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*ADMITTED ONLY IN CALIFORNIA

AND MEXICO, D.F.

JOHNIE L. COCHRAN, JR.
RALPH L. LOTKIN
*ALSO MEMBER OF
THE CALIFORNIA BAR

April 2, 1998

The Honorable James V. Hansen
Chairman
Committee on Standards of Official Conduct
HT-2, U.S. Capitol Building
Washington, D.C. 20515

The Honorable Howard I. Berman
Ranking Democratic Member
Committee on Standards of Official Conduct
HT-2, U.S. Capitol Building
Washington, D.C. 20515

Re: Representative Earl F. Hilliard

Dear Mr. Chairman and Ranking Member:

This correspondence constitutes the third submission on behalf of Congressman Hilliard in response to those questions contained in Section III of your January 13, 1998, letter entitled, "Campaign Expenditures."

Based upon the breadth and repetition of matters raised in various of your inquiries, we have prepared a series of Attachments containing selected related items and categories of campaign organization expenditures. By so doing, answers to specific questions raised in your letter can be found by simple reference to the appropriate Attachment.¹ The Attachments are identified as follows:

¹ Every effort has been made to identify and categorize relevant items. We again note many associated records are in the possession of the State of Alabama. See letter to Committee dated February 25, 1998, footnote 1; and March 5, 1998, letter to the Committee, Answer 11.

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- Attachment I Campaign expenditures to individuals for salary, consulting fees, or reimbursement of expenses
- Attachment II Campaign disbursements to companies, charities, or entities in which Congressman Hilliard or a family member had a financial interest or position
- Attachment III Interest free loans and donations to family or campaign organizations in which Congressman Hilliard or a member of his family is involved
- Attachment IV Insurance policy payments
- Attachment V Media advertising payments

Pursuant to the foregoing, responses to your questions regarding campaign expenditures follow.

Campaign Expenditures

1. *Please provide the names of all paid campaign employees from January 1, 1991, to the present, specify their duties or title (if any) and state their salary (and any changes thereto) during that time period.²*

[Answer]: See Attachment I.

2. *To what extent, if any, have funds from your campaign account been used to benefit any business or other entity in which you, or any member of your family, have had a financial interest or have served in a position?*

[Answer]: See Attachment II. If your use of the term "benefit" is meant to imply gratuitous transfers of campaign funds to third party entities without either receipt of consideration or for non-political/campaign purposes, the answer is

² Prior to 1993, paid campaign workers were salaried. Subsequently, the decision was made to engage compensated campaign staff as consultants in order to reduce the financial overhead of the campaign organization for taxes. As paid consultants, such individuals were personally responsible for applicable tax withholdings.

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"No." Similarly, we note that because the term "benefit" as used in your question is ambiguous, it could be construed to include campaign organization expenditures and disbursements for rent payments as well as donations to qualified charities. Accordingly, a wide range of disbursements have been listed in Attachment II although the circumstances of any particular item might not be considered a "benefit" to the recipient as opposed to meeting a contractual obligation for use of facilities, goods, services, etc.

- ◆ *In particular, has your campaign committee, as alleged, ever made "[d]irect payments to companies and charities under the control of [your] family," or to companies and charities that listed their address at your post office box? If yes*
- ◆ *Please specify the date, amount, and recipient of such payments.*

[Answer]: Yes. See Attachment II. See also Enclosure 1, copy of correspondence from the Internal Revenue Service designating the African American Institute (AAI) as a qualified § 501(c)(3) entity. (The Alabama Film and Entertainment Council was merged into AAI and operated under its organizational auspices.)

- ◆ *In what way were such payments made for a bona fide campaign or political purpose?*

[Answer]: All such payments were for a bona fide campaign or political purpose, such as paying rent, utilities, resources costs incurred by the campaign or assisting a qualified charitable undertaking with consequent political benefit to the campaign, in accordance with relevant FEC guidelines. As you know, such charitable donations enhance the political image of a candidate and have been properly undertaken by numerous Members' campaign organizations for many years.

- ◆ *To what extent, if any, did your campaign pay the utility bills relating to use of the premises at Third Avenue in Birmingham by entities other than the campaign?*

[Answer]: The campaign had separate utilities with respect to occupancy of the rental at 1612 3rd Avenue, North and paid them. No other entities occupied that space leased to the campaign. (We, again, note underlying documents are in the possession of the State of Alabama.)

3. *Has your campaign committee, as reported, ever made payments to members of your family in salaries or consultant fees?*

[Answer]: Yes.

- ◆ *If yes, please describe the services performed by those family members in return for those salaries or fees, and provide documentation concerning the assignment and performance of those services.*

[Answer]: See Attachment I. Family members worked in various capacities as campaign and office managers, putting out signs, passing out literature, fundraising, media and such other duties as assigned.

4. *Please identify any campaign expenditures that have been made to reimburse members of your family for expenses, specify the purpose of the expenditure, and provide any documentation concerning such expenses.*

[Answer]: See Attachment I.

