

À Augmenter des Importations des ETATS-UNIS
d'Union Économique et Monétaire Ouest Africaine
(UEMOA)



Préparé près:
The Office of the U.S. Trade Representative:
Generalized System of Preferences Program and
The Office of African Affairs



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Expanding U.S. Imports from UEMOA

Overall Imports

- UEMOA members are: Benin, Burkina Faso, Cote d'Ivoire, Guinea-Bissau, Mali, Niger, Senegal, and Togo.



- Each of the eight UEMOA members is a designated beneficiary country (BDC) of the Generalized System of Preferences (GSP) program. Six of the eight members (Benin, Burkina Faso, Guinea-Bissau, Mali, Niger, and Togo) are eligible for additional preferences under GSP as Least Developed Beneficiary Developing Countries (LDBDCs). Five of the members are eligible for AGOA benefits (Benin, Guinea-Bissau, Mali, Niger, and Senegal). Each of these five countries is eligible for AGOA preferences with regard to apparel.
- In 2005, cocoa products accounted for one-half of total U.S. imports from UEMOA countries and petroleum products accounted for 44 percent.
- Cote d'Ivoire was the leading supplier of both cocoa and petroleum products and its imports accounted for 93 percent (\$1.14 billion) of total U.S. imports from UEMOA countries.

UEMOA Countries' Use of GSP and AGOA

- In U.S. trade data, all products eligible for GSP duty-free treatment, whether entering under AGOA or GSP, are noted as coming in under the GSP program. A product is listed as coming in under AGOA in U.S. trade data, if it is eligible for duty-free treatment only under the AGOA program. We are using the same classification of imports below.

GSP Use in 2005 by UEMOA countries

- Cocoa beans, butter, and paste, all of which have a Most Favored Nation (MFN) rate of duty of "Free," accounted for 97 percent (\$592 million) of U.S. imports of cocoa products.
- The remaining 3 percent of cocoa products - cocoa powder not containing sugar and defatted cocoa paste, are not MFN free but entered free of duty under GSP. They accounted for nearly three-quarters (\$17 million) of total GSP imports from UEMOA countries.

- Other leading imports under GSP included in-quota cane sugar, Kola nuts, plywood, percussion musical instruments, wooden statuettes, glycerol (a sugar alcohol), non-medical rubber gloves, and yams (see table 2 below).

AGOA Use in 2005 by UEMOA Countries

- Imports under AGOA declined to \$33,433. We believe this is largely due to Cote d'Ivoire losing eligibility for AGOA benefits effective January 1, 2005, so imports of its petroleum exports became dutiable and because Guinea Bissau, also a petroleum product supplier under AGOA stopped its petroleum product exports beginning in 2004. (see table 3).
- Footwear, luggage, and handbags (from Senegal, Mali, and Niger) accounted of 90 percent of AGOA imports in 2005. Coffee substitutes containing cotee (from Senegal) accounted for the remaining 10 percent.

Ideas to Increase Exports from UEMOA Countries

Claim eligible articles so that they receive duty-free treatment. We have analyzed current imports from each country (which we will provide). Examples of articles eligible for duty-free entry under GSP or AGOA in 2005, but for which no preference was claimed include:

- plastic bags, kitchenware, and sandals from Cote d'Ivoire (tariffs of 3%, 3.4%, and 3%, respectively);
- handbags, belts, and other leather goods from Cote d'Ivoire (tariffs of 10%, 2.7%, and 8%, respectively);
- plastic gaskets and wood doors from Mali (tariffs of 3.5% and 4.8%, respectively);
- base metal jewelry from Niger (tariff of 5.2%);
- handbags with outer surfaces of leather and of plastics from Senegal (tariffs of 10% and 20%, respectively);
- luggage of leather and worked articles of granite from Burkina Faso (tariffs of 8% and 3.7%, respectively);
- footwear with uppers chiefly of rubber or plastics and footwear with uppers chiefly of leather, from Togo (6% and 8.5%, respectively)

Export products with the greatest potential. Two recent analyses identified the following products as having the greatest potential for increased trade:

Benin: Cotton thread and fabric, and gold

Burkina Faso: Processed cotton, shea butter, and handicrafts

Cote d'Ivoire: Gold, nickel, and wood products

Guinea-Bissau: Processed cotton, cashews, fish, molluscs, and wood products

Mali: Shea butter, processed cotton, rice, mangoes, green beans, tomatoes, potatoes, meat. gold

Niger: Gum Arabic, sesame, cowpeas, onions, leather goods, meat, phosphates, ceramic wares, gold, cyclic alcohols and derivatives, chlorites, hypochlorites, and hypobromites

Senegal: Groundnut oil and cake, fish, phosphates

Togo: Processed cotton, gold, phosphates

The analyses are available at: The U.S. International Trade Commission (ITC)'s *Export Opportunities and Barriers in African Growth and Opportunity Act-Eligible Countries (2005)*. It covers from six UEMOA countries: Benin, Burkina Faso, Guinea-Bissau, Mali, Niger, and Senegal and is available at <http://hotdocs.usitc.gov/docs/pubs/332/pub3785.pdf>. Information on export potential for products from Cote d'Ivoire and Togo is from a December 2004 ITC report, *U.S. Trade and Investment With Sub-Saharan Africa.*, which can be found at http://hotdocs.usitc.gov/pub3741/pub3741_main.html.

The statistical tables below provide U.S. imports from UEMOA countries during 2002-2005 by preference programs and total (table 1), under GSP (table 2), under AGOA (except GSP) (table 3), and leading articles for which no preference was claimed (table 4). The bulk of trade in the latter group was accounted for by articles that were MFN Free (such as cocoa beans) or for which preferential treatment was not available, such as petroleum products from Cote d'Ivoire. These tables were derived from the USITC DataWeb, http://dataweb.usitc.gov/scripts/user_set.asp.

**Table 1: U.S. Imports from UEMOA
(Union Économique et Monétaire Ouest Africaine)
by Preference Programs, 2002-2005**

Extended Special Import Program	2002	2003	2004	2005	Percent Change 2004 - 2005
	<i>In Actual Dollars</i>				
No program claimed	344,714,662	420,823,862	623,958,094	1,199,119,989	92.2%
GSP (excluding GSP for LDBC only)	23,391,425	42,829,713	39,713,625	23,727,045	-40.3%
AGOA (excluding GSP)	27,267,046	46,374,127	114,742,732	33,433	-100.0%
Civil Aircraft	50,345	2,214	55,138	15,000	-72.8%
GSP for LDBC countries only	3,625	0	0	0	N/A
Total	395,427,103	510,029,916	778,469,589	1,222,895,467	57.1%

Table 2: U.S. Imports from UEMOA
(Union Économique et Monétaire Ouest Africaine)
Under GSP, 2002-2005

HTS Number	2002	2003	2004	2005	Percent Change 2004 - 2005
	<i>In Actual Dollars</i>				
18050000 Cocoa powder, not containing added sugar or other sweetening matter	11,351,313	23,486,891	15,481,988	9,199,764	-40.6%
18032000 Cocoa paste, wholly or partly defatted	8,132,123	12,989,859	13,776,221	7,912,126	-42.6%
17011110 Cane sugar, raw, in solid form, w/o added flavoring or coloring, subject to add. US 5 to Ch.17	0	0	0	2,436,000	N/A
08029094 Kola nuts, fresh or dried, shelled	2,102,543	4,623,167	8,550,092	2,262,090	-73.5%
44122936 Plywood nesoi, at least one hardwood outer ply nesoi, no particle board, not surface- covered beyond clear/transparent, face ply nesoi	0	0	0	280,952	N/A
92060020 Percussion musical instruments, o/than w/elect. sound or ampl., drums	150,374	203,012	159,041	238,658	50.1%
44201000 Wooden statuettes and other wood ornaments	235,738	244,233	149,951	224,325	49.6%
29054500 Glycerol	376,000	608,020	398,200	198,209	-50.2%
40151910 Seamless gloves of vulcanized rubber other than hard rubber, other than surgical or medical gloves	183,874	204,041	304,540	144,339	-52.6%

