076	279	47	23.8	61.4
532	Rental & leasing services	26	12 108	2 500	603	158	49.2	.4
5322	Consumer goods rental	19	D	D	D	с	D	D
53223		11	2 773	520	136	76	35.0	1.7
532230		11	2 773	520	136	76	35.0	1.7
	Wilmington-Newark, DE-MD PMSA							
53	Real estate & rental & leasing	827	4 844 619	93 134	21 282	3 889	2.0	1.1
531	Real estate	428	331 353	56 007	12 819	2 164	25.5	9.3
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	218	216 107	27 791	6 559	1 285	19.2	11.5
53111		107	109 593	17 152	4 078	922	15.1	10.9
531110		107	109 593	17 152	4 078	922	15.1	10.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	81	84 192	7 840	1 818	255	19.5	12.4
531120		81	84 192	7 840	1 818	255	19.5	12.4
53119	Lessors of other real estate property Lessors of other real estate property	22	17 708	2 389	541	79	48.4	7.0
531190		22	17 708	2 389	541	79	48.4	7.0
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	112	70 941	12 687	2 684	361	31.3	4.0
53121		112	70 941	12 687	2 684	361	31.3	4.0
531210		112	70 941	12 687	2 684	361	31.3	4.0
5313	Activities related to real estate	98	44 305	15 529	3 576	518	46.8	6.8
53131		59	33 375	10 361	2 475	397	42.6	7.5
531311	Residential property managers Nonresidential property managers	44	29 672	9 364	2 268	355	41.6	8.2
531312		15	3 703	997	207	42	50.9	2.2
53132	Offices of real estate appraisers Offices of real estate appraisers	30	6 828	3 103	762	89	35.8	6.8
531320		30	6 828	3 103	762	89	35.8	6.8
532	Rental & leasing services	154	D	D	D	f	D	D
5321	Automotive equipment rental & leasing Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	23	D	D	D	С	D	D
53212		14	D	D	D	С	D	D
532120		14	D	D	D	С	D	D
5322	Consumer goods rental	86	30 378	6 598	1 433	540	6.3	24.9
53223	Video tape & disk rental	59	D	D	D	e	D	D
532230	Video tape & disk rental	59	D	D	D	e	D	D
53229	Other consumer goods rental	16	D	D	D	C	D	D
532299		11	D	D	D	C	D	D
5323	General rental centers	14	D	D	D	b	D	D
53231	General rental centers	14	D	D	D	b	D	D
532310	General rental centers	14	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing Const/trans/mining/forestry machinery & equip rental & leasing	31	D	D	D	c	D	D
53241		13	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	16	D	D	D	b	D	D
532490		16	D	D	D	b	D	D

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(CMSAs, N	//SAs, and PMSAs), see Appendix E]					Paid	Percent o	f revenue –
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PHILADELPHIA-WILMINGTON-ATLANTIC CITY, PA-NJ-DE-MD CMSA-Con.							,
	Wilmington-Newark, DE-MD PMSA-Con.							
53	Real estate & rental & leasing — Con.							
533	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
5331 53311 533110	Lessors of intangible assets, except copyrighted works	245 245 245	D D D	D D D	D D D	f f f	D D D	D D D
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA							
53	Real estate & rental & leasing	7 759	9 018 766	1 700 980	404 616	62 797	15.9	9.1
531	Real estate	6 209	6 431 682	1 297 904	310 659	45 836	20.2	10.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	2 624 1 504 1 504	3 598 924 1 792 413 1 792 413	391 225 213 959 213 959	93 948 51 275 51 275	16 477 10 877 10 877	22.5 14.7 14.7	9.3 9.3 9.3
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	824 824	1 630 560 1 630 560	156 182 156 182	37 870 37 870	4 655 4 655	32.1 32.1	7.9 7.9
53113 531130	Lessors of miniwarehouses & self storage units	164 164	D D	D D	D D	e e	D D	D D
53119 531190	Lessors of other real estate property	132 132	D D	D D	D D	e e	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	1 680 1 680 1 680	1 387 947 1 387 947 1 387 947	284 718 284 718 284 718	64 791 64 791 64 791	7 655 7 655 7 655	18.9 18.9 18.9	13.8 13.8 13.8
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	1 905 1 229 765 464	1 444 811 1 177 445 D D	621 961 496 612 D	151 920 121 810 D D	21 704 18 425 j	15.6 13.0 D D	10.3 9.9 D D
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	370 370	D D	D D	D D	g g	D D	D D
53139 531390	Other activities related to real estate	306 306	D D	D D	D D	g g	D D	D D
532	Rental & leasing services	1 495	D	D	D	j	D	D
5321 53211 532111 532112	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	254 145 125 20	D D D	D D D	D D D	h h h c	D D D	D D D
53212 532120	Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	109 109	D D	D D	D D	g g	D D	D D
5322 53221 532210	Consumer goods rental.  Consumer electronics & appliances rental.  Consumer electronics & appliances rental.	813 44 44	D D D	D D D	D D D	i e e	D D D	D D D
53222 532220	Formal wear & costume rental	71 71	D D	D D	D D	e e	D D	D D
53223 532230	Video tape & disk rental Video tape & disk rental	554 554	220 896 220 896	38 718 38 718	9 235 9 235	4 526 4 526	16.0 16.0	19.5 19.5
53229 532291 532292 532299	Other consumer goods rental .  Home health equipment rental  Recreational goods rental .  All other consumer goods rental	144 33 24 87	D D D	D D D	D D D	g f b g	D D D	D D D
5323 53231 532310	General rental centers General rental centers General rental centers	155 155 155	D D D	D D D	D D D	f f f	D D D	D D D
5324 53241 532411 532412	Commercial & industrial machinery & equipment rental & leasing  Const/trans/mining/forestry machinery & equip rental & leasing  Commercial air/rail/water transportation equip rental & leasing  Construction/mining/forestry machinery & equip rental & leasing	273 108 19 89	D D D	D D D	D D D	h g b g	D D D	D D D
53242 532420 5324201 5324209	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Office machinery rental & leasing Computer rental & leasing	49 49 13 36	D D D 273 937	D D D 23 740	D D D 5 579	e e b 394	D D D 2.8	D D D 1.2
53249 532490	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	116 116	D D	D D	D D	g g	D D	D D
533 5331	Lessors of intangible assets, except copyrighted works	55 55	D D	D D	D D	f 4	D D	D D
53311 533110	Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works	55 55 55	D	D	D	f f	D D	D D

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(CIVISAS, I	MSAs, and PMSAs), see Appendix E]					Paid	Percent o	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con. Baltimore, MD PMSA							
53	Real estate & rental & leasing	2 331	2 396 970	476 167	110 905	18 521	14.9	10.8
531	Real estate	1 785	1 573 303	332 697	76 880	12 718	19.4	14.0
5311	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	751	861 644	115 284	26 458	4 928	18.1	7.0
53111		436	461 257	65 149	15 995	3 446	12.7	5.8
531110		436	461 257	65 149	15 995	3 446	12.7	5.8
53112	Lessors of nonresidential buildings (except miniwarehouses)	225	347 557	44 632	9 157	1 211	26.0	8.8
531120		225	347 557	44 632	9 157	1 211	26.0	8.8
53113	Lessors of miniwarehouses & self storage units	39	18 293	2 032	462	102	17.5	2.3
531130		39	18 293	2 032	462	102	17.5	2.3
53119	Lessors of other real estate property	51	34 537	3 471	844	169	11.9	9.0
531190		51	34 537	3 471	844	169	11.9	9.0
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	480	394 845	81 848	17 078	2 489	18.8	31.3
53121		480	394 845	81 848	17 078	2 489	18.8	31.3
531210		480	394 845	81 848	17 078	2 489	18.8	31.3
5313	Activities related to real estate	554	316 814	135 565	33 344	5 301	23.6	11.1
53131		331	241 528	106 801	26 190	4 382	19.3	10.7
531311	Residential property managers Nonresidential property managers	212	170 022	73 586	18 082	3 206	14.3	11.6
531312		119	71 506	33 215	8 108	1 176	31.3	8.7
53132	Offices of real estate appraisers Offices of real estate appraisers	133	34 507	11 545	2 855	490	50.8	9.1
531320		133	34 507	11 545	2 855	490	50.8	9.1
53139	Other activities related to real estate Other activities related to real estate	90	40 779	17 219	4 299	429	26.1	15.3
531390		90	40 779	17 219	4 299	429	26.1	15.3
532	Rental & leasing services	528	D	D	D	i	D	D
5321 53211 532111 532112	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental Passenger car leasing	107 55 41 14	364 878 189 948 D D	54 516 26 735 D D	13 127 6 594 D D	2 075 1 323 g c	2.5 1.7 D D	3.8 .6 D
53212	Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	52	174 930	27 781	6 533	752	3.3	7.2
532120		52	174 930	27 781	6 533	752	3.3	7.2
5322	Consumer goods rental	262	140 591	30 290	6 830	1 984	9.0	5.2
53221		11	D	D	D	b	D	D
532210		11	D	D	D	b	D	D
53222 532220	Formal wear & costume rental	18 18	5 967 5 967	1 288 1 288	204 204	89 89	14.1 14.1	
53223	Video tape & disk rental	187	69 609	12 709	2 965	1 357	13.1	9.1
532230	Video tape & disk rental	187	69 609	12 709	2 965	1 357	13.1	9.1
53229 532291 532299	Other consumer goods rental	46 14 24	34 905 D	10 371 D	2 392 D	9300 c	D .9 D	D - D
5323	General rental centers General rental centers General rental centers	66	D	D	D	e	D	D
53231		66	D	D	D	e	D	D
532310		66	D	D	D	e	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	93	245 913	38 276	9 342	1 078	7.2	6.1
53241		35	46 640	10 465	2 602	380	18.3	13.5
532412		30	D	D	D	e	D	D
53242	Office machinery & equipment rental & leasing	11	D	D	D	C	D	D
532420		11	D	D	D	C	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	47	D	D	D	f	D	D
532490		47	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works	18	D	D	D	е	D	D
5331	Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works  Lessors of intangible assets, except copyrighted works	18	D	D	D	e	D	D
53311		18	D	D	D	e	D	D
533110		18	D	D	D	e	D	D
	Hagerstown, MD PMSA							
53	Real estate & rental & leasing	105	43 442	7 317	1 845	479	22.0	7.9
531	Real estate	74	29 525	5 235	1 349	313	23.0	10.1
5311		46	18 285	2 314	683	175	27.1	7.9
53111	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	28	9 117	1 388	438	100	34.9	7.7
531110		28	9 117	1 388	438	100	34.9	7.7
53112	Lessors of nonresidential buildings (except miniwarehouses)	13	7 599	697	166	60	15.4	7.4
531120		13	7 599	697	166	60	15.4	7.4
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	11	6 346	803	146	42	22.9	12.8
53121		11	6 346	803	146	42	22.9	12.8
531210		11	6 346	803	146	42	22.9	12.8
5313	Activities related to real estate	17	4 894	2 118	520	96	7.9	15.0
53131		13	3 917	1 886	474	86	3.0	18.2
531311		11	D	D	D	b	D	D
532	Rental & leasing services	31	13 917	2 082	496	166	19.8	3.1
5322	Consumer goods rental Video tape & disk rental Video tape & disk rental	19	D	D	D	c	D	D
53223		14	3 454	595	151	84	34.2	3.5
532230		14	3 454	595	151	84	34.2	3.5

