

From: Joachim Kempin
Sent: Monday, June 01, 1998 12:03 PM
To: Kurt Kolb
Cc: John Jenkins; Bengt Akerlind; Carl Gulledge
Subject: RE: NEW Alternate first boot document

I agree- no flood gate please, this needs carefull monitoring knowing that some migh use this to abuse it.

—Original Message—

From: Kurt Kolb
Sent: Friday, May 29, 1998 4:58 PM
To: Joachim Kempin
Cc: John Jenkins; Bengt Akerlind; Carl Gulledge
Subject: FW: NEW Alternate first boot document

Joachim -

Reports coming in that other oems are now asking for the additional Windows experience provisions we offered the oems below.

My recommendation is the following:

- we leave the decision to widen the scope of which oems should receive the additional provisions to John or Bengt on a case-by-case basis.
- We restrict the registration flexibility we offered the 5 oems below to the ARC program only since this is our intended direction.
- We offer similar ISP flexibility the 5 oems below

kurt

From: Pefe Peter
Sent: Wednesday, May 20, 1998 5:12 PM
To: Candace Grisdale; Don Hardwick; Pascal Martin; Bob Chapman
Cc: John Jenkins; Bengt Akerlind; Grant Duers; Karen Hurlbut; Kurt Kolb
Subject: Alternate first boot document

Please find attached the final letter detailing the terms of how your OEM customer can implement an alternate first boot process. Remember this process is only to be offered on an exceptional basis to those OEMs that cannot utilize the registration and/or referral server process as delivered in the standard WIN98 OPK. The letter was meant to be a one-way communication to avoid further negotiation.

Today we know of the following accounts. Bengt and John if we've missed any please let us know immediately.

PB Don Hardwick
Acer Bob Chapman
HP Candace Grisdale
GW Gayle McClain
IBM Pascal Martin



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