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**Table 1. Estimated Monthly Retail Sales by Kind of Business for the United States**

(Sales in millions of dollars)

1972 SIC code	Kind of business	Not adjusted					Adjusted <sup>1</sup>				
		1982			1981		1982			1981	
		Feb. <sup>2</sup> advance	Jan. prelim.	Dec. final	Feb.	Jan.	Feb. <sup>2</sup> advance	Jan. prelim.	Dec. final	Feb.	Jan.
	Retail trade, total.....	75,693	77,279	106,441	74,321	77,361	87,552	86,165	87,444	85,961 <sup>F</sup>	85,463
	Total (excl. automotive group).....	61,604	64,589	92,612	59,951	64,010	72,448	71,675	72,182	70,495	70,498
	Durable goods stores, total.....	23,184	21,912	29,045	23,857	23,239	26,538	25,756	26,694	27,479 <sup>F</sup>	27,075
52	Building materials, hardware, garden supply, and mobile home dealers.....	2,956 (*)	2,947	3,689	3,359	3,351	3,994	3,973	3,920	4,596	4,596
521,3	Building materials and supply stores.....	(*)	1,940	2,324	2,360	2,360	(*)	2,625	2,626	3,233	3,246
525	Hardware stores.....	(*)	626	875	538	565	(*)	806	724	738	731
55 ex. 554	Automotive dealers.....	14,089	12,690	13,829	14,370	13,351	15,104	14,490	15,262	15,466 <sup>F</sup>	14,965
551,2,5, 6,7,9	Motor vehicle and miscellaneous auto- motive dealers.....	12,648	11,173	12,069	13,011	11,926	13,300	12,726	13,576	13,754 <sup>F</sup>	13,355
551	Motor vehicle dealers (franchised).....	(*)	9,961	10,719	11,711	10,726	(*)	(NA)	(NA)	(NA)	(NA)
553	Auto and home supply stores.....	(*)	1,517	1,760	1,359	1,425	(*)	1,764	1,686	1,712	1,610
57	Furniture, home furnishings, and equipment stores.....	3,218	3,352	4,888	3,351	3,616	3,733	3,671	3,818	3,888	4,016
571	Furniture and home furnishings stores....	(*)	2,022	2,595	2,020	2,152	(*)	2,217	2,260	2,319	2,404
5722,32	Household appliance, radio, and TV stores	(*)	1,048	1,742	976	1,074	(*)	1,159	1,228	1,163	1,201
5722	Household appliance stores.....	(*)	457	693	430	503	(*)	(NA)	(NA)	(NA)	(NA)
	Nondurable goods stores, total.....	52,509	55,367	77,396	50,464	54,122	61,014	60,409	60,750	58,482	58,388
53	General merchandise group stores.....	7,376	7,468	19,790	7,160	7,279	10,637	10,491	10,724	10,306	9,994
531	Department stores.....	6,024	6,128	16,083	5,783	5,873	8,743	8,655	8,708	8,381	8,071
533	Variety stores.....	(*)	534	1,440	557	566	(*)	732	750	770	775
539	Miscellaneous general merchandise stores.	(*)	806	2,267	820	840	(*)	1,104	1,266	1,155	1,141
54	Food stores.....	18,552	19,985	22,069	17,477	19,195	20,374	20,137	20,553	19,112	19,072
541	Grocery stores.....	17,241	18,659	20,265	16,133	17,830	18,946	18,734	19,118	17,632	17,601
554	Gasoline service stations.....	7,722	8,185	8,652	7,616	8,047	8,676	8,726	8,558	8,596	8,497
56	Apparel and accessory stores.....	2,909	3,319	6,662	2,911	3,279	4,001	3,996	3,965	4,022	3,945
561	Men's and boys' clothing and furnishings stores.....	(*)	511	1,238	494	565	(*)	596	643	681	642
562,3,8	Women's clothing, specialty stores, furriers.....	(*)	1,258	2,493	1,141	1,258	(*)	1,549	1,517	1,557	1,549
565	Family clothing stores.....	(*)	656	1,535	567	644	(*)	(NA)	(NA)	(NA)	(NA)
566	Shoe stores.....	(*)	686	1,073	530	614	(*)	797	768	755	728
58	Eating and drinking places.....	7,078	7,270	7,973	6,742	7,065	8,250	8,051	7,997	7,876	7,885
591	Drug stores and proprietary stores.....	2,686	2,771	4,003	2,530	2,722	2,945	2,880	2,920	2,768	2,815
592	Liquor stores.....	(*)	1,297	2,044	1,195	1,275	(*)	1,430	1,462	1,404	1,390
53,56,57, 594,5961 (pt.)	GAF <sup>3</sup> plus mail-order houses (department stores mdse.).....	(*)	16,815	37,868	15,852	16,696	(*)	(NA)	(NA)	(NA)	(NA)
53,56,57, 594	GAF <sup>3</sup> .....	(*)	16,430	37,158	15,445	16,308	(*)	(NA)	(NA)	(NA)	(NA)

