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## **NEW RESIDENTIAL SALES IN FEBRUARY 2009**

Sales of new one-family houses in February 2009 were at a seasonally adjusted annual rate of 337,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 4.7 percent ( $\pm 18.3\%$ )\* above the revised January rate of 322,000, but is 41.1 percent ( $\pm 7.9\%$ ) below the February 2008 estimate of 572,000.

The median sales price of new houses sold in February 2009 was \$200,900; the average sales price was \$251,000. The seasonally adjusted estimate of new houses for sale at the end of February was 330,000. This represents a supply of 12.2 months at the current sales rate.

New Residential Sales data for March 2009 will be released on Friday, April 24, 2009, at 10:00 A.M. EDT.

Our Internet site is: http://www.census.gov/newhomesales

## **EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 5 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\* 90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

Table 1. New Houses Sold and For Sale

[Thousands of houses. Detail may not add to total because of rounding]

		Sold during period <sup>1</sup>			For sale at end of period					Median	Average			
	Period	United	North-	Mid-			United	North-	Mid-	F		Months'	sales	sales
		States	east	west	South	West	States	east	west	South	West	supply <sup>2</sup>	price (\$)	price (\$)
							,	Seasonally	adjusted					
2000		550	20		24.4							0.7		
2008:	February March	572 513	39 28	77 70	314 293	142 122	477 469					9.7 11.2		
	Water	313	20	70	293	122	409					11.2		
	April	542	40	82	294	126	458					10.2		
	May	515	31	76	292	116	452					10.7		
	June	499	35	70	279	115	435					10.7		
	July	505	41	66	274	124	419					10.3		
	August	448	29	74	252	93	412					11.3		
	September	434	25	65	242	102	395					10.9		
	October	404	35	63	221	85	379					11.6		
	November December December	387 371	39 31	54 59	207 187	87 94	369 351					11.8 11.6		
	December	371	51	37	107	74	331					11.0		
2009:	January <sup>r</sup>	322	30	55	176	61	340					12.9		
	February <sup>p</sup>	337	29	50	193	65	330					12.2		
Averag	ge RSE (%) <sup>3</sup>	8	30	18	12	16	4					8		
Damaa	nt Change													
Perce	nt Change:													
	February 2009 from January 2009	4.7%	-3.3%	-9.1%	9.7%	6.6%	-2.9%					-5.4%		
	90% Confidence Interval <sup>4</sup>	± 18.3	± 55.5	$\pm40.6$	± 28.9	± 27.7	± 0.9					± 13.5		
	February 2009 from February 2008	-41.1%	-25.6%	-35.1%	-38.5%	-54.2%	-30.8%					25.8%		
	90% Confidence Interval <sup>4</sup>	± 7.9	± 37.6	± 23.0	± 13.3	±11.8	± 2.5					± 18.4		
	3070 Confluence Interval							nt caseonal	ly adjusted	1				
2007: 2008:		776 485	65 35	118 70	411 266	181 114	496 353	48 37	79 57	248 176	121 83	(X) (X)	247,900 231,900	313,600 292,500
RSE (9	6)	3	9	11	4	4	3	12	8	5	7	(X)	3	3
	Year to Date	92	7	11	51	24	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2008:	Year to Date	50	4	7	29	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RSE (9	6)	6	25	16	9	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	Year to Date Percent Change <sup>5</sup>	-45.1%	-38.2%	-33.0%	-43.2%	-56.9%	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	90% Confidence Interval <sup>4</sup>	± 5.3	$\pm 29.1$	± 17.1	± 8.6	± 10.3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2000	February	40			2.5					244		0.0	245.200	204.200
2008:	March	48 49	2	6 7	26 28	12 12	475 465	45 46	76 74	241 233	113 113	9.9 9.5	245,300 229,300	301,200 287,600
		.,	-	,	20		103	.0	, ,	200		7.5	227,300	207,000
	April	49	4	8	25	12	458	44	73	230	110	9.3	246,400	314,300
	May	49	3	7	27	11	451	44	72	227	107	9.3	229,300	298,200
	June	45	3	7	25	10	435	43	69	218	104	9.6	234,300	299,400
	July	43	3	6	24	11	421	42	69	210	100	9.8	237,300	301,900
	August	38	2	7	21	8	411	42	67	205	98	10.8	221,000	265,500
	September	35	2	5	20	8	398	41	65	198	94	11.4	225,200	287,100
	Oatobox	22				_	20.7	20		100		12.0	212 225	051.00
	October November <sup>r</sup>	32 27	3	5 4	17 15	7 6	384 369	39 38	62 61	192 183	91 87	12.0 13.6	213,200 221,600	274,000 290,100
	December	26	2	4	14	6	353	37	57	176	83	13.6	227,300	262,300
2009:	January	23	2	4	13	5	339	36	54	170	79	14.6	206,800	239,100
	Fohrmany	27	2	4	15	6	325	35	51	164	75	12.0	200,900	251,000
	February <sup>P</sup>													
Averag	ge RSE (%) <sup>3</sup>	8	30	18	12	16	4	14	11	4	8	8	5	5

 $<sup>^</sup>p\!Preliminary. \qquad ^r\!Revised. \qquad RSE\ Relative\ standard\ error. \qquad X\ Not\ applicable. \qquad Z\ Less\ than\ 0.5\ percent.$ 

Note: The sales price includes the land.

