

Delaware

1997

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1997 Economic Census

Real Estate and Rental and Leasing

Geographic Area Series



U S C E N S U S B U R E A U

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CONTENTS

Introduction to the Economic Census	1
Real Estate and Rental and Leasing	5

TABLES

1. Summary Statistics for the State: 1997	7
2. Summary Statistics for Metropolitan Areas: 1997	8
3. Summary Statistics for Counties: 1997	11
4. Summary Statistics for Places: 1997	13

APPENDIXES

A. Explanation of Terms	A-1
B. NAICS Codes, Titles, and Descriptions	B-1
C. Coverage and Methodology	C-1
D. Geographic Notes	D-1
E. Metropolitan Areas	E-1

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Real Estate and Rental and Leasing

SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

GENERAL

A list of reports that provide statistics on sector 53 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

Sources of revenue report. This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

Establishment and firm size (including legal form of organization) report. This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
DELAWARE								
53	Real estate & rental & leasing	1 101	5 006 461	118 254	26 924	5 243	2.7	1.3
531	Real estate	636	434 885	75 506	17 045	3 148	27.5	8.9
5311	Lessors of real estate	326	270 667	36 632	8 353	1 752	19.7	10.1
53111	Lessors of residential buildings & dwellings	145	127 087	19 845	4 697	1 113	16.9	9.9
531110	Lessors of residential buildings & dwellings	145	127 087	19 845	4 697	1 113	16.9	9.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	113	D	D	D	e	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	113	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units	14	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units	14	D	D	D	b	D	D
53119	Lessors of other real estate property	54	D	D	D	e	D	D
531190	Lessors of other real estate property	54	D	D	D	e	D	D
5312	Offices of real estate agents & brokers	186	114 789	21 759	4 798	810	37.7	7.1
53121	Offices of real estate agents & brokers	186	114 789	21 759	4 798	810	37.7	7.1
531210	Offices of real estate agents & brokers	186	114 789	21 759	4 798	810	37.7	7.1
5313	Activities related to real estate	124	49 429	17 115	3 894	586	46.1	6.7
53131	Real estate property managers	74	36 722	11 404	2 692	444	41.0	7.4
531311	Residential property managers	55	33 492	10 094	2 437	389	42.0	7.9
531312	Nonresidential property managers	19	3 230	1 310	255	55	30.6	2.6
53132	Offices of real estate appraisers	40	8 382	3 727	889	111	40.8	6.8
531320	Offices of real estate appraisers	40	8 382	3 727	889	111	40.8	6.8
53139	Other activities related to real estate	10	4 325	1 984	313	31	99.4	.6
531390	Other activities related to real estate	10	4 325	1 984	313	31	99.4	.6
532	Rental & leasing services	217	129 419	24 609	5 731	1 344	11.0	11.5
5321	Automotive equipment rental & leasing	31	D	D	D	c	D	D
53211	Passenger car rental & leasing	13	D	D	D	b	D	D
532111	Passenger car rental	9	D	D	D	b	D	D
53212	Truck, utility trailer, & RV rental & leasing	18	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing	18	D	D	D	c	D	D
5322	Consumer goods rental	126	D	D	D	f	D	D
53221	Consumer electronics & appliances rental	9	D	D	D	b	D	D
532210	Consumer electronics & appliances rental	9	D	D	D	b	D	D
53222	Formal wear & costume rental	9	D	D	D	c	D	D
532220	Formal wear & costume rental	9	D	D	D	c	D	D
53223	Video tape & disk rental	83	21 140	3 971	959	461	9.8	32.3
532230	Video tape & disk rental	83	21 140	3 971	959	461	9.8	32.3
53229	Other consumer goods rental	25	D	D	D	c	D	D
532291	Home health equipment rental	6	D	D	D	a	D	D
532292	Recreational goods rental	6	D	D	D	a	D	D
532299	All other consumer goods rental	13	D	D	D	c	D	D
5323	General rental centers	24	15 414	3 450	772	146	18.8	.8
53231	General rental centers	24	15 414	3 450	772	146	18.8	.8
532310	General rental centers	24	15 414	3 450	772	146	18.8	.8
5324	Commercial & industrial machinery & equipment rental & leasing	36	36 742	7 302	1 591	203	20.4	4.9
53241	Const/trans/mining/forestry machinery & equip rental & leasing	16	17 744	3 284	639	96	42.1	2.4
532412	Construction/mining/forestry machinery & equip rental & leasing	11	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	17	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	17	D	D	D	b	D	D
533	Lessors of intangible assets, except copyrighted works	248	4 442 157	18 139	4 148	751	—	.2
5331	Lessors of intangible assets, except copyrighted works	248	4 442 157	18 139	4 148	751	—	.2
53311	Lessors of intangible assets, except copyrighted works	248	4 442 157	18 139	4 148	751	—	.2
533110	Lessors of intangible assets, except copyrighted works	248	4 442 157	18 139	4 148	751	—	.2

