

## IW2nd TARGETS GROWING NEED FOR DOCUMENT CONVERSION, ELECTRONIC STORAGE



From its home in the U.S. Department of Health and Human Services to agencies as different and far-flung as the U.S. Agency for International Development and the U.S. General Services Administration, Image World 2 *New Dimensions* (IW2nd) is providing the latest tools and techniques available for document management and imaging needs across Government.

Requirements for document management and electronic storage continue to grow in the Federal Government as does the need for agencies to securely access, share and manipulate that data. While some of the requirements are driven by the day-to-day administrative tasks of an agency, much of the demand is coming from the scientific and research community. New world priorities, such as the pandemic flu, are expected to further drive the need for products and services that allow Federal Government agencies to better manage and use data.

IW2nd was specifically developed to meet these emerging needs. The contract offers customers a range of hardware, software and services, including digital cameras, video conferencing and medical imaging equipment, workflow systems, database management software and Geographic Information Systems (GIS) technology.

The IW2nd contract boasts 24 prime vendors and 200 subcontractors offering proven solutions to today’s document management and imaging challenges.

Debbie Rieger, President of A-TEK, Inc. sums up a vendor’s satisfied perspective. “This contract has been extremely competitive, offering a much faster process for contractors to add new items, even on an “as needed” basis to accommodate the customer’s needs in a timely way.” Speaking as a small business, she adds, “this contract is very small business friendly, offering clients sliding scale fee discounts for ordering from small businesses and offering small businesses the advantages of competition restricted to just the pre-qualified IW2nd primes.”

For more information on IW2nd, please visit our website at <http://nitaac.nih.gov>.

**IW2nd at a Glance**

**Award time:** Task Orders: 7-15 days – can be expedited at customer request  
 Delivery Orders: 1-3 work days

**Contract ceiling:** \$15B

**Contract Duration:** 10 years

**Date awarded:** 12/21/2000

**Expiration date:** 12/20/2010

**Total Contract sales to date:** \$70.4 million

**Image World 2 *New Dimensions* KEY FEATURES:**

- Offers the stability of a 10-year IDIQ contract
- Allows the customer to maintain control of process and selection
- Awards cannot be protested
- Offers products and services from 24 pre-qualified, excellent large and small vendors
- Supports strategic sourcing initiatives by allowing customers to negotiate reduced fees to leverage volume buying