NOTE: Totals include data for kinds of business not shown separately.

\*Advance estimates are not available from the subsample panel for these kinds of business.

NA Not available.

<sup>1</sup>Data adjusted for seasonal variations, holiday, and trading-day differences. (See Explanatory Material in the Monthly Retail Trade Report, BR-82-01.)

<sup>2</sup>Advance estimates are based on early reporting by a small subsample of the full survey panel. All other estimates are based on the full sample.

<sup>3</sup>GAF represents stores which specialize in department store types of merchandise. Data for mail-order catalog desks located within department stores of some mail-order firms are included in the department store estimates.

<sup>F</sup>The February 1981 seasonal adjustment factor for motor vehicle and miscellaneous automotive dealers has been revised to reflect unadjusted sales data through June 1981. Factors based on comparable data for 1981 for all kinds of business are available upon request.

Table 2. Percent Change in Estimated Monthly Retail Sales by Kind of Business for the United States

(Adjusted for seasonal variations, holiday, and trading-day differences)

1972 SIC code	Kind of business	Percent change					
		Feb. 1982 advance from--		Jan. 1982 preliminary from--		Dec. 1981 through Feb. 1982	
		Jan. 1982 preliminary	Feb. 1981 final	Dec. 1981 final	Jan. 1981 final	Sept. 1981 through Nov. 1981	Dec. 1980 through Feb. 1981
	Retail trade, total.....	+1.6	+1.9	-1.5	+0.8	-0.5	+2.5
	Total (excl. automotive group).....	+1.1	+2.8	-0.7	+1.7	+0.2	+3.0
	Durable goods stores, total.....	+3.0	-3.4	-3.5	-4.9	-2.7	-1.9
52	Building materials, hardware, garden supply, and mobile home dealers.....	+0.5	-13.1	+1.4	-13.6	-2.5	-11.6
55 ex. 554	Automotive dealers.....	+4.2	-2.3	-5.1	-3.2	-3.8	0.0
551,2,5, 6,7,9	Motor vehicle and miscellaneous auto- motive dealers.....	+4.5	-3.3	-6.3	-4.7	-4.3	-0.8
57	Furniture, home furnishings, and equipment stores.....	+1.7	-4.0	-3.9	-8.6	-2.4	-4.3
	Nondurable goods stores, total.....	+1.0	+4.3	-0.6	+3.5	+0.4	+4.5
53	General merchandise group stores.....	+1.4	+3.2	-2.2	+5.0	+0.1	+4.8
531	Department stores.....	+1.0	+4.3	-0.6	+7.1	+0.5	+6.1
54	Food stores.....	+1.2	+6.6	-2.0	+5.6	+0.4	+6.6
541	Grocery stores.....	+1.1	+7.5	-2.0	+6.4	+0.5	+7.3
554	Gasoline service stations.....	-0.6	+0.9	+2.0	+2.7	+0.6	+2.3
56	Apparel and accessory stores.....	+0.1	-0.5	+0.8	+1.3	-0.3	+1.8
58	Eating and drinking places.....	+2.5	+4.7	+0.7	+2.1	+0.6	+4.2
591	Drug stores and proprietary stores.....	+2.3	+6.4	-1.4	+2.3	-0.3	+4.9

Table 3. Estimated Monthly Retail Sales of Group II Companies by Kind of Business for the United States:

(Sales in millions of dollars)