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CINISAS, II	isas, and rivisas), see appendix cj					Paid	Percent of	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records1	Estimated <sup>2</sup>
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA-Con.							
	Washington, DC-MD-VA-WV PMSA							
53	Real estate & rental & leasing	5 323	6 578 354	1 217 496	291 866	43 797	16.2	8.4
531	Real estate	4 350	4 828 854	959 972	232 430	32 805	20.4	9.3
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	1 827	2 718 995	273 627	66 807	11 374	23.9	10.0
53111		1 040	1 322 039	147 422	34 842	7 331	15.3	10.5
531110		1 040	1 322 039	147 422	34 842	7 331	15.3	10.5
53112	Lessors of nonresidential buildings (except miniwarehouses)	586	1 275 404	110 853	28 547	3 384	33.8	7.6
531120		586	1 275 404	110 853	28 547	3 384	33.8	7.6
53113	Lessors of miniwarehouses & self storage units	122	64 077	7 408	1 736	375	8.7	5.7
531130		122	64 077	7 408	1 736	375	8.7	5.7
53119	Lessors of other real estate property	79	57 475	7 944	1 682	284	17.2	53.6
531190		79	57 475	7 944	1 682	284	17.2	53.6
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	1 189	986 756	202 067	47 567	5 124	18.9	6.8
53121		1 189	986 756	202 067	47 567	5 124	18.9	6.8
531210		1 189	986 756	202 067	47 567	5 124	18.9	6.8
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	1 334	1 123 103	484 278	118 056	16 307	13.4	10.1
53131		885	932 000	387 925	95 146	13 957	11.5	9.7
531311		542	543 995	208 424	50 407	8 498	10.5	10.2
531312		343	388 005	179 501	44 739	5 459	12.8	9.0
53132	Offices of real estate appraisers Offices of real estate appraisers	234	68 229	28 257	6 944	894	29.0	11.2
531320		234	68 229	28 257	6 944	894	29.0	11.2
53139	Other activities related to real estate	215	122 874	68 096	15 966	1 456	19.7	12.2
531390		215	122 874	68 096	15 966	1 456	19.7	12.2
532	Rental & leasing services	936	1 673 579	244 101	55 991	10 689	4.5	5.0
5321	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental	140	428 035	65 979	15 333	2 671	.4	3.2
53211		87	370 976	56 983	13 204	2 351	.2	1.4
532111		81	346 743	54 471	12 576	2 264	.2	.3
53212	Truck, utility trailer, & RV rental & leasing	53	57 059	8 996	2 129	320	1.7	14.9
532120		53	57 059	8 996	2 129	320	1.7	14.9
5322	Consumer goods rental.  Consumer electronics & appliances rental.  Consumer electronics & appliances rental.	532	316 024	82 247	19 129	5 185	12.3	14.3
53221		32	19 207	5 552	1 379	312	14.4	3.7
532210		32	19 207	5 552	1 379	312	14.4	3.7
53222	Formal wear & costume rental	52	14 831	3 030	655	243	11.8	16.3
532220		52	14 831	3 030	655	243	11.8	16.3
53223	Video tape & disk rental Video tape & disk rental	353	147 833	25 414	6 119	3 085	17.0	24.8
532230		353	147 833	25 414	6 119	3 085	17.0	24.8
53229	Other consumer goods rental Home health equipment rental	95	134 153	48 251	10 976	1 545	6.8	4.0
532291		18	D	D	D	c	D	D
532292		15	2 887	701	80	26	40.1	4.2
532299		62	D	D	D	g	D	D
5323	General rental centers General rental centers General rental centers	86	62 935	14 396	3 320	533	10.0	7.8
53231		86	62 935	14 396	3 320	533	10.0	7.8
532310		86	62 935	14 396	3 320	533	10.0	7.8
5324	Commercial & industrial machinery & equipment rental & leasing	178	866 585	81 479	18 209	2 300	3.3	2.2
53241		71	537 420	30 001	6 858	806	2.7	.5
532411		14	D	D	D	b	D	D
532412		57	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing Office machinery & equipment rental & leasing Office machinery rental & leasing Computer rental & leasing	38	214 594	16 340	3 674	299	3.7	1.7
532420		38	214 594	16 340	3 674	299	3.7	1.7
5324201		11	D	D	D	b	D	D
5324209		27	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	69	114 571	35 138	7 677	1 195	4.9	11.6
532490		69	114 571	35 138	7 677	1 195	4.9	11.6
533	Lessors of intangible assets, except copyrighted works	37	75 921	13 423	3 445	303	6.6	25.8
5331	Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works Lessors of intangible assets, except copyrighted works	37	75 921	13 423	3 445	303	6.6	25.8
53311		37	75 921	13 423	3 445	303	6.6	25.8
533110		37	75 921	13 423	3 445	303	6.6	25.8

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

						Paid employees	Percent of revenue —	
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	AREA OUTSIDE MARYLAND METROPOLITAN AREAS							
53	Real estate & rental & leasing	462	181 923	39 027	9 097	2 436	26.3	16.4
531	Real estate	360	143 973	31 407	7 337	1 898	27.9	15.5
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	125	50 909	6 078	1 464	433	25.6	15.2
53111		62	D	D	D	c	D	D
531110		62	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	40	D	D	D	c	D	D
531120		40	D	D	D	c	D	D
53119	Lessors of other real estate property  Lessors of other real estate property	16	D	D	D	b	D	D
531190		16	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	141 141 141	D D D	D D D	D D D	g g	D D D	D D D
5313	Activities related to real estate Real estate property managers Residential property managers	94	D	D	D	e	D	D
53131		59	D	D	D	e	D	D
531311		53	D	D	D	e	D	D
53132	Offices of real estate appraisers Offices of real estate appraisers	25	4 774	1 796	444	65	40.5	10.6
531320		25	4 774	1 796	444	65	40.5	10.6
53139	Other activities related to real estate Other activities related to real estate	10	D	D	D	b	D	D
531390		10	D	D	D	b	D	D
532	Rental & leasing services	102	37 950	7 620	1 760	538	20.2	20.0
5321	Automotive equipment rental & leasing	11	D	D	D	b	D	D
5322	Consumer goods rental	71	D	D	D	e	D	D
53223		41	D	D	D	e	D	D
532230		41	D	D	D	e	D	D
53229	Other consumer goods rental	25	D	D	D	b	D	D
532292		18	D	D	D	a	D	D
5323	General rental centers	13	D	D	D	b	D	D
53231	General rental centers	13	D	D	D	b	D	D
532310	General rental centers	13	D	D	D	b	D	D

## Table 3. Summary Statistics for Counties: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ALLEGANY COUNTY, MD							
53	Real estate & rental & leasing	56	23 656	3 415	695	198	30.9	8.9
531	Real estate	38	16 342	1 700	332	106	36.1	10.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	21 14 14	12 595 D D	1 185 D D	243 D D	80 b b	28.1 D D	13.1 D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	12 12 12	D D D	D D D	D D D	b b b	D D D	D D D
532	Rental & leasing services	18	7 314	1 715	363	92	19.5	5.3
5322 53223 532230	Consumer goods rental	13 10 10	2 332 D D	672 D D	149 D D	58 b b	1.4 D D	16.6 D D

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

## Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

Tollowed by	, see Appenaix Uj					Paid	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ANNE ARUNDEL COUNTY, MD							
53	Real estate & rental & leasing	415	407 073	82 408	19 040	3 531	16.7	6.6
531	Real estate	301	196 584	39 817	9 196	1 579	27.9	11.4
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	95	82 555	8 930	2 044	477	29.9	4.9
53111		41	43 820	4 800	1 110	303	20.2	8.2
531110		41	43 820	4 800	1 110	303	20.2	8.2
53112	Lessors of nonresidential buildings (except miniwarehouses)	27	18 402	1 943	372	61	71.1	.3
531120		27	18 402	1 943	372	61	71.1	.3
53113 531130	Lessors of miniwarehouses & self storage units	13 13	7 104 7 104	506 506	117 117	34 34	18.8 18.8	
53119	Lessors of other real estate property Lessors of other real estate property	14	13 229	1 681	445	79	10.6	2.9
531190		14	13 229	1 681	445	79	10.6	2.9
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	113	73 830	11 232	2 787	446	22.1	18.3
53121		113	73 830	11 232	2 787	446	22.1	18.3
531210		113	73 830	11 232	2 787	446	22.1	18.3
5313	Activities related to real estate	93	40 199	19 655	4 365	656	34.7	11.9
53131		51	25 994	14 822	3 353	533	26.4	14.5
531311		30	18 992	9 513	2 261	398	13.2	9.0
531312		21	7 002	5 309	1 092	135	62.2	29.7
53132	Offices of real estate appraisers Offices of real estate appraisers	27	6 403	1 749	423	63	64.3	4.0
531320		27	6 403	1 749	423	63	64.3	4.0
53139	Other activities related to real estate Other activities related to real estate	15	7 802	3 084	589	60	38.0	9.6
531390		15	7 802	3 084	589	60	38.0	9.6
532	Rental & leasing services	110	191 630	36 563	8 698	1 838	6.8	2.4
5321	Automotive equipment rental & leasing	23	122 771	19 563	4 713	1 096	2.2	.9
53211		18	120 134	19 095	4 596	1 079	2.0	.4
532111		14	117 284	18 836	4 534	1 067	2.1	–
5322	Consumer goods rental	54	32 368	5 555	1 192	387	6.0	2.6
53223		38	16 134	2 477	597	288	7.9	4.0
532230		38	16 134	2 477	597	288	7.9	4.0
53229	Other consumer goods rental	11	14 420	2 749	526	75	4.5	1.4
5323	General rental centers General rental centers General rental centers	12	7 896	2 508	518	89	40.6	4.5
53231		12	7 896	2 508	518	89	40.6	4.5
532310		12	7 896	2 508	518	89	40.6	4.5
5324	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	21	28 595	8 937	2 275	266	18.3	8.4
53249		11	D	D	D	c	D	D
532490		11	D	D	D	c	D	D
	BALTIMORE COUNTY, MD							
53	Real estate & rental & leasing	743	947 853	182 536	43 000	7 047	10.3	15.7
531	Real estate	562	723 470	143 430	33 634	5 329	11.1	18.1
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	239	433 755	63 125	14 079	2 132	7.2	6.8
53111		138	229 862	34 985	8 809	1 518	6.6	2.6
531110		138	229 862	34 985	8 809	1 518	6.6	2.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	81	198 083	27 039	5 074	566	7.3	11.4
531120		81	198 083	27 039	5 074	566	7.3	11.4
53113	Lessors of miniwarehouses & self storage units	10	4 173	586	122	28	19.8	5.1
531130		10	4 173	586	122	28	19.8	5.1
53119	Lessors of other real estate property Lessors of other real estate property	10	1 637	515	74	20	52.6	32.2
531190		10	1 637	515	74	20	52.6	32.2
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	139	160 056	22 353	5 256	850	13.4	54.8
53121		139	160 056	22 353	5 256	850	13.4	54.8
531210		139	160 056	22 353	5 256	850	13.4	54.8
5313	Activities related to real estate	184	129 659	57 952	14 299	2 347	21.1	10.7
53131		99	95 982	44 535	11 086	1 833	15.5	10.9
531311		56	61 714	30 813	7 516	1 316	7.1	13.7
531312		43	34 268	13 722	3 570	517	30.7	5.9
53132	Offices of real estate appraisers	54	19 607	7 056	1 799	321	46.3	12.0
531320		54	19 607	7 056	1 799	321	46.3	12.0
53139	Other activities related to real estate	31	14 070	6 361	1 414	193	23.7	7.5
531390		31	14 070	6 361	1 414	193	23.7	7.5

# $\label{table 3. Summary Statistics for Counties: 1997-Con.} \label{table 3. Summary Statistics for Counties: 1997-Con.}$

