Beyond Compliance Building a Marketplace to Meet Environmental Challenges



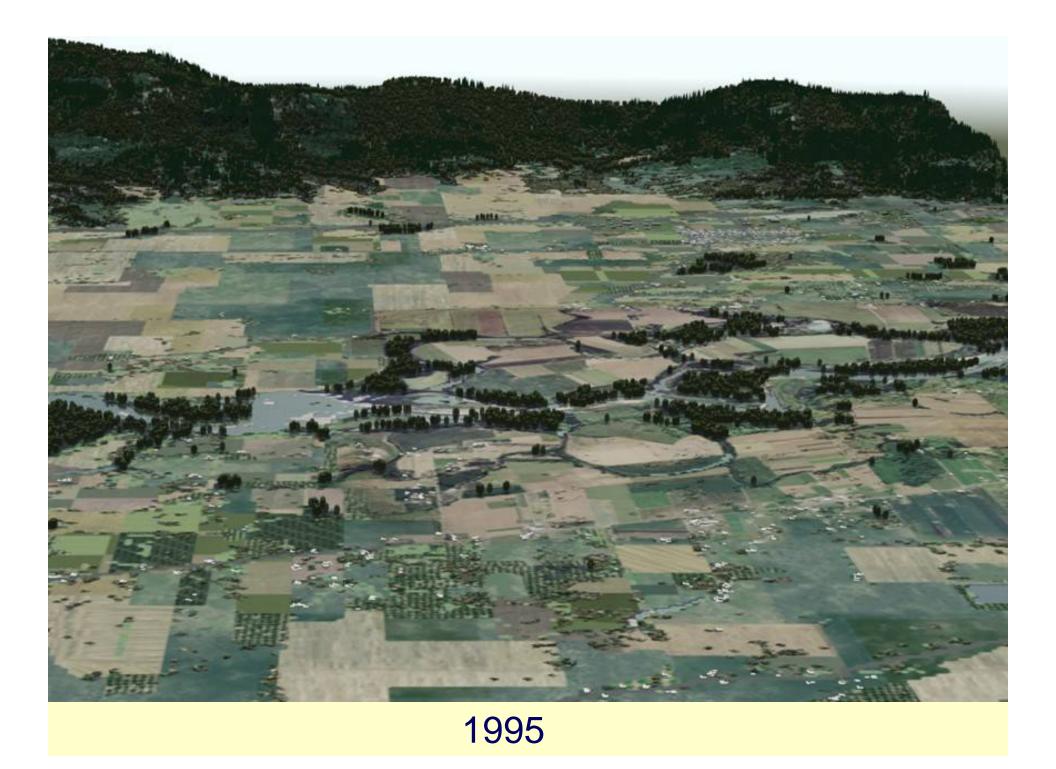
Ecosystem Services Marketplace In the Willamette Basin September 2008 David Primozich, Willamette Partnership Bobby Cochran, Clean Water Services



What Do We Want?

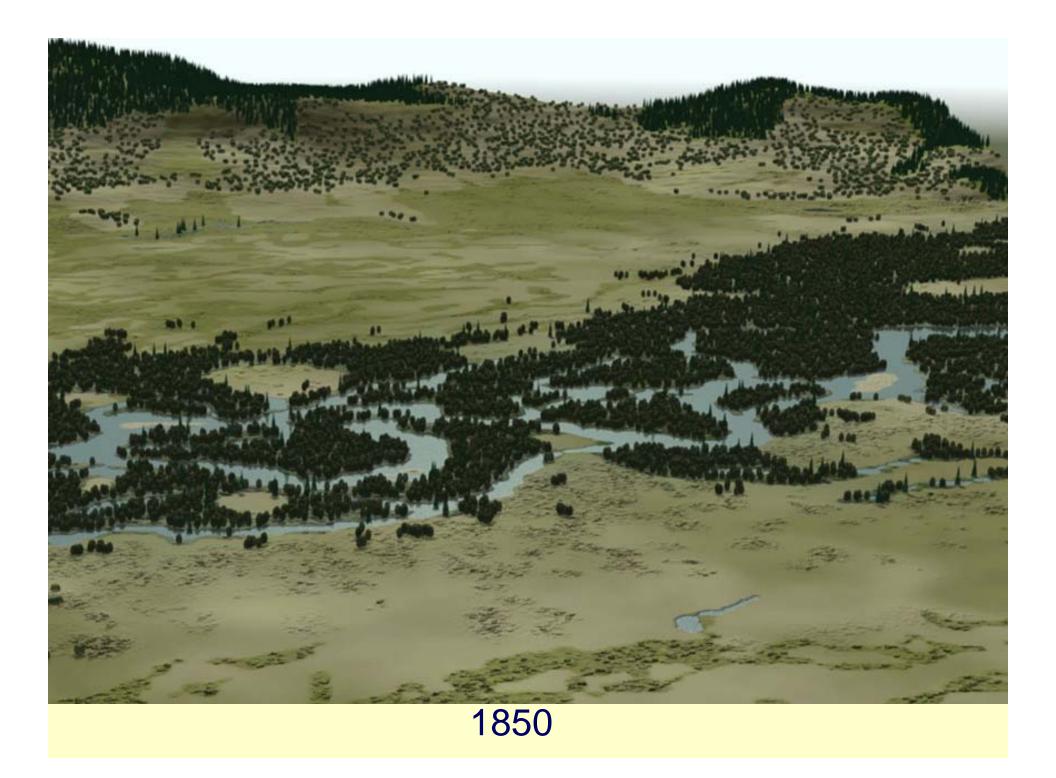
Ecological Resiliency

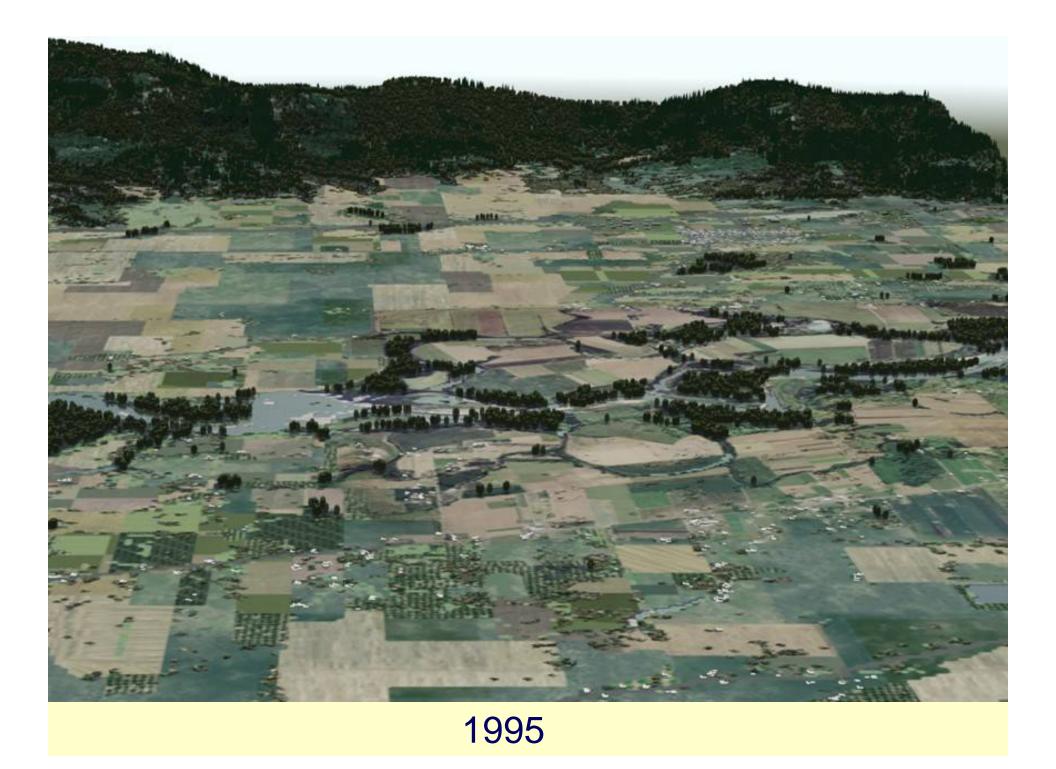
- Integrated and strategic investment in ecosystems
- A trusted and transparent way for people to account for and buy and sell environmental restoration benefits
- Business models that move us beyond compliance driven projects to restoration of ecosystems













