Presentation Outline

TREAT Marc Pfeffer, MD, PhD

Dzau Professor of Medicine, Harvard Medical School, Cardiovascular Division, Brigham and Women's Hospital

Introduction Paul Eisenberg, MD, MPH, FACC

Global Regulatory Affairs & Safety, Amgen Inc.

Clinical Perspective Allen R. Nissenson, MD, FACP, FASN

Professor of Medicine, Associate Dean, Director,

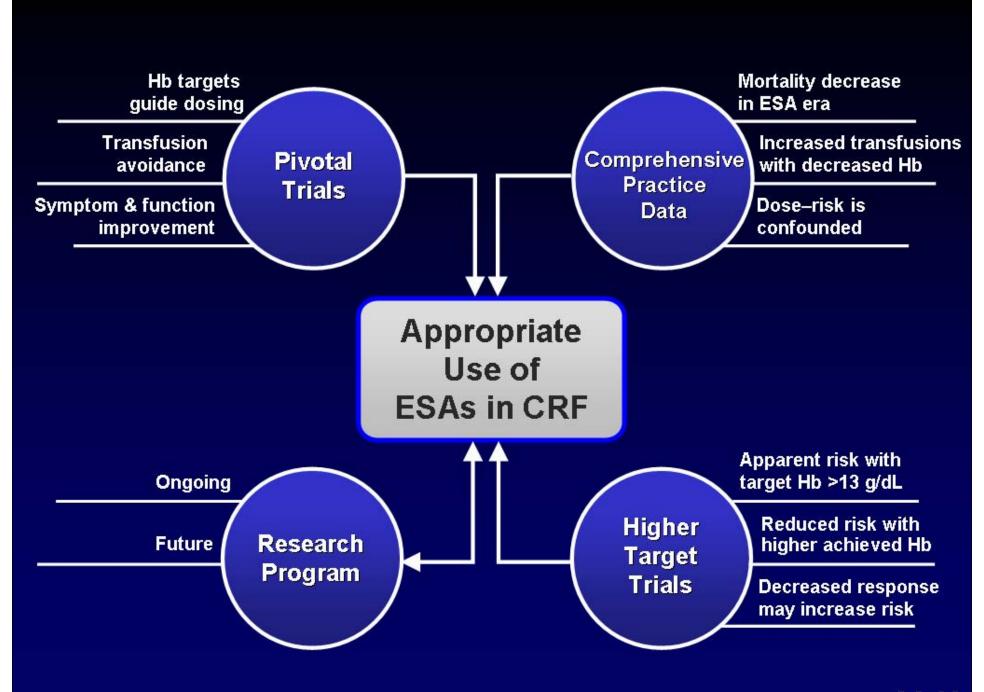
Dialysis Program, David Geffen School of Medicine, UCLA

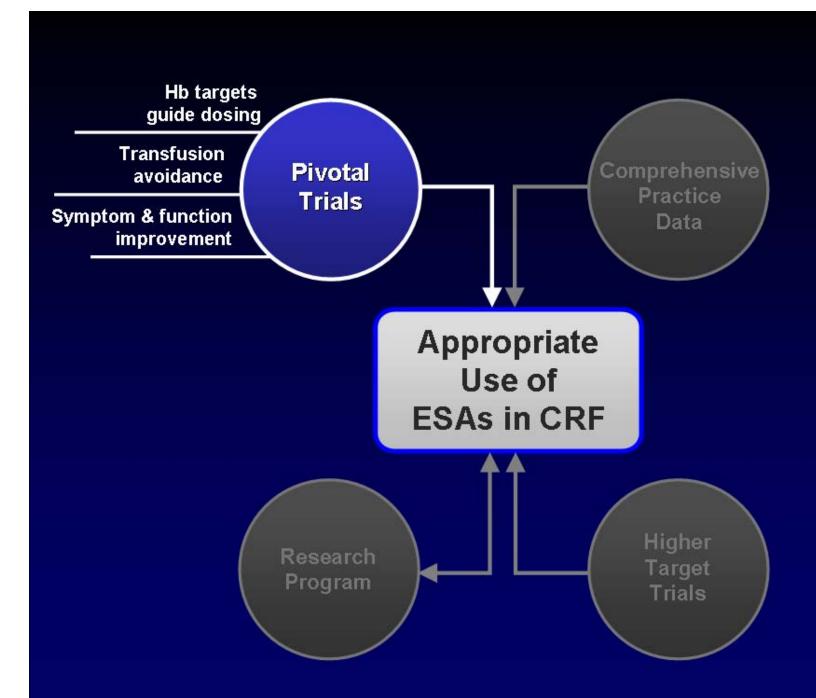
Benefit/Risk Preston Klassen, MD, MHS

Global Development, Amgen Inc

Risk Management Paul Eisenberg, MD, MPH, FACC

Global Regulatory Affairs & Safety, Amgen Inc.

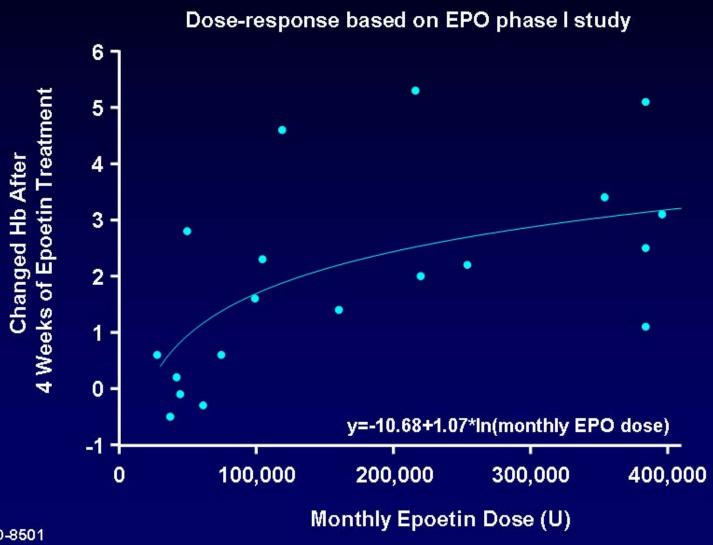




Hb Targets Important for Anemia Management

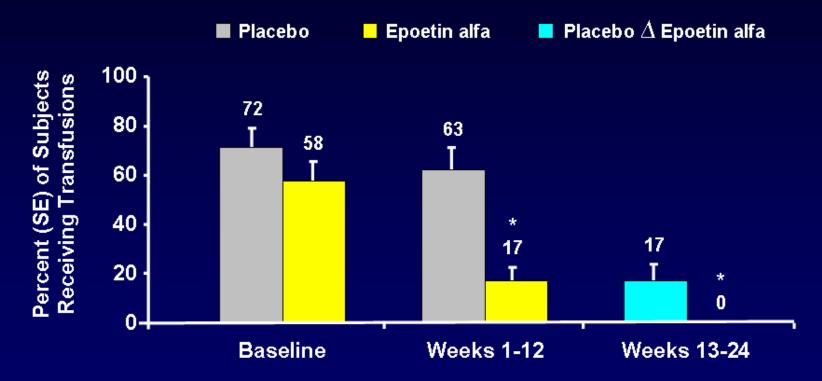
- Therapeutic targets accepted to guide dose adjustment
- Clinical trials established benefits using Hb target range (10.7-12.7 g/dL)
- Hb target in ESA labels prior to recent revisions
 - Epoetin alfa: 10-12 g/dL
 - Darbepoetin alfa: not to exceed 12 g/dL

Epoetin alfa Phase I/II Study: Dose-response



Placebo-controlled Trials Demonstrated Transfusion Avoidance with Epoetin alfa

- Baseline Hct 22% (Hb 7.3 g/dL)
- Target Hct 35 +/- 3% (Hb 10.7-12.7 g/dL)



N=32 (placebo); N=36 (Epoetin alfa); *p<0.05 placebo vs Epoetin alfa
Baseline rates are based on the 6 months before the start of the study.
Placebo \(\Delta\) Epoetin alfa group: Transfusion requirements for subjects originally randomized to receive placebo in Study 8701 who began to receive Epoetin alfa after week 12.

CESG (EP86-004) Evaluated Anemia Symptoms and Physical Function in Dialysis

| Study design | Randomized, double-blind, placebo-controlled trial | |
|---|---|--|
| Inclusion Hb (g/dL) | <9 | |
| Hb target (g/dL) | | |
| Placebo (n=40) | _ | |
| Group A (n=38) | 9.5-11.0 | |
| Group B (n=40) | 11.5-13.0 | |
| Exercise endpoints | 6-minute walk test¹, modified Naughton stress test² | |
| PRO endpoints | KDQ ^{3,4} , SIP ⁴ | |
| PRO and exercise assessment time points | Baseline, 2, 4, and 6 months | |
| Analysis | ITT Repeated measures mixed model Repeated measures LOCF Bonferroni multiplicity correction | |

¹Loss to follow-up=19%

²Loss to follow-up=24%

³Kidney Disease Questionnaire

⁴Loss to follow-up=16%

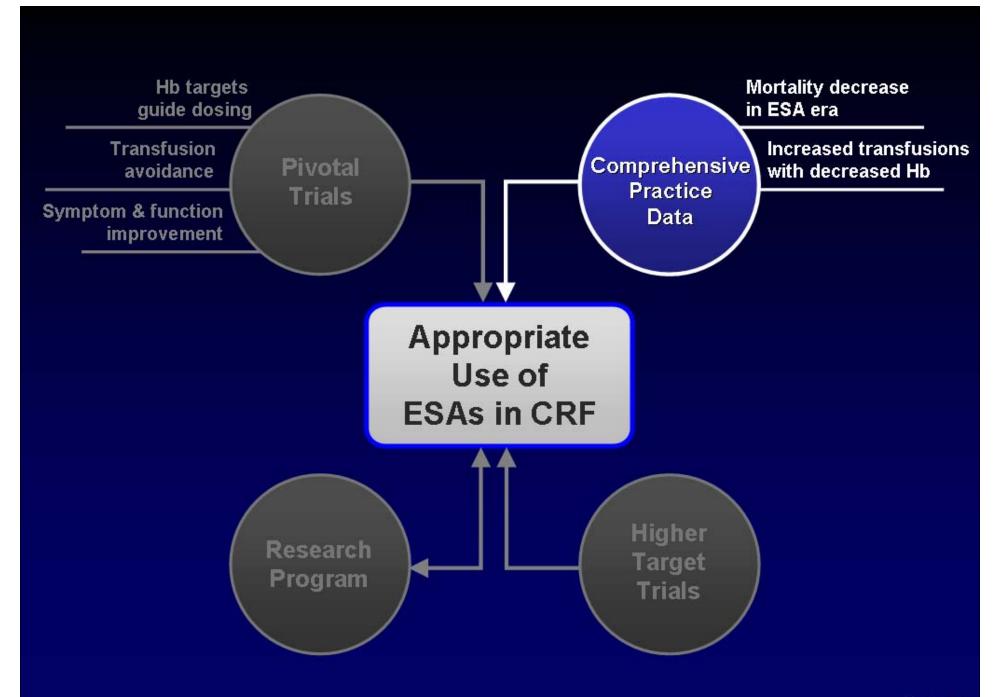
CESG Demonstrated Improvements in Physical Function

| Measure | Placebo (∆ BL to 6 mo) | Group A (∆ BL to 6 mo) | Group B (∆ BL to 6 mo) | p-value [†] | |
|-------------------------------------|---------------------------|---------------------------|---------------------------|----------------------|--|
| Hb (g/dL) | +0.2 | +3.1 | +4.6 | <0.0001 | |
| Exercise stress (modified Naughton) | | | | | |
| Minutes walked | +1.3 | +3.1 | +4.8 | <0.001 | |
| 6-Minute walk | | | | | |
| Meters walked | -5.5 | +24.6 | +54.6 | <0.05 | |

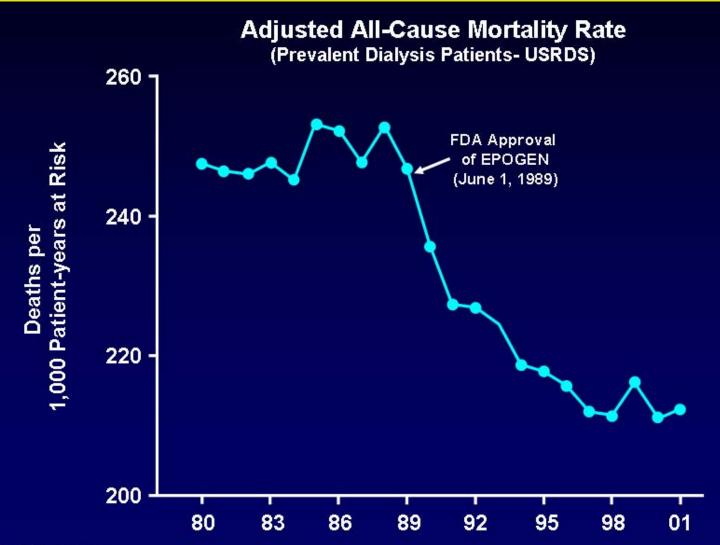
 Significant improvements in patient reported measures of physical function, energy and weakness

ESAs Provide Meaningful Clinical Benefit

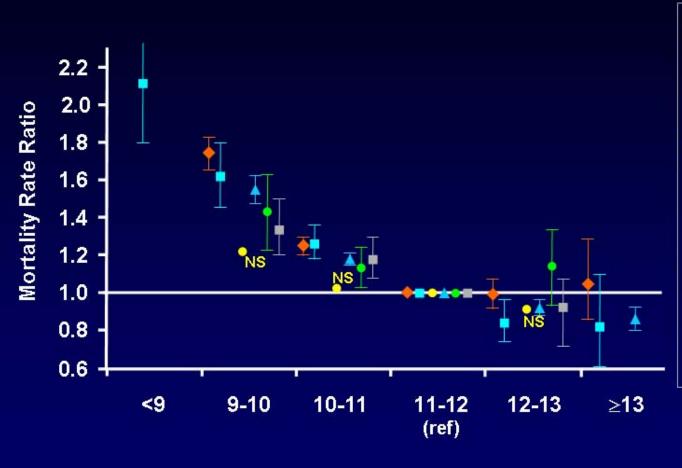
- Clear reduction in burden and risks of transfusions
- Double-blind, placebo-controlled data demonstrate
 - Improved exercise capacity
 - Improved patient reported symptoms and physical function
- Anemia symptom and function improvement corroborated by published literature
 - 11 studies of exercise capacity
 - 15 studies of physical functioning
 - 7 studies of energy
- Hb target is clinically important



Mortality in Dialysis Has Declined in ESA Era



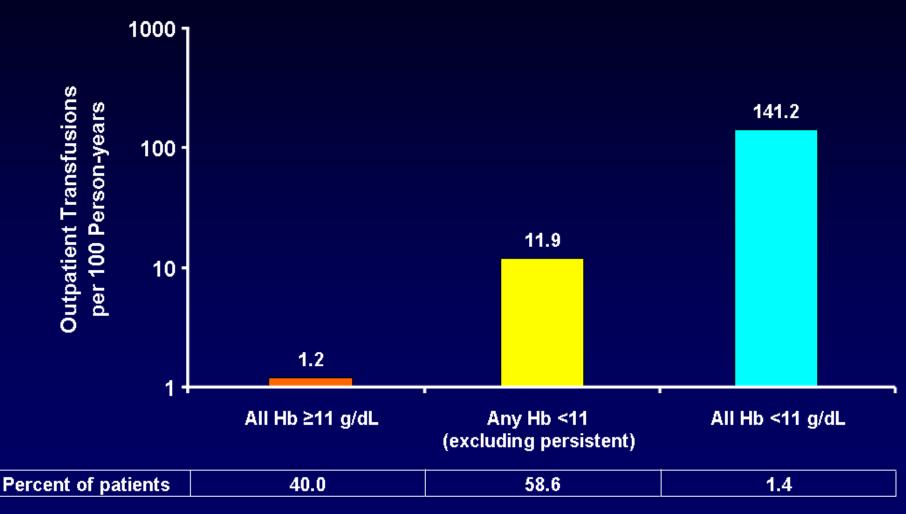
Achieved Hb and Outcomes in Comprehensive Clinical Practice Data



