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# **Vegetables and Melons Outlook**

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# Wheat is the Top Alternative Crop on Vegetable Farms

# Contents

Industry Overview Fresh-Market Vegetables Processing Vegetables Potatoes Cash Receipts and Cost Indicators Dry Edible Beans Dry Peas & Lentils Commodity Highlight: Pinto Beans Contacts & Links Appendix Tables

### Web Sites

Veg. & Melons Potatoes Tomatoes Dry Beans Market News NASS Statistics FAS Horticulture Organics

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The next release is August 18, 2005

Approved by the World Agricultural Outlook Board According to the 2002 Census of Agriculture, operations classified as vegetable and melon farms under the North American Industry Classification System, account for 75 percent of all the vegetable and melon acreage harvested in the country. Although wheat is the top field crop grown alongside (and/or in rotation with) vegetables and melons, these farms only account for 2 percent of all U.S. wheat acreage. Other important field crops produced on vegetable and melon farms include field corn, soybeans, alfalfa, barley, and cotton.

The impact of weather-delayed planting and the wet, cool spring will result in shippingpoint prices averaging about 25 percent higher during the second quarter of 2005 (Apr.-June). With the exception of tomatoes, shipping-point prices for most fresh-market vegetables have eased after a strong April and early May. Despite dropping from a high of \$19.20 per 25-lb box in late April, average shipping-point prices for fresh-market fieldgrown tomatoes in mid-June remain twice as high (\$13.20 per carton) as the average of the past few years.

According to the May 15 California crop estimate, processors in that State expect to contract for 10.4 million short tons of processing tomatoes this year—down 5 percent from a year ago. Estimated area for harvest is unchanged from the January intentions forecast at 265,000 acres—9 percent below a year earlier. Despite planting delays due to persistent spring rains, the crop is said to be in good condition.

With reduced area and yields, potato output this spring was estimated to be 18.1 million hundredweight (cwt), down 20 percent from 2004. As a result, spring-crop potato prices in California, Florida, and Texas are higher than a year earlier. The average price received by growers during April and May was \$15.45 per cwt--36 percent higher than the average of the entire spring marketing season last year.

With lentil prices sinking below the loan rate for the first time in 2 years, a small amount of loan deficiency payments (LDP) have been made on 2004-crop lentils (\$79,354 through 6/23/05). No LDPs were made for 2003-crop lentils due to strong market prices. Given expectations for another large crop of lentils and dry peas in 2005, dealer and grower prices continue to weaken from their positions of a few months ago.

Pinto beans are grown commercially in 16 States, led by North Dakota with 53 percent of the national crop during 2002-04. On average annually, pinto beans are harvested from 651,700 acres with an estimated farm value of \$192 million. As the top U.S. dry bean crop, domestic use of pinto beans averages about 872 million pounds annually.

# **Industry Overview**

**Fresh vegetables:** The Consumer Price Index for fresh-market vegetables has averaged 5 percent above a year earlier since the start of 2005. Most of the increase in fresh retail pricing has occurred this spring after gains of less than 2 percent were posted during the first 3 months of the year. So far this spring (April-May), increases in retail prices from a year ago have come primarily from lettuce (up 23 percent) and tomatoes (18 percent), with prices for all other fresh-market vegetables (excluding potatoes) rising 9 percent.

**Melons:** In May, the Producer Price Index (PPI) for all melons averaged 20 percent above a year earlier. Compared with a year earlier, prices for watermelon (up 89 percent) were much higher, while those for cantaloup (down 11 percent) were lower. Most of this price strength was the result of sharply lower market volume of watermelon (shipments were down 20 percent in May) caused by cool, wet weather.

**Processing vegetables:** With stocks in cold storage running about 10 percent greater than a year earlier, retail prices for frozen vegetables averaged less than 1 percent higher than a year earlier during the first 5 months of 2005. In the canning sector, both wholesale and retail prices for the first 5 months of 2005 have averaged about 3 percent higher. Wholesale prices for dried and dehydrated fruits and vegetables averaged just 1 percent above a year earlier during January-May.

**Potatoes:** Retail prices for fresh white table potatoes averaged 45 cents per pound during the first 5 months of 2005—1 percent below a year earlier. During this time, the retail price for potato chips averaged \$3.33 per pound—3 percent less than the same time a year earlier and 5 percent less than 2 years ago.

**Sweet potatoes:** Production of sweet potatoes totaled 16.1 million cwt in 2004, up 1 percent from 2003 and down from the January estimate of 16.4 million cwt. Reflecting weaker prices, sweet potato growers have likely reduced acreage in 2005. The Jan.-May PPI for sweet potatoes averaged 40 percent below the same period during 2001-03 (data for 2004 was not reported).

**Dry beans:** The retail price for dry pack beans averaged 5 percent above a year earlier during the initial 5 months of 2005. The wholesale price for canned dry beans averaged 2 percent above a year earlier, with April and May each surging 6 percent above the previous year. Much stronger grower prices and reduced stocks for several major bean classes this season resulted in increased area planted this spring, with a larger crop (and lower prices) anticipated this fall.

**Dry peas and lentils:** The Producer Price Index for dry edible peas has averaged 32 percent below a year earlier during January-May. Compared with the average of the previous 3 years, the Jan.-May PPI for dry peas averaged 30 percent lower. For lentils, the PPI averaged 30 percent below the highs of a year earlier and 16 percent below the average of the previous 3 years. Prices are currently projected to remain low in the coming season with increasing acreage and larger production expected.

**Mushrooms:** The January-April 2005 average unit value for imports of freshmarket agaricus mushrooms declined 1 percent from a year earlier to \$1.23 per pound. Although down from last year, the unit value is 8 percent greater than in 2002. For fresh specialty mushrooms, the average unit value continues to trend lower as lower priced imports from China increase market share. During 2005, the average unit value dropped 17 percent to \$0.80 per pound, and China's share of this import market increased to 80 percent (compared with 60 percent in 2002).

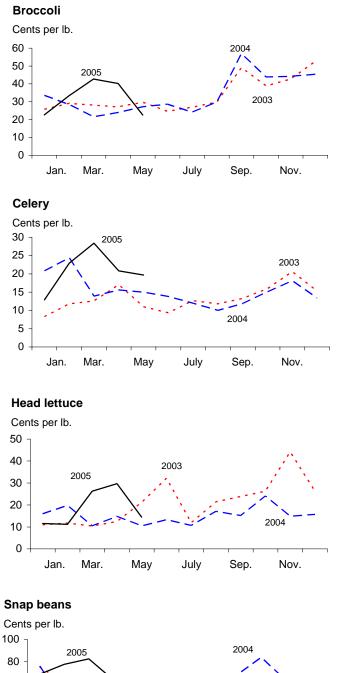
| Table 1U.S. vegetable industry: | Area, production, crop value, unit |
|---------------------------------|------------------------------------|
| value, trade, and per cap       | bita use, 2002-05                  |

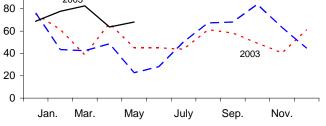
| value, trade                        | , and per capita   | use, 2002-05   |        |                |         |
|-------------------------------------|--------------------|----------------|--------|----------------|---------|
| ltem                                | Unit               | 2002           | 2003   | 2004           | 2005 1/ |
| <i>Area harvested</i><br>Vegetables | 1,000 ac.          | 6,874          | 6,536  | 6,581          | 7,059   |
| Fresh & melons                      | 1,000 ac.          | 1,931          | 1,927  | 1,947          | 1,950   |
| Processing                          | 1,000 ac.          | 1,340          | 1,337  | 1,291          | 1,275   |
| Potatoes                            | 1,000 ac.          | 1,266          | 1,249  | 1,168          | 1,133   |
| Dry beans                           | 1,000 ac.          | 1,739          | 1,347  | 1,219          | 1,512   |
| Other 2/                            | 1,000 ac.          | 599            | 677    | 955            | 1,190   |
| Production<br>Vegetables            | Mil.cwt            | 1,322          | 1,293  | 1,353          | 1,331   |
| Fresh & melons                      | Mil.cwt            | 461            | 466    | 483            | 485     |
| Processing                          | Mil.cwt            | 343            | 314    | 356            | 338     |
| Potatoes                            | Mil.cw.t           | 458            | 458    | 456            | 440     |
| Dry beans                           | Mil. cwt           | 30             | 22     | 18             | 24      |
| Other 2/                            | Mil.cwt            | 29             | 32     | 41             | 45      |
| Crop value                          | \$ mil.            | 15,508         | 15,528 | 15,560         | 15,653  |
| Vegetables                          | ſt. mail           | 0.050          | 0.770  | 0 707          | 0.000   |
| Fresh & melons<br>Processing        | \$ mil.<br>\$ mil. | 9,359          | 9,773  | 9,737<br>1,471 | 9,800   |
| 0                                   |                    | 1,392<br>3,045 | 1,367  | -              | 1,395   |
| Potatoes                            | \$ mil.            |                | 2,686  | 2,564          | 2,580   |
| Dry beans<br>Other 2/               | \$ mil.            | 519            | 423    | 445            | 458     |
|                                     | \$ mil.            | 1,193          | 1,278  | 1,343          | 1,420   |
| <i>Unit value 3/</i><br>Vegetables  | \$/cwt             | 11.73          | 12.01  | 11.50          | 11.76   |
| Fresh & melons                      | \$/cwt             | 20.29          | 20.95  | 20.16          | 20.21   |
| Processing                          | \$/cwt             | 4.06           | 4.36   | 4.14           | 4.13    |
| Potatoes                            | \$/cwt             | 6.67           | 5.89   | 5.62           | 5.86    |
| Dry beans                           | \$/cwt             | 17.10          | 18.40  | 24.80          | 19.47   |
| Other 2/                            | \$/cwt             | 41.53          | 39.76  | 32.98          | 31.66   |
| Trade                               |                    |                |        |                |         |
| <i>Imports</i><br>Vegetables        | \$ mil.            | 4,817          | 5,435  | 6,185          | 6,420   |
| Fresh & melons                      | \$ mil.            | 2,617          | 3,028  | 3,458          | 3,525   |
| Processing                          | \$ mil.            | 1,189          | 1,276  | 1,448          | 1,600   |
| Potatoes                            | \$ mil.            | 575            | 682    | 764            | 755     |
| Dry beans                           | \$ mil.            | 67             | 49     | 65             | 75      |
| Other 4/                            | \$ mil.            | 369            | 400    | 449            | 465     |
| <i>Exports</i><br>Vegetables        | \$ mil.            | 3,273          | 3,313  | 3,468          | 3,735   |
| Fresh & melons                      | \$ mil.            | 1,203          | 1,302  | 1,364          | 1,550   |
| Processing                          | \$ mil.            | 798            | 798    | 794            | 805     |
| Potatoes                            | \$ mil.            | 723            | 646    | 735            | 790     |
| Dry beans                           | \$ mil.            | 180            | 157    | 145            | 130     |
| Other 4/                            | \$ mil.            | 369            | 410    | 432            | 460     |
| Per capita use<br>Vegetables        | Pounds             | 439            | 447    | 448            | 448     |
| Fresh & melons                      | Pounds             | 170            | 171    | 174            | 175     |
| Processing                          | Pounds             | 121            | 121    | 123            | 123     |
| Potatoes                            | Pounds             | 132            | 139    | 136            | 134     |
| Dry beans                           | Pounds             | 7              | 7      | 6              | 6       |
| Other 2/                            | Pounds             | 9              | 10     | 10             | 10      |

1/ ERS forecasts for 2005. 2/ Other includes sweet potatoes, dry peas, lentils, and mushrooms. 3/ Ratio of total value to total production. 4/ Other includes mushrooms, dry peas, lentils, sweet potatoes, and vegetable seed. All trade data are on a calendar year basis.

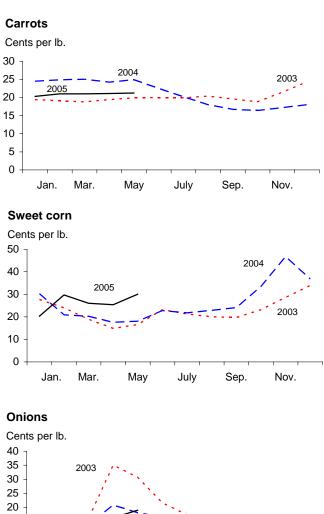
Sources: ERS and National Agricultural Statistics Service, USDA.

# Figure 1 **F.o.b. shipping-point prices for fresh-market vegetables, 2003-05**

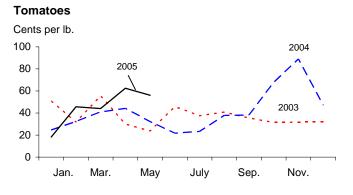








20 20 15 10 5 0 Jan. Mar. May July Sep. Nov.



# Fresh-Market Vegetables

# Prices Ease With Slowly Improving Weather

The impact of weather-delayed planting and the wet, cool spring will result in shipping-point prices for fresh-market vegetables averaging about one-fourth higher during the second quarter of 2005 (Apr.-June). The weather has sliced into market volume, with shipments during May averaging 11 percent below a year earlier for the leading fresh-market commodities. With the possible exception of carrots and onions, spring-season prices will average above a year earlier for all leading vegetables. During the first quarter (Jan.-Mar.) of 2005, lower prices for fresh drybulb onions, carrots, and asparagus were largely responsible for the 5-percent decline in f.o.b. shipping-point prices for fresh-market vegetables and melons.

The weather and market conditions this spring were similar to those experienced in 2003. With the notable exception of tomatoes, shipping-point prices for most freshmarket vegetables have eased after a strong April and early May caused by cool, wet weather at various times in most production areas. Despite dropping from a high of \$19.20 per 25-lb box in late April, shipping-point prices for fresh-market field-grown tomatoes in mid-June (\$13.20 per carton) were twice as high as the average of the past few years. Given limited supplies from Mexico (also hit by cool, wet weather) and slower growth of crops in most late spring-early summer States (e.g., South Carolina, Georgia, California), unsettled supply could keep fresh tomato prices above average into the July holiday period. Despite slow improvements, wet, cool weather persisted across most east coast growing areas into early June, retarding growth and potentially impacting the yield of late spring and early summer-season vegetables.

|                    | Annual  | April  |        | May    | Change | previous: |
|--------------------|---------|--------|--------|--------|--------|-----------|
| ltem               | 2004    | 2005   | 2004   | 2005   | Month  | Year      |
|                    |         | 1,00   | 0 cwt  |        | Perc   | ent       |
| Snap beans         | 3,051   | 239    | 380    | 294    | 23     | -23       |
| Broccoli           | 8,972   | 807    | 678    | 720    | -11    | 6         |
| Cabbage            | 13,270  | 959    | 1,188  | 1,108  | 16     | -7        |
| Cantaloup          | 26,113  | 1,323  | 3,837  | 2,434  | 84     | -37       |
| Carrots            | 11,525  | 794    | 939    | 853    | 7      | -9        |
| Cauliflower        | 4,927   | 337    | 402    | 364    | 8      | -9        |
| Celery             | 17,832  | 1,292  | 1,421  | 1,439  | 11     | 1         |
| Sweet corn         | 10,627  | 1,627  | 2,842  | 2,470  | 52     | -13       |
| Cucumbers          | 13,870  | 1,221  | 1,426  | 1,334  | 9      | -6        |
| Head lettuce       | 38,150  | 3,032  | 3,309  | 3,459  | 14     | 5         |
| Romaine            | 12,951  | 1,133  | 1,052  | 1,125  | -1     | 7         |
| Dry onions         | 50,538  | 3,595  | 4,329  | 4,379  | 22     | 1         |
| Bell peppers       | 15,916  | 1,398  | 1,725  | 1,516  | 8      | -12       |
| Other peppers      | 3,739   | 350    | 377    | 368    | 5      | -2        |
| Squash             | 6,732   | 712    | 484    | 524    | -26    | 8         |
| Tomatoes, round 2/ | 35,701  | 2,958  | 3,532  | 3,157  | 7      | -11       |
| Tomatoes, roma     | 10,045  | 899    | 916    | 773    | -14    | -16       |
| Cherry tomatoes 3/ | 4,035   | 425    | 465    | 366    | -14    | -21       |
| Watermelon         | 33,703  | 2,318  | 7,612  | 6,064  | 162    | -20       |
| Selected total     | 321,697 | 25,419 | 36,914 | 32,747 | 29     | -11       |

Table 2--Selected fresh-market vegetable shipments 1/

1/2005 data are preliminary. Includes domestic and imported product. 2/ Includes both field-grown round and greenhouse-produced tomatoes. 3/ Includes grape tomatoes.

Source: Market News, Agricultural Marketing Service, USDA.

|                   |        | 20     | )04    |         |            | Change |           |          |          |
|-------------------|--------|--------|--------|---------|------------|--------|-----------|----------|----------|
| Commodity         | First  | Second | Third  | Fourth  | First      | Second | * Third * | Fourth * | 2nd Q 1/ |
|                   |        |        | -      | Dollars | per 100 lb |        |           |          | Percent  |
| Asparagus         | 196.00 | 124.00 | 217.67 | 164.50  | 140.00     | 142.00 | 130.00    |          | 14.5     |
| Broccoli          | 27.90  | 26.63  | 36.97  | 44.50   | 32.90      | 30.18  | 31.50     | 38.00    | 13.3     |
| Cantaloup         |        | 13.90  | 13.60  | 23.20   |            | 22.00  | 16.00     | 22.00    | 58.3     |
| Carrots           | 24.80  | 23.87  | 18.30  | 17.20   | 20.77      | 20.65  | 18.00     | 18.00    | -13.5    |
| Caulif low er     | 31.20  | 32.83  | 28.33  | 43.47   | 38.47      | 33.85  | 29.25     | 39.00    | 3.1      |
| Celery            | 19.70  | 14.80  | 11.30  | 15.53   | 21.40      | 20.00  | 13.00     | 15.00    | 35.1     |
| Sw eet corn       | 23.83  | 19.50  | 22.93  | 39.00   | 25.33      | 25.00  | 21.00     | 24.00    | 28.2     |
| Cucumbers         | 26.87  | 18.27  | 27.70  | 19.95   | 28.75      | 21.50  | 24.00     | 17.00    | 17.7     |
| Lettuce, head     | 15.43  | 12.87  | 14.33  | 18.23   | 16.37      | 19.75  | 18.25     | 19.00    | 53.5     |
| Onions, dry bulb  | 14.17  | 18.47  | 12.90  | 9.69    | 7.85       | 17.35  | 13.75     | 11.50    | -6.1     |
| Snap beans        | 54.07  | 33.17  | 61.97  | 63.93   | 76.37      | 55.00  | 60.00     | 54.00    | 65.8     |
| Tomatoes, field   | 32.67  | 32.70  | 33.13  | 78.45   | 35.97      | 52.75  | 31.25     | 32.00    | 61.3     |
| All vegetables 2/ | 915    | 824    | 887    | 1,045   | 870        | 1,050  | 890       | 835      | 27.4     |

--- = not available. \* = ERS forecast. 1/ Change for second-quarter 2005 over second-quarter 2004. 2/ Index base is 1910-14=100.

Source: Derived from data published by the National Agricultural Statistics Service, USDA.

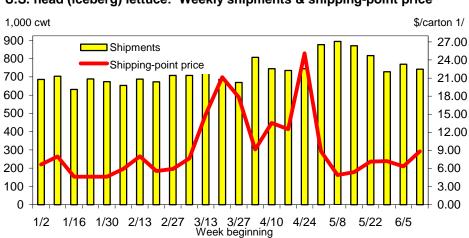




Figure 2

1/ \$ per 50-lb carton (24 heads). Volume excludes some product harvested for processing. Source: Market News, Agricultural Marketing Service, USDA.

On the other side of the country, prices for a 50-pound (24-head) carton of California head lettuce peaked at \$25.11/carton the last week of April—more than three times the average price for this period. By the third week in May, lettuce shipping-point prices had declined to \$5.40 per carton as supplies picked up with a warming trend in the State. The cool, wet spring weather slowed the progress of the melon crop in the Sacramento and San Joaquin Valleys while previous cooler-than-average temperatures in the Imperial County gave way to extreme heat in late May and early June (well over 100 degrees).

On the retail side of the market, the Consumer Price Index for fresh-market vegetables has averaged 5 percent above a year earlier since the start of 2005. Most of the increase in fresh retail pricing has occurred this spring after posting gains of less than 2 percent during the first 3 months of the year. So far this spring (April-

May), the 12-percent rise in fresh-market retail prices from a year ago has come primarily from lettuce (23 percent) and tomatoes (up 18 percent), with prices for all other fresh vegetables (except potatoes) averaging 9 percent above a year earlier.

# Import Volume Up Just 1 Percent

According to official trade data reported by the Bureau of the Census, during January-April, the volume of fresh-market vegetable imports rose just 1 percent from a year earlier. While most items were higher, such as asparagus (up 38 percent), broccoli (up 36 percent), and celery (up 27 percent), a few key items (tomatoes and onions) were lower. With low domestic prices, fresh dry bulb onion volume was down 5 percent. Fresh tomato imports were down 10 percent to 894 million pounds—the lowest since 2000. Cool, wet weather reduced round-type field-grown imports from Mexico by 25 percent to the lowest level since 1992. Total tomato import volume was lower despite a 42-percent jump in greenhouse-grown product. Greenhouse tomatoes accounted for 24 percent of tomato imports during these 4 months. Greenhouse tomatoes, largely a novelty item a decade ago, continue to slice into the retail market share of field-grown tomatoes and are estimated to account for more than a third of all tomatoes sold at retail. However, largely because of higher prices and other characteristics, use of greenhouse tomatoes is still relatively rare in the expanding food service market.

# Stable Summer Supplies and Prices Expected

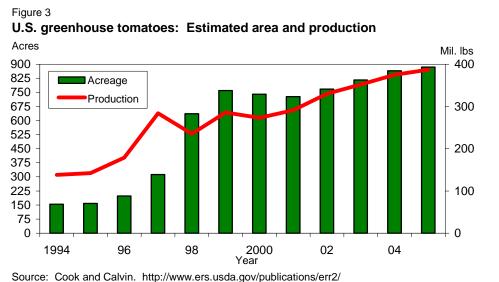
Assuming average weather and little change in acreage, the outlook for the summer season (July-Sept.) appears to favor improved supplies and generally steady prices compared with a year ago. Given steadily improving volume, shipping-point prices are expected to remain near year-earlier levels, assuming continued good demand brought on by a combination of warm, dry weather in population centers, stable fuel prices, and a continued favorable employment picture. Given average yields and market volume, lower prices are expected this summer for asparagus, broccoli, cucumbers, sweet corn, and tomatoes. Somewhat higher shipping-point prices could be experienced for cantaloup, celery, onions, and cauliflower.

|                  | 2004   |        | January - April |        |         |  |  |  |
|------------------|--------|--------|-----------------|--------|---------|--|--|--|
| ltem             | Annual | 2003   | 2004            | 2005   | 2004-05 |  |  |  |
|                  |        | 1,0    | 000 cwt         |        | Percent |  |  |  |
| Exports, fresh:  |        |        |                 |        |         |  |  |  |
| Onions, dry bulb | 6,201  | 2,388  | 1,900           | 2,530  | 33      |  |  |  |
| Lettuce, head    | 4,747  | 1,483  | 1,522           | 1,505  | -1      |  |  |  |
| Lettuce, other   | 4,838  | 1,561  | 1,679           | 1,823  | 9       |  |  |  |
| Tomatoes         | 3,675  | 805    | 953             | 1,001  | 5       |  |  |  |
| Other            | 19,971 | 7,711  | 7,553           | 6,966  | -8      |  |  |  |
| Total            | 39,432 | 13,948 | 13,606          | 13,825 | 2       |  |  |  |
| Imports, fresh:  |        |        |                 |        |         |  |  |  |
| Tomatoes         | 20,546 | 10,897 | 9,883           | 8,940  | -10     |  |  |  |
| Cucumbers        | 9,335  | 4,304  | 4,603           | 4,932  | 7       |  |  |  |
| Onions, dry bulb | 6,892  | 2,706  | 2,939           | 2,793  | -5      |  |  |  |
| Peppers, sweet   | 5,689  | 2,922  | 2,966           | 3,152  | 6       |  |  |  |
| Other            | 30,032 | 11,612 | 11,838          | 12,824 | 8       |  |  |  |
| Total            | 72,495 | 32,442 | 32,229          | 32,641 | 1       |  |  |  |

Table 4--Selected fresh-market vegetable trade volume, 2003-05 1/

1/ Excludes melons, potatoes, mushrooms, pulses, and sw eet potatoes.

Source: Bureau of the Census, U.S. Department of Commerce.



# Wheat and Field Corn Are Top Competing Crops for Vegetables

The 2002 Census of Agriculture provides information by farm type under the North American Industry Classification System (<u>NAICS</u>). One of these farm types is vegetable and melons (<u>code 1112</u>). 1/ Although the primary business of these farms is the production of vegetables and melons, they also frequently grow other crops. The census reports all the acreage harvested on farms classified as vegetable and melon farms, yielding a view of the alternative crops harvested by these farms.

Another way to look at these data is to extract the acreage of vegetables and melons harvested by farms classified under a wide variety of other NAICS codes (e.g., oilseed and grain farms, cotton farms, tobacco farms, etc.). While the former view discussed above indicates the alternative crops grown by vegetable and melon farms (many for rotational purposes), this view indicates the extent to which other types of farms have an interest in vegetables and melons. Interestingly, the oilseed and grain farm type (soybeans, corn, wheat, etc) reported harvesting about 8 percent of all vegetable and melon acres, with more than three-fourths of this acreage grown for processing (sweet corn, snap beans, green peas, tomatoes, etc.).

According to the 2002 Census of Agriculture, wheat, field corn, soybeans, alfalfa, and barley are the top non-vegetable crops which are produced on U.S. farms classified as vegetable and melon farms (table 5). These specialized vegetable and melon farms account for 75 percent of all the vegetable and melon acreage (fresh and processing) harvested in the country. Although wheat is the top field crop grown alongside vegetables and melons, vegetable and melon farms only account for 2 percent of all U.S. wheat acreage. Vegetable and melon farms received \$101 million in direct government payments—less than 2 percent of the reported total for all farms.

In California, the leading producer of vegetables and melons, specialized vegetable and melon farms account for 87 percent of all the area devoted to these crops in the State. In terms of area, alfalfa hay was the top field crop on California vegetable and melon farms. This was followed by cotton, wheat, tree fruit, and field corn. 1/ Although the NAICS vegetable and melon code (1112) includes potatoes and sweet potatoes, the 2002 Census data do not include potatoes and sweet potatoes in the total land in vegetables (acreage for these crops is to be included beginning with the 2007 Census). Industry code 1112 also excludes dry peas, lentils, and dry beans as these crops are grouped under industry code 111130.



California's specialized vegetable and melon farms only received \$13 million in direct government payments in 2002.

About 91 percent of Florida's vegetable and melon acreage is concentrated on farms classified by NAICS as vegetable and melon farms. With the exception of sugarcane and peanuts, Florida is a relatively minor producer of field crops. As a result, direct government payments to specialized vegetable and melon farms were less than \$1 million in 2002. Sugarcane is the leading non-vegetable crop grown by specialized vegetable and melon farms in the State. This is followed by citrus fruit, field hay, peanuts, and corn silage. Florida is the second largest source of domestically-produced vegetables and melons.

By virtue of a strong processing industry, Wisconsin was the third-largest in terms of total vegetable and melon area in 2002. Field corn was the leading non-vegetable crop produced on specialized vegetable and melon farms followed by soybeans, oats, wheat, and alfalfa. Vegetable acreage is also spread out among farm types within the State, with specialized vegetable and melon farms accounting for just 64 percent of all vegetable acreage in Wisconsin. This relatively low specialization is also common among other States where vegetable processing is the greater share of total vegetable output. For example, specialized vegetable and melon acreage in Minnesota, 49 percent in Idaho, 58 percent in Oregon, and 73 percent in Washington. Each of these States has significant vegetable canning or freezing operations as well as substantial acreage in field crops.