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Table 2. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
DOVER, DE MSA								
53	Real estate & rental & leasing	128	49 388	7 976	1 994	506	32.6	13.0
531	Real estate	88	31 839	4 029	879	225	46.6	7.3
5311	Lessors of real estate	47	19 445	2 183	494	139	33.3	9.5
53111	Lessors of residential buildings & dwellings	16	9 615	1 194	274	76	28.2	—
531110	Lessors of residential buildings & dwellings	16	9 615	1 194	274	76	28.2	—
53112	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
53119	Lessors of other real estate property	12	D	D	D	b	D	D
531190	Lessors of other real estate property	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
53121	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
531210	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
5313	Activities related to real estate	15	2 378	923	178	41	37.2	6.3
532	Rental & leasing services	40	17 549	3 947	1 115	281	7.2	23.2
5322	Consumer goods rental	25	D	D	D	c	D	D
53223	Video tape & disk rental	17	D	D	D	b	D	D
532230	Video tape & disk rental	17	D	D	D	b	D	D
PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
53	Real estate & rental & leasing	5 373	10 040 774	1 036 064	242 576	38 918	10.4	4.6
531	Real estate	3 823	3 457 937	668 171	152 097	24 587	25.0	9.9
5311	Lessors of real estate	1 780	2 004 190	234 004	54 656	11 189	24.0	9.3
53111	Lessors of residential buildings & dwellings	911	D	D	D	i	D	D
531110	Lessors of residential buildings & dwellings	911	D	D	D	i	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	597	D	D	D	h	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	597	D	D	D	h	D	D
53113	Lessors of miniwarehouses & self storage units	116	D	D	D	e	D	D
531130	Lessors of miniwarehouses & self storage units	116	D	D	D	e	D	D
53119	Lessors of other real estate property	156	D	D	D	f	D	D
531190	Lessors of other real estate property	156	D	D	D	f	D	D
5312	Offices of real estate agents & brokers	1 138	824 405	161 467	37 074	4 604	29.5	9.5
53121	Offices of real estate agents & brokers	1 138	824 405	161 467	37 074	4 604	29.5	9.5
531210	Offices of real estate agents & brokers	1 138	824 405	161 467	37 074	4 604	29.5	9.5
5313	Activities related to real estate	905	629 342	272 700	60 367	8 794	22.1	12.2
53131	Real estate property managers	560	471 870	210 284	47 605	7 361	18.3	10.8
531311	Residential property managers	353	D	D	D	h	D	D
531312	Nonresidential property managers	207	D	D	D	h	D	D
53132	Offices of real estate appraisers	229	D	D	D	f	D	D
531320	Offices of real estate appraisers	229	D	D	D	f	D	D
53139	Other activities related to real estate	116	D	D	D	f	D	D
531390	Other activities related to real estate	116	D	D	D	f	D	D
532	Rental & leasing services	1 273	D	D	D	j	D	D
5321	Automotive equipment rental & leasing	237	D	D	D	h	D	D
53211	Passenger car rental & leasing	103	D	D	D	h	D	D
532111	Passenger car rental	81	D	D	D	g	D	D
532112	Passenger car leasing	22	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing	134	D	D	D	g	D	D
532120	Truck, utility trailer, & RV rental & leasing	134	D	D	D	g	D	D
5322	Consumer goods rental	711	D	D	D	i	D	D
53221	Consumer electronics & appliances rental	35	D	D	D	c	D	D
532210	Consumer electronics & appliances rental	35	D	D	D	c	D	D
53222	Formal wear & costume rental	58	18 542	4 113	777	399	5.3	52.2
532220	Formal wear & costume rental	58	18 542	4 113	777	399	5.3	52.2
53223	Video tape & disk rental	465	D	D	D	h	D	D
532230	Video tape & disk rental	465	D	D	D	h	D	D
53229	Other consumer goods rental	153	D	D	D	g	D	D
532291	Home health equipment rental	39	D	D	D	f	D	D
532292	Recreational goods rental	42	D	D	D	b	D	D
532299	All other consumer goods rental	72	D	D	D	f	D	D
5323	General rental centers	110	D	D	D	f	D	D
53231	General rental centers	110	D	D	D	f	D	D
532310	General rental centers	110	D	D	D	f	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	215	D	D	D	g	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	69	D	D	D	f	D	D
532411	Commercial air/rail/water transportation equip rental & leasing	17	D	D	D	b	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing	52	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing	31	D	D	D	c	D	D
532420	Office machinery & equipment rental & leasing	31	D	D	D	c	D	D
5324209	Computer rental & leasing	27	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	115	D	D	D	g	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	115	D	D	D	g	D	D
533	Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D
5331	Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D
53311	Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D
533110	Lessors of intangible assets, except copyrighted works	277	D	D	D	g	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.							
	Atlantic—Cape May, NJ PMSA							
53	Real estate & rental & leasing	444	329 770	45 858	8 972	2 013	25.8	5.6
531	Real estate	339	247 466	38 740	7 536	1 681	29.5	6.5
5311	Lessors of real estate	147	109 271	15 513	2 735	819	25.6	6.1
