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1997 Economic Census Finance and Insurance Geographic Area Series

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South Carolina

1997

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1997 Economic Census

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Geographic Area Series





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CONTENTS

Intro Fina	oduction to the Economic Census	1 5
TAB	BLES	
1. 2.	Summary Statistics for the State: 1997	7 8
APF	PENDIXES	
A. B. C. D. E.	Explanation of Terms NAICS Codes, Titles, and Descriptions Coverage and Methodology Geographic Notes Metropolitan Areas	A-1 B-1 C-1 E-1
	Not applicable for this report.	

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services**

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient
 - coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- I 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

1997 ECONOMIC CENSUS INTRODUCTION 3

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Finance and Insurance

SCOPE

The Finance and Insurance sector (sector 52) of the 1997 Economic Census comprises establishments of firms with payroll primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

- 1. Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.
- 2. Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.
- 3. Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with

similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. For finance and insurance, these units are the equivalents of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The North American Industry Classification System (NAICS) defines activities broadly enough that it can be used by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

Funds, trusts, and other financial vehicles (legal entities that hold portfolios of assets on behalf of others) are the fifth subsector of the Finance and Insurance sector. These

entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Among depository institutions and insurance carriers, many locations with activities which might in other industries be considered as support or auxiliary activities (such as headquarters operations), are included in this report as operating locations.

GENERAL

A list of reports that provide statistics on sector 52 follows.

Geographic area report. There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state and metropolitan areas (MAs). Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

Sources of revenue report. This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

Establishment and firm size (including legal form of organization) report. This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.

- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau's County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

				Paid employees	Percent of	f revenue-		
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	SOUTH CAROLINA							
52	Finance & insurance	5 596	N	1 800 990	449 471	57 283	2.4	3.8
521	Monetary authorities—central bank	1	57 000	1 970	493	62	-	-
5211 52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1 1	57 000 57 000 57 000	1 970 1 970 1 970	493 493 493	62 62 62	-	- - -
522	Credit intermediation & related activities	3 135	6 084 572	879 094	217 627	30 175	.6	5.9
5221	Depository credit intermediation Commercial banking Commercial banking National commercial banks (banking) State commercial banks (banking)	1 421	3 545 491	506 636	128 081	18 723	.2	2.8
52211		1 018	2 523 545	369 288	95 503	13 621	.1	1.2
522110		1 018	2 523 545	369 288	95 503	13 621	.1	1.2
5221101		551	1 581 852	233 422	62 945	8 567	-	.6
5221102		467	941 693	135 866	32 558	5 054	.1	2.1
52212	Savings institutions Savings institutions Savings institutions (federally chartered) Savings institutions (not federally chartered).	203	707 095	86 490	19 747	2 982	.6	7.5
522120		203	707 095	86 490	19 747	2 982	.6	7.5
5221201		197	686 422	84 653	19 291	2 911	–	7.8
5221203		6	20 673	1 837	456	71	19.8	–
52213 522130 5221301 5221309	Credit unions . Credit unions . Credit unions (federally chartered) . Credit unions (not federally chartered) .	200 200 168 32	314 851 314 851 278 872 35 979	50 858 50 858 44 538 6 320	12 831 12 831 11 269 1 562	2 120 2 120 1 837 283	- - -	5.8 5.8 5.5 7.8
5222	Nondepository credit intermediation Sales financing Sales financing	1 481	2 169 790	329 066	82 266	10 186	1.2	11.6
52222		239	489 340	42 153	9 770	1 270	1.1	6.1
522220		239	489 340	42 153	9 770	1 270	1.1	6.1
52229	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation Pawn shops	1 240	D	D	D	i	D	D
522291		812	474 702	77 901	17 490	3 200	1.0	10.4
522292		266	1 048 809	177 812	47 320	4 300	.6	15.3
522298		161	D	D	D	f	D	D
5222981		140	45 886	9 894	2 414	541	19.3	6.9
5223	Activities related to credit intermediation Mortgage & nonmortgage loan brokers Mortgage & nonmortgage loan brokers	233	369 291	43 392	7 280	1 266	2.2	1.9
52231		141	44 394	18 368	3 663	569	8.7	10.3
522310		141	44 394	18 368	3 663	569	8.7	10.3
52232	Financial transactions processing, reserve, & clearinghouse act Financial transactions processing, reserve, & clearinghouse act	10	D	D	D	C	D	D
522320		10	D	D	D	C	D	D
52239	Other activities related to credit intermediation	82	D	D	D	f	D	D
522390		82	D	D	D	f	D	D
523	Securities intermediation & related activities	445	498 748	158 573	38 420	2 487	8.2	6.4
5231	Securities & commodity contracts intermediation & brokerage	254	378 996	132 870	32 530	1 820	3.3	6.8
52311		24	66 979	9 340	1 637	168	1.7	1.6
523110		24	66 979	9 340	1 637	168	1.7	1.6
52312	Securities brokerage Securities brokerage	226	310 353	123 420	30 868	1 645	3.2	8.0
523120		226	310 353	123 420	30 868	1 645	3.2	8.0
5239	Other financial investment activities Miscellaneous intermediation. Miscellaneous intermediation.	191	119 752	25 703	5 890	667	23.7	4.9
52391		46	53 281	5 534	1 415	223	40.2	3.4
523910		46	53 281	5 534	1 415	223	40.2	3.4
52392	Portfolio management	49	33 529	10 067	2 128	159	11.1	5.8
523920		49	33 529	10 067	2 128	159	11.1	5.8
52393	Investment advice Investment advice	83	31 108	9 140	2 107	256	10.6	3.4
523930		83	31 108	9 140	2 107	256	10.6	3.4
52399 523991	All other financial investment activities	13 13	1 834 1 834	962 962	240 240	29 29	-	57.4 57.4
524	Insurance carriers & related activities	1 977	N	754 531	191 806	24 307	3.8	1.3
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	451 224 195 29	Z Q Q Q	530 920 407 384 226 801 180 583	140 182 109 494 61 147 48 347	17 133 14 182 7 053 7 129	- .1 -	.5 .2 - .8
52412 524126 524127	Other direct insurance carriers	221 206 13	999	D D D	D D D	h h b	D D D	D D D
52413 524130	Reinsurance carriers Reinsurance carriers	6 6	QQ	D D	D D	c c	D D	D D
5242	Agencies, brokerages, & other insurance related activities	1 526	624 755	223 611	51 624	7 174	34.8	8.2
52421		1 393	525 387	183 767	41 682	5 864	38.8	7.6
524210		1 393	525 387	183 767	41 682	5 864	38.8	7.6
52429	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds All other insurance related activities	133	99 368	39 844	9 942	1 310	13.4	11.9
524291		70	20 158	9 238	2 375	332	13.3	11.8
524292		47	68 477	27 160	6 844	871	14.9	13.2
524298		16	10 733	3 446	723	107	3.8	3.8
525	Funds, trusts, & other financial vehicles (part)	38	72 293	6 822	1 125	252	.1	1.7
5259	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	38	72 293	6 822	1 125	252	.1	1.7
52593		38	72 293	6 822	1 125	252	.1	1.7
525930		38	72 293	6 822	1 125	252	.1	1.7