United Wis-Wash-States Item California Florida consin ington Arizona ----- Acres harvested -----2,590,418 159,189 Vegetables 2/ 889,330 181,466 152,250 122,805 Potatoes 1,134,633 41,317 35,383 79,743 150.750 0 Sweet potatoes 71,854 9,059 3,099 0 0 0 516 Dry beans 84,783 10,491 0 0 15,488 866,407 132,581 Wheat 93,707 120 11,504 33,923 537,412 26,800 2,355 42,171 28,079 2,962 Corn (grain) Soybeans 452,485 0 33,881 0 0 0 Alfalfa 384,099 9,500 42,903 13,055 121,548 0 2,395 Barley 272,923 12,830 0 276 3,774 Cotton 265,913 100,100 3,048 15,288 0 0 Other tame hay 179,529 25,506 11,599 3,384 11,769 10,380 107,092 302 8,061 948 Orchards 55,762 11,846 Sugarbeets 88,741 4,470 0 0 0 0 Sorghum 78,585 425 2,377 175 0 0 Corn silage 78,264 12,200 3.886 2,474 3,178 0 12,446 193 Oats 66,064 3,535 0 0 6.963 Peanuts 65,841 0 0 0 0 22,793 0 Sugarcane 28,388 0 0 0 Rice 0 0 0 10,232 8,544 0 0 0 Tobacco 8,940 0 612 9

Table 5--Census area harvested by specialized vegetable and melon farms, 2002 1/

1/ Vegetable and melon farms as classified by the North American Industry Classification System. 2/ Excludes potatoes, sweet potatoes, dry beans.

Source: National Agricultural Statistics Service, USDA.

# Tomato Production To Decline

According to the May 15 California crop estimate, processors expect to contract for 10.4 million short tons of processing tomatoes this year—down 5 percent from a year ago. Estimated area for harvest is unchanged from the January intentions forecast at 265,000 acres—9 percent below a year earlier. Fresno County, the top producer, is expected to account for 39 percent of the acreage, compared with 35 percent last season. Despite planting delays due to persistent spring rains, the crop is said to be in good condition. The early crop appears to have "caught up" due to a string of hot days and is expected to be on time for July harvest. Assuming disease and insect pressure remain average, estimates imply expectations for yields approaching or exceeding last year's record high. According to the California League of Food Processors, June 1 inventories of U.S. processed tomato products (on a fresh-weight basis) were up 13 percent from the previous year. However, tomato product demand appears to have been strong over the past year, with crop-year disappearance estimated to have increased 11 percent from the previous year.

# Frozen Stocks Up 8 Percent

Stocks of frozen vegetables (excluding potatoes) in cold storage warehouses on June 1 were up 8 percent from a year earlier. Substantial increases were noted across the board, including green peas (up 78 percent), green beans (43 percent), and cauliflower (53 percent), among others. Notable declines were reported for blackeye peas (28 percent), asparagus (down 22 percent), and okra (20 percent). Green pea stocks were recovering from last year's low levels, while cauliflower and green bean suppliers have been working off the large packs of 2004.

Despite fairly large inventories, wholesale prices for frozen vegetables (excluding potatoes) have generally been running 1-2 percent above year-earlier levels in 2005. May frozen vegetable wholesale prices were nearly 2 percent above those of a year ago. Retail prices for frozen vegetables have averaged less than 1 percent above a year earlier during the first 5 months of 2005. In the canning sector, both wholesale

| Table 6Processing vegetables: | Consumer and | nroducer | nrica indavas |
|-------------------------------|--------------|----------|---------------|
| Table 0Flocessing vegetables. | Consumer and | producer | price muexes  |

|                                    | 200   | )5    | 2004  | Change p | revious: |
|------------------------------------|-------|-------|-------|----------|----------|
| ltem                               | May   | April | May   | Month    | Year     |
|                                    |       | Index |       | Per      | cent     |
| Consumer Price Indexes (12/97=100) |       |       |       |          |          |
| Processed fruits and vegetables    | 119.3 | 118.8 | 115.9 | 0.4      | 2.9      |
| Canned vegetables                  | 121.0 | 120.5 | 118.0 | 0.4      | 2.5      |
| Frozen vegetables (1982-84=100)    | 178.6 | 177.2 | 176.9 | 0.8      | 1.0      |
| Dry beans, peas, lentils           | 117.5 | 118.4 | 109.4 | -0.8     | 7.4      |
| Olives, pickles, relishes          | 101.1 | 112.0 | 102.1 | -9.7     | -1.0     |
| Producer Price Indexes (1982=100)  |       |       |       |          |          |
| Canned vegetables and juices       | 137.2 | 136.4 | 131.7 | 0.6      | 4.2      |
| Pickles and products               | 187.8 | 186.9 | 180.9 | 0.5      | 3.8      |
| Tomato catsup and sauces 1/        | 128.8 | 128.9 | 125.6 | -0.1     | 2.5      |
| Canned dry beans                   | 131.3 | 131.3 | 123.8 | 0.0      | 6.1      |
| Vegetable juices 1/                | 111.7 | 111.3 | 110.8 | 0.4      | 0.8      |
| Frozen vegetables                  | 137.2 | 137.6 | 134.3 | -0.3     | 2.2      |
| Dried/dehy. fruit & vegetables     | 145.4 | 145.4 | 144.2 | 0.0      | 0.8      |

1/ Index base year is 1987.

Source: Bureau of Labor Statistics, U.S. Dept. of Labor.

| Table 7Value of processed | vegetable trade 1/ |
|---------------------------|--------------------|
|---------------------------|--------------------|

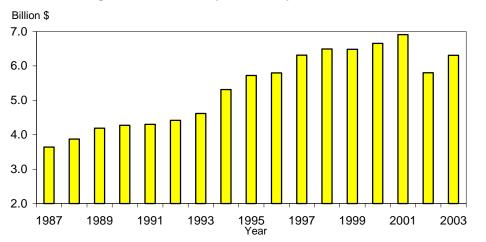
|               | 2004   |        | January - April |      |         |  |  |  |
|---------------|--------|--------|-----------------|------|---------|--|--|--|
| Item          | Annual | 2003   | 2004            | 2005 | 2004-05 |  |  |  |
|               |        | Millio | Million dollars |      |         |  |  |  |
| Imports:      |        |        |                 |      |         |  |  |  |
| Canned        | 733    | 202    | 227             | 253  | 11      |  |  |  |
| Frozen        | 455    | 146    | 161             | 171  | 6       |  |  |  |
| Dehydrated 2/ | 261    | 80     | 81              | 95   | 17      |  |  |  |
| Exports:      |        |        |                 |      |         |  |  |  |
| Canned        | 530    | 165    | 176             | 175  | -1      |  |  |  |
| Frozen        | 147    | 57     | 49              | 48   | -2      |  |  |  |
| Dehydrated 2/ | 117    | 40     | 38              | 41   | 9       |  |  |  |

1/ Excludes potatoes and mushrooms. 2/ Includes dried.

Source: Bureau of the Census, U.S. Department of Commerce.

### Figure 4





1/ Includes potatoes.

Source: Annual Survey of Manufacturers, U.S. Census Bureau.

and retail prices for the first 5 months of 2005 have averaged about 3 percent above a year earlier. On July 8, USDA-NASS will release its second look at processing vegetable contract area as well as the first look at green pea production.

# Dried and Dehydrated Imports Up

The volume and value of dried and dehydrated vegetable imports were up from a year earlier during the first 4 months of 2005. The import value of these products rose 17 percent to \$95 million, while import volume also rose 17 percent. Volume gains were noted for such products as cassava starch (up 90 percent), dried parsley (83 percent), paprika (51 percent), dried spinach (23 percent), and dried tomato products (12 percent). Most cassava starch is imported from Thailand (with lesser amounts from Brazil) and can be used in a wide variety of food and nonfood products and applications. U.S. cassava starch imports, which are variable and reached a high of 60 million pounds in 1999, totaled 46 million pounds in 2004.

# Value of Frozen Shipments Up, Others Decline

The latest U.S. Census Bureau product shipment data from the Annual Survey of Manufacturers covers 2003 (data for 2004 will be released later this year). The

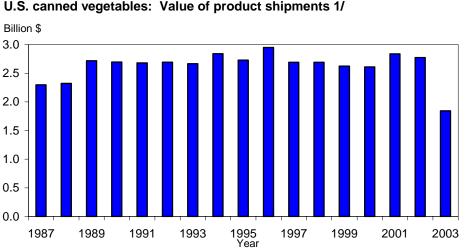
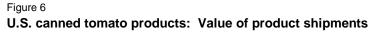
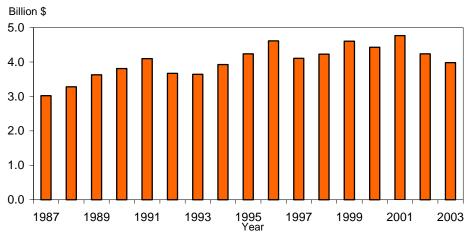


Figure 5 U.S. canned vegetables: Value of product shipments 1/

1/ Excludes hominy and mushrooms. Source: Annual Survey of Manufacturers, U.S. Census Bureau.





Source: Annual Survey of Manufacturers, U.S. Census Bureau.

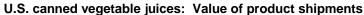
value of product shipments in this report represents preliminary estimates of the total value of all products shipped that are primary to a particular industry. In the case of frozen vegetables (including potatoes), the value of shipments increased 9 percent in 2003 to \$6.3 billion--the largest annual increase since 1997. The value of manufacturer's frozen vegetable shipments peaked in 2001 at \$6.9 billion before dropping in 2002 largely because of lower unit values for most crops.

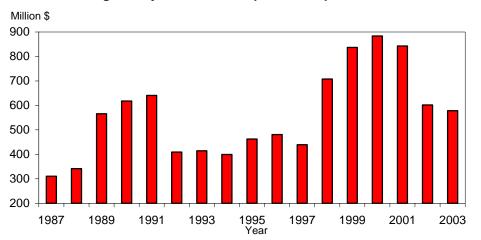
For canned vegetables (excluding mushrooms, juices, pickles, and tomato products), the value of shipments dropped nearly a billon dollars in 2003 to \$1.8 billion—the steepest decline in recent memory. Much of this decline was the result of lower output in 2003, likely caused by elevated stocks entering the year and low prices in 2002. Shipments of canned vegetables have dropped 4 of the past 5 years.

The value of tomato product shipments declined for the second consecutive year to \$4.0 billion in 2003. This was 6 percent lower than the previous year and 16 percent below the 2001 peak of \$4.8 billion. In 2002, shipments of salsa were valued at \$558 million, up from \$319 million in 1997. During this same period, the value of catsup shipments exceeded \$844 million, down from \$1.04 billion in 1997. Although the estimated value of catsup shipments fell between 1997 and 2002, the volume shipped rose about 18 percent to 109 million cases. Like most canned vegetable products, the industry continues to consolidate, with the number of companies shipping catsup and salsa falling between 1997 and 2002.

In 2003, the value of canned vegetable juice shipments declined 4 percent to \$578 million. This was the third consecutive annual decline since juice shipments peaked in 2000 at \$884 million. The majority of the shipments continue to be tomato juice or tomato-based juice mixtures. The shipment value of pickles and pickled products declined 27 percent to \$1.1 billion. The value of pickles and other pickled products has basically remained between \$1.1 and \$1.4 billion over the past decade.

Figure 7

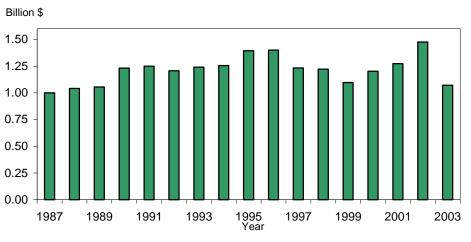




Source: Annual Survey of Manufacturers, U.S. Census Bureau.

U.S. pickles and pickled products: Value of product shipments

Figure 8



Source: Annual Survey of Manufacturers, U.S. Census Bureau.

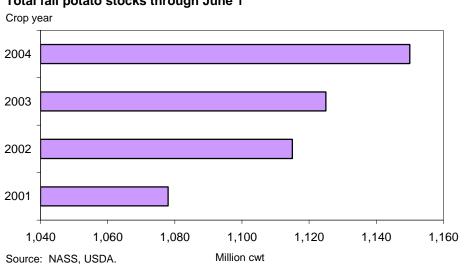
13 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

# Prices Are Initially Higher for Spring Potatoes

Spring-crop potato prices in California, Florida, and Texas are all higher than a year earlier as a result of reduced acreage and lower yields. The average price received by growers during April and May was \$15.45 per cwt, which is 36 percent higher than the average over the entire spring marketing season last year. Together, these three major producing States accounted for 79 percent of the 2005 spring crop. Potato output this spring was estimated to be 18.1 million cwt, down 20 percent from 2004. Over the past decade, the spring potato crop has averaged about one-fifth higher than the summer crop. However, the combined production of the winter, spring, and summer seasons amounts to just a 10th of the fall crop.

Prices for summer and fall potatoes are also likely to be higher relative to the 2004 crops if planted acreage declines and yields remain steady. Growers are expected to reduce plantings by about 3 percent in an effort to shore up prices (especially for fresh-market potatoes) by producing about 12 million cwt less than the 456 million cwt harvested in 2004. The industry, with the help of farmers' cooperatives, is trying to strengthen prices from the lows received in 2004 (estimated at \$5.12 per cwt for the fall crop and \$5.78 across all seasons). Prices received by Idaho and Colorado growers for the 2003 crop averaged less than \$5 per cwt-the lowest since 2000.

Potato farmers, by withdrawing either acreage from production or diverting supply to food aid, animal feed, or exports, are in effect managing supply to influence the level and direction of prices. Despite reduced production in both 2003 and 2004, weak demand was responsible for low potato prices in those seasons. Although acres planted and harvested were down in the past 2 crop years, higher yields basically foiled attempts to reduce supply enough to match the lower demand, particularly for fresh potatoes. Furthermore, domestic potato supply was expanded by imports of frozen products from Canada that effectively cut demand for U.S. processing potatoes and channeled more of the crop into the fresh market.



## Figure 9 Total fall potato stocks through June 1

14 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

However, the market situation in 2005 is somewhat improved over the past 2 years because of two factors. First, the spring crop is down significantly, which bodes well for the summer and fall crops if growers again succeed in cutting acreage. Prices may then be able to gain some strength. Second, the dollar's continued depreciation vis-à-vis the Canadian dollar—3 percent thus far in 2005—effectively helps to limit the volume of potato imports from Canada. Indeed, imports through April are already 8 percent below last year. The invisible factor, by default, is U.S. consumer demand. If potato consumption stabilizes near 2004's level of 135.5 pounds per capita, the 1-percent growth in population, or about 2.7 million more people in 2005, may be sufficient to raise prices.

# Further Initiatives To Limit Potato Supply

Following the United Fresh Potato Growers of Idaho's announcement of a voluntary 10-percent acreage reduction, the newly formed United Potato Growers of America announced a "bid-buydown" program for all potato growers in the United States, who will match acre-for-acre the reductions made by growers in Idaho. Farm cooperatives are allowed by the Capper-Volstead Act to engage in such market behavior as long as co-op members include only growers. The buydown will use 2004's planted acreage as the base for reductions. The goal in 2005 is to cut 12 million cwt from the level produced in 2004, or 2.6 percent. Since Idaho has the largest remaining unsold stocks, the new summer and fall crops could expand supply such that prices may not have room to rise. Thus, to avoid oversupply, efforts are first directed at reducing acreage. If, however, supply is still deemed too high, potatoes may have to be removed from the market. Idaho is expected to bear the heaviest reduction since its stocks are the largest. This year, growers in Washington and Oregon have already removed 300,000 cwt, some donated to local food banks.

As a result of the acreage bid-buydown program, the United Fresh Potato Growers of Idaho reported 26,000 acres already taken out of production in 2005, representing 7 percent of the State's planted area in 2004. This withdrawal translates roughly into \$35 million worth of potatoes, assuming 2004's estimated sales of \$1,353 per acre for Idaho. Also, with the return of some french fry processing capacity to

| Table 8Po | otatoes: F | all crop u | ised from | n 15 majo | or States  |         |      |       |        |
|-----------|------------|------------|-----------|-----------|------------|---------|------|-------|--------|
|           | Thru       |            |           | Fall po   | tatoes u   | sed in: |      |       | Season |
| Season    | Nov.       | Dec.       | Jan.      | Feb.      | Mar.       | Apr.    | May  | Other | total  |
|           |            |            |           | 1         | Million cw | /t      |      |       |        |
| 1995-96   | 138.1      | 33.2       | 34.2      | 33.3      | 40.2       | 40.0    |      | 75.9  | 394.8  |
| 1996-97   | 148.6      | 33.8       | 35.2      | 36.9      | 41.6       | 44.4    |      | 103.2 | 443.7  |
| 1997-98   | 134.7      | 32.3       | 34.0      | 36.7      | 41.7       | 41.4    |      | 92.8  | 413.5  |
| 1998-99   | 142.3      | 34.7       | 36.6      | 36.0      | 42.4       | 43.3    | 37.6 | 50.3  | 423.2  |
| 1999-00   | 145.5      | 35.2       | 32.8      | 37.5      | 41.2       | 41.5    | 39.7 | 47.2  | 420.6  |
| 2000-01   | 148.5      | 35.0       | 41.0      | 36.6      | 44.2       | 44.4    | 47.9 | 61.3  | 458.8  |
| 2001-02   | 128.3      | 34.1       | 32.6      | 33.5      | 38.6       | 38.8    | 38.2 | 43.0  | 387.0  |
| 2002-03   | 142.6      | 33.0       | 32.5      | 33.8      | 39.4       | 42.7    | 37.2 | 45.9  | 407.1  |
| 2003-04   | 135.3      | 34.3       | 33.4      | 34.0      | 40.2       | 41.1    | 39.0 | 46.0  | 403.2  |
| 2004-05   | 131.5      | 33.6       | 34.0      | 35.8      | 38.8       | 42.6    | 36.0 | 51.0  | 403.3  |

5.4

-3.4

--- = not available.

% change

Source: Potato Stocks, NASS, USDA.

-2.1

2.0

-2.8

15 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

3.7

-7.7

10.8

0.0

Idaho, a few thousand acres will additionally be contracted, leaving fewer fresh potatoes in the market. The United Potato Growers of America contributed cash to Idaho's buydown program that made possible further cuts in planted acreage.

USDA is also playing a part in lifting potato prices through a planned purchase of up to 80 million pounds of frozen and dehydrated potatoes from 2004's stocks. Thus far, USDA has purchased 52 million pounds (mostly frozen fries) worth \$20 million. Another program by the Fresh Potato Growers of Idaho is aimed at reducing stocks shippers have on hand at the end of the current marketing year. Shippers will be paid a minimum of \$2 per cwt for unsold stocks, but will retain a buy-back option for last-minute orders.

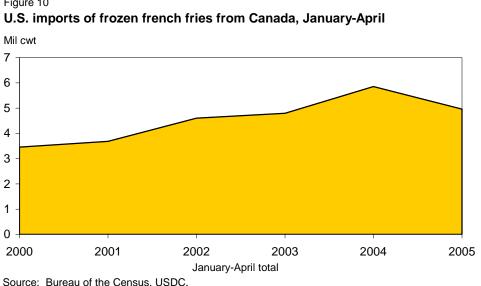
Monthly fresh-market potato prices in 2005 have remained below those of a year earlier. These low prices largely stem from significantly lower fresh-market prices in Idaho and Washington due to the oversupply (net of contracts and orders). To this point in 2005, processing potato prices are largely unchanged from last year, indicating that demand for processed products is keeping up with supply. When combined with fresh-market, seed, and feed sales, net domestic sales (includes net trade) of the 2004 potato crop is expected to be around \$2.46 billion--less than 1 percent below the \$2.5 billion received in 2003 (after adding imports to and subtracting exports from domestic farm sales). The recent peak net sales level occurred in 2002 at \$2.7 billion. In per capita terms, estimated net farm sales for the 2004 crop (plus net imports) is \$8.40, which compares with \$8.60 for the 2003 crop and \$9.30 in 2002 and 2001. The downward spending trend since 2001 reflects continuously lower producer prices for potatoes and tapering per capita consumption, which is now 134 pounds, down from 145 pounds in 1996.

Planting of the 2005 crop in Idaho has been hampered by rain, with some delays reported. Potato stocks in the Western States are higher in the current marketing season than last year while those in the Central States are lower. However, potato production in the West was 3-percent greater in 2004 than in 2003 and total potato use in the West has been larger than last year. In the meantime, the value of U.S. potato exports is up by \$31 million in the January-April period, mostly due to frozen fries and potato chips.

| Products            | 1995 | 1996 | 1997 | 1998 | 1999 | 2000    | 2001 | 2002 | 2003 | 2004p |
|---------------------|------|------|------|------|------|---------|------|------|------|-------|
|                     |      |      |      |      | F    | Percent | t    |      |      |       |
| Table stock         | 30.5 | 29.1 | 30.7 | 28.8 | 30.7 | 30.0    | 30.6 | 31.3 | 32.5 | 32.5  |
| Processing          | 62.4 | 62.8 | 62.5 | 64.8 | 62.8 | 61.9    | 62.5 | 62.3 | 61.7 | 61.7  |
| Frozen french fries | 31.5 | 32.2 | 30.7 | 32.9 | 32.1 | 31.6    | 31.6 | 29.6 | 30.3 | 30.3  |
| Other frozen        | 6.6  | 6.4  | 7.8  | 5.8  | 5.4  | 5.8     | 5.9  | 6.9  | 5.7  | 5.7   |
| Chips               | 11.5 | 10.7 | 11.2 | 11.9 | 12.1 | 11.3    | 13.5 | 12.2 | 12.7 | 12.7  |
| Dehydrated          | 11.0 | 12.0 | 11.3 | 12.8 | 11.6 | 11.7    | 10.2 | 12.2 | 11.6 | 11.6  |
| Canned              | 1.4  | 1.1  | 1.3  | 1.1  | 1.3  | 1.1     | 1.1  | 1.1  | 1.2  | 1.2   |
| Starch and other    | 0.4  | 0.4  | 0.3  | 0.4  | 0.3  | 0.4     | 0.3  | 0.2  | 0.2  | 0.2   |
| Other sales         | 7.1  | 8.1  | 6.8  | 6.4  | 6.5  | 8.1     | 7.0  | 6.4  | 5.8  | 5.8   |
| Seed                | 6.3  | 5.4  | 6.0  | 5.7  | 5.8  | 5.0     | 6.1  | 5.7  | 5.4  | 5.4   |
| Feed                | 0.8  | 2.7  | 0.8  | 0.7  | 0.7  | 3.1     | 0.9  | 0.7  | 0.5  | 0.5   |

Table 9--Share of total production sold

p = preliminary. Source: NASS, USDA.



# Figure 10

# June 1 Stocks Were 13 Percent of Fall Crop

Fall potato stocks at the end of May 2005 were 51 million cwt in the 15 major producer States, 11 percent higher than in 2004. From fall production of 403.3 million cwt, the disappearance thru May amounts to 352 million cwt, about 5 million cwt short of last year's level. Processing use at this point was down 1.5 million cwt from 2004. Together, these underscore continued anemic demand for potatoes, given that fall production in 2003 and 2004 were about equal. The Western States held 72 percent of remaining stocks, or 36.9 million cwt, which was 13 percent larger than last year. Idaho had 24 million cwt, more than all other States' combined stocks. The disposal of this inventory depends in part on the size of the upcoming summer and fall crops as well as ongoing efforts on the part of farm cooperatives to reduce supplies.

# Lower Potato Imports From Canada Signal Relief for U.S. Growers

U.S. potato imports from Canada in January-April were 8 percent under last year's level. This decline was not sufficient to predict whether calendar 2005's total imports will fall from 2004. But the drop thus far was attributed primarily to the 15-percent reduction in year-to-date imports of Canadian frozen french fries, which by far comprise the bulk of U.S. potato imports. In a twist from early 2004, freshpotato shipments from Canada were up 12 percent this year, originating more than likely from the Maritime Provinces and Quebec since production and potato use in the eastern region, except Ontario, were ahead of last year. Potato production and use through May in the Prairie Provinces were below last year due to reductions in planted and harvested acreage, which could then lead to smaller shipments to the United States.

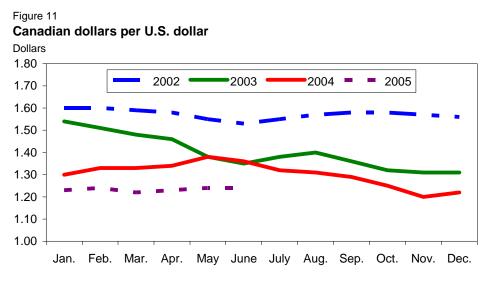
Underlying Canada's potato acreage and production drop-off in 2004 was lower import demand from the United States for frozen fries as the U.S. dollar depreciated against the Canadian dollar. Reduced exports to the United States thus far in 2005 not only pertain to frozen fries, but also potato chips, dehydrated potatoes, and seed potatoes. Nevertheless, more of Canada's potato supplies are exported to other

countries—in 2004, exports of frozen fries were up 39 percent in volume and 35 percent in value. Furthermore, potato use in Canada was 5 percent higher thru May. Potato storage by June 1 was only 66 percent of comparable stocks from the 2003 crop. Disappearance of the 2004 crop was 9 percent higher in the Maritime Provinces and 5 percent more in the Prairie Provinces. At the end of May, 88 percent of 2004's potato production had been used, compared with 82 percent of 2003's crop.

# U.S. Potato Exports Up but Need More Markets

In contrast to imports, U.S. potato exports were up 13 percent in value and 9 percent in volume during the first 4 months of 2005. Leading exports at this point were frozen and fresh potatoes, chips, and dehydrated products. These sales were aided by the dollar's more competitive exchange rate as well as strong demand thus far from customers in Canada, Mexico, Japan, and Taiwan. About half of U.S. potato exports were frozen french fries and a quarter were potato chips. These high-value exports can be credited for turning around thus far the U.S. trade deficits in potatoes in 2003 and 2004, especially since January-April covers Canada's heaviest shipment time of the year. If this early net export pattern is sustained for the whole of 2005, a U.S. trade surplus in potatoes may indeed return. To recapitulate, the key component in this potential reversal of potatoes' trade balance is Canada's export pullback, particularly of frozen fries.

Potato shippers in the United States are looking to expand export markets such as South Korea, but shipments of fresh potatoes are lagging due to phytosanitary restrictions. Fresh exports to Mexico are restricted to just the border region and those to British Columbia (BC) are slapped with antidumping duties, which are in dispute and scheduled to be resolved in court next month. The Washington State Potato Commission brings its case against the BC Vegetable Marketing Commission before the Canadian International Trade Tribunal, Canada's counterpart to the U.S. International Trade Commission.



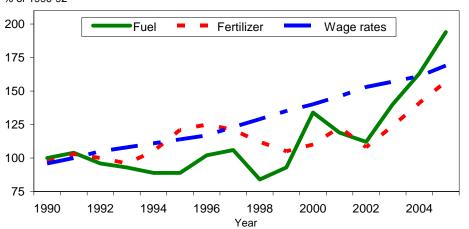
Source: Economic Research Service, USDA.

# **Cash Receipts and Cost Indicators**

# Fuel Prices and Labor Driving Input Costs Higher

In 2005, prices paid by vegetable and melon farmers for production inputs are projected to rise 4 to 6 percent from a year earlier. Higher prices for energy, fertilizer, building materials, and labor are expected to account for the bulk of the increase in input costs. Modest price increases (around the inflation rate in the general economy) are expected for items such as seed and custom services. Few inputs are expected to register reduced prices in 2005. Wage rates are expected to rise 4 to 6 percent in 2005. This is a key factor since labor is the single largest input cost for most vegetable and melon growers—especially for those producing freshmarket products. The annual increase in input prices for vegetable and melon

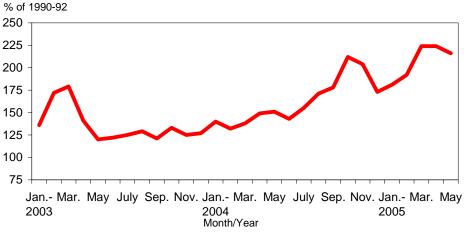
Figure 12



# Selected indexes of prices paid by farmers % of 1990-92

Source: National Agricultural Statistics Service, USDA.







growers is expected to be the largest since 1989 when input prices rose about 6 percent. The Economic Research Service (ERS) estimates indicate that input prices for vegetable and melon growers rose about 3 percent in 2004.

