# Partnership and Sole Proprietorship Data, by Region and State, for Tax Years 2002-2005 

by Brian J. Maisano

This article highlights partnership and sole proprietorship data by region and State tabulated by the Bureau of Economic Analysis (BEA) for the Statistics of Income Division (SOI). SOI uses these tabulations in its capacity as an IRS office which prepares and publishes statistics on the operations associated with the execution and application of the internal revenue laws. BEA uses geographic coding data obtained from the Nonemployer Statistics program at the Census Bureau to assign tax records to the proper States based on the Zip Codes contained in the IRS record extracts. ${ }^{1}$ This process also identifies and suppresses any data associated with frequencies of less than three at the State level to ensure that they are disclosure-free. BEA then tabulates the number of returns and the unincorporated business income for SOI by State for partnerships and sole proprietorships. No statistical tabulations or research results are released which would potentially reveal identifiable information about individuals, employers, or establishments. ${ }^{2}$

## Partnership Returns, 2002-2005

BEA tabulates the total number of partnership returns and three variables-gross receipts (less returns and allowances), ordinary income (or loss), and the number of partners. ${ }^{3}$ Gross receipts are tabulated from data reported on line 1c of Form 1065. This includes gross receipts from line la minus returns and allowances reported on line 1b. Ordinary income (loss) is tabulated from data reported on line 22 of Form 1065. It includes total income or loss (line 8) minus total deductions (line 21).

From 2002-2005, the total tabulated number of partnership returns for the United States increased 23 percent, from 2,336,313 to 2,873,194 (Table 1). Over this period, the Southeast region experienced the fastest growth of 36.1 percent. Florida was the

Brian J. Maisano is an economist in the Regional Income Division of the Bureau of Economic Analysis.
fastest growing State in this region, with an increase of 34,623 in the number of partnership returns, or 79.2 percent over the period. Georgia, North Carolina, and Virginia also contributed significantly to the growth of the region. In 2005, the Southeast also held the greatest share of the total number of partnership returns in the nation, with 12.1 percent.

The States in the Southwest region also experienced relatively rapid growth in the number of partnership returns for the 2002-2005 period, with the largest increases occurring in Arizona and Texas. The Great Lakes region experienced the slowest growth from 2002-2005, with a 21.9 -percent increase over the period.

The Southeast and Southwest regions were also the fastest growing regions in terms of gross receipts (less returns and allowances) from 2002-2005 (Table 2). Florida showed the fastest growth among the States with a 113.2 -percent increase, while Texas showed the largest increase in dollar amounts with a $\$ 69.7$-billion increase over the period for a 40.1 -percent growth rate. The Southeast also accounted for the greatest share of U.S. gross receipts (less returns and allowances) in 2005 with 21.4 percent. Figure A shows the States ranked in quintiles by growth rates in partnership gross receipts from 2002-2005.

Tabulated ordinary income for the United States rose by $\$ 131.6$ billion from 2002-2005, an increase of 103.7 percent (Table 3). The Southeast region had the largest growth in dollar terms among the regions, with an increase of $\$ 29.7$ billion in ordinary income. Florida, North Carolina, and Georgia made up the bulk of this growth with increases of $\$ 9.7$ billion, $\$ 4.9$ billion, and $\$ 3.8$ billion, respectively. California and Texas showed the largest growth in dollar amounts with increases of $\$ 19.1$ billion and $\$ 15.4$ billion. Connecticut experienced a substantial increase in partnership ordinary income over the period. Most of the increase occurred between 2004 and 2005, when ordinary income increased from $\$ 3.3$ billion to $\$ 14.6$ billion.

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## Figure A

Partnerships: Gross Receipts Growth Rates, 2002-2005


## Sole Proprietorship Returns, 2002-2005

BEA tabulates the total number of sole proprietorship returns and two variables from sole proprietorship returns to the State level-gross receipts (less returns and allowances) and net profit or loss. ${ }^{4,5}$ Gross receipts from sole proprietorships are tabulated from line 3 of Form 1040 Schedule C. This is calculated as gross receipts or sales (line 1) minus returns and allowances (line 2). Net profit or loss is tabulated from line 31 of Form 1040 Schedule C. Net profit or loss equals gross income (line 7) minus total expenses (line 28) and expenses for business use of a home (line 30).

The total number of sole proprietorship returns for the United States, as tabulated by BEA, grew by 392,396 from 2002-2005, a 1.9-percent increase over the period (Table 4). The Great Lakes were the fastest growing region over the period, increasing by 9.0 percent to $3,135,856$ returns in 2005, due to strong growth in Michigan, Wisconsin, and Illinois. Among all States, Georgia had both the largest percentage increase and the largest increase in the number of returns over the period, from 583,810 returns in 2002 to 678,878 returns in 2005 , for a 16.3 -percent increase. This growth, however, was not reflected in the rest of the Southeast, which only grew at 1.0

[^1]
## Figure B

Sole Proprietorships: Gross Receipts Growth Rates, 2002-2005

percent over the period. Florida contributed largely to this slow growth with a 14.5 -percent decline over the period. California, the largest State in terms of number of returns, declined 11.4 percent over this period, while the next two largest States-Texas and New York-grew by 3.5 percent and 5.5 percent, respectively.

Total gross receipts (less returns and allowances) from sole proprietorship returns grew 7.7 percent from 2002-2005 to $\$ 974.8$ billion (Table 5). New England grew the fastest among the regions over this period, with a 17.1-percent increase, while the Mideast saw the largest portion of this growth, in dollar terms, with a $\$ 19.6$-billion increase. The Mideast region growth occurred mainly in New Jersey, New York, and Pennsylvania, which experienced increases of $\$ 6.0$ billion, $\$ 5.9$ billion, and $\$ 3.9$ billion, respectively. In terms of percentage increases, Hawaii, Nevada, and Idaho were the fastest growing States
over the period. Iowa, New Mexico, and California saw significant decreases in gross receipts from 2002-2005, bringing down the growth rates in their respective regions. Figure B shows the States ranked in quintiles by growth rates in sole proprietorship gross receipts from 2002-2005.

Net profit for the United States grew 11.6 percent to $\$ 234.4$ billion from 2002-2005 (Table 6). Texas, California, and New York contributed the largest amounts to this growth, with increases of $\$ 1.9$ billion, $\$ 1.8$ billion, and $\$ 1.7$ billion, respectively. These three States are the largest States in terms of net profit from sole proprietorship returns, collectively comprising 31.7 percent of the nation for 2005. New Jersey and Pennsylvania also grew significantly, combining with New York to give the Mideast the largest growth among the regions- $\$ 5.4$ billion-from 2002-2005. In terms of percentage change, Nevada, Hawaii, and Arizona were the fast

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growing States, while Iowa, Mississippi, and New Mexico experienced the largest percentage decreases over the period.

## Future Research

This article presents the first of what is to be an ongoing series of articles examining geographic data for partnerships and sole proprietorships. In constructing a time series of data for these tabulations, a number
of possibilities for future investigation have been suggested. Further refinement in the processing of the unedited population extracts should lead to a reduction in the number of unidentifiable records. This will allow presentation of the data by major industrial sector and with expanded geographic detail. Analysis and interpretation of year-to-year variations in the data will benefit from increased understanding of tax law changes, as well as expanded processing capabilities.

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Table 1. Partnerships: Number of Returns, by Region and State, Tax Years 2002-2005

| Region and State | Number of returns |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
| United States, total | (1) | (2) | (3) | (4) | (5) |
|  | 2,336,313 | 2,481,381 | 2,669,959 | 2,873,194 | 23.0 |
| New England, total | 64,573 | 69,568 | 74,433 | 78,938 | 22.2 |
| Connecticut | 27,641 | 29,242 | 30,595 | 31,785 | 15.0 |
| Maine | 3,837 | 4,218 | 4,613 | 5,023 | 30.9 |
| Massachusetts | 21,301 | 23,039 | 24,805 | 26,634 | 25.0 |
| New Hampshire | 6,067 | 6,817 | 7,707 | 8,355 | 37.7 |
| Rhode Island | 3,324 | 3,688 | 3,936 | 4,167 | 25.4 |
| Vermont | 2,403 | 2,564 | 2,777 | 2,974 | 23.8 |
| Mideast, total | 187,809 | 201,724 | 219,521 | 239,249 | 27.4 |
| Delaware | 3,922 | 4,410 | 4,956 | 5,517 | 40.7 |
| District of Columbia | 3,119 | 3,290 | 3,565 | 3,920 | 25.7 |
| Maryland | 21,485 | 23,311 | 25,639 | 28,146 | 31.0 |
| New Jersey | 44,535 | 49,808 | 55,544 | 61,562 | 38.2 |
| New York | 73,397 | 77,414 | 83,015 | 89,671 | 22.2 |
| Pennsylvania | 41,351 | 43,491 | 46,802 | 50,433 | 22.0 |
| Great Lakes, total | 159,806 | 170,218 | 182,857 | 194,834 | 21.9 |
| Illinois | 38,517 | 40,851 | 44,100 | 47,432 | 23.1 |
| Indiana | 19,411 | 20,683 | 22,095 | 23,516 | 21.1 |
| Michigan | 37,451 | 39,930 | 42,928 | 45,310 | 21.0 |
| Ohio | 40,471 | 43,267 | 46,401 | 49,590 | 22.5 |
| Wisconsin | 23,956 | 25,487 | 27,333 | 28,986 | 21.0 |
| Plains, total | 88,112 | 94,028 | 101,665 | 108,558 | 23.2 |
| lowa | 12,365 | 13,071 | 14,004 | 15,054 | 21.7 |
| Kansas | 14,650 | 15,427 | 16,342 | 17,319 | 18.2 |
| Minnesota | 20,559 | 22,210 | 24,467 | 26,321 | 28.0 |
| Missouri | 23,830 | 25,710 | 28,066 | 30,160 | 26.6 |
| Nebraska | 8,182 | 8,594 | 9,206 | 9,689 | 18.4 |
| North Dakota | 4,123 | 4,387 | 4,559 | 4,709 | 14.2 |
| South Dakota | 4,403 | 4,629 | 5,021 | 5,306 | 20.5 |
| Southeast, total | 256,053 | 280,247 | 311,028 | 348,467 | 36.1 |
| Alabama | 16,554 | 17,712 | 19,184 | 21,007 | 26.9 |
| Arkansas | 10,814 | 11,500 | 12,517 | 13,708 | 26.8 |
| Florida | 43,690 | 51,912 | 63,156 | 78,313 | 79.2 |
| Georgia | 29,524 | 32,569 | 36,630 | 41,168 | 39.4 |
| Kentucky | 16,517 | 17,742 | 19,123 | 20,418 | 23.6 |
| Louisiana | 20,427 | 22,443 | 23,571 | 25,316 | 23.9 |
| Mississippi | 10,345 | 10,978 | 11,652 | 12,378 | 19.7 |
| North Carolina | 29,608 | 31,956 | 34,835 | 38,455 | 29.9 |
| South Carolina | 14,488 | 15,809 | 17,480 | 19,179 | 32.4 |
| Tennessee | 31,372 | 32,435 | 34,226 | 36,171 | 15.3 |
| Virginia | 26,031 | 28,242 | 31,250 | 34,584 | 32.9 |
| West Virginia | 6,683 | 6,949 | 7,404 | 7,770 | 16.3 |
| Southwest, total | 163,640 | 179,791 | 199,234 | 221,324 | 35.3 |
| Arizona | 28,392 | 31,215 | 34,804 | 39,095 | 37.7 |
| New Mexico | 7,530 | 8,084 | 8,789 | 9,439 | 25.4 |
| Oklahoma | 18,108 | 19,297 | 20,899 | 22,694 | 25.3 |
| Texas | 109,610 | 121,195 | 134,742 | 150,096 | 36.9 |
| Rocky Mountain, total | 76,465 | 81,654 | 89,214 | 96,784 | 26.6 |
| Colorado | 34,981 | 37,320 | 40,237 | 43,022 | 23.0 |
| Idaho | 8,872 | 9,511 | 10,466 | 11,716 | 32.1 |
| Montana | 6,605 | 7,029 | 7,643 | 8,145 | 23.3 |
| Utah | 21,386 | 22,969 | 25,658 | 28,306 | 32.4 |
| Wyoming | 4,621 | 4,825 | 5,210 | 5,595 | 21.1 |
| Far West, total | 226,213 | 238,747 | 257,098 | 277,500 | 22.7 |
| Alaska | 2,983 | 3,106 | 3,343 | 3,543 | 18.8 |
| California | 159,763 | 167,495 | 178,693 | 191,589 | 19.9 |
| Hawaii | 4,213 | 4,519 | 5,056 | 5,492 | 30.4 |
| Nevada | 15,087 | 16,865 | 19,364 | 22,068 | 46.3 |
| Oregon | 17,359 | 18,693 | 20,303 | 22,137 | 27.5 |
| Washington | 26,808 | 28,069 | 30,339 | 32,671 | 21.9 |
| State not allocable [1] | 1,113,642 | 1,165,404 | 1,234,909 | 1,307,540 | 17.4 |

[^2]Table 2. Partnerships: Gross Receipts (Less Returns and Allowances), by Region and State, Tax Years 2002-2005
[All figures are based on tabulated population extracts-money amounts are in thousands of dollars]

| Region and State | Gross receipts (less returns and allowances) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
|  | (1) | (2) | (3) | (4) | (5) |
| United States, total | 1,463,277,909 | 1,590,575,764 | 1,801,212,095 | 2,019,174,623 | 38.0 |
| New England, total | 65,392,231 | 70,208,235 | 81,941,303 | 90,779,881 | 38.8 |
| Connecticut | 23,742,277 | 26,127,727 | 30,072,612 | 33,237,934 | 40.0 |
| Maine | 2,239,265 | 2,577,866 | 3,317,114 | 3,670,286 | 63.9 |
| Massachusetts | 29,410,983 | 30,039,395 | 35,122,510 | 38,545,858 | 31.1 |
| New Hampshire | 5,620,816 | 6,245,510 | 7,387,819 | 8,114,377 | 44.4 |
| Rhode Island | 3,331,596 | 4,083,648 | 4,703,775 | 5,734,106 | 72.1 |
| Vermont | 1,047,294 | 1,134,089 | 1,337,473 | 1,477,320 | 41.1 |
| Mideast, total | 272,801,837 | 289,445,934 | 324,162,970 | 365,045,428 | 33.8 |
| Delaware | 4,722,799 | 5,241,977 | 6,229,482 | 6,861,744 | 45.3 |
| District of Columbia | 8,016,677 | 9,064,808 | 9,568,109 | 10,980,244 | 37.0 |
| Maryland | 25,257,352 | 28,954,800 | 32,518,265 | 37,082,514 | 46.8 |
| New Jersey | 57,753,223 | 57,463,130 | 65,292,148 | 75,359,882 | 30.5 |
| New York | 120,883,603 | 130,947,081 | 145,521,217 | 161,447,340 | 33.6 |
| Pennsylvania | 56,168,183 | 57,774,138 | 65,033,749 | 73,313,704 | 30.5 |
| Great Lakes, total | 200,152,351 | 213,803,278 | 237,640,261 | 256,173,541 | 28.0 |
| Illinois | 67,750,538 | 73,658,519 | 81,136,575 | 87,874,957 | 29.7 |
| Indiana | 28,873,267 | 30,363,121 | 33,546,828 | 34,667,834 | 20.1 |
| Michigan | 42,268,102 | 46,209,191 | 48,073,385 | 50,077,455 | 18.5 |
| Ohio | 42,431,609 | 43,660,562 | 50,067,929 | 55,708,689 | 31.3 |
| Wisconsin | 18,828,835 | 19,911,885 | 24,815,544 | 27,844,606 | 47.9 |
| Plains, total | 86,758,202 | 91,037,364 | 105,063,266 | 113,581,602 | 30.9 |
| lowa | 10,757,392 | 11,784,591 | 14,042,692 | 13,799,473 | 28.3 |
| Kansas | 10,373,748 | 11,650,031 | 13,819,772 | 16,563,933 | 59.7 |
| Minnesota | 22,277,985 | 23,593,549 | 25,895,107 | 28,005,208 | 25.7 |
| Missouri | 28,510,019 | 27,826,566 | 33,349,173 | 36,405,220 | 27.7 |
| Nebraska | 10,172,431 | 10,346,447 | 11,059,873 | 11,208,663 | 10.2 |
| North Dakota | 1,866,635 | 2,186,439 | 2,803,623 | 3,290,646 | 76.3 |
| South Dakota | 2,799,992 | 3,649,741 | 4,093,026 | 4,308,459 | 53.9 |
| Southeast, total | 283,189,514 | 319,631,655 | 373,560,389 | 432,938,814 | 52.9 |
| Alabama | 16,511,890 | 17,208,727 | 21,358,340 | 23,460,180 | 42.1 |
| Arkansas | 9,716,452 | 11,241,467 | 11,213,375 | 13,062,686 | 34.4 |
| Florida | 55,073,856 | 71,329,337 | 91,551,811 | 117,443,553 | 113.2 |
| Georgia | 45,077,883 | 47,028,284 | 54,929,105 | 59,033,240 | 31.0 |
| Kentucky | 17,661,145 | 21,123,704 | 24,325,832 | 25,102,096 | 42.1 |
| Louisiana | 18,602,678 | 20,700,300 | 21,299,355 | 25,512,132 | 37.1 |
| Mississippi | 7,386,356 | 7,797,036 | 9,043,647 | 10,874,523 | 47.2 |
| North Carolina | 31,519,873 | 33,947,174 | 37,530,165 | 44,472,126 | 41.1 |
| South Carolina | 10,214,280 | 11,570,138 | 13,648,709 | 16,425,834 | 60.8 |
| Tennessee | 42,360,142 | 45,604,837 | 50,980,780 | 53,251,581 | 25.7 |
| Virginia | 25,934,691 | 28,546,325 | 33,391,199 | 39,141,226 | 50.9 |
| West Virginia | 3,130,268 | 3,534,326 | 4,288,071 | 5,159,637 | 64.8 |
| Southwest, total | 219,994,035 | 244,643,635 | 276,632,983 | 323,941,702 | 47.3 |
| Arizona | 24,416,223 | 27,946,890 | 35,584,644 | 43,532,827 | 78.3 |
| New Mexico | 3,832,817 | 4,148,254 | 5,022,195 | 6,015,518 | 56.9 |
| Oklahoma | 18,200,070 | 22,091,225 | 23,635,998 | 31,181,353 | 71.3 |
| Texas | 173,544,925 | 190,457,266 | 212,390,146 | 243,212,004 | 40.1 |
| Rocky Mountain, total | 56,440,013 | 61,056,612 | 70,480,892 | 82,314,728 | 45.8 |
| Colorado | 31,946,848 | 35,226,648 | 38,402,203 | 44,480,334 | 39.2 |
| Idaho | 7,611,313 | 7,568,564 | 9,659,342 | 10,269,332 | 34.9 |
| Montana | 2,435,868 | 2,832,836 | 3,857,962 | 4,510,303 | 85.2 |
| Utah | 12,179,271 | 12,656,025 | 15,277,720 | 19,975,825 | 64.0 |
| Wyoming | 2,266,713 | 2,772,539 | 3,283,665 | 3,078,934 | 35.8 |
| Far West, total | 233,654,912 | 256,539,997 | 285,722,981 | 310,621,563 | 32.9 |
| Alaska | 2,264,356 | 2,511,308 | 2,863,433 | 3,527,755 | 55.8 |
| California | 171,946,740 | 188,702,099 | 205,194,475 | 221,059,151 | 28.6 |
| Hawaii | 4,278,166 | 4,155,862 | 5,254,195 | 5,426,983 | 26.9 |
| Nevada | 13,749,900 | 16,414,665 | 20,049,685 | 23,429,660 | 70.4 |
| Oregon | 14,459,568 | 15,661,678 | 19,468,040 | 21,169,555 | 46.4 |
| Washington | 26,956,182 | 29,094,385 | 32,893,153 | 36,008,459 | 33.6 |
| State not allocable [1] | 44,894,814 | 44,209,054 | 46,007,050 | 43,777,364 | -2.5 |

[^3]
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Table 3. Partnerships: Ordinary Income, by Region and State, Tax Years 2002-2005
[All figures are based on tabulated population extracts-money amounts are in thousands of dollars]

| Region and State | Ordinary income |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
| United States, total | (1) | (2) | (3) | (4) | (5) |
|  | 126,836,609 | 146,732,668 | 187,656,385 | 258,423,055 | 103.7 |
| New England, total | 6,012,143 | 5,987,529 | 9,048,652 | 21,365,477 | 255.4 |
| Connecticut | 2,061,420 | 1,877,039 | 3,340,887 | 14,625,259 | 609.5 |
| Maine | 115,733 | 95,599 | 170,898 | 250,439 | 116.4 |
| Massachusetts | 3,186,458 | 3,342,463 | 4,593,226 | 5,287,962 | 66.0 |
| New Hampshire | 249,747 | 137,734 | 343,891 | 389,741 | 56.1 |
| Rhode Island | 316,964 | 459,388 | 477,581 | 692,040 | 118.3 |
| Vermont | 81,821 | 75,306 | 122,169 | 120,036 | 46.7 |
| Mideast, total | 19,027,754 | 26,960,003 | 38,362,898 | 46,292,888 | 143.3 |
| Delaware | -603,591 | 488,899 | 327,676 | 1,811,644 | [1] |
| District of Columbia | 2,197,464 | 2,634,702 | 2,860,220 | 3,315,861 | 50.9 |
| Maryland | 1,202,631 | 231,194 | 1,816,445 | 3,941,739 | 227.8 |
| New Jersey | 1,321,707 | 3,151,411 | 4,434,643 | 6,924,572 | 423.9 |
| New York | 12,801,694 | 16,070,244 | 23,777,525 | 22,894,314 | 78.8 |
| Pennsylvania | 2,107,849 | 4,383,553 | 5,146,389 | 7,404,758 | 251.3 |
| Great Lakes, total | 15,760,899 | 16,150,214 | 22,213,364 | 23,831,049 | 51.2 |
| Illinois | 8,111,124 | 9,063,189 | 10,590,021 | 10,946,246 | 35.0 |
| Indiana | 1,348,924 | 720,592 | 2,115,175 | 2,536,862 | 88.1 |
| Michigan | 2,792,170 | 2,923,445 | 4,353,127 | 3,855,257 | 38.1 |
| Ohio | 2,666,193 | 2,524,248 | 3,017,937 | 4,595,841 | 72.4 |
| Wisconsin | 842,488 | 918,740 | 2,137,104 | 1,896,843 | 125.1 |
| Plains, total | 1,762,910 | 3,981,634 | 5,071,266 | 8,424,834 | 377.9 |
| lowa | 618,360 | 901,526 | 837,738 | 955,374 | 54.5 |
| Kansas | -8,654 | -480,363 | -108,059 | 331,468 | [1] |
| Minnesota | 497,334 | 1,833,968 | 1,913,786 | 2,090,446 | 320.3 |
| Missouri | -187,024 | 916,018 | 1,551,994 | 3,211,291 | [1] |
| Nebraska | 545,822 | 392,064 | 268,832 | 1,108,872 | 103.2 |
| North Dakota | 118,298 | 153,129 | 202,186 | 228,718 | 93.3 |
| South Dakota | 178,774 | 265,292 | 404,789 | 498,665 | 178.9 |
| Southeast, total | 12,674,517 | 17,354,379 | 25,147,032 | 42,357,478 | 234.2 |
| Alabama | 706,076 | 1,028,499 | 1,164,681 | 2,085,608 | 195.4 |
| Arkansas | 636,019 | 661,118 | 813,088 | 1,178,910 | 85.4 |
| Florida | 1,927,995 | 3,041,745 | 5,775,239 | 11,577,540 | 500.5 |
| Georgia | 2,688,332 | 2,378,417 | 3,915,241 | 6,522,807 | 142.6 |
| Kentucky | 775,100 | 757,280 | 1,231,638 | 1,357,915 | 75.2 |
| Louisiana | 825,841 | 1,595,704 | 2,170,323 | 3,011,209 | 264.6 |
| Mississippi | 53,476 | 440,507 | 516,536 | 231,254 | 332.4 |
| North Carolina | 692,863 | 1,720,894 | 1,523,184 | 5,601,790 | 708.5 |
| South Carolina | 157,228 | 433,022 | 534,173 | 1,110,513 | 606.3 |
| Tennessee | 2,854,146 | 2,863,303 | 3,922,426 | 4,457,735 | 56.2 |
| Virginia | 1,078,356 | 2,163,942 | 3,266,180 | 4,494,370 | 316.8 |
| West Virginia | 279,085 | 269,948 | 314,323 | 727,827 | 160.8 |
| Southwest, total | 14,558,386 | 22,150,812 | 25,989,178 | 38,227,502 | 162.6 |
| Arizona | 386,825 | 1,055,978 | 2,270,290 | 4,005,992 | 935.6 |
| New Mexico | 359,491 | 386,972 | 490,938 | 746,287 | 107.6 |
| Oklahoma | 1,354,033 | 3,555,244 | 3,369,748 | 5,642,188 | 316.7 |
| Texas | 12,458,037 | 17,152,618 | 19,858,202 | 27,833,035 | 123.4 |
| Rocky Mountain, total | 1,342,860 | 1,842,859 | 4,335,711 | 7,642,863 | 469.1 |
| Colorado | 824,006 | 1,024,527 | 2,798,555 | 4,777,479 | 479.8 |
| Idaho | 75,442 | 272,137 | 387,449 | 492,553 | 552.9 |
| Montana | 160,362 | 132,996 | 262,640 | 538,309 | 235.7 |
| Utah | 143,536 | 281,395 | 655,325 | 1,550,213 | 980.0 |
| Wyoming | 139,514 | 131,804 | 231,742 | 284,309 | 103.8 |
| Far West, total | 16,821,268 | 19,764,267 | 30,248,239 | 42,596,444 | 153.2 |
| Alaska | -1,726,283 | -1,464,872 | -882,698 | -1,307,663 | [1] |
| California | 13,016,640 | 16,993,518 | 24,591,991 | 32,096,390 | 146.6 |
| Hawaii | 236,307 | 212,890 | 538,441 | 578,419 | 144.8 |
| Nevada | 3,206,397 | 1,443,092 | 2,178,646 | 4,304,483 | 34.2 |
| Oregon | 215,263 | 215,698 | 857,424 | 1,422,724 | 560.9 |
| Washington | 1,872,944 | 2,363,941 | 2,964,435 | 5,502,091 | 193.8 |
| State not allocable [2] | 38,875,872 | 32,540,971 | 27,240,045 | 27,684,520 | -28.8 |