¹Includes revenue information obtained from administrative records of other Federal agencies. ²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(55.15)	nors, and I mores, see Appendix E.					Paid	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	AUGUSTA-AIKEN, GA-SC MSA	(namber)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(namber)	1000100	Louinated
52	Finance & insurance	613	N	148 722	35 798	4 952	1.8	1.9
522	Credit intermediation & related activities	341	N	76 472	18 856	2 854	.4	4.1
5221	Depository credit intermediation Commercial banking Commercial banking	180	N	60 344	14 929	2 207	-	.9
52211		129	Q	41 092	10 387	1 549	-	_
522110		129	Q	41 092	10 387	1 549	-	_
52212	Savings institutions Savings institutions	21	Q	D	D	e	D	D
522120		21	Q	D	D	e	D	D
52213	Credit unions	30	D	D	D	e	D	D
522130		30	D	D	D	e	D	D
5222	Nondepository credit intermediation	140	75 517	14 440	3 477	574	1.6	19.0
52222		18	15 794	2 056	525	69	-	16.4
522220		18	15 794	2 056	525	69	-	16.4
52229	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation. Pawn shops	122	59 723	12 384	2 952	505	2.0	19.6
522291		65	24 193	4 315	1 021	196	.1	14.1
522292		33	26 991	6 903	1 639	235	1.3	30.8
522298		24	8 539	1 166	292	74	9.6	–
5222981		22	D	D	D	b	D	D
5223	Activities related to credit intermediation Mortgage & nonmortgage loan brokers Mortgage & nonmortgage loan brokers	21	8 362	1 688	450	73	7.7	12.8
52231		13	D	D	D	b	D	D
522310		13	D	D	D	b	D	D
523	Securities intermediation & related activities	41	D	D	D	е	D	D
5231	Securities & commodity contracts intermediation & brokerage	21	D	D	D	c	D	D
52312		20	D	D	D	c	D	D
523120		20	D	D	D	c	D	D
5239 524	Other financial investment activities	20 225	10 888 N	1 613 48 273	373 10 897	64 1 674	22.6 3.4	6.6
5241	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	59	N	32 019	7 160	1 076	.1	-
52411		28	Q	27 346	6 041	1 021	_	-
524113		22	Q	D	D	f	D	D
52412 524126	Other direct insurance carriers	31 29	Q	4 673 D	1 119 D	55 b	.8 D	_ D
5242	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	166	39 884	16 254	3 737	598	44.5	8.8
52421		150	36 356	13 961	3 262	536	45.5	9.6
524210		150	36 356	13 961	3 262	536	45.5	9.6
52429	Other insurance related activities	16	3 528	2 293	475	62	34.4	.7
524291		10	1 699	779	194	27	28.4	1.5
525	Funds, trusts, & other financial vehicles (part)	6	D	D	D	c	D	D
	CHARLESTON-NORTH CHARLESTON, SC MSA							
52	Finance & insurance	751	N	215 601	49 698	6 494	2.4	3.3
522	Credit intermediation & related activities	409	N	99 953	22 843	3 240	.6	4.8
5221	Depository credit intermediation Commercial banking Commercial banking	186	N	62 444	15 904	2 212	-	1.6
52211		121	Q	37 854	9 937	1 368	-	.2
522110		121	Q	37 854	9 937	1 368	-	.2
52212	Savings institutions	30	Q	15 814	3 621	484	_	5.4
522120	Savings institutions	30	Q	15 814	3 621	484		5.4
52213 522130	Credit unions	35 35	56 790 56 790	8 776 8 776	2 346 2 346	360 360	_ _	
5222	Nondepository credit intermediation	184	182 600	31 701	5 789	829	1.1	11.7
52222		27	75 097	5 080	1 156	151	-	9.1
522220		27	75 097	5 080	1 156	151	-	9.1
52229	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation. Pawn shops.	157	107 503	26 621	4 633	678	1.9	13.5
522291		80	53 787	14 380	1 769	303	.1	11.3
522292		45	41 636	9 379	2 095	212	1.3	20.4
522298		32	12 080	2 862	769	163	11.7	—
5222981		31	D	D	D	c	D	D
5223	Activities related to credit intermediation	39	14 920	5 808	1 150	199	13.2	12.2
52231		22	D	D	D	c	D	D
522310		22	D	D	D	c	D	D
52239	Other activities related to credit intermediation	15	D	D	D	b	D	D
522390		15	D	D	D	b	D	D
523	Securities intermediation & related activities	75	D	D	D	е	D	D
5231	Securities & commodity contracts intermediation & brokerage	37	51 539	21 884	4 832	286	.9	3.5
52312		34	49 532	21 107	4 697	278	1.0	3.6
523120		34	49 532	21 107	4 697	278	1.0	3.6
5239	Other financial investment activities Portfolio management Portfolio management	38	D	D	D	c	D	D
52392		14	10 366	2 124	331	40	18.3	-
523920		14	10 366	2 124	331	40	18.3	-
52393	Investment advice	15	D	D	D	b	D	D
523930		15	D	D	D	b	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(OWOA3, N	/ISAs, and PMSAs), see Appendix E]					Paid employees	Percent o	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	CHARLESTON-NORTH CHARLESTON, SC MSA—Con.							
52 524	Finance & insurance—Con. Insurance carriers & related activities	258	N	85 504	20 747	2 798	3.9	2.1
5241	Insurance carriers	57	N	58 014	14 527	1 863	-	1.2
52411 524113	Direct life, health, & medical insurance carriers Direct life insurance carriers	28 23	QQ	38 118 D	9 842 D	1 365 f	D	D
52412 524126	Other direct insurance carriers Direct property & casualty insurance carriers	28 24	QQ	D D	D D	e e	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	201 183 183	75 044 69 636 69 636	27 490 24 806 24 806	6 220 5 558 5 558	935 865 865	35.3 37.5 37.5	8.7 7.0 7.0
52429 524291	Other insurance related activities Claims adjusting	18 11	5 408 3 594	2 684 1 668	662 445	70 43	6.8 4.2	30.0 43.2
525	Funds, trusts, & other financial vehicles (part)	9	D	D	D	b	D	D
	CHARLOTTE-GASTONIA-ROCK HILL, NC-SC MSA							
52	Finance & insurance	2 552	N	2 153 449	645 564	49 827	1.1	6.7
521 5211	Monetary authorities—central bank Monetary authorities—central bank	1	346 000 346 000	11 857 11 857	2 933 2 933	364 364	-	_
52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1	346 000 346 000	11 857 11 857 11 857	2 933 2 933	364 364 364		
522	Credit intermediation & related activities	1 167	N	1 199 632	350 659	30 842	.2	11.2
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	580 485 485	N Q Q	932 854 886 402 886 402	277 254 265 418 265 418	22 566 20 576 20 576	_ _ _	1.5 .5 .5
52212 522120	Savings institutions Savings institutions	31 31	Q	31 293 31 293	8 118 8 118	1 373 1 373	_ _	16.3 16.3
52213 522130	Credit unions	64 64	126 567 126 567	15 159 15 159	3 718 3 718	617 617	_ _	15.3 15.3
5222 52222 522220	Nondepository credit intermediation	480 109 109	1 871 201 833 315 833 315	238 983 58 870 58 870	68 037 17 220 17 220	7 499 1 329 1 329	.5 .1 .1	40.7 11.0 11.0
52229 522291 522292 522298 5222981	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation. Pawn shops	371 113 194 64 47	1 037 886 101 989 773 278 162 619 16 960	180 113 16 669 144 697 18 747 3 301	50 817 4 332 41 754 4 731 791	6 170 576 5 091 503 166	.7 1.5 .4 1.9 15.5	64.6 38.0 80.7 4.6 7.6
5223 52231 522310	Activities related to credit intermediation Mortgage & nonmortgage loan brokers Mortgage & nonmortgage loan brokers	107 69 69	86 135 D D	27 795 D D	5 368 D D	777 e e	4.8 D D	3.6 D D
52239 522390	Other activities related to credit intermediation	34 34	D D	D D	D D	e e	D D	D D
523	Securities intermediation & related activities	273	1 033 082	339 871	139 759	3 363	2.9	9.8
5231 52311 523110	Securities & commodity contracts intermediation & brokerage Investment banking & securities dealing Investment banking & securities dealing	147 18 18	850 743 264 901 264 901	299 298 68 019 68 019	127 872 28 495 28 495	2 794 506 506	1.6 - -	11.1 .1 .1
52312 523120	Securities brokerage Securities brokerage	123 123	577 669 577 669	231 020 231 020	99 306 99 306	2 282 2 282	1.0 1.0	16.2 16.2
5239 52391 523910	Other financial investment activities Miscellaneous intermediation Miscellaneous intermediation	126 30 30	182 339 54 070 54 070	40 573 11 151 11 151	11 887 2 671 2 671	569 106 106	9.0 19.8 19.8	4.1 1.2 1.2
52392 523920	Portfolio management	48 48	68 372 68 372	21 274 21 274	7 315 7 315	313 313	.9 .9	5.3 5.3
52393 523930	Investment advice	44 44	56 659 56 659	7 247 7 247	1 691 1 691	126 126	9.0 9.0	5.4 5.4
524	Insurance carriers & related activities	1 085	N N	598 413	151 357	15 072	2.0	.9
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	341 141 123 18	N Q Q	436 805 D 121 797 D	112 269 D 30 265 D	10 900 h 3 770 f	.1 D - D	.3 D - D
52412 524126 524127	Other direct insurance carriers. Direct property & casualty insurance carriers Direct title insurance carriers	196 179 17	Q Q Q	D 255 644 D	D 65 242 D	i 5 747 b	D - D	D .6 D
5242 52421 524210	Agencies, brokerages, & other insurance related activities	744 652 652	462 255 325 081 325 081	161 608 110 655 110 655	39 088 26 923 26 923	4 172 2 729 2 729	24.8 30.0 30.0	8.3 6.7 6.7
52429 524291 524292 524298	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds All other insurance related activities	92 33 41 18	137 174 27 536 74 225 35 413	50 953 7 410 29 354 14 189	12 165 1 753 6 458 3 954	1 443 265 746 432	12.5 6.6 17.1 7.3	12.2 2.0 10.7 23.4
525	Funds, trusts, & other financial vehicles (part)	26	55 444	3 676	856	186	4.3	_
5259 52593 525930	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	26 26 26	55 444 55 444 55 444	3 676 3 676 3 676	856 856 856	186 186 186	4.3 4.3 4.3	_ _ _