ERS estimates suggest that prices for production items used by food processors, wholesalers, and retailers may increase 2 to 4 percent in 2005. This compares with a 2-percent rise in the marketing cost index for 2004. Similar to grower input price changes, upward movements for energy-based inputs and short-term financing costs are expected to overwhelm smaller increases for items such as maintenance, taxes, insurance, and advertising.

# Cash Receipts Up in 2004

The preliminary 2004 estimate for grower cash receipts from the sale of vegetables (including melons, potatoes, pulses, and mushrooms) indicates a 4-percent increase from a year earlier to a record \$18.4 billion (unadjusted for inflation). This sector of agriculture accounted for nearly 16 percent of all crop cash receipts (about \$116 billion)—about the same as the combined receipts from food grains (largely wheat, rice, and rye), cotton, sugar crops, and tobacco. Increased revenues for processing vegetables, sweet potatoes, dry beans, dry peas, and lentils more than offset reductions for fresh vegetables, melons, and potatoes. For 2005, a small increase in vegetable and melon receipts is expected as reductions in processing vegetables, dry peas, and lentils are outweighed by gains for fresh-market vegetables, melons, and potatoes.

In 2004, cash receipts for the major fresh-market vegetables and melons declined less than 1 percent to \$9.8 billion, with reductions for lettuce, onions, melons, garlic, and snap beans outweighing increases for sweet corn, broccoli, cabbage, carrots, and spinach. Receipts for the 11 leading processing crops increased 8 percent to \$1.5 billion, spurred largely by increased production of processing tomatoes and snap beans. Tomatoes accounted for nearly half of the value of all processing vegetables.

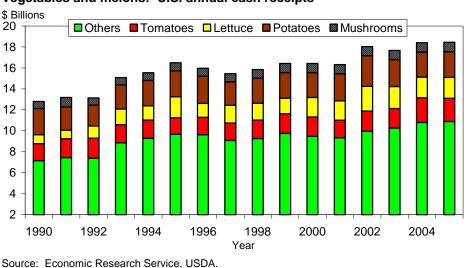


Figure 14 Vegetables and melons: U.S. annual cash receipts

20 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

# **Dry Edible Beans**

# Value of Canned Dry Bean Shipments Up

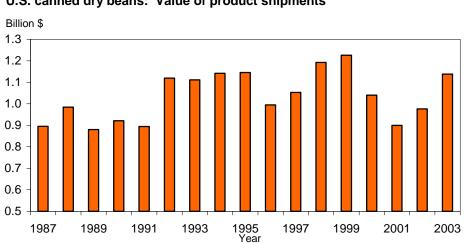
The latest U.S. Census Bureau product shipment data from the Annual Survey of Manufacturers covers 2003 (data for 2004 will be released later this year). The value of product shipments in this report represents estimates of the total value of all manufacturer shipments of canned dry beans. The value of canned dry bean shipments increased 17 percent in 2003 to \$1.138 billion--the largest annual increase since 1992. Likely contributing to this gain in shipments was rebounding dry bean output in 2002 in combination with the need to restock thinning pipeline supplies. With current market circumstances analogous to those of 2002, another sizeable increase could be seen in 2006 dry bean manufacturer shipments. The value of manufacturer's canned dry bean shipments peaked in 1999 at about \$1.2 billion before dropping in 2000 due to heavy inventories and low unit prices.

According to the 2002 Census of Manufacturers, shipment volume of retail-sized (mostly number 300 and 303 cans) canned beans with pork declined 25 percent between 1997 and 2002. This was partly offset by a 58-percent increase in shipments of vegetarian (meatless) beans. In terms of shipment value, retail-size pork and beans still dominates product shipments with \$364 million shipped in 2002—up 14 percent from 1997. In contrast, the value of retail-size packs of vegetarian beans declined from \$67 million in 1997 to \$59 million in 2002.

# Markets Await Acreage Report

U.S. dry bean markets remain quiet as market participants await the June 30 USDA *Acreage* report. Earlier indications pointed to a 23-percent increase in prospective plantings this season. Through mid-June, dry bean planting was nearing completion in many areas, with seeding progress generally near or a bit below the average of the past 5 years. Both topsoil and subsoil moisture profiles were largely adequate in most growing areas, with excess moisture in some areas. The first report on 2005 U.S. production and planted acreage by dry bean class will be released August 12.

Dealer prices and grower bids have largely flattened out the past 2 months for most of the major bean classes. The U.S. aggregate grower price (unweighted) for all dry beans averaged 39 percent above a year earlier during the first 9 months of the



# Figure 15 U.S. canned dry beans: Value of product shipments

Source: Annual Survey of Manufacturers, U.S. Census Bureau.

21 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

marketing year (September 2004-May 2005). During this time, the grower bids for several major classes averaged as follows:

- Pintos, \$28.27—up 83 percent from the same period a year earlier;
- Navy, \$25.83—up 42 percent;
- Great Northern, \$17.09-up 12 percent;
- Black, \$19.49—up 2 percent;
- Small red, \$22.49—up 8 percent;
- Light-red kidney, \$27.54—up 20 percent;
- Dark-red kidney, \$27.58—up 23 percent;
- Baby lima, \$39.61-up 31 percent.

# Exports Down, Imports Up

According to Census Bureau data, the export volume of dry edible beans was down 30 percent from a year earlier during the first 8 months of the marketing year (September-April). Exports were down for most classes, with the exception of

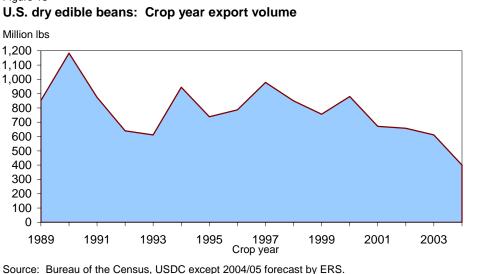
Table 10--U.S. dry beans: Monthly grower prices for selected classes, 2004-2005

|                         | 2     | 2004    | 20       | 005     | Chg. pre | ev. year: |
|-------------------------|-------|---------|----------|---------|----------|-----------|
| Commodity               | May   | June    | May      | June 1/ | May      | June      |
|                         |       | Cents p | er pound | -       | Perc     | ent       |
| All dry beans           | 19.90 | 20.00   | 25.50    |         | 28.1     |           |
| Pinto (ND/MN)           | 17.50 | 17.50   | 23.63    | 23.50   | 35.0     | 34.3      |
| Navy (pea bean) (MI)    | 20.00 | 20.20   | 25.38    | 25.00   | 26.9     | 23.8      |
| Great Northern (NE/WY)  | 15.00 | 15.00   | 16.50    | 16.50   | 10.0     | 10.0      |
| Black (MI)              | 21.63 | 20.10   | 19.31    | 18.50   | -10.7    | -8.0      |
| Light-red kidney (MI)   | 23.25 | 24.20   | 27.38    | 27.00   | 17.8     | 11.6      |
| Dark-red kidney (MN/WI) | 22.63 | 24.50   | 25.00    |         | 10.5     |           |
| Small red (ID)          | 20.50 | 20.50   | 22.38    | 22.00   | 9.2      | 7.3       |
| Babylima (CA)           | 30.25 | 31.30   | 40.00    | 40.00   | 32.2     | 27.8      |
| Large lima (CA)         | 41.00 | 41.00   | 42.00    | 42.00   | 2.4      | 2.4       |
| Blackeye (CA)           | 28.00 | 27.95   | 30.50    | 30.50   | 8.9      | 9.1       |
| Pink (ID)               | 20.50 | 20.50   | 22.25    | 22.00   | 8.5      | 7.3       |

-- = not available. 1/ Partial month estimate.

Source: Bean Market News, AMS, USDA except "all dry bean" price from NASS, USDA.





22 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

garbanzo (up 58 percent), large lima (up 75 percent), and cowpeas (up 106 percent). Volume shipped to the United Kingdom (up 19 percent) and France (37 percent) remained above a year earlier, while movement to Mexico (down 7 percent), Canada (3 percent), and Japan (1 percent) each declined.

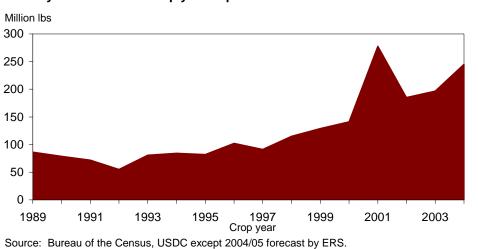
During the September-April period, high domestic dry bean prices and low stocks encouraged a substantial increase in U.S. dry bean imports. Volume was up 25 percent from a year earlier to 171 million pounds—second only to the volume imported during 2001/02. Much of the additional volume this year is in miscellaneous or unspecified kidney-type bean categories (up 60 percent to 66 million pounds), navy beans (up 63 percent), cranberry beans (up 170 percent), and small red beans (up 25 percent). Canada (34 percent of imports), Mexico (32 percent), and China (13 percent) have been the top suppliers of dry beans to the United States this season. Smaller amounts (less than 5 percent each) have come in from India, Peru, and Thailand. With a larger crop expected this fall, U.S. dry bean imports will likely return to their usual modest levels in the coming season.

## Table 11--U.S. dry bean export volume

|                  | Crop year | S       | eptember - Ap | ril     | Change  |
|------------------|-----------|---------|---------------|---------|---------|
| Bean class       | 2003/04   | 2002/03 | 2003/04       | 2004/05 | 2003-04 |
|                  |           | 1,      | 000 cwt       |         | Percent |
| Pinto            | 2,002     | 921     | 1,644         | 794     | -52     |
| Navy (pea)       | 1,212     | 810     | 898           | 716     | -20     |
| Black            | 816       | 462     | 540           | 356     | -34     |
| Great Northern   | 427       | 314     | 357           | 312     | -13     |
| Garbanzo         | 149       | 271     | 99            | 156     | 58      |
| Large lima       | 99        | 122     | 67            | 118     | 75      |
| Dark-red kidney  | 192       | 319     | 145           | 118     | -19     |
| Babylima         | 195       | 166     | 139           | 115     | -17     |
| Small red        | 232       | 129     | 192           | 69      | -64     |
| Light-red kidney | 57        | 279     | 44            | 42      | -3      |
| Blackeyes        | 20        | 41      | 18            | 37      | 106     |
| Cranberry        | 97        | 94      | 73            | 30      | -58     |
| Other            | 610       | 261     | 378           | 340     | -10     |
| Total            | 6,106     | 4,188   | 4,592         | 3,203   | -30     |

Source: Bureau of the Census, U.S. Department of Commerce.

Figure 17





# **Dry Peas & Lentils**

# Lentil Prices Sink, Loan Deficiency Payments Made

With another surge in production expected this summer, the national posted price for lentils declined to \$11.55 per cwt during the week of May 20—the first time this season the national posted price had averaged below the \$11.72/cwt loan rate. The national posted lentil price, which fell to \$10.81/cwt on June 17, has been on a downward trend since the most recent peak of \$14.20/cwt early last November.

With lentil prices sinking below the loan rate for the first time in 2 years, a small amount of loan deficiency payments (LDP) have been made on 2004 crop lentils this spring. Through June 23, there were 122 LDPs made covering 256,313 cwt of lentils. With an average payment rate of \$0.31 per cwt, the value of these LDPs was just \$79,354. Thus far, North Dakota has accounted for 29 percent of the 2004-crop lentil LDP volume, followed by Washington (24 percent), Idaho (20 percent), and Montana (16 percent). No LDPs were made for 2003-crop lentils (due to strong market prices) but \$2.375 million was disbursed for 1.9 million cwt of 2002-crop lentils (the first year lentils were covered by LDPs).

For dry peas, posted prices have remained below loan rates all season. As a result, LDPs appear to have been made for virtually the entire crop (a small amount was placed under loan instead of opting for LDPs). Loan deficiency payments for 2004crop dry peas have totaled \$31.48 million on volume of 13.2 million cwt. The quantity for which LDPs were received exceeds the NASS production estimates for dry peas, wrinkled seed peas, and Austrian peas because LDPs are available for other miscellaneous dry peas and because USDA-NASS production estimates only cover the major producing States, excluding an estimated 20,000-30,000 acres scattered across a number of States.

Like dry peas, the national posted price for small chickpeas (desi and small-sieve kabuli) has remained below the loan rate (\$7.43/cwt) all season. Since last December, the weekly national posted price has remained at \$5.75/cwt. LDPs for

|                      | 2     | 2004    | 20          | 005     | Chg. pr | ev. year: |
|----------------------|-------|---------|-------------|---------|---------|-----------|
| Commodity            | May   | June    | May         | June 1/ | May     | June      |
|                      |       | Cents p | per pound - |         | Perc    | ent       |
| Dealer prices:       |       |         |             |         |         |           |
| Green peas, whole    | 15.63 | 12.50   | 9.50        | 9.00    | -39.2   | -28.0     |
| Yellow peas, whole   | 14.00 | 11.70   | 8.45        | 8.38    | -39.6   | -28.4     |
| Green peas, split    | 18.63 | 14.95   | 12.69       | 12.25   | -31.9   | -18.1     |
| Yellow peas, split   | 16.25 | 14.40   | 11.56       | 11.25   | -28.9   | -21.9     |
| Lentils, brewer      | 26.38 | 20.65   | 16.44       | 16.25   | -37.7   | -21.3     |
| Lentils, pardina     | 24.31 | 21.10   | 16.44       | 16.25   | -32.4   | -23.0     |
| Austrian winter peas | 18.44 |         | 14.00       | 13.50   | -24.1   |           |
| Grower prices:       |       |         |             |         |         |           |
| Green peas, whole    | 10.88 | 8.43    | 5.68        | 5.57    | -47.8   | -33.9     |
| Yellow peas, whole   | 9.44  | 7.75    | 5.58        | 5.50    | -40.9   | -29.0     |
| Lentils, brewer      | 20.50 | 15.80   | 11.90       | 11.38   | -42.0   | -28.0     |
| Lentils, pardina     | 21.88 | 15.75   | 11.90       | 11.38   | -45.6   | -27.7     |
| Austrian winter peas | 11.00 | 10.20   |             |         |         |           |

Table 12--U.S. dry peas & lentils: Monthly prices by class, 2004-2005

-- = not available. 1/ Prices for June 2005 are partial month averages.

Source: Adapted from weekly data provided by the Bean Market News, AMS, USDA.

2004-crop chickpeas have totaled \$130,837 on volume of 57,838 cwt through June 23. In 2003, LDPs totaled \$113,319 on volume of 72,210 cwt.

Given expectations for another large crop of dry peas and lentils in 2005, dealer and grower prices continue to weaken from their positions of a few months ago. Area devoted to dry peas and lentils is on a strong upward trend in the United States, especially in North Dakota and Montana where much of this year's expansion is expected to occur. The first USDA release indicating 2005 acreage for dry peas and lentils will be released in the July 12 *Crop Production* report.

# July-April Export Volume Up 42 Percent

U.S. export volume (including food aid but excluding seed) of all dry peas, chickpeas, and lentils rose 42 percent during the first 10 months (July-April) of the 2004/05 crop year to nearly 5 million cwt. The top five destinations this season have been Canada (13 percent of total volume), Cuba (13 percent), Sudan (10 percent), Spain (8 percent), and the Philippines (6 percent).

Only Austrian winter peas registered weaker exports, with all other dry pea and lentil exports recording increased volume. Chickpea export volume jumped 42 percent as a larger U.S. crop, lower supplies in Canada, and the weaker dollar aided exporters. With large supplies and lower prices, split pea (up 64 percent) and whole green pea (up 52 percent) exports also increased. Exports of dry yellow peas, which have already exceeded last season's record volume, are up 50 percent from a year earlier. Movement to Cuba (up 103 percent) and Kenya (85 percent) accounted for 45 percent of all yellow pea shipments through April.

| Table 13U.S. dry | peas & lentils: | Trade volum | e by class, Jul | y-April 1/ |         |
|------------------|-----------------|-------------|-----------------|------------|---------|
|                  | Crop year       |             | July - April    |            | Change  |
| Item             | 2003/04         | 2002/03     | 2003/04         | 2004/05    | 2003-04 |
|                  |                 | 1,0         | 000 cwt         |            | Percent |
| Exports:         |                 |             |                 |            |         |
| Green peas       | 1,435.8         | 1,317.9     | 1,101.6         | 1,673.0    | 52      |
| Yellow peas      | 881.5           | 123.1       | 702.7           | 1,052.3    | 50      |
| Split peas       | 199.3           | 77.0        | 108.9           | 178.3      | 64      |
| Austrian winter  | 9.5             | 17.3        | 9.5             | 9.2        | -4      |
| Misc. dry peas   | 203.2           | 204.2       | 170.1           | 572.2      | 236     |
| Chickpeas, all   | 152.7           | 323.6       | 127.9           | 181.8      | 42      |
| Lentils, all     | 1,718.0         | 1,762.4     | 1,277.8         | 1,299.0    | 2       |
| Total            | 4,600.1         | 3,825.4     | 3,498.6         | 4,965.6    | 42      |
| Imports:         |                 |             |                 |            |         |
| Green peas       | 216.1           | 30.7        | 178.6           | 86.7       | -51     |
| Yellow peas      | 69.6            | 31.0        | 56.5            | 33.5       | -41     |
| Split peas       | 272.6           | 211.0       | 229.1           | 246.4      | 8       |
| Austrian winter  | 1.9             | 1.8         | 1.5             | 0.9        | -36     |
| Misc. dry peas   | 76.6            | 67.5        | 62.7            | 79.4       | 27      |
| Chickpeas, all   | 225.3           | 191.4       | 183.9           | 203.1      | 10      |
| Lentils, all     | 210.8           | 122.1       | 165.6           | 147.7      | -11     |
| Total            | 1,072.9         | 655.6       | 877.8           | 797.8      | -9      |

1/ Excludes planting seed.

Source: Bureau of the Census, U.S. Department of Commerce.

# Commodity Highlight: Pinto Beans

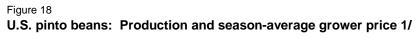
In the United States, dry edible beans are produced in 40 States by 8,647 farms (2002 Census of Agriculture). Pinto beans are the leading class of dry edible beans produced in the United States. The United States is also a quality producer of dozens of other bean types such as navy (pea bean), Great Northern, black, kidney, small red, and lima beans. During the 3-year period 2002-04, pinto beans accounted for nearly 45 percent of total U.S. dry bean production. The next largest class of bean, navy, accounted for just 14 percent of total output.

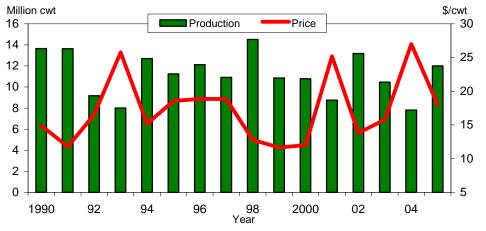
During 2002-04, the United States ranked sixth in world dry round bean production. The round types include classes such as pinto, navy, and kidneys but exclude broad, flat types commonly grown in countries such as China. The United States produced about 6 percent of world dry bean output behind Brazil (16 percent), India (15 percent), China (11 percent), Burma (9 percent), and Mexico (8 percent).

Pinto beans are a type of dry edible bean of the species *Phaseolus vulgaris* (common bean). Domesticated over 7,000 years ago in both Peru (large seed races) and southern Mexico (small seed races), common beans have spread all over the world since European explorers first visited the Americas. 2/ In the United States, pinto beans are usually grown in rotation with such crops as corn, wheat, barley, hay, sugar beets, or potatoes.

A warm-season crop, pinto beans grow best in temperate climates such as that found during the summer months across the northern half of the United States. As a legume, pinto beans can supply a portion of their own nitrogen needs by hosting a common soil bacterium (*Rhizobium*) in their root system, which then forms nodules and fixes nitrogen from the air.

Pinto beans are used to produce canned refried beans, with 71 percent of these consumed away from home. They are also used (whole or mashed) in many food dishes such as three-bean salads, various "Tex-Mex" and Mexican dishes (e.g. burritos and tacos), soups (such as minestrone), stews, rice dishes, casseroles, and even some desserts (cakes and pies).





1/ One cwt (hundredweight) = 100 pounds. Prices in North Dakota/Minnesota. Source: NASS, USDA and Market News, AMS, USDA except 2005 forecast by ERS.

> 26 Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

2/ From Yamaguchi, Mas. "World Vegetables: Principles, Production, and Nutritive Values", 1983.

Table 14--U.S. pinto beans: Production in selected States

| ltem          | 2000   | 2001  | 2002      | 2003   | 2004  | Change<br>2003-04 |
|---------------|--------|-------|-----------|--------|-------|-------------------|
|               |        |       | 1,000 cwt |        |       | Percent           |
| North Dakota  | 5,294  | 4,050 | 7,184     | 5,864  | 3,561 | -39               |
| Nebraska      | 749    | 1,050 | 1,709     | 1,019  | 1,196 | 17                |
| Colorado      | 1,675  | 1,530 | 1,282     | 1,031  | 895   | -13               |
| ldaho         | 641    | 521   | 833       | 649    | 593   | -9                |
| Wyoming       | 542    | 440   | 544       | 526    | 479   | -9                |
| Montana       | 331    | 200   | 290       | 209    | 252   | 21                |
| Minnesota     | 494    | 156   | 322       | 329    | 160   | -51               |
| Kansas        | 279    | 263   | 256       | 231    | 153   | -34               |
| Washington    | 242    | 94    | 295       | 161    | 153   | -5                |
| Michigan      | 290    | 23    | 183       | 150    | 111   | -26               |
| Others 1/     | 241    | 423   | 290       | 284    | 261   | -8                |
| United States | 10,778 | 8,750 | 13,188    | 10,453 | 7,814 | -25               |

1/ Includes California, New Mexico, Oregon, South Dakota, Texas, and Utah.

Source: National Agricultural Statistics Service, USDA.

Dry beans, such as pintos, have not been included in price support programs since the late 1960s. However, USDA buys various dry-bagged and canned beans for use in child nutrition and other national and international feeding programs each year.

Some basic statistics on the U.S. pinto bean market on an average annual basis for 2002-04 were as follows:

- Pinto beans were harvested from 651,700 acres;
- Pinto bean yield was about 1,591 pounds per acre;
- Estimated pinto bean farm value was \$192 million;
- Domestic use of pintos was about 872 million pounds;
- Pinto per capita use appears to have slowed to about 3.0 pounds compared with 3.4 pounds during the 1990s;
- Supermarket sales of dried and canned pinto products total over \$265 million;
- The U.S. continued to be a net exporter of pinto beans. In 2003/04 exports were 200 million pounds (valued at \$44 million).

# North Dakota is the Top Producer

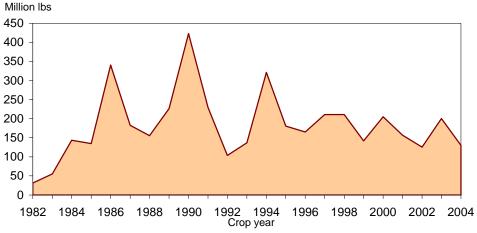
Pinto beans are grown commercially in 16 States. North Dakota is the leading producer of pintos, with 53 percent of the national crop during 2002-04. The other top States during that period included Nebraska (12 percent) and Colorado (10 percent). North Dakota emerged as the leading producer of dry edible beans in the early 1990s, with about 32 percent of the Nation's crop during 1992-94.

According to the 2002 Census of Agriculture, 1,999 farms produced dry edible beans in North Dakota--down 4 percent from 1997. Dry bean production in North Dakota is primarily concentrated among two types--pinto beans, which accounted for 72 percent of the State's dry bean output during 2002-04 and navy beans at 18 percent. Lightly irrigated, most production takes place in the fertile Red River Valley with Grand Forks (15 percent), Walsh (15 percent), Wells (10 percent), and Pembina (10 percent) Counties the top producers in 2004.

# Trade is Important for Pintos

The pinto bean market has long been characterized as a mature, slow-growth market punctuated by export-oriented surges. Pinto grower and bean dealer prices have





Source: Bureau of the Census, USDC except 2004 forecast by ERS.

|                    |       |       | Crop year |       |        |
|--------------------|-------|-------|-----------|-------|--------|
| Item               | 2000  | 2001  | 2002      | 2003  | 2004 f |
|                    |       |       | 1,000 cwt |       |        |
| Haiti              | 417   | 306   | 328       | 431   | 250    |
| Mexico             | 839   | 365   | 299       | 152   | 190    |
| Dominican Republic | 135   | 274   | 87        | 393   | 100    |
| Angola             | 209   | 224   | 91        | 29    | 60     |
| Moldova            | 0     | 0     | 0         | 48    | 40     |
| Zaire              | 11    | 0     | 0         | 29    | 35     |
| Kenya              | 33    | 15    | 2         | 20    | 30     |
| Guatemala          | 70    | 38    | 15        | 11    | 25     |
| Zambia             | 0     | 0     | 105       | 32    | 20     |
| Rwanda             | 37    | 22    | 47        | 14    | 20     |
| Netherlands        | 0     | 3     | 45        | 3     | 12     |
| Cuba               | 0     | 0     | 44        | 133   | 0      |
| Others 1/          | 299   | 322   | 191       | 705   | 218    |
| World              | 2,051 | 1,570 | 1,255     | 2,002 | 1,000  |

f = projected by ERS.

Source: Bureau of the Census, USDC.

seen several peaks associated with either strong export activity or a short crop over time. Pintos have long been an important domestic and international food aid crop and are frequently purchased under Federal food aid programs such as PL-480.

The United States exported 11 percent of its pinto bean supplies during 2002-04, up from 10 percent in 1992-94 but down from 13 percent in 1982-84. During crop years 2001/02 to 2003/04, pinto bean exports averaged about \$40 million annually, on volume of 161 million pounds. During this 3-year period, the top foreign destinations for U.S. pinto beans included Haiti (22 percent of volume), Mexico (17 percent), and the Dominican Republic (16 percent). An increasingly important destination has been Cuba (4 percent of volume), with exports rising over each of the past three seasons.

Pinto bean imports continue to be a relatively minor source of supply. Only 2 percent of the pinto beans consumed in the United States come from imports (up

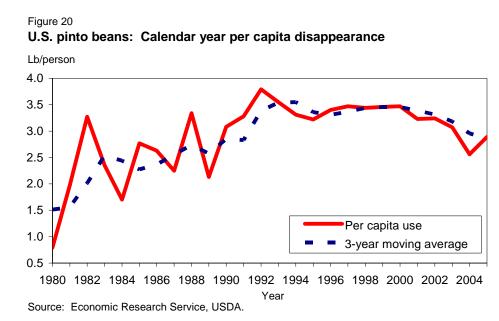
from 1 percent in 1992-94), with most arriving from Canada. During crop years 2001/02 to 2003/04, imports averaged about \$4 million annually on volume of 22 million pounds.

# Pintos Are Nutritious but Disappearance May Be Slowing

Pintos, like all dry beans, are very nutritious. Relatively inexpensive, dry beans are an excellent source of vitamins, minerals, soluble dietary fiber, and protein. The leading source of vegetable protein, dry edible beans are among the best food buys in terms of cost per gram of protein. Dry edible beans contain no cholesterol, and research suggests that with regular consumption, the soluble fiber in dry beans like pintos can reduce blood cholesterol levels. A serving of dry beans is also rich in Bvitamins, iron, calcium, potassium, phosphorous, and is very low in sodium and calories.

