U.S. Census Bureau News Joint Release U.S. Department of Housing and Urban Development

U.S. Department of Commerce • Washington, D.C. 20233

FOR IMMEDIATE RELEASE TUESDAY, JUNE 26, 2007 AT 10:00 A.M. EDT

Erica Filipek or Steven Berman Manufacturing and Construction Division (301) 763-5160

CB07-90

NEW RESIDENTIAL SALES IN MAY 2007

Sales of new one-family houses in May 2007 were at a seasonally adjusted annual rate of 915,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 1.6 percent $(\pm 10.8\%)^*$ below the revised April rate of 930,000 and is 15.8 percent $(\pm 9.0\%)$ below the May 2006 estimate of 1,087,000.

The median sales price of new houses sold in May 2007 was \$236,100; the average sales price was \$313,000. The seasonally adjusted estimate of new houses for sale at the end of May was 536,000. This represents a supply of 7.1 months at the current sales rate.

New Residential Sales data for June 2007 will be released on Thursday, July 26, 2007, at 10:00 A.M. EDT.

Our Internet site is: http://www.census.gov/newhomesales

EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 5 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

^{*90%} confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

Table 1. New Houses Sold and For Sale

[Thousands of houses. Detail may not add to total because of rounding]

		Sold during period ¹				For sale at end of period					Median Average			
	Period	United	North-	Mid-	iiou		United	North-	Mid-	period		Months'	sales	sales
		States	east	west	South	West	States	east	west	South	West	supply ²	price (\$)	price (\$)
			1	1	1	1 1		Seasonally	adjusted					
2006:	May	1,087	68	179	575	265	564					6.2		
	June	1,073	62	169	566	276	565					6.4		
		0.50			505	2.5	550							
	July August	969 1,009	60 86	137 152	507 558	265 213	573 568					7.4 6.8		
	September	1,009	62	138	550	254	560					6.8		
	•													
	October	952	39	137	527	249	553					7.1		
	November	987	64	150	536	237	542					6.5		
	December	1,019	73	181	518	247	535					6.2		
2007:	January	890	62	166	492	170	536					7.2		
	February ^r	840	46	127	462	205	544					8.1		
	March ^r	827	88	127	415	197	547					8.3		
	April ^r	930	91	117	509	213	542					7.0		
	May ^p	915	81	153	472	209	536					7.1		
A	ge RSE (%) ³													
Averaş	ge RSE (%)	7	26	15	11	12	4					7		
Perce	nt Change:													
	May 2007 from April 2007	-1.6%	-11.0%	30.8%	-7.3%	-1.9%	-1.1%					1.4%		
	• •													
	90% Confidence Interval ⁴	± 10.8	± 38.1	± 34.0	± 13.7	± 27.9	± 1.0					± 12.0		
	May 2007 from May 2006	-15.8%	19.1%	-14.5%	-17.9%	-21.1%	-5.0%					14.5%		
	90% Confidence Interval ⁴	± 9.0	± 28.3	± 29.9	± 11.6	± 18.3	± 3.0					± 13.2		
							No	ot seasonal	ly adjusted	1				
2005:		1,283	81	205	638	358	515	47	109	249	109	(X)	240,900	297,000
2005.		1,051	63	161	559	267	537	54	97	267	119	(X)	246,500	305,900
RSE (×)	3	8	9	4	4	3	12	8	5	7	(X)	3	2
KSE (70)		0		-	_	,	12		3	,	(21)	,	-
2006:	Year to Date	487	27	75	254	130	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2007:	Year to Date	384	33	59	202	90	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RSE (%)	4	11	9	5	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	_													
	Year to Date Percent Change 5	-21.1%	21.1%	-21.4%	-20.6%	-30.9%	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	90% Confidence Interval ⁴	± 4.1	± 20.2	± 10.2	± 6.8	± 5.7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2006:	June	102 98	6	17 16	54 51	25 25	563 570	54 54	107 105	281 288	121 124	5.5 5.8	238,200 243,200	293,900 305,000
	June	96	0	10	31	23	370	34	103	200	124	5.6	243,200	303,000
	July	83	5	12	43	22	568	54	104	289	121	6.9	238,100	311,300
	August	88	7	13	49	19	570	53	103	291	123	6.5	243,900	317,300
	September	80	5	11	44	20	561	51	103	286	121	7.0	226,700	296,200
	October	74	3	11	40	20	558	54	104	280	120	7.5	250,400	306,800
	November	71	5	11	39	16	548	54	102	273	119	7.8	240,100	291,800
	December	71	5	12	39	15	537	54	97	267	119	7.6	244,700	301,900
2007:	January	66	4	11	38	13	539	55	94	267	123	8.2	254,400	314,600
	February ^r March ^r	68 79	4 8	10 12	36 39	18 20	540 541	54 52	90 86	272 276	124 126	8.0 6.8	250,800 258,200	321,500 325,400
	Harch	,,,		12	39	20	J+1	32	00	210	120	0.0	230,200	525,400
	April ^r	87	10	11	46	20	537	51	86	272	128	6.2	232,700	299,600
	_													
	May ^p	85	8	15	43	19	536	50	82	275	129	6.3	236,100	313,000
Averag	ge RSE (%) ³	7	26	15	11	12	4	12	8	4	6	7	5	5

^pPreliminary. 'Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

¹Annual rates. ²Ratio of houses for sale to houses sold. ³Average RSE for the latest 6-month period.

⁴See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals.

⁵ Computed using unrounded data.

Table 2. New Houses Sold, by Sales Price

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Number of houses		Period		Under	\$150,000 to	\$200,000 to	\$300,000 to	\$400,000 to	\$500,000 to	\$750,000				
2005			Total	\$150,000	\$199,999			\$499,999	\$749,999	and over				
2006														
RSEC (%)										45 43				
2006. May 102 18 22 27 16 7 7 8														
June	RSE (%	%)	3	11	6	5	6	8	8	14				
July	2006:									4				
August September Septemb		June	98	14	21	28	16	7	8	3				
September 80		July						6		4				
October November 74										4				
November 71		September	80	13	20	21	10	6	6	3				
December 71		October		12	13			7	6	3				
2007: January 66 9 15 18 11 6 5 6 February' 68 9 12 21 11 5 6 6 March' 79 8 17 24 13 7 6 6 6 6 March' 87 16 20 23 13 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6										2				
February 68 9 12 21 11 5 6 April 87 16 20 23 13 6 6 May 88 12 19 23 14 5 7 Average RSE (%) 7 17 14 12 15 21 19 2005:		December	71	12	13	20	11	5	6	3				
March' 79 8 17 24 13 7 6 May* 85 12 19 23 14 5 7 Average RSE (%)² 7 17 14 12 15 21 19 Percent distribution 2005: 100 18 19 27 16 9 8 2006: 100 15 20 29 17 8 8 2006: May 100 18 22 27 16 7 7 July 100 15 22 29 16 7 8 July 100 15 22 30 14 7 7 August 100 17 20 25 16 9 8 September 100 16 18 29 16 9 8 November 100 16 21 27	2007:	January	66	9	15	18	11	6	5	3				
April 87 16 20 23 13 6 6 May 85 12 19 23 14 5 7 Average RSE (%) 7 17 14 12 15 21 19 2005:		February ^r	68	9	12	21	11	5	6	3				
May		March ^r	79	8	17	24	13	7	6	4				
Average RSE (%)² 7 17 14 12 15 21 19 Description		April ^r	87	16	20	23	13	6	6	4				
2005: 100		May ^p	85	12	19	23	14	5	7	4				
2006:	Averag	ge RSE (%) ²	7	17	14	12	15	21	19	26				
2006: May 100 18 22 27 16 7 7 7 19 100 15 22 29 16 7 8 16 7 7 7 18 19 100 15 22 29 16 7 8 16 7 8 16 7 8 16 17 8 16 17 8 16 17 8 17 18 18 18 18 18 18 18 18 18 18 18 18 18			Percent distribution											
2006: May 100 18 22 27 16 7 7 8 July 100 15 22 30 14 7 7 8 July 100 17 20 25 16 9 8 September 100 17 25 26 13 8 7 October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 April 100 18 23 26 15 7 7 7	2005:		100	18	19	27	16	9	8	4				
June 100 15 22 29 16 7 8 July 100 15 22 30 14 7 7 August 100 17 20 25 16 9 8 September 100 17 25 26 13 8 7 October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March 100 11 21 30 17 9 8	2006:		100	15	20	29	17	8	8	4				
July 100 15 22 30 14 7 7 August 100 17 20 25 16 9 8 September 100 17 25 26 13 8 7 October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March ^r 100 11 21 30 17 9 8 Aprif ^r 100 18 23 26 15 7 7	2006:	May	100	18	22	27	16	7	7	4				
August 100 17 20 25 16 9 8 September 100 17 25 26 13 8 7 October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March 100 11 21 30 17 9 8 April 100 18 23 26 15 7 7		June	100	15	22	29	16	7	8	3				
September 100 17 25 26 13 8 7 October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February ^r 100 14 18 32 16 7 9 March ^r 100 11 21 30 17 9 8 April ^r 100 18 23 26 15 7 7		July	100	15	22	30	14	7	7	5				
October 100 16 18 29 16 9 8 November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March 100 11 21 30 17 9 8 April 100 18 23 26 15 7 7		-	100	17	20	25	16	9	8	5				
November 100 16 21 27 18 9 7 December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March 100 11 21 30 17 9 8 April 100 18 23 26 15 7 7		September	100	17	25	26	13	8	7	4				
December 100 17 19 28 16 7 9 2007: January 100 14 22 27 16 9 7 February 100 14 18 32 16 7 9 March 100 11 21 30 17 9 8 Aprif 100 18 23 26 15 7 7		October	100	16	18	29	16	9	8	4				
2007: January 100 14 22 27 16 9 7 February ^r 100 14 18 32 16 7 9 8 March ^r 100 11 21 30 17 9 8 Aprif ^r 100 18 23 26 15 7 7		November	100	16	21	27	18	9	7	3				
Februaryf 100 14 18 32 16 7 9 Marchf 100 11 21 30 17 9 8 Aprilf 100 18 23 26 15 7 7		December	100	17	19	28	16	7	9	4				
March ^r 100 11 21 30 17 9 8 April ^r 100 18 23 26 15 7 7	2007:	January	100	14	22	27	16	9	7	4				
Aprif ^r 100 18 23 26 15 7 7		February ^r	100	14	18	32	16	7	9	4				
		March ^r	100	11	21	30	17	9	8	5				
		April ^r	100	18	23	26	15	7	7	4				
$M_{9}v^{p}$ 100 14 23 28 17 6 8		May ^p	100	14	23	28	17	6	8	5				

