## Summary

## 1997 Economic Census

Administrative and Support and Waste Management and
Remediation Services
Subject Series

Many persons participated in the various activities of the 1997 Economic Census for the Administrative and Support and Waste Management and Remediation Services sector.

Service Sector Statistics Division prepared this report. Bobby E. Russell, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of Jack B. Moody, Chief, Service Census Branch assisted by Jack R. Drago,
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The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. Shirin A. Ahmed, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of Dennis L. Shoemaker, Chief, Census Processing Branch, assisted by John D. Ward. Primary staff assistance was provided by Sonya P. Curcio, Richard W. Graham, and Cheryl E. Merkle.

The Economic Product Team, with primary contributions from Andrew W. Hait and Jennifer E. Lins, was responsible for the development of the system to disseminate 1997 Economic Census reports.

The staff of the National Processing Center, Judith N. Petty, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, Charles P. Pautler Jr., Chief, developed and coordinated the computer processing systems. Martin S. Harahush, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. Robert S. Jewett, Barbara L. Lambert, and Edward F. Johnson provided special computer programming. William C. Wester, Chief, Services Branch, assisted by Jay L. Norris who supervised the preparation of the computer programs. Additional programming assistance was provided by Leatrice $\mathbf{D}$. Hines, Sarah J. Presley, Jacqueline V. Sellers, and Michael A. Sendelbach.

Computer Services Division, Debra D. Williams, Chief, performed the computer processing.
Kim D. Ottenstein and Margaret A. Smith of the Administrative and Customer Services Division, Walter C. Odom, Chief, provided publications and printing management, graphics design and composition, and editorial review for print and electronic media. General direction and production management were provided by Michael G. Garland, Assistant Division Chief, and Gary J. Lauffer, Chief, Publications Services Branch.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

## 1997 Economic Census

Administrative and Support and Waste Management and Remediation Services

Subject Series

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Introduction to the Economic Census ..... 1
Administrative and Support and Waste Management and Remediation Services ..... 5
TABLES
Geographic Area Series

1. Summary Statistics for the United States: 1997 ..... 7
Sources of Receipts
2. Major Sources of Receipts for the United States: 1997 ..... 9
Establishment and Firm Size
3. Concentration by Largest Firms Subject to Federal Income
Tax: 1997 ..... 30
APPENDIXES
A. Explanation of Terms. ..... A-1
B. NAICS Codes, Titles, and Descriptions ..... B-1
C. Coverage and Methodology ..... C-1D. Geographic Notes--
E. Metropolitan Areas ..... --
Availability of Data Insidebackcover

-- Not applicable for this report.

Note: This summary report is a compilation of selected tables from the 1997 Administrative and Support and Waste Management and Remediation Services Geographic Area Series, Sources of Receipts, and Establishment and Firm Size reports.

## Introduction to the Economic Census

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7 .

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.


## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

| 21 | Mining |
| :--- | :--- |
| 22 | Utilities |
| 23 | Construction |
| $31-33$ | Manufacturing |
| 42 | Wholesale Trade |
| $44-45$ | Retail Trade |
| $48-49$ | Transportation and Warehousing |
| 51 | Information |

Finance and Insurance
Real Estate and Rental and Leasing
Professional, Scientific, and Technical Services
Management of Companies and Enterprises
Administrative and Support and Waste
Management and Remediation Services
Educational Services
Health Care and Social Assistance
Arts, Entertainment, and Recreation
Accommodation and Foodservices
Other Services (except Public Administration)
(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were
required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

## Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

## Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673
301-457-2668

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A Standard error of 100 percent or more.
D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
$\mathrm{N} \quad$ Not available or not comparable.
Q Revenue not collected at this level of detail for multiestablishment firms.
S Withheld because estimates did not meet publication standards.

Represents less than 50 vehicles or .05 percent.
Not applicable.
Disclosure withheld because of insufficient coverage of merchandise lines.
Less than half the unit shown.
0 to 19 employees.
20 to 99 employees.
100 to 249 employees.
250 to 499 employees.
500 to 999 employees.
1,000 to 2,499 employees.
2,500 to 4,999 employees.
5,000 to 9,999 employees.
10,000 to 24,999 employees.
25,000 to 49,999 employees.
50,000 to 99,999 employees. 100,000 employees or more. 10 to 19 percent estimated. 20 to 29 percent estimated. Revised.
Sampling error exceeds 40 percent.
Not elsewhere classified.
Not specified by kind. Represents zero (page image/print only). Consolidated city.
Independent city.

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# Administrative and Support and Waste Management and Remediation Services 

## SCOPE

The Administrative and Support and Waste Management and Remediation Services sector (sector 56) of the 1997 Economic Census comprises establishments performing routine support activities for the day-to-day operations of other organizations. These essential activities are often undertaken in-house by establishments in many sectors of the economy. The establishments in this sector specialize in one or more of these support activities and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning, and waste disposal services.

The administrative and management activities performed by establishments in this sector are typically on a contract or fee basis. These activities may also be performed by establishments that are part of the company or enterprise. However, establishments involved in administering, overseeing, and managing other establishments of the company or enterprise, are classified in Sector 55, Management of Companies and Enterprises. These establishments normally undertake the strategic and organizational planning and decision making role of the company or enterprise. Government establishments engaged in administering, overseeing, and managing governmental programs are classified in Sector 92, Public Administration.

Data for this sector are shown for establishments of firms subject to Federal income tax.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 56 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax, each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax for detailed kind-of-business classifications.

Sources of receipts report. This report presents sources of receipts data for establishments with payroll by kind of business. Data are presented for the United States and states.

Establishment and firm size (including legal form of organization) report. This report presents receipts, payroll, and employment data for the United States by receipts size, by employment size, and by legal form of organization for establishments; and receipts size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a
population of at least $1,000,000$ (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the United States: 1997
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code | Kind of business | $\begin{array}{r} \text { Establish- } \\ \text { ments } \\ \text { (number) } \end{array}$ | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll$(\$ 1,000)$ | First-quarterpayroll$(\$ 1,000)$ | Paid <br> employees for pay period including March 12 (number) | Percent of receipts- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Estimated ${ }^{2}$ |
|  | UNITED STATES |  |  |  |  |  |  |  |
| 56 | Administrative \& support \& waste management \& remediation services. | 276393 | 295936350 | 137336983 | 31278111 | 7347366 | 14.0 | 9.1 |
| 561 | Administrative \& support services | 260025 | 256590745 | 128438075 | 29173133 | 7066658 | 14.4 | 9.2 |
| 5611 | Office administrative services | 24537 | 28054350 | 11971006 | 2718843 | 338386 | 19.5 | 14.5 |
| 56111 561110 | Office administrative services. Office administrative services | 24537 24537 | 28054350 28054350 | 11971006 11971006 | 2718843 2718843 | 338386 338 386 | 19.5 19.5 | 14.5 14.5 |
| 5612 | Facilities support services. | 2490 | 7575712 | 3280166 | 782598 | 112137 | 2.8 | 5.8 |
| 56121 | Facilities support services | 2490 | 7575712 | 3280166 | 782598 | 112137 | 2.8 | 5.8 |
| 561210 | Facilities support services. | 2490 | 7575712 | 3280166 | 782598 | 112137 | 2.8 | 5.8 |
| 5613 | Employment services. | 34569 | 86133314 | 62127416 | 13706018 | 3622026 | 7.7 | 8.9 |
| $\begin{aligned} & 56131 \\ & 561310 \end{aligned}$ | Employment placement agencies Employment placement agencies | 6281 6281 | 4787288 4787288 | 2647321 2647321 | 556084 556084 | 113896 113896 | 27.1 27.1 | 8.5 8.5 |
| 56132 | Temporary help services. | 23522 | 57220898 | 40256334 | 8899478 | 2612719 | 6.5 | 9.7 |
| 561320 | Temporary help services. | 23522 | 57220898 | 40256334 | 8899478 | 2612719 | 6.5 | 9.7 |
| 56133 | Employee leasing services. | 4766 | 24125128 | 19223761 | 4250456 | 895411 | 6.6 | 7.2 |
| 561330 | Employee leasing services ....................................... | 4766 | 24125128 | 19223761 | 4250456 | 895411 | 6.6 | 7.2 |
| 5614 | Business support services | 32920 | 36026350 | 11899821 | 2796514 | 604575 | 13.8 | 5.8 |
| 56141 | Document preparation services | 4587 | 1468966 | 624586 | 138973 | 31380 | 28.6 | 7.6 |
| 561410 | Document preparation services | 4587 | 1468966 | 624586 | 138973 | 31380 | 28.6 | 7.6 |
| 56142 | Telephone call centers | 6271 | 11982655 | 4573680 | 1063337 | 292315 | 6.5 | 5.5 |
| 561421 | Telephone answering services | 3102 | 3809953 | 1105646 | 259456 | 56758 | 7.2 | 5.4 |
| 561422 | Telemarketing bureaus | 3169 | 8172702 | 3468034 | 803881 | 235557 | 6.2 | 5.6 |
| 56143 561431 | Business service centers | 10130 4350 4 | 8503608 1659348 | 2076267 26493 | 507957 60189 | 106697 19476 | 21.9 | 8.0 10 |
| 561439 | Other business service centers (including copy shops)................. | 5780 | 6844260 | 1811334 | 447768 | 87221 | 15.1 | 7.6 |
| 56144 | Collection agencies. | 5250 | 5083245 | 2128147 | 502141 | 84333 | 18.1 | 7.1 |
| 561440 | Collection agencies | 5250 | 5083245 | 2128147 | 502141 | 84333 | 18.1 | 7.1 |
| 56145 | Credit bureaus | 1588 | 4698934 | 1165319 | 274771 | 34146 | 5.7 | 1.5 |
| 561450 | Credit bureaus | 1588 | 4698934 | 1165319 | 274771 | 34146 | 5.7 | 1.5 |
| 5614501 | Consumer credit reporting agencie | 1333 | 2794076 | 656356 | 156340 | 21790 | 8.6 | 2.4 |
| 5614502 | Mercantile reporting agencies | 255 | 1904858 | 508963 | 118431 | 12356 | 1.3 | . 3 |
| $\begin{aligned} & 56149 \\ & 561491 \end{aligned}$ | Other business support services Repossession services . . | $\begin{array}{r}5094 \\ 899 \\ \hline\end{array}$ | 4288942 48665 | 1331822 140948 4 | 309335 30880 | 55704 5692 | 16.7 27.6 | 4.9 10.3 |
| 561492 | Court reporting \& stenotype services | 3097 | 1348870 | 410914 | 91989 | 15447 | 32.3 | 10.3 5.7 |
| 561499 | All other business support services. | 1098 | 2453420 | 779960 | 186466 | 34565 | 6.0 | 3.3 |
| 5615 | Travel arrangement \& reservation services | 36578 | 21484040 | 7699391 | 1878745 | 300504 | 10.2 | 15.4 |
| 56151 | Travel agencies .. | 29332 | 9977110 | 4463903 | 1079545 | 183178 | 14.1 | 23.7 |
| 561510 | Travel agencies | 29332 | 9977110 | 4463903 | 1079545 | 183178 | 14.1 | 23.7 |
| 56152 | Tour operators. | 3501 | 2782285 | 1034433 | 244543 | 38574 3857 | 10.6 | 19.8 |
| 561520 | Tour operators | 3501 | 2782285 | 1034433 | 244543 | 38574 | 10.6 | 19.8 |
| 56159 | Other travel arrangement \& reservation services | 3745 | 8724645 | 2201055 | 554657 | 78752 | 5.5 |  |
| 561591 | Convention \& visitors bureaus. ............... | 975 | -852 418 | 217941 1983114 | 51726 | 10236 | ${ }^{5} .7$ | 6.1 |
| 561599 | All other travel arrangement \& reservation services. | 2770 | 7872227 | 1983114 | 502931 | 68516 | 5.1 | 4.4 |
| 5616 | Investigation \& security services ............ | 21494 | 20444077 | 10697581 | 2527164 | 682891 | 16.7 | 8.7 |
| 56161 | Investigation, guard, \& armored car services | 12539 | 12370414 | 7759442 | 1830958 | 560976 | 15.1 | 8.0 |
| 561611 | Investigation services | 5077 | 1819015 | 833846 | 189827 | 50782 | 46.4 | 12.2 |
| 561612 | Security guards \& patrol services | 6644 | 9132633 | 6256064 | 1485163 | 476995 | 10.8 | 7.3 |
| 561613 | Armored car services. | 818 | 1418766 | 669532 | 155968 | 33199 | 3.1 | 6.7 |
| 56162 | Security systems services . ........................................ | 8955 | 8073663 | 2938139 | 696206 | 121915 | 19.0 | 9.8 |
| 561621 | Security systems services (except locksmiths) ..................... | 5156 3 | 6992346 1 | 2602492 | 619130 | 107414 | 15.3 | 10.0 |
| 561622 | Locksmiths.......... | 3799 | 1081317 | 335647 | 77076 | 14501 | 43.5 | 7.8 |
| 5617 | Services to buildings \& dwellings. ...... | 80807 | 29914507 | 13316571 | 3047558 | 1046016 | 27.1 | 7.1 |
| 56171 | Exterminating \& pest control services. | 11062 | 4910668 | 1930155 1930155 | 425727 | 81 81 81 | 22.9 22.9 | 5.8 5.8 |
| 561710 | Exterminating \& pest control services . . . . . . . . . . . . . . . . . . . . . . . . . . | 11062 | 4910668 | 1930155 | 425727 | 81214 | 22.9 | 5.8 |
| 56172 | Janitorial services.. | 55157 | 21127932 | 10106178 | 2353716 | 892290 | 27.3 | 7.3 |
| 561720 | Janitorial services | 55157 | 21127932 | 10106178 | 2353716 | 892290 | 27.3 | 7.3 |
| $56174$ $561740$ | Carpet \& upholstery cleaning services <br> Carpet \& upholstery cleaning services | 9282 9282 | 2156041 2156041 | 729490 729490 | 155501 155501 | 47065 47065 | 33.6 33.6 | 8.7 8.7 |
| 56179 | Other services to buildings \& dwellings | 5306 | 1719866 | 550748 | 112614 | 25447 | 29.7 | 6.8 |
| 561790 | Other services to buildings \& dwellings ............................. | 5306 | 1719866 | 550748 | 112614 | 25447 | 29.7 | 6.8 |
| 5619 | Other support services | 26630 | 26958395 | 7446123 | 1715693 | 360123 | 22.6 | 7.8 |
| 56191 | Packaging \& labeling services | 2331 | 4015318 | 1073373 | 245550 | 56658 | 23.4 | 5.0 |
| 561910 | Packaging \& labeling services | 2331 | 4015318 | 1073373 | 245550 | 56658 | 23.4 | 5.0 |
| 56192 | Convention \& trade show organizers | 3978 | 6260217 | 1733219 | 399256 | 72443 | 21.5 | 4.7 |
| 561920 | Convention \& trade show organizers | 3978 | 6260217 | 1733219 | 399256 | 72443 | 21.5 | 4.7 |
| 56199 | All other support services | 20321 | 16682860 | 4639531 | 1070887 | 231022 | 22.8 | 9.7 |
| 561990 | All other support services | 20321 | 16682860 | 4639531 | 1070887 | 231022 | 22.8 | 9.7 |
| 5619901 | Trading stamp services | 80 | 115625 | 26791 | 7662 | 909 | 7.5 | . 7 |
| 5619902 | Water softening \& conditioning services. | 1868 | 1260960 | 367931 | 83306 | 14630 | 22.1 | 7.3 |
| 5619903 | Economic or industrial planning or development organization | - 2837 | 1590644 | 474406 | 111387 | 13497 | 30.0 | 12.6 |
| 5619909 | Other miscellaneous support services | 15536 | 13715631 | 3770403 | 868532 | 201986 | 22.1 | 9.6 |

[^0]Table 1. Summary Statistics for the United States: 1997-Con.

| NAICS code | Kind of business | Establishments (number) | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ | Annual payroll (\$1,000) | First-quarter payrol$(\$ 1,000)$ | Paid <br> employees for pay period including (number) | Percent of receipts- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{array}{r}\begin{array}{r}\text { From } \\ \text { adminis- } \\ \text { trative } \\ \text { records }\end{array} \\ \hline\end{array}$ | Estimated ${ }^{2}$ |
|  | UNITED STATES-Con. |  |  |  |  |  |  |  |
| 56 | Administrative \& support \& waste management \& remediation services-Con. |  |  |  |  |  |  |  |
| 562 | Waste management \& remediation services | 16368 | 39345605 | 8898908 | 2104978 | 280708 | 11.2 | 8.6 |
| 5621 | Waste collection. | 8324 | 20144673 | 4565955 | 1092430 | 152744 | 12.5 | 6.2 |
| 56211 | Waste collection.. | 8324 | 20144673 | 4565955 | 1092430 | 152744 | 12.5 | 6.2 |
| 562111 | Solid waste collection | 7083 | 18211495 | 4048032 | 970502 | 137049 | 12.2 | 5.8 |
| 562112 | Hazardous waste collection . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 414 | 1095553 | 317464 | 74111 | 8468 | 9.4 | 13.1 |
| 562119 | Other waste collection . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 827 | 837625 | 200459 | 47817 | 7227 | 21.4 | 6.8 |
| 5622 | Waste treatment \& disposal ........................................ | 2314 | 10250994 | 1933074 | 465257 | 53328 | 7.4 | 14.3 |
| 56221 | Waste treatment \& disposal .......................................... | 2314 | 10250994 | 1933074 | 465257 | 53328 | 7.4 | 14.3 |
| 562211 | Hazardous waste treatment \& disposal . . . . . . . . . . . . . . . . . . . . . . . | 512 | 2877982 | 745133 | 180085 | 17816 | 5.7 | 12.8 |
| 562212 | Solid waste landfill . ................................................ | 1403 | 5493433 | 887078 | 209672 | 27454 | 9.6 | 16.4 |
| 562213 | Solid waste combustors \& incinerators | 105 | 1128551 | 132592 | 33342 | 2976 | 1.2 | 4.9 |
| 562219 | Other nonhazardous waste treatment \& disposal . . . . . . . . . . . . . . . . . | 294 | 751028 | 168271 | 42158 | 5082 | 7.0 | 19.1 |
| 5629 | Remediation \& other waste management services . . . . . . . . . . . . . . . . . | 5730 | 8949938 | 2399879 | 547291 | 74636 | 12.9 | 7.3 |
| 56291 | Remediation services ................................................ | 1677 | 5689662 | 1500362 | 341830 | 40994 | 7.0 | 3.8 |
| 562910 | Remediation services . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1677 | 5689662 | 1500362 | 341830 | 40994 | 7.0 | 3.8 |
| 56292 | Materials recovery facility ...................................... | 765 | 1299033 | 283476 | 68821 | 10846 | 20.9 | 26.5 |
| 562920 | Materials recovery facility ....................................... | 765 | 1299033 | 283476 | 68821 | 10846 | 20.9 | 26.5 |
| 56299 | All other waste management services . . . . . . . . . . . . . . . . . . . . . . . . | 3288 | 1961243 | 616041 | 136640 | 22796 | 24.8 | 5.0 |
| 562991 | Septic tank \& related services . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3101 | 1580843 | 513966 | 114584 | 19977 | 29.5 | 4.6 |
| 562998 | All other miscellaneous waste management services .................. | 187 | 380400 | 102075 | 22056 | 2819 | 5.5 | 6.6 |

${ }^{1}$ Includes receipts information obtained from administrative records of other Federal agencies.
${ }^{2}$ Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2. Major Sources of Receipts for the United States: 1997
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{gathered} \text { Receipts }^{1} \\ (\$ 1,000) \end{gathered}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 56 | Administrative \& support \& waste management \& remediation services. | 276393 | 295936350 | 100.0 | X |
| 561 | Administrative \& support services | 260025 | 256590745 | 100.0 | 69.3 |
| 0100 0950 | Public relations services Custom computer programming and support services | 848 88 | 4936 36305 | z | X |
| 1050 | Computer facilities management services . . . . . . . . . . . . . . . . . . . . . . . . . . | 259 | 72447 | z | X |
| 1100 | Other computer services, except programming, systems design, and computer facilities management | 84 | 39911 | Z | x |
| 1580 | Auctioneering service fees . ........................................ | 59 | 20194 | Z | X |
| 2050 | Construction management services | 275 | 158478 | . 1 | X |
| 2100 | Accounting and auditing services .. | 503 | 123174 | Z | X |
| 2150 | Tax return preparation, bookkeeping, billing, and payroll services ....... | 657 | 74155 | Z | X |
| 2250 | Management consulting services ..................................... | 1861 | 494500 | . 2 | X |
| 2300 | Management and administrative services ............................ | 24594 | 26166263 | 10.2 | X |
| 2400 | Facilities management services, except computer. | 2884 | 7363537 | 2.9 | X |
| 2500 | Scientific or technical consulting .................. | 130 | 33083 | Z | x |
| 2750 | Document preparation service ..... | 9249 | 2152562 | . 8 | X |
| 2800 | Telephone call services...................................... | 8036 | 12060943 | 4.7 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 10046 | 6477918 | 2.5 | X |
| 2900 | Fax service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6407 | 431955 | . 2 | x |
| 2950 | Postal, shipping, and mailing services ....................... | 7335 | 2692648 | 1.0 | X |
| 3000 | Commissions from collection or adjustment of open debts on accounts .. | 6346 | 5274046 | 2.1 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 1043 | 441054 | . 2 | X |
| 3100 | Receipts from furnishing credit reports on ............................ | 2612 | 4321240 | 1.7 | X |
| 3150 | Security and investigative services. | 22054 | 19684994 | 7.7 | $x$ |
| 3200 | Stenographic and court reporting services | 3192 | 1334749 | . 5 | x |
| 3250 | Water softening and conditioning services. | 1868 | 12201937 3 | . 5 | X |
| 3300 | Packaging and labeling services ... | 4069 | 3918245 | 1.5 | X |
| 3350 | Sign painting ................................................... | 61 | 3501 | z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 4104 | 5879878 | 2.3 | X |
| 3450 | Membership dues and fees ...................................... | 4819 | 2330297 | . 9 | X |
| 3500 | Appropriations or tax receipts (supporting convention, visitor, and tourist information bureaus) | 975 | 687041 | 3 | X |
| 3550 | Sales of trading stamps or merchandise coupons to merchants .......... | 91 | 116909 | Z | x |
| 3600 | Rug, carpet, and upholstery cleaning ........................... | 17914 | 2234490 | . 9 | X |
| 3650 | Exterminating and pest control | 11234 | 4799102 | 1.9 | X |
| 3700 | Buildings cleaning and maintenance services. | 57756 | 20153987 | 7.9 | X |
| 3750 | Landscaping care and maintenance ... | 3289 | 165667 | . 1 | X |
| 3770 | Snowplowing and streetcleaning services | 2554 | 475078 | . 2 | X |
| 3780 | Swimming pool cleaning and maintenance services ................ | 4859 | 815820 | . 3 | X |
| 3800 | Commissions and fees from the sale of passenger transportation, lodging, and other travel services | 34787 | 16673935 | 6.5 | x |
| 3850 | Fees from reservation services ................................... | 4235 | 965604 | . 4 | x |
| 3900 | Other travel related services ...... | 10134 | 727538 5 | . 3 | X |
| 3950 | Employment placement fees or commissions | 12272 | 5396373 | 2.1 | X |
| 4000 | Temporary help supply services .................................... | 24852 | 56331126 | 22.0 | X |
| 4050 | Employee leasing . | 4974 | 23869185 | 9.3 | x |
| 4150 | Key duplicating ......... | 533 | 17979 4752 | Z | X |
| 4650 8600 | Environmental consulting Merchandise sales . . . | 42 16571 | 4752 242289 | Z . | X |
| 8940 | All other receipts. | 38197 | 18020919 | 7.0 | X |
| 5611 | Office administrative services | 24537 | 28054350 | 100.0 | 60.0 |
| 0100 | Public relations services | 846 | 4866 | Z | X |
| 0950 | Custom computer programming and support services | 80 | 25505 | . 1 | x |
| 1050 | Computer facilities management services . . . . . . . . . | 243 | 46039 | 2 | X |
| 1100 | Other computer services, except programming, systems design, and computer facilities management | 78 | 17721 |  |  |
| 2050 | Construction management services ...................................... | 242 | 136205 | . 5 | X |
| 2100 | Accounting and auditing services .. | 491 | 116952 | . 4 | X |
| 2150 | Tax return preparation, bookkeeping, billing, and payroll services ....... | 640 | 70780 | . 3 | X |
| 2250 | Management consulting services ................................... | 1651 | 432905 | 1.5 | 57.5 |
| 2251 | Administrative and general management consulting . . . . . . . . . . . . . . | 876 | 170115 | .6 | X |
| 2252 | Human resources consulting .. | 149 | 22195 | . 1 | X |
| 2253 | Marketing consulting ........................................ | 258 | 25780 | .1 | X |
| 2254 | Process, physical distribution, and logistics consulting ............... Other management consulting............................. | 40 770 | 24098 190714 | . 1 | X |
| 2255 | Other management consulting................................... | 770 | 190714 | . 7 | X |
| 2300 | Management and administrative services . ......................... | 24537 | 26108008 | 93.1 | X |
| 2400 2500 | Facilities management services, except computer ....................... | 394 109 | 199182 22623 | . 7 | X $\times$ $\times$ |
| 4650 | Environmental consulting ........................................... | - 25 | 22150 215 | Z | X |
| 8600 | Merchandise sales . | 797 | 200914 | .7 | 54.5 |
| 8611 | Sales of merchandise | 797 | 200914 | . 7 | X |
| 8940 | All other receipts . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1419 | 670500 | 2.4 | 56.1 |
| 8959 | All other receipts from customers .............................. | 1419 | 670500 | 2.4 | X |
| 56111 | Office administrative services | 24537 | 28054350 | 100.0 | 60.0 |
| 0100 | Public relations services . | 846 | 4866 | Z | X |
| 0950 | Custom computer programming and support services | 80 | 25505 | . 1 | X |
| 1050 | Computer facilities management services . . . . . . . . . . . . . . . . . . . . . | 243 | 46039 | . 2 | X |
| 1100 | Other computer services, except programming, systems design, and computer facilities management | 78 | 17721 | . 1 | X |
| 2050 | Construction management services ....................................... | 242 | 136205 | . 5 | x |
| 2100 2150 | Accounting and auditing services . . . . . . . . . . . . . . . . . . . . . . . . . . . Tax return preparation, bookkeeping, billing, and payroll services . | 491 640 | 116952 70780 | . 4 | X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 56111 | Office administrative services-Con. |  |  |  |  |
| 2250 | Management consulting services | 1651 | 432905 | 1.5 | 57.5 |
| 2251 | Administrative and general management consulting | 876 | 170115 | . 6 | X |
| 2252 | Human resources consulting | 149 | 22195 | . 1 | X |
| 2253 | Marketing consulting | 258 | 25780 | . 1 | X |
| 2254 | Process, physical distribution, and logistics consulting | 40 | 24098 | .1 | X |
| 2255 | Other management consulting ............................... | 770 | 190714 | . 7 | X |
| 2300 | Management and administrative services | 24537 | 26108008 | 93.1 | X |
| 2400 | Facilities management services, except computer. | 394 | 199182 | . 7 | X |
| 2500 | Scientific or technical consulting | 109 | 22623 | .1 | X |
| 4650 | Environmental consulting ...... | 25 | 2150 | Z | X |
| 8600 | Merchandise sales. | 797 | 200914 | .7 | 54.5 |
| 8611 | Sales of merchandise | 797 | 200914 | . 7 | X |
| 8940 | All other receipts. | 1419 | 670500 | 2.4 | 56.1 |
| 8959 | All other receipts from customers ............................ | 1419 | 670500 | 2.4 | X |
| 561110 | Office administrative services | 24537 | 28054350 | 100.0 | 60.0 |
| 0100 | Public relations services | 846 | 4866 | z | X |
| 0950 | Custom computer programming and support services | 80 | 25505 | . 1 | X |
| 1050 | Computer facilities management services . . . . . . . . . | 243 | 46039 | . 2 | X |
| 1100 | Other computer services, except programming, systems design, and computer facilities management | 78 | 17721 | . 1 | X |
| 2050 | Construction management services | 242 | 136205 | . 5 | X |
| 2100 | Accounting and auditing services | 491 | 116952 | . 4 | X |
| 2150 | Tax return preparation, bookkeeping, billing, and payroll services | 640 | 70780 | . 3 | X |
| 2250 | Management consulting services | 1651 | 432905 | 1.5 | 57.5 |
| 2251 | Administrative and general management consulting | 876 | 170115 | . 6 | X |
| 2252 | Human resources consulting | 149 | 22195 | . 1 | X |
| 2253 | Marketing consulting | 258 | 25780 | . 1 | X |
| 2254 | Process, physical distribution, and logistics consulting | 40 | 24098 | . 1 | X |
| 2255 | Other management consulting...................... | 770 | 190714 | . 7 | X |
| 2300 | Management and administrative services | 24537 | 26108008 | 93.1 | X |
| 2400 | Facilities management services, except computer.. | 394 | 199182 | .7 | X |
| 2500 | Scientific or technical consulting | 109 | 22623 | . 1 | X |
| 4650 | Environmental consulting ...... | 25 | 2150 | z | X |
| 8600 | Merchandise sales . | 797 | 200914 | . 7 | 54.5 |
| 8611 | Sales of merchandise | 797 | 200914 | . 7 | X |
| 8940 | All other receipts. | 1419 | 670500 | 2.4 | 56.1 |
| 8959 | All other receipts from customers | 1419 | 670500 | 2.4 | X |
| 5612 | Facilities support services | 2490 | 7575712 | 100.0 | 74.4 |
| 0950 1050 |  | 8 16 | 10800 26408 | .1 3 | X |
| 1050 1100 | Computer facilities management services . . . . . . . . . . . . . . . . | 16 | 26408 | . 3 | X |
|  | computer facilities management | 6 | 22190 | . 3 |  |
| 2050 | Construction management services ............................. | 33 | 22273 | . 3 | X |
| 2100 | Accounting and auditing services | 12 | 6222 | . 1 | X |
| 2150 | Tax return preparation, bookkeeping, billing, and payroll services | 17 | 3375 | z | X |
| 2250 | Management consulting services | 210 | 61595 | . 8 | 73.2 |
| 2251 | Administrative and general management consulting | 64 | 10517 | . 1 | X |
| 2252 | Human resources consulting . . . . . . . . . . . . . . . . . . . . . . . . . . | 92 | 19543 | . 3 | X |
| 2253 | Marketing consulting . ............................. | 26 | 7159 | . 1 | X |
| 2254 | Process, physical distribution, and logistics consulting | 8 | 5188 | . 1 | X |
| 2255 | Other management consulting ............................. | 31 | 19188 | . 3 | X |
| 2300 | Management and administrative services | 57 | 58255 | . 8 |  |
| 2400 | Facilities management services, except computer | 2490 | 7164355 | 94.6 | X |
| 2500 | Scientific or technical consulting ............ | 21 | 10460 | . 1 | X |
| 4650 | Environmental consulting ...... | 17 | 2602 | Z | X |
| 8600 | Merchandise sales . | 64 | 98828 | 1.3 | 72.5 |
| 8611 | Sales of merchandise | 64 | 98828 | 1.3 | X |
| 8940 | All other receipts ................. | 133 | 88279 | 1.2 | 61.8 |
| 8959 | All other receipts from customers | 133 | 88279 | 1.2 | X |
| 56121 | Facilities support services | 2490 | 7575712 | 100.0 | 74.4 |
| 0950 | Custom computer programming and support services | 8 | 10800 | . 1 | X |
| 1050 | Computer facilities management services ............. | 16 | 26408 | . 3 | X |
| 1100 | Other computer services, except programming, systems design, and computer facilities management | 6 | 22190 | . 3 | X |
| 2050 | Construction management services ................................. | 33 | 22273 | . 3 | X |
| 2100 |  | 12 | 6222 3 3 | .1 | X |
| 2150 | Tax return preparation, bookkeeping, billing, and payroll services ... | 17 | 3375 | z | X |
| 2250 | Management consulting services .................. | 210 | 61595 | . 8 | 73.2 |
| 2251 | Administrative and general management consulting .............. | 64 | 10517 | . 1 | X |
| 2252 | Human resources consulting ... | 92 | 19543 | . 3 | X |
| 2253 | Marketing consulting . | 26 | 7159 | .1 | X |
| 2254 | Process, physical distribution, and logistics consulting | 8 | 5188 | . 1 | X |
| 2255 | Other management consulting...................... | 31 | 19188 | . 3 | X |
| 2300 | Management and administrative services | 57 | 58255 | . 8 | X |
| 2400 | Facilities management services, except computer. | 2490 | 7164355 | 94.6 | X |
| 2500 | Scientific or technical consulting | 21 | 10460 | . 1 | X |
| 4650 | Environmental consulting ........ | 17 | 2602 | Z | X |
| 8600 | Merchandise sales . | 64 | 98828 | 1.3 | 72.5 |
| 8611 | Sales of merchandise | 64 | 98828 | 1.3 | X |
| 8940 8959 | All other receipts. $\qquad$ <br> All other receipts from customers | 133 133 | $\begin{aligned} & 88279 \\ & 88279 \end{aligned}$ | 1.2 | 61.8 X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]


Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561330 | Employee leasing services | 4766 | 24125128 | 100.0 | 70.0 |
| $\begin{aligned} & 3950 \\ & 3951 \end{aligned}$ | Employment placement fees or commissions <br> Paid by employers | 123 123 | $\begin{aligned} & 20282 \\ & 20225 \end{aligned}$ | . 1 | 70.0 X |
| $\begin{aligned} & 4000 \\ & 4050 \end{aligned}$ | Temporary help supply services Employee leasing | 92 4766 | 147 23762789 | .6 98.5 | X |
| $\begin{aligned} & 8600 \\ & 8615 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, separate from services provided | 38 38 | $\begin{aligned} & 34755 \\ & 34755 \end{aligned}$ | . 1 | 69.3 X |
| $\begin{aligned} & 8940 \\ & 8964 \end{aligned}$ | All other receipts <br> All other receipts | 360 360 | $\begin{aligned} & 159653 \\ & 159653 \end{aligned}$ | . 7 | 67.9 $\times$ |
| 5614 | Business support services | 32920 | 36026350 | 100.0 | 75.9 |
| 2750 | Document preparation service | 7764 | 1870623 | 5.2 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. <br> Telephone answering (answering calls and relaying messages to clients) | 7569 4345 | 11858976 3645466 | 32.9 10.1 | 53.9 X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 3757 | 8213502 | 22.8 | X |
| 2850 2900 | Photocopying, reproduction, and other duplicating services (including quick printing) <br> Fax service | 9590 6217 | 6309348 423638 | 17.5 1.2 | X X |
| $\begin{aligned} & 2950 \\ & 2951 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services <br> Mailbox rental <br> Postal and shipping services | 6904 4480 6147 | $\begin{array}{r} 2641630 \\ 292685 \\ 2348937 \end{array}$ | 7.3 .8 6.5 | 61.7 $\times$ $\times$ ¢ |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts $\qquad$ Commercial accounts . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5864 4812 2404 | $\begin{array}{lll} 5 & 043 & 693 \\ 3 & 854 & 028 \\ 1 & 189 & 665 \end{array}$ | 14.0 10.7 3.3 | 69.9 $\times$ $\times$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 965 | 438522 | 1.2 | X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms. Individuals | 2356 924 1900 | $\begin{array}{lll} 4 & 286 & 289 \\ 1 & 821 & 442 \\ 2 & 464 & 846 \end{array}$ | 11.9 5.1 6.8 | 62.4 $\times$ X |
| 3150 | Security and investigative services . | 523 | 41232 | . 1 | X |
| 3200 | Stenographic and court reporting services | 3192 | 1334749 | 3.7 | X |
| 3300 | Packaging and labeling services . | 1674 | 77407 | . 2 | X |
| 3350 | Sign painting . . . . . . . . . . . . . . | 38 | 1178 | Z | X |
| 3400 3450 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions). <br> Membership dues and fees | 63 861 | 5084 77 | Z | X |
|  | Membership dues and fees ...................................... |  |  |  |  |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 4548 4548 | 279921 279921 | .8 .8 | 75.1 X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 5554 5552 | 13355974 <br> 1332547 | 3.7 3.7 | 72.2 $X$ |
| 56141 | Document preparation services. | 4587 | 1468966 | 100.0 | 64.9 |
| 2750 | Document preparation service | 4587 | 1397820 | 95.2 | X |
| 2800 2801 | Telephone call services............................... | 633 | 13240 | . 9 | 64.9 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 624 | 10098 | . 7 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 27 | 3142 | . 2 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 611 | 10141 | . 7 | X |
| 2900 | Fax service ......................................................... | 894 | 4609 | . 3 | X |
| $\begin{aligned} & 2950 \\ & 2951 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services <br> Mailbox rental <br> Postal and shipping services | 518 252 371 | $\begin{array}{lll}8 & 518 \\ 3 & 043 \\ 5 & 474\end{array}$ | .6 .2 .4 | 64.9 $\times$ $\times$ |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts $\qquad$ | 56 37 37 33 | 2575 944 1631 | .2 .1 .1 | 64.9 $\times$ $\times$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 6 | 33 | Z | X |
| 3200 | Stenographic and court reporting services ............................... | 44 | 3550 | . 2 | X |
| 3300 | Packaging and labeling services . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 90 | 1079 | . 1 | X |
| 3400 3450 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) <br> Membership dues and fees | 11 9 | 582 73 | Z | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 123 123 | 2513 2513 | .2 .2 | 59.8 X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 560 560 | $\begin{aligned} & 24188 \\ & 24188 \end{aligned}$ | 1.6 | 60.6 $X$ |
| 561410 | Document preparation services....................... | 4587 | 1468966 | 100.0 | 64.9 |
| 2750 | Document preparation service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4587 | 1397820 | 95.2 | X |
| 2800 | Telephone call services..................................... | 633 | 13240 | . 9 | 64.9 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 624 | 10098 | . 7 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 27 | 3142 | . 2 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 611 | 10141 | . 7 | X |
| 2900 | Fax service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 894 | 4609 | . 3 | X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561410 | Document preparation services-Con. |  |  |  |  |
| 2950 2951 2952 | Postal, shipping, and mailing services <br> Mailbox rental <br> Postal and shipping services | 518 252 371 | $\begin{array}{ll} 8 & 518 \\ 3 & 043 \\ 5 & 474 \end{array}$ | .6 <br> . <br> . | 64.9 $\times$ X |
| 3000 3001 3002 | Commissions from collection or adjustment of open debts on accounts Consumer accounts. Commercial accounts | 56 37 33 | 2575 944 1631 | .2 .1 .1 | 64.9 $\times$ $\times$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 6 | 33 | Z | X |
| 3200 | Stenographic and court reporting services .................................. | 44 | 3550 | 2 | X |
| 3300 | Packaging and labeling services .......... | 90 | 1079 | . 1 | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 11 | 582 | z | x |
| 3450 | Membership dues and fees ........................................ | 9 | 73 | Z | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 123 123 | 2513 2513 | 2 .2 | 59.8 X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts. <br> All other receipts. | 560 560 | $\begin{aligned} & 24188 \\ & 24188 \end{aligned}$ | 1.6 | 60.6 X |
| 56142 | Telephone call centers | 6271 | 11982655 | 100.0 | 76.6 |
| 2750 | Document preparation service | 83 | 9374 | . 1 | X |
| 2800 | Telephone call services. $\qquad$ <br> Telephone answering (answering calls and relaying messages to | 6271 | 11726766 | 97.9 | 54.1 |
|  | clients) | 3140 | 3624377 | 30.2 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 3483 | 8102389 | 67.6 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 113 | 7218 | 7 | $\times$ |
| 2900 | Fax service ...................................................... | 202 | 3621 | Z | X |
| $\begin{array}{r} 2950 \\ 2951 \end{array}$ |  | 219 141 | 24045 3110 | . 2 | 75.5 $\times$ $\times$ |
| 2952 | Postal and shipping services ......................................... | 128 | 20934 | . 2 | X |
| $\begin{aligned} & 3000 \\ & 3001 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts | 30 26 | 14210 13321 | . 1 | 71.1 $\times$ |
| 3002 | Commercial accounts ............................................... . | 10 | 889 | Z | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 19 | 1867 | Z | X |
| 3100 3101 | Receipts from furnishing credit reports on $\qquad$ Business firms | 56 38 38 | 7127 4683 | - | 51.9 $\times$ |
| 3102 | Individuals ..... | 32 | 2444 | z | X |
| 3150 | Security and investigative services . | 18 | 1251 | z | X |
| 3300 | Packaging and labeling services . . . . . . . . . . . . . . . . . . . . . . . | 23 | 6354 | 1 | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 30 | 3354 | Z | X |
| 3450 | Membership dues and fees ....................................... | 27 | 7431 | . 1 | X |
| 8600 | Merchandise sales . | 128 | 13087 | . 1 | 69.3 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 128 | 13087 | . 1 | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts. <br> All other receipts | 611 611 | 156785 156785 | 1.3 1.3 | 75.1 X |
| 561421 | Telephone answering services. . | 3102 | 3809953 | 100.0 | 83.2 |
| 2750 | Document preparation service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 48 | 703 | Z | X |
| 2800 | Telephone call services. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3102 | 3724378 | 97.8 | 22.0 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 3102 | 3601194 | 94.5 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 314 | 123184 | 3.2 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 87 | 1446 | Z | X |
| 2900 | Fax service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 183 | 3029 | . 1 | X |
| 2950 2951 | Postal, shipping, and mailing services <br> Mailbox rental | 157 125 | 4572 1517 | . Z | 83.2 $X$ |
| 2952 | Postal and shipping services ........................................... | 80 | 3054 | . 1 | X |
| $\begin{aligned} & 3000 \\ & 3001 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts . | 20 16 | 2097 1756 | . Z | 83.2 $X$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 19 | 1867 | Z | X |
| 3100 | Receipts from furnishing credit reports on .......................... | 49 | 3154 | . 1 | 83.2 |
| 3101 | Business firms................................................. | 34 | 2787 | 1 | X |
| 3102 | Individuals | 25 | 367 | Z | X |
| 3150 | Security and investigative services . . . . . . . . . . . . . . . . . . . . . . . . . | 16 | 1164 | Z | X |
| 3300 |  | 10 | 548 | Z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 18 | 210 | Z | X |
| 3450 | Membership dues and fees ............................................. | 19 | 2044 | . 1 | X |
| 8600 8612 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 110 | 10455 | . 3 | 73.1 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 110 | 10455 | . 3 | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 461 | $\begin{array}{ll} 54 & 121 \\ 54 & 121 \end{array}$ | 1.4 1.4 | 78.9 $X$ |