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

lollowed by	y ", see Appendix D]							
						Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALTIMORE COUNTY, MD—Con.							
53	Real estate & rental & leasing - Con.							
532	Rental & leasing services	174	211 094	35 309	8 385	1 608	8.3	8.0
5321 53211 532111	Automotive equipment rental & leasing	43 26 20	82 222 53 800 10 364	10 235 5 777 1 774	2 539 1 479 505	366 193 75	7.0 .6 2.9	7.3 .9 .3
53212 532120	Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	17 17	28 422 28 422	4 458 4 458	1 060 1 060	173 173	19.3 19.3	19.3 19.3
5322 53223 532230	Consumer goods rental Video tape & disk rental Video tape & disk rental	83 52 52	52 077 20 525 20 525	14 214 3 820 3 820	3 205 930 930	797 423 423	8.4 10.7 10.7	4.7 8.4 8.4
53229 532299	Other consumer goods rental	18 11	D 5 182	D 1 646	D 364	e 65	D 6.7	D 13.8
5323 53231 532310	General rental centers General rental centers General rental centers	14 14 14	8 093 8 093 8 093	1 634 1 634 1 634	386 386 386	87 87 87	_ _ _	6.7 6.7 6.7
5324 53241 532412	Commercial & industrial machinery & equipment rental & leasing	34 14 12	68 702 18 700 D	9 226 3 637 D	2 255 943 D	358 175 c	10.7 13.2 D	11.4 24.4 D
53249 532490	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	16 16	31 586 31 586	4 131 4 131	997 997	154 154	12.9 12.9	10.4 10.4
	CALVERT COUNTY, MD							
53	Real estate & rental & leasing	60	19 298	2 735	524	151	21.3	22.0
531	Real estate	45	13 914	1 577	315	78	24.9	28.6
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	26 26 26	9 413 9 413 9 413	756 756 756	152 152 152	49 49 49	24.5 24.5 24.5	10.6 10.6 10.6
5313	Activities related to real estate	11	3 161	551	87	17	16.0	74.7
532	Rental & leasing services	15	5 384	1 158	209	73	11.9	4.9
5322	Consumer goods rental	11	D	D	D	b	D	D
	CAROLINE COUNTY, MD							
53	Real estate & rental & leasing	17	2 128	444	102	36	20.5	15.7
531	Real estate	12	D	D	D	а	D	D
532	Rental & leasing services	5	D	D	D	а	D	D
	CARROLL COUNTY, MD							
53	Real estate & rental & leasing	121	56 133	6 817	1 573	395	36.1	9.5
531	Real estate	98	48 463	5 312	1 196	279	32.4	8.0
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	43 24 24	30 769 10 827 10 827	2 764 1 453 1 453	592 311 311	117 67 67	30.3 66.5 66.5	2.4 4.2 4.2
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	14 14	9 277 9 277	681 681	152 152	36 36	21.4 21.4	3.1 3.1
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	33 33 33	12 203 12 203 12 203	1 423 1 423 1 423	322 322 322	94 94 94	35.7 35.7 35.7	5.8 5.8 5.8
5313 53131	Activities related to real estate	22 12	5 491 D	1 125 D	282 D	68 b	37.2 D	44.5 D
532	Rental & leasing services	23	7 670	1 505	377	116	59.2	18.9
5322 53223 532230	Consumer goods rental. Video tape & disk rental Video tape & disk rental.	14 12 12	D D D	D D D	D D D	b b b	D D D	D D D
	CECIL COUNTY, MD							
53	Real estate & rental & leasing	60	20 272	3 003	732	177	42.0	18.0
531	Real estate	45	14 529	1 933	431	97	47.6	5.4
5311	Lessors of real estate	15	5 320	579	128	30	26.5	10.2
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	15 15 15	5 696 5 696 5 696	546 546 546	120 120 120	28 28 28	57.3 57.3 57.3	2.8 2.8 2.8
5313	Activities related to real estate	15	3 513	808	183	39	63.8	2.2
532	Rental & leasing services	15	5 743	1 070	301	80	27.7	49.9
5322	Consumer goods rental	10	Д	D	D	b	D	D

## Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

followed by	*, see Appendix D]					D-:-I	Porcent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll	First-quarter payroll	Paid employees for pay period including March 12	From adminis-trative	
-		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records1	Estimated <sup>2</sup>
	CHARLES COUNTY, MD							
53	Real estate & rental & leasing	84	31 175	5 703	1 239	290	30.7	8.8
531	Real estate	68	26 656	4 658	977	191	31.4	8.7
5311 5312	Lessors of real estate  Offices of real estate agents & brokers	18 31	7 560 15 283	1 099	267 418	52 80	54.8 11.3	18.6 4.1
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	31 31	15 283 15 283	2 062 2 062	418 418	80 80	11.3 11.3	4.1 4.1
5313 53131	Activities related to real estate	19 11	3 813 1 033	1 497 338	292 67	59 18	65.4 26.1	7.7 28.4
532	Rental & leasing services	16	4 519	1 045	262	99	26.9	9.1
5322 53223 532230	Consumer goods rental	13 10 10	D 1 812 1 812	D 380 380	D 101 101	b 70 70	D 17.9 17.9	D 22.6 22.6
	DORCHESTER COUNTY, MD							
53	Real estate & rental & leasing	30	5 821	1 304	319	97	28.8	49.0
531	Real estate	24	3 531	873	211	65	43.2	37.7
5311	Lessors of real estate	11	1 663	340	83	35	46.3	36.7
532	Rental & leasing services	6	2 290	431	108	32	6.5	66.5
	FREDERICK COUNTY, MD							
53	Real estate & rental & leasing	185	88 008	18 239	3 749	862	28.9	4.7
531	Real estate	140	65 342	11 245	2 430	486	32.3	4.7
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	47 27 27	25 592 15 696 15 696	3 044 2 075 2 075	719 488 488	190 121 121	26.1 31.1 31.1	6.2 10.0 10.0
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	12 12	7 686 7 686	559 559	140 140	43 43	15.4 15.4	-
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	49 49 49	27 230 27 230 27 230	3 704 3 704 3 704	628 628 628	142 142 142	38.0 38.0 38.0	2.3 2.3 2.3
5313 53131 531311	Activities related to real estate Real estate property managers . Residential property managers	44 22 16	12 520 7 154 D	4 497 2 494 D	1 083 536 D	154 98 b	32.5 43.9 D	7.2 .3 D
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	16 16	3 058 3 058	1 032 1 032	318 318	36 36	24.9 24.9	28.6 28.6
532	Rental & leasing services	43	D	D	D	е	D	D
5322 53223 532230	Consumer goods rental	27 18 18	12 886 3 809 3 809	4 133 806 806	646 189 189	269 143 143	13.8 29.4 29.4	6.0 12.5 12.5
	GARRETT COUNTY, MD							
53	Real estate & rental & leasing	20	8 542	1 540	376	113	24.2	13.7
531	Real estate	14	7 204	1 317	321	87	25.6	16.3
532	Rental & leasing services	6	1 338	223	55	26	16.8	-
	HARFORD COUNTY, MD							
53	Real estate & rental & leasing	170	74 097	13 848	3 184	780	24.5	9.7
531	Real estate	123	56 031	9 681	2 209	522	26.7	8.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	51 30 30	28 843 22 109 22 109	3 731 3 080 3 080	874 750 750	233 199 199	21.1 11.1 11.1	5.7 3.8 3.8
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	10 10	D D	D D	D D	a a	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	34 34 34	17 705 17 705 17 705	2 504 2 504 2 504	553 553 553	111 111 111	22.2 22.2 22.2	12.4 12.4 12.4
5313 53131 531311	Activities related to real estate	38 18 12	9 483 6 506 3 992	3 446 2 463 1 835	782 570 408	178 140 111	52.3 56.3 32.5	9.8 7.6 10.5
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	17 17	2 778 2 778	966 966	209 209	35 35	40.8 40.8	15.5 15.5
532	Rental & leasing services	46	D	D	D	С	D	D
5322 53223 532230	Consumer goods rental Video tape & disk rental Video tape & disk rental	36 28 28	12 304 6 776 6 776	2 728 1 252 1 252	618 321 321	201 155 155	10.3 15.0 15.0	15.0 27.2 27.2

# $\label{table 3. Summary Statistics for Counties: 1997-Con.} \label{table 3. Summary Statistics for Counties: 1997-Con.}$

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	y, see Appendix Dj					Paid	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	HOWARD COUNTY, MD							
53	Real estate & rental & leasing	254	335 219	64 659	14 204	1 899	12.0	5.2
531	Real estate	189	164 037	38 791	8 191	1 207	20.5	9.5
5311		57	63 662	6 056	1 537	313	23.9	4.8
53111	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	20	29 028	3 174	825	152	3.6	.2
531110		20	29 028	3 174	825	152	3.6	.2
53112	Lessors of nonresidential buildings (except miniwarehouses)	24	27 964	2 038	467	112	47.0	10.4
531120		24	27 964	2 038	467	112	47.0	10.4
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	76	65 298	21 534	3 898	488	16.9	14.6
53121		76	65 298	21 534	3 898	488	16.9	14.6
531210		76	65 298	21 534	3 898	488	16.9	14.6
5313	Activities related to real estate Real estate property managers Residential property managers	56	35 077	11 201	2 756	406	21.1	8.6
53131		32	27 032	8 884	2 224	346	17.7	8.6
531311		23	18 513	4 958	1 337	179	25.2	6.0
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	12 12	D	D	D D	b b	D D	D D
53139 531390	Other activities related to real estate Other activities related to real estate	12 12	D	D	D	b	D	D D
532	Rental & leasing services	61	170 406	25 607	5 916	680	3.9	1.1
5321	Automotive equipment rental & leasing	14	D	D 0.000	D 531	C 100	D	D
5322	Consumer goods rental	28	13 161	2 936	531	196	18.9	4.1
53223		23	10 711	2 207	371	165	23.3	4.9
532230		23	10 711	2 207	371	165	23.3	4.9
5324	Commercial & industrial machinery & equipment rental & leasing	14	120 503	14 827	3 513	299	2.0	.1
	KENT COUNTY, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>31</b> 27	<b>9 340</b> 8 458	<b>826</b>   677	<b>226</b> 189	<b>65</b> 46	<b>32.0</b> 34.4	<b>16.5</b> 13.6
5311	Lessors of real estate	13	6 669	405	120	24	25.9	12.7
532	Rental & leasing services	4	882	149	37	19	9.2	44.3
	MONTGOMERY COUNTY, MD							
53	Real estate & rental & leasing	1 123	1 321 435	305 078	73 483	11 375	17.1	6.7
531	Real estate  Lessors of real estate	944	1 035 044	239 703	58 963	8 628	20.7	8.0
5311		328	490 413	49 776	11 642	2 104	27.1	8.8
53111	Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	175	251 384	32 588	7 577	1 489	18.2	9.6
531110		175	251 384	32 588	7 577	1 489	18.2	9.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	115	218 731	15 416	3 692	521	38.1	8.0
531120		115	218 731	15 416	3 692	521	38.1	8.0
53113	Lessors of miniwarehouses & self storage units	23	15 290	1 401	312	80	4.4	5.8
531130		23	15 290	1 401	312	80	4.4	5.8
53119	Lessors of other real estate property  Lessors of other real estate property	15	5 008	371	61	14	62.9	7.7
531190		15	5 008	371	61	14	62.9	7.7
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	259	186 417	36 670	8 278	928	18.6	6.9
53121		259	186 417	36 670	8 278	928	18.6	6.9
531210		259	186 417	36 670	8 278	928	18.6	6.9
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	357	358 214	153 257	39 043	5 596	13.1	7.6
53131		246	313 924	130 636	33 592	5 073	12.0	6.8
531311		150	188 024	76 349	18 623	3 138	9.1	7.9
531312		96	125 900	54 287	14 969	1 935	16.3	5.0
53132	Offices of real estate appraisers Offices of real estate appraisers	52	18 702	6 554	1 486	166	23.4	10.1
531320		52	18 702	6 554	1 486	166	23.4	10.1
53139	Other activities related to real estate Other activities related to real estate	59	25 588	16 067	3 965	357	18.9	16.6
531390		59	25 588	16 067	3 965	357	18.9	16.6
532	Rental & leasing services	171	275 359	62 641	13 723	2 678	3.9	1.5
5321 53211 532111	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental	22 19 17	139 491 D D	26 753 D D	5 859 D D	1 025 g f	D D	.6 D D
5322	Consumer goods rental	107	87 937	25 099	5 372	1 337	4.7	3.6
53222		10	3 215	563	119	53	.2	13.0
532220		10	3 215	563	119	53	.2	13.0
53223	Video tape & disk rental Video tape & disk rental	71	28 820	4 978	1 231	546	8.0	8.0
532230		71	28 820	4 978	1 231	546	8.0	8.0
53229	Other consumer goods rental	22	D	D	D	f	D	D
532299		19	50 940	16 792	3 369	548	3.4	.9
5323	General rental centers General rental centers General rental centers	16	18 069	4 209	950	128	11.7	-
53231		16	18 069	4 209	950	128	11.7	-
532310		16	18 069	4 209	950	128	11.7	-
5324	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	26	29 862	6 580	1 542	188	15.3	.4
53249		13	D	D	D	b	D	D
532490		13	D	D	D	b	D	D

## Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

tollowed b	y *, see Appendix D]					Paid	Percent o	of revenue –
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	PRINCE GEORGE'S COUNTY, MD	(number)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(namber)	Tooordo	Estimated
F0	,	599	638 508	110 657	25 922	5 013	13.9	6.1
<b>53</b> 531	Real estate & rental & leasing	450	474 594	72 464	16 640	3 429	16.0	6.2
5311	Lessors of real estate	223 159	321 647 251 089	35 375	8 022	1 612 1 229	13.5	6.9
53111 531110	Lessors of residential buildings & dwellings	159	251 089	26 867 26 867	6 110 6 110	1 229	12.0 12.0	8.5 8.5
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	38 38	56 367 56 367	7 045 7 045	1 593 1 593	309 309	21.7 21.7	.8 .8
53113 531130	Lessors of miniwarehouses & self storage units	17 17	8 881 8 881	723 723	176 176	48 48	1.6 1.6	_
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	106 106 106	76 292 76 292 76 292	9 389 9 389 9 389	2 052 2 052 2 052	362 362 362	21.5 21.5 21.5	3.9 3.9 3.9
5313 53131	Activities related to real estate	121 85	76 655 68 591	27 700 25 186	6 566 6 029	1 455 1 364	21.1 17.2	5.5 5.2
531311 531312	Residential property managers  Nonresidential property managers	56 29	52 776 15 815	19 267 5 919	4 612 1 417	1 185 179	13.6 29.3	3.6 10.7
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	23 23	6 671 6 671	1 944 1 944	412 412	65 65	53.3 53.3	8.6 8.6
53139 531390	Other activities related to real estate	13 13	1 393 1 393	570 570	125 125	26 26	58.9 58.9	6.3 6.3
532	Rental & leasing services	146	163 156	38 058	9 247	1 577	7.7	5.4
5321 53211 532111	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental	32 16 13	D D D	D D D	D D D	e c b	D D D	D D D
53212 532120	Truck, utility trailer, & RV rental & leasing	16 16	30 367 30 367	5 272 5 272	1 094 1 094	143 143	_	4.4 4.4
5322 53221 532210	Consumer goods rental	71 10 10	56 991 D D	13 662 D D	3 798 D D	810 b b	11.4 D D	5.1 D D
53223 532230	Video tape & disk rental Video tape & disk rental	41 41	27 386 27 386	3 989 3 989	982 982	459 459	17.9 17.9	5.7 5.7
53229	Other consumer goods rental	13	D	D	D	е	D	D
5323 53231 532310	General rental centers General rental centers General rental centers	19 19 19	D D D	D D D	D D D	c c c	D D D	D D D
5324 53241 532412	Commercial & industrial machinery & equipment rental & leasing	24 12 12	D 25 124 25 124	D 8 623 8 623	D 1 927 1 927	e 234 234	9.0 9.0	D 1.1 1.1
53249 532490	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	10 10	D D	D D	D D	c c	D D	D D
	QUEEN ANNE'S COUNTY, MD							
53	Real estate & rental & leasing	31	8 436	1 030	247	62	38.2	6.0
531 5312	Real estate Offices of real estate agents & brokers	23 12	6 451 5 407	628 499	177 151	37	34.9 27.1	.8
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	12 12 12	5 407 5 407 5 407	499 499 499	151 151 151	26 26 26	27.1 27.1 27.1	=
532	Rental & leasing services	8	1 985	402	70	25	49.0	23.0
	ST. MARY'S COUNTY, MD							
53	Real estate & rental & leasing	55	26 995	3 623	823	241	36.8	14.8
531	Real estate	44	23 042	2 832	620	183	37.2	16.3
5311	Lessors of real estate	17	9 223	1 591	371	109	43.9	18.2
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	16 16 16	11 885 11 885 11 885	831 831 831	164 164 164	52 52 52	34.7 34.7 34.7	16.4 16.4 16.4
5313	Activities related to real estate	11	1 934	410	85	22	20.4	6.9
532	Rental & leasing services	11	3 953	791	203	58	34.5	6.2
	SOMERSET COUNTY, MD							
53	Real estate & rental & leasing	10	1 597	311	74	30	71.9	_
531	Real estate	7	D	D	D	а	D	D
532	Rental & leasing services	3	D	Д	D	а	D	D

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followed by	*, see Appendix D]					Paid	Percent of	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	TALBOT COUNTY, MD							
53	Real estate & rental & leasing	71	20 780	3 434	734	179	30.5	18.2
531	Real estate	63	18 351	2 969	616	139	33.5	17.4
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	23 12 12	5 183 3 028 3 028	1 091 483 483	255 116 116	52 25 25	26.2 28.6 28.6	28.4 34.7 34.7
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	26 26 26	10 033 10 033 10 033	1 296 1 296 1 296	246 246 246	54 54 54	34.1 34.1 34.1	12.1 12.1 12.1
5313	Activities related to real estate	14	3 135	582	115	33	43.3	15.9
532	Rental & leasing services	8	2 429	465	118	40	7.9	24.2
	WASHINGTON COUNTY, MD							
53	Real estate & rental & leasing	105	43 442	7 317	1 845	479	22.0	7.9
531	Real estate	74	29 525	5 235	1 349	313	23.0	10.1
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	46 28 28	18 285 9 117 9 117	2 314 1 388 1 388	683 438 438	175 100 100	27.1 34.9 34.9	7.9 7.7 7.7
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	13 13	7 599 7 599	697 697	166 166	60 60	15.4 15.4	7.4 7.4
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	11 11 11	6 346 6 346 6 346	803 803 803	146 146 146	42 42 42	22.9 22.9 22.9	12.8 12.8 12.8
5313 53131 531311	Activities related to real estate Real estate property managers Residential property managers	17 13 11	4 894 3 917 D	2 118 1 886 D	520 474 D	96 86 b	7.9 3.0 D	15.0 18.2 D
532	Rental & leasing services	31	13 917	2 082	496	166	19.8	3.1
5322 53223 532230	Consumer goods rental Video tape & disk rental Video tape & disk rental	19 14 14	D 3 454 3 454	D 595 595	D 151 151	c 84 84	D 34.2 34.2	D 3.5 3.5
	WICOMICO COUNTY, MD							
53	Real estate & rental & leasing	91	52 851	11 062	2 555	580	15.2	12.3
531 5311	Real estate  Lessors of real estate	64 19	32 441 16 114	6 892 1 392	1 527 356	293 106	17.8 9.8	5.5 6.5
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	21 21 21	6 550 6 550 6 550	835 835 835	160 160 160	39 39 39	40.6 40.6 40.6	7.7 7.7 7.7
5313 53131 531311	Activities related to real estate	24 13 12	9 777 7 353 D	4 665 3 468 D	1 011 723 D	148 113 b	15.8 9.4 D	2.5 .6 D
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	10 10	D D	D D	D D	b b	D D	D D
532	Rental & leasing services	27	20 410	4 170	1 028	287	11.0	23.0
5322	Consumer goods rental	12	12 338	2 554	647	204	2.0	36.8
	WORCESTER COUNTY, MD							
<b>53</b> 531	Real estate & rental & leasing	137 105	<b>53 869</b> 48 504	<b>16 483</b>	<b>3 888</b> 3 721	<b>1 095</b> 1 049	<b>28.3</b> 24.8	<b>18.0</b> 19.7
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	28 15 15	7 014 3 623 3 623	585 267 267	107 51 51	54 34 34	36.7 31.5 31.5	26.4 45.2 45.2
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	50 50 50	34 600 34 600 34 600	11 865 11 865 11 865	2 984 2 984 2 984	870 870 870	17.8 17.8 17.8	20.9 20.9 20.9 20.9
5313 53131 531311	Activities related to real estate Real estate property managers Residential property managers	27 21 19	6 890 4 208 D	2 897 2 400 D	630 497 D	125 105 c	47.6 40.3 D	6.7 7.8 D
532	Rental & leasing services	32	5 365	1 136	167	46	60.5	2.9
5322 53229 532292	Consumer goods rental. Other consumer goods rental. Recreational goods rental.	26 17 15	3 484 D D	686 D D	60 D D	26 a a	77.0 D D	4.4 D D

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[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALTIMORE, MD (IC)							
53	Real estate & rental & leasing	597	568 159	124 869	29 657	4 807	19.0	9.3
531	Real estate	489	378 267	95 038	22 277	3 765	27.5	11.1
5311	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	259	221 406	30 616	7 322	1 651	31.3	9.8
53111		180	125 316	17 642	4 187	1 205	19.0	12.5
531110		180	125 316	17 642	4 187	1 205	19.0	12.5
53112	Lessors of nonresidential buildings (except miniwarehouses)	67	90 411	12 592	3 037	422	49.9	4.7
531120		67	90 411	12 592	3 037	422	49.9	4.7
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	73	60 346	22 303	4 111	474	26.0	16.7
53121		73	60 346	22 303	4 111	474	26.0	16.7
531210		73	60 346	22 303	4 111	474	26.0	16.7
5313	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	157	96 515	42 119	10 844	1 640	19.6	10.6
53131		117	81 681	35 335	8 781	1 477	18.9	8.0
531311		81	62 978	25 871	6 413	1 170	17.2	9.1
531312		36	18 703	9 464	2 368	307	24.8	4.4
53132	Offices of real estate appraisers Offices of real estate appraisers	14	2 574	852	176	31	47.7	1.9
531320		14	2 574	852	176	31	47.7	1.9
53139	Other activities related to real estate	26	12 260	5 932	1 887	132	18.0	30.0
531390		26	12 260	5 932	1 887	132	18.0	30.0
532	Rental & leasing services	106	D	D	D	g	D	D
5321	Automotive equipment rental & leasing	22	124 150	17 623	4 243	453	.2	3.8
53212		18	116 420	16 910	4 097	426	-	4.0
532120		18	116 420	16 910	4 097	426	-	4.0
5322	Consumer goods rental. Video tape & disk rental Video tape & disk rental	42	D	D	D	e	D	D
53223		32	12 790	2 480	617	249	10.1	7.1
532230		32	12 790	2 480	617	249	10.1	7.1
5323	General rental centers	24	12 650	2 981	767	137	11.4	5.0
53231	General rental centers	24	12 650	2 981	767	137	11.4	5.0
532310	General rental centers	24	12 650	2 981	767	137	11.4	5.0
5324	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	18	25 356	4 854	1 191	140	3.1	17.0
53249		10	D	D	D	c	D	D
532490		10	D	D	D	c	D	D