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(OWOAS, I	wSAs, and PMSAs), see Appendix Ej					Paid	Percent of	of revenue —
NAICS	Goographic area and kind of business					employees for pay		
code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	COLUMBIA, SC MSA							
52	Finance & insurance	991	N	616 400	161 885	18 691	1.3	2.8
521	Monetary authorities—central bank	1	57 000	1 970	493	62	-	_
5211 52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1 1	57 000 57 000 57 000	1 970 1 970 1 970	493 493 493	62 62 62	_ _	
522	Credit intermediation & related activities	460	N	256 682	71 269	8 091	.3	4.8
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	200 151 151	N Q Q	112 409 100 889 100 889	30 945 27 912 27 912	4 118 3 628 3 628	- - -	.8 .4 .4
52213 522130	Credit unions	40 40	54 141 54 141	10 387 10 387	2 790 2 790	446 446	-	5.5 5.5
5222 52222 522220	Nondepository credit intermediation	207 34 34	1 121 823 118 936 118 936	133 291 9 222 9 222	37 729 2 127 2 127	3 529 269 269	.3 - -	7.5 11.2 11.2
52229 522291	Other nondepository credit intermediation	172 78	D 139 578	D 12 108	D 2 926	h 510	D .1	D 5.5
522292 522298 5222981	Real estate credit All other nondepository credit intermediation. Pawn shops	76 17 15	790 941 D D	97 237 D D	29 049 D D	2 174 b b	.3 D D	7.9 D D
5223 52231 522310	Activities related to credit intermediation Mortgage & nonmortgage loan brokers Mortgage & nonmortgage loan brokers	53 27 27	56 801 13 973 13 973	10 982 5 355 5 355	2 595 920 920	444 109 109	3.6 5.5 5.5	6.4 17.6 17.6
52239 522390	Other activities related to credit intermediation	23 23	D D	D D	D D	e e	D D	D D
523 5231	Securities intermediation & related activities	77 40	D 123 144	D 34 863	D 8 349	f 457	D	D 8.4
52312 523120	Securities & commodity contracts intermediation & brokerage Securities brokerage Securities brokerage	34 34	82 800 82 800	30 274 30 274	7 692 7 692	386 386	-	12.4 12.4
5239 52392 523920	Other financial investment activities Portfolio management Portfolio management	37 11 11	D 5 877 5 877	D 1 180 1 180	D 279 279	30 30	10.8 10.8	D 29.8 29.8
52393 523930	Investment advice Investment advice	18 18	13 438 13 438	3 883 3 883	980 980	121 121	2.1 2.1	
524	Insurance carriers & related activities	440	N	315 258	79 889	9 806 8 046	2.2	1.0
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	125 65 54 11	N Q Q Q	253 241 195 807 D D	65 435 50 706 D D	6 561 g h	_ _ D D	.5 .5 D
52412 524126	Other direct insurance carriers Direct property & casualty insurance carriers	57 50	Q Q	D D	D D	g g	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	315 275 275	174 844 125 425 125 425	62 017 41 644 41 644	14 454 9 480 9 480	1 760 1 187 1 187	31.0 37.7 37.7	8.0 7.0 7.0
52429 524291 524292	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds	40 14 20	49 419 7 962 37 343	20 373 3 728 14 683	4 974 898 3 661	573 141 388	14.1 9.5 16.6	10.3 .1 12.5
525	Funds, trusts, & other financial vehicles (part)	13	D	D	D	С	D	D
5259 52593 525930	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	13 13 13	D D D	D D D	D D D	c c c	D D D	D D D
	FLORENCE, SC MSA							
52	Finance & insurance	247	N	85 270	22 271	3 758	3.3	22.7
522 5221 52211	Credit intermediation & related activities Depository credit intermediation Commercial banking	144 55 34	N N Q	48 219 18 305 14 088	11 806 4 337 3 449	2 008 679 518	2.1 3.3 -	38.4 13.0 14.4
522110 52213 522130	Commercial banking	34 14 14	Q 14 739 14 739	14 088 2 215 2 215	3 449 522 522	518 96 96	- - -	14.4 16.7 16.7
5222 52222 522220	Nondepository credit intermediation	82 21 21	D 26 383 26 383	D 3 370 3 370	D 818 818	g 142 142	D 1.7 1.7	D 8.9 8.9
52229 522291 522292	Other nondepository credit intermediation	61 42 14	D 19 175 D	D 3 357 D	D 852 D	g 155 f	D .1 D	D 15.8 D
523	Securities intermediation & related activities	14	D	D	D	С	D	D
524	Insurance carriers & related activities	88	N	31 594	9 116	1 583	4.2	1.5
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	20 14 12	N Q Q	23 021 20 133 D	7 289 6 542 D	1 270 1 164 c	– – D	_ _ D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	68 62 62	21 463 16 324 16 324	8 573 6 050 6 050	1 827 1 275 1 275	313 216 216	34.1 44.3 44.3	11.9 14.0 14.0
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	a	D	D

