Farm Service Agency

FSA Strategic Plan and Business Framework



FSA Strategic Goal 1 Supporting Productive Farms and Ranches

End Outcomes and Indicators

- Sustained or increased profit of
- Maintained gross farm cash

income.

farms and ranches.

Successful Farms and Ranches

- **Market-Based Agriculture**
- Sustained or increased % of gross farm income from nongovernmental sources.
- domestic agricultural products.

agricultural exports.

rate of per capita income in

- Maintained or increased sales of
- Maintained or increased sales of

Sustained or improved growth agricultural communities.

Thriving Agricultural Communities

End Outcomes and Indicators

Affordable Food and Fiber

% of disposable income used

permanently converted to non-

Reduced % of acreage

agricultural use.

for food.

- **Secure Supply of Quality Food and Fiber** Sustained global leadership in
 - Reduced % of contamination
 - instances resulting from improper storage practices.

FSA Strategic Goal 2

Supporting Secure and Affordable Food and Fiber

Effective Food Aid

Decreased % of low-income U.S. households experiencing

Conserving Natural Resources and Enhancing the Environment

FSA Strategic Goal 3

End Outcomes and Indicators Quality Wildlife Habitat Quality Air Quality Water

Support Goal 3

Quality Soil

Reduced ground and

surface water

contamination.

Enhanced

populations of targeted species. Increased tons of carbon dioxide

sequestered.

Objective 1.1 Improving Access to Capital

PERFORMANCE MEASURES

- Increase % of: beginning farmers; racial and ethnic minority farmers; and women farmers financed by FSA.
- Maintain or reduce loss rates for direct loans.
- Maintain or reduce loss rates for guaranteed
- Reduce average processing time for direct
- Reduce average processing time for guaranteed loans.

Objective 1.2 Mitigating Market Losses

PERFORMANCE MEASURES

- Maintain participation rate for direct and counter-cyclical payment programs.
- Maintain or increase % of program benefits delivered through a Web environment.

examinations.

Objective 1.3 Mitigating Losses from Natural Disasters

PERFORMANCE MEASURES

- Increase % of eligible crops with NAP coverage.
- Reduce or maintain average processing time for emergency and disaster program benefits.

Objective 2.1 Providing Adequate, Secure Storage Capacity that Maintains Quality

- PERFORMANCE MEASURES Maintain or increase % capacity of approved
- and licensed storage facilities. Reduce average time between warehouse

Objective 2.2 Improving Purchase and Delivery of Food Aid

PERFORMANCE MEASURE

Increase % of food aid delivered within contract

Objective 3.1 Improving Conservation Practices PERFORMANCE MEASURE

Reduced erosion

Maintain of increase % of acres in compliance with highly erodible land and wetland provisions.

Objective 3.2 Targeting Lands to Maximize Conservation Benefits PERFORMANCE MEASURES

- Increase acres managed under Continuous Conservation Reserve Program (CRP) sign-up.
- Increase general sign-up acres in priority areas.
- Reduce average processing time of conservation offers through partnerships and technology.

Objective 3.3 Mitigating Adverse Impacts from

Agricultural Production

PERFORMANCE MEASURES

- Increase CRP acres of riparian and grass
- Increase CRP restored wetlands acres.

FSA Program Areas and Outputs

Support Goal 2

Support Goal 1

Farm Loan Programs

- Ad hoc Loan Guarantees Ad hoc Direct Loans
- Boll Weevil Eradication Loans
- Emergency Loans
- Farm Ownership Direct Loans Farm Ownership Guaranteed Loans
- Operating Direct Loans Operating Guaranteed Loans
- Indian and Tribal Land Acquisition Loans
- Interest Assistance Loan Guarantees Youth Loans

Commodity Operations

- Extra Long Staple Cotton Competitiveness
- Electronic Warehouse Receipts Issued by
- Commodity Milk (Dairy) Price Support Purchases
- CCC Surplus Removal of Commodities Canadian Wheat End Use Imports

Dairy Indemnity Payments • Ewe Lamb Replacement/Retention Payments

Loan Deficiency Payments

Direct and Counter-Cyclical Payments

Income Support and Disaster Assistance

- Marketing Loan Assistance Forfeitures
- Milk Income Loss Contract Payments
- Non-Recourse Marketing Assistance Loans Sugar Loans
- Sugar Marketing Allotments Tobacco Transition Payments
- Ad Hoc Disaster Assistance Payments
- Emergency Conservation Payments Non-Insured Crop Disaster Assistance Payments
- Livestock Assistance Payments
- Livestock Indemnity Payments Tree Assistance Payments Karnal Bunt Payments

Conservation

 Approvals for Emergency Haying and Grazing on Acreage Enrolled in CRP

Objective 2

Strategically Managing Human Capital

PERFORMANCE MEASURES

Reduce % of skills gaps in mission-critical occupations.

