



**National Institutes of Health  
Competency Model**

**GS-1035 Public Affairs  
Occupation Competency Model**



<b>Public Affairs Competency Model</b>		
<b>Competency</b>	<b>Definition</b>	<b>Key Behaviors</b>
<b>Communications Counsel with Senior Leadership</b>	Partners with and advises key senior leadership on strategic communications related matters.	<ul style="list-style-type: none"> <li>• Serves as a trusted advisor, providing strategic communication advice to senior leadership regarding media interviews, speaking engagements, and other events</li> <li>• Supports key leadership by planning and managing the communication of information to relevant constituencies including media, advocacy groups, internal audiences, and the general public</li> <li>• Coordinates and facilitates speaker's preparation (e.g., preparation for media interviews, conferences)</li> <li>• Advises senior leadership on how to handle crises and controversial issues, including providing background materials and talking points to facilitate senior leadership's communication</li> <li>• Presents information clearly and concisely to senior leadership avoiding miscommunication and misunderstandings</li> <li>• Provides and/or facilitates coaching for senior leadership to enhance media interview and public speaking skills</li> <li>• Provides "resolution-based" information, identifying problems and providing recommended solutions and alternatives</li> </ul>
<b>Data Gathering and Information Briefing</b>	Gathers data and provides relevant information in a summarized format	<ul style="list-style-type: none"> <li>• Researches issues, histories, previous treatment, media and all other pertinent data to establish a planning baseline</li> <li>• Maintains competency in fact finding (e.g. PubMed searches)</li> <li>• Researches and prepares a variety of communications including news releases, feature articles and/or public statements Represents the organization at public meetings and hearings on a wide range of controversial and highly visible issues</li> <li>• Provides media with wide ranging background briefings and follow up information on all routine and sensitive facets of the organization prior to these interviews and/or in story-line preparations</li> <li>• Understands when a briefing is required to communicate a summarized message or status update</li> <li>• Prepares briefing reports, either verbally or in writing, to update personnel of key developments</li> <li>• Provides impromptu briefings as spontaneous or unexpected developments occur, or time sensitive issues arise</li> <li>• Prepares background material for interviews, including issue statements and position papers (e.g., Congressional and organization positions) and recommends subject treatment</li> <li>• Establishes credibility and/or rapport with audiences and utilizes presentation techniques and strategies for engaging and maintaining audience interest</li> </ul>



Competency	Definition	Key Behaviors
<b>Development of Policies and Standard Operating Procedures</b>	Compiles and analyzes regulations, policies, and procedures in order to provide an organization with a consistent, well-defined infrastructure	<ul style="list-style-type: none"><li>• Develops, coordinates and releases policy/position statements on controversial issues for Institute leadership</li><li>• Analyzes and evaluates all available information (media reports and public statements), and applies judgment in recommending the organization's position</li><li>• Documents long range policies, plans and programs designed to encourage support for, and /or active involvement, in the organization</li><li>• Researches current standards/policies/procedures, utilizing all available resources</li><li>• Monitors relevant issues that impact the organization</li><li>• Writes and edits standards/policies/procedures documents and manuals</li><li>• Analyzes and implements standards/policies/procedures</li></ul>
<b>Message Delivery</b>	Strategically delivers messages by evaluating the most appropriate media channel(s) for the particular needs of the target audience(s)	<ul style="list-style-type: none"><li>• Anticipates audience needs and interests and actively seeks the most appropriate avenue for informing others (e.g., national and local media forums, internal NIH publications, etc.)</li><li>• Establishes partnerships with internal and/or external organizations (e.g., radio, television, newspaper, magazine, internal publications) to facilitate the most efficient means for disseminating information</li><li>• Identifies specific materials (e.g., documents, articles, formal papers, brochures, photos, press releases, on-line etc.) that need to be processed and distributed</li><li>• Cultivates and maintains contacts with internal and/or external centers of influence, such as institutions, government officials, community organizations, and/or industry to improve the public's understanding and awareness of organizational activities</li><li>• Selects appropriate target audiences for information dissemination, seeking input from others as necessary and disseminates information to appropriate internal and/or external parties</li><li>• Prepares, and approves the release of all information (e.g., news releases, written publications)</li><li>• Articulates organization's position orally and/or in writing via appropriate channels (e.g., national and local media, federal and state government agencies)</li><li>• Follows up as necessary with recipients and/or target audiences to ensure receipt of information/materials in desired timeframe and/or need for additional information/materials</li><li>• Ensures recipients understand legal issues regarding use of information/materials (e.g., use of reprints, photos, quotes)</li></ul>