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(CMSAs, N	/iŚAs, and PMSAs), see Appendix E]					Paid	Percent of	f revenue –
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	GREENVILLE-SPARTANBURG-ANDERSON, SC MSA							
52	Finance & insurance	1 492	N	455 577	113 401	13 103	2.9	2.2
522	Credit intermediation & related activities	817	N	200 547	48 336	6 596	.8	3.4
5221	Depository credit intermediation Commercial banking Commercial banking	367	N	120 898	30 297	4 445	-	1.6
52211		269	Q	87 037	22 407	3 128	-	1.3
522110		269	Q	87 037	22 407	3 128	-	1.3
52212 522120	Savings institutions Savings institutions	56 56	Q	28 128 28 128	6 497 6 497	1 076 1 076	_ _	
52213	Credit unions	42	36 184	5 733	1 393	241	_	16.7
522130		42	36 184	5 733	1 393	241	_	16.7
5222	Nondepository credit intermediation	382	414 794	73 332	16 673	1 912	2.1	7.1
52222		75	197 381	13 497	3 034	375	1.9	2.3
522220		75	197 381	13 497	3 034	375	1.9	2.3
52229	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation Pawn shops	307	217 413	59 835	13 639	1 537	2.2	11.4
522291		193	87 441	16 272	4 079	699	1.8	15.5
522292		65	101 437	38 438	8 255	638	1.6	10.1
522298		49	28 535	5 125	1 305	200	5.6	2.9
5222981		41	12 122	2 754	609	131	13.2	6.7
5223	Activities related to credit intermediation Mortgage & nonmortgage loan brokers Mortgage & nonmortgage loan brokers	68	15 548	6 317	1 366	239	10.6	7.3
52231		47	D	D	D	c	D	D
522310		47	D	D	D	c	D	D
52239	Other activities related to credit intermediation	21	D	D	D	b	D	D
522390		21	D	D	D	b	D	D
523	Securities intermediation & related activities	131	166 745	51 013	12 813	763	17.4	3.6
5231	Securities & commodity contracts intermediation & brokerage Securities brokerage Securities brokerage	74	125 542	43 119	11 034	609	7.8	4.2
52312		66	101 740	39 347	10 257	529	8.7	4.9
523120		66	101 740	39 347	10 257	529	8.7	4.9
5239	Other financial investment activities Miscellaneous intermediation Miscellaneous intermediation.	57	41 203	7 894	1 779	154	46.8	1.6
52391		16	22 662	1 046	177	31	78.8	.9
523910		16	22 662	1 046	177	31	78.8	.9
52392	Portfolio management	14	10 116	4 259	1 063	54	10.4	1.8
523920		14	10 116	4 259	1 063	54	10.4	1.8
52393	Investment advice Investment advice	22	7 752	2 242	464	61	4.9	2.2
523930		22	7 752	2 242	464	61	4.9	2.2
524	Insurance carriers & related activities	532	N	202 325	51 898	5 657	3.1	1.1
5241	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	131	N	133 882	35 706	3 564	-	.1
52411		55	Q	98 959	27 227	2 793	-	.1
524113		47	Q	79 810	22 564	2 308	-	.1
52412 524126	Other direct insurance carriers. Direct property & casualty insurance carriers	74 72	Q	D D	D D	f f	D D	D D
5242	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	401	189 470	68 443	16 192	2 093	27.9	8.8
52421		365	156 648	56 162	12 967	1 614	32.0	8.1
524210		365	156 648	56 162	12 967	1 614	32.0	8.1
52429	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds	36	32 822	12 281	3 225	479	8.4	12.4
524291		15	3 498	1 640	425	56	12.2	14.2
524292		16	23 367	9 528	2 572	373	9.0	15.3
525	Funds, trusts, & other financial vehicles (part)	12	20 179	1 692	354	87	-	3.8
5259	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	12	20 179	1 692	354	87	-	3.8
52593		12	20 179	1 692	354	87	-	3.8
525930		12	20 179	1 692	354	87	-	3.8
	MYRTLE BEACH, SC MSA							
52	Finance & insurance	280	N	74 348	18 944	2 724	3.1	2.6
522	Credit intermediation & related activities	149	N N	41 861	10 002	1 457	1.4	2.4
5221	Depository credit intermediation Commercial banking Commercial banking	79	N	34 740	8 293	1 188	-	.6
52211		60	Q	24 591	6 056	829	-	.2
522110		60	Q	24 591	6 056	829	-	.2
52212	Savings institutions Savings institutions	17	Q	D	D	e	D	D
522120		17	Q	D	D	e	D	D
5222 52229 522291 522292	Nondepository credit intermediation Other nondepository credit intermediation Consumer lending Real estate credit	58 53 32 12	D D 14 710 2 757	D D 2 235 1 035	D D 525 268	c c 91 32	D D 2.3	D D 21.2 31.4
5223	Activities related to credit intermediation	12	D	D	D	b	D	D
523	Securities intermediation & related activities	28	D	D	D	С	D	D
5231	Securities & commodity contracts intermediation & brokerage	21	15 696	5 706	1 513	108	1.5	13.3
52312		18	15 379	5 655	1 503	106	.3	12.7
523120		18	15 379	5 655	1 503	106	.3	12.7

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NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records ¹	Estimated ²
	MYRTLE BEACH, SC MSA—Con.							
52	Finance & insurance — Con.							
524	Insurance carriers & related activities	102	N	26 277	7 331	1 147	6.3	1.2
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	22 12 10	N Q Q	15 344 13 906 D	4 508 4 127 D	789 773 c	_ _ D	.1 _ D
52412 524126	Other direct insurance carriers Direct property & casualty insurance carriers	10 10	QQ	1 438 1 438	381 381	16 16	_ _	.7 .7
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	80 71 71	29 967 28 256 28 256	10 933 10 154 10 154	2 823 2 575 2 575	358 334 334	31.8 33.1 33.1	5.8 6.1 6.1
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D
	SUMTER, SC MSA							
52	Finance & insurance	116	N	23 638	5 953	913	2.5	3.1
522	Credit intermediation & related activities	67	N	14 304	3 449	669	-	.7
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	24 20 20	Z Q Q	D 8 158 8 158	D 1 988 1 988	e 348 348	D - -	D - -
5222 52229 522291	Nondepository credit intermediation Other nondepository credit intermediation Consumer lending	40 34 25	D D 14 333	D D 2 361	D D 590	c c 110	D D -	D D 4.6
523	Securities intermediation & related activities	6	6 135	3 468	1 096	37	-	24.1
524	Insurance carriers & related activities	43	N	5 866	1 408	207	10.1	5.8
5241 5242	Insurance carriers Agencies, brokerages, & other insurance related activities	10 33	N 8 303	2 549 3 317	674 734	85 122	38.4	22.0
52421 524210	Insurance agencies & brokerages Insurance agencies & brokerages	30 30	8 144 8 144	3 243 3 243	719 719 719	118 118	38.8 38.8	22.4 22.4 22.4
	AREA OUTSIDE SOUTH CAROLINA METROPOLITAN AREAS							
52	Finance & insurance	1 360	N	262 683	61 178	9 357	3.8	5.5
522 5221	Credit intermediation & related activities Depository credit intermediation	871 402	N N	172 099 D	38 935 D	6 447 h	.6 D	6.1 D
52211 522110	Commercial banking	295 295	QQ	80 928 80 928	19 675 19 675	3 185 3 185	.3	.8 .8
52212 522120	Savings institutions Savings institutions	64 64	Q Q	18 268 18 268	4 303 4 303	676 676	_	21.5 21.5
52213 522130	Credit unions	43 43	D D	D D	D D	e e	D D	D D
5222 52222 522220	Nondepository credit intermediation Sales financing Sales financing	436 59 59	D D D	D D D	D D D	g c c	D D D	D D D
52229 522291	Other nondepository credit intermediation	376 313	D D	D D	D D	g	D D	D D
522292 522298 5222981	Real estate credit All other nondepository credit intermediation Pawn shops	30 33 28	25 114 D 6 487	6 595 D 1 003	1 547 D 222	g 158 e 69	3.3 D 31.4	9.0 D 8.8
5223 52231 522310	Activities related to credit intermediation	33 18 18	D D D	D D D	D D D	c b b	D D D	D D D
52239 522390	Other activities related to credit intermediation	13 13	D D	D D	D D	b b	D D	D D
523	Securities intermediation & related activities	88	D	D	D	е	D	D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	50 43 43	D D D	D D D	D D D	c c	D D D	D D D
5239 52393 523930	Other financial investment activities Investment advice Investment advice	38 19 19	D D D	D D D	D D D	b b b	D D D	D D D
524	Insurance carriers & related activities	399	N	70 352	17 334	2 599	14.4	3.0
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	58 34 33	N Q Q	D D 29 139	D D 8 115	g g 1 077	D D .6	D D -
52412 524126	Other direct insurance carriers	24 23	Q	D D	D D	b b	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	341 324 324	D D D	D D D	D D D	g g g	D D D	D D D
52429 524291	Other insurance related activities Claims adjusting	17 14	4 233 D	929 D	216 D	53 b	60.8 D	17.7 D
525	Funds, trusts, & other financial vehicles (part)	2	D	D	D	а	D	D

¹Includes revenue information obtained from administrative records of other Federal agencies. ²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

Appendix A. Explanation of Terms

ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as insurance agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

FIRST QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS form 941.

