

Virginia

1997

Issued November 1999

EC97R44A-VA

1997 Economic Census

Retail Trade

Geographic Area Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Retail Trade

SCOPE

The Retail Trade sector (sector 44-45) comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified here.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes, are classified here.

Excluded from this sector are governmental organizations classified in the covered industries except for liquor stores operated by state and local governments. Data for direct sellers with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization.

GENERAL

A list of publications that provide statistics on sector 44-45 follows.

Geographic area reports. There is a separate report for each state, the District of Columbia, and the United States.

Each state report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll for detailed kind-of-business classifications.

Merchandise line sales report. This report presents data on major categories of merchandise sold for establishments with payroll by kind of business. Data are presented for the United States, states, and MAs.

Establishment and firm size (including legal form of organization) report. This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

Miscellaneous subjects report. This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

ZIP Code report. This report presents data for establishments with payroll by United States ZIP Code.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the

1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual and monthly surveys on retail trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA								
44-45	Retail trade	29 032	62 569 924	6 202 575	1 463 621	379 039	7.5	5.3
441	Motor vehicle & parts dealers	3 239	15 379 506	1 319 870	308 306	47 195	10.9	5.6
4411	Automobile dealers	1 384	13 339 296	992 477	231 097	31 868	11.0	5.2
44111	New car dealers	650	12 281 596	920 330	214 409	28 824	10.4	4.3
441110	New car dealers	650	12 281 596	920 330	214 409	28 824	10.4	4.3
44112	Used car dealers	734	1 057 700	72 147	16 688	3 044	17.9	16.6
441120	Used car dealers	734	1 057 700	72 147	16 688	3 044	17.9	16.6
4412	Other motor vehicle dealers	244	420 250	45 168	9 189	1 897	15.8	9.2
44121	Recreational vehicle dealers	33	79 709	7 984	1 441	279	28.8	3.3
441210	Recreational vehicle dealers	33	79 709	7 984	1 441	279	28.8	3.3
44122	Motorcycle, boat, & other motor vehicle dealers	211	340 541	37 184	7 748	1 618	12.7	10.6
441221	Motorcycle dealers	87	178 737	19 976	4 367	840	12.5	17.2
441222	Boat dealers	100	145 138	15 702	3 087	713	13.4	3.3
441229	All other motor vehicle dealers	24	16 666	1 506	294	65	9.6	3.1
4413	Automotive parts, accessories, & tire stores	1 611	1 619 960	282 225	68 020	13 430	8.2	7.3
44131	Automotive parts & accessories stores	1 180	1 062 216	177 127	43 908	9 460	7.2	5.6
441310	Automotive parts & accessories stores	1 180	1 062 216	177 127	43 908	9 460	7.2	5.6
44132	Tire dealers	431	557 744	105 098	24 112	3 970	10.2	10.5
441320	Tire dealers	431	557 744	105 098	24 112	3 970	10.2	10.5
442	Furniture & home furnishings stores	1 831	2 080 811	291 443	67 888	15 059	10.9	6.5
4421	Furniture stores	847	1 209 073	167 567	39 318	8 191	10.1	7.4
44211	Furniture stores	847	1 209 073	167 567	39 318	8 191	10.1	7.4
442110	Furniture stores	847	1 209 073	167 567	39 318	8 191	10.1	7.4
4422	Home furnishings stores	984	871 738	123 876	28 570	6 868	12.1	5.4
44221	Floor covering stores	442	408 967	63 665	14 561	2 492	16.8	4.1
442210	Floor covering stores	442	408 967	63 665	14 561	2 492	16.8	4.1
44229	Other home furnishings stores	542	462 771	60 211	14 009	4 376	7.9	6.5
442291	Window treatment stores	42	15 271	2 324	559	171	30.9	18.2
442299	All other home furnishings stores	500	447 500	57 887	13 450	4 205	7.1	6.1
443	Electronics & appliance stores	1 148	1 911 272	185 898	45 052	10 137	10.5	6.8
4431	Electronics & appliance stores	1 148	1 911 272	185 898	45 052	10 137	10.5	6.8
44311	Appliance, television, & other electronics stores	717	1 022 903	111 911	27 587	6 711	7.0	5.3
443111	Household appliance stores	229	149 402	21 693	5 197	1 217	18.4	9.6
443112	Radio, television, & other electronics stores	488	873 501	90 218	22 390	5 494	5.1	4.5
44312	Computer & software stores	349	829 938	65 591	15 470	2 879	15.0	8.5
443120	Computer & software stores	349	829 938	65 591	15 470	2 879	15.0	8.5
44313	Camera & photographic supplies stores	82	58 431	8 396	1 995	547	6.9	8.0
443130	Camera & photographic supplies stores	82	58 431	8 396	1 995	547	6.9	8.0
444	Building material & garden equipment & supplies dealers	2 108	5 639 221	607 442	139 890	29 477	4.3	3.8
4441	Building material & supplies dealers	1 610	4 951 835	520 797	120 970	24 501	3.8	3.6
44411	Home centers	117	1 611 502	141 004	33 921	9 767	1.2	1.4
444110	Home centers	117	1 611 502	141 004	33 921	9 767	1.2	1.4
44412	Paint & wallpaper stores	210	177 621	21 186	4 973	950	3.5	2.8
444120	Paint & wallpaper stores	210	177 621	21 186	4 973	950	3.5	2.8
44413	Hardware stores	302	215 404	35 498	8 061	2 411	16.6	3.7
444130	Hardware stores	302	215 404	35 498	8 061	2 411	16.6	3.7
44419	Other building material dealers	981	2 947 308	323 109	74 015	11 373	4.2	4.8
444190	Other building material dealers	981	2 947 308	323 109	74 015	11 373	4.2	4.8
4442	Lawn & garden equipment & supplies stores	498	687 386	86 645	18 920	4 976	8.3	5.0
44421	Outdoor power equipment stores	116	135 021	18 434	4 148	900	13.1	2.8
444210	Outdoor power equipment stores	116	135 021	18 434	4 148	900	13.1	2.8
44422	Nursery & garden centers	382	552 365	68 211	14 772	4 076	7.1	5.5
444220	Nursery & garden centers	382	552 365	68 211	14 772	4 076	7.1	5.5
445	Food & beverage stores	3 393	10 292 419	1 024 617	243 588	73 141	4.9	3.3
4451	Grocery stores	2 680	9 835 383	977 803	232 878	69 473	4.7	2.9
44511	Supermarkets & other grocery (except convenience) stores	1 690	9 192 410	914 397	214 903	62 840	3.7	2.6
445110	Supermarkets & other grocery (except convenience) stores	1 690	9 192 410	914 397	214 903	62 840	3.7	2.6
44512	Convenience stores	990	642 973	63 406	17 975	6 633	18.7	7.9
445120	Convenience stores	990	642 973	63 406	17 975	6 633	18.7	7.9
4452	Specialty food stores	434	D	D	D	g	D	D
4453	Beer, wine, & liquor stores	279	D	D	D	g	D	D
44531	Beer, wine, & liquor stores	279	D	D	D	g	D	D
445310	Beer, wine, & liquor stores	279	D	D	D	g	D	D
446	Health & personal care stores	2 065	2 693 576	350 021	82 967	21 805	11.7	7.5
4461	Health & personal care stores	2 065	2 693 576	350 021	82 967	21 805	11.7	7.5
44611	Pharmacies & drug stores	1 092	2 210 098	257 038	62 131	16 904	11.3	6.4
446110	Pharmacies & drug stores	1 092	2 210 098	257 038	62 131	16 904	11.3	6.4
4461101	Pharmacies & drug stores	1 046	2 172 310	251 188	60 692	16 497	11.2	6.4
4461102	Proprietary stores	46	37 788	5 850	1 439	407	14.0	10.2
44612	Cosmetics, beauty supplies, & perfume stores	230	128 152	15 203	3 772	1 306	5.8	2.9
446120	Cosmetics, beauty supplies, & perfume stores	230	128 152	15 203	3 772	1 306	5.8	2.9
44613	Optical goods stores	422	186 876	41 342	8 501	1 855	17.0	10.4
446130	Optical goods stores	422	186 876	41 342	8 501	1 855	17.0	10.4
44619	Other health & personal care stores	321	168 450	36 438	8 563	1 740	15.7	21.1
446191	Food (health) supplement stores	165	66 094	10 086	2 264	891	24.8	35.7
446199	All other health & personal care stores	156	102 356	26 352	6 299	849	9.9	11.6

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA—Con.								
44-45 Retail trade—Con.								
447	Gasoline stations	3 669	5 652 503	378 289	91 584	29 062	12.0	7.4
4471	Gasoline stations	3 669	5 652 503	378 289	91 584	29 062	12.0	7.4
44711	Gasoline stations with convenience stores	2 455	3 622 480	228 856	56 586	19 858	10.3	6.6
447110	Gasoline stations with convenience stores	2 455	3 622 480	228 856	56 586	19 858	10.3	6.6
44719	Other gasoline stations	1 214	2 030 023	149 433	34 998	9 204	15.0	9.0
447190	Other gasoline stations	1 214	2 030 023	149 433	34 998	9 204	15.0	9.0
448	Clothing & clothing accessories stores	4 080	3 676 498	444 784	106 087	36 212	5.9	9.7
4481	Clothing stores	2 482	2 657 209	304 797	73 327	26 417	4.7	10.5
44811	Men's clothing stores	408	390 724	45 793	11 268	3 240	4.9	29.1
448110	Men's clothing stores	408	390 724	45 793	11 268	3 240	4.9	29.1
44812	Women's clothing stores	1 039	705 037	87 585	20 439	8 319	8.2	11.5
448120	Women's clothing stores	1 039	705 037	87 585	20 439	8 319	8.2	11.5
44813	Children's & infants' clothing stores	133	117 705	11 439	2 859	1 245	4.3	1.1
448130	Children's & infants' clothing stores	133	117 705	11 439	2 859	1 245	4.3	1.1
44814	Family clothing stores	462	1 204 041	127 746	31 138	10 905	1.9	4.8
448140	Family clothing stores	462	1 204 041	127 746	31 138	10 905	1.9	4.8
44815	Clothing accessories stores	170	48 582	8 202	1 986	779	4.9	23.7
448150	Clothing accessories stores	170	48 582	8 202	1 986	779	4.9	23.7
44819	Other clothing stores	270	191 120	24 032	5 637	1 929	8.7	6.8
448190	Other clothing stores	270	191 120	24 032	5 637	1 929	8.7	6.8
4482	Shoe stores	802	526 054	60 507	14 091	5 125	3.1	5.0
44821	Shoe stores	802	526 054	60 507	14 091	5 125	3.1	5.0
448210	Shoe stores	802	526 054	60 507	14 091	5 125	3.1	5.0
4482101	Men's shoe stores	56	25 063	3 587	837	214	1.3	15.0
4482102	Women's shoe stores	92	51 004	6 244	1 481	601	2.0	11.0
4482103	Children's & juveniles' shoe stores	32	12 584	1 881	471	189	3.0	1.2
4482104	Family shoe stores	480	283 426	32 696	7 623	2 721	4.2	4.5
4482105	Athletic footwear stores	142	153 977	16 099	3 679	1 400	1.6	2.7
4483	Jewelry, luggage, & leather goods stores	796	493 235	79 480	18 669	4 670	15.3	10.9
44831	Jewelry stores	744	467 278	76 076	17 860	4 388	15.6	11.2
448310	Jewelry stores	744	467 278	76 076	17 860	4 388	15.6	11.2
44832	Luggage & leather goods stores	52	25 957	3 404	809	282	10.8	5.4
448320	Luggage & leather goods stores	52	25 957	3 404	809	282	10.8	5.4
451	Sporting goods, hobby, book, & music stores	1 826	1 621 052	192 110	45 113	15 777	7.1	6.7
4511	Sporting goods, hobby, & musical instrument stores ..	1 194	1 036 290	127 213	29 755	9 989	8.7	8.5
45111	Sporting goods stores	567	448 533	56 845	13 337	4 195	11.8	14.1
451110	Sporting goods stores	567	448 533	56 845	13 337	4 195	11.8	14.1
4511101	General-line sporting goods stores	176	182 825	20 724	4 738	1 648	15.4	7.7
4511102	Specialty-line sporting goods stores	391	265 708	36 121	8 599	2 547	9.3	18.5
45112	Hobby, toy, & game stores	320	430 498	46 138	10 266	4 052	4.8	2.5
451120	Hobby, toy, & game stores	320	430 498	46 138	10 266	4 052	4.8	2.5
45113	Sewing, needlework, & piece goods stores	189	83 478	12 035	3 240	1 072	6.8	7.3
451130	Sewing, needlework, & piece goods stores	189	83 478	12 035	3 240	1 072	6.8	7.3
45114	Musical instrument & supplies stores	118	73 781	12 195	2 912	670	13.9	11.0
451140	Musical instrument & supplies stores	118	73 781	12 195	2 912	670	13.9	11.0
4512	Book, periodical, & music stores	632	584 762	64 897	15 358	5 788	4.4	3.3
45121	Book stores & news dealers	428	413 669	47 940	11 310	4 177	4.3	2.2
451211	Book stores	384	406 116	46 806	11 069	4 073	3.9	2.1
4512111	Book stores, general	223	260 338	29 817	6 866	2 355	3.5	2.0
4512112	Specialty book stores	91	40 300	5 561	1 391	657	13.1	6.2
4512113	College book stores	70	105 478	11 428	2 812	1 061	1.3	.8
451212	News dealers & newsstands	44	7 553	1 134	241	104	25.0	7.9
45122	Prerecorded tape, compact disc, & record stores ...	204	171 093	16 957	4 048	1 611	4.9	6.0
451220	Prerecorded tape, compact disc, & record stores ...	204	171 093	16 957	4 048	1 611	4.9	6.0
452	General merchandise stores	1 130	8 634 830	790 684	187 060	65 241	.4	2.2
4521	Department stores (incl leased depts) ##	286	5 335 752	N	N	N	—	3.2
45211	Department stores (incl leased depts) ##	286	5 335 752	N	N	N	—	3.2
4521	Department stores (excl leased depts)	286	5 250 231	533 075	126 455	43 921	—	3.2
45211	Department stores (excl leased depts)	286	5 250 231	533 075	126 455	43 921	—	3.2
452110	Department stores (excl leased depts)	286	5 250 231	533 075	126 455	43 921	—	3.2
4521101	Conventional department stores (excl leased depts)	63	1 239 824	139 032	33 273	11 063	—	2.5
4521102	Discount or mass merchandising dept stores (excl leased depts)	161	2 806 649	257 169	59 763	22 601	—	4.6
4521103	National chain department stores (excl leased depts)	62	1 203 758	136 874	33 419	10 257	—	.8
4529	Other general merchandise stores	844	3 384 599	257 609	60 605	21 320	1.1	.6
45291	Warehouse clubs & superstores	50	D	D	D	i	D	D
452910	Warehouse clubs & superstores	50	D	D	D	j	D	D
45299	All other general merchandise stores	794	D	D	D	i	D	D
452990	All other general merchandise stores	794	D	D	D	i	D	D
4529901	Variety stores	549	415 411	42 257	8 861	4 489	1.5	1.3
4529902	Catalog showrooms	27	D	D	D	g	D	D
4529903	Miscellaneous general merchandise stores	218	160 869	19 220	4 340	1 606	20.0	10.0

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	VIRGINIA—Con.							
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	3 373	1 787 905	255 315	58 093	19 686	14.6	9.7
4531	Florists	709	173 112	40 929	9 895	3 631	25.7	12.1
45311	Florists	709	173 112	40 929	9 895	3 631	25.7	12.1
453110	Florists	709	173 112	40 929	9 895	3 631	25.7	12.1
4532	Office supplies, stationery, & gift stores	1 171	748 325	91 177	20 551	7 777	11.4	10.7
45321	Office supplies & stationery stores	180	395 711	37 041	9 082	2 364	2.8	12.5
453210	Office supplies & stationery stores	180	395 711	37 041	9 082	2 364	2.8	12.5
4532101	Stationery stores	31	11 471	1 819	392	176	50.0	11.8
4532102	Office supplies stores	149	384 240	35 222	8 690	2 188	1.4	12.5
45322	Gift, novelty, & souvenir stores	991	352 614	54 136	11 469	5 413	21.2	8.8
453220	Gift, novelty, & souvenir stores	991	352 614	54 136	11 469	5 413	21.2	8.8
4533	Used merchandise stores	501	143 549	31 711	7 545	2 656	18.2	15.2
45331	Used merchandise stores	501	143 549	31 711	7 545	2 656	18.2	15.2
453310	Used merchandise stores	501	143 549	31 711	7 545	2 656	18.2	15.2
4539	Other miscellaneous store retailers	992	722 919	91 498	20 102	5 622	14.4	7.1
45391	Pet & pet supplies stores	218	140 534	19 112	4 544	1 726	10.2	5.6
453910	Pet & pet supplies stores	218	140 534	19 112	4 544	1 726	10.2	5.6
45392	Art dealers	127	30 747	6 360	1 441	401	30.3	26.6
453920	Art dealers	127	30 747	6 360	1 441	401	30.3	26.6
45393	Manufactured (mobile) home dealers	148	285 112	29 093	6 244	1 085	14.6	5.0
453930	Manufactured (mobile) home dealers	148	285 112	29 093	6 244	1 085	14.6	5.0
45399	All other miscellaneous store retailers	499	266 526	36 933	7 873	2 410	14.8	7.9
454	Nonstore retailers	1 170	3 200 331	362 102	87 993	16 247	6.7	5.3
4541	Electronic shopping & mail-order houses	262	1 891 199	181 974	43 974	8 048	2.9	5.2
45411	Electronic shopping & mail-order houses	262	1 891 199	181 974	43 974	8 048	2.9	5.2
454110	Electronic shopping & mail-order houses	262	1 891 199	181 974	43 974	8 048	2.9	5.2
4542	Vending machine operators	147	159 681	28 144	6 548	1 533	14.5	3.1
45421	Vending machine operators	147	159 681	28 144	6 548	1 533	14.5	3.1
454210	Vending machine operators	147	159 681	28 144	6 548	1 533	14.5	3.1
4543	Direct selling establishments	761	1 149 451	151 984	37 471	6 666	11.9	5.7
45431	Fuel dealers	338	739 765	82 100	20 546	3 286	12.9	4.3
454311	Heating oil dealers	217	486 634	49 087	12 158	2 068	16.9	4.8
454312	Liquefied petroleum gas (bottled gas) dealers	112	D	D	D	g	D	D
454319	Other fuel dealers	9	D	D	D	a	D	D
45439	Other direct selling establishments	423	409 686	69 884	16 925	3 380	10.2	8.3
454390	Other direct selling establishments	423	409 686	69 884	16 925	3 380	10.2	8.3

Data for this line not included in broader kind-of-business totals.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHARLOTTESVILLE, VA MSA								
44-45	Retail trade	744	1 506 666	147 282	35 454	9 065	4.4	4.5
441	Motor vehicle & parts dealers	59	297 581	25 609	6 282	924	3.1	4.6
4411	Automobile dealers	26	269 557	20 303	4 951	667	1.8	4.5
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	51	52 216	8 039	1 915	433	5.9	8.9
4421	Furniture stores	18	22 858	3 253	759	159	6.4	18.0
44211	Furniture stores	18	22 858	3 253	759	159	6.4	18.0
442110	Furniture stores	18	22 858	3 253	759	159	6.4	18.0
4422	Home furnishings stores	33	29 358	4 786	1 156	274	5.5	1.7
44229	Other home furnishings stores	21	16 532	2 323	583	169	7.0	3.0
442299	All other home furnishings stores	21	16 532	2 323	583	169	7.0	3.0
443	Electronics & appliance stores	27	31 804	3 312	756	209	4.4	.8
4431	Electronics & appliance stores	27	31 804	3 312	756	209	4.4	.8
44311	Appliance, television, & other electronics stores	16	27 019	2 602	590	158	2.5	.9
443112	Radio, television, & other electronics stores	12	D	D	D	c	D	D
44313	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
443130	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
444	Building material & garden equipment & supplies dealers	48	150 101	15 989	3 824	690	1.5	12.6
4441	Building material & supplies dealers	36	139 387	14 042	3 375	587	1.5	13.1
44419	Other building material dealers	22	93 023	9 738	2 348	358	1.8	19.0
444190	Other building material dealers	22	93 023	9 738	2 348	358	1.8	19.0
4442	Lawn & garden equipment & supplies stores	12	10 714	1 947	449	103	2.3	5.6
445	Food & beverage stores	94	281 831	27 304	6 307	1 913	8.1	4.4
4451	Grocery stores	79	267 987	26 043	5 966	1 815	8.2	3.4
44511	Supermarkets & other grocery (except convenience) stores	49	255 141	24 668	5 579	1 682	6.4	3.5
445110	Supermarkets & other grocery (except convenience) stores	49	255 141	24 668	5 579	1 682	6.4	3.5
4452	Specialty food stores	8	D	D	D	b	D	D
446	Health & personal care stores	52	61 898	8 275	1 887	495	8.9	1.2
4461	Health & personal care stores	52	61 898	8 275	1 887	495	8.9	1.2
44612	Cosmetics, beauty supplies, & perfume stores	8	4 121	579	146	57	.6	—
446120	Cosmetics, beauty supplies, & perfume stores	8	4 121	579	146	57	.6	—
44619	Other health & personal care stores	14	10 591	2 554	539	123	—	3.8
446191	Food (health) supplement stores	5	4 419	790	175	58	—	6.7
447	Gasoline stations	81	103 058	7 042	1 654	539	6.6	5.3
44711	Gasoline stations with convenience stores	56	78 358	4 824	1 101	390	7.1	3.6
447110	Gasoline stations with convenience stores	56	78 358	4 824	1 101	390	7.1	3.6
448	Clothing & clothing accessories stores	110	94 621	10 849	2 455	918	5.5	9.3
4481	Clothing stores	70	70 802	7 439	1 674	694	3.5	11.8
44811	Men's clothing stores	15	14 482	1 637	366	88	—	33.1
448110	Men's clothing stores	15	14 482	1 637	366	88	—	33.1
44813	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
448130	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
44819	Other clothing stores	8	4 182	565	141	50	—	3.9
448190	Other clothing stores	8	4 182	565	141	50	—	3.9
4483	Jewelry, luggage, & leather goods stores	20	11 101	1 949	442	111	25.0	—
451	Sporting goods, hobby, book, & music stores	64	47 494	5 342	1 200	449	4.0	.7
4511	Sporting goods, hobby, & musical instrument stores ..	46	30 779	3 776	817	286	4.0	1.1
4512	Book, periodical, & music stores	18	16 715	1 566	383	163	4.1	—
45121	Book stores & news dealers	13	13 281	1 308	322	134	5.1	—
451211	Book stores	12	D	D	D	c	D	D
4512111	Book stores, general	6	D	D	D	b	D	D
4512113	College book stores	4	2 967	319	90	34	13.3	—
452	General merchandise stores	18	174 549	15 314	3 762	1 337	—	.1
453	Miscellaneous store retailers	105	54 338	7 455	1 696	556	9.7	4.3
4532	Office supplies, stationery, & gift stores	36	28 676	3 124	714	253	7.3	1.2
45321	Office supplies & stationery stores	6	17 489	1 137	273	85	4.2	—
453210	Office supplies & stationery stores	6	17 489	1 137	273	85	4.2	—
4532101	Stationery stores	3	844	139	32	15	D	—
4532102	Office supplies stores	3	16 645	998	241	70	—	—
4539	Other miscellaneous store retailers	29	18 188	2 535	567	159	5.7	7.8
45391	Pet & pet supplies stores	6	3 823	548	117	36	2.5	—
453910	Pet & pet supplies stores	6	3 823	548	117	36	2.5	—
45393	Manufactured (mobile) home dealers	4	8 740	833	176	29	—	—
453930	Manufactured (mobile) home dealers	4	8 740	833	176	29	—	—
45399	All other miscellaneous store retailers	13	4 882	995	222	70	16.3	27.6

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHARLOTTESVILLE, VA MSA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	35	157 175	12 752	3 716	602	1.6	.3
4541	Electronic shopping & mail-order houses	15	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	15	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	15	D	D	D	e	D	D
4543	Direct selling establishments	16	D	D	D	c	D	D
45431	Fuel dealers	7	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
DANVILLE, VA MSA								
44-45	Retail trade	547	885 996	84 820	20 035	5 957	9.4	6.5
441	Motor vehicle & parts dealers	82	236 470	18 455	4 473	799	18.9	10.4
44112	Used car dealers	23	40 445	2 591	648	72	3.9	1.2
441120	Used car dealers	23	40 445	2 591	648	72	3.9	1.2
442	Furniture & home furnishings stores	22	19 333	2 693	632	169	14.5	4.1
4421	Furniture stores	14	14 448	1 968	459	121	19.4	1.4
44211	Furniture stores	14	14 448	1 968	459	121	19.4	1.4
442110	Furniture stores	14	14 448	1 968	459	121	19.4	1.4
443	Electronics & appliance stores	19	10 572	1 395	312	96	10.8	2.5
4431	Electronics & appliance stores	19	10 572	1 395	312	96	10.8	2.5
444	Building material & garden equipment & supplies dealers	40	88 261	8 167	1 957	468	1.2	.2
4441	Building material & supplies dealers	30	76 503	7 193	1 763	420	1.4	.3
44419	Other building material dealers	18	37 343	3 724	876	161	.7	—
444190	Other building material dealers	18	37 343	3 724	876	161	.7	—
4442	Lawn & garden equipment & supplies stores	10	11 758	974	194	48	—	—
44422	Nursery & garden centers	7	10 934	824	162	39	—	—
444220	Nursery & garden centers	7	10 934	824	162	39	—	—
445	Food & beverage stores	62	170 307	15 258	3 551	1 349	7.4	1.5
4451	Grocery stores	52	164 476	14 651	3 425	1 306	7.5	.8
446	Health & personal care stores	34	46 534	6 016	1 373	346	4.7	1.0
4461	Health & personal care stores	34	46 534	6 016	1 373	346	4.7	1.0
44612	Cosmetics, beauty supplies, & perfume stores	4	2 374	230	51	14	30.8	—
446120	Cosmetics, beauty supplies, & perfume stores ...	4	2 374	230	51	14	30.8	—
447	Gasoline stations	95	87 807	6 763	1 602	590	16.4	17.3
44711	Gasoline stations with convenience stores	61	59 150	4 595	1 086	433	14.6	15.6
447110	Gasoline stations with convenience stores	61	59 150	4 595	1 086	433	14.6	15.6
448	Clothing & clothing accessories stores	69	33 126	4 651	1 117	382	2.4	7.2
4481	Clothing stores	41	17 181	2 215	504	229	4.7	7.6
44819	Other clothing stores	5	2 612	238	38	20	—	—
448190	Other clothing stores	5	2 612	238	38	20	—	—
451	Sporting goods, hobby, book, & music stores	30	12 531	1 461	341	131	4.8	.7
452	General merchandise stores	27	D	D	D	g	D	D
45299	All other general merchandise stores	19	D	D	D	c	D	D
452990	All other general merchandise stores	19	D	D	D	c	D	D
4529901	Variety stores	17	D	D	D	c	D	D
453	Miscellaneous store retailers	42	D	D	D	e	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4539	Other miscellaneous store retailers	15	D	D	D	c	D	D
45393	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
453930	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
454	Nonstore retailers	25	16 084	2 382	555	144	10.0	4.7
4543	Direct selling establishments	18	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	6	6 828	838	208	39	17.4	—

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA							
44-45	Retail trade	2 137	4 041 392	369 382	86 371	24 655	7.6	4.9
441	Motor vehicle & parts dealers	306	1 085 807	83 455	19 085	3 225	7.5	4.6
4411	Automobile dealers	136	918 270	56 684	14 017	2 040	6.5	4.4
44111	New car dealers	52	845 722	53 261	13 159	1 852	4.2	4.0
441110	New car dealers	52	845 722	53 261	13 159	1 852	4.2	4.0
44112	Used car dealers	84	72 548	3 423	858	188	33.1	8.6
441120	Used car dealers	84	72 548	3 423	858	188	33.1	8.6
4412	Other motor vehicle dealers	25	45 155	4 116	940	219	17.9	.5
44121	Recreational vehicle dealers	3	10 580	1 017	226	36	—	—
441210	Recreational vehicle dealers	3	10 580	1 017	226	36	—	—
44122	Motorcycle, boat, & other motor vehicle dealers	22	34 575	3 099	714	183	23.4	.7
441221	Motorcycle dealers	11	20 804	1 971	453	109	18.6	1.1
441222	Boat dealers	7	10 785	758	179	52	39.3	—
441229	All other motor vehicle dealers	4	2 986	370	82	22	—	—
4413	Automotive parts, accessories, & tire stores	145	122 382	22 655	4 128	966	11.3	7.7
44131	Automotive parts & accessories stores	102	73 348	10 719	2 534	627	10.9	11.3
441310	Automotive parts & accessories stores	102	73 348	10 719	2 534	627	10.9	11.3
44132	Tire dealers	43	49 034	11 936	1 594	339	11.7	2.3
441320	Tire dealers	43	49 034	11 936	1 594	339	11.7	2.3
442	Furniture & home furnishings stores	118	103 333	14 034	3 345	836	15.9	2.4
4421	Furniture stores	57	63 331	8 969	2 167	493	18.2	.2
44211	Furniture stores	57	63 331	8 969	2 167	493	18.2	.2
442110	Furniture stores	57	63 331	8 969	2 167	493	18.2	.2
4422	Home furnishings stores	61	40 002	5 065	1 178	343	12.3	5.8
44221	Floor covering stores	37	26 262	3 238	786	194	16.1	8.0
442210	Floor covering stores	37	26 262	3 238	786	194	16.1	8.0
44229	Other home furnishings stores	24	13 740	1 827	392	149	5.0	1.8
442299	All other home furnishings stores	19	13 102	1 689	353	137	5.2	—
443	Electronics & appliance stores	81	66 446	8 394	1 845	439	14.7	5.0
4431	Electronics & appliance stores	81	66 446	8 394	1 845	439	14.7	5.0
44311	Appliance, television, & other electronics stores	53	47 015	6 125	1 348	322	9.0	1.3
443112	Radio, television, & other electronics stores	30	38 309	5 099	1 096	237	8.1	.4
44312	Computer & software stores	24	D	D	D	b	D	D
443120	Computer & software stores	24	D	D	D	b	D	D
44313	Camera & photographic supplies stores	4	D	D	D	b	D	D
443130	Camera & photographic supplies stores	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	174	432 893	41 626	9 432	2 165	5.8	.9
4441	Building material & supplies dealers	131	363 144	33 968	7 861	1 708	4.0	.3
44411	Home centers	7	D	D	D	f	D	D
444110	Home centers	7	D	D	D	f	D	D
44412	Paint & wallpaper stores	14	10 244	1 160	282	62	1.8	—
444120	Paint & wallpaper stores	14	10 244	1 160	282	62	1.8	—
44419	Other building material dealers	89	218 863	21 122	4 864	964	5.6	.5
444190	Other building material dealers	89	218 863	21 122	4 864	964	5.6	.5
4442	Lawn & garden equipment & supplies stores	43	69 749	7 658	1 571	457	15.0	4.0
44421	Outdoor power equipment stores	8	14 326	1 111	225	56	9.8	—
444210	Outdoor power equipment stores	8	14 326	1 111	225	56	9.8	—
44422	Nursery & garden centers	35	55 423	6 547	1 346	401	16.4	5.1
444220	Nursery & garden centers	35	55 423	6 547	1 346	401	16.4	5.1
445	Food & beverage stores	219	580 007	49 586	11 891	4 649	6.3	1.7
4451	Grocery stores	158	550 769	46 985	11 266	4 352	5.7	.9
44511	Supermarkets & other grocery (except convenience) stores	124	526 562	45 519	10 931	4 199	4.0	.8
445110	Supermarkets & other grocery (except convenience) stores	124	526 562	45 519	10 931	4 199	4.0	.8
44512	Convenience stores	34	24 207	1 466	335	153	42.0	1.6
445120	Convenience stores	34	24 207	1 466	335	153	42.0	1.6
4452	Specialty food stores	22	7 410	834	185	116	7.8	22.4
446	Health & personal care stores	159	191 361	26 494	5 883	1 358	17.2	5.9
4461	Health & personal care stores	159	191 361	26 494	5 883	1 358	17.2	5.9
44611	Pharmacies & drug stores	96	165 717	20 401	4 514	1 056	18.4	5.3
446110	Pharmacies & drug stores	96	165 717	20 401	4 514	1 056	18.4	5.3
4461101	Pharmacies & drug stores	95	D	D	D	g	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	16	5 921	787	185	69	1.9	—
446120	Cosmetics, beauty supplies, & perfume stores	16	5 921	787	185	69	1.9	—
44613	Optical goods stores	21	9 156	2 348	578	88	10.2	—
446130	Optical goods stores	21	9 156	2 348	578	88	10.2	—
44619	Other health & personal care stores	26	10 567	2 958	606	145	13.5	22.5
446191	Food (health) supplement stores	14	4 208	505	113	45	8.8	44.0

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	326	383 755	24 220	5 572	2 086	13.0	18.2
4471	Gasoline stations	326	383 755	24 220	5 572	2 086	13.0	18.2
44711	Gasoline stations with convenience stores	247	307 510	18 772	4 212	1 687	11.2	21.0
447110	Gasoline stations with convenience stores	247	307 510	18 772	4 212	1 687	11.2	21.0
44719	Other gasoline stations	79	76 245	5 448	1 360	399	20.6	7.2
447190	Other gasoline stations	79	76 245	5 448	1 360	399	20.6	7.2
448	Clothing & clothing accessories stores	241	175 217	20 633	4 752	1 812	6.3	6.8
4481	Clothing stores	139	125 915	13 265	3 208	1 273	7.0	3.7
44814	Family clothing stores	28	73 137	6 761	1 625	615	2.6	4.3
448140	Family clothing stores	28	73 137	6 761	1 625	615	2.6	4.3
44819	Other clothing stores	14	6 671	691	156	65	3.1	.6
448190	Other clothing stores	14	6 671	691	156	65	3.1	.6
4482	Shoe stores	51	26 000	3 412	747	261	.2	4.3
44821	Shoe stores	51	26 000	3 412	747	261	.2	4.3
448210	Shoe stores	51	26 000	3 412	747	261	.2	4.3
4482104	Family shoe stores	36	19 346	2 577	582	195	.3	2.3
4482105	Athletic footwear stores	8	5 187	602	109	38	—	.6
4483	Jewelry, luggage, & leather goods stores	51	23 302	3 956	797	278	9.8	26.3
44831	Jewelry stores	51	23 302	3 956	797	278	9.8	26.3
448310	Jewelry stores	51	23 302	3 956	797	278	9.8	26.3
451	Sporting goods, hobby, book, & music stores	124	65 596	7 584	1 656	686	12.9	1.8
4511	Sporting goods, hobby, & musical instrument stores ..	91	46 919	5 549	1 195	493	17.0	2.3
45112	Hobby, toy, & game stores	24	18 902	1 700	376	167	14.7	.1
451120	Hobby, toy, & game stores	24	18 902	1 700	376	167	14.7	.1
45114	Musical instrument & supplies stores	15	6 097	845	182	62	8.3	7.9
451140	Musical instrument & supplies stores	15	6 097	845	182	62	8.3	7.9
4512	Book, periodical, & music stores	33	18 677	2 035	461	193	2.6	.5
45121	Book stores & news dealers	20	11 065	1 163	265	108	4.4	.8
4512111	Book stores, general	9	7 104	687	160	77	3.5	1.3
4512112	Specialty book stores	6	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	13	7 612	872	196	85	—	—
451220	Prerecorded tape, compact disc, & record stores ...	13	7 612	872	196	85	—	—
452	General merchandise stores	87	726 617	66 205	16 842	5 611	.3	4.0
4521	Department stores (incl leased depts) ##	22	359 923	N	N	N	—	7.7
45211	Department stores (incl leased depts) ##	22	359 923	N	N	N	—	7.7
4521	Department stores (excl leased depts)	22	357 318	36 033	9 619	2 987	—	7.7
45211	Department stores (excl leased depts)	22	357 318	36 033	9 619	2 987	—	7.7
452110	Department stores (excl leased depts)	22	357 318	36 033	9 619	2 987	—	7.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	12	202 930	19 050	4 844	1 653	—	13.6
4521103	National chain department stores (excl leased depts)	7	D	D	D	f	D	D
4529	Other general merchandise stores	65	369 299	30 172	7 223	2 624	.6	.4
45291	Warehouse clubs & superstores	5	D	D	D	g	D	D
452910	Warehouse clubs & superstores	5	D	D	D	g	D	D
45299	All other general merchandise stores	60	D	D	D	f	D	D
452990	All other general merchandise stores	60	D	D	D	f	D	D
4529901	Variety stores	43	D	D	D	e	D	D
4529903	Miscellaneous general merchandise stores	16	D	D	D	c	D	D
453	Miscellaneous store retailers	229	162 589	16 382	3 532	1 207	13.7	3.8
4531	Florists	60	12 501	2 664	650	275	29.8	7.1
45311	Florists	60	12 501	2 664	650	275	29.8	7.1
453110	Florists	60	12 501	2 664	650	275	29.8	7.1
4532	Office supplies, stationery, & gift stores	64	38 800	4 821	1 048	468	4.2	4.2
45321	Office supplies & stationery stores	10	23 053	2 558	585	168	—	1.7
453210	Office supplies & stationery stores	10	23 053	2 558	585	168	—	1.7
4532102	Office supplies stores	10	23 053	2 558	585	168	—	1.7
45322	Gift, novelty, & souvenir stores	54	15 747	2 263	463	300	10.3	7.9
453220	Gift, novelty, & souvenir stores	54	15 747	2 263	463	300	10.3	7.9
4539	Other miscellaneous store retailers	80	108 614	8 508	1 740	409	15.1	3.0
45391	Pet & pet supplies stores	7	3 717	470	39	17	11.4	—
453910	Pet & pet supplies stores	7	3 717	470	39	17	11.4	—
45392	Art dealers	10	1 449	261	57	24	5.7	38.6
453920	Art dealers	10	1 449	261	57	24	5.7	38.6
45393	Manufactured (mobile) home dealers	23	64 428	4 764	1 056	175	17.0	1.7
453930	Manufactured (mobile) home dealers	23	64 428	4 764	1 056	175	17.0	1.7
45399	All other miscellaneous store retailers	40	39 020	3 013	588	193	12.7	4.1
454	Nonstore retailers	73	67 771	10 769	2 536	581	13.3	2.0
4542	Vending machine operators	21	17 492	4 025	984	235	20.6	2.4
45421	Vending machine operators	21	17 492	4 025	984	235	20.6	2.4
454210	Vending machine operators	21	17 492	4 025	984	235	20.6	2.4
4543	Direct selling establishments	46	41 491	5 596	1 310	253	5.9	2.0
45431	Fuel dealers	21	28 045	2 718	624	104	5.3	2.5
454311	Heating oil dealers	7	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	11	12 976	1 931	428	65	4.2	5.3
454319	Other fuel dealers	3	D	D	D	a	D	D
45439	Other direct selling establishments	25	13 446	2 878	686	149	7.1	1.2
454390	Other direct selling establishments	25	13 446	2 878	686	149	7.1	1.2

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LYNCHBURG, VA MSA								
44-45	Retail trade	932	1 976 981	188 483	43 631	12 039	7.8	3.7
441	Motor vehicle & parts dealers	121	384 699	31 920	7 301	1 489	14.5	5.4
4411	Automobile dealers	54	317 838	22 868	5 047	974	15.2	5.1
4412	Other motor vehicle dealers	9	19 605	1 555	334	78	21.8	—
44122	Motorcycle, boat, & other motor vehicle dealers	7	D	D	D	b	D	D
441221	Motorcycle dealers	4	D	D	D	b	D	D
441222	Boat dealers	3	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	58	47 256	7 497	1 920	437	6.7	10.0
44131	Automotive parts & accessories stores	43	30 177	4 303	1 160	297	5.7	9.6
441310	Automotive parts & accessories stores	43	30 177	4 303	1 160	297	5.7	9.6
44132	Tire dealers	15	17 079	3 194	760	140	8.5	10.8
441320	Tire dealers	15	17 079	3 194	760	140	8.5	10.8
442	Furniture & home furnishings stores	51	42 746	9 973	2 183	490	9.6	1.7
4421	Furniture stores	22	26 618	6 480	1 503	334	7.8	.6
44211	Furniture stores	22	26 618	6 480	1 503	334	7.8	.6
442110	Furniture stores	22	26 618	6 480	1 503	334	7.8	.6
4422	Home furnishings stores	29	16 128	3 493	680	156	12.4	3.6
443	Electronics & appliance stores	32	26 900	3 233	738	220	12.6	2.6
4431	Electronics & appliance stores	32	26 900	3 233	738	220	12.6	2.6
44311	Appliance, television, & other electronics stores	23	19 246	2 168	521	159	7.2	3.2
443112	Radio, television, & other electronics stores	11	14 588	1 336	308	101	1.2	3.6
44312	Computer & software stores	7	D	D	D	b	D	D
443120	Computer & software stores	7	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	91	186 793	20 983	4 772	1 028	6.0	3.3
4441	Building material & supplies dealers	65	157 792	16 755	3 832	790	4.7	.4
44419	Other building material dealers	46	107 940	12 386	2 723	487	4.9	.6
444190	Other building material dealers	46	107 940	12 386	2 723	487	4.9	.6
4442	Lawn & garden equipment & supplies stores	26	29 001	4 228	940	238	13.1	19.1
44421	Outdoor power equipment stores	7	9 180	1 344	294	82	30.9	—
444210	Outdoor power equipment stores	7	9 180	1 344	294	82	30.9	—
44422	Nursery & garden centers	19	19 821	2 884	646	156	4.9	28.0
444220	Nursery & garden centers	19	19 821	2 884	646	156	4.9	28.0
445	Food & beverage stores	98	300 792	26 582	6 512	2 545	3.7	3.9
4451	Grocery stores	74	290 401	25 533	6 255	2 420	3.4	4.0
44511	Supermarkets & other grocery (except convenience) stores	56	281 268	24 487	6 024	2 314	2.2	2.9
445110	Supermarkets & other grocery (except convenience) stores	56	281 268	24 487	6 024	2 314	2.2	2.9
4452	Specialty food stores	15	D	D	D	b	D	D
446	Health & personal care stores	69	88 317	11 311	2 539	632	6.5	3.5
4461	Health & personal care stores	69	88 317	11 311	2 539	632	6.5	3.5
4461102	Proprietary stores	2	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	5	2 008	221	53	11	3.1	—
446120	Cosmetics, beauty supplies, & perfume stores	5	2 008	221	53	11	3.1	—
44619	Other health & personal care stores	8	7 959	1 018	234	35	3.5	5.6
447	Gasoline stations	133	149 062	11 472	2 774	925	9.4	3.6
4471	Gasoline stations	133	149 062	11 472	2 774	925	9.4	3.6
44711	Gasoline stations with convenience stores	91	110 701	8 706	2 143	738	7.7	4.3
447110	Gasoline stations with convenience stores	91	110 701	8 706	2 143	738	7.7	4.3
448	Clothing & clothing accessories stores	104	72 335	9 023	1 981	798	8.1	3.9
4481	Clothing stores	61	45 788	5 416	1 221	519	6.0	3.9
44819	Other clothing stores	4	5 280	1 065	229	53	—	—
448190	Other clothing stores	4	5 280	1 065	229	53	—	—
4483	Jewelry, luggage, & leather goods stores	23	13 154	2 176	485	150	13.2	8.0
451	Sporting goods, hobby, book, & music stores	47	29 644	3 231	757	288	3.8	3.1
4511	Sporting goods, hobby, & musical instrument stores	33	20 409	2 300	542	181	4.0	4.5
4512	Book, periodical, & music stores	14	9 235	931	215	107	3.2	—
4512112	Specialty book stores	3	D	D	D	b	D	D
452	General merchandise stores	49	258 926	25 038	5 645	2 116	.5	4.7
45299	All other general merchandise stores	35	D	D	D	e	D	D
452990	All other general merchandise stores	35	D	D	D	e	D	D
4529901	Variety stores	25	17 421	1 843	388	192	.9	—
4529903	Miscellaneous general merchandise stores	9	D	D	D	b	D	D
453	Miscellaneous store retailers	95	55 801	6 697	1 509	547	13.6	6.7
4532	Office supplies, stationery, & gift stores	26	15 186	1 389	327	156	9.6	3.8
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
4539	Other miscellaneous store retailers	33	D	D	D	c	D	D
45393	Manufactured (mobile) home dealers	11	26 828	2 451	483	108	10.6	9.4
453930	Manufactured (mobile) home dealers	11	26 828	2 451	483	108	10.6	9.4
45399	All other miscellaneous store retailers	15	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LYNCHBURG, VA MSA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	42	380 966	29 020	6 920	961	8.5	1.2
4541	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
4543	Direct selling establishments	32	D	D	D	e	D	D
45431	Fuel dealers	17	D	D	D	c	D	D
454311	Heating oil dealers	14	D	D	D	c	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	15	D	D	D	b	D	D
454390	Other direct selling establishments	15	D	D	D	b	D	D
NORFOLK—VIRGINIA BEACH—NEWPORT NEWS, VA—NC MSA								
44-45	Retail trade	6 010	12 705 125	1 259 473	300 490	83 007	5.6	6.3
441	Motor vehicle & parts dealers	662	3 136 334	275 764	65 129	10 294	8.7	8.3
4411	Automobile dealers	274	2 760 906	214 322	50 543	7 170	8.5	8.7
44111	New car dealers	117	2 512 486	192 953	45 599	6 263	7.9	6.8
441110	New car dealers	117	2 512 486	192 953	45 599	6 263	7.9	6.8
44112	Used car dealers	157	248 420	21 369	4 944	907	15.1	27.6
441120	Used car dealers	157	248 420	21 369	4 944	907	15.1	27.6
4412	Other motor vehicle dealers	70	94 372	11 279	2 171	494	16.4	4.7
44121	Recreational vehicle dealers	7	15 830	1 459	289	67	14.2	—
441210	Recreational vehicle dealers	7	15 830	1 459	289	67	14.2	—
44122	Motorcycle, boat, & other motor vehicle dealers	63	78 542	9 820	1 882	427	16.8	5.7
441221	Motorcycle dealers	18	19 530	3 204	655	135	14.3	4.2
441222	Boat dealers	40	57 072	6 416	1 180	282	18.2	6.4
441229	All other motor vehicle dealers	5	1 940	200	47	10	1.2	—
4413	Automotive parts, accessories, & tire stores	318	281 056	50 163	12 415	2 630	7.9	5.7
44131	Automotive parts & accessories stores	237	197 453	33 165	8 168	1 950	7.0	4.9
441310	Automotive parts & accessories stores	237	197 453	33 165	8 168	1 950	7.0	4.9
44132	Tire dealers	81	83 603	16 998	4 247	680	9.9	7.6
441320	Tire dealers	81	83 603	16 998	4 247	680	9.9	7.6
442	Furniture & home furnishings stores	363	418 593	63 966	14 994	3 282	10.2	7.8
4421	Furniture stores	174	228 467	36 863	8 744	1 809	10.4	8.4
44211	Furniture stores	174	228 467	36 863	8 744	1 809	10.4	8.4
442110	Furniture stores	174	228 467	36 863	8 744	1 809	10.4	8.4
4422	Home furnishings stores	189	190 126	27 103	6 250	1 473	10.1	7.0
44221	Floor covering stores	80	82 476	13 358	3 085	542	12.5	2.7
442210	Floor covering stores	80	82 476	13 358	3 085	542	12.5	2.7
44229	Other home furnishings stores	109	107 650	13 745	3 165	931	8.2	10.3
442299	All other home furnishings stores	97	103 079	13 043	2 952	872	7.0	8.2
443	Electronics & appliance stores	222	292 893	30 333	7 677	1 804	10.5	8.2
4431	Electronics & appliance stores	222	292 893	30 333	7 677	1 804	10.5	8.2
44311	Appliance, television, & other electronics stores	133	150 880	16 507	4 280	1 109	8.1	5.2
443111	Household appliance stores	36	16 889	2 685	619	145	34.4	4.0
443112	Radio, television, & other electronics stores	97	133 991	13 822	3 661	964	4.8	5.4
44312	Computer & software stores	69	131 365	12 184	3 028	589	13.7	12.1
443120	Computer & software stores	69	131 365	12 184	3 028	589	13.7	12.1
44313	Camera & photographic supplies stores	20	10 648	1 642	369	106	5.6	3.5
443130	Camera & photographic supplies stores	20	10 648	1 642	369	106	5.6	3.5
444	Building material & garden equipment & supplies dealers	401	1 113 354	122 202	28 300	6 307	4.1	5.2
4441	Building material & supplies dealers	333	1 048 138	109 557	25 581	5 449	3.8	5.1
44411	Home centers	18	334 721	27 648	6 998	2 145	.2	—
444110	Home centers	18	334 721	27 648	6 998	2 145	.2	—
44412	Paint & wallpaper stores	48	47 061	6 623	1 545	297	4.0	5.8
444120	Paint & wallpaper stores	48	47 061	6 623	1 545	297	4.0	5.8
44413	Hardware stores	66	51 472	8 489	1 957	595	13.3	3.7
444130	Hardware stores	66	51 472	8 489	1 957	595	13.3	3.7
44419	Other building material dealers	201	614 884	66 797	15 081	2 412	4.9	8.0
444190	Other building material dealers	201	614 884	66 797	15 081	2 412	4.9	8.0
4442	Lawn & garden equipment & supplies stores	68	65 216	12 645	2 719	858	9.8	6.6
44421	Outdoor power equipment stores	18	14 728	2 802	694	168	15.0	4.4
444210	Outdoor power equipment stores	18	14 728	2 802	694	168	15.0	4.4
44422	Nursery & garden centers	50	50 488	9 843	2 025	690	8.2	7.2
444220	Nursery & garden centers	50	50 488	9 843	2 025	690	8.2	7.2

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA-NC MSA—Con.								
44-45	Retail trade—Con.							
445	Food & beverage stores	680	1 999 996	181 640	43 923	15 396	2.3	2.6
4451	Grocery stores	502	1 892 178	170 149	41 330	14 433	2.0	2.5
44511	Supermarkets & other grocery (except convenience) stores	281	1 745 454	155 348	36 936	12 757	1.4	2.2
445110	Supermarkets & other grocery (except convenience) stores	281	1 745 454	155 348	36 936	12 757	1.4	2.2
44512	Convenience stores	221	146 724	14 801	4 394	1 676	9.8	5.4
445120	Convenience stores	221	146 724	14 801	4 394	1 676	9.8	5.4
4452	Specialty food stores	127	D	D	D	f	D	D
4453	Beer, wine, & liquor stores	51	D	D	D	e	D	D
44531	Beer, wine, & liquor stores	51	D	D	D	e	D	D
445310	Beer, wine, & liquor stores	51	D	D	D	e	D	D
446	Health & personal care stores	430	490 486	64 219	17 450	4 953	8.7	14.9
4461	Health & personal care stores	430	490 486	64 219	17 450	4 953	8.7	14.9
44611	Pharmacies & drug stores	212	393 169	44 707	13 181	3 893	7.7	14.2
446110	Pharmacies & drug stores	212	393 169	44 707	13 181	3 893	7.7	14.2
4461101	Pharmacies & drug stores	199	D	D	D	h	D	D
4461102	Proprietary stores	13	D	D	D	c	D	D
44612	Cosmetics, beauty supplies, & perfume stores	51	22 956	2 551	598	223	6.5	3.7
446120	Cosmetics, beauty supplies, & perfume stores	51	22 956	2 551	598	223	6.5	3.7
44613	Optical goods stores	100	39 755	9 647	2 065	475	12.4	19.5
446130	Optical goods stores	100	39 755	9 647	2 065	475	12.4	19.5
44619	Other health & personal care stores	67	34 606	7 314	1 606	362	17.6	24.6
446191	Food (health) supplement stores	35	16 181	2 845	626	199	23.6	35.5
446199	All other health & personal care stores	32	18 425	4 469	980	163	12.2	15.0
447	Gasoline stations	633	994 835	62 732	16 409	5 512	8.7	6.2
4471	Gasoline stations	633	994 835	62 732	16 409	5 512	8.7	6.2
44711	Gasoline stations with convenience stores	445	724 530	43 360	11 760	4 076	6.0	4.2
447110	Gasoline stations with convenience stores	445	724 530	43 360	11 760	4 076	6.0	4.2
44719	Other gasoline stations	188	270 305	19 372	4 649	1 436	15.9	11.6
447190	Other gasoline stations	188	270 305	19 372	4 649	1 436	15.9	11.6
448	Clothing & clothing accessories stores	1 013	796 237	92 705	21 155	7 875	5.0	10.9
4481	Clothing stores	629	546 747	60 612	13 739	5 395	4.4	11.0
44811	Men's clothing stores	125	98 989	11 874	2 759	919	4.5	14.5
448110	Men's clothing stores	125	98 989	11 874	2 759	919	4.5	14.5
44812	Women's clothing stores	245	152 316	18 833	4 214	1 796	6.6	10.7
448120	Women's clothing stores	245	152 316	18 833	4 214	1 796	6.6	10.7
44813	Children's & infants' clothing stores	23	23 725	2 216	582	214	6.4	.1
448130	Children's & infants' clothing stores	23	23 725	2 216	582	214	6.4	.1
44814	Family clothing stores	112	217 258	20 187	4 406	1 816	2.6	10.8
448140	Family clothing stores	112	217 258	20 187	4 406	1 816	2.6	10.8
44815	Clothing accessories stores	46	13 352	2 276	559	230	3.8	34.2
448150	Clothing accessories stores	46	13 352	2 276	559	230	3.8	34.2
44819	Other clothing stores	78	41 107	5 226	1 219	420	5.5	3.8
448190	Other clothing stores	78	41 107	5 226	1 219	420	5.5	3.8
4482	Shoe stores	210	144 434	15 743	3 721	1 401	2.8	4.4
44821	Shoe stores	210	144 434	15 743	3 721	1 401	2.8	4.4
448210	Shoe stores	210	144 434	15 743	3 721	1 401	2.8	4.4
4482101	Men's shoe stores	13	6 750	1 006	237	73	—	28.6
4482102	Women's shoe stores	30	13 849	1 489	348	151	3.1	19.4
4482103	Children's & juveniles' shoe stores	8	3 982	542	142	52	—	—
4482104	Family shoe stores	119	69 897	7 676	1 839	641	4.1	2.4
4482105	Athletic footwear stores	40	49 956	5 030	1 155	484	1.4	.1
4483	Jewelry, luggage, & leather goods stores	174	105 056	16 350	3 695	1 079	10.8	18.9
44831	Jewelry stores	167	101 927	15 984	3 612	1 048	11.1	19.2
448310	Jewelry stores	167	101 927	15 984	3 612	1 048	11.1	19.2
44832	Luggage & leather goods stores	7	3 129	366	83	31	—	8.5
448320	Luggage & leather goods stores	7	3 129	366	83	31	—	8.5
451	Sporting goods, hobby, book, & music stores	414	329 511	39 438	9 456	3 376	7.3	4.8
4511	Sporting goods, hobby, & musical instrument stores ..	270	209 764	26 623	6 420	2 073	9.0	5.0
45111	Sporting goods stores	127	86 868	10 712	2 616	904	13.2	5.1
451110	Sporting goods stores	127	86 868	10 712	2 616	904	13.2	5.1
4511101	General-line sporting goods stores	36	36 175	3 865	957	318	13.5	6.1
4511102	Specialty-line sporting goods stores	91	50 693	6 847	1 659	586	12.9	4.4
45112	Hobby, toy, & game stores	76	90 448	10 485	2 395	849	3.3	2.3
451120	Hobby, toy, & game stores	76	90 448	10 485	2 395	849	3.3	2.3
45113	Sewing, needlework, & piece goods stores	44	15 185	2 294	534	175	12.0	11.8
451130	Sewing, needlework, & piece goods stores	44	15 185	2 294	534	175	12.0	11.8
45114	Musical instrument & supplies stores	23	17 263	3 132	875	145	15.5	12.7
451140	Musical instrument & supplies stores	23	17 263	3 132	875	145	15.5	12.7

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA-NC MSA—Con.							
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores—Con.							
4512	Book, periodical, & music stores	144	119 747	12 815	3 036	1 303	4.1	4.3
45121	Book stores & news dealers	93	81 004	8 551	2 031	868	4.1	3.1
451211	Book stores	79	78 396	8 032	1 913	820	4.2	3.2
4512111	Book stores, general	44	43 848	4 767	1 156	422	5.7	2.0
4512112	Specialty book stores	24	12 449	1 616	386	267	6.2	13.2
4512113	College book stores	11	22 099	1 649	371	131	—	—
451212	News dealers & newsstands	14	2 608	519	118	48	1.3	1.2
45122	Prerecorded tape, compact disc, & record stores ...	51	38 743	4 264	1 005	435	4.3	6.8
451220	Prerecorded tape, compact disc, & record stores .	51	38 743	4 264	1 005	435	4.3	6.8
452	General merchandise stores	239	1 883 446	171 054	40 870	14 819	.3	5.0
4521	Department stores (incl leased depts) ##	71	1 174 998	N	N	N	—	7.5
45211	Department stores (incl leased depts) ##	71	1 174 998	N	N	N	—	7.5
4521	Department stores (excl leased depts)	71	1 155 210	114 498	28 098	9 968	—	7.6
45211	Department stores (excl leased depts)	71	1 155 210	114 498	28 098	9 968	—	7.6
452110	Department stores (excl leased depts)	71	1 155 210	114 498	28 098	9 968	—	7.6
4521101	Conventional department stores (excl leased depts)	18	204 001	21 666	5 468	2 077	—	11.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	38	640 900	59 039	14 488	5 452	—	8.5
4521103	National chain department stores (excl leased depts)	15	310 309	33 793	8 142	2 439	—	3.2
4529	Other general merchandise stores	168	728 236	56 556	12 772	4 851	.8	.8
45291	Warehouse clubs & superstores	11	D	D	D	h	D	D
452910	Warehouse clubs & superstores	11	D	D	D	h	D	D
45299	All other general merchandise stores	157	D	D	D	g	D	D
452990	All other general merchandise stores	157	D	D	D	g	D	D
4529901	Variety stores	126	D	D	D	g	D	D
4529902	Catalog showrooms	7	D	D	D	f	D	D
4529903	Miscellaneous general merchandise stores	24	D	D	D	c	D	D
453	Miscellaneous store retailers	731	356 067	58 802	13 496	4 808	13.3	9.9
4531	Florists	114	26 174	5 919	1 460	627	26.3	8.7
45311	Florists	114	26 174	5 919	1 460	627	26.3	8.7
453110	Florists	114	26 174	5 919	1 460	627	26.3	8.7
4532	Office supplies, stationery, & gift stores	301	194 020	28 410	6 398	2 212	10.8	8.8
45321	Office supplies & stationery stores	36	86 872	10 265	2 646	657	3.1	8.9
453210	Office supplies & stationery stores	36	86 872	10 265	2 646	657	3.1	8.9
4532101	Stationery stores	4	2 882	378	72	43	90.4	—
4532102	Office supplies stores	32	83 990	9 887	2 574	614	.1	9.3
45322	Gift, novelty, & souvenir stores	265	107 148	18 145	3 752	1 555	17.0	8.8
453220	Gift, novelty, & souvenir stores	265	107 148	18 145	3 752	1 555	17.0	8.8
4533	Used merchandise stores	112	34 304	10 314	2 417	897	15.1	7.9
45331	Used merchandise stores	112	34 304	10 314	2 417	897	15.1	7.9
453310	Used merchandise stores	112	34 304	10 314	2 417	897	15.1	7.9
4539	Other miscellaneous store retailers	204	101 569	14 159	3 221	1 072	14.2	13.0
45391	Pet & pet supplies stores	46	30 358	4 112	1 046	439	8.8	1.2
453910	Pet & pet supplies stores	46	30 358	4 112	1 046	439	8.8	1.2
45392	Art dealers	22	3 349	538	134	70	37.3	10.6
453920	Art dealers	22	3 349	538	134	70	37.3	10.6
45393	Manufactured (mobile) home dealers	10	15 866	2 073	494	60	7.8	5.4
453930	Manufactured (mobile) home dealers	10	15 866	2 073	494	60	7.8	5.4
45399	All other miscellaneous store retailers	126	51 996	7 436	1 547	503	17.8	22.3
454	Nonstore retailers	222	893 373	96 618	21 631	4 581	3.5	1.3
4541	Electronic shopping & mail-order houses	57	695 817	60 656	12 707	2 764	2.0	.2
45411	Electronic shopping & mail-order houses	57	695 817	60 656	12 707	2 764	2.0	.2
454110	Electronic shopping & mail-order houses	57	695 817	60 656	12 707	2 764	2.0	.2
4542	Vending machine operators	40	42 064	6 732	1 634	354	5.9	1.4
45421	Vending machine operators	40	42 064	6 732	1 634	354	5.9	1.4
454210	Vending machine operators	40	42 064	6 732	1 634	354	5.9	1.4
4543	Direct selling establishments	125	155 492	29 230	7 290	1 463	9.6	6.1
45431	Fuel dealers	51	84 144	15 274	3 753	590	7.3	7.3
454311	Heating oil dealers	35	61 976	11 448	2 811	443	7.2	7.5
454312	Liquefied petroleum gas (bottled gas) dealers ...	16	22 168	3 826	942	147	7.3	6.5
45439	Other direct selling establishments	74	71 348	13 956	3 537	873	12.5	4.8
454390	Other direct selling establishments	74	71 348	13 956	3 537	873	12.5	4.8

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND-PETERSBURG, VA MSA								
44-45	Retail trade	4 145	9 207 079	927 502	222 637	59 324	5.8	5.0
441	Motor vehicle & parts dealers	456	2 291 808	202 699	47 761	7 166	6.5	5.9
4411	Automobile dealers	185	1 879 751	139 136	32 493	4 515	6.8	6.6
44111	New car dealers	81	1 672 590	124 092	28 939	3 971	6.4	4.5
441110	New car dealers	81	1 672 590	124 092	28 939	3 971	6.4	4.5
44112	Used car dealers	104	207 161	15 044	3 554	544	9.7	23.2
441120	Used car dealers	104	207 161	15 044	3 554	544	9.7	23.2
4412	Other motor vehicle dealers	39	76 514	8 554	1 730	318	8.2	1.6
44121	Recreational vehicle dealers	7	21 579	2 219	539	74	6.3	4.7
441210	Recreational vehicle dealers	7	21 579	2 219	539	74	6.3	4.7
44122	Motorcycle, boat, & other motor vehicle dealers	32	54 935	6 335	1 191	244	9.0	.3
441221	Motorcycle dealers	12	21 958	2 504	517	114	8.0	—
441222	Boat dealers	16	29 863	3 580	623	119	10.6	—
441229	All other motor vehicle dealers	4	3 114	251	51	11	—	5.0
4413	Automotive parts, accessories, & tire stores	232	335 543	55 009	13 538	2 333	4.5	3.3
44131	Automotive parts & accessories stores	164	237 784	35 843	9 025	1 648	3.7	2.1
441310	Automotive parts & accessories stores	164	237 784	35 843	9 025	1 648	3.7	2.1
44132	Tire dealers	68	97 759	19 166	4 513	685	6.4	6.3
441320	Tire dealers	68	97 759	19 166	4 513	685	6.4	6.3
442	Furniture & home furnishings stores	254	296 001	41 590	9 793	2 143	7.2	7.6
4421	Furniture stores	123	188 847	25 203	6 075	1 247	4.4	10.0
44211	Furniture stores	123	188 847	25 203	6 075	1 247	4.4	10.0
442110	Furniture stores	123	188 847	25 203	6 075	1 247	4.4	10.0
4422	Home furnishings stores	131	107 154	16 387	3 718	896	12.2	3.5
44221	Floor covering stores	53	62 456	9 800	2 227	411	11.5	3.6
442210	Floor covering stores	53	62 456	9 800	2 227	411	11.5	3.6
44229	Other home furnishings stores	78	44 698	6 587	1 491	485	13.3	3.3
442299	All other home furnishings stores	69	39 603	5 865	1 333	436	11.2	3.7
443	Electronics & appliance stores	148	222 272	24 390	5 814	1 258	6.1	4.6
4431	Electronics & appliance stores	148	222 272	24 390	5 814	1 258	6.1	4.6
44311	Appliance, television, & other electronics stores	94	136 825	16 187	3 987	869	7.3	4.3
443111	Household appliance stores	28	24 212	3 778	852	167	18.4	6.5
443112	Radio, television, & other electronics stores	66	112 613	12 409	3 135	702	5.0	3.8
44312	Computer & software stores	40	78 937	7 174	1 593	323	4.2	5.5
443120	Computer & software stores	40	78 937	7 174	1 593	323	4.2	5.5
44313	Camera & photographic supplies stores	14	6 510	1 029	234	66	2.7	1.9
443130	Camera & photographic supplies stores	14	6 510	1 029	234	66	2.7	1.9
444	Building material & garden equipment & supplies dealers	313	896 744	97 377	23 589	4 270	2.6	2.9
4441	Building material & supplies dealers	264	801 590	85 838	21 013	3 716	2.4	1.6
44411	Home centers	17	D	D	D	g	D	D
444110	Home centers	17	D	D	D	g	D	D
44412	Paint & wallpaper stores	42	D	D	D	c	D	D
444120	Paint & wallpaper stores	42	D	D	D	c	D	D
44413	Hardware stores	47	39 449	5 590	1 305	394	12.1	2.6
444130	Hardware stores	47	39 449	5 590	1 305	394	12.1	2.6
44419	Other building material dealers	158	491 603	57 527	13 770	1 856	2.1	2.1
444190	Other building material dealers	158	491 603	57 527	13 770	1 856	2.1	2.1
4442	Lawn & garden equipment & supplies stores	49	95 154	11 539	2 576	554	3.8	14.1
44421	Outdoor power equipment stores	17	50 642	6 276	1 352	226	3.2	.6
444210	Outdoor power equipment stores	17	50 642	6 276	1 352	226	3.2	.6
44422	Nursery & garden centers	32	44 512	5 263	1 224	328	4.6	29.5
444220	Nursery & garden centers	32	44 512	5 263	1 224	328	4.6	29.5
445	Food & beverage stores	487	1 475 254	143 990	35 710	12 638	6.3	3.7
4451	Grocery stores	370	1 396 552	135 568	33 770	11 967	6.2	3.5
44511	Supermarkets & other grocery (except convenience) stores	237	1 321 125	128 060	31 514	11 142	5.4	3.0
445110	Supermarkets & other grocery (except convenience) stores	237	1 321 125	128 060	31 514	11 142	5.4	3.0
44512	Convenience stores	133	75 427	7 508	2 256	825	20.8	12.4
445120	Convenience stores	133	75 427	7 508	2 256	825	20.8	12.4
4452	Specialty food stores	69	26 235	4 388	1 005	369	13.4	21.0
4453	Beer, wine, & liquor stores	48	52 467	4 034	935	302	4.3	.6
44531	Beer, wine, & liquor stores	48	52 467	4 034	935	302	4.3	.6
445310	Beer, wine, & liquor stores	48	52 467	4 034	935	302	4.3	.6
446	Health & personal care stores	348	460 219	64 648	15 184	4 082	9.1	5.1
4461	Health & personal care stores	348	460 219	64 648	15 184	4 082	9.1	5.1
44611	Pharmacies & drug stores	191	376 962	48 703	11 388	3 208	8.5	4.1
446110	Pharmacies & drug stores	191	376 962	48 703	11 388	3 208	8.5	4.1
4461101	Pharmacies & drug stores	186	374 658	48 372	11 302	3 175	8.5	4.1
4461102	Proprietary drug stores	5	2 304	331	86	33	11.2	—
44612	Cosmetics, beauty supplies, & perfume stores	42	22 049	3 227	787	252	5.0	2.5
446120	Cosmetics, beauty supplies, & perfume stores	42	22 049	3 227	787	252	5.0	2.5
44613	Optical goods stores	64	24 587	5 121	1 175	286	17.1	10.2
446130	Optical goods stores	64	24 587	5 121	1 175	286	17.1	10.2
44619	Other health & personal care stores	51	36 621	7 597	1 834	336	12.2	14.4
446191	Food (health) supplement stores	21	7 799	1 157	256	134	18.5	30.7
446199	All other health & personal care stores	30	28 822	6 440	1 578	202	10.5	10.0

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND-PETERSBURG, VA MSA—Con.								
44-45 Retail trade—Con.								
447	Gasoline stations	499	794 665	53 851	13 434	4 100	10.4	5.3
4471	Gasoline stations	499	794 665	53 851	13 434	4 100	10.4	5.3
447111	Gasoline stations with convenience stores	342	570 391	35 376	9 065	2 951	7.5	5.7
447110	Gasoline stations with convenience stores	342	570 391	35 376	9 065	2 951	7.5	5.7
44719	Other gasoline stations	157	224 274	18 475	4 369	1 149	18.0	4.5
447190	Other gasoline stations	157	224 274	18 475	4 369	1 149	18.0	4.5
448	Clothing & clothing accessories stores	635	521 163	65 198	15 401	5 477	7.2	9.7
4481	Clothing stores	392	362 633	42 951	10 141	3 874	6.8	11.3
44811	Men's clothing stores	77	82 171	10 091	2 543	722	6.7	32.2
448110	Men's clothing stores	77	82 171	10 091	2 543	722	6.7	32.2
44812	Women's clothing stores	169	112 685	14 790	3 329	1 364	9.6	2.8
448120	Women's clothing stores	169	112 685	14 790	3 329	1 364	9.6	2.8
44813	Children's & infants' clothing stores	26	23 355	2 291	545	259	4.4	.3
448130	Children's & infants' clothing stores	26	23 355	2 291	545	259	4.4	.3
44814	Family clothing stores	56	107 081	10 776	2 551	1 132	2.4	9.8
448140	Family clothing stores	56	107 081	10 776	2 551	1 132	2.4	9.8
44815	Clothing accessories stores	20	3 681	651	167	63	3.9	18.4
448150	Clothing accessories stores	20	3 681	651	167	63	3.9	18.4
44819	Other clothing stores	44	33 660	4 352	1 006	334	13.8	.3
448190	Other clothing stores	44	33 660	4 352	1 006	334	13.8	.3
4482	Shoe stores	123	81 647	9 777	2 313	844	1.4	3.8
44821	Shoe stores	123	81 647	9 777	2 313	844	1.4	3.8
448210	Shoe stores	123	81 647	9 777	2 313	844	1.4	3.8
4482101	Men's shoe stores	6	D	D	D	b	D	D
4482102	Women's shoe stores	18	8 764	1 143	279	114	2.5	11.6
4482103	Children's & juveniles' shoe stores	7	D	D	D	b	D	D
4482104	Family shoe stores	72	44 742	5 830	1 339	481	1.0	4.3
4482105	Athletic footwear stores	20	22 976	2 000	491	183	2.2	—
4483	Jewelry, luggage, & leather goods stores	120	76 883	12 470	2 947	759	15.5	8.7
44831	Jewelry stores	115	74 859	12 123	2 859	725	15.9	8.9
448310	Jewelry stores	115	74 859	12 123	2 859	725	15.9	8.9
44832	Luggage & leather goods stores	5	2 024	347	88	34	—	—
448320	Luggage & leather goods stores	5	2 024	347	88	34	—	—
451	Sporting goods, hobby, book, & music stores	262	237 057	28 948	6 768	2 321	4.4	3.3
4511	Sporting goods, hobby, & musical instrument stores ..	169	152 744	19 408	4 487	1 514	5.3	3.9
45111	Sporting goods stores	72	61 026	7 699	1 879	523	8.6	6.8
451110	Sporting goods stores	72	61 026	7 699	1 879	523	8.6	6.8
4511101	General-line sporting goods stores	20	20 181	2 167	544	199	13.9	2.4
4511102	Specialty-line sporting goods stores	52	40 845	5 532	1 335	324	6.0	8.9
45112	Hobby, toy, & game stores	48	68 700	7 917	1 656	740	1.9	.6
451120	Hobby, toy, & game stores	48	68 700	7 917	1 656	740	1.9	.6
45113	Sewing, needlework, & piece goods stores	30	11 157	1 475	408	147	6.3	7.0
451130	Sewing, needlework, & piece goods stores	30	11 157	1 475	408	147	6.3	7.0
45114	Musical instrument & supplies stores	19	11 861	2 317	544	104	7.4	5.8
451140	Musical instrument & supplies stores	19	11 861	2 317	544	104	7.4	5.8
4512	Book, periodical, & music stores	93	84 313	9 540	2 281	807	2.8	2.2
45121	Book stores & news dealers	60	52 225	5 953	1 407	492	4.3	2.1
451211	Book stores	58	D	D	D	e	D	D
4512111	Book stores, general	33	31 991	3 559	826	304	3.5	1.2
4512112	Specialty book stores	13	D	D	D	c	D	D
4512113	College book stores	12	12 963	1 131	266	80	.8	5.5
45122	Prerecorded tape, compact disc, & record stores ...	33	32 088	3 587	874	315	.5	2.3
451220	Prerecorded tape, compact disc, & record stores ...	33	32 088	3 587	874	315	.5	2.3
452	General merchandise stores	141	1 401 830	126 554	30 009	11 316	.1	2.2
4521	Department stores (incl leased depts) ##	44	798 928	N	N	N	—	3.8
45211	Department stores (incl leased depts) ##	44	798 928	N	N	N	—	3.8
4521	Department stores (excl leased depts)	44	786 471	78 330	18 419	7 336	—	3.8
45211	Department stores (excl leased depts)	44	786 471	78 330	18 419	7 336	—	3.8
452110	Department stores (excl leased depts)	44	786 471	78 330	18 419	7 336	—	3.8
4521101	Conventional department stores (excl leased depts)	14	D	D	D	g	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	21	376 368	34 045	7 867	3 219	—	6.1
4521103	National chain department stores (excl leased depts)	9	D	D	D	g	D	D
4529	Other general merchandise stores	97	615 359	48 224	11 590	3 980	.2	.1
45291	Warehouse clubs & superstores	10	D	D	D	h	D	D
452910	Warehouse clubs & superstores	10	D	D	D	h	D	D
45299	All other general merchandise stores	87	D	D	D	g	D	D
452990	All other general merchandise stores	87	D	D	D	g	D	D
4529901	Variety stores	68	D	D	D	f	D	D
4529902	Catalog showrooms	6	D	D	D	e	D	D
4529903	Miscellaneous general merchandise stores	13	6 594	1 206	281	84	16.1	6.1

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—		
							From administrative records ¹	Estimated ²	
RICHMOND-PETERSBURG, VA MSA—Con.									
44-45	Retail trade—Con.								
453	Miscellaneous store retailers	434	240 412	35 218	8 690	2 801	11.9	14.9	
4531	Florists	83	28 866	7 581	1 781	619	13.3	32.3	
45311	Florists	83	28 866	7 581	1 781	619	13.3	32.3	
453110	Florists	83	28 866	7 581	1 781	619	13.3	32.3	
4532	Office supplies, stationery, & gift stores	152	105 999	11 134	2 710	1 035	9.3	19.6	
45321	Office supplies & stationery stores	32	65 379	5 433	1 453	395	3.2	26.7	
453210	Office supplies & stationery stores	32	65 379	5 433	1 453	395	3.2	26.7	
4532101	Stationery stores	7	3 928	619	125	56	18.7	22.5	
4532102	Office supplies stores	25	61 451	4 814	1 328	339	2.2	27.0	
45322	Gift, novelty, & souvenir stores	120	40 620	5 701	1 257	640	19.1	8.2	
453220	Gift, novelty, & souvenir stores	120	40 620	5 701	1 257	640	19.1	8.2	
4533	Used merchandise stores	71	26 631	5 680	1 661	459	13.6	9.8	
45331	Used merchandise stores	71	26 631	5 680	1 661	459	13.6	9.8	
453310	Used merchandise stores	71	26 631	5 680	1 661	459	13.6	9.8	
4539	Other miscellaneous store retailers	128	78 916	10 823	2 538	688	14.3	3.8	
45391	Pet & pet supplies stores	38	22 105	3 272	780	264	10.8	6.6	
453910	Pet & pet supplies stores	38	22 105	3 272	780	264	10.8	6.6	
45392	Art dealers	13	3 173	729	218	32	6.1	13.8	
453920	Art dealers	13	3 173	729	218	32	6.1	13.8	
45393	Manufactured (mobile) home dealers	11	19 968	1 970	488	63	—	—	
453930	Manufactured (mobile) home dealers	11	19 968	1 970	488	63	—	—	
45399	All other miscellaneous store retailers	66	33 670	4 852	1 052	329	25.8	3.2	
454	Nonstore retailers	168	369 654	43 039	10 484	1 752	9.3	4.1	
4541	Electronic shopping & mail-order houses	36	132 143	7 993	2 122	361	5.1	2.6	
45411	Electronic shopping & mail-order houses	36	132 143	7 993	2 122	361	5.1	2.6	
454110	Electronic shopping & mail-order houses	36	132 143	7 993	2 122	361	5.1	2.6	
4542	Vending machine operators	28	35 806	6 529	1 499	316	27.1	3.0	
45421	Vending machine operators	28	35 806	6 529	1 499	316	27.1	3.0	
454210	Vending machine operators	28	35 806	6 529	1 499	316	27.1	3.0	
4543	Direct selling establishments	104	201 705	28 517	6 863	1 075	8.9	5.3	
45431	Fuel dealers	48	127 625	14 956	3 819	568	9.3	3.3	
454311	Heating oil dealers	33	97 974	9 725	2 520	392	10.2	2.9	
454312	Liquefied petroleum gas (bottled gas) dealers	13	D	D	D	c	D	D	
454319	Other fuel dealers	2	D	D	D	a	D	D	
45439	Other direct selling establishments	56	74 080	13 561	3 044	507	8.3	8.9	
454390	Other direct selling establishments	56	74 080	13 561	3 044	507	8.3	8.9	
ROANOKE, VA MSA									
44-45	Retail trade	1 249	2 888 299	295 747	73 031	18 869	5.2	5.2	
441	Motor vehicle & parts dealers	140	634 680	56 752	13 741	2 085	7.0	1.4	
4411	Automobile dealers	63	523 123	40 110	9 589	1 276	8.4	.4	
44111	New car dealers	29	504 385	38 701	9 238	1 194	7.4	.3	
441110	New car dealers	29	504 385	38 701	9 238	1 194	7.4	.3	
4412	Other motor vehicle dealers	9	16 255	1 649	389	87	—	8.5	
44122	Motorcycle, boat, & other motor vehicle dealers	8	D	D	D	b	D	D	
441221	Motorcycle dealers	5	8 821	1 024	246	56	—	15.0	
4413	Automotive parts, accessories, & tire stores	68	95 302	14 993	3 763	722	.3	5.8	
44131	Automotive parts & accessories stores	54	61 358	10 215	2 543	551	.5	1.9	
441310	Automotive parts & accessories stores	54	61 358	10 215	2 543	551	.5	1.9	
44132	Tire dealers	14	33 944	4 778	1 220	171	—	13.0	
441320	Tire dealers	14	33 944	4 778	1 220	171	—	13.0	
442	Furniture & home furnishings stores	74	86 207	11 749	3 211	609	7.8	5.1	
4421	Furniture stores	31	50 106	6 223	1 636	323	8.3	4.0	
44211	Furniture stores	31	50 106	6 223	1 636	323	8.3	4.0	
442110	Furniture stores	31	50 106	6 223	1 636	323	8.3	4.0	
4422	Home furnishings stores	43	36 101	5 526	1 575	286	7.2	6.7	
44221	Floor covering stores	20	22 207	3 815	1 234	139	7.5	4.4	
442210	Floor covering stores	20	22 207	3 815	1 234	139	7.5	4.4	
44229	Other home furnishings stores	23	13 894	1 711	341	147	6.7	10.3	
442299	All other home furnishings stores	22	D	D	D	c	D	D	
443	Electronics & appliance stores	48	50 926	6 485	1 408	342	6.4	6.4	
4431	Electronics & appliance stores	48	50 926	6 485	1 408	342	6.4	6.4	
44311	Appliance, television, & other electronics stores	34	41 637	4 980	1 122	272	4.7	7.4	
443112	Radio, television, & other electronics stores	19	32 669	3 643	836	212	1.0	9.3	
44312	Computer & software stores	9	D	D	D	b	D	D	
443120	Computer & software stores	9	D	D	D	b	D	D	
44313	Camera & photographic supplies stores	5	D	D	D	b	D	D	
443130	Camera & photographic supplies stores	5	D	D	D	b	D	D	
444	Building material & garden equipment & supplies dealers	101	262 572	25 992	6 141	1 248	2.9	5.7	
4441	Building material & supplies dealers	84	250 242	24 300	5 791	1 154	2.9	5.3	
44411	Home centers	5	D	D	D	e	D	D	
444110	Home centers	5	D	D	D	e	D	D	
44419	Other building material dealers	59	153 117	15 605	3 577	575	4.4	1.5	
444190	Other building material dealers	59	153 117	15 605	3 577	575	4.4	1.5	
4442	Lawn & garden equipment & supplies stores	17	12 330	1 692	350	94	2.3	15.2	

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA MSA—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	111	378 273	35 214	8 499	2 921	3.1	.7
4451	Grocery stores	87	363 168	33 919	8 188	2 804	3.0	.7
44511	Supermarkets & other grocery (except convenience) stores	64	353 835	33 080	7 970	2 727	2.2	.7
445110	Supermarkets & other grocery (except convenience) stores	64	353 835	33 080	7 970	2 727	2.2	.7
4452	Specialty food stores	13	D	D	D	b	D	D
446	Health & personal care stores	96	121 061	17 049	4 159	942	16.5	7.4
4461	Health & personal care stores	96	121 061	17 049	4 159	942	16.5	7.4
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	9	3 472	412	104	50	6.5	—
446120	Cosmetics, beauty supplies, & perfume stores	9	3 472	412	104	50	6.5	—
44619	Other health & personal care stores	16	16 163	4 585	982	159	10.4	16.9
446199	All other health & personal care stores	10	13 952	4 211	892	118	12.1	12.6
447	Gasoline stations	153	226 274	15 785	3 881	1 300	8.5	5.9
4471	Gasoline stations	153	226 274	15 785	3 881	1 300	8.5	5.9
44711	Gasoline stations with convenience stores	113	147 531	10 089	2 568	885	8.8	7.3
447110	Gasoline stations with convenience stores	113	147 531	10 089	2 568	885	8.8	7.3
44719	Other gasoline stations	40	78 743	5 696	1 313	415	7.7	3.2
447190	Other gasoline stations	40	78 743	5 696	1 313	415	7.7	3.2
448	Clothing & clothing accessories stores	186	139 602	18 839	4 314	1 571	7.2	4.0
4481	Clothing stores	117	97 015	10 883	2 537	1 079	7.7	4.5
44813	Children's & infants' clothing stores	7	6 175	631	137	54	6.9	—
448130	Children's & infants' clothing stores	7	6 175	631	137	54	6.9	—
44819	Other clothing stores	15	10 091	1 027	224	98	29.3	2.0
448190	Other clothing stores	15	10 091	1 027	224	98	29.3	2.0
4482105	Athletic footwear stores	8	7 030	751	172	89	—	—
4483	Jewelry, luggage, & leather goods stores	30	20 722	5 369	1 169	224	6.1	5.6
44831	Jewelry stores	30	20 722	5 369	1 169	224	6.1	5.6
448310	Jewelry stores	30	20 722	5 369	1 169	224	6.1	5.6
451	Sporting goods, hobby, book, & music stores	83	62 861	7 925	1 789	662	6.3	.8
4511	Sporting goods, hobby, & musical instrument stores	51	40 877	5 531	1 216	440	7.7	1.2
4511101	General-line sporting goods stores	4	D	D	D	c	D	D
45112	Hobby, toy, & game stores	16	17 300	1 788	357	160	3.8	—
451120	Hobby, toy, & game stores	16	17 300	1 788	357	160	3.8	—
4512	Book, periodical, & music stores	32	21 984	2 394	573	222	3.6	.2
45121	Book stores & news dealers	20	13 079	1 564	373	138	2.8	.3
451211	Book stores	19	D	D	D	c	D	D
4512111	Book stores, general	14	10 599	1 237	279	104	3.4	—
4512112	Specialty book stores	3	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores	12	8 905	830	200	84	4.9	—
451220	Prerecorded tape, compact disc, & record stores	12	8 905	830	200	84	4.9	—
452	General merchandise stores	43	408 027	37 966	9 397	3 240	.2	5.7
4521103	National chain department stores (excl leased depts)	4	D	D	D	f	D	D
4529	Other general merchandise stores	30	194 257	15 484	3 896	1 338	.4	—
45299	All other general merchandise stores	27	D	D	D	e	D	D
452990	All other general merchandise stores	27	D	D	D	e	D	D
4529901	Variety stores	19	D	D	D	c	D	D
4529903	Miscellaneous general merchandise stores	7	D	D	D	c	D	D
453	Miscellaneous store retailers	146	81 993	12 256	2 727	964	9.9	4.5
4531	Florists	29	10 594	2 382	617	214	9.3	5.2
45311	Florists	29	10 594	2 382	617	214	9.3	5.2
453110	Florists	29	10 594	2 382	617	214	9.3	5.2
4532	Office supplies, stationery, & gift stores	51	36 799	4 426	1 013	376	8.2	1.9
45321	Office supplies & stationery stores	6	20 874	1 583	409	118	1.6	1.6
453210	Office supplies & stationery stores	6	20 874	1 583	409	118	1.6	1.6
4532101	Stationery stores	3	894	218	53	15	D	36.9
4532102	Office supplies stores	3	19 980	1 365	356	103	—	—
45322	Gift, novelty, & souvenir stores	45	15 925	2 843	604	258	16.9	2.3
453220	Gift, novelty, & souvenir stores	45	15 925	2 843	604	258	16.9	2.3
4533	Used merchandise stores	25	7 019	1 613	315	147	2.3	22.6
45331	Used merchandise stores	25	7 019	1 613	315	147	2.3	22.6
453310	Used merchandise stores	25	7 019	1 613	315	147	2.3	22.6
4539	Other miscellaneous store retailers	41	27 581	3 835	782	227	14.4	3.0
45393	Manufactured (mobile) home dealers	6	11 005	1 176	240	34	.4	—
453930	Manufactured (mobile) home dealers	6	11 005	1 176	240	34	.4	—
45399	All other miscellaneous store retailers	25	12 600	1 956	420	146	24.4	6.5

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA MSA—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	68	435 823	49 735	13 764	2 985	3.2	13.5
4541	Electronic shopping & mail-order houses	21	363 236	43 988	12 464	2 672	3.1	16.0
45411	Electronic shopping & mail-order houses	21	363 236	43 988	12 464	2 672	3.1	16.0
454110	Electronic shopping & mail-order houses	21	363 236	43 988	12 464	2 672	3.1	16.0
4542	Vending machine operators	10	17 914	1 874	409	99	6.8	—
45421	Vending machine operators	10	17 914	1 874	409	99	6.8	—
454210	Vending machine operators	10	17 914	1 874	409	99	6.8	—
4543	Direct selling establishments	37	54 673	3 873	891	214	2.3	1.3
45431	Fuel dealers	7	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	b	D	D
45439	Other direct selling establishments	30	D	D	D	c	D	D
454390	Other direct selling establishments	30	D	D	D	c	D	D
WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA								
44-45	Retail trade	27 318	66 662 563	7 050 373	1 635 880	383 694	6.9	5.9
441	Motor vehicle & parts dealers	2 224	16 838 408	1 440 367	334 635	45 340	7.4	4.6
4411	Automobile dealers	861	15 007 465	1 145 450	267 000	33 030	7.4	3.7
44111	New car dealers	506	14 318 181	1 104 741	258 825	31 645	6.8	3.4
441110	New car dealers	506	14 318 181	1 104 741	258 825	31 645	6.8	3.4
44112	Used car dealers	355	689 284	40 709	8 175	1 385	19.9	9.7
441120	Used car dealers	355	689 284	40 709	8 175	1 385	19.9	9.7
4412	Other motor vehicle dealers	222	D	D	D	g	D	D
44121	Recreational vehicle dealers	26	D	D	D	e	D	D
441210	Recreational vehicle dealers	26	D	D	D	e	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ...	196	D	D	D	g	D	D
441221	Motorcycle dealers	56	D	D	D	f	D	D
441222	Boat dealers	118	D	D	D	f	D	D
441229	All other motor vehicle dealers	22	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	1 141	D	D	D	j	D	D
44131	Automotive parts & accessories stores	814	873 894	150 732	35 915	7 239	4.4	12.2
441310	Automotive parts & accessories stores	814	873 894	150 732	35 915	7 239	4.4	12.2
44132	Tire dealers	327	D	D	D	h	D	D
441320	Tire dealers	327	D	D	D	h	D	D
442	Furniture & home furnishings stores	1 782	2 276 026	309 040	72 953	14 642	9.1	7.2
4421	Furniture stores	710	1 212 891	158 575	37 307	6 810	5.6	8.5
44211	Furniture stores	710	1 212 891	158 575	37 307	6 810	5.6	8.5
442110	Furniture stores	710	1 212 891	158 575	37 307	6 810	5.6	8.5
4422	Home furnishings stores	1 072	1 063 135	150 465	35 646	7 832	13.1	5.7
44221	Floor covering stores	487	531 595	79 296	18 247	2 706	18.1	6.0
442210	Floor covering stores	487	531 595	79 296	18 247	2 706	18.1	6.0
44229	Other home furnishings stores	585	531 540	71 169	17 399	5 126	8.1	5.3
442291	Window treatment stores	47	D	D	D	c	D	D
442299	All other home furnishings stores	538	D	D	D	h	D	D
443	Electronics & appliance stores	1 185	2 662 311	272 919	65 738	12 768	8.4	8.7
4431	Electronics & appliance stores	1 185	2 662 311	272 919	65 738	12 768	8.4	8.7
44311	Appliance, television, & other electronics stores ...	721	1 427 639	151 661	37 062	8 144	5.8	6.6
443111	Household appliance stores	193	D	D	D	g	D	D
443112	Radio, television, & other electronics stores ...	528	D	D	D	i	D	D
44312	Computer & software stores	358	1 132 779	107 206	25 460	3 778	11.8	11.3
443120	Computer & software stores	358	1 132 779	107 206	25 460	3 778	11.8	11.3
44313	Camera & photographic supplies stores	106	101 893	14 052	3 216	846	7.5	8.6
443130	Camera & photographic supplies stores	106	101 893	14 052	3 216	846	7.5	8.6
444	Building material & garden equipment & supplies dealers	1 701	5 737 026	647 002	145 586	28 505	2.5	3.1
4441	Building material & supplies dealers	1 355	D	D	D	j	D	D
44411	Home centers	98	D	D	D	j	D	D
444110	Home centers	98	D	D	D	j	D	D
44412	Paint & wallpaper stores	192	D	D	D	f	D	D
444120	Paint & wallpaper stores	192	D	D	D	f	D	D
44413	Hardware stores	216	D	D	D	g	D	D
444130	Hardware stores	216	D	D	D	g	D	D
44419	Other building material dealers	849	3 223 672	364 486	85 052	11 035	1.8	3.0
444190	Other building material dealers	849	3 223 672	364 486	85 052	11 035	1.8	3.0
4442	Lawn & garden equipment & supplies stores	346	D	D	D	h	D	D
44421	Outdoor power equipment stores	73	D	D	D	f	D	D
444210	Outdoor power equipment stores	73	D	D	D	f	D	D
44422	Nursery & garden centers	273	431 130	59 762	12 091	3 332	5.2	4.3
444220	Nursery & garden centers	273	431 130	59 762	12 091	3 332	5.2	4.3

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	4 454	12 794 491	1 503 932	348 290	82 788	5.3	5.2
4451	Grocery stores	2 636	11 428 921	1 357 501	314 251	72 071	3.4	4.8
44511	Supermarkets & other grocery (except convenience) stores	1 651	10 627 778	1 268 595	289 942	63 511	2.9	4.2
445110	Supermarkets & other grocery (except convenience) stores	1 651	10 627 778	1 268 595	289 942	63 511	2.9	4.2
44512	Convenience stores	985	801 143	88 906	24 309	8 560	10.4	12.3
445120	Convenience stores	985	801 143	88 906	24 309	8 560	10.4	12.3
4452	Specialty food stores	609	D	D	D	h	D	D
4453	Beer, wine, & liquor stores	1 209	D	D	D	i	D	D
44531	Beer, wine, & liquor stores	1 209	D	D	D	i	D	D
445310	Beer, wine, & liquor stores	1 209	D	D	D	i	D	D
446	Health & personal care stores	2 193	3 184 053	435 938	90 728	24 995	8.4	6.9
4461	Health & personal care stores	2 193	3 184 053	435 938	90 728	24 995	8.4	6.9
44611	Pharmacies & drug stores	991	D	D	D	j	D	D
446110	Pharmacies & drug stores	991	D	D	D	j	D	D
4461101	Pharmacies & drug stores	947	D	D	D	j	D	D
4461102	Proprietary stores	44	D	D	D	e	D	D
44612	Cosmetics, beauty supplies, & perfume stores	303	D	D	D	g	D	D
446120	Cosmetics, beauty supplies, & perfume stores	303	D	D	D	g	D	D
44613	Optical goods stores	569	261 656	59 443	12 447	2 527	13.4	14.0
446130	Optical goods stores	569	261 656	59 443	12 447	2 527	13.4	14.0
44619	Other health & personal care stores	330	D	D	D	g	D	D
446191	Food (health) supplement stores	190	D	D	D	g	D	D
446199	All other health & personal care stores	140	D	D	D	f	D	D
447	Gasoline stations	2 332	4 539 663	294 175	70 432	19 394	19.2	12.1
4471	Gasoline stations	2 332	4 539 663	294 175	70 432	19 394	19.2	12.1
44711	Gasoline stations with convenience stores	826	1 707 110	99 785	24 194	7 680	10.5	9.7
447110	Gasoline stations with convenience stores	826	1 707 110	99 785	24 194	7 680	10.5	9.7
44719	Other gasoline stations	1 506	2 832 553	194 390	46 238	11 714	24.4	13.6
447190	Other gasoline stations	1 506	2 832 553	194 390	46 238	11 714	24.4	13.6
448	Clothing & clothing accessories stores	4 423	4 675 078	580 199	141 345	44 651	6.2	11.1
4481	Clothing stores	2 645	3 376 331	407 700	100 693	33 624	5.1	12.4
44811	Men's clothing stores	415	434 016	52 287	13 286	3 611	7.4	29.4
448110	Men's clothing stores	415	434 016	52 287	13 286	3 611	7.4	29.4
44812	Women's clothing stores	1 068	874 144	111 151	26 480	9 822	7.1	15.1
448120	Women's clothing stores	1 068	874 144	111 151	26 480	9 822	7.1	15.1
44813	Children's & infants' clothing stores	158	D	D	D	g	D	D
448130	Children's & infants' clothing stores	158	D	D	D	g	D	D
44814	Family clothing stores	522	1 585 565	185 132	46 639	15 128	2.3	6.3
448140	Family clothing stores	522	1 585 565	185 132	46 639	15 128	2.3	6.3
44815	Clothing accessories stores	196	D	D	D	f	D	D
448150	Clothing accessories stores	196	D	D	D	f	D	D
44819	Other clothing stores	286	D	D	D	g	D	D
448190	Other clothing stores	286	D	D	D	g	D	D
4482	Shoe stores	935	D	D	D	i	D	D
44821	Shoe stores	935	D	D	D	i	D	D
448210	Shoe stores	935	D	D	D	i	D	D
4482101	Men's shoe stores	85	D	D	D	e	D	D
4482102	Women's shoe stores	124	D	D	D	f	D	D
4482103	Children's & juveniles' shoe stores	54	D	D	D	e	D	D
4482104	Family shoe stores	443	293 278	32 507	7 493	2 508	4.1	6.7
4482105	Athletic footwear stores	229	D	D	D	g	D	D
4483	Jewelry, luggage, & leather goods stores	843	D	D	D	i	D	D
44831	Jewelry stores	764	D	D	D	h	D	D
448310	Jewelry stores	764	D	D	D	h	D	D
44832	Luggage & leather goods stores	79	D	D	D	e	D	D
448320	Luggage & leather goods stores	79	D	D	D	e	D	D
451	Sporting goods, hobby, book, & music stores	1 947	2 178 052	252 320	58 345	18 930	8.8	8.4
4511	Sporting goods, hobby, & musical instrument stores ..	1 221	1 414 337	167 620	38 411	12 445	11.1	9.8
45111	Sporting goods stores	582	583 763	73 504	16 479	5 342	10.9	18.3
451110	Sporting goods stores	582	583 763	73 504	16 479	5 342	10.9	18.3
4511101	General-line sporting goods stores	179	D	D	D	g	D	D
4511102	Specialty-line sporting goods stores	403	D	D	D	h	D	D
45112	Hobby, toy, & game stores	358	563 194	53 870	12 149	4 664	4.6	3.2
451120	Hobby, toy, & game stores	358	563 194	53 870	12 149	4 664	4.6	3.2
45113	Sewing, needlework, & piece goods stores	169	D	D	D	g	D	D
451130	Sewing, needlework, & piece goods stores	169	D	D	D	g	D	D
45114	Musical instrument & supplies stores	112	D	D	D	f	D	D
451140	Musical instrument & supplies stores	112	D	D	D	f	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores—Con.							
4512	Book, periodical, & music stores	726	763 715	84 700	19 934	6 485	4.5	6.0
45121	Book stores & news dealers	465	D	D	D	h	D	D
451211	Book stores	378	D	D	D	h	D	D
4512111	Book stores, general	248	D	D	D	h	D	D
4512112	Specialty book stores	83	D	D	D	e	D	D
4512113	College book stores	47	D	D	D	f	D	D
451212	News dealers & newsstands	87	D	D	D	e	D	D
45122	Prerecorded tape, compact disc, & record stores ...	261	D	D	D	g	D	D
451220	Prerecorded tape, compact disc, & record stores .	261	D	D	D	g	D	D
452	General merchandise stores	730	8 106 328	765 932	180 595	59 888	.3	.9
4521	Department stores (incl leased depts) ##	269	6 113 069	N	N	N	—	.6
45211	Department stores (incl leased depts) ##	269	6 113 069	N	N	N	—	.6
4521	Department stores (excl leased depts)	269	6 007 256	625 569	145 562	49 165	—	.7
45211	Department stores (excl leased depts)	269	6 007 256	625 569	145 562	49 165	—	.7
452110	Department stores (excl leased depts)	269	6 007 256	625 569	145 562	49 165	—	.7
4521101	Conventional department stores (excl leased depts)	48	D	D	D	j	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	152	D	D	D	j	D	D
4521103	National chain department stores (excl leased depts)	69	D	D	D	j	D	D
4529	Other general merchandise stores	461	2 099 072	140 363	35 033	10 723	1.2	1.5
45291	Warehouse clubs & superstores	33	D	D	D	h	D	D
452910	Warehouse clubs & superstores	33	D	D	D	h	D	D
45299	All other general merchandise stores	428	D	D	D	i	D	D
452990	All other general merchandise stores	428	D	D	D	i	D	D
4529901	Variety stores	263	D	D	D	g	D	D
4529902	Catalog showrooms	27	D	D	D	h	D	D
4529903	Miscellaneous general merchandise stores	138	D	D	D	f	D	D
453	Miscellaneous store retailers	3 230	1 970 000	294 988	67 935	22 379	14.2	9.3
4531	Florists	617	206 442	51 658	12 622	3 830	19.5	12.4
45311	Florists	617	206 442	51 658	12 622	3 830	19.5	12.4
453110	Florists	617	206 442	51 658	12 622	3 830	19.5	12.4
4532	Office supplies, stationery, & gift stores	1 106	917 423	104 753	24 047	8 788	11.3	7.1
45321	Office supplies & stationery stores	182	D	D	D	h	D	D
453210	Office supplies & stationery stores	182	D	D	D	h	D	D
4532101	Stationery stores	25	D	D	D	c	D	D
4532102	Office supplies stores	157	D	D	D	g	D	D
45322	Gift, novelty, & souvenir stores	924	D	D	D	i	D	D
453220	Gift, novelty, & souvenir stores	924	D	D	D	i	D	D
4533	Used merchandise stores	493	195 939	41 816	9 604	3 496	21.6	17.7
45331	Used merchandise stores	493	195 939	41 816	9 604	3 496	21.6	17.7
453310	Used merchandise stores	493	195 939	41 816	9 604	3 496	21.6	17.7
4539	Other miscellaneous store retailers	1 014	650 196	96 761	21 662	6 265	14.4	9.0
45391	Pet & pet supplies stores	264	214 937	31 113	7 342	2 538	14.6	6.0
453910	Pet & pet supplies stores	264	214 937	31 113	7 342	2 538	14.6	6.0
45392	Art dealers	172	D	D	D	f	D	D
453920	Art dealers	172	D	D	D	f	D	D
45393	Manufactured (mobile) home dealers	31	D	D	D	c	D	D
453930	Manufactured (mobile) home dealers	31	D	D	D	c	D	D
45399	All other miscellaneous store retailers	547	D	D	D	h	D	D
454	Nonstore retailers	1 117	1 701 127	253 561	59 298	9 414	10.5	10.3
4541	Electronic shopping & mail-order houses	252	D	D	D	g	D	D
45411	Electronic shopping & mail-order houses	252	D	D	D	g	D	D
454110	Electronic shopping & mail-order houses	252	D	D	D	g	D	D
4542	Vending machine operators	175	D	D	D	g	D	D
45421	Vending machine operators	175	D	D	D	g	D	D
454210	Vending machine operators	175	D	D	D	g	D	D
4543	Direct selling establishments	690	D	D	D	i	D	D
45431	Fuel dealers	192	D	D	D	h	D	D
454311	Heating oil dealers	127	D	D	D	g	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	57	D	D	D	f	D	D
454319	Other fuel dealers	8	D	D	D	a	D	D
45439	Other direct selling establishments	498	D	D	D	h	D	D
454390	Other direct selling establishments	498	D	D	D	h	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
Baltimore, MD PMSA								
44-45	Retail trade	9 585	21 687 724	2 340 406	539 586	132 311	8.2	6.8
441	Motor vehicle & parts dealers	823	5 273 109	456 911	106 825	15 326	9.7	7.4
4411	Automobile dealers	296	4 558 250	345 234	82 342	10 742	9.4	6.5
44111	New car dealers	181	4 362 203	332 170	80 144	10 324	8.6	6.6
441110	New car dealers	181	4 362 203	332 170	80 144	10 324	8.6	6.6
44112	Used car dealers	115	196 047	13 064	2 198	418	26.6	4.7
441120	Used car dealers	115	196 047	13 064	2 198	418	26.6	4.7
4412	Other motor vehicle dealers	126	283 487	30 514	5 386	986	20.5	13.6
44121	Recreational vehicle dealers	9	24 628	2 394	424	90	20.8	—
441210	Recreational vehicle dealers	9	24 628	2 394	424	90	20.8	—
44122	Motorcycle, boat, & other motor vehicle dealers	117	258 859	28 120	4 962	896	20.5	14.9
441221	Motorcycle dealers	20	47 812	4 842	1 023	171	22.6	32.7
441222	Boat dealers	89	198 530	20 022	3 551	681	21.3	10.4
441229	All other motor vehicle dealers	8	12 517	3 256	388	44	—	16.9
4413	Automotive parts, accessories, & tire stores	401	431 372	81 163	19 097	3 598	5.7	12.0
44131	Automotive parts & accessories stores	265	275 512	49 449	11 711	2 440	4.3	11.9
441310	Automotive parts & accessories stores	265	275 512	49 449	11 711	2 440	4.3	11.9
44132	Tire dealers	136	155 860	31 714	7 386	1 158	8.2	12.2
441320	Tire dealers	136	155 860	31 714	7 386	1 158	8.2	12.2
442	Furniture & home furnishings stores	538	651 544	93 600	23 069	4 386	8.7	9.5
4421	Furniture stores	217	347 885	48 666	11 800	2 087	3.4	12.4
44211	Furniture stores	217	347 885	48 666	11 800	2 087	3.4	12.4
442110	Furniture stores	217	347 885	48 666	11 800	2 087	3.4	12.4
4422	Home furnishings stores	321	303 659	44 934	11 269	2 299	14.9	6.3
44221	Floor covering stores	149	182 641	28 712	6 953	1 001	17.5	6.0
442210	Floor covering stores	149	182 641	28 712	6 953	1 001	17.5	6.0
44229	Other home furnishings stores	172	121 018	16 222	4 316	1 298	10.9	6.7
442291	Window treatment stores	15	6 657	845	197	64	16.9	6.1
442299	All other home furnishings stores	157	114 361	15 377	4 119	1 234	10.6	6.7
443	Electronics & appliance stores	364	767 342	87 424	21 099	3 754	5.3	7.3
4431	Electronics & appliance stores	364	767 342	87 424	21 099	3 754	5.3	7.3
44311	Appliance, television, & other electronics stores	226	451 590	49 738	12 112	2 343	5.8	7.5
443111	Household appliance stores	67	61 705	11 009	2 966	330	21.2	7.0
443112	Radio, television, & other electronics stores	159	389 885	38 729	9 146	2 013	3.3	7.6
44312	Computer & software stores	99	285 485	32 987	7 952	1 106	4.8	7.4
443120	Computer & software stores	99	285 485	32 987	7 952	1 106	4.8	7.4
44313	Camera & photographic supplies stores	39	30 267	4 699	1 035	305	3.1	3.3
443130	Camera & photographic supplies stores	39	30 267	4 699	1 035	305	3.1	3.3
444	Building material & garden equipment & supplies dealers	630	1 916 537	219 907	49 078	9 832	3.4	3.7
4441	Building material & supplies dealers	500	1 741 396	195 222	44 038	8 395	3.0	3.4
44411	Home centers	29	509 523	48 939	10 240	3 114	1.0	2.8
444110	Home centers	29	509 523	48 939	10 240	3 114	1.0	2.8
44412	Paint & wallpaper stores	65	54 437	6 773	1 581	330	6.2	20.0
444120	Paint & wallpaper stores	65	54 437	6 773	1 581	330	6.2	20.0
44413	Hardware stores	86	65 432	11 272	2 635	959	31.4	2.6
444130	Hardware stores	86	65 432	11 272	2 635	959	31.4	2.6
44419	Other building material dealers	320	1 112 004	128 238	29 582	3 992	2.0	2.8
444190	Other building material dealers	320	1 112 004	128 238	29 582	3 992	2.0	2.8
4442	Lawn & garden equipment & supplies stores	130	175 141	24 685	5 040	1 437	7.7	6.8
44421	Outdoor power equipment stores	29	29 178	4 669	966	208	13.1	2.7
444210	Outdoor power equipment stores	29	29 178	4 669	966	208	13.1	2.7
44422	Nursery & garden centers	101	145 963	20 016	4 074	1 229	6.6	7.6
444220	Nursery & garden centers	101	145 963	20 016	4 074	1 229	6.6	7.6
445	Food & beverage stores	1 783	4 336 947	513 499	120 330	30 999	6.1	5.8
4451	Grocery stores	925	3 784 631	452 700	106 340	26 172	4.0	5.4
44511	Supermarkets & other grocery (except convenience) stores	573	3 484 495	417 871	97 756	22 788	3.5	4.8
445110	Supermarkets & other grocery (except convenience) stores	573	3 484 495	417 871	97 756	22 788	3.5	4.8
44512	Convenience stores	352	300 136	34 829	8 584	3 384	9.3	12.4
445120	Convenience stores	352	300 136	34 829	8 584	3 384	9.3	12.4
4452	Specialty food stores	277	159 228	20 760	4 733	1 767	18.5	15.0
4453	Beer, wine, & liquor stores	581	393 088	40 039	9 257	3 060	21.9	5.9
44531	Beer, wine, & liquor stores	581	393 088	40 039	9 257	3 060	21.9	5.9
445310	Beer, wine, & liquor stores	581	393 088	40 039	9 257	3 060	21.9	5.9

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
	Baltimore, MD PMSA—Con.							
44-45	Retail trade—Con.							
446	Health & personal care stores	857	1 193 440	194 740	35 275	10 248	10.8	9.1
4461	Health & personal care stores	857	1 193 440	194 740	35 275	10 248	10.8	9.1
44611	Pharmacies & drug stores	443	990 040	155 411	26 096	7 918	11.0	6.7
446110	Pharmacies & drug stores	443	990 040	155 411	26 096	7 918	11.0	6.7
4461101	Pharmacies & drug stores	426	D	D	D	i	D	D
4461102	Proprietary stores	17	D	D	D	c	D	D
44612	Cosmetics, beauty supplies, & perfume stores	107	74 420	9 349	2 352	795	7.0	20.9
446120	Cosmetics, beauty supplies, & perfume stores	107	74 420	9 349	2 352	795	7.0	20.9
44613	Optical goods stores	201	72 417	16 671	3 843	868	11.1	23.1
446130	Optical goods stores	201	72 417	16 671	3 843	868	11.1	23.1
44619	Other health & personal care stores	106	56 563	13 309	2 984	667	11.7	17.3
446191	Food (health) supplement stores	53	27 303	4 298	839	311	17.9	32.5
446199	All other health & personal care stores	53	29 260	9 011	2 145	356	6.0	3.1
447	Gasoline stations	730	1 440 979	81 895	19 797	5 922	22.3	15.0
4471	Gasoline stations	730	1 440 979	81 895	19 797	5 922	22.3	15.0
44711	Gasoline stations with convenience stores	245	503 259	26 973	6 387	2 171	11.9	17.2
447110	Gasoline stations with convenience stores	245	503 259	26 973	6 387	2 171	11.9	17.2
44719	Other gasoline stations	485	937 720	54 922	13 410	3 751	27.9	13.8
447190	Other gasoline stations	485	937 720	54 922	13 410	3 751	27.9	13.8
448	Clothing & clothing accessories stores	1 471	1 373 865	173 827	41 490	13 793	7.8	8.7
4481	Clothing stores	875	945 054	114 439	27 917	10 064	7.3	10.0
44811	Men's clothing stores	147	121 251	15 544	3 843	1 169	12.2	23.4
448110	Men's clothing stores	147	121 251	15 544	3 843	1 169	12.2	23.4
44812	Women's clothing stores	347	246 865	29 295	6 892	3 056	8.6	6.9
448120	Women's clothing stores	347	246 865	29 295	6 892	3 056	8.6	6.9
44813	Children's & infants' clothing stores	58	68 074	7 210	1 786	703	3.5	13.8
448130	Children's & infants' clothing stores	58	68 074	7 210	1 786	703	3.5	13.8
44814	Family clothing stores	158	409 322	49 844	12 534	4 136	3.0	6.9
448140	Family clothing stores	158	409 322	49 844	12 534	4 136	3.0	6.9
44815	Clothing accessories stores	69	21 295	3 714	800	311	6.4	35.3
448150	Clothing accessories stores	69	21 295	3 714	800	311	6.4	35.3
44819	Other clothing stores	96	78 247	8 832	2 062	689	20.9	5.6
448190	Other clothing stores	96	78 247	8 832	2 062	689	20.9	5.6
4482	Shoe stores	324	230 966	25 473	5 949	1 983	3.5	5.5
44821	Shoe stores	324	230 966	25 473	5 949	1 983	3.5	5.5
448210	Shoe stores	324	230 966	25 473	5 949	1 983	3.5	5.5
4482101	Men's shoe stores	35	D	D	D	c	D	D
4482102	Women's shoe stores	41	19 707	2 605	617	249	9.0	10.6
4482103	Children's & juveniles' shoe stores	17	D	D	D	b	D	D
4482104	Family shoe stores	145	94 288	10 311	2 383	777	5.2	4.0
4482105	Athletic footwear stores	86	95 573	9 332	2 213	744	1.5	6.6
4483	Jewelry, luggage, & leather goods stores	272	197 845	33 915	7 624	1 746	15.2	6.3
44831	Jewelry stores	249	D	D	D	g	D	D
448310	Jewelry stores	249	D	D	D	g	D	D
44832	Luggage & leather goods stores	23	D	D	D	c	D	D
448320	Luggage & leather goods stores	23	D	D	D	c	D	D
451	Sporting goods, hobby, book, & music stores	655	620 182	70 134	17 030	5 787	9.8	6.4
4511	Sporting goods, hobby, & musical instrument stores ..	425	421 065	47 910	11 532	3 830	11.8	6.5
45111	Sporting goods stores	209	182 200	21 522	4 982	1 732	15.3	9.8
451110	Sporting goods stores	209	182 200	21 522	4 982	1 732	15.3	9.8
4511101	General-line sporting goods stores	67	96 227	10 640	2 587	891	9.6	8.1
4511102	Specialty-line sporting goods stores	142	85 973	10 882	2 395	841	21.6	11.9
45112	Hobby, toy, & game stores	122	171 814	15 567	3 617	1 421	4.7	4.1
451120	Hobby, toy, & game stores	122	171 814	15 567	3 617	1 421	4.7	4.1
45113	Sewing, needlework, & piece goods stores	61	37 143	5 813	1 667	453	11.3	4.7
451130	Sewing, needlework, & piece goods stores	61	37 143	5 813	1 667	453	11.3	4.7
45114	Musical instrument & supplies stores	33	29 908	5 008	1 266	224	31.5	2.7
451140	Musical instrument & supplies stores	33	29 908	5 008	1 266	224	31.5	2.7
4512	Book, periodical, & music stores	230	199 117	22 224	5 498	1 957	5.6	6.2
45121	Book stores & news dealers	139	135 924	15 219	3 824	1 345	4.0	6.6
451211	Book stores	107	D	D	D	g	D	D
4512111	Book stores, general	74	92 226	10 735	2 739	907	3.9	6.1
4512112	Specialty book stores	19	D	D	D	c	D	D
4512113	College book stores	14	D	D	D	c	D	D
451212	News dealers & newsstands	32	D	D	D	c	D	D
45122	Prerecorded tape, compact disc, & record stores ...	91	63 193	7 005	1 674	612	9.2	5.5
451220	Prerecorded tape, compact disc, & record stores ...	91	63 193	7 005	1 674	612	9.2	5.5

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
Baltimore, MD PMSA—Con.								
44-45 Retail trade—Con.								
452	General merchandise stores	275	2 708 083	250 199	59 529	20 752	.3	1.1
4521	Department stores (incl leased depts) ##	101	2 086 248	N	N	N	—	1.1
45211	Department stores (incl leased depts) ##	101	2 086 248	N	N	N	—	1.1
4521	Department stores (excl leased depts)	101	2 046 427	205 750	48 537	17 194	—	1.1
45211	Department stores (excl leased depts)	101	2 046 427	205 750	48 537	17 194	—	1.1
452110	Department stores (excl leased depts)	101	2 046 427	205 750	48 537	17 194	—	1.1
4521101	Conventional department stores (excl leased depts)	14	D	D	D	h	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	64	1 113 326	105 471	24 449	9 250	—	—
4521103	National chain department stores (excl leased depts)	23	D	D	D	h	D	D
4529	Other general merchandise stores	174	661 656	44 449	10 992	3 558	1.4	1.2
45291	Warehouse clubs & superstores	12	506 543	26 822	6 127	1 546	—	—
452910	Warehouse clubs & superstores	12	506 543	26 822	6 127	1 546	—	—
45299	All other general merchandise stores	162	155 113	17 627	4 865	2 012	5.8	5.0
452990	All other general merchandise stores	162	155 113	17 627	4 865	2 012	5.8	5.0
4529901	Variety stores	104	91 450	9 965	2 157	906	4.2	2.9
4529902	Catalog showrooms	8	D	D	D	f	D	D
4529903	Miscellaneous general merchandise stores	50	D	D	D	e	D	D
453	Miscellaneous store retailers	1 053	698 088	104 469	23 715	7 927	18.8	8.3
4531	Florists	213	69 747	18 430	4 605	1 537	20.9	14.1
45311	Florists	213	69 747	18 430	4 605	1 537	20.9	14.1
453110	Florists	213	69 747	18 430	4 605	1 537	20.9	14.1
4532	Office supplies, stationery, & gift stores	339	306 413	35 915	7 956	3 109	17.3	7.2
45321	Office supplies & stationery stores	56	145 840	12 085	3 146	848	1.0	10.1
453210	Office supplies & stationery stores	56	145 840	12 085	3 146	848	1.0	10.1
4532101	Stationery stores	8	D	D	D	b	D	D
4532102	Office supplies stores	48	D	D	D	f	D	D
45322	Gift, novelty, & souvenir stores	283	160 573	23 830	4 810	2 261	32.1	4.5
453220	Gift, novelty, & souvenir stores	283	160 573	23 830	4 810	2 261	32.1	4.5
4533	Used merchandise stores	142	57 931	12 629	2 975	973	37.2	10.2
45331	Used merchandise stores	142	57 931	12 629	2 975	973	37.2	10.2
453310	Used merchandise stores	142	57 931	12 629	2 975	973	37.2	10.2
4539	Other miscellaneous store retailers	359	263 997	37 495	8 179	2 308	16.0	7.7
45391	Pet & pet supplies stores	94	81 173	11 739	2 819	933	19.3	2.3
453910	Pet & pet supplies stores	94	81 173	11 739	2 819	933	19.3	2.3
45392	Art dealers	53	16 437	3 655	929	219	18.4	23.4
453920	Art dealers	53	16 437	3 655	929	219	18.4	23.4
45393	Manufactured (mobile) home dealers	12	30 868	1 955	501	66	28.1	3.2
453930	Manufactured (mobile) home dealers	12	30 868	1 955	501	66	28.1	3.2
45399	All other miscellaneous store retailers	200	135 519	20 146	3 930	1 090	11.1	10.1
454	Nonstore retailers	406	707 608	93 801	22 349	3 585	11.8	10.5
4541	Electronic shopping & mail-order houses	80	178 144	16 374	3 795	757	16.5	10.4
45411	Electronic shopping & mail-order houses	80	178 144	16 374	3 795	757	16.5	10.4
454110	Electronic shopping & mail-order houses	80	178 144	16 374	3 795	757	16.5	10.4
4542	Vending machine operators	86	69 293	11 368	2 478	417	28.5	13.4
45421	Vending machine operators	86	69 293	11 368	2 478	417	28.5	13.4
454210	Vending machine operators	86	69 293	11 368	2 478	417	28.5	13.4
4543	Direct selling establishments	240	460 171	66 059	16 076	2 411	7.4	10.2
45431	Fuel dealers	84	343 904	37 787	10 055	1 323	4.0	6.5
454311	Heating oil dealers	61	304 775	31 957	8 571	1 099	3.5	6.2
454312	Liquefied petroleum gas (bottled gas) dealers	19	D	D	D	c	D	D
454319	Other fuel dealers	4	D	D	D	a	D	D
45439	Other direct selling establishments	156	116 267	28 272	6 021	1 088	17.5	21.0
454390	Other direct selling establishments	156	116 267	28 272	6 021	1 088	17.5	21.0
Hagerstown, MD PMSA								
44-45 Retail trade								
		598	1 220 539	117 345	27 933	7 450	3.7	4.5
441	Motor vehicle & parts dealers	64	301 045	23 719	5 432	937	4.4	7.3
4411	Automobile dealers	26	268 042	19 492	4 377	709	4.3	7.1
4412	Other motor vehicle dealers	8	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	6	D	D	D	b	D	D
441229	All other motor vehicle dealers	3	D	D	D	a	D	D
442	Furniture & home furnishings stores	33	28 188	4 859	1 263	246	4.3	2.0
4421	Furniture stores	17	20 119	3 276	884	162	4.7	2.8
44211	Furniture stores	17	20 119	3 276	884	162	4.7	2.8
442110	Furniture stores	17	20 119	3 276	884	162	4.7	2.8
443	Electronics & appliance stores	18	20 970	3 443	835	141	.3	1.7
4431	Electronics & appliance stores	18	20 970	3 443	835	141	.3	1.7
44311	Appliance, television, & other electronics stores	12	13 885	1 996	503	84	.4	2.5
44312	Computer & software stores	6	7 085	1 447	332	57	—	—
443120	Computer & software stores	6	7 085	1 447	332	57	—	—