#### Table 4. Summary Statistics for Places: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ABERDEEN, MD							
53	Real estate & rental & leasing	18	9 854	2 024	469	108	7.7	2.4
531	Real estate	12	6 857	1 431	327	73	6.5	3.5
532	Rental & leasing services	6	2 997	593	142	35	10.3	-
	ANNAPOLIS, MD							
53	Real estate & rental & leasing	80	74 380	14 905	3 624	530	19.9	18.2
531	Real estate	63	54 677	11 884	2 964	404	21.7	24.0
5311 53112 531120	Lessors of real estate Lessors of nonresidential buildings (except miniwarehouses) Lessors of nonresidential buildings (except miniwarehouses)	22 10 10	22 742 D D	1 985 D D	445 D D	92 b b	19.9 D D	13.6 D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	21 21 21	23 487 23 487 23 487	4 699 4 699 4 699	1 395 1 395 1 395	169 169 169	14.4 14.4 14.4	35.8 35.8 35.8
5313 53131	Activities related to real estate	20 12	8 448 4 276	5 200 4 106	1 124 923	143 119	46.6 37.2	19.0 32.2
532	Rental & leasing services	17	19 703	3 021	660	126	15.0	2.3
5322	Consumer goods rental	10	12 694	1 443	302	72	1.9	_

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALTIMORE, MD (IC)							
53	Real estate & rental & leasing	597	568 159	124 869	29 657	4 807	19.0	9.3
531	Real estate	489	378 267	95 038	22 277	3 765	27.5	11.1
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	259 180 180	221 406 125 316 125 316	30 616 17 642 17 642	7 322 4 187 4 187	1 651 1 205 1 205	31.3 19.0 19.0	9.8 12.5 12.5
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	67 67	90 411 90 411	12 592 12 592	3 037 3 037	422 422	49.9 49.9	4.7 4.7
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	73 73 73	60 346 60 346 60 346	22 303 22 303 22 303	4 111 4 111 4 111	474 474 474	26.0 26.0 26.0	16.7 16.7 16.7
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	157 117 81 36	96 515 81 681 62 978 18 703	42 119 35 335 25 871 9 464	10 844 8 781 6 413 2 368	1 640 1 477 1 170 307	19.6 18.9 17.2 24.8	10.6 8.0 9.1 4.4
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	14 14	2 574 2 574	852 852	176 176	31 31	47.7 47.7	1.9 1.9
53139 531390	Other activities related to real estate	26 26	12 260 12 260	5 932 5 932	1 887 1 887	132 132	18.0 18.0	30.0 30.0
532	Rental & leasing services	106	D	D D	D	g	D	D
5321 53212 532120	Automotive equipment rental & leasing Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	22 18 18	124 150 116 420 116 420	17 623 16 910 16 910	4 243 4 097 4 097	453 426 426	.2 - -	3.8 4.0 4.0
5322 53223 532230	Consumer goods rental	42 32 32	D 12 790 12 790	D 2 480 2 480	D 617 617	e 249 249	D 10.1 10.1	D 7.1 7.1
5323 53231 532310	General rental centers General rental centers General rental centers	24 24 24	12 650 12 650 12 650	2 981 2 981 2 981	767 767 767	137 137 137	11.4 11.4 11.4	5.0 5.0 5.0
5324 53249 532490	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	18 10 10	25 356 D D	4 854 D D	1 191 D D	140 c c	3.1 D D	17.0 D D
	BEL AIR, MD							
53	Real estate & rental & leasing	40	18 053	3 611	827	172	43.2	9.2
531	Real estate	31	13 665	2 925	675	120	48.5	7.1
5313 532	Activities related to real estate	13 9	D 4 388	D 686	D 152	b 52	D 26.7	D 15.8
	BERLIN, MD							
53	Real estate & rental & leasing	15	9 615	1 812	336	174	14.1	2.6
531	Real estate	10	D	D	D	С	D	D
532	Rental & leasing services	5	D	D	D	а	D	D
	BERWYN HEIGHTS, MD							
53	Real estate & rental & leasing	2	D	D	D	b	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BLADENSBURG, MD							
53	Real estate & rental & leasing	7	9 052	4 012	846	109	7.8	2.9
531	Real estate	4	D	D	D	b	D	D
532	Rental & leasing services	3	4 294	3 680	767	89	D	-
	BOONSBORO, MD							
	Real estate & rental & leasing	2	D	D	D	а	D	D
53	near estate & rentar & reasing		- 1					
<b>53</b> 531	Real estate	1	D	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

lollowed b	y ", see Appendix Dj						1	
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent of From	of revenue—
code	deographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOWIE, MD							
53	Real estate & rental & leasing	39	33 978	3 441	739	175	23.5	7.3
531	Real estate	32	29 555	2 249	439	98	20.8	4.6
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	14 14	22 015 22 015	769 769	171 171	53 53 53	5.8 5.8	2.4 2.4 2.4
531210 5313	Activities related to real estate	14 13	22 015 4 082	769 1 092	171 232	39	5.8 49.3	20.4
532	Rental & leasing services	7	4 423	1 192	300	77	41.0	25.2
	BRUNSWICK, MD							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
	CAMBRIDGE, MD							
53	Real estate & rental & leasing	20	4 551	1 068	264	68	26.1	51.4
531	Real estate	15	D	D	D	b	D	D
532	Rental & leasing services	5	D	D	D	b	D	D
	CAPITOL HEIGHTS, MD							
53	Real estate & rental & leasing	2	D	D	D	С	D	D
532	Rental & leasing services	2	D	D	D	С	D	D
	CHESAPEAKE BEACH, MD							
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	CHESTERTOWN, MD							
53	Real estate & rental & leasing	14	6 760	524	148	42	21.4	13.3
531	Real estate	11	D	D	D	b	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	CHEVERLY, MD							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	CHEVY CHASE, MD							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	COLLEGE PARK, MD							
53	Real estate & rental & leasing	22	12 216	2 649	590	108	59.5	4.4
531	Real estate	15	10 170	2 131	473	83	66.4	1.1
532	Rental & leasing services	5	D	D	D	b	D	D
				_			_	
	CRISFIELD, MD							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	CUMBERLAND, MD							
53	Real estate & rental & leasing	30	10 421	1 623	364	90	29.5	13.1
531	Real estate	20	6 022	628	162	42	51.1	16.3
5311	Lessors of real estate	10	D	D	D	b	D	D
532	Rental & leasing services	10	4 399	995	202	48	I –	8.8

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

TOILOWEG D	y , see Appendix Dj							
						Paid	Percent of	of revenue -
NAICS	Geographic area and kind of business					employees for pay	Erom	
code	Geographic area and kind of business	Establish-	D	A	First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	DENTON, MD							
53	Real estate & rental & leasing	4	407	90	25	6	53.3	20.1
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	EASTON, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>51</b> 44	<b>D</b> 15 565	D   2 322	<b>D</b> 491	<b>c</b> 107	33.0	<b>D</b> 15.0
5311	Real estate  Lessors of real estate	13	4 054	827	191	38	21.4	24.1
5312	Offices of real estate agents & brokers	22	8 942	1 048	197	46	36.1	12.4
53121 531210	Offices of real estate agents & brokers	22 22	8 942 8 942	1 048 1 048	197 197	46 46	36.1 36.1	12.4 12.4
532	Rental & leasing services	7	D	D	D	b	D	D
	ELKTON, MD							
53	Real estate & rental & leasing	22	D	D	D	b	D	D
531	Real estate	18	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	а	D	D
	•							
	FEDERALSBURG, MD							
53	Real estate & rental & leasing	4 3	<b>327</b> D	<b>100</b> D	<b>21</b> D	14	_ D	<b>37.6</b> D
531	Real estate					а		
532	Rental & leasing services	1	D	D	D	а	D	D
	FREDERICK, MD							
53	Real estate & rental & leasing	111	73 205	14 881	3 056	617	25.6	1.3
531	Real estate	87	54 518	9 037	1 975	369	29.3	1.2
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings	32 19	21 776 13 473	2 495 1 835	615 444	154 103	21.6 28.3	1.9 3.1
531110 5312	Lessors of residential buildings & dwellings  Offices of real estate agents & brokers	19 30	13 473 22 939	1 835 2 801	444 445	103 96	28.3 35.9	3.1
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	30 30	22 939 22 939	2 801 2 801	445 445	96 96	35.9 35.9	.2 .2 .2
5313	Activities related to real estate	25	9 803	3 741	915	119	31.2	1.6
53131	Real estate property managers	13	6 047	2 070	447	79	43.4	_
532 5322	Rental & leasing services  Consumer goods rental	23 14	D 10 346	D   3 397	D 534	c 164	D 12.9	D 2.9
3322		14	10 340	3 337	334	104	12.5	2.5
	FROSTBURG, MD							
53	Real estate & rental & leasing	7	3 380	598	131	32	68.3	-
531	Real estate	5	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	FRUITLAND, MD							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
	GAITHERSBURG, MD							
53	Real estate & rental & leasing	84	D	D	D	f	D	D
531	Real estate	64	66 331	15 711	3 565	523	17.1	9.5
5311	Lessors of real estate	23	26 809	2 412	463	78	9.8	16.1
53111 531110	Lessors of residential buildings & dwellings	16 16	20 617 20 617	2 226 2 226	417 417	62 62	12.4 12.4	19.6 19.6
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	23 23	20 326 20 326	4 669 4 669	1 116 1 116	106 106	9.5 9.5	9.6 9.6
531210	Offices of real estate agents & brokers	23	20 326	4 669	1 116	106	9.5	9.6
5313 53131	Activities related to real estate	18 14	19 196 18 393	8 630 8 203	1 986 1 881	339 331	35.4 35.4	.1
531311	Residential property managers	10	10 617	6 305	1 404	274	12.4	
532	Rental & leasing services	19	D	D D	D D	c	D	D
5322	Consumer goods rental	11	DΙ	וטו	D	b	l D	l D

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1011011011	, see Appendix D						D	
						Paid employees	Percent	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
-	GLENARDEN, MD	( 1 11 )	(* /***/	(1 /2 2 2 /	(* //	( 1 11 )		
53	Real estate & rental & leasing	5	17 271	2 620	768	79	30.8	12.8
531	Real estate	4	17 271 D	2 020 D	700 D	b	<b>30.8</b>	D
532	Rental & leasing services	1	D	D	D	b	D	D
	CREENELT MD							
F2	GREENBELT, MD	22						
<b>53</b> 531	Real estate & rental & leasing	<b>23</b> 21	<b>D</b> 32 381	<b>D</b> 6 800	<b>D</b> 1 755	<b>e</b> 327	7.1	<b>D</b> 3.1
532	Rental & leasing services	2	D	D	D	а	D	D
	HAGERSTOWN, MD							
F2	·	F4						
<b>53</b> 531	Real estate & rental & leasing	<b>54</b> 41	<b>D</b> D	<b>D</b> D	<b>D</b> D	<b>с</b> с	<b>D</b>	<b>D</b>
5311	Lessors of real estate	24	11 931	1 218	289	91	9.7	12.1
53111 531110	Lessors of residential buildings & dwellings	14 14	5 083 5 083	665 665	137 137	47 47	17.3 17.3	13.8 13.8
532	Rental & leasing services	13	D	D	D	b	D	D
	HAMPSTEAD, MD *							
53	Real estate & rental & leasing	5	D	D	D	а	D	D
531	Real estate	4	1 192	148	33	9	4.5	-
532	Rental & leasing services	1	D	D	D	а	D	D
	HAMPSTEAD, MD (CARROLL COUNTY PART) *							
53	Real estate & rental & leasing	5	D	D	D	а	D	D
531	Real estate	4	1 192	148	33	9	4.5	_
532	Rental & leasing services	1	D	D	D	а	D	D
	HAVRE DE GRACE, MD							
53	Real estate & rental & leasing	14	6 500	2 048	410	96	25.0	9.2
531	Real estate	9	2 864	871	186	52	35.6	9.6
532	Rental & leasing services	5	3 636	1 177	224	44	16.7	8.8
	HYATTSVILLE, MD							
53	Real estate & rental & leasing	13	19 031	2 769	624	86	12.6	3.4
531	Real estate	12	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	INDIAN HEAD, MD							
53	Real estate & rental & leasing	1	D	D	D	а	D	D
531	Real estate	1	D	D	D	а	D	D
	LA PLATA, MD							
53	Real estate & rental & leasing	17	D	D	D	b	D	D
531	Real estate	14	D	D D	D	b	D	D
532	Rental & leasing services	3	D	D	D	а	D	D
	LAUREL, MD							
<b>53</b>	Real estate & rental & leasing	31	28 845	4 267	962	175	8.5	5.4
531 5311	Real estate  Lessors of real estate	26 11	24 819 D	3 655 D	802 D	139 b	9.9 D	6.3 D
532	Rental & leasing services	5	4 026	612	160	36	_	_
	MANCHESTED MD							
	MANCHESTER, MD							
<b>53</b>	Real estate & rental & leasing	3	277	96	6	<b>3</b>	100.0	_
531	Real estate	3	277	96	6	3	100.0	-

