

2006 OUTREACH PARTNERSHIP AGREEMENTS

Project Name / Area(s)	Organization	Contact	Amount	Objective
Risk Management Delivery to the Limited Resource Farmers Community of Georgia State: GA	African American Family Farmer Inc	Melvin Bishop 706-485-9673	\$125,000	To improve the plight, potential and profitability of African American and other limited resource farmers in Georgia.
Risk Management Education for Small Family Farmers and Agricultural Professionals State: MS	Alcorn State University	Anthony Reed (601) 877-6260	\$85,000	To improve the farm income of small family farmers and small family farm borrowers through better management, financial analysis, production and marketing of a profitable mix of traditional and alternative agriculture enterprises, as well as help reverse the decline of small family farmers and ranchers in the state of Mississippi.
Appalachian Grown: Risk Management Opportunities through Local Food Campaign Marketing Initiatives State: NC	Appalachian Sustainable Agricultural Project	Charlie Jackson (828) 236-1282	\$110,000	To turn a potential loss of community assets into an opportunity for economic growth through market-based change by providing limited resource farmers with a diverse array of risk management tools.
Enhancing Quality of Life in the Rural Southwest- The Roles of Adjusted Gross Revenue-Lite, Agri-Tourism, & Specialty Agri-Products State: AZ	Arizona Board of Regents, University of Arizona	Mr. Trent Teegerstrom (520)621-6245	\$100,000	To enhance the Quality of Life (QOL) for rural tribes and other limited resource and socially disadvantaged individuals through building upon RMA Outreach programs delivered over the last year and a half on joint agri-tourism and specialty agri-products.
Community Risk Management Education and Outreach for Small Farm Producers of Specialty Crop State: CA	California State University Fresno Foundation	Dr. Xiaohui (Sarah) Deng (559) 278-4455	\$50,000	To design and deliver risk management training through a series of workshops, grower and community-based organizations meetings, and internet-based courses to small farm producers of specialty crops, and most especially minority producers, in the San Joaquin Valley, California.
Risk management Training For Immigrant Farmers in Maine State: ME	Coastal Enterprises	James Hanna (207)882-7552	\$100,000	To deliver outreach and technical assistance, including educational programs, to enhance the potential of limited resource farmers to establish successful farm businesses in Maine.
Specialized Strategic Risk Management Training for Female Farmers & Ranchers in CO & Nearby States State: CO	Colorado State University	Dana Hoag (970) 491-5549	\$125,000	To deliver an innovative and effective risk management education program specifically designed for women farmers, ranchers and agribusiness women in Colorado and nearby states.
Building Direct Marketing Capacity Among San Joaquin Valley & Central Coast Farmers	Community Alliance with Family Farmers	Ms Anya Fernald (530) 756-8518 Ext: 31	\$50,000	To address risk factors by developing more efficient and profitable farms and increase the long-term economic viability of limited resource growers, specifically by assisting them in reaching

State: CA				new markets, building stronger direct marketing skills, developing new income streams, and accessing agency resources to assist in the strategic use of these resources. Also to assess risks associated with direct marketing and provide information to growers about how to manage these risks.
Managing Risk through Farm to Cafeteria Training State: CA	Community Food Security Coalition Inc	Andrew Fisher (310) -822-5410	\$210,000	To train limited resource producers and others involved in institutional sales to develop successful programs that increase economic and social benefits for farmers; to build the capacity of current and emerging food policy councils to develop innovative solutions to food and agricultural problems; strengthen RMA-funded and other community food projects by building their capacity to partner with and serve diverse and underserved groups; and to deliver more effective risk management services to limited resource farmers through improving Community Outreach awardees' programs.
Growing for Market Project State: IL	CSA Learning Center	Thomas Spaulding (815)389-8455	\$85,000	To link sectors of the food system, builds and documents successful farming enterprises, enlists faith-based organizations as community partners, invests in strong mentors and leaders, and connects farmers to low-income urban populations.