- Collins, 2001 (66,761 incident HD patients)
- Ofsthun, 2003 (44,550 prevalent HD patients)
- Locatelli, 2004 (4,591 prevalent HD patients)
- ▲ Li, 2004 (50,579 incident HD patients)
- Li, 2004 (8,267 incident PD, non-DM patients)
- Li, 2004 (5,707 incident PD, DM patients)

Achieved Hb (g/dL)

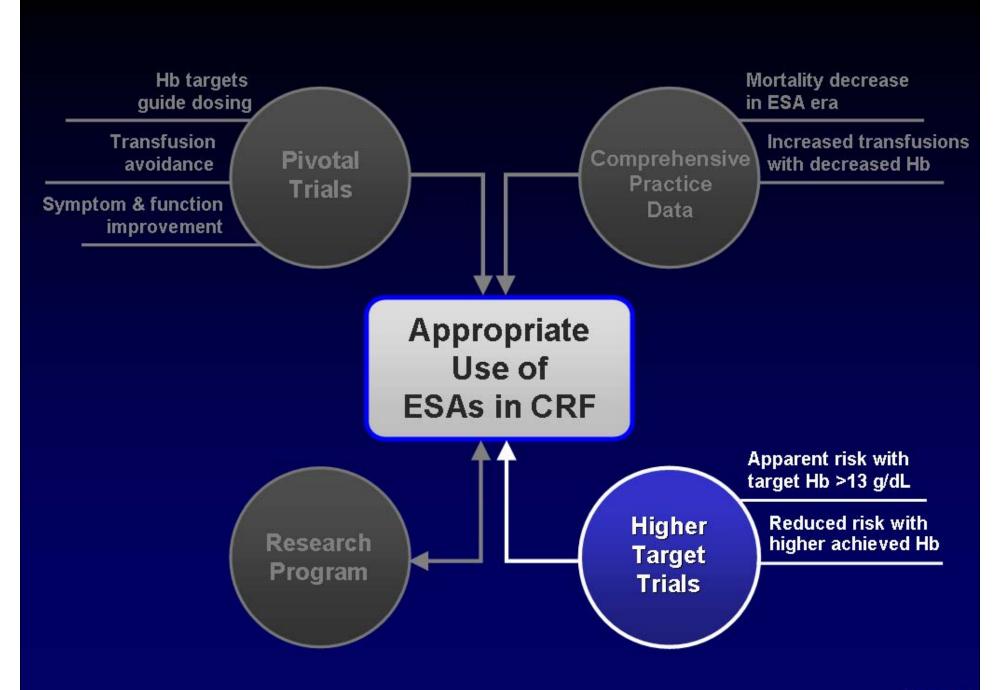
Dialysis Patients with Persistent Hb <11 g/dL Have Increased Risk of Transfusion



N=161,597 Medicare ESRD database.

Rationale for Proposed Hb Target 10-12 g/dL in CRF Patients

- Clinical trials established appropriate use of ESAs based on Hb target range (10.7-12.7 g/dL)
 - Transfusion avoidance
 - Improvement in symptoms and function
- Clinical benefits supported by comprehensive practice data
- Minimum target Hb 10 g/dL necessary in CRF patients to achieve demonstrated clinical benefit
- Upper end of target range 12 g/dL
 - Well below target Hb associated with risk in CHOIR and NHCT

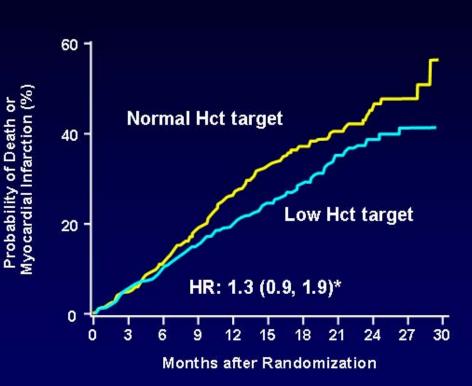


Complete vs Partial Correction of Anemia

- Partial correction demonstrated clinical benefits
- Principal question in the nephrology community following the adoption of ESAs was whether greater clinical benefit would result from complete correction

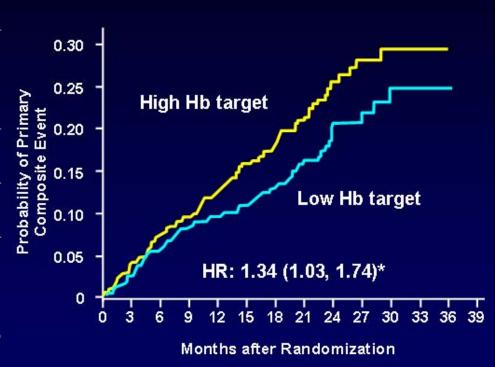
Clinical Trial to Investigate Hb Normalization Identified Unexpected Risks: NHCT

| Design | | Randomized, prospective, open-label | |
|------------------------------|-----------------|--|--|
| | | Hemodialysis | |
| Inclusion | | CV disease | |
| Inclusion | | Hct: 27% - 33% | |
| | | stable Epoetin alfa | |
| Target Hct % (Hb g/dL) | Normal n=618 | 42±3% (14±1 g/dL) | |
| | Low n=615 | 30±3% (10±1 g/dL) | |
| Primary endpoint | | Time to death or first non-fatal MI | |



