

# Using the HINTS for Conducting Theory-Relevant Research

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# My Objectives

- To review ways of depicting theories, as a basis for doing theory-relevant research, & to present “terminologies” that are used for each
- To discuss HINTS content relative to these ways of depicting theories
- Bottom-line: HINTS is a good resource for manuscripts targeted to specific theory-relevant constructs; and it is therefore a good resource for the “Preliminary Work” section of a grant proposal [ H.I.N.T.S = “hints” for further research ]

# Depicting Theories

- Four approaches: (lots of opportunities!)
  - > The “hierarchical” organization of the elements of the theory
  - > The “functional” representation that shows the hypothesized causal logic, or logic diagram, among the constructs
  - > The “mathematical and/or pictorial” format, that specifies quantitative rules between constructs, or, trends to expect to see in graphs/diagrams
  - > The “qualifiers” or special circumstances that affect the application of the theory in specific contexts (“moderator variables”)

# **(1.) The Hierarchical Representation**

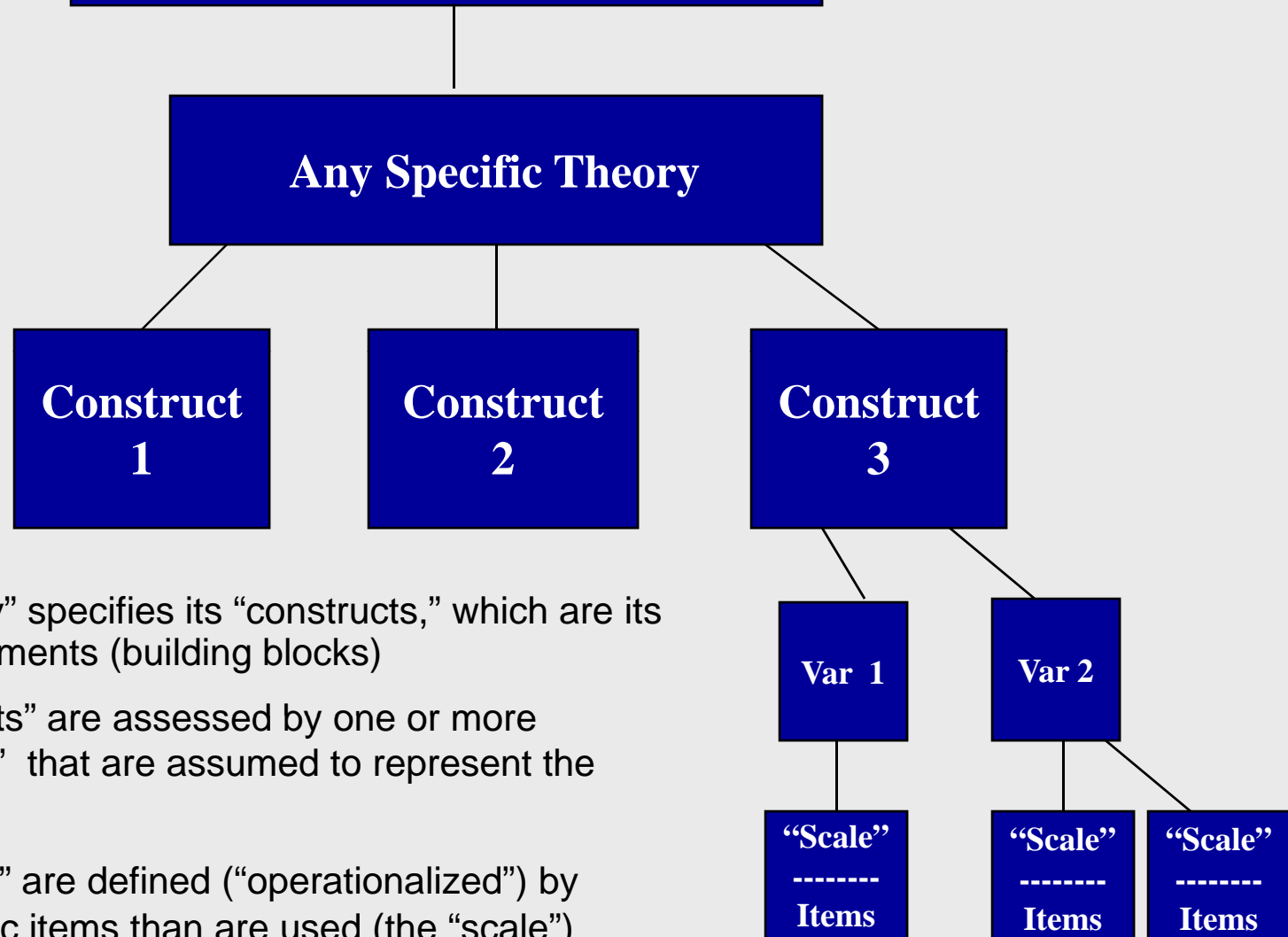
- **A “top to bottom,” levels-based diagram**