53111	Lessors of residential buildings & dwellings	70	72 581	8 634	1 040	241	22.3	5.0
531110	Lessors of residential buildings & dwellings	70	72 581	8 634	1 040	241	22.3	5.0
53112	Lessors of nonresidential buildings (except miniwarehouses)	42	D	D	D	e	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	42	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units	11	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units	11	D	D	D	b	D	D
53119	Lessors of other real estate property	24	D	D	D	b	D	D
531190	Lessors of other real estate property	24	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	135	110 714	16 203	3 342	606	36.0	4.2
53121	Offices of real estate agents & brokers	135	110 714	16 203	3 342	606	36.0	4.2
531210	Offices of real estate agents & brokers	135	110 714	16 203	3 342	606	36.0	4.2
5313	Activities related to real estate	57	27 481	7 024	1 459	256	18.7	16.9
53131	Real estate property managers	42	D	D	D	c	D	D
531311	Residential property managers	33	D	D	D	c	D	D
532	Rental & leasing services	105	82 304	7 118	1 436	332	14.6	2.8
5321	Automotive equipment rental & leasing	12	D	D	D	b	D	D
5322	Consumer goods rental	73	D	D	D	c	D	D
53223	Video tape & disk rental	34	6 550	1 268	244	119	65.6	13.8
532230	Video tape & disk rental	34	6 550	1 268	244	119	65.6	13.8
53229	Other consumer goods rental	35	D	D	D	b	D	D
532292	Recreational goods rental	25	D	D	D	a	D	D
5323	General rental centers	12	D	D	D	b	D	D
53231	General rental centers	12	D	D	D	b	D	D
532310	General rental centers	12	D	D	D	b	D	D
	Philadelphia, PA—NJ PMSA							
53	Real estate & rental & leasing	3 987	4 814 333	887 714	210 196	32 530	17.4	8.0
531	Real estate	2 967	2 839 178	566 566	130 219	20 414	24.4	10.1
5311	Lessors of real estate	1 361	1 651 426	187 239	44 623	8 875	24.3	9.1
53111	Lessors of residential buildings & dwellings	712	807 277	99 417	23 453	5 270	21.1	10.9
531110	Lessors of residential buildings & dwellings	712	807 277	99 417	23 453	5 270	21.1	10.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	459	732 821	72 501	17 580	2 981	26.7	7.3
531120	Lessors of nonresidential buildings (except miniwarehouses)	459	732 821	72 501	17 580	2 981	26.7	7.3
53113	Lessors of miniwarehouses & self storage units	91	40 177	4 284	1 014	225	8.5	5.8
531130	Lessors of miniwarehouses & self storage units	91	40 177	4 284	1 014	225	8.5	5.8
53119	Lessors of other real estate property	99	71 151	11 037	2 576	399	44.2	9.3
531190	Lessors of other real estate property	99	71 151	11 037	2 576	399	44.2	9.3
5312	Offices of real estate agents & brokers	870	632 232	130 256	30 543	3 566	28.2	10.9
53121	Offices of real estate agents & brokers	870	632 232	130 256	30 543	3 566	28.2	10.9
531210	Offices of real estate agents & brokers	870	632 232	130 256	30 543	3 566	28.2	10.9
5313	Activities related to real estate	736	555 520	249 071	55 053	7 973	20.3	12.2
53131	Real estate property managers	452	413 862	193 265	43 616	6 697	16.7	10.5
531311	Residential property managers	270	213 266	88 172	19 551	3 174	20.7	11.8
531312	Nonresidential property managers	182	200 596	105 093	24 065	3 523	12.4	9.2
53132	Offices of real estate appraisers	185	69 497	24 596	5 686	788	38.7	23.2
531320	Offices of real estate appraisers	185	69 497	24 596	5 686	788	38.7	23.2
53139	Other activities related to real estate	99	72 161	31 210	5 751	488	23.0	11.1
531390	Other activities related to real estate	99	72 161	31 210	5 751	488	23.0	11.1
532	Rental & leasing services	988	1 892 668	300 422	74 490	11 624	7.7	5.0
5321	Automotive equipment rental & leasing	200	1 050 136	129 127	34 005	4 296	1.9	2.7
53211	Passenger car rental & leasing	85	746 849	77 377	21 144	2 614	1.8	.4
532111	Passenger car rental	67	297 848	49 381	11 144	1 984	4.5	1.0
532112	Passenger car leasing	18	449 001	27 996	10 000	630	—	.1
53212	Truck, utility trailer, & RV rental & leasing	115	303 287	51 750	12 861	1 682	2.1	8.2
532120	Truck, utility trailer, & RV rental & leasing	115	303 287	51 750	12 861	1 682	2.1	8.2
5322	Consumer goods rental	533	296 255	71 073	17 246	4 566	14.1	12.6
53221	Consumer electronics & appliances rental	27	12 477	2 608	701	136	3.3	12.2
532210	Consumer electronics & appliances rental	27	12 477	2 608	701	136	3.3	12.2
53222	Formal wear & costume rental	49	14 168	2 902	581	285	5.4	68.4
532220	Formal wear & costume rental	49	14 168	2 902	581	285	5.4	68.4
53223	Video tape & disk rental	361	137 109	24 722	6 260	2 786	17.5	7.5
532230	Video tape & disk rental	361	137 109	24 722	6 260	2 786	17.5	7.5
53229	Other consumer goods rental	96	132 501	40 841	9 704	1 359	12.6	12.0
532291	Home health equipment rental	32	76 174	22 858	5 747	649	7.0	11.7
532292	Recreational goods rental	13	9 256	1 611	259	32	24.8	5.0
532299	All other consumer goods rental	51	47 071	16 372	3 698	678	19.2	14.0
5323	General rental centers	81	65 094	16 685	3 682	567	32.2	6.0
53231	General rental centers	81	65 094	16 685	3 682	567	32.2	6.0
532310	General rental centers	81	65 094	16 685	3 682	567	32.2	6.0