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

tollowed by	y ", see Appendix D]							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent o	of revenue—
code	deographic area and wind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	MOUNT AIRY, MD *							
53	Real estate & rental & leasing	6	D	D	D	а	D	D
531	Real estate	3	729	120	29	6	D	-
532	Rental & leasing services	3	D	D	D	а	D	D
	MOUNT AIRY, MD (CARROLL COUNTY PART) *							
53	Real estate & rental & leasing	4	D	D	D	а	D	D
531	Real estate	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	MOUNT AIRY, MD (FREDERICK COUNTY PART) *							
<b>53</b>	Real estate & rental & leasing	2	<b>D</b> D	<b>D</b>	<b>D</b> D	а	<b>D</b>	<b>D</b>
531 532	Rental & leasing services	1	D	D	D	а	D	D
332		1			D	а		
	MOUNT RAINIER, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>5</b> 3	<b>8 532</b> D	1 442 D	<b>362</b>	<b>80</b> b	<b>3.6</b> D	<b>2.5</b> D
532	Rental & leasing services	2	D	D	D	b	D	D
	NEW CARROLLTON, MD							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	OCEAN CITY, MD							
53	Real estate & rental & leasing	85	36 628	13 651	3 357	855	26.3	21.9
531	Real estate	65	34 142	13 116	3 316	839	22.9	23.2
5311 5312	Lessors of real estate	12 36	3 857 26 269	261 10 532	35 2 799	17 721	20.2 19.8	17.7 26.3
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	36 36	26 269 26 269	10 532 10 532	2 799 2 799	721 721	19.8 19.8	26.3 26.3
5313 53131	Activities related to real estate	17 14	4 016 3 656	2 323 2 213	482 456	101 96	45.7 40.4	8.2 9.0
531311	Residential property managers	13	D	D	D	b	D	D
532 5322	Rental & leasing services	20 18	2 486 D	535 D	41 D	16 a	73.3 D	4.4 D
53229 532292	Other consumer goods rental	13 12	D 1 669	D 340	D 13	a 4	79.0	D 1.6
	PERRYVILLE, MD							
53	Real estate & rental & leasing	2	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	POCOMOKE CITY, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>7</b> 6	<b>1 859</b>	<b>236</b> D	<b>64</b> D	<b>26</b> b	<b>19.8</b> D	<b>51.4</b> D
532	Rental & leasing services	1	D	D	D	a	D	D
302					D	a		
	POOLESVILLE, MD			_	_		_	_
<b>53</b> 531	Real estate & rental & leasing	3	<b>D</b> D	<b>D</b> D	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
532	Rental & leasing services	1	D	D	D	a	D	D
	RIVERDALE, MD							
53	RIVERDALE, MD  Real estate & rental & leasing	6	3 410	360	91	20	17.9	9.8
<b>53</b> 531		<b>6</b> 4	<b>3 410</b>	<b>360</b>	<b>91</b> D	<b>20</b> a	<b>17.9</b>	<b>9.8</b> D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	y *, see Appendix Uj					Paid employees	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	ROCKVILLE, MD				· · · · · · · · · · · · · · · · · · ·			
53	Real estate & rental & leasing	74	183 393	32 671	6 777	1 172	4.9	2.9
531	Real estate	59	55 397	8 372	1 634	265	14.3	9.4
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	25 11 11	D   26 534   26 534	D   1 625   1 625	D 316 316	b 54 54	D 1.7 1.7	9.3 9.3
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	10 10	D D	D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	12 12 12	D D D	D D D	D D D	b b b	D D D	D D D
5313 53132	Activities related to real estate	22 10	D D	D D	D D	c b	D D	D D
531320 532	Offices of real estate appraisers  Rental & leasing services	10 15	D 127 996	D 24 299	D 5 143	b 907	D .8	D _
	SALISBURY, MD							
53	Real estate & rental & leasing	59	42 327	7 454	1 849	442	14.2	14.3
531	Real estate	37	23 616	3 701	894	183	17.8	5.8
5311	Lessors of real estate	12	14 283	1 225	308	90	10.3	4.6
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	11 11 11	5 214   5 214   5 214	512   512   512	116 116 116	25 25 25	30.4 30.4 30.4	9.7 9.7 9.7
531210	Activities related to real estate	14	4 119	1 964	470	68	28.0	4.9
532	Rental & leasing services	22	18 711	3 753	955	259	9.6	25.0
5322	Consumer goods rental	11	D	D	D	С	D	D
	SEAT PLEASANT, MD							
<b>53</b> 531	Real estate & rental & leasing  Real estate	1	<b>D</b> D	<b>D</b> D	<b>D</b> D	<b>а</b> а	<b>D</b>	<b>D</b>
	SYKESVILLE, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>5</b>	<b>D</b> 2 587	D 249	<b>D</b> 82	<b>a</b> 8	<b>D</b> 41.6	D
532	Real estate	1	2 307 D	D D	D	a	41.0 D	D
	TAKOMA PARK, MD *							
53	Real estate & rental & leasing	17	11 450	1 215	363	66	14.6	15.3
531 532	Real estate  Rental & leasing services	16	D D	D D	D D	b a	D D	D D
002	TAKOMA PARK, MD (MONTGOMERY COUNTY PART) *				J	u		
53	Real estate & rental & leasing	11	D	D	D	b	D	D
531	Real estate	11	D	D	D	b	D	D
	TAKOMA PARK, MD (PRINCE GEORGE'S COUNTY PART) *							
53	Real estate & rental & leasing	6	D	D	D	b	D	D
531	Real estate	5	D D	D D	D D	а	D D	D D
532	Rental & leasing services	1		D	D	а		D
	TANEYTOWN, MD						_	
<b>53</b> 531	Real estate & rental & leasing	3	<b>589</b> D	108	<b>28</b> D	10 a	<b>D</b>	<b>44.1</b> D
532	Rental & leasing services .	1	D	D	D	a	D	D
	THURMONT, MD			-	_			
53	Real estate & rental & leasing	3	D	D	D	а	D	D
531	Real estate	1	D	D	D	a	D	D
532	Rental & leasing services	2	D	D	D	а	D	D

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Tollowed by	, see Appendix b]							
						Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish-			First-guarter	for pay period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records1	Estimated <sup>2</sup>
	WALKERSVILLE, MD							
53	Real estate & rental & leasing	5	D	D	D	а	D	D
531	Real estate	3	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
	WESTMINSTER, MD							
53	Real estate & rental & leasing	35	18 688	2 132	499	121	28.5	14.3
531	Real estate	30	16 311	1 704	387	85	28.4	16.4
5311 53111	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings	19 12	11 390 4 437	1 356 845	303 188	63	29.7 76.1	3.6 4.4
531110		12	4 437	845	188	45 45	76.1	4.4
532	Rental & leasing services	5	2 377	428	112	36	29.2	_
	BALANCE OF ALLEGANY COUNTY, MD							
53	Real estate & rental & leasing	19	9 855	1 194	200	76	19.6	7.5
531	Real estate	13	D	D	D	b	D	D
532	Rental & leasing services	6	D	D	D	b	D	D
	BALANCE OF ANNE ARUNDEL COUNTY, MD							
53	Real estate & rental & leasing	335	332 693	67 503	15 416	3 001	16.0	4.1
531	Real estate	238	141 907	27 933	6 232	1 175	30.4	6.5
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	73 32 32	59 813 28 561 28 561	6 945 3 434 3 434	1 599 790 790	385 240 240	33.7 30.9 30.9	1.6 2.0 2.0
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	17 17	D D	D D	D D	b b	D D	D D
53113 531130	Lessors of miniwarehouses & self storage units	10 10	D D	D D	D D	b b	D D	D D
53119 531190	Lessors of other real estate property Lessors of other real estate property	14 14	13 229 13 229	1 681 1 681	445 445	79 79	10.6 10.6	2.9 2.9
5312 53121 531210	Offices of real estate agents & brokers	92 92 92	50 343 50 343 50 343	6 533 6 533 6 533	1 392 1 392 1 392	277 277 277	25.7 25.7 25.7	10.2 10.2 10.2
5313	Activities related to real estate	73	31 751	14 455	3 241	513	31.5	10.0
53131 531311 531312	Real estate property managers Residential property managers Nonresidential property managers	39 24 15	21 718 17 282 4 436	10 716 8 346 2 370	2 430 1 954 476	414 344 70	24.2 8.8 84.2	11.1 9.9 15.8
53132 531320	Offices of real estate appraisers	24 24	5 817 5 817	1 583 1 583	383 383	57 57	64.3 64.3	.7 .7
53139 531390	Other activities related to real estate	10 10	4 216 4 216	2 156 2 156	428 428	42 42	23.6 23.6	17.3 17.3
532	Rental & leasing services	93	171 927	33 542	8 038	1 712	5.9	2.5
5321 53211 532111	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental	19 15 11	D 116 144 113 294	D 18 602 18 343	D 4 485 4 423	g 1 063 1 051	D - -	D .4 -
5322 53223 532230	Consumer goods rental Video tape & disk rental Video tape & disk rental	44 36 36	19 674 D D	4 112 D D	890 D D	315 e e	8.6 D D	4.3 D D
5323 53231	General rental centers	10 10	D D	D D	D D	b b	D D	D D
532310	General rental centers	10	D	D	D	b	D	D

See footnotes at end of table.