<sup>&</sup>lt;sup>1</sup>Seasonally adjusted houses sold are published at annual rates. <sup>2</sup>Ratio of houses for sale to houses sold. <sup>3</sup>Average RSE for the latest 6-month period.

<sup>&</sup>lt;sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals.

<sup>5</sup> Computed using unrounded data.

**Table 2. New Houses Sold, by Sales Price** 

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

	Period		Under	\$150,000 to	\$200,000 to	\$300,000 to	\$400,000 to	\$500,000 to	\$750,000				
		Total	\$150,000	\$199,999	\$299,999 Number 6	\$399,999	\$499,999	\$749,999	and over				
2007:		776	106	162	227	121	65	62	32				
2008: <sup>r</sup>		485	77	106	149	69	35	31	18				
RSE (%)		3	11	7	4	7	8	9	15				
2008:	February	48	7	9	16	8	3	3	2				
	March	49	7	11	17	7	2	3	2				
	April	49	5	10	15	9	3	5	2				
	May	49	9	11	15	5	4	3	2				
	June	45	8	9	14	7	2	2	2				
	July	43	8	9	12	6	4	3	2				
	August September	38 35	7	9	12 10	5	3 2	1	1				
	September	33		8	10	4	2	3	1				
	October	32	6	8	10	4	2	1	1				
	November <sup>r</sup>	27	5	6	8	4	1	2	1				
	December <sup>r</sup>	26	4	7	8	4	2	1	(Z)				
2009:	January <sup>r</sup>	23	5	6	8	3	1	(Z)	(Z)				
	February <sup>p</sup>	27	5	8	7	3	2	1	( <b>Z</b> )				
Averag	e RSE (%) <sup>2</sup>	8	20	17	15	22	27	32	47				
		Percent distribution											
2007:		100	14	21	29	16	8	8	4				
2008: <sup>r</sup>		100	16	22	31	14	7	6	4				
2008:	February	100	14	19	33	16	7	7	4				
	March	100	14	23	34	15	5	6	3				
	April	100	11	21	31	18	6	9	4				
	May	100	18	22	31	11	7	6	5				
	June	100	17	20	32	16	5	5	5				
	July	100	18	20	27	14	10	7	5				
	August	100	17	23	31	14	9	4	2				
	September	100	19	24	29	10	6	8	4				
	October	100	18	24	32	12	7	4	4				
	November <sup>r</sup>	100	19	22	28	14	5	8	4				
	December	100	15	26	32	14	7	4	2				
2009:	January <sup>r</sup>	100	20	28	32	12	6	2	1				
	February <sup>p</sup>	100	20	29	27	11	6	5	2				

 $<sup>^{</sup>p}Preliminary. \quad ^{r}Revised. \quad RSE \ Relative \ standard \ error. \quad X \ Not \ applicable. \quad Z \ Less \ than \ 0.5 \ percent.$ 

Note: The sales price includes the land.

<sup>&</sup>lt;sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

<sup>&</sup>lt;sup>2</sup>Average RSE for the latest 6-month period.

Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

[Thousands of houses. Detail may not add to total because of rounding]

Period			Sold duri	ng period			Median			
		Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	months for sale <sup>1</sup>
2007:		776	196	255	325	496	69	228	198	6.2
2008: <sup>r</sup>		485	104	134	247	353	42	139	171	9.2
RSE (%)		3	7	5	6	3	5	4	6	8
2008:	February	48	11	11	25	475	68	214	194	7.1
	March	49	12	12	25	465	66	212	187	7.4
	April	49	13	14	22	458	64	213	181	7.7
	May	49	11	16	22	451	63	209	180	8.3
	June	45	10	13	22	435	59	201	175	8.4
	July	43	9	13	21	421	56	192	173	8.5
	August	38	8	11	19	411	54	186	171	9.0
	September	35	5	10	19	398	50	175	173	9.1
	October	32	5	9	18	384	46	166	172	9.1
	November <sup>r</sup>	27	4	7	16	369	43	155	171	9.2
	December <sup>r</sup>	26	5	6	16	353	42	139	171	9.2
2009:	January <sup>r</sup>	23	5	5	13	339	41	132	166	9.4
	February <sup>p</sup>	27	7	7	13	325	41	127	157	9.8
Average RSE (%) <sup>2</sup>		8	9	12	10	4	8	5	5	6

 $<sup>\</sup>mbox{\sc p}\mbox{\sc Preliminary.} \quad \mbox{\sc r}\mbox{\sc Revised.} \quad \mbox{\sc RSE Relative standard error.} \quad \mbox{\sc Z Less than 0.5 percent.}$ 

<sup>&</sup>lt;sup>1</sup>Median number of months for sale since completion.

 $<sup>^2\</sup>mbox{Average}$  RSE for the latest 6-month period.