

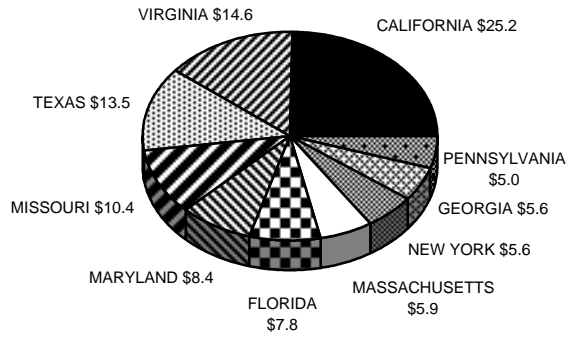
**SECTION II**  
**GEOGRAPHIC VIEWS**

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT BY STATE SUMMARY**  
 Actions Reported Individually on SF279  
 Fiscal Year 2000 Through Fourth Quarter

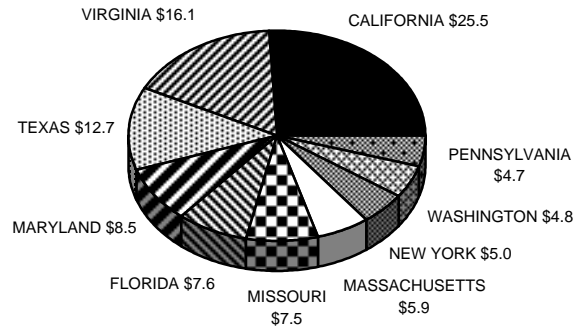
|                      | Dollars<br>(000)   | Percent<br>of Dollars | Dollar<br>Rank | Rank<br>Last FY | Rank<br>Per Capita |
|----------------------|--------------------|-----------------------|----------------|-----------------|--------------------|
| <b>TOTAL FEDERAL</b> | <b>194,501,019</b> | <b>100.00</b>         |                |                 |                    |
| ALABAMA              | 4,531,610          | 2.33                  | 14             | 19              | 7                  |
| ALASKA               | 1,071,310          | 0.55                  | 36             | 36              | 5                  |
| ARIZONA              | 5,085,808          | 2.61                  | 11             | 11              | 10                 |
| ARKANSAS             | 473,995            | 0.24                  | 43             | 47              | 50                 |
| CALIFORNIA           | 25,479,562         | 13.10                 | 1              | 1               | 15                 |
| COLORADO             | 4,106,137          | 2.11                  | 17             | 14              | 11                 |
| CONNECTICUT          | 2,508,332          | 1.29                  | 24             | 20              | 17                 |
| DELAWARE             | 111,642            | 0.06                  | 51             | 50              | 51                 |
| DISTRICT OF COLUMBIA | 7,380,977          | 3.79                  | 6              | 6               | 1                  |
| FLORIDA              | 7,899,279          | 4.06                  | 5              | 5               | 28                 |
| GEORGIA              | 4,747,195          | 2.44                  | 13             | 17              | 25                 |
| HAWAII               | 1,233,799          | 0.63                  | 33             | 33              | 8                  |
| IDAHO                | 1,300,164          | 0.67                  | 32             | 35              | 9                  |
| ILLINOIS             | 3,276,029          | 1.68                  | 20             | 25              | 45                 |
| INDIANA              | 1,933,199          | 0.99                  | 26             | 23              | 39                 |
| IOWA                 | 966,059            | 0.50                  | 37             | 37              | 37                 |
| KANSAS               | 1,152,173          | 0.59                  | 35             | 32              | 31                 |
| KENTUCKY             | 2,582,918          | 1.33                  | 23             | 29              | 22                 |
| LOUISIANA            | 2,923,106          | 1.50                  | 21             | 21              | 21                 |
| MAINE                | 809,108            | 0.42                  | 38             | 38              | 23                 |
| MARYLAND             | 10,269,874         | 5.28                  | 4              | 4               | 4                  |
| MASSACHUSETTS        | 5,617,510          | 2.89                  | 10             | 9               | 12                 |
| MICHIGAN             | 1,882,012          | 0.97                  | 28             | 26              | 48                 |
| MINNESOTA            | 1,809,597          | 0.93                  | 29             | 27              | 36                 |
| MISSISSIPPI          | 1,887,780          | 0.97                  | 27             | 34              | 19                 |
| MISSOURI             | 5,726,608          | 2.94                  | 8              | 8               | 6                  |
| MONTANA              | 245,064            | 0.13                  | 48             | 43              | 44                 |
| NEBRASKA             | 389,760            | 0.20                  | 45             | 45              | 46                 |
| NEVADA               | 755,445            | 0.39                  | 39             | 39              | 34                 |
| NEW HAMPSHIRE        | 460,607            | 0.24                  | 44             | 44              | 35                 |
| NEW JERSEY           | 3,604,152          | 1.85                  | 19             | 18              | 32                 |
| NEW MEXICO           | 4,062,784          | 2.09                  | 18             | 16              | 3                  |
| NEW YORK             | 5,872,950          | 3.02                  | 7              | 7               | 41                 |
| NORTH CAROLINA       | 2,215,504          | 1.14                  | 25             | 24              | 43                 |
| NORTH DAKOTA         | 202,868            | 0.10                  | 50             | 49              | 40                 |
| OHIO                 | 4,307,638          | 2.21                  | 16             | 15              | 33                 |
| OKLAHOMA             | 1,801,088          | 0.93                  | 30             | 28              | 26                 |
| OREGON               | 640,216            | 0.33                  | 40             | 40              | 49                 |
| PENNSYLVANIA         | 5,633,567          | 2.90                  | 9              | 10              | 30                 |
| RHODE ISLAND         | 522,331            | 0.27                  | 42             | 46              | 27                 |
| SOUTH CAROLINA       | 2,638,935          | 1.36                  | 22             | 22              | 20                 |
| SOUTH DAKOTA         | 241,980            | 0.12                  | 49             | 42              | 38                 |
| TENNESSEE            | 4,971,775          | 2.56                  | 12             | 13              | 13                 |
| TEXAS                | 18,137,710         | 9.33                  | 3              | 3               | 14                 |
| UTAH                 | 1,518,557          | 0.78                  | 31             | 30              | 18                 |
| VERMONT              | 282,981            | 0.15                  | 47             | 48              | 29                 |
| VIRGINIA             | 20,953,738         | 10.77                 | 2              | 2               | 2                  |
| WASHINGTON           | 4,406,340          | 2.27                  | 15             | 12              | 16                 |
| WEST VIRGINIA        | 541,740            | 0.28                  | 41             | 41              | 42                 |
| WISCONSIN            | 1,215,017          | 0.62                  | 34             | 31              | 47                 |
| WYOMING              | 301,265            | 0.15                  | 46             | 51              | 24                 |
| U.S. OUTLYING AREAS  | 1,811,224          | 0.93                  |                |                 |                    |

**FEDERAL PROCUREMENT DATA SYSTEM**  
**TOP 10 STATES BY PROCUREMENT FOR LAST 5 YEARS (Billions)**  
**Actions Reported Individually on SF279**

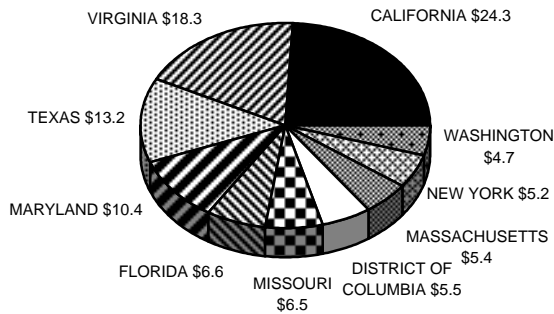
**FISCAL YEAR 1996**



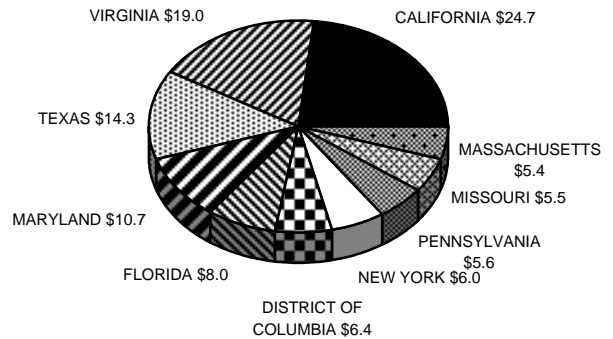
**FISCAL YEAR 1997**



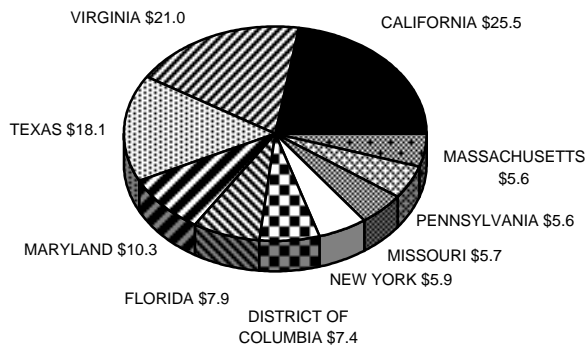
**FISCAL YEAR 1998**



**FISCAL YEAR 1999**



**FISCAL YEAR 2000  
(Year to Date)**



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**ALABAMA**

Population 4,447,100

Total Procurement By Place of Performance \$4,531,610

Per Capita Procurement \$1,019.00

Rank Per Capita 7

Rank Per Capita Last Year 12

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                  |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|------------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000)   |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                  |
| 1. MADISON  | 104,597                             | 576,960                              | 277,766                            | 1,941,663                       | 2,900,986        |
| 2. MONTGOMERY   | 3,235                               | 57,266                               | 31,165                             | 249,416                         | 341,082          |
| 3. JACKSON  | 0                                   | 209,696                              | 11,109                             | 9,177                           | 229,982          |
| 4. JEFFERSON  | 7,057                               | 76,788                               | 2,889                              | 87,689                          | 174,423          |
| 5. CALHOUN  | 2,798                               | 6,694                                | 10,728                             | 150,177                         | 170,397          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                  |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 3,290,063        |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 426,664          |
| 3. TENNESSEE VALLEY AUTHORITY                                   |                                     |                                      |                                    |                                 | 312,275          |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 284,912          |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 60,291           |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                  |
| ARMY, AVIATION & MISSILE COMMAND, REDSTONE ARSNAL (AH010)       |                                     |                                      |                                    |                                 | 3,408,131        |
| ARMY, AVIATION & MISSILE COMMAND, REDSTONE ARSNAL (AH230)       |                                     |                                      |                                    |                                 | 3,029,298        |
| NASA, MARSHALL SPACE FLIGHT CENTER                              |                                     |                                      |                                    |                                 | 1,942,214        |
| ARMY, SPACE & STRATEGIC DEF CMD, HUNTSVILLE                     |                                     |                                      |                                    |                                 | 1,151,460        |
| ARMY, ENGINEER & SUPPORT, HUNTSVILLE                            |                                     |                                      |                                    |                                 | 479,538          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000)   |
| CONSTRUCTION  | 104,171                             | 269,617                              | 0                                  | 0                               | 373,788          |
| R & D   | 427,391                             | 1,229,392                            | 0                                  | 45,089                          | 1,701,872        |
| SERVICES  | 516,922                             | 1,046,613                            | 1,481                              | 31,319                          | 1,596,335        |
| SUPPLIES & EQUIPMENT  | 167,959                             | 623,194                              | 319                                | 68,143                          | 859,615          |
| <b>TOTAL</b>  | <b>1,216,443</b>                    | <b>3,168,816</b>                     | <b>1,800</b>                       | <b>144,551</b>                  | <b>4,531,610</b> |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                  |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                  |
| 1. COLSA CORPORATION  | 150,355                             | 1. BOEING COMPANY THE INC            |                                    | 1,113,542                       |                  |
| 2. STONE & WEBSTER INCORPORATED                                 | 140,700                             | 2. DYNCORP                           |                                    | 138,726                         |                  |
| 3. COMPUTER SCIENCES CORPORATION                                | 97,042                              | 3. NORTHROP GRUMMAN CORP             |                                    | 133,120                         |                  |
| 4. BOEING COMPANY THE INC                                       | 90,268                              | 4. COMPUTER SCIENCES CORPORATION     |                                    | 115,754                         |                  |
| 5. INGRAM INDUSTRIES INC  | 43,679                              | 5. PRECISION STANDARD INC            |                                    | 79,768                          |                  |
| 6. LOCKHEED MARTIN CORPORATION                                  | 34,425                              | 6. INTERGRAPH CORPORATION            |                                    | 75,128                          |                  |
| 7. JACOBS ENGINEERING GROUP INC                                 | 31,303                              | 7. TELEDYNE TECHNOLOGIES INC         |                                    | 66,260                          |                  |
| 8. CADDELL CONSTRUCTION CO INC                                  | 30,211                              | 8. CARLYLE GROUP THE                 |                                    | 63,792                          |                  |
| 9. INTERNATIONAL PAPER COMPANY INC                              | 26,176                              | 9. MEVATEC CORPORATION               |                                    | 61,359                          |                  |
| 10. AMERISOURCE HEALTH CORPORATION                              | 24,516                              | 10. DYNETICS INC                     |                                    | 59,169                          |                  |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**ALASKA**

Population 626,932

Total Procurement By Place of Performance \$1,071,310

Per Capita Procurement \$1,708.81

Rank Per Capita 5

Rank Per Capita Last Year 5

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. ANCHORAGE  | 22,726                              | 45,973                               | 49,513                             | 339,453                         | 457,665        |
| 2. FAIRBANKS NORTH  | 294                                 | 29,316                               | 77,152                             | 140,897                         | 247,659        |
| 3. YUKON-KOYUKUK  | 258                                 | 522                                  | 4,536                              | 51,015                          | 56,331         |
| 4. KODIAK ISLAND  | 16,833                              | 25,941                               | 1,405                              | 12,047                          | 56,226         |
| 5. ALEUTIANS WEST   | 59                                  | 2,732                                | 18,436                             | 33,531                          | 54,758         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 843,815        |
| 2. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 64,679         |
| 3. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 36,623         |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 35,454         |
| 5. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 26,641         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ARMY, ENGINEER DISTRICT, ANCHORAGE                              |                                     |                                      |                                    |                                 | 269,236        |
| USAF, 3 CONS/LGC, ELMENDORF AFB                                 |                                     |                                      |                                    |                                 | 100,232        |
| ARMY, ENGINEER DISTRICT (CIVIL), ANCHORAGE                      |                                     |                                      |                                    |                                 | 42,211         |
| ARMY, FORT RICHARDSON GARRISON                                  |                                     |                                      |                                    |                                 | 34,561         |
| ARMY, USPFO FOR ALASKA, FORT RICHARDSON                         |                                     |                                      |                                    |                                 | 31,331         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 205,518                             | 237,459                              | 644                                | 382                             | 444,003        |
| R & D   | 4,671                               | 7,001                                | 0                                  | 13,498                          | 25,170         |
| SERVICES  | 189,593                             | 174,068                              | 4,015                              | 13,630                          | 381,306        |
| SUPPLIES & EQUIPMENT  | 118,030                             | 102,507                              | 9                                  | 285                             | 220,831        |
| TOTAL   | 517,812                             | 521,035                              | 4,668                              | 27,795                          | 1,071,310      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. AHTNA INCORPORATED   | 19,018                              | 1. WILLIAMS COMPANIES INC THE        |                                    | 77,390                          |                |
| 2. UNIVERSITY OF ALASKA   | 14,969                              | 2. ARCTIC SLOPE REGIONAL CORP        |                                    | 65,185                          |                |
| 3. KLUKWAN INC  | 14,074                              | 3. ALASKA MECHANICAL INC             |                                    | 47,116                          |                |
| 4. ALEUT CORPORATION, THE                                       | 12,941                              | 4. JACOBS ENGINEERING GROUP INC      |                                    | 42,179                          |                |
| 5. CHUGACH ALASKA CORPORATION                                   | 12,736                              | 5. ARCTEC SERVICES                   |                                    | 40,486                          |                |
| 6. ROWAN COMPANIES INC  | 9,401                               | 6. AMERICAN MECHANICAL INC           |                                    | 33,791                          |                |
| 7. JAY-BRANT GENERAL CONTRACTORS                                | 7,928                               | 7. WATTERSON CONSTRUCTION CO INC     |                                    | 25,733                          |                |
| 8. LOCKHEED MARTIN CORPORATION                                  | 5,894                               | 8. LYNDEN INCORPORATED               |                                    | 22,635                          |                |
| 9. OCEAN BEAUTY SEAFOODS INC                                    | 5,632                               | 9. CHUGACH ALASKA CORPORATION        |                                    | 22,290                          |                |
| 10. WOODSIDE GROUP INC  | 5,547                               | 10. CHOCCIUNG LIMITED INC            |                                    | 21,548                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**ARIZONA**

Population 5,130,632

Total Procurement By Place of Performance \$5,085,808

Per Capita Procurement \$991.26

Rank Per Capita 10

Rank Per Capita Last Year 8

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. MARICOPA   | 16,322                     | 173,403                           | 23,197                     | 2,169,257                | 2,382,179   |
| 2. PIMA   | 14,783                     | 74,854                            | 11,845                     | 2,069,199                | 2,170,681   |
| 3. COCHISE  | 435                        | 1,308                             | 22,188                     | 174,851                  | 198,782     |
| 4. YUMA   | 1,793                      | 3,083                             | 13,525                     | 75,140                   | 93,541      |
| 5. PINAL  | 8,848                      | 59,937                            | 276                        | 615                      | 69,676      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 4,579,313   |
| 2. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                            |                                   |                            |                          | 96,985      |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 69,579      |
| 4. JUSTICE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 61,502      |
| 5. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 57,283      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| ARMY, INTELLIGENCE CENTER, FORT HUACHUCA                        |                            |                                   |                            |                          | 409,457     |
| ARMY, COMMUNICATIONS-ELECTRONICS, FORT HUACHUCA                 |                            |                                   |                            |                          | 141,849     |
| ARMY, MATERIAL COMMAND ACQUISITION, YUMA                        |                            |                                   |                            |                          | 59,185      |
| HHS, PUBLIC HEALTH SERVICE, PHOENIX                             |                            |                                   |                            |                          | 43,119      |
| VA, CARL HAYDEN MEDICAL CENTER, PHOENIX                         |                            |                                   |                            |                          | 38,188      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 168,353                    | 104,232                           | 0                          | 61                       | 272,646     |
| R & D   | 126,807                    | 395,907                           | 0                          | 15,983                   | 538,697     |
| SERVICES  | 183,864                    | 795,157                           | 11,166                     | 31,280                   | 1,021,467   |
| SUPPLIES & EQUIPMENT  | 137,999                    | 2,691,500                         | 28                         | 423,471                  | 3,252,998   |
| TOTAL   | 617,023                    | 3,986,796                         | 11,194                     | 470,795                  | 5,085,808   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS | DOLLARS (000)              |                          |             |
| 1. PRISON REALTY TRUST INC                                      | 46,496                     | 1. RAYTHEON COMPANY INC           | 1,608,303                  |                          |             |
| 2. FLINT RESOURCES COMPANY INC                                  | 34,522                     | 2. BOEING COMPANY THE INC         | 737,293                    |                          |             |
| 3. ORBITAL SCIENCES CORPORATION                                 | 31,422                     | 3. HONEYWELL INTERNATIONAL INC    | 464,542                    |                          |             |
| 4. RES-CARE INC   | 24,135                     | 4. RAYTHEON/LOCKHEED MARTIN       | 401,366                    |                          |             |
| 5. DJM CONSTRUCTION CO INC                                      | 20,484                     | 5. TRIWEST HEALTHCARE ALLIANCE CO | 334,342                    |                          |             |
| 6. HONEYWELL INTERNATIONAL INC                                  | 18,380                     | 6. MOTOROLA INC                   | 285,527                    |                          |             |
| 7. C S MCCROSSAN INC  | 16,367                     | 7. SPECTRUM ASTRO INC             | 112,279                    |                          |             |
| 8. TRIAD WESTERN CONSTRUCTORS INC                               | 14,894                     | 8. ORBITAL SCIENCES CORPORATION   | 40,115                     |                          |             |
| 9. COLORADO RIVER INDIAN TRIBES                                 | 10,149                     | 9. COMPUTER SCIENCES CORPORATION  | 35,129                     |                          |             |
| 10. GILA RIVER INDIAN COMMUNITY                                 | 10,004                     | 10. EC III (JV)                   | 28,133                     |                          |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**ARKANSAS**

Population 2,673,400

Total Procurement By Place of Performance \$473,995

Per Capita Procurement \$177.30

Rank Per Capita 50

Rank Per Capita Last Year 50

| TOP FIVE COUNTIES   |   |                                      |   |                                 |                |
|---|---|--------------------------------------|---|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN<br>SMALL DIS-<br>ADVAN-<br>TAGED (000) | AGENCIES<br>OTHER<br>(000)           | DEPT OF<br>SMALL-DIS<br>ADVAN-<br>TAGED (000) | DEFENSE<br>OTHER<br>(000)       | TOTAL<br>(000) |
| 1. JEFFERSON  | 10,564  | 7,610                                | 1,807   | 128,724                         | 148,705        |
| 2. PULASKI  | 1,633   | 32,644                               | 25,932  | 37,801                          | 98,010         |
| 3. DESHA  | 0   | 0                                    | -36   | 26,628                          | 26,592         |
| 4. OUACHITA   | 0   | 3                                    | 494   | 25,981                          | 26,478         |
| 5. CALHOUN  | 0   | 0                                    | 6,057   | 18,931                          | 24,988         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |   |                                      |   |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |   |                                      |   |                                 | 350,491        |
| 2. AGRICULTURE, DEPARTMENT OF                                   |   |                                      |   |                                 | 36,220         |
| 3. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |   |                                      |   |                                 | 22,622         |
| 4. GENERAL SERVICES ADMINISTRATION                              |   |                                      |   |                                 | 15,518         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |   |                                      |   |                                 | 14,579         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |   |                                      |   |                                 |                |
| ARMY, ENGINEER DISTRICT (CIVIL), LITTLE ROCK                    |   |                                      |   |                                 | 45,121         |
| ARMY, ENGINEER DISTRICT, LITTLE ROCK                            |   |                                      |   |                                 | 29,594         |
| VA MEDICAL CENTER, NORTH LITTLE ROCK                            |   |                                      |   |                                 | 26,772         |
| USAF, 314 CONS/CC, LITTLE ROCK                                  |   |                                      |   |                                 | 21,303         |
| ARMY, USPFO FOR ARKANSAS, NORTH LITTLE ROCK                     |   |                                      |   |                                 | 15,203         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)                      | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)               | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 81,271  | 35,287                               | 0   | 0                               | 116,558        |
| R & D   | 2,780   | 2,810                                | 0   | 0                               | 5,590          |
| SERVICES  | 42,000  | 149,233                              | 1,055   | 15,003                          | 207,291        |
| SUPPLIES & EQUIPMENT  | 32,471  | 102,248                              | 18  | 9,819                           | 144,556        |
| TOTAL   | 158,522   | 289,578                              | 1,073   | 24,822                          | 473,995        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |   |                                      |   |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                                | DEPARTMENT OF DEFENSE<br>CONTRACTORS |   | DOLLARS<br>(000)                |                |
| 1. CONAGRA INC  | 11,165  | 1. RAYTHEON COMPANY INC              |   | 105,193                         |                |
| 2. TYSON FOODS INC  | 10,215  | 2. JONES JA/ATKINSON CONSTRUCTION    |   | 25,009                          |                |
| 3. AMERICAN MANAGEMENT SYSTEMS INC                              | 7,386   | 3. PRIMEX TECHNOLOGIES INC           |   | 20,078                          |                |
| 4. WHITE CHARLES N CONSTRUCTION                                 | 6,824   | 4. AMIGO/JT JOINT VENTURE            |   | 15,614                          |                |
| 5. BEVERLY ENTERPRISES INC                                      | 5,473   | 5. SEQUA CORPORATION                 |   | 13,397                          |                |
| 6. DEL-JEN INC  | 5,151   | 6. TYSON FOODS INC                   |   | 11,715                          |                |
| 7. RICELAND FOODS INC   | 3,446   | 7. MORRISON KNUDSEN CORPORATION      |   | 11,560                          |                |
| 8. DCT INCORPORATED   | 3,094   | 8. WILKINS CONSTRUCTION INC          |   | 9,116                           |                |
| 9. SCIENCE APPLICATIONS INTL CORP                               | 3,012   | 9. RELIANCE AEROSPACE INTL           |   | 8,665                           |                |
| 10. ENTERGY CORPORATION   | 2,927   | 10. LOCKHEED MARTIN CORPORATION      |   | 7,314                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**CALIFORNIA**