Per capita disappearance of pinto beans appears to have lost some of the momentum built during the late 1980s and 1990s. During the 1980s, per capita use increased 14 percent to 2.3 pounds after averaging about 2.0 pounds during the 1960s and 1970s. An increase in Hispanic immigration was undoubtedly an important explanatory factor in rising pinto bean consumption during the 1980s. According to a USDA food consumption survey, most U.S. pinto beans are consumed in the West and South, the 2 regions where the majority of Hispanics live.

Continued Hispanic immigration in the 1990s was joined by a widespread surge of interest in ethnic cuisines (e.g., Mexican and Tex/Mex) which boosted pinto bean consumption 46 percent during the decade. However, as the new millennium dawned, per capita use of pinto beans began to soften with growing awareness in other ethnic cuisines (e.g., Chinese and Thai) seemingly supplanting some of the interest in Tex/Mex and Mexican foods. As a result, per capita use of pinto beans has declined about 8 percent to 3.1 pounds during the first 5 years of the 2000s. It is uncertain as to where pinto bean demand may go in the next 5 years. However, the increasing interest in vegetarian diets, veganism, and plant-based foods in general, may hold some promise for pinto bean products over the next few years, especially those which also embody convenience in preparation.



<sup>29</sup> Vegetables and Melons Outlook/VGS-309/June 23, 2005 Economic Research Service, USDA

# **Contact Information**

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# Articles

The following are links to articles released on subjects directly related to the vegetable and melon industry. These articles are in Adobe Acrobat (.pdf) format:

# 1. Greenhouse Tomatoes Change the Dynamics of the North American Fresh Tomato Industry

http://www.ers.usda.gov/Publications/ERR2/

The North American greenhouse tomato industry has grown rapidly since the early 1990s and now plays a major role in the fresh tomato industry. However, relatively little is known about this new industry, in part because of the lack of reliable production, trade, and price data. Both analysts and industry members will benefit from a more comprehensive understanding of the rising greenhouse industry and its effect on the entire fresh field tomato sector.

# 2. The Economics of Food Safety: The Case of Green Onions and Hepatitis A Outbreaks

http://www.ers.usda.gov/publications/vgs/nov04/VGS30501/

Explains the economics of food safety using the example of recent hepatitis A outbreaks in the United States associated with green onions from Mexico. The report reviews the incentives to adopt additional food safety practices and the economic impact of an outbreak on green onion growers in Mexico.

## 3. Understanding Fruit and Vegetable Choices—Research Briefs http://www.ers.usda.gov/publications/aib792/

USDA's Food Guide Pyramid recommends 2-4 servings of fruit and 3-5 servings of vegetables daily. As a member of the 5-A-Day public-private partnership, USDA partners with other government agencies and private sector groups to promote the health benefits of fruits and vegetables. Yet consumption of these healthful foods still does not meet dietary recommendations. How can we better understand the reasons for the persistent difficulty in increasing produce consumption? This series of research briefs provides information on the economic, social, and behavioral factors influencing consumers' fruit and vegetable choices.

## 4. Price Premiums Hold on as U.S. Organic Produce Market Expands http://www.ers.usda.gov/Publications/vgs/may05/VGS30801/

Price premiums for organic products have contributed to growth in certified organic farmland and, ultimately, market expansion. This article explores price premiums and market margins for a limited set of fresh organic produce items, including carrots, broccoli, and mesclun mix.

# Data Tables

The following links provide the most recent data on vegetables and melons. You may choose links for Adobe Acrobat (.pdf) table compilations or the original Excel workbook (spreadsheet) tables:

# 1. Per capita use (consumption)

PDF file:<a href="http://www.ers.usda.gov/publications/vgs/tables/percap.pdf">http://www.ers.usda.gov/publications/vgs/tables/percap.pdf</a>Excel file:<a href="http://www.ers.usda.gov/publications/vgs/tables/percap.xls">http://www.ers.usda.gov/publications/vgs/tables/percap.pdf</a>

# 2. Fresh vegetables and melons

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/fresh.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/fresh.xls</u>

# **3.** Processing vegetables

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/proc.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/proc.xls</u>

# 4. Potatoes

 PDF file:
 http://www.ers.usda.gov/publications/vgs/tables/potat.pdf

 Excel file:
 http://www.ers.usda.gov/publications/vgs/tables/potat.xls

# 5. Sweet potatoes

 PDF file:
 http://www.ers.usda.gov/publications/vgs/tables/swpot.pdf

 Excel file:
 http://www.ers.usda.gov/publications/vgs/tables/swpot.xls

# 6. Dry edible beans

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/drybn.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/drybn.xls</u>

# 7. Mushrooms

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/mush.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/mush.xls</u>

# 8. Vegetable and melon trade

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/trade.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/trade.xls</u>

# 9. Vegetable prices

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/price.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/price.xls</u>

# **10.** Dry peas and lentils

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/drypea.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/drypea.xls</u>

# 11. World vegetable production and harvested area

PDF file: <u>http://www.ers.usda.gov/publications/vgs/tables/world.pdf</u> Excel file: <u>http://www.ers.usda.gov/publications/vgs/tables/world.xls</u>

# 12. Mexican and Canadian vegetable production PDF file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Mexcan.pdf">http://www.ers.usda.gov/publications/vgs/tables/Mexcan.pdf</a> Excel file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Mexcan.xls">http://www.ers.usda.gov/publications/vgs/tables/Mexcan.xls</a> 13. U.S. farm cash receipts and cost indicators PDF file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf">http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf</a> Excel file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf">http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf</a> Excel file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf">http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf</a> Excel file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Receipt.xls">http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf</a> Excel file: <a href="http://www.ers.usda.gov/publications/vgs/tables/Receipt.xls">http://www.ers.usda.gov/publications/vgs/tables/Receipt.xls</a> Web Sites A. Vegetables and Melons: ERS' Vegetables and Melons Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/vegetables/ B. Potatoes: ERS' Potato Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/potatoes/ C. Tomatoes: ERS' Tomato Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/tomatoes/ D. Dry Baam: ERS' Dry Baam Briefing Room contains special articles, data, and links.

**D. Dry Beans**: ERS' Dry Bean Briefing Room contains special articles, data, and links. <u>http://www.ers.usda.gov/briefing/drybeans/</u>

**E. USDA Market News**: Agricultural Marketing Service's web site containing fresh shipments, f.o.b. and terminal market prices, weekly truck rates, annual reports, and more. <u>http://www.ams.usda.gov/fv/mncs/index.htm</u>

**F. NASS Vegetables**: USDA, National Agricultural Statistics Service's annual & quarterly reports on vegetables & melons. http://usda.mannlib.cornell.edu/reports/nassr/fruit/pvg-bb/

**G. FAS, HTP**: USDA, Foreign Agricultural Service's Horticultural and Tropical Products web site. http://www.fas.usda.gov/htp/default.htm

**H. Organic Farming and Marketing:** USDA, ERS briefing room contains articles, data, graphics, and links. http://www.ers.usda.gov/Briefing/Organic/

**I. Truck Rate Report:** USDA, AMS weekly report on cost of shipping by trailer truck. <u>http://www.ams.usda.gov/mnreports/wa\_fv190.txt</u>

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| Price table 1- |      |       | -     | -     |       |       | -     |          | -    |      |       | •     |       |        |
|----------------|------|-------|-------|-------|-------|-------|-------|----------|------|------|-------|-------|-------|--------|
| Item           | Year | Jan.  | Feb.  | Mar.  | Apr.  | May   | June  | July     | Aug. | Sep. | Oct.  | Nov.  | Dec.  | Annual |
|                |      |       |       |       |       |       | -     | -1910-14 | =100 |      |       |       |       |        |
| Commercial     | 1995 | 803   | 772   | 989   | 1,161 | 1,037 | 808   | 653      | 680  | 781  | 651   | 658   | 678   | 806    |
| vegetables 2/  | 1996 | 631   | 742   | 986   | 818   | 691   | 774   | 661      | 775  | 679  | 727   | 747   | 643   | 740    |
|                | 1997 | 740   | 700   | 789   | 754   | 710   | 751   | 747      | 817  | 794  | 971   | 817   | 911   | 792    |
|                | 1998 | 816   | 775   | 837   | 1,042 | 859   | 736   | 806      | 764  | 760  | 886   | 756   | 779   | 818    |
|                | 1999 | 702   | 749   | 806   | 870   | 786   | 732   | 696      | 709  | 700  | 650   | 654   | 776   | 736    |
|                | 2000 | 655   | 572   | 718   | 906   | 873   | 785   | 795      | 862  | 957  | 834   | 963   | 769   | 807    |
|                | 2001 | 810   | 980   | 923   | 916   | 964   | 805   | 837      | 968  | 894  | 688   | 731   | 1,144 | 888    |
|                | 2002 | 1,054 | 1,283 | 1,816 | 803   | 770   | 731   | 771      | 807  | 795  | 704   | 735   | 694   | 914    |
|                | 2003 | 753   | 757   | 823   | 878   | 932   | 1,047 | 809      | 937  | 979  | 960   | 1,058 | 1,134 | 922    |
|                | 2004 | 918   | 1,038 | 789   | 923   | 795   | 755   | 835      | 920  | 907  | 1,102 | 1,192 | 840   | 918    |
|                | 2005 | 658   | 815   | 1,137 | 1,247 | 1,035 |       |          |      |      |       |       |       |        |
| Potatoes 3/    | 1995 | 466   | 450   | 484   | 505   | 529   | 612   | 729      | 586  | 497  | 539   | 548   | 547   | 541    |
|                | 1996 | 564   | 589   | 633   | 668   | 696   | 707   | 700      | 521  | 482  | 461   | 452   | 434   | 576    |
|                | 1997 | 426   | 431   | 433   | 433   | 477   | 431   | 499      | 544  | 440  | 433   | 457   | 477   | 457    |
|                | 1998 | 491   | 524   | 554   | 546   | 559   | 539   | 517      | 481  | 449  | 415   | 450   | 475   | 500    |
|                | 1999 | 489   | 497   | 520   | 546   | 532   | 557   | 610      | 517  | 451  | 429   | 474   | 463   | 507    |
|                | 2000 | 475   | 496   | 519   | 545   | 529   | 511   | 559      | 464  | 406  | 384   | 383   | 395   | 472    |
|                | 2001 | 409   | 450   | 437   | 466   | 453   | 486   | 532      | 632  | 516  | 461   | 538   | 578   | 497    |
|                | 2002 | 620   | 645   | 715   | 699   | 748   | 806   | 884      | 651  | 520  | 466   | 524   | 547   | 652    |
|                | 2003 | 533   | 554   | 567   | 592   | 590   | 559   | 570      | 483  | 458  | 443   | 481   | 494   | 527    |
|                | 2004 | 491   | 508   | 530   | 568   | 563   | 560   | 513      | 521  | 488  | 452   | 487   | 504   | 515    |
|                | 2005 | 532   | 533   | 560   | 564   | 595   |       |          |      |      |       |       |       |        |
|                |      |       |       |       |       |       | -     | 1990-92  | =100 |      |       |       |       |        |
| Commercial     | 1995 | 120   | 116   | 148   | 174   | 155   | 121   | 98       | 102  | 117  | 97    | 98    | 101   | 121    |
| vegetables 2/  | 1996 | 94    | 111   | 147   | 122   | 103   | 116   | 99       | 116  | 102  | 109   | 112   | 96    | 111    |
| regetablee 2   | 1997 | 111   | 105   | 118   | 113   | 106   | 112   | 112      | 122  | 119  | 145   | 122   | 136   | 118    |
|                | 1998 | 122   | 116   | 125   | 156   | 129   | 110   | 121      | 114  | 114  | 133   | 113   | 117   | 123    |
|                | 1999 | 105   | 112   | 121   | 130   | 118   | 110   | 104      | 106  | 105  | 97    | 98    | 116   | 110    |
|                | 2000 | 98    | 86    | 107   | 136   | 131   | 117   | 119      | 129  | 143  | 125   | 144   | 115   | 121    |
|                | 2001 | 121   | 147   | 138   | 137   | 144   | 120   | 125      | 145  | 134  | 103   | 109   | 171   | 133    |
|                | 2002 | 158   | 192   | 272   | 120   | 115   | 109   | 115      | 121  | 119  | 105   | 110   | 104   | 137    |
|                | 2003 | 113   | 113   | 123   | 131   | 140   | 157   | 121      | 140  | 146  | 144   | 158   | 170   | 138    |
|                | 2004 | 137   | 155   | 118   | 138   | 119   | 113   | 125      | 138  | 136  | 165   | 178   | 126   | 137    |
|                | 2005 | 98    | 122   | 170   | 187   | 155   |       |          |      |      | 100   |       | .20   |        |
| Potatoes 3/    | 1995 | 92    | 89    | 96    | 100   | 105   | 121   | 144      | 116  | 98   | 106   | 108   | 108   | 107    |
|                | 1996 | 111   | 116   | 125   | 132   | 138   | 140   | 138      | 103  | 95   | 91    | 89    | 86    | 114    |
|                | 1997 | 84    | 85    | 86    | 85    | 94    | 85    | 99       | 107  | 87   | 85    | 90    | 94    | 90     |
|                | 1998 | 97    | 104   | 109   | 108   | 111   | 106   | 102      | 95   | 89   | 82    | 89    | 94    | 99     |
|                | 1999 | 97    | 98    | 103   | 108   | 105   | 110   | 121      | 102  | 89   | 85    | 94    | 91    | 100    |
|                | 2000 | 94    | 98    | 103   | 108   | 105   | 101   | 110      | 92   | 80   | 76    | 76    | 78    | 93     |
|                | 2001 | 81    | 89    | 86    | 92    | 90    | 96    | 105      | 125  | 102  | 91    | 106   | 114   | 98     |
|                | 2002 | 123   | 127   | 141   | 138   | 148   | 159   | 175      | 129  | 103  | 92    | 104   | 108   | 129    |
|                | 2003 | 105   | 110   | 112   | 117   | 117   | 110   | 113      | 96   | 90   | 87    | 95    | 98    | 104    |
|                | 2004 | 97    | 100   | 105   | 112   | 111   | 111   | 101      | 103  | 96   | 89    | 96    | 100   | 102    |
|                | 2005 | 105   | 105   | 111   | 111   | 117   |       |          |      |      |       |       |       |        |

1/ Prices for 2005 are preliminary. 2/ Includes fresh and processing vegetables. 3/ Includes fresh potatoes and dry edible beans.

Source: National Agricultural Statistics Service, USDA.

Price table 2--Fresh vegetables: U.S. monthly and season-average f.o.b. shipping-point prices, 1998-2005 1/

| Commodity    | Year         | Jan.             | Feb.             | Mar.             | Apr.             | May              | June             | July             | Aug.           | Sep.           | Oct.           | Nov.           | Dec.           | Season<br>average | Prcnt change<br>May-May | Prcnt change<br>1st quarter |
|--------------|--------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|----------------|----------------|----------------|-------------------|-------------------------|-----------------------------|
| A            | 1000         | 470.00           | 150.00           | 1 1 1 00         | 120.00           | 405.00           |                  | ollars per       |                | 100.00         | 452.00         | 140.00         |                | 424.00            | Percent                 | Percent                     |
| Asparagus    | 1998<br>1999 | 179.00<br>141.00 | 158.00<br>119.00 | 144.00<br>178.00 | 130.00<br>124.00 | 105.00<br>112.00 | 115.00<br>119.00 | 126.00<br>141.00 | 211.00         | 199.00         | 152.00         | 148.00         |                | 124.00<br>131.00  | 6.7                     |                             |
|              | 2000         | 147.00           | 99.70            | 98.60            | 136.00           | 121.00           | 112.00           | 141.00           | 205.00         |                |                |                |                | 117.00            | 8.0                     |                             |
|              | 2001         | 219.00           | 256.00           | 147.00           | 146.00           | 114.00           | 117.00           | 176.00           | 145.00         |                | 137.00         | 129.00         |                | 140.00            | -5.8                    |                             |
|              | 2002<br>2003 | 218.00<br>98.90  | 162.00<br>96.30  | 119.00<br>104.00 | 99.60<br>139.00  | 112.00<br>104.00 | 107.00<br>108.00 | 146.00<br>189.00 | <br>132.00     | <br>166.00     | <br>145.00     | <br>128.00     |                | 110.00<br>115.00  | -1.8<br>-7.1            |                             |
|              | 2004         |                  | 271.00           | 121.00           | 131.00           | 128.00           | 113.00           | 231.00           | 218.00         | 204.00         | 201.00         | 128.00         |                | 131.00            | 23.1                    | 96.5                        |
|              | 2005         |                  |                  | 140.00           | 183.00           | 134.00           |                  |                  |                |                |                |                |                |                   | 4.7                     | -28.6                       |
| Broccoli     | 1998         | 34.90            | 27.10            | 31.70            | 40.50            | 27.10            | 29.60            | 23.30            | 27.60          | 29.20          | 32.80          | 25.80          | 31.20          | 30.20             |                         |                             |
|              | 1999<br>2000 | 27.70<br>22.60   | 20.10<br>20.10   | 23.20<br>27.40   | 20.20<br>23.20   | 18.60<br>44.30   | 23.10<br>30.00   | 18.70<br>31.50   | 27.40<br>25.20 | 29.30<br>27.70 | 23.00<br>34.10 | 21.60<br>56.00 | 39.20<br>34.10 | 24.10<br>31.20    | -31.4<br>138.2          | -24.2<br>-1.3               |
|              | 2001         | 22.70            | 32.30            | 24.70            | 26.90            | 25.50            | 27.00            | 23.60            | 27.10          | 22.90          | 24.20          | 21.40          | 56.10          | 26.50             | -42.4                   | 13.7                        |
|              | 2002         | 57.00            | 44.30            | 33.70            | 24.00            | 20.80            | 28.40            | 27.00            | 29.60          | 40.60          | 24.00          | 31.80          | 25.60          | 31.40             | -18.4                   | 69.4                        |
|              | 2003<br>2004 | 25.80<br>33.60   | 29.10<br>28.50   | 28.10<br>21.60   | 27.10<br>24.00   | 29.70<br>27.20   | 24.60<br>28.70   | 27.00<br>24.20   | 29.80<br>29.70 | 49.10<br>57.00 | 38.90<br>43.90 | 42.70<br>44.20 | 52.60<br>45.40 | 32.70<br>33.70    | 42.8<br>-8.4            | -38.5<br>0.8                |
|              | 2005         | 22.70            | 33.30            | 42.70            | 40.20            | 22.60            |                  |                  |                |                |                |                |                |                   | -16.9                   | 17.9                        |
| Cantaloups   | 1998         |                  |                  |                  |                  | 30.70            | 15.80            | 16.20            | 11.80          | 15.50          | 19.70          | 13.50          | 18.90          | 18.30             |                         |                             |
|              | 1999         |                  |                  |                  |                  | 25.70            | 15.10<br>17.90   | 13.10<br>15.90   | 13.50          | 15.90          | 17.20          | 19.60          | 28.70          | 17.00             | -16.3                   |                             |
|              | 2000<br>2001 |                  |                  |                  |                  | 16.60<br>27.10   | 14.60            | 18.80            | 12.30<br>22.00 | 19.00<br>13.50 | 26.10<br>15.60 | 25.00<br>19.40 | 35.10<br>23.70 | 17.10<br>19.00    | -35.4<br>63.3           |                             |
|              | 2002         |                  |                  |                  |                  | 25.00            | 12.90            | 17.00            | 16.10          | 14.80          | 19.40          | 14.60          | 20.00          | 17.70             | -7.7                    |                             |
|              | 2003         |                  |                  |                  |                  | 24.30            | 14.40            | 16.40            | 15.70          | 14.40          | 17.20          | 26.70          | 19.80          | 16.80             | -2.8                    |                             |
|              | 2004<br>2005 |                  |                  |                  |                  | 15.60<br>29.40   | 12.20            | 11.00            | 14.40          | 15.40          | 13.80          | 22.00          | 33.80          | 14.80             | -35.8<br>88.5           |                             |
| Carrots      | 1998         | 14.00            | 13.00            | 13.00            | 12.60            | 12.00            | 11.90            | 10.60            | 10.80          | 10.60          | 10.90          | 11.60          | 11.00          | 12.20             |                         |                             |
|              | 1999         | 16.10            | 19.60            | 21.50            | 26.50            | 25.40            | 22.80            | 17.20            | 13.30          | 10.10          | 10.50          | 11.30          | 11.50          | 16.80             | 111.7                   | 43.0                        |
|              | 2000         | 9.49             | 11.60            | 11.80            | 12.30            | 13.40            | 14.80            | 15.70            | 14.50          | 14.00          | 14.20          | 14.30          | 15.50          | 13.10             | -47.2                   | -42.5                       |
|              | 2001<br>2002 | 15.90<br>19.30   | 16.70<br>19.70   | 17.30<br>21.10   | 17.30<br>21.20   | 17.60<br>21.30   | 19.80<br>21.60   | 21.70<br>20.60   | 19.90<br>20.10 | 15.50<br>18.10 | 17.40<br>17.90 | 18.40<br>18.70 | 19.30<br>19.50 | 17.10<br>19.10    | 31.3<br>21.0            | 51.7<br>20.4                |
|              | 2002         | 19.30            | 19.70            | 18.80            | 19.40            | 21.30            | 20.00            | 20.60            | 20.10          | 19.60          | 18.80          | 21.40          | 24.30          | 19.10             | -6.6                    | -4.7                        |
|              | 2004         | 24.50            | 24.90            | 25.00            | 24.20            | 24.90            | 22.50            | 20.20            | 18.00          | 16.70          | 16.40          | 17.20          | 18.00          | 20.30             | 25.1                    | 29.8                        |
|              | 2005         | 20.30            | 21.00            | 21.00            | 21.10            | 21.20            |                  |                  |                |                |                |                |                |                   | -14.9                   | -16.3                       |
| Cauliflower  | 1998<br>1999 | 39.10<br>29.40   | 43.20<br>31.10   | 49.10<br>42.80   | 44.70<br>46.40   | 35.50<br>23.40   | 26.40<br>25.50   | 23.20<br>19.60   | 26.10<br>25.40 | 32.30<br>21.70 | 25.90<br>22.30 | 33.20<br>35.10 | 37.50<br>55.50 | 34.50<br>29.70    | <br>-34.1               |                             |
|              | 2000         | 29.40<br>23.10   | 31.10            | 42.80<br>32.00   | 46.40<br>34.80   | 23.40<br>46.00   | 25.50<br>31.20   | 37.50            | 25.40<br>25.10 | 21.70 25.40    | 22.30<br>21.60 | 35.10<br>65.60 | 55.50<br>28.00 | 29.70<br>32.10    | -34.1<br>96.6           | -21.4<br>-17.4              |
|              | 2001         | 26.00            | 37.30            | 23.60            | 46.50            | 26.30            | 37.40            | 25.60            | 25.70          | 24.80          | 21.70          | 22.50          | 56.60          | 29.20             | -42.8                   | 1.9                         |
|              | 2002         | 61.50            | 39.00            | 37.10            | 23.70            | 20.80            | 28.40            | 27.50            | 30.40          | 41.30          | 24.10          | 30.90          | 28.70          | 32.20             | -20.9                   | 58.3                        |
|              | 2003<br>2004 | 24.50<br>27.10   | 30.60<br>42.30   | 33.20<br>24.20   | 27.50<br>23.50   | 39.50<br>28.80   | 46.30<br>46.20   | 27.70<br>27.60   | 25.40<br>26.30 | 40.20<br>31.10 | 25.80<br>32.20 | 57.00<br>43.80 | 80.90<br>54.40 | 35.10<br>33.00    | 89.9<br>-27.1           | -35.8<br>6.0                |
|              | 2004         | 27.10            | 37.40            | 50.60            | 36.80            | 26.80            | 40.20            | 27.00            | 20.50          | 51.10          | 52.20          | 43.00          | 34.40          | 33.00             | -6.9                    | 23.3                        |
| Celery       | 1998         | 11.20            | 11.40            | 16.40            | 13.80            | 15.40            | 12.40            | 10.60            | 10.30          | 10.50          | 10.40          | 11.90          | 14.00          | 11.70             |                         |                             |
|              | 1999         | 9.51             | 8.47             | 8.35             | 10.20            | 12.80            | 18.30            | 14.00            | 10.30          | 10.60          | 9.14           | 12.80          | 17.20          | 12.00             | -16.9                   | -32.5                       |
|              | 2000<br>2001 | 19.20<br>14.60   | 16.00<br>15.00   | 12.90<br>15.80   | 21.20<br>19.10   | 25.60<br>24.00   | 29.10<br>33.70   | 18.30<br>13.50   | 20.30<br>9.28  | 15.30<br>9.38  | 12.90<br>8.19  | 19.40<br>8.64  | 21.50<br>9.62  | 18.50<br>14.40    | 100.0<br>-6.3           | 82.7<br>-5.6                |
|              | 2001         | 10.10            | 19.50            | 23.50            | 18.60            | 12.30            | 9.37             | 10.90            | 10.90          | 11.70          | 9.98           | 14.10          | 10.20          | 12.80             | -48.8                   | 17.0                        |
|              | 2003         | 8.29             | 11.80            | 12.60            | 17.00            | 11.00            | 9.34             | 12.70            | 11.80          | 13.30          | 15.90          | 20.60          | 15.30          | 13.40             | -10.6                   | -38.4                       |
|              | 2004         | 20.80            | 24.40            | 13.90            | 15.60            | 15.00            | 13.80            | 12.00            | 10.00          | 11.90          | 15.10          | 18.10          | 13.40          | 15.10             | 36.4                    | 80.8                        |
| corn, sweet  | 2005<br>1998 | 12.90<br>18.70   | 22.90<br>31.60   | 28.40<br>24.20   | 20.80<br>20.10   | 19.70<br>17.10   | 14.00            | 16.40            | 16.40          | 18.10          | 25.30          | 24.80          | 14.30          | 17.20             | 31.3                    | 8.6                         |
| Join, Sweet  | 1998         | 19.60            | 23.30            | 24.20            | 18.90            | 18.50            | 15.00            | 17.30            | 16.60          | 17.30          | 16.50          | 24.80          | 40.70          | 16.90             | 8.2                     | -13.2                       |
|              | 2000         | 31.50            | 25.10            | 19.30            | 18.70            | 14.40            | 18.00            | 22.00            | 20.70          | 20.10          | 24.00          | 16.80          | 33.00          | 18.50             | -22.2                   | 17.3                        |
|              | 2001         | 33.50            | 34.00            | 26.10            | 18.10            | 24.70            | 18.70            | 19.60            | 18.90          | 18.80          | 23.80          | 18.40          | 17.50          | 19.50             | 71.5                    | 23.3                        |
|              | 2002<br>2003 | 23.80<br>27.70   | 22.90<br>24.00   | 25.20<br>18.90   | 17.70<br>14.90   | 17.20<br>16.60   | 18.60<br>23.20   | 24.50<br>21.30   | 20.90<br>20.10 | 21.80<br>19.70 | 22.10<br>23.20 | 16.80<br>28.60 | 16.50<br>33.90 | 19.20<br>19.30    | -30.4<br>-3.5           | -23.2<br>-1.8               |
|              | 2004         | 30.30            | 20.90            | 20.30            | 17.60            | 18.10            | 22.80            | 21.80            | 22.90          | 24.10          | 33.50          | 46.70          | 36.80          | 21.30             | 9.0                     | 1.3                         |
|              | 2005         | 20.30            | 29.70            | 26.00            | 25.40            | 30.10            |                  |                  |                |                |                |                |                |                   | 66.3                    | 6.3                         |
| Cucumbers    | 1998         |                  |                  |                  | 30.70            | 16.10            | 19.40            | 20.30            | 20.40          | 22.90          | 18.30          | 18.00          | 20.40          | 20.00             |                         |                             |
|              | 1999<br>2000 | 28.60            | 40.00            | <br>28.50        | 20.40<br>22.70   | 16.10<br>17.00   | 13.20<br>15.00   | 19.00<br>26.80   | 22.70<br>19.70 | 21.30<br>22.60 | 23.00<br>21.70 | 14.40<br>12.10 | 15.60<br>24.60 | 18.20<br>19.90    | 0.0<br>5.6              |                             |
|              | 2001         |                  |                  | 44.00            | 31.00            | 15.60            | 16.80            | 19.90            | 24.70          | 25.80          | 14.70          | 14.40          | 26.40          | 19.80             | -8.2                    | 35.9                        |
|              | 2002         |                  |                  | 22.90            | 21.50            | 16.80            | 14.30            | 23.40            | 23.10          | 19.50          | 14.00          | 19.20          | 26.40          | 19.00             | 7.7                     | -48.0                       |
|              | 2003<br>2004 | <br>28.10        | <br>22.20        | 22.20<br>30.30   | 21.50<br>23.30   | 20.70<br>14.30   | 16.60<br>17.20   | 22.80<br>25.00   | 20.00<br>28.70 | 24.60<br>29.40 | 14.00<br>26.50 | 13.30<br>13.40 | 19.90          | 19.90<br>22.00    | 23.2<br>-30.9           | -3.1<br>21.0                |
|              | 2004         | 28.10<br>19.30   |                  | 30.30<br>38.20   | 23.30<br>25.50   | 14.30<br>22.00   | 17.20            | 20.00            | 20.70          | 29.40          | 20.50          | 13.40          |                | 22.00             | -30.9<br>53.8           | 21.0                        |
| lead lettuce | 1998         | 19.00            | 10.90            | 12.50            | 27.20            | 14.30            | 11.80            | 15.50            | 16.40          | 14.00          | 21.00          | 10.80          | 12.50          | 16.20             |                         |                             |
|              | 1999         | 10.30            | 15.50            | 16.30            | 20.20            | 14.00            | 11.40            | 12.70            | 12.00          | 13.10          | 13.10          | 10.70          | 16.20          | 13.30             | -2.1                    | -0.7                        |
|              | 2000<br>2001 | 14.60<br>13.60   | 9.28<br>24.10    | 14.10<br>15.00   | 22.80<br>21.40   | 23.60<br>18.80   | 13.50<br>12.10   | 15.00<br>16.40   | 19.20<br>26.90 | 29.40<br>26.20 | 16.20<br>11.60 | 19.90<br>11.40 | 12.10<br>28.50 | 17.30<br>17.90    | 68.6<br>-20.3           | -9.8<br>38.8                |
|              | 2001         | 25.90            | 24.10<br>44.20   | 87.30            | 14.10            | 10.20            | 12.10            | 11.30            | 26.90<br>14.60 | 26.20<br>14.30 | 13.50          | 10.70          | 28.50          | 21.10             | -20.3<br>-45.7          | 198.7                       |
|              | 2003         | 11.00            | 11.80            | 10.40            | 12.50            | 21.20            | 32.20            | 11.90            | 21.50          | 23.90          | 26.30          | 44.10          | 26.20          | 18.10             | 107.8                   | -78.9                       |
|              | 2004         | 16.00            | 19.80            | 10.50            | 14.80            | 10.50            | 13.30            | 10.70            | 17.10          | 15.20          | 24.10          | 14.90          | 15.70          | 16.80             | -50.5                   | 39.5                        |
| Onions       | 2005<br>1998 | 11.60<br>10.50   | 11.20<br>14.00   | 26.30<br>19.40   | 29.70<br>19.20   | 14.50<br>15.80   | 14.00            | 19.10            | 14.00          | 12.90          | 12.70          | 14.00          | 16.00          | 13.00             | 38.1                    | 6.0                         |
| 6110115      | 1998         | 10.50<br>16.10   | 14.00            | 19.40            | 19.20            | 15.80            | 14.00            | 19.10            | 14.00          | 12.90          | 8.18           | 7.47           | 6.95           | 9.74              |                         |                             |
|              | 2000         | 5.86             | 4.86             | 4.38             | 10.00            | 12.50            | 12.10            | 13.30            | 12.10          | 10.60          | 10.10          | 10.80          | 11.20          | 11.20             | -3.8                    | -61.5                       |
|              | 2001         | 10.70            | 9.69             | 9.96             | 12.70            | 17.90            | 16.70            | 16.40            | 13.70          | 10.20          | 9.61           | 8.85           | 8.93           | 10.70             | 43.2                    | 101.0                       |
|              | 2002<br>2003 | 8.89<br>9.90     | 7.95<br>13.20    | 6.12<br>15.90    | 15.90<br>35.00   | 17.30<br>30.60   | 17.00<br>21.50   | 16.00<br>17.30   | 12.40<br>13.30 | 9.01<br>12.20  | 8.86<br>12.60  | 9.02<br>13.90  | 10.20<br>12.90 | 12.10<br>14.50    | -3.4<br>76.9            | -24.3<br>69.9               |
|              | 2003         | 14.90            | 13.90            | 13.70            | 20.80            | 18.10            | 16.50            | 16.10            | 12.20          | 10.30          | 8.64           | 9.23           | 11.20          | 11.80             | -40.8                   | 9.0                         |
|              | 2005         | 8.65             | 7.29             | 7.62             | 16.30            | 19.00            |                  |                  |                |                |                |                |                |                   | 5.0                     | -44.6                       |
| Snap beans   | 1998         | 74.80            | 70.40            | 68.80            | 58.90            | 45.30            | 63.90            | 38.40            | 61.60          | 65.70          | 55.40          | 64.50          | 39.70          | 48.90             |                         |                             |
|              | 1999<br>2000 | 43.80<br>41.60   | 47.90<br>49.60   | 46.00<br>43.70   | 39.70<br>46.10   | 40.40<br>35.10   | 28.30<br>31.20   | 51.60<br>64.30   | 54.60<br>54.70 | 50.70<br>56.10 | 63.00<br>57.20 | 78.10<br>47.70 | 72.50<br>45.20 | 46.50<br>42.60    | -10.8<br>-13.1          | -35.7<br>-2.0               |
|              | 2000         | 96.70            | 49.00<br>69.40   | 43.70            | 57.80            | 34.70            | 28.60            | 59.40            | 60.30          | 60.50          | 40.30          | 47.90          | 43.20<br>62.10 | 42.00             | -13.1                   | 55.7                        |
|              | 2002         | 58.70            | 53.80            | 42.10            | 41.80            | 35.50            | 34.80            | 52.50            | 59.70          | 70.30          | 51.60          | 54.60          | 62.30          | 47.60             | 2.3                     | -26.4                       |
|              | 2003         | 75.30            | 61.40<br>43.50   | 38.60            | 66.80<br>48.60   | 45.00            | 45.10            | 43.80            | 61.30<br>67.40 | 58.20          | 49.10          | 40.50          | 61.20          | 49.30             | 26.8                    | 13.4                        |
|              | 2004<br>2005 | 76.20<br>68.80   | 43.50<br>77.70   | 42.50<br>82.60   | 48.60<br>63.60   | 22.70<br>68.10   | 28.20            | 50.40            | 67.40          | 68.10          | 83.90          | 63.30          | 44.60          | 45.60             | -49.6<br>200.0          | -7.5<br>41.2                |
| omatoes      | 1998         | 26.40            | 44.00            | 34.00            | 37.20            | 36.50            | 29.00            | 40.90            | 25.10          | 28.40          | 43.00          | 42.10          | 42.20          | 35.20             |                         |                             |
|              | 1999         | 33.50            | 23.40            | 22.30            | 23.70            | 21.00            | 29.00            | 23.10            | 25.00          | 26.50          | 21.30          | 26.00          | 28.90          | 25.80             | -42.5                   | -24.1                       |
|              | 2000         | 21.40            | 21.10            | 33.00            | 34.80            | 23.10            | 21.80            | 24.60            | 33.90          | 29.50          | 42.60          | 47.80          | 37.60          | 30.70             | 10.0                    | -4.7                        |
|              | 2001<br>2002 | 43.80<br>38.20   | 29.10<br>28.00   | 56.40<br>41.70   | 19.00<br>34.30   | 37.80<br>29.20   | 28.40<br>32.70   | 27.50<br>28.30   | 27.50<br>25.60 | 23.30<br>23.50 | 29.00<br>28.20 | 41.80<br>43.90 | 53.20<br>53.20 | 30.00<br>31.60    | 63.6<br>-22.8           | 71.3<br>-16.6               |
|              | 2002         | 50.20            | 31.70            | 55.60            | 30.00            | 23.70            | 45.80            | 37.50            | 40.80          | 35.50          | 31.40          | 31.80          | 32.10          | 37.40             | -18.8                   | 28.1                        |
|              |              | 24 70            | 32.30            | 41.00            | 44.20            | 32.20            | 21.70            | 23.40            | 37.80          | 38.20          | 67.90          | 89.00          |                | 37.20             | 35.9                    | -29.1                       |
|              | 2004<br>2005 | 24.70<br>18.20   | 45.60            | 44.10            | 62.50            | 56.10            |                  |                  |                |                |                |                |                |                   | 74.2                    | 10.1                        |