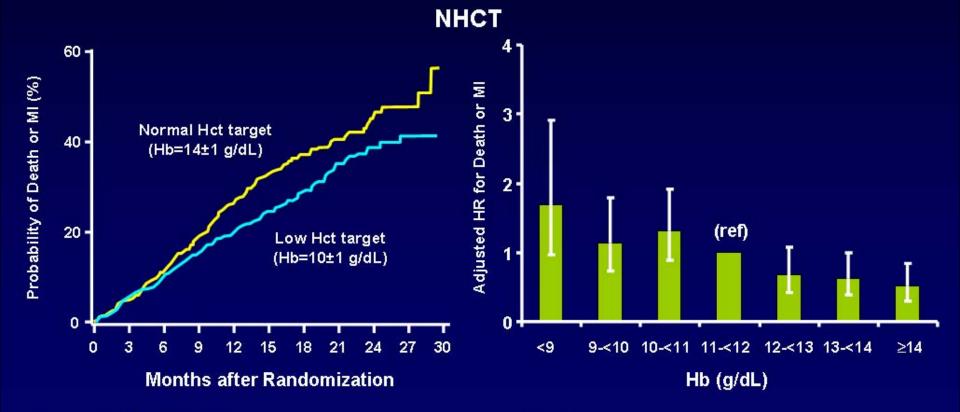
Clinical Trial to Investigate Hb Normalization Identified Unexpected Risks: CHOIR

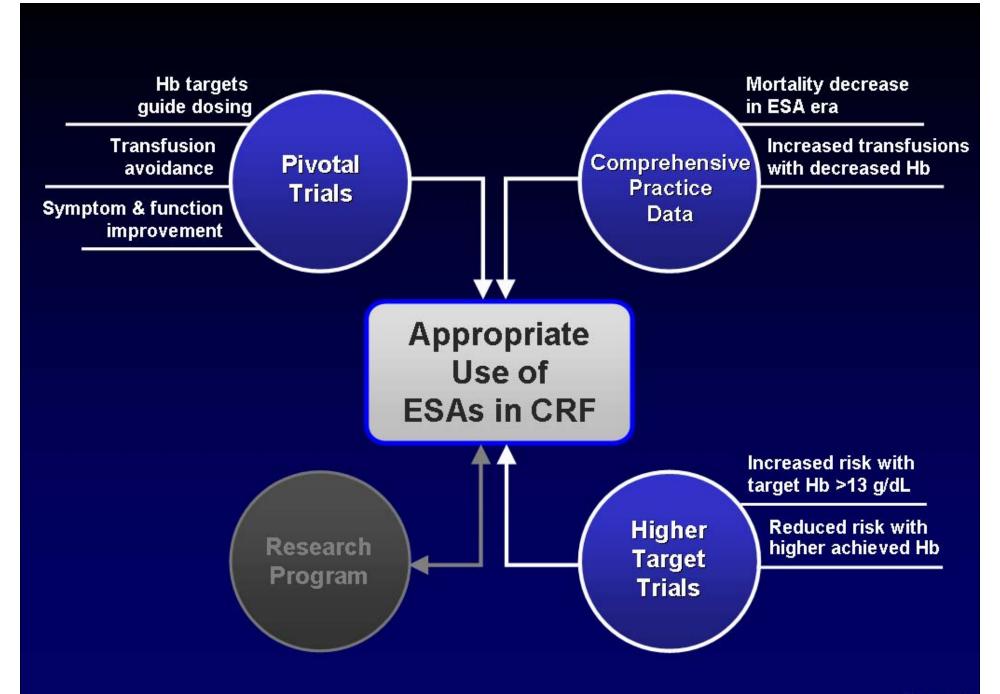
| Docian | | Randomized, | |
|----------------------|---------------|---|--|
| Design | | prospective, open-label | |
| | | Non-dialysis CRF, | |
| Inclusion | | eGFR: 15-50 | |
| inclusion | | ml/min/1.73m ² | |
| | | Hb <11 g/dL | |
| Hb n=7 Target(s) Lor | High n=715 | 13.5 | |
| | Low n=717 | 11.3 | |
| Primary en | dpoint | Time to death or first non-fatal MI, CHF hospitalization (without RRT), stroke | |

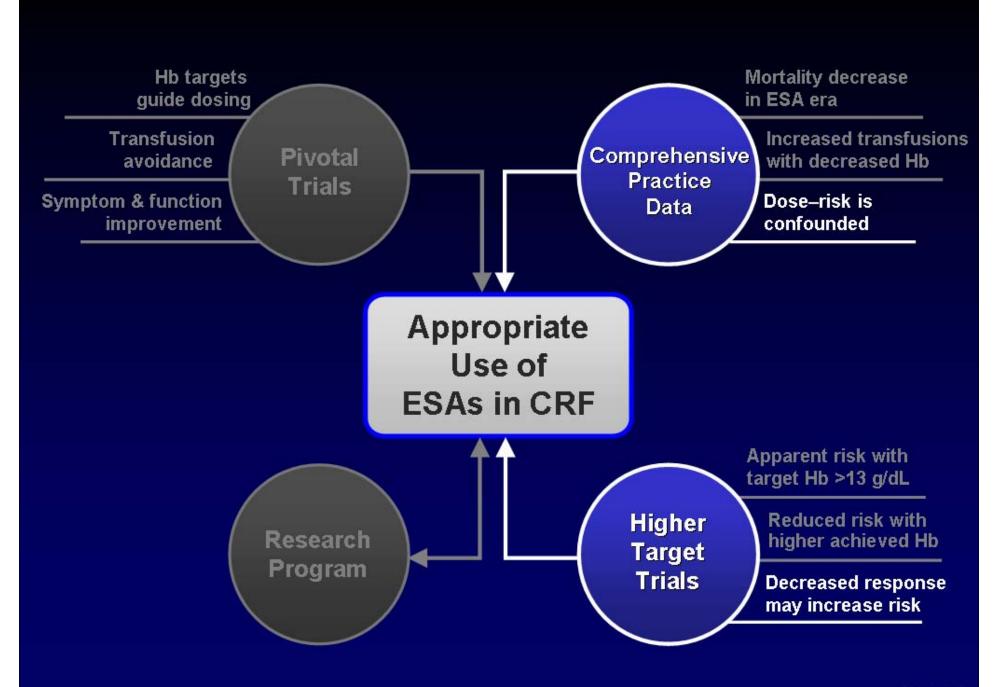


Apparent Paradox of Targeted vs Achieved Hb

 Evidence suggests targeting high Hb results in greater risk Patients achieving a higher Hb exhibit better clinical outcomes