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
	Hagerstown, MD PMSA—Con.							
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	56	157 800	16 740	4 136	789	2.0	4.7
4441	Building material & supplies dealers	40	D	D	D	f	D	D
44419	Other building material dealers	25	71 993	9 474	2 159	338	.3	9.6
444190	Other building material dealers	25	71 993	9 474	2 159	338	.3	9.6
4442	Lawn & garden equipment & supplies stores	16	D	D	D	c	D	D
44422	Nursery & garden centers	12	39 059	2 825	757	140	4.0	1.2
444220	Nursery & garden centers	12	39 059	2 825	757	140	4.0	1.2
445	Food & beverage stores	93	212 104	18 528	4 589	1 570	6.8	1.6
4451	Grocery stores	52	192 634	16 570	4 117	1 397	4.3	.8
4452	Specialty food stores	9	D	D	D	b	D	D
446	Health & personal care stores	51	60 244	7 769	1 758	426	7.6	4.4
4461	Health & personal care stores	51	60 244	7 769	1 758	426	7.6	4.4
447	Gasoline stations	68	131 659	8 219	1 956	708	2.2	9.9
4471	Gasoline stations	68	131 659	8 219	1 956	708	2.2	9.9
44711	Gasoline stations with convenience stores	32	71 391	4 886	1 165	425	1.0	8.0
447110	Gasoline stations with convenience stores	32	71 391	4 886	1 165	425	1.0	8.0
44719	Other gasoline stations	36	60 268	3 333	791	283	3.6	12.2
447190	Other gasoline stations	36	60 268	3 333	791	283	3.6	12.2
448	Clothing & clothing accessories stores	58	29 253	3 461	833	332	7.7	8.5
4481	Clothing stores	34	15 602	1 801	426	192	9.0	—
451	Sporting goods, hobby, book, & music stores	38	22 562	2 260	529	205	1.3	4.0
4511	Sporting goods, hobby, & musical instrument stores ..	28	17 216	1 731	409	155	1.7	1.8
452	General merchandise stores	20	189 222	15 674	3 989	1 345	.3	—
45299	All other general merchandise stores	12	D	D	D	c	D	D
452990	All other general merchandise stores	12	D	D	D	c	D	D
453	Miscellaneous store retailers	82	35 498	4 828	1 096	454	8.0	6.6
4532	Office supplies, stationery, & gift stores	25	18 792	1 559	325	157	3.4	3.5
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
4533	Used merchandise stores	14	4 631	646	166	63	10.0	.2
45331	Used merchandise stores	14	4 631	646	166	63	10.0	.2
453310	Used merchandise stores	14	4 631	646	166	63	10.0	.2
4539	Other miscellaneous store retailers	25	8 884	1 641	375	135	12.5	18.7
45399	All other miscellaneous store retailers	16	D	D	D	b	D	D
454	Nonstore retailers	17	31 994	7 845	1 517	297	.5	.6
4542	Vending machine operators	3	D	D	D	c	D	D
45421	Vending machine operators	3	D	D	D	c	D	D
454210	Vending machine operators	3	D	D	D	c	D	D
4543	Direct selling establishments	12	D	D	D	c	D	D
45431	Fuel dealers	7	D	D	D	c	D	D
454311	Heating oil dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	b	D	D
	Washington, DC—MD—VA—WV PMSA							
44-45	Retail trade	17 135	43 754 300	4 592 622	1 068 361	243 933	6.3	5.5
441	Motor vehicle & parts dealers	1 337	11 264 254	959 737	222 378	29 077	6.4	3.3
4411	Automobile dealers	539	10 181 173	780 724	180 281	21 579	6.5	2.3
44111	New car dealers	312	9 698 837	754 063	174 546	20 661	6.0	1.9
441110	New car dealers	312	9 698 837	754 063	174 546	20 661	6.0	1.9
44112	Used car dealers	227	482 336	26 661	5 735	918	17.5	12.0
441120	Used car dealers	227	482 336	26 661	5 735	918	17.5	12.0
4412	Other motor vehicle dealers	88	226 769	24 468	4 700	887	10.6	12.1
44121	Recreational vehicle dealers	15	65 410	6 156	951	163	27.6	2.1
441210	Recreational vehicle dealers	15	65 410	6 156	951	163	27.6	2.1
44122	Motorcycle, boat, & other motor vehicle dealers ...	73	161 359	18 312	3 749	724	3.8	16.2
441221	Motorcycle dealers	34	106 119	13 289	2 729	482	1.8	24.4
441222	Boat dealers	28	45 772	4 493	931	223	7.5	.7
441229	All other motor vehicle dealers	11	9 468	530	89	19	7.7	—
4413	Automotive parts, accessories, & tire stores	710	856 312	154 545	37 397	6 611	4.2	11.9
44131	Automotive parts & accessories stores	527	583 484	99 456	23 740	4 687	4.3	12.4
441310	Automotive parts & accessories stores	527	583 484	99 456	23 740	4 687	4.3	12.4
44132	Tire dealers	183	272 828	55 089	13 657	1 924	4.0	10.9
441320	Tire dealers	183	272 828	55 089	13 657	1 924	4.0	10.9

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

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							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
	Washington, DC—MD—VA—WV PMSA—Con.							
44-45	Retail trade—Con.							
442	Furniture & home furnishings stores	1 211	1 596 294	210 581	48 621	10 010	9.3	6.3
4421	Furniture stores	476	844 887	106 633	24 623	4 561	6.5	7.1
44211	Furniture stores	476	844 887	106 633	24 623	4 561	6.5	7.1
442110	Furniture stores	476	844 887	106 633	24 623	4 561	6.5	7.1
4422	Home furnishings stores	735	751 407	103 948	23 998	5 449	12.5	5.5
44221	Floor covering stores	330	343 547	49 533	11 035	1 652	18.7	6.1
442210	Floor covering stores	330	343 547	49 533	11 035	1 652	18.7	6.1
44229	Other home furnishings stores	405	407 860	54 415	12 963	3 797	7.3	5.0
442291	Window treatment stores	30	12 867	2 669	598	142	20.8	7.8
442299	All other home furnishings stores	375	394 993	51 746	12 365	3 655	6.8	4.9
443	Electronics & appliance stores	803	1 873 999	182 052	43 804	8 873	9.8	9.3
4431	Electronics & appliance stores	803	1 873 999	182 052	43 804	8 873	9.8	9.3
44311	Appliance, television, & other electronics stores	483	962 164	99 927	24 447	5 717	5.9	6.2
443111	Household appliance stores	123	97 959	13 253	3 348	698	17.8	13.9
443112	Radio, television, & other electronics stores	360	864 205	86 674	21 099	5 019	4.5	5.4
44312	Computer & software stores	253	840 209	72 772	17 176	2 615	14.3	12.7
443120	Computer & software stores	253	840 209	72 772	17 176	2 615	14.3	12.7
44313	Camera & photographic supplies stores	67	71 626	9 353	2 181	541	9.4	10.9
443130	Camera & photographic supplies stores	67	71 626	9 353	2 181	541	9.4	10.9
444	Building material & garden equipment & supplies dealers	1 015	3 662 689	410 355	92 372	17 884	2.0	2.7
4441	Building material & supplies dealers	815	3 364 352	366 275	83 466	15 625	1.6	2.7
44411	Home centers	67	1 120 287	110 784	23 391	7 363	.3	1.4
444110	Home centers	67	1 120 287	110 784	23 391	7 363	.3	1.4
44412	Paint & wallpaper stores	123	115 939	11 031	2 523	483	1.4	6.0
444120	Paint & wallpaper stores	123	115 939	11 031	2 523	483	1.4	6.0
44413	Hardware stores	121	88 451	17 686	4 241	1 074	14.8	10.2
444130	Hardware stores	121	88 451	17 686	4 241	1 074	14.8	10.2
44419	Other building material dealers	504	2 039 675	226 774	53 311	6 705	1.7	2.8
444190	Other building material dealers	504	2 039 675	226 774	53 311	6 705	1.7	2.8
4442	Lawn & garden equipment & supplies stores	200	298 337	44 080	8 906	2 259	6.8	3.2
44421	Outdoor power equipment stores	40	52 229	7 159	1 646	296	17.2	5.0
444210	Outdoor power equipment stores	40	52 229	7 159	1 646	296	17.2	5.0
44422	Nursery & garden centers	160	246 108	36 921	7 260	1 963	4.6	2.8
444220	Nursery & garden centers	160	246 108	36 921	7 260	1 963	4.6	2.8
445	Food & beverage stores	2 578	8 245 440	971 905	223 371	50 219	4.8	5.0
4451	Grocery stores	1 659	7 451 656	888 231	203 794	44 502	3.1	4.5
44511	Supermarkets & other grocery (except convenience) stores	1 036	6 954 872	834 690	188 188	39 376	2.5	4.0
445110	Supermarkets & other grocery (except convenience) stores	1 036	6 954 872	834 690	188 188	39 376	2.5	4.0
44512	Convenience stores	623	496 784	53 541	15 606	5 126	11.0	12.3
445120	Convenience stores	623	496 784	53 541	15 606	5 126	11.0	12.3
4452	Specialty food stores	323	201 468	26 737	6 026	2 066	24.9	6.0
4453	Beer, wine, & liquor stores	596	592 316	56 937	13 551	3 651	19.6	10.7
44531	Beer, wine, & liquor stores	596	592 316	56 937	13 551	3 651	19.6	10.7
445310	Beer, wine, & liquor stores	596	592 316	56 937	13 551	3 651	19.6	10.7
446	Health & personal care stores	1 285	1 930 369	233 429	53 695	14 321	6.9	5.6
4461	Health & personal care stores	1 285	1 930 369	233 429	53 695	14 321	6.9	5.6
44611	Pharmacies & drug stores	521	1 500 838	151 603	35 854	10 216	5.1	3.2
446110	Pharmacies & drug stores	521	1 500 838	151 603	35 854	10 216	5.1	3.2
4461101	Pharmacies & drug stores	494	1 473 473	148 456	35 097	9 916	5.1	3.2
4461102	Proprietary stores	27	27 365	3 147	757	300	6.8	.8
44612	Cosmetics, beauty supplies, & perfume stores	195	136 558	17 789	4 455	1 408	8.3	3.3
446120	Cosmetics, beauty supplies, & perfume stores	195	136 558	17 789	4 455	1 408	8.3	3.3
44613	Optical goods stores	353	182 429	40 671	8 166	1 577	14.5	10.2
446130	Optical goods stores	353	182 429	40 671	8 166	1 577	14.5	10.2
44619	Other health & personal care stores	216	110 544	23 366	5 220	1 120	17.3	33.6
446191	Food (health) supplement stores	131	59 289	8 519	1 991	702	24.1	44.2
446199	All other health & personal care stores	85	51 255	14 847	3 229	418	9.4	21.4
447	Gasoline stations	1 534	2 967 025	204 061	48 679	12 764	18.4	10.8
4471	Gasoline stations	1 534	2 967 025	204 061	48 679	12 764	18.4	10.8
44711	Gasoline stations with convenience stores	549	1 132 460	67 926	16 642	5 084	10.5	6.5
447110	Gasoline stations with convenience stores	549	1 132 460	67 926	16 642	5 084	10.5	6.5
44719	Other gasoline stations	985	1 834 565	136 135	32 037	7 680	23.4	13.5
447190	Other gasoline stations	985	1 834 565	136 135	32 037	7 680	23.4	13.5

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.							
	Washington, DC—MD—VA—WV PMSA—Con.							
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	2 894	3 271 960	402 911	99 022	30 526	5.5	12.2
4481	Clothing stores	1 736	2 415 675	291 460	72 350	23 368	4.2	13.5
44811	Men's clothing stores	265	308 993	36 318	9 343	2 413	5.6	32.2
448110	Men's clothing stores	265	308 993	36 318	9 343	2 413	5.6	32.2
44812	Women's clothing stores	705	619 877	80 890	19 347	6 649	6.4	18.5
448120	Women's clothing stores	705	619 877	80 890	19 347	6 649	6.4	18.5
44813	Children's & infants' clothing stores	99	112 818	11 537	2 856	1 203	5.0	9.4
448130	Children's & infants' clothing stores	99	112 818	11 537	2 856	1 203	5.0	9.4
44814	Family clothing stores	356	1 173 296	135 032	34 046	10 960	2.0	6.1
448140	Family clothing stores	356	1 173 296	135 032	34 046	10 960	2.0	6.1
44815	Clothing accessories stores	125	45 552	7 495	1 805	577	12.6	25.2
448150	Clothing accessories stores	125	45 552	7 495	1 805	577	12.6	25.2
44819	Other clothing stores	186	155 139	20 188	4 953	1 566	5.5	11.8
448190	Other clothing stores	186	155 139	20 188	4 953	1 566	5.5	11.8
4482	Shoe stores	602	429 535	49 364	11 485	3 927	2.6	8.6
44821	Shoe stores	602	429 535	49 364	11 485	3 927	2.6	8.6
448210	Shoe stores	602	429 535	49 364	11 485	3 927	2.6	8.6
4482101	Men's shoe stores	50	24 062	3 356	781	172	—	12.5
4482102	Women's shoe stores	82	49 437	6 593	1 573	624	4.1	14.3
4482103	Children's & juveniles' shoe stores	36	18 380	2 619	618	236	2.4	.3
4482104	Family shoe stores	293	195 012	21 860	5 034	1 700	3.6	8.1
4482105	Athletic footwear stores	141	142 644	14 936	3 479	1 195	1.1	7.8
4483	Jewelry, luggage, & leather goods stores	556	426 750	62 087	15 187	3 231	16.1	8.3
44831	Jewelry stores	500	395 704	57 958	14 192	2 920	16.5	8.5
448310	Jewelry stores	500	395 704	57 958	14 192	2 920	16.5	8.5
44832	Luggage & leather goods stores	56	31 046	4 129	995	311	10.6	5.1
448320	Luggage & leather goods stores	56	31 046	4 129	995	311	10.6	5.1
451	Sporting goods, hobby, book, & music stores	1 254	1 535 308	179 926	40 786	12 938	8.5	9.3
4511	Sporting goods, hobby, & musical instrument stores ..	768	976 056	117 979	26 470	8 460	11.0	11.3
45111	Sporting goods stores	362	396 590	51 330	11 346	3 559	9.1	22.4
451110	Sporting goods stores	362	396 590	51 330	11 346	3 559	9.1	22.4
4511101	General-line sporting goods stores	110	173 728	18 778	4 080	1 392	9.4	15.2
4511102	Specialty-line sporting goods stores	252	222 862	32 552	7 266	2 167	8.8	28.0
45112	Hobby, toy, & game stores	229	381 801	37 628	8 376	3 179	4.7	2.9
451120	Hobby, toy, & game stores	229	381 801	37 628	8 376	3 179	4.7	2.9
45113	Sewing, needlework, & piece goods stores	103	79 479	13 523	3 489	1 031	4.7	4.3
451130	Sewing, needlework, & piece goods stores	103	79 479	13 523	3 489	1 031	4.7	4.3
45114	Musical instrument & supplies stores	74	118 186	15 498	3 259	691	42.0	5.7
451140	Musical instrument & supplies stores	74	118 186	15 498	3 259	691	42.0	5.7
4512	Book, periodical, & music stores	486	559 252	61 947	14 316	4 478	4.2	5.9
45121	Book stores & news dealers	322	406 254	47 898	10 899	3 198	4.4	3.0
451211	Book stores	267	392 348	46 300	10 562	3 056	3.7	2.8
4512111	Book stores, general	172	291 039	35 566	7 913	2 326	3.7	2.3
4512112	Specialty book stores	62	34 904	5 053	1 198	351	8.4	9.2
4512113	College book stores	33	66 405	5 681	1 451	379	1.3	1.9
451212	News dealers & newsstands	55	13 906	1 598	337	142	25.2	7.9
45122	Prerecorded tape, compact disc, & record stores ..	164	152 998	14 049	3 417	1 280	3.6	13.4
451220	Prerecorded tape, compact disc, & record stores ..	164	152 998	14 049	3 417	1 280	3.6	13.4
452	General merchandise stores	435	5 209 023	500 059	117 077	37 791	.3	.8
4521	Department stores (incl leased depts) ##	161	3 885 301	N	N	N	—	.4
45211	Department stores (incl leased depts) ##	161	3 885 301	N	N	N	—	.4
4521	Department stores (excl leased depts)	161	3 822 054	407 035	93 850	30 916	—	.5
45211	Department stores (excl leased depts)	161	3 822 054	407 035	93 850	30 916	—	.5
452110	Department stores (excl leased depts)	161	3 822 054	407 035	93 850	30 916	—	.5
4521101	Conventional department stores (excl leased depts)	33	1 221 963	136 450	32 424	9 655	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	85	1 649 532	156 509	33 709	13 052	—	—
4521103	National chain department stores (excl leased depts)	43	950 559	114 076	27 717	8 209	—	1.8
4529	Other general merchandise stores	274	1 386 969	93 024	23 227	6 875	1.1	1.8
45291	Warehouse clubs & superstores	20	1 115 739	63 529	14 633	3 279	—	—
452910	Warehouse clubs & superstores	20	1 115 739	63 529	14 633	3 279	—	—
45299	All other general merchandise stores	254	271 230	29 495	8 594	3 596	5.4	9.1
452990	All other general merchandise stores	254	271 230	29 495	8 594	3 596	5.4	9.1
4529901	Variety stores	150	119 093	13 287	3 040	1 258	5.0	3.4
4529902	Catalog showrooms	18	D	D	D	g	D	D
4529903	Miscellaneous general merchandise stores	86	D	D	D	f	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
Washington, DC—MD—VA—WV PMSA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	2 095	1 236 414	185 691	43 124	13 998	11.8	10.0
4531	Florists	386	133 504	32 246	7 787	2 194	18.7	11.8
45311	Florists	386	133 504	32 246	7 787	2 194	18.7	11.8
453110	Florists	386	133 504	32 246	7 787	2 194	18.7	11.8
4532	Office supplies, stationery, & gift stores	742	592 218	67 279	15 766	5 522	8.5	7.2
45321	Office supplies & stationery stores	123	323 400	27 752	7 009	1 713	2.2	6.3
453210	Office supplies & stationery stores	123	323 400	27 752	7 009	1 713	2.2	6.3
4532101	Stationery stores	17	5 084	888	220	72	29.0	14.1
4532102	Office supplies stores	106	318 316	26 864	6 789	1 641	1.7	6.1
45322	Gift, novelty, & souvenir stores	619	268 818	39 527	8 757	3 809	16.1	8.3
453220	Gift, novelty, & souvenir stores	619	268 818	39 527	8 757	3 809	16.1	8.3
4533	Used merchandise stores	337	133 377	28 541	6 463	2 460	15.2	21.5
45331	Used merchandise stores	337	133 377	28 541	6 463	2 460	15.2	21.5
453310	Used merchandise stores	337	133 377	28 541	6 463	2 460	15.2	21.5
4539	Other miscellaneous store retailers	630	377 315	57 625	13 108	3 822	13.3	9.6
45391	Pet & pet supplies stores	164	131 647	19 002	4 453	1 561	11.9	7.6
453910	Pet & pet supplies stores	164	131 647	19 002	4 453	1 561	11.9	7.6
45392	Art dealers	118	37 545	7 221	1 563	369	32.5	24.1
453920	Art dealers	118	37 545	7 221	1 563	369	32.5	24.1
45393	Manufactured (mobile) home dealers	17	18 269	2 439	614	87	4.1	—
453930	Manufactured (mobile) home dealers	17	18 269	2 439	614	87	4.1	—
45399	All other miscellaneous store retailers	331	189 854	28 963	6 478	1 805	11.3	9.1
454	Nonstore retailers	694	961 525	151 915	35 432	5 532	9.9	10.5
4541	Electronic shopping & mail-order houses	170	293 204	49 471	10 396	1 313	8.3	11.1
45411	Electronic shopping & mail-order houses	170	293 204	49 471	10 396	1 313	8.3	11.1
454110	Electronic shopping & mail-order houses	170	293 204	49 471	10 396	1 313	8.3	11.1
4542	Vending machine operators	86	91 568	17 098	3 918	690	11.5	3.5
45421	Vending machine operators	86	91 568	17 098	3 918	690	11.5	3.5
454210	Vending machine operators	86	91 568	17 098	3 918	690	11.5	3.5
4543	Direct selling establishments	438	576 753	85 346	21 118	3 529	10.4	11.2
45431	Fuel dealers	101	264 546	37 811	9 778	1 269	9.2	9.5
454311	Heating oil dealers	62	193 887	25 914	6 864	880	9.4	13.0
454312	Liquefied petroleum gas (bottled gas) dealers	35	70 169	11 811	2 891	379	8.5	—
454319	Other fuel dealers	4	490	86	23	10	2.7	—
45439	Other direct selling establishments	337	312 207	47 535	11 340	2 260	11.5	12.7
454390	Other direct selling establishments	337	312 207	47 535	11 340	2 260	11.5	12.7
AREA OUTSIDE VIRGINIA METROPOLITAN AREAS								
44-45	Retail trade	7 250	11 185 536	1 051 664	244 637	72 107	14.3	5.4
441	Motor vehicle & parts dealers	1 001	2 541 215	211 989	49 141	9 496	23.4	7.1
4411	Automobile dealers	438	D	D	D	i	D	D
44111	New car dealers	198	1 872 765	134 409	30 262	5 068	23.2	5.9
441110	New car dealers	198	1 872 765	134 409	30 262	5 068	23.2	5.9
44112	Used car dealers	240	D	D	D	f	D	D
441120	Used car dealers	240	D	D	D	f	D	D
4412	Other motor vehicle dealers	63	D	D	D	e	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	56	71 895	5 684	1 412	321	25.4	4.2
441221	Motorcycle dealers	23	44 189	3 164	825	159	27.7	3.9
441222	Boat dealers	27	20 392	1 951	462	137	27.3	5.0
441229	All other motor vehicle dealers	6	7 314	569	125	25	6.2	4.1
4413	Automotive parts, accessories, & tire stores	500	381 899	59 795	14 646	3 377	16.8	12.3
44131	Automotive parts & accessories stores	356	D	D	D	g	D	D
441310	Automotive parts & accessories stores	356	D	D	D	g	D	D
44132	Tire dealers	144	D	D	D	g	D	D
441320	Tire dealers	144	D	D	D	g	D	D
442	Furniture & home furnishings stores	371	D	D	D	g	D	D
4421	Furniture stores	205	204 980	29 490	6 775	1 673	20.2	3.7
44211	Furniture stores	205	204 980	29 490	6 775	1 673	20.2	3.7
442110	Furniture stores	205	204 980	29 490	6 775	1 673	20.2	3.7
4422	Home furnishings stores	166	D	D	D	f	D	D
44221	Floor covering stores	96	52 468	8 912	1 936	421	31.7	7.1
442210	Floor covering stores	96	52 468	8 912	1 936	421	31.7	7.1
44229	Other home furnishings stores	70	D	D	D	e	D	D
442299	All other home furnishings stores	65	D	D	D	e	D	D
443	Electronics & appliance stores	237	D	D	D	g	D	D
4431	Electronics & appliance stores	237	D	D	D	g	D	D
44311	Appliance, television, & other electronics stores	171	D	D	D	f	D	D
443111	Household appliance stores	69	D	D	D	e	D	D
443112	Radio, television, & other electronics stores	102	D	D	D	e	D	D
44312	Computer & software stores	59	D	D	D	e	D	D
443120	Computer & software stores	59	D	D	D	e	D	D
44313	Camera & photographic supplies stores	7	D	D	D	b	D	D
443130	Camera & photographic supplies stores	7	D	D	D	b	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
AREA OUTSIDE VIRGINIA METROPOLITAN AREAS—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	623	1 065 945	115 345	26 722	6 332	10.1	2.8
4441	Building material & supplies dealers	420	784 961	86 639	20 229	4 626	11.1	3.0
44411	Home centers	35	D	D	D	g	D	D
444110	Home centers	35	D	D	D	g	D	D
44412	Paint & wallpaper stores	39	D	D	D	c	D	D
444120	Paint & wallpaper stores	39	D	D	D	c	D	D
44413	Hardware stores	96	62 472	10 084	2 190	677	23.6	3.8
444130	Hardware stores	96	62 472	10 084	2 190	677	23.6	3.8
44419	Other building material dealers	250	D	D	D	g	D	D
444190	Other building material dealers	250	D	D	D	g	D	D
4442	Lawn & garden equipment & supplies stores	203	280 984	28 706	6 493	1 706	7.4	2.2
44421	Outdoor power equipment stores	44	D	D	D	c	D	D
444210	Outdoor power equipment stores	44	D	D	D	c	D	D
44422	Nursery & garden centers	159	D	D	D	g	D	D
444220	Nursery & garden centers	159	D	D	D	g	D	D
445	Food & beverage stores	940	D	D	D	j	D	D
4451	Grocery stores	776	D	D	D	j	D	D
44511	Supermarkets & other grocery (except convenience) stores	534	D	D	D	j	D	D
445110	Supermarkets & other grocery (except convenience) stores	534	D	D	D	j	D	D
44512	Convenience stores	242	D	D	D	g	D	D
445120	Convenience stores	242	D	D	D	g	D	D
4452	Specialty food stores	79	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	85	D	D	D	e	D	D
44531	Beer, wine, & liquor stores	85	D	D	D	e	D	D
445310	Beer, wine, & liquor stores	85	D	D	D	e	D	D
446	Health & personal care stores	474	D	D	D	h	D	D
4461	Health & personal care stores	474	D	D	D	h	D	D
44611	Pharmacies & drug stores	327	D	D	D	h	D	D
446110	Pharmacies & drug stores	327	D	D	D	h	D	D
4461101	Pharmacies & drug stores	317	D	D	D	h	D	D
4461102	Proprietary stores	10	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	33	D	D	D	c	D	D
446120	Cosmetics, beauty supplies, & perfume stores	33	D	D	D	c	D	D
44613	Optical goods stores	52	D	D	D	c	D	D
446130	Optical goods stores	52	D	D	D	c	D	D
44619	Other health & personal care stores	62	D	D	D	e	D	D
446191	Food (health) supplement stores	28	D	D	D	c	D	D
446199	All other health & personal care stores	34	12 753	4 074	1 352	135	10.6	16.3
447	Gasoline stations	1 249	1 740 658	112 402	26 270	9 343	13.2	8.4
4471	Gasoline stations	1 249	1 740 658	112 402	26 270	9 343	13.2	8.4
44711	Gasoline stations with convenience stores	936	1 125 034	74 214	17 464	6 715	15.4	8.8
447110	Gasoline stations with convenience stores	936	1 125 034	74 214	17 464	6 715	15.4	8.8
44719	Other gasoline stations	313	615 624	38 188	8 806	2 628	9.1	7.7
447190	Other gasoline stations	313	615 624	38 188	8 806	2 628	9.1	7.7
448	Clothing & clothing accessories stores	657	329 029	41 131	9 713	3 923	14.6	5.4
4481	Clothing stores	394	D	D	D	h	D	D
44811	Men's clothing stores	37	18 119	1 972	441	196	11.6	8.5
448110	Men's clothing stores	37	18 119	1 972	441	196	11.6	8.5
44812	Women's clothing stores	172	D	D	D	g	D	D
448120	Women's clothing stores	172	D	D	D	g	D	D
44813	Children's & infants' clothing stores	19	D	D	D	b	D	D
448130	Children's & infants' clothing stores	19	D	D	D	b	D	D
44814	Family clothing stores	104	114 974	11 701	2 596	1 140	9.3	2.1
448140	Family clothing stores	104	114 974	11 701	2 596	1 140	9.3	2.1
44815	Clothing accessories stores	25	5 253	879	212	119	5.7	—
448150	Clothing accessories stores	25	5 253	879	212	119	5.7	—
44819	Other clothing stores	37	D	D	D	c	D	D
448190	Other clothing stores	37	D	D	D	c	D	D
4482	Shoe stores	112	51 681	6 385	1 514	560	6.7	2.8
44821	Shoe stores	112	51 681	6 385	1 514	560	6.7	2.8
448210	Shoe stores	112	51 681	6 385	1 514	560	6.7	2.8
4482104	Family shoe stores	97	D	D	D	e	D	D
4482105	Athletic footwear stores	12	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	151	D	D	D	f	D	D
44831	Jewelry stores	146	D	D	D	f	D	D
448310	Jewelry stores	146	D	D	D	f	D	D
44832	Luggage & leather goods stores	5	D	D	D	a	D	D
448320	Luggage & leather goods stores	5	D	D	D	a	D	D

See footnotes at end of table.

Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
AREA OUTSIDE VIRGINIA METROPOLITAN AREAS—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	294	157 473	20 426	4 516	1 925	15.1	4.3
4511	Sporting goods, hobby, & musical instrument stores . .	181	74 548	8 920	1 935	786	21.2	7.4
45111	Sporting goods stores	94	D	D	D	e	D	D
451110	Sporting goods stores	94	D	D	D	e	D	D
4511101	General-line sporting goods stores	35	D	D	D	c	D	D
45112	Hobby, toy, & game stores	29	20 381	1 873	365	157	12.9	1.2
451120	Hobby, toy, & game stores	29	20 381	1 873	365	157	12.9	1.2
45113	Sewing, needlework, & piece goods stores	36	10 162	1 471	405	156	11.7	11.5
451130	Sewing, needlework, & piece goods stores	36	10 162	1 471	405	156	11.7	11.5
45114	Musical instrument & supplies stores	22	D	D	D	c	D	D
451140	Musical instrument & supplies stores	22	D	D	D	c	D	D
4512	Book, periodical, & music stores	113	82 925	11 506	2 581	1 139	9.7	1.5
45121	Book stores & news dealers	83	67 570	9 643	2 189	990	5.7	.2
451211	Book stores	78	D	D	D	f	D	D
4512111	Book stores, general	35	18 391	2 462	471	238	11.7	.5
4512112	Specialty book stores	20	D	D	D	c	D	D
4512113	College book stores	23	42 191	6 120	1 460	633	—	—
451212	News dealers & newsstands	5	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores . . .	30	15 355	1 863	392	149	27.4	7.5
451220	Prerecorded tape, compact disc, & record stores . .	30	15 355	1 863	392	149	27.4	7.5
452	General merchandise stores	393	D	D	D	j	D	D
4521	Department stores (incl leased depts) ##	51	723 400	N	N	N	—	1.2
45211	Department stores (incl leased depts) ##	51	723 400	N	N	N	—	1.2
4521	Department stores (excl leased depts)	51	712 920	67 594	16 358	6 235	—	1.2
45211	Department stores (excl leased depts)	51	712 920	67 594	16 358	6 235	—	1.2
452110	Department stores (excl leased depts)	51	712 920	67 594	16 358	6 235	—	1.2
4521102	Discount or mass merchandising dept stores (excl leased depts)	36	D	D	D	h	D	D
4521103	National chain department stores (excl leased depts)	8	D	D	D	f	D	D
4529	Other general merchandise stores	342	D	D	D	i	D	D
45291	Warehouse clubs & superstores	10	D	D	D	h	D	D
452910	Warehouse clubs & superstores	10	D	D	D	h	D	D
45299	All other general merchandise stores	332	D	D	D	h	D	D
452990	All other general merchandise stores	332	D	D	D	h	D	D
4529901	Variety stores	216	D	D	D	g	D	D
4529903	Miscellaneous general merchandise stores	115	86 810	9 684	2 256	865	21.8	4.4
453	Miscellaneous store retailers	720	D	D	D	h	D	D
4531	Florists	218	33 584	7 344	1 742	817	43.1	9.5
45311	Florists	218	33 584	7 344	1 742	817	43.1	9.5
453110	Florists	218	33 584	7 344	1 742	817	43.1	9.5
4532	Office supplies, stationery, & gift stores	203	D	D	D	f	D	D
45321	Office supplies & stationery stores	33	D	D	D	c	D	D
453210	Office supplies & stationery stores	33	D	D	D	c	D	D
4532102	Office supplies stores	30	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	170	D	D	D	f	D	D
453220	Gift, novelty, & souvenir stores	170	D	D	D	f	D	D
4533	Used merchandise stores	91	D	D	D	e	D	D
45331	Used merchandise stores	91	D	D	D	e	D	D
453310	Used merchandise stores	91	D	D	D	e	D	D
4539	Other miscellaneous store retailers	208	D	D	D	g	D	D
45391	Pet & pet supplies stores	38	D	D	D	c	D	D
453910	Pet & pet supplies stores	38	D	D	D	c	D	D
45392	Art dealers	19	D	D	D	b	D	D
453920	Art dealers	19	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	82	151 802	15 223	3 209	592	20.9	7.1
453930	Manufactured (mobile) home dealers	82	151 802	15 223	3 209	592	20.9	7.1
45399	All other miscellaneous store retailers	69	D	D	D	e	D	D
454	Nonstore retailers	291	D	D	D	h	D	D
4541	Electronic shopping & mail-order houses	49	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	49	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	49	D	D	D	f	D	D
4542	Vending machine operators	22	D	D	D	e	D	D
45421	Vending machine operators	22	D	D	D	e	D	D
454210	Vending machine operators	22	D	D	D	e	D	D
4543	Direct selling establishments	220	D	D	D	g	D	D
45431	Fuel dealers	151	D	D	D	g	D	D
454311	Heating oil dealers	98	194 928	16 058	3 764	779	15.3	5.6
454312	Liquefied petroleum gas (bottled gas) dealers	49	D	D	D	f	D	D
454319	Other fuel dealers	4	D	D	D	a	D	D
45439	Other direct selling establishments	69	D	D	D	f	D	D
454390	Other direct selling establishments	69	D	D	D	f	D	D

Data for this line not included in broader kind-of-business totals.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ACCOMACK COUNTY, VA								
44-45	Retail trade	208	180 465	18 645	4 216	1 335	17.5	7.7
441	Motor vehicle & parts dealers	24	13 293	1 862	441	114	5.7	5.0
442	Furniture & home furnishings stores	8	4 574	578	131	49	44.9	55.1
4421	Furniture stores	4	3 269	418	93	31	50.7	49.3
44211	Furniture stores	4	3 269	418	93	31	50.7	49.3
442110	Furniture stores	4	3 269	418	93	31	50.7	49.3
443	Electronics & appliance stores	5	1 400	175	42	11	16.6	—
444	Building material & garden equipment & supplies dealers	19	17 458	1 958	457	99	10.5	2.7
4441	Building material & supplies dealers	17	D	D	D	b	D	D
44419	Other building material dealers	13	12 498	1 505	349	73	12.7	1.0
444190	Other building material dealers	13	12 498	1 505	349	73	12.7	1.0
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
445	Food & beverage stores	35	44 727	3 922	851	313	9.7	2.6
44512	Convenience stores	13	8 612	686	158	52	11.8	5.0
445120	Convenience stores	13	8 612	686	158	52	11.8	5.0
4452	Specialty food stores	6	D	D	D	a	D	D
446	Health & personal care stores	4	8 226	1 152	279	63	20.4	—
4461	Health & personal care stores	4	8 226	1 152	279	63	20.4	—
447	Gasoline stations	28	25 039	1 586	366	147	26.5	20.5
44711	Gasoline stations with convenience stores	20	20 005	1 268	290	123	30.8	22.1
447110	Gasoline stations with convenience stores	20	20 005	1 268	290	123	30.8	22.1
448	Clothing & clothing accessories stores	18	8 516	1 148	267	137	32.7	2.9
4481	Clothing stores	13	7 461	988	223	121	36.6	1.5
451	Sporting goods, hobby, book, & music stores	9	2 390	383	81	26	4.9	46.2
4512	Book, periodical, & music stores	4	1 871	315	71	23	1.2	57.7
452	General merchandise stores	16	D	D	D	c	D	D
45299	All other general merchandise stores	15	7 027	626	108	75	15.7	4.6
452990	All other general merchandise stores	15	7 027	626	108	75	15.7	4.6
4529901	Variety stores	10	5 979	555	92	62	.9	5.5
453	Miscellaneous store retailers	27	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	10	6 761	602	107	38	81.9	1.7
45322	Gift, novelty, & souvenir stores	10	6 761	602	107	38	81.9	1.7
453220	Gift, novelty, & souvenir stores	10	6 761	602	107	38	81.9	1.7
4539	Other miscellaneous store retailers	8	D	D	D	b	D	D
45392	Art dealers	1	D	D	D	b	D	D
453920	Art dealers	1	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	15	D	D	D	c	D	D
4543	Direct selling establishments	11	D	D	D	c	D	D
45431	Fuel dealers	10	28 033	2 541	659	106	7.2	1.0
454311	Heating oil dealers	6	21 534	1 597	388	69	8.6	—
454312	Liquefied petroleum gas (bottled gas) dealers	4	6 499	944	271	37	2.4	4.3
ALBEMARLE COUNTY, VA								
44-45	Retail trade	314	718 023	67 361	16 170	4 270	4.3	5.8
441	Motor vehicle & parts dealers	24	159 447	12 794	3 105	459	1.0	4.2
4411	Automobile dealers	12	149 763	11 220	2 697	374	.9	4.4
4413	Automotive parts, accessories, & tire stores	11	D	D	D	b	D	D
44131	Automotive parts & accessories stores	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	25	26 385	3 678	892	192	9.9	13.3
4421	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
44211	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
442110	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
4422	Home furnishings stores	16	13 409	2 069	527	117	8.5	1.4
44221	Floor covering stores	9	D	D	D	b	D	D
442210	Floor covering stores	9	D	D	D	b	D	D
44229	Other home furnishings stores	7	D	D	D	b	D	D
442299	All other home furnishings stores	7	D	D	D	b	D	D
443	Electronics & appliance stores	10	18 964	1 577	381	99	4.2	—
4431	Electronics & appliance stores	10	18 964	1 577	381	99	4.2	—
44311	Appliance, television, & other electronics stores	8	D	D	D	b	D	D
443111	Household appliance stores	2	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALBEMARLE COUNTY, VA—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	22	82 460	7 936	1 905	390	2.4	22.2
4441	Building material & supplies dealers	17	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	11	46 255	4 459	1 100	189	3.7	38.2
444190	Other building material dealers	11	46 255	4 459	1 100	189	3.7	38.2
445	Food & beverage stores	35	D	D	D	f	D	D
4451	Grocery stores	30	105 798	9 110	2 246	689	11.1	2.4
44511	Supermarkets & other grocery (except convenience) stores	20	101 545	8 764	2 162	650	7.9	2.5
445110	Supermarkets & other grocery (except convenience) stores	20	101 545	8 764	2 162	650	7.9	2.5
446	Health & personal care stores	25	40 543	4 199	1 022	283	7.7	1.0
4461	Health & personal care stores	25	40 543	4 199	1 022	283	7.7	1.0
44611	Pharmacies & drug stores	14	36 520	3 090	777	222	7.3	.2
446110	Pharmacies & drug stores	14	36 520	3 090	777	222	7.3	.2
4461101	Pharmacies & drug stores	13	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44619	Other health & personal care stores	6	2 556	751	179	38	—	11.7
447	Gasoline stations	35	36 433	2 670	625	206	9.2	10.4
44711	Gasoline stations with convenience stores	23	25 897	1 779	399	151	11.5	7.7
447110	Gasoline stations with convenience stores	23	25 897	1 779	399	151	11.5	7.7
448	Clothing & clothing accessories stores	38	D	D	D	e	D	D
4481	Clothing stores	18	D	D	D	c	D	D
44811	Men's clothing stores	3	3 460	502	112	24	—	27.1
448110	Men's clothing stores	3	3 460	502	112	24	—	27.1
44819	Other clothing stores	6	D	D	D	b	D	D
448190	Other clothing stores	6	D	D	D	b	D	D
4482	Shoe stores	10	D	D	D	b	D	D
44821	Shoe stores	10	D	D	D	b	D	D
448210	Shoe stores	10	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	6	4 910	507	114	35	—	2.5
4482105	Athletic footwear stores	2	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	10	D	D	D	b	D	D
44831	Jewelry stores	9	6 632	1 080	253	64	7.6	—
448310	Jewelry stores	9	6 632	1 080	253	64	7.6	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	33	D	D	D	c	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	28	D	D	D	c	D	D
45111	Sporting goods stores	12	5 902	681	158	53	10.9	—
451110	Sporting goods stores	12	5 902	681	158	53	10.9	—
4511102	Specialty-line sporting goods stores	10	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	5	3 432	309	72	27	8.3	—
45121	Book stores & news dealers	4	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	10	144 159	12 508	3 091	1 066	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	c	D	D
452990	All other general merchandise stores	5	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	43	D	D	D	e	D	D
4531	Florists	8	2 473	808	192	63	51.2	—
45311	Florists	8	2 473	808	192	63	51.2	—
453110	Florists	8	2 473	808	192	63	51.2	—
4532	Office supplies, stationery, & gift stores	15	21 196	1 849	471	157	3.1	.4
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	11	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	11	D	D	D	b	D	D
4533	Used merchandise stores	9	1 123	204	45	20	—	5.3
45331	Used merchandise stores	9	1 123	204	45	20	—	5.3
453310	Used merchandise stores	9	1 123	204	45	20	—	5.3
4539	Other miscellaneous store retailers	11	D	D	D	b	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALBEMARLE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	14	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
45411	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
454110	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
4543	Direct selling establishments	4	D	D	D	b	D	D
45439	Other direct selling establishments	4	D	D	D	b	D	D
454390	Other direct selling establishments	4	D	D	D	b	D	D
ALLEGHANY COUNTY, VA								
44-45	Retail trade	38	65 254	6 071	1 475	430	14.3	.4
441	Motor vehicle & parts dealers	7	31 921	2 647	705	134	15.1	—
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	2 869	338	77	16	D	—
4431	Electronics & appliance stores	3	2 869	338	77	16	D	—
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	2	D	D	D	a	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	4 245	344	83	39	20.6	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	c	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
AMELIA COUNTY, VA								
44-45	Retail trade	36	41 022	3 974	893	226	11.7	3.1
441	Motor vehicle & parts dealers	6	11 187	1 413	351	51	4.1	1.4
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	4 111	443	110	29	41.0	—
445	Food & beverage stores	5	12 383	920	200	67	7.9	2.6
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	3 619	211	53	17	31.4	16.1
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	1 511	171	32	16	27.2	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	3	D	D	D	a	D	D
454311	Heating oil dealers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
AMHERST COUNTY, VA								
44-45	Retail trade	104	190 201	17 991	3 686	1 082	6.5	5.2
441	Motor vehicle & parts dealers	16	51 349	4 395	1 048	172	3.3	7.0
44131	Automotive parts & accessories stores	5	D	D	D	b	D	D
441310	Automotive parts & accessories stores	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	5	1 265	214	54	24	10.9	45.4
444	Building material & garden equipment & supplies dealers	11	10 835	1 654	359	77	8.5	—
4441	Building material & supplies dealers	7	D	D	D	b	D	D
445	Food & beverage stores	15	D	D	D	e	D	D
4451	Grocery stores	13	49 142	4 032	999	373	9.6	10.1
446	Health & personal care stores	10	11 256	1 312	268	79	11.6	5.7
4461	Health & personal care stores	10	11 256	1 312	268	79	11.6	5.7
447	Gasoline stations	17	25 520	1 420	323	126	10.0	—
44711	Gasoline stations with convenience stores	14	19 774	1 260	284	110	9.7	—
447110	Gasoline stations with convenience stores	14	19 774	1 260	284	110	9.7	—
448	Clothing & clothing accessories stores	6	1 992	289	58	27	20.6	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	9	34 327	4 038	430	145	—	.1
45299	All other general merchandise stores	7	D	D	D	b	D	D
452990	All other general merchandise stores	7	D	D	D	b	D	D
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
APPOMATTOX COUNTY, VA								
44-45	Retail trade	60	75 471	8 335	1 861	536	24.5	3.0
441	Motor vehicle & parts dealers	7	19 739	2 629	536	92	44.9	.3
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	3	709	57	9	5	D	—
444	Building material & garden equipment & supplies dealers	6	6 472	1 061	241	61	7.7	—
4441	Building material & supplies dealers	3	D	D	D	b	D	D
445	Food & beverage stores	9	23 274	1 944	453	176	3.2	6.0
446	Health & personal care stores	3	5 560	590	149	33	D	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	11	9 652	791	192	75	8.1	—
448	Clothing & clothing accessories stores	3	1 221	149	32	15	D	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	7	3 440	321	68	29	48.0	—
45299	All other general merchandise stores	7	3 440	321	68	29	48.0	—
452990	All other general merchandise stores	7	3 440	321	68	29	48.0	—
453	Miscellaneous store retailers	3	D	D	D	b	D	D
454	Nonstore retailers	4	3 124	313	72	14	100.0	—
454311	Heating oil dealers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ARLINGTON COUNTY, VA								
44-45	Retail trade	665	1 819 374	188 683	45 341	10 098	6.0	6.5
441	Motor vehicle & parts dealers	49	516 475	42 375	10 480	1 254	1.7	8.8
4411	Automobile dealers	32	489 207	36 919	9 165	1 064	1.7	8.8
441111	New car dealers	11	414 533	34 521	8 549	965	—	3.1
441110	New car dealers	11	414 533	34 521	8 549	965	—	3.1
44112	Used car dealers	21	74 674	2 398	616	99	11.0	40.6
441120	Used car dealers	21	74 674	2 398	616	99	11.0	40.6
4413	Automotive parts, accessories, & tire stores	16	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	15 694	3 248	761	123	2.5	5.2
441310	Automotive parts & accessories stores	11	15 694	3 248	761	123	2.5	5.2
44132	Tire dealers	5	D	D	D	b	D	D
441320	Tire dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	27	39 566	5 264	1 284	295	20.4	2.0
4421	Furniture stores	10	16 562	2 484	584	85	44.0	.9
44211	Furniture stores	10	16 562	2 484	584	85	44.0	.9
442110	Furniture stores	10	16 562	2 484	584	85	44.0	.9
4422	Home furnishings stores	17	23 004	2 780	700	210	3.4	2.9
44229	Other home furnishings stores	16	D	D	D	c	D	D
442291	Window treatment stores	1	D	D	D	a	D	D
442299	All other home furnishings stores	15	D	D	D	c	D	D
443	Electronics & appliance stores	39	75 011	6 478	1 454	400	30.3	2.0
4431	Electronics & appliance stores	39	75 011	6 478	1 454	400	30.3	2.0
44311	Appliance, television, & other electronics stores	16	D	D	D	e	D	D
443111	Household appliance stores	4	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	12	40 034	3 498	729	248	7.7	—
44312	Computer & software stores	18	25 232	1 997	485	90	68.6	6.0
443120	Computer & software stores	18	25 232	1 997	485	90	68.6	6.0
44313	Camera & photographic supplies stores	5	D	D	D	b	D	D
443130	Camera & photographic supplies stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	18	53 479	6 379	1 398	174	2.5	3.3
4441	Building material & supplies dealers	16	D	D	D	c	D	D
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	7	46 831	5 267	1 163	111	.9	3.8
444190	Other building material dealers	7	46 831	5 267	1 163	111	.9	3.8
445	Food & beverage stores	100	261 052	32 962	7 661	1 629	10.5	.8
4451	Grocery stores	75	238 805	29 830	6 956	1 406	8.9	.8
44511	Supermarkets & other grocery (except convenience) stores	37	207 242	26 718	5 964	1 132	8.3	.4
445110	Supermarkets & other grocery (except convenience) stores	37	207 242	26 718	5 964	1 132	8.3	.4
44512	Convenience stores	38	31 563	3 112	992	274	13.2	3.2
445120	Convenience stores	38	31 563	3 112	992	274	13.2	3.2
4452	Specialty food stores	17	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D
446	Health & personal care stores	53	99 185	10 328	2 386	723	2.8	2.5
4461	Health & personal care stores	53	99 185	10 328	2 386	723	2.8	2.5
44611	Pharmacies & drug stores	24	80 362	7 323	1 756	554	1.6	.6
446110	Pharmacies & drug stores	24	80 362	7 323	1 756	554	1.6	.6
4461101	Pharmacies & drug stores	23	D	D	D	f	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	8 554	995	267	93	1.8	1.2
446120	Cosmetics, beauty supplies, & perfume stores	12	8 554	995	267	93	1.8	1.2
44613	Optical goods stores	8	6 235	1 222	186	42	—	2.4
446130	Optical goods stores	8	6 235	1 222	186	42	—	2.4
44619	Other health & personal care stores	9	4 034	788	177	34	32.4	43.0
446191	Food (health) supplement stores	5	2 596	315	70	23	34.4	65.6
447	Gasoline stations	49	107 776	6 934	1 575	389	17.0	10.1
4471	Gasoline stations	49	107 776	6 934	1 575	389	17.0	10.1
44711	Gasoline stations with convenience stores	15	51 003	2 223	530	185	9.7	7.0
447110	Gasoline stations with convenience stores	15	51 003	2 223	530	185	9.7	7.0
44719	Other gasoline stations	34	56 773	4 711	1 045	204	23.5	12.9
447190	Other gasoline stations	34	56 773	4 711	1 045	204	23.5	12.9

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ARLINGTON COUNTY, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	146	248 657	33 654	8 657	2 470	2.4	9.2
4481	Clothing stores	93	212 481	28 293	7 395	2 154	1.6	9.8
44811	Men's clothing stores	19	27 171	2 934	767	162	8.7	61.1
448110	Men's clothing stores	19	27 171	2 934	767	162	8.7	61.1
44812	Women's clothing stores	34	32 863	4 044	951	362	2.0	4.2
448120	Women's clothing stores	34	32 863	4 044	951	362	2.0	4.2
44813	Children's & infants' clothing stores	4	3 859	423	106	61	—	—
448130	Children's & infants' clothing stores	4	3 859	423	106	61	—	—
44814	Family clothing stores	14	130 219	18 775	5 094	1 384	.2	.8
448140	Family clothing stores	14	130 219	18 775	5 094	1 384	.2	.8
44815	Clothing accessories stores	10	4 390	640	153	51	—	41.5
448150	Clothing accessories stores	10	4 390	640	153	51	—	41.5
44819	Other clothing stores	12	13 979	1 477	324	134	—	—
448190	Other clothing stores	12	13 979	1 477	324	134	—	—
4482	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
44821	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
448210	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	5	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	8	6 630	910	191	46	10.2	23.4
4482105	Athletic footwear stores	5	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	32	16 996	2 945	696	154	12.2	2.6
44831	Jewelry stores	28	14 753	2 721	641	138	12.9	1.7
448310	Jewelry stores	28	14 753	2 721	641	138	12.9	1.7
44832	Luggage & leather goods stores	4	2 243	224	55	16	7.6	8.6
448320	Luggage & leather goods stores	4	2 243	224	55	16	7.6	8.6
451	Sporting goods, hobby, book, & music stores	61	77 206	9 679	2 388	646	4.4	30.2
4511	Sporting goods, hobby, & musical instrument stores ..	33	45 976	6 540	1 566	393	6.5	49.4
45111	Sporting goods stores	16	33 636	4 785	1 169	244	3.8	55.3
451110	Sporting goods stores	16	33 636	4 785	1 169	244	3.8	55.3
4511101	General-line sporting goods stores	4	3 359	375	93	25	15.1	72.7
4511102	Specialty-line sporting goods stores	12	30 277	4 410	1 076	219	2.5	53.3
45112	Hobby, toy, & game stores	9	6 968	866	189	84	9.3	34.6
451120	Hobby, toy, & game stores	9	6 968	866	189	84	9.3	34.6
45113	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
4512	Book, periodical, & music stores	28	31 230	3 139	822	253	1.3	1.9
45121	Book stores & news dealers	21	23 107	2 601	690	197	1.7	1.1
451211	Book stores	15	21 742	2 447	652	188	—	—
4512111	Book stores, general	11	18 953	2 149	592	164	—	—
4512112	Specialty book stores	2	D	D	D	a	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	6	1 365	154	38	9	28.5	19.0
45122	Prerecorded tape, compact disc, & record stores ..	7	8 123	538	132	56	—	4.3
451220	Prerecorded tape, compact disc, & record stores ..	7	8 123	538	132	56	—	4.3
452	General merchandise stores	9	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	3	122 102	N	N	N	—	—
45211	Department stores (incl leased depts) ##	3	122 102	N	N	N	—	—
4521	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
452110	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
4521101	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
4521101	Conventional department stores (excl leased depts)	2	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
453	Miscellaneous store retailers	98	D	D	D	f	D	D
4531	Florists	20	6 673	1 450	339	85	34.2	6.0
45311	Florists	20	6 673	1 450	339	85	34.2	6.0
453110	Florists	20	6 673	1 450	339	85	34.2	6.0
4532	Office supplies, stationery, & gift stores	43	36 562	4 775	1 088	355	7.7	8.8
45321	Office supplies & stationery stores	6	10 418	1 052	271	78	3.4	20.1
453210	Office supplies & stationery stores	6	10 418	1 052	271	78	3.4	20.1
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	4	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	37	26 144	3 723	817	277	9.4	4.2
453220	Gift, novelty, & souvenir stores	37	26 144	3 723	817	277	9.4	4.2
4533	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
45331	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
453310	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
4539	Other miscellaneous store retailers	26	D	D	D	c	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
45392	Art dealers	6	2 027	362	62	16	31.1	29.6
453920	Art dealers	6	2 027	362	62	16	31.1	29.6
45399	All other miscellaneous store retailers	18	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ARLINGTON COUNTY, VA—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	16	9 821	2 956	701	239	39.8	.2
4543	Direct selling establishments	7	D	D	D	c	D	D
45439	Other direct selling establishments	6	D	D	D	c	D	D
454390	Other direct selling establishments	6	D	D	D	c	D	D
AUGUSTA COUNTY, VA								
44-45	Retail trade	214	310 783	29 354	6 841	1 925	17.3	.9
441	Motor vehicle & parts dealers	29	80 558	6 184	1 462	254	28.1	—
4412	Other motor vehicle dealers	4	6 042	394	97	20	9.0	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	15	10 883	2 006	512	92	13.3	—
44132	Tire dealers	4	6 376	1 349	338	51	3.3	—
441320	Tire dealers	4	6 376	1 349	338	51	3.3	—
442	Furniture & home furnishings stores	15	7 779	1 305	313	97	31.1	.3
4422	Home furnishings stores	11	5 436	936	210	70	38.1	—
44229	Other home furnishings stores	7	2 454	497	113	44	37.2	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	17	42 428	4 229	1 051	252	2.6	—
4441	Building material & supplies dealers	14	39 301	3 712	936	202	.7	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	11	D	D	D	b	D	D
444190	Other building material dealers	11	D	D	D	b	D	D
445	Food & beverage stores	30	60 791	5 111	1 249	451	20.0	.9
4451	Grocery stores	25	56 807	4 764	1 174	422	17.1	.9
4452	Specialty food stores	4	D	D	D	b	D	D
446	Health & personal care stores	12	14 802	2 383	442	107	30.2	.9
4461	Health & personal care stores	12	14 802	2 383	442	107	30.2	.9
447	Gasoline stations	30	36 619	2 180	504	182	15.9	.3
44711	Gasoline stations with convenience stores	23	27 749	1 754	399	151	11.1	.4
447110	Gasoline stations with convenience stores	23	27 749	1 754	399	151	11.1	.4
448	Clothing & clothing accessories stores	9	10 212	1 119	242	90	5.6	—
4481	Clothing stores	4	7 711	776	181	69	—	—
451	Sporting goods, hobby, book, & music stores	10	3 187	363	84	40	16.8	1.4
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	10	D	D	D	c	D	D
45299	All other general merchandise stores	9	7 014	687	163	73	—	.8
452990	All other general merchandise stores	9	7 014	687	163	73	—	.8
4529901	Variety stores	8	D	D	D	b	D	D
453	Miscellaneous store retailers	37	D	D	D	c	D	D
45321	Office supplies & stationery stores	3	D	D	D	a	D	D
453210	Office supplies & stationery stores	3	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	17	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	6	7 200	778	144	41	26.4	23.6
453930	Manufactured (mobile) home dealers	6	7 200	778	144	41	26.4	23.6
45399	All other miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	14	D	D	D	c	D	D
4542	Vending machine operators	3	D	D	D	b	D	D
45421	Vending machine operators	3	D	D	D	b	D	D
454210	Vending machine operators	3	D	D	D	b	D	D
4543	Direct selling establishments	11	22 533	2 796	693	117	4.8	—
45431	Fuel dealers	4	14 817	1 511	394	66	—	—
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	7	7 716	1 285	299	51	14.0	—
454390	Other direct selling establishments	7	7 716	1 285	299	51	14.0	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BATH COUNTY, VA								
44-45	Retail trade	25	10 804	1 197	267	105	61.1	4.1
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	3	2 821	275	61	25	D	—
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	6	2 124	188	39	14	40.1	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	748	147	33	16	49.1	7.1
454	Nonstore retailers	1	D	D	D	a	D	D
BEDFORD COUNTY, VA								
44-45	Retail trade	92	83 913	9 956	2 180	604	12.1	5.1
441	Motor vehicle & parts dealers	12	12 084	1 401	302	58	.7	2.0
4412	Other motor vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	29 339	3 715	804	162	12.8	—
4441	Building material & supplies dealers	9	17 388	1 719	371	56	2.5	—
44419	Other building material dealers	9	17 388	1 719	371	56	2.5	—
444190	Other building material dealers	9	17 388	1 719	371	56	2.5	—
4442	Lawn & garden equipment & supplies stores	10	11 951	1 996	433	106	27.8	—
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	b	D	D
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	13	16 706	1 486	322	128	14.8	6.3
448	Clothing & clothing accessories stores	4	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	a	D	D
453	Miscellaneous store retailers	11	D	D	D	b	D	D
454	Nonstore retailers	4	D	D	D	b	D	D
BLAND COUNTY, VA								
44-45	Retail trade	18	19 812	1 448	437	145	8.7	38.0
441	Motor vehicle & parts dealers	4	7 638	646	203	47	2.8	78.2
445	Food & beverage stores	4	D	D	D	a	D	D
447	Gasoline stations	8	10 426	619	189	83	10.2	14.9
453	Miscellaneous store retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BOTETOURT COUNTY, VA								
44-45	Retail trade	81	130 247	11 006	2 530	796	10.2	1.3
441	Motor vehicle & parts dealers	8	12 205	1 476	370	59	9.2	.4
4413	Automotive parts, accessories, & tire stores	3	D	D	D	b	D	D
44131	Automotive parts & accessories stores	3	D	D	D	b	D	D
441310	Automotive parts & accessories stores	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	4	9 545	964	177	43	58.5	—
44419	Other building material dealers	3	D	D	D	b	D	D
444190	Other building material dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	a	D	D
44422	Nursery & garden centers	3	D	D	D	a	D	D
444220	Nursery & garden centers	3	D	D	D	a	D	D
445	Food & beverage stores	10	D	D	D	c	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	5	5 971	672	162	40	46.9	—
447	Gasoline stations	28	63 891	4 433	991	361	2.3	2.4
4471	Gasoline stations	28	63 891	4 433	991	361	2.3	2.4
44711	Gasoline stations with convenience stores	21	29 345	2 034	426	174	1.2	5.3
447110	Gasoline stations with convenience stores	21	29 345	2 034	426	174	1.2	5.3
44719	Other gasoline stations	7	34 546	2 399	565	187	3.3	—
447190	Other gasoline stations	7	34 546	2 399	565	187	3.3	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	8	D	D	D	a	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
BRUNSWICK COUNTY, VA								
44-45	Retail trade	60	49 621	5 304	1 231	455	19.8	12.5
441	Motor vehicle & parts dealers	9	8 030	1 281	280	69	2.7	51.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	16	D	D	D	c	D	D
446	Health & personal care stores	3	3 344	485	147	55	D	48.4
447	Gasoline stations	14	12 683	847	170	75	28.6	—
448	Clothing & clothing accessories stores	2	D	D	D	b	D	D
452	General merchandise stores	3	1 533	149	28	20	D	—
453	Miscellaneous store retailers	5	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BUCHANAN COUNTY, VA								
44-45	Retail trade	130	135 235	13 747	3 094	1 018	30.8	6.8
441	Motor vehicle & parts dealers	27	29 722	2 747	676	142	49.5	7.0
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	18	12 090	1 876	467	93	47.6	13.2
44131	Automotive parts & accessories stores	11	8 430	1 321	337	62	49.7	6.0
441310	Automotive parts & accessories stores	11	8 430	1 321	337	62	49.7	6.0
442	Furniture & home furnishings stores	7	3 284	756	150	42	50.2	8.0
443	Electronics & appliance stores	5	4 582	790	184	57	1.1	—
4431	Electronics & appliance stores	5	4 582	790	184	57	1.1	—
44311	Appliance, television, & other electronics stores	3	D	D	D	b	D	D
44312	Computer & software stores	2	D	D	D	b	D	D
443120	Computer & software stores	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	5	4 906	546	119	36	15.2	—
4441	Building material & supplies dealers	5	4 906	546	119	36	15.2	—
445	Food & beverage stores	23	D	D	D	e	D	D
446	Health & personal care stores	16	23 645	2 546	525	126	53.2	9.8
4461	Health & personal care stores	16	23 645	2 546	525	126	53.2	9.8
447	Gasoline stations	23	15 749	1 386	272	141	34.4	9.5
448	Clothing & clothing accessories stores	9	2 366	396	87	43	47.9	20.2
451	Sporting goods, hobby, book, & music stores	3	424	58	14	6	D	—
452	General merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	6	1 007	116	24	11	69.7	—
454	Nonstore retailers	1	D	D	D	a	D	D
BUCKINGHAM COUNTY, VA								
44-45	Retail trade	42	34 383	3 739	817	254	50.7	.5
441	Motor vehicle & parts dealers	11	11 901	1 206	302	77	44.0	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	2 645	417	77	20	12.7	3.5
445	Food & beverage stores	6	4 742	533	105	38	88.5	1.2
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	3 934	313	75	31	31.3	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	4	3 710	266	65	22	78.5	—
45299	All other general merchandise stores	4	3 710	266	65	22	78.5	—
452990	All other general merchandise stores	4	3 710	266	65	22	78.5	—
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	4 747	725	126	42	D	—
4543	Direct selling establishments	3	4 747	725	126	42	D	—
454311	Heating oil dealers	3	4 747	725	126	42	D	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CAMPBELL COUNTY, VA								
44-45	Retail trade	209	337 975	31 261	7 155	2 169	21.2	3.8
441	Motor vehicle & parts dealers	41	104 740	8 085	1 841	413	25.1	—
4411	Automobile dealers	22	90 103	6 122	1 364	287	27.0	—
44112	Used car dealers	15	9 312	1 343	322	79	21.8	—
441120	Used car dealers	15	9 312	1 343	322	79	21.8	—
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	17	D	D	D	c	D	D
44131	Automotive parts & accessories stores	13	8 285	1 335	334	87	11.3	—
441310	Automotive parts & accessories stores	13	8 285	1 335	334	87	11.3	—
442	Furniture & home furnishings stores	10	D	D	D	b	D	D
4422	Home furnishings stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	7	D	D	D	b	D	D
4431	Electronics & appliance stores	7	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	21	21 720	2 849	590	161	23.6	—
4441	Building material & supplies dealers	17	18 784	2 345	487	124	25.5	—
44419	Other building material dealers	10	13 807	1 676	340	81	27.1	—
444190	Other building material dealers	10	13 807	1 676	340	81	27.1	—
445	Food & beverage stores	25	D	D	D	f	D	D
4451	Grocery stores	23	66 878	6 215	1 487	619	4.8	8.2
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
44619	Other health & personal care stores	1	D	D	D	a	D	D
446199	All other health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	38	31 379	2 849	763	237	10.9	.4
44711	Gasoline stations with convenience stores	26	23 058	2 134	589	185	9.4	—
447110	Gasoline stations with convenience stores	26	23 058	2 134	589	185	9.4	—
448	Clothing & clothing accessories stores	13	12 602	1 307	322	106	2.9	—
4481	Clothing stores	6	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	5	3 011	502	143	25	—	—
451	Sporting goods, hobby, book, & music stores	7	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores	5	2 807	283	76	23	—	8.0
4512112	Specialty book stores	1	D	D	D	b	D	D
452	General merchandise stores	12	D	D	D	c	D	D
45299	All other general merchandise stores	11	6 748	735	177	81	14.8	—
452990	All other general merchandise stores	11	6 748	735	177	81	14.8	—
4529901	Variety stores	8	D	D	D	b	D	D
453	Miscellaneous store retailers	19	D	D	D	c	D	D
4539	Other miscellaneous store retailers	10	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	8	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	8	D	D	D	b	D	D
454	Nonstore retailers	9	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	7	35 274	1 879	452	94	77.2	11.6
454311	Heating oil dealers	7	35 274	1 879	452	94	77.2	11.6
CAROLINE COUNTY, VA								
44-45	Retail trade	69	118 392	8 469	2 081	608	8.4	18.7
441	Motor vehicle & parts dealers	8	6 609	864	206	37	17.3	—
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	3 286	562	126	38	10.6	.4
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	12	14 309	1 270	331	117	2.4	2.4
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	30	85 928	4 860	1 214	344	7.4	25.2
4471	Gasoline stations	30	85 928	4 860	1 214	344	7.4	25.2
44711	Gasoline stations with convenience stores	22	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	22	D	D	D	c	D	D
44719	Other gasoline stations	8	D	D	D	c	D	D
447190	Other gasoline stations	8	D	D	D	c	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	3	2 210	170	35	24	D	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CAROLINE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	1	D	D	D	a	D	D
CARROLL COUNTY, VA								
44-45	Retail trade	114	162 556	13 752	3 301	957	20.1	3.4
441	Motor vehicle & parts dealers	20	41 039	3 126	827	146	36.7	4.3
44131	Automotive parts & accessories stores	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	4 149	533	123	22	71.1	—
4421	Furniture stores	2	D	D	D	a	D	D
44211	Furniture stores	2	D	D	D	a	D	D
442110	Furniture stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	21 884	1 825	433	116	—	—
4441	Building material & supplies dealers	2	D	D	D	b	D	D
44411	Home centers	1	D	D	D	b	D	D
444110	Home centers	1	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	a	D	D
44422	Nursery & garden centers	3	D	D	D	a	D	D
444220	Nursery & garden centers	3	D	D	D	a	D	D
445	Food & beverage stores	9	29 591	2 241	524	185	6.7	2.9
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	3	6 295	618	146	34	D	—
447	Gasoline stations	30	32 209	2 070	502	206	18.5	7.0
44711	Gasoline stations with convenience stores	29	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	29	D	D	D	c	D	D
448	Clothing & clothing accessories stores	13	7 055	992	230	90	40.5	.8
4481	Clothing stores	8	5 264	702	161	66	42.0	1.1
451	Sporting goods, hobby, book, & music stores	3	1 079	153	27	17	D	—
452	General merchandise stores	7	5 914	562	125	58	1.7	—
45299	All other general merchandise stores	7	5 914	562	125	58	1.7	—
452990	All other general merchandise stores	7	5 914	562	125	58	1.7	—
4529903	Miscellaneous general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
CHARLES CITY COUNTY, VA								
44-45	Retail trade	6	3 346	280	63	24	78.4	21.6
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	3	2 567	177	39	14	100.0	—
454	Nonstore retailers	1	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
CHARLOTTE COUNTY, VA								
44-45	Retail trade	46	42 234	3 654	861	286	20.0	12.5
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	8 354	650	140	35	2.6	38.2
4441	Building material & supplies dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	2	D	D	D	a	D	D
444220	Nursery & garden centers	2	D	D	D	a	D	D
445	Food & beverage stores	11	11 909	1 024	255	98	22.8	3.3
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	10	7 973	612	146	66	43.3	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	4	1 353	159	38	25	—	10.3
453	Miscellaneous store retailers	4	D	D	D	a	D	D
CHESTERFIELD COUNTY, VA								
44-45	Retail trade	938	2 412 612	230 717	55 701	15 275	3.8	4.0
441	Motor vehicle & parts dealers	95	671 675	56 616	13 561	1 871	3.3	6.7
4411	Automobile dealers	44	607 312	45 997	11 005	1 412	2.8	7.1
44111	New car dealers	22	584 403	44 497	10 682	1 346	1.7	6.6
441110	New car dealers	22	584 403	44 497	10 682	1 346	1.7	6.6
44112	Used car dealers	22	22 909	1 500	323	66	29.4	21.1
441120	Used car dealers	22	22 909	1 500	323	66	29.4	21.1
4412	Other motor vehicle dealers	10	15 384	1 792	352	77	12.2	—
44121	Recreational vehicle dealers	2	D	D	D	a	D	D
441210	Recreational vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	8	D	D	D	b	D	D
441221	Motorcycle dealers	3	3 681	471	77	20	D	—
441222	Boat dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	41	48 979	8 827	2 204	382	6.2	3.9
44131	Automotive parts & accessories stores	26	26 854	4 117	1 050	227	11.3	.4
441310	Automotive parts & accessories stores	26	26 854	4 117	1 050	227	11.3	.4
44132	Tire dealers	15	22 125	4 710	1 154	155	—	8.2
441320	Tire dealers	15	22 125	4 710	1 154	155	—	8.2
442	Furniture & home furnishings stores	58	64 543	8 225	2 021	429	12.0	8.5
4421	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
44211	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
442110	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
4422	Home furnishings stores	31	19 600	2 999	702	199	20.6	8.5
44221	Floor covering stores	11	7 177	1 379	314	62	28.5	5.3
442210	Floor covering stores	11	7 177	1 379	314	62	28.5	5.3
44229	Other home furnishings stores	20	12 423	1 620	388	137	16.0	10.3
442291	Window treatment stores	4	3 486	456	110	36	29.5	—
442299	All other home furnishings stores	16	8 937	1 164	278	101	10.8	14.3
443	Electronics & appliance stores	36	53 751	5 637	1 553	309	5.0	4.8
4431	Electronics & appliance stores	36	53 751	5 637	1 553	309	5.0	4.8
44311	Appliance, television, & other electronics stores	24	41 878	4 675	1 317	240	5.1	6.0
443111	Household appliance stores	5	5 406	730	159	27	—	3.1
443112	Radio, television, & other electronics stores	19	36 472	3 945	1 158	213	5.9	6.5
44312	Computer & software stores	10	D	D	D	b	D	D
443120	Computer & software stores	10	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	b	D	D
443130	Camera & photographic supplies stores	2	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
CHESTERFIELD COUNTY, VA—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	72	211 673	19 584	4 808	1 107	2.5	3.4
4441	Building material & supplies dealers	62	187 222	17 235	4 285	977	2.7	.1
44411	Home centers	8	D	D	D	f	D	D
444110	Home centers	8	D	D	D	f	D	D
44412	Paint & wallpaper stores	11	D	D	D	b	D	D
444120	Paint & wallpaper stores	11	D	D	D	b	D	D
44413	Hardware stores	10	10 565	1 249	317	97	11.1	1.2
444130	Hardware stores	10	10 565	1 249	317	97	11.1	1.2
44419	Other building material dealers	33	47 684	5 364	1 259	201	3.8	—
444190	Other building material dealers	33	47 684	5 364	1 259	201	3.8	—
4442	Lawn & garden equipment & supplies stores	10	24 451	2 349	523	130	1.7	29.3
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	84	373 486	35 924	8 905	3 152	.8	.7
4451	Grocery stores	64	362 791	34 552	8 588	3 006	.5	.5
44511	Supermarkets & other grocery (except convenience) stores	39	344 906	32 696	7 953	2 790	.4	.3
445110	Supermarkets & other grocery (except convenience) stores	39	344 906	32 696	7 953	2 790	.4	.3
44512	Convenience stores	25	17 885	1 856	635	216	2.9	4.7
445120	Convenience stores	25	17 885	1 856	635	216	2.9	4.7
4452	Specialty food stores	12	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D
446	Health & personal care stores	71	100 569	13 494	3 241	954	8.0	.8
4461	Health & personal care stores	71	100 569	13 494	3 241	954	8.0	.8
44611	Pharmacies & drug stores	40	83 085	9 810	2 304	717	6.2	—
446110	Pharmacies & drug stores	40	83 085	9 810	2 304	717	6.2	—
4461101	Pharmacies & drug stores	38	D	D	D	f	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	8	5 811	729	203	75	—	—
446120	Cosmetics, beauty supplies, & perfume stores	8	5 811	729	203	75	—	—
44613	Optical goods stores	14	5 730	1 183	307	92	17.1	4.7
446130	Optical goods stores	14	5 730	1 183	307	92	17.1	4.7
44619	Other health & personal care stores	9	5 943	1 772	427	70	31.9	9.4
446191	Food (health) supplement stores	4	D	D	D	a	D	D
446199	All other health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	107	168 603	11 133	3 063	927	9.1	6.6
4471	Gasoline stations	107	168 603	11 133	3 063	927	9.1	6.6
44711	Gasoline stations with convenience stores	81	127 796	8 450	2 422	770	6.9	5.7
447110	Gasoline stations with convenience stores	81	127 796	8 450	2 422	770	6.9	5.7
44719	Other gasoline stations	26	40 807	2 683	641	157	15.7	9.3
447190	Other gasoline stations	26	40 807	2 683	641	157	15.7	9.3
448	Clothing & clothing accessories stores	167	124 380	14 665	3 458	1 361	5.1	7.8
4481	Clothing stores	95	83 617	9 270	2 211	933	4.1	8.7
44811	Men's clothing stores	16	18 196	1 967	483	152	3.7	33.9
448110	Men's clothing stores	16	18 196	1 967	483	152	3.7	33.9
44812	Women's clothing stores	37	22 478	2 613	607	283	1.7	3.9
448120	Women's clothing stores	37	22 478	2 613	607	283	1.7	3.9
44813	Children's & infants' clothing stores	10	7 657	711	162	87	.7	—
448130	Children's & infants' clothing stores	10	7 657	711	162	87	.7	—
44814	Family clothing stores	16	26 422	2 866	697	306	1.5	1.0
448140	Family clothing stores	16	26 422	2 866	697	306	1.5	1.0
44819	Other clothing stores	12	8 249	958	223	91	21.2	—
448190	Other clothing stores	12	8 249	958	223	91	21.2	—
4482	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
44821	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
448210	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
4482101	Men's shoe stores	3	955	139	34	11	—	—
4482102	Women's shoe stores	3	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	3	722	166	43	18	—	20.1
4482104	Family shoe stores	24	11 963	1 278	273	98	.5	4.1
4482105	Athletic footwear stores	6	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	33	18 188	3 000	685	231	13.0	10.0
44831	Jewelry stores	32	D	D	D	c	D	D
448310	Jewelry stores	32	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHESTERFIELD COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	58	58 032	6 627	1 545	541	4.2	4.8
4511	Sporting goods, hobby, & musical instrument stores ..	40	40 537	4 856	1 126	358	5.7	6.4
45111	Sporting goods stores	16	13 661	1 701	437	153	12.5	11.7
451110	Sporting goods stores	16	13 661	1 701	437	153	12.5	11.7
4511101	General-line sporting goods stores	6	8 152	917	232	85	19.2	—
4511102	Specialty-line sporting goods stores	10	5 509	784	205	68	2.5	29.1
45112	Hobby, toy, & game stores	13	20 899	2 249	469	153	2.9	.9
451120	Hobby, toy, & game stores	13	20 899	2 249	469	153	2.9	.9
45113	Sewing, needlework, & piece goods stores	5	1 325	174	52	15	—	9.7
451130	Sewing, needlework, & piece goods stores	5	1 325	174	52	15	—	9.7
45114	Musical instrument & supplies stores	6	4 652	732	168	37	—	14.7
451140	Musical instrument & supplies stores	6	4 652	732	168	37	—	14.7
4512	Book, periodical, & music stores	18	17 495	1 771	419	183	.8	1.1
45121	Book stores & news dealers	10	13 217	1 361	316	130	1.0	1.2
451211	Book stores	10	13 217	1 361	316	130	1.0	1.2
4512111	Book stores, general	7	10 967	1 153	272	110	—	1.4
4512112	Specialty book stores	2	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	8	4 278	410	103	53	—	1.0
451220	Prerecorded tape, compact disc, & record stores ...	8	4 278	410	103	53	—	1.0
452	General merchandise stores	41	447 493	39 970	9 404	3 545	—	.5
4521	Department stores (incl leased depts) ##	17	274 797	N	N	N	—	.7
45211	Department stores (incl leased depts) ##	17	274 797	N	N	N	—	.7
4521	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
45211	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
452110	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
4521101	Conventional department stores (excl leased depts)	5	D	D	D	f	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	9	145 211	12 395	2 858	1 148	—	—
4521103	National chain department stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	24	178 360	13 613	3 246	1 080	—	—
45291	Warehouse clubs & superstores	3	D	D	D	f	D	D
452910	Warehouse clubs & superstores	3	D	D	D	f	D	D
45299	All other general merchandise stores	21	D	D	D	e	D	D
452990	All other general merchandise stores	21	D	D	D	e	D	D
4529901	Variety stores	17	D	D	D	c	D	D
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	108	57 458	7 555	1 804	650	16.5	8.2
4531	Florists	19	4 501	1 155	289	136	24.2	39.9
45311	Florists	19	4 501	1 155	289	136	24.2	39.9
453110	Florists	19	4 501	1 155	289	136	24.2	39.9
4532	Office supplies, stationery, & gift stores	34	22 807	2 361	593	237	5.2	5.9
45321	Office supplies & stationery stores	6	15 513	1 148	296	107	4.1	—
453210	Office supplies & stationery stores	6	15 513	1 148	296	107	4.1	—
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	5	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	28	7 294	1 213	297	130	7.6	18.3
453220	Gift, novelty, & souvenir stores	28	7 294	1 213	297	130	7.6	18.3
4533	Used merchandise stores	12	2 537	489	105	39	34.7	—
45331	Used merchandise stores	12	2 537	489	105	39	34.7	—
453310	Used merchandise stores	12	2 537	489	105	39	34.7	—
4539	Other miscellaneous store retailers	43	27 613	3 550	817	238	22.8	5.7
45391	Pet & pet supplies stores	16	7 542	1 112	247	87	10.8	14.7
453910	Pet & pet supplies stores	16	7 542	1 112	247	87	10.8	14.7
45392	Art dealers	5	D	D	D	a	D	D
453920	Art dealers	5	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	5	7 931	888	177	25	—	—
453930	Manufactured (mobile) home dealers	5	7 931	888	177	25	—	—
45399	All other miscellaneous store retailers	17	D	D	D	c	D	D
454	Nonstore retailers	41	80 949	11 287	2 338	429	12.5	2.5
4541	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
4542	Vending machine operators	9	D	D	D	c	D	D
45421	Vending machine operators	9	D	D	D	c	D	D
454210	Vending machine operators	9	D	D	D	c	D	D
4543	Direct selling establishments	25	58 296	7 755	1 597	268	6.5	1.6
45431	Fuel dealers	9	17 745	2 159	517	80	19.8	2.1
454311	Heating oil dealers	6	12 825	1 304	322	54	27.3	2.9
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	4 920	855	195	26	—	—
45439	Other direct selling establishments	16	40 551	5 596	1 080	188	.7	1.4
454390	Other direct selling establishments	16	40 551	5 596	1 080	188	.7	1.4

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CLARKE COUNTY, VA								
44-45	Retail trade	44	44 797	3 736	858	297	9.4	13.2
441	Motor vehicle & parts dealers	4	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	6	D	D	D	b	D	D
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	11	19 463	920	216	95	12.0	16.4
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	4	1 972	257	65	12	1.8	—
CRAIG COUNTY, VA								
44-45	Retail trade	8	3 673	297	68	25	94.8	5.2
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
445	Food & beverage stores	5	2 305	154	33	16	91.7	8.3
454	Nonstore retailers	2	D	D	D	a	D	D
CULPEPER COUNTY, VA								
44-45	Retail trade	153	306 977	28 366	6 538	1 812	13.1	1.0
441	Motor vehicle & parts dealers	26	52 491	4 412	1 046	188	51.6	.5
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	12	D	D	D	b	D	D
442	Furniture & home furnishings stores	11	D	D	D	b	D	D
4421	Furniture stores	5	D	D	D	b	D	D
44211	Furniture stores	5	D	D	D	b	D	D
442110	Furniture stores	5	D	D	D	b	D	D
443	Electronics & appliance stores	6	D	D	D	c	D	D
4431	Electronics & appliance stores	6	D	D	D	c	D	D
44311	Appliance, television, & other electronics stores	5	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	19	72 047	5 314	1 093	240	1.1	1.7
4441	Building material & supplies dealers	16	D	D	D	c	D	D
44419	Other building material dealers	11	56 400	4 241	877	165	.9	1.9
444190	Other building material dealers	11	56 400	4 241	877	165	.9	1.9
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	15	35 242	3 614	830	236	5.3	2.1
446	Health & personal care stores	11	11 577	1 152	283	80	13.0	—
4461	Health & personal care stores	11	11 577	1 152	283	80	13.0	—
447	Gasoline stations	25	34 696	2 331	603	170	11.1	—
44711	Gasoline stations with convenience stores	16	18 860	1 547	410	128	20.4	—
447110	Gasoline stations with convenience stores	16	18 860	1 547	410	128	20.4	—
448	Clothing & clothing accessories stores	9	D	D	D	b	D	D
4481	Clothing stores	6	5 730	727	178	85	2.8	—
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D
4529	Other general merchandise stores	4	D	D	D	e	D	D
453	Miscellaneous store retailers	15	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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							From administrative records ¹	Estimated ²
CULPEPER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	7	13 315	1 787	457	73	.7	1.8
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	a	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
CUMBERLAND COUNTY, VA								
44-45	Retail trade	29	31 399	3 593	777	230	22.9	.8
441	Motor vehicle & parts dealers	5	2 846	662	153	52	36.7	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	3	11 969	1 213	261	52	D	—
44419	Other building material dealers	3	11 969	1 213	261	52	D	—
444190	Other building material dealers	3	11 969	1 213	261	52	D	—
445	Food & beverage stores	5	6 821	712	169	49	40.8	.5
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	7	5 560	374	85	45	10.6	—
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
DICKENSON COUNTY, VA								
44-45	Retail trade	71	64 171	6 145	1 316	447	19.3	19.9
441	Motor vehicle & parts dealers	7	12 612	802	197	50	2.9	29.1
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	5 394	739	134	42	6.2	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	13	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	18	14 515	1 138	252	99	22.4	46.5
448	Clothing & clothing accessories stores	4	476	67	19	10	64.3	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	4	2 427	203	32	18	—	—
453	Miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
DINWIDDIE COUNTY, VA								
44-45	Retail trade	44	64 535	6 045	1 467	514	15.3	10.2
441	Motor vehicle & parts dealers	7	5 890	777	213	47	4.0	18.7
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	10	25 017	2 196	539	210	17.3	4.6
446	Health & personal care stores	5	5 875	914	201	66	36.1	—
447	Gasoline stations	9	15 434	903	200	86	15.1	6.9
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
45299	All other general merchandise stores	2	D	D	D	b	D	D
452990	All other general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
ESSEX COUNTY, VA								
44-45	Retail trade	68	125 954	12 090	2 847	787	11.9	3.0
441	Motor vehicle & parts dealers	12	21 271	1 454	331	73	47.4	.9
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
4421	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
44211	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
442110	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	6	D	D	D	b	D	D
44419	Other building material dealers	5	11 975	1 148	287	54	2.3	7.1
444190	Other building material dealers	5	11 975	1 148	287	54	2.3	7.1
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	6	12 653	1 149	257	92	7.1	1.5
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	11	13 501	839	216	71	6.7	—
448	Clothing & clothing accessories stores	5	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4529	Other general merchandise stores	4	D	D	D	e	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
454	Nonstore retailers	3	3 599	525	132	18	—	27.8

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAIRFAX COUNTY, VA								
44-45	Retail trade	3 025	9 261 010	980 607	226 907	48 037	4.8	6.4
441	Motor vehicle & parts dealers	167	2 086 066	174 550	39 621	4 828	5.4	6.1
4411	Automobile dealers	47	D	D	D	h	D	D
441111	New car dealers	41	1 887 747	141 110	31 538	3 533	5.7	5.1
441110	New car dealers	41	1 887 747	141 110	31 538	3 533	5.7	5.1
44112	Used car dealers	6	D	D	D	a	D	D
441120	Used car dealers	6	D	D	D	a	D	D
4412	Other motor vehicle dealers	8	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	7	D	D	D	b	D	D
441221	Motorcycle dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	112	D	D	D	g	D	D
44131	Automotive parts & accessories stores	84	108 667	19 215	4 734	854	1.4	7.3
441310	Automotive parts & accessories stores	84	108 667	19 215	4 734	854	1.4	7.3
44132	Tire dealers	28	D	D	D	e	D	D
441320	Tire dealers	28	D	D	D	e	D	D
442	Furniture & home furnishings stores	272	392 552	50 600	11 682	2 434	7.0	7.1
4421	Furniture stores	103	181 097	23 899	5 514	994	6.0	12.1
44211	Furniture stores	103	181 097	23 899	5 514	994	6.0	12.1
442110	Furniture stores	103	181 097	23 899	5 514	994	6.0	12.1
4422	Home furnishings stores	169	211 455	26 701	6 168	1 440	7.8	2.8
44221	Floor covering stores	79	83 263	9 398	2 113	334	17.1	3.1
442210	Floor covering stores	79	83 263	9 398	2 113	334	17.1	3.1
44229	Other home furnishings stores	90	128 192	17 303	4 055	1 106	1.8	2.7
442299	All other home furnishings stores	88	D	D	D	g	D	D
443	Electronics & appliance stores	189	683 643	57 699	14 183	2 545	9.2	8.6
4431	Electronics & appliance stores	189	683 643	57 699	14 183	2 545	9.2	8.6
44311	Appliance, television, & other electronics stores	103	277 660	30 391	7 745	1 589	4.0	5.9
443111	Household appliance stores	22	23 101	2 837	777	142	9.4	33.0
443112	Radio, television, & other electronics stores	81	254 559	27 554	6 968	1 447	3.5	3.4
44312	Computer & software stores	74	388 170	25 414	5 961	839	13.4	10.0
443120	Computer & software stores	74	388 170	25 414	5 961	839	13.4	10.0
44313	Camera & photographic supplies stores	12	17 813	1 894	477	117	—	23.6
443130	Camera & photographic supplies stores	12	17 813	1 894	477	117	—	23.6
444	Building material & garden equipment & supplies dealers	166	720 501	83 117	17 426	3 655	1.0	6.1
4441	Building material & supplies dealers	136	670 166	71 493	14 969	3 077	.8	6.4
44411	Home centers	10	D	D	D	g	D	D
444110	Home centers	10	D	D	D	g	D	D
44412	Paint & wallpaper stores	29	29 326	2 596	554	116	.5	.8
444120	Paint & wallpaper stores	29	29 326	2 596	554	116	.5	.8
44413	Hardware stores	16	D	D	D	c	D	D
444130	Hardware stores	16	D	D	D	c	D	D
44419	Other building material dealers	81	428 032	46 502	10 044	1 305	.8	9.8
444190	Other building material dealers	81	428 032	46 502	10 044	1 305	.8	9.8
4442	Lawn & garden equipment & supplies stores	30	50 335	11 624	2 457	578	3.3	1.6
44422	Nursery & garden centers	24	47 290	11 047	2 340	549	2.8	1.6
444220	Nursery & garden centers	24	47 290	11 047	2 340	549	2.8	1.6
445	Food & beverage stores	369	1 687 688	200 012	46 133	9 291	1.3	5.2
4451	Grocery stores	293	D	D	D	i	D	D
44511	Supermarkets & other grocery (except convenience) stores	160	1 497 093	180 468	40 983	7 649	.7	3.8
445110	Supermarkets & other grocery (except convenience) stores	160	1 497 093	180 468	40 983	7 649	.7	3.8
44512	Convenience stores	133	D	D	D	g	D	D
445120	Convenience stores	133	D	D	D	g	D	D
4452	Specialty food stores	49	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	27	D	D	D	c	D	D
44531	Beer, wine, & liquor stores	27	D	D	D	c	D	D
445310	Beer, wine, & liquor stores	27	D	D	D	c	D	D
446	Health & personal care stores	209	326 118	38 216	8 593	2 260	7.2	7.8
4461	Health & personal care stores	209	326 118	38 216	8 593	2 260	7.2	7.8
44611	Pharmacies & drug stores	75	230 682	21 399	5 347	1 464	3.2	7.4
446110	Pharmacies & drug stores	75	230 682	21 399	5 347	1 464	3.2	7.4
4461101	Pharmacies & drug stores	69	D	D	D	g	D	D
4461102	Proprietary stores	6	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	29	31 605	3 316	857	280	6.7	.5
446120	Cosmetics, beauty supplies, & perfume stores	29	31 605	3 316	857	280	6.7	.5
44613	Optical goods stores	68	47 407	9 770	1 635	319	26.2	5.1
446130	Optical goods stores	68	47 407	9 770	1 635	319	26.2	5.1
44619	Other health & personal care stores	37	16 424	3 731	754	197	9.3	34.1
446191	Food (health) supplement stores	26	10 365	1 795	409	160	10.5	54.1
446199	All other health & personal care stores	11	6 059	1 936	345	37	7.4	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—		
							From administrative records ¹	Estimated ²	
FAIRFAX COUNTY, VA—Con.									
44-45 Retail trade—Con.									
447	Gasoline stations	250	515 724	40 030	9 372	2 056	16.3	9.1	
4471	Gasoline stations	250	515 724	40 030	9 372	2 056	16.3	9.1	
44711	Gasoline stations with convenience stores	69	170 055	9 577	2 242	599	6.5	3.9	
447110	Gasoline stations with convenience stores	69	170 055	9 577	2 242	599	6.5	3.9	
44719	Other gasoline stations	181	345 669	30 453	7 130	1 457	21.1	11.6	
447190	Other gasoline stations	181	345 669	30 453	7 130	1 457	21.1	11.6	
448	Clothing & clothing accessories stores	532	824 451	99 240	24 563	6 880	3.2	12.0	
4481	Clothing stores	307	618 998	73 037	18 415	5 286	1.2	13.8	
44811	Men's clothing stores	45	74 422	8 179	2 216	470	3.7	44.1	
448110	Men's clothing stores	45	74 422	8 179	2 216	470	3.7	44.1	
44812	Women's clothing stores	116	150 072	18 372	4 360	1 372	1.3	19.6	
448120	Women's clothing stores	116	150 072	18 372	4 360	1 372	1.3	19.6	
44813	Children's & infants' clothing stores	29	36 738	3 582	911	376	1.3	2.8	
448130	Children's & infants' clothing stores	29	36 738	3 582	911	376	1.3	2.8	
44814	Family clothing stores	62	313 414	36 715	9 433	2 632	.3	5.2	
448140	Family clothing stores	62	313 414	36 715	9 433	2 632	.3	5.2	
44815	Clothing accessories stores	23	11 399	1 851	433	132	.9	27.7	
448150	Clothing accessories stores	23	11 399	1 851	433	132	.9	27.7	
44819	Other clothing stores	32	32 953	4 338	1 062	304	4.0	9.3	
448190	Other clothing stores	32	32 953	4 338	1 062	304	4.0	9.3	
4482	Shoe stores	115	88 703	10 405	2 346	855	3.3	5.6	
44821	Shoe stores	115	88 703	10 405	2 346	855	3.3	5.6	
448210	Shoe stores	115	88 703	10 405	2 346	855	3.3	5.6	
4482101	Men's shoe stores	13	D	D	D	b	D	D	
4482102	Women's shoe stores	18	13 369	1 743	419	152	—	8.2	
4482103	Children's & juveniles' shoe stores	9	D	D	D	b	D	D	
4482104	Family shoe stores	49	32 654	3 543	828	346	5.7	.1	
4482105	Athletic footwear stores	26	30 434	3 413	710	253	2.3	6.7	
4483	Jewelry, luggage, & leather goods stores	110	116 750	15 798	3 802	739	13.7	6.9	
44831	Jewelry stores	90	103 695	14 096	3 398	616	13.3	7.6	
448310	Jewelry stores	90	103 695	14 096	3 398	616	13.3	7.6	
44832	Luggage & leather goods stores	20	13 055	1 702	404	123	16.7	1.1	
448320	Luggage & leather goods stores	20	13 055	1 702	404	123	16.7	1.1	
451	Sporting goods, hobby, book, & music stores	258	372 852	42 440	9 965	3 177	6.2	6.8	
4511	Sporting goods, hobby, & musical instrument stores ..	181	248 507	28 910	6 683	2 267	8.2	9.1	
45111	Sporting goods stores	89	114 403	13 765	3 139	1 018	8.7	17.2	
451110	Sporting goods stores	89	114 403	13 765	3 139	1 018	8.7	17.2	
4511101	General-line sporting goods stores	27	51 105	5 009	1 121	408	12.0	8.8	
4511102	Specialty-line sporting goods stores	62	63 298	8 756	2 018	610	6.0	23.9	
45112	Hobby, toy, & game stores	57	96 950	10 124	2 325	902	9.7	2.2	
451120	Hobby, toy, & game stores	57	96 950	10 124	2 325	902	9.7	2.2	
45113	Sewing, needlework, & piece goods stores	19	21 416	2 945	798	232	1.2	.4	
451130	Sewing, needlework, & piece goods stores	19	21 416	2 945	798	232	1.2	.4	
45114	Musical instrument & supplies stores	16	15 738	2 076	421	115	4.3	5.3	
451140	Musical instrument & supplies stores	16	15 738	2 076	421	115	4.3	5.3	
4512	Book, periodical, & music stores	77	124 345	13 530	3 282	910	2.2	2.0	
45121	Book stores & news dealers	55	94 599	11 038	2 667	691	1.5	1.9	
451211	Book stores	50	93 733	10 930	2 652	683	1.2	1.6	
4512111	Book stores, general	34	81 431	9 663	2 230	581	.2	1.2	
4512112	Specialty book stores	10	5 758	495	147	53	6.4	6.6	
4512113	College book stores	6	6 544	772	275	49	9.7	2.6	
451212	News dealers & newsstands	5	866	108	15	8	36.5	28.9	
45122	Prerecorded tape, compact disc, & record stores ...	22	29 746	2 492	615	219	4.2	2.6	
451220	Prerecorded tape, compact disc, & record stores ...	22	29 746	2 492	615	219	4.2	2.6	
452	General merchandise stores	70	1 146 956	115 265	26 484	7 178	.2	.3	
4521	Department stores (incl leased depts) ##	31	899 042	N	N	N	—	—	
45211	Department stores (incl leased depts) ##	31	899 042	N	N	N	—	—	
4521	Department stores (excl leased depts)	31	881 204	98 030	21 934	6 051	—	—	
45211	Department stores (excl leased depts)	31	881 204	98 030	21 934	6 051	—	—	
452110	Department stores (excl leased depts)	31	881 204	98 030	21 934	6 051	—	—	
4521101	Conventional department stores (excl leased depts)	8	401 419	46 378	11 083	2 765	—	—	
4521102	Discount or mass merchandising dept stores (excl leased depts)	16	277 593	27 055	5 022	1 878	—	—	
4521103	National chain department stores (excl leased depts)	7	202 192	24 597	5 829	1 408	—	—	
4529	Other general merchandise stores	39	265 752	17 235	4 550	1 127	.6	1.4	
45291	Warehouse clubs & superstores	3	D	D	D	e	D	D	
452910	Warehouse clubs & superstores	3	D	D	D	e	D	D	
45299	All other general merchandise stores	36	D	D	D	f	D	D	
452990	All other general merchandise stores	36	D	D	D	f	D	D	
4529901	Variety stores	20	14 308	1 834	434	132	9.3	11.2	
4529902	Catalog showrooms	5	D	D	D	e	D	D	
4529903	Miscellaneous general merchandise stores	11	8 672	911	201	63	4.6	24.0	

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAIRFAX COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	413	285 660	40 387	9 382	2 833	12.1	11.1
4531	Florists	76	24 799	6 388	1 622	420	18.5	5.0
45311	Florists	76	24 799	6 388	1 622	420	18.5	5.0
453110	Florists	76	24 799	6 388	1 622	420	18.5	5.0
4532	Office supplies, stationery, & gift stores	160	166 527	17 658	4 049	1 391	7.4	10.0
45321	Office supplies & stationery stores	31	109 376	8 906	2 164	469	1.2	12.3
453210	Office supplies & stationery stores	31	109 376	8 906	2 164	469	1.2	12.3
4532101	Stationery stores	3	731	91	17	6	D	11.1
4532102	Office supplies stores	28	108 645	8 815	2 147	463	1.0	12.3
45322	Gift, novelty, & souvenir stores	129	57 151	8 752	1 885	922	19.4	5.7
453220	Gift, novelty, & souvenir stores	129	57 151	8 752	1 885	922	19.4	5.7
4533	Used merchandise stores	51	17 792	3 959	908	273	27.7	16.2
45331	Used merchandise stores	51	17 792	3 959	908	273	27.7	16.2
453310	Used merchandise stores	51	17 792	3 959	908	273	27.7	16.2
4539	Other miscellaneous store retailers	126	76 542	12 382	2 803	749	16.5	14.3
45391	Pet & pet supplies stores	36	32 981	4 168	998	308	11.6	11.5
453910	Pet & pet supplies stores	36	32 981	4 168	998	308	11.6	11.5
45392	Art dealers	24	10 477	2 417	538	96	21.2	53.4
453920	Art dealers	24	10 477	2 417	538	96	21.2	53.4
45399	All other miscellaneous store retailers	65	D	D	D	e	D	D
454	Nonstore retailers	130	218 799	39 051	9 503	900	8.1	5.7
4541	Electronic shopping & mail-order houses	38	68 702	19 973	4 571	373	4.6	5.7
45411	Electronic shopping & mail-order houses	38	68 702	19 973	4 571	373	4.6	5.7
454110	Electronic shopping & mail-order houses	38	68 702	19 973	4 571	373	4.6	5.7
4542	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
45421	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
454210	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
4543	Direct selling establishments	80	143 365	17 366	4 537	469	9.4	5.9
45431	Fuel dealers	5	11 133	1 201	296	36	17.7	—
454311	Heating oil dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	75	132 232	16 165	4 241	433	8.7	6.5
454390	Other direct selling establishments	75	132 232	16 165	4 241	433	8.7	6.5
FAUQUIER COUNTY, VA								
44-45	Retail trade	223	353 092	36 550	8 719	2 052	7.7	1.3
441	Motor vehicle & parts dealers	28	74 910	6 825	1 615	277	4.2	1.2
44112	Used car dealers	9	9 629	854	157	26	32.6	3.6
441120	Used car dealers	9	9 629	854	157	26	32.6	3.6
4413	Automotive parts, accessories, & tire stores	13	D	D	D	b	D	D
44131	Automotive parts & accessories stores	10	6 573	1 054	277	61	—	8.4
441310	Automotive parts & accessories stores	10	6 573	1 054	277	61	—	8.4
442	Furniture & home furnishings stores	11	4 226	795	181	41	42.8	—
443	Electronics & appliance stores	8	3 919	781	203	43	46.5	8.7
4431	Electronics & appliance stores	8	3 919	781	203	43	46.5	8.7
44311	Appliance, television, & other electronics stores	5	D	D	D	b	D	D
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	24	42 935	4 328	997	206	7.4	1.8
4441	Building material & supplies dealers	12	22 153	2 643	622	117	13.1	3.4
44419	Other building material dealers	8	18 165	2 071	496	84	14.4	—
444190	Other building material dealers	8	18 165	2 071	496	84	14.4	—
4442	Lawn & garden equipment & supplies stores	12	20 782	1 685	375	89	1.2	—
44422	Nursery & garden centers	10	D	D	D	b	D	D
444220	Nursery & garden centers	10	D	D	D	b	D	D
445	Food & beverage stores	24	D	D	D	f	D	D
4451	Grocery stores	21	91 043	9 663	2 233	498	4.1	.4
44511	Supermarkets & other grocery (except convenience) stores	13	86 260	9 166	2 104	449	3.3	.4
445110	Supermarkets & other grocery (except convenience) stores	13	86 260	9 166	2 104	449	3.3	.4
446	Health & personal care stores	13	17 960	2 768	635	145	10.2	.2
4461	Health & personal care stores	13	17 960	2 768	635	145	10.2	.2
44619	Other health & personal care stores	3	D	D	D	b	D	D
446199	All other health & personal care stores	1	D	D	D	b	D	D
447	Gasoline stations	36	52 233	3 760	1 010	295	10.8	—
4471	Gasoline stations	36	52 233	3 760	1 010	295	10.8	—
44711	Gasoline stations with convenience stores	26	35 304	2 589	721	230	13.4	—
447110	Gasoline stations with convenience stores	26	35 304	2 589	721	230	13.4	—
448	Clothing & clothing accessories stores	18	9 677	1 097	238	95	15.5	8.9
4481	Clothing stores	12	7 581	800	171	78	17.0	2.6

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAUQUIER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	16	8 189	1 146	275	78	29.9	6.2
4511	Sporting goods, hobby, & musical instrument stores ..	13	7 397	1 075	255	70	33.1	1.9
45111	Sporting goods stores	7	5 280	810	168	32	33.7	2.6
451110	Sporting goods stores	7	5 280	810	168	32	33.7	2.6
45113	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
452	General merchandise stores	6	D	D	D	c	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	29	D	D	D	b	D	D
4539	Other miscellaneous store retailers	9	D	D	D	b	D	D
45391	Pet & pet supplies stores	3	D	D	D	a	D	D
453910	Pet & pet supplies stores	3	D	D	D	a	D	D
45392	Art dealers	2	D	D	D	a	D	D
453920	Art dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	10	D	D	D	b	D	D
4543	Direct selling establishments	9	17 703	2 543	667	80	.8	1.3
45431	Fuel dealers	6	16 509	2 390	630	66	—	—
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
FLOYD COUNTY, VA								
44-45	Retail trade	45	55 305	4 263	1 008	364	58.2	6.7
441	Motor vehicle & parts dealers	7	22 610	1 192	300	72	96.5	2.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	6 576	791	173	50	48.5	—
4441	Building material & supplies dealers	5	3 595	395	96	31	50.7	—
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	3	2 652	250	50	17	D	65.7
447	Gasoline stations	7	9 456	726	191	71	35.4	—
448	Clothing & clothing accessories stores	4	1 068	192	38	14	10.5	61.1
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	1 919	67	16	14	100.0	—
453	Miscellaneous store retailers	3	330	52	13	9	D	—
454	Nonstore retailers	2	D	D	D	a	D	D
FLUVANNA COUNTY, VA								
44-45	Retail trade	33	24 537	2 621	491	196	12.7	3.7
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	9	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	10	5 884	508	129	50	13.6	14.1
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FRANKLIN COUNTY, VA								
44-45	Retail trade	180	257 730	23 354	5 370	1 707	14.2	5.7
441	Motor vehicle & parts dealers	23	59 758	4 598	1 146	268	11.0	.9
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
443	Electronics & appliance stores	9	D	D	D	b	D	D
4431	Electronics & appliance stores	9	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	15	22 736	2 611	590	114	1.8	—
4441	Building material & supplies dealers	9	D	D	D	b	D	D
44419	Other building material dealers	6	15 320	1 684	454	58	1.1	—
444190	Other building material dealers	6	15 320	1 684	454	58	1.1	—
4442	Lawn & garden equipment & supplies stores	6	D	D	D	b	D	D
44422	Nursery & garden centers	5	5 448	569	58	25	—	—
444220	Nursery & garden centers	5	5 448	569	58	25	—	—
445	Food & beverage stores	17	D	D	D	e	D	D
446	Health & personal care stores	11	D	D	D	b	D	D
4461	Health & personal care stores	11	D	D	D	b	D	D
447	Gasoline stations	49	47 869	3 381	769	275	23.5	3.1
4471	Gasoline stations	49	47 869	3 381	769	275	23.5	3.1
44711	Gasoline stations with convenience stores	38	37 643	2 805	651	244	18.1	3.9
447110	Gasoline stations with convenience stores	38	37 643	2 805	651	244	18.1	3.9
448	Clothing & clothing accessories stores	10	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	9	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	6	4 110	287	65	24	60.1	—
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D
453	Miscellaneous store retailers	16	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	9	D	D	D	b	D	D
45392	Art dealers	2	D	D	D	a	D	D
453920	Art dealers	2	D	D	D	a	D	D
454	Nonstore retailers	9	11 427	1 732	368	92	32.3	55.8
4543	Direct selling establishments	7	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
45439	Other direct selling establishments	4	D	D	D	b	D	D
454390	Other direct selling establishments	4	D	D	D	b	D	D
FREDERICK COUNTY, VA								
44-45	Retail trade	211	464 701	46 076	11 193	2 574	9.0	7.4
441	Motor vehicle & parts dealers	24	73 953	6 354	1 578	236	20.1	—
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
44131	Automotive parts & accessories stores	7	5 491	668	155	38	39.2	—
441310	Automotive parts & accessories stores	7	5 491	668	155	38	39.2	—
442	Furniture & home furnishings stores	15	6 783	1 313	350	91	40.1	6.9
4421	Furniture stores	7	4 662	921	241	54	32.4	2.7
44211	Furniture stores	7	4 662	921	241	54	32.4	2.7
442110	Furniture stores	7	4 662	921	241	54	32.4	2.7
443	Electronics & appliance stores	4	2 681	662	185	27	18.1	—
4431	Electronics & appliance stores	4	2 681	662	185	27	18.1	—
44311	Appliance, television, & other electronics stores	4	2 681	662	185	27	18.1	—
443112	Radio, television, & other electronics stores	4	2 681	662	185	27	18.1	—
444	Building material & garden equipment & supplies dealers	28	113 187	10 207	2 328	503	1.5	5.4
4441	Building material & supplies dealers	19	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	17	D	D	D	c	D	D
444190	Other building material dealers	17	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	9	D	D	D	c	D	D
44422	Nursery & garden centers	7	14 191	1 332	269	91	—	—
444220	Nursery & garden centers	7	14 191	1 332	269	91	—	—
445	Food & beverage stores	21	44 644	3 152	728	274	7.2	7.3
4452	Specialty food stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FREDERICK COUNTY, VA—Con.								
44-45	Retail trade—Con.							
446	Health & personal care stores	14	33 576	8 477	2 167	291	—	24.3
4461	Health & personal care stores	14	33 576	8 477	2 167	291	—	24.3
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores ...	3	D	D	D	a	D	D
44619	Other health & personal care stores	3	2 674	1 324	724	23	—	27.4
446199	All other health & personal care stores	3	2 674	1 324	724	23	—	27.4
447	Gasoline stations	35	61 825	4 112	1 070	328	19.2	1.0
4471	Gasoline stations	35	61 825	4 112	1 070	328	19.2	1.0
44711	Gasoline stations with convenience stores	28	50 518	3 488	901	282	16.9	.5
447110	Gasoline stations with convenience stores	28	50 518	3 488	901	282	16.9	.5
448	Clothing & clothing accessories stores	16	16 062	1 522	333	161	3.6	.8
4481	Clothing stores	11	13 703	1 206	251	115	4.2	—
44814	Family clothing stores	4	D	D	D	b	D	D
448140	Family clothing stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	15	6 946	800	220	63	15.3	—
4511	Sporting goods, hobby, & musical instrument stores ..	11	4 558	545	158	45	23.3	—
45113	Sewing, needlework, & piece goods stores	3	1 994	252	96	22	D	—
451130	Sewing, needlework, & piece goods stores	3	1 994	252	96	22	D	—
4512	Book, periodical, & music stores	4	2 388	255	62	18	—	—
45121	Book stores & news dealers	3	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	6	60 748	4 516	1 085	316	—	—
4529	Other general merchandise stores	5	D	D	D	c	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	23	16 568	1 705	464	126	25.4	9.5
4532	Office supplies, stationery, & gift stores	9	7 940	581	174	72	20.8	14.4
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4533	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
45331	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
453310	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
4539	Other miscellaneous store retailers	6	6 853	792	215	32	26.5	.7
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	10	27 728	3 256	685	158	3.4	50.1
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	3	6 307	620	166	29	—	14.1
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	a	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
GILES COUNTY, VA								
44-45	Retail trade	71	91 208	8 181	1 814	563	27.0	4.2
441	Motor vehicle & parts dealers	12	10 877	822	117	28	81.8	12.4
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	7 134	852	199	42	20.2	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	c	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
4461	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	17	20 474	1 183	288	104	28.7	—
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	4	5 863	559	118	54	3.9	—
45299	All other general merchandise stores	4	5 863	559	118	54	3.9	—
452990	All other general merchandise stores	4	5 863	559	118	54	3.9	—
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
GILES COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	4	7 890	602	148	34	60.9	22.6
4541	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
GLOUCESTER COUNTY, VA								
44-45	Retail trade	134	228 076	20 737	4 901	1 505	11.7	2.6
441	Motor vehicle & parts dealers	19	50 979	4 029	829	160	20.1	3.6
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	3	1 345	249	56	15	D	—
444	Building material & garden equipment & supplies dealers	13	18 484	1 784	405	112	32.5	5.8
4441	Building material & supplies dealers	9	12 985	1 169	271	69	38.7	8.3
44419	Other building material dealers	6	11 103	844	198	38	45.2	9.7
444190	Other building material dealers	6	11 103	844	198	38	45.2	9.7
4442	Lawn & garden equipment & supplies stores	4	5 499	615	134	43	17.8	—
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	18	52 341	4 553	1 050	389	6.8	1.2
4451	Grocery stores	13	50 643	4 339	996	360	7.0	1.2
446	Health & personal care stores	8	D	D	D	c	D	D
4461	Health & personal care stores	8	D	D	D	c	D	D
447	Gasoline stations	22	31 767	2 040	525	167	1.3	.8
44711	Gasoline stations with convenience stores	17	29 953	1 819	462	153	—	—
447110	Gasoline stations with convenience stores	17	29 953	1 819	462	153	—	—
448	Clothing & clothing accessories stores	13	6 597	700	150	82	7.4	.8
4481	Clothing stores	9	5 555	553	117	66	—	1.0
451	Sporting goods, hobby, book, & music stores	9	2 944	377	95	32	50.7	—
4511	Sporting goods, hobby, & musical instrument stores ..	7	D	D	D	b	D	D
452	General merchandise stores	6	D	D	D	e	D	D
45299	All other general merchandise stores	5	2 827	243	55	35	.5	—
452990	All other general merchandise stores	5	2 827	243	55	35	.5	—
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4533	Used merchandise stores	2	D	D	D	a	D	D
45331	Used merchandise stores	2	D	D	D	a	D	D
453310	Used merchandise stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	5	6 261	923	224	40	10.2	—
4543	Direct selling establishments	4	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
GOOCHLAND COUNTY, VA								
44-45	Retail trade	50	72 503	6 710	1 567	391	22.6	3.1
441	Motor vehicle & parts dealers	11	28 667	1 967	524	80	35.3	—
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
4431	Electronics & appliance stores	2	D	D	D	a	D	D
44311	Appliance, television, & other electronics stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	3 719	436	109	26	D	—
44422	Nursery & garden centers	3	3 719	436	109	26	D	—
444220	Nursery & garden centers	3	3 719	436	109	26	D	—
445	Food & beverage stores	4	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	13	21 803	1 812	402	140	17.9	3.6
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
GOOCHLAND COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	a	D	D
454311	Heating oil dealers	3	D	D	D	a	D	D
GRAYSON COUNTY, VA								
44-45	Retail trade	38	33 413	2 251	522	176	46.3	21.2
441	Motor vehicle & parts dealers	8	11 440	441	110	30	90.5	7.4
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	6	10 142	755	157	67	—	49.7
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	8	5 118	266	65	28	32.9	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	1 496	110	23	10	52.9	3.3
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
GREENE COUNTY, VA								
44-45	Retail trade	37	33 835	4 086	886	254	11.4	1.4
441	Motor vehicle & parts dealers	7	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	b	D	D
4422	Home furnishings stores	2	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	7	6 786	631	86	55	21.0	3.2
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	9	10 539	1 044	227	74	1.7	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records ¹	Estimated ²
GREENVILLE COUNTY, VA								
44-45	Retail trade	26	23 021	1 853	427	179	9.6	4.5
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	8	1 668	260	55	30	60.2	—
447	Gasoline stations	8	13 463	786	173	74	5.5	4.1
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	b	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
HALIFAX COUNTY, VA *								
44-45	Retail trade	164	215 878	20 586	4 804	1 570	10.1	4.8
441	Motor vehicle & parts dealers	16	36 292	2 682	582	142	6.2	9.9
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	5	5 463	961	236	49	8.2	—
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	8	4 214	615	151	42	24.0	1.7
4431	Electronics & appliance stores	8	4 214	615	151	42	24.0	1.7
44311	Appliance, television, & other electronics stores	5	D	D	D	b	D	D
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	15	23 749	2 392	608	175	2.6	—
4441	Building material & supplies dealers	8	19 484	1 892	493	123	.9	—
4442	Lawn & garden equipment & supplies stores	7	4 265	500	115	52	10.1	—
44422	Nursery & garden centers	6	D	D	D	b	D	D
444220	Nursery & garden centers	6	D	D	D	b	D	D
445	Food & beverage stores	30	D	D	D	e	D	D
4451	Grocery stores	27	52 898	4 436	1 010	429	7.0	6.3
446	Health & personal care stores	9	D	D	D	b	D	D
4461	Health & personal care stores	9	D	D	D	b	D	D
447	Gasoline stations	27	25 526	1 420	338	131	19.9	10.6
44711	Gasoline stations with convenience stores	21	19 946	1 167	278	110	20.1	.8
447110	Gasoline stations with convenience stores	21	19 946	1 167	278	110	20.1	.8
448	Clothing & clothing accessories stores	19	6 102	920	216	90	49.9	.3
451	Sporting goods, hobby, book, & music stores	3	646	107	24	9	D	—
452	General merchandise stores	12	35 183	3 680	896	316	2.8	.3
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	3	7 019	665	138	27	—	—
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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							From administrative records ¹	Estimated ²
HANOVER COUNTY, VA								
44-45	Retail trade	309	830 043	80 607	18 527	4 693	10.1	2.9
441	Motor vehicle & parts dealers	40	240 357	17 651	3 687	569	5.6	1.6
4411	Automobile dealers	15	202 756	12 251	2 601	369	6.3	1.4
44111	New car dealers	8	191 399	11 318	2 361	339	6.2	—
441110	New car dealers	8	191 399	11 318	2 361	339	6.2	—
44112	Used car dealers	7	11 357	933	240	30	6.8	25.8
441120	Used car dealers	7	11 357	933	240	30	6.8	25.8
4412	Other motor vehicle dealers	6	17 838	2 188	326	52	3.8	5.7
44121	Recreational vehicle dealers	2	D	D	D	a	D	D
441210	Recreational vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	19	19 763	3 212	760	148	.7	—
44131	Automotive parts & accessories stores	16	16 035	2 450	585	122	.9	—
441310	Automotive parts & accessories stores	16	16 035	2 450	585	122	.9	—
442	Furniture & home furnishings stores	10	12 050	2 558	553	97	7.0	.3
4421	Furniture stores	4	3 116	506	121	25	22.0	—
44211	Furniture stores	4	3 116	506	121	25	22.0	—
442110	Furniture stores	4	3 116	506	121	25	22.0	—
4422	Home furnishings stores	6	8 934	2 052	432	72	1.8	.4
44221	Floor covering stores	2	D	D	D	b	D	D
442210	Floor covering stores	2	D	D	D	b	D	D
44229	Other home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	12	6 227	893	188	42	65.1	—
4431	Electronics & appliance stores	12	6 227	893	188	42	65.1	—
44311	Appliance, television, & other electronics stores	10	D	D	D	b	D	D
443111	Household appliance stores	7	3 621	514	109	29	71.9	—
443112	Radio, television, & other electronics stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	40	78 856	8 941	1 876	314	5.8	1.6
4441	Building material & supplies dealers	30	52 098	5 662	1 159	183	7.9	2.1
44419	Other building material dealers	20	46 832	4 918	995	133	3.9	2.4
444190	Other building material dealers	20	46 832	4 918	995	133	3.9	2.4
4442	Lawn & garden equipment & supplies stores	10	26 758	3 279	717	131	1.7	.7
44421	Outdoor power equipment stores	4	D	D	D	b	D	D
444210	Outdoor power equipment stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	6	D	D	D	b	D	D
444220	Nursery & garden centers	6	D	D	D	b	D	D
445	Food & beverage stores	37	D	D	D	g	D	D
4451	Grocery stores	30	163 451	15 258	4 009	1 375	20.9	5.5
44511	Supermarkets & other grocery (except convenience) stores	19	159 763	14 886	3 827	1 327	20.5	5.7
445110	Supermarkets & other grocery (except convenience) stores	19	159 763	14 886	3 827	1 327	20.5	5.7
446	Health & personal care stores	25	36 590	4 779	959	258	22.8	2.4
4461	Health & personal care stores	25	36 590	4 779	959	258	22.8	2.4
44619	Other health & personal care stores	3	D	D	D	b	D	D
446199	All other health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	55	127 261	10 057	2 386	701	9.9	2.3
4471	Gasoline stations	55	127 261	10 057	2 386	701	9.9	2.3
44711	Gasoline stations with convenience stores	38	78 383	4 907	1 161	360	2.2	2.2
447110	Gasoline stations with convenience stores	38	78 383	4 907	1 161	360	2.2	2.2
44719	Other gasoline stations	17	48 878	5 150	1 225	341	22.3	2.4
447190	Other gasoline stations	17	48 878	5 150	1 225	341	22.3	2.4
448	Clothing & clothing accessories stores	21	10 609	1 517	319	138	20.5	3.6
4481	Clothing stores	12	7 509	840	170	98	7.4	—
451	Sporting goods, hobby, book, & music stores	18	22 825	2 893	680	191	2.8	6.3
4511	Sporting goods, hobby, & musical instrument stores	16	D	D	D	c	D	D
45111	Sporting goods stores	9	16 668	2 087	516	84	2.7	8.0
451110	Sporting goods stores	9	16 668	2 087	516	84	2.7	8.0
4511102	Specialty-line sporting goods stores	7	D	D	D	b	D	D
45112	Hobby, toy, & game stores	4	5 673	658	130	94	2.6	—
451120	Hobby, toy, & game stores	4	5 673	658	130	94	2.6	—
452	General merchandise stores	7	D	D	D	f	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	2	D	D	D	f	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HANOVER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	28	D	D	D	c	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	6	D	D	D	b	D	D
45331	Used merchandise stores	6	D	D	D	b	D	D
453310	Used merchandise stores	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	11	D	D	D	a	D	D
45391	Pet & pet supplies stores	4	D	D	D	a	D	D
453910	Pet & pet supplies stores	4	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	16	34 780	6 817	1 842	248	3.3	10.0
4541	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
4543	Direct selling establishments	12	D	D	D	c	D	D
45431	Fuel dealers	4	D	D	D	c	D	D
454311	Heating oil dealers	4	D	D	D	c	D	D
45439	Other direct selling establishments	8	5 908	1 762	447	67	12.7	24.4
454390	Other direct selling establishments	8	5 908	1 762	447	67	12.7	24.4
HENRICO COUNTY, VA								
44-45	Retail trade	1 148	2 974 355	302 444	72 292	19 119	4.8	6.1
441	Motor vehicle & parts dealers	124	768 934	67 224	15 647	2 358	8.8	8.2
4411	Automobile dealers	47	658 391	46 586	10 566	1 545	9.2	9.0
44111	New car dealers	21	534 254	38 540	8 700	1 300	11.2	5.5
441110	New car dealers	21	534 254	38 540	8 700	1 300	11.2	5.5
44112	Used car dealers	26	124 137	8 046	1 866	245	1.0	24.3
441120	Used car dealers	26	124 137	8 046	1 866	245	1.0	24.3
4412	Other motor vehicle dealers	11	33 094	3 289	773	128	5.8	—
44121	Recreational vehicle dealers	2	D	D	D	b	D	D
441210	Recreational vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	9	D	D	D	b	D	D
441221	Motorcycle dealers	3	10 629	1 013	225	50	—	—
441222	Boat dealers	5	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	66	77 449	17 349	4 308	685	6.7	5.2
44131	Automotive parts & accessories stores	44	52 018	10 274	2 697	431	3.1	—
441310	Automotive parts & accessories stores	44	52 018	10 274	2 697	431	3.1	—
44132	Tire dealers	22	25 431	7 075	1 611	254	14.0	15.8
441320	Tire dealers	22	25 431	7 075	1 611	254	14.0	15.8
442	Furniture & home furnishings stores	67	97 113	11 980	2 857	631	3.2	10.9
4421	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
44211	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
442110	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
4422	Home furnishings stores	37	31 193	4 386	983	262	10.0	1.6
44221	Floor covering stores	16	14 850	2 406	576	112	14.6	2.6
442210	Floor covering stores	16	14 850	2 406	576	112	14.6	2.6
44229	Other home furnishings stores	21	16 343	1 980	407	150	5.8	.7
442299	All other home furnishings stores	19	D	D	D	c	D	D
443	Electronics & appliance stores	53	124 005	12 210	2 734	599	3.7	4.7
4431	Electronics & appliance stores	53	124 005	12 210	2 734	599	3.7	4.7
44311	Appliance, television, & other electronics stores	29	D	D	D	e	D	D
443111	Household appliance stores	8	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	21	51 432	5 549	1 281	308	2.5	1.4
44312	Computer & software stores	20	64 469	5 654	1 216	239	3.9	6.5
443120	Computer & software stores	20	64 469	5 654	1 216	239	3.9	6.5
44313	Camera & photographic supplies stores	4	D	D	D	a	D	D
443130	Camera & photographic supplies stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	81	270 671	33 490	8 079	1 369	.5	4.5
4441	Building material & supplies dealers	72	248 619	30 326	7 383	1 220	.5	3.9
44411	Home centers	3	D	D	D	f	D	D
444110	Home centers	3	D	D	D	f	D	D
44412	Paint & wallpaper stores	15	13 672	1 246	305	56	2.0	1.2
444120	Paint & wallpaper stores	15	13 672	1 246	305	56	2.0	1.2
44413	Hardware stores	9	D	D	D	b	D	D
444130	Hardware stores	9	D	D	D	b	D	D
44419	Other building material dealers	45	143 533	20 746	4 830	574	.5	6.4
444190	Other building material dealers	45	143 533	20 746	4 830	574	.5	6.4
4442	Lawn & garden equipment & supplies stores	9	22 052	3 164	696	149	—	11.2
44421	Outdoor power equipment stores	5	D	D	D	b	D	D
444210	Outdoor power equipment stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HENRICO COUNTY, VA—Con.								
44-45	Retail trade—Con.							
445	Food & beverage stores	116	403 815	39 579	10 102	3 448	3.1	2.7
4451	Grocery stores	82	376 591	36 302	9 401	3 231	2.5	1.7
44511	Supermarkets & other grocery (except convenience) stores	51	357 145	34 254	8 748	3 003	2.0	1.1
445110	Supermarkets & other grocery (except convenience) stores	51	357 145	34 254	8 748	3 003	2.0	1.1
44512	Convenience stores	31	19 446	2 048	653	228	12.2	12.5
445120	Convenience stores	31	19 446	2 048	653	228	12.2	12.5
4452	Specialty food stores	20	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	14	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	14	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	14	D	D	D	b	D	D
446	Health & personal care stores	111	163 121	24 676	5 608	1 431	3.8	6.3
4461	Health & personal care stores	111	163 121	24 676	5 608	1 431	3.8	6.3
44611	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
446110	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
4461101	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
44612	Cosmetics, beauty supplies, & perfume stores	15	10 273	1 704	402	116	3.8	5.3
446120	Cosmetics, beauty supplies, & perfume stores	15	10 273	1 704	402	116	3.8	5.3
44613	Optical goods stores	24	9 865	2 012	448	107	8.4	9.9
446130	Optical goods stores	24	9 865	2 012	448	107	8.4	9.9
44619	Other health & personal care stores	16	9 853	1 903	481	112	11.8	13.9
446191	Food (health) supplement stores	7	3 035	529	109	61	17.6	38.8
446199	All other health & personal care stores	9	6 818	1 374	372	51	9.2	2.8
447	Gasoline stations	115	177 042	11 440	2 802	799	9.0	5.3
4471	Gasoline stations	115	177 042	11 440	2 802	799	9.0	5.3
44711	Gasoline stations with convenience stores	73	122 019	7 001	1 738	515	3.2	6.1
447110	Gasoline stations with convenience stores	73	122 019	7 001	1 738	515	3.2	6.1
44719	Other gasoline stations	42	55 023	4 439	1 064	284	21.7	3.5
447190	Other gasoline stations	42	55 023	4 439	1 064	284	21.7	3.5
448	Clothing & clothing accessories stores	203	208 104	24 943	6 004	2 006	3.7	9.4
4481	Clothing stores	129	156 267	17 982	4 329	1 523	3.0	10.7
44811	Men's clothing stores	28	41 092	5 171	1 356	295	2.7	35.5
448110	Men's clothing stores	28	41 092	5 171	1 356	295	2.7	35.5
44812	Women's clothing stores	57	49 611	6 302	1 413	564	4.6	2.1
448120	Women's clothing stores	57	49 611	6 302	1 413	564	4.6	2.1
44813	Children's & infants' clothing stores	7	13 532	1 277	314	116	1.6	—
448130	Children's & infants' clothing stores	7	13 532	1 277	314	116	1.6	—
44814	Family clothing stores	19	40 374	3 767	876	409	2.6	2.5
448140	Family clothing stores	19	40 374	3 767	876	409	2.6	2.5
44819	Other clothing stores	13	11 033	1 360	344	125	.7	1.0
448190	Other clothing stores	13	11 033	1 360	344	125	.7	1.0
4482	Shoe stores	35	24 877	2 581	611	233	.9	3.9
44821	Shoe stores	35	24 877	2 581	611	233	.9	3.9
448210	Shoe stores	35	24 877	2 581	611	233	.9	3.9
4482102	Women's shoe stores	6	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D
4482104	Family shoe stores	19	11 314	1 230	295	100	—	3.0
4482105	Athletic footwear stores	8	9 222	821	189	77	—	—
4483	Jewelry, luggage, & leather goods stores	39	26 960	4 380	1 064	250	10.3	6.7
44831	Jewelry stores	36	D	D	D	c	D	D
448310	Jewelry stores	36	D	D	D	c	D	D
44832	Luggage & leather goods stores	3	D	D	D	b	D	D
448320	Luggage & leather goods stores	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	76	74 254	9 085	2 121	823	3.4	1.0
4511	Sporting goods, hobby, & musical instrument stores ..	53	46 412	6 334	1 460	574	4.3	1.3
45111	Sporting goods stores	22	22 191	2 650	620	200	5.1	.1
451110	Sporting goods stores	22	22 191	2 650	620	200	5.1	.1
4511101	General-line sporting goods stores	6	10 360	996	254	90	.5	.2
4511102	Specialty-line sporting goods stores	16	11 831	1 654	366	110	9.1	—
45112	Hobby, toy, & game stores	16	16 421	2 560	532	298	3.3	1.0
451120	Hobby, toy, & game stores	16	16 421	2 560	532	298	3.3	1.0
45113	Sewing, needlework, & piece goods stores	11	5 302	664	201	53	.6	8.0
451130	Sewing, needlework, & piece goods stores	11	5 302	664	201	53	.6	8.0
45114	Musical instrument & supplies stores	4	2 498	460	107	23	11.6	—
451140	Musical instrument & supplies stores	4	2 498	460	107	23	11.6	—
4512	Book, periodical, & music stores	23	27 842	2 751	661	249	1.8	.4
45121	Book stores & news dealers	13	16 219	1 698	411	153	3.1	—
451211	Book stores	13	16 219	1 698	411	153	3.1	—
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	7	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	10	11 623	1 053	250	96	—	1.0
451220	Prerecorded tape, compact disc, & record stores ...	10	11 623	1 053	250	96	—	1.0

