# Reconstituted Wood Product Manufacturing

## 1997

Issued July 1999

EC97M-3212E

## **1997 Economic Census** *Manufacturing* Industry Series



Helping You Make Informed Decisions

U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



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-- Not applicable for this report.

## Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

- 21 Mining
- 22 Utilities
- 23 Construction
- 31-33 Manufacturing
- 42 Wholesale Trade
- 44-45 Retail Trade
- 48-49 Transportation and Warehousing
- 51 Information

- 52 Finance and Insurance
- 53 Real Estate and Rental and Leasing
- 54 Professional, Scientific, and Technical Services
- 55 Management of Companies and Enterprises
- 56 Administrative and Support and Waste
  - Management and Remediation Services
- 61 Educational Services
- 62 Health Care and Social Assistance
- 71 Arts, Entertainment, and Recreation
- 72 Accommodation and Foodservices
- 81 Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

### **RELATIONSHIP TO SIC**

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

#### 1997 ECONOMIC CENSUS

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

### AVAILABILITY OF ADDITIONAL DATA

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

#### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- l 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

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## Manufacturing

#### SCOPE

The 1997 Economic Census – Manufacturing covers all manufacturing establishments with one or more paid employees. Manufacturing is defined as the mechanical, physical, or chemical transformation of materials or substances into new products. The assembly of components into new products is also considered manufacturing, except when it is appropriately classified as construction.

Establishments in the manufacturing sector are often described as plants, factories, or mills and typically use power-driven machines and materials-handling equipment. Also included in the manufacturing sector are some establishments that make products by hand, like custom tailors and the makers of custom draperies. While manufacturers typically do not sell to the public, some establishments like bakeries and candy stores that make products on the premises may be included.

#### GENERAL

This report, from the 1997 Economic Census – Manufacturing, is one of a series of 480 industry reports and 51 geographic area reports, each of which provides statistics for individual industries or states, respectively. Seven of the industry reports are for industries no longer in the manufacturing sector but are included with manufacturing for the 1997 census year. Also included for this sector are General, Product, and Materials Consumed Summary reports, a special report on Concentration Ratios in Manufacturing, and data files on Location of Manufacturing Plants.

Each industry report presents data for a six-digit North American Industry Classification System (NAICS) industry. A description of the particular NAICS industry may be found in Appendix B. These reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, value of shipments, capital expenditures, etc. Explanations of these and other terms may be found in Appendix A. The industry reports also include data for states with 100 employees or more in the industry.

State reports, which include the District of Columbia, present similar statistics at the "all manufacturing" level for each state and its metropolitan areas (MAs) with 250 employees or more, and for counties, consolidated cities, and places with 500 employees or more. The state reports also include six-digit NAICS level data for industries with 100 employees or more in the state. The General Summary report contains industry and geographic area statistics summarized in one report. It includes higher levels of aggregation than the industry and state reports, as well as revisions to the data made after the release of the industry and state reports.

The Products and Materials Consumed reports summarize the products and materials data published in the industry reports. The Product Summary report also includes data from the Current Industrial Reports (CIR) and a special table with data for products that are primary to more than one industry, which are not in the industry reports.

The Concentration Ratios report publishes data on the percentage of value of shipments accounted for by the 4-, 8-, 20-, and 50-largest companies for each manufacturing industry. Also shown in this report are Hirschmann-Herfindahl Indexes for each industry.

The Location of Manufacturing data files contain statistics on the number of establishments for the three- and six-digit NAICS industry by state, county, place, and ZIP Code by employment-size of the establishment.

#### **GEOGRAPHIC AREAS COVERED**

Statistics at the six-digit NAICS industry level are shown for states and the District of Columbia in both the state and industry reports for cells with 100 employees or more.

The state reports also include data at the "all manufacturing" level for a variety of geographies that meet the employment criteria.

Data are available for the metropolitan areas (MAs) with 250 employees or more. The term MA is a general term used to encompass all of the specifically defined metropolitan areas. A consolidated metropolitan statistical area (CMSA) is made up of two or more contiguous primary metropolitan statistical areas (PMSAs) with a combined population of at least 1 million. A PMSA is a subdivision of a CMSA that demonstrates very strong internal economic and social links separate from the ties to other portions of the CMSA. A metropolitan statistical area (MSA) is an integrated economic and social unit with a population of at least 50,000. An MA is made up of one or more counties meeting standards of metropolitan character. In New England, cities and towns, rather than counties, are the component geographic units. Determination of the MAs was made by the Office of Management and Budget (OMB) as of June 30, 1997. The population estimates were from the 1990 Census of Population or a subsequent special

census. When applicable, the make-up of an MA is included in Appendix E. Changes to geographical boundaries are noted in Appendix D.

The state reports include data for counties with 500 employees or more. These are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one or more places that are independent of county organizations. These places are treated as counties and places. The counties and places are defined as of January 1, 1997.

The state reports include data for places with 500 employees or more. Places are typically cities, towns, and villages. They may be incorporated municipalities, semiindependent municipalities, special economic urban areas (SEUAs), or other place equivalents.

The state reports also include data for consolidated cities with 500 employees or more. Consolidated cities are made up of separately incorporated municipalities.

#### COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The adoption of the North American Industry Classification System (NAICS) has had a major impact on the comparability of data between the 1992 and 1997 censuses. Approximately half of the industries in the manufacturing sector of NAICS do not have comparable industries in the Standard Industrial Classification (SIC) system that was used in the past. If industries are not comparable between the two censuses, historic data are not shown. When applicable, Appendix G shows the product class and product comparability between the two systems.

While most of the change affecting the manufacturing sector was change within the sector, some industries left manufacturing and others came into manufacturing. Prominent among those leaving manufacturing are logging and portions of publishing. Prominent among the industries coming into the manufacturing sector are bakeries, candy stores where candy is made on the premises, custom tailors, makers of custom draperies, and tire retreading. Data for the industries coming into manufacturing as well as those leaving manufacturing are included in the manufacturing industry report series for 1997. However, the state and summary reports only include data for industries in the NAICS definition of manufacturing.

Another change resulting from the conversion to NAICS is that data for central administrative offices (CAOs) associated with manufacturing are not included along side the manufacturing data. This change affects data in the state reports and the general summary.

#### DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments classified in a specific industry or geography is not considered a disclosure, and may be released even when other information is withheld.

The disclosure analysis for the industry statistics files is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for capital expenditures. However, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for capital expenditures that can be suppressed even though value of shipments data are published.

# AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Annual Survey of Manufactures (ASM) in each of the 4 years between the economic censuses. The ASM is a probability-based sample of approximately 58,000 establishments and collects many of the same industry statistics (including employment, payroll, value of shipments, etc.) as the economic census. However, there are selected statistics not included in the ASM. Among these are the number of companies and establishments, detailed product and materials data, and substate geographic data.

In addition to the ASM, the Census Bureau conducts a Current Industrial Reports (CIR) program. The CIR publishes detailed product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. For the 1997 Economic Census – Manufacturing, the annual CIR data are included in the Product Summary report.

The Census Bureau also conducts the monthly Manufacturers' Shipments, Inventories, and Orders (M3) program, which publishes detailed statistics for manufacturing industries at the U.S. level.

# Table 1. Industry Statistics on NAICS Basis With Distribution Among 1987 SIC-Based Industries: 1997

NAICS or SIC code	Industry	A		All employees Production workers					Value of	Total capital		
		Com- panies <sup>1</sup>	estab- lish- ments <sup>2</sup>	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	Value added by manufacture (\$1,000)	materials	shipments	expendi- tures (\$1,000)
<b>321219</b> 249300	Reconstituted wood product mfg Reconstituted wood products	213 N	<b>317</b> 317	<b>25 304</b> 25 304	<b>798 767</b> 798 767	<b>20 607</b> 20 607	<b>45 046</b> 45 046	<b>596 391</b> 596 391	<b>2 318 116</b> 2 318 116	<b>2 984 089</b> 2 984 089	<b>5 278 809</b> 5 278 809	<b>329 744</b> 329 744

[NAICS codes appear in bold type. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control. <sup>2</sup>Includes establishments with payroll at any time during the year.

