# Vegetables and Melons Outlook 

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# Per Capita Vegetable Disappearance Up Slightly in 2004 

## Contents

Industry Overview
Fresh-Market
Vegetables
Melons
Processing
Vegetables
Potatoes
Dry Edible Beans
Commodity
Highlight:
Processing tomatoes
Contacts \& Links
Appendix Tables

## Web Sites

Veg. \& Melons
Potatoes
Tomatoes
Dry Beans
Market News
NASS Statistics
FAS Horticulture

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Per capita disappearance (use) of all vegetables, melons, and pulses increased about 1 pound in 2004 to 447.8 pounds. Per capita use of fresh-market vegetables (excluding melons, potatoes, sweet potatoes, and mushrooms) rose 4 percent to 144 pounds in 2004. Including melons, potatoes, sweet potatoes, and mushrooms, fresh-market vegetable consumption totaled 226.6 pounds-up 1 percent from a year earlier. Per capita use rose for commodities such as spinach (up 17 percent), cauliflower ( 14 percent), onions ( 12 percent), cabbage ( 10 percent), and romaine and leaf lettuce ( 7 percent). Per capita use of vegetables for processing (excluding potatoes, sweet potatoes, and mushrooms) increased 1 percent to 122.5 pounds. Total vegetable use is forecast to remain steady in 2005, as expected increases in fresh crops are offset by reductions in potatoes and processing vegetables.

Contract acreage for the five leading processing vegetables (tomatoes, sweet corn, snap beans, green peas, and cucumbers) is expected to decline 1 percent from a year earlier to 1.21 million acres. Most of the acreage reduction will result from fewer contract acres for canned vegetables (down 2 percent) as area for freezing is expected to remain steady.

The import share of the U.S. potato supply increased to 7 percent in 2004 as import volume grew faster than projected production sold minus net exports. One of the largest gains in import share was in frozen french fries, now at more than 13 percent. Frozen fries make up nearly 60 percent of total U.S. potato import volume, 91 percent of which is shipped from Canada. The next largest potato import (by volume) is potato starch, which is more than twice that of other (non french fry) frozen potatoes.

USDA's Prospective Plantings report indicated that 2005 seeded area of dry edible beans is expected to rise 23 percent from last year's low of 1.35 million acres. Dry bean area is up largely because of a combination of shrinking dry bean stocks, higher U.S. dry bean prices, and lower prices for alternative crops such as soybeans (down 26 percent) and field corn (down 15 percent). Acreage is expected to rise or remain stable in all surveyed states with the exception of Texas.

According to the 2002 Census of Agriculture, 70 percent of U.S. tomato acreage is harvested for processed products. This acreage is harvested by 1,577 farms-just 8 percent of all U.S. farms producing tomatoes. About 45 percent of tomato area harvested for processed products comes from farms planting at least 1,000 acres of tomatoes. According to a USDA food consumption survey, about a third of all processed tomato products are purchased away from home at various foodservice outlets (e.g., pizza parlors).

## Industry Overview

All vegetables and melons: Per capita disappearance (use) of all vegetables, melons, and pulses increased about 1 pound in 2004 to 447.8 pounds. Use is forecast to remain steady in 2005, as expected increases in fresh vegetables and melons are offset by reductions in potatoes and processing vegetables.

Fresh vegetables: Per capita use of fresh-market vegetables (excluding melons, potatoes, sweet potatoes, and mushrooms) rose 4 percent to 144 pounds in 2004. Including melons, potatoes, sweet potatoes, and mushrooms, fresh-market vegetable consumption totaled 226.6 pounds-up 1 percent from a year earlier.

Melons: Per capita use of the top 3 melons fell 8 percent in 2004 to 24.6 pounds. Cantaloup use totaled 9.5 pounds per person- 12 percent less than a year ago and well below the 1999 record of 11.4 pounds.

Processing vegetables: Per capita use of processing vegetables (excluding potatoes, sweet potatoes, and mushrooms) increased 1 percent to 122.5 pounds. Consumption of freezing vegetables (excluding potatoes) increased 2 percent to 21.6 pounds in 2004, while use of canning vegetables (excluding potatoes) increased 2 percent to 101.7 pounds. Including the preliminary estimate of potatoes used for french fries and other frozen products, per capita use of vegetables for freezing remained steady at 78 pounds.

Potatoes: According to preliminary data, per capita use of fresh and processing potatoes fell 2 percent in calendar 2004 to 135.5 pounds, with both fresh and processing uses declining. In 2005 , total potato consumption is forecast at 134 pounds, as production declines and prices increase.

Sweet potatoes: Per capita disappearance of sweet potatoes rose 2 percent in 2004 to 4.8 pounds. Disappearance is expected to decline in 2005 because of an expected smaller crop. U.S. sweet potato growers have indicated their intentions to plant 3 percent fewer acres in 2005.

Dry beans: Per capita disappearance of all dry edible beans fell 14 percent to 5.7 pounds- 24 percent below the average of the 1990s and 10 percent below the average consumption of the 1980s. With stocks reportedly low, U.S. dry edible bean growers intend to plant 23 percent more area in 2005.

Dry peas and lentils: Estimated domestic per capita food disappearance of dry edible peas and lentils rose 12 percent in 2004 to 0.7 pounds. Growers of dry peas and lentils are expected to again increase planted area by double-digit rates in the coming season. Through mid-April, loan deficiency payments (LDPs) for 2004 crop dry peas totaled $\$ 31.3$ million-up from $\$ 13.9$ million for the 2003 crop.

Mushrooms: During the 2003/04 marketing year (July-June), per capita use of all mushrooms increased 2 percent to 4.2 pounds. In 2004/05, per capita use is projected to rise 3 percent to 4.3 pounds, with a further 2-percent gain expected in 2005/06. In 2003/04, per capita use of fresh-market mushrooms continued to trend higher (totaling 2.62 pounds), with fresh per capita use projected to increase to 2.65 pounds in 2004/05.

Table 1--U.S. vegetable industry: Area, production, crop value, unit value, trade, and per capita use, 2002-05

| Item | Unit | 2002 | 2003 | 2004 | 2005 1/ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Area harvested | 1,000 ac. | 6,874 | 6,536 | 6,581 | 7,091 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | 1,000 ac. | 1,931 | 1,927 | 1,947 | 1,950 |
| Processing | 1,000 ac. | 1,340 | 1,337 | 1,291 | 1,275 |
| Potatoes | 1,000 ac. | 1,266 | 1,249 | 1,168 | 1,165 |
| Dry beans | 1,000 ac. | 1,739 | 1,347 | 1,219 | 1,512 |
| Other $2 /$ | 1,000 ac. | 599 | 677 | 955 | 1,190 |
| Production | Ml. cw t | 1,322 | 1,293 | 1,353 | 1,343 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | Mil. cw t | 461 | 466 | 483 | 485 |
| Processing | Mil. cw t | 343 | 314 | 356 | 338 |
| Potatoes | Mil. cwt | 458 | 458 | 456 | 452 |
| Dry beans | Mil. cw t | 30 | 22 | 18 | 24 |
| Other $2 /$ | Mil. cwt | 29 | 32 | 41 | 45 |
| Crop value | \$ mil. | 15,508 | 15,528 | 15,560 | 15,640 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | \$ mil. | 9,359 | 9,773 | 9,737 | 9,800 |
| Processing | \$ mil. | 1,392 | 1,367 | 1,471 | 1,395 |
| Potatoes | \$ mil. | 3,045 | 2,686 | 2,564 | 2,568 |
| Dry beans | \$ mil. | 519 | 423 | 445 | 458 |
| Other $2 /$ | \$ mil. | 1,193 | 1,278 | 1,343 | 1,420 |
| Unit value 3/ | \$/cwt | 11.73 | 12.01 | 11.50 | 11.65 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | \$/cw t | 20.29 | 20.95 | 20.16 | 20.21 |
| Processing | \$/cwt | 4.06 | 4.36 | 4.14 | 4.13 |
| Potatoes | \$/cwt | 6.67 | 5.89 | 5.62 | 5.68 |
| Dry beans | \$/cw t | 17.10 | 18.40 | 24.80 | 19.47 |
| Other $2 /$ | \$/cwt | 41.53 | 39.76 | 32.98 | 31.66 |
| Trade |  |  |  |  |  |
| Imports | \$ mil. | 4,817 | 5,435 | 6,185 | 6,570 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | \$ mil. | 2,617 | 3,028 | 3,458 | 3,650 |
| Processing | \$ mil. | 1,189 | 1,276 | 1,448 | 1,550 |
| Potatoes | \$ mil. | 575 | 682 | 764 | 815 |
| Dry beans | \$ mil. | 67 | 49 | 65 | 80 |
| Other 4/ | \$ mil. | 369 | 400 | 449 | 475 |
| Exports | \$ mil. | 3,273 | 3,313 | 3,468 | 3,560 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | \$ mil. | 1,203 | 1,302 | 1,364 | 1,415 |
| Processing | \$ mil. | 798 | 798 | 794 | 810 |
| Potatoes | \$ mil. | 723 | 646 | 735 | 750 |
| Dry beans | \$ mil. | 180 | 157 | 145 | 130 |
| Other 4/ | \$ mil. | 369 | 410 | 432 | 455 |
| Per capita use | Pounds | 439 | 447 | 448 | 448 |
| Vegetables |  |  |  |  |  |
| Fresh \& melons | Pounds | 170 | 171 | 174 | 175 |
| Processing | Pounds | 121 | 121 | 123 | 123 |
| Potatoes | Pounds | 132 | 139 | 136 | 134 |
| Dry beans | Pounds | 7 | 7 | 6 | 6 |
| Other $2 /$ | Pounds | 9 | 10 | 10 | 10 |

1/ ERS forecasts for 2005. 2/ Other includes sw eet potatoes, dry peas, lentils, and mushrooms. 3/ Ratio of total value to total production. 4/ Other includes mushrooms, dry peas, lentlls, sw eet potatoes, and vegetable seed. All trade data are on a calendar year basis.
Sources: ERS and National Agricultural Statistics Service, USDA.

Figure 1

## F.o.b. shipping point prices for fresh-market vegetables

## Broccoli

Cents per lb.


## Celery



## Head lettuce

Cents per lb.


## Snap beans



Carrots
Cents per lb.


## Sweet corn



## Onions

Cents per lb.


Tomatoes
Cents per lb.


Source: National Agricultural Statistics Service, USDA.

Fresh-Market Vegetables

## Spring Acreage Down 4 Percent

Including asparagus and onions but excluding melons, selected fresh-market vegetable area for harvest was forecast to decline 4 percent to 300,700 acres this spring season (largely Apr.-Jun.). California, which accounts for 50 percent of spring vegetable area, expects to harvest 8 percent fewer acres with much of this reduction due to head lettuce (down 24 percent), asparagus (down 8 percent), and broccoli ( 6 percent). Cool, wet winter weather delayed planting and other field activity and slowed growth of some spring crops in California and Arizona. If the cool, wet weather pattern continues along coastal California this spring, yields could be reduced and disease pressures increased, further trimming potential shipment volume, which has already been tightened by reduced area.

Florida, where crop growth has also been slowed by cool, wet, windy weather, is expected to harvest 23 percent of spring vegetable area. Florida's area is expected to rise 2 percent from a year ago, led by bell peppers (up 7 percent) and tomatoes (up 3 percent). The rise in these crops is largely a reaction to modestly favorable prices last spring. Most of Florida's spring bell pepper crop is sold in April and May (June volume is low), with April volume accounting for nearly one-fourth of the state's annual output. Spring tomato production is also strongest during April and May in Florida, with spring acreage continuing to creep higher the past several years, reflecting improved demand and the apparent success of the suspension agreement in preventing undercutting of U.S. prices when markets are low.

## Winter Prices Down, Spring Likely To Rise

The combination of a relatively strong economy (good demand), lower harvested acreage, and weather-reduced yields (reduced supplies) may keep moderate upward pressure on fresh-market vegetable shipping-point prices this spring. Assuming average weather, spring season f.o.b. shipping point prices for commercial fresh-

Table 2--Spring-season fresh-market vegetable area 1/

| Item | 2002 | 2003 | 2004 | 2005 f | $\begin{gathered} \hline \text { Change } \\ 2004-052 / \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | --Acres-- |  |  |  | Percent |
| Snap beans | 23,000 | 20,900 | 22,400 | 22,100 | -1 |
| Broccoli | 33,500 | 33,500 | 34,500 | 32,600 | -6 |
| Cabbage | 8,000 | 7,900 | 8,200 | 7,700 | -6 |
| Carrots | 19,400 | 19,900 | 19,300 | 21,000 | 9 |
| Cauliflower | 8,500 | 8,500 | 9,500 | 9,200 | -3 |
| Celery | 5,200 | 5,200 | 5,200 | 5,100 | -2 |
| Sweet corn | 38,800 | 38,300 | 37,200 | 38,600 | 4 |
| Cucumbers | 7,100 | 8,000 | 7,400 | 7,200 | -3 |
| Head lettuce | 36,700 | 37,200 | 46,100 | 34,900 | -24 |
| Bell pepper | 7,600 | 7,500 | 7,600 | 8,100 | 7 |
| Tomatoes | 28,100 | 27,000 | 28,000 | 27,600 | -1 |
| Subtotal | 215,900 | 213,900 | 225,400 | 214,100 | -5 |
| Onions 2/ | 33,700 | 32,500 | 35,700 | 37,100 | 4 |
| Asparagus 2/3/ | 66,000 | 58,000 | 52,500 | 49,500 | -6 |
| Total | 315,600 | 304,400 | 313,600 | 300,700 | -4 |
| $\mathrm{f}=$ Forecast area. <br> 1/ Selected crops for harvest largely during April-June. Excludes melons. 2/ Harvested area except estimated area for harvest in 2005. 3/ Includes area destined for processing. <br> Source: National Agricultural Statistics Service, USDA. |  |  |  |  |  |

market vegetables are expected to average 10 to 15 percent higher than a year earlier. With Mexican volume also lower, prices will likely firm through May after a lull through mid-April caused by the market vacuum left by an early Easter. The traditional Easter demand push came during late March this year versus early April last year (Easter was April 11 in 2004). Higher prices are expected for most freshmarket vegetables this spring, with carrots being one of the few likely exceptions.

Winter weather began and ended with cool, wet spells in the West but it was generally frost-free in the South. Despite cool, rainy periods, fresh vegetable

Table 3--Selected fresh-market vegetable shipments 1/

| Item | $\begin{aligned} & \text { Annual } \\ & 2004 \end{aligned}$ | $\begin{gathered} \text { February } \\ 2005 \end{gathered}$ | March |  | Change previous: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2004 | 2005 | Month | Year |
|  | -----1,000 cwt ----- |  |  |  | Percent |  |
| Snap beans | 3,051 | 206 | 437 | 261 | 27 | -40 |
| Broccoli | 8,972 | 881 | 876 | 923 | 5 | 5 |
| Cabbage | 13,270 | 1,279 | 1,646 | 1,708 | 34 | 4 |
| Cantaloup | 26,113 | 880 | 2,225 | 1,571 | 79 | -29 |
| Carrots | 11,525 | 749 | 1,101 | 980 | 31 | -11 |
| Cauliflower | 4,927 | 328 | 520 | 426 | 30 | -18 |
| Celery | 17,832 | 1,425 | 1,651 | 1,734 | 22 | 5 |
| Sweet corn | 10,627 | 383 | 864 | 801 | 109 | -7 |
| Cucumbers | 13,870 | 1,058 | 1,222 | 1,242 | 17 | 2 |
| Head lettuce | 38,150 | 2,688 | 3,226 | 3,525 | 31 | 9 |
| Romaine | 12,951 | 955 | 1,287 | 1,352 | 42 | 5 |
| Dry onions | 50,538 | 3,782 | 4,138 | 4,460 | 18 | 8 |
| Bell peppers | 15,916 | 1,336 | 1,642 | 1,548 | 16 | -6 |
| Squash | 6,732 | 721 | 938 | 865 | 20 | -8 |
| Tomatoes, round 2 / | 35,701 | 2,891 | 3,649 | 3,846 | 33 | 5 |
| Tomatoes, roma | 10,045 | 945 | 1,043 | 1,116 | 18 | 7 |
| Cherry tomatoes 3/ | 4,035 | 373 | 427 | 541 | 45 | 27 |
| Watermelon | 33,703 | 818 | 1,000 | 1,315 | 61 | 32 |
| Selected total | 317,958 | 21,698 | 27,892 | 28,214 | 30 | 1 |

1/ 2005 data are preliminary. Includes domestic and imported product. 2/ Includes both field-grown round and greenhouse-produced tomatoes. 3/ Includes grape tomatoes.

Source: Market New s, Agricultural Marketing Service, USDA.
Table 4--U.S. quarterly f.o.b. shipping-point prices, selected vegetables and melons, 2004-2005

| Commodity | 2004 |  |  |  | 2005 |  |  |  | Change 1st Q 1/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Second | Third | Fourth | First | Second* | Third * | Fourth * |  |
|  | --- Dollars per 100 lb --- |  |  |  |  |  |  |  | Percent |
| Asparagus | 196.00 | 126.00 | 217.67 | 164.50 | 119.00 | 125.00 | 130.00 | -- | -39.3 |
| Broccoli | 27.90 | 26.60 | 36.97 | 43.87 | 32.63 | 30.00 | 31.00 | 38.00 | 17.0 |
| Cantaloup | -- | 14.50 | 15.70 | 23.03 | -- | 18.00 | 16.00 | 22.00 | -- |
| Carrots | 24.67 | 23.87 | 18.30 | 17.27 | 20.83 | 20.00 | 18.00 | 18.00 | -15.6 |
| Cauliflower | 31.23 | 32.87 | 28.17 | 44.07 | 31.47 | 36.00 | 29.00 | 39.00 | 0.8 |
| Celery | 19.70 | 14.80 | 10.84 | 15.47 | 21.97 | 20.00 | 13.00 | 15.00 | 11.5 |
| Sw eet corn | 23.90 | 18.30 | 21.30 | 23.60 | 25.23 | 18.00 | 21.00 | 23.00 | 5.6 |
| Cucumbers | 26.87 | 18.70 | 30.10 | 20.40 | 29.75 | 19.50 | 24.00 | 17.00 | 10.7 |
| Lettuce, head | 15.20 | 12.83 | 17.77 | 18.37 | 12.20 | 17.50 | 19.00 | 18.00 | -19.7 |
| Onions, dry bulb | 17.43 | 18.37 | 14.77 | 9.84 | 7.47 | 18.00 | 14.00 | 11.50 | -57.1 |
| Snap beans | 54.07 | 37.80 | 63.90 | 59.97 | 77.00 | 42.00 | 60.00 | 52.00 | 42.4 |
| Tomatoes, field | 37.67 | 34.90 | 32.43 | 80.73 | 35.53 | 41.00 | 31.00 | 36.00 | -5.7 |
| All vegetables $2 /$ | 915 | 819 | 887 | 1,045 | 800 | 930 | 890 | 835 | -12.6 |

$--=$ not available. * = ERS forecast. 1/ Change for first-quarter 2005 over first-quarter 2004.
2/ Index base is 1910-14=100.
Source: Derived from data published by the National Agricultural Statistics Service, USDA.
shipment volume was up 2 percent during the winter quarter (Jan.-Mar.). Coupled with demand-slowing above average snowfall in major population centers at times, prices were under downward pressure much of the winter. As a result, winter quarter shipping-point prices for fresh-market vegetables averaged about 13 percent below those of a year earlier but were 3 percent above the lows of 2 years ago. Despite lower shipping-point prices, first quarter fresh vegetable retail prices rose nearly 2 percent from a year earlier.

## Spring Onion Area Up, Storage Area Down

Spring onion shipping-point prices in 2004 averaged the second highest over the past 11 years. This helps explain why growers decided to plant 4 percent more area this year despite extremely low prices for the 2004/05 fall storage season that is just now winding down. Georgia, which planted 7 percent fewer onions this year, expects average yields (after last year's record high) and a smaller crop. Full scale shipments of Georgia's Vidalia onions are scheduled to begin the last week of April. Although the crop came through the winter in good condition, an early spring hail storm reportedly damaged some acreage. The Texas spring onion crop has the potential to reach record high yields ( $335 \mathrm{cwt} / \mathrm{acre}$ is projected) after a mild growing season. Despite the wet winter and spring, good yields are expected from California, despite being 2 weeks late due to cool temperatures.

Although planted area for summer non-storage onions is expected to rise slightly this year, area for storage onions (marketed into the following spring) is forecast to decline 4 percent. Storage onion area in California, most of which is earmarked for dehydrated products, is expected to drop 1 percent to 29,000 acres-well below the 1999 record high of 41,600 acres. Excluding the California processing crop, area for U.S. storage onions is forecast down 5 percent from last year but is 2 percent higher than in 2003. Concern over water availability has largely shifted to the Pacific Northwest this year with snow packs below normal this past winter. Given last year's record fresh-market storage crop (excluding processing), low prices plagued onion shippers for most of the marketing season despite relatively good demand. During the first quarter (Jan-Mar) of 2005, f.o.b. shipping point prices for fresh dry bulb onions averaged 7.47 cents per pound-the fifth lowest first quarter average since 1980, but well above the recent low of 5.03 cents in 2000.

Table 5--U.S. fresh-market asparagus: Estimated supply, disappearance, and price

| Year | Supply |  |  | Utilization |  |  | Season-ave. price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Production 1/ | Imports <br> $2 /$ | Total | $\begin{gathered} \text { Exports } \\ 2 / \end{gathered}$ | Domestic | Per capita use | Current dollars 1/ | Constant dollars 3/ |
|  | -- Million pounds -- |  |  |  |  | Pounds | -- \$/cwt -- |  |
| 1985 | 115.2 | 18.0 | 133.2 | 22.3 | 110.9 | 0.47 | 79.30 | 113.75 |
| 1990 | 142.4 | 43.8 | 186.2 | 39.4 | 146.8 | 0.59 | 68.60 | 84.08 |
| 2000 | 150.4 | 159.4 | 309.8 | 36.6 | 273.2 | 0.97 | 117.00 | 117.00 |
| 2001 | 137.2 | 156.8 | 294.0 | 31.6 | 262.4 | 0.92 | 140.00 | 136.72 |
| 2002 | 126.7 | 180.3 | 307.0 | 29.3 | 277.7 | 0.96 | 110.00 | 105.68 |
| 2003 | 119.4 | 212.6 | 332.0 | 28.6 | 303.4 | 1.04 | 115.00 | 108.49 |
| 2004 | 115.0 | 203.8 | 318.8 | 26.0 | 292.8 | 1.00 | 131.00 | 121.07 |
| 2005 f | 110.0 | 220.0 | 330.0 | 25.0 | 305.0 | 1.04 | -- | -- |

-- = Not available. f = ERS forecast. 1/ Source: NASS, USDA. 2/ Source: Bureau of the Census, USDC. U.S. exports for 1985 w ere adjusted using Canadian imports. 3/ Constant-dollar prices calculated using the GDP deflator, $2000=100$.