1972 SIC code	Kind of business	Not adjusted			Adjusted <sup>1</sup>		
		Jan. 1982 preliminary	Dec. 1981 final	Jan. 1981	Jan. 1982 preliminary	Dec. 1981 final	Jan. 1981
	Retail trade, total.....	26,147	43,292	25,080	30,232	30,748	28,474
53	General merchandise group stores.....	6,591	17,583	6,314	9,374	9,479	8,761
531	Department stores.....	5,830	15,234	5,564	8,258	8,288	7,696
533	Variety stores.....	400	1,144	414	559	578	572
539	Miscellaneous general merchandise stores.	361	1,205	336	(NA)	(NA)	(NA)
54	Food stores.....	10,761	11,945	10,281	(NA)	(NA)	(NA)
541	Grocery stores.....	10,609	11,606	10,153	10,483	10,806	9,810
56	Apparel and accessory stores.....	1,058	2,478	979	1,463	1,416	1,328
562,3,8	Women's clothing, specialty stores, furriers.....	390	961	384	563	552	538
566	Shoe stores.....	321	531	251	411	365	317
591	Drug stores and proprietary stores.....	1,340	2,188	1,317	1,427	1,436	1,395

Note: The Group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multi-establishment files and which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which vary by kind of business).

<sup>1</sup>Data adjusted for seasonal variations, holiday, and trading-day differences. (See Explanatory Material in the Monthly Retail Trade Report, BR-82-01).

Table 4. Sampling Variability of and Revision to Advance-to-Preliminary Estimate

SIC code	Kind of business	Estimated coefficient of variation in percent of the advance-to-preliminary ratio			Preliminary-to-final percent change minus the advance-to-preliminary percent change			
		Range <sup>1</sup>		Median	Range <sup>2</sup>		Mean	Average of absolute difference
		From	To		From	To		
	Retail trade, total.....	0.6	0.8	0.7	-1.54	+0.94	-0.18	0.69
	Total (excl. automotive group).....	0.7	0.8	0.7	-3.12	+2.82	-0.38	0.57
	Durable goods stores, total.....	1.2	2.0	1.6	-3.59	+4.63	-0.14	1.55
52	Building materials, hardware, garden supply, and mobile home dealers.....	1.5	3.6	1.8	-4.10	+3.70	-0.39	2.07
55 ex. 554	Automotive dealers.....	1.8	2.3	2.05	-4.62	+7.79	+0.67	2.63
551,2,5,6,7,9	Motor vehicle and miscellaneous automotive dealers.....	1.0	1.8	1.45	-5.47	+4.04	+0.55	2.71
57	Furniture, home furnishings, and equipment stores.....	1.7	4.2	2.25	-4.37	+2.97	-0.61	1.99
	Nondurable goods stores, total.....	0.5	0.7	0.6	-1.24	+0.54	-0.31	0.46
53	General merchandise group stores.....	0.3	0.7	0.45	-3.03	+2.04	+0.05	1.24
531	Department stores.....	0.1	0.4	0.35	-2.36	+3.23	+0.18	1.29
54	Food stores.....	1.2	1.5	1.5	-1.65	+1.54	-0.23	0.77
541	Grocery stores.....	0.4	0.5	0.45	-2.61	+2.50	-0.38	0.86
554	Gasoline service stations.....	0.6	1.5	0.95	-2.32	+0.50	-0.83	1.04
56	Apparel and accessory stores.....	1.2	2.9	1.75	-1.92	+1.19	-0.33	1.06
58	Eating and drinking places.....	0.6	1.2	1.05	-2.35	+2.33	-0.13	1.39
591	Drug stores and proprietary stores.....	0.4	1.9	0.55	-1.09	+0.99	-0.15	0.68

Note: See Appendix B, Reliability of Data, in the Monthly Retail Trade Report for a discussion on the measures of sampling variability.

<sup>1</sup>The ranges of sampling variability shown are based on sales estimates unadjusted for seasonal variations, holiday, and trading-day differences for the data months of July-December 1981.

<sup>2</sup>The ranges shown are based on sales estimates adjusted for seasonal variations, holiday, and trading-day differences for the 12-month period, January-December 1981.