-- = Not available. 1/ 2005 prices are preliminary. Source: National Agricultural Statistics Service, USDA.

| Price table 3Vegetables: Producer Price Indexes, by month, 1996-2005 1 |
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| Price table | <u> </u> |       |       |       |       |       | ,     |          |       |       |       |       |       |        | Prcnt Change |
|-------------|----------|-------|-------|-------|-------|-------|-------|----------|-------|-------|-------|-------|-------|--------|--------------|
| Item        | Year     | Jan.  | Feb.  | Mar.  | Apr.  | May   | June  | July     | Aug.  | Sep.  | Oct.  | Nov.  | Dec.  | Annual | May - May    |
|             |          |       |       |       |       |       | -     | -1982=10 | 0     |       |       |       |       |        | Percent      |
| Fresh 2/    | 1996     | 133.9 | 119.4 | 202.5 | 155.6 | 108.2 | 96.6  | 108.8    | 97.2  | 91.3  | 106.0 | 131.5 | 99.3  | 120.9  |              |
|             | 1997     | 105.2 | 126.2 | 150.4 | 109.6 | 103.2 | 112.2 | 115.7    | 125.2 | 121.8 | 143.1 | 124.7 | 118.5 | 121.3  | -4.6         |
|             | 1998     | 133.1 | 136.6 | 148.2 | 162.9 | 123.2 | 106.5 | 153.7    | 114.9 | 135.0 | 161.9 | 131.2 | 148.1 | 137.9  | 19.4         |
|             | 1999     | 131.9 | 93.1  | 117.4 | 144.4 | 111.3 | 125.8 | 103.4    | 113.7 | 117.5 | 101.6 | 100.9 | 151.6 | 117.7  | -9.7         |
|             | 2000     | 111.3 | 100.5 | 122.3 | 126.8 | 152.0 | 128.1 | 127.2    | 136.7 | 155.9 | 165.0 | 173.9 | 120.3 | 135.0  | 36.6         |
|             | 2001     | 147.0 | 168.6 | 178.7 | 145.6 | 144.9 | 129.4 | 109.7    | 127.2 | 132.3 | 112.3 | 105.9 | 121.0 | 135.2  | -4.7         |
|             | 2002     | 146.1 | 188.7 | 242.5 | 101.7 | 107.2 | 123.2 | 127.1    | 125.4 | 116.7 | 126.9 | 127.4 | 119.0 | 137.7  | -26.0        |
|             | 2003     | 147.8 | 127.5 | 153.0 | 167.7 | 165.0 | 138.8 | 133.3    | 136.6 | 164.7 | 156.9 | 148.4 | 184.7 | 152.0  | 53.9         |
|             | 2004     | 143.8 | 125.9 | 140.3 | 133.1 | 132.9 | 101.0 | 102.8    | 128.3 | 141.9 | 200.0 | 211.1 | 143.7 | 142.1  | -19.5        |
|             | 2005     | 122.0 | 152.9 | 167.8 | 174.0 | 142.7 |       |          |       |       |       |       |       |        | 7.4          |
| Canned 3/   | 1996     | 120.4 | 119.8 | 120.4 | 120.4 | 120.8 | 121.0 | 122.6    | 122.1 | 121.9 | 121.8 | 121.9 | 121.8 | 121.2  |              |
|             | 1997     | 121.5 | 121.1 | 120.5 | 120.1 | 119.8 | 119.9 | 119.1    | 119.3 | 119.3 | 120.2 | 120.3 | 120.7 | 120.2  | -0.8         |
|             | 1998     | 121.2 | 121.9 | 121.8 | 121.8 | 121.9 | 121.9 | 122.0    | 122.0 | 120.0 | 119.6 | 120.0 | 120.0 | 121.2  | 1.8          |
|             | 1999     | 120.6 | 120.6 | 120.9 | 120.9 | 121.0 | 121.0 | 120.8    | 120.9 | 120.7 | 120.7 | 121.3 | 121.3 | 120.9  | -0.7         |
|             | 2000     | 121.3 | 120.8 | 121.2 | 120.9 | 121.2 | 121.5 | 121.1    | 120.9 | 121.1 | 121.6 | 121.7 | 121.3 | 121.2  | 0.2          |
|             | 2001     | 121.4 | 121.4 | 121.3 | 121.3 | 121.4 | 121.9 | 124.1    | 124.9 | 125.3 | 126.5 | 128.0 | 128.1 | 123.8  | 0.2          |
|             | 2002     | 128.3 | 128.2 | 128.0 | 128.2 | 128.3 | 128.0 | 127.7    | 129.4 | 128.7 | 129.5 | 129.1 | 129.1 | 128.5  | 5.7          |
|             | 2003     | 128.8 | 129.0 | 128.9 | 129.3 | 129.4 | 129.3 | 129.4    | 129.1 | 130.0 | 130.7 | 131.1 | 131.3 | 129.7  | 0.9          |
|             | 2004     | 131.5 | 131.7 | 131.9 | 131.9 | 131.7 | 132.8 | 133.0    | 133.3 | 133.4 | 134.6 | 135.4 | 135.5 | 133.1  | 1.8          |
|             | 2005     | 135.7 | 136.0 | 136.0 | 136.4 | 137.2 |       |          |       |       |       |       |       |        | 4.2          |
| Frozen      | 1996     | 125.1 | 124.8 | 124.6 | 124.9 | 125.0 | 125.4 | 125.5    | 125.8 | 126.0 | 125.7 | 125.8 | 126.0 | 125.4  |              |
|             | 1997     | 125.9 | 125.7 | 125.6 | 125.6 | 125.7 | 125.7 | 126.9    | 125.6 | 125.7 | 126.6 | 125.5 | 125.3 | 125.8  | 0.6          |
|             | 1998     | 125.2 | 126.0 | 124.8 | 125.7 | 125.0 | 124.6 | 125.5    | 125.6 | 125.3 | 125.6 | 125.5 | 125.2 | 125.3  | -0.6         |
|             | 1999     | 125.8 | 126.6 | 125.6 | 126.7 | 125.9 | 126.0 | 126.8    | 126.1 | 126.0 | 126.4 | 125.5 | 125.3 | 126.1  | 0.7          |
|             | 2000     | 125.4 | 126.2 | 125.7 | 126.3 | 126.3 | 124.9 | 125.9    | 126.4 | 126.2 | 126.9 | 126.1 | 126.2 | 126.0  | 0.3          |
|             | 2001     | 127.6 | 128.5 | 127.7 | 128.7 | 128.4 | 127.7 | 128.9    | 128.8 | 128.8 | 130.0 | 129.2 | 129.1 | 128.6  | 1.7          |
|             | 2002     | 130.0 | 131.1 | 130.1 | 131.2 | 130.7 | 129.7 | 131.4    | 131.3 | 131.5 | 132.2 | 131.9 | 132.6 | 131.1  | 1.8          |
|             | 2003     | 133.4 | 134.1 | 133.3 | 134.0 | 134.1 | 133.9 | 134.9    | 134.2 | 134.2 | 135.2 | 135.1 | 135.0 | 134.3  | 2.6          |
|             | 2004     | 135.1 | 136.0 | 135.3 | 135.3 | 134.3 | 134.7 | 135.4    | 135.8 | 136.8 | 138.1 | 137.2 | 137.0 | 135.9  | 0.1          |
|             | 2005     | 137.3 | 137.3 | 137.4 | 137.6 | 137.2 |       |          |       |       |       |       |       |        | 2.2          |
| Dehydrated  | 1996     | 143.3 | 143.3 | 144.6 | 146.6 | 147.3 | 147.6 | 146.9    | 146.1 | 145.8 | 145.3 | 145.5 | 145.7 | 145.7  |              |
| 4/          | 1997     | 144.6 | 144.6 | 143.6 | 143.1 | 141.1 | 141.1 | 141.1    | 141.0 | 141.1 | 141.4 | 139.7 | 141.1 | 142.0  | -4.2         |
|             | 1998     | 142.0 | 141.1 | 140.8 | 140.5 | 143.2 | 143.2 | 142.2    | 144.9 | 143.6 | 142.9 | 142.0 | 146.2 | 142.7  | 1.5          |
|             | 1999     | 148.0 | 148.0 | 148.4 | 147.7 | 146.1 | 146.1 | 146.0    | 146.5 | 147.1 | 146.7 | 147.4 | 151.1 | 147.4  | 2.0          |
|             | 2000     | 148.9 | 149.8 | 149.9 | 149.5 | 149.3 | 149.0 | 148.6    | 144.9 | 144.0 | 144.9 | 143.4 | 140.8 | 146.9  | 2.2          |
|             | 2001     | 139.1 | 135.6 | 136.2 | 136.9 | 139.9 | 140.6 | 140.4    | 140.9 | 142.4 | 142.7 | 144.6 | 145.9 | 140.4  | -6.3         |
|             | 2002     | 148.2 | 149.3 | 150.3 | 151.0 | 150.1 | 151.2 | 152.6    | 152.3 | 151.2 | 151.1 | 150.2 | 151.1 | 150.7  | 7.3          |
|             | 2003     | 150.6 | 150.2 | 149.8 | 147.8 | 147.5 | 147.3 | 146.5    | 145.2 | 144.2 | 143.3 | 143.5 | 146.1 | 146.8  | -1.7         |
|             | 2004     | 145.4 | 145.1 | 144.5 | 144.4 | 144.2 | 144.2 | 144.3    | 144.1 | 145.7 | 144.8 | 143.9 | 144.5 | 144.6  | -2.2         |
|             | 2005     | 145.6 | 146.7 | 145.4 | 145.4 | 145.4 |       |          |       |       |       |       |       |        | 0.8          |

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-- = not available. 1/ Indexes for 2005 are preliminary. 2/ Excludes potatoes. 3/ Includes vegetable juices. 4/ Includes both fruits and vegetables.

Source: Bureau of Labor Statistics, U.S. Department of Labor.

| Item                   | Year         | Jan.           | Feb.           | Mar.           | Apr.           | <b>6, by mo</b><br>May | June           | July                  | Aug.           | Sep.           | Oct.           | Nov.           | Dec.           | Annual         |
|------------------------|--------------|----------------|----------------|----------------|----------------|------------------------|----------------|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| item                   | rear         | oun.           | 1 00.          | mar.           | 7.pr.          | way                    |                | 1982-84=              |                | Ocp.           | 000            | 1407.          | DCC.           | 7 minutai      |
|                        | 1000         | 0045           |                |                |                | 0077                   |                |                       |                |                |                | 000 4          |                |                |
| Fresh<br>vegetables 2/ | 1999<br>2000 | 224.5<br>223.0 | 209.8<br>211.0 | 209.2<br>212.1 | 206.2<br>213.6 | 207.7<br>219.1         | 203.1<br>217.7 | 206.0<br>216.7        | 204.8<br>217.3 | 208.0<br>218.9 | 208.9<br>218.6 | 209.1<br>224.6 | 214.0<br>240.2 | 209.3<br>219.4 |
| vegetables 2/          | 2000         | 225.0          | 240.6          | 238.2          | 232.6          | 219.1                  | 217.7          | 226.3                 | 217.3          | 218.9          | 218.0          | 224.0          | 240.2          | 230.6          |
|                        | 2001         | 251.6          | 258.1          | 265.3          | 255.9          | 238.6                  | 239.3          | 241.8                 | 238.9          | 236.1          | 233.5          | 240.6          | 245.2          | 245.4          |
|                        | 2003         | 253.7          | 250.9          | 250.7          | 244.3          | 246.3                  | 250.5          | 248.3                 | 245.4          | 247.2          | 251.2          | 253.5          | 263.8          | 250.5          |
|                        | 2004         | 265.2          | 262.8          | 261.3          | 251.7          | 251.0                  | 247.2          | 244.6                 | 245.6          | 248.4          | 270.7          | 291.0          | 295.1          | 261.2          |
|                        | 2005         | 271.0          | 263.2          | 267.0          | 280.1          | 280.6                  |                |                       |                |                |                |                |                |                |
| Potatoes,              | 1999         | 184.5          | 184.0          | 185.9          | 183.3          | 191.5                  | 194.7          | 205.0                 | 212.1          | 204.6          | 194.8          | 186.1          | 190.7          | 193.1          |
| fresh                  | 2000         | 196.6          | 198.1          | 197.9          | 194.9          | 200.4                  | 201.7          | 208.3                 | 210.7          | 195.4          | 191.5          | 181.2          | 179.4          | 196.3          |
|                        | 2001         | 186.6          | 186.8          | 189.3          | 187.0          | 192.2                  | 205.0          | 213.4                 | 224.5          | 218.3          | 216.3          | 203.4          | 205.2          | 202.3          |
|                        | 2002         | 213.4          | 225.7          | 230.2          | 244.1          | 248.0                  | 253.4          | 260.7                 | 263.8          | 246.4          | 232.0          | 221.8          | 222.2          | 238.5          |
|                        | 2003         | 230.6          | 226.9          | 227.5          | 225.0          | 231.9                  | 231.4          | 235.1                 | 238.8          | 233.8          | 223.7          | 217.7          | 214.5          | 228.1          |
|                        | 2004         | 228.2          | 226.0          | 230.5          | 224.3          | 229.0                  | 237.4          | 240.7                 | 238.9          | 228.5          | 232.0          | 226.9          | 230.5          | 231.1          |
|                        | 2005         | 237.5          | 235.8          | 228.3          | 235.0          | 239.1                  |                |                       |                |                |                |                |                |                |
| Lettuce,               | 1999         | 207.9          | 200.6          | 217.0          | 213.4          | 207.7                  | 198.5          | 196.0                 | 202.0          | 208.5          | 218.5          | 216.6          | 212.7          | 208.3          |
| fresh                  | 2000         | 229.3          | 203.9          | 210.0          | 209.4          | 234.0                  | 211.1          | 207.8                 | 213.1          | 262.7          | 235.5          | 238.5          | 281.6          | 228.1          |
|                        | 2001         | 233.3          | 249.6          | 245.7          | 227.3          | 243.5                  | 215.1          | 211.7                 | 226.5          | 254.1          | 238.5          | 228.6          | 231.6          | 233.8          |
|                        | 2002<br>2003 | 272.0<br>223.8 | 301.9<br>219.7 | 398.0<br>222.9 | 299.6<br>227.4 | 219.7<br>253.1         | 213.1          | 215.1<br>243.1        | 213.4<br>226.1 | 221.9<br>260.9 | 222.5<br>250.2 | 229.0<br>259.4 | 218.5          | 252.1<br>246.2 |
|                        | 2003         | 223.0<br>271.7 | 245.8          | 242.9          | 232.1          | 233.1<br>224.1         | 266.0<br>221.7 | 243.1<br>219.8        | 228.1          | 260.9<br>229.2 | 230.2<br>236.2 | 259.4<br>249.0 | 301.8<br>276.9 | 239.8          |
|                        | 2004         | 258.3          | 243.0          | 253.5          | 287.5          | 271.6                  | 221.7          | 213.0                 | 220.4          | 223.2          | 230.2          | 243.0          | 270.5          | 200.0          |
| Tomotooo               |              | 299.8          | 239.9          |                |                |                        | 212.0          | 210 6                 | 109.0          | 200.2          | 200.4          | 212.0          | 222.4          | 224.1          |
| Tomatoes,<br>fresh     | 1999<br>2000 | 299.0          | 239.9<br>214.0 | 224.6<br>224.4 | 215.7<br>239.6 | 214.3<br>226.8         | 213.8<br>221.4 | 218.6<br>216.6        | 198.9<br>217.5 | 208.2<br>224.8 | 208.4<br>234.3 | 213.8<br>273.7 | 233.4<br>285.9 | 224.1          |
| liesii                 | 2000         | 272.7          | 260.3          | 259.5          | 273.8          | 220.0                  | 247.8          | 235.5                 | 217.5          | 224.0          | 234.5          | 266.3          | 264.2          | 250.0          |
|                        | 2002         | 279.1          | 256.9          | 255.7          | 262.4          | 244.5                  | 242.2          | 238.9                 | 230.1          | 224.6          | 232.3          | 256.5          | 288.5          | 251.0          |
|                        | 2003         | 299.5          | 275.3          | 285.2          | 272.0          | 244.2                  | 252.9          | 262.6                 | 271.5          | 262.7          | 261.2          | 281.0          | 284.2          | 271.0          |
|                        | 2004         | 283.2          | 282.8          | 285.0          | 274.4          | 272.3                  | 252.9          | 243.5                 | 249.5          | 253.8          | 316.3          | 422.7          | 425.0          | 296.8          |
|                        | 2005         | 309.6          | 274.8          | 297.1          | 310.6          | 333.6                  |                |                       |                |                |                |                |                |                |
| Other, fresh           | 1999         | 223.6          | 215.1          | 214.2          | 212.8          | 214.2                  | 206.2          | 206.7                 | 206.3          | 211.0          | 214.6          | 217.2          | 219.8          | 213.5          |
|                        | 2000         | 230.1          | 218.9          | 216.6          | 216.1          | 222.9                  | 226.7          | 224.2                 | 222.9          | 218.5          | 223.0          | 225.9          | 243.4          | 224.1          |
|                        | 2001         | 247.4          | 256.7          | 252.1          | 241.9          | 235.7                  | 233.4          | 234.3                 | 226.7          | 230.1          | 231.4          | 229.4          | 232.2          | 237.6          |
|                        | 2002         | 256.0          | 264.8          | 253.5          | 251.8          | 242.1                  | 243.9          | 246.8                 | 243.4          | 244.2          | 241.8          | 249.6          | 250.1          | 249.0          |
|                        | 2003         | 258.7          | 264.1          | 259.2          | 250.7          | 255.6                  | 257.9          | 254.2                 | 248.1          | 248.0          | 263.9          | 260.9          | 271.0          | 257.7          |
|                        | 2004         | 276.2          | 279.0          | 274.2          | 263.7          | 263.0                  | 259.8          | 257.1                 | 255.3          | 263.5          | 282.8          | 283.5          | 282.5          | 270.1          |
|                        | 2005         | 277.9          | 280.8          | 279.4          | 289.9          | 284.8                  |                |                       |                |                |                |                |                |                |
| Frozen                 | 1999         | 154.1          | 153.2          | 151.8          | 152.0          | 154.2                  | 151.9          | 153.7                 | 155.2          | 155.2          | 155.6          | 153.9          | 154.3          | 153.8          |
| vegetables             | 2000         | 156.8          | 155.7          | 154.7          | 155.0          | 157.6                  | 157.4          | 157.6                 | 159.9          | 160.2          | 161.1          | 157.3          | 159.1          | 157.7          |
|                        | 2001         | 162.0          | 164.5          | 162.5          | 164.4          | 166.2                  | 166.9<br>171.5 | 169.0                 | 166.6          | 168.3          | 169.8          | 168.3          | 168.8          | 166.4          |
|                        | 2002<br>2003 | 172.7<br>169.0 | 172.8<br>171.0 | 168.8<br>170.6 | 169.9<br>169.0 | 169.9<br>172.7         | 171.5          | 173.8<br>174.2        | 171.4<br>176.0 | 172.1<br>175.0 | 171.7<br>171.9 | 169.4<br>173.0 | 168.6<br>173.2 | 171.1<br>172.5 |
|                        | 2003         | 176.3          | 177.6          | 174.9          | 173.5          | 176.9                  | 174.5          | 174.2                 | 178.1          | 175.6          | 177.5          | 173.8          | 171.4          | 175.8          |
|                        | 2005         | 177.0          | 176.3          | 174.7          | 177.2          | 178.6                  | 17 1.0         | 111.0                 | 110.1          | 111.0          | 111.0          | 110.0          |                | 110.0          |
|                        |              |                |                |                |                |                        | Dece           | mber 199 <sup>°</sup> | 7-100          |                |                |                |                |                |
|                        |              |                |                |                |                |                        | 2000           |                       | 1-100          |                |                |                |                |                |
| Processed              | 1999         | 104.1          | 103.8          | 103.6          | 103.5          | 104.9                  | 104.5          | 105.6                 | 105.7          | 104.6          | 105.5          | 104.4          | 103.4          | 104.5          |
| fruits and             | 2000         | 105.4          | 105.2          | 105.0          | 104.3          | 105.7                  | 105.9          | 106.2                 | 106.7          | 105.9          | 106.6          | 104.5          | 105.3          | 105.6          |
| vegetables             | 2001         | 108.1          | 107.8          | 107.1          | 106.9          | 108.2                  | 109.1          | 109.9                 | 110.2          | 110.0          | 110.5          | 109.7          | 110.1          | 109.0          |
|                        | 2002         | 112.6          | 113.0          | 111.5          | 112.6          | 113.4                  | 112.5          | 114.0                 | 114.3          | 114.1          | 113.6          | 111.7          | 113.3          | 113.1          |
|                        | 2003         | 113.0          | 113.7          | 113.6          | 112.0          | 115.3                  | 115.5          | 115.6                 | 116.1          | 114.4          | 114.6          | 113.0          | 112.4          | 114.1          |
|                        | 2004         | 115.1          | 115.4          | 115.4          | 114.2          | 115.9                  | 115.3          | 116.6                 | 117.2          | 115.6          | 116.2          | 115.0          | 114.2          | 115.5          |
|                        | 2005         | 117.9          | 117.1          | 116.3          | 118.8          | 119.3                  |                |                       |                |                |                |                |                |                |
| Canned                 | 1999         | 106.7          | 105.5          | 104.7          | 104.7          | 106.5                  | 106.1          | 107.6                 | 107.2          | 105.8          | 107.3          | 105.4          | 103.6          | 105.9          |
| vegetables             | 2000         | 107.0          | 106.9          | 105.2          | 105.6          | 107.6                  | 108.6          | 107.5                 | 107.3          | 107.0          | 108.4          | 104.5          | 105.7          | 106.8          |
|                        | 2001         | 110.9          | 108.8          | 107.6          | 107.9          | 108.5                  | 111.2          | 111.3                 | 113.3          | 112.6          | 112.9          | 111.3          | 113.7          | 110.8          |
|                        | 2002         | 115.7          | 115.6<br>115.0 | 114.0          | 117.0          | 117.2                  | 114.5<br>116 7 | 117.1<br>117.0        | 117.7          | 116.7          | 115.2          | 112.5          | 116.1          | 115.8          |
|                        | 2003<br>2004 | 114.2<br>116.1 | 115.0<br>116.0 | 115.9<br>115.7 | 114.8<br>115.8 | 118.2<br>118.0         | 116.7<br>116.9 | 117.9<br>118.3        | 118.6<br>119.7 | 115.8<br>117.0 | 115.3<br>117.7 | 114.9<br>115.9 | 112.2<br>116.5 | 115.8<br>117.0 |
|                        | 2004<br>2005 | 110.1          | 116.0          | 115.7          | 120.5          | 121.0                  | 110.9          | 110.3                 | 119.7          | 117.0          | 11/./          | 110.9          | 110.5          | 117.0          |
| Dried 5                |              |                |                |                |                |                        | 100.0          | 101.0                 | 101 0          | 100.1          | 100.0          | 100 5          | 00 f           | 404.0          |
| Dried beans,           | 1999         | 101.3          | 101.8          | 102.2          | 101.4          | 101.7                  | 102.2          | 101.3                 | 101.2          | 100.1          | 100.0          | 100.5          | 98.4           | 101.0          |
| peas, lentils          | 2000<br>2001 | 99.9<br>99.0   | 99.5<br>99.1   | 99.2<br>98.9   | 98.3<br>97.7   | 97.6<br>99.7           | 99.1<br>99.5   | 99.4<br>99.6          | 99.1<br>99.9   | 100.2<br>99.5  | 100.1<br>100.0 | 100.4<br>102.0 | 99.0<br>103.6  | 99.3<br>99.9   |
|                        | 2001         | 99.0<br>102.1  | 99.1<br>105.5  | 96.9<br>107.5  | 97.7<br>110.1  | 99.7<br>111.0          | 99.5<br>112.0  | 99.0<br>110.2         | 99.9<br>110.8  | 99.5<br>111.7  | 111.0          | 102.0          | 110.1          | 99.9<br>109.4  |
|                        | 2002         | 102.1          | 109.1          | 107.5          | 109.6          | 108.3                  | 109.1          | 109.3                 | 108.9          | 109.3          | 109.4          | 109.2          | 108.9          | 109.4          |
|                        | 2004         | 108.6          | 109.9          | 110.6          | 110.0          | 109.4                  | 110.2          | 110.1                 | 110.7          | 108.3          | 111.2          | 111.9          | 113.8          | 110.4          |
|                        | 2005         | 115.2          | 116.0          | 116.4          | 118.4          | 117.5                  |                |                       |                |                |                |                |                |                |