### Table 2. Industry Statistics for Selected States: 1997

[States that are disclosures or with less than 100 employees are not shown. For explanation of terms, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			All shments	All em	ployees	Pr	oduction work	ers				
Industry and geographic area	E1	Total	With 20 em- ploy- ees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)	Value added by manufacture (\$1,000)	Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
321219, RECONSTITUTED WOOD PRODUCT MFG												
United States	-	317	200	25 304	798 767	20 607	45 046	596 391	2 318 116	2 984 089	5 278 809	329 744
Alabama		8 5 23 12 13	5 3 16 10 7	710 452 1 534 1 243 782	18 700 13 883 51 586 38 780 19 882	582 338 1 307 995 633	1 360 737 2 878 2 167 1 228	14 248 10 077 38 873 28 156 13 482	56 729 36 883 149 871 107 951 49 954	89 716 65 767 188 810 175 243 72 366	145 656 103 107 336 567 284 889 122 248	15 845 4 082 11 270 22 732 5 129
Louisiana Maine Michigan Minnesota Mississippi		7 4 17 12 10	6 4 11 9 8	1 001 479 1 323 1 266 1 812	29 268 15 522 49 183 47 148 50 849	860 384 1 067 1 062 1 505	2 057 889 2 192 2 275 3 428	23 309 11 890 35 092 37 812 38 660	97 184 25 075 136 988 93 552 228 813	111 803 54 713 186 056 152 088 183 755	207 565 78 836 322 030 245 151 409 975	11 753 2 201 27 363 16 633 25 190
New York North Carolina Ohio Oklahoma Oregon	- - 5 -	4 22 7 4 28	3 19 3 2 24	198 2 260 488 154 2 662	5 645 65 843 13 366 4 615 97 624	146 1 795 269 141 2 213	284 4 014 575 315 4 778	3 722 46 582 6 862 4 173 72 273	14 889 232 582 44 174 6 996 279 090	22 575 207 880 78 535 13 118 382 548	36 731 434 184 121 406 20 661 663 302	3 161 32 863 2 537 999 29 593
Pennsylvania South Carolina Texas Virginia Washington Wisconsin		16 8 19 12 9 12	6 7 11 10 4 9	1 335 948 1 357 1 341 425 1 120	43 489 28 427 41 179 42 693 12 171 35 043	1 135 746 1 072 1 108 351 920	2 361 1 632 2 623 2 459 729 1 892	34 951 20 749 31 045 33 210 9 143 26 552	136 009 91 853 103 562 113 035 37 083 88 769	109 327 102 801 181 435 156 642 57 991 124 571	244 292 194 915 278 666 268 839 94 194 214 085	11 874 3 526 28 929 42 777 4 209 9 185

\* Hawaii has no incorporated places in the sense of functioning governmental units; however, in agreement with Hawaiian law, the Bureau of the Census reports data for census designated places (CDPs) which have been designated as place equivalents. Those CDPs, only for the state of Hawaii, with 2,500 or more population are recognized.

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

### Table 3. Detailed Statistics by Industry: 1997

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Value	Item	Value
219, RECONSTITUTED WOOD PRODUCT MFG		321219, RECONSTITUTED WOOD PRODUCT MFG	
panies <sup>1</sup> number	213	-Con.	
stablishments number	317	Value added\$1,000	2 318 116
tablishments with 1 to 19 employees	117 95 105	Total inventories, beginning of year       \$1,000.         Finished goods inventories, beginning of year       \$1,000.         Work-in-process inventories, beginning of year       \$1,000.         Materials and supplies inventories, beginning of year       \$1,000.	427 716 153 941 32 652 241 123
nployees number	25 304	Total inventories, end of year\$1,000.	460 242
compensation <sup>2</sup> \$1,000 nual payroll\$1,000	1 027 732 798 767	Finished goods inventories, end of year\$1,000 Work-in-process inventories, end of year\$1,000	178 920 31 069
tal fringe benefits\$1,000	228 965	Materials and supplies inventories, end of year	250 253
uction workers, average for yearnumber	20 607	Gross book value of total assets at beginning of year \$1,000	5 507 501
oduction workers on March 15	20 557 20 740	Total capital expenditures (new and used)	329 744
oduction workers on August 15	20 783	(new and used)\$1.000	30 594
oduction workers on November 15 number	20 348	Capital expenditures for machinery and equipment (new and used)\$1,000	299 150
uction-worker hours1.000	45 046	Total retirements <sup>2</sup> \$1.000	299 150
uction-worker wages\$1,000	596 391	Gross book value of total assets at end of year\$1,000	5 768 902
cost of materials\$1,000	2 984 089	Total depreciation during year <sup>2</sup> \$1,000	308 605
st of materials, parts, containers, etc., consumed \$1,000	2 545 770	Total rental payments <sup>2</sup> \$1,000         Buildings and other structures rental payments <sup>2</sup> \$1,000	17 021
st of resales\$1,000 st of fuels\$1,000	65 230 111 014	Buildings and other structures rental payments <sup>2</sup>	6 259 10 762
st of purchased electricity\$1,000	239 936		10 762
st of contract work\$1,000	22 139	Cost of purchased services for the repair of buildings and other structures <sup>3</sup> \$1,000	9 218
tity of electricity purchased for heat and power1,000 kWh	5 532 918	Response coverage ratio <sup>4</sup> percent.	98
ntity of electricity generated less sold for heat and power1,000 kWh	D	Cost of purchased services for the repair of machinery and	105 007
value of shipments\$1,000	5 278 809	equipment <sup>3</sup> \$1,000 Response coverage ratio <sup>4</sup> percent	125 607 98
mary products value of shipments\$1,000	5 061 057	Cost of purchased communications services <sup>3</sup>	4 907
condary products value of shipments\$1,000 tal miscellaneous receipts\$1,000	117 323	Response coverage ratio <sup>4</sup>	98 2 398
Value of resales\$1,000	79 864	Response coverage ratio <sup>4</sup> percent.	2 390
Contract receipts\$1,000	9 458	Cost of purchased accounting and bookkeeping services <sup>3</sup>	1 362
Other miscellaneous receipts\$1,000	11 107	Response coverage ratio <sup>4</sup> percent Cost of purchased advertising services <sup>3</sup> \$1,000	98 4 112
ary products specialization ratio percent	97	Response coverage ratio <sup>4</sup> percent.	98
e of primary products shipments made in all industries \$1,000 lue of primary products shipments made in this industry \$1,000	5 167 770 5 061 057	Cost of purchased software and other data processing services <sup>3</sup> \$1,000	1 921
lue of primary products shipments made in other		Response coverage ratio <sup>4</sup> percent.	98
dustries\$1,000	106 713	Cost of purchased refuse removal (including hazardous waste)	0.400
rage ratio percent	97	services <sup>3</sup> \$1,000 Response coverage ratio <sup>4</sup> percent	8 439 98

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control. <sup>2</sup>These items are collected in the ASM and estimated for the remaining establishments; therefore, the levels of estimation are higher than for other items in the table. <sup>3</sup>Based on ASM sample data. <sup>4</sup>A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those ASM establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note: The amounts shown for purchased services reflect only those services that establishments purchase from other companies.

## Table 4. Industry Statistics by Employment Size: 1997

			All shments	All em	ployees	Pr	oduction work	ers				
Employment size class	E1	Total	With 20 em- ploy- ees or more	Number	Payroll (\$1,000)	Number	Hours (1,000)	Wages (\$1,000)		Cost of materials (\$1,000)	Value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
321219, RECONSTITUTED WOOD PRODUCT MFG												
All establishments	-	317	200	25 304	798 767	20 607	45 046	596 391	2 318 116	2 984 089	5 278 809	329 744
Establishments with 1 to 4 employees Establishments with 5 to 9	9	49	-	109	2 613	89	172	2 135	9 050	8 929	18 212	1 089
employees Establishments with 10 to 19	6	35	-	255	7 228	190	360	4 700	23 579	27 060	51 282	3 737
employees Establishments with 20 to 49	6	33	-	453	12 805	358	658	8 576	40 847	45 403	86 776	4 395
employees Establishments with 50 to 99	-	42	42	1 368	36 971	1 080	2 059	25 068	105 432	174 358	282 194	10 806
employees Establishments with 100 to 249	-	53	53	3 805	117 845	3 084	6 588	83 121	380 329	461 926	836 043	31 419
employees Establishments with 250 to 499	-	93	93	14 181	462 672	11 535	25 921	349 045	1 203 912	1 805 208	3 000 887	237 699
employees	-	10	10	D	D	D	D	D	D	D	D	D
Establishments with 500 to 999 employees Establishments with 1,000 to 2,499	-	2	2	D	D	D	D	D	D	D	D	D
employees Establishments with 2,500 employees	-	-	-	-	-	-	-	-	-	-	-	-
or more	-	-	-	-	-	-		-		-	-	-
Administrative records <sup>2</sup>	9	87		548	13 421	443	768	10 320	48 316	47 658	97 251	6 226