[^1]Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }{ }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561422 | Telemarketing bureaus. | 3169 | 8172702 | 100.0 | 73.5 |
| 2750 | Document preparation service . | 35 | 8671 | . 1 | X |
| 2800 | Telephone call services...................................... | 3169 | 8002388 | 97.9 | 69.1 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 38 | 23183 | . 3 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 3169 | 7979205 | 97.6 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 26 | 5772 | 1 | x |
| 2900 | Fax service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 19 | 592 | Z | X |
| $\begin{aligned} & 2950 \\ & 2951 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services Mailbox rental <br> Postal and shipping services | 62 16 48 | $\begin{array}{r} 19473 \\ 1593 \\ 17880 \end{array}$ | 2 Z .2 | 72.2 $\times$ $\times$ |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts $\qquad$ | 10 10 6 | 12113 11565 548 | .1 . Z | 66.7 $\times$ $\times$ |
| $\begin{aligned} & 3100 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on $\qquad$ Individuals | 7 | 3973 2077 | z | 11.9 X |
| $\begin{aligned} & 3300 \\ & 3400 \end{aligned}$ | Packaging and labeling services Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 13 | 5806 3144 | .1 Z | x x |
| 3450 | Membership dues and fees ............................................. |  | 5387 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 18 18 | 2632 2632 | Z | 71.3 $\times$ |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 150 150 | $\begin{aligned} & 102664 \\ & 102664 \end{aligned}$ | 1.3 1.3 | 73.3 X |
| 56143 | Business service centers. | 10130 | 8503608 | 100.0 | 76.8 |
| 2750 | Document preparation service. | 2627 | 445898 | 5.2 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. $\qquad$ Telephone answering (answering calls and relaying messages to | 247 | 2981 | Z | 76.8 |
|  | clients) ................................................ | 239 | 1822 | Z | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 20 | 1159 | Z | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 8281 | 6071432 | 71.4 | X |
| 2900 |  | 4812 | 76847 | . 9 | X |
| $\begin{aligned} & 2950 \\ & 2951 \end{aligned}$ | Postal, shipping, and mailing services Mailbox rental | 5003 3751 4 | 1347046 135963 1 | 15.8 2.8 1.8 | 54.7 $\times$ $\times$ |
| 2952 | Postal and shipping services ................................... | 4630 | 1111083 | 13.1 | X |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts $\qquad$ | 63 54 45 | $\begin{aligned} & 648 \\ & 295 \\ & 353 \end{aligned}$ | Z Z Z | 76.8 $\times$ $\times$ |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on $\qquad$ Business firms Individuals | 33 22 17 | 1930 1613 316 | z z Z | 76.8 $\times$ $\times$ |
| 3150 | Security and investigative services. | 40 | 253 |  |  |
| 3200 | Stenographic and court reporting services ............................. | 35 | 2865 | Z | X |
| 3300 | Packaging and labeling services ........................................ | 1440 | 40553 | . 5 | $\times$ |
| 3350 | Sign painting . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 35 | 1171 | Z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 9 | 615 | Z | X |
| 3450 | Membership dues and fees ...................................... | 26 | 370 | Z | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 4095 4095 | 245848 245848 | 2.9 2.9 | 76.2 $\times$ |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | $\begin{aligned} & 3004 \\ & 3004 \end{aligned}$ | $\begin{aligned} & 264987 \\ & 264987 \end{aligned}$ | 3.1 3.1 | 76.3 $\times$ |
| 561431 | Private mail centers. | 4350 | 1659348 | 100.0 | 68.5 |
| 2750 | Document preparation service. | 412 | 5265 | . 3 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. Telephone answering (answering calls and relaying messages to clients) | 205 | 920 912 | . 1 | 68.5 X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 2501 | 67089 | 4.0 | X |
| 2900 | Fax service | 2505 | 28697 | 1.7 | X |
| 2950 | Postal, shipping, and mailing services Mailbox rental | 4350 3629 | 1321294 234770 | 79.6 14.1 | 42.8 $\times$ |
| 2952 | Postal and shipping services ........................................ | 4004 | 1086524 | 65.5 | X |
| 3000 3001 3002 | Commissions from collection or adjustment of open debts on accounts Consumer accounts | 57 <br> 54 | 543 295 | Z | 68.5 $\times$ |
| 3002 | Commercial accounts .......................................... | 39 | 248 | Z | X |
| $\begin{aligned} & 3100 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on $\qquad$ Individuals | 11 9 | 740 15 | z | 68.5 $\times$ |
| 3150 |  | 35 | 189 | z | X |
| 3300 3450 | Packaging and labeling services <br> Membership dues and fees | 1342 17 | 26946 37 | 1.6 Z | X X |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1850 | 70597 | 4.3 | 66.3 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 1850 | 70597 | 4.3 | X |
| 8940 8961 | All other receipts <br> All other receipts | $\begin{array}{ll} 1 & 331 \\ 1 & 331 \end{array}$ | $\begin{aligned} & 136329 \\ & 136 \quad 329 \end{aligned}$ | 8.2 | 66.5 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561439 | Other business service centers (including copy shops) ...... | 5780 | 6844260 | 100.0 | 78.8 |
| 2750 | Document preparation service | 2215 | 440633 | 6.4 | X |
| 2800 | Telephone call services................................... | 42 | 2061 | Z | 78.8 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 34 | 910 | z | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 16 | 1151 | z | x |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 5780 | 6004343 | 87.7 | x |
| 2900 | Fax service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2307 | 48150 | . 7 | X |
| 2950 2951 2952 |  | 653 122 626 | $\begin{array}{r} 25752 \\ 1193 \\ 24559 \end{array}$ | .4 <br> . | 78.7 $\times$ $\times$ |
| $\begin{aligned} & 3000 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Commercial accounts | 6 | $\begin{aligned} & 105 \\ & 105 \end{aligned}$ | z | 78.8 $\times$ |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on $\qquad$ Business firms. Individuals | 22 20 8 | $\begin{array}{r} 1190 \\ 888 \\ 301 \end{array}$ | Z Z Z | 78.8 $\times$ $\times$ |
| $\begin{aligned} & 3200 \\ & 3300 \\ & 3350 \end{aligned}$ | Stenographic and court reporting services <br> Packaging and labeling services <br> Sign painting | 30 98 33 | 2858 13607 969 | Z . Z | X X X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 6 | 264 | z | x |
| 3450 | Membership dues and fees ............................................ | 9 | 333 | Z | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 2245 2245 | 175251 175251 | 2.6 | 78.6 $\times$ |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts. | $\begin{aligned} & 1673 \\ & 1673 \end{aligned}$ | $\begin{aligned} & 128658 \\ & 128658 \end{aligned}$ | 1.9 1.9 | 78.7 $\times$ |
| 56144 | Collection agencies . | 5250 | 5083245 | 100.0 | 65.1 |
| 2750 | Document preparation service . | 312 | 1438 | Z | X |
| 2800 | Telephone call services.. | 328 | 22802 | . 4 | 65.1 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 275 | 5618 | . 1 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 191 | 17184 | . 3 | x |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 271 | 1093 | Z | x |
| 2900 | Fax service ................................................ | 143 | 201 | Z | X |
| $\begin{aligned} & 2950 \\ & 2951 \end{aligned}$ | Postal, shipping, and mailing services Mailbox rental | 321 172 | 6447 1337 1 | . 1 | 65.1 $\times$ |
| 2952 | Postal and shipping services ....................................... | 278 | 5140 | . 1 | X |
| $\begin{aligned} & 3000 \\ & 3001 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts | 5250 4401 | 4859920 3747231 1 | 95.6 73.7 | 59.1 $\times$ $\times$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 48 | 2752 | . 1 | X |
| 3100 3101 3102 | Receipts from furnishing credit reports on . . . . . . . . . . . . . . . . . . Business firms.......................................... . | 655 198 | 67871 7975 | 1.3 .2 | 63.0 $\times$ |
| 3102 | Individuals | 493 | 59896 | 1.2 | X |
| 3150 3200 3450 | Security and investigative services Stenographic and court reporting services Membership dues and fees | 246 9 355 | 14380 128 5653 | . 3 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales Sales of merchandise, over the counter or separate from services provided | 120 120 | 3725 3725 | . 1 | 65.1 X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts All other receipts | 431 431 | $\begin{aligned} & 96649 \\ & 96649 \end{aligned}$ | 1.9 1.9 | 62.7 X |
| 561440 | Collection agencies. | 5250 | 5083245 | 100.0 | 65.1 |
| 2750 | Document preparation service | 312 | 1438 | Z | X |
| 2800 | Telephone call services......................................... | 328 | 22802 | . 4 | 65.1 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 275 | 5618 | . 1 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 191 | 17184 | . 3 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 271 | 1093 | Z | x |
| 2900 | Fax service ........................................................ . . | 143 | 201 | Z | X |
| 2950 2951 2952 | Postal, shipping, and mailing services Mailbox rental <br> Postal and shipping services | 321 172 278 | $\begin{array}{rr}6477 \\ 1 & 337 \\ 5140\end{array}$ | .1 z . | $\begin{array}{r}65.1 \\ \times \\ \\ \hline\end{array}$ |
| 3001 | Consumer accounts ............................................ | 4401 | 3747231 | 73.7 | 59.1 X |
| 3002 | Commercial accounts | 2104 | 1112689 | 21.9 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 48 | 2752 | . 1 | X |
| 3100 | Receipts from furnishing credit reports on . . . . . . . . . . . . . . . . . . . . . . | 655 | 67871 | 1.3 | 63.0 |
| 3101 | Business firms................................................. | 198 | 7975 | . 2 | X |
| 3102 | Individuals . | 493 | 59896 | 1.2 | X |
| $\begin{aligned} & 3150 \\ & 3200 \\ & 3450 \end{aligned}$ | Security and investigative services Stenographic and court reporting services Membership dues and fees | 246 9 355 | $\begin{array}{r} 14380 \\ 128 \\ 5653 \end{array}$ | .3 <br> . <br> . | X X X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561440 | Collection agencies-Con. |  |  |  |  |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales Sales of merchandise, over the counter or separate from services provided | 120 120 | 3725 3725 | .1 .1 | 65.1 |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts. | 431 431 | $\begin{aligned} & 96649 \\ & 96649 \end{aligned}$ | 1.9 | 62.7 $\times$ |
| 56145 | Credit bureaus | 1588 | 4698934 | 100.0 | 86.9 |
| 2750 2800 |  | 21 8 | 3809 109 | . ${ }^{1}$ | X |
| 2850 2950 | Photocopying, reproduction, and other duplicating services (including quick printing) <br> Postal, shipping, and mailing services | 9 | 1349 5 | Z | X |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts | 339 266 106 | $\begin{array}{r} 144951 \\ 85107 \\ 59844 \end{array}$ | 3.1 1.8 1.3 | 85.6 $X$ $X$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 20 | 1513 | Z | x |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms. Individuals | $\begin{array}{r} 1588 \\ 645 \\ 1348 \end{array}$ | $\begin{array}{lll} 4 & 197 & 035 \\ 1 & 795 & 024 \\ 2 & 402 & 011 \end{array}$ | 89.3 38.2 51.1 | 70.9 $\times$ $\times$ X |
| $\begin{aligned} & 3150 \\ & 3450 \end{aligned}$ | Security and investigative services Membership dues and fees ...... | 85 407 | $\begin{aligned} & 10853 \\ & 52214 \end{aligned}$ | 1.1 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales Sales of merchandise, over the counter or separate from services provided | 18 18 | 1613 1613 | z z | 80.9 |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts.... All other receipts. | 385 385 | $\begin{aligned} & 283466 \\ & 283466 \end{aligned}$ | 6.0 6.0 | 86.9 $X$ |
| 561450 | Credit bureaus | 1588 | 4698934 | 100.0 | 86.9 |
| 2750 2800 | Document preparation service Telephone call services | 21 8 | 3809 109 | - Z | X |
| 2850 2950 | Photocopying, reproduction, and other duplicating services (including quick printing) <br> Postal, shipping, and mailing services | 9 | 1349 5 | Z | X |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts | 339 266 106 | 144951 85107 59844 | 3.1 1.8 1.3 | 85.6 $\times$ X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 20 | 1513 | Z | X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms Individuals | $\begin{array}{r} 1588 \\ 645 \\ 1348 \end{array}$ | $\begin{array}{lll} 4 & 197 & 035 \\ 1 & 795 & 024 \\ 2 & 402 & 011 \end{array}$ | 89.3 38.2 51.1 | 70.9 $\times$ X X |
| $\begin{aligned} & 3150 \\ & 3450 \end{aligned}$ | Security and investigative services Membership dues and fees | 85 407 | $\begin{aligned} & 10853 \\ & 52214 \end{aligned}$ | 1.1 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 18 18 | 1613 1613 | Z Z | 80.9 |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts . . . . . All other receipts. . . | 385 385 | $\begin{array}{r} 283466 \\ 283466 \end{array}$ | 6.0 6.0 | 86.9 X |
| 5614501 | Consumer credit reporting agencies | 1333 | 2794076 | 100.0 | 87.8 |
| $\begin{aligned} & 2750 \\ & 2800 \\ & 2850 \end{aligned}$ | Document preparation service <br> Telephone call services. Photocopying, reproduction, and other duplicating services (including quick printing) | 21 6 9 | 3809 101 1278 | 1 z z | X |
| $\begin{aligned} & 3000 \\ & 3001 \end{aligned}$ $3002$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts | 278 260 50 | 86864 83793 3071 | 3.1 3.0 .1 | 85.5 $\times$ X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 19 | 882 | Z | X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms Individuals | 1333 390 1333 | $\begin{array}{r} 2531077 \\ 134104 \\ 2396973 \end{array}$ | 90.6 4.8 85.8 | 84.7 $\times$ X |
| $\begin{aligned} & 3150 \\ & 3450 \end{aligned}$ | Security and investigative services Membership dues and fees | 84 357 | $\begin{aligned} & 10538 \\ & 16632 \end{aligned}$ | . 4 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales Sales of merchandise, over the counter or separate from services provided | 12 | 949 949 | z | 87.8 |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts All other receipts | 275 275 | $\begin{aligned} & 140529 \\ & 140529 \end{aligned}$ | 5.0 5.0 | 87.8 X |
| 5614502 | Mercantile reporting agencies | 255 | 1904858 | 100.0 | 85.6 |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts | 61 6 56 | $\begin{array}{r} 58087 \\ 1314 \\ 56 \\ 7773 \end{array}$ | 3.0 .1 3.0 | 85.6 X X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms Individuals | 255 255 15 | $\begin{array}{r} 1665958 \\ 1660920 \\ 5038 \end{array}$ | 87.5 87.2 .3 | 50.6 $\times$ $\times$ |
| 3450 | Membership dues and fees | 50 | 35582 | 1.9 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services provided | 6 | 664 664 | $z$ $z$ | 65.1 |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts . All other receipts | $\begin{aligned} & 110 \\ & 110 \end{aligned}$ | $\begin{aligned} & 142937 \\ & 142937 \end{aligned}$ | 7.5 | 85.6 |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 56149 | Other business support services .................... | 5094 | 4288942 | 100.0 | 76.4 |
| 2750 | Document preparation service . | 134 | 12284 | . 3 | X |
| 2800 | Telephone call services | 82 | 93078 | 2.2 | 23.3 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 62 | 3522 | . 1 | x |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 32 | 89556 | 2.1 | x |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 305 | 218115 | 5.1 | X |
| 2900 | Fax service ........................................................ | 161 | 338260 | 7.9 | X |
| 2950 | Postal, shipping, and mailing services . . . . . . . . . . . . . . . . . . . . . . . . Mailbox rental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 836 161 | 1255539 49231 | 29.3 1.1 | 68.8 $\times$ |
| 2952 | Postal and shipping services ...................................... | 737 | 1206305 | 28.1 | X |
| 3000 3001 300 | Commissions from collection or adjustment of open debts on accounts .. Consumer accounts............................................... | 126 28 | 21389 7130 14 | . 5 | 75.5 $\times$ $\times$ |
| 3002 | Commercial accounts ....................................... | 106 | 14259 | . 3 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 868 | 432335 | 10.1 | X |
| 3100 | Receipts from furnishing credit reports on | 21 | 12305 | . 3 | 76.4 |
| 3101 | Business firms.. | 18 | 12126 | 3 | X |
| 3102 | Individuals .... | 10 | 179 | Z | X |
| 3150 3200 | Security and investigative services Stenographic and court reporting services | $\begin{array}{r}132 \\ 3097 \\ \hline 1\end{array}$ | 14471 1326313 | .3 30.9 | X $\times$ |
| 3300 | Packaging and labeling services ..................................... | 117 | 29307 | . 7 | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 8 | 302 | Z | x |
| 3450 | Membership dues and fees ............................................ | 37 | 12203 | . 3 | X |
| 8600 | Merchandise sales ...................................... | 64 | 13135 | . 3 | 74.1 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 64 | 13135 | . 3 | X |
| 8940 8961 | All other receipts <br> All other receipts | 563 | 509899 506472 | 11.9 11.8 | 50.3 $\times$ |
| 561491 | Repossession services | 899 | 486652 | 100.0 | 85.2 |
| 2750 | Document preparation service . | 10 | 311 | . 1 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. $\qquad$ Telephone answering (answering calls and relaying messages to | 9 | 363 | . 1 | 85.2 |
|  | clients) | 9 | 362 | . 1 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 10 | 78 | Z | X |
| 2950 | Postal, shipping, and mailing services | 12 | 157 |  | 85.2 |
| 2951 | Mailbox rental . ................. | 6 | 22 | Z | X |
| 2952 | Postal and shipping services | 12 | 133 | Z | X |
| 3000 | Commissions from collection or adjustment of open debts on accounts .. | 116 | 20410 | 4.2 | 85.0 |
| 3001 | Consumer accounts | 25 | 7121 | 1.5 | X |
| 3002 | Commercial accounts ........................................ | 99 | 13289 | 2.7 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 865 | 432327 | 88.8 | X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms Individuals | 11 9 6 | 249 118 131 | - z Z | 85.2 $\times$ $\times$ $X$ |
| 3150 | Security and investigative services . . . . . . . . . . . . . . . . . . . . . . . . . . | 132 | 14471 | 3.0 | X |
| 3450 | Membership dues and fees .. | 11 | 465 | . 1 | X |
| 8600 | Merchandise sales....................................... | 6 | 848 | . 2 | 85.2 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 6 | 848 | . 2 | X |
| 8940 | All other receipts................................................... | 138 | 16837 | 3.5 | 84.8 |
| 8961 | All other receipts.............................................. | 136 | 13410 | 2.8 | X |
| 561492 | Court reporting \& stenotype services $\ldots \ldots \ldots \ldots \ldots \ldots \ldots .$. | 3097 | 1348870 | 100.0 | 85.7 |
| 2750 | Document preparation service ........................................ . | 77 | 8010 | . 6 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services Telephone answering (answering calls and relaying messages to clients) | 17 17 | 374 331 | z | 85.7 |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 172 | 6030 | 4 | X |
| 2900 | Fax service ........................................................ | 13 | 48 | z | X |
| 2950 | Postal, shipping, and mailing services | 57 | 574 | z | 82.1 |
| 2951 | Mailbox rental ................................................... | 16 | 104 | Z | X |
| 2952 | Postal and shipping services ..................................... | 44 | 470 | Z | X |
| $\begin{aligned} & 3200 \\ & 3450 \end{aligned}$ | Stenographic and court reporting services <br> Membership dues and fees | 3097 22 | $\begin{array}{r} 1326313 \\ 26 \end{array}$ | 98.3 | $\stackrel{X}{X}$ |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6 | 3 | z | 85.7 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 6 | 3 | Z | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 95 95 | 7442 7442 | . 6 | 83.6 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | Receipts ${ }^{1}$ $(\$ 1,000)$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561499 | All other business support services......................... | 1098 | 2453420 | 100.0 | 69.6 |
| 2750 | Document preparation service. | 47 | 3963 | . 2 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. $\qquad$ Telephone answering (answering calls and relaying messages to | 56 | 92341 | 3.8 | 16.8 |
| 2802 | clients) <br> Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 36 26 | 2829 89512 | .1 3.6 | X x |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 123 | 212007 | 8.6 | X |
| 2900 |  | 147 | 338211 | 13.8 | X |
| 2950 | Postal, shipping, and mailing services . . . . . . . . . . . . . . . . . . . . . . Mailbox rental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 767 140 | 1254808 49105 | 51.1 2.0 | 62.6 $\times$ |
| 2952 | Postal and shipping services ........................................ | 681 | 1205702 | 49.1 | X |
| $\begin{aligned} & 3000 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Commercial accounts | 7 7 | 970 970 | Z | 42.1 $\times$ |
| 3100 3101 | Receipts from furnishing credit reports on $\qquad$ Business firms. | 9 | 12052 12008 | . 5 | 69.6 $\times$ |
| 3300 | Packaging and labeling services | 109 | 29291 | 1.2 | x |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, over the counter or separate from services | 52 | 12284 | . 5 | 67.1 |
|  | provided | 52 | 12284 | . 5 | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 330 330 | 485620 485620 | 19.8 19.8 | 40.1 X |
| 5615 | Travel arrangement \& reservation services | 36578 | 21484040 | 100.0 | 68.4 |
| 3450 | Membership dues and fees | 2402 | 1773525 | 8.3 | x |
| 3500 | Appropriations or tax receipts (supporting convention, visitor, and tourist information bureaus) | 975 | 687041 | 3.2 | X |
| 3800 | Commissions and fees from the sale of passenger transportation, lodging, and other travel services | 34787 | 16673935 | 77.6 | 51.8 |
| 3801 | Airline tickets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 31142 | 9425072 | 43.9 | X |
| 3802 | Water transportation | 19199 | 714345 | 3.3 | X |
| 3803 | Railroad . | 13896 | 168795 | . 8 | X |
| 3804 | Lodging . . | 23099 | 902519 | 4.2 | X |
| 3805 | Rental cars | 23195 | 365927 | 1.7 | X |
| 3806 | Packaged tours.. | 29715 | 4121598 | 19.2 | X |
| 3807 | Theater, amusement, and sporting events | 3350 | 975679 | 4.5 | X |
| 3850 | Fees from reservation services | 4235 | 965604 | 4.5 | x |
| 3900 | Other travel related services | 10134 | 727538 | 3.4 | X |
| 8600 | Merchandise sales . | 1438 | 99749 | . 5 | 57.4 |
| 8614 | Sales of merchandise, separate from services provided............. | 1438 | 99749 | . 5 | X |
| 8940 | All other receipts.. | 5147 | 556648 | 2.6 | 63.4 |
| 8963 | All other receipts. | 5147 | 556648 | 2.6 | X |
| 56151 | Travel agencies. | 29332 | 9977110 | 100.0 | 61.7 |
| 3450 | Membership dues and fees | 898 | 41445 | . 4 | x |
| 3800 | Commissions and fees from the sale of passenger transportation, lodging, and other travel services | 29332 | 9035081 | 90.6 | 56.2 |
| 3801 | Airline tickets....................................................... | 28732 | 5605106 | 56.2 | $\times$ |
| 3802 | Water transportation | 18176 | 620946 | 6.2 | X |
| 3803 | Railroad . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13127 | 70629 | . 7 | X |
| 3804 | Lodging . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 21552 | 681303 | 6.8 | X |
| 3805 | Rental cars | 21945 | 251834 | 2.5 | X |
| 3806 | Packaged tours............................................... | 25404 | 1727463 | 17.3 | X |
| 3807 | Theater, amusement, and sporting events ........................ | 2441 | 77800 | . 8 | X |
| 3850 | Fees from reservation services | 3503 | 139051 | 1.4 | $x$ |
| 3900 | Other travel related services | 8867 | 493026 | 4.9 | X |
| $\begin{aligned} & 8600 \\ & 8614 \end{aligned}$ | Merchandise sales <br> Sales of merchandise, separate from services provided | 541 541 | 22747 22747 | . 2 | 61.4 $\times$ |
| $\begin{aligned} & 8940 \\ & 8963 \end{aligned}$ |  | 3390 3390 | 245760 245760 | 2.5 | 61.5 $\times$ |
| 561510 | Travel agencies........................................... . | 29332 | 9977110 | 100.0 | 61.7 |
| 3450 | Membership dues and fees .......................................... | 898 | 41445 | . 4 | X |
| 3800 | Commissions and fees from the sale of passenger transportation, lodging, and other travel services | 29332 | 9035081 | 90.6 | 56.2 |
| 3801 | Airline tickets..................................................... | 28732 | 5605106 | 56.2 | X |
| 3802 | Water transportation ................................................ . | 18176 | 620946 | 6.2 | $\times$ |
| 3803 | Railroad | 13127 21 | 70629 | . 7 | X |
| 3804 3805 | Lodging <br> Rental cars | 21552 21945 | 681303 251834 | 6.8 2 | X $\times$ $\times$ |
| 3805 3806 | Rental cars <br> Packaged tours | 21945 25404 | 251834 1727463 | 2.5 17.3 | X $\times$ |
| 3807 | Theater, amusement, and sporting events ........................... | 2441 | + 77800 | 17.3 .8 | X $\times$ $\times$ |
| 3850 | Fees from reservation services ..................................... | 3503 8867 | 139051 | 1.4 | X |
| 3900 | Other travel related services . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8867 | 493026 | 4.9 | X |
| 8600 | Merchandise sales. | 541 | 22747 | . 2 | 61.4 |
| 8614 | Sales of merchandise, separate from services provided............. | 541 | 22747 | . 2 | X |
| $\begin{aligned} & 8940 \\ & 8963 \end{aligned}$ | All other receipts <br> All other receipts | 3390 3390 | $\begin{aligned} & 245760 \\ & 245760 \end{aligned}$ | 2.5 | 61.5 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]


Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | Receipts ${ }^{1}$ $(\$ 1,000)$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5616 | Investigation \& security services | 21494 | 20444077 | 100.0 | 77.1 |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 58 | 1462 | Z | X |
| 3150 | Security and investigative services. | 21494 | 19635588 | 96.0 | 70.6 |
| 3151 | Investigative and detective services | 5730 | 1539396 | 7.5 | X |
| 3152 | Guard services .................. | 7288 | 9083849 | 44.4 | X |
| 3153 | Armored car services. | 894 | 1420279 | 6.9 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 5389 | 6661565 | 32.6 | X |
| 3155 | Locksmith services.......................................... | 3950 | 930499 | 4.6 | X |
| 4150 | Key duplicating | 533 | 17979 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8616 \end{aligned}$ | Merchandise sales Sales of merchandise, over-the-counter or separate from services | 1806 | 407350 | 2.0 | 68.6 |
|  | provided....................................................... | 1806 | 407350 | 2.0 | X |
| $\begin{aligned} & 8940 \\ & 8965 \end{aligned}$ | All other receipts <br> All other receipts | 1987 1987 | $\begin{aligned} & 381698 \\ & 381698 \end{aligned}$ | 1.9 | 75.1 $\times$ |
| 56161 | Investigation, guard, \& armored car services | 12539 | 12370414 | 100.0 | 82.6 |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 58 | 1462 | Z | X |
| 3150 | Security and investigative services.. | 12539 | 12050710 | 97.4 | 79.8 |
| 3151 | Investigative and detective services | 5710 | 1538147 | 12.4 | X |
| 3152 | Guard services .................. | 7170 | 9050990 | 73.2 | $\times$ |
| 3153 | Armored car services.. | 894 | 1420279 | 11.5 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 159 | 35937 | . 3 | X |
| 3155 | Locksmith services. | 21 | 5357 | Z | X |
| $\begin{aligned} & 8600 \\ & 8616 \end{aligned}$ | Merchandise sales . Sales of merchandise, over-the-counter or separate from services | 457 | 125947 | 1.0 | 82.5 |
|  | provided...................................................... | 457 | 125947 | 1.0 | X |
| $\begin{aligned} & 8940 \\ & 8965 \end{aligned}$ | All other receipts <br> All other receipts. | 1089 1 1 | 192293 | 1.6 | 82.2 $X$ |
| 561611 | Investigation services.. | 5077 | 1819015 | 100.0 | 69.4 |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 31 | 1088 | . 1 | X |
| 3150 | Security and investigative services ... | 5077 | 1751494 | 96.3 | 62.4 |
| 3151 | Investigative and detective services | 5077 | 1472350 | 80.9 | X |
| 3152 | Guard services | 508 | 275630 | 15.2 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 35 | 3132 | . 2 | X |
| 8600 | Merchandise sales . . | 87 | 7335 | . 4 | 69.4 |
| 8616 | Sales of merchandise, over-the-counter or separate from services provided | 87 | 7335 | . 4 | X |
| 8940 | All other receipts.. | 636 | 59098 | 3.2 | 67.9 |
| 8965 | All other receipts. | 636 | 59098 | 3.2 | X |
| 561612 | Security guards \& patrol services . | 6644 | 9132633 | 100.0 | 85.8 |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 25 | 343 | Z | X |
| 3150 | Security and investigative services. . | 6644 | 8912286 | 97.6 | 83.6 |
| 3151 | Investigative and detective services | 632 | 65730 | . 7 | X |
| 3152 | Guard services . . . . . . . . . . . . | 6644 | 8773091 | 96.1 | X |
| 3153 | Armored car services. | 73 | 40856 | . 4 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 121 | 32061 | . 4 | X |
| 3155 | Locksmith services...................... | 16 | 548 | z | X |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . | 369 | 117633 | 1.3 | 85.7 |
| 8616 | Sales of merchandise, over-the-counter or separate from services provided | 369 | 117633 | 1.3 | X |
| $\begin{aligned} & 8940 \\ & 8965 \end{aligned}$ | All other receipts <br> All other receipts | 398 398 | $\begin{aligned} & 102369 \\ & 102369 \end{aligned}$ | 1.1 1.1 | 85.7 X |
| 561613 | Armored car services | 818 | 1418766 | 100.0 | 78.8 |
| 3150 3152 | Security and investigative services. Guard services | 818 18 | 1386930 2699 | 97.8 .2 | 77.5 $\times$ |
| 3153 | Armored car services. | 818 | 1379041 | 97.2 | X |
| 8940 | All other receipts... | 55 55 | 30826 30826 | 2.2 | 78.8 |
|  |  |  |  |  |  |
| 56162 | Security systems services | 8955 | 8073663 | 100.0 | 68.7 |
| 3150 | Security and investigative services ... | 8955 | 7584878 | 93.9 | 56.5 |
| 3151 | Investigative and detective services | 20 |  | Z | X |
| 3152 | Guard services ..... | 118 | 32859 | . 4 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 5230 | 6625628 | 82.1 | X |
| 3155 | Locksmith services........................ | 3929 | 925142 | 11.5 | X |
| 4150 | Key duplicating.. | 531 | 17977 | . 2 | X |
| 8600 | Merchandise sales .............. | 1349 | 281403 | 3.5 | 57.6 |
| 8616 | Sales of merchandise, over-the-counter or separate from services provided | 1349 | 281403 | 3.5 | X |
| $\begin{aligned} & 8940 \\ & 8965 \end{aligned}$ | All other receipts All other receipts. | 898 898 | $\begin{aligned} & 189405 \\ & 189405 \end{aligned}$ | 2.3 2.3 | 65.4 $\times$ |
| 561621 | Security systems services (except locksmiths) | 5156 | 6992346 | 100.0 | 68.0 |
| 3150 | Security and investigative services. | 5156 | 6669192 | 95.4 | 54.9 |
| 3151 | Investigative and detective services | 20 | 1249 | Z | X |
| 3152 | Guard services. | 118 | 32859 | . 5 | X |
| 3154 | Security systems services (e.g., fire, burglar) | 5156 | 6615440 | 94.6 | X |
| 3155 | Locksmith services........................ | 130 | 19644 | . 3 | X |
| 4150 | Key duplicating . | 46 | 1126 | Z | X |
| 8600 | Merchandise sales . | 552 | 188130 | 2.7 | 66.0 |
| 8616 | Sales of merchandise, over-the-counter or separate from services provided | 552 | 188130 | 2.7 | X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561621 | Security systems services (except locksmiths)-Con. |  |  |  |  |
| $\begin{aligned} & 8940 \\ & 8965 \end{aligned}$ | All other receipts <br> All other receipts | 426 426 | $\begin{aligned} & 133898 \\ & 133898 \end{aligned}$ | 1.9 | 67.4 $\times$ |
| 561622 | Locksmiths | 3799 | 1081317 | 100.0 | 73.2 |
| $\begin{aligned} & 3150 \\ & 3154 \\ & 3155 \end{aligned}$ | Security and investigative services Security systems services (e.g., fire, burglar) Locksmith services | $\begin{array}{r} 3799 \\ 74 \\ 3 \quad 799 \end{array}$ | $\begin{array}{r} 915686 \\ 10188 \\ 905498 \end{array}$ | 84.7 .9 83.7 | 66.4 $\times$ $\times$ $X$ |
| 4150 | Key duplicating . | 485 | 16851 | 1.6 | X |
| $\begin{aligned} & 8600 \\ & 8616 \end{aligned}$ | Merchandise sales Sales of merchandise, over-the-counter or separate from services provided | 797 797 | 93273 93273 | 8.6 8.6 | 31.7 X |
| 8940 8965 | All other receipts <br> All other receipts | 472 472 | $\begin{aligned} & 55507 \\ & 55507 \end{aligned}$ | 5.1 5.1 | 60.9 X |
| 5617 | Services to buildings \& dwellings | 80807 | 29914507 | 100.0 | 67.6 |
| $\begin{aligned} & 3600 \\ & 3601 \\ & 3602 \end{aligned}$ | Rug, carpet, and upholstery cleaning In plant On customers' premises | $\begin{array}{r} 17914 \\ 5489 \\ 15672 \end{array}$ | $\begin{array}{r} 2234490 \\ 322418 \\ 1912072 \end{array}$ | 7.5 1.1 6.4 | 66.8 $\times$ $\times$ $\times$ |
| 3650 | Exterminating and pest control | 11234 | 4799102 | 16.0 | X |
| $\begin{aligned} & 3700 \\ & 3701 \\ & 3702 \end{aligned}$ | Buildings cleaning and maintenance services . Nonresidential building cleaning services Residential cleaning services | 57756 <br> 50242 <br> 22117 | $\begin{array}{r} 20153987 \\ 18230365 \\ 1923622 \end{array}$ | 67.4 60.9 6.4 | 61.9 $\times$ $\times$ |
| $\begin{aligned} & 3750 \\ & 3751 \\ & 3752 \end{aligned}$ | Landscaping care and maintenance Lawn and garden services Ornamental shrub and tree services | $\begin{array}{r}31289 \\ 3190 \\ \\ \\ \hline\end{array}$ | $\begin{array}{r} 165667 \\ 157924 \\ 7742 \end{array}$ | .6 <br> .5 | 67.5 $\times$ $\times$ $\times$ |
| $\begin{aligned} & 3770 \\ & 3780 \end{aligned}$ | Snowplowing and streetcleaning services . . . . . . . . . . . . . . . . . . . . . Swimming pool cleaning and maintenance services .............. | $\begin{aligned} & 2554 \\ & 4859 \end{aligned}$ | $\begin{aligned} & 475078 \\ & 815820 \end{aligned}$ | 1.6 2.7 | X $\times$ |
| $\begin{aligned} & 8600 \\ & 8613 \end{aligned}$ | Merchandise sales Sales of merchandise, separate from services provided | 5055 5047 | $\begin{aligned} & 303634 \\ & 301750 \end{aligned}$ | 1.0 | 66.2 $\times$ |
| $\begin{aligned} & 8940 \\ & 8962 \end{aligned}$ | All other receipts <br> All other receipts | $\begin{aligned} & 6446 \\ & 6446 \end{aligned}$ | $\begin{aligned} & 966729 \\ & 966 \quad 729 \end{aligned}$ | 3.2 | 66.4 $\times$ |
| 56171 | Exterminating \& pest control services . | 11062 | 4910668 | 100.0 | 84.2 |
| $\begin{aligned} & 3600 \\ & 3602 \end{aligned}$ | Rug, carpet, and upholstery cleaning On customers' premises | 14 11 | $\begin{array}{r}1417 \\ \\ 524 \\ \hline\end{array}$ | Z | 84.2 $X$ |
| 3650 | Exterminating and pest control | 11062 | 4788644 | 97.5 | X |
| $\begin{aligned} & 3700 \\ & 3701 \\ & 3702 \end{aligned}$ | Buildings cleaning and maintenance services. $\qquad$ Nonresidential building cleaning services Residential cleaning services | 12 6 8 | $\begin{array}{r} 1394 \\ 694 \\ 700 \end{array}$ | Z Z Z | $\begin{array}{r}84.2 \\ \times \\ \times \\ \hline\end{array}$ |
| $\begin{aligned} & 3750 \\ & 3751 \\ & 3752 \end{aligned}$ | Landscaping care and maintenance Lawn and garden services Ornamental shrub and tree services | 528 435 155 | 28929 22729 6200 | . . .5 .1 | 84.2 $\times$ $\times$ X |
| 3770 | Snowplowing and streetcleaning services | 59 | 950 | Z | X |
| $\begin{aligned} & 8600 \\ & 8613 \end{aligned}$ | Merchandise sales Sales of merchandise, separate from services provided. | 340 340 | 13767 13767 | . 3 | 84.2 $X$ |
| $\begin{aligned} & 8940 \\ & 8962 \end{aligned}$ | All other receipts... All other receipts. | 446 446 | 75267 75267 | 1.5 1.5 | 83.2 |
| 561710 | Exterminating \& pest control services.. | 11062 | 4910668 | 100.0 | 84.2 |
| $\begin{aligned} & 3600 \\ & 3602 \end{aligned}$ | Rug, carpet, and upholstery cleaning On customers' premises | 14 11 | $\begin{array}{r}1417 \\ 524 \\ \hline\end{array}$ | Z | 84.2 X |
| 3650 | Exterminating and pest control | 11062 | 4788644 | 97.5 | x |
| $\begin{aligned} & 3700 \\ & 3701 \\ & 3702 \end{aligned}$ | Buildings cleaning and maintenance services. Nonresidential building cleaning services Residential cleaning services | 12 6 8 | 1394 694 700 | Z Z Z | $\begin{array}{r}84.2 \\ \times \\ \times \\ \hline\end{array}$ |
| $\begin{aligned} & 3750 \\ & 3751 \\ & 3752 \end{aligned}$ | Landscaping care and maintenance $\qquad$ Lawn and garden services $\qquad$ <br> Ornamental shrub and tree services | 528 435 155 | 28929 22729 6200 | .6 <br> . <br> . | 84.2 $\times$ $\times$ |
| 3770 |  | 155 59 | 6200 950 | z | X |
| $\begin{aligned} & 8600 \\ & 8613 \end{aligned}$ | Merchandise sales Sales of merchandise, separate from services provided......... | 340 340 | $\begin{aligned} & 13767 \\ & 13767 \end{aligned}$ | . 3 | 84.2 $X$ |
| $\begin{aligned} & 8940 \\ & 8962 \end{aligned}$ | All other receipts ..... All other receipts... | 446 446 | $\begin{aligned} & 75267 \\ & 75267 \end{aligned}$ | 1.5 1.5 | 83.2 X |
| 56172 | Janitorial services | 55157 | 21127932 | 100.0 | 63.1 |
| $\begin{aligned} & 3600 \\ & 3601 \\ & 3602 \end{aligned}$ | Rug, carpet, and upholstery cleaning In plant On customers' premises | 8587 2449 7079 | $\begin{array}{r} 390231 \\ 54110 \\ 336121 \end{array}$ | 1.8 .3 1.6 | 62.8 $\times$ $\times$ |
| 3650 | Exterminating and pest control | 91 | 9971 | Z | X |
| $\begin{aligned} & 3700 \\ & 3701 \\ & 3702 \end{aligned}$ | Buildings cleaning and maintenance services. Nonresidential building cleaning services Residential cleaning services | 55157 <br> 48297 <br> 20765 | $\begin{array}{r} 19601522 \\ 17832440 \\ 1769082 \end{array}$ | 92.8 84.4 8.4 | 58.3 $\times$ $\times$ |
| $\begin{aligned} & 3750 \\ & 3751 \\ & 3752 \end{aligned}$ | Landscaping care and maintenance Lawn and garden services Ornamental shrub and tree services | $\begin{array}{r} 2650 \\ 2648 \\ 28 \end{array}$ | $\begin{array}{r} 127480 \\ 126389 \\ 1091 \end{array}$ | .6 <br> .6 | 62.9 $\times$ $\times$ $\times$ |
| $\begin{aligned} & 3770 \\ & 3780 \end{aligned}$ | Snowplowing and streetcleaning services $\qquad$ <br> Swimming pool cleaning and maintenance services | $\begin{array}{ll} 1 & 188 \\ 2 & 022 \end{array}$ | $\begin{array}{r} 39003 \\ 118252 \end{array}$ | . 2 | X |
| $\begin{aligned} & 8600 \\ & 8613 \end{aligned}$ | Merchandise sales Sales of merchandise, separate from services provided | $\begin{array}{ll} 3 & 334 \\ 3 & 334 \end{array}$ | $\begin{aligned} & 152407 \\ & 152407 \end{aligned}$ | . 7 | 62.5 $\times$ |
| $\begin{aligned} & 8940 \\ & 8962 \end{aligned}$ | All other receipts . . . . All other receipts. . . | 4216 4216 | $\begin{aligned} & 689066 \\ & 689066 \end{aligned}$ | 3.3 3.3 | 62.7 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