5. *Please state whether, as alleged, your campaign ever has made interest-free loans to members of your family, or to charitable organizations with which you or a member of your family were involved. Please provide any documentation concerning such loans.*

[Answer]: See Attachments II and III. As noted in Attachment II, donations, not interest free loans were made to the African American Institute and the Alabama Film and Entertainment Council. Your question is apparently prompted by erroneous information in *The Hill's* article due to inadequate checking of FEC documents by the reporter. A copy of the FEC amended filing and correspondence with the Clerk of the House are provided as Enclosure 2. Included as Enclosure 3 are loan documents regarding Rita Hilliard.

6. *What payments, if any, has your campaign made to American Trust Life? Why were such payments made?*

[Answer]: See Attachment II.

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7. *Has your campaign ever paid for an insurance policy on behalf of a campaign employee? If yes, what type of policy was provided, who was the policyholder, and who was the policy's beneficiary?*

[Answer]: See Attachment IV. The policy holder was Elizabeth Redmond and the beneficiary was Elizabeth Redmond. See Enclosure 4, copy of correspondence from Blue Cross/Blue Shield of Alabama.

- ◆ *What premium was charged for this policy, and on what basis was the premium calculated?*

[Answer]: Premiums were calculated on actuarial assumptions by Blue Cross/Blue Shield. The premium amount was \$181.00 per month.

- ◆ *For how long was this policy in effect?*

[Answer]: The policy was in effect for the period May 1, 1994-June 1, 1996. See Enclosure 4.

8. *Has your campaign ever prepaid insurance premiums? If yes, why?*

[Answer]: Yes, insurance premiums were prepaid. Campaign contributions came in infrequently and sometimes the campaign had to make several payments to catch up and therefore, when possible the campaign would prepay premiums to cover lean months.

9. *Please state whether your campaign organization has made expenditures to American Trust Advertising Agency, specify the purpose of those expenditures, and provide a copy of the contract, agreement, or other documentation concerning any services provided by American Trust Advertising Agency.*

[Answer]: See Attachment II.

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10. *In connection with any campaign expenditures relating to the radio station WIQR:*

- ◆ *Please respond to allegations that your campaign made expenditures in 1996 for radio advertising on WIQR at a time when the station was not broadcasting.*

[Answer]: See Attachment V. WIQR was broadcasting under the supervision of Engineer/Operating Manager, Paul Harvechek. Subsequently we learned that the fact of continued operation was not properly reported to FCC.

- ◆ *Please state whether your campaign purchased advertising on stations other than WIQR. If not, please explain.*

[Answer]: See Attachment V. See Enclosure 5, copies of available bills for campaign advertising at other stations.

- ◆ *Please state whether the campaign purchased advertising on WIQR during a non-election year. If so, please explain.*

[Answer]: See Attachment V. The campaign supported year round promotions and news exposure.

- ◆ *Please explain the extent to which the listening audience of WIQR includes individuals in your congressional district.*

[Answer]: The listening audience of WIQR includes the following counties in the Seventh Congressional District: Montgomery, Wilcox, Lowndes, and Dallas.

11. *Who currently has authority to sign checks drawn on your campaign's bank account?*

[Answer]: Elizabeth Redmond, Treasurer
Elvira Williams, Assistant Treasurer

- ◆ *Who else has possessed signature authority since January 1, 1991?*

[Answer]: James H. Parker
Toni Motley
Rita Hall

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12. *Please describe the process by which checks drawn on your campaign's account are authorized and prepared.*

[Answer]: All bills, obligations, salaries, wages and donations requests were made to the treasurer or assistant treasurer and was authorized and prepared by them.

◆ *How has that process changed, if at all, since January 1, 1991?*

[Answer]: Different treasurers have been authorized and deleted since 1991.

13. *The December 3, 1997, article in The Hill reported that your campaign has made interest-free loans totalling approximately \$30,000 to your niece Rita Hilliard Hall; your son, State Rep. Earl Hilliard, Jr.; and the Alabama Film and Entertainment Council.*

◆ *Was this report accurate? If so, please specify the purpose of these loans, and provide copies of related loan agreements and other documentation, if any.*

[Answer]: This report is not accurate. (See Attachments II and III and Answer No. 5 of this section.) Note: your question incorrectly states a loan to Congressman Hilliard's "son" (who is not a State Representative). *The Hill's* article concerned the congressman's nephew whose State political campaign organization received loans, as reported to the FEC. The loans to John Hilliard's campaign (see loan documents at Enclosure 6) were to assist his political efforts which was intended to, and did, have a positive effect on the congressman's campaign efforts. Moreover, such a loan transaction between a federal campaign and a state or local campaign has been specifically approved by the FEC.