Population 33,871,648

Total Procurement By Place of Performance \$25,479,562

Per Capita Procurement \$752.24

Rank Per Capita 15

Rank Per Capita Last Year 15

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. LOS ANGELES  | 61,043                              | 2,571,378                            | 193,543                            | 7,668,514                       | 10,494,478     |
| 2. SAN DIEGO  | 46,616                              | 380,914                              | 158,422                            | 2,670,727                       | 3,256,679      |
| 3. SANTA CLARA  | 60,689                              | 641,971                              | 8,272                              | 2,328,612                       | 3,039,544      |
| 4. ALAMEDA  | 19,541                              | 1,958,873                            | 14,124                             | 123,487                         | 2,116,025      |
| 5. ORANGE   | 12,683                              | 385,766                              | 39,418                             | 874,587                         | 1,312,454      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 17,857,926     |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 2,487,527      |
| 3. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 2,052,078      |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 1,024,988      |
| 5. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 444,210        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENERGY, SAN FRANCISCO OPERATIONS OFFICE, OAKLAND                |                                     |                                      |                                    |                                 | 2,066,434      |
| NASA, JET PROPULSION LAB, PASADENA                              |                                     |                                      |                                    |                                 | 1,305,780      |
| USAF,SMC/PK2, LOS ANGELES                                       |                                     |                                      |                                    |                                 | 777,505        |
| NAVY,FACILITIES ENGINEERING COMMAND, SAN DIEGO                  |                                     |                                      |                                    |                                 | 713,528        |
| USAF, SMC/PKZ DEFENSE SUPPORT SYSTEM, LOS ANGELES               |                                     |                                      |                                    |                                 | 693,074        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 733,534                             | 812,226                              | 1                                  | 1,494                           | 1,547,255      |
| R & D   | 540,395                             | 3,172,097                            | 116                                | 998,885                         | 4,711,493      |
| SERVICES  | 1,434,557                           | 5,287,383                            | 45,663                             | 3,243,352                       | 10,010,955     |
| SUPPLIES & EQUIPMENT  | 1,327,931                           | 7,659,837                            | 1,367                              | 220,724                         | 9,209,859      |
| TOTAL   | 4,036,417                           | 16,931,543                           | 47,147                             | 4,464,455                       | 25,479,562     |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. UNIVERSITY OF CALIFORNIA THE                                 | 1,820,670                           | 1. BOEING COMPANY THE INC            |                                    | 3,670,028                       |                |
| 2. CALIFORNIA INSTITUTE OF TECHNOL                              | 1,310,040                           | 2. LOCKHEED MARTIN CORPORATION       |                                    | 2,441,373                       |                |
| 3. GENERAL MOTORS CORPORATION                                   | 551,707                             | 3. TRW INC                           |                                    | 981,020                         |                |
| 4. BOEING COMPANY THE INC                                       | 405,852                             | 4. RAYTHEON COMPANY INC              |                                    | 936,735                         |                |
| 5. STANFORD LELAND JUNIOR UNIV                                  | 243,611                             | 5. HEALTH NET INC                    |                                    | 550,668                         |                |
| 6. SCIENCE APPLICATIONS INTL CORP                               | 144,976                             | 6. GENERAL DYNAMICS CORPORATION      |                                    | 489,157                         |                |
| 7. HENSEL PHELPS CONSTRUCTION CO                                | 111,678                             | 7. NORTHROP GRUMMAN CORP             |                                    | 465,293                         |                |
| 8. LOCKHEED MARTIN CORPORATION                                  | 110,119                             | 8. SCIENCE APPLICATIONS INTL CORP    |                                    | 354,551                         |                |
| 9. AMERISOURCE HEALTH CORPORATION                               | 107,819                             | 9. AEROSPACE CORPORATION THE         |                                    | 334,194                         |                |
| 10. TRW INC   | 105,126                             | 10. LITTON INDUSTRIES INC            |                                    | 224,863                         |                |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**COLORADO**

Population 4,301,261

Total Procurement By Place of Performance \$4,106,137

Per Capita Procurement \$954.66

Rank Per Capita 11

Rank Per Capita Last Year 6

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. JEFFERSON  | 38,079                     | 939,929                           | 923                        | 21,657                   | 1,001,588   |
| 2. EL PASO  | 52,128                     | 36,225                            | 152,889                    | 758,875                  | 1,000,117   |
| 3. DENVER   | 20,842                     | 263,235                           | 5,984                      | 629,614                  | 919,675     |
| 4. ARAPAHOE   | 13,801                     | 109,427                           | 39,449                     | 318,988                  | 481,665     |
| 5. BOULDER  | 10,598                     | 224,506                           | 318                        | 89,305                   | 324,754     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 2,225,300   |
| 2. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 941,916     |
| 3. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 257,133     |
| 4. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 164,839     |
| 5. INTERIOR, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 140,731     |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| DOD/CIVILIAN HLTH AND MED PGM UNIFORM SVCS, AURORA              |                            |                                   |                            |                          | 1,367,380   |
| ENERGY, ROCKY FLATS OFFICE, GOLDEN                              |                            |                                   |                            |                          | 671,704     |
| USAF, 21ST CONS/LGC, PETERSON AFB                               |                            |                                   |                            |                          | 226,180     |
| ENERGY, GOLDEN FIELD BLVD, GOLDEN                               |                            |                                   |                            |                          | 173,931     |
| USAF, 50TH CONS/LSS/LTXT, FALCON AFB                            |                            |                                   |                            |                          | 149,897     |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 168,015                    | 161,653                           | 0                          | 355                      | 330,023     |
| R & D   | 64,017                     | 944,160                           | 0                          | 66,356                   | 1,074,533   |
| SERVICES  | 500,246                    | 1,470,551                         | 1,824                      | 200,847                  | 2,173,468   |
| SUPPLIES & EQUIPMENT  | 139,664                    | 385,505                           | 98                         | 2,846                    | 528,113     |
| TOTAL   | 871,942                    | 2,961,869                         | 1,922                      | 270,404                  | 4,106,137   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. KAISER-HILL COMPANY LLC                                      | 656,000                    | 1. LOCKHEED MARTIN CORPORATION    |                            | 915,668                  |             |
| 2. MIDWEST RESEARCH INSTITUTE INC                               | 169,075                    | 2. ITT INDUSTRIES INC             |                            | 98,704                   |             |
| 3. INTL BUSINESS MACHINE CORP                                   | 78,724                     | 3. TRW INC                        |                            | 85,896                   |             |
| 4. GREEN HOLDINGS INC   | 75,434                     | 4. BALL CORPORATION               |                            | 66,194                   |             |
| 5. BALL CORPORATION   | 67,011                     | 5. BERKSHIRE HATHAWAY INC         |                            | 63,691                   |             |
| 6. LOCKHEED MARTIN CORPORATION                                  | 54,787                     | 6. SWINERTON INCORPORATED         |                            | 61,242                   |             |
| 7. UNIVERSITY OF COLORADO                                       | 47,772                     | 7. FOSTER WHEELER CORPORATION     |                            | 59,834                   |             |
| 8. MOUNTAIN COAL CO   | 44,441                     | 8. STORAGE AREA NETWORKS INC      |                            | 49,276                   |             |
| 9. FIRST PRESTON MANAGEMENT INC                                 | 37,638                     | 9. PREMCO HOLDINGS INC            |                            | 30,676                   |             |
| 10. NORTHERN NEF INC  | 25,186                     | 10. AGILENT TECHNOLOGIES INC      |                            | 25,567                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**CONNECTICUT**

Population 3,405,565

Total Procurement By Place of Performance \$2,508,332

Per Capita Procurement \$736.54

Rank Per Capita 17

Rank Per Capita Last Year 7

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. NEW LONDON   | 6,989                               | 23,362                               | 3,509                              | 989,887                         | 1,023,747      |
| 2. FAIRFIELD  | 373                                 | 105,111                              | 1,317                              | 795,139                         | 901,940        |
| 3. HARTFORD   | 4,694                               | 150,847                              | 5,632                              | 220,299                         | 381,472        |
| 4. NEW HAVEN  | 389                                 | 72,346                               | 4,509                              | 50,637                          | 127,881        |
| 5. LITCHFIELD   | 8                                   | 6,838                                | 501                                | 21,376                          | 28,723         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 2,123,851      |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 136,661        |
| 3. EDUCATION, DEPARTMENT OF                                     |                                     |                                      |                                    |                                 | 51,936         |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 48,221         |
| 5. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 44,235         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, SHIPBUILDING CONVERSION, GROTON                           |                                     |                                      |                                    |                                 | 136,241        |
| VA MEDICAL CENTER, WEST HAVEN                                   |                                     |                                      |                                    |                                 | 13,577         |
| TRANSPORTATION, COAST GUARD ACADEMY, GROTON                     |                                     |                                      |                                    |                                 | 12,260         |
| ARMY, USPFO FOR CONNECTICUT, HARTFORD                           |                                     |                                      |                                    |                                 | 2,797          |
| NAVY, NSSF SUPPLY OPERATIONS, GROTON                            |                                     |                                      |                                    |                                 | 1,722          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 24,854                              | 25,311                               | 0                                  | 0                               | 50,165         |
| R & D   | 31,709                              | 248,807                              | 1,932                              | 2,183                           | 284,631        |
| SERVICES  | 45,717                              | 315,111                              | 1,848                              | 1,691                           | 364,367        |
| SUPPLIES & EQUIPMENT  | 195,983                             | 1,503,591                            | 20                                 | 109,575                         | 1,809,169      |
| TOTAL   | 298,263                             | 2,092,820                            | 3,800                              | 113,449                         | 2,508,332      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. UNITED TECHNOLOGIES CORPORATION                              | 137,642                             | 1. GENERAL DYNAMICS CORPORATION      |                                    | 860,092                         |                |
| 2. COMPUTER SCIENCES CORPORATION                                | 51,699                              | 2. UNITED TECHNOLOGIES CORP          |                                    | 664,080                         |                |
| 3. KONINKLIJKE PHILIPS ELECTRONIC                               | 27,070                              | 3. AZIMUTH TECHNOLOGIES INC          |                                    | 57,925                          |                |
| 4. DELOITTE & TOUCHE LLP  | 12,000                              | 4. ENGINEERED SUPPORT SYSTEMS INC    |                                    | 51,578                          |                |
| 5. LOUIS DREYFUS ET CIE   | 8,536                               | 5. DYNAMIC GUNVER TECHNOLOGIES       |                                    | 26,930                          |                |
| 6. MORMAC MARINE GROUP INC                                      | 7,833                               | 6. UNITED DOMINION IND LIMITED       |                                    | 21,362                          |                |
| 7. GERALD METALS INC  | 7,623                               | 7. PURDY CORPORATION                 |                                    | 20,159                          |                |
| 8. UNION CARBIDE CORPORATION                                    | 6,102                               | 8. TREADWELL CORPORATION             |                                    | 18,563                          |                |
| 9. CENDANT CORPORATION  | 5,345                               | 9. RAYTHEON COMPANY INC              |                                    | 18,439                          |                |
| 10. FUJI PHOTO FILM CO LTD                                      | 5,173                               | 10. SEMPRA ENERGY TRADING CORP       |                                    | 15,698                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**DELAWARE**

Population 783,600

Total Procurement By Place of Performance \$111,642

Per Capita Procurement \$142.47

Rank Per Capita 51

Rank Per Capita Last Year 7

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. KENT   | 0                                   | 1,126                                | 12,840                             | 50,377                          | 64,343         |
| 2. NEW CASTLE   | 5,157                               | 16,272                               | 1,026                              | 23,291                          | 45,746         |
| 3. SUSSEX   | 0                                   | 743                                  | 0                                  | 810                             | 1,553          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 88,344         |
| 2. ENVIRONMENTAL PROTECTION AGENCY                              |                                     |                                      |                                    |                                 | 6,780          |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 6,204          |
| 4. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 2,278          |
| 5. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 1,780          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| USAF, 436 CONS/LGC, DOVER AFB                                   |                                     |                                      |                                    |                                 | 28,926         |
| VA MEDICAL/RO, WILMINGTON                                       |                                     |                                      |                                    |                                 | 4,978          |
| ARMY, USPFO FOR DELAWARE, NEW CASTLE                            |                                     |                                      |                                    |                                 | 796            |
| AGRICULTURE, FARMERS HOME ADMINISTRATION, DOVER                 |                                     |                                      |                                    |                                 | 76             |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 21,131                              | 18,942                               | 0                                  | 0                               | 40,073         |
| R & D   | 974                                 | 3,164                                | 0                                  | 3,796                           | 7,934          |
| SERVICES  | 19,048                              | 10,108                               | 320                                | 11,938                          | 41,414         |
| SUPPLIES & EQUIPMENT  | 6,277                               | 15,168                               | 9                                  | 767                             | 22,221         |
| TOTAL   | 47,430                              | 47,382                               | 329                                | 16,501                          | 111,642        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. ECG INDUSTRIES INC   | 4,269                               | 1. COAKLEY & WILLIAMS CONSTR         |                                    | 11,131                          |                |
| 2. GUARDIAN ENVIRONMENTAL SERVICE                               | 3,363                               | 2. CAESAR RODNEY SCHOOL DISTRICT     |                                    | 8,191                           |                |
| 3. PROSSER-CLASING LLC  | 2,162                               | 3. DAY CONSTRUCTION CORPORATION      |                                    | 6,724                           |                |
| 4. AGILENT TECHNOLOGIES INC                                     | 1,496                               | 4. LOCKHEED MARTIN CORPORATION       |                                    | 5,100                           |                |
| 5. GORE W L & ASSOCIATES INC                                    | 946                                 | 5. UNIVERSITY OF DELAWARE INC        |                                    | 3,989                           |                |
| 6. HONEYWELL INTERNATIONAL INC                                  | 823                                 | 6. DU PONT E I DE NEMOURS AND CO     |                                    | 3,988                           |                |
| 7. TEVEBAUGH ASSOCIATES INC                                     | 789                                 | 7. I L C INDUSTRIES INC              |                                    | 3,819                           |                |
| 8. HEWLETT-PACKARD COMPANY INC                                  | 787                                 | 8. AGILENT TECHNOLOGIES INC          |                                    | 2,521                           |                |
| 9. ANVI & ASSOCIATES INC  | 763                                 | 9. CIANBRO CORPORATION               |                                    | 2,500                           |                |
| 10. RACI HOLDING INC  | 665                                 | 10. KENT CONSTRUCTION CO INC         |                                    | 2,310                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**DISTRICT OF COLUMBIA**

Population 572,059

Total Procurement By Place of Performance \$7,380,977

Per Capita Procurement \$12,902.47

Rank Per Capita 1

Rank Per Capita Last Year 1

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. DISTRICT OF COLUMBIA   | 1,046,529                           | 5,044,206                            | 126,933                            | 1,163,309                       | 7,380,977      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 2,244,434      |
| 2. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,290,242      |
| 3. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 752,883        |
| 4. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 663,604        |
| 5. HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF                 |                                     |                                      |                                    |                                 | 349,062        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, SEA SYSTEMS COMMAND (BZ002)                               |                                     |                                      |                                    |                                 | 3,619,219      |
| NAVY, SEA SYSTEMS COMMAND (BZ005)                               |                                     |                                      |                                    |                                 | 2,614,545      |
| NAVY, SEA SYSTEMS COMMAND (BZ004)                               |                                     |                                      |                                    |                                 | 1,819,114      |
| ARMY, DEFENSE SUPPLY SERVICES                                   |                                     |                                      |                                    |                                 | 1,737,091      |
| TREASURY, INTERNAL REVENUE SERVICE, ACQUISITION DIVISION        |                                     |                                      |                                    |                                 | 893,908        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 515,544                             | 215,050                              | 0                                  | 3,785                           | 734,379        |
| R & D   | 60,289                              | 112,894                              | 0                                  | 88,926                          | 262,109        |
| SERVICES  | 1,282,064                           | 3,269,734                            | 3,745                              | 297,042                         | 4,852,585      |
| SUPPLIES & EQUIPMENT  | 287,697                             | 1,156,799                            | 1,926                              | 85,482                          | 1,531,904      |
| TOTAL   | 2,145,594                           | 4,754,477                            | 5,671                              | 475,235                         | 7,380,977      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. HSU DEVELOPMENT CO INC                                       | 352,620                             | 1. AT&T CORP                         |                                    | 280,808                         |                |
| 2. UNION CENTER PLAZA MANAGEMENT                                | 314,693                             | 2. GENERAL DYNAMICS CORPORATION      |                                    | 39,155                          |                |
| 3. DAIMLER CHRYSLER AG  | 294,287                             | 3. KPMG PEAT MARWICK LLP             |                                    | 36,454                          |                |
| 4. BOSTON PROPERTIES INC  | 214,124                             | 4. BELL ATLANTIC CORPORATION         |                                    | 24,280                          |                |
| 5. LOCKHEED MARTIN CORPORATION                                  | 153,049                             | 5. IT GROUP INC THE                  |                                    | 23,451                          |                |
| 6. SCIENCE APPLICATIONS INTL CORP                               | 147,318                             | 6. ANDERSEN CONSULTING               |                                    | 20,757                          |                |
| 7. UNISYS CORPORATION   | 126,331                             | 7. ITT INDUSTRIES INC                |                                    | 18,671                          |                |
| 8. ELECTRONIC DATA SYSTEMS CORP                                 | 98,496                              | 8. UNISYS CORPORATION                |                                    | 17,115                          |                |
| 9. KPMG PEAT MARWICK LLP  | 97,186                              | 9. INTERNATIONAL SHIPHOLDING CORP    |                                    | 16,667                          |                |
| 10. AT&T CORP   | 86,124                              | 10. INSTITUTE FOR DEFENSE ANALYSES   |                                    | 15,650                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**FLORIDA**

Population 15,982,378

Total Procurement By Place of Performance \$7,899,279

Per Capita Procurement \$494.25

Rank Per Capita 28

Rank Per Capita Last Year 23

| TOP FIVE COUNTIES   |   |                                      |   |                                 |                |
|---|---|--------------------------------------|---|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN<br>SMALL DIS-<br>ADVAN-<br>TAGED (000) | AGENCIES<br>OTHER<br>(000)           | DEPT OF<br>SMALL-DIS<br>ADVAN-<br>TAGED (000) | DEFENSE<br>OTHER<br>(000)       | TOTAL<br>(000) |
| 1. ORANGE   | 3,238   | 63,401                               | 90,499  | 1,772,199                       | 1,929,337      |
| 2. BREVARD  | 85,584  | 485,919                              | 47,459  | 941,421                         | 1,560,383      |
| 3. PALM BEACH   | 10,969  | 61,208                               | 312   | 1,190,314                       | 1,262,803      |
| 4. PINELLAS   | 1,213   | 41,159                               | 5,221   | 531,921                         | 579,514        |
| 5. OKALOOSA   | 703   | 5,893                                | 69,273  | 437,205                         | 513,074        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |   |                                      |   |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |   |                                      |   |                                 | 6,585,744      |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |   |                                      |   |                                 | 567,194        |
| 3. GENERAL SERVICES ADMINISTRATION                              |   |                                      |   |                                 | 296,410        |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |   |                                      |   |                                 | 145,210        |
| 5. STATE, DEPARTMENT OF   |   |                                      |   |                                 | 59,696         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |   |                                      |   |                                 |                |
| NASA, KENNEDY SPACE CENTER                                      |   |                                      |   |                                 | 787,610        |
| NAVY, AIR WARFARE TRAINING CENTER, ORLANDO                      |   |                                      |   |                                 | 481,120        |
| USAF, AAC/YAK, ELGIN AFB  |   |                                      |   |                                 | 281,606        |
| USAF, 45TH CONS/LGC, PATRICK AFB                                |   |                                      |   |                                 | 276,562        |
| DOD/U.S. SPECIAL OPERATIONS COMMAND, MACDILL AFB                |   |                                      |   |                                 | 269,169        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)                      | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)               | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 374,173   | 223,249                              | 0   | 218                             | 597,640        |
| R & D   | 150,659   | 1,176,058                            | 162   | 27,946                          | 1,354,825      |
| SERVICES  | 708,759   | 1,647,544                            | 9,062   | 63,785                          | 2,429,150      |
| SUPPLIES & EQUIPMENT  | 508,363   | 2,538,438                            | 176   | 470,687                         | 3,517,664      |
| TOTAL   | 1,741,954                                       | 5,585,289                            | 9,400   | 562,636                         | 7,899,279      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |   |                                      |   |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                                | DEPARTMENT OF DEFENSE<br>CONTRACTORS |   | DOLLARS<br>(000)                |                |
| 1. SPACE GATEWAY SUPPORT  | 218,276   | 1. UNITED TECHNOLOGIES CORP          |   | 1,122,261                       |                |
| 2. MARCONI CORPORATION PLC                                      | 136,564   | 2. LOCKHEED MARTIN CORPORATION       |   | 1,053,103                       |                |
| 3. BOEING COMPANY THE INC                                       | 133,321   | 3. NORTHROP GRUMMAN CORP             |   | 503,865                         |                |
| 4. DYNACORP   | 60,393  | 4. LONGBOW LIMITED LIABILITY CORP    |   | 468,090                         |                |
| 5. SPACEHAB INCORPORATED  | 47,160  | 5. RAYTHEON COMPANY INC              |   | 224,003                         |                |
| 6. UNITED TECHNOLOGIES CORPORATION                              | 40,593  | 6. HARRIS CORPORATION                |   | 140,248                         |                |
| 7. DYNACS ENGINEERING CO INC                                    | 30,022  | 7. JACOBS ENGINEERING GROUP INC      |   | 129,152                         |                |
| 8. AMERISOURCE HEALTH CORPORATION                               | 21,388  | 8. HONEYWELL INTERNATIONAL INC       |   | 124,537                         |                |
| 9. ABB ASEA BROWN BOVERI LTD                                    | 21,033  | 9. COMPUTER SCIENCE RAYTHEON         |   | 94,591                          |                |
| 10. DAWSON BUILDING CONTRACTORS                                 | 20,691  | 10. BAE SYSTEMS PLC                  |   | 86,485                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**GEORGIA**

Population 8,186,453

Total Procurement By Place of Performance \$4,747,195

Per Capita Procurement \$579.88

Rank Per Capita 25

Rank Per Capita Last Year 25

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. COBB   | 2,887                               | 45,727                               | 8,435                              | 2,342,882                       | 2,399,931      |
| 2. FULTON   | 47,438                              | 683,483                              | 29,955                             | 267,424                         | 1,028,300      |
| 3. HOUSTON  | 2,702                               | 5,575                                | 23,321                             | 140,972                         | 172,570        |
| 4. CHATHAM  | 224                                 | 24,565                               | 6,408                              | 140,999                         | 172,196        |
| 5. MUSCOGEE   | 0                                   | 111                                  | 11,696                             | 110,746                         | 122,553        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 3,655,803      |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 359,245        |
| 3. HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF                 |                                     |                                      |                                    |                                 | 203,313        |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 141,260        |
| 5. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 71,001         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| USAF,WR-ALC/LRK, ROBINS AFB                                     |                                     |                                      |                                    |                                 | 511,164        |
| USAF, ALC/LMK, ROBINS AFB                                       |                                     |                                      |                                    |                                 | 427,994        |
| HHS/CENTERS FOR DISEASE CONTROL, ATLANTA                        |                                     |                                      |                                    |                                 | 376,856        |
| USAF, ALC/LFK, ROBINS AFB                                       |                                     |                                      |                                    |                                 | 356,527        |
| ARMY, ENGINEER DISTRICT, SAVANNAH                               |                                     |                                      |                                    |                                 | 317,174        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 256,754                             | 121,907                              | 0                                  | 0                               | 378,661        |
| R & D   | 11,970                              | 1,019,359                            | 0                                  | 33,098                          | 1,064,427      |
| SERVICES  | 363,939                             | 1,070,767                            | 6,823                              | 59,969                          | 1,501,498      |
| SUPPLIES & EQUIPMENT  | 125,619                             | 1,560,285                            | 114                                | 116,591                         | 1,802,609      |
| TOTAL   | 758,282                             | 3,772,318                            | 6,937                              | 209,658                         | 4,747,195      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. ARCO MANAGEMENT OF WASHINGTON                                | 165,055                             | 1. LOCKHEED MARTIN CORPORATION       |                                    | 2,321,413                       |                |
| 2. B I C C PLC  | 85,008                              | 2. GENERAL DYNAMICS CORPORATION      |                                    | 105,502                         |                |
| 3. TRW INC  | 73,852                              | 3. PHILIPP HOLZMANN AG               |                                    | 58,370                          |                |
| 4. ATLANTA CITY OF  | 28,150                              | 4. GEORGIA TECH RESEARCH CORP        |                                    | 46,538                          |                |
| 5. OMNICOM GROUP INC  | 28,052                              | 5. CARLYLE GROUP THE                 |                                    | 44,204                          |                |
| 6. WHITING-TURNER CONTRACTING CO                                | 26,591                              | 6. W P P GROUP PLC                   |                                    | 41,888                          |                |
| 7. P M & A CONSULTING ENGINEERS INC                             | 25,099                              | 7. SOUTHERN COMPANY INC THE          |                                    | 32,095                          |                |
| 8. IMPERIAL SUGAR COMPANY (INC)                                 | 17,999                              | 8. L-3 COMMUNICATIONS HOLDING INC    |                                    | 28,795                          |                |
| 9. BELL SOUTH CORPORATION                                       | 17,725                              | 9. THEODOR WILLE INTERTRADE GMBH     |                                    | 24,462                          |                |
| 10. N A C INTERNATIONAL INC                                     | 15,719                              | 10. JOHNSON CONTROLS INC             |                                    | 24,240                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**HAWAII**