\begin{tabular}{|c|c|c|c|c|c|}
\hline NAICS code and RL code \& Kind of business and sources of receipts \& Establishments (number) \& \[
\begin{array}{r}
\text { Receipts }^{1} \\
(\$ 1,000)
\end{array}
\] \& Receipts from specified receipt lines as percent of total receipts \({ }^{1}\) \& Receipts of establishments reporting sources of receipts as percent of total receipts \\
\hline 561720 \& Janitorial services \& 55157 \& 21127932 \& 100.0 \& 63.1 \\
\hline \[
\begin{aligned}
\& 3600 \\
\& 3601 \\
\& 3602
\end{aligned}
\] \& \begin{tabular}{l}
Rug, carpet, and upholstery cleaning In plant \\
On customers' premises
\end{tabular} \& \[
\begin{aligned}
\& 8587 \\
\& 2449 \\
\& 7
\end{aligned}
\] \& \[
\begin{array}{r}
390231 \\
54110 \\
336 \quad 121
\end{array}
\] \& 1.8
.3
1.6 \& 62.8
\(\times\)
X \\
\hline 3650 \& Exterminating and pest control \& 91 \& 9971 \& Z \& X \\
\hline \[
\begin{aligned}
\& 3700 \\
\& 3701
\end{aligned}
\] \& Buildings cleaning and maintenance services . . . . . . .
Nonresidential building cleaning services ........ \& \begin{tabular}{l}
55157 \\
48297 \\
\hline 80
\end{tabular} \& 19601522
17832440
17 \& 92.8
84.4 \& 58.3
\(\times\) \\
\hline 3702 \& Residential cleaning services........... \& 20765 \& 1769082 \& 8.4 \& X \\
\hline \[
\begin{aligned}
\& 3750 \\
\& 3751 \\
\& 3752
\end{aligned}
\] \& Landscaping care and maintenance . . . . Lawn and garden services . . . . . . . . . Ornamental shrub and tree services . . \& \[
\begin{array}{r}
2650 \\
2648 \\
28
\end{array}
\] \& \[
\begin{array}{r}
127480 \\
126389 \\
1091
\end{array}
\] \& .6
.6
z \& 62.9
\(\times\)
X
P \\
\hline \[
\begin{aligned}
\& 3770 \\
\& 3780
\end{aligned}
\] \& Snowplowing and streetcleaning services . . . . . . . . . . . . . Swimming pool cleaning and maintenance services \& 1188
2022 \& 39003
118252 \& . 2 \& X
X \\
\hline \[
\begin{aligned}
\& 8600 \\
\& 8613
\end{aligned}
\] \& \begin{tabular}{l}
Merchandise sales . \\
Sales of merchandise, separate from services provided.
\end{tabular} \& \begin{tabular}{l}
3334 \\
3334 \\
\hline
\end{tabular} \& \[
\begin{aligned}
\& 152407 \\
\& 152407
\end{aligned}
\] \& . 7 \& 62.5
\(\times\) \\
\hline \[
\begin{aligned}
\& 8940 \\
\& 8962
\end{aligned}
\] \& All other receipts... All other receipts. \& 4216
4216 \& \[
\begin{aligned}
\& 689066 \\
\& 689066
\end{aligned}
\] \& 3.3
3.3 \& 62.7
X \\
\hline 56174 \& Carpet \& upholstery cleaning services \& 9282 \& 2156041 \& 100.0 \& 72.5 \\
\hline \[
\begin{aligned}
\& 3600 \\
\& 3601 \\
\& 3602
\end{aligned}
\] \& Rug, carpet, and upholstery cleaning In plant. On customers' premises \&  \& \[
\begin{array}{r}
1841551 \\
1267412 \\
1574139
\end{array}
\] \& \[
\begin{aligned}
\& 85.4 \\
\& 12.4 \\
\& 73.0
\end{aligned}
\] \& 70.8
\(\times\)
\(\times\)
\(\times\) \\
\hline 3650 \& Exterminating and pest control \& 65 \& 217 \& Z \& X \\
\hline \[
\begin{aligned}
\& 3700 \\
\& 3701 \\
\& 3702
\end{aligned}
\] \& Buildings cleaning and maintenance services....... Nonresidential building cleaning services ........ Residential cleaning services. \& 1283
1104
500 \& \[
\begin{array}{r}
123212 \\
75787 \\
47425
\end{array}
\] \& 5.7
3.5
2.2 \& 72.3
\(\times\)
\(\times\)
\(\times\) \\
\hline \[
\begin{aligned}
\& 3750 \\
\& 3751
\end{aligned}
\] \& Landscaping care and maintenance . Lawn and garden services . ....... \& 38
38 \& \[
\begin{aligned}
\& 801 \\
\& 801
\end{aligned}
\] \& Z \& 72.5
\(\times\) \\
\hline 3770 \& Snowplowing and streetcleaning services \& 58 \& 418 \& Z \& X \\
\hline \[
\begin{aligned}
\& 8600 \\
\& 8613
\end{aligned}
\] \& Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Sales of merchandise, separate from services provided \& 533
533 \& \[
\begin{aligned}
\& 58826 \\
\& 58826
\end{aligned}
\] \& 2.7 \& 71.1
X \\
\hline \[
\begin{aligned}
\& 8940 \\
\& 8962
\end{aligned}
\] \& \begin{tabular}{l}
All other receipts . \\
All other receipts.
\end{tabular} \& 1205
1205 \& \[
\begin{aligned}
\& 130838 \\
\& 130838
\end{aligned}
\] \& 6.1
6.1 \& 71.9
\(\times\) \\
\hline 561740 \& Carpet \& upholstery cleaning services \& 9282 \& 2156041 \& 100.0 \& 72.5 \\
\hline \[
\begin{aligned}
\& 3600 \\
\& 3601 \\
\& 3602
\end{aligned}
\] \& Rug, carpet, and upholstery cleaning In plant. On customers' premises \& \[
\begin{array}{ll}
9 \& 282 \\
3 \& 031 \\
8 \& 555
\end{array}
\] \& \[
\begin{array}{r}
1841551 \\
267412 \\
1574139
\end{array}
\] \& \[
\begin{aligned}
\& 85.4 \\
\& 12.4 \\
\& 73.0
\end{aligned}
\] \& 70.8
\(\times\)
\(\times\) \\
\hline 3650 \& Exterminating and pest control \& 65 \& 217 \& Z \& x \\
\hline \[
\begin{aligned}
\& 3700 \\
\& 3701 \\
\& 3702
\end{aligned}
\] \& Buildings cleaning and maintenance services. Nonresidential building cleaning services . Residential cleaning services................ \& 1283
1104

500 \& $$
\begin{array}{r}
123212 \\
75787 \\
47425
\end{array}
$$ \& 5.7

3.5
2.2 \& 72.3
$\times$
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3750 \\
& 3751
\end{aligned}
$$ \& Landscaping care and maintenance . Lawn and garden services ....... . \& 38

38 \& 801
801 \& z \& 72.5
$\times$ <br>
\hline 3770 \& Snowplowing and streetcleaning services \& 58 \& 418 \& Z \& X <br>

\hline \[
$$
\begin{aligned}
& 8600 \\
& 8613
\end{aligned}
$$

\] \& | Merchandise sales $\qquad$ |
| :--- |
| Sales of merchandise, separate from services provided | \& 533

533 \& $$
\begin{aligned}
& 58826 \\
& 58826
\end{aligned}
$$ \& 2.7 \& 71.1

$\times$ <br>

\hline $$
\begin{aligned}
& 8940 \\
& 8962
\end{aligned}
$$ \& All other receipts. . . . . . All other receipts.... \& 1205

1205 \& $$
\begin{aligned}
& 130838 \\
& 130838
\end{aligned}
$$ \& 6.1

6.1 \& 71.9
$\times$ <br>
\hline 56179 \& Other services to buildings \& dwellings \& 5306 \& 1719866 \& 100.0 \& 69.1 <br>

\hline \[
$$
\begin{aligned}
& 3600 \\
& 3602
\end{aligned}
$$

\] \& Rug, carpet, and upholstery cleaning On customers' premises \& | 31 |
| :--- |
| 27 | \& \[

$$
\begin{array}{ll}
1 & 291 \\
1 & 288
\end{array}
$$
\] \& . 1 \& 69.1

X <br>
\hline 3650 \& Exterminating and pest control .......... \& 16 \& 270 \& Z \& X <br>

\hline $$
\begin{aligned}
& 3700 \\
& 3701 \\
& 3702
\end{aligned}
$$ \& Buildings cleaning and maintenance services . . . . . . . . . . Nonresidential building cleaning services Residential cleaning services \& 1304

836

845 \& $$
\begin{aligned}
& 427859 \\
& 321444 \\
& 106415
\end{aligned}
$$ \& 24.9

18.7
6.2 \& 41.2
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3750 \\
& 3751 \\
& 3752
\end{aligned}
$$ \& Landscaping care and maintenance Lawn and garden services Ornamental shrub and tree services \& 73

69

11 \& $$
\begin{array}{r}
8457 \\
8005 \\
451
\end{array}
$$ \& .5

.5
Z \& 69.1
$X$
$\times$ <br>

\hline $$
\begin{aligned}
& 3770 \\
& 3780
\end{aligned}
$$ \& Snowplowing and streetcleaning services . . . . . . . . . . . . . Swimming pool cleaning and maintenance services \& \[

$$
\begin{aligned}
& 1249 \\
& 2832
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 434707 \\
& 697 \quad 090
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 25.3 \\
& 40.5
\end{aligned}
$$
\] \& X <br>

\hline \[
$$
\begin{aligned}
& 8600 \\
& 8613
\end{aligned}
$$

\] \& | Merchandise sales $\qquad$ |
| :--- |
| Sales of merchandise, separate from services provided | \& 848

840 \& $$
\begin{aligned}
& 78634 \\
& 76 \quad 750
\end{aligned}
$$ \& 4.6 \& 62.1

X <br>

\hline $$
\begin{aligned}
& 8940 \\
& 8962
\end{aligned}
$$ \& All other receipts . . . . . . . . All other receipts. . . . . \& 579

579 \& $$
\begin{aligned}
& 71558 \\
& 71558
\end{aligned}
$$ \& 4.2 \& 59.5

X <br>
\hline 561790 \& Other services to buildings \& dwellings \& 5306 \& 1719866 \& 100.0 \& 69.1 <br>

\hline $$
\begin{aligned}
& 3600 \\
& 3602
\end{aligned}
$$ \& Rug, carpet, and upholstery cleaning On customers' premises \& 31

27 \& $$
\begin{aligned}
& 1291 \\
& 1288
\end{aligned}
$$ \& . 1 \& 69.1

X <br>
\hline 3650 \& Exterminating and pest control \& 16 \& 270 \& Z \& X <br>

\hline $$
\begin{aligned}
& 3700 \\
& 3701 \\
& 3702
\end{aligned}
$$ \& Buildings cleaning and maintenance services................ Nonresidential building cleaning services Residential cleaning services \& 1304

836

845 \& $$
\begin{aligned}
& 427859 \\
& 321444 \\
& 106415
\end{aligned}
$$ \& 24.9

18.7
6.2 \& 41.2
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3750 \\
& 3751 \\
& 3752
\end{aligned}
$$ \& Landscaping care and maintenance Lawn and garden services Ornamental shrub and tree services \& 73

69

11 \& $$
\begin{aligned}
& 8457 \\
& 8005 \\
& \\
& \hline 451
\end{aligned}
$$ \& .5

.5
Z \& 69.1
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3770 \\
& 3780
\end{aligned}
$$ \& Snowplowing and streetcleaning services . . . . . . . . . . . . . Swimming pool cleaning and maintenance services . . . \& \[

$$
\begin{aligned}
& 1249 \\
& 2832
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 434707 \\
& 697 \quad 090
\end{aligned}
$$
\] \& 25.3 \& X

$\times$ <br>

\hline \[
$$
\begin{aligned}
& 8600 \\
& 8613
\end{aligned}
$$

\] \& | Merchandise sales. |
| :--- |
| Sales of merchandise, separate from services provided | \& 848

840 \& $$
\begin{aligned}
& 78634 \\
& 76750
\end{aligned}
$$ \& 4.6 \& 62.1

$X$ <br>
\hline
\end{tabular}

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

\begin{tabular}{|c|c|c|c|c|c|}
\hline NAICS code and RL code \& Kind of business and sources of receipts \& Establishments (number) \& \[
\begin{array}{r}
\text { Receipts }^{1} \\
(\$ 1,000)
\end{array}
\] \& Receipts from specified receipt lines as percent of total receipts \({ }^{1}\) \& Receipts of establishments reporting sources of receipts as percent of total receipts \\
\hline 561790 \& Other services to buildings \& dwellings-Con. \& \& \& \& \\
\hline \[
\begin{aligned}
\& 8940 \\
\& 8962
\end{aligned}
\] \& \begin{tabular}{l}
All other receipts \\
All other receipts
\end{tabular} \& 579
579 \& \[
\begin{aligned}
\& 71558 \\
\& 71558
\end{aligned}
\] \& 4.2 \& 59.5
\(\times\) \\
\hline 5619 \& Other support services. \& 26630 \& 26958395 \& 100.0 \& 64.6 \\
\hline \[
\begin{aligned}
\& 1580 \\
\& 2750
\end{aligned}
\] \& Auctioneering service fees Document preparation service \& \[
\begin{array}{r}
59 \\
1485
\end{array}
\] \& \[
\begin{array}{r}
20194 \\
281939
\end{array}
\] \& .1
1.0 \& X \\
\hline \[
\begin{aligned}
\& 2800 \\
\& 2801
\end{aligned}
\] \& Telephone call services. Telephone answering (answering calls and relaying messages to clients) \& 467
198 \& 201967
9292 \& .7
z \& 62.2 \\
\hline 2802 \& Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) \& 303 \& 192675 \& 2
.7 \& x \\
\hline 2850
2900 \& \begin{tabular}{l}
Photocopying, reproduction, and other duplicating services (including quick printing) \\
Fax service
\end{tabular} \& 456
190 \& 168570
8317 \& \({ }^{6}\) \& X \\
\hline \[
\begin{aligned}
\& 2950 \\
\& 2951 \\
\& 2952
\end{aligned}
\] \& \begin{tabular}{l}
Postal, shipping, and mailing services \\
Mailbox rental \\
Postal and shipping services
\end{tabular} \& 431
127
374 \& \begin{tabular}{l}
51018 \\
15306 \\
35710
\end{tabular} \& .2
.1
.1 \& 62.4
\(\times\)
\(\times\)

P <br>

\hline $$
\begin{aligned}
& 3000 \\
& 3001 \\
& 3002
\end{aligned}
$$ \& Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts \& 482

253

243 \& $$
\begin{aligned}
& 230353 \\
& 106659 \\
& 123694
\end{aligned}
$$ \& .9

.4
.5 \& 59.6
X
X <br>
\hline 3050 \& Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) \& 20 \& 1070 \& Z \& X <br>

\hline $$
\begin{aligned}
& 3100 \\
& 3101 \\
& 3102
\end{aligned}
$$ \& Receipts from furnishing credit reports on Business firms. Individuals \& 256

206

86 \& $$
\begin{aligned}
& 34951 \\
& 21155 \\
& 13796
\end{aligned}
$$ \& .1

.
.1
. \& 64.6
$\times$
X <br>

\hline \[
$$
\begin{aligned}
& 3150 \\
& 3250 \\
& 3300 \\
& 3350 \\
& 3400
\end{aligned}
$$

\] \& | Security and investigative services |
| :--- |
| Water softening and conditioning services. $\qquad$ |
| Packaging and labeling services $\qquad$ |
| Sign painting Convention services (receipts from organizing, promoting, or managing | \& 37

1868
2395
23 \& 8174
1201937
3840838
2323 \& Z
4.5
14.2
Z \& X
X
X
X
X <br>

\hline $$
\begin{aligned}
& 3450 \\
& 3550
\end{aligned}
$$ \& conventions, trade shows, or related exhibitions) Membership dues and fees Sales of trading stamps or merchandise coupons to merchants \& 4041

1556

86 \& $$
\begin{array}{r}
5874794 \\
478828 \\
116767
\end{array}
$$ \& 21.8

1.8
.4 \& X
X
X
X <br>

\hline \[
$$
\begin{aligned}
& 8600 \\
& 8612
\end{aligned}
$$

\] \& | Merchandise sales |
| :--- |
| Sales of merchandise, over the counter or separate from services provided | \& 2637

2637 \& 849845
849845 \& 3.2
3.2 \& 53.5
X <br>

\hline \[
$$
\begin{aligned}
& 8940 \\
& 8961
\end{aligned}
$$

\] \& | All other receipts. |
| :--- |
| All other receipts | \& 15935

15935 \& 13586509
13586509 \& 50.4
50.4 \& 47.1
X <br>
\hline 56191 \& Packaging \& labeling services . . . . . . . . . . . . . . . . . . . . . . . . . \& 2331 \& 4015318 \& 100.0 \& 60.8 <br>
\hline 2750 \& Document preparation service . \& 27 \& 408 \& Z \& X <br>

\hline \[
$$
\begin{aligned}
& 2800 \\
& 2801
\end{aligned}
$$

\] \& | Telephone call services. |
| :--- |
| Telephone answering (answering calls and relaying messages to clients) | \& 37

11 \& 34149
230 \& . 9 \& 60.8
X <br>
\hline 2802 \& Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) \& 34 \& 33919 \& . 8 \& X <br>
\hline 2850 \& Photocopying, reproduction, and other duplicating services (including quick printing) \& 60 \& 9386 \& 2 \& x <br>
\hline 2900 \& Fax service \& 38 \& 251 \& Z \& X <br>

\hline $$
\begin{aligned}
& 2950 \\
& 2951 \\
& 2952
\end{aligned}
$$ \& Postal, shipping, and mailing services Mailbox rental Postal and shipping services \& 116

56

93 \& $$
\begin{array}{r}
10299 \\
2186 \\
8113
\end{array}
$$ \& .

.
.1
.2 \& 60.8
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3000 \\
& 3002
\end{aligned}
$$ \& Commissions from collection or adjustment of open debts on accounts Commercial accounts \& 13

10 \& $\begin{array}{r}20 \\ 19 \\ \hline 992\end{array}$ \& . 5 \& 60.8
X <br>
\hline 3300 \& Packaging and labeling services ..................................... . \& 2331 \& 3812999 \& 95.0 \& X <br>

\hline $$
\begin{aligned}
& 8600 \\
& 8612
\end{aligned}
$$ \& Merchandise sales Sales of merchandise, over the counter or separate from services provided \& 77

77 \& 11512
11512 \& .3
.3 \& 56.9
X <br>

\hline \[
$$
\begin{aligned}
& 8940 \\
& 8961
\end{aligned}
$$

\] \& | All other receipts |
| :--- |
| All other receipts | \& \[

$$
\begin{aligned}
& 194 \\
& 194
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 116238 \\
& 116238
\end{aligned}
$$
\] \& 2.9

2.9 \& 60.8
$X$ <br>
\hline 561910 \& Packaging \& labeling services . . . . . . . . . . . . . . . . . . . . . . \& 2331 \& 4015318 \& 100.0 \& 60.8 <br>
\hline 2750 \& Document preparation service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 27 \& 408 \& Z \& X <br>
\hline 2800 \& Telephone call services. . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 37 \& 34149 \& . 9 \& 60.8 <br>
\hline 2801 \& Telephone answering (answering calls and relaying messages to clients) \& 11 \& 230 \& Z \& X <br>
\hline 2802 \& Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) \& 34 \& 33919 \& . 8 \& X <br>
\hline 2850

2900 \& | Photocopying, reproduction, and other duplicating services (including quick printing) |
| :--- |
| Fax service | \& 60

38 \& $$
\begin{array}{r}
9386 \\
251
\end{array}
$$ \& Z \& X <br>

\hline \[
$$
\begin{aligned}
& 2950 \\
& 2951 \\
& 2952
\end{aligned}
$$

\] \& | Postal, shipping, and mailing services |
| :--- |
| Mailbox rental |
| Postal and shipping services | \& 116

56

93 \& $$
\begin{array}{r}
10299 \\
2186 \\
8113
\end{array}
$$ \& . 3

.1
.2 \& 60.8
$\times$
$\times$ <br>

\hline $$
\begin{aligned}
& 3000 \\
& 3002
\end{aligned}
$$ \& Commissions from collection or adjustment of open debts on accounts Commercial accounts \& 13

10 \& $$
\begin{aligned}
& 20073 \\
& 19992
\end{aligned}
$$ \& . 5 \& 60.8

$X$ <br>
\hline 3300 \& Packaging and labeling services . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \& 2331 \& 3812999 \& 95.0 \& X <br>

\hline \[
$$
\begin{aligned}
& 8600 \\
& 8612
\end{aligned}
$$

\] \& | Merchandise sales |
| :--- |
| Sales of merchandise, over the counter or separate from services provided | \& 77