[1] Percentage changes cannot be calculated.
[2] Data not allocated to State due to unidentifiable records in the unedited population extracts.

Table 4. Sole Proprietorships: Number of Returns, by Region and State, Tax Years 2002-2005
[All figures are based on tabulated population extracts]

| Region and State | Number of returns |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
|  | (1) | (2) | (3) | (4) | (5) |
| United States, total | 20,255,392 | 21,186,271 | 20,814,210 | 20,647,788 | 1.9 |
| New England, total | 1,073,047 | 1,116,184 | 1,134,502 | 1,154,713 | 7.6 |
| Connecticut | 248,218 | 259,318 | 263,006 | 267,847 | 7.9 |
| Maine | 120,211 | 123,990 | 126,778 | 128,742 | 7.1 |
| Massachusetts | 469,378 | 488,539 | 495,263 | 503,450 | 7.3 |
| New Hampshire | 106,528 | 111,639 | 114,659 | 117,819 | 10.6 |
| Rhode Island | 65,760 | 67,961 | 68,554 | 69,829 | 6.2 |
| Vermont | 62,952 | 64,737 | 66,242 | 67,026 | 6.5 |
| Mideast, total | 3,105,148 | 3,254,624 | 3,283,536 | 3,336,704 | 7.5 |
| Delaware | 44,838 | 47,320 | 49,008 | 50,891 | 13.5 |
| District of Columbia | 38,464 | 39,704 | 40,999 | 41,811 | 8.7 |
| Maryland | 388,198 | 410,291 | 420,604 | 431,620 | 11.2 |
| New Jersey | 530,870 | 560,676 | 564,142 | 575,942 | 8.5 |
| New York | 1,347,676 | 1,416,485 | 1,411,271 | 1,422,354 | 5.5 |
| Pennsylvania | 755,102 | 780,148 | 797,512 | 814,086 | 7.8 |
| Great Lakes, total | 2,877,417 | 2,987,712 | 3,059,136 | 3,135,856 | 9.0 |
| Illinois | 805,418 | 846,716 | 864,450 | 884,120 | 9.8 |
| Indiana | 385,455 | 393,461 | 399,674 | 408,741 | 6.0 |
| Michigan | 621,419 | 647,582 | 668,428 | 693,153 | 11.5 |
| Ohio | 724,737 | 746,613 | 762,233 | 778,642 | 7.4 |
| Wisconsin | 340,388 | 353,340 | 364,351 | 371,200 | 9.1 |
| Plains, total | 1,477,779 | 1,520,060 | 1,543,262 | 1,436,684 | -2.8 |
| Iowa | 223,863 | 228,800 | 231,627 | 118,830 | -46.9 |
| Kansas | 206,014 | 210,755 | 212,186 | 212,825 | 3.3 |
| Minnesota | 396,408 | 409,678 | 415,347 | 417,327 | 5.3 |
| Missouri | 401,522 | 416,556 | 426,658 | 432,879 | 7.8 |
| Nebraska | 134,890 | 136,972 | 138,011 | 135,324 | 0.3 |
| North Dakota | 50,682 | 51,648 | 52,259 | 53,038 | 4.6 |
| South Dakota | 64,400 | 65,651 | 67,174 | 66,461 | 3.2 |
| Southeast, total | 4,818,627 | 5,066,181 | 5,149,321 | 4,867,332 | 1.0 |
| Alabama | 285,326 | 297,925 | 309,685 | 323,019 | 13.2 |
| Arkansas | 190,091 | 195,637 | 199,949 | 205,935 | 8.3 |
| Florida | 1,209,435 | 1,273,930 | 1,266,641 | 1,034,339 | -14.5 |
| Georgia | 583,810 | 631,695 | 646,790 | 678,878 | 16.3 |
| Kentucky | 270,143 | 278,755 | 285,232 | 289,113 | 7.0 |
| Louisiana | 283,056 | 296,101 | 297,464 | 288,372 | 1.9 |
| Mississippi | 172,418 | 179,384 | 180,918 | 148,885 | -13.6 |
| North Carolina | 574,316 | 602,006 | 618,439 | 634,829 | 10.5 |
| South Carolina | 253,375 | 265,399 | 273,443 | 282,548 | 11.5 |
| Tennessee | 434,617 | 454,834 | 468,368 | 477,628 | 9.9 |
| Virginia | 460,522 | 487,070 | 498,205 | 399,549 | -13.2 |
| West Virginia | 101,518 | 103,445 | 104,187 | 104,237 | 2.7 |
| Southwest, total | 2,372,121 | 2,511,229 | 2,378,103 | 2,406,937 | 1.5 |
| Arizona | 333,925 | 354,849 | 321,922 | 327,197 | -2.0 |
| New Mexico | 125,417 | 129,269 | 129,681 | 91,684 | -26.9 |
| Oklahoma | 271,160 | 279,881 | 284,109 | 288,995 | 6.6 |
| Texas | 1,641,619 | 1,747,230 | 1,642,391 | 1,699,061 | 3.5 |
| Rocky Mountain, total | 796,938 | 828,649 | 829,361 | 844,323 | 5.9 |
| Colorado | 391,426 | 406,390 | 405,147 | 406,893 | 4.0 |
| Idaho | 111,260 | 116,229 | 118,739 | 123,602 | 11.1 |
| Montana | 88,187 | 90,566 | 91,390 | 92,133 | 4.5 |
| Utah | 161,448 | 169,955 | 168,451 | 175,169 | 8.5 |
| Wyoming | 44,617 | 45,509 | 45,634 | 46,526 | 4.3 |
| Far West, total | 3,609,806 | 3,766,813 | 3,349,207 | 3,379,636 | -6.4 |
| Alaska | 59,728 | 61,197 | 60,643 | 60,638 | 1.5 |
| California | 2,660,363 | 2,780,245 | 2,350,483 | 2,357,754 | -11.4 |
| Hawaii | 91,055 | 94,656 | 96,763 | 98,285 | 7.9 |
| Nevada | 131,482 | 142,522 | 140,795 | 145,673 | 10.8 |
| Oregon | 262,662 | 268,404 | 273,237 | 278,869 | 6.2 |
| Washington | 404,516 | 419,789 | 427,286 | 438,417 | 8.4 |
| State not allocable [1] | 124,509 | 134,819 | 87,782 | 85,603 | -31.2 |

