

# Kentucky Exports to Australia



Kentucky's export shipments of merchandise to Australia in 2003 totaled \$394 million, the seventh largest figure among the 50 states. Exports to Australia accounted for 3.7 percent of the state total in 2003, the third highest percentage figure of all the states, trailing only Washington and North Dakota.

Australia was Kentucky's seventh largest export market in 2003, just behind the Netherlands and ahead of such major markets as Germany, Taiwan, China, and South Korea.

Kentucky's exports to Australia grew by \$235 million from 1999 to 2003, the second largest dollar figure among the states. In percentage terms, Kentucky's exports to Australia grew 148 percent over that period, which was the fifth largest percentage gain among the states.

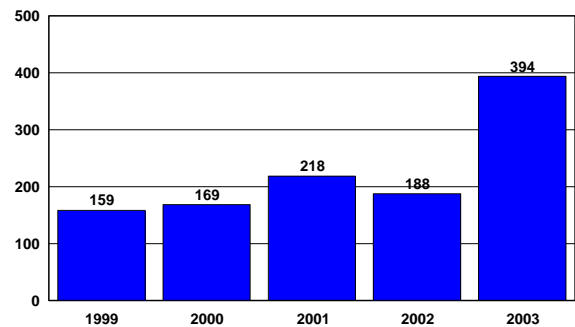
In dollar terms, Australia was Kentucky's fourth largest growth market from 1999 to 2003, with export shipments increasing by \$235 million.

Among Kentucky's top 30 markets (ranked by 2003 dollar value of exports), exports to Australia were the fourth fastest growing from 1999 to 2003.

Kentucky's exports to Australia have grown significantly faster than Kentucky's exports to the world. Exports of goods from Kentucky to Australia grew 148 percent from 1999 to 2003, while exports from Kentucky to the world grew 21 percent over that period. Ken-

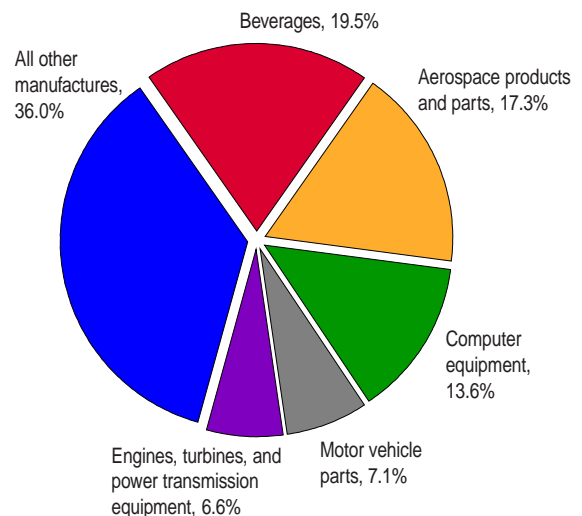
## Kentucky's Exports to Australia Grew 148 Percent From 1999 to 2003

Merchandise Exports to Australia, \$ Millions



## Kentucky Exports a Wide Array of Manufactured Goods to Australia

\$191 Million in Manufactured Goods Exports, 2003



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

Prepared by the Office of Trade & Economic Analysis, Trade Development, International Trade Administration, U.S. Department of Commerce.

tucky also outperformed the nation as a whole in terms of export growth to Australia. The 148 percent gain in the state's shipments to Australia during 1999–2003 far exceeds the 11 percent increase in shipments to this market recorded by the United States.

Just over half (51 percent) of Kentucky's merchandise exports to Australia in 2003 were non-manufactured products. The state's largest non-manufactured category in exports to Australia is livestock and livestock products, which registered shipments of \$202 million in 2003.

Kentucky's top manufactured export category to Australia is transportation equipment. In 2003, Kentucky exported transportation equipment to Australia valued at \$47 million, or about 12 percent of the state's total exports to this

market (including non-manufactures). Within the transportation equipment category, aerospace products and parts led in 2003, recording shipments of \$33 million.



June 2004

Kentucky's other leading manufactured exports to Australia in 2003 included beverages and tobacco products (\$37 million), chemical manufactures (\$30 million, of which \$10 million consisted of resin, synthetic rubber, and artificial and synthetic fibers and filaments), and computer and electronic products (\$28 million).

Kentucky's growth in exports to Australia from 1999 to 2003 was concentrated in non-manufacturing sectors. Specifically, exports of livestock and livestock products grew by \$202 million over that period.

## Australia Was Kentucky's Seventh Largest Market for Merchandise Exports in 2003

Value of Kentucky's Merchandise Exports to Its 30 Largest Markets