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.							
	Philadelphia, PA—NJ PMSA—Con.							
53	Real estate & rental & leasing—Con.							
532	Rental & leasing services—Con.							
5324	Commercial & industrial machinery & equipment rental & leasing	174	481 183	83 537	19 557	2 195	13.0	5.4
53241	Const/trans/mining/forestry machinery & equip rental & leasing	53	197 967	30 697	7 302	852	17.1	1.5
532411	Commercial air/rail/water transportation equip rental & leasing	11	29 757	3 625	764	65	34.1	—
532412	Construction/mining/forestry machinery & equip rental & leasing	42	168 210	27 072	6 538	787	14.1	1.7
53242	Office machinery & equipment rental & leasing	28	122 481	12 009	2 369	153	5.3	6.3
532420	Office machinery & equipment rental & leasing	28	122 481	12 009	2 369	153	5.3	6.3
5324209	Computer rental & leasing	24	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	93	160 735	40 831	9 886	1 190	14.0	9.6
532490	Oth commercial/industrial machinery & equipment rental & leasing	93	160 735	40 831	9 886	1 190	14.0	9.6
533	Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
5331	Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
53311	Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
533110	Lessors of intangible assets, except copyrighted works	32	82 487	20 726	5 487	492	3.6	1.3
	Vineland—Milville—Bridgeton, NJ PMSA							
53	Real estate & rental & leasing	115	52 048	9 358	2 126	486	38.9	14.0
531	Real estate	89	39 940	6 858	1 523	328	35.8	18.1
5311	Lessors of real estate	54	27 386	3 461	739	210	41.8	14.3
53111	Lessors of residential buildings & dwellings	22	D	D	D	D	D	D
531110	Lessors of residential buildings & dwellings	22	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
53119	Lessors of other real estate property	11	D	D	D	b	D	D
531190	Lessors of other real estate property	11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	21	10 518	2 321	505	71	22.4	19.7
53121	Offices of real estate agents & brokers	21	10 518	2 321	505	71	22.4	19.7
531210	Offices of real estate agents & brokers	21	10 518	2 321	505	71	22.4	19.7
5313	Activities related to real estate	14	2 036	1 076	279	47	23.8	61.4
532	Rental & leasing services	26	12 108	2 500	603	158	49.2	.4
5322	Consumer goods rental	19	D	D	D	c	D	D
53223	Video tape & disk rental	11	2 773	520	136	76	35.0	1.7
532230	Video tape & disk rental	11	2 773	520	136	76	35.0	1.7
	Wilmington—Newark, DE—MD PMSA							
53	Real estate & rental & leasing	827	4 844 619	93 134	21 282	3 889	2.0	1.1
531	Real estate	428	331 353	56 007	12 819	2 164	25.5	9.3
5311	Lessors of real estate	218	216 107	27 791	6 559	1 285	19.2	11.5
53111	Lessors of residential buildings & dwellings	107	109 593	17 152	4 078	922	15.1	10.9
531110	Lessors of residential buildings & dwellings	107	109 593	17 152	4 078	922	15.1	10.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	81	84 192	7 840	1 818	255	19.5	12.4
531120	Lessors of nonresidential buildings (except miniwarehouses)	81	84 192	7 840	1 818	255	19.5	12.4
53119	Lessors of other real estate property	22	17 708	2 389	541	79	48.4	7.0
531190	Lessors of other real estate property	22	17 708	2 389	541	79	48.4	7.0
5312	Offices of real estate agents & brokers	112	70 941	12 687	2 684	361	31.3	4.0
53121	Offices of real estate agents & brokers	112	70 941	12 687	2 684	361	31.3	4.0
531210	Offices of real estate agents & brokers	112	70 941	12 687	2 684	361	31.3	4.0
5313	Activities related to real estate	98	44 305	15 529	3 576	518	46.8	6.8
53131	Real estate property managers	59	33 375	10 361	2 475	397	42.6	7.5
531311	Residential property managers	44	29 672	9 364	2 268	355	41.6	8.2
531312	Nonresidential property managers	15	3 703	997	207	42	50.9	2.2
53132	Offices of real estate appraisers	30	6 828	3 103	762	89	35.8	6.8
531320	Offices of real estate appraisers	30	6 828	3 103	762	89	35.8	6.8
532	Rental & leasing services	154	D	D	D	f	D	D
5321	Automotive equipment rental & leasing	23	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing	14	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing	14	D	D	D	c	D	D
5322	Consumer goods rental	86	30 378	6 598	1 433	540	6.3	24.9
53223	Video tape & disk rental	59	D	D	D	e	D	D
532230	Video tape & disk rental	59	D	D	D	e	D	D
53229	Other consumer goods rental	16	D	D	D	c	D	D
532299	All other consumer goods rental	11	D	D	D	c	D	D
5323	General rental centers	14	D	D	D	b	D	D
53231	General rental centers	14	D	D	D	b	D	D
532310	General rental centers	14	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	31	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	13	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	16	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	16	D	D	D	b	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.							
	Wilmington—Newark, DE—MD PMSA—Con.							