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more. <sup>2</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

### Table 5. Industry Statistics by Industry and Primary Product Class Specialization: 1997

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

						-					
NAICS industry or		All	All em	oloyees	Pr	Production workers					Total capital
product	Industry or primary product class	estab- lish-		Payroll		Hours	Wages	by manufacture	Cost of materials	Value of shipments	expendi- tures
class code		ments	Number	(\$1,000)	Number	(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)
321219	Reconstituted wood product mfg	317	25 304	798 767	20 607	45 046	596 391	2 318 116	2 984 089	5 278 809	329 744
3212191	Particleboard made from particleboard produced at this										
3212192	location	41	5 737	191 557	4 635	10 339	140 826	588 499	671 906	1 260 963	92 698
3212192	Waferboard and oriented strandboard	36	5 279	179 211	4 370	10 248	142 121	401 857	853 456	1 248 495	131 888
3212193	Medium density fiberboard (MDF) made from MDF produced at this			-							
0040404	location	18	2 366	76 624	1 976	4 447	58 315	195 052	278 413	474 256	22 059
3212194	Hardboard made from hardboard produced at this location	25	5 030	159 831	4 186	9 173	125 261	632 164	375 894	993 264	35 799
3212195	Cellulosic fiberboard (insulating	-									
3212197	board) Hardboard made from purchased	8	814	26 755	669	1 454	20 341	70 425	64 103	132 845	5 045
5212157	hardboard	22	1 236	35 522	866	1 828	21 625	95 770	151 233	244 892	5 550
3212198	Prefinished particleboard and medium										
	density fiberboard (MDF) made from purchased particleboard and MDF	60	3 780	99 595	3 069	6 040	67 884	235 543	479 509	714 284	27 757

## Table 6a. Products Statistics: 1997 and 1992

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS product code	Product	Number of							
	Product	companies		Product	shipments	Number of companies		Product	shipments
		with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)
321219	Reconstituted wood products	N	x	x	5 167 770	N	x	x	3 987 115
3212191	Particleboard made from particleboard produced at this location	N	х	х	1 263 554	N	x	x	948 492
32121911	Particleboard, industrial, including		~	~	1 200 004		~	~	040 402
3212191111	commercial and shelving, made from particleboard produced at this location Particleboard, industrial, including commercial and shelving, made from particleboard produced at this locationmil sq ft (3/4 in.	N	x	х	1 040 834	N	x	x	N
	basis)	20	х	3 723.0	1 040 834	N	х	N	N
32121912	Other particleboard, including underlayment, manufactured (mobile) home decking, stepping, siding, sheathing, and door core, made from								
3212191221	particleboard produced at this location Particleboard, flooring, including underlayment and manufactured (mobile) home decking, made from particleboard produced at this locationmil sq ft (3/4 in.	N	x	x	161 936	N	x	x	N
3212191291	Other particleboard, including stepping, siding, sheathing, and door core, made from particleboard produced at this learning and for a state of the	9	x	399.8	108 043	N	x	N	N
001015.11	this location	7	х	140.8	53 893	N	х	Ν	Ν
3212191Y	Particleboard made from particleboard produced at this location, nsk	N	х	х	60 784	N	x	х	N
3212191YWV	Particleboard made from particleboard produced at this location, nsk	N	х	х	60 784	N	х	х	50 557
3212192 32121921	Waferboard and oriented strandboard Waferboard and oriented strandboard	N N	X X	X X	1 249 636 1 208 794	N N	x x	x x	1 131 599 N
3212192111	Waferboard and oriented strandboard sheathing	13	x	6 882.1	796 045	9	x	^ 4 183.4	700 780
3212192121	Waferboard and oriented strandboard underlaymentmil sq ft (3/8 in.	8	х	1 155.4	146 499	7	x	₽579.5	109 946
3212192191	basis) Other waferboard and oriented strandboardmil sq ft (3/8 in. basis)	8	x	q2 011.4	266 250	N	x	-579.5 N	109 940 N
3212192Y	Waferboard and oriented strandboard,		Y	v	10.040		v	Y	
3212192YWV	nsk Waferboard and oriented strandboard, nsk	N N	x x	x x	40 842 40 842	N N	x x	x x	N _
3212193	Medium density fiberboard (MDF) made from MDF produced at this location	N	х	x	454 349	N	x	x	383 429
32121931	Medium density fiberboard (MDF) made from MDF produced at this location	N	х	х	431 795	N	x	x	N
3212193111	Industrial medium density fiberboard (MDF) made from MDF produced at this locationmil sq ft (3/4 in.								
3212193191	basis) Other medium density fiberboard (MDF) made from MDF produced at this locationmil sq ft (3/4 in.	10	x	884.9	301 860	N	x	N	N
3212193Y	basis) Medium density fiberboard (MDF) made from MDF produced at this location,	6	х	349.0	129 935	N	X	N	N
3212193YWV	Medium density fiberboard (MDF) made from MDF produced at this	N	х	х	22 554	N	х	х	Ν
3212194	location, nsk	N	х	Х	22 554	N	x	х	7 418
22424044	at this location	N	х	Х	945 403	N	x	х	683 397
32121941 3212194111	produced at this location Standard hardboard (not machined or coated) made from hardboard	N	х	х	931 258	N	х	х	Ν
3212194121	produced at this locationmil sq ft (1/8 in. basis) Service, tempered, and other basic hardboard (not machined or coated) made from hardboard produced at this locationmil sq ft (1/8 in.	4	x	D	D	5	x	1 267.6	116 882
3212194131	Machined and cut hardboard, including basis) molded, cut to size, perforated, and panel stock, not coated, made from hardboard produced at this location mil sq ft (1/8 in.	4	x	S	64 870	3	x	D	D
3212194141	Coated or laminated hardboard interior paneling made from hardboard	2	х	D	D	3	х	D	D
3212194151	produced at this locationmil sq ft (1/8 in. basis) Coated or laminated hardboard siding made from hardboard produced at this locationmil sq ft (1/8 in. basis)	2	x x	D 2 561.1	D 352 483	4	x x	۹176.8 S	25 649 301 650

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### Table 6a. Products Statistics: 1997 and 1992-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

			19	97		1992				
NAICS		Number of		Product	shipments	Number of		Product	shipments	
product code	Product	companies with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	companies with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	
321219	Reconstituted wood products – Con.									
3212194	Hardboard made from hardboard produced at this location—Con.									
32121941	Hardboard made from hardboard									
3212194161	produced at this location – Con. Other coated or laminated hardboard, including doorskins, garage door panels, and furniture stock, made from hardboard produced at this location mil sq ft (1/8 in. basis)	3	x	D	D	3	x	D	D	
3212194Y	Hardboard made from hardboard produced at this location, nsk	N	x	х	14 145	N	x	х	N	
3212194YWV	Hardboard made from hardboard produced at this location, nsk	N	x	x	14 145	N	x	x	14 946	
3212195	Cellulosic fiberboard (insulating board)	N	х	х	130 043	N	x	х	104 301	
32121951 3212195100	Cellulosic fiberboard (insulating board)mil sq ft (1/2 in.	N	х	х	130 043	N	х	х	Ν	
5212195100	basis)	6	х	1 020.2	130 043	5	х	1 097.4	104 301	
3212197	Hardboard made from purchased hardboard	N	х	х	207 125	N	x	x	175 853	
32121971	Hardboard made from purchased hardboard	N	x	х	197 644	N	x	x	N	
3212197111	Machined and cut hardboard, including molded, cut to size, perforated, and panel stock, not coated, made from purchased hardboardmil sq ft (1/8 in.		A				A	~		
3212197121	basis). Coated or laminated hardboard interior paneling made from purchased hardboardmil sq ft (1/8 in.	12	х	S	20 196	8	x	S	22 677	
3212197131	Other coated or laminated hardboard, including doorskins, garage door, panels, furniture stock, and siding, made from purchased hardboard	10	x x	s x	116 068 61 380	6 21	x x	100.4 X	46 422 61 624	
3212197Y	Hardboard made from purchased									
3212197YWV	hardboard, nsk Hardboard made from purchased hardboard, nsk	N N	x x	x x	9 481 9 481	N N	x x	X X	N 45 130	
3212198	Prefinished particleboard and medium density fiberboard (MDF) made from purchased particleboard and MDF		x	x	696 867	N	x	x	443 498	
32121981	Prefinished particleboard and medium density fiberboard (MDF) made from									
3212198111	purchased particleboard and MDF Prefinished particleboard made from purchased particleboardmil sq ft (3/4 in.	N	х	Х	596 114	N	x	Х	N	
3212198121	basis) Prefinished or coated medium density fiberboard (MDF) made from purchased MDFmil sq ft (3/4 in.	46	х	S	465 738	54	x	٩737.9	321 652	
	basis).	32	х	S	130 376	30	х	S	70 490	
3212198Y	Prefinished particleboard and medium density fiberboard (MDF) made from		X	v	400 750		X	×		
3212198YWV	purchased particleboard and MDF, nsk Prefinished particleboard and medium density fiberboard (MDF) made from purchased particleboard and MDF,	N	×	X	100 753	N	×	x	N	
321219W	nsk	N N	x x	x x	100 753 220 793	N N	x x	x x	51 356 116 546	
321219WY	Reconstituted wood products, nsk, total		x	x	220 793	N	x	x	N	
321219WYWW	Reconstituted wood products, nsk, for nonadministrative-record establishments.	N	x	x	125 066	N	x	x	98 626	
321219WYWY	Reconstituted wood products, nsk, for administrative-record establishments	N	х	х	95 727	N	х	х	17 920	

# Additional information is available for this item; see Appendix F. @ Additional data are available for this item in the Current Industrial Report (CIR) series; see Appendix F for the CIR survey number and title. \$ This product is primary to more than one industry; see Appendix F for a listing of the related product codes.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: <sup>p</sup> 10 to 19 percent estimated; <sup>q</sup> 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

## Table 6b. Product Class Shipments for Selected States: 1997 and 1992

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1997. For meaning of abbreviations and symbols, see introductory text. For explanations of terms, see appendixes]

NAICS product class	Product class and geographic area	Value of proc (\$1	duct shipments ,000)
code		1997	1992
3212191	PARTICLEBOARD MADE FROM PARTICLEBOARD PRODUCED AT THIS LOCATION		
	United States	1 263 554	948 492
	California . Georgia . North Carolina . Oregon . Virginia .	69 773 87 059 49 662 373 016 87 214	49 715 68 406 34 863 284 175 78 803
3212192	WAFERBOARD AND ORIENTED STRANDBOARD		
	United States	1 249 636	1 131 599
	Georgia Maine Minnesota North Carolina Texas	138 328 59 610 184 934 109 833 136 281	N 101 361 275 474 N N
3212193	MEDIUM DENSITY FIBERBOARD (MDF) MADE FROM MDF PRODUCED AT THIS LOCATION		
	United States	454 349	383 429
	South Carolina	83 889	70 688
3212194	HARDBOARD MADE FROM HARDBOARD PRODUCED AT THIS LOCATION		
	United States	945 403	683 397
	North Carolina Oregon	146 539 124 776	N 82 639
3212195	CELLULOSIC FIBERBOARD (INSULATING BOARD)		
	United States	130 043	104 301
3212197	HARDBOARD MADE FROM PURCHASED HARDBOARD		
	United States	207 125	175 853
	California . Illinois Indiana . North Carolina	3 346 14 691 23 779 24 538	N 23 721 10 532 21 295
3212198	PREFINISHED PARTICLEBOARD AND MEDIUM DENSITY FIBERBOARD (MDF) MADE FROM PURCHASED PARTICLEBOARD AND MDF		
	United States	696 867	443 498
	California . Indiana . Michigan . North Carolina . Oregon .	96 679 34 103 41 973 49 949 82 718	41 644 18 213 18 334 63 030 52 095
	Texas	26 022 58 208 65 576	19 183 N N

# Additional information is available for this item; see Appendix F.
 @ Additional data are available for this item in the Current Industrial Report (CIR) series; see Appendix F for the CIR survey number and title.
 \$ This product is primary to more than one industry; see Appendix F for a listing of the related product codes.

### Table 7. Materials Consumed by Kind: 1997 and 1992

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS		19	97	1992		
material code	Material consumed	Quantity	Delivered cost (\$1,000)	Quantity	Delivered cost (\$1,000)	
321219	RECONSTITUTED WOOD PRODUCT MFG					
11331019	Logs and boltsmil bd ft Intl 1/4 in.	0	00.004		6	
11331021	scale Pulpwood1,000 standard	S	80 891	D	D	
32100015	cords Chips, slabs, edgings, sawdust, and other wood waste, except planer	P6 811.0	400 579	D	D	
	shavings	8 062.4	243 438	5 767.8	174 538	
32100017 32121909	Planer shavings	4 258.9 X	156 008 91 365	4 376.2 X	139 696 37 827	
32121907	Medium density fiberboard (MDF)mil sq ft (3/4 in.					
32121903	basis) Particleboard (wood)	S	62 923	P93.3	30 095	
	bàsis)	S	191 764	P477.0	106 384	
32551003	Paints, varnishes, lacquers, stains, shellacs, japans, enamels, and allied	P8 083.6	69 488	97 496.9	62 169	
32552007	products	S	36 078	Ň	Ν	
32521141	Urea and melamine resinsmil lb (drý basis).	P2 465.1	331 136	P1 617.2	184 524	

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## Table 7. Materials Consumed by Kind: 1997 and 1992-Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

NAICS		19	97	1992		
material code	Material consumed	Quantity	Delivered cost (\$1,000)	Quantity	Delivered cost (\$1,000)	
321219	RECONSTITUTED WOOD PRODUCT MFG-Con.					
32521143 32410009 00190054 32521113	Phenolic and other tar acid resinsmil lb (dry basis) Petroleum waxmil lb (dry basis) Vinyl and paper overlaysmil bb (dry basis) All other plastics resins consumed in the form of granules, pellets, powders,	۹446.9 ۹334.2 S	172 516 61 173 101 405		114 166 44 672 86 769	
00970099 00971000	liquids, etc. All other materials and components, parts, containers, and supplies Materials, ingredients, containers, and supplies, n.s.k.	X X X	8 823 278 857 259 326	X X X	27 679 N 97 270	

# Additional information is available for this item; see Appendix F.

Note: For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: <sup>p</sup> 10 to 19 percent estimated; <sup>q</sup> 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

## Appendix A. Explanation of Terms

#### **BEGINNING- AND END-OF-YEAR INVENTORIES**

Respondents were asked to report their beginning-ofyear and end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). Beginning in 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

#### **Inventory Data by Stage of Fabrication**

Total inventories and three detailed components (1) finished goods, (2) work-in-process, and (3) materials, supplies, fuels, etc., were collected.

When using inventory data by stage of fabrication for "all industries" and at the three-digit subsector level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by an establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for all publication levels.

### **COST OF MATERIALS**

This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

Included in this item are:

- 1. Cost of parts, components, containers, etc.—Includes all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year.
- 2. Cost of products bought and sold in the same condition.

- 3. Cost of fuels consumed for heat and power—Includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.
- 4. Cost of purchased electricity—The cost of purchased electric energy represents the amount actually used during the year for heat and power. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
- 5. Cost of contract work—This term applies to work done by others on materials furnished by the manufacturing establishment. The actual cost of the material is to be reported on the cost of materials, parts, and containers line of this item. The term "Contract Work" refers to the fee a company pays to another company to perform a service.

### **Specific Materials Consumed**

In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. If less than \$25,000 of a listed material was consumed by an establishment, the cost data could be reported in the "Cost of all other materials...," Census material code 00970099. Also, the cost of materials for small establishments for which administrative records or short forms were used was imputed into the "Materials not specified by kind," Census materials code 00971000.

# Duplication in Cost of Materials and Value of Shipment

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive

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stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

#### **COST OF PURCHASED SERVICES**

Annual Survey of Manufactures (ASM) establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, communication services, legal services, accounting and bookkeeping services, advertising, software and other data processing services, and refuse removal. Each of these items reflects the costs paid directly by the establishment and excludes salaries paid to employees of the establishment for these services.

Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment. Payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that was capitalized is considered capital expenditures and is, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Included in the cost of purchased advertising services are payments for printing, media coverage, and other advertising services and materials.

