

# Survey of Geothermal Heat Pump Shipments, 2005

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## Preface

The Energy Information Administration (EIA) reports detailed historical data on geothermal heat pump manufacturing activities annually in its report, the *Renewable Energy Annual*. This report, *Survey of Geothermal Heat Pump Shipments 2005*, provides an overview and tables with historical data spanning 1999-2005. These tables correspond to similar tables to be presented in *Renewable Energy Annual 2005* and are numbered accordingly.

Data in this report is based upon manufacturers shipment information reported on Form EIA-902, "Annual Geothermal Heat Pump Manufacturers Survey." General information about the survey may be found here: <http://www.eia.doe.gov/oss/forms.html#eia-902> .

Definitions for terms used in this report can be found in EIA's Energy Glossary:

<http://www.eia.doe.gov/glossary/index.html>.

**Tables**

**Page**

58. Geothermal Heat Pump Shipments by Model Type, 1999-2005 .....6  
59. Capacity of Geothermal Heat Pump Shipments by Model Type, 1999-2005 .....7  
60. Geothermal Heat Pump Shipments by Destination and Model Type, 2005 .....8  
61. Geothermal Heat Pump Shipments by Customer Type and Model Type, 2005.....9  
62. Geothermal Energy Used by Heat Pumps and for Direct Use, 1990-2005 .....10

## Survey of Geothermal Heat Pump Shipments, 2005

Shipments of geothermal heat pumps (GHPs) increased just over 9 percent in 2005 to 47,830 units (Table 58). Most of the unit increase was for (ARI-325/330) systems. The 47,830 units shipped in 2005 represented the largest number shipped since EIA began tracking GHP shipments in 1999. Shipments have fluctuated over this period.

GHP capacity shipped grew slightly more than the number of units, increasing 11 percent between 2004 and 2005 to 160,402 tons (Table 59). ARI-325/330 tonnage shipments grew roughly the same as units, while (ARI-320) and Non-ARI rated tonnage grew faster than units shipped. In contrast to units shipped, total capacity shipped in 2005 did not exceed 1999's 191,651 tons. Average capacity per unit has generally declined over the period, from 4.6 tons/unit in 1999 to 3.4 tons/unit in 2005. This decrease reflects a decision to use more smaller units for commercial and school installations (e.g., "zoned" systems) rather than a single large unit.

Over 90 percent of GHPs were shipped to domestic destinations during 2005 (Table 60). Three-fourths of domestic GHP shipments went to the South (which has the most favorable temperature profile for GHP operation) or the Midwest (where land access for installing closed loop systems is easiest). More open-loop systems (ARI-320) were shipped to the South than any other region, reflecting the relatively shallow depth required to dig wells to access sufficient water for the GHP, combined with the favorable climate.

Over 60 percent of all GHPs shipped during 2005 went to wholesalers (Table 61). Virtually all of the rest were shipped to installers. End users (e.g., homeowners) rarely buy GHPs directly from manufacturers. Closed-loop systems are even more likely to be shipped to wholesale distributors; two-thirds of all ARI-325/330 units shipped in 2005 went to wholesalers.

Direct use geothermal energy (e.g., low-temperature water from conventional geothermal sources for crop-drying) and energy consumed

by GHPs both increased in 2005. GHP energy consumed increased 13 percent in 2005 to an estimated 24 trillion Btus, while direct use inched upward from 8.6 trillion Btu to 8.8 trillion Btu (Table 62).

Regarding GHP use, most units in the United States are sized for the peak cooling season and are thus oversized for heating in the United States.<sup>1</sup> This is important in interpreting the estimates given above for energy consumed by GHPs, because only energy used from the ground fluid (i.e., during the heating season) is counted as GHP energy consumed. During the cooling cycle, heat (energy) is "rejected" to the ground (cooling fluid) and is not considered to be consumed. However, while the GHP is not "consuming" energy in this mode, it is certainly replacing other energy that would be required for cooling. Currently, most U.S. residential GHP units are estimated to be operating about 1,200 full-load hours per year in heating mode.<sup>2</sup> In contrast, GHPs in Europe are sized for the peak heating season. As a result, units there may operate in heating mode from 2,000 to 6,000 full-load hours per year.

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1 Dr. John W. Lund, Oregon Institute of Technology, Geo Heat Center, Bulletin, "Geothermal Heat Pumps Overview," (Klamath Falls, Oregon, March 2001). See website: <http://geoheat.oit.edu/bulletin/bull22-1/art1.pdf>, as of April 11, 2007.

2 Based on data from the American Society of Heating, Refrigerating and Air-Conditioning Engineers.

**Table 58. Geothermal Heat Pump Shipments by Model Type, 1999-2005  
(Number of Units)**

| Model               | 1999   | 2000   | 2001 | 2002   | 2003   | 2004   | 2005   |
|---------------------|--------|--------|------|--------|--------|--------|--------|
| ARI-320             | 7,910  | 7,808  | NA   | 6,445  | 10,306 | 9,130  | 9,411  |
| ARI-325/330         | 31,631 | 26,219 | NA   | 26,802 | 25,211 | 31,855 | 34,861 |
| Other Non-ARI Rated | 2,138  | 1,554  | NA   | 3,892  | 922    | 2,821  | 3,558  |
| Totals              | 41,679 | 35,581 | NA   | 37,139 | 36,439 | 43,806 | 47,830 |

NA=Not Available. No survey was conducted for 2001.

