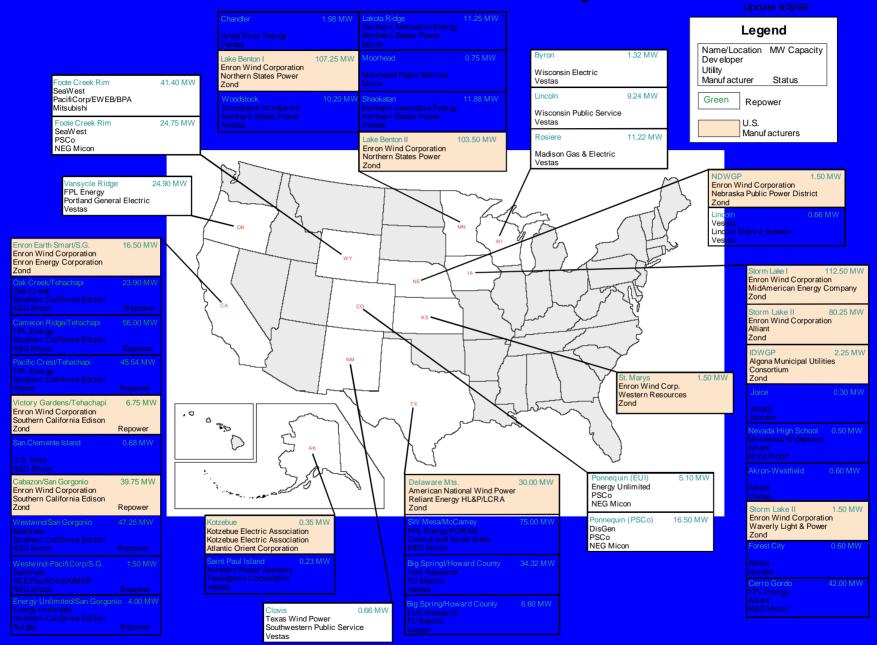
U.S. Wind Resources and Technology Wind Energy and Rural Economic Development in North Dakota November 10, 1999

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New United States Wind Power Projects 6/98 - 6/99



Comparison of Large and Small Wind Turbines

Characteristics Typical Unit Size

Basic Technology

Viable Wind Resource Typical Turbine Cost Maintenance

arge Turbines 30 kW to 1,500 kW 40 m dia. at 500 kW 65 m dia. at 1,500 kW Complex Variable speed emer Gear box Various generators Active Controls Cut-out in high winds Active yaw drive Free-standing towers 5.8 m/s (13.0 mph) \$1,000 - 1,500 / kW Attended by professional staff

Small Turbines 100 W to 40 kW 3 m dia. at 1 kW m dia. at 10 kW Simple, 2-4 moving parts Variable speed standard Direct drive P.M. alternator **Passive Controls** Furling in high winds Passive yaw with tail vane Guyed towers 4.0 m/s (7.8 mph) \$1,500 - 6,000 / kW Inspection every 6 months

Comparison of Large and Small Wind Turbines

Characteristic

Energy Competition

Typical Applications

Typical Implementation

Other Applications

Primary Design Goal

Large Turbines Coal, Oil, Natural Gas Nuclear, Hydro Bulk Power Grid Connected 10 - 300 Units in a Windfarm

Distributed Applications, and larger Mini-grids

Minimize Cost of Energy

Small Turbines

Diesel, Grid Extension Kerosene, Batteries Village / Remote Power Not Grid Connected 1 or more Units for a home, school, farm or village Water Pumping

Telecommunications

(battery-charging stations, icemaking, desalination, water purification)

Maximize Reliability

Applications Status

- Small turbines are used for domestic net-billing and world-wide off-grid applications
- Most of 3000 MW in Germany and 1500 MW in Denmark are single turbines or clusters connected to distribution lines
- Majority of 2500 MW in U.S. are large windfarms connected to transmission system
- Some U.S. utilities have been trying distributed deployment



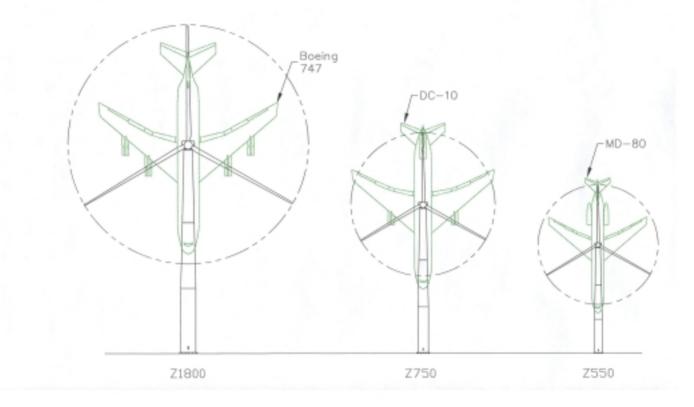
Utility-Scale Wind Energy Technology Trends

- Unit size increasing from current 500-750 kW up to 1.0-1.5 MW(off-shore in Europe)
- Tall towers (50 m+) capture higher wind speeds
- Power electronics allow improved efficiency and power quality (variable speed operation)
- Advanced structural design methods reduce unit costs
- Advanced manufacturing for high-volume production reduces costs
- Mechanical Availability 98-99%
 - **Operating and maintenance costs are decreasing 0.5¢/kWh (or lower)**
 - Levelized cost of energy around 4-5¢/kWh, targeting 2.5 ¢/kWh in 2002-2004