# Hierarchy: Relevant “Language”

- Paradigms
- Constructs
- Variables
- Scales
- Items
- Goodness-of-fit

# Paradigm for Conceptualizing the Bases of Behavior

Paradigm: A framework for why or how a health behavior “happens”

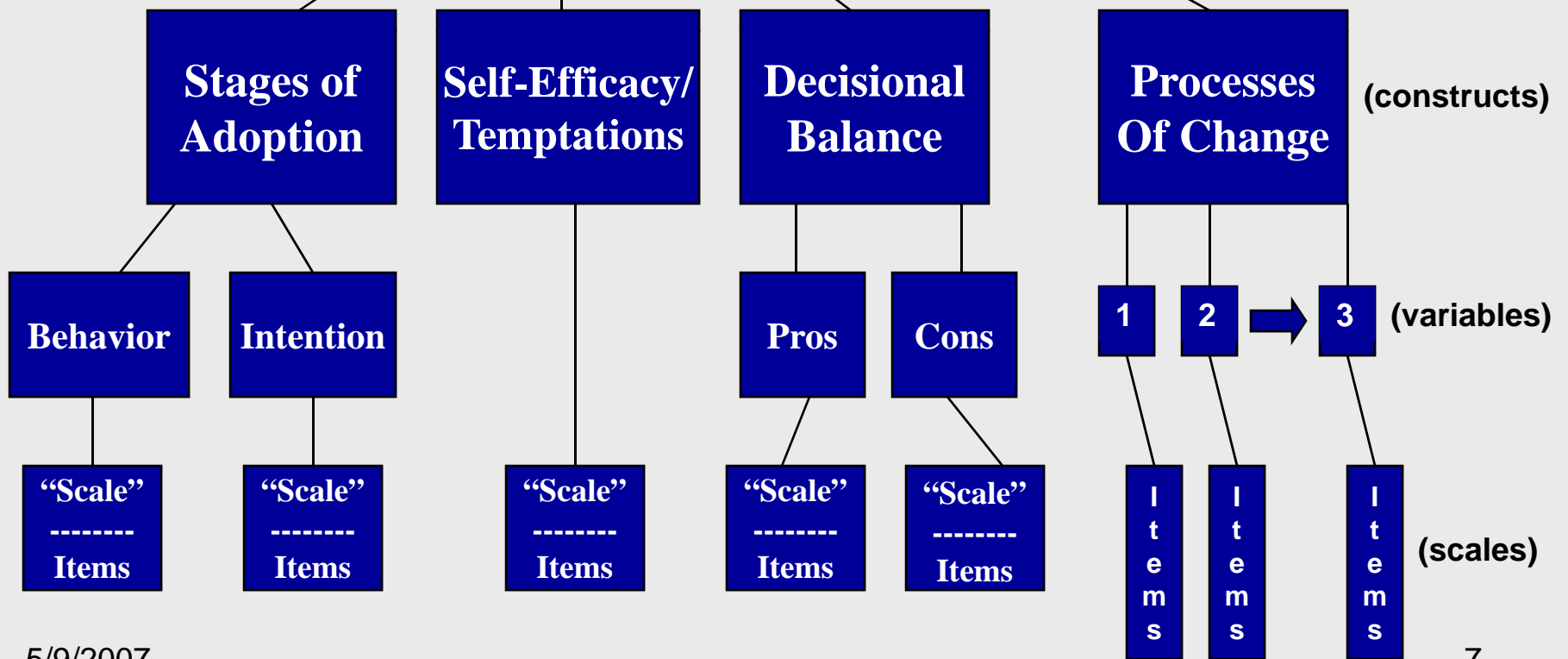


- > A “Theory” specifies its “constructs,” which are its major elements (building blocks)
- > “Constructs” are assessed by one or more “variables” that are assumed to represent the construct
- > “Variables” are defined (“operationalized”) by the specific items than are used (the “scale”)

# Deliberative, Logico-Rational, Value-Expectancy

(paradigm)

## Transtheoretical Model



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# Hierarchy: Research Questions

- What is the prevalence of any key construct?
- Can we create “scales” with good psychometric properties?
- What is the goodness-of-fit, if a construct is based on 2+ variables?
- Are psychometric properties robust across different populations?
- Are the constructs/variables/scales relevant for all health behaviors?