MARYLAND

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

followed by	y*, see Appendix D]							
NAICS	Geographic area and kind of business					Paid employees for pay period	Percent o	of revenue—
code	Congraption and and thing of sacrification	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)	adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF BALTIMORE COUNTY, MD							
53	Real estate & rental & leasing	743	947 853	182 536	43 000	7 047	10.3	15.7
531	Real estate	562	723 470	143 430	33 634	5 329	11.1	18.1
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	239 138 138	433 755 229 862 229 862	63 125 34 985 34 985	14 079 8 809 8 809	2 132 1 518 1 518	7.2 6.6 6.6	6.8 2.6 2.6
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	81 81	198 083 198 083	27 039 27 039	5 074 5 074	566 566	7.3 7.3	11.4 11.4
53113 531130	Lessors of miniwarehouses & self storage units	10 10	4 173 4 173	586 586	122 122	28 28	19.8 19.8	5.1 5.1
53119 531190	Lessors of other real estate property Lessors of other real estate property	10 10	1 637 1 637	515 515	74 74	20 20	52.6 52.6	32.2 32.2
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	139 139 139	160 056 160 056 160 056	22 353 22 353 22 353	5 256 5 256 5 256	850 850 850	13.4 13.4 13.4	54.8 54.8 54.8
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	184 99 56 43	129 659 95 982 61 714 34 268	57 952 44 535 30 813 13 722	14 299 11 086 7 516 3 570	2 347 1 833 1 316 517	21.1 15.5 7.1 30.7	10.7 10.9 13.7 5.9
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	54 54	19 607 19 607	7 056 7 056	1 799 1 799	321 321	46.3 46.3	12.0 12.0
53139 531390	Other activities related to real estate Other activities related to real estate	31 31	14 070 14 070	6 361 6 361	1 414 1 414	193 193	23.7 23.7	7.5 7.5
532	Rental & leasing services	174	211 094	35 309	8 385	1 608	8.3	8.0
5321 53211 532111	Automotive equipment rental & leasing Passenger car rental & leasing Passenger car rental	43 26 20	82 222 53 800 10 364	10 235 5 777 1 774	2 539 1 479 505	366 193 75	7.0 .6 2.9	7.3 .9 .3
53212 532120	Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	17 17	28 422 28 422	4 458 4 458	1 060 1 060	173 173	19.3 19.3	19.3 19.3
5322 53223 532230	Consumer goods rental	83 52 52	52 077 20 525 20 525	14 214 3 820 3 820	3 205 930 930	797 423 423	8.4 10.7 10.7	4.7 8.4 8.4
53229 532299	Other consumer goods rental	18 11	D 5 182	D 1 646	D 364	e 65	D 6.7	D 13.8
5323 53231 532310	General rental centers General rental centers General rental centers	14 14 14	8 093 8 093 8 093	1 634 1 634 1 634	386 386 386	87 87 87	- - -	6.7 6.7 6.7
5324 53241 532412	Commercial & industrial machinery & equipment rental & leasing	34 14 12	68 702 18 700 D	9 226 3 637 D	2 255 943 D	358 175 c	10.7 13.2 D	11.4 24.4 D
53249 532490	Oth commercial/industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	16 16	31 586 31 586	4 131 4 131	997 997	154 154	12.9 12.9	10.4 10.4
	BALANCE OF CALVERT COUNTY, MD							
53	Real estate & rental & leasing	57	D	D	D	С	D	D
531	Real estate	44	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	25 25 25	D D D	D D D	D D D	b b b	D D D	D D D
5313	Activities related to real estate	11	3 161	551	87	17	16.0	74.7
532	Rental & leasing services	13	D	D	D	b	D	D
	BALANCE OF CAROLINE COUNTY, MD							
53	Real estate & rental & leasing	9	1 394	254	56	16	15.8	9.3
531	Real estate	6	D	D	D	a	D	D
532	Rental & leasing services	3	802	141	32	10	D	_
	BALANCE OF CARROLL COUNTY, MD							
<b>53</b>	Real estate & rental & leasing	66	31 858	3 914	880	230	40.8	7.4
531 5311	Real estate	53 19	27 085   16 631	2 967 1 169	651 238	166 44	34.6 29.0	4.5 2.0
5312	Offices of real estate agents & brokers	19	7 665	886	171	66	39.1	8.4
53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers	19 19	7 665 7 665	886 886	171 171	66 66	39.1 39.1	8.4 8.4
5313	Activities related to real estate	15	2 789	912	242	56 64	56.2 75.9	8.7
532	Rental & leasing services	13	4 773	947	229	64	75.8	24.2

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10.101104 5	y , see Appendix D <sub>1</sub>					Paid	Percent of	of revenue—
NAICS						employees for pay		
code	Geographic area and kind of business	Establish-	_		First-quarter	period including	From adminis-	
		ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF CECIL COUNTY, MD							
53	Real estate & rental & leasing	36	D	D	D	С	D	D
531	Real estate	27	D	D	D	b	D	D
5311	Lessors of real estate	10	D	D	D	b	D	D
5313	Activities related to real estate	10	D	D	D	b	D	D
532	Rental & leasing services	9	D	D	D	b	D	D
	BALANCE OF CHARLES COUNTY, MD							
53	Real estate & rental & leasing	66	25 877	4 410	988	249	31.3	7.9
531	Real estate	53	D	D	D	С	D	D
5311	Lessors of real estate	16	D	D	D	b	D	D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	23 23 23	12 885 12 885 12 885	1 329 1 329 1 329	301 301 301	63 63 63	9.1 9.1 9.1	4.8 4.8 4.8
5313	Activities related to real estate	14	D	D	D	b	D	D
532	Rental & leasing services	13	D	D	D	b	D	D
5322	Consumer goods rental	10	D	D	D	b	D	D
	BALANCE OF DORCHESTER COUNTY, MD							
53	Real estate & rental & leasing	10	1 270	236	55	29	38.1	40.6
531	Real estate	9	D	D	D	b	D	D
532	Rental & leasing services	1	D	D	D	а	D	D
	BALANCE OF FREDERICK COUNTY, MD							
53	Real estate & rental & leasing	61	12 736	2 763	567	202	43.2	23.8
531	Real estate	45	9 927	1 985	417	107	48.3	23.1
5311	Lessors of real estate	14	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	16	4 096	866	182	45	46.9	13.8
53121 531210	Offices of real estate agents & brokers	16 16	4 096 4 096	866 866	182 182	45 45	46.9 46.9	13.8 13.8
5313	Activities related to real estate	15	D	D	D	b	D	D
532	Rental & leasing services	15	D	D	D	b	D	D
5322	Consumer goods rental	10	D	D	D	b	D	D
	BALANCE OF GARRETT COUNTY, MD							
53	Real estate & rental & leasing	20	8 542	1 540	376	113	24.2	13.7
531	Real estate	14	7 204	1 317	321	87	25.6	16.3
532	Rental & leasing services	6	1 338	223	55	26	16.8	_
	BALANCE OF HARFORD COUNTY, MD							
F2	Real estate & rental & leasing	00	39 690	6 165	1 470	404	20.1	11.0
<b>53</b> 531	Real estate Real estate Real estate	98 71	39 690	6 165 4 454	<b>1 478</b> 1 021	277	<b>20.1</b> 21.1	11.8 10.1
5311	Lessors of real estate	27	17 905	1 804	453	128	14.1	3.8
53111 531110	Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings.	16 16	14 376 14 376	1 456 1 456	377 377	105 105	7.5 7.5	1.3 1.3
5312 53121	Offices of real estate agents & brokers	21 21	11 089 11 089	1 393 1 393	306 306	69 69	28.2 28.2	15.2 15.2
531210 5313	Offices of real estate agents & brokers	21	11 089 3 651	1 393	306 262	69 80	28.2 33.9	15.2
53131	Activities related to real estate Real estate property managers	10	D	1 257 D	D	b	D	25.4 D
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	11 11	1 592 1 592	400 400	78 78	17 17	48.5 48.5	27.1 27.1
532	Rental & leasing services	26	D	D	D	С	D	D
5322 53223	Consumer goods rental	22 19	4 359 3 317	982 752	254 198	100 90	11.7 15.4	18.9 24.9
532230	Video tape & disk rental	19	3 317	752	198	90	15.4	24.9

See footnotes at end of table.

MARYLAND

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101101104	7 -, see Appendix Dj					Doid	Porcont o	f revenue-
NAICS						Paid employees for pay	reicent	ir revenue—
code	Geographic area and kind of business	Establish- ments	Revenue	Annual payroll	First-quarter payroll	period including March 12	From adminis- trative	
-		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF HOWARD COUNTY, MD							
53	Real estate & rental & leasing	254	335 219	64 659	14 204	1 899	12.0	5.2
531	Real estate	189	164 037	38 791	8 191	1 207	20.5	9.5
5311		57	63 662	6 056	1 537	313	23.9	4.8
53111	Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings.	20	29 028	3 174	825	152	3.6	.2
531110		20	29 028	3 174	825	152	3.6	.2
53112	Lessors of nonresidential buildings (except miniwarehouses)	24	27 964	2 038	467	112	47.0	10.4
531120		24	27 964	2 038	467	112	47.0	10.4
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	76	65 298	21 534	3 898	488	16.9	14.6
53121		76	65 298	21 534	3 898	488	16.9	14.6
531210		76	65 298	21 534	3 898	488	16.9	14.6
5313	Activities related to real estate .  Real estate property managers	56	35 077	11 201	2 756	406	21.1	8.6
53131		32	27 032	8 884	2 224	346	17.7	8.6
531311		23	18 513	4 958	1 337	179	25.2	6.0
53132	Offices of real estate appraisers Offices of real estate appraisers	12	D	D	D	b	D	D
531320		12	D	D	D	b	D	D
53139	Other activities related to real estate	12	D	D	D	b	D	D
531390		12	D	D	D	b	D	D
532	Rental & leasing services	61	170 406	25 607	5 916	680	3.9	1.1
5321 5322	Automotive equipment rental & leasing	14 28	D 13 161	D 2 936	D 531	c 196	D 18.9	D 4.1
53223	Video tape & disk rental	23	10 711	2 207	371	165	23.3	4.9
532230	Video tape & disk rental	23	10 711	2 207	371	165	23.3	4.9
5324	Commercial & industrial machinery & equipment rental & leasing	14	120 503	14 827	3 513	299	2.0	.1
	BALANCE OF KENT COUNTY, MD							
<b>53</b> 531	Real estate & rental & leasing	17 16	<b>2 580</b> D	<b>302</b>	<b>78</b> D	<b>23</b> b	<b>59.8</b> D	<b>25.1</b> D
532	Rental & leasing services	1	D	D	D	a	D	D
332		'			b	a		
	BALANCE OF MONTGOMERY COUNTY, MD							
<b>53</b> 531	Real estate & rental & leasing	<b>949</b> 806	<b>1 051 297</b> 905 486	<b>252 721</b> 214 445	<b>62 104</b> 53 431	<b>9 496</b> 7 788	<b>19.4</b> 21.4	<b>7.1</b> 7.7
5311	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	270	424 329	44 064	10 490	1 911	29.9	8.1
53111		139	198 054	27 896	6 661	1 344	21.1	8.1
531110		139	198 054	27 896	6 661	1 344	21.1	8.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	100	208 006	14 622	3 493	488	39.5	8.2
531120		100	208 006	14 622	3 493	488	39.5	8.2
53113	Lessors of miniwarehouses & self storage units	18	D	D	D	b	D	D
531130		18	D	D	D	b	D	D
53119	Lessors of other real estate property	13	D	D	D	a	D	D
531190		13	D	D	D	a	D	D
5312	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	223	154 194	30 179	6 767	774	19.7	6.1
53121		223	154 194	30 179	6 767	774	19.7	6.1
531210		223	154 194	30 179	6 767	774	19.7	6.1
5313 53131 531311	Activities related to real estate Real estate property managers Residential property managers	313 220 135	326 963 286 890 175 828 111 062	140 202 119 111 69 268 49 843	36 174 31 067 17 026 14 041	5 103 4 626 2 835 1 791	11.2 9.9 8.7	8.0 7.2 8.3 5.3
531312 53132 531320	Nonresidential property managers  Offices of real estate appraisers  Offices of real estate appraisers	85 38 38	15 161 15 161	5 324 5 324	1 238 1 238	131 131	11.9 26.6 26.6	8.1 8.1
53139	Other activities related to real estate Other activities related to real estate	55	24 912	15 767	3 869	346	16.7	17.0
531390		55	24 912	15 767	3 869	346	16.7	17.0
532	Rental & leasing services	136	D	D	D	g	D	D
5321	Automotive equipment rental & leasing	15	D	D	D	c	D	D
53211		12	D	D	D	c	D	D
532111		11	D	D	D	c	D	D
5322	Consumer goods rental	88	81 430	23 783	5 063	1 217	4.2	3.3
53223		59	D	D	D	e	D	D
532230		59	D	D	D	e	D	D
53229	Other consumer goods rental	18	D	D	D	f	D	D
532299		16	D	D	D	f	D	D
5323	General rental centers	11	D	D	D	b	D	D
53231	General rental centers	11	D	D	D	b	D	D
532310	General rental centers	11	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing Oth commercial/industrial machinery & equipment rental & leasing	22	D	D	D	c	D	D
53249		11	D	D	D	b	D	D
532490		11	D	D	D	b	D	D

### Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

lollowed b	y ", see Appendix Dj							
						Paid employees for pay	Percent o	of revenue—
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF PRINCE GEORGE'S COUNTY, MD							
53	Real estate & rental & leasing	433	454 520	76 460	17 475	3 598	12.7	6.5
531	Real estate	319	328 618	51 567	11 755	2 518	14.5	6.7
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings. Lessors of residential buildings & dwellings.	169 118 118	234 808 194 596 194 596	26 498 21 226 21 226	5 990 4 789 4 789	1 152 954 954	10.0 7.3 7.3	7.4 8.5 8.5
53112 531120	Lessors of nonresidential buildings (except miniwarehouses)	30 30	28 159 28 159	4 127 4 127	947 947	140 140	30.2 30.2	.6 .6
53113 531130	Lessors of miniwarehouses & self storage units	15 15	D D	D D	D D	b b	D D	D D
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	70 70 70	36 772 36 772 36 772	5 118 5 118 5 118	1 106 1 106 1 106	197 197 197	35.5 35.5 35.5	5.1 5.1 5.1
5313 53131 531311 531312	Activities related to real estate Real estate property managers Residential property managers Nonresidential property managers	80 60 41 19	57 038 53 780 41 111 12 669	19 951 19 034 14 236 4 798	4 659 4 467 3 261 1 206	1 169 1 130 984 146	19.7 17.3 11.5 36.1	5.1 4.9 3.7 8.7
53132 531320	Offices of real estate appraisers Offices of real estate appraisers	13 13	2 438 2 438	634 634	126 126	27 27	53.3 53.3	10.4 10.4
532	Rental & leasing services	113	D	D	D	g	D	D
5321 53212 532120	Automotive equipment rental & leasing Truck, utility trailer, & RV rental & leasing Truck, utility trailer, & RV rental & leasing	21 13 13	41 838 D D	6 722 D D	1 459 D D	191 c c	.8 D D	2.2 D D
5322 53223 532230	Consumer goods rental	53 30 30	D 20 166 20 166	D 2 990 2 990	D 738 738	e 335 335	D 23.3 23.3	D 5.2 5.2
5323 53231 532310	General rental centers General rental centers General rental centers	18 18 18	D D D	D D D	D D D	c c c	D D D	D D D
5324 53241 532412	Commercial & industrial machinery & equipment rental & leasing	21 10 10	38 729 D D	9 594 D D	2 129 D D	304 c c	7.9 D D	10.7 D D
	BALANCE OF QUEEN ANNE'S COUNTY, MD							
53	Real estate & rental & leasing	31	8 436	1 030	247	62	38.2	6.0
531	Real estate	23	6 451	628	177	37	34.9	.8
5312 53121 531210	Offices of real estate agents & brokers Offices of real estate agents & brokers Offices of real estate agents & brokers	12 12 12	5 407 5 407 5 407	499 499 499	151 151 151	26 26 26	27.1 27.1 27.1	- - -
532	Rental & leasing services	8	1 985	402	70	25	49.0	23.0
	BALANCE OF ST. MARY'S COUNTY, MD							
53	Real estate & rental & leasing	55	26 995	3 623	823	241	36.8	14.8
531 5311	Real estate	17	23 042 9 223	2 832 1 591	620 371	183 109	37.2 43.9	16.3 18.2
5312 53121	Offices of real estate agents & brokers Offices of real estate agents & brokers	16 16	11 885 11 885	831 831	164 164	52 52	34.7 34.7	16.4 16.4
531210	Offices of real estate agents & brokers	16	11 885	831	164	52	34.7	16.4
5313 532	Activities related to real estate  Rental & leasing services	11	1 934 3 953	410 791	85 203	22 58	20.4 34.5	6.9 6.2
	BALANCE OF SOMERSET COUNTY, MD							
53	Real estate & rental & leasing	8	D	D	D	b	D	D
531	Real estate	6	D	D	D	а	D	D
532	Rental & leasing services	2	D	D	D	а	D	D
	BALANCE OF TALBOT COUNTY, MD							
53	Real estate & rental & leasing	20	D	D	D	b	D	D
531	Real estate	19	2 786	647	125	32	36.2	30.7
5311	Lessors of real estate	10	1 129	264	64	14	43.7	44.0
532	Rental & leasing services	1 1 1	DΙ	Dl	DI	а	l D	l D

See footnotes at end of table.

### Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

	Geographic area and kind of business					Paid employees	Percent of revenue —	
NAICS code		Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF WASHINGTON COUNTY, MD							
53	Real estate & rental & leasing	49	20 117	3 833	1 066	228	33.8	2.7
531	Real estate	32	10 341	2 447	720	139	48.8	2.7
5311 53111 531110	Lessors of real estate Lessors of residential buildings & dwellings Lessors of residential buildings & dwellings.	21 14 14	D 4 034 4 034	D 723 723	D 301 301	b 53 53	D 57.2 57.2	D - -
532	Rental & leasing services	17	9 776	1 386	346	89	17.8	2.6
	BALANCE OF WICOMICO COUNTY, MD							
53	Real estate & rental & leasing	30	D	D	D	С	D	D
531	Real estate	25	D	D	D	С	D	D
5313	Activities related to real estate	10	5 658	2 701	541	80	6.9	.7
532	Rental & leasing services	5	1 699	417	73	28	26.7	_
	BALANCE OF WORCESTER COUNTY, MD							
53	Real estate & rental & leasing	30	5 767	784	131	40	67.8	8.6
531	Real estate	24	4 555	549	91	32	78.0	9.9
5311	Lessors of real estate	10	D	D	D	а	D	D
532	Rental & leasing services	6	1 212	235	40	8	29.4	3.6

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### FIRST QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

# SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B. NAICS Codes, Titles, and Descriptions

#### 53 REAL ESTATE AND RENTAL AND LEASING

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g, transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

#### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

#### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

# 53111 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

# 531110 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

#### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

# 5311109 Lessors of Dwellings Other Than Apartment Buildings

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

## 53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except miniwarehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

# 531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except miniwarehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

# 5311201 Lessors of Professional and Other Office Buildings

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 5311202 Lessors of Manufacturing and Industrial Buildings

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 5311203 Lessors of Shopping Centers and Retail Stores

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

# 5311209 Lessors of Other Nonresidential Buildings and Facilities

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### 53113 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self- storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### 531130 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self- storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

4225 (pt) Lessors of miniwarehouses & self storage units

#### 53119 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

#### 531190 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

- 6515 Lessors of manufactured (mobile) home sites
- 6517 Lessors of railroad property
- 6519 Lessors of other real estate property

### 5311901 Lessors of Manufactured (Mobile) Home Sites

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

#### 5311902 Lessors of Railroad Property

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

#### 5311909 Lessors of Other Real Property

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### 5312 Offices of Real Estate Agents and Brokers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

#### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

#### 531210 Offices of Real Estate Agents and Brokers

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### 5312101 Offices of Residential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### 5312109 Offices of Nonresidential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

#### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

#### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

6531 (pt) Residential property managers

#### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

6531 (pt) Nonresidential property managers

#### 53132 Offices of Real Estate Appraisers

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

6531 (pt) Offices of real estate appraisers

#### 53139 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

#### 531390 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retaillike locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

#### 5321 Automotive Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

#### 53211 Passenger Car Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

#### 532111 Passenger Car Rental

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

### 532112 Passenger Car Leasing

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### 53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### 532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

#### 5321201 Truck Rental, Without Drivers

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

#### 5321202 Truck Leasing

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

# 5321209 Utility Trailer and Recreational Vehicle Rental and Leasing

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

#### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or storefront facility.

### 53221 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### 532210 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### 53222 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

#### 532220 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental 7819 (pt) Wardrobe rental

#### 5322201 Formal Wear Rental

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

#### 5322209 Wardrobe Rental

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### 53223 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

#### 532230 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

#### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

#### 532291 Home Health Equipment Rental

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

#### 532292 Recreational Goods Rental

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

#### 532299 All Other Consumer Goods Rental

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

#### 5322991 Locker Rental, Except Cold Storage

Establishments primarily engaged in renting lockers (except cold storage).

# 5322999 All Other Miscellaneous Consumer Goods Rental and Leasing

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

#### 5323 General Rental Centers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

### 53231 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

### 532310 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

# 5324 Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

# 53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bull-dozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

### 532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

# 5324111 Commercial Vessel Rental and Leasing Without Crew

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

#### 5324112 Railroad Car Rental and Leasing

Establishments primarily engaged in renting or leasing railroad cars.

#### 5324119 Aircraft Rental and Leasing

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

# 532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

- 7353 (pt) Rental & leasing of heavy construction equip without operators
- 7359 (pt) Oil field & well drilling equipment rental & leasing

### 5324121 Rental and Leasing of Heavy Construction Equipment Without Operators

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

# 5324129 Oilfield and Well Drilling Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

# 53242 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

# 532420 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing 7377 Computer rental & leasing

#### 5324201 Office Machine Rental and Leasing

Establishments primarily engaged in renting or leasing office machinery and equipment.

#### 5324209 Computer Rental and Leasing

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

# 53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

# 532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

- 7352 (pt) Medical equipment rental & leasing (exc home health equipment)
- 7359 (pt) Industrial equipment rental & leasing
- 7819 (pt) Motion picture equipment rental
- 7922 (pt) Theatrical equipment rental

# 5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

#### 5324902 Industrial Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

#### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### 5324909 Theatrical Equipment Rental

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

## 533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### 5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

# 53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

## 533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies 6794 Patent owners & lessors

#### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### 5331109 Patent Owners and Lessors

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Report Series."

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

- 1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
- 2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

#### RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

### **MARYLAND**

**Hampstead** is in Baltimore and Carroll Counties.

**Mount Airy** is in Carroll and Frederick Counties.

**Takoma Park** is in Montgomery and Prince George's Counties.

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### Appendix E. Metropolitan Areas

#### **MARYLAND**

#### **Baltimore, MD PMSA**

Anne Arundel County, MD

Baltimore County, MD

Carroll County, MD

Harford County, MD

Howard County, MD

Queen Anne's County, MD

Baltimore, MD (IC)

#### Cumberland, MD—WV MSA

Allegany County, MD

Mineral County, WV

### Hagerstown, MD PMSA

Washington County, MD

### Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic-Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA-NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

### Washington, DC-MD-VA-WV PMSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Arlington County, VA

Clarke County, VA

Culpeper County, VA

Fairfax County, VA

Fauquier County, VA

King George County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria, VA (IC)

Fairfax, VA (IC)

Falls Church, VA (IC)

Fredericksburg, VA (IC)

Manassas, VA (IC)

Manassas Park, VA (IC)

Berkeley County, WV

Jefferson County, WV

### Washington—Baltimore, DC—MD—VA—WV CMSA

Baltimore, MD PMSA

Anne Arundel County, MD

Baltimore County, MD

Carroll County, MD

Harford County, MD

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# Washington—Baltimore, DC—MD—VA—WV CMSA—Con.

Baltimore, MD PMSA—Con.

Howard County, MD

Queen Anne's County, MD

Baltimore, MD (IC)

Hagerstown, MD PMSA

Washington County, MD

Washington, DC-MD-VA-WV PMSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Arlington County, VA

Clarke County, VA

Culpeper County, VA

Fairfax County, VA

Fauquier County, VA

## Washington—Baltimore, DC—MD—VA—WV CMSA—Con.

Washington, DC-MD-VA-WV PMSA-Con.

King George County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria, VA (IC)

Fairfax, VA (IC)

Falls Church, VA (IC)

Fredericksburg, VA (IC)

Manassas, VA (IC)

Manassas Park, VA (IC)

Berkeley County, WV

Jefferson County, WV

### Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD