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CB06-12

# **NEW RESIDENTIAL SALES IN DECEMBER 2005**

Sales of new one-family houses in December 2005 were at a seasonally adjusted annual rate of 1,269,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 2.9 percent  $(\pm 11.8\%)^*$  above the revised November rate of 1,233,000 and is 1.8 percent  $(\pm 17.1\%)^*$  above the December 2004 estimate of 1,247,000.

The median sales price of new houses sold in December 2005 was \$221,800; the average sales price was \$272,900. The seasonally adjusted estimate of new houses for sale at the end of December was 516,000. This represents a supply of 4.9 months at the current sales rate.

An estimated 1,282,000 new homes were sold in 2005. This is 6.6 percent ( $\pm 5.4\%$ ) above the 2004 figure of 1,203,000.

New Residential Sales data for January 2006 will be released on Monday, February 27, 2006, at 10:00 A.M. EST.

Our Internet site is: http://www.census.gov/newhomesales

### **EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent  $(\pm 3.2\%)$  above" appears in the text, this indicates the range (-0.7 to + 5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 6 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\*90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

Effective with this release, the sales price ranges in Table 2, "New Houses Sold, by Sales Price", have been updated to better reflect today's economic conditions. This release provides historic data with the new ranges back to January 2002. Data for the previous ranges for 1999 through 2005 are available on our Internet site.

### Table 1. New Houses Sold and For Sale

[Thousands of houses. Detail may not add to total because of rounding]

|                    |                                      | Sold during period <sup>1</sup> |          |            | For sale at end of period |            |            |             | 1           | Median     | Average  |                     |                    |                    |
|--------------------|--------------------------------------|---------------------------------|----------|------------|---------------------------|------------|------------|-------------|-------------|------------|----------|---------------------|--------------------|--------------------|
|                    | Period                               |                                 | North-   | Mid-       | ilou                      |            | United     | North-      | Mid-        | periou     |          | Months'             | sales              | sales              |
|                    |                                      | States                          | east     | west       | South                     | West       | States     | east        | west        | South      | West     | supply <sup>2</sup> | price (\$)         | price (\$)         |
|                    |                                      |                                 |          | 1          |                           |            |            | Seasonally  | adjusted    |            |          |                     |                    |                    |
| 2004:              | December                             | 1,247                           | 66       | 244        | 618                       | 319        | 422        |             |             |            |          | 4.1                 |                    |                    |
|                    |                                      |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
| 2005:              | January                              | 1,194                           | 61       | 186        | 616                       | 331        | 437        |             |             |            |          | 4.4                 |                    |                    |
|                    | February<br>March                    | 1,247<br>1,307                  | 82<br>79 | 180<br>213 | 636<br>648                | 349<br>367 | 446<br>446 |             |             |            |          | 4.4<br>4.2          |                    |                    |
|                    | Maich                                | 1,307                           | 79       | 213        | 048                       | 307        | 440        |             |             |            |          | 4.2                 |                    |                    |
|                    | April                                | 1,269                           | 99       | 206        | 607                       | 357        | 446        |             |             |            |          | 4.3                 |                    |                    |
|                    | May                                  | 1,293                           | 91       | 241        | 599                       | 362        | 452        |             |             |            |          | 4.3                 |                    |                    |
|                    | June                                 | 1,298                           | 84       | 237        | 635                       | 342        | 456        |             |             |            |          | 4.3                 |                    |                    |
|                    | Tule.                                | 1,371                           | 99       | 208        | 628                       | 436        | 166        |             |             |            |          | 4.1                 |                    |                    |
|                    | July<br>August                       | 1,274                           | 82       | 194        | 647                       | 351        | 466<br>478 |             |             |            |          | 4.1<br>4.5          |                    |                    |
|                    | September <sup>r</sup>               | 1,249                           | 61       | 214        | 647                       | 327        | 489        |             |             |            |          | 4.8                 |                    |                    |
|                    | •                                    |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
|                    | October <sup>r</sup>                 | 1,358                           | 78       | 189        | 675                       | 416        | 489        |             |             |            |          | 4.4                 |                    |                    |
|                    | November <sup>r</sup>                | 1,233                           | 86       | 163        | 660                       | 324        | 504        |             |             |            |          | 4.9                 |                    |                    |
|                    | December <sup>p</sup>                | 1,269                           | 66       | 200        | 643                       | 360        | 516        |             |             |            |          | 4.9                 |                    |                    |
|                    |                                      |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
| Averaş             | ge RSE (%) <sup>3</sup>              | 7                               | 23       | 13         | 11                        | 12         | 4          |             |             |            |          | 7                   |                    |                    |
| Perce              | nt Change:                           |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
|                    | December 2005 from November 2005     | 2.9%                            | -23.3%   | 22.7%      | -2.6%                     | 11.1%      | 2.4%       |             |             |            |          | 0.0%                |                    |                    |
|                    | -                                    | ± 11.8                          | ± 24.5   | ± 26.5     | ± 16.5                    | ± 24.1     | ± 1.4      |             |             |            |          | ± 12.6              |                    |                    |
|                    | 90% Confidence Interval <sup>4</sup> | ±11.0                           | ± 24.3   | ±20.5      | ± 10.5                    | ± 24.1     | ±1.4       |             |             |            |          | ± 12.0              |                    |                    |
|                    | December 2005 from December 2004     | 1.8%                            | 0.0%     | -18.0%     | 4.0%                      | 12.9%      | 22.3%      |             |             |            |          | 19.5%               |                    |                    |
|                    | 90% Confidence Interval <sup>4</sup> | ± 17.1                          | ± 45.2   | ± 25.8     | ± 27.9                    | ± 24.4     | ± 8.3      |             |             |            |          | ± 22.8              |                    |                    |
|                    | 2070 Congraence Interval             |                                 |          |            |                           |            |            | ot seasonal | lu adinata  | 1          |          |                     |                    |                    |
|                    |                                      |                                 |          |            |                           |            | 140        |             | ry adjusted |            |          |                     |                    |                    |
| 2004:              |                                      | 1,203                           | 83       | 210        | 562                       | 348        | 431        | 30          | 111         | 200        | 91       | (X)                 | 221,000            | 274,500            |
| 2005: <sup>p</sup> |                                      | 1,282                           | 81       | 204        | 637                       | 360        | 525        | 48          | 108         | 263        | 106      | (X)                 | 237,300            | 292,200            |
| RSE (              | %)                                   | 3                               | 12       | 6          | 4                         | 4          | 3          | 12          | 8           | 5          | 7        | (X)                 | 3                  | 2                  |
|                    | Year to Year Percent Change 5        | 6.6%                            | -2.4%    | -2.9%      | 13.3%                     | 3.4%       | (X)        | (X)         | (X)         | (X)        | (X)      | (X)                 | (X)                | (X)                |
|                    | 90% Confidence Interval <sup>4</sup> | ± 5.4                           | ± 22.4   | ± 11.3     | ± 8.8                     | ± 8.5      | (X)        | (X)         | (X)         | (X)        | (X)      | (X)                 | (X)                | (X)                |
|                    | 90% Confidence Interval              | ±5.7                            | ± 22.7   | ±11.5      | 20.0                      | ± 0.5      | (21)       | (11)        | (11)        | (21)       | (11)     | (11)                | (21)               | (11)               |
| 2004:              | December                             | 83                              | 5        | 15         | 43                        | 20         | 431        | 30          | 111         | 200        | 91       | 5.2                 | 229,600            | 284,300            |
|                    |                                      |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
| 2005:              | January                              | 92                              | 4        | 12         | 50                        | 25         | 441        | 32          | 112         | 204        | 92       | 4.8                 | 223,100            | 283,000            |
|                    | February<br>March                    | 109<br>127                      | 7<br>7   | 15<br>21   | 56<br>62                  | 31<br>37   | 439<br>441 | 32<br>33    | 113<br>113  | 205<br>206 | 90<br>90 | 4.0<br>3.5          | 237,300<br>229,300 | 289,100<br>289,600 |
|                    |                                      | 14/                             |          | 21         | 02                        | 31         | 441        | 33          | 113         | 200        | 70       | ر.د                 | 227,300            | 207,000            |
|                    | April                                | 116                             | 9        | 20         | 54                        | 33         | 441        | 33          | 110         | 208        | 90       | 3.8                 | 236,300            | 289,100            |
|                    | May                                  | 120                             | 9        | 22         | 55                        | 34         | 448        | 36          | 107         | 213        | 92       | 3.7                 | 228,300            | 287,400            |
|                    | June                                 | 115                             | 8        | 22         | 55                        | 30         | 458        | 38          | 105         | 221        | 94       | 4.0                 | 226,100            | 279,600            |
|                    | July                                 | 117                             | 8        | 19         | 54                        | 36         | 459        | 40          | 104         | 226        | 90       | 3.9                 | 229,200            | 289,300            |
|                    | August                               | 117                             | 6        | 17         | 56                        | 31         | 439        | 40          | 104         | 238        | 92       | 4.3                 | 240,100            | 295,000            |
|                    | September <sup>r</sup>               | 99                              | 6        | 17         | 51                        | 25         | 491        | 45          | 103         | 242        | 101      | 5.0                 | 240,400            | 299,600            |
|                    |                                      |                                 |          |            |                           |            |            |             |             |            |          |                     |                    |                    |
|                    | October r                            | 106                             | 6        | 15         | 52                        | 33         | 492        | 45          | 106         | 243        | 98       | 4.7                 | 237,500            | 291,400            |
|                    | November <sup>r</sup>                | 85                              | 6        | 12         | 46                        | 21         | 511        | 46          | 110         | 254        | 102      | 6.0                 | 226,800            | 286,000            |
|                    | December <sup>p</sup>                | 86                              | 4        | 12         | 47                        | 23         | 525        | 48          | 108         | 263        | 106      | 6.1                 | 221,800            | 272,900            |
| Avera              | ge RSE (%) <sup>3</sup>              | 7                               | 23       | 13         | 11                        | 12         | 4          | 11          | 8           | 6          | 4        | 7                   | 5                  | 4                  |
| 2 1 V C 1 d 2      | 50 102 (/0)                          | /                               | 23       | 13         | 11                        | 1.2        | 4          | 11          | 8           | 0          | 4        | /                   | 3                  | 4                  |

Preliminary. Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

Note: The sales price includes the land.

<sup>&</sup>lt;sup>1</sup>Annual rates. <sup>2</sup>Ratio of houses for sale to houses sold. <sup>3</sup>Average RSE for the latest 6-month period.

<sup>&</sup>lt;sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals.

<sup>5</sup> Computed using unrounded data.

## Table 2. New Houses Sold, by Sales Price

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

|                    | Period                       |            | Under     | \$150,000 to | \$200,000 to | \$300,000 to           | \$400,000 to | \$500,000 to | \$750,000 |
|--------------------|------------------------------|------------|-----------|--------------|--------------|------------------------|--------------|--------------|-----------|
|                    | 7 01104                      | Total      | \$150,000 | \$199,999    | \$299,999    | \$399,999              | \$499,999    | \$749,999    | and over  |
|                    |                              |            |           |              | Number       | of houses <sup>1</sup> |              |              |           |
| 2002:              |                              | 973        | 294       | 237          | 246          | 106                    | 47           | 31           | 12        |
| 2003:              |                              | 1,086      | 296       | 264          | 261          | 142                    | 56           | 51           | 17        |
| 2004:              |                              | 1,203      | 269       | 254          | 313          | 165                    | 90           | 82           | 31        |
| 2005: <sup>p</sup> |                              | 1,282      | 235       | 252          | 347          | 200                    | 111          | 97           | 41        |
| RSE (%             | )                            | 3          | 10        | 5            | 5            | 5                      | 6            | 9            | 12        |
| 2002:              | January                      | 66         | 19        | 17           | 17           | 8                      | 3            | 2            | (Z)       |
|                    | February                     | 84<br>90   | 26<br>27  | 18<br>23     | 24<br>22     | 8                      | 3 4          | 2 3          | 1 2       |
|                    | March<br>April               | 86         | 27        | 23           | 21           | 10                     | 4            | 3            | 1         |
|                    | May                          | 88         | 27        | 24           | 20           | 10                     | 4            | 3            | 1         |
|                    | June                         | 84         | 26        | 19           | 24           | 9                      | 4            | 2            | 1         |
|                    | July                         | 82         | 28        | 22           | 18           | 7                      | 4            | 3            | 1         |
|                    | August                       | 90         | 28        | 24           | 22           | 8                      | 4            | 2            | 1         |
|                    | September                    | 82         | 28        | 19           | 19           | 9                      | 4            | 2            | 1         |
|                    | October                      | 77         | 24        | 18           | 18           | 9                      | 4            | 2            | 1         |
|                    | November<br>December         | 73<br>70   | 24<br>19  | 18<br>17     | 17<br>18     | 6<br>10                | 5 4          | 2 2          | 1         |
|                    |                              | 7.         | 24        | 10           | 10           |                        | 2            | 2            |           |
| 2003:              | January                      | 76<br>82   | 24<br>25  | 19<br>18     | 18<br>20     | 9                      | 3 4          | 3 4          | 1         |
|                    | February<br>March            | 98         | 29        | 25           | 23           | 12                     | 3            | 4            | 1         |
|                    | April                        | 91         | 27        | 23           | 21           | 11                     | 4            | 4            | 1         |
|                    | May                          | 101        | 28        | 25           | 25           | 11                     | 5            | 4            | 2         |
|                    | June                         | 107        | 32        | 27           | 23           | 14                     | 5            | 5            | 2         |
|                    | July                         | 99         | 28        | 25           | 23           | 11                     | 6            | 4            | 2         |
|                    | August                       | 105        | 29        | 27           | 24           | 14                     | 5            | 5            | 1         |
|                    | September                    | 90         | 24        | 23           | 22           | 10                     | 5            | 5            | 2         |
|                    | October<br>November          | 88<br>76   | 26<br>19  | 20<br>17     | 22<br>17     | 11<br>11               | 4            | 4 4          | 1 2       |
|                    | December                     | 75         | 19        | 20           | 17           | 11                     | 3            | 4            | 2         |
| 2004:              | January                      | 89         | 23        | 20           | 21           | 13                     | 6            | 4            | 2         |
|                    | February                     | 102        | 25        | 20           | 28           | 13                     | 6            | 7            | 2         |
|                    | March                        | 123        | 32        | 26           | 33           | 17                     | 8            | 6            | 3         |
|                    | April                        | 109        | 26        | 21           | 29           | 15                     | 8            | 7            | 2         |
|                    | May                          | 115        | 28<br>24  | 25<br>24     | 31<br>29     | 15<br>13               | 7            | 6            | 2 2       |
|                    | June                         | 105        | 24        | 24           | 29           | 15                     | /            | 6            | 2         |
|                    | July                         | 96<br>102  | 22<br>24  | 22<br>23     | 23<br>24     | 11<br>13               | 9            | 6            | 4 3       |
|                    | August<br>September          | 94         | 24        | 19           | 23           | 12                     | 8            | 7            | 2         |
|                    | October                      | 101        | 21        | 21           | 25           | 14                     | 8            | 7            | 4         |
|                    | November                     | 84         | 18        | 16           | 23           | 11                     | 7            | 5            | 3         |
|                    | December                     | 83         | 15        | 17           | 24           | 11                     | 6            | 7            | 2         |
| 2005:              | January                      | 92         | 20        | 20           | 22           | 12                     | 8            | 6            | 2         |
|                    | February                     | 109        | 21        | 21           | 30           | 15                     | 10           | 9            | 3         |
|                    | March                        | 127<br>116 | 27<br>20  | 25<br>23     | 33<br>32     | 18<br>18               | 10<br>10     | 10<br>9      | 4 3       |
|                    | April<br>May                 | 120        | 24        | 25           | 31           | 17                     | 10           | 9            | 5         |
|                    | June                         | 115        | 21        | 25           | 32           | 17                     | 9            | 7            | 3         |
|                    | July                         | 117        | 22        | 25           | 30           | 17                     | 9            | 9            | 4         |
|                    | August                       | 110        | 21        | 21           | 27           | 22                     | 6            | 10           | 4         |
|                    | September                    | 99         | 19        | 21           | 25           | 16                     | 8            | 7            | 4         |
|                    | October <sup>r</sup>         | 106        | 23        | 16           | 30           | 16                     | 10           | 8            | 3         |
|                    | November                     | 85         | 16        | 18           | 22           | 15                     | 6            | 6            | 2         |
|                    | <b>December</b> <sup>p</sup> | 86         | 19        | 15           | 27           | 12                     | 6            | 5            | 2         |
|                    |                              |            |           |              |              |                        |              |              |           |
| Average            | e RSE (%) <sup>2</sup>       | 7          | 16        | 14           | 12           | 17                     | 23           | 21           | 27        |

<sup>&</sup>lt;sup>p</sup>Preliminary. <sup>r</sup>Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

Note: The sales price includes the land.

<sup>&</sup>lt;sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

 $<sup>^2\</sup>mbox{Average}$  RSE for the latest 6-month period.

Table 2. New Houses Sold, by Sales Price - Con.

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

|                    |                        |            |           | \$150,000 to | \$200,000 to            | \$300,000 to | \$400,000 to | \$500,000 to | \$750,000 |
|--------------------|------------------------|------------|-----------|--------------|-------------------------|--------------|--------------|--------------|-----------|
|                    |                        | Total      | \$150,000 | \$199,999    | \$299,999<br>Percent di | \$399,999    | \$499,999    | \$749,999    | and over  |
|                    |                        |            |           |              |                         |              |              |              |           |
| 2002:              |                        | 100        | 30        | 24           | 25                      | 11           | 5            | 3            | 1         |
| 2003:              |                        | 100        | 27        | 24           | 24                      | 13           | 5            | 5            | 2         |
| 2004:              |                        | 100        | 22        | 21           | 26                      | 14           | 7            | 7            | 3         |
| 2005: <sup>p</sup> |                        | 100        | 18        | 20           | 27                      | 16           | 9            | 8            | 3         |
| 2002:              | January                | 100        | 29        | 26           | 25                      | 12           | 4            | 4            | 1         |
|                    | February               | 100        | 31        | 22           | 29                      | 10           | 4            | 3            | 1         |
|                    | March                  | 100        | 31        | 26           | 25                      | 9            | 4            | 3            | 2         |
|                    | April                  | 100        | 31        | 24           | 24                      | 11           | 4            | 3            | 1         |
|                    | May                    | 100        | 31        | 27           | 22                      | 11           | 4            | 3            | 1         |
|                    | June                   | 100        | 31        | 22           | 28                      | 11           | 5            | 3            | 1         |
|                    | July                   | 100        | 34        | 27           | 21                      | 9            | 5            | 3            | 1         |
|                    | August                 | 100        | 31        | 27           | 25                      | 9            | 5            | 2            | 1         |
|                    | September              | 100        | 35        | 24           | 23                      | 10           | 5            | 2            | 1         |
|                    | October                | 100<br>100 | 31<br>33  | 24<br>24     | 24<br>24                | 11<br>8      | 6<br>7       | 3            | 1<br>1    |
|                    | November<br>December   | 100        | 27        | 25           | 25                      | 14           | 5            | 3            | 1         |
|                    |                        |            |           |              |                         |              |              |              |           |
| 2003:              | January                | 100        | 31<br>31  | 25           | 23                      | 11           | 4<br>5       | 4            | 1         |
|                    | February               | 100<br>100 | 30        | 23           | 24<br>23                | 12<br>12     | 5            | 5            | 1<br>1    |
|                    | March                  | 100        | 30        | 26<br>25     | 23                      | 12           | 4            | 4            | 1         |
|                    | April<br>May           | 100        | 28        | 24           | 25                      | 11           | 5            | 4            | 2         |
|                    | June                   | 100        | 30        | 25           | 21                      | 14           | 4            | 4            | 2         |
|                    | July                   | 100        | 28        | 26           | 23                      | 11           | 6            | 4            | 2         |
|                    | August                 | 100        | 27        | 26           | 23                      | 13           | 5            | 5            | 1         |
|                    | September              | 100        | 27        | 25           | 24                      | 11           | 5            | 5            | 2         |
|                    | October                | 100        | 29        | 23           | 25                      | 12           | 5            | 4            | 2         |
|                    | November               | 100        | 25        | 23           | 23                      | 15           | 7            | 5            | 3         |
|                    | December               | 100        | 25        | 26           | 23                      | 15           | 5            | 5            | 2         |
| 2004:              | January                | 100        | 25        | 22           | 24                      | 14           | 7            | 5            | 2         |
|                    | February               | 100        | 25        | 20           | 28                      | 13           | 6            | 6            | 2         |
|                    | March                  | 100        | 26        | 21           | 27                      | 14           | 6            | 5            | 2         |
|                    | April                  | 100        | 24        | 20           | 27                      | 14           | 7            | 7            | 2         |
|                    | May<br>June            | 100<br>100 | 25<br>23  | 22<br>22     | 27<br>28                | 13<br>13     | 6<br>6       | 6            | 2 2       |
|                    | vane                   |            |           |              |                         |              |              |              |           |
|                    | July                   | 100        | 23        | 23           | 24                      | 11           | 9            | 6            | 4         |
|                    | August                 | 100        | 23        | 23           | 24                      | 13           | 8            | 6            | 3         |
|                    | September<br>October   | 100<br>100 | 25<br>21  | 20<br>21     | 24<br>25                | 13<br>13     | 8            | 7 7          | 2         |
|                    | November               | 100        | 22        | 19           | 27                      | 13           | 9            | 6            | 3         |
|                    | December               | 100        | 19        | 21           | 29                      | 14           | 7            | 9            | 3         |
| 2005:              | January                | 100        | 22        | 22           | 25                      | 14           | 9            | 7            | 2         |
| 2005.              | February               | 100        | 20        | 19           | 27                      | 14           | 9            | 8            | 3         |
|                    | March                  | 100        | 21        | 19           | 26                      | 14           | 8            | 8            | 3         |
|                    | April                  | 100        | 18        | 20           | 28                      | 16           | 8            | 8            | 3         |
|                    | May                    | 100        | 20        | 20           | 26                      | 14           | 8            | 7            | 4         |
|                    | June                   | 100        | 18        | 22           | 28                      | 15           | 8            | 6            | 3         |
|                    | July                   | 100        | 19        | 21           | 26                      | 15           | 8            | 7            | 4         |
|                    | August                 | 100        | 19        | 19           | 24                      | 20           | 5            | 9            | 3         |
|                    | September <sup>r</sup> | 100        | 19        | 21           | 25                      | 16           | 8            | 7            | 4         |
|                    | October <sup>r</sup>   | 100        | 22        | 15           | 28                      | 15           | 10           | 8            | 3         |
|                    | November <sup>r</sup>  | 100        | 19        | 21           | 26                      | 17           | 7            | 8            | 3         |
|                    | December <sup>p</sup>  | 100        | 22        | 17           | 31                      | 13           | 7            | 6            | 2         |

 $<sup>^{</sup>p}$ Preliminary.  $^{r}$ Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

Note: The sales price includes the land.

<sup>&</sup>lt;sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

<sup>&</sup>lt;sup>2</sup>Average RSE for the latest 6-month period.

Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

[Thousands of houses. Detail may not add to total because of rounding]

|                              |                        |       | Sold duri      | ng period          |           |       | Median         |                    |           |                                 |
|------------------------------|------------------------|-------|----------------|--------------------|-----------|-------|----------------|--------------------|-----------|---------------------------------|
| Period                       |                        | Total | Not<br>started | Under construction | Completed | Total | Not<br>started | Under construction | Completed | months<br>for sale <sup>1</sup> |
| 2004:                        |                        | 1,203 | 482            | 439                | 281       | 431   | 68             | 260                | 103       | 4.1                             |
| 2005: <sup>p</sup>           |                        | 1,282 | 508            | 462                | 312       | 525   | 110            | 301                | 114       | 4.1                             |
| RSE (%)                      |                        | 3     | 3              | 4                  | 7         | 3     | 5              | 4                  | 6         | 8                               |
| 2004:                        | December               | 83    | 34             | 28                 | 21        | 431   | 68             | 260                | 103       | 4.1                             |
| 2005:                        | January                | 92    | 43             | 30                 | 19        | 441   | 67             | 267                | 106       | 4.3                             |
|                              | February               | 109   | 47             | 38                 | 24        | 439   | 67             | 266                | 107       | 4.4                             |
|                              | March                  | 127   | 51             | 47                 | 29        | 441   | 78             | 258                | 105       | 4.4                             |
|                              | April                  | 116   | 45             | 43                 | 28        | 441   | 78             | 260                | 103       | 4.4                             |
|                              | May                    | 120   | 44             | 44                 | 32        | 448   | 79             | 263                | 106       | 3.8                             |
|                              | June                   | 115   | 40             | 44                 | 31        | 458   | 83             | 271                | 103       | 4.0                             |
|                              | July                   | 117   | 45             | 45                 | 27        | 459   | 82             | 275                | 103       | 3.7                             |
|                              | August                 | 110   | 47             | 38                 | 25        | 477   | 87             | 287                | 103       | 3.7                             |
|                              | September <sup>r</sup> | 99    | 36             | 38                 | 25        | 491   | 92             | 292                | 107       | 3.8                             |
|                              | October <sup>r</sup>   | 106   | 40             | 41                 | 25        | 492   | 87             | 296                | 109       | 4.0                             |
|                              | November <sup>r</sup>  | 85    | 34             | 28                 | 23        | 511   | 96             | 304                | 111       | 4.1                             |
|                              | December <sup>p</sup>  | 86    | 35             | 27                 | 24        | 525   | 110            | 301                | 114       | 4.1                             |
| Average RSE (%) <sup>2</sup> |                        | 7     | 9              | 8                  | 9         | 4     | 6              | 5                  | 6         | 6                               |

 $<sup>^{</sup>p}$ Preliminary.  $^{r}$ Revised. RSE Relative standard error. Z Less than 0.5 percent.

<sup>&</sup>lt;sup>1</sup>Median number of months for sale since completion.

<sup>&</sup>lt;sup>2</sup>Average RSE for the latest 6-month period.