* * *

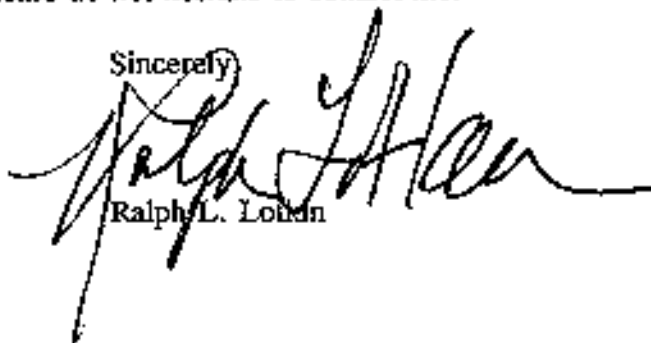
With this submission, we believe we have undertaken best efforts to respond to your January 13, 1998, questions. By so doing, however, we do not concede any of the legal objections as to policy and precedent raised in earlier correspondence. Nonetheless, it is our view that the documentation and responses provided to you should be more than adequate to put to rest any concerns raised by *The Hill* news articles, significant aspects of which are based upon either obvious misinformation or incomplete review of available public documents.

In the meantime, and under separate cover, we are submitting a request for the Committee's assistance in the preparation of amendments to Financial Disclosure Statements. We look forward to a prompt response and resolution of our questions.

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Should you wish to further discuss any of the above or the prior submissions in response to your January 13 letter, please do not hesitate to contact me.

Sincerely

A handwritten signature in cursive script, appearing to read "Ralph L. Lohan". The signature is written in black ink and is positioned above the printed name.

Ralph L. Lohan

Enclosures

ATTACHMENT I

CAMPAIGN EXPENDITURES TO INDIVIDUALS FOR
SALARY, CONSULTING FEES, OR
REIMBURSEMENT OF EXPENSES

CAROL ALLEN (nee Hilliard)

Campaign Worker - Duties as Assigned, Birmingham

2/12/93	\$ 1000.00	Consultant Fees
2/22/93	200.00	Consultant Fees
4/21/93	2000.00	Consultant Fees

ERICA ARRINGTON

Campaign Worker - Duties as Assigned, Birmingham

3/11/94	1000.00	Consultant Fee
3/18/94	1500.00	Consultant Fee
8/31/94	300.00	Consultant Fee
9/5/96	500.00	Consultant Fee

RAYE BRAN:

Campaign office Director, Montgomery

6/12/92	\$ 225.00	GOTV Salary
6/19/92	225.00	GOTV
6/27/92	225.00	Campaign Help
7/6/92	425.00	Salary

EDNA BOOKER (Booker & Booker):

Birmingham - Duties as Assigned

3/8/93	\$ 857.40	Consultant Fees
6/1/93	1200.00	Consultant Fees
7/1/93	1200.00	Consultant Fees

WASHINGTON BOOKER:

Campaign Worker - Duties as Assigned, Birmingham

4/2/92	\$ 700.00	Campaign Help
6/27/92	150.00	(GOTV)
6/27/92	100.00	(GOTV)
7/21/92	1000.00	(Polling)
7/21/96	300.00	Consultant Fee

MARY BROWN:

Birmingham - Duties as Assigned

11/1/93	264.99	Payroll
12/1/93	264.99	Payroll

JEWEL CLARK:

Campaign Office Manager, Birmingham		
3/19/92	\$ 156.74	Campaign Employee
3/27/92	156.74	Campaign Employee
4/1/92	156.74	Campaign Employee
4/9/92	156.74	Campaign Employee
4/16/92	156.74	Campaign Employee
4/23/92	156.74	Campaign Employee
4/30/92	156.74	Campaign Employee
5/13/92	156.74	Campaign Employee
5/14/92	156.74	Campaign Employee
5/19/92	156.74	Campaign Help-Salary
5/22/92	156.74	Campaign Help-Salary
6/11/92	156.74	Campaign Help
6/17/92	156.74	Campaign Help
6/25/92	156.74	Campaign Help
7/2/92	156.74	Salary
7/8/92	156.74	Salary
7/16/92	156.74	Salary
7/21/92	156.74	Salary
7/31/92	156.74	Salary
8/13/92	191.54	Salary
8/13/92	241.54	Salary
8/28/92	191.54	Salary
8/28/92	260.00	Salary
9/4/92	191.54	Salary
9/18/92	191.54	Salary
9/23/92	191.54	Salary
9/25/92	241.54	Salary
10/2/92	191.54	Salary
10/9/92	191.54	Salary
10/16/92	191.54	Salary
10/23/92	191.54	Salary
10/23/92	260.00	Salary
10/31/92	191.54	Salary
11/6/92	191.54	Salary
11/17/92	128.08	Salary
11/18/92	191.54	Salary
11/25/92	191.54	Salary

LONNA CLARK

Birmingham - Duties as Assigned		
11/1/93	113.56	Payroll
12/1/93	113.56	Payroll
1/6/94	113.56	Payroll