[1] Data not allocated to State due to unidentifiable records in the unedited population extracts.

Table 5. Sole Proprietorships: Gross Receipts (Less Returns and Allowances), by Region and State, Tax Years 2002-2005
[All figures are based on tabulated population extracts-money amounts are in thousands of dollars]

| Region and State | Gross receipts (less returns and allowances) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
|  | (1) | (2) | (3) | (4) | (5) |
| United States, total | 904,755,983 | 934,181,335 | 955,786,516 | 974,777,191 | 7.7 |
| New England, total | 55,838,504 | 58,103,580 | 62,524,727 | 65,366,894 | 17.1 |
| Connecticut | 15,031,223 | 15,731,252 | 17,295,856 | 18,610,363 | 23.8 |
| Maine | 5,532,165 | 5,804,209 | 6,181,542 | 6,339,230 | 14.6 |
| Massachusetts | 23,338,245 | 24,012,400 | 25,406,912 | 26,303,407 | 12.7 |
| New Hampshire | 6,417,042 | 6,807,596 | 7,479,654 | 7,757,287 | 20.9 |
| Rhode Island | 2,783,268 | 2,912,747 | 3,089,648 | 3,182,992 | 14.4 |
| Vermont | 2,736,561 | 2,835,376 | 3,071,115 | 3,173,615 | 16.0 |
| Mideast, total | 133,249,198 | 138,860,647 | 147,441,949 | 152,838,300 | 14.7 |
| Delaware | 1,780,879 | 1,853,209 | 2,031,453 | 2,153,467 | 20.9 |
| District of Columbia | 1,263,260 | 1,347,885 | 1,477,612 | 1,498,202 | 18.6 |
| Maryland | 14,115,996 | 15,023,703 | 16,419,941 | 17,267,724 | 22.3 |
| New Jersey | 25,793,444 | 27,414,481 | 29,790,651 | 31,779,238 | 23.2 |
| New York | 50,836,084 | 52,743,803 | 55,195,031 | 56,741,266 | 11.6 |
| Pennsylvania | 39,459,535 | 40,477,566 | 42,527,261 | 43,398,403 | 10.0 |
| Great Lakes, total | 110,261,461 | 113,807,170 | 119,451,994 | 122,677,299 | 11.3 |
| Illinois | 29,214,342 | 30,137,194 | 31,408,297 | 32,007,263 | 9.6 |
| Indiana | 13,874,951 | 14,112,770 | 14,649,735 | 15,000,069 | 8.1 |
| Michigan | 22,820,933 | 23,600,745 | 24,582,315 | 25,487,420 | 11.7 |
| Ohio | 28,839,035 | 29,794,867 | 31,598,127 | 32,216,978 | 11.7 |
| Wisconsin | 15,512,200 | 16,161,594 | 17,213,520 | 17,965,569 | 15.8 |
| Plains, total | 57,680,317 | 59,653,960 | 62,636,139 | 59,122,891 | 2.5 |
| lowa | 8,548,326 | 8,796,199 | 9,270,021 | 4,712,618 | -44.9 |
| Kansas | 8,411,382 | 8,642,897 | 9,043,738 | 9,393,399 | 11.7 |
| Minnesota | 14,716,606 | 15,278,145 | 15,950,165 | 15,982,649 | 8.6 |
| Missouri | 16,193,113 | 16,979,048 | 17,978,687 | 18,609,951 | 14.9 |
| Nebraska | 4,931,422 | 4,975,115 | 5,124,494 | 5,041,057 | 2.2 |
| North Dakota | 1,973,013 | 2,010,625 | 2,154,125 | 2,228,943 | 13.0 |
| South Dakota | 2,906,455 | 2,971,931 | 3,114,909 | 3,154,274 | 8.5 |
| Southeast, total | 189,510,032 | 197,086,655 | 208,105,489 | 208,474,645 | 10.0 |
| Alabama | 12,553,259 | 12,941,664 | 13,834,273 | 14,899,125 | 18.7 |
| Arkansas | 7,792,100 | 8,049,973 | 8,487,309 | 8,896,615 | 14.2 |
| Florida | 37,996,430 | 38,134,798 | 40,351,415 | 38,124,494 | 0.3 |
| Georgia | 22,223,008 | 23,365,923 | 24,388,046 | 25,658,743 | 15.5 |
| Kentucky | 10,516,194 | 11,029,579 | 11,656,105 | 12,101,262 | 15.1 |
| Louisiana | 11,196,329 | 11,808,556 | 11,347,680 | 11,755,908 | 5.0 |
| Mississippi | 8,357,806 | 8,689,357 | 8,347,424 | 7,082,527 | -15.3 |
| North Carolina | 23,121,292 | 24,005,535 | 25,588,284 | 26,823,405 | 16.0 |
| South Carolina | 11,030,586 | 11,620,758 | 12,546,846 | 13,453,742 | 22.0 |
| Tennessee | 22,451,033 | 23,851,220 | 25,826,991 | 27,471,083 | 22.4 |
| Virginia | 17,588,034 | 18,784,430 | 20,608,766 | 16,922,059 | -3.8 |
| West Virginia | 4,683,961 | 4,804,862 | 5,122,350 | 5,285,682 | 12.8 |
| Southwest, total | 105,823,968 | 110,364,381 | 108,657,216 | 114,270,006 | 8.0 |
| Arizona | 13,269,758 | 14,053,406 | 14,289,746 | 15,516,461 | 16.9 |
| New Mexico | 4,836,716 | 5,034,113 | 5,234,867 | 3,644,112 | -24.7 |
| Oklahoma | 11,024,642 | 11,488,326 | 12,200,303 | 13,032,202 | 18.2 |
| Texas | 76,692,852 | 79,788,536 | 76,932,300 | 82,077,231 | 7.0 |
| Rocky Mountain, total | 30,250,540 | 31,188,285 | 32,428,508 | 34,004,364 | 12.4 |
| Colorado | 14,877,641 | 15,168,510 | 15,563,364 | 15,919,658 | 7.0 |
| Idaho | 4,674,563 | 4,877,932 | 5,342,725 | 5,885,385 | 25.9 |
| Montana | 3,723,507 | 3,880,666 | 4,031,815 | 4,170,000 | 12.0 |
| Utah | 5,077,284 | 5,297,940 | 5,394,693 | 5,822,173 | 14.7 |
| Wyoming | 1,897,545 | 1,963,237 | 2,095,911 | 2,207,148 | 16.3 |
| Far West, total | 213,637,593 | 220,386,490 | 209,718,247 | 213,337,077 | -0.1 |
| Alaska | 3,012,205 | 3,137,927 | 3,254,951 | 3,374,847 | 12.0 |
| California | 169,187,964 | 173,705,467 | 160,234,080 | 161,010,951 | -4.8 |
| Hawaii | 3,727,499 | 4,066,569 | 4,424,545 | 4,803,436 | 28.9 |
| Nevada | 6,508,620 | 7,101,364 | 7,716,091 | 8,218,540 | 26.3 |
| Oregon | 11,840,126 | 12,146,093 | 12,858,743 | 13,646,574 | 15.3 |
| Washington | 19,361,179 | 20,229,070 | 21,229,837 | 22,282,729 | 15.1 |
| State not allocable [1] | 8,504,370 | 4,730,167 | 4,822,247 | 4,685,715 | -44.9 |

[^4]Table 6. Sole Proprietorships: Net Profit or Loss, by Region and State, Tax Years 2002-2005
[All figures are based on tabulated population extracts—money amounts are in thousands of dollar]