New Entry Sustainable Farming Project - Risk Management Outreach, Training and Technical Assistance Program State: MA	Community Teamwork, Inc.	Ms. Connie Martin (978) 459-0511	\$215,000	To incorporate outreach, training, and technical assistance to assist immigrants and refugees to develop successful farm enterprises in the Northeast, particularly Eastern Massachusetts.
Alternative Livestock Production as a Tool for Risk Management State: NC	Concentric Mngt Applications	Renita Carter Page (276) 632-2624	\$150,000	To serve as a training pilot for the development of marketing management systems which can be replicated and transferred to other small scale farm operations.
New Farmer Development Project (NFDP) State: NY	Council on the Environment, Inc	Kate Granger (212) 2341-2254	\$110,000	To combine resources with Greenmarket providing marketing assistance and incomparable direct marketing outlets and Cornell offering technical assistance in production, business management, and additional risk management strategies.
Western Navajo Nation Traditional AG Outreach State: AZ	Developing Innovations in Navajo Education	Kyril Calsoyas (928)714-9422	\$140,000	To provide for support and direct services programs to disadvantaged Navajo families within eight communities of the Southwestern region of the Navajo Nation. These programs will promote restoration and adoption of traditional agricultural practices and provide direct services support for Navajo farmers and value added food producers.
2007 California Small Farm Conference Outreach & Assistance Partnership Project State: CA	Farm Conference	Allen Moy (925) 825-9090	\$75,000	To assist small-scale, limited-resource California farmers and ranchers to improve their farming, ranching and business practices through participation in a statewide educational conference

Southwest Marketing Network for Limited Resource, Socially Disadvantaged and Traditionally Underserved Farmers and Ranchers State: NM	Farm to Table, Inc	Ms Pamela Roy (505) 473-1004	\$169,990	To improve the economic viability of limited resource, socially disadvantaged and traditionally underserved farmers, ranchers, and organizations in the Southwest (New Mexico, Arizona, Utah, Colorado and Tribal communities).
Risk Management Education for Farm Families State: MI	The Farm Research Cooperative	Leroy Ray Jr (269) 521-4993	\$75,000	To provide comprehensive risk management educational opportunities for producers who graze and for women, small-scale, limited resource, and minority producers of priority crops in Michigan and Indiana through the workshops and conferences.
Farmers' Legal Action Group Inc Hmong, Latino & African American Farmer Outreach Project State: NE	Farmers' Legal Action Group	Ms Susan Stokes (9651) 223-5400	\$60,000	To fulfill goals of improved risk management, and will have significant, targeted impact in communities where: socially disadvantaged and beginning family farmers have substantial need for educational tools to help with risk management; and FLAG has the experience, resources, and collaborations to provide meaningful training to help these farmers succeed on their land.
Emerging Risk for AG Producers III State: GA	Federation of Southern Cooperatives	Jerry Pennick (404) 765-0991	\$165,000	To increase the number of farmers who have estate plans, identify additional legal resources to provide legal assistance to producers, and to continue to expose law students to traditional and alternative career options in the area of real estate, estate planning and probate, and agriculture law and policy.
Provide Young Socially Disadvantaged American Indian AG Producers in MT & ND with Knowledge, Skills, Tools to Make Informed Production Risk Management Decisions State: MT	Ft Peck Community College	Chris Martinez (406) 768-6331	\$85,000	To provide socially disadvantaged young high school-aged American Indians involved in agriculture with the knowledge, skills, and tools necessary to understand yield, price and revenue risk in agriculture and to make informed risk management decisions in their decisions about forage/range/pasture/livestock and specialty crop RMA risk management tools.
Emerging Farmer Training & Outreach Program State: OR	Friends of Zenger Farms	Ms. Wisteria Loeffler (503)282-4245	\$75,000	To provide outreach, training and assistance to immigrant and refugee farmers to provide agricultural production, direct marketing training and networking opportunities for optimal risk management. In addition, the project will research the availability of suitable City of Portland-owned land to support agricultural production.
Production & Marketing for the Emerging Local Food Movement: A Mentoring, Development & Training Program for Underserved Organic and Sustainable Farmers State: GA	Georgia Organics, Inc	Ms Alice Rolls (770) 993-5534	\$150,000	To support limited resource, minority, women and underserved organic and sustainable farmers in the Southeast in production and marketing to take advantage of the emerging local food movement.

Worms, Butter Beans, Collard Greens, Establishing New Markets & Fertility on Small Family & Urban Gardens State: WI	Growing Power Inc	William Allen (414) 527-1546	\$385,000	To outreach to developing specialty vegetable/fruit and grass-based farmers and ranchers to establish fertility systems and preparation for USDA certified organic programs.
National Immigrant Farming Initiative State: NY	Heifer International	Tony Machacha (718) 875-3249	\$140,000	To strengthen the capacity of immigrants to farm successfully and to advance sustainable farming and food systems.
Hispanic Farmers and Ranchers of America Outreach and Assistance Project in Conjunction with RMA State: NM	Hispanic Farmers and Ranchers of America, Inc.	Lupe Garcia (505) 644-6534	\$100,000	To provide outreach and technical assistance and ultimately improve the economic viability of small farms. Service will focus on enhancing success through the introduction of technology; technical assistance with farm financial management, and loan applications; banking, and other life skills training.
Hmong Refugee Specialty Crop Education State: CA	Hmong American Community, Inc.	Loxing Kiatoukaysi (559) 237-4919	\$90,000	To ensure that extant and incoming Hmong arrivals are provided for with culturally and linguistically appropriate delivery of farming education services by Hmong providers. As part of a larger infrastructure for delivering culturally and linguistically appropriate education that involves training by bilingual (English-Hmong) professionals, HAC and UCCE will address small farmer needs through innovative education, technical assistance, and training.
Risk Management Education for Hmong Poultry Farmers State: AR	Hmong National Development, Inc	Sky Horrich (202) 463-2118	\$100,000	To provide workshops and individual assistance to help Hmong poultry farmers learn how to better understand and manage the production and financial risks of contract poultry production.
Hopi Traditional Farming Training & Education State: AZ	Hopi Foundation	Barbara Poley (928) 734-2380	\$100,000	To host the 3 rd Hopi Food and Agriculture Symposium in Summer 2007 and to provide additional outreach and training including financial management training, material review, and presentations on risk management tools within a Hopi context.
Collaborating to Make a Difference in Indian Country State: MT	Intertribal Agriculture Council Inc	Ross Racine (406) 259-3525	\$100,000	To educate American Indian Agriculture producers on risk reduction therefore directly impacting their respective agriculture economies.
Women Managing the Farm State: KS	Kansas State University	Charles L Griffin (785) 532-2025	\$50,000	To ensure comprehensive training and support to meet farm women's needs through collaboration with support networks and trusted organizations such as Kansas State University, K-State Research and Extension, Kansas Farm Bureau, Kansas Association for Family and Community Education, Kansas Agri-Women, Kansas Rural Family Helpline, Kansas Agricultural Mediation Services, Frontier Farm Credit and other Kansas/Oklahoma farm credit agencies, Oklahoma Farmers Union, Kansas Wheat Commission, and other commodity groups.

Older, Minority, Women, Small and Tobacco Farmers Face Strategic Decisions, Phase II State: KY	Kentucky State University Extension Program	Marion Simon (502) 597-6437	\$115,000	To provide one-on-one and group training on farm diversification, alternative crop and marketing decisions, and investment decisions through proven outreach mechanisms (workshops, conferences, field days, and one-on-one farm visits) that target older, minority, women small and tobacco farmers.
Farm Beginnings Outreach Project State: MN	Land Stewardship Project	Amy Bacigalupo (320) 269-2105	\$90,000	To increase the quality and quantity of support and service for socially disadvantaged beginning farmers at all stages of farming, from exploration through establishment.