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HENRICO COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	48	539 119	48 881	11 678	4 478	.1	2.4
4521	Department stores (incl leased depts) ##	16	321 240	N	N	N	—	4.0
45211	Department stores (incl leased depts) ##	16	321 240	N	N	N	—	4.0
4521	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
452110	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
4521101	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
4521101	Conventional department stores (excl leased depts)	6	D	D	D	g	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	6	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	4	D	D	D	f	D	D
4529	Other general merchandise stores	32	221 970	16 835	4 135	1 394	.2	—
45291	Warehouse clubs & superstores	4	D	D	D	f	D	D
452910	Warehouse clubs & superstores	4	D	D	D	f	D	D
45299	All other general merchandise stores	28	D	D	D	e	D	D
452990	All other general merchandise stores	28	D	D	D	e	D	D
4529901	Variety stores	21	16 928	1 648	335	170	1.2	.3
4529902	Catalog showrooms	3	D	D	D	e	D	D
4529903	Miscellaneous general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	109	84 602	11 332	2 658	879	6.9	27.1
4531	Florists	20	13 585	3 691	806	234	5.8	40.2
45311	Florists	20	13 585	3 691	806	234	5.8	40.2
453110	Florists	20	13 585	3 691	806	234	5.8	40.2
4532	Office supplies, stationery, & gift stores	45	50 721	4 865	1 221	408	5.4	32.6
45321	Office supplies & stationery stores	9	35 614	2 664	755	158	.5	44.8
453210	Office supplies & stationery stores	9	35 614	2 664	755	158	.5	44.8
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	8	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	36	15 107	2 201	466	250	16.7	3.9
453220	Gift, novelty, & souvenir stores	36	15 107	2 201	466	250	16.7	3.9
4533	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
45331	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
453310	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
4539	Other miscellaneous store retailers	25	15 526	2 095	474	161	11.2	2.1
45391	Pet & pet supplies stores	6	6 709	862	214	72	7.7	—
453910	Pet & pet supplies stores	6	6 709	862	214	72	7.7	—
45399	All other miscellaneous store retailers	18	D	D	D	b	D	D
454	Nonstore retailers	45	63 575	7 604	2 002	298	22.1	4.2
4541	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
45411	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
454110	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
4542	Vending machine operators	9	9 139	1 648	441	68	31.8	—
45421	Vending machine operators	9	9 139	1 648	441	68	31.8	—
454210	Vending machine operators	9	9 139	1 648	441	68	31.8	—
4543	Direct selling establishments	23	27 327	4 297	1 120	160	26.2	8.5
45431	Fuel dealers	5	8 387	459	131	27	48.4	—
454311	Heating oil dealers	5	8 387	459	131	27	48.4	—
45439	Other direct selling establishments	18	18 940	3 838	989	133	16.4	12.3
454390	Other direct selling establishments	18	18 940	3 838	989	133	16.4	12.3
HENRY COUNTY, VA								
44-45	Retail trade	240	346 286	30 677	7 144	2 263	8.5	9.1
441	Motor vehicle & parts dealers	38	90 374	7 903	1 771	424	4.9	16.1
4412	Other motor vehicle dealers	3	8 714	463	116	29	D	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	8 714	463	116	29	D	—
441222	Boat dealers	1	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	21	12 468	2 189	495	126	23.5	.2
44131	Automotive parts & accessories stores	17	8 843	1 464	374	88	33.2	.3
441310	Automotive parts & accessories stores	17	8 843	1 464	374	88	33.2	.3
442	Furniture & home furnishings stores	16	7 766	1 119	249	72	24.5	5.5
4421	Furniture stores	9	5 281	791	168	57	25.4	7.7
44211	Furniture stores	9	5 281	791	168	57	25.4	7.7
442110	Furniture stores	9	5 281	791	168	57	25.4	7.7
4422	Home furnishings stores	7	2 485	328	81	15	22.6	.8
443	Electronics & appliance stores	4	2 281	237	31	10	13.4	38.3
4431	Electronics & appliance stores	4	2 281	237	31	10	13.4	38.3
444	Building material & garden equipment & supplies dealers	16	34 750	3 244	809	238	5.6	2.1
4441	Building material & supplies dealers	10	30 367	2 767	689	192	4.6	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	6	4 383	477	120	46	12.3	16.8
445	Food & beverage stores	33	69 533	5 224	1 265	511	8.2	8.5
4451	Grocery stores	28	66 559	5 060	1 221	495	8.5	7.6
4452	Specialty food stores	4	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HENRY COUNTY, VA—Con.								
44-45	Retail trade—Con.							
446	Health & personal care stores	11	21 615	2 130	512	126	1.7	—
4461	Health & personal care stores	11	21 615	2 130	512	126	1.7	—
447	Gasoline stations	59	55 910	3 559	814	306	16.5	8.8
4471	Gasoline stations	59	55 910	3 559	814	306	16.5	8.8
44711	Gasoline stations with convenience stores	41	44 970	3 031	698	263	15.0	5.2
447110	Gasoline stations with convenience stores	41	44 970	3 031	698	263	15.0	5.2
448	Clothing & clothing accessories stores	17	11 380	1 011	263	101	2.4	19.0
4481	Clothing stores	13	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	5	1 663	169	42	19	34.7	48.5
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	12	D	D	D	e	D	D
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
4529901	Variety stores	9	7 165	768	151	87	—	—
453	Miscellaneous store retailers	21	D	D	D	b	D	D
4539	Other miscellaneous store retailers	13	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	6	11 553	1 045	222	23	9.2	—
453930	Manufactured (mobile) home dealers	6	11 553	1 045	222	23	9.2	—
45399	All other miscellaneous store retailers	5	1 535	211	31	16	98.6	—
454	Nonstore retailers	8	6 196	1 083	222	48	20.7	—
4543	Direct selling establishments	6	D	D	D	b	D	D
HIGHLAND COUNTY, VA								
44-45	Retail trade	18	4 088	339	76	36	54.2	5.0
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	4	D	D	D	a	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	3	2 067	97	23	8	D	—
453	Miscellaneous store retailers	5	D	D	D	a	D	D
ISLE OF WIGHT COUNTY, VA								
44-45	Retail trade	97	141 911	12 417	2 897	1 049	10.2	1.7
441	Motor vehicle & parts dealers	9	15 653	1 202	293	62	7.3	3.1
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	7	1 783	311	63	26	46.7	—
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	10	13 818	1 492	216	71	32.6	2.7
4441	Building material & supplies dealers	7	10 835	1 200	135	56	41.6	—
44419	Other building material dealers	5	D	D	D	b	D	D
444190	Other building material dealers	5	D	D	D	b	D	D
445	Food & beverage stores	13	D	D	D	e	D	D
446	Health & personal care stores	3	6 469	827	255	59	—	—
447	Gasoline stations	20	31 830	1 740	412	178	4.8	3.6
44711	Gasoline stations with convenience stores	17	28 839	1 526	362	140	5.3	4.0
447110	Gasoline stations with convenience stores	17	28 839	1 526	362	140	5.3	4.0
448	Clothing & clothing accessories stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	5	1 117	131	39	13	48.0	2.1
452	General merchandise stores	6	3 938	477	109	68	18.9	—
45299	All other general merchandise stores	6	3 938	477	109	68	18.9	—
452990	All other general merchandise stores	6	3 938	477	109	68	18.9	—
453	Miscellaneous store retailers	12	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	2 668	118	29	12	D	—
45399	All other miscellaneous store retailers	3	2 668	118	29	12	D	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ISLE OF WIGHT COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	4	9 678	775	200	38	—	.6
45431	Fuel dealers	4	9 678	775	200	38	—	.6
454311	Heating oil dealers	4	9 678	775	200	38	—	.6
JAMES CITY COUNTY, VA								
44-45	Retail trade	190	303 812	30 960	6 899	2 064	7.9	7.9
441	Motor vehicle & parts dealers	8	20 808	2 021	508	81	15.5	.3
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	20	22 321	3 023	683	162	6.5	35.0
4421	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
44211	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
442110	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
4422	Home furnishings stores	15	13 320	1 558	351	101	3.4	43.6
44229	Other home furnishings stores	12	10 848	1 199	277	87	1.5	53.6
442299	All other home furnishings stores	12	10 848	1 199	277	87	1.5	53.6
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	12	32 659	3 468	745	151	16.9	14.6
4441	Building material & supplies dealers	11	D	D	D	c	D	D
44419	Other building material dealers	5	27 542	2 396	485	76	19.2	16.1
444190	Other building material dealers	5	27 542	2 396	485	76	19.2	16.1
445	Food & beverage stores	16	72 779	6 296	1 430	476	1.6	—
4451	Grocery stores	12	72 391	6 211	1 417	469	1.4	—
446	Health & personal care stores	9	D	D	D	b	D	D
4461	Health & personal care stores	9	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	21	21 489	1 661	408	161	23.2	9.3
448	Clothing & clothing accessories stores	58	70 210	6 109	1 376	504	2.9	8.7
4481	Clothing stores	42	52 304	4 516	1 022	397	1.2	11.7
44811	Men's clothing stores	12	14 746	1 377	333	104	1.7	9.2
448110	Men's clothing stores	12	14 746	1 377	333	104	1.7	9.2
44813	Children's & infants' clothing stores	2	D	D	D	b	D	D
448130	Children's & infants' clothing stores	2	D	D	D	b	D	D
44814	Family clothing stores	10	19 828	1 236	253	111	1.3	—
448140	Family clothing stores	10	19 828	1 236	253	111	1.3	—
44815	Clothing accessories stores	3	2 193	314	67	24	—	100.0
448150	Clothing accessories stores	3	2 193	314	67	24	—	100.0
44819	Other clothing stores	4	D	D	D	b	D	D
448190	Other clothing stores	4	D	D	D	b	D	D
4482	Shoe stores	9	14 194	1 068	227	76	—	—
44821	Shoe stores	9	14 194	1 068	227	76	—	—
448210	Shoe stores	9	14 194	1 068	227	76	—	—
4482102	Women's shoe stores	4	D	D	D	b	D	D
4482104	Family shoe stores	4	5 770	479	103	26	—	—
4482105	Athletic footwear stores	1	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	7	3 712	525	127	31	38.1	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	6	3 975	447	84	42	20.4	—
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	b	D	D
452	General merchandise stores	3	D	D	D	c	D	D
453	Miscellaneous store retailers	26	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	14	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	13	11 073	2 750	517	142	1.8	11.4
453220	Gift, novelty, & souvenir stores	13	11 073	2 750	517	142	1.8	11.4
4533	Used merchandise stores	3	D	D	D	a	D	D
45331	Used merchandise stores	3	D	D	D	a	D	D
453310	Used merchandise stores	3	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	8	D	D	D	b	D	D
4541	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
4543	Direct selling establishments	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
KING AND QUEEN COUNTY, VA								
44-45	Retail trade	9	5 228	466	112	40	42.7	10.9
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	1	D	D	D	a	D	D
447	Gasoline stations	4	3 075	200	42	21	59.3	—
454	Nonstore retailers	1	D	D	D	a	D	D
KING GEORGE COUNTY, VA								
44-45	Retail trade	48	53 247	4 781	1 117	306	31.7	6.3
441	Motor vehicle & parts dealers	11	12 970	1 281	319	54	82.3	5.2
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	1 737	287	71	20	D	—
445	Food & beverage stores	6	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	14	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
KING WILLIAM COUNTY, VA								
44-45	Retail trade	58	88 803	8 901	2 009	485	15.9	1.9
441	Motor vehicle & parts dealers	9	25 178	2 137	454	88	11.0	.9
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
4421	Furniture stores	5	5 988	1 168	280	37	23.4	3.2
44211	Furniture stores	5	5 988	1 168	280	37	23.4	3.2
442110	Furniture stores	5	5 988	1 168	280	37	23.4	3.2
444	Building material & garden equipment & supplies dealers	3	8 002	1 228	290	50	—	—
4441	Building material & supplies dealers	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	8	15 317	1 312	310	109	11.6	4.7
446	Health & personal care stores	3	3 704	784	146	49	D	—
447	Gasoline stations	14	24 459	1 429	364	103	11.7	1.1
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	7	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LANCASTER COUNTY, VA								
44-45	Retail trade	89	98 477	10 869	2 534	687	15.3	12.8
441	Motor vehicle & parts dealers	8	14 037	1 178	278	57	14.0	6.7
442	Furniture & home furnishings stores	5	2 842	352	66	20	100.0	—
443	Electronics & appliance stores	5	3 530	958	243	36	14.9	5.3
4431	Electronics & appliance stores	5	3 530	958	243	36	14.9	5.3
44311	Appliance, television, & other electronics stores	5	3 530	958	243	36	14.9	5.3
444	Building material & garden equipment & supplies dealers	8	9 291	1 327	262	46	12.2	23.1
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	9	D	D	D	c	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	16	15 900	1 364	353	112	13.5	29.1
448	Clothing & clothing accessories stores	10	3 399	588	195	44	92.8	—
451	Sporting goods, hobby, book, & music stores	5	640	107	25	10	10.3	—
452	General merchandise stores	7	3 195	330	90	45	10.3	13.6
45299	All other general merchandise stores	7	3 195	330	90	45	10.3	13.6
452990	All other general merchandise stores	7	3 195	330	90	45	10.3	13.6
453	Miscellaneous store retailers	7	D	D	D	b	D	D
454	Nonstore retailers	5	8 586	764	139	29	1.4	41.7
4543	Direct selling establishments	5	8 586	764	139	29	1.4	41.7
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
LEE COUNTY, VA								
44-45	Retail trade	90	86 361	7 691	1 653	578	34.3	6.4
441	Motor vehicle & parts dealers	12	17 410	1 192	318	79	10.1	—
442	Furniture & home furnishings stores	5	948	195	49	18	78.9	21.1
443	Electronics & appliance stores	3	328	72	4	3	100.0	—
444	Building material & garden equipment & supplies dealers	9	8 971	933	247	67	68.1	4.5
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	19	D	D	D	c	D	D
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
446191	Food (health) supplement stores	1	D	D	D	a	D	D
447	Gasoline stations	19	12 326	803	182	79	32.9	7.9
448	Clothing & clothing accessories stores	5	626	98	27	11	26.0	1.1
451	Sporting goods, hobby, book, & music stores	3	264	73	18	13	33.0	67.0
452	General merchandise stores	3	2 668	172	31	14	D	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LOUDOUN COUNTY, VA								
44-45	Retail trade	478	1 282 010	128 958	29 447	6 933	11.1	3.0
441	Motor vehicle & parts dealers	54	266 298	23 815	5 294	754	32.1	1.3
4411	Automobile dealers	25	241 352	19 278	4 263	577	34.5	.5
44111	New car dealers	13	233 023	18 732	4 156	546	34.2	.2
441110	New car dealers	13	233 023	18 732	4 156	546	34.2	.2
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	26	D	D	D	c	D	D
44131	Automotive parts & accessories stores	23	14 983	3 033	730	135	8.4	8.1
441310	Automotive parts & accessories stores	23	14 983	3 033	730	135	8.4	8.1
44132	Tire dealers	3	D	D	D	b	D	D
441320	Tire dealers	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	41	52 411	6 580	1 502	275	16.9	4.2
4421	Furniture stores	19	28 176	3 939	892	133	10.9	5.8
44211	Furniture stores	19	28 176	3 939	892	133	10.9	5.8
442110	Furniture stores	19	28 176	3 939	892	133	10.9	5.8
4422	Home furnishings stores	22	24 235	2 641	610	142	24.0	2.5
44221	Floor covering stores	8	9 083	867	188	28	54.2	3.9
442210	Floor covering stores	8	9 083	867	188	28	54.2	3.9
44229	Other home furnishings stores	14	15 152	1 774	422	114	5.9	1.6
442299	All other home furnishings stores	14	15 152	1 774	422	114	5.9	1.6
443	Electronics & appliance stores	20	48 397	5 006	1 146	208	20.9	3.6
4431	Electronics & appliance stores	20	48 397	5 006	1 146	208	20.9	3.6
44311	Appliance, television, & other electronics stores	11	21 927	2 359	513	149	—	5.9
443111	Household appliance stores	5	3 921	682	156	57	—	8.0
443112	Radio, television, & other electronics stores	6	18 006	1 677	357	92	—	5.5
44312	Computer & software stores	9	26 470	2 647	633	59	38.2	1.6
443120	Computer & software stores	9	26 470	2 647	633	59	38.2	1.6
444	Building material & garden equipment & supplies dealers	37	130 150	15 204	3 206	675	2.1	1.1
4441	Building material & supplies dealers	23	111 781	12 832	2 707	562	.5	1.0
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
44419	Other building material dealers	14	D	D	D	c	D	D
444190	Other building material dealers	14	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	14	18 369	2 372	499	113	11.7	2.1
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	12	D	D	D	b	D	D
444220	Nursery & garden centers	12	D	D	D	b	D	D
445	Food & beverage stores	54	247 208	28 662	6 723	1 396	2.3	1.4
4451	Grocery stores	46	239 897	28 104	6 592	1 353	1.3	1.5
44511	Supermarkets & other grocery (except convenience) stores	28	226 740	26 936	6 247	1 229	.7	.6
445110	Supermarkets & other grocery (except convenience) stores	28	226 740	26 936	6 247	1 229	.7	.6
44512	Convenience stores	18	13 157	1 168	345	124	11.0	16.8
445120	Convenience stores	18	13 157	1 168	345	124	11.0	16.8
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	25	42 137	4 542	1 127	311	4.5	.2
4461	Health & personal care stores	25	42 137	4 542	1 127	311	4.5	.2
44611	Pharmacies & drug stores	12	37 075	3 813	960	258	1.9	.1
446110	Pharmacies & drug stores	12	37 075	3 813	960	258	1.9	.1
4461101	Pharmacies & drug stores	12	37 075	3 813	960	258	1.9	.1
44612	Cosmetics, beauty supplies, & perfume stores	4	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	4	D	D	D	b	D	D
446191	Food (health) supplement stores	5	D	D	D	a	D	D
447	Gasoline stations	54	98 569	6 913	1 632	447	7.2	15.4
4471	Gasoline stations	54	98 569	6 913	1 632	447	7.2	15.4
44711	Gasoline stations with convenience stores	26	55 499	3 786	901	270	5.5	11.8
447110	Gasoline stations with convenience stores	26	55 499	3 786	901	270	5.5	11.8
44719	Other gasoline stations	28	43 070	3 127	731	177	9.3	20.0
447190	Other gasoline stations	28	43 070	3 127	731	177	9.3	20.0
448	Clothing & clothing accessories stores	45	50 625	6 283	1 582	574	7.3	3.9
4481	Clothing stores	32	43 904	5 347	1 342	511	5.9	2.2
44813	Children's & infants' clothing stores	3	D	D	D	b	D	D
448130	Children's & infants' clothing stores	3	D	D	D	b	D	D
44814	Family clothing stores	11	34 608	4 151	1 035	391	—	1.4
448140	Family clothing stores	11	34 608	4 151	1 035	391	—	1.4
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LOUDOUN COUNTY, VA—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	37	51 079	5 610	1 263	473	7.6	4.1
4511	Sporting goods, hobby, & musical instrument stores . .	26	41 815	4 702	1 058	388	7.9	2.5
45111	Sporting goods stores	8	10 666	1 157	280	86	4.4	—
451110	Sporting goods stores	8	10 666	1 157	280	86	4.4	—
4511101	General-line sporting goods stores	2	D	D	D	b	D	D
45112	Hobby, toy, & game stores	12	24 107	2 571	544	239	3.4	4.3
451120	Hobby, toy, & game stores	12	24 107	2 571	544	239	3.4	4.3
45113	Sewing, needlework, & piece goods stores	3	2 671	365	123	34	D	—
451130	Sewing, needlework, & piece goods stores	3	2 671	365	123	34	D	—
45114	Musical instrument & supplies stores	3	4 371	609	111	29	D	—
451140	Musical instrument & supplies stores	3	4 371	609	111	29	D	—
4512	Book, periodical, & music stores	11	9 264	908	205	85	6.3	11.2
45121	Book stores & news dealers	8	D	D	D	b	D	D
451211	Book stores	8	D	D	D	b	D	D
4512111	Book stores, general	6	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	15	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	5	103 682	N	N	N	—	—
45211	Department stores (incl leased depts) ##	5	103 682	N	N	N	—	—
4521	Department stores (excl leased depts)	5	102 576	11 326	2 205	861	—	—
45211	Department stores (excl leased depts)	5	102 576	11 326	2 205	861	—	—
452110	Department stores (excl leased depts)	5	102 576	11 326	2 205	861	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	5	102 576	11 326	2 205	861	—	—
4529	Other general merchandise stores	10	D	D	D	e	D	D
45291	Warehouse clubs & superstores	2	D	D	D	e	D	D
452910	Warehouse clubs & superstores	2	D	D	D	e	D	D
45299	All other general merchandise stores	8	D	D	D	c	D	D
452990	All other general merchandise stores	8	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	67	D	D	D	e	D	D
4531	Florists	12	2 938	721	147	63	14.5	.9
45311	Florists	12	2 938	721	147	63	14.5	.9
453110	Florists	12	2 938	721	147	63	14.5	.9
4532	Office supplies, stationery, & gift stores	18	7 967	1 177	258	97	47.2	19.8
45321	Office supplies & stationery stores	4	2 225	465	110	32	59.7	—
453210	Office supplies & stationery stores	4	2 225	465	110	32	59.7	—
4532102	Office supplies stores	3	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	14	5 742	712	148	65	42.4	27.5
453220	Gift, novelty, & souvenir stores	14	5 742	712	148	65	42.4	27.5
4533	Used merchandise stores	16	6 698	776	180	75	6.6	30.8
45331	Used merchandise stores	16	6 698	776	180	75	6.6	30.8
453310	Used merchandise stores	16	6 698	776	180	75	6.6	30.8
4539	Other miscellaneous store retailers	21	D	D	D	c	D	D
45391	Pet & pet supplies stores	5	D	D	D	b	D	D
453910	Pet & pet supplies stores	5	D	D	D	b	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	13	D	D	D	b	D	D
454	Nonstore retailers	29	24 136	3 330	860	133	27.0	8.2
4541	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
45411	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
454110	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
4543	Direct selling establishments	19	17 167	2 370	650	89	23.7	8.3
45431	Fuel dealers	6	12 885	1 345	438	40	20.0	2.4
454311	Heating oil dealers	6	12 885	1 345	438	40	20.0	2.4
45439	Other direct selling establishments	13	4 282	1 025	212	49	34.9	26.1
454390	Other direct selling establishments	13	4 282	1 025	212	49	34.9	26.1

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LOUISA COUNTY, VA								
44-45	Retail trade	73	77 677	7 356	1 654	530	22.8	2.5
441	Motor vehicle & parts dealers	9	10 053	987	231	48	76.2	3.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	8 690	1 204	228	87	22.1	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	12	23 872	1 872	419	122	5.5	.4
446	Health & personal care stores	4	D	D	D	b	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	19	19 992	1 464	349	135	18.0	5.3
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	3 680	249	47	26	6.2	3.8
45299	All other general merchandise stores	6	3 680	249	47	26	6.2	3.8
452990	All other general merchandise stores	6	3 680	249	47	26	6.2	3.8
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	5	4 537	649	173	34	25.3	—
4543	Direct selling establishments	5	4 537	649	173	34	25.3	—
LUNENBURG COUNTY, VA								
44-45	Retail trade	56	39 674	4 886	1 133	368	45.9	1.2
441	Motor vehicle & parts dealers	6	4 589	470	95	27	84.8	—
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	b	D	D
4441	Building material & supplies dealers	3	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	b	D	D
446	Health & personal care stores	3	3 385	805	186	27	D	—
447	Gasoline stations	12	7 798	865	196	88	30.0	2.3
448	Clothing & clothing accessories stores	3	350	85	20	6	64.9	35.1
452	General merchandise stores	7	1 948	173	46	25	—	3.9
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	4 696	781	194	34	D	—
4543	Direct selling establishments	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MADISON COUNTY, VA								
44-45	Retail trade	48	86 898	7 398	1 876	418	22.6	3.5
441	Motor vehicle & parts dealers	8	13 746	1 054	301	53	67.4	1.3
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	10	10 436	780	166	57	13.3	5.5
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
MATHEWS COUNTY, VA								
44-45	Retail trade	42	33 466	3 611	814	287	39.8	3.3
441	Motor vehicle & parts dealers	7	5 931	650	146	36	87.7	12.3
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	D	D	D	b	D	D
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
MECKLENBURG COUNTY, VA								
44-45	Retail trade	200	272 476	26 281	5 970	2 109	21.3	9.0
441	Motor vehicle & parts dealers	32	50 355	4 477	960	229	56.5	23.4
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	19	D	D	D	c	D	D
44131	Automotive parts & accessories stores	15	10 685	1 731	374	97	10.7	8.6
441310	Automotive parts & accessories stores	15	10 685	1 731	374	97	10.7	8.6
442	Furniture & home furnishings stores	6	5 282	1 017	220	53	15.4	—
4421	Furniture stores	6	5 282	1 017	220	53	15.4	—
44211	Furniture stores	6	5 282	1 017	220	53	15.4	—
442110	Furniture stores	6	5 282	1 017	220	53	15.4	—
443	Electronics & appliance stores	5	2 601	371	68	13	—	.5
4431	Electronics & appliance stores	5	2 601	371	68	13	—	.5
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	21	21 645	2 457	564	159	46.6	.1
4441	Building material & supplies dealers	14	19 168	2 026	474	121	48.1	.1
44419	Other building material dealers	8	17 890	1 732	403	97	47.5	—
444190	Other building material dealers	8	17 890	1 732	403	97	47.5	—
445	Food & beverage stores	27	52 366	4 539	1 096	500	8.2	4.8
4451	Grocery stores	20	49 068	4 187	1 012	467	8.8	4.5
4452	Specialty food stores	3	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MECKLENBURG COUNTY, VA—Con.								
44-45	Retail trade—Con.							
446	Health & personal care stores	11	13 465	1 570	371	99	18.3	8.4
4461	Health & personal care stores	11	13 465	1 570	371	99	18.3	8.4
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	35	57 730	4 635	1 062	319	10.0	9.8
4471	Gasoline stations	35	57 730	4 635	1 062	319	10.0	9.8
44711	Gasoline stations with convenience stores	33	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	33	D	D	D	c	D	D
44719	Other gasoline stations	2	D	D	D	b	D	D
447190	Other gasoline stations	2	D	D	D	b	D	D
448	Clothing & clothing accessories stores	16	9 744	1 036	233	105	12.3	7.9
4481	Clothing stores	9	7 291	643	144	71	9.5	1.2
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	14	33 350	3 126	707	321	2.9	—
45299	All other general merchandise stores	12	D	D	D	b	D	D
452990	All other general merchandise stores	12	D	D	D	b	D	D
4529901	Variety stores	9	D	D	D	b	D	D
453	Miscellaneous store retailers	18	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	7 009	629	114	29	—	—
453930	Manufactured (mobile) home dealers	3	7 009	629	114	29	—	—
454	Nonstore retailers	11	15 026	1 760	429	216	15.2	16.2
4543	Direct selling establishments	10	D	D	D	c	D	D
45431	Fuel dealers	7	13 005	1 158	304	58	16.2	18.7
454311	Heating oil dealers	3	6 162	356	93	29	D	—
454312	Liquefied petroleum gas (bottled gas) dealers ...	4	6 843	802	211	29	4.3	35.5
MIDDLESEX COUNTY, VA								
44-45	Retail trade	53	48 394	5 421	1 206	358	36.2	2.7
441	Motor vehicle & parts dealers	14	D	D	D	b	D	D
4412	Other motor vehicle dealers	8	4 457	455	141	36	18.5	22.8
44122	Motorcycle, boat, & other motor vehicle dealers	8	4 457	455	141	36	18.5	22.8
441222	Boat dealers	8	4 457	455	141	36	18.5	22.8
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	11 001	1 243	204	71	69.8	—
4441	Building material & supplies dealers	5	9 847	1 076	169	56	76.1	—
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	12	8 598	836	163	53	13.3	.8
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	6	1 250	161	30	14	85.8	14.2
454	Nonstore retailers	1	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MONTGOMERY COUNTY, VA								
44-45	Retail trade	355	749 685	74 351	17 912	4 976	7.9	3.6
441	Motor vehicle & parts dealers	34	224 733	20 628	4 903	677	13.1	.6
4411	Automobile dealers	17	212 591	17 832	4 137	518	13.1	.7
441111	New car dealers	9	187 083	16 732	3 846	473	11.0	—
441110	New car dealers	9	187 083	16 732	3 846	473	11.0	—
44112	Used car dealers	8	25 508	1 100	291	45	28.4	5.5
441120	Used car dealers	8	25 508	1 100	291	45	28.4	5.5
4413	Automotive parts, accessories, & tire stores	17	12 142	2 796	766	159	13.0	—
44131	Automotive parts & accessories stores	12	7 557	1 215	353	101	9.6	—
441310	Automotive parts & accessories stores	12	7 557	1 215	353	101	9.6	—
442	Furniture & home furnishings stores	22	14 220	1 977	494	129	31.0	.2
4421	Furniture stores	11	10 282	1 432	366	90	17.8	.3
44211	Furniture stores	11	10 282	1 432	366	90	17.8	.3
442110	Furniture stores	11	10 282	1 432	366	90	17.8	.3
4422	Home furnishings stores	11	3 938	545	128	39	65.5	—
443	Electronics & appliance stores	24	16 799	2 189	490	111	7.6	7.0
4431	Electronics & appliance stores	24	16 799	2 189	490	111	7.6	7.0
44311	Appliance, television, & other electronics stores	14	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	10	5 370	909	198	35	—	7.0
44312	Computer & software stores	7	9 070	983	223	49	10.0	8.9
443120	Computer & software stores	7	9 070	983	223	49	10.0	8.9
44313	Camera & photographic supplies stores	3	D	D	D	b	D	D
443130	Camera & photographic supplies stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	23	65 172	7 099	1 698	390	1.8	.1
4441	Building material & supplies dealers	16	55 777	6 309	1 520	336	.4	.1
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	11	D	D	D	c	D	D
444190	Other building material dealers	11	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	7	9 395	790	178	54	10.0	—
44422	Nursery & garden centers	4	8 117	606	131	42	6.0	—
444220	Nursery & garden centers	4	8 117	606	131	42	6.0	—
445	Food & beverage stores	31	D	D	D	f	D	D
4451	Grocery stores	29	101 019	8 948	2 249	827	3.7	1.3
44511	Supermarkets & other grocery (except convenience) stores	16	94 879	8 218	2 059	756	3.7	.7
445110	Supermarkets & other grocery (except convenience) stores	16	94 879	8 218	2 059	756	3.7	.7
446	Health & personal care stores	22	26 288	3 321	737	197	3.8	6.9
4461	Health & personal care stores	22	26 288	3 321	737	197	3.8	6.9
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44619	Other health & personal care stores	3	D	D	D	b	D	D
446191	Food (health) supplement stores	3	D	D	D	b	D	D
447	Gasoline stations	52	69 259	4 223	1 112	385	13.1	7.9
4471	Gasoline stations	52	69 259	4 223	1 112	385	13.1	7.9
44711	Gasoline stations with convenience stores	38	55 498	3 042	792	295	15.0	6.6
447110	Gasoline stations with convenience stores	38	55 498	3 042	792	295	15.0	6.6
448	Clothing & clothing accessories stores	50	29 098	3 569	882	342	10.2	3.5
4481	Clothing stores	31	19 979	2 356	579	251	13.5	2.8
4483	Jewelry, luggage, & leather goods stores	8	3 498	602	156	32	7.5	13.6
451	Sporting goods, hobby, book, & music stores	35	41 517	6 480	1 549	594	2.4	.6
4511	Sporting goods, hobby, & musical instrument stores ..	20	7 044	1 006	222	94	9.5	3.4
4512	Book, periodical, & music stores	15	34 473	5 474	1 327	500	.9	—
45121	Book stores & news dealers	12	31 547	5 172	1 253	472	1.0	—
451211	Book stores	12	31 547	5 172	1 253	472	1.0	—
4512111	Book stores, general	4	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	7	D	D	D	e	D	D
45122	Prerecorded tape, compact disc, & record stores ..	3	2 926	302	74	28	—	—
451220	Prerecorded tape, compact disc, & record stores ..	3	2 926	302	74	28	—	—
452	General merchandise stores	17	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	c	D	D
4529	Other general merchandise stores	12	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	11	D	D	D	b	D	D
452990	All other general merchandise stores	11	D	D	D	b	D	D
4529901	Variety stores	7	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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							From administrative records ¹	Estimated ²
MONTGOMERY COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	32	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	5	D	D	D	b	D	D
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	11	D	D	D	c	D	D
45391	Pet & pet supplies stores	4	D	D	D	b	D	D
453910	Pet & pet supplies stores	4	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	5	10 625	1 194	269	50	9.7	—
453930	Manufactured (mobile) home dealers	5	10 625	1 194	269	50	9.7	—
45399	All other miscellaneous store retailers	2	D	D	D	b	D	D
454	Nonstore retailers	13	8 278	1 590	411	72	37.7	21.1
4543	Direct selling establishments	9	7 552	1 516	392	64	39.2	16.1
45431	Fuel dealers	6	7 068	1 420	367	53	35.1	17.2
454311	Heating oil dealers	4	D	D	D	b	D	D
NELSON COUNTY, VA								
44-45	Retail trade	51	27 584	2 611	667	225	47.1	16.2
441	Motor vehicle & parts dealers	3	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	1 450	124	27	12	D	—
445	Food & beverage stores	17	11 186	1 120	277	94	66.9	20.4
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	12	6 177	416	93	41	40.2	35.5
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	356	52	13	7	32.3	—
454	Nonstore retailers	3	D	D	D	a	D	D
NEW KENT COUNTY, VA								
44-45	Retail trade	39	53 655	4 914	1 130	412	6.2	16.9
441	Motor vehicle & parts dealers	5	10 832	789	148	39	6.7	68.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	6	D	D	D	c	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	12	13 263	969	224	76	3.5	8.0
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORTHAMPTON COUNTY, VA								
44-45	Retail trade	79	73 013	7 486	1 600	594	17.4	7.0
441	Motor vehicle & parts dealers	13	3 953	668	157	55	40.0	23.4
442	Furniture & home furnishings stores	5	1 197	165	39	19	51.0	—
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	18	27 459	2 681	491	186	5.9	.9
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	9	9 096	599	143	51	21.4	37.8
448	Clothing & clothing accessories stores	4	1 265	174	42	19	2.6	—
451	Sporting goods, hobby, book, & music stores	3	251	23	3	3	D	10.4
452	General merchandise stores	6	13 665	1 345	372	151	1.9	—
453	Miscellaneous store retailers	6	1 710	106	20	12	18.5	8.4
4539	Other miscellaneous store retailers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
NORTHUMBERLAND COUNTY, VA								
44-45	Retail trade	54	42 413	5 013	1 175	338	24.9	5.2
441	Motor vehicle & parts dealers	5	4 557	474	112	31	44.4	—
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	6 355	1 355	347	74	19.0	.3
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	8	14 141	1 293	282	99	9.1	—
446	Health & personal care stores	4	2 334	400	102	20	84.3	2.5
447	Gasoline stations	13	8 797	821	181	57	11.8	17.0
448	Clothing & clothing accessories stores	4	655	176	43	12	24.7	13.3
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	4	4 335	311	64	22	52.3	.5
4543	Direct selling establishments	4	4 335	311	64	22	52.3	.5
454311	Heating oil dealers	2	D	D	D	a	D	D
NOTTOWAY COUNTY, VA								
44-45	Retail trade	80	86 273	8 794	2 130	676	18.4	2.0
441	Motor vehicle & parts dealers	16	23 322	2 545	574	121	9.4	1.1
442	Furniture & home furnishings stores	3	3 416	541	101	30	D	—
4421	Furniture stores	3	3 416	541	101	30	D	—
44211	Furniture stores	3	3 416	541	101	30	D	—
442110	Furniture stores	3	3 416	541	101	30	D	—
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	10 056	801	239	70	8.8	—
4441	Building material & supplies dealers	3	3 309	246	109	36	D	—
4442	Lawn & garden equipment & supplies stores	3	6 747	555	130	34	D	—
44422	Nursery & garden centers	3	6 747	555	130	34	D	—
444220	Nursery & garden centers	3	6 747	555	130	34	D	—
445	Food & beverage stores	9	20 971	1 694	428	190	18.0	—
446	Health & personal care stores	6	6 576	838	212	61	64.7	20.1
447	Gasoline stations	13	13 448	1 031	234	86	8.3	.6

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NOTTOWAY COUNTY, VA—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	8	2 785	473	137	36	16.6	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	6	2 885	260	56	29	—	.7
45299	All other general merchandise stores	6	2 885	260	56	29	—	.7
452990	All other general merchandise stores	6	2 885	260	56	29	—	.7
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
ORANGE COUNTY, VA								
44-45	Retail trade	104	160 066	15 756	3 725	946	20.8	7.1
441	Motor vehicle & parts dealers	16	42 459	4 373	1 000	158	41.8	1.6
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	11	14 770	1 790	442	97	7.5	—
4441	Building material & supplies dealers	6	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	5	D	D	D	b	D	D
444220	Nursery & garden centers	5	D	D	D	b	D	D
445	Food & beverage stores	13	41 055	3 310	815	250	8.0	.5
446	Health & personal care stores	9	D	D	D	c	D	D
4461	Health & personal care stores	9	D	D	D	c	D	D
447	Gasoline stations	16	16 961	1 147	251	103	18.5	3.7
448	Clothing & clothing accessories stores	4	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	6	4 357	361	79	58	65.0	—
4511	Sporting goods, hobby, & musical instrument stores ..	3	D	D	D	a	D	D
45121	Book stores & news dealers	3	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	b	D	D
452	General merchandise stores	9	4 943	416	83	49	3.4	.2
45299	All other general merchandise stores	9	4 943	416	83	49	3.4	.2
452990	All other general merchandise stores	9	4 943	416	83	49	3.4	.2
453	Miscellaneous store retailers	8	D	D	D	a	D	D
454	Nonstore retailers	4	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
45431	Fuel dealers	2	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
PAGE COUNTY, VA								
44-45	Retail trade	83	97 192	8 856	2 111	645	30.1	3.5
441	Motor vehicle & parts dealers	17	23 604	1 807	427	97	77.6	—
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	3	1 197	223	83	19	D	—
444	Building material & garden equipment & supplies dealers	6	4 746	601	135	45	24.4	—
445	Food & beverage stores	13	D	D	D	c	D	D
446	Health & personal care stores	6	8 859	1 027	227	52	16.2	21.2
4461	Health & personal care stores	6	8 859	1 027	227	52	16.2	21.2
447	Gasoline stations	11	12 765	927	224	79	29.9	3.8
448	Clothing & clothing accessories stores	2	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	D	D	D	b	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PAGE COUNTY, VA—Con.								
44-45 Retail trade—Con.								
453	Miscellaneous store retailers	10	1 005	136	30	17	59.1	31.1
454	Nonstore retailers	4	8 651	679	176	40	14.0	—
4543	Direct selling establishments	4	8 651	679	176	40	14.0	—
45431	Fuel dealers	4	8 651	679	176	40	14.0	—
454311	Heating oil dealers	4	8 651	679	176	40	14.0	—
PATRICK COUNTY, VA								
44-45	Retail trade	59	66 099	6 085	1 411	432	20.6	4.4
441	Motor vehicle & parts dealers	5	4 071	424	112	26	70.1	12.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	449	124	46	9	D	—
444	Building material & garden equipment & supplies dealers	5	3 347	358	79	32	26.1	—
4441	Building material & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	9	18 472	1 472	360	139	13.9	—
446	Health & personal care stores	5	6 000	724	137	47	38.5	12.1
447	Gasoline stations	17	27 941	2 495	578	139	9.5	5.7
448	Clothing & clothing accessories stores	3	628	161	30	8	D	—
452	General merchandise stores	4	2 570	197	43	21	52.6	.9
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
PITTSYLVANIA COUNTY, VA								
44-45	Retail trade	213	300 524	27 917	6 417	2 170	14.2	8.3
441	Motor vehicle & parts dealers	28	49 988	4 066	943	212	43.6	24.8
4413	Automotive parts, accessories, & tire stores	15	9 383	1 499	354	92	3.9	—
44132	Tire dealers	8	6 026	1 054	254	59	6.1	—
441320	Tire dealers	8	6 026	1 054	254	59	6.1	—
442	Furniture & home furnishings stores	6	4 331	738	190	41	—	4.7
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	5	3 480	357	93	28	7.7	—
4431	Electronics & appliance stores	5	3 480	357	93	28	7.7	—
44311	Appliance, television, & other electronics stores	3	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	48 869	4 155	1 036	290	2.0	.4
4441	Building material & supplies dealers	12	41 891	3 621	909	261	2.3	.5
44411	Home centers	3	D	D	D	c	D	D
444110	Home centers	3	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	7	6 978	534	127	29	—	—
44422	Nursery & garden centers	4	6 154	384	95	20	—	—
444220	Nursery & garden centers	4	6 154	384	95	20	—	—
445	Food & beverage stores	29	D	D	D	f	D	D
4451	Grocery stores	26	71 697	5 475	1 257	550	7.0	1.9
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	50	39 721	2 822	670	274	29.3	21.5
4471	Gasoline stations	50	39 721	2 822	670	274	29.3	21.5
44711	Gasoline stations with convenience stores	36	27 365	1 945	458	203	30.6	20.7
447110	Gasoline stations with convenience stores	36	27 365	1 945	458	203	30.6	20.7
448	Clothing & clothing accessories stores	25	10 644	1 541	381	130	3.4	11.2
4481	Clothing stores	18	7 330	974	238	95	4.9	16.0
451	Sporting goods, hobby, book, & music stores	7	725	70	18	14	18.1	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PITTSYLVANIA COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	12	D	D	D	e	D	D
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
45299	All other general merchandise stores	9	D	D	D	b	D	D
452990	All other general merchandise stores	9	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	c	D	D
4539	Other miscellaneous store retailers	10	D	D	D	c	D	D
45393	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
453930	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
454	Nonstore retailers	8	5 641	650	157	36	—	—
4543	Direct selling establishments	5	D	D	D	a	D	D
POWHATAN COUNTY, VA								
44-45	Retail trade	55	78 807	7 290	1 557	391	25.5	1.8
441	Motor vehicle & parts dealers	10	34 132	1 950	327	56	33.9	3.3
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	9	9 725	1 484	372	75	20.1	—
4441	Building material & supplies dealers	5	6 908	1 144	294	62	8.8	—
445	Food & beverage stores	6	11 381	1 053	117	36	3.9	—
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	17	16 375	1 492	382	137	27.7	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	b	D	D
PRINCE EDWARD COUNTY, VA								
44-45	Retail trade	125	267 397	24 448	5 561	1 703	15.7	2.1
441	Motor vehicle & parts dealers	15	D	D	D	c	D	D
442	Furniture & home furnishings stores	9	44 447	4 363	879	177	14.6	.1
4421	Furniture stores	4	D	D	D	c	D	D
44211	Furniture stores	4	D	D	D	c	D	D
442110	Furniture stores	4	D	D	D	c	D	D
4422	Home furnishings stores	5	D	D	D	b	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
442299	All other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	10	D	D	D	b	D	D
4441	Building material & supplies dealers	6	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	10	D	D	D	c	D	D
446	Health & personal care stores	7	5 573	687	188	42	12.4	3.5
447	Gasoline stations	15	15 710	988	237	98	11.1	.9
448	Clothing & clothing accessories stores	22	7 887	1 152	264	134	25.3	24.0
4481	Clothing stores	14	5 131	764	169	100	28.9	18.3
451	Sporting goods, hobby, book, & music stores	6	2 211	168	44	31	2.0	6.5
4512	Book, periodical, & music stores	2	D	D	D	b	D	D
45121	Book stores & news dealers	1	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	b	D	D
452	General merchandise stores	9	65 779	6 051	1 355	564	.7	—
4529	Other general merchandise stores	7	D	D	D	e	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PRINCE EDWARD COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	16	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	5	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	17 331	1 917	407	77	.2	—
45393	Manufactured (mobile) home dealers	6	17 331	1 917	407	77	.2	—
453930	Manufactured (mobile) home dealers	6	17 331	1 917	407	77	.2	—
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	3	4 447	566	138	22	D	—
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
PRINCE GEORGE COUNTY, VA								
44-45	Retail trade	66	91 821	8 396	1 978	632	8.1	9.0
441	Motor vehicle & parts dealers	6	20 970	1 572	387	79	11.5	9.6
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	5	7 158	614	128	39	1.6	6.7
4441	Building material & supplies dealers	4	D	D	D	b	D	D
44413	Hardware stores	2	D	D	D	b	D	D
444130	Hardware stores	2	D	D	D	b	D	D
445	Food & beverage stores	7	16 367	1 386	326	140	10.5	3.7
446	Health & personal care stores	8	9 490	1 530	349	98	11.3	23.8
4461	Health & personal care stores	8	9 490	1 530	349	98	11.3	23.8
447	Gasoline stations	12	25 121	1 275	318	111	1.4	5.5
448	Clothing & clothing accessories stores	6	1 916	251	51	20	25.3	1.4
451	Sporting goods, hobby, book, & music stores	3	395	26	6	7	D	—
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	5	4 642	738	186	39	3.1	19.4
4543	Direct selling establishments	5	4 642	738	186	39	3.1	19.4
PRINCE WILLIAM COUNTY, VA								
44-45	Retail trade	915	2 563 138	240 488	55 972	13 936	4.6	4.1
441	Motor vehicle & parts dealers	93	751 839	57 062	13 521	1 777	5.9	.6
4411	Automobile dealers	47	672 709	45 608	11 001	1 285	4.9	.5
44111	New car dealers	21	578 453	39 477	9 573	1 140	4.5	.2
441110	New car dealers	21	578 453	39 477	9 573	1 140	4.5	.2
44112	Used car dealers	26	94 256	6 131	1 428	145	7.7	2.5
441120	Used car dealers	26	94 256	6 131	1 428	145	7.7	2.5
4412	Other motor vehicle dealers	10	37 425	4 114	780	158	24.9	—
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ...	9	D	D	D	c	D	D
441221	Motorcycle dealers	4	D	D	D	b	D	D
441222	Boat dealers	5	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	36	41 705	7 340	1 740	334	5.4	2.2
44131	Automotive parts & accessories stores	29	28 671	5 099	1 187	240	6.7	3.1
441310	Automotive parts & accessories stores	29	28 671	5 099	1 187	240	6.7	3.1
44132	Tire dealers	7	13 034	2 241	553	94	2.6	—
441320	Tire dealers	7	13 034	2 241	553	94	2.6	—
442	Furniture & home furnishings stores	71	131 584	13 717	3 089	756	4.1	5.7
4421	Furniture stores	30	85 564	7 626	1 754	397	3.5	6.3
44211	Furniture stores	30	85 564	7 626	1 754	397	3.5	6.3
442110	Furniture stores	30	85 564	7 626	1 754	397	3.5	6.3
4422	Home furnishings stores	41	46 020	6 091	1 335	359	5.2	4.6
44221	Floor covering stores	12	16 326	3 196	591	88	7.5	10.3
442210	Floor covering stores	12	16 326	3 196	591	88	7.5	10.3
44229	Other home furnishings stores	29	29 694	2 895	744	271	4.0	1.4
442299	All other home furnishings stores	28	D	D	D	e	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PRINCE WILLIAM COUNTY, VA—Con.								
44-45 Retail trade—Con.								
443	Electronics & appliance stores	38	123 049	10 062	2 424	603	1.1	4.1
4431	Electronics & appliance stores	38	123 049	10 062	2 424	603	1.1	4.1
44311	Appliance, television, & other electronics stores	27	D	D	D	e	D	D
443111	Household appliance stores	8	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	19	62 575	4 933	1 181	321	.5	5.1
44312	Computer & software stores	9	48 057	3 575	865	177	1.3	2.5
443120	Computer & software stores	9	48 057	3 575	865	177	1.3	2.5
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	41	214 636	20 145	4 794	1 059	3.3	.4
4441	Building material & supplies dealers	30	205 189	18 818	4 556	977	.9	.4
44411	Home centers	7	142 086	13 806	3 313	787	—	—
444110	Home centers	7	142 086	13 806	3 313	787	—	—
44412	Paint & wallpaper stores	5	3 551	462	113	19	11.9	—
444120	Paint & wallpaper stores	5	3 551	462	113	19	11.9	—
44419	Other building material dealers	14	56 506	3 939	983	130	2.0	—
444190	Other building material dealers	14	56 506	3 939	983	130	2.0	—
4442	Lawn & garden equipment & supplies stores	11	9 447	1 327	238	82	55.3	—
44421	Outdoor power equipment stores	2	D	D	D	a	D	D
444210	Outdoor power equipment stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	9	D	D	D	b	D	D
444220	Nursery & garden centers	9	D	D	D	b	D	D
445	Food & beverage stores	82	346 491	42 119	9 098	2 135	2.2	.4
4451	Grocery stores	62	335 177	40 905	8 833	2 034	1.7	.3
44511	Supermarkets & other grocery (except convenience) stores	34	311 028	38 399	8 061	1 773	1.4	.2
445110	Supermarkets & other grocery (except convenience) stores	34	311 028	38 399	8 061	1 773	1.4	.2
44512	Convenience stores	28	24 149	2 506	772	261	5.3	1.4
445120	Convenience stores	28	24 149	2 506	772	261	5.3	1.4
4452	Specialty food stores	16	D	D	D	b	D	D
446	Health & personal care stores	60	59 960	7 632	1 804	483	6.1	8.4
4461	Health & personal care stores	60	59 960	7 632	1 804	483	6.1	8.4
44611	Pharmacies & drug stores	16	36 692	4 010	928	232	4.5	2.4
446110	Pharmacies & drug stores	16	36 692	4 010	928	232	4.5	2.4
4461101	Pharmacies & drug stores	15	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	9 928	1 128	302	103	—	11.3
446120	Cosmetics, beauty supplies, & perfume stores	12	9 928	1 128	302	103	—	11.3
44613	Optical goods stores	18	8 176	1 679	371	91	5.0	23.2
446130	Optical goods stores	18	8 176	1 679	371	91	5.0	23.2
44619	Other health & personal care stores	14	5 164	815	203	57	31.1	21.8
446191	Food (health) supplement stores	9	4 555	622	152	46	30.8	23.9
447	Gasoline stations	92	183 833	11 323	2 741	794	14.8	5.6
4471	Gasoline stations	92	183 833	11 323	2 741	794	14.8	5.6
44711	Gasoline stations with convenience stores	52	116 989	6 283	1 578	460	8.6	1.7
447110	Gasoline stations with convenience stores	52	116 989	6 283	1 578	460	8.6	1.7
44719	Other gasoline stations	40	66 844	5 040	1 163	334	25.6	12.3
447190	Other gasoline stations	40	66 844	5 040	1 163	334	25.6	12.3
448	Clothing & clothing accessories stores	201	276 581	28 354	6 917	2 353	2.4	15.7
4481	Clothing stores	129	216 304	21 057	5 177	1 841	1.8	16.1
44811	Men's clothing stores	20	27 376	2 892	678	181	1.8	44.2
448110	Men's clothing stores	20	27 376	2 892	678	181	1.8	44.2
44812	Women's clothing stores	51	52 867	5 273	1 248	488	1.3	31.5
448120	Women's clothing stores	51	52 867	5 273	1 248	488	1.3	31.5
44813	Children's & infants' clothing stores	4	9 803	823	217	76	—	—
448130	Children's & infants' clothing stores	4	9 803	823	217	76	—	—
44814	Family clothing stores	26	100 739	8 958	2 208	843	.8	.3
448140	Family clothing stores	26	100 739	8 958	2 208	843	.8	.3
44815	Clothing accessories stores	11	4 513	719	184	58	—	24.5
448150	Clothing accessories stores	11	4 513	719	184	58	—	24.5
44819	Other clothing stores	17	21 006	2 392	642	195	8.9	22.2
448190	Other clothing stores	17	21 006	2 392	642	195	8.9	22.2
4482	Shoe stores	42	38 355	4 067	969	306	2.0	14.2
44821	Shoe stores	42	38 355	4 067	969	306	2.0	14.2
448210	Shoe stores	42	38 355	4 067	969	306	2.0	14.2
4482101	Men's shoe stores	3	D	D	D	a	D	D
4482102	Women's shoe stores	7	D	D	D	b	D	D
4482104	Family shoe stores	23	21 782	2 223	529	155	.9	17.8
4482105	Athletic footwear stores	9	9 398	1 127	270	80	6.2	13.7
4483	Jewelry, luggage, & leather goods stores	30	21 922	3 230	771	206	8.8	13.8
44831	Jewelry stores	26	19 354	2 880	681	180	10.0	14.2
448310	Jewelry stores	26	19 354	2 880	681	180	10.0	14.2
44832	Luggage & leather goods stores	4	2 568	350	90	26	—	10.4
448320	Luggage & leather goods stores	4	2 568	350	90	26	—	10.4

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PRINCE WILLIAM COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	71	80 225	8 816	2 362	725	5.2	10.2
4511	Sporting goods, hobby, & musical instrument stores . .	50	61 609	7 002	1 948	550	6.5	10.7
45111	Sporting goods stores	24	24 617	3 079	945	224	13.0	19.6
451110	Sporting goods stores	24	24 617	3 079	945	224	13.0	19.6
4511101	General-line sporting goods stores	8	13 835	1 760	407	121	3.9	2.2
4511102	Specialty-line sporting goods stores	16	10 782	1 319	538	103	24.8	42.0
45112	Hobby, toy, & game stores	18	31 043	3 126	761	269	1.4	5.5
451120	Hobby, toy, & game stores	18	31 043	3 126	761	269	1.4	5.5
45113	Sewing, needlework, & piece goods stores	4	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	21	18 616	1 814	414	175	.8	8.5
45121	Book stores & news dealers	10	11 565	1 135	247	118	.6	6.1
451211	Book stores	9	D	D	D	c	D	D
4512111	Book stores, general	7	D	D	D	c	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores . . .	11	7 051	679	167	57	1.1	12.5
451220	Prerecorded tape, compact disc, & record stores . .	11	7 051	679	167	57	1.1	12.5
452	General merchandise stores	28	307 632	27 652	6 049	2 262	.6	.1
4521	Department stores (incl leased depts) ##	12	220 387	N	N	N	—	—
45211	Department stores (incl leased depts) ##	12	220 387	N	N	N	—	—
4521	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
45211	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
452110	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	8	138 127	12 927	2 612	1 029	—	—
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	16	90 817	5 985	1 416	528	2.1	.3
45299	All other general merchandise stores	14	D	D	D	e	D	D
452990	All other general merchandise stores	14	D	D	D	e	D	D
4529901	Variety stores	7	6 773	701	153	73	—	—
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	114	54 005	7 604	1 776	748	13.2	7.9
4531	Florists	17	3 966	798	194	84	25.6	7.7
45311	Florists	17	3 966	798	194	84	25.6	7.7
453110	Florists	17	3 966	798	194	84	25.6	7.7
4532	Office supplies, stationery, & gift stores	50	26 181	2 993	701	328	9.9	5.7
45321	Office supplies & stationery stores	8	D	D	D	b	D	D
453210	Office supplies & stationery stores	8	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	7	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	42	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	42	D	D	D	c	D	D
4533	Used merchandise stores	14	3 133	716	156	69	29.6	31.0
45331	Used merchandise stores	14	3 133	716	156	69	29.6	31.0
453310	Used merchandise stores	14	3 133	716	156	69	29.6	31.0
4539	Other miscellaneous store retailers	33	20 725	3 097	725	267	12.7	7.2
45391	Pet & pet supplies stores	8	5 799	771	175	92	7.8	8.1
453910	Pet & pet supplies stores	8	5 799	771	175	92	7.8	8.1
45399	All other miscellaneous store retailers	21	D	D	D	c	D	D
454	Nonstore retailers	24	33 303	6 002	1 397	241	6.1	42.9
4541	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
45411	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
454110	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
4543	Direct selling establishments	12	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D
45439	Other direct selling establishments	8	7 638	1 229	297	39	5.5	29.1
454390	Other direct selling establishments	8	7 638	1 229	297	39	5.5	29.1

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PULASKI COUNTY, VA								
44-45	Retail trade	133	250 857	21 633	4 805	1 541	6.8	12.6
441	Motor vehicle & parts dealers	20	71 465	4 176	654	222	11.8	32.8
44112	Used car dealers	4	D	D	D	b	D	D
441120	Used car dealers	4	D	D	D	b	D	D
4412	Other motor vehicle dealers	4	4 021	227	38	17	60.8	3.1
44122	Motorcycle, boat, & other motor vehicle dealers	4	4 021	227	38	17	60.8	3.1
442	Furniture & home furnishings stores	12	5 198	816	185	51	29.4	17.1
4422	Home furnishings stores	7	D	D	D	a	D	D
443	Electronics & appliance stores	5	1 424	303	64	14	4.9	—
444	Building material & garden equipment & supplies dealers	12	17 249	1 693	417	102	3.1	—
4441	Building material & supplies dealers	8	15 047	1 480	367	87	3.5	—
445	Food & beverage stores	11	61 223	5 319	1 274	403	.4	—
4451	Grocery stores	9	D	D	D	e	D	D
446	Health & personal care stores	13	15 239	1 936	439	108	19.5	8.4
4461	Health & personal care stores	13	15 239	1 936	439	108	19.5	8.4
4461102	Proprietary stores	2	D	D	D	a	D	D
447	Gasoline stations	26	29 573	1 994	480	186	3.4	15.7
44711	Gasoline stations with convenience stores	17	22 766	1 391	323	136	.4	10.9
447110	Gasoline stations with convenience stores	17	22 766	1 391	323	136	.4	10.9
448	Clothing & clothing accessories stores	6	3 053	365	95	40	7.9	11.8
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	6	33 790	3 222	778	308	—	—
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4533	Used merchandise stores	4	1 047	254	52	13	39.0	37.0
45331	Used merchandise stores	4	1 047	254	52	13	39.0	37.0
453310	Used merchandise stores	4	1 047	254	52	13	39.0	37.0
4539	Other miscellaneous store retailers	3	5 873	604	123	17	—	—
45393	Manufactured (mobile) home dealers	3	5 873	604	123	17	—	—
453930	Manufactured (mobile) home dealers	3	5 873	604	123	17	—	—
454	Nonstore retailers	5	3 137	635	170	40	18.0	16.3
RAPPAHANNOCK COUNTY, VA								
44-45	Retail trade	33	49 000	4 259	979	244	11.4	8.1
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	3	2 483	343	56	14	—	39.8
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	6	1 572	125	26	12	56.1	41.7
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	8	8 032	673	154	46	35.7	—
448	Clothing & clothing accessories stores	3	337	46	10	8	D	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND COUNTY, VA								
44-45	Retail trade	49	62 649	5 812	1 485	460	7.0	8.5
441	Motor vehicle & parts dealers	9	7 010	711	181	45	16.7	47.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	4	2 386	439	109	35	10.9	13.5
4431	Electronics & appliance stores	4	2 386	439	109	35	10.9	13.5
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	8	16 183	1 530	405	149	10.9	—
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	4	4 988	493	140	39	14.8	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	4	4 183	288	93	24	2.1	27.0
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
44815	Clothing accessories stores	1	D	D	D	a	D	D
448150	Clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	8 163	855	182	73	—	2.5
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	6	14 847	1 036	266	57	—	—
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	3	D	D	D	b	D	D
ROANOKE COUNTY, VA								
44-45	Retail trade	202	461 815	41 694	9 958	2 559	5.1	.6
441	Motor vehicle & parts dealers	24	92 275	7 730	1 874	298	1.4	.4
4411	Automobile dealers	11	D	D	D	c	D	D
4413	Automotive parts, accessories, & tire stores	13	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	D	D	D	b	D	D
441310	Automotive parts & accessories stores	11	D	D	D	b	D	D
442	Furniture & home furnishings stores	18	24 230	3 965	1 085	176	11.6	—
4421	Furniture stores	9	13 287	1 947	445	109	19.2	—
44211	Furniture stores	9	13 287	1 947	445	109	19.2	—
442110	Furniture stores	9	13 287	1 947	445	109	19.2	—
4422	Home furnishings stores	9	10 943	2 018	640	67	2.3	—
44221	Floor covering stores	7	D	D	D	b	D	D
442210	Floor covering stores	7	D	D	D	b	D	D
443	Electronics & appliance stores	7	3 499	757	117	26	41.7	1.6
4431	Electronics & appliance stores	7	3 499	757	117	26	41.7	1.6
44311	Appliance, television, & other electronics stores	6	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	2 057	416	98	21	D	—
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	17	D	D	D	c	D	D
4441	Building material & supplies dealers	12	9 660	1 438	366	81	4.0	1.4
445	Food & beverage stores	14	D	D	D	f	D	D
4451	Grocery stores	13	91 107	8 051	1 902	626	.9	.2
44511	Supermarkets & other grocery (except convenience) stores	10	90 295	7 982	1 885	620	.6	.2
445110	Supermarkets & other grocery (except convenience) stores	10	90 295	7 982	1 885	620	.6	.2
446	Health & personal care stores	10	D	D	D	c	D	D
4461	Health & personal care stores	10	D	D	D	c	D	D
447	Gasoline stations	33	48 940	2 644	656	247	15.6	—
4471	Gasoline stations	33	48 940	2 644	656	247	15.6	—
44711	Gasoline stations with convenience stores	27	45 195	2 294	572	220	13.7	—
447110	Gasoline stations with convenience stores	27	45 195	2 294	572	220	13.7	—
448	Clothing & clothing accessories stores	30	22 097	2 805	652	242	6.9	1.1
4481	Clothing stores	21	16 675	1 928	442	178	7.6	.5
451	Sporting goods, hobby, book, & music stores	9	3 863	417	112	32	6.3	—
4511	Sporting goods, hobby, & musical instrument stores	7	D	D	D	b	D	D
452	General merchandise stores	7	19 654	2 541	591	192	1.7	—
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	19	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	14	D	D	D	e	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	e	D	D
4543	Direct selling establishments	11	D	D	D	b	D	D
45431	Fuel dealers	1	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	10	D	D	D	b	D	D
454390	Other direct selling establishments	10	D	D	D	b	D	D
ROCKBRIDGE COUNTY, VA								
44-45	Retail trade	79	165 330	13 927	3 190	961	5.2	6.3
441	Motor vehicle & parts dealers	6	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	11 664	1 589	338	74	—	—
4441	Building material & supplies dealers	3	7 735	975	207	37	—	—
4442	Lawn & garden equipment & supplies stores	4	3 929	614	131	37	—	—
445	Food & beverage stores	12	28 396	2 463	533	193	3.8	11.9
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	28	99 506	7 004	1 623	464	6.6	4.9
4471	Gasoline stations	28	99 506	7 004	1 623	464	6.6	4.9
44711	Gasoline stations with convenience stores	17	19 888	1 165	282	110	25.6	19.3
447110	Gasoline stations with convenience stores	17	19 888	1 165	282	110	25.6	19.3
44719	Other gasoline stations	11	79 618	5 839	1 341	354	1.8	1.3
447190	Other gasoline stations	11	79 618	5 839	1 341	354	1.8	1.3
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	7	12 530	1 130	275	130	—	—
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
ROCKINGHAM COUNTY, VA								
44-45	Retail trade	242	356 174	35 375	7 973	2 075	12.7	9.9
441	Motor vehicle & parts dealers	44	120 962	9 378	2 036	371	5.7	20.4
4411	Automobile dealers	27	83 794	6 116	1 261	215	6.3	8.1
44112	Used car dealers	17	18 302	1 128	237	51	13.4	37.3
441120	Used car dealers	17	18 302	1 128	237	51	13.4	37.3
4413	Automotive parts, accessories, & tire stores	16	D	D	D	c	D	D
44132	Tire dealers	6	31 830	2 521	580	107	5.0	56.2
441320	Tire dealers	6	31 830	2 521	580	107	5.0	56.2
442	Furniture & home furnishings stores	9	D	D	D	b	D	D
4421	Furniture stores	7	3 714	388	87	33	59.3	20.1
44211	Furniture stores	7	3 714	388	87	33	59.3	20.1
442110	Furniture stores	7	3 714	388	87	33	59.3	20.1
443	Electronics & appliance stores	8	5 167	1 090	226	71	11.6	28.6
4431	Electronics & appliance stores	8	5 167	1 090	226	71	11.6	28.6
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	7	D	D	D	b	D	D
44312	Computer & software stores	1	D	D	D	b	D	D
443120	Computer & software stores	1	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROCKINGHAM COUNTY, VA—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	33	76 549	8 921	2 168	448	8.2	1.7
4441	Building material & supplies dealers	23	47 278	5 790	1 395	274	11.0	2.7
44411	Home centers	1	D	D	D	b	D	D
444110	Home centers	1	D	D	D	b	D	D
44419	Other building material dealers	15	23 204	3 342	798	143	17.3	5.5
444190	Other building material dealers	15	23 204	3 342	798	143	17.3	5.5
4442	Lawn & garden equipment & supplies stores	10	29 271	3 131	773	174	3.8	—
44422	Nursery & garden centers	9	D	D	D	c	D	D
444220	Nursery & garden centers	9	D	D	D	c	D	D
445	Food & beverage stores	27	53 816	4 325	1 067	384	25.7	2.8
4451	Grocery stores	24	53 624	4 310	1 065	381	25.8	2.8
44512	Convenience stores	12	7 764	594	152	63	54.3	16.3
445120	Convenience stores	12	7 764	594	152	63	54.3	16.3
446	Health & personal care stores	18	24 645	3 627	751	212	12.5	2.4
4461	Health & personal care stores	18	24 645	3 627	751	212	12.5	2.4
447	Gasoline stations	36	35 095	2 392	559	202	18.0	10.4
44711	Gasoline stations with convenience stores	22	27 968	1 628	370	134	11.7	13.0
447110	Gasoline stations with convenience stores	22	27 968	1 628	370	134	11.7	13.0
448	Clothing & clothing accessories stores	9	868	75	17	13	61.2	—
451	Sporting goods, hobby, book, & music stores	16	8 180	1 351	267	97	11.6	12.9
4511	Sporting goods, hobby, & musical instrument stores ..	13	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	2	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	2	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	2	D	D	D	b	D	D
451211	Book stores	2	D	D	D	b	D	D
4512111	Book stores, general	2	D	D	D	b	D	D
452	General merchandise stores	7	2 940	309	54	33	18.4	—
45299	All other general merchandise stores	7	2 940	309	54	33	18.4	—
452990	All other general merchandise stores	7	2 940	309	54	33	18.4	—
453	Miscellaneous store retailers	25	D	D	D	c	D	D
4533	Used merchandise stores	3	D	D	D	b	D	D
453310	Used merchandise stores	3	D	D	D	b	D	D
453310	Used merchandise stores	3	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	10	14 326	1 959	382	89	10.7	—
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	5	5 192	803	161	43	27.8	—
RUSSELL COUNTY, VA								
44-45	Retail trade	102	154 242	14 500	3 375	910	15.4	6.9
441	Motor vehicle & parts dealers	18	58 855	4 518	1 141	208	24.7	1.4
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
4421	Furniture stores	5	5 022	578	145	36	67.3	—
44211	Furniture stores	5	5 022	578	145	36	67.3	—
442110	Furniture stores	5	5 022	578	145	36	67.3	—
4422	Home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	12 835	1 489	293	69	8.3	.3
4441	Building material & supplies dealers	5	D	D	D	b	D	D
44419	Other building material dealers	4	9 903	1 227	229	44	10.7	—
444190	Other building material dealers	4	9 903	1 227	229	44	10.7	—
445	Food & beverage stores	13	27 799	2 580	548	216	11.8	8.7
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
447	Gasoline stations	18	19 562	1 381	304	136	2.7	30.2
448	Clothing & clothing accessories stores	5	481	76	17	9	38.5	2.9
451	Sporting goods, hobby, book, & music stores	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RUSSELL COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	4	5 735	587	129	47	—	3.6
45299	All other general merchandise stores	4	5 735	587	129	47	—	3.6
452990	All other general merchandise stores	4	5 735	587	129	47	—	3.6
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	6	5 835	838	244	40	2.5	18.6
4543	Direct selling establishments	6	5 835	838	244	40	2.5	18.6
454311	Heating oil dealers	3	D	D	D	a	D	D
45439	Other direct selling establishments	2	D	D	D	a	D	D
454390	Other direct selling establishments	2	D	D	D	a	D	D
SCOTT COUNTY, VA								
44-45	Retail trade	91	143 010	10 994	2 531	788	11.4	5.0
441	Motor vehicle & parts dealers	15	35 648	2 923	665	140	18.6	2.3
442	Furniture & home furnishings stores	3	2 806	287	66	17	D	—
444	Building material & garden equipment & supplies dealers	10	13 502	1 358	301	89	2.5	9.7
4441	Building material & supplies dealers	7	D	D	D	b	D	D
44419	Other building material dealers	4	10 728	1 134	264	66	—	9.4
444190	Other building material dealers	4	10 728	1 134	264	66	—	9.4
445	Food & beverage stores	11	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	24	29 549	1 654	393	145	10.9	6.5
44711	Gasoline stations with convenience stores	18	28 123	1 469	352	128	10.1	6.4
447110	Gasoline stations with convenience stores	18	28 123	1 469	352	128	10.1	6.4
448	Clothing & clothing accessories stores	5	947	175	45	16	13.4	18.9
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	4 318	311	65	33	25.6	—
45299	All other general merchandise stores	6	4 318	311	65	33	25.6	—
452990	All other general merchandise stores	6	4 318	311	65	33	25.6	—
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
SHENANDOAH COUNTY, VA								
44-45	Retail trade	158	279 342	23 579	5 291	1 574	9.0	1.7
441	Motor vehicle & parts dealers	21	41 520	4 143	963	190	1.5	3.0
442	Furniture & home furnishings stores	9	3 072	547	128	41	61.3	—
443	Electronics & appliance stores	8	2 372	382	87	28	19.4	32.2
4431	Electronics & appliance stores	8	2 372	382	87	28	19.4	32.2
444	Building material & garden equipment & supplies dealers	19	20 091	2 657	612	144	35.9	—
4441	Building material & supplies dealers	9	12 004	1 606	368	84	57.5	—
44419	Other building material dealers	4	10 063	1 283	298	59	63.5	—
444190	Other building material dealers	4	10 063	1 283	298	59	63.5	—
4442	Lawn & garden equipment & supplies stores	10	8 087	1 051	244	60	3.9	—
44422	Nursery & garden centers	7	7 316	931	218	51	—	—
444220	Nursery & garden centers	7	7 316	931	218	51	—	—
445	Food & beverage stores	22	D	D	D	e	D	D
446	Health & personal care stores	9	11 858	1 566	315	98	25.2	3.7
4461	Health & personal care stores	9	11 858	1 566	315	98	25.2	3.7
4461102	Proprietary stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SHENANDOAH COUNTY, VA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	28	124 378	5 463	1 254	408	4.6	.6
4471	Gasoline stations	28	124 378	5 463	1 254	408	4.6	.6
44711	Gasoline stations with convenience stores	16	22 276	1 484	389	127	17.9	3.5
447110	Gasoline stations with convenience stores	16	22 276	1 484	389	127	17.9	3.5
44719	Other gasoline stations	12	102 102	3 979	865	281	1.6	—
447190	Other gasoline stations	12	102 102	3 979	865	281	1.6	—
448	Clothing & clothing accessories stores	4	2 191	264	54	29	—	—
451	Sporting goods, hobby, book, & music stores	3	389	58	13	10	100.0	—
452	General merchandise stores	6	5 589	823	89	88	—	—
45299	All other general merchandise stores	6	5 589	823	89	88	—	—
452990	All other general merchandise stores	6	5 589	823	89	88	—	—
453	Miscellaneous store retailers	21	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	8	D	D	D	c	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	4	12 897	1 701	411	58	—	1.2
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
SMYTH COUNTY, VA								
44-45	Retail trade	170	232 065	20 770	4 799	1 560	17.9	5.5
441	Motor vehicle & parts dealers	25	39 073	3 062	728	165	38.4	1.3
442	Furniture & home furnishings stores	6	2 741	488	118	22	11.6	14.7
443	Electronics & appliance stores	5	1 068	193	46	12	45.3	—
444	Building material & garden equipment & supplies dealers	16	30 468	2 734	701	154	4.0	25.5
4441	Building material & supplies dealers	11	22 816	2 191	573	123	3.5	34.0
44411	Home centers	5	D	D	D	c	D	D
444110	Home centers	5	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	5	7 652	543	128	31	5.5	—
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	27	55 505	4 805	1 125	442	10.3	.6
4451	Grocery stores	23	54 407	4 728	1 104	429	10.5	.7
446	Health & personal care stores	10	D	D	D	c	D	D
4461	Health & personal care stores	10	D	D	D	c	D	D
447	Gasoline stations	27	30 156	2 007	466	180	25.7	5.0
44711	Gasoline stations with convenience stores	21	22 859	1 595	365	147	11.8	6.6
447110	Gasoline stations with convenience stores	21	22 859	1 595	365	147	11.8	6.6
448	Clothing & clothing accessories stores	16	4 542	597	146	62	25.9	22.8
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
452	General merchandise stores	11	33 319	3 023	690	288	—	.7
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
453	Miscellaneous store retailers	12	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	6 243	561	110	23	D	—
453930	Manufactured (mobile) home dealers	3	6 243	561	110	23	D	—
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	12	13 926	906	201	67	5.5	4.7
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SOUTHAMPTON COUNTY, VA								
44-45	Retail trade	56	41 300	4 560	1 067	378	26.8	10.9
441	Motor vehicle & parts dealers	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	2 570	577	127	35	18.2	24.1
443	Electronics & appliance stores	3	1 132	182	75	12	—	63.8
444	Building material & garden equipment & supplies dealers	6	9 022	963	216	63	26.1	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	15	8 534	921	194	87	29.4	31.3
446	Health & personal care stores	4	7 204	761	171	47	53.4	—
447	Gasoline stations	10	6 152	438	104	54	23.2	—
448	Clothing & clothing accessories stores	4	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	2 450	215	44	35	—	—
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
SPOTSYLVANIA COUNTY, VA								
44-45	Retail trade	261	737 610	66 613	15 615	4 038	8.0	1.2
441	Motor vehicle & parts dealers	32	199 364	16 420	3 975	584	19.2	.4
4411	Automobile dealers	18	186 220	13 849	3 377	473	20.1	—
44111	New car dealers	7	173 154	13 172	3 205	446	20.7	—
441110	New car dealers	7	173 154	13 172	3 205	446	20.7	—
44112	Used car dealers	11	13 066	677	172	27	11.5	.4
441120	Used car dealers	11	13 066	677	172	27	11.5	.4
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	11	D	D	D	b	D	D
442	Furniture & home furnishings stores	26	32 525	5 022	1 151	211	7.7	3.2
4421	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
44211	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
442110	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
4422	Home furnishings stores	10	8 164	1 419	294	60	11.1	1.6
44221	Floor covering stores	6	7 423	1 263	264	44	6.6	1.7
442210	Floor covering stores	6	7 423	1 263	264	44	6.6	1.7
443	Electronics & appliance stores	7	D	D	D	c	D	D
4431	Electronics & appliance stores	7	D	D	D	c	D	D
44311	Appliance, television, & other electronics stores	5	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	4	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	15	40 739	3 849	867	157	1.1	1.4
4441	Building material & supplies dealers	11	34 401	3 037	727	112	.2	1.7
44419	Other building material dealers	7	D	D	D	b	D	D
444190	Other building material dealers	7	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	4	6 338	812	140	45	5.7	—
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	22	109 219	10 584	2 287	603	1.4	.6
4451	Grocery stores	18	107 983	10 404	2 253	588	1.3	.4
44511	Supermarkets & other grocery (except convenience) stores	11	105 407	10 199	2 223	562	.4	—
445110	Supermarkets & other grocery (except convenience) stores	11	105 407	10 199	2 223	562	.4	—
4452	Specialty food stores	4	1 236	180	34	15	14.2	19.5
446	Health & personal care stores	18	25 435	3 152	694	189	13.2	4.7
4461	Health & personal care stores	18	25 435	3 152	694	189	13.2	4.7
44612	Cosmetics, beauty supplies, & perfume stores	3	1 368	171	48	11	D	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 368	171	48	11	D	—
447	Gasoline stations	36	66 207	3 740	935	274	12.1	1.0
4471	Gasoline stations	36	66 207	3 740	935	274	12.1	1.0
44711	Gasoline stations with convenience stores	28	52 669	2 898	702	231	13.4	1.3
447110	Gasoline stations with convenience stores	28	52 669	2 898	702	231	13.4	1.3

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SPOTSYLVANIA COUNTY, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	36	19 891	2 415	535	252	3.8	7.5
4481	Clothing stores	17	9 224	1 081	260	148	8.1	7.2
4482	Shoe stores	13	7 885	919	211	71	—	1.7
44821	Shoe stores	13	7 885	919	211	71	—	1.7
448210	Shoe stores	13	7 885	919	211	71	—	1.7
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	3	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	6	2 782	415	64	33	—	25.2
451	Sporting goods, hobby, book, & music stores	12	4 571	608	130	61	27.3	17.9
4511	Sporting goods, hobby, & musical instrument stores	10	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	14	185 871	16 394	4 011	1 413	—	—
4521	Department stores (incl leased depts) ##	6	146 054	N	N	N	—	—
45211	Department stores (incl leased depts) ##	6	146 054	N	N	N	—	—
4521	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
45211	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
452110	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	87 636	7 421	1 882	607	—	—
4521103	National chain department stores (excl leased depts)	1	D	D	D	c	D	D
4529	Other general merchandise stores	8	42 022	2 663	651	253	—	—
45299	All other general merchandise stores	7	D	D	D	c	D	D
452990	All other general merchandise stores	7	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	c	D	D
453	Miscellaneous store retailers	33	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	4	4 029	723	153	27	9.4	—
453930	Manufactured (mobile) home dealers	4	4 029	723	153	27	9.4	—
45399	All other miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	10	2 727	587	161	38	5.8	32.5
454319	Other fuel dealers	1	D	D	D	a	D	D
STAFFORD COUNTY, VA								
44-45	Retail trade	202	413 532	39 714	9 124	2 336	11.3	3.3
441	Motor vehicle & parts dealers	25	74 029	8 833	2 087	269	14.7	6.3
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
44131	Automotive parts & accessories stores	11	6 590	1 353	297	66	3.9	4.1
441310	Automotive parts & accessories stores	11	6 590	1 353	297	66	3.9	4.1
442	Furniture & home furnishings stores	9	5 881	821	176	28	26.5	33.8
4422	Home furnishings stores	7	D	D	D	a	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
442299	All other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	15	7 866	1 004	201	50	28.0	34.0
4431	Electronics & appliance stores	15	7 866	1 004	201	50	28.0	34.0
44311	Appliance, television, & other electronics stores	7	4 905	599	124	24	12.9	39.5
443111	Household appliance stores	4	3 892	439	95	18	16.3	23.8
44312	Computer & software stores	8	2 961	405	77	26	53.0	24.9
443120	Computer & software stores	8	2 961	405	77	26	53.0	24.9
444	Building material & garden equipment & supplies dealers	19	24 592	2 716	566	130	22.4	1.8
4441	Building material & supplies dealers	14	19 700	2 249	483	90	15.6	—
44419	Other building material dealers	10	16 234	1 769	387	60	15.3	—
444190	Other building material dealers	10	16 234	1 769	387	60	15.3	—
4442	Lawn & garden equipment & supplies stores	5	4 892	467	83	40	49.7	9.0
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	24	D	D	D	f	D	D
4451	Grocery stores	22	121 180	11 571	2 813	672	4.5	.5
44511	Supermarkets & other grocery (except convenience) stores	14	114 233	10 934	2 660	607	.7	.5
445110	Supermarkets & other grocery (except convenience) stores	14	114 233	10 934	2 660	607	.7	.5
446	Health & personal care stores	15	24 317	2 977	669	162	11.0	—
4461	Health & personal care stores	15	24 317	2 977	669	162	11.0	—
4461102	Proprietary stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
STAFFORD COUNTY, VA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	40	91 313	5 301	1 082	400	12.7	3.1
4471	Gasoline stations	40	91 313	5 301	1 082	400	12.7	3.1
44711	Gasoline stations with convenience stores	28	57 977	3 144	751	265	14.0	3.6
447110	Gasoline stations with convenience stores	28	57 977	3 144	751	265	14.0	3.6
44719	Other gasoline stations	12	33 336	2 157	331	135	10.4	2.1
447190	Other gasoline stations	12	33 336	2 157	331	135	10.4	2.1
448	Clothing & clothing accessories stores	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	13	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	11	D	D	D	b	D	D
452	General merchandise stores	7	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	24	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	8	D	D	D	b	D	D
45391	Pet & pet supplies stores	3	D	D	D	a	D	D
453910	Pet & pet supplies stores	3	D	D	D	a	D	D
45392	Art dealers	1	D	D	D	a	D	D
453920	Art dealers	1	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
SURRY COUNTY, VA								
44-45	Retail trade	17	8 912	1 031	262	84	24.7	15.6
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	3	1 430	123	38	16	D	74.1
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	4	2 860	264	74	23	17.3	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	3	2 120	274	64	23	D	—
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
SUSSEX COUNTY, VA								
44-45	Retail trade	47	71 517	5 647	1 254	358	16.7	1.3
441	Motor vehicle & parts dealers	6	12 105	883	237	46	—	5.4
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	4	4 239	1 046	131	35	95.8	—
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	9	D	D	D	b	D	D
446	Health & personal care stores	4	3 973	386	91	31	100.0	—
447	Gasoline stations	9	22 101	1 202	303	91	1.0	.8
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	4	1 833	188	41	24	11.0	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
TAZEWELL COUNTY, VA								
44-45	Retail trade	267	565 471	47 175	11 044	3 193	24.4	4.2
441	Motor vehicle & parts dealers	39	162 218	11 094	2 589	422	51.4	1.9
4411	Automobile dealers	19	148 755	8 875	2 087	299	54.9	2.1
44112	Used car dealers	12	10 822	563	117	27	43.2	11.0
441120	Used car dealers	12	10 822	563	117	27	43.2	11.0
4413	Automotive parts, accessories, & tire stores	18	D	D	D	c	D	D
44131	Automotive parts & accessories stores	17	11 611	2 050	457	112	10.1	.2
441310	Automotive parts & accessories stores	17	11 611	2 050	457	112	10.1	.2
442	Furniture & home furnishings stores	9	D	D	D	b	D	D
4421	Furniture stores	7	5 592	753	172	49	5.8	—
44211	Furniture stores	7	5 592	753	172	49	5.8	—
442110	Furniture stores	7	5 592	753	172	49	5.8	—
443	Electronics & appliance stores	6	2 728	520	111	27	62.5	—
4431	Electronics & appliance stores	6	2 728	520	111	27	62.5	—
44311	Appliance, television, & other electronics stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	18	33 787	2 980	697	205	5.2	.6
4441	Building material & supplies dealers	11	D	D	D	c	D	D
44411	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	7	D	D	D	b	D	D
44421	Outdoor power equipment stores	2	D	D	D	a	D	D
444210	Outdoor power equipment stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	5	D	D	D	b	D	D
444220	Nursery & garden centers	5	D	D	D	b	D	D
445	Food & beverage stores	34	104 513	8 457	2 003	748	11.7	6.6
4451	Grocery stores	28	102 813	8 297	1 967	734	11.9	6.7
44511	Supermarkets & other grocery (except convenience) stores	20	91 249	7 705	1 813	672	4.5	3.7
445110	Supermarkets & other grocery (except convenience) stores	20	91 249	7 705	1 813	672	4.5	3.7
44512	Convenience stores	8	11 564	592	154	62	69.9	30.1
445120	Convenience stores	8	11 564	592	154	62	69.9	30.1
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	24	28 979	3 729	793	173	20.4	8.9
4461	Health & personal care stores	24	28 979	3 729	793	173	20.4	8.9
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44619	Other health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	41	46 546	2 878	635	249	32.4	4.7
4471	Gasoline stations	41	46 546	2 878	635	249	32.4	4.7
44711	Gasoline stations with convenience stores	37	42 753	2 599	566	232	33.1	5.2
447110	Gasoline stations with convenience stores	37	42 753	2 599	566	232	33.1	5.2
448	Clothing & clothing accessories stores	25	10 246	1 506	350	147	17.4	3.0
4481	Clothing stores	11	5 696	762	171	86	19.5	.2
4483	Jewelry, luggage, & leather goods stores	9	2 800	540	131	45	23.8	10.7
451	Sporting goods, hobby, book, & music stores	12	5 194	519	128	46	6.7	2.5
4511	Sporting goods, hobby, & musical instrument stores	8	3 287	326	83	28	9.7	4.0
45114	Musical instrument & supplies stores	2	D	D	D	a	D	D
451140	Musical instrument & supplies stores	2	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	1 907	193	45	18	1.5	—
45121	Book stores & news dealers	3	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	20	115 848	9 310	2 218	825	.9	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	71 331	5 986	1 461	522	—	—
4529	Other general merchandise stores	17	44 517	3 324	757	303	2.2	—
45299	All other general merchandise stores	16	D	D	D	c	D	D
452990	All other general merchandise stores	16	D	D	D	c	D	D
4529901	Variety stores	9	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	7	D	D	D	c	D	D
453	Miscellaneous store retailers	30	D	D	D	c	D	D
4539	Other miscellaneous store retailers	13	D	D	D	c	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	8	20 597	1 586	385	93	50.1	28.2
453930	Manufactured (mobile) home dealers	8	20 597	1 586	385	93	50.1	28.2
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
TAZEWELL COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	9	D	D	D	c	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	5	15 508	1 361	339	68	9.9	16.3
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D
WARREN COUNTY, VA								
44-45	Retail trade	142	199 740	19 565	4 686	1 354	18.1	2.8
441	Motor vehicle & parts dealers	21	52 326	4 896	1 156	197	32.8	.4
44112	Used car dealers	5	9 452	530	107	25	29.5	.3
441120	Used car dealers	5	9 452	530	107	25	29.5	.3
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	8	4 100	660	144	46	32.5	—
4421	Furniture stores	5	3 581	559	122	38	22.7	—
44211	Furniture stores	5	3 581	559	122	38	22.7	—
442110	Furniture stores	5	3 581	559	122	38	22.7	—
443	Electronics & appliance stores	4	3 117	486	131	55	16.1	—
4431	Electronics & appliance stores	4	3 117	486	131	55	16.1	—
44311	Appliance, television, & other electronics stores	3	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	14	12 910	1 890	423	106	5.4	19.4
4441	Building material & supplies dealers	11	9 676	1 464	329	85	3.9	25.9
4442	Lawn & garden equipment & supplies stores	3	3 234	426	94	21	D	—
44422	Nursery & garden centers	3	3 234	426	94	21	D	—
444220	Nursery & garden centers	3	3 234	426	94	21	D	—
445	Food & beverage stores	19	50 876	4 497	1 090	338	11.9	1.9
4451	Grocery stores	17	D	D	D	e	D	D
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
447	Gasoline stations	24	25 652	1 582	379	138	17.8	3.0
448	Clothing & clothing accessories stores	13	7 643	990	216	89	18.4	12.6
4481	Clothing stores	7	5 679	699	144	70	11.6	10.3
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	6	21 306	1 941	468	236	—	—
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	15	D	D	D	b	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	4	D	D	D	b	D	D
WASHINGTON COUNTY, VA								
44-45	Retail trade	253	408 897	40 835	8 472	2 609	10.8	4.9
441	Motor vehicle & parts dealers	32	76 656	10 043	1 266	251	24.4	6.4
44112	Used car dealers	8	D	D	D	a	D	D
441120	Used car dealers	8	D	D	D	a	D	D
4412	Other motor vehicle dealers	4	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441222	Boat dealers	1	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	17	D	D	D	b	D	D
44131	Automotive parts & accessories stores	12	8 275	1 009	279	69	—	36.7
441310	Automotive parts & accessories stores	12	8 275	1 009	279	69	—	36.7
44132	Tire dealers	5	D	D	D	b	D	D
441320	Tire dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	19	23 139	2 773	659	174	15.4	1.7
4421	Furniture stores	9	11 389	1 575	370	85	31.2	.6
44211	Furniture stores	9	11 389	1 575	370	85	31.2	.6
442110	Furniture stores	9	11 389	1 575	370	85	31.2	.6
4422	Home furnishings stores	10	11 750	1 198	289	89	—	2.8
44221	Floor covering stores	6	D	D	D	b	D	D
442210	Floor covering stores	6	D	D	D	b	D	D
44229	Other home furnishings stores	4	D	D	D	b	D	D
442299	All other home furnishings stores	3	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WASHINGTON COUNTY, VA—Con.								
44-45	Retail trade—Con.							
443	Electronics & appliance stores	8	1 460	155	46	19	—	55.3
444	Building material & garden equipment & supplies dealers	24	87 260	6 946	1 634	429	9.7	—
4441	Building material & supplies dealers	14	D	D	D	e	D	D
444111	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
44419	Other building material dealers	7	14 569	1 076	253	66	—	—
444190	Other building material dealers	7	14 569	1 076	253	66	—	—
4442	Lawn & garden equipment & supplies stores	10	D	D	D	c	D	D
44421	Outdoor power equipment stores	1	D	D	D	b	D	D
444210	Outdoor power equipment stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	9	20 577	1 761	403	122	40.4	—
444220	Nursery & garden centers	9	20 577	1 761	403	122	40.4	—
445	Food & beverage stores	24	54 813	4 864	1 205	476	2.9	1.8
4451	Grocery stores	20	52 481	4 743	1 172	460	3.1	1.9
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	13	12 465	1 270	304	86	11.1	—
4461	Health & personal care stores	13	12 465	1 270	304	86	11.1	—
447	Gasoline stations	43	49 354	3 607	753	363	13.9	25.0
4471	Gasoline stations	43	49 354	3 607	753	363	13.9	25.0
44711	Gasoline stations with convenience stores	36	46 305	3 353	691	337	11.3	26.7
447110	Gasoline stations with convenience stores	36	46 305	3 353	691	337	11.3	26.7
448	Clothing & clothing accessories stores	23	16 327	2 114	462	146	3.2	2.9
4481	Clothing stores	13	D	D	D	b	D	D
4482104	Family shoe stores	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	11	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	10	43 855	4 271	1 113	378	1.0	—
45299	All other general merchandise stores	8	D	D	D	c	D	D
452990	All other general merchandise stores	8	D	D	D	c	D	D
4529903	Miscellaneous general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	30	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	11	D	D	D	b	D	D
45392	Art dealers	3	287	61	11	9	—	12.5
453920	Art dealers	3	287	61	11	9	—	12.5
45393	Manufactured (mobile) home dealers	3	12 095	1 138	282	44	—	—
453930	Manufactured (mobile) home dealers	3	12 095	1 138	282	44	—	—
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	16	15 423	1 852	398	96	5.8	—
4542	Vending machine operators	4	D	D	D	b	D	D
45421	Vending machine operators	4	D	D	D	b	D	D
454210	Vending machine operators	4	D	D	D	b	D	D
4543	Direct selling establishments	10	11 372	1 182	250	50	—	—
45431	Fuel dealers	5	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
WESTMORELAND COUNTY, VA								
44-45	Retail trade	71	83 399	7 986	1 771	546	33.0	3.2
441	Motor vehicle & parts dealers	10	25 508	1 630	386	97	41.8	.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	9 040	1 183	282	62	33.6	—
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	18	25 762	2 659	550	200	20.8	3.8
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	12	11 664	804	192	69	25.0	12.7
448	Clothing & clothing accessories stores	3	1 737	199	46	17	—	—
44813	Children's & infants' clothing stores	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WESTMORELAND COUNTY, VA—Con.								
44-45 Retail trade—Con.								
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	3	2 052	460	113	18	100.0	—
WISE COUNTY, VA								
44-45	Retail trade	183	310 871	28 260	6 493	1 961	14.3	7.6
441	Motor vehicle & parts dealers	33	87 926	7 750	1 667	290	24.2	2.7
4413	Automotive parts, accessories, & tire stores	18	D	D	D	b	D	D
44131	Automotive parts & accessories stores	11	5 796	930	215	50	19.2	38.6
441310	Automotive parts & accessories stores	11	5 796	930	215	50	19.2	38.6
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	9	2 675	503	115	29	42.0	1.2
4431	Electronics & appliance stores	9	2 675	503	115	29	42.0	1.2
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	13	27 662	2 665	688	193	14.6	—
4441	Building material & supplies dealers	11	D	D	D	c	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
445	Food & beverage stores	19	63 144	5 031	1 222	444	3.4	—
4451	Grocery stores	15	D	D	D	e	D	D
446	Health & personal care stores	14	21 454	2 867	596	139	25.8	—
4461	Health & personal care stores	14	21 454	2 867	596	139	25.8	—
447	Gasoline stations	37	47 123	3 146	715	292	12.0	42.2
4471	Gasoline stations	37	47 123	3 146	715	292	12.0	42.2
44711	Gasoline stations with convenience stores	32	42 691	3 012	685	273	13.1	42.0
447110	Gasoline stations with convenience stores	32	42 691	3 012	685	273	13.1	42.0
448	Clothing & clothing accessories stores	16	9 792	1 572	396	117	13.3	.9
4481	Clothing stores	10	D	D	D	b	D	D
4482105	Athletic footwear stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	5	1 037	96	22	13	13.7	—
452	General merchandise stores	12	35 687	3 393	799	359	—	2.4
45299	All other general merchandise stores	10	D	D	D	c	D	D
452990	All other general merchandise stores	10	D	D	D	c	D	D
4529901	Variety stores	7	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	3	4 199	696	168	66	—	20.5
453	Miscellaneous store retailers	18	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
454	Nonstore retailers	3	4 776	216	63	12	D	—
4543	Direct selling establishments	3	4 776	216	63	12	D	—
454311	Heating oil dealers	1	D	D	D	a	D	D
454319	Other fuel dealers	2	D	D	D	a	D	D
WYTHE COUNTY, VA								
44-45	Retail trade	204	346 056	27 166	6 198	1 933	13.2	2.6
441	Motor vehicle & parts dealers	25	53 732	4 211	993	216	35.7	5.1
4412	Other motor vehicle dealers	3	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	12	D	D	D	b	D	D
44132	Tire dealers	3	D	D	D	b	D	D
441320	Tire dealers	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	11	5 973	905	203	56	11.1	6.4
4421	Furniture stores	4	3 462	617	146	33	13.1	—
44211	Furniture stores	4	3 462	617	146	33	13.1	—
442110	Furniture stores	4	3 462	617	146	33	13.1	—
4422	Home furnishings stores	7	2 511	288	57	23	8.3	15.3
44229	Other home furnishings stores	3	1 658	190	40	18	—	—
443	Electronics & appliance stores	5	2 621	321	75	20	69.5	—
4431	Electronics & appliance stores	5	2 621	321	75	20	69.5	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WYTHE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	15	22 439	2 692	600	142	20.7	—
4441	Building material & supplies dealers	10	11 984	1 648	382	99	14.2	—
44419	Other building material dealers	6	9 332	1 201	270	62	4.7	—
444190	Other building material dealers	6	9 332	1 201	270	62	4.7	—
4442	Lawn & garden equipment & supplies stores	5	10 455	1 044	218	43	28.1	—
44422	Nursery & garden centers	5	10 455	1 044	218	43	28.1	—
444220	Nursery & garden centers	5	10 455	1 044	218	43	28.1	—
445	Food & beverage stores	21	39 785	3 509	800	269	15.1	3.0
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	10	12 783	1 667	368	100	32.7	—
4461	Health & personal care stores	10	12 783	1 667	368	100	32.7	—
447	Gasoline stations	38	144 414	7 639	1 729	626	4.2	2.1
4471	Gasoline stations	38	144 414	7 639	1 729	626	4.2	2.1
44711	Gasoline stations with convenience stores	24	34 029	1 765	397	145	14.5	.2
447110	Gasoline stations with convenience stores	24	34 029	1 765	397	145	14.5	.2
44719	Other gasoline stations	14	110 385	5 874	1 332	481	1.1	2.7
447190	Other gasoline stations	14	110 385	5 874	1 332	481	1.1	2.7
448	Clothing & clothing accessories stores	39	22 416	2 105	456	193	3.7	6.1
4481	Clothing stores	25	16 068	1 425	333	149	3.1	3.9
44811	Men's clothing stores	3	3 666	269	61	20	—	—
448110	Men's clothing stores	3	3 666	269	61	20	—	—
4482101	Men's shoe stores	2	D	D	D	a	D	D
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	5	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	8	19 799	1 609	400	168	—	.6
45299	All other general merchandise stores	7	D	D	D	b	D	D
452990	All other general merchandise stores	7	D	D	D	b	D	D
4529901	Variety stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	20	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	6	3 852	535	135	37	6.7	1.0
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	4	1 988	142	32	15	5.5	—
45331	Used merchandise stores	4	1 988	142	32	15	5.5	—
453310	Used merchandise stores	4	1 988	142	32	15	5.5	—
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
454	Nonstore retailers	7	8 985	1 098	250	46	10.7	—
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D
YORK COUNTY, VA								
44-45	Retail trade	255	326 927	32 564	7 604	2 681	6.7	3.1
441	Motor vehicle & parts dealers	21	34 669	3 387	768	157	5.1	3.4
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	2 437	261	38	11	35.6	40.7
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	20	13 747	1 851	467	121	13.8	16.8
4421	Furniture stores	8	5 360	828	218	43	18.7	42.0
44211	Furniture stores	8	5 360	828	218	43	18.7	42.0
442110	Furniture stores	8	5 360	828	218	43	18.7	42.0
4422	Home furnishings stores	12	8 387	1 023	249	78	10.6	.7
44229	Other home furnishings stores	10	D	D	D	b	D	D
442299	All other home furnishings stores	9	D	D	D	b	D	D
443	Electronics & appliance stores	6	6 494	886	219	64	—	—
4431	Electronics & appliance stores	6	6 494	886	219	64	—	—
44312	Computer & software stores	3	5 191	712	177	52	—	—
443120	Computer & software stores	3	5 191	712	177	52	—	—
444	Building material & garden equipment & supplies dealers	15	20 195	2 880	625	121	5.4	—
4441	Building material & supplies dealers	10	14 986	1 867	397	73	3.2	—
44419	Other building material dealers	5	10 193	1 293	267	43	4.4	—
444190	Other building material dealers	5	10 193	1 293	267	43	4.4	—
4442	Lawn & garden equipment & supplies stores	5	5 209	1 013	228	48	11.9	—
445	Food & beverage stores	18	44 843	3 993	943	454	8.3	—
4452	Specialty food stores	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
YORK COUNTY, VA—Con.								
44-45 Retail trade—Con.								
446	Health & personal care stores	16	17 617	2 058	585	217	1.0	—
4461	Health & personal care stores	16	17 617	2 058	585	217	1.0	—
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	29	43 712	3 168	682	224	11.0	3.2
4471	Gasoline stations	29	43 712	3 168	682	224	11.0	3.2
44711	Gasoline stations with convenience stores	23	34 324	2 474	519	178	—	4.1
447110	Gasoline stations with convenience stores	23	34 324	2 474	519	178	—	4.1
448	Clothing & clothing accessories stores	54	43 859	4 278	991	337	3.3	7.2
4481	Clothing stores	39	31 267	2 932	689	248	3.4	9.2
44811	Men's clothing stores	7	D	D	D	b	D	D
448110	Men's clothing stores	7	D	D	D	b	D	D
44815	Clothing accessories stores	4	D	D	D	b	D	D
448150	Clothing accessories stores	4	D	D	D	b	D	D
44819	Other clothing stores	7	4 761	400	87	34	—	8.1
448190	Other clothing stores	7	4 761	400	87	34	—	8.1
4482	Shoe stores	9	8 624	758	170	56	—	—
44821	Shoe stores	9	8 624	758	170	56	—	—
448210	Shoe stores	9	8 624	758	170	56	—	—
4482104	Family shoe stores	8	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	6	3 968	588	132	33	9.6	6.7
44832	Luggage & leather goods stores	3	D	D	D	a	D	D
448320	Luggage & leather goods stores	3	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	20	9 270	1 192	282	121	14.7	3.4
4511	Sporting goods, hobby, & musical instrument stores ..	13	7 810	986	234	95	13.9	.1
45112	Hobby, toy, & game stores	3	D	D	D	b	D	D
451120	Hobby, toy, & game stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D
452	General merchandise stores	8	D	D	D	f	D	D
4529	Other general merchandise stores	7	D	D	D	f	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	37	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
4533	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
45331	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
453310	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
4539	Other miscellaneous store retailers	12	D	D	D	b	D	D
45399	All other miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	11	D	D	D	a	D	D
4541	Electronic shopping & mail-order houses	5	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	5	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	5	D	D	D	a	D	D
ALEXANDRIA, VA (IC)								
44-45	Retail trade	593	1 507 569	159 960	36 871	7 746	6.4	3.0
441	Motor vehicle & parts dealers	42	448 855	43 239	9 940	1 207	6.2	1.2
4411	Automobile dealers	16	412 124	34 921	7 903	843	6.4	.1
44111	New car dealers	13	411 163	34 820	7 884	838	6.2	.1
441110	New car dealers	13	411 163	34 820	7 884	838	6.2	.1
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	23	D	D	D	e	D	D
44131	Automotive parts & accessories stores	15	17 966	5 356	1 323	233	6.9	6.9
441310	Automotive parts & accessories stores	15	17 966	5 356	1 323	233	6.9	6.9
44132	Tire dealers	8	D	D	D	b	D	D
441320	Tire dealers	8	D	D	D	b	D	D
442	Furniture & home furnishings stores	67	97 944	14 332	3 244	633	7.7	4.1
4421	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
44211	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
442110	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
4422	Home furnishings stores	42	42 921	7 414	1 753	356	13.7	6.8
44221	Floor covering stores	13	22 969	4 691	1 105	122	13.7	7.1
442210	Floor covering stores	13	22 969	4 691	1 105	122	13.7	7.1
44229	Other home furnishings stores	29	19 952	2 723	648	234	13.7	6.5
442299	All other home furnishings stores	27	D	D	D	c	D	D
443	Electronics & appliance stores	28	74 301	4 479	1 119	332	13.4	3.7
4431	Electronics & appliance stores	28	74 301	4 479	1 119	332	13.4	3.7
44311	Appliance, television, & other electronics stores	12	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	10	D	D	D	b	D	D
44312	Computer & software stores	13	61 202	3 030	773	253	4.2	3.9
443120	Computer & software stores	13	61 202	3 030	773	253	4.2	3.9
44313	Camera & photographic supplies stores	3	D	D	D	b	D	D
443130	Camera & photographic supplies stores	3	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALEXANDRIA, VA (IC)—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	25	154 382	15 607	3 661	591	2.0	.1
4441	Building material & supplies dealers	24	D	D	D	f	D	D
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
44412	Paint & wallpaper stores	5	D	D	D	a	D	D
444120	Paint & wallpaper stores	5	D	D	D	a	D	D
44419	Other building material dealers	12	91 091	9 812	2 414	288	1.1	—
444190	Other building material dealers	12	91 091	9 812	2 414	288	1.1	—
445	Food & beverage stores	63	193 479	23 931	5 551	1 130	2.8	6.2
4451	Grocery stores	49	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	35	170 273	21 368	4 778	923	2.5	7.0
445110	Supermarkets & other grocery (except convenience) stores	35	170 273	21 368	4 778	923	2.5	7.0
44512	Convenience stores	14	D	D	D	c	D	D
445120	Convenience stores	14	D	D	D	c	D	D
4452	Specialty food stores	10	3 398	732	160	35	10.5	—
446	Health & personal care stores	51	83 694	9 392	2 060	561	3.6	2.6
4461	Health & personal care stores	51	83 694	9 392	2 060	561	3.6	2.6
44611	Pharmacies & drug stores	22	D	D	D	e	D	D
446110	Pharmacies & drug stores	22	D	D	D	e	D	D
4461101	Pharmacies & drug stores	20	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	6	4 850	554	134	42	4.4	3.7
446120	Cosmetics, beauty supplies, & perfume stores	6	4 850	554	134	42	4.4	3.7
44613	Optical goods stores	15	14 846	1 981	415	80	6.5	2.1
446130	Optical goods stores	15	14 846	1 981	415	80	6.5	2.1
44619	Other health & personal care stores	8	D	D	D	b	D	D
446191	Food (health) supplement stores	4	D	D	D	b	D	D
447	Gasoline stations	37	75 864	6 590	1 585	315	22.2	2.2
4471	Gasoline stations	37	75 864	6 590	1 585	315	22.2	2.2
44711	Gasoline stations with convenience stores	11	24 202	1 429	330	76	1.3	—
447110	Gasoline stations with convenience stores	11	24 202	1 429	330	76	1.3	—
44719	Other gasoline stations	26	51 662	5 161	1 255	239	32.0	3.2
447190	Other gasoline stations	26	51 662	5 161	1 255	239	32.0	3.2
448	Clothing & clothing accessories stores	101	78 075	10 453	2 423	796	13.1	6.5
4481	Clothing stores	62	54 070	6 581	1 508	570	10.9	7.5
44812	Women's clothing stores	31	17 950	2 666	632	235	29.4	9.1
448120	Women's clothing stores	31	17 950	2 666	632	235	29.4	9.1
44813	Children's & infants' clothing stores	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores	2	D	D	D	a	D	D
44814	Family clothing stores	11	27 041	2 445	541	207	—	—
448140	Family clothing stores	11	27 041	2 445	541	207	—	—
44815	Clothing accessories stores	7	D	D	D	a	D	D
448150	Clothing accessories stores	7	D	D	D	a	D	D
44819	Other clothing stores	5	5 276	849	185	75	—	36.2
448190	Other clothing stores	5	5 276	849	185	75	—	36.2
4482	Shoe stores	15	7 859	983	229	79	5.3	1.8
44821	Shoe stores	15	7 859	983	229	79	5.3	1.8
448210	Shoe stores	15	7 859	983	229	79	5.3	1.8
4482101	Men's shoe stores	4	D	D	D	a	D	D
4482102	Women's shoe stores	3	1 741	241	49	24	—	—
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	24	16 146	2 889	686	147	24.3	5.8
44831	Jewelry stores	22	D	D	D	c	D	D
448310	Jewelry stores	22	D	D	D	c	D	D
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	48	35 150	4 352	953	336	6.0	17.4
4511	Sporting goods, hobby, & musical instrument stores	24	10 390	1 813	424	142	5.1	22.3
45111	Sporting goods stores	12	5 624	964	241	65	2.0	34.7
451110	Sporting goods stores	12	5 624	964	241	65	2.0	34.7
45112	Hobby, toy, & game stores	8	3 577	600	122	60	9.7	9.2
451120	Hobby, toy, & game stores	8	3 577	600	122	60	9.7	9.2
4512	Book, periodical, & music stores	24	24 760	2 539	529	194	6.3	15.3
45121	Book stores & news dealers	17	15 927	1 679	314	119	6.4	10.9
451211	Book stores	15	D	D	D	c	D	D
4512111	Book stores, general	9	11 523	1 196	200	79	3.5	15.0
4512112	Specialty book stores	3	D	D	D	a	D	D
4512113	College book stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	7	8 833	860	215	75	6.1	23.2
451220	Prerecorded tape, compact disc, & record stores	7	8 833	860	215	75	6.1	23.2

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALEXANDRIA, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	9	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	3	137 740	N	N	N	—	—
45211	Department stores (incl leased depts) ##	3	137 740	N	N	N	—	—
4521	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
45211	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
452110	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	c	D	D
453	Miscellaneous store retailers	102	D	D	D	e	D	D
4531	Florists	16	5 320	1 420	337	80	29.5	9.9
45311	Florists	16	5 320	1 420	337	80	29.5	9.9
453110	Florists	16	5 320	1 420	337	80	29.5	9.9
4532	Office supplies, stationery, & gift stores	35	D	D	D	c	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	33	10 128	1 908	410	169	10.8	9.2
453220	Gift, novelty, & souvenir stores	33	10 128	1 908	410	169	10.8	9.2
4533	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
45331	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
453310	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
4539	Other miscellaneous store retailers	27	D	D	D	b	D	D
45391	Pet & pet supplies stores	5	D	D	D	b	D	D
453910	Pet & pet supplies stores	5	D	D	D	b	D	D
45392	Art dealers	13	3 042	330	67	27	55.9	14.3
453920	Art dealers	13	3 042	330	67	27	55.9	14.3
45399	All other miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	20	50 465	4 670	1 004	143	3.1	5.6
4541	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
4543	Direct selling establishments	13	D	D	D	c	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	11	D	D	D	b	D	D
454390	Other direct selling establishments	11	D	D	D	b	D	D
BEDFORD, VA (IC)								
44-45	Retail trade	81	136 343	13 494	3 232	975	9.9	9.6
441	Motor vehicle & parts dealers	9	21 322	2 196	510	102	29.3	—
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	11 814	1 052	261	53	1.0	46.9
4441	Building material & supplies dealers	6	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	e	D	D
446	Health & personal care stores	7	10 181	1 451	368	80	19.4	—
4461	Health & personal care stores	7	10 181	1 451	368	80	19.4	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	14	14 080	1 240	290	93	2.6	26.0
448	Clothing & clothing accessories stores	5	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	c	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BRISTOL, VA (IC)								
44-45	Retail trade	155	331 695	29 205	7 515	2 266	5.3	2.9
441	Motor vehicle & parts dealers	20	55 241	4 938	1 128	227	2.4	.8
4412	Other motor vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	c	D	D
44131	Automotive parts & accessories stores	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	6 154	1 031	275	61	—	.2
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	5	3 236	561	151	41	—	—
4431	Electronics & appliance stores	5	3 236	561	151	41	—	—
44311	Appliance, television, & other electronics stores	4	D	D	D	b	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	18 255	1 438	303	85	.1	—
4441	Building material & supplies dealers	5	15 823	1 229	257	62	.1	—
44419	Other building material dealers	5	15 823	1 229	257	62	.1	—
444190	Other building material dealers	5	15 823	1 229	257	62	.1	—
445	Food & beverage stores	13	D	D	D	e	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	15	D	D	D	c	D	D
4461	Health & personal care stores	15	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	20	46 138	2 037	497	154	12.9	11.7
4471	Gasoline stations	20	46 138	2 037	497	154	12.9	11.7
44719	Other gasoline stations	6	29 157	1 032	280	67	9.7	.5
447190	Other gasoline stations	6	29 157	1 032	280	67	9.7	.5
448	Clothing & clothing accessories stores	25	12 131	1 547	388	164	5.5	8.7
4481	Clothing stores	12	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	9	4 287	616	113	55	12.5	24.2
451	Sporting goods, hobby, book, & music stores	11	6 101	795	163	65	18.9	—
4511	Sporting goods, hobby, & musical instrument stores	6	D	D	D	b	D	D
4512	Book, periodical, & music stores	5	D	D	D	b	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	8	112 864	9 622	2 857	878	—	—
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	5	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	f	D	D
452910	Warehouse clubs & superstores	1	D	D	D	f	D	D
453	Miscellaneous store retailers	20	D	D	D	c	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	7	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	3	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BUENA VISTA, VA (IC)								
44-45	Retail trade	32	33 184	3 544	827	257	10.7	9.4
441	Motor vehicle & parts dealers	5	6 018	668	144	32	13.3	—
443	Electronics & appliance stores	4	617	73	17	12	4.2	5.3
444	Building material & garden equipment & supplies dealers	3	1 347	222	46	9	D	34.9
445	Food & beverage stores	6	10 696	905	249	86	19.0	—
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	6	6 754	460	93	39	—	30.4
448	Clothing & clothing accessories stores	3	359	23	6	3	29.8	70.2
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	b	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D
CHARLOTTESVILLE, VA (IC)								
44-45	Retail trade	360	730 271	73 214	17 907	4 345	3.8	3.5
441	Motor vehicle & parts dealers	26	133 513	12 343	3 075	437	4.7	5.3
4411	Automobile dealers	11	118 264	9 009	2 231	289	2.9	4.7
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores	10	D	D	D	c	D	D
441310	Automotive parts & accessories stores	10	D	D	D	c	D	D
442	Furniture & home furnishings stores	23	D	D	D	c	D	D
4421	Furniture stores	8	D	D	D	b	D	D
44211	Furniture stores	8	D	D	D	b	D	D
442110	Furniture stores	8	D	D	D	b	D	D
4422	Home furnishings stores	15	D	D	D	c	D	D
44229	Other home furnishings stores	13	12 083	1 567	371	102	3.8	2.5
442299	All other home furnishings stores	13	12 083	1 567	371	102	3.8	2.5
443	Electronics & appliance stores	16	D	D	D	b	D	D
4431	Electronics & appliance stores	16	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
44312	Computer & software stores	4	D	D	D	a	D	D
443120	Computer & software stores	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
443130	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
444	Building material & garden equipment & supplies dealers	22	66 487	7 887	1 881	286	—	.9
4441	Building material & supplies dealers	17	57 886	6 462	1 535	224	—	.4
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	11	46 768	5 279	1 248	169	—	—
444190	Other building material dealers	11	46 768	5 279	1 248	169	—	—
4442	Lawn & garden equipment & supplies stores	5	8 601	1 425	346	62	—	4.5
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	43	151 757	15 971	3 668	1 070	5.1	4.2
4451	Grocery stores	34	143 284	15 139	3 437	992	4.9	4.5
44511	Supermarkets & other grocery (except convenience) stores	21	136 236	14 280	3 174	921	4.5	4.7
445110	Supermarkets & other grocery (except convenience) stores	21	136 236	14 280	3 174	921	4.5	4.7
44512	Convenience stores	13	7 048	859	263	71	13.3	—
445120	Convenience stores	13	7 048	859	263	71	13.3	—
4452	Specialty food stores	5	D	D	D	b	D	D
446	Health & personal care stores	25	D	D	D	c	D	D
4461	Health & personal care stores	25	D	D	D	c	D	D
44612	Cosmetics, beauty supplies, & perfume stores	6	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	6	D	D	D	b	D	D
44613	Optical goods stores	8	D	D	D	b	D	D
446130	Optical goods stores	8	D	D	D	b	D	D
44619	Other health & personal care stores	8	8 035	1 803	360	85	—	1.3
446191	Food (health) supplement stores	2	D	D	D	b	D	D
446199	All other health & personal care stores	6	D	D	D	b	D	D

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Table 3. Summary Statistics for Counties: 1997—Con.

