

Opening Statement
Chairman Dan G. Blair
Wilmington, Delaware Field Hearing
Docket No. RM2007-1
July 9, 2007

I am glad to open today's hearing – the final field hearing the Postal Regulatory Commission is holding on the development of a modern system of rate regulation for market dominant postal products. As of today, we have visited Kansas City, Missouri – Los Angeles, California – and now Wilmington, Delaware. Before I continue with my brief remarks, I would like to introduce my fellow Commissioners: Vice Chairman Dawn Tisdale, Ruth Goldway, and Tony Hammond. Scheduling conflicts prevent Commissioner Mark Acton from being here today.

For the record, this hearing has been formally noticed and is open to attendance by the public. My fellow Commissioners and I hope that citizens who are attending today will find that this hearing provides an interesting and informative window on postal policymaking. The format precludes accepting unsolicited testimony, comments or questions from the public in this setting; however, anyone who wishes to submit comments or suggestions may do so. The preferred method is via the Commission's online filing system, and I will provide our web address at the close of my remarks.

The Postal Accountability and Enhancement Act fundamentally alters the postal rate making process. The Act gives the PRC 18 months from date of enactment to issue regulations for a new system to replace the lengthy and overly litigious one that has been used since 1970. The Commission's goal is to have the new regulatory framework in place by this Fall, all while completing our work on our remaining cases.

The reason for this afternoon's hearing is our outreach efforts in soliciting input on how that new rate system should look, and this afternoon's hearing – along with our past two hearings – are a critical

part of this rulemaking process. Going outside of Washington, DC is important if we are to learn what postal stakeholders and mailers expect from a new ratemaking system. We are working with other federal agencies, including Congress, and we have sought public comment through two Advance Notices of Rulemaking and co-hosted a ratemaking forum with the Postal Service that attracted over 200 attendees.

Under the old system, our job was to recommend cost-of-service rates to the postal Governors to promote efficient mailing practices and to ensure that each class of mail covered its costs and contributed to the Postal Service's overhead costs.

All this has changed with the passage of the new Act. Congress wants the Postal Service to operate in a more business-like manner. The USPS now has the flexibility to raise rates under a price cap system, as well as earn and retain profits. However with this added flexibility comes the need for greater transparency and accountability, which is why Congress significantly strengthened the Commission's regulatory authority. In addition to creating a framework for a new ratemaking process, the PRC is charged with issuing annual rate compliance reports, financial accounting reports, and acting on complaints, among its many new responsibilities.

That is why we believe these field hearings will add value to our regulatory process. We are pleased to have with us today five distinguished witnesses representing the diversity within the mailing community. We appreciate your willingness to share with us your expectations for a new ratemaking system and your views on delivery service standards, which the Postal Service must establish in conjunction with the Commission.

At this time, I would like to introduce our panelists:

1. John Campo, Vice President, Postal Relations for Pitney-Bowes, Stamford, Connecticut;

2. Sister Georgette Lehmuth, President and CEO of the National Catholic Development Conference, Hempstead, New York;
3. Daniel Emens, Vice President and Senior Materials/Print Manager of Chase Card Services, Wilmington, Delaware;
4. Paul Misener, Vice President of Worldwide Public Policy, Amazon.com, Inc., Seattle, Washington; and
5. Adam and Wendy Leidhecker, Chief Executive Officers, YourAuction Company, Montoursville, Pennsylvania;

We look forward to hearing from you on how the Commission can best fulfill its responsibilities and achieve the objectives of the Act.

Although we ask that you limit your oral testimony to five minutes, rest assured that both your oral and written statements will be made a part of the official record. Today's testimony, along with all other written comments related to the new ratemaking system may be viewed on the PRC's website – www.prc.gov.