Agricultural Risk Management Outreach for Underserved Farmers (ARMOR) State: OK	Langston University	Dr. D Chongo Mundende (405) 962-1631	\$100,000	To target small and underserved farmers, socially disadvantaged, and limited resource farmers in targeted areas of Oklahoma. Particularly, African American, Native American, and underserved Caucasian American farmers and ranchers are the major focus. Also, Hispanic Americans are becoming an important segment of the population in Oklahoma. Special outreach services will be initiated for this group of farmers and ranchers. As well as a series of workshops and seminars focused on women in agriculture.
Nebraska Partners : Estate & Transition Planning for Underserved Producers State: NE	Legal Aid of Nebraska	Michelle Soll (402) 348-1069	\$72, 013	To facilitate access to and understanding of estate and transition planning information through educational materials, one-on-one consultations, conferences and workshops specifically designed to reach limited resource and other underserved producers of Priority Commodities.
Year Round, Diversified, Small Scale organic Farming and Marketing For Michigan's Multicultural and Limited Resource Farmers State: MI	Michigan State University	John Biernbaum (517) 355-5191 ext 419	\$75,000	To provide women, limited resource, socially disadvantaged and other traditionally under-served farmers, experiential educational programs covering intensive small-scale farming skills related to year-round, organic production methods of vegetables, fruits, herbs and flowers using passive solar greenhouses and integrated perennial polyculture plantings
Crop Risk Management for Berry Production in the Great Lakes Region Integrated Pest Management (IPM) Training for Minority & Disadvantaged Specialty Crop Producers State: MI	Michigan State University	Dr. John Wise (517) 432-2668	\$165,000	To continue offering the Blueberry IPM Scout Training (basic, intensive, and/or advanced training) to MI growers and existing partners; and expand the training to one new state, Wisconsin; and expand the training model and develop the curriculum using the bilingual Blueberry IPM Scout Training template for strawberries. Develop/translate into Spanish two IPM Scouting Pocket Guides
MN Risk Management Outreach & Assistance Program to New Immigrant Farmers State: MN	Minnesota Food Association	Chris Morton (651) 433-3676	\$125,000	To design, develop and deliver 10 workshops to 120 Hmong new immigrants. The topics will address concerns directly related to risk management, including food safety and handling, crop production record keeping, financial management record keeping, and marketing.

Delta Fresh State: MS	Mississippi Engaged in Greener Agriculture	Dorothy Grady Scarbough (662) 398-7044	\$60,000	To conduct a variety of 1 day workshops field day will be offered on topics including crop planning; crop rotation; irrigation; marketing; improving yield; extending the season; aquaculture/ aquaponics, vermiculture and composting
Avoiding Further Fractionation on Mt. Reservation Land under the American Indian Probate Reform Act State: MT	Montana State	Marsha Goetting (406) 994-5695	\$35,284	To provide the under-served Indian agricultural livestock and specialty crop producers on the seven Montana reservations and other regional producers with the knowledge, skills, and tools needed to make informed risk management decisions about controlling how their property passes under AIPRA.
Community-Based Organization Development, Planning and Participation as a Critical Risk Management Tool for Limit Resource Farmers State: CA	National Hmong American Farmers, Inc.	Chukou Thao (559) 225-5309	\$200,000	To provide collaborative outreach, informational opportunities, assistance, and risk management training via a collaboration, to women, limited resource, socially disadvantaged, and other traditionally underserved producers of Priority Commodities in three geographic regions of the United States covering seven states, with additional emphasis on organizational development and networking as a means to provide a continual progression of organizationally-affiliated producers that can be rolled into an effective delivery plan for provision of risk management services without delivery gaps.
American Minorities United in Outreach and Risk Management Education State: MT	National Tribal Development Association	Billi Ann Morsette (406) 395-4095	\$115,000	To collectively research, analyze, and develop a variety of training instruments (curriculum) that will be utilized to educate and provide hands-on instruction about the importance and proper utilization of the Federal Crop Insurance program as a viable tool to alleviate the risks of producing "Priority Commodities."