FANNIE DAVIS

Tuscaloosa - Duties as Assigned		
5/4/94	\$ 200.00	Campaign Help

DUNNALLY DONOVAN (Silver Spring, MD)

Fundraiser
9/24/94 \$ 305.00 Consultant Fee

ESTHER FAIRLEY:

Tuscaloosa - Duties as Assigned
9/10/92 \$ 87.00 Salary
9/22/92 87.00 Salary
9/25/92 87.00 Salary
10/8/92 87.00 Salary
10/15/92 87.00 Salary
10/23/92 87.00 Salary
11/6/92 121.80 Payroll

CHARLES FOSTER:

Birmingham - Duties as Assigned
4/28/92 \$ 300.00 GOTV
6/1/92 305.00 GOTV, gas, travel exp.
7/21/92 250.00 Polling
7/31/92 150.00 Travel expenses
8/28/92 350.00 Travel expenses
9/7/92 1000.00 Travel Expenses
9/18/92 500.00 Travel Expenses
10/2/92 100.00 Travel Expenses
10/6/92 50.00 Travel Expenses
4/4/96 200.00 Consultant Fee
10/1/96 2300.00 Polling
10/7/96 595.00 Polling

LILLIAN GERMAN

Fundraiser - Washington, DC
4/1/96 \$1000.00 Consultant Fee
5/7/96 3000.00 Consultant Fee
6/4/96 1000.00 Consultant Fee
6/26/96 1000.00 Consultant Fee
7/31/96 1000.00 Consultant Fee
9/5/96 1500.00 Consultant Fee
10/15/96 200.00 Consultant Fee

JOHN GORDON:

Campaign Worker - Tuscaloosa
3/1/93 \$ 448.28 Payroll

PHYLLIS HAND:

Campaign Worker - Tuscaloosa
6/12/92 \$ 87.00 GOTV
7/8/92 87.00 Salary

CAROL J. HILLIARD:

MC's sister - now Carol Allen
5/22/92 \$ 20.00 Booth Purchase

CHERYL HILLIARD:

MC's niece			
6/1/92	\$ 45.23	Reimb. Postage	
6/29/92	100.00	Purchase Victory Supplies	
9/24/92	200.00	Catering Expenses	
7/1/93	100.00	Janitorial Services	

EARL F. HILLIARD:

3/13/92	\$2590.09	Reimb. Congressional filing fee
5/13/92	60.53	Petty Cash
6/1/92	2800.00	GOTV-Ballots
6/24/92	1400.00	GOTV, Travel Ex. Ballots
6/30/92	100.00	Reimb.
7/14/92	300.00	Expenses Dem. Convention
7/31/92	125.00	Travel Expenses Reimb.
8/7/92	800.00	Travel Expenses Reimb.
9/28/92	596.44	Travel Expenses CBS Weekend
10/22/92	483.98	Travel Exp.
2/22/93	200.00	Consultant Fee [should be Jr.?)
4/20/93	418.00	Reimb. Exp.
6/25/93	489.00	Reimb. Exp.
9/10/93	350.00	CBC Registration
9/13/93	591.00	CBC Expenses
3/5/94	200.00	Travel Reimb.
5/20/94	1100.00	Reimb. Exp.
4/17/96	265.57	Reimb. Exp.
5/28/96	237.00	Reimb. Travel
6/26/96	229.29	Reimb. Travel
7/24/96	324.00	Reimb. Travel Exp.
8/20/96	2100.00	Reimb. Dem. Nat'l Convention
9/30/96	1345.00	CBC lodging/meals
9/30/96	326.00	South Dem. Summit
10/4/96	250.00	Regis. room/meals
11/4/96	250.00	Refreshment/party supplies
5/28/97	186.60	Reimb. airline ticket
9/19/97	150.00	Reimb. airline ticket

EARL F. HILLIARD, JR.

MC's son - Campaign Manager		
6/1/92	\$ 50.00	GOTV Travel Exp
9/4/92	1000.00	Travel Exp.
10/3/92	155.00	Travel Exp.
10/8/92	550.00	Travel Exp.
10/22/92	1000.00	Salary
12/18/92	1000.00	Salary
2/10/93	600.00	Consultant Fee
2/10/93	400.00	Consultant Fee
3/9/93	200.00	Consultant Fee
3/26/93	600.00	Consultant Fee
4/14/93	1000.00	Consultant Fee
5/3/93	1000.00	Consultant Fee

5/10/93	1000.00	Consultant Fee
5/25/93	1000.00	Salary
6/21/93	500.00	Consultant Fee
8/2/93	4500.00	Consultant Fee
7/24/96	324.00	Reimb. Travel Exp.

