

## 2007 RMA PRODUCT MANAGEMENT PARTNERSHIP AGREEMENTS

Project Name/Area(s)	Organization	Contact	Amount	Objective
Crop Insurance Decision-Making Tools: The Second Generation for Midwest Farmers States: Midwest (IL, IA, IN, MI, MN, ND, NE, OH, SD, WI)	University of Illinois	Gary Schnitkey 217-333-2187	\$433,410	To develop a second generation of tools to aid Midwest farmers in making crop insurance decisions. These tools will provide farmers with advice on insurance product selection. The second generation tools will be part of the iFARM suite of tools available via the World Wide Web in the crop insurance section of FARMDOC ( <a href="http://www.farmdoc.uiuc.edu">www.farmdoc.uiuc.edu</a> ).
A Ranch Risk Management Tool: With Supporting Documents and Fact Sheets in English and Spanish States: UT	Utah State University	Dillon M. Feuz 435-797-1223	\$155,060	To develop a risk management tool that enables cow-calf producers in Utah, including Spanish speaking producers, to compare risk and returns by using available marketing products, such as futures, options and federal crop insurance products, specifically Livestock Risk Protection and Adjusted Gross Revenue-Lite.
A Tool for Making Wheat and Stocker Cattle Production, Insurance, and Price Risk Management Decisions States: TX, OK, CO, NM, KS, MS, and other Southeastern States	Texas Tech University	Thomas O. Knight 806-742-3884 ext. 229	\$362,056	To develop a decision support system for producers in the Southern Great Plains and selected Southeast states to evaluate the expected profitability and risk associated with stocker cattle production. The tool utilizes alternative interrelated forage and livestock production systems and considers alternative pricing and insurance strategies.
Accessing AGR-Lite: A Risk Management Software Tool for Diversified Farmers States: National	National Center for Appropriate Technology	Jeff Schachzenski 406-494-4572	\$360,233	To develop a user friendly tool that will assist diversified farmers gather necessary information to estimate the benefits that the Adjusted Gross Revenue-Lite insurance product may provide.
Risk Management Tools for Diversified Vegetable Production in the Upper Midwest States: WI and MN	University of Wisconsin	Paul Mitchell (608) 262-0252	\$314,445	To develop two decision-support tools specifically for vegetable producers in Wisconsin and Minnesota. First, a computer spreadsheet to allow growers to trace their cost of production of specific crops and assess their profitability in specific markets. The second tool will assist growers in determining the benefits of purchasing Adjusted Gross Revenue crop insurance for their specific farm.
Development of LRP and AGR-Lite Decision Support Tools for Livestock Producers States: National	Custom Ag Solutions	Kevin Dhuyvetter 307-548-9636	\$519,285	To develop decision-support tools to improve livestock producers' decisions related to participation in RMA's Livestock Risk Protection and Adjusted Gross Revenue-Lite Programs. Calculators, worksheets, data feeds, and organizers will be developed to increase knowledge and participation in the programs.

<p>DARTS - Diversified Agriculture Revenue Translation System States: National</p>	<p>AgriLogic, Inc.</p>	<p>Clif Parks 979-690-2106 ext. 8102</p>	<p>\$959,122</p>	<p>To enable producers to develop sound recordkeeping processes in order to improve financial management of the farming enterprise and to generate reports required by the Adjusted Gross Revenue insurance program. The DARTS will be a downloadable software application and will be available in English and Spanish versions.</p>
<p>Using the Cattle Feeding Return Risk Analyzer To Evaluate Risk Management Mechanisms and Livestock States: NC, KS</p>	<p>North Carolina State University</p>	<p>Barry K. Goodwin 919-515-2444</p>	<p>\$233,789</p>	<p>To use the Cattle Feeding Return Risk Analyzer© (<a href="http://www.naiber.org">www.naiber.org</a>), developed under an earlier RMA partnership to evaluate how farmers in North Carolina and Kansas can use livestock insurance (Livestock Risk Protection and Livestock Gross Margin insurance programs) as well as private market instruments, such as futures, hedging and options to manage their risk.</p>