



>> be able to work together. Can you route this to your owner, business  
>> or marketing person?

>> Thanks

>>

>> I would like to have you distribute Internet Explorer for  
>> Win 95, Win 3.1 and Macintosh to your customers. We will license those  
>> products to you free of charge.

>>

>> I am also offering a copy of Internet Information Server which,  
>> I think, you as an ISP will find adds value to your service. The  
>> Internet Explorer offers you reduced browser costs, which should  
>> help you to differentiate your service, while allowing you to  
>> provide your customers with a great browser.

>>

>> I would also hope that you could help us figure out how we might work  
>> better together. If you'd like, reply to this mail and I'll send you  
>> the information on licensing IE and the software mentioned.

>>

>> Can you help me as follows:

>>

>> A. Be sure to send me your physical address so we can ship the product.

>>

>> B. Let me know more about who you are and how we can be of help.

>>

>> 1) Nature of your business: Access, Web design etc?

>>

>> 2) Territory covered?

>>

>> 3) Number of subscribers?

>>

>> 4) Do you distribute a browser today? Who's? Interest level in IE?

>>

>> 5) UNIX or NT platform?

>>

>> C. Anything specific that we could help you out on?

>>

>>

>>

>> Thanks for your time

>>

>> Internet Business Development

>> Microsoft

>>

>> PS To see IDC's review of our new Internet Information Server  
>> check out:

>>

>> <http://www.microsoft.com/sp/spin/inetspec>

>> <http://www.microsoft.com/windows/ie/iedl.htm>

>> <http://www.microsoft.com/infoserv/>

>>

>>

>>----- End Included Message -----

>

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