## Asparagus Output Likely To Decline Again

This spring, asparagus growers expect to harvest 6 percent fewer acres as growers in California (down 8 percent) and Washington (down 7 percent) continue to reduce area due largely to competitive pressure from imports. Domestic production of fresh-market asparagus will likely decline in 2005. This will mark the fifth consecutive annual decline since the 2000 peak output of 150 million pounds. During these same 5 years, import volume has increased by one-fourth (table 5). During 2002-04, imports accounted for 68 percent of U.S. fresh-market asparagus consumption-up from 43 percent during 1992-94.

## Per Capita Use Rose in 2004

Per capita use of fresh market vegetables and melons (excluding potatoes, sweet potatoes, pulses, and mushrooms) increased 2 percent to a record 174 pounds in 2004 (table 6). Disappearance totaled 51.2 billion pounds, also a record high. Excluding melons, per capita use of fresh vegetables rose 4 percent to nearly 150 pounds in 2004.

Per capita disappearance increased for spinach (up 17 percent), cauliflower (14 percent), onions ( 12 percent), cabbage ( 10 percent), and romaine and leaf lettuce ( 7 percent). Per capita use declined for items such as garlic (down 9 percent), asparagus ( 4 percent), celery ( 4 percent), and tomatoes ( 1 percent). In 2005, per capita fresh vegetable disappearance is expected to increase about 1 percent as
Table 6--Fresh-market vegetables: Estimated per capita disappearance 1/

| Average |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | 1997-2001 | 2002 | 2003 | 2004 | 2005 f |
|  | -- Pounds/person -- |  |  |  |  |
| Head lettuce | 23.52 | 22.54 | 22.22 | 22.50 | 22.13 |
| Onions $2 /$ | 18.60 | 19.32 | 19.50 | 21.75 | 20.60 |
| Tomatoes 3/ | 17.74 | 19.17 | 18.26 | 18.03 | 18.65 |
| Other lettuce | 7.44 | 9.59 | 11.19 | 12.00 | 12.23 |
| Sweet corn | 8.99 | 8.97 | 9.51 | 9.63 | 9.74 |
| Carrots | 10.29 | 8.42 | 8.82 | 8.88 | 8.71 |
| Cabbage | 8.54 | 8.29 | 7.55 | 8.34 | 8.29 |
| Bell pepper | 6.67 | 6.79 | 6.85 | 7.10 | 7.05 |
| Cucumbers | 6.45 | 6.54 | 6.05 | 6.30 | 6.49 |
| Celery | 6.43 | 6.30 | 6.26 | 5.99 | 6.02 |
| Broccoli | 5.50 | 5.35 | 5.47 | 5.87 | 5.90 |
| Squash | 4.18 | 4.64 | 4.44 | 4.47 | 4.50 |
| Pumpkins | 4.44 | 4.10 | 3.89 | 4.72 | 4.24 |
| Garlic | 2.50 | 2.50 | 2.82 | 2.56 | 2.74 |
| Spinach | 1.10 | 1.43 | 1.77 | 2.07 | 2.16 |
| Snap beans | 1.81 | 2.09 | 1.98 | 1.91 | 1.98 |
| Cauliflower | 1.66 | 1.43 | 1.56 | 1.78 | 1.77 |
| Asparagus | 0.84 | 0.96 | 1.04 | 1.00 | 1.04 |
| Others | 70.66 | 73.70 | 73.31 | 73.64 | 73.54 |
| Subtotal | 165.24 | 170.27 | 170.77 | 174.29 | 175.05 |
| Potatoes | 47.12 | 44.30 | 47.20 | 46.50 | 46.30 |
| Total | 212.36 | 214.57 | 217.97 | 220.79 | 221.35 |

$\mathrm{f}=\mathrm{ERS}$ forecast. 1/ Excludes melons and mushrooms. 2/ Fresh-market dry bulb. 3/ Excludes domestic hothouse tomatoes.

Source: Economic Research Service, USDA.
rising use of tomatoes, spinach, garlic, and leaf and romaine lettuce outweighs potential reductions for onions, iceberg lettuce, and carrots.

## Import and Export Volume Each Rise

During the first 2 months of 2005, the volume of fresh vegetable (excluding potatoes and melons) imports increased 6 percent compared with a year earlier (table 7). While items such as tomatoes and sweet corn were lower, most other imports, such as garlic and asparagus, rose. With the exception of greenhouse tomatoes (up 52 percent), fresh tomato imports were down across the board, falling 7 percent to 430 million pounds.

On the export side of the ledger, the volume of fresh market vegetables and melons totaled 7 percent greater than during the first two months of 2004. The quantity of fresh vegetables shipped to Canada (up 3 percent) and Japan ( 83 percent) increased, while volume sent to Mexico fell 5 percent. Combined, these three nations accounted for 94 percent of U.S. export volume ( 91 percent in all of 2004). During the first two months of 2005, U.S. export volume increased for items such as onions (up 32 per-cent), leaf and romaine lettuce, and peppers, but was more than offset by reductions for broccoli (down 17 percent), carrots, and celery.

The weaker dollar has improved U.S. international competitiveness but has yet to significantly affect the fresh-market vegetable trade deficit. When the value of the U.S. dollar declines, the prices we pay for imported vegetables eventually move higher. Economic theory suggests that at some point, we would reduce the volume of imports in response to these higher prices. On the export side of the equation, when the dollar weakens, other nations eventually pay less to buy U.S fresh vegetables, which should lead to increased sales volume. Over the past 3 years, the agricultural export trade-weighted dollar has declined 21 percent but this has yet to translate into meaningful changes in fresh-market vegetable trade volume. Since peaking in 2002, fresh vegetable export volume has declined annually and totaled 5 percent less in 2004 than in 2002. Although the rate of increase has slowed each of the past 2 years, U.S. fresh vegetable import volume has continued to trend higher and was 12 percent greater in 2004 than in 2002.

Table 7--Selected fresh-market vegetable trade volume, 2003-05 1/

| Item | 2004 <br> Annual | January - February |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 | 2004 | 2005 | 2004-05 |
|  |  | --1,000 cwt-- |  |  | Percent |
| Exports, fresh: |  |  |  |  |  |
| Onions, dry bulb | 6,201 | 1,637 | 1,252 | 1,648 | 32 |
| Lettuce, head | 4,747 | 676 | 705 | 726 | 3 |
| Lettuce, other | 4,838 | 799 | 803 | 976 | 21 |
| Tomatoes | 3,675 | 417 | 502 | 518 | 3 |
| Other | 19,971 | 3,381 | 3,270 | 3,115 | -5 |
| Total | 39,432 | 6,910 | 6,532 | 6,982 | 7 |
| Imports, fresh: |  |  |  |  |  |
| Tomatoes | 20,546 | 5,471 | 4,605 | 4,302 | -7 |
| Cucumbers | 9,335 | 2,472 | 2,505 | 2,711 | 8 |
| Onions, dry bulb | 6,892 | 1,069 | 1,170 | 1,404 | 20 |
| Peppers, sweet | 5,689 | 1,582 | 1,660 | 1,801 | 8 |
| Other | 30,032 | 6,310 | 6,059 | 6,732 | 11 |
| Total | 72,495 | 16,904 | 16,000 | 16,950 | 6 |

1/ Excludes melons, potatoes, mushrooms, pulses, and sw eet potatoes.
Source: Bureau of the Census, U.S. Department of Commerce.

## Spring Acreage Declines

Responding to relatively low prices a year ago, melon growers indicated they would harvest 1 percent less acreage than last year (table 8). Reduced area for cantaloup and honeydew melons outweighed increased watermelon acreage. Most of the decline was expected to occur in Texas (down 8 percent), and Georgia (down 20 percent). Arizona cantaloups are in good condition, and growers expect to harvest 8 percent more area. California's melon crops are generally a week or two behind schedule due to the prevalence of cloudy, wet, and cool weather during the growing season. California's melon acreage is down 2 percent from last spring's 18,400 acres because of a small reduction in watermelon area.

While Texas watermelon growers increased area 3 percent this spring, growers of Texas cantaloup (down 43 percent) and honeydew melons (down 46 percent) reduced area substantially. In general, as higher-yielding varieties have been introduced, spring season melon area has been trending lower in Texas and other states. However, the decline in Texas melon area has been more pronounced. There are several likely reasons for this decline, but Texas spring melon shippers appear to have lost acreage to states such as California (honeydew melons) and Arizona (cantaloup) which may hold comparative production advantages in spring melons. A decade ago, Texas spring melons covered 51,000 acres compared with less than 18,000 acres this spring.

Early April wholesale prices for melons were running well above a year earlier after averaging about 5 percent below the previous year during the first quarter. F.o.b. shipping-point prices for early April Central American cantaloup and seeded watermelon were each running about 50 percent above the very low levels of a year ago, while honeydew melon prices were averaging more than 75 percent higher. Prices for seedless watermelon, which accounts for a greater share of the market than seeded melons, were up about 2 percent.

## Per Capita Use Declined in 2004

In 2004, per capita use of all melons declined 8 percent to 24.6 pounds-the third consecutive annual decline and the lowest level since 1993. Total melon disappearance was 7.2 billion pounds last year with the decline caused by reductions in both domestic production (down 7 percent) and import volume (down 6 percent). Domestic melon production has declined for three consecutive years,

Table 8--Spring-season fresh-market melon area 1/

| Item | 2002 | 2003 |  |  |  |  |  | 2004 | 2005 f | Change <br> 2004-05 2/ |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | --Acres-- |  |  |  |  |  |  |  |  |
| Cantaloup | 28,500 | 29,100 | 32,100 | 30,700 | Percent |  |  |  |  |  |
| Honeydew | 5,700 | 5,200 | 4,700 | 4,100 | -4 |  |  |  |  |  |
| Watermelon 2/ | 47,800 | 43,000 | 43,000 | 44,300 | 3 |  |  |  |  |  |
| Total | 82,000 | 77,300 | 79,800 | 79,100 | -1 |  |  |  |  |  |

f = Forecast area.
1/ Selected crops for harvest largely during April-June. 2/ After 2002, Arizona w as removed from the w atermelon seasonal estimates program (area w as 5,000 acres in 2002).
Source: National Agricultural Statistics Service, USDA.
while imports have largely remained flat. Per capita melon use during the 2000s has thus far averaged 2 percent more than in the 1990s and 19 percent greater than in the 1980s.

Watermelon-In 2004, increased imports (up 12 percent) were outweighed by reduced domestic production (down 4 percent) and greater exports (up 19 percent), dropping U.S. watermelon disappearance 4 percent to 3.8 billion pounds. With population increasing about 1 percent each year, per capita use declined 5 percent to 13.0 pounds. Assuming continued economic growth, use is expected to increase in 2005 as marketing of small "personal" melons continues to become more widespread.

Cantaloup-Reduced production (down 8 percent), lower imports (down 15 percent), and a 9-percent increase in exports dropped U.S. cantaloup disappearance 11 percent to 2.8 billion pounds in 2004-the lowest since 1996. Per capita use was 9.5 pounds, down 12 percent from the previous year and 17 percent below the 1999 record high. Assuming improved output and larger imports, per capita use is forecast to increase in 2005.

Honeydew-A 2-percent increase in imports was outweighed by a 3-percent reduction in production and an estimated 7-percent increase in exports to leave honeydew melon disappearance down 2 percent to 635 million pounds in 2004. Per capita use of honeydews declined 3 percent to 2.2 pounds last year. Use is expected to remain flat in 2005.

## Melon Imports Up in 2005

Compared with 2004, the volume of melon imports was up 16 percent during the first 2 months of 2005. Melon imports from Honduras (up 16 percent), Costa Rica ( 16 percent), and Mexico ( 45 percent)--the top 3 foreign suppliers--were higher. Cantaloup imports were up 10 percent, with greater volume from Honduras (18 percent) and Costa Rica (20 percent). Due to sanitary restrictions, Mexico has not shipped winter cantaloup to the United States since 2002 (Mexico had been a leading supplier). Watermelon import volume was up 54 percent, with larger volume from Mexico (up 54 percent) and Honduras (up 31 percent). The volume of seedless watermelon imports, which was up 58 percent, accounted for about threefourths of all watermelon imports.

Figure 2
U.S. melons: Monthly import volume, 2003-05


Source: Bureau of the Census, USDC.

## Processing Vegetables

## With Area Down, Output Expected Lower in 2005

Contract acreage for the five leading processing vegetables (tomatoes, sweet corn, snap beans, green peas, and cucumbers) is expected to decline 1 percent from a year earlier to 1.21 million acres. Most of the acreage reduction will result from fewer contract acres for canned vegetables (down 2 percent) as area for freezing is expected to remain near year earlier levels. Assuming yields remain near the average of the previous 3 seasons, total production of 11 selected processing vegetables could decline 6 to 10 percent from the 17.78 million short tons harvested in 2004. Most of the reduction in processing output this year may come from a smaller processing tomato crop in California (down 9 percent) and fewer acres of canning snap beans (down 7 percent).
U.S. production of tomatoes for processing is currently forecast to be around 11 million short tons in 2005-down from 12.3 million tons in 2004 but well above the 9.8 million tons of 2003. Given ample stocks and relatively lackluster wholesale prices for tomato products, import volume is expected to decline this year. At the same time, continued weakness in the U.S. dollar, along with low product prices, may help tomato product export volume rise for the fifth consecutive year. In

Table 9--Contract plantings of selected processing crops 1/

| Item | Contract plantings |  |  |  | $\begin{gathered} \hline \text { Change } \\ 2004-052 / \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2004 | 2005 f |  |
|  | 1,000 acres |  |  |  | Percent |
| Canning | 865.5 | 860.0 | 843.5 | 829.5 | -2 |
| Tomatoes | 311.1 | 306.7 | 313.1 | 283.9 | -9 |
| Sweet corn | 220.8 | 220.3 | 215.3 | 215.8 | 0 |
| Snap beans | 155.5 | 141.6 | 143.4 | 133.9 | -7 |
| Green peas | 98.3 | 106.7 | 84.4 | 95.2 | 13 |
| Cucumbers | 79.8 | 84.7 | 87.3 | 100.7 | 15 |
| Freezing | 418.3 | 419.3 | 383.4 | 383.6 | 0 |
| Sweet corn | 223.4 | 224.5 | 197.1 | 193.0 | -2 |
| Snap beans | 64.7 | 56.7 | 59.6 | 60.9 | 2 |
| Green peas | 130.2 | 138.1 | 126.7 | 129.7 | 2 |
| Total | 1,283.8 | 1,279.3 | 1,226.9 | 1,213.1 | -1 |

$\mathrm{f}=$ Prospective area.
1/Excludes open market plantings. 2/ Percent change based on a comparable list of States and not on table data.
Source: National Agricultural Statistics Service, USDA.
Table 10--Value of processed vegetable trade 1/

| Item | 2004 Annual | January - February |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 | 2004 | 2005 | 2004-05 |
|  | --Million dollars-- |  |  |  | Percent |
| Imports: |  |  |  |  |  |
| Canned | 733 | 94 | 103 | 130 | 25 |
| Frozen | 455 | 72 | 76 | 85 | 13 |
| Dehydrated 2/ | 261 | 38 | 40 | 47 | 19 |
| Exports: |  |  |  |  |  |
| Canned | 530 | 78 | 88 | 83 | -6 |
| Frozen | 147 | 27 | 24 | 23 | -2 |
| Dehydrated 2/ | 117 | 19 | 19 | 20 | 6 |

[^0]Source: Bureau of the Census, U.S. Department of Commerce.

Table 11--Processing vegetables: Consumer and producer price indexes

| Item | 2005 |  | 2004 | Change previous: |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. | Feb. | Mar. | Month | Year |
|  | -- Index -- |  |  | -- Percent -- |  |
| Consumer Price Indexes (12/97=100) |  |  |  |  |  |
| Processed fruits and vegetables | 116.3 | 117.1 | 115.4 | -0.7 | 0.8 |
| Canned vegetables | 117.9 | 117.5 | 115.7 | 0.3 | 1.9 |
| Frozen vegetables (1982-84=100) | 174.7 | 176.3 | 174.9 | -0.9 | -0.1 |
| Dry beans, peas, lentils | 116.4 | 116.0 | 110.6 | 0.3 | 5.2 |
| Olives, pickles, relishes | 115.2 | 107.5 | 111.1 | 7.2 | 3.7 |
| Producer Price Indexes (1982=100) |  |  |  |  |  |
| Canned vegetables and juices | 136.0 | 136.0 | 131.9 | 0.0 | 3.1 |
| Pickles and products | 183.3 | 183.7 | 179.9 | -0.2 | 1.9 |
| Tomato catsup and sauces 1/ | 128.8 | 128.8 | 126.0 | 0.0 | 2.2 |
| Canned dry beans | 124.2 | 124.2 | 124.0 | 0.0 | 0.2 |
| Vegetable juices 1/ | 111.3 | 110.8 | 110.8 | 0.5 | 0.5 |
| Frozen vegetables | 137.4 | 137.3 | 135.3 | 0.1 | 1.6 |
| Dried/dehy. fruit \& vegetables | 145.4 | 146.7 | 144.5 | -0.9 | 0.6 |

1/ Index base year is 1987.
Source: Bureau of Labor Statistics, U.S. Dept. of Labor.
conjunction with improving domestic demand, this should help drawdown tomato product stocks which have been putting pressure on prices.

## Disappearance Rises in 2004

Per capita disappearance of processing vegetables (excluding potatoes, sweet potatoes, and mushrooms) increased 1 percent to 122.5 pounds in 2004. On a freshequivalent basis and excluding potatoes, pulses, and mushrooms, total disappearance of vegetables used in manufacturing frozen, canned, and dehydrated products in 2004 was estimated to be 36.0 billion pounds-up 2 percent from a year earlier. Assuming continued improvement in the general economy this summer and fall, the outlook for 2005 points to relative stability in per capita use of processing vegetables, as gainers and losers largely offset one another.

Freezing vegetables-Disappearance of vegetables for freezing (excluding potatoes) increased 3 percent to a record 6.3 billion pounds ( 22.9 billion including potatoes) in 2004. On a per capita basis, use of freezing vegetables (excluding potatoes) increased 2 percent to 21.6 pounds last year (the record was 23.1 pounds in 1996). Including potatoes, freezing vegetable use was largely unchanged at 78 pounds per person. Increases were noted for commodities such as spinach (up 16 percent), snap beans (up 5 percent), and broccoli (up 3 percent), with declines coming in lima beans (down 21 percent) and green peas (down 12 percent).

Canning vegetables-The preliminary per capita use estimate for canning vegetables (excluding potatoes) increased 2 percent to 99.8 pounds in 2004. Total domestic disappearance of canning vegetables in 2004 rose nearly 3 percent to a record 29.3 billion pounds. Increases were noted for commodities such as pickling cucumbers, tomatoes, and carrots, with declines for green peas, asparagus, and sweet corn. With the second-largest crop on record, greater imports, and an improving economy, disappearance of processing tomatoes increased in 2004, rising 2 percent to 20.7 billion pounds. Tomatoes accounted for 71 percent of 2004 canning vegetable disappearance. The outlook for 2005 indicates a small gain in per capita use of processing tomatoes as burdensome stocks are drawn down and low prices and strong employment encourage increased consumption.

Onions for dehydration-Domestic disappearance of onions for dehydration totaled an estimated 340 million pounds in 2004, with per capita use declining to 1.2 pounds. Per capita use of onions for dehydration has averaged 1.34 pounds during the 2000s, down 7 percent from 1.44 pounds during the 1990s. Use is not expected to change much in 2005 as processors expect to limit production for a second consecutive year to draw down inventories built up following the large 2003 crop.

Table 12--Vegetables for freezing: Per capita use 1/

| Item | Average <br> $1997-2001$ | 2002 | 2003 | 2004 | 2005 f |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | --Pounds/person, fresh-weight-- |  |  |  |  |
| Sweet corn | 9.7 | 9.3 | 9.0 | 9.1 |  |
| Snap beans | 1.9 | 1.8 | 1.9 | 1.9 | 1.5 |
| Green peas | 2.0 | 1.7 | 1.9 | 1.6 | 1.8 |
| Carrots | 2.4 | 1.9 | 1.5 | 1.6 | 1.6 |
| Broccoli | 2.2 | 2.1 | 2.6 | 2.7 | 2.6 |
| Spinach | 0.6 | 0.7 | 0.8 | 0.9 | 0.9 |
| Cauliflower | 0.6 | 0.3 | 0.4 | 0.4 | 0.4 |
| Asparagus | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Green limas | 0.4 | 0.4 | 0.4 | 0.3 | 0.4 |
| Other freezing | 2.0 | 3.2 | 2.5 | 3.0 | 3.4 |
| Subtotal | 21.9 | 21.5 | 21.1 | 21.6 | 21.5 |
| Potatoes 2/ | 58.0 | 55.2 | 57.2 | 56.4 | 55.1 |
| Total | 79.9 | 76.7 | 78.3 | 78.0 | 76.6 |

$f=E R S$ forecast. 1/ Calendar year consumption for selected items.
2/ Includes french fries and other frozen potato products.
Source: ERS, USDA.

Table 13--Vegetables for canning: Per capita use 1/

| Item | Average <br> $1997-2001$ | 2002 | 2003 | 2004 | 2005 f |  |
| :--- | :---: | :---: | :---: | ---: | ---: | :---: |
|  |  | - -Pounds/person, fresh-weight-- |  |  |  |  |
| Tomatoes | 70.7 | 69.3 | 69.8 | 70.4 | 70.8 |  |
| Sweet corn | 9.0 | 7.8 | 8.3 | 8.2 | 8.2 |  |
| Chile peppers 2/ | 4.8 | 5.7 | 5.5 | 6.0 | 5.8 |  |
| Cucumbers 3/ | 4.4 | 5.4 | 4.4 | 4.6 | 4.3 |  |
| Snap beans | 3.8 | 3.4 | 3.7 | 3.7 | 3.8 |  |
| Carrots | 1.3 | 1.9 | 1.2 | 1.6 | 1.4 |  |
| Green peas | 1.4 | 1.1 | 1.3 | 1.2 | 1.2 |  |
| Cabbage | 1.3 | 1.2 | 1.1 | 1.1 | 1.1 |  |
| Beets | 0.8 | 0.6 | 0.7 | 0.7 | 0.7 |  |
| Asparagus | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |  |
| Other canning | 1.7 | 1.8 | 1.9 | 2.1 | 1.9 |  |
| Subtotal | 99.4 | 98.4 | 98.1 | 99.8 | 99.4 |  |
| Potatoes | 1.6 | 1.4 | 1.5 | 1.5 | 1.5 |  |
| Total | 101.0 | 99.8 | 99.6 | 101.3 | 100.9 |  |

$\mathrm{f}=$ ERS forecast. 1/ Calendar year consumption for selected items. 2/Includes fresh and all processing uses of chiles. Estimate for 2004 is preliminary. 3/ For pickling.
Source: Economic Research Service, USDA.