Population 1,211,537

Total Procurement By Place of Performance \$1,233,799

Per Capita Procurement \$1,018.38

Rank Per Capita 8

Rank Per Capita Last Year 10

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. HONOLULU   | 16,410                              | 54,375                               | 262,018                            | 788,472                         | 1,121,275      |
| 2. KAUAI  | 265                                 | 3,825                                | 8,305                              | 53,004                          | 65,399         |
| 3. MAUI   | 806                                 | 5,784                                | 1,352                              | 26,177                          | 34,119         |
| 4. HAWAII   | 1,743                               | 4,331                                | 3,392                              | 3,540                           | 13,006         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,146,260      |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 21,471         |
| 3. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 13,890         |
| 4. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 10,337         |
| 5. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 8,947          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, FACILITIES ENGINEERING COMMAND, PEARL HARBOR              |                                     |                                      |                                    |                                 | 534,694        |
| ARMY, ENGINEER DISTRICT, FORT SHAFTER                           |                                     |                                      |                                    |                                 | 109,001        |
| USAF, 15 CONS/LGC, HICKAM AFB                                   |                                     |                                      |                                    |                                 | 104,725        |
| ARMY, HAWAII GARRISON, FORT SHAFTER                             |                                     |                                      |                                    |                                 | 98,586         |
| NAVY, FLEET & INDUSTRIAL SUPPLY CENTER, PEARL HARBOR            |                                     |                                      |                                    |                                 | 97,825         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 177,900                             | 280,361                              | 0                                  | 0                               | 458,261        |
| R & D   | 39,796                              | 21,593                               | 0                                  | 7,397                           | 68,786         |
| SERVICES  | 194,712                             | 311,599                              | 691                                | 28,344                          | 535,346        |
| SUPPLIES & EQUIPMENT  | 36,995                              | 133,982                              | 9                                  | 420                             | 171,406        |
| TOTAL   | 449,403                             | 747,535                              | 700                                | 36,161                          | 1,233,799      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. PACIFIC EDUCATIONAL FOUNDATION                               | 10,229                              | 1. TESORO PETROLEUM CORPORATION      |                                    | 87,113                          |                |
| 2. UNIVERSITY OF HAWAII (INC)                                   | 5,326                               | 2. NAN INC                           |                                    | 67,062                          |                |
| 3. MAUI LAND & PINEAPPLE CO INC                                 | 3,958                               | 3. HUNT BUILDING CORPORATION         |                                    | 56,408                          |                |
| 4. NORTHWEST REGIONAL EDUCATIONAL                               | 3,754                               | 4. JORDAN C F LP                     |                                    | 49,990                          |                |
| 5. PACIFIC ENVIRONMENTAL CORP                                   | 2,706                               | 5. PARSONS-UXB (JOINT VENTURE)       |                                    | 48,885                          |                |
| 6. INFORMATION SYSTEMS SUPPORT INC                              | 2,536                               | 6. ITT INDUSTRIES INC                |                                    | 40,416                          |                |
| 7. FERRARO CHOI AND ASSOCIATES LTD                              | 2,257                               | 7. HAWAIIAN ELECTRIC INDUSTRIES INC  |                                    | 25,249                          |                |
| 8. GETRONICS N V  | 2,205                               | 8. GENERAL DYNAMICS CORPORATION      |                                    | 25,175                          |                |
| 9. TIBURON DEVELOPMENT INC                                      | 2,094                               | 9. HEALY TIBBITS BUILDERS INC        |                                    | 23,073                          |                |
| 10. MARISCO LTD INC   | 1,677                               | 10. TYCO INTERNATIONAL LTD           |                                    | 21,736                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**IDAHO**

Population 1,293,953

Total Procurement By Place of Performance \$1,300,164

Per Capita Procurement \$1,004.80

Rank Per Capita 9

Rank Per Capita Last Year 17

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. BONNEVILLE   | 3,719                      | 920,265                           | 73                         | 6,821                    | 930,878     |
| 2. ADA  | 1,374                      | 69,944                            | 4,410                      | 95,991                   | 171,719     |
| 3. ELMORE   | 2,466                      | 3,555                             | 18,214                     | 29,822                   | 54,057      |
| 4. KOOTENAI   | 369                        | 15,063                            | 14                         | 11,588                   | 27,034      |
| 5. BOISE  | 806                        | 1,386                             | 348                        | 16,889                   | 19,429      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 928,405     |
| 2. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 211,837     |
| 3. AGRICULTURE, DEPARTMENT OF                                   |                            |                                   |                            |                          | 38,014      |
| 4. INTERIOR, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 34,246      |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 21,004      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| ENERGY, IDAHO OPERATIONS OFFICE, IDAHO FALLS                    |                            |                                   |                            |                          | 937,528     |
| AGRICULTURE, FOREST SERVICE, FIRE CENTER, BOISE                 |                            |                                   |                            |                          | 119,998     |
| INTERIOR, OFF OF POLICY & BUDGET, AIRCRAFT SERVICES, BOISE      |                            |                                   |                            |                          | 70,181      |
| INTERIOR, BUREAU OF RECLAMATION, BOISE                          |                            |                                   |                            |                          | 52,065      |
| USAF, 366 CONS/CC, MOUNTAIN HOME AFB                            |                            |                                   |                            |                          | 26,385      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 59,639                     | 29,518                            | 0                          | 0                        | 89,157      |
| R & D   | 725                        | 3,957                             | 0                          | 406                      | 5,088       |
| SERVICES  | 62,102                     | 967,281                           | 7,130                      | 4,740                    | 1,041,253   |
| SUPPLIES & EQUIPMENT  | 43,754                     | 120,688                           | 9                          | 215                      | 164,666     |
| TOTAL   | 166,220                    | 1,121,444                         | 7,139                      | 5,361                    | 1,300,164   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. BECHTEL GROUP INC  | 886,476                    | 1. MICRON TECHNOLOGY INC          |                            | 70,340                   |             |
| 2. BRITISH NUCLEAR FUELS PLC                                    | 109,661                    | 2. CBS CORPORATION                |                            | 23,019                   |             |
| 3. FOSTER WHEELER CORPORATION                                   | 51,985                     | 3. CENTURY PARTNERS-IDAHO         |                            | 18,767                   |             |
| 4. MICRON TECHNOLOGY INC  | 29,975                     | 4. CCI/RSCI A JOINT VENTURE       |                            | 10,492                   |             |
| 5. SUNSHINE MINTING INC   | 10,174                     | 5. AMERICAN RENOVATION & CONSTR   |                            | 10,112                   |             |
| 6. ASCORP INC   | 8,093                      | 6. CRISTOBAL CONSTRUCTION INC     |                            | 8,662                    |             |
| 7. AMERISOURCE HEALTH CORPORATION                               | 6,573                      | 7. PERROW WADE CONSTRUCTION INC   |                            | 7,357                    |             |
| 8. IDAHO STATE OF   | 6,489                      | 8. SCIENTECH INC                  |                            | 6,187                    |             |
| 9. SHOSHONE-BANNOCK TRIBES                                      | 5,525                      | 9. IDACORP INC                    |                            | 4,397                    |             |
| 10. CHIQUITA BRANDS INTERNATIONAL                               | 4,704                      | 10. IT GROUP INC THE              |                            | 3,905                    |             |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**ILLINOIS**

Population 12,419,293

Total Procurement By Place of Performance \$3,276,029

Per Capita Procurement \$263.79

Rank Per Capita 45

Rank Per Capita Last Year 51

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. COOK   | 32,021                              | 523,050                              | 2,661                              | 678,438                         | 1,236,170      |
| 2. WILL   | -116                                | 488,053                              | 0                                  | 28                              | 487,965        |
| 3. LAKE   | 4,475                               | 41,040                               | 12,084                             | 219,382                         | 276,981        |
| 4. PEORIA   | 38                                  | 20,894                               | 121                                | 97,703                          | 118,756        |
| 5. DUPAGE   | 4,209                               | 10,016                               | 4,618                              | 99,234                          | 118,077        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,647,551      |
| 2. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 798,367        |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 300,787        |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 126,480        |
| 5. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 76,038         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| DOD/DEFENSE INFORMATION SYSTEMS AGENCY, SCOTT AFB               |                                     |                                      |                                    |                                 | 1,657,610      |
| ARMY, INDUSTRIAL OPERATIONS, ROCK ISLAND                        |                                     |                                      |                                    |                                 | 1,547,666      |
| ENERGY, CHICAGO OPERATIONS OFFICE, ARGONNE                      |                                     |                                      |                                    |                                 | 1,307,779      |
| USAF, HQ AMC/DOK, SCOTT AFB                                     |                                     |                                      |                                    |                                 | 771,976        |
| ARMY, TACOM, ROCK ISLAND  |                                     |                                      |                                    |                                 | 404,557        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 92,432                              | 187,821                              | 29                                 | 394                             | 280,676        |
| R & D   | 13,337                              | 114,693                              | 1,445                              | 41,433                          | 170,908        |
| SERVICES  | 174,958                             | 357,490                              | 5,666                              | 887,428                         | 1,425,542      |
| SUPPLIES & EQUIPMENT  | 346,004                             | 966,819                              | 69                                 | 86,011                          | 1,398,903      |
| TOTAL   | 626,731                             | 1,626,823                            | 7,209                              | 1,015,266                       | 3,276,029      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. UNIVERSITY OF CHICAGO THE INC                                | 488,022                             | 1. NORTHROP GRUMMAN CORP             |                                    | 361,231                         |                |
| 2. UNIVERSITIES RESEARCH ASSOC                                  | 297,085                             | 2. CATERPILLAR INC                   |                                    | 94,412                          |                |
| 3. AMERISOURCE HEALTH CORPORATION                               | 190,310                             | 3. IIT RESEARCH INSTITUTE INC        |                                    | 78,617                          |                |
| 4. OLIN CORPORATION   | 34,669                              | 4. PRIMEX TECHNOLOGIES INC           |                                    | 71,730                          |                |
| 5. NATIONAL OPINION RESEARCH CENTER                             | 21,144                              | 5. MOTOROLA INC                      |                                    | 55,894                          |                |
| 6. BEACON GROUP ENERGY INVESTMENT                               | 19,329                              | 6. LEO BURNETT USA INC               |                                    | 48,765                          |                |
| 7. BETHEL GRAIN CO LLC  | 17,876                              | 7. B P AMOCO PLC                     |                                    | 42,924                          |                |
| 8. ABT ASSOCIATES INC   | 15,703                              | 8. LANE INDUSTRIES INCORPORATED      |                                    | 38,891                          |                |
| 9. EXELON CORPORATION   | 12,458                              | 9. HENDERSON JOSEPH J & SON INC      |                                    | 39,571                          |                |
| 10. CHERRY MEAT PACKERS INC                                     | 11,660                              | 10. WALSH GROUP LTD THE INC          |                                    | 25,495                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**INDIANA**

Population 6,080,485

Total Procurement By Place of Performance \$1,933,199

Per Capita Procurement \$317.94

Rank Per Capita 39

Rank Per Capita Last Year 38

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. MARION   | 5,700                      | 115,638                           | 8,961                      | 692,892                  | 823,191     |
| 2. ST. JOSEPH   | 0                          | 56,240                            | 2,855                      | 298,362                  | 357,457     |
| 3. ALLEN  | 61                         | 52,872                            | 3,786                      | 200,922                  | 257,641     |
| 4. VANDERBURGH  | 0                          | 1,053                             | 0                          | 119,525                  | 120,578     |
| 5. LAKE   | 1,189                      | 4,209                             | 187                        | 56,450                   | 62,035      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 1,609,742   |
| 2. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 86,314      |
| 3. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 56,042      |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                            |                                   |                            |                          | 36,517      |
| 5. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 32,959      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| NAVY, SURFACE WARFARE CENTER, CRANE NAVWSC                      |                            |                                   |                            |                          | 384,924     |
| TREASURY, CUSTOMS SERVICE, NATL LOGISTICS, INDIANAPOLIS         |                            |                                   |                            |                          | 61,336      |
| VA MEDICAL CENTER, INDIANAPOLIS                                 |                            |                                   |                            |                          | 32,964      |
| COMMERCE, BUREAU OF THE CENSUS, JEFFERSONVILLE                  |                            |                                   |                            |                          | 22,085      |
| DOD, DEFENSE FINANCE AND ACCOUNTING SERVICE, INDIANAPOLIS       |                            |                                   |                            |                          | 17,823      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 51,195                     | 27,522                            | 0                          | 1,594                    | 80,311      |
| R & D   | 11,873                     | 139,393                           | 0                          | 11,342                   | 162,608     |
| SERVICES  | 62,097                     | 485,588                           | 5,014                      | 17,986                   | 570,685     |
| SUPPLIES & EQUIPMENT  | 209,939                    | 845,346                           | 92                         | 64,218                   | 1,119,595   |
| TOTAL   | 335,104                    | 1,497,849                         | 5,106                      | 95,140                   | 1,933,199   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. AMERISOURCE HEALTH CORPORATION                               | 62,966                     | 1. RENCO GROUP THE INC            |                            | 270,608                  |             |
| 2. ITT INDUSTRIES INC   | 45,077                     | 2. RAYTHEON COMPANY INC           |                            | 225,956                  |             |
| 3. ANTHEM INSURANCE COMPANIES INC                               | 27,938                     | 3. ANTHEM ALLIANCE HEALTH INS     |                            | 211,487                  |             |
| 4. RED GOLD INC   | 12,551                     | 4. BINDLEY WESTERN INDUSTRIES INC |                            | 93,582                   |             |
| 5. MANAGEMENT AND TRAINING CORP                                 | 7,710                      | 5. AMERIQUEL GROUP LLC            |                            | 89,682                   |             |
| 6. AMERICAN MANAGEMENT SYSTEMS INC                              | 7,146                      | 6. ROLLS-ROYCE PLC                |                            | 81,401                   |             |
| 7. HARLAN SPRAGUE DAWLEY INC                                    | 6,902                      | 7. ITT INDUSTRIES INC             |                            | 79,513                   |             |
| 8. HEALTH TECHNOLOGY ACQUISITION                                | 6,393                      | 8. B P AMOCO PLC                  |                            | 60,633                   |             |
| 9. INDIANA UNIVERSITY INC                                       | 6,370                      | 9. PETROLEUM TRADERS CORP         |                            | 29,357                   |             |
| 10. KIMBALL INTERNATIONAL INC                                   | 5,968                      | 10. LIGHT HELICOPTER TURBINE ENG  |                            | 25,229                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**IOWA**

Population 2,926,324

Total Procurement By Place of Performance \$966,059

Per Capita Procurement \$330.13

Rank Per Capita 37

Rank Per Capita Last Year 43

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. LINN   | 220                                 | 37,998                               | 417                                | 498,191                         | 536,826        |
| 2. BENTON   | 0                                   | 94,334                               | 0                                  | 0                               | 94,334         |
| 3. JOHNSON  | 1,096                               | 90,649                               | 16                                 | 1,365                           | 93,126         |
| 4. POLK   | 3,844                               | 12,744                               | 1,653                              | 16,539                          | 34,780         |
| 5. STORY  | 404                                 | 26,493                               | 0                                  | 3,537                           | 30,434         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 615,489        |
| 2. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 118,799        |
| 3. EDUCATION, DEPARTMENT OF                                     |                                     |                                      |                                    |                                 | 64,947         |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 40,385         |
| 5. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 28,183         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| VA MEDICAL CENTER, IOWA CITY                                    |                                     |                                      |                                    |                                 | 13,690         |
| VA MEDICAL CENTER, DES MOINES                                   |                                     |                                      |                                    |                                 | 7,065          |
| ARMY, USPFO FOR IOWA, JOHNSTON                                  |                                     |                                      |                                    |                                 | 6,899          |
| AGRICULTURE, AGRICULTURAL RESEARCH SERVICE, AMES                |                                     |                                      |                                    |                                 | 1,156          |
| GSA, PUBLIC BUILDINGS SERVICE, DES MOINES                       |                                     |                                      |                                    |                                 | 1,024          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 30,872                              | 13,669                               | 0                                  | 233                             | 44,774         |
| R & D   | 2,919                               | 39,617                               | 0                                  | 11,005                          | 53,541         |
| SERVICES  | 29,131                              | 128,727                              | 2,548                              | 28,586                          | 188,992        |
| SUPPLIES & EQUIPMENT  | 33,718                              | 633,645                              | 45                                 | 11,344                          | 678,752        |
| TOTAL   | 96,640                              | 815,658                              | 2,593                              | 51,168                          | 966,059        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. POONGSAN CORPORATION   | 115,376                             | 1. ROCKWELL INTERNATIONAL CORP       |                                    | 344,354                         |                |
| 2. NATIONAL COMPUTER SYSTEMS INC                                | 49,756                              | 2. GEC MARCONI/ROCKWELL COLLINS      |                                    | 101,523                         |                |
| 3. IOWA STATE UNIVERSITY  | 29,823                              | 3. TBI BEHEER BV                     |                                    | 56,540                          |                |
| 4. HENLYS GROUP PLC   | 25,309                              | 4. HON INDUSTRIES INC                |                                    | 12,962                          |                |
| 5. ACT INC  | 17,693                              | 5. GOODRICH B F COMPANY THE INC      |                                    | 9,888                           |                |
| 6. ROCKWELL INTERNATIONAL CORP                                  | 12,425                              | 6. PETER KIEWIT SONS' INC            |                                    | 9,663                           |                |
| 7. IOWA FOUNDATION FOR MEDICAL CARE                             | 8,222                               | 7. LITTON INDUSTRIES INC             |                                    | 8,022                           |                |
| 8. AMERICAN MANAGEMENT SYSTEMS INC                              | 7,778                               | 8. HAWKEYE GLOVE MFG INC             |                                    | 7,019                           |                |
| 9. MANAGEMENT AND TRAINING CORP                                 | 6,505                               | 9. OSTROM PAINTING & SANDBLASTING    |                                    | 4,696                           |                |
| 10. UNIVERSITY OF IOWA  | 6,296                               | 10. TEREX CORPORATION                |                                    | 4,394                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**KANSAS**

Population 2,688,418

Total Procurement By Place of Performance \$1,152,173

Per Capita Procurement \$428.57

Rank Per Capita 31

Rank Per Capita Last Year 30

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. SEDGWICK   | 10                                  | 31,545                               | 6,882                              | 483,447                         | 521,884        |
| 2. LEAVENWORTH  | 2,353                               | 15,686                               | 6,041                              | 116,565                         | 140,645        |
| 3. JOHNSON  | 2,619                               | 63,734                               | 368                                | 37,847                          | 104,568        |
| 4. SEWARD   | 0                                   | 520                                  | 0                                  | 100,813                         | 101,333        |
| 5. WYANDOTTE  | 584                                 | 74,133                               | 0                                  | 6,952                           | 81,669         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 921,326        |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 73,792         |
| 3. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 71,223         |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 27,543         |
| 5. ENVIRONMENTAL PROTECTION AGENCY                              |                                     |                                      |                                    |                                 | 24,538         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| VA CONSOLIDATED MAIL OUTPATIENT PHARMACY, LEAVENWORTH           |                                     |                                      |                                    |                                 | 131,310        |
| ARMY, MISSION CONTRACTING ACTIVITY, FORT LEAVENWORTH            |                                     |                                      |                                    |                                 | 67,681         |
| ARMY, DIRECTORATE OF CONTRACTING, FORT RILEY                    |                                     |                                      |                                    |                                 | 51,620         |
| VA, VISN 15 CONSOLIDATED CONTRACTING, LEAVENWORTH               |                                     |                                      |                                    |                                 | 30,080         |
| USAF, 22 CONS/LGC, MCCONNELL AFB                                |                                     |                                      |                                    |                                 | 20,000         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 59,809                              | 64,147                               | 18                                 | 0                               | 123,974        |
| R & D   | 2,508                               | 26,936                               | 0                                  | 1,783                           | 31,227         |
| SERVICES  | 65,804                              | 226,406                              | 2,432                              | 8,052                           | 302,694        |
| SUPPLIES & EQUIPMENT  | 87,584                              | 570,217                              | 16                                 | 36,461                          | 694,278        |
| TOTAL   | 215,705                             | 887,706                              | 2,466                              | 46,296                          | 1,152,173      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. ARCHER DANIELS MIDLAND COMPANY                               | 39,500                              | 1. BOEING COMPANY THE INC            |                                    | 220,275                         |                |
| 2. ROTHERWOOD CORPORATION                                       | 37,511                              | 2. RAYTHEON COMPANY INC              |                                    | 209,835                         |                |
| 3. CARGILL INCORPORATED   | 23,795                              | 3. FARMLAND NATIONAL BEEF PACKING    |                                    | 100,813                         |                |
| 4. IT GROUP INC THE   | 16,788                              | 4. NORTHROP GRUMMAN CORP             |                                    | 32,289                          |                |
| 5. NATIONAL INDUSTRIES FOR THE BLIND                            | 9,951                               | 5. TEXTRON INC                       |                                    | 31,636                          |                |
| 6. BUILDING CONSTRUCTION ENTERPRISE                             | 6,737                               | 6. WALTON CONSTRUCTION CO INC        |                                    | 24,798                          |                |
| 7. COMPUTER SCIENCES CORPORATION                                | 6,489                               | 7. CUBIC CORPORATION                 |                                    | 20,535                          |                |
| 8. MANAGEMENT AND TRAINING CORP                                 | 6,107                               | 8. GENERAL ELECTRIC COMPANY INC      |                                    | 17,894                          |                |
| 9. SCOLAR COMPANY THE INC                                       | 5,826                               | 9. HENSEL PHELPS CONSTRUCTION CO     |                                    | 17,349                          |                |
| 10. BLACK AND VEATCH LLP  | 5,294                               | 10. WESTERN RESOURCES INC            |                                    | 14,544                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**KENTUCKY**

Population 4,041,769

Total Procurement By Place of Performance \$2,582,918

Per Capita Procurement \$639.06

Rank Per Capita 22

Rank Per Capita Last Year 36

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. MCCRACKEN  | 1,614                      | 1,254,419                         | 0                          | 2,064                    | 1,258,097   |
| 2. JEFFERSON  | 6,524                      | 52,574                            | 3,663                      | 285,494                  | 348,255     |
| 3. FAYETTE  | 3,541                      | 52,351                            | 3,315                      | 168,553                  | 227,760     |
| 4. UNION  | 0                          | 186,422                           | 0                          | 145                      | 186,567     |
| 5. CHRISTIAN  | 0                          | 1,382                             | 10,845                     | 166,018                  | 178,245     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. TENNESSEE VALLEY AUTHORITY                                   |                            |                                   |                            |                          | 1,191,781   |
| 2. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 837,099     |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 236,668     |
| 4. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 141,293     |
| 5. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 84,899      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| ARMY, ENGINEER DISTRICT, LOUISVILLE                             |                            |                                   |                            |                          | 259,554     |
| ARMY, ARMOUR CENTER, FORT KNOX                                  |                            |                                   |                            |                          | 232,745     |
| ARMY, ENGINEER DISTRICT (CIVIL), LOUISVILLE                     |                            |                                   |                            |                          | 137,211     |
| ARMY, DIRECTORATE OF CONTRACTING, FORT CAMPBELL                 |                            |                                   |                            |                          | 52,293      |
| JUSTICE, FEDERAL PRISON SYSTEM, LEXINGTON                       |                            |                                   |                            |                          | 13,231      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 71,215                     | 141,782                           | 0                          | 361                      | 213,358     |
| R & D   | 2,259                      | 3,025                             | 0                          | 993                      | 6,277       |
| SERVICES  | 96,630                     | 452,086                           | 10,616                     | 18,389                   | 577,721     |
| SUPPLIES & EQUIPMENT  | 174,962                    | 1,573,985                         | 66                         | 36,549                   | 1,785,562   |
| TOTAL   | 345,066                    | 2,170,878                         | 10,682                     | 56,292                   | 2,582,918   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS | DOLLARS (000)              |                          |             |
| 1. USEC INC   | 840,000                    | 1. HUMANA INC                     | 129,163                    |                          |             |
| 2. P & L COAL HOLDINGS CORPORATIO                               | 222,131                    | 2. AMERICAN ORDNANCE LLC          | 102,930                    |                          |             |
| 3. AMERISOURCE HEALTH CORPORATION                               | 213,064                    | 3. RAYTHEON COMPANY INC           | 50,303                     |                          |             |
| 4. ELECTRIC ENERGY INC  | 140,200                    | 4. BERGEN BRUNSWIG CORPORATION    | 41,992                     |                          |             |
| 5. PYRAMID MINING INC   | 41,370                     | 5. CARLYLE GROUP THE              | 32,098                     |                          |             |
| 6. MILL CREEK MINING COMPANY INC                                | 29,148                     | 6. HARDAWAY GROUP INC             | 20,088                     |                          |             |
| 7. ARCO MANAGEMENT OF WASHINGTON                                | 26,571                     | 7. BOEING SIKORSKY AIRCRAFT       | 19,835                     |                          |             |
| 8. BEACON GROUP ENERGY INVESTMENT                               | 24,784                     | 8. ENGINEERED SUPPORT SYSTEMS INC | 18,500                     |                          |             |
| 9. ELECTRONIC DATA SYSTEMS CORP                                 | 24,679                     | 9. HARBERT BILL INTERNATIONAL CO  | 18,464                     |                          |             |
| 10. MANALAPAN MINING CO   | 24,652                     | 10. AMERISOURCE HEALTH CORP       | 14,997                     |                          |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**LOUISIANA**