NUMBER OF ESTABLISHMENTS

An establishment is generally a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead

of a census report, no information was available on the number of locations operated. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

REVENUE

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, royalties, and net insurance premiums earned. Revenue from leasing property marketed under operating leases is included, as well as interest earned from property marketed under capital, finance, or full payout leases. Revenue also includes the total value of service contracts and amounts received for work subcontracted to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

FINANCE AND INSURANCE APPENDIX A A-1

Appendix B. NAICS Codes, Titles, and Descriptions

52 FINANCE AND INSURANCE

The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.

Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.

Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the NAICS Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. These units are the equivalents for finance and insurance of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The classification defines activities broadly enough that it can be used both by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

Establishments engaged in activities that facilitate, or are otherwise related to, the various types of intermediation have been included in individual subsectors, rather than in a separate subsector dedicated to services alone because these services are performed by intermediaries as well as by specialist establishments and the extent to which the activity of the intermediaries can be separately identified is not clear.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

FINANCE AND INSURANCE APPENDIX B B-1

Legal entities that hold portfolios of assets on behalf of others are significant and data on them are required for a variety of purposes. Thus for NAICS, these funds, trusts, and other financial vehicles are the fifth subsector of the Finance and Insurance sector. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

521 Monetary Authorities-Central Bank

The Monetary Authorities-Central Bank subsector groups establishments that engage in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

5211 Monetary Authorities-Central Bank

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52111, Monetary Authorities-Central Bank

52111 Monetary Authorities-Central Bank

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

521110 Monetary Authorities-Central Bank

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government. The data published with NAICS code 521110 include these parts of the following SIC industries:

6011 Monetary authorities - central bank

522 Credit Intermediation and Related Activities

Industries in the Credit Intermediation and Related Activities subsector group establishments that (1) lend funds raised from depositors; (2) lend funds raised from credit market borrowing; or (3) facilitate the lending of funds or issuance of credit by engaging in such activities as mortgage and loan brokerage, clearinghouse and reserve services, and check cashing services.

5221 Depository Credit Intermediation

This industry group comprises establishments primarily engaged in accepting deposits (or share deposits) and in lending funds from these deposits. Within this group, industries are defined on the basis of differences in the types of deposit liabilities assumed and in the nature of the credit extended.

52211 Commercial Banking

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

522110 Commercial Banking

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

The data published with NAICS code 522110 include these parts of the following SIC industries:

6021 (pt) National commercial banks (banking)

6022 (pt) State commercial banks (banking)

6029 Other commercial banks

6081 (pt) Branches of foreign banks

6099 (pt) Representative offices of foreign banks

5221101 National Commercial Banks (Banking)

Establishments primarily engaged in accepting deposits and granting withdrawals; making commercial, institutional, and consumer loans; and providing other customer financial transactions. These depository institutions are chartered by the Federal Government.

5221102 State Commercial Banks (Banking)

Establishments primarily engaged in accepting deposits and granting withdrawals, making commercial, institutional, and consumer loans; and providing customer financial transactions. These depository institutions are chartered by one of the states, the District of Columbia, or territories.

5221103 Other Commercial Banks

Establishments primarily engaged in accepting deposits and granting withdrawals, and providing other customer financial transactions. These depository institutions are not chartered by the Federal Government, any of the states, the District of Columbia or territories.

5221104 Branches of Foreign Banks

Establishments of foreign banks operating as branches that specialize in commercial loans. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5221109 Representative Offices of Foreign Banks

Establishments primarily engaged in representing foreign banks. These establishments generally have no revenue.

52212 Savings Institutions

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

522120 Savings Institutions

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

The data published with NAICS code 522120 include these parts of the following SIC Industries:

6035 Savings institutions (federally chartered)

6036 Savings institutions (not federally chartered)

6141 Remedial loan societies and mutual benefit associations (deposit)

5221201 Savings Institutions, Federally Chartered

Establishments, operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

5221203 Savings Institutions, Not Federally Chartered

Establishments, not operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

5221209 Remedial Loan Societies and Mutual Benefit Associations (Depository)

Establishments (other than credit unions, savings and loan associations and savings banks) primarily engaged in accepting deposits, granting withdrawals, and serving the savings and credit needs of its members.

52213 Credit Unions

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

522130 Credit Unions

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

The data published with NAICS code 522130 include these parts of the following SIC industries:

6061 Credit unions (federally chartered)

6062 Credit unions (not federally chartered)

5221301 Credit Unions, Federally Chartered

Establishments chartered by the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

5221309 Credit Unions, Not Federally Chartered

Establishments chartered by other than the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

52219 Other Depository Credit Intermediation

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

522190 Other Depository Credit Intermediation

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

The data published with NAICS code 522190 include these parts of the following SIC industries:

6022 (pt) Other depository credit intermediation

5222 Nondepository Credit Intermediation

This industry group comprises establishments, both public (government-sponsored enterprises) and private, primarily engaged in extending credit or lending funds

raised by credit market borrowing, such as issuing commercial paper or other debt instruments or by borrowing from other financial intermediaries. Within this group, industries are defined on the basis of the type of credit being extended.

52221 Credit Card Issuing

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

522210 Credit Card Issuing

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

The data published with NAICS code 522210 include these parts of the following SIC industries:

- 6021 (pt) National commercial banks (credit card issuing)
- 6022 (pt) State commercial banks (credit card issuing)
- 6141 (pt) Credit card issuing by personal credit institutions
- 6153 (pt) Other short-term business credit institutions

5222101 National Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by the Federal Government, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

5222102 State Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by one of the states, the District of Columbia, or territories, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

5222103 Credit Card Issuing by Personal Credit Institutions

Establishments of personal credit institutions (other than banks) primarily engaged in issuing credit cards or charge cards to individuals or consumers for purchasing goods and services on an installment basis.

5222109 Credit Card Issuing by Business Credit Institutions. Not Elsewhere Classified

Establishments of short-term business credit institutions, not elsewhere classified, primarily engaged in providing credit (including credit cards) to businesses and other organizations for relatively short periods.

52222 Sales Financing

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collaterized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

522220 Sales Financing

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collaterized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

The data published with NAICS code 522220 include these parts of the following SIC industries:

- 6141 (pt) Automotive sales finance companies
- 6141 (pt) Sales finance companies (except automotive)
- 6153 (pt) Commercial finance companies
- 6159 (pt) Financing leases

5222201 Automotive Sales Finance Companies

Establishments primarily engaged in lending money to individuals for automotive purchases, including trucks, either directly to individuals or through sales financing arrangements with dealers.

5222202 Sales Finance Companies, Except Automotive

Establishments primarily engaged in lending money to individuals for the retail purchase of consumer goods (other than automotive), either directly to individuals or through sales financing arrangements with dealers.

5222203 Commercial Finance Companies

Establishments primarily engaged in granting shortterm credit to business or commercial enterprises (other than in exchange for credit-related assets).

5222209 Financing Leases

Establishments primarily engaged in providing financing for equipment or other assets to customers through a lease agreement, where the lessee acquires substantially

all the benefits of its use, and takes all the risks associated with its ownership. The lessee is responsible for maintenance and taxes, and may have the option to take title to the leased equipment at the end of the lease.

52229 Other Nondepository Credit Intermediation

This industry comprises establishments primarily engaged in making cash loans or extending credit through credit instruments (except credit cards and sales finance agreements).

522291 Consumer Lending

This U.S. industry comprises establishments primarily engaged in making unsecured cash loans to consumers.

The data published with NAICS code 522291 include these parts of the following SIC industries:

- 6141 (pt) Consumer & personal finance companies
- 6141 (pt) Other personal credit institutions

5222911 Consumer and Personal Finance Companies

Establishments primarily engaged in providing unsecured cash loans to individuals or consumers for non-specified purposes, including student loans.

5222919 Other Personal Credit Institutions

Establishments of nondepository credit institutions, not elsewhere classified, primarily engaged in providing credit to individuals and issuing personal loans.