COMPREHENSIVE WILDLIFE Conservation Strategy for Oregon





The most studied places in the universe

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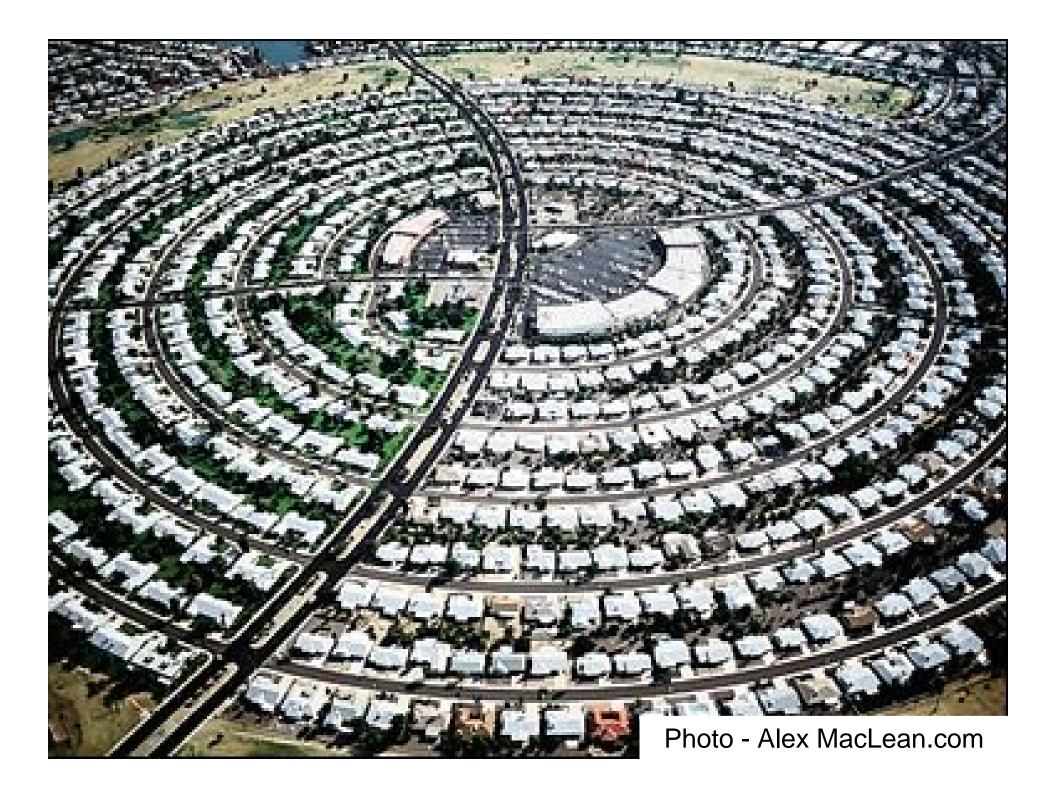
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Oregon Department of Fish and Wildlife









Grey Infrastructure

Cooling Towers

Compliance Achieved

Cost - \$60 Million

Ecological Value

Not Much

Green Infrastructure

Restore 35 miles of streams

Compliance Achieved Cost - \$10 Million

Ecological Value HUGE







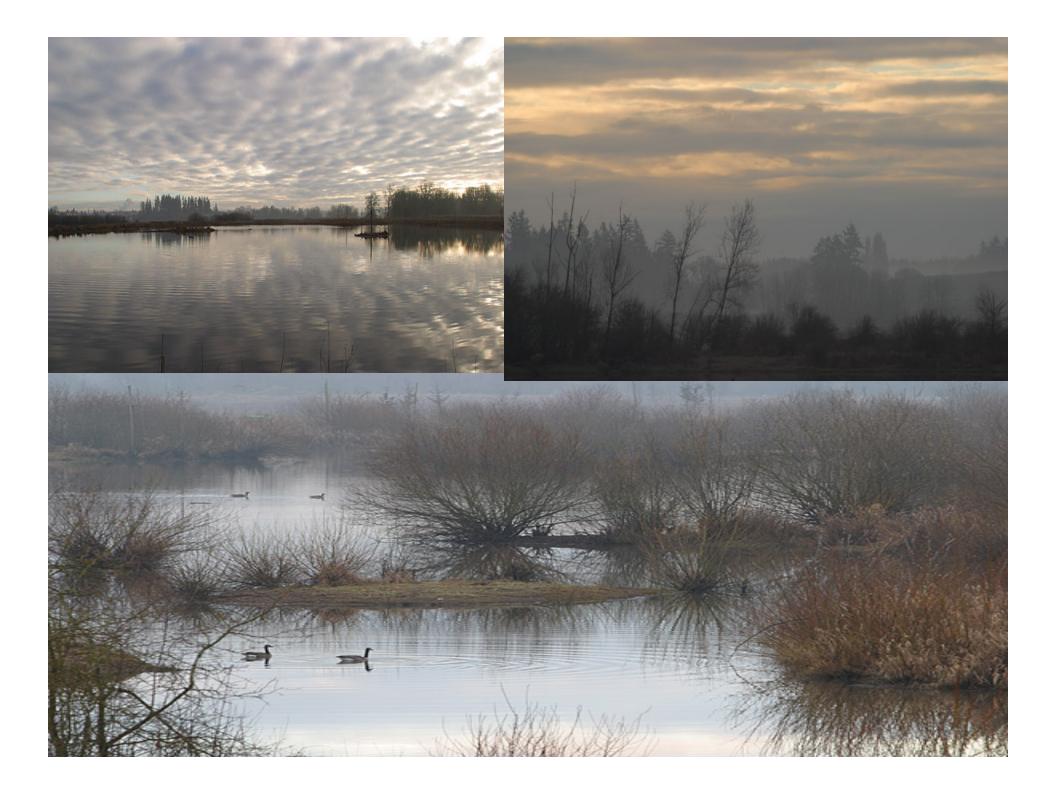










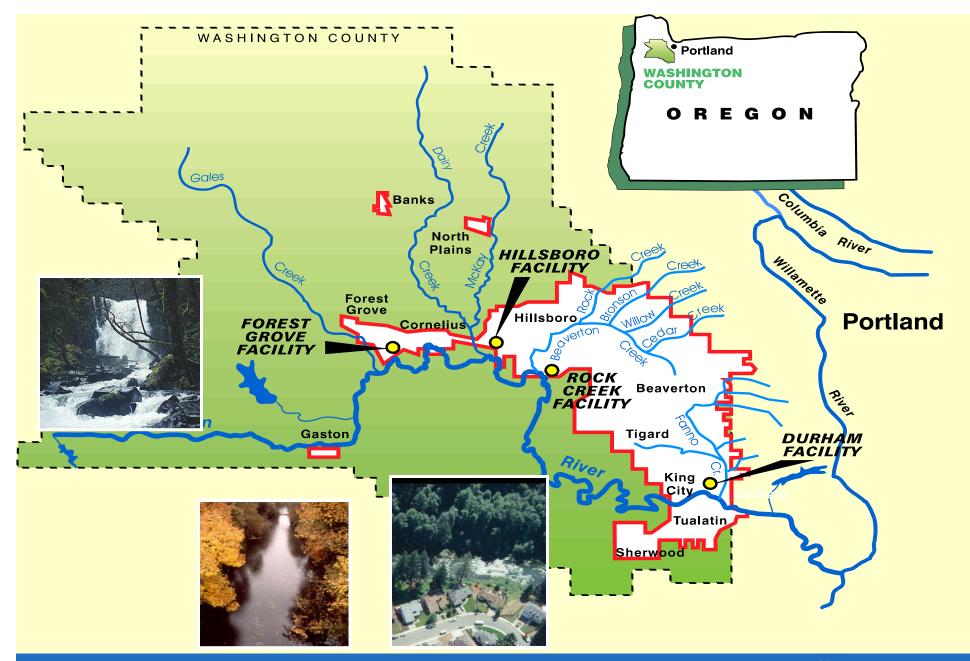






What's Needed

- Supportive policies that encourage and enable markets to integrate and thrive
- Ways to connect demand and supply
- Market infrastructure and credit accounting standards that ensure efficiency and credibility



Wherever there's water, there's Clean Water.