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							From administrative records ¹	Estimated ²
CHARLOTTESVILLE, VA (IC)—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	27	50 202	2 820	673	209	4.9	1.6
4471	Gasoline stations	27	50 202	2 820	673	209	4.9	1.6
44711	Gasoline stations with convenience stores	18	40 392	1 983	479	158	3.9	—
447110	Gasoline stations with convenience stores	18	40 392	1 983	479	158	3.9	—
448	Clothing & clothing accessories stores	70	58 140	6 876	1 525	598	6.9	12.5
4481	Clothing stores	51	49 564	5 422	1 199	503	3.5	14.7
44811	Men's clothing stores	12	11 022	1 135	254	64	—	35.0
448110	Men's clothing stores	12	11 022	1 135	254	64	—	35.0
44812	Women's clothing stores	24	17 685	2 356	472	237	7.6	2.4
448120	Women's clothing stores	24	17 685	2 356	472	237	7.6	2.4
44813	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
448130	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
44814	Family clothing stores	6	16 432	1 470	354	140	.5	18.1
448140	Family clothing stores	6	16 432	1 470	354	140	.5	18.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	10	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	29	31 791	3 199	695	296	1.2	.5
4511	Sporting goods, hobby, & musical instrument stores ..	16	18 508	1 942	384	160	—	.9
45112	Hobby, toy, & game stores	5	12 994	1 291	242	101	—	.4
451120	Hobby, toy, & game stores	5	12 994	1 291	242	101	—	.4
4512	Book, periodical, & music stores	13	13 283	1 257	311	136	3.0	—
45121	Book stores & news dealers	9	D	D	D	c	D	D
451211	Book stores	9	D	D	D	c	D	D
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	3	D	D	D	b	D	D
452	General merchandise stores	6	D	D	D	e	D	D
453	Miscellaneous store retailers	55	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	21	7 480	1 275	243	96	19.0	3.5
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
4533	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
45331	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
453310	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	D	D	D	b	D	D
453910	Pet & pet supplies stores	4	D	D	D	b	D	D
45392	Art dealers	6	743	159	52	24	19.1	9.7
453920	Art dealers	6	743	159	52	24	19.1	9.7
45399	All other miscellaneous store retailers	4	D	D	D	b	D	D
454	Nonstore retailers	18	D	D	D	e	D	D
4541	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
4543	Direct selling establishments	11	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ..	2	D	D	D	b	D	D
CHESAPEAKE, VA (IC)								
44-45	Retail trade	779	1 993 340	184 481	45 493	12 554	8.8	6.5
441	Motor vehicle & parts dealers	90	539 375	43 942	11 175	1 539	25.6	9.1
4411	Automobile dealers	41	474 058	35 652	9 154	1 117	28.1	9.3
44111	New car dealers	20	447 630	33 052	8 567	1 025	28.5	9.3
441110	New car dealers	20	447 630	33 052	8 567	1 025	28.5	9.3
44112	Used car dealers	21	26 428	2 600	587	92	21.0	8.9
441120	Used car dealers	21	26 428	2 600	587	92	21.0	8.9
4412	Other motor vehicle dealers	6	10 706	1 113	210	49	29.7	11.1
44121	Recreational vehicle dealers	2	D	D	D	b	D	D
441210	Recreational vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ..	4	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	43	54 611	7 177	1 811	373	2.8	7.0
44131	Automotive parts & accessories stores	33	39 506	5 378	1 366	298	1.4	5.7
441310	Automotive parts & accessories stores	33	39 506	5 378	1 366	298	1.4	5.7
44132	Tire dealers	10	15 105	1 799	445	75	6.2	10.6
441320	Tire dealers	10	15 105	1 799	445	75	6.2	10.6

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHESAPEAKE, VA (IC)—Con.								
44-45	Retail trade—Con.							
442	Furniture & home furnishings stores	47	39 903	5 857	1 333	298	13.3	5.1
4421	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
44211	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
442110	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
4422	Home furnishings stores	24	21 927	3 386	782	172	12.6	.6
44221	Floor covering stores	13	13 464	2 305	511	85	17.5	.1
442210	Floor covering stores	13	13 464	2 305	511	85	17.5	.1
44229	Other home furnishings stores	11	8 463	1 081	271	87	4.8	1.5
442299	All other home furnishings stores	9	D	D	D	b	D	D
443	Electronics & appliance stores	34	48 621	5 013	1 228	304	6.5	16.3
4431	Electronics & appliance stores	34	48 621	5 013	1 228	304	6.5	16.3
44311	Appliance, television, & other electronics stores	20	32 648	3 402	833	219	7.9	3.4
443112	Radio, television, & other electronics stores	17	30 318	2 946	724	196	8.5	3.7
44312	Computer & software stores	12	D	D	D	b	D	D
443120	Computer & software stores	12	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	65	257 147	25 004	5 702	1 301	.6	11.7
4441	Building material & supplies dealers	57	250 127	23 911	5 478	1 211	.6	12.0
44411	Home centers	4	D	D	D	f	D	D
444110	Home centers	4	D	D	D	f	D	D
44412	Paint & wallpaper stores	7	D	D	D	b	D	D
444120	Paint & wallpaper stores	7	D	D	D	b	D	D
44419	Other building material dealers	34	147 615	15 233	3 373	608	—	19.9
444190	Other building material dealers	34	147 615	15 233	3 373	608	—	19.9
4442	Lawn & garden equipment & supplies stores	8	7 020	1 093	224	90	2.0	1.9
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	69	260 783	24 830	6 354	2 045	.8	2.0
4451	Grocery stores	50	251 894	23 759	6 102	1 948	.7	1.3
44511	Supermarkets & other grocery (except convenience) stores	26	235 622	22 007	5 633	1 769	—	.8
445110	Supermarkets & other grocery (except convenience) stores	26	235 622	22 007	5 633	1 769	—	.8
44512	Convenience stores	24	16 272	1 752	469	179	11.5	8.4
445120	Convenience stores	24	16 272	1 752	469	179	11.5	8.4
4452	Specialty food stores	17	D	D	D	b	D	D
446	Health & personal care stores	59	68 349	8 389	2 247	663	1.4	6.0
4461	Health & personal care stores	59	68 349	8 389	2 247	663	1.4	6.0
44611	Pharmacies & drug stores	25	52 824	5 233	1 575	496	1.0	4.7
446110	Pharmacies & drug stores	25	52 824	5 233	1 575	496	1.0	4.7
4461101	Pharmacies & drug stores	23	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	9	4 121	465	107	36	3.5	2.4
446120	Cosmetics, beauty supplies, & perfume stores	9	4 121	465	107	36	3.5	2.4
44613	Optical goods stores	18	8 420	1 892	409	99	3.2	9.1
446130	Optical goods stores	18	8 420	1 892	409	99	3.2	9.1
44619	Other health & personal care stores	7	2 984	799	156	32	1.5	25.9
446191	Food (health) supplement stores	3	2 031	359	88	20	—	36.2
447	Gasoline stations	65	122 636	7 864	1 956	669	11.5	2.9
4471	Gasoline stations	65	122 636	7 864	1 956	669	11.5	2.9
44711	Gasoline stations with convenience stores	49	97 357	5 335	1 312	482	13.6	—
447110	Gasoline stations with convenience stores	49	97 357	5 335	1 312	482	13.6	—
44719	Other gasoline stations	16	25 279	2 529	644	187	3.4	14.1
447190	Other gasoline stations	16	25 279	2 529	644	187	3.4	14.1
448	Clothing & clothing accessories stores	159	117 074	13 090	3 087	1 284	2.3	6.5
4481	Clothing stores	92	80 834	8 531	1 997	900	2.4	5.6
44811	Men's clothing stores	16	9 373	1 056	270	108	—	35.6
448110	Men's clothing stores	16	9 373	1 056	270	108	—	35.6
44812	Women's clothing stores	39	22 079	2 576	579	291	4.5	2.2
448120	Women's clothing stores	39	22 079	2 576	579	291	4.5	2.2
44813	Children's & infants' clothing stores	5	6 861	681	163	59	5.0	—
448130	Children's & infants' clothing stores	5	6 861	681	163	59	5.0	—
44814	Family clothing stores	14	32 839	2 982	727	332	.4	—
448140	Family clothing stores	14	32 839	2 982	727	332	.4	—
44815	Clothing accessories stores	6	1 291	268	68	37	—	—
448150	Clothing accessories stores	6	1 291	268	68	37	—	—
44819	Other clothing stores	12	8 391	968	190	73	5.5	8.8
448190	Other clothing stores	12	8 391	968	190	73	5.5	8.8

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHESAPEAKE, VA (IC)—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores—Con.							
4482	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
44821	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
448210	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	6	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	3	D	D	D	a	D	D
4482104	Family shoe stores	17	9 654	1 102	276	95	—	—
4482105	Athletic footwear stores	8	6 928	577	135	55	—	—
4483	Jewelry, luggage, & leather goods stores	31	15 831	2 378	558	178	3.4	15.9
44831	Jewelry stores	31	15 831	2 378	558	178	3.4	15.9
448310	Jewelry stores	31	15 831	2 378	558	178	3.4	15.9
451	Sporting goods, hobby, book, & music stores							
4511	Sporting goods, hobby, & musical instrument stores ..	25	23 839	2 466	543	211	2.3	3.4
45112	Hobby, toy, & game stores	10	17 798	1 703	362	141	—	2.6
451120	Hobby, toy, & game stores	10	17 798	1 703	362	141	—	2.6
45113	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
4512	Book, periodical, & music stores							
45121	Book stores & news dealers	13	13 617	1 534	361	142	1.5	—
451211	Book stores	12	D	D	D	c	D	D
4512111	Book stores, general	6	9 984	1 135	258	96	—	—
4512112	Specialty book stores	5	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	8	6 162	561	136	55	—	—
451220	Prerecorded tape, compact disc, & record stores .	8	6 162	561	136	55	—	—
452	General merchandise stores							
4521	Department stores (incl leased depts) ##	20	309 226	N	N	N	—	5.3
45211	Department stores (incl leased depts) ##	20	309 226	N	N	N	—	5.3
4521	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
452110	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
4521101	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
45211010	Conventional department stores (excl leased depts)	7	57 423	6 438	1 587	650	—	9.1
4521102	Discount or mass merchandising dept stores (excl leased depts)	8	162 135	14 119	3 651	1 292	—	6.9
4521103	National chain department stores (excl leased depts)	5	85 800	9 238	2 281	749	—	—
4529	Other general merchandise stores							
45291	Warehouse clubs & superstores	2	D	D	D	e	D	D
452910	Warehouse clubs & superstores	2	D	D	D	e	D	D
45299	All other general merchandise stores							
452990	All other general merchandise stores	19	D	D	D	e	D	D
4529901	Variety stores	15	12 952	1 441	308	149	—	—
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers							
4532	Office supplies, stationery, & gift stores	39	29 801	3 136	648	290	9.0	4.1
45321	Office supplies & stationery stores	8	D	D	D	c	D	D
453210	Office supplies & stationery stores	8	D	D	D	c	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	7	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	31	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	31	D	D	D	c	D	D
4533	Used merchandise stores							
45331	Used merchandise stores	7	2 210	677	147	74	18.6	—
453310	Used merchandise stores	7	2 210	677	147	74	18.6	—
453310	Used merchandise stores	7	2 210	677	147	74	18.6	—
4539	Other miscellaneous store retailers							
45391	Pet & pet supplies stores	7	D	D	D	b	D	D
453910	Pet & pet supplies stores	7	D	D	D	b	D	D
45399	All other miscellaneous store retailers							
45399	All other miscellaneous store retailers	14	D	D	D	b	D	D
454	Nonstore retailers							
4542	Vending machine operators	7	6 049	1 012	247	53	7.1	—
45421	Vending machine operators	7	6 049	1 012	247	53	7.1	—
454210	Vending machine operators	7	6 049	1 012	247	53	7.1	—
4543	Direct selling establishments							
45431	Fuel dealers	7	16 164	2 085	534	99	6.2	—
454311	Heating oil dealers	6	D	D	D	b	D	D
45439	Other direct selling establishments							
454390	Other direct selling establishments	8	3 290	852	174	67	4.0	—
454390	Other direct selling establishments	8	3 290	852	174	67	4.0	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CLIFTON FORGE, VA (IC)								
44-45	Retail trade	34	47 429	4 586	1 162	321	4.6	18.8
441	Motor vehicle & parts dealers	5	7 891	618	155	40	—	76.6
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	6	14 986	1 161	338	108	9.0	—
446	Health & personal care stores	5	7 175	1 103	249	32	—	12.0
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	6	12 678	1 073	269	92	4.5	12.2
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
COLONIAL HEIGHTS, VA (IC)								
44-45	Retail trade	205	496 410	46 543	11 063	3 776	3.3	2.3
441	Motor vehicle & parts dealers	17	82 712	7 446	1 804	336	2.7	4.0
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	11	D	D	D	c	D	D
44131	Automotive parts & accessories stores	8	D	D	D	c	D	D
441310	Automotive parts & accessories stores	8	D	D	D	c	D	D
442	Furniture & home furnishings stores	17	13 013	1 927	404	110	13.7	4.2
4421	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
44211	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
442110	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
4422	Home furnishings stores	8	2 888	434	94	31	45.7	6.0
44229	Other home furnishings stores	5	2 147	327	79	27	35.1	—
443	Electronics & appliance stores	9	19 567	1 834	432	105	.7	—
4431	Electronics & appliance stores	9	19 567	1 834	432	105	.7	—
44311	Appliance, television, & other electronics stores	6	15 983	1 381	316	82	.8	—
443112	Radio, television, & other electronics stores	5	D	D	D	b	D	D
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	6	30 003	3 267	902	321	—	—
446	Health & personal care stores	19	14 285	1 616	433	123	8.8	4.3
4461	Health & personal care stores	19	14 285	1 616	433	123	8.8	4.3
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
44613	Optical goods stores	8	3 325	467	116	32	8.0	3.1
446130	Optical goods stores	8	3 325	467	116	32	8.0	3.1
447	Gasoline stations	15	28 072	1 256	276	100	23.0	3.0
44711	Gasoline stations with convenience stores	12	26 546	1 187	270	97	19.4	3.2
447110	Gasoline stations with convenience stores	12	26 546	1 187	270	97	19.4	3.2
448	Clothing & clothing accessories stores	59	45 749	5 039	1 255	527	3.8	10.7
4481	Clothing stores	33	29 060	2 902	697	330	3.7	9.4
44811	Men's clothing stores	7	5 611	687	181	65	14.8	42.4
448110	Men's clothing stores	7	5 611	687	181	65	14.8	42.4
44819	Other clothing stores	2	D	D	D	b	D	D
448190	Other clothing stores	2	D	D	D	b	D	D
4482	Shoe stores	16	10 061	1 073	276	111	—	8.3
44821	Shoe stores	16	10 061	1 073	276	111	—	8.3
448210	Shoe stores	16	10 061	1 073	276	111	—	8.3
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	10	6 628	1 064	282	86	10.4	20.0
44831	Jewelry stores	10	6 628	1 064	282	86	10.4	20.0
448310	Jewelry stores	10	6 628	1 064	282	86	10.4	20.0

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
COLONIAL HEIGHTS, VA (IC)—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	22	21 544	2 510	555	216	3.6	2.1
4511	Sporting goods, hobby, & musical instrument stores . .	12	13 923	1 662	357	143	4.7	1.0
45112	Hobby, toy, & game stores	3	11 016	1 275	249	94	—	—
451120	Hobby, toy, & game stores	3	11 016	1 275	249	94	—	—
4512	Book, periodical, & music stores	10	7 621	848	198	73	1.4	4.2
45121	Book stores & news dealers	6	D	D	D	b	D	D
451211	Book stores	6	D	D	D	b	D	D
4512111	Book stores, general	6	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores . . .	4	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores . . .	4	D	D	D	b	D	D
452	General merchandise stores	11	D	D	D	g	D	D
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	6	D	D	D	f	D	D
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	4	D	D	D	c	D	D
452990	All other general merchandise stores	4	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	22	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
45321	Office supplies & stationery stores	2	D	D	D	b	D	D
453210	Office supplies & stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	b	D	D
453910	Pet & pet supplies stores	2	D	D	D	b	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
COVINGTON, VA (IC)								
44-45	Retail trade	61	90 426	7 863	1 883	539	9.8	19.7
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	3	5 107	797	191	45	—	—
44211	Furniture stores	3	5 107	797	191	45	—	—
442110	Furniture stores	3	5 107	797	191	45	—	—
444	Building material & garden equipment & supplies dealers	7	10 639	932	232	69	21.9	—
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	8	26 907	2 073	532	166	2.1	.4
446	Health & personal care stores	4	2 684	540	135	28	11.7	—
447	Gasoline stations	7	11 949	602	135	45	13.6	—
448	Clothing & clothing accessories stores	10	4 336	465	106	45	30.2	.2
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	4 157	536	120	46	10.2	—
45299	All other general merchandise stores	4	4 157	536	120	46	10.2	—
452990	All other general merchandise stores	4	4 157	536	120	46	10.2	—
4529903	Miscellaneous general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	7	659	137	32	19	66.9	33.1
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
DANVILLE, VA (IC)								
44-45	Retail trade	334	585 472	56 903	13 618	3 787	7.0	5.5
441	Motor vehicle & parts dealers	54	186 482	14 389	3 530	587	12.3	6.6
4411	Automobile dealers	32	166 563	11 189	2 775	417	12.1	7.3
44112	Used car dealers	16	38 276	2 397	600	60	3.8	1.3
441120	Used car dealers	16	38 276	2 397	600	60	3.8	1.3
4412	Other motor vehicle dealers	3	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	19	D	D	D	c	D	D
44131	Automotive parts & accessories stores	15	11 199	1 611	424	103	1.2	1.5
441310	Automotive parts & accessories stores	15	11 199	1 611	424	103	1.2	1.5
442	Furniture & home furnishings stores	16	15 002	1 955	442	128	18.7	3.9
4421	Furniture stores	10	D	D	D	b	D	D
44211	Furniture stores	10	D	D	D	b	D	D
442110	Furniture stores	10	D	D	D	b	D	D
4422	Home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	14	7 092	1 038	219	68	12.3	3.7
4431	Electronics & appliance stores	14	7 092	1 038	219	68	12.3	3.7
44311	Appliance, television, & other electronics stores	10	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	8	D	D	D	b	D	D
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	21	39 392	4 012	921	178	.3	—
4441	Building material & supplies dealers	18	34 612	3 572	854	159	.3	—
44419	Other building material dealers	11	D	D	D	c	D	D
444190	Other building material dealers	11	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	3	4 780	440	67	19	—	—
44422	Nursery & garden centers	3	4 780	440	67	19	—	—
444220	Nursery & garden centers	3	4 780	440	67	19	—	—
445	Food & beverage stores	33	D	D	D	f	D	D
4451	Grocery stores	26	92 779	9 176	2 168	756	7.9	—
44511	Supermarkets & other grocery (except convenience) stores	17	89 276	8 758	2 076	715	7.2	—
445110	Supermarkets & other grocery (except convenience) stores	17	89 276	8 758	2 076	715	7.2	—
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	27	D	D	D	e	D	D
4461	Health & personal care stores	27	D	D	D	e	D	D
44611	Pharmacies & drug stores	16	31 022	3 921	940	223	—	—
446110	Pharmacies & drug stores	16	31 022	3 921	940	223	—	—
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	45	48 086	3 941	932	316	5.7	13.8
4471	Gasoline stations	45	48 086	3 941	932	316	5.7	13.8
44711	Gasoline stations with convenience stores	25	31 785	2 650	628	230	.8	11.2
447110	Gasoline stations with convenience stores	25	31 785	2 650	628	230	.8	11.2
448	Clothing & clothing accessories stores	44	22 482	3 110	736	252	2.0	5.2
4481	Clothing stores	23	9 851	1 241	266	134	4.5	1.4
44819	Other clothing stores	4	D	D	D	a	D	D
448190	Other clothing stores	4	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D
4482105	Athletic footwear stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	7	5 463	1 151	307	58	—	13.4
44831	Jewelry stores	7	5 463	1 151	307	58	—	13.4
448310	Jewelry stores	7	5 463	1 151	307	58	—	13.4
451	Sporting goods, hobby, book, & music stores	23	11 806	1 391	323	117	4.0	.7
4511	Sporting goods, hobby, & musical instrument stores	15	D	D	D	b	D	D
45112	Hobby, toy, & game stores	5	D	D	D	b	D	D
451120	Hobby, toy, & game stores	5	D	D	D	b	D	D
4512	Book, periodical, & music stores	8	D	D	D	b	D	D
45121	Book stores & news dealers	5	D	D	D	b	D	D
451212	Specialty book stores	2	D	D	D	a	D	D
452	General merchandise stores	15	103 440	9 543	2 386	841	—	8.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
4529901	Variety stores	10	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
DANVILLE, VA (IC)—Con.								
44-45 Retail trade—Con.								
453	Miscellaneous store retailers	25	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	8	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	17	10 443	1 732	398	108	15.5	7.3
4543	Direct selling establishments	13	7 444	1 095	250	65	21.7	1.1
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	b	D	D
45439	Other direct selling establishments	9	D	D	D	b	D	D
454390	Other direct selling establishments	9	D	D	D	b	D	D
EMPORIA, VA (IC)								
44-45 Retail trade								
		81	97 299	9 670	2 314	714	23.6	2.5
441	Motor vehicle & parts dealers	13	28 958	2 337	539	119	50.8	.9
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	4	2 874	528	119	35	15.8	—
44211	Furniture stores	4	2 874	528	119	35	15.8	—
442110	Furniture stores	4	2 874	528	119	35	15.8	—
443	Electronics & appliance stores	4	1 507	295	78	24	66.8	—
444	Building material & garden equipment & supplies dealers	5	4 107	418	97	22	13.6	8.7
4441	Building material & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	13	27 206	2 334	561	218	3.2	4.1
446	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	10	12 570	1 310	313	113	3.9	2.7
448	Clothing & clothing accessories stores	10	4 121	455	95	50	12.5	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	4	5 070	762	203	31	6.6	—
4543	Direct selling establishments	4	5 070	762	203	31	6.6	—
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	b	D	D
FAIRFAX, VA (IC)								
44-45 Retail trade								
		305	1 288 014	115 522	27 505	5 870	2.8	3.1
441	Motor vehicle & parts dealers	30	677 625	53 105	12 644	1 469	1.3	.8
4411	Automobile dealers	15	D	D	D	g	D	D
44111	New car dealers	13	646 215	48 656	11 897	1 351	—	—
441110	New car dealers	13	646 215	48 656	11 897	1 351	—	—
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores	10	12 256	1 862	440	75	.8	43.4
441310	Automotive parts & accessories stores	10	12 256	1 862	440	75	.8	43.4
442	Furniture & home furnishings stores	34	59 924	5 752	1 289	316	7.4	12.7
4421	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
44211	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
442110	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
4422	Home furnishings stores	21	23 649	2 478	555	184	4.6	11.2
44229	Other home furnishings stores	14	19 944	2 095	470	170	1.3	12.2
442299	All other home furnishings stores	13	D	D	D	c	D	D
443	Electronics & appliance stores	20	56 777	4 704	1 251	333	2.7	2.1
4431	Electronics & appliance stores	20	56 777	4 704	1 251	333	2.7	2.1
44311	Appliance, television, & other electronics stores ...	14	53 860	4 080	979	285	1.9	2.1
443111	Household appliance stores	3	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	11	D	D	D	e	D	D
44312	Computer & software stores	5	D	D	D	b	D	D
443120	Computer & software stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	16	51 467	6 989	1 508	496	2.3	—
4441	Building material & supplies dealers	14	D	D	D	e	D	D
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAIRFAX, VA (IC)—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	33	133 922	13 058	3 209	701	.9	4.9
4451	Grocery stores	24	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores	13	112 204	11 225	2 680	532	1.0	5.8
445110	Supermarkets & other grocery (except convenience) stores	13	112 204	11 225	2 680	532	1.0	5.8
44512	Convenience stores	11	D	D	D	c	D	D
445120	Convenience stores	11	D	D	D	c	D	D
4452	Specialty food stores	6	D	D	D	b	D	D
446	Health & personal care stores	22	31 406	3 806	798	243	9.0	8.4
4461	Health & personal care stores	22	31 406	3 806	798	243	9.0	8.4
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	8	2 812	677	101	25	27.5	10.0
446130	Optical goods stores	8	2 812	677	101	25	27.5	10.0
44619	Other health & personal care stores	5	3 473	574	113	26	32.2	67.8
446191	Food (health) supplement stores	2	D	D	D	a	D	D
447	Gasoline stations	20	39 842	3 212	791	156	13.3	16.4
4471	Gasoline stations	20	39 842	3 212	791	156	13.3	16.4
44719	Other gasoline stations	14	29 293	2 706	646	124	10.9	22.3
447190	Other gasoline stations	14	29 293	2 706	646	124	10.9	22.3
448	Clothing & clothing accessories stores	48	64 106	6 299	1 495	570	2.5	3.7
4481	Clothing stores	29	49 795	4 773	1 114	446	.8	3.6
44811	Men's clothing stores	5	8 118	962	243	67	—	8.6
448110	Men's clothing stores	5	8 118	962	243	67	—	8.6
44813	Children's & infants' clothing stores	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores	1	D	D	D	a	D	D
44814	Family clothing stores	8	32 081	2 671	603	258	—	—
448140	Family clothing stores	8	32 081	2 671	603	258	—	—
4482104	Family shoe stores	11	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	7	7 060	783	193	49	17.2	8.6
44831	Jewelry stores	6	D	D	D	b	D	D
448310	Jewelry stores	6	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	30	54 708	4 997	1 140	476	5.1	8.0
4511	Sporting goods, hobby, & musical instrument stores ..	22	40 767	3 901	855	362	4.4	10.7
45111	Sporting goods stores	13	13 073	1 616	249	139	13.8	33.3
451110	Sporting goods stores	13	13 073	1 616	249	139	13.8	33.3
4511101	General-line sporting goods stores	5	4 295	592	82	55	17.8	—
4511102	Specialty-line sporting goods stores	8	8 778	1 024	167	84	11.8	49.6
45112	Hobby, toy, & game stores	5	25 036	1 896	505	170	—	—
451120	Hobby, toy, & game stores	5	25 036	1 896	505	170	—	—
45113	Sewing, needlework, & piece goods stores	4	2 658	389	101	53	—	—
451130	Sewing, needlework, & piece goods stores	4	2 658	389	101	53	—	—
4512	Book, periodical, & music stores	8	13 941	1 096	285	114	7.2	—
45121	Book stores & news dealers	5	D	D	D	b	D	D
451211	Book stores	4	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	b	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	3	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores .	3	D	D	D	b	D	D
452	General merchandise stores	6	79 982	7 415	1 893	702	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	77 506	6 991	1 624	589	—	—
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	33	D	D	D	e	D	D
4531	Florists	10	4 128	908	210	60	15.9	29.1
45311	Florists	10	4 128	908	210	60	15.9	29.1
453110	Florists	10	4 128	908	210	60	15.9	29.1
4532	Office supplies, stationery, & gift stores	11	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	10	7 322	1 121	241	96	17.2	—
453220	Gift, novelty, & souvenir stores	10	7 322	1 121	241	96	17.2	—
4539	Other miscellaneous store retailers	9	D	D	D	c	D	D
45391	Pet & pet supplies stores	4	8 232	948	212	94	—	—
453910	Pet & pet supplies stores	4	8 232	948	212	94	—	—
45399	All other miscellaneous store retailers	4	D	D	D	b	D	D
454	Nonstore retailers	13	D	D	D	b	D	D
4543	Direct selling establishments	11	9 857	2 115	528	65	32.9	20.4
45439	Other direct selling establishments	8	6 457	1 428	350	46	30.1	31.1
454390	Other direct selling establishments	8	6 457	1 428	350	46	30.1	31.1

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FALLS CHURCH, VA (IC)								
44-45	Retail trade	120	355 628	34 667	8 624	1 536	11.4	4.7
441	Motor vehicle & parts dealers	12	180 416	14 904	3 445	488	9.7	2.3
4411	Automobile dealers	5	D	D	D	e	D	D
44111	New car dealers	4	157 250	11 985	2 837	360	6.0	2.6
441110	New car dealers	4	157 250	11 985	2 837	360	6.0	2.6
4412	Other motor vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
442	Furniture & home furnishings stores	8	5 992	724	141	31	29.7	33.5
4421	Furniture stores	4	3 032	346	62	14	28.7	—
44211	Furniture stores	4	3 032	346	62	14	28.7	—
442110	Furniture stores	4	3 032	346	62	14	28.7	—
4422	Home furnishings stores	4	2 960	378	79	17	30.7	67.8
44229	Other home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	7	9 054	1 423	361	78	20.4	58.6
4431	Electronics & appliance stores	7	9 054	1 423	361	78	20.4	58.6
44311	Appliance, television, & other electronics stores	3	4 352	963	266	63	—	56.2
443112	Radio, television, & other electronics stores	3	4 352	963	266	63	—	56.2
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	33 360	3 940	1 265	127	—	—
4441	Building material & supplies dealers	5	33 360	3 940	1 265	127	—	—
44419	Other building material dealers	3	D	D	D	c	D	D
444190	Other building material dealers	3	D	D	D	c	D	D
445	Food & beverage stores	16	40 965	4 948	1 268	263	9.9	—
446	Health & personal care stores	12	16 139	1 833	448	131	5.7	4.4
4461	Health & personal care stores	12	16 139	1 833	448	131	5.7	4.4
447	Gasoline stations	13	19 046	1 509	389	81	34.8	—
448	Clothing & clothing accessories stores	17	D	D	D	b	D	D
4481	Clothing stores	3	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	13	7 809	999	271	47	69.7	5.7
44831	Jewelry stores	13	7 809	999	271	47	69.7	5.7
448310	Jewelry stores	13	7 809	999	271	47	69.7	5.7
451	Sporting goods, hobby, book, & music stores	9	7 647	935	254	61	4.4	25.8
4511	Sporting goods, hobby, & musical instrument stores	5	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	D	D	D	b	D	D
45121	Book stores & news dealers	4	D	D	D	b	D	D
451211	Book stores	4	D	D	D	b	D	D
4512111	Book stores, general	2	D	D	D	b	D	D
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	15	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	3	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4533	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
45331	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
453310	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	4	D	D	D	b	D	D
45439	Other direct selling establishments	4	D	D	D	b	D	D
454390	Other direct selling establishments	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FRANKLIN, VA (IC)								
44-45	Retail trade	57	94 969	9 347	1 998	635	5.4	6.0
441	Motor vehicle & parts dealers	9	31 504	2 557	360	116	—	13.0
442	Furniture & home furnishings stores	4	3 119	552	142	31	4.6	—
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	6 707	709	141	43	D	—
4441	Building material & supplies dealers	2	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	c	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	6	8 706	569	127	73	—	—
448	Clothing & clothing accessories stores	8	4 996	676	159	57	5.0	9.3
451	Sporting goods, hobby, book, & music stores	3	1 120	117	33	18	—	82.1
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D
FREDERICKSBURG, VA (IC)								
44-45	Retail trade	317	567 275	60 709	13 959	3 701	3.9	2.5
441	Motor vehicle & parts dealers	29	74 976	7 335	1 587	298	5.9	.4
44112	Used car dealers	6	D	D	D	b	D	D
441120	Used car dealers	6	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	21	19 531	3 957	840	181	17.5	1.5
44131	Automotive parts & accessories stores	17	15 677	3 003	621	145	13.8	1.9
441310	Automotive parts & accessories stores	17	15 677	3 003	621	145	13.8	1.9
442	Furniture & home furnishings stores	20	14 614	1 845	450	139	6.7	.5
4421	Furniture stores	5	8 386	905	230	50	—	.2
44211	Furniture stores	5	8 386	905	230	50	—	.2
442110	Furniture stores	5	8 386	905	230	50	—	.2
4422	Home furnishings stores	15	6 228	940	220	89	15.8	1.0
44229	Other home furnishings stores	11	4 636	689	163	78	3.8	1.4
442299	All other home furnishings stores	10	D	D	D	b	D	D
443	Electronics & appliance stores	10	12 109	1 223	334	76	7.9	—
4431	Electronics & appliance stores	10	12 109	1 223	334	76	7.9	—
44311	Appliance, television, & other electronics stores	6	10 306	1 027	297	62	4.5	—
443112	Radio, television, & other electronics stores	5	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	23	154 135	16 646	3 977	755	1.0	.6
4441	Building material & supplies dealers	20	D	D	D	f	D	D
44411	Home centers	4	D	D	D	e	D	D
444110	Home centers	4	D	D	D	e	D	D
44413	Hardware stores	1	D	D	D	b	D	D
444130	Hardware stores	1	D	D	D	b	D	D
44419	Other building material dealers	13	85 251	9 582	2 168	281	—	1.1
444190	Other building material dealers	13	85 251	9 582	2 168	281	—	1.1
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	25	51 938	6 326	1 406	367	4.4	2.1
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	17	20 904	2 736	627	168	11.1	1.8
4461	Health & personal care stores	17	20 904	2 736	627	168	11.1	1.8
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	6	2 717	506	122	36	26.4	14.1
446130	Optical goods stores	6	2 717	506	122	36	26.4	14.1

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FREDERICKSBURG, VA (IC)—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	26	54 228	2 448	594	181	4.2	5.6
4471	Gasoline stations	26	54 228	2 448	594	181	4.2	5.6
44711	Gasoline stations with convenience stores	19	36 298	1 721	403	139	2.5	4.5
447110	Gasoline stations with convenience stores	19	36 298	1 721	403	139	2.5	4.5
44719	Other gasoline stations	7	17 930	727	191	42	7.8	7.8
447190	Other gasoline stations	7	17 930	727	191	42	7.8	7.8
448	Clothing & clothing accessories stores	66	36 696	5 268	1 276	441	5.3	10.2
4481	Clothing stores	42	23 293	3 288	789	315	7.6	5.5
44811	Men's clothing stores	7	4 536	585	114	38	—	17.7
448110	Men's clothing stores	7	4 536	585	114	38	—	17.7
44815	Clothing accessories stores	5	D	D	D	b	D	D
448150	Clothing accessories stores	5	D	D	D	b	D	D
44819	Other clothing stores	4	2 491	315	83	38	14.9	—
448190	Other clothing stores	4	2 491	315	83	38	14.9	—
4482101	Men's shoe stores	2	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	15	8 686	1 501	392	85	2.2	18.5
44831	Jewelry stores	14	D	D	D	b	D	D
448310	Jewelry stores	14	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	34	34 398	4 212	951	348	5.7	7.0
4511	Sporting goods, hobby, & musical instrument stores ..	23	25 919	3 250	709	255	6.7	7.5
45111	Sporting goods stores	10	10 448	1 246	276	89	10.1	15.1
451110	Sporting goods stores	10	10 448	1 246	276	89	10.1	15.1
4511101	General-line sporting goods stores	3	D	D	D	b	D	D
45112	Hobby, toy, & game stores	6	12 128	1 349	290	114	1.7	—
451120	Hobby, toy, & game stores	6	12 128	1 349	290	114	1.7	—
45113	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	11	8 479	962	242	93	2.8	5.4
45121	Book stores & news dealers	6	4 331	636	163	52	5.5	—
451211	Book stores	6	4 331	636	163	52	5.5	—
4512111	Book stores, general	5	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ...	5	4 148	326	79	41	—	11.1
451220	Prerecorded tape, compact disc, & record stores .	5	4 148	326	79	41	—	11.1
452	General merchandise stores	8	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	52	D	D	D	e	D	D
4532	Office supplies, stationery, & gift stores	23	13 151	1 234	254	107	10.5	5.1
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
4533	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
45331	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
453310	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
4539	Other miscellaneous store retailers	14	D	D	D	c	D	D
45391	Pet & pet supplies stores	2	D	D	D	b	D	D
453910	Pet & pet supplies stores	2	D	D	D	b	D	D
45392	Art dealers	3	1 364	186	43	11	D	14.2
453920	Art dealers	3	1 364	186	43	11	D	14.2
45393	Manufactured (mobile) home dealers	3	7 191	685	152	18	—	—
453930	Manufactured (mobile) home dealers	3	7 191	685	152	18	—	—
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	7	17 154	2 113	525	91	—	6.9
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	1	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
GALAX, VA (IC)								
44-45	Retail trade	71	134 604	12 585	3 024	906	5.4	.4
441	Motor vehicle & parts dealers	8	26 432	2 171	492	93	.4	—
4413	Automotive parts, accessories, & tire stores	4	15 531	986	219	41	—	—
44132	Tire dealers	2	D	D	D	b	D	D
441320	Tire dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
4421	Furniture stores	3	4 100	601	150	41	—	—
44211	Furniture stores	3	4 100	601	150	41	—	—
442110	Furniture stores	3	4 100	601	150	41	—	—
443	Electronics & appliance stores	3	1 283	140	38	14	D	—
444	Building material & garden equipment & supplies dealers	8	D	D	D	b	D	D
4441	Building material & supplies dealers	7	D	D	D	b	D	D
445	Food & beverage stores	7	22 434	1 864	439	157	23.0	—
446	Health & personal care stores	6	D	D	D	b	D	D
4461	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	10	14 376	1 134	259	90	—	—
448	Clothing & clothing accessories stores	10	3 411	604	120	50	12.4	2.7
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D
453	Miscellaneous store retailers	8	897	152	32	17	65.0	8.6
454	Nonstore retailers	1	D	D	D	a	D	D
HAMPTON, VA (IC)								
44-45	Retail trade	514	1 638 883	150 547	36 472	9 930	1.6	8.3
441	Motor vehicle & parts dealers	52	398 456	30 152	6 929	1 220	.6	23.8
4411	Automobile dealers	19	355 187	24 068	5 497	908	.3	26.7
44111	New car dealers	13	351 142	23 444	5 340	875	—	27.0
441110	New car dealers	13	351 142	23 444	5 340	875	—	27.0
4412	Other motor vehicle dealers	7	18 909	1 727	323	86	2.6	—
44122	Motorcycle, boat, & other motor vehicle dealers	7	18 909	1 727	323	86	2.6	—
441222	Boat dealers	5	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	26	24 360	4 357	1 109	226	2.7	.4
44131	Automotive parts & accessories stores	20	19 259	3 134	801	173	3.4	.5
441310	Automotive parts & accessories stores	20	19 259	3 134	801	173	3.4	.5
442	Furniture & home furnishings stores	28	D	D	D	c	D	D
4421	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
44211	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
442110	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
4422	Home furnishings stores	14	D	D	D	b	D	D
44221	Floor covering stores	6	D	D	D	b	D	D
442210	Floor covering stores	6	D	D	D	b	D	D
44229	Other home furnishings stores	8	D	D	D	b	D	D
443	Electronics & appliance stores	17	23 437	2 260	565	143	23.2	7.0
4431	Electronics & appliance stores	17	23 437	2 260	565	143	23.2	7.0
44311	Appliance, television, & other electronics stores	12	16 731	1 700	429	107	7.1	9.8
443112	Radio, television, & other electronics stores	8	16 041	1 591	403	98	7.1	10.2
44312	Computer & software stores	3	D	D	D	b	D	D
443120	Computer & software stores	3	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	22	53 667	7 006	1 647	412	2.1	.7
4441	Building material & supplies dealers	19	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44412	Paint & wallpaper stores	4	D	D	D	b	D	D
444120	Paint & wallpaper stores	4	D	D	D	b	D	D
44419	Other building material dealers	10	15 807	1 460	331	49	.8	2.5
444190	Other building material dealers	10	15 807	1 460	331	49	.8	2.5
4442	Lawn & garden equipment & supplies stores	3	D	D	D	c	D	D
44422	Nursery & garden centers	3	D	D	D	c	D	D
444220	Nursery & garden centers	3	D	D	D	c	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HAMPTON, VA (IC)—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	56	147 413	13 462	3 295	1 130	1.0	.7
4451	Grocery stores	38	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	20	126 037	11 300	2 601	918	.4	.2
445110	Supermarkets & other grocery (except convenience) stores	20	126 037	11 300	2 601	918	.4	.2
44512	Convenience stores	18	D	D	D	c	D	D
445120	Convenience stores	18	D	D	D	c	D	D
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	46	53 723	6 364	1 663	483	1.6	20.0
4461	Health & personal care stores	46	53 723	6 364	1 663	483	1.6	20.0
44611	Pharmacies & drug stores	19	40 231	3 810	1 047	345	.7	14.7
446110	Pharmacies & drug stores	19	40 231	3 810	1 047	345	.7	14.7
4461101	Pharmacies & drug stores	16	D	D	D	e	D	D
4461102	Proprietary stores	3	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	1 828	127	34	10	D	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 828	127	34	10	D	—
44613	Optical goods stores	15	6 953	1 668	396	89	—	36.9
446130	Optical goods stores	15	6 953	1 668	396	89	—	36.9
44619	Other health & personal care stores	9	4 711	759	186	39	6.8	48.1
446191	Food (health) supplement stores	4	2 593	252	59	18	—	85.2
447	Gasoline stations	56	79 210	5 091	1 518	476	6.8	3.9
4471	Gasoline stations	56	79 210	5 091	1 518	476	6.8	3.9
44711	Gasoline stations with convenience stores	40	64 182	3 696	1 190	379	3.3	—
447110	Gasoline stations with convenience stores	40	64 182	3 696	1 190	379	3.3	—
448	Clothing & clothing accessories stores	104	81 339	10 544	2 473	914	4.5	9.5
4481	Clothing stores	66	53 659	6 652	1 558	635	6.1	9.2
44811	Men's clothing stores	17	12 070	1 893	446	138	13.1	28.3
448110	Men's clothing stores	17	12 070	1 893	446	138	13.1	28.3
44812	Women's clothing stores	25	13 755	1 764	414	202	1.0	5.2
448120	Women's clothing stores	25	13 755	1 764	414	202	1.0	5.2
44814	Family clothing stores	13	24 171	2 454	570	240	3.6	3.4
448140	Family clothing stores	13	24 171	2 454	570	240	3.6	3.4
44815	Clothing accessories stores	4	D	D	D	a	D	D
448150	Clothing accessories stores	4	D	D	D	a	D	D
44819	Other clothing stores	6	2 721	307	75	34	23.2	—
448190	Other clothing stores	6	2 721	307	75	34	23.2	—
4482	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
44821	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
448210	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	4	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	12	5 312	644	168	60	6.9	.5
4482105	Athletic footwear stores	7	7 790	981	232	96	—	—
4483	Jewelry, luggage, & leather goods stores	12	11 962	1 894	422	93	—	16.8
44831	Jewelry stores	12	11 962	1 894	422	93	—	16.8
448310	Jewelry stores	12	11 962	1 894	422	93	—	16.8
451	Sporting goods, hobby, book, & music stores	33	33 061	3 652	878	318	2.6	2.4
4511	Sporting goods, hobby, & musical instrument stores	20	22 343	2 587	618	210	.4	.6
45111	Sporting goods stores	10	10 316	1 157	288	90	.9	.6
451110	Sporting goods stores	10	10 316	1 157	288	90	.9	.6
4511101	General-line sporting goods stores	1	D	D	D	b	D	D
45112	Hobby, toy, & game stores	6	10 209	1 163	265	93	—	—
451120	Hobby, toy, & game stores	6	10 209	1 163	265	93	—	—
45113	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
4512	Book, periodical, & music stores	13	10 718	1 065	260	108	7.0	6.2
45121	Book stores & news dealers	7	D	D	D	b	D	D
451211	Book stores	6	4 889	548	149	43	14.3	1.8
4512111	Book stores, general	4	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	6	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores	6	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HAMPTON, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	25	303 109	27 923	6 709	2 298	—	3.5
4521	Department stores (incl leased depts) ##	9	160 238	N	N	N	—	6.7
45211	Department stores (incl leased depts) ##	9	160 238	N	N	N	—	6.7
4521	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
452110	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
4521101	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
4521101	Conventional department stores (excl leased depts)	3	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	16	144 547	11 400	2 765	953	—	—
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	14	D	D	D	e	D	D
452990	All other general merchandise stores	14	D	D	D	e	D	D
4529901	Variety stores	12	D	D	D	c	D	D
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	63	D	D	D	e	D	D
4531	Florists	12	D	D	D	b	D	D
45311	Florists	12	D	D	D	b	D	D
453110	Florists	12	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	26	D	D	D	c	D	D
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	23	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	23	D	D	D	c	D	D
4533	Used merchandise stores	11	D	D	D	c	D	D
45331	Used merchandise stores	11	D	D	D	c	D	D
453310	Used merchandise stores	11	D	D	D	c	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	12	D	D	D	g	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
4542	Vending machine operators	3	D	D	D	b	D	D
45421	Vending machine operators	3	D	D	D	b	D	D
454210	Vending machine operators	3	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	4	D	D	D	b	D	D
HARRISONBURG, VA (IC)								
44-45	Retail trade	308	690 756	64 000	15 090	4 161	3.8	2.5
441	Motor vehicle & parts dealers	39	175 165	14 540	3 401	537	3.9	1.7
4411	Automobile dealers	18	145 449	10 103	2 321	308	1.5	1.4
4412	Other motor vehicle dealers	4	7 045	732	164	35	59.4	13.1
44122	Motorcycle, boat, & other motor vehicle dealers	4	7 045	732	164	35	59.4	13.1
441221	Motorcycle dealers	4	7 045	732	164	35	59.4	13.1
4413	Automotive parts, accessories, & tire stores	17	22 671	3 705	916	194	2.2	—
44131	Automotive parts & accessories stores	13	14 444	2 351	579	146	—	—
441310	Automotive parts & accessories stores	13	14 444	2 351	579	146	—	—
44132	Tire dealers	4	8 227	1 354	337	48	6.1	—
441320	Tire dealers	4	8 227	1 354	337	48	6.1	—
442	Furniture & home furnishings stores	23	24 073	3 889	879	202	17.8	.4
4421	Furniture stores	12	15 988	2 337	554	142	22.6	.7
44211	Furniture stores	12	15 988	2 337	554	142	22.6	.7
442110	Furniture stores	12	15 988	2 337	554	142	22.6	.7
4422	Home furnishings stores	11	8 085	1 552	325	60	8.1	—
44221	Floor covering stores	4	7 036	1 358	277	37	—	—
442210	Floor covering stores	4	7 036	1 358	277	37	—	—
443	Electronics & appliance stores	17	23 845	2 820	663	153	3.7	—
4431	Electronics & appliance stores	17	23 845	2 820	663	153	3.7	—
44311	Appliance, television, & other electronics stores	11	15 769	1 464	363	93	5.6	—
443111	Household appliance stores	7	4 254	530	124	42	20.6	—
443112	Radio, television, & other electronics stores	4	11 515	934	239	51	—	—
44312	Computer & software stores	5	D	D	D	b	D	D
443120	Computer & software stores	5	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HARRISONBURG, VA (IC)—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	25	53 681	5 075	1 199	234	.1	3.9
4441	Building material & supplies dealers	20	46 866	4 348	1 022	186	—	4.3
44413	Hardware stores	4	6 364	836	222	44	—	31.3
444130	Hardware stores	4	6 364	836	222	44	—	31.3
44419	Other building material dealers	16	40 502	3 512	800	142	—	.1
444190	Other building material dealers	16	40 502	3 512	800	142	—	.1
4442	Lawn & garden equipment & supplies stores	5	6 815	727	177	48	.7	1.1
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	26	101 479	8 987	2 204	736	4.2	3.4
4451	Grocery stores	21	97 591	8 645	2 120	701	4.3	3.1
44511	Supermarkets & other grocery (except convenience) stores	17	95 427	8 487	2 062	676	2.9	2.4
445110	Supermarkets & other grocery (except convenience) stores	17	95 427	8 487	2 062	676	2.9	2.4
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	19	16 050	2 154	509	153	3.6	4.8
4461	Health & personal care stores	19	16 050	2 154	509	153	3.6	4.8
44612	Cosmetics, beauty supplies, & perfume stores	3	1 877	174	39	20	—	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 877	174	39	20	—	—
44619	Other health & personal care stores	6	2 545	544	143	30	22.8	14.6
447	Gasoline stations	30	59 832	3 569	714	254	3.5	6.0
4471	Gasoline stations	30	59 832	3 569	714	254	3.5	6.0
44711	Gasoline stations with convenience stores	20	37 571	2 283	552	190	.8	6.4
447110	Gasoline stations with convenience stores	20	37 571	2 283	552	190	.8	6.4
44719	Other gasoline stations	10	22 261	1 286	162	64	8.2	5.3
447190	Other gasoline stations	10	22 261	1 286	162	64	8.2	5.3
448	Clothing & clothing accessories stores	46	32 810	3 655	889	355	3.8	4.8
4481	Clothing stores	26	21 449	2 133	513	237	.3	3.6
44815	Clothing accessories stores	3	D	D	D	a	D	D
448150	Clothing accessories stores	3	D	D	D	a	D	D
44819	Other clothing stores	4	D	D	D	b	D	D
448190	Other clothing stores	4	D	D	D	b	D	D
4482105	Athletic footwear stores	2	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	10	4 838	855	216	53	18.7	16.4
451	Sporting goods, hobby, book, & music stores	29	18 643	2 108	464	213	16.1	3.7
4511	Sporting goods, hobby, & musical instrument stores ..	19	12 850	1 467	305	143	19.2	5.4
4511101	General-line sporting goods stores ..	3	3 020	196	45	29	D	—
45112	Hobby, toy, & game stores	4	D	D	D	b	D	D
451120	Hobby, toy, & game stores	4	D	D	D	b	D	D
45114	Musical instrument & supplies stores	5	2 299	423	108	45	37.9	27.1
451140	Musical instrument & supplies stores	5	2 299	423	108	45	37.9	27.1
4512	Book, periodical, & music stores	10	5 793	641	159	70	9.2	—
45121	Book stores & news dealers	7	D	D	D	b	D	D
451211	Book stores	7	D	D	D	b	D	D
4512112	Specialty book stores	3	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ..	3	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores ..	3	D	D	D	b	D	D
452	General merchandise stores	14	144 722	12 603	3 175	1 022	.5	—
4521	Department stores (incl leased depts) ##	5	104 255	N	N	N	—	—
45211	Department stores (incl leased depts) ##	5	104 255	N	N	N	—	—
4521	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
45211	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
452110	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	9	42 150	3 494	920	265	1.6	—
45299	All other general merchandise stores	8	D	D	D	c	D	D
452990	All other general merchandise stores	8	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	34	26 325	3 221	689	227	9.4	9.1
4532	Office supplies, stationery, & gift stores	14	10 735	930	216	107	12.9	16.5
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
4539	Other miscellaneous store retailers	13	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	1 315	180	44	25	1.5	—
453910	Pet & pet supplies stores	4	1 315	180	44	25	1.5	—
45393	Manufactured (mobile) home dealers	5	11 502	1 419	268	29	2.8	—
453930	Manufactured (mobile) home dealers	5	11 502	1 419	268	29	2.8	—
45399	All other miscellaneous store retailers	3	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HARRISONBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	6	14 131	1 379	304	75	—	.3
4543	Direct selling establishments	6	14 131	1 379	304	75	—	.3
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
HOPEWELL, VA (IC)								
44-45	Retail trade	83	100 873	10 574	2 503	754	10.2	1.0
441	Motor vehicle & parts dealers	11	18 668	2 250	542	107	2.2	.5
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	17	D	D	D	c	D	D
446	Health & personal care stores	3	6 445	755	151	44	D	—
447	Gasoline stations	16	18 852	1 078	263	79	8.7	—
448	Clothing & clothing accessories stores	11	4 529	479	113	63	16.6	9.7
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
LEXINGTON, VA (IC)								
44-45	Retail trade	68	108 877	9 633	2 163	686	20.3	5.0
441	Motor vehicle & parts dealers	8	27 734	1 683	435	89	54.7	12.9
44112	Used car dealers	2	D	D	D	a	D	D
441120	Used car dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	8	4 518	537	106	38	6.8	8.5
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	3	1 106	131	24	9	—	60.5
44312	Computer & software stores	3	1 106	131	24	9	—	60.5
443120	Computer & software stores	3	1 106	131	24	9	—	60.5
444	Building material & garden equipment & supplies dealers	5	11 729	1 588	352	74	10.9	—
4442	Lawn & garden equipment & supplies stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	1	D	D	D	b	D	D
444220	Nursery & garden centers	1	D	D	D	b	D	D
445	Food & beverage stores	4	D	D	D	b	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	5	5 923	397	64	28	24.9	—
448	Clothing & clothing accessories stores	10	4 503	509	111	51	8.6	4.8
4481	Clothing stores	6	3 753	411	87	43	7.1	5.7
451	Sporting goods, hobby, book, & music stores	5	2 047	208	56	37	10.2	—
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	3	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	b	D	D
452	General merchandise stores	2	D	D	D	c	D	D
453	Miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
45431	Fuel dealers	2	D	D	D	a	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LYNCHBURG, VA (IC)								
44-45	Retail trade	446	1 228 549	115 781	27 378	7 209	3.7	2.7
441	Motor vehicle & parts dealers	43	195 204	15 843	3 600	744	10.9	8.7
4411	Automobile dealers	16	163 875	11 290	2 462	498	10.7	9.1
44111	New car dealers	11	161 162	11 167	2 433	485	10.8	8.4
441110	New car dealers	11	161 162	11 167	2 433	485	10.8	8.4
4412	Other motor vehicle dealers	4	6 376	479	104	33	50.4	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	23	24 953	4 074	1 034	213	2.2	7.8
44131	Automotive parts & accessories stores	17	11 574	1 702	467	117	4.7	1.2
441310	Automotive parts & accessories stores	17	11 574	1 702	467	117	4.7	1.2
44132	Tire dealers	6	13 379	2 372	567	96	—	13.6
441320	Tire dealers	6	13 379	2 372	567	96	—	13.6
442	Furniture & home furnishings stores	28	30 849	7 426	1 682	373	5.3	1.9
4421	Furniture stores	12	D	D	D	e	D	D
44211	Furniture stores	12	D	D	D	e	D	D
442110	Furniture stores	12	D	D	D	e	D	D
4422	Home furnishings stores	16	D	D	D	b	D	D
44221	Floor covering stores	6	5 576	1 206	219	38	—	7.6
442210	Floor covering stores	6	5 576	1 206	219	38	—	7.6
44229	Other home furnishings stores	10	D	D	D	b	D	D
442299	All other home furnishings stores	10	D	D	D	b	D	D
443	Electronics & appliance stores	16	22 362	2 519	552	151	10.0	—
4431	Electronics & appliance stores	16	22 362	2 519	552	151	10.0	—
44311	Appliance, television, & other electronics stores	10	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	6	13 237	1 196	275	85	1.3	—
44312	Computer & software stores	4	D	D	D	b	D	D
443120	Computer & software stores	4	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	32	113 085	11 713	2 758	575	1.1	.5
4441	Building material & supplies dealers	26	107 294	10 893	2 574	525	1.2	.6
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	19	64 006	7 356	1 652	277	.5	1.0
444190	Other building material dealers	19	64 006	7 356	1 652	277	.5	1.0
4442	Lawn & garden equipment & supplies stores	6	5 791	820	184	50	—	—
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
445	Food & beverage stores	38	138 455	12 670	3 118	1 165	.8	—
4451	Grocery stores	21	130 657	11 921	2 928	1 064	.3	—
44511	Supermarkets & other grocery (except convenience) stores	16	128 617	11 527	2 834	1 024	—	—
445110	Supermarkets & other grocery (except convenience) stores	16	128 617	11 527	2 834	1 024	—	—
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	38	D	D	D	e	D	D
4461	Health & personal care stores	38	D	D	D	e	D	D
44611	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
446110	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
4461101	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
44613	Optical goods stores	14	D	D	D	b	D	D
446130	Optical goods stores	14	D	D	D	b	D	D
44619	Other health & personal care stores	6	D	D	D	a	D	D
446191	Food (health) supplement stores	2	D	D	D	a	D	D
447	Gasoline stations	51	61 377	4 477	1 076	341	8.4	.8
4471	Gasoline stations	51	61 377	4 477	1 076	341	8.4	.8
44711	Gasoline stations with convenience stores	30	41 030	3 009	755	249	5.7	.7
447110	Gasoline stations with convenience stores	30	41 030	3 009	755	249	5.7	.7
44719	Other gasoline stations	21	20 347	1 468	321	92	13.8	1.0
447190	Other gasoline stations	21	20 347	1 468	321	92	13.8	1.0

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	LYNCHBURG, VA (IC)—Con.							
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	76	53 997	6 903	1 500	618	8.8	4.5
4481	Clothing stores	46	34 519	4 358	997	405	5.9	5.2
44811	Men's clothing stores	10	D	D	D	b	D	D
448110	Men's clothing stores	10	D	D	D	b	D	D
44812	Women's clothing stores	24	12 235	1 652	382	206	14.3	3.8
448120	Women's clothing stores	24	12 235	1 652	382	206	14.3	3.8
44819	Other clothing stores	4	5 280	1 065	229	53	—	—
448190	Other clothing stores	4	5 280	1 065	229	53	—	—
4482	Shoe stores	15	10 933	1 186	217	107	12.8	—
44821	Shoe stores	15	10 933	1 186	217	107	12.8	—
448210	Shoe stores	15	10 933	1 186	217	107	12.8	—
4482104	Family shoe stores	10	D	D	D	b	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	15	8 545	1 359	286	106	15.4	7.2
44831	Jewelry stores	14	D	D	D	b	D	D
448310	Jewelry stores	14	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	33	23 908	2 576	597	225	3.4	2.7
4511	Sporting goods, hobby, & musical instrument stores	22	D	D	D	c	D	D
45112	Hobby, toy, & game stores	6	D	D	D	b	D	D
451120	Hobby, toy, & game stores	6	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
45114	Musical instrument & supplies stores	5	1 711	267	67	21	24.8	17.4
451140	Musical instrument & supplies stores	5	1 711	267	67	21	24.8	17.4
4512	Book, periodical, & music stores	11	D	D	D	b	D	D
45121	Book stores & news dealers	8	D	D	D	b	D	D
451211	Book stores	7	D	D	D	b	D	D
4512111	Book stores, general	5	2 440	324	87	33	6.1	—
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	3	3 951	290	67	33	—	—
451220	Prerecorded tape, compact disc, & record stores	3	3 951	290	67	33	—	—
452	General merchandise stores	20	188 374	17 472	4 383	1 620	—	4.9
4521	Department stores (incl leased depts) ##	9	146 143	N	N	N	—	6.3
45211	Department stores (incl leased depts) ##	9	146 143	N	N	N	—	6.3
4521	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
45211	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
452110	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	4	73 350	6 586	1 725	616	—	12.6
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	11	44 340	2 798	742	347	—	—
45299	All other general merchandise stores	10	D	D	D	c	D	D
452990	All other general merchandise stores	10	D	D	D	c	D	D
4529901	Variety stores	8	D	D	D	b	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	48	D	D	D	e	D	D
4531	Florists	9	D	D	D	b	D	D
45311	Florists	9	D	D	D	b	D	D
453110	Florists	9	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	18	D	D	D	c	D	D
45321	Office supplies & stationery stores	2	D	D	D	b	D	D
453210	Office supplies & stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	16	4 795	701	163	93	12.2	7.0
453220	Gift, novelty, & souvenir stores	16	4 795	701	163	93	12.2	7.0
4533	Used merchandise stores	5	D	D	D	b	D	D
45331	Used merchandise stores	5	D	D	D	b	D	D
453310	Used merchandise stores	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	16	D	D	D	b	D	D
45399	All other miscellaneous store retailers	12	D	D	D	b	D	D
454	Nonstore retailers	23	D	D	D	f	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
4542	Vending machine operators	5	D	D	D	c	D	D
45421	Vending machine operators	5	D	D	D	c	D	D
454210	Vending machine operators	5	D	D	D	c	D	D
4543	Direct selling establishments	15	D	D	D	b	D	D
45431	Fuel dealers	8	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MANASSAS, VA (IC)								
44-45	Retail trade	230	647 495	64 917	15 396	3 355	10.9	4.7
441	Motor vehicle & parts dealers	37	224 096	19 881	4 694	682	25.8	1.7
4411	Automobile dealers	13	178 594	13 075	3 185	417	32.1	—
44111	New car dealers	9	163 512	11 633	2 871	370	35.1	—
441110	New car dealers	9	163 512	11 633	2 871	370	35.1	—
44112	Used car dealers	4	15 082	1 442	314	47	—	—
441120	Used car dealers	4	15 082	1 442	314	47	—	—
4412	Other motor vehicle dealers	4	15 849	2 072	453	66	—	.1
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	3	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	20	29 653	4 734	1 056	199	1.0	13.0
44131	Automotive parts & accessories stores	17	D	D	D	c	D	D
441310	Automotive parts & accessories stores	17	D	D	D	c	D	D
44132	Tire dealers	3	D	D	D	b	D	D
441320	Tire dealers	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	14	11 367	1 227	319	59	19.2	8.7
4421	Furniture stores	7	6 006	880	232	46	1.8	14.6
44211	Furniture stores	7	6 006	880	232	46	1.8	14.6
442110	Furniture stores	7	6 006	880	232	46	1.8	14.6
4422	Home furnishings stores	7	5 361	347	87	13	38.7	2.2
44221	Floor covering stores	6	D	D	D	a	D	D
442210	Floor covering stores	6	D	D	D	a	D	D
443	Electronics & appliance stores	11	7 045	546	157	43	49.2	12.2
4431	Electronics & appliance stores	11	7 045	546	157	43	49.2	12.2
44311	Appliance, television, & other electronics stores	7	2 984	331	110	26	8.5	28.9
443112	Radio, television, & other electronics stores	4	2 064	232	79	19	—	9.5
44312	Computer & software stores	4	4 061	215	47	17	79.1	—
443120	Computer & software stores	4	4 061	215	47	17	79.1	—
444	Building material & garden equipment & supplies dealers	23	50 958	5 162	1 094	168	1.3	4.9
4441	Building material & supplies dealers	17	42 150	3 992	816	100	1.6	5.3
44419	Other building material dealers	13	39 792	3 771	762	90	—	5.6
444190	Other building material dealers	13	39 792	3 771	762	90	—	5.6
4442	Lawn & garden equipment & supplies stores	6	8 808	1 170	278	68	—	2.9
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	28	117 165	13 361	3 246	683	.4	7.2
4451	Grocery stores	24	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores	12	D	D	D	f	D	D
445110	Supermarkets & other grocery (except convenience) stores	12	D	D	D	f	D	D
44512	Convenience stores	12	D	D	D	c	D	D
445120	Convenience stores	12	D	D	D	c	D	D
446	Health & personal care stores	10	15 470	1 822	394	104	4.2	1.7
4461	Health & personal care stores	10	15 470	1 822	394	104	4.2	1.7
447	Gasoline stations	21	40 470	3 876	956	281	5.9	22.2
4471	Gasoline stations	21	40 470	3 876	956	281	5.9	22.2
44711	Gasoline stations with convenience stores	19	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	19	D	D	D	c	D	D
448	Clothing & clothing accessories stores	19	16 959	1 709	403	190	1.9	1.0
4481	Clothing stores	11	14 220	1 431	333	165	—	—
44813	Children's & infants' clothing stores	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	15	5 646	696	200	79	.1	9.4
4511	Sporting goods, hobby, & musical instrument stores	9	3 565	520	150	53	—	2.0
4512	Book, periodical, & music stores	6	2 081	176	50	26	.4	22.0
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	9	104 776	8 415	1 982	603	.1	.1
4529	Other general merchandise stores	7	D	D	D	c	D	D
45299	All other general merchandise stores	6	3 006	415	90	35	2.9	2.9
452990	All other general merchandise stores	6	3 006	415	90	35	2.9	2.9

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MANASSAS, VA (IC)—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	32	29 913	4 691	1 092	324	3.1	11.4
4531	Florists	4	D	D	D	b	D	D
45311	Florists	4	D	D	D	b	D	D
453110	Florists	4	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	7	10 934	1 479	351	110	1.1	30.6
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	6	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	6	D	D	D	b	D	D
4533	Used merchandise stores	9	5 635	843	197	69	9.7	.3
45331	Used merchandise stores	9	5 635	843	197	69	9.7	.3
453310	Used merchandise stores	9	5 635	843	197	69	9.7	.3
4539	Other miscellaneous store retailers	12	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	5 158	545	134	44	—	—
453910	Pet & pet supplies stores	4	5 158	545	134	44	—	—
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	11	23 630	3 531	859	139	6.8	1.7
4541	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
45411	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
454110	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
4543	Direct selling establishments	7	19 136	3 035	750	122	8.1	—
45431	Fuel dealers	1	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	6	D	D	D	b	D	D
454390	Other direct selling establishments	6	D	D	D	b	D	D
MANASSAS PARK, VA (IC)								
44-45	Retail trade	16	28 702	2 937	678	142	5.0	1.4
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
445	Food & beverage stores	2	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
MARTINSVILLE, VA (IC)								
44-45	Retail trade	142	248 784	25 261	5 930	1 927	16.1	2.7
441	Motor vehicle & parts dealers	21	43 944	3 871	872	197	60.3	1.8
442	Furniture & home furnishings stores	6	2 282	336	79	24	33.7	13.1
443	Electronics & appliance stores	4	1 850	242	66	16	—	14.6
4431	Electronics & appliance stores	4	1 850	242	66	16	—	14.6
444	Building material & garden equipment & supplies dealers	6	19 537	1 826	414	87	—	—
4441	Building material & supplies dealers	6	19 537	1 826	414	87	—	—
44419	Other building material dealers	6	19 537	1 826	414	87	—	—
444190	Other building material dealers	6	19 537	1 826	414	87	—	—
445	Food & beverage stores	12	D	D	D	e	D	D
446	Health & personal care stores	12	8 847	1 309	314	70	16.8	2.8
4461	Health & personal care stores	12	8 847	1 309	314	70	16.8	2.8
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	20	23 006	1 520	352	123	16.9	3.4
448	Clothing & clothing accessories stores	35	19 227	2 628	664	253	12.6	13.1
4481	Clothing stores	21	13 396	1 629	396	158	18.1	10.5
44819	Other clothing stores	4	3 372	226	62	27	44.3	—
448190	Other clothing stores	4	3 372	226	62	27	44.3	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MARTINSVILLE, VA (IC)—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	6	3 504	382	87	30	15.6	—
4512	Book, periodical, & music stores	3	1 800	175	41	14	D	—
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	7	79 447	7 305	1 636	693	—	—
4529	Other general merchandise stores	5	D	D	D	e	D	D
45299	All other general merchandise stores	4	6 223	563	129	47	—	—
452990	All other general merchandise stores	4	6 223	563	129	47	—	—
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	3 379	466	63	24	2.9	47.0
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4542	Vending machine operators	2	D	D	D	b	D	D
45421	Vending machine operators	2	D	D	D	b	D	D
454210	Vending machine operators	2	D	D	D	b	D	D
4543	Direct selling establishments	3	3 674	420	119	21	D	—
454311	Heating oil dealers	3	3 674	420	119	21	D	—
NEWPORT NEWS, VA (IC)								
44-45	Retail trade	681	1 488 616	143 575	33 946	9 284	3.9	6.3
441	Motor vehicle & parts dealers	96	511 182	42 491	9 070	1 549	3.6	7.9
4411	Automobile dealers	52	468 838	34 546	7 255	1 174	3.0	8.1
44111	New car dealers	19	409 725	31 250	6 432	994	—	2.4
441110	New car dealers	19	409 725	31 250	6 432	994	—	2.4
44112	Used car dealers	33	59 113	3 296	823	180	23.3	47.4
441120	Used car dealers	33	59 113	3 296	823	180	23.3	47.4
4412	Other motor vehicle dealers	4	12 577	1 585	316	58	—	2.9
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	40	29 767	6 360	1 499	317	15.1	7.3
44131	Automotive parts & accessories stores	25	17 210	3 244	755	190	10.4	6.3
441310	Automotive parts & accessories stores	25	17 210	3 244	755	190	10.4	6.3
44132	Tire dealers	15	12 557	3 116	744	127	21.4	8.7
441320	Tire dealers	15	12 557	3 116	744	127	21.4	8.7
442	Furniture & home furnishings stores	33	31 543	3 945	900	200	12.4	3.2
4421	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
44211	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
442110	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
4422	Home furnishings stores	15	9 857	1 407	299	60	14.6	3.3
44221	Floor covering stores	10	8 860	1 140	254	44	11.5	—
442210	Floor covering stores	10	8 860	1 140	254	44	11.5	—
443	Electronics & appliance stores	30	38 791	4 286	1 025	240	18.1	7.4
4431	Electronics & appliance stores	30	38 791	4 286	1 025	240	18.1	7.4
44311	Appliance, television, & other electronics stores	20	26 996	2 580	636	171	12.9	4.3
443111	Household appliance stores	8	4 456	744	167	37	74.9	6.8
443112	Radio, television, & other electronics stores	12	22 540	1 836	469	134	.7	3.7
44312	Computer & software stores	8	D	D	D	b	D	D
443120	Computer & software stores	8	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	49	185 847	19 538	4 853	1 085	1.9	4.3
4441	Building material & supplies dealers	43	182 299	18 826	4 718	972	1.0	4.4
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
44412	Paint & wallpaper stores	6	D	D	D	b	D	D
444120	Paint & wallpaper stores	6	D	D	D	b	D	D
44413	Hardware stores	6	D	D	D	b	D	D
444130	Hardware stores	6	D	D	D	b	D	D
44419	Other building material dealers	28	90 512	11 185	2 694	390	1.5	8.6
444190	Other building material dealers	28	90 512	11 185	2 694	390	1.5	8.6
4442	Lawn & garden equipment & supplies stores	6	3 548	712	135	113	48.5	—
44422	Nursery & garden centers	6	3 548	712	135	113	48.5	—
444220	Nursery & garden centers	6	3 548	712	135	113	48.5	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NEWPORT NEWS, VA (IC)—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	92	214 900	20 384	4 773	1 641	2.5	4.0
4451	Grocery stores	76	204 133	19 359	4 525	1 552	2.3	3.9
44511	Supermarkets & other grocery (except convenience) stores	42	182 170	17 148	3 880	1 288	1.1	4.4
445110	Supermarkets & other grocery (except convenience) stores	42	182 170	17 148	3 880	1 288	1.1	4.4
44512	Convenience stores	34	21 963	2 211	645	264	12.5	—
445120	Convenience stores	34	21 963	2 211	645	264	12.5	—
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	46	44 080	5 858	1 623	434	.6	18.5
4461	Health & personal care stores	46	44 080	5 858	1 623	434	.6	18.5
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	8	4 656	416	93	34	.2	2.4
446120	Cosmetics, beauty supplies, & perfume stores	8	4 656	416	93	34	.2	2.4
44613	Optical goods stores	13	6 155	1 508	359	66	3.4	45.4
446130	Optical goods stores	13	6 155	1 508	359	66	3.4	45.4
44619	Other health & personal care stores	7	5 942	1 355	347	48	.9	11.4
446191	Food (health) supplement stores	3	D	D	D	a	D	D
446199	All other health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	64	97 209	5 143	1 281	481	6.2	3.6
4471	Gasoline stations	64	97 209	5 143	1 281	481	6.2	3.6
44711	Gasoline stations with convenience stores	49	78 125	3 951	1 005	387	3.1	3.0
447110	Gasoline stations with convenience stores	49	78 125	3 951	1 005	387	3.1	3.0
44719	Other gasoline stations	15	19 084	1 192	276	94	18.9	6.3
447190	Other gasoline stations	15	19 084	1 192	276	94	18.9	6.3
448	Clothing & clothing accessories stores	96	66 038	7 828	1 831	743	3.3	6.1
4481	Clothing stores	55	42 040	4 714	1 049	416	3.2	7.4
44811	Men's clothing stores	11	8 874	1 415	287	93	—	12.6
448110	Men's clothing stores	11	8 874	1 415	287	93	—	12.6
44812	Women's clothing stores	24	13 773	1 680	402	175	4.4	4.2
448120	Women's clothing stores	24	13 773	1 680	402	175	4.4	4.2
44814	Family clothing stores	9	15 527	1 093	230	102	3.8	9.0
448140	Family clothing stores	9	15 527	1 093	230	102	3.8	9.0
44815	Clothing accessories stores	4	D	D	D	a	D	D
448150	Clothing accessories stores	4	D	D	D	a	D	D
44819	Other clothing stores	6	3 075	359	86	27	5.2	.4
448190	Other clothing stores	6	3 075	359	86	27	5.2	.4
4482	Shoe stores	22	13 539	1 419	342	137	—	—
44821	Shoe stores	22	13 539	1 419	342	137	—	—
448210	Shoe stores	22	13 539	1 419	342	137	—	—
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	14	8 376	823	199	75	—	—
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	19	10 459	1 695	440	190	7.9	8.8
44831	Jewelry stores	19	10 459	1 695	440	190	7.9	8.8
448310	Jewelry stores	19	10 459	1 695	440	190	7.9	8.8
451	Sporting goods, hobby, book, & music stores	53	44 830	5 909	1 392	421	7.3	5.1
4511	Sporting goods, hobby, & musical instrument stores ..	33	26 869	4 167	978	269	8.2	7.5
45111	Sporting goods stores	15	8 360	1 588	406	121	14.2	11.4
451110	Sporting goods stores	15	8 360	1 588	406	121	14.2	11.4
4511102	Specialty-line sporting goods stores	12	D	D	D	c	D	D
45112	Hobby, toy, & game stores	8	13 866	1 692	369	107	1.9	—
451120	Hobby, toy, & game stores	8	13 866	1 692	369	107	1.9	—
45113	Sewing, needlework, & piece goods stores	5	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	5	D	D	D	b	D	D
45114	Musical instrument & supplies stores	5	D	D	D	b	D	D
451140	Musical instrument & supplies stores	5	D	D	D	b	D	D
4512	Book, periodical, & music stores	20	17 961	1 742	414	152	6.1	1.4
45121	Book stores & news dealers	12	13 238	1 286	300	110	3.7	1.9
451211	Book stores	8	12 345	1 149	268	98	3.9	2.1
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	4	893	137	32	12	—	—
45122	Prerecorded tape, compact disc, & record stores ...	8	4 723	456	114	42	13.0	—
451220	Prerecorded tape, compact disc, & record stores ...	8	4 723	456	114	42	13.0	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NEWPORT NEWS, VA (IC)—Con.								
44-45 Retail trade—Con.								
452	General merchandise stores	27	194 484	16 410	4 043	1 515	.3	5.3
4521	Department stores (incl leased depts) ##	9	129 031	N	N	N	—	8.0
45211	Department stores (incl leased depts) ##	9	129 031	N	N	N	—	8.0
4521	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
45211	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
452110	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
4521101	Conventional department stores (excl leased depts)	2	D	D	D	c	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	6	96 858	9 350	1 969	890	—	10.6
4529	Other general merchandise stores	18	69 544	4 114	1 079	397	.8	—
45299	All other general merchandise stores	17	D	D	D	c	D	D
452990	All other general merchandise stores	17	D	D	D	c	D	D
4529901	Variety stores	14	D	D	D	b	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	69	31 249	6 396	1 479	535	9.4	9.7
4531	Florists	12	3 477	856	222	75	5.4	16.7
45311	Florists	12	3 477	856	222	75	5.4	16.7
453110	Florists	12	3 477	856	222	75	5.4	16.7
4532	Office supplies, stationery, & gift stores	19	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	18	5 962	1 107	202	110	19.0	2.3
453220	Gift, novelty, & souvenir stores	18	5 962	1 107	202	110	19.0	2.3
4533	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
45331	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
453310	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
4539	Other miscellaneous store retailers	25	D	D	D	c	D	D
45391	Pet & pet supplies stores	7	5 996	876	208	77	7.6	—
453910	Pet & pet supplies stores	7	5 996	876	208	77	7.6	—
45393	Manufactured (mobile) home dealers	3	7 484	1 010	240	16	—	9.6
453930	Manufactured (mobile) home dealers	3	7 484	1 010	240	16	—	9.6
45399	All other miscellaneous store retailers	14	D	D	D	b	D	D
454	Nonstore retailers	26	28 463	5 387	1 676	440	17.2	3.6
4541	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
4542	Vending machine operators	4	D	D	D	b	D	D
45421	Vending machine operators	4	D	D	D	b	D	D
454210	Vending machine operators	4	D	D	D	b	D	D
4543	Direct selling establishments	19	17 601	4 811	1 372	354	14.3	5.8
45439	Other direct selling establishments	13	13 898	3 843	1 157	314	6.7	2.6
454390	Other direct selling establishments	13	13 898	3 843	1 157	314	6.7	2.6
NORFOLK, VA (IC)								
44-45	Retail trade	918	1 900 364	207 305	51 333	12 628	5.8	7.7
441	Motor vehicle & parts dealers	117	565 918	54 460	13 245	2 054	9.5	8.0
4411	Automobile dealers	48	485 248	40 576	9 816	1 402	10.1	8.2
44111	New car dealers	18	438 492	35 670	8 724	1 182	9.4	5.5
441110	New car dealers	18	438 492	35 670	8 724	1 182	9.4	5.5
44112	Used car dealers	30	46 756	4 906	1 092	220	16.2	34.1
441120	Used car dealers	30	46 756	4 906	1 092	220	16.2	34.1
4412	Other motor vehicle dealers	14	15 911	2 372	433	100	13.9	5.1
44122	Motorcycle, boat, & other motor vehicle dealers	14	15 911	2 372	433	100	13.9	5.1
441222	Boat dealers	9	13 619	2 100	372	76	5.5	—
4413	Automotive parts, accessories, & tire stores	55	64 759	11 512	2 996	552	3.9	7.3
44131	Automotive parts & accessories stores	39	39 728	6 834	1 665	376	2.7	8.7
441310	Automotive parts & accessories stores	39	39 728	6 834	1 665	376	2.7	8.7
44132	Tire dealers	16	25 031	4 678	1 331	176	5.9	5.1
441320	Tire dealers	16	25 031	4 678	1 331	176	5.9	5.1
442	Furniture & home furnishings stores	51	56 115	10 243	2 482	533	13.0	9.0
4421	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
44211	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
442110	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
4422	Home furnishings stores	24	24 465	4 190	983	196	6.7	3.8
44221	Floor covering stores	11	19 728	3 351	775	133	—	—
442210	Floor covering stores	11	19 728	3 351	775	133	—	—
44229	Other home furnishings stores	13	4 737	839	208	63	34.9	19.8
442299	All other home furnishings stores	10	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORFOLK, VA (IC)—Con.								
44-45 Retail trade—Con.								
443	Electronics & appliance stores	30	71 934	6 217	1 574	366	1.1	3.4
4431	Electronics & appliance stores	30	71 934	6 217	1 574	366	1.1	3.4
44311	Appliance, television, & other electronics stores	18	24 710	3 617	989	228	—	5.4
443112	Radio, television, & other electronics stores	17	D	D	D	c	D	D
44312	Computer & software stores	7	D	D	D	c	D	D
443120	Computer & software stores	7	D	D	D	c	D	D
44313	Camera & photographic supplies stores	5	D	D	D	b	D	D
443130	Camera & photographic supplies stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	67	219 730	23 094	5 643	992	3.0	2.4
4441	Building material & supplies dealers	59	213 559	21 606	5 288	889	2.4	2.5
44411	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
44412	Paint & wallpaper stores	9	D	D	D	b	D	D
444120	Paint & wallpaper stores	9	D	D	D	b	D	D
44419	Other building material dealers	40	169 138	16 039	3 901	554	1.6	2.4
444190	Other building material dealers	40	169 138	16 039	3 901	554	1.6	2.4
4442	Lawn & garden equipment & supplies stores	8	6 171	1 488	355	103	22.1	—
44421	Outdoor power equipment stores	4	4 023	987	272	69	20.7	—
444210	Outdoor power equipment stores	4	4 023	987	272	69	20.7	—
445	Food & beverage stores	113	258 313	24 813	5 933	2 113	2.7	5.6
4451	Grocery stores	86	242 402	23 221	5 564	1 964	2.8	5.8
44511	Supermarkets & other grocery (except convenience) stores	47	217 463	20 794	4 858	1 661	1.9	5.6
445110	Supermarkets & other grocery (except convenience) stores	47	217 463	20 794	4 858	1 661	1.9	5.6
44512	Convenience stores	39	24 939	2 427	706	303	10.7	8.0
445120	Convenience stores	39	24 939	2 427	706	303	10.7	8.0
4452	Specialty food stores	18	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	9	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	9	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	9	D	D	D	b	D	D
446	Health & personal care stores	64	66 181	9 552	2 757	749	19.2	5.8
4461	Health & personal care stores	64	66 181	9 552	2 757	749	19.2	5.8
44611	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
446110	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
4461101	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
44612	Cosmetics, beauty supplies, & perfume stores	7	2 597	391	96	36	23.0	—
446120	Cosmetics, beauty supplies, & perfume stores	7	2 597	391	96	36	23.0	—
44613	Optical goods stores	19	5 319	1 329	285	71	40.1	13.9
446130	Optical goods stores	19	5 319	1 329	285	71	40.1	13.9
44619	Other health & personal care stores	8	3 458	971	185	43	47.1	14.3
446191	Food (health) supplement stores	6	D	D	D	b	D	D
447	Gasoline stations	88	126 178	9 182	2 678	790	5.6	6.7
4471	Gasoline stations	88	126 178	9 182	2 678	790	5.6	6.7
44711	Gasoline stations with convenience stores	60	87 502	6 518	2 039	588	4.8	1.4
447110	Gasoline stations with convenience stores	60	87 502	6 518	2 039	588	4.8	1.4
44719	Other gasoline stations	28	38 676	2 664	639	202	7.5	18.6
447190	Other gasoline stations	28	38 676	2 664	639	202	7.5	18.6
448	Clothing & clothing accessories stores	148	103 542	13 102	3 092	1 057	5.3	17.0
4481	Clothing stores	85	64 845	7 804	1 860	670	4.2	19.7
44811	Men's clothing stores	20	14 246	1 693	459	134	4.5	17.0
448110	Men's clothing stores	20	14 246	1 693	459	134	4.5	17.0
44812	Women's clothing stores	30	22 061	2 549	539	233	6.3	38.9
448120	Women's clothing stores	30	22 061	2 549	539	233	6.3	38.9
44814	Family clothing stores	12	20 280	2 068	497	179	1.0	2.4
448140	Family clothing stores	12	20 280	2 068	497	179	1.0	2.4
44815	Clothing accessories stores	8	D	D	D	b	D	D
448150	Clothing accessories stores	8	D	D	D	b	D	D
44819	Other clothing stores	13	5 751	1 067	254	82	3.0	6.0
448190	Other clothing stores	13	5 751	1 067	254	82	3.0	6.0
4482	Shoe stores	33	22 313	2 660	643	226	3.4	3.5
44821	Shoe stores	33	22 313	2 660	643	226	3.4	3.5
448210	Shoe stores	33	22 313	2 660	643	226	3.4	3.5
4482101	Men's shoe stores	1	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D
4482104	Family shoe stores	19	8 533	1 029	255	92	.8	9.2
4482105	Athletic footwear stores	9	11 261	1 282	295	108	6.1	—
4483	Jewelry, luggage, & leather goods stores	30	16 384	2 638	589	161	12.2	24.7
44831	Jewelry stores	30	16 384	2 638	589	161	12.2	24.7
448310	Jewelry stores	30	16 384	2 638	589	161	12.2	24.7

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORFOLK, VA (IC)—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	59	49 319	6 067	1 333	490	4.5	5.5
4511	Sporting goods, hobby, & musical instrument stores ..	31	27 382	3 273	689	237	5.2	6.6
45111	Sporting goods stores	10	12 036	1 340	296	93	2.7	11.3
451110	Sporting goods stores	10	12 036	1 340	296	93	2.7	11.3
4511101	General-line sporting goods stores	5	D	D	D	b	D	D
45112	Hobby, toy, & game stores	12	12 133	1 311	271	105	4.2	.3
451120	Hobby, toy, & game stores	12	12 133	1 311	271	105	4.2	.3
45113	Sewing, needlework, & piece goods stores	8	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	8	D	D	D	b	D	D
4512	Book, periodical, & music stores	28	21 937	2 794	644	253	3.7	4.1
45121	Book stores & news dealers	21	16 078	1 639	374	139	5.0	1.0
451211	Book stores	17	15 549	1 510	344	126	5.2	.8
4512111	Book stores, general	9	3 695	551	130	45	14.2	3.3
4512112	Specialty book stores	4	D	D	D	a	D	D
4512113	College book stores	4	D	D	D	b	D	D
451212	News dealers & newsstands	4	529	129	30	13	—	5.7
45122	Prerecorded tape, compact disc, & record stores ...	7	5 859	1 155	270	114	—	12.7
451220	Prerecorded tape, compact disc, & record stores .	7	5 859	1 155	270	114	—	12.7
452	General merchandise stores	40	285 065	27 832	6 976	2 270	.1	7.5
4521	Department stores (incl leased depts) ##	10	159 683	N	N	N	—	13.3
45211	Department stores (incl leased depts) ##	10	159 683	N	N	N	—	13.3
4521	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5
45211	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5
452110	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	5	86 177	8 685	2 334	721	—	13.2
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	30	127 689	10 544	2 559	919	.3	—
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	28	D	D	D	e	D	D
452990	All other general merchandise stores	28	D	D	D	e	D	D
4529901	Variety stores	23	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	108	64 737	13 547	3 405	829	7.9	22.1
4531	Florists	12	2 683	753	193	74	30.9	—
45311	Florists	12	2 683	753	193	74	30.9	—
453110	Florists	12	2 683	753	193	74	30.9	—
4532	Office supplies, stationery, & gift stores	40	33 418	6 798	1 813	307	3.8	23.8
45321	Office supplies & stationery stores	8	21 885	4 499	1 248	149	.4	34.2
453210	Office supplies & stationery stores	8	21 885	4 499	1 248	149	.4	34.2
4532102	Office supplies stores	8	21 885	4 499	1 248	149	.4	34.2
45322	Gift, novelty, & souvenir stores	32	11 533	2 299	565	158	10.2	4.1
453220	Gift, novelty, & souvenir stores	32	11 533	2 299	565	158	10.2	4.1
4533	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7
45331	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7
453310	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7
4539	Other miscellaneous store retailers	27	18 020	2 065	488	173	8.9	27.6
45391	Pet & pet supplies stores	8	7 696	970	249	101	9.9	1.4
453910	Pet & pet supplies stores	8	7 696	970	249	101	9.9	1.4
45392	Art dealers	2	D	D	D	a	D	D
453920	Art dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	17	D	D	D	b	D	D
454	Nonstore retailers	33	33 332	9 196	2 215	385	8.4	15.9
4541	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
4542	Vending machine operators	13	D	D	D	c	D	D
45421	Vending machine operators	13	D	D	D	c	D	D
454210	Vending machine operators	13	D	D	D	c	D	D
4543	Direct selling establishments	14	16 722	6 546	1 569	253	4.1	25.4
45431	Fuel dealers	7	9 291	4 460	1 144	152	7.4	15.5
454311	Heating oil dealers	6	D	D	D	c	D	D
45439	Other direct selling establishments	7	7 431	2 086	425	101	—	37.8
454390	Other direct selling establishments	7	7 431	2 086	425	101	—	37.8

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORTON, VA (IC)								
44-45	Retail trade	66	127 795	11 912	2 914	921	5.9	7.4
441	Motor vehicle & parts dealers	6	20 811	1 336	351	87	2.5	16.2
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
4421	Furniture stores	4	4 022	675	168	41	9.4	—
44211	Furniture stores	4	4 022	675	168	41	9.4	—
442110	Furniture stores	4	4 022	675	168	41	9.4	—
443	Electronics & appliance stores	3	1 217	143	41	14	D	—
444	Building material & garden equipment & supplies dealers	4	1 981	287	48	20	33.5	—
4441	Building material & supplies dealers	4	1 981	287	48	20	33.5	—
445	Food & beverage stores	5	D	D	D	c	D	D
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	5	3 681	523	133	25	23.3	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	8	10 567	654	148	65	7.0	57.1
448	Clothing & clothing accessories stores	12	10 242	944	221	89	11.2	—
4481	Clothing stores	6	7 140	493	130	47	2.0	—
451	Sporting goods, hobby, book, & music stores	6	1 765	214	50	24	55.1	3.7
452	General merchandise stores	3	D	D	D	e	D	D
45299	All other general merchandise stores	2	D	D	D	b	D	D
452990	All other general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
PETERSBURG, VA (IC)								
44-45	Retail trade	189	290 027	29 521	7 335	1 764	10.4	4.3
441	Motor vehicle & parts dealers	32	93 270	9 398	2 261	390	3.0	5.5
44112	Used car dealers	10	12 470	577	138	26	9.6	41.1
441120	Used car dealers	10	12 470	577	138	26	9.6	41.1
4413	Automotive parts, accessories, & tire stores	16	D	D	D	c	D	D
44131	Automotive parts & accessories stores	13	12 997	2 530	628	135	11.0	.2
441310	Automotive parts & accessories stores	13	12 997	2 530	628	135	11.0	.2
442	Furniture & home furnishings stores	11	D	D	D	b	D	D
4421	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
44211	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
442110	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
443	Electronics & appliance stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	16	50 170	5 069	1 299	220	2.1	—
4441	Building material & supplies dealers	13	46 395	4 662	1 202	194	1.4	—
44419	Other building material dealers	8	42 896	3 877	1 025	156	—	—
444190	Other building material dealers	8	42 896	3 877	1 025	156	—	—
4442	Lawn & garden equipment & supplies stores	3	3 775	407	97	26	D	—
44422	Nursery & garden centers	3	3 775	407	97	26	D	—
444220	Nursery & garden centers	3	3 775	407	97	26	D	—
445	Food & beverage stores	28	D	D	D	e	D	D
446	Health & personal care stores	15	16 950	2 269	613	129	11.6	3.7
4461	Health & personal care stores	15	16 950	2 269	613	129	11.6	3.7
44612	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
447	Gasoline stations	37	47 503	3 025	717	238	15.5	6.8
4471	Gasoline stations	37	47 503	3 025	717	238	15.5	6.8
44711	Gasoline stations with convenience stores	25	34 778	2 310	556	188	18.3	8.5
447110	Gasoline stations with convenience stores	25	34 778	2 310	556	188	18.3	8.5
448	Clothing & clothing accessories stores	13	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	6	D	D	D	b	D	D
4512	Book, periodical, & music stores	3	D	D	D	a	D	D
45121	Book stores & news dealers	3	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PETERSBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
453	Miscellaneous store retailers	17	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	5	12 582	1 624	426	69	5.2	—
45431	Fuel dealers	5	12 582	1 624	426	69	5.2	—
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
POQUOSON, VA (IC)								
44-45	Retail trade	28	29 822	2 994	791	247	20.8	2.5
441	Motor vehicle & parts dealers	6	6 169	576	125	31	78.7	6.8
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	5	D	D	D	c	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
PORTSMOUTH, VA (IC)								
44-45	Retail trade	295	468 443	51 216	12 559	3 291	6.4	11.7
441	Motor vehicle & parts dealers	51	121 329	13 655	3 281	557	3.2	6.4
4411	Automobile dealers	21	99 227	9 477	2 296	319	1.9	6.7
44112	Used car dealers	14	20 096	1 645	368	67	2.1	33.3
441120	Used car dealers	14	20 096	1 645	368	67	2.1	33.3
4412	Other motor vehicle dealers	4	3 645	433	66	14	10.4	17.8
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	26	18 457	3 745	919	224	8.8	2.6
44131	Automotive parts & accessories stores	19	13 950	2 571	641	170	2.9	3.5
441310	Automotive parts & accessories stores	19	13 950	2 571	641	170	2.9	3.5
442	Furniture & home furnishings stores	15	13 867	2 467	568	102	11.7	—
4421	Furniture stores	10	7 901	1 459	359	67	11.8	—
44211	Furniture stores	10	7 901	1 459	359	67	11.8	—
442110	Furniture stores	10	7 901	1 459	359	67	11.8	—
4422	Home furnishings stores	5	5 966	1 008	209	35	11.6	—
44221	Floor covering stores	4	D	D	D	b	D	D
442210	Floor covering stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	7	2 647	368	92	27	26.9	.4
4431	Electronics & appliance stores	7	2 647	368	92	27	26.9	.4
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	22	24 642	4 162	994	225	12.6	3.2
4441	Building material & supplies dealers	20	D	D	D	c	D	D
44412	Paint & wallpaper stores	5	D	D	D	b	D	D
444120	Paint & wallpaper stores	5	D	D	D	b	D	D
44419	Other building material dealers	11	12 819	2 016	490	77	17.6	—
444190	Other building material dealers	11	12 819	2 016	490	77	17.6	—
445	Food & beverage stores	41	138 567	11 623	2 785	940	2.7	.9
4451	Grocery stores	29	129 228	10 710	2 579	861	2.7	.8
44511	Supermarkets & other grocery (except convenience) stores	19	123 178	9 900	2 366	771	1.4	.5
445110	Supermarkets & other grocery (except convenience) stores	19	123 178	9 900	2 366	771	1.4	.5
4452	Specialty food stores	7	D	D	D	b	D	D
446	Health & personal care stores	30	60 052	7 965	2 130	501	13.2	56.5
4461	Health & personal care stores	30	60 052	7 965	2 130	501	13.2	56.5
44611	Pharmacies & drug stores	20	58 162	7 469	2 022	473	12.2	57.5
446110	Pharmacies & drug stores	20	58 162	7 469	2 022	473	12.2	57.5
4461101	Pharmacies & drug stores	19	D	D	D	e	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PORTSMOUTH, VA (IC)—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	39	61 860	4 111	1 160	405	8.0	8.6
4471	Gasoline stations	39	61 860	4 111	1 160	405	8.0	8.6
44711	Gasoline stations with convenience stores	31	50 663	3 413	995	347	2.9	6.4
447110	Gasoline stations with convenience stores	31	50 663	3 413	995	347	2.9	6.4
448	Clothing & clothing accessories stores	27	11 030	1 292	319	120	8.6	3.9
4481	Clothing stores	21	7 916	957	238	87	12.0	—
451	Sporting goods, hobby, book, & music stores	13	5 040	827	221	91	6.8	7.6
4511	Sporting goods, hobby, & musical instrument stores ..	10	2 844	573	163	57	12.0	13.5
4512	Book, periodical, & music stores	3	2 196	254	58	34	—	—
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	18	16 615	2 147	379	160	11.7	25.4
45299	All other general merchandise stores	18	16 615	2 147	379	160	11.7	25.4
452990	All other general merchandise stores	18	16 615	2 147	379	160	11.7	25.4
4529901	Variety stores	14	12 858	1 356	311	142	1.1	17.6
4529903	Miscellaneous general merchandise stores	4	3 757	791	68	18	47.9	52.1
453	Miscellaneous store retailers	28	6 503	1 653	398	130	11.8	11.1
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
45331	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
453310	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
4539	Other miscellaneous store retailers	10	D	D	D	b	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	4	6 291	946	232	33	—	2.4
4543	Direct selling establishments	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
RADFORD, VA (IC)								
44-45	Retail trade	58	79 213	8 648	1 812	561	9.7	12.0
441	Motor vehicle & parts dealers	7	31 306	2 814	492	90	1.9	19.2
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	9	15 111	1 202	307	117	2.9	1.1
446	Health & personal care stores	4	5 706	703	160	42	45.4	—
447	Gasoline stations	7	6 102	494	112	43	1.1	—
448	Clothing & clothing accessories stores	8	1 788	300	74	29	44.1	4.3
451	Sporting goods, hobby, book, & music stores	6	5 183	741	147	84	3.8	—
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	2	D	D	D	b	D	D
451211	Book stores	2	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	b	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	3	1 792	581	118	55	D	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)								
44-45	Retail trade	1 013	1 738 092	193 461	47 454	11 579	5.9	5.8
441	Motor vehicle & parts dealers	98	315 701	35 059	8 660	1 234	4.8	1.1
4411	Automobile dealers	35	180 715	18 624	4 708	550	5.6	1.1
44111	New car dealers	9	150 901	15 256	3 859	409	1.2	.1
441110	New car dealers	9	150 901	15 256	3 859	409	1.2	.1
44112	Used car dealers	26	29 814	3 368	849	141	27.8	6.2
441120	Used car dealers	26	29 814	3 368	849	141	27.8	6.2
4412	Other motor vehicle dealers	9	5 801	744	146	36	31.1	2.9
44122	Motorcycle, boat, & other motor vehicle dealers	9	5 801	744	146	36	31.1	2.9
441221	Motorcycle dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	54	129 185	15 691	3 806	648	2.4	.9
44131	Automotive parts & accessories stores	39	91 952	11 588	2 821	497	1.4	1.3
441310	Automotive parts & accessories stores	39	91 952	11 588	2 821	497	1.4	1.3
44132	Tire dealers	15	37 233	4 103	985	151	4.9	—
441320	Tire dealers	15	37 233	4 103	985	151	4.9	—
442	Furniture & home furnishings stores	78	93 511	13 611	3 208	697	5.9	5.0
4421	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
44211	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
442110	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
4422	Home furnishings stores	40	39 873	5 658	1 315	283	8.9	2.4
44221	Floor covering stores	15	28 433	3 330	789	138	5.5	3.3
442210	Floor covering stores	15	28 433	3 330	789	138	5.5	3.3
44229	Other home furnishings stores	25	11 440	2 328	526	145	17.2	.3
442299	All other home furnishings stores	24	D	D	D	c	D	D
443	Electronics & appliance stores	28	14 115	3 123	744	164	10.6	7.8
4431	Electronics & appliance stores	28	14 115	3 123	744	164	10.6	7.8
44311	Appliance, television, & other electronics stores	18	11 292	2 493	594	133	11.4	8.0
443111	Household appliance stores	4	4 502	1 174	282	52	13.7	12.2
443112	Radio, television, & other electronics stores	14	6 790	1 319	312	81	9.9	5.2
44313	Camera & photographic supplies stores	6	D	D	D	a	D	D
443130	Camera & photographic supplies stores	6	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	65	237 214	23 963	6 078	918	2.0	.4
4441	Building material & supplies dealers	60	230 793	23 096	5 866	876	2.0	.4
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44412	Paint & wallpaper stores	8	11 120	1 089	271	39	—	8.0
444120	Paint & wallpaper stores	8	11 120	1 089	271	39	—	8.0
44419	Other building material dealers	41	189 649	19 499	4 909	655	2.3	—
444190	Other building material dealers	41	189 649	19 499	4 909	655	2.3	—
4442	Lawn & garden equipment & supplies stores	5	6 421	867	212	42	2.1	1.9
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
445	Food & beverage stores	163	342 209	35 069	8 336	2 972	5.4	8.4
4451	Grocery stores	120	311 721	32 148	7 636	2 755	5.3	9.0
44511	Supermarkets & other grocery (except convenience) stores	73	286 311	29 724	7 043	2 508	3.3	8.1
445110	Supermarkets & other grocery (except convenience) stores	73	286 311	29 724	7 043	2 508	3.3	8.1
44512	Convenience stores	47	25 410	2 424	593	247	27.4	19.2
445120	Convenience stores	47	25 410	2 424	593	247	27.4	19.2
4452	Specialty food stores	25	9 514	1 505	357	119	7.5	8.1
4453	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
44531	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
445310	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
446	Health & personal care stores	84	97 831	13 374	3 303	888	8.2	7.6
4461	Health & personal care stores	84	97 831	13 374	3 303	888	8.2	7.6
44611	Pharmacies & drug stores	45	81 592	9 285	2 341	715	6.8	5.3
446110	Pharmacies & drug stores	45	81 592	9 285	2 341	715	6.8	5.3
4461101	Pharmacies & drug stores	43	D	D	D	f	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	3 050	466	99	37	21.3	—
446120	Cosmetics, beauty supplies, & perfume stores	12	3 050	466	99	37	21.3	—
44613	Optical goods stores	12	3 346	808	190	34	33.7	10.3
446130	Optical goods stores	12	3 346	808	190	34	33.7	10.3
44619	Other health & personal care stores	15	9 843	2 815	673	102	7.2	28.9
446191	Food (health) supplement stores	5	2 205	355	77	43	—	23.3
446199	All other health & personal care stores	10	7 638	2 460	596	59	9.3	30.5
447	Gasoline stations	91	135 336	9 411	2 401	706	9.0	7.9
4471	Gasoline stations	91	135 336	9 411	2 401	706	9.0	7.9
44711	Gasoline stations with convenience stores	58	99 738	6 091	1 626	529	7.2	7.7
447110	Gasoline stations with convenience stores	58	99 738	6 091	1 626	529	7.2	7.7
44719	Other gasoline stations	33	35 598	3 320	775	177	13.9	8.4
447190	Other gasoline stations	33	35 598	3 320	775	177	13.9	8.4