Included in the cost of purchased software and other data processing services are all purchases by the establishment from other companies. Excluded are services provided by other establishments of the same company (such as by a separate data processing unit). Included in the cost of purchased refuse removal services are all costs of refuse removal services paid by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures.

### **Response Coverage Ratio**

A response coverage ratio is a measure of the extent to which respondents report for an item. The estimate is made by calculating the ratio value of the weighted total employment data for all the ASM establishments that report the item to the weighted total employment data for all ASM establishments classified in an industry (reporters and non-reporters).

### **DEPRECIATION CHARGES FOR FIXED ASSETS**

This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

#### **EMPLOYEES**

This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

#### **Production Workers**

This item includes workers (up through the linesupervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

### All Other Employees

This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force.

#### **FRINGE BENEFITS**

Fringe benefits are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as companyoperated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

#### GROSS BOOK VALUE OF DEPRECIABLE ASSETS AT BEGINNING OF YEAR (BOY) AND END OF YEAR (EOY)

Total value of depreciable assets is collected on all census forms. It shows the value of depreciable assets for the beginning of year and end of year. The data encompass all fixed depreciable assets on the books of establishments. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

In addition, respondents were requested to make certain that assets at the beginning of the year plus capital expenditures, less retirements, equaled assets at the end of the year.

#### NUMBER OF ESTABLISHMENTS AND COMPANIES

A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

#### PAYROLL

This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' social security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' social security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' total supplemental labor costs (those required by Federal and state laws and those incurred voluntarily or as part of collective bargaining agreements).

#### **PRODUCT CODES AND CLASSES OF PRODUCTS**

NAICS United States industries are identified by a sixdigit code, in contrast to the four-digit SIC code. The longer code accommodates the large number of sectors and allows more flexibility in designing subsectors. Each

#### 1997 ECONOMIC CENSUS

product or service is assigned a ten-digit code. The product coding structure represents an extension by the Census Bureau of the six-digit industry classifications of the manufacturing and mining sectors. The classification system operates so that the industrial coverage is progressively narrower with the successive addition of digits. This is illustrated as follows:

NAICS level	NAICS code	Description			
	NAICO COUE	Description			
Industry	33461	Manufacturing and reproduction of magnetic and optical media			
U.S. industry	334612	Reproduction of software			
Product class	3346120	Prerecorded compact disc (except software), tape, and record repro- ducing			
BLS link code	3346120X				
Product code	3346120XXX				

As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1997 census program, information was collected on the output of almost 10,000 individual product items.

In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products (ten-digit codes), and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1992 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant (quantity produced and consumed) was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

#### PRIMARY PRODUCT CLASS CODE

This file presents selected statistics for establishments according to their degree of specialization in products primary to their industry. This field contains either the sixdigit North American Industrial Classification System (NAICS) industry code corresponding to all establishments in the industry, or the seven-digit NAICS product class code for all establishments within the industry that are specialized in a particular product class. Product class specialization is determined by evaluating the ratio of the largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment.

#### **PRODUCTION-WORKER HOURS**

This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

## QUANTITY OF ELECTRIC ENERGY CONSUMED FOR HEAT AND POWER

Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the Annual Survey of Manufactures (ASM) form. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

#### **RENTAL PAYMENTS**

Total rental payments are collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these companyowned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

#### **RETIREMENTS OF DEPRECIABLE ASSETS**

Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during the calendar year. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

#### TOTAL CAPITAL EXPENDITURES (NEW AND USED)

For establishments in operation and any known plants under construction, manufacturers were asked to report their new and used expenditures for (1) permanent additions and major alterations to manufacturing establishments and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

Totals for expenditures include the costs of assets leased from nonmanufacturing concerns through capital leases. New facilities owned by the Federal Government but operated under contract by private companies and plant and equipment furnished to the manufacturer by communities and nonprofit organizations are excluded. Also excluded are expenditures for land and cost of maintenance and repairs charged as current operating expenses.

For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. If an establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported.

#### VALUE ADDED

This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginningand end-of-year inventories.

For those industries where value of production is collected instead of value of shipments, value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

#### **VALUE OF SHIPMENTS**

This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and sold without further processing. Included are all items made by or for the establishments from material owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit.

In addition to the value for NAICS defined products, aggregates of the following categories of miscellaneous receipts are reported as part of a total establishment's value of product shipments:

- 1. Reported contract work—Receipts for work or services that a plant performed for others on their materials.
- 2. Value of resales—Sales of products brought and sold without further manufacture, processing, or assembly.
- 3. Other miscellaneous receipts—Such as repair work, installation, sales of scrap, etc.

Industry primary product value of shipments represents one of the three components of value of shipments. These components are:

- 1. Primary products value of shipments.
- 2. Secondary product value of shipments.
- 3. Total miscellaneous receipts.

Primary product shipments is used in the calculations of industry specialization ratio and industry coverage ratio. The term "Value of primary products shipments made in this industry" is used in this publication and refers to the same data.

# Duplication in Cost of Materials and Value of Shipment

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry. Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

#### **Specialization and Coverage Ratios**

These items are not collected on the report forms but are derived from the data shown in Table 3. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in Tables 1a through 5 and data on product shipments shown in Tables 6a and 6b.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

## Appendix B. NAICS Codes, Titles, and Descriptions

# 321219 RECONSTITUTED WOOD PRODUCT MANUFACTURING

This U.S. industry comprises establishments primarily engaged in manufacturing reconstituted wood sheets and boards. The data published with NAICS code 321219 include the following SIC industry:

2493 Reconstituted wood products

## Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

The manufacturing universe includes about 400,000 establishments. This number includes those industries in the North American Industry Classification System (NAICS) definition of manufacturing, but not those industries leaving the manufacturing sector in the classification change. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures (ASM). The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small single-establishment companies not sent a report form.

Approximately 40 percent of the manufacturing establishments were small single-establishment companies that were excused from filing a census report. Selection of these establishments was based on two factors: annual payroll and our ability to assign the correct six-digit NAICS industry classification to the establishment. For each four-digit Standard Industrial Classification (SIC) industry code, an annual payroll cutoff was determined. These cutoffs were derived so that the establishments with payroll less than the cutoff were expected to account for no more than 3 percent of the value of shipments for the industry. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms. Establishments below the cutoff that could not be directly assigned a six-digit NAICS code were mailed a classification report which requested information for assigning NAICS industry codes. Establishments below the cutoff that could be directly assigned a six-digit NAICS code were excused from filing any report. For below cutoff establishments, information on the physical location, payroll, and receipts was obtained from the administrative records of other Federal agencies under special arrangements that safeguarded their confidentiality.

Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (nsk) categories.

The industry classification codes included in the administrative-record files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded to a fourdigit SIC industry and then erroneously re-coded to a six-digit NAICS industry. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes the administrative-record cases had only two- or three-digit SIC group classification codes available in the files. For the 1997 Economic Census – Manufacturing, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the appropriate six-digit NAICS level. Establishments that did not return the classification form were coded later to those six-digit NAICS industries identified as "All other" industries within the given subsector.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. Establishments sent a report form.

The establishments covered in the mail canvass were divided into three groups:

a. ASM sample establishments.

This group accounts for approximately 15 percent of all manufacturing establishments. The ASM panel covers all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size. For more information, see the Description of the ASM Survey Sample.

In an economic census year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply additional information on gross book value of assets and capital expenditures. ASM establishments were also requested to provide information on retirements, depreciation, rental payments, and supplemental labor costs. For establishments not included in the ASM, these additional items were estimated using relationships observed in the ASM establishment data. The census statistics for these variables are a sum of the ASM establishment data and the estimated data for non-ASM establishments. ASM establishments were also requested to provide information for selected purchased services. The census statistics for the purchased service items were derived solely from the ASM establishments. See Appendix A, Explanation of Terms for an explanation of these items. The census part of the report form is 1 of 220 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of this many forms to canvass the 480 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to perform. Respondents were requested to identify the products, the value of each product, and, in many cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materialsconsumed inquiry which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant materials not identified on the form.

A wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

b. Large and medium establishments (non-ASM).

Approximately 30 percent of all manufacturing establishments were included in this group. A variable cutoff, based on administrative-record payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the 220 economic census – manufacturing regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.

c. Small single-establishment companies (non-ASM).