| Region and State | Net profit or loss |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 | Percentage cumulative change, 2002-2005 |
|  | (1) | (2) | (3) | (4) | (5) |
| United States, total | 210,132,477 | 216,435,630 | 227,668,931 | 234,425,658 | 11.6 |
| New England, total | 15,336,990 | 15,691,281 | 17,112,626 | 17,758,675 | 15.8 |
| Connecticut | 4,256,497 | 4,357,319 | 4,801,148 | 5,110,539 | 20.1 |
| Maine | 1,031,863 | 1,156,225 | 1,212,353 | 1,240,851 | 20.3 |
| Massachusetts | 7,056,541 | 7,169,654 | 7,797,902 | 7,977,019 | 13.0 |
| New Hampshire | 1,506,471 | 1,523,677 | 1,690,264 | 1,765,602 | 17.2 |
| Rhode Island | 866,882 | 895,310 | 949,343 | 966,214 | 11.5 |
| Vermont | 618,736 | 589,096 | 661,616 | 698,450 | 12.9 |
| Mideast, total | 38,164,909 | 38,760,436 | 42,124,180 | 43,545,562 | 14.1 |
| Delaware | 460,411 | 485,882 | 530,590 | 526,447 | 14.3 |
| District of Columbia | 573,967 | 542,839 | 676,195 | 684,107 | 19.2 |
| Maryland | 3,977,163 | 4,012,693 | 4,504,317 | 4,632,995 | 16.5 |
| New Jersey | 7,963,541 | 8,192,935 | 8,957,638 | 9,466,656 | 18.9 |
| New York | 15,958,002 | 16,086,487 | 17,562,905 | 17,696,693 | 10.9 |
| Pennsylvania | 9,231,825 | 9,439,600 | 9,892,535 | 10,538,664 | 14.2 |
| Great Lakes, total | 26,291,649 | 27,064,576 | 28,571,804 | 28,874,897 | 9.8 |
| Illinois | 7,974,810 | 8,446,321 | 8,923,148 | 8,976,446 | 12.6 |
| Indiana | 3,230,327 | 3,319,964 | 3,540,675 | 3,597,267 | 11.4 |
| Michigan | 5,322,483 | 5,410,603 | 5,636,809 | 5,752,345 | 8.1 |
| Ohio | 6,693,124 | 6,754,667 | 7,122,909 | 7,099,522 | 6.1 |
| Wisconsin | 3,070,905 | 3,133,021 | 3,348,263 | 3,449,317 | 12.3 |
| Plains, total | 11,812,641 | 12,126,475 | 12,850,013 | 12,319,788 | 4.3 |
| lowa | 1,649,741 | 1,703,569 | 1,737,582 | 951,306 | -42.3 |
| Kansas | 1,603,950 | 1,657,884 | 1,767,680 | 1,884,994 | 17.5 |
| Minnesota | 3,456,530 | 3,602,966 | 3,814,575 | 3,824,763 | 10.7 |
| Missouri | 3,345,433 | 3,393,442 | 3,610,711 | 3,735,226 | 11.7 |
| Nebraska | 934,139 | 890,011 | 967,232 | 946,473 | 1.3 |
| North Dakota | 383,251 | 388,806 | 419,740 | 448,746 | 17.1 |
| South Dakota | 439,597 | 489,797 | 532,493 | 528,280 | 20.2 |
| Southeast, total | 41,548,034 | 42,707,862 | 46,224,988 | 46,113,214 | 11.0 |
| Alabama | 2,133,207 | 2,195,906 | 2,312,735 | 2,471,187 | 15.8 |
| Arkansas | 1,181,789 | 1,335,313 | 1,399,518 | 1,497,515 | 26.7 |
| Florida | 10,788,856 | 10,839,526 | 12,011,729 | 11,622,927 | 7.7 |
| Georgia | 4,497,440 | 4,476,251 | 4,706,168 | 4,873,112 | 8.4 |
| Kentucky | 2,168,316 | 2,242,066 | 2,390,593 | 2,463,365 | 13.6 |
| Louisiana | 2,337,742 | 2,423,568 | 2,387,588 | 2,453,273 | 4.9 |
| Mississippi | 1,467,313 | 1,491,884 | 1,443,892 | 1,182,300 | -19.4 |
| North Carolina | 4,586,429 | 4,764,781 | 5,223,964 | 5,556,460 | 21.2 |
| South Carolina | 1,940,171 | 2,026,447 | 2,153,115 | 2,038,085 | 5.0 |