Challenges:

Population growth
Habitat loss and fragmentation
Climate change, water shortages, endangered species

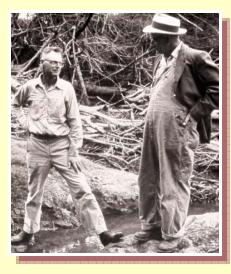






To reduce temperature Clean Water

 Release 30 cfs/d stored water in July and August





2. Shade 35 miles of riparian area







Wherever there's water, there's Clean Water.



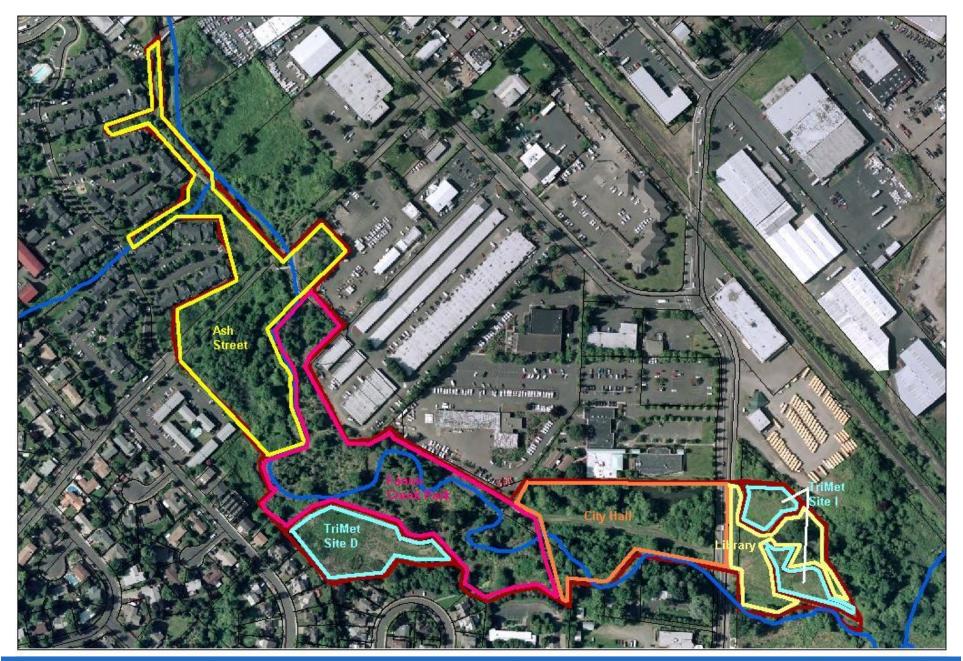
Demand: Water temperature

- Willamette River TMDL
- 27 point sources need credits
- Can buy upstream of one of three points of compliance
- Must buy a certain % of credits from priority areas