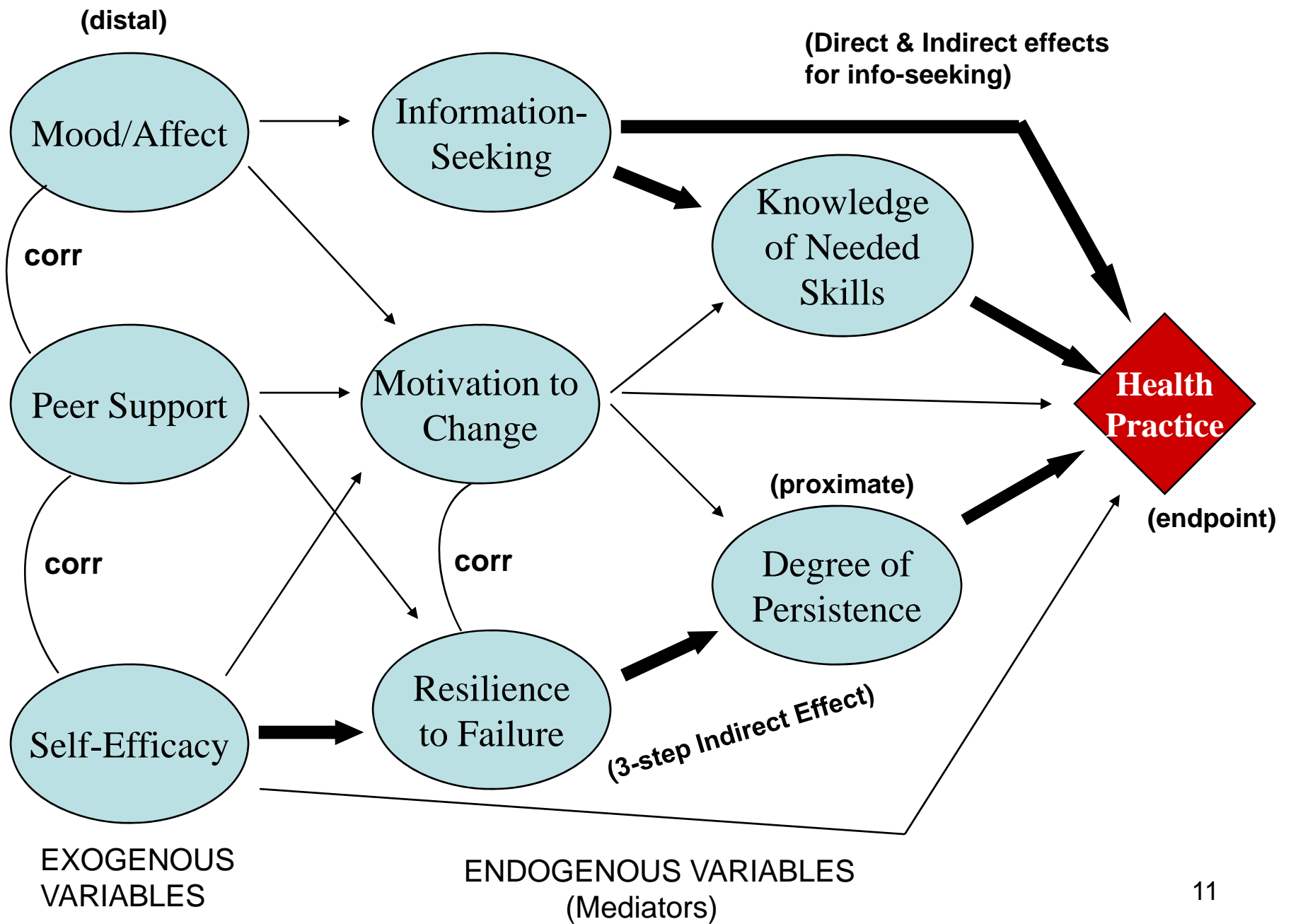


## **(2.) The Functional Representation**

- **Putting the theory “into motion”**
- **A “domino-type” causal diagram**
- **Foundation for the intervention causal diagram**