1/ Not seasonally adjusted. 2/ Includes potatoes.

Source: Bureau of Labor Statistics, U.S. Department of Labor.

| Item        | Year         | Jan.           | Feb.           | Mar.           | Apr.           | May            | June           | July           | Aug.  | Sep.         | Oct.           | Nov.           | Dec.           | Annual | Change from yr<br>earlier, May |
|-------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-------|--------------|----------------|----------------|----------------|--------|--------------------------------|
|             |              |                |                |                |                |                |                | Cents/lb       |       |              |                |                |                |        | Percent                        |
| Potatoes,   | 1996         | 38.5           | 38.5           | 39.2           | 39.4           | 39.2           | 40.1           | 40.8           | 40.3  | 37.5         | 35.9           | 34.3           | 33.5           | 38.1   |                                |
| white       | 1997         | 33.5           | 33.1           | 33.0           | 33.5           | 33.8           | 34.5           | 36.7           | 38.8  | 38.8         | 37.4           | 36.6           | 37.0           | 35.6   | -13.8                          |
|             | 1998         | 36.2           | 36.2           | 36.8           | 36.9           | 38.1           | 39.0           | 39.2           | 38.2  | 37.6         | 37.9           | 37.0           | 37.5           | 37.6   | 12.7                           |
|             | 1999         | 38.1           | 38.2           | 38.4           | 38.0           | 38.8           | 39.1           | 41.1           | 42.9  | 41.3         | 39.3           | 38.4           | 39.5           | 39.4   | 1.8                            |
|             | 2000         | 39.2           | 40.1           | 39.3           | 38.8           | 37.9           | 37.6           | 39.0           | 40.0  | 37.4         | 36.7           | 35.1           | 34.7           | 38.0   | -2.3                           |
|             | 2001         | 35.5           | 34.8           | 35.6           | 36.2           | 36.3           | 38.8           | 40.9           | 43.9  | 42.2         | 41.8           | 41.0           | 41.0           | 39.0   | -4.2                           |
|             | 2002         | 42.6           | 44.7           | 46.5           | 49.3           | 50.8           | 51.7           | 54.9           | 55.9  | 51.1         | 49.2           | 47.3           | 47.9           | 49.3   | 39.9                           |
|             | 2003         | 48.3           | 47.2           | 46.3           | 46.6           | 46.6           | 46.2           | 46.4           | 46.4  | 44.4         | 44.1           | 43.8           | 43.9           | 45.9   | -8.3                           |
|             | 2004         | 45.7           | 44.6           | 45.9           | 46.1           | 43.5           | 46.2           | 47.1           | 46.4  | 44.6         | 45.0           | 44.3           | 44.9           | 45.4   | -6.7                           |
|             | 2005         | 45.8           | 44.8           | 44.0           | 45.0           | 45.2           |                |                |       |              |                |                |                |        | 3.9                            |
| Broccoli    | 1996         | 103.7          | 92.6           | 99.9           | 94.1           | 87.4           | 95.5           | 97.1           | 78.8  | 84.3         | 80.1           | 92.4           | 86.2           | 91.0   |                                |
|             | 1997         | 109.8          | 115.6          | 103.2          | 92.2           | 88.6           | 92.1           | 96.8           | 90.5  | 90.3         | 104.0          | 100.3          | 92.6           | 98.0   | 1.4                            |
|             | 1998         | 137.9          | 106.6          | 112.2          | 111.4          | 123.8          | 108.7          | 107.6          | 103.0 | 101.4        | 104.0          | 101.6          | 97.4           | 109.6  | 39.7                           |
|             | 1999         | 112.3          | 99.9           | 99.0           | 101.2          | 95.2           | 94.4           | 99.3           | 96.2  | 105.2        | 102.8          | 100.1          | 100.4          | 100.5  | -23.1                          |
|             | 2000         | 118.2          | 98.9           | 106.9          | 101.3          | 117.4          | 123.6          | 113.9          | 112.0 | 105.2        | 108.0          | 108.5          | 151.8          | 113.8  | 23.3                           |
|             | 2001         | 98.7           | 97.8           | 108.3          | 95.4           | 99.9           | 100.5          | 98.1           | 97.8  | 96.9         | 101.1          | 89.7           | 97.3           | 98.5   | -14.9                          |
|             | 2002         | 137.4          | 168.1          | 114.7          | 120.4          | 103.6          | 109.3          | 111.9          | 113.5 | 124.7        | 107.3          | 116.5          | 105.2          | 119.4  | 3.7                            |
|             | 2003<br>2004 | 112.2<br>131.9 | 110.1<br>121.6 | 119.9<br>112.5 | 113.9<br>102.2 | 115.1<br>110.7 | 112.7<br>106.0 | 113.3<br>106.9 | 109.3 | 130.3        | 135.8<br>139.9 | 131.2<br>133.5 | 135.6<br>141.4 | 120.0  | 11.1<br>-3.8                   |
|             | 2004         | 123.5          | 121.6          | 131.8          | 102.2          | 129.9          | 106.0          | 106.9          | 106.7 | 120.8        | 139.9          | 133.5          | 141.4          | 119.5  | -3.0<br>17.3                   |
| Lettuce,    | 1996         | 76.9           | 58.7           | 64.7           | 64.6           | 61.3           | 67.2           | 62.7           | 61.5  | 59.5         | 63.4           | 74.6           | 62.2           | 64.8   |                                |
| iceberg     | 1996         | 76.9<br>65.1   | 56.7<br>59.4   | 64.7<br>61.4   | 66.6           | 59.8           | 59.3           | 62.7<br>64.9   | 69.4  | 59.5<br>73.7 | 82.3           | 101.0          | 62.2<br>69.9   | 69.4   | -2.4                           |
| iceberg     | 1998         | 107.2          | 64.3           | 69.5           | 83.7           | 87.7           | 71.1           | 69.2           | 68.6  | 71.0         | 75.7           | 76.5           | 63.5           | 75.7   | 46.7                           |
|             | 1990         | 64.9           | 65.8           | 77.4           | 75.3           | 69.1           | 65.2           | 62.7           | 65.2  | 62.3         | 66.9           | 67.7           | 66.8           | 67.4   | -21.2                          |
|             | 2000         | 74.8           | 65.0           | 67.1           | 65.0           | 80.3           | 68.6           | 65.6           | 67.3  | 89.7         | 77.2           | 77.4           | 85.1           | 73.6   | 16.2                           |
|             | 2000         | 73.6           | 84.7           | 89.5           | 76.7           | 87.0           | 72.2           | 66.3           | 78.4  | 89.7         | 81.1           | 73.4           | 78.8           | 79.3   | 8.3                            |
|             | 2002         | 100.3          | 106.1          | 154.2          | 114.7          | 72.0           | 67.5           | 67.4           | 68.9  | 70.2         | 68.7           | 75.4           | 68.0           | 86.1   | -17.2                          |
|             | 2003         | 73.4           | 68.2           | 65.5           | 72.3           | 79.5           | 83.2           | 80.8           | 70.9  | 89.8         | 85.8           | 92.7           | 125.5          | 82.3   | 10.4                           |
|             | 2004         | 87.6           | 80.5           | 81.3           | 80.1           | 71.0           | 75.1           | 73.7           | 80.8  | 77.1         | 83.0           | 84.9           | 82.3           | 79.8   | -10.7                          |
|             | 2005         | 81.7           | 73.0           | 82.9           | 100.4          | 92.6           |                |                |       |              |                |                |                |        | 30.4                           |
| Tomatoes,   | 1996         | 110.3          | 108.4          | 146.7          | 186.7          | 137.9          | 112.7          | 103.1          | 100.6 | 98.0         | 108.4          | 118.2          | 121.0          | 121.0  |                                |
| field grown | 1997         | 121.3          | 131.4          | 165.4          | 134.8          | 117.5          | 130.0          | 114.1          | 113.0 | 109.1        | 116.2          | 137.0          | 161.7          | 129.3  | -14.8                          |
| 0           | 1998         | 145.2          | 135.6          | 151.5          | 139.8          | 147.2          | 139.3          | 151.5          | 131.2 | 124.1        | 157.3          | 168.9          | 179.8          | 147.6  | 25.3                           |
|             | 1999         | 190.4          | 147.6          | 139.5          | 129.8          | 128.4          | 130.4          | 128.7          | 123.2 | 127.2        | 127.9          | 130.0          | 140.5          | 137.0  | -12.8                          |
|             | 2000         | 144.3          | 128.6          | 136.4          | 148.7          | 136.6          | 131.8          | 128.2          | 126.2 | 131.9        | 138.7          | 150.3          | 156.7          | 138.2  | 6.4                            |
|             | 2001         | 141.4          | 131.3          | 133.6          | 143.3          | 124.3          | 135.6          | 125.7          | 118.5 | 116.8        | 126.7          | 146.8          | 140.4          | 132.0  | -9.0                           |
|             | 2002         | 145.1          | 129.8          | 129.2          | 131.9          | 133.2          | 129.9          | 124.3          | 118.1 | 115.8        | 123.6          | 143.0          | 165.5          | 132.5  | 7.2                            |
|             | 2003         | 171.1          | 156.5          | 161.9          | 155.5          | 140.1          | 139.8          | 146.0          | 151.3 | 143.8        | 143.6          | 148.0          | 153.3          | 150.9  | 5.2                            |
|             | 2004         | 147.2          | 151.0          | 152.9          | 151.9          | 151.0          | 133.1          | 125.3          | 131.2 | 132.1        | 171.5          | 233.7          | 246.7          | 160.6  | 7.8                            |
|             | 2005         | 166.0          | 142.8          | 154.8          | 171.0          | 191.1          |                |                |       |              |                |                |                |        | 26.6                           |

Source: Bureau of Labor Statistics, U.S. Department of Labor.

## Price table 6--Representative wholesale prices for selected fresh-market vegetables and melons in Chicago, 2004-05

|                                     | Shipping   | Shipping                 |       |       |       |       |       | <b>U</b> / | 004    |       |       |       |       |       |       |       | 200   | 05    |
|-------------------------------------|------------|--------------------------|-------|-------|-------|-------|-------|------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Commodity                           | point 1/   | container                | Jan 2 | Feb 2 | Mar 2 | Apr 1 | May 3 | June 2     | July 1 | Aug 1 | Sep 1 | Oct 1 | Nov 1 | Dec 1 | Jan 4 | Feb 1 | Mar 1 | Apr 1 |
| Artichokes                          | CA         | Carton, 24s              | 42.00 | 42.00 | 39.50 | 17.00 | 16.00 | 36.00      | 37.50  | 24.50 | 32.00 | 32.00 | 40.00 | 28.00 | 38.00 | 38.00 | 14.00 | 23.00 |
| Beans, round green, hand-picked     | FL, GA, MI | Bushel cartons           | 30.00 | 26.00 | 13.00 | 15.00 | 15.50 | 18.00      | 14.50  | 9.00  | 20.50 | 24.00 | 14.00 | 11.50 | 26.00 | 31.00 | 17.50 | 11.00 |
| Beets, medium                       | TX, IL, CA | 25 lb sacks/filmbags     | 10.00 | 6.50  | 6.50  | 6.50  | 10.50 | 10.50      | 9.50   | 9.50  | 7.50  | 7.00  | 6.50  | 6.25  | 6.25  | 6.25  | 6.25  | 6.25  |
| Bok choy                            | CA, FL     | 30 lb cartons            | 11.50 | 12.00 | 10.00 | 10.00 | 11.00 | 11.00      | 11.50  | 12.00 | 11.50 | 14.00 | 18.00 | 12.50 | 16.50 | 17.00 | 20.00 | 24.50 |
| Brussels sprouts                    | CA, MX     | 25 lb cartons            | 26.00 | 12.00 | 13.50 | 7.25  | 31.00 | 31.00      | 41.00  | 31.00 | 15.00 | 17.50 | 19.00 | 19.00 | 20.00 | 17.00 | 32.00 | 32.50 |
| Cabbage, round-green, medium        | NY, GA     | 50 lb cartons            | 9.25  | 7.50  | 7.50  | 9.50  | 8.25  | 7.25       | 7.75   | 7.75  | 7.50  | 7.25  | 7.75  | 9.00  | 10.50 | 7.25  | 8.00  | 8.25  |
| Chinese cabbage (Napa)              | CA         | 30 lb cartons            | 12.00 | 9.50  | 14.00 | 9.50  | 11.00 | 10.00      | 11.50  | 13.25 | 14.00 | 14.00 | 14.50 | 13.50 | 12.75 | 13.00 | 13.00 | 24.50 |
| Carrots, baby peeled                | CA         | Carton, 24-1 lb filmbag  | 17.25 | 16.00 | 16.00 | 16.00 | 16.00 | 15.50      | 13.50  | 16.50 | 15.50 | 16.50 | 16.50 | 17.00 | 17.00 | 17.00 | 16.00 | 16.75 |
| Eggplant, medium                    | FL, NJ, MX | 1 1/9 bushel cartons     | 9.50  | 13.50 | 22.00 | 32.50 | 10.25 | 12.00      | 8.00   | 11.50 | 10.50 | 16.00 | 16.50 | 15.00 | 14.00 | 12.50 | 15.50 | 17.50 |
| Garlic, white colossal              | CA, MX     | 30 lb cartons            | 31.25 | 32.00 | 32.00 | 33.50 | 27.00 | 27.50      | 37.00  | 36.00 | 28.00 | 34.00 | 26.00 | 38.00 | 39.00 | 38.00 | 37.00 | 37.00 |
| Greens, kale                        | CA         | Carton, 24s              | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.25      | 10.50  | 10.50 | 10.00 | 10.00 | 9.50  | 11.00 | 11.00 | 10.00 | 10.00 | 11.50 |
| Greens, kohlrabi                    | CA, TX     | Carton, 12s/24s          |       |       | 15.50 | 16.00 | 20.00 | 15.00      | 16.00  | 16.00 | 16.00 | 15.00 | 16.00 | 16.00 | 17.50 | 17.25 | 16.50 | 18.50 |
| Greens, turnip tops                 | GA, IL     | Carton, 24s              | 9.00  | 9.00  | 10.25 | 10.00 | 8.75  | 9.25       | 9.75   | 9.50  | 10.00 | 10.25 | 10.25 | 9.25  | 10.50 | 10.50 | 11.00 | 9.50  |
| Greens, mustard                     | CA         | Carton, 24s              | 9.00  | 9.00  | 10.25 | 10.50 | 8.75  | 9.25       | 9.75   | 9.50  | 10.00 | 10.25 | 10.25 | 9.25  | 10.50 | 10.50 | 11.00 | 9.50  |
| Greens, collards                    | GA, CA     | Carton, 24s              | 9.00  | 9.00  | 10.25 | 10.00 | 8.75  | 9.25       | 9.75   | 9.50  | 10.00 | 10.00 | 10.25 | 9.25  | 10.50 | 10.50 | 11.00 | 9.50  |
| Leeks                               | CA, IL, MX | Carton, bunched 12s      | 25.00 | 20.50 | 13.50 | 9.00  | 16.00 | 16.00      | 19.00  | 16.50 | 15.50 | 14.50 | 16.50 | 17.00 | 15.00 | 14.50 | 12.50 | 11.50 |
| Lettuce, Boston                     | CA         | Carton, 24s              |       | 10.50 | 10.00 | 11.00 | 9.50  | 9.75       | 9.50   | 9.75  | 13.00 | 15.00 | 10.00 | 27.50 | 11.00 | 10.00 | 12.00 | 19.00 |
| Lettuce, Romaine                    | CA         | Carton, 24s              |       | 11.00 | 12.00 | 10.75 | 9.50  | 12.00      | 11.50  | 12.00 | 11.50 | 14.00 | 14.50 | 23.00 | 12.50 | 11.50 | 11.50 | 23.00 |
| Mushrooms, button, large            | PA         | 10 lb carton             | 14.25 | 14.25 | 14.25 | 14.50 | 14.25 | 14.25      | 14.25  | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 |
| Mushrooms, shiitake                 | PA         | 5 lb carton              | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00      | 21.00  | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 |
| Mushrooms, oyster                   | PA         | 5 lb carton              | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50      | 15.50  | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 |
| Mushrooms, cremini, medium          | PA         | 10 lb carton             | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50      | 12.50  | 12.50 | 12.50 | 12.50 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 |
| Mushrooms, portobellas, Irg         | PA         | 5 lb carton              | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00      | 11.00  | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 |
| Okra, small-medium                  | FL, MX     | 1/2 bushel carton        | 27.00 | 24.00 | 23.50 | 22.00 | 19.00 | 11.50      | 9.50   | 11.50 |       | 19.00 | 16.00 | 19.00 | 24.00 | 23.00 | 19.00 | 23.00 |
| Onions, green                       | CA, MX     | Carton, bunched 48s      | 17.00 | 10.25 | 9.50  | 8.50  | 9.50  | 9.25       | 11.00  | 11.00 | 11.50 | 14.50 | 14.50 | 16.00 | 26.00 | 13.50 | 18.00 | 27.00 |
| Parsley, curly                      | CA         | Cartons, bunched 60s     | 17.50 | 13.50 | 10.50 | 10.00 | 12.00 | 12.50      | 14.00  | 15.50 | 12.00 | 11.75 | 14.00 | 17.00 | 16.50 | 13.00 | 12.00 | 13.00 |
| Peas, snow                          | CA, GU     | 10 lb carton             | 14.50 | 8.50  | 7.50  | 9.50  | 15.00 | 13.50      | 16.00  | 11.75 | 8.00  | 31.00 | 22.00 | 25.00 | 11.50 | 16.50 | 9.00  | 13.50 |
| Peas, sugar snap                    | CA, GU     | 10 lb carton             | 22.00 | 11.00 | 11.00 | 11.50 | 17.00 | 15.50      | 13.50  | 23.00 | 24.00 | 25.00 | 32.00 | 23.00 | 16.50 | 11.00 | 8.00  | 17.00 |
| Peppers, green bell, large          | FL, CA     | 1 1/9 bushel carton      | 15.50 | 21.00 | 18.00 | 9.50  | 10.00 | 10.50      | 6.50   | 14.50 | 8.50  | 14.00 | 44.00 | 20.00 | 12.00 | 8.50  | 8.50  | 12.00 |
| Peppers, jalapeno, medium           | FL, GA, MI | 1/2 & 5/9 bushel crates  | 18.75 | 13.00 | 14.50 | 18.50 | 35.50 | 21.00      | 10.75  | 15.00 | 14.00 | 13.50 | 24.00 | 19.00 | 13.50 | 15.00 | 10.00 | 14.00 |
| Radishes                            | FL, MI     | Carton, 30-6oz filmbag   | 8.25  | 8.25  | 7.50  | 8.25  | 7.75  | 7.75       | 10.50  | 9.50  | 7.50  | 7.50  | 8.00  | 8.75  | 7.75  | 7.75  | 7.75  | 13.00 |
| Spinach                             | CA         | Cartons, bunched 24s     | 13.00 | 11.00 | 10.00 | 11.00 | 21.00 | 13.00      | 12.50  | 12.50 | 12.25 | 15.50 | 12.50 | 17.00 | 13.00 | 11.50 | 11.00 | 19.00 |
| Squash, zucchini, medium            | FL, NJ, MI | 1/2 & 5/9 bushel crates  | 12.50 | 17.50 | 10.00 | 10.00 | 6.75  | 6.50       | 8.00   | 10.50 | 6.50  | 28.50 | 7.00  | 7.50  | 14.25 | 11.00 | 8.50  | 9.50  |
| Squash, yellow straightneck, med.   | FL, NJ, MI | 1/2 & 5/9 bushel crates  |       | 19.00 | 11.50 | 11.00 | 6.50  | 8.00       | 12.50  | 11.00 | 8.00  | 29.00 | 8.25  | 7.50  | 20.00 | 10.00 | 12.00 | 24.00 |
| Sweet potatoes, US #1, Beauregrd    | LA         | 40 lb carton             | 20.00 | 20.50 | 20.00 | 20.50 | 19.00 | 18.00      | 18.00  | 18.00 | 17.50 | 17.50 | 17.75 | 18.50 | 17.75 | 17.50 | 17.50 | 17.50 |
| Tomatoes, mature green, lrg, 6x6    | FL, CA, MX | 25 lb carton             |       | 9.50  | 17.50 | 12.00 | 17.50 | 9.50       | 8.50   | 7.00  | 9.50  | 20.00 | 29.00 | 43.50 | 9.00  | 6.50  | 15.00 | 14.00 |
| Tomatoes, vine ripe, large, 6x6     | MX, CA, FL | 25 lb carton             | 9.50  | 10.00 | 19.00 | 13.00 | 18.25 | 12.00      | 7.50   | 9.00  | 11.00 | 20.00 | 29.00 | 41.00 | 11.00 | 7.50  | 15.50 | 17.50 |
| Tomatoes, greenhse, v. ripe, md/lrg | CD, NL, MX | 5 kg carton (on vine)    |       | 23.50 | 19.50 | 15.00 | 8.50  | 9.00       | 10.00  | 5.00  | 14.00 | 7.00  | 14.00 | 25.00 | 16.00 | 22.00 | 16.75 | 16.00 |
| Tomatoes, cherry                    | FL, CA, MX | Flats, 12 1-pint buckets | 10.50 | 10.50 | 10.00 | 9.50  | 9.50  | 8.00       | 9.50   | 8.50  | 11.00 | 21.00 | 35.50 | 21.00 | 11.00 | 7.50  | 17.50 | 14.50 |
| Tomatoes, plum-type, med/lrg        | FL, CA, MX | 25 lb carton             | 13.50 | 18.00 | 15.00 | 10.00 | 14.00 | 9.50       | 11.50  | 10.00 | 11.00 | 24.50 | 31.00 | 30.00 | 10.50 | 7.50  | 14.50 | 12.50 |
| Turnips, purple top, medium-large   | CA, IL     | 25 lb filmbags           | 8.50  | 10.00 | 10.00 | 7.50  | 10.50 | 10.50      | 10.00  | 9.50  | 9.50  | 8.50  | 9.00  | 9.00  | 7.50  | 7.50  | 7.50  | 7.50  |
| Cantaloups                          | CA, CR, MX | 1/2 carton 15s           | 12.50 | 11.50 | 20.50 | 9.50  | 19.50 | 8.00       | 9.75   | 10.25 | 9.50  | 13.50 | 13.00 | 17.25 | 16.00 | 13.25 | 12.25 | 11.50 |
| Honeydews                           | CA, HD, CR | 2/3 cartons 6s           | 10.50 | 10.50 | 19.00 | 8.00  | 10.50 | 9.00       | 10.00  | 10.50 | 10.00 | 10.50 | 11.50 | 10.50 | 18.50 | 15.00 | 18.50 | 11.50 |
| Watermelon, various red             | CA, TX, MX | Carton 3s or 4s, per lb  | 0.25  | 0.28  | 0.47  | 0.28  | 0.35  | 0.25       | 0.24   | 0.14  | 0.24  | 0.31  | 0.30  | 0.27  | 0.34  | 0.25  | 0.30  | 0.28  |
| Watermelon, red seedless            | CA, MX     | Carton 4s or 5s, per lb  | 0.29  | 0.36  | 0.58  | 0.37  | 0.39  | 0.25       | 0.16   | 0.16  | 0.26  | 0.32  | 0.46  | 0.32  | 0.35  | 0.30  | 0.29  | 0.27  |

-- = Not available. 1/ Major shipping points by commodity into the Chicago Wholesale Market. CA=California, FL=Florida, TX=Texas, MI=Michigan, IL=Illinois, NY=New York, NJ= New Jersey, GA=Georgia,

PA=Pennsylvania, LA = Louisiana, MX=Mexico, CR=Costa Rica, HD=Honduras, GU=Guatemala, CD=Canada, NL-Netherlands.