Competency	Definition	Key Behaviors
<b>Message Development</b>	Develops messages for various audiences	<ul style="list-style-type: none"><li>• Provides background materials and talking points to prepare speakers (e.g., scientists) for the communication of information, especially in regard to controversial issues and/or crises</li><li>• Understands and outlines the goals and primary messages to be conveyed to target audiences</li><li>• Researches the subject matter and audience to anticipate questions and the reception of messages</li><li>• Ensures all quotes, citations and information sources are accurate</li><li>• Writes and/or edits content for communications</li><li>• Ensures plain language is used and identifies and eliminates superfluous words so that information is communicated as concisely as possible</li><li>• Ensures content is appropriate for targeted audiences (e.g. technical terms that will not be understood are either removed or explained further)</li></ul>



## Proficiency Scale

Score	Proficiency Level	Description
N/A	<b><i>Not Applicable</i></b>	You are not required to apply or demonstrate this competency. This competency is not applicable to your position.
0	<b><i>Not Demonstrated</i></b>	You have not demonstrated this competency and likely have not had related training or experience.
1	<b><i>Baseline</i></b>  (theoretical knowledge)	Shows basic knowledge and understanding sufficient to handle routine tasks. Focus is on learning. <ul style="list-style-type: none"> <li>• You are training or on-the-job training; beginning to develop this competency and have completed formal</li> <li>• You understand and can discuss terminology, concepts, principles, and issues related to this competency;</li> <li>• You utilize the full range of reference and resource materials in this competency.</li> </ul>
2	<b><i>Progressing</i></b>  (limited practical application and experience)	Has depth/breadth of knowledge to handle non-routine situations. Begins to take initiative. Focus is on applying and enhancing knowledge or skill. <ul style="list-style-type: none"> <li>• You have applied this competency in occasional situations and still require minimal guidance to perform successfully;</li> <li>• You understand and can discuss the application and implications of changes to processes, policies, and procedures in this area.</li> </ul>
3	<b><i>Proficient</i></b>  (practical application and experience)	An expert who can handle broad organizational/professional issues; works independently; has long-term perspective; coaches, guides and empowers others. <ul style="list-style-type: none"> <li>• You have consistently provided practical/relevant ideas and perspectives on process or practice improvements which may easily be implemented;</li> <li>• You are capable of coaching others in the application of this competency by translating complex nuances relating to this competency into easy to understand terms;</li> <li>• You participate in senior level discussions regarding this competency;</li> <li>• You assist in the development of reference and resource materials in this competency.</li> </ul>
4	<b><i>Master</i></b>  (recognized thought leader)	An expert whose advice is sought out by administrative staff in other NIH offices or in other OPdivs; shapes the organization/profession; is visionary; focus is strategic; copes with the unknown. <ul style="list-style-type: none"> <li>• You have demonstrated consistent excellence in applying this competency across multiple projects and/or organizations;</li> <li>• You are considered the “go to” person in this area from within NIH and/or outside the OPDIV;</li> <li>• You create new applications for and/or lead the development of reference and resource materials for this competency;</li> <li>• You are able to diagram or explain the relevant process elements and issues in relation to organizational issues and trends in sufficient detail during discussions and presentations, to foster a greater understanding among internal and external colleagues and constituents.</li> </ul>