

**RISK MANAGEMENT EDUCATION  
SMALL SESSIONS PARTNERSHIP AGREEMENTS – FY 2006**

<b>Area(s)</b>	<b>Project Name</b>	<b>Organization</b>	<b>Contact</b>	<b>Amount</b>	<b>Objective</b>
California	Reducing Risk through Farm Health and Safety Training	Prune Bargaining Association	Greg Thompson (530) 674-5636	\$10,000	Target growers of priority crops in Yuba and Sutter Counties, California, and conduct workshops on tractor/ATV safety, generator safety, first aid, CPR, and heat stress prevention and treatment.
Hawaii	Hawaii RightRisk Education Project	RightRisk, LLC	John Hewlett (307) 760-9515	\$10,000	This project will focus on providing risk management education and information using RightRisk curriculum to livestock producers at the Hawaii Agriculture Conference 2006
Kentucky	Organic Crop Production Risk Management Education for Southern Producers of Priority Commodities	Southern Sustainable Agriculture Working Group	Jean Mills (205) 333-8504	\$10,000	Provide farmer-friendly, practical information, using a Risk Management for Organic Crop Production Track, designed to help beginning and transitioning organic producers reduce risks associated with organic crop production at the January 2007 Southern SAWG Annual Conference in Louisville, KY.
Oregon, Washington	Risk Management Education for Oregon and Washington Christmas Tree Growers	Custom Ag Solutions	Brett Crosby (307) 548-9639	\$9,999	Deliver the Christmas Tree Risk Analysis Tool (CTRATR) and related risk management education content to Oregon and Washington growers attending the PNWCTA's 2007 production short course.
Oregon (Jackson and Josephine counties)	Risk Management Education for Producers of Specialty Crops in Southwest Oregon	Oregon State University	Melissa Matthewson (541) 776-7371	\$10,000	Provide risk management education to new and beginning farmers of specialty crops in Jackson and Josephine counties. Producers will learn how to create farm business and marketing plans, use diversification strategies for choosing enterprises, use and employ crop insurance and understand the various direct marketing techniques available to small producers.
Washington (Colville Reservation)	Risk Management Education for Livestock Producers	Colville Reservation District	Angie Bales (509) 634-2374	\$5,000	Provide information on production management, marketing, safety, and financial effects to many underserved producers on the reservation.

Idaho, Southwestern and South Central	Using Cooperative to Decrease Farm Financial Risk in Southern Idaho	Rural Roots, Inc.	Colette DePhelps (208) 883-3462	\$9,875	Provide education and information to producers who are interested in learning about how developing cooperatives can decrease their farm financial risk.
Illinois	Risk Management Education to Segmented Farmer Groups: Young Farmers and Innovative Producers	University of Illinois	Paul Ellinger	\$10,000	Develop and conduct two educational programs that address specific and complementary educational needs of young farmers and innovative producers.
Ohio, Michigan	Farm Safety and Health Training	Farm Safety 4 Just Kids	Marnie Moore (515) 758-2827	\$10,000	Conduct two regional workshops teaching the important concepts of farm-injury prevention. The workshops will help community leaders teach producers about safety and health decisions that impact the physical, emotional, and financial well-being of their families.
Illinois (Jo Daviess County)	Illinois RightRisk Education Project	RightRisk LLC	Jeffrey Trannel (719) 251 0990	\$10,000	Provide producers, land owners and youth interested in agriculture with an understanding of basic skills required for making sound risk management decisions.
Michigan	Risk Management Education for Michigan Christmas Tree Growers	Custom Ag Solutions	Brett Crosby (307) 548-9636	\$9,990	Deliver the Christmas Tree Risk Analysis Tool (CTRATR) and related risk management education content to Michigan growers attending the MCTA's 2007 annual winter meeting.
Nebraska	Legal Aid of Nebraska: risk Management Mentoring for Farmers and Ranchers	Legal Aid of Nebraska	Douglas German (402) 348-1069	\$9,957	Provide a one-on-one mentoring program that will help Nebraska producers of priority commodities expand their understanding of risk management tools and technological access to risk management information.
Kansas	Advanced Risk Management WEB Based Education on Livestock and Other Underserved Commodities via AgManager.Info	Kansas State University	Art Barnaby, Jr. (785) 532-1515	\$10,000	Provide WEB based risk management education to livestock producers, agricultural lenders, and other Kansas stakeholders on Livestock Risk Protection (LRP), Livestock Gross Margin (LGM), and the proposed AGR-Lite Insurance

Missouri	Annie's Project-Risk Management Education – Missouri	University of Missouri	Mary Sobba (573) 581-3231	\$10,000	Empower farm women to become better business partners through networks and by managing and organizing critical information. Annie's Project participants will gain the knowledge and develop the skills to write business plans, construct financial statements, calculate financial ratios, evaluate leases, and develop marketing plans.
Kansas	Growing For Fuel	Women Involved In Farm Economics (WIFE)	Pam Potthoff (308) 276-2548	\$10,000	Provide education to women about growing crops exclusively for fuel and avoiding and/or covering the risks involved in alternate crops.
Colorado, Kansas, Nebraska	Tri-State Risk Management Professionals Workshops	University of Nebraska	Doug Jose (402) 472-1749	\$10,000	Provide training to risk management professionals who assist producers in assessing their risk management alternatives and select strategies which fit their risk situations. Topics include Livestock Risk Protection (LRP) and Livestock Gross Margin (LGM) programs, the proposed AGR Lite Insurance and the role of GRP and GRIP county-based programs
Georgia	Georgia Green Industry Association Targeted Areas Towne Hall Meetings	Georgia Green Industry Association, Inc.	Sherry Loudermilk- (706) 632-0100 <a href="mailto:sherry@ggia.org">sherry@ggia.org</a>	\$10,000	Educate new, Hispanic and limited resource producers about the benefits of crop insurance, marketing strategies, safety and pesticide handling techniques, plant diversity, and production enhancement.
Vermont	Developing Farm Transfer Educational Tools: Explaining Business Organizations	University of Vermont & State Agricultural College	Dr. Robert Parsons (802) 656-2109 <a href="mailto:bob.parsons@uvm.edu">bob.parsons@uvm.edu</a>	\$10,000	Develop financial and human resource risk management educational tools for use by farmers and educators in assisting in the farm business succession process.
Virginia	Propagating Profits for the Small Vegetable Grower	Virginia Department of Agriculture and Consumer Services	Gail Moody Milteer (757) 569-1100 <a href="mailto:gail.moodymilteer@vdacs.virginia.gov">gail.moodymilteer@vdacs.virginia.gov</a>	\$10,000	Introduce alternative crop options (vegetables) to 34 traditional Southeastern VA peanut growers by attending a Vegetable and Fruit Expo and the Eastern North Carolina Vegetable School
Georgia	Helping Cow-Calf Producers in Georgia	Board of Regents of the University	Johnny Rossi (229) 386-3870 <a href="mailto:jrossi@uga.edu">jrossi@uga.edu</a>	\$10,000	Educate GA beef cattle producers through 8 educational workshops

	Manage Risk Through Increased use of Technology to Increase Production Efficiency	System of Georgia on behalf of the University of Georgia			focusing on technological advances used to reduce financial and production risks.
Maryland	Risk Management Education and Direct Farm Markets	Mid Atlantic Direct Marketing Conference	Shannon Dill (410) 822-1244 <a href="mailto:sdill@umd.edu">sdill@umd.edu</a>	\$10,000	Sponsor a four-day comprehensive retail farm marketing conference that will include classes and on-site educational sessions.
Virginia	Risk Management Training for Christmas Tree Growers to Reduce Risks and Maximum Profitability	Virginia Christmas Tree Grower's Association, Inc.	Jeffrey Bowman (540) 382-7310 <a href="mailto:secretary@virginiachristmastrees.org">secretary@virginiachristmastrees.org</a>	\$9860	Enrich the financial opportunities of their growers through improved risk management practices with emphasis being placed on production and financial risks.
Montana	Master Marketer 2006: Risk Management Education for Montana Specialty Pulse Crop, Livestock, and Grain Producers	Montana Grain Growers Association	Lynmarie Laurens (406) 761-4596 <a href="mailto:lynmarie@montanamarketmanager.org">lynmarie@montanamarketmanager.org</a>	\$8,900	Deliver production, marketing and financial risk management education to Montana specialty crop, livestock and grain producers. Two two-day comprehensive education will be presented. The first session will focus on current marketing opportunities for growers diversifying into specialty crops such as peas and lentils. The second session will educate livestock (primarily cattle) producers on capturing price premiums through niche marketing.
North Dakota, Montana, and Wyoming	Malt Barley Risk Management Education, Billings Region	North Dakota State University	Dr. Cole Gustafson (701) 231-7096 <a href="mailto:Cole.gustafson@ndsu.nodak.edu">Cole.gustafson@ndsu.nodak.edu</a>	\$10,000	Target 1,500 malt barley growers in the Billings region, many of whom have had more than 80% of their crop rejected due to quality problems. The program will be delivered in 10 regional locations with the greatest concentration of malt barley growers.
South Dakota	Coffee Shop Marketing for Cattle Producers	South Dakota State University	Jack B. Davis (605) 796-4841 <a href="mailto:davis.jack@ces.sdstate.edu">davis.jack@ces.sdstate.edu</a>	\$9,953	Conduct livestock workshops in 5 locations across South Dakota focusing on producers learning their specific basis for cattle and methods to utilize the risk management tools that are available. Education will be provided on Livestock Risk Protection (LRP), forward contracting by direct sales and video auction and basic strategies using futures and options.
Minnesota, Iowa and Wisconsin	Twin Cities' Local Food Distribution System	Minnesota Food Association	Chris Morton (651) 433-3676 <a href="mailto:cmorton@mnfoodassociation.org">cmorton@mnfoodassociation.org</a>	\$10,000	Focus on how growers can move more locally grown foods into the Twin Cities market. Session One will be a one-day