53	Real estate & rental & leasing—Con.							
533	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
5331	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
53311	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
533110	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS							
53	Real estate & rental & leasing	206	132 726	20 147	4 380	1 025	22.7	6.1
531	Real estate	165	86 222	17 403	3 778	856	31.4	7.6
5311	Lessors of real estate	76	40 435	7 237	1 428	358	16.8	2.8
53111	Lessors of residential buildings & dwellings	26	D	D	D	c	D	D
531110	Lessors of residential buildings & dwellings	26	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	22	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	22	D	D	D	b	D	D
53119	Lessors of other real estate property	25	D	D	D	c	D	D
531190	Lessors of other real estate property	25	D	D	D	c	D	D
5312	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
53121	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
531210	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
5313	Activities related to real estate	26	6 259	1 471	323	66	54.3	3.8
53131	Real estate property managers	17	D	D	D	b	D	D
531311	Residential property managers	15	D	D	D	b	D	D
532	Rental & leasing services	38	D	D	D	c	D	D
5322	Consumer goods rental	25	D	D	D	c	D	D
53223	Video tape & disk rental	16	D	D	D	b	D	D
532230	Video tape & disk rental	16	D	D	D	b	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Table 3. Summary Statistics for Counties: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
	KENT COUNTY, DE							
53	Real estate & rental & leasing	128	49 388	7 976	1 994	506	32.6	13.0
531	Real estate	88	31 839	4 029	879	225	46.6	7.3
5311	Lessors of real estate	47	19 445	2 183	494	139	33.3	9.5
53111	Lessors of residential buildings & dwellings	16	9 615	1 194	274	76	28.2	—
531110	Lessors of residential buildings & dwellings	16	9 615	1 194	274	76	28.2	—
53112	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	15	D	D	D	b	D	D
53119	Lessors of other real estate property	12	D	D	D	b	D	D
531190	Lessors of other real estate property	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
53121	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
531210	Offices of real estate agents & brokers	26	10 016	923	207	45	74.5	3.3
5313	Activities related to real estate	15	2 378	923	178	41	37.2	6.3
532	Rental & leasing services	40	17 549	3 947	1 115	281	7.2	23.2
5322	Consumer goods rental	25	D	D	D	c	D	D
53223	Video tape & disk rental	17	D	D	D	b	D	D
532230	Video tape & disk rental	17	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
NEW CASTLE COUNTY, DE								
53	Real estate & rental & leasing	767	4 824 347	90 131	20 550	3 712	1.8	1.0
531	Real estate	383	316 824	54 074	12 388	2 067	24.5	9.5
5311	Lessors of real estate	203	210 787	27 212	6 431	1 255	19.0	11.6
53111	Lessors of residential buildings & dwellings	103	D	D	D	f	D	D
531110	Lessors of residential buildings & dwellings	103	D	D	D	f	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	76	D	D	D	c	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	76	D	D	D	c	D	D
53119	Lessors of other real estate property	17	D	D	D	b	D	D
531190	Lessors of other real estate property	17	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	97	65 245	12 141	2 564	333	29.1	4.1
53121	Offices of real estate agents & brokers	97	65 245	12 141	2 564	333	29.1	4.1
531210	Offices of real estate agents & brokers	97	65 245	12 141	2 564	333	29.1	4.1
5313	Activities related to real estate	83	40 792	14 721	3 393	479	45.3	7.2
53131	Real estate property managers	50	D	D	D	e	D	D
531311	Residential property managers	37	D	D	D	e	D	D
531312	Nonresidential property managers	13	D	D	D	b	D	D
53132	Offices of real estate appraisers	27	D	D	D	b	D	D
531320	Offices of real estate appraisers	27	D	D	D	b	D	D
532	Rental & leasing services	139	D	D	D	f	D	D
5321	Automotive equipment rental & leasing	21	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing	12	D	D	D	b	D	D
532120	Truck, utility trailer, & RV rental & leasing	12	D	D	D	b	D	D
5322	Consumer goods rental	76	D	D	D	f	D	D
53223	Video tape & disk rental	50	D	D	D	e	D	D
532230	Video tape & disk rental	50	D	D	D	e	D	D
53229	Other consumer goods rental	15	D	D	D	c	D	D
532299	All other consumer goods rental	11	D	D	D	c	D	D
5323	General rental centers	11	D	D	D	b	D	D
53231	General rental centers	11	D	D	D	b	D	D
532310	General rental centers	11	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	31	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	13	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	16	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	16	D	D	D	b	D	D
533	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
5331	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
