

TRANSPORTATION TRENDS

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Get Ready!

For the
AMSA

**Annual
Education Conference & Expo
Featuring GSA**

April 1 - 4, 2008

**This unique event will be held at
Omni Orlando Resort at Champions
Gate, FL & will be kicked off on**

April 1, No Foolin'!

**The theme of the event is
"Moving Today,
Transforming Tomorrow"
& is sponsored by the
American Moving & Storage
Association (AMSA)**

**in partnership with the household
goods & freight industries.**

**In addition to transportation training,
networking & seminar opportunities,
over 125 exhibitors will be present
& more than 12 new sessions have
been added to the agenda.**

**Don't miss this opportunity to
network with the federal civilian
agency transportation
community & industry experts!**

Register Now At:
Federal Agency Attendees:
www.gsa.gov/hhgfrforum
Industry Attendees:
www.promover.org

Note From the Director

As the Director of the Center for Transportation Management, I would like to welcome you – our valued partner – to the first edition of *Transportation Trends*.

I hope you will take away two vital pieces of information after reading this maiden voyage of *Trends*. First, *Trends* is a great **new** way to quickly stay abreast of current happenings and to provide you with the tools and information to make your job easier. This could include providing you with information on upcoming events or training, keeping you up-to-date on any changes to current policies and programs, suggesting helpful tips or hints that will make using GSA's programs easier and working with other members of the Federal community and the household goods and freight Industries to help keep abreast of the ever changing environment.

The second vital take away is just how **easy** it is for you to contribute and let us to get to know you better and to identify your needs, thoughts and goals for your own programs. Inside this first edition of *Trends* and in issues to come, we will invite you to submit questions and topics for future newsletter articles or for the "Voice of our Valued Partners" section.

In addition to welcoming you to the first edition of *Trends*, I would also like to express my excitement about the future of GSA's Transportation Programs – the Centralized Household Goods Traffic Management Program (CHAMP), the Freight Management Program (FMP) and the Transportation, Delivery and Relocation Solutions (TDRS) Schedule 48. As you will see inside this first edition of *Trends*, recent studies have proven that in addition to the quality of service provided by GSA's Transportation Programs they also help save you – the taxpayer – money. My staff and I have always prided ourselves on our Programs and the quality of service provided. Now we can also tout the savings of those Programs! Our goal is to continue to find and develop new tools and information to increase not only your savings but also your satisfaction with GSA's Transportation Programs.

In closing, I would like to thank you in advance for your continued support of GSA's Transportation Programs. My staff and I are here to support you, but we need your help. Please let us know what you value and what we can do to increase your satisfaction with our programs. Whether you take advantage of one of our programs or all of them, we want to hear from you. Inside this edition you will see a "GSA Contacts" section. I hope that you will contact a member of my staff with any questions or ideas that you might have about any of our programs. In addition, I encourage you to be an active participant in our *Trends* newsletter and to submit any and all suggestions for future editions. We want this to be a newsletter we can all benefit from and contribute to.

Sincerely,
Tauna T. Delmonico, Director, tauna.delmonico@gsa.gov, (703) 675-2779

P.S. I Look forward to meeting you in April at the AMSA Forum.
I'll be there. Hope you will be too!



**Tauna Delmonico, Director
Center for Transportation Management**



Saving With GSA

Recent freight and household goods studies by Runzheimer International show that GSA's Transportation Management Programs and its employees provide customers with outstanding customer service while also saving the American taxpayer money.

Freight Management Program (FMP)

GSA's Standard Tender of Service (STOS) provides the participating federal civilian agency with a concrete level of protection and instruction.

Prices under the FMP are, on average, 25% cheaper than commercial prices.

Centralized Household Goods Traffic Management Program (CHAMP)

High marks were given to CHAMP by federal civilian agencies for its level of customer service.

Rates for shipping household goods under CHAMP are typically 6% less expensive than commercial rates and 15% less than those under TDRS.

Transportation Delivery and Relocation Solutions (TDRS) Schedule 48

While typically more expensive than CHAMP, TDRS provides federal civilian agencies with one-stop shopping for their relocation needs and assistance to those agencies that have no in-house relocation experience.

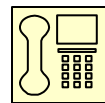
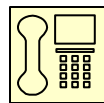
More Savings As Reported by Team MEB/PRTM

FY07 savings off the Multiple Award Schedule 48 (MAS) for the Federal Strategic Sourcing Initiative (FSSI) Blanket Purchase Agreement (BPA) with FedEx for Express and Ground Domestic Delivery Services (ExGDDS) was 25.3% and was 62.2% off of FedEx standard rates.