 $^{^{}p}$ Preliminary. r Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

Note: The sales price includes the land.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

²Average RSE for the latest 6-month period.

Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

[Thousands of houses. Detail may not add to total because of rounding]

Period			Sold duri	ng period			Median			
		Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	months for sale ¹
2005:		1,283	503	465	315	515	93	307	115	4.0
2006:		1,051	346	368	337	537	78	285	174	4.3
RSE (%)		3	4	4	6	3	5	4	6	8
2006:	May	102	32	36	34	563	99	336	128	3.7
	June	98	30	38	30	570	106	329	135	3.6
	July	83	26	30	27	568	95	331	142	3.6
	August	88	29	31	28	570	96	324	150	3.5
	September	80	25	25	29	561	84	318	159	3.4
	October	74	22	25	28	558	84	306	168	3.7
	November	71	19	24	28	548	79	300	170	4.1
	December	71	19	21	30	537	78	285	174	4.3
2007:	January	66	21	21	24	539	82	281	177	4.8
	February ^r	68	20	24	24	540	83	277	180	5.2
	March ^r	79	22	27	30	541	85	275	181	5.5
	April ^r	87	24	31	31	537	81	277	179	5.9
	May ^p	85	28	26	31	536	88	271	177	5.7
Average RSE (%) ²		7	7	9	9	4	8	5	5	4

^pPreliminary. ^rRevised. RSE Relative standard error. Z Less than 0.5 percent.

¹Median number of months for sale since completion.

²Average RSE for the latest 6-month period.