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	149	120 812	17 677	4 055	1 298	14.0	12.8
4481	Clothing stores	97	77 287	10 942	2 505	874	16.5	17.6
44811	Men's clothing stores	18	12 795	1 884	447	172	14.7	26.1
448110	Men's clothing stores	18	12 795	1 884	447	172	14.7	26.1
44812	Women's clothing stores	44	26 214	4 190	918	317	28.1	1.8
448120	Women's clothing stores	44	26 214	4 190	918	317	28.1	1.8
44813	Children's & infants' clothing stores	5	1 414	168	40	34	21.9	—
448130	Children's & infants' clothing stores	5	1 414	168	40	34	21.9	—
44814	Family clothing stores	11	24 148	2 794	686	239	3.5	38.0
448140	Family clothing stores	11	24 148	2 794	686	239	3.5	38.0
44815	Clothing accessories stores	6	1 606	277	75	25	—	39.3
448150	Clothing accessories stores	6	1 606	277	75	25	—	39.3
44819	Other clothing stores	13	11 110	1 629	339	87	20.8	—
448190	Other clothing stores	13	11 110	1 629	339	87	20.8	—
4482	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
44821	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
448210	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	7	3 402	497	114	43	—	10.8
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	11	13 884	2 424	549	192	2.8	1.9
4483	Jewelry, luggage, & leather goods stores	29	22 436	3 368	775	158	17.2	5.6
44831	Jewelry stores	28	D	D	D	c	D	D
448310	Jewelry stores	28	D	D	D	c	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	74	56 868	7 428	1 765	507	6.1	4.0
4511	Sporting goods, hobby, & musical instrument stores ..	40	28 275	3 622	855	240	7.5	4.0
45111	Sporting goods stores	14	5 756	944	225	51	18.2	19.2
451110	Sporting goods stores	14	5 756	944	225	51	18.2	19.2
45112	Hobby, toy, & game stores	12	14 691	1 175	276	101	—	.2
451120	Hobby, toy, & game stores	12	14 691	1 175	276	101	—	.2
45113	Sewing, needlework, & piece goods stores	8	3 579	485	109	50	17.6	—
451130	Sewing, needlework, & piece goods stores	8	3 579	485	109	50	17.6	—
45114	Musical instrument & supplies stores	6	4 249	1 018	245	38	10.6	—
451140	Musical instrument & supplies stores	6	4 249	1 018	245	38	10.6	—
4512	Book, periodical, & music stores	34	28 593	3 806	910	267	4.7	3.9
45121	Book stores & news dealers	26	15 972	2 076	488	146	7.7	4.6
451211	Book stores	24	D	D	D	c	D	D
4512111	Book stores, general	13	5 911	753	185	66	14.5	1.4
4512112	Specialty book stores	4	D	D	D	b	D	D
4512113	College book stores	7	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ...	8	12 621	1 730	422	121	1.0	3.1
451220	Prerecorded tape, compact disc, & record stores ...	8	12 621	1 730	422	121	1.0	3.1
452	General merchandise stores	19	D	D	D	f	D	D
4529	Other general merchandise stores	16	D	D	D	f	D	D
45299	All other general merchandise stores	15	D	D	D	b	D	D
452990	All other general merchandise stores	15	D	D	D	b	D	D
4529901	Variety stores	13	D	D	D	b	D	D
453	Miscellaneous store retailers	125	D	D	D	f	D	D
4531	Florists	19	6 215	1 631	410	118	15.9	18.0
45311	Florists	19	6 215	1 631	410	118	15.9	18.0
453110	Florists	19	6 215	1 631	410	118	15.9	18.0
4532	Office supplies, stationery, & gift stores	46	D	D	D	c	D	D
45321	Office supplies & stationery stores	13	D	D	D	b	D	D
453210	Office supplies & stationery stores	13	D	D	D	b	D	D
4532101	Stationery stores	5	D	D	D	b	D	D
4532102	Office supplies stores	8	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	33	12 117	1 465	331	164	24.2	10.0
453220	Gift, novelty, & souvenir stores	33	12 117	1 465	331	164	24.2	10.0
4533	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
45331	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
453310	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
4539	Other miscellaneous store retailers	32	D	D	D	c	D	D
45391	Pet & pet supplies stores	8	D	D	D	b	D	D
453910	Pet & pet supplies stores	8	D	D	D	b	D	D
45392	Art dealers	7	2 504	597	169	21	2.3	15.7
453920	Art dealers	7	2 504	597	169	21	2.3	15.7
45399	All other miscellaneous store retailers	16	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	39	167 253	13 997	3 350	577	4.4	3.1
4541	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
4542	Vending machine operators	6	D	D	D	b	D	D
45421	Vending machine operators	6	D	D	D	b	D	D
454210	Vending machine operators	6	D	D	D	b	D	D
4543	Direct selling establishments	23	66 771	7 481	1 775	287	7.2	6.1
45431	Fuel dealers	12	58 808	5 320	1 292	185	5.3	3.2
454311	Heating oil dealers	8	41 789	2 228	612	85	3.2	4.4
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
45439	Other direct selling establishments	11	7 963	2 161	483	102	21.3	28.0
454390	Other direct selling establishments	11	7 963	2 161	483	102	21.3	28.0
ROANOKE, VA (IC)								
44-45 Retail trade								
		792	1 843 734	191 252	48 341	12 425	4.3	7.0
441	Motor vehicle & parts dealers	82	393 914	36 655	9 080	1 327	7.5	2.0
4411	Automobile dealers	35	322 460	25 652	6 313	801	9.2	.6
44111	New car dealers	15	310 465	24 699	6 072	752	8.2	.3
441110	New car dealers	15	310 465	24 699	6 072	752	8.2	.3
44112	Used car dealers	20	11 995	953	241	49	34.2	6.7
441120	Used car dealers	20	11 995	953	241	49	34.2	6.7
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	5	D	D	D	b	D	D
441221	Motorcycle dealers	3	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	42	D	D	D	e	D	D
44131	Automotive parts & accessories stores	31	D	D	D	e	D	D
441310	Automotive parts & accessories stores	31	D	D	D	e	D	D
44132	Tire dealers	11	31 471	4 156	1 025	147	—	14.0
441320	Tire dealers	11	31 471	4 156	1 025	147	—	14.0
442	Furniture & home furnishings stores	42	55 492	6 748	1 915	382	4.1	6.1
4421	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
44211	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
442110	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
4422	Home furnishings stores	25	22 216	3 081	850	196	4.8	6.3
44221	Floor covering stores	9	9 510	1 672	553	65	3.0	—
442210	Floor covering stores	9	9 510	1 672	553	65	3.0	—
44229	Other home furnishings stores	16	12 706	1 409	297	131	6.2	11.0
442299	All other home furnishings stores	15	D	D	D	c	D	D
443	Electronics & appliance stores	30	39 343	4 410	1 014	261	3.7	2.1
4431	Electronics & appliance stores	30	39 343	4 410	1 014	261	3.7	2.1
44311	Appliance, television, & other electronics stores	21	34 218	3 606	835	212	3.6	1.9
443111	Household appliance stores	8	5 997	848	166	38	19.5	—
443112	Radio, television, & other electronics stores	13	28 221	2 758	669	174	.3	2.3
44312	Computer & software stores	5	D	D	D	a	D	D
443120	Computer & software stores	5	D	D	D	a	D	D
44313	Camera & photographic supplies stores	4	D	D	D	b	D	D
443130	Camera & photographic supplies stores	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	58	200 882	18 398	4 516	886	.4	5.7
4441	Building material & supplies dealers	51	196 401	17 692	4 349	846	.4	5.8
44411	Home centers	4	D	D	D	e	D	D
444110	Home centers	4	D	D	D	e	D	D
44412	Paint & wallpaper stores	7	D	D	D	b	D	D
444120	Paint & wallpaper stores	7	D	D	D	b	D	D
44419	Other building material dealers	34	109 853	10 553	2 481	366	.7	.5
444190	Other building material dealers	34	109 853	10 553	2 481	366	.7	.5
4442	Lawn & garden equipment & supplies stores	7	4 481	706	167	40	—	3.3
445	Food & beverage stores	71	190 299	18 173	4 405	1 512	4.8	.4
4451	Grocery stores	53	178 120	17 214	4 172	1 423	5.0	.5
44511	Supermarkets & other grocery (except convenience) stores	37	170 562	16 559	4 003	1 364	3.6	.4
445110	Supermarkets & other grocery (except convenience) stores	37	170 562	16 559	4 003	1 364	3.6	.4
44512	Convenience stores	16	7 558	655	169	59	36.8	.9
445120	Convenience stores	16	7 558	655	169	59	36.8	.9
4452	Specialty food stores	10	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA (IC)—Con.								
44-45 Retail trade—Con.								
446	Health & personal care stores	68	82 856	12 725	3 058	647	12.1	9.0
4461	Health & personal care stores	68	82 856	12 725	3 058	647	12.1	9.0
44611	Pharmacies & drug stores	30	58 267	6 316	1 631	385	13.3	8.2
446110	Pharmacies & drug stores	30	58 267	6 316	1 631	385	13.3	8.2
4461101	Pharmacies & drug stores	28	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	7	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	7	D	D	D	b	D	D
44613	Optical goods stores	16	5 377	1 549	371	66	6.8	—
446130	Optical goods stores	16	5 377	1 549	371	66	6.8	—
44619	Other health & personal care stores	15	D	D	D	c	D	D
446191	Food (health) supplement stores	6	2 211	374	90	41	—	44.2
446199	All other health & personal care stores	9	D	D	D	c	D	D
447	Gasoline stations	76	93 680	7 206	1 848	579	9.8	8.6
4471	Gasoline stations	76	93 680	7 206	1 848	579	9.8	8.6
44711	Gasoline stations with convenience stores	53	56 577	4 653	1 283	407	10.1	14.1
447110	Gasoline stations with convenience stores	53	56 577	4 653	1 283	407	10.1	14.1
44719	Other gasoline stations	23	37 103	2 553	565	172	9.4	.1
447190	Other gasoline stations	23	37 103	2 553	565	172	9.4	.1
448	Clothing & clothing accessories stores	142	107 197	14 681	3 317	1 199	4.2	4.4
4481	Clothing stores	87	71 621	7 920	1 847	796	3.5	5.5
44811	Men's clothing stores	12	7 608	1 055	259	88	2.1	5.2
448110	Men's clothing stores	12	7 608	1 055	259	88	2.1	5.2
44812	Women's clothing stores	39	24 840	3 042	718	320	5.8	13.4
448120	Women's clothing stores	39	24 840	3 042	718	320	5.8	13.4
44813	Children's & infants' clothing stores	6	D	D	D	b	D	D
448130	Children's & infants' clothing stores	6	D	D	D	b	D	D
44814	Family clothing stores	13	D	D	D	c	D	D
448140	Family clothing stores	13	D	D	D	c	D	D
44815	Clothing accessories stores	5	1 166	277	69	25	24.1	—
448150	Clothing accessories stores	5	1 166	277	69	25	24.1	—
44819	Other clothing stores	12	D	D	D	b	D	D
448190	Other clothing stores	12	D	D	D	b	D	D
4482	Shoe stores	33	18 490	2 100	493	223	7.2	—
44821	Shoe stores	33	18 490	2 100	493	223	7.2	—
448210	Shoe stores	33	18 490	2 100	493	223	7.2	—
4482101	Men's shoe stores	3	D	D	D	a	D	D
4482104	Family shoe stores	20	10 383	1 222	285	124	9.4	—
4482105	Athletic footwear stores	7	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	22	17 086	4 661	977	180	4.0	4.5
44831	Jewelry stores	22	17 086	4 661	977	180	4.0	4.5
448310	Jewelry stores	22	17 086	4 661	977	180	4.0	4.5
451	Sporting goods, hobby, book, & music stores	63	55 068	6 959	1 552	564	6.6	.6
4511	Sporting goods, hobby, & musical instrument stores	36	34 232	4 735	1 017	357	8.5	1.0
45111	Sporting goods stores	11	D	D	D	c	D	D
451110	Sporting goods stores	11	D	D	D	c	D	D
4511101	General-line sporting goods stores	2	D	D	D	b	D	D
45112	Hobby, toy, & game stores	12	16 682	1 718	338	142	3.9	—
451120	Hobby, toy, & game stores	12	16 682	1 718	338	142	3.9	—
45113	Sewing, needlework, & piece goods stores	10	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	10	D	D	D	b	D	D
45114	Musical instrument & supplies stores	3	D	D	D	a	D	D
451140	Musical instrument & supplies stores	3	D	D	D	a	D	D
4512	Book, periodical, & music stores	27	20 836	2 224	535	207	3.5	—
45121	Book stores & news dealers	17	D	D	D	c	D	D
451211	Book stores	16	D	D	D	c	D	D
4512111	Book stores, general	12	D	D	D	b	D	D
4512112	Specialty book stores	2	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	10	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores	10	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	31	D	D	D	h	D	D
4521	Department stores (incl leased depts) ##	11	D	N	N	N	D	D
45211	Department stores (incl leased depts) ##	11	D	N	N	N	D	D
4521	Department stores (excl leased depts)	11	D	D	D	g	D	D
45211	Department stores (excl leased depts)	11	D	D	D	g	D	D
452110	Department stores (excl leased depts)	11	D	D	D	g	D	D
4521101	Conventional department stores (excl leased depts)	3	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	5	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	3	55 117	6 064	1 427	460	—	—
4529	Other general merchandise stores	20	D	D	D	f	D	D
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	18	D	D	D	e	D	D
452990	All other general merchandise stores	18	D	D	D	e	D	D
4529901	Variety stores	12	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	5	D	D	D	c	D	D
453	Miscellaneous store retailers	95	D	D	D	f	D	D
4531	Florists	19	8 423	1 885	502	164	6.9	5.0
45311	Florists	19	8 423	1 885	502	164	6.9	5.0
453110	Florists	19	8 423	1 885	502	164	6.9	5.0
4532	Office supplies, stationery, & gift stores	32	30 765	3 543	783	302	5.2	1.2
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	28	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	28	D	D	D	c	D	D
4533	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
45331	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
453310	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
4539	Other miscellaneous store retailers	27	D	D	D	c	D	D
45391	Pet & pet supplies stores	5	D	D	D	b	D	D
453910	Pet & pet supplies stores	5	D	D	D	b	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	16	D	D	D	c	D	D
454	Nonstore retailers	34	229 701	26 020	8 103	1 755	.8	25.7
4541	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
45411	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
454110	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
4542	Vending machine operators	6	D	D	D	b	D	D
45421	Vending machine operators	6	D	D	D	b	D	D
454210	Vending machine operators	6	D	D	D	b	D	D
4543	Direct selling establishments	17	D	D	D	c	D	D
45439	Other direct selling establishments	13	4 360	1 251	280	91	18.4	16.6
454390	Other direct selling establishments	13	4 360	1 251	280	91	18.4	16.6
SALEM, VA (IC)								
44-45	Retail trade	174	452 503	51 795	12 202	3 089	7.6	3.2
441	Motor vehicle & parts dealers	26	136 286	10 891	2 417	401	9.1	.5
4411	Automobile dealers	13	119 037	8 679	1 881	276	10.5	—
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	12	D	D	D	b	D	D
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
4422	Home furnishings stores	8	D	D	D	b	D	D
443	Electronics & appliance stores	11	8 084	1 318	277	55	4.4	29.6
4431	Electronics & appliance stores	11	8 084	1 318	277	55	4.4	29.6
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	2 391	469	69	17	—	100.0
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SALEM, VA (IC)—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	19	D	D	D	c	D	D
4441	Building material & supplies dealers	17	34 636	4 206	899	184	1.8	4.8
44419	Other building material dealers	13	28 055	3 387	730	139	.8	6.0
444190	Other building material dealers	13	28 055	3 387	730	139	.8	6.0
445	Food & beverage stores	16	D	D	D	f	D	D
4451	Grocery stores	14	D	D	D	f	D	D
446	Health & personal care stores	13	D	D	D	c	D	D
4461	Health & personal care stores	13	D	D	D	c	D	D
447	Gasoline stations	16	19 763	1 502	386	113	4.0	19.2
448	Clothing & clothing accessories stores	12	D	D	D	c	D	D
4481	Clothing stores	7	D	D	D	b	D	D
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	9	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	6	D	D	D	b	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4529	Other general merchandise stores	3	D	D	D	e	D	D
453	Miscellaneous store retailers	24	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	8	3 594	447	101	30	26.4	—
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	6	D	D	D	b	D	D
45331	Used merchandise stores	6	D	D	D	b	D	D
453310	Used merchandise stores	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	12	82 072	15 432	3 798	803	13.8	—
4541	Electronic shopping & mail-order houses	4	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	f	D	D
STAUNTON, VA (IC)								
44-45	Retail trade	168	330 513	32 015	7 418	2 213	7.1	1.5
441	Motor vehicle & parts dealers	19	82 344	7 269	1 580	380	11.5	2.6
4413	Automotive parts, accessories, & tire stores	11	D	D	D	c	D	D
442	Furniture & home furnishings stores	9	4 810	754	195	51	17.3	—
4421	Furniture stores	5	3 733	493	123	30	15.1	—
44211	Furniture stores	5	3 733	493	123	30	15.1	—
442110	Furniture stores	5	3 733	493	123	30	15.1	—
443	Electronics & appliance stores	9	3 664	543	124	29	12.1	—
4431	Electronics & appliance stores	9	3 664	543	124	29	12.1	—
44311	Appliance, television, & other electronics stores	6	3 058	385	84	21	3.5	—
444	Building material & garden equipment & supplies dealers	10	28 225	3 856	851	179	.2	.2
4441	Building material & supplies dealers	6	D	D	D	b	D	D
44419	Other building material dealers	4	12 509	1 762	382	78	—	—
444190	Other building material dealers	4	12 509	1 762	382	78	—	—
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	14	53 235	4 944	1 228	385	3.3	—
4451	Grocery stores	8	50 220	4 460	1 109	362	2.6	—
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	17	15 943	2 072	460	128	21.2	2.9
4461	Health & personal care stores	17	15 943	2 072	460	128	21.2	2.9
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	5	2 125	447	91	25	9.2	—
446130	Optical goods stores	5	2 125	447	91	25	9.2	—
447	Gasoline stations	24	26 792	1 464	310	125	8.7	7.0
44711	Gasoline stations with convenience stores	20	22 932	1 192	241	98	10.2	5.1
447110	Gasoline stations with convenience stores	20	22 932	1 192	241	98	10.2	5.1
448	Clothing & clothing accessories stores	26	11 312	1 508	337	129	17.1	1.0
4481	Clothing stores	12	6 361	734	149	60	7.9	1.7
4483	Jewelry, luggage, & leather goods stores	10	2 892	582	146	50	40.5	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
STAUNTON, VA (IC)—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	13	7 517	1 113	177	103	30.2	.6
4511	Sporting goods, hobby, & musical instrument stores ..	6	2 343	322	73	42	14.3	1.8
4512	Book, periodical, & music stores	7	5 174	791	104	61	37.4	—
45121	Book stores & news dealers	6	D	D	D	b	D	D
451211	Book stores	5	D	D	D	b	D	D
4512111	Book stores, general	3	2 308	307	43	39	—	—
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	6	89 375	7 521	1 900	630	—	.1
4529	Other general merchandise stores	5	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	17	3 151	370	79	36	28.9	6.3
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	4	4 145	601	177	38	5.3	—
4543	Direct selling establishments	3	D	D	D	b	D	D
SUFFOLK, VA (IC)								
44-45 Retail trade								
		212	379 979	37 957	8 563	2 697	4.5	4.9
441	Motor vehicle & parts dealers	27	100 418	9 096	1 928	335	3.9	1.6
4411	Automobile dealers	9	D	D	D	c	D	D
44112	Used car dealers	6	D	D	D	b	D	D
441120	Used car dealers	6	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	16	10 536	2 049	476	119	25.2	9.3
44131	Automotive parts & accessories stores	11	6 115	1 118	300	83	27.0	16.0
441310	Automotive parts & accessories stores	11	6 115	1 118	300	83	27.0	16.0
442	Furniture & home furnishings stores	10	5 362	1 194	290	68	25.7	5.7
4421	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
44211	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
442110	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
443	Electronics & appliance stores	6	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	43 696	5 417	1 257	306	2.9	8.6
4441	Building material & supplies dealers	13	36 538	3 611	883	198	3.0	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	8	15 932	1 747	394	65	2.1	—
444190	Other building material dealers	8	15 932	1 747	394	65	2.1	—
4442	Lawn & garden equipment & supplies stores	6	7 158	1 806	374	108	2.7	52.5
44422	Nursery & garden centers	5	D	D	D	c	D	D
444220	Nursery & garden centers	5	D	D	D	c	D	D
445	Food & beverage stores	28	72 821	6 212	1 522	535	2.9	1.8
4451	Grocery stores	21	69 422	5 830	1 429	504	2.7	1.4
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	15	12 914	1 579	479	154	18.9	2.6
4461	Health & personal care stores	15	12 914	1 579	479	154	18.9	2.6
447	Gasoline stations	40	52 298	2 986	739	320	2.6	12.4
4471	Gasoline stations	40	52 298	2 986	739	320	2.6	12.4
44711	Gasoline stations with convenience stores	28	38 224	2 347	586	250	3.2	14.4
447110	Gasoline stations with convenience stores	28	38 224	2 347	586	250	3.2	14.4
448	Clothing & clothing accessories stores	15	D	D	D	b	D	D
4481	Clothing stores	11	4 309	547	134	64	33.3	15.9
451	Sporting goods, hobby, book, & music stores	11	2 906	611	128	66	8.5	16.9
4511	Sporting goods, hobby, & musical instrument stores ..	9	D	D	D	b	D	D
452	General merchandise stores	8	D	D	D	f	D	D
45299	All other general merchandise stores	7	6 083	563	127	66	3.7	—
452990	All other general merchandise stores	7	6 083	563	127	66	3.7	—
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	21	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	6	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	5	4 251	496	111	69	9.5	16.0
453220	Gift, novelty, & souvenir stores	5	4 251	496	111	69	9.5	16.0
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SUFFOLK, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	12	24 842	3 511	788	130	2.9	10.6
4542	Vending machine operators	2	D	D	D	b	D	D
45421	Vending machine operators	2	D	D	D	b	D	D
454210	Vending machine operators	2	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	6	14 618	1 772	422	64	2.2	18.0
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
45439	Other direct selling establishments	2	D	D	D	b	D	D
454390	Other direct selling establishments	2	D	D	D	b	D	D
VIRGINIA BEACH, VA (IC)								
44-45	Retail trade	1 621	3 342 718	337 224	78 546	21 987	5.0	4.2
441	Motor vehicle & parts dealers	139	670 234	63 670	15 247	2 299	3.6	2.0
4411	Automobile dealers	51	594 139	49 550	12 008	1 574	3.0	1.9
44111	New car dealers	20	530 831	43 428	10 581	1 356	2.1	—
441110	New car dealers	20	530 831	43 428	10 581	1 356	2.1	—
44112	Used car dealers	31	63 308	6 122	1 427	218	10.6	18.0
441120	Used car dealers	31	63 308	6 122	1 427	218	10.6	18.0
4412	Other motor vehicle dealers	16	21 429	3 077	634	133	11.8	—
44122	Motorcycle, boat, & other motor vehicle dealers	15	D	D	D	c	D	D
441221	Motorcycle dealers	4	D	D	D	b	D	D
441222	Boat dealers	9	13 415	1 609	323	75	14.8	—
441229	All other motor vehicle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	72	54 666	11 043	2 605	592	6.3	4.1
44131	Automotive parts & accessories stores	58	43 003	8 090	1 907	479	7.3	2.0
441310	Automotive parts & accessories stores	58	43 003	8 090	1 907	479	7.3	2.0
44132	Tire dealers	14	11 663	2 953	698	113	2.6	12.2
441320	Tire dealers	14	11 663	2 953	698	113	2.6	12.2
442	Furniture & home furnishings stores	106	143 061	23 262	5 670	1 139	10.4	6.4
4421	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
44211	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
442110	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
4422	Home furnishings stores	53	45 821	6 446	1 625	371	15.6	8.7
44221	Floor covering stores	21	19 474	3 104	761	129	16.3	10.1
442210	Floor covering stores	21	19 474	3 104	761	129	16.3	10.1
44229	Other home furnishings stores	32	26 347	3 342	864	242	15.1	7.6
442291	Window treatment stores	5	1 901	298	94	27	43.6	40.6
442299	All other home furnishings stores	27	24 446	3 044	770	215	12.9	5.0
443	Electronics & appliance stores	74	90 483	10 023	2 697	579	10.9	9.1
4431	Electronics & appliance stores	74	90 483	10 023	2 697	579	10.9	9.1
44311	Appliance, television, & other electronics stores	37	39 244	3 879	1 069	287	6.9	4.2
443112	Radio, television, & other electronics stores	28	35 956	3 400	952	257	3.6	3.9
44312	Computer & software stores	31	48 161	5 591	1 506	260	15.0	13.7
443120	Computer & software stores	31	48 161	5 591	1 506	260	15.0	13.7
44313	Camera & photographic supplies stores	6	3 078	553	122	32	—	—
443130	Camera & photographic supplies stores	6	3 078	553	122	32	—	—
444	Building material & garden equipment & supplies dealers	83	206 110	24 067	5 331	1 328	5.6	1.5
4441	Building material & supplies dealers	68	192 515	21 152	4 804	1 171	5.6	1.6
44411	Home centers	5	85 381	7 195	1 816	573	—	—
444110	Home centers	5	85 381	7 195	1 816	573	—	—
44412	Paint & wallpaper stores	9	9 785	985	228	50	2.1	12.2
444120	Paint & wallpaper stores	9	9 785	985	228	50	2.1	12.2
44413	Hardware stores	17	19 660	2 365	539	198	4.1	1.0
444130	Hardware stores	17	19 660	2 365	539	198	4.1	1.0
44419	Other building material dealers	37	77 689	10 607	2 221	350	12.6	2.3
444190	Other building material dealers	37	77 689	10 607	2 221	350	12.6	2.3
4442	Lawn & garden equipment & supplies stores	15	13 595	2 915	527	157	5.5	.2
44422	Nursery & garden centers	11	10 779	2 360	399	124	4.6	.3
444220	Nursery & garden centers	11	10 779	2 360	399	124	4.6	.3
445	Food & beverage stores	176	581 090	50 739	12 464	4 365	1.1	1.6
4451	Grocery stores	130	549 277	47 245	11 738	4 117	.6	1.5
44511	Supermarkets & other grocery (except convenience) stores	62	496 381	42 182	10 202	3 546	.3	1.1
445110	Supermarkets & other grocery (except convenience) stores	62	496 381	42 182	10 202	3 546	.3	1.1
44512	Convenience stores	68	52 896	5 063	1 536	571	3.9	5.1
445120	Convenience stores	68	52 896	5 063	1 536	571	3.9	5.1
4452	Specialty food stores	36	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	10	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	10	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	10	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA BEACH, VA (IC)—Con.								
44-45 Retail trade—Con.								
446	Health & personal care stores	118	125 386	16 746	4 471	1 312	8.0	8.0
4461	Health & personal care stores	118	125 386	16 746	4 471	1 312	8.0	8.0
44611	Pharmacies & drug stores	54	93 610	10 656	3 248	973	5.3	5.6
446110	Pharmacies & drug stores	54	93 610	10 656	3 248	973	5.3	5.6
4461101	Pharmacies & drug stores	50	D	D	D	f	D	D
4461102	Proprietary stores	4	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	16	6 927	796	175	74	5.7	8.4
446120	Cosmetics, beauty supplies, & perfume stores	16	6 927	796	175	74	5.7	8.4
44613	Optical goods stores	22	9 917	2 446	455	108	13.1	3.7
446130	Optical goods stores	22	9 917	2 446	455	108	13.1	3.7
44619	Other health & personal care stores	26	14 932	2 848	593	157	22.3	25.7
446191	Food (health) supplement stores	15	6 549	1 417	281	96	45.9	17.8
446199	All other health & personal care stores	11	8 383	1 431	312	61	3.9	31.8
447	Gasoline stations	148	284 269	16 808	4 230	1 352	11.3	8.2
4471	Gasoline stations	148	284 269	16 808	4 230	1 352	11.3	8.2
44711	Gasoline stations with convenience stores	88	167 958	8 725	2 299	809	7.1	8.3
447110	Gasoline stations with convenience stores	88	167 958	8 725	2 299	809	7.1	8.3
44719	Other gasoline stations	60	116 311	8 083	1 931	543	17.3	8.1
447190	Other gasoline stations	60	116 311	8 083	1 931	543	17.3	8.1
448	Clothing & clothing accessories stores	301	233 969	28 256	6 343	2 319	6.9	7.2
4481	Clothing stores	180	157 945	17 905	4 029	1 559	6.5	3.3
44811	Men's clothing stores	27	25 150	3 033	601	205	4.6	10.7
448110	Men's clothing stores	27	25 150	3 033	601	205	4.6	10.7
44812	Women's clothing stores	74	41 058	5 294	1 160	473	13.4	3.4
448120	Women's clothing stores	74	41 058	5 294	1 160	473	13.4	3.4
44813	Children's & infants' clothing stores	9	12 981	1 126	331	105	3.2	—
448130	Children's & infants' clothing stores	9	12 981	1 126	331	105	3.2	—
44814	Family clothing stores	36	66 014	6 581	1 468	621	3.3	1.3
448140	Family clothing stores	36	66 014	6 581	1 468	621	3.3	1.3
44815	Clothing accessories stores	13	2 055	355	81	53	5.8	9.1
448150	Clothing accessories stores	13	2 055	355	81	53	5.8	9.1
44819	Other clothing stores	21	10 687	1 516	388	102	7.7	.7
448190	Other clothing stores	21	10 687	1 516	388	102	7.7	.7
4482	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
44821	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
448210	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
4482101	Men's shoe stores	5	D	D	D	a	D	D
4482102	Women's shoe stores	11	6 810	686	174	77	2.2	18.8
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	37	20 483	2 435	569	203	9.5	4.2
4482105	Athletic footwear stores	9	9 737	1 170	248	125	—	.7
4483	Jewelry, luggage, & leather goods stores	58	37 010	5 723	1 247	335	10.1	25.7
44831	Jewelry stores	57	D	D	D	e	D	D
448310	Jewelry stores	57	D	D	D	e	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	134	117 588	13 864	3 531	1 232	8.9	5.7
4511	Sporting goods, hobby, & musical instrument stores	93	82 728	10 426	2 701	808	11.3	5.5
45111	Sporting goods stores	42	38 108	4 830	1 259	417	16.0	2.3
451110	Sporting goods stores	42	38 108	4 830	1 259	417	16.0	2.3
4511101	General-line sporting goods stores	14	16 265	1 842	472	158	11.0	5.3
4511102	Specialty-line sporting goods stores	28	21 843	2 988	787	259	19.7	—
45112	Hobby, toy, & game stores	25	28 426	3 023	701	258	6.4	5.4
451120	Hobby, toy, & game stores	25	28 426	3 023	701	258	6.4	5.4
45113	Sewing, needlework, & piece goods stores	16	5 641	708	183	57	5.5	16.2
451130	Sewing, needlework, & piece goods stores	16	5 641	708	183	57	5.5	16.2
45114	Musical instrument & supplies stores	10	10 553	1 865	558	76	11.1	11.8
451140	Musical instrument & supplies stores	10	10 553	1 865	558	76	11.1	11.8
4512	Book, periodical, & music stores	41	34 860	3 438	830	424	3.1	6.2
45121	Book stores & news dealers	24	22 349	2 292	554	315	2.3	3.8
451211	Book stores	22	D	D	D	e	D	D
4512111	Book stores, general	12	14 631	1 409	357	129	1.4	2.4
4512112	Specialty book stores	8	D	D	D	c	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	17	12 511	1 146	276	109	4.4	10.4
451220	Prerecorded tape, compact disc, & record stores	17	12 511	1 146	276	109	4.4	10.4

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA BEACH, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	52	456 214	42 222	9 430	3 377	.1	6.5
4521	Department stores (incl leased depts) ##	18	303 307	N	N	N	—	9.8
45211	Department stores (incl leased depts) ##	18	303 307	N	N	N	—	9.8
4521	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
45211	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
452110	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
4521101	Conventional department stores (excl leased depts)	4	64 712	6 700	1 592	625	—	28.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	11	143 889	12 664	3 331	1 157	—	7.7
4521103	National chain department stores (excl leased depts)	3	88 810	9 031	2 145	667	—	—
4529	Other general merchandise stores	34	158 803	13 827	2 362	928	.3	.1
45291	Warehouse clubs & superstores	3	134 394	10 684	1 515	622	—	—
452910	Warehouse clubs & superstores	3	134 394	10 684	1 515	622	—	—
45299	All other general merchandise stores	31	24 409	3 143	847	306	2.0	.3
452990	All other general merchandise stores	31	24 409	3 143	847	306	2.0	.3
4529901	Variety stores	27	20 814	2 418	508	237	.6	.2
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	223	102 290	14 676	3 262	1 395	18.9	9.9
4531	Florists	31	8 657	1 495	374	191	30.3	12.7
45311	Florists	31	8 657	1 495	374	191	30.3	12.7
453110	Florists	31	8 657	1 495	374	191	30.3	12.7
4532	Office supplies, stationery, & gift stores	105	D	D	D	f	D	D
45321	Office supplies & stationery stores	9	D	D	D	c	D	D
453210	Office supplies & stationery stores	9	D	D	D	c	D	D
4532101	Stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	7	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	96	32 476	4 524	815	450	33.1	13.6
453220	Gift, novelty, & souvenir stores	96	32 476	4 524	815	450	33.1	13.6
4533	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
45331	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
453310	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
4539	Other miscellaneous store retailers	63	D	D	D	e	D	D
45391	Pet & pet supplies stores	17	12 466	1 716	462	202	5.6	.3
453910	Pet & pet supplies stores	17	12 466	1 716	462	202	5.6	.3
45392	Art dealers	9	1 501	261	51	32	52.0	7.2
453920	Art dealers	9	1 501	261	51	32	52.0	7.2
45399	All other miscellaneous store retailers	36	D	D	D	c	D	D
454	Nonstore retailers	67	332 024	32 891	5 870	1 290	4.0	.2
4541	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
45411	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
454110	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
4543	Direct selling establishments	35	41 352	5 985	1 523	360	16.2	1.0
454311	Heating oil dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	30	36 774	5 173	1 319	318	18.2	.6
454390	Other direct selling establishments	30	36 774	5 173	1 319	318	18.2	.6
WAYNESBORO, VA (IC)								
44-45	Retail trade	115	216 634	22 159	5 252	1 512	6.0	1.4
441	Motor vehicle & parts dealers	17	56 367	5 150	1 302	204	1.8	.6
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	12	9 200	1 652	368	94	17.4	—
4421	Furniture stores	6	6 258	1 122	255	63	22.0	—
44211	Furniture stores	6	6 258	1 122	255	63	22.0	—
442110	Furniture stores	6	6 258	1 122	255	63	22.0	—
4422	Home furnishings stores	6	2 942	530	113	31	7.8	—
443	Electronics & appliance stores	5	3 316	489	112	24	46.0	—
4431	Electronics & appliance stores	5	3 316	489	112	24	46.0	—
44311	Appliance, television, & other electronics stores	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	12	12 170	1 730	407	107	—	—
4441	Building material & supplies dealers	10	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	6	D	D	D	e	D	D
4451	Grocery stores	5	D	D	D	e	D	D
446	Health & personal care stores	11	13 528	1 528	373	97	36.3	1.4
4461	Health & personal care stores	11	13 528	1 528	373	97	36.3	1.4
447	Gasoline stations	16	24 146	1 350	312	132	6.9	7.1
44711	Gasoline stations with convenience stores	13	23 077	1 194	273	121	7.2	7.4
447110	Gasoline stations with convenience stores	13	23 077	1 194	273	121	7.2	7.4

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WAYNESBORO, VA (IC)—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	14	9 740	1 320	293	113	4.8	.6
4481	Clothing stores	9	8 060	736	158	83	—	.8
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	4	2 544	388	81	21	—	13.8
4511	Sporting goods, hobby, & musical instrument stores ..	4	2 544	388	81	21	—	13.8
452	General merchandise stores	5	25 158	2 092	486	286	—	—
453	Miscellaneous store retailers	11	D	D	D	b	D	D
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
WILLIAMSBURG, VA (IC)								
44-45	Retail trade	163	330 198	33 682	7 503	2 262	3.8	11.6
441	Motor vehicle & parts dealers	10	88 732	5 830	1 452	185	.7	1.0
4411	Automobile dealers	5	D	D	D	c	D	D
442	Furniture & home furnishings stores	13	49 057	6 012	1 237	327	4.2	1.5
4421	Furniture stores	1	D	D	D	a	D	D
44211	Furniture stores	1	D	D	D	a	D	D
442110	Furniture stores	1	D	D	D	a	D	D
4422	Home furnishings stores	12	D	D	D	e	D	D
44229	Other home furnishings stores	9	44 167	5 449	1 117	301	1.3	1.7
442299	All other home furnishings stores	9	44 167	5 449	1 117	301	1.3	1.7
443	Electronics & appliance stores	6	3 662	453	95	28	45.0	—
4431	Electronics & appliance stores	6	3 662	453	95	28	45.0	—
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	4	6 889	763	159	24	—	—
445	Food & beverage stores	15	55 463	5 186	1 268	545	3.6	16.2
4452	Specialty food stores	5	D	D	D	b	D	D
446	Health & personal care stores	10	11 956	1 763	367	120	2.8	2.1
4461	Health & personal care stores	10	11 956	1 763	367	120	2.8	2.1
447	Gasoline stations	20	19 769	1 307	401	115	4.0	15.7
448	Clothing & clothing accessories stores	25	51 587	5 824	1 149	377	3.4	42.2
4481	Clothing stores	18	41 241	4 770	916	299	.6	48.1
44811	Men's clothing stores	2	D	D	D	b	D	D
448110	Men's clothing stores	2	D	D	D	b	D	D
44812	Women's clothing stores	9	13 304	1 984	444	140	—	3.2
448120	Women's clothing stores	9	13 304	1 984	444	140	—	3.2
44814	Family clothing stores	1	D	D	D	b	D	D
448140	Family clothing stores	1	D	D	D	b	D	D
44815	Clothing accessories stores	3	D	D	D	a	D	D
448150	Clothing accessories stores	3	D	D	D	a	D	D
4482101	Men's shoe stores	1	D	D	D	b	D	D
4482105	Athletic footwear stores	1	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	4	3 597	519	107	29	43.0	—
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	15	12 638	1 541	381	124	8.6	9.2
4511	Sporting goods, hobby, & musical instrument stores ..	9	3 258	582	158	45	19.4	8.6
4512	Book, periodical, & music stores	6	9 380	959	223	79	4.8	9.5
45121	Book stores & news dealers	3	6 943	660	153	53	—	12.8
451211	Book stores	3	6 943	660	153	53	—	12.8
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ..	3	2 437	299	70	26	D	—
451220	Prerecorded tape, compact disc, & record stores ..	3	2 437	299	70	26	D	—
452	General merchandise stores	2	D	D	D	b	D	D

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WILLIAMSBURG, VA (IC)—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	34	D	D	D	e	D	D
4532	Office supplies, stationery, & gift stores	19	D	D	D	c	D	D
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	17	9 193	1 618	332	176	5.1	9.5
453220	Gift, novelty, & souvenir stores	17	9 193	1 618	332	176	5.1	9.5
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	7	2 468	760	166	36	29.5	—
WINCHESTER, VA (IC)								
44-45	Retail trade	283	571 299	58 698	13 684	3 667	7.8	2.3
441	Motor vehicle & parts dealers	39	153 419	13 402	3 217	516	12.8	4.8
4411	Automobile dealers	19	127 966	8 813	2 156	330	13.0	4.4
44112	Used car dealers	11	21 335	600	145	33	27.2	.1
441120	Used car dealers	11	21 335	600	145	33	27.2	.1
4413	Automotive parts, accessories, & tire stores	18	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	15 438	2 703	605	117	—	9.6
441310	Automotive parts & accessories stores	11	15 438	2 703	605	117	—	9.6
44132	Tire dealers	7	D	D	D	b	D	D
441320	Tire dealers	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	20	21 417	3 460	670	177	5.3	2.1
4421	Furniture stores	10	13 197	2 123	404	112	6.7	.7
44211	Furniture stores	10	13 197	2 123	404	112	6.7	.7
442110	Furniture stores	10	13 197	2 123	404	112	6.7	.7
4422	Home furnishings stores	10	8 220	1 337	266	65	2.9	4.3
44221	Floor covering stores	7	6 424	1 106	216	43	3.7	5.5
442210	Floor covering stores	7	6 424	1 106	216	43	3.7	5.5
44229	Other home furnishings stores	3	1 796	231	50	22	—	—
443	Electronics & appliance stores	17	18 053	1 840	429	116	9.4	—
4431	Electronics & appliance stores	17	18 053	1 840	429	116	9.4	—
44311	Appliance, television, & other electronics stores	11	15 208	1 382	342	88	6.5	—
443111	Household appliance stores	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
44312	Computer & software stores	4	D	D	D	a	D	D
443120	Computer & software stores	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	17	32 102	4 315	942	180	9.5	.2
4441	Building material & supplies dealers	13	D	D	D	c	D	D
44413	Hardware stores	2	D	D	D	b	D	D
444130	Hardware stores	2	D	D	D	b	D	D
44419	Other building material dealers	8	16 924	2 081	559	94	15.2	—
444190	Other building material dealers	8	16 924	2 081	559	94	15.2	—
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	18	80 925	7 732	2 001	611	.8	.7
4451	Grocery stores	12	77 467	7 408	1 931	583	.5	.7
44511	Supermarkets & other grocery (except convenience) stores	8	76 188	7 291	1 894	569	—	.5
445110	Supermarkets & other grocery (except convenience) stores	8	76 188	7 291	1 894	569	—	.5
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	24	23 971	3 060	707	184	27.7	4.1
4461	Health & personal care stores	24	23 971	3 060	707	184	27.7	4.1
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	6	2 527	775	153	32	28.5	—
446130	Optical goods stores	6	2 527	775	153	32	28.5	—
446191	Food (health) supplement stores	3	859	95	23	8	59.3	40.7
447	Gasoline stations	15	19 960	1 322	358	105	7.2	—
448	Clothing & clothing accessories stores	45	26 943	3 905	914	317	12.7	.6
4481	Clothing stores	30	16 737	2 229	479	219	18.3	.9
44811	Men's clothing stores	4	3 123	307	72	34	2.9	—
448110	Men's clothing stores	4	3 123	307	72	34	2.9	—
44813	Children's & infants' clothing stores	5	1 176	163	36	21	—	—
448130	Children's & infants' clothing stores	5	1 176	163	36	21	—	—
44819	Other clothing stores	3	D	D	D	a	D	D
448190	Other clothing stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	8	5 147	793	175	48	6.7	—

See footnotes at end of table.

Table 3. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WINCHESTER, VA (IC)—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	23	19 382	2 184	407	137	10.9	—
4511	Sporting goods, hobby, & musical instrument stores . .	15	13 739	1 644	291	91	12.6	—
4511101	General-line sporting goods stores	5	3 367	651	72	17	50.5	—
45112	Hobby, toy, & game stores	2	D	D	D	b	D	D
451120	Hobby, toy, & game stores	2	D	D	D	b	D	D
45114	Musical instrument & supplies stores	2	D	D	D	a	D	D
451140	Musical instrument & supplies stores	2	D	D	D	a	D	D
4512	Book, periodical, & music stores	8	5 643	540	116	46	6.9	—
45121	Book stores & news dealers	4	2 791	265	49	23	—	—
4512111	Book stores, general	4	2 791	265	49	23	—	—
45122	Prerecorded tape, compact disc, & record stores . . .	4	2 852	275	67	23	13.7	—
451220	Prerecorded tape, compact disc, & record stores . .	4	2 852	275	67	23	13.7	—
452	General merchandise stores	12	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	7	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	f	D	D
452910	Warehouse clubs & superstores	1	D	D	D	f	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	43	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	15	D	D	D	b	D	D
45321	Office supplies & stationery stores	3	D	D	D	a	D	D
453210	Office supplies & stationery stores	3	D	D	D	a	D	D
4532102	Office supplies stores	3	D	D	D	a	D	D
4533	Used merchandise stores	8	D	D	D	b	D	D
45331	Used merchandise stores	8	D	D	D	b	D	D
453310	Used merchandise stores	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45399	All other miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	10	8 459	1 475	363	82	30.0	—
4543	Direct selling establishments	6	D	D	D	b	D	D
45439	Other direct selling establishments	5	D	D	D	b	D	D
454390	Other direct selling establishments	5	D	D	D	b	D	D

Data for this line not included in broader kind-of-business totals.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 4. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ABINGDON, VA								
44-45	Retail trade	147	249 178	26 588	5 100	1 561	12.3	5.5
441	Motor vehicle & parts dealers	19	62 250	8 987	1 006	199	28.8	3.6
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
441222	Boat dealers	1	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
44132	Tire dealers	3	D	D	D	a	D	D
441320	Tire dealers	3	D	D	D	a	D	D
442	Furniture & home furnishings stores	10	10 545	1 525	370	91	8.1	3.1
4421	Furniture stores	6	D	D	D	b	D	D
44211	Furniture stores	6	D	D	D	b	D	D
442110	Furniture stores	6	D	D	D	b	D	D
4422	Home furnishings stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	8	1 460	155	46	19	—	55.3
4431	Electronics & appliance stores	8	1 460	155	46	19	—	55.3
444	Building material & garden equipment & supplies dealers	13	39 035	3 015	674	159	21.3	—
4441	Building material & supplies dealers	8	15 097	1 383	319	76	—	—
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	5	23 938	1 632	355	83	34.7	—
44421	Outdoor power equipment stores	1	D	D	D	b	D	D
444210	Outdoor power equipment stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	13	48 047	4 266	1 058	397	—	1.9
4451	Grocery stores	9	45 715	4 145	1 025	381	—	2.0
44511	Supermarkets & other grocery (except convenience) stores	9	45 715	4 145	1 025	381	—	2.0
445110	Supermarkets & other grocery (except convenience) stores	9	45 715	4 145	1 025	381	—	2.0
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	10	D	D	D	b	D	D
4461	Health & personal care stores	10	D	D	D	b	D	D
447	Gasoline stations	16	18 727	1 310	275	139	4.8	47.2
4471	Gasoline stations	16	18 727	1 310	275	139	4.8	47.2
44711	Gasoline stations with convenience stores	12	16 826	1 147	239	122	2.5	52.6
447110	Gasoline stations with convenience stores	12	16 826	1 147	239	122	2.5	52.6
448	Clothing & clothing accessories stores	15	6 875	1 192	249	71	7.7	6.8
4482104	Family shoe stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	8	2 120	273	86	27	26.8	—
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	7	D	D	D	c	D	D
45299	All other general merchandise stores	6	D	D	D	c	D	D
452990	All other general merchandise stores	6	D	D	D	c	D	D
4529901	Variety stores	3	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45392	Art dealers	3	287	61	11	9	—	12.5
453920	Art dealers	3	287	61	11	9	—	12.5
45393	Manufactured (mobile) home dealers	1	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	1	D	D	D	b	D	D
454	Nonstore retailers	11	12 045	1 279	253	54	—	—
4543	Direct selling establishments	7	D	D	D	b	D	D
45431	Fuel dealers	5	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALEXANDRIA, VA (IC)								
44-45	Retail trade	593	1 507 569	159 960	36 871	7 746	6.4	3.0
441	Motor vehicle & parts dealers	42	448 855	43 239	9 940	1 207	6.2	1.2
4411	Automobile dealers	16	412 124	34 921	7 903	843	6.4	.1
44111	New car dealers	13	411 163	34 820	7 884	838	6.2	.1
441110	New car dealers	13	411 163	34 820	7 884	838	6.2	.1
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	23	D	D	D	e	D	D
44131	Automotive parts & accessories stores	15	17 966	5 356	1 323	233	6.9	6.9
441310	Automotive parts & accessories stores	15	17 966	5 356	1 323	233	6.9	6.9
44132	Tire dealers	8	D	D	D	b	D	D
441320	Tire dealers	8	D	D	D	b	D	D
442	Furniture & home furnishings stores	67	97 944	14 332	3 244	633	7.7	4.1
4421	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
44211	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
442110	Furniture stores	25	55 023	6 918	1 491	277	3.0	1.9
4422	Home furnishings stores	42	42 921	7 414	1 753	356	13.7	6.8
44221	Floor covering stores	13	22 969	4 691	1 105	122	13.7	7.1
442210	Floor covering stores	13	22 969	4 691	1 105	122	13.7	7.1
44229	Other home furnishings stores	29	19 952	2 723	648	234	13.7	6.5
442299	All other home furnishings stores	27	D	D	D	c	D	D
443	Electronics & appliance stores	28	74 301	4 479	1 119	332	13.4	3.7
4431	Electronics & appliance stores	28	74 301	4 479	1 119	332	13.4	3.7
44311	Appliance, television, & other electronics stores	12	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	10	D	D	D	b	D	D
44312	Computer & software stores	13	61 202	3 030	773	253	4.2	3.9
443120	Computer & software stores	13	61 202	3 030	773	253	4.2	3.9
44313	Camera & photographic supplies stores	3	D	D	D	b	D	D
443130	Camera & photographic supplies stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	25	154 382	15 607	3 661	591	2.0	.1
4441	Building material & supplies dealers	24	D	D	D	f	D	D
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
44412	Paint & wallpaper stores	5	D	D	D	a	D	D
444120	Paint & wallpaper stores	5	D	D	D	a	D	D
44419	Other building material dealers	12	91 091	9 812	2 414	288	1.1	—
444190	Other building material dealers	12	91 091	9 812	2 414	288	1.1	—
445	Food & beverage stores	63	193 479	23 931	5 551	1 130	2.8	6.2
4451	Grocery stores	49	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	35	170 273	21 368	4 778	923	2.5	7.0
445110	Supermarkets & other grocery (except convenience) stores	35	170 273	21 368	4 778	923	2.5	7.0
44512	Convenience stores	14	D	D	D	c	D	D
445120	Convenience stores	14	D	D	D	c	D	D
4452	Specialty food stores	10	3 398	732	160	35	10.5	—
446	Health & personal care stores	51	83 694	9 392	2 060	561	3.6	2.6
4461	Health & personal care stores	51	83 694	9 392	2 060	561	3.6	2.6
44611	Pharmacies & drug stores	22	D	D	D	e	D	D
446110	Pharmacies & drug stores	22	D	D	D	e	D	D
4461101	Pharmacies & drug stores	20	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	6	4 850	554	134	42	4.4	3.7
446120	Cosmetics, beauty supplies, & perfume stores	6	4 850	554	134	42	4.4	3.7
44613	Optical goods stores	15	14 846	1 981	415	80	6.5	2.1
446130	Optical goods stores	15	14 846	1 981	415	80	6.5	2.1
44619	Other health & personal care stores	8	D	D	D	b	D	D
446191	Food (health) supplement stores	4	D	D	D	b	D	D
447	Gasoline stations	37	75 864	6 590	1 585	315	22.2	2.2
4471	Gasoline stations	37	75 864	6 590	1 585	315	22.2	2.2
44711	Gasoline stations with convenience stores	11	24 202	1 429	330	76	1.3	—
447110	Gasoline stations with convenience stores	11	24 202	1 429	330	76	1.3	—
44719	Other gasoline stations	26	51 662	5 161	1 255	239	32.0	3.2
447190	Other gasoline stations	26	51 662	5 161	1 255	239	32.0	3.2

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALEXANDRIA, VA (IC)—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	101	78 075	10 453	2 423	796	13.1	6.5
4481	Clothing stores	62	54 070	6 581	1 508	570	10.9	7.5
44812	Women's clothing stores	31	17 950	2 666	632	235	29.4	9.1
448120	Women's clothing stores	31	17 950	2 666	632	235	29.4	9.1
44813	Children's & infants' clothing stores	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores	2	D	D	D	a	D	D
44814	Family clothing stores	11	27 041	2 445	541	207	—	—
448140	Family clothing stores	11	27 041	2 445	541	207	—	—
44815	Clothing accessories stores	7	D	D	D	a	D	D
448150	Clothing accessories stores	7	D	D	D	a	D	D
44819	Other clothing stores	5	5 276	849	185	75	—	36.2
448190	Other clothing stores	5	5 276	849	185	75	—	36.2
4482	Shoe stores	15	7 859	983	229	79	5.3	1.8
44821	Shoe stores	15	7 859	983	229	79	5.3	1.8
448210	Shoe stores	15	7 859	983	229	79	5.3	1.8
4482101	Men's shoe stores	4	D	D	D	a	D	D
4482102	Women's shoe stores	3	1 741	241	49	24	—	—
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	24	16 146	2 889	686	147	24.3	5.8
44831	Jewelry stores	22	D	D	D	c	D	D
448310	Jewelry stores	22	D	D	D	c	D	D
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	48	35 150	4 352	953	336	6.0	17.4
4511	Sporting goods, hobby, & musical instrument stores ..	24	10 390	1 813	424	142	5.1	22.3
45111	Sporting goods stores	12	5 624	964	241	65	2.0	34.7
451110	Sporting goods stores	12	5 624	964	241	65	2.0	34.7
45112	Hobby, toy, & game stores	8	3 577	600	122	60	9.7	9.2
451120	Hobby, toy, & game stores	8	3 577	600	122	60	9.7	9.2
4512	Book, periodical, & music stores	24	24 760	2 539	529	194	6.3	15.3
45121	Book stores & news dealers	17	15 927	1 679	314	119	6.4	10.9
451211	Book stores	15	D	D	D	c	D	D
4512111	Book stores, general	9	11 523	1 196	200	79	3.5	15.0
4512112	Specialty book stores	3	D	D	D	a	D	D
4512113	College book stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	7	8 833	860	215	75	6.1	23.2
451220	Prerecorded tape, compact disc, & record stores .	7	8 833	860	215	75	6.1	23.2
452	General merchandise stores	9	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	3	137 740	N	N	N	—	—
45211	Department stores (incl leased depts) ##	3	137 740	N	N	N	—	—
4521	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
45211	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
452110	Department stores (excl leased depts)	3	136 007	14 813	3 548	1 145	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	c	D	D
453	Miscellaneous store retailers	102	D	D	D	e	D	D
4531	Florists	16	5 320	1 420	337	80	29.5	9.9
45311	Florists	16	5 320	1 420	337	80	29.5	9.9
453110	Florists	16	5 320	1 420	337	80	29.5	9.9
4532	Office supplies, stationery, & gift stores	35	D	D	D	c	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	33	10 128	1 908	410	169	10.8	9.2
453220	Gift, novelty, & souvenir stores	33	10 128	1 908	410	169	10.8	9.2
4533	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
45331	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
453310	Used merchandise stores	24	6 568	937	209	80	29.5	11.7
4539	Other miscellaneous store retailers	27	D	D	D	b	D	D
45391	Pet & pet supplies stores	5	D	D	D	b	D	D
453910	Pet & pet supplies stores	5	D	D	D	b	D	D
45392	Art dealers	13	3 042	330	67	27	55.9	14.3
453920	Art dealers	13	3 042	330	67	27	55.9	14.3
45399	All other miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	20	50 465	4 670	1 004	143	3.1	5.6
4541	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	5	D	D	D	b	D	D
4543	Direct selling establishments	13	D	D	D	c	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	11	D	D	D	b	D	D
454390	Other direct selling establishments	11	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ALTAVISTA, VA								
44-45	Retail trade	49	100 052	8 717	1 961	573	2.9	3.1
441	Motor vehicle & parts dealers	13	49 211	3 724	773	144	2.3	—
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	4 081	575	130	34	—	—
445	Food & beverage stores	8	24 152	2 148	521	191	2.7	12.3
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	8	4 770	365	85	33	7.0	2.1
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
ASHLAND, VA								
44-45	Retail trade	91	257 868	23 160	5 231	1 253	7.5	3.0
441	Motor vehicle & parts dealers	12	111 967	8 357	1 647	244	10.7	2.6
4411	Automobile dealers	6	D	D	D	c	D	D
44112	Used car dealers	3	D	D	D	a	D	D
441120	Used car dealers	3	D	D	D	a	D	D
4412	Other motor vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	b	D	D
441222	Boat dealers	1	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	5	D	D	D	b	D	D
44131	Automotive parts & accessories stores	5	D	D	D	b	D	D
441310	Automotive parts & accessories stores	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
4421	Furniture stores	1	D	D	D	a	D	D
44211	Furniture stores	1	D	D	D	a	D	D
442110	Furniture stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	4	1 686	247	45	9	41.2	—
4431	Electronics & appliance stores	4	1 686	247	45	9	41.2	—
444	Building material & garden equipment & supplies dealers	10	9 685	1 342	251	58	13.5	13.0
4442	Lawn & garden equipment & supplies stores	4	3 085	259	69	17	13.4	5.8
44422	Nursery & garden centers	4	3 085	259	69	17	13.4	5.8
444220	Nursery & garden centers	4	3 085	259	69	17	13.4	5.8
445	Food & beverage stores	12	49 490	4 317	1 112	365	2.4	.9
4451	Grocery stores	8	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	5	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	5	D	D	D	e	D	D
446	Health & personal care stores	6	16 902	1 819	402	96	11.3	—
4461	Health & personal care stores	6	16 902	1 819	402	96	11.3	—
44619	Other health & personal care stores	1	D	D	D	b	D	D
446199	All other health & personal care stores	1	D	D	D	b	D	D
447	Gasoline stations	14	33 657	2 524	586	184	4.0	—
4471	Gasoline stations	14	33 657	2 524	586	184	4.0	—
44711	Gasoline stations with convenience stores	7	19 452	966	220	63	—	—
447110	Gasoline stations with convenience stores	7	19 452	966	220	63	—	—
44719	Other gasoline stations	7	14 205	1 558	366	121	9.5	—
447190	Other gasoline stations	7	14 205	1 558	366	121	9.5	—
448	Clothing & clothing accessories stores	9	5 248	662	133	68	4.3	7.2
4481	Clothing stores	5	4 427	451	86	53	—	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	b	D	D
452	General merchandise stores	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ASHLAND, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	13	10 455	1 100	261	72	4.2	6.3
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	4	D	D	D	b	D	D
45331	Used merchandise stores	4	D	D	D	b	D	D
453310	Used merchandise stores	4	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	3	6 424	1 468	479	48	—	31.5
4543	Direct selling establishments	2	D	D	D	b	D	D
45439	Other direct selling establishments	1	D	D	D	b	D	D
454390	Other direct selling establishments	1	D	D	D	b	D	D
BEDFORD, VA (IC)								
44-45	Retail trade	81	136 343	13 494	3 232	975	9.9	9.6
441	Motor vehicle & parts dealers	9	21 322	2 196	510	102	29.3	—
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	11 814	1 052	261	53	1.0	46.9
4441	Building material & supplies dealers	6	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	e	D	D
446	Health & personal care stores	7	10 181	1 451	368	80	19.4	—
4461	Health & personal care stores	7	10 181	1 451	368	80	19.4	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	14	14 080	1 240	290	93	2.6	26.0
448	Clothing & clothing accessories stores	5	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	c	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
BERRYVILLE, VA								
44-45	Retail trade	24	27 137	2 736	618	184	5.1	9.1
441	Motor vehicle & parts dealers	3	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	3	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	5	5 178	318	70	20	8.6	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BIG STONE GAP, VA								
44-45	Retail trade	46	87 400	8 022	1 916	553	18.4	3.0
441	Motor vehicle & parts dealers	8	33 748	2 630	628	87	29.4	4.4
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	1 197	157	51	17	84.9	—
445	Food & beverage stores	5	16 354	1 232	302	108	5.0	—
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	8	7 622	594	139	51	—	13.4
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	c	D	D
45299	All other general merchandise stores	2	D	D	D	b	D	D
452990	All other general merchandise stores	2	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	1	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
BLACKSBURG, VA								
44-45	Retail trade	127	191 317	21 209	5 209	1 773	8.4	3.3
441	Motor vehicle & parts dealers	11	31 323	2 732	728	121	25.9	—
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
4422	Home furnishings stores	6	2 384	272	61	22	100.0	—
443	Electronics & appliance stores	10	10 765	1 447	330	67	8.5	1.2
4431	Electronics & appliance stores	10	10 765	1 447	330	67	8.5	1.2
44311	Appliance, television, & other electronics stores	2	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
44312	Computer & software stores	6	D	D	D	b	D	D
443120	Computer & software stores	6	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
44413	Hardware stores	1	D	D	D	b	D	D
444130	Hardware stores	1	D	D	D	b	D	D
445	Food & beverage stores	13	D	D	D	f	D	D
4451	Grocery stores	12	60 392	5 311	1 373	534	1.6	.1
44511	Supermarkets & other grocery (except convenience) stores	9	58 595	5 146	1 321	511	1.7	.1
445110	Supermarkets & other grocery (except convenience) stores	9	58 595	5 146	1 321	511	1.7	.1
446	Health & personal care stores	9	14 088	1 912	401	121	1.2	8.4
4461	Health & personal care stores	9	14 088	1 912	401	121	1.2	8.4
44619	Other health & personal care stores	2	D	D	D	b	D	D
446191	Food (health) supplement stores	2	D	D	D	b	D	D
447	Gasoline stations	18	22 210	1 391	367	147	2.0	10.4
4471	Gasoline stations	18	22 210	1 391	367	147	2.0	10.4
44711	Gasoline stations with convenience stores	13	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	13	D	D	D	c	D	D
448	Clothing & clothing accessories stores	13	4 005	691	167	74	27.7	14.1
4481	Clothing stores	10	3 086	530	128	64	27.5	2.9
451	Sporting goods, hobby, book, & music stores	21	32 673	5 529	1 316	506	2.4	.1
4511	Sporting goods, hobby, & musical instrument stores ..	10	3 578	558	112	54	13.4	.8
4512	Book, periodical, & music stores	11	29 095	4 971	1 204	452	1.1	—
45121	Book stores & news dealers	10	D	D	D	e	D	D
451211	Book stores	10	D	D	D	e	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	7	D	D	D	e	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	16	D	D	D	c	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BLACKSTONE, VA								
44-45	Retail trade	43	53 604	5 359	1 365	435	18.9	.4
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	3 416	541	101	30	D	—
4421	Furniture stores	3	3 416	541	101	30	D	—
44211	Furniture stores	3	3 416	541	101	30	D	—
442110	Furniture stores	3	3 416	541	101	30	D	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	5	D	D	D	c	D	D
446	Health & personal care stores	3	3 401	460	127	43	D	—
447	Gasoline stations	5	5 205	326	74	30	12.2	—
448	Clothing & clothing accessories stores	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	a	D	D
45299	All other general merchandise stores	4	D	D	D	a	D	D
452990	All other general merchandise stores	4	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
BLUEFIELD, VA								
44-45	Retail trade	52	143 922	13 352	3 153	1 023	5.2	3.5
441	Motor vehicle & parts dealers	4	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	7	28 670	2 582	599	225	4.7	9.6
4451	Grocery stores	7	28 670	2 582	599	225	4.7	9.6
446	Health & personal care stores	5	5 648	728	162	43	2.7	9.0
4461	Health & personal care stores	5	5 648	728	162	43	2.7	9.0
44612	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
447	Gasoline stations	7	7 198	571	136	60	32.4	.6
448	Clothing & clothing accessories stores	7	3 589	562	129	52	13.2	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
45113	Sewing, needlework, & piece goods stores	1	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	1	D	D	D	e	D	D
4529	Other general merchandise stores	3	D	D	D	c	D	D
453	Miscellaneous store retailers	10	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	4	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	4	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	b	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BRIDGEWATER, VA								
44-45	Retail trade	17	17 054	1 503	448	140	2.7	6.7
441	Motor vehicle & parts dealers	4	2 174	210	70	15	—	51.6
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	1	D	D	D	b	D	D
444220	Nursery & garden centers	1	D	D	D	b	D	D
445	Food & beverage stores	1	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	2	D	D	D	a	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
BRISTOL, VA (IC)								
44-45	Retail trade	155	331 695	29 205	7 515	2 266	5.3	2.9
441	Motor vehicle & parts dealers	20	55 241	4 938	1 128	227	2.4	.8
4412	Other motor vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	c	D	D
44131	Automotive parts & accessories stores	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	6 154	1 031	275	61	—	.2
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	5	3 236	561	151	41	—	—
4431	Electronics & appliance stores	5	3 236	561	151	41	—	—
44311	Appliance, television, & other electronics stores	4	D	D	D	b	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	18 255	1 438	303	85	.1	—
4441	Building material & supplies dealers	5	15 823	1 229	257	62	.1	—
44419	Other building material dealers	5	15 823	1 229	257	62	.1	—
444190	Other building material dealers	5	15 823	1 229	257	62	.1	—
445	Food & beverage stores	13	D	D	D	e	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	15	D	D	D	c	D	D
4461	Health & personal care stores	15	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	20	46 138	2 037	497	154	12.9	11.7
4471	Gasoline stations	20	46 138	2 037	497	154	12.9	11.7
44719	Other gasoline stations	6	29 157	1 032	280	67	9.7	.5
447190	Other gasoline stations	6	29 157	1 032	280	67	9.7	.5
448	Clothing & clothing accessories stores	25	12 131	1 547	388	164	5.5	8.7
4481	Clothing stores	12	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	9	4 287	616	113	55	12.5	24.2
451	Sporting goods, hobby, book, & music stores	11	6 101	795	163	65	18.9	—
4511	Sporting goods, hobby, & musical instrument stores ..	6	D	D	D	b	D	D
4512	Book, periodical, & music stores	5	D	D	D	b	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	8	112 864	9 622	2 857	878	—	—
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	5	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	f	D	D
452910	Warehouse clubs & superstores	1	D	D	D	f	D	D
453	Miscellaneous store retailers	20	D	D	D	c	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	7	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BRISTOL, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	3	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
BUENA VISTA, VA (IC)								
44-45	Retail trade	32	33 184	3 544	827	257	10.7	9.4
441	Motor vehicle & parts dealers	5	6 018	668	144	32	13.3	—
443	Electronics & appliance stores	4	617	73	17	12	4.2	5.3
444	Building material & garden equipment & supplies dealers	3	1 347	222	46	9	D	34.9
445	Food & beverage stores	6	10 696	905	249	86	19.0	—
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	6	6 754	460	93	39	—	30.4
448	Clothing & clothing accessories stores	3	359	23	6	3	29.8	70.2
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	b	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D
CASTLEWOOD, VA *								
44-45	Retail trade	5	D	D	D	b	D	D
441	Motor vehicle & parts dealers	1	D	D	D	b	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	1	D	D	D	a	D	D
CHARLOTTESVILLE, VA (IC)								
44-45	Retail trade	360	730 271	73 214	17 907	4 345	3.8	3.5
441	Motor vehicle & parts dealers	26	133 513	12 343	3 075	437	4.7	5.3
4411	Automobile dealers	11	118 264	9 009	2 231	289	2.9	4.7
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores	10	D	D	D	c	D	D
441310	Automotive parts & accessories stores	10	D	D	D	c	D	D
442	Furniture & home furnishings stores	23	D	D	D	c	D	D
4421	Furniture stores	8	D	D	D	b	D	D
44211	Furniture stores	8	D	D	D	b	D	D
442110	Furniture stores	8	D	D	D	b	D	D
4422	Home furnishings stores	15	D	D	D	c	D	D
44229	Other home furnishings stores	13	12 083	1 567	371	102	3.8	2.5
442299	All other home furnishings stores	13	12 083	1 567	371	102	3.8	2.5
443	Electronics & appliance stores	16	D	D	D	b	D	D
4431	Electronics & appliance stores	16	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
44312	Computer & software stores	4	D	D	D	a	D	D
443120	Computer & software stores	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
443130	Camera & photographic supplies stores	5	3 095	548	131	36	20.0	—
444	Building material & garden equipment & supplies dealers	22	66 487	7 887	1 881	286	—	.9
4441	Building material & supplies dealers	17	57 886	6 462	1 535	224	—	.4
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	11	46 768	5 279	1 248	169	—	—
444190	Other building material dealers	11	46 768	5 279	1 248	169	—	—
4442	Lawn & garden equipment & supplies stores	5	8 601	1 425	346	62	—	4.5
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
CHARLOTTESVILLE, VA (IC)—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	43	151 757	15 971	3 668	1 070	5.1	4.2
4451	Grocery stores	34	143 284	15 139	3 437	992	4.9	4.5
44511	Supermarkets & other grocery (except convenience) stores	21	136 236	14 280	3 174	921	4.5	4.7
445110	Supermarkets & other grocery (except convenience) stores	21	136 236	14 280	3 174	921	4.5	4.7
44512	Convenience stores	13	7 048	859	263	71	13.3	—
445120	Convenience stores	13	7 048	859	263	71	13.3	—
4452	Specialty food stores	5	D	D	D	b	D	D
446	Health & personal care stores	25	D	D	D	c	D	D
4461	Health & personal care stores	25	D	D	D	c	D	D
44612	Cosmetics, beauty supplies, & perfume stores	6	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	6	D	D	D	b	D	D
44613	Optical goods stores	8	D	D	D	b	D	D
446130	Optical goods stores	8	D	D	D	b	D	D
44619	Other health & personal care stores	8	8 035	1 803	360	85	—	1.3
446191	Food (health) supplement stores	2	D	D	D	b	D	D
446199	All other health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	27	50 202	2 820	673	209	4.9	1.6
4471	Gasoline stations	27	50 202	2 820	673	209	4.9	1.6
44711	Gasoline stations with convenience stores	18	40 392	1 983	479	158	3.9	—
447110	Gasoline stations with convenience stores	18	40 392	1 983	479	158	3.9	—
448	Clothing & clothing accessories stores	70	58 140	6 876	1 525	598	6.9	12.5
4481	Clothing stores	51	49 564	5 422	1 199	503	3.5	14.7
44811	Men's clothing stores	12	11 022	1 135	254	64	—	35.0
448110	Men's clothing stores	12	11 022	1 135	254	64	—	35.0
44812	Women's clothing stores	24	17 685	2 356	472	237	7.6	2.4
448120	Women's clothing stores	24	17 685	2 356	472	237	7.6	2.4
44813	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
448130	Children's & infants' clothing stores	5	3 669	342	88	50	—	—
44814	Family clothing stores	6	16 432	1 470	354	140	.5	18.1
448140	Family clothing stores	6	16 432	1 470	354	140	.5	18.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	10	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	29	31 791	3 199	695	296	1.2	.5
4511	Sporting goods, hobby, & musical instrument stores ..	16	18 508	1 942	384	160	—	.9
45112	Hobby, toy, & game stores	5	12 994	1 291	242	101	—	.4
451120	Hobby, toy, & game stores	5	12 994	1 291	242	101	—	.4
4512	Book, periodical, & music stores	13	13 283	1 257	311	136	3.0	—
45121	Book stores & news dealers	9	D	D	D	c	D	D
451211	Book stores	9	D	D	D	c	D	D
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	3	D	D	D	b	D	D
452	General merchandise stores	6	D	D	D	e	D	D
453	Miscellaneous store retailers	55	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	21	7 480	1 275	243	96	19.0	3.5
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
4533	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
45331	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
453310	Used merchandise stores	9	2 032	373	77	26	15.1	25.3
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	D	D	D	b	D	D
453910	Pet & pet supplies stores	4	D	D	D	b	D	D
45392	Art dealers	6	743	159	52	24	19.1	9.7
453920	Art dealers	6	743	159	52	24	19.1	9.7
45399	All other miscellaneous store retailers	4	D	D	D	b	D	D
454	Nonstore retailers	18	D	D	D	e	D	D
4541	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	e	D	D
4543	Direct selling establishments	11	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
CHESAPEAKE, VA (IC)								
44-45	Retail trade	779	1 993 340	184 481	45 493	12 554	8.8	6.5
441	Motor vehicle & parts dealers	90	539 375	43 942	11 175	1 539	25.6	9.1
4411	Automobile dealers	41	474 058	35 652	9 154	1 117	28.1	9.3
441111	New car dealers	20	447 630	33 052	8 567	1 025	28.5	9.3
441110	New car dealers	20	447 630	33 052	8 567	1 025	28.5	9.3
44112	Used car dealers	21	26 428	2 600	587	92	21.0	8.9
441120	Used car dealers	21	26 428	2 600	587	92	21.0	8.9
4412	Other motor vehicle dealers	6	10 706	1 113	210	49	29.7	11.1
44121	Recreational vehicle dealers	2	D	D	D	b	D	D
441210	Recreational vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	43	54 611	7 177	1 811	373	2.8	7.0
44131	Automotive parts & accessories stores	33	39 506	5 378	1 366	298	1.4	5.7
441310	Automotive parts & accessories stores	33	39 506	5 378	1 366	298	1.4	5.7
44132	Tire dealers	10	15 105	1 799	445	75	6.2	10.6
441320	Tire dealers	10	15 105	1 799	445	75	6.2	10.6
442	Furniture & home furnishings stores	47	39 903	5 857	1 333	298	13.3	5.1
4421	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
44211	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
442110	Furniture stores	23	17 976	2 471	551	126	14.1	10.6
4422	Home furnishings stores	24	21 927	3 386	782	172	12.6	.6
44221	Floor covering stores	13	13 464	2 305	511	85	17.5	.1
442210	Floor covering stores	13	13 464	2 305	511	85	17.5	.1
44229	Other home furnishings stores	11	8 463	1 081	271	87	4.8	1.5
442299	All other home furnishings stores	9	D	D	D	b	D	D
443	Electronics & appliance stores	34	48 621	5 013	1 228	304	6.5	16.3
4431	Electronics & appliance stores	34	48 621	5 013	1 228	304	6.5	16.3
44311	Appliance, television, & other electronics stores	20	32 648	3 402	833	219	7.9	3.4
443112	Radio, television, & other electronics stores	17	30 318	2 946	724	196	8.5	3.7
44312	Computer & software stores	12	D	D	D	b	D	D
443120	Computer & software stores	12	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	65	257 147	25 004	5 702	1 301	.6	11.7
4441	Building material & supplies dealers	57	250 127	23 911	5 478	1 211	.6	12.0
44411	Home centers	4	D	D	D	f	D	D
444110	Home centers	4	D	D	D	f	D	D
44412	Paint & wallpaper stores	7	D	D	D	b	D	D
444120	Paint & wallpaper stores	7	D	D	D	b	D	D
44419	Other building material dealers	34	147 615	15 233	3 373	608	—	19.9
444190	Other building material dealers	34	147 615	15 233	3 373	608	—	19.9
4442	Lawn & garden equipment & supplies stores	8	7 020	1 093	224	90	2.0	1.9
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	69	260 783	24 830	6 354	2 045	.8	2.0
4451	Grocery stores	50	251 894	23 759	6 102	1 948	.7	1.3
44511	Supermarkets & other grocery (except convenience) stores	26	235 622	22 007	5 633	1 769	—	.8
445110	Supermarkets & other grocery (except convenience) stores	26	235 622	22 007	5 633	1 769	—	.8
44512	Convenience stores	24	16 272	1 752	469	179	11.5	8.4
445120	Convenience stores	24	16 272	1 752	469	179	11.5	8.4
4452	Specialty food stores	17	D	D	D	b	D	D
446	Health & personal care stores	59	68 349	8 389	2 247	663	1.4	6.0
4461	Health & personal care stores	59	68 349	8 389	2 247	663	1.4	6.0
44611	Pharmacies & drug stores	25	52 824	5 233	1 575	496	1.0	4.7
446110	Pharmacies & drug stores	25	52 824	5 233	1 575	496	1.0	4.7
4461101	Pharmacies & drug stores	23	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	9	4 121	465	107	36	3.5	2.4
446120	Cosmetics, beauty supplies, & perfume stores	9	4 121	465	107	36	3.5	2.4
44613	Optical goods stores	18	8 420	1 892	409	99	3.2	9.1
446130	Optical goods stores	18	8 420	1 892	409	99	3.2	9.1
44619	Other health & personal care stores	7	2 984	799	156	32	1.5	25.9
446191	Food (health) supplement stores	3	2 031	359	88	20	—	36.2
447	Gasoline stations	65	122 636	7 864	1 956	669	11.5	2.9
4471	Gasoline stations	65	122 636	7 864	1 956	669	11.5	2.9
44711	Gasoline stations with convenience stores	49	97 357	5 335	1 312	482	13.6	—
447110	Gasoline stations with convenience stores	49	97 357	5 335	1 312	482	13.6	—
44719	Other gasoline stations	16	25 279	2 529	644	187	3.4	14.1
447190	Other gasoline stations	16	25 279	2 529	644	187	3.4	14.1

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHESAPEAKE, VA (IC)—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	159	117 074	13 090	3 087	1 284	2.3	6.5
4481	Clothing stores	92	80 834	8 531	1 997	900	2.4	5.6
44811	Men's clothing stores	16	9 373	1 056	270	108	—	35.6
448110	Men's clothing stores	16	9 373	1 056	270	108	—	35.6
44812	Women's clothing stores	39	22 079	2 576	579	291	4.5	2.2
448120	Women's clothing stores	39	22 079	2 576	579	291	4.5	2.2
44813	Children's & infants' clothing stores	5	6 861	681	163	59	5.0	—
448130	Children's & infants' clothing stores	5	6 861	681	163	59	5.0	—
44814	Family clothing stores	14	32 839	2 982	727	332	.4	—
448140	Family clothing stores	14	32 839	2 982	727	332	.4	—
44815	Clothing accessories stores	6	1 291	268	68	37	—	—
448150	Clothing accessories stores	6	1 291	268	68	37	—	—
44819	Other clothing stores	12	8 391	968	190	73	5.5	8.8
448190	Other clothing stores	12	8 391	968	190	73	5.5	8.8
4482	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
44821	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
448210	Shoe stores	36	20 409	2 181	532	206	1.4	2.5
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	6	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	3	D	D	D	a	D	D
4482104	Family shoe stores	17	9 654	1 102	276	95	—	—
4482105	Athletic footwear stores	8	6 928	577	135	55	—	—
4483	Jewelry, luggage, & leather goods stores	31	15 831	2 378	558	178	3.4	15.9
44831	Jewelry stores	31	15 831	2 378	558	178	3.4	15.9
448310	Jewelry stores	31	15 831	2 378	558	178	3.4	15.9
451	Sporting goods, hobby, book, & music stores	46	43 618	4 561	1 040	408	1.7	1.8
4511	Sporting goods, hobby, & musical instrument stores ..	25	23 839	2 466	543	211	2.3	3.4
45112	Hobby, toy, & game stores	10	17 798	1 703	362	141	—	2.6
451120	Hobby, toy, & game stores	10	17 798	1 703	362	141	—	2.6
45113	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
4512	Book, periodical, & music stores	21	19 779	2 095	497	197	1.0	—
45121	Book stores & news dealers	13	13 617	1 534	361	142	1.5	—
451211	Book stores	12	D	D	D	c	D	D
4512111	Book stores, general	6	9 984	1 135	258	96	—	—
4512112	Specialty book stores	5	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	8	6 162	561	136	55	—	—
451220	Prerecorded tape, compact disc, & record stores ...	8	6 162	561	136	55	—	—
452	General merchandise stores	41	427 385	36 593	9 252	3 337	—	3.9
4521	Department stores (incl leased depts) ##	20	309 226	N	N	N	—	5.3
45211	Department stores (incl leased depts) ##	20	309 226	N	N	N	—	5.3
4521	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
45211	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
452110	Department stores (excl leased depts)	20	305 358	29 795	7 519	2 691	—	5.4
4521101	Conventional department stores (excl leased depts)	7	57 423	6 438	1 587	650	—	9.1
4521102	Discount or mass merchandising dept stores (excl leased depts)	8	162 135	14 119	3 651	1 292	—	6.9
4521103	National chain department stores (excl leased depts)	5	85 800	9 238	2 281	749	—	—
4529	Other general merchandise stores	21	122 027	6 798	1 733	646	—	—
45291	Warehouse clubs & superstores	2	D	D	D	e	D	D
452910	Warehouse clubs & superstores	2	D	D	D	e	D	D
45299	All other general merchandise stores	19	D	D	D	e	D	D
452990	All other general merchandise stores	19	D	D	D	e	D	D
4529901	Variety stores	15	12 952	1 441	308	149	—	—
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	79	42 672	5 358	1 160	480	10.9	4.7
4532	Office supplies, stationery, & gift stores	39	29 801	3 136	648	290	9.0	4.1
45321	Office supplies & stationery stores	8	D	D	D	c	D	D
453210	Office supplies & stationery stores	8	D	D	D	c	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	7	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	31	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	31	D	D	D	c	D	D
4533	Used merchandise stores	7	2 210	677	147	74	18.6	—
45331	Used merchandise stores	7	2 210	677	147	74	18.6	—
453310	Used merchandise stores	7	2 210	677	147	74	18.6	—
4539	Other miscellaneous store retailers	23	8 988	1 314	316	88	9.5	6.6
45391	Pet & pet supplies stores	7	D	D	D	b	D	D
453910	Pet & pet supplies stores	7	D	D	D	b	D	D
45399	All other miscellaneous store retailers	14	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHESAPEAKE, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	25	25 777	3 980	959	226	6.6	—
4542	Vending machine operators	7	6 049	1 012	247	53	7.1	—
45421	Vending machine operators	7	6 049	1 012	247	53	7.1	—
454210	Vending machine operators	7	6 049	1 012	247	53	7.1	—
4543	Direct selling establishments	15	19 454	2 937	708	166	5.8	—
45431	Fuel dealers	7	16 164	2 085	534	99	6.2	—
454311	Heating oil dealers	6	D	D	D	b	D	D
45439	Other direct selling establishments	8	3 290	852	174	67	4.0	—
454390	Other direct selling establishments	8	3 290	852	174	67	4.0	—
CHINCOTEAGUE, VA								
44-45	Retail trade	25	15 080	1 564	307	107	6.0	4.6
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	7	8 855	830	161	49	3.3	3.7
448	Clothing & clothing accessories stores	3	708	85	22	17	D	—
451	Sporting goods, hobby, book, & music stores	5	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	a	D	D
45299	All other general merchandise stores	3	D	D	D	a	D	D
452990	All other general merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
CHRISTIANSBURG, VA								
44-45	Retail trade	182	429 247	43 009	10 305	2 696	3.2	4.4
441	Motor vehicle & parts dealers	15	119 245	12 528	2 991	393	.4	.9
4411	Automobile dealers	7	D	D	D	e	D	D
44111	New car dealers	2	D	D	D	e	D	D
441110	New car dealers	2	D	D	D	e	D	D
44112	Used car dealers	5	D	D	D	b	D	D
441120	Used car dealers	5	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	8	D	D	D	b	D	D
442	Furniture & home furnishings stores	13	11 343	1 680	428	103	14.4	.3
4421	Furniture stores	8	9 789	1 407	361	86	14.7	.3
44211	Furniture stores	8	9 789	1 407	361	86	14.7	.3
442110	Furniture stores	8	9 789	1 407	361	86	14.7	.3
443	Electronics & appliance stores	11	D	D	D	b	D	D
4431	Electronics & appliance stores	11	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	9	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	5	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	16	34 006	4 061	924	191	2.6	.1
4441	Building material & supplies dealers	11	D	D	D	c	D	D
44419	Other building material dealers	10	24 247	3 259	745	139	1.0	.2
444190	Other building material dealers	10	24 247	3 259	745	139	1.0	.2
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	e	D	D
4451	Grocery stores	11	36 959	3 309	800	266	3.8	1.7
446	Health & personal care stores	10	11 293	1 240	300	67	2.0	2.8
4461	Health & personal care stores	10	11 293	1 240	300	67	2.0	2.8
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
447	Gasoline stations	23	28 051	1 659	419	143	13.7	9.4
4471	Gasoline stations	23	28 051	1 659	419	143	13.7	9.4
44711	Gasoline stations with convenience stores	17	22 246	1 161	297	105	13.9	11.8
447110	Gasoline stations with convenience stores	17	22 246	1 161	297	105	13.9	11.8

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CHRISTIANSBURG, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	37	25 093	2 878	715	268	7.4	1.9
4481	Clothing stores	21	16 893	1 826	451	187	11.0	2.8
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
4482	Shoe stores	11	5 621	611	147	59	—	—
44821	Shoe stores	11	5 621	611	147	59	—	—
448210	Shoe stores	11	5 621	611	147	59	—	—
4482104	Family shoe stores	8	D	D	D	b	D	D
4482105	Athletic footwear stores	2	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	5	2 579	441	117	22	—	—
451	Sporting goods, hobby, book, & music stores	11	7 843	774	192	69	2.4	.6
4511	Sporting goods, hobby, & musical instrument stores ..	7	2 465	271	69	21	7.7	1.8
45113	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	5 378	503	123	48	—	—
45121	Book stores & news dealers	2	D	D	D	b	D	D
451211	Book stores	2	D	D	D	b	D	D
4512111	Book stores, general	2	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ...	2	D	D	D	a	D	D
451220	Prerecorded tape, compact disc, & record stores .	2	D	D	D	a	D	D
452	General merchandise stores	13	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	c	D	D
4529	Other general merchandise stores	8	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	7	D	D	D	b	D	D
452990	All other general merchandise stores	7	D	D	D	b	D	D
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	3	D	D	D	a	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	4	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	4	D	D	D	b	D	D
454	Nonstore retailers	8	6 088	1 197	309	51	45.6	24.4
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	3	D	D	D	b	D	D
CLIFTON FORGE, VA (IC)								
44-45	Retail trade	34	47 429	4 586	1 162	321	4.6	18.8
441	Motor vehicle & parts dealers	5	7 891	618	155	40	—	76.6
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	6	14 986	1 161	338	108	9.0	—
446	Health & personal care stores	5	7 175	1 103	249	32	—	12.0
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	6	12 678	1 073	269	92	4.5	12.2
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
COLONIAL BEACH, VA								
44-45	Retail trade	19	21 345	2 274	478	160	30.8	1.0
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	1 337	224	44	13	D	—
445	Food & beverage stores	4	D	D	D	b	D	D
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	3	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
COLONIAL HEIGHTS, VA (IC)								
44-45	Retail trade	205	496 410	46 543	11 063	3 776	3.3	2.3
441	Motor vehicle & parts dealers	17	82 712	7 446	1 804	336	2.7	4.0
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	11	D	D	D	c	D	D
44131	Automotive parts & accessories stores	8	D	D	D	c	D	D
441310	Automotive parts & accessories stores	8	D	D	D	c	D	D
442	Furniture & home furnishings stores	17	13 013	1 927	404	110	13.7	4.2
4421	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
44211	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
442110	Furniture stores	9	10 125	1 493	310	79	4.6	3.7
4422	Home furnishings stores	8	2 888	434	94	31	45.7	6.0
44229	Other home furnishings stores	5	2 147	327	79	27	35.1	—
443	Electronics & appliance stores	9	19 567	1 834	432	105	.7	—
4431	Electronics & appliance stores	9	19 567	1 834	432	105	.7	—
44311	Appliance, television, & other electronics stores	6	15 983	1 381	316	82	.8	—
443112	Radio, television, & other electronics stores	5	D	D	D	b	D	D
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	6	30 003	3 267	902	321	—	—
446	Health & personal care stores	19	14 285	1 616	433	123	8.8	4.3
4461	Health & personal care stores	19	14 285	1 616	433	123	8.8	4.3
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
44613	Optical goods stores	8	3 325	467	116	32	8.0	3.1
446130	Optical goods stores	8	3 325	467	116	32	8.0	3.1
447	Gasoline stations	15	28 072	1 256	276	100	23.0	3.0
44711	Gasoline stations with convenience stores	12	26 546	1 187	270	97	19.4	3.2
447110	Gasoline stations with convenience stores	12	26 546	1 187	270	97	19.4	3.2
448	Clothing & clothing accessories stores	59	45 749	5 039	1 255	527	3.8	10.7
4481	Clothing stores	33	29 060	2 902	697	330	3.7	9.4
44811	Men's clothing stores	7	5 611	687	181	65	14.8	42.4
448110	Men's clothing stores	7	5 611	687	181	65	14.8	42.4
44819	Other clothing stores	2	D	D	D	b	D	D
448190	Other clothing stores	2	D	D	D	b	D	D
4482	Shoe stores	16	10 061	1 073	276	111	—	8.3
44821	Shoe stores	16	10 061	1 073	276	111	—	8.3
448210	Shoe stores	16	10 061	1 073	276	111	—	8.3
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	10	6 628	1 064	282	86	10.4	20.0
44831	Jewelry stores	10	6 628	1 064	282	86	10.4	20.0
448310	Jewelry stores	10	6 628	1 064	282	86	10.4	20.0

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
COLONIAL HEIGHTS, VA (IC)—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	22	21 544	2 510	555	216	3.6	2.1
4511	Sporting goods, hobby, & musical instrument stores . .	12	13 923	1 662	357	143	4.7	1.0
45112	Hobby, toy, & game stores	3	11 016	1 275	249	94	—	—
451120	Hobby, toy, & game stores	3	11 016	1 275	249	94	—	—
4512	Book, periodical, & music stores	10	7 621	848	198	73	1.4	4.2
45121	Book stores & news dealers	6	D	D	D	b	D	D
451211	Book stores	6	D	D	D	b	D	D
4512111	Book stores, general	6	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores . . .	4	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores . . .	4	D	D	D	b	D	D
452	General merchandise stores	11	D	D	D	g	D	D
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	6	D	D	D	f	D	D
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	4	D	D	D	c	D	D
452990	All other general merchandise stores	4	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	22	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
45321	Office supplies & stationery stores	2	D	D	D	b	D	D
453210	Office supplies & stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	b	D	D
453910	Pet & pet supplies stores	2	D	D	D	b	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
COVINGTON, VA (IC)								
44-45	Retail trade	61	90 426	7 863	1 883	539	9.8	19.7
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	3	5 107	797	191	45	—	—
44211	Furniture stores	3	5 107	797	191	45	—	—
442110	Furniture stores	3	5 107	797	191	45	—	—
444	Building material & garden equipment & supplies dealers	7	10 639	932	232	69	21.9	—
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	8	26 907	2 073	532	166	2.1	.4
446	Health & personal care stores	4	2 684	540	135	28	11.7	—
447	Gasoline stations	7	11 949	602	135	45	13.6	—
448	Clothing & clothing accessories stores	10	4 336	465	106	45	30.2	.2
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	4 157	536	120	46	10.2	—
45299	All other general merchandise stores	4	4 157	536	120	46	10.2	—
452990	All other general merchandise stores	4	4 157	536	120	46	10.2	—
4529903	Miscellaneous general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	7	659	137	32	19	66.9	33.1
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
CULPEPER, VA								
44-45	Retail trade	108	187 111	18 800	4 461	1 388	8.0	.5
441	Motor vehicle & parts dealers	15	18 537	1 646	416	85	31.0	1.3
44112	Used car dealers	5	D	D	D	a	D	D
441120	Used car dealers	5	D	D	D	a	D	D
442	Furniture & home furnishings stores	9	5 883	800	185	50	11.7	—
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	6	D	D	D	c	D	D
4431	Electronics & appliance stores	6	D	D	D	c	D	D
44311	Appliance, television, & other electronics stores	5	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	10	D	D	D	b	D	D
4441	Building material & supplies dealers	8	11 243	1 206	248	49	4.4	1.5
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	c	D	D
446	Health & personal care stores	11	11 577	1 152	283	80	13.0	—
4461	Health & personal care stores	11	11 577	1 152	283	80	13.0	—
447	Gasoline stations	18	28 139	1 877	494	130	8.5	—
4471	Gasoline stations	18	28 139	1 877	494	130	8.5	—
44711	Gasoline stations with convenience stores	11	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	11	D	D	D	b	D	D
44719	Other gasoline stations	7	D	D	D	b	D	D
447190	Other gasoline stations	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	9	D	D	D	b	D	D
4481	Clothing stores	6	5 730	727	178	85	2.8	—
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4529	Other general merchandise stores	3	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
453	Miscellaneous store retailers	12	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	b	D	D
4543	Direct selling establishments	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
DANVILLE, VA (IC)								
44-45	Retail trade	334	585 472	56 903	13 618	3 787	7.0	5.5
441	Motor vehicle & parts dealers	54	186 482	14 389	3 530	587	12.3	6.6
4411	Automobile dealers	32	166 563	11 189	2 775	417	12.1	7.3
44112	Used car dealers	16	38 276	2 397	600	60	3.8	1.3
441120	Used car dealers	16	38 276	2 397	600	60	3.8	1.3
4412	Other motor vehicle dealers	3	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	19	D	D	D	c	D	D
44131	Automotive parts & accessories stores	15	11 199	1 611	424	103	1.2	1.5
441310	Automotive parts & accessories stores	15	11 199	1 611	424	103	1.2	1.5
442	Furniture & home furnishings stores	16	15 002	1 955	442	128	18.7	3.9
4421	Furniture stores	10	D	D	D	b	D	D
44211	Furniture stores	10	D	D	D	b	D	D
442110	Furniture stores	10	D	D	D	b	D	D
4422	Home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	14	7 092	1 038	219	68	12.3	3.7
4431	Electronics & appliance stores	14	7 092	1 038	219	68	12.3	3.7
44311	Appliance, television, & other electronics stores	10	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	8	D	D	D	b	D	D
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	DANVILLE, VA (IC)—Con.							
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	21	39 392	4 012	921	178	.3	—
4441	Building material & supplies dealers	18	34 612	3 572	854	159	.3	—
44419	Other building material dealers	11	D	D	D	c	D	D
444190	Other building material dealers	11	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	3	4 780	440	67	19	—	—
44422	Nursery & garden centers	3	4 780	440	67	19	—	—
444220	Nursery & garden centers	3	4 780	440	67	19	—	—
445	Food & beverage stores	33	D	D	D	f	D	D
4451	Grocery stores	26	92 779	9 176	2 168	756	7.9	—
44511	Supermarkets & other grocery (except convenience) stores	17	89 276	8 758	2 076	715	7.2	—
445110	Supermarkets & other grocery (except convenience) stores	17	89 276	8 758	2 076	715	7.2	—
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	27	D	D	D	e	D	D
4461	Health & personal care stores	27	D	D	D	e	D	D
44611	Pharmacies & drug stores	16	31 022	3 921	940	223	—	—
446110	Pharmacies & drug stores	16	31 022	3 921	940	223	—	—
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	45	48 086	3 941	932	316	5.7	13.8
4471	Gasoline stations	45	48 086	3 941	932	316	5.7	13.8
44711	Gasoline stations with convenience stores	25	31 785	2 650	628	230	.8	11.2
447110	Gasoline stations with convenience stores	25	31 785	2 650	628	230	.8	11.2
448	Clothing & clothing accessories stores	44	22 482	3 110	736	252	2.0	5.2
4481	Clothing stores	23	9 851	1 241	266	134	4.5	1.4
44819	Other clothing stores	4	D	D	D	a	D	D
448190	Other clothing stores	4	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D
4482105	Athletic footwear stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	7	5 463	1 151	307	58	—	13.4
44831	Jewelry stores	7	5 463	1 151	307	58	—	13.4
448310	Jewelry stores	7	5 463	1 151	307	58	—	13.4
451	Sporting goods, hobby, book, & music stores	23	11 806	1 391	323	117	4.0	.7
4511	Sporting goods, hobby, & musical instrument stores ..	15	D	D	D	b	D	D
45112	Hobby, toy, & game stores	5	D	D	D	b	D	D
451120	Hobby, toy, & game stores	5	D	D	D	b	D	D
4512	Book, periodical, & music stores	8	D	D	D	b	D	D
45121	Book stores & news dealers	5	D	D	D	b	D	D
4512112	Specialty book stores	2	D	D	D	a	D	D
452	General merchandise stores	15	103 440	9 543	2 386	841	—	8.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
4529901	Variety stores	10	D	D	D	b	D	D
453	Miscellaneous store retailers	25	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	8	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	17	10 443	1 732	398	108	15.5	7.3
4543	Direct selling establishments	13	7 444	1 095	250	65	21.7	1.1
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	b	D	D
45439	Other direct selling establishments	9	D	D	D	b	D	D
454390	Other direct selling establishments	9	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
DUMFRIES, VA								
44-45	Retail trade	37	38 436	5 102	1 125	296	11.9	3.0
441	Motor vehicle & parts dealers	11	11 656	1 591	343	58	14.7	6.3
4412	Other motor vehicle dealers	4	7 775	1 006	216	37	1.2	—
44122	Motorcycle, boat, & other motor vehicle dealers	4	7 775	1 006	216	37	1.2	—
441221	Motorcycle dealers	3	D	D	D	a	D	D
441222	Boat dealers	1	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	7	11 156	1 315	337	89	1.9	—
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	3	5 865	417	99	33	—	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	1 818	265	56	25	69.5	9.9
EMPORIA, VA (IC)								
44-45	Retail trade	81	97 299	9 670	2 314	714	23.6	2.5
441	Motor vehicle & parts dealers	13	28 958	2 337	539	119	50.8	.9
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	4	2 874	528	119	35	15.8	—
44211	Furniture stores	4	2 874	528	119	35	15.8	—
442110	Furniture stores	4	2 874	528	119	35	15.8	—
443	Electronics & appliance stores	4	1 507	295	78	24	66.8	—
444	Building material & garden equipment & supplies dealers	5	4 107	418	97	22	13.6	8.7
4441	Building material & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	13	27 206	2 334	561	218	3.2	4.1
446	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	10	12 570	1 310	313	113	3.9	2.7
448	Clothing & clothing accessories stores	10	4 121	455	95	50	12.5	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	4	5 070	762	203	31	6.6	—
4543	Direct selling establishments	4	5 070	762	203	31	6.6	—
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
FAIRFAX, VA (IC)								
44-45	Retail trade	305	1 288 014	115 522	27 505	5 870	2.8	3.1
441	Motor vehicle & parts dealers	30	677 625	53 105	12 644	1 469	1.3	.8
4411	Automobile dealers	15	D	D	D	g	D	D
44111	New car dealers	13	646 215	48 656	11 897	1 351	—	—
441110	New car dealers	13	646 215	48 656	11 897	1 351	—	—
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores	10	12 256	1 862	440	75	.8	43.4
441310	Automotive parts & accessories stores	10	12 256	1 862	440	75	.8	43.4
442	Furniture & home furnishings stores	34	59 924	5 752	1 289	316	7.4	12.7
4421	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
44211	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
442110	Furniture stores	13	36 275	3 274	734	132	9.3	13.6
4422	Home furnishings stores	21	23 649	2 478	555	184	4.6	11.2
44229	Other home furnishings stores	14	19 944	2 095	470	170	1.3	12.2
442299	All other home furnishings stores	13	D	D	D	c	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAIRFAX, VA (IC)—Con.								
44-45 Retail trade—Con.								
443	Electronics & appliance stores	20	56 777	4 704	1 251	333	2.7	2.1
4431	Electronics & appliance stores	20	56 777	4 704	1 251	333	2.7	2.1
44311	Appliance, television, & other electronics stores	14	53 860	4 080	979	285	1.9	2.1
443111	Household appliance stores	3	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	11	D	D	D	e	D	D
44312	Computer & software stores	5	D	D	D	b	D	D
443120	Computer & software stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	16	51 467	6 989	1 508	496	2.3	—
4441	Building material & supplies dealers	14	D	D	D	e	D	D
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
445	Food & beverage stores	33	133 922	13 058	3 209	701	.9	4.9
4451	Grocery stores	24	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores	13	112 204	11 225	2 680	532	1.0	5.8
445110	Supermarkets & other grocery (except convenience) stores	13	112 204	11 225	2 680	532	1.0	5.8
44512	Convenience stores	11	D	D	D	c	D	D
445120	Convenience stores	11	D	D	D	c	D	D
4452	Specialty food stores	6	D	D	D	b	D	D
446	Health & personal care stores	22	31 406	3 806	798	243	9.0	8.4
4461	Health & personal care stores	22	31 406	3 806	798	243	9.0	8.4
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	8	2 812	677	101	25	27.5	10.0
446130	Optical goods stores	8	2 812	677	101	25	27.5	10.0
44619	Other health & personal care stores	5	3 473	574	113	26	32.2	67.8
446191	Food (health) supplement stores	2	D	D	D	a	D	D
447	Gasoline stations	20	39 842	3 212	791	156	13.3	16.4
4471	Gasoline stations	20	39 842	3 212	791	156	13.3	16.4
44719	Other gasoline stations	14	29 293	2 706	646	124	10.9	22.3
447190	Other gasoline stations	14	29 293	2 706	646	124	10.9	22.3
448	Clothing & clothing accessories stores	48	64 106	6 299	1 495	570	2.5	3.7
4481	Clothing stores	29	49 795	4 773	1 114	446	.8	3.6
44811	Men's clothing stores	5	8 118	962	243	67	—	8.6
448110	Men's clothing stores	5	8 118	962	243	67	—	8.6
44813	Children's & infants' clothing stores	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores	1	D	D	D	a	D	D
44814	Family clothing stores	8	32 081	2 671	603	258	—	—
448140	Family clothing stores	8	32 081	2 671	603	258	—	—
4482104	Family shoe stores	11	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	7	7 060	783	193	49	17.2	8.6
44831	Jewelry stores	6	D	D	D	b	D	D
448310	Jewelry stores	6	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	30	54 708	4 997	1 140	476	5.1	8.0
4511	Sporting goods, hobby, & musical instrument stores	22	40 767	3 901	855	362	4.4	10.7
45111	Sporting goods stores	13	13 073	1 616	249	139	13.8	33.3
451110	Sporting goods stores	13	13 073	1 616	249	139	13.8	33.3
4511101	General-line sporting goods stores	5	4 295	592	82	55	17.8	—
4511102	Specialty-line sporting goods stores	8	8 778	1 024	167	84	11.8	49.6
45112	Hobby, toy, & game stores	5	25 036	1 896	505	170	—	—
451120	Hobby, toy, & game stores	5	25 036	1 896	505	170	—	—
45113	Sewing, needlework, & piece goods stores	4	2 658	389	101	53	—	—
451130	Sewing, needlework, & piece goods stores	4	2 658	389	101	53	—	—
4512	Book, periodical, & music stores	8	13 941	1 096	285	114	7.2	—
45121	Book stores & news dealers	5	D	D	D	b	D	D
451211	Book stores	4	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	b	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	3	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores ...	3	D	D	D	b	D	D
452	General merchandise stores	6	79 982	7 415	1 893	702	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	77 506	6 991	1 624	589	—	—
4529902	Catalog showrooms	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FAIRFAX, VA (IC)—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	33	D	D	D	e	D	D
4531	Florists	10	4 128	908	210	60	15.9	29.1
45311	Florists	10	4 128	908	210	60	15.9	29.1
453110	Florists	10	4 128	908	210	60	15.9	29.1
4532	Office supplies, stationery, & gift stores	11	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	10	7 322	1 121	241	96	17.2	—
453220	Gift, novelty, & souvenir stores	10	7 322	1 121	241	96	17.2	—
4539	Other miscellaneous store retailers	9	D	D	D	c	D	D
45391	Pet & pet supplies stores	4	8 232	948	212	94	—	—
453910	Pet & pet supplies stores	4	8 232	948	212	94	—	—
45399	All other miscellaneous store retailers	4	D	D	D	b	D	D
454	Nonstore retailers	13	D	D	D	b	D	D
4543	Direct selling establishments	11	9 857	2 115	528	65	32.9	20.4
45439	Other direct selling establishments	8	6 457	1 428	350	46	30.1	31.1
454390	Other direct selling establishments	8	6 457	1 428	350	46	30.1	31.1
FALLS CHURCH, VA (IC)								
44-45	Retail trade	120	355 628	34 667	8 624	1 536	11.4	4.7
441	Motor vehicle & parts dealers	12	180 416	14 904	3 445	488	9.7	2.3
4411	Automobile dealers	5	D	D	D	e	D	D
44111	New car dealers	4	157 250	11 985	2 837	360	6.0	2.6
441110	New car dealers	4	157 250	11 985	2 837	360	6.0	2.6
4412	Other motor vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
442	Furniture & home furnishings stores	8	5 992	724	141	31	29.7	33.5
4421	Furniture stores	4	3 032	346	62	14	28.7	—
44211	Furniture stores	4	3 032	346	62	14	28.7	—
442110	Furniture stores	4	3 032	346	62	14	28.7	—
4422	Home furnishings stores	4	2 960	378	79	17	30.7	67.8
44229	Other home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	7	9 054	1 423	361	78	20.4	58.6
4431	Electronics & appliance stores	7	9 054	1 423	361	78	20.4	58.6
44311	Appliance, television, & other electronics stores	3	4 352	963	266	63	—	56.2
443112	Radio, television, & other electronics stores	3	4 352	963	266	63	—	56.2
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	33 360	3 940	1 265	127	—	—
4441	Building material & supplies dealers	5	33 360	3 940	1 265	127	—	—
44419	Other building material dealers	3	D	D	D	c	D	D
444190	Other building material dealers	3	D	D	D	c	D	D
445	Food & beverage stores	16	40 965	4 948	1 268	263	9.9	—
446	Health & personal care stores	12	16 139	1 833	448	131	5.7	4.4
4461	Health & personal care stores	12	16 139	1 833	448	131	5.7	4.4
447	Gasoline stations	13	19 046	1 509	389	81	34.8	—
448	Clothing & clothing accessories stores	17	D	D	D	b	D	D
4481	Clothing stores	3	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	13	7 809	999	271	47	69.7	5.7
44831	Jewelry stores	13	7 809	999	271	47	69.7	5.7
448310	Jewelry stores	13	7 809	999	271	47	69.7	5.7
451	Sporting goods, hobby, book, & music stores	9	7 647	935	254	61	4.4	25.8
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	D	D	D	b	D	D
45121	Book stores & news dealers	4	D	D	D	b	D	D
451211	Book stores	4	D	D	D	b	D	D
4512111	Book stores, general	2	D	D	D	b	D	D
452	General merchandise stores	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FALLS CHURCH, VA (IC)—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	15	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	3	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4533	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
45331	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
453310	Used merchandise stores	7	2 027	376	82	32	15.2	15.9
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	4	D	D	D	b	D	D
45439	Other direct selling establishments	4	D	D	D	b	D	D
454390	Other direct selling establishments	4	D	D	D	b	D	D
FARMVILLE, VA *								
44-45	Retail trade	115	234 839	23 276	5 209	1 616	7.3	1.8
441	Motor vehicle & parts dealers	14	34 199	3 089	778	190	4.5	5.1
442	Furniture & home furnishings stores	7	D	D	D	c	D	D
4421	Furniture stores	3	D	D	D	c	D	D
44211	Furniture stores	3	D	D	D	c	D	D
442110	Furniture stores	3	D	D	D	c	D	D
4422	Home furnishings stores	4	D	D	D	b	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
442299	All other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
4431	Electronics & appliance stores	2	D	D	D	a	D	D
44311	Appliance, television, & other electronics stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	11	17 426	1 997	424	92	20.8	—
4441	Building material & supplies dealers	8	D	D	D	b	D	D
44419	Other building material dealers	7	10 235	1 291	254	53	25.3	—
444190	Other building material dealers	7	10 235	1 291	254	53	25.3	—
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	7	24 511	2 136	513	202	3.1	1.3
446	Health & personal care stores	7	5 573	687	188	42	12.4	3.5
4461	Health & personal care stores	7	5 573	687	188	42	12.4	3.5
447	Gasoline stations	12	13 013	682	162	65	8.7	—
44711	Gasoline stations with convenience stores	8	10 453	566	135	54	4.0	—
447110	Gasoline stations with convenience stores	8	10 453	566	135	54	4.0	—
448	Clothing & clothing accessories stores	22	7 887	1 152	264	134	25.3	24.0
4481	Clothing stores	14	5 131	764	169	100	28.9	18.3
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	6	2 211	168	44	31	2.0	6.5
4512	Book, periodical, & music stores	2	D	D	D	b	D	D
45121	Book stores & news dealers	1	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	b	D	D
452	General merchandise stores	8	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	14	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	D	D	D	a	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	5	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	5	D	D	D	b	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	3	4 447	566	138	22	D	—
45431	Fuel dealers	3	4 447	566	138	22	D	—
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FARMVILLE, VA (CUMBERLAND COUNTY PART) *								
44-45	Retail trade	6	8 057	1 283	200	55	36.7	—
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
4431	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	b	D	D
44419	Other building material dealers	2	D	D	D	b	D	D
444190	Other building material dealers	2	D	D	D	b	D	D
447	Gasoline stations	2	D	D	D	a	D	D
FARMVILLE, VA (PRINCE EDWARD COUNTY PART) *								
44-45	Retail trade	109	226 782	21 993	5 009	1 561	6.2	1.9
441	Motor vehicle & parts dealers	13	D	D	D	c	D	D
442	Furniture & home furnishings stores	7	D	D	D	c	D	D
4421	Furniture stores	3	D	D	D	c	D	D
44211	Furniture stores	3	D	D	D	c	D	D
442110	Furniture stores	3	D	D	D	c	D	D
4422	Home furnishings stores	4	D	D	D	b	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
442299	All other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	9	D	D	D	b	D	D
44419	Other building material dealers	5	D	D	D	b	D	D
444190	Other building material dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	7	24 511	2 136	513	202	3.1	1.3
446	Health & personal care stores	7	5 573	687	188	42	12.4	3.5
4461	Health & personal care stores	7	5 573	687	188	42	12.4	3.5
447	Gasoline stations	10	D	D	D	b	D	D
44711	Gasoline stations with convenience stores	6	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	6	D	D	D	b	D	D
448	Clothing & clothing accessories stores	22	7 887	1 152	264	134	25.3	24.0
4481	Clothing stores	14	5 131	764	169	100	28.9	18.3
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	6	2 211	168	44	31	2.0	6.5
4512	Book, periodical, & music stores	2	D	D	D	b	D	D
45121	Book stores & news dealers	1	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	b	D	D
452	General merchandise stores	8	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	14	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	D	D	D	a	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	5	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	5	D	D	D	b	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	3	4 447	566	138	22	D	—
45431	Fuel dealers	3	4 447	566	138	22	D	—
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FRANKLIN, VA (IC)								
44-45	Retail trade	57	94 969	9 347	1 998	635	5.4	6.0
441	Motor vehicle & parts dealers	9	31 504	2 557	360	116	—	13.0
442	Furniture & home furnishings stores	4	3 119	552	142	31	4.6	—
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	6 707	709	141	43	D	—
4441	Building material & supplies dealers	2	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	c	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	6	8 706	569	127	73	—	—
448	Clothing & clothing accessories stores	8	4 996	676	159	57	5.0	9.3
451	Sporting goods, hobby, book, & music stores	3	1 120	117	33	18	—	82.1
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D
FREDERICKSBURG, VA (IC)								
44-45	Retail trade	317	567 275	60 709	13 959	3 701	3.9	2.5
441	Motor vehicle & parts dealers	29	74 976	7 335	1 587	298	5.9	.4
44112	Used car dealers	6	D	D	D	b	D	D
441120	Used car dealers	6	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	21	19 531	3 957	840	181	17.5	1.5
44131	Automotive parts & accessories stores	17	15 677	3 003	621	145	13.8	1.9
441310	Automotive parts & accessories stores	17	15 677	3 003	621	145	13.8	1.9
442	Furniture & home furnishings stores	20	14 614	1 845	450	139	6.7	.5
4421	Furniture stores	5	8 386	905	230	50	—	.2
44211	Furniture stores	5	8 386	905	230	50	—	.2
442110	Furniture stores	5	8 386	905	230	50	—	.2
4422	Home furnishings stores	15	6 228	940	220	89	15.8	1.0
44229	Other home furnishings stores	11	4 636	689	163	78	3.8	1.4
442299	All other home furnishings stores	10	D	D	D	b	D	D
443	Electronics & appliance stores	10	12 109	1 223	334	76	7.9	—
4431	Electronics & appliance stores	10	12 109	1 223	334	76	7.9	—
44311	Appliance, television, & other electronics stores	6	10 306	1 027	297	62	4.5	—
443112	Radio, television, & other electronics stores	5	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	23	154 135	16 646	3 977	755	1.0	.6
4441	Building material & supplies dealers	20	D	D	D	f	D	D
44411	Home centers	4	D	D	D	e	D	D
444110	Home centers	4	D	D	D	e	D	D
44413	Hardware stores	1	D	D	D	b	D	D
444130	Hardware stores	1	D	D	D	b	D	D
44419	Other building material dealers	13	85 251	9 582	2 168	281	—	1.1
444190	Other building material dealers	13	85 251	9 582	2 168	281	—	1.1
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	25	51 938	6 326	1 406	367	4.4	2.1
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	17	20 904	2 736	627	168	11.1	1.8
4461	Health & personal care stores	17	20 904	2 736	627	168	11.1	1.8
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	6	2 717	506	122	36	26.4	14.1
446130	Optical goods stores	6	2 717	506	122	36	26.4	14.1

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FREDERICKSBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
447	Gasoline stations	26	54 228	2 448	594	181	4.2	5.6
4471	Gasoline stations	26	54 228	2 448	594	181	4.2	5.6
44711	Gasoline stations with convenience stores	19	36 298	1 721	403	139	2.5	4.5
447110	Gasoline stations with convenience stores	19	36 298	1 721	403	139	2.5	4.5
44719	Other gasoline stations	7	17 930	727	191	42	7.8	7.8
447190	Other gasoline stations	7	17 930	727	191	42	7.8	7.8
448	Clothing & clothing accessories stores	66	36 696	5 268	1 276	441	5.3	10.2
4481	Clothing stores	42	23 293	3 288	789	315	7.6	5.5
44811	Men's clothing stores	7	4 536	585	114	38	—	17.7
448110	Men's clothing stores	7	4 536	585	114	38	—	17.7
44815	Clothing accessories stores	5	D	D	D	b	D	D
448150	Clothing accessories stores	5	D	D	D	b	D	D
44819	Other clothing stores	4	2 491	315	83	38	14.9	—
448190	Other clothing stores	4	2 491	315	83	38	14.9	—
4482101	Men's shoe stores	2	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	15	8 686	1 501	392	85	2.2	18.5
44831	Jewelry stores	14	D	D	D	b	D	D
448310	Jewelry stores	14	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	34	34 398	4 212	951	348	5.7	7.0
4511	Sporting goods, hobby, & musical instrument stores ..	23	25 919	3 250	709	255	6.7	7.5
45111	Sporting goods stores	10	10 448	1 246	276	89	10.1	15.1
451110	Sporting goods stores	10	10 448	1 246	276	89	10.1	15.1
4511101	General-line sporting goods stores	3	D	D	D	b	D	D
45112	Hobby, toy, & game stores	6	12 128	1 349	290	114	1.7	—
451120	Hobby, toy, & game stores	6	12 128	1 349	290	114	1.7	—
45113	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	11	8 479	962	242	93	2.8	5.4
45121	Book stores & news dealers	6	4 331	636	163	52	5.5	—
451211	Book stores	6	4 331	636	163	52	5.5	—
4512111	Book stores, general	5	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ...	5	4 148	326	79	41	—	11.1
451220	Prerecorded tape, compact disc, & record stores .	5	4 148	326	79	41	—	11.1
452	General merchandise stores	8	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	52	D	D	D	e	D	D
4532	Office supplies, stationery, & gift stores	23	13 151	1 234	254	107	10.5	5.1
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	19	D	D	D	b	D	D
4533	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
45331	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
453310	Used merchandise stores	6	1 837	454	92	27	53.0	21.1
4539	Other miscellaneous store retailers	14	D	D	D	c	D	D
45391	Pet & pet supplies stores	2	D	D	D	b	D	D
453910	Pet & pet supplies stores	2	D	D	D	b	D	D
45392	Art dealers	3	1 364	186	43	11	D	14.2
453920	Art dealers	3	1 364	186	43	11	D	14.2
45393	Manufactured (mobile) home dealers	3	7 191	685	152	18	—	—
453930	Manufactured (mobile) home dealers	3	7 191	685	152	18	—	—
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	7	17 154	2 113	525	91	—	6.9
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
FRONT ROYAL, VA								
44-45	Retail trade	120	184 365	18 339	4 390	1 243	18.0	2.3
441	Motor vehicle & parts dealers	18	49 355	4 563	1 074	176	34.8	.5
44112	Used car dealers	3	D	D	D	a	D	D
441120	Used car dealers	3	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
442	Furniture & home furnishings stores	8	4 100	660	144	46	32.5	—
4421	Furniture stores	5	3 581	559	122	38	22.7	—
44211	Furniture stores	5	3 581	559	122	38	22.7	—
442110	Furniture stores	5	3 581	559	122	38	22.7	—
443	Electronics & appliance stores	4	3 117	486	131	55	16.1	—
4431	Electronics & appliance stores	4	3 117	486	131	55	16.1	—
44311	Appliance, television, & other electronics stores	3	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	14	12 910	1 890	423	106	5.4	19.4
4441	Building material & supplies dealers	11	9 676	1 464	329	85	3.9	25.9
44419	Other building material dealers	7	6 196	994	214	48	6.0	40.4
444190	Other building material dealers	7	6 196	994	214	48	6.0	40.4
4442	Lawn & garden equipment & supplies stores	3	3 234	426	94	21	D	—
44422	Nursery & garden centers	3	3 234	426	94	21	D	—
444220	Nursery & garden centers	3	3 234	426	94	21	D	—
445	Food & beverage stores	16	D	D	D	e	D	D
4451	Grocery stores	14	48 534	4 299	1 045	319	11.8	.1
44511	Supermarkets & other grocery (except convenience) stores	9	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	9	D	D	D	e	D	D
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
447	Gasoline stations	14	14 889	875	212	70	13.0	2.5
448	Clothing & clothing accessories stores	12	D	D	D	b	D	D
4481	Clothing stores	7	5 679	699	144	70	11.6	10.3
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	c	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	12	D	D	D	b	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	4	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	4	D	D	D	b	D	D
GALAX, VA (IC)								
44-45	Retail trade	71	134 604	12 585	3 024	906	5.4	.4
441	Motor vehicle & parts dealers	8	26 432	2 171	492	93	.4	—
4413	Automotive parts, accessories, & tire stores	4	15 531	986	219	41	—	—
44132	Tire dealers	2	D	D	D	b	D	D
441320	Tire dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
4421	Furniture stores	3	4 100	601	150	41	—	—
44211	Furniture stores	3	4 100	601	150	41	—	—
442110	Furniture stores	3	4 100	601	150	41	—	—
443	Electronics & appliance stores	3	1 283	140	38	14	D	—
444	Building material & garden equipment & supplies dealers	8	D	D	D	b	D	D
4441	Building material & supplies dealers	7	D	D	D	b	D	D
445	Food & beverage stores	7	22 434	1 864	439	157	23.0	—
446	Health & personal care stores	6	D	D	D	b	D	D
4461	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	10	14 376	1 134	259	90	—	—
448	Clothing & clothing accessories stores	10	3 411	604	120	50	12.4	2.7
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D

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Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
GALAX, VA (IC)—Con.								
44-45 Retail trade—Con.								
453	Miscellaneous store retailers	8	897	152	32	17	65.0	8.6
454	Nonstore retailers	1	D	D	D	a	D	D
HAMPTON, VA (IC)								
44-45	Retail trade	514	1 638 883	150 547	36 472	9 930	1.6	8.3
441	Motor vehicle & parts dealers	52	398 456	30 152	6 929	1 220	.6	23.8
4411	Automobile dealers	19	355 187	24 068	5 497	908	.3	26.7
44111	New car dealers	13	351 142	23 444	5 340	875	—	27.0
441110	New car dealers	13	351 142	23 444	5 340	875	—	27.0
4412	Other motor vehicle dealers	7	18 909	1 727	323	86	2.6	—
44122	Motorcycle, boat, & other motor vehicle dealers	7	18 909	1 727	323	86	2.6	—
441222	Boat dealers	5	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	26	24 360	4 357	1 109	226	2.7	.4
44131	Automotive parts & accessories stores	20	19 259	3 134	801	173	3.4	.5
441310	Automotive parts & accessories stores	20	19 259	3 134	801	173	3.4	.5
442	Furniture & home furnishings stores	28	D	D	D	c	D	D
4421	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
44211	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
442110	Furniture stores	14	22 778	2 728	623	140	4.1	11.7
4422	Home furnishings stores	14	D	D	D	b	D	D
44221	Floor covering stores	6	D	D	D	b	D	D
442210	Floor covering stores	6	D	D	D	b	D	D
44229	Other home furnishings stores	8	D	D	D	b	D	D
443	Electronics & appliance stores	17	23 437	2 260	565	143	23.2	7.0
4431	Electronics & appliance stores	17	23 437	2 260	565	143	23.2	7.0
44311	Appliance, television, & other electronics stores	12	16 731	1 700	429	107	7.1	9.8
443112	Radio, television, & other electronics stores	8	16 041	1 591	403	98	7.1	10.2
44312	Computer & software stores	3	D	D	D	b	D	D
443120	Computer & software stores	3	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	22	53 667	7 006	1 647	412	2.1	.7
4441	Building material & supplies dealers	19	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44412	Paint & wallpaper stores	4	D	D	D	b	D	D
444120	Paint & wallpaper stores	4	D	D	D	b	D	D
44419	Other building material dealers	10	15 807	1 460	331	49	.8	2.5
444190	Other building material dealers	10	15 807	1 460	331	49	.8	2.5
4442	Lawn & garden equipment & supplies stores	3	D	D	D	c	D	D
44422	Nursery & garden centers	3	D	D	D	c	D	D
444220	Nursery & garden centers	3	D	D	D	c	D	D
445	Food & beverage stores	56	147 413	13 462	3 295	1 130	1.0	.7
4451	Grocery stores	38	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	20	126 037	11 300	2 601	918	.4	.2
445110	Supermarkets & other grocery (except convenience) stores	20	126 037	11 300	2 601	918	.4	.2
44512	Convenience stores	18	D	D	D	c	D	D
445120	Convenience stores	18	D	D	D	c	D	D
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	46	53 723	6 364	1 663	483	1.6	20.0
4461	Health & personal care stores	46	53 723	6 364	1 663	483	1.6	20.0
44611	Pharmacies & drug stores	19	40 231	3 810	1 047	345	.7	14.7
446110	Pharmacies & drug stores	19	40 231	3 810	1 047	345	.7	14.7
4461101	Pharmacies & drug stores	16	D	D	D	e	D	D
4461102	Proprietary stores	3	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	1 828	127	34	10	D	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 828	127	34	10	D	—
44613	Optical goods stores	15	6 953	1 668	396	89	—	36.9
446130	Optical goods stores	15	6 953	1 668	396	89	—	36.9
44619	Other health & personal care stores	9	4 711	759	186	39	6.8	48.1
446191	Food (health) supplement stores	4	2 593	252	59	18	—	85.2
447	Gasoline stations	56	79 210	5 091	1 518	476	6.8	3.9
4471	Gasoline stations	56	79 210	5 091	1 518	476	6.8	3.9
44711	Gasoline stations with convenience stores	40	64 182	3 696	1 190	379	3.3	—
447110	Gasoline stations with convenience stores	40	64 182	3 696	1 190	379	3.3	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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							From administrative records ¹	Estimated ²
HAMPTON, VA (IC)—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	104	81 339	10 544	2 473	914	4.5	9.5
4481	Clothing stores	66	53 659	6 652	1 558	635	6.1	9.2
44811	Men's clothing stores	17	12 070	1 893	446	138	13.1	28.3
448110	Men's clothing stores	17	12 070	1 893	446	138	13.1	28.3
44812	Women's clothing stores	25	13 755	1 764	414	202	1.0	5.2
448120	Women's clothing stores	25	13 755	1 764	414	202	1.0	5.2
44814	Family clothing stores	13	24 171	2 454	570	240	3.6	3.4
448140	Family clothing stores	13	24 171	2 454	570	240	3.6	3.4
44815	Clothing accessories stores	4	D	D	D	a	D	D
448150	Clothing accessories stores	4	D	D	D	a	D	D
44819	Other clothing stores	6	2 721	307	75	34	23.2	—
448190	Other clothing stores	6	2 721	307	75	34	23.2	—
4482	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
44821	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
448210	Shoe stores	26	15 718	1 998	493	186	2.3	5.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	4	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	12	5 312	644	168	60	6.9	.5
4482105	Athletic footwear stores	7	7 790	981	232	96	—	—
4483	Jewelry, luggage, & leather goods stores	12	11 962	1 894	422	93	—	16.8
44831	Jewelry stores	12	11 962	1 894	422	93	—	16.8
448310	Jewelry stores	12	11 962	1 894	422	93	—	16.8
451	Sporting goods, hobby, book, & music stores	33	33 061	3 652	878	318	2.6	2.4
4511	Sporting goods, hobby, & musical instrument stores ..	20	22 343	2 587	618	210	.4	.6
45111	Sporting goods stores	10	10 316	1 157	288	90	.9	.6
451110	Sporting goods stores	10	10 316	1 157	288	90	.9	.6
4511101	General-line sporting goods stores	1	D	D	D	b	D	D
45112	Hobby, toy, & game stores	6	10 209	1 163	265	93	—	—
451120	Hobby, toy, & game stores	6	10 209	1 163	265	93	—	—
45113	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	3	D	D	D	b	D	D
4512	Book, periodical, & music stores	13	10 718	1 065	260	108	7.0	6.2
45121	Book stores & news dealers	7	D	D	D	b	D	D
451211	Book stores	6	4 889	548	149	43	14.3	1.8
4512111	Book stores, general	4	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	6	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores ...	6	D	D	D	b	D	D
452	General merchandise stores	25	303 109	27 923	6 709	2 298	—	3.5
4521	Department stores (incl leased depts) ##	9	160 238	N	N	N	—	6.7
45211	Department stores (incl leased depts) ##	9	160 238	N	N	N	—	6.7
4521	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
45211	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
452110	Department stores (excl leased depts)	9	158 562	16 523	3 944	1 345	—	6.7
4521101	Conventional department stores (excl leased depts)	3	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	16	144 547	11 400	2 765	953	—	—
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	14	D	D	D	e	D	D
452990	All other general merchandise stores	14	D	D	D	e	D	D
4529901	Variety stores	12	D	D	D	c	D	D
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	63	D	D	D	e	D	D
4531	Florists	12	D	D	D	b	D	D
45311	Florists	12	D	D	D	b	D	D
453110	Florists	12	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	26	D	D	D	c	D	D
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	23	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	23	D	D	D	c	D	D
4533	Used merchandise stores	11	D	D	D	c	D	D
45331	Used merchandise stores	11	D	D	D	c	D	D
453310	Used merchandise stores	11	D	D	D	c	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D

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							From administrative records ¹	Estimated ²
HAMPTON, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	12	D	D	D	g	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	g	D	D
4542	Vending machine operators	3	D	D	D	b	D	D
45421	Vending machine operators	3	D	D	D	b	D	D
454210	Vending machine operators	3	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	4	D	D	D	b	D	D
HARRISONBURG, VA (IC)								
44-45	Retail trade	308	690 756	64 000	15 090	4 161	3.8	2.5
441	Motor vehicle & parts dealers	39	175 165	14 540	3 401	537	3.9	1.7
4411	Automobile dealers	18	145 449	10 103	2 321	308	1.5	1.4
4412	Other motor vehicle dealers	4	7 045	732	164	35	59.4	13.1
44122	Motorcycle, boat, & other motor vehicle dealers	4	7 045	732	164	35	59.4	13.1
441221	Motorcycle dealers	4	7 045	732	164	35	59.4	13.1
4413	Automotive parts, accessories, & tire stores	17	22 671	3 705	916	194	2.2	—
44131	Automotive parts & accessories stores	13	14 444	2 351	579	146	—	—
441310	Automotive parts & accessories stores	13	14 444	2 351	579	146	—	—
44132	Tire dealers	4	8 227	1 354	337	48	6.1	—
441320	Tire dealers	4	8 227	1 354	337	48	6.1	—
442	Furniture & home furnishings stores	23	24 073	3 889	879	202	17.8	.4
4421	Furniture stores	12	15 988	2 337	554	142	22.6	.7
44211	Furniture stores	12	15 988	2 337	554	142	22.6	.7
442110	Furniture stores	12	15 988	2 337	554	142	22.6	.7
4422	Home furnishings stores	11	8 085	1 552	325	60	8.1	—
44221	Floor covering stores	4	7 036	1 358	277	37	—	—
442210	Floor covering stores	4	7 036	1 358	277	37	—	—
443	Electronics & appliance stores	17	23 845	2 820	663	153	3.7	—
4431	Electronics & appliance stores	17	23 845	2 820	663	153	3.7	—
44311	Appliance, television, & other electronics stores	11	15 769	1 464	363	93	5.6	—
443111	Household appliance stores	7	4 254	530	124	42	20.6	—
443112	Radio, television, & other electronics stores	4	11 515	934	239	51	—	—
44312	Computer & software stores	5	D	D	D	b	D	D
443120	Computer & software stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	25	53 681	5 075	1 199	234	.1	3.9
4441	Building material & supplies dealers	20	46 866	4 348	1 022	186	—	4.3
44413	Hardware stores	4	6 364	836	222	44	—	31.3
444130	Hardware stores	4	6 364	836	222	44	—	31.3
44419	Other building material dealers	16	40 502	3 512	800	142	—	.1
444190	Other building material dealers	16	40 502	3 512	800	142	—	.1
4442	Lawn & garden equipment & supplies stores	5	6 815	727	177	48	.7	1.1
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	26	101 479	8 987	2 204	736	4.2	3.4
4451	Grocery stores	21	97 591	8 645	2 120	701	4.3	3.1
44511	Supermarkets & other grocery (except convenience) stores	17	95 427	8 487	2 062	676	2.9	2.4
445110	Supermarkets & other grocery (except convenience) stores	17	95 427	8 487	2 062	676	2.9	2.4
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	19	16 050	2 154	509	153	3.6	4.8
4461	Health & personal care stores	19	16 050	2 154	509	153	3.6	4.8
44612	Cosmetics, beauty supplies, & perfume stores	3	1 877	174	39	20	—	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 877	174	39	20	—	—
44619	Other health & personal care stores	6	2 545	544	143	30	22.8	14.6
447	Gasoline stations	30	59 832	3 569	714	254	3.5	6.0
4471	Gasoline stations	30	59 832	3 569	714	254	3.5	6.0
44711	Gasoline stations with convenience stores	20	37 571	2 283	552	190	.8	6.4
447110	Gasoline stations with convenience stores	20	37 571	2 283	552	190	.8	6.4
44719	Other gasoline stations	10	22 261	1 286	162	64	8.2	5.3
447190	Other gasoline stations	10	22 261	1 286	162	64	8.2	5.3
448	Clothing & clothing accessories stores	46	32 810	3 655	889	355	3.8	4.8
4481	Clothing stores	26	21 449	2 133	513	237	.3	3.6
44815	Clothing accessories stores	3	D	D	D	a	D	D
448150	Clothing accessories stores	3	D	D	D	a	D	D
44819	Other clothing stores	4	D	D	D	b	D	D
448190	Other clothing stores	4	D	D	D	b	D	D
4482105	Athletic footwear stores	2	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	10	4 838	855	216	53	18.7	16.4

