

Microsoft Confidential

QuickTime / DirectX Convergence Proposal

Migration to MOV file format

- Microsoft adopts MOV files
 - Phase out WAV, AVI, MID files
 - Re-vector our ASF 2 work into MOV
- MOV becomes the media container for Windows and Mac
- Collaboration between Apple and Microsoft on MOV going forward

Codec Détente

- Cross license all of the codecs that we own between the two companies
 - Most of these codecs are old codecs that just cause our mutual customers pain
 - MPEG4 is our newest streaming video codec
- Collaboration on all future codecs
 - We have a substantial codec group and are hiring aggressively in this space
- Codec plug in model is native to platform

Internet Co-operation

- Enhancing DHTML for multimedia
 - Co-operation on synchronization tags
 - VML+ tags (Vector Graphics)
- Codecs central
- Chrome?

Run-Time

- Run-Time is DirectX on Windows, QuickTime on the Mac
- Microsoft streaming media client for the Mac is branded QuickTime
 - Built on QuickTime run-time
 - Supports Microsoft streaming media server
 - Ships with the Mac OS as the exclusive streaming media client
- We will license DirectX to Apple for the Mac if desired

QuickTime Author

- We adopt QT video editing APIs
 - On Windows must use DirectX media run-time
- Apple adopts AAF
 - We will work with the other promoters to make Apple a promoter (we do not believe this will be hard at all)
- Apple and Microsoft work together on MPEG4 and SMPTE standards bodies
 - Get adoption of MOV and AAF technologies



PR & Attribution

- **Microsoft announcements**
 - Adoption of MOV as the Windows file format
 - Adoption of QT Authoring services
- **Joint announcements**
 - Adoption of AAF
 - Joint MPEG4 and SMPTE standards efforts
 - Collaboration/Co development of ASF2 as MOV streaming
- **Display the QT logo on the Windows Media Player whenever a MOV file is playing**
- **SDK attribution for QT Author**

DirectX Multimedia

Strategy

End User Experience

Authoring

Content Creation Tools

Content Platform

High level API

DirectX files

Low level API



Liquid Motion

U4
Dynamic
HTML

Chrome

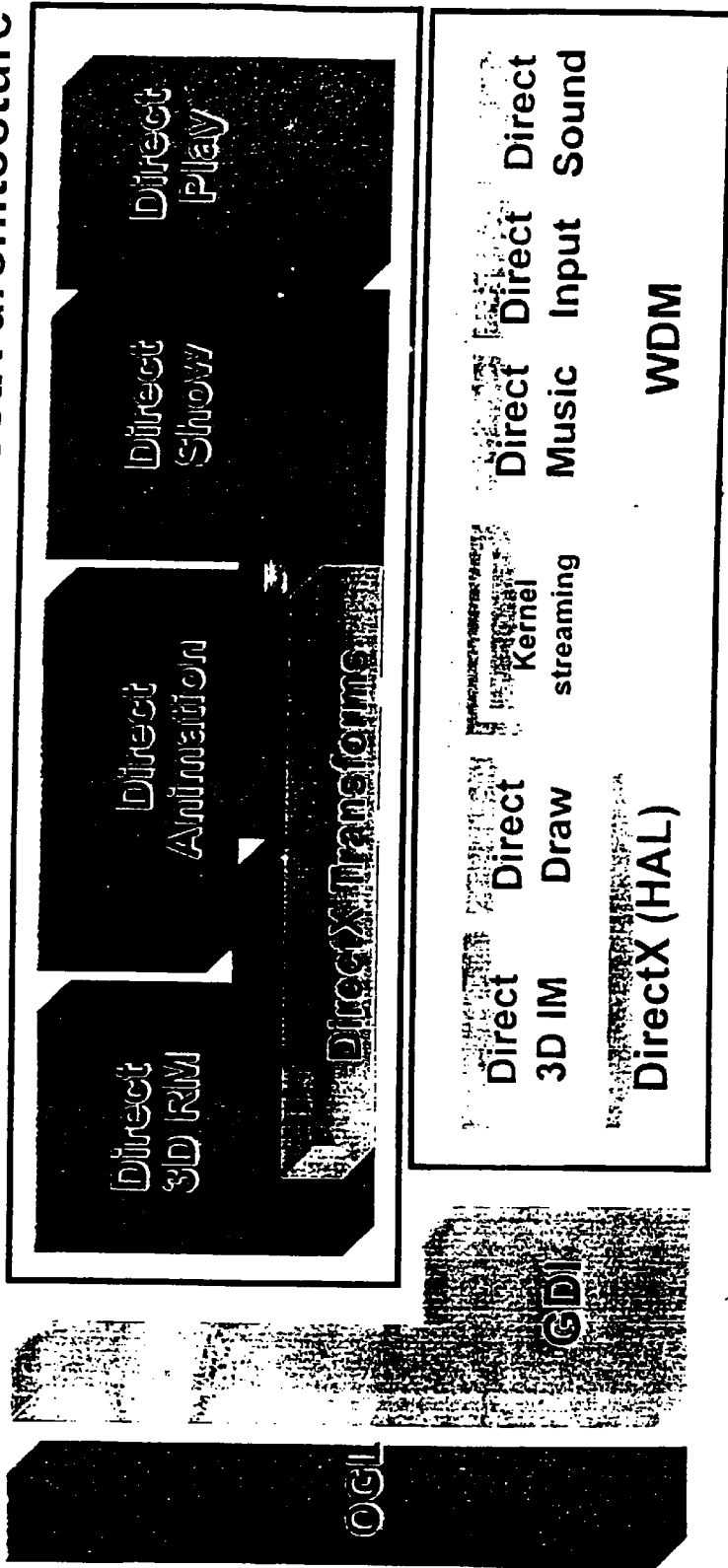
DirectX
media

DirectX
format

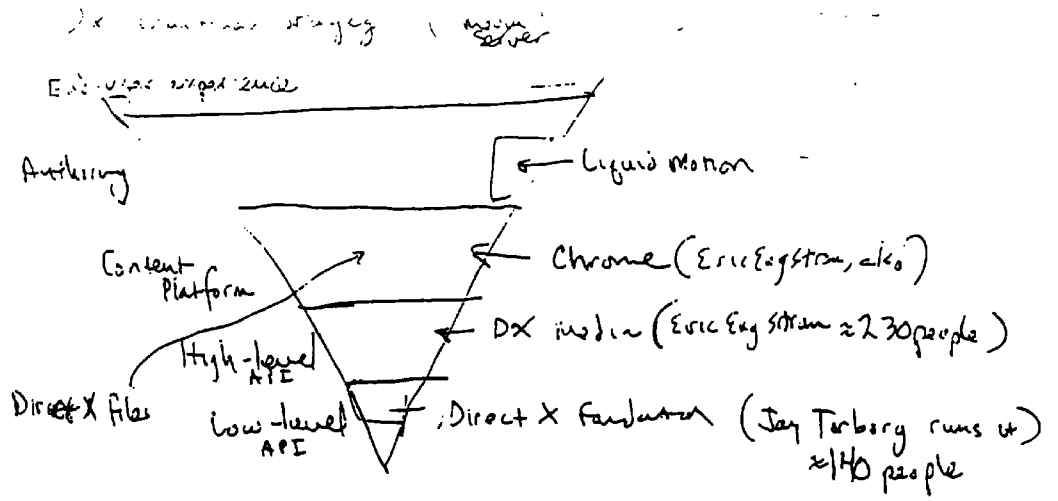
DirectX author

Chrome Windows Media Player

DirectX architecture



DX Overview
 Chrome Demo
 QT Convergence



20 people working on codecs → 40 people server

Want Apple client to work ^{well} with MS Netshow server

[150 people working on Streaming server]

- Adapt QT File format
- Resolve Codec mess
- Can we agree on streaming formats + protocols?

[MS claims they have 70% of IP pool for MPEG-4 codec]

- Protocols
- Codecs
- XML tags

"Build a unified run-time for Windows; use it in Office, IE, Windows." - Engstrom

~~If MS is to ship QT apis, then~~

Eric Engstrom
 Chris Phillips
 Cristiano Pierry

Phil Schiller
 Avie
 Steve Jobs
 Peter Hobbie

Monday, June 15, 1998 -
 Ceo Conf. Room