53311	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
533110	Lessors of intangible assets, except copyrighted works	245	D	D	D	f	D	D
SUSSEX COUNTY, DE								
53	Real estate & rental & leasing	206	132 726	20 147	4 380	1 025	22.7	6.1
531	Real estate	165	86 222	17 403	3 778	856	31.4	7.6
5311	Lessors of real estate	76	40 435	7 237	1 428	358	16.8	2.8
53111	Lessors of residential buildings & dwellings	26	D	D	D	c	D	D
531110	Lessors of residential buildings & dwellings	26	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	22	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	22	D	D	D	b	D	D
53119	Lessors of other real estate property	25	D	D	D	c	D	D
531190	Lessors of other real estate property	25	D	D	D	c	D	D
5312	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
53121	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
531210	Offices of real estate agents & brokers	63	39 528	8 695	2 027	432	42.7	13.0
5313	Activities related to real estate	26	6 259	1 471	323	66	54.3	3.8
53131	Real estate property managers	17	D	D	D	b	D	D
531311	Residential property managers	15	D	D	D	b	D	D
532	Rental & leasing services	38	D	D	D	c	D	D
5322	Consumer goods rental	25	D	D	D	c	D	D
53223	Video tape & disk rental	16	D	D	D	b	D	D
532230	Video tape & disk rental	16	D	D	D	b	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Table 4. Summary Statistics for Places: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
DOVER, DE								
53	Real estate & rental & leasing	71	30 612	4 654	1 234	294	34.0	11.0
531	Real estate	50	20 149	2 187	508	127	51.6	5.9
5311	Lessors of real estate	25	10 443	928	225	66	33.2	9.4
53111	Lessors of residential buildings & dwellings	10	6 010	628	152	46	24.1	—
531110	Lessors of residential buildings & dwellings	10	6 010	628	152	46	24.1	—
53112	Lessors of nonresidential buildings (except miniwarehouses)	11	D	D	D	a	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	11	D	D	D	a	D	D
5312	Offices of real estate agents & brokers	17	8 372	709	157	32	76.4	.8
53121	Offices of real estate agents & brokers	17	8 372	709	157	32	76.4	.8
531210	Offices of real estate agents & brokers	17	8 372	709	157	32	76.4	.8
532	Rental & leasing services	21	10 463	2 467	726	167	.2	20.7
5322	Consumer goods rental	12	D	D	D	b	D	D
ELSMERE, DE								
53	Real estate & rental & leasing	3	1 972	69	18	9	D	—
531	Real estate	2	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	a	D	D
GEORGETOWN, DE								
53	Real estate & rental & leasing	12	D	D	D	b	D	D
531	Real estate	10	D	D	D	b	D	D
LAUREL, DE								
53	Real estate & rental & leasing	9	D	D	D	b	D	D
531	Real estate	8	2 802	363	76	22	21.8	1.4
532	Rental & leasing services	1	D	D	D	a	D	D
LEWES, DE								
53	Real estate & rental & leasing	7	D	D	D	b	D	D
531	Real estate	6	2 530	710	129	31	4.3	—
532	Rental & leasing services	1	D	D	D	a	D	D
MIDDLETOWN, DE								
53	Real estate & rental & leasing	6	8 363	1 613	339	52	5.7	—
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	3	D	D	D	b	D	D
MILFORD, DE *								
53	Real estate & rental & leasing	12	36 900	492	117	32	2.8	.1
531	Real estate	8	D	D	D	a	D	D
532	Rental & leasing services	3	D	D	D	a	D	D
MILFORD, DE (KENT COUNTY PART) *								
53	Real estate & rental & leasing	3	D	D	D	a	D	D
531	Real estate	1	D	D	D	a	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
MILFORD, DE (SUSSEX COUNTY PART) *								
53	Real estate & rental & leasing	9	D	D	D	a	D	D
531	Real estate	7	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
NEWARK, DE								
53	Real estate & rental & leasing	60	73 934	6 485	1 529	335	4.0	4.4
531	Real estate	31	40 099	4 458	1 067	169	6.2	3.0
5311	Lessors of real estate	18	32 378	2 410	605	109	4.6	1.4
53111	Lessors of residential buildings & dwellings	13	17 368	1 890	435	86	4.9	2.6
531110	Lessors of residential buildings & dwellings	13	17 368	1 890	435	86	4.9	2.6
532	Rental & leasing services	22	D	D	D	c	D	D
5322	Consumer goods rental	15	D	D	D	c	D	D
53223	Video tape & disk rental	11	2 948	597	151	67	3.5	47.9
532230	Video tape & disk rental	11	2 948	597	151	67	3.5	47.9
NEW CASTLE, DE								
53	Real estate & rental & leasing	24	23 378	2 860	683	138	10.4	11.6
531	Real estate	14	11 890	1 183	280	44	18.3	15.8
532	Rental & leasing services	10	11 488	1 677	403	94	2.3	7.4
SEAFORD, DE								
53	Real estate & rental & leasing	20	11 876	1 830	383	124	27.2	11.9
531	Real estate	16	D	D	D	b	D	D
532	Rental & leasing services	4	D	D	D	b	D	D
SMYRNA, DE *								
53	Real estate & rental & leasing	5	D	D	D	b	D	D
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
SMYRNA, DE (KENT COUNTY PART) *								
53	Real estate & rental & leasing	5	D	D	D	b	D	D
531	Real estate	3	D	D	D	a	D	D
532	Rental & leasing services	2	D	D	D	a	D	D
WILMINGTON, DE								