This group includes approximately 15 percent of all manufacturing establishments. For those industries where application of the variable cutoff for administrative-record cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or short form was used. These establishments received 1 of the 31 versions of the short form, which requested summary product and material data and totals but no details on employment, payroll, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics because the same data were collected on the short form as on the long form. However, detailed information on products and materials consumed was not collected on the short form; thus, its use would increase the value of the nsk categories.

#### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Each of the establishments covered in the 1997 Economic Census – Manufacturing was classified in 1 of 480 industries (473 manufacturing industries and 7 former manufacturing industries) in accordance with the industry definitions in the 1997 NAICS Manual. This is the first edition of the NAICS Manual and it is a major change from the 1987 SIC Manual that was used previously. Appendix A of the 1997 NAICS Manual notes the comparability between the 1987 SIC and 1997 NAICS classification systems. When applicable, Appendix G of this report shows the product class and product comparability between the two systems for data in this report.

In the NAICS system, an industry is generally defined as a group of establishments that have similar production processes. To the extent practical, the system uses supplybased or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the manufacturing sector for 1997, there are 21 subsectors (three-digit NAICS), 86 industry groups (four-digit NAICS), 184 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 473 U.S. industries (six-digit NAICS). This represents an expansion of the four-digit SICbased U.S. industries from 459 in 1987. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. In the new system, there are about 1,500 product classes (seven-digit codes), about 6,000 census products, and an additional 3,700 CIR products (ten-digit codes). The ten-digit products are considered the primary products of the industry with the same first six digits. These counts do not include the seven former manufacturing industries that are included in the 1997 Economic Census – Manufacturing.

For the 1997 Economic Census – Manufacturing, all establishments were classified in particular industries based on the products they produced. If an establishment made products of more than one industry, it was classified in the industry with the largest product value. For 1997, there were no "resistance rules" or "frozen industries."

In ASM years, establishments included in the ASM sample with certainty weights are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year. However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The results of these rules covering the switching of plants from one industry classification to another are that some industries comprise different mixes of establishments in different survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the six-digit NAICS level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments. Establishments frequently make products classified both in their industry (primary products) and other industries (secondary products). Industry statistics (employment, payroll, value added by manufacture, value of shipments, etc.) reflect the activities of the establishments which may make both primary and secondary products. Product statistics, however, represent the output of all establishments without regard for the classification of the producing establishment. For this reason, when relating the industry statistics, especially the value of shipments, to the product statistics, the composition of the industry's output should be considered.

The extent to which industry and product statistics may be matched with each other is measured by the primary product specialization ratio and the coverage ratio. The primary product specialization ratio is the proportion of industry shipments accounted for by the primary products of establishments classified in the industry. The coverage ratio is the proportion of product shipments accounted for by establishments classified in the industry.

#### **ESTABLISHMENT BASIS OF REPORTING**

The economic census – manufacturing is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location or establishment. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1997, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries.

The 1997 Economic Census – Manufacturing excludes data for central administrative offices (CAOs). These would include separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company. These data are published in a separate report series.

#### DESCRIPTION OF THE ASM SURVEY SAMPLE

The annual survey of manufactures (ASM) sample is drawn for the second survey year after a census. The most recent sample was drawn for the 1994 survey year based on the 1992 Census of Manufactures. This sample will be in place through the 1998 ASM.

#### MANUFACTURING

In 1992, there were approximately 370,000 individual manufacturing establishments. For sample efficiency and cost considerations, the 1992 manufacturing population was partitioned into two components for developing estimates within the ASM; a mail stratum and a nonmail stratum.

**Mail stratum.** The mail stratum of the survey is comprised of larger single-location manufacturing companies and all manufacturing establishments of multiunit companies (companies that operate at more than one physical location). Approximately 230,000 of the 370,000 establishments in the 1992 census were assigned to the mail stratum. On an annual basis, the mail stratum is supplemented with larger, newly active single-location companies identified from a list provided by the Internal Revenue Service (IRS) and new manufacturing locations of multiunit companies identified from the Census Bureau's Company Organization Survey (COS).

For the 1994 survey, a new sample of approximately 58,000 individual establishments was selected from the mail stratum assembled from the 1992 census. Supplemental samples representing both 1993 and 1994 births (newly active establishments that were not included in the 1992 census) were also selected. Establishments selected for the sample are mailed an ASM survey questionnaire for each year through 1998.

The 1994-98 ASM sample design is similar to the one used since 1984. Companies in the 1992 Census of Manufactures with manufacturing shipments of at least \$500 million were defined as company certainties. For these large companies, each manufacturing establishment is included in the mail sample. For the 1994-98 sample, there are approximately 650 certainty companies collectively accounting for over 18,000 establishments.

For the remaining portion of the mail component of the survey, the establishment was defined as the sample unit. All establishments with 250 employees or more were defined as employment certainties. In addition, all establishments producing products in SIC 3571 (Electronic Computers) were defined as certainties. Across these three arbitrary certainty classes, there were approximately 25,000 establishments included in the sample with certainty. Collectively, these certainty establishments accounted for approximately 80 percent of the total value of shipments in the 1992 Census of Manufactures.

Smaller establishments in the remaining portion of the mail stratum were sampled with probabilities ranging from .02 to 1.00. The initial probabilities of selection assigned to these establishments were proportionate to a measure-of-size determined for each establishment. The measure-of-size was a function of the establishment's 1992 industry classification, its 1992 product class data, and the historical variability of the year-to-year estimates of the product class estimates. For each product class (1,755) and four-digit industry (459), a desired reliability constraint was specified. Using a technique developed by Dr. James R. Chromy of the Research Triangle Institute, the initial establishment probabilities were optimized such that the expected sample satisfied all industry and product class reliability constraints while the sample size was minimized. This technique reduces the likelihood of selecting nonrepresentative samples for individual product classes or industries.

This method of assigning probabilities based on product class shipments is motivated by our primary desire to produce reliable estimates of both product class and industry shipments. The high correlation between shipments and employment, value-added, and other general statistics assures that these variables will also be well represented by the sample. The actual sample selection procedure uses an independent chance of selection method (Poisson sampling) which permits us to prevent small establishments from being selected in consecutive samples without introducing a bias into the survey estimates.

**Nonmail component.** The initial nonmail component of the survey was comprised of approximately 140,000 small, single-establishment companies that were tabulated as administrative records in the 1992 Census of Manufactures. The nonmail stratum is also supplemented annually using the list of newly active single-location companies provided by the Internal Revenue Service (IRS) and payroll cutoffs. Companies with payroll below the payroll cutoff are added to the nonmail stratum. For this portion of the population, sampling is not used. The data for this group are estimated based on selected information obtained annually from the administrative records of the IRS and Social Security Administration (SSA). This administrative information, which includes payroll, total employment, industry classification, and physical location, is obtained under conditions which safeguard the confidentiality of both tax and census records.

# DESCRIPTION OF THE ASM ESTIMATING PROCEDURE

Most of the ASM estimates derived for the mail stratum are computed using a difference estimator. At the establishment level, there is a strong correlation between the current-year data values and the corresponding 1992 (base) data values. Therefore, within the mailed stratum, for each item at each level of aggregation, an estimate of the "difference" between the current year and the base year is computed from sample cases and added to the corresponding base-year values. For the 1993-1997 ASM estimates, the 1992 Census of Manufactures values serve as the base year. For the 1998 ASM, the base will be updated to be the 1997 Economic Census – Manufacturing.

Due to the positive year-to-year correlation, estimates derived using this methodology are generally more reliable than comparable estimates developed from the current sample data alone. Estimates for the capital expenditures variables are not generated using the difference estimator because the year-to-year correlations are considerably weaker. The standard linear estimator is used for these variables.

For the nonmail stratum, estimates for payroll and employment are directly tabulated from the administrative-record data provided by IRS and SSA. Estimates of data other than payroll and employment are developed from industry averages. Although the nonmail stratum contains approximately 170,000 individual establishments in 1994, it accounts for less than 2 percent of the estimate for total value of shipments at the total manufacturing level.

Corresponding estimates for the mail and nonmail components are combined to produce the estimates included in this publication.

#### **QUALIFICATIONS OF THE ASM DATA**

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sample lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the ASM is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected ASM statistics in this report. They are represented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, completecoverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.

From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.

From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

## DATA FROM THE CURRENT INDUSTRIAL REPORTS (CIR)

The CIR program provides product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. When detail product data are collected in the CIR, they are not also collected in the census. However, the annual CIR data are included in the census Product Summary report.