77 \& 11512
11512 \& .3
.3 \& 56.9
X <br>

\hline \[
$$
\begin{aligned}
& 8940 \\
& 8961
\end{aligned}
$$

\] \& | All other receipts |
| :--- |
| All other receipts | \& 194

194 \& 116238
116238 \& 2.9 \& 60.8
$X$ <br>
\hline
\end{tabular}

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 56192 | Convention \& trade show organizers. | 3978 | 6260217 | 100.0 | 69.8 |
| 2750 | Document preparation service. | 28 | 508 | Z | X |
| 2800 | Telephone call services..................................... | 56 | 8226 | . 1 | 69.8 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 13 | 445 | Z | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 47 | 7781 | . 1 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 20 | 4206 | . 1 | X |
| $\begin{aligned} & 2950 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services $\qquad$ <br> Postal and shipping services $\qquad$ | 17 17 | $\begin{aligned} & 704 \\ & 683 \end{aligned}$ | Z | 69.8 $\times$ |
| $\begin{aligned} & 3000 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Commercial accounts | 7 | $\begin{aligned} & 151 \\ & 119 \end{aligned}$ | Z | 69.8 X |
| 3350 | Sign painting . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8 | 1359 | Z | X |
| 3400 3450 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions). <br> Membership dues and fees | 3978 194 | 5865088 17987 | 93.7 .3 | X |
| 3450 | Membership dues and fees ..................................... | 194 | 17987 | . 3 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales $\qquad$ Sales of merchandise, over the counter or separate from services | 120 | 37159 | . 6 | 65.6 |
|  | provided.................................................... | 120 | 37159 | . 6 | X |
| 8940 8961 | All other receipts <br> All other receipts | 478 | 323979 323979 | 5.2 5.2 | 59.0 X |
| 561920 | Convention \& trade show organizers . | 3978 | 6260217 | 100.0 | 69.8 |
| 2750 | Document preparation service. | 28 | 508 | Z | X |
| 2800 | Telephone call services.................................... | 56 | 8226 | . 1 | 69.8 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 13 | 445 | z | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 47 | 7781 | . 1 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 20 | 4206 | . 1 | X |
| $\begin{aligned} & 2950 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services $\qquad$ <br> Postal and shipping services $\qquad$ | 17 17 | 704 | z | 69.8 X |
| $\begin{aligned} & 3000 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Commercial accounts | 7 | 151 119 | Z | 69.8 $\times$ |
| 3350 | Sign painting . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8 | 1359 | Z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 3978 | 5865088 | 93.7 | X |
| 3450 | Membership dues and fees ........................................ | 194 | 17987 | . 3 | X |
| 8600 8612 | Merchandise sales......................................... | 120 | 37159 | . 6 | 65.6 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 120 | 37159 | . 6 | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts <br> All other receipts | 478 478 | $\begin{aligned} & 323979 \\ & 323979 \end{aligned}$ | 5.2 | 59.0 $\times$ |
| 56199 | All other support services. | 20321 | 16682860 | 100.0 | 63.6 |
| $\begin{aligned} & 1580 \\ & 2750 \end{aligned}$ | Auctioneering service fees $\qquad$ Document preparation service | 59 1430 | 20194 281023 | .1 1.7 | X |
| 2800 | Telephone call services. . . . . . . . . . . . . . . . . . . . . . . . . . . | 374 | 159592 | 1.0 | 60.2 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 174 | 8617 | . 1 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.). | 222 | 150975 | . 9 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 376 | 154978 | . 9 | X |
| 2900 | Fax service .................................................. | 150 | 7575 | Z | X |
| 2950 2951 | Postal, shipping, and mailing services . . . . . . . . . . . . . . . . . . . . . . . . . Mailbox rental ............................................ | 298 66 | 40015 13099 | . 2 | 60.6 $\times$ |
| 2952 | Postal and shipping services ........................................ . | 264 | 26914 | . 2 | X |
| $\begin{aligned} & 3000 \\ & 3001 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts | 462 <br> 248 | 210129 106546 | 1.3 .6 | 58.3 $\times$ $\times$ |
| 3002 | Commercial accounts .............................................. . | 226 | 103583 | . 6 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 17 | 868 | Z | X |
| 3100 | Receipts from furnishing credit reports on . . . . . . . . . . . . . . . . . . . | 251 | 34847 | . 2 |  |
| 3101 | Business firms................................................... | 201 | 21051 | . 1 | X |
| 3102 | Individuals ................................................... | 86 | 13796 | . 1 | X |
| 3150 | Security and investigative services | 37 | 8174 | Z | X |
| 3250 | Water softening and conditioning services............................. | 1868 | 1201937 | 7.2 | $\times$ |
| 3300 | Packaging and labeling services . . . . . . . . . . . . . . . . . . . . . . . . . . . | 61 | 27786 | . 2 | X |
| 3350 | Sign painting ................................................... | 15 | 964 | Z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 63 | 9706 | . 1 | X |
| $\begin{aligned} & 3450 \\ & 3550 \end{aligned}$ | Membership dues and fees Sales of trading stamps or merchandise coupons to merchants | 1359 86 | 460839 116767 | 2.8 .7 | X <br> $\times$ |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2440 | 801174 | 4.8 | 51.8 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 2440 | 801174 | 4.8 | X |
| 8940 8961 | All other receipts <br> All other receipts | $\begin{aligned} & 15263 \\ & 15263 \end{aligned}$ | $\begin{array}{lll} 13 & 146 & 292 \\ 13 & 146 & 292 \end{array}$ | $\begin{aligned} & 78.8 \\ & 78.8 \end{aligned}$ | 45.0 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 561990 | All other support services . . . . . . | 20321 | 16682860 | 100.0 | 63.6 |
| 1580 2750 | Auctioneering service fees . . . . Document preparation service . | 59 1430 | $\begin{array}{r} 20194 \\ 281 \quad 023 \end{array}$ | .1 1.7 | X |
| 2800 | Telephone call services. | 374 | 159592 | 1.0 | 60.2 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 174 | 8617 | . 1 | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 222 | 150975 | . 9 | X |
| 2850 | Photocopying, reproduction, and other duplicating services (including quick printing) | 376 | 154978 | .9 | X |
| 2900 | Fax service ................................................... | 150 | 7575 | Z | X |
| 2950 | Postal, shipping, and mailing services | 298 | 40015 | . 2 | 60.6 |
| 2951 | Mailbox rental .. | 66 | 13099 | . 1 | X |
| 2952 | Postal and shipping services . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 264 | 26914 | . 2 | X |
| 3000 | Commissions from collection or adjustment of open debts on accounts .. | 462 | 210129 | 1.3 | 58.3 |
| 3001 | Consumer accounts............................................ | 248 | 106546 | . 6 | X |
| 3002 | Commercial accounts .......................................... | 226 | 103583 | . 6 | X |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 17 | 868 | Z | X |
| 3100 | Receipts from furnishing credit reports on | 251 | 34847 | . 2 | 63.6 |
| 3101 | Business firms. | 201 | 21051 | . 1 | X |
| 3102 | Individuals | 86 | 13796 | . 1 | X |
| 3150 | Security and investigative services | 37 | 8174 | z | X |
| 3250 | Water softening and conditioning services. | 1868 | 1201937 | 7.2 | X |
| 3300 | Packaging and labeling services . . . . . | 61 | 27786 | . 2 | X |
| 3350 | Sign painting . . . . . | 15 | 964 | Z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 63 | 9706 | . 1 | X |
| 3450 | Membership dues and fees ........................................... | 1359 | 460839 | 2.8 | X |
| 3550 | Sales of trading stamps or merchandise coupons to merchants | 86 | 116767 | . 7 | X |
| 8600 | Merchandise sales . | 2440 | 801174 | 4.8 | 51.8 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 2440 | 801174 | 4.8 | X |
| 8940 | All other receipts. | 15263 | 13146292 | 78.8 | 45.0 |
| 8961 | All other receipts............................................... | 15263 | 13146292 | 78.8 | X |
| 5619901 | Trading stamp services | 80 | 115625 | 100.0 | 82.0 |
| 3550 | Sales of trading stamps or merchandise coupons to merchants | 80 | 113489 | 98.2 | X |
| 5619902 | Water softening \& conditioning services | 1868 | 1260960 | 100.0 | 70.9 |
| 2750 | Document preparation service . | 24 | 417 | Z | X |
| 2800 | Telephone call services. | 20 | 1445 | . 1 | 70.9 |
| 2801 | Telephone answering (answering calls and relaying messages to clients) | 7 | 106 | z | X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 20 | 1339 | . 1 | X |
| 2950 | Postal, shipping, and mailing services | 29 | 82 | Z | 70.9 |
| 2951 | Mailbox rental ............. | 7 | 5 | Z | X |
| 2952 | Postal and shipping services ..................................... | 29 | 76 | Z | X |
| 3250 3450 | Water softening and conditioning services. <br> Membership dues and fees | 1868 26 | 1201937 100 | 95.3 Z | X |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 288 | 35928 | 2.8 | 69.6 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 288 | 35928 | 2.8 | X |
| 8940 | All other receipts. | 115 | 20367 | 1.6 | 70.5 |
| 8961 | All other receipts. | 115 | 20367 | 1.6 | X |
| 5619903 | Economic or industrial planning or development organization. | 2837 | 1590644 | 100.0 | 71.0 |
| 2750 | Document preparation service . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 13 | 10963 | . 7 | X |
| $\begin{aligned} & 2950 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services <br> Postal and shipping services | 6 6 | 439 439 | Z | 71.0 X |
| $\begin{aligned} & 3000 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Commercial accounts | 40 | 21116 21116 | 1.3 1.3 | 8.3 $\times$ |
| 3100 | Receipts from furnishing credit reports on . . . . . . . . . . . . . . . . . . . . . . . | 17 | 9022 | . 6 | 71.0 |
| 3101 | Business firms................................................... | 7 | 1611 | . 1 | X |
| 3102 | Individuals ...................................................... | 10 | 7411 | . 5 | X |
| 3300 |  | 6 | 22 | z | X |
| 3400 | Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 55 | 5827 | . 4 | X |
| 3450 | Membership dues and fees ......................................... | 915 | 159813 | 10.0 | X |
| 8600 | Merchandise sales . ............................................ | 256 | 23152 | 1.5 | 47.8 |
| 8612 | Sales of merchandise, over the counter or separate from services provided | 256 | 23152 | 1.5 | X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts. <br> All other receipts | 2552 2552 | 13359627 1359627 | 85.5 85.5 | 42.4 $\times$ |

See footnotes at end of table.

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5619909 | Other miscellaneous support services | 15536 | 13715631 | 100.0 | 61.9 |
| $\begin{aligned} & 1580 \\ & 2750 \end{aligned}$ | Auctioneering service fees $\qquad$ Document preparation service | $\begin{array}{r} 59 \\ 1391 \end{array}$ | $\begin{array}{r} 20194 \\ 267 \quad 728 \end{array}$ | .1 2.0 | X |
| $\begin{aligned} & 2800 \\ & 2801 \end{aligned}$ | Telephone call services. Telephone answering (answering calls and relaying messages to clients) | 352 167 | 157946 8511 | 1.2 .1 | 58.5 X |
| 2802 | Telemarketing (providing inbound and outbound call services for selling products and services, taking orders and reservations, providing information, etc.) | 200 | 149435 | 1.1 | X |
| 2850 2900 | Photocopying, reproduction, and other duplicating services (including quick printing) <br> Fax service | 375 <br> 148 | $\begin{array}{r}154968 \\ 7546 \\ \hline 9\end{array}$ | 1.1 .1 | X |
| $\begin{aligned} & 2950 \\ & 2951 \\ & 2952 \end{aligned}$ | Postal, shipping, and mailing services <br> Mailbox rental <br> Postal and shipping services | 263 59 229 | $\begin{aligned} & 39494 \\ & 13094 \\ & 26399 \end{aligned}$ | . . .1 .2 | $\begin{array}{r}58.9 \\ \times \\ \times \\ \hline\end{array}$ |
| $\begin{aligned} & 3000 \\ & 3001 \\ & 3002 \end{aligned}$ | Commissions from collection or adjustment of open debts on accounts Consumer accounts Commercial accounts | 418 247 182 | $\begin{array}{r} 188467 \\ 106311 \\ 82156 \end{array}$ | 1.4 .8 .6 | 59.0 $\times$ $\times$ |
| 3050 | Repossession or recovery services (fees from repossessing tangible assets for nonpayment of debt) | 17 | 868 | Z | X |
| $\begin{aligned} & 3100 \\ & 3101 \\ & 3102 \end{aligned}$ | Receipts from furnishing credit reports on Business firms. Individuals | 234 194 76 | 25825 19440 6385 | 2 .1 . Z | 61.9 $\times$ $\times$ |
| $\begin{aligned} & 3150 \\ & 3300 \\ & 3350 \\ & 3400 \end{aligned}$ | Security and investigative services $\qquad$ <br> Packaging and labeling services $\qquad$ <br> Sign painting <br> Convention services (receipts from organizing, promoting, or managing conventions, trade shows, or related exhibitions) | 37 55 15 6 | 8174 27764 964 3780 | .1 . z z z | x X x x x |
| 3450 | Membership dues and fees ........................................ | 418 | 300926 | 2.2 | X |
| $\begin{aligned} & 8600 \\ & 8612 \end{aligned}$ | Merchandise sales Sales of merchandise, over the counter or separate from services provided | 1895 1895 | 741989 741989 | 5.4 5.4 | 50.0 X |
| $\begin{aligned} & 8940 \\ & 8961 \end{aligned}$ | All other receipts. <br> All other receipts. | 12593 12593 | $\begin{array}{lll} 11766 & 182 \\ 11 & 766 & 182 \end{array}$ | 85.8 85.8 | 44.5 X |
| 562 | Waste management \& remediation services | 16368 | 39345605 | 100.0 | 76.1 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) ............... Collection of hazardous waste (including medical waste) | 8491 1087 | $\begin{array}{r} 17783354 \\ 2365606 \end{array}$ | 45.2 6.0 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 2195 | 6681237 | 17.0 | X |
| 4350 4400 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) Sale of methane gas or electricity | 381 104 | 1716334 457547 | 4.4 | X |
| 4450 4500 | Sale of recyclable materials .............................. | 2699 2835 | $\begin{array}{lll} 1 & 611 & 186 \\ 1 & 123 & 957 \end{array}$ | 4.1 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 1885 | 5590947 | 14.2 | X |
| 4600 | Portable toilet rental ................................................. | 1151 | 341585 | . 9 | X |
| 4650 | Environmental consulting | 290 | 98265 | . 3 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | $\begin{aligned} & 513 \\ & 513 \end{aligned}$ | $\begin{aligned} & 108216 \\ & 108216 \end{aligned}$ | .3 .3 | 72.4 $X$ |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 2467 2467 | $\begin{array}{lll} 1 & 467369 \\ 1 & 467 & 369 \end{array}$ | 3.7 3.7 | 74.3 X |
| 5621 | Waste collection. | 8324 | 20144673 | 100.0 | 80.2 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | 7770 692 | $\begin{array}{r} 16560180 \\ 1120353 \end{array}$ | 82.2 5.6 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 833 | 1190103 | 5.9 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 75 | 49060 | . 2 | x |
| 4450 | Sale of recyclable materials ....................................... | 1639 | 427068 | 2.1 | X |
| $\begin{aligned} & 4500 \\ & 4550 \end{aligned}$ | Cesspool and or septic tank cleaning, or sewer cleaning and rodding . . . . Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 35 | 6021 58178 | Z .3 | X x |
| $\begin{aligned} & 4600 \\ & 4650 \end{aligned}$ | Portable toilet rental <br> Environmental consulting | 60 205 27 | 58177 41606 | .3 .2 .1 | X $\times$ |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 179 179 | $\begin{aligned} & 29883 \\ & 29883 \end{aligned}$ | . 1 | 80.2 |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 1021 1021 | $\begin{aligned} & 599836 \\ & 599836 \end{aligned}$ | 3.0 3.0 | 78.7 X |
| 56211 | Waste collection. | 8324 | 20144673 | 100.0 | 80.2 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) . . . . . . . . . . Collection of hazardous waste (including medical waste) . . . . . . . . . . | 7770 692 | $\begin{array}{rrr} 16560180 \\ 1120353 \end{array}$ | 82.2 5.6 | X <br> X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 833 | 1190103 | 5.9 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 75 | 49060 | . 2 | X |
| 4450 | Sale of recyclable materials ....................................... | 1639 | 427068 | 2.1 | x |
| $\begin{aligned} & 4500 \\ & 4550 \end{aligned}$ | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 35 66 | 6021 58178 | Z .3 | X x |
| 4600 | Portable toilet rental ................................................... | 205 | 48177 | . 2 | X |
| 4650 | Environmental consulting ............................................ | 27 | 11606 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 179 179 | $\begin{aligned} & 29883 \\ & 29883 \end{aligned}$ | . 1 | 80.2 |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts. <br> All other receipts | 1021 1021 | $\begin{aligned} & 599836 \\ & 599836 \end{aligned}$ | 3.0 3.0 | 78.7 $X$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 562111 | Solid waste collection. | 7083 | 18211495 | 100.0 | 80.7 |
| 4200 | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | $\begin{array}{r}7927 \\ \hline 245\end{array}$ | $\begin{array}{r} 15812736 \\ 128667 \end{array}$ | 86.8 .7 | x <br> X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 821 | 1180758 | 6.5 | $x$ |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 50 | 20900 | . 1 | X |
| 4450 | Sale of recyclable materials .......................................... | 1540 | 413985 | 2.3 | X |
| $\begin{aligned} & 4500 \\ & 4550 \end{aligned}$ | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... Remediation services, including asbestos or lead paint removal (receipts | 25 | 2020 | z | X |
|  | from the work to remediate and or cleanup contaminated sites) ......... | 23 | 3102 | z | X |
| 4600 | Portable toilet rental.................................................... | 205 | 48177 | 3 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 125 125 | $\begin{aligned} & 7238 \\ & 7238 \end{aligned}$ | z | 80.7 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 891 | 549205 <br> 549205 | 3.0 3.0 | 79.1 X |
| 562112 | Hazardous waste collection | 414 | 1095553 | 100.0 | 83.6 |
| $\begin{aligned} & 4200 \\ & 4250 \end{aligned}$ | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | 16 414 | $\begin{array}{r}17 \\ 949 \\ 987 \\ \hline\end{array}$ | 1.6 86.7 | x X x |
| 4450 | Sale of recyclable materials ............. | 32 | 2449 | . 2 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 42 | 53849 | 4.9 | x |
| 4650 | Environmental consulting .......................................... | 24 | 11107 | 1.0 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 35 35 | 12685 12685 | 1.2 | 83.6 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 92 92 | 39670 39670 | 3.6 3.6 | 83.6 X |
| 562119 | Other waste collection | 827 | 837625 | 100.0 | 65.1 |
| $\begin{aligned} & 4200 \\ & 4250 \end{aligned}$ | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | 827 33 | 730 41699 | 87.2 5.0 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 9 | 6390 | . 8 | x |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 22 | 26189 | 3.1 | x |
| 4450 | Sale of recyclable materials .................................... | 67 | 10634 | 1.3 | X |
| 4500 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... | 7 | 155 | Z | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 19 19 | 9960 9960 | 1.2 | 65.1 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 38 38 | $\begin{aligned} & 10961 \\ & 10961 \end{aligned}$ | 1.3 1.3 | 65.1 X |
| 5622 | Waste treatment \& disposal | 2314 | 10250994 | 100.0 | 71.8 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | 573 320 | $\begin{array}{lll} 1 & 031093 \\ 1 & 190 & 681 \end{array}$ | 10.1 11.6 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 1261 | 5398229 | 52.7 | x |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 286 | 1663466 | 16.2 | x |
| 4400 | Sale of methane gas or electricity ................................... | 100 | 413339 | 4.0 | X |
| 4450 | Sale of recyclable materials | 301 | 116418 | 1.1 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 81 |  |  |  |
| 4600 | Portable toilet rental................................................... | 21 | + 2688 | z | X |
| 4650 | Environmental consulting .......................................... | 80 | 7369 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 52 | $\begin{aligned} & 12903 \\ & 12903 \end{aligned}$ | . 1 | 71.2 $X$ |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 384 384 | $\begin{array}{ll} 356 & 149 \\ 356 & 149 \end{array}$ | 3.5 3.5 | 71.2 $X$ |
| 56221 | Waste treatment \& disposal | 2314 | 10250994 | 100.0 | 71.8 |
| 4200 | Collection of garbage and trash (except hazardous waste) ............. | 573 | 1031093 | 10.1 | X |
| 4250 | Collection of hazardous waste (including medical waste)................ | 320 | 1190681 | 11.6 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transter station, or other disposal site (except hazardous waste). | 1261 | 5398229 | 52.7 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 286 | 1663466 | 16.2 | x |
| 4400 | Sale of methane gas or electricity .................................. | 100 | 413339 | 4.0 | X |
| 4450 | Sale of recyclable materials | 301 | 116418 | 1.1 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 81 |  | . 6 |  |
| 4600 | Portable toilet rental ................................................... | 21 | + 2688 | z | X |
| 4650 | Environmental consulting .......................................... | 80 | 7369 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 52 | $\begin{aligned} & 12903 \\ & 12903 \end{aligned}$ | . 1 | 71.2 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 384 384 | 356149 356149 | 3.5 3.5 | 71.2 $X$ |
| 562211 | Hazardous waste treatment \& disposal . . . . . . . . . . . . . . . . | 512 | 2877982 | 100.0 | 76.5 |
| 4200 | Collection of garbage and trash (except hazardous waste) ............. | 14 | 18505 | . 6 | X |
| 4250 4300 | Collection of hazardous waste (including medical waste) . . . . . . . . . . . . | 290 | 1028400 | 35.7 | X |
|  | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 25 | 10370 | . 4 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 264 | 1647758 | 57.3 | $\times$ |
| 4450 | Sale of recyclable materials $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 51 | 25442 | . 9 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) ......... | 58 | 38495 3696 | 1.3 | $\times$ |
| 4650 | Environmental consulting ........................................ | 58 | 3696 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 14 14 | 1618 1618 | . 1 | 76.5 $\times$ |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | $\begin{array}{r} \text { Receipts }^{1} \\ (\$ 1,000) \end{array}$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 562211 | Hazardous waste treatment \& disposal-Con. |  |  |  |  |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts. <br> All other receipts | 68 68 | $\begin{aligned} & 100291 \\ & 100291 \end{aligned}$ | 3.5 3.5 | 74.2 $X$ |
| 562212 | Solid waste landfill | 1403 | 5493433 | 100.0 | 65.6 |
| 4200 | Collection of garbage and trash (except hazardous waste) Collection of hazardous waste (including medical waste) | 431 6 | 690 37 727 | 12.6 .7 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 1108 | 4637338 | 84.4 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 16 | 4585 | .1 | X |
| 4400 | Sale of methane gas or electricity .................................. | 48 | 8105 | 1 | X |
| 4450 | Sale of recyclable materials | 174 | 49469 | . 9 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 9 | 4337 | 1 | x |
| 4600 | Portable toilet rental................................................... . . | 14 | 1546 | Z | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 17 17 | 3475 3475 | . 1 | 65.6 $\times$ |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 190 190 | $\begin{array}{ll} 54381 \\ 54 & 381 \end{array}$ | 1.0 1.0 | 65.6 $\times$ |
| 562213 | Solid waste combustors \& incinerators | 105 | 1128551 | 100.0 | 78.4 |
| $\begin{aligned} & 4200 \\ & 4300 \end{aligned}$ | Collection of garbage and trash (except hazardous waste) Tipping fees from solid waste landfill, incinerator, combustor, transfer | 24 | 40548 | 3.6 | X $\times$ |
| 4400 | station, or other disposal site (except hazardous waste)......................................... | 84 48 | 636201 401829 | 56.4 35.6 | X |
| 4450 | Sale of recyclable materials ........................................... . . | 20 | 4585 | . 4 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 6 | 795 795 | . 1 | 78.4 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 11 11 | 44106 44106 | 3.9 3.9 | 78.4 X |
| 562219 | Other nonhazardous waste treatment \& disposal | 294 | 751028 | 100.0 | 89.3 |
| 4200 | Collection of garbage and trash (except hazardous waste) . ........... . Collection of hazardous waste (including medical waste) ............ | 104 24 | 281675 124554 | 37.5 16.6 | X X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 44 | 114320 | 15.2 | X |
| 4450 | Sale of recyclable materials . ................................... | 56 | 36922 | 4.9 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) ......... | 14 | 15856 | 2.1 | X |
| 4600 | Portable toilet rental.......................................... | 7 15 | 722 1158 | .1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 15 15 | 7015 7015 | . 9 | 87.5 $\times$ |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts. | 115 115 | 157371 157371 | 21.0 21.0 | 88.9 X |
| 5629 | Remediation \& other waste management services .......... | 5730 | 8949938 | 100.0 | 71.6 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) . . . . . . . . . Collection of hazardous waste (including medical waste) . . . . . . . . . . | 148 75 | 192081 54572 | 2.1 .6 | X X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 101 | 92905 | 1.0 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste).. | 20 | 3808 | Z | X |
| 4450 | Sale of recyclable materials ......................................... | 759 | 1067700 | 11.9 | X |
| 4500 4550 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding ..... | 2799 | 1117547 | 12.5 | X |
|  | from the work to remediate and or cleanup contaminated sites) | 1738 | 5474081 | 61.2 | X |
| 4600 | Portable toilet rental................................................ | 925 | 291140 | 3.3 | X |
| 4650 | Environmental consulting | 183 | 79290 | . 9 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 282 | 65430 65430 | . 77 | 63.2 $X$ |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 1062 1062 | $\begin{array}{ll} 511384 \\ 511 & 384 \end{array}$ | 5.7 5.7 | 67.8 X |
| 56291 | Remediation services | 1677 | 5689662 | 100.0 | 70.2 |
| 4200 4250 | Collection of garbage and trash (except hazardous waste) . . . . . . . . . . Collection of hazardous waste (including medical waste) . . . . . . . . . . | 7 57 | 1714 21531 | Z | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 57 22 | 21531 5540 | .4 .1 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 18 | 2845 | . 1 | X |
| 4450 | Sale of recyclable materials ....................................... | 28 | 1651 | Z | X |
| 4500 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... | 14 | 1337 | Z | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 1677 | 5401423 | 94.9 | X |
| 4650 | Environmental consulting ............................................. | 156 | 56656 | 1.0 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 68 68 | $\begin{aligned} & 25227 \\ & 25 \quad 227 \end{aligned}$ | . 4 | 52.2 $X$ |
| 8940 | All other receipts.. All other receipts | 287 287 | 171484 171484 | 3.0 3.0 | 65.9 $\times$ |
| 562910 | Remediation services | 1677 | 5689662 | 100.0 | 70.2 |
| 4200 | Collection of garbage and trash (except hazardous waste) ............ | 7 | 1714 | Z | X |
| 4250 | Collection of hazardous waste (including medical waste) ............... | 57 | 21531 | . 4 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 22 | 5540 | . 1 | X |
| 4350 | Tipping fees from hazardous waste incinerator, combustor, landfill, transfer station, or other disposal site (including medical waste) | 18 | 2845 | 1 | x |
| 4450 | Sale of recyclable materials ................................... | 28 | 1651 | Z | X |

Table 2. Major Sources of Receipts for the United States: 1997-Con.
[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

| NAICS code and RL code | Kind of business and sources of receipts | Establishments (number) | Receipts ${ }^{1}$ $(\$ 1,000)$ | Receipts from specified receipt lines as percent of total receipts ${ }^{1}$ | Receipts of establishments reporting sources of receipts as percent of total receipts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 562910 | Remediation services-Con. |  |  |  |  |
| 4500 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .. | 14 | 1337 | Z | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) ......... | 1677 | 5401423 | 94.9 | x |
| 4650 | Environmental consulting ............................................. . | 156 | 56656 | 1.0 | X |
| 8600 | Merchandise sales ... | 68 | 25227 25227 | . 4 | 52.2 |
| 8940 | All other receipts. | 287 | 171484 | 3.0 | 65.9 |
| 8966 | All other receipts..................................................... . | 287 | 171484 | 3.0 | X |
| 56292 | Materials recovery facility | 765 | 1299033 | 100.0 | 60.3 |
| 4200 | Collection of garbage and trash (except hazardous waste) ............ | 90 | 122342 | 9.4 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 37 | 63930 | 4.9 | X |
| 4450 | Sale of recyclable materials . $\ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 714 | 1061347 | 81.7 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) . . . . . . . . | 8 | 5657 | . 4 | X |
| 8600 8617 | Merchandise sales <br> Sales of merchandise | 13 13 | 1685 1685 | . 1 | 40.6 X |
| 8940 8966 | All other receipts <br> All other receipts | 104 | 44065 44065 | 3.4 3.4 | 59.6 $\times$ |
| 562920 | Materials recovery facility | 765 | 1299033 | 100.0 | 60.3 |
| 4200 | Collection of garbage and trash (except hazardous waste) ............. | 90 | 122342 | 9.4 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste) | 37 | 63930 | 4.9 | X |
| 4450 | Sale of recyclable materials . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 714 | 1061347 | 81.7 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 8 | 5657 | . 4 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 13 13 | 1685 1685 | . 1 | 40.6 X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 104 104 | 44065 44065 | 3.4 3.4 | 59.6 $\times$ |
| 56299 | All other waste management services . . . . . . . . . . . . . . . . . . | 3288 | 1961243 | 100.0 | 83.0 |
| 4200 | Collection of garbage and trash (except hazardous waste) . ............ | 51 | 68025 | 3.5 | x |
| 4250 | Collection of hazardous waste (including medical waste) . . . . . . . . . . . . . . | 18 | 33041 | 1.7 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 42 | 23435 | 1.2 | x |
| 4450 | Sale of recyclable materials ........................................ | 17 | 4702 | . 2 | X |
| 4500 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... | 2785 | 1116210 | 56.9 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 53 | 67001 | 3.4 | $x$ |
| 4600 | Portable toilet rental............................................... | 924 | 290886 | 14.8 | X |
| 4650 | Environmental consulting ............................................. | 24 | 22627 | 1.2 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 201 | 38518 38518 | 2.0 2.0 | 81.4 |
| 8940 8966 | All other receipts <br> All other receipts | 671 671 | 295835 295835 | 15.1 15.1 | 78.8 $\times$ |
| 562991 | Septic tank \& related services . . . . . . . . . . . . . . . . . . . . . . . . | 3101 | 1580843 | 100.0 | 85.5 |
| 4200 | Collection of garbage and trash (except hazardous waste) .......... | 21 | 6941 | . 4 | X |
| 4300 | Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 27 | 6371 | . 4 | X |
| 4500 4550 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding..... | 2765 | 1112766 | 70.4 | X |
|  | from the work to remediate and or cleanup contaminated sites) | 14 |  | Z | X |
| 4600 | Portable toilet rental .................................................... . | 913 | 290494 | 18.4 | X |
| 4650 | Environmental consulting | 12 | 818 | . 1 | X |
| $\begin{aligned} & 8600 \\ & 8617 \end{aligned}$ | Merchandise sales <br> Sales of merchandise | 178 178 | 21469 21469 | 1.4 1.4 | 85.1 |
| 8940 | All other receipts . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 586 | 139359 | 8.8 | 81.2 |
| 8966 | All other receipts. | 586 | 139359 | 8.8 | X |
| 562998 | All other miscellaneous waste management services ........ | 187 | 380400 | 100.0 | 72.6 |
| 4200 | Collection of garbage and trash (except hazardous waste) .............. | 30 | 61 32 32 | 16.1 8.4 | X |
| 4250 4300 | Collection of hazardous waste (including medical waste) <br> Tipping fees from solid waste landfill, incinerator, combustor, transfer station, or other disposal site (except hazardous waste). | 16 15 | 32078 17064 | 8.4 4.5 | X X |
| 4450 | Sale of recyclable materials ......................................... | 15 | 4469 | 1.2 | X |
| 4500 | Cesspool and or septic tank cleaning, or sewer cleaning and rodding .... | 20 | 3444 | . 9 | X |
| 4550 | Remediation services, including asbestos or lead paint removal (receipts from the work to remediate and or cleanup contaminated sites) | 39 | 66535 | 17.5 | X |
| 4600 | Portable toilet rental ................................................. . | 11 | 392 | . 1 | X |
| 4650 | Environmental consulting ............................................ | 12 | 21809 | 5.7 | X |
| 8600 | Merchandise sales . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 23 | 17049 | 4.5 | 63.9 |
| 8617 | Sales of merchandise . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 23 | 17049 | 4.5 | X |
| $\begin{aligned} & 8940 \\ & 8966 \end{aligned}$ | All other receipts <br> All other receipts | 85 85 | $\begin{aligned} & 156476 \\ & 156476 \end{aligned}$ | 41.1 41.1 | 69.0 $X$ |