522292 Real Estate Credit

This U.S. industry comprises establishments primarily engaged in lending funds with real estate as collateral.

The data published with NAICS code 522292 include these parts of the following SIC industries:

- 6111 (pt) Federally-sponsored credit agencies, primarily real estate
- 6159 (pt) Farm mortgage companies
- 6162 (pt) Mortgage bankers & loan correspondents

5222921 Federal and Federally-Sponsored Credit Agencies, Primarily Real Estate Credit

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in making real estate loans. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222922 Farm Mortgage Companies

Establishments primarily engaged in making long-term farm real estate loans (except Federal and Federally-sponsored credit agencies).

5222929 Mortgage Bankers and Loan Correspondents

Establishments primarily engaged in originating (making) and selling mortgage and other real estate loans (except farm) to permanent investors, and servicing these loans.

522293 International Trade Financing

This U.S. industry comprises establishments primarily engaged in providing one or more of the following: (1) working capital funds to U.S. exporters; (2) lending funds to foreign buyers of U.S. goods; and (3) lending funds to domestic buyers of imported goods.

The data published with NAICS code 522293 include these parts of the following SIC industries:

- 6081 (pt) Agencies of foreign banks, primarily trade finance
- 6082 (pt) Agreement & Edge Act Corporations, primarily trade finance
- 6111 (pt) Federally-sponsored credit agencies, primarily trade finance
- 6159 (pt) International trade credit

5222931 Agencies of Foreign Banks Primarily Engaged in Trade Finance

Establishments primarily operating as agencies of foreign banks that specialize in trade (import and/or export) finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5222932 Agreement and Edge Act Corporations Primarily Engaged in Trade Finance

Establishment of Agreement and Edge Act corporations, operating under Federal or state charter, primarily engaged in financing foreign trade. Also included in this industry are domestically-owned Federal or state-chartered institutions that only operate outside the United States.

5222933 Federal and Federally-Sponsored Credit Agencies, Primarily Trade Finance

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in facilitating the financing of exports and imports and the exchange of commodities between the U.S. and any foreign country. These establishments may also guarantee or insure exports and imports. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not

regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222939 International Trade Credit

Establishments primarily engaged in providing financing for foreign buyers of U.S. goods (exports) or assistance in financing imports.

522294 Secondary Market Financing

This U.S. industry comprises establishments primarily engaged in buying, pooling, and repackaging loans for sale to others on the secondary market.

The data published with NAICS code 522294 include these parts of the following SIC industries:

6111 (pt) Federally-sponsored credit agencies, primarily secondary market

6159 (pt) Secondary market financing

5222941 Federal and Federally-Sponsored Credit Agencies, Primarily Secondary Market

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222949 Secondary Market Financing (Private)

Private establishments primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market.

522298 All Other Nondepository Credit Intermediation

This U.S. industry comprises establishments primarily engaged in providing nondepository credit (except credit card issuing, sales financing, consumer lending, real estate credit, international trade financing, and secondary market financing). Examples of types of lending in this industry are: short-term inventory credit, agricultural lending (except real estate and sales financing) and consumer cash lending secured by personal property.

The data published with NAICS code 522298 include these parts of the following SIC industries:

5932 (pt) Pawn shops

6081 (pt) Agencies of foreign banks, primarily commercial finance

6111 (pt) Other federally-sponsored credit agencies

6153 (pt) Factors

6159 (pt) Agricultural credit (except federallysponsored)

6159 (pt) Other miscellaneous business credit institutions

5222981 Pawnshops

Establishments primarily engaged in lending money at interest in exchanged for personal property left as security and selling the merchandise if the property is not reclaimed.

5222982 Agencies of Foreign Banks Primarily Engaged in Commercial Finance

Establishments primarily operating as agencies of foreign banks that specialize in domestic commercial finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

5222983 Other Federal and Federally-Sponsored Credit Agencies

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in guaranteeing, insuring, and making loans, (except real estate credit, trade finance, or the secondary market). Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the Government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

5222984 Factors

Establishments primarily engaged in providing shortterm capital to businesses in exchange for (or in consideration of) credit-related assets, such as installment notes, commercial paper, accounts receivable, and credit card

5222985 Agricultural Credit (Except Federal and Federally-Sponsored)

Establishments (except Federal and Federally-sponsored credit agencies) primarily engaged in providing nondepository agricultural (nonmortgage) credit and loans.

5222989 Other Miscellaneous Business Credit Institutions

Establishments primarily engaged in providing credit or capital to businesses and other organizations for intermediate and long-term periods (more than 1 year).

5223 Activities Related to Credit Intermediation

This industry group comprises establishments primarily engaged in facilitating credit intermediation by performing activities, such as arranging loans by bringing borrowers and lenders together and clearing checks and credit card transactions.

52231 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

522310 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

The data published with NAICS code 522310 include these parts of the following SIC industries:

6163 Mortgage & nonmortgage loan brokers

52232 Financial Transactions Processing, Reserve, and Clearinghouse Activities

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

522320 Financial Transactions Processing, Reserve, and Clearinghouse Activities

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

The data published with NAICS code 522320 include these parts of the following SIC industries:

- 6019 (pt) Other central reserve depository institutions
- 6099 (pt) Electr funds trans & automated clearinghouses for banks & checks
- 6153 (pt) Credit card service by business credit institutions
- 7389 (pt) Credit card processing

5223201 Other Central Reserve Depository Institutions

Establishments primarily engaged in providing reserve and overnight advance services to their members, such as savings banks, savings and loan associations, or credit unions. These central reserve depository institutions generally do not receive deposits from, or make advances to, other enterprises or individuals.

5223202 Electronic Funds Transfer and Automated Clearinghouse for Banks and Checks

Establishments primarily engaged in providing electronic funds transfer, or check or other financial instrument clearing house services.

5223203 Credit Card Service by Business Credit Institutions

Establishments of credit institutions primarily engaged in servicing credit cards.

5223209 Credit Card Processing

Establishments primarily engaged in providing credit card transaction processing services (except credit card issuing institutions).

52239 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

522390 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

The data published with NAICS code 522390 include these parts of the following SIC industries:

6099 (pt) Other activities related to credit intermediation

6162 (pt) Loan servicing

5223901 Other Activities Related to Credit Intermediation

Establishments primarily engaged in cashing checks, issuing traveler's checks or money orders, or performing other functions closely related to depository intermediation. Also included here are establishments that operate windows and kiosks where customers purchase traveler's checks or general purpose stored value cards.

5223909 Loan Servicing

Establishments primarily engaged in servicing loans for banks, credit unions, mortgage companies, and other financial institutions. Loan servicing functions include collection of payments, securing of escrow funds, payment of property taxes and insurance, monitoring delinquencies, and accounting for remitting principal and interest payments to the loan holder.

523 Securities, Commodity Contracts, and Other Financial Investments and Related Activities

Industries in the Securities, Commodity Contracts, and Other Financial Investments and Related Activities subsector group establishments that are primarily engaged in one of the following: (1) underwriting securities issues

and/or making markets for securities and commodities; (2) acting as agents (i.e., brokers) between buyers and sellers of securities and commodities; (3) providing securities and commodity exchange services; and (4) providing other services, such as managing portfolios of assets; providing investment advice; and trust, fiduciary, and custody services.

5231 Securities and Commodity Contracts Intermediation and Brokerage

This industry group comprises establishments primarily engaged in putting capital at risk in the process of underwriting securities issues or in making markets for securities and commodities; and those acting as agents and/or brokers between buyers and sellers of securities and commodities, usually charging a commission.