Population 4,468,976

Total Procurement By Place of Performance \$2,923,106

Per Capita Procurement \$654.09

Rank Per Capita 21

Rank Per Capita Last Year 22

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. ORLEANS  | 17,311                              | 447,925                              | 27,358                             | 1,378,928                       | 1,871,522      |
| 2. JEFFERSON  | 1,794                               | 165,153                              | 9,057                              | 46,400                          | 222,404        |
| 3. EAST BATON ROUGE   | 605                                 | 3,851                                | 4,552                              | 128,222                         | 137,230        |
| 4. VERNON   | 516                                 | 448                                  | 18,689                             | 93,690                          | 113,343        |
| 5. PLAQUEMINES  | 1,394                               | 42,086                               | 2,998                              | 26,177                          | 72,655         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 2,014,981      |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 367,835        |
| 3. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 250,593        |
| 4. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 119,297        |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 36,385         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ARMY, ENGINEER DISTRICT (CIVIL), NEW ORLEANS                    |                                     |                                      |                                    |                                 | 205,099        |
| ENERGY, STRATEGIC PETROLEUM RESERVE, NEW ORLEANS                |                                     |                                      |                                    |                                 | 123,009        |
| TRANSPOTATION, MARITIME ADMINISTRATION, NEW ORLEANS             |                                     |                                      |                                    |                                 | 88,927         |
| NAVY, SHIPBUILDING CONVERSION, NEW ORLEANS                      |                                     |                                      |                                    |                                 | 51,737         |
| ARMY, DIRECTORATE OF CONTRACTING, FORT POLK                     |                                     |                                      |                                    |                                 | 36,065         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 167,847                             | 128,702                              | 0                                  | 0                               | 296,549        |
| R & D   | 9,971                               | -81                                  | 0                                  | 1,337                           | 11,227         |
| SERVICES  | 159,048                             | 551,172                              | 5,869                              | 10,818                          | 726,907        |
| SUPPLIES & EQUIPMENT  | 134,940                             | 1,739,189                            | 27                                 | 14,267                          | 1,888,423      |
| TOTAL   | 471,806                             | 2,418,982                            | 5,896                              | 26,422                          | 2,923,106      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. LOCKHEED MARTIN CORPORATION                                  | 366,899                             | 1. LITTON INDUSTRIES INC             |                                    | 1,026,444                       |                |
| 2. MCDERMOTT INTERNATIONAL INC                                  | 110,928                             | 2. EXXON MOBIL CORPORATION           |                                    | 121,302                         |                |
| 3. CARGILL INCORPORATED   | 44,076                              | 3. WTAK-3 INC                        |                                    | 80,562                          |                |
| 4. BUNGE CORPORATION  | 41,015                              | 4. WTAK-1 INC                        |                                    | 77,660                          |                |
| 5. CENEX HARVEST STATES COOP                                    | 36,017                              | 5. PLACID HOLDING COMPANY (INC)      |                                    | 47,004                          |                |
| 6. LA PAC MANUFACTURING INC                                     | 34,272                              | 6. INTERNATIONAL SHIPHOLDING CORP    |                                    | 46,263                          |                |
| 7. ARCHER DANIELS MIDLAND COMPANY                               | 33,094                              | 7. CHOUEST EDISON OFFSHORE LLC       |                                    | 37,956                          |                |
| 8. AMERICAN MANAGEMENT SYSTEMS INC                              | 29,862                              | 8. SCIENCE AND ENGINEERING ASSOC     |                                    | 29,281                          |                |
| 9. C R PITTMAN CONSTRUCTION CO INC                              | 10,779                              | 9. TRW INC                           |                                    | 20,452                          |                |
| 10. OFFSHORE LOGISTICS INC                                      | 8,785                               | 10. C R PITTMAN CONSTRUCTION CO INC  |                                    | 17,486                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MAINE**

Population 1,274,923

Total Procurement By Place of Performance \$809,108

Per Capita Procurement \$634.63

Rank Per Capita 23

Rank Per Capita Last Year 20

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. SAGadahoc  | 0                                   | 74                                   | 0                                  | 502,607                         | 502,681        |
| 2. CUMBERLAND   | 0                                   | 10,840                               | 575                                | 114,518                         | 125,933        |
| 3. YORK   | 0                                   | 1,484                                | 0                                  | 51,857                          | 53,341         |
| 4. WALDO  | 0                                   | 106                                  | 21,363                             | 27,508                          | 48,977         |
| 5. AROOSTOOK  | 1,750                               | 18,083                               | 0                                  | 9,842                           | 29,675         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 747,983        |
| 2. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 18,551         |
| 3. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 10,949         |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 9,058          |
| 5. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 4,962          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, SHIPBUILDING CONVERSION, BATH                             |                                     |                                      |                                    |                                 | 111,030        |
| VA MEDICAL &RO, TOGUS   |                                     |                                      |                                    |                                 | 10,748         |
| ARMY, USPFO FOR MAINE, AUGUSTA                                  |                                     |                                      |                                    |                                 | 898            |
| NAVY, NAVAL RESERVE TRAINING CORPS, CASTINE                     |                                     |                                      |                                    |                                 | 177            |
| GSA, PUBLIC BUILDINGS SERVICE, AUGUSTA                          |                                     |                                      |                                    |                                 | 168            |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 10,619                              | 21,916                               | 22                                 | 0                               | 32,557         |
| R & D   | 11,531                              | 615                                  | 246                                | 1,039                           | 13,431         |
| SERVICES  | 19,712                              | 42,889                               | 683                                | 92,665                          | 155,949        |
| SUPPLIES & EQUIPMENT  | 61,206                              | 509,755                              | 100                                | 36,110                          | 607,171        |
| TOTAL   | 103,068                             | 575,175                              | 1,051                              | 129,814                         | 809,108        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. TRAINING & DEVELOPMENT CORP                                  | 18,551                              | 1. GENERAL DYNAMICS CORPORATION      |                                    | 502,345                         |                |
| 2. INTL BUSINESS MACHINE CORP                                   | 4,962                               | 2. PENOBSCOT BAY MEDICAL ASSOC       |                                    | 91,730                          |                |
| 3. JACKSON LABORATORY THE INC                                   | 4,209                               | 3. GROUP HOME FOUNDATION INC         |                                    | 27,228                          |                |
| 4. PASSAMAQUODDY PLEASANT POINT                                 | 2,344                               | 4. NEW COLT HOLDING CORP             |                                    | 24,285                          |                |
| 5. KONINKLIJKE EMBALLAGE INDUSTRIES                             | 2,195                               | 5. CREATIVE APPAREL ASSOCIATES       |                                    | 21,363                          |                |
| 6. SEMINOLE TRIBE OF FLORIDA INC                                | 1,825                               | 6. SACO DEFENSE INC                  |                                    | 15,554                          |                |
| 7. AROOSTOOK MICMAC COUNCIL (INC)                               | 1,750                               | 7. WESTON ROY F INC                  |                                    | 9,424                           |                |
| 8. BILFINGER + BERGER BAUAKTIENGE                               | 1,653                               | 8. FIBER MATERIALS INC               |                                    | 5,398                           |                |
| 9. TITAN CORPORATION THE  | 1,643                               | 9. ABHE & SVOBODA INC                |                                    | 5,112                           |                |
| 10. PIERCE ATWOOD   | 1,499                               | 10. PHILIPP HOLZMANN AG              |                                    | 4,032                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MARYLAND**

Population 5,296,486

Total Procurement By Place of Performance \$10,269,874

Per Capita Procurement \$1,938.99

Rank Per Capita 4

Rank Per Capita Last Year 4

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. MONTGOMERY   | 335,857                             | 2,293,403                            | 157,507                            | 997,145                         | 3,783,912      |
| 2. PRINCE GEORGE'S  | 335,589                             | 1,228,839                            | 76,083                             | 640,318                         | 2,280,829      |
| 3. BALTIMORE CITY   | 77,766                              | 364,015                              | 7,617                              | 581,096                         | 1,030,494      |
| 4. ST. MARY'S   | 375                                 | 1,570                                | 99,075                             | 809,289                         | 910,309        |
| 5. ANNE ARUNDEL   | 28,807                              | 113,836                              | 44,248                             | 490,944                         | 677,835        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 4,964,348      |
| 2. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 1,446,208      |
| 3. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 1,005,757      |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 547,865        |
| 5. COMMERCE, DEPARTMENT OF                                      |                                     |                                      |                                    |                                 | 537,254        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NASA, GODDARD SPACE FLIGHT CENTER, GREENBELT                    |                                     |                                      |                                    |                                 | 1,625,130      |
| COMMERCE, BUREAU OF THE CENSUS, SUITLAND                        |                                     |                                      |                                    |                                 | 829,702        |
| HHS, NATIONAL INSTITUTES FOR HEALTH, BETHESDA                   |                                     |                                      |                                    |                                 | 570,511        |
| SOCIAL SECURITY ADMINISTRATION, BALTIMORE                       |                                     |                                      |                                    |                                 | 461,541        |
| ARMY, MATERIAL COMMAND ACQUISITION, ABERDEEN                    |                                     |                                      |                                    |                                 | 422,046        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 185,130                             | 510,063                              | 536                                | 1,403                           | 697,132        |
| R & D   | 226,739                             | 709,121                              | 585                                | 511,424                         | 1,447,869      |
| SERVICES  | 1,859,122                           | 3,442,366                            | 9,509                              | 298,674                         | 5,609,671      |
| SUPPLIES & EQUIPMENT  | 608,645                             | 1,708,272                            | 28                                 | 198,257                         | 2,515,202      |
| TOTAL   | 2,879,636                           | 6,369,822                            | 10,658                             | 1,009,758                       | 10,269,874     |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. INSITUFORM EAST INCORPORATED                                 | 394,695                             | 1. NORTHROP GRUMMAN CORP             |                                    | 373,919                         |                |
| 2. LOCKHEED MARTIN CORPORATION                                  | 235,860                             | 2. JOHNS HOPKINS UNIVERSITY INC      |                                    | 366,034                         |                |
| 3. COMPUTER SCIENCES CORPORATION                                | 202,428                             | 3. LOCKHEED MARTIN CORPORATION       |                                    | 190,732                         |                |
| 4. RAYTHEON COMPANY INC   | 191,485                             | 4. SIERRA HEALTH SERVICES INC        |                                    | 134,118                         |                |
| 5. WESTAT INC   | 180,609                             | 5. MARCONI CORPORATION PLC           |                                    | 123,308                         |                |
| 6. CLARK ENTERPRISES INC  | 176,332                             | 6. BOEING COMPANY THE INC            |                                    | 121,167                         |                |
| 7. AFFILIATED COMPUTER SERVICES                                 | 150,626                             | 7. RAYTHEON COMPANY INC              |                                    | 115,011                         |                |
| 8. JOHNS HOPKINS UNIVERSITY INC                                 | 135,047                             | 8. HONEYWELL INTERNATIONAL INC       |                                    | 103,193                         |                |
| 9. INTL BUSINESS MACHINE CORP                                   | 109,256                             | 9. UNITED INDUSTRIAL CORPORATION     |                                    | 101,082                         |                |
| 10. NORTHROP GRUMMAN CORPORATION                                | 108,567                             | 10. EAGAN MC ALLISTER ASSOCIATES     |                                    | 94,816                          |                |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MASSACHUSETTS**

Population 6,349,097

Total Procurement By Place of Performance \$5,617,510

Per Capita Procurement \$884.77

Rank Per Capita 12

Rank Per Capita Last Year 11

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS-ADVANTAGED (000) | OTHER (000)              |             |
| 1. MIDDLESEX  | 35,735                     | 471,760                           | 49,424                     | 2,317,516                | 2,874,435   |
| 2. ESSEX  | 563                        | 27,577                            | 4,047                      | 968,460                  | 1,000,647   |
| 3. NORFOLK  | 777                        | 85,247                            | 354                        | 414,713                  | 501,091     |
| 4. BRISTOL  | 0                          | 7,141                             | 434                        | 365,587                  | 373,162     |
| 5. SUFFOLK  | 11,391                     | 133,608                           | 3,209                      | 191,623                  | 339,831     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 4,678,168   |
| 2. TRANSPORTATION, DEPARTMENT OF                                |                            |                                   |                            |                          | 161,667     |
| 3. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 152,558     |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 140,365     |
| 5. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 109,384     |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| USAF, DSC/DIK, HANSCOM AFB                                      |                            |                                   |                            |                          | 590,829     |
| USAF, ESC/ACK, HANSCOM AFB                                      |                            |                                   |                            |                          | 455,434     |
| USAF, ESC/JSK, HANSCOM AFB                                      |                            |                                   |                            |                          | 433,865     |
| ARMY, MATERIAL COMMAND ACQUISITION, NATICK                      |                            |                                   |                            |                          | 207,772     |
| USAF, ESC/GAK, HANSCOM AFB                                      |                            |                                   |                            |                          | 173,486     |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 79,999                     | 90,979                            | 0                          | 92                       | 171,070     |
| R & D   | 290,436                    | 486,512                           | 650                        | 686,229                  | 1,463,827   |
| SERVICES  | 217,548                    | 1,010,741                         | 2,838                      | 259,316                  | 1,490,443   |
| SUPPLIES & EQUIPMENT  | 210,419                    | 2,188,609                         | 35                         | 93,107                   | 2,492,170   |
| TOTAL   | 798,402                    | 3,776,841                         | 3,523                      | 1,038,744                | 5,617,510   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. AMERISOURCE HEALTH CORPORATION                               | 82,636                     | 1. RAYTHEON COMPANY INC           |                            | 954,143                  |             |
| 2. GENERAL DYNAMICS CORPORATION                                 | 65,057                     | 2. GENERAL ELECTRIC COMPANY INC   |                            | 799,527                  |             |
| 3. CRANE & CO INC   | 50,603                     | 3. GENERAL DYNAMICS CORPORATION   |                            | 631,036                  |             |
| 4. ABT ASSOCIATES INC   | 31,231                     | 4. MASSACHUSETTS INST OF TECHNOL  |                            | 347,248                  |             |
| 5. COMPUTER SCIENCES CORPORATION                                | 26,679                     | 5. MITRE CORPORATION THE          |                            | 197,828                  |             |
| 6. ADAMS AND ASSOCIATES INC                                     | 23,315                     | 6. TEXTRON INC                    |                            | 152,296                  |             |
| 7. ACAMBIS PLC  | 17,280                     | 7. BRIGHTON HEALTH ALLIANCE (INC) |                            | 94,108                   |             |
| 8. TITAN CORPORATION THE  | 15,617                     | 8. DRAPER CHARLES STARK LAB       |                            | 64,630                   |             |
| 9. LOCKHEED MARTIN CORPORATION                                  | 15,044                     | 9. BRAINTREE IV MARITIME CORP     |                            | 43,677                   |             |
| 10. CADMUS GROUP INC THE  | 14,889                     | 10. BRAINTREE III MARITIME CORP   |                            | 41,469                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MICHIGAN**

Population 9,938,444

Total Procurement By Place of Performance \$1,882,012

Per Capita Procurement \$189.37

Rank Per Capita 48

Rank Per Capita Last Year 49

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. MACOMB   | 1,784                      | 6,576                             | 14,560                     | 874,266                  | 897,186     |
| 2. OTTAWAY  | 33                         | 57,168                            | 182                        | 49,289                   | 155,961     |
| 3. WAYNE  | 10,376                     | 74,668                            | 3,073                      | 43,054                   | 131,171     |
| 4. WASHTENAW  | 1,484                      | 68,058                            | 702                        | 57,528                   | 127,772     |
| 5. KENT   | 0                          | 38,754                            | 192                        | 69,676                   | 108,622     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 1,451,017   |
| 2. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 85,757      |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 77,132      |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                            |                                   |                            |                          | 42,552      |
| 5. TREASURY, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 42,403      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| ARMY, TACOM, WARREN   |                            |                                   |                            |                          | 3,802,731   |
| DOD, DEFENSE LOGISTICS AGENCY, BATTLE CREEK                     |                            |                                   |                            |                          | 36,719      |
| ARMY, USPFO FOR MICHIGAN  |                            |                                   |                            |                          | 35,791      |
| ARMY, ENGINEER DISTRICT (CIVIL), DETROIT                        |                            |                                   |                            |                          | 35,623      |
| VA MEDICAL CENTER, BATTLE CREEK                                 |                            |                                   |                            |                          | 15,342      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 56,963                     | 58,155                            | 431                        | 0                        | 115,549     |
| R & D   | 26,229                     | 32,845                            | 308                        | 23,505                   | 82,887      |
| SERVICES  | 126,115                    | 158,472                           | 5,431                      | 83,619                   | 373,637     |
| SUPPLIES & EQUIPMENT  | 245,819                    | 874,171                           | 53                         | 189,896                  | 1,309,939   |
| TOTAL   | 455,126                    | 1,123,643                         | 6,223                      | 297,020                  | 1,882,012   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. HERMAN MILLER INC  | 33,246                     | 1. GENERAL DYNAMICS CORPORATION   |                            | 798,625                  |             |
| 2. DE MARIA BUILDING COMPANY INC                                | 32,885                     | 2. BIOPORT CORPORATION            |                            | 51,550                   |             |
| 3. KELLY SERVICES INC   | 18,757                     | 3. WOLVERINE WORLD WIDE INC       |                            | 28,408                   |             |
| 4. AMERICAN MANAGEMENT SYSTEMS INC                              | 15,267                     | 4. GENERAL ELECTRIC COMPANY INC   |                            | 23,206                   |             |
| 5. UNIVERSITY OF MICHIGAN INC                                   | 14,912                     | 5. ENVIRONMENTAL RESEARCH INST    |                            | 21,914                   |             |
| 6. TRW INC  | 14,583                     | 6. EATON CORPORATION              |                            | 19,899                   |             |
| 7. CHERRY CENTRAL COOPERATIVE INC                               | 13,739                     | 7. KELLOGG COMPANY INC            |                            | 19,246                   |             |
| 8. MINACT INC   | 12,589                     | 8. PECKHAM VOCATIONAL INDUSTRIES  |                            | 18,451                   |             |
| 9. HAWORTH INTERNATIONAL LTD (INC)                              | 11,791                     | 9. HERMAN MILLER INC              |                            | 18,123                   |             |
| 10. FEV ENGINE TECHNOLOGY INC                                   | 11,059                     | 10. VECTOR RESEARCH INCORPORATED  |                            | 17,873                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MINNESOTA**

Population 4,919,479

Total Procurement By Place of Performance \$1,809,597

Per Capita Procurement \$367.84

Rank Per Capita 36

Rank Per Capita Last Year 39

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. HENNEPIN   | 2,644                               | 157,462                              | 2,489                              | 1,033,233                       | 1,195,828      |
| 2. RAMSEY   | 713                                 | 23,660                               | 856                                | 267,819                         | 293,048        |
| 3. DAKOTA   | 159                                 | 3,007                                | 83                                 | 101,487                         | 104,736        |
| 4. OLMSTED  | 144                                 | 26,497                               | 0                                  | 7,200                           | 33,841         |
| 5. CARVER   | 0                                   | 22,554                               | 0                                  | 1,325                           | 23,879         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,456,176      |
| 2. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 164,675        |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 51,390         |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 46,142         |
| 5. TENNESSEE VALLEY AUTHORITY                                   |                                     |                                      |                                    |                                 | 23,520         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ARMY, ENGINEER DISTRICT (CIVIL), ST PAUL                        |                                     |                                      |                                    |                                 | 47,044         |
| HHS, PUBLIC HEALTH SERVICE, BEMIDJI                             |                                     |                                      |                                    |                                 | 44,886         |
| VA MEDICAL CENTER, MINNEAPOLIS                                  |                                     |                                      |                                    |                                 | 37,719         |
| AGRICULTURE, ANIMAL & PLANT HLTH INSP, MINNEAPOLIS              |                                     |                                      |                                    |                                 | 21,236         |
| INTERIOR, FISH AND WILDLIFE SERVICE, TWIN CITIES                |                                     |                                      |                                    |                                 | 9,203          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 34,910                              | 33,936                               | 2,920                              | 12                              | 71,778         |
| R & D   | 16,232                              | 258,756                              | 0                                  | 53,921                          | 328,909        |
| SERVICES  | 25,819                              | 163,377                              | 10,169                             | 35,684                          | 235,049        |
| SUPPLIES & EQUIPMENT  | 111,784                             | 1,000,247                            | 805                                | 61,025                          | 1,173,861      |
| TOTAL   | 188,745                             | 1,456,316                            | 13,894                             | 150,642                         | 1,809,597      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. INTL BUSINESS MACHINE CORP                                   | 22,775                              | 1. ALLIANT TECHSYSTEMS INC           |                                    | 360,956                         |                |
| 2. BONGARDS' CREAMERIES (INC)                                   | 22,554                              | 2. CARLYLE GROUP THE                 |                                    | 354,919                         |                |
| 3. SMITHKLINE BEECHAM PLC                                       | 22,500                              | 3. LOCKHEED MARTIN CORPORATION       |                                    | 265,260                         |                |
| 4. HORMEL FOODS CORPORATION                                     | 21,730                              | 4. GENERAL MILLS INC                 |                                    | 57,570                          |                |
| 5. NATIONAL MARROW DONOR PROGRAM                                | 16,967                              | 5. HONEYWELL INTERNATIONAL INC       |                                    | 55,793                          |                |
| 6. UNIVERSITY OF MINNESOTA INC                                  | 15,669                              | 6. GENERAL DYNAMICS CORPORATION      |                                    | 50,119                          |                |
| 7. CARGILL INCORPORATED   | 12,786                              | 7. UNIVERSITY OF MINNESOTA INC       |                                    | 31,276                          |                |
| 8. LAKESIDE FOODS INC   | 12,275                              | 8. CASWELL INTERNATIONAL CORP        |                                    | 20,425                          |                |
| 9. GFI AMERICA INC  | 11,736                              | 9. DIAGEO PLC                        |                                    | 18,416                          |                |
| 10. AMERISOURCE HEALTH CORPORATION                              | 11,291                              | 10. NORTHWEST AIRLINES CORP          |                                    | 16,596                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MISSISSIPPI**

Population 2,844,658

Total Procurement By Place of Performance \$1,887,780

Per Capita Procurement \$663.62

Rank Per Capita 19

Rank Per Capita Last Year 41

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. JACKSON  | 114                        | 5,788                             | 989                        | 836,248                  | 843,139     |
| 2. MADISON  | 179                        | 72,118                            | 0                          | 169,008                  | 241,305     |
| 3. HANCOCK  | 11,351                     | 137,667                           | 1,914                      | 61,365                   | 212,297     |
| 4. HARRISON   | 2,193                      | 15,298                            | 22,487                     | 124,706                  | 164,684     |
| 5. WARREN   | 0                          | 3,672                             | 8,128                      | 64,757                   | 76,557      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 1,553,549   |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 144,937     |
| 3. TREASURY, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 66,436      |
| 4. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 23,161      |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 20,852      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| ARMY, CONSOLIDATED CONTRACT, VICKSBURG                          |                            |                                   |                            |                          | 164,091     |
| NASA, STENNIS SPACE CENTER                                      |                            |                                   |                            |                          | 157,791     |
| ARMY, ENGINEER DISTRICT (CIVIL), VICKSBURG                      |                            |                                   |                            |                          | 132,005     |
| NAVY, SHIPBUILDING CONVERSION, PASCAGOULA                       |                            |                                   |                            |                          | 109,533     |
| NAVY, RESEARCH LABORATORY, STENNIS                              |                            |                                   |                            |                          | 89,771      |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 143,756                    | 172,676                           | 0                          | 0                        | 316,432     |
| R & D   | 9,092                      | 24,875                            | 0                          | 36,221                   | 70,188      |
| SERVICES  | 66,745                     | 463,023                           | 1,547                      | 19,701                   | 551,016     |
| SUPPLIES & EQUIPMENT  | 70,785                     | 874,872                           | 18                         | 4,469                    | 950,144     |
| TOTAL   | 290,378                    | 1,535,446                         | 1,565                      | 60,391                   | 1,887,780   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. RAYTHEON COMPANY INC   | 66,248                     | 1. LITTON INDUSTRIES INC          |                            | 798,490                  |             |
| 2. MISSISSIPPI SPACE SERVICES                                   | 57,131                     | 2. RAYTHEON COMPANY INC           |                            | 167,482                  |             |
| 3. LOCKHEED MARTIN CORPORATION                                  | 33,114                     | 3. GOLDEN MANUFACTURING CO INC    |                            | 31,391                   |             |
| 4. BOEING COMPANY THE INC                                       | 24,279                     | 4. DYNCORP                        |                            | 27,170                   |             |
| 5. PARKER J H INC   | 6,882                      | 5. WOMACK L S INC                 |                            | 25,596                   |             |
| 6. WATSON TONY ELECTRIC INC                                     | 5,799                      | 6. WHITESSELL-GREEN INC           |                            | 23,584                   |             |
| 7. MISSISSIPPI STATE UNIVERSITY                                 | 5,720                      | 7. GIBBS CONSTRUCTION LLC         |                            | 23,392                   |             |
| 8. DEL-JEN INC  | 5,539                      | 8. BEAN HORIZON CORP & STUYVESANT |                            | 22,360                   |             |
| 9. WALLACE T L CONSTRUCTION INC                                 | 5,482                      | 9. NORTHROP GRUMMAN CORP          |                            | 21,063                   |             |
| 10. RCI HOLDING CORP  | 5,219                      | 10. ANDERSON ROY CORP             |                            | 20,888                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MISSOURI**

Population 5,595,211

Total Procurement By Place of Performance \$5,726,608

Per Capita Procurement \$1,023.48

Rank Per Capita 6

Rank Per Capita Last Year 9

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. ST. LOUIS CITY   | 54,088                              | 168,417                              | 47,556                             | 4,049,564                       | 4,319,625      |
| 2. JACKSON  | 9,502                               | 505,925                              | 625                                | 80,669                          | 596,721        |
| 3. JASPER   | 1,689                               | 315,684                              | 62                                 | 12,546                          | 329,981        |
| 4. ST. LOUIS COUNTY   | 3,507                               | 24,023                               | 17,769                             | 47,676                          | 92,975         |
| 5. ST. CHARLES  | 49                                  | 71,654                               | 3,343                              | 8,045                           | 83,091         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 4,471,768      |
| 2. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 421,984        |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 345,234        |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 172,002        |
| 5. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 162,512        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| GSA, FTS ACQUISITION SERVICES, KANSAS CITY                      |                                     |                                      |                                    |                                 | 986,884        |
| AGRICULTURE, STABILIZ & CONS SVC(EXPORT), KANSAS CITY           |                                     |                                      |                                    |                                 | 827,127        |
| AGRICULTURE, STABILIZ AND CONS SVC, KANSAS CITY                 |                                     |                                      |                                    |                                 | 535,027        |
| ARMY, ENGINEER DISTRICT, KANSAS CITY                            |                                     |                                      |                                    |                                 | 183,307        |
| AGRICULTURE, STABILIZ AND CONS SVC, KANSAS CITY                 |                                     |                                      |                                    |                                 | 146,610        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 83,749                              | 102,706                              | 0                                  | 0                               | 186,455        |
| R & D   | 4,418                               | 538,585                              | 0                                  | 38,426                          | 581,429        |
| SERVICES  | 257,494                             | 729,243                              | 4,977                              | 59,513                          | 1,051,227      |
| SUPPLIES & EQUIPMENT  | 188,801                             | 3,671,396                            | 184                                | 47,116                          | 3,907,497      |
| TOTAL   | 534,462                             | 5,041,930                            | 5,161                              | 145,055                         | 5,726,608      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. HONEYWELL INTERNATIONAL INC                                  | 348,592                             | 1. BOEING COMPANY THE INC            |                                    | 3,711,475                       |                |
| 2. AMERISOURCE HEALTH CORPORATION                               | 296,998                             | 2. ENGINEERED SUPPORT SYSTEMS INC    |                                    | 160,981                         |                |
| 3. WASHINGTON GROUP INTERNATIONAL                               | 70,073                              | 3. SABRELINER CORPORATION            |                                    | 58,871                          |                |
| 4. WORLD WIDE TECHNOLOGY INC                                    | 57,240                              | 4. SPYDERNET (INC)                   |                                    | 46,804                          |                |
| 5. BUNGE CORPORATION LTD  | 51,718                              | 5. WORLD WIDE TECHNOLOGY INC         |                                    | 28,408                          |                |
| 6. AMERICAN MANAGEMENT SYSTEMS INC                              | 31,712                              | 6. SHAW GROUP INC THE                |                                    | 20,465                          |                |
| 7. MINACT INC   | 24,073                              | 7. KANSAS CITY POWER & LIGHT CO      |                                    | 20,117                          |                |
| 8. VALLEY PRIDE PACK INC  | 22,115                              | 8. IT GROUP INC THE                  |                                    | 19,902                          |                |
| 9. ELECTRONIC DATA SYSTEMS CORP                                 | 17,237                              | 9. SBC COMMUNICATIONS INC            |                                    | 19,424                          |                |
| 10. REE'S CONTRACT SERVICE INC                                  | 16,009                              | 10. COMPUTER SCIENCES CORP           |                                    | 14,868                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**MONTANA**

Population 902,195

Total Procurement By Place of Performance \$245,064

Per Capita Procurement \$271.63

Rank Per Capita 44

Rank Per Capita Last Year 24

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. CASCADE  | 25                         | 1,088                             | 4,074                      | 49,847                   | 55,034      |
| 2. MISSOULA   | 416                        | 10,976                            | 42                         | 20,489                   | 31,923      |
| 3. SILVER BOW   | 57                         | 22,835                            | 0                          | 1,910                    | 24,802      |
| 4. YELLOWSTONE  | 351                        | 19,325                            | 98                         | 1,084                    | 20,858      |
| 5. GLACIER  | 12,493                     | 1,649                             | 0                          | 2,879                    | 17,021      |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 91,999      |
| 2. AGRICULTURE, DEPARTMENT OF                                   |                            |                                   |                            |                          | 46,835      |
| 3. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                            |                                   |                            |                          | 29,503      |
| 4. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 21,214      |
| 5. INTERIOR, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 19,846      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| USAF, 341ST CONS/LGC, MALSTROM AFB                              |                            |                                   |                            |                          | 27,286      |
| HHS, PUBLIC HEALTH SERVICE, BILLINGS                            |                            |                                   |                            |                          | 20,492      |
| AGRICULTURE, FOREST SERVICE, MISSOULA                           |                            |                                   |                            |                          | 9,427       |
| INTERIOR, BUREAU OF RECLAMATION, BILLINGS                       |                            |                                   |                            |                          | 7,923       |
| AGRICULTURE, FOREST SERVICE, LIBBY                              |                            |                                   |                            |                          | 7,200       |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 55,557                     | 35,000                            | 473                        | 0                        | 91,030      |
| R & D   | 23,125                     | 0                                 | 0                          | 1,230                    | 24,355      |
| SERVICES  | 50,063                     | 13,248                            | 17,061                     | 4,227                    | 84,599      |
| SUPPLIES & EQUIPMENT  | 17,484                     | 22,313                            | 9                          | 5,274                    | 45,080      |
| TOTAL   | 146,229                    | 70,561                            | 17,543                     | 10,731                   | 245,064     |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. MONTANA ECONOMIC REVITALIZATION                              | 20,834                     | 1. SWANK ENTERPRISES INC          |                            | 25,716                   |             |
| 2. BLACKFEET TRIBE THE  | 12,437                     | 2. AMERICAN RENOVATION & CONSTR   |                            | 5,585                    |             |
| 3. WESTERN SUGAR CO   | 11,155                     | 3. WADSWORTH BUILDERS CO INC      |                            | 5,561                    |             |
| 4. IMPERIAL SUGAR COMPANY (INC)                                 | 8,745                      | 4. OPPORTUNITY RESOURCES INC      |                            | 3,693                    |             |
| 5. GILMAN JIM EXCAVATING INC                                    | 6,427                      | 5. IT GROUP INC THE               |                            | 2,962                    |             |
| 6. NORTHERN CHEYENNE TRIBE                                      | 5,742                      | 6. RANCK OIL INC                  |                            | 2,879                    |             |
| 7. CONFEDERATED SALISH & KOOTENAI                               | 5,129                      | 7. MONTANA POWER COMPANY INC THE  |                            | 2,529                    |             |
| 8. A-1 PAVING INC   | 4,342                      | 8. MONTANA REFINING CO            |                            | 2,489                    |             |
| 9. GREENWAY ENTERPRISES INC                                     | 3,270                      | 9. PHOENIX MANAGEMENT INC         |                            | 1,972                    |             |
| 10. FORT BELKNAP COMMUNITY COUNCIL                              | 2,687                      | 10. MCC CONSTRUCTION CORPORATION  |                            | 1,749                    |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEBRASKA**

Population 1,711,263

Total Procurement By Place of Performance \$389,760

Per Capita Procurement \$227.76

Rank Per Capita 46

Rank Per Capita Last Year 47

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. SARPY  | 0                                   | 8,222                                | 19,017                             | 129,215                         | 156,454        |
| 2. DOUGLAS  | 22,480                              | 31,308                               | 7                                  | 21,278                          | 75,073         |
| 3. DAKOTA   | 35                                  | 0                                    | 0                                  | 42,906                          | 42,941         |
| 4. LANCASTER  | 28                                  | 19,322                               | 1,039                              | 21,990                          | 42,379         |
| 5. MADISON  | 0                                   | 10,937                               | 0                                  | 0                               | 10,937         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 254,028        |
| 2. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 58,204         |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 29,081         |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 16,524         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 14,592         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ARMY, ENGINEER DISTRICT, OMAHA                                  |                                     |                                      |                                    |                                 | 311,754        |
| USAF, 55 CONS/CC, OFFUTTAFB                                     |                                     |                                      |                                    |                                 | 118,575        |
| ARMY, ENGINEER DISTRICT (CIVIL), OMAHA                          |                                     |                                      |                                    |                                 | 47,945         |
| VA MEDICAL CENTER, OMAHA  |                                     |                                      |                                    |                                 | 18,301         |
| INTERIOR, PARK SERVICE, OMAHA                                   |                                     |                                      |                                    |                                 | 3,857          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 29,050                              | 22,639                               | 0                                  | 0                               | 51,689         |
| R & D   | 3,894                               | 23,827                               | 7                                  | 2,189                           | 29,917         |
| SERVICES  | 45,332                              | 88,656                               | 13,940                             | 14,012                          | 161,940        |
| SUPPLIES & EQUIPMENT  | 39,560                              | 106,489                              | 11                                 | 154                             | 146,214        |
| TOTAL   | 117,836                             | 241,611                              | 13,958                             | 16,355                          | 389,760        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. ALL AMERICAN MEATS INC                                       | 19,795                              | 1. IBP INC                           |                                    | 42,906                          |                |
| 2. IBP INC  | 15,810                              | 2. TRW INC                           |                                    | 21,570                          |                |
| 3. VALMONT INDUSTRIES INC                                       | 8,493                               | 3. STERLING SOFTWARE INC             |                                    | 21,438                          |                |
| 4. OMAHA TRIBE OF NEBRASKA                                      | 6,926                               | 4. DUNCAN AVIATION INC               |                                    | 18,375                          |                |
| 5. CONAGRA INC  | 6,214                               | 5. LOCKHEED MARTIN CORPORATION       |                                    | 16,789                          |                |
| 6. RAYTHEON COMPANY INC   | 5,305                               | 6. CADDELL CONSTRUCTION CO INC       |                                    | 11,252                          |                |
| 7. HONEYWELL INTERNATIONAL INC                                  | 3,806                               | 7. NORTHROP GRUMMAN CORP             |                                    | 9,736                           |                |
| 8. PONCA TRIBE OF NEBRASKA                                      | 3,393                               | 8. RSCI (INC)                        |                                    | 8,799                           |                |
| 9. ROSEN'S DIVERSIFIED INC                                      | 3,369                               | 9. RAYTHEON COMPANY INC              |                                    | 8,123                           |                |
| 10. KELLEY BEAN CO INC  | 2,757                               | 10. LITTON INDUSTRIES INC            |                                    | 6,241                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEVADA**

Population 1,998,257

Total Procurement By Place of Performance \$755,445

Per Capita Procurement \$378.05

Rank Per Capita 34

Rank Per Capita Last Year 29

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. CLARK  | 23,196                              | 401,828                              | 36,469                             | 92,465                          | 553,958        |
| 2. WASHOE   | 5,440                               | 43,054                               | 5,957                              | 16,067                          | 70,518         |
| 3. CHURCHILL  | 1,227                               | 1,416                                | 453                                | 51,746                          | 54,842         |
| 4. MINERAL  | 0                                   | 787                                  | 2,394                              | 27,371                          | 30,552         |
| 5. CARSON CITY  | 150                                 | 4,958                                | 0                                  | 19,618                          | 24,726         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 387,407        |
| 2. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 258,128        |
| 3. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 29,699         |
| 4. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 24,154         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 15,814         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENERGY, NEVADA OPERATIONS OFFICE, LAS VEGAS                     |                                     |                                      |                                    |                                 | 596,140        |
| USAF, 99 CONS/CC, NELLIS AFB                                    |                                     |                                      |                                    |                                 | 87,845         |
| INTERIOR, BUREAU OF RECLAMATION, BOULDER CITY                   |                                     |                                      |                                    |                                 | 13,411         |
| VA MEDICAL CENTER, RENO   |                                     |                                      |                                    |                                 | 7,918          |
| AGRICULTURE, FOREST SERVICE, SPARKS                             |                                     |                                      |                                    |                                 | 2,543          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 36,289                              | 35,879                               | 30                                 | 2,828                           | 75,026         |
| R & D   | 11,374                              | 766                                  | 0                                  | 7,000                           | 19,140         |
| SERVICES  | 79,493                              | 499,080                              | 27,153                             | 10,282                          | 616,008        |
| SUPPLIES & EQUIPMENT  | 23,077                              | 21,502                               | 172                                | 520                             | 45,271         |
| TOTAL   | 150,233                             | 557,227                              | 27,355                             | 20,630                          | 755,445        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. BECHTEL GROUP INC  | 302,914                             | 1. LOCKHEED MARTIN CORPORATION       |                                    | 54,682                          |                |
| 2. NEVADA STATE OF  | 34,786                              | 2. DAY & ZIMMERMANN INCORPORATED     |                                    | 42,269                          |                |
| 3. IT GROUP INC THE   | 27,680                              | 3. SUNDT COMPANIES THE INC           |                                    | 15,778                          |                |
| 4. WACKENHUT CORPORATION THE                                    | 22,062                              | 4. SIERRA NEVADA CORPORATION         |                                    | 11,172                          |                |
| 5. SCIENCE APPLICATIONS INTL CORP                               | 13,113                              | 5. HODGES TRANSPORTATION INC         |                                    | 10,996                          |                |
| 6. JASON ASSOCIATES CORPORATION                                 | 5,924                               | 6. CABACO INC                        |                                    | 10,221                          |                |
| 7. SCI CONSULTING SERVICES INC                                  | 4,768                               | 7. RAFAEL CONSTRUCTION INC           |                                    | 6,933                           |                |
| 8. FREHNER CONSTRUCTION CO INC                                  | 4,337                               | 8. HUMBOLDT TRADING CORP             |                                    | 6,541                           |                |
| 9. UNIVERSITY OF NEVADA   | 3,750                               | 9. ARCATA ASSOCIATES INC             |                                    | 6,379                           |                |
| 10. WEST COAST CONTRACTORS OF NV                                | 2,280                               | 10. FREHNER CONSTRUCTION CO INC      |                                    | 5,258                           |                |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEW HAMPSHIRE**

Population 1,235,786

Total Procurement By Place of Performance \$460,607

Per Capita Procurement \$372.72

Rank Per Capita 35

Rank Per Capita Last Year 35

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. HILLSBOROUGH   | 11,063                              | 13,895                               | 35                                 | 282,157                         | 307,150        |
| 2. ROCKINGHAM   | 1,503                               | 13,264                               | 2,974                              | 72,534                          | 90,275         |
| 3. GRAFTON  | 899                                 | 11,588                               | 859                                | 25,294                          | 38,640         |
| 4. MERRIMACK  | 72                                  | 4,905                                | 253                                | 6,958                           | 12,188         |
| 5. BELKNAP  | 0                                   | 170                                  | 0                                  | 4,677                           | 4,847          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 400,108        |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 21,298         |
| 3. STATE, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 10,507         |
| 4. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 7,111          |
| 5. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 6,790          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, NAVAL SHIPYARD, PORTSMOUTH                                |                                     |                                      |                                    |                                 | 30,063         |
| ARMY, USPFO FOR NEW HAMPSHIRE, CONCORD                          |                                     |                                      |                                    |                                 | 9,137          |
| VA MEDICAL CENTER, MANCHESTER                                   |                                     |                                      |                                    |                                 | 1,373          |
| GSA, PUBLIC BUILDINGS SERVICE, MANCHESTER                       |                                     |                                      |                                    |                                 | 495            |
| AGRICULTURE, FOREST SERVICE, LACONIA                            |                                     |                                      |                                    |                                 | 125            |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 16,379                              | 12,979                               | 0                                  | 0                               | 29,358         |
| R & D   | 24,082                              | 116,855                              | 7                                  | 2,016                           | 142,960        |
| SERVICES  | 25,760                              | 73,741                               | 302                                | 4,573                           | 104,376        |
| SUPPLIES & EQUIPMENT  | 65,224                              | 101,496                              | 46                                 | 17,147                          | 183,913        |
| TOTAL   | 131,445                             | 305,071                              | 355                                | 23,736                          | 460,607        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. K K P CORPORATION  | 11,410                              | 1. LOCKHEED MARTIN CORPORATION       |                                    | 223,732                         |                |
| 2. TECHNICAL GRAPHICS INC                                       | 6,259                               | 2. INSIGHT TECHNOLOGY INC            |                                    | 23,732                          |                |
| 3. STANLEY ASSOCIATES INC                                       | 6,200                               | 3. OPTRONIC DEVICES INC              |                                    | 18,702                          |                |
| 4. CREARE INCORPORATED  | 5,034                               | 4. K K P CORPORATION                 |                                    | 10,469                          |                |
| 5. STATISTICA INC   | 3,952                               | 5. TIMKEN COMPANY THE INC            |                                    | 9,955                           |                |
| 6. DESIGN CONTEMPO INC  | 3,761                               | 6. DESIGN CONTEMPO INC               |                                    | 6,923                           |                |
| 7. IT GROUP INC THE   | 3,554                               | 7. STRUCTURAL ASSOCIATES INC         |                                    | 6,321                           |                |
| 8. DARTMOUTH COLLEGE  | 2,241                               | 8. MINEBEA CO LTD                    |                                    | 5,405                           |                |
| 9. SYSTEMS ENGINEERING AND SECURITY                             | 1,707                               | 9. MEGGITT PLC                       |                                    | 4,618                           |                |
| 10. DTC COMMUNICATIONS  | 1,178                               | 10. TECH RESOURCES INC               |                                    | 4,582                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEW JERSEY**

Population 8,414,350

Total Procurement By Place of Performance \$3,604,152

Per Capita Procurement \$428.33

Rank Per Capita 32

Rank Per Capita Last Year 27

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. BURLINGTON   | 22,946                              | 27,587                               | 41,185                             | 944,213                         | 1,035,931      |
| 2. MONMOUTH   | 6,261                               | 30,991                               | 36,738                             | 711,398                         | 785,388        |
| 3. BERGEN   | 1,623                               | 53,068                               | 5,568                              | 197,855                         | 258,114        |
| 4. MERCER   | 1,368                               | 86,839                               | 4,198                              | 106,780                         | 199,185        |
| 5. MORRIS   | 1,992                               | 7,509                                | 19,147                             | 156,561                         | 185,209        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 2,952,291      |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 105,095        |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 95,057         |
| 4. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 86,854         |
| 5. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 68,762         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ARMY, COMMUNICATIONS & ELECTRONICS, FORT MONMOUTH               |                                     |                                      |                                    |                                 | 3,536,196      |
| ARMY, ARMAMENT RD&E CENTER, PICATINNY ARSENAL                   |                                     |                                      |                                    |                                 | 853,622        |
| NAVY, AIR WARFARE CENTER, LAKEHURST                             |                                     |                                      |                                    |                                 | 277,502        |
| ARMY, COMMUNICATIONS & ELECTRONICS, FORT MONMOUTH               |                                     |                                      |                                    |                                 | 82,058         |
| ARMY, DIRECTORATE OF CONTRACTING, FORT DIX                      |                                     |                                      |                                    |                                 | 37,009         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 141,487                             | 51,345                               | 0                                  | 72                              | 192,904        |
| R & D   | 51,321                              | 184,735                              | 32                                 | 13,684                          | 249,772        |
| SERVICES  | 480,779                             | 1,454,212                            | 3,022                              | 45,316                          | 1,983,329      |
| SUPPLIES & EQUIPMENT  | 223,422                             | 874,172                              | 48                                 | 80,505                          | 1,178,147      |
| TOTAL   | 897,009                             | 2,564,464                            | 3,102                              | 139,577                         | 3,604,152      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. LOCKHEED MARTIN CORPORATION                                  | 85,136                              | 1. LOCKHEED MARTIN CORPORATION       |                                    | 1,020,225                       |                |
| 2. ALLIED DEALS INC   | 56,040                              | 2. COMPUTER SCIENCES CORPORATION     |                                    | 122,697                         |                |
| 3. AMERISOURCE HEALTH CORPORATION                               | 49,179                              | 3. CARLYLE GROUP THE                 |                                    | 99,317                          |                |
| 4. INTEROCEAN UGLAND MANAGEMENT                                 | 39,560                              | 4. BAY SHIP MANAGEMENT INC           |                                    | 77,957                          |                |
| 5. HOLTEC INTERNATIONAL INC                                     | 21,527                              | 5. L-3 COMMUNICATIONS HOLDING INC    |                                    | 77,686                          |                |
| 6. MARINE TRANSPORT CORPORATION                                 | 18,199                              | 6. ITT INDUSTRIES INC                |                                    | 48,510                          |                |
| 7. MATHEMATICA INC  | 16,863                              | 7. GENERAL ELECTRIC COMPANY INC      |                                    | 48,477                          |                |
| 8. WRS INFRASTRUCTURE & ENVIRONMT                               | 15,914                              | 8. PROCURENET INC                    |                                    | 40,976                          |                |
| 9. WARWICK & YORK INC   | 15,875                              | 9. MIDSCO INC                        |                                    | 39,778                          |                |
| 10. PRISON REALTY TRUST INC                                     | 15,728                              | 10. HONEYWELL INTERNATIONAL INC      |                                    | 35,592                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEW MEXICO**

Population 1,819,046

Total Procurement By Place of Performance \$4,062,784

Per Capita Procurement \$2,233.47

Rank Per Capita 3

Rank Per Capita Last Year 3

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. BERNALILLO   | 43,454                              | 1,519,052                            | 59,498                             | 270,162                         | 1,892,166      |
| 2. LOS ALAMOS   | 1,690                               | 1,577,130                            | 5,344                              | 11,354                          | 1,595,518      |
| 3. DONA ANA   | 2,614                               | 64,961                               | 13,978                             | 83,897                          | 165,450        |
| 4. EDDY   | 211                                 | 109,277                              | 0                                  | 1,590                           | 111,078        |
| 5. OTERO  | 344                                 | 4,274                                | 34,820                             | 53,264                          | 92,702         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 3,084,617      |
| 2. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 628,895        |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 81,461         |
| 4. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 60,782         |
| 5. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 56,961         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENERGY, ALBUQUERQUE OPERATIONS OFFICE                           |                                     |                                      |                                    |                                 | 3,741,939      |
| USAF, SMC/PKU, KIRTLAND AFB                                     |                                     |                                      |                                    |                                 | 282,972        |
| ARMY, MATERIAL COMMAND, WHITE SANDS                             |                                     |                                      |                                    |                                 | 147,746        |
| USAF, SMC/PKB, KIRTLAND AFB                                     |                                     |                                      |                                    |                                 | 112,934        |
| USAF, DET 8 AFRL/PK, KIRTLAND AFB                               |                                     |                                      |                                    |                                 | 101,954        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 119,175                             | 52,759                               | 0                                  | 338                             | 172,272        |
| R & D   | 78,301                              | 68,695                               | 0                                  | 21,474                          | 168,470        |
| SERVICES  | 204,807                             | 1,728,709                            | 2,441                              | 1,611,142                       | 3,547,099      |
| SUPPLIES & EQUIPMENT  | 97,141                              | 73,888                               | 46                                 | 3,868                           | 174,943        |
| TOTAL   | 499,424                             | 1,924,051                            | 2,487                              | 1,636,822                       | 4,062,784      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. UNIVERSITY OF CALIFORNIA THE                                 | 1,575,900                           | 1. TRW INC                           |                                    | 49,488                          |                |
| 2. LOCKHEED MARTIN CORPORATION                                  | 1,319,786                           | 2. NEWTECH INC                       |                                    | 47,977                          |                |
| 3. CBS CORPORAT   | 100,458                             | 3. HONEYWELL INTERNATIONAL INC       |                                    | 25,319                          |                |
| 4. HONEYWELL INTERNATIONAL INC                                  | 54,400                              | 4. MCBRIDE AND ASSOCIATES INC        |                                    | 21,492                          |                |
| 5. WACKENHUT CORPORATION THE                                    | 22,105                              | 5. SARA LEE CORPORATION              |                                    | 21,315                          |                |
| 6. AKAL SECURITY INC  | 21,663                              | 6. LAGUNA INDUSTRIES INC             |                                    | 20,691                          |                |
| 7. MCBRIDE AND ASSOCIATES INC                                   | 17,308                              | 7. APPLIED RESEARCH ASSOCIATES INC   |                                    | 19,619                          |                |
| 8. SCIENCE APPLICATIONS INTL CORP                               | 14,130                              | 8. SUNDT COMPANIES THE INC           |                                    | 18,990                          |                |
| 9. PARAGON TECHNICAL SERVICES INC                               | 14,033                              | 9. LOCKHEED MARTIN CORPORATION       |                                    | 18,678                          |                |
| 10. PIERCE ENTERPRISES INC                                      | 12,195                              | 10. HORNER A S INC                   |                                    | 15,740                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NEW YORK**

Population 18,976,457

Total Procurement By Place of Performance \$5,872,950

Per Capita Procurement \$309.49

Rank Per Capita 41

Rank Per Capita Last Year 40

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. NEW YORK   | 27,236                              | 767,703                              | 9,053                              | 332,026                         | 1,136,018      |
| 2. SCHENECTADY  | 0                                   | 270,918                              | 207                                | 554,825                         | 825,950        |
| 3. SUFFOLK  | 9,933                               | 455,630                              | 13,560                             | 346,656                         | 825,779        |
| 4. NASSAU   | 3,995                               | 86,380                               | 2,008                              | 643,057                         | 735,440        |
| 5. TIOGA  | 0                                   | 2,709                                | 90                                 | 438,890                         | 441,689        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 3,780,814      |
| 2. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 675,199        |
| 3. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 256,026        |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 242,134        |
| 5. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 238,593        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENRGY, SCHENECTADY NAVAL REACTORS, SCHENECTADY                  |                                     |                                      |                                    |                                 | 328,749        |
| GSA, PUBLIC BUILDING SERVICE, NEW YORK                          |                                     |                                      |                                    |                                 | 141,646        |
| NAVY, FACILITIES ENGINEERING COMMAND, NEW YORK                  |                                     |                                      |                                    |                                 | 128,248        |
| USAF, AFRL/IFKRD, GRIFFISS AFB                                  |                                     |                                      |                                    |                                 | 120,181        |
| ARMY, CENTRAL COMMAND - KUWAIT, NEW YORK                        |                                     |                                      |                                    |                                 | 117,692        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 140,251                             | 179,113                              | 0                                  | 329                             | 319,693        |
| R & D   | 66,465                              | 380,399                              | 34                                 | 44,168                          | 491,066        |
| SERVICES  | 418,406                             | 1,639,214                            | 10,559                             | 564,443                         | 2,632,622      |
| SUPPLIES & EQUIPMENT  | 456,460                             | 1,770,854                            | 284                                | 201,971                         | 2,429,569      |
| TOTAL   | 1,081,582                           | 3,969,580                            | 10,877                             | 810,911                         | 5,872,950      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. BROOKHAVEN SCIENCE ASSOCIATES                                | 403,921                             | 1. LOCKHEED MARTIN CORPORATION       |                                    | 1,193,113                       |                |
| 2. W P P GROUP PLC  | 170,178                             | 2. NORTHROP GRUMMAN CORP             |                                    | 406,600                         |                |
| 3. YOUNG & RUBICAM INC  | 105,900                             | 3. CBS CORPORATION                   |                                    | 198,217                         |                |
| 4. J ARON & COMPANY   | 73,388                              | 4. YOUNG & RUBICAM INC               |                                    | 109,500                         |                |
| 5. MG TECHNOLOGIES AG   | 59,534                              | 5. AIL TECHNOLOGIES INC              |                                    | 90,421                          |                |
| 6. CONSOLIDATED EDISON INC                                      | 39,411                              | 6. HARRIS CORPORATION                |                                    | 69,440                          |                |
| 7. PRUDENTIAL INSURANCE COMPANY                                 | 29,702                              | 7. BECHTEL GROUP INC                 |                                    | 69,201                          |                |
| 8. METAL COMMODITIES INC  | 28,096                              | 8. SEALIFT HOLDINGS INC              |                                    | 56,972                          |                |
| 9. INTERMARINE CONSULTANTS INC                                  | 27,424                              | 9. RAYTHEON COMPANY INC              |                                    | 52,865                          |                |
| 10. AMERICAN V SHIPS MARINE LTD                                 | 26,214                              | 10. SIERRATECH INC                   |                                    | 42,285                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NORTH CAROLINA**

Population 2,215,504

Total Procurement By Place of Performance \$2,215,504

Per Capita Procurement \$275.24

Rank Per Capita 43

Rank Per Capita Last Year 45

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. MECKLENBURG  | 8,982                               | 298,040                              | 6,344                              | 133,717                         | 447,029        |
| 2. CUMBERLAND   | 1,472                               | 55,268                               | 47,081                             | 279,483                         | 383,304        |
| 3. DURHAM   | 13,336                              | 298,581                              | 781                                | 26,248                          | 338,946        |
| 4. GUILFORD   | 367                                 | 39,668                               | 8,692                              | 120,007                         | 168,734        |
| 5. ONSLOW   | 0                                   | 427                                  | 11,169                             | 124,406                         | 136,002        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,211,961      |
| 2. TENNESSEE VALLEY AUTHORITY                                   |                                     |                                      |                                    |                                 | 237,599        |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 185,340        |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 160,152        |
| 5. ENVIRONMENTAL PROTECTION AGENCY                              |                                     |                                      |                                    |                                 | 97,899         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENVIRONMENTAL PROTECTION AGY, RESEARCH TRIANGLE                 |                                     |                                      |                                    |                                 | 115,124        |
| ARMY, DIRECTORATE OF CONTRACTING, FORT BRAGG                    |                                     |                                      |                                    |                                 | 112,672        |
| TRANSPORTATION, COAST GUARD, ELIZABETH CITY                     |                                     |                                      |                                    |                                 | 110,381        |
| HHS, NATL INSTITUTES FOR HEALTH, RESEARCH TRIANGLE              |                                     |                                      |                                    |                                 | 69,979         |
| ARMY, ENGINEER DISTRICT (CIVIL), WILMINGTON                     |                                     |                                      |                                    |                                 | 58,367         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 240,972                             | 304,687                              | 0                                  | 29                              | 545,688        |
| R & D   | 23,712                              | 36,466                               | 588                                | 74,776                          | 135,542        |
| SERVICES  | 262,795                             | 403,749                              | 5,189                              | 99,380                          | 771,113        |
| SUPPLIES & EQUIPMENT  | 140,573                             | 606,730                              | 45                                 | 15,813                          | 763,161        |
| TOTAL   | 668,052                             | 1,351,632                            | 5,822                              | 189,998                         | 2,215,504      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. GENERAL ELECTRIC COMPANY INC                                 | 266,991                             | 1. B P AMOCO PLC                     |                                    | 114,986                         |                |
| 2. RESEARCH TRIANGLE INSTITUTE INC                              | 109,164                             | 2. LUCENT TECHNOLOGIES INC           |                                    | 99,701                          |                |
| 3. TIDROW JOHN ASSOCIATES INC                                   | 50,010                              | 3. GENERAL DYNAMICS CORPORATION      |                                    | 41,048                          |                |
| 4. DUKE STONE & WEBSTER COGEMA                                  | 44,678                              | 4. PROGRESS ENERGY INC               |                                    | 33,370                          |                |
| 5. LOCKHEED MARTIN CORPORATION                                  | 39,632                              | 5. BL HARBERT INTERNATIONAL LLC      |                                    | 28,600                          |                |
| 6. CLARK ENTERPRISES INC  | 28,370                              | 6. ACC CONSTRUCTION CO INC           |                                    | 23,156                          |                |
| 7. KERN H M CORPORATION   | 26,280                              | 7. CADDELL CONSTRUCTION CO INC       |                                    | 20,067                          |                |
| 8. UNIVERSITY OF NORTH CAROLINA                                 | 25,884                              | 8. BINDLEY WESTERN INDUSTRIES INC    |                                    | 19,360                          |                |
| 9. DUKE UNIVERSITY (INC)  | 17,547                              | 9. HUMPHREY W T INC                  |                                    | 17,357                          |                |
| 10. BLALOCK CHARLES & SONS INC                                  | 15,103                              | 10. WELLCO ENTERPRISES INC           |                                    | 15,341                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**NORTH DAKOTA**

Population 642,200

Total Procurement By Place of Performance \$202,868

Per Capita Procurement \$315.90

Rank Per Capita 40

Rank Per Capita Last Year 37

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. GRAND FORKS  | 99                                  | 5,752                                | 12,648                             | 39,845                          | 58,344         |
| 2. WARD   | -1                                  | 6,706                                | 5,366                              | 37,500                          | 49,571         |
| 3. ROLETTE  | 15,803                              | 6,948                                | 4,673                              | 0                               | 27,424         |
| 4. CASS   | 673                                 | 5,007                                | 1,133                              | 8,590                           | 15,403         |
| 5. BURLEIGH   | 140                                 | 7,474                                | 25                                 | 42                              | 7,681          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 134,667        |
| 2. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 19,979         |
| 3. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 15,260         |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 9,092          |
| 5. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 6,309          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| USAF, 319 CONS/LGC, GRAND FORKS AFB                             |                                     |                                      |                                    |                                 | 32,526         |
| USAF, 5 CONS/CC, MINOT  |                                     |                                      |                                    |                                 | 29,291         |
| VA MEDICAL & RO, FARGO  |                                     |                                      |                                    |                                 | 8,512          |
| ARMY, USPFO FOR NORTH DAKOTA, BISMARCK                          |                                     |                                      |                                    |                                 | 2,099          |
| INTERIOR, BUREAU OF RECLAMATION, BISMARCK                       |                                     |                                      |                                    |                                 | 790            |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 58,241                              | 23,716                               | 0                                  | 0                               | 81,957         |
| R & D   | 1,469                               | 0                                    | 0                                  | 43                              | 1,512          |
| SERVICES  | 37,661                              | 22,549                               | 10,507                             | 13,979                          | 84,696         |
| SUPPLIES & EQUIPMENT  | 30,897                              | 3,219                                | 9                                  | 578                             | 34,703         |
| TOTAL   | 128,268                             | 49,484                               | 10,516                             | 14,600                          | 202,868        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. TURTLE MOUNTAIN BAND OF CHIPPE                               | 19,292                              | 1. STRATA CORPORATION                |                                    | 11,042                          |                |
| 2. MINACT INC   | 4,494                               | 2. AMERICAN RENOVATION & CONSTR      |                                    | 9,540                           |                |
| 3. CAPITAL CITY CONSTRUCTION INC                                | 4,116                               | 3. FIRST DAKOTA ENTERPRISES INC      |                                    | 8,205                           |                |
| 4. MEDICAL DOCTOR ASSOCIATES INC                                | 3,600                               | 4. SPIRIT LAKE TRIBE (INC)           |                                    | 6,740                           |                |
| 5. NOODLES BY LEONARDO INC                                      | 2,544                               | 5. ALSTOM ENERGY INC                 |                                    | 6,200                           |                |
| 6. TRENTON INDIAN SERVICE AREA INC                              | 2,502                               | 6. MID-AMERICA AVIATION INC          |                                    | 4,772                           |                |
| 7. THREE AFFILIATED TRIBES                                      | 2,443                               | 7. TURTLE MOUNTAIN BAND OF CHIPPE    |                                    | 4,673                           |                |
| 8. STANDING ROCK SIOUX TRIBE GOVT                               | 1,934                               | 8. PARK CONSTRUCTION COMPANY INC     |                                    | 4,486                           |                |
| 9. DAKOTA DRY BEAN INC  | 1,864                               | 9. MDU RESOURCES GROUP INC           |                                    | 3,150                           |                |
| 10. TRINITY HEALTH (INC)  | 1,406                               | 10. PIONEER CONSTRUCTION INC         |                                    | 3,000                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**OHIO**

Population 11,353,140

Total Procurement By Place of Performance \$4,307,638

Per Capita Procurement \$379.42

Rank Per Capita 33

Rank Per Capita Last Year 34

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. HAMILTON   | 16,494                     | 350,471                           | 8,283                      | 1,045,605                | 1,420,853   |
| 2. GREENE   | 3,128                      | 27,182                            | 66,596                     | 621,151                  | 718,057     |
| 3. MONTGOMERY   | 3,189                      | 138,481                           | 48,380                     | 292,251                  | 482,301     |
| 4. CUYAHOGA   | 103,226                    | 212,380                           | 5,584                      | 116,282                  | 437,472     |
| 5. FRANKLIN   | 4,207                      | 117,135                           | 17,627                     | 179,526                  | 318,495     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 3,069,107   |
| 2. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 572,056     |
| 3. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 206,599     |
| 4. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 96,148      |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                   |                            |                          | 92,272      |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| USAF, ASC/YCK, WRIGHT PATTERSON AFB                             |                            |                                   |                            |                          | 3,070,639   |
| USAF, ASC/YPK, WRIGHT PATTERSON AFB                             |                            |                                   |                            |                          | 3,020,714   |
| USAF, ASC/YFK, WRIGHT PATTERSON AFB                             |                            |                                   |                            |                          | 2,141,033   |
| USAF, ASC/RWKR, WRIGHT PATTERSON AFB                            |                            |                                   |                            |                          | 807,093     |
| USAF, HQ AFMC/PKAA, WRIGHT PATTERSON AFB                        |                            |                                   |                            |                          | 794,294     |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 150,137                    | 79,373                            | 0                          | 1,582                    | 231,092     |
| R & D   | 184,431                    | 168,038                           | 228                        | 126,290                  | 478,987     |
| SERVICES  | 430,147                    | 1,134,822                         | 5,027                      | 340,338                  | 1,910,334   |
| SUPPLIES & EQUIPMENT  | 260,801                    | 1,354,475                         | 67                         | 71,882                   | 1,687,225   |
| TOTAL   | 1,025,516                  | 2,736,708                         | 5,322                      | 540,092                  | 4,307,638   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. FLUOR CORP   | 264,069                    | 1. GENERAL ELECTRIC COMPANY INC   |                            | 635,081                  |             |
| 2. OHIO VALLEY ELECTRIC CORPORATION                             | 164,944                    | 2. SCIENCE APPLICATIONS INTL CORP |                            | 257,270                  |             |
| 3. MCDERMOTT INTERNATIONAL INC                                  | 110,149                    | 3. PROCTER & GAMBLE COMPANY THE   |                            | 225,712                  |             |
| 4. BATTTELLE MEMORIAL INSTITUTE INC                             | 68,884                     | 4. CFM INTERNATIONAL INC          |                            | 113,851                  |             |
| 5. AMERICAN MANAGEMENT SYSTEMS INC                              | 38,932                     | 5. GOODYEAR TIRE & RUBBER CO      |                            | 110,853                  |             |
| 6. MANAGEMENT AND TRAINING CORP                                 | 29,031                     | 6. BOEING COMPANY THE INC         |                            | 107,185                  |             |
| 7. DYNACS ENGINEERING CO INC                                    | 23,111                     | 7. BATTTELLE MEMORIAL INSTITUTE   |                            | 106,181                  |             |
| 8. INDYNE INC   | 20,298                     | 8. GOODRICH B F COMPANY THE INC   |                            | 67,493                   |             |
| 9. MARCONI CORPORATION PLC                                      | 18,034                     | 9. COMPUTER SCIENCES CORPORATION  |                            | 51,831                   |             |
| 10. ANALEX CORPORATION  | 17,446                     | 10. LOCKHEED MARTIN CORPORATION   |                            | 49,856                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**OKLAHOMA**

Population 3,450,654

Total Procurement By Place of Performance \$1,801,088

Per Capita Procurement \$521.96

Rank Per Capita 26

Rank Per Capita Last Year 26

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. OKLAHOMA   | 6,657                               | 200,514                              | 45,455                             | 725,914                         | 978,540        |
| 2. TULSA  | 6,802                               | 28,599                               | 21,178                             | 96,977                          | 153,556        |
| 3. KAY  | 0                                   | 179                                  | 0                                  | 126,605                         | 126,784        |
| 4. COMANCHE   | 1,037                               | 7,341                                | 23,668                             | 84,615                          | 116,661        |
| 5. GARFIELD   | 0                                   | 1,354                                | 0                                  | 76,303                          | 77,657         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,419,459      |
| 2. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 178,372        |
| 3. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 72,236         |
| 4. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 33,746         |
| 5. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 25,767         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| USAF, OC-ALC/LKD (CLS AIRCRAFT), TINKER AFB                     |                                     |                                      |                                    |                                 | 617,342        |
| USAF, ALC/LPO, TINKER AFB                                       |                                     |                                      |                                    |                                 | 525,419        |
| USAF, ALC/LAD, TINKER AFB                                       |                                     |                                      |                                    |                                 | 420,077        |
| USAF, OC-ALO/LIDIG, TINKER AFB                                  |                                     |                                      |                                    |                                 | 410,421        |
| USAF, OC-ALC/LCD (KC135), TINKER AFB                            |                                     |                                      |                                    |                                 | 273,160        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 120,713                             | 125,184                              | 25                                 | 0                               | 245,922        |
| R & D   | 28,444                              | 4,042                                | 86                                 | 5,807                           | 38,379         |
| SERVICES  | 153,408                             | 763,703                              | 40,970                             | 35,121                          | 993,202        |
| SUPPLIES & EQUIPMENT  | 125,470                             | 394,555                              | 23                                 | 3,537                           | 523,585        |
| TOTAL   | 428,035                             | 1,287,484                            | 41,104                             | 44,465                          | 1,801,088      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. GENERAL MOTORS CORPORATION                                   | 129,539                             | 1. BOEING COMPANY THE INC            |                                    | 250,825                         |                |
| 2. AAR CORP   | 19,203                              | 2. ARINC INCORPORATED                |                                    | 153,912                         |                |
| 3. MUSCOGEE CREEK NATION  | 18,181                              | 3. CONOCO INC                        |                                    | 126,387                         |                |
| 4. CHOCTAW NATION OF OKLAHOMA                                   | 16,130                              | 4. CARLYLE GROUP THE                 |                                    | 110,021                         |                |
| 5. RES-CARE INC   | 11,883                              | 5. NORTHROP GRUMMAN CORP             |                                    | 61,498                          |                |
| 6. OKLAHOMA CITY OF (INC)                                       | 10,421                              | 6. GARY-WILLIAMS COMPANY THE         |                                    | 56,528                          |                |
| 7. NATIONAL RURAL WATER ASSOC                                   | 7,300                               | 7. GRAY INC                          |                                    | 49,467                          |                |
| 8. ADAMS AND ASSOCIATES INC                                     | 7,051                               | 8. OGE ENERGY CORP                   |                                    | 33,931                          |                |
| 9. OKLAHOMA STATE UNIVERSITY INC                                | 6,470                               | 9. ENCOMPASS SERVICES CORP           |                                    | 25,626                          |                |
| 10. ENVIRONSOLVE LLC  | 6,192                               | 10. KELLY J H LLC                    |                                    | 22,772                          |                |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**OREGON**

Population 3,421,399

Total Procurement By Place of Performance \$640,216

Per Capita Procurement \$187.12

Rank Per Capita 49

Rank Per Capita Last Year 48

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. MULTNOMAH  | 11,110                              | 122,727                              | 2,759                              | 118,664                         | 255,260        |
| 2. UMATILLA   | 158                                 | 9,949                                | 2,785                              | 64,949                          | 77,841         |
| 3. WASHINGTON   | 997                                 | 7,633                                | 24                                 | 23,443                          | 32,097         |
| 4. JACKSON  | 5,050                               | 26,483                               | 88                                 | 253                             | 31,874         |
| 5. YAMHILL  | 0                                   | 18,999                               | 0                                  | 8,585                           | 27,584         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 273,726        |
| 2. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 125,272        |
| 3. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 47,054         |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 45,983         |
| 5. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 44,841         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| HHS, PUBLIC HEALTH SERVICE, PORTLAND                            |                                     |                                      |                                    |                                 | 85,513         |
| ARMY, ENGINEER DISTRICT (CIVIL), PORTLAND                       |                                     |                                      |                                    |                                 | 82,832         |
| VA MEDICAL CENTER, PORTLAND                                     |                                     |                                      |                                    |                                 | 40,078         |
| INTERIOR, FISH AND WILDLIFE SERVICE, PORTLAND                   |                                     |                                      |                                    |                                 | 25,676         |
| INTERIOR, BUREAU OF LAND MANAGEMENT, PORTLAND                   |                                     |                                      |                                    |                                 | 23,260         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 49,266                              | 62,460                               | 0                                  | 3,653                           | 115,379        |
| R & D   | 8,817                               | 2,398                                | -322                               | 6,382                           | 17,275         |
| SERVICES  | 133,909                             | 116,330                              | 12,990                             | 18,629                          | 281,858        |
| SUPPLIES & EQUIPMENT  | 61,550                              | 163,388                              | 127                                | 639                             | 225,704        |
| TOTAL   | 253,542                             | 344,576                              | 12,795                             | 29,303                          | 640,216        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. AMERISOURCE HEALTH CORPORATION                               | 17,445                              | 1. DAIMLER CHRYSLER AG               |                                    | 60,775                          |                |
| 2. MANAGEMENT AND TRAINING CORP                                 | 16,511                              | 2. RAYTHEON COMPANY INC              |                                    | 54,675                          |                |
| 3. MARUBENI CORP  | 16,325                              | 3. FLIR SYSTEMS INC                  |                                    | 10,485                          |                |
| 4. COLUMBIA HELICOPTERS INC                                     | 14,665                              | 4. PLANAR SYSTEMS INC                |                                    | 8,791                           |                |
| 5. ERICKSON AIR-CRANE CO LLC                                    | 12,496                              | 5. PORT OF PORTLAND                  |                                    | 6,436                           |                |
| 6. CARGILL INCORPORATED   | 10,785                              | 6. J M VOITH AG                      |                                    | 5,748                           |                |
| 7. GEORGIA-PACIFIC CORPORATION                                  | 10,680                              | 7. TEKTRONIX INC                     |                                    | 5,036                           |                |
| 8. EVERGREEN INTERNATIONAL AVIATION                             | 9,744                               | 8. EVERGREEN INTL AVIATION           |                                    | 4,409                           |                |
| 9. HELI-JET CORP  | 7,305                               | 9. EDERER INCORPORATED               |                                    | 4,084                           |                |
| 10. NORTHWEST REGIONAL EDUCATIONAL                              | 6,650                               | 10. ABC TECHNOLOGIES INC             |                                    | 3,843                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**PENNSYLVANIA**

Population 12,281,054

Total Procurement By Place of Performance \$5,633,567

Per Capita Procurement \$458.72

Rank Per Capita 30

Rank Per Capita Last Year 28

| TOP FIVE COUNTIES   |                            |                                    |                            |                          |             |
|---|----------------------------|------------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                    | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                        | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. ALLEGHENY  | 16,801                     | 552,696                            | 8,327                      | 968,233                  | 1,546,057   |
| 2. PHILADELPHIA   | 22,770                     | 226,559                            | 11,540                     | 894,313                  | 1,155,182   |
| 3. MONTGOMERY   | 1,468                      | 62,936                             | 8,352                      | 405,001                  | 477,757     |
| 4. YORK   | 516                        | 12,326                             | 840                        | 416,715                  | 430,397     |
| 5. CHESTER  | 934                        | 230,383                            | 377                        | 29,698                   | 261,392     |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                    |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                    |                            |                          | 3,947,795   |
| 2. ENERGY, DEPARTMENT OF  |                            |                                    |                            |                          | 488,737     |
| 3. VETERANS AFFAIRS, DEPARTMENT OF                              |                            |                                    |                            |                          | 319,420     |
| 4. GENERAL SERVICES ADMINISTRATION                              |                            |                                    |                            |                          | 172,195     |
| 5. OFFICE OF PERSONNEL MANAGEMENT                               |                            |                                    |                            |                          | 110,524     |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                    |                            |                          |             |
| NAVY, FLEET & INDUSTRIAL SUPPLY CTR, PHILADELPHIA               |                            |                                    |                            |                          | 1,002,750   |
| DOD, DEFENSE LOGISTICS AGY (TEXTILE), PHILADELPHIA              |                            |                                    |                            |                          | 870,747     |
| DOD, DEFENSE LOGISTICS AGY (MEDICAL), PHILADELPHIA              |                            |                                    |                            |                          | 818,875     |
| ENERGY, PITTSBURG NAVAL REACTORS, WEST MIFFLIN                  |                            |                                    |                            |                          | 677,809     |
| DOD, DEFENSE LOGISTICS AGY (SUBSISTENCE), PHILA                 |                            |                                    |                            |                          | 673,253     |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)               | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 113,553                    | 113,347                            | 0                          | 475                      | 227,375     |
| R & D   | 86,374                     | 526,536                            | 681                        | 233,030                  | 846,621     |
| SERVICES  | 377,371                    | 1,458,001                          | 14,617                     | 62,775                   | 1,912,764   |
| SUPPLIES & EQUIPMENT  | 451,168                    | 1,951,026                          | 121                        | 244,492                  | 2,646,807   |
| TOTAL   | 1,028,466                  | 4,048,910                          | 15,419                     | 540,772                  | 5,633,567   |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                    |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS  |                            | DOLLARS (000)            |             |
| 1. BECHTEL GROUP INC  | 326,522                    | 1. BECHTEL GROUP INC               |                            | 416,488                  |             |
| 2. AMERISOURCE HEALTH CORPORATION                               | 222,133                    | 2. BOEING SIKORSKY COMANCHE TEAM   |                            | 384,752                  |             |
| 3. US INVESTIGATION SERVICES INC                                | 107,612                    | 3. CARLYLE GROUP THE               |                            | 363,006                  |             |
| 4. CBS CORPORATION  | 101,943                    | 4. BOEING COMPANY THE INC          |                            | 344,541                  |             |
| 5. CYPRUS COAL SALES CORPORATION                                | 39,754                     | 5. CBS CORPORATION                 |                            | 319,528                  |             |
| 6. MANAGEMENT AND TRAINING CORP                                 | 37,738                     | 6. LOCKHEED MARTIN CORPORATION     |                            | 146,185                  |             |
| 7. REED ELSEVIER PLC  | 27,210                     | 7. COMPUTER SCIENCES CORPORATION   |                            | 116,871                  |             |
| 8. TAYLOR INDUSTRIES INC DELAWARE                               | 20,408                     | 8. CONCURRENT TECHNOLOGIES CORP    |                            | 106,291                  |             |
| 9. HEILFERTY J A & CO   | 18,859                     | 9. CARDINAL HEALTH INC             |                            | 96,627                   |             |
| 10. VALLEY FORGE FLAG CO INC                                    | 16,321                     | 10. BINDLEY WESTERN INDUSTRIES INC |                            | 79,499                   |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**RHODE ISLAND**

Population 1,048,319

Total Procurement By Place of Performance \$522,331

Per Capita Procurement \$498.26

Rank Per Capita 27

Rank Per Capita Last Year 33

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. NEWPORT  | 260                                 | 7,576                                | 17,553                             | 373,645                         | 399,034        |
| 2. PROVIDENCE   | 340                                 | 53,740                               | 50                                 | 7,766                           | 61,896         |
| 3. WASHINGTON   | 3,960                               | 35,567                               | 1,322                              | 7,685                           | 48,534         |
| 4. KENT   | 27                                  | 7,353                                | 145                                | 2,086                           | 9,611          |
| 5. BRISTOL  | 0                                   | 21                                   | 0                                  | 3,235                           | 3,256          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 413,487        |
| 2. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 35,408         |
| 3. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 22,041         |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 13,688         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 11,748         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| NAVY, UNDERSEA WARFARE CENTER, NAVAL USC                        |                                     |                                      |                                    |                                 | 268,580        |
| TRANSPORTATION, COAST GUARD, WARWICK                            |                                     |                                      |                                    |                                 | 24,532         |
| NAVY, NAVAL WAR COLLEGE, NEWPORT                                |                                     |                                      |                                    |                                 | 10,937         |
| VA MEDICAL CENTER, PROVIDENCE                                   |                                     |                                      |                                    |                                 | 10,664         |
| ARMY, USPFO FOR RHODE ISLAND, PROVIDENCE                        |                                     |                                      |                                    |                                 | 1,980          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 32,433                              | 58,257                               | 0                                  | 0                               | 90,690         |
| R & D   | 18,639                              | 63,830                               | 0                                  | 1,046                           | 83,515         |
| SERVICES  | 69,941                              | 74,905                               | 288                                | 13,282                          | 158,416        |
| SUPPLIES & EQUIPMENT  | 33,214                              | 134,169                              | 9                                  | 22,318                          | 189,710        |
| TOTAL   | 154,227                             | 331,161                              | 297                                | 36,646                          | 522,331        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. NARRAGANSETT IMPROVEMENT CO                                  | 32,708                              | 1. RAYTHEON COMPANY INC              |                                    | 183,884                         |                |
| 2. COOKSON GROUP PLC  | 10,370                              | 2. AZIMUTH TECHNOLOGIES INC          |                                    | 25,842                          |                |
| 3. BROWN UNIVERSITY   | 8,039                               | 3. NUTMEG COMPANIES INC THE          |                                    | 21,492                          |                |
| 4. DISTRIBUTION MANAGEMENT INC                                  | 6,096                               | 4. FOSTER WHEELER CORPORATION        |                                    | 14,532                          |                |
| 5. SCHULER AG   | 5,084                               | 5. AQUIDNECK MANAGEMENT ASSOC        |                                    | 14,230                          |                |
| 6. SCIENCE APPLICATIONS INTL CORP                               | 4,587                               | 6. SYSTEMS ENGINEERING ASSOCIATES    |                                    | 11,135                          |                |
| 7. SIEMENS AG   | 3,543                               | 7. MCLAUGHLIN RESEARCH CORP          |                                    | 9,080                           |                |
| 8. INTERNATIONAL PACKAGING CORP                                 | 2,767                               | 8. ADV SOLUTIONS FOR TOMMORROW       |                                    | 6,248                           |                |
| 9. ALCOA INC  | 2,700                               | 9. MARINE ACOUSTICS INC              |                                    | 6,004                           |                |
| 10. ELECTRONIC DATA SYSTEMS CORP                                | 2,300                               | 10. VOLMAR CONSTRUCTION INC          |                                    | 5,525                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**SOUTH CAROLINA**

Population 4,012,012

Total Procurement By Place of Performance \$2,638,935

Per Capita Procurement \$657.76

Rank Per Capita 20

Rank Per Capita Last Year 19

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. AIKEN  | 5,139                               | 1,400,090                            | 74                                 | 1,415                           | 1,406,718      |
| 2. CHARLESTON   | 7,784                               | 37,408                               | 77,939                             | 450,876                         | 574,007        |
| 3. RICHLAND   | 1,726                               | 62,705                               | 11,300                             | 142,735                         | 218,466        |
| 4. GREENVILLE   | 96                                  | 19,926                               | 35                                 | 87,086                          | 107,143        |
| 5. BEAUFORT   | 66                                  | 675                                  | 3,090                              | 80,004                          | 83,835         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 1,401,108      |
| 2. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,047,334      |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 50,047         |
| 4. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 26,997         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 24,635         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENERGY, SAVANNAH RIVER OPERATIONS OFFICE, AIKEN                 |                                     |                                      |                                    |                                 | 1,409,757      |
| NAVY, COMMAND CONTROL & OCEAN, CHARLESTON                       |                                     |                                      |                                    |                                 | 712,172        |
| NAVY, FACILITIES ENGINEERING COMMAND, CHARLESTON                |                                     |                                      |                                    |                                 | 609,576        |
| VA CONSOLIDATED MAIL PHARMACY, CHARLESTON                       |                                     |                                      |                                    |                                 | 179,971        |
| ARMY, ENGINEER DISTRICT (CIVIL), CHARLESTON                     |                                     |                                      |                                    |                                 | 69,896         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 114,394                             | 196,964                              | 0                                  | 0                               | 311,358        |
| R & D   | 13,568                              | 1,246                                | 0                                  | 6,912                           | 21,726         |
| SERVICES  | 187,918                             | 1,701,919                            | 1,628                              | 25,129                          | 1,916,594      |
| SUPPLIES & EQUIPMENT  | 82,201                              | 302,726                              | 22                                 | 4,308                           | 389,257        |
| TOTAL   | 398,081                             | 2,202,855                            | 1,650                              | 36,349                          | 2,638,935      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. CBS CORPORATATION  | 1,328,462                           | 1. HER-FIC EN LIQUIDATION SA         |                                    | 72,634                          |                |
| 2. WACKENHUT CORPORATION THE                                    | 64,360                              | 2. UNAKA COMPANY INCORPORATED        |                                    | 63,784                          |                |
| 3. CADDELL CONSTRUCTION CO INC                                  | 30,438                              | 3. RCI HOLDING CORP                  |                                    | 55,324                          |                |
| 4. HONEYWELL INTERNATIONAL INC                                  | 14,371                              | 4. LOCKHEED MARTIN CORPORATION       |                                    | 49,431                          |                |
| 5. CHEM-NUCLEAR SYSTEMS LLC                                     | 13,505                              | 5. GREAT LAKES DREDGE & DOCK CORP    |                                    | 33,758                          |                |
| 6. EXODYNE INC  | 13,191                              | 6. BAE SYSTEMS PLC                   |                                    | 31,471                          |                |
| 7. DELTA CORPORATION  | 13,040                              | 7. TEREX CORPORATION                 |                                    | 30,495                          |                |
| 8. AMERISOURCE HEALTH CORPORATION                               | 6,000                               | 8. COMPAGNIE GENERALE DES ETABLIS    |                                    | 28,910                          |                |
| 9. SOUTH CAROLINA UNIVERSITY OF                                 | 5,546                               | 9. PHILIPP HOLZMANN AG               |                                    | 28,183                          |                |
| 10. BLUE CROSS & BLUE SHIELD OF SC                              | 4,275                               | 10. MILCOM SYSTEMS CORPORATION       |                                    | 27,613                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**SOUTH DAKOTA**

Population 754,844

Total Procurement By Place of Performance \$241,980

Per Capita Procurement \$320.57

Rank Per Capita 38

Rank Per Capita Last Year 18

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. UNION  | 125                                 | 19,256                               | 127                                | 32,482                          | 51,990         |
| 2. MINNEHAHA  | 2,101                               | 37,457                               | 453                                | 2,250                           | 42,261         |
| 3. MEADE  | 0                                   | 0                                    | 2,233                              | 32,974                          | 35,207         |
| 4. PENNINGTON   | 4,286                               | 23,236                               | 339                                | 2,961                           | 30,822         |
| 5. DAVISON  | 40                                  | 8,446                                | 0                                  | 0                               | 8,486          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 86,092         |
| 2. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 49,762         |
| 3. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 34,665         |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 20,324         |
| 5. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 14,223         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| HHS, PUBLIC HEALTH SERVICE, ABERDEEN                            |                                     |                                      |                                    |                                 | 69,696         |
| USAF, 28 CONS/CC, ELLSWORTH AFB                                 |                                     |                                      |                                    |                                 | 16,875         |
| VA MEDICAL CENTER, FORT MEADE                                   |                                     |                                      |                                    |                                 | 7,441          |
| INTERIOR, BUREAU OF INDIAN AFFAIRS, ABERDEEN                    |                                     |                                      |                                    |                                 | 3,602          |
| VA, R C JOHNSON MEMORIAL VETHOSPITAL, SIOUX FALLS               |                                     |                                      |                                    |                                 | 3,121          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 36,584                              | 17,108                               | 0                                  | 0                               | 53,692         |
| R & D   | 216                                 | 40                                   | 0                                  | 0                               | 256            |
| SERVICES  | 16,355                              | 53,709                               | 10,480                             | 16,849                          | 97,393         |
| SUPPLIES & EQUIPMENT  | 17,062                              | 72,858                               | 9                                  | 710                             | 90,639         |
| TOTAL   | 70,217                              | 143,715                              | 10,489                             | 17,559                          | 241,980        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. RAYTHEON COMPANY INC   | 24,950                              | 1. GATEWAY INC                       |                                    | 32,389                          |                |
| 2. GATEWAY INC  | 19,987                              | 2. KURTZ DEAN CONSTRUCTION INC       |                                    | 10,891                          |                |
| 3. PATHOLOGY CONSULTANTS PC INC                                 | 10,010                              | 3. IT GROUP INC THE                  |                                    | 4,388                           |                |
| 4. AMERICAN FOODS GROUP INC                                     | 8,323                               | 4. TYCO INTERNATIONAL LTD            |                                    | 4,037                           |                |
| 5. WELLS FARGO & COMPANY (INC)                                  | 6,500                               | 5. BLACK HILLS WORK SHOP & TRNG      |                                    | 2,599                           |                |
| 6. RAPID CITY REGIONAL HOSPITAL I                               | 4,925                               | 6. BUILDING CONSTR ENTERPRISES       |                                    | 1,783                           |                |
| 7. MCCAIN FOODS GROUP INC                                       | 3,851                               | 7. INDUSTRIAL CONSTRUCTION INC       |                                    | 1,696                           |                |
| 8. LAGUNA PUEBLO OF   | 3,821                               | 8. PI CONSTRUCTION CORPORATION       |                                    | 1,607                           |                |
| 9. CHEYENNE RIVER SIOUX TRIBE (INC)                             | 3,539                               | 9. SYSTEMS ANALYSIS & INTEGRATION    |                                    | 1,527                           |                |
| 10. KURTZ DEAN CONSTRUCTION INC                                 | 3,438                               | 10. MDU RESOURCES GROUP INC          |                                    | 1,525                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**TENNESSEE**

Population 5,689,283

Total Procurement By Place of Performance \$4,971,775

Per Capita Procurement \$873.88

Rank Per Capita 13

Rank Per Capita Last Year 13

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. ANDERSON   | 3,456                               | 1,833,610                            | 4,000                              | 20,287                          | 1,861,353      |
| 2. SHELBY   | 15,497                              | 390,104                              | 11,821                             | 521,461                         | 938,883        |
| 3. HAMILTON   | 5,503                               | 475,589                              | 3,486                              | 473                             | 485,051        |
| 4. KNOX   | 13,793                              | 285,193                              | 104                                | 12,778                          | 311,868        |
| 5. DAVIDSON   | 3,556                               | 267,402                              | 3,088                              | 27,774                          | 301,820        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 1,771,356      |
| 2. TENNESSEE VALLEY AUTHORITY                                   |                                     |                                      |                                    |                                 | 1,716,733      |
| 3. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 1,075,845      |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 109,114        |
| 5. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 93,491         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| TENNESSEE VALLEY AUTHORITY, CHATTANOOGA                         |                                     |                                      |                                    |                                 | 4,253,112      |
| ENERGY, OAK RIDGE OPERATIONS OFFICE                             |                                     |                                      |                                    |                                 | 2,211,847      |
| USAF, AEDC/PKO , ARNOLD ENG DEV CENTER                          |                                     |                                      |                                    |                                 | 228,139        |
| VA CONSOLIDATED MAIL PHARMACY, MURFREESBORO                     |                                     |                                      |                                    |                                 | 187,118        |
| ARMY, ENGINEER DISTRICT (CIVIL), NASHVILLE                      |                                     |                                      |                                    |                                 | 57,484         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 44,723                              | 245,400                              | 0                                  | 0                               | 290,123        |
| R & D   | 29,827                              | 291,439                              | 0                                  | 8,133                           | 329,399        |
| SERVICES  | 161,312                             | 2,183,735                            | 2,777                              | 690,581                         | 3,038,405      |
| SUPPLIES & EQUIPMENT  | 382,066                             | 903,371                              | 76                                 | 28,335                          | 1,313,848      |
| TOTAL   | 617,928                             | 3,623,945                            | 2,853                              | 727,049                         | 4,971,775      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. UT-BATTELLE LLC  | 559,034                             | 1. FEDEX CORP                        |                                    | 440,094                         |                |
| 2. LOCKHEED MARTIN CORPORATION                                  | 490,759                             | 2. JACOBS GROUP INC                  |                                    | 141,034                         |                |
| 3. BECHTEL JACOBS CO LLC  | 413,234                             | 3. COMPUTER SCIENCES CORPORATION     |                                    | 100,802                         |                |
| 4. CHATTANOOGA HOSPITAL AND MEDIC                               | 274,170                             | 4. TENNIER INDUSTRIES INC            |                                    | 37,101                          |                |
| 5. DAY & ZIMMERMANN INCORPORATED                                | 195,000                             | 5. TENNESSEE APPAREL CORP            |                                    | 26,017                          |                |
| 6. RENCO GROUP THE INC  | 171,104                             | 6. CAMEL MANUFACTURING CO INC        |                                    | 21,524                          |                |
| 7. MERCK & CO INC   | 167,000                             | 7. DELFASTCO INC                     |                                    | 19,772                          |                |
| 8. FIRST TENNESSEE BANKS  | 100,000                             | 8. ALLIANT TECHSYSTEMS INC           |                                    | 16,018                          |                |
| 9. ABB ASEA BROWN BOVERI LTD                                    | 95,811                              | 9. WILLIAMS COMPANIES INC THE        |                                    | 13,355                          |                |
| 10. OAK RIDGE ASSOCIATED UNIVERSITY                             | 94,863                              | 10. ALTAMA DELTA CORPORATION         |                                    | 10,703                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**TEXAS**

Population 20,851,820

Total Procurement By Place of Performance \$18,137,710

Per Capita Procurement \$869.84

Rank Per Capita 14

Rank Per Capita Last Year 16

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. HARRIS   | 88,817                     | 4,391,912                         | 7,731                      | 611,407                  | 5,099,867   |
| 2. TARRENT  | 3,714                      | 176,069                           | 45,626                     | 4,283,906                | 4,509,315   |
| 3. DALLAS   | 15,269                     | 250,772                           | 6,280                      | 1,484,876                | 1,757,197   |
| 4. BEXAR  | 36,571                     | 155,383                           | 161,378                    | 1,112,792                | 1,466,124   |
| 5. POTTER   | 3,255                      | 296,295                           | 1,517                      | 744,169                  | 1,045,236   |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 12,024,536  |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                            |                                   |                            |                          | 3,906,945   |
| 3. AGRICULTURE, DEPARTMENT OF                                   |                            |                                   |                            |                          | 598,394     |
| 4. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 384,521     |
| 5. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 307,084     |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| NASA, JOHNSON SPACE CENTER, HOUSTON                             |                            |                                   |                            |                          | 3,835,299   |
| USAF, SAN ANTONIO ALC/LPK, KELLY AFB                            |                            |                                   |                            |                          | 786,041     |
| USAF, HSW/PKV, BROOKS AFB                                       |                            |                                   |                            |                          | 418,414     |
| HOUSING AND URBAN DEVELOPMENT, FORT WORTH                       |                            |                                   |                            |                          | 362,586     |
| ARMY, ENGINEER DISTRICT, FORT WORTH                             |                            |                                   |                            |                          | 327,072     |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 349,138                    | 380,257                           | 0                          | 1,867                    | 731,262     |
| R & D   | 149,187                    | 1,463,842                         | 429                        | 127,465                  | 1,740,923   |
| SERVICES  | 940,180                    | 4,939,809                         | 20,385                     | 380,833                  | 6,281,207   |
| SUPPLIES & EQUIPMENT  | 746,576                    | 5,675,234                         | 107                        | 2,962,401                | 9,384,318   |
| TOTAL   | 2,185,081                  | 12,459,142                        | 20,921                     | 3,472,566                | 18,137,710  |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. UNITED SPACE ALLIANCE LLC                                    | 1,609,002                  | 1. LOCKHEED MARTIN CORPORATION    |                            | 4,504,152                |             |
| 2. BOEING COMPANY THE INC                                       | 1,135,332                  | 2. RAYTHEON COMPANY INC           |                            | 1,051,416                |             |
| 3. LOCKHEED MARTIN CORPORATION                                  | 685,857                    | 3. TEXTRON INC                    |                            | 849,575                  |             |
| 4. Z L STAR INC   | 303,163                    | 4. BOEING COMPANY THE INC         |                            | 548,984                  |             |
| 5. DAY & ZIMMERMANN INCORPORATED                                | 281,997                    | 5. STEWART & STEVENSON SERVICES   |                            | 424,003                  |             |
| 6. RAYTHEON COMPANY INC   | 137,745                    | 6. DYNCORP                        |                            | 274,282                  |             |
| 7. DELL COMPUTER CORPORATION                                    | 91,493                     | 7. DELL COMPUTER CORPORATION      |                            | 250,937                  |             |
| 8. FARMLAND INDUSTRIES INC                                      | 65,384                     | 8. TEXAS INSTRUMENTS INCORP       |                            | 238,699                  |             |
| 9. SCIENCE APPLICATIONS INTL CORP                               | 54,438                     | 9. UNITED TECHNOLOGIES CORP       |                            | 173,826                  |             |
| 10. SPACEHAB INC  | 53,803                     | 10. EQUILON ENTERPRISES INC       |                            | 152,248                  |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**UTAH**

Population 2,233,169

Total Procurement By Place of Performance \$1,518,557

Per Capita Procurement \$680.00

Rank Per Capita 18

Rank Per Capita Last Year 21

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. BOX ELDER  | 611                                 | 368,103                              | 0                                  | 26,043                          | 394,757        |
| 2. DAVIS  | 3,614                               | 25,434                               | 3,988                              | 315,026                         | 348,062        |
| 3. SALT LAKE  | 4,810                               | 50,926                               | 9,253                              | 279,673                         | 344,662        |
| 4. MORGAN   | 483                                 | 15,554                               | 28,551                             | 136,681                         | 181,269        |
| 5. TOOELE   | 405                                 | 29,045                               | 14,739                             | 42,401                          | 86,590         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 948,795        |
| 2. NATIONAL AERONAUTICS AND SPACE ADMINISTRATION                |                                     |                                      |                                    |                                 | 373,862        |
| 3. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 38,865         |
| 4. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 35,895         |
| 5. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 30,740         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| USAF, OO-ALC/PKME/LMKE, HILL AFB                                |                                     |                                      |                                    |                                 | 663,448        |
| USAF, OO-ALC/PKT/YWK, HILL AFB                                  |                                     |                                      |                                    |                                 | 228,664        |
| USAF, OGDEN ALC/LIK, HILL AFB                                   |                                     |                                      |                                    |                                 | 210,578        |
| USAF, OGDEN ALC/LAK, HILL AFB                                   |                                     |                                      |                                    |                                 | 195,230        |
| USAF, OGDEN ALC/PKO, HILL AFB                                   |                                     |                                      |                                    |                                 | 170,263        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 94,664                              | 32,531                               | 0                                  | 0                               | 127,195        |
| R & D   | 22,491                              | 74,334                               | 10                                 | 40,896                          | 137,731        |
| SERVICES  | 137,539                             | 477,456                              | 1,336                              | 24,719                          | 641,050        |
| SUPPLIES & EQUIPMENT  | 97,716                              | 506,331                              | 142                                | 8,392                           | 612,581        |
| TOTAL   | 352,410                             | 1,090,652                            | 1,488                              | 74,007                          | 1,518,557      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. CORDANT TECHNOLOGIES INC                                     | 305,612                             | 1. TRW INC                           |                                    | 296,478                         |                |
| 2. ALCOA INC  | 61,360                              | 2. L-3 COMMUNICATIONS HOLDING INC    |                                    | 118,219                         |                |
| 3. ENVIROCARE OF UTAH INC                                       | 28,222                              | 3. EVANS & SUTHERLAND COMPUTER       |                                    | 38,346                          |                |
| 4. MANAGEMENT AND TRAINING CORP                                 | 16,657                              | 4. CHEVRON CORPORATION               |                                    | 29,438                          |                |
| 5. UNIVERSITY OF UTAH INC                                       | 11,593                              | 5. ALLIANT TECHSYSTEMS INC           |                                    | 20,220                          |                |
| 6. VAN DYKE CONSTRUCTION COMPANY                                | 9,955                               | 6. ROLLS-ROYCE PLC                   |                                    | 19,129                          |                |
| 7. COMMONWEALTH COAL SALES INC                                  | 8,356                               | 7. UTAH STATE UNIVERSITY INC         |                                    | 18,847                          |                |
| 8. UTAH STATE UNIVERSITY INC                                    | 7,967                               | 8. ALCOA INC                         |                                    | 18,108                          |                |
| 9. CLYDE W W & CO INC   | 7,218                               | 9. MONTGOMERY WATSON INC             |                                    | 14,676                          |                |
| 10. CHERRY CENTRAL COOPERATIVE INC                              | 6,719                               | 10. EDO CORPORATION                  |                                    | 14,053                          |                |



FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**VERMONT**

Population 608,827

Total Procurement By Place of Performance \$282,981

Per Capita Procurement \$464.80

Rank Per Capita 29

Rank Per Capita Last Year 31

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. CHITTENDEN   | 13                                  | 8,758                                | 266                                | 224,304                         | 233,341        |
| 2. ADDISON  | 0                                   | 18,495                               | 19                                 | 11,360                          | 29,874         |
| 3. WINDSOR  | 725                                 | 4,857                                | 0                                  | 778                             | 6,360          |
| 4. FRANKLIN   | 0                                   | 4,054                                | 0                                  | 49                              | 4,103          |
| 5. BENNINGTON   | 2                                   | 343                                  | 0                                  | 2,499                           | 2,844          |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 242,941        |
| 2. LABOR, DEPARTMENT OF   |                                     |                                      |                                    |                                 | 18,350         |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 9,515          |
| 4. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 4,336          |
| 5. INTERIOR, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 1,305          |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| JUSTICE, IMMIGRATION AND NATURAL. SVC, BURLINGTON               |                                     |                                      |                                    |                                 | 66,698         |
| VA MEDICAL CENTER & RO, WHITE RIVER JUNCTION                    |                                     |                                      |                                    |                                 | 4,460          |
| ARMY, USPFO FOR VERMONT, COLCHESTER                             |                                     |                                      |                                    |                                 | 2,437          |
| NAVY, NAVAL RESERVE OFFICERS TRAINING, NORTHFIELD               |                                     |                                      |                                    |                                 | 432            |
| AGRICULTURE, FOREST SERVICE, RUTLAND                            |                                     |                                      |                                    |                                 | 102            |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 3,021                               | 3,414                                | 0                                  | 0                               | 6,435          |
| R & D   | 2,523                               | 6,067                                | 0                                  | 844                             | 9,434          |
| SERVICES  | 12,444                              | 25,675                               | 552                                | 1,979                           | 40,650         |
| SUPPLIES & EQUIPMENT  | 5,735                               | 217,887                              | 9                                  | 2,831                           | 226,462        |
| TOTAL   | 23,723                              | 253,043                              | 561                                | 5,654                           | 282,981        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. CAREER SYSTEMS DEVELOPMT CORP                                | 18,068                              | 1. GENERAL DYNAMICS CORPORATION      |                                    | 214,366                         |                |
| 2. PIZZAGALLI PROPERTIES LLC                                    | 2,572                               | 2. GOODRICH B F COMPANY THE INC      |                                    | 11,286                          |                |
| 3. HERMAN MILLER INC  | 1,364                               | 3. PKC CORPORATION                   |                                    | 4,723                           |                |
| 4. GREEN MOUNTAIN POWER CORP                                    | 1,189                               | 4. STONE & WEBSTER INCORPORATED      |                                    | 2,499                           |                |
| 5. QUANTECH INC   | 1,145                               | 5. PRECI-MANUFACTURING INC           |                                    | 1,025                           |                |
| 6. OPINION RESEARCH CORPORATION                                 | 1,128                               | 6. WHITCOMB FRANK W CONSTRUCTION     |                                    | 821                             |                |
| 7. SO BURLINGTON INS PARTNERSHIP                                | 940                                 | 7. LITTLE ARTHUR D INC               |                                    | 691                             |                |
| 8. UNIVERSITY OF VERMONT  | 883                                 | 8. FURNITURE BY THURSTON INC         |                                    | 502                             |                |
| 9. CATAMOUNT CONSTRUCTION CO                                    | 671                                 | 9. CONCEPTS ETI INC                  |                                    | 455                             |                |
| 10. WESFIELD CONSTRUCTION CO INC                                | 479                                 | 10. NORWICH UNIVERSITY (INC)         |                                    | 432                             |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**VIRGINIA**

Population 7,078,515

Total Procurement By Place of Performance \$20,953,738

Per Capita Procurement \$2,960.19

Rank Per Capita 2

Rank Per Capita Last Year 2

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. FAIRFAX  | 231,337                    | 2,408,980                         | 260,293                    | 3,662,485                | 6,563,095   |
| 2. ARLINGTON  | 172,082                    | 1,051,928                         | 142,189                    | 1,264,996                | 2,631,195   |
| 3. FAIRFAX CITY   | 131,920                    | 1,126,130                         | 106,841                    | 657,834                  | 2,022,725   |
| 4. FALLS CHURCH   | 39,365                     | 236,049                           | 33,576                     | 1,268,163                | 1,577,153   |
| 5. NORFOLK CITY   | 14,191                     | 10,596                            | 127,373                    | 1,221,726                | 1,373,886   |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 13,527,524  |
| 2. GENERAL SERVICES ADMINISTRATION                              |                            |                                   |                            |                          | 2,273,253   |
| 3. COMMERCE, DEPARTMENT OF                                      |                            |                                   |                            |                          | 780,952     |
| 4. ENERGY, DEPARTMENT OF  |                            |                                   |                            |                          | 775,906     |
| 5. JUSTICE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 582,970     |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| DOD, DEFENSE LOGISTICS AGY, FUEL SUPPLY, FT BELVOIR             |                            |                                   |                            |                          | 3,909,620   |
| NAVY, NAVAL AIR SYSTEMS COMMAND, CRYSTAL CITY                   |                            |                                   |                            |                          | 1,676,888   |
| GSA, FTS CTR FOR CONTRACT MGT AND ADMIN, FAIRFAX                |                            |                                   |                            |                          | 1,413,161   |
| DOD, DEFENSE LOGISTICS AGY, DEF SUPPLY, RICHMOND                |                            |                                   |                            |                          | 1,277,972   |
| DOD, STRATEGIC DEFENSE INITIATIVES AGENCY, ARLINGTON            |                            |                                   |                            |                          | 1,251,111   |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 289,092                    | 694,489                           | 3,701                      | 212                      | 987,494     |
| R & D   | 592,111                    | 1,181,953                         | 453                        | 499,601                  | 2,274,118   |
| SERVICES  | 3,525,199                  | 9,425,066                         | 4,869                      | 304,009                  | 13,259,143  |
| SUPPLIES & EQUIPMENT  | 1,282,489                  | 3,060,019                         | 209                        | 90,266                   | 4,432,983   |
| TOTAL   | 5,688,891                  | 14,361,527                        | 9,232                      | 894,088                  | 20,953,738  |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. TRW INC  | 655,000                    | 1. NEWPORT NEWS SHIPBUILDING INC  |                            | 736,514                  |             |
| 2. ELECTRONIC DATA SYSTEMS CORP                                 | 470,668                    | 2. SCIENCE APPLICATIONS INTL CORP |                            | 660,988                  |             |
| 3. AT&T CORPORATION   | 376,658                    | 3. LOCKHEED MARTIN CORPORATION    |                            | 562,845                  |             |
| 4. MCDERMOTT INTERNATIONAL INC                                  | 351,054                    | 4. MAERSK INC                     |                            | 421,292                  |             |
| 5. SCIENCE APPLICATIONS INTL CORP                               | 339,349                    | 5. LITTON INDUSTRIES INC          |                            | 397,511                  |             |
| 6. COMPUTER SCIENCES CORPORATION                                | 188,200                    | 6. COMPUTER SCIENCES CORPORATION  |                            | 353,525                  |             |
| 7. PROGRESS ENERGY INC  | 186,480                    | 7. GTSI CORP                      |                            | 260,148                  |             |
| 8. BOOZ ALLEN & HAMILTON INC                                    | 163,360                    | 8. ELECTRONIC DATA SYSTEMS CORP   |                            | 250,256                  |             |
| 9. DYNCORP  | 123,622                    | 9. BOOZ ALLEN & HAMILTON INC      |                            | 234,029                  |             |
| 10. UNISYS CORPORATION  | 104,449                    | 10. RAYTHEON COMPANY INC          |                            | 219,300                  |             |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**WASHINGTON**

Population 5,894,121

Total Procurement By Place of Performance \$4,406,340

Per Capita Procurement \$747.58

Rank Per Capita 16

Rank Per Capita Last Year 14

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. BENTON   | 9,010                               | 1,547,142                            | 60                                 | 20,292                          | 1,576,504      |
| 2. KING   | 8,112                               | 205,109                              | 4,479                              | 1,046,145                       | 1,263,845      |
| 3. KITSAP   | 5,427                               | 90,856                               | 27,378                             | 297,088                         | 420,749        |
| 4. PIERCE   | 12,906                              | 23,178                               | 36,023                             | 207,926                         | 280,033        |
| 5. WHATCOM  | 819                                 | 4,506                                | -575                               | 238,848                         | 243,598        |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 2,207,090      |
| 2. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 1,554,690      |
| 3. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 178,543        |
| 4. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 148,418        |
| 5. HEALTH AND HUMAN SERVICES, DEPARTMENT OF                     |                                     |                                      |                                    |                                 | 100,759        |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| ENERGY, RICHLAND OPERATIONS OFFICE                              |                                     |                                      |                                    |                                 | 1,422,088      |
| NAVY, FACILITIES ENGINEERING F O , POULSBO                      |                                     |                                      |                                    |                                 | 287,768        |
| GSA, FTS TECHNICAL SERVICES DIVISION, BREMERTON                 |                                     |                                      |                                    |                                 | 252,181        |
| ARMY, ENGINEER DISTRICT, SEATTLE                                |                                     |                                      |                                    |                                 | 187,651        |
| NAVY, FLEET & INDUSTRIAL SUPPLY CENTER, BREMERTON               |                                     |                                      |                                    |                                 | 130,451        |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 235,058                             | 226,733                              | 28                                 | 67                              | 461,886        |
| R & D   | 37,719                              | 500,200                              | 139                                | 42,765                          | 580,823        |
| SERVICES  | 327,511                             | 2,026,306                            | 3,925                              | 149,216                         | 2,506,958      |
| SUPPLIES & EQUIPMENT  | 187,409                             | 639,289                              | 122                                | 29,853                          | 856,673        |
| TOTAL   | 787,697                             | 3,392,528                            | 4,214                              | 221,901                         | 4,406,340      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. FLUOR CORP   | 906,278                             | 1. BOEING COMPANY THE INC            |                                    | 736,631                         |                |
| 2. BATTELLE MEMORIAL INSTITUTE                                  | 369,700                             | 2. B P AMOCO PLC                     |                                    | 236,075                         |                |
| 3. BECHTEL GROUP INC  | 120,049                             | 3. TODD SHIPYARDS CORPORATION        |                                    | 72,599                          |                |
| 4. BRITISH NUCLEAR FUELS PLC                                    | 102,000                             | 4. PACIFIC MEDICAL CENTER INC        |                                    | 64,013                          |                |
| 5. BAE SYSTEMS PLC  | 34,757                              | 5. JOHNSON CONTROLS INC              |                                    | 53,713                          |                |
| 6. KALAM EXPORT CO LLC  | 33,143                              | 6. RAYTHEON COMPANY INC              |                                    | 43,624                          |                |
| 7. CH2M HILL COMPANIES LTD (INC)                                | 24,403                              | 7. HONEYWELL INTERNATIONAL INC       |                                    | 42,312                          |                |
| 8. SNOKIST GROWERS INC  | 21,556                              | 8. U S OIL & REFINING CO INC         |                                    | 37,729                          |                |
| 9. COLVILLE CONFEDERATED TRIBES INC                             | 21,241                              | 9. OSBORNE CONSTRUCTION CO INC       |                                    | 33,114                          |                |
| 10. URS CORPORATION   | 17,591                              | 10. E C I GENERAL CONTRACTORS INC    |                                    | 21,260                          |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**WEST VIRGINIA**

Population 1,808,344

Total Procurement By Place of Performance \$541,740

Per Capita Procurement \$299.58

Rank Per Capita 42

Rank Per Capita Last Year 42

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. PRESTON  | 0                                   | 139,933                              | 0                                  | 0                               | 139,933        |
| 2. BERKELEY   | 21,766                              | 69,732                               | 0                                  | 1,519                           | 93,017         |
| 3. MONONGALIA   | 2,909                               | 56,887                               | 1,708                              | 624                             | 62,128         |
| 4. MARION   | 1,771                               | 29,625                               | 495                                | 8,304                           | 40,195         |
| 5. KANAWHA  | 1,244                               | 32,669                               | 423                                | 1,185                           | 35,521         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 169,463        |
| 2. TREASURY, DEPARTMENT OF THE                                  |                                     |                                      |                                    |                                 | 83,937         |
| 3. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 73,016         |
| 4. ENERGY, DEPARTMENT OF  |                                     |                                      |                                    |                                 | 50,867         |
| 5. GENERAL SERVICES ADMINISTRATION                              |                                     |                                      |                                    |                                 | 29,466         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| TREASURY, BUREAU OF THE PUBLIC DEBT, PARKERSBURG                |                                     |                                      |                                    |                                 | 123,863        |
| ARMY, ENGINEER DISTRICT (CIVIL), HUNTINGTON                     |                                     |                                      |                                    |                                 | 52,620         |
| VA MEDICAL CENTER, MARTINSBURG                                  |                                     |                                      |                                    |                                 | 22,000         |
| TREASURY, BUREAU OF THE PUBLIC DEBT, PARKERSBURG                |                                     |                                      |                                    |                                 | 17,716         |
| TRANSPORTATION, COAST GUARD, MARTINSBURG                        |                                     |                                      |                                    |                                 | 14,453         |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 20,819                              | 149,712                              | 120                                | 0                               | 170,651        |
| R & D   | 2,240                               | 1,248                                | 0                                  | 7,289                           | 10,777         |
| SERVICES  | 89,727                              | 136,117                              | 20,184                             | 17,379                          | 263,407        |
| SUPPLIES & EQUIPMENT  | 58,121                              | 38,404                               | 118                                | 262                             | 96,905         |
| TOTAL   | 170,907                             | 325,481                              | 20,422                             | 24,930                          | 541,740        |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. DICK P J INCORPORATED  | 129,150                             | 1. ALLIANT TECHSYSTEMS INC           |                                    | 7,977                           |                |
| 2. AMERICAN SCIENCE AND ENGINEERING                             | 25,200                              | 2. INFORMATION MANUFAC CORP          |                                    | 7,197                           |                |
| 3. AVERSTAR INC   | 23,582                              | 3. BILFINGER + BERGER BAUAKTIENGE    |                                    | 5,200                           |                |
| 4. ENERGY & ENVIRONMENTAL SOLUTION                              | 21,598                              | 4. CH2M HILL COMPANIES LTD (INC)     |                                    | 4,943                           |                |
| 5. SICPA HOLDING S A  | 20,073                              | 5. MUSTANG SURVIVAL CORP             |                                    | 4,083                           |                |
| 6. UNISYS CORPORATION   | 16,140                              | 6. ELECTRONIC WARFARE ASSOCIATES     |                                    | 2,612                           |                |
| 7. CARLYLE EG&G HOLDINGS INC                                    | 13,801                              | 7. SOUTHEAST FUELS INC               |                                    | 2,522                           |                |
| 8. FUENTEZ SYSTEMS CONCEPTS INC                                 | 11,760                              | 8. MANTECH INTERNATIONAL CORP        |                                    | 2,400                           |                |
| 9. MANAGEMENT AND TRAINING CORP                                 | 8,667                               | 9. ALAN STONE CO INC                 |                                    | 2,112                           |                |
| 10. KNOUSE FOODS COOPERATIVE INC                                | 8,334                               | 10. FMW RUBBER PRODUCTS INC          |                                    | 1,990                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**WISCONSIN**

Population 5,363,675

Total Procurement By Place of Performance \$1,215,017

Per Capita Procurement \$226.53

Rank Per Capita 47

Rank Per Capita Last Year 46

| TOP FIVE COUNTIES   |                                     |                                      |                                    |                                 |                |
|---|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|----------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES                   |                                      | DEPT OF DEFENSE                    |                                 | TOTAL<br>(000) |
|   | SMALL DIS-<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                       | SMALL-DIS<br>ADVAN-<br>TAGED (000) | OTHER<br>(000)                  |                |
| 1. WINNEBAGO  | 0                                   | 8,895                                | 20                                 | 450,716                         | 459,631        |
| 2. MILWAUKEE  | 4,814                               | 76,006                               | 1,935                              | 66,811                          | 149,566        |
| 3. BROWN  | 37                                  | 59,250                               | 44                                 | 7,213                           | 66,544         |
| 4. MARINETTE  | 142                                 | 62,341                               | 0                                  | 307                             | 62,790         |
| 5. DANE   | 1,781                               | 38,714                               | 919                                | 20,729                          | 62,143         |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                                     |                                      |                                    |                                 |                |
| 1. DEFENSE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 761,347        |
| 2. JUSTICE, DEPARTMENT OF                                       |                                     |                                      |                                    |                                 | 125,866        |
| 3. AGRICULTURE, DEPARTMENT OF                                   |                                     |                                      |                                    |                                 | 75,749         |
| 4. TRANSPORTATION, DEPARTMENT OF                                |                                     |                                      |                                    |                                 | 67,577         |
| 5. VETERANS AFFAIRS, DEPARTMENT OF                              |                                     |                                      |                                    |                                 | 60,483         |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                                     |                                      |                                    |                                 |                |
| VA, GREAT LAKES CONTRACT SVC CENTER, MILWAUKEE                  |                                     |                                      |                                    |                                 | 105,617        |
| TRANSPORTATION, COAST GUARD, MARINETTE                          |                                     |                                      |                                    |                                 | 56,996         |
| ARMY, DIRECTORATE FOR CONTRACTING, FORT MCCOY                   |                                     |                                      |                                    |                                 | 24,739         |
| ARMY, USPFO FOR WISCONSIN, CAMP DOUGLAS                         |                                     |                                      |                                    |                                 | 15,289         |
| AGRICULTURE, FOREST SERVICE, RHINELANDER                        |                                     |                                      |                                    |                                 | 5,797          |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL<br>BUSINESS<br>(000)          | LARGE<br>BUSINESS<br>(000)           | STATE &<br>LOCAL<br>GOV'T (000)    | NON-<br>PROFIT &<br>OTHER (000) | TOTAL<br>(000) |
| CONSTRUCTION  | 41,363                              | 10,207                               | 339                                | 14                              | 51,923         |
| R & D   | 11,983                              | 5,212                                | 13                                 | 19,826                          | 37,034         |
| SERVICES  | 54,111                              | 114,948                              | 4,168                              | 11,592                          | 184,819        |
| SUPPLIES & EQUIPMENT  | 217,166                             | 628,735                              | 30                                 | 95,310                          | 941,241        |
| TOTAL   | 324,623                             | 759,102                              | 4,550                              | 126,742                         | 1,215,017      |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                                     |                                      |                                    |                                 |                |
| CIVILIAN AGENCIES<br>CONTRACTORS                                | DOLLARS<br>(000)                    | DEPARTMENT OF DEFENSE<br>CONTRACTORS |                                    | DOLLARS<br>(000)                |                |
| 1. MMC ACQUISITION CO (INC)                                     | 62,228                              | 1. OSHKOSH TRUCK CORPORATION         |                                    | 366,037                         |                |
| 2. KRUEGER INTERNATIONAL INC                                    | 57,401                              | 2. RENCO GROUP THE INC               |                                    | 47,305                          |                |
| 3. AKAL SECURITY INC  | 56,346                              | 3. KIMBERLY-CLARK CORPORATION        |                                    | 35,622                          |                |
| 4. GENERAL ELECTRIC COMPANY INC                                 | 27,526                              | 4. GENERAL ELECTRIC COMPANY INC      |                                    | 26,275                          |                |
| 5. UNIVERSITY OF WISCONSIN SYSTEM                               | 20,365                              | 5. TEXTRON INC                       |                                    | 24,919                          |                |
| 6. DIDION MILLING INC   | 17,212                              | 6. O R C INDUSTRIES INC              |                                    | 18,768                          |                |
| 7. KRIER FOODS INC  | 8,305                               | 7. REINHART FOODSERVICE INC          |                                    | 18,313                          |                |
| 8. OCEAN SPRAY CRANBERRIES INC                                  | 8,299                               | 8. ASTRONAUTICS CORP OF AMERICA      |                                    | 16,426                          |                |
| 9. FEDERAL PLAZA ASSOC LTD PARTN                                | 6,428                               | 9. ALLIANT TECHSYSTEMS INC           |                                    | 15,017                          |                |
| 10. MASTERS GALLERY FOODS INC                                   | 6,000                               | 10. OCENCO INCORPORATED              |                                    | 9,062                           |                |

FEDERAL PROCUREMENT DATA SYSTEM  
**FEDERAL PROCUREMENT DOLLARS BY STATE**  
 Fiscal Year 2000 Through Fourth Quarter

**WYOMING**

Population 493,782

Total Procurement By Place of Performance \$301,265

Per Capita Procurement \$610.12

Rank Per Capita 24

Rank Per Capita Last Year 32

| TOP FIVE COUNTIES   |                            |                                   |                            |                          |             |
|---|----------------------------|-----------------------------------|----------------------------|--------------------------|-------------|
| NAME OF COUNTIES  | CIVILIAN AGENCIES          |                                   | DEPT OF DEFENSE            |                          | TOTAL (000) |
|   | SMALL DIS-ADVANTAGED (000) | OTHER (000)                       | SMALL-DIS ADVANTAGED (000) | OTHER (000)              |             |
| 1. CARBON   | 15                         | 129,190                           | 0                          | 27,841                   | 157,046     |
| 2. LARAMIE  | 2,493                      | 8,331                             | 11,559                     | 32,462                   | 54,845      |
| 3. WESTON   | 0                          | 190                               | 0                          | 21,469                   | 21,659      |
| 4. CAMPBELL   | 0                          | 13,675                            | 518                        | 125                      | 14,318      |
| 5. NATRONA  | 543                        | 7,347                             | 0                          | 1,232                    | 9,122       |
| TOP FIVE AGENCIES WITH PLACE OF PERFORMANCE IN THIS STATE (000) |                            |                                   |                            |                          |             |
| 1. TENNESSEE VALLEY AUTHORITY                                   |                            |                                   |                            |                          | 140,618     |
| 2. DEFENSE, DEPARTMENT OF                                       |                            |                                   |                            |                          | 100,470     |
| 3. INTERIOR, DEPARTMENT OF THE                                  |                            |                                   |                            |                          | 26,442      |
| 4. TRANSPORTATION, DEPARTMENT OF                                |                            |                                   |                            |                          | 10,233      |
| 5. AGRICULTURE, DEPARTMENT OF                                   |                            |                                   |                            |                          | 7,444       |
| TOP FIVE CONTRACTING OFFICES LOCATED IN THIS STATE (000)        |                            |                                   |                            |                          |             |
| USAF, 90TH CONS/LGC, F E WARREN AFB                             |                            |                                   |                            |                          | 32,088      |
| VA MEDICAL & RO CENTER, CHEYENNE                                |                            |                                   |                            |                          | 6,565       |
| VA MEDICAL CENTER, SHERIDAN                                     |                            |                                   |                            |                          | 3,067       |
| INTERIOR, PARK SERVICE, YELLOWSTONE NATL PARK                   |                            |                                   |                            |                          | 2,731       |
| DOD/DEPARTMENT OF THE ARMY                                      |                            |                                   |                            |                          | 2,414       |
| TYPE OF PRODUCT OR SERVICE                                      | SMALL BUSINESS (000)       | LARGE BUSINESS (000)              | STATE & LOCAL GOV'T (000)  | NON-PROFIT & OTHER (000) | TOTAL (000) |
| CONSTRUCTION  | 41,956                     | 9,781                             | 0                          | 0                        | 51,737      |
| R & D   | 411                        | 117                               | 0                          | 2,653                    | 3,181       |
| SERVICES  | 29,600                     | 13,893                            | 457                        | 3,035                    | 46,985      |
| SUPPLIES & EQUIPMENT  | 27,563                     | 171,606                           | 36                         | 157                      | 199,362     |
| TOTAL   | 99,530                     | 195,397                           | 493                        | 5,845                    | 301,265     |
| TOP CONTRACTORS PERFORMING IN THIS STATE                        |                            |                                   |                            |                          |             |
| CIVILIAN AGENCIES CONTRACTORS                                   | DOLLARS (000)              | DEPARTMENT OF DEFENSE CONTRACTORS |                            | DOLLARS (000)            |             |
| 1. UNION PACIFIC CORPORATION                                    | 126,812                    | 1. SINCLAIR OIL CORPORATION       |                            | 27,841                   |             |
| 2. BURLINGTON NORTHERN SANTA FE                                 | 13,632                     | 2. HERMES CONSOLIDATED INC        |                            | 21,469                   |             |
| 3. SLETTEN INC  | 7,067                      | 3. IT GROUP INC THE               |                            | 8,245                    |             |
| 4. GROVER R H INC   | 5,074                      | 4. GROWLING BEAR COMPANY INC      |                            | 4,780                    |             |
| 5. BECO CONSTRUCTION COMPANY INC                                | 4,469                      | 5. BOUYGUES                       |                            | 3,996                    |             |
| 6. RICE ENTERPRISES INC   | 3,583                      | 6. RAYTHEON COMPANY INC           |                            | 2,382                    |             |
| 7. HAWKINS & POWERS AVIATION INC                                | 3,582                      | 7. HYDROGEOLOGIC INC              |                            | 2,202                    |             |
| 8. UNIVERSITY OF WYOMING  | 2,675                      | 8. BRAZOS ROOFING INTERNATIONAL   |                            | 1,582                    |             |
| 9. UNICOVER CORPORATION   | 2,394                      | 9. TYCO INTERNATIONAL LTD         |                            | 1,333                    |             |
| 10. NORTHERN ARAPAHOE TRIBE (INC)                               | 1,889                      | 10. KEHN DON CONSTRUCTION INC     |                            | 1,206                    |             |