# Functional: Relevant “Language”

- An endpoint (the “dependent variable”)
- Proximal & Distal variables
- Exogeneous variables
- Mediators; Endogeneous variables
- Direct & Indirect Effects
- Completely independent vs. Correlated variables
- Moderator variables
- Linear progression vs. “Feedback loops”
- Goodness-of-fit



# Functional: Research Questions

- Do direct and indirect “paths” exist as hypothesized?
- Are the paths relevant across populations?
- Are the paths relevant across behaviors?
- Can we document “feedback loops”?
- Are constructs independent or correlated?

## **(3.) The Mathematical/Pictorial Representation**

### **Relevant “language”:**

- **Combination rules among variables**
- **Multiplicative vs. additive relationships**
- **“Cross-overs” or “U-shaped” curves**

### **Relevant analyses:**

- **Hypothesis-testing for the specified associations**

## **(4.) The “Qualifier” Variables Aspect**

- Usually called “moderating variables”
- Theory descriptions often have “qualifiers” or circumstances under which the aspects of theory may need modification... e.g.: “a presumption that people have the resources to take action.” SES variables are sometimes cited.
- Moderator variables can also be identified by analyses that show situations/contexts in which adaptations are needed; Implies changes the causal diagram

# Moderators: Research Questions

- **What contexts require adapting the elements of a theory?**
- **Moderators can affect any of the prior ways of depicting theories:**
  - > **The hierarchical**
  - > **The functional**
  - > **The mathematical/pictorial**

# What Can HINTS Contribute?

- There are “Challenges”: Based on the nature of the survey design and content
- There are “Considerations”: Cross-sectional nature notwithstanding, what else about the HINTS survey has to be factored in?
- There are “Possibilities”: Given the Challenges and Considerations, what seems to be the “low hanging fruit,” and the potentials for “valued added” theory-relevant analyses?



## HINTS: [1] Some Challenges

- As a cross-sectional survey, what can be inferred from the data, vis-à-vis causal relationships? (not much)
- Question wording and Response options:
  - > Behavior-specific vs. General (e.g., worry, risk)
  - > Survival-rate questions are not stage-specific; and, fixed response options may not match 5-year survival rate collapsed across all stages
  - > Health behaviors as DVs: How much “depth”?
- National population DoesNotEq Local circumstances

## HINTS: [2] Some Considerations

- Regardless of what was “planned” for HINTS, each question is its own piece of information (that can be good!)
- What constructs were purposely built into the HINTS? Are there sections of the survey that purposely cluster theoretically relevant information, in order to take advantage of a thematic set of questions?
  - > HINTS has individual variables with theory-relevance; not any complete theory

## **HINTS: [3] Some Possibilities**

- **Hypotheses from trends...** “Based on what we saw from 2003 to 2005 on an IV, what do we expect in 2007, based on ‘XX’ conceptual framework?”
  - > Consistent with the communications principles that were a foundation of HINTS
- **Context-specific modifications for specific theory-relevant constructs, based on characteristics of a population and/or a health behavior**
  - > Perhaps the biggest opportunity in the HINTS
- **Prevalence estimates for theory-relevant variables. Will assist with surveillance (Note: This assumes that the variables have a plausible link to a health-relevant behavior or to a health goal)**

## **HINTS: Possibilities (2)**

- **Suggestions for adding new angles to a theory's constructs (e.g., What if stages of adoption, either TTM or PAPM, are associated with trust in sources of health information? Or with mental models?)**
- **Plan future HINTS content to include the key elements of a full possible causal diagram (DV as endpoint, "exogenous" starting variables, potential mediating variables)**
- **Bottom line: HINTS is a good resource for targeted manuscripts, on specific theory-relevant constructs; and, it is a good resource for the "Preliminary Work" section of a grant proposal [ H.I.N.T.S = "hints" ]**

## **Not Possible With HINTS So Far**

- Testing “Paradigms” versus each other
- Testing “Theory A” vs. “Theory B”
- Investigating longitudinal relationships
- Testing whole theories
- Doing in-depth analyses of social variables
- Investigating provider-patient communication