[^2]Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997
[Includes only firms and establishments with payroll. Includes data for establishments classified in Sector 56, Administrative and Support and Waste Management and Remediation Services only. See introductory text for a description of establishments in this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments(number) (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll$(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES |  |  |  |  |  |  |
|  | All firms | 276393 | 295936350 | 100.0 | 137336983 | 31278111 | 7347366 |
|  |  | $\begin{array}{r} 3178 \\ 5684 \\ 8873 \\ 14874 \end{array}$ | 16796596 <br> 25659553 <br> 42026910 <br> 65393453 | 5.7 8.7 14.2 22.1 | $\begin{array}{r} 6003136 \\ 9048231 \\ 17286066 \\ 29262903 \end{array}$ | $\begin{aligned} & 1442250 \\ & 2195773 \\ & 4004851 \\ & 6811435 \end{aligned}$ | $\begin{array}{r} 272067 \\ 418785 \\ 839024 \\ 1382574 \end{array}$ |
| 561 | Administrative \& support services |  |  |  |  |  |  |
|  | All firms | 260025 | 256590745 | 100.0 | 128438075 | 29173133 | 7066658 |
|  |  | $\begin{array}{rrr}4 & 313 \\ 6 & 031 \\ 8 & 077 \\ 14 & 001\end{array}$ | $\begin{aligned} & 10167410 \\ & 16 \\ & 1639631 \\ & 31303180 \\ & 51385 \\ & \hline 188 \end{aligned}$ | 4.0 6.4 12.4 20.0 | $\begin{array}{r} 5963226 \\ 8117519 \\ 16928516 \\ 27664774 \end{array}$ |  | $\begin{array}{r} 324868 \\ 446329 \\ 840123 \\ 1391871 \end{array}$ |
| 5611 | Office administrative services |  |  |  |  |  |  |
|  | All firms | 24537 | 28054350 | 100.0 | 11971006 | 2718843 | 338386 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 905 939 987 1360 | $\begin{array}{ll} 1 & 306 \\ 1 & 792 \\ 1740 \\ 2 & 729 \\ 2 & 309 \\ 4 & 601 \\ \hline \end{array}$ | 4.7 6.2 9.7 15.0 | $\begin{array}{r} 304966 \\ 467584 \\ 858551 \\ 1493761 \end{array}$ | 78808 120754 210873 359932 | $\begin{array}{r} 7639 \\ 11842 \\ 18529 \\ 36054 \end{array}$ |
| 56111 | Office administrative services |  |  |  |  |  |  |
|  | All firms | 24537 | 28054350 | 100.0 | 11971006 | 2718843 | 338386 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 905 939 987 1360 | $\begin{array}{ll} 1 & 306892 \\ 1 & 740 \\ 2 & 749 \\ 2720 & 309 \\ 4 & 201 \\ 4 \end{array}$ | 4.7 6.2 9.7 15.0 | $\begin{array}{r} 304966 \\ 467584 \\ 858551 \\ 1493761 \end{array}$ | $\begin{array}{r} 78808 \\ 120754 \\ 210873 \\ 359932 \end{array}$ | $\begin{array}{r} 7639 \\ 11842 \\ 18529 \\ 36054 \end{array}$ |
| 561110 | Office administrative services |  |  |  |  |  |  |
|  | All firms ........................................... | 24537 | 28054350 | 100.0 | 11971006 | 2718843 | 338386 |
|  |  | 905 939 987 1360 | 1306892 1740749 27200909 4201645 | 4.7 6.2 9.7 15.0 | $\begin{array}{r} 304966 \\ 467584 \\ 858551 \\ 1493761 \end{array}$ | $\begin{array}{r} 78808 \\ 120754 \\ 210873 \\ 359932 \end{array}$ | $\begin{array}{r} 7639 \\ 11842 \\ 18529 \\ 36054 \end{array}$ |
| 5612 | Facilities support services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2490 | 7575712 | 100.0 | 3280166 | 782598 | 112137 |
|  | ```4 largest firms \\ 8 largest firms \\ 20 largest firms \\ 50 largest firms``` | 308 444 488 813 | $\begin{array}{ll} 1 & 622 \\ 2 & 3364 \\ 2 & 3223 \\ 3 & 432 \\ 4616 & 002 \\ 46109 \end{array}$ | 21.4 30.8 45.2 60.9 | $\begin{array}{r} 733988 \\ 974794 \\ 1373138 \\ 1854951 \end{array}$ | 179735 240279 334041 449554 | 23978 <br> 30611 <br> 41 <br> 58 <br> 58 |
| 56121 | Facilities support services |  |  |  |  |  |  |
|  | All firms. | 2490 | 7575712 | 100.0 | 3280166 | 782598 | 112137 |
|  |  | 308 444 488 813 | $\begin{array}{lll} 1 & 622 & 364 \\ 2 & 322 & 332 \\ 3 & 428 & 002 \\ 4616 & 109 \end{array}$ | 21.4 30.8 45.2 60.9 | $\begin{array}{r} 733988 \\ 974794 \\ 1373138 \\ 1854951 \end{array}$ | $\begin{aligned} & 179735 \\ & 240 \\ & 334 \\ & 379 \\ & 449 \\ & \hline 454 \end{aligned}$ | 23978 30611 41159 58309 |
| 561210 | Facilities support services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2490 | 7575712 | 100.0 | 3280166 | 782598 | 112137 |
|  |  | 308 444 488 813 | $\begin{array}{lll} 1 & 622 & 364 \\ 23322 & 332 \\ 3 & 428 & 002 \\ 4616 & 109 \end{array}$ | 21.4 30.8 45.2 60.9 | $\begin{array}{r} 733988 \\ 974794 \\ 1373138 \\ 1854951 \end{array}$ | 179735 <br> 240279 <br> 334 <br> 449 <br> 449 <br> 45 | 23978 <br> 30611 <br> 41 <br> 58 <br> 58 <br> 899 |
| 5613 | Employment services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 34569 | 86133314 | 100.0 | 62127416 | 13706018 | 3622026 |
|  |  | 3371 4036 6169 7889 | $\begin{array}{r} 9085777 \\ 14463553 \\ 24761652 \\ 33554717 \end{array}$ | 10.5 16.8 28.7 39.0 | 6296808 10362218 18002017 24539069 | $\begin{aligned} & 11479752 \\ & 2365889 \\ & 3967035 \\ & 5475715 \end{aligned}$ | $\begin{array}{r} 364188 \\ 547854 \\ 921607 \\ 1378598 \end{array}$ |
| 56131 | Employment placement agencies |  |  |  |  |  |  |
|  | All firms | 6281 | 4787288 | 100.0 | 2647321 | 556084 | 113896 |
|  | 4 largest firms 8 largest firms 20 largest firms 50 largest firms | 70 92 207 306 | $\begin{array}{r} 542841 \\ 696620 \\ 960487 \\ 1286020 \end{array}$ | 11.3 14.6 20.1 26.9 |  | 56603 81627 113525 153924 | $\begin{array}{r} 5449 \\ 9 \\ 9078 \\ 13013 \\ 20386 \end{array}$ |
| 561310 | Employment placement agencies |  |  |  |  |  |  |
|  | All firms | 6281 | 4787288 | 100.0 | 2647321 | 556084 | 113896 |
|  |  | $\begin{array}{r} 70 \\ 92 \\ 207 \\ 306 \end{array}$ | $\begin{array}{r} 542841 \\ 696620 \\ 960487 \\ 1286020 \end{array}$ | 11.3 14.6 20.1 26.9 |  | $\begin{array}{r} 56603 \\ 81627 \\ 113525 \\ 153924 \end{array}$ | $\begin{array}{r} 5449 \\ 90078 \\ 13013 \\ 20386 \end{array}$ |
| 56132 | Temporary help services |  |  |  |  |  |  |
|  | All firms..................................... | 23522 | 57220898 | 100.0 | 40256334 | 8899478 | 2612719 |
|  | $\begin{aligned} & 4 \text { largest firms. } \\ & 8 \text { largest firms. } \\ & 20 \text { largest firms } \\ & 50 \text { largest firms } \end{aligned}$ | $\begin{aligned} & 3365 \\ & 4434 \\ & 6992 \\ & 8392 \end{aligned}$ | $\begin{array}{r} 8804917 \\ 14082865 \\ 21439844 \\ 27011345 \end{array}$ | 15.4 24.6 37.5 47.2 | $\begin{array}{r} 6064259 \\ 10056085 \\ 15028394 \\ 19111709 \end{array}$ | $\begin{array}{lll} 1 & 426353 \\ 2 & 231 & 605 \\ 3 & 359 & 494 \\ 4 & 242 & 205 \end{array}$ | $\begin{array}{r} 355334 \\ 531654 \\ 924633 \\ 1136560 \end{array}$ |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES-Con. |  |  |  |  |  |  |
| 561 | Administrative \& support services-Con. |  |  |  |  |  |  |
| 561320 | Temporary help services |  |  |  |  |  |  |
|  | All firms | 23522 | 57220898 | 100.0 | 40256334 | 8899478 | 2612719 |
|  |  | 3 3 4 4 6 994 | 8804917 14082865 21439844 27011345 | 15.4 24.6 37.5 47.2 | 6 064259 <br> 10 056 <br> 15 085 <br> 19 128 <br> 19 111 | 1 426 353 <br> 2 231 605 <br> 3 359 494 <br> 4 242 205 | $\begin{array}{r} 355334 \\ 531654 \\ 924633 \\ 1136560 \end{array}$ |
| 56133 | Employee leasing services |  |  |  |  |  |  |
|  | All firms | 4766 | 24125128 | 100.0 | 19223761 | 4250456 | 895411 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 95 106 147 612 | 3994773 5709130 8522018 11832125 | 16.6 23.7 35.3 49.0 | 3241581 4552143 6939908 9555404 | 690925 1009657 1 2595974 2115927 | $\begin{array}{ll} 151 & 213 \\ 211 & 757 \\ 306 & 693 \\ 420 & 023 \end{array}$ |
| 561330 | Employee leasing services |  |  |  |  |  |  |
|  | All firms. | 4766 | 24125128 | 100.0 | 19223761 | 4250456 | 895411 |
|  |  | 95 106 147 612 | 3994773 5709130 8522018 11832125 | 16.6 23.7 35.3 49.0 | 3241581 4552143 6999908 9555404 | 690925 1009657 10559574 2115927 | $\begin{aligned} & 151213 \\ & 211757 \\ & 306693 \\ & 420023 \end{aligned}$ |
| 5614 | Business support services |  |  |  |  |  |  |
|  | All firms | 32920 | 36026350 | 100.0 | 11899821 | 2796514 | 604575 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms |  | 5629832 7766817 11864992 15154094 | 14.8 21.6 32.9 42.1 | 1 1 091184 | 286680 410630 739564 1039806 | 43081 59496 132974 209073 |
| 56141 | Document preparation services |  |  |  |  |  |  |
|  | All firms. | 4587 | 1468966 | 100.0 | 624586 | 138973 | 31380 |
|  | 4 largest firms <br> 8 largest firms <br> ....................................................... <br> 20 largest firms <br> 50 largest firms | 99 105 125 197 | 232332 292268 393359 518239 | 15.8 19.9 26.8 35.3 | 118031 152107 197966 251143 | 27564 34230 44354 56392 | 6458 7695 9378 11413 |
| 561410 | Document preparation services |  |  |  |  |  |  |
|  | All firms | 4587 | 1468966 | 100.0 | 624586 | 138973 | 31380 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 99 105 125 197 | 232332 292268 393359 518239 | 15.8 19.9 26.8 35.3 | 118031 152107 197966 251143 | 27564 34230 44354 56392 | 6458 7695 9378 11413 |
| 56142 | Telephone call centers |  |  |  |  |  |  |
|  | All firms | 6271 | 11982655 | 100.0 | 4573680 | 1063337 | 292315 |
|  | 4 largest firms <br> 8 largest firms <br> ...................................................... <br> 20 largest firms <br> 50 largest firms | 42 183 526 682 | 2 2 742625 | 22.9 32.4 45.6 59.8 | 638615 1075251 1743440 2492669 | 158347 256537 422111 597 | 27089 55917 104051 151105 |
| 561421 | Telephone answering services |  |  |  |  |  |  |
|  | All firms | 3102 | 3809953 | 100.0 | 1105646 | 259456 | 56758 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 115 122 152 216 | 2 120 971 <br> 2 312 373 <br> 2 521 155 <br> 2 728 894 | 55.7 60.7 66.2 71.6 | 384031 462339 546662 633618 | 93007 112362 128836 150 104 | 12838 16884 205188 24764 |
| 561422 | Telemarketing bureaus |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3169 | 8172702 | 100.0 | 3468034 | 803881 | 235557 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 109 197 435 586 | 1 603 526 <br> 2 347 807 <br> 3 625 024 <br> 5 077 633 | 19.6 28.7 44.4 62.1 | 638051 927314 1474568 2132029 | 150610 217441 355 505453 | 35917 61055 988272 139626 |
| 56143 | Business service centers |  |  |  |  |  |  |
|  | All firms | 10130 | 8503608 | 100.0 | 2076267 | 507957 | 106697 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{array}{lll}1 & 124 \\ 1 & 261 \\ 1 & 383 \\ 1 & 490\end{array}$ | 3 526 410 <br> 3 779 446 <br> 4 146 728 <br> 4 588 326 | 41.5 44.4 48.8 54.0 | $\begin{array}{r} 730252 \\ 834875 \\ 929460 \\ 1064424 \end{array}$ | 193651 221903 244457 276511 | 38629 43914 47434 52160 |
| 561431 | Private mail centers |  |  |  |  |  |  |
|  | All firms............................................ | 4350 | 1659348 | 100.0 | 264933 | 60189 | 19476 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{array}{r} 8 \\ 12 \\ 34 \\ 64 \end{array}$ | 110924 157702 241293 351657 | 6.7 6.7 9.5 14.5 21.2 | $\begin{aligned} & 13625 \\ & 20681 \\ & 44738 \\ & 69041 \end{aligned}$ | $\begin{array}{r} 4062 \\ 5380 \\ 10764 \\ 16812 \end{array}$ | 727 1003 2155 3683 |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]


Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES—Con. |  |  |  |  |  |  |
| 561 | Administrative \& support services-Con. |  |  |  |  |  |  |
| 5615 | Travel arrangement \& reservation services |  |  |  |  |  |  |
|  | All firms | 36578 | 21484040 | 100.0 | 7699391 | 1878745 | 300504 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 2 2 2 045 | 4408177 5425 7061322 8682301 | 20.5 25.3 32.9 40.4 |  | 372808 478703 666607 797367 | $\begin{array}{ll} 33 & 499 \\ 50 & 555 \\ 72419 \\ 92079 \end{array}$ |
| 56151 | Travel agencies |  |  |  |  |  |  |
|  | All firms | 29332 | 9977110 | 100.0 | 4463903 | 1079545 | 183178 |
|  |  | 2816 $\begin{aligned} & 3 \\ & 3\end{aligned} 96$ 3 4 4 | $\begin{array}{llll}1 & 630 & 926 \\ 2 & 074 & 751 \\ 2716 & 318 \\ 3 & 220 & 649\end{array}$ | 16.3 20.8 27.8 32.3 |  | 279513 339092 416112 467070 | 31076 39104 48449 56986 |
| 561510 | Travel agencies |  |  |  |  |  |  |
|  | All firms | 29332 | 9977110 | 100.0 | 4463903 | 1079545 | 183178 |
|  |  |  |  | 16.3 20.8 27.2 32.3 |  | 279513 339092 416112 467070 | 31076 39104 48449 56986 |
| 56152 | Tour operators |  |  |  |  |  |  |
|  | All firms | 3501 | 2782285 | 100.0 | 1034433 | 244543 | 38574 |
|  | 4 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 8 largest firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 20. | 20 114 143 213 | 200903 363569 650341 1022620 | 7.2 13.1 23.4 36.8 | 85313 133533 237129 389655 | 29256 41656 68938 103945 | $\begin{array}{rr}3026 \\ 5009 \\ 8479 \\ 14 & 104\end{array}$ |
| 561520 | Tour operators |  |  |  |  |  |  |
|  | All firms | 3501 | 2782285 | 100.0 | 1034433 | 244543 | 38574 |
|  |  | 20 114 143 213 | 200903 363569 650341 1022620 | 7.2 13.1 23.4 36.8 | 85313 133533 237129 389655 | 29256 41656 68938 103945 | 3026 5009 8479 14104 |
| 56159 | Other travel arrangement \& reservation services |  |  |  |  |  |  |
|  | All firms | 3745 | 8724645 | 100.0 | 2201055 | 554657 | 78752 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 209 287 418 728 | 3736432 4395044 5257927 6208360 | 42.8 50.4 60.3 71.2 | 771804 942045 1179151 1465358 | 201398 247458 304176 374756 | 15624 24988 33888 44882 |
| 561591 | Convention \& visitors bureaus |  |  |  |  |  |  |
|  | All firms.......................................... | 975 | 852418 | 100.0 | 217941 | 51726 | 10236 |
|  |  | 17 28 44 94 | 128585 193757 315153 479830 | 15.1 22.7 37.0 56.3 | 12162 31414 70456 115270 | 2992 7575 17174 28144 | 517 1472 3464 5447 |
| 561599 | All other travel arrangement \& reservation services |  |  |  |  |  |  |
|  | All firms | 2770 | 7872227 | 100.0 | 1983114 | 502931 | 68516 |
|  | 4 largest firms <br> 8 largest firms <br> ................................................... . . . . <br> 20 largest firms <br> 50 largest firms $\qquad$ | 209 287 427 721 |  | 47.5 55.8 66.7 78.1 | 771804 942045 1188496 1475885 | 201398 247458 306660 377890 | 15624 24988 34213 44644 |
| 5616 | Investigation \& security services |  |  |  |  |  |  |
|  | All firms | 21494 | 20444077 | 100.0 | 10697581 | 2527164 | 682891 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms |  | 3 980 696 <br> 5 921 181 <br> 7 835 614 <br> 9 630 048 | 19.5 29.0 38.3 47.1 | $\begin{array}{llll}2 & 030 \\ 3 & 190 \\ 4 & 1925 \\ 4 & 242 & 263 \\ 5 & 219 & 289\end{array}$ | 495987 769994 1027549 1259047 | $\begin{aligned} & 113285 \\ & 176005 \\ & 247835 \\ & 308744 \end{aligned}$ |
| 56161 | Investigation, guard, \& armored car services |  |  |  |  |  |  |
|  | All firms ............................................ | 12539 | 12370414 | 100.0 | 7759442 | 1830958 | 560976 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | $\begin{array}{r}869 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1820 \\ \hline\end{array}$ | 2 759 974 <br> 3 743 355 <br> 4 966 744 <br> 6 044 264 | 22.3 30.3 40.2 48.9 | 1 822 795 <br> 2 431 624 <br> 3 253 701 <br> 3 962 083 | 437439 589729 782676 948176 | 119268 159606 209651 261706 |
| 561611 | Investigation services |  |  |  |  |  |  |
|  | All firms....................................... | 5077 | 1819015 | 100.0 | 833846 | 189827 | 50782 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 20 29 56 110 | $\begin{aligned} & 130738 \\ & 183040 \\ & 285795 \\ & 439093 \end{aligned}$ | 7.2 10.1 15.7 24.1 | 53631 83440 145999 224359 | 13466 19985 34304 52756 | 2525 3794 7069 11327 |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES—Con. |  |  |  |  |  |  |
| 561 | Administrative \& support services-Con. |  |  |  |  |  |  |
| 561612 | Security guards \& patrol services |  |  |  |  |  |  |
|  | All firms | 6644 | 9132633 | 100.0 | 6256064 | 1485163 | 476995 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 769 946 $1 \quad 121$ 1285 | $\begin{array}{lllll}2 & 583 & 526 \\ 3 & 256 & 073 \\ 4 & 188 & 816 \\ 4 & 983 & 949\end{array}$ | 28.3 35.7 45.9 54.6 | 1793319 2289731 2975441 3519413 | 434896 558879 716145 844618 | 117819 158366 204305 242146 |
| 561613 | Armored car services |  |  |  |  |  |  |
|  | All firms | 818 | 1418766 | 100.0 | 669532 | 155968 | 33199 |
|  |  | 459 503 551 608 | 937687 1107676 1247461 1357333 | 66.1 78.1 87.9 95.7 | 432445 521848 586722 639710 | 103359 <br> 120710 <br> 136 <br> 149 <br> 14 <br> 14 | 20223 24710 28254 31069 |
| 56162 | Security systems services |  |  |  |  |  |  |
|  | All firms | 8955 | 8073663 | 100.0 | 2938139 | 696206 | 121915 |
|  |  | $\begin{array}{rr}861 \\ 1014 \\ 1 & 192 \\ 1273\end{array}$ | $\begin{array}{llll}2 & 575 & 001 \\ 3 & 304 & 198 \\ 3 & 963 & 586 \\ 4 & 508 & 949\end{array}$ | 31.9 40.9 49.1 55.8 | 1 1 1 2513381 | 270114 309642 363852 412276 | 48009 52933 60782 69950 |
| 561621 | Security systems services (except locksmiths) |  |  |  |  |  |  |
|  | All firms | 5156 | 6992346 | 100.0 | 2602492 | 619130 | 107414 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | $\begin{array}{rr}861 \\ 1014 \\ 1 & 191 \\ 1272\end{array}$ | $\begin{array}{lllll}2 & 575 & 001 \\ 3 & 304 & 198 \\ 3 & 962 & 086 \\ 4 & 507 & 449\end{array}$ | 36.8 47.3 56.7 64.5 | 1 1 091381 | 270114 309642 363691 412115 | 48009 52933 60 768 6966 |
| 561622 | Locksmiths |  |  |  |  |  |  |
|  | All firms | 3799 | 1081317 | 100.0 | 335647 | 77076 | 14501 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 9 9 42 41 | 35221 57933 97613 163263 | 3.3 5.4 9.0 15.1 | 6998 15944 30449 52164 |  | 326 462 896 1553 |
| 5617 | Services to buildings \& dwellings |  |  |  |  |  |  |
|  | All firms | 80807 | 29914507 | 100.0 | 13316571 | 3047558 | 1046016 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms <br> 50 largest firms $\qquad$ | 1181 1 1 2 26731 2836 | 2621540 3940577 5333544 7053640 | 8.8 13.2 17.8 23.6 |  | 311597 444877 587139 794604 | 91157 125213 160982 222372 |
| 56171 | Exterminating \& pest control services |  |  |  |  |  |  |
|  | All firms | 11062 | 4910668 | 100.0 | 1930155 | 425727 | 81214 |
|  |  |  | $\begin{array}{llll}12344993 \\ 1 & 471 & 106 \\ 1 & 849 & 479 \\ 2 & 144 & 167\end{array}$ | 25.1 30.0 37.7 43.7 | 468488 <br> 560694 <br> 710088 <br> 833 <br> 661 | 104459 124826 159365 188481 | 17849 20902 26193 30421 |
| 561710 | Exterminating \& pest control services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 11062 | 4910668 | 100.0 | 1930155 | 425727 | 81214 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms |  | $\begin{array}{llll}1 & 234 & 993 \\ 1 & 471 & 106 \\ 1 & 849 & 479 \\ 2 & 144 & 167\end{array}$ | 25.1 30.0 37.7 43.7 | 468488 <br> 560694 <br> 710088 <br> 833 <br> 661 | 104459 124826 159365 188481 | 17849 20902 26193 30421 |
| 56172 | Janitorial services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 55157 | 21127932 | 100.0 | 10106178 | 2353716 | 892290 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 159 939 9404 1788 | 2 185 950 <br> 3 084 122 <br> 4 324 936 <br> 5 745 049 | 10.3 14.6 20.5 27.2 | $\begin{array}{llll}1 & 100 & 247 \\ 1 & 601 & 901 \\ 2 & 144 & 318 \\ 2 & 931 & 306\end{array}$ | 262955 384221 520610 705853 | 84008 121565 153760 216279 |
| 561720 | Janitorial services |  |  |  |  |  |  |
|  | All firms . | 55157 | 21127932 | 100.0 | 10106178 | 2353716 | 892290 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 239 935 1404 1788 | $\begin{array}{lll} 2 & 185 & 950 \\ 3 & 084 & 122 \\ 4 & 324 & 936 \\ 5 & 745 & 049 \end{array}$ | 10.3 14.6 20.5 27.2 | 1 100 247 <br> 1 601 901 <br> 2 144 318 <br> 2 931 306 | $\begin{aligned} & 262955 \\ & 384221 \\ & 520610 \\ & 705853 \end{aligned}$ | $\begin{array}{r} 84008 \\ 121565 \\ 153760 \\ 216279 \end{array}$ |
| 56174 | Carpet \& upholstery cleaning services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 9282 | 2156041 | 100.0 | 729490 | 155501 | 47065 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 67 71 107 153 | 135664 170155 239236 339484 | 6.3 7.9 11.1 15.7 | $\begin{array}{r} 48608 \\ 60281 \\ 91995 \\ 127712 \end{array}$ | 9506 12089 18701 26792 | 1945 2734 3686 5569 |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.
[Includes only firms and establishments with payroll. Includes data for establishments classified in Sector 56, Administrative and Support and Waste Management and Remediation Services only. See introductory text for a description of establishments in this sector. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | $\begin{aligned} & \text { First-quarter } \\ & \text { payroll } \\ & (\$ 1,000) \end{aligned}$ | Paid employees for pay period including March 12(number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount $(\$ 1,000)$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES-Con. |  |  |  |  |  |  |
| 561 | Administrative \& support services-Con. |  |  |  |  |  |  |
| 561740 | Carpet \& upholstery cleaning services |  |  |  |  |  |  |
|  | All firms | 9282 | 2156041 | 100.0 | 729490 | 155501 | 47065 |
|  | ```4 largest firms 8 largest firms 20 largest firms 50 largest firms``` | $\begin{array}{r} 67 \\ 71 \\ 107 \\ 153 \end{array}$ | 135664 170155 339484 | 6.3 7.9 11.1 15.7 | $\begin{array}{r} 48608 \\ 60281 \\ 91995 \\ 127712 \end{array}$ | $\begin{array}{r} 9506 \\ 12089 \\ 18701 \\ 26792 \end{array}$ | 1995 2734 3686 5 5 |
| 56179 | Other services to buildings \& dwellings |  |  |  |  |  |  |
|  | All firms | 5306 | 1719866 | 100.0 | 550748 | 112614 | 25447 |
|  |  | 29 33 50 84 | 104044 135094 201657 302751 | 6.0 7.9 11.7 17.6 | $\begin{array}{r}41278 \\ 48263 \\ 73 \\ 10913 \\ \hline 188\end{array}$ | 10230 11599 16817 24112 | 1422 1 1 2 341 |
| 561790 | Other services to buildings \& dwellings |  |  |  |  |  |  |
|  | All firms | 5306 | 1719866 | 100.0 | 550748 | 112614 | 25447 |
|  | ```4 largest firms \\ 8 largest firms \\ 20 largest firms \\ 50 largest firms``` | 29 33 50 84 | 104044 135094 201657 302751 | 6.0 7.9 11.7 17.6 | 41278 48263 73312 109138 | 10230 115990 16817 24112 | 1422 1621 2341 3647 |
| 5619 | Other support services |  |  |  |  |  |  |
|  | All firms | 26630 | 26958395 | 100.0 | 7446123 | 1715693 | 360123 |
|  |  | 373 427 739 935 | $\begin{array}{lll} 1 & 321 & 570 \\ 2 & 137 & 088 \\ 3 & 750 & 611 \\ 5 & 719 & 591 \end{array}$ | 4.9 7.9 13.9 21.2 | 579330 693263 980427 1503960 | 157147 184655 258502 379331 | 61405 64907 79519 107234 |
| 56191 | Packaging \& labeling services |  |  |  |  |  |  |
|  | All firms | 2331 | 4015318 | 100.0 | 1073373 | 245550 | 56658 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 8 13 32 78 | 439815 656428 1117020 1729410 | 11.0 16.3 27.8 43.1 | 66083 136613 240764 404649 | 16696 33716 60444 99496 | 2568 8056 122622 19897 |
| 561910 | Packaging \& labeling services |  |  |  |  |  |  |
|  | All firms | 2331 | 4015318 | 100.0 | 1073373 | 245550 | 56658 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 8 13 32 78 | 439815 656428 117020 1729410 | 11.0 16.3 27.8 43.1 | 66083 136613 240764 404649 | 16696 33716 60444 99496 | 2568 8056 12626 19897 |
| 56192 | Convention \& trade show organizers |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3978 | 6260217 | 100.0 | 1733219 | 399256 | 72443 |
|  |  | 68 84 160 207 | $\begin{aligned} & 10007850 \\ & 1439099 \\ & 1917759 \\ & 2530778 \end{aligned}$ | 16.1 23.0 30.6 40.4 | 361463 413334 571940 744981 |  | 16151 17391 26365 32445 |
| 561920 | Convention \& trade show organizers |  |  |  |  |  |  |
|  | All firms | 3978 | 6260217 | 100.0 | 1733219 | 399256 | 72443 |
|  |  | 68 84 160 207 | $\begin{array}{lll} 1 & 007 & 850 \\ 1 & 439 & 099 \\ 1 & 917 & 759 \\ 2530 & 778 \end{array}$ | 16.1 23.0 30.6 40.4 | 361463 413334 571940 744981 | 92478 106709 141030 181216 | 16151 17391 26365 32445 |
| 56199 | All other support services |  |  |  |  |  |  |
|  | All firms | 20321 | 16682860 | 100.0 | 4639531 | 1070887 | 231022 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 373 536 709 941 | $\begin{aligned} & 1057158 \\ & 10645397 \\ & 28258 \\ & 2847 \\ & 4201717 \end{aligned}$ | 6.3 9.3 9.9 16.9 25.2 | $\begin{array}{r} 308295 \\ 401937 \\ 743277 \\ 1134917 \end{array}$ | $\begin{array}{r} 86020 \\ 111415 \\ 194923 \\ 283749 \end{array}$ | 47871 56145 70883 84146 |
| 561990 | All other support services |  |  |  |  |  |  |
|  | All firms. | 20321 | 16682860 | 100.0 | 4639531 | 1070887 | 231022 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 373 536 709 941 | $\begin{aligned} & 1057158 \\ & 1 \\ & 1645397 \\ & 2825847 \\ & 4201717 \end{aligned}$ | 6.3 9.9 16.9 25.2 | $\begin{array}{r} 308295 \\ 401937 \\ 743277 \\ 1134917 \end{array}$ | $\begin{array}{r} 86020 \\ 111415 \\ 194923 \\ 283749 \end{array}$ | 47871 56145 70883 84146 |
| 5619901 | Trading stamp services |  |  |  |  |  |  |
|  | All firms ........................................... | 80 | 115625 | 100.0 | 26791 | 7662 | 909 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 17 21 38 71 | 74684 91817 108171 115350 | 64.6 79.4 93.6 99.8 | $\begin{array}{r} 9421 \\ 17629 \\ 24540 \\ 26677 \end{array}$ | 2353 5413 7142 7648 | 260 511 780 893 |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES—Con. |  |  |  |  |  |  |
| 561 | Administrative \& support services-Con. |  |  |  |  |  |  |
| 5619902 | Water softening \& conditioning services |  |  |  |  |  |  |
|  | All firms | 1868 | 1260960 | 100.0 | 367931 | 83306 | 14630 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 76 99 131 179 | 189598 245778 330698 452151 | 15.0 19.5 26.2 35.9 | 55157 72843 96286 131355 | $\begin{array}{ll} 12 & 167 \\ 16 & 037 \\ 21 & 336 \\ 29 & 465 \end{array}$ | 1 1 2 205 |
| 5619903 | Economic or industrial planning or development organization |  |  |  |  |  |  |
|  | All firms. | 2837 | 1590644 | 100.0 | 474406 | 111387 | 13497 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 13 17 29 62 | 205932 285659 395187 549401 | 12.9 18.0 24.0 34.5 | 39337 54931 98483 131586 | $\begin{array}{r} 9038 \\ 12895 \\ 25398 \\ 32562 \end{array}$ | 751 1207 2143 2882 |
| 5619909 | Other miscellaneous support services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 15536 | 13715631 | 100.0 | 3770403 | 868532 | 201986 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 373 536 688 898 | $\begin{array}{llll}1 & 057 & 158 \\ 1645 & 397 \\ 2 & 755 & 544 \\ 4027808\end{array}$ | 7.7 12.0 20.1 29.4 | 308295 401937 731521 1109106 | 86020 111415 192466 281022 | 47871 56145 70487 84880 |
| 562 | Waste management \& remediation services |  |  |  |  |  |  |
|  | All firms | 16368 | 39345605 | 100.0 | 8898908 | 2104978 | 280708 |
|  |  | $\begin{array}{lll}1 & 187 \\ 1 & 443 \\ 1 & 646 \\ 1 & 834\end{array}$ | 14532559 17098621 19897504 21948345 | 36.9 43.5 50.6 55.8 | $\begin{array}{llll}2 & 735666 \\ 3 & 263171 \\ 3 & 915 & 555 \\ 4 & 344 & 412\end{array}$ | 695155 825428 980410 1082222 | 81430 96658 112813 124928 |
| 5621 | Waste collection |  |  |  |  |  |  |
|  | All firms. | 8324 | 20144673 | 100.0 | 4565955 | 1092430 | 152744 |
|  |  | 754 844 921 1004 | 9067106 10333901 11333226 12374497 | 45.0 51.3 56.3 61.4 | $\begin{array}{llll}1 & 877 \\ 2 & 155 & 223 \\ 2 & 13 \\ 2 & 534 \\ 2 & 867\end{array}$ | 469200 539893 604006 652608 | 59134 68525 75755 82570 |
| 56211 | Waste collection |  |  |  |  |  |  |
|  | All firms . | 8324 | 20144673 | 100.0 | 4565955 | 1092430 | 152744 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 754 844 921 1004 | $\begin{array}{rrrr}9 & 067106 \\ 10 & 333 & 901 \\ 11 & 33326 \\ 12 & 374 & 497\end{array}$ | 45.0 51.3 56.3 61.4 | 1877483 2155220 2413534 2629867 | 469200 539893 604006 652608 | 59134 68525 75755 82570 |
| 562111 | Solid waste collection |  |  |  |  |  |  |
|  | All firms | 7083 | 18211495 | 100.0 | 4048032 | 970502 | 137049 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 707 794 855 930 | 8820282 10082333 10918397 11749968 | 48.4 55.4 60.4 64.5 | 1 819 524 <br> 2 096 524 <br> 2 282 534 <br> 2 456 965 | 453715 524242 569612 607811 | 57203 66562 72147 77749 |
| 562112 | Hazardous waste collection |  |  |  |  |  |  |
|  | All firms.......................................... | 414 | 1095553 | 100.0 | 317464 | 74111 | 8468 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 29 44 74 116 | 308553 466762 665077 870039 | 28.2 42.6 60.7 79.4 | 110742 147229 198850 254509 | $\begin{aligned} & 28508 \\ & 36497 \\ & 48426 \\ & 59705 \end{aligned}$ | 2764 3825 5 5174 6442 |
| 562119 | Other waste collection |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 827 | 837625 | 100.0 | 200459 | 47817 | 7227 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 27 35 48 41 | 232718 282885 382331 514668 | 27.8 33.8 45.6 61.4 | $\begin{array}{r}39633 \\ 51292 \\ 77335 \\ 117 \\ \hline 17\end{array}$ | 10545 13069 19306 29941 | 1374 1653 2562 3823 |
| 5622 | Waste treatment \& disposal |  |  |  |  |  |  |
|  | All firms | 2314 | 10250994 | 100.0 | 1933074 | 465257 | 53328 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 480 549 607 669 | 4 916 954 <br> 5 592 218 <br> 6 524 127 <br> 7 484 990 | 48.0 54.6 63.6 73.0 | 760574 873874 1043739 1293894 | 197799 223243 263125 319423 | $\begin{aligned} & 20834 \\ & 23801 \\ & 27768 \\ & 32916 \end{aligned}$ |
| 56221 | Waste treatment \& disposal |  |  |  |  |  |  |
|  | All firms......................................... | 2314 | 10250994 | 100.0 | 1933074 | 465257 | 53328 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{aligned} & 480 \\ & 549 \\ & 607 \\ & 669 \end{aligned}$ | 4 916 954 <br> 5 592 218 <br> 6 524 127 <br> 7 484 990 | 48.0 54.6 63.6 73.0 | 760574 873874 1043739 1293894 | 197799 223243 263125 319423 | $\begin{array}{ll} 20834 \\ 23 & 801 \\ 27 & 768 \\ 32 & 916 \end{array}$ |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES-Con. |  |  |  |  |  |  |
| 562 | Waste management \& remediation services-Con. |  |  |  |  |  |  |
| 562211 | Hazardous waste treatment \& disposal |  |  |  |  |  |  |
|  | All firms | 512 | 2877982 | 100.0 | 745133 | 180085 | 17816 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 78 95 132 180 | $\begin{array}{lll} 1 & 039 & 301 \\ 1 & 328 & 630 \\ 1 & 832 & 784 \\ 2 & 360 & 700 \end{array}$ | 36.1 46.2 63.7 82.0 | 245018 301856 466536 603510 | 60669 74544 112999 146495 | 5295 6479 9705 13482 |
| 562212 | Solid waste landfill |  |  |  |  |  |  |
|  | All firms. | 1403 | 5493433 | 100.0 | 887078 | 209672 | 27454 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | 350 383 414 462 | 3 284 475 <br> 3 616 986 <br> 3 989 062 <br> 4 437 329 | 59.8 65.8 72.8 80.8 | 427353 491541 569094 659214 | 109149 122068 137916 159098 | 12560 14389 16094 18848 |
| 562213 | Solid waste combustors \& incinerators |  |  |  |  |  |  |
|  | All firms. | 105 | 1128551 | 100.0 | 132592 | 33342 | 2976 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 23 31 43 75 | 800790 955607 1080866 1123486 | 71.0 84.7 95.8 99.6 | 86385 100964 119951 131233 | 22907 25349 30425 33035 | 1801 1993 2508 2888 |
| 562219 | Other nonhazardous waste treatment \& disposal |  |  |  |  |  |  |
|  | All firms | 294 | 751028 | 100.0 | 168271 | 42158 | 5082 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 51 55 72 110 | 410829 493865 603283 684897 | 54.7 65.8 80.3 91.2 | 85832 101810 124118 151904 | 24058 27050 32509 38630 | 2615 3030 3 3 4664 |
| 5629 | Remediation \& other waste management services |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5730 | 8949938 | 100.0 | 2399879 | 547291 | 74636 |
|  |  | 62 117 218 359 | 2 440355  <br> 2 967 038 <br> 3 585 996 <br> 4 255 062 | 27.3 33.2 40.1 47.5 | 479675 625977 795935 962360 | $\begin{aligned} & 120983 \\ & 154108 \\ & 193203 \\ & 233130 \end{aligned}$ | 10167 13798 18303 23023 |
| 56291 | Remediation services |  |  |  |  |  |  |
|  | All firms | 1677 | 5689662 | 100.0 | 1500362 | 341830 | 40994 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms $\qquad$ | 30 56 137 208 | 2 300 247 <br> 2 657 305 <br> 3 044 812 <br> 3 499 547 | 40.4 46.7 53.5 61.5 | 456966 552945 654856 783456 | 111314 134541 158690 187994 | 9041 11406 13740 17415 |
| 562910 | Remediation services |  |  |  |  |  |  |
|  | All firms | 1677 | 5689662 | 100.0 | 1500362 | 341830 | 40994 |
|  | 4 largest firms <br> 8 largest firms <br> ...................................................... <br> 20 largest firms <br> 50 largest firms | 30 56 137 208 | $\begin{array}{llll}2 & 300 \\ 2 & 657 \\ 3 & 305 \\ 3 & 044 \\ 3 & 499 & 512 \\ \end{array}$ | 40.4 46.7 53.5 61.5 | 456966 552945 654856 783456 | 111314 134541 158690 187994 | 9041 11406 13740 17415 |
| 56292 | Materials recovery facility |  |  |  |  |  |  |
|  | All firms . | 765 | 1299033 | 100.0 | 283476 | 68821 | 10846 |
|  | 4 largest firms <br> 8 largest firms <br> 20 largest firms <br> 50 largest firms | 37 50 74 105 | 397141 483049 609545 790444 | 30.6 37.2 46.9 60.8 | 78732 91526 125416 165173 | 21719 24611 32882 41902 | 2339 2676 3952 5528 |
| 562920 | Materials recovery facility |  |  |  |  |  |  |
|  | All firms . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 765 | 1299033 | 100.0 | 283476 | 68821 | 10846 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | 37 50 74 105 | 397141 483049 609545 790444 | 30.6 37.2 46.9 60.8 | 78732 91526 125416 165173 | 21719 24611 32882 41902 | 2339 2676 3952 5528 |
| 56299 | All other waste management services |  |  |  |  |  |  |
|  | All firms | 3288 | 1961243 | 100.0 | 616041 | 136640 | 22796 |
|  | 4 largest firms $\qquad$ <br> 8 largest firms <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 74 \\ 94 \\ 145 \\ 187 \end{array}$ | $\begin{aligned} & 294967 \\ & 377410 \\ & 519188 \\ & 713774 \end{aligned}$ | 15.0 19.2 26.5 36.4 | 97360 120562 169026 227687 | $\begin{array}{ll} 22 & 132 \\ 27 & 122 \\ 38 & 577 \\ 51 & 316 \end{array}$ | 3097 3765 5297 6954 |
| 562991 | Septic tank \& related services |  |  |  |  |  |  |
|  | All firms........................................ | 3101 | 1580843 | 100.0 | 513966 | 114584 | 19977 |
|  | 4 largest firms <br> 8 largest firms $\qquad$ <br> 20 largest firms $\qquad$ <br> 50 largest firms | $\begin{array}{r} 87 \\ 114 \\ 133 \\ 168 \end{array}$ | 250306 299109 390630 513267 | $\begin{aligned} & 15.8 \\ & 18.9 \\ & 24.7 \\ & 32.5 \end{aligned}$ | $\begin{array}{r} 94860 \\ 110253 \\ 143240 \\ 185143 \end{array}$ | $\begin{array}{ll} 22 & 029 \\ 25 & 651 \\ 32 & 829 \\ 41 & 944 \end{array}$ | 3333 3734 4862 6123 |

Table 3. Concentration by Largest Firms Subject to Federal Income Tax: 1997-Con.

 to categories shown, see Appendix C]

| NAICS code | Kind of business or operation and largest firms based on receipts | Establishments (number) | Receipts |  | Annual payroll $(\$ 1,000)$ | First-quarter payrol $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & (\$ 1,000) \end{aligned}$ | As percent of total |  |  |  |
| 56 | ADMINISTRATIVE \& SUPPORT \& WASTE MANAGEMENT \& REMEDIATION SERVICES-Con. |  |  |  |  |  |  |
| 562 | Waste management \& remediation services-Con. |  |  |  |  |  |  |
| 562998 | All other miscellaneous waste management services |  |  |  |  |  |  |
|  | All firms. | 187 | 380400 | 100.0 | 102075 | 22056 | 2819 |
|  | 4 largest firms 8 largest firms | 12 <br> 24 | 126234 176537 | 33.2 46.4 | 26592 46435 | 5295 10148 | $\begin{array}{r}588 \\ 1020 \\ \hline\end{array}$ |
|  | 20 largest firms ............................................... | 38 | 264572 | 69.6 | 68762 | 14929 | 1674 |
|  |  | 70 | 347008 | 91.2 | 91037 | 19811 | 2323 |

## Appendix A. <br> Explanation of Terms


#### Abstract

ANNUAL PAYROLL Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.


## FIRST-QUARTER PAYROLL ( $\mathbf{\$ 1 , 0 0 0 )}$

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

## NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The
entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has $\$ 1,000$ in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

## NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

## RECEIPTS $\mathbf{( \$ 1 , 0 0 0 )}$

Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from
departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and
grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

# Appendix B. <br> NAICS Codes, Titles, and Descriptions 

## 56 ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES

The Administrative and Support and Waste Management and Remediation Services sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. These essential activities are often undertaken in-house by establishments in many sectors of the economy. The establishments in this sector specialize in one or more of these support activities and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: office administration, hiring and placing of personnel, document preparation and similar clerical services, solicitation, collection, security and surveillance services, cleaning, and waste disposal services.

The administrative and management activities performed by establishments in this sector are typically on a contract or fee basis. These activities may also be performed by establishments that are part of the company or enterprise. However, establishments involved in administering, overseeing, and managing other establishments of the company or enterprise, are classified in Sector 55, Management of Companies and Enterprises. These establishments normally undertake the strategic and organizational planning and decision making role of the company or enterprise. Government establishments engaged in administering, overseeing, and managing governmental programs are classified in Sector 92, Public Administration.

## 561 Administrative and Support Services

Industries in the Administrative and Support Services subsector group establishments engaged in activities that support the day-to-day operations of other organizations. The processes employed in this sector (e.g., general management, personnel administration, clerical activities, cleaning activities) are often integral parts of the activities of establishments found in all sectors of the economy. The establishments classified in this subsector have specialized in one or more of these activities and can, therefore, provide services to clients in a variety of industries and, in some cases, to households. The individual industries of this subsector are defined on the basis of the particular process that they are engaged in and the particular services they provide.

Many of the activities performed in this subsector are ongoing routine support functions that all businesses and organizations must do and that they have traditionally
done for themselves. Recent trends, however, are to contract or purchase such services from businesses that specialize in such activities and can, therefore, provide the services more efficiently.

The industries in this subsector cannot be viewed as strictly "support." The Travel Arrangement and Reservation Services industry group, includes travel agents, tour operators, and providers of other travel arrangement services, such as hotel and restaurant reservations and arranging the purchase of tickets, serves many types of clients, including individual consumers. This group was placed in this subsector because the services are often of the "support" nature (e.g., travel arrangement) and businesses and other organizations are increasingly the ones purchasing such services.

The administrative and management activities performed by establishments in this sector are typically on a contract or fee basis. These activities may also be performed by establishments that are part of the company or enterprise. However, establishments involved in administering, overseeing, and managing other establishments of the company or enterprise, are classified in Sector 55, Management of Companies and Enterprises. These establishments normally undertake the strategic and organizational planning and decisionmaking role of the company or enterprise. Government establishments engaged in administering, overseeing and managing governmental programs are classified in Sector 92, Public Administration.

## 5611 Office Administrative Services

This industry comprises establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning; billing and recordkeeping; personnel; and physical distribution and logistics. These establishments do not provide operating staff to carry out the complete operations of a business.

## 56111 Office Administrative Services

This industry comprises establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning; billing and recordkeeping; personnel; and physical distribution and logistics. These establishments do not provide operating staff to carry out the complete operations of a business.

## 561110 Office Administrative Services

This industry comprises establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning; billing and recordkeeping; personnel; and physical distribution and logistics. These establishments do not provide operating staff to carry out the complete operations of a business.

The data published with NAICS code 561110 are comprised of this part of the following SIC industry:

8741 (pt) Office Administrative Services

## 5612 Facilities Support Services

This industry comprises establishments primarily engaged in providing operating staff to perform a combination of support services within a client's facilities. Establishments in this industry typically provide a combination of services, such as janitorial; maintenance; trash disposal; guard and security; mail routing reception; laundry; and related services to support operations within facilities. These establishments provide operating staff to carry out these support activities; but, are not involved with or responsible for the core business or activities of the client. Establishments providing facilities (except computer and/or data processing) operation support services and establishments operating correctional facilities (i.e., jails) on a contract or fee basis are included in this industry.

## 56121 Facilities Support Services

This industry comprises establishments primarily engaged in providing operating staff to perform a combination of support services within a client's facilities. Establishments in this industry typically provide a combination of services, such as janitorial; maintenance; trash disposal; guard and security; mail routing reception; laundry; and related services to support operations within facilities. These establishments provide operating staff to carry out these support activities; but, are not involved with or responsible for the core business or activities of the client. Establishments providing facilities (except computer and/or data processing) operation support services and establishments operating correctional facilities (i.e., jails) on a contract or fee basis are included in this industry.

## 561210 Facilities Support Services

This industry comprises establishments primarily engaged in providing operating staff to perform a combination of support services within a client's facilities. Establishments in this industry typically provide a combination of services, such as janitorial; maintenance; trash disposal; guard and security; mail routing reception; laundry; and related services to support operations within facilities. These establishments provide operating staff to carry out these support activities; but, are not involved with or responsible for the core business or activities of the client.

Establishments providing facilities (except computer and/or data processing) operation support services and establishments operating correctional facilities (i.e., jails) on a contract or fee basis are included in this industry.

The data published with NAICS code 561210 are comprised of the following SIC industry:

8744 Facilities Support Services

## 5613 Employment Services

This NAICS industry group includes establishments classified in the following NAICS industries: 56131, Employment Placement Agencies; 56132, Temporary Help Services; and 56133, Employee Leasing Services.

## 56131 Employment Placement Agencies

This industry comprises establishments primarily engaged in listing employment vacancies and in referring or placing applicants for employment. The individuals referred or placed are not employees of the employment agencies.

## 561310 Employment Placement Agencies

This industry comprises establishments primarily engaged in listing employment vacancies and in referring or placing applicants for employment. The individuals referred or placed are not employees of the employment agencies.

The data published with NAICS code 561310 are comprised of these parts of the following SIC industries:

7361 (pt) Employment Agencies, (Except Executive Placement Services)
7819 (pt) Casting Bureaus
7922 (pt) Casting Agencies

## 5613101 Casting Agencies

Establishments primarily engaged in operating employment agencies for theatrical, radio, and television productions (except motion picture productions).

## 5613102 Casting Bureaus

Establishments primarily engaged in listing employment vacancies and in referring and placing applicants in employment in motion picture productions for theatrical and nontheatrical viewing. The individuals are not employees of the placement agency.

## 5613103 Employment Agencies (Except Executive Placement Services)

Establishments primarily engaged in listing employment vacancies and in referring or placing applicants for employment. The individuals referred or placed are not employees of the employment agencies.

## 56132 Temporary Help Services

This industry comprises establishments primarily engaged in supplying workers to clients' businesses for limited periods of time to supplement the working force of the client. The individuals provided are employees of the temporary help service establishment. However, these establishments do not provide direct supervision of their employees at the clients' work sites.

## 561320 Temporary Help Services

This industry comprises establishments primarily engaged in supplying workers to clients' businesses for limited periods of time to supplement the working force of the client. The individuals provided are employees of the temporary help service establishment. However, these establishments do not provide direct supervision of their employees at the clients' work sites.

The data published with NAICS code 561320 are comprised of this part of the following SIC industry:

7363 (pt) Temporary Help Services

## 56133 Employee Leasing Services

This industry comprises establishments primarily engaged in providing human resources and human resource management services to staff client businesses. Establishments in this industry operate in a coemployment relationship with client businesses or organizations and are specialized in performing a wide range of human resource and personnel management duties, such as payroll accounting, payroll tax return preparation, benefits administration, recruiting, and managing labor relations. Employee leasing establishments typically acquire and lease back some or all of the employees of their clients and serve as the employer of the leased employees for payroll, benefits, and related purposes. Employee leasing establishments exercise varying degrees of decision making relating to their human resource or personnel management role, but do not have management accountability for the work of their clients' operations with regard to strategic planning, output, or profitability. Professional employer organizations (PEO) and establishments providing labor or staff leasing services are included in this industry.

## 561330 Employee Leasing Services

This industry comprises establishments primarily engaged in providing human resources and human resource management services to staff client businesses. Establishments in this industry operate in a coemployment relationship with client businesses or organizations and are specialized in performing a wide range of human resource and personnel management duties, such as payroll accounting, payroll tax return preparation, benefits administration, recruiting, and managing labor relations.

Employee leasing establishments typically acquire and lease back some or all of the employees of their clients and serve as the employer of the leased employees for payroll, benefits, and related purposes. Employee leasing establishments exercise varying degrees of decision making relating to their human resource or personnel management role, but do not have management accountability for the work of their clients' operations with regard to strategic planning, output, or profitability. Professional employer organizations (PEO) and establishments providing labor or staff leasing services are included in this industry.

The data published with NAICS code 561330 are comprised of this part of the following SIC industry:

7363 (pt) Employee Leasing Services

## 5614 Business Support Services

This industry group comprises establishments engaged in performing activities that are ongoing routine, business support functions that businesses and organizations traditionally do for themselves.

## 56141 Document Preparation Services

This industry comprises establishments primarily engaged in one or more of the following: (1) letter or resume writing; (2) document editing or proofreading; (3) typing, word processing, or desktop publishing; and (4) stenographic (except court reporting or stenotype recording), transcription, and other secretarial services.

## 561410 Document Preparation Services

This industry comprises establishments primarily engaged in one or more of the following: (1) letter or resume writing; (2) document editing or proofreading; (3) typing, word processing, or desktop publishing; and (4) stenographic (except court reporting or stenotype recording), transcription, and other secretarial services.

The data published with NAICS code 561410 are comprised of this part of the following SIC industry:

7338 (pt) Document Preparation Services

## 56142 Telephone Call Centers

This industry comprises (1) establishments primarily engaged in answering telephone calls and relaying messages to clients and (2) establishments primarily engaged in providing telemarketing services on a contract or fee basis for others, such as promoting clients' products or services by telephone; taking orders for clients by telephone; and soliciting contributions or providing information for clients by telephone. Telemarketing establishments never own the product or provide the service that they are representing and generally can originate and/or receive calls for others.

## 561421 Telephone Answering Services

This U.S. industry comprises establishments primarily engaged in answering telephone calls and relaying messages to clients.

The data published with NAICS code 561421 are comprised of these parts of the following SIC industries:

4813 (pt) Voice Mailbox
7389 (pt) Telephone Answering Services

## 5614211 Telephone Answering Services (Except Voice Mailbox)

Establishments primarily engaged in answering telephone calls and relaying messages to clients.