52311 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

523110 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

The data published with NAICS code 523110 include these parts of the following SIC industries:

6211 (pt) Investment banking & securities dealing

52312 Securities Brokerage.

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

523120 Securities Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

The data published with NAICS code 523120 include these parts of the following SIC industries:

6211 (pt) Securities brokerage

52313 Commodity Contracts Dealing

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

523130 Commodity Contracts Dealing

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

The data published with NAICS code 523130 include these parts of the following SIC industries:

6099 (pt) Foreign currency exchange

6221 (pt) Commodity contracts dealing

6799 (pt) Commodity contract trading company

5231301 Foreign Currency Exchange

Establishments primarily engaged in foreign currency transactions for their own account or for others. Also included here are windows and kiosks, where customers purchase or exchange currencies.

5231302 Commodity Contracts Dealing

Establishments primarily engaged as principals in buying and selling spot or future contracts, such as commodities, foreign currency, or futures options.

5231309 Commodity Contract Trading Companies

Establishments primarily engaged in buying and selling commodity contracts.

52314 Commodity Contracts Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

523140 Commodity Contracts Brokerage

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

The data published with NAICS code 523140 include these parts of the following SIC industries:

6221 (pt) Commodity contracts brokerage

5232 Securities and Commodity Exchanges

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52321, Securities and Commodity Exchange

52321 Securities and Commodity Exchanges

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

523210 Securities and Commodity Exchanges

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

The data published with NAICS code 523210 include these parts of the following SIC industries:

6231 Security & commodity exchanges

5239 Other Financial Investment Activities

This industry group comprises establishments primarily engaged in one of the following: (1) acting as principals in buying or selling financial contracts (except investment bankers, securityes dealers, and commodity contracts dealers); (2) acting as agents (i.e., brokers) (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts; or (3) providing other investment services (except securities and commodity exchanges), such as portfolio management; investment advice; and trust, fiduciary, and custody services.

52391 Miscellaneous Intermediation

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

523910 Miscellaneous Intermediation

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

The data published with NAICS code 523910 include these parts of the following SIC industries:

6211 (pt) Traders & dealers (except for securities & commodities)

6792 (pt) Oil royalty traders investing on own accounts

6799 (pt) Venture capital companies

6799 (pt) All other investors

5239101 Traders and Dealers, Except for Securities and Commodities

Establishments primarily engaged as principals in buying and selling investment instruments other than securities or commodity contracts.

5239102 Oil Royalty Traders, Investing on Own Account

Establishments primarily engaged in trading, on own account, the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract.

5239103 Venture Capital Companies

Establishments primarily engaged in providing funds for newly-formed companies and funds for existing companies experiencing a short-term shortage of capital. Funding may be in the form of equity or debt.

5239109 All Other Investors

Establishments primarily engaged in investing, not elsewhere classified.

52392 Portfolio Management

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

523920 Portfolio Management

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

The data published with NAICS code 523920 include these parts of the following SIC industries:

6282 (pt) Portfolio management

6733 (pt) Mgt of trust investment portfolios (exc ed relig & charitable)

6799 (pt) Commodity contract pool operators

5239201 Portfolio Management

Establishments primarily engaged in managing the financial asset portfolio of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions and derive fees based on the size and/or overall performance of the portfolio.

5239202 Managers of Trust Investment Portfolios, Except Educational, Religious, and Charitable Trusts

Establishments primarily engaged in managing private estate and investment portfolios of trusts (except educational, religious and charitable) on behalf of the beneficiaries.

5239209 Commodity Contract Pool Operators

Establishments primarily engaged in a prearranged agreement in which members participate, through a manager, in the purchase of commodities.

52393 Investment Advice

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

523930 Investment Advice

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

The data published with NAICS code 523930 include these parts of the following SIC industries:

6282 (pt) Investment Advice

52399 All Other Financial Investment Activities

This industry comprises establishments primarily engaged in acting as agents or brokers (except securities brokerages and commodity contracts brokerages) in buying and selling financial contracts providing financial investment activities (except securities and commodity exchanges, portfolio management, and investment advice).

523991 Trust, Fiduciary, and Custody Activities

This U.S. industry comprises establishments primarily engaged in providing trust, fiduciary, and custody services to others, as instructed, on a fee or contract basis, such as bank trust offices and escrow agencies (except real estate).

The data published with NAICS code 523991 include these parts of the following SIC industries:

6091 Nondeposit trust companies

6099 (pt) Escrow & fiduciary agencies

6289 (pt) Securities custodians & securities transfer agents

6733 (pt) Other trust, fiduciary, & custody activities

5239911 Nondeposit Trust Companies

Establishments of trust companies primarily engaged in providing trust, custody, or other fiduciary services to others on a fee or contract basis, but not regularly accepting deposits. These establishments operate under Federal or state charter.

5239912 Escrow and Fiduciary Agencies

Establishments primarily engaged in providing escrow and fiduciary services to others on a fee or contract basis (except in conjunction with real estate).

5239913 Securities Custodians and Securities Transfer Agents

Establishments primarily engaged in providing custodial and transfer services for security holders, owners, brokers, and dealers.

5239919 Administration of Private Estates, Trustees in Bankruptcy, or Other Trust, Fiduciary, and Custody Activities

Establishments primarily engaged, on behalf of the beneficiaries, in the administration and preservation of property, which constitutes an estate, under the terms of a trust agreement, will, or agency agreement.

523999 Miscellaneous Financial Investment Activities

This U.S. industry comprises establishments primarily engaged in acting as agents and/or brokers (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts and those providing financial investment services (except securities and commodity exchanges; portfolio management; investment advice; and trust, fiduciary, and custody services) on a fee or commission basis.

The data published with NAICS code 523999 include these parts of the following SIC industries:

6099 (pt) Deposit brokers

6211 (pt) Gas & oil lease & royalty brokers

6289 (pt) Oth services allied with the exchange of securities & commodities

5239991 Deposit Brokers

Establishments primarily engaged in pooling funds from clients of brokerage firms into large denomination deposits (usually \$100,000), called "brokered deposits", in certain FDIC-insured banks.

5239992 Gas and Oil Lease and Royalty Brokers

Establishments primarily engaged in buying and selling oil and gas leases and royalties on a fee or contract basis.

5239999 Other Services Allied With the Exchange of Securities and Commodities

Establishments primarily engaged in providing services, not elsewhere classified, to securities or commodity holders, brokers or dealers.

524 Insurance Carriers and Related Activities

Industries in the Insurance Carriers and Related Activities subsector group establishments that are primarily engaged in one of the following (1) underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies or (2) facilitating such underwriting by selling insurance policies, and by providing other insurance and employee-benefit related services.

5241 Insurance Carriers

This industry group comprises establishments primarily engaged in underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies and investing premiums to build up a portfolio of financial assets to be used against future claims. Direct insurance carriers are establishments that are primarily engaged in initially underwriting and assuming the risk of annuities and insurance policies. Reinsurance carriers are establishments that are primarily engaged in assuming all or part of the risk associated with an existing insurance policy (or set of policies) originally underwritten by another insurance carrier.

Industries are defined in terms of the type of risk being insured against, such as death, loss of employment because of age or disability, and property damage. Contributions and premiums are set on the basis of actuarial calculations of probable payouts based on risk factors from experience tables and expected investment returns on reserves.

52411 Direct Life, Health, and Medical Insurance Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, accidental death and dismemberment insurance policies, and health and medical insurance policies.

524113 Direct Life Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, and accidental death and dismemberment insurance policies.

The data published with NAICS code 524113 include these parts of the following SIC industries:

6311 (pt) Offices of direct life insurance carriers 6321 (pt) Offices of direct accident & disability income insurance carriers

5241131 Offices of Direct Life Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of annuities and life insurance.

5241139 Offices of Direct Accident and Disability Income Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of accidental death and dismemberment, and disability income insurance.

524114 Direct Health and Medical Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) health and medical insurance policies. Group hospitalization plans and HMO establishments (except those providing health care services) that provide health and medical insurance policies without providing health care services are included in this industry.

The data published with NAICS code 524114 include these parts of the following SIC industries:

6321 (pt) Offices of direct health insurance carriers 6324 (pt) Offices of hospital & medical service plans (direct)

5241141 Offices of Direct Health Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of health insurance.

5241149 Offices of Hospital and Medical Service Plans (Direct)

Establishments primarily engaged in initially underwriting and assuming the risk of hospital and medical insurance in accordance with prearranged agreements or service plans, but not providing medical services.