Source: Fruit & Vegetable Market News, Agricultural Marketing Service, USDA.

Price table 7--Canned vegetables: Quarterly wholesale price trends, 1994-2005 1/

| Year &        |              | corn 2/        |              | eans 3/        |              | peas 4/        | <b>15, 1994-2</b><br>Carro |                | Bee          | ts 6/          | Tomato       | paste 7/       |
|---------------|--------------|----------------|--------------|----------------|--------------|----------------|----------------------------|----------------|--------------|----------------|--------------|----------------|
| quarter       | 24/300       | 6/10           | 24/300       | 6/10           | 24/300       | 6/10           | 24/300                     | 6/10           | 24/300       | 6/10           | 55-drum      | 6/10           |
| -             |              | -              |              | -              |              | ase            |                            | -              |              | -              | \$/lb        | \$/case        |
| 1994 8/       |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 9.67         | 19.75          | 7.04         | 13.67          | 9.25         | 15.42          | 7.88                       | 11.67          | 8.46         | 13.75          | 0.42         | 16.42          |
|               | 9.58<br>8.67 | 19.75<br>16.17 | 6.80<br>6.80 | 14.42<br>12.92 | 9.08<br>8.50 | 15.58<br>14.17 | 7.88<br>7.71               | 11.58<br>11.25 | 8.50<br>7.92 | 13.75<br>13.75 | 0.42<br>0.40 | 17.46<br>17.25 |
| IV            | 7.42         | 13.08          | 6.33         | 12.92          | 7.25         | 13.50          | 7.63                       | 12.13          | 7.50         | 13.50          | 0.40         | 17.38          |
| Average       | 8.84         | 17.19          | 6.74         | 13.17          | 8.52         | 14.67          | 7.78                       | 11.66          | 8.10         | 13.69          | 0.41         | 17.13          |
| 1995          |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 7.13         | 10.63          | 6.42         | 10.63          | 7.46         | 14.13          | 7.25                       | 9.50           | 8.50         | 13.00          | 0.39         | 18.38          |
| II            | 6.88         | 10.42          | 6.55         | 10.50          | 7.80         | 14.42          | 7.25                       | 9.46           | 7.38         | 13.00          | 0.39         | 18.38          |
| III<br>N/     | 7.00         | 10.25          | 6.79         | 10.25          | 7.96         | 14.84          | 7.25                       | 9.38           | 8.00         | 12.50          | 0.39         | 18.38          |
| IV            | 7.29         | 12.46          | 7.09         | 11.09          | 8.21         | 14.75          | 7.38                       | 9.38           | 8.00         | 11.00          | 0.37         | 18.04          |
| Average       | 7.07         | 10.94          | 6.71         | 10.62          | 7.86         | 14.53          | 7.28                       | 9.43           | 7.97         | 12.38          | 0.38         | 18.30          |
| 1996<br>I     | 7.17         | 13.83          | 7.38         | 10.83          | 8.21         | 16.25          | 7.84                       | 9.63           | 8.00         | 12.00          | 0.36         | 17.50          |
|               | 7.83         | 12.92          | 7.63         | 11.17          | 8.75         | 16.50          | 7.96                       | 9.82           | 8.00         | 12.00          | 0.34         | 15.75          |
| III           | 8.46         | 13.00          | 7.92         | 11.46          | 9.38         | 16.50          | 8.25                       | 10.00          | 7.96         | 12.00          | 0.31         | 16.67          |
| IV            | 7.96         | 12.75          | 7.55         | 11.00          | 9.13         | 16.50          | 7.83                       | 10.33          | 7.25         | 12.00          | 0.30         | 17.33          |
| Average       | 7.86         | 13.13          | 7.62         | 11.12          | 8.87         | 16.44          | 7.97                       | 9.94           | 7.80         | 12.00          | 0.33         | 16.81          |
| 1997          |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 7.38         | 11.75          | 7.08         | 9.67           | 9.05         | 14.46          | 7.79                       | 10.46          | 7.63         | 11.50          | 0.30         | 17.17          |
| 11            | 7.00         | 10.83          | 6.67         | 8.75<br>8.75   | 8.88         | 13.75          | 7.75                       | 10.46          | 7.83         | 11.50          | 0.30         | 15.13          |
| III<br>IV     | 7.05<br>7.17 | 11.08<br>10.38 | 6.75<br>7.00 | 8.75<br>9.84   | 8.58<br>8.88 | 13.63<br>13.00 | 7.67<br>7.88               | 10.50<br>10.50 | 8.00<br>7.88 | 11.08<br>10.33 | 0.30<br>0.31 | 15.42<br>16.25 |
| Average       | 7.17         | 11.01          | 6.88         | 9.25           | 8.85         | 13.71          | 7.00                       | 10.30          | 7.84         | 11.10          | 0.30         | 15.99          |
| -             | 7.15         | 11.01          | 0.00         | 9.25           | 0.00         | 13.71          | 1.11                       | 10.40          | 7.04         | 11.10          | 0.50         | 15.55          |
| 1998<br>I     | 7.21         | 10.63          | 7.05         | 8.63           | 8.13         | 11.25          | 7.84                       | 11.00          | 7.92         | 10.58          | 0.33         | 16.42          |
|               | 7.38         | 10.88          | 7.13         | 9.75           | 8.50         | 10.88          | 7.88                       | 11.13          | 7.88         | 10.75          | 0.33         | 16.92          |
| III           | 7.25         | 10.75          | 7.21         | 9.96           | 8.21         | 12.58          | 7.25                       | 10.58          | 7.25         | 10.92          | 0.38         | 19.00          |
| IV            | 7.25         | 10.75          | 7.21         | 9.96           | 8.38         | 12.75          | 7.25                       | 10.50          | 7.25         | 11.00          | 0.45         | 21.00          |
| Average       | 7.27         | 10.75          | 7.15         | 9.58           | 8.31         | 11.87          | 7.56                       | 10.80          | 7.58         | 10.81          | 0.37         | 18.34          |
| 1999          |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 7.25         | 10.75          | 7.50         | 10.38          | 8.80         | 13.30          | 7.33                       | 10.67          | 7.42         | 11.00          | 0.45         | 21.00          |
|               | 7.33<br>7.50 | 10.63<br>10.63 | 7.50<br>7.50 | 10.38<br>10.38 | 8.71<br>8.75 | 13.21<br>13.58 | 7.79<br>7.88               | 11.29<br>11.38 | 8.09<br>8.09 | 11.83<br>12.00 | 0.46<br>0.46 | 21.00<br>21.00 |
| IV            | 7.63         | 12.34          | 7.30         | 10.38          | 8.75         | 13.58          | 7.88                       | 11.13          | 8.09         | 11.75          | 0.46         | 20.29          |
| Average       | 7.43         | 11.09          | 7.49         | 10.52          | 8.75         | 13.42          | 7.72                       | 11.12          | 7.91         | 11.65          | 0.43         | 20.82          |
| 2000          |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 7.75         | 13.84          | 7.50         | 11.67          | 8.75         | 14.79          | 7.88                       | 10.88          | 8.21         | 11.75          | 0.34         | 19.63          |
| II            | 7.84         | 15.00          | 7.50         | 11.92          | 8.84         | 16.33          | 7.88                       | 10.88          | 8.38         | 11.38          | 0.34         | 20.04          |
| III           | 7.71         | 15.00          | 7.25         | 12.00          | 8.79         | 16.00          | 7.96                       | 11.13          | 8.46         | 11.38          | 0.32         | 19.50          |
| IV            | 7.63         | 15.09          | 7.38         | 11.17          | 8.75         | 16.13          | 7.75                       | 11.01          | 8.50         | 11.75          | 0.32         | 19.00          |
| Average       | 7.73         | 14.73          | 7.41         | 11.69          | 8.78         | 15.81          | 7.87                       | 10.97          | 8.39         | 11.57          | 0.33         | 19.54          |
| 2001          |              |                |              |                |              |                |                            |                |              |                |              |                |
| 1             | 7.25         | 14.75          | 7.25         | 10.25          | 8.63         | 15.46          | 7.75                       | 10.88          | 7.75         | 11.75          | 0.31         | 17.88          |
| 11            | 7.25         | 14.75          | 7.25         | 10.25          | 8.63         | 15.25          | 7.75                       | 10.88          | 7.75         | 11.75          | 0.31         | 17.88          |
| III<br>IV     | 7.67<br>8.25 | 14.92<br>15.25 | 7.67<br>8.25 | 10.42<br>12.55 | 8.96<br>9.00 | 15.42<br>15.42 | 7.92<br>8.33               | 11.05<br>11.25 | 7.92<br>8.42 | 11.75<br>11.83 | 0.32<br>0.32 | 17.88<br>17.88 |
| Average       | 7.61         | 14.92          | 7.61         | 10.87          | 8.81         | 15.39          | 7.94                       | 11.02          | 7.96         | 11.77          | 0.32         | 17.88          |
|               | 7.01         | 14.92          | 1.01         | 10.07          | 0.01         | 10.08          | 1.94                       | 11.02          | 1.90         | 11.77          | 0.32         | 17.00          |
| 2002          | 0.00         | 1E 7E          | 0.00         | 14 50          | 0.00         | 15.25          | 0.00                       | 11 50          | 0.00         | 12.00          | 0.00         | 17.00          |
| I<br>II       | 9.00<br>8.33 | 15.75<br>15.08 | 9.00<br>8.33 | 14.59<br>12.05 | 9.00<br>8.75 | 15.25<br>15.08 | 9.00<br>9.00               | 11.50<br>11.50 | 9.00<br>9.00 | 12.00<br>12.00 | 0.32<br>0.31 | 17.63<br>17.80 |
| <br>III       | 8.00         | 14.75          | 8.00         | 12.05          | 8.63         | 15.08          | 9.00                       | 11.50          | 9.00         | 12.00          | 0.31         | 18.50          |
| IV            | 8.00         | 14.67          | 8.00         | 11.05          | 8.88         | 15.08          | 8.75                       | 11.50          | 9.00         | 12.00          | 0.31         | 20.38          |
| Average       | 8.33         | 15.06          | 8.33         | 12.14          | 8.82         | 15.10          | 8.94                       | 11.50          | 9.00         | 12.00          | 0.31         | 18.58          |
| 2003          |              |                |              |                | -            | -              | -                          |                |              |                | -            |                |
| 2003          | 8.00         | 14.00          | 8.00         | 11.13          | 9.00         | 15.42          | 8.63                       | 11.50          | 9.00         | 12.00          | 0.32         | 18.46          |
|               | 8.00         | 14.00          | 8.00         | 11.38          | 9.00         | 15.50          | 8.71                       | 11.50          | 9.00         | 12.00          | 0.30         | 19.46          |
| III           | 8.00         | 14.00          | 8.00         | 11.75          | 9.00         | 16.00          | 8.63                       | 11.50          | 9.00         | 12.00          | 0.29         | 17.63          |
| IV            | 8.00         | 14.13          | 8.00         | 12.38          | 9.00         | 16.00          | 8.63                       | 11.50          | 9.00         | 12.00          | 0.29         | 17.63          |
| Average       | 8.00         | 14.03          | 8.00         | 11.66          | 9.00         | 15.73          | 8.65                       | 11.50          | 9.00         | 12.00          | 0.30         | 18.30          |
| 2004          |              |                |              |                |              |                |                            |                |              |                |              |                |
| I.            | 8.17         | 14.80          | 8.17         | 14.38          | 9.17         | 16.00          | 8.63                       | 11.50          | 9.00         | 12.00          | 0.29         | 18.67          |
| II<br>        | 8.42         | 15.46          | 8.33         | 15.92          | 9.13         | 15.75          | 8.75                       | 11.50          | 9.00         | 13.00          | 0.30         | 20.25          |
| III<br>IV     | 8.50<br>8.42 | 15.63<br>15.29 | 8.33<br>8.46 | 16.17<br>15.84 | 9.00<br>8.92 | 15.59<br>15.54 | 9.00<br>9.00               | 11.50<br>11.75 | 9.00<br>8.50 | 14.00<br>15.00 | 0.30<br>0.30 | 20.25<br>20.25 |
|               |              |                |              |                |              |                |                            |                |              |                |              |                |
| Average       | 8.38         | 15.30          | 8.32         | 15.58          | 9.06         | 15.72          | 8.85                       | 11.56          | 8.88         | 13.50          | 0.30         | 19.86          |
| 2005          |              |                |              |                |              |                |                            |                |              |                |              |                |
| I             | 8.58         | 14.00          | 8.54         | 13.54          | 8.96         | 15.67          | 9.00                       | 11.75          | 8.83         | 14.58          | 0.30         | 20.25          |
| ll f<br>III f | 8.75<br>8.75 | 13.75<br>14.00 | 8.63<br>8.75 | 13.25<br>14.00 | 9.13<br>9.13 | 15.50<br>15.50 | 9.00                       | 11.75<br>11.75 | 9.00         | 14.50<br>14.50 | 0.30         | 20.25<br>20.25 |
| III f<br>IV f | 8.75<br>8.50 | 14.00<br>13.75 | 8.75<br>8.50 | 14.00<br>13.75 | 9.13<br>9.00 | 15.50<br>15.50 | 9.00<br>8.75               | 11.75          | 9.00<br>9.00 | 14.50          | 0.30<br>0.31 | 20.25<br>20.50 |
|               |              |                |              |                |              |                |                            |                |              |                |              |                |
| Average       | 8.65         | 13.88          | 8.61         | 13.64          | 9.06         | 15.54          | 8.94                       | 11.69          | 8.96         | 13.90          | 0.30         | 20.31          |

p = preliminary. f = ERS forecast.

1/ Some prices calculated as averages of quoted ranges. 2/ Whole kernel corn, Midwest. 3/ 4-sieve cut, Midwest. 4/ 4-sieve, Midwest. 5/ Medium sliced, Midwest. 6/ Medium sliced, Midwest. 7/ 26 percent solids for 6/10 and 31 percent for 55-gallon drum, California. 8/ In mid-1994, most canners switched from size 303 to 300 cans (have 10 percent less volume) for retail packs.

Source: Price Trends, American Institute of Food Distribution.

Price table 8--Frozen vegetables: Quarterly wholesale price trends, 1994-2005 1/

| Year and<br>quarter | Sweet<br>12/16 | corn 2/<br>12/2.5 | Snap b<br>12/16 | eans 3/<br>12/2 | Green<br>12/16 | peas 4/<br>12/2.5 | Carro<br>12/16 | ots 5/<br>12/2 | Broco<br>24/10 | coli 6/<br>12/2 | Spinad<br>24/10 | ch 7/<br>12/3 |
|---------------------|----------------|-------------------|-----------------|-----------------|----------------|-------------------|----------------|----------------|----------------|-----------------|-----------------|---------------|
| quarter             | 12/10          | 12/2.5            | 12/10           | 12/2            | 12/10          | 12/2.5<br>\$ per  |                | 12/2           | ∠4/10          | 12/2            | Z4/10           | 12/3          |
| 1994                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| <br>                | 7.64<br>7.77   | 0.61<br>0.64      | 7.40<br>7.40    | 0.51<br>0.51    | 7.40<br>7.40   | 0.53<br>0.53      | 5.77<br>5.77   | 0.43<br>0.43   | 11.75<br>11.75 | 0.64<br>0.64    | 8.35<br>8.35    | 0.4<br>0.4    |
|                     | 7.27           | 0.65              | 6.97            | 0.51            | 6.97           | 0.52              | 5.77           | 0.43           | 11.75          | 0.64            | 8.52            | 0.4           |
| IV                  | 6.94           | 0.57              | 6.75            | 0.51            | 6.75           | 0.52              | 5.77           | 0.43           | 11.08          | 0.64            | 8.60            | 0.4           |
| Average             | 7.41           | 0.62              | 7.13            | 0.51            | 7.13           | 0.53              | 5.77           | 0.43           | 11.58          | 0.64            | 8.45            | 0.4           |
| 1995                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| 1                   | 6.75           | 0.55              | 6.75            | 0.49            | 6.75           | 0.51              | 5.75           | 0.41           | 10.75          | 0.66            | 8.19            | 0.4           |
| II                  | 6.75           | 0.55              | 6.75            | 0.49            | 6.75           | 0.51              | 5.89           | 0.44           | 10.75          | 0.68            | 8.40            | 0.4           |
| III<br>IV           | 6.75<br>6.75   | 0.54<br>0.52      | 6.75<br>6.75    | 0.48<br>0.45    | 6.75<br>6.75   | 0.51<br>0.49      | 5.89<br>5.89   | 0.42<br>0.42   | 10.75<br>10.75 | 0.69<br>0.69    | 8.40<br>8.63    | 0.4<br>0.4    |
|                     |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| Average             | 6.75           | 0.54              | 6.75            | 0.48            | 6.75           | 0.50              | 5.86           | 0.42           | 10.75          | 0.68            | 8.41            | 0.4           |
| 1996<br>I           | 6.67           | 0.47              | 6.67            | 0.44            | 6.42           | 0.47              | 5.76           | 0.39           | 10.88          | 0.67            | 7.31            | 0.4           |
| 1                   | 6.72           | 0.47              | 6.63            | 0.44            | 6.63           | 0.47              | 5.76           | 0.39           | 10.88          | 0.67            | 7.67            | 0.4           |
|                     | 6.90           | 0.50              | 6.90            | 0.49            | 7.09           | 0.51              | 5.76           | 0.39           | 10.75          | 0.67            | 7.67            | 0.4           |
| IV                  | 6.90           | 0.50              | 6.90            | 0.49            | 7.10           | 0.51              | 5.76           | 0.39           | 10.38          | 0.67            | 7.67            | 0.4           |
| Average             | 6.80           | 0.48              | 6.78            | 0.47            | 6.81           | 0.49              | 5.76           | 0.39           | 10.74          | 0.67            | 7.58            | 0.4           |
| 1997                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| Ĩ                   | 6.90           | 0.50              | 6.88            | 0.48            | 7.10           | 0.51              | 5.76           | 0.39           | 10.23          | 0.68            | 7.98            | 0.4           |
| 1                   | 6.90           | 0.50              | 6.83            | 0.47            | 7.10           | 0.50              | 5.76           | 0.39           | 9.93           | 0.69            | 8.30            | 0.4           |
|                     | 6.90           | 0.50              | 6.83            | 0.47            | 7.10           | 0.49              | 5.76           | 0.39           | 9.93           | 0.69            | 8.30            | 0.4           |
| IV                  | 6.83           | 0.47              | 6.83            | 0.47            | 6.90           | 0.48              | 5.76           | 0.40           | 9.93           | 0.69            | 8.30            | 0.4           |
| Average             | 6.88           | 0.49              | 6.84            | 0.47            | 7.05           | 0.50              | 5.76           | 0.39           | 10.01          | 0.69            | 8.22            | 0.4           |
| 1998<br>I           | 6.83           | 0.46              | 6.83            | 0.47            | 6.90           | 0.47              | 5.76           | 0.42           | 10.08          | 0.70            | 8.30            | 0.4           |
| I<br>II             | 6.83           | 0.46<br>0.45      | 6.83<br>6.83    | 0.47            | 6.90<br>6.90   | 0.47              | 5.76<br>5.74   | 0.42           | 10.08          | 0.70            | 8.30<br>8.30    | 0.4           |
| III                 | 6.83           | 0.44              | 6.83            | 0.45            | 6.75           | 0.45              | 5.71           | 0.40           | 10.15          | 0.70            | 8.30            | 0.4           |
| IV                  | 6.83           | 0.44              | 6.83            | 0.45            | 6.87           | 0.45              | 5.71           | 0.40           | 10.15          | 0.72            | 8.33            | 0.4           |
| Average             | 6.83           | 0.45              | 6.83            | 0.46            | 6.86           | 0.46              | 5.73           | 0.41           | 10.13          | 0.71            | 8.31            | 0.4           |
| 1999                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| I                   | 6.83           | 0.44              | 6.83            | 0.45            | 6.88           | 0.46              | 5.71           | 0.40           | 10.15          | 0.72            | 8.30            | 0.4           |
|                     | 6.83           | 0.44              | 6.83            | 0.45            | 6.88           | 0.46              | 5.73           | 0.40           | 10.15          | 0.72            | 8.30            | 0.4           |
| III<br>IV           | 6.83<br>6.83   | 0.45<br>0.45      | 6.83<br>6.83    | 0.46<br>0.47    | 6.91<br>6.93   | 0.51<br>0.54      | 5.74<br>5.74   | 0.40<br>0.41   | 10.15<br>10.15 | 0.72<br>0.72    | 8.30<br>8.30    | 0.4<br>0.4    |
| Average             | 6.83           | 0.45              | 6.83            | 0.46            | 6.90           | 0.49              | 5.74           | 0.40           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2000                | 0.05           | 0.45              | 0.05            | 0.40            | 0.90           | 0.49              | 5.75           | 0.40           | 10.15          | 0.72            | 0.50            | 0.4           |
| 2000                | 6.83           | 0.48              | 6.83            | 0.47            | 6.93           | 0.54              | 5.71           | 0.40           | 10.15          | 0.72            | 8.30            | 0.4           |
| Ш                   | 6.83           | 0.48              | 6.83            | 0.47            | 6.93           | 0.54              | 5.73           | 0.41           | 10.15          | 0.72            | 8.30            | 0.4           |
| III                 | 6.83           | 0.47              | 6.83            | 0.47            | 6.93           | 0.54              | 5.73           | 0.41           | 10.15          | 0.72            | 8.30            | 0.4           |
| IV .                | 6.83           | 0.47              | 6.83            | 0.47            | 6.93           | 0.54              | 5.73           | 0.41           | 10.15          | 0.72            | 8.30            | 0.4           |
| Average             | 6.83           | 0.47              | 6.83            | 0.47            | 6.93           | 0.54              | 5.73           | 0.41           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2001                |                | a 4a              | 0.00            | 0.47            |                | 0.50              | <b>- - - -</b> | 0.40           | 10.15          |                 |                 |               |
| <br>                | 6.83<br>6.83   | 0.46<br>0.46      | 6.83<br>6.84    | 0.47<br>0.47    | 6.93<br>6.88   | 0.53<br>0.53      | 5.73<br>5.73   | 0.40<br>0.40   | 10.15<br>10.15 | 0.72<br>0.72    | 8.30<br>8.30    | 0.4<br>0.4    |
|                     | 6.88           | 0.40              | 6.85            | 0.47            | 6.88           | 0.55              | 5.73           | 0.40           | 10.15          | 0.72            | 8.30            | 0.4           |
| IV                  | 6.88           | 0.49              | 6.85            | 0.49            | 6.88           | 0.55              | 5.73           | 0.43           | 10.15          | 0.72            | 8.30            | 0.4           |
| Average             | 6.86           | 0.47              | 6.84            | 0.48            | 6.89           | 0.54              | 5.73           | 0.41           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2002                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
|                     | 6.95           | 0.49              | 6.93            | 0.49            | 6.88           | 0.55              | 5.73           | 0.43           | 10.15          | 0.72            | 8.30            | 0.4           |
| 11                  | 7.10           | 0.50              | 7.10            | 0.50            | 7.05           | 0.55              | 5.73           | 0.43           | 10.15          | 0.72            | 8.30            | 0.4           |
|                     | 7.10           | 0.50              | 7.10            | 0.51            | 7.07           | 0.55              | 5.73           | 0.43           | 10.15          | 0.72            | 8.30            | 0.4           |
| IV                  | 7.10           | 0.51              | 7.10            | 0.54            | 7.10           | 0.55              | 5.73           | 0.42           | 10.15          | 0.72            | 8.30            | 0.4           |
| Average             | 7.06           | 0.50              | 7.06            | 0.51            | 7.02           | 0.55              | 5.73           | 0.42           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2003                | 7 10           | 0.55              | 7 4 6           | 0.54            |                | 0.55              | F 00           | 0.45           | 10.15          | 0.70            | 0.00            | ~             |
| <br>                | 7.10<br>7.10   | 0.55<br>0.55      | 7.10<br>7.10    | 0.54<br>0.54    | 7.10<br>7.10   | 0.55<br>0.55      | 5.83<br>5.83   | 0.45<br>0.45   | 10.15<br>10.15 | 0.72<br>0.72    | 8.30<br>8.30    | 0.4<br>0.4    |
| "<br>               | 7.10           | 0.55              | 7.10            | 0.54<br>0.54    | 7.10           | 0.55              | 5.83<br>5.83   | 0.45           | 10.15          | 0.72            | 8.30<br>8.30    | 0.4           |
| IV                  | 7.10           | 0.55              | 7.10            | 0.54            | 7.10           | 0.55              | 5.83           | 0.45           | 10.15          | 0.72            | 8.30            | 0.4           |
| Average             | 7.10           | 0.55              | 7.10            | 0.54            | 7.10           | 0.55              | 5.83           | 0.45           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2004                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |
| I                   | 7.10           | 0.55              | 7.10            | 0.54            | 7.10           | 0.55              | 5.83           | 0.46           | 10.15          | 0.72            | 8.30            | 0.4           |
| 11                  | 7.10           | 0.55              | 7.10            | 0.54            | 7.38           | 0.55              | 5.85           | 0.47           | 10.15          | 0.72            | 8.30            | 0.4           |
| III<br>IV           | 7.38           | 0.56              | 7.38            | 0.58            | 7.38           | 0.58              | 5.85           | 0.47           | 10.15          | 0.72            | 8.30            | 0.5           |
|                     | 7.30           | 0.54              | 7.33            | 0.58            | 7.28           | 0.57              | 5.85           | 0.47           | 10.15          | 0.72            | 8.30            | 0.5           |
| Average             | 7.22           | 0.55              | 7.23            | 0.56            | 7.29           | 0.56              | 5.84           | 0.47           | 10.15          | 0.72            | 8.30            | 0.4           |
| 2005                | 7 00           | 0.54              | 7.00            | 0.50            | 7 00           | 0.57              | F 05           | 0.47           | 10.15          | 0.70            | 0.00            | ~ -           |
| l p<br>Il f         | 7.30<br>7.30   | 0.54<br>0.54      | 7.33<br>7.33    | 0.58<br>0.58    | 7.28<br>7.28   | 0.57<br>0.57      | 5.85<br>5.85   | 0.47<br>0.47   | 10.15<br>10.15 | 0.72<br>0.72    | 8.30<br>8.30    | 0.5<br>0.5    |
| II T<br>III f       | 7.30           | 0.54<br>0.54      | 7.33            | 0.58            | 7.28           | 0.57              | 5.85<br>5.85   | 0.47           | 10.15          | 0.72            | 8.30<br>8.30    | 0.5           |
| IV f                | 7.30           | 0.55              | 7.30            | 0.55            | 7.30           | 0.55              | 5.85           | 0.47           | 10.15          | 0.72            | 8.30            | 0.5           |
| 1111                |                |                   |                 |                 |                |                   |                |                |                |                 |                 |               |

p = preliminary. f = ERS forecast. 1/ Some prices calculated as averages of quoted ranges. 2/ Whole kernel (cut) corn, f.o.b. West Coast basis. 3/ Regular cut. 4/ Poly bags. 5/ Sliced, poly bags. 6/ Spears. 7/ Chopped.

Source: Price Trends, American Institute of Food Distribution.