	Trainings and Gatherings				gathering of 50 local consumers: businesses and industry, colleges and universities, public and private schools, health care providers, and cafes and restaurants. Session Two will bring together 50 producers (including 10 new immigrants), processors and distributors to craft work plans of how they can work together in moving more locally-grown foods into the Twin Cities market.
Minnesota	Marketing Local Food	University of Minnesota	Beth Marie Nelson (612) 625-8217 <a href="mailto:schre002@umn.edu">schre002@umn.edu</a>	\$9,955	Includes the publication and distribution of educational materials about local marketing options for foods and specialty products. The Local Food Marketing Handbook will put useful marketing and regulatory information in the hands of farmers, farm advisors and community organizers.
Minnesota	Price Risk Management for Minnesota Producers Using Technical Price Analysis	Northland Community and Technical College	Betsy Jensen (218) 689-5375 <a href="mailto:betsy.jensen@northlandcollege.edu">betsy.jensen@northlandcollege.edu</a>	\$9,600	Focus on instructing MN farmers in price risk management using technical price analysis. As a result of this project, MN farmers will have access to interactive commodity price charts, and receive instruction on how technical analysis can be incorporated into their existing marketing plans.
Minnesota, Wisconsin, and Iowa	National Bison Association Online Risk Management Training Series	National Bison Association (NBA)	Jim Matheson (303) 292-2833 <a href="mailto:jim@bisoncentral.com">jim@bisoncentral.com</a>	\$9,987	Develop an online training program on bison risk management. With only 232,000 bison in the U.S. available for slaughter, NBA is making efforts to educate current producers while bringing more farmers and ranchers into the bison industry to help restore the U.S. bison herd and to meet the growing demand. The MN, WI, and IA region is among the top bison producing regions in the country.
Iowa	Annie's Project – Risk Management Education for Farm Women	Iowa State University Extension, Mahaska County Agriculture Extension District	Bob Wells (641) 673-5841 <a href="mailto:wellsjb@iastate.edu">wellsjb@iastate.edu</a>	\$10,000	Empower farm women to become better business partners through networks and by managing and organizing critical information. The classes will cover all 5 areas of risk management education: production, financial, marketing, legal and human resources.

Texas	Development of a Web-Based Extension Educational Program for Limited Acreage Agricultural Producers	Texas Cooperative Extension	Blake Bennett (972) 952-9273 <a href="mailto:b-bennett@tamu.edu">b-bennett@tamu.edu</a>	\$9,995	Develop a web-based classroom through this program based on proven web-based educational environment models. A pilot test group of limited acreage producers will be selected and allowed to take each of the classes. Comments from the pilot group will be incorporated into the final version of the web-based class and each will then be offered nationwide.
Texas and New Mexico	Border Region Priority Commodity Risk Management Project	Texas/Mexico Border Coalition	Omar J. Garza (956) 455-5147 <a href="mailto:ojg13@hotmail.com">ojg13@hotmail.com</a>	\$9,066	Provide Priority Commodity, risk management training to Hispanic farmers, ranchers, and agricultural leaders in a 56-county, border region area of Texas and New Mexico. TMBC will provide these educational activities through one major conference, the Border Region Small Producers Conference in Eagle Pass, Texas, and 12 smaller workshops. This project is not intended to fund the entire costs of the conference and workshops but will help organize the events and will provide training sessions at these events.
Oklahoma and Texas	Master Marketer Lubbock Education Event	Texas Cooperative Extension	Stephen H. Amosson (806) 677-5600 <a href="mailto:s-amosson@tamu.edu">s-amosson@tamu.edu</a>	\$9,996	Offer a Master Marketer training in Lubbock, Texas this winter for crop and cattle producers. The training is split into four sessions that focus on basic and advanced marketing techniques, fundamental analysis, technical analysis and general price or risk management.