



New Mexico SBIR Road Show July 8–9, 2008

Speakers: Greenwood Consulting Group

Tuesday, July 8 – Phase I SBIR / STTR BASICS

Learn the recommended process for developing a competitive Phase I proposal that demonstrates feasibility of your technology for solving a technology problem in a federal agency. This session will also include the latest on the reauthorization of the SBIR program by Congress. *Attendees are eligible for a review of their draft Phase I SBIR/STTR proposal at no cost*

Where: Santa Fe Incubator: 3900 Paseo del Sol, Conference Room B, Santa Fe. See link for directions: <http://www.sfbi.net/dirmap.php>

Time: 9:00 a.m. to 4:30 p.m. Lunch provided.

Registration fee: \$25 – Contact Shandra Clow at clow@lanl.gov

Wednesday, July 9 – COST PROPOSAL WORKSHOP

Hear how to develop and defend the **SBIR/STTR COST PROPOSAL** for a Phase II or II SBIR/STTR project. This workshop will cover the basics of Federal government contract and grant funding requirements, developing an indirect rate (or F&A, G&A, or overhead) and using it in the SBIR/STTR cost proposal, the recordkeeping requirements of the SBIR/STTR agencies, and audits of SBIR/STTR projects. *Attendees of this session can receive a free critique of their indirect rate estimate, and/or their Phase I or Phase II SBIR/STTR cost proposal.*

Where: Technology Ventures Corporation: 1155 University SE, Albuquerque. From I-25, exit #223 east.

Time: 8:30 a.m. to 4:00 p.m. Lunch and refreshments provided.

Registration fee: \$25 – Contact Barbara Stoller at barbara.j.stoller@lmco.com

NM receives an average of 100 \$100,000 – \$750,000 SBIR/STTR grants per year; learn how you can participate!

Sponsored by:
Technology Transfer Division, Los Alamos National Laboratory
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