FREDERICK E. HILLIARD:

MC's nephew - Duties as Assigned

3/18/92	\$ 25.00	Reimb. for keys made
3/20/92	465.00	Reimb. Art Alpha Mobile Conven.
4/10/92	\$ 300.00	Campaign Help
4/21/92	917.07	Campaign Help
4/24/92	200.00	Reimb. Hospitality Suite Refresh.
6/12/92	50.88	Reimb. for gas
6/15/92	50.00	Reimb./gas/GOTV
6/22/92	30.00	Gas
6/25/92	75.00	GOTV
6/25/92	65.88	GOTV/Gas
7/10/92	150.00	Ballots Distribution
7/21/92	80.90	Travel Exp.
7/30/92	300.00	Salary
7/31/92	150.00	Salary
7/31/92	350.00	Salary
8/7/92	1000.00	Salary
8/25/92	20.65	Reimb. Travel Expenses
9/2/92	1000.00	Salary
9/18/92	500.00	Salary
10/3/92	1000.00	Salary
10/29/92	20.00	Gas
11/9/92	10.00	Travel Exp.

JOEL K. HILLIARD:

MC's nephew - Duties as Assigned

3/24/92	\$ 319.41	Reimb. Alpha Convention Mobile
4/10/92	\$ 300.00	Campaign Help
4/21/92	917.07	Campaign Help
5/18/92	50.00	Gas
5/26/92	50.00	GOTV-Gas
6/1/92	100.00	Travel Exp. GOTV, Gas
6/5/92	200.00	GOTV, Travel Exp.
6/15/92	100.00	Reimb/Gas/GOTV
6/23/92	30.00	GOTV/Gas
6/24/92	50.00	GOTV
6/25/92	55.00	GOTV/Gas
7/10/92	325.00	Ballots Distributions
7/20/92	92.00	Travel Expense Reimb.
8/7/92	245.00	Salary
8/7/92	755.00	Salary
9/2/92	1000.00	Salary
9/18/92	500.00	Salary
10/3/92	1000.00	Salary
10/22/92	25.00	Gas/Travel Exp.

10/30/92	25.00	Travel Exp.
11/2/92	20.00	Gas
11/6/92	10.00	Travel Exp.
1/29/93	100.00	Janitorial Services

JOHN R. HILLIARD:

MC's nephew - Duties as Assigned

5/15/92	\$ 55.00	GOTV-Travel Expenses
5/21/92	80.00	GOTV-Gas & Travel
5/26/92	25.00	Petty Cash
6/19/92	1500.00	GOTV-Turn on Phones & Utilities
6/23/92	115.00	Reimb/GOTV
6/24/92	50.00	GOTV, Travel, meals & Exp.
9/31/92	300.00	Travel Exp.
10/3/92	150.00	Travel Exp.
10/15/92	3500.00	Signs & Lit. Distrib.
10/16/92	150.00	Material Distrib.
10/20/92	30.00	Travel Exp. Gas
10/22/92	3000.00	Distrib. to Tuscaloosa/Greene Cos.
10/22/92	25.00	Gas
1/14/93	215.29	U-Haul Rental

LEONARD HILLIARD

MC's brother - Duties as Assigned

10/24/96	\$ 1006.00	Polling
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MARY F. HILLIARD:

MC's wife - Duties as Assigned

6/8/92	\$ 60.47	Reimb. Wine Purchase
8/28/92	2900.00	Travel Exp. Reimb. - Dem. Convention
9/28/92	1277.09	Reimb. Travel-Regis. Miami
10/26/92	429.00	Travel Exp./tickets/Wash.DC
2/10/93	6510.06	Hotel Res./Bus Rental
4/26/93	1800.00	Reimb. Travel
10/28/96	40.00	Reimb. advertising

RITA HALL: (nee Hilliard)

MC's niece. Campaign manager/treasurer

7/7/92	\$ 1297.53	Salary
8/3/92	1320.53	Salary
9/1/92	1320.53	Salary
9/1/92	144.00	Travel Exp
9/23/92	55.50	Ofc. Supplies
9/29/92	208.00	Travel Exp.
10/2/92	1320.53	Salary
11/2/92	1320.53	Salary
11/4/92	208.00	Travel Exp.
12/9/92	1320.53	Salary
12/9/92	208.00	Travel Exp.
12/31/92	208.00	Travel Exp.

1/1/93	500.00	Payroll
1/1/93	820.00	Payroll
1/29/93	208.00	Payroll
2/1/93	400.00	Payroll
2/1/93	920.53	Payroll
3/1/93	208.00	Payroll
3/1/93	1256.41	Payroll
4/1/93	208.00	Payroll
4/1/93	1256.41	Payroll
4/30/93	308.00	Salary
4/30/93	1320.73	Salary
5/28/93	1320.53	Salary
5/28/93	208.00	Salary
7/1/93	1320.53	Payroll
7/1/93	208.00	Payroll-Insurance Premium
8/2/93	1320.53	Payroll
8/19/93	208.00	Insurance Premium
9/1/93	1320.53	Payroll
10/29/93	1320.23	Payroll
1/5/94	1320.53	Payroll
2/1/94	585.00	Consultant Fee

RITA HILLIARD:

MC's niece - now Rita Hall		
5/26/92	\$ 10.00	GOTV-Gas
6/22/92	50.00	Purchase Refreshments
6/23/92	300.00	GOTV-Polling, Phone Bank
6/29/92	5300.00	GOTV Jefferson County
7/31/92	144.00	Travel

RODERICK HILLIARD:

MC's nephew - Birmingham & Tuscaloosa - Duties as Assigned		
6/12/92	\$ 160.00	Travel & Meals, GOTV
6/23/92	190.00	GOTV-Salary
6/29/92	20.00	GOTV, Travel Exp.
7/10/92	150.00	Ballots Distribution
7/20/92	\$ 150.00	Salary
7/21/92	350.00	Salary
7/24/92	150.00	Salary
7/31/92	150.00	Salary
8/7/92	75.00	Salary
8/7/92	50.00	Salary
8/13/92	40.22	Salary
8/28/92	37.50	Janitorial Services
8/24/92	50.00	Salary
9/2/92	120.50	Janitorial Services
9/18/92	500.00	
9/30/92	67.00	Janitorial Services
10/14/92	62.50	Janitorial Services
10/29/92	62.50	Janitorial Services
11/17/92	62.50	Janitorial Services

DON C. HULL

Birmingham - Campaign worker - Duties as Assigned

6/2/94	700.00	Consultant Fee
12/7/94	1095.00	Consultant Fee
10/31/96	39.00	Polling

GRISELDA McCOY

Fundraiser

9/1/94	\$ 792.00	Consultant Fee
12/9/94	1323.75	Consultant Fee

MERRIAM McLENDON

Fundraiser, Birmingham

7/1/94	\$3,333.33	Consultant Fee
9/2/94	2,733.00	Consultant Fee
9/9/94	600.00	Consultant Fee

ERIC MAJOR

Birmingham & Tuscaloosa - Campaign worker - Duties as Assigned

12/1/93	\$ 353.37	Consultant Fee
12/16/93	275.00	Consultant Fee
12/24/93	900.00	Consultant Fee
8/15/94	1200.00	Consultant Fee
9/2/94	600.00	Consultant Fee
9/9/94	600.00	Consultant Fee

TONI MOTLEY

Fundraiser, Birmingham

12/21/94	595.87	Consultant Fee
6/6/95	595.87	Consultant Fee

KENNETH MULLINAX

Press/Fundraiser, Birmingham

2/17/93	1665.00	Consultant Fees
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WILLIAM PARKER

Birmingham - Campaign Worker - Duties as Assigned

7/2/96	\$ 498.50	Consultant Fee
10/1/96	50.00	Polling

ELIZABETH REDMOND

Birmingham - Office Manager

4/22/94	\$ 50.00	Advance on Salary
4/29/94	741.51	Salary
6/1/94	791.51	Payroll
7/1/94	829.27	Payroll
8/1/94	50.00	Payroll Advance
8/4/94	250.00	Payroll
9/7/94	829.27	Payroll
12/7/94	867.08	Payroll
1/9/95	500.00	Payroll

1/23/95	367.08	Payroll
2/24/95	868.07	Payroll-Jan.
2/24/95	868.07	Payroll-Feb.
3/1/95	868.07	Payroll
4/7/95	943.69	Payroll
5/4/95	943.69	Payroll
6/5/95	943.69	Payroll
6/30/95	500.00	Payroll
1/1/96	936.07	Payroll
2/1/96	936.07	Payroll
3/1/96	936.07	Payroll
4/1/96	936.07	Payroll
5/1/96	936.07	Payroll
5/30/96	250.00	Salary
6/1/96	686.07	Salary
6/27/96	936.07	Salary
8/1/96	936.07	Payroll
8/20/96	200.00	Payroll
9/3/96	214.31	Payroll

MARY ROBERTS:

Campaign worker - Tuscaloosa		
7/8/92	\$ 87.00	Salary
9/4/92	174.00	Salary
9/22/92	87.00	Salary
9/25/92	87.00	Salary
10/6/92	87.00	Salary
10/8/92	87.00	Salary
10/16/92	87.00	Salary
10/23/92	87.00	Salary
11/4/92	121.80	Payroll

TARA SALLEE

Montgomery - Duties as Assigned		
8/22/96	\$ 34.40	Reimb. ofc. supplies
9/5/96	45.00	Travel reimb.

ANDREA SIMMONS

Birmingham - Duties as Assigned		
12/31/93	\$ 100.00	Computer services
2/15/94	167.00	Consultant Fee
4/8/94	167.00	Accounting Service

JACQUELINE SMITH

Campaign worker - Birmingham		
12/9/94	508.92	Consultant Fee

LAURA STANSEL:

Bessemer - Office Manager		
4/1/92	917.07	Campaign Employee
5/1/92	917.07	Campaign Employee
6/1/92	917.97	Campaign Help

7/2/92	917.07	Salary
8/3/92	917.07	Salary
9/1/92	917.07	Salary
10/2/92	917.07	Salary
11/2/92	917.07	Salary

CURTIS TRAVIS:

Tuscaloosa - Duties as Assigned		
7/8/92	\$ 87.00	Salary
3/1/93	440.33	Payroll

SONYA THOMAS:

Montgomery - Duties as Assigned		
9/4/92	\$ 87.00	Salary
9/10/92	87.00	Salary
9/22/92	87.00	Salary
9/25/92	87.00	Salary
10/6/92	87.00	Salary
10/8/92	87.00	Salary
10/15/92	87.00	Salary
10/23/92	87.00	Salary
11/4/92	121.80	Payroll

HEZIKIAH WAGGSTAFF

Montgomery - Duties as Assigned		
6/15/92	\$ 600.00	Opening of Montgomery Hdqs.

HASAN WALKER:

Montgomery - Duties as Assigned		
5/4/92	\$ 400.00	GOTV
6/24/92	600.00	GOTV - Ballots, Travel & Meals

YOLANDA WILLIAMS

Office Manager, Birmingham		
8/2/93	\$ 504.31	Payroll
9/1/93	819.43	Payroll
9/3/93	67.05	Shortage of Payroll
11/1/93	886.48	Payroll
12/1/93	1031.43	Payroll
1/5/94	1031.43	Payroll
2/1/94	1033.82	Payroll
3/5/94	900.00	Payroll
3/8/94	272.04	Payroll
4/1/94	1172.04	Payroll
5/3/94	227.09	Salary

ELVIRA WILLOUGHBY (Williams)

Campaign worker - Birmingham		
12/1/93	1149.68	Consultant Fees/Secretarial
10/30/96	750.00	Polling

MICHELLE WILSON (also spelled "Michele")

Tuscaloosa - Office Manager		
6/11/92	\$ 250.00	GOTV
6/12/92	250.00	GOTV
6/19/92	435.80	GOTV-Postage
6/27/92	435.80	GOTV
7/8/92	87.00	Salary
7/17/92	174.00	Salary
7/24/92	174.00	Salary
8/7/92	152.25	Salary
8/14/92	152.25	Salary
8/25/92	87.00	Salary
9/10/92	87.00	Salary
9/25/92	87.00	Salary
10/6/92	87.00	Salary
10/8/92	42.50	Salary
10/15/92	43.50	Salary
10/23/92	69.60	Salary

TUNSTALL WILSON

Campaign Manager, Tuscaloosa		
12/30/92	500.00	Consultant Fee

JAMES WRIGHT

Accounting, Birmingham		
4/22/93	\$ 450.00	Polling
12/23/93	150.00	Tax Services
4/26/96	50.00	Accounting Services

ATTACHMENT II

CAMPAIGN DISBURSEMENTS TO COMPANIES, CHARITIES,
OR ENTITIES IN WHICH CONGRESSMAN HILLIARD
OR A FAMILY MEMBER HAD
A FINANCIAL INTEREST OR POSITION

AFRICAN AMERICAN INSTITUTE

Donations:

4/8/93	\$ 150.00	Donation
5/27/93	150.00	Donation
8/18/93	330.00 ¹	Donation
9/28/94	2500.00	"Donation for Film Festival"
4/10/97	2000.00	"Donation for Film Festival"

Rent Payments:

10/1/93	\$ 1,500.00	Rent - Sep
10/5/93	1,500.00	Rent - Oct
11/3/93	1,500.00	Rent - Nov
11/29/93	1,500.00	Rent - Dec
2/4/94	1,500.00	
3/8/94	1,500.00	
4/4/94	1,500.00	Rent- Apr
4/26/94	1,500.00	Rent - May
5/19/94	1,500.00	
6/3/94	1,500.00	
7/21/94	1,500.00	
8/1/94	1,500.00	
8/23/94	1,500.00	
8/30/94	1,500.00	
9/9/94	1,500.00	
2/13/95	3,000.00	Rent - Feb & Mar
7/18/95	1,500.00	

¹ The Hill article erroneously described this disbursement as interest free loan and apparently ignored FEC amendment of 7/6/94 in which disbursement was correctly identified as a donation.

ALABAMA FILM & ENTERTAINMENT COUNCIL

Donations:²

7/12/93	\$ 1,650.00	Donation
8/10/93	2,900.00	Donation
8/19/93	400.00	Donation
8/27/93	800.00	Donation

AMERICAN ADVERTISING AGENCY

4/10/97	\$ 6,000.00	Advertising Fee - Jan-Feb-Mar-Apr
5/1/97	1,500.00	Advertising Fee - May
6/1/97	1,500.00	Advertising Fee
7/7/97	1,100.00	Advertising Fee
8/15/97	1,500.00	Advertising Fee

AMERICAN TRUST CORPORATION

Insurance Premiums:

9/7/94	\$ 1,086.00
2/24/95	362.00
3/1/95	181.00
5/22/95	905.00
3/25/96	362.00

Rent Payments:

1/3/96	\$ 3,000.00	Rent - Jan & Feb
1/22/96	1,500.00	
4/1/96	6,000.00	Rent - Mar-Jun
9/20/96	2,000.00	Aug-Sep
10/1/96	2,000.00	
11/7/96	2,000.00	
12/9/96	2,000.00	

² See footnote 1.

AMERICAN TRUST LIFE INSURANCE COMPANY

Insurance Premiums:

4/22/96 \$ 181.00

Rent Payments:

5/15/92	\$ 3,000.00	
6/24/92	600.00	
7/7/92	600.00	
7/30/92	600.00	
8/28/92	600.00	
10/1/92	600.00	
4/9/93	1,000.00	
5/9/93	1,000.00	
6/8/93	1,000.00	
5/26/95	4,500.00	
11/28/95	3,000.00	
12/21/96	600.00	
7/1/96	1,500.00	Rent - July
7/9/96	1,500.00	Rent - Aug

AMERICAN TRUST COMMUNICATION CORPORATION

Insurance Premiums:

1/3/96 \$ 181.00

WIQR (Payee: American Marketing Management)

4/9/96	\$ 800.00	Radio Airtime advertising
5/7/96	4,000.00	Radio advertising
5/12/97	1,500.00	Radio advertising

TUSKEGEE UNIVERSITY

3/24/92	\$ 25.00	
5/14/92	25.00	
5/1/97	1,000.00	

MOREHOUSE COLLEGE

5/19/94 \$ 2,000.00

ATTACHMENT III
INTEREST FREE LOANS AND DONATIONS TO
FAMILY OR CAMPAIGN ORGANIZATIONS IN WHICH CONGRESSMAN HILLIARD
OR A MEMBER OF HIS FAMILY IS INVOLVED

FRIENDS OF JOHN HILLIARD

Promissory Notes:

4/14/93	\$	700
4/28/93		3000
4/30/93		3000
5/12/93		2000
5/17/93		850
5/27/93		600

RITA HALL

Promissory Notes:

4/9/93	\$	3000.00
4/9/93		2350.00
5/3/93		850.00
6/2/93		850.00
6/25/93		752.04
8/19/93		1263.00
9/10/93		5000.00

ATTACHMENT IV - INSURANCE POLICY PAYMENTS

9/7/94	American Trust Corporation	\$ 1,086.00
2/24/95	American Trust Corporation	362.00
3/1/95	American Trust Corporation	181.00
5/22/95	American Trust Corporation	905.00
1/3/96	American Trust Communications	181.00
3/25/96	American Trust Corporation	362.00
4/22/96	American Trust Life Insurance Co	181.00

ATTACHMENT V - MEDIA ADVERTISING PAYMENTS

Radio Stations:

<u>WTUG</u> (Tuscaloosa)			
5/22/92	\$ 1,077.80	Advertising	
6/28/93	437.92	Radio Advertising	
10/29/96	1,800.00	Media	
<u>WZZK</u>			
5/22/92	\$ 93.50	Advertising	
5/27/92	539.75	Advertising	
<u>WSKN</u>			
3/31/94	\$ 5,040.00	Air-time advertising	
<u>WIQR</u> (Payee: American Marketing Management)			
4/9/96	\$ 800.00	Radio Airtime advertising	
5/7/96	4,000.00	Radio advertising	
5/12/97	1,500.00	Radio advertising	
<u>WATV</u>			
5/27/92	\$ 408.00	Advertising	
11/10/92	408.00	Media Advertising	
<u>WTXT</u>			
5/27/92	\$ 425.00	Advertising	
10/7/92	212.50	Radio ad/Media	
6/28/93	994.00	Radio ad/Media	
<u>WENN</u>			
5/27/92	\$ 425.00	Advertising	
6/1/92	500.00	Advertising	
6/26/92	982.60	Radio advertising	
10/29/92	1,366.80	Advertisement	
<u>WZBQ</u>			
6/1/92	\$ 234.60	Advertising	
<u>WJLD</u>			
5/20/96	\$ 1,500.00	Airtime-Ad	
<u>WYVC/WCOV</u>			
9/21/92	\$ 320.00	Media Advertisement	
<u>WHBB</u>			
10/7/96	\$ 300.00	Advertisement	
<u>REV. AL DIXON</u>			
11/20/92	\$ 600.00	Radio Advertisement	
11/4/96	400.00	Media	
<u>REV. GLENN KING GOSPEL HOUR</u>			
11/16/93	\$ 300.00	Radio Ad	
3/21/94	400.00	Radio Ad	
2/22/96	200.00	Advertisement	
7/3/96	400.00	Radio Ad	