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U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES
National Institutes of Health



National Institutes of Health Commercialization Assistance Program
(NIH-CAP)

Company Profile

Industry Sector: Technology Communication Solutions

Company Overview: sComm developed and manufactures the UbiDuo Face-to-Face Communication Device which enables people who are deaf and hard of hearing to communicate anytime, anywhere with hearing people without a third party. The founder and CEO is profoundly deaf, which gives sComm the advantage of understanding the needs in the market place. The development of the UbiDuo was funded by a grant from the National Institutes of Health; sComm's clients are in all vertical markets.

Target Market(s): Federal agencies; US military; hospitals; state and city governments; universities/colleges/schools; corporations who serve clients with communication barriers.

Key Value Drivers

Technology*: The UbiDuo is the first portable simultaneous real-time communication device enabling people who are deaf/ and hard of hearing or with communication barriers to communicate any place and any time independently

Competitive Advantage: The UbiDuo is the only portable simultaneous real-time communication device. Research done for NIH shows that 99% of people who are deaf/hard of hearing prefer a UbiDuo to an interpreter, pen and paper, and lip reading.

Plan & Strategy: seeking a strategic partner

*Technology funded by the NIH/DCCD and being commercialized under the NIH-CAP

Management

Leadership:

Jason Curry, President and CEO
John Kolber, Chief Engineer
Glenn Soendker, Chief Financial Officer
Emma Curry, Vice President

Advisors:

Dr. Walt Jesteadt, Boy's Town National Research Hospital
Denise Fields, Business Advisor

Product Pipeline

UbiDuo – Released January 2007

Product Pipeline

UbiDuo RTM – January 2009
UbiDuo MV – July 2009
UbiDuo DB – January 2010
UbiDuo LT – July 2010

Product Operations

UbiDuo Relay Service – January 09