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HARRISONBURG, VA (IC)—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	29	18 643	2 108	464	213	16.1	3.7
4511	Sporting goods, hobby, & musical instrument stores . .	19	12 850	1 467	305	143	19.2	5.4
4511101	General-line sporting goods stores	3	3 020	196	45	29	D	—
45112	Hobby, toy, & game stores	4	D	D	D	b	D	D
451120	Hobby, toy, & game stores	4	D	D	D	b	D	D
45114	Musical instrument & supplies stores	5	2 299	423	108	45	37.9	27.1
451140	Musical instrument & supplies stores	5	2 299	423	108	45	37.9	27.1
4512	Book, periodical, & music stores	10	5 793	641	159	70	9.2	—
45121	Book stores & news dealers	7	D	D	D	b	D	D
451211	Book stores	7	D	D	D	b	D	D
4512112	Specialty book stores	3	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores . . .	3	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores . . .	3	D	D	D	b	D	D
452	General merchandise stores	14	144 722	12 603	3 175	1 022	.5	—
4521	Department stores (incl leased depts) ##	5	104 255	N	N	N	—	—
45211	Department stores (incl leased depts) ##	5	104 255	N	N	N	—	—
4521	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
45211	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
452110	Department stores (excl leased depts)	5	102 572	9 109	2 255	757	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	9	42 150	3 494	920	265	1.6	—
45299	All other general merchandise stores	8	D	D	D	c	D	D
452990	All other general merchandise stores	8	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	34	26 325	3 221	689	227	9.4	9.1
4532	Office supplies, stationery, & gift stores	14	10 735	930	216	107	12.9	16.5
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	3	D	D	D	b	D	D
4539	Other miscellaneous store retailers	13	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	1 315	180	44	25	1.5	—
453910	Pet & pet supplies stores	4	1 315	180	44	25	1.5	—
45393	Manufactured (mobile) home dealers	5	11 502	1 419	268	29	2.8	—
453930	Manufactured (mobile) home dealers	5	11 502	1 419	268	29	2.8	—
45399	All other miscellaneous store retailers	3	D	D	D	b	D	D
454	Nonstore retailers	6	14 131	1 379	304	75	—	.3
4543	Direct selling establishments	6	14 131	1 379	304	75	—	.3
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers . . .	1	D	D	D	a	D	D
HERNDON, VA								
44-45	Retail trade	131	299 806	33 548	7 896	1 627	9.2	7.3
441	Motor vehicle & parts dealers	6	26 030	3 046	732	115	32.4	36.1
4412	Other motor vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers . . .	1	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	4	D	D	D	b	D	D
44131	Automotive parts & accessories stores	4	D	D	D	b	D	D
441310	Automotive parts & accessories stores	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	11	12 702	1 432	303	58	5.7	—
4421	Furniture stores	3	7 552	617	142	19	—	—
44211	Furniture stores	3	7 552	617	142	19	—	—
442110	Furniture stores	3	7 552	617	142	19	—	—
4422	Home furnishings stores	8	5 150	815	161	39	14.0	—
44221	Floor covering stores	6	D	D	D	b	D	D
442210	Floor covering stores	6	D	D	D	b	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	11	27 931	3 900	936	104	.3	11.6
4431	Electronics & appliance stores	11	27 931	3 900	936	104	.3	11.6
44311	Appliance, television, & other electronics stores . . .	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	b	D	D
44312	Computer & software stores	5	16 725	1 260	279	33	—	17.0
443120	Computer & software stores	5	16 725	1 260	279	33	—	17.0
444	Building material & garden equipment & supplies dealers	7	31 125	3 925	859	85	—	—
4441	Building material & supplies dealers	7	31 125	3 925	859	85	—	—
44412	Paint & wallpaper stores	2	D	D	D	a	D	D
444120	Paint & wallpaper stores	2	D	D	D	a	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HERNDON, VA—Con.								
44-45	Retail trade—Con.							
445	Food & beverage stores	18	100 968	12 756	3 009	579	1.1	1.1
4451	Grocery stores	16	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores	9	D	D	D	f	D	D
445110	Supermarkets & other grocery (except convenience) stores	9	D	D	D	f	D	D
44512	Convenience stores	7	D	D	D	b	D	D
445120	Convenience stores	7	D	D	D	b	D	D
446	Health & personal care stores	10	9 641	1 049	266	66	.6	7.7
4461	Health & personal care stores	10	9 641	1 049	266	66	.6	7.7
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	b	D	D
44619	Other health & personal care stores	2	D	D	D	a	D	D
446191	Food (health) supplement stores	2	D	D	D	a	D	D
447	Gasoline stations	11	32 428	1 386	323	93	35.4	9.9
4471	Gasoline stations	11	32 428	1 386	323	93	35.4	9.9
44711	Gasoline stations with convenience stores	5	19 296	691	183	48	24.8	—
447110	Gasoline stations with convenience stores	5	19 296	691	183	48	24.8	—
44719	Other gasoline stations	6	13 132	695	140	45	51.1	24.5
447190	Other gasoline stations	6	13 132	695	140	45	51.1	24.5
448	Clothing & clothing accessories stores	16	7 076	931	205	79	25.7	1.6
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	11	4 276	742	143	74	30.8	9.4
4511	Sporting goods, hobby, & musical instrument stores	7	3 138	592	113	65	28.9	9.2
45112	Hobby, toy, & game stores	4	D	D	D	b	D	D
451120	Hobby, toy, & game stores	4	D	D	D	b	D	D
45121	Book stores & news dealers	4	1 138	150	30	9	35.9	10.1
451212	News dealers & newsstands	2	D	D	D	a	D	D
452	General merchandise stores	5	26 745	2 570	656	237	1.9	5.9
45299	All other general merchandise stores	3	D	D	D	a	D	D
452990	All other general merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	20	D	D	D	c	D	D
4531	Florists	3	D	D	D	b	D	D
45311	Florists	3	D	D	D	b	D	D
453110	Florists	3	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	7	1 675	247	65	42	42.4	6.1
4533	Used merchandise stores	4	D	D	D	b	D	D
45331	Used merchandise stores	4	D	D	D	b	D	D
453310	Used merchandise stores	4	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	2 614	227	58	21	13.1	77.1
453910	Pet & pet supplies stores	4	2 614	227	58	21	13.1	77.1
454	Nonstore retailers	5	D	D	D	b	D	D
4541	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
HOPEWELL, VA (IC)								
44-45	Retail trade	83	100 873	10 574	2 503	754	10.2	1.0
441	Motor vehicle & parts dealers	11	18 668	2 250	542	107	2.2	.5
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	17	D	D	D	c	D	D
446	Health & personal care stores	3	6 445	755	151	44	D	—
447	Gasoline stations	16	18 852	1 078	263	79	8.7	—
448	Clothing & clothing accessories stores	11	4 529	479	113	63	16.6	9.7
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
HOPEWELL, VA (IC)—Con.								
Retail trade—Con.								
44-45	Nonstore retailers	2	D	D	D	a	D	D
LEBANON, VA								
44-45	Retail trade	45	88 061	8 079	1 825	502	15.3	2.8
441	Motor vehicle & parts dealers	7	25 893	1 749	440	85	40.2	—
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	b	D	D
44419	Other building material dealers	2	D	D	D	b	D	D
444190	Other building material dealers	2	D	D	D	b	D	D
445	Food & beverage stores	5	21 943	2 026	416	165	—	.7
446	Health & personal care stores	5	8 813	1 243	251	56	—	—
4461	Health & personal care stores	5	8 813	1 243	251	56	—	—
447	Gasoline stations	8	9 753	721	163	55	—	21.6
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	b	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	1	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
45439	Other direct selling establishments	2	D	D	D	a	D	D
454390	Other direct selling establishments	2	D	D	D	a	D	D
LEESBURG, VA								
44-45	Retail trade	143	326 182	32 426	7 453	1 807	12.3	2.7
441	Motor vehicle & parts dealers	25	146 682	12 979	2 920	416	17.6	1.6
4411	Automobile dealers	14	138 162	11 538	2 570	348	18.0	.4
44111	New car dealers	9	134 607	11 274	2 529	329	16.2	.4
441110	New car dealers	9	134 607	11 274	2 529	329	16.2	.4
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	9	D	D	D	b	D	D
44131	Automotive parts & accessories stores	8	D	D	D	b	D	D
441310	Automotive parts & accessories stores	8	D	D	D	b	D	D
442	Furniture & home furnishings stores	10	8 224	954	228	48	13.8	5.4
4421	Furniture stores	4	3 714	486	122	23	—	—
44211	Furniture stores	4	3 714	486	122	23	—	—
442110	Furniture stores	4	3 714	486	122	23	—	—
4422	Home furnishings stores	6	4 510	468	106	25	25.1	9.8
44229	Other home furnishings stores	3	1 902	229	48	17	D	13.0
443	Electronics & appliance stores	6	3 637	595	164	56	31.7	16.4
4431	Electronics & appliance stores	6	3 637	595	164	56	31.7	16.4
44311	Appliance, television, & other electronics stores	4	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	11	26 655	2 588	470	184	—	3.9
4441	Building material & supplies dealers	8	22 926	2 140	377	156	—	2.8
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	3 729	448	93	28	—	10.5
44422	Nursery & garden centers	3	3 729	448	93	28	—	10.5
444220	Nursery & garden centers	3	3 729	448	93	28	—	10.5

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LEESBURG, VA—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	15	45 604	4 930	1 169	269	2.1	1.9
4451	Grocery stores	12	43 458	4 697	1 116	247	1.8	2.0
44511	Supermarkets & other grocery (except convenience) stores	5	38 933	4 207	959	197	.9	2.2
445110	Supermarkets & other grocery (except convenience) stores	5	38 933	4 207	959	197	.9	2.2
44512	Convenience stores	7	4 525	490	157	50	9.6	—
445120	Convenience stores	7	4 525	490	157	50	9.6	—
446	Health & personal care stores	9	11 953	1 436	346	93	5.9	—
4461	Health & personal care stores	9	11 953	1 436	346	93	5.9	—
447	Gasoline stations	9	15 340	1 240	293	67	21.8	15.0
448	Clothing & clothing accessories stores	17	12 727	1 427	350	134	13.6	—
4481	Clothing stores	9	9 217	843	198	96	10.4	—
44819	Other clothing stores	2	D	D	D	a	D	D
448190	Other clothing stores	2	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	11	7 620	1 034	249	93	30.6	8.2
4511	Sporting goods, hobby, & musical instrument stores ..	7	5 782	788	189	68	39.5	—
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	1 838	246	60	25	2.6	34.1
45121	Book stores & news dealers	3	D	D	D	b	D	D
4512111	Book stores, general	3	D	D	D	b	D	D
452	General merchandise stores	3	D	D	D	e	D	D
453	Miscellaneous store retailers	21	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	4	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	6	1 920	285	62	34	6.9	2.3
45331	Used merchandise stores	6	1 920	285	62	34	6.9	2.3
453310	Used merchandise stores	6	1 920	285	62	34	6.9	2.3
4539	Other miscellaneous store retailers	7	D	D	D	b	D	D
45391	Pet & pet supplies stores	3	D	D	D	b	D	D
453910	Pet & pet supplies stores	3	D	D	D	b	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	6	5 684	767	200	28	13.2	5.5
4543	Direct selling establishments	6	5 684	767	200	28	13.2	5.5
45431	Fuel dealers	3	D	D	D	a	D	D
454311	Heating oil dealers	3	D	D	D	a	D	D
LEXINGTON, VA (IC)								
44-45	Retail trade	68	108 877	9 633	2 163	686	20.3	5.0
441	Motor vehicle & parts dealers	8	27 734	1 683	435	89	54.7	12.9
44112	Used car dealers	2	D	D	D	a	D	D
441120	Used car dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	8	4 518	537	106	38	6.8	8.5
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	3	1 106	131	24	9	—	60.5
44312	Computer & software stores	3	1 106	131	24	9	—	60.5
443120	Computer & software stores	3	1 106	131	24	9	—	60.5
444	Building material & garden equipment & supplies dealers	5	11 729	1 588	352	74	10.9	—
4442	Lawn & garden equipment & supplies stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	1	D	D	D	b	D	D
444220	Nursery & garden centers	1	D	D	D	b	D	D
445	Food & beverage stores	4	D	D	D	b	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	5	5 923	397	64	28	24.9	—
448	Clothing & clothing accessories stores	10	4 503	509	111	51	8.6	4.8
4481	Clothing stores	6	3 753	411	87	43	7.1	5.7
451	Sporting goods, hobby, book, & music stores	5	2 047	208	56	37	10.2	—
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	3	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LEXINGTON, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	2	D	D	D	c	D	D
453	Miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
45431	Fuel dealers	2	D	D	D	a	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
LURAY, VA								
44-45	Retail trade	49	61 600	5 742	1 388	397	20.0	4.3
441	Motor vehicle & parts dealers	10	11 464	1 107	267	64	78.4	—
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	3	1 197	223	83	19	D	—
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	5	D	D	D	c	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
4461	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	6	7 449	547	135	47	—	6.5
448	Clothing & clothing accessories stores	2	D	D	D	b	D	D
452	General merchandise stores	4	1 742	156	31	22	—	5.3
45299	All other general merchandise stores	4	1 742	156	31	22	—	5.3
452990	All other general merchandise stores	4	1 742	156	31	22	—	5.3
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	3	D	D	D	b	D	D
LYNCHBURG, VA (IC)								
44-45	Retail trade	446	1 228 549	115 781	27 378	7 209	3.7	2.7
441	Motor vehicle & parts dealers	43	195 204	15 843	3 600	744	10.9	8.7
4411	Automobile dealers	16	163 875	11 290	2 462	498	10.7	9.1
44111	New car dealers	11	161 162	11 167	2 433	485	10.8	8.4
441110	New car dealers	11	161 162	11 167	2 433	485	10.8	8.4
4412	Other motor vehicle dealers	4	6 376	479	104	33	50.4	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	23	24 953	4 074	1 034	213	2.2	7.8
44131	Automotive parts & accessories stores	17	11 574	1 702	467	117	4.7	1.2
441310	Automotive parts & accessories stores	17	11 574	1 702	467	117	4.7	1.2
44132	Tire dealers	6	13 379	2 372	567	96	—	13.6
441320	Tire dealers	6	13 379	2 372	567	96	—	13.6
442	Furniture & home furnishings stores	28	30 849	7 426	1 682	373	5.3	1.9
4421	Furniture stores	12	D	D	D	e	D	D
44211	Furniture stores	12	D	D	D	e	D	D
442110	Furniture stores	12	D	D	D	e	D	D
4422	Home furnishings stores	16	D	D	D	b	D	D
44221	Floor covering stores	6	5 576	1 206	219	38	—	7.6
442210	Floor covering stores	6	5 576	1 206	219	38	—	7.6
44229	Other home furnishings stores	10	D	D	D	b	D	D
442299	All other home furnishings stores	10	D	D	D	b	D	D
443	Electronics & appliance stores	16	22 362	2 519	552	151	10.0	—
4431	Electronics & appliance stores	16	22 362	2 519	552	151	10.0	—
44311	Appliance, television, & other electronics stores	10	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	6	13 237	1 196	275	85	1.3	—
44312	Computer & software stores	4	D	D	D	b	D	D
443120	Computer & software stores	4	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LYNCHBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	32	113 085	11 713	2 758	575	1.1	.5
4441	Building material & supplies dealers	26	107 294	10 893	2 574	525	1.2	.6
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	19	64 006	7 356	1 652	277	.5	1.0
444190	Other building material dealers	19	64 006	7 356	1 652	277	.5	1.0
4442	Lawn & garden equipment & supplies stores	6	5 791	820	184	50	—	—
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
445	Food & beverage stores	38	138 455	12 670	3 118	1 165	.8	—
4451	Grocery stores	21	130 657	11 921	2 928	1 064	.3	—
44511	Supermarkets & other grocery (except convenience) stores	16	128 617	11 527	2 834	1 024	—	—
445110	Supermarkets & other grocery (except convenience) stores	16	128 617	11 527	2 834	1 024	—	—
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	38	D	D	D	e	D	D
4461	Health & personal care stores	38	D	D	D	e	D	D
44611	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
446110	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
4461101	Pharmacies & drug stores	15	34 885	3 821	895	229	3.3	.1
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
44613	Optical goods stores	14	D	D	D	b	D	D
446130	Optical goods stores	14	D	D	D	b	D	D
44619	Other health & personal care stores	6	D	D	D	a	D	D
446191	Food (health) supplement stores	2	D	D	D	a	D	D
447	Gasoline stations	51	61 377	4 477	1 076	341	8.4	.8
4471	Gasoline stations	51	61 377	4 477	1 076	341	8.4	.8
44711	Gasoline stations with convenience stores	30	41 030	3 009	755	249	5.7	.7
447110	Gasoline stations with convenience stores	30	41 030	3 009	755	249	5.7	.7
44719	Other gasoline stations	21	20 347	1 468	321	92	13.8	1.0
447190	Other gasoline stations	21	20 347	1 468	321	92	13.8	1.0
448	Clothing & clothing accessories stores	76	53 997	6 903	1 500	618	8.8	4.5
4481	Clothing stores	46	34 519	4 358	997	405	5.9	5.2
44811	Men's clothing stores	10	D	D	D	b	D	D
448110	Men's clothing stores	10	D	D	D	b	D	D
44812	Women's clothing stores	24	12 235	1 652	382	206	14.3	3.8
448120	Women's clothing stores	24	12 235	1 652	382	206	14.3	3.8
44819	Other clothing stores	4	5 280	1 065	229	53	—	—
448190	Other clothing stores	4	5 280	1 065	229	53	—	—
4482	Shoe stores	15	10 933	1 186	217	107	12.8	—
44821	Shoe stores	15	10 933	1 186	217	107	12.8	—
448210	Shoe stores	15	10 933	1 186	217	107	12.8	—
4482104	Family shoe stores	10	D	D	D	b	D	D
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	15	8 545	1 359	286	106	15.4	7.2
44831	Jewelry stores	14	D	D	D	b	D	D
448310	Jewelry stores	14	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	33	23 908	2 576	597	225	3.4	2.7
4511	Sporting goods, hobby, & musical instrument stores ..	22	D	D	D	c	D	D
45112	Hobby, toy, & game stores	6	D	D	D	b	D	D
451120	Hobby, toy, & game stores	6	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	a	D	D
45114	Musical instrument & supplies stores	5	1 711	267	67	21	24.8	17.4
451140	Musical instrument & supplies stores	5	1 711	267	67	21	24.8	17.4
4512	Book, periodical, & music stores	11	D	D	D	b	D	D
45121	Book stores & news dealers	8	D	D	D	b	D	D
451211	Book stores	7	D	D	D	b	D	D
4512111	Book stores, general	5	2 440	324	87	33	6.1	—
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	3	3 951	290	67	33	—	—
451220	Prerecorded tape, compact disc, & record stores ...	3	3 951	290	67	33	—	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
LYNCHBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
452	General merchandise stores	20	188 374	17 472	4 383	1 620	—	4.9
4521	Department stores (incl leased depts) ##	9	146 143	N	N	N	—	6.3
45211	Department stores (incl leased depts) ##	9	146 143	N	N	N	—	6.3
4521	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
45211	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
452110	Department stores (excl leased depts)	9	144 034	14 674	3 641	1 273	—	6.4
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	4	73 350	6 586	1 725	616	—	12.6
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	11	44 340	2 798	742	347	—	—
45299	All other general merchandise stores	10	D	D	D	c	D	D
452990	All other general merchandise stores	10	D	D	D	c	D	D
4529901	Variety stores	8	D	D	D	b	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	48	D	D	D	e	D	D
4531	Florists	9	D	D	D	b	D	D
45311	Florists	9	D	D	D	b	D	D
453110	Florists	9	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	18	D	D	D	c	D	D
45321	Office supplies & stationery stores	2	D	D	D	b	D	D
453210	Office supplies & stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	16	4 795	701	163	93	12.2	7.0
453220	Gift, novelty, & souvenir stores	16	4 795	701	163	93	12.2	7.0
4533	Used merchandise stores	5	D	D	D	b	D	D
45331	Used merchandise stores	5	D	D	D	b	D	D
453310	Used merchandise stores	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	16	D	D	D	b	D	D
45399	All other miscellaneous store retailers	12	D	D	D	b	D	D
454	Nonstore retailers	23	D	D	D	f	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	f	D	D
4542	Vending machine operators	5	D	D	D	c	D	D
45421	Vending machine operators	5	D	D	D	c	D	D
454210	Vending machine operators	5	D	D	D	c	D	D
4543	Direct selling establishments	15	D	D	D	b	D	D
45431	Fuel dealers	8	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
MANASSAS, VA (IC)								
44-45	Retail trade	230	647 495	64 917	15 396	3 355	10.9	4.7
441	Motor vehicle & parts dealers	37	224 096	19 881	4 694	682	25.8	1.7
4411	Automobile dealers	13	178 594	13 075	3 185	417	32.1	—
44111	New car dealers	9	163 512	11 633	2 871	370	35.1	—
441110	New car dealers	9	163 512	11 633	2 871	370	35.1	—
44112	Used car dealers	4	15 082	1 442	314	47	—	—
441120	Used car dealers	4	15 082	1 442	314	47	—	—
4412	Other motor vehicle dealers	4	15 849	2 072	453	66	—	.1
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	3	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	20	29 653	4 734	1 056	199	1.0	13.0
44131	Automotive parts & accessories stores	17	D	D	D	c	D	D
441310	Automotive parts & accessories stores	17	D	D	D	c	D	D
44132	Tire dealers	3	D	D	D	b	D	D
441320	Tire dealers	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	14	11 367	1 227	319	59	19.2	8.7
4421	Furniture stores	7	6 006	880	232	46	1.8	14.6
44211	Furniture stores	7	6 006	880	232	46	1.8	14.6
442110	Furniture stores	7	6 006	880	232	46	1.8	14.6
4422	Home furnishings stores	7	5 361	347	87	13	38.7	2.2
44221	Floor covering stores	6	D	D	D	a	D	D
442210	Floor covering stores	6	D	D	D	a	D	D
443	Electronics & appliance stores	11	7 045	546	157	43	49.2	12.2
4431	Electronics & appliance stores	11	7 045	546	157	43	49.2	12.2
44311	Appliance, television, & other electronics stores	7	2 984	331	110	26	8.5	28.9
443112	Radio, television, & other electronics stores	4	2 064	232	79	19	—	9.5
44312	Computer & software stores	4	4 061	215	47	17	79.1	—
443120	Computer & software stores	4	4 061	215	47	17	79.1	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MANASSAS, VA (IC)—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	23	50 958	5 162	1 094	168	1.3	4.9
4441	Building material & supplies dealers	17	42 150	3 992	816	100	1.6	5.3
44419	Other building material dealers	13	39 792	3 771	762	90	—	5.6
444190	Other building material dealers	13	39 792	3 771	762	90	—	5.6
4442	Lawn & garden equipment & supplies stores	6	8 808	1 170	278	68	—	2.9
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	28	117 165	13 361	3 246	683	.4	7.2
4451	Grocery stores	24	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores	12	D	D	D	f	D	D
445110	Supermarkets & other grocery (except convenience) stores	12	D	D	D	f	D	D
44512	Convenience stores	12	D	D	D	c	D	D
445120	Convenience stores	12	D	D	D	c	D	D
446	Health & personal care stores	10	15 470	1 822	394	104	4.2	1.7
4461	Health & personal care stores	10	15 470	1 822	394	104	4.2	1.7
447	Gasoline stations	21	40 470	3 876	956	281	5.9	22.2
4471	Gasoline stations	21	40 470	3 876	956	281	5.9	22.2
44711	Gasoline stations with convenience stores	19	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	19	D	D	D	c	D	D
448	Clothing & clothing accessories stores	19	16 959	1 709	403	190	1.9	1.0
4481	Clothing stores	11	14 220	1 431	333	165	—	—
44813	Children's & infants' clothing stores	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	15	5 646	696	200	79	.1	9.4
4511	Sporting goods, hobby, & musical instrument stores ..	9	3 565	520	150	53	—	2.0
4512	Book, periodical, & music stores	6	2 081	176	50	26	.4	22.0
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	9	104 776	8 415	1 982	603	.1	.1
4529	Other general merchandise stores	7	D	D	D	c	D	D
45299	All other general merchandise stores	6	3 006	415	90	35	2.9	2.9
452990	All other general merchandise stores	6	3 006	415	90	35	2.9	2.9
453	Miscellaneous store retailers	32	29 913	4 691	1 092	324	3.1	11.4
4531	Florists	4	D	D	D	b	D	D
45311	Florists	4	D	D	D	b	D	D
453110	Florists	4	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	7	10 934	1 479	351	110	1.1	30.6
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	6	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	6	D	D	D	b	D	D
4533	Used merchandise stores	9	5 635	843	197	69	9.7	.3
45331	Used merchandise stores	9	5 635	843	197	69	9.7	.3
453310	Used merchandise stores	9	5 635	843	197	69	9.7	.3
4539	Other miscellaneous store retailers	12	D	D	D	b	D	D
45391	Pet & pet supplies stores	4	5 158	545	134	44	—	—
453910	Pet & pet supplies stores	4	5 158	545	134	44	—	—
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	11	23 630	3 531	859	139	6.8	1.7
4541	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
45411	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
454110	Electronic shopping & mail-order houses	4	4 494	496	109	17	1.2	9.1
4543	Direct selling establishments	7	19 136	3 035	750	122	8.1	—
45431	Fuel dealers	1	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	6	D	D	D	b	D	D
454390	Other direct selling establishments	6	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MANASSAS PARK, VA (IC)								
44-45	Retail trade	16	28 702	2 937	678	142	5.0	1.4
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
445	Food & beverage stores	2	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
MARION, VA								
44-45	Retail trade	86	145 865	13 186	3 086	954	6.6	6.7
441	Motor vehicle & parts dealers	12	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	9	D	D	D	b	D	D
4441	Building material & supplies dealers	8	D	D	D	b	D	D
44411	Home centers	3	D	D	D	b	D	D
444110	Home centers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	12	28 098	2 464	585	226	7.9	.1
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	8	12 227	707	178	60	4.7	2.9
44711	Gasoline stations with convenience stores	7	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	11	2 865	348	87	40	30.6	27.1
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	1	D	D	D	b	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	8	12 168	817	182	62	2.5	5.3
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	4	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
MARTINSVILLE, VA (IC)								
44-45	Retail trade	142	248 784	25 261	5 930	1 927	16.1	2.7
441	Motor vehicle & parts dealers	21	43 944	3 871	872	197	60.3	1.8
442	Furniture & home furnishings stores	6	2 282	336	79	24	33.7	13.1
443	Electronics & appliance stores	4	1 850	242	66	16	—	14.6
4431	Electronics & appliance stores	4	1 850	242	66	16	—	14.6
444	Building material & garden equipment & supplies dealers	6	19 537	1 826	414	87	—	—
4441	Building material & supplies dealers	6	19 537	1 826	414	87	—	—
44419	Other building material dealers	6	19 537	1 826	414	87	—	—
444190	Other building material dealers	6	19 537	1 826	414	87	—	—
445	Food & beverage stores	12	D	D	D	e	D	D
446	Health & personal care stores	12	8 847	1 309	314	70	16.8	2.8
4461	Health & personal care stores	12	8 847	1 309	314	70	16.8	2.8
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	20	23 006	1 520	352	123	16.9	3.4
448	Clothing & clothing accessories stores	35	19 227	2 628	664	253	12.6	13.1
4481	Clothing stores	21	13 396	1 629	396	158	18.1	10.5
44819	Other clothing stores	4	3 372	226	62	27	44.3	—
448190	Other clothing stores	4	3 372	226	62	27	44.3	—
451	Sporting goods, hobby, book, & music stores	6	3 504	382	87	30	15.6	—
4512	Book, periodical, & music stores	3	1 800	175	41	14	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	7	79 447	7 305	1 636	693	—	—
4529	Other general merchandise stores	5	D	D	D	e	D	D
45299	All other general merchandise stores	4	6 223	563	129	47	—	—
452990	All other general merchandise stores	4	6 223	563	129	47	—	—
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	3 379	466	63	24	2.9	47.0
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4542	Vending machine operators	2	D	D	D	b	D	D
45421	Vending machine operators	2	D	D	D	b	D	D
454210	Vending machine operators	2	D	D	D	b	D	D
4543	Direct selling establishments	3	3 674	420	119	21	D	—
454311	Heating oil dealers	3	3 674	420	119	21	D	—
NEWPORT NEWS, VA (IC)								
44-45	Retail trade	681	1 488 616	143 575	33 946	9 284	3.9	6.3
441	Motor vehicle & parts dealers	96	511 182	42 491	9 070	1 549	3.6	7.9
4411	Automobile dealers	52	468 838	34 546	7 255	1 174	3.0	8.1
44111	New car dealers	19	409 725	31 250	6 432	994	—	2.4
441110	New car dealers	19	409 725	31 250	6 432	994	—	2.4
44112	Used car dealers	33	59 113	3 296	823	180	23.3	47.4
441120	Used car dealers	33	59 113	3 296	823	180	23.3	47.4
4412	Other motor vehicle dealers	4	12 577	1 585	316	58	—	2.9
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	40	29 767	6 360	1 499	317	15.1	7.3
44131	Automotive parts & accessories stores	25	17 210	3 244	755	190	10.4	6.3
441310	Automotive parts & accessories stores	25	17 210	3 244	755	190	10.4	6.3
44132	Tire dealers	15	12 557	3 116	744	127	21.4	8.7
441320	Tire dealers	15	12 557	3 116	744	127	21.4	8.7
442	Furniture & home furnishings stores	33	31 543	3 945	900	200	12.4	3.2
4421	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
44211	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
442110	Furniture stores	18	21 686	2 538	601	140	11.5	3.2
4422	Home furnishings stores	15	9 857	1 407	299	60	14.6	3.3
44221	Floor covering stores	10	8 860	1 140	254	44	11.5	—
442210	Floor covering stores	10	8 860	1 140	254	44	11.5	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NEWPORT NEWS, VA (IC)—Con.								
44-45 Retail trade—Con.								
443	Electronics & appliance stores	30	38 791	4 286	1 025	240	18.1	7.4
4431	Electronics & appliance stores	30	38 791	4 286	1 025	240	18.1	7.4
44311	Appliance, television, & other electronics stores	20	26 996	2 580	636	171	12.9	4.3
443111	Household appliance stores	8	4 456	744	167	37	74.9	6.8
443112	Radio, television, & other electronics stores	12	22 540	1 836	469	134	.7	3.7
44312	Computer & software stores	8	D	D	D	b	D	D
443120	Computer & software stores	8	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	49	185 847	19 538	4 853	1 085	1.9	4.3
4441	Building material & supplies dealers	43	182 299	18 826	4 718	972	1.0	4.4
44411	Home centers	3	D	D	D	e	D	D
444110	Home centers	3	D	D	D	e	D	D
44412	Paint & wallpaper stores	6	D	D	D	b	D	D
444120	Paint & wallpaper stores	6	D	D	D	b	D	D
44413	Hardware stores	6	D	D	D	b	D	D
444130	Hardware stores	6	D	D	D	b	D	D
44419	Other building material dealers	28	90 512	11 185	2 694	390	1.5	8.6
444190	Other building material dealers	28	90 512	11 185	2 694	390	1.5	8.6
4442	Lawn & garden equipment & supplies stores	6	3 548	712	135	113	48.5	—
44422	Nursery & garden centers	6	3 548	712	135	113	48.5	—
444220	Nursery & garden centers	6	3 548	712	135	113	48.5	—
445	Food & beverage stores	92	214 900	20 384	4 773	1 641	2.5	4.0
4451	Grocery stores	76	204 133	19 359	4 525	1 552	2.3	3.9
44511	Supermarkets & other grocery (except convenience) stores	42	182 170	17 148	3 880	1 288	1.1	4.4
445110	Supermarkets & other grocery (except convenience) stores	42	182 170	17 148	3 880	1 288	1.1	4.4
44512	Convenience stores	34	21 963	2 211	645	264	12.5	—
445120	Convenience stores	34	21 963	2 211	645	264	12.5	—
4452	Specialty food stores	12	D	D	D	b	D	D
446	Health & personal care stores	46	44 080	5 858	1 623	434	.6	18.5
4461	Health & personal care stores	46	44 080	5 858	1 623	434	.6	18.5
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	8	4 656	416	93	34	.2	2.4
446120	Cosmetics, beauty supplies, & perfume stores	8	4 656	416	93	34	.2	2.4
44613	Optical goods stores	13	6 155	1 508	359	66	3.4	45.4
446130	Optical goods stores	13	6 155	1 508	359	66	3.4	45.4
44619	Other health & personal care stores	7	5 942	1 355	347	48	.9	11.4
446191	Food (health) supplement stores	3	D	D	D	a	D	D
446199	All other health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	64	97 209	5 143	1 281	481	6.2	3.6
4471	Gasoline stations	64	97 209	5 143	1 281	481	6.2	3.6
44711	Gasoline stations with convenience stores	49	78 125	3 951	1 005	387	3.1	3.0
447110	Gasoline stations with convenience stores	49	78 125	3 951	1 005	387	3.1	3.0
44719	Other gasoline stations	15	19 084	1 192	276	94	18.9	6.3
447190	Other gasoline stations	15	19 084	1 192	276	94	18.9	6.3
448	Clothing & clothing accessories stores	96	66 038	7 828	1 831	743	3.3	6.1
4481	Clothing stores	55	42 040	4 714	1 049	416	3.2	7.4
44811	Men's clothing stores	11	8 874	1 415	287	93	—	12.6
448110	Men's clothing stores	11	8 874	1 415	287	93	—	12.6
44812	Women's clothing stores	24	13 773	1 680	402	175	4.4	4.2
448120	Women's clothing stores	24	13 773	1 680	402	175	4.4	4.2
44814	Family clothing stores	9	15 527	1 093	230	102	3.8	9.0
448140	Family clothing stores	9	15 527	1 093	230	102	3.8	9.0
44815	Clothing accessories stores	4	D	D	D	a	D	D
448150	Clothing accessories stores	4	D	D	D	a	D	D
44819	Other clothing stores	6	3 075	359	86	27	5.2	.4
448190	Other clothing stores	6	3 075	359	86	27	5.2	.4
4482	Shoe stores	22	13 539	1 419	342	137	—	—
44821	Shoe stores	22	13 539	1 419	342	137	—	—
448210	Shoe stores	22	13 539	1 419	342	137	—	—
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	14	8 376	823	199	75	—	—
4482105	Athletic footwear stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	19	10 459	1 695	440	190	7.9	8.8
44831	Jewelry stores	19	10 459	1 695	440	190	7.9	8.8
448310	Jewelry stores	19	10 459	1 695	440	190	7.9	8.8

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NEWPORT NEWS, VA (IC)—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	53	44 830	5 909	1 392	421	7.3	5.1
4511	Sporting goods, hobby, & musical instrument stores . .	33	26 869	4 167	978	269	8.2	7.5
45111	Sporting goods stores	15	8 360	1 588	406	121	14.2	11.4
451110	Sporting goods stores	15	8 360	1 588	406	121	14.2	11.4
4511102	Specialty-line sporting goods stores	12	D	D	D	c	D	D
45112	Hobby, toy, & game stores	8	13 866	1 692	369	107	1.9	—
451120	Hobby, toy, & game stores	8	13 866	1 692	369	107	1.9	—
45113	Sewing, needlework, & piece goods stores	5	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	5	D	D	D	b	D	D
45114	Musical instrument & supplies stores	5	D	D	D	b	D	D
451140	Musical instrument & supplies stores	5	D	D	D	b	D	D
4512	Book, periodical, & music stores	20	17 961	1 742	414	152	6.1	1.4
45121	Book stores & news dealers	12	13 238	1 286	300	110	3.7	1.9
451211	Book stores	8	12 345	1 149	268	98	3.9	2.1
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	4	893	137	32	12	—	—
45122	Prerecorded tape, compact disc, & record stores . . .	8	4 723	456	114	42	13.0	—
451220	Prerecorded tape, compact disc, & record stores . .	8	4 723	456	114	42	13.0	—
452	General merchandise stores	27	194 484	16 410	4 043	1 515	.3	5.3
4521	Department stores (incl leased depts) ##	9	129 031	N	N	N	—	8.0
45211	Department stores (incl leased depts) ##	9	129 031	N	N	N	—	8.0
4521	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
45211	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
452110	Department stores (excl leased depts)	9	124 940	12 296	2 964	1 118	—	8.2
4521101	Conventional department stores (excl leased depts)	2	D	D	D	c	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	6	96 858	9 350	1 969	890	—	10.6
4529	Other general merchandise stores	18	69 544	4 114	1 079	397	.8	—
45299	All other general merchandise stores	17	D	D	D	c	D	D
452990	All other general merchandise stores	17	D	D	D	c	D	D
4529901	Variety stores	14	D	D	D	b	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	69	31 249	6 396	1 479	535	9.4	9.7
4531	Florists	12	3 477	856	222	75	5.4	16.7
45311	Florists	12	3 477	856	222	75	5.4	16.7
453110	Florists	12	3 477	856	222	75	5.4	16.7
4532	Office supplies, stationery, & gift stores	19	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	18	5 962	1 107	202	110	19.0	2.3
453220	Gift, novelty, & souvenir stores	18	5 962	1 107	202	110	19.0	2.3
4533	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
45331	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
453310	Used merchandise stores	13	2 705	914	217	107	31.6	14.3
4539	Other miscellaneous store retailers	25	D	D	D	c	D	D
45391	Pet & pet supplies stores	7	5 996	876	208	77	7.6	—
453910	Pet & pet supplies stores	7	5 996	876	208	77	7.6	—
45393	Manufactured (mobile) home dealers	3	7 484	1 010	240	16	—	9.6
453930	Manufactured (mobile) home dealers	3	7 484	1 010	240	16	—	9.6
45399	All other miscellaneous store retailers	14	D	D	D	b	D	D
454	Nonstore retailers	26	28 463	5 387	1 676	440	17.2	3.6
4541	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
4542	Vending machine operators	4	D	D	D	b	D	D
45421	Vending machine operators	4	D	D	D	b	D	D
454210	Vending machine operators	4	D	D	D	b	D	D
4543	Direct selling establishments	19	17 601	4 811	1 372	354	14.3	5.8
45439	Other direct selling establishments	13	13 898	3 843	1 157	314	6.7	2.6
454390	Other direct selling establishments	13	13 898	3 843	1 157	314	6.7	2.6

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORFOLK, VA (IC)								
44-45	Retail trade	918	1 900 364	207 305	51 333	12 628	5.8	7.7
441	Motor vehicle & parts dealers	117	565 918	54 460	13 245	2 054	9.5	8.0
4411	Automobile dealers	48	485 248	40 576	9 816	1 402	10.1	8.2
44111	New car dealers	18	438 492	35 670	8 724	1 182	9.4	5.5
441110	New car dealers	18	438 492	35 670	8 724	1 182	9.4	5.5
44112	Used car dealers	30	46 756	4 906	1 092	220	16.2	34.1
441120	Used car dealers	30	46 756	4 906	1 092	220	16.2	34.1
4412	Other motor vehicle dealers	14	15 911	2 372	433	100	13.9	5.1
44122	Motorcycle, boat, & other motor vehicle dealers	14	15 911	2 372	433	100	13.9	5.1
441222	Boat dealers	9	13 619	2 100	372	76	5.5	—
4413	Automotive parts, accessories, & tire stores	55	64 759	11 512	2 996	552	3.9	7.3
44131	Automotive parts & accessories stores	39	39 728	6 834	1 665	376	2.7	8.7
441310	Automotive parts & accessories stores	39	39 728	6 834	1 665	376	2.7	8.7
44132	Tire dealers	16	25 031	4 678	1 331	176	5.9	5.1
441320	Tire dealers	16	25 031	4 678	1 331	176	5.9	5.1
442	Furniture & home furnishings stores	51	56 115	10 243	2 482	533	13.0	9.0
4421	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
44211	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
442110	Furniture stores	27	31 650	6 053	1 499	337	17.8	13.0
4422	Home furnishings stores	24	24 465	4 190	983	196	6.7	3.8
44221	Floor covering stores	11	19 728	3 351	775	133	—	—
442210	Floor covering stores	11	19 728	3 351	775	133	—	—
44229	Other home furnishings stores	13	4 737	839	208	63	34.9	19.8
442299	All other home furnishings stores	10	D	D	D	b	D	D
443	Electronics & appliance stores	30	71 934	6 217	1 574	366	1.1	3.4
4431	Electronics & appliance stores	30	71 934	6 217	1 574	366	1.1	3.4
44311	Appliance, television, & other electronics stores	18	24 710	3 617	989	228	—	5.4
443112	Radio, television, & other electronics stores	17	D	D	D	c	D	D
44312	Computer & software stores	7	D	D	D	c	D	D
443120	Computer & software stores	7	D	D	D	c	D	D
44313	Camera & photographic supplies stores	5	D	D	D	b	D	D
443130	Camera & photographic supplies stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	67	219 730	23 094	5 643	992	3.0	2.4
4441	Building material & supplies dealers	59	213 559	21 606	5 288	889	2.4	2.5
44411	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
44412	Paint & wallpaper stores	9	D	D	D	b	D	D
444120	Paint & wallpaper stores	9	D	D	D	b	D	D
44419	Other building material dealers	40	169 138	16 039	3 901	554	1.6	2.4
444190	Other building material dealers	40	169 138	16 039	3 901	554	1.6	2.4
4442	Lawn & garden equipment & supplies stores	8	6 171	1 488	355	103	22.1	—
44421	Outdoor power equipment stores	4	4 023	987	272	69	20.7	—
444210	Outdoor power equipment stores	4	4 023	987	272	69	20.7	—
445	Food & beverage stores	113	258 313	24 813	5 933	2 113	2.7	5.6
4451	Grocery stores	86	242 402	23 221	5 564	1 964	2.8	5.8
44511	Supermarkets & other grocery (except convenience) stores	47	217 463	20 794	4 858	1 661	1.9	5.6
445110	Supermarkets & other grocery (except convenience) stores	47	217 463	20 794	4 858	1 661	1.9	5.6
44512	Convenience stores	39	24 939	2 427	706	303	10.7	8.0
445120	Convenience stores	39	24 939	2 427	706	303	10.7	8.0
4452	Specialty food stores	18	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	9	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	9	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	9	D	D	D	b	D	D
446	Health & personal care stores	64	66 181	9 552	2 757	749	19.2	5.8
4461	Health & personal care stores	64	66 181	9 552	2 757	749	19.2	5.8
44611	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
446110	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
4461101	Pharmacies & drug stores	30	54 807	6 861	2 191	599	15.2	4.7
44612	Cosmetics, beauty supplies, & perfume stores	7	2 597	391	96	36	23.0	—
446120	Cosmetics, beauty supplies, & perfume stores	7	2 597	391	96	36	23.0	—
44613	Optical goods stores	19	5 319	1 329	285	71	40.1	13.9
446130	Optical goods stores	19	5 319	1 329	285	71	40.1	13.9
44619	Other health & personal care stores	8	3 458	971	185	43	47.1	14.3
446191	Food (health) supplement stores	6	D	D	D	b	D	D
447	Gasoline stations	88	126 178	9 182	2 678	790	5.6	6.7
4471	Gasoline stations	88	126 178	9 182	2 678	790	5.6	6.7
44711	Gasoline stations with convenience stores	60	87 502	6 518	2 039	588	4.8	1.4
447110	Gasoline stations with convenience stores	60	87 502	6 518	2 039	588	4.8	1.4
44719	Other gasoline stations	28	38 676	2 664	639	202	7.5	18.6
447190	Other gasoline stations	28	38 676	2 664	639	202	7.5	18.6

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—		
							From administrative records ¹	Estimated ²	
NORFOLK, VA (IC)—Con.									
44-45 Retail trade—Con.									
448	Clothing & clothing accessories stores	148	103 542	13 102	3 092	1 057	5.3	17.0	
4481	Clothing stores	85	64 845	7 804	1 860	670	4.2	19.7	
44811	Men's clothing stores	20	14 246	1 693	459	134	4.5	17.0	
448110	Men's clothing stores	20	14 246	1 693	459	134	4.5	17.0	
44812	Women's clothing stores	30	22 061	2 549	539	233	6.3	38.9	
448120	Women's clothing stores	30	22 061	2 549	539	233	6.3	38.9	
44814	Family clothing stores	12	20 280	2 068	497	179	1.0	2.4	
448140	Family clothing stores	12	20 280	2 068	497	179	1.0	2.4	
44815	Clothing accessories stores	8	D	D	D	b	D	D	
448150	Clothing accessories stores	8	D	D	D	b	D	D	
44819	Other clothing stores	13	5 751	1 067	254	82	3.0	6.0	
448190	Other clothing stores	13	5 751	1 067	254	82	3.0	6.0	
4482	Shoe stores	33	22 313	2 660	643	226	3.4	3.5	
44821	Shoe stores	33	22 313	2 660	643	226	3.4	3.5	
448210	Shoe stores	33	22 313	2 660	643	226	3.4	3.5	
4482101	Men's shoe stores	1	D	D	D	a	D	D	
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D	
4482104	Family shoe stores	19	8 533	1 029	255	92	6.1	9.2	
4482105	Athletic footwear stores	9	11 261	1 282	295	108	6.1	—	
4483	Jewelry, luggage, & leather goods stores	30	16 384	2 638	589	161	12.2	24.7	
44831	Jewelry stores	30	16 384	2 638	589	161	12.2	24.7	
448310	Jewelry stores	30	16 384	2 638	589	161	12.2	24.7	
451	Sporting goods, hobby, book, & music stores	59	49 319	6 067	1 333	490	4.5	5.5	
4511	Sporting goods, hobby, & musical instrument stores ..	31	27 382	3 273	689	237	5.2	6.6	
45111	Sporting goods stores	10	12 036	1 340	296	93	2.7	11.3	
451110	Sporting goods stores	10	12 036	1 340	296	93	2.7	11.3	
4511101	General-line sporting goods stores	5	D	D	D	b	D	D	
45112	Hobby, toy, & game stores	12	12 133	1 311	271	105	4.2	.3	
451120	Hobby, toy, & game stores	12	12 133	1 311	271	105	4.2	.3	
45113	Sewing, needlework, & piece goods stores	8	D	D	D	b	D	D	
451130	Sewing, needlework, & piece goods stores	8	D	D	D	b	D	D	
4512	Book, periodical, & music stores	28	21 937	2 794	644	253	3.7	4.1	
45121	Book stores & news dealers	21	16 078	1 639	374	139	5.0	1.0	
451211	Book stores	17	15 549	1 510	344	126	5.2	.8	
4512111	Book stores, general	9	3 695	551	130	45	14.2	3.3	
4512112	Specialty book stores	4	D	D	D	a	D	D	
4512113	College book stores	4	D	D	D	b	D	D	
451212	News dealers & newsstands	4	529	129	30	13	—	5.7	
45122	Prerecorded tape, compact disc, & record stores ..	7	5 859	1 155	270	114	—	12.7	
451220	Prerecorded tape, compact disc, & record stores ..	7	5 859	1 155	270	114	—	12.7	
452	General merchandise stores	40	285 065	27 832	6 976	2 270	.1	7.5	
4521	Department stores (incl leased depts) ##	10	159 683	N	N	N	—	13.3	
45211	Department stores (incl leased depts) ##	10	159 683	N	N	N	—	13.3	
4521	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5	
45211	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5	
452110	Department stores (excl leased depts)	10	157 376	17 288	4 417	1 351	—	13.5	
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D	
4521102	Discount or mass merchandising dept stores (excl leased depts)	5	86 177	8 685	2 334	721	—	13.2	
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D	
4529	Other general merchandise stores	30	127 689	10 544	2 559	919	.3	—	
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D	
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D	
45299	All other general merchandise stores	28	D	D	D	e	D	D	
452990	All other general merchandise stores	28	D	D	D	e	D	D	
4529901	Variety stores	23	D	D	D	c	D	D	
4529902	Catalog showrooms	1	D	D	D	b	D	D	
453	Miscellaneous store retailers	108	64 737	13 547	3 405	829	7.9	22.1	
4531	Florists	12	2 683	753	193	74	30.9	—	
45311	Florists	12	2 683	753	193	74	30.9	—	
453110	Florists	12	2 683	753	193	74	30.9	—	
4532	Office supplies, stationery, & gift stores	40	33 418	6 798	1 813	307	3.8	23.8	
45321	Office supplies & stationery stores	8	21 885	4 499	1 248	149	.4	34.2	
453210	Office supplies & stationery stores	8	21 885	4 499	1 248	149	.4	34.2	
4532102	Office supplies stores	8	21 885	4 499	1 248	149	.4	34.2	
45322	Gift, novelty, & souvenir stores	32	11 533	2 299	565	158	10.2	4.1	
453220	Gift, novelty, & souvenir stores	32	11 533	2 299	565	158	10.2	4.1	
4533	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7	
45331	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7	
453310	Used merchandise stores	29	10 616	3 931	911	275	13.2	12.7	
4539	Other miscellaneous store retailers	27	18 020	2 065	488	173	8.9	27.6	
45391	Pet & pet supplies stores	8	7 696	970	249	101	9.9	1.4	
453910	Pet & pet supplies stores	8	7 696	970	249	101	9.9	1.4	
45392	Art dealers	2	D	D	D	a	D	D	
453920	Art dealers	2	D	D	D	a	D	D	
45399	All other miscellaneous store retailers	17	D	D	D	b	D	D	

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
NORFOLK, VA (IC)—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	33	33 332	9 196	2 215	385	8.4	15.9
4541	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	6	D	D	D	b	D	D
4542	Vending machine operators	13	D	D	D	c	D	D
45421	Vending machine operators	13	D	D	D	c	D	D
454210	Vending machine operators	13	D	D	D	c	D	D
4543	Direct selling establishments	14	16 722	6 546	1 569	253	4.1	25.4
45431	Fuel dealers	7	9 291	4 460	1 144	152	7.4	15.5
454311	Heating oil dealers	6	D	D	D	c	D	D
45439	Other direct selling establishments	7	7 431	2 086	425	101	—	37.8
454390	Other direct selling establishments	7	7 431	2 086	425	101	—	37.8
NORTON, VA (IC)								
44-45	Retail trade	66	127 795	11 912	2 914	921	5.9	7.4
441	Motor vehicle & parts dealers	6	20 811	1 336	351	87	2.5	16.2
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
4421	Furniture stores	4	4 022	675	168	41	9.4	—
44211	Furniture stores	4	4 022	675	168	41	9.4	—
442110	Furniture stores	4	4 022	675	168	41	9.4	—
443	Electronics & appliance stores	3	1 217	143	41	14	D	—
444	Building material & garden equipment & supplies dealers	4	1 981	287	48	20	33.5	—
4441	Building material & supplies dealers	4	1 981	287	48	20	33.5	—
445	Food & beverage stores	5	D	D	D	c	D	D
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	5	3 681	523	133	25	23.3	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	8	10 567	654	148	65	7.0	57.1
448	Clothing & clothing accessories stores	12	10 242	944	221	89	11.2	—
4481	Clothing stores	6	7 140	493	130	47	2.0	—
451	Sporting goods, hobby, book, & music stores	6	1 765	214	50	24	55.1	3.7
452	General merchandise stores	3	D	D	D	e	D	D
45299	All other general merchandise stores	2	D	D	D	b	D	D
452990	All other general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
ORANGE, VA								
44-45	Retail trade	53	104 900	11 061	2 585	551	22.0	9.2
441	Motor vehicle & parts dealers	11	39 758	4 118	939	143	41.1	—
4412	Other motor vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
445	Food & beverage stores	6	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	c	D	D
4461	Health & personal care stores	5	D	D	D	c	D	D
447	Gasoline stations	6	D	D	D	b	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	1	D	D	D	a	D	D
4511101	General-line sporting goods stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ORANGE, VA—Con.								
44-45 Retail trade—Con.								
452	General merchandise stores	4	2 641	191	39	25	6.3	—
45299	All other general merchandise stores	4	2 641	191	39	25	6.3	—
452990	All other general merchandise stores	4	2 641	191	39	25	6.3	—
4529901	Variety stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
45431	Fuel dealers	2	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
PETERSBURG, VA (IC)								
44-45	Retail trade	189	290 027	29 521	7 335	1 764	10.4	4.3
441	Motor vehicle & parts dealers	32	93 270	9 398	2 261	390	3.0	5.5
44112	Used car dealers	10	12 470	577	138	26	9.6	41.1
441120	Used car dealers	10	12 470	577	138	26	9.6	41.1
4413	Automotive parts, accessories, & tire stores	16	D	D	D	c	D	D
44131	Automotive parts & accessories stores	13	12 997	2 530	628	135	11.0	.2
441310	Automotive parts & accessories stores	13	12 997	2 530	628	135	11.0	.2
442	Furniture & home furnishings stores	11	D	D	D	b	D	D
4421	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
44211	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
442110	Furniture stores	9	7 022	1 430	327	77	12.9	12.6
443	Electronics & appliance stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	16	50 170	5 069	1 299	220	2.1	—
4441	Building material & supplies dealers	13	46 395	4 662	1 202	194	1.4	—
44419	Other building material dealers	8	42 896	3 877	1 025	156	—	—
444190	Other building material dealers	8	42 896	3 877	1 025	156	—	—
4442	Lawn & garden equipment & supplies stores	3	3 775	407	97	26	D	—
44422	Nursery & garden centers	3	3 775	407	97	26	D	—
444220	Nursery & garden centers	3	3 775	407	97	26	D	—
445	Food & beverage stores	28	D	D	D	e	D	D
446	Health & personal care stores	15	16 950	2 269	613	129	11.6	3.7
4461	Health & personal care stores	15	16 950	2 269	613	129	11.6	3.7
44612	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
447	Gasoline stations	37	47 503	3 025	717	238	15.5	6.8
4471	Gasoline stations	37	47 503	3 025	717	238	15.5	6.8
44711	Gasoline stations with convenience stores	25	34 778	2 310	556	188	18.3	8.5
447110	Gasoline stations with convenience stores	25	34 778	2 310	556	188	18.3	8.5
448	Clothing & clothing accessories stores	13	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	6	D	D	D	b	D	D
4512	Book, periodical, & music stores	3	D	D	D	a	D	D
45121	Book stores & news dealers	3	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	5	12 582	1 624	426	69	5.2	—
45431	Fuel dealers	5	12 582	1 624	426	69	5.2	—
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
POQUOSON, VA (IC)								
44-45	Retail trade	28	29 822	2 994	791	247	20.8	2.5
441	Motor vehicle & parts dealers	6	6 169	576	125	31	78.7	6.8
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	a	D	D
445	Food & beverage stores	5	D	D	D	c	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
PORTSMOUTH, VA (IC)								
44-45	Retail trade	295	468 443	51 216	12 559	3 291	6.4	11.7
441	Motor vehicle & parts dealers	51	121 329	13 655	3 281	557	3.2	6.4
4411	Automobile dealers	21	99 227	9 477	2 296	319	1.9	6.7
44112	Used car dealers	14	20 096	1 645	368	67	2.1	33.3
441120	Used car dealers	14	20 096	1 645	368	67	2.1	33.3
4412	Other motor vehicle dealers	4	3 645	433	66	14	10.4	17.8
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	26	18 457	3 745	919	224	8.8	2.6
44131	Automotive parts & accessories stores	19	13 950	2 571	641	170	2.9	3.5
441310	Automotive parts & accessories stores	19	13 950	2 571	641	170	2.9	3.5
442	Furniture & home furnishings stores	15	13 867	2 467	568	102	11.7	—
4421	Furniture stores	10	7 901	1 459	359	67	11.8	—
44211	Furniture stores	10	7 901	1 459	359	67	11.8	—
442110	Furniture stores	10	7 901	1 459	359	67	11.8	—
4422	Home furnishings stores	5	5 966	1 008	209	35	11.6	—
44221	Floor covering stores	4	D	D	D	b	D	D
442210	Floor covering stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	7	2 647	368	92	27	26.9	.4
4431	Electronics & appliance stores	7	2 647	368	92	27	26.9	.4
44313	Camera & photographic supplies stores	1	D	D	D	a	D	D
443130	Camera & photographic supplies stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	22	24 642	4 162	994	225	12.6	3.2
4441	Building material & supplies dealers	20	D	D	D	c	D	D
44412	Paint & wallpaper stores	5	D	D	D	b	D	D
444120	Paint & wallpaper stores	5	D	D	D	b	D	D
44419	Other building material dealers	11	12 819	2 016	490	77	17.6	—
444190	Other building material dealers	11	12 819	2 016	490	77	17.6	—
445	Food & beverage stores	41	138 567	11 623	2 785	940	2.7	.9
4451	Grocery stores	29	129 228	10 710	2 579	861	2.7	.8
44511	Supermarkets & other grocery (except convenience) stores	19	123 178	9 900	2 366	771	1.4	.5
445110	Supermarkets & other grocery (except convenience) stores	19	123 178	9 900	2 366	771	1.4	.5
4452	Specialty food stores	7	D	D	D	b	D	D
446	Health & personal care stores	30	60 052	7 965	2 130	501	13.2	56.5
4461	Health & personal care stores	30	60 052	7 965	2 130	501	13.2	56.5
44611	Pharmacies & drug stores	20	58 162	7 469	2 022	473	12.2	57.5
446110	Pharmacies & drug stores	20	58 162	7 469	2 022	473	12.2	57.5
4461101	Pharmacies & drug stores	19	D	D	D	e	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	39	61 860	4 111	1 160	405	8.0	8.6
4471	Gasoline stations	39	61 860	4 111	1 160	405	8.0	8.6
44711	Gasoline stations with convenience stores	31	50 663	3 413	995	347	2.9	6.4
447110	Gasoline stations with convenience stores	31	50 663	3 413	995	347	2.9	6.4
448	Clothing & clothing accessories stores	27	11 030	1 292	319	120	8.6	3.9
4481	Clothing stores	21	7 916	957	238	87	12.0	—
451	Sporting goods, hobby, book, & music stores	13	5 040	827	221	91	6.8	7.6
4511	Sporting goods, hobby, & musical instrument stores ..	10	2 844	573	163	57	12.0	13.5
4512	Book, periodical, & music stores	3	2 196	254	58	34	—	—
451212	Specialty book stores	1	D	D	D	a	D	D
451213	College book stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
PORTSMOUTH, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	18	16 615	2 147	379	160	11.7	25.4
45299	All other general merchandise stores	18	16 615	2 147	379	160	11.7	25.4
452990	All other general merchandise stores	18	16 615	2 147	379	160	11.7	25.4
4529901	Variety stores	14	12 858	1 356	311	142	1.1	17.6
4529903	Miscellaneous general merchandise stores	4	3 757	791	68	18	47.9	52.1
453	Miscellaneous store retailers	28	6 503	1 653	398	130	11.8	11.1
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
45331	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
453310	Used merchandise stores	9	1 452	456	105	42	21.1	32.4
4539	Other miscellaneous store retailers	10	D	D	D	b	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	4	6 291	946	232	33	—	2.4
4543	Direct selling establishments	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D
PULASKI, VA								
44-45	Retail trade	65	151 960	12 191	2 529	825	8.5	16.9
441	Motor vehicle & parts dealers	11	64 236	3 447	483	174	12.9	34.3
4411	Automobile dealers	5	D	D	D	c	D	D
44112	Used car dealers	2	D	D	D	a	D	D
441120	Used car dealers	2	D	D	D	a	D	D
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	c	D	D
4451	Grocery stores	6	D	D	D	c	D	D
446	Health & personal care stores	9	9 505	1 283	270	72	22.6	13.5
4461	Health & personal care stores	9	9 505	1 283	270	72	22.6	13.5
4461102	Proprietary stores	2	D	D	D	a	D	D
447	Gasoline stations	9	9 237	708	166	63	4.6	11.8
448	Clothing & clothing accessories stores	5	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	c	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
4533	Used merchandise stores	3	D	D	D	a	D	D
45331	Used merchandise stores	3	D	D	D	a	D	D
453310	Used merchandise stores	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RADFORD, VA (IC)								
44-45	Retail trade	58	79 213	8 648	1 812	561	9.7	12.0
441	Motor vehicle & parts dealers	7	31 306	2 814	492	90	1.9	19.2
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	9	15 111	1 202	307	117	2.9	1.1
446	Health & personal care stores	4	5 706	703	160	42	45.4	—
447	Gasoline stations	7	6 102	494	112	43	1.1	—
448	Clothing & clothing accessories stores	8	1 788	300	74	29	44.1	4.3
451	Sporting goods, hobby, book, & music stores	6	5 183	741	147	84	3.8	—
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	2	D	D	D	b	D	D
451211	Book stores	2	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	b	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	3	1 792	581	118	55	D	—
RICHLANDS, VA								
44-45	Retail trade	66	99 502	9 335	2 211	618	14.9	6.1
441	Motor vehicle & parts dealers	12	35 156	2 595	632	134	23.4	2.7
4413	Automotive parts, accessories, & tire stores	7	D	D	D	b	D	D
44131	Automotive parts & accessories stores	6	D	D	D	b	D	D
441310	Automotive parts & accessories stores	6	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
4421	Furniture stores	2	D	D	D	b	D	D
44211	Furniture stores	2	D	D	D	b	D	D
442110	Furniture stores	2	D	D	D	b	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
4431	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	6	D	D	D	c	D	D
446	Health & personal care stores	7	9 475	1 390	316	57	—	—
4461	Health & personal care stores	7	9 475	1 390	316	57	—	—
44619	Other health & personal care stores	3	2 061	583	125	17	—	—
446199	All other health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	6	6 913	245	42	21	33.2	31.3
448	Clothing & clothing accessories stores	9	1 911	248	63	23	44.8	11.8
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	6	D	D	D	c	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	1	D	D	D	b	D	D
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	b	D	D
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)								
44-45	Retail trade	1 013	1 738 092	193 461	47 454	11 579	5.9	5.8
441	Motor vehicle & parts dealers	98	315 701	35 059	8 660	1 234	4.8	1.1
4411	Automobile dealers	35	180 715	18 624	4 708	550	5.6	1.1
44111	New car dealers	9	150 901	15 256	3 859	409	1.2	.1
441110	New car dealers	9	150 901	15 256	3 859	409	1.2	.1
44112	Used car dealers	26	29 814	3 368	849	141	27.8	6.2
441120	Used car dealers	26	29 814	3 368	849	141	27.8	6.2
4412	Other motor vehicle dealers	9	5 801	744	146	36	31.1	2.9
44122	Motorcycle, boat, & other motor vehicle dealers	9	5 801	744	146	36	31.1	2.9
441221	Motorcycle dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	54	129 185	15 691	3 806	648	2.4	.9
44131	Automotive parts & accessories stores	39	91 952	11 588	2 821	497	1.4	1.3
441310	Automotive parts & accessories stores	39	91 952	11 588	2 821	497	1.4	1.3
44132	Tire dealers	15	37 233	4 103	985	151	4.9	—
441320	Tire dealers	15	37 233	4 103	985	151	4.9	—
442	Furniture & home furnishings stores	78	93 511	13 611	3 208	697	5.9	5.0
4421	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
44211	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
442110	Furniture stores	38	53 638	7 953	1 893	414	3.6	6.8
4422	Home furnishings stores	40	39 873	5 658	1 315	283	8.9	2.4
44221	Floor covering stores	15	28 433	3 330	789	138	5.5	3.3
442210	Floor covering stores	15	28 433	3 330	789	138	5.5	3.3
44229	Other home furnishings stores	25	11 440	2 328	526	145	17.2	.3
442299	All other home furnishings stores	24	D	D	D	c	D	D
443	Electronics & appliance stores	28	14 115	3 123	744	164	10.6	7.8
4431	Electronics & appliance stores	28	14 115	3 123	744	164	10.6	7.8
44311	Appliance, television, & other electronics stores	18	11 292	2 493	594	133	11.4	8.0
443111	Household appliance stores	4	4 502	1 174	282	52	13.7	12.2
443112	Radio, television, & other electronics stores	14	6 790	1 319	312	81	9.9	5.2
44313	Camera & photographic supplies stores	6	D	D	D	a	D	D
443130	Camera & photographic supplies stores	6	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	65	237 214	23 963	6 078	918	2.0	.4
4441	Building material & supplies dealers	60	230 793	23 096	5 866	876	2.0	.4
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44412	Paint & wallpaper stores	8	11 120	1 089	271	39	—	8.0
444120	Paint & wallpaper stores	8	11 120	1 089	271	39	—	8.0
44419	Other building material dealers	41	189 649	19 499	4 909	655	2.3	—
444190	Other building material dealers	41	189 649	19 499	4 909	655	2.3	—
4442	Lawn & garden equipment & supplies stores	5	6 421	867	212	42	2.1	1.9
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
445	Food & beverage stores	163	342 209	35 069	8 336	2 972	5.4	8.4
4451	Grocery stores	120	311 721	32 148	7 636	2 755	5.3	9.0
44511	Supermarkets & other grocery (except convenience) stores	73	286 311	29 724	7 043	2 508	3.3	8.1
445110	Supermarkets & other grocery (except convenience) stores	73	286 311	29 724	7 043	2 508	3.3	8.1
44512	Convenience stores	47	25 410	2 424	593	247	27.4	19.2
445120	Convenience stores	47	25 410	2 424	593	247	27.4	19.2
4452	Specialty food stores	25	9 514	1 505	357	119	7.5	8.1
4453	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
44531	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
445310	Beer, wine, & liquor stores	18	20 974	1 416	343	98	5.7	—
446	Health & personal care stores	84	97 831	13 374	3 303	888	8.2	7.6
4461	Health & personal care stores	84	97 831	13 374	3 303	888	8.2	7.6
44611	Pharmacies & drug stores	45	81 592	9 285	2 341	715	6.8	5.3
446110	Pharmacies & drug stores	45	81 592	9 285	2 341	715	6.8	5.3
4461101	Pharmacies & drug stores	43	D	D	D	f	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	3 050	466	99	37	21.3	—
446120	Cosmetics, beauty supplies, & perfume stores	12	3 050	466	99	37	21.3	—
44613	Optical goods stores	12	3 346	808	190	34	33.7	10.3
446130	Optical goods stores	12	3 346	808	190	34	33.7	10.3
44619	Other health & personal care stores	15	9 843	2 815	673	102	7.2	28.9
446191	Food (health) supplement stores	5	2 205	355	77	43	—	23.3
446199	All other health & personal care stores	10	7 638	2 460	596	59	9.3	30.5
447	Gasoline stations	91	135 336	9 411	2 401	706	9.0	7.9
4471	Gasoline stations	91	135 336	9 411	2 401	706	9.0	7.9
44711	Gasoline stations with convenience stores	58	99 738	6 091	1 626	529	7.2	7.7
447110	Gasoline stations with convenience stores	58	99 738	6 091	1 626	529	7.2	7.7
44719	Other gasoline stations	33	35 598	3 320	775	177	13.9	8.4
447190	Other gasoline stations	33	35 598	3 320	775	177	13.9	8.4

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)—Con.								
44-45 Retail trade—Con.								
448	Clothing & clothing accessories stores	149	120 812	17 677	4 055	1 298	14.0	12.8
4481	Clothing stores	97	77 287	10 942	2 505	874	16.5	17.6
44811	Men's clothing stores	18	12 795	1 884	447	172	14.7	26.1
448110	Men's clothing stores	18	12 795	1 884	447	172	14.7	26.1
44812	Women's clothing stores	44	26 214	4 190	918	317	28.1	1.8
448120	Women's clothing stores	44	26 214	4 190	918	317	28.1	1.8
44813	Children's & infants' clothing stores	5	1 414	168	40	34	21.9	—
448130	Children's & infants' clothing stores	5	1 414	168	40	34	21.9	—
44814	Family clothing stores	11	24 148	2 794	686	239	3.5	38.0
448140	Family clothing stores	11	24 148	2 794	686	239	3.5	38.0
44815	Clothing accessories stores	6	1 606	277	75	25	—	39.3
448150	Clothing accessories stores	6	1 606	277	75	25	—	39.3
44819	Other clothing stores	13	11 110	1 629	339	87	20.8	—
448190	Other clothing stores	13	11 110	1 629	339	87	20.8	—
4482	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
44821	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
448210	Shoe stores	23	21 089	3 367	775	266	1.8	3.0
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	7	3 402	497	114	43	—	10.8
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	11	13 884	2 424	549	192	2.8	1.9
4483	Jewelry, luggage, & leather goods stores	29	22 436	3 368	775	158	17.2	5.6
44831	Jewelry stores	28	D	D	D	c	D	D
448310	Jewelry stores	28	D	D	D	c	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	74	56 868	7 428	1 765	507	6.1	4.0
4511	Sporting goods, hobby, & musical instrument stores ..	40	28 275	3 622	855	240	7.5	4.0
45111	Sporting goods stores	14	5 756	944	225	51	18.2	19.2
451110	Sporting goods stores	14	5 756	944	225	51	18.2	19.2
45112	Hobby, toy, & game stores	12	14 691	1 175	276	101	—	.2
451120	Hobby, toy, & game stores	12	14 691	1 175	276	101	—	.2
45113	Sewing, needlework, & piece goods stores	8	3 579	485	109	50	17.6	—
451130	Sewing, needlework, & piece goods stores	8	3 579	485	109	50	17.6	—
45114	Musical instrument & supplies stores	6	4 249	1 018	245	38	10.6	—
451140	Musical instrument & supplies stores	6	4 249	1 018	245	38	10.6	—
4512	Book, periodical, & music stores	34	28 593	3 806	910	267	4.7	3.9
45121	Book stores & news dealers	26	15 972	2 076	488	146	7.7	4.6
451211	Book stores	24	D	D	D	c	D	D
4512111	Book stores, general	13	5 911	753	185	66	14.5	1.4
4512112	Specialty book stores	4	D	D	D	b	D	D
4512113	College book stores	7	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ...	8	12 621	1 730	422	121	1.0	3.1
451220	Prerecorded tape, compact disc, & record stores ...	8	12 621	1 730	422	121	1.0	3.1
452	General merchandise stores	19	D	D	D	f	D	D
4529	Other general merchandise stores	16	D	D	D	f	D	D
45299	All other general merchandise stores	15	D	D	D	b	D	D
452990	All other general merchandise stores	15	D	D	D	b	D	D
4529901	Variety stores	13	D	D	D	b	D	D
453	Miscellaneous store retailers	125	D	D	D	f	D	D
4531	Florists	19	6 215	1 631	410	118	15.9	18.0
45311	Florists	19	6 215	1 631	410	118	15.9	18.0
453110	Florists	19	6 215	1 631	410	118	15.9	18.0
4532	Office supplies, stationery, & gift stores	46	D	D	D	c	D	D
45321	Office supplies & stationery stores	13	D	D	D	b	D	D
453210	Office supplies & stationery stores	13	D	D	D	b	D	D
4532101	Stationery stores	5	D	D	D	b	D	D
4532102	Office supplies stores	8	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	33	12 117	1 465	331	164	24.2	10.0
453220	Gift, novelty, & souvenir stores	33	12 117	1 465	331	164	24.2	10.0
4533	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
45331	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
453310	Used merchandise stores	28	16 365	3 925	1 265	292	12.6	12.1
4539	Other miscellaneous store retailers	32	D	D	D	c	D	D
45391	Pet & pet supplies stores	8	D	D	D	b	D	D
453910	Pet & pet supplies stores	8	D	D	D	b	D	D
45392	Art dealers	7	2 504	597	169	21	2.3	15.7
453920	Art dealers	7	2 504	597	169	21	2.3	15.7
45399	All other miscellaneous store retailers	16	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
RICHMOND, VA (IC)—Con.								
44-45 Retail trade—Con.								
454	Nonstore retailers	39	167 253	13 997	3 350	577	4.4	3.1
4541	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	10	D	D	D	c	D	D
4542	Vending machine operators	6	D	D	D	b	D	D
45421	Vending machine operators	6	D	D	D	b	D	D
454210	Vending machine operators	6	D	D	D	b	D	D
4543	Direct selling establishments	23	66 771	7 481	1 775	287	7.2	6.1
45431	Fuel dealers	12	58 808	5 320	1 292	185	5.3	3.2
454311	Heating oil dealers	8	41 789	2 228	612	85	3.2	4.4
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	b	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
45439	Other direct selling establishments	11	7 963	2 161	483	102	21.3	28.0
454390	Other direct selling establishments	11	7 963	2 161	483	102	21.3	28.0
ROANOKE, VA (IC)								
44-45 Retail trade								
		792	1 843 734	191 252	48 341	12 425	4.3	7.0
441	Motor vehicle & parts dealers	82	393 914	36 655	9 080	1 327	7.5	2.0
4411	Automobile dealers	35	322 460	25 652	6 313	801	9.2	.6
44111	New car dealers	15	310 465	24 699	6 072	752	8.2	.3
441110	New car dealers	15	310 465	24 699	6 072	752	8.2	.3
44112	Used car dealers	20	11 995	953	241	49	34.2	6.7
441120	Used car dealers	20	11 995	953	241	49	34.2	6.7
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	5	D	D	D	b	D	D
441221	Motorcycle dealers	3	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	42	D	D	D	e	D	D
44131	Automotive parts & accessories stores	31	D	D	D	e	D	D
441310	Automotive parts & accessories stores	31	D	D	D	e	D	D
44132	Tire dealers	11	31 471	4 156	1 025	147	—	14.0
441320	Tire dealers	11	31 471	4 156	1 025	147	—	14.0
442	Furniture & home furnishings stores	42	55 492	6 748	1 915	382	4.1	6.1
4421	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
44211	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
442110	Furniture stores	17	33 276	3 667	1 065	186	3.6	6.0
4422	Home furnishings stores	25	22 216	3 081	850	196	4.8	6.3
44221	Floor covering stores	9	9 510	1 672	553	65	3.0	—
442210	Floor covering stores	9	9 510	1 672	553	65	3.0	—
44229	Other home furnishings stores	16	12 706	1 409	297	131	6.2	11.0
442299	All other home furnishings stores	15	D	D	D	c	D	D
443	Electronics & appliance stores	30	39 343	4 410	1 014	261	3.7	2.1
4431	Electronics & appliance stores	30	39 343	4 410	1 014	261	3.7	2.1
44311	Appliance, television, & other electronics stores	21	34 218	3 606	835	212	3.6	1.9
443111	Household appliance stores	8	5 997	848	166	38	19.5	—
443112	Radio, television, & other electronics stores	13	28 221	2 758	669	174	.3	2.3
44312	Computer & software stores	5	D	D	D	a	D	D
443120	Computer & software stores	5	D	D	D	a	D	D
44313	Camera & photographic supplies stores	4	D	D	D	b	D	D
443130	Camera & photographic supplies stores	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	58	200 882	18 398	4 516	886	.4	5.7
4441	Building material & supplies dealers	51	196 401	17 692	4 349	846	.4	5.8
44411	Home centers	4	D	D	D	e	D	D
444110	Home centers	4	D	D	D	e	D	D
44412	Paint & wallpaper stores	7	D	D	D	b	D	D
444120	Paint & wallpaper stores	7	D	D	D	b	D	D
44419	Other building material dealers	34	109 853	10 553	2 481	366	.7	.5
444190	Other building material dealers	34	109 853	10 553	2 481	366	.7	.5
4442	Lawn & garden equipment & supplies stores	7	4 481	706	167	40	—	3.3
445	Food & beverage stores	71	190 299	18 173	4 405	1 512	4.8	.4
4451	Grocery stores	53	178 120	17 214	4 172	1 423	5.0	.5
44511	Supermarkets & other grocery (except convenience) stores	37	170 562	16 559	4 003	1 364	3.6	.4
445110	Supermarkets & other grocery (except convenience) stores	37	170 562	16 559	4 003	1 364	3.6	.4
44512	Convenience stores	16	7 558	655	169	59	36.8	.9
445120	Convenience stores	16	7 558	655	169	59	36.8	.9
4452	Specialty food stores	10	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA (IC)—Con.								
44-45 Retail trade—Con.								
446	Health & personal care stores	68	82 856	12 725	3 058	647	12.1	9.0
4461	Health & personal care stores	68	82 856	12 725	3 058	647	12.1	9.0
44611	Pharmacies & drug stores	30	58 267	6 316	1 631	385	13.3	8.2
446110	Pharmacies & drug stores	30	58 267	6 316	1 631	385	13.3	8.2
4461101	Pharmacies & drug stores	28	D	D	D	e	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	7	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	7	D	D	D	b	D	D
44613	Optical goods stores	16	5 377	1 549	371	66	6.8	—
446130	Optical goods stores	16	5 377	1 549	371	66	6.8	—
44619	Other health & personal care stores	15	D	D	D	c	D	D
446191	Food (health) supplement stores	6	2 211	374	90	41	—	44.2
446199	All other health & personal care stores	9	D	D	D	c	D	D
447	Gasoline stations	76	93 680	7 206	1 848	579	9.8	8.6
4471	Gasoline stations	76	93 680	7 206	1 848	579	9.8	8.6
44711	Gasoline stations with convenience stores	53	56 577	4 653	1 283	407	10.1	14.1
447110	Gasoline stations with convenience stores	53	56 577	4 653	1 283	407	10.1	14.1
44719	Other gasoline stations	23	37 103	2 553	565	172	9.4	.1
447190	Other gasoline stations	23	37 103	2 553	565	172	9.4	.1
448	Clothing & clothing accessories stores	142	107 197	14 681	3 317	1 199	4.2	4.4
4481	Clothing stores	87	71 621	7 920	1 847	796	3.5	5.5
44811	Men's clothing stores	12	7 608	1 055	259	88	2.1	5.2
448110	Men's clothing stores	12	7 608	1 055	259	88	2.1	5.2
44812	Women's clothing stores	39	24 840	3 042	718	320	5.8	13.4
448120	Women's clothing stores	39	24 840	3 042	718	320	5.8	13.4
44813	Children's & infants' clothing stores	6	D	D	D	b	D	D
448130	Children's & infants' clothing stores	6	D	D	D	b	D	D
44814	Family clothing stores	13	D	D	D	c	D	D
448140	Family clothing stores	13	D	D	D	c	D	D
44815	Clothing accessories stores	5	1 166	277	69	25	24.1	—
448150	Clothing accessories stores	5	1 166	277	69	25	24.1	—
44819	Other clothing stores	12	D	D	D	b	D	D
448190	Other clothing stores	12	D	D	D	b	D	D
4482	Shoe stores	33	18 490	2 100	493	223	7.2	—
44821	Shoe stores	33	18 490	2 100	493	223	7.2	—
448210	Shoe stores	33	18 490	2 100	493	223	7.2	—
4482101	Men's shoe stores	3	D	D	D	a	D	D
4482104	Family shoe stores	20	10 383	1 222	285	124	9.4	—
4482105	Athletic footwear stores	7	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	22	17 086	4 661	977	180	4.0	4.5
44831	Jewelry stores	22	17 086	4 661	977	180	4.0	4.5
448310	Jewelry stores	22	17 086	4 661	977	180	4.0	4.5
451	Sporting goods, hobby, book, & music stores	63	55 068	6 959	1 552	564	6.6	.6
4511	Sporting goods, hobby, & musical instrument stores	36	34 232	4 735	1 017	357	8.5	1.0
45111	Sporting goods stores	11	D	D	D	c	D	D
451110	Sporting goods stores	11	D	D	D	c	D	D
4511101	General-line sporting goods stores	2	D	D	D	b	D	D
45112	Hobby, toy, & game stores	12	16 682	1 718	338	142	3.9	—
451120	Hobby, toy, & game stores	12	16 682	1 718	338	142	3.9	—
45113	Sewing, needlework, & piece goods stores	10	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	10	D	D	D	b	D	D
45114	Musical instrument & supplies stores	3	D	D	D	a	D	D
451140	Musical instrument & supplies stores	3	D	D	D	a	D	D
4512	Book, periodical, & music stores	27	20 836	2 224	535	207	3.5	—
45121	Book stores & news dealers	17	D	D	D	c	D	D
451211	Book stores	16	D	D	D	c	D	D
4512111	Book stores, general	12	D	D	D	b	D	D
4512112	Specialty book stores	2	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	10	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores	10	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
ROANOKE, VA (IC)—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	31	D	D	D	h	D	D
4521	Department stores (incl leased depts) ##	11	D	N	N	N	D	D
45211	Department stores (incl leased depts) ##	11	D	N	N	N	D	D
4521	Department stores (excl leased depts)	11	D	D	D	g	D	D
45211	Department stores (excl leased depts)	11	D	D	D	g	D	D
452110	Department stores (excl leased depts)	11	D	D	D	g	D	D
4521101	Conventional department stores (excl leased depts)	3	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	5	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts)	3	55 117	6 064	1 427	460	—	—
4529	Other general merchandise stores	20	D	D	D	f	D	D
45291	Warehouse clubs & superstores	2	D	D	D	f	D	D
452910	Warehouse clubs & superstores	2	D	D	D	f	D	D
45299	All other general merchandise stores	18	D	D	D	e	D	D
452990	All other general merchandise stores	18	D	D	D	e	D	D
4529901	Variety stores	12	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	5	D	D	D	c	D	D
453	Miscellaneous store retailers	95	D	D	D	f	D	D
4531	Florists	19	8 423	1 885	502	164	6.9	5.0
45311	Florists	19	8 423	1 885	502	164	6.9	5.0
453110	Florists	19	8 423	1 885	502	164	6.9	5.0
4532	Office supplies, stationery, & gift stores	32	30 765	3 543	783	302	5.2	1.2
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	28	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	28	D	D	D	c	D	D
4533	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
45331	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
453310	Used merchandise stores	17	5 751	1 370	258	110	2.4	26.9
4539	Other miscellaneous store retailers	27	D	D	D	c	D	D
45391	Pet & pet supplies stores	5	D	D	D	b	D	D
453910	Pet & pet supplies stores	5	D	D	D	b	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	16	D	D	D	c	D	D
454	Nonstore retailers	34	229 701	26 020	8 103	1 755	.8	25.7
4541	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
45411	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
454110	Electronic shopping & mail-order houses	11	205 303	22 682	7 342	1 550	—	28.4
4542	Vending machine operators	6	D	D	D	b	D	D
45421	Vending machine operators	6	D	D	D	b	D	D
454210	Vending machine operators	6	D	D	D	b	D	D
4543	Direct selling establishments	17	D	D	D	c	D	D
45439	Other direct selling establishments	13	4 360	1 251	280	91	18.4	16.6
454390	Other direct selling establishments	13	4 360	1 251	280	91	18.4	16.6
ROCKY MOUNT, VA								
44-45	Retail trade	84	176 641	15 867	3 790	1 149	9.4	1.5
441	Motor vehicle & parts dealers	13	51 938	3 789	985	225	7.1	1.0
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
4421	Furniture stores	1	D	D	D	a	D	D
44211	Furniture stores	1	D	D	D	a	D	D
442110	Furniture stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	5	1 051	126	21	11	34.7	8.0
444	Building material & garden equipment & supplies dealers	7	14 788	1 729	416	77	—	—
4441	Building material & supplies dealers	6	D	D	D	b	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
445	Food & beverage stores	8	25 530	2 342	510	184	1.4	—
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	15	18 879	1 285	300	85	25.7	—
4471	Gasoline stations	15	18 879	1 285	300	85	25.7	—
44711	Gasoline stations with convenience stores	8	10 004	767	187	59	7.4	—
447110	Gasoline stations with convenience stores	8	10 004	767	187	59	7.4	—
448	Clothing & clothing accessories stores	8	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
ROCKY MOUNT, VA—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	5	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	e	D	D
4529	Other general merchandise stores	4	D	D	D	e	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
SALEM, VA (IC)								
44-45	Retail trade	174	452 503	51 795	12 202	3 089	7.6	3.2
441	Motor vehicle & parts dealers	26	136 286	10 891	2 417	401	9.1	.5
4411	Automobile dealers	13	119 037	8 679	1 881	276	10.5	—
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	12	D	D	D	b	D	D
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
4422	Home furnishings stores	8	D	D	D	b	D	D
443	Electronics & appliance stores	11	8 084	1 318	277	55	4.4	29.6
4431	Electronics & appliance stores	11	8 084	1 318	277	55	4.4	29.6
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	3	2 391	469	69	17	—	100.0
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	D	D	D	c	D	D
4441	Building material & supplies dealers	17	34 636	4 206	899	184	1.8	4.8
44419	Other building material dealers	13	28 055	3 387	730	139	.8	6.0
444190	Other building material dealers	13	28 055	3 387	730	139	.8	6.0
445	Food & beverage stores	16	D	D	D	f	D	D
4451	Grocery stores	14	D	D	D	f	D	D
446	Health & personal care stores	13	D	D	D	c	D	D
4461	Health & personal care stores	13	D	D	D	c	D	D
447	Gasoline stations	16	19 763	1 502	386	113	4.0	19.2
448	Clothing & clothing accessories stores	12	D	D	D	c	D	D
4481	Clothing stores	7	D	D	D	b	D	D
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	9	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	6	D	D	D	b	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4529	Other general merchandise stores	3	D	D	D	e	D	D
453	Miscellaneous store retailers	24	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	8	3 594	447	101	30	26.4	—
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	6	D	D	D	b	D	D
45331	Used merchandise stores	6	D	D	D	b	D	D
453310	Used merchandise stores	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	12	82 072	15 432	3 798	803	13.8	—
4541	Electronic shopping & mail-order houses	4	D	D	D	f	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	f	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	f	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
SMITHFIELD, VA								
44-45	Retail trade	45	78 541	7 207	1 628	576	9.4	1.7
441	Motor vehicle & parts dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	662	117	29	10	D	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
44419	Other building material dealers	3	D	D	D	b	D	D
444190	Other building material dealers	3	D	D	D	b	D	D
445	Food & beverage stores	8	32 406	3 025	698	242	1.2	—
4451	Grocery stores	6	D	D	D	c	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	6	8 980	531	124	67	—	12.4
448	Clothing & clothing accessories stores	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	b	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
SOUTH BOSTON, VA *								
44-45	Retail trade	95	151 243	14 788	3 398	1 052	8.4	.5
441	Motor vehicle & parts dealers	11	30 939	2 261	477	120	6.6	—
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	7	D	D	D	b	D	D
4431	Electronics & appliance stores	7	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	4	2 721	385	99	28	—	2.6
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	10	31 782	2 595	583	204	2.5	.3
4451	Grocery stores	9	D	D	D	c	D	D
446	Health & personal care stores	9	D	D	D	b	D	D
4461	Health & personal care stores	9	D	D	D	b	D	D
447	Gasoline stations	8	13 803	714	171	55	11.1	—
44711	Gasoline stations with convenience stores	6	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	6	D	D	D	b	D	D
448	Clothing & clothing accessories stores	14	4 995	721	165	77	43.9	—
4481	Clothing stores	8	2 743	344	82	45	45.5	—
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	7	33 542	3 580	877	305	.7	—
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	14	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	3 694	442	98	18	D	—
453930	Manufactured (mobile) home dealers	3	3 694	442	98	18	D	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SOUTH BOSTON, VA *—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	3	7 019	665	138	27	—	—
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
SOUTH HILL, VA								
44-45	Retail trade	77	147 063	13 803	3 134	915	23.3	10.1
441	Motor vehicle & parts dealers	16	35 359	2 917	642	140	53.6	32.3
4413	Automotive parts, accessories, & tire stores	9	D	D	D	b	D	D
44131	Automotive parts & accessories stores	7	5 835	869	196	55	15.4	15.7
441310	Automotive parts & accessories stores	7	5 835	869	196	55	15.4	15.7
442	Furniture & home furnishings stores	2	D	D	D	b	D	D
4421	Furniture stores	2	D	D	D	b	D	D
44211	Furniture stores	2	D	D	D	b	D	D
442110	Furniture stores	2	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	10	15 542	1 694	380	83	49.2	.1
4441	Building material & supplies dealers	7	D	D	D	b	D	D
44419	Other building material dealers	4	13 943	1 417	316	58	52.0	—
444190	Other building material dealers	4	13 943	1 417	316	58	52.0	—
445	Food & beverage stores	8	D	D	D	e	D	D
4451	Grocery stores	7	D	D	D	e	D	D
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	11	34 766	2 773	590	121	2.9	9.7
4471	Gasoline stations	11	34 766	2 773	590	121	2.9	9.7
44711	Gasoline stations with convenience stores	10	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	10	D	D	D	b	D	D
44719	Other gasoline stations	1	D	D	D	b	D	D
447190	Other gasoline stations	1	D	D	D	b	D	D
448	Clothing & clothing accessories stores	6	6 710	616	126	56	13.8	—
4481	Clothing stores	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	3	313	43	10	6	D	—
452	General merchandise stores	4	7 286	733	182	107	—	—
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	1	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	b	D	D
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	a	D	D
STAUNTON, VA (IC)								
44-45	Retail trade	168	330 513	32 015	7 418	2 213	7.1	1.5
441	Motor vehicle & parts dealers	19	82 344	7 269	1 580	380	11.5	2.6
4413	Automotive parts, accessories, & tire stores	11	D	D	D	c	D	D
442	Furniture & home furnishings stores	9	4 810	754	195	51	17.3	—
4421	Furniture stores	5	3 733	493	123	30	15.1	—
44211	Furniture stores	5	3 733	493	123	30	15.1	—
442110	Furniture stores	5	3 733	493	123	30	15.1	—
443	Electronics & appliance stores	9	3 664	543	124	29	12.1	—
4431	Electronics & appliance stores	9	3 664	543	124	29	12.1	—
44311	Appliance, television, & other electronics stores	6	3 058	385	84	21	3.5	—
444	Building material & garden equipment & supplies dealers	10	28 225	3 856	851	179	.2	.2
4441	Building material & supplies dealers	6	D	D	D	b	D	D
44419	Other building material dealers	4	12 509	1 762	382	78	—	—
444190	Other building material dealers	4	12 509	1 762	382	78	—	—
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
STAUNTON, VA (IC)—Con.								
44-45 Retail trade—Con.								
445	Food & beverage stores	14	53 235	4 944	1 228	385	3.3	—
4451	Grocery stores	8	50 220	4 460	1 109	362	2.6	—
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	17	15 943	2 072	460	128	21.2	2.9
4461	Health & personal care stores	17	15 943	2 072	460	128	21.2	2.9
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores ...	2	D	D	D	a	D	D
44613	Optical goods stores	5	2 125	447	91	25	9.2	—
446130	Optical goods stores	5	2 125	447	91	25	9.2	—
447	Gasoline stations	24	26 792	1 464	310	125	8.7	7.0
44711	Gasoline stations with convenience stores	20	22 932	1 192	241	98	10.2	5.1
447110	Gasoline stations with convenience stores	20	22 932	1 192	241	98	10.2	5.1
448	Clothing & clothing accessories stores	26	11 312	1 508	337	129	17.1	1.0
4481	Clothing stores	12	6 361	734	149	60	7.9	1.7
4483	Jewelry, luggage, & leather goods stores	10	2 892	582	146	50	40.5	—
451	Sporting goods, hobby, book, & music stores	13	7 517	1 113	177	103	30.2	.6
4511	Sporting goods, hobby, & musical instrument stores ..	6	2 343	322	73	42	14.3	1.8
4512	Book, periodical, & music stores	7	5 174	791	104	61	37.4	—
45121	Book stores & news dealers	6	D	D	D	b	D	D
451211	Book stores	5	D	D	D	b	D	D
4512111	Book stores, general	3	2 308	307	43	39	—	—
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	6	89 375	7 521	1 900	630	—	.1
4529	Other general merchandise stores	5	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	17	3 151	370	79	36	28.9	6.3
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	4	4 145	601	177	38	5.3	—
4543	Direct selling establishments	3	D	D	D	b	D	D
STRASBURG, VA								
44-45	Retail trade	25	29 450	3 141	693	222	8.8	1.7
441	Motor vehicle & parts dealers	4	1 654	273	65	12	12.4	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	5 002	582	148	26	5.4	—
445	Food & beverage stores	3	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	3	1 675	253	60	31	D	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	3	649	169	27	21	—	54.1
454	Nonstore retailers	2	D	D	D	a	D	D
4543	Direct selling establishments	2	D	D	D	a	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
SUFFOLK, VA (IC)								
44-45	Retail trade	212	379 979	37 957	8 563	2 697	4.5	4.9
441	Motor vehicle & parts dealers	27	100 418	9 096	1 928	335	3.9	1.6
4411	Automobile dealers	9	D	D	D	c	D	D
44112	Used car dealers	6	D	D	D	b	D	D
441120	Used car dealers	6	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	16	10 536	2 049	476	119	25.2	9.3
44131	Automotive parts & accessories stores	11	6 115	1 118	300	83	27.0	16.0
441310	Automotive parts & accessories stores	11	6 115	1 118	300	83	27.0	16.0
442	Furniture & home furnishings stores	10	5 362	1 194	290	68	25.7	5.7
4421	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
44211	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
442110	Furniture stores	6	4 766	1 072	263	61	16.4	6.4
443	Electronics & appliance stores	6	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	43 696	5 417	1 257	306	2.9	8.6
4441	Building material & supplies dealers	13	36 538	3 611	883	198	3.0	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	8	15 932	1 747	394	65	2.1	—
444190	Other building material dealers	8	15 932	1 747	394	65	2.1	—
4442	Lawn & garden equipment & supplies stores	6	7 158	1 806	374	108	2.7	52.5
44422	Nursery & garden centers	5	D	D	D	c	D	D
444220	Nursery & garden centers	5	D	D	D	c	D	D
445	Food & beverage stores	28	72 821	6 212	1 522	535	2.9	1.8
4451	Grocery stores	21	69 422	5 830	1 429	504	2.7	1.4
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	15	12 914	1 579	479	154	18.9	2.6
4461	Health & personal care stores	15	12 914	1 579	479	154	18.9	2.6
447	Gasoline stations	40	52 298	2 986	739	320	2.6	12.4
4471	Gasoline stations	40	52 298	2 986	739	320	2.6	12.4
44711	Gasoline stations with convenience stores	28	38 224	2 347	586	250	3.2	14.4
447110	Gasoline stations with convenience stores	28	38 224	2 347	586	250	3.2	14.4
448	Clothing & clothing accessories stores	15	D	D	D	b	D	D
4481	Clothing stores	11	4 309	547	134	64	33.3	15.9
451	Sporting goods, hobby, book, & music stores	11	2 906	611	128	66	8.5	16.9
4511	Sporting goods, hobby, & musical instrument stores ..	9	D	D	D	b	D	D
452	General merchandise stores	8	D	D	D	f	D	D
45299	All other general merchandise stores	7	6 083	563	127	66	3.7	—
452990	All other general merchandise stores	7	6 083	563	127	66	3.7	—
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	21	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	6	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	5	4 251	496	111	69	9.5	16.0
453220	Gift, novelty, & souvenir stores	5	4 251	496	111	69	9.5	16.0
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	12	24 842	3 511	788	130	2.9	10.6
4542	Vending machine operators	2	D	D	D	b	D	D
45421	Vending machine operators	2	D	D	D	b	D	D
454210	Vending machine operators	2	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	6	14 618	1 772	422	64	2.2	18.0
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	1	D	D	D	a	D	D
45439	Other direct selling establishments	2	D	D	D	b	D	D
454390	Other direct selling establishments	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
TAZEWELL, VA								
44-45	Retail trade	56	150 615	10 839	2 589	603	57.5	4.3
441	Motor vehicle & parts dealers	8	D	D	D	c	D	D
4411	Automobile dealers	4	D	D	D	c	D	D
442	Furniture & home furnishings stores	3	807	175	39	14	D	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	4 540	435	76	29	12.4	4.5
445	Food & beverage stores	6	21 425	1 583	363	126	2.4	—
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	4	7 276	764	169	39	45.9	28.5
4461	Health & personal care stores	4	7 276	764	169	39	45.9	28.5
447	Gasoline stations	9	9 590	774	167	57	9.4	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	6 977	799	180	74	4.8	—
45299	All other general merchandise stores	6	6 977	799	180	74	4.8	—
452990	All other general merchandise stores	6	6 977	799	180	74	4.8	—
4529903	Miscellaneous general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
454	Nonstore retailers	4	D	D	D	b	D	D
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	b	D	D
VIENNA, VA								
44-45	Retail trade	119	213 826	27 148	5 373	1 274	7.9	10.5
441	Motor vehicle & parts dealers	6	8 492	1 223	293	57	6.2	—
4413	Automotive parts, accessories, & tire stores	6	8 492	1 223	293	57	6.2	—
44131	Automotive parts & accessories stores	4	D	D	D	b	D	D
441310	Automotive parts & accessories stores	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	15	13 255	2 010	540	92	22.8	.7
4421	Furniture stores	6	7 941	1 130	294	47	21.4	—
44211	Furniture stores	6	7 941	1 130	294	47	21.4	—
442110	Furniture stores	6	7 941	1 130	294	47	21.4	—
4422	Home furnishings stores	9	5 314	880	246	45	24.9	1.9
44229	Other home furnishings stores	7	D	D	D	b	D	D
442299	All other home furnishings stores	7	D	D	D	b	D	D
443	Electronics & appliance stores	7	3 557	650	158	37	22.1	63.8
4431	Electronics & appliance stores	7	3 557	650	158	37	22.1	63.8
44311	Appliance, television, & other electronics stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	9	42 347	5 390	414	116	1.7	—
4441	Building material & supplies dealers	8	D	D	D	b	D	D
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	3	D	D	D	b	D	D
444190	Other building material dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	14	79 795	10 002	2 235	497	.8	20.0
4451	Grocery stores	11	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	8	73 950	9 440	2 082	439	.8	21.6
445110	Supermarkets & other grocery (except convenience) stores	8	73 950	9 440	2 082	439	.8	21.6
446	Health & personal care stores	8	23 048	2 264	526	135	—	1.1
4461	Health & personal care stores	8	23 048	2 264	526	135	—	1.1
44611	Pharmacies & drug stores	4	19 573	1 614	374	103	—	—
446110	Pharmacies & drug stores	4	19 573	1 614	374	103	—	—
4461101	Pharmacies & drug stores	4	19 573	1 614	374	103	—	—
44612	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIENNA, VA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	9	19 071	1 459	320	81	19.4	9.8
4471	Gasoline stations	9	19 071	1 459	320	81	19.4	9.8
44719	Other gasoline stations	7	D	D	D	b	D	D
447190	Other gasoline stations	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	12	8 514	1 301	308	90	45.6	15.8
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	4	4 852	791	188	40	45.4	20.1
44831	Jewelry stores	4	4 852	791	188	40	45.4	20.1
448310	Jewelry stores	4	4 852	791	188	40	45.4	20.1
451	Sporting goods, hobby, book, & music stores	12	6 358	1 149	226	74	27.5	—
4511	Sporting goods, hobby, & musical instrument stores ..	9	5 213	867	163	63	27.7	—
45113	Sewing, needlework, & piece goods stores	1	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	1	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	23	D	D	D	b	D	D
4531	Florists	6	3 260	850	210	30	5.4	9.7
45311	Florists	6	3 260	850	210	30	5.4	9.7
453110	Florists	6	3 260	850	210	30	5.4	9.7
4532	Office supplies, stationery, & gift stores	6	1 823	244	54	31	26.2	3.8
4533	Used merchandise stores	4	973	126	24	8	47.6	—
45331	Used merchandise stores	4	973	126	24	8	47.6	—
453310	Used merchandise stores	4	973	126	24	8	47.6	—
4539	Other miscellaneous store retailers	7	D	D	D	a	D	D
45391	Pet & pet supplies stores	3	1 032	153	25	6	D	—
453910	Pet & pet supplies stores	3	1 032	153	25	6	D	—
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
VINTON, VA								
44-45	Retail trade	55	81 573	7 678	1 955	638	6.4	.1
441	Motor vehicle & parts dealers	9	9 519	1 063	280	66	9.8	.7
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	2 075	285	68	22	—	—
445	Food & beverage stores	4	D	D	D	e	D	D
4451	Grocery stores	3	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	3	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	3	D	D	D	e	D	D
446	Health & personal care stores	6	D	D	D	b	D	D
4461	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	9	9 473	606	191	60	12.5	—
44711	Gasoline stations with convenience stores	9	9 473	606	191	60	12.5	—
447110	Gasoline stations with convenience stores	9	9 473	606	191	60	12.5	—
448	Clothing & clothing accessories stores	9	1 837	281	60	32	27.2	1.9
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	b	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA BEACH, VA (IC)								
44-45	Retail trade	1 621	3 342 718	337 224	78 546	21 987	5.0	4.2
441	Motor vehicle & parts dealers	139	670 234	63 670	15 247	2 299	3.6	2.0
4411	Automobile dealers	51	594 139	49 550	12 008	1 574	3.0	1.9
44111	New car dealers	20	530 831	43 428	10 581	1 356	2.1	—
441110	New car dealers	20	530 831	43 428	10 581	1 356	2.1	—
44112	Used car dealers	31	63 308	6 122	1 427	218	10.6	18.0
441120	Used car dealers	31	63 308	6 122	1 427	218	10.6	18.0
4412	Other motor vehicle dealers	16	21 429	3 077	634	133	11.8	—
44122	Motorcycle, boat, & other motor vehicle dealers	15	D	D	D	c	D	D
441221	Motorcycle dealers	4	D	D	D	b	D	D
441222	Boat dealers	9	13 415	1 609	323	75	14.8	—
441229	All other motor vehicle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	72	54 666	11 043	2 605	592	6.3	4.1
44131	Automotive parts & accessories stores	58	43 003	8 090	1 907	479	7.3	2.0
441310	Automotive parts & accessories stores	58	43 003	8 090	1 907	479	7.3	2.0
44132	Tire dealers	14	11 663	2 953	698	113	2.6	12.2
441320	Tire dealers	14	11 663	2 953	698	113	2.6	12.2
442	Furniture & home furnishings stores	106	143 061	23 262	5 670	1 139	10.4	6.4
4421	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
44211	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
442110	Furniture stores	53	97 240	16 816	4 045	768	7.9	5.3
4422	Home furnishings stores	53	45 821	6 446	1 625	371	15.6	8.7
44221	Floor covering stores	21	19 474	3 104	761	129	16.3	10.1
442210	Floor covering stores	21	19 474	3 104	761	129	16.3	10.1
44229	Other home furnishings stores	32	26 347	3 342	864	242	15.1	7.6
442291	Window treatment stores	5	1 901	298	94	27	43.6	40.6
442299	All other home furnishings stores	27	24 446	3 044	770	215	12.9	5.0
443	Electronics & appliance stores	74	90 483	10 023	2 697	579	10.9	9.1
4431	Electronics & appliance stores	74	90 483	10 023	2 697	579	10.9	9.1
44311	Appliance, television, & other electronics stores	37	39 244	3 879	1 069	287	6.9	4.2
443112	Radio, television, & other electronics stores	28	35 956	3 400	952	257	3.6	3.9
44312	Computer & software stores	31	48 161	5 591	1 506	260	15.0	13.7
443120	Computer & software stores	31	48 161	5 591	1 506	260	15.0	13.7
44313	Camera & photographic supplies stores	6	3 078	553	122	32	—	—
443130	Camera & photographic supplies stores	6	3 078	553	122	32	—	—
444	Building material & garden equipment & supplies dealers	83	206 110	24 067	5 331	1 328	5.6	1.5
4441	Building material & supplies dealers	68	192 515	21 152	4 804	1 171	5.6	1.6
44411	Home centers	5	85 381	7 195	1 816	573	—	—
444110	Home centers	5	85 381	7 195	1 816	573	—	—
44412	Paint & wallpaper stores	9	9 785	985	228	50	2.1	12.2
444120	Paint & wallpaper stores	9	9 785	985	228	50	2.1	12.2
44413	Hardware stores	17	19 660	2 365	539	198	4.1	1.0
444130	Hardware stores	17	19 660	2 365	539	198	4.1	1.0
44419	Other building material dealers	37	77 689	10 607	2 221	350	12.6	2.3
444190	Other building material dealers	37	77 689	10 607	2 221	350	12.6	2.3
4442	Lawn & garden equipment & supplies stores	15	13 595	2 915	527	157	5.5	.2
44422	Nursery & garden centers	11	10 779	2 360	399	124	4.6	.3
444220	Nursery & garden centers	11	10 779	2 360	399	124	4.6	.3
445	Food & beverage stores	176	581 090	50 739	12 464	4 365	1.1	1.6
4451	Grocery stores	130	549 277	47 245	11 738	4 117	.6	1.5
44511	Supermarkets & other grocery (except convenience) stores	62	496 381	42 182	10 202	3 546	.3	1.1
445110	Supermarkets & other grocery (except convenience) stores	62	496 381	42 182	10 202	3 546	.3	1.1
44512	Convenience stores	68	52 896	5 063	1 536	571	3.9	5.1
445120	Convenience stores	68	52 896	5 063	1 536	571	3.9	5.1
4452	Specialty food stores	36	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	10	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	10	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	10	D	D	D	b	D	D
446	Health & personal care stores	118	125 386	16 746	4 471	1 312	8.0	8.0
4461	Health & personal care stores	118	125 386	16 746	4 471	1 312	8.0	8.0
44611	Pharmacies & drug stores	54	93 610	10 656	3 248	973	5.3	5.6
446110	Pharmacies & drug stores	54	93 610	10 656	3 248	973	5.3	5.6
4461101	Pharmacies & drug stores	50	D	D	D	f	D	D
4461102	Proprietary stores	4	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	16	6 927	796	175	74	5.7	8.4
446120	Cosmetics, beauty supplies, & perfume stores	16	6 927	796	175	74	5.7	8.4
44613	Optical goods stores	22	9 917	2 446	455	108	13.1	3.7
446130	Optical goods stores	22	9 917	2 446	455	108	13.1	3.7
44619	Other health & personal care stores	26	14 932	2 848	593	157	22.3	25.7
446191	Food (health) supplement stores	15	6 549	1 417	281	96	45.9	17.8
446199	All other health & personal care stores	11	8 383	1 431	312	61	3.9	31.8

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA BEACH, VA (IC)—Con.								
44-45 Retail trade—Con.								
447	Gasoline stations	148	284 269	16 808	4 230	1 352	11.3	8.2
4471	Gasoline stations	148	284 269	16 808	4 230	1 352	11.3	8.2
44711	Gasoline stations with convenience stores	88	167 958	8 725	2 299	809	7.1	8.3
447110	Gasoline stations with convenience stores	88	167 958	8 725	2 299	809	7.1	8.3
44719	Other gasoline stations	60	116 311	8 083	1 931	543	17.3	8.1
447190	Other gasoline stations	60	116 311	8 083	1 931	543	17.3	8.1
448	Clothing & clothing accessories stores	301	233 969	28 256	6 343	2 319	6.9	7.2
4481	Clothing stores	180	157 945	17 905	4 029	1 559	6.5	3.3
44811	Men's clothing stores	27	25 150	3 033	601	205	4.6	10.7
448110	Men's clothing stores	27	25 150	3 033	601	205	4.6	10.7
44812	Women's clothing stores	74	41 058	5 294	1 160	473	13.4	3.4
448120	Women's clothing stores	74	41 058	5 294	1 160	473	13.4	3.4
44813	Children's & infants' clothing stores	9	12 981	1 126	331	105	3.2	—
448130	Children's & infants' clothing stores	9	12 981	1 126	331	105	3.2	—
44814	Family clothing stores	36	66 014	6 581	1 468	621	3.3	1.3
448140	Family clothing stores	36	66 014	6 581	1 468	621	3.3	1.3
44815	Clothing accessories stores	13	2 055	355	81	53	5.8	9.1
448150	Clothing accessories stores	13	2 055	355	81	53	5.8	9.1
44819	Other clothing stores	21	10 687	1 516	388	102	7.7	.7
448190	Other clothing stores	21	10 687	1 516	388	102	7.7	.7
4482	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
44821	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
448210	Shoe stores	63	39 014	4 628	1 067	425	5.4	5.7
4482101	Men's shoe stores	5	D	D	D	a	D	D
4482102	Women's shoe stores	11	6 810	686	174	77	2.2	18.8
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	37	20 483	2 435	569	203	9.5	4.2
4482105	Athletic footwear stores	9	9 737	1 170	248	125	—	.7
4483	Jewelry, luggage, & leather goods stores	58	37 010	5 723	1 247	335	10.1	25.7
44831	Jewelry stores	57	D	D	D	e	D	D
448310	Jewelry stores	57	D	D	D	e	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	134	117 588	13 864	3 531	1 232	8.9	5.7
4511	Sporting goods, hobby, & musical instrument stores ..	93	82 728	10 426	2 701	808	11.3	5.5
45111	Sporting goods stores	42	38 108	4 830	1 259	417	16.0	2.3
451110	Sporting goods stores	42	38 108	4 830	1 259	417	16.0	2.3
4511101	General-line sporting goods stores	14	16 265	1 842	472	158	11.0	5.3
4511102	Specialty-line sporting goods stores	28	21 843	2 988	787	259	19.7	—
45112	Hobby, toy, & game stores	25	28 426	3 023	701	258	6.4	5.4
451120	Hobby, toy, & game stores	25	28 426	3 023	701	258	6.4	5.4
45113	Sewing, needlework, & piece goods stores	16	5 641	708	183	57	5.5	16.2
451130	Sewing, needlework, & piece goods stores	16	5 641	708	183	57	5.5	16.2
45114	Musical instrument & supplies stores	10	10 553	1 865	558	76	11.1	11.8
451140	Musical instrument & supplies stores	10	10 553	1 865	558	76	11.1	11.8
4512	Book, periodical, & music stores	41	34 860	3 438	830	424	3.1	6.2
45121	Book stores & news dealers	24	22 349	2 292	554	315	2.3	3.8
451211	Book stores	22	D	D	D	e	D	D
4512111	Book stores, general	12	14 631	1 409	357	129	1.4	2.4
4512112	Specialty book stores	8	D	D	D	c	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	17	12 511	1 146	276	109	4.4	10.4
451220	Prerecorded tape, compact disc, & record stores .	17	12 511	1 146	276	109	4.4	10.4
452	General merchandise stores	52	456 214	42 222	9 430	3 377	.1	6.5
4521	Department stores (incl leased depts) ##	18	303 307	N	N	N	—	9.8
45211	Department stores (incl leased depts) ##	18	303 307	N	N	N	—	9.8
4521	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
45211	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
452110	Department stores (excl leased depts)	18	297 411	28 395	7 068	2 449	—	10.0
4521101	Conventional department stores (excl leased depts)	4	64 712	6 700	1 592	625	—	28.7
4521102	Discount or mass merchandising dept stores (excl leased depts)	11	143 889	12 664	3 331	1 157	—	7.7
4521103	National chain department stores (excl leased depts)	3	88 810	9 031	2 145	667	—	—
4529	Other general merchandise stores	34	158 803	13 827	2 362	928	.3	.1
45291	Warehouse clubs & superstores	3	134 394	10 684	1 515	622	—	—
452910	Warehouse clubs & superstores	3	134 394	10 684	1 515	622	—	—
45299	All other general merchandise stores	31	24 409	3 143	847	306	2.0	.3
452990	All other general merchandise stores	31	24 409	3 143	847	306	2.0	.3
4529901	Variety stores	27	20 814	2 418	508	237	.6	.2
4529902	Catalog showrooms	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
VIRGINIA BEACH, VA (IC)—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	223	102 290	14 676	3 262	1 395	18.9	9.9
4531	Florists	31	8 657	1 495	374	191	30.3	12.7
45311	Florists	31	8 657	1 495	374	191	30.3	12.7
453110	Florists	31	8 657	1 495	374	191	30.3	12.7
4532	Office supplies, stationery, & gift stores	105	D	D	D	f	D	D
45321	Office supplies & stationery stores	9	D	D	D	c	D	D
453210	Office supplies & stationery stores	9	D	D	D	c	D	D
4532101	Stationery stores	2	D	D	D	b	D	D
4532102	Office supplies stores	7	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	96	32 476	4 524	815	450	33.1	13.6
453220	Gift, novelty, & souvenir stores	96	32 476	4 524	815	450	33.1	13.6
4533	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
45331	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
453310	Used merchandise stores	24	7 375	1 936	465	166	19.0	.8
4539	Other miscellaneous store retailers	63	D	D	D	e	D	D
45391	Pet & pet supplies stores	17	12 466	1 716	462	202	5.6	.3
453910	Pet & pet supplies stores	17	12 466	1 716	462	202	5.6	.3
45392	Art dealers	9	1 501	261	51	32	52.0	7.2
453920	Art dealers	9	1 501	261	51	32	52.0	7.2
45399	All other miscellaneous store retailers	36	D	D	D	c	D	D
454	Nonstore retailers	67	332 024	32 891	5 870	1 290	4.0	.2
4541	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
45411	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
454110	Electronic shopping & mail-order houses	23	288 342	26 463	4 268	908	1.7	.1
4543	Direct selling establishments	35	41 352	5 985	1 523	360	16.2	1.0
454311	Heating oil dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	30	36 774	5 173	1 319	318	18.2	.6
454390	Other direct selling establishments	30	36 774	5 173	1 319	318	18.2	.6
WARRENTON, VA								
44-45	Retail trade	127	240 756	24 915	5 984	1 353	5.0	1.2
441	Motor vehicle & parts dealers	20	68 660	6 355	1 496	243	3.0	.8
4411	Automobile dealers	10	59 679	4 787	1 104	167	3.5	.4
44112	Used car dealers	6	D	D	D	b	D	D
441120	Used car dealers	6	D	D	D	b	D	D
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	9	D	D	D	b	D	D
44131	Automotive parts & accessories stores	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	3 301	560	134	32	38.7	—
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	7	D	D	D	b	D	D
4431	Electronics & appliance stores	7	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	4	2 649	581	153	29	42.5	12.8
443112	Radio, television, & other electronics stores	3	D	D	D	b	D	D
44312	Computer & software stores	3	D	D	D	a	D	D
443120	Computer & software stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	12	26 348	2 936	696	139	1.8	2.9
4441	Building material & supplies dealers	7	D	D	D	b	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	4	6 679	593	147	38	1.7	—
444220	Nursery & garden centers	4	6 679	593	147	38	1.7	—
445	Food & beverage stores	12	68 289	7 855	1 766	353	1.3	.3
4451	Grocery stores	9	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	5	63 658	7 499	1 671	318	—	.2
445110	Supermarkets & other grocery (except convenience) stores	5	63 658	7 499	1 671	318	—	.2
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
447	Gasoline stations	16	24 732	1 801	564	130	1.0	—
4471	Gasoline stations	16	24 732	1 801	564	130	1.0	—
44711	Gasoline stations with convenience stores	9	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	9	D	D	D	b	D	D
44719	Other gasoline stations	7	D	D	D	b	D	D
447190	Other gasoline stations	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	10	3 902	481	112	42	30.0	3.3