Z1800/NGT-POC

1.8 MW Power Rating 80.5m (264 ft) Diameter Rotor 80m (262 ft) Tower Height

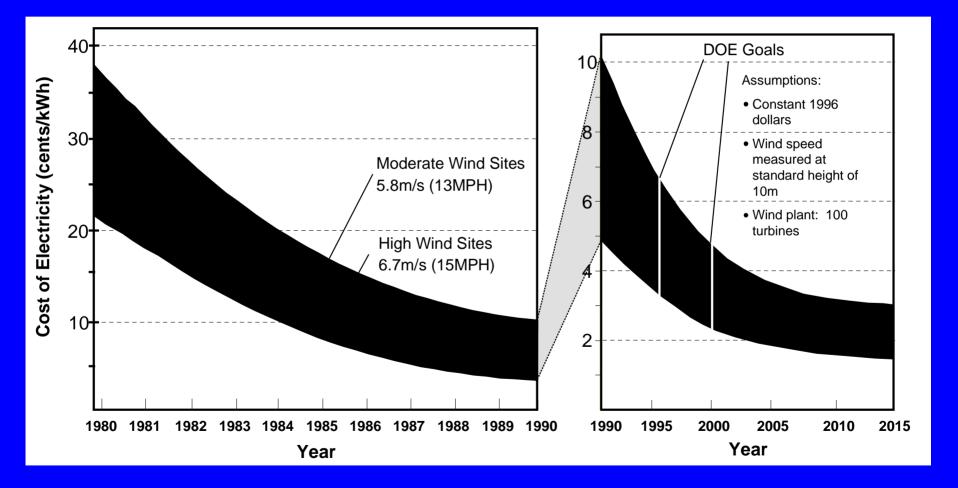
Towers are not properly scaled. Z1800 tower is planned to be 85 meters, possibly above a 15 meter concrete base.



Zond



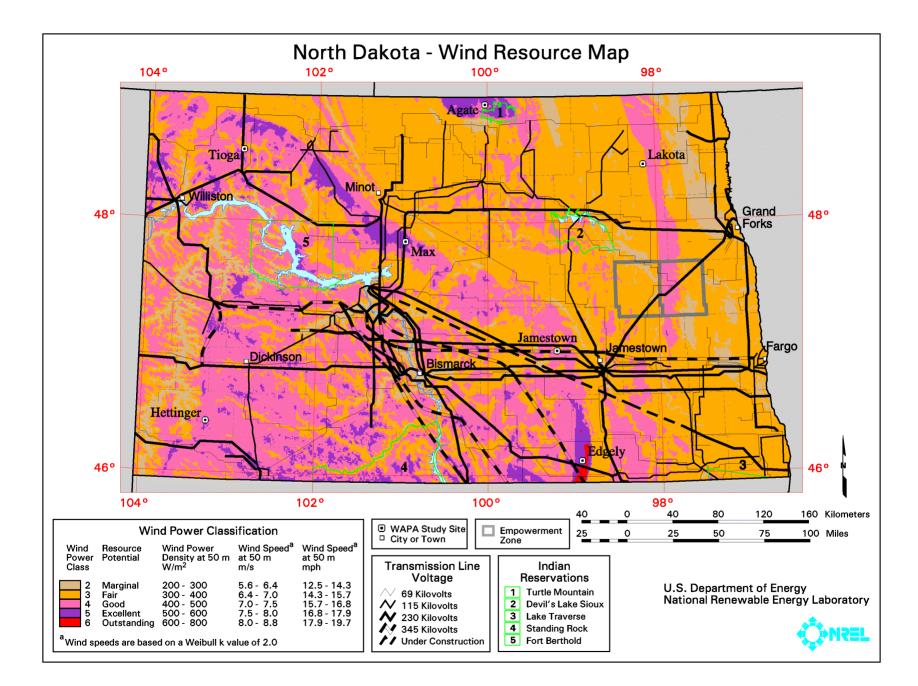
Cost Reduction Trend



Market Obstacles Transmission

- Utility Risk -Uncertain Regulations and New Business Environment
- Intermittent Output
- Emerging Technology
 - Siting: Avian, Land-use, Noise, Aesthetics

Market Trends and Opportunities Restructuring (federal and state) customer preference for clean power (early indicators in MA, IPN) Rules Matter - labeling, stranded cost recovery system benefits charges (12 states with renewable provisions) renewable portfolio standards (8 states) estimated impact of enacted SBC's and RPS's: 4800 MW by Green products in regulated monopoly (20 states, over 57 MW new wind installed to date) Net metering in over 30 states, various specific provisions **Existing nuclear and coal plant retirements** Future environmental regulations: toxics, global climate change



Conclusions and Issues

• Costs are dropping, but economic development and environmentally motivated public policies make the deployment difference • Technologies are well established in a variety of world market places Opportunity exists for farmer income through land rents or turbine ownership Transmission limits need cooperative solutions • Financing mechanisms are not in place for distributed deployment of larger machines (local ownership)