The CIR program uses a unified data collection, processing, and publication system. The Census Bureau updates the survey panels for most reports annually and reconciles the estimates to the results of the broaderbased annual survey of manufactures and the economic

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census – manufacturing. The economic census – manufacturing provides a complete list of all producers of the products covered by the CIR program and serves as the primary source for CIR sampling. Where a small number of producers exist, CIR surveys cover all known producers of a product. However, when the number of producers is large, cutoff and random sampling techniques are used. Surveys are continually reviewed and modified to provide the most up-to-date information on products produced. While the CIR program includes both mandatory and voluntary surveys, the annual data are mandatory.

# DUPLICATION IN COST OF MATERIALS AND VALUE OF SHIPMENTS

Data for cost of materials and value of shipments include varying amounts of duplication, especially at higher levels of aggregation. This is because the products of one establishment may be the materials of another. The value added statistics avoid this duplication and are, for most purposes, the best measure for comparing the relative economic importance of industries and geographic areas.

# VALUE OF INDUSTRY SHIPMENTS COMPARED WITH VALUE OF PRODUCT SHIPMENTS

The 1997 Economic Census – Manufacturing shows value of shipments data for industries and products. In the industry statistics tables and files, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in the products statistics tables and files represent the total value of all products shipped that are classified as primary to an industry regardless of the classification of the producing establishment.

## Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan Areas

Not applicable for this report.

## Appendix F. Footnotes for Products Statistics and Materials Consumed by Kind

Not applicable for this report.

## Appendix G. Comparability of Product Classes and Product Codes: 1997 to 1992

1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
3211131 3211131111 3211131121 3211131131 3211131131	2421111 2421115 2421121 2421125	2421161 pt 2421163 pt 2421165 pt 2421177 pt	3212117 3212117111 3212117291 3212117YWV pt 3212117YWV pt	2435331 2435398 2435300 pt	24353 2435331 2435398 2435300 2435311	3212197 3212197111 3212197121 3212197131 3212197YWV	24936 2493612 2493616 2493617 2493617 2493600	2493612 2493616 2493617
3211131YWV 3211133 3211133111 3211133121 3211133121	24212 pt 2421241 2421244	24212 pt 2421212 pt 2421213 pt	321211W 321211WYWW 321211WYWY 321211WYWY	2435000 2435002	24350 2435000 2435002 24364	3212198 3212198111 3212198121 3212198YWV	24937 2493721 2493731 2493700	2493721 2493731 2493700
3211133241 3211133351 3211133461	2421251 2421254	2421233 pt 2421235 pt 2421237 pt	3212121100 3212123 3212123111	24365 2436501	24365	321219W 321219WYWW 321219WYWY 3219111	24930 2493000 2493002 24311	2493000 2493002
3211135 3211135111 3211135121 3211135231 3211135231 3211135241 3211135YWV	24215 2421516 2421522 2421522 2421518 2421524 2421524 2421500	24215 2421516 2421522 2421522 2421518 2421524 2421500	3212123221 3212123331 3212123441 3212123451 3212123YWV 3212125 3212125 3212125.111	2436511 2436521 2436523 2436500 24366 24366	2436521 2436523 2436500 24366	321911111 3219111121 3219111231 3219111231 3219111241 3219111351 3219111361 3219111391 pt	2431131 2431132 2431135 2431135 2431136 2431142 2431143 2431191 pt	2431131 2431132 2431135 2431136 2431141 pt 2431141 pt 2431141 pt 2431134
3211137 pt	24219 pt 24290 pt	24219 pt 24290 pt	3212125121 3212125131 3212125141 3212125151 2212125151	2436613 2436615	2436613 2436615 2436617	3219111391 pt 3219111YWV 3219113 3219113111	2431100 24312 2431209	2431100 24312 2431209
3211137121 3211137131 pt 3211137131 pt 3211137131 pt	2421817 2421813 2429011 pt 2429011 pt 2429011 pt	2421813 2429004 2429007 2429009	3212127 3212127111 3212127121	24367 2436703 2436721	24367 2436703 2436721	3219115 3219115111	2431215 2431200 24313 24313	2431200 24313 2431313
3211137141 3211137YWV pt 3211137YWV pt	2421911 2421800 pt 2421900 pt	2421911 2421800 pt 2421900 pt	3212127191 pt 3212127191 pt 3212127YWV 3212129	2436727 pt 2436700	2436723 2436725 2436700 24363	3219115121 3219115YWV 3219117 3219117	2431315 2431300 24314 243141	2431300 24314
321113W pt 321113W pt 321113W yt 321113W yw pt	24210 pt 24290 pt 24390 pt 2421000 pt 2429000 pt	24290 pt 24390 pt 2421000 pt	3212129111 3212129191 3212129YWV pt 3212129YWV pt	2436331 2436398 2436300 pt 2436300 pt	2436331 2436398 2436300	3219117115 3219117121 3219117131 3219117135 3219117141	2431411 2431413 2431419 2431431 2431433 2431433 2431435	2431413 2431419 2431431 2431433
321113WYWW pt 321113WYWW pt 321113WYWY pt	2439000 pt 2439085 2421002 pt 2429002 pt	2439000 pt 2439033 pt 2421002 pt 2429002 pt	321212WYWY 3212130	2436000 2436002 24390 pt	2436002 24390 pt	3219117145 3219117151 3219117155 3219117161 pt 3219117161 pt	2431437 2431441 2431445 2431445 2431449 pt 2431449 pt	2431437 2431441 2431445 2431446 2431448
3211141 3211141111 3211141121 3211141121 3211141131 pt	24912 2491201 2491203 2491208 pt	24912 2491201 2491203 2491205	3212130111 3212130221 3212130231 3212130241 pt 3212130241 pt 3212130241 pt	2439015 2439021 2439025 pt 2439025 pt	2439098 pt 2439031 2439098 pt 2439035 2439098 pt 2439000 pt	3219117171 32191177WV 3219117YWV 3219119 3219119111 3219119121	2431461 2431400 24315	2431400 pt 2431400 pt 24315 2431561
3211141131 pt 3211141141 3211141151 3211141161 3211141161 3211141171	2491209 2491212 2491214 2491216	2491214 2491216	3212130YWY 3212140 3212140111 pt 3212140111 pt 3212140121	2439002 pt 24390 pt 2439061 pt 2439061 pt 2439065	2439002 pt 24390 pt 2439051 pt 2439098 pt 2439098 pt	3219119131 3219119141 3219119151 3219119191 pt 3219119191 pt 3219119191 pt	2431585 2431587 2431588 2431588 2431591 pt 2431591 pt	2431585 2431587 2431597 pt 2431575 2431581
3211145 3211145111 3211145121 3211145121 3211145131	2491302 2491305 2491307 2491309	2491305 2491307 2491309	3212140131 pt 3212140131 pt 3212140YWW	2439071 pt 2439071 pt 2439000 pt 2439002 pt	2439051 pt 2439098 pt 2439000 pt 2439002 pt	3219119YWV 321911W 321911WYWW	2431500 24310 pt 2431000 pt 2431002 pt	2431500 24310 pt 2431000 pt
3211145151 3211145161 3211145171 3211145191 3211145YWV	2491314 2491317 2491321		3212191111 pt 3212191111 pt 321219121 pt 3212191221 pt 3212191221 pt	2493111 pt 2493111 pt 2493115 pt 2493115 pt	2493120 2493121 pt 2493103 2493105	3219121 3219121111 3219121121 3219121131 3219121131	24211 pt 2421135 2421141 2421145 2421151	2421161 pt 2421163 pt 2421165 pt
3211149111	24919 2491905 2491907 2491907 2491911 2491900	2491905 2491907 2491911	3212191YWV 3212192 3212192111 3212192121	2493100 24932 2493205 2493207	2493100 24932 2493205 2493207	3219121151 pt 3219121151 pt 3219121151 pt 3219121151 pt	2421155 pt 2421155 pt 2421155 pt 2421155 pt 2421155 pt 2421100 pt	2421161 pt 2421163 pt 2421165 pt 2421175
321114W 321114WYWW 321114WYWY	2491000 2491002	2491000 2491002	3212193	2493291 pt 2493200 24933	24933	3219123 3219123111 3219123121 3219123121	2421267	2421212 pt 2421213 pt
3212111 3212111111 3212111221 3212111221 3212111241 3212111251 3212111261 3212111261 321211112WV	2435419 2435415 2435417 2435421 2435427 2435431	2435415 2435417 2435421 2435427 2435427 2435431	3212193111 pt 3212193111 pt 3212193191 pt 3212193191 pt 3212193YWV 3212193YWV	2493311 pt 2493311 pt 2493391 pt 2493391 pt 2493300 24934	2493314 pt 2493316 pt 2493314 pt 2493316 pt 2493300 24934	3219123141 3219123141 3219123151 3219123161 3219123171 pt 3219123171 pt 3219123171 pt 3219123171 pt 3219123171 pt 3219123YWV	2421274 2421277 2421281 2421284 pt 2421284 pt 2421284 pt	2421233 pt 2421235 pt 2421237 pt 2421212 pt 2421213 pt 2421215 pt 2421215 pt 2421231
3212113 3212113111 3212113221 3212113231 3212113231	24351 2435101 2435105 2435107 2435147	24351 2435101 2435105 2435107 2435147	3212194121         3212194131         3212194131         3212194141         3212194151         3212194161	2493412 2493414 2493416 2493416 2493417 2493418 2493419 2493400	2493414 2493416 2493417 2493418 2493419	3219123YWV 3219125 3219125111 3219125115 3219125221 3219125225	24262 2426231 2426241 2426233	24262 2426224 pt 2426224 pt 2426251 pt
3212115	2435100 24352 2435200	24352	3212195	24935 24935 2493500	24935	3219125331 3219125335 3219125441	2426235 2426245	2426281 pt 2426281 pt