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WARRENTON, VA—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	13	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	10	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	2	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	c	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	16	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
WAYNESBORO, VA (IC)								
44-45	Retail trade	115	216 634	22 159	5 252	1 512	6.0	1.4
441	Motor vehicle & parts dealers	17	56 367	5 150	1 302	204	1.8	.6
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	12	9 200	1 652	368	94	17.4	—
4421	Furniture stores	6	6 258	1 122	255	63	22.0	—
44211	Furniture stores	6	6 258	1 122	255	63	22.0	—
442110	Furniture stores	6	6 258	1 122	255	63	22.0	—
4422	Home furnishings stores	6	2 942	530	113	31	7.8	—
443	Electronics & appliance stores	5	3 316	489	112	24	46.0	—
4431	Electronics & appliance stores	5	3 316	489	112	24	46.0	—
44311	Appliance, television, & other electronics stores	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	12	12 170	1 730	407	107	—	—
4441	Building material & supplies dealers	10	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	6	D	D	D	e	D	D
4451	Grocery stores	5	D	D	D	e	D	D
446	Health & personal care stores	11	13 528	1 528	373	97	36.3	1.4
4461	Health & personal care stores	11	13 528	1 528	373	97	36.3	1.4
447	Gasoline stations	16	24 146	1 350	312	132	6.9	7.1
44711	Gasoline stations with convenience stores	13	23 077	1 194	273	121	7.2	7.4
447110	Gasoline stations with convenience stores	13	23 077	1 194	273	121	7.2	7.4
448	Clothing & clothing accessories stores	14	9 740	1 320	293	113	4.8	.6
4481	Clothing stores	9	8 060	736	158	83	—	.8
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	4	2 544	388	81	21	—	13.8
4511	Sporting goods, hobby, & musical instrument stores ..	4	2 544	388	81	21	—	13.8
452	General merchandise stores	5	25 158	2 092	486	286	—	—
453	Miscellaneous store retailers	11	D	D	D	b	D	D
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WEST POINT, VA								
44-45	Retail trade	31	56 678	5 090	1 161	285	8.0	.7
441	Motor vehicle & parts dealers	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	4	13 023	1 091	266	87	1.9	—
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	6	12 502	701	208	42	8.2	—
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
WILLIAMSBURG, VA (IC)								
44-45	Retail trade	163	330 198	33 682	7 503	2 262	3.8	11.6
441	Motor vehicle & parts dealers	10	88 732	5 830	1 452	185	.7	1.0
4411	Automobile dealers	5	D	D	D	c	D	D
442	Furniture & home furnishings stores	13	49 057	6 012	1 237	327	4.2	1.5
4421	Furniture stores	1	D	D	D	a	D	D
44211	Furniture stores	1	D	D	D	a	D	D
442110	Furniture stores	1	D	D	D	a	D	D
4422	Home furnishings stores	12	D	D	D	e	D	D
44229	Other home furnishings stores	9	44 167	5 449	1 117	301	1.3	1.7
442299	All other home furnishings stores	9	44 167	5 449	1 117	301	1.3	1.7
443	Electronics & appliance stores	6	3 662	453	95	28	45.0	—
4431	Electronics & appliance stores	6	3 662	453	95	28	45.0	—
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	4	6 889	763	159	24	—	—
445	Food & beverage stores	15	55 463	5 186	1 268	545	3.6	16.2
4452	Specialty food stores	5	D	D	D	b	D	D
446	Health & personal care stores	10	11 956	1 763	367	120	2.8	2.1
4461	Health & personal care stores	10	11 956	1 763	367	120	2.8	2.1
447	Gasoline stations	20	19 769	1 307	401	115	4.0	15.7
448	Clothing & clothing accessories stores	25	51 587	5 824	1 149	377	3.4	42.2
4481	Clothing stores	18	41 241	4 770	916	299	.6	48.1
44811	Men's clothing stores	2	D	D	D	b	D	D
448110	Men's clothing stores	2	D	D	D	b	D	D
44812	Women's clothing stores	9	13 304	1 984	444	140	—	3.2
448120	Women's clothing stores	9	13 304	1 984	444	140	—	3.2
44814	Family clothing stores	1	D	D	D	b	D	D
448140	Family clothing stores	1	D	D	D	b	D	D
44815	Clothing accessories stores	3	D	D	D	a	D	D
448150	Clothing accessories stores	3	D	D	D	a	D	D
4482101	Men's shoe stores	1	D	D	D	b	D	D
4482105	Athletic footwear stores	1	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	4	3 597	519	107	29	43.0	—
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	15	12 638	1 541	381	124	8.6	9.2
4511	Sporting goods, hobby, & musical instrument stores ..	9	3 258	582	158	45	19.4	8.6
4512	Book, periodical, & music stores	6	9 380	959	223	79	4.8	9.5
45121	Book stores & news dealers	3	6 943	660	153	53	—	12.8
451211	Book stores	3	6 943	660	153	53	—	12.8
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	b	D	D
45122	Prerecorded tape, compact disc, & record stores ..	3	2 437	299	70	26	D	—
451220	Prerecorded tape, compact disc, & record stores ..	3	2 437	299	70	26	D	—
452	General merchandise stores	2	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WILLIAMSBURG, VA (IC)—Con.								
44-45 Retail trade—Con.								
453	Miscellaneous store retailers	34	D	D	D	e	D	D
4532	Office supplies, stationery, & gift stores	19	D	D	D	c	D	D
45321	Office supplies & stationery stores	2	D	D	D	a	D	D
453210	Office supplies & stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	17	9 193	1 618	332	176	5.1	9.5
453220	Gift, novelty, & souvenir stores	17	9 193	1 618	332	176	5.1	9.5
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	7	2 468	760	166	36	29.5	—
WINCHESTER, VA (IC)								
44-45	Retail trade	283	571 299	58 698	13 684	3 667	7.8	2.3
441	Motor vehicle & parts dealers	39	153 419	13 402	3 217	516	12.8	4.8
4411	Automobile dealers	19	127 966	8 813	2 156	330	13.0	4.4
44112	Used car dealers	11	21 335	600	145	33	27.2	.1
441120	Used car dealers	11	21 335	600	145	33	27.2	.1
4413	Automotive parts, accessories, & tire stores	18	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	15 438	2 703	605	117	—	9.6
441310	Automotive parts & accessories stores	11	15 438	2 703	605	117	—	9.6
44132	Tire dealers	7	D	D	D	b	D	D
441320	Tire dealers	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	20	21 417	3 460	670	177	5.3	2.1
4421	Furniture stores	10	13 197	2 123	404	112	6.7	.7
44211	Furniture stores	10	13 197	2 123	404	112	6.7	.7
442110	Furniture stores	10	13 197	2 123	404	112	6.7	.7
4422	Home furnishings stores	10	8 220	1 337	266	65	2.9	4.3
44221	Floor covering stores	7	6 424	1 106	216	43	3.7	5.5
442210	Floor covering stores	7	6 424	1 106	216	43	3.7	5.5
44229	Other home furnishings stores	3	1 796	231	50	22	—	—
443	Electronics & appliance stores	17	18 053	1 840	429	116	9.4	—
4431	Electronics & appliance stores	17	18 053	1 840	429	116	9.4	—
44311	Appliance, television, & other electronics stores	11	15 208	1 382	342	88	6.5	—
443111	Household appliance stores	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
44312	Computer & software stores	4	D	D	D	a	D	D
443120	Computer & software stores	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	17	32 102	4 315	942	180	9.5	.2
4441	Building material & supplies dealers	13	D	D	D	c	D	D
44413	Hardware stores	2	D	D	D	b	D	D
444130	Hardware stores	2	D	D	D	b	D	D
44419	Other building material dealers	8	16 924	2 081	559	94	15.2	—
444190	Other building material dealers	8	16 924	2 081	559	94	15.2	—
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	18	80 925	7 732	2 001	611	.8	.7
4451	Grocery stores	12	77 467	7 408	1 931	583	.5	.7
44511	Supermarkets & other grocery (except convenience) stores	8	76 188	7 291	1 894	569	—	.5
445110	Supermarkets & other grocery (except convenience) stores	8	76 188	7 291	1 894	569	—	.5
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	24	23 971	3 060	707	184	27.7	4.1
4461	Health & personal care stores	24	23 971	3 060	707	184	27.7	4.1
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	a	D	D
44613	Optical goods stores	6	2 527	775	153	32	28.5	—
446130	Optical goods stores	6	2 527	775	153	32	28.5	—
446191	Food (health) supplement stores	3	859	95	23	8	59.3	40.7
447	Gasoline stations	15	19 960	1 322	358	105	7.2	—
448	Clothing & clothing accessories stores	45	26 943	3 905	914	317	12.7	.6
4481	Clothing stores	30	16 737	2 229	479	219	18.3	.9
44811	Men's clothing stores	4	3 123	307	72	34	2.9	—
448110	Men's clothing stores	4	3 123	307	72	34	2.9	—
44813	Children's & infants' clothing stores	5	1 176	163	36	21	—	—
448130	Children's & infants' clothing stores	5	1 176	163	36	21	—	—
44819	Other clothing stores	3	D	D	D	a	D	D
448190	Other clothing stores	3	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	8	5 147	793	175	48	6.7	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WINCHESTER, VA (IC)—Con.								
44-45 Retail trade—Con.								
451	Sporting goods, hobby, book, & music stores	23	19 382	2 184	407	137	10.9	—
4511	Sporting goods, hobby, & musical instrument stores ..	15	13 739	1 644	291	91	12.6	—
4511101	General-line sporting goods stores	5	3 367	651	72	17	50.5	—
45112	Hobby, toy, & game stores	2	D	D	D	b	D	D
451120	Hobby, toy, & game stores	2	D	D	D	b	D	D
45114	Musical instrument & supplies stores	2	D	D	D	a	D	D
451140	Musical instrument & supplies stores	2	D	D	D	a	D	D
4512	Book, periodical, & music stores	8	5 643	540	116	46	6.9	—
45121	Book stores & news dealers	4	2 791	265	49	23	—	—
4512111	Book stores, general	4	2 791	265	49	23	—	—
45122	Prerecorded tape, compact disc, & record stores. . .	4	2 852	275	67	23	13.7	—
451220	Prerecorded tape, compact disc, & record stores. .	4	2 852	275	67	23	13.7	—
452	General merchandise stores	12	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	7	D	D	D	f	D	D
45291	Warehouse clubs & superstores	1	D	D	D	f	D	D
452910	Warehouse clubs & superstores	1	D	D	D	f	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	43	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	15	D	D	D	b	D	D
45321	Office supplies & stationery stores	3	D	D	D	a	D	D
453210	Office supplies & stationery stores	3	D	D	D	a	D	D
4532102	Office supplies stores	3	D	D	D	a	D	D
4533	Used merchandise stores	8	D	D	D	b	D	D
45331	Used merchandise stores	8	D	D	D	b	D	D
453310	Used merchandise stores	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45399	All other miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	10	8 459	1 475	363	82	30.0	—
4543	Direct selling establishments	6	D	D	D	b	D	D
45439	Other direct selling establishments	5	D	D	D	b	D	D
454390	Other direct selling establishments	5	D	D	D	b	D	D
WISE, VA								
44-45	Retail trade	51	78 703	7 691	1 764	576	2.1	8.3
441	Motor vehicle & parts dealers	7	18 633	1 728	357	68	2.8	—
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	987	176	44	10	—	—
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	4	19 019	1 549	368	132	—	—
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	9	10 776	674	143	68	—	57.1
44711	Gasoline stations with convenience stores	8	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	8	D	D	D	b	D	D
448	Clothing & clothing accessories stores	9	8 106	1 353	327	89	4.4	1.0
4481	Clothing stores	6	D	D	D	b	D	D
4482105	Athletic footwear stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	c	D	D
45299	All other general merchandise stores	3	1 933	366	84	48	—	—
452990	All other general merchandise stores	3	1 933	366	84	48	—	—
453	Miscellaneous store retailers	6	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WOODSTOCK, VA								
44-45	Retail trade	50	78 359	8 355	1 808	563	6.2	1.1
441	Motor vehicle & parts dealers	6	21 252	2 405	572	101	—	—
442	Furniture & home furnishings stores	5	2 097	388	90	30	64.2	—
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	4 354	709	154	32	19.5	—
4442	Lawn & garden equipment & supplies stores	3	D	D	D	a	D	D
44422	Nursery & garden centers	2	D	D	D	a	D	D
444220	Nursery & garden centers	2	D	D	D	a	D	D
445	Food & beverage stores	6	D	D	D	c	D	D
446	Health & personal care stores	5	7 888	842	184	60	28.2	—
4461	Health & personal care stores	5	7 888	842	184	60	28.2	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	4	10 519	674	158	49	—	—
44711	Gasoline stations with convenience stores	3	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	3	D	D	D	b	D	D
448	Clothing & clothing accessories stores	4	2 191	264	54	29	—	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	b	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529901	Variety stores	3	3 243	578	43	64	—	—
453	Miscellaneous store retailers	7	D	D	D	b	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
WYTHEVILLE, VA								
44-45	Retail trade	114	231 618	18 941	4 344	1 234	12.3	1.4
441	Motor vehicle & parts dealers	16	44 069	3 639	852	179	41.1	5.6
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	7	D	D	D	b	D	D
44132	Tire dealers	2	D	D	D	b	D	D
441320	Tire dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	8	4 315	715	163	38	15.3	8.9
4421	Furniture stores	4	3 462	617	146	33	13.1	—
44211	Furniture stores	4	3 462	617	146	33	13.1	—
442110	Furniture stores	4	3 462	617	146	33	13.1	—
443	Electronics & appliance stores	5	2 621	321	75	20	69.5	—
4431	Electronics & appliance stores	5	2 621	321	75	20	69.5	—
44311	Appliance, television, & other electronics stores	4	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	10	17 050	2 212	506	110	7.3	—
4441	Building material & supplies dealers	7	D	D	D	b	D	D
44419	Other building material dealers	5	D	D	D	b	D	D
444190	Other building material dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	12	31 354	2 696	620	193	5.2	.7
4451	Grocery stores	8	29 708	2 549	594	185	3.2	—
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	6	10 947	1 443	320	90	23.3	—
4461	Health & personal care stores	6	10 947	1 443	320	90	23.3	—
447	Gasoline stations	19	76 497	3 554	805	279	.8	—
4471	Gasoline stations	19	76 497	3 554	805	279	.8	—
44711	Gasoline stations with convenience stores	10	16 452	832	188	73	3.5	—
447110	Gasoline stations with convenience stores	10	16 452	832	188	73	3.5	—
44719	Other gasoline stations	9	60 045	2 722	617	206	—	—
447190	Other gasoline stations	9	60 045	2 722	617	206	—	—
448	Clothing & clothing accessories stores	10	6 645	638	123	53	11.2	1.0
4481	Clothing stores	4	D	D	D	b	D	D
4482101	Men's shoe stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
WYTHEVILLE, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	5	18 854	1 503	369	154	—	—
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	14	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	D	D	D	b	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4533	Used merchandise stores	2	D	D	D	a	D	D
45331	Used merchandise stores	2	D	D	D	a	D	D
453310	Used merchandise stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D
BALANCE OF ACCOMACK COUNTY, VA								
44-45	Retail trade	183	165 385	17 081	3 909	1 228	18.5	8.0
441	Motor vehicle & parts dealers	23	D	D	D	c	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	15	D	D	D	b	D	D
44131	Automotive parts & accessories stores	13	D	D	D	b	D	D
441310	Automotive parts & accessories stores	13	D	D	D	b	D	D
442	Furniture & home furnishings stores	8	4 574	578	131	49	44.9	55.1
4421	Furniture stores	4	3 269	418	93	31	50.7	49.3
44211	Furniture stores	4	3 269	418	93	31	50.7	49.3
442110	Furniture stores	4	3 269	418	93	31	50.7	49.3
443	Electronics & appliance stores	5	1 400	175	42	11	16.6	—
4431	Electronics & appliance stores	5	1 400	175	42	11	16.6	—
444	Building material & garden equipment & supplies dealers	17	D	D	D	b	D	D
4441	Building material & supplies dealers	15	D	D	D	b	D	D
44419	Other building material dealers	13	12 498	1 505	349	73	12.7	1.0
444190	Other building material dealers	13	12 498	1 505	349	73	12.7	1.0
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	28	35 872	3 092	690	264	11.3	2.3
4451	Grocery stores	21	D	D	D	c	D	D
44512	Convenience stores	9	D	D	D	b	D	D
445120	Convenience stores	9	D	D	D	b	D	D
4452	Specialty food stores	5	D	D	D	a	D	D
446	Health & personal care stores	4	8 226	1 152	279	63	20.4	—
4461	Health & personal care stores	4	8 226	1 152	279	63	20.4	—
447	Gasoline stations	28	25 039	1 586	366	147	26.5	20.5
4471	Gasoline stations	28	25 039	1 586	366	147	26.5	20.5
44711	Gasoline stations with convenience stores	20	20 005	1 268	290	123	30.8	22.1
447110	Gasoline stations with convenience stores	20	20 005	1 268	290	123	30.8	22.1
448	Clothing & clothing accessories stores	15	7 808	1 063	245	120	33.7	3.2
4481	Clothing stores	10	6 753	903	201	104	38.2	1.7
451	Sporting goods, hobby, book, & music stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
452	General merchandise stores	13	D	D	D	c	D	D
45299	All other general merchandise stores	12	D	D	D	b	D	D
452990	All other general merchandise stores	12	D	D	D	b	D	D
4529901	Variety stores	8	D	D	D	b	D	D
453	Miscellaneous store retailers	24	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	9	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	9	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	8	D	D	D	b	D	D
45392	Art dealers	1	D	D	D	b	D	D
453920	Art dealers	1	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	BALANCE OF ACCOMACK COUNTY, VA—Con.							
44-45	Retail trade—Con.							
454	Nonstore retailers	14	D	D	D	c	D	D
4543	Direct selling establishments	10	D	D	D	c	D	D
45431	Fuel dealers	9	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	4	6 499	944	271	37	2.4	4.3
	BALANCE OF ALBEMARLE COUNTY, VA							
44-45	Retail trade	314	718 023	67 361	16 170	4 270	4.3	5.8
441	Motor vehicle & parts dealers	24	159 447	12 794	3 105	459	1.0	4.2
4411	Automobile dealers	12	149 763	11 220	2 697	374	.9	4.4
4413	Automotive parts, accessories, & tire stores	11	D	D	D	b	D	D
44131	Automotive parts & accessories stores	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	25	26 385	3 678	892	192	9.9	13.3
4421	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
44211	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
442110	Furniture stores	9	12 976	1 609	365	75	11.3	25.6
4422	Home furnishings stores	16	13 409	2 069	527	117	8.5	1.4
44221	Floor covering stores	9	D	D	D	b	D	D
442210	Floor covering stores	9	D	D	D	b	D	D
44229	Other home furnishings stores	7	D	D	D	b	D	D
442299	All other home furnishings stores	7	D	D	D	b	D	D
443	Electronics & appliance stores	10	18 964	1 577	381	99	4.2	—
4431	Electronics & appliance stores	10	18 964	1 577	381	99	4.2	—
44311	Appliance, television, & other electronics stores	8	D	D	D	b	D	D
443111	Household appliance stores	2	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	22	82 460	7 936	1 905	390	2.4	22.2
4441	Building material & supplies dealers	17	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	11	46 255	4 459	1 100	189	3.7	38.2
444190	Other building material dealers	11	46 255	4 459	1 100	189	3.7	38.2
445	Food & beverage stores	35	D	D	D	f	D	D
4451	Grocery stores	30	105 798	9 110	2 246	689	11.1	2.4
44511	Supermarkets & other grocery (except convenience) stores	20	101 545	8 764	2 162	650	7.9	2.5
445110	Supermarkets & other grocery (except convenience) stores	20	101 545	8 764	2 162	650	7.9	2.5
446	Health & personal care stores	25	40 543	4 199	1 022	283	7.7	1.0
4461	Health & personal care stores	25	40 543	4 199	1 022	283	7.7	1.0
44611	Pharmacies & drug stores	14	36 520	3 090	777	222	7.3	.2
446110	Pharmacies & drug stores	14	36 520	3 090	777	222	7.3	.2
4461101	Pharmacies & drug stores	13	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44619	Other health & personal care stores	6	2 556	751	179	38	—	11.7
447	Gasoline stations	35	36 433	2 670	625	206	9.2	10.4
44711	Gasoline stations with convenience stores	23	25 897	1 779	399	151	11.5	7.7
447110	Gasoline stations with convenience stores	23	25 897	1 779	399	151	11.5	7.7
448	Clothing & clothing accessories stores	38	D	D	D	e	D	D
4481	Clothing stores	18	D	D	D	c	D	D
44811	Men's clothing stores	3	3 460	502	112	24	—	27.1
448110	Men's clothing stores	3	3 460	502	112	24	—	27.1
44819	Other clothing stores	6	D	D	D	b	D	D
448190	Other clothing stores	6	D	D	D	b	D	D
4482	Shoe stores	10	D	D	D	b	D	D
44821	Shoe stores	10	D	D	D	b	D	D
448210	Shoe stores	10	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	6	4 910	507	114	35	—	2.5
4482105	Athletic footwear stores	2	D	D	D	a	D	D
4483	Jewelry, luggage, & leather goods stores	10	D	D	D	b	D	D
44831	Jewelry stores	9	6 632	1 080	253	64	7.6	—
448310	Jewelry stores	9	6 632	1 080	253	64	7.6	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ALBEMARLE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	33	D	D	D	c	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	28	D	D	D	c	D	D
45111	Sporting goods stores	12	5 902	681	158	53	10.9	—
451110	Sporting goods stores	12	5 902	681	158	53	10.9	—
4511102	Specialty-line sporting goods stores	10	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	5	3 432	309	72	27	8.3	—
45121	Book stores & news dealers	4	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	10	144 159	12 508	3 091	1 066	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
4521103	National chain department stores (excl leased depts)	2	D	D	D	e	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	c	D	D
452990	All other general merchandise stores	5	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
453	Miscellaneous store retailers	43	D	D	D	e	D	D
4531	Florists	8	2 473	808	192	63	51.2	—
45311	Florists	8	2 473	808	192	63	51.2	—
453110	Florists	8	2 473	808	192	63	51.2	—
4532	Office supplies, stationery, & gift stores	15	21 196	1 849	471	157	3.1	.4
45321	Office supplies & stationery stores	4	D	D	D	b	D	D
453210	Office supplies & stationery stores	4	D	D	D	b	D	D
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	11	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores	11	D	D	D	b	D	D
4533	Used merchandise stores	9	1 123	204	45	20	—	5.3
45331	Used merchandise stores	9	1 123	204	45	20	—	5.3
453310	Used merchandise stores	9	1 123	204	45	20	—	5.3
4539	Other miscellaneous store retailers	11	D	D	D	b	D	D
45399	All other miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	14	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
45411	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
454110	Electronic shopping & mail-order houses	9	11 280	1 815	316	78	13.6	—
4543	Direct selling establishments	4	D	D	D	b	D	D
45439	Other direct selling establishments	4	D	D	D	b	D	D
454390	Other direct selling establishments	4	D	D	D	b	D	D
BALANCE OF ALLEGHANY COUNTY, VA								
44-45	Retail trade	38	65 254	6 071	1 475	430	14.3	.4
441	Motor vehicle & parts dealers	7	31 921	2 647	705	134	15.1	—
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	2 869	338	77	16	D	—
4431	Electronics & appliance stores	3	2 869	338	77	16	D	—
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	2	D	D	D	a	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	4 245	344	83	39	20.6	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	c	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF AMELIA COUNTY, VA								
44-45	Retail trade	36	41 022	3 974	893	226	11.7	3.1
441	Motor vehicle & parts dealers	6	11 187	1 413	351	51	4.1	1.4
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	4 111	443	110	29	41.0	—
445	Food & beverage stores	5	12 383	920	200	67	7.9	2.6
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	3 619	211	53	17	31.4	16.1
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	1 511	171	32	16	27.2	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
4543	Direct selling establishments	3	D	D	D	a	D	D
454311	Heating oil dealers	3	D	D	D	a	D	D
BALANCE OF AMHERST COUNTY, VA								
44-45	Retail trade	104	190 201	17 991	3 686	1 082	6.5	5.2
441	Motor vehicle & parts dealers	16	51 349	4 395	1 048	172	3.3	7.0
44131	Automotive parts & accessories stores	5	D	D	D	b	D	D
441310	Automotive parts & accessories stores	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	5	1 265	214	54	24	10.9	45.4
444	Building material & garden equipment & supplies dealers	11	10 835	1 654	359	77	8.5	—
4441	Building material & supplies dealers	7	D	D	D	b	D	D
445	Food & beverage stores	15	D	D	D	e	D	D
4451	Grocery stores	13	49 142	4 032	999	373	9.6	10.1
446	Health & personal care stores	10	11 256	1 312	268	79	11.6	5.7
4461	Health & personal care stores	10	11 256	1 312	268	79	11.6	5.7
447	Gasoline stations	17	25 520	1 420	323	126	10.0	—
44711	Gasoline stations with convenience stores	14	19 774	1 260	284	110	9.7	—
447110	Gasoline stations with convenience stores	14	19 774	1 260	284	110	9.7	—
448	Clothing & clothing accessories stores	6	1 992	289	58	27	20.6	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	9	34 327	4 038	430	145	—	.1
45299	All other general merchandise stores	7	D	D	D	b	D	D
452990	All other general merchandise stores	7	D	D	D	b	D	D
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF APPOMATTOX COUNTY, VA								
44-45	Retail trade	60	75 471	8 335	1 861	536	24.5	3.0
441	Motor vehicle & parts dealers	7	19 739	2 629	536	92	44.9	.3
442	Furniture & home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	3	709	57	9	5	D	—
444	Building material & garden equipment & supplies dealers	6	6 472	1 061	241	61	7.7	—
4441	Building material & supplies dealers	3	D	D	D	b	D	D
445	Food & beverage stores	9	23 274	1 944	453	176	3.2	6.0
446	Health & personal care stores	3	5 560	590	149	33	D	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	11	9 652	791	192	75	8.1	—
448	Clothing & clothing accessories stores	3	1 221	149	32	15	D	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	7	3 440	321	68	29	48.0	—
45299	All other general merchandise stores	7	3 440	321	68	29	48.0	—
452990	All other general merchandise stores	7	3 440	321	68	29	48.0	—
453	Miscellaneous store retailers	3	D	D	D	b	D	D
454	Nonstore retailers	4	3 124	313	72	14	100.0	—
454311	Heating oil dealers	2	D	D	D	a	D	D
BALANCE OF ARLINGTON COUNTY, VA								
44-45	Retail trade	665	1 819 374	188 683	45 341	10 098	6.0	6.5
441	Motor vehicle & parts dealers	49	516 475	42 375	10 480	1 254	1.7	8.8
4411	Automobile dealers	32	489 207	36 919	9 165	1 064	1.7	8.8
441111	New car dealers	11	414 533	34 521	8 549	965	—	3.1
441110	New car dealers	11	414 533	34 521	8 549	965	—	3.1
44112	Used car dealers	21	74 674	2 398	616	99	11.0	40.6
441120	Used car dealers	21	74 674	2 398	616	99	11.0	40.6
4413	Automotive parts, accessories, & tire stores	16	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	15 694	3 248	761	123	2.5	5.2
441310	Automotive parts & accessories stores	11	15 694	3 248	761	123	2.5	5.2
44132	Tire dealers	5	D	D	D	b	D	D
441320	Tire dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	27	39 566	5 264	1 284	295	20.4	2.0
4421	Furniture stores	10	16 562	2 484	584	85	44.0	.9
44211	Furniture stores	10	16 562	2 484	584	85	44.0	.9
442110	Furniture stores	10	16 562	2 484	584	85	44.0	.9
4422	Home furnishings stores	17	23 004	2 780	700	210	3.4	2.9
44229	Other home furnishings stores	16	D	D	D	c	D	D
442291	Window treatment stores	1	D	D	D	a	D	D
442299	All other home furnishings stores	15	D	D	D	c	D	D
443	Electronics & appliance stores	39	75 011	6 478	1 454	400	30.3	2.0
4431	Electronics & appliance stores	39	75 011	6 478	1 454	400	30.3	2.0
44311	Appliance, television, & other electronics stores	16	D	D	D	e	D	D
443111	Household appliance stores	4	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	12	40 034	3 498	729	248	7.7	—
44312	Computer & software stores	18	25 232	1 997	485	90	68.6	6.0
443120	Computer & software stores	18	25 232	1 997	485	90	68.6	6.0
44313	Camera & photographic supplies stores	5	D	D	D	b	D	D
443130	Camera & photographic supplies stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	18	53 479	6 379	1 398	174	2.5	3.3
4441	Building material & supplies dealers	16	D	D	D	c	D	D
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	7	46 831	5 267	1 163	111	.9	3.8
444190	Other building material dealers	7	46 831	5 267	1 163	111	.9	3.8

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ARLINGTON COUNTY, VA—Con.								
44-45	Retail trade—Con.							
445	Food & beverage stores	100	261 052	32 962	7 661	1 629	10.5	.8
4451	Grocery stores	75	238 805	29 830	6 956	1 406	8.9	.8
44511	Supermarkets & other grocery (except convenience) stores	37	207 242	26 718	5 964	1 132	8.3	.4
445110	Supermarkets & other grocery (except convenience) stores	37	207 242	26 718	5 964	1 132	8.3	.4
44512	Convenience stores	38	31 563	3 112	992	274	13.2	3.2
445120	Convenience stores	38	31 563	3 112	992	274	13.2	3.2
4452	Specialty food stores	17	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D
446	Health & personal care stores	53	99 185	10 328	2 386	723	2.8	2.5
4461	Health & personal care stores	53	99 185	10 328	2 386	723	2.8	2.5
44611	Pharmacies & drug stores	24	80 362	7 323	1 756	554	1.6	.6
446110	Pharmacies & drug stores	24	80 362	7 323	1 756	554	1.6	.6
4461101	Pharmacies & drug stores	23	D	D	D	f	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	8 554	995	267	93	1.8	1.2
446120	Cosmetics, beauty supplies, & perfume stores	12	8 554	995	267	93	1.8	1.2
44613	Optical goods stores	8	6 235	1 222	186	42	—	2.4
446130	Optical goods stores	8	6 235	1 222	186	42	—	2.4
44619	Other health & personal care stores	9	4 034	788	177	34	32.4	43.0
446191	Food (health) supplement stores	5	2 596	315	70	23	34.4	65.6
447	Gasoline stations	49	107 776	6 934	1 575	389	17.0	10.1
4471	Gasoline stations	49	107 776	6 934	1 575	389	17.0	10.1
44711	Gasoline stations with convenience stores	15	51 003	2 223	530	185	9.7	7.0
447110	Gasoline stations with convenience stores	15	51 003	2 223	530	185	9.7	7.0
44719	Other gasoline stations	34	56 773	4 711	1 045	204	23.5	12.9
447190	Other gasoline stations	34	56 773	4 711	1 045	204	23.5	12.9
448	Clothing & clothing accessories stores	146	248 657	33 654	8 657	2 470	2.4	9.2
4481	Clothing stores	93	212 481	28 293	7 395	2 154	1.6	9.8
44811	Men's clothing stores	19	27 171	2 934	767	162	8.7	61.1
448110	Men's clothing stores	19	27 171	2 934	767	162	8.7	61.1
44812	Women's clothing stores	34	32 863	4 044	951	362	2.0	4.2
448120	Women's clothing stores	34	32 863	4 044	951	362	2.0	4.2
44813	Children's & infants' clothing stores	4	3 859	423	106	61	—	—
448130	Children's & infants' clothing stores	4	3 859	423	106	61	—	—
44814	Family clothing stores	14	130 219	18 775	5 094	1 384	.2	.8
448140	Family clothing stores	14	130 219	18 775	5 094	1 384	.2	.8
44815	Clothing accessories stores	10	4 390	640	153	51	—	41.5
448150	Clothing accessories stores	10	4 390	640	153	51	—	41.5
44819	Other clothing stores	12	13 979	1 477	324	134	—	—
448190	Other clothing stores	12	13 979	1 477	324	134	—	—
4482	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
44821	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
448210	Shoe stores	21	19 180	2 416	566	162	3.5	8.1
4482101	Men's shoe stores	2	D	D	D	a	D	D
4482102	Women's shoe stores	5	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	8	6 630	910	191	46	10.2	23.4
4482105	Athletic footwear stores	5	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	32	16 996	2 945	696	154	12.2	2.6
44831	Jewelry stores	28	14 753	2 721	641	138	12.9	1.7
448310	Jewelry stores	28	14 753	2 721	641	138	12.9	1.7
44832	Luggage & leather goods stores	4	2 243	224	55	16	7.6	8.6
448320	Luggage & leather goods stores	4	2 243	224	55	16	7.6	8.6
451	Sporting goods, hobby, book, & music stores	61	77 206	9 679	2 388	646	4.4	30.2
4511	Sporting goods, hobby, & musical instrument stores ..	33	45 976	6 540	1 566	393	6.5	49.4
45111	Sporting goods stores	16	33 636	4 785	1 169	244	3.8	55.3
451110	Sporting goods stores	16	33 636	4 785	1 169	244	3.8	55.3
4511101	General-line sporting goods stores	4	3 359	375	93	25	15.1	72.7
4511102	Specialty-line sporting goods stores	12	30 277	4 410	1 076	219	2.5	53.3
45112	Hobby, toy, & game stores	9	6 968	866	189	84	9.3	34.6
451120	Hobby, toy, & game stores	9	6 968	866	189	84	9.3	34.6
45113	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	7	D	D	D	b	D	D
4512	Book, periodical, & music stores	28	31 230	3 139	822	253	1.3	1.9
45121	Book stores & news dealers	21	23 107	2 601	690	197	1.7	1.1
451211	Book stores	15	21 742	2 447	652	188	—	—
4512111	Book stores, general	11	18 953	2 149	592	164	—	—
4512112	Specialty book stores	2	D	D	D	a	D	D
4512113	College book stores	2	D	D	D	a	D	D
451212	News dealers & newsstands	6	1 365	154	38	9	28.5	19.0
45122	Prerecorded tape, compact disc, & record stores ...	7	8 123	538	132	56	—	4.3
451220	Prerecorded tape, compact disc, & record stores ...	7	8 123	538	132	56	—	4.3

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ARLINGTON COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	9	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	3	122 102	N	N	N	—	—
45211	Department stores (incl leased depts) ##	3	122 102	N	N	N	—	—
4521	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
45211	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
452110	Department stores (excl leased depts)	3	120 795	14 041	3 305	871	—	—
4521101	Conventional department stores (excl leased depts)	2	D	D	D	f	D	D
4529	Other general merchandise stores	6	D	D	D	e	D	D
45291	Warehouse clubs & superstores	1	D	D	D	e	D	D
452910	Warehouse clubs & superstores	1	D	D	D	e	D	D
453	Miscellaneous store retailers	98	D	D	D	f	D	D
4531	Florists	20	6 673	1 450	339	85	34.2	6.0
45311	Florists	20	6 673	1 450	339	85	34.2	6.0
453110	Florists	20	6 673	1 450	339	85	34.2	6.0
4532	Office supplies, stationery, & gift stores	43	36 562	4 775	1 088	355	7.7	8.8
45321	Office supplies & stationery stores	6	10 418	1 052	271	78	3.4	20.1
453210	Office supplies & stationery stores	6	10 418	1 052	271	78	3.4	20.1
4532101	Stationery stores	2	D	D	D	a	D	D
4532102	Office supplies stores	4	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	37	26 144	3 723	817	277	9.4	4.2
453220	Gift, novelty, & souvenir stores	37	26 144	3 723	817	277	9.4	4.2
4533	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
45331	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
453310	Used merchandise stores	9	2 362	442	106	37	4.2	45.5
4539	Other miscellaneous store retailers	26	D	D	D	c	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
45392	Art dealers	6	2 027	362	62	16	31.1	29.6
453920	Art dealers	6	2 027	362	62	16	31.1	29.6
45399	All other miscellaneous store retailers	18	D	D	D	c	D	D
454	Nonstore retailers	16	9 821	2 956	701	239	39.8	.2
4543	Direct selling establishments	7	D	D	D	c	D	D
45439	Other direct selling establishments	6	D	D	D	c	D	D
454390	Other direct selling establishments	6	D	D	D	c	D	D
BALANCE OF AUGUSTA COUNTY, VA								
44-45	Retail trade	214	310 783	29 354	6 841	1 925	17.3	.9
441	Motor vehicle & parts dealers	29	80 558	6 184	1 462	254	28.1	—
4412	Other motor vehicle dealers	4	6 042	394	97	20	9.0	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	15	10 883	2 006	512	92	13.3	—
44132	Tire dealers	4	6 376	1 349	338	51	3.3	—
441320	Tire dealers	4	6 376	1 349	338	51	3.3	—
442	Furniture & home furnishings stores	15	7 779	1 305	313	97	31.1	.3
4422	Home furnishings stores	11	5 436	936	210	70	38.1	—
44229	Other home furnishings stores	7	2 454	497	113	44	37.2	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	17	42 428	4 229	1 051	252	2.6	—
4441	Building material & supplies dealers	14	39 301	3 712	936	202	.7	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	11	D	D	D	b	D	D
444190	Other building material dealers	11	D	D	D	b	D	D
445	Food & beverage stores	30	60 791	5 111	1 249	451	20.0	.9
4451	Grocery stores	25	56 807	4 764	1 174	422	17.1	.9
4452	Specialty food stores	4	D	D	D	b	D	D
446	Health & personal care stores	12	14 802	2 383	442	107	30.2	.9
4461	Health & personal care stores	12	14 802	2 383	442	107	30.2	.9
447	Gasoline stations	30	36 619	2 180	504	182	15.9	.3
44711	Gasoline stations with convenience stores	23	27 749	1 754	399	151	11.1	.4
447110	Gasoline stations with convenience stores	23	27 749	1 754	399	151	11.1	.4
448	Clothing & clothing accessories stores	9	10 212	1 119	242	90	5.6	—
4481	Clothing stores	4	7 711	776	181	69	—	—
451	Sporting goods, hobby, book, & music stores	10	3 187	363	84	40	16.8	1.4
4512113	College book stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF AUGUSTA COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	10	D	D	D	c	D	D
45299	All other general merchandise stores	9	7 014	687	163	73	—	.8
452990	All other general merchandise stores	9	7 014	687	163	73	—	.8
4529901	Variety stores	8	D	D	D	b	D	D
453	Miscellaneous store retailers	37	D	D	D	c	D	D
45321	Office supplies & stationery stores	3	D	D	D	a	D	D
453210	Office supplies & stationery stores	3	D	D	D	a	D	D
4532102	Office supplies stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	17	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	6	7 200	778	144	41	26.4	23.6
453930	Manufactured (mobile) home dealers	6	7 200	778	144	41	26.4	23.6
45399	All other miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	14	D	D	D	c	D	D
4542	Vending machine operators	3	D	D	D	b	D	D
45421	Vending machine operators	3	D	D	D	b	D	D
454210	Vending machine operators	3	D	D	D	b	D	D
4543	Direct selling establishments	11	22 533	2 796	693	117	4.8	—
45431	Fuel dealers	4	14 817	1 511	394	66	—	—
454311	Heating oil dealers	3	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	1	D	D	D	b	D	D
45439	Other direct selling establishments	7	7 716	1 285	299	51	14.0	—
454390	Other direct selling establishments	7	7 716	1 285	299	51	14.0	—
BALANCE OF BATH COUNTY, VA								
44-45	Retail trade	25	10 804	1 197	267	105	61.1	4.1
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	3	2 821	275	61	25	D	—
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	6	2 124	188	39	14	40.1	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	748	147	33	16	49.1	7.1
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF BEDFORD COUNTY, VA								
44-45	Retail trade	92	83 913	9 956	2 180	604	12.1	5.1
441	Motor vehicle & parts dealers	12	12 084	1 401	302	58	.7	2.0
4412	Other motor vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441222	Boat dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	29 339	3 715	804	162	12.8	—
4441	Building material & supplies dealers	9	17 388	1 719	371	56	2.5	—
44419	Other building material dealers	9	17 388	1 719	371	56	2.5	—
444190	Other building material dealers	9	17 388	1 719	371	56	2.5	—
4442	Lawn & garden equipment & supplies stores	10	11 951	1 996	433	106	27.8	—
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	b	D	D
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	13	16 706	1 486	322	128	14.8	6.3
448	Clothing & clothing accessories stores	4	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF BEDFORD COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	4	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	a	D	D
453	Miscellaneous store retailers	11	D	D	D	b	D	D
454	Nonstore retailers	4	D	D	D	b	D	D
BALANCE OF BLAND COUNTY, VA								
44-45	Retail trade	18	19 812	1 448	437	145	8.7	38.0
441	Motor vehicle & parts dealers	4	7 638	646	203	47	2.8	78.2
445	Food & beverage stores	4	D	D	D	a	D	D
447	Gasoline stations	8	10 426	619	189	83	10.2	14.9
453	Miscellaneous store retailers	2	D	D	D	a	D	D
BALANCE OF BOTETOURT COUNTY, VA								
44-45	Retail trade	81	130 247	11 006	2 530	796	10.2	1.3
441	Motor vehicle & parts dealers	8	12 205	1 476	370	59	9.2	.4
4413	Automotive parts, accessories, & tire stores	3	D	D	D	b	D	D
44131	Automotive parts & accessories stores	3	D	D	D	b	D	D
441310	Automotive parts & accessories stores	3	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	4	9 545	964	177	43	58.5	—
44419	Other building material dealers	3	D	D	D	b	D	D
444190	Other building material dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	a	D	D
44422	Nursery & garden centers	3	D	D	D	a	D	D
444220	Nursery & garden centers	3	D	D	D	a	D	D
445	Food & beverage stores	10	D	D	D	c	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	5	5 971	672	162	40	46.9	—
447	Gasoline stations	28	63 891	4 433	991	361	2.3	2.4
4471	Gasoline stations	28	63 891	4 433	991	361	2.3	2.4
44711	Gasoline stations with convenience stores	21	29 345	2 034	426	174	1.2	5.3
447110	Gasoline stations with convenience stores	21	29 345	2 034	426	174	1.2	5.3
44719	Other gasoline stations	7	34 546	2 399	565	187	3.3	—
447190	Other gasoline stations	7	34 546	2 399	565	187	3.3	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	8	D	D	D	a	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF BRUNSWICK COUNTY, VA								
44-45	Retail trade	60	49 621	5 304	1 231	455	19.8	12.5
441	Motor vehicle & parts dealers	9	8 030	1 281	280	69	2.7	51.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	16	D	D	D	c	D	D
446	Health & personal care stores	3	3 344	485	147	55	D	48.4
447	Gasoline stations	14	12 683	847	170	75	28.6	—
448	Clothing & clothing accessories stores	2	D	D	D	b	D	D
452	General merchandise stores	3	1 533	149	28	20	D	—
453	Miscellaneous store retailers	5	D	D	D	a	D	D
BALANCE OF BUCHANAN COUNTY, VA								
44-45	Retail trade	130	135 235	13 747	3 094	1 018	30.8	6.8
441	Motor vehicle & parts dealers	27	29 722	2 747	676	142	49.5	7.0
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	18	12 090	1 876	467	93	47.6	13.2
44131	Automotive parts & accessories stores	11	8 430	1 321	337	62	49.7	6.0
441310	Automotive parts & accessories stores	11	8 430	1 321	337	62	49.7	6.0
442	Furniture & home furnishings stores	7	3 284	756	150	42	50.2	8.0
443	Electronics & appliance stores	5	4 582	790	184	57	1.1	—
4431	Electronics & appliance stores	5	4 582	790	184	57	1.1	—
44311	Appliance, television, & other electronics stores	3	D	D	D	b	D	D
44312	Computer & software stores	2	D	D	D	b	D	D
443120	Computer & software stores	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	5	4 906	546	119	36	15.2	—
4441	Building material & supplies dealers	5	4 906	546	119	36	15.2	—
445	Food & beverage stores	23	D	D	D	e	D	D
446	Health & personal care stores	16	23 645	2 546	525	126	53.2	9.8
4461	Health & personal care stores	16	23 645	2 546	525	126	53.2	9.8
447	Gasoline stations	23	15 749	1 386	272	141	34.4	9.5
448	Clothing & clothing accessories stores	9	2 366	396	87	43	47.9	20.2
451	Sporting goods, hobby, book, & music stores	3	424	58	14	6	D	—
452	General merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	6	1 007	116	24	11	69.7	—
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF BUCKINGHAM COUNTY, VA								
44-45	Retail trade	42	34 383	3 739	817	254	50.7	.5
441	Motor vehicle & parts dealers	11	11 901	1 206	302	77	44.0	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	2 645	417	77	20	12.7	3.5
445	Food & beverage stores	6	4 742	533	105	38	88.5	1.2
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	5	3 934	313	75	31	31.3	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	4	3 710	266	65	22	78.5	—
45299	All other general merchandise stores	4	3 710	266	65	22	78.5	—
452990	All other general merchandise stores	4	3 710	266	65	22	78.5	—
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	4 747	725	126	42	D	—
4543	Direct selling establishments	3	4 747	725	126	42	D	—
454311	Heating oil dealers	3	4 747	725	126	42	D	—
BALANCE OF CAMPBELL COUNTY, VA								
44-45	Retail trade	160	237 923	22 544	5 194	1 596	28.9	4.1
441	Motor vehicle & parts dealers	28	55 529	4 361	1 068	269	45.3	—
44112	Used car dealers	11	7 596	993	247	63	21.6	—
441120	Used car dealers	11	7 596	993	247	63	21.6	—
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	12	D	D	D	b	D	D
44131	Automotive parts & accessories stores	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	D	D	D	b	D	D
4422	Home furnishings stores	3	D	D	D	b	D	D
44221	Floor covering stores	1	D	D	D	b	D	D
442210	Floor covering stores	1	D	D	D	b	D	D
443	Electronics & appliance stores	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	17	17 639	2 274	460	127	29.1	—
4441	Building material & supplies dealers	14	D	D	D	b	D	D
44419	Other building material dealers	10	13 807	1 676	340	81	27.1	—
444190	Other building material dealers	10	13 807	1 676	340	81	27.1	—
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	17	D	D	D	e	D	D
4451	Grocery stores	15	42 726	4 067	966	428	6.0	5.9
44511	Supermarkets & other grocery (except convenience) stores	12	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	12	D	D	D	e	D	D
446	Health & personal care stores	6	D	D	D	b	D	D
4461	Health & personal care stores	6	D	D	D	b	D	D
44619	Other health & personal care stores	1	D	D	D	a	D	D
446199	All other health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	30	26 609	2 484	678	204	11.6	.1
4471	Gasoline stations	30	26 609	2 484	678	204	11.6	.1
44711	Gasoline stations with convenience stores	22	20 311	1 885	527	160	9.1	—
447110	Gasoline stations with convenience stores	22	20 311	1 885	527	160	9.1	—
448	Clothing & clothing accessories stores	10	D	D	D	b	D	D
4481	Clothing stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	4	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF CAMPBELL COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	7	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	5	2 807	283	76	23	—	8.0
4512	Book, periodical, & music stores	2	D	D	D	b	D	D
45121	Book stores & news dealers	2	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	b	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	9	D	D	D	b	D	D
45299	All other general merchandise stores	9	D	D	D	b	D	D
452990	All other general merchandise stores	9	D	D	D	b	D	D
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	c	D	D
4539	Other miscellaneous store retailers	10	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	8	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	8	D	D	D	b	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	7	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	5	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
BALANCE OF CAROLINE COUNTY, VA								
44-45	Retail trade	69	118 392	8 469	2 081	608	8.4	18.7
441	Motor vehicle & parts dealers	8	6 609	864	206	37	17.3	—
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	3 286	562	126	38	10.6	.4
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	12	14 309	1 270	331	117	2.4	2.4
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	30	85 928	4 860	1 214	344	7.4	25.2
4471	Gasoline stations	30	85 928	4 860	1 214	344	7.4	25.2
447111	Gasoline stations with convenience stores	22	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	22	D	D	D	c	D	D
44719	Other gasoline stations	8	D	D	D	c	D	D
447190	Other gasoline stations	8	D	D	D	c	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	3	2 210	170	35	24	D	—
453	Miscellaneous store retailers	1	D	D	D	a	D	D
BALANCE OF CARROLL COUNTY, VA								
44-45	Retail trade	114	162 556	13 752	3 301	957	20.1	3.4
441	Motor vehicle & parts dealers	20	41 039	3 126	827	146	36.7	4.3
44131	Automotive parts & accessories stores	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores	7	D	D	D	b	D	D
442	Furniture & home furnishings stores	7	4 149	533	123	22	71.1	—
4421	Furniture stores	2	D	D	D	a	D	D
44211	Furniture stores	2	D	D	D	a	D	D
442110	Furniture stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	21 884	1 825	433	116	—	—
4441	Building material & supplies dealers	2	D	D	D	b	D	D
44411	Home centers	1	D	D	D	b	D	D
444110	Home centers	1	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	a	D	D
44422	Nursery & garden centers	3	D	D	D	a	D	D
444220	Nursery & garden centers	3	D	D	D	a	D	D
445	Food & beverage stores	9	29 591	2 241	524	185	6.7	2.9
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	3	6 295	618	146	34	D	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF CARROLL COUNTY, VA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	30	32 209	2 070	502	206	18.5	7.0
44711	Gasoline stations with convenience stores	29	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	29	D	D	D	c	D	D
448	Clothing & clothing accessories stores	13	7 055	992	230	90	40.5	.8
4481	Clothing stores	8	5 264	702	161	66	42.0	1.1
451	Sporting goods, hobby, book, & music stores	3	1 079	153	27	17	D	—
452	General merchandise stores	7	5 914	562	125	58	1.7	—
45299	All other general merchandise stores	7	5 914	562	125	58	1.7	—
452990	All other general merchandise stores	7	5 914	562	125	58	1.7	—
4529903	Miscellaneous general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	6	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	b	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D
BALANCE OF CHARLES CITY COUNTY, VA								
44-45	Retail trade	6	3 346	280	63	24	78.4	21.6
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	3	2 567	177	39	14	100.0	—
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF CHARLOTTE COUNTY, VA								
44-45	Retail trade	46	42 234	3 654	861	286	20.0	12.5
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	8 354	650	140	35	2.6	38.2
4441	Building material & supplies dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	2	D	D	D	a	D	D
444220	Nursery & garden centers	2	D	D	D	a	D	D
445	Food & beverage stores	11	11 909	1 024	255	98	22.8	3.3
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	10	7 973	612	146	66	43.3	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	4	1 353	159	38	25	—	10.3
453	Miscellaneous store retailers	4	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF CHESTERFIELD COUNTY, VA								
44-45	Retail trade	938	2 412 612	230 717	55 701	15 275	3.8	4.0
441	Motor vehicle & parts dealers	95	671 675	56 616	13 561	1 871	3.3	6.7
4411	Automobile dealers	44	607 312	45 997	11 005	1 412	2.8	7.1
441110	New car dealers	22	584 403	44 497	10 682	1 346	1.7	6.6
441110	New car dealers	22	584 403	44 497	10 682	1 346	1.7	6.6
44112	Used car dealers	22	22 909	1 500	323	66	29.4	21.1
441120	Used car dealers	22	22 909	1 500	323	66	29.4	21.1
4412	Other motor vehicle dealers	10	15 384	1 792	352	77	12.2	—
44121	Recreational vehicle dealers	2	D	D	D	a	D	D
441210	Recreational vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	8	D	D	D	b	D	D
441221	Motorcycle dealers	3	3 681	471	77	20	D	—
441222	Boat dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	41	48 979	8 827	2 204	382	6.2	3.9
44131	Automotive parts & accessories stores	26	26 854	4 117	1 050	227	11.3	.4
441310	Automotive parts & accessories stores	26	26 854	4 117	1 050	227	11.3	.4
44132	Tire dealers	15	22 125	4 710	1 154	155	—	8.2
441320	Tire dealers	15	22 125	4 710	1 154	155	—	8.2
442	Furniture & home furnishings stores	58	64 543	8 225	2 021	429	12.0	8.5
4421	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
44211	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
442110	Furniture stores	27	44 943	5 226	1 319	230	8.3	8.6
4422	Home furnishings stores	31	19 600	2 999	702	199	20.6	8.5
44221	Floor covering stores	11	7 177	1 379	314	62	28.5	5.3
442210	Floor covering stores	11	7 177	1 379	314	62	28.5	5.3
44229	Other home furnishings stores	20	12 423	1 620	388	137	16.0	10.3
442291	Window treatment stores	4	3 486	456	110	36	29.5	—
442299	All other home furnishings stores	16	8 937	1 164	278	101	10.8	14.3
443	Electronics & appliance stores	36	53 751	5 637	1 553	309	5.0	4.8
4431	Electronics & appliance stores	36	53 751	5 637	1 553	309	5.0	4.8
44311	Appliance, television, & other electronics stores	24	41 878	4 675	1 317	240	5.1	6.0
443111	Household appliance stores	5	5 406	730	159	27	—	3.1
443112	Radio, television, & other electronics stores	19	36 472	3 945	1 158	213	5.9	6.5
44312	Computer & software stores	10	D	D	D	b	D	D
443120	Computer & software stores	10	D	D	D	b	D	D
44313	Camera & photographic supplies stores	2	D	D	D	b	D	D
443130	Camera & photographic supplies stores	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	72	211 673	19 584	4 808	1 107	2.5	3.4
4441	Building material & supplies dealers	62	187 222	17 235	4 285	977	2.7	.1
44411	Home centers	8	D	D	D	f	D	D
444110	Home centers	8	D	D	D	f	D	D
44412	Paint & wallpaper stores	11	D	D	D	b	D	D
444120	Paint & wallpaper stores	11	D	D	D	b	D	D
44413	Hardware stores	10	10 565	1 249	317	97	11.1	1.2
444130	Hardware stores	10	10 565	1 249	317	97	11.1	1.2
44419	Other building material dealers	33	47 684	5 364	1 259	201	3.8	—
444190	Other building material dealers	33	47 684	5 364	1 259	201	3.8	—
4442	Lawn & garden equipment & supplies stores	10	24 451	2 349	523	130	1.7	29.3
44421	Outdoor power equipment stores	3	D	D	D	b	D	D
444210	Outdoor power equipment stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	7	D	D	D	b	D	D
444220	Nursery & garden centers	7	D	D	D	b	D	D
445	Food & beverage stores	84	373 486	35 924	8 905	3 152	.8	.7
4451	Grocery stores	64	362 791	34 552	8 588	3 006	.5	.5
44511	Supermarkets & other grocery (except convenience) stores	39	344 906	32 696	7 953	2 790	.4	.3
445110	Supermarkets & other grocery (except convenience) stores	39	344 906	32 696	7 953	2 790	.4	.3
44512	Convenience stores	25	17 885	1 856	635	216	2.9	4.7
445120	Convenience stores	25	17 885	1 856	635	216	2.9	4.7
4452	Specialty food stores	12	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	8	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	8	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	8	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	BALANCE OF CHESTERFIELD COUNTY, VA—Con.							
44-45	Retail trade—Con.							
446	Health & personal care stores	71	100 569	13 494	3 241	954	8.0	.8
4461	Health & personal care stores	71	100 569	13 494	3 241	954	8.0	.8
44611	Pharmacies & drug stores	40	83 085	9 810	2 304	717	6.2	—
446110	Pharmacies & drug stores	40	83 085	9 810	2 304	717	6.2	—
4461101	Pharmacies & drug stores	38	D	D	D	f	D	D
4461102	Proprietary stores	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	8	5 811	729	203	75	—	—
446120	Cosmetics, beauty supplies, & perfume stores	8	5 811	729	203	75	—	—
44613	Optical goods stores	14	5 730	1 183	307	92	17.1	4.7
446130	Optical goods stores	14	5 730	1 183	307	92	17.1	4.7
44619	Other health & personal care stores	9	5 943	1 772	427	70	31.9	9.4
446191	Food (health) supplement stores	4	D	D	D	a	D	D
446199	All other health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	107	168 603	11 133	3 063	927	9.1	6.6
4471	Gasoline stations	107	168 603	11 133	3 063	927	9.1	6.6
44711	Gasoline stations with convenience stores	81	127 796	8 450	2 422	770	6.9	5.7
447110	Gasoline stations with convenience stores	81	127 796	8 450	2 422	770	6.9	5.7
44719	Other gasoline stations	26	40 807	2 683	641	157	15.7	9.3
447190	Other gasoline stations	26	40 807	2 683	641	157	15.7	9.3
448	Clothing & clothing accessories stores	167	124 380	14 665	3 458	1 361	5.1	7.8
4481	Clothing stores	95	83 617	9 270	2 211	933	4.1	8.7
44811	Men's clothing stores	16	18 196	1 967	483	152	3.7	33.9
448110	Men's clothing stores	16	18 196	1 967	483	152	3.7	33.9
44812	Women's clothing stores	37	22 478	2 613	607	283	1.7	3.9
448120	Women's clothing stores	37	22 478	2 613	607	283	1.7	3.9
44813	Children's & infants' clothing stores	10	7 657	711	162	87	.7	—
448130	Children's & infants' clothing stores	10	7 657	711	162	87	.7	—
44814	Family clothing stores	16	26 422	2 866	697	306	1.5	1.0
448140	Family clothing stores	16	26 422	2 866	697	306	1.5	1.0
44819	Other clothing stores	12	8 249	958	223	91	21.2	—
448190	Other clothing stores	12	8 249	958	223	91	21.2	—
4482	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
44821	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
448210	Shoe stores	39	22 575	2 395	562	197	2.5	2.8
4482101	Men's shoe stores	3	955	139	34	11	—	—
4482102	Women's shoe stores	3	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	3	722	166	43	18	—	20.1
4482104	Family shoe stores	24	11 963	1 278	273	98	.5	4.1
4482105	Athletic footwear stores	6	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	33	18 188	3 000	685	231	13.0	10.0
44831	Jewelry stores	32	D	D	D	c	D	D
448310	Jewelry stores	32	D	D	D	c	D	D
451	Sporting goods, hobby, book, & music stores	58	58 032	6 627	1 545	541	4.2	4.8
4511	Sporting goods, hobby, & musical instrument stores	40	40 537	4 856	1 126	358	5.7	6.4
45111	Sporting goods stores	16	13 661	1 701	437	153	12.5	11.7
451110	Sporting goods stores	16	13 661	1 701	437	153	12.5	11.7
4511101	General-line sporting goods stores	6	8 152	917	232	85	19.2	—
4511102	Specialty-line sporting goods stores	10	5 509	784	205	68	2.5	29.1
45112	Hobby, toy, & game stores	13	20 899	2 249	469	153	2.9	.9
451120	Hobby, toy, & game stores	13	20 899	2 249	469	153	2.9	.9
45113	Sewing, needlework, & piece goods stores	5	1 325	174	52	15	—	9.7
451130	Sewing, needlework, & piece goods stores	5	1 325	174	52	15	—	9.7
45114	Musical instrument & supplies stores	6	4 652	732	168	37	—	14.7
451140	Musical instrument & supplies stores	6	4 652	732	168	37	—	14.7
4512	Book, periodical, & music stores	18	17 495	1 771	419	183	.8	1.1
45121	Book stores & news dealers	10	13 217	1 361	316	130	1.0	1.2
451211	Book stores	10	13 217	1 361	316	130	1.0	1.2
4512111	Book stores, general	7	10 967	1 153	272	110	—	1.4
4512112	Specialty book stores	2	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores	8	4 278	410	103	53	—	1.0
451220	Prerecorded tape, compact disc, & record stores	8	4 278	410	103	53	—	1.0

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF CHESTERFIELD COUNTY, VA								
—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	41	447 493	39 970	9 404	3 545	—	.5
4521	Department stores (incl leased depts) ##	17	274 797	N	N	N	—	.7
45211	Department stores (incl leased depts) ##	17	274 797	N	N	N	—	.7
4521	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
45211	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
4521101	Department stores (excl leased depts)	17	269 133	26 357	6 158	2 465	—	.8
4521101	Conventional department stores (excl leased depts)	5	D	D	D	f	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	9	145 211	12 395	2 858	1 148	—	—
4521103	National chain department stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	24	178 360	13 613	3 246	1 080	—	—
45291	Warehouse clubs & superstores	3	D	D	D	f	D	D
452910	Warehouse clubs & superstores	3	D	D	D	f	D	D
45299	All other general merchandise stores	21	D	D	D	e	D	D
452990	All other general merchandise stores	21	D	D	D	e	D	D
4529901	Variety stores	17	D	D	D	c	D	D
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	108	57 458	7 555	1 804	650	16.5	8.2
4531	Florists	19	4 501	1 155	289	136	24.2	39.9
45311	Florists	19	4 501	1 155	289	136	24.2	39.9
453110	Florists	19	4 501	1 155	289	136	24.2	39.9
4532	Office supplies, stationery, & gift stores	34	22 807	2 361	593	237	5.2	5.9
45321	Office supplies & stationery stores	6	15 513	1 148	296	107	4.1	—
453210	Office supplies & stationery stores	6	15 513	1 148	296	107	4.1	—
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	5	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	28	7 294	1 213	297	130	7.6	18.3
453220	Gift, novelty, & souvenir stores	28	7 294	1 213	297	130	7.6	18.3
4533	Used merchandise stores	12	2 537	489	105	39	34.7	—
45331	Used merchandise stores	12	2 537	489	105	39	34.7	—
453310	Used merchandise stores	12	2 537	489	105	39	34.7	—
4539	Other miscellaneous store retailers	43	27 613	3 550	817	238	22.8	5.7
45391	Pet & pet supplies stores	16	7 542	1 112	247	87	10.8	14.7
453910	Pet & pet supplies stores	16	7 542	1 112	247	87	10.8	14.7
45392	Art dealers	5	D	D	D	a	D	D
453920	Art dealers	5	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	5	7 931	888	177	25	—	—
453930	Manufactured (mobile) home dealers	5	7 931	888	177	25	—	—
45399	All other miscellaneous store retailers	17	D	D	D	c	D	D
454	Nonstore retailers	41	80 949	11 287	2 338	429	12.5	2.5
4541	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	7	D	D	D	b	D	D
4542	Vending machine operators	9	D	D	D	c	D	D
45421	Vending machine operators	9	D	D	D	c	D	D
454210	Vending machine operators	9	D	D	D	c	D	D
4543	Direct selling establishments	25	58 296	7 755	1 597	268	6.5	1.6
45431	Fuel dealers	9	17 745	2 159	517	80	19.8	2.1
454311	Heating oil dealers	6	12 825	1 304	322	54	27.3	2.9
454312	Liquefied petroleum gas (bottled gas) dealers	3	4 920	855	195	26	—	—
45439	Other direct selling establishments	16	40 551	5 596	1 080	188	.7	1.4
454390	Other direct selling establishments	16	40 551	5 596	1 080	188	.7	1.4
BALANCE OF CLARKE COUNTY, VA								
44-45	Retail trade	20	17 660	1 000	240	113	15.9	19.5
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	3	D	D	D	a	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	6	14 285	602	146	75	13.2	22.3
44711	Gasoline stations with convenience stores	4	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	4	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF CRAIG COUNTY, VA								
44-45	Retail trade	8	3 673	297	68	25	94.8	5.2
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
445	Food & beverage stores	5	2 305	154	33	16	91.7	8.3
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF CULPEPER COUNTY, VA								
44-45	Retail trade	45	119 866	9 566	2 077	424	21.0	1.8
441	Motor vehicle & parts dealers	11	33 954	2 766	630	103	62.9	—
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	9	D	D	D	c	D	D
4441	Building material & supplies dealers	8	D	D	D	c	D	D
44419	Other building material dealers	7	D	D	D	c	D	D
444190	Other building material dealers	7	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	b	D	D
44422	Nursery & garden centers	1	D	D	D	b	D	D
444220	Nursery & garden centers	1	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	b	D	D
447	Gasoline stations	7	6 557	454	109	40	22.3	—
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
BALANCE OF CUMBERLAND COUNTY, VA								
44-45	Retail trade	23	23 342	2 310	577	175	18.2	1.1
441	Motor vehicle & parts dealers	4	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	b	D	D
44419	Other building material dealers	1	D	D	D	b	D	D
444190	Other building material dealers	1	D	D	D	b	D	D
445	Food & beverage stores	5	6 821	712	169	49	40.8	.5
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	5	D	D	D	b	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF DICKENSON COUNTY, VA								
44-45	Retail trade	71	64 171	6 145	1 316	447	19.3	19.9
441	Motor vehicle & parts dealers	7	12 612	802	197	50	2.9	29.1
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	5 394	739	134	42	6.2	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	13	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	18	14 515	1 138	252	99	22.4	46.5
448	Clothing & clothing accessories stores	4	476	67	19	10	64.3	—
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	4	2 427	203	32	18	—	—
453	Miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF DINWIDDIE COUNTY, VA								
44-45	Retail trade	44	64 535	6 045	1 467	514	15.3	10.2
441	Motor vehicle & parts dealers	7	5 890	777	213	47	4.0	18.7
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	10	25 017	2 196	539	210	17.3	4.6
446	Health & personal care stores	5	5 875	914	201	66	36.1	—
447	Gasoline stations	9	15 434	903	200	86	15.1	6.9
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
45299	All other general merchandise stores	2	D	D	D	b	D	D
452990	All other general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
BALANCE OF ESSEX COUNTY, VA								
44-45	Retail trade	68	125 954	12 090	2 847	787	11.9	3.0
441	Motor vehicle & parts dealers	12	21 271	1 454	331	73	47.4	.9
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
4421	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
44211	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
442110	Furniture stores	4	5 478	1 088	233	54	20.1	21.6
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	6	D	D	D	b	D	D
44419	Other building material dealers	5	11 975	1 148	287	54	2.3	7.1
444190	Other building material dealers	5	11 975	1 148	287	54	2.3	7.1
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	6	12 653	1 149	257	92	7.1	1.5
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	11	13 501	839	216	71	6.7	—
448	Clothing & clothing accessories stores	5	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ESSEX COUNTY, VA—Con.								
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	e	D	D
4529	Other general merchandise stores	4	D	D	D	e	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
454	Nonstore retailers	3	599	525	132	18	—	27.8
BALANCE OF FAIRFAX COUNTY, VA								
44-45	Retail trade	2 775	8 747 378	919 911	213 638	45 136	4.6	6.2
441	Motor vehicle & parts dealers	155	2 051 544	170 281	38 596	4 656	5.1	5.8
4411	Automobile dealers	46	1 898 413	141 684	31 518	3 526	5.4	5.1
44111	New car dealers	40	D	D	D	h	D	D
441110	New car dealers	40	D	D	D	h	D	D
44112	Used car dealers	6	D	D	D	a	D	D
441120	Used car dealers	6	D	D	D	a	D	D
4412	Other motor vehicle dealers	7	13 200	1 833	380	66	—	82.6
44122	Motorcycle, boat, & other motor vehicle dealers	6	D	D	D	b	D	D
441221	Motorcycle dealers	3	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	102	139 931	26 764	6 698	1 064	1.2	7.5
44131	Automotive parts & accessories stores	76	D	D	D	f	D	D
441310	Automotive parts & accessories stores	76	D	D	D	f	D	D
44132	Tire dealers	26	D	D	D	e	D	D
441320	Tire dealers	26	D	D	D	e	D	D
442	Furniture & home furnishings stores	246	366 595	47 158	10 839	2 284	6.4	7.6
4421	Furniture stores	94	165 604	22 152	5 078	928	5.6	13.2
44211	Furniture stores	94	165 604	22 152	5 078	928	5.6	13.2
442110	Furniture stores	94	165 604	22 152	5 078	928	5.6	13.2
4422	Home furnishings stores	152	200 991	25 006	5 761	1 356	7.2	2.9
44221	Floor covering stores	71	D	D	D	e	D	D
442210	Floor covering stores	71	D	D	D	e	D	D
44229	Other home furnishings stores	81	D	D	D	g	D	D
442299	All other home furnishings stores	79	123 513	16 564	3 847	1 053	1.6	2.7
443	Electronics & appliance stores	171	652 155	53 149	13 089	2 404	9.6	8.2
4431	Electronics & appliance stores	171	652 155	53 149	13 089	2 404	9.6	8.2
44311	Appliance, television, & other electronics stores	93	D	D	D	g	D	D
443111	Household appliance stores	18	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	75	243 456	24 920	6 303	1 370	3.6	3.6
44312	Computer & software stores	68	D	D	D	f	D	D
443120	Computer & software stores	68	D	D	D	f	D	D
44313	Camera & photographic supplies stores	10	D	D	D	c	D	D
443130	Camera & photographic supplies stores	10	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	150	647 029	73 802	16 153	3 454	1.0	6.8
4441	Building material & supplies dealers	121	D	D	D	h	D	D
44411	Home centers	10	D	D	D	g	D	D
444110	Home centers	10	D	D	D	g	D	D
44412	Paint & wallpaper stores	24	D	D	D	b	D	D
444120	Paint & wallpaper stores	24	D	D	D	b	D	D
44413	Hardware stores	13	D	D	D	c	D	D
444130	Hardware stores	13	D	D	D	c	D	D
44419	Other building material dealers	74	364 656	38 163	8 951	1 148	.9	11.5
444190	Other building material dealers	74	364 656	38 163	8 951	1 148	.9	11.5
4442	Lawn & garden equipment & supplies stores	29	D	D	D	f	D	D
44421	Outdoor power equipment stores	6	3 045	577	117	29	11.7	1.0
444210	Outdoor power equipment stores	6	3 045	577	117	29	11.7	1.0
44422	Nursery & garden centers	23	D	D	D	f	D	D
444220	Nursery & garden centers	23	D	D	D	f	D	D
445	Food & beverage stores	337	1 506 925	177 254	40 889	8 215	1.4	4.7
4451	Grocery stores	266	1 442 014	170 336	39 389	7 786	1.1	3.1
44511	Supermarkets & other grocery (except convenience) stores	143	D	D	D	i	D	D
445110	Supermarkets & other grocery (except convenience) stores	143	D	D	D	i	D	D
44512	Convenience stores	123	D	D	D	g	D	D
445120	Convenience stores	123	D	D	D	g	D	D
4452	Specialty food stores	48	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	23	D	D	D	c	D	D
44531	Beer, wine, & liquor stores	23	D	D	D	c	D	D
445310	Beer, wine, & liquor stores	23	D	D	D	c	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF FAIRFAX COUNTY, VA—Con.								
44-45	Retail trade—Con.							
446	Health & personal care stores	191	293 429	34 903	7 801	2 059	8.0	8.3
4461	Health & personal care stores	191	293 429	34 903	7 801	2 059	8.0	8.3
44611	Pharmacies & drug stores	67	D	D	D	g	D	D
446110	Pharmacies & drug stores	67	D	D	D	g	D	D
4461101	Pharmacies & drug stores	62	D	D	D	g	D	D
4461102	Proprietary stores	5	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	25	D	D	D	c	D	D
446120	Cosmetics, beauty supplies, & perfume stores	25	D	D	D	c	D	D
44613	Optical goods stores	65	D	D	D	e	D	D
446130	Optical goods stores	65	D	D	D	e	D	D
44619	Other health & personal care stores	34	D	D	D	c	D	D
446191	Food (health) supplement stores	24	D	D	D	c	D	D
446199	All other health & personal care stores	10	D	D	D	b	D	D
447	Gasoline stations	230	464 225	37 185	8 729	1 882	14.8	9.0
4471	Gasoline stations	230	464 225	37 185	8 729	1 882	14.8	9.0
44711	Gasoline stations with convenience stores	62	D	D	D	f	D	D
447110	Gasoline stations with convenience stores	62	D	D	D	f	D	D
44719	Other gasoline stations	168	D	D	D	g	D	D
447190	Other gasoline stations	168	D	D	D	g	D	D
448	Clothing & clothing accessories stores	504	808 861	97 008	24 050	6 711	2.6	12.0
4481	Clothing stores	298	615 215	72 523	18 289	5 234	1.0	13.8
44811	Men's clothing stores	44	D	D	D	e	D	D
448110	Men's clothing stores	44	D	D	D	e	D	D
44812	Women's clothing stores	111	D	D	D	g	D	D
448120	Women's clothing stores	111	D	D	D	g	D	D
44813	Children's & infants' clothing stores	27	D	D	D	e	D	D
448130	Children's & infants' clothing stores	27	D	D	D	e	D	D
44814	Family clothing stores	62	313 414	36 715	9 433	2 632	.3	5.2
448140	Family clothing stores	62	313 414	36 715	9 433	2 632	.3	5.2
44815	Clothing accessories stores	22	D	D	D	c	D	D
448150	Clothing accessories stores	22	D	D	D	c	D	D
44819	Other clothing stores	32	32 953	4 338	1 062	304	4.0	9.3
448190	Other clothing stores	32	32 953	4 338	1 062	304	4.0	9.3
4482	Shoe stores	103	83 544	9 810	2 214	794	2.3	5.9
44821	Shoe stores	103	83 544	9 810	2 214	794	2.3	5.9
448210	Shoe stores	103	83 544	9 810	2 214	794	2.3	5.9
4482101	Men's shoe stores	13	D	D	D	b	D	D
4482102	Women's shoe stores	18	13 369	1 743	419	152	—	8.2
4482103	Children's & juveniles' shoe stores	7	D	D	D	b	D	D
4482104	Family shoe stores	42	D	D	D	e	D	D
4482105	Athletic footwear stores	23	D	D	D	c	D	D
4483	Jewelry, luggage, & leather goods stores	103	110 102	14 675	3 547	683	11.6	6.4
44831	Jewelry stores	84	D	D	D	f	D	D
448310	Jewelry stores	84	D	D	D	f	D	D
44832	Luggage & leather goods stores	19	D	D	D	c	D	D
448320	Luggage & leather goods stores	19	D	D	D	c	D	D
451	Sporting goods, hobby, book, & music stores	235	362 218	40 549	9 596	3 029	5.5	6.9
4511	Sporting goods, hobby, & musical instrument stores ..	165	240 156	27 451	6 407	2 139	7.5	9.3
45111	Sporting goods stores	82	D	D	D	f	D	D
451110	Sporting goods stores	82	D	D	D	f	D	D
4511101	General-line sporting goods stores	24	D	D	D	e	D	D
4511102	Specialty-line sporting goods stores	58	62 283	8 509	1 986	595	5.8	24.2
45112	Hobby, toy, & game stores	50	D	D	D	f	D	D
451120	Hobby, toy, & game stores	50	D	D	D	f	D	D
45113	Sewing, needlework, & piece goods stores	18	D	D	D	c	D	D
451130	Sewing, needlework, & piece goods stores	18	D	D	D	c	D	D
45114	Musical instrument & supplies stores	15	D	D	D	c	D	D
451140	Musical instrument & supplies stores	15	D	D	D	c	D	D
4512	Book, periodical, & music stores	70	122 062	13 098	3 189	890	1.6	2.0
45121	Book stores & news dealers	49	D	D	D	f	D	D
451211	Book stores	46	D	D	D	f	D	D
4512111	Book stores, general	32	D	D	D	f	D	D
4512112	Specialty book stores	9	D	D	D	b	D	D
4512113	College book stores	5	D	D	D	b	D	D
451212	News dealers & newsstands	3	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	21	D	D	D	c	D	D
451220	Prerecorded tape, compact disc, & record stores ...	21	D	D	D	c	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF FAIRFAX COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	64	D	D	D	i	D	D
4521	Department stores (incl leased depts) ##	29	D	N	N	N	D	D
45211	Department stores (incl leased depts) ##	29	D	N	N	N	D	D
4521	Department stores (excl leased depts)	29	D	D	D	i	D	D
45211	Department stores (excl leased depts)	29	D	D	D	i	D	D
452110	Department stores (excl leased depts)	29	D	D	D	i	D	D
4521101	Conventional department stores (excl leased depts)	8	401 419	46 378	11 083	2 765	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)	14	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	7	202 192	24 597	5 829	1 408	—	—
4529	Other general merchandise stores	35	D	D	D	g	D	D
45291	Warehouse clubs & superstores	3	D	D	D	e	D	D
452910	Warehouse clubs & superstores	3	D	D	D	e	D	D
45299	All other general merchandise stores	32	D	D	D	f	D	D
452990	All other general merchandise stores	32	D	D	D	f	D	D
4529901	Variety stores	17	D	D	D	c	D	D
4529902	Catalog showrooms	5	D	D	D	e	D	D
4529903	Miscellaneous general merchandise stores	10	D	D	D	b	D	D
453	Miscellaneous store retailers	370	D	D	D	h	D	D
4531	Florists	67	D	D	D	e	D	D
45311	Florists	67	D	D	D	e	D	D
453110	Florists	67	D	D	D	e	D	D
4532	Office supplies, stationery, & gift stores	147	163 029	17 167	3 930	1 318	6.9	10.1
45321	Office supplies & stationery stores	31	109 376	8 906	2 164	469	1.2	12.3
453210	Office supplies & stationery stores	31	109 376	8 906	2 164	469	1.2	12.3
4532101	Stationery stores	3	731	91	17	6	D	11.1
4532102	Office supplies stores	28	108 645	8 815	2 147	463	1.0	12.3
45322	Gift, novelty, & souvenir stores	116	53 653	8 261	1 766	849	18.4	5.8
453220	Gift, novelty, & souvenir stores	116	53 653	8 261	1 766	849	18.4	5.8
4533	Used merchandise stores	43	D	D	D	c	D	D
45331	Used merchandise stores	43	D	D	D	c	D	D
453310	Used merchandise stores	43	D	D	D	c	D	D
4539	Other miscellaneous store retailers	113	D	D	D	f	D	D
45391	Pet & pet supplies stores	29	29 335	3 788	915	281	10.2	6.1
453910	Pet & pet supplies stores	29	29 335	3 788	915	281	10.2	6.1
45392	Art dealers	24	10 477	2 417	538	96	21.2	53.4
453920	Art dealers	24	10 477	2 417	538	96	21.2	53.4
45399	All other miscellaneous store retailers	59	D	D	D	e	D	D
454	Nonstore retailers	122	D	D	D	f	D	D
4541	Electronic shopping & mail-order houses	34	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	34	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	34	D	D	D	e	D	D
4542	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
45421	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
454210	Vending machine operators	12	6 732	1 712	395	58	15.8	.1
4543	Direct selling establishments	76	141 593	16 919	4 413	452	9.3	6.0
45431	Fuel dealers	5	11 133	1 201	296	36	17.7	—
454311	Heating oil dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	71	130 460	15 718	4 117	416	8.6	6.5
454390	Other direct selling establishments	71	130 460	15 718	4 117	416	8.6	6.5
BALANCE OF FAUQUIER COUNTY, VA								
44-45	Retail trade	96	112 336	11 635	2 735	699	13.5	1.5
441	Motor vehicle & parts dealers	8	6 250	470	119	34	16.9	5.6
442	Furniture & home furnishings stores	4	925	235	47	9	57.5	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	12	16 587	1 392	301	67	16.2	—
4442	Lawn & garden equipment & supplies stores	7	D	D	D	b	D	D
44422	Nursery & garden centers	6	D	D	D	b	D	D
444220	Nursery & garden centers	6	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
44619	Other health & personal care stores	1	D	D	D	b	D	D
446199	All other health & personal care stores	1	D	D	D	b	D	D
447	Gasoline stations	20	27 501	1 959	446	165	19.5	—
4471	Gasoline stations	20	27 501	1 959	446	165	19.5	—
44711	Gasoline stations with convenience stores	17	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	17	D	D	D	c	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF FAUQUIER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	8	5 775	616	126	53	5.8	12.6
4481	Clothing stores	6	D	D	D	b	D	D
44819	Other clothing stores	2	D	D	D	a	D	D
448190	Other clothing stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	3	D	D	D	b	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45392	Art dealers	2	D	D	D	a	D	D
453920	Art dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	8	D	D	D	b	D	D
4543	Direct selling establishments	7	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
BALANCE OF FLOYD COUNTY, VA								
44-45	Retail trade	45	55 305	4 263	1 008	364	58.2	6.7
441	Motor vehicle & parts dealers	7	22 610	1 192	300	72	96.5	2.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	6 576	791	173	50	48.5	—
4441	Building material & supplies dealers	5	3 595	395	96	31	50.7	—
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	3	2 652	250	50	17	D	65.7
447	Gasoline stations	7	9 456	726	191	71	35.4	—
448	Clothing & clothing accessories stores	4	1 068	192	38	14	10.5	61.1
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	1 919	67	16	14	100.0	—
453	Miscellaneous store retailers	3	330	52	13	9	D	—
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF FLUVANNA COUNTY, VA								
44-45	Retail trade	33	24 537	2 621	491	196	12.7	3.7
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	9	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	10	5 884	508	129	50	13.6	14.1
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
BALANCE OF FRANKLIN COUNTY, VA								
44-45	Retail trade	96	81 089	7 487	1 580	558	24.7	14.8
441	Motor vehicle & parts dealers	10	7 820	809	161	43	37.0	—
44112	Used car dealers	5	D	D	D	b	D	D
441120	Used car dealers	5	D	D	D	b	D	D
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
441222	Boat dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	5	D	D	D	a	D	D
443	Electronics & appliance stores	4	D	D	D	a	D	D
4431	Electronics & appliance stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	7 948	882	174	37	5.2	—
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	a	D	D
444220	Nursery & garden centers	4	D	D	D	a	D	D
445	Food & beverage stores	9	D	D	D	b	D	D
446	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	34	28 990	2 096	469	190	22.1	5.0
4471	Gasoline stations	34	28 990	2 096	469	190	22.1	5.0
44711	Gasoline stations with convenience stores	30	27 639	2 038	464	185	22.0	5.3
447110	Gasoline stations with convenience stores	30	27 639	2 038	464	185	22.0	5.3
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	4	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	2	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	a	D	D
45392	Art dealers	2	D	D	D	a	D	D
453920	Art dealers	2	D	D	D	a	D	D
454	Nonstore retailers	7	D	D	D	b	D	D
4543	Direct selling establishments	5	D	D	D	b	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
BALANCE OF FREDERICK COUNTY, VA								
44-45	Retail trade	211	464 701	46 076	11 193	2 574	9.0	7.4
441	Motor vehicle & parts dealers	24	73 953	6 354	1 578	236	20.1	—
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441221	Motorcycle dealers	2	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
44131	Automotive parts & accessories stores	7	5 491	668	155	38	39.2	—
441310	Automotive parts & accessories stores	7	5 491	668	155	38	39.2	—
442	Furniture & home furnishings stores	15	6 783	1 313	350	91	40.1	6.9
4421	Furniture stores	7	4 662	921	241	54	32.4	2.7
44211	Furniture stores	7	4 662	921	241	54	32.4	2.7
442110	Furniture stores	7	4 662	921	241	54	32.4	2.7
443	Electronics & appliance stores	4	2 681	662	185	27	18.1	—
4431	Electronics & appliance stores	4	2 681	662	185	27	18.1	—
44311	Appliance, television, & other electronics stores	4	2 681	662	185	27	18.1	—
443112	Radio, television, & other electronics stores	4	2 681	662	185	27	18.1	—
444	Building material & garden equipment & supplies dealers	28	113 187	10 207	2 328	503	1.5	5.4
4441	Building material & supplies dealers	19	D	D	D	e	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	17	D	D	D	c	D	D
444190	Other building material dealers	17	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	9	D	D	D	c	D	D
44422	Nursery & garden centers	7	14 191	1 332	269	91	—	—
444220	Nursery & garden centers	7	14 191	1 332	269	91	—	—
445	Food & beverage stores	21	44 644	3 152	728	274	7.2	7.3
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	14	33 576	8 477	2 167	291	—	24.3
4461	Health & personal care stores	14	33 576	8 477	2 167	291	—	24.3
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
44619	Other health & personal care stores	3	2 674	1 324	724	23	—	27.4
446199	All other health & personal care stores	3	2 674	1 324	724	23	—	27.4

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							From administrative records ¹	Estimated ²
BALANCE OF FREDERICK COUNTY, VA—								
Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	35	61 825	4 112	1 070	328	19.2	1.0
4471	Gasoline stations	35	61 825	4 112	1 070	328	19.2	1.0
44711	Gasoline stations with convenience stores	28	50 518	3 488	901	282	16.9	.5
447110	Gasoline stations with convenience stores	28	50 518	3 488	901	282	16.9	.5
448	Clothing & clothing accessories stores	16	16 062	1 522	333	161	3.6	.8
4481	Clothing stores	11	13 703	1 206	251	115	4.2	—
44814	Family clothing stores	4	D	D	D	b	D	D
448140	Family clothing stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	15	6 946	800	220	63	15.3	—
4511	Sporting goods, hobby, & musical instrument stores ..	11	4 558	545	158	45	23.3	—
45113	Sewing, needlework, & piece goods stores	3	1 994	252	96	22	D	—
451130	Sewing, needlework, & piece goods stores	3	1 994	252	96	22	D	—
4512	Book, periodical, & music stores	4	2 388	255	62	18	—	—
45121	Book stores & news dealers	3	D	D	D	a	D	D
451212	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	6	60 748	4 516	1 085	316	—	—
4529	Other general merchandise stores	5	D	D	D	c	D	D
45299	All other general merchandise stores	4	D	D	D	b	D	D
452990	All other general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	23	16 568	1 705	464	126	25.4	9.5
4532	Office supplies, stationery, & gift stores	9	7 940	581	174	72	20.8	14.4
45321	Office supplies & stationery stores	1	D	D	D	b	D	D
453210	Office supplies & stationery stores	1	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	b	D	D
4533	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
45331	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
453310	Used merchandise stores	4	1 166	223	48	14	51.3	33.2
4539	Other miscellaneous store retailers	6	6 853	792	215	32	26.5	.7
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	10	27 728	3 256	685	158	3.4	50.1
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	6	D	D	D	b	D	D
45431	Fuel dealers	3	6 307	620	166	29	—	14.1
454311	Heating oil dealers	1	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	a	D	D
45439	Other direct selling establishments	3	D	D	D	b	D	D
454390	Other direct selling establishments	3	D	D	D	b	D	D
BALANCE OF GILES COUNTY, VA								
44-45	Retail trade	71	91 208	8 181	1 814	563	27.0	4.2
441	Motor vehicle & parts dealers	12	10 877	822	117	28	81.8	12.4
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	7 134	852	199	42	20.2	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	12	D	D	D	c	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
4461	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	17	20 474	1 183	288	104	28.7	—
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
452	General merchandise stores	4	5 863	559	118	54	3.9	—
45299	All other general merchandise stores	4	5 863	559	118	54	3.9	—
452990	All other general merchandise stores	4	5 863	559	118	54	3.9	—
4529903	Miscellaneous general merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	4	7 890	602	148	34	60.9	22.6
4541	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	1	D	D	D	a	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF GLOUCESTER COUNTY, VA								
44-45	Retail trade	134	228 076	20 737	4 901	1 505	11.7	2.6
441	Motor vehicle & parts dealers	19	50 979	4 029	829	160	20.1	3.6
442	Furniture & home furnishings stores	5	D	D	D	b	D	D
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
443	Electronics & appliance stores	3	1 345	249	56	15	D	—
444	Building material & garden equipment & supplies dealers	13	18 484	1 784	405	112	32.5	5.8
4441	Building material & supplies dealers	9	12 985	1 169	271	69	38.7	8.3
44419	Other building material dealers	6	11 103	844	198	38	45.2	9.7
444190	Other building material dealers	6	11 103	844	198	38	45.2	9.7
4442	Lawn & garden equipment & supplies stores	4	5 499	615	134	43	17.8	—
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	18	52 341	4 553	1 050	389	6.8	1.2
4451	Grocery stores	13	50 643	4 339	996	360	7.0	1.2
446	Health & personal care stores	8	D	D	D	c	D	D
4461	Health & personal care stores	8	D	D	D	c	D	D
447	Gasoline stations	22	31 767	2 040	525	167	1.3	.8
44711	Gasoline stations with convenience stores	17	29 953	1 819	462	153	—	—
447110	Gasoline stations with convenience stores	17	29 953	1 819	462	153	—	—
448	Clothing & clothing accessories stores	13	6 597	700	150	82	7.4	.8
4481	Clothing stores	9	5 555	553	117	66	—	1.0
451	Sporting goods, hobby, book, & music stores	9	2 944	377	95	32	50.7	—
4511	Sporting goods, hobby, & musical instrument stores ..	7	D	D	D	b	D	D
452	General merchandise stores	6	D	D	D	e	D	D
45299	All other general merchandise stores	5	2 827	243	55	35	.5	—
452990	All other general merchandise stores	5	2 827	243	55	35	.5	—
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4533	Used merchandise stores	2	D	D	D	a	D	D
45331	Used merchandise stores	2	D	D	D	a	D	D
453310	Used merchandise stores	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	5	6 261	923	224	40	10.2	—
4543	Direct selling establishments	4	D	D	D	b	D	D
454311	Heating oil dealers	1	D	D	D	a	D	D
BALANCE OF GOOCHLAND COUNTY, VA								
44-45	Retail trade	50	72 503	6 710	1 567	391	22.6	3.1
441	Motor vehicle & parts dealers	11	28 667	1 967	524	80	35.3	—
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
4431	Electronics & appliance stores	2	D	D	D	a	D	D
44311	Appliance, television, & other electronics stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4441	Building material & supplies dealers	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	3 719	436	109	26	D	—
44422	Nursery & garden centers	3	3 719	436	109	26	D	—
444220	Nursery & garden centers	3	3 719	436	109	26	D	—
445	Food & beverage stores	4	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	13	21 803	1 812	402	140	17.9	3.6
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	a	D	D
454311	Heating oil dealers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF GRAYSON COUNTY, VA								
44-45	Retail trade	38	33 413	2 251	522	176	46.3	21.2
441	Motor vehicle & parts dealers	8	11 440	441	110	30	90.5	7.4
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	6	10 142	755	157	67	—	49.7
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	8	5 118	266	65	28	32.9	—
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	1 496	110	23	10	52.9	3.3
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF GREENE COUNTY, VA								
44-45	Retail trade	37	33 835	4 086	886	254	11.4	1.4
441	Motor vehicle & parts dealers	7	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	b	D	D
4422	Home furnishings stores	2	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	7	6 786	631	86	55	21.0	3.2
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	9	10 539	1 044	227	74	1.7	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	3	D	D	D	b	D	D
BALANCE OF GREENSVILLE COUNTY, VA								
44-45	Retail trade	26	23 021	1 853	427	179	9.6	4.5
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	8	1 668	260	55	30	60.2	—
447	Gasoline stations	8	13 463	786	173	74	5.5	4.1
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	b	D	D
45299	All other general merchandise stores	3	D	D	D	b	D	D
452990	All other general merchandise stores	3	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	3	D	D	D	b	D	D
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF HALIFAX COUNTY, VA								
44-45	Retail trade	69	64 635	5 798	1 406	518	13.9	15.0
441	Motor vehicle & parts dealers	5	5 353	421	105	22	4.3	67.3
442	Furniture & home furnishings stores	2	D	D	D	b	D	D
4421	Furniture stores	1	D	D	D	a	D	D
44211	Furniture stores	1	D	D	D	a	D	D
442110	Furniture stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	D	D	D	c	D	D
4441	Building material & supplies dealers	5	D	D	D	c	D	D
44411	Home centers	1	D	D	D	b	D	D
444110	Home centers	1	D	D	D	b	D	D
44419	Other building material dealers	4	D	D	D	b	D	D
444190	Other building material dealers	4	D	D	D	b	D	D
445	Food & beverage stores	20	D	D	D	c	D	D
447	Gasoline stations	19	11 723	706	167	76	30.1	23.2
448	Clothing & clothing accessories stores	5	1 107	199	51	13	76.9	1.4
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	1 641	100	19	11	47.2	5.7
453	Miscellaneous store retailers	3	D	D	D	a	D	D
BALANCE OF HANOVER COUNTY, VA								
44-45	Retail trade	218	572 175	57 447	13 296	3 440	11.3	2.9
441	Motor vehicle & parts dealers	28	128 390	9 294	2 040	325	1.2	.8
4411	Automobile dealers	9	D	D	D	c	D	D
44111	New car dealers	5	99 693	5 465	1 140	168	—	—
441110	New car dealers	5	99 693	5 465	1 140	168	—	—
44112	Used car dealers	4	D	D	D	b	D	D
441120	Used car dealers	4	D	D	D	b	D	D
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44121	Recreational vehicle dealers	2	D	D	D	a	D	D
441210	Recreational vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores	11	D	D	D	b	D	D
441310	Automotive parts & accessories stores	11	D	D	D	b	D	D
44132	Tire dealers	3	3 728	762	175	26	—	—
441320	Tire dealers	3	3 728	762	175	26	—	—
442	Furniture & home furnishings stores	8	D	D	D	b	D	D
4422	Home furnishings stores	5	D	D	D	b	D	D
44221	Floor covering stores	2	D	D	D	b	D	D
442210	Floor covering stores	2	D	D	D	b	D	D
44229	Other home furnishings stores	3	D	D	D	a	D	D
443	Electronics & appliance stores	8	4 541	646	143	33	73.9	—
4431	Electronics & appliance stores	8	4 541	646	143	33	73.9	—
44311	Appliance, television, & other electronics stores	7	D	D	D	b	D	D
443111	Household appliance stores	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	30	69 171	7 599	1 625	256	4.7	—
4441	Building material & supplies dealers	24	45 498	4 579	977	142	7.1	.1
44419	Other building material dealers	17	42 698	4 196	887	112	4.3	.1
444190	Other building material dealers	17	42 698	4 196	887	112	4.3	.1
4442	Lawn & garden equipment & supplies stores	6	23 673	3 020	648	114	.2	—
44421	Outdoor power equipment stores	4	D	D	D	b	D	D
444210	Outdoor power equipment stores	4	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	25	D	D	D	g	D	D
4451	Grocery stores	22	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	14	D	D	D	f	D	D
445110	Supermarkets & other grocery (except convenience) stores	14	D	D	D	f	D	D
446	Health & personal care stores	19	19 688	2 960	557	162	32.6	4.5
4461	Health & personal care stores	19	19 688	2 960	557	162	32.6	4.5
44613	Optical goods stores	3	D	D	D	a	D	D
446130	Optical goods stores	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF HANOVER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	41	93 604	7 533	1 800	517	12.1	3.1
4471	Gasoline stations	41	93 604	7 533	1 800	517	12.1	3.1
44711	Gasoline stations with convenience stores	31	58 931	3 941	941	297	3.0	2.9
447110	Gasoline stations with convenience stores	31	58 931	3 941	941	297	3.0	2.9
44719	Other gasoline stations	10	34 673	3 592	859	220	27.5	3.4
447190	Other gasoline stations	10	34 673	3 592	859	220	27.5	3.4
448	Clothing & clothing accessories stores	12	5 361	855	186	70	36.4	—
4481	Clothing stores	7	3 082	389	84	45	17.9	—
451	Sporting goods, hobby, book, & music stores	16	D	D	D	c	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	14	D	D	D	c	D	D
45111	Sporting goods stores	8	D	D	D	b	D	D
451110	Sporting goods stores	8	D	D	D	b	D	D
4511102	Specialty-line sporting goods stores	6	D	D	D	b	D	D
45112	Hobby, toy, & game stores	3	D	D	D	b	D	D
451120	Hobby, toy, & game stores	3	D	D	D	b	D	D
452	General merchandise stores	3	D	D	D	f	D	D
4521	Department stores (incl leased depts) ##	1	D	N	N	N	D	D
45211	Department stores (incl leased depts) ##	1	D	N	N	N	D	D
4521	Department stores (excl leased depts)	1	D	D	D	f	D	D
45211	Department stores (excl leased depts)	1	D	D	D	f	D	D
452110	Department stores (excl leased depts)	1	D	D	D	f	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	1	D	D	D	f	D	D
453	Miscellaneous store retailers	15	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	a	D	D
453910	Pet & pet supplies stores	2	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	13	28 356	5 349	1 363	200	4.0	5.1
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	10	D	D	D	c	D	D
45431	Fuel dealers	3	D	D	D	c	D	D
454311	Heating oil dealers	3	D	D	D	c	D	D
45439	Other direct selling establishments	7	D	D	D	b	D	D
454390	Other direct selling establishments	7	D	D	D	b	D	D
BALANCE OF HENRICO COUNTY, VA								
44-45	Retail trade	1 148	2 974 355	302 444	72 292	19 119	4.8	6.1
441	Motor vehicle & parts dealers	124	768 934	67 224	15 647	2 358	8.8	8.2
4411	Automobile dealers	47	658 391	46 586	10 566	1 545	9.2	9.0
44111	New car dealers	21	534 254	38 540	8 700	1 300	11.2	5.5
441110	New car dealers	21	534 254	38 540	8 700	1 300	11.2	5.5
44112	Used car dealers	26	124 137	8 046	1 866	245	1.0	24.3
441120	Used car dealers	26	124 137	8 046	1 866	245	1.0	24.3
4412	Other motor vehicle dealers	11	33 094	3 289	773	128	5.8	—
44121	Recreational vehicle dealers	2	D	D	D	b	D	D
441210	Recreational vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	9	D	D	D	b	D	D
441221	Motorcycle dealers	3	10 629	1 013	225	50	—	—
441222	Boat dealers	5	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	66	77 449	17 349	4 308	685	6.7	5.2
44131	Automotive parts & accessories stores	44	52 018	10 274	2 697	431	3.1	—
441310	Automotive parts & accessories stores	44	52 018	10 274	2 697	431	3.1	—
44132	Tire dealers	22	25 431	7 075	1 611	254	14.0	15.8
441320	Tire dealers	22	25 431	7 075	1 611	254	14.0	15.8
442	Furniture & home furnishings stores	67	97 113	11 980	2 857	631	3.2	10.9
4421	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
44211	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
442110	Furniture stores	30	65 920	7 594	1 874	369	—	15.3
4422	Home furnishings stores	37	31 193	4 386	983	262	10.0	1.6
44221	Floor covering stores	16	14 850	2 406	576	112	14.6	2.6
442210	Floor covering stores	16	14 850	2 406	576	112	14.6	2.6
44229	Other home furnishings stores	21	16 343	1 980	407	150	5.8	.7
442299	All other home furnishings stores	19	D	D	D	c	D	D

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Table 4. Summary Statistics for Places: 1997—Con.

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							From administrative records ¹	Estimated ²
BALANCE OF HENRICO COUNTY, VA—Con.								
44-45 Retail trade—Con.								
443	Electronics & appliance stores	53	124 005	12 210	2 734	599	3.7	4.7
4431	Electronics & appliance stores	53	124 005	12 210	2 734	599	3.7	4.7
44311	Appliance, television, & other electronics stores	29	D	D	D	e	D	D
443111	Household appliance stores	8	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	21	51 432	5 549	1 281	308	2.5	1.4
44312	Computer & software stores	20	64 469	5 654	1 216	239	3.9	6.5
443120	Computer & software stores	20	64 469	5 654	1 216	239	3.9	6.5
44313	Camera & photographic supplies stores	4	D	D	D	a	D	D
443130	Camera & photographic supplies stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	81	270 671	33 490	8 079	1 369	.5	4.5
4441	Building material & supplies dealers	72	248 619	30 326	7 383	1 220	.5	3.9
44411	Home centers	3	D	D	D	f	D	D
444110	Home centers	3	D	D	D	f	D	D
44412	Paint & wallpaper stores	15	13 672	1 246	305	56	2.0	1.2
444120	Paint & wallpaper stores	15	13 672	1 246	305	56	2.0	1.2
44413	Hardware stores	9	D	D	D	b	D	D
444130	Hardware stores	9	D	D	D	b	D	D
44419	Other building material dealers	45	143 533	20 746	4 830	574	.5	6.4
444190	Other building material dealers	45	143 533	20 746	4 830	574	.5	6.4
4442	Lawn & garden equipment & supplies stores	9	22 052	3 164	696	149	—	11.2
44421	Outdoor power equipment stores	5	D	D	D	b	D	D
444210	Outdoor power equipment stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	116	403 815	39 579	10 102	3 448	3.1	2.7
4451	Grocery stores	82	376 591	36 302	9 401	3 231	2.5	1.7
44511	Supermarkets & other grocery (except convenience) stores	51	357 145	34 254	8 748	3 003	2.0	1.1
445110	Supermarkets & other grocery (except convenience) stores	51	357 145	34 254	8 748	3 003	2.0	1.1
44512	Convenience stores	31	19 446	2 048	653	228	12.2	12.5
445120	Convenience stores	31	19 446	2 048	653	228	12.2	12.5
4452	Specialty food stores	20	D	D	D	c	D	D
4453	Beer, wine, & liquor stores	14	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	14	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	14	D	D	D	b	D	D
446	Health & personal care stores	111	163 121	24 676	5 608	1 431	3.8	6.3
4461	Health & personal care stores	111	163 121	24 676	5 608	1 431	3.8	6.3
44611	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
446110	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
4461101	Pharmacies & drug stores	56	133 130	19 057	4 277	1 096	2.8	5.5
44612	Cosmetics, beauty supplies, & perfume stores	15	10 273	1 704	402	116	3.8	5.3
446120	Cosmetics, beauty supplies, & perfume stores	15	10 273	1 704	402	116	3.8	5.3
44613	Optical goods stores	24	9 865	2 012	448	107	8.4	9.9
446130	Optical goods stores	24	9 865	2 012	448	107	8.4	9.9
44619	Other health & personal care stores	16	9 853	1 903	481	112	11.8	13.9
446191	Food (health) supplement stores	7	3 035	529	109	61	17.6	38.8
446199	All other health & personal care stores	9	6 818	1 374	372	51	9.2	2.8
447	Gasoline stations	115	177 042	11 440	2 802	799	9.0	5.3
4471	Gasoline stations	115	177 042	11 440	2 802	799	9.0	5.3
44711	Gasoline stations with convenience stores	73	122 019	7 001	1 738	515	3.2	6.1
447110	Gasoline stations with convenience stores	73	122 019	7 001	1 738	515	3.2	6.1
44719	Other gasoline stations	42	55 023	4 439	1 064	284	21.7	3.5
447190	Other gasoline stations	42	55 023	4 439	1 064	284	21.7	3.5
448	Clothing & clothing accessories stores	203	208 104	24 943	6 004	2 006	3.7	9.4
4481	Clothing stores	129	156 267	17 982	4 329	1 523	3.0	10.7
44811	Men's clothing stores	28	41 092	5 171	1 356	295	2.7	35.5
448110	Men's clothing stores	28	41 092	5 171	1 356	295	2.7	35.5
44812	Women's clothing stores	57	49 611	6 302	1 413	564	4.6	2.1
448120	Women's clothing stores	57	49 611	6 302	1 413	564	4.6	2.1
44813	Children's & infants' clothing stores	7	13 532	1 277	314	116	1.6	—
448130	Children's & infants' clothing stores	7	13 532	1 277	314	116	1.6	—
44814	Family clothing stores	19	40 374	3 767	876	409	2.6	2.5
448140	Family clothing stores	19	40 374	3 767	876	409	2.6	2.5
44819	Other clothing stores	13	11 033	1 360	344	125	.7	1.0
448190	Other clothing stores	13	11 033	1 360	344	125	.7	1.0
4482	Shoe stores	35	24 877	2 581	611	233	.9	3.9
44821	Shoe stores	35	24 877	2 581	611	233	.9	3.9
448210	Shoe stores	35	24 877	2 581	611	233	.9	3.9
4482102	Women's shoe stores	6	D	D	D	b	D	D
4482103	Children's & juveniles' shoe stores	2	D	D	D	a	D	D
4482104	Family shoe stores	19	11 314	1 230	295	100	—	3.0
4482105	Athletic footwear stores	8	9 222	821	189	77	—	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	BALANCE OF HENRICO COUNTY, VA—Con.							
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores—Con.							
4483	Jewelry, luggage, & leather goods stores	39	26 960	4 380	1 064	250	10.3	6.7
44831	Jewelry stores	36	D	D	D	c	D	D
448310	Jewelry stores	36	D	D	D	c	D	D
44832	Luggage & leather goods stores	3	D	D	D	b	D	D
448320	Luggage & leather goods stores	3	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	76	74 254	9 085	2 121	823	3.4	1.0
4511	Sporting goods, hobby, & musical instrument stores ..	53	46 412	6 334	1 460	574	4.3	1.3
45111	Sporting goods stores	22	22 191	2 650	620	200	5.1	.1
451110	Sporting goods stores	22	22 191	2 650	620	200	5.1	.1
4511101	General-line sporting goods stores	6	10 360	996	254	90	.5	.2
4511102	Specialty-line sporting goods stores	16	11 831	1 654	366	110	9.1	—
45112	Hobby, toy, & game stores	16	16 421	2 560	532	298	3.3	1.0
451120	Hobby, toy, & game stores	16	16 421	2 560	532	298	3.3	1.0
45113	Sewing, needlework, & piece goods stores	11	5 302	664	201	53	.6	8.0
451130	Sewing, needlework, & piece goods stores	11	5 302	664	201	53	.6	8.0
45114	Musical instrument & supplies stores	4	2 498	460	107	23	11.6	—
451140	Musical instrument & supplies stores	4	2 498	460	107	23	11.6	—
4512	Book, periodical, & music stores	23	27 842	2 751	661	249	1.8	.4
45121	Book stores & news dealers	13	16 219	1 698	411	153	3.1	—
451211	Book stores	13	16 219	1 698	411	153	3.1	—
4512111	Book stores, general	5	D	D	D	b	D	D
4512112	Specialty book stores	7	D	D	D	b	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	10	11 623	1 053	250	96	—	1.0
451220	Prerecorded tape, compact disc, & record stores ...	10	11 623	1 053	250	96	—	1.0
452	General merchandise stores	48	539 119	48 881	11 678	4 478	.1	2.4
4521	Department stores (incl leased depts) ##	16	321 240	N	N	N	—	4.0
45211	Department stores (incl leased depts) ##	16	321 240	N	N	N	—	4.0
4521	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
45211	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
452110	Department stores (excl leased depts)	16	317 149	32 046	7 543	3 084	—	4.1
4521101	Conventional department stores (excl leased depts)	6	D	D	D	g	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	6	D	D	D	g	D	D
4521103	National chain department stores (excl leased depts)	4	D	D	D	f	D	D
4529	Other general merchandise stores	32	221 970	16 835	4 135	1 394	.2	—
45291	Warehouse clubs & superstores	4	D	D	D	f	D	D
452910	Warehouse clubs & superstores	4	D	D	D	f	D	D
45299	All other general merchandise stores	28	D	D	D	e	D	D
452990	All other general merchandise stores	28	D	D	D	e	D	D
4529901	Variety stores	21	16 928	1 648	335	170	1.2	.3
4529902	Catalog showrooms	3	D	D	D	e	D	D
4529903	Miscellaneous general merchandise stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	109	84 602	11 332	2 658	879	6.9	27.1
4531	Florists	20	13 585	3 691	806	234	5.8	40.2
45311	Florists	20	13 585	3 691	806	234	5.8	40.2
453110	Florists	20	13 585	3 691	806	234	5.8	40.2
4532	Office supplies, stationery, & gift stores	45	50 721	4 865	1 221	408	5.4	32.6
45321	Office supplies & stationery stores	9	35 614	2 664	755	158	.5	44.8
453210	Office supplies & stationery stores	9	35 614	2 664	755	158	.5	44.8
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	8	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	36	15 107	2 201	466	250	16.7	3.9
453220	Gift, novelty, & souvenir stores	36	15 107	2 201	466	250	16.7	3.9
4533	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
45331	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
453310	Used merchandise stores	19	4 770	681	157	76	13.2	12.8
4539	Other miscellaneous store retailers	25	15 526	2 095	474	161	11.2	2.1
45391	Pet & pet supplies stores	6	6 709	862	214	72	7.7	—
453910	Pet & pet supplies stores	6	6 709	862	214	72	7.7	—
45399	All other miscellaneous store retailers	18	D	D	D	b	D	D
454	Nonstore retailers	45	63 575	7 604	2 002	298	22.1	4.2
4541	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
45411	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
454110	Electronic shopping & mail-order houses	13	27 109	1 659	441	70	14.6	1.2
4542	Vending machine operators	9	9 139	1 648	441	68	31.8	—
45421	Vending machine operators	9	9 139	1 648	441	68	31.8	—
454210	Vending machine operators	9	9 139	1 648	441	68	31.8	—
4543	Direct selling establishments	23	27 327	4 297	1 120	160	26.2	8.5
45431	Fuel dealers	5	8 387	459	131	27	48.4	—
454311	Heating oil dealers	5	8 387	459	131	27	48.4	—
45439	Other direct selling establishments	18	18 940	3 838	989	133	16.4	12.3
454390	Other direct selling establishments	18	18 940	3 838	989	133	16.4	12.3

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF HENRY COUNTY, VA								
44-45	Retail trade	240	346 286	30 677	7 144	2 263	8.5	9.1
441	Motor vehicle & parts dealers	38	90 374	7 903	1 771	424	4.9	16.1
4412	Other motor vehicle dealers	3	8 714	463	116	29	D	—
44122	Motorcycle, boat, & other motor vehicle dealers	3	8 714	463	116	29	D	—
441222	Boat dealers	1	D	D	D	a	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	21	12 468	2 189	495	126	23.5	.2
44131	Automotive parts & accessories stores	17	8 843	1 464	374	88	33.2	.3
441310	Automotive parts & accessories stores	17	8 843	1 464	374	88	33.2	.3
442	Furniture & home furnishings stores	16	7 766	1 119	249	72	24.5	5.5
4421	Furniture stores	9	5 281	791	168	57	25.4	7.7
44211	Furniture stores	9	5 281	791	168	57	25.4	7.7
442110	Furniture stores	9	5 281	791	168	57	25.4	7.7
4422	Home furnishings stores	7	2 485	328	81	15	22.6	.8
443	Electronics & appliance stores	4	2 281	237	31	10	13.4	38.3
4431	Electronics & appliance stores	4	2 281	237	31	10	13.4	38.3
444	Building material & garden equipment & supplies dealers	16	34 750	3 244	809	238	5.6	2.1
4441	Building material & supplies dealers	10	30 367	2 767	689	192	4.6	—
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	6	4 383	477	120	46	12.3	16.8
445	Food & beverage stores	33	69 533	5 224	1 265	511	8.2	8.5
4451	Grocery stores	28	66 559	5 060	1 221	495	8.5	7.6
4452	Specialty food stores	4	D	D	D	a	D	D
446	Health & personal care stores	11	21 615	2 130	512	126	1.7	—
4461	Health & personal care stores	11	21 615	2 130	512	126	1.7	—
447	Gasoline stations	59	55 910	3 559	814	306	16.5	8.8
4471	Gasoline stations	59	55 910	3 559	814	306	16.5	8.8
44711	Gasoline stations with convenience stores	41	44 970	3 031	698	263	15.0	5.2
447110	Gasoline stations with convenience stores	41	44 970	3 031	698	263	15.0	5.2
448	Clothing & clothing accessories stores	17	11 380	1 011	263	101	2.4	19.0
4481	Clothing stores	13	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	5	1 663	169	42	19	34.7	48.5
451212	News dealers & newsstands	1	D	D	D	a	D	D
452	General merchandise stores	12	D	D	D	e	D	D
45299	All other general merchandise stores	10	D	D	D	b	D	D
452990	All other general merchandise stores	10	D	D	D	b	D	D
4529901	Variety stores	9	7 165	768	151	87	—	—
453	Miscellaneous store retailers	21	D	D	D	b	D	D
4539	Other miscellaneous store retailers	13	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	6	11 553	1 045	222	23	9.2	—
453930	Manufactured (mobile) home dealers	6	11 553	1 045	222	23	9.2	—
45399	All other miscellaneous store retailers	5	1 535	211	31	16	98.6	—
454	Nonstore retailers	8	6 196	1 083	222	48	20.7	—
4543	Direct selling establishments	6	D	D	D	b	D	D
BALANCE OF HIGHLAND COUNTY, VA								
44-45	Retail trade	18	4 088	339	76	36	54.2	5.0
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	4	D	D	D	a	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	3	2 067	97	23	8	D	—
453	Miscellaneous store retailers	5	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ISLE OF WIGHT COUNTY, VA								
44-45	Retail trade	52	63 370	5 210	1 269	473	11.1	1.6
441	Motor vehicle & parts dealers	7	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	4	1 121	194	34	16	29.5	—
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	a	D	D
4442	Lawn & garden equipment & supplies stores	3	2 983	292	81	15	—	12.3
44422	Nursery & garden centers	3	2 983	292	81	15	—	12.3
444220	Nursery & garden centers	3	2 983	292	81	15	—	12.3
445	Food & beverage stores	5	D	D	D	c	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	14	22 850	1 209	288	111	6.7	.1
4471	Gasoline stations	14	22 850	1 209	288	111	6.7	.1
44711	Gasoline stations with convenience stores	13	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	13	D	D	D	c	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	b	D	D
453	Miscellaneous store retailers	7	2 882	153	37	17	56.3	—
4539	Other miscellaneous store retailers	3	2 668	118	29	12	D	—
45399	All other miscellaneous store retailers	3	2 668	118	29	12	D	—
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	2	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	b	D	D
BALANCE OF JAMES CITY COUNTY, VA								
44-45	Retail trade	190	303 812	30 960	6 899	2 064	7.9	7.9
441	Motor vehicle & parts dealers	8	20 808	2 021	508	81	15.5	.3
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	20	22 321	3 023	683	162	6.5	35.0
4421	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
44211	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
442110	Furniture stores	5	9 001	1 465	332	61	11.1	22.3
4422	Home furnishings stores	15	13 320	1 558	351	101	3.4	43.6
44229	Other home furnishings stores	12	10 848	1 199	277	87	1.5	53.6
442299	All other home furnishings stores	12	10 848	1 199	277	87	1.5	53.6
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	12	32 659	3 468	745	151	16.9	14.6
4441	Building material & supplies dealers	11	D	D	D	c	D	D
44419	Other building material dealers	5	27 542	2 396	485	76	19.2	16.1
444190	Other building material dealers	5	27 542	2 396	485	76	19.2	16.1
445	Food & beverage stores	16	72 779	6 296	1 430	476	1.6	—
4451	Grocery stores	12	72 391	6 211	1 417	469	1.4	—
446	Health & personal care stores	9	D	D	D	b	D	D
4461	Health & personal care stores	9	D	D	D	b	D	D
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	21	21 489	1 661	408	161	23.2	9.3

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF JAMES CITY COUNTY, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	58	70 210	6 109	1 376	504	2.9	8.7
4481	Clothing stores	42	52 304	4 516	1 022	397	1.2	11.7
44811	Men's clothing stores	12	14 746	1 377	333	104	1.7	9.2
448110	Men's clothing stores	12	14 746	1 377	333	104	1.7	9.2
44813	Children's & infants' clothing stores	2	D	D	D	b	D	D
448130	Children's & infants' clothing stores	2	D	D	D	b	D	D
44814	Family clothing stores	10	19 828	1 236	253	111	1.3	—
448140	Family clothing stores	10	19 828	1 236	253	111	1.3	—
44815	Clothing accessories stores	3	2 193	314	67	24	—	100.0
448150	Clothing accessories stores	3	2 193	314	67	24	—	100.0
44819	Other clothing stores	4	D	D	D	b	D	D
448190	Other clothing stores	4	D	D	D	b	D	D
4482	Shoe stores	9	14 194	1 068	227	76	—	—
44821	Shoe stores	9	14 194	1 068	227	76	—	—
448210	Shoe stores	9	14 194	1 068	227	76	—	—
4482102	Women's shoe stores	4	D	D	D	b	D	D
4482104	Family shoe stores	4	5 770	479	103	26	—	—
4482105	Athletic footwear stores	1	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	7	3 712	525	127	31	38.1	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	6	3 975	447	84	42	20.4	—
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	b	D	D
452	General merchandise stores	3	D	D	D	c	D	D
453	Miscellaneous store retailers	26	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	14	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores	13	11 073	2 750	517	142	1.8	11.4
453220	Gift, novelty, & souvenir stores	13	11 073	2 750	517	142	1.8	11.4
4533	Used merchandise stores	3	D	D	D	a	D	D
45331	Used merchandise stores	3	D	D	D	a	D	D
453310	Used merchandise stores	3	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	8	D	D	D	b	D	D
4541	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	4	D	D	D	b	D	D
4543	Direct selling establishments	4	D	D	D	b	D	D
BALANCE OF KING AND QUEEN COUNTY, VA								
44-45	Retail trade	9	5 228	466	112	40	42.7	10.9
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	1	D	D	D	a	D	D
447	Gasoline stations	4	3 075	200	42	21	59.3	—
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF KING GEORGE COUNTY, VA								
44-45	Retail trade	48	53 247	4 781	1 117	306	31.7	6.3
441	Motor vehicle & parts dealers	11	12 970	1 281	319	54	82.3	5.2
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	1 737	287	71	20	D	—
445	Food & beverage stores	6	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	14	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
BALANCE OF KING WILLIAM COUNTY, VA								
44-45	Retail trade	27	32 125	3 811	848	200	29.8	3.8
441	Motor vehicle & parts dealers	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	4	2 294	221	44	22	66.6	31.6
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	8	11 957	728	156	61	15.4	2.4
453	Miscellaneous store retailers	2	D	D	D	a	D	D
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF LANCASTER COUNTY, VA								
44-45	Retail trade	89	98 477	10 869	2 534	687	15.3	12.8
441	Motor vehicle & parts dealers	8	14 037	1 178	278	57	14.0	6.7
442	Furniture & home furnishings stores	5	2 842	352	66	20	100.0	—
443	Electronics & appliance stores	5	3 530	958	243	36	14.9	5.3
4431	Electronics & appliance stores	5	3 530	958	243	36	14.9	5.3
44311	Appliance, television, & other electronics stores	5	3 530	958	243	36	14.9	5.3
444	Building material & garden equipment & supplies dealers	8	9 291	1 327	262	46	12.2	23.1
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	9	D	D	D	c	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	16	15 900	1 364	353	112	13.5	29.1
448	Clothing & clothing accessories stores	10	3 399	588	195	44	92.8	—
451	Sporting goods, hobby, book, & music stores	5	640	107	25	10	10.3	—
452	General merchandise stores	7	3 195	330	90	45	10.3	13.6
45299	All other general merchandise stores	7	3 195	330	90	45	10.3	13.6
452990	All other general merchandise stores	7	3 195	330	90	45	10.3	13.6