## 5614212 Voice Mailbox Services

Establishments primarily engaged in providing voice mailbox services (maintaining equipment to receive and store voice messages that can be accessed by customers).

## 561422 Telemarketing Bureaus

This U.S. industry comprises establishments primarily engaged in providing telemarketing services on a contract or fee basis for others, such as: (1) promoting clients' products or services by telephone, (2) taking orders for clients by telephone, and (3) soliciting contributions or providing information for clients by telephone. These establishments never own the product or provide the services they are representing and generally can originate and/or receive calls for others.

The data published with NAICS code 561422 are comprised of this part of the following SIC industry:

7389 (pt) Telemarketing Bureaus

## 56143 Business Service Centers

This industry comprises (1) establishments primarily engaged in providing mailbox rental and other postal and mailing services (except direct mail advertising); (2) establishments, generally known as copy centers or shops, primarily engaged in providing photocopying, duplicating, blueprinting, and other document copying services without also providing printing services (i.e., offset printing, quick printing, digital printing, prepress services); and (3) establishments that provide a range of office support services (except printing services), such as mailing services, document copying services, facsimile services, word processing services, on-site PC rental services, and office product sales.

## 561431 Private Mail Centers

This U.S. industry comprises (1) establishments primarily engaged in providing mailbox rental and other postal and mailing (except direct mail advertising) services or (2)
establishments engaged in providing these mailing services along with one or more other office support services, such as facsimile services, word processing services, on-site PC rental services, and office product sales.

The data published with NAICS code 561431 are comprised of this part of the following SIC industry:

7389 (pt) Private Mail Centers

## 561439 Other Business Service Centers (Including Copy Shops)

This U.S. industry comprises (1) establishments generally known as copy centers or shops primarily engaged in providing photocopying, duplicating, blueprinting, and other document copying services, without also providing printing services (e.g., offset printing, quick printing, digital printing, prepress services) and (2) establishments (except private mail centers) engaged in providing a range of office support services (except printing services), such as document copying services, facsimile services, word processing services, on-site PC rental services, and office product sales.

The data published with NAICS code 561439 are comprised of the following SIC industry:

7334 Photocopying and Duplicating Services

## 56144 Collection Agencies

This industry comprises establishments primarily engaged in collecting payments for claims and remitting payments collected to their clients.

## 561440 Collection Agencies

This industry comprises establishments primarily engaged in collecting payments for claims and remitting payments collected to their clients.

The data published with NAICS code 561440 are comprised of this part of the following SIC industry:

7322 (pt) Collection Agencies

## 56145 Credit Bureaus

This industry comprises establishments primarily engaged in compiling information, such as credit and employment histories on individuals and credit histories on businesses, and providing the information to financial institutions, retailers, and others who have a need to evaluate the credit worthiness of these persons and businesses.

## 561450 Credit Bureaus

This industry comprises establishments primarily engaged in compiling information, such as credit and employment histories on individuals and credit histories
on businesses, and providing the information to financial institutions, retailers, and others who have a need to evaluate the credit worthiness of these persons and businesses.

The data published with NAICS code 561450 are comprised of the following SIC industry:

## 7323 Credit Reporting Services

## 5614501 Consumer Credit Reporting Agencies

Establishments primarily engaged in compiling information on individuals, such as credit and employment histories, and providing the information to financial institutions, retailers, and others who have a need to evaluate the credit worthiness of those persons.

## 5614502 Mercantile Reporting Agencies

Establishments primarily engaged in compiling information on business firms, such as credit histories, and providing the information to financial institutions and others who have a need to evaluate the credit worthiness of those businesses.

## 56149 Other Business Support Services

This industry comprises establishments primarily engaged in providing business support services (except secretarial and other document preparation services; telephone answering or telemarketing services; private mail services or document copying services conducted as separate activities or in conjunction with other office support services; monetary debt collection services; and credit reporting services).

## 561491 Repossession Services

This U.S. industry comprises establishments primarily engaged in repossessing tangible assets (e.g., automobiles, boats, equipment, planes, furniture, appliances) for the creditor as a result of delinquent debts.

The data published with NAICS code 561491 are comprised of these parts of the following SIC industries:

7322 (pt) Adjustment Bureaus
7389 (pt) Recovery and Repossession Services

## 5614911 Recovery and Repossession Services

Establishments primarily engaged in repossessing tangible assets, such as cars, boats, equipment, planes, furniture, and appliances, for the creditor.

## 5614912 Adjustment Bureaus

Establishments primarily engaged in the adjustment of claims (except insurance).

## 561492 Court Reporting and Stenotype Services

This U.S. industry comprises establishments primarily engaged in providing verbatim reporting and stenotype recording of live legal proceedings and transcribing subsequent recorded materials.

The data published with NAICS code 561492 are comprised of this part of the following SIC industry:

7338 (pt) Court Reporting and Stenotype Services

## 561499 All Other Business Support Services

This U.S. industry comprises establishments primarily engaged in providing business support services (except secretarial and other document preparation services; telephone answering and telemarketing services; private mail services or document copying services conducted as separate activities or in conjunction with other office support services; monetary debt collection services; credit reporting services; repossession services; and court reporting and stenotype recording services).

The data published with NAICS code 561499 are comprised of this part of the following SIC industry:

7389 (pt) All Other Business Support Services

## 5615 Travel Arrangement and Reservation Services

This NAICS industry group includes establishments classified in the following NAICS industries: 56151, Travel Agencies; 561 52, Tour Operators; and 561 59, Other Travel Arrangement and Reservation Services.

## 56151 Travel Agencies

This industry comprises establishments primarily engaged in acting as agents in selling travel, tour, and accommodation services to the general public and commercial clients.

## 561510 Travel Agencies

This industry comprises establishments primarily engaged in acting as agents in selling travel, tour, and accommodation services to the general public and commercial clients.

The data published with NAICS code 561510 are comprised of the following SIC industry:

4724 Travel Agencies

## 56152 Tour Operators

This industry comprises establishments primarily engaged in arranging and assembling tours. The tours are sold through travel agencies or tour operators. Travel or wholesale tour operators are included in this industry.

## 561520 Tour Operators

This industry comprises establishments primarily engaged in arranging and assembling tours. The tours are sold through travel agencies or tour operators. Travel or wholesale tour operators are included in this industry.

The data published with NAICS code 561520 are comprised of the following SIC industry:

4725 Tour Operators

## 56159 Other Travel Arrangement and Reservation Services

This industry comprises establishments (except travel agencies and tour operators) primarily engaged in providing travel arrangement and reservation services.

## 561591 Convention and Visitors Bureaus

This U.S. industry comprises establishments primarily engaged in marketing and promoting communities and facilities to businesses and leisure travelers through a range of activities, such as assisting organizations in locating meeting and convention sites; providing travel information on area attractions, lodging accommodations, restaurants; providing maps; and organizing group tours of local historical, recreational, and cultural attractions.

The data published with NAICS code 561591 are comprised of this part of the following SIC industry:

7389 (pt) Convention and Visitors Bureaus

## 561599 All Other Travel Arrangement and Reservation Services

This U.S. industry comprises establishments (except travel agencies, tour operators, and convention and visitors bureaus) primarily engaged in providing travel arrangement and reservation services.

The data published with NAICS code 561599 are comprised of these parts of the following SIC industries:

4729 (pt) All Other Arrangement of Passenger Transportation, NEC

7389 (pt) Reservation Systems: Hotels and Restaurants
7922 (pt) Theatrical Ticket Agencies
7999 (pt) Sports and Recreation, Ticket Agencies
8699 (pt) Automobile Clubs (Road and Travel Services)

## 5615991 Theatrical Ticket Agencies

Establishments primarily engaged in operating ticketing services for theatrical productions, musical productions, dance productions, and other preforming arts productions.

## 5615992 Automobile Clubs

Establishments primarily engaged in providing membership travel services. Services offered include maps, road side service for disabled cars, travel route guides, and guides to hotels or recreational activities.

## 5615993 Reservation Systems, Hotels and Restaurants

Establishments primarily engaged in providing hotel and restaurant reservation services.

## 5615994 Sports and Recreation Ticket Agencies

Establishments primarily engaged in selling sports or other amusement tickets. Included here are ticket agencies selling tickets for both sporting and theatrical events.

## 5615999 Arrangement of Passenger Transportation, NEC

Establishments primarily engaged in arranging passenger transportation (other than travel agencies, tour operators, and convention and visitors' bureaus), such as airline, bus, railroad, and steamship ticket offices.

## 5616 Investigation and Security Services

This NAICS industry group includes establishments classified in the following NAICS industries: 56161, Investigation, Guard, and Armored Car Services; and 56162, Security Systems Services.

## 56161 Investigation, Guard, and Armored Car Services

This industry comprises establishments primarily engaged in providing one or more of the following: (1) investigation and detective services; (2) guard and patrol services; and (3) picking up and delivering money, receipts, or other valuable items with personnel and equipment to protect such properties while in transit.

## 561611 Investigation Services

This U.S. industry comprises establishments primarily engaged in providing investigation and detective services.

The data published with NAICS code 561611 are comprised of this part of the following SIC industry:

7381 (pt) Investigation Services

## 561612 Security Guards and Patrol Services

This U.S. industry comprises establishments primarily engaged in providing guard and patrol services, such as bodyguard, guard dog, and parking security services.

The data published with NAICS code 561612 are comprised of this part of the following SIC industry:

7381 (pt) Security Guard and Patrol Services

## 561613 Armored Car Services

This U.S. industry comprises establishments primarily engaged in picking up and delivering money, receipts, or other valuable items. These establishments maintain personnel and equipment to protect such properties while in transit.

The data published with NAICS code 561613 are comprised of this part of the following SIC industry:

7381 (pt) Armored Car Services

## 56162 Security Systems Services

This industry comprises establishments engaged in (1) selling security systems, such as burglar and fire alarms and locking devices, along with installation, repair, or monitoring services or (2) remote monitoring of electronic security alarm systems.

## 561621 Security Systems Services (Except Locksmiths)

This U.S. industry comprises establishments primarily engaged in (1) selling security alarm systems, such as burglar and fire alarms, along with installation, repair, or monitoring services or (2) remote monitoring of electronic security alarm systems.

The data published with NAICS code 561621 are comprised of the following SIC industry:

7382 Security Systems Services (Except Locksmiths)

## 561622 Locksmiths

This U.S. industry comprises establishments primarily engaged in (1) selling mechanical or electronic locking devices, safes, and security vaults, along with installation, repair, rebuilding, or adjusting services or (2) installing, repairing, rebuilding, and adjusting mechanical or electronic locking devices, safes, and security vaults.

The data published with NAICS code 561622 are comprised of this part of the following SIC industry:

7699 (pt) Locksmiths

## 5617 Services to Buildings and Dwellings

This NAICS industry group includes establishments classified in the following NAICS industries: 56171, Exterminating and Pest Control Services; 56172, Janitorial Services; 56174, Carpet and Upholstery Cleaning Services; and 56179 , Other Services to Buildings and Dwellings.

## 56171 Exterminating and Pest Control Services

This industry comprises establishments primarily engaged in exterminating and controlling birds, mosquitoes, rodents, termites, and other insects and pests (except for crop production and forestry production). Establishments providing fumigation services are included in this industry.

## 561710 Exterminating and Pest Control Services

This industry comprises establishments primarily engaged in exterminating and controlling birds, mosquitoes, rodents, termites, and other insects and pests (except for crop production and forestry production). Establishments providing fumigation services are included in this industry.

The data published with NAICS code 561710 are comprised of this part of the following SIC industry:

7342 (pt) Exterminating and Pest Control Services

## 56172 Janitorial Services

This industry comprises establishments primarily engaged in cleaning building interiors, interiors of transportation equipment (e.g., aircraft, rail cars, ships), and/or windows.

## 561720 Janitorial Services

This industry comprises establishments primarily engaged in cleaning building interiors, interiors of transportation equipment (e.g., aircraft, rail cars, ships), and/or windows.

The data published with NAICS code 561720 are comprised of these parts of the following SIC industries:

4581 (pt) Airport Cleaning and Janitorial Services
7342 (pt) Disinfecting and Deodorizing Services
7349 All Other Building Cleaning and Maintenance Services

## 5617201 Disinfecting Services

Establishments primarily engaged in disinfecting and deodorizing services.

## 5617202 Airplane Cleaning and Janitorial Services

Establishments primarily engaged in providing cleaning and janitorial services for airplanes.

## 5617209 Other Janitorial Services

Establishments primarily engaged in cleaning building interiors and/or windows.

## 56174 Carpet and Upholstery Cleaning Services

This industry comprises establishments primarily engaged in cleaning and dyeing used rugs, carpets, and upholstery.

## 561740 Carpet and Upholstery Cleaning Services

This industry comprises establishments primarily engaged in cleaning and dyeing used rugs, carpets, and upholstery.

The data published with NAICS code 561740 are comprised of the following SIC industry:

## 7217 Carpet and Upholstery Cleaning Services

## 56179 Other Services to Buildings and Dwellings

This industry comprises establishments primarily engaged in providing services to buildings and dwellings (except exterminating and pest control; janitorial; landscaping care and maintenance; and carpet and upholstery cleaning).

## 561790 Other Services to Buildings and Dwellings

This industry comprises establishments primarily engaged in providing services to buildings and dwellings (except exterminating and pest control; janitorial; landscaping care and maintenance; and carpet and upholstery cleaning).

The data published with NAICS code 561790 are comprised of these parts of the following SIC industries:

4959 (pt) Snowplowing and Street Cleaning Services
7389 (pt) Swimming Pool Cleaning and Maintenance Services
7699 (pt) Furnace, Duct, Chimney, and Gutter Cleaning Services
7699 (pt) Drain Cleaning Services

## 5617901 Furnace, Duct, Chimney, and Gutter Cleaning

Establishments primarily engaged in cleaning furnaces, ducts, chimneys, and gutters.

## 5617902 Swimming Pool Cleaning and Maintenance

Establishments primarily engaged in providing swimming pool cleaning and maintenance services.

## 5617903 Drain Cleaning

Establishments primarily engaged in cleaning drains.

## 5617904 Snowplowing and Street Cleaning Services

Establishments primarily engaged in cleaning dirt or plowing snow from roads, airports, parking lots, and driveways.

## 5619 Other Support Services

This industry group comprises establishments primarily engaged in providing day-to-day business and other organizational support services (except office administrative services; facilities support services; employment services; business support services; travel arrangement and reservation services; security and investigation services; and services to buildings and dwellings).

## 56191 Packaging and Labeling Services

This industry comprises establishments primarily engaged in packaging client owned materials. The services may include labeling and/or imprinting the package.

## 561910 Packaging and Labeling Services

This industry comprises establishments primarily engaged in packaging client owned materials. The services may include labeling and/or imprinting the package.

The data published with NAICS code 561910 are comprised of this part of the following SIC industry:

7389 (pt) Packaging and Labeling Services

## 56192 Convention and Trade Show Organizers

This industry comprises establishments primarily engaged in organizing, promoting, and/or managing events, such as business and trade shows, conventions, conferences, and meetings (whether or not they manage and provide the staff to operate the facilities in which these events take place).

## 561920 Convention and Trade Show Organizers

This industry comprises establishments primarily engaged in organizing, promoting, and/or managing events, such as business and trade shows, conventions, conferences, and meetings (whether or not they manage and provide the staff to operate the facilities in which these events take place).

The data published with NAICS code 561920 are comprised of this part of the following SIC industry:

7389 (pt) Convention and Trade Show Organizers

## 56199 All Other Support Services

This industry comprises establishments primarily engaged in providing day-to-day business and other organizational support services (except office administrative services, facilities support services, employment services, business support services, travel arrangement and reservation services, security and investigation services, services to buildings and other structures, packaging and labeling services, and convention and trade show organizing services).

## 561990 All Other Support Services

This industry comprises establishments primarily engaged in providing day-to-day business and other organizational support services (except office administrative services, facilities support services, employment services, business support services, travel arrangement and reservation services, security and investigation services, services to buildings and other structures, packaging and labeling services, and convention and trade show organizing services).

The data published with NAICS code 561990 are comprised of these parts of the following SIC industries:

7389 (pt) Trading Stamp Services<br>7389 (pt) Water Softening and Conditioning Services<br>7389 (pt) All Other Miscellaneous Support Services<br>8748 (pt) Economic or Industrial Planning or Development Organizations

## 5619901 Trading Stamp Services

Establishment primarily engaged in selling trading stamps or merchandise coupons to merchants.

## 5619902 Water Softening and Conditioning Services

Establishments primarily engaged in water softening or conditioning using methods, such as chemical treatment or filtration.

## 5619903 Economic or Industrial Planning or Development Organizations

Establishments primarily engaged in providing advice and assistance to business and other organizations on economic or industrial planning or development issues.

## 5619909 Other Miscellaneous Support Services

Establishments primarily engaged in providing day-today business and other organizational support services to businesses (except employment services, administrative support services, travel arrangement and reservation services, security and investigation services, services to buildings and other structures, packaging and labeling services, and convention and trade show organizers).

## 562 Waste Management and Remediation Services

Industries in the Waste Management and Remediation Services subsector group establishments engaged in the collection, treatment, and disposal of waste materials. This includes establishments engaged in local hauling of waste materials; operating materials recovery facilities (i.e., those that sort recyclable materials from the trash stream); providing remediation services (i.e., those that provide for the cleanup of contaminated buildings, mine sites, soil, or ground water); and providing septic pumping and other miscellaneous waste management services. There are three industry groups within the subsector that separate these activities into waste collection, waste treatment and disposal, and remediation and other waste management.

Excluded from this subsector are establishments primarily engaged in collecting, treating, and disposing waste through sewer systems or sewage treatment facilities that are classified in Industry 22132 , Sewage Treatment Facilities and establishments primarily engaged in longdistance hauling of waste materials that are classified in

Industry 48423, Specialized Freight (except Used Goods) Trucking, Long-Distance. Also, there are some activities that appear to be related to waste management, but that are not included in this subsector. For example, establishments primarily engaged in providing waste management consulting services are classified in Industry 54162, Environmental Consulting Services.

## 5621 Waste Collection

This industry comprises establishments primarily engaged in (1) collecting and/or hauling hazardous waste, nonhazardous waste, and/or recyclable materials within a local area and/or (2) operating hazardous or nonhazardous waste transfer stations. Hazardous waste collection establishments may be responsible for the identification, treatment, packaging, and labeling of wastes for the purposes of transport.

## 56211 Waste Collection

This industry comprises establishments primarily engaged in (1) collecting and/or hauling hazardous waste, nonhazardous waste, and/or recyclable materials within a local area and/or (2) operating hazardous or nonhazardous waste transfer stations. Hazardous waste collection establishments may be responsible for the identification, treatment, packaging, and labeling of wastes for the purposes of transport.

## 562111 Solid Waste Collection

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) collecting and/or hauling nonhazardous solid waste (i.e., garbage) within a local area; (2) operating nonhazardous solid waste transfer stations; and (3) collecting and/or hauling mixed recyclable materials within a local area.

The data published with NAICS code 562111 are comprised of this part of the following SIC industry:

4212 (pt) Solid Waste Collection

## 562112 Hazardous Waste Collection

This U.S. industry comprises establishments primarily engaged in collecting and/or hauling hazardous waste within a local area and/or operating hazardous waste transfer stations. Hazardous waste collection establishments may be responsible for the identification, treatment, packaging, and labeling of wastes for the purposes of transport.

The data published with NAICS code 562112 are comprised of this part of the following SIC industry:

4212 (pt) Hazardous Waste Collection

## 562119 Other Waste Collection

This U.S. industry comprises establishments primarily engaged in collecting and/or hauling waste (except nonhazardous solid waste and hazardous waste) within a local area. Establishments engaged in brush or rubble removal services are included in this industry.

The data published with NAICS code 562119 are comprised of this part of the following SIC industry:

## 4212 (pt) Other Waste Collection

## 5622 Waste Treatment and Disposal

This industry comprises establishments primarily engaged in (1) operating waste treatment or disposal facilities (except sewer systems or sewage treatment facilities) or (2) the combined activity of collecting and/or hauling of waste materials within a local area and operating waste treatment or disposal facilities. Waste combusters or incinerators (including those that may produce byproducts such as electricity), solid waste landfills, and compost dumps are included in this industry.

## 56221 Waste Treatment and Disposal

This industry comprises establishments primarily engaged in (1) operating waste treatment or disposal facilities (except sewer systems or sewage treatment facilities) or (2) the combined activity of collecting and/or hauling of waste materials within a local area and operating waste treatment or disposal facilities. Waste combusters or incinerators (including those that may produce byproducts such as electricity), solid waste landfills, and compost dumps are included in this industry.

## 562211 Hazardous Waste Treatment and Disposal

This U.S. industry comprises establishments primarily engaged in (1) operating treatment and/or disposal facilities for hazardous waste or (2) the combined activity of collecting and/or hauling of hazardous waste materials within a local area and operating treatment or disposal facilities for hazardous waste.

The data published with NAICS code 562211 are comprised of this part of the following SIC industry:

4953 (pt) Hazardous Waste Treatment and Disposal

## 562212 Solid Waste Landfill

This U.S. industry comprises establishments primarily engaged in (1) operating landfills for the disposal of nonhazardous solid waste or (2) the combined activity of collecting and/or hauling nonhazardous waste materials within a local area and operating landfills for the disposal of nonhazardous solid waste.

The data published with NAICS code 562212 are comprised of this part of the following SIC industry:

## 4953 (pt) Solid Waste Landfill

## 562213 Solid Waste Combustors and Incinerators

This U.S. industry comprises establishments primarily engaged in operating combustors and incinerators for the disposal of nonhazardous solid waste. These establishments may produce byproducts, such as electricity and steam.

The data published with NAICS code 562213 are comprised of this part of the following SIC industry:

## 4953 (pt) Solid Waste Combustors and Incinerators

## 562219 Other Nonhazardous Waste Treatment and Disposal

This U.S. industry comprises establishments primarily engaged in (1) operating nonhazardous waste treatment and disposal facilities (except landfills, combustors, incinerators and sewer systems or sewage treatment facilities) or (2) the combined activity of collecting and/or hauling of nonhazardous waste materials within a local area and operating waste treatment or disposal facilities (except landfills, combustors, incinerators and sewer systems, or sewage treatment facilities). Compost dumps are included in this industry.

The data published with NAICS code 562219 are comprised of this part of the following SIC industry:

## 4953 (pt) Other Nonhazardous Waste Treatment and Disposal

## 5629 Remediation and Other Waste Management Services

This industry group comprises establishments primarily engaged in remediation and other waste management services (except waste collection, waste treatment and disposal, and waste management consulting services).

## 56291 Remediation Services

This industry comprises establishments primarily engaged in one or more of the following: (1) remediation and cleanup of contaminated buildings, mine sites, soil, or ground water; (2) integrated mine reclamation activities, including demolition, soil remediation, waste water treatment, hazardous material removal, contouring land, and revegetation; and (3) asbestos, lead paint, and other toxic material abatement.

## 562910 Remediation Services

This industry comprises establishments primarily engaged in one or more of the following: (1) remediation and cleanup of contaminated buildings, mine sites, soil, or ground water; (2) integrated mine reclamation activities, including demolition, soil remediation, waste water treatment, hazardous material removal, contouring land, and revegetation; and (3) asbestos, lead paint, and other toxic material abatement.

The data published with NAICS code 562910 are comprised of these parts of the following SIC industries:

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1799 (pt) Asbestos Abatement and Lead Paint Removal
4959 (pt) Remediation Services
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## 5629101 Remediation Services (Except Asbestos Abatement and Lead Paint Removal)

Establishments primarily engaged in the remediation and cleanup of contaminated buildings, mine sites, soil, or ground water; mine reclamation including demolition, soil remediation, waste water treatment, hazardous material removal, contouring of land, and revegetation.

## 5629102 Asbestos Abatement and Lead Paint Removal

Establishments primarily engaged in asbestos abatement or lead paint removal.

## 56292 Materials Recovery Facilities

This industry comprises establishments primarily engaged in (1) operating facilities for separating and sorting recyclable materials from nonhazardous waste streams (i.e., garbage) and/or (2) operating facilities where commingled recyclable materials, such as paper, plastics, used beverage cans, and metals, are sorted into distinct categories.

## 562920 Materials Recovery Facilities

This industry comprises establishments primarily engaged in (1) operating facilities for separating and sorting recyclable materials from nonhazardous waste streams (i.e., garbage) and/or (2) operating facilities where commingled recyclable materials, such as paper, plastics, used beverage cans, and metals, are sorted into distinct categories.

The data published with NAICS code 562920 are comprised of this part of the following SIC industry:

## 4953 (pt) Materials Recovery Facilities

## 56299 All Other Waste Management Services

This industry comprises establishments primarily engaged in waste management services (except waste collection, waste treatment and disposal, remediation, operation of materials recovery facilities, and waste management consulting services).

## 562991 Septic Tank and Related Services

This U.S. industry comprises establishments primarily engaged in (1) pumping (i.e., cleaning) septic tanks and cesspools and/or (2) renting and/or servicing portable toilets.

The data published with NAICS code 562991 are comprised of these parts of the following SIC industries:

7359 (pt) Portable Toilet Rental<br>7699 (pt) Cesspool Cleaning, Sewer Cleaning, and Rodding

## 5629911 Cesspool Cleaning, Sewer Cleaning, and Rodding

Establishments primarily engaged in pumping septic tanks and cesspools and/or sewer rodding services.

## 5629912 Portable Toilet Rental

Establishments primarily engaged in renting or leasing portable toilets. Included here are establishments servicing portable toilets.

## 562998 All Other Miscellaneous Waste Management Services

This U.S. industry comprises establishments primarily engaged in providing waste management services (except waste collection, waste treatment and disposal, remediation, operation of materials recovery facilities, septic tank pumping and related services, and waste management consulting services).

The data published with NAICS code 562998 are comprised of this part of the following SIC industry:

4959 (pt) Other Waste Management Services

## Appendix C. <br> Coverage and Methodology

## MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
b. A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,
nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of $\$ 1,000$ or more during 1997. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Series."

## INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.

Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to
many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipts reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industryspecific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts of all establishments included in the category. In a few cases expansion on the basis of the receipts item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts of establishments responding to the industryspecific inquiry as a percent of total receipts for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

The Establishment and Firm Size report represents a recompilation of data collected in the 1997 Economic Census for the Administrative and Support and Waste Management and Remediation Services Sector and is divided into three categories: establishment size, firm size, and legal form of organization.

Establishment size. Only establishments which operated for the entire year have been classified into the various receipt and employment size groups used in the establishment size tables. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments which reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

Firm size. Only firms which operated for the entire year have been classified into the various receipt and employment size groups used in the firm size tables. A firm may be either a single establishment (single unit) firm or a multiestablishment (multiunit) firm. A single unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in service industries. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operates two service establishments: a temporary help service (NAICS 561320) and an employee leasing service (NAICS 561330). At each of the two most detailed levels of classification, each of the establishments is a single unit operated by a multiunit firm. At the administrative and support services major group level (NAICS 561), it is a twoestablishment multiunit firm. A firm is considered to have "operated for the entire year" if any of its establishments at that NAICS level operated 10 months or more during the year. Data for firms which reported that none of their establishments operated 10 months or more are separately summarized as "not operated entire year."

## Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan Areas 

Not applicable for this report.


[^0]:    See footnotes at end of table.

[^1]:    See footnotes at end of table

[^2]:    ${ }^{1}$ Receipts and receipt line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding