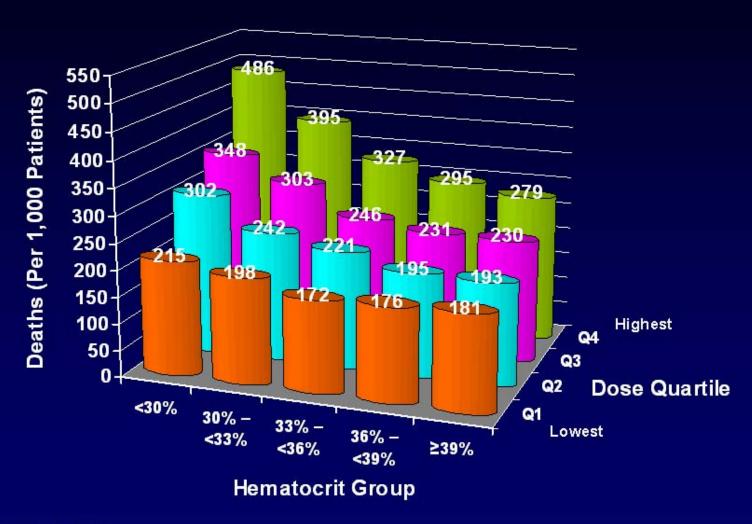




Potential Effect of Dose is Confounded by Health Status and Responsiveness

- May not be possible to directly determine effect due to inseparable link among Hb, dose, and health status
- Patients with the worst health status have highest dose requirements and highest mortality
- Without control for confounding, effects of health status on outcomes may be mistakenly attributed to dose

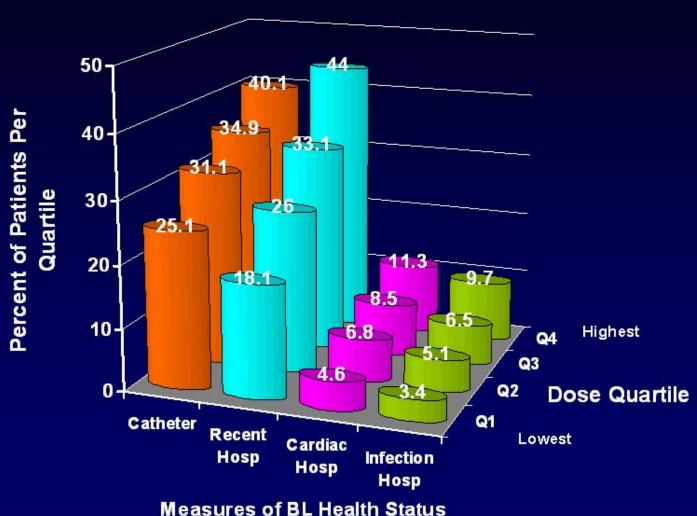
Greater ESA Dose is Associated with Mortality in an Unadjusted Analysis



Zhang, Am J Kidney Dis, 2004.

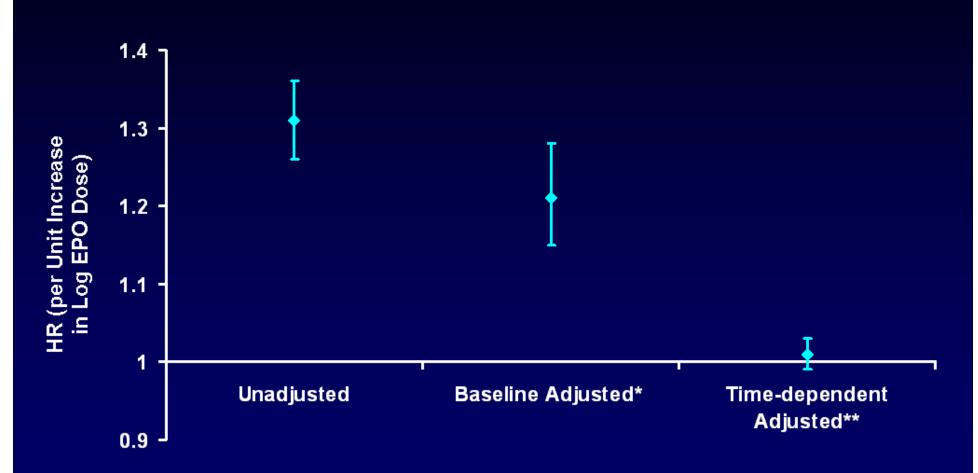
Dose quartiles: Q1, 1388 to 7905 U/week; Q2, >7905 to 13,377 U/week; Q3, >13,377 to 22,068 U/week; Q4, >22,068 U/week

Greater Dose Requirements Correlate with Measures of Poor Health Status at Baseline



FMC-NA N=12,001; Achieved Hb 10-12 g/dL

Association Between ESA Dose and Mortality Attenuated with Adjustment for Confounding



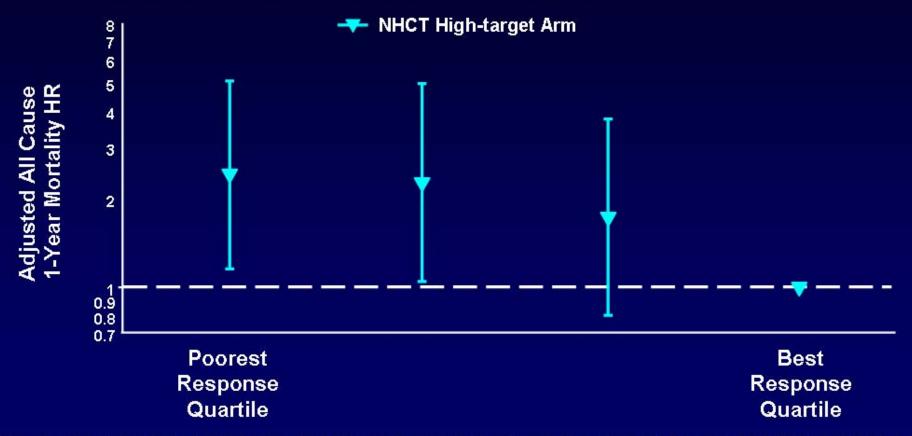
FMC-NA (N=22,955, 95% CI), In Press (Am J Kidney Disease)

^{*}Dose at baseline adjusted for baseline Hb and health status.

^{**}Time dependent dose adjusted for baseline health status and time-dependent Hb.

Patients with Lowest ESA Response Had Greatest Mortality Risk in NHCT

- Dose challenge: 50% increase from baseline in high target arm
- Hb response: change in Hb over first three weeks

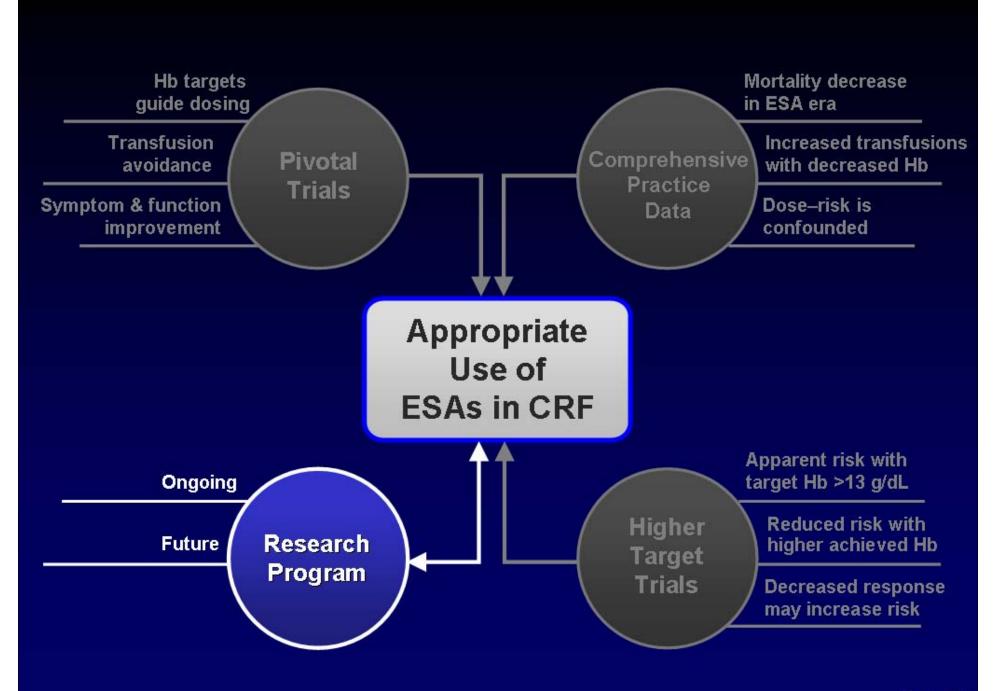


95% CI; Adjusted for age, gender, race, diabetes, dialysis vintage, vascular access type, baseline EPO dose, lymphocytes, albumin, transferrin saturation, ferritin, BMI, Kt/v and NYHA class.

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Conclusions Regarding Dose and ESA Responsiveness

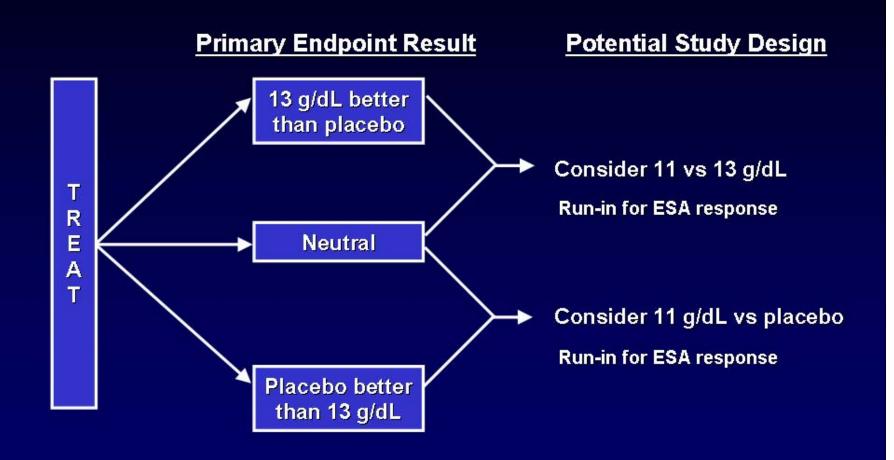
- Unadjusted associations between ESA dose and clinical outcomes confounded by
 - Underlying health status
 - Other unmeasured confounding variables
- Poor ESA responsiveness is a risk factor
 - Should be recognized and evaluated
 - Working definitions of hyporesponsiveness have been developed
 - Precise quantitative definitions can be explored in future research



Sponsors Are Committed to Additional Research to Address Key Issues

- Hb target
- ESA responsiveness
- Hb cycling

TREAT Will Inform Future Research



Considerations of Appropriate CRF Population

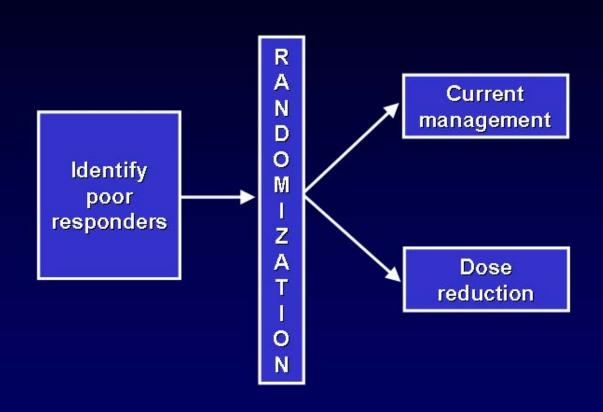
ESA responsiveness

Run-in period with dose challenge to assess ESA responsiveness is feasible in non-dialysis CRF

Hb target

 Feedback from nephrology community strongly suggests any dialysis study with Hb target ≤10 g/dL would be difficult to enroll with appropriate patients due to lack of clinical equipoise

Management of Poor ESA Responders Can Be Investigated in CRF



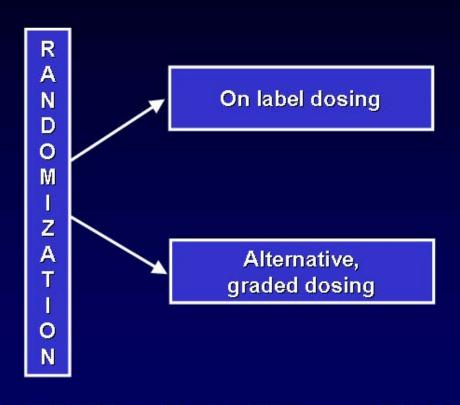
Primary endpoint

 Time to all cause death or first non-fatal CV event

Secondary endpoints

- Transfusion
- PRO
- Exercise capacity

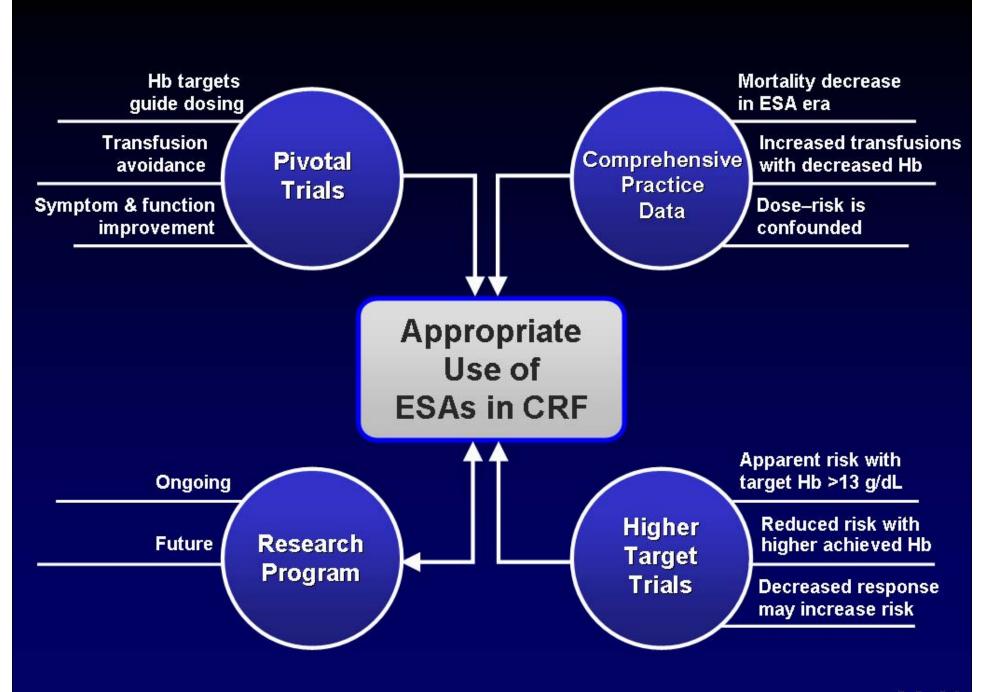
Potential Study to Minimize Hb Cycling



Endpoints

- Hb
- Hb standard deviation
- Time with Hb in target range
- Time to return Hb from out of target to within target

| Hb (g/dL) from Target | On Label Dosing | Graded Dosing |
|-----------------------|---------------------|---------------------|
| 0.5-1.0 | 25% dose adjustment | 10% dose adjustment |
| 1.0-2.0 | 25% dose adjustment | 25% dose adjustment |
| >2.0 | 25% dose adjustment | 50% dose adjustment |



Comprehensive Evidence Supports Appropriate Use of ESAs in CRF

- Hb target is clinically important (label recommendation 10-12 g/dL)
- Relationship between dose and outcomes is highly confounded
- Additional investigation of hyporesponsiveness and outcome required