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF LANCASTER COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	7	D	D	D	b	D	D
454	Nonstore retailers	5	8 586	764	139	29	1.4	41.7
4543	Direct selling establishments	5	8 586	764	139	29	1.4	41.7
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
BALANCE OF LEE COUNTY, VA								
44-45	Retail trade	90	86 361	7 691	1 653	578	34.3	6.4
441	Motor vehicle & parts dealers	12	17 410	1 192	318	79	10.1	—
442	Furniture & home furnishings stores	5	948	195	49	18	78.9	21.1
443	Electronics & appliance stores	3	328	72	4	3	100.0	—
444	Building material & garden equipment & supplies dealers	9	8 971	933	247	67	68.1	4.5
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	19	D	D	D	c	D	D
446	Health & personal care stores	8	D	D	D	b	D	D
4461	Health & personal care stores	8	D	D	D	b	D	D
446191	Food (health) supplement stores	1	D	D	D	a	D	D
447	Gasoline stations	19	12 326	803	182	79	32.9	7.9
448	Clothing & clothing accessories stores	5	626	98	27	11	26.0	1.1
451	Sporting goods, hobby, book, & music stores	3	264	73	18	13	33.0	67.0
452	General merchandise stores	3	2 668	172	31	14	D	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF LOUDOUN COUNTY, VA								
44-45	Retail trade	335	955 828	96 532	21 994	5 126	10.7	3.2
441	Motor vehicle & parts dealers	29	119 616	10 836	2 374	338	49.8	1.0
4411	Automobile dealers	11	103 190	7 740	1 693	229	56.4	.7
44111	New car dealers	4	98 416	7 458	1 627	217	59.0	—
441110	New car dealers	4	98 416	7 458	1 627	217	59.0	—
44112	Used car dealers	7	4 774	282	66	12	4.7	15.1
441120	Used car dealers	7	4 774	282	66	12	4.7	15.1
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	17	D	D	D	c	D	D
44131	Automotive parts & accessories stores	15	D	D	D	b	D	D
441310	Automotive parts & accessories stores	15	D	D	D	b	D	D
44132	Tire dealers	2	D	D	D	b	D	D
441320	Tire dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	31	44 187	5 626	1 274	227	17.5	4.0
4421	Furniture stores	15	24 462	3 453	770	110	12.5	6.6
44211	Furniture stores	15	24 462	3 453	770	110	12.5	6.6
442110	Furniture stores	15	24 462	3 453	770	110	12.5	6.6
4422	Home furnishings stores	16	19 725	2 173	504	117	23.7	.8
44221	Floor covering stores	5	6 475	628	130	20	62.4	2.5
442210	Floor covering stores	5	6 475	628	130	20	62.4	2.5
44229	Other home furnishings stores	11	13 250	1 545	374	97	4.8	—
442299	All other home furnishings stores	11	13 250	1 545	374	97	4.8	—
443	Electronics & appliance stores	14	44 760	4 411	982	152	20.0	2.5
4431	Electronics & appliance stores	14	44 760	4 411	982	152	20.0	2.5
44311	Appliance, television, & other electronics stores	7	D	D	D	c	D	D
443111	Household appliance stores	3	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	4	D	D	D	b	D	D
44312	Computer & software stores	7	D	D	D	b	D	D
443120	Computer & software stores	7	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF LOUDOUN COUNTY, VA—Con.								
44-45 Retail trade—Con.								
444	Building material & garden equipment & supplies dealers	26	103 495	12 616	2 736	491	2.6	.4
4441	Building material & supplies dealers	15	88 855	10 692	2 330	406	.6	.5
44411	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
44419	Other building material dealers	10	D	D	D	c	D	D
444190	Other building material dealers	10	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	11	14 640	1 924	406	85	14.7	—
44421	Outdoor power equipment stores	2	D	D	D	b	D	D
444210	Outdoor power equipment stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	9	D	D	D	b	D	D
444220	Nursery & garden centers	9	D	D	D	b	D	D
445	Food & beverage stores	39	201 604	23 732	5 554	1 127	2.3	1.3
4451	Grocery stores	34	196 439	23 407	5 476	1 106	1.1	1.3
44511	Supermarkets & other grocery (except convenience) stores	23	187 807	22 729	5 288	1 032	.7	.2
445110	Supermarkets & other grocery (except convenience) stores	23	187 807	22 729	5 288	1 032	.7	.2
44512	Convenience stores	11	8 632	678	188	74	11.7	25.5
445120	Convenience stores	11	8 632	678	188	74	11.7	25.5
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	16	30 184	3 106	781	218	4.0	.2
4461	Health & personal care stores	16	30 184	3 106	781	218	4.0	.2
44611	Pharmacies & drug stores	9	26 805	2 664	671	183	2.6	.1
446110	Pharmacies & drug stores	9	26 805	2 664	671	183	2.6	.1
4461101	Pharmacies & drug stores	9	26 805	2 664	671	183	2.6	.1
44612	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	b	D	D
446120	Cosmetics, beauty supplies, & perfume stores	2	D	D	D	b	D	D
447	Gasoline stations	45	83 229	5 673	1 339	380	4.5	15.4
4471	Gasoline stations	45	83 229	5 673	1 339	380	4.5	15.4
44711	Gasoline stations with convenience stores	23	49 349	3 214	770	240	1.7	13.2
447110	Gasoline stations with convenience stores	23	49 349	3 214	770	240	1.7	13.2
44719	Other gasoline stations	22	33 880	2 459	569	140	8.5	18.7
447190	Other gasoline stations	22	33 880	2 459	569	140	8.5	18.7
448	Clothing & clothing accessories stores	28	37 898	4 856	1 232	440	5.2	5.2
4481	Clothing stores	23	34 687	4 504	1 144	415	4.8	2.7
44811	Men's clothing stores	4	2 585	380	96	36	11.1	—
448110	Men's clothing stores	4	2 585	380	96	36	11.1	—
44813	Children's & infants' clothing stores	2	D	D	D	b	D	D
448130	Children's & infants' clothing stores	2	D	D	D	b	D	D
44814	Family clothing stores	9	D	D	D	e	D	D
448140	Family clothing stores	9	D	D	D	e	D	D
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	26	43 459	4 576	1 014	380	3.6	3.4
4511	Sporting goods, hobby, & musical instrument stores ..	19	36 033	3 914	869	320	2.8	2.9
45111	Sporting goods stores	4	8 202	919	228	67	—	—
451110	Sporting goods stores	4	8 202	919	228	67	—	—
4511101	General-line sporting goods stores	2	D	D	D	b	D	D
45112	Hobby, toy, & game stores	10	D	D	D	c	D	D
451120	Hobby, toy, & game stores	10	D	D	D	c	D	D
45113	Sewing, needlework, & piece goods stores	3	2 671	365	123	34	D	—
451130	Sewing, needlework, & piece goods stores	3	2 671	365	123	34	D	—
45114	Musical instrument & supplies stores	2	D	D	D	b	D	D
451140	Musical instrument & supplies stores	2	D	D	D	b	D	D
4512	Book, periodical, & music stores	7	7 426	662	145	60	7.3	5.6
45121	Book stores & news dealers	5	D	D	D	b	D	D
451211	Book stores	5	D	D	D	b	D	D
4512111	Book stores, general	3	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	12	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	3	D	N	N	N	D	D
45211	Department stores (incl leased depts) ##	3	D	N	N	N	D	D
4521	Department stores (excl leased depts)	3	D	D	D	f	D	D
45211	Department stores (excl leased depts)	3	D	D	D	f	D	D
452110	Department stores (excl leased depts)	3	D	D	D	f	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	D	D	D	f	D	D
4529	Other general merchandise stores	9	D	D	D	e	D	D
45291	Warehouse clubs & superstores	2	D	D	D	e	D	D
452910	Warehouse clubs & superstores	2	D	D	D	e	D	D
45299	All other general merchandise stores	7	D	D	D	c	D	D
452990	All other general merchandise stores	7	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores	5	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF LOUDOUN COUNTY, VA—Con.								
44-45	Retail trade—Con.							
453	Miscellaneous store retailers	46	D	D	D	c	D	D
4531	Florists	8	D	D	D	b	D	D
45311	Florists	8	D	D	D	b	D	D
453110	Florists	8	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	14	D	D	D	b	D	D
45321	Office supplies & stationery stores	3	D	D	D	b	D	D
453210	Office supplies & stationery stores	3	D	D	D	b	D	D
4532102	Office supplies stores	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	11	3 922	522	104	45	15.6	40.2
453220	Gift, novelty, & souvenir stores	11	3 922	522	104	45	15.6	40.2
4533	Used merchandise stores	10	4 778	491	118	41	6.5	42.3
45331	Used merchandise stores	10	4 778	491	118	41	6.5	42.3
453310	Used merchandise stores	10	4 778	491	118	41	6.5	42.3
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	2	D	D	D	b	D	D
453910	Pet & pet supplies stores	2	D	D	D	b	D	D
45392	Art dealers	3	D	D	D	a	D	D
453920	Art dealers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	23	18 452	2 563	660	105	31.2	9.0
4541	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
45411	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
454110	Electronic shopping & mail-order houses	7	4 519	602	133	25	26.2	12.0
4542	Vending machine operators	3	2 450	358	77	19	D	—
45421	Vending machine operators	3	2 450	358	77	19	D	—
454210	Vending machine operators	3	2 450	358	77	19	D	—
4543	Direct selling establishments	13	11 483	1 603	450	61	29.0	9.7
45431	Fuel dealers	3	D	D	D	b	D	D
454311	Heating oil dealers	3	D	D	D	b	D	D
45439	Other direct selling establishments	10	D	D	D	b	D	D
454390	Other direct selling establishments	10	D	D	D	b	D	D
BALANCE OF LOUISA COUNTY, VA								
44-45	Retail trade	73	77 677	7 356	1 654	530	22.8	2.5
441	Motor vehicle & parts dealers	9	10 053	987	231	48	76.2	3.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	8 690	1 204	228	87	22.1	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	12	23 872	1 872	419	122	5.5	.4
446	Health & personal care stores	4	D	D	D	b	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	19	19 992	1 464	349	135	18.0	5.3
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	3 680	249	47	26	6.2	3.8
45299	All other general merchandise stores	6	3 680	249	47	26	6.2	3.8
452990	All other general merchandise stores	6	3 680	249	47	26	6.2	3.8
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	5	4 537	649	173	34	25.3	—
4543	Direct selling establishments	5	4 537	649	173	34	25.3	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF LUNENBURG COUNTY, VA								
44-45	Retail trade	56	39 674	4 886	1 133	368	45.9	1.2
441	Motor vehicle & parts dealers	6	4 589	470	95	27	84.8	—
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	b	D	D
4441	Building material & supplies dealers	3	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	b	D	D
446	Health & personal care stores	3	3 385	805	186	27	D	—
447	Gasoline stations	12	7 798	865	196	88	30.0	2.3
448	Clothing & clothing accessories stores	3	350	85	20	6	64.9	35.1
452	General merchandise stores	7	1 948	173	46	25	—	3.9
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	3	4 696	781	194	34	D	—
4543	Direct selling establishments	2	D	D	D	a	D	D
BALANCE OF MADISON COUNTY, VA								
44-45	Retail trade	48	86 898	7 398	1 876	418	22.6	3.5
441	Motor vehicle & parts dealers	8	13 746	1 054	301	53	67.4	1.3
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	b	D	D
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	10	10 436	780	166	57	13.3	5.5
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
BALANCE OF MATHEWS COUNTY, VA								
44-45	Retail trade	42	33 466	3 611	814	287	39.8	3.3
441	Motor vehicle & parts dealers	7	5 931	650	146	36	87.7	12.3
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	D	D	D	b	D	D
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	7	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF MECKLENBURG COUNTY, VA								
44-45	Retail trade	123	125 413	12 478	2 836	1 194	18.9	7.8
441	Motor vehicle & parts dealers	16	14 996	1 560	318	89	63.5	2.4
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores	8	4 850	862	178	42	5.0	—
441310	Automotive parts & accessories stores	8	4 850	862	178	42	5.0	—
442	Furniture & home furnishings stores	4	D	D	D	b	D	D
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	4	D	D	D	a	D	D
4431	Electronics & appliance stores	4	D	D	D	a	D	D
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	11	6 103	763	184	76	40.0	—
445	Food & beverage stores	19	D	D	D	c	D	D
4452	Specialty food stores	3	D	D	D	a	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
4461	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	24	22 964	1 862	472	198	20.7	9.9
4471	Gasoline stations	24	22 964	1 862	472	198	20.7	9.9
44711	Gasoline stations with convenience stores	23	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	23	D	D	D	c	D	D
448	Clothing & clothing accessories stores	10	3 034	420	107	49	9.0	25.2
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	10	26 064	2 393	525	214	3.7	—
45299	All other general merchandise stores	9	D	D	D	b	D	D
452990	All other general merchandise stores	9	D	D	D	b	D	D
4529901	Variety stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	11	D	D	D	b	D	D
4533	Used merchandise stores	1	D	D	D	a	D	D
45331	Used merchandise stores	1	D	D	D	a	D	D
453310	Used merchandise stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	3	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	9	D	D	D	c	D	D
4543	Direct selling establishments	8	D	D	D	c	D	D
45431	Fuel dealers	5	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	3	D	D	D	a	D	D
BALANCE OF MIDDLESEX COUNTY, VA								
44-45	Retail trade	53	48 394	5 421	1 206	358	36.2	2.7
441	Motor vehicle & parts dealers	14	D	D	D	b	D	D
4412	Other motor vehicle dealers	8	4 457	455	141	36	18.5	22.8
44122	Motorcycle, boat, & other motor vehicle dealers	8	4 457	455	141	36	18.5	22.8
441222	Boat dealers	8	4 457	455	141	36	18.5	22.8
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	11 001	1 243	204	71	69.8	—
4441	Building material & supplies dealers	5	9 847	1 076	169	56	76.1	—
445	Food & beverage stores	5	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	12	8 598	836	163	53	13.3	.8
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	6	1 250	161	30	14	85.8	14.2
454	Nonstore retailers	1	D	D	D	b	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF MONTGOMERY COUNTY, VA								
44-45	Retail trade	46	129 121	10 133	2 398	507	22.6	1.5
441	Motor vehicle & parts dealers	8	74 165	5 368	1 184	163	28.1	.4
4411	Automobile dealers	7	D	D	D	c	D	D
44112	Used car dealers	2	D	D	D	a	D	D
441120	Used car dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
4431	Electronics & appliance stores	3	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	c	D	D
4441	Building material & supplies dealers	2	D	D	D	c	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
445	Food & beverage stores	6	3 668	328	76	27	36.4	16.7
446	Health & personal care stores	3	907	169	36	9	66.5	33.5
447	Gasoline stations	11	18 998	1 173	326	95	25.3	2.7
4471	Gasoline stations	11	18 998	1 173	326	95	25.3	2.7
44711	Gasoline stations with convenience stores	8	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	8	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	3	1 001	177	41	19	—	16.7
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
4539	Other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF NELSON COUNTY, VA								
44-45	Retail trade	51	27 584	2 611	667	225	47.1	16.2
441	Motor vehicle & parts dealers	3	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	1 450	124	27	12	D	—
445	Food & beverage stores	17	11 186	1 120	277	94	66.9	20.4
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	12	6 177	416	93	41	40.2	35.5
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	356	52	13	7	32.3	—
454	Nonstore retailers	3	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
BALANCE OF NEW KENT COUNTY, VA								
44-45	Retail trade	39	53 655	4 914	1 130	412	6.2	16.9
441	Motor vehicle & parts dealers	5	10 832	789	148	39	6.7	68.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	3	D	D	D	a	D	D
445	Food & beverage stores	6	D	D	D	c	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	12	13 263	969	224	76	3.5	8.0
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF NORTHAMPTON COUNTY, VA								
44-45	Retail trade	79	73 013	7 486	1 600	594	17.4	7.0
441	Motor vehicle & parts dealers	13	3 953	668	157	55	40.0	23.4
442	Furniture & home furnishings stores	5	1 197	165	39	19	51.0	—
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	6	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	18	27 459	2 681	491	186	5.9	.9
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	9	9 096	599	143	51	21.4	37.8
448	Clothing & clothing accessories stores	4	1 265	174	42	19	2.6	—
451	Sporting goods, hobby, book, & music stores	3	251	23	3	3	D	10.4
452	General merchandise stores	6	13 665	1 345	372	151	1.9	—
453	Miscellaneous store retailers	6	1 710	106	20	12	18.5	8.4
4539	Other miscellaneous store retailers	3	D	D	D	a	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF NORTHUMBERLAND COUNTY, VA								
44-45	Retail trade	54	42 413	5 013	1 175	338	24.9	5.2
441	Motor vehicle & parts dealers	5	4 557	474	112	31	44.4	—
4412	Other motor vehicle dealers	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	6 355	1 355	347	74	19.0	.3
4441	Building material & supplies dealers	6	D	D	D	b	D	D
445	Food & beverage stores	8	14 141	1 293	282	99	9.1	—
446	Health & personal care stores	4	2 334	400	102	20	84.3	2.5
447	Gasoline stations	13	8 797	821	181	57	11.8	17.0
448	Clothing & clothing accessories stores	4	655	176	43	12	24.7	13.3
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
454	Nonstore retailers	4	4 335	311	64	22	52.3	.5
4543	Direct selling establishments	4	4 335	311	64	22	52.3	.5
454311	Heating oil dealers	2	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
BALANCE OF NOTTOWAY COUNTY, VA								
44-45	Retail trade	37	32 669	3 435	765	241	17.5	4.7
441	Motor vehicle & parts dealers	11	D	D	D	b	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
4442	Lawn & garden equipment & supplies stores	1	D	D	D	a	D	D
44422	Nursery & garden centers	1	D	D	D	a	D	D
444220	Nursery & garden centers	1	D	D	D	a	D	D
445	Food & beverage stores	4	D	D	D	b	D	D
446	Health & personal care stores	3	3 175	378	85	18	58.3	41.7
447	Gasoline stations	8	8 243	705	160	56	5.8	.9
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
BALANCE OF ORANGE COUNTY, VA								
44-45	Retail trade	51	55 166	4 695	1 140	395	18.4	3.1
441	Motor vehicle & parts dealers	5	2 701	255	61	15	52.4	24.5
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	c	D	D
446	Health & personal care stores	4	D	D	D	b	D	D
447	Gasoline stations	10	D	D	D	b	D	D
44711	Gasoline stations with convenience stores	10	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	10	D	D	D	b	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	5	D	D	D	b	D	D
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	3	D	D	D	b	D	D
4512113	College book stores	2	D	D	D	b	D	D
452	General merchandise stores	5	2 302	225	44	24	—	.3
45299	All other general merchandise stores	5	2 302	225	44	24	—	.3
452990	All other general merchandise stores	5	2 302	225	44	24	—	.3
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF PAGE COUNTY, VA								
44-45	Retail trade	34	35 592	3 114	723	248	47.6	2.1
441	Motor vehicle & parts dealers	7	12 140	700	160	33	76.8	—
444	Building material & garden equipment & supplies dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	8	D	D	D	c	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	5	5 316	380	89	32	71.8	—
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF PATRICK COUNTY, VA								
44-45	Retail trade	59	66 099	6 085	1 411	432	20.6	4.4
441	Motor vehicle & parts dealers	5	4 071	424	112	26	70.1	12.6
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	449	124	46	9	D	—
444	Building material & garden equipment & supplies dealers	5	3 347	358	79	32	26.1	—
4441	Building material & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	9	18 472	1 472	360	139	13.9	—
446	Health & personal care stores	5	6 000	724	137	47	38.5	12.1
447	Gasoline stations	17	27 941	2 495	578	139	9.5	5.7
448	Clothing & clothing accessories stores	3	628	161	30	8	D	—
452	General merchandise stores	4	2 570	197	43	21	52.6	.9
453	Miscellaneous store retailers	6	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF PITTSYLVANIA COUNTY, VA								
44-45	Retail trade	213	300 524	27 917	6 417	2 170	14.2	8.3
441	Motor vehicle & parts dealers	28	49 988	4 066	943	212	43.6	24.8
4413	Automotive parts, accessories, & tire stores	15	9 383	1 499	354	92	3.9	—
44132	Tire dealers	8	6 026	1 054	254	59	6.1	—
441320	Tire dealers	8	6 026	1 054	254	59	6.1	—
442	Furniture & home furnishings stores	6	4 331	738	190	41	—	4.7
4421	Furniture stores	4	D	D	D	b	D	D
44211	Furniture stores	4	D	D	D	b	D	D
442110	Furniture stores	4	D	D	D	b	D	D
443	Electronics & appliance stores	5	3 480	357	93	28	7.7	—
4431	Electronics & appliance stores	5	3 480	357	93	28	7.7	—
44311	Appliance, television, & other electronics stores	3	D	D	D	a	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
44312	Computer & software stores	2	D	D	D	a	D	D
443120	Computer & software stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	19	48 869	4 155	1 036	290	2.0	.4
4441	Building material & supplies dealers	12	41 891	3 621	909	261	2.3	.5
44411	Home centers	3	D	D	D	c	D	D
444110	Home centers	3	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	7	6 978	534	127	29	—	—
44422	Nursery & garden centers	4	6 154	384	95	20	—	—
444220	Nursery & garden centers	4	6 154	384	95	20	—	—
445	Food & beverage stores	29	D	D	D	f	D	D
4451	Grocery stores	26	71 697	5 475	1 257	550	7.0	1.9
4452	Specialty food stores	1	D	D	D	a	D	D

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							From administrative records ¹	Estimated ²
BALANCE OF PITTSYLVANIA COUNTY, VA								
—Con.								
44-45	Retail trade—Con.							
446	Health & personal care stores	7	D	D	D	b	D	D
4461	Health & personal care stores	7	D	D	D	b	D	D
447	Gasoline stations	50	39 721	2 822	670	274	29.3	21.5
4471	Gasoline stations	50	39 721	2 822	670	274	29.3	21.5
44711	Gasoline stations with convenience stores	36	27 365	1 945	458	203	30.6	20.7
447110	Gasoline stations with convenience stores	36	27 365	1 945	458	203	30.6	20.7
448	Clothing & clothing accessories stores	25	10 644	1 541	381	130	3.4	11.2
4481	Clothing stores	18	7 330	974	238	95	4.9	16.0
451	Sporting goods, hobby, book, & music stores	7	725	70	18	14	18.1	—
452	General merchandise stores	12	D	D	D	e	D	D
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
45299	All other general merchandise stores	9	D	D	D	b	D	D
452990	All other general merchandise stores	9	D	D	D	b	D	D
453	Miscellaneous store retailers	17	D	D	D	c	D	D
4539	Other miscellaneous store retailers	10	D	D	D	c	D	D
45393	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
453930	Manufactured (mobile) home dealers	7	15 984	1 649	321	72	—	—
454	Nonstore retailers	8	5 641	650	157	36	—	—
4543	Direct selling establishments	5	D	D	D	a	D	D
BALANCE OF POWHATAN COUNTY, VA								
44-45	Retail trade	55	78 807	7 290	1 557	391	25.5	1.8
441	Motor vehicle & parts dealers	10	34 132	1 950	327	56	33.9	3.3
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	9	9 725	1 484	372	75	20.1	—
4441	Building material & supplies dealers	5	6 908	1 144	294	62	8.8	—
445	Food & beverage stores	6	11 381	1 053	117	36	3.9	—
446	Health & personal care stores	2	D	D	D	b	D	D
447	Gasoline stations	17	16 375	1 492	382	137	27.7	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	b	D	D
BALANCE OF PRINCE EDWARD COUNTY, VA								
44-45	Retail trade	16	40 615	2 455	552	142	68.5	3.1
441	Motor vehicle & parts dealers	2	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	1	D	D	D	a	D	D
445	Food & beverage stores	3	D	D	D	a	D	D
447	Gasoline stations	5	D	D	D	b	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	2	D	D	D	b	D	D
4539	Other miscellaneous store retailers	1	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	1	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	1	D	D	D	b	D	D

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Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF PRINCE GEORGE COUNTY, VA								
44-45	Retail trade	66	91 821	8 396	1 978	632	8.1	9.0
441	Motor vehicle & parts dealers	6	20 970	1 572	387	79	11.5	9.6
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	5	7 158	614	128	39	1.6	6.7
4441	Building material & supplies dealers	4	D	D	D	b	D	D
44413	Hardware stores	2	D	D	D	b	D	D
444130	Hardware stores	2	D	D	D	b	D	D
445	Food & beverage stores	7	16 367	1 386	326	140	10.5	3.7
446	Health & personal care stores	8	9 490	1 530	349	98	11.3	23.8
4461	Health & personal care stores	8	9 490	1 530	349	98	11.3	23.8
447	Gasoline stations	12	25 121	1 275	318	111	1.4	5.5
448	Clothing & clothing accessories stores	6	1 916	251	51	20	25.3	1.4
451	Sporting goods, hobby, book, & music stores	3	395	26	6	7	D	—
452	General merchandise stores	3	D	D	D	a	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
454	Nonstore retailers	5	4 642	738	186	39	3.1	19.4
4543	Direct selling establishments	5	4 642	738	186	39	3.1	19.4
BALANCE OF PRINCE WILLIAM COUNTY, VA								
44-45	Retail trade	878	2 524 702	235 386	54 847	13 640	4.5	4.1
441	Motor vehicle & parts dealers	82	740 183	55 471	13 178	1 719	5.8	.5
4411	Automobile dealers	42	D	D	D	g	D	D
44111	New car dealers	19	D	D	D	g	D	D
441110	New car dealers	19	D	D	D	g	D	D
44112	Used car dealers	23	D	D	D	c	D	D
441120	Used car dealers	23	D	D	D	c	D	D
4412	Other motor vehicle dealers	6	29 650	3 108	564	121	31.1	—
44121	Recreational vehicle dealers	1	D	D	D	b	D	D
441210	Recreational vehicle dealers	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	5	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
441222	Boat dealers	4	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	34	D	D	D	e	D	D
44131	Automotive parts & accessories stores	27	D	D	D	c	D	D
441310	Automotive parts & accessories stores	27	D	D	D	c	D	D
44132	Tire dealers	7	13 034	2 241	553	94	2.6	—
441320	Tire dealers	7	13 034	2 241	553	94	2.6	—
442	Furniture & home furnishings stores	69	D	D	D	f	D	D
4421	Furniture stores	29	D	D	D	e	D	D
44211	Furniture stores	29	D	D	D	e	D	D
442110	Furniture stores	29	D	D	D	e	D	D
4422	Home furnishings stores	40	D	D	D	e	D	D
44221	Floor covering stores	12	16 326	3 196	591	88	7.5	10.3
442210	Floor covering stores	12	16 326	3 196	591	88	7.5	10.3
44229	Other home furnishings stores	28	D	D	D	e	D	D
442299	All other home furnishings stores	27	D	D	D	e	D	D
443	Electronics & appliance stores	38	123 049	10 062	2 424	603	1.1	4.1
4431	Electronics & appliance stores	38	123 049	10 062	2 424	603	1.1	4.1
44311	Appliance, television, & other electronics stores	27	D	D	D	e	D	D
443111	Household appliance stores	8	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	19	62 575	4 933	1 181	321	.5	5.1
44312	Computer & software stores	9	48 057	3 575	865	177	1.3	2.5
443120	Computer & software stores	9	48 057	3 575	865	177	1.3	2.5
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF PRINCE WILLIAM COUNTY, VA—Con.								
44-45	Retail trade—Con.							
444	Building material & garden equipment & supplies dealers	39	D	D	D	g	D	D
4441	Building material & supplies dealers	29	D	D	D	f	D	D
44411	Home centers	7	142 086	13 806	3 313	787	—	—
444110	Home centers	7	142 086	13 806	3 313	787	—	—
44412	Paint & wallpaper stores	4	D	D	D	a	D	D
444120	Paint & wallpaper stores	4	D	D	D	a	D	D
44419	Other building material dealers	14	56 506	3 939	983	130	2.0	—
444190	Other building material dealers	14	56 506	3 939	983	130	2.0	—
4442	Lawn & garden equipment & supplies stores	10	D	D	D	b	D	D
44421	Outdoor power equipment stores	2	D	D	D	a	D	D
444210	Outdoor power equipment stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	8	D	D	D	b	D	D
444220	Nursery & garden centers	8	D	D	D	b	D	D
445	Food & beverage stores	75	335 335	40 804	8 761	2 046	2.2	.4
4451	Grocery stores	56	D	D	D	g	D	D
44511	Supermarkets & other grocery (except convenience) stores	32	D	D	D	g	D	D
445110	Supermarkets & other grocery (except convenience) stores	32	D	D	D	g	D	D
44512	Convenience stores	24	D	D	D	c	D	D
445120	Convenience stores	24	D	D	D	c	D	D
4452	Specialty food stores	16	D	D	D	b	D	D
4453	Beer, wine, & liquor stores	3	D	D	D	b	D	D
44531	Beer, wine, & liquor stores	3	D	D	D	b	D	D
445310	Beer, wine, & liquor stores	3	D	D	D	b	D	D
446	Health & personal care stores	58	D	D	D	e	D	D
4461	Health & personal care stores	58	D	D	D	e	D	D
44611	Pharmacies & drug stores	14	D	D	D	c	D	D
446110	Pharmacies & drug stores	14	D	D	D	c	D	D
4461101	Pharmacies & drug stores	13	D	D	D	c	D	D
4461102	Proprietary stores	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores	12	9 928	1 128	302	103	—	11.3
446120	Cosmetics, beauty supplies, & perfume stores	12	9 928	1 128	302	103	—	11.3
44613	Optical goods stores	18	8 176	1 679	371	91	5.0	23.2
446130	Optical goods stores	18	8 176	1 679	371	91	5.0	23.2
44619	Other health & personal care stores	14	5 164	815	203	57	31.1	21.8
446191	Food (health) supplement stores	9	4 555	622	152	46	30.8	23.9
447	Gasoline stations	89	177 968	10 906	2 642	761	15.3	5.7
4471	Gasoline stations	89	177 968	10 906	2 642	761	15.3	5.7
44711	Gasoline stations with convenience stores	49	111 124	5 866	1 479	427	9.1	1.8
447110	Gasoline stations with convenience stores	49	111 124	5 866	1 479	427	9.1	1.8
44719	Other gasoline stations	40	66 844	5 040	1 163	334	25.6	12.3
447190	Other gasoline stations	40	66 844	5 040	1 163	334	25.6	12.3
448	Clothing & clothing accessories stores	200	D	D	D	g	D	D
4481	Clothing stores	129	216 304	21 057	5 177	1 841	1.8	16.1
44811	Men's clothing stores	20	27 376	2 892	678	181	1.8	44.2
448110	Men's clothing stores	20	27 376	2 892	678	181	1.8	44.2
44812	Women's clothing stores	51	52 867	5 273	1 248	488	1.3	31.5
448120	Women's clothing stores	51	52 867	5 273	1 248	488	1.3	31.5
44813	Children's & infants' clothing stores	4	9 803	823	217	76	—	—
448130	Children's & infants' clothing stores	4	9 803	823	217	76	—	—
44814	Family clothing stores	26	100 739	8 958	2 208	843	.8	.3
448140	Family clothing stores	26	100 739	8 958	2 208	843	.8	.3
44815	Clothing accessories stores	11	4 513	719	184	58	—	24.5
448150	Clothing accessories stores	11	4 513	719	184	58	—	24.5
44819	Other clothing stores	17	21 006	2 392	642	195	8.9	22.2
448190	Other clothing stores	17	21 006	2 392	642	195	8.9	22.2
4482	Shoe stores	41	D	D	D	e	D	D
44821	Shoe stores	41	D	D	D	e	D	D
448210	Shoe stores	41	D	D	D	e	D	D
4482101	Men's shoe stores	3	D	D	D	a	D	D
4482102	Women's shoe stores	7	D	D	D	b	D	D
4482104	Family shoe stores	23	21 782	2 223	529	155	.9	17.8
4482105	Athletic footwear stores	8	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	30	21 922	3 230	771	206	8.8	13.8
44831	Jewelry stores	26	19 354	2 880	681	180	10.0	14.2
448310	Jewelry stores	26	19 354	2 880	681	180	10.0	14.2
44832	Luggage & leather goods stores	4	2 568	350	90	26	—	10.4
448320	Luggage & leather goods stores	4	2 568	350	90	26	—	10.4

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
	BALANCE OF PRINCE WILLIAM COUNTY, VA—Con.							
44-45	Retail trade—Con.							
451	Sporting goods, hobby, book, & music stores	71	80 225	8 816	2 362	725	5.2	10.2
4511	Sporting goods, hobby, & musical instrument stores ..	50	61 609	7 002	1 948	550	6.5	10.7
45111	Sporting goods stores	24	24 617	3 079	945	224	13.0	19.6
451110	Sporting goods stores	24	24 617	3 079	945	224	13.0	19.6
4511101	General-line sporting goods stores	8	13 835	1 760	407	121	3.9	2.2
4511102	Specialty-line sporting goods stores	16	10 782	1 319	538	103	24.8	42.0
45112	Hobby, toy, & game stores	18	31 043	3 126	761	269	1.4	5.5
451120	Hobby, toy, & game stores	18	31 043	3 126	761	269	1.4	5.5
45113	Sewing, needlework, & piece goods stores	4	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	4	D	D	D	b	D	D
45114	Musical instrument & supplies stores	4	D	D	D	b	D	D
451140	Musical instrument & supplies stores	4	D	D	D	b	D	D
4512	Book, periodical, & music stores	21	18 616	1 814	414	175	.8	8.5
45121	Book stores & news dealers	10	11 565	1 135	247	118	.6	6.1
451211	Book stores	9	D	D	D	c	D	D
4512111	Book stores, general	7	D	D	D	c	D	D
4512113	College book stores	1	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	11	7 051	679	167	57	1.1	12.5
451220	Prerecorded tape, compact disc, & record stores ...	11	7 051	679	167	57	1.1	12.5
452	General merchandise stores	26	D	D	D	g	D	D
4521	Department stores (incl leased depts) ##	12	220 387	N	N	N	—	—
45211	Department stores (incl leased depts) ##	12	220 387	N	N	N	—	—
4521	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
45211	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
452110	Department stores (excl leased depts)	12	216 815	21 667	4 633	1 734	—	—
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	8	138 127	12 927	2 612	1 029	—	—
4521103	National chain department stores (excl leased depts)	3	D	D	D	e	D	D
4529	Other general merchandise stores	14	D	D	D	f	D	D
45291	Warehouse clubs & superstores	2	D	D	D	c	D	D
452910	Warehouse clubs & superstores	2	D	D	D	c	D	D
45299	All other general merchandise stores	12	D	D	D	e	D	D
452990	All other general merchandise stores	12	D	D	D	e	D	D
4529901	Variety stores	6	D	D	D	b	D	D
4529902	Catalog showrooms	2	D	D	D	c	D	D
453	Miscellaneous store retailers	107	52 187	7 339	1 720	723	11.3	7.8
4531	Florists	15	D	D	D	b	D	D
45311	Florists	15	D	D	D	b	D	D
453110	Florists	15	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	47	25 476	2 934	692	321	8.1	5.1
45321	Office supplies & stationery stores	8	D	D	D	b	D	D
453210	Office supplies & stationery stores	8	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	7	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores	39	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores	39	D	D	D	c	D	D
4533	Used merchandise stores	13	D	D	D	b	D	D
45331	Used merchandise stores	13	D	D	D	b	D	D
453310	Used merchandise stores	13	D	D	D	b	D	D
4539	Other miscellaneous store retailers	32	D	D	D	e	D	D
45391	Pet & pet supplies stores	8	5 799	771	175	92	7.8	8.1
453910	Pet & pet supplies stores	8	5 799	771	175	92	7.8	8.1
45393	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	20	D	D	D	c	D	D
454	Nonstore retailers	24	33 303	6 002	1 397	241	6.1	42.9
4541	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
45411	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
454110	Electronic shopping & mail-order houses	10	16 112	3 253	742	154	9.9	74.8
4543	Direct selling establishments	12	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
45439	Other direct selling establishments	8	7 638	1 229	297	39	5.5	29.1
454390	Other direct selling establishments	8	7 638	1 229	297	39	5.5	29.1

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							From administrative records ¹	Estimated ²
BALANCE OF PULASKI COUNTY, VA								
44-45	Retail trade	68	98 897	9 442	2 276	716	4.1	5.9
441	Motor vehicle & parts dealers	9	7 229	729	171	48	1.7	19.8
4412	Other motor vehicle dealers	3	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	a	D	D
442	Furniture & home furnishings stores	6	D	D	D	b	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	5	D	D	D	b	D	D
445	Food & beverage stores	4	D	D	D	c	D	D
4451	Grocery stores	3	28 931	2 516	610	187	—	—
446	Health & personal care stores	4	5 734	653	169	36	14.4	—
4461	Health & personal care stores	4	5 734	653	169	36	14.4	—
447	Gasoline stations	17	20 336	1 286	314	123	2.9	17.5
4471	Gasoline stations	17	20 336	1 286	314	123	2.9	17.5
44711	Gasoline stations with convenience stores	11	15 715	846	205	87	.6	12.1
447110	Gasoline stations with convenience stores	11	15 715	846	205	87	.6	12.1
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
45121	Book stores & news dealers	2	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	c	D	D
453	Miscellaneous store retailers	8	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	5 873	604	123	17	—	—
45393	Manufactured (mobile) home dealers	3	5 873	604	123	17	—	—
453930	Manufactured (mobile) home dealers	3	5 873	604	123	17	—	—
454	Nonstore retailers	5	3 137	635	170	40	18.0	16.3
BALANCE OF RAPPAHANNOCK COUNTY, VA								
44-45	Retail trade	33	49 000	4 259	979	244	11.4	8.1
441	Motor vehicle & parts dealers	2	D	D	D	a	D	D
442	Furniture & home furnishings stores	3	2 483	343	56	14	—	39.8
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	6	1 572	125	26	12	56.1	41.7
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	8	8 032	673	154	46	35.7	—
448	Clothing & clothing accessories stores	3	337	46	10	8	D	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	c	D	D

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							From administrative records ¹	Estimated ²
BALANCE OF RICHMOND COUNTY, VA								
44-45	Retail trade	49	62 649	5 812	1 485	460	7.0	8.5
441	Motor vehicle & parts dealers	9	7 010	711	181	45	16.7	47.8
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	4	2 386	439	109	35	10.9	13.5
4431	Electronics & appliance stores	4	2 386	439	109	35	10.9	13.5
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	8	16 183	1 530	405	149	10.9	—
4452	Specialty food stores	1	D	D	D	a	D	D
446	Health & personal care stores	4	4 988	493	140	39	14.8	—
4461102	Proprietary stores	1	D	D	D	a	D	D
447	Gasoline stations	4	4 183	288	93	24	2.1	27.0
448	Clothing & clothing accessories stores	3	D	D	D	a	D	D
44815	Clothing accessories stores	1	D	D	D	a	D	D
448150	Clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	4	8 163	855	182	73	—	2.5
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	6	14 847	1 036	266	57	—	—
4543	Direct selling establishments	5	D	D	D	b	D	D
45431	Fuel dealers	4	D	D	D	b	D	D
454311	Heating oil dealers	3	D	D	D	b	D	D
BALANCE OF ROANOKE COUNTY, VA								
44-45	Retail trade	147	380 242	34 016	8 003	1 921	4.8	.7
441	Motor vehicle & parts dealers	15	82 756	6 667	1 594	232	.5	.4
4411	Automobile dealers	6	D	D	D	c	D	D
4413	Automotive parts, accessories, & tire stores	9	D	D	D	b	D	D
44131	Automotive parts & accessories stores	8	8 890	1 198	236	55	3.2	—
441310	Automotive parts & accessories stores	8	8 890	1 198	236	55	3.2	—
442	Furniture & home furnishings stores	15	D	D	D	c	D	D
4421	Furniture stores	8	D	D	D	c	D	D
44211	Furniture stores	8	D	D	D	c	D	D
442110	Furniture stores	8	D	D	D	c	D	D
4422	Home furnishings stores	7	D	D	D	b	D	D
44221	Floor covering stores	5	D	D	D	b	D	D
442210	Floor covering stores	5	D	D	D	b	D	D
443	Electronics & appliance stores	6	D	D	D	b	D	D
4431	Electronics & appliance stores	6	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	2	D	D	D	a	D	D
44312	Computer & software stores	1	D	D	D	a	D	D
443120	Computer & software stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	14	D	D	D	b	D	D
44419	Other building material dealers	9	D	D	D	b	D	D
444190	Other building material dealers	9	D	D	D	b	D	D
445	Food & beverage stores	10	D	D	D	e	D	D
4451	Grocery stores	10	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	7	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	7	D	D	D	e	D	D
446	Health & personal care stores	4	8 911	961	235	53	45.5	—
4461	Health & personal care stores	4	8 911	961	235	53	45.5	—
447	Gasoline stations	24	39 467	2 038	465	187	16.4	—
4471	Gasoline stations	24	39 467	2 038	465	187	16.4	—
44711	Gasoline stations with convenience stores	18	35 722	1 688	381	160	14.0	—
447110	Gasoline stations with convenience stores	18	35 722	1 688	381	160	14.0	—
448	Clothing & clothing accessories stores	21	20 260	2 524	592	210	5.0	1.0
4481	Clothing stores	13	D	D	D	c	D	D
4483	Jewelry, luggage, & leather goods stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	7	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ROANOKE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	3	D	D	D	c	D	D
4521103	National chain department stores (excl leased depts)	1	D	D	D	c	D	D
453	Miscellaneous store retailers	15	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	13	D	D	D	e	D	D
4541	Electronic shopping & mail-order houses	2	D	D	D	e	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	e	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	e	D	D
4543	Direct selling establishments	11	D	D	D	b	D	D
45431	Fuel dealers	1	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	1	D	D	D	b	D	D
45439	Other direct selling establishments	10	D	D	D	b	D	D
454390	Other direct selling establishments	10	D	D	D	b	D	D
BALANCE OF ROCKBRIDGE COUNTY, VA								
44-45	Retail trade	79	165 330	13 927	3 190	961	5.2	6.3
441	Motor vehicle & parts dealers	6	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	11 664	1 589	338	74	—	—
4441	Building material & supplies dealers	3	7 735	975	207	37	—	—
4442	Lawn & garden equipment & supplies stores	4	3 929	614	131	37	—	—
445	Food & beverage stores	12	28 396	2 463	533	193	3.8	11.9
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	28	99 506	7 004	1 623	464	6.6	4.9
4471	Gasoline stations	28	99 506	7 004	1 623	464	6.6	4.9
44711	Gasoline stations with convenience stores	17	19 888	1 165	282	110	25.6	19.3
447110	Gasoline stations with convenience stores	17	19 888	1 165	282	110	25.6	19.3
44719	Other gasoline stations	11	79 618	5 839	1 341	354	1.8	1.3
447190	Other gasoline stations	11	79 618	5 839	1 341	354	1.8	1.3
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	7	12 530	1 130	275	130	—	—
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ROCKINGHAM COUNTY, VA								
44-45	Retail trade	225	339 120	33 872	7 525	1 935	13.2	10.1
441	Motor vehicle & parts dealers	40	118 788	9 168	1 966	356	5.8	19.9
4411	Automobile dealers	25	D	D	D	c	D	D
44112	Used car dealers	15	D	D	D	b	D	D
441120	Used car dealers	15	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	14	D	D	D	c	D	D
44132	Tire dealers	6	31 830	2 521	580	107	5.0	56.2
441320	Tire dealers	6	31 830	2 521	580	107	5.0	56.2
442	Furniture & home furnishings stores	9	D	D	D	b	D	D
4421	Furniture stores	7	3 714	388	87	33	59.3	20.1
44211	Furniture stores	7	3 714	388	87	33	59.3	20.1
442110	Furniture stores	7	3 714	388	87	33	59.3	20.1
443	Electronics & appliance stores	7	D	D	D	b	D	D
4431	Electronics & appliance stores	7	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores	6	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	6	D	D	D	b	D	D
44312	Computer & software stores	1	D	D	D	b	D	D
443120	Computer & software stores	1	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	32	D	D	D	e	D	D
4441	Building material & supplies dealers	23	47 278	5 790	1 395	274	11.0	2.7
44411	Home centers	1	D	D	D	b	D	D
444110	Home centers	1	D	D	D	b	D	D
44412	Paint & wallpaper stores	3	D	D	D	a	D	D
444120	Paint & wallpaper stores	3	D	D	D	a	D	D
44419	Other building material dealers	15	23 204	3 342	798	143	17.3	5.5
444190	Other building material dealers	15	23 204	3 342	798	143	17.3	5.5
4442	Lawn & garden equipment & supplies stores	9	D	D	D	c	D	D
44422	Nursery & garden centers	8	D	D	D	c	D	D
444220	Nursery & garden centers	8	D	D	D	c	D	D
445	Food & beverage stores	26	D	D	D	e	D	D
4451	Grocery stores	23	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores	11	D	D	D	e	D	D
445110	Supermarkets & other grocery (except convenience) stores	11	D	D	D	e	D	D
44512	Convenience stores	12	7 764	594	152	63	54.3	16.3
445120	Convenience stores	12	7 764	594	152	63	54.3	16.3
446	Health & personal care stores	17	D	D	D	c	D	D
4461	Health & personal care stores	17	D	D	D	c	D	D
44611	Pharmacies & drug stores	12	D	D	D	c	D	D
446110	Pharmacies & drug stores	12	D	D	D	c	D	D
4461101	Pharmacies & drug stores	12	D	D	D	c	D	D
447	Gasoline stations	34	D	D	D	c	D	D
4471	Gasoline stations	34	D	D	D	c	D	D
44711	Gasoline stations with convenience stores	21	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	21	D	D	D	c	D	D
448	Clothing & clothing accessories stores	8	D	D	D	a	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	14	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores	11	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	2	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores	2	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	3	D	D	D	b	D	D
45121	Book stores & news dealers	2	D	D	D	b	D	D
451211	Book stores	2	D	D	D	b	D	D
4512111	Book stores, general	2	D	D	D	b	D	D
452	General merchandise stores	7	2 940	309	54	33	18.4	—
45299	All other general merchandise stores	7	2 940	309	54	33	18.4	—
452990	All other general merchandise stores	7	2 940	309	54	33	18.4	—
453	Miscellaneous store retailers	21	D	D	D	b	D	D
4533	Used merchandise stores	3	D	D	D	b	D	D
45331	Used merchandise stores	3	D	D	D	b	D	D
453310	Used merchandise stores	3	D	D	D	b	D	D
4539	Other miscellaneous store retailers	4	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF ROCKINGHAM COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	10	14 326	1 959	382	89	10.7	—
4541	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	2	D	D	D	b	D	D
4543	Direct selling establishments	8	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	5	5 192	803	161	43	27.8	—
BALANCE OF RUSSELL COUNTY, VA								
44-45	Retail trade	52	D	D	D	e	D	D
441	Motor vehicle & parts dealers	10	D	D	D	b	D	D
442	Furniture & home furnishings stores	3	D	D	D	b	D	D
4422	Home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	7	D	D	D	b	D	D
446	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	10	9 809	660	141	81	5.4	38.8
44711	Gasoline stations with convenience stores	8	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	8	D	D	D	b	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	4	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores	3	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores	3	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	4	D	D	D	a	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	a	D	D
BALANCE OF SCOTT COUNTY, VA								
44-45	Retail trade	91	143 010	10 994	2 531	788	11.4	5.0
441	Motor vehicle & parts dealers	15	35 648	2 923	665	140	18.6	2.3
442	Furniture & home furnishings stores	3	2 806	287	66	17	D	—
444	Building material & garden equipment & supplies dealers	10	13 502	1 358	301	89	2.5	9.7
4441	Building material & supplies dealers	7	D	D	D	b	D	D
44419	Other building material dealers	4	10 728	1 134	264	66	—	9.4
444190	Other building material dealers	4	10 728	1 134	264	66	—	9.4
445	Food & beverage stores	11	D	D	D	c	D	D
446	Health & personal care stores	5	D	D	D	b	D	D
4461	Health & personal care stores	5	D	D	D	b	D	D
447	Gasoline stations	24	29 549	1 654	393	145	10.9	6.5
44711	Gasoline stations with convenience stores	18	28 123	1 469	352	128	10.1	6.4
447110	Gasoline stations with convenience stores	18	28 123	1 469	352	128	10.1	6.4
448	Clothing & clothing accessories stores	5	947	175	45	16	13.4	18.9
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	6	4 318	311	65	33	25.6	—
45299	All other general merchandise stores	6	4 318	311	65	33	25.6	—
452990	All other general merchandise stores	6	4 318	311	65	33	25.6	—
453	Miscellaneous store retailers	9	D	D	D	b	D	D
4539	Other miscellaneous store retailers	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers	5	D	D	D	b	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF SHENANDOAH COUNTY, VA								
44-45	Retail trade	83	171 533	12 083	2 790	789	10.3	1.9
441	Motor vehicle & parts dealers	11	18 614	1 465	326	77	2.3	6.6
442	Furniture & home furnishings stores	4	975	159	38	11	54.9	—
443	Electronics & appliance stores	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	10	10 735	1 366	310	86	56.8	—
44419	Other building material dealers	2	D	D	D	b	D	D
444190	Other building material dealers	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	13	D	D	D	b	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	21	112 184	4 536	1 036	328	4.0	.7
4471	Gasoline stations	21	112 184	4 536	1 036	328	4.0	.7
44711	Gasoline stations with convenience stores	12	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	12	D	D	D	b	D	D
44719	Other gasoline stations	9	D	D	D	e	D	D
447190	Other gasoline stations	9	D	D	D	e	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	11	D	D	D	b	D	D
45399	All other miscellaneous store retailers	2	D	D	D	a	D	D
454	Nonstore retailers	6	D	D	D	c	D	D
4542	Vending machine operators	1	D	D	D	b	D	D
45421	Vending machine operators	1	D	D	D	b	D	D
454210	Vending machine operators	1	D	D	D	b	D	D
4543	Direct selling establishments	4	D	D	D	b	D	D
45431	Fuel dealers	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers	2	D	D	D	b	D	D
BALANCE OF SMYTH COUNTY, VA								
44-45	Retail trade	84	86 200	7 584	1 713	606	36.9	3.3
441	Motor vehicle & parts dealers	13	D	D	D	b	D	D
442	Furniture & home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	4	D	D	D	b	D	D
445	Food & beverage stores	15	27 407	2 341	540	216	12.8	1.2
4451	Grocery stores	15	27 407	2 341	540	216	12.8	1.2
446	Health & personal care stores	3	D	D	D	b	D	D
447	Gasoline stations	19	17 929	1 300	288	120	40.0	6.4
44711	Gasoline stations with convenience stores	14	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	14	D	D	D	b	D	D
448	Clothing & clothing accessories stores	5	1 677	249	59	22	17.9	15.6
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	6	D	D	D	b	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	6 243	561	110	23	D	—
45393	Manufactured (mobile) home dealers	3	6 243	561	110	23	D	—
453930	Manufactured (mobile) home dealers	3	6 243	561	110	23	D	—
454	Nonstore retailers	4	1 758	89	19	5	26.2	—

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF SOUTHAMPTON COUNTY, VA								
44-45	Retail trade	56	41 300	4 560	1 067	378	26.8	10.9
441	Motor vehicle & parts dealers	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	4	2 570	577	127	35	18.2	24.1
443	Electronics & appliance stores	3	1 132	182	75	12	—	63.8
444	Building material & garden equipment & supplies dealers	6	9 022	963	216	63	26.1	—
4441	Building material & supplies dealers	4	D	D	D	b	D	D
445	Food & beverage stores	15	8 534	921	194	87	29.4	31.3
446	Health & personal care stores	4	7 204	761	171	47	53.4	—
447	Gasoline stations	10	6 152	438	104	54	23.2	—
448	Clothing & clothing accessories stores	4	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	3	2 450	215	44	35	—	—
453	Miscellaneous store retailers	1	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF SPOTSYLVANIA COUNTY, VA								
44-45	Retail trade	261	737 610	66 613	15 615	4 038	8.0	1.2
441	Motor vehicle & parts dealers	32	199 364	16 420	3 975	584	19.2	.4
4411	Automobile dealers	18	186 220	13 849	3 377	473	20.1	—
44111	New car dealers	7	173 154	13 172	3 205	446	20.7	—
441110	New car dealers	7	173 154	13 172	3 205	446	20.7	—
44112	Used car dealers	11	13 066	677	172	27	11.5	.4
441120	Used car dealers	11	13 066	677	172	27	11.5	.4
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	b	D	D
441221	Motorcycle dealers	1	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	11	D	D	D	b	D	D
442	Furniture & home furnishings stores	26	32 525	5 022	1 151	211	7.7	3.2
4421	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
44211	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
442110	Furniture stores	16	24 361	3 603	857	151	6.6	3.7
4422	Home furnishings stores	10	8 164	1 419	294	60	11.1	1.6
44221	Floor covering stores	6	7 423	1 263	264	44	6.6	1.7
442210	Floor covering stores	6	7 423	1 263	264	44	6.6	1.7
443	Electronics & appliance stores	7	D	D	D	c	D	D
4431	Electronics & appliance stores	7	D	D	D	c	D	D
44311	Appliance, television, & other electronics stores	5	D	D	D	c	D	D
443112	Radio, television, & other electronics stores	4	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	15	40 739	3 849	867	157	1.1	1.4
4441	Building material & supplies dealers	11	34 401	3 037	727	112	.2	1.7
44419	Other building material dealers	7	D	D	D	b	D	D
444190	Other building material dealers	7	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	4	6 338	812	140	45	5.7	—
44422	Nursery & garden centers	3	D	D	D	b	D	D
444220	Nursery & garden centers	3	D	D	D	b	D	D
445	Food & beverage stores	22	109 219	10 584	2 287	603	1.4	.6
4451	Grocery stores	18	107 983	10 404	2 253	588	1.3	.4
44511	Supermarkets & other grocery (except convenience) stores	11	105 407	10 199	2 223	562	.4	—
445110	Supermarkets & other grocery (except convenience) stores	11	105 407	10 199	2 223	562	.4	—
4452	Specialty food stores	4	1 236	180	34	15	14.2	19.5
446	Health & personal care stores	18	25 435	3 152	694	189	13.2	4.7
4461	Health & personal care stores	18	25 435	3 152	694	189	13.2	4.7
44612	Cosmetics, beauty supplies, & perfume stores	3	1 368	171	48	11	D	—
446120	Cosmetics, beauty supplies, & perfume stores	3	1 368	171	48	11	D	—
447	Gasoline stations	36	66 207	3 740	935	274	12.1	1.0
4471	Gasoline stations	36	66 207	3 740	935	274	12.1	1.0
44711	Gasoline stations with convenience stores	28	52 669	2 898	702	231	13.4	1.3
447110	Gasoline stations with convenience stores	28	52 669	2 898	702	231	13.4	1.3

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF SPOTSYLVANIA COUNTY, VA								
—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	36	19 891	2 415	535	252	3.8	7.5
4481	Clothing stores	17	9 224	1 081	260	148	8.1	7.2
4482	Shoe stores	13	7 885	919	211	71	—	1.7
44821	Shoe stores	13	7 885	919	211	71	—	1.7
448210	Shoe stores	13	7 885	919	211	71	—	1.7
4482103	Children's & juveniles' shoe stores	1	D	D	D	a	D	D
4482105	Athletic footwear stores	3	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	6	2 782	415	64	33	—	25.2
451	Sporting goods, hobby, book, & music stores	12	4 571	608	130	61	27.3	17.9
4511	Sporting goods, hobby, & musical instrument stores ..	10	D	D	D	b	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	14	185 871	16 394	4 011	1 413	—	—
4521	Department stores (incl leased depts) ##	6	146 054	N	N	N	—	—
45211	Department stores (incl leased depts) ##	6	146 054	N	N	N	—	—
4521	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
452111	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
452110	Department stores (excl leased depts)	6	143 849	13 731	3 360	1 160	—	—
4521101	Conventional department stores (excl leased depts)	2	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts)	3	87 636	7 421	1 882	607	—	—
4521103	National chain department stores (excl leased depts)	1	D	D	D	c	D	D
4529	Other general merchandise stores	8	42 022	2 663	651	253	—	—
45299	All other general merchandise stores	7	D	D	D	c	D	D
452990	All other general merchandise stores	7	D	D	D	c	D	D
4529902	Catalog showrooms	1	D	D	D	c	D	D
453	Miscellaneous store retailers	33	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
4539	Other miscellaneous store retailers	14	D	D	D	b	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers	4	4 029	723	153	27	9.4	—
453930	Manufactured (mobile) home dealers	4	4 029	723	153	27	9.4	—
45399	All other miscellaneous store retailers	9	D	D	D	b	D	D
454	Nonstore retailers	10	2 727	587	161	38	5.8	32.5
454319	Other fuel dealers	1	D	D	D	a	D	D
BALANCE OF STAFFORD COUNTY, VA								
44-45	Retail trade	202	413 532	39 714	9 124	2 336	11.3	3.3
441	Motor vehicle & parts dealers	25	74 029	8 833	2 087	269	14.7	6.3
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	D	D	D	a	D	D
441221	Motorcycle dealers	2	D	D	D	a	D	D
44131	Automotive parts & accessories stores	11	6 590	1 353	297	66	3.9	4.1
441310	Automotive parts & accessories stores	11	6 590	1 353	297	66	3.9	4.1
442	Furniture & home furnishings stores	9	5 881	821	176	28	26.5	33.8
4422	Home furnishings stores	7	D	D	D	a	D	D
44229	Other home furnishings stores	2	D	D	D	a	D	D
442299	All other home furnishings stores	2	D	D	D	a	D	D
443	Electronics & appliance stores	15	7 866	1 004	201	50	28.0	34.0
4431	Electronics & appliance stores	15	7 866	1 004	201	50	28.0	34.0
44311	Appliance, television, & other electronics stores	7	4 905	599	124	24	12.9	39.5
443111	Household appliance stores	4	3 892	439	95	18	16.3	23.8
44312	Computer & software stores	8	2 961	405	77	26	53.0	24.9
443120	Computer & software stores	8	2 961	405	77	26	53.0	24.9
444	Building material & garden equipment & supplies dealers	19	24 592	2 716	566	130	22.4	1.8
4441	Building material & supplies dealers	14	19 700	2 249	483	90	15.6	—
44419	Other building material dealers	10	16 234	1 769	387	60	15.3	—
444190	Other building material dealers	10	16 234	1 769	387	60	15.3	—
4442	Lawn & garden equipment & supplies stores	5	4 892	467	83	40	49.7	9.0
44422	Nursery & garden centers	4	D	D	D	b	D	D
444220	Nursery & garden centers	4	D	D	D	b	D	D
445	Food & beverage stores	24	D	D	D	f	D	D
4451	Grocery stores	22	121 180	11 571	2 813	672	4.5	.5
44511	Supermarkets & other grocery (except convenience) stores	14	114 233	10 934	2 660	607	.7	.5
445110	Supermarkets & other grocery (except convenience) stores	14	114 233	10 934	2 660	607	.7	.5
446	Health & personal care stores	15	24 317	2 977	669	162	11.0	—
4461	Health & personal care stores	15	24 317	2 977	669	162	11.0	—
4461102	Proprietary stores	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF STAFFORD COUNTY, VA—								
Con.								
44-45	Retail trade—Con.							
447	Gasoline stations	40	91 313	5 301	1 082	400	12.7	3.1
4471	Gasoline stations	40	91 313	5 301	1 082	400	12.7	3.1
44711	Gasoline stations with convenience stores	28	57 977	3 144	751	265	14.0	3.6
447110	Gasoline stations with convenience stores	28	57 977	3 144	751	265	14.0	3.6
44719	Other gasoline stations	12	33 336	2 157	331	135	10.4	2.1
447190	Other gasoline stations	12	33 336	2 157	331	135	10.4	2.1
448	Clothing & clothing accessories stores	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	13	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	11	D	D	D	b	D	D
452	General merchandise stores	7	D	D	D	e	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
453	Miscellaneous store retailers	24	D	D	D	c	D	D
45321	Office supplies & stationery stores	1	D	D	D	a	D	D
453210	Office supplies & stationery stores	1	D	D	D	a	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	8	D	D	D	b	D	D
45391	Pet & pet supplies stores	3	D	D	D	a	D	D
453910	Pet & pet supplies stores	3	D	D	D	a	D	D
45392	Art dealers	1	D	D	D	a	D	D
453920	Art dealers	1	D	D	D	a	D	D
454	Nonstore retailers	5	D	D	D	b	D	D
BALANCE OF SURRY COUNTY, VA								
44-45	Retail trade	17	8 912	1 031	262	84	24.7	15.6
441	Motor vehicle & parts dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	2	D	D	D	a	D	D
445	Food & beverage stores	3	1 430	123	38	16	D	74.1
446	Health & personal care stores	1	D	D	D	a	D	D
447	Gasoline stations	4	2 860	264	74	23	17.3	—
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	3	2 120	274	64	23	D	—
4539	Other miscellaneous store retailers	1	D	D	D	a	D	D
45391	Pet & pet supplies stores	1	D	D	D	a	D	D
453910	Pet & pet supplies stores	1	D	D	D	a	D	D
BALANCE OF SUSSEX COUNTY, VA								
44-45	Retail trade	47	71 517	5 647	1 254	358	16.7	1.3
441	Motor vehicle & parts dealers	6	12 105	883	237	46	—	5.4
444	Building material & garden equipment & supplies dealers	7	D	D	D	b	D	D
4441	Building material & supplies dealers	4	4 239	1 046	131	35	95.8	—
4442	Lawn & garden equipment & supplies stores	3	D	D	D	b	D	D
44422	Nursery & garden centers	2	D	D	D	b	D	D
444220	Nursery & garden centers	2	D	D	D	b	D	D
445	Food & beverage stores	9	D	D	D	b	D	D
446	Health & personal care stores	4	3 973	386	91	31	100.0	—
447	Gasoline stations	9	22 101	1 202	303	91	1.0	.8
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
452	General merchandise stores	4	1 833	188	41	24	11.0	—
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	3	D	D	D	b	D	D
4543	Direct selling establishments	3	D	D	D	b	D	D
454311	Heating oil dealers	2	D	D	D	a	D	D
454319	Other fuel dealers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF TAZEWELL COUNTY, VA								
44-45	Retail trade	93	171 432	13 649	3 091	949	16.9	3.7
441	Motor vehicle & parts dealers	15	D	D	D	c	D	D
44112	Used car dealers	6	D	D	D	a	D	D
441120	Used car dealers	6	D	D	D	a	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	8	D	D	D	c	D	D
4441	Building material & supplies dealers	6	D	D	D	c	D	D
44411	Home centers	2	D	D	D	c	D	D
444110	Home centers	2	D	D	D	c	D	D
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
44421	Outdoor power equipment stores	1	D	D	D	a	D	D
444210	Outdoor power equipment stores	1	D	D	D	a	D	D
445	Food & beverage stores	15	D	D	D	e	D	D
4451	Grocery stores	14	D	D	D	e	D	D
44512	Convenience stores	5	D	D	D	b	D	D
445120	Convenience stores	5	D	D	D	b	D	D
446	Health & personal care stores	8	6 580	847	146	34	36.6	—
4461	Health & personal care stores	8	6 580	847	146	34	36.6	—
447	Gasoline stations	19	22 845	1 288	290	111	41.8	—
4471	Gasoline stations	19	22 845	1 288	290	111	41.8	—
44711	Gasoline stations with convenience stores	18	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	18	D	D	D	c	D	D
448	Clothing & clothing accessories stores	8	D	D	D	b	D	D
4481	Clothing stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	5	D	D	D	b	D	D
45114	Musical instrument & supplies stores	1	D	D	D	a	D	D
451140	Musical instrument & supplies stores	1	D	D	D	a	D	D
4512	Book, periodical, & music stores	4	1 907	193	45	18	1.5	—
45121	Book stores & news dealers	3	D	D	D	a	D	D
451211	Specialty book stores	1	D	D	D	a	D	D
4512113	College book stores	1	D	D	D	a	D	D
452	General merchandise stores	4	D	D	D	c	D	D
453	Miscellaneous store retailers	7	D	D	D	a	D	D
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF WARREN COUNTY, VA								
44-45	Retail trade	22	15 375	1 226	296	111	19.0	9.4
441	Motor vehicle & parts dealers	3	2 971	333	82	21	—	—
445	Food & beverage stores	3	D	D	D	a	D	D
447	Gasoline stations	10	10 763	707	167	68	24.3	3.6
44711	Gasoline stations with convenience stores	8	D	D	D	b	D	D
447110	Gasoline stations with convenience stores	8	D	D	D	b	D	D
448	Clothing & clothing accessories stores	1	D	D	D	a	D	D
452	General merchandise stores	1	D	D	D	a	D	D
453	Miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF WASHINGTON COUNTY, VA								
44-45	Retail trade	106	159 719	14 247	3 372	1 048	8.4	3.9
441	Motor vehicle & parts dealers	13	14 406	1 056	260	52	5.5	18.3
44112	Used car dealers	5	7 352	301	58	11	10.8	.6
441120	Used car dealers	5	7 352	301	58	11	10.8	.6
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44121	Recreational vehicle dealers	1	D	D	D	a	D	D
441210	Recreational vehicle dealers	1	D	D	D	a	D	D
44131	Automotive parts & accessories stores	5	D	D	D	b	D	D
441310	Automotive parts & accessories stores	5	D	D	D	b	D	D
442	Furniture & home furnishings stores	9	12 594	1 248	289	83	21.4	.6
4421	Furniture stores	3	D	D	D	b	D	D
44211	Furniture stores	3	D	D	D	b	D	D
442110	Furniture stores	3	D	D	D	b	D	D
4422	Home furnishings stores	6	D	D	D	b	D	D
44229	Other home furnishings stores	3	D	D	D	b	D	D
442299	All other home furnishings stores	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	11	48 225	3 931	960	270	.4	—
4441	Building material & supplies dealers	6	D	D	D	c	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
44419	Other building material dealers	3	D	D	D	b	D	D
444190	Other building material dealers	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores	5	D	D	D	b	D	D
44422	Nursery & garden centers	5	D	D	D	b	D	D
444220	Nursery & garden centers	5	D	D	D	b	D	D
445	Food & beverage stores	11	6 766	598	147	79	23.8	.8
446	Health & personal care stores	3	D	D	D	a	D	D
447	Gasoline stations	27	30 627	2 297	478	224	19.4	11.5
4471	Gasoline stations	27	30 627	2 297	478	224	19.4	11.5
44711	Gasoline stations with convenience stores	24	29 479	2 206	452	215	16.3	11.9
447110	Gasoline stations with convenience stores	24	29 479	2 206	452	215	16.3	11.9
448	Clothing & clothing accessories stores	8	9 452	922	213	75	—	—
4481	Clothing stores	4	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	3	D	D	D	a	D	D
452	General merchandise stores	3	D	D	D	c	D	D
4521101	Conventional department stores (excl leased depts)	1	D	D	D	c	D	D
453	Miscellaneous store retailers	13	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores	4	2 518	687	102	38	—	—
4539	Other miscellaneous store retailers	5	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
45399	All other miscellaneous store retailers	3	D	D	D	a	D	D
454	Nonstore retailers	5	3 378	573	145	42	26.6	—
4542	Vending machine operators	2	D	D	D	b	D	D
45421	Vending machine operators	2	D	D	D	b	D	D
454210	Vending machine operators	2	D	D	D	b	D	D
BALANCE OF WESTMORELAND COUNTY, VA								
44-45	Retail trade	52	62 054	5 712	1 293	386	33.8	4.0
441	Motor vehicle & parts dealers	9	D	D	D	b	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	4	7 703	959	238	49	35.6	—
445	Food & beverage stores	14	D	D	D	c	D	D
4452	Specialty food stores	2	D	D	D	a	D	D
446	Health & personal care stores	2	D	D	D	a	D	D
447	Gasoline stations	9	D	D	D	b	D	D
448	Clothing & clothing accessories stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
452	General merchandise stores	2	D	D	D	a	D	D
453	Miscellaneous store retailers	5	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF WESTMORELAND COUNTY, VA—Con.								
44-45	Retail trade—Con.							
454	Nonstore retailers	2	D	D	D	a	D	D
BALANCE OF WISE COUNTY, VA								
44-45	Retail trade	86	144 768	12 547	2 813	832	18.4	10.0
441	Motor vehicle & parts dealers	18	35 545	3 392	682	135	30.3	2.5
4413	Automotive parts, accessories, & tire stores	9	D	D	D	b	D	D
44132	Tire dealers	4	D	D	D	b	D	D
441320	Tire dealers	4	D	D	D	b	D	D
442	Furniture & home furnishings stores	1	D	D	D	a	D	D
443	Electronics & appliance stores	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	7	D	D	D	c	D	D
4441	Building material & supplies dealers	5	D	D	D	c	D	D
44411	Home centers	1	D	D	D	c	D	D
444110	Home centers	1	D	D	D	c	D	D
445	Food & beverage stores	10	27 771	2 250	552	204	4.7	—
446	Health & personal care stores	6	D	D	D	b	D	D
4461	Health & personal care stores	6	D	D	D	b	D	D
447	Gasoline stations	20	28 725	1 878	433	173	19.7	44.3
4471	Gasoline stations	20	28 725	1 878	433	173	19.7	44.3
44711	Gasoline stations with convenience stores	17	D	D	D	c	D	D
447110	Gasoline stations with convenience stores	17	D	D	D	c	D	D
448	Clothing & clothing accessories stores	5	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	1	D	D	D	a	D	D
452	General merchandise stores	5	D	D	D	b	D	D
45299	All other general merchandise stores	5	D	D	D	b	D	D
452990	All other general merchandise stores	5	D	D	D	b	D	D
4529901	Variety stores	4	D	D	D	b	D	D
453	Miscellaneous store retailers	7	D	D	D	b	D	D
4539	Other miscellaneous store retailers	3	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers	2	D	D	D	b	D	D
454	Nonstore retailers	3	4 776	216	63	12	D	—
4543	Direct selling establishments	3	4 776	216	63	12	D	—
45431	Fuel dealers	3	4 776	216	63	12	D	—
454311	Heating oil dealers	1	D	D	D	a	D	D
454319	Other fuel dealers	2	D	D	D	a	D	D
BALANCE OF WYTHE COUNTY, VA								
44-45	Retail trade	90	114 438	8 225	1 854	699	14.9	5.1
441	Motor vehicle & parts dealers	9	9 663	572	141	37	11.2	3.2
4412	Other motor vehicle dealers	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	1	D	D	D	a	D	D
441221	Motorcycle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	3	1 658	190	40	18	—	—
44229	Other home furnishings stores	3	1 658	190	40	18	—	—
444	Building material & garden equipment & supplies dealers	5	5 389	480	94	32	62.9	—
4442	Lawn & garden equipment & supplies stores	2	D	D	D	a	D	D
44422	Nursery & garden centers	2	D	D	D	a	D	D
444220	Nursery & garden centers	2	D	D	D	a	D	D
445	Food & beverage stores	9	8 431	813	180	76	52.3	11.5
446	Health & personal care stores	4	1 836	224	48	10	88.6	—
447	Gasoline stations	19	67 917	4 085	924	347	8.1	4.6
4471	Gasoline stations	19	67 917	4 085	924	347	8.1	4.6
44711	Gasoline stations with convenience stores	14	17 577	933	209	72	24.9	.4
447110	Gasoline stations with convenience stores	14	17 577	933	209	72	24.9	.4
44719	Other gasoline stations	5	50 340	3 152	715	275	2.3	6.0
447190	Other gasoline stations	5	50 340	3 152	715	275	2.3	6.0

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF WYTHE COUNTY, VA—Con.								
44-45	Retail trade—Con.							
448	Clothing & clothing accessories stores	29	15 771	1 467	333	140	.5	8.3
4481	Clothing stores	21	D	D	D	c	D	D
44811	Men's clothing stores	3	3 666	269	61	20	—	—
448110	Men's clothing stores	3	3 666	269	61	20	—	—
44819	Other clothing stores	1	D	D	D	a	D	D
448190	Other clothing stores	1	D	D	D	a	D	D
4482101	Men's shoe stores	1	D	D	D	a	D	D
4482104	Family shoe stores	5	D	D	D	b	D	D
44832	Luggage & leather goods stores	2	D	D	D	a	D	D
448320	Luggage & leather goods stores	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	2	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	3	945	106	31	14	—	12.4
453	Miscellaneous store retailers	6	D	D	D	a	D	D
4533	Used merchandise stores	2	D	D	D	a	D	D
45331	Used merchandise stores	2	D	D	D	a	D	D
453310	Used merchandise stores	2	D	D	D	a	D	D
454	Nonstore retailers	1	D	D	D	a	D	D
BALANCE OF YORK COUNTY, VA								
44-45	Retail trade	255	326 927	32 564	7 604	2 681	6.7	3.1
441	Motor vehicle & parts dealers	21	34 669	3 387	768	157	5.1	3.4
4412	Other motor vehicle dealers	5	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	4	2 437	261	38	11	35.6	40.7
441229	All other motor vehicle dealers	1	D	D	D	a	D	D
442	Furniture & home furnishings stores	20	13 747	1 851	467	121	13.8	16.8
4421	Furniture stores	8	5 360	828	218	43	18.7	42.0
44211	Furniture stores	8	5 360	828	218	43	18.7	42.0
442110	Furniture stores	8	5 360	828	218	43	18.7	42.0
4422	Home furnishings stores	12	8 387	1 023	249	78	10.6	.7
44229	Other home furnishings stores	10	D	D	D	b	D	D
442299	All other home furnishings stores	9	D	D	D	b	D	D
443	Electronics & appliance stores	6	6 494	886	219	64	—	—
4431	Electronics & appliance stores	6	6 494	886	219	64	—	—
44312	Computer & software stores	3	5 191	712	177	52	—	—
443120	Computer & software stores	3	5 191	712	177	52	—	—
444	Building material & garden equipment & supplies dealers	15	20 195	2 880	625	121	5.4	—
4441	Building material & supplies dealers	10	14 986	1 867	397	73	3.2	—
44419	Other building material dealers	5	10 193	1 293	267	43	4.4	—
444190	Other building material dealers	5	10 193	1 293	267	43	4.4	—
4442	Lawn & garden equipment & supplies stores	5	5 209	1 013	228	48	11.9	—
445	Food & beverage stores	18	44 843	3 993	943	454	8.3	—
4452	Specialty food stores	4	D	D	D	b	D	D
446	Health & personal care stores	16	17 617	2 058	585	217	1.0	—
4461	Health & personal care stores	16	17 617	2 058	585	217	1.0	—
44612	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores	3	D	D	D	a	D	D
447	Gasoline stations	29	43 712	3 168	682	224	11.0	3.2
4471	Gasoline stations	29	43 712	3 168	682	224	11.0	3.2
44711	Gasoline stations with convenience stores	23	34 324	2 474	519	178	—	4.1
447110	Gasoline stations with convenience stores	23	34 324	2 474	519	178	—	4.1
448	Clothing & clothing accessories stores	54	43 859	4 278	991	337	3.3	7.2
4481	Clothing stores	39	31 267	2 932	689	248	3.4	9.2
44811	Men's clothing stores	7	D	D	D	b	D	D
448110	Men's clothing stores	7	D	D	D	b	D	D
44815	Clothing accessories stores	4	D	D	D	b	D	D
448150	Clothing accessories stores	4	D	D	D	b	D	D
44819	Other clothing stores	7	4 761	400	87	34	—	8.1
448190	Other clothing stores	7	4 761	400	87	34	—	8.1
4482	Shoe stores	9	8 624	758	170	56	—	—
44821	Shoe stores	9	8 624	758	170	56	—	—
448210	Shoe stores	9	8 624	758	170	56	—	—
4482104	Family shoe stores	8	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	6	3 968	588	132	33	9.6	6.7
44832	Luggage & leather goods stores	3	D	D	D	a	D	D
448320	Luggage & leather goods stores	3	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	20	9 270	1 192	282	121	14.7	3.4
4511	Sporting goods, hobby, & musical instrument stores ..	13	7 810	986	234	95	13.9	.1
45112	Hobby, toy, & game stores	3	D	D	D	b	D	D
451120	Hobby, toy, & game stores	3	D	D	D	b	D	D
451212	News dealers & newsstands	2	D	D	D	a	D	D

See footnotes at end of table.

Table 4. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records ¹	Estimated ²
BALANCE OF YORK COUNTY, VA—Con.								
44-45	Retail trade—Con.							
452	General merchandise stores	8	D	D	D	f	D	D
4529	Other general merchandise stores	7	D	D	D	f	D	D
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	37	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	12	D	D	D	b	D	D
4533	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
45331	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
453310	Used merchandise stores	6	2 621	427	93	29	4.4	2.9
4539	Other miscellaneous store retailers	12	D	D	D	b	D	D
45399	All other miscellaneous store retailers	10	D	D	D	b	D	D
454	Nonstore retailers	11	D	D	D	a	D	D
4541	Electronic shopping & mail-order houses	5	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses	5	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses	5	D	D	D	a	D	D

Data for this line not included in broader kind-of-business totals.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each retail trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

RETAIL TRADE

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe stores" classification.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

SALES (\$1,000)

Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**SALES, RECEIPTS, OR REVENUE ESTIMATED
(PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

Appendix B.

NAICS Codes, Titles, and Descriptions

44-45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores, and musical instrument and supply stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.

The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of commodity lines carried; for example, pharmacies, hardware stores, and department stores.

Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.

Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

441 Motor Vehicle and Parts Dealers

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicle and parts merchandise from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of

vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries have been included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

4411 Automobile Dealers

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

44111 New Car Dealers

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

441110 New Car Dealers

This U.S. industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

The data published with NAICS code 441110 are comprised of the following SIC industry:

5511 Motor vehicle dealers (new and used)

44112 Used Car Dealers

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

441120 Used Car Dealers

This U.S. industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

The data published with NAICS code 441120 are comprised of the following SIC industry:

5521 Motor vehicle dealers (used only)

4412 Other Motor Vehicle Dealers

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

44121 Recreational Vehicle Dealers

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

441210 Recreational Vehicle Dealers

This U.S. industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441210 are comprised of the following SIC industry:

5561 Recreational vehicle dealers

44122 Motorcycle, Boat, and Other Motor Vehicle Dealers

This industry comprises establishments primarily engaged in retailing new and used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

441221 Motorcycle Dealers

This U.S. industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motor bikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these new vehicles in combination with repair services and selling replacement parts and accessories.

The data published with NAICS code 441221 are comprised of the following SIC industry:

5571 Motorcycle dealers

441222 Boat Dealers

This U.S. industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing new boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

The data published with NAICS code 441222 are comprised of the following SIC industry:

5551 Boat dealers

441229 All Other Motor Vehicle Dealers

This U.S. industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441229 are comprised of the following SIC industry:

5599 Automotive dealers, not elsewhere classified

4413 Automotive Parts, Accessories, and Tire Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industries: Automotive Parts and Accessories Stores, 44131; and 44132, Tire Dealers.

44131 Automotive Parts and Accessories Stores

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

441310 Automotive Parts and Accessories Stores

This U.S. industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

The data published with NAICS code 441310 are comprised of these parts of the following SIC industries:

5013 (pt) Motor vehicle supplies and new parts jobbers (retail)

5531 (pt) Auto supplies stores

5731 (pt) Automotive radio stores

4413101 Auto Supplies Stores

Establishments primarily engaged in retailing auto supplies, such as automotive batteries, parts, accessories, and sundry supplies. These establishments also may sell

automotive tires. These establishments may have facilities to perform motor vehicle service work. Establishments primarily engaged in selling and installing custom-made seat covers are included here.

4413102 Automotive Radio Stores

Establishments primarily engaged in retailing automotive radios and other automotive sound reproducing equipment. These establishments may also perform incidental installation and repair work.

4413103 Motor Vehicle Supplies and New Parts Jobbers (Retail)

Establishments primarily engaged in retailing motor vehicle supplies and new parts. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44132 Tire Dealers

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

441320 Tire Dealers

This U.S. industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

The data published with NAICS code 441320 are comprised of these parts of the following SIC industries:

5014 (pt) Tire and tube merchants (retail)

5531 (pt) New tire dealers

4413201 New Tire Dealers

Establishments primarily engaged in retailing new automotive tires and tubes. These establishments generally have facilities to perform installation and repair services related to the sale of tires.

4413202 Tire and Tube Merchants (Retail)

Establishments primarily engaged in retailing new tires and tubes for passenger and commercial vehicles. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

442 Furniture and Home Furnishings Stores

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings merchandise from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

4421 Furniture Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44211, Furniture Stores.

44211 Furniture Stores

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

442110 Furniture Stores

This U.S. industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

The data published with NAICS code 442110 are comprised of these parts of the following SIC industries:

- 5021 (pt) Office and business furniture merchants (retail)
- 5712 (pt) Furniture warehouse showrooms
- 5712 (pt) Sleep shop and waterbed stores
- 5712 (pt) Furniture stores, except custom
- 5712 (pt) Specialty furniture stores, except custom

4421101 Furniture Stores, Except Custom

Establishments primarily engaged in retailing new household furniture (except custom-made furniture). These establishments may also provide interior design services and sell floor coverings, other home furnishings, and major appliances, such as refrigerators, stoves, freezers, and televisions.

4421102 Furniture Warehouse Showrooms

Establishments, known as furniture warehouse showrooms, primarily engaged in retailing the same merchandise as furniture stores, but operating as warehouse showrooms where customers make their furniture selections from items on display in the showroom. The furniture is then taken from a warehouse adjacent to the showroom (usually under the same roof) for delivery to or pick-up by the customer.

4421103 Sleep Shop and Waterbed Stores

Establishments primarily engaged in retailing new mattresses, box springs, and other sleep equipment, including waterbeds.

4421104 Specialty Furniture Stores, Except Custom

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, office, and computer-related furniture.

44211041 Specialty Furniture Stores, Except Custom

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, and computer-related furniture.

44211042 Office and Business Furniture Merchants (Retail)

Establishments primarily engaged in retailing filing cabinets (wood or steel), desks, and other office and business furniture. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4422 Home Furnishings Stores

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

44221 Floor Covering Stores

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

442210 Floor Covering Stores

This U.S. industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

The data published with NAICS code 442210 are comprised of these parts of the following SIC industries:

- 5023 (pt) Floor covering merchants (retail)
- 5713 Floor covering stores

4422101 Floor Covering Stores

Establishments primarily engaged in retailing rugs, carpets, floor tile (i.e., rubber, vinyl, asphalt), and related products. These establishments may also perform incidental installation.

4422102 Floor Covering Merchants (Retail)

Establishments primarily engaged in retailing carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44229 Other Home Furnishings Stores

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

442291 Window Treatment Stores

This U.S. industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

The data published with NAICS code 442291 are comprised of these parts of the following SIC industries:

- 5714 (pt) Drapery and curtain stores, except custom
- 5719 (pt) Blind and shade stores

4422911 Drapery and Curtain Stores, Except Custom

Establishments primarily engaged in retailing packaged draperies and curtains.

4422912 Blind and Shade Stores

Establishments primarily engaged in retailing blinds, shades, and similar window treatments. Establishments producing custom-made window shades and venetian blinds for household use are included here.

442299 All Other Home Furnishings Stores

This U.S. industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

The data published with NAICS code 442299 are comprised of this part of the following SIC industry:

- 5719 (pt) All other home furnishings stores

443 Electronics and Appliance Stores

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliance merchandise from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to

handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

4431 Electronics and Appliance Stores

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

44311 Appliance, Television, and Other Electronics Stores

This industry comprises establishments primarily engaged in retailing one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

443111 Household Appliance Stores

This U.S. industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffeemakers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

The data published with NAICS code 443111 are comprised of the following SIC industry:

- 5722 Household appliance stores

443112 Radio, Television, and Other Electronics Stores

This U.S. industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

The data published with NAICS code 443112 are comprised of these parts of the following SIC industries:

- 5731 (pt) Other radio, television, and electronics stores
- 5999 (pt) Typewriter shops
- 5999 (pt) Telephone stores

4431121 Typewriter Shops

Establishments primarily engaged in retailing typewriters. These establishments may also rent and/or repair typewriters.

4431122 Telephone Stores

Establishments primarily engaged in retailing telephones and telephone parts and supplies.

4431123 Other Radio, Television, and Electronics Stores

Establishments primarily engaged in retailing radios and stereo equipment (except automotive), television sets, record players, and other consumer audio and video electronic equipment. These establishments may also sell additional lines, such as household appliances; computers, computer peripheral equipment, and software; musical instruments; or prerecorded records and tapes. These establishments may also perform incidental installation and repair work.

44312 Computer and Software Stores

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

443120 Computer and Software Stores

This U.S. industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

The data published with NAICS code 443120 are comprised of these parts of the following SIC industries:

- 5045 (pt) Computer and peripheral equipment merchants (retail)
- 5045 (pt) Computer software merchants (retail)
- 5734 (pt) Computer stores
- 5734 (pt) Computer stores (custom assembly)
- 5734 (pt) Computer software stores

4431201 Computer Stores (Custom Assembly)

Establishments primarily engaged in custom assembly and retail sales of computers and computer peripheral equipment. These establishments may also sell computer software and computer furniture and perform incidental repair work.

4431202 Other Computer Stores

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture, and perform incidental installation and repair work.

44312021 Computer Stores

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture and perform incidental installation and repair work.

44312022 Computer and Peripheral Equipment Merchants (Retail)

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4431203 Prepackaged Software Stores

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

44312031 Computer Software Stores

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

44312032 Computer Software Merchants (Retail)

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44313 Camera and Photographic Supplies Stores

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

443130 Camera and Photographic Supplies Stores

This U.S. industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

The data published with NAICS code 443130 are comprised of the following SIC industry:

- 5946 Camera and photographic supply stores

444 Building Material and Garden Equipment and Supplies Dealers

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies merchandise from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

4441 Building Material and Supplies Dealers

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

44411 Home Centers

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

444110 Home Centers

This U.S. industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

The data published with NAICS code 444110 are comprised of this part of the following SIC industry:

5211 (pt) Home centers

44412 Paint and Wallpaper Stores

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

444120 Paint and Wallpaper Stores

This U.S. industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

The data published with NAICS code 444120 are comprised of these parts of the following SIC industries:

5198 (pt) Paint, varnish, and supplies merchants (retail)

5231 (pt) Retail paint and wallpaper stores

4441201 Retail Paint and Wallpaper Stores

Establishments primarily engaged in retailing paint, wallpaper, or a combination of these lines.

4441202 Paint, Varnish, and Supplies Merchants (Retail)

Establishments primarily engaged in retailing paints, varnishes, wallpaper, and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44413 Hardware Stores

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

444130 Hardware Stores

This U.S. industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

The data published with NAICS code 444130 are comprised of the following SIC industry:

5251 Hardware stores

44419 Other Building Material Dealers

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

444190 Other Building Material Dealers

This U.S. industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

The data published with NAICS code 444190 are comprised of these parts of the following SIC industries:

5031 (pt) Lumber merchants with yard (retail)

5031 (pt) Plywood, veneer, and millwork merchants (retail)

5032 (pt) Brick, block, tile, clay/cement sewer pipe merchants (retail)

- 5032 (pt) Sand, gravel, and stone merchants (retail)
- 5032 (pt) Cement, lime, and related products merchants (retail)
- 5033 (pt) Roofing, siding, and insulation merchants (retail)
- 5039 (pt) Flat glass and other construction glass merchants (retail)
- 5039 (pt) Other building material merchants (retail)
- 5063 (pt) Electrical supplies stores (retail)
- 5074 (pt) Plumbing and heating equipment and supplies merchants (retail)
- 5211 (pt) Retail lumber yards
- 5211 (pt) Retail building material dealers
- 5231 (pt) Retail glass dealers

4441901 Retail Lumber Yards

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

44419011 Retail Lumber Yards

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

44419012 Lumber Merchants With Yard (Retail)

Establishments primarily engaged in retailing rough, dressed, and finished lumber. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4441902 All Other Building Material Dealers

Establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

44419021 Retail Glass Dealers

Establishments primarily engaged in retailing glass, including mirrored glass.

44419022 Flat Glass and Other Construction Glass Merchants (Retail)

Establishments primarily engaged in retailing flat glass, glass blocks, plate glass, window glass, and building glass. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419023 Retail Building Material Dealers

Establishments primarily engaged in retailing specialized lines of building materials (except lumber, paint, and hardware), such as brick and blocks, ceramic tile, stone, cement, sand, gravel, fencing, roofing, siding, doors and windows, wallboard, lime, plaster, prefabricated buildings, and kitchen and bath cabinets and countertops to be installed.

44419024 Plywood, Veneer, and Millwork Merchants (Retail)

Establishments primarily engaged in retailing plywood (hardwood, softwood, and nonwood face), veneer, door and window frames, and overhead doors (in wood or metal). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419025 Brick, Block, Tile, Clay/Cement Sewer Pipe Merchants (Retail)

Establishments primarily engaged in retailing brick, block, tile, and clay construction materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419026 Sand, Gravel, and Stone Merchants (Retail)

Establishments primarily engaged in retailing sand, gravel, and stone. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419027 Cement, Lime, and Related Products Merchants (Retail)

Establishments primarily engaged in retailing cement, lime, asphalt, and other related products. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419028 Roofing, Siding, and Insulation Merchants (Retail)

Establishments primarily engaged in retailing roofing, siding (except wood), and insulation materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44419029 Other Building Material Merchants (Retail)

Establishments primarily engaged in retailing building and construction paper, plastics building materials, prefabricated structural assemblies (including modular homes),

and other building materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4441902a Electrical Supplies Stores (Retail)

Establishments primarily engaged in retailing electrical supplies and electric light fixtures. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4441902b Plumbing and Heating Equipment and Supplies Merchants (Retail)

Establishments primarily engaged in retailing hydronic plumbing and heating equipment and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4442 Lawn and Garden Equipment and Supplies Stores

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

44421 Outdoor Power Equipment Stores

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

444210 Outdoor Power Equipment Stores

This U.S. industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

The data published with NAICS code 444210 are comprised of these parts of the following SIC industries:

- 5083 (pt) Lawn and garden machinery and equipment dealers (retail)
- 5261 (pt) Outdoor power equipment stores

4442101 Outdoor Power Equipment Stores

Establishments primarily engaged in retailing outdoor power equipment, such as power lawnmowers, chain saws, garden tillers, and snowblowers. These establishments generally also perform repair services.

4442102 Lawn and Garden Machinery and Equipment Dealers (Retail)

Establishments primarily engaged in retailing lawn and garden machinery and equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44422 Nursery and Garden Centers

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

444220 Nursery and Garden Centers

This U.S. industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

The data published with NAICS code 444220 are comprised of these parts of the following SIC industries:

- 5191 (pt) Farm supplies dealers (retail)
- 5193 (pt) Flower, nursery stock, and florists' supplies merchants (retail)
- 5261 (pt) Nursery and garden centers

4442201 Nursery and Garden Centers

Establishments primarily engaged in retailing nursery stock, bulbs, and other garden supplies and tools. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

4442202 Farm Supplies Dealers (Retail)

Establishments primarily engaged in retailing farm supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

4442203 Flower, Nursery Stock and Florists' Supplies Merchants (Retail)

Establishments primarily engaged in retailing flowers, nursery stock, and florists' supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

445 Food and Beverage Stores

Industries in the Food and Beverage Stores subsector usually retail food and beverage merchandise from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

4451 Grocery Stores

This industry group comprises establishments primarily engaged in retailing a general line of food products.

44511 Supermarkets and Other Grocery (except Convenience) Stores

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

445110 Supermarkets and Other Grocery (except Convenience) Stores

This U.S. industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

The data published with NAICS code 445110 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling meats and a range of grocery items
- 5411 (pt) Supermarkets and grocery stores

4451101 Supermarkets and Grocery Stores

Establishments, known as supermarkets, food stores, grocery stores, and food warehouse stores, primarily engaged in retailing a general line of canned and frozen foods; fresh fruits and vegetables; fresh and prepared meats, fish, and poultry; eggs; bakery and dairy products; and other prepackaged grocery items.

4451102 Delicatessens, Primarily Selling Meats and a Range of Grocery Items

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats and a full line of grocery items. These establishments often prepare sandwiches and party platters for carry-out consumption.

44512 Convenience Stores

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

445120 Convenience Stores

This U.S. industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

The data published with NAICS code 445120 are comprised of this part of the following SIC industry:

- 5411 (pt) Convenience stores

4452 Specialty Food Stores

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

44521 Meat Markets

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

445210 Meat Markets

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

The data published with NAICS code 445210 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling fresh and prepared meats
- 5421 (pt) Meat markets

4452101 Meat Markets

Establishments primarily engaged in retailing fresh, frozen, or cured meats. Meat markets may butcher animals for their own account, or they may buy from others. Establishments selling poultry may kill or dress the poultry they sell.

4452102 Delicatessens, Primarily Selling Fresh and Prepared Meats

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats, and a limited line of grocery items, such as bread and condiments. These establishments often prepare sandwiches and party platters for carry-out consumption.

44522 Fish and Seafood Markets

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

445220 Fish and Seafood Markets

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

The data published with NAICS code 445220 are comprised of this part of the following SIC industry:

5421 (pt) Fish and seafood markets

44523 Fruit and Vegetable Markets

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

445230 Fruit and Vegetable Markets

This U.S. industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

The data published with NAICS code 445230 are comprised of the following SIC industry:

5431 Fruit and vegetable markets

44529 Other Specialty Food Stores

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on premises.

445291 Baked Goods Stores

This U.S. industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

The data published with NAICS code 445291 are comprised of this part of the following SIC industry:

5461 (pt) Baked goods stores

445292 Confectionery and Nut Stores

This U.S. industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

The data published with NAICS code 445292 are comprised of this part of the following SIC industry:

5441 (pt) Confectionery and nut stores

445299 All Other Specialty Food Stores

This U.S. industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruit and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

The data published with NAICS code 445299 are comprised of these parts of the following SIC industries:

5451 Dairy products stores

5499 (pt) Miscellaneous food stores

4452991 Miscellaneous Food Stores

Establishments primarily engaged in retailing specialized foods not elsewhere classified, such as eggs; packaged coffee, tea, herbs, and spices; nationality foods; and other specialty foods, not for immediate consumption. Establishments may roast and grind the coffee they sell on the premises. Included are establishments selling soft drinks for off-premise consumption. Establishments bottling natural or mineral water for retail sale are classified here if not engaged in pasteurization, carbonization, or other processing.

4452992 Dairy Products Stores

Establishments primarily engaged in retailing over-the-counter packaged dairy products, such as milk, cream, butter, cheese, and ice cream for off-premises consumption.

4453 Beer, Wine, and Liquor Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44531, Beer, Wine, and Liquor Stores.

44531 Beer, Wine, and Liquor Stores

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

445310 Beer, Wine, and Liquor Stores

This U.S. industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

The data published with NAICS code 445310 are comprised of the following SIC industry:

5921 Liquor stores

446 Health and Personal Care Stores

Industries in the Health and Personal Care Stores sub-sector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this sub-sector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

4461 Health and Personal Care Stores

This industry group comprises establishments primarily engaged in retailing health and personal care products.

44611 Pharmacies and Drug Stores

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

446110 Pharmacies and Drug Stores

This U.S. industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

The data published with NAICS code 446110 are comprised of these parts of the following SIC industries:

5912 (pt) Pharmacies and drug stores

5912 (pt) Proprietary stores

4461101 Pharmacies and Drug Stores

Establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

4461102 Proprietary Stores

Establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and prepackaged snacks.

44612 Cosmetics, Beauty Supplies, and Perfume Stores

This industry comprises establishments known as a cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

446120 Cosmetics, Beauty Supplies, and Perfume Stores

This U.S. industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

The data published with NAICS code 446120 are comprised of these parts of the following SIC industries:

5087 (pt) Beauty and barber shop equipment and supplies stores (retail)

5999 (pt) Cosmetics, beauty supplies, and perfume stores

4461201 Cosmetics, Beauty Supplies, and Perfume Stores

Establishments primarily engaged in selling cosmetics, beauty aids, and perfume.

4461202 Beauty and Barber Shop Equipment and Supplies Stores (Retail)

Establishments primarily engaged in retailing barber shop and beauty parlor equipment and supplies, such as furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

44613 Optical Goods Stores

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

446130 Optical Goods Stores

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

The data published with NAICS code 446130 are comprised of the following SIC industry:

5995 Optical goods stores

44619 Other Health and Personal Care Stores

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

446191 Food (Health) Supplement Stores

This U.S. industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

The data published with NAICS code 446191 are comprised of this part of the following SIC industry:

5499 (pt) Food (health) supplement stores

446199 All Other Health and Personal Care Stores

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

The data published with NAICS code 446199 are comprised of these parts of the following SIC industries:

5047 (pt) Surgical, medical, and hospital supplies stores (retail)

5999 (pt) Health care stores

4461991 Health Care Stores

Establishments primarily engaged in retailing wheelchairs and other patient transport devices; gauze, bandages, and other surgical dressings; crutches, canes, and other walking assistance devices; braces; surgical corsets; artificial limbs; hearing aids; and other health care, convalescent, and sick room supplies.

4461992 Surgical, Medical, and Hospital Supplies Stores (Retail)

Establishments primarily engaged in retailing medical instruments, apparatus, and equipment; orthopedic appliances; crutches; bandages; breathing devices; wheeled chairs and beds; and other medical devices. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

447 Gasoline Stations

Industries in the Gasoline Stations subsector group establishments retailing automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils and retailing these products in combination with convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

4471 Gasoline Stations

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 44711, Gasoline Stations with Convenience Stores; and 44719, Other Gasoline Stations.

44711 Gasoline Stations with Convenience Stores

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

447110 Gasoline Stations with Convenience Stores

This U.S. industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

The data published with NAICS code 447110 are comprised of these parts of the following SIC industries:

5411 (pt) Convenience stores selling gasoline

5541 (pt) Gasoline stations with convenience stores

4471101 Convenience Stores Selling Gasoline

Establishments primarily engaged in retailing a limited line of groceries such as milk, bread, soda, snacks, and ice cream, and also selling gasoline. These establishments may also provide additional items, such as beer, household cleaners, baby supplies, cigarettes, and pain relievers.

4471102 Gasoline Stations With Convenience Stores

Establishments primarily engaged in retailing gasoline and automotive lubricants and also selling a limited line of groceries, such as milk, eggs, bread, beer, cigarettes, and snacks.

44719 Other Gasoline Stations

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts, and accessories, and/or with restaurants.

447190 Other Gasoline Stations

This U.S. industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts and accessories, and/or with restaurants.

The data published with NAICS code 447190 are comprised of these parts of the following SIC industries:

5541 (pt) Gasoline stations with no convenience stores

5541 (pt) Truck stops

4471901 Gasoline Stations With No Convenience Stores

Establishments primarily engaged in retailing gasoline and automotive lubricants for automobiles and watercraft. These establishments may also sell tires, batteries, and accessories, and perform related services, including minor repair work and motor vehicle towing.

4471902 Truck Stops

Establishments primarily engaged in retailing diesel fuel to truckers. These establishments may also sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment.

448 Clothing and Clothing Accessories Stores

Industries in the Clothing and Clothing Accessories Stores subsector retailing new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

4481 Clothing Stores

This industry group comprises establishments primarily engaged in retailing new clothing.

44811 Men's Clothing Stores

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448110 Men's Clothing Stores

This U.S. industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448110 are comprised of the following SIC industry:

5611 Men's and boy's clothing and accessory stores

44812 Women's Clothing Stores

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448120 Women's Clothing Stores

This U.S. industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448120 are comprised of the following SIC industry:

5621 Women's clothing stores

44813 Children's and Infants' Clothing Stores

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448130 Children's and Infants' Clothing Stores

This U.S. industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448130 are comprised of the following SIC industry:

5641 Children's and infants' wear stores

44814 Family Clothing Stores

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448140 Family Clothing Stores

This U.S. industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448140 are comprised of the following SIC industry:

5651 Family clothing stores

44815 Clothing Accessories Stores

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

448150 Clothing Accessories Stores

This U.S. industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

The data published with NAICS code 448150 are comprised of these parts of the following SIC industries:

- 5632 (pt) Women's accessory stores
- 5699 (pt) Miscellaneous accessory stores

4481501 Women's Accessory Stores

Establishments primarily engaged in retailing women's, juniors', and misses' accessories, such as hats, hosiery, costume jewelry, gloves, and handbags.

4481502 Miscellaneous Accessory Stores

Establishments primarily engaged in retailing specialized lines of accessories (except women's), such as belts, umbrellas, wigs, and ties.

44819 Other Clothing Stores

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448190 Other Clothing Stores

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448190 are comprised of these parts of the following SIC industries:

- 5632 (pt) Furriers and fur shops
- 5632 (pt) Women's specialty stores
- 5699 (pt) Sports apparel stores
- 5699 (pt) Miscellaneous apparel stores

4481901 Women's Specialty Stores

Establishments primarily engaged in retailing a specialized line of women's, juniors', and misses' clothing, such as bridal gowns, lingerie, negligees, and robes.

4481902 Furriers and Fur Shops

Establishments primarily engaged in retailing fur coats and other fur apparel made to custom order. Establishments selling ready-made fur coats and other fur apparel are included here.

4481903 Sports Apparel Stores

Establishments primarily engaged in retailing sports apparel, such as t-shirts, sweatshirts, sweatpants, caps, and shorts. These stores may also sell athletic footwear.

4481904 Miscellaneous Apparel Stores

Establishments primarily engaged in retailing miscellaneous lines of apparel, such as uniforms (except sports uniforms), raincoats, bathing suits, and costumes.

4482 Shoe Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44821, Shoe Stores.

44821 Shoe Stores

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

448210 Shoe Stores

This U.S. industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

The data published with NAICS code 448210 are comprised of these parts of the following SIC industries:

- 5661 (pt) Men's shoe stores
- 5661 (pt) Women's shoe stores
- 5661 (pt) Children's and juveniles' shoe stores
- 5661 (pt) Family shoe stores
- 5661 (pt) Athletic footwear stores

4482101 Men's Shoe Stores

Establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

4482102 Women's Shoe Stores

Establishments primarily engaged in retailing women's shoes, boots, and other footwear. Establishments specializing in selling custom orthopedic shoes for women are classified here. These establishments may also sell hosiery and other accessories.

4482103 Children's and Juveniles' Shoe Stores

Establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. Establishments specializing in selling custom orthopedic shoes for children are classified here.

4482104 Family Shoe Stores

Establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

4482105 Athletic Footwear Stores

Establishments primarily engaged in retailing athletic footwear. These establishments may also sell athletic apparel.

4483 Jewelry, Luggage, and Leather Goods Stores

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

44831 Jewelry Stores

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

448310 Jewelry Stores

This U.S. industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

The data published with NAICS code 448310 are comprised of the following SIC industry:

5944 Jewelry stores

44832 Luggage and Leather Goods Stores

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

448320 Luggage and Leather Goods Stores

This U.S. industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

The data published with NAICS code 448320 are comprised of the following SIC industry:

5948 Luggage and leather goods stores

451 Sporting Goods, Hobby, Book, and Music Stores

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

4511 Sporting Goods, Hobby, and Musical Instrument Stores

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

45111 Sporting Goods Stores

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

451110 Sporting Goods Stores

This U.S. industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

The data published with NAICS code 451110 are comprised of these parts of the following SIC industries:

5941 (pt) General-line sporting goods stores

5941 (pt) Other specialty-line sporting goods stores

5941 (pt) Bicycle shops

5941 (pt) Golf shops

5941 (pt) Gun shops

5941 (pt) Ski shops

5941 (pt) Tackle shops

4511101 General-line Sporting Goods Stores

Establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

4511102 Specialty-line Sporting Goods Stores

Establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

45111021 Bicycle Shops

Establishments primarily engaged in retailing bicycles (except motorized) and bicycle parts and accessories. These establishments may also rent and/or repair bicycles.

45111022 Golf Shops

Establishments primarily engaged in retailing golf equipment and accessories, including shoes. These establishments may also rent golf equipment and/or provide golf lessons. Included are retail establishments operated by golf professionals.

45111023 Gun Shops

Establishments primarily engaged in retailing firearms, ammunition, and hunters' equipment and accessories.

45111024 Ski Shops

Establishments primarily engaged in retailing snow ski equipment and accessories, including ski boots and snowboards. These establishments may also rent and/or repair ski equipment.

45111025 Tackle Shops

Establishments primarily engaged in retailing tackle, bait, and fishing equipment and supplies. These establishments may also rent fishing equipment.

45111026 Other Specialty-line Sporting Goods Stores

Establishments primarily engaged in retailing a maximum of four lines of sporting goods. These establishments may also sell clothing and shoes appropriate for the sporting activity, including uniforms. Included are establishments selling gymnasium and playground equipment.

45112 Hobby, Toy, and Game Stores

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

451120 Hobby, Toy, and Game Stores

This U.S. industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

The data published with NAICS code 451120 are comprised of these parts of the following SIC industries:

5945 (pt) Hobby, toy, and game stores

5945 (pt) Craft supplies stores

4511201 Hobby, Toy, and Game Stores

Establishments primarily engaged in retailing hobby supplies, toys, and games, including video games.

4511202 Craft Supplies Stores

Establishments primarily engaged in retailing a general line of supplies for crafts, such as ceramics, shell craft, metal craft, felt craft, jewelry craft, dried flower and plant arrangements, wreaths, textile painting, and copper enameling.

45113 Sewing, Needlework, and Piece Goods Stores

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

451130 Sewing, Needlework, and Piece Goods Stores

This U.S. industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

The data published with NAICS code 451130 are comprised of these parts of the following SIC industries:

5714 (pt) Upholstery stores

5949 (pt) Sewing, fabric, and piece goods stores

5949 (pt) Needlework and knitting stores

4511301 Sewing, Fabric, and Piece Goods Stores

Establishments primarily engaged in retailing sewing supplies, fabrics, fabric patterns, and other piece goods supplies.

4511302 Needlework and Knitting Stores

Establishments primarily engaged in retailing laces, knitting supplies, yarn, and other needlework accessories. These establishments may also provide custom work.

4511303 Upholstery Stores

Establishments primarily engaged in retailing upholstery material and slipcovers.

45114 Musical Instrument and Supplies Stores

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

451140 Musical Instrument and Supplies Stores

This U.S. industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

The data published with NAICS code 451140 are comprised of the following SIC industry:

5736 Musical instrument stores

4512 Book, Periodical, and Music Stores

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

45121 Book Stores and News Dealers

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

451211 Book Stores

This U.S. industry comprises establishments primarily engaged in retailing new books.

The data published with NAICS code 451211 are comprised of these parts of the following SIC industries:

5942 (pt) Book stores, general

5942 (pt) Specialty book stores

5942 (pt) College book stores

4512111 Book Stores, General

Establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

4512112 Specialty Book Stores

Establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

4512113 College Book Stores

Establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

451212 News Dealers and Newsstands

This U.S. industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

The data published with NAICS code 451212 are comprised of the following SIC industry:

5994 News dealers and newsstands

45122 Prerecorded Tape, Compact Disc, and Record Stores

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

451220 Prerecorded Tape, Compact Disc, and Record Stores

This U.S. industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

The data published with NAICS code 451220 are comprised of these parts of the following SIC industries:

5735 (pt) Prerecorded tape, compact disc, and record stores

5735 (pt) Video tape stores, retail

4512201 Prerecorded Tape, Compact Disc, and Record Stores

Establishments primarily engaged in retailing compact discs, and prerecorded records and tapes.

4512202 Video Tape Stores, Retail

Establishments primarily engaged in retailing prerecorded video tapes and video laser discs. These establishments may also sell blank video tapes.

452 General Merchandise Stores

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

4521 Department Stores (Excluding Leased Departments)

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211, Department Stores.

4521 Department Stores (Including Leased Departments)

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211009, Department Stores (Including Leased Departments).

**45211 Department Stores
(Excluding Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

**452110 Department Stores
(Excluding Leased Departments)**

This U.S. industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

The data published with NAICS code 452110 are comprised of these parts of the following SIC industries:

- 5311 (pt) Conventional department stores
- 5311 (pt) Discount or mass merchandising department stores
- 5311 (pt) National chain department stores

**45211 Department Stores
(Including Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

**4521101 Conventional Department Stores
(Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are excluded.

**4521101 Conventional Department Stores
(Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are included.

**4521102 Discount or Mass Merchandising
Department Stores (Excluding Leased
Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are excluded.

**4521102 Discount or Mass Merchandising
Department Stores (Including Leased
Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are included.

**4521103 National Chain Department Stores
(Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are excluded.

**4521103 National Chain Department Stores
(Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are included.

4529 Other General Merchandise Stores

This industry group comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

45291 Warehouse Clubs and Superstores

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

452910 Warehouse Clubs and Superstores

This U.S. industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

The data published with NAICS code 452910 are comprised of these parts of the following SIC industries:

- 5311 (pt) Supercenters
- 5399 (pt) Warehouse clubs
- 5411 (pt) Supermarket/general merchandise combination stores

4529101 Warehouse Clubs

Establishments that sell general lines of merchandise, such as automotive tires, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; books; and groceries, through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

4529102 Supermarket/General Merchandise Combination Stores

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise.

45291021 Supercenters

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of hardware, clothing, and other general merchandise are greater than sales of grocery items.

45291022 Supermarket/General Merchandise Combination Stores

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of grocery items are greater than sales of hardware, clothing, and other general merchandise.

45299 All Other General Merchandise Stores

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

452990 All Other General Merchandise Stores

This U.S. industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

The data published with NAICS code 452990 are comprised of these parts of the following SIC industries:

- 5331 Variety stores
- 5399 (pt) Miscellaneous general merchandise stores, except catalog showrooms and warehouse clubs
- 5399 (pt) Catalog showrooms
- 5531 (pt) Other auto and home supplies stores

4529901 Variety Stores

Establishments primarily engaged in selling a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions and small wares, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

4529902 Catalog Showrooms

Establishments primarily engaged in selling general lines of merchandise, such as jewelry, home furnishings, housewares, electronics, and sporting goods, from catalog displays of inventory at location.

4529903 Miscellaneous General Merchandise Stores

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry goods, hardware, housewares, home furnishings, or a combination of auto and home products.

45299031 Miscellaneous General Merchandise Stores, Except Catalog Showrooms and Warehouse Clubs

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry

goods, hardware, housewares, and home furnishings. Establishments known as country general stores are also included.

45299032 Other Auto and Home Supplies Stores

Establishments that sell a combination of auto and home products, such as tires, batteries, and accessories; household appliances; sporting goods; housewares; and hardware. These establishments differ from auto supplies stores in that although the largest sales of merchandise may be in lines of automotive supplies, parts, and accessories, a considerable amount of sales also are in nonautomotive lines.

453 Miscellaneous Store Retailers

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and house furnishings; new appliances and electronic products; new building materials; and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

4531 Florists

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45311, Florists.

45311 Florists

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

453110 Florists

This U.S. industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

The data published with NAICS code 453110 are comprised of the following SIC industry:

5992 Florists

4532 Office Supplies, Stationery, and Gift Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 45321, Office Supplies and Stationery Stores; and 45322, Gift, Novelty, and Souvenir Stores.

45321 Office Supplies and Stationery Stores

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

453210 Office Supplies and Stationery Stores

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

The data published with NAICS code 453210 are comprised of these parts of the following SIC industries:

- 5049 (pt) School supplies stores (retail)
- 5112 (pt) Other office supplies stores (retail)
- 5943 (pt) Stationery stores
- 5943 (pt) Office supplies stores

4532101 Stationery Stores

Establishments primarily engaged in retailing stationery, such as paper and paper products, postcards, paper novelties, and scrapbooks. These establishments may also perform incidental printing and engraving.

4532102 Office Supplies Stores

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

45321021 Office Supplies Stores

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

45321022 School Supplies Stores (Retail)

Establishments primarily engaged in retailing a wide variety of school supplies, such as black boards, chalk, rulers, globes, wall maps, audio/video aids, computer aids, books, and teaching displays. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

45321023 Other Office Supplies Stores (Retail)

Establishments primarily engaged in retailing office supplies, such as computer and photocopy supplies, envelopes, typewriter and mimeograph paper, file cards and

folders, pens, and pencils. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

45322 Gift, Novelty, and Souvenir Stores

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

453220 Gift, Novelty, and Souvenir Stores

This U.S. industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

The data published with NAICS code 453220 are comprised of the following SIC industry:

5947 Gift, novelty, and souvenir shops

4533 Used Merchandise Stores

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45331, Used Merchandise Stores.

45331 Used Merchandise Stores

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

453310 Used Merchandise Stores

This U.S. industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

The data published with NAICS code 453310 are comprised of these parts of the following SIC industries:

5932 (pt) Antique stores

5932 (pt) Second-hand stores, except pawn shops

4533101 Antique Stores

Establishments primarily engaged in retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art.

4533102 Second-hand Stores, Except Pawn Shops

Establishments primarily engaged in retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs, tapes, records, lumber, and building materials.

4539 Other Miscellaneous Store Retailers

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

45391 Pet and Pet Supplies Stores

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

453910 Pet and Pet Supplies Stores

This U.S. industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

The data published with NAICS code 453910 are comprised of this part of the following SIC industry:

5999 (pt) Pet and pet supplies stores

45392 Art Dealers

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

453920 Art Dealers

This U.S. industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

The data published with NAICS code 453920 are comprised of this part of the following SIC industry:

5999 (pt) Art dealers

45393 Manufactured (Mobile) Home Dealers

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

453930 Manufactured (Mobile) Home Dealers

This U.S. industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

The data published with NAICS code 453930 are comprised of the following SIC industry:

5271 Mobile home dealers

45399 All Other Miscellaneous Store Retailers

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

453991 Tobacco Stores

This U.S. industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

The data published with NAICS code 453991 are comprised of the following SIC industry:

5993 Tobacco stores and stands

453998 All Other Miscellaneous Store Retailers (Except Tobacco Stores)

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile homes) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

The data published with NAICS code 453998 are comprised of these parts of the following SIC industries:

5999 (pt) Collectors' items and supplies stores

5999 (pt) Trophy shops

5999 (pt) Other miscellaneous store retailers, n.e.c.

4539981 Collectors' Items and Supplies Stores

Establishments primarily engaged in retailing collectors' items and supplies, such as stamps, autographs, sports cards, and coins.

4539982 Trophy Shops

Establishments primarily engaged in retailing trophies, plaques, and other award items to individuals and teams. These establishments may perform incidental engraving.

4539983 Other Miscellaneous Store Retailers, N.E.C.

Establishments primarily engaged in retailing specialized lines, such as artists' supplies, party supplies, swimming pools (above ground) and supplies, monuments and tombstones, fireworks, and religious goods (except jewelry and books). Included are establishments primarily engaged in selling a general line of new and used merchandise on an auction basis.

454 Nonstore Retailers

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogues, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers, newspaper delivery are included in this subsector.

4541 Electronic Shopping and Mail-Order Houses

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45411, Electronic Shopping and Mail-Order Houses.

45411 Electronic Shopping and Mail-Order Houses

This industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

454110 Electronic Shopping and Mail-Order Houses

This U.S. industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

The data published with NAICS code 454110 are comprised of these parts of the following SIC industries:

- 5961 (pt) Mail-order houses, department store merchandise
- 5961 (pt) Mail-order houses, other general merchandise
- 5961 (pt) Mail-order houses, specialized merchandise
- 5961 (pt) Television order, home shopping

4541101 Mail-order Houses, Department Store Merchandise

Establishments primarily engaged as mail-order houses retailing all of the following lines of merchandise: furniture; home furnishings; appliances; radios and televisions; household linens and dry goods; and apparel. These establishments are affiliated with department store chains.

4541102 Mail-order Houses, Other General Merchandise

Establishments primarily engaged as mail-order houses selling a variety of merchandise and not affiliated with department store chains.

4541103 Mail-order Houses, Specialized Merchandise

Establishments primarily engaged as mail-order houses selling a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, televisions, audio equipment, furniture, floor coverings, kitchenware, and home furnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet supplies; hobby equipment; and toys and games. Book and music clubs are included in this industry.

4541104 Television Order, Home Shopping

Establishments primarily engaged in selling merchandise through television shop-at-home programs. These establishments receive orders by phone and fill them by mail.

4542 Vending Machine Operators

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45421, Vending Machine Operators.

45421 Vending Machine Operators

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

454210 Vending Machine Operators

This U.S. industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

The data published with NAICS code 454210 are comprised of the following SIC industry:

- 5962 Automatic merchandising machine operators

4543 Direct Selling Establishments

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee break services providers; and bottled water or water softener services.

45431 Fuel Dealers

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

454311 Heating Oil Dealers

This U.S. industry comprises establishments primarily engaged in retailing heating oil via direct selling.

The data published with NAICS code 454311 are comprised of these parts of the following SIC industries:

- 5171 (pt) Heating oil dealers (selling for consumption - retail)
- 5983 Fuel oil dealers

4543111 Heating Oil Dealers

Establishments primarily engaged in selling fuel oil. These establishments may also repair and service fuel oil heating equipment.

4543112 Heating Oil Dealers (Selling for Consumption - Retail)

Establishments primarily engaged in selling heating oil for consumption (end use). These establishments may also provide repair and maintenance services in conjunction with the sale. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

454312 Liquefied Petroleum Gas (Bottled Gas) Dealers

This U.S. industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

The data published with NAICS code 454312 are comprised of these parts of the following SIC industries:

5171 (pt) Liquefied petroleum dealers (selling for consumption retail)

5984 Liquefied petroleum gas (bottled gas) dealers

4543121 Liquefied Petroleum Gas (Bottled Gas) Dealers

Establishments primarily engaged in selling bottled or bulk liquefied petroleum (LP) gas.

4543122 Liquefied Petroleum Dealers (Selling for Consumption - Retail)

Establishments primarily engaged in selling liquefied petroleum gases for consumption (end use). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

454319 Other Fuel Dealers

This U.S. industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum gas and heating oil) via direct selling.

The data published with NAICS code 454319 are comprised of the following SIC industry:

5989 Fuel dealers, not elsewhere classified

45439 Other Direct Selling Establishments

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

454390 Other Direct Selling Establishments

This U.S. industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

The data published with NAICS code 454390 are comprised of these parts of the following SIC industries:

5421 (pt) Freezer and locker meat provisioners

5963 (pt) Direct selling, furniture, home furnishings, electronics, and appliances

5963 (pt) Direct selling, videos, tapes, compact discs, and records

5963 (pt) Direct selling, books and magazines

5963 (pt) Direct selling, stationery

5963 (pt) Direct selling, newspapers

5963 (pt) Direct selling, cameras and photographic equipment

5963 (pt) Direct selling, all other merchandise

4543901 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

45439011 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

45439012 Direct Selling, Cameras and Photographic Equipment

Establishments primarily engaged in the direct selling of cameras and photographic equipment.

4543902 Direct Selling, Books, Periodicals, Videos, and Compact Discs

Establishments primarily engaged in the direct selling of books, periodicals, videos, and compact discs.

45439021 Direct Selling, Videos, Tapes, Compact Discs, and Records

Establishments primarily engaged in the direct selling of videos, tapes, compact discs, and records.

45439022 Direct Selling, Books and Magazines

Establishments primarily engaged in the direct selling of books, magazine subscriptions, and encyclopedias.

45439023 Direct Selling, Newspapers

Establishments primarily engaged in the direct selling of newspapers.

4543903 Direct Selling, Other Merchandise

Establishments primarily engaged in the direct selling of merchandise not elsewhere classified.

45439031 Direct Selling, Stationery

Establishments primarily engaged in the direct selling of stationery.

45439032 Freezer and Locker Meat Provisioners

Establishments primarily engaged in the retail sale, on a bulk basis, of meat for freezer storage and in providing home freezer meat plans.

45439033 Direct Selling, All Other Merchandise

Establishments primarily engaged in the direct selling of merchandise such as building materials; hardware; lawn and garden supplies; grocery items (except freezer meat and foods/beverages for immediate consumption); apparel and accessories; cosmetics; proprietary medicines; used

merchandise; sporting goods; jewelry; tobacco products; gifts, novelties and souvenirs; optical goods; leather goods; hobby equipment; religious articles; greeting cards; toys and games; and bottled water and coffee supplies.

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.)
 - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
 - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
 - b. All nonemployers, i.e., all firms with no paid employees during 1997. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers accounted for

less than 10-percent of total sales of all establishments covered in the census. The census included only those nonemployer firms which reported a sales volume of \$1,000 or more during 1997. Establishments with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications and the level of detail at which establishments were classified differed between the mail and nonmail universe as follows:

1. The mail universe. Establishments in the mail universe were classified on the basis of their self-designation, sales of merchandise lines, and other industry-specific inquiries.
2. The nonmail universe. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.

Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Merchandise Line Sales reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the

basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail employer universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

VIRGINIA

Castlewood was incorporated in April 1991, but this change was not submitted to the Census Bureau until June 1994.

Farmville is in Cumberland and Prince Edward Counties.

Halifax County includes South Boston, formerly an independent city, whose area reverted to Halifax County.

South Boston was formerly an independent city; its area reverted to Halifax County in June 1995.

Appendix E. Metropolitan Areas

VIRGINIA

Charlottesville, VA MSA

Albemarle County, VA
Fluvanna County, VA
Greene County, VA
Charlottesville, VA (IC)

Danville, VA MSA

Pittsylvania County, VA
Danville, VA (IC)

Johnson City—Kingsport—Bristol, TN—VA MSA

Carter County, TN
Hawkins County, TN
Sullivan County, TN
Unicoi County, TN
Washington County, TN
Scott County, VA
Washington County, VA
Bristol, VA (IC)

Lynchburg, VA MSA

Amherst County, VA
Bedford County, VA
Campbell County, VA
Bedford, VA (IC)
Lynchburg, VA (IC)

Norfolk—Virginia Beach—Newport News, VA—NC MSA

Currituck County, NC
Gloucester County, VA
Isle of Wight County, VA
James City County, VA
Mathews County, VA
York County, VA
Chesapeake, VA (IC)

Norfolk—Virginia Beach—Newport News, VA—NC MSA—Con.

Hampton, VA (IC)
Newport News, VA (IC)
Norfolk, VA (IC)
Poquoson, VA (IC)
Portsmouth, VA (IC)
Suffolk, VA (IC)
Virginia Beach, VA (IC)
Williamsburg, VA (IC)

Richmond—Petersburg, VA MSA

Charles City County, VA
Chesterfield County, VA
Dinwiddie County, VA
Goochland County, VA
Hanover County, VA
Henrico County, VA
New Kent County, VA
Powhatan County, VA
Prince George County, VA
Colonial Heights, VA (IC)
Hopewell, VA (IC)
Petersburg, VA (IC)
Richmond, VA (IC)

Roanoke, VA MSA

Botetourt County, VA
Roanoke County, VA
Roanoke, VA (IC)
Salem, VA (IC)

Washington, DC—MD—VA—WV PMSA

District of Columbia, DC
Calvert County, MD
Charles County, MD

Washington, DC—MD—VA—WV PMSA—Con.

Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA
Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA
Warren County, VA
Alexandria, VA (IC)
Fairfax, VA (IC)
Falls Church, VA (IC)
Fredericksburg, VA (IC)
Manassas, VA (IC)
Manassas Park, VA (IC)
Berkeley County, WV
Jefferson County, WV

Washington—Baltimore, DC—MD—VA—WV CMSA

Baltimore, MD PMSA
Anne Arundel County, MD
Baltimore County, MD
Carroll County, MD
Harford County, MD
Howard County, MD
Queen Anne's County, MD
Baltimore, MD (IC)

Washington—Baltimore, DC—MD—VA—WV CMSA—Con.

Hagerstown, MD PMSA
Washington County, MD
Washington, DC—MD—VA—WV PMSA
District of Columbia, DC
Calvert County, MD
Charles County, MD
Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA
Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA
Warren County, VA
Alexandria, VA (IC)
Fairfax, VA (IC)
Falls Church, VA (IC)
Fredericksburg, VA (IC)
Manassas, VA (IC)
Manassas Park, VA (IC)
Berkeley County, WV
Jefferson County, WV