Risk Management Training thru Improved Farm Productivity & New Market Access for LRF & Ranchers in NY State State: NY	NY Sustainable AG Working Group, Inc	Hank Herrera (585) 271-0490	\$10,000	To establish risk management training workshops focused innovative strategies and practices that improve small family farm productivity and introduce underserved producers to new marketing opportunities, and to increase participation by New York State underserved farmers, ranchers and communities in these workshops.
Sustaining Economic Viability of Western NC Agricultural Enterprises thru Risk Mitigation State: NC	North Carolina Agricultural & Technical State University	Dr. Keith Baldwin (336) 334-7957	\$90,000	To provide innovative outreach, educational programming and technical assistance to western North Carolina's small and limited resource producers in an effort to mitigate economic risk and sustain economic viability.
Expansion & Delivery of Agricultural Risk Management Training & Outreach to Small Farmers in Florida State: FL	North-South Institute	Dr. Samuel Scott (954) 434-8220	\$150,000	To develop and implement Risk Management Training and Outreach for small-scale farmers, growers groups and community-based organizations in selected areas in Florida.

Plasticulture Using Compost-Amended Soils to Minimize Risk for Small & Socially Disadvantaged Farmers State: OK	OK Black Historical Research Project Inc	Willard Tillman (405) 257-6112	\$115,000	To train small and socially disadvantaged farmers in "Plasticulture. The project will train socially disadvantaged farmers in the "Plasticulture Using Compost-Amended Soils Program" as a means to minimizing crop production risks, and boosting production and incomes.
Reducing Marketing Risk for Minority & Small Family Farmers in 3-State Area State: NC	Operation Spring Plant, Inc	Dorathy Barker (252) 492-7301	\$150,000	To conduct training and outreach that will assist minority and limited resource farmers in developing skills for addressing existing and emerging risks on their operations.
On the Road to Viability - Meeting the Risk Management Needs of Small Limited Resource & Minority Producers National	Rural Coalition	Lorette Picciano (202) 628-7160	\$225,000	To enhance the economic viability of a diverse population of traditionally underserved and limited resource producers, by equipping them with a comprehensive Farm-to-Market Risk Management Tool Box, to enable them to keep accurate farm records and documentation needed to make sound farm management decisions, purchase crop insurance, apply for loans, complete the IRS Schedule F, and apply for disaster assistance.
Regulation Compliance Education for California Hmong Farmers State: CA	Sierra Joint Community College District	Ms Mary Wollesen (530) 885-5488	\$50,000	To assist Hmong farmers in California to strengthen their farm business and manage regulatory risk. This program will expand work to create an outreach program that trains growers to use a software tool called AgComplyIT in English and Spanish that identifies the state and federal regulations that affect their production operation, then helps them build their own compliance plan.
Enhancing Access of Southern Limited Resource Producers to Risk Management Tools thru Farmer-to-Farmer Training & Leadership State: AR	Southern Sustainable AG Working Group (SSWAG)	Archer Christian (734) 332-9926	\$65,000	To expand the delivery of training information to limited resource producers during and beyond the duration of this project period, Southern SAWG and its collaborators will work to develop the leadership skills of local farmers.
Developing Agricultural Parks on Public Land State: CA	Sustainable Agricultural Education	Sibella Kraus (510) 526-1793	\$99,996	To identify specific opportunities and to create models for establishing Agricultural Parks (AgParks) on public land. As such, to assess ten sites for their potential to be developed as AgParks, and then conduct in-depth studies on five of them in order to produce RFP's for farmers to establish AgParks and to establish at least 5 farmers in the Sunol Water Temple Agricultural Park.
Community Outreach - Completing the Circle by Managing Risk thru Partnership, Education and New Tools State: NM	Taos County Economic Development Corporation	Terrie Bad Hand & Pati Martinson (505) 758-8731	\$175,000	To focus on implementing risk management strategies within the livestock sector of Northern New Mexico while continuing to support the programs and efforts already in place within TCEDC Food System Model.

Community Outreach & Assistance to Women, Limited Resource and Other Traditionally Underserved Farmers & Land Owners in GA State: GA	Team Ag Georgia (TAG)	Neal Leonard (478)825-6806	\$70,000	To improve state and federal customer service to all landowners, land users and limited resource and beginning farmers.