Through training and certification, increase % of targeted

■ Through training and certification, increase % of targeted

employees who have an understanding of FSA responsibilities.

employees who have an understanding of FSA programs.

Reduce average processing time to fill vacancies.

Commodity Operations

- Bill Emerson Humanitarian Trust Donations
- CCC Inventory Management Operations Food Assistance Purchases – Domestic and Export
- Milk (Dairy) Price Support Purchases Total Quality System Audits

U.S. Warehouse Act (USWA) – Federal

Warehouse Licensing

Income Support and Disaster Assistance

- Farm Storage Facility Loans Sugar Storage Facility Loans

specifications.

Acres Managed for Environmental Compliance Spot-checks for Conservation Compliance

Conservation

- Acres Covered by Active Continuous **Conservation Reserve Enhancement Program Contracts/General Conservation Reserve Program Contracts**
- Acres Covered by Active Grassland Reserve **Program Contracts and Easements**
- Acres of Riparian or Grass Buffers Acres of Restored Wetlands
- Acres Planted to Trees

Site Investigations

MAJOR PROGRAM AREA KEY PEACH – FARM LOANS

YELLOW - INCOME SUPPORT AND DISASTER ASSISTANCE

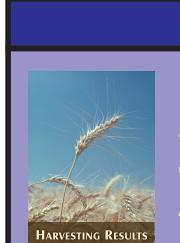
GREEN - CONSERVATION

BLUE – COMMODITY OPERATIONS

Farm Loan Programs

Debt for Nature Contracts

FSA MISSION



Equitably serving all farmers, ranchers, and agricultural partners by delivering effective, efficient agricultural programs for all **Americans**

Crosscutting Management Objectives

Supporting FSA Strategic Goals

Objective 3

- **Improving Strategic Accountability PERFORMANCE MEASURES**
- Reduce average processing time to certify and disburse payments.
- Maintain or increase % of proper payments.
- are linked to the FSA Strategic Plan and fully costed.

- Increase % of program results and budget requirements that
- Increase % of adverse program decisions resolved internally.

Improving Business Process Effectiveness PERFORMANCE MEASURES

- streamlined systematically.
- Increase % of automated business processes converted to a Web environment.
- performance based.

Objective 5 Improving Stakeholder Satisfaction PERFORMANCE MEASURES

Increase % of employees satisfied.

minority and women farmers.

Increase % of customers satisfied.

Increase % of program participation by racial and ethnic

Transaction Execution

Objective 1

Ensuring Civil Rights

PERFORMANCE MEASURES

Reduce % of civil rights employment (EEO) complaints filed.

Reduce average processing time for civil rights complaints

Reduce average processing time for civil rights complaints

Reduce % of civil rights program complaints filed.

- Travel Time to and from Activities
- Determine Eligibility

related to programs.

related to employment.

- Execute Loan, Payment, or Contract
- Process Applications, Contracts, or Claims Verify Environmental Compliance

Appeals Management

Manage Appeals, Litigation and **Administrative Law Actions**

US Warehouse Act Activities

- Conduct Warehouse Examinations and **Deliver Findings**
- License Warehouses
- Suspend and Terminate Warehouse Licenses
- Approve EWR Providers

Food Aid Acquisition and Transport

- Procure Commodities
- Arrange Commodity Transportation

Management of Common Provisions

- Establish and Maintain Farm Records □ □ □
- Conduct and Develop Aerial Photography □ □ □
- Respond to Public Inquiries ■■■ ■ Perform Field Measurement Services □□□

Produce Geospatial Information

 Conduct County Committee Elections Accept Acreage Reports and Compliance

Program Management and Policy Implementation

- Manage and Plan Program Operations
- Implement Policy and Legislation Monitor, Control and Evaluate Program
- Program Outreach

External Affairs and Public Relations

Information Technology Management

- **Develop New IT Systems**
- Modernize IT Systems

Program Support

- Perform Administration
- Conduct Economic Policy Analysis Unallocated
- Administer Civil Rights Requirements Conduct Strategic Planning and Performance Management Streamline Business Practices
- Deliver Human Resources Services Conduct Emergency Preparedness Services

Develop and Manage Contracts and Procurement

Support and Partner with other Agencies Formulate and Execute Budgets

Manage Real and Personal Property

Administer State Mediation Grants

Deliver or Participate in Training

Servicing

- Manage Routine Accounts Manage Special Accounts
- Manage Accounts in Default
- Verify Compliance

Inventory Management Acquire Commodities

Store and Secure Commodities

Dispose Commodities Discover Prices

Objective 4

- Increase % of internal business processes that are
- Increase % of dollars spent on contracts that are

Proposed Processes, Activities, and Projects (apply to all programs unless otherwise noted)

- Conduct Finance and Accounting
- **Integrity and Compliance**
- **Conduct IT Operations and Maintenance**