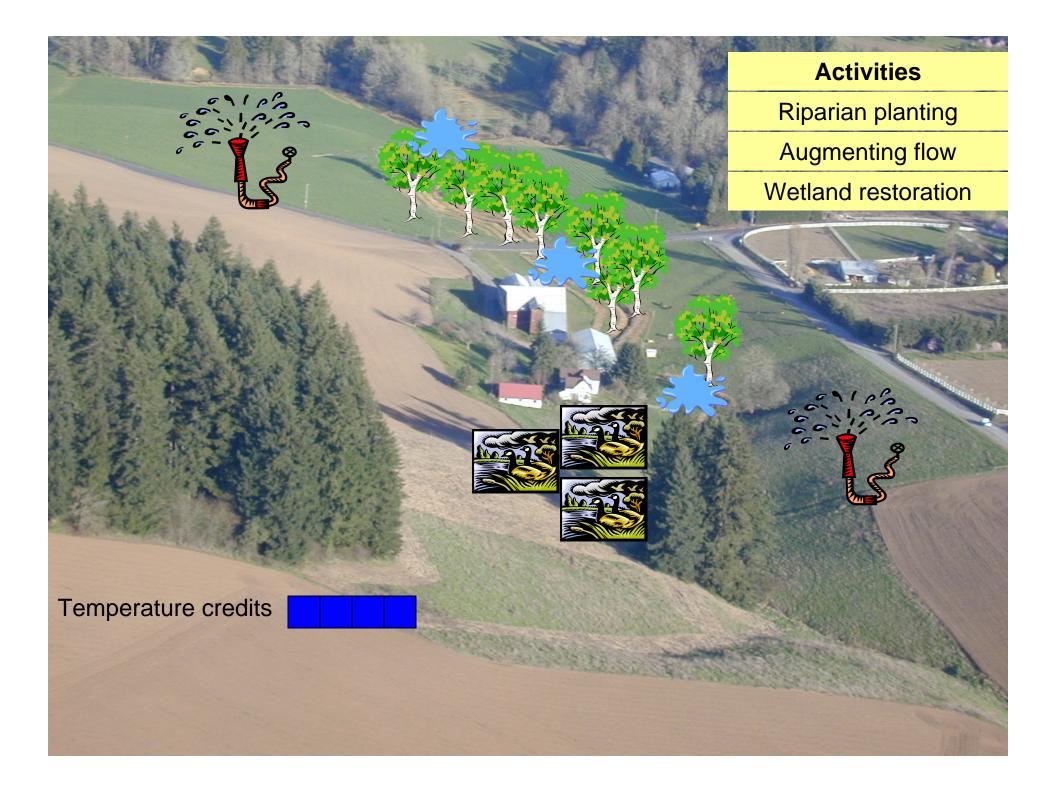
Supply: Water temperature

- Can sell anywhere in a trading area
- Credits issued on planting/release of water
- Current ratios are 2:1
- Must meet eligibility requirements
 - Ownership
 - Site selection
 - Project design