53	Real estate & rental & leasing	269	2 425 081	24 764	5 575	1 015	.7	.8
531	Real estate	118	96 196	17 235	3 867	659	16.7	11.3
5311	Lessors of real estate	77	70 079	10 263	2 374	469	17.3	12.5
53111	Lessors of residential buildings & dwellings	38	D	D	D	e	D	D
531110	Lessors of residential buildings & dwellings	38	D	D	D	e	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	33	38 127	4 268	993	126	13.6	16.7
531120	Lessors of nonresidential buildings (except miniwarehouses)	33	38 127	4 268	993	126	13.6	16.7
5312	Offices of real estate agents & brokers	25	18 214	3 789	695	68	15.7	3.4
53121	Offices of real estate agents & brokers	25	18 214	3 789	695	68	15.7	3.4
531210	Offices of real estate agents & brokers	25	18 214	3 789	695	68	15.7	3.4
5313	Activities related to real estate	16	7 903	3 183	798	122	13.6	19.7
53131	Real estate property managers	13	6 569	2 694	618	110	1.2	23.7
532	Rental & leasing services	24	21 677	3 798	779	129	3.8	2.9
533	Lessors of intangible assets, except copyrighted works	127	2 307 208	3 731	929	227	—	.3
5331	Lessors of intangible assets, except copyrighted works	127	2 307 208	3 731	929	227	—	.3
53311	Lessors of intangible assets, except copyrighted works	127	2 307 208	3 731	929	227	—	.3
533110	Lessors of intangible assets, except copyrighted works	127	2 307 208	3 731	929	227	—	.3
BALANCE OF KENT COUNTY, DE								
53	Real estate & rental & leasing	49	15 874	2 874	660	177	27.8	16.4
531	Real estate	34	D	D	D	b	D	D
5311	Lessors of real estate	19	D	D	D	b	D	D
532	Rental & leasing services	15	D	D	D	b	D	D
5322	Consumer goods rental	10	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records ¹	Estimated ²
BALANCE OF NEW CASTLE COUNTY, DE								
53	Real estate & rental & leasing	405	2 291 619	54 340	12 406	2 163	2.8	1.1
531	Real estate	215	167 316	31 064	7 139	1 187	33.3	9.6
5311	Lessors of real estate	98	98 384	13 608	3 221	641	24.2	13.8
53111	Lessors of residential buildings & dwellings	47	54 382	9 118	2 220	478	13.7	16.3
531110	Lessors of residential buildings & dwellings	47	54 382	9 118	2 220	478	13.7	16.3
53112	Lessors of nonresidential buildings (except miniwarehouses)	35	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	35	D	D	D	b	D	D
53119	Lessors of other real estate property	12	D	D	D	b	D	D
531190	Lessors of other real estate property	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	60	41 956	7 584	1 710	239	36.1	3.6
53121	Offices of real estate agents & brokers	60	41 956	7 584	1 710	239	36.1	3.6
531210	Offices of real estate agents & brokers	60	41 956	7 584	1 710	239	36.1	3.6
5313	Activities related to real estate	57	26 976	9 872	2 208	307	62.1	3.4
53131	Real estate property managers	32	21 523	6 744	1 654	243	58.6	3.6
531311	Residential property managers	25	20 665	6 422	1 590	226	59.5	3.4
53132	Offices of real estate appraisers	20	2 546	1 245	254	37	49.0	4.3
531320	Offices of real estate appraisers	20	2 546	1 245	254	37	49.0	4.3
532	Rental & leasing services	79	49 086	9 027	2 090	470	17.0	11.5
5322	Consumer goods rental	46	15 306	3 432	861	292	5.2	26.6
53223	Video tape & disk rental	31	6 788	1 439	351	159	9.4	36.6
532230	Video tape & disk rental	31	6 788	1 439	351	159	9.4	36.6
5324	Commercial & industrial machinery & equipment rental & leasing	15	16 663	3 507	745	98	40.7	7.4
533	Lessors of intangible assets, except copyrighted works	111	2 075 217	14 249	3 177	506	—	.2
5331	Lessors of intangible assets, except copyrighted works	111	2 075 217	14 249	3 177	506	—	.2
53311	Lessors of intangible assets, except copyrighted works	111	2 075 217	14 249	3 177	506	—	.2
533110	Lessors of intangible assets, except copyrighted works	111	2 075 217	14 249	3 177	506	—	.2
BALANCE OF SUSSEX COUNTY, DE								
53	Real estate & rental & leasing	149	77 881	16 402	3 553	792	32.0	8.4
531	Real estate	118	D	D	D	f	D	D
5311	Lessors of real estate	56	29 443	5 475	1 026	233	17.3	3.7
53111	Lessors of residential buildings & dwellings	16	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings	16	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses)	16	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	16	D	D	D	b	D	D
53119	Lessors of other real estate property	22	D	D	D	c	D	D
531190	Lessors of other real estate property	22	D	D	D	c	D	D
5312	Offices of real estate agents & brokers	51	35 057	7 871	1 882	404	43.4	10.7
53121	Offices of real estate agents & brokers	51	35 057	7 871	1 882	404	43.4	10.7
531210	Offices of real estate agents & brokers	51	35 057	7 871	1 882	404	43.4	10.7
5313	Activities related to real estate	11	D	D	D	b	D	D
532	Rental & leasing services	31	D	D	D	c	D	D
5322	Consumer goods rental	20	D	D	D	b	D	D
53223	Video tape & disk rental	12	D	D	D	b	D	D
532230	Video tape & disk rental	12	D	D	D	b	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies.

