Discover variant(s) that alter risk

(+ Environmental Factors)

Prevention Counseling Life Style Diet Surveillance

Treatment

Drugs

Rx Stratification

Avoid Adverse Events





Warfarin -Variable Dose Requirement



Clinical Validity of CYP2C9 and VKORC1 genotype on warfarin dosage



Sconce, E. A. et al. Blood 2005;106:2329-2333

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Sources of Variability in Warfarin dose at stable INR



Time to Stable Anticoagulation Israeli Prospective Study



Clin. Pharmacol. Ther 2007; Sept. Epub



Circulation 2007;116:epub

2,000,00 new warfarin prescriptions per year = \$300-400 Million per year in testing

To paraphrase a Blue Cross/Blue Shield Technology Assessment Committee member:

"Spending more \$ and getting no benefit is 'bad buy'.

The Problem is how to deal with incremental improvements to outcome that come with cost, I.e. cost effectiveness. Can you afford everything that is a "good buy?"

Business Weekly

Genzyme Genetics and Third Wave Technologies Inc. establish a preferred marketing relationship to provide testing with the Invader® UGT1A1 Molecular Assay for colorectal cancer patients in the North American market who are being considered for, or currently taking, the chemotherapy Camptosar® (irinotecan).

Genzyme Corporation enters a licensing agreement with the Mass General (MGH) and Dana-Farber Cancer Institute (DFCI) for exclusive, worldwide diagnostic rights to gene mutations in the EGFR gene. Genzyme will develop and market a diagnostic test to help identify patients with non-small cell lung cancer who are most likely to respond to targeted lung cancer therapies, including Tarceva(TM) (erlotinib) and Iressa(R) (gefitinib).

Financial Results with both tests are disappointing...why? Two different reasons

Is it important for a patient to know whether he has the *TCF7L2* gene variant?

	Freq	<u>PPV</u>	<u>NPV</u>
+/V	0.40	7.5%	95%
V/V	0.07	13%	95%



Can we combine multiple risk alleles?





Recommendations

- 1. Keep the Gene Variants Coming
- 2. Provide the **Functional** Tools to Support Clinical Validity Studies
 - 3. Inform/Motivate other NIH ICs, CDC, CMS, BC/BS, AHRQ to fund Clinical Utility Studies
- 4. NIH consensus Conferences on use of variants in Clinical Medicine
 - 5. Journalist and Science Writer Education
- 6. Training Clinical Pharmacists in Genetics to serve as test translators