HTS Number	2002	2003	2004	2005	Percent Change 2004 - 2005
	<i>In Actual Dollars</i>				
07149020 Fresh or chilled yams, whether or not sliced or in the form of pellets	0	0	34,022	137,530	304.2%
90013000 Contact lenses	0	0	0	100,831	N/A
19012040 Mixes for bakers wares, o/25% bf, not retail, nesoi	2,214	12,900	41,095	73,644	79.2%
39235000 Stoppers, lids, caps and other closures, of plastics	0	0	0	55,885	N/A
84389090 Parts of machinery for the industrial preparation or manufacture of food or drink, other than sugar manufacturing, nesi	0	0	33,353	48,562	45.6%
71132050 Base metal clad w/precious metal articles of jewelry and parts thereof, nesoi	15,004	23,872	13,770	46,594	238.4%
Subtotal :	22,549,183	42,395,995	38,942,273	23,359,509	-40.0%
All Other:	845,867	433,718	771,352	367,536	-52.4%
Total	23,395,050	42,829,713	39,713,625	23,727,045	-40.3%

**Table 3: U.S. Imports from UEMOA
(Union Économique et Monétaire Ouest Africaine)
Under AGOA (excluding GSP), 2002-2005**

HTS Number	2002	2003	2004	2005	Percent Change 2004 - 2005
	<i>In Actual Dollars</i>				
HS Ch. 64 Footwear	750	1,077	8,201	23,889	191.3
HS Ch. 42 and 4602.10.29 Luggage and handbags	1,091	7,863	4,623	6,132	32.4
0901.90.20 Coffee substitutes containing coffee	0	0	0	2,700	N.A.
HS Ch. 27 Petroleum products	27,257,725	46,346,627	114,708,547	0	N.A.
07082090 Beans nesi, fresh or chilled, shelled or unshelled	0	4,560	0	0	N/A
07097000 Spinach, New Zealand spinach and orache spinach (garden spinach), fresh or chilled	0	0	8,000	0	-100.0%
07099091 Vegetables, not elsewhere specified or included, fresh or chilled	0	0	3,900	0	-100.0%
07102940 Leguminous vegetables nesi, uncooked or cooked by steaming or boiling in water, frozen	0	0	3,500	0	-100.0%
07103000 Spinach, New Zealand spinach and orache spinach (garden spinach), uncooked or cooked by steaming or boiling in water, frozen	0	0	5,500	0	-100.0%
08043040 Pineapples, fresh or dried, not reduced in size, in crates or other packages	7,000	14,000	0	0	N/A
Total	27,267,046	46,374,127	114,742,732	33,433	-100.0%

**Table 4: U.S. Imports from UEMOA
(Union Économique et Monétaire Ouest Africaine)
No Program Claimed, 2002-2005**

HTS Number	2002	2003	2004	2005	Percent Change 2004 - 2005
	<i>In Actual Dollars</i>				
18010000 Cocoa beans, whole or broken, raw or roasted	246,349,460	344,179,130	395,148,356	532,623,989	34.8%
HS Ch. 27 Petroleum products	50,361,256	16,592,664	145,983,925	532,609,069	264.8%
18040000 Cocoa butter, fat and oil	1,524,095	9,418,334	15,199,363	40,948,939	169.4%
18031000 Cocoa paste, not defatted	7,962,651	13,829,574	17,816,011	18,693,555	4.9%
44072900 Tropical wood specified in chapter 44 subheading note 1, nesoi, sawn or chipped lengthwise, sliced or peeled, over 6 mm thick	3,190,277	3,419,942	7,935,021	7,746,355	-2.4%
29012200 Propene (Propylene)	990,646	0	0	7,600,827	N/A
98010010 U.S. goods returned without having been advanced in value	3,640,189	6,774,994	1,163,260	6,484,512	457.4%
99999500 Estimated imports of low valued transactions	1,047,393	1,328,425	2,309,985	6,286,137	172.1%
Subtotal :	312,663,429	392,075,044	573,463,479	1,141,779,156	99.1%
All Other:	32,051,233	28,748,818	50,494,615	57,340,833	13.6%
Total	344,714,662	420,823,862	623,958,094	1,199,119,989	92.2%