## Potatoes

## Lower Projected Prices Push 2004 Potato Sales Value Down

The four seasonal potato crops for 2004 are each expected to return reduced prices even as total crop production is flat. Potato consumption remains weak as per capita use is projected at 134 pounds in 2005, down from 135.5 pounds in 2004 and 138.7 pounds in 2003. The average potato price is anticipated at $\$ 5.62$ per hundred pounds in 2004 as fall crop prices average only $\$ 5.09$ per cwt, down 3 percent from 2003. Thus, the production value for all seasons in 2004 is estimated at $\$ 2.565$ billion, nearly 5 percent below 2003's value and 16 percent below 2002's.

Assuming 2003's sales/production ratio of 91 percent, the estimated value of all potato sales in 2004 is $\$ 2,342$ million, down 5 percent from 2003. However, average sales per acre are up 2 percent to $\$ 2,006$ as acres harvested were reduced by 6.5 percent. Although fall harvested acreage in the two largest producing statesIdaho and Washington-was a little lower in 2004, their yields per acre were significantly higher than in 2003. Thus, fall production levels were up in both States in 2004.

Table 14--Potato prices and production values by season, 2003 and 2004 1/

| Item | Units | Year | Winter | Spring | Summer | Fall | Annual |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |
| Average prices | \$/cwt | 2003 | 26.04 | 10.90 | 8.72 | 5.23 | 5.89 |
|  | \$/cwt | 2004 | 20.97 | 9.54 | 8.62 | 5.09 | 5.62 |
| Value of production | Mil. \$ | 2003 | 104.9 | 267.1 | 164.2 | $2,149.6$ | $2,685.8$ |
|  | Mil. \$ | 2004 | 101.0 | 216.1 | 158.9 | $2,086.3$ | $2,562.3$ |
| Value of sales 2/ | Mil. \$ | 2003 | 103.2 | 253.3 | 157.1 | $1,944.0$ | $2,457.6$ |
|  | Mil. \$ | 2004 | 82.8 | 220.7 | 154.7 | $1,883.7$ | $2,341.9$ |
| Percent of production Prent | 2004 | 82.0 | 102.1 | 97.4 | 90.3 | 91.4 |  |
| Sales per acre |  |  |  |  |  |  |  |
|  | Dols. | 2003 | 7,217 | 2,991 | 2,677 | 1,782 | 1,968 |
|  | Dols. | 2004 | 4,475 | 3,057 | 2,864 | 1,842 | 2,006 |

1/ Values in 2004 are based on forecast prices, which are w eighted by seasonal production.
2/ The sales/production ratio in 2003 is assumed for 2004.
Source: NASS, USDA for 2003 and $\operatorname{RRS}$, USDA for 2004.

Figure 3
U.S. potatoes: Per capita disappearance, 1990-2005


Source: Economic Research Service, USDA.

Fall potato prices received by growers in both States, however, are down 3 percent through March 2005. Assuming these prices hold for Idaho's and Washington's fall potato sales, the value of sales is expected down 3 percent for both States. As a result, projected sales per acre of fall potatoes in both States are similarly projected down.

The 6.5-percent reduction in total U.S. harvested acreage in 2004 was counterbalanced by the 6.5 -percent gain in average yield per acre, leaving overall production flat. But since domestic demand for potato use remains weak, average prices are down for the fourth consecutive year. Fresh-market potato prices are

Table 15--Potatoes: Processing use in 9 major States 1/

|  | Thru | Potatoes processed in: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Crop year | Nov | Dec 2/ | Jan | Feb |  | Mar |  | Apr | May |
| Season |  |  |  |  |  |  |  |  |  |
| total |  |  |  |  |  |  |  |  |  |

-     - = not available.

1/ Excludes potatoes used for chips in Maine, Michigan, and Wisconsin. 2/ Preceding year.
Source: Potato Stocks, NASS, USDA.

Table 16--Potatoes: Average prices received by farmers

| Year | Sep. | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$/cwt |  |  |  |  |  |  |  |  |  |  |
| All potatoes: |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000-01 | 4.65 | 4.30 | 4.31 | 4.59 | 4.73 | 5.28 | 5.12 | 5.47 | 5.22 | 5.71 | 6.37 | 7.61 |
| 2001-02 | 6.04 | 5.15 | 5.96 | 6.66 | 7.34 | 7.33 | 8.24 | 8.01 | 8.59 | 9.38 | 10.59 | 7.39 |
| 2002-03 | 6.29 | 5.53 | 6.24 | 6.62 | 6.44 | 6.47 | 6.79 | 6.99 | 6.94 | 6.67 | 6.84 | 5.57 |
| 2003-04 | 5.24 | 5.03 | 5.46 | 5.77 | 5.75 | 5.93 | 6.09 | 6.84 | 6.54 | 6.49 | 5.91 | 5.94 |
| 2004-05 | 5.27 | 4.73 | 4.98 | 5.27 | 5.59 | 5.76 | 6.16 |  |  |  |  |  |
| \% Chng | 0.6 | -6.0 | -8.8 | -8.7 | -2.8 | -2.9 | 1.1 |  |  |  |  |  |
| Tablestock: |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000-01 | 4.92 | 4.04 | 3.80 | 4.00 | 4.38 | 5.41 | 4.50 | 5.50 | 7.23 | 8.36 | 8.94 | 13.50 |
| 2001-02 | 10.20 | 8.13 | 8.28 | 9.22 | 10.49 | 11.63 | 13.19 | 12.17 | 14.69 | 16.28 | 16.70 | 15.31 |
| 2002-03 | 11.52 | 8.34 | 8.62 | 8.60 | 8.09 | 8.54 | 8.58 | 8.80 | 9.09 | 9.16 | 8.96 | 8.04 |
| 2003-04 | 7.08 | 6.95 | 6.84 | 6.56 | 6.20 | 6.47 | 6.95 | 8.42 | 7.89 | 9.03 | 7.92 | 8.40 |
| 2004-05 | 7.04 | 5.39 | 5.23 | 5.52 | 5.89 | 6.53 |  |  |  |  |  |  |
| \% Chng | -0.6 | -22.4 | -23.5 | -15.9 | -5.0 | 0.9 |  |  |  |  |  |  |
| Processing: |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000-01 | 4.40 | 4.30 | 4.67 | 4.85 | 4.95 | 5.15 | 5.10 | 5.19 | 5.09 | 4.96 | 5.24 | 4.73 |
| 2001-02 | 4.58 | 4.42 | 4.77 | 5.04 | 5.37 | 5.27 | 5.34 | 5.66 | 6.02 | 5.83 | 6.09 | 4.67 |
| 2002-03 | 4.62 | 4.79 | 5.14 | 5.35 | 5.38 | 5.32 | 5.28 | 5.33 | 5.59 | 5.60 | 5.39 | 4.69 |
| 2003-04 | 4.64 | 4.52 | 4.85 | 5.31 | 5.36 | 5.49 | 5.34 | 5.59 | 5.61 | 5.35 | 5.07 | 4.80 |
| 2004-05 | 4.54 | 4.50 | 4.94 | 5.09 | 5.34 | 5.26 |  |  |  |  |  |  |
| \% Chng | -2.2 | -0.4 | 1.9 | -4.1 | -0.4 | -4.2 |  |  |  |  |  |  |

Source: Agricultural Prices, NASS, USDA.
absorbing the brunt of the consumption shortfall, driving 2004's projected table stock prices down to $\$ 6.60$ per cwt, 40 percent below 2001's level. By contrast, processing potato prices are expected to remain relatively flat at $\$ 5$ per cwt in 2004, only 5 cents lower than in 2001.

Most monthly potato prices received by farmers are lower than in the preceding year. After reaching a peak of $\$ 7$ per cwt in 2001, average monthly prices for all uses and seasons are around $\$ 6$ during the current marketing year. Idaho's fresh potatoes returned only $\$ 2.60$ per cwt in February, the lowest since 2000/01 when the average price was $\$ 2.25$. As U.S. imports of frozen fries from Canada have ballooned, the market for multi-use potatoes, such as Russets from Idaho, has shrunk even more. Idaho's low average yields compared with other Western States and other fall crop producers effectively prevent Idaho growers from reducing planted acreage at a faster pace in the absence of government support payments. Furthermore, low fresh-market prices in Idaho have partly spilled over into neighboring Oregon and Washington where fresh and processing potato prices fell in 2004. Since these three States represent 60 percent of U.S. potato sales, average U.S. prices for fresh and processing potatoes similarly fell in 2004.

## Potato Shipments Are Up in the Current Marketing Year

Starting in July 2004, the first month of the current marketing year, cumulative domestic shipments of potatoes (except chipper and seed) are up by about 600,000 cwt through March 2005 from the same period in 2004. However, cumulative shipments of chipper and seed potatoes through March are both down from last year. Similarly, shipments by Idaho growers thus far are 1.5 percent below the last marketing year's, despite a 7 -percent production rise in 2004. Based on production sold of 2003's crop, Idaho's share of the national market for fall potatoes was down to 30 percent, shrinking from 34 percent in 1997. The collective market share of all the Western States dropped from 70 to 67 percent in 2003, but the Central and Eastern States increased from 30 percent in 2002 to 33 percent with respect to fall potatoes sold.

Notwithstanding unchanged fall production, fall potato stocks on March 1, 2005, were still slightly higher than the same time last year and processing potatoes used thus far are down in 9 major producing States, indicating continued slack demand. Idaho's stocks are up 6 million cwt compared with stocks on March 1, 2004, including seed potatoes for the next crop. The ample supply of domestic potatoes is exacerbated by larger imports from Canada in 2004, especially frozen fries, which were up 14 percent. Fall crop stocks are higher in the Western and Eastern potato States, but lower in the Central States. While total potato imports from Canada were up 3 percent in 2004, imports from September 2004 to February 2005 are down 4 percent, largely from an 8-percent decline in shipments of frozen french fries.

## U.S. Trade Deficit in Potatoes Due to Rising Imports from Canada

The value of U.S. trade in potatoes is now close to half of gross supply of potatoes in the U.S., including imports and exports, compared with only 28 percent in 1995. However, the rise in importance of trade to the potato sector is accounted for largely by growing net imports from Canada, which amounted to $\$ 503$ million in 2004. In contrast, the U.S. has a net export position of $\$ 454$ million with respect to the rest of the world. The difference between these two values is the overall $\$ 49.5$ million

| Table 17--Potatoes: Export share of production sold |  |  |  |  |  |
| :--- | :---: | :---: | ---: | ---: | ---: |
| Products | 1990 | 1995 | 2000 | 2002 | 2004 f |
|  |  | - Percent -- |  |  |  |
| Fresh | 2.5 | 4.3 | 4.6 | 4.9 | 3.2 |
| Processed | 2.4 | 4.5 | 5.3 | 5.4 | 5.8 |
| Frozen fries | 3.6 | 6.0 | 7.3 | 8.4 | 8.3 |
| Other frozen | 1.5 | 2.1 | 2.8 | 1.7 | 2.9 |
| Chips | 1.0 | 2.9 | 3.8 | 3.2 | 2.9 |
| Dehydrated | 1.2 | 2.9 | 2.0 | 1.4 | 2.9 |
| Canned | 2.2 | 6.0 | 5.6 | 8.0 | 7.6 |
| Starch, flour | 4.8 | 5.2 | 23.7 | 42.1 | 47.9 |
| Seed | 1.1 | 1.8 | 1.4 | 2.1 | 2.2 |
| Total | 2.3 | 4.2 | 4.8 | 5.0 | 4.7 |

$\mathrm{f}=$ forecast from volume.
Sources: NASS, USDA and Bureau of the Census, USDC.
U.S. trade deficit in potatoes in 2004. The U.S. trade deficit is due mostly to $\$ 155$ million worth of net imports of frozen french fries.

As U.S. potato exports expanded 4 percent in volume in 2004, the share of exports in production sold went up from 4.5 to 4.7 percent, assuming that the quantity sold relative to production remains the same as in 2003. This change is accounted for by higher processed potato exports, given that the export share of fresh potatoes is down to 3.2 percent from 4 percent in 2003. Dehydrated potato exports, including flakes, granules, flour, and meal are rising in value and volume. These processed exports provide an opportunity for potato product manufacturers whose domestic market may be stunted. Also, exports of potato starch have grown in value as prices increased.

The import share of U.S. potato supply also increased, as expected, from 6.7 to 6.9 percent in 2004, as import volume grew faster than projected production sold minus net exports. These import shares represent a larger volume than export shares because imports now exceed exports by close to 1 billion pounds. The jump in import shares is most pronounced among processed potatoes since import shares for fresh-market potatoes tapered off in 2004. Among the biggest gains in import shares are for frozen French fries, now at more than 13 percent. After all, frozen fries make up nearly 60 percent of total U.S. potato import volume, 91 percent of which is shipped from Canada. Surprisingly, the next largest potato import by volume is starch, which is more than twice that of other frozen potatoes.

## Imports from Canada May Decline with Lower Canadian Production

The $\$ 503$ million U.S. trade deficit with Canada is the difference between imports of $\$ 671$ million and exports of $\$ 168$ million. About 81 percent of U.S. potato imports from Canada are frozen potatoes, 94 percent of which are frozen French fries, valued at $\$ 515$ million in 2004. In January and February 2005, U.S. imports of frozen fries from Canada slipped 7 percent. The cumulative decline since September 2004 is 3 percent. The likely reasons for this early reversal of previous increases in imports are the 2-percent decline in Canada's fall potato crop as well as greater domestic use or exports elsewhere. The biggest production declines are in Western provinces, prominently Manitoba. Although yields rose 4 percent on average in 2004, total area harvested was 6 percent smaller, also largely among Western provinces.

Table 18--Potatoes: Import share of domestic supply

| Product | 1990 | 1995 | 2000 | 2002 | 2004 f |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  | -- | Percent -- |  |
|  |  |  |  |  |  |
| Fresh | 4.0 | 3.7 | 3.6 | 4.7 | 4.2 |
| Processed | 1.2 | 2.0 | 5.0 | 6.6 | 8.4 |
| Frozen fries | 1.2 | 2.7 | 7.2 | 10.5 | 13.1 |
| Other frozen | 0.4 | 0.8 | 3.5 | 3.4 | 4.5 |
| Chips | 0.1 | 0.0 | 0.7 | 0.7 | 1.5 |
| Dehydrated | 0.1 | 0.1 | 0.4 | 0.6 | 0.4 |
| Canned | 0.3 | 0.2 | 0.6 | 1.8 | 1.6 |
| Starch, flour | 44.0 | 48.8 | 60.0 | 78.5 | 84.6 |
| Seed | 8.1 | 8.2 | 11.6 | 10.0 | 7.6 |
| Total | 2.6 | 3.0 | 4.8 | 6.2 | 6.9 |

$\mathrm{f}=$ forecast from volume.
Sources: NASS, USDA and Bureau of the Census, USDC.
In part, the cause of low fresh-market potato prices in the U.S. is the high level of imported French fries from Canada, which divert some domestic table stock from processing plants to the fresh market. The large U.S. trade deficit in potatoes with Canada is blamed by the Idaho Potato Commission on "ministerial exemptions and phytosanitary requirements that are different from what the U.S. requires." To buttress this complaint, a dumping study with respect to Canadian frozen fries has been completed as a precursor to formal action by the U.S. government. Already, potato growers in Idaho successfully petitioned the government for trade adjustment assistance worth up to $\$ 1$ million.

Domestic use of potatoes in Canada appears to be brisk as stocks are down 7 percent on March 1 from the year before, excluding preliminary stocks in Manitoba, whose production is 20 percent of Canada's total. Potatoes in storage across Canada were also down each month from November 1 through February 1. These inventory reductions are larger than the overall production decline, indicating either strong domestic demand or exports. Since U.S. potato imports from Canada have been lower starting with September 2004 and thus far in 2005, Canadian potato supplies are moving through market channels other than exports to the U.S. If these early import declines from Canada continue, relief may unexpectedly befall U.S. potato growers in the form of fewer imports of frozen french fries and more stable or even higher potato prices in 2005, particularly for the fresh market. In fact, the preliminary table stock price received by growers was already up 1 percent in February and the price for all potato uses was similarly up in March.

## Dry Edible Beans

## Acreage To Rise in 2005

According to the USDA's Prospective Plantings report, area planted to dry edible beans is expected to rise 23 percent this spring from last year's low 1.35 million acres (table 19). Dry bean area is up largely because of a combination of shrinking dry bean stocks, higher U.S. dry bean prices, and lower prices for alternative crops such as soybeans (down 26 percent) and field corn (down 15 percent). Acreage is expected to rise or remain stable in all surveyed states except Texas. Since planting does not finish until June in some areas, further adjustments to indicated acreage are likely to take place. A year ago, for example, growers ended up planting 2 percent more area than they initially indicated in March. The next acreage estimate for dry beans will be released in the June 30 Acreage report.

In the late-March Prospective Plantings report, a few indicated area intentions were as follows;

- North Dakota, the leading producer of all dry beans (including pinto and navy), indicated a 29-percent increase in area planted to the third highest on record;
- Michigan, the second-leading producer in 2004 and the top source for black beans, plans to increase seeded area 24 percent;
- Minnesota plans a 13 -percent increase in dry bean area. Despite the gain, planted area in 2005 would be the second lowest since 1994;
- Colorado indicated a 20 -percent increase in dry bean area for 2005. The state's dry bean area this decade is averaging about one-half the level of the 1990s;
- California expects to plant 60,000 acres of dry beans in 2005, the same as a year ago. Acreage this decade is averaging 39 percent below the average of the 1990s;
- Nebraska, the leading source of Great Northern beans, indicated a 33-percent jump in dry bean area in 2005. There is some speculation that with demand for Great Northern beans lagging, growers in the state could increase acreage for other bean classes.

Table 19--Dry edible beans: Planted area 1/

| Item | 2002 | 2003 |  |  |  |  |  | 2004 |  | 2005 f | Change <br> $2004-052 /$ |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 92.0 | 77.0 | 60.0 | 60.0 | 0 |  |  |  |  |  |  |
| California | 92.0 | 80.0 | 75.0 | 90.0 | 20 |  |  |  |  |  |  |
| Colorado | 95.0 | 75.0 | 80.0 | 95.0 | 19 |  |  |  |  |  |  |
| Idaho | 270.0 | 170.0 | 190.0 | 235.0 | 24 |  |  |  |  |  |  |
| Michigan | 170.0 | 115.0 | 115.0 | 130.0 | 13 |  |  |  |  |  |  |
| Minnesota | 26.9 | 13.0 | 13.0 | 14.0 | 8 |  |  |  |  |  |  |
| Montana | 185.0 | 155.0 | 120.0 | 160.0 | 33 |  |  |  |  |  |  |
| Nebraska | 25.0 | 25.0 | 24.0 | 28.0 | 17 |  |  |  |  |  |  |
| New York | 790.0 | 540.0 | 560.0 | 720.0 | 29 |  |  |  |  |  |  |
| North Dakota | 37.5 | 50.0 | 20.0 | 17.0 | -15 |  |  |  |  |  |  |
| Texas | 44.5 | 27.5 | 30.0 | 35.0 | 17 |  |  |  |  |  |  |
| Washington | 32.0 | 30.0 | 25.0 | 30.0 | 20 |  |  |  |  |  |  |
| Wyoming | 69.8 | 48.6 | 42.3 | 49.5 | 17 |  |  |  |  |  |  |
| Others | $1,929.7$ | $1,406.1$ | $1,354.3$ | $1,663.5$ | 23 |  |  |  |  |  |  |
| U.S. |  |  |  |  |  |  |  |  |  |  |  |

$\mathrm{f}=$ Prospective area.
1/ Excludes garden seed.
Source: National Agricultural Statistics Service, USDA.

Table 20--U.S. dry beans: Monthly grower prices for selected classes, 2004-2005

| Commodity | 2004 |  | 2005 |  | Chg. prev. year: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. | Apr. | Mar. | Apr. 1/ | Mar. | Apr. |
|  |  | --- Cents per pound --- |  |  | --- Percent --- |  |
| All dry beans | 20.20 | 19.60 | 27.40 | -- | 35.6 | -- |
| Pinto (ND/MN) | 16.00 | 17.00 | 28.75 | 27.00 | 79.7 | 58.8 |
| Naw (pea bean) (MI) | 18.60 | 19.75 | 26.00 | 26.00 | 39.8 | 31.6 |
| Great Northern (NE/WY) | 15.00 | 15.00 | 16.83 | 16.50 | 12.2 | 10.0 |
| Black (MI) | 19.55 | 21.00 | 20.17 | 25.00 | 3.2 | 19.0 |
| Light red kidney (MI) | 22.50 | 23.00 | 27.50 | 27.50 | 22.2 | 19.6 |
| Dark red kidney (MN/WI) | 22.90 | 24.00 | 25.00 | 25.00 | 9.2 | 4.2 |
| Small red (ID) | 20.30 | 20.50 | 23.00 | 23.00 | 13.3 | 12.2 |
| Baby lima (CA) | 30.00 | 30.00 | 39.83 | 40.00 | 32.8 | 33.3 |
| Large lima (CA) | 41.00 | 41.00 | 41.83 | 42.00 | 2.0 | 2.4 |
| Blackeye (CA) | 28.00 | 28.00 | 28.83 | 29.00 | 3.0 | 3.6 |
| Pink (ID) | 19.70 | 20.50 | 22.50 | 22.50 | 14.2 | 9.8 |

-- = not available. 1/ Partial month estimate.
Source: Bean Market News , AMS, USDA except "all dry bean" price from NASS, USDA.
Dealer prices and grower bids remain strong for most of the major bean classes, spurring the expected move away from alternative crops this year. The U.S. aggregate grower price for all dry beans averaged 44 percent above a year earlier during the first 7 months of the marketing year (September 2004 - March 2005). Over the past month, the appearance of new crop pricing has begun to move the market lower for classes such as pintos, Great Northern, and black.