Price table 9--Potatoes and pulses: Prices received by U.S. growers, by month, 1996-2005 1/

|                |      |               |               |               |               |               |       |         |              |       |              |       |       | Seasor  |
|----------------|------|---------------|---------------|---------------|---------------|---------------|-------|---------|--------------|-------|--------------|-------|-------|---------|
| Item           | Year | Jan.          | Feb.          | Mar.          | Apr.          | May           | June  | July    | Aug.         | Sep.  | Oct.         | Nov.  | Dec.  | average |
|                |      |               |               |               |               |               |       | \$/cwt- |              |       |              |       |       |         |
| Potatoes,      | 1996 | 6.65          | 6.92          | 7.51          | 7.82          | 8.09          | 8.16  | 7.79    | 5.58         | 4.92  | 4.75         | 4.44  | 4.28  | 4.91    |
| all uses       | 1997 | 4.22          | 4.56          | 4.64          | 4.67          | 5.31          | 4.66  | 5.66    | 6.31         | 5.08  | 4.93         | 5.12  | 5.36  | 5.64    |
|                | 1998 | 5.41          | 5.88          | 6.41          | 6.27          | 6.46          | 6.13  | 5.78    | 5.38         | 5.08  | 4.55         | 5.02  | 5.29  | 5.56    |
|                | 1999 | 5.50          | 5.75          | 6.12          | 6.50          | 6.06          | 6.54  | 7.35    | 5.91         | 5.33  | 4.98         | 5.58  | 5.68  | 5.76    |
|                | 2000 | 5.56          | 5.78          | 6.14          | 6.49          | 6.28          | 5.97  | 6.58    | 5.32         | 4.79  | 4.39         | 4.50  | 4.93  | 5.08    |
|                | 2001 | 4.72          | 5.28          | 5.12          | 5.47          | 5.22          | 5.71  | 6.36    | 7.20         | 6.23  | 5.28         | 6.16  | 6.73  | 6.99    |
|                | 2002 | 7.34          | 7.33          | 8.24          | 8.01          | 8.59          | 9.38  | 10.59   | 7.39         | 6.29  | 5.53         | 6.24  | 6.62  | 6.67    |
|                | 2003 | 6.44          | 6.47          | 6.79          | 6.99          | 6.94          | 6.67  | 6.84    | 5.57         | 5.24  | 5.03         | 5.46  | 5.77  | 5.89    |
|                | 2004 | 5.70          | 5.87          | 6.09          | 6.62          | 6.47          | 6.16  | 6.46    | 5.77         | 5.19  | 4.71         | 5.10  | 5.36  | 5.62    |
|                | 2005 | 5.59          | 5.76          | 6.21          | 6.17          | 6.71          |       |         |              |       |              |       |       |         |
| Potatoes,      | 1996 | 7.99          | 8.52          | 8.85          | 9.01          | 9.78          | 10.50 | 9.74    | 7.06         | 5.82  | 5.31         | 4.02  | 3.73  | 5.05    |
| table stock    | 1997 | 3.21          | 3.82          | 3.46          | 3.92          | 4.60          | 5.34  | 7.02    | 9.04         | 7.02  | 6.65         | 6.07  | 6.05  | 6.65    |
|                | 1998 | 5.76          | 6.81          | 7.54          | 6.83          | 7.31          | 7.23  | 6.94    | 6.73         | 6.62  | 5.75         | 5.77  | 5.41  | 6.94    |
|                | 1999 | 6.08          | 6.94          | 7.85          | 8.32          | 7.70          | 9.08  | 9.79    | 9.67         | 7.23  | 6.26         | 6.58  | 7.00  | 6.94    |
|                | 2000 | 6.21          | 6.62          | 6.74          | 6.61          | 7.30          | 7.40  | 8.81    | 8.15         | 5.90  | 4.66         | 4.16  | 4.77  | 5.27    |
|                | 2000 | 3.54          | 5.41          | 4.48          | 5.53          | 7.23          | 8.31  | 8.93    | 12.96        | 10.96 | 8.69         | 8.68  | 9.37  | 10.79   |
|                | 2001 | 10.49         | 11.63         | 13.19         | 12.17         | 14.69         | 16.28 | 16.70   | 15.31        | 11.52 | 8.34         | 8.62  | 8.60  | 9.59    |
|                | 2002 | 8.09          | 8.54          | 8.58          | 8.80          | 9.09          | 9.16  | 8.96    | 8.04         | 7.08  | 6.95         | 6.84  | 6.56  | 7.32    |
|                | 2003 | 6.27          | 6.69          | 7.20          | 7.83          | 9.09<br>7.76  | 8.79  | 9.12    | 8.44         | 6.73  | 5.42         | 5.43  | 5.82  | 6.60    |
|                | 2004 |               |               |               |               | 1.10          | 0.19  | 9.12    | 0.44         | 0.75  | 5.42         | 5.45  | 5.62  | 0.00    |
|                |      | 5.89          | 6.53          | 7.19          | 7.24          |               |       |         |              |       |              |       |       |         |
| Potatoes,      | 1996 | 5.42          | 5.44          | 5.71          | 5.87          | 6.59          | 6.47  | 5.92    | 4.91         | 4.67  | 4.67         | 4.67  | 4.77  | 4.82    |
| processing     | 1997 | 4.98          | 4.90          | 5.11          | 5.02          | 6.04          | 5.04  | 4.33    | 4.81         | 4.61  | 4.60         | 4.71  | 4.96  | 5.00    |
|                | 1998 | 5.07          | 5.26          | 5.24          | 5.48          | 5.97          | 5.58  | 5.04    | 4.83         | 4.55  | 4.31         | 4.61  | 5.22  | 4.86    |
|                | 1999 | 5.11          | 4.94          | 5.14          | 5.30          | 5.32          | 5.30  | 5.28    | 4.43         | 4.59  | 4.67         | 5.04  | 4.95  | 4.99    |
|                | 2000 | 5.18          | 5.27          | 5.21          | 5.41          | 5.37          | 5.34  | 4.89    | 4.46         | 4.48  | 4.34         | 4.69  | 5.07  | 4.70    |
|                | 2001 | 4.95          | 5.15          | 5.10          | 5.19          | 5.10          | 4.96  | 5.24    | 4.43         | 4.56  | 4.47         | 4.89  | 5.15  | 5.05    |
|                | 2002 | 5.37          | 5.27          | 5.34          | 5.66          | 6.02          | 5.83  | 6.09    | 4.67         | 4.62  | 4.79         | 5.14  | 5.35  | 5.16    |
|                | 2003 | 5.38          | 5.32          | 5.28          | 5.33          | 5.59          | 5.60  | 5.39    | 4.69         | 4.64  | 4.52         | 4.85  | 5.31  | 5.10    |
|                | 2004 | 5.29          | 5.39          | 5.24          | 5.54          | 5.64          | 5.19  | 5.13    | 4.62         | 4.61  | 4.49         | 4.94  | 5.09  | 5.00    |
|                | 2005 | 5.34          | 5.26          | 5.40          | 5.39          |               |       |         |              |       |              |       |       |         |
| Dry edible     | 1996 | 19.60         | 19.90         | 19.90         | 22.70         | 24.80         | 25.80 | 26.80   | 26.90        | 24.40 | 24.00        | 25.10 | 24.10 | 23.50   |
| beans          | 1997 | 23.20         | 23.60         | 23.30         | 23.00         | 22.20         | 21.20 | 21.90   | 20.30        | 16.20 | 16.90        | 18.60 | 20.30 | 19.30   |
| beans          | 1998 | 21.10         | 21.20         | 20.20         | 20.80         | 20.80         | 20.90 | 21.30   | 19.60        | 19.00 | 19.40        | 20.30 | 19.90 | 19.00   |
|                | 1999 | 19.70         | 18.30         | 17.00         | 16.60         | 19.90         | 18.90 | 18.50   | 18.00        | 18.00 | 17.10        | 17.20 | 16.10 | 16.40   |
|                | 2000 | 15.80         | 15.60         | 14.50         | 15.70         | 16.20         | 14.70 | 14.20   | 13.80        | 15.50 | 15.70        | 15.50 | 14.40 | 15.50   |
|                | 2000 | 15.10         |               | 14.50         | 15.60         |               |       | 14.20   |              |       | 19.20        | 22.70 | 21.70 | 22.10   |
|                |      |               | 15.30         |               |               | 16.90         | 16.40 |         | 17.40        | 18.40 |              |       |       |         |
|                | 2002 | 21.50         | 26.10         | 27.10         | 27.50         | 27.80         | 27.40 | 24.50   | 23.20        | 17.90 | 16.60        | 15.90 | 16.10 | 17.10   |
|                | 2003 | 16.40         | 19.20         | 15.90         | 18.70         | 19.10         | 16.60 | 17.20   | 18.00        | 17.60 | 17.60        | 19.10 | 17.40 | 18.40   |
|                | 2004 | 17.20         | 17.50         | 20.20         | 19.60         | 19.90         | 20.00 | 19.20   | 20.90        | 22.90 | 24.50        | 25.80 | 26.70 | 24.80   |
|                | 2005 | 27.40         | 27.80         | 26.60         | 28.80         | 25.50         |       |         |              |       |              |       |       |         |
| Green peas,    | 1996 | 8.30          | 8.75          | 9.50          | 9.95          | 10.15         | 10.85 | 11.65   | 12.50        | 12.30 | 11.00        | 11.00 | 11.00 | 11.60   |
| whole-dry      | 1997 | 11.50         | 12.60         | 14.25         | 13.80         | 13.00         | 11.90 | 9.00    | 7.70         | 7.65  | 7.90         | 8.00  | 8.00  | 7.82    |
| 2/             | 1998 | 8.00          | 8.00          | 8.00          | 7.95          | 7.75          | 7.75  | 7.70    | 6.85         | 6.15  | 6.00         | 6.19  | 6.31  | 6.48    |
|                | 1999 | 6.46          | 6.50          | 6.53          | 6.56          | 6.75          | 6.88  | 6.91    | 6.53         | 6.22  | 6.03         | 6.03  | 5.83  | 5.76    |
|                | 2000 | 5.79          | 5.78          | 5.78          | 5.69          | 5.68          | 5.59  | 5.41    | 5.25         | 5.13  | 5.20         | 5.38  | 5.50  | 5.95    |
|                | 2001 | 5.84          | 6.28          | 6.44          | 6.53          | 6.43          | 6.28  | 6.25    | 6.19         | 6.21  | 6.35         | 6.56  | 6.88  | 6.96    |
|                | 2002 | 7.04          | 7.06          | 7.13          | 7.40          | 7.25          | 7.25  | 7.25    | 7.13         | 7.38  | 7.68         | 7.91  | 8.33  | 9.08    |
|                | 2003 | 9.08          | 9.81          | 10.88         | 10.60         | 10.44         | 9.92  | 9.30    | 7.56         | 7.63  | 8.09         | 8.84  | 9.08  | 9.17    |
|                | 2004 | 9.56          | 9.94          | 10.18         | 10.56         | 10.88         | 8.43  | 7.38    | 6.69         | 6.22  | 7.09         | 7.30  | 7.19  | 6.86    |
|                | 2005 | 6.72          | 6.91          | 6.33          | 5.88          | 5.68          | 5.57  |         |              |       |              |       |       |         |
| Yellow peas,   | 1996 | 8.75          | 9.50          | 8.80          | 9.05          | 9.30          | 10.40 | 11.00   | 12.00        | 12.25 | 11.00        | 11.00 | 11.00 | 11.08   |
| whole-dry      | 1996 | 8.75<br>11.40 | 9.50<br>12.50 | 8.80<br>13.60 | 9.05<br>12.80 | 9.30<br>11.75 |       | 8.50    | 7.60         |       | 7.60         |       |       | 7.46    |
| ,              |      |               |               |               |               |               | 10.40 |         |              | 7.55  |              | 7.75  | 7.60  |         |
| 2/             | 1998 | 7.50          | 7.50          | 7.60          | 7.50          | 7.50          | 7.50  | 7.05    | 6.50<br>6.75 | 5.65  | 5.69<br>6.25 | 5.78  | 5.94  | 6.13    |
|                | 1999 | 6.00          | 6.06          | 6.35          | 6.19          | 6.38          | 6.30  | 6.50    | 6.75         | 6.34  | 6.25         | 6.33  | 6.29  | 6.05    |
|                | 2000 | 6.38          | 6.13          | 6.03          | 6.00          | 5.88          | 5.91  | 5.72    | 5.30         | 5.16  | 5.15         | 5.31  | 5.38  | 5.92    |
|                | 2001 | 5.81          | 6.31          | 6.44          | 6.38          | 6.40          | 6.25  | 6.25    | 6.19         | 6.17  | 6.25         | 6.56  | 6.79  | 7.02    |
|                | 2002 | 7.04          | 7.25          | 7.31          | 7.68          | 7.66          | 7.59  | 7.38    | 6.50         | 6.72  | 7.10         | 7.34  | 7.58  | 7.78    |
|                | 2003 | 7.50          | 7.94          | 8.03          | 8.50          | 8.75          | 8.83  | 8.44    | 6.63         | 6.43  | 6.75         | 7.53  | 7.75  | 7.90    |
|                | 2004 | 7.91          | 8.72          | 9.05          | 9.25          | 9.44          | 7.75  | 7.13    | 6.08         | 6.00  | 6.25         | 6.35  | 6.25  | 6.30    |
|                | 2005 | 6.03          | 6.00          | 5.73          | 5.50          | 5.58          | 5.50  |         |              |       |              |       |       |         |
| entils,        | 1996 | 15.50         | 15.50         | 15.50         | 15.70         | 17.25         | 19.00 | 19.75   | 20.60        | 19.75 | 18.50        | 18.15 | 17.25 | 17.10   |
| regular        | 1997 | 17.00         | 17.40         | 17.50         | 17.00         | 16.50         | 16.25 | 16.00   | 14.75        | 13.80 | 12.90        | 12.10 | 11.50 | 13.00   |
| (Brewer)       | 1998 | 11.40         | 12.00         | 11.60         | 11.10         | 10.75         | 11.00 | 12.00   | 11.30        | 10.15 | 10.70        | 10.81 | 10.94 | 11.21   |
| (brewer)<br>2/ | 1998 | 10.92         | 12.00         | 11.55         | 11.38         | 11.69         | 11.00 | 12.00   | 12.15        | 12.13 | 12.28        | 13.05 | 13.17 | 12.54   |
| 2/             |      |               |               |               |               |               |       |         |              |       |              |       |       |         |
|                | 2000 | 12.88         | 12.45         | 12.13         | 12.31         | 12.73         | 12.81 | 12.81   | 11.75        | 11.19 | 11.03        | 10.97 | 10.88 | 10.44   |
|                | 2001 | 10.84         | 10.50         | 10.22         | 10.25         | 9.90          | 9.91  | 9.78    | 9.84         | 9.81  | 9.75         | 9.80  | 9.70  | 9.56    |
|                | 2002 | 9.44          | 9.06          | 9.03          | 9.75          | 9.59          | 9.44  | 9.40    | 9.50         | 10.75 | 12.85        | 13.81 | 14.25 | 14.30   |
|                | 2003 | 15.42         | 17.63         | 18.63         | 18.70         | 18.63         | 18.56 | 15.20   | 14.50        | 14.85 | 16.50        | 16.88 | 16.50 | 17.20   |
|                | 2004 | 17.13         | 19.00         | 20.50         | 21.50         | 20.50         | 15.80 | 14.19   | 13.25        | 14.38 | 15.56        | 15.85 | 15.38 | 15.40   |
|                | 2005 | 14.50         | 14.19         | 13.45         | 12.50         | 11.90         | 11.38 |         |              |       |              |       |       |         |

1/ Prices for 2005 are preliminary. 2/ Grower bids for U.S. no. 1 grade reported by the Bean Market News for Idaho & Washington.

Sources: National Agricultural Statistics Service, USDA, and Agricultural Marketing Service, USDA.

Price table 10--U.S. fresh-market herbs: Selected monthly wholesale prices in San Francisco, CA, 2004-2005

|             |              |       | 2004  |        |       | 2005  |       | Change from prev. year |           |        |  |
|-------------|--------------|-------|-------|--------|-------|-------|-------|------------------------|-----------|--------|--|
| Herb        | Unit         | Jan.  | Feb.  | Mar.   | Jan.  | Feb.  | Mar.  | Jan.                   | Feb.      | Mar.   |  |
|             |              |       |       | \$/cwt |       |       |       |                        | - Percent |        |  |
| Anise       | 24-ct crtn   | 18.50 | 12.75 | 16.60  | 32.00 | 20.50 | 14.50 | 73.0                   | 60.8      | - 12.7 |  |
| Arrugula    | 12-ct ctns   | 8.50  | 8.00  | 7.55   | 7.50  | 8.25  | 7.50  | - 11.8                 | 3.1       | 7      |  |
| Basil       | 12-ct ctns   | 8.75  | 9.00  | 8.63   | 7.75  | 7.50  | 7.50  | - 11.4                 | - 16.7    | - 13.1 |  |
| Celeriac    | 12-ct ctns   | 11.25 | 11.25 | 11.25  | 10.50 | 10.50 | 10.50 | - 6.7                  | - 6.7     | - 6.7  |  |
| Chervil     | 12-ct flmbag | 7.25  | 7.50  | 7.30   | 7.00  | 7.00  | 6.50  | - 3.4                  | - 6.7     | - 11.0 |  |
| Chives      | 12-ct flmbag | 4.75  | 4.75  | 5.10   | 6.25  | 4.50  | 4.75  | 31.6                   | - 5.3     | - 6.9  |  |
| Cilantro    | 60-ct ctns   | 11.50 | 15.00 | 9.63   | 19.25 | 16.75 | 11.75 | 67.4                   | 11.7      | 22.0   |  |
| Dill        | 12-ct ctns   | 8.00  | 8.00  | 7.88   | 6.75  | 7.50  | 7.00  | - 15.6                 | - 6.3     | - 11.2 |  |
| Horseradish | 50-lb sack   | 2.05  | 2.10  | 2.07   | 1.95  | 2.00  | 2.00  | - 4.9                  | - 4.8     | - 3.4  |  |
| Oregano     | 12-ct flmbag | 6.00  | 5.50  | 5.83   | 7.25  | 5.50  | 5.50  | 20.8                   | .0        | - 5.7  |  |
| Rosemary    | 12-ct flmbag | 6.00  | 6.00  | 6.03   | 6.50  | 5.50  | 5.50  | 8.3                    | - 8.3     | - 8.8  |  |
| Mint        | 12-ct ctns   | 8.75  | 8.25  | 7.95   | 7.50  | 7.75  | 7.00  | - 14.3                 | - 6.1     | - 11.9 |  |
| Salsify     | 5-1kg flmbg  | 17.50 | 18.25 | 18.25  | 26.50 | 26.50 | 26.50 | 51.4                   | 45.2      | 45.2   |  |
| Thyme       | 12-ct flmbag | 6.00  | 5.50  | 5.83   | 6.50  | 5.50  | 5.50  | 8.3                    | .0        | - 5.7  |  |
| Sage        | 12-ct flmbag | 6.00  | 5.50  | 5.78   | 6.50  | 5.50  | 5.50  | 8.3                    | .0        | - 4.8  |  |
| Watercress  | 12-ct ctns   | 8.00  | 8.00  | 8.00   | 8.00  | 9.00  | 10.50 | .0                     | 12.5      | 31.3   |  |

\* February 2005 prices are partial month averages.

Source: Derived from data provided by the Agricultural Marketing Service, U.S. Department of Agriculture.

## Price table 11--Farm-retail price spreads, 2002-05

|   |                | Annual         |                |                | 2004           |                |                | 2005           |                |                |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Category  | 2002           | 2003           | 2004           | Apr            | Nov            | Dec            | Jan            | Feb            | Mar            | Арі            |
| Market basket '                                       |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 180.3          | 185.3          | 194.9          | 192.0          | 198.1          | 200.9          | 200.7          | 199.2          | 199.1          | 200.6          |
| Farm value (1982-84=100)                              | 104.3          | 110.4          | 124.4          | 128.3          | 127.2          | 123.0          | 120.2          | 120.5          | 122.7          | 121.6          |
| Farm-retail spread (1982-84=100)                      | 221.2          | 225.6          | 232.9          | 226.4          | 236.3          | 242.9          | 244.1          | 241.6          | 240.3          | 243.2          |
| Farm value-retail cost (%)                            | 20.3           | 20.9           | 22.4           | 23.4           | 22.5           | 21.4           | 21.0           | 21.2           | 21.6           | 21.2           |
| Fresh fruit   |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 298.0          | 309.0          | 328.5          | 316.4          | 353.9          | 405.8          | 400.4          | 376.5          | 367.2          | 371.0          |
| Farm value (1982-84=100)                              | 154.4          | 163.2          | 200.5          | 196.7          | 219.7          | 206.6          | 180.6          | 176.0          | 159.7          | 159.5          |
| Farm-retail spread (1982-84=100)                      | 364.2          | 376.3          | 387.6          | 371.7          | 415.9          | 497.8          | 501.9          | 469.0          | 463.0          | 468.6          |
| Farm value-retail cost (%)                            | 16.4           | 16.7           | 19.3           | 19.6           | 19.6           | 16.1           | 14.2           | 14.8           | 13.7           | 13.6           |
| Fresh vegetables                                      |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 245.4          | 250.5          | 261.2          | 251.7          | 291.0          | 295.1          | 271.0          | 263.2          | 267.0          | 280.1          |
| Farm value (1982-84=100)                              | 145.8          | 149.9          | 146.5          | 151.3          | 204.2          | 121.9          | 94.1           | 115.6          | 150.2          | 149.1          |
| Farm-retail spread (1982-84=100)                      | 296.6          | 302.2          | 320.2          | 303.3          | 335.6          | 384.2          | 361.9          | 339.1          | 327.0          | 347.5          |
| Farm value-retail cost (%)                            | 20.2           | 20.3           | 19.0           | 20.4           | 23.8           | 14.0           | 11.8           | 14.9           | 19.1           | 18.1           |
| Processed fruits and vegetables                       |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 166.2          | 171.9          | 183.1          | 183.6          | 184.8          | 184.8          | 190.7          | 189.4          | 189.9          | 190.0          |
| Farm value (1982-84=100)                              | 110.5          | 108.4          | 125.4          | 121.1          | 130.4          | 132.6          | 135.1          | 144.2          | 146.1          | 147.2          |
| Farm-retail spread (1982-84=100)                      | 183.6          | 191.8          | 201.1          | 203.1          | 201.8          | 201.1          | 208.0          | 203.5          | 203.6          | 203.4          |
| Farm value-retail cost (%)                            | 15.8           | 15.0           | 16.3           | 15.7           | 16.8           | 17.1           | 16.9           | 18.1           | 18.3           | 18.4           |
| Fats and oils   |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 155.4          | 157.4          | 167.8          | 166.2          | 167.8          | 167.4          | 170.4          | 169.3          | 167.0          | 169.4          |
| Farm value (1982-84=100)                              | 91.7           | 113.4          | 128.4          | 147.2          | 108.3          | 105.2          | 100.4          | 100.5          | 113.9          | 109.7          |
| Farm-retail spread (1982-84=100)                      | 178.9          | 173.5          | 182.3          | 173.2          | 189.7          | 190.3          | 196.1          | 194.6          | 186.5          | 191.4          |
| Farm value-retail cost (%)                            | 15.9           | 19.4           | 20.6           | 23.8           | 17.4           | 16.9           | 15.8           | 16.0           | 18.3           | 17.4           |
| Meat products   | 160.2          | 160.0          | 102.2          | 170.0          | 105 0          | 105 6          | 195.0          | 107.0          | 107.6          | 100 0          |
| Retail cost (1982-84=100)<br>Farm value (1982-84=100) | 160.3<br>102.6 | 169.0<br>108.4 | 183.2<br>116.9 | 179.0<br>114.5 | 185.2<br>120.0 | 185.6<br>120.4 | 185.9<br>121.7 | 187.2<br>121.8 | 187.6<br>122.1 | 188.3<br>122.3 |
| Farm-retail spread (1982-84=100)                      | 219.5          | 231.1          | 251.3          | 245.2          | 252.1          | 252.5          | 251.8          | 254.3          | 254.8          | 256.0          |
| Farm value-retail cost (%)                            | 32.4           | 32.5           | 32.3           | 32.4           | 32.8           | 32.9           | 33.2           | 32.9           | 33.0           | 32.9           |
|   |                |                |                |                |                |                |                |                |                |                |
| Dairy products<br>Retail cost (1982-84=100)           | 168.1          | 167.9          | 180.2          | 174.0          | 180.9          | 180.1          | 183.3          | 181.8          | 181.4          | 182.2          |
| Farm value (1982-84=100)                              | 97.6           | 99.1           | 125.9          | 139.0          | 125.4          | 127.4          | 125.0          | 121.4          | 122.6          | 120.2          |
| Farm-retail spread (1982-84=100)                      | 233.1          | 231.3          | 230.3          | 206.3          | 232.1          | 228.6          | 237.1          | 237.5          | 235.6          | 239.4          |
| Farm value-retail cost (%)                            | 233.1          | 231.3          | 230.3          | 38.3           | 33.3           | 34.0           | 32.7           | 32.0           | 32.4           | 239.4          |
|   | 27.0           | 20.3           | 33.5           | 30.3           | 33.3           | 34.0           | 32.1           | 32.0           | 52.4           | 51.7           |
| Poultry   |                |                |                | .=             |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 167.0          | 169.1          | 181.7          | 178.1          | 183.4          | 183.3          | 183.8          | 182.0          | 185.0          | 184.1          |
| Farm value (1982-84=100)                              | 102.0          | 113.0          | 142.9          | 148.9          | 129.4          | 128.1          | 135.6          | 135.0          | 137.7          | 138.2          |
| Farm-retail spread (1982-84=100)                      | 242.0          | 233.7          | 226.4          | 211.8          | 245.6          | 246.9          | 239.3          | 236.2          | 239.4          | 236.9          |
| Farm value-retail cost (%)                            | 32.7           | 35.8           | 42.1           | 44.7           | 37.8           | 37.4           | 39.5           | 39.7           | 39.8           | 40.2           |
| Eggs  |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 138.2          | 157.3          | 167.0          | 187.0          | 142.0          | 152.6          | 145.8          | 152.4          | 145.1          | 138.6          |
| Farm value (1982-84=100)                              | 72.1           | 102.0          | 92.2           | 105.5          | 75.0           | 83.9           | 64.1           | 61.5           | 56.2           | 44.9           |
| Farm-retail spread (1982-84=100)                      | 256.9          | 256.5          | 301.4          | 333.4          | 262.5          | 276.1          | 292.6          | 315.6          | 304.8          | 307.0          |
| Farm value-retail cost (%)                            | 33.5           | 41.7           | 35.5           | 36.3           | 33.9           | 35.3           | 28.2           | 25.9           | 24.9           | 20.8           |
| Cereal and bakery products                            |                |                |                |                |                |                |                |                |                |                |
| Retail cost (1982-84=100)                             | 198.0          | 202.8          | 206.0          | 205.5          | 206.8          | 206.4          | 207.6          | 208.4          | 208.5          | 209.1          |
| Farm value (1982-84=100)                              | 86.4           | 93.5           | 103.7          | 112.9          | 98.6           | 97.2           | 95.8           | 95.2           | 96.6           | 94.0           |
| Farm-retail spread (1982-84=100)                      | 213.6          | 218.0          | 220.3          | 218.4          | 221.9          | 221.6          | 223.2          | 224.2          | 224.1          | 225.2          |
| Farm value-retail cost (%)                            | 5.3            | 5.6            | 6.2            | 6.7            | 5.8            | 5.8            | 5.7            | 5.6            | 5.7            | 5.5            |

1/ Retail costs are based on CPI-U of retail prices for domestically produced farm foods, published monthly by the Bureau of Labor Statistics (BLS). Farm value is the payment for the quantity of farm equivalent to the retail unit, less allowance for byproduct. Farm values are based on prices at first point of sale, and may include marketing charges such as grading and packing for some commodities. The farm-retail spread, the difference between the retail value and farm value, represents charges for assembling, processing, transporting, and distributing.

Source: http://www.ers.usda.gov/publications/agoutlook/aotables/...../aotab08.xls