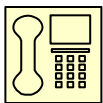
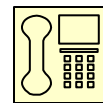
52 federal agencies participated in FSSI ExGDDS to realize significant savings off the MAS, including no fuel surcharges. For more information, contact Blaine Jacobs at GSA.

Dates and Deadlines

February 29, 2008	Deadline for submitting 3080's (for calendar year 2007) Must identify a 2007 delivery date in order to be counted
Opening in March	General Request for Offers for the Freight Management Program
March 28, 2008	Household goods rate filing window closes
April 1-4, 2008	AMSA Annual Education Conference and Expo featuring GSA
May 7, 2008	Federal Civilian Agencies Freight and Household Goods Relocation Committee Meeting, Arlington, VA



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Freight Management Branch (QMCCA)

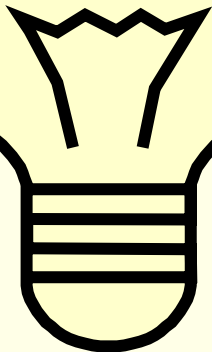
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Tips and Notes

- For the majority of traffic moving under the FMP, freight TSPs are now required to remit the applicable Industrial Funding Fee (IFF) directly to GSA. We will be asking participating customers to submit shipment reports so that we can reconcile the IFF received with what is due. Please watch for more information coming shortly on new reporting procedures for customer agencies.
- TSP fourth quarter 2007 shipment and claim reports are due Friday, February 29, 2008. TSPs may file shipment and claim reports using either a filing service or via TMSS using JUpload. TMSS requires a special ID/Password to use the JUpload function. Format requirements must be adhered to when using JUpload and when filing the reports. Please contact Kim Chancellor at GSA for additional information.
- To view current Request for Offers (RFOs) for the FMP, go to www.gsa.gov/transportation, click on "Freight Management" and then on "STOS and RFO Library."
- To view current RFO for CHAMP, go to www.gsa.gov/transportation, click on "Household Goods Transportation" and then on "HTOS and RFO Reference Library."
- If you have not already done so, we encourage all customer agencies and TSPs to go to www.gsa.gov/transportation and click on "E-Mail Notifications and subscribe." By subscribing, you will receive timely e-mails notifying you of information applicable to the FMP, the CHAMP, or both depending on which list(s) you subscribe to.



Your Ideas
Are Welcome



We would love to have
your input for
upcoming newsletters.

- *Ideas*
- *Topics*
- *Customer Success Stories*
- *Comments on what we've done so far*

Send ideas & input to:
transportation.programs@gsa.gov

3080 Reminders

by Vernon Short

The deadline for new 3080s for calendar year 2007 is Friday, February 29, 2008. No new 3080s will be accepted for 2007 after this date. The delivery date of the shipment must be identified on the Form 3080, and the delivery date must have occurred within calendar year 2007 to be accepted.

All government agencies should note that the revised GSA Form 3080, dated 9/2001, requires evaluation by both the relocated employee and the agency Bill of Lading Issuing Officer. The employee should evaluate the TSP that performed the move. Please annotate the "DUTY STATION", not the actual delivery point. We would also ask that you submit your 3080 promptly, and do not wait to settle a claim before reporting. The information you provide is extremely valuable and is used to evaluate the TSP's performance and to calculate and assign a Customer Satisfaction Index to the TSP.

Capacity Load

Do you ship high cube, low-weight commodities?

by Sharon Eckroth

Here is some advice to save the government money! When shipping items like pillows, foam cups, plates, easels, and other bulky light-weight items, ship via a truckload (TL) TSP versus a less than truckload (LTL) TSP. To compare costs, rate your shipment in TMSS as 20,000 pounds for the origin and destination and then rate it using the actual tonnage and compare the two methods. In most cases the TL rate will be more economical. The reason TL is usually more economical is because when shipping as LTL, the LTL TSP can charge a capacity load fee (Item 700 of the STOS 100-D). This fee must then be added to the line haul rate shown on the TMSS query as TMSS cannot calculate Item 700 as part of the estimate provided. This fee needs to be added by the shipper or it will be added by the TSP.

However, when shipping as a TL, you avoid these fees. Just remember to annotate the bill of lading weight as "Rated 20,000#." This will provide clarification to the transportation auditor and justify your actions.