Frontera Agricultural Risk Management (FARM) Project State: TX	TX/MX Border Coalition Community Base Organization	Omar Garza (956) 488-0534	\$110,000	To provide risk-management training and outreach that focuses on Priority Commodities, to traditionally underserved, primarily Hispanic, farmers and ranchers in a 56-county, border-region area of Texas and New Mexico.
Mitigating Risk for Minority & Limited Resource Farmers thru Local Food Marketing Initiatives State: PA	Tides Center	Joan Walsh (814) 349-6000	\$110,111	To provide long-term risk management through local food marketing initiatives which benefit 500 minority and/or limited resource farmers nationally.
RME for Women, Limited Resource Socially Disadvantaged Row Crop & Livestock Producers in Arkansas State: AR	University of Arkansas at Pine Bluff	Dr. Henry English (870) 575-7226	\$140,000	To help the following groups: women farmers, socially disadvantaged farmers, limited resource farmers (the targeted groups), understand and use risk management tools to improve the efficiency of their operations.
Statewide Risk Management Education for California's Refugee, Organic, Limited Resource, Minority Farmers and Specialty Crop Producers State: CA	The University of California	Richard Molinar (559) 456-7555	\$165,000	To develop a California risk management curriculum and provide outreach training directly to 1,000 targeted clientele for this statewide project that includes a sizeable refugee population from Laos and Thailand; thousands of minority and limited resource farmers including African American, SE Asian, Hispanic, and Sikh; hundreds of organic farmers in the state; and traditional Caucasian farmers.
Risk Management Outreach for Women and Limited Resource Farmers State: UT	Utah State University	Dr. Ruby Ward (435) 797-2323	\$90,000	To provide women and limited resource farmers with risk management education by holding a Diversified Agriculture Conference in Utah County, Utah in February 2007. Conference programming will focus on using new and emerging risk management tools to manage risk of priority commodities.
Serving Underserved Audiences State: WY	University of Wyoming	Cole Ehmke (307) 766-3782	\$140,000	To assist underserved audiences in Wyoming and the surrounding area to gain a better understanding of the risks they face and to become more knowledgeable about alternatives available for management in western agriculture using a multidimensional approach.
Cultivating Success: Community Based Education for Sustainable Small Farms State: WA	Washington State University Puyallup R&E Unit	Marcy Ostrom (509) 663-8181 X 263	\$140,000	To foster the long-term success and stability of small-scale farmers in Washington. This RMA partnership agreement will support a total of 29 semester-long course offerings at county locations in the two states over one year to assist farmers with developing proactive farm and business plans and management strategies.

<p>Connecting Limited Resource Farmers with Direct Marketing Opportunities in Pennsylvania, New Jersey, Delaware</p> <p>State: PA</p>	<p>White Dog Café Foundation</p>	<p>Ann Karlen (215) 386-5211 ext 102</p>	<p>\$67,675</p>	<p>To reach at least 210 limited resource farmers to provide them training in market diversification and how to sell direct wholesale to the Greater Philadelphia marketplace as a method of mitigating financial risk.</p>
<p>Mitigating Direct Marketing Risk</p> <p>State: MO</p>	<p>Winrock International</p>	<p>John Fisk (501) 280-3000</p>	<p>\$175,000</p>	<p>To create a multi-faceted approach to risk mitigation that will train key staff at organizations that support underserved farmers and farmers' markets to train and conduct outreach with underserved farmers on improving direct marketing techniques and market managers on how to recruit underserved farmers.</p>
<p>5th Annual Women in Blue Jeans Conference to promote Risk Management Education to Women Working in AG</p> <p>State: MT</p>	<p>Women in Blue Jeans, Inc</p>	<p>Diana Goldammer (605) 995-2160</p>	<p>\$30,873</p>	<p>To provide risk management education and networking opportunities to women in the agricultural industry to reduce risk in their agricultural businesses.</p>