²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

FIRST QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

REAL ESTATE AND RENTAL AND LEASING

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

REVENUE

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

53 REAL ESTATE AND RENTAL AND LEASING

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

531 REAL ESTATE

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

5311 Lessors of Real Estate

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

53111 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

531110 Lessors of Residential Buildings and Dwellings

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

5311101 Lessors of Apartment Buildings

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

5311109 Lessors of Dwellings Other Than Apartment Buildings

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

5311201 Lessors of Professional and Other Office Buildings

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

5311202 Lessors of Manufacturing and Industrial Buildings

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

5311203 Lessors of Shopping Centers and Retail Stores

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

5311209 Lessors of Other Nonresidential Buildings and Facilities

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

53113 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

531130 Lessors of Miniwarehouses and Self-Storage Units

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

53119 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

531190 Lessors of Other Real Estate Property

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

6515 Lessors of manufactured (mobile) home sites
6517 Lessors of railroad property
6519 Lessors of other real estate property

5311901 Lessors of Manufactured (Mobile) Home Sites

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

5311902 Lessors of Railroad Property

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

5311909 Lessors of Other Real Property

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

5312 Offices of Real Estate Agents and Brokers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

53121 Offices of Real Estate Agents and Brokers

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

531210 Offices of Real Estate Agents and Brokers

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

5312101 Offices of Residential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

5312109 Offices of Nonresidential Real Estate Agents and Brokers

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

5313 Activities Related to Real Estate

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

53131 Real Estate Property Managers

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

531311 Residential Property Managers

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

531312 Nonresidential Property Managers

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

53132 Offices of Real Estate Appraisers

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

531320 Offices of Real Estate Appraisers

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers

53139 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

531390 Other Activities Related to Real Estate

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

532 Rental and Leasing Services

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

5321 Automotive Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

53211 Passenger Car Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

532111 Passenger Car Rental

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

532112 Passenger Car Leasing

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

5321201 Truck Rental, Without Drivers

Establishments primarily engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

5321202 Truck Leasing

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

5321209 Utility Trailer and Recreational Vehicle Rental and Leasing

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

5322 Consumer Goods Rental

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

53221 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

532210 Consumer Electronics and Appliances Rental

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

53222 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

532220 Formal Wear and Costume Rental

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

5322201 Formal Wear Rental

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

5322209 Wardrobe Rental

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

53223 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

532230 Video Tape and Disc Rental

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

53229 Other Consumer Goods Rental

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

532291 Home Health Equipment Rental

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

532292 Recreational Goods Rental

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

532299 All Other Consumer Goods Rental

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

5322991 Locker Rental, Except Cold Storage

Establishments primarily engaged in renting lockers (except cold storage).

5322999 All Other Miscellaneous Consumer Goods Rental and Leasing

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

5323 General Rental Centers

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

53231 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

532310 General Rental Centers

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

5324 Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

5324111 Commercial Vessel Rental and Leasing Without Crew

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

5324112 Railroad Car Rental and Leasing

Establishments primarily engaged in renting or leasing railroad cars.

5324119 Aircraft Rental and Leasing

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

5324121 Rental and Leasing of Heavy Construction Equipment Without Operators

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

5324129 Oilfield and Well Drilling Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

53242 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

532420 Office Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

5324201 Office Machine Rental and Leasing

Establishments primarily engaged in renting or leasing office machinery and equipment.

5324209 Computer Rental and Leasing

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

5324902 Industrial Equipment Rental and Leasing

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

5324903 Motion Picture Equipment Rental

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

5324909 Theatrical Equipment Rental

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

5331101 Oil Royalty Trading Companies

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

5331109 Patent Owners and Lessors

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
 - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
 - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
 - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

Appendix D. Geographic Notes

DELAWARE

Milford is in Kent and Sussex Counties.

Smyrna is in Kent and New Castle Counties.

Appendix E. Metropolitan Areas

DELAWARE

Dover, DE MSA

Kent County, DE

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA—Con.

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