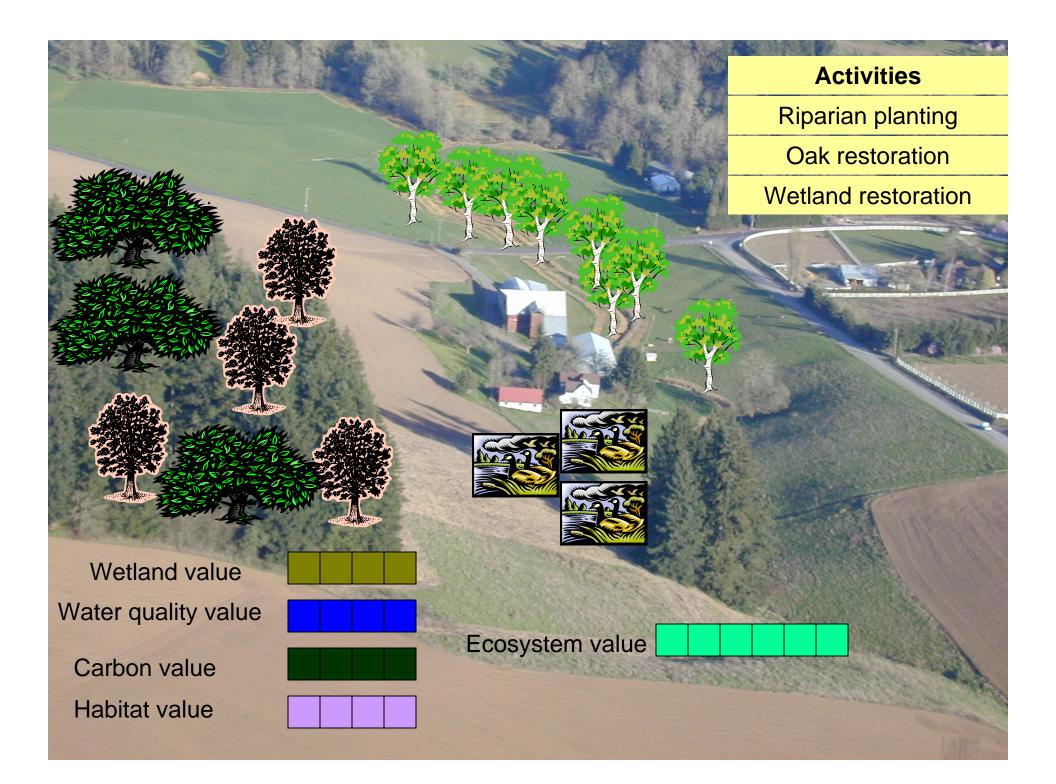
Wherever there's water, there's Clean Water.