52412 Direct Insurance (Except Life, Health, and Medical) Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) various types of insurance policies (except life, disability income, accidental death and dismemberment, and health and medical insurance policies).

524126 Direct Property and Casualty Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies that protect policyholders against losses that may occur as a result of property damage or liability.

The data published with NAICS code 524126 include these parts of the following SIC industries:

- 6331 (pt) Offices of direct fire, marine, & casualty insurance carriers
- 6351 (pt) Offices of direct surety insurance carriers

5241261 Offices of Direct Fire, Marine, and Casualty Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of fire, marine, and casualty insurance.

5241269 Offices of Direct Surety Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of financial responsibility and protection insurance.

524127 Direct Title Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies to protect the owners of real estate or real estate creditors against loss sustained by reason of any title defect to real property.

The data published with NAICS code 524127 include these parts of the following SIC industries:

6361 (pt) Direct title insurance carriers

524128 Other Direct Insurance (Except Life, Health, and Medical) Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (e.g., assuming the risk, assigning premiums) insurance policies (except life, disability income, accidental death and dismemberment, health and medical, property and casualty, and title insurance policies).

The data published with NAICS code 524128 include these parts of the following SIC industries:

6399 (pt) All other direct insurance carriers

52413 Reinsurance Carriers

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

524130 Reinsurance Carriers

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

The data published with NAICS code 524130 include these parts of the following SIC industries:

- 6311 (pt) Offices of life reinsurance carriers
- 6321 (pt) Offices of accident & health reinsurance carriers
- 6324 (pt) Offices of hospital & medical service plans (reinsurance)
- 6331 (pt) Offices of fire, marine, & casualty reinsurance carriers
- 6351 (pt) Offices of surety reinsurance carriers
- 6361 (pt) Offices of title reinsurance carriers
- 6399 (pt) Offices of other reinsurance carriers

5241301 Offices of Life Reinsurance Carriers

Establishments primarily engaged in assuming all or part of one or more life insurance policies originally underwritten by other insurance carriers.

5241302 Offices of Accident and Health Reinsurance Carriers

Establishments primarily engaged in assuming all or part of one or more accident and health insurance policies originally underwritten by other insurance carriers.

5241303 Offices of Hospital and Medical Service Plans (Reinsurance)

Establishments primarily engaged in assuming all or part of hospital and medical services insurance policies originally underwritten by other insurance carriers.

5241304 Offices of Fire, Marine, and Casualty Reinsurance Carriers

Establishments primarily engaged in assuming all or part of fire, marine, or casualty insurance policies originally underwritten by other insurance carriers.

5241305 Offices of Surety Reinsurance Carriers

Establishments primarily engaged in assuming all or part of surety insurance policies originally underwritten by other insurance carriers.

5241306 Offices of Title Reinsurance Carriers

Establishments primarily engaged in assuming all or part of title insurance policies originally underwritten by other insurance carriers.

5241309 Office of Other Reinsurance Carriers

Establishments primarily engaged in assuming all or part of insurance policies (except life; accident and health; hospital and medical service plans; fire, marine, and casualty; surety; and title) originally underwritten by other insurance carriers.

5242 Agencies, Brokerages, and Other Insurance Related Activities

This industry group comprises establishments primarily engaged in (1) acting as agents (i.e., brokers) in selling annuities and insurance policies or (2) providing other employee benefits and insurance related services, such as claims adjustment and third party administration.

52421 Insurance Agencies and Brokerages

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

524210 Insurance Agencies and Brokerages

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

The data published with NAICS code 524210 include these parts of the following SIC industries:

6411 (pt) Insurance agencies & brokerages

52429 Other Insurance Related Activities

This industry comprises establishments primarily engaged in providing services related to insurance (except insurance agencies and brokerages).

524291 Claims Adjusting

This U.S. industry comprises establishments primarily engaged in investigating, appraising, and settling insurance claims.

The data published with NAICS code 524291 include these parts of the following SIC industries:

6411 (pt) Claims adjusting

524292 Third Party Administration of Insurance and Pension Funds

This U.S. industry comprises establishments primarily engaged in providing third party administration services of insurance and pension funds, such as claims processing and other administrative services to insurance carriers, employee-benefit plans, and self-insurance funds.

The data published with NAICS code 524292 include these parts of the following SIC industries:

6371 (pt) Third party administration of pension, health, & welfare funds

6411 (pt) Third party administration of insurance

5242921 Third Party Administrators of Pension, Health, and Welfare Funds

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to pension, health, and welfare funds on a contract or fee basis.

5242929 Third Party Administration of Insurance

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to insurance carriers.

524298 All Other Insurance Related Activities

This U.S. industry comprises establishments primarily engaged in providing insurance services on a contract or fee basis (except insurance agencies and brokerages, claims adjusting, and third party administration). Insurance advisory services and insurance ratemaking services are included in this industry.

The data published with NAICS code 524298 include these parts of the following SIC industries:

6411 (pt) All other insurance related activities

525 Funds, Trusts, and Other Financial Vehicles

Industries in the Funds, Trusts, and Other Financial Vehicles subsector are comprised of legal entities (i.e., funds, plans, and/or programs) organized to pool securities or other assets on behalf of shareholders or beneficiaries of employee benefit or other trust funds. The portfolios are customized to achieve specific investment characteristics, such as diversification, risk, rate of return, and price volatility. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Establishments with employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Establishments primarily engaged in holding the securities of (or other equity interests in) other firms are classified in Sector 55, Management of Companies and Enterprises.

5251 Insurance and Employee Benefit Funds

This industry group comprises legal entities (i.e., funds, plans, and/or programs) organized to provide insurance and employee benefits exclusively for the sponsor, firm, or its employees or members.

5259 Other Investment Pools and Funds

This industry group comprises legal entities (i.e., investment pools and/or funds) organized to pool securities or other assets (except insurance and employee-benefit funds) on behalf of shareholders, unitholders, or beneficiaries.

52593 Real Estate Investment Trusts

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

525930 Real Estate Investment Trusts

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

The data published with NAICS code 525930 include these parts of the following SIC industries:

6798 Real Estate Investment Trusts

5259301 Real Estate Investment Trusts (Equity and Hybrid)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real

estate assets, with gross income of the trust derived from rents. REITs deriving income from a combination of rents, mortgage interest, or gains from the sale of real estate are classified here.

5259309 Real Estate Investment Trusts (Mortgage)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real estate mortgage assets, with gross income of the trust solely derived from interest earned on mortgage loans.

Appendix C. Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
 - A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

- 1. The mail universe.
 - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
 - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
- 2. The nonmail universe.
 - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

FINANCE AND INSURANCE APPENDIX C C-1

b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

Appendix D. Geographic Notes

Not applicable for this report.

1997 ECONOMIC CENSUS APPENDIX D D-1

Appendix E. Metropolitan Areas

SOUTH CAROLINA

Augusta-Aiken, GA-SC MSA

Columbia County, GA

McDuffie County, GA

Richmond County, GA

Aiken County, SC

Edgefield County, SC

Charleston-North Charleston, SC MSA

Berkeley County, SC

Charleston County, SC

Dorchester County, SC

Charlotte—Gastonia—Rock Hill, NC—SC MSA

Cabarrus County, NC

Gaston County, NC

Lincoln County, NC

Mecklenburg County, NC

Rowan County, NC

Charlotte—Gastonia—Rock Hill, NC—SC MSA—Con.

Union County, NC

York County, SC

Columbia, SC MSA

Lexington County, SC

Richland County, SC

Florence, SC MSA

Florence County, SC

Greenville—Spartanburg—Anderson, SC MSA

Anderson County, SC

Cherokee County, SC

Greenville County, SC

Pickens County, SC

Spartanburg County, SC

Myrtle Beach, SC MSA

Horry County, SC

Sumter, SC MSA

Sumter County, SC

1997 ECONOMIC CENSUS APPENDIX E E-1