| Tennessee | 4,454,815 | 4,576,414 | 5,225,197 | 5,738,360 | 28.8 |
| Virginia | 5,009,590 | 5,350,924 | 5,922,788 | 5,126,326 | 2.3 |
| West Virginia | 982,366 | 984,782 | 1,047,701 | 1,090,304 | 11.0 |
| Southwest, total | 21,297,066 | 22,043,814 | 22,302,798 | 24,439,295 | 14.8 |
| Arizona | 2,770,516 | 2,932,491 | 3,138,690 | 3,722,035 | 34.3 |
| New Mexico | 902,273 | 960,514 | 998,059 | 785,314 | -13.0 |
| Oklahoma | 1,878,828 | 1,885,671 | 1,979,854 | 2,335,654 | 24.3 |
| Texas | 15,745,449 | 16,265,138 | 16,186,195 | 17,596,292 | 11.8 |
| Rocky Mountain, total | 6,351,770 | 6,397,703 | 6,900,537 | 7,389,912 | 16.3 |
| Colorado | 3,674,477 | 3,693,518 | 3,878,098 | 3,960,051 | 7.8 |
| Idaho | 760,083 | 782,343 | 889,965 | 1,005,601 | 32.3 |
| Montana | 645,920 | 670,548 | 708,583 | 769,773 | 19.2 |
| Utah | 908,060 | 886,310 | 997,809 | 1,189,117 | 31.0 |
| Wyoming | 363,230 | 364,984 | 426,082 | 465,370 | 28.1 |
| Far West, total | 46,887,468 | 49,007,874 | 48,793,558 | 51,546,233 | 9.9 |
| Alaska | 582,646 | 623,703 | 649,134 | 710,418 | 21.9 |
| California | 37,223,425 | 38,691,879 | 37,412,084 | 38,981,767 | 4.7 |
| Hawaii | 944,205 | 1,043,609 | 1,137,956 | 1,321,872 | 40.0 |
| Nevada | 1,247,493 | 1,394,867 | 1,683,893 | 1,816,170 | 45.6 |
| Oregon | 2,316,125 | 2,413,800 | 2,703,874 | 2,988,613 | 29.0 |
| Washington | 4,573,574 | 4,840,016 | 5,206,617 | 5,727,393 | 25.2 |
| State not allocable [1] | 2,441,950 | 2,635,609 | 2,788,427 | 2,438,082 | 25.2 |

[^5]
[^0]:    ${ }^{1}$ BEA assigns tax records to States based on the Zip Code given on the first page of Form 1065 for partnerships and Form 1040 for sole proprietorships. These Zip Codes reflect only the filing address and therefore do not necessarily reflect the exact location of the business activity.
    ${ }^{2}$ For a more detailed statement of the sources and methods used to produce BEA State and local area estimates of Personal Income, see the BEA Web site at http://www.bea.gov/regional/methods.cfm.

[^1]:    4 Sole proprietors report business income or loss on Form 1040, Schedule C. BEA tabulates the number of sole proprietorship returns as the number of Schedule C forms filed for a given tax year.
    5 BEA tabulated figures are based on unedited population extracts. U.S. totals for the variables included do not match published SOI totals, which are estimates based on edited samples.

[^2]:    [1] Data not allocated to State due to unidentifiable records in the unedited population extracts.

[^3]:    [1] Data not allocated to State due to unidentifiable records in the unedited population extracts.

[^4]:    [1] Data not allocated to State due to unidentifiable records in the unedited population extracts.

[^5]:    [1] Data not allocated to State due to unidentifiable records in the unedited population extracts.