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1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published	1997 published	1997 collected	1992 published
3219125444 3219125447 3219125447	2426285 2426286 2426287	2426285 2426286 2426287	321918WYWY pt 3219201 3219201111	2431002 pt 24411 2441127	2431002 pt 24411 2441127	3219925 3219925111 3219925121	24523 2452333 2452335	24523 2452333 2452335
3219125YWV 3219127 pt	2426200 24217		3219201121 3219201YWV	2441163	2441163 2441100	3219925131 3219925YWV	2452337 2452300	2452337 2452300
3219127 pt 3219127111 3219127121	24994 pt 2421711 2421751	24994 pt 2421711 2421751	3219203 3219203111 3219203121	24412 2441211 2441215	2441211 2441215	3219927 3219927111 3219927221 3219927YWV	24524 2452441 2452447 2452400	24524 2452441 2452447 2452400
3219127131 pt 3219127131 pt 3219127YWV pt 3219127YWV pt	2499493 pt 2499493 pt 2421700 2499400 pt	2421700	3219203131 3219203YWV 3219205	24480 pt	2441225 2441200 24480 pt	321992W 321992WYWW 321992WYWW	24520 2452000 2452002	24520 2452000 2452002
3219129 pt	24218 pt	24218 pt	3219205111 3219205221 3219205231	2448065	2448062 2448065 2448066	3219990 pt	24210 pt	24210 pt
3219129 pt 3219129111	24219 pt 2421825	24219 pt 2421825	3219205241 3219205241	2448066 2448064 2448000 pt	2448064	3219990 pt	•	•
3219129121	2421823 2421971	2421823	3219207 pt		2448000 pt 24290 pt	3219990 pt 3219990 pt	•	•
3219129YWV pt	2421800 pt 2421900 pt	2421800 pt	3219207 pt		24490 pt	3219990 pt	•	•
•	24210 pt		3219207 pt	24994 pt	24994 pt	3219990 pt	24991 pt	•
321912W pt	24260 pt	24260 pt	3219207111 3219207121	2449021	2449021	3219990 pt	24992	
321912W pt	24390 pt	24390 pt	3219207131 3219207141	2449073	2449043 2449073	3219990 pt	24994 pt	24994 pt
321912W pt 321912WYWW pt	24990 pt 2421000 pt	24990 pt 2421000 pt	3219207151 3219207191 pt	2499411	2499411 2429087 pt	3219990 pt	31310 pt	31310 pt
321912WYWW pt 321912WYWW pt	2426000 pt	2426000 pt	3219207191 pt	2449061 2499481	2449061 2499498 pt	3219990 pt	39990 pt	39990 pt
321912WYWW pt 321912WYWW pt	2439081	2439033 pt	3219207YWV pt 3219207YWV pt	2449000 pt	2449000 pt 2499400 pt	3219990 pt 3219990111	39999 pt 2499131	39999 pt 2499131
321912WYWY pt	2421002 pt	2421002 pt	321920W pt	•	•	3219990114	2499200 2499414	2499200 2499414
321912WYWY pt 321912WYWY pt	2439002 pt	2439002 pt		24410	24410	3219990124 3219990127	2499416 2499417	2499416 2499417
321912WYWY pt	•	•	321920W pt	24480 pt	24480 pt	3219990131	2499419	2499419
3219181 3219181111 3219181121	24316 2431621 2431631	2431621		24490 pt		3219990137	2499426 2499441	2499425 pt 2499441
3219181131 3219181YWV	2431651	2431651	321920W pt 321920WYWW pt	2429000 pt	2429000 pt	3219990144	2499451	2499451
3219183	24317	24317	321920WYWW pt	2441000 2448000 pt	2441000 2448000 pt	3219990147 3219990151	2499454 2499457	2499454 2499457
3219183111 3219183121	2431725 2431771	2431725 2431771	321920WYWW pt 321920WYWW pt	2499000 pt	2499000 pt	3219990154 3219990157 3219990161	2499458 2499462	2499458 2499462
3219183YWV	2431700		321920WYWY pt 321920WYWY pt	2429002 pt 2441002	2429002 pt 2441002	3219990164	2499471 2499475	2499471 2499475
•	24218 pt	24218 pt 24318	321920WYWY pt 321920WYWY pt	2448002	2448002 2449002	3219990167	2499485 2499489	2499485 2499489
3219185 pt 3219185111	24318 2431821	2431821	321920WYWY pt	2499002 pt	•	3219990174 3219990191 pt	2499497 2421896	2499497 2421896
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3219185141 3219185151	2431877	2431877	3219911121 pt	2451112 pt 2451112 pt	2451113 2451115	3219990191 pt 3219990191 pt	2429031 2499496 pt	2499425 pt
3219185161 3219185191 pt	2421811 2431891 pt	2431833	3219911231	2451114	2451117 pt 2451117 pt	3219990191 pt 3219990191 pt	2499492 2499496 pt	2499491 pt 2499498 pt
3219185191 pt 3219185YWV pt	2421800 pt	2421800 pt	3219911351 3219911YWV	2451118 2451100	2451118 2451100	3219990191 pt 3219990191 pt	3131033 3999994 pt	3131061 pt 3999913 pt
	2431800		3219915		24512	3219990191 pt 3219990191 pt	3999994 pt 3999931	3999942 pt 3999999 pt
3219187 3219187111	24261 2426111	24261 2426111	3219915111 3219915121	2451222	2451222 2451230	3219990191 pt	3999994 pt	3999999 pt
3219187121 3219187131	2426123	2426123	3219915YWV	2451200		3219990YWW pt 3219990YWW pt	2421000 pt 2421800 pt	2421000 pt 2421800 pt
3219187241 3219187251	2426141	2426141	321991W 321991WYWW	2451000	24510 2451000	3219990YWW pt	2421900 pt 2429000 pt	2421900 pt 2429000 pt
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321918W pt	24210 pt	24210 pt	3219921 3219921111	2452173	24521 2452173	3219990YWW pt 3219990YWW pt	2499400 pt 3131000 pt	2499400 pt 3131000 pt
321918W pt	24260 pt	24260 pt	3219921121 3219921YWV	2452175 2452100	2452175	3219990YWW pt 3219990YWW pt	3999000 pt 3999900 pt	3999000 pt 3999900 pt
321918W pt 321918WYWW pt	2421000 pt	24310 pt 2421000 pt	3219923	24522	24522		•	2421002 pt
321918WYWW pt 321918WYWW pt	2426000 pt	2426000 pt	3219923111	2452217	2452217 2452219	3219990YWY pt 3219990YWY pt 3219990YWY pt	2429002 pt 2499002 pt	2429002 pt 2499002 pt
321918WYWY pt	2421002 pt 2426002 pt	2421002 pt	3219923131	2452223 2452200	2452223	3219990YWY pt 3219990YWY pt	3131002 pt	3131002 pt
		p*				L	p	p*