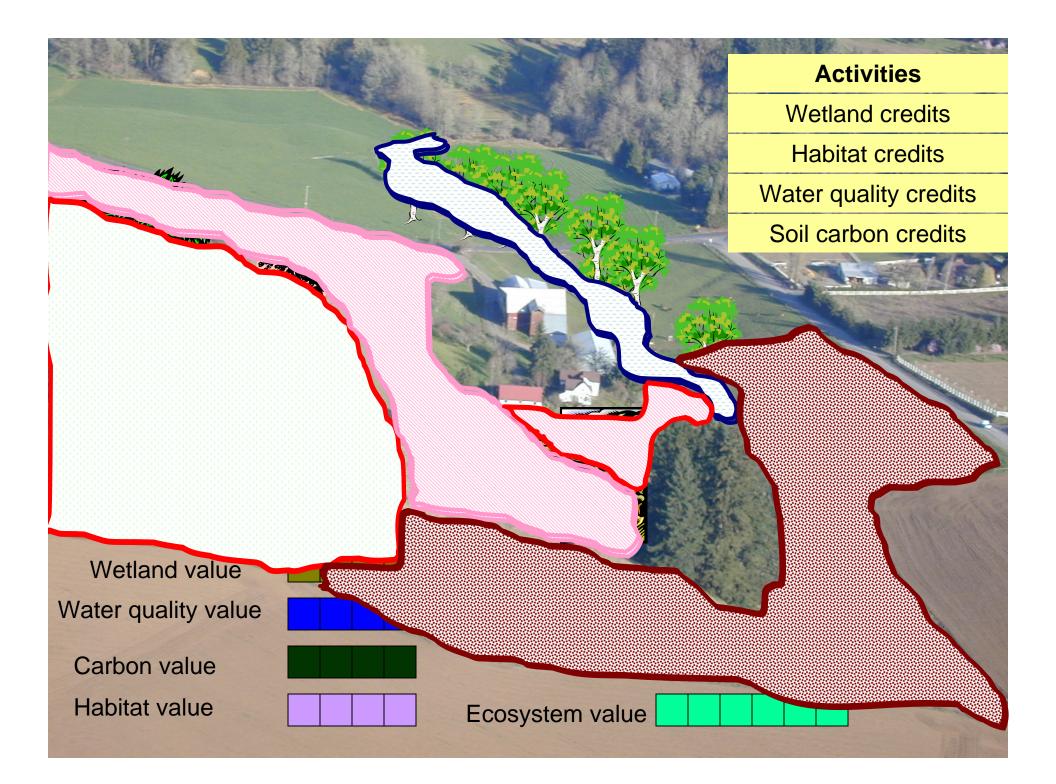


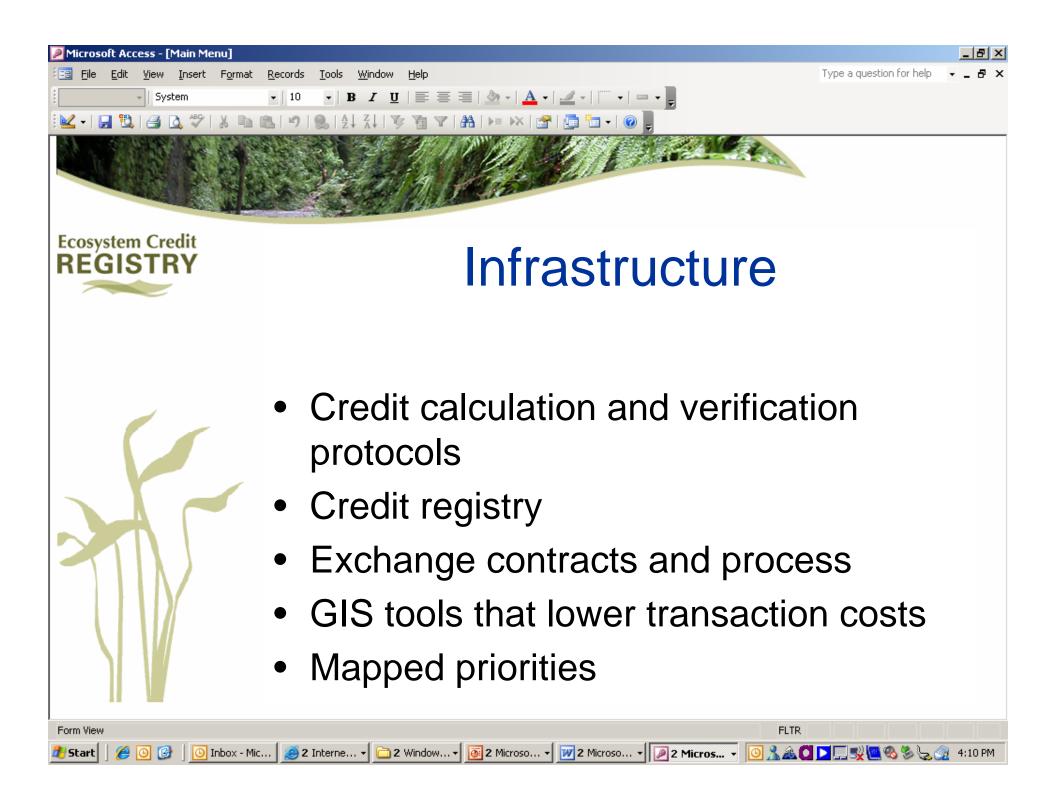


What's the Partnership Doing?

- Integrated ecosystem accounting method
- Infrastructure to support transparency and credibility
- User tools to make it easier for buyers and sellers to find one another.









What's Next?

- Tying infrastructure in with other regions
- Get projects in the ground
- New Protocols for actions the ecosystem needs
- Create the next generation of market tools
- Evaluate where markets work and where they don't