Source: Energy Information Administration, Form EIA-902, "Annual Geothermal Heat Pump Manufacturers Survey."

**Table 59. Capacity of Geothermal Heat Pump Shipments by Model Type, 1999-2005  
(Total Rated Capacity Tons)**

| Model               | 1999    | 2000    | 2001 | 2002    | 2003    | 2004    | 2005    |
|---------------------|---------|---------|------|---------|---------|---------|---------|
| ARI-320             | 27,970  | 26,469  | NA   | 16,756  | 29,238  | 23,764  | 28,064  |
| ARI-325/330         | 153,947 | 130,132 | NA   | 96,541  | 89,731  | 100,317 | 110,291 |
| Other Non-ARI Rated | 9,735   | 7,590   | NA   | 12,000  | 5,469   | 20,220  | 22,047  |
| Totals              | 191,651 | 164,191 | NA   | 125,297 | 124,438 | 144,301 | 160,402 |

NA=Not Available. No survey was conducted for 2001.

Note: One ton of capacity is equal to 12,000 Btus per hour.

Source: Energy Information Administration, Form EIA-902, "Annual Geothermal Heat Pump Manufacturers Survey."

**Table 60. Geothermal Heat Pump Shipments by Destination and Model Type, 2005  
(Number of Units)**

| Destination    | ARI-320 | ARI-325/330 | Other Non-ARI Rated GHPs | Total  |
|----------------|---------|-------------|--------------------------|--------|
| Exported       | 262     | 3,206       | 1,093                    | 4,561  |
| Midwest        | 1,463   | 13,942      | 1,231                    | 16,636 |
| Northeast      | 1,785   | 4,711       | 355                      | 6,851  |
| South          | 4,081   | 11,187      | 589                      | 15,857 |
| West           | 1,815   | 1,795       | 290                      | 3,900  |
| US Territories | 5       | 20          |                          | 25     |
| Total          | 9,411   | 34,861      | 3,558                    | 47,830 |

**Note:** The Midwest Census Region consists of Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin. The Northeast Census Region consists of Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont. The South Census Region consists of Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming. "Export" in Table 60 and "Exporter" in Table 61 are different. "Export" refers to shipments outside of the country, while "Exporter" is the type of customer.

Source: Energy Information Administration, Form EIA-902, "Annual Geothermal Heat Pump Manufacturers Survey."



**Table 61. Geothermal Heat Pump Shipments by Customer Type and Model Type, 2005  
(Number of Units)**

| Customer              | ARI-320 | ARI-325/330 | Other Non-ARI Rated GHPs | Total  |
|-----------------------|---------|-------------|--------------------------|--------|
| Exporter              | 0       | 0           | 18                       | 18     |
| Wholesale Distributor | 5,040   | 22,892      | 1,402                    | 29,334 |
| Retail Distributor    | 109     | 112         | 398                      | 619    |
| Installer             | 4,250   | 11,494      | 1,565                    | 17,309 |
| End-User              | 0       | 265         | 140                      | 405    |
| Others                | 12      | 98          | 35                       | 145    |
| Total                 | 9,411   | 34,861      | 3,558                    | 47,830 |

**Note:** "Export" in Table 60 and "Exporter" in Table 61 are different. "Export" refers to shipments outside of the country, while "Exporter" is the type of customer.

**Source:** Energy Information Administration, Form EIA-902, "Annual Geothermal Heat Pump Manufacturers Survey."

**Table 62. Geothermal Energy Used by Heat Pumps and for Direct Use, 1990-2005  
(Quadrillion Btu)**

| Year | Direct Use | Heat Pumps | Total  |
|------|------------|------------|--------|
| 1990 | 0.0048     | 0.0054     | 0.0102 |
| 1991 | 0.0050     | 0.0060     | 0.0110 |
| 1992 | 0.0051     | 0.0067     | 0.0118 |
| 1993 | 0.0053     | 0.0072     | 0.0125 |
| 1994 | 0.0056     | 0.0076     | 0.0132 |
| 1995 | 0.0058     | 0.0083     | 0.0141 |
| 1996 | 0.0059     | 0.0093     | 0.0152 |
| 1997 | 0.0061     | 0.0101     | 0.0162 |
| 1998 | 0.0063     | 0.0115     | 0.0178 |
| 1999 | 0.0079     | 0.0114     | 0.0193 |
| 2000 | 0.0084     | 0.0122     | 0.0206 |
| 2001 | 0.0090     | 0.0135     | 0.0225 |
| 2002 | 0.0090     | 0.0147     | 0.0237 |
| 2003 | 0.0086     | 0.0188     | 0.0274 |
| 2004 | 0.0086     | 0.0212     | 0.0298 |
| 2005 | 0.0088     | 0.0240     | 0.0328 |

**Note: Data for 2003 and 2004 is revised. Direct use includes applications such as: district heating, aquaculture pond and raceway heating, greenhouse heating and agricultural drying.**

**Source: John Lund, Oregon Institute of Technology, Geo-Heat Center (Klamath Falls, Oregon, March 2006).**