## Per Capita Use Declines

Disappearance of dry edible beans remained under pressure in 2004. Available supplies were cut by two consecutive short dry bean crops in 2003 and 2004. At the same time, dry bean demand continued to be siphoned away toward higher value protein sources by a strengthening U.S. economy-particularly the 2 -percent increase in real disposable per capita income and a very strong employment picture (the unemployment rate was down to 5.5 percent last year). As a result, per capita disappearance of dry beans fell 14 percent in 2004 to 5.7 pounds-the lowest since 1987. Demand for dry beans will likely remain under pressure given the outlook over the next 2 years for continued strong employment rates and solid income growth.

In 2004, per capita use of pinto beans totaled 2.6 pounds, down from 3.1 pounds in 2003 and the lowest since 1989. The small crop and strong exports of 2004 reduced stocks, raised grower prices, and ultimately helped cut domestic use of pinto beans. Domestic disappearance of navy (pea) beans was also estimated to have declined sharply in 2004 due to low production and moderate export volume. Navy bean disappearance is estimated to have fallen below 200 million pounds in 2004 for the first time on record. Black beans were one of the few bean classes to post increased disappearance in 2004 with estimated use rising to just over 0.5 pound per person. In the year ahead, with production expected to rebound, domestic disappearance of dry beans is expected to exhibit a modest increase.

## Exports Down 30 Percent

During the first 6 months of the marketing year (September 2004 - February 2005), U.S. exports of dry beans declined 30 percent from a year earlier to 254 million pounds. Among the leading dry bean classes, exports of pintos (down 42 percent),

Table 21--U.S. dry edible beans: Estimated per capita disappearance by class

| Item | Average <br> $1997-2001$ | 2002 | 2003 | 2004 | $2005 f$ |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: | :---: |
|  |  | - -Pounds/person-- |  |  |  |  |  |
| Pinto | 3.41 | 3.24 | 3.07 | 2.56 | 2.89 |  |  |
| Navy (pea) | 1.17 | 0.90 | 0.86 | 0.55 | 0.66 |  |  |
| Black | 0.51 | 0.46 | 0.46 | 0.53 | 0.51 |  |  |
| Great Northern | 0.44 | 0.36 | 0.42 | 0.33 | 0.36 |  |  |
| Light-red kidney | 0.38 | 0.23 | 0.36 | 0.29 | 0.30 |  |  |
| Garbanzo | 0.26 | 0.28 | 0.17 | 0.25 | 0.26 |  |  |
| Dark-red kidney | 0.18 | 0.26 | 0.23 | 0.21 | 0.22 |  |  |
| Blackeye | 0.23 | 0.18 | 0.23 | 0.13 | 0.20 |  |  |
| Small red | 0.16 | 0.09 | 0.17 | 0.14 | 0.17 |  |  |
| Pink | 0.19 | 0.12 | 0.22 | 0.18 | 0.17 |  |  |
| Large lima | 0.11 | 0.08 | 0.09 | 0.07 | 0.09 |  |  |
| Cranberry | 0.13 | 0.07 | 0.05 | 0.05 | 0.07 |  |  |
| Baby lima | 0.09 | 0.07 | 0.06 | 0.06 | 0.06 |  |  |
| Others 1/ | 0.14 | 0.41 | 0.29 | 0.39 | 0.34 |  |  |
| All dry beans | 7.40 | 6.75 | 6.68 | 5.74 | 6.30 |  |  |

$\mathrm{f}=\mathrm{ERS}$ forecast. Calendar year estimates. Includes net trade.
1/ Includes small white and all others.
Source: Economic Research Service, USDA.
Table 22--U.S. dry bean export volume

| Bean class | $\begin{aligned} & \hline \text { Crop year } \\ & 2003 / 04 \end{aligned}$ | September - February |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2002/03 | 2003/04 | 2004/05 | 2003-04 |
|  |  | -- 1,000 cwt -- |  |  | Percent |
| Pinto | 2,002 | 782 | 1,165 | 672 | -42 |
| Navy (pea) | 1,212 | 552 | 752 | 601 | -20 |
| Black | 816 | 408 | 492 | 214 | -56 |
| Great Northern | 427 | 272 | 322 | 267 | -17 |
| Small red | 232 | 82 | 147 | 57 | -61 |
| Baby lima | 195 | 141 | 107 | 104 | -3 |
| Dark-red kidney | 192 | 231 | 117 | 99 | -15 |
| Garbanzo | 149 | 238 | 57 | 111 | 94 |
| Large lima | 99 | 105 | 51 | 100 | 95 |
| Cranberry | 97 | 81 | 62 | 25 | -60 |
| Light-red kidney | 57 | 235 | 35 | 29 | -16 |
| Blackeyes | 20 | 34 | 15 | 26 | 71 |
| Other | 610 | 224 | 308 | 236 | -24 |
| Total | 6,106 | 3,385 | 3,631 | 2,541 | -30 |

Source: Bureau of the Census, U.S. Department of Commerce.
navy ( 20 percent), and Great Northern (17 percent) each posted declines. On the plus side, exports of garbanzos were up 94 percent from last year's low level due to shipments to Cuba and strong sales to Canada. Exports of large limas (up 95 percent) and cowpeas ( 71 percent) also improved over a year earlier.

Despite the weaker U.S. dollar, export volume was lower among many of the top export destinations including Mexico (down 37 percent), Canada (down 6 percent), and Haiti ( 32 percent) due to higher average export unit values. U.S. exports to the United Kingdom (up 32 percent), Japan ( 13 percent), and France ( 76 percent) were each up. The average export unit value increased for pinto beans (up 46 percent to 30.5 cents/lb), navy beans (up 23 percent to 25.6 cents/lb), and black beans (up 18 percent to 28.0 cents/lb). For all dry beans, the 2004/05 average U.S. dry bean export unit value was up 25 percent from the previous year to 29.7 cents/lb.

## Commodity Highlight: Processing Tomatoes

The United States is the second leading producer of tomatoes for all uses, ranking second only to China. Following potatoes, tomatoes are the most highly valued processing vegetable in the United States. However, processing tomatoes have historically accounted for a smaller share of all tomato cash receipts due to a low value per pound. While fresh tomatoes are typically valued at 25 to 35 cents per pound at the farm, processing tomatoes are valued at about 3 cents per pound. As a result, processing tomatoes account for just one-third of all tomato cash receipts despite a crop size that is 5 to 6 times greater than that for the fresh-market.

According to the 2002 Census of Agriculture, 70 percent of U.S. tomato acreage is harvested for processed products. This acreage is harvested by 1,577 farms-just 8 percent of all U.S. farms producing tomatoes. Ten percent of the farms producing processing tomatoes account for two-thirds of the area harvested. About 45 percent of U.S. area harvested for processing tomatoes comes from farms planting at least 1,000 acres of tomatoes.

Unlike many other countries where tomatoes are produced, the fresh and processing tomato industries largely comprise separate markets in the United States. Four basic characteristics distinguish the two industries:

- Tomato varieties are bred specifically to serve the requirements of either the fresh or the processing markets. Processing requires varieties that contain a higher percentage of soluble solids (averaging 5 to 9 percent) to efficiently make products such as tomato paste;
- Most tomatoes grown for processing are produced under contract between growers and processing firms. Fresh tomatoes are largely produced and sold on the open market;
- Virtually all processing tomatoes are machine-harvested, while all fresh-market tomatoes are hand-picked;
- Fresh-market tomato prices are higher and more variable than processing due to larger production costs and greater market uncertainty.

Over the past several decades, the processing tomato industry has been moving westward. California has long been the primary source of processed tomato products in the United States and, by itself, leads all individual nations of the world

Figure 4
U.S. processing tomatoes: Production and season-average price


Source: National Agricultural Statistics Service, USDA, except 2005 forecast by ERS.
in terms of production of tomatoes for processing. In 2004, California accounted for 95 percent of the area harvested for processing tomatoes in the United Statesup from 87 percent in 1990 and 79 percent in 1980. Harvest of the California processing tomato crop is most active August to September, with around two-thirds of the crop produced in Fresno, Yolo, and San Joaquin Counties. Texas, Utah, Illinois, Virginia, and Delaware once harvested thousands of acres, but today they have little or none. About 20,000 acres remain spread across Indiana, Ohio, Michigan, Pennsylvania, and New Jersey, with Indiana and Ohio planting the majority of the acreage.
U.S. per-acre yields for processing tomatoes continue to trend higher, moving from 14.5 short tons per acre in 1960 to a record 40.8 tons in 2004. Improved production and harvest technologies (including improved seed varieties), plus the shift of production from low-yielding states to California (where yields are strong) accounted for much of the gain in yields. Since 1980 (when yield was 23.6 tons), yield has trended higher by about 1,200 pounds per acre annually.

Growers sign contracts with processors to process red-ripe tomatoes. According to industry estimates, the cost of raw tomatoes represents about 45 percent of the total cost of producing tomato paste (energy and containers are the next most important costs, at 10 percent of the total). Although many firms manufacture pulp-based products, such as stewed and diced tomatoes, most initial processing is by firms that manufacture industrial tomato paste-the basic raw ingredient in the industry. Paste is manufactured and packed in bulk containers-large bags in boxes and barrelsand stored for use up to 18 months later. This raw ingredient is distributed under contract or sold to remanufacturing firms that add water, spices, etc. to make retail and food-service packs of soups, sauces, catsup, juices, and paste.

The late 1980s and early 1990s ushered in an era of structural change within the U.S. processing tomato industry. Relatively high prices for tomato products in the late 1980s brought new investment in tomato-processing facilities in California. The resulting surge in supply overwhelmed the market, causing prices to decline and forced several higher-cost processors to close or consolidate in the early-to-mid 1990s.

In the past, many firms made paste and also remanufactured this paste into other products. In California, there remain around 20 firms engaged in processing tomatoes, with a few others outside the state. The industry appears to be polarizing with several firms specializing in the manufacture of industrial paste and bulk diced

Table 23--U.S. processing tomatoes: Acreage, yield, production, and value

| Year | Acreage 1/ |  |  | Produc- | Farm value |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Planted | Harvested | Yield | tion | Per unit 2/ | Crop 3/ |
|  | $--1,000$ acres -- | Tons/acre | 1,000 tons | $\$$ \$ton | Mil. dols. |  |
| 1990 | 366.7 | 354.7 | 29.19 | 10,355 | 67.80 | 702,367 |
| 1995 | 359.5 | 344.4 | 32.77 | 11,285 | 63.20 | 713,479 |
| 2000 | 309.3 | 289.6 | 37.49 | 10,858 | 59.80 | 649,066 |
| 2001 | 279.9 | 274.9 | 33.65 | 9,249 | 59.20 | 547,473 |
| 2002 | 317.5 | 312.2 | 37.38 | 11,671 | 58.20 | 679,823 |
| 2003 | 310.0 | 293.9 | 33.41 | 9,820 | 58.70 | 576,441 |
| 2004 | 321.2 | 300.6 |  | 40.80 | 12,266 | 58.60 |
| $20053 /$ | 286.9 | 278.3 | 38.30 | 10,659 | 58.00 | 618,285 |
|  |  |  |  |  |  |  |

## $\mathrm{f}=$ forecast.

Source: National Agricultural Statistics Service, USDA except 2005 from ERS, USDA.
tomatoes, and others specializing in the remanufacture of industrial paste into consumer products. At least three California firms are also producing various dried and dehydrated tomato products such as whole dried tomatoes and tomato powder.

Exports are becoming an important component of the U.S. processing tomato industry. During the early 1990s, the United States became a net exporter of processed tomato products and has remained so since. About 5 percent of tomato product supply was exported during the 1990s-up from 1 percent the previous 2 decades. Exports, which rose to a record 7 percent of supply during 1997 and 1998, are averaging around 6 percent of supply in the new millennium. Top U.S. export markets include Canada (which takes about half of all volume), Japan, Mexico, and South Korea. Generally, tomato sauces account for the largest share of exports, followed by paste, catsup, and canned whole products.

According to ERS estimates, nearly 6 percent of the tomato products consumed by Americans in 2004 were imported. During the 1990s, imports averaged about 4 percent of consumption, down from 7 percent during the 1980s. In most years, Canada is the largest exporter to the United States, accounting for about a quarter of imported processed tomato products-the majority of which consists of catsup. Other important sources of tomato products are Chile, Mexico, Italy, and Israel. In years with short crops, tomato paste can account for a significant share of import volume; however, sauces and catsup are usually the top tomato product imports.

After bottoming out in 1981 at the close of a downturn that began in the mid-1970s, U.S. consumption of processed tomatoes began a steady climb that accelerated in the late 1980s with the rising popularity of pizza, pasta, and salsa. ERS estimates suggest the largest processed use of tomatoes is in sauces ( 35 percent), followed by paste ( 18 percent), canned whole tomato products ( 17 percent), and catsup and juice (each about 15 percent). Domestic use surged heading into the 1990s but leveled off as the decade progressed, averaging 74.4 pounds per capita (fresh-weight basis) during the 1990s-up 17 percent from the 1980s. Reflecting periods of weaker economic activity and changes in consumer preferences, consumption thus far during the 2000s has remained about 7 percent below the average of the 1990s (hovering around 70 pounds per capita, fresh-weight basis). According to a USDA food consumption survey, about a third of all processed tomato products are purchased away from home at various foodservice outlets (e.g., pizza parlors).

Table 24--U.S. processing tomatoes: Supply and disappearance 1/

| Year | Supply |  |  |  | Utilization |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Production 2/ | Imports <br> 3/ | Jan 1 stocks 4/ | Total | Exports <br> 3/ | Dec 31 stocks 4/ | Domestic | Per capita use |
|  | -- Million pounds -- |  |  |  |  |  |  | Pounds |
| 1970 | 11,018 | 696 | 9,655 | 21,369 | 105 | 8,528 | 12,736 | 62.1 |
| 1980 | 12,421 | 206 | 9,746 | 22,373 | 333 | 7,442 | 14,598 | 63.6 |
| 1990 | 20,711 | 1,070 | 11,350 | 33,130 | 789 | 13,503 | 18,838 | 75.3 |
| 2000 | 21,717 | 591 | 16,262 | 38,570 | 2,231 | 16,532 | 19,806 | 70.1 |
| 2001 | 18,497 | 1,107 | 16,532 | 36,136 | 2,410 | 15,030 | 18,696 | 65.5 |
| 2002 | 23,342 | 1,517 | 15,030 | 39,888 | 2,458 | 17,454 | 19,976 | 69.3 |
| 2003 | 19,639 | 1,153 | 17,454 | 38,246 | 2,936 | 15,003 | 20,307 | 69.8 |
| 2004 | 24,533 | 1,283 | 15,003 | 40,819 | 2,990 | 17,129 | 20,700 | 70.4 |
| 2005 f | 21,300 | 1,296 | 17,129 | 39,725 | 3,080 | 15,369 | 21,277 | 70.8 |

$f=E R S$ forecast. V All volume data in this table is expressed on a fresh-weight equivalent basis. 2/Source is National Agricultural Statistics Service, USDA. 3/ Source of product-weight data (converted by ERS) is Bureau of the Census, USDC. 4/ Estimated by ERS based on data from the California League of Food Processors.

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Covers potatoes, sweet potatoes, long-run outlook

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## Articles

The following are links to articles released on subjects directly related to the vegetable and melon industry. These articles are in Adobe Acrobat (.pdf) format:

## 1. Greenhouse Tomatoes Change the Dynamics of the North American Fresh Tomato Industry

http://www.ers.usda.gov/Publications/ERR2/
The North American greenhouse tomato industry has grown rapidly since the early 1990s and now plays a major role in the fresh tomato industry. However, relatively little is known about this new industry, in part because of the lack of reliable production, trade, and price data. Both analysts and industry members will benefit from a more comprehensive understanding of the rising greenhouse industry and its effect on the entire fresh field tomato sector.

## 2. The Economics of Food Safety: The Case of Green Onions and Hepatitis A Outbreaks

http://www.ers.usda.gov/publications/vgs/nov04/VGS30501/
Explains the economics of food safety using the example of recent hepatitis A outbreaks in the United States associated with green onions from Mexico. The report reviews the incentives to adopt additional food safety practices and the economic impact of an outbreak on green onion growers in Mexico.

## 3. Understanding Fruit and Vegetable Choices-Research Briefs <br> http://www.ers.usda.gov/publications/aib792/

USDA's Food Guide Pyramid recommends 2-4 servings of fruit and 3-5 servings of vegetables daily. As a member of the 5-A-Day public-private partnership, USDA partners with other government agencies and private sector groups to promote the health benefits of fruits and vegetables. Yet consumption of these healthful foods still does not meet dietary recommendations. How can we better understand the reasons for the persistent difficulty in increasing produce consumption? This series of research briefs provides information on the economic, social, and behavioral factors influencing consumers' fruit and vegetable choices.

## 4. Organic Produce, Price Premiums, and EcoLabeling in U.S. Farmers' Markets http://www.ers.usda.gov/publications/VGS/Apr04/vgs30101/

Describes how the popularity of farmers' markets in the United States has grown concurrently with organic production and consumer interest in locally and organically produced foods. This research, based on interviews with 210 market managers, describes the significance of these markets as outlets for many organic farmers, and recent shifts in relationships between organic growers, market managers, and customers.

## Data Tables

The following links provide the most recent data on vegetables and melons. You may choose links for Adobe Acrobat (.pdf) table compilations or the original Excel workbook (spreadsheet) tables:

## 1. Per capita use (consumption)

PDF file: http://www.ers.usda.gov/publications/vgs/tables/percap.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/percap.xls

## 2. Fresh vegetables and melons

PDF file: http://www.ers.usda.gov/publications/vgs/tables/fresh.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/fresh.xls

## 3. Processing vegetables

PDF file: http://www.ers.usda.gov/publications/vgs/tables/proc.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/proc.xls

## 4. Potatoes

PDF file: http://www.ers.usda.gov/publications/vgs/tables/potat.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/potat.xls

## 5. Sweet potatoes

PDF file: http://www.ers.usda.gov/publications/vgs/tables/swpot.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/swpot.xls
6. Dry edible beans

PDF file: http://www.ers.usda.gov/publications/vgs/tables/drybn.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/drybn.xls
7. Mushrooms

PDF file: http://www.ers.usda.gov/publications/vgs/tables/mush.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/mush.xls
8. Vegetable and melon trade

PDF file: http://www.ers.usda.gov/publications/vgs/tables/trade.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/trade.xls

## 9. Vegetable prices

PDF file: http://www.ers.usda.gov/publications/vgs/tables/price.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/price.xls

## 10. Dry peas and lentils

PDF file: http://www.ers.usda.gov/publications/vgs/tables/drypea.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/drypea.xls

## 11. World vegetable production and harvested area

PDF file: http://www.ers.usda.gov/publications/vgs/tables/world.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/world.xls

## 12. Mexican and Canadian vegetable production

PDF file: http://www.ers.usda.gov/publications/vgs/tables/Mexcan.pdf
Excel file: http://www.ers.usda.gov/publications/vgs/tables/Mexcan.xls

## 13. U.S. farm cash receipts and cost indicators

PDF file: http://www.ers.usda.gov/publications/vgs/tables/Receipt.pdf Excel file: http://www.ers.usda.gov/publications/vgs/tables/Receipt.xls

## Web Sites

A. Vegetables and Melons: ERS' Vegetables and Melons Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/vegetables/
B. Potatoes: ERS' Potato Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/potatoes/
C. Tomatoes: ERS' Tomato Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/tomatoes/
D. Dry Beans: ERS' Dry Bean Briefing Room contains special articles, data, and links. http://www.ers.usda.gov/briefing/drybeans/
E. USDA Market News: Agricultural Marketing Service's web site containing fresh shipments, f.o.b. and terminal market prices, weekly truck rates, annual reports, and more. http://www.ams.usda.gov/fv/mncs/index.htm
F. NASS Vegetables: USDA, National Agricultural Statistics Service's annual \& quarterly reports on vegetables \& melons.
http://usda.mannlib.cornell.edu/reports/nassr/fruit/pvg-bb/
G. FAS, HTP: USDA, Foreign Agricultural Service's Horticultural and Tropical Products web site.
http://www.fas.usda.gov/htp/default.htm
H. Organic Farming and Marketing: USDA, ERS briefing room contains articles, data, graphics, and links. http://www.ers.usda.gov/Briefing/Organic/
I. Truck Rate Report: USDA, AMS weekly report on cost of shipping by trailer truck. http://www.ams.usda.gov/mnreports/wa_fv190.txt

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Price table 1--Commercial vegetables and potatoes: Indexes of prices received by U.S. growers, by month, 1995-2005 1/

| Item | Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | --1910-14=100-- |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial vegetables 2/ | 1995 | 803 | 772 | 989 | 1,161 | 1,037 | 808 | 653 | 680 | 781 | 651 | 658 | 678 | 806 |
|  | 1996 | 631 | 742 | 986 | 818 | 691 | 774 | 661 | 775 | 679 | 727 | 747 | 643 | 740 |
|  | 1997 | 740 | 700 | 789 | 754 | 710 | 751 | 747 | 817 | 794 | 971 | 817 | 911 | 792 |
|  | 1998 | 816 | 775 | 837 | 1,042 | 859 | 736 | 806 | 764 | 760 | 886 | 756 | 779 | 818 |
|  | 1999 | 702 | 749 | 806 | 870 | 786 | 732 | 696 | 709 | 700 | 650 | 654 | 776 | 736 |
|  | 2000 | 655 | 572 | 718 | 906 | 873 | 785 | 795 | 862 | 957 | 834 | 963 | 769 | 807 |
|  | 2001 | 810 | 980 | 923 | 916 | 964 | 805 | 837 | 968 | 894 | 688 | 731 | 1,144 | 888 |
|  | 2002 | 1,054 | 1,283 | 1,816 | 803 | 770 | 731 | 771 | 807 | 795 | 704 | 735 | 694 | 914 |
|  | 2003 | 753 | 757 | 823 | 878 | 932 | 1,047 | 809 | 937 | 979 | 960 | 1,058 | 1,134 | 922 |
|  | 2004 | 918 | 1,038 | 789 | 906 | 795 | 755 | 835 | 920 | 907 | 1,102 | 1,192 | 840 | 916 |
|  | 2005 | 659 | 815 | 925 |  |  |  |  |  |  |  |  |  |  |
| Potatoes 3/ | 1995 | 466 | 450 | 484 | 505 | 529 | 612 | 729 | 586 | 497 | 539 | 548 | 547 | 541 |
|  | 1996 | 564 | 589 | 633 | 668 | 696 | 707 | 700 | 521 | 482 | 461 | 452 | 434 | 576 |
|  | 1997 | 426 | 431 | 433 | 433 | 477 | 431 | 499 | 544 | 440 | 433 | 457 | 477 | 457 |
|  | 1998 | 491 | 524 | 554 | 546 | 559 | 539 | 517 | 481 | 449 | 415 | 450 | 475 | 500 |
|  | 1999 | 489 | 497 | 520 | 546 | 532 | 557 | 610 | 517 | 451 | 429 | 474 | 463 | 507 |
|  | 2000 | 475 | 496 | 519 | 545 | 529 | 511 | 559 | 464 | 406 | 384 | 383 | 395 | 472 |
|  | 2001 | 409 | 450 | 437 | 466 | 453 | 486 | 532 | 632 | 516 | 461 | 538 | 578 | 497 |
|  | 2002 | 620 | 645 | 715 | 699 | 748 | 806 | 884 | 651 | 520 | 466 | 524 | 547 | 652 |
|  | 2003 | 533 | 554 | 567 | 592 | 590 | 559 | 570 | 483 | 458 | 443 | 481 | 494 | 527 |
|  | 2004 | 491 | 508 | 530 | 585 | 563 | 560 | 513 | 521 | 488 | 452 | 487 | 504 | 517 |
|  | 2005 | 532 | 533 | 559 |  |  |  |  |  |  |  |  |  |  |
|  |  | --1990-92=100-- |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial vegetables 2/ | 1995 | 120 | 116 | 148 | 174 | 155 | 121 | 98 | 102 | 117 | 97 | 98 | 101 | 121 |
|  | 1996 | 94 | 111 | 147 | 122 | 103 | 116 | 99 | 116 | 102 | 109 | 112 | 96 | 111 |
|  | 1997 | 111 | 105 | 118 | 113 | 106 | 112 | 112 | 122 | 119 | 145 | 122 | 136 | 118 |
|  | 1998 | 122 | 116 | 125 | 156 | 129 | 110 | 121 | 114 | 114 | 133 | 113 | 117 | 123 |
|  | 1999 | 105 | 112 | 121 | 130 | 118 | 110 | 104 | 106 | 105 | 97 | 98 | 116 | 110 |
|  | 2000 | 98 | 86 | 107 | 136 | 131 | 117 | 119 | 129 | 143 | 125 | 144 | 115 | 121 |
|  | 2001 | 121 | 147 | 138 | 137 | 144 | 120 | 125 | 145 | 134 | 103 | 109 | 171 | 133 |
|  | 2002 | 158 | 192 | 272 | 120 | 115 | 109 | 115 | 121 | 119 | 105 | 110 | 104 | 137 |
|  | 2003 | 113 | 113 | 123 | 131 | 140 | 157 | 121 | 140 | 146 | 144 | 158 | 170 | 138 |
|  | 2004 | 137 | 155 | 118 | 136 | 119 | 113 | 125 | 138 | 136 | 165 | 178 | 126 | 137 |
|  | 2005 | 99 | 122 | 138 |  |  |  |  |  |  |  |  |  |  |
| Potatoes 3/ | 1995 | 92 | 89 | 96 | 100 | 105 | 121 | 144 | 116 | 98 | 106 | 108 | 108 | 107 |
|  | 1996 | 111 | 116 | 125 | 132 | 138 | 140 | 138 | 103 | 95 | 91 | 89 | 86 | 114 |
|  | 1997 | 84 | 85 | 86 | 85 | 94 | 85 | 99 | 107 | 87 | 85 | 90 | 94 | 90 |
|  | 1998 | 97 | 104 | 109 | 108 | 111 | 106 | 102 | 95 | 89 | 82 | 89 | 94 | 99 |
|  | 1999 | 97 | 98 | 103 | 108 | 105 | 110 | 121 | 102 | 89 | 85 | 94 | 91 | 100 |
|  | 2000 | 94 | 98 | 103 | 108 | 105 | 101 | 110 | 92 | 80 | 76 | 76 | 78 | 93 |
|  | 2001 | 81 | 89 | 86 | 92 | 90 | 96 | 105 | 125 | 102 | 91 | 106 | 114 | 98 |
|  | 2002 | 123 | 127 | 141 | 138 | 148 | 159 | 175 | 129 | 103 | 92 | 104 | 108 | 129 |
|  | 2003 | 105 | 110 | 112 | 117 | 117 | 110 | 113 | 96 | 90 | 87 | 95 | 98 | 104 |
|  | 2004 | 97 | 100 | 105 | 116 | 111 | 111 | 101 | 103 | 96 | 89 | 96 | 100 | 102 |
|  | 2005 | 105 | 105 | 110 |  |  |  |  |  |  |  |  |  |  |

1/ Prices for 2005 are preliminary. 2/ Includes fresh and processing vegetables. 3/ Includes fresh potatoes and dry edible beans.
Source: National Agricultural Statistics Service, USDA.


[^1]
-- = not available. 1/Indexes for 2005 are preliminary. 2/Excludes potatoes. 3/Includes vegetable juices. 4/Includes both fruits and vegetables.
Source: Bureau of Labor Statistics, U.S. Department of Labor.

Price table 4--Vegetables: Consumer Price Indexes, by month, 1999-2005 1/

| Item | Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Annual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | --1982-84=100-- |  |  |  |  |  |  |  |  |  |  |  |  |
| Fresh vegetables 2/ | 1999 | 224.5 | 209.8 | 209.2 | 206.2 | 207.7 | 203.1 | 206.0 | 204.8 | 208.0 | 208.9 | 209.1 | 214.0 | 209.3 |
|  | 2000 | 223.0 | 211.0 | 212.1 | 213.6 | 219.1 | 217.7 | 216.7 | 217.3 | 218.9 | 218.6 | 224.6 | 240.2 | 219.4 |
|  | 2001 | 235.9 | 240.6 | 238.2 | 232.6 | 226.2 | 226.4 | 226.3 | 224.9 | 228.2 | 229.1 | 228.6 | 230.4 | 230.6 |
|  | 2002 | 251.6 | 258.1 | 265.3 | 255.9 | 238.6 | 239.3 | 241.8 | 238.9 | 236.1 | 233.5 | 240.6 | 245.2 | 245.4 |
|  | 2003 | 253.7 | 250.9 | 250.7 | 244.3 | 246.3 | 250.5 | 248.3 | 245.4 | 247.2 | 251.2 | 253.5 | 263.8 | 250.5 |
|  | 2004 | 265.2 | 262.8 | 261.3 | 251.7 | 251.0 | 247.2 | 244.6 | 245.6 | 248.4 | 270.7 | 291.0 | 295.1 | 261.2 |
|  | 2005 | 271.0 | 263.2 | 267.0 |  |  |  |  |  |  |  |  |  |  |
| Potatoes, fresh | 1999 | 184.5 | 184.0 | 185.9 | 183.3 | 191.5 | 194.7 | 205.0 | 212.1 | 204.6 | 194.8 | 186.1 | 190.7 | 193.1 |
|  | 2000 | 196.6 | 198.1 | 197.9 | 194.9 | 200.4 | 201.7 | 208.3 | 210.7 | 195.4 | 191.5 | 181.2 | 179.4 | 196.3 |
|  | 2001 | 186.6 | 186.8 | 189.3 | 187.0 | 192.2 | 205.0 | 213.4 | 224.5 | 218.3 | 216.3 | 203.4 | 205.2 | 202.3 |
|  | 2002 | 213.4 | 225.7 | 230.2 | 244.1 | 248.0 | 253.4 | 260.7 | 263.8 | 246.4 | 232.0 | 221.8 | 222.2 | 238.5 |
|  | 2003 | 230.6 | 226.9 | 227.5 | 225.0 | 231.9 | 231.4 | 235.1 | 238.8 | 233.8 | 223.7 | 217.7 | 214.5 | 228.1 |
|  | 2004 | 228.2 | 226.0 | 230.5 | 224.3 | 229.0 | 237.4 | 240.7 | 238.9 | 228.5 | 232.0 | 226.9 | 230.5 | 231.1 |
|  | 2005 | 237.5 | 235.8 | 228.3 |  |  |  |  |  |  |  |  |  |  |
| Lettuce, fresh | 1999 | 207.9 | 200.6 | 217.0 | 213.4 | 207.7 | 198.5 | 196.0 | 202.0 | 208.5 | 218.5 | 216.6 | 212.7 | 208.3 |
|  | 2000 | 229.3 | 203.9 | 210.0 | 209.4 | 234.0 | 211.1 | 207.8 | 213.1 | 262.7 | 235.5 | 238.5 | 281.6 | 228.1 |
|  | 2001 | 233.3 | 249.6 | 245.7 | 227.3 | 243.5 | 215.1 | 211.7 | 226.5 | 254.1 | 238.5 | 228.6 | 231.6 | 233.8 |
|  | 2002 | 272.0 | 301.9 | 398.0 | 299.6 | 219.7 | 213.1 | 215.1 | 213.4 | 221.9 | 222.5 | 229.0 | 218.5 | 252.1 |
|  | 2003 | 223.8 | 219.7 | 222.9 | 227.4 | 253.1 | 266.0 | 243.1 | 226.1 | 260.9 | 250.2 | 259.4 | 301.8 | 246.2 |
|  | 2004 | 271.7 | 245.8 | 242.3 | 232.1 | 224.1 | 221.7 | 219.8 | 228.4 | 229.2 | 236.2 | 249.0 | 276.9 | 239.8 |
|  | 2005 | 258.3 | 237.9 | 253.5 |  |  |  |  |  |  |  |  |  |  |
| Tomatoes, fresh | 1999 | 299.8 | 239.9 | 224.6 | 215.7 | 214.3 | 213.8 | 218.6 | 198.9 | 208.2 | 208.4 | 213.8 | 233.4 | 224.1 |
|  | 2000 | 237.0 | 214.0 | 224.4 | 239.6 | 226.8 | 221.4 | 216.6 | 217.5 | 224.8 | 234.3 | 273.7 | 285.9 | 234.7 |
|  | 2001 | 272.7 | 260.3 | 259.5 | 273.8 | 234.0 | 247.8 | 235.5 | 225.0 | 222.6 | 238.1 | 266.3 | 264.2 | 250.0 |
|  | 2002 | 279.1 | 256.9 | 255.7 | 262.4 | 244.5 | 242.2 | 238.9 | 230.1 | 224.6 | 232.3 | 256.5 | 288.5 | 251.0 |
|  | 2003 | 299.5 | 275.3 | 285.2 | 272.0 | 244.2 | 252.9 | 262.6 | 271.5 | 262.7 | 261.2 | 281.0 | 284.2 | 271.0 |
|  | 2004 | 283.2 | 282.8 | 285.0 | 274.4 | 272.3 | 252.9 | 243.5 | 249.5 | 253.8 | 316.3 | 422.7 | 425.0 | 296.8 |
|  | 2005 | 309.6 | 274.8 | 297.1 |  |  |  |  |  |  |  |  |  |  |
| Other, fresh | 1999 | 223.6 | 215.1 | 214.2 | 212.8 | 214.2 | 206.2 | 206.7 | 206.3 | 211.0 | 214.6 | 217.2 | 219.8 | 213.5 |
|  | 2000 | 230.1 | 218.9 | 216.6 | 216.1 | 222.9 | 226.7 | 224.2 | 222.9 | 218.5 | 223.0 | 225.9 | 243.4 | 224.1 |
|  | 2001 | 247.4 | 256.7 | 252.1 | 241.9 | 235.7 | 233.4 | 234.3 | 226.7 | 230.1 | 231.4 | 229.4 | 232.2 | 237.6 |
|  | 2002 | 256.0 | 264.8 | 253.5 | 251.8 | 242.1 | 243.9 | 246.8 | 243.4 | 244.2 | 241.8 | 249.6 | 250.1 | 249.0 |
|  | 2003 | 258.7 | 264.1 | 259.2 | 250.7 | 255.6 | 257.9 | 254.2 | 248.1 | 248.0 | 263.9 | 260.9 | 271.0 | 257.7 |
|  | 2004 | 276.2 | 279.0 | 274.2 | 263.7 | 263.0 | 259.8 | 257.1 | 255.3 | 263.5 | 282.8 | 283.5 | 282.5 | 270.1 |
|  | 2005 | 277.9 | 280.8 | 279.4 |  |  |  |  |  |  |  |  |  |  |
| Frozen vegetables | 1999 | 154.1 | 153.2 | 151.8 | 152.0 | 154.2 | 151.9 | 153.7 | 155.2 | 155.2 | 155.6 | 153.9 | 154.3 | 153.8 |
|  | 2000 | 156.8 | 155.7 | 154.7 | 155.0 | 157.6 | 157.4 | 157.6 | 159.9 | 160.2 | 161.1 | 157.3 | 159.1 | 157.7 |
|  | 2001 | 162.0 | 164.5 | 162.5 | 164.4 | 166.2 | 166.9 | 169.0 | 166.6 | 168.3 | 169.8 | 168.3 | 168.8 | 166.4 |
|  | 2002 | 172.7 | 172.8 | 168.8 | 169.9 | 169.9 | 171.5 | 173.8 | 171.4 | 172.1 | 171.7 | 169.4 | 168.6 | 171.1 |
|  | 2003 | 169.0 | 171.0 | 170.6 | 169.0 | 172.7 | 174.4 | 174.2 | 176.0 | 175.0 | 171.9 | 173.0 | 173.2 | 172.5 |
|  | 2004 | 176.3 | 177.6 | 174.9 | 173.5 | 176.9 | 174.5 | 177.0 | 178.1 | 177.6 | 177.5 | 173.8 | 171.4 | 175.8 |
|  | 2005 | 177.0 | 176.3 | 174.7 |  |  |  |  |  |  |  |  |  |  |
|  |  | --December 1997=100-- |  |  |  |  |  |  |  |  |  |  |  |  |
| Processed fruits and vegetables | 1999 | 104.1 | 103.8 | 103.6 | 103.5 | 104.9 | 104.5 | 105.6 | 105.7 | 104.6 | 105.5 | 104.4 | 103.4 | 104.5 |
|  | 2000 | 105.4 | 105.2 | 105.0 | 104.3 | 105.7 | 105.9 | 106.2 | 106.7 | 105.9 | 106.6 | 104.5 | 105.3 | 105.6 |
|  | 2001 | 108.1 | 107.8 | 107.1 | 106.9 | 108.2 | 109.1 | 109.9 | 110.2 | 110.0 | 110.5 | 109.7 | 110.1 | 109.0 |
|  | 2002 | 112.6 | 113.0 | 111.5 | 112.6 | 113.4 | 112.5 | 114.0 | 114.3 | 114.1 | 113.6 | 111.7 | 113.3 | 113.1 |
|  | 2003 | 113.0 | 113.7 | 113.6 | 112.0 | 115.3 | 115.5 | 115.6 | 116.1 | 114.4 | 114.6 | 113.0 | 112.4 | 114.1 |
|  | 2004 | 115.1 | 115.4 | 115.4 | 114.2 | 115.9 | 115.3 | 116.6 | 117.2 | 115.6 | 116.2 | 115.0 | 114.2 | 115.5 |
|  | 2005 | 117.9 | 117.1 | 116.3 |  |  |  |  |  |  |  |  |  |  |
| Canned vegetables | 1999 | 106.7 | 105.5 | 104.7 | 104.7 | 106.5 | 106.1 | 107.6 | 107.2 | 105.8 | 107.3 | 105.4 | 103.6 | 105.9 |
|  | 2000 | 107.0 | 106.9 | 105.2 | 105.6 | 107.6 | 108.6 | 107.5 | 107.3 | 107.0 | 108.4 | 104.5 | 105.7 | 106.8 |
|  | 2001 | 110.9 | 108.8 | 107.6 | 107.9 | 108.5 | 111.2 | 111.3 | 113.3 | 112.6 | 112.9 | 111.3 | 113.7 | 110.8 |
|  | 2002 | 115.7 | 115.6 | 114.0 | 117.0 | 117.2 | 114.5 | 117.1 | 117.7 | 116.7 | 115.2 | 112.5 | 116.1 | 115.8 |
|  | 2003 | 114.2 | 115.0 | 115.9 | 114.8 | 118.2 | 116.7 | 117.9 | 118.6 | 115.8 | 115.3 | 114.9 | 112.2 | 115.8 |
|  | 2004 | 116.1 | 116.0 | 115.7 | 115.8 | 118.0 | 116.9 | 118.3 | 119.7 | 117.0 | 117.7 | 115.9 | 116.5 | 117.0 |
|  | 2005 | 119.3 | 117.5 | 117.9 |  |  |  |  |  |  |  |  |  |  |
| Dried beans, peas, lentils | 1999 | 101.3 | 101.8 | 102.2 | 101.4 | 101.7 | 102.2 | 101.3 | 101.2 | 100.1 | 100.0 | 100.5 | 98.4 | 101.0 |
|  | 2000 | 99.9 | 99.5 | 99.2 | 98.3 | 97.6 | 99.1 | 99.4 | 99.1 | 100.2 | 100.1 | 100.4 | 99.0 | 99.3 |
|  | 2001 | 99.0 | 99.1 | 98.9 | 97.7 | 99.7 | 99.5 | 99.6 | 99.9 | 99.5 | 100.0 | 102.0 | 103.6 | 99.9 |
|  | 2002 | 102.1 | 105.5 | 107.5 | 110.1 | 111.0 | 112.0 | 110.2 | 110.8 | 111.7 | 111.0 | 111.3 | 110.1 | 109.4 |
|  | 2003 | 109.8 | 109.1 | 108.9 | 109.6 | 108.3 | 109.1 | 109.3 | 108.9 | 109.3 | 109.4 | 109.2 | 108.9 | 109.2 |
|  | 2004 | 108.6 | 109.9 | 110.6 | 110.0 | 109.4 | 110.2 | 110.1 | 110.7 | 108.3 | 111.2 | 111.9 | 113.8 | 110.4 |
|  | 2005 | 115.2 | 116.0 | 116.4 |  |  |  |  |  |  |  |  |  |  |

1/ Not seasonally adjusted. 2 / Includes potatoes.
Source: Bureau of Labor Statistics, U.S. Department of Labor.

Price table 5--Fresh vegetables: U.S. average retail prices, by month, 1996-2005

| Item | Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Annual | Change from yr earlier, Mar. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | --Cents/lb-- |  |  |  |  |  |  |  |  |  |  |  |  | Percent |
| Potatoes, white | 1996 | 38.5 | 38.5 | 39.2 | 39.4 | 39.2 | 40.1 | 40.8 | 40.3 | 37.5 | 35.9 | 34.3 | 33.5 | 38.1 |  |
|  | 1997 | 33.5 | 33.1 | 33.0 | 33.5 | 33.8 | 34.5 | 36.7 | 38.8 | 38.8 | 37.4 | 36.6 | 37.0 | 35.6 | -15.8 |
|  | 1998 | 36.2 | 36.2 | 36.8 | 36.9 | 38.1 | 39.0 | 39.2 | 38.2 | 37.6 | 37.9 | 37.0 | 37.5 | 37.6 | 11.5 |
|  | 1999 | 38.1 | 38.2 | 38.4 | 38.0 | 38.8 | 39.1 | 41.1 | 42.9 | 41.3 | 39.3 | 38.4 | 39.5 | 39.4 | 4.3 |
|  | 2000 | 39.2 | 40.1 | 39.3 | 38.8 | 37.9 | 37.6 | 39.0 | 40.0 | 37.4 | 36.7 | 35.1 | 34.7 | 38.0 | 2.3 |
|  | 2001 | 35.5 | 34.8 | 35.6 | 36.2 | 36.3 | 38.8 | 40.9 | 43.9 | 42.2 | 41.8 | 41.0 | 41.0 | 39.0 | -9.4 |
|  | 2002 | 42.6 | 44.7 | 46.5 | 49.3 | 50.8 | 51.7 | 54.9 | 55.9 | 51.1 | 49.2 | 47.3 | 47.9 | 49.3 | 30.6 |
|  | 2003 | 48.3 | 47.2 | 46.3 | 46.6 | 46.6 | 46.2 | 46.4 | 46.4 | 44.4 | 44.1 | 43.8 | 43.9 | 45.9 | -0.4 |
|  | 2004 | 45.7 | 44.6 | 45.9 | 46.1 | 43.5 | 46.2 | 47.1 | 46.4 | 44.6 | 45.0 | 44.3 | 44.9 | 45.4 | -0.9 |
|  | 2005 | 45.8 | 44.8 | 44.0 |  |  |  |  |  |  |  |  |  |  | -4.1 |
| Broccoli | 1996 | 103.7 | 92.6 | 99.9 | 94.1 | 87.4 | 95.5 | 97.1 | 78.8 | 84.3 | 80.1 | 92.4 | 86.2 | 91.0 |  |
|  | 1997 | 109.8 | 115.6 | 103.2 | 92.2 | 88.6 | 92.1 | 96.8 | 90.5 | 90.3 | 104.0 | 100.3 | 92.6 | 98.0 | 3.3 |
|  | 1998 | 137.9 | 106.6 | 112.2 | 111.4 | 123.8 | 108.7 | 107.6 | 103.0 | 101.4 | 104.0 | 101.6 | 97.4 | 109.6 | 8.7 |
|  | 1999 | 112.3 | 99.9 | 99.0 | 101.2 | 95.2 | 94.4 | 99.3 | 96.2 | 105.2 | 102.8 | 100.1 | 100.4 | 100.5 | -11.8 |
|  | 2000 | 118.2 | 98.9 | 106.9 | 101.3 | 117.4 | 123.6 | 113.9 | 112.0 | 105.2 | 108.0 | 108.5 | 151.8 | 113.8 | 8.0 |
|  | 2001 | 98.7 | 97.8 | 108.3 | 95.4 | 99.9 | 100.5 | 98.1 | 97.8 | 96.9 | 101.1 | 89.7 | 97.3 | 98.5 | 1.3 |
|  | 2002 | 137.4 | 168.1 | 114.7 | 120.4 | 103.6 | 109.3 | 111.9 | 113.5 | 124.7 | 107.3 | 116.5 | 105.2 | 119.4 | 5.9 |
|  | 2003 | 112.2 | 110.1 | 119.9 | 113.9 | 115.1 | 112.7 | 113.3 | 109.3 | 130.3 | 135.8 | 131.2 | 135.6 | 120.0 | 4.5 |
|  | 2004 | 131.9 | 121.6 | 112.5 | 102.2 | 110.7 | 106.0 | 106.9 | 106.7 | 120.8 | 139.9 | 133.5 | 141.4 | 119.5 | -6.2 |
|  | 2005 | 123.5 | 134.6 | 131.8 |  |  |  |  |  |  |  |  |  |  | 17.2 |
| Lettuce, iceberg | 1996 | 76.9 | 58.7 | 64.7 | 64.6 | 61.3 | 67.2 | 62.7 | 61.5 | 59.5 | 63.4 | 74.6 | 62.2 | 64.8 |  |
|  | 1997 | 65.1 | 59.4 | 61.4 | 66.6 | 59.8 | 59.3 | 64.9 | 69.4 | 73.7 | 82.3 | 101.0 | 69.9 | 69.4 | -5.1 |
|  | 1998 | 107.2 | 64.3 | 69.5 | 83.7 | 87.7 | 71.1 | 69.2 | 68.6 | 71.0 | 75.7 | 76.5 | 63.5 | 75.7 | 13.2 |
|  | 1999 | 64.9 | 65.8 | 77.4 | 75.3 | 69.1 | 65.2 | 62.7 | 65.2 | 62.3 | 66.9 | 67.7 | 66.8 | 67.4 | 11.4 |
|  | 2000 | 74.8 | 65.0 | 67.1 | 65.0 | 80.3 | 68.6 | 65.6 | 67.3 | 89.7 | 77.2 | 77.4 | 85.1 | 73.6 | -13.3 |
|  | 2001 | 73.6 | 84.7 | 89.5 | 76.7 | 87.0 | 72.2 | 66.3 | 78.4 | 89.7 | 81.1 | 73.4 | 78.8 | 79.3 | 33.4 |
|  | 2002 | 100.3 | 106.1 | 154.2 | 114.7 | 72.0 | 67.5 | 67.4 | 68.9 | 70.2 | 68.7 | 75.4 | 68.0 | 86.1 | 72.3 |
|  | 2003 | 73.4 | 68.2 | 65.5 | 72.3 | 79.5 | 83.2 | 80.8 | 70.9 | 89.8 | 85.8 | 92.7 | 125.5 | 82.3 | -57.5 |
|  | 2004 | 87.6 | 80.5 | 81.3 | 80.1 | 71.0 | 75.1 | 73.7 | 80.8 | 77.1 | 83.0 | 84.9 | 82.3 | 79.8 | 24.1 |
|  | 2005 | 81.7 | 73.0 | 82.9 |  |  |  |  |  |  |  |  |  |  | 2.0 |
| Tomatoes, field grown | 1996 | 110.3 | 108.4 | 146.7 | 186.7 | 137.9 | 112.7 | 103.1 | 100.6 | 98.0 | 108.4 | 118.2 | 121.0 | 121.0 |  |
|  | 1997 | 121.3 | 131.4 | 165.4 | 134.8 | 117.5 | 130.0 | 114.1 | 113.0 | 109.1 | 116.2 | 137.0 | 161.7 | 129.3 | 12.7 |
|  | 1998 | 145.2 | 135.6 | 151.5 | 139.8 | 147.2 | 139.3 | 151.5 | 131.2 | 124.1 | 157.3 | 168.9 | 179.8 | 147.6 | -8.4 |
|  | 1999 | 190.4 | 147.6 | 139.5 | 129.8 | 128.4 | 130.4 | 128.7 | 123.2 | 127.2 | 127.9 | 130.0 | 140.5 | 137.0 | -7.9 |
|  | 2000 | 144.3 | 128.6 | 136.4 | 148.7 | 136.6 | 131.8 | 128.2 | 126.2 | 131.9 | 138.7 | 150.3 | 156.7 | 138.2 | -2.2 |
|  | 2001 | 141.4 | 131.3 | 133.6 | 143.3 | 124.3 | 135.6 | 125.7 | 118.5 | 116.8 | 126.7 | 146.8 | 140.4 | 132.0 | -2.1 |
|  | 2002 | 145.1 | 129.8 | 129.2 | 131.9 | 133.2 | 129.9 | 124.3 | 118.1 | 115.8 | 123.6 | 143.0 | 165.5 | 132.5 | -3.3 |
|  | 2003 | 171.1 | 156.5 | 161.9 | 155.5 | 140.1 | 139.8 | 146.0 | 151.3 | 143.8 | 143.6 | 148.0 | 153.3 | 150.9 | 25.3 |
|  | 2004 | 147.2 | 151.0 | 152.9 | 151.9 | 151.0 | 133.1 | 125.3 | 131.2 | 132.1 | 171.5 | 233.7 | 246.7 | 160.6 | -5.6 |
|  | 2005 | 166.0 | 142.8 | 154.8 |  |  |  |  |  |  |  |  |  |  | 1.2 |

Source: Bureau of Labor Statistics, U.S. Department of Labor.

Price table 6--Representative wholesale prices for selected fresh-market vegetables and melons in Chicago, 2004-05

| Commodity | Shipping point 1/ | Shipping container | 2004 |  |  |  |  |  |  |  |  |  |  |  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Jan 2 | Feb 2 | Mar 2 | Apr 1 | May 3 | June 2 | July 1 | Aug 1 | Sep 1 | Oct 1 | Nov 1 | Dec 1 | Jan 4 | Feb 1 | Mar 1 | Apr 1 |
| Artichokes | CA | Carton, 24s | 42.00 | 42.00 | 39.50 | 17.00 | 16.00 | 36.00 | 37.50 | 24.50 | 32.00 | 32.00 | 40.00 | 28.00 | 38.00 | 38.00 | 14.00 | 23.00 |
| Beans, round green, hand-picked | FL, GA, MI | Bushel cartons | 30.00 | 26.00 | 13.00 | 15.00 | 15.50 | 18.00 | 14.50 | 9.00 | 20.50 | 24.00 | 14.00 | 11.50 | 26.00 | 31.00 | 17.50 | 11.00 |
| Beets, medium | TX, IL, CA | 25 lb sacks/filmbags | 10.00 | 6.50 | 6.50 | 6.50 | 10.50 | 10.50 | 9.50 | 9.50 | 7.50 | 7.00 | 6.50 | 6.25 | 6.25 | 6.25 | 6.25 | 6.25 |
| Bok choy | CA, FL | 30 lb cartons | 11.50 | 12.00 | 10.00 | 10.00 | 11.00 | 11.00 | 11.50 | 12.00 | 11.50 | 14.00 | 18.00 | 12.50 | 16.50 | 17.00 | 20.00 | 24.50 |
| Brussels sprouts | CA, MX | 25 lb cartons | 26.00 | 12.00 | 13.50 | 7.25 | 31.00 | 31.00 | 41.00 | 31.00 | 15.00 | 17.50 | 19.00 | 19.00 | 20.00 | 17.00 | 32.00 | 32.50 |
| Cabbage, round-green, medium | NY, GA | 50 lb cartons | 9.25 | 7.50 | 7.50 | 9.50 | 8.25 | 7.25 | 7.75 | 7.75 | 7.50 | 7.25 | 7.75 | 9.00 | 10.50 | 7.25 | 8.00 | 8.25 |
| Chinese cabbage (Napa) | CA | 30 lb cartons | 12.00 | 9.50 | 14.00 | 9.50 | 11.00 | 10.00 | 11.50 | 13.25 | 14.00 | 14.00 | 14.50 | 13.50 | 12.75 | 13.00 | 13.00 | 24.50 |
| Carrots, baby peeled | CA | Carton, 24-1 lb filmbag | 17.25 | 16.00 | 16.00 | 16.00 | 16.00 | 15.50 | 13.50 | 16.50 | 15.50 | 16.50 | 16.50 | 17.00 | 17.00 | 17.00 | 16.00 | 16.75 |
| Eggplant, medium | FL, NJ, MX | $11 / 9$ bushel cartons | 9.50 | 13.50 | 22.00 | 32.50 | 10.25 | 12.00 | 8.00 | 11.50 | 10.50 | 16.00 | 16.50 | 15.00 | 14.00 | 12.50 | 15.50 | 17.50 |
| Garlic, white colossal | CA, MX | 30 lb cartons | 31.25 | 32.00 | 32.00 | 33.50 | 27.00 | 27.50 | 37.00 | 36.00 | 28.00 | 34.00 | 26.00 | 38.00 | 39.00 | 38.00 | 37.00 | 37.00 |
| Greens, kale | CA | Carton, 24s | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.25 | 10.50 | 10.50 | 10.00 | 10.00 | 9.50 | 11.00 | 11.00 | 10.00 | 10.00 | 11.50 |
| Greens, kohlrabi | CA, TX | Carton, 12s/24s | -- | -- | 15.50 | 16.00 | 20.00 | 15.00 | 16.00 | 16.00 | 16.00 | 15.00 | 16.00 | 16.00 | 17.50 | 17.25 | 16.50 | 18.50 |
| Greens, turnip tops | GA, IL | Carton, 24s | 9.00 | 9.00 | 10.25 | 10.00 | 8.75 | 9.25 | 9.75 | 9.50 | 10.00 | 10.25 | 10.25 | 9.25 | 10.50 | 10.50 | 11.00 | 9.50 |
| Greens, mustard | CA | Carton, 24s | 9.00 | 9.00 | 10.25 | 10.50 | 8.75 | 9.25 | 9.75 | 9.50 | 10.00 | 10.25 | 10.25 | 9.25 | 10.50 | 10.50 | 11.00 | 9.50 |
| Greens, collards | GA, CA | Carton, 24s | 9.00 | 9.00 | 10.25 | 10.00 | 8.75 | 9.25 | 9.75 | 9.50 | 10.00 | 10.00 | 10.25 | 9.25 | 10.50 | 10.50 | 11.00 | 9.50 |
| Leeks | CA, IL, MX | Carton, bunched 12s | 25.00 | 20.50 | 13.50 | 9.00 | 16.00 | 16.00 | 19.00 | 16.50 | 15.50 | 14.50 | 16.50 | 17.00 | 15.00 | 14.50 | 12.50 | 11.50 |
| Lettuce, Boston | CA | Carton, 24s | -- | 10.50 | 10.00 | 11.00 | 9.50 | 9.75 | 9.50 | 9.75 | 13.00 | 15.00 | 10.00 | 27.50 | 11.00 | 10.00 | 12.00 | 19.00 |
| Lettuce, Romaine | CA | Carton, 24s | -- | 11.00 | 12.00 | 10.75 | 9.50 | 12.00 | 11.50 | 12.00 | 11.50 | 14.00 | 14.50 | 23.00 | 12.50 | 11.50 | 11.50 | 23.00 |
| Mushrooms, button, large | PA | 10 lb carton | 14.25 | 14.25 | 14.25 | 14.50 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 | 14.25 |
| Mushrooms, shiitake | PA | 5 lb carton | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 |
| Mushrooms, oyster | PA | 5 lb carton | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 | 15.50 |
| Mushrooms, cremini, medium | PA | 10 lb carton | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 12.50 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 |
| Mushrooms, portobellas, lrg | PA | 5 lb carton | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 | 11.00 |
| Okra, small-medium | FL, MX | 1/2 bushel carton | 27.00 | 24.00 | 23.50 | 22.00 | 19.00 | 11.50 | 9.50 | 11.50 | -- | 19.00 | 16.00 | 19.00 | 24.00 | 23.00 | 19.00 | 23.00 |
| Onions, green | CA, MX | Carton, bunched 48s | 17.00 | 10.25 | 9.50 | 8.50 | 9.50 | 9.25 | 11.00 | 11.00 | 11.50 | 14.50 | 14.50 | 16.00 | 26.00 | 13.50 | 18.00 | 27.00 |
| Parsley, curly | CA | Cartons, bunched 60s | 17.50 | 13.50 | 10.50 | 10.00 | 12.00 | 12.50 | 14.00 | 15.50 | 12.00 | 11.75 | 14.00 | 17.00 | 16.50 | 13.00 | 12.00 | 13.00 |
| Peas, snow | CA, GU | 10 lb carton | 14.50 | 8.50 | 7.50 | 9.50 | 15.00 | 13.50 | 16.00 | 11.75 | 8.00 | 31.00 | 22.00 | 25.00 | 11.50 | 16.50 | 9.00 | 13.50 |
| Peas, sugar snap | CA, GU | 10 lb carton | 22.00 | 11.00 | 11.00 | 11.50 | 17.00 | 15.50 | 13.50 | 23.00 | 24.00 | 25.00 | 32.00 | 23.00 | 16.50 | 11.00 | 8.00 | 17.00 |
| Peppers, green bell, large | FL, CA | $11 / 9$ bushel carton | 15.50 | 21.00 | 18.00 | 9.50 | 10.00 | 10.50 | 6.50 | 14.50 | 8.50 | 14.00 | 44.00 | 20.00 | 12.00 | 8.50 | 8.50 | 12.00 |
| Peppers, jalapeno, medium | FL, GA, MI | 1/2 \& 5/9 bushel crates | 18.75 | 13.00 | 14.50 | 18.50 | 35.50 | 21.00 | 10.75 | 15.00 | 14.00 | 13.50 | 24.00 | 19.00 | 13.50 | 15.00 | 10.00 | 14.00 |
| Radishes | FL, MI | Carton, 30-6oz filmbag | 8.25 | 8.25 | 7.50 | 8.25 | 7.75 | 7.75 | 10.50 | 9.50 | 7.50 | 7.50 | 8.00 | 8.75 | 7.75 | 7.75 | 7.75 | 13.00 |
| Spinach | CA | Cartons, bunched 24s | 13.00 | 11.00 | 10.00 | 11.00 | 21.00 | 13.00 | 12.50 | 12.50 | 12.25 | 15.50 | 12.50 | 17.00 | 13.00 | 11.50 | 11.00 | 19.00 |
| Squash, zucchini, medium | FL, NJ, MI | 1/2 \& 5/9 bushel crates | 12.50 | 17.50 | 10.00 | 10.00 | 6.75 | 6.50 | 8.00 | 10.50 | 6.50 | 28.50 | 7.00 | 7.50 | 14.25 | 11.00 | 8.50 | 9.50 |
| Squash, yellow straightneck, med. | FL, NJ, MI | $1 / 2$ \& 5/9 bushel crates | -- | 19.00 | 11.50 | 11.00 | 6.50 | 8.00 | 12.50 | 11.00 | 8.00 | 29.00 | 8.25 | 7.50 | 20.00 | 10.00 | 12.00 | 24.00 |
| Sweet potatoes, US \#1, Beauregrd | LA | 40 lb carton | 20.00 | 20.50 | 20.00 | 20.50 | 19.00 | 18.00 | 18.00 | 18.00 | 17.50 | 17.50 | 17.75 | 18.50 | 17.75 | 17.50 | 17.50 | 17.50 |
| Tomatoes, mature green, Irg, 6x6 | FL, CA, MX | 25 lb carton | -- | 9.50 | 17.50 | 12.00 | 17.50 | 9.50 | 8.50 | 7.00 | 9.50 | 20.00 | 29.00 | 43.50 | 9.00 | 6.50 | 15.00 | 14.00 |
| Tomatoes, vine ripe, large, 6x6 | MX, CA, FL | 25 lb carton | 9.50 | 10.00 | 19.00 | 13.00 | 18.25 | 12.00 | 7.50 | 9.00 | 11.00 | 20.00 | 29.00 | 41.00 | 11.00 | 7.50 | 15.50 | 17.50 |
| Tomatoes, greenhse, v. ripe, md/lrg | CD, NL, MX | 5 kg carton (on vine) | -- | 23.50 | 19.50 | 15.00 | 8.50 | 9.00 | 10.00 | 5.00 | 14.00 | 7.00 | 14.00 | 25.00 | 16.00 | 22.00 | 16.75 | 16.00 |
| Tomatoes, cherry | FL, CA, MX | Flats, 12 1-pint buckets | 10.50 | 10.50 | 10.00 | 9.50 | 9.50 | 8.00 | 9.50 | 8.50 | 11.00 | 21.00 | 35.50 | 21.00 | 11.00 | 7.50 | 17.50 | 14.50 |
| Tomatoes, plum-type, med/lrg | FL, CA, MX | 25 lb carton | 13.50 | 18.00 | 15.00 | 10.00 | 14.00 | 9.50 | 11.50 | 10.00 | 11.00 | 24.50 | 31.00 | 30.00 | 10.50 | 7.50 | 14.50 | 12.50 |
| Turnips, purple top, medium-large | CA, IL | 25 lb filmbags | 8.50 | 10.00 | 10.00 | 7.50 | 10.50 | 10.50 | 10.00 | 9.50 | 9.50 | 8.50 | 9.00 | 9.00 | 7.50 | 7.50 | 7.50 | 7.50 |
| Cantaloups | CA, CR, MX | 1/2 carton 15s | 12.50 | 11.50 | 20.50 | 9.50 | 19.50 | 8.00 | 9.75 | 10.25 | 9.50 | 13.50 | 13.00 | 17.25 | 16.00 | 13.25 | 12.25 | 11.50 |
| Honeydews | CA, HD, CR | 2/3 cartons 6s | 10.50 | 10.50 | 19.00 | 8.00 | 10.50 | 9.00 | 10.00 | 10.50 | 10.00 | 10.50 | 11.50 | 10.50 | 18.50 | 15.00 | 18.50 | 11.50 |
| Watermelon, various red | CA, TX, MX | Carton 3s or 4s, per lb | 0.25 | 0.28 | 0.47 | 0.28 | 0.35 | 0.25 | 0.24 | 0.14 | 0.24 | 0.31 | 0.30 | 0.27 | 0.34 | 0.25 | 0.30 | 0.28 |
| Watermelon, red seedless | CA, MX | Carton 4 s or 5 s , per lb | 0.29 | 0.36 | 0.58 | 0.37 | 0.39 | 0.25 | 0.16 | 0.16 | 0.26 | 0.32 | 0.46 | 0.32 | 0.35 | 0.30 | 0.29 | 0.27 |

[^2]Price table 7--Canned vegetables: Quarterly wholesale price trends, 1994-2004 1/

| Year \& | Sweet corn $2 /$ |  | Snap beans 3/ |  | Green peas 4/ |  | Carrots 5/ |  | Beets 6/ |  | Tomato paste $7 /$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| quarter | 24/300 | 6/10 | 24/300 | 6/10 | 24/300 | 6/10 | 24/300 | 6/10 | 24/300 | 6/10 | 55-drum | 6/10 |
|  |  |  |  |  | -- \$/case -- |  |  |  |  |  | \$/lb | \$/case |
| 19948 / |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 9.67 | 19.75 | 7.04 | 13.67 | 9.25 | 15.42 | 7.88 | 11.67 | 8.46 | 13.75 | 0.42 | 16.42 |
| 11 | 9.58 | 19.75 | 6.80 | 14.42 | 9.08 | 15.58 | 7.88 | 11.58 | 8.50 | 13.75 | 0.42 | 17.46 |
| III | 8.67 | 16.17 | 6.80 | 12.92 | 8.50 | 14.17 | 7.71 | 11.25 | 7.92 | 13.75 | 0.40 | 17.25 |
| IV | 7.42 | 13.08 | 6.33 | 11.67 | 7.25 | 13.50 | 7.63 | 12.13 | 7.50 | 13.50 | 0.41 | 17.38 |
| Average | 8.84 | 17.19 | 6.74 | 13.17 | 8.52 | 14.67 | 7.78 | 11.66 | 8.10 | 13.69 | 0.41 | 17.13 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 7.13 | 10.63 | 6.42 | 10.63 | 7.46 | 14.13 | 7.25 | 9.50 | 8.50 | 13.00 | 0.39 | 18.38 |
| II | 6.88 | 10.42 | 6.55 | 10.50 | 7.80 | 14.42 | 7.25 | 9.46 | 7.38 | 13.00 | 0.39 | 18.38 |
| III | 7.00 | 10.25 | 6.79 | 10.25 | 7.96 | 14.84 | 7.25 | 9.38 | 8.00 | 12.50 | 0.39 | 18.38 |
| IV | 7.29 | 12.46 | 7.09 | 11.09 | 8.21 | 14.75 | 7.38 | 9.38 | 8.00 | 11.00 | 0.37 | 18.04 |
| Average | 7.07 | 10.94 | 6.71 | 10.62 | 7.86 | 14.53 | 7.28 | 9.43 | 7.97 | 12.38 | 0.38 | 18.30 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.17 | 13.83 | 7.38 | 10.83 | 8.21 | 16.25 | 7.84 | 9.63 | 8.00 | 12.00 | 0.36 | 17.50 |
| 11 | 7.83 | 12.92 | 7.63 | 11.17 | 8.75 | 16.50 | 7.96 | 9.82 | 8.00 | 12.00 | 0.34 | 15.75 |
| III | 8.46 | 13.00 | 7.92 | 11.46 | 9.38 | 16.50 | 8.25 | 10.00 | 7.96 | 12.00 | 0.31 | 16.67 |
| IV | 7.96 | 12.75 | 7.55 | 11.00 | 9.13 | 16.50 | 7.83 | 10.33 | 7.25 | 12.00 | 0.30 | 17.33 |
| Average | 7.86 | 13.13 | 7.62 | 11.12 | 8.87 | 16.44 | 7.97 | 9.94 | 7.80 | 12.00 | 0.33 | 16.81 |
| 1997 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.38 | 11.75 | 7.08 | 9.67 | 9.05 | 14.46 | 7.79 | 10.46 | 7.63 | 11.50 | 0.30 | 17.17 |
| 11 | 7.00 | 10.83 | 6.67 | 8.75 | 8.88 | 13.75 | 7.75 | 10.46 | 7.83 | 11.50 | 0.30 | 15.13 |
| III | 7.05 | 11.08 | 6.75 | 8.75 | 8.58 | 13.63 | 7.67 | 10.50 | 8.00 | 11.08 | 0.30 | 15.42 |
| IV | 7.17 | 10.38 | 7.00 | 9.84 | 8.88 | 13.00 | 7.88 | 10.50 | 7.88 | 10.33 | 0.31 | 16.25 |
| Average | 7.15 | 11.01 | 6.88 | 9.25 | 8.85 | 13.71 | 7.77 | 10.48 | 7.84 | 11.10 | 0.30 | 15.99 |
| 1998 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.21 | 10.63 | 7.05 | 8.63 | 8.13 | 11.25 | 7.84 | 11.00 | 7.92 | 10.58 | 0.33 | 16.42 |
| II | 7.38 | 10.88 | 7.13 | 9.75 | 8.50 | 10.88 | 7.88 | 11.13 | 7.88 | 10.75 | 0.33 | 16.92 |
| III | 7.25 | 10.75 | 7.21 | 9.96 | 8.21 | 12.58 | 7.25 | 10.58 | 7.25 | 10.92 | 0.38 | 19.00 |
| IV | 7.25 | 10.75 | 7.21 | 9.96 | 8.38 | 12.75 | 7.25 | 10.50 | 7.25 | 11.00 | 0.45 | 21.00 |
| Average | 7.27 | 10.75 | 7.15 | 9.58 | 8.31 | 11.87 | 7.56 | 10.80 | 7.58 | 10.81 | 0.37 | 18.34 |
| 1999 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.25 | 10.75 | 7.50 | 10.38 | 8.80 | 13.30 | 7.33 | 10.67 | 7.42 | 11.00 | 0.45 | 21.00 |
| II | 7.33 | 10.63 | 7.50 | 10.38 | 8.71 | 13.21 | 7.79 | 11.29 | 8.09 | 11.83 | 0.46 | 21.00 |
| III | 7.50 | 10.63 | 7.50 | 10.38 | 8.75 | 13.58 | 7.88 | 11.38 | 8.09 | 12.00 | 0.46 | 21.00 |
| IV | 7.63 | 12.34 | 7.46 | 10.92 | 8.75 | 13.58 | 7.88 | 11.13 | 8.04 | 11.75 | 0.35 | 20.29 |
| Average | 7.43 | 11.09 | 7.49 | 10.52 | 8.75 | 13.42 | 7.72 | 11.12 | 7.91 | 11.65 | 0.43 | 20.82 |
| 2000 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.75 | 13.84 | 7.50 | 11.67 | 8.75 | 14.79 | 7.88 | 10.88 | 8.21 | 11.75 | 0.34 | 19.63 |
| 11 | 7.84 | 15.00 | 7.50 | 11.92 | 8.84 | 16.33 | 7.88 | 10.88 | 8.38 | 11.38 | 0.34 | 20.04 |
| III | 7.71 | 15.00 | 7.25 | 12.00 | 8.79 | 16.00 | 7.96 | 11.13 | 8.46 | 11.38 | 0.32 | 19.50 |
| IV | 7.63 | 15.09 | 7.38 | 11.17 | 8.75 | 16.13 | 7.75 | 11.01 | 8.50 | 11.75 | 0.32 | 19.00 |
| Average | 7.73 | 14.73 | 7.41 | 11.69 | 8.78 | 15.81 | 7.87 | 10.97 | 8.39 | 11.57 | 0.33 | 19.54 |
| 2001 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.25 | 14.75 | 7.25 | 10.25 | 8.63 | 15.46 | 7.75 | 10.88 | 7.75 | 11.75 | 0.31 | 17.88 |
| II | 7.25 | 14.75 | 7.25 | 10.25 | 8.63 | 15.25 | 7.75 | 10.88 | 7.75 | 11.75 | 0.31 | 17.88 |
| III | 7.67 | 14.92 | 7.67 | 10.42 | 8.96 | 15.42 | 7.92 | 11.05 | 7.92 | 11.75 | 0.32 | 17.88 |
| IV | 8.25 | 15.25 | 8.25 | 12.55 | 9.00 | 15.42 | 8.33 | 11.25 | 8.42 | 11.83 | 0.32 | 17.88 |
| Average | 7.61 | 14.92 | 7.61 | 10.87 | 8.81 | 15.39 | 7.94 | 11.02 | 7.96 | 11.77 | 0.32 | 17.88 |
| 2002 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 9.00 | 15.75 | 9.00 | 14.59 | 9.00 | 15.25 | 9.00 | 11.50 | 9.00 | 12.00 | 0.32 | 17.63 |
| 11 | 8.33 | 15.08 | 8.33 | 12.05 | 8.75 | 15.08 | 9.00 | 11.50 | 9.00 | 12.00 | 0.31 | 17.80 |
| III | 8.00 | 14.75 | 8.00 | 10.88 | 8.63 | 15.00 | 9.00 | 11.50 | 9.00 | 12.00 | 0.31 | 18.50 |
| IV | 8.00 | 14.67 | 8.00 | 11.05 | 8.88 | 15.08 | 8.75 | 11.50 | 9.00 | 12.00 | 0.31 | 20.38 |
| Average | 8.33 | 15.06 | 8.33 | 12.14 | 8.82 | 15.10 | 8.94 | 11.50 | 9.00 | 12.00 | 0.31 | 18.58 |
| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 8.00 | 14.00 | 8.00 | 11.13 | 9.00 | 15.42 | 8.63 | 11.50 | 9.00 | 12.00 | 0.32 | 18.46 |
| 11 | 8.00 | 14.00 | 8.00 | 11.38 | 9.00 | 15.50 | 8.71 | 11.50 | 9.00 | 12.00 | 0.30 | 19.46 |
| III | 8.00 | 14.00 | 8.00 | 11.75 | 9.00 | 16.00 | 8.63 | 11.50 | 9.00 | 12.00 | 0.29 | 17.63 |
| IV | 8.00 | 14.13 | 8.00 | 12.38 | 9.00 | 16.00 | 8.63 | 11.50 | 9.00 | 12.00 | 0.29 | 17.63 |
| Average | 8.00 | 14.03 | 8.00 | 11.66 | 9.00 | 15.73 | 8.65 | 11.50 | 9.00 | 12.00 | 0.30 | 18.30 |
| 2004 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 8.17 | 14.80 | 8.17 | 14.38 | 9.17 | 16.00 | 8.63 | 11.50 | 9.00 | 12.00 | 0.29 | 18.67 |
| 11 | 8.42 | 15.46 | 8.33 | 15.92 | 9.13 | 15.75 | 8.63 | 11.50 | 9.00 | 13.00 | 0.30 | 20.25 |
| III | 8.50 | 15.63 | 8.33 | 16.17 | 9.00 | 15.59 | 8.63 | 11.50 | 9.00 | 14.00 | 0.30 | 20.25 |
| IV | 8.42 | 15.29 | 8.46 | 15.84 | 8.92 | 15.54 | 8.50 | 11.25 | 8.50 | 15.07 | 0.30 | 20.25 |
| Average | 8.38 | 15.30 | 8.32 | 15.58 | 9.06 | 15.72 | 8.60 | 11.44 | 8.88 | 13.52 | 0.30 | 19.86 |
| 2005 |  |  |  |  |  |  |  |  |  |  |  |  |
| Ip | 8.38 | 15.13 | 8.38 | 15.13 | 8.88 | 15.50 | 8.50 | 11.25 | 8.50 | 15.13 | 0.30 | 20.25 |
| 11 f | 8.42 | 15.38 | 8.33 | 15.59 | 9.08 | 15.67 | 8.50 | 11.25 | 8.50 | 14.00 | 0.30 | 20.25 |
| III f | 8.42 | 15.59 | 8.33 | 16.17 | 8.92 | 15.59 | 8.63 | 11.50 | 8.83 | 13.00 | 0.30 | 20.25 |
| IV f | 8.50 | 15.63 | 8.50 | 16.25 | 9.00 | 15.63 | 8.63 | 11.50 | 9.00 | 12.00 | 0.31 | 20.50 |
| Average | 8.43 | 15.43 | 8.39 | 15.79 | 8.97 | 15.60 | 8.57 | 11.38 | 8.71 | 13.53 | 0.30 | 20.31 |

$\mathrm{p}=$ preliminary. $\mathrm{f}=$ ERS forecast.
1/ Some prices calculated as averages of quoted ranges. 2/Whole kernel corn, Midwest. 3/4-sieve cut, Midwest. 4/4-sieve, Midwest. 5/ Medium sliced, Midwest. 6/Medium sliced, Midwest. 7/ 26 percent solids for $6 / 10$ and 31 percent for 55 -gallon drum, California. $8 /$ In mid-1994, most canners switched from size 303 to 300 cans (have 10 percent less volume) for retail packs.
Source: Price Trends, American Institute of Food Distribution.

Price table 8--Frozen vegetables: Quarterly wholesale price trends, 1994-2005 1/

| Year and quarter | Sweet corn $2 /$ |  | Snap beans 3/ |  | Green peas 4/ |  | Carrots 5/ |  | Broccoli 6/ |  | Spinach 7/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/16 | 12/2.5 | 12/16 | 12/2 | 12/16 | 12/2.5 | 12/16 | 12/2 | 24/10 | 12/2 | 24/10 | 12/3 |
|  | --\$ per case-- |  |  |  |  |  |  |  |  |  |  |  |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 7.64 | 0.61 | 7.40 | 0.51 | 7.40 | 0.53 | 5.77 | 0.43 | 11.75 | 0.64 | 8.35 | 0.42 |
| 11 | 7.77 | 0.64 | 7.40 | 0.51 | 7.40 | 0.53 | 5.77 | 0.43 | 11.75 | 0.64 | 8.35 | 0.42 |
| III | 7.27 | 0.65 | 6.97 | 0.51 | 6.97 | 0.52 | 5.77 | 0.43 | 11.75 | 0.64 | 8.52 | 0.42 |
| IV | 6.94 | 0.57 | 6.75 | 0.51 | 6.75 | 0.52 | 5.77 | 0.43 | 11.08 | 0.64 | 8.60 | 0.42 |
| Average | 7.41 | 0.62 | 7.13 | 0.51 | 7.13 | 0.53 | 5.77 | 0.43 | 11.58 | 0.64 | 8.45 | 0.42 |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 6.75 | 0.55 | 6.75 | 0.49 | 6.75 | 0.51 | 5.75 | 0.41 | 10.75 | 0.66 | 8.19 | 0.41 |
| 11 | 6.75 | 0.55 | 6.75 | 0.49 | 6.75 | 0.51 | 5.89 | 0.44 | 10.75 | 0.68 | 8.40 | 0.43 |
| III | 6.75 | 0.54 | 6.75 | 0.48 | 6.75 | 0.51 | 5.89 | 0.42 | 10.75 | 0.69 | 8.40 | 0.44 |
| IV | 6.75 | 0.52 | 6.75 | 0.45 | 6.75 | 0.49 | 5.89 | 0.42 | 10.75 | 0.69 | 8.63 | 0.41 |
| Average | 6.75 | 0.54 | 6.75 | 0.48 | 6.75 | 0.50 | 5.86 | 0.42 | 10.75 | 0.68 | 8.41 | 0.42 |
| 1996 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 6.67 | 0.47 | 6.67 | 0.44 | 6.42 | 0.47 | 5.76 | 0.39 | 10.88 | 0.67 | 7.31 | 0.41 |
| II | 6.72 | 0.45 | 6.63 | 0.46 | 6.63 | 0.48 | 5.76 | 0.39 | 10.94 | 0.67 | 7.67 | 0.41 |
| III | 6.90 | 0.50 | 6.90 | 0.49 | 7.09 | 0.51 | 5.76 | 0.39 | 10.75 | 0.67 | 7.67 | 0.41 |
| IV | 6.90 | 0.50 | 6.90 | 0.49 | 7.10 | 0.51 | 5.76 | 0.39 | 10.38 | 0.67 | 7.67 | 0.41 |
| Average | 6.80 | 0.48 | 6.78 | 0.47 | 6.81 | 0.49 | 5.76 | 0.39 | 10.74 | 0.67 | 7.58 | 0.41 |
| 1997 |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 6.90 | 0.50 | 6.88 | 0.48 | 7.10 | 0.51 | 5.76 | 0.39 | 10.23 | 0.68 | 7.98 | 0.42 |
| II | 6.90 | 0.50 | 6.83 | 0.47 | 7.10 | 0.50 | 5.76 | 0.39 | 9.93 | 0.69 | 8.30 | 0.42 |
| III | 6.90 | 0.50 | 6.83 | 0.47 | 7.10 | 0.49 | 5.76 | 0.39 | 9.93 | 0.69 | 8.30 | 0.42 |
| IV | 6.83 | 0.47 | 6.83 | 0.47 | 6.90 | 0.48 | 5.76 | 0.40 | 9.93 | 0.69 | 8.30 | 0.42 |
| Average | 6.88 | 0.49 | 6.84 | 0.47 | 7.05 | 0.50 | 5.76 | 0.39 | 10.01 | 0.69 | 8.22 | 0.42 |
| 1998 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 6.83 | 0.46 | 6.83 | 0.47 | 6.90 | 0.47 | 5.76 | 0.42 | 10.08 | 0.70 | 8.30 | 0.42 |
| II | 6.83 | 0.45 | 6.83 | 0.47 | 6.90 | 0.46 | 5.74 | 0.43 | 10.15 | 0.70 | 8.30 | 0.42 |
| III | 6.83 | 0.44 | 6.83 | 0.45 | 6.75 | 0.45 | 5.71 | 0.40 | 10.15 | 0.70 | 8.30 | 0.42 |
| IV | 6.83 | 0.44 | 6.83 | 0.45 | 6.87 | 0.45 | 5.71 | 0.40 | 10.15 | 0.72 | 8.33 | 0.42 |
| Average | 6.83 | 0.45 | 6.83 | 0.46 | 6.86 | 0.46 | 5.73 | 0.41 | 10.13 | 0.71 | 8.31 | 0.42 |
| 1999 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 6.83 | 0.44 | 6.83 | 0.45 | 6.88 | 0.46 | 5.71 | 0.40 | 10.15 | 0.72 | 8.30 | 0.44 |
| II | 6.83 | 0.44 | 6.83 | 0.45 | 6.88 | 0.46 | 5.73 | 0.40 | 10.15 | 0.72 | 8.30 | 0.44 |
| III | 6.83 | 0.45 | 6.83 | 0.46 | 6.91 | 0.51 | 5.74 | 0.40 | 10.15 | 0.72 | 8.30 | 0.43 |
| IV | 6.83 | 0.45 | 6.83 | 0.47 | 6.93 | 0.54 | 5.74 | 0.41 | 10.15 | 0.72 | 8.30 | 0.43 |
| Average | 6.83 | 0.45 | 6.83 | 0.46 | 6.90 | 0.49 | 5.73 | 0.40 | 10.15 | 0.72 | 8.30 | 0.44 |
| 2000 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 6.83 | 0.48 | 6.83 | 0.47 | 6.93 | 0.54 | 5.71 | 0.40 | 10.15 | 0.72 | 8.30 | 0.43 |
| II | 6.83 | 0.48 | 6.83 | 0.47 | 6.93 | 0.54 | 5.73 | 0.41 | 10.15 | 0.72 | 8.30 | 0.43 |
| III | 6.83 | 0.47 | 6.83 | 0.47 | 6.93 | 0.54 | 5.73 | 0.41 | 10.15 | 0.72 | 8.30 | 0.43 |
| IV | 6.83 | 0.47 | 6.83 | 0.47 | 6.93 | 0.54 | 5.73 | 0.41 | 10.15 | 0.72 | 8.30 | 0.43 |
| Average | 6.83 | 0.47 | 6.83 | 0.47 | 6.93 | 0.54 | 5.73 | 0.41 | 10.15 | 0.72 | 8.30 | 0.43 |
| 2001 |  |  |  |  |  |  |  |  |  |  |  |  |
| I | 6.83 | 0.46 | 6.83 | 0.47 | 6.93 | 0.53 | 5.73 | 0.40 | 10.15 | 0.72 | 8.30 | 0.43 |
| II | 6.83 | 0.46 | 6.84 | 0.47 | 6.88 | 0.53 | 5.73 | 0.40 | 10.15 | 0.72 | 8.30 | 0.43 |
| III | 6.88 | 0.49 | 6.85 | 0.47 | 6.88 | 0.55 | 5.73 | 0.43 | 10.15 | 0.72 | 8.30 | 0.45 |
| IV | 6.88 | 0.49 | 6.85 | 0.49 | 6.88 | 0.55 | 5.73 | 0.43 | 10.15 | 0.72 | 8.30 | 0.45 |
| Average | 6.86 | 0.47 | 6.84 | 0.48 | 6.89 | 0.54 | 5.73 | 0.41 | 10.15 | 0.72 | 8.30 | 0.44 |
| 2002 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 6.95 | 0.49 | 6.93 | 0.49 | 6.88 | 0.55 | 5.73 | 0.43 | 10.15 | 0.72 | 8.30 | 0.48 |
| II | 7.10 | 0.50 | 7.10 | 0.50 | 7.05 | 0.55 | 5.73 | 0.43 | 10.15 | 0.72 | 8.30 | 0.48 |
| III | 7.10 | 0.50 | 7.10 | 0.51 | 7.07 | 0.55 | 5.73 | 0.43 | 10.15 | 0.72 | 8.30 | 0.48 |
| IV | 7.10 | 0.51 | 7.10 | 0.54 | 7.10 | 0.55 | 5.73 | 0.42 | 10.15 | 0.72 | 8.30 | 0.48 |
| Average | 7.06 | 0.50 | 7.06 | 0.51 | 7.02 | 0.55 | 5.73 | 0.42 | 10.15 | 0.72 | 8.30 | 0.48 |
| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |
| , | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.45 | 10.15 | 0.72 | 8.30 | 0.48 |
| II | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.45 | 10.15 | 0.72 | 8.30 | 0.48 |
| III | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.45 | 10.15 | 0.72 | 8.30 | 0.48 |
| IV | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.45 | 10.15 | 0.72 | 8.30 | 0.48 |
| Average | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.45 | 10.15 | 0.72 | 8.30 | 0.48 |
| 2004 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 7.10 | 0.55 | 7.10 | 0.54 | 7.10 | 0.55 | 5.83 | 0.46 | 10.15 | 0.72 | 8.30 | 0.48 |
| 11 | 7.10 | 0.55 | 7.10 | 0.54 | 7.38 | 0.55 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.48 |
| III | 7.38 | 0.56 | 7.38 | 0.58 | 7.38 | 0.58 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| IV | 7.30 | 0.54 | 7.33 | 0.58 | 7.28 | 0.57 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| Average | 7.22 | 0.55 | 7.23 | 0.56 | 7.29 | 0.56 | 5.84 | 0.47 | 10.15 | 0.72 | 8.30 | 0.49 |
| 2005 |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 p | 7.30 | 0.54 | 7.33 | 0.58 | 7.28 | 0.57 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| 11 f | 7.30 | 0.54 | 7.33 | 0.58 | 7.28 | 0.57 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| III f | 7.30 | 0.54 | 7.30 | 0.56 | 7.30 | 0.56 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| IV f | 7.30 | 0.55 | 7.30 | 0.55 | 7.30 | 0.55 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |
| Average | 7.30 | 0.54 | 7.31 | 0.57 | 7.29 | 0.56 | 5.85 | 0.47 | 10.15 | 0.72 | 8.30 | 0.50 |

$p=$ preliminary. $f=E R S$ forecast
1/ Some prices calculated as averages of quoted ranges. 2/ Whole kernel (cut) corn, f.o.b. West Coast basis. 3/ Regular cut. 4/ Poly bags. 5/ Sliced,
poly bags. 6/ Spears. 7/ Chopped.
Source: Price Trends, American Institute of Food Distribution.

| Item | Year | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Season average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | --\$/cwt |  |  |  |  |  |  |
| Potatoes, all uses | 1996 | 6.65 | 6.92 | 7.51 | 7.82 | 8.09 | 8.16 | 7.79 | 5.58 | 4.92 | 4.75 | 4.44 | 4.28 | 4.91 |
|  | 1997 | 4.22 | 4.56 | 4.64 | 4.67 | 5.31 | 5.67 | 5.66 | 6.31 | 5.08 | 4.93 | 5.12 | 5.36 | 5.64 |
|  | 1998 | 5.40 | 5.94 | 6.41 | 6.27 | 6.45 | 6.16 | 5.81 | 5.46 | 4.97 | 4.47 | 4.86 | 5.30 | 5.56 |
|  | 1999 | 5.50 | 5.75 | 6.12 | 6.50 | 6.13 | 6.54 | 7.35 | 6.02 | 5.09 | 4.86 | 5.52 | 5.44 | 5.77 |
|  | 2000 | 5.67 | 5.91 | 6.26 | 6.54 | 6.30 | 6.17 | 6.95 | 5.53 | 4.65 | 4.32 | 4.31 | 4.59 | 5.08 |
|  | 2001 | 4.73 | 5.28 | 5.12 | 5.47 | 5.22 | 5.71 | 6.37 | 7.61 | 6.04 | 5.15 | 5.96 | 6.66 | 6.99 |
|  | 2002 | 7.34 | 7.33 | 8.24 | 8.01 | 8.59 | 9.38 | 10.59 | 7.39 | 6.29 | 5.53 | 6.24 | 6.62 | 6.67 |
|  | 2003 | 6.44 | 6.47 | 6.79 | 6.99 | 6.94 | 6.67 | 6.84 | 5.57 | 5.24 | 5.03 | 5.46 | 5.77 | 5.89 |
|  | 2004 | 5.70 | 5.87 | 6.09 | 6.62 | 6.47 | 6.16 | 6.46 | 5.77 | 5.19 | 4.71 | 5.10 | 5.36 | 5.62 |
|  | 2005 | 5.59 | 5.76 | 6.16 |  |  |  |  |  |  |  |  |  |  |
| Potatoes, table stock | 1996 | 7.99 | 8.52 | 8.85 | 9.01 | 9.78 | 10.50 | 9.74 | 7.06 | 5.82 | 5.31 | 4.02 | 3.73 | 5.05 |
|  | 1997 | 3.21 | 3.82 | 3.46 | 3.92 | 4.60 | 5.34 | 7.02 | 9.04 | 7.02 | 6.65 | 6.07 | 6.05 | 6.65 |
|  | 1998 | 5.76 | 6.81 | 7.54 | 6.84 | 7.29 | 7.24 | 6.99 | 6.74 | 6.31 | 5.44 | 5.46 | 5.62 | 6.94 |
|  | 1999 | 6.07 | 6.93 | 7.50 | 8.39 | 7.89 | 9.09 | 9.85 | 9.88 | 6.94 | 6.00 | 6.57 | 6.22 | 6.94 |
|  | 2000 | 6.32 | 6.71 | 6.77 | 7.17 | 7.18 | 7.45 | 9.36 | 8.49 | 4.92 | 4.04 | 3.80 | 4.00 | 5.27 |
|  | 2001 | 4.38 | 5.41 | 4.50 | 5.50 | 7.23 | 8.36 | 8.94 | 13.50 | 10.20 | 8.13 | 8.28 | 9.22 | 10.79 |
|  | 2002 | 10.49 | 11.63 | 13.19 | 12.17 | 14.69 | 16.28 | 16.70 | 15.31 | 11.52 | 8.34 | 8.62 | 8.60 | 9.59 |
|  | 2003 | 8.09 | 8.54 | 8.58 | 8.80 | 9.09 | 9.16 | 8.96 | 8.04 | 7.08 | 6.95 | 6.84 | 6.56 | 7.32 |
|  | 2004 | 6.27 | 6.69 | 7.20 | 7.83 | 7.76 | 8.79 | 9.12 | 8.44 | 6.73 | 5.42 | 5.43 | 5.82 | 6.60 |
|  | 2005 | 5.89 | 6.53 |  |  |  |  |  |  |  |  |  |  |  |
| Potatoes, processing | 1996 | 5.42 | 5.44 | 5.71 | 5.87 | 6.59 | 6.47 | 5.92 | 4.91 | 4.67 | 4.67 | 4.67 | 4.77 | 4.82 |
|  | 1997 | 4.98 | 4.90 | 5.11 | 5.02 | 6.04 | 5.04 | 4.33 | 4.81 | 4.61 | 4.60 | 4.71 | 4.96 | 5.00 |
|  | 1998 | 5.06 | 5.25 | 5.24 | 5.49 | 5.97 | 5.58 | 5.04 | 4.93 | 4.49 | 4.28 | 4.52 | 5.07 | 4.86 |
|  | 1999 | 5.11 | 4.94 | 5.07 | 5.29 | 5.37 | 5.30 | 5.28 | 4.58 | 4.61 | 4.64 | 4.97 | 4.86 | 4.99 |
|  | 2000 | 5.24 | 5.31 | 5.26 | 5.42 | 5.39 | 5.32 | 4.92 | 4.58 | 4.40 | 4.30 | 4.67 | 4.85 | 4.70 |
|  | 2001 | 4.95 | 5.15 | 5.10 | 5.19 | 5.09 | 4.96 | 5.24 | 4.73 | 4.58 | 4.42 | 4.77 | 5.04 | 5.05 |
|  | 2002 | 5.37 | 5.27 | 5.34 | 5.66 | 6.02 | 5.83 | 6.09 | 4.67 | 4.62 | 4.79 | 5.14 | 5.35 | 5.16 |
|  | 2003 | 5.38 | 5.32 | 5.28 | 5.33 | 5.59 | 5.60 | 5.39 | 4.69 | 4.64 | 4.52 | 4.85 | 5.31 | 5.10 |
|  | 2004 | 5.29 | 5.39 | 5.24 | 5.54 | 5.64 | 5.19 | 5.13 | 4.62 | 4.61 | 4.49 | 4.94 | 5.09 | 5.00 |
|  | 2005 | 5.34 | 5.26 |  |  |  |  |  |  |  |  |  |  |  |
| Dry edible beans | 1996 | 19.60 | 19.90 | 19.90 | 22.70 | 24.80 | 25.80 | 26.80 | 26.90 | 24.40 | 24.00 | 25.10 | 24.10 | 23.50 |
|  | 1997 | 23.20 | 23.60 | 23.30 | 23.00 | 22.20 | 21.20 | 21.90 | 20.40 | 16.20 | 16.90 | 18.60 | 20.30 | 19.30 |
|  | 1998 | 21.10 | 21.20 | 20.20 | 20.80 | 20.80 | 20.90 | 21.30 | 19.60 | 19.00 | 19.40 | 20.30 | 19.90 | 19.00 |
|  | 1999 | 19.70 | 18.30 | 17.00 | 16.60 | 19.90 | 18.90 | 18.50 | 18.00 | 18.00 | 17.10 | 17.20 | 16.10 | 16.40 |
|  | 2000 | 15.80 | 15.60 | 14.50 | 15.70 | 16.20 | 14.70 | 14.20 | 13.80 | 15.50 | 15.70 | 15.50 | 14.40 | 15.50 |
|  | 2001 | 15.10 | 15.30 | 14.90 | 15.60 | 16.90 | 16.40 | 16.80 | 17.40 | 18.40 | 19.20 | 22.70 | 21.70 | 22.10 |
|  | 2002 | 21.50 | 26.10 | 27.10 | 27.50 | 27.80 | 27.40 | 24.50 | 23.20 | 17.90 | 16.60 | 15.90 | 16.10 | 17.10 |
|  | 2003 | 16.40 | 19.20 | 15.90 | 18.70 | 19.10 | 16.60 | 17.20 | 18.00 | 17.60 | 17.60 | 19.10 | 17.40 | 18.40 |
|  | $2004$ | 17.20 | 17.50 | $20.20$ | 19.60 | 19.90 | 20.00 | 19.20 | 20.90 | 22.90 | 24.50 | 25.80 | 26.70 | 24.80 |
|  | 2005 | 27.40 | 27.80 | $27.40$ |  |  |  |  |  |  |  |  |  |  |
| Green peas, whole-dry 2/ | 1996 | 8.30 | 8.75 | 9.50 | 9.95 | 10.15 | 10.85 | 11.65 | 12.50 | 12.30 | 11.00 | 11.00 | 11.00 | 11.60 |
|  | 1997 | 11.50 | 12.60 | 14.25 | 13.80 | 13.00 | 11.90 | 9.00 | 7.70 | 7.65 | 7.90 | 8.00 | 8.00 | 7.82 |
|  | 1998 | 8.00 | 8.00 | 8.00 | 7.95 | 7.75 | 7.75 | 7.70 | 6.85 | 6.15 | 6.00 | 6.19 | 6.31 | 6.48 |
|  | 1999 | 6.46 | 6.50 | 6.53 | 6.56 | 6.75 | 6.88 | 6.91 | 6.53 | 6.22 | 6.03 | 6.03 | 5.83 | 5.76 |
|  | 2000 | 5.79 | 5.78 | 5.78 | 5.69 | 5.68 | 5.59 | 5.41 | 5.25 | 5.13 | 5.20 | 5.38 | 5.50 | 5.95 |
|  | 2001 | 5.84 | 6.28 | 6.44 | 6.53 | 6.43 | 6.28 | 6.25 | 6.19 | 6.21 | 6.35 | 6.56 | 6.88 | 6.96 |
|  | 2002 | 7.04 | 7.06 | 7.13 | 7.40 | 7.25 | 7.25 | 7.25 | 7.13 | 7.38 | 7.68 | 7.91 | 8.33 | 9.08 |
|  | 2003 | 9.08 | 9.81 | 10.88 | 10.60 | 10.44 | 9.92 | 9.30 | 7.56 | 7.63 | 8.09 | 8.84 | 9.08 | 9.17 |
|  | 2004 | 9.56 | 9.94 | 10.18 | 10.56 | 10.88 | 8.43 | 7.38 | 6.69 | 6.22 | 7.09 | 7.30 | 7.19 | 6.86 |
|  | 2005 | 6.72 | 6.91 | 6.38 |  |  |  |  |  |  |  |  |  |  |
| Yellow peas, whole-dry 2/ | 1996 | 8.75 | 9.50 | 8.80 | 9.05 | 9.30 | 10.40 | 11.00 | 12.00 | 12.25 | 11.00 | 11.00 | 11.00 | 11.08 |
|  | 1997 | 11.40 | 12.50 | 13.60 | 12.80 | 11.75 | 10.40 | 8.50 | 7.60 | 7.55 | 7.60 | 7.75 | 7.60 | 7.46 |
|  | 1998 | 7.50 | 7.50 | 7.60 | 7.50 | 7.50 | 7.50 | 7.05 | 6.50 | 5.65 | 5.69 | 5.78 | 5.94 | 6.13 |
|  | 1999 | 6.00 | 6.06 | 6.35 | 6.19 | 6.38 | 6.30 | 6.50 | 6.75 | 6.34 | 6.25 | 6.33 | 6.29 | 6.05 |
|  | 2000 | 6.38 | 6.13 | 6.03 | 6.00 | 5.88 | 5.91 | 5.72 | 5.30 | 5.16 | 5.15 | 5.31 | 5.38 | 5.92 |
|  | 2001 | 5.81 | 6.31 | 6.44 | 6.38 | 6.40 | 6.25 | 6.25 | 6.19 | 6.17 | 6.25 | 6.56 | 6.79 | 7.02 |
|  | 2002 | 7.04 | 7.25 | 7.31 | 7.68 | 7.66 | 7.59 | 7.38 | 6.50 | 6.72 | 7.10 | 7.34 | 7.58 | 7.78 |
|  | 2003 | 7.50 | 7.94 | 8.03 | 8.50 | 8.75 | 8.83 | 8.44 | 6.63 | 6.43 | 6.75 | 7.53 | 7.75 | 7.90 |
|  | 2004 | 7.91 | 8.72 | 9.05 | 9.25 | 9.44 | 7.75 | 7.13 | 6.08 | 6.00 | 6.25 | 6.35 | 6.25 | 6.30 |
|  | 2005 | 6.03 | 6.00 | 5.75 |  |  |  |  |  |  |  |  |  |  |
| Lentils, regular (Brewer) 2/ | 1996 | 15.50 | 15.50 | 15.50 | 15.70 | 17.25 | 19.00 | 19.75 | 20.60 | 19.75 | 18.50 | 18.15 | 17.25 | 17.10 |
|  | 1997 | 17.00 | 17.40 | 17.50 | 17.00 | 16.50 | 16.25 | 16.00 | 14.75 | 13.80 | 12.90 | 12.10 | 11.50 | 13.00 |
|  | 1998 | 11.40 | 12.00 | 11.60 | 11.10 | 10.75 | 11.00 | 12.00 | 11.30 | 10.15 | 10.70 | 10.81 | 10.94 | 11.21 |
|  | 1999 | 10.92 | 11.25 | 11.55 | 11.38 | 11.69 | 11.90 | 11.94 | 12.15 | 12.13 | 12.28 | 13.05 | 13.17 | 12.54 |
|  | 2000 | 12.88 | 12.45 | 12.13 | 12.31 | 12.73 | 12.81 | 12.81 | 11.75 | 11.19 | 11.03 | 10.97 | 10.88 | 10.44 |
|  | 2001 | 10.84 | 10.50 | 10.22 | 10.25 | 9.90 | 9.91 | 9.78 | 9.84 | 9.81 | 9.75 | 9.80 | 9.70 | 9.56 |
|  | 2002 | 9.44 | 9.06 | 9.03 | 9.75 | 9.59 | 9.44 | 9.40 | 9.50 | 10.75 | 12.85 | 13.81 | 14.25 | 14.30 |
|  | 2003 | 15.42 | 17.63 | 18.63 | 18.70 | 18.63 | 18.56 | 15.20 | 14.50 | 14.85 | 16.50 | 16.88 | 16.50 | 17.20 |
|  | 2004 | 17.13 | 19.00 | 20.50 | 21.50 | 20.50 | 15.80 | 14.19 | 13.25 | 14.38 | 15.56 | 15.85 | 15.38 | 15.40 |
|  | 2005 | 14.50 | 14.19 | 13.50 |  |  |  |  |  |  |  |  |  |  |

1/Prices for 2005 are preliminary. 2/Grower bids for U.S. no. 1 grade reported by the Bean Market News for Idaho \& Washington.
Sources: National Agricultural Statistics Service, USDA, and Agricultural Marketing Service, USDA.

Price table 10--U.S. fresh-market herbs: Selected monthly wholesale prices in San Francisco, CA, 2003-2005

| Herb | Unit | 2004 |  |  | 2005 |  |  | Change from prev. year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Jan. | Feb. | Mar. | Jan. | Feb. | Mar. | Jan. | Feb. | Mar. |
|  |  | -- \$/cwt -- |  |  |  |  |  | --- Percent --- |  |  |
| Anise | 24-ct crtn | 18.50 | 12.75 | 16.60 | 32.00 | 20.50 | 14.50 | 73.0 | 60.8 | - 12.7 |
| Arrugula | 12-ct ctns | 8.50 | 8.00 | 7.55 | 7.50 | 8.25 | 7.50 | - 11.8 | 3.1 | - . 7 |
| Basil | 12-ct ctns | 8.75 | 9.00 | 8.63 | 7.75 | 7.50 | 7.50 | - 11.4 | - 16.7 | - 13.1 |
| Celeriac | 12 -ct ctns | 11.25 | 11.25 | 11.25 | 10.50 | 10.50 | 10.50 | -6.7 | -6.7 | -6.7 |
| Chervil | 12-ct flmbag | 7.25 | 7.50 | 7.30 | 7.00 | 7.00 | 6.50 | -3.4 | -6.7 | - 11.0 |
| Chives | 12-ct flmbag | 4.75 | 4.75 | 5.10 | 6.25 | 4.50 | 4.75 | 31.6 | - 5.3 | - 6.9 |
| Cilantro | 60-ct ctns | 11.50 | 15.00 | 9.63 | 19.25 | 16.75 | 11.75 | 67.4 | 11.7 | 22.0 |
| Dill | 12 -ct ctns | 8.00 | 8.00 | 7.88 | 6.75 | 7.50 | 7.00 | - 15.6 | -6.3 | -11.2 |
| Horseradish | 50-lb sack | 2.05 | 2.10 | 2.07 | 1.95 | 2.00 | 2.00 | -4.9 | -4.8 | - 3.4 |
| Oregano | 12-ct flmbag | 6.00 | 5.50 | 5.83 | 7.25 | 5.50 | 5.50 | 20.8 | . 0 | -5.7 |
| Rosemary | 12-ct flmbag | 6.00 | 6.00 | 6.03 | 6.50 | 5.50 | 5.50 | 8.3 | - 8.3 | -8.8 |
| Mint | $12-\mathrm{ct} \mathrm{ctns}$ | 8.75 | 8.25 | 7.95 | 7.50 | 7.75 | 7.00 | -14.3 | -6.1 | -11.9 |
| Salsify | $5-1 \mathrm{~kg} \mathrm{flmbg}$ | 17.50 | 18.25 | 18.25 | 26.50 | 26.50 | 26.50 | 51.4 | 45.2 | 45.2 |
| Thyme | 12-ct flmbag | 6.00 | 5.50 | 5.83 | 6.50 | 5.50 | 5.50 | 8.3 | . 0 | -5.7 |
| Sage | 12-ct flmbag | 6.00 | 5.50 | 5.78 | 6.50 | 5.50 | 5.50 | 8.3 | . 0 | -4.8 |
| Watercress | $12-\mathrm{ct} \mathrm{ctns}$ | 8.00 | 8.00 | 8.00 | 8.00 | 9.00 | 10.50 | . 0 | 12.5 | 31.3 |

* February 2005 prices are partial month averages.

Source: Derived from data provided by the Agricultural Marketing Service, U.S. Department of Agriculture.

Price table 11--Farm-retail price spreads, 2001-04

|  | Annual |  |  | 2003 |  |  | 2004 |  |  | Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2002 | 2003 | Dec | Jul | Aug | Sep | Oct | Nov |  |
| Market basket |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 177.2 | 180.3 | 185.3 | 191.7 | 196.6 | 195.6 | 193.7 | 195.9 | 198.1 | 200.9 |
| Farm value (1982-84=100) | 106.2 | 104.3 | 110.4 | 117.2 | 123.9 | 121.3 | 120.2 | 122.8 | 127.2 | 123.0 |
| Farm-retail spread (1982-84=100) | 215.4 | 221.2 | 225.6 | 231.8 | 235.8 | 235.7 | 233.3 | 235.2 | 236.3 | 242.9 |
| Farm value-retail cost (\%) | 21.0 | 20.3 | 20.9 | 21.4 | 22.1 | 21.7 | 21.7 | 22.0 | 22.5 | 21.4 |
| Fresh fruit |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 291.7 | 298.0 | 309.0 | 319.2 | 334.7 | 318.4 | 301.1 | 318.9 | 353.9 | 405.8 |
| Farm value (1982-84=100) | 145.7 | 154.4 | 163.2 | 179.0 | 192.1 | 193.1 | 211.1 | 229.6 | 219.7 | 206.6 |
| Farm-retail spread (1982-84=100) | 359.1 | 364.2 | 376.3 | 383.9 | 400.6 | 376.3 | 342.6 | 360.1 | 415.9 | 497.8 |
| Farm value-retail cost (\%) | 15.8 | 16.4 | 16.7 | 17.7 | 18.1 | 19.2 | 22.1 | 22.7 | 19.6 | 16.1 |
| Fresh vegetables |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 230.6 | 245.4 | 250.5 | 263.8 | 244.6 | 245.6 | 248.4 | 270.7 | 291.0 | 295.1 |
| Farm value (1982-84=100) | 129.9 | 145.8 | 149.9 | 148.5 | 125.8 | 149.5 | 124.5 | 162.8 | 204.2 | 121.9 |
| Farm-retail spread (1982-84=100) | 282.4 | 296.6 | 302.2 | 323.1 | 305.7 | 295.0 | 312.1 | 326.2 | 335.6 | 384.2 |
| Farm value-retail cost (\%) | 19.1 | 20.2 | 20.3 | 19.1 | 17.5 | 20.7 | 17.0 | 20.4 | 23.8 | 14.0 |
| Processed fruits and vegetables |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 159.3 | 166.2 | 171.9 | 169.9 | 185.6 | 186.5 | 183.9 | 184.8 | 184.8 | 184.8 |
| Farm value (1982-84=100) | 107.9 | 110.5 | 108.4 | 108.6 | 121.4 | 124.9 | 126.4 | 127.8 | 130.4 | 132.6 |
| Farm-retail spread (1982-84=100) | 175.3 | 183.6 | 191.8 | 189.0 | 205.6 | 205.7 | 201.8 | 202.6 | 201.8 | 201.1 |
| Farm value-retail cost (\%) | 16.1 | 15.8 | 15.0 | 15.2 | 15.6 | 15.9 | 16.3 | 16.4 | 16.8 | 17.1 |
| Fats and oils |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 155.7 | 155.4 | 157.4 | 157.7 | 171.9 | 169.7 | 170.4 | 170.2 | 167.8 | 167.4 |
| Farm value (1982-84=100) | 76.9 | 91.7 | 113.4 | 135.3 | 135.1 | 117.5 | 113.4 | 106.7 | 108.3 | 105.2 |
| Farm-retail spread (1982-84=100) | 184.7 | 178.9 | 173.5 | 166.0 | 185.4 | 188.9 | 191.4 | 193.6 | 189.7 | 190.3 |
| Farm value-retail cost (\%) | 13.3 | 15.9 | 19.4 | 23.1 | 21.1 | 18.6 | 17.9 | 16.9 | 17.4 | 16.9 |
| Meat products |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 159.3 | 160.3 | 169.0 | 182.7 | 185.8 | 185.7 | 185.9 | 185.0 | 185.2 | 185.6 |
| Farm value (1982-84=100) | 97.4 | 102.6 | 108.4 | 112.1 | 117.6 | 118.4 | 119.0 | 119.3 | 120.0 | 120.4 |
| Farm-retail spread (1982-84=100) | 222.8 | 219.5 | 231.1 | 255.2 | 255.7 | 254.8 | 254.5 | 252.4 | 252.1 | 252.5 |
| Farm value-retail cost (\%) | 31.0 | 32.4 | 32.5 | 31.1 | 32.1 | 32.3 | 32.4 | 32.7 | 32.8 | 32.9 |
| Dairy products |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 167.1 | 168.1 | 167.9 | 173.0 | 187.7 | 184.9 | 181.6 | 182.1 | 180.9 | 180.1 |
| Farm value (1982-84=100) | 118.5 | 97.6 | 99.1 | 109.6 | 126.3 | 117.5 | 119.8 | 121.5 | 125.4 | 127.4 |
| Farm-retail spread (1982-84=100) | 211.8 | 233.1 | 231.3 | 231.5 | 244.3 | 247.0 | 238.6 | 238.0 | 232.1 | 228.6 |
| Farm value-retail cost (\%) | 34.0 | 27.8 | 28.3 | 30.4 | 32.3 | 30.5 | 31.7 | 32.0 | 33.3 | 34.0 |
| Poultry |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 164.9 | 167.0 | 169.1 | 174.4 | 184.9 | 186.8 | 186.4 | 186.9 | 183.4 | 183.3 |
| Farm value (1982-84=100) | 126.2 | 102.0 | 113.0 | 121.3 | 162.1 | 146.7 | 130.9 | 129.1 | 129.4 | 128.1 |
| Farm-retail spread (1982-84=100) | 209.3 | 242.0 | 233.7 | 235.6 | 211.2 | 233.0 | 250.3 | 253.4 | 245.6 | 246.9 |
| Farm value-retail cost (\%) | 41.0 | 32.7 | 35.8 | 37.2 | 46.9 | 42.0 | 37.6 | 37.0 | 37.8 | 37.4 |
| Eggs |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 136.4 | 138.2 | 157.3 | 190.6 | 159.0 | 156.4 | 146.3 | 144.9 | 142.0 | 152.6 |
| Farm value (1982-84=100) | 74.3 | 72.1 | 102.0 | 127.0 | 68.6 | 57.4 | 60.3 | 52.1 | 75.0 | 83.9 |
| Farm-retail spread (1982-84=100) | 248.0 | 256.9 | 256.5 | 304.8 | 321.5 | 334.3 | 300.8 | 311.7 | 262.5 | 276.1 |
| Farm value-retail cost (\%) | 35.0 | 33.5 | 41.7 | 42.8 | 27.7 | 23.6 | 26.5 | 23.1 | 33.9 | 35.3 |
| Cereal and bakery products |  |  |  |  |  |  |  |  |  |  |
| Retail cost (1982-84=100) | 193.8 | 198.0 | 202.8 | 202.9 | 207.2 | 207.2 | 206.4 | 207.0 | 206.8 | 206.4 |
| Farm value (1982-84=100) | 78.8 | 86.4 | 93.5 | 102.5 | 103.4 | 98.4 | 98.4 | 95.5 | 98.6 | 97.2 |
| Farm-retail spread (1982-84=100) | 209.9 | 213.6 | 218.0 | 216.9 | 221.7 | 222.4 | 221.5 | 222.6 | 221.9 | 221.6 |
| Farm value-retail cost (\%) | 5.0 | 5.3 | 5.6 | 6.2 | 6.1 | 5.8 | 5.8 | 5.7 | 5.8 | 5.8 |

1/ Retail costs are based on CPI-U of retail prices for domestically produced farm foods, published monthly by the Bureau of Labor Statistics (BLS).
Farm value is the payment for the quantity of farm equivalent to the retail unit, less allowance for byproduct. Farm values are based on prices at first point of sale, and may include marketing charges such as grading and packing for some commodities. The farm-retail spread, the difference between the retail value and farm value, represents charges for assembling, processing, transporting, and distributing.

Source: http://www.ers.usda.gov/publications/agoutlook/aotables/...../aotab08.xls


[^0]:    1/ Excludes potatoes and mushrooms. 2 / Includes dried.

[^1]:    Source: National Agricultural Statistics Service, USDA

[^2]:    $=$ Not available. 1/ Major shipping points by commodity into the Chicago Wholesale Market. CA=California, FL=Florida, TX=Texas, MI=Michigan, IL=Illinois, $\mathrm{NY}=$ New York , $\mathrm{NJ}=$ New Jersey, GA=Georgia
    PA=Pennsylvania, $L A=$ Louisiana, $M X=$ Mexico, $C R=$ Costa Rica, $H D=$ Honduras, $G U=$ Guatemala, CD=Canada, NL-Netherlands.
    Source: Fruit \& Vegetable